

APPLIED INDUSTRIAL TECHNOLOGIES INC  
Form 11-K  
June 26, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

-----  
FORM 11-K  
ANNUAL REPORT  
PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
-----

[X] ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the fiscal year ended December 31, 2002.

[ ] TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-2299

A. Full title of the plan and the address of the plan, if  
different from that of the issuer named below:

Applied Industrial Technologies, Inc.  
Retirement Savings Plan

B. Name of issuer of the securities held pursuant to the plan and  
the address of its principal executive office:

Applied Industrial Technologies, Inc.  
One Applied Plaza  
Cleveland, Ohio 44115-5056

Financial Statements and Exhibit(s)

(a)	Financial Statements -----	Page No. (in this Report) -----
	Independent Auditors' Report	5
	Statement of Net Assets Available for Benefits -- December 31, 2002 and 2001	6

Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

Statement of Changes in Net Assets Available for Benefits -- Years Ended December 31, 2002 and 2001	7
Notes to Financial Statements -- Years Ended December 31, 2002 and 2001	8 - 12
Supplemental Schedules	13 - 14
(b) Exhibit(s) -----	
Independent Auditors' Consent	15

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Plan has duly caused this annual report to be signed on its behalf by the undersigned, hereunto duly authorized.

APPLIED INDUSTRIAL TECHNOLOGIES,  
INC. RETIREMENT SAVINGS PLAN

By: Applied Industrial  
Technologies, Inc., as Plan  
Administrator

By: /s/ John R. Whitten

-----  
Signature

John R. Whitten

-----  
Printed Name

Vice President

-----  
Title

Date: June 26, 2003

APPLIED INDUSTRIAL TECHNOLOGIES, INC.  
RETIREMENT SAVINGS PLAN

Financial Statements  
For the Years Ended  
December 31, 2002 and 2001,  
Supplemental Schedules as of  
December 31, 2002,  
and Independent Auditors' Report

APPLIED INDUSTRIAL TECHNOLOGIES, INC.  
RETIREMENT SAVINGS PLAN

# Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

## TABLE OF CONTENTS

---

	PAGE
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS:	
Statements of Net Assets Available for Benefits As of December 31, 2002 and 2001	2
Statements of Changes in Net Assets Available for Benefits For the Years Ended December 31, 2002 and 2001	3
Notes to Financial Statements	4 - 8
SUPPLEMENTAL SCHEDULES:	
Schedule H, Line 4(i) - Schedule of Assets (Held at End of Year) As of December 31, 2002	9
Schedule of Reportable Transactions For the Year Ended December 31, 2002	10

## INDEPENDENT AUDITORS' REPORT

### Applied Industrial Technologies, Inc. Retirement Savings Plan

We have audited the accompanying statements of net assets available for benefits of the Applied Industrial Technologies, Inc. Retirement Savings Plan (the "Plan") as of December 31, 2002 and 2001, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

## Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

In our opinion, such financial statements present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2002 and 2001, and the changes in net assets available for benefits for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules listed in the table of contents are presented for the purpose of additional analysis and are not a required part of the basic financial statements, but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These schedules are the responsibility of the Plan's management. Such schedules have been subjected to the auditing procedures applied in our audit of the basic 2002 financial statements and, in our opinion, are fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

/s/ Deloitte & Touche LLP

Cleveland, Ohio  
June 23, 2003

### APPLIED INDUSTRIAL TECHNOLOGIES, INC. RETIREMENT SAVINGS PLAN

#### STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS DECEMBER 31, 2002 AND 2001

-----

	2002	2001
ASSETS:		
Investments at fair value:		
Applied Industrial Technologies, Inc. common stock	\$ 33,409,430	\$ 32,044,275
Mutual funds	87,809,727	108,965,665
Common/collective fixed income funds	49,847,375	46,876,474
Loans to participants	7,870,779	7,379,531
Total investments	----- 178,937,311	----- 195,265,945
Investment income receivable	58,949	22,025
NET ASSETS AVAILABLE FOR BENEFITS	----- \$178,996,260 =====	----- \$195,287,970 =====

Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

See notes to financial statements.

2

APPLIED INDUSTRIAL TECHNOLOGIES, INC. RETIREMENT SAVINGS PLAN

STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS  
YEARS ENDED DECEMBER 31, 2002 AND 2001

	2002	
-----		
ADDITIONS:		
Contributions:		
Participant	\$ 9,155,088	\$
Employer:		
Applied Industrial Technologies, Inc. common stock	1,927,441	
Cash	1,144,298	
	-----	-----
Total contributions	12,226,827	
Investment income(loss):		
Dividends, interest and other:		
Common stock	841,236	
Mutual funds	2,767,759	
Common/collective fixed income funds	655,808	
	-----	-----
Total dividends	4,264,803	
Net (depreciation)/appreciation in fair value of investments:		
Common stock	515,304	
Mutual funds	(21,226,868)	(
Common/collective fixed income funds	(283,644)	
	-----	-----
Total net depreciation in fair value of investments:	(20,995,208)	(
	-----	-----
Total investment loss	(16,730,405)	(
	-----	-----
Total additions	(4,503,578)	
DEDUCTIONS:		
Distributions to participants	11,224,785	
Administrative expenses	563,347	
	-----	-----

Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

Total deductions	11,788,132	-----
DECREASE IN NET ASSETS FOR THE YEAR	(16,291,710)	(
NET ASSETS AVAILABLE FOR BENEFITS, BEGINNING OF THE YEAR	195,287,970	2
NET ASSETS AVAILABLE FOR BENEFITS, END OF THE YEAR	\$ 178,996,260	\$ 1
	=====	=====

See notes to financial statements.

3

APPLIED INDUSTRIAL TECHNOLOGIES, INC. RETIREMENT SAVINGS PLAN

NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2002 AND 2001

1. DESCRIPTION OF THE PLAN

The following description of the Applied Industrial Technologies, Inc. Retirement Savings Plan (the "Plan") is provided for general purposes only. Participants and users of the financial statements should refer to the Plan document for more complete information.

GENERAL - The Plan was established for the purpose of encouraging and assisting employees of Applied Industrial Technologies, Inc. and its subsidiaries (the "Company") to provide long-term, tax-deferred savings for retirement. The Plan is subject to the reporting and disclosure requirements, the minimum participation and vesting standards, and the fiduciary responsibility requirements of the Employee Retirement Income Security Act of 1974.

ADMINISTRATION - The Plan is administered by the Company. The Company's powers and duties relate to making participant and employer contributions to the Trust, establishing investment objectives, authorizing disbursements from the Trust, and resolving any questions of Plan interpretation.

The assets of the Plan are maintained and administered by Key Trust Co. of Ohio, N.A. acting as Trustee. The Trustee is responsible for the custody of assets.

PARTICIPANT ACCOUNTS - Each participant's account is credited with the participant's contributions and allocations of (a) the Company's contributions and, (b) Plan earnings, and charged with an allocation of administrative expenses. Allocations are based on participant contributions, account balances, or can be per capita, as defined. The benefit to which a participant is entitled is the benefit that can be

## Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

provided from the participant's vested account

PARTICIPATION AND CONTRIBUTIONS - All eligible employees may participate in the Plan on the first day of the month following their hire when one hour of service is performed during the first fifteen days of a calendar month. Each employee who first completes an hour of service after the first fifteen days of a calendar month shall become eligible as of the first payroll period in the second month following the month in which the first hour of service was completed.

Eligible employees may elect to make pretax contributions to the Plan ranging from 1% to 50% of compensation. For those eligible employees who do not make a compensation reduction election, their compensation shall be automatically reduced by two percent and such shall be contributed on their behalf to the Plan as contributions until superseded by a subsequent contribution election. The Company may make additional contributions to the Plan, including, but not limited to, matching contributions equal to a percentage of participant pretax contributions not in excess of 6% of the participant's compensation, and discretionary profit-sharing contributions as determined annually. Matching employer contributions are determined based upon the Company's earnings per share for the immediately preceding calendar year quarter and the participant's investment elections. Except in the case of death, disability, or retirement, a participant must be employed as of the last day of the quarter to receive the Plan's quarter match. The matching employer

4

contribution is updated annually based on the Company's June 30 fiscal year end and is currently determined using the following schedule:

	SUBSEQUENT QUARTER MATCHING CONTRIBUTION				
	\$.25	\$.35	\$.50	\$.75	\$1.00
	QUARTERLY EPS				
Quarter Ended 9/30/02		.17	.20	.22	.24
Quarter Ended 12/31/02	Minimum	.18	.21	.24	.27
Quarter Ended 3/31/03	Match	.25	.27	.30	.33
Quarter Ended 6/30/03		.30	.32	.34	.36

The employer match on participant contributions to investment funds other than the Company Stock fund was \$.25, \$.35, \$.25, and \$.50 for the four 2002 quarters, and \$.50, \$.25, \$.25, and \$.35 for the four 2001 quarters, respectively.

## Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

Matching Employer Contributions are made primarily in shares of Applied Industrial Technologies, Inc. common stock to the Company Stock Fund. Participants that elect to contribute to the Company Stock Fund receive an additional 10% Bonus Match on participant's pretax contributions not in excess of 6% of the participant's compensation. The Bonus Match is also made primarily in shares of Applied Industrial Technologies, Inc. common stock to the Company Stock Fund.

The Company may also make a Profit-Sharing Contribution to the Plan annually. Participants must be employed on June 30 of such Plan year and have completed at least one year of service, as defined in the Plan agreement, as of June 30 to be eligible to receive an allocation of the Profit-Sharing Contribution. Additionally, the Company may contribute a special Profit-Sharing Contribution to individuals who terminate employment after attaining age 55 and completing ten years of service. Profit-Sharing Contributions are allocated to each participant's Profit-Sharing Contribution Account based upon the ratio of each participant's total compensation to the aggregate compensation of all participants eligible to receive a Profit-Sharing Contribution. The Profit-Sharing Contributions for the years ended December 31, 2002 and 2001 were composed of \$1,143,945 and \$2,169,911 in cash, and \$106,055 and \$217,089 in Applied Industrial Technologies, Inc. common stock, respectively.

Contributions are excluded from participants' taxable income until such amounts are received by them as a distribution from the Plan.

The Plan provides for Rollover Contributions (amounts previously distributed to the participants from certain other tax-qualified plans) and Transfer Contributions (assets transferred from certain other tax-qualified plans) by or on behalf of an employee in accordance with procedures established by the Company.

INVESTMENT OF CONTRIBUTIONS - Participants elect investment of profit-sharing and pretax contributions in 1% increments in the Plan's Company Stock Fund, American Fundamental Investors Fund, American EuroPacific Growth Fund, Vanguard Asset Allocation Fund, EB MaGIC Fund, Pimco Total Return Fund, Growth Fund Portfolio consisting of: (Harbor Capital Appreciation Fund, Wilshire Target Fund and Vanguard Growth Index Fund), Franklin Small-Cap Growth II Fund, Royce Total Return Fund, Lord Abbett Mid-Cap Value Fund, T Rowe Price Mid-Cap Growth Fund, Alliance Growth & Income Fund, EB Equity Index Fund or the MFS Mid-Cap Growth Fund. The portion of the Plan that is invested in the Company Stock Fund is intended to be an Employee Stock Ownership Plan (ESOP)

5

under code section 4975 (e) (7) and ERISA section 407 (d) (6). Participants may elect to change their investment elections as to future contributions and may also elect to reallocate a portion or all of their account balances among the investment funds in increments of 1% of the total amount to be reallocated. All such elections are filed with the Trustee and become effective daily.

The value of the funds and the interest of individual participants under each fund, are calculated daily (daily valuation).



## Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

VESTING AND DISTRIBUTIONS - Each participant is immediately and fully vested in their participant contributions and earnings thereon. Participants vest in Matching Employer Contributions and Profit-Sharing Contributions at a rate of 25% for each year of eligible service, becoming completely vested after four years, or at death, termination of employment due to permanent and total disability, or normal early retirement as defined in the Plan.

Upon termination of employment, participants may receive lump sum or installment distributions of their vested account balances as soon as administratively possible. The Plan permits hardship withdrawals and in-service distributions upon attainment of age 59-1/2.

Forfeitures of nonvested amounts are applied to reduce future Matching Employer Contributions. Total forfeitures were \$95,180 in 2002 and \$105,299 in 2001.

LOANS - Participants may borrow from their 401(k) Contribution Accounts, Rollover Contributions and Transferred Contributions a minimum of \$1,000 up to a maximum equal to the lesser of \$50,000 or 50 percent of the aggregate sum of the participants' accounts. Loan terms range from 1-5 years or up to ten years, if for the purchase of a primary residence. Loans that originated from merged plans are also reflected in loans to participants in the Plan's financial statements. These loans are to be repaid to the Plan in accordance with their original terms. The loans are secured by the balance in the participants' accounts and bear interest at rates prevailing at the time the loans were made. Principal and interest are paid ratably through bi-weekly payroll deductions.

PLAN TERMINATION - The Plan was adopted with the expectation that it will continue indefinitely. The Company may, however, terminate the Plan at any time and may amend the Plan from time to time. In the event of termination of the Plan, all participants will immediately become fully vested in their accounts.

TAX STATUS OF THE PLAN - The Plan obtained its latest determination letter dated June 27, 1996, in which the Internal Revenue Service stated that the Plan, as then designed, was in compliance with the applicable requirements of the Internal Revenue Code. The Plan has been amended since receiving this determination letter. The Plan administrator and the Plan's tax counsel believe that the Plan is designed and is currently being operated in compliance with the applicable requirements of the Internal Revenue Code and submitted a request for a new determination letter on February 28, 2002. Therefore, no provision for income taxes has been included in the Plan's financial statements.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF ACCOUNTING - The accompanying financial statements have been prepared on the accrual basis of accounting.

USE OF ESTIMATES - The preparation of the financial statements in conformity with accounting principles generally accepted in the United

## Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein, and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

VALUATION OF INVESTMENTS - Investments are accounted for at cost on the trade-date and are reported in the statement of net assets available for benefits at fair value. The investment in Applied Industrial Technologies, Inc. common stock is valued using the year-end closing price listed by the New York Stock Exchange. Investment funds are stated at values using year-end closing prices for each of the funds or quoted market prices. Participant loans are stated at cost, which approximates fair value.

BENEFIT PAYMENTS - Distributions to participants are recorded by the Plan when payments are made.

ADMINISTRATIVE EXPENSES - Administrative expenses of the Plan are paid by the Plan or the Company, as determined by the Company.

RECLASSIFICATION - Certain reclassifications have been made to the 2001 financial statements to conform with 2002.

### 3. INVESTMENTS

The Plan provides that, in accordance with the investment objectives established by the Company, the Trustee of the Plan shall hold, invest, reinvest, manage and administer all assets of the Plan as a trust fund for the exclusive benefit of participants and their beneficiaries.

Plan investments exceeding 5% of net assets available for benefits as of December 31, 2002 and 2001 were as follows:

Description of Investment	2002	
EB MaGIC Fund	\$44,174,805	\$
Applied Industrial Technologies, Inc. Common Stock	33,409,430	
American Fundamental Investors Fund	21,746,878	
Pimco Total Return Fund	12,220,016	
American EuroPacific Growth Fund	11,408,636	
Bond Fund of America	--	
Franklin Small Cap Growth II Fund	--	

Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

4. NONPARTICIPANT-DIRECTED INVESTMENTS

Information about the net assets and the significant components of the changes in net assets relating to nonparticipant-directed investments is as follows as of and for the years ended December 31:

	2002 -----	2001 -----
Net Assets:		
-----		
Common stock	\$ 33,409,430	\$ 32,044,275
Money market funds	507,458	302,918
	-----	-----
	\$ 33,916,888	\$ 32,347,193
	=====	=====
Change in Net Assets:		
-----		
Contributions	\$ 2,727,718	\$ 3,188,859
Dividends	841,236	840,057
Net appreciation/(depreciation) in fair value	515,304	(3,203,343)
Benefits paid to participants	(1,897,652)	(1,970,224)
Transfers to participant-directed investments	(616,230)	(1,987,102)
	-----	-----
	\$ 1,570,376	\$ (3,131,753)
	=====	=====

5. SUBSEQUENT EVENT

Effective March 1, 2003, American Express Trust Company and American Express Retirement Services is the new trustee and record keeper, respectively, for the Applied Industrial Technologies, Inc. Retirement Savings Plan. The transfer of the assets from Key Trust Co. of Ohio, N.A. to American Express Trust Company took place on March 3, 2003. There was a "blackout period" until April 1, 2003, during which time participants were unable to exercise their rights related to the Plan.

\*\*\*\*\*

## Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

IDENTITY OF ISSUER, BORROWER, Lessor or Similar Party	DESCRIPTION OF INVESTMENT
* Key Trust Company of Ohio, NA	EB MaGIC Fund - 2,755,363 units
* Applied Industrial Tech., Inc.	Common Stock - 1,770,250 shares
The American Funds Group	American Fundamental Investors Fund - 978,433 shares
Pimco Fund	Pimco Total Return Fund - 1,149,161 units
The American Funds Group	American EuroPacific Growth Fund - 496,760 shares
* Participant Loans	Participant Loans (with interest rates ranging from 7.00% to 11.50% and maturity dates ranging from January 2003 to July 2027)
The Vanguard Group	Vanguard Asset Allocation Fund - 390,649 shares
Franklin Templeton	Franklin Small Cap Growth II Fund - 950,155 shares
T. Rowe Price	T Rowe Price Mid-Cap Growth Fund - 203,539 shares
Harbor Fund	Harbor Capital Appreciation Fund - 244,995 shares
Wilshire Target Fund	Wilshire Target Fund - 238,261 shares
Vanguard Growth Index Fund	Vanguard Growth Index Fund - 280,785 shares
* Key Trust Company of Ohio, NA	EB Equity Index Fund - 84,626 units
Royce Total Return	Royce Total Return - 263,858 shares
Lord Abbett Mid-Cap Value	Lord Abbett Mid-Cap Value Fund - 127,481 shares
Alliance Growth & Income	Alliance Growth & Income Fund - 588,051 shares
* Key Trust Company of Ohio, NA	EB Money Market - 507,458 units
Mfs Mid-Cap Growth	MFS Mid-Cap Growth Fund - 56,281 shares

Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

Total

\* Represents a party-in-interest

9

APPLIED INDUSTRIAL TECHNOLOGIES RETIREMENT SAVINGS PLAN  
 SCHEDULE OF REPORTABLE TRANSACTIONS  
 FOR THE YEAR ENDED DECEMBER 31, 2002

---

IDENTITY OF PARTY INVOLVED	DESCRIPTION OF ASSET	PURCHASE PRICE	SELLING PRICE	LEASE RENTAL	EXPENSE INCURRED WITH TRANSACTION	COS ASS
SINGLE TRANSACTIONS:						
None						
SERIES OF TRANSACTIONS:						
Key Trust Company of Ohio, NA	EB Money Market Fund	\$8,777,799.78			None	\$8,777
Key Trust Company of Ohio, NA	EB Money Market Fund		\$8,573,821.70		None	8,573

NOTE - Reportable transactions are single transactions or a series of transactions in the same issue that, when aggregated, are in excess of 5% of the current value of plan assets at the beginning of the plan year.

EXHIBIT

INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in Registration Statement Nos. 33-65513, 33-42623, and 333-83809 of Applied Industrial Technologies, Inc. on Form S-8 of our report dated June 23, 2003, appearing in this Annual Report on Form 11-K of the Applied Industrial Technologies, Inc. Retirement Savings Plan for the year ended December 31, 2002.

Edgar Filing: APPLIED INDUSTRIAL TECHNOLOGIES INC - Form 11-K

/s/ Deloitte & Touche LLP

Cleveland, Ohio

June 23, 2003