

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

NUVEEN REAL ESTATE INCOME FUND  
Form PRE 14A  
June 21, 2002

PRELIMINARY PROXY STATEMENT  
DATED JUNE 21, 2002  
SUBJECT TO COMPLETION

SCHEDULE 14A

PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES  
EXCHANGE ACT OF 1934 (AMENDMENT NO. )

Filed by the registrant

Filed by a party other than the registrant

Check the appropriate box:

Preliminary proxy statement.  Confidential, for use of the  
Commission only (as permitted by  
Rule 14a-6(e)(2)).

Definitive proxy statement.

Definitive additional materials.

Soliciting material pursuant to Section 240.14a-12

NUVEEN REAL ESTATE INCOME FUND

-----  
(Name of Registrant as Specified in Its Charter)

-----  
(Name of Person(s) Filing Proxy Statement if Other Than the Registrant)

Payment of filing fee (check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and  
0-11.

(1) Title of each class of securities to which transaction applies:

-----  
(2) Aggregate number of securities to which transaction applies:

-----  
(3) Per unit price or other underlying value of transaction computed  
pursuant to Exchange Act Rule 0-11 (set forth the amount on which the  
filing fee is calculated and state how it was determined):

-----  
(4) Proposed maximum aggregate value of transaction:

-----  
(5) Total fee paid:

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

-----  
[ ] Fee paid previously with preliminary materials.  
-----

[ ] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the form or schedule and the date of its filing.

(1) Amount Previously Paid:  
-----

(2) Form, Schedule or Registration Statement No.:  
-----

(3) Filing Party:  
-----

(4) Date Filed:  
-----

PRELIMINARY PROXY STATEMENT  
DATED JUNE 21, 2002  
SUBJECT TO COMPLETION  
\* JULY 2002 \*

IMPORTANT NOTICE  
TO NUVEEN REAL ESTATE INCOME FUND SHAREHOLDERS

Although we recommend that you read the complete Proxy Statement, for your convenience, we have provided a brief overview of the issue to be voted on.

Q. WHY AM I RECEIVING THIS PROXY STATEMENT?

A. Nuveen Institutional Advisory Corp. ("NIAC") serves as the investment adviser of the Nuveen Real Estate Income Fund (the "Fund"). NIAC has entered into an Investment Sub-Advisory Agreement (the "Sub-Advisory Agreement") with Security Capital Research and Management Incorporated (the "Sub-Adviser") through which the Sub-Adviser is retained to furnish investment advisory services to the Fund. The Sub-Adviser is an indirect wholly-owned subsidiary of Security Capital Group Incorporated ("Security Capital"). On December 14, 2001, Security Capital entered into an Agreement and Plan of Merger ("Merger Agreement") by and among Security Capital, General Electric Capital Corporation ("GE Capital") and EB Acquisition Corp., an indirect, wholly-owned subsidiary of GE Capital ("Merger Sub"), pursuant to which the Merger Sub merged with and into Security Capital (the "Merger"), with Security Capital surviving the Merger as an indirect wholly-owned subsidiary of GE Capital. The Merger became effective on May 14, 2002.

As a result of the Merger, the Sub-Advisory Agreement has terminated. In order for the Sub-Adviser to continue to serve as sub-adviser of the Fund, the Fund's

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

shareholders must approve a new agreement. The enclosed Proxy Statement gives you additional information on GE Capital and the proposed new sub-advisory agreement as well as certain other matters. The Board of Trustees of the Fund, including those who are not affiliated with NIAC or GE Capital, recommends that you vote FOR the approval of the new sub-advisory agreement for your Fund.

Q. WHY IS A VOTE ON THE PROPOSED NEW SUB-ADVISORY AGREEMENT REQUIRED?

A. The Investment Company Act of 1940, which regulates investment companies in the United States such as the Fund, generally requires a shareholder vote to approve a new investment management or sub-advisory agreement whenever there is a "change in control" of a fund's investment adviser or sub-adviser. The proposed sale of Security Capital to GE Capital resulted in such a change in control. As a result, shareholder approval of a new sub-advisory agreement is necessary to permit the Sub-Adviser to continue to serve the Fund.

Q. WHAT WILL HAPPEN IF SHAREHOLDERS DO NOT APPROVE THE NEW SUB-ADVISORY AGREEMENT?

A. The Original sub-advisory agreement has terminated. As a result, the Fund's Board of Trustees has entered into an interim sub-advisory agreement with the Sub-Adviser that allows the Sub-Adviser to continue to serve the Fund for a limited period of time until a new sub-advisory agreement is approved. If the new sub-advisory agreement is not approved, the Fund's Board will take such actions as it deems to be in the best interests of the Fund. This is discussed in more detail in the enclosed Proxy Statement.

Q. HOW WILL THE MERGER WITH GE CAPITAL AFFECT ME AS A FUND SHAREHOLDER?

A. Your investment in the Fund will not change as a result of the Merger. You will still own the same shares in the Fund, and the value of your investment will not change as a result of the Merger. The new sub-advisory agreement will still be with the Sub-Adviser and the terms of the new sub-advisory agreement are substantially identical to the terms of the original Sub-Advisory Agreement.

Q. WILL THE INVESTMENT MANAGEMENT AND SUB-ADVISORY FEE RATES BE THE SAME UPON THE APPROVAL OF THE NEW SUB-ADVISORY AGREEMENT?

A. Yes, the investment management and sub-advisory fee rates paid by the Fund will remain the same.

Q. WILL THE FUND PAY FOR THE PROXY SOLICITATION AND LEGAL COSTS ASSOCIATED WITH THE MERGER?

A. No, neither you nor the Fund will bear any costs associated with the Merger. The [Sub-Adviser] has agreed to bear these costs.

Q. HOW DO THE TRUSTEES OF THE FUND SUGGEST THAT I VOTE IN CONNECTION WITH THE NEW SUB-ADVISORY AGREEMENT?

A. After careful consideration, the Board of Trustees of the Fund recommends that you vote "FOR" the approval of the new sub-advisory agreement.

Q. WILL MY VOTE MAKE A DIFFERENCE?

A. Your vote is needed to ensure that the proposal can be acted upon. Additionally, your immediate response to these items will help save the Fund on the costs of any further solicitations for a shareholder vote. We encourage all shareholders to participate in the governance of the Fund.

Q. WHO DO I CALL IF I HAVE QUESTIONS?

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

A. If you need any assistance, or have any questions regarding the proposals or how to vote your shares, please call NIAC at (800) 257-8787 weekdays during its business hours from 7:00 a.m. to 7:00 p.m. Central time or call your financial adviser.

Q. HOW DO I VOTE MY SHARES?

A. You can vote your shares by completing and signing the enclosed proxy card, and mailing it in the enclosed postage-paid envelope. In addition, you may vote by telephone by calling the toll-free number on the proxy card or by computer over the Internet ([www.proxyvote.com](http://www.proxyvote.com)) and using the control number on the proxy card.

Q. WILL ANYONE CONTACT ME?

A. You may receive a call to verify that you received your proxy materials, to answer any questions you may have about the proposals and to encourage you to vote.

PRELIMINARY PROXY STATEMENT  
DATED JUNE 21, 2002  
SUBJECT TO COMPLETION

NOTICE OF SPECIAL MEETING  
OF SHAREHOLDERS - JULY 24, 2002

333 West Wacker Drive  
Chicago, Illinois 60606  
(800) 257-8787

NUVEEN REAL ESTATE INCOME FUND

TO THE COMMON AND PREFERRED SHAREHOLDERS OF THE NUVEEN REAL ESTATE INCOME FUND:

Notice is hereby given that the Special Meeting of holders of Common Shares and Taxable Auctioned Preferred Shares, Series M, T, W and F (FundPreferred(TM) shares) (collectively, the "Shareholders") of the Nuveen Real Estate Income Fund (the "Fund"), a Massachusetts business trust, will be held in the 31st Floor Conference Room of Nuveen Investments, 333 West Wacker Drive, Chicago, Illinois, on Wednesday, July 24, 2002, at 10:30 a.m., Chicago time, for the following purpose:

1. To approve or disapprove a new sub-advisory agreement between Security Capital Research and Management Incorporated (the "Sub-Adviser") and Nuveen Institutional Advisory Corp. ("NIAC"), the Fund's investment adviser, on behalf of the Fund.

2. To transact such other business as may properly come before the Special Meeting.

Shareholders of record of the Fund at the close of business on May 28, 2002 are entitled to notice of and to vote at the Fund's Special Meeting.

YOU MAY VOTE BY MAIL, TELEPHONE OR OVER THE INTERNET. TO VOTE BY MAIL, PLEASE MARK, SIGN, DATE AND MAIL THE ENCLOSED PROXY CARD. NO POSTAGE IS REQUIRED IF MAILED IN THE UNITED STATES. TO VOTE BY TELEPHONE, PLEASE CALL THE TOLL-FREE NUMBER LOCATED ON YOUR PROXY CARD, ENTER THE CONTROL NUMBER FOUND ON YOUR PROXY CARD, AND FOLLOW THE RECORDED INSTRUCTIONS, USING YOUR PROXY CARD AS A GUIDE. TO VOTE OVER THE INTERNET, GO TO [WWW.PROXYVOTE.COM](http://WWW.PROXYVOTE.COM), ENTER THE CONTROL NUMBER FOUND

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

ON YOUR PROXY CARD, AND FOLLOW THE INSTRUCTIONS, USING YOUR PROXY CARD AS A GUIDE.

Gifford R. Zimmerman,  
Vice President and Secretary

PROXY STATEMENT  
JULY 24, 2002

333 West Wacker Drive  
Chicago, Illinois 60606  
(800) 257-8787

NUVEEN REAL ESTATE INCOME FUND

### GENERAL INFORMATION

THIS PROXY STATEMENT IS FURNISHED IN CONNECTION WITH THE SOLICITATION BY THE BOARD OF TRUSTEES OF THE NUVEEN REAL ESTATE INCOME FUND (THE "FUND") OF PROXIES TO BE VOTED AT THE SPECIAL MEETING OF SHAREHOLDERS OF THE FUND TO BE HELD ON JULY 24, 2002 (THE "SPECIAL MEETING"), AND AT ANY AND ALL ADJOURNMENTS THEREOF. This Proxy Statement is first being mailed to shareholders of the Fund on or about July , 2002.

On the matters coming before the Special Meeting as to which a choice has been specified by the shareholders of the Fund on the proxy, the shares will be voted accordingly. If no choice is so specified, the shares of the Fund will be voted FOR the approval of the new sub-advisory agreement, as listed in this Proxy Statement. Shareholders of the Fund who execute proxies may revoke them at any time before they are voted by filing with the Fund a written notice of revocation, by delivering a duly executed proxy bearing a later date, or by attending the Special Meeting and voting in person.

A quorum of shareholders is required to take action at the Special Meeting. A majority of the shares entitled to vote at the Special Meeting, represented in person or by proxy, will constitute a quorum of shareholders at the Special Meeting. Votes cast by proxy or in person at the Special Meeting will be tabulated by the inspectors of election appointed for the Special Meeting. The inspectors of election will determine whether or not a quorum is present at the Special Meeting. The inspectors of election will treat abstentions and "broker non-votes" (i.e., shares held by brokers or nominees, typically in "street name," as to which (i) instructions have not been received from the beneficial owners or persons entitled to vote and (ii) the broker or nominee does not have discretionary voting powers on a particular matter) as present for purposes of determining a quorum.

For purposes of determining the approval of the matters submitted to the shareholders for a vote, abstentions and broker non-votes will be treated as shares voted against the proposal to approve a new sub-advisory agreement. The details of the proposal to be voted on by the shareholders of the Fund and the vote required for approval of the proposal are set forth below.

1

Those persons who were shareholders of record at the close of business on May 28, 2002 will be entitled to one vote for each share held. As of May 28, 2002, shares of the Fund were issued, outstanding and eligible to vote as follows:

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

FUND	COMMON SHARES (1)	FUNDPREFERRED SHARES
Nuveen Real Estate Income Fund	28,107,482	1,720 Series M 1,720 Series T 1,720 Series W 1,720 Series F

(1) Common shares of the Fund are listed on The American Stock Exchange under the symbol "JRS".

As of May 28, 2002, the Trustees and executive officers of the Fund individually and as a group beneficially owned less than 1% of any class of the outstanding shares of the Fund. The Trustees and officers of the Fund are provided in Exhibit A. The number of shares owned by Trustees and executive officers of the Fund is also set forth in Exhibit A.

As of May 28, 2002, no shareholders were known to own beneficially 5% or more of any class of the Fund's shares.

The following table indicates which shareholders are solicited with respect to the proposal considered at the Special Meeting:

PROPOSAL	COMMON SHARES	FUNDPREFERRED SHARES
1. To approve a new sub-advisory agreement for the Fund	X	X

PROPOSAL 1 -- APPROVAL OR DISAPPROVAL OF THE NEW SUB-ADVISORY AGREEMENT

Background. Nuveen Institutional Advisory Corp ("NIAC") is the Fund's investment adviser. NIAC had entered into an Investment Sub-Advisory Agreement dated October 3, 2001 (the "Original Sub-Advisory Agreement") with Security Capital Research & Management Incorporated (the "Sub-Adviser") through which the Sub-Adviser was retained to furnish investment advisory services to the Fund. Until May 14, 2002, the Sub-Adviser was an indirect wholly-owned subsidiary of Security Capital Group Incorporated ("Security Capital").

The Original Sub-Advisory Agreement, as required by Section 15 of the Investment Company Act of 1940, as amended (the "1940 Act"), provided for its automatic termination in the event of its assignment. Any change in control of the Sub-Adviser is deemed to be an assignment. On May 14, 2002, Security Capital approved an Agreement and Plan of Merger ("Merger Agreement") by and among Security Capital, General Electric Capital Corporation ("GE Capital") and EB Acquisition Corp., an indirect, wholly-owned subsidiary of GE Capital (the "Merger Sub"), pursuant to which the Merger Sub merged with and into Security Capital (the "Merger"), with Security Capital surviving the Merger as an indirect wholly-owned subsidiary

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

of GE Capital. All of the outstanding stock of GE Capital is owned by General Electric Capital Services, Inc. ("GECS").

Through the Merger, the Sub-Adviser became a wholly-owned subsidiary of GECIA Holdings, Inc. ("GECIA"), which in turn is wholly-owned by GECS. All of the outstanding common stock of GECS is owned directly or indirectly by General Electric Company ("GE"). The business address of GECS and GECIA is 260 Long Ridge Road, Stamford, Connecticut 06927. The business address of GE is 3135 Easton Turnpike, Fairfield, Connecticut 06431. The business of GECS consists of ownership of two principal subsidiaries, GE Capital and GE Global Insurance Holding Corporation, which together with their affiliates, constitute GE's principal financial services businesses. GE is a diversified services, technology and manufacturing company with operations worldwide.

The consummation of the Merger caused the Sub-Adviser to undergo a change in control and caused the automatic termination of the Original Sub-Advisory Agreement as required by the 1940 Act.

On February 20, 2002, the Board of Trustees of the Fund approved the Fund's entering into a new sub-advisory agreement with the Sub-Adviser (the "New Sub-Advisory Agreement") with respect to the Fund, subject to the consummation of the Merger and Shareholder approval. The New Sub-Advisory Agreement is substantially identical to the Original Sub-Advisory Agreement. The 1940 Act requires that the New Sub-Advisory Agreement be approved by the Fund's Shareholders in order for it to become effective. As more fully explained below, a majority of the Trustees of the Fund, including a majority of the Trustees who are not parties to the Fund's advisory agreement with NIAC, the Original Sub-Advisory Agreement or the New Sub-Advisory Agreement, or who are not interested persons of the Fund, NIAC or the Sub-Adviser (the "Independent Trustees"), recommends that the Shareholders of the Fund approve the New Sub-Advisory Agreement between the Sub-Adviser and NIAC. The Sub-Adviser does not anticipate that the Merger will have any adverse effect on the performance of its obligations under the New Sub-Advisory Agreement. If Shareholders of the Fund approve the New Sub-Advisory Agreement, the New Sub-Advisory Agreement will become effective on or about the date of the Shareholder's Meeting.

Approval of New Sub-Advisory Agreement. The Board met in person for the purpose of considering whether it would be in the best interests of the Fund and its Shareholders to approve the New Sub-Advisory Agreement between the Sub-Adviser and NIAC. At its meeting and for reasons discussed below (see "The Board's Considerations"), the Board, including the Independent Trustees, by a majority vote (two Trustees abstained from voting on this matter due to their ownership of securities of GE Capital's parent company), approved the New Sub-Advisory Agreement and recommended its approval by Shareholders, in order to assure continuity of investment advisory services to the Fund after the Merger. The New Sub-Advisory Agreement is substantially identical to the form attached hereto as Exhibit B.

The terms of the New Sub-Advisory Agreement, including fees payable to the Sub-Adviser by NIAC thereunder, are identical, in all material respects, to those of the Original Sub-Advisory Agreement, except for the dates of effectiveness and termination. There is no change in the fees payable by NIAC to the Sub-Adviser, nor is there a change in fees paid by the Fund to NIAC under its investment management agreement with NIAC. Certain of the terms of the Original Sub-Advisory Agreement are described below. If approved by Shareholders, the New Sub-Advisory Agreement will expire on August 1, 2003. The New Sub-Advisory Agreement

will continue in effect from year to year thereafter if such continuance is

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

approved for the Fund at least annually in the manner required by the 1940 Act and the rules and regulations thereunder. In the event that the Shareholders of the Fund do not approve the New Sub-Advisory Agreement, the Interim Sub-Advisory Agreement (as described below) will remain in effect until expiration or termination and the Board will take such action as it deems to be in the best interests of the Fund and its Shareholders.

The Original Sub-Advisory Agreement. The Original Sub-Advisory Agreement provided that, subject always to the supervision of Fund's Board of Trustees and NIAC, the Sub-Adviser would furnish an investment program in respect of, make investment decisions for, and place all orders for the purchase and sale of securities for the Fund, all on behalf of the Fund. In the performance of its duties, the Sub-Adviser was required to satisfy its fiduciary duties to the Fund, monitor the Fund's investments, and comply with the provisions of Fund's Declaration of Trust and By-laws, as amended from time to time, and the stated investment objectives, policies and restrictions of the Fund. The Sub-Adviser was also required to report to the Board of Trustees and to NIAC with respect to the implementation of such program, prepare necessary books and records and make persons available to communicate with the Board of Trustees and NIAC. In addition, the Sub-Adviser was authorized to select the brokers or dealers that executed the purchases and sales of portfolio securities for the Fund.

Expenses Paid by the Sub-Adviser. The Original Sub-Advisory Agreement also provided that the Sub-Adviser would pay all expenses incurred by it in connection with its activities under the Original Sub-Advisory Agreement other than the cost of securities (including brokerage commission, if any) purchased for the Fund.

Compensation. Pursuant to the investment management agreement between NIAC and the Fund, the Fund has agreed to pay an annual management fee, payable on a monthly basis, for the services and facilities provided by NIAC according to the following schedule:

AVERAGE DAILY MANAGED ASSETS(1)	MANAGEMENT FEE
Up to \$500 million	.9000%
\$500 million to \$1 billion	.8750%
\$1 billion to \$1.5 billion	.8500%
\$1.5 billion to \$2 billion	.8200%
\$2 billion and over	.8000%

(1) Net assets including assets attributable to Fund Preferred shares and the principal amount of borrowings.

4

The Original Sub-Advisory Agreement provided that the Sub-Adviser would receive from NIAC a percent of the management fee (net of the reimbursements described below) that accrued daily and was paid monthly according to the following schedule:

PERCENTAGE OF



## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

### MANAGEMENT FEE

Up to \$125 million	50.0%
\$125 million to \$150 million	47.5%
\$150 million to \$175 million	45.0%
\$175 million to \$200 million	42.5%
\$200 million and over	40.0%

For the first ten years of the Fund's operation, NIAC has contractually agreed to reimburse the Fund for fees and expenses in the amounts, and for the time periods, set forth below. NIAC has not agreed to reimburse the Fund for any portion of its fees and expenses beyond November 31, 2011.

YEAR ENDING NOVEMBER 30	AMOUNT REIMBURSED (AS A PERCENTAGE OF AVERAGE DAILY MANAGED ASSETS) (2)
2001 (3)	0.30%
2002	0.30%
2003	0.30%
2004	0.30%
2005	0.30%
2006	0.30%
2007	0.25%
2008	0.20%
2009	0.15%
2010	0.10%
2011	0.05%

(2) Net assets including assets attributable to Fund Preferred shares and the principal amount of borrowings.

(3) From the commencement of operations.

From the Fund's inception on November 15, 2001 through March 31, 2002, NIAC received \$1,129,448 in advisory fees (net of reimbursements) and the Sub-Adviser received \$488,355 in sub-advisory fees.

**Limitation on Liability.** The Original Sub-Advisory Agreement also provided that NIAC would not take any action against the Sub-Adviser to hold the Sub-Adviser liable for any error of judgment or mistake of law or for any loss suffered by the Fund in connection with the performance of the Sub-Adviser's duties under the Original Sub-Advisory Agreement, except for a loss resulting from the Sub-Adviser's willful misfeasance, bad faith, or gross negligence in the performance of its duties or by reason of its reckless disregard of its obligations and duties under the Original Sub-Advisory Agreement.

**Termination.** The Original Sub-Advisory Agreement provided that it may be terminated at any time without the payment of any penalty by NIAC on sixty (60) days' written notice to the Sub-Adviser. The Original Sub-Advisory Agreement may

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

also have been terminated by the Sub-Adviser as of July 31 of any year after 2003 without payment of any penalty upon sixty (60) days' prior written notice to NIAC. In addition, the Original Sub-Advisory Agreement may have been terminated by the Fund with respect to the Fund by action of the Board of Trustees or by a vote of a majority of the outstanding voting securities (as defined in the 1940 Act) of the Fund on sixty (60) days' written notice to the Sub-Adviser by the Fund.

The Original Sub-Advisory Agreement may also have been terminated with respect to the Fund at any time without the payment of any penalty, by NIAC, the Board of Trustees or by vote of a majority of the outstanding voting securities of the Fund (as defined in the 1940 Act) in the event that it was established by a court of competent jurisdiction that the Sub-Adviser or any officer or director of the Sub-Adviser had taken any action which resulted in a breach of the covenants of the Sub-Adviser set forth in the Original Sub-Advisory Agreement. The Original Sub-Advisory Agreement was submitted to the initial Shareholder on , 2001 for approval and was executed on October 3, 2001.

Interim Sub-Advisory Agreement. To provide sub-advisory services to the Fund prior to Shareholder approval of the New Sub-Advisory Agreement, on [February 20, 2002] at a meeting held in person, the Board of Trustees, including the Independent Trustees, by a majority vote (two Trustees abstained from voting on the matter due to their ownership of shares of the parent company of GE Capital), approved NIAC's entering into an interim sub-advisory agreement with the Sub-Adviser (the "Interim Sub-Advisory Agreement") on behalf of the Fund. The Interim Sub-Advisory Agreement was effective on the date of the Merger. Pursuant to Rule 15a-4 under the 1940 Act, the Board of Trustees, including the Independent Trustees, determined that the scope and quality of services to be provided to the Fund under the Interim Sub-Advisory Agreement would be at least equivalent to the scope and quality of services provided under the Original Sub-Advisory Agreement. The Interim Sub-Advisory Agreement contains substantially the same terms and conditions as the Original Sub-Advisory Agreement, including the fee to be received by the Sub-Adviser, but includes special provisions required by Rule 15a-4, including:

- a maximum term of 150 days;
- a provision that the Board or holders of a majority of the Fund's outstanding voting securities (as defined in the 1940 Act) may terminate the agreement at any time without penalty on not more than 10 days' written notice; and
- a provision that the compensation earned by the Sub-Adviser under the agreement would be held in an interest-bearing escrow account until Shareholder approval of the New Sub-Advisory Agreement is obtained, after which the amount in the escrow account (together with any interest) would be paid to the Sub-Adviser.

If the Fund has not received the requisite Shareholder approval for the New Sub-Advisory Agreement within 150 days after the Merger, [sub-advisory fees (less reasonable expenses)] will be returned to the Fund and the Board will consider other appropriate arrangements subject to approval in accordance with the 1940 Act.

6

The Board's Considerations. In determining whether to approve the Interim Sub-Advisory Agreement and New Sub-Advisory Agreement, the Board evaluated the implications of the Merger for the Sub-Adviser and its ability to continue to provide services to the Fund of substantially the same scope and quality as are currently provided. In particular, the Board inquired as to the impact of the Merger on the Sub-Adviser's personnel, facilities and financial capabilities.

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

[The Board received assurances in this regard from representatives of Security Capital that there were no current plans to make any material personnel changes affecting the management or administration of the Fund.] They also received assurances from Security Capital and the Sub-Adviser that the Merger would not adversely affect the Sub-Adviser's ability to fulfill its obligations to the Fund or to operate its business in a manner consistent with past practices.

The Board further considered: (i) the quality of the operations and services which have been provided to the Fund by the Sub-Adviser and which are expected to continue to be provided after the Merger, with no change in fee rates, (ii) the overall experience and reputation of the Sub-Adviser in providing such services to investment companies, and the likelihood of its continued financial stability, (iii) the reputation and capitalization of GE and its affiliates, and (iv) the benefits of continuity in the services to be provided under the New Sub-Advisory Agreement. Based upon its review, the Board has determined that continuity and efficiency of portfolio management services after the Merger can best be assured by approving the New Sub-Advisory Agreement. The Board believes that the New Sub-Advisory Agreement will enable the Fund to continue to obtain investment advisory services of high quality at costs which it deems appropriate and reasonable under the circumstances, and that approval of the New Sub-Advisory Agreement is in the best interests of the Fund and its Shareholders. Accordingly, the Board recommended approval of the New Sub-Advisory Agreement and its submission to the Shareholders for their approval.

Furthermore, the Board recognized that NIAC and the Sub-Adviser have each assured the Trustees that they intend to comply with Section 15(f) of the 1940 Act. Section 15(f) provides a non-exclusive safe harbor for an investment adviser or sub-adviser to an investment company or any affiliated persons to receive any amount or benefit in connection with a change in control of the investment adviser or sub-adviser to an investment company as long as two conditions are satisfied.

First, an "unfair burden" must not be imposed on investment company clients of the adviser as a result of the transaction, or any express or implied terms, conditions or understandings applicable to the transaction. The term "unfair burden" (as defined in the 1940 Act) includes any arrangement during the two-year period after the transaction whereby the investment adviser or sub-adviser (or predecessor or successor adviser or sub-adviser), or any "interested person" (as defined in the 1940 Act) (an "Interested Person") of any such adviser or sub-adviser, receives or is entitled to receive any compensation, directly or indirectly, from such an investment company or its security holders (other than fees for bona fide investment advisory or other services) or from any other person in connection with the purchase or sale of securities or other property to, from or on behalf of such investment company. The Board has been advised that neither the Sub-Adviser nor Security Capital is aware of any circumstances arising from the Merger that might result in an unfair burden being imposed on the Fund.

7

Second, for a period of three years after the change in control, at least 75% of the board members of the investment company must be persons who are not Interested Persons of the predecessor or successor investment adviser or sub-adviser.

The Sub-Adviser has undertaken to pay the costs of preparing and distributing proxy materials to the Fund's shareholders, as well as other fees and expenses in connection with the Merger, including the fees and expenses of legal counsel and consultants to the Fund and the Trustees relating to their review of the Merger.

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

To maintain their status as Independent Trustees of the Fund, two Trustees of the Fund, Messrs. Bennett and Leafstrand, sold securities of the parent of GE Capital which they had acquired prior to the announcement of the Merger. Messrs. Bennett and Leafstrand abstained from all votes relating to the approval of the Interim Sub-Advisory Agreement and the New Sub-Advisory Agreement.

Information About the Sub-Adviser. The principal executive officers and directors of the Sub-Adviser and their principal occupations are respectively as follows: Anthony R. Manno Jr., President, Director and Managing Director; Kenneth D. Statz, Managing Director; Kevin W. Bedell, Senior Vice President; David E. Rosenbaum, Senior Vice President; and Jeffrey C. Nellessen, Vice President, Secretary, Treasurer and Controller. The business address of the Sub-Adviser and each of the foregoing individuals is 11 South LaSalle Street, 2nd Floor, Chicago, Illinois 60603.

Shareholder Approval. To become effective, the New Sub-Advisory Agreement must be approved by a vote of a majority of the outstanding voting securities of the Fund, with the common and FundPreferred shareholders voting together as a single class. The "vote of a majority of the outstanding voting securities" is defined in the 1940 Act as the lesser of the vote of (i) 67% or more of the shares of the respective Fund entitled to vote thereon present at the meeting if the holders of more than 50% of such outstanding shares are present in person or represented by proxy; or (ii) more than 50% of such outstanding shares of the Fund entitled to vote thereon. The Interim Sub-Advisory Agreement and the New Sub-Advisory Agreement was approved by the Board of Trustees of the Fund after consideration of all factors which it determined to be relevant to its deliberations, including those discussed above. The Board of Trustees also determined to submit the New Sub-Advisory Agreement for consideration by the Shareholders of the Fund.

The Board recommends that Shareholders of the Fund vote FOR approval of the New Sub-Advisory Agreement for the Fund.

### INFORMATION ABOUT THE FUND'S INVESTMENT ADVISER

NIAC, located at 333 West Wacker Drive, Chicago, Illinois, serves as the investment adviser for the Fund. The principal executive officer of NIAC is Timothy R. Schwertfeger, who also serves as Chairman of the Board of Directors of NIAC. John P. Amboian serves as President and Director of NIAC. The business address of NIAC and such persons is 333 West Wacker Drive, Chicago, Illinois 60606. NIAC is a wholly owned subsidiary of JNC, which in turn is approximately [78%] owned by The St. Paul Companies, Inc. ("St. Paul"). St. Paul is located at 385 Washington Street, St. Paul, Minnesota 55102, and is principally engaged in providing property-liability insurance through subsidiaries. Nuveen Investments, a wholly owned subsidiary of JNC, acted as [co-managing] underwriter in the initial public offering of the

8

common shares of the Fund and FundPreferred shares. Nuveen Investments is located at 333 West Wacker Drive, Chicago, Illinois 60606.

### SHAREHOLDER PROPOSALS

To be considered for presentation at the Annual Meeting of shareholders of the Fund to be held in [2003], a shareholder proposal submitted pursuant to Rule 14a-8 of the 1934 Act must be received at the offices of the Fund, 333 West Wacker Drive, Chicago, Illinois 60606, not later than , 2002. [120 days before annual meeting.] A shareholder wishing to provide notice in the manner prescribed by Rule 14a-4(c)(1) of a proposal submitted outside the

## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

process of Rule 14a-8 must submit such written notice not later than \_\_\_\_\_, 2002. [45 days before annual meeting.] Timely submission of a proposal does not mean that such proposal will be included.

### EXPENSES OF PROXY SOLICITATION

The cost of preparing, printing and mailing the enclosed proxy, accompanying notice and proxy statement, and all other costs in connection with the solicitation of proxies will be paid by the Sub-Adviser. Additional solicitation may be made by letter, telephone or telegraph by officers of the Fund, by officers or employees of Nuveen Investments or NIAC, or by dealers and their representatives. The Fund has engaged D. F. King to assist in the solicitation of proxies of an estimated cost of \$2,500 plus reasonable expenses.

### ANNUAL REPORT DELIVERY

Annual reports will be sent following the Fund's fiscal year to shareholders then of record. The Fund will furnish, without charge, a copy of its annual and semi-annual reports to shareholders upon request once they are available. Such written or oral requests should be directed to the Fund at 333 West Wacker Drive, Chicago, Illinois 60606, or by calling 1-800-257-8787.

Please note that only one annual report or proxy statement may be delivered to two or more shareholders of a Fund who share an address, unless the Fund has received instructions to the contrary. To request a separate copy of an annual report or proxy statement, or, for instructions as to how to request a separate copy of such documents or as to how to request a single copy if multiple copies of such documents are received, shareholders should contact the applicable Fund at the address and phone number set forth above.

### INTEREST OF CERTAIN PERSONS

The Sub-Adviser and certain of its directors, officers, and employees, including the Fund's portfolio manager[s], may be deemed to have an interest in the proposal described in this Proxy Statement to the extent that failure to approve it may affect its and their compensation. Such companies and persons may thus be deemed to derive benefits from the approval by Shareholders of this proposal.

### GENERAL

Management does not intend to present and does not have reason to believe that others will present any other items of business at the Fund's Special Meeting. However, if other matters

9

are properly presented to the Special Meeting for a vote, the proxies will be voted upon such matters in accordance with the judgment of the persons acting under the proxies. Shareholders do not have dissenters' or appraisal rights with respect to any manner to be acted upon at the Annual Meeting.

A list of shareholders entitled to be present and to vote at the Fund's Special Meeting will be available at the offices of the Fund, 333 West Wacker Drive, Chicago, Illinois, for inspection by any shareholder during regular business hours for ten days prior to the date of the Special Meeting.

Failure of a quorum to be present at the Fund's Special Meeting will necessitate adjournment and may subject the Fund to additional expense. The persons named in the enclosed proxy may also move for an adjournment of the Special Meeting to permit further solicitation of proxies with respect to any of the proposals if they determine that adjournment and further solicitation is reasonable and in the best interests of the shareholders. Under the Fund's By-laws, an adjournment

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

of a meeting requires the affirmative vote of a majority of the shares present in person or represented by proxy at the meeting.

IF YOU CANNOT BE PRESENT IN PERSON, YOU ARE REQUESTED TO VOTE YOUR SHARES PROMPTLY.

Gifford R. Zimmerman  
Vice President and Secretary

10

EXHIBIT A

TRUSTEES OF THE FUND

The following table sets forth information with respect to each Trustee of the Fund, such as the positions held with the Fund, the term of office and length of time served, the principal occupation of each Trustee during the past five years, the number of portfolios in the Nuveen Fund complex overseen by each Trustee, and other directorships held by each Trustee.

NAME, ADDRESS AND AGE	POSITION(S) HELD WITH FUND	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL OCCUPATION (DURING PAST 5 YEARS)
-----			
Nominees who are not interested persons of the Fund			
James E. Bacon 333 West Wacker Drive Chicago, IL 60606 (2/27/31)	Trustee	- Term - Indefinite - Length of Service - Since Inception	Treasurer, Cathedral of St. John (New York City) 1997-present; former Director of Lone Star Industries (1992-1999); previously, Director Executive Vice President of U.S. Corporation and Trustee of United Trust Company of New York.
William E. Bennett 333 West Wacker Drive Chicago, IL 60606 (10/16/46)	Trustee	- Term - Indefinite - Length of Service - Since Inception	Private Investor; previously President, C.E.O., Draper & Kramer, Inc. (1992-1999)
Jack B. Evans 333 West Wacker Drive Chicago, IL 60606 (10/22/48)	Trustee	- Term - Indefinite - Length of Service - Since Inception	President, The Hall-Perrine Foundation, a private philanthropic corporation; Director, Alliant Energy; Director, Chairman United Fire & Casualty; Director, Federal Reserve Bank of Chicago; previously President and Chief Executive Officer, SCI Financial Group, Inc., a regional financial services firm.

-----  
OTHER  
DIRECTOR-  
SHIPS  
HELD BY

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

NAME, ADDRESS AND AGE	TRUSTEE
Nominees who are not interested persons of the Fund	
James E. Bacon 333 West Wacker Drive Chicago, IL 60606 (2/27/31)	N/A
William E. Bennett 333 West Wacker Drive Chicago, IL 60606 (10/16/46)	N/A
Jack B. Evans 333 West Wacker Drive Chicago, IL 60606 (10/22/48)	See Principal Occupation description.

11

NAME, ADDRESS AND AGE	POSITION(S) HELD WITH FUND	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL OCCUPATION (DURING PAST 5 YEARS)
William L. Kissick 333 West Wacker Drive Chicago, IL 60606 (7/29/32)	Trustee	- Term - Indefinite - Length of Service - Since Inception	Emeritus Professor, School of M the Wharton School of Management Chairman, Leonard Davis Institutu Economics, University of Pennsy Adjunct Professor, Health Polic Management, Yale University.
Thomas E. Leafstrand 333 West Wacker Drive Chicago, IL 60606 (11/11/31)	Trustee	- Term - Indefinite - Length of Service - Since Inception	Retired; previously, Vice Presi charge of Municipal Underwritin and Dealer Sales at The Norther Company.
Sheila W. Wellington 333 West Wacker Drive Chicago, IL 60606 (2/24/32)	Trustee	- Term - Indefinite - Length of Service - Since Inception	President of Catalyst (a not-fo organization focusing on women' development in business and the professions).

NAME, ADDRESS AND AGE	OTHER DIRECTORSHIPS HELD BY TRUSTEE
William L. Kissick 333 West Wacker Drive Chicago, IL 60606 (7/29/32)	N/A

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

Thomas E. Leafstrand N/A  
 333 West Wacker Drive  
 Chicago, IL 60606  
 (11/11/31)  
 Sheila W. Wellington N/A  
 333 West Wacker Drive  
 Chicago, IL 60606  
 (2/24/32)

12

NAME, ADDRESS AND AGE	POSITION(S) HELD WITH FUND	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL OCCUPATION DURING PAST 5 YEARS
Nominee who is an interested person of the Fund			
*Timothy R. Schwertfeger (1) 333 West Wacker Drive Chicago, IL 60606 (3/28/49)	Chairman, President and Trustee	- Term - Indefinite - Length of Service - Since Inception	Chairman (since May 1999), President and Trustee of the funds advised by Institutional Advisory Corp. (since 1996) and the funds advised by Senior Loan Asset Management Inc. (since 1999); Chairman (since July 1999) Director of The John Nuveen Companies Investments, Nuveen Advisory Corp. and Institutional Advisory Corp. advised by Nuveen Advisory Corp. and Director (since January 1999) Asset Management, Inc.; Chairman and Director of Rittenhouse Financial Inc. (since March 1999); Chief Executive Officer and Director of Nuveen Asset Management Inc. (since September 1999).

NAME, ADDRESS AND AGE	OTHER DIRECTORSHIPS HELD BY TRUSTEE
Nominee who is an interested person of the Fund	
*Timothy R. Schwertfeger (1) 333 West Wacker Drive Chicago, IL 60606 (3/28/49)	See Principal Occupation description.



## Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

\* "Interested Person" as defined in the Investment Company Act of 1940, as amended, by reason of being an officer and director of the Fund's investment adviser, NIAC.

(1) During the fiscal year ended \_\_\_\_\_, 2002, Mr. Schwertfeger purchased \_\_\_\_\_ shares of stock in The John Nuveen Company ("JNC"), parent company of NIAC, and sold \_\_\_\_\_ shares of JNC stock. [more than 1% of a class?] As of February 28, 2002, the only Trustee or executive officer of the Fund who owned shares of the Fund was Mr. Leafstrand who owned 500 common shares of the Fund.

In addition to the Fund, the Trustees are also Trustees of two funds managed by Nuveen Senior Loan Asset Management, Inc. ("NSLAM") and 9 open-end funds and 5 closed-end funds advised by NIAC. In addition, Mr. Schwertfeger is a director of 82 closed-end funds and 30 open-end funds advised by Nuveen Advisory Corp. ("NAC").

13

### THE FUND'S OFFICERS

The following table sets forth information with respect to each officer of the Fund, other than Mr. Schwertfeger who is a Trustee and is included in the table relating to the Board of Trustees. Officers of the Fund receive no compensation from the Fund. The term of office of all officers will expire in July 2002. The Board will consider the election of officers who will serve until July 2003 in accordance with the Fund's by-laws.

NAME, ADDRESS AND AGE	POSITION(S) HELD WITH FUND	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL DURING P
Michael T. Atkinson 333 West Wacker Drive, Chicago, IL 60606 (2/3/66)	Vice President	- Term - Until July 2002 - Length of Service - Since 2002	Vice President (since Assistant Vice Preside previously, Associate
Paul L. Brennan 333 West Wacker Drive, Chicago, IL 60606 (11/10/66)	Vice President	- Term - Until July 2002 - Length of Service - Since 2002	Vice President (since Assistant Vice Preside
Peter H. D'Arrigo 333 West Wacker Drive, Chicago, IL 60606 (11/28/67)	Vice President and Treasurer	- Term - Until July 2002 - Length of Service - Since Inception	Vice President of Nuve January 1999); prior t President from January formerly, Associate of President and Treasur Asset Management Inc. Chartered Financial An Vice President (since
Michael S. Davern 333 West Wacker Drive, Chicago, IL 60606 (6/26/57)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Corp.

-----  
NUMBER OF

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

NAME, ADDRESS AND AGE	PORTFOLIOS IN FUND COMPLEX SERVED BY OFFICER
Michael T. Atkinson 333 West Wacker Drive, Chicago, IL 60606 (2/3/66)	129
Paul L. Brennan 333 West Wacker Drive, Chicago, IL 60606 (11/10/66)	126
Peter H. D'Arrigo 333 West Wacker Drive, Chicago, IL 60606 (11/28/67)	129
Michael S. Davern 333 West Wacker Drive, Chicago, IL 60606 (6/26/57)	126

14

NAME, ADDRESS AND AGE	POSITION(S) HELD WITH FUND	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL DURING P
Susan M. DeSanto 333 West Wacker Drive, Chicago, IL 60606 (9/8/54)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Vice President of the funds since August 2000; President of Van Kampen Corp. (since 1998); pr Vice President of Van Advisory Corp. (since 1998);
Jessica R. Droeger 333 West Wacker Drive, Chicago, IL 60606 (9/24/64)	Vice President	- Term - Until July 2002 - Length of Service - Since 2002	Vice President (since 1998); Assistant General Counsel (since 1998) of Nuveen Investment Management Company; Assistant Secretary (since 1998) of Nuveen Investment Management Company; Assistant Vice President of Nuveen Investment Management Advisory Corp. and Nuveen Investment Management Advisory Corp; prior to 1998, law firm D'Ancona Partners
Lorna C. Ferguson 333 West Wacker Drive, Chicago, IL 60606 (10/24/45)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Vice President of Nuveen Investment Management Company (January 1998); Vice President of Nuveen Investment Management Advisory Corp. and Nuveen Investment Management Advisory Corp.
William M. Fitzgerald 333 West Wacker Drive, Chicago, IL 60606 (3/2/64)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Managing Director (since 1995) of Nuveen Investment Management Company and Nuveen Institutional Services, Inc. Chartered Financial Analyst
Stephen D. Foy 333 West Wacker Drive, Chicago, IL 60606 (5/31/54)	Vice President and Controller	- Term - Until July 2002 - Length of Service - Since Inception	Vice President of Nuveen Investment Management Company (May 1998) The John Nuveen Company, Chartered Public Accountant.

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

NAME, ADDRESS AND AGE	NUMBER OF PORTFOLIOS IN FUND COMPLEX SERVED BY OFFICER
Susan M. DeSanto 333 West Wacker Drive, Chicago, IL 60606 (9/8/54)	129
Jessica R. Droeger 333 West Wacker Drive, Chicago, IL 60606 (9/24/64)	129
Lorna C. Ferguson 333 West Wacker Drive, Chicago, IL 60606 (10/24/45)	129
William M. Fitzgerald 333 West Wacker Drive, Chicago, IL 60606 (3/2/64)	129
Stephen D. Foy 333 West Wacker Drive, Chicago, IL 60606 (5/31/54)	129

15

NAME, ADDRESS AND AGE	POSITION(S) HELD WITH FUND	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL DURING P
J. Thomas Futrell 333 West Wacker Drive, Chicago, IL 60606 (7/5/55)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Vice President of Nuve Nuveen Institutional A Financial Analyst.
Richard A. Huber 333 West Wacker Drive, Chicago, IL 60606 (3/26/63)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Vice President of Nuve Corp. (since 1998) and (since January 1997).
Steven J. Krupa 333 West Wacker Drive, Chicago, IL 60606 (8/21/57)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Vice President of Nuve Nuveen Institutional A
David J. Lamb 333 West Wacker Drive, Chicago, IL 60606 (3/22/63)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Vice President of Nuve March 2000), prior the President (since Janua Associate of Nuveen In Public Accountant.
Tina M. Lazar 333 West Wacker Drive,	Vice President	- Term - Until July 2002 - Length of Service -	Vice President of Nuve 1999), prior thereto,

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

Chicago, IL 60606 (8/27/61)		Since Inception	(since 1993).
Larry W. Martin 333 West Wacker Drive, Chicago, IL 60606 (7/27/51)	Vice President and Assistant Secretary	- Term - Until July 2002 - Length of Service - Since Inception	Vice President, Assistant Assistant General Counsel Investments; Vice President Secretary of Nuveen Advisory Institutional Advisory Loan Asset Management 1999); Assistant Secretary Company; Assistant Secretary Management (since January

NAME, ADDRESS AND AGE	NUMBER OF PORTFOLIOS IN FUND COMPLEX SERVED BY OFFICER
J. Thomas Futrell 333 West Wacker Drive, Chicago, IL 60606 (7/5/55)	126
Richard A. Huber 333 West Wacker Drive, Chicago, IL 60606 (3/26/63)	126
Steven J. Krupa 333 West Wacker Drive, Chicago, IL 60606 (8/21/57)	126
David J. Lamb 333 West Wacker Drive, Chicago, IL 60606 (3/22/63)	129
Tina M. Lazar 333 West Wacker Drive, Chicago, IL 60606 (8/27/61)	129
Larry W. Martin 333 West Wacker Drive, Chicago, IL 60606 (7/27/51)	129

16

NAME, ADDRESS AND AGE	POSITION(S) HELD WITH FUND	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL DURING PERIOD
Edward F. Neild, IV 333 West Wacker Drive, Chicago, IL 60606 (7/7/65)	Vice President	- Term - Until July 2002 - Length of Service - Since Inception	Managing Director (since President (since September Institutional Advisory Advisory Corp.; Charter

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

Thomas J. O'Shaughnessy, 333 West Wacker Drive, Chicago, IL 60606 (9/4/60)	Vice President	- Term-Until July 2002 - Length of Service - Since 2002	Vice President (since previously, Assistant Nuveen Advisory Corp. Advisory Corp.
Thomas C. Spalding 333 West Wacker Drive, Chicago, IL 60606 (7/31/51)	Vice President	- Term-Until July 2002 - Length of Service - Since Inception	Vice President of Nuve Nuveen Institutional A Financial Analyst.
Gifford R. Zimmerman 333 West Wacker Drive, Chicago, IL 60606 (9/9/56)	Vice President and Secretary	- Term-Until July 2002 - Length of Service - Since Inception	Managing Director (sin President, Assistant S General Counsel of Nuv Director (since 2002), President, General Cou Secretary of Nuveen Ad Institutional Advisory (since 2002), formerly Assistant Secretary of Management Inc. (since Managing Director and Nuveen Asset Managemen Secretary of The John Financial Analyst.

NAME, ADDRESS AND AGE	NUMBER OF PORTFOLIOS IN FUND COMPLEX SERVED BY OFFICER
Edward F. Neild, IV 333 West Wacker Drive, Chicago, IL 60606 (7/7/65)	127
Thomas J. O'Shaughnessy, 333 West Wacker Drive, Chicago, IL 60606 (9/4/60)	126
Thomas C. Spalding 333 West Wacker Drive, Chicago, IL 60606 (7/31/51)	126
Gifford R. Zimmerman 333 West Wacker Drive, Chicago, IL 60606 (9/9/56)	129

17

EXHIBIT B

NEW SUB-ADVISORY AGREEMENT

18

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

[NUVEEN INVESTMENTS LOGO]

Nuveen Investments  
333 West Wacker Drive  
Chicago, IL 60606-1286

(800) 257-8787

www.nuveen.com

JRE702

[NUVEEN LOGO]  
NUVEEN INVESTMENTS  
333 WEST WACKER DRIVE  
CHICAGO, IL 60606-1286  
(800) 257-8787

SPECIAL MEETING OF SHAREHOLDERS

COMMON SHARES

PROXY SOLICITED BY THE BOARD OF TRUSTEES FOR THE SPECIAL MEETING  
OF SHAREHOLDERS, JULY 24, 2002

The special meeting of shareholders will be held on Wednesday, July 24, 2002, at 10:30 a.m. Central Time, in the 31st Floor Conference Room of Nuveen Investments, 333 West Wacker Drive, Chicago, Illinois. At this meeting, you will be asked to vote on the proposals described in the attached proxy statement. The undersigned hereby appoints Timothy R. Schwertfeger, Larry W. Martin, Jessica R. Droeger and Gifford R. Zimmerman, and each of them, with full power of substitution, proxies for the undersigned to represent and vote the shares of the undersigned at the special meeting of shareholders to be held on July 24, 2002, or any adjournment or adjournments thereof.

You are encouraged to specify your choices by marking the appropriate boxes. If you do not mark any boxes, your proxy will be voted "FOR" the proposals. Please mark, sign, date and return this proxy card promptly using the enclosed envelope if you are not voting by telephone or over the Internet. To vote by telephone, please call (800) 690-6903. To vote over the Internet, go to www.proxyvote.com. In either case you will be asked to enter the control number on the right hand side of this proxy card.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS: X

[CONTROL NUMBER]

-----

THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.

-----

NUVEEN REAL ESTATE INCOME FUND

VOTE ON PROPOSAL

- |    |  |            |                |                |
|----|--|------------|----------------|----------------|
| 1. | FOR APPROVAL OF NEW SUB-ADVISORY AGREEMENT | FOR<br>[ ] | AGAINST<br>[ ] | ABSTAIN<br>[ ] |
|----|--|------------|----------------|----------------|

WHETHER OR NOT YOU PLAN TO JOIN US AT THE MEETING, PLEASE COMPLETE, DATE AND SIGN YOUR PROXY CARD AND RETURN IT IN THE ENCLOSED ENVELOPE SO THAT YOUR VOTE WILL BE

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

COUNTED. AS AN ALTERNATIVE, PLEASE CONSIDER VOTING BY TELEPHONE ((800) 690-6903) OR OVER THE INTERNET (www.proxyvote.com).

In their discretion, the proxies are authorized to vote upon such other business as may properly come before the special meeting.

The shares to which this proxy relates will be voted as specified. If no specification is made, such shares will be voted "FOR" the proposal set forth on this proxy.

Please be sure to sign and date this proxy if you are not voting by telephone or over the Internet.

NOTE: Please sign your name exactly as it appears on this proxy. If shares are held jointly, each holder must sign the proxy. If you are signing on behalf of an estate, trust or corporation, please state your title or capacity.

-----  
Signature [PLEASE SIGN WITHIN BOX]      Date      Signature [JOINT OWNERS]      Date

-2-

[NUVEEN LOGO]  
NUVEEN INVESTMENTS  
333 WEST WACKER DRIVE  
CHICAGO, IL 60606-1286  
(800) 257-8787

SPECIAL MEETING OF SHAREHOLDERS

TAXABLE AUCTIONED RATE PREFERRED SHARES, SERIES M, T, W AND F

PROXY SOLICITED BY THE BOARD OF TRUSTEES FOR THE SPECIAL MEETING OF SHAREHOLDERS, JULY 24, 2002

The special meeting of shareholders will be held on Wednesday, July 24, 2002, at 10:30 a.m. Central Time, in the 31st Floor Conference Room of Nuveen Investments, 333 West Wacker Drive, Chicago, Illinois. At this meeting, you will be asked to vote on the proposals described in the attached proxy statement. The undersigned hereby appoints Timothy R. Schwertfeger, Larry W. Martin, Jessica R. Droeger and Gifford R. Zimmerman, and each of them, with full power of substitution, proxies for the undersigned to represent and vote the shares of the undersigned at the special meeting of shareholders to be held on July 24, 2002, or any adjournment or adjournments thereof.

You are encouraged to specify your choices by marking the appropriate boxes. If you do not mark any boxes, your proxy will be voted "FOR" the proposals. Please mark, sign, date and return this proxy card promptly using the enclosed envelope if you are not voting by telephone or over the Internet. To vote by telephone, please call (800) 690-6903. To vote over the Internet, go to www.proxyvote.com. In either case you will be asked to enter the control number on the right hand side of this proxy card.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS: X

[CONTROL NUMBER]

Edgar Filing: NUVEEN REAL ESTATE INCOME FUND - Form PRE 14A

-----  
THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.  
-----

NUVEEN REAL ESTATE INCOME FUND

VOTE ON PROPOSAL

1.           FOR APPROVAL OF NEW SUB-ADVISORY       FOR       AGAINST       ABSTAIN  
              AGREEMENT                               [ ]       [ ]       [ ]

WHETHER OR NOT YOU PLAN TO JOIN US AT THE MEETING, PLEASE COMPLETE,  
DATE AND SIGN YOUR PROXY CARD AND RETURN IT IN THE ENCLOSED ENVELOPE SO THAT  
YOUR VOTE WILL BE

COUNTED. AS AN ALTERNATIVE, PLEASE CONSIDER VOTING BY TELEPHONE ((800) 690-6903)  
OR OVER THE INTERNET (www.proxyvote.com).

In their discretion, the proxies are authorized to vote upon such other  
business as may properly come before the special meeting.

The shares to which this proxy relates will be voted as specified. If  
no specification is made, such shares will be voted "FOR" the proposal set forth  
on this proxy.

Please be sure to sign and date this proxy if you are not voting by  
telephone or over the Internet.

NOTE:       Please sign your name exactly as it appears on this proxy. If shares  
              are held jointly, each holder must sign the proxy. If you are signing  
              on behalf of an estate, trust or corporation, please state your title  
              or capacity.

-----  
Signature [PLEASE SIGN WITHIN BOX]       Date       Signature [JOINT OWNERS]       Date  
-----