BROOKS AUTOMATION INC Form 10-K November 26, 2008

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Form 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
 EXCHANGE ACT OF 1934
 For fiscal year ended September 30, 2008

or

O TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to .

# Commission File Number: 0-25434 Brooks Automation, Inc.

(Exact name of Registrant as Specified in Its Charter)

Delaware 04-3040660

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

# 15 Elizabeth Drive Chelmsford, Massachusetts

**01824** (*Zip Code*)

(Address of Principal Executive Offices)

978-262-2400

(Registrant s Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, \$0.01 par value

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No b

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark if disclosure of delinquent filers pursuant to Rule 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to the Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes o No b

The aggregate market value of the registrant s Common Stock, \$0.01 par value, held by nonaffiliates of the registrant as of March 31, 2008, was approximately \$605,483,000 based on the closing price per share of \$9.72 on that date on the Nasdaq Stock Market. As of March 31, 2008, 63,505,047 shares of the registrant s Common Stock, \$0.01 par value, were outstanding. As of November 14, 2008, 63,574,290 shares of the registrant s Common Stock, \$0.01, par value, were outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant s Proxy Statement involving the election of directors, which is expected to be filed within 120 days after the end of the registrant s fiscal year, are incorporated by reference in Part III of this Report.

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#### PART I

#### Item 1. Business

Brooks Automation, Inc. (Brooks, we, us, or our), a Delaware Corporation, is a leading provider of automation, vacuum and instrumentation solutions and is a highly valued business partner to original equipment manufacturers (OEM) and equipment users throughout the world. We serve markets where equipment productivity and availability is a critical factor for our customers—success. Our largest served market is the semiconductor manufacturing industry. We also provide unique solutions to customers in data storage, advanced display, analytical instruments and solar markets. We develop and deliver differentiated solutions that range from proprietary products to highly respected manufacturing services.

Our company was founded in 1978 initially to develop and market automated substrate handling equipment for semiconductor manufacturing and became a publicly traded company in February 1995. Since that time, we have grown significantly from a niche supplier of wafer handling robot modules for vacuum-based processes into a broader based supplier of products and services most notably through the consolidation with Helix Technology Corporation in 2005.

#### **Markets**

Our primary served market is the global semiconductor industry, which in recent years has experienced significant growth in both the unit volumes and device complexity. This growth is being driven by the increasing demand for high performance electronic products that require semiconductors, which are increasingly fabricated in Asia. The products include computers, telecommunications equipment, consumer electronics and wireless communications devices. In addition to this primary market, we have been increasing our presence in global markets outside of the semiconductor industry, primarily for our vacuum related technologies and services. Much like semiconductors, markets such as data storage; advanced flat panel displays; industrial instruments and solar have begun to experience an increasing need for the technologies and services we provide.

Our fiscal 2008 revenues by end market were as follows:

Semiconductor	77%
Industrial	10%
Other	13%

100%

The production of advanced semiconductor chips is an extremely complex and logistically challenging manufacturing activity. To create the tens of millions of microscopic transistors and connect them both horizontally and in vertical layers in order to produce a functioning integrated circuit, or IC chip, the silicon wafers must go through hundreds of process steps that require complex processing equipment, or tools, to create the integrated circuits. A large production fab may have more than 70 different types of process and metrology tools, totaling as many as 500 tools or more. Up to 40% of these tools perform processes in a vacuum, such as removing, depositing, or measuring material on wafer surfaces. Wafers can go through as many as 400 different process steps before fabrication is complete. These steps, which comprise the initial fabrication of the integrated circuit and are referred to in the industry as front-end processes, are repeated many times to create the desired pattern on the silicon wafer. As the complexity of

semiconductors continues to increase, the number of process steps that occur in a vacuum environment also increases, resulting in a greater need for both automation and vacuum technology solutions due to the sensitive handling requirements and increased number of tools. The requirement for efficient, higher throughput and extremely clean manufacturing for semiconductor wafer fabs and other high performance electronic-based products has created a substantial market for substrate handling automation (moving the wafers around and between tools in a semiconductor fab); tool automation (the use of robots and modules used in conjunction with and inside process tools that move wafers from station to station), and vacuum systems technology to create and sustain the environment necessary to fabricate various products.

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#### **Products**

In the semiconductor industry, wafer handling robotics have emerged as a critical technology in determining the efficacy and productivity of the complex tools which process 300mm wafers in the world s most advanced wafer fabs. A tool is built around a process chamber using automation technology provided by a company such as Brooks, to move wafers into and out of the chamber. Today, OEMs build their tools using a cluster architecture, whereby several process chambers are mounted to one central frame that processes wafers. We specialize in developing and building the handling system, as well as the vacuum technology used in these tools. Our products can be provided as an individual component or as a complete handling system. Automation products are provided to support both atmospheric and vacuum based processes.

In order to facilitate the handling and transportation of wafers into a process tool, an equipment front-end module, or EFEM, is utilized. An EFEM serves as an atmospheric interface for wafers being fabricated by tools that use either atmospheric or vacuum processes. In addition to proprietary products, we also provide Extended Factory services to build EFEMs and other sub-systems which are based on an OEM specified design. We believe that we are the largest worldwide manufacturer of EFEMs through our Gresham, Oregon and Wuxi, China facilities.

We provide the products and technology to create the required vacuum as well as automate these processes. For vacuum-based processes, our automation systems use vacuum robots to transfer wafers into the OEM s process modules. In addition, high vacuum pumps, which we also provide, are required in certain process steps to remove all potentially contaminating gases and impurities from the processing environment and to optimize that environment by maintaining pressure consistency of the known process gas. In achieving optimal production yields, semiconductor manufacturers must also ensure that each process operates at carefully controlled pressure levels. Impurities or incorrect pressure levels can lower production yields, thereby significantly increasing the cost per useable semiconductor chip produced. We provide various pressure measurement instruments that form part of this pressure control loop on production processing equipment. Some key vacuum processes include: dry etching and dry stripping; chemical vapor deposition, or CVD; physical vapor deposition, or PVD; and ion implantation.

#### **Current Trends**

Our primary served market is the global semiconductor industry. The demand for semiconductors and semiconductor manufacturing equipment is highly cyclical. We believe it is both reasonable and prudent to expect that the global semiconductor industry will experience market conditions that fluctuate unpredictably and at times, severely. During fiscal 2006 and continuing into fiscal 2007, Brooks benefited from a cyclical upturn in demand for its products and services, which helped drive revenues and earnings to record levels. During the fourth quarter of fiscal 2007, the Company began to observe a slowdown in the demand for semiconductor capital equipment, the duration of which carried through all of fiscal 2008. During fiscal 2008, we continued to see growth in demand for our products in the other markets we serve. Based on discussions with our customer base, and external market forecasts, we previously had expected an improvement in demand for semiconductor capital equipment during 2009. Our outlook changed dramatically near the end of our fourth quarter of fiscal 2008 based on the impact of major economies moving into recession and the collateral effects of the recent financial crisis which will likely result in an extended and deep downturn into fiscal 2009. It is difficult to accurately predict the length of such downturns. Further, the short lead times for semiconductor capital equipment result in limited visibility to future demand trends. Although the non-semiconductor markets we serve did not reflect weakness during 2008, the recent global economic contraction could impact these markets. The decline of market valuations for public companies in the semiconductor capital equipment industry, and the deterioration in demand within the industry resulted in an impairment to the carrying value of our goodwill, intangible assets and certain buildings and leasehold improvements. We recorded an impairment charge of \$200.1 million to our goodwill and intangible assets, and an impairment charge of \$3.5 million for certain buildings and leasehold improvements as of September 30, 2008.

The major tool manufacturers in the semiconductor capital equipment market have been changing their business models to outsource the manufacturing of key subsystems including wafer handling systems. This

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trend of outsourcing has accelerated through the semiconductor industry stransition to cluster tools, which have increased the need for reliability and performance. Furthermore, our OEM customers believe they generate more value for their customers by leveraging their expertise in process technology, rather than electro-mechanical technology. Since the early 2000s, many of the major OEMs have begun to look outside their captive capabilities to suppliers, like us, who could provide them with fully integrated and tested systems. We continue to benefit from these trends.

Our customers serving the global semiconductor industry continue to experience a material shift in the fabrication of wafers from North American and European based facilities to wafer fabs and foundries located in Asia. We have positioned our Extended Factory business in Wuxi, China to become a critical partner of major OEMs as they execute supply chain strategies within this region. In addition to this regional shift, the global semiconductor industry is one that is continuously focused on cost reduction. As such, companies that are a part of, or a supplier to, this industry are expected to support their customers—focus on reducing the costs of operating and maintaining their manufacturing network. In addition to innovative technology solutions that increase device yields at the wafer and wafer throughput per tool, we are aggressively looking to access markets and resources that enable us to leverage the benefits of lower cost materials and production facilities located in Asia.

# **Segments**

In the fourth quarter of fiscal 2007, following the divestiture of our software division, we made changes to our internal reporting structure and began reporting results in three segments: Automation Systems; Critical Components; and Global Customer Operations. In the second quarter of fiscal 2008 these segment disclosures were refined to reflect the results of a comprehensive review of operations conducted subsequent to the appointment of a new CEO and CFO. These refinements resulted in minor changes to the previously disclosed split of revenues and gross margins among segments and between products and services.

The Automation Systems segment consists of a range of wafer handling products and systems that support both atmospheric and vacuum process technology used by our customers.

The Critical Components segment includes cryogenic vacuum pumping, thermal management and vacuum measurement solutions used to create, measure and control critical process vacuum applications. The pump, gauge and chiller products serve various markets that use vacuum as a critical enabler to overall system performance.

The Global Customer Operations segment consists of our after market activities including an extensive range of service support to our customers to address their on-site needs, spare parts and repair services, and support of legacy product lines.

Our fiscal 2008 segment revenues by end market were as follows:

	Automation Systems	Critical Components	Global Customer Operations
Semiconductor	87%	53%	77%
Industrial		30%	16%
Other	13%	17%	7%
	100%	100%	100%

The Automation Systems segment provides automation products for vacuum and atmospheric equipment, as well as mini-environment products, calibration and alignment products and high-precision airflow controls primarily for the semiconductor industry and high performance electronics industries. These products include wafer transport robots and platforms sold to semiconductor equipment manufacturers, as well as products for lithography that automate storage, inspection and transport of photomasks or reticles sold directly to chip manufacturers. We offer hardware for process and metrology equipment as either modules or systems. The products sold as modules are discrete components such as robots, load ports, and aligners, while those

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products sold as systems are pre-integrated assemblies such as the cluster tool platform that may consist of a number of modules provided by us or other suppliers.

The Critical Components segment provides products and subsystems designed to create, measure and control vacuum technology solutions such as cryogenic pumps for creating vacuum, product for measuring vacuum, and thermal management products that are used in manufacturing equipment for the semiconductor, data storage, flat panel display and solar industries.

The Global Customer Operations segment provides customers worldwide with crucial and timely support of all our hardware offerings. We assist with the installation of hardware products, product training, consulting and sustaining on-site support. Our extensive range of global support and system monitoring services are designed to lower the total cost of ownership for our customers. The objective is to increase our customers—system uptime through rapid response to potential operating problems. We also develop and deliver enhancements to our customers—installed base of production tools through upgrades and other services, including the support of legacy product lines. In addition, we maintain spare parts inventories in regional hubs to enable our personnel to serve our customers and to service our products more efficiently.

We continuously direct resources to introduce new generations of products and services to replace the current offerings. These products and services are the culmination of an extensive R&D program and extensive customer interactions over the past few years. New products and services are developed using a product life cycle management process designed to meet goals for performance, manufacturability, cost, reliability and support.

#### **Customers**

Within the semiconductor industry, we sell our products and services to nearly every major semiconductor chip manufacturer and OEM in the world, including all of the top ten chip companies and nine of the top ten equipment companies. Our customers outside the semiconductor industry are broadly diversified. We have major customers in North America, Europe and Asia. We expect international revenues to continue to represent a significant percentage of total revenues, as our industry is seeing an increasing business shift to Asia. See Note 16, Segment and Geographic Information of Notes to the Consolidated Financial Statements for further discussion of our sales by geographic region and revenue, income and assets by reportable segment. See Part I, Item 1A, Risk Factors for a discussion of the risks related to foreign operations.

Relatively few customers account for a substantial portion of our revenues, with the top 10 customers accounting for approximately 52% of our business in fiscal 2008. We have two customers, Applied Materials, Inc. and Lam Research Corporation, that each accounted for more than 10% of our overall revenues for the year.

### Sales, Marketing and Customer Support

We market and sell our products and services in Asia, Europe and North America through our direct sales organization. The sales process for our products is often multilevel, involving a team comprised of individuals from sales, marketing, engineering, operations and senior management. In many cases a customer is assigned a team that engages the customer at different levels of its organization to facilitate planning, provide product customization when required, and to ensure open communication and support. Some of our Critical Components products and services for certain international markets are sold through local country distributors. Additionally, we serve the Japanese market for our Automation Systems products and services through our Yasakawa Brooks Automation (YBA) joint venture with Yasakawa Electric Corporation of Japan.

Our marketing activities include participation in trade shows, delivery of seminars, participation in industry forums, distribution of sales literature, publication of press releases and articles in business and industry publications. To enhance communication and support, particularly with our international customers, we maintain sales and service centers in Asian, European and North American locations. These facilities, together with our headquarters, maintain local support capability and demonstration equipment for customers to evaluate. Customers are encouraged to discuss features and applications of our demonstration equipment with our engineers located at these facilities.

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#### Competition

The semiconductor fab and process equipment manufacturing industries are highly competitive and characterized by continual changes and improvements in technology. The majority of equipment automation is still done in-house by OEMs. Our competitors among external vacuum automation suppliers are primarily Japanese companies such as Daihan, Daikin and Rorze. Also, contract manufacturing companies such as Sanmina, FoxSemicon and Flextronics are offering limited assembly and manufacturing services to OEMs. Our competitors among vacuum subsystems suppliers include Sumitomo Heavy Industries (SHI), Genesis, MKS Instruments and Inficon.

Atmospheric tool automation is outsourced to a larger degree and has a larger field of competitors due to the lower barriers to entry. We compete directly with other equipment automation suppliers of atmospheric modules and systems such as Asyst, Hirata, Kawasaki, Rorze, Sankyo, TDK and Shinko. Contract manufacturers are also providing assembly and manufacturing services for atmospheric systems.

We have a significant share of the market for vacuum cryogenic pumps and face few competitors. These competitors include SHI and Genesis. The vacuum measurement market for gauges is more fragmented with a variety of competitors that include MKS Instruments and Inficon.

We believe our customers will purchase our equipment automation products and vacuum subsystems as long as we continue to provide the necessary throughput, reliability, contamination control and accuracy for their advanced processing tools at an acceptable price point. We believe that we have competitive offerings with respect to all of these factors; however, we cannot guarantee that we will be successful in selling our products to OEMs who currently satisfy their automation needs in-house or from other independent suppliers, regardless of the performance or price of our products.

# **Research and Development**

Our R&D efforts are principally focused on developing new products and services. Additionally, we invest in the enhancement of the functionality, degree of integration, reliability and performance of our existing products. Our engineering, marketing, operations and management personnel leverage their close collaborative relationships with many of their counterparts in customer organizations in an effort to proactively identify market demands with an ability to refocus our research and development investment to meet those demands as our customers require. With the rapid pace of change that characterizes semiconductor technology it is essential for us to provide high-performance and reliable products in order for us to maintain our leadership position.

#### **Manufacturing**

Our manufacturing operations are used for product assembly, integration and testing. We have adopted quality assurance procedures that include standard design practices, component selection procedures, vendor control procedures and comprehensive reliability testing and analysis to ensure the performance of our products. Our major manufacturing facilities are located in Chelmsford, Massachusetts; Gresham, Oregon; Petaluma, California; and Longmont, Colorado. As part of the Company s long-term strategy to source products from lower cost Asian regions, we commenced utilizing our recently acquired manufacturing site in Wuxi, China to expand the reach of our Extended Factory strategy. The Wuxi facility conducts final assembly operations and the integration of products using sub-components being sourced from suppliers within a variety of lower cost Asian regions. Additionally, we manufacture certain sub-components for our vacuum products utilizing a third party manufacturing facility in Monterrey, Mexico.

We utilize a just-in-time manufacturing strategy, based on the concepts of demand flow technology, for a large portion of our manufacturing process. We believe that this strategy coupled with the outsourcing of non-critical components such as machined parts, wire harnesses and PC boards reduces our fixed operating costs, improves our working capital efficiency, reduces our manufacturing cycle times and improves our flexibility to rapidly adjust production capacities. While we often use single source suppliers for certain key components and common assemblies to achieve quality control and the benefits of economies of scale, we believe that these parts and materials are readily available from other supply sources. We will continue to broaden the sourcing of our components to low cost regions, more specifically Asia.

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### **Patents and Proprietary Rights**

We rely upon patents, trade secret laws, confidentiality procedures, copyrights, trademarks and licensing agreements to protect our technology. Due to the rapid technological change that characterizes the semiconductor, flat panel display and related process equipment industries, we believe that the improvement of existing technology, reliance upon trade secrets and unpatented proprietary know-how and the development of new products may be as important as patent protection in establishing and maintaining competitive advantage. To protect trade secrets and know-how, it is our policy to require all technical and management personnel to enter into proprietary information and nondisclosure agreements. We cannot guarantee that these efforts will meaningfully protect our trade secrets.

We have obtained patents and will continue to make efforts to obtain patents, when available, in connection with our product development programs. We cannot guarantee that any patent obtained will provide protection or be of commercial benefit to us. Despite these efforts, others may independently develop substantially equivalent proprietary information and techniques. As of September 30, 2008, we have 368 United States patents and had 130 United States patent applications pending on our behalf. In addition, we have 392 foreign patents and had 439 foreign patent applications pending on our behalf. Our United States patents expire at various times through March 2027. We cannot guarantee that our pending patent applications or any future applications will be approved, or that any patents will not be challenged by third parties. Others may have filed and in the future may file patent applications that are similar or identical to ours. These patent applications may have priority over patent applications filed by us.

We have successfully licensed our FOUP (front-opening unified pod) load port technology to several companies and continue to pursue the licensing of this technology to more companies that we believe are utilizing our intellectual property.

There has been substantial litigation regarding patent and other intellectual property rights in the semiconductor and related industries. We have in the past been, and may in the future be, notified that we may be infringing intellectual property rights possessed by other third parties. We cannot guarantee that infringement claims by third parties or other claims for indemnification by customers or end users of our products resulting from infringement claims will not be asserted in the future or that such assertions, if proven to be true, will not materially and adversely affect our business, financial condition and results of operations. If any such claims are asserted against our intellectual property rights, we may seek to enter into a royalty or licensing arrangement. We cannot guarantee, however, that a license will be available on reasonable terms or at all. We could decide in the alternative to resort to litigation to challenge such claims or to attempt to design around the patented technology. Litigation or an attempted design around could be costly and would divert our management s attention and resources. In addition, if we do not prevail in such litigation or succeed in an attempted design around, we could be forced to pay significant damages or amounts in settlement. Even if a design around is effective, the functional value of the product in question could be greatly diminished.

We acquired certain assets, including a transport system known as IridNet, from the Infab division of Jenoptik AG on September 30, 1999. Asyst Technologies, Inc. had previously filed suit against Jenoptik AG and other defendants, or collectively, the defendants, in the Northern District of California charging that products of the defendants, including IridNet, infringe Asyst s U.S. Patent Nos. 4,974,166, or the 166 patent, and 5,097,421, or the 421 patent. Asyst later withdrew its claims related to the 166 patent from the case. Summary judgment of noninfringement was granted in that case by the District Court and judgment was issued in favor of Jenoptik on the ground that the product at issue did not infringe the asserted claims of the 421 patent. Following certain rulings and findings adverse to Jenoptik, on August 3, 2007 the District Court issued final judgment in favor of Jenoptik. Asyst appealed, and on October 10, 2008, the United States Court of Appeals for the Federal Circuit entered an order affirming the District Court s final judgment in favor of Jenoptik.

We had received notice that Asyst might amend its complaint in this Jenoptik litigation to name Brooks as an additional defendant, but no such action was ever taken. Based on our investigation of Asyst s allegations, we do not believe we are infringing any claims of Asyst s patents. Asyst may decide to seek to prohibit us from developing, marketing and using the IridNet product without a license. We cannot guarantee

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that a license would be available to us on reasonable terms, if at all. In any case, we could face litigation with Asyst. Jenoptik has agreed to indemnify us for any loss we may incur in this action.

#### **Backlog**

Backlog for our products as of September 30, 2008, totaled \$63.8 million as compared to \$111.2 million at September 30, 2007. This decrease is due to the cyclical semiconductor downturn and the current global economic contraction. Backlog consists of purchase orders for which a customer has scheduled delivery within the next 12 months. Backlog consists of orders principally for hardware and service agreements. Orders included in the backlog may be cancelled or rescheduled by customers without significant penalty. Backlog as of any particular date should not be relied upon as indicative of our revenues for any future period. A substantial percentage of current business generates no backlog because we deliver our products and services in the same period in which the order is received.

### **Employees**

At September 30, 2008, we had 1,658 full time employees. In addition, the Company utilized 208 part time employees and contractors. We believe our future success will depend in larger part on our ability to attract and retain highly skilled employees. Approximately 55 employees in our facility in Jena, Germany are covered by a collective bargaining agreement. We consider our relationships with these and all employees to be good.

#### **Available Information**

Our internet website address is <a href="http://www.brooks.com">http://www.brooks.com</a>. Through our website, we make available, free of charge, our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports, as soon as reasonably practicable after such materials are electronically filed, or furnished to, the Securities & Exchange Commission (SEC). These SEC reports can be accessed through the investor relations section of our website. The information found on our website is not part of this or any other report we file with or furnish to the SEC.

### Item 1A. Risk Factors

### **Factors That May Affect Future Results**

You should carefully consider the risks described below and the other information in this report before deciding to invest in shares of our common stock. These are the risks and uncertainties we believe are most important for you to consider. Additional risks and uncertainties not presently known to us, which we currently deem immaterial or which are similar to those faced by other companies in our industry or business in general, may also impair our business operations. If any of the following risks or uncertainties actually occurs, our business, financial condition and operating results would likely suffer. In that event, the market price of our common stock could decline and you could lose all or part of your investment.

### **Risks Relating to Our Industry**

Due in part to the cyclical nature of the semiconductor manufacturing industry and related industries, as well as due to volatility in worldwide capital and equity markets, we have recently incurred operating losses and may have future losses.

Our business is largely dependent on capital expenditures in the semiconductor manufacturing industry and other businesses employing similar manufacturing technology. The semiconductor manufacturing industry in turn depends on current and anticipated demand for integrated circuits and the products that use them. In recent years and at present, these businesses have experienced unpredictable and volatile business cycles due in large part to rapid changes in demand and manufacturing capacity for semiconductors, and these cycles have had a negative impact on our business, sometimes causing declining revenues and operation losses. Ongoing volatility in worldwide capital and equity markets is likely to have a similarly negative impact on our

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business. Recent economic developments on an international scale could lead to substantially diminished demand for our products and those of our customers which incorporate our products, especially in the semiconductor manufacturing industry. We could continue to experience future operating losses during an industry downturn and any period of uncertain demand. If an industry downturn continues for an extended period of time, our business could be materially harmed. Conversely, if demand improves rapidly, we could have insufficient inventory and manufacturing capacity to meet our customer needs on a timely basis, which could result in the loss of customers and various other expenses that could reduce gross margins and profitability.

# We face substantial competition which may lead to price pressure and otherwise adversely affect our sales.

We face substantial competition throughout the world in each of our product areas. Our primary competitors are Asyst, Genesis, Inficon, Kawasaki, MKS Instruments, Rorze, Sankyo, SHI, Shinko and TDK and other smaller, regional companies. Also, contract manufacturing companies such as Sanmina and Flextronics are offering limited assembly and manufacturing services to the OEMs. We also endeavor to sell products to OEMs, such as Applied Materials, Novellus, KLA-Tencor and TEL, that also satisfy some or all of their semiconductor and flat panel display handling needs internally rather than by purchasing systems or modules from a supplier like us. Many of our competitors have substantial engineering, manufacturing, marketing and customer support capabilities. We expect our competitors to continue to improve the performance of their current products and to introduce new products and technologies that could adversely affect sales of our current and future products and services. New products and technologies developed by our competitors or more efficient production of their products could require us to make significant price reductions or decide not to compete for certain orders. If we fail to respond adequately to pricing pressures or fail to develop products with improved performance or developments with respect to the other factors on which we compete, we could lose customers or orders. If we are unable to compete effectively, our business and prospects could be materially harmed.

# **Risks Relating to Brooks**

### Our operating results could fluctuate significantly, which could negatively impact our business.

Our revenues, operating margins and other operating results could fluctuate significantly from quarter to quarter depending upon a variety of factors, including:

demand for our products as a result of the cyclical nature of the semiconductor manufacturing industry and the markets upon which it depends or otherwise;

changes in the timing and terms of product orders by our customers as a result of our customer concentration or otherwise:

changes in the mix of products and services that we offer;

timing and market acceptance of our new product introductions;

delays or problems in the planned introduction of new products, or in the performance of any such products following delivery to customers;

our competitors announcements of new products, services or technological innovations, which can, among other things, render our products less competitive due to the rapid technological change in our industry;

the timing and related costs of any acquisitions, divestitures or other strategic transactions;

our ability to reduce our costs in response to decreased demand for our products and services; disruptions in our manufacturing process or in the supply of components to us; write-offs for excess or obsolete inventory; and competitive pricing pressures.

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As a result of these risks, we believe that quarter to quarter comparisons of our revenue and operating results may not be meaningful, and that these comparisons may not be an accurate indicator of our future performance.

Delays and technical difficulties in our products and operations may result in lost revenue, lost profit, delayed or limited market acceptance or product liability claims.

As the technology in our systems and manufacturing operations has become more complex and customized, it has become increasingly difficult to design and integrate these technologies into our newly-introduced systems, procure adequate supplies of specialized components, train technical and manufacturing personnel and make timely transitions to volume manufacturing. Due to the complexity of our manufacturing processes, we have on occasion failed to meet our customers—delivery or performance criteria, and as a result we have deferred revenue recognition, incurred late delivery penalties and had higher warranty and service costs. We may experience these problems again in the future. We may be unable to recover expenses we incur due to changes or cancellations of customized orders. There are also substantial unanticipated costs associated with ensuring that new products function properly and reliably in the early stages of their life cycle. These costs have been and could in the future be greater than expected as a result of these complexities. Our failure to control these costs could materially harm our business and profitability.

Because many of our customers use our products for business-critical applications, any errors, defects or other performance or technical problems could result in financial or other damage to our customers and could significantly impair their operations. Our customers could seek to recover damages from us for losses related to any of these issues. A product liability claim brought against us, even if not successful, would likely be time-consuming and costly to defend and could adversely affect our marketing efforts.

If we do not continue to introduce new products and services that reflect advances in technology in a timely and effective manner, our products and services will become obsolete and our operating results will suffer.

Our success is dependent on our ability to respond to the technological change present in the markets we serve. The success of our product development and introduction depends on our ability to:

accurately identify and define new market opportunities and products;

obtain market acceptance of our products;

timely innovate, develop and commercialize new technologies and applications;

adjust to changing market conditions;

differentiate our offerings from our competitors offerings;

obtain intellectual property rights where necessary;

continue to develop a comprehensive, integrated product and service strategy;

properly price our products and services; and

design our products to high standards of manufacturability such that they meet customer requirements.

If we cannot succeed in responding in a timely manner to technological and/or market changes or if the new products that we introduce do not achieve market acceptance, we could lose our competitive position which could materially harm our business and our prospects.

# Restructuring activities could adversely affect our ability to execute our business strategy.

Should it become necessary for us to restructure our business, including reducing our work force, due to worldwide market conditions or other factors that reduce the demand for our products and services, our ability to execute our business strategy could be adversely affected in a number of ways, including the loss of key employees; diversion of management s attention from normal daily operations of the business; diminished

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ability to respond to customer requirements, both as to products and services; disruption of our engineering and manufacturing processes, which could adversely affect our ability to introduce new products and to deliver products both on a timely basis and in accordance with the highest quality standards; and a reduced ability to execute effectively internal administrative processes, including the implementation of key information technology programs.

#### We face risks associated with the implementation of our new Enterprise Resource Planning System.

We are in the process of installing a third party enterprise resource planning system, or ERP System, across our facilities, which will enable the sharing of customer, supplier and other data across our company. The installation and integration of the ERP System may divert the attention of our information technology professionals and certain members of management from the management of daily operations to the integration of the ERP System. Further, we may experience unanticipated delays in the implementation of the ERP System, increased costs from what we had anticipated to implement the ERP System, difficulties in the integration of the ERP System across our facilities or interruptions in service due to failures of the ERP System. Continuing and uninterrupted performance of our ERP System is critical to the success of our business strategy. Any damage or failure that interrupts or delays operations may dissatisfy customers and could have a material adverse effect on our business, financial condition, results of operations and cash flow.

#### The global nature of our business exposes us to multiple risks.

For the fiscal years ended September 30, 2008 and 2007, approximately 36% and 33%, respectively, of our revenues were derived from sales outside North America. We expect that international sales, including increased sales in Asia, will continue to account for a significant portion of our revenues. As a result of our international operations, we are exposed to many risks and uncertainties, including:

difficulties in staffing, managing and supporting operations in multiple countries;

longer sales-cycles and time to collection;

tariff and international trade barriers;

fewer legal protections for intellectual property and contract rights abroad;

different and changing legal and regulatory requirements in the jurisdictions in which we operate;

government currency control and restrictions on repatriation of earnings;

fluctuations in foreign currency exchange and interest rates; and

political and economic changes, hostilities and other disruptions in regions where we operate.

Negative developments in any of these areas in one or more countries could result in a reduction in demand for our products, the cancellation or delay of orders already placed, threats to our intellectual property, difficulty in collecting receivables, and a higher cost of doing business, any of which could materially harm our business and profitability.

Our business could be materially harmed if we fail to adequately integrate the operations of the businesses that we may acquire.

In the future, we may make acquisitions or significant investments in businesses with complementary products, services and/or technologies. Acquisitions present numerous risks, including:

difficulties in integrating the operations, technologies, products and personnel of the acquired companies and realizing the anticipated synergies of the combined businesses;

defining and executing a comprehensive product strategy;

managing the risks of entering markets or types of businesses in which we have limited or no direct experience;

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the potential loss of key employees, customers and strategic partners of ours or of acquired companies;

unanticipated problems or latent liabilities, such as problems with the quality of the installed base of the target company s products or infringement of another company s intellectual property by a target company s activities or products;

problems associated with compliance with the target company s existing contracts;

difficulties in managing geographically dispersed operations; and

the diversion of management s attention from normal daily operations of the business.

If we acquire a new business, we may be required to expend significant funds, incur additional debt or issue additional securities, which may negatively affect our operations and be dilutive to our stockholders. In periods following an acquisition, we will be required to evaluate goodwill and acquisition-related intangible assets for impairment. When such assets are found to be impaired, they will be written down to estimated fair value, with a charge against earnings. The failure to adequately address these risks could materially harm our business and financial results.

# Failure to retain key personnel could impair our ability to execute our business strategy.

The continuing service of our executive officers and essential engineering, technical and management personnel, together with our ability to attract and retain such personnel, is an important factor in our continuing ability to execute our strategy. There is substantial competition to attract such employees and the loss of any such key employees could have a material adverse effect on our business and operating results. The same could be true if we were to experience a high turnover rate among engineering and technical personnel and we were unable to replace them.

# We face litigation risks relating to our past practices with respect to equity incentives that could have a material adverse effect on our business.

Several lawsuits, including both putative securities class actions and shareholder derivative actions, have been filed against us, our directors and officers and certain of our former directors and officers relating to our past practices with respect to equity incentives. *See* Part I, Item 3, Legal Proceedings for a more detailed description of these proceedings. Although all matters brought against us have been resolved or withdrawn, future actions could be taken. Litigation may be time-consuming, expensive and disruptive to normal business operations, and the outcome of litigation is difficult to predict. The defense of such lawsuits would result in significant expense and the continued diversion of our management s time and attention from the operation of our business, which could impede our ability to achieve our business objectives. Some or all of the amount we may be required to pay to satisfy a judgment or settlement of any or all of these claims may not be covered by insurance.

Under indemnification agreements we have entered into with our officers and directors, we are required to indemnify them, and advance expenses to them, in connection with their participation in proceedings arising out of their service to us. These payments may be material, in particular since one of our former officers has been charged in connection with the United States Attorney s investigation into our past practices with respect to equity incentives.

#### **Risks Relating to Our Customers**

Because we rely on a limited number of customers for a large portion of our revenues, the loss of one or more of these customers could materially harm our business.

We receive a significant portion of our revenues in each fiscal period from a relatively limited number of customers, and that trend is likely to continue. Sales to our ten largest customers accounted for approximately 52%, 54% and 50% of our total revenues in the fiscal years ended September 30, 2008, 2007 and 2006, respectively. As the semiconductor manufacturing industry continues to consolidate and a difficult cyclical downturn takes hold, the number of our potential customers could decrease, which would increase our

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dependence on our limited number of customers. The loss of one or more of these major customers, a decrease in orders from one of these customers, or the inability of one or more customers to make payments to us when they are due could materially affect our revenue, business and reputation.

Because of the lengthy sales cycles of many of our products, we may incur significant expenses before we generate any revenues related to those products.

Our customers may need several months to test and evaluate our products. This increases the possibility that a customer may decide to cancel or change plans, which could reduce or eliminate our sales to that customer. The impact of this risk can be magnified during the periods in which we introduce a number of new products, as has been the case during fiscal 2007 and 2008. As a result of this lengthy sales cycle, we may incur significant research and development expenses, and selling, general and administrative expenses before we generate the related revenues for these products, and we may never generate the anticipated revenues if our customer cancels or changes its plans.

In addition, many of our products will not be sold directly to the end-user but will be components of other products. As a result, we rely on OEMs to select our products from among alternative offerings to be incorporated into their equipment at the design stage; so-called design-ins. The OEMs decisions often precede the generation of volume sales, if any, by a year or more. Moreover, if we are unable to achieve these design-ins from an OEM, we would have difficulty selling our products to that OEM because changing suppliers involves significant cost, time, effort and risk on the part of that OEM.

Customers generally do not make long term commitments to purchase our products and our customers may cease purchasing our products at any time.

Sales of our products are often made pursuant to individual purchase orders and not under long-term commitments and contracts. Our customers frequently do not provide any assurance of minimum or future sales and are not prohibited from purchasing products from our competitors at any time. Accordingly, we are exposed to competitive pricing pressures on each order. Our customers also engage in the practice of purchasing products from more than one manufacturer to avoid dependence on sole-source suppliers for certain of their needs. The existence of these practices makes it more difficult for us to increase price, gain new customers and win repeat business from existing customers.

#### Other Risks

We may be subject to claims of infringement of third-party intellectual property rights, or demands that we license third-party technology, which could result in significant expense and prevent us from using our technology.

We rely upon patents, trade secret laws, confidentiality procedures, copyrights, trademarks and licensing agreements to protect our technology. Due to the rapid technological change that characterizes the semiconductor- and flat panel display process equipment industries, we believe that the improvement of existing technology, reliance upon trade secrets and unpatented proprietary know-how and the development of new products may be as important as patent protection in establishing and maintaining competitive advantage. To protect trade secrets and know-how, it is our policy to require all technical and management personnel to enter into nondisclosure agreements. We cannot guarantee that these efforts will meaningfully protect our trade secrets.

There has been substantial litigation regarding patent and other intellectual property rights in the semiconductor related industries. We have in the past been, and may in the future be, notified that we may be infringing intellectual property rights possessed by other third parties. We cannot guarantee that infringement claims by third parties or other claims for indemnification by customers or end users of our products resulting from infringement claims will not be asserted in the future or that such assertions, if proven to be true, will not materially and adversely affect our business,

financial condition and results of operations.

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Particular elements of our technology could be found to infringe on the intellectual property rights or patents of others. Other companies may hold or obtain patents on inventions or otherwise claim proprietary rights to technology necessary to our business. For example, twice in 1992 and once in 1994 we received notice from General Signal Corporation that it believed that certain of our tool automation products infringed General Signal s patent rights. We believe the matters identified in the notice from General Signal were also the subject of a dispute between General Signal and Applied Materials, Inc., which was settled in November 1997. There are also claims that have been made by Asyst Technologies Inc. that certain products we acquired through acquisition embody intellectual property owned by Asyst. To date no action has been instituted against us directly by General Signal, Applied Materials or Asyst.

We cannot predict the extent to which we might be required to seek licenses or alter our products so that they no longer infringe the rights of others. We also cannot guarantee that licenses will be available or the terms of any licenses we may be required to obtain will be reasonable. Similarly, changing our products or processes to avoid infringing the rights of others may be costly or impractical and could detract from the value of our products. If a judgment of infringement were obtained against us, we could be required to pay substantial damages and a court could issue an order preventing us from selling one or more of our products. Further the cost and diversion of management attention brought about by such litigation could be substantial, even if we were to prevail. Any of these events could result in significant expense to us and may materially harm our business and our prospects.

#### Our failure to protect our intellectual property could adversely affect our future operations.

Our ability to compete is significantly affected by our ability to protect our intellectual property. Existing trade secret, trademark and copyright laws offer only limited protection, and certain of our patents could be invalidated or circumvented. In addition, the laws of some countries in which our products are or may be developed, manufactured or sold may not fully protect our products. We cannot guarantee that the steps we have taken to protect our intellectual property will be adequate to prevent the misappropriation of our technology. Other companies could independently develop similar or superior technology without violating our intellectual property rights. In the future, it may be necessary to engage in litigation or like activities to enforce our intellectual property rights, to protect our trade secrets or to determine the validity and scope of proprietary rights of others, including our customers. This could require us to incur significant expenses and to divert the efforts and attention of our management and technical personnel from our business operations.

# If the site of the majority of our manufacturing operations were to experience a significant disruption in operations, our business could be materially harmed.

The majority of our manufacturing facilities are concentrated in one location. If the operations of these facilities were disrupted as a result of a natural disaster, fire, power or other utility outage, work stoppage or other similar event, our business could be seriously harmed because we may be unable to manufacture and ship products and parts to our customers in a timely fashion.

### Our business could be materially harmed if one or more key suppliers fail to deliver key components.

We currently obtain many of our key components on an as-needed, purchase order basis from numerous suppliers. Further, we are increasing our sourcing of products in Asia, and particularly in China, and we do not have a previous course of dealing with many of these suppliers. We do not generally have long-term supply contracts with any of these suppliers, and many of them have undertaken cost-containment measures in light of the recent downturn in the semiconductor industry. In the event of an industry upturn, these suppliers could face significant challenges in delivering components on a timely basis. Our inability to obtain components in required quantities or of acceptable quality could result in delays or reductions in product shipments to our customers. In addition, if a supplier or sub-supplier alters their manufacturing processes and suffers a production stoppage for any reason or modifies or

discontinues their products, this could result in a delay or reduction in product shipments to our customers. Any of these contingencies could cause us to lose customers, result in delayed or lost revenue and otherwise materially harm our business.

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#### Our stock price is volatile.

The market price of our common stock has fluctuated widely. From the beginning of fiscal year 2007 through the end of fiscal year 2008, our stock price fluctuated between a high of \$19.96 per share and a low of \$7.68 per share. Consequently, the current market price of our common stock may not be indicative of future market prices, and we may be unable to sustain or increase the value of an investment in our common stock. Factors affecting our stock price may include:

variations in operating results from quarter to quarter;

changes in earnings estimates by analysts or our failure to meet analysts expectations;

changes in the market price per share of our public company customers;

market conditions in the semiconductor industry or the industries upon which it depends;

general economic conditions;

political changes, hostilities or natural disasters such as hurricanes and floods;

low trading volume of our common stock; and

the number of firms making a market in our common stock.

In addition, the stock market has recently experienced significant price and volume fluctuations. These fluctuations have particularly affected the market prices of the securities of high technology companies like ours. These market fluctuations could adversely affect the market price of our common stock.

A material amount of our assets represents goodwill and intangible assets, and our net income will be reduced if our goodwill or intangible assets become impaired.

As of September 30, 2008, our goodwill and intangible assets, net, represented approximately \$178.4 million, or 26.9%, of our total assets. Goodwill is generated in our acquisitions when the cost of an acquisition exceeds the fair value of the net tangible and identifiable intangible assets we acquire. Goodwill is subject to an impairment analysis at least annually based on the fair value of the reporting unit. Intangible assets, which relate primarily to the customer relationships and technologies acquired by us as part of our acquisitions of other companies, are subject to an impairment analysis whenever events or changes in circumstances exist that indicate that the carrying value of the intangible asset might not be recoverable. During the year ended September 30, 2008, we recorded non-cash impairment charges of \$200.1 million related to goodwill and intangible assets. We could be required to recognize additional reductions in our net income caused by the write-down of goodwill or intangible assets, which if significantly impaired, could materially and adversely affect our results of operations. See Note 6, Goodwill and Intangible Assets of Notes to the Consolidated Financial Statements for further discussion of goodwill and intangible assets.

Provisions in our organizational documents and contracts may make it difficult for someone to acquire control of us.

Our certificate of incorporation, bylaws and contracts contain provisions that would make more difficult an acquisition of control of us and could limit the price that investors might be willing to pay for our securities,

# including:

a prohibition on stockholder action by written consent;

the elimination of the right of stockholders to call a special meeting of stockholders;

a requirement that stockholders provide advance notice of any stockholder nominations of directors to be considered at any meeting of stockholders; and

a requirement that the affirmative vote of at least 80 percent of our shares be obtained for certain actions requiring the vote of our stockholders.

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#### Item 1B. Unresolved Staff Comments

We have not received written comments from the Securities and Exchange Commission regarding our periodic or current reports under the Securities Exchange Act of 1934, as amended, that were received 180 days or more before September 30, 2008 and remain unresolved.

### Item 2. Properties

Our corporate headquarters and primary manufacturing/research and development facilities are currently located in three buildings in Chelmsford, Massachusetts, which we purchased in January 2001. We have a lease on a fourth building in Chelmsford adjacent to the three that we own. In summary, we maintain the following active principal facilities:

Location	Functions	Square Footage (Approx.)	Ownership Status/Lease Expiration
Chelmsford, Massachusetts	Corporate headquarters, training, manufacturing and R&D	293,800	Owned
Chelmsford, Massachusetts	Manufacturing, training and warehouse	95,000	October 2014
Gresham, Oregon	Manufacturing and R&D	176,900	December 2010
Wuxi, China	Manufacturing	81,800	August 2010
Petaluma, California	Manufacturing and R&D	72,300	September 2011
Longmont, Colorado	Manufacturing and R&D	60,900	February 2015
Yongin-City, South Korea	Manufacturing, R&D and sales & support	35,200	November 2015
Jena, Germany	R&D, sales & support	31,300	Several leases with terms that end through July 2009

Our Automation Systems segment utilizes the facilities in Massachusetts, Oregon, South Korea and China. Our Critical Components segment utilizes the facilities in Massachusetts, California and Colorado. Our Global Customer Operations segment utilizes the facilities in Massachusetts, Germany and South Korea.

We maintain additional sales & support and training offices in California and Texas and overseas in Europe (France and Germany), as well as in Asia (Japan, China, Singapore and Taiwan) and the Middle East (Israel).

We currently sublease a total of 236,500 square feet of space previously exited as a result of our various restructuring activities. Another 141,800 square feet of mixed office and manufacturing/research and development space located in Massachusetts and Arizona is not in use and unoccupied at this time. We are actively exploring options to sublease, sell or negotiate an early termination agreement on this vacant property.

#### Item 3. Legal Proceedings

There has been substantial litigation regarding patent and other intellectual property rights in the semiconductor and related industries. We have in the past been, and may in the future be, notified that we may be infringing intellectual

property rights possessed by other third parties. We cannot guarantee that infringement claims by third parties or other claims for indemnification by customers or end users of our products resulting from infringement claims will not be asserted in the future or that such assertions, if proven to be true, will not materially and adversely affect our business, financial condition and results of operations. If any such claims are asserted against our intellectual property rights, we may seek to enter into a royalty or licensing arrangement. We cannot guarantee, however, that a license will be available on reasonable terms or at all. We could decide in the alternative to resort to litigation to challenge such claims or to attempt to design around the patented technology. Litigation or an attempted design around could be costly and would divert our management s attention and resources. In addition, if we do not prevail in such litigation or succeed in an

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attempted design around, we could be forced to pay significant damages or amounts in settlement. Even if a design around is effective, the functional value of the product in question could be greatly diminished.

In addition to the material set forth below, please see Patents and Proprietary Rights in Part 1, Item 1, Business for a description of certain potential patent disputes.

### Regulatory Proceedings Relating to Equity Incentive Practices and the Restatement

All pending inquiries and investigations of the Company by agencies of the United States Government pertaining to our past equity incentive-related practices have now been concluded, as described more fully below.

On May 12, 2006, we announced that Brooks had received notice that the Boston Office of the United States Securities and Exchange Commission (the SEC) was conducting an informal inquiry concerning stock option grant practices to determine whether violations of the securities laws had occurred. On June 2, 2006, the SEC issued a voluntary request for information to us in connection with an informal inquiry by that office regarding a loan we previously reported had been made to former Chairman and CEO Robert Therrien in connection with the exercise by him of stock options in 1999. On June 23, 2006, we were informed that the SEC had opened a formal investigation into this matter and on the general topic of the timing of stock option grants. On June 28, 2006, the SEC issued subpoenas to Brooks and to the Special Committee of the Board of Directors, which had previously been formed on March 8, 2006, requesting documents related to Brooks stock option grant practices and to the loan to Mr. Therrien.

On May 19, 2006, we received a grand jury subpoena from the United States Attorney (the DOJ) for the Eastern District of New York requesting documents relating to stock option grants. Responsibility for the DOJ s investigation was subsequently assumed by the United States Attorney for the District of Massachusetts. On June 22, 2006 the United States Attorney s Office for the District of Massachusetts issued a grand jury subpoena to us in connection with an investigation by that office into the timing of stock option grants by us and the loan to Mr. Therrien mentioned above. On May 9, 2007, we received a follow-up grand jury subpoena from the United States Attorney s Office for the District of Massachusetts in connection with the same matters.

On July 25, 2007, a criminal indictment was filed in the United States District Court for the District of Massachusetts charging Robert J. Therrien, our former Chief Executive Officer and Chairman, with income tax evasion. A separate civil complaint was filed by the SEC on July 25, 2007 against Mr. Therrien in the United States District Court for the District of Massachusetts charging him with violations of federal securities laws.

On May 19, 2008, we entered into a settlement with the SEC relating to our historical stock option granting processes. We agreed to settle with the SEC, without admitting or denying the allegations in the Commission's complaint, by consenting to the entry of a judgment enjoining future violations of the reporting, books and records, and internal controls provisions of the federal securities laws. We were not charged by the SEC with fraud nor were we required to pay any civil penalty or other money damages as part of the settlement. The option grants to which the SEC refers in its complaint were made between 1999 and 2001. The settlement completely resolves the previously disclosed SEC investigation into our historical stock option granting practices. As we disclosed previously, we were not charged in the criminal indictment against Mr. Therrien, and the United States Attorney's Office has informed us that it has closed this matter as it relates to Brooks.

# **Private Litigation**

All private class action and derivative action matters commenced against the Company relating to past equity incentive-related practices have been concluded or dismissed, as described more fully below.

On May 22, 2006, a derivative action was filed nominally on our behalf in the Superior Court for Middlesex County, Massachusetts, captioned as Mollie Gedell, Derivatively on Behalf of Nominal Defendant Brooks Automation, Inc. v. A. Clinton Allen, *et al.* 

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On May 26, 2006, another derivative action was filed in the Superior Court for Middlesex County, Massachusetts nominally on our behalf, captioned as Ralph Gorgone, Derivatively on Behalf of Nominal Defendant Brooks Automation, Inc. v. Edward C. Grady, *et al.* 

On August 4, 2006 the Superior Court for Middlesex County, Massachusetts, entered an order consolidating the above state derivative actions under docket number 06-1808 and the caption In re Brooks Automation, Inc. Derivative Litigation. On September 5, 2006, the plaintiffs filed a Consolidated Shareholder Derivative Complaint, which named several of our current and former directors, officers, and employees as defendants. The Consolidated Shareholder Derivative Complaint alleged that certain current and former directors and officers breached fiduciary duties owed to Brooks by backdating stock option grants, issuing inaccurate financial results and false or misleading public filings, and that Messrs. Therrien, Emerick and Khoury breached their fiduciary duties, and Mr. Therrien was unjustly enriched, as a result of the loan to and stock option exercise by Mr. Therrien mentioned above, and sought, on our behalf, damages for breaches of fiduciary duty and unjust enrichment, disgorgement to Brooks of all profits from allegedly backdated stock option grants, equitable relief, and plaintiffs costs and disbursements, including attorneys fees, accountants and experts fees, costs, and expenses. The defendants served motions to dismiss and, in response, plaintiffs moved for leave to amend their complaint. The Proposed Amended Complaint made allegations substantially similar to those in the Consolidated Shareholder Derivative Complaint, and named additional directors and officers as defendants. On May 4, 2007, the court granted plaintiffs leave to file an amended complaint. On June 22, 2007, the defendants served plaintiffs with motions to dismiss the amended complaint. The parties completed briefing the motions to dismiss on September 27, 2007, and oral argument was heard on December 4, 2007. On August 1, 2008, the court granted our motion to dismiss the case, and entered an order dismissing the amended consolidated shareholder derivative complaint in its entirety.

On May 30, 2006, a derivative action was filed in the United States District Court for the District of Massachusetts, captioned as Mark Collins, Derivatively on Behalf of Nominal Defendant Brooks Automation, Inc. v. Robert J. Therrien, *et al.* On June 7, 2006, a derivative action was filed in the United States District Court for the District of Massachusetts, captioned as City of Pontiac General Employees Retirement System, Derivatively on Behalf of Brooks Automation, Inc. v. Robert J. Therrien, *et al.* 

The District Court issued an order consolidating the above federal derivative actions on August 15, 2006, and a Consolidated Verified Shareholder Derivative Complaint was filed on October 6, 2006, which named several of our current and former directors, officers, and employees as defendants. The Consolidated Verified Shareholder Derivative Complaint alleged violations of Section 10(b) and Rule 10b-5 of the Exchange act; Section 14(a) of the Exchange Act; Section 20(a) of the Exchange Act; breach of fiduciary duty; corporate waste; and unjust enrichment, and sought, on behalf of Brooks, damages, extraordinary equitable relief including disgorgement and a constructive trust for improvidently granted stock options or proceeds from alleged insider trading by certain defendants, plaintiffs costs and disbursements including attorneys fees, accountants and experts fees, costs and expenses. The court held a hearing on defendants motions to dismiss on August 6, 2008. On September 26, 2008, the court entered an order approving the plaintiffs voluntary dismissal of the action without prejudice.

On June 19, 2006, a putative class action was filed in the United States District Court, District of Massachusetts, captioned as *Charles E. G. Leech Sr. v. Brooks Automation, Inc.*, et al.

On July 19, 2006, a second putative class action was filed in the United States District Court for the District of Massachusetts, captioned as *James R. Shaw v. Brooks Automation, Inc. et al.*, No. 06-11239-RWZ. On December 13, 2006, the court issued an order consolidating the *Shaw* action with the *Leech* action described above and appointing a lead plaintiff and lead counsel. The lead plaintiff filed a Consolidated Amended Complaint, which named as defendants current and former directors and officers of Brooks, as well as PricewaterhouseCoopers LLP, our auditor. The Consolidated Amended Complaint alleged violations of Sections 10(b) and 20(a) of the Exchange Act and

Rule 10b-5 and Sections 11, 12(a)(2), and 15 of the Securities Act.

Motions to dismiss were filed by all defendants in the case. In partial response to defendants motions to dismiss, the lead plaintiff filed a motion to amend the complaint to add a named plaintiff on May 10, 2007. Defendants filed an opposition to this motion. On June 26, 2007, the court heard argument on defendants

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motions to dismiss and lead plaintiff s motion to amend the complaint. On November 6, 2007, the court granted in part and denied in part defendants motions to dismiss, and allowed lead plaintiff s motion to add a named plaintiff. The claims against PricewaterhouseCoopers LLP were dismissed. On June 24, 2008, a Stipulation and Agreement of Settlement Between All Parties was filed, pursuant to which the parties proposed a final settlement. The terms of the settlement, which includes no admission of liability or wrong doing by Brooks, provide for a full and complete release of all claims in the litigation, a bar order against claims in the nature of contribution, and a payment of \$7.75 million to be paid directly by our insurance carrier into a settlement fund, pending final documentation and approval by the court of a plan of distribution. As of September 30, 2008, we recorded a receivable from our liability insurers of \$8.8 million within current assets on our audited consolidated balance sheets which includes the settlement fund obligation of \$7.75 million and a reimbursement of professional fees of \$1.0 million. On October 3, 2008, the court entered orders granting the parties motion for settlement and closed the case.

On August 22, 2006, an action captioned as *Mark Levy v. Robert J. Therrien and Brooks Automation, Inc.*, was filed in the United States District Court for the District of Delaware, seeking recovery, on behalf of Brooks, from Mr. Therrien under Section 16(b) of the Securities Exchange Act of 1934 for alleged short-swing profits earned by Mr. Therrien due to the loan and stock option exercise in November 1999 referenced above, and a sale by Mr. Therrien of Brooks stock in March 2000. The complaint seeks disgorgement of all profits earned by Mr. Therrien on the transactions, attorneys fees and other expenses. On February 20, 2007, a second Section 16(b) action, concerning the same loan and stock option exercise in November 1999 discussed above and seeking the same remedy, was filed in the United States District Court of the District of Delaware, captioned *Aron Rosenberg v. Robert J. Therrien and Brooks Automation, Inc.* On April 4, 2007, the court issued an order consolidating the *Levy* and *Rosenberg* actions. Brooks is a nominal defendant in the consolidated action and any recovery in this action, less attorneys fees, would go to the Company. On July 14, 2008, the court denied Mr. Therrien s motion to dismiss this action.

On August 15, 2007, two actions were filed in Massachusetts Superior Court for Middlesex County, nominally on Brooks behalf, captioned *Darr v. Grady et al.* and *Milton v. Grady et al.* The two plaintiffs in these actions purported to be shareholders who had previously demanded that Brooks take action against individuals who allegedly had involvement with backdated stock options, and to which Brooks had responded. The defendants in these actions were several of our current and former officers, directors, and employees. These actions alleged several claims against the defendants based on granting or receiving backdated stock options, including breach of fiduciary duties, corporate waste, and unjust enrichment. The complaint sought on our behalf, *inter alia*, damages, extraordinary equitable and/or injunctive relief, an accounting, a constructive trust, disgorgement, and plaintiff s costs and disbursements, including attorneys fees, accountants and experts fees, costs, and expenses. On September 20, 2007, the court granted defendants motion to consolidate the two matters. On June 5, 2008, the court granted plaintiffs motion for appointment as lead counsel, and on July 3, 2008, plaintiffs filed a consolidated amended complaint. On September 9, 2008, plaintiffs moved for voluntary dismissal, and on September 16, 2008, the court entered an order approving the plaintiffs motion for voluntary dismissal.

### Matter to which the Company is Not a Party

### Jenoptik-Asyst Litigation

We acquired certain assets, including a transport system known as IridNet, from the Infab division of Jenoptik AG on September 30, 1999. Asyst Technologies, Inc. had previously filed suit against Jenoptik AG and other defendants, or collectively, the defendants, in the Northern District of California charging that products of the defendants, including IridNet, infringe Asyst s U.S. Patent Nos. 4,974,166, or the 166 patent, and 5,097,421, or the 421 patent. Asyst later withdrew its claims related to the 166 patent from the case. Summary judgment of noninfringement was granted in that case by the District Court and judgment was issued in favor of Jenoptik on the ground that the product at issue did

not infringe the asserted claims of the 421 patent. Following certain rulings and findings adverse to Jenoptik, on August 3, 2007 the District Court issued final judgment in favor of Jenoptik. Asyst appealed, and on October 10, 2008, the United States Court

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of Appeals for the Federal Circuit entered an order affirming the District Court s final judgment in favor of Jenoptik.

We had received notice that Asyst might amend its complaint in this Jenoptik litigation to name Brooks as an additional defendant, but no such action was ever taken. Based on our investigation of Asyst s allegations, we do not believe we are infringing any claims of Asyst s patents. Asyst may decide to seek to prohibit us from developing, marketing and using the IridNet product without a license. We cannot guarantee that a license would be available to us on reasonable terms, if at all. In any case, we could face litigation with Asyst. Jenoptik has agreed to indemnify us for any loss we may incur in this action.

Litigation is inherently unpredictable and we cannot predict the outcome of the legal proceedings described above with any certainty. Should there be an adverse judgment against us, it may have a material adverse impact on our financial statements. Because of uncertainties related to both the amount and range of losses in the event of an unfavorable outcome in the lawsuits listed above or in certain other pending proceedings for which loss estimates have not been recorded, we are unable to make a reasonable estimate of the losses that could result from these matters and hence have recorded no accrual in our financial statements as of September 30, 2008.

#### Item 4. Submission of Matters to a Vote of Security Holders

During the quarter ended September 30, 2008, no matters were submitted to a vote of security holders through the solicitation of proxies or otherwise.

#### **PART II**

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock is traded on the Nasdaq Global Market under the symbol BRKS . The following table sets forth, for the periods indicated, the high and low close prices per share of our common stock, as reported by the Nasdaq Global Market:

	High	Low	
Fiscal year ended September 30, 2008			
First quarter	\$ 15.01	\$ 12.07	
Second quarter	13.07	9.40	
Third quarter	11.16	8.27	
Fourth quarter	11.25	7.68	
Fiscal year ended September 30, 2007			
First quarter	\$ 15.26	\$ 12.79	
Second quarter	17.53	13.74	
Third quarter	18.66	16.38	
Fourth quarter	19.96	13.52	

# **Number of Holders**

As of October 31, 2008, there were 1,211 holders of record of our common stock.

### **Dividend Policy**

We have never declared or paid a cash dividend on our capital stock. The Board of Directors periodically reviews the strategic use of cash in excess of business needs.

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#### **Issuance of Unregistered Common Stock**

Not applicable.

# **Issuer s Purchases of Equity Securities**

On November 9, 2007, we announced that our Board of Directors authorized a stock repurchase plan to buy up to \$200.0 million of our outstanding common stock. We did not repurchase any of our stock pursuant to this plan during the three months ended September 30, 2008. At each of July 31, August 31 and September 30, 2008, approximately \$109.8 million of our common stock remained available for repurchase under the plan. There is no expiration date for the plan.

The following table provides information concerning shares of the Company s Common Stock \$0.01 par value purchased in connection with the forfeiture of shares to satisfy the employees obligations with respect to withholding taxes in connection with the vesting of certain shares of restricted stock during the three months ended September 30, 2008. Upon purchase, these shares are immediately retired.

				Total Number of	Maximum Number (or Approximate Dollar Value) of
	Total			Shares Purchased as	Shares that May Yet be Purchased
	Number			Part of Publicly	Under
		A	verage Price	•	
	of Shares		Paid	<b>Announced Plans</b>	the Plans or
Period	Purchased		per Share	or Programs	Programs
July 1 31, 2008	396	\$	8.11	396	\$
August 1 31, 2008	2,899		9.25	2,899	
September 1 30, 2008	515		8.82	515	
Total	3,810	\$	9.07	3,810	\$

# Item 6. Selected Financial Data

The selected consolidated financial data set forth below should be read in conjunction with our consolidated financial statements and notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations, appearing elsewhere in this report.

		Year l	<b>Ended Septemb</b>	er 30,	
	2008(4)	2007(1)(3)	2006(1)(2)	2005(1)	2004(1)
		(In thousan	share data)		
Revenues	\$ 526,366	\$ 743,258	\$ 607,494	\$ 369,778	\$ 415,474

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Gross profit	\$ 126,828	\$	219,595	\$ 186,650	\$ 99,786	\$ 130,124
Income (loss) from continuing						
operations before income taxes,						
minority interests and equity in earnings						
of joint ventures	\$ (236,152)	\$	55,636	\$ 24,067	\$ (5,054)	\$ 15,889
Income (loss) from continuing						
operations	\$ (236,625)	\$	54,301	\$ 22,346	\$ (5,953)	\$ 19,318
Net income (loss)	\$ (235,946)	\$	151,472	\$ 25,930	\$ (11,612)	\$ 14,659
Basic earnings (loss) from continuing						
operations per share	\$ (3.67)	\$	0.74	\$ 0.31	\$ (0.13)	\$ 0.45
Diluted earnings (loss) from continuing						
operations per share	\$ (3.67)	\$	0.73	\$ 0.31	\$ (0.13)	\$ 0.44
Shares used in computing basic						
earnings (loss) per share	64,542		73,492	72,323	44,919	43,006
Shares used in computing diluted						
earnings (loss) per share	64,542		74,074	72,533	44,919	43,573
		20				

	As of September 30,										
		2008		2007		2006		2005		2004	
				(	(In t	housands)					
Total assets	\$	663,638	\$	1,014,838	\$	992,577	\$	624,080	\$	671,039	
Working capital	\$	235,795	\$	346,883	\$	252,633	\$	168,231	\$	294,137	
Current portion of long-term debt and											
other obligations	\$		\$		\$		\$	12	\$	11	
Subordinated notes due 2008	\$		\$		\$		\$	175,000	\$	175,000	
Other long-term debt (less current											
portion)	\$		\$		\$		\$	2	\$	14	
Stockholders equity	\$	541,995	\$	859,779	\$	799,134	\$	309,835	\$	312,895	

	Year Ended September 30, 2008										
		First	1	Second		Third	Fourth				
	(	Quarter	(	Quarter	(	Quarter	(	Quarter			
		(In	thou	ısands, exc	e <b>pt</b> j	per share d	ata)				
Revenues	\$	147,833	\$	147,647	\$	124,016	\$	106,870			
Gross profit	\$	38,449	\$	36,439	\$	28,857	\$	23,083			
Loss from continuing operations	\$	(1,419)	\$	(8,664)	\$	(10,326)	\$	(216,216)			
Basic and diluted loss from continuing operations per											
share	\$	(0.02)	\$	(0.14)	\$	(0.17)	\$	(3.45)			

	Year Ended September 30, 2007										
	First Quarter			Second	Third			Fourth			
			(	Quarter	(	Quarter	Quarter				
		(In	thou	sands, exc	ept p	oer share d	ata)				
Revenues	\$	191,368	\$	194,926	\$	190,461	\$	166,503			
Gross profit	\$	59,682	\$	62,490	\$	57,436	\$	39,987			
Income (loss) from continuing operations	\$	16,979	\$	15,751	\$	22,864	\$	(1,293)			
Basic earnings (loss) from continuing operations per											
share	\$	0.23	\$	0.21	\$	0.30	\$	(0.02)			
Diluted earnings (loss) from continuing operations per											
share	\$	0.23	\$	0.21	\$	0.30	\$	(0.02)			

<sup>(1)</sup> Amounts from continuing operations exclude results of operations of the Specialty Equipment and Life Sciences division and the Software division which were reclassified as a discontinued operation in June 2005 and October 2006, respectively.

(3)

<sup>(2)</sup> Amounts include results of operations of Helix Technology Corporation (acquired October 26, 2005) and Synetics Solutions Inc. (acquired June 30, 2006) for the periods subsequent to their respective acquisitions.

Amounts include results of operations of Keystone Electronics (Wuxi) Co., Ltd. (acquired effective July 1, 2007) for the periods subsequent to its acquisition.

(4) Income (loss) from continuing operations before income taxes, minority interests and equity in earnings of joint ventures, income (loss) from continuing operations and net income (loss) includes a non-cash \$200.1 million charge for the impairment of goodwill and intangible assets and a \$3.5 million charge for the impairment of certain buildings and leasehold improvements.

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#### Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations

Certain statements in this Form 10-K constitute forward-looking statements which involve known risks, uncertainties and other factors which may cause the actual results, our performance or our achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements such as estimates of future revenue, gross margin, and expense levels as well as the performance of the semiconductor industry as a whole. Such factors include the Risk Factors set forth in Part I, Item 1A. Precautionary statements made herein should be read as being applicable to all related forward-looking statements whenever they appear in this report.

#### Overview

We are a leading provider of automation, vacuum and instrumentation solutions and are a highly valued business partner to original equipment manufacturers (OEM) and equipment users throughout the world. We serve markets where equipment productivity and availability is a critical factor for our customers—success. Our largest served market is the semiconductor manufacturing industry. We also provide unique solutions to customers in data storage, advanced display, analytical instruments and solar markets. We develop and deliver differentiated solutions that range from proprietary products to highly respected manufacturing services.

On March 30, 2007, we completed the sale of our software division, Brooks Software, to Applied Materials, Inc. (Applied) for cash consideration and the assumption of certain liabilities related to Brooks Software. Brooks Software provided real-time applications for greater efficiency and productivity in collaborative, complex manufacturing environments. We transferred to Applied substantially all of our assets primarily related to Brooks Software, including the stock of several subsidiaries engaged only in the business of Brooks Software, and Applied assumed certain liabilities related to Brooks Software. We sold our software division in order to focus on our core semiconductor-related hardware businesses. We recognized a gain on disposal of the software division. Effective October 1, 2006, our consolidated financial statements and notes have been reclassified to reflect this business as a discontinued operation in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets.

In the fourth quarter of fiscal 2007, we made changes to our internal reporting structure and began reporting results in three segments: Automation Systems, Critical Components and Global Customer Operations. In the second quarter of fiscal 2008 these segment disclosures were refined to reflect the results of a comprehensive review of operations conducted subsequent to the appointment of a new CEO and CFO. These refinements resulted in minor changes to the previously disclosed split of revenues and gross margins among segments and between products and services. Our Automation Systems segment provides a range of wafer handling products and systems that support both atmospheric and vacuum process technology used by our customers. Our Critical Components Operations segment includes cryogenic vacuum pumping, thermal management and vacuum measurement products used to create, measure and control critical process vacuum applications. Our Global Customer Operations segment consists of our after market activities including an extensive range of service support to our customers to address their on-site needs, spare parts and repair services, and support of legacy product lines. Certain reclassifications have been made in the 2007 and 2006 consolidated financial statements to conform to the 2008 presentation.

The demand for semiconductors and semiconductor manufacturing equipment is cyclical, resulting in periodic expansions and contractions. Demand for our products has been impacted by these cyclical industry conditions. During fiscal 2006 and throughout most of fiscal 2007, we benefited from an industry expansion. During the fourth quarter of fiscal 2007, we began to observe a contraction in the demand for semiconductor manufacturing equipment. The length and severity of these downturns can be difficult to predict.

# **Recent Developments**

We have experienced changes in our senior management team during fiscal year 2008 including the appointment of a new President and Chief Executive Officer, Robert J. Lepofsky, on October 1, 2007, and the appointment of a new Chief Financial Officer, Martin S. Headley, on January 28, 2008. Our new management

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team embarked on a review of our organizational structure and resource requirements, which resulted in restructuring charges during fiscal year 2008.

In fiscal 2008, our total revenues decreased from fiscal 2007 by 29.2% to \$526.4 million. Our revenue by segment for fiscal 2008 and 2007 is as follows (in thousands):

	For th	e Year Ende	ed September 30	,
	2008		2007	
Automation Systems	\$ 273,294	51.9%	\$ 443,501	59.7%
Critical Components	127,035	24.1%	165,225	22.2%
Global Customer Operations	126,037	24.0%	134,532	18.1%
	\$ 526,366	100.0%	\$ 743,258	100.0%

During the fourth quarter of fiscal 2007, we began to observe a slowdown in the demand for semiconductor capital equipment. This slowdown continued throughout fiscal year 2008. Based on discussions with our customer base, and external market forecasts, we had expected a material improvement in demand for semiconductor capital equipment during 2009. Based on recent communications with our semiconductor customers, and revised external market forecasts, we now believe that demand for our products will decline further as a result of the global economic slowdown. This abrupt change in our outlook has resulted in an expectation of lower cash flows from all three of our operating segments, which has led to an impairment of our goodwill and intangible assets of \$200.1 million as of September 30, 2008. In addition, we recorded an impairment charge of \$3.5 million to write-down certain buildings and leasehold improvements to fair value as of September 30, 2008.

In response to the weakness in demand, we have begun an analysis of our cost structure and expect to make further significant cost reductions during 2009. Due to the preliminary stage of this analysis, we cannot yet predict the cost or benefit of this restructuring effort.

#### **Critical Accounting Policies and Estimates**

The preparation of the Consolidated Financial Statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates, including those related to bad debts, inventories, intangible assets, goodwill, income taxes, warranty obligations and contingencies. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, including current and anticipated worldwide economic conditions both in general and specifically in relation to the semiconductor industry, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. As discussed in the year over year comparisons below, actual results may differ from these estimates under different assumptions or conditions.

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our Consolidated Financial Statements.

#### Revenues

Product revenues are associated with the sale of hardware systems, components and spare parts as well as product license revenue. Service revenues are associated with service contracts, repairs, upgrades and field service.

Revenue from product sales that do not include significant customization is recorded upon delivery and transfer of risk of loss to the customer provided there is evidence of an arrangement, fees are fixed or determinable, collection of the related receivable is reasonably assured and, if applicable, customer acceptance criteria have been successfully demonstrated. Customer acceptance provisions include final testing and acceptance carried out prior to shipment. These pre-shipment testing and acceptance procedures ensure that the product meets the published specification requirements before the product is shipped. In the limited

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situations where the arrangement contains extended payment terms, revenue is recognized as the payments become due. When significant on site customer acceptance provisions are present in the arrangement, revenue is recognized upon completion of customer acceptance testing.

Revenue associated with service agreements is generally recognized ratably over the term of the contract. Revenue from repair services or upgrades of customer-owned equipment is recognized upon completion of the repair effort and upon the shipment of the repaired item back to the customer. In instances where the repair or upgrade includes installation, revenue is recognized when the installation is completed.

# Intangible Assets, Goodwill and Other Long-Lived Assets

As a result of our acquisitions, we have identified intangible assets and generated significant goodwill. Intangible assets are valued based on estimates of future cash flows and amortized over their estimated useful life. Goodwill is subject to annual impairment testing as well as testing upon the occurrence of any event that indicates a potential impairment. Intangible assets and other long-lived assets are subject to an impairment test if there is an indicator of impairment. The carrying value and ultimate realization of these assets is dependent upon estimates of future earnings and benefits that we expect to generate from their use. If our expectations of future results and cash flows are significantly diminished, intangible assets and goodwill may be impaired and the resulting charge to operations may be material. When we determine that the carrying value of intangibles or other long-lived assets may not be recoverable based upon the existence of one or more indicators of impairment, we use the projected undiscounted cash flow method to determine whether an impairment exists, and then measure the impairment using discounted cash flows. For goodwill, we compare the fair value of our reporting units by measuring discounted cash flows to the book value of the reporting units and measure impairment, if any, as the difference between the resulting implied fair value of goodwill and the recorded book value of the goodwill.

The estimation of useful lives and expected cash flows require us to make significant judgments regarding future periods that are subject to some factors outside of our control. Changes in these estimates can result in significant revisions to the carrying value of these assets and may result in material charges to the results of operations.

We have elected to perform our annual goodwill impairment testing as required under FAS 142 on September 30 of each fiscal year. During this process, estimates of revenue and expense were developed for each of our reporting units based on internal as well as external market forecasts. Our analyses indicated no impairment of the goodwill in fiscal 2006 and 2007. Although we experienced a cyclical slowdown in demand during fiscal 2008, external market forecasts available to us throughout this period indicated that demand would improve in 2009. These external market forecasts changed abruptly toward the end of fiscal 2008 and again into early fiscal 2009. The downturn experienced in the semiconductor capital equipment market during 2008 has been worsened by the global economic slowdown. We do not expect a recovery in demand for semiconductor capital equipment in the near term. This abrupt change in our outlook has resulted in an expectation of lower cash flows from all three of our operating segments, which has led to an impairment of our goodwill and intangible assets of \$200.1 million as of September 30, 2008. The determination of the amount of an impairment includes a number of judgments including the determination of peer companies, which are used to determine discount rates and terminal value factors. We also construct multi-year cash flow forecasts for each segment, which are discounted to present value using the predetermined discount rate.

#### Accounts Receivable

We record trade accounts receivable at the invoiced amount. Trade accounts receivables do not bear interest. The allowance for doubtful accounts is our best estimate of the amount of probable credit losses in our existing accounts receivable. We determine the allowance based on historical write-off experience by customer. We review our allowance for doubtful accounts quarterly. Past due balances over 90 days and over a specified amount are reviewed

individually for collectibility. All other balances are reviewed on a pooled basis by type of receivable. Account balances are charged off against the allowance when we feel it is probable the receivable will not be recovered. We do not have any off-balance-sheet credit exposure related to our customers.

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#### Warranty

We provide for the estimated cost of product warranties at the time revenue is recognized. While we engage in extensive product quality programs and processes, including actively monitoring and evaluating the quality of our component suppliers, our warranty obligation is estimated by assessing product failure rates, material usage and service delivery costs incurred in correcting a product failure. Should actual product failure rates, material usage or service delivery costs differ from our estimates, revisions to the estimated warranty liability would be required and may result in additional benefits or charges to operations.

# Inventory

We provide reserves for estimated obsolescence or unmarketable inventory equal to the difference between the cost of inventory and the estimated market value based upon assumptions about future demand and market conditions. We fully reserve for inventories and noncancelable purchase orders for inventory deemed obsolete. We perform periodic reviews of all inventory items to identify excess inventories on hand by comparing on-hand balances to anticipated usage using recent historical activity as well as anticipated or forecasted demand, based upon sales and marketing inputs through our planning systems. If estimates of demand diminish further or actual market conditions are less favorable than those projected by management, additional inventory write-downs may be required.

# **Deferred Taxes**

We record a valuation allowance to reduce our deferred tax assets to the amount that is more likely than not to be realized. We have considered future taxable income and ongoing tax planning strategies in assessing the need for the valuation allowance. In the event we determine that we would be able to realize our deferred tax assets in excess of their net recorded amount, an adjustment to the deferred tax asset would increase income in the period such determination was made. Likewise, should we subsequently determine that we would not be able to realize all or part of our net deferred tax assets in the future, an adjustment to the deferred tax assets would be charged to income in the period such determination was made.

In accordance with SFAS 109, management has considered the weight of all available evidence in determining whether a valuation allowance remains to be required against its deferred tax assets at September 30, 2008. Given the losses incurred in fiscal 2008 combined with the near term uncertainty with regard to the outlook of the semiconductor sector, we have determined that it is more likely than not that the net deferred tax assets will not be realized. The amount of the deferred tax asset considered realizable is subject to change based on future events, including generating taxable income in future periods. We continue to assess the need for the valuation allowance at each balance sheet date based on all available evidence.

### Stock-Based Compensation

As of October 1, 2005, we adopted SFAS 123R using the modified prospective method, which requires measurement of compensation cost for all stock awards at fair value on date of grant and recognition of compensation over the service period for awards expected to vest. The fair value of restricted stock is determined based on the number of shares granted and the excess of the quoted price of our common stock over the exercise price of the restricted stock on the date of grant, and the fair value of stock options is determined using the Black-Scholes valuation model, which is consistent with our valuation techniques previously utilized for options in footnote disclosures required under SFAS 123, as amended by SFAS 148. Such value is recognized as expense over the service period, net of estimated forfeitures. The estimation of stock awards that will ultimately vest requires significant judgment. We consider many factors when estimating expected forfeitures, including types of awards, employee class, and historical experience. Actual results, and future changes in estimates, may differ substantially from our current estimates. Restricted stock

with market-based vesting criteria is valued using a lattice model.

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#### Year Ended September 30, 2008, Compared to Year Ended September 30, 2007

#### Revenues

We reported revenues of \$526.4 million for the year ended September 30, 2008, compared to \$743.3 million in the previous year, a 29.2% decrease. The total decrease in revenues of \$216.9 million impacted all of our operating segments. Our Automation Systems segment revenues decreased by \$170.2 million, our Critical Components segment revenues decreased by \$38.2 million and our Global Customer Operations segment revenues decreased by \$8.5 million. These decreases were the result of lower volume shipments in response to declining demand for semiconductor capital equipment. We expect the volume of shipments to further decline in the near term in response to the global economic slowdown.

Our Automation Systems segment reported revenues of \$273.3 million in the year ended September 30, 2008, a decrease of 38.4% from \$443.5 million in the prior year. This decrease is attributable to weaker demand for semiconductor capital equipment and impacted all product lines within this segment.

Our Critical Components segment reported revenues of \$127.0 million, a 23.1% decrease from \$165.2 million in the prior year. This decrease principally reflects lower revenues of \$30.7 million for cryogenic vacuum pumping, including a one-time royalty license of \$8.5 million recorded in the prior year. These decreases were partially offset by \$4.9 million of increased revenue from non-semiconductor industry related customers.

Our Global Customer Operations segment reported revenues of \$126.0 million, a 6.3% decrease from \$134.5 million in the prior year. This decrease is attributable to lower legacy product revenue of \$5.3 million, lower service contract and repair revenues of \$2.5 million and lower spare part revenue of \$0.6 million. Service contract and repair revenues, which include spare parts, were \$114.7 million, a 2.7% decrease from \$117.9 million in the prior year. All service revenues are related to our Global Customer Operations segment.

Revenues outside the United States were \$189.5 million, or 36.0% of total revenues, and \$248.8 million, or 33.5% of total revenues, in the years ended September 30, 2008 and 2007, respectively. We expect that foreign revenues will continue to account for a significant portion of total revenues.

#### **Gross Margin**

Gross margin dollars decreased to \$126.8 million for the year ended September 30, 2008, a decrease of 42.3% from \$219.6 million for the year ended September 30, 2007. Gross margin for both periods included \$9.3 million of completed technology amortization related to the acquisitions of Helix Technology Corporation in October 2005 and Synetics Solutions Inc. in June 2006. Gross margin percentage decreased to 24.1% for the year ended September 30, 2008, compared to 29.5% for the prior year, primarily due to the lower absorption of indirect factory overhead on lower revenues.

Gross margin of our Automation Systems segment decreased to \$54.7 million in the year ended September 30, 2008, a decrease of 54.2% from \$119.5 million for the year ended September 30, 2007. Gross margin included \$0.6 million in both years for completed technology amortization related to the Synetics acquisition. Gross margin percentage decreased to 20.0% for the year ended September 30, 2008 as compared to 26.9% in the prior year, primarily due to lower absorption of indirect factory overhead on lower revenues.

Gross margin of our Critical Components segment decreased to \$47.9 million in the year ended September 30, 2008, a decrease of 27.6% from \$66.2 million in the prior year. Gross margin for both periods included \$3.9 million of completed technology amortization related to the Helix acquisition. Gross margin for the prior year includes an

\$8.5 million one-time royalty license. Gross margin percentage was 37.7% for the year ended September 30, 2008 as compared to 40.1% in the prior year. This decrease is the result of the one-time royalty license in the prior year which increased the prior year gross margin percentage by 3.2%. Effective cost containment efforts for this segment offset the impact of lower absorption of factory overhead on lower revenues.

Gross margin of our Global Customer Operations segment decreased to \$24.2 million in the year ended September 30, 2008, a decrease of 28.6% from the \$33.9 million in the prior year. Gross margin for both periods included \$4.8 million of completed technology amortization related to the Helix acquisition. Gross

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margin percentage was 19.2% for the year ended September 30, 2008 as compared to 25.2% in the prior year. The decrease in gross margin percentage was attributable to reduced margin on legacy product sales caused primarily by charges to write-down legacy product inventory to net realizable value, and an under utilization of our service infrastructure. In response to these declining gross margins, we have reduced the size of our service infrastructure, and expect to make additional cost reductions.

#### Research and Development

Research and development expenses for the year ended September 30, 2008, were \$42.9 million, a decrease of \$8.8 million, compared to \$51.7 million in the previous year. While there is continued support for high priority projects, we did experience lower spending of \$6.6 million associated with automation systems product development with certain development cycles coming to completion.

## Selling, General and Administrative

Selling, general and administrative expenses were \$110.5 million for the year ended September 30, 2008, a decrease of \$9.9 million compared to \$120.4 million in the prior year. The decrease is primarily attributable to a \$6.2 million decrease in management incentive costs, a \$2.5 million decrease in legal fees primarily as a result of the settlement of stockholder litigation and a \$1.3 million reduction in stock-based compensation expense mainly due to the departure of certain executives. In connection with our implementation of the Oracle ERP system, we treat certain internal labor costs as part of the cost to implement this system. These costs, along with third party consulting fees and software licenses are treated as capital expenditures, and will be depreciated over the useful life of this system. During fiscal 2008, we increased the amount of labor costs capitalized for our Oracle project by \$1.2 million, with an offsetting reduction to our selling, general and administrative expenses. These decreases were partially offset by \$1.1 million of higher intangible asset amortization.

#### **Impairment Charges**

We recorded a non-cash impairment charge of \$203.6 million in the year ended September 30, 2008. We experienced a cyclical slowdown in demand during fiscal 2008. Throughout most of fiscal 2008, external market forecasts indicated that demand would improve in 2009. These external market forecasts changed abruptly at the end of fiscal 2008 and into early fiscal 2009. The downturn experienced in the semiconductor capital equipment market during 2008 has been worsened by the global economic slowdown. We do not expect a recovery in demand for semiconductor capital equipment in the near term. This abrupt change in our outlook has resulted in an expectation of lower cash flows from all three of our operating segments, which has led to a non-cash impairment of our goodwill and intangible assets of \$200.1 million as of September 30, 2008. In addition, we recorded a non-cash impairment charge of \$3.5 million to write-down certain buildings and leasehold improvements to fair value as of September 30, 2008.

## Restructuring Charges

We recorded a charge to continuing operations of \$7.3 million in the year ended September 30, 2008. This charge consists of \$6.8 million of severance costs associated with workforce reductions of 230 employees in operations, service and administrative functions across all the main geographies in which we operate. We also incurred \$0.5 million of costs to vacate excess facilities in San Jose, California and South Korea. Our restructuring charges by segment for fiscal 2008 were: Global Customer Operations \$2.7 million, Automated Systems \$2.2 million and Critical Components - \$0.4 million. In addition, we incurred \$2.0 million of restructuring charges in fiscal 2008 that were related to general corporate functions that support all of our segments. The accruals for workforce reductions are expected to be paid over the next twelve months. We expect the annual salary and benefit savings as a result of these

actions will be approximately \$14.0 million. The cost savings resulting from these restructuring actions are expected to yield actual cash savings, net of the related costs, within twelve months. We are expanding our cost reduction efforts in response to the global economic slowdown and expect to take further restructuring charges during fiscal 2009.

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We recorded a restructuring charge to continuing operations of \$7.1 million in the year ended September 30, 2007. This charge consists of \$3.1 million to fully recognize our remaining obligation on the lease associated with our vacant facility in Billerica, Massachusetts, along with \$4.0 million of severance costs associated with workforce reductions of approximately 90 employees in operations, service and administrative functions principally in the U.S., Germany and Korea.

#### Interest Income and Expense

Interest income decreased by \$4.5 million, to \$7.4 million, in the year ended September 30, 2008, from \$11.9 million for the prior year. Approximately \$2.6 million of this decrease is due to lower investment balances as a result of repurchases of our common stock during the first and second quarters of fiscal 2008, with the balance of the decrease attributable to lower interest rates on our investments. Interest expense decreased to \$0.4 million for the year ended September 30, 2008 as compared to \$0.6 million in the prior year. Interest expense relates primarily to discounting of multi-year restructuring costs.

# Gain (Loss) on Investment

During the three months ended June 30, 2007, a company in which Brooks held a minority equity interest was acquired by a closely-held Swiss public company. Our minority equity investment had been previously written down to zero in 2003. As a result, we received shares of common stock from the acquirer in exchange for our minority equity interest and recorded a gain of \$5.1 million.

During the year ended September 30, 2008, we recorded a charge of \$3.9 million to write-down our minority equity investment in the Swiss public company to its fair value based on our determination that the decline in fair value was other than temporary. The remaining balance of this investment at September 30, 2008 after giving effect to foreign exchange was \$1.7 million.

### Other (Income) Expense

Other expense, net of \$1.7 million for the year ended September 30, 2008 consists of foreign exchange losses of \$3.5 million, which was partially offset by royalty income of \$0.9 million, the receipt of \$0.8 million of principal repayments on notes that had been previously written off and other income of \$0.1 million. Other expense, net of \$1.1 million for the year ended September 30, 2007 consisted of foreign exchanges losses of \$3.2 million, offset by the receipt of \$2.1 million of principal repayment on two notes that had been previously written off.

#### **Income Tax Provision**

We recorded an income tax provision of \$1.2 million in the year ended September 30, 2008 and an income tax provision of \$2.3 million in the year ended September 30, 2007. The tax provision recorded in fiscal 2008 and 2007 is principally attributable to alternative minimum tax and taxes on foreign income. We continued to provide a full valuation allowance for our net deferred tax assets at September 30, 2008 and 2007, as we believe it is more likely than not that the future tax benefits from accumulated net operating losses and deferred taxes will not be realized.

We adopted the provisions of FIN No. 48 on October 1, 2007. The implementation of FIN No. 48 did not materially affect our financial position or results of operations. Of the unrecognized tax benefits of \$11.9 million at September 30, 2008, we currently anticipate that approximately \$1.0 million will be paid in settlement during the next twelve months as a result of finalizing certain non-U.S. audits.

#### Equity in Earnings of Joint Ventures

Income associated with our 50% interest in ULVAC Cryogenics, Inc., a joint venture with ULVAC Corporation of Japan, was \$0.2 million in the year ended September 30, 2008, compared to \$0.9 million in the prior year. Income associated with our 50% interest in Yaskawa Brooks Automation, Inc., a joint venture with

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Yaskawa Electric Corporation of Japan was \$0.5 million for the year ended September 30, 2008 as compared to \$0.1 million in the prior year.

#### **Discontinued Operations**

We completed the sale of our software division to Applied Materials on March 30, 2007. During the year ended September 30, 2008, we settled all remaining escrow items resulting in an additional gain of \$0.7 million. We recorded income from the operation of our discontinued software business of \$13.3 million for the year ended September 30, 2007. We recorded a gain of \$83.9 million in the second quarter of fiscal year 2007 on the sale of our discontinued software business. This gain reflects the proceeds of \$132.5 million of cash consideration, offset by expenses of \$7.7 million, a tax provision of \$1.9 million, and the write-off of net assets totaling \$39.0 million.

# Year Ended September 30, 2007, Compared to Year Ended September 30, 2006

#### Revenues

We reported revenues of \$743.3 million for the year ended September 30, 2007, compared to \$607.5 million in the previous year, a 22.4% increase. The increase reflects higher revenues related to our Automation Systems segment of \$106.6 million, higher revenues associated with our Critical Components segment of \$21.7 million, and higher revenues associated with our Global Customer Operations segment of \$7.5 million due primarily to higher demand for semiconductor capital equipment experienced in fiscal 2007.

Our Automation Systems segment reported revenues of \$443.5 million in the year ended September 30, 2007, an increase of 31.6% from \$336.9 million in the prior year. This increase reflects the additional revenues of \$75.5 million related to the Synetics acquisition, along with higher revenues related to our legacy Brooks automation products due to higher demand for semiconductor capital equipment experienced in fiscal 2007.

Our Critical Components segment reported revenues of \$165.2 million, a 15.1% increase from \$143.5 million in the prior year. This increase reflects higher revenues of \$17.0 million for cryogenic vacuum pumping including incremental product license revenues of \$8.5 million experienced in the third quarter of fiscal 2007, higher revenues of \$3.4 million associated with thermal measurement products, and \$1.3 million of additional revenues for vacuum measurement and air flow control products.

Our Global Customer Operations segment reported revenues of \$134.5 million, a 5.9% increase from \$127.0 million in the prior year. This increase is primarily attributed to higher revenues of \$4.6 million related to repairs, higher revenues of \$3.2 million for hardware maintenance and field services, offset by lower revenues for hardware spares of \$0.3 million. The increase in hardware maintenance and field services revenue is due in part to the Synetics acquisition, which increased service revenue by \$2.7 million.

Revenues outside the United States were \$248.8 million, or 33.5% of total revenues, and \$230.7 million, or 38.0% of total revenues, in the years ended September 30, 2007 and 2006, respectively.

### Gross Margin

Gross margin dollars increased to \$219.6 million for the year ended September 30, 2007, compared to \$186.7 million for the prior year. Gross margin for the year ended September 30, 2007 includes \$9.3 million of completed technology amortization related to the Helix and Synetics acquisitions. The prior year gross margin includes \$11.7 million of charges to write-off the step-up in inventory related to the Helix and Synetics acquisitions and \$8.1 million of completed technology amortization. Gross margin percentage decreased to 29.5% for the year ended September 30,

2007, compared to 30.7% for the year ended September 30, 2006, primarily due to the lower margin on the additional Synetics revenues. Excluding the \$11.7 million inventory write-off taken in fiscal year 2006 and the amortization of completed technology, the overall increase in gross margin primarily reflects the additional margin associated with our Automation Systems segment of \$14.9 million, higher margin associated with our Critical Components segment of \$7.3 million, and higher margin associated with our Global Customer Operations segment of \$0.3 million due primarily to higher demand for semiconductor capital equipment experienced in fiscal 2007.

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Gross margin of our Automation Systems segment increased to \$119.5 million in the year ended September 30, 2007, and included \$0.6 million of completed technology amortization related to the Synetics acquisition, compared to \$104.6 million in the prior year which included \$0.4 million of charges to write-off the step-up in inventory and \$0.2 million of completed technology amortization related to the Synetics acquisition. Excluding the inventory write-off taken in fiscal year 2006 and the amortization of completed technology, this increase reflects the additional margin of \$9.3 million related to the Synetics acquisition, along with additional margin on higher revenues related to our legacy Brooks automation products of \$5.6 million.

Gross margin of our Critical Components segment increased to \$66.2 million in the year ended September 30, 2007, and included \$3.9 million of completed technology amortization related to the Helix acquisition, compared to \$55.4 million in the prior year, which included \$3.8 million of charges to write-off the step-up in inventory and \$3.6 million of completed technology amortization related to the Helix acquisition. Excluding the inventory write-off taken in fiscal year 2006 and the amortization of completed technology, this increase primarily reflects the incremental margin of \$8.5 million from product license revenue, additional margin of \$2.1 million on higher revenues of thermal measurement and air flow control products, offset by lower margins of \$3.3 million on cryogenic pumping and vacuum measurement products.

Gross margin of our Global Customer Operations segment increased to \$33.9 million in the year ended September 30, 2007, which included \$4.8 million of completed technology amortization related to the Helix acquisition, compared to \$26.6 million in the prior year, which included \$7.4 million of charges to write-off the step-up in inventory and \$4.4 million of completed technology amortization related to the Helix acquisition. Excluding the inventory write-off taken in fiscal year 2006 and the amortization of completed technology, this increase reflects additional margin on higher revenues of hardware support services.

Gross margin on product revenues increased to \$193.8 million for the year ended September 30, 2007, compared to \$165.1 million for the prior year. The increase in product margins is primarily attributable to additional margin of \$9.3 million related to the Synetics acquisition, along with higher margin of \$5.6 million related to our legacy automation products, higher margin of \$10.8 million associated with our critical components products, and higher margin of \$3.0 million related to end-user factory hardware products. Gross margin percentage on product revenues decreased to 31.0% for the year ended September 30, 2007, compared to 33.4% for the year ended September 30, 2006, primarily due to the lower margin on the additional Synetics revenues.

Gross margin on service revenues was \$25.8 million or 21.9% for the year ended September 30, 2007, compared to \$21.5 million or 19.1% in the previous year. The increase in service margins is primarily attributable to incremental margin on higher global customer support service revenue.

# Research and Development

Research and development expenses for the year ended September 30, 2007, were \$51.7 million, an increase of \$6.1 million, compared to \$45.6 million in the previous year. The increase is primarily attributable to the additional spending of \$3.5 million related to the Synetics acquisition, plus additional spending associated with our critical components and global customer support segments of \$2.2 million and \$2.3 million respectively, offset by lower spending in our legacy automation systems business. The decrease in absolute legacy Brooks spending and the overall decrease in R&D spending as a percentage of revenue is the result of our continued efforts to control costs and focus our development activities.

#### Selling, General and Administrative

Selling, general and administrative expenses were \$120.4 million for the year ended September 30, 2007, an increase of \$3.2 million, compared to \$117.2 million in the prior year. The increase is primarily attributable to the additional spending of \$5.3 million related to the Synetics acquisition, additional amortization of various intangible assets of \$1.7 million primarily related to the Synetics acquisition, offset by lower management incentive costs of \$3.0 million. A total of \$5.2 million was incurred in fiscal year 2007 on legal expenses

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arising out of matters described more fully in Note 19, Commitments and Contingencies of Notes to the Consolidated Financial Statements, compared to \$4.8 million in fiscal 2006.

#### Restructuring Charges

We recorded a charge to continuing operations of \$7.1 million in the year ended September 30, 2007. This charge consists of \$3.1 million to fully recognize our remaining obligation on the lease associated with our vacant facility in Billerica, Massachusetts, along with \$4.0 million of severance costs associated with workforce reductions of approximately 90 employees in operations, service and administrative functions principally in the U.S., Germany and Korea.

We recorded a charge to continuing operation of \$4.3 million in the year ended September 30, 2006. This charge consisted of \$2.0 million of excess facilities charges primarily related to a vacant facility in Billerica Massachusetts due to a longer period than initially estimated to sub-lease the facility, \$2.5 million for costs incurred related to the termination of approximately 30 employees worldwide whose positions were made redundant as a result of the Helix acquisition, offset by the \$0.2 million reversal of previously accrued termination costs to employees who will no longer be terminated or whose termination was settled at a reduced cost.

We recorded a charge of \$1.0 million in fiscal year 2006 for workforce reductions related to our discontinued software division which is included in the loss from discontinued operations.

#### Interest Income and Expense

Interest income decreased by \$1.8 million, to \$11.9 million, in the year ended September 30, 2007, from \$13.7 million the previous year. This decrease is due primarily to lower investment balances following the repayment of \$175.0 million of the Convertible Subordinated Notes in the quarter ended September 30, 2006, and the purchase of 6,060,000 shares of our common stock in the quarter ended September 30, 2007 for a total cost of approximately \$110.8 million. We recorded interest expense of \$0.6 million in fiscal year 2007 compared to \$9.4 million in the previous year. The interest expense incurred in the prior year related primarily to the Convertible Subordinated Notes that were paid off in the quarter ended September 30, 2006.

#### Gain on Investment

During the three months ended June 30, 2007, a company in which Brooks held a minority equity interest was acquired by a closely-held Swiss public company. Our minority equity investment had been previously written down to zero in 2003. As a result, we received shares of common stock from the acquirer in exchange for our minority equity interest and recorded a gain of \$5.1 million.

#### Other (Income) Expense

Other expense, net of \$1.1 million for the year ended September 30, 2007 consisted of foreign exchanges losses of \$3.2 million, offset by the receipt of \$2.1 million of principal repayment on two notes that had been previously written off. Other income, net of \$0.2 million for the year ended September 30, 2006 consisted of the receipt of \$2.0 million of principal repayment on a note that had been previously written off and a gain of \$0.3 million on the sale of other assets offset by an accrual of \$1.6 million related to various legal contingencies and foreign exchanges losses of \$0.5 million.

#### **Income Tax Provision**

We recorded an income tax provision of \$2.3 million in the year ended September 30, 2007 and an income tax provision of \$3.4 million in the year ended September 30, 2006. The tax provision recorded in fiscal 2007 and 2006 is principally attributable to alternative minimum tax and taxes on foreign income. We continued to provide a full valuation allowance for our net deferred tax assets at September 30, 2007 and 2006, as we believe it is more likely than not that the future tax benefits from accumulated net operating losses and deferred taxes will not be realized.

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#### Equity in Earnings of Joint Ventures

Income associated with our 50% interest in ULVAC Cryogenics, Inc., a joint venture with ULVAC Corporation of Japan, was \$0.9 million in the year ended September 30, 2007, compared to \$1.0 million in the prior year. We also recorded income of \$0.1 million associated with our 50% interest in Yaskawa Brooks Automation, Inc., a joint venture with Yaskawa Electric Corporation of Japan that began operations on September 21, 2006.

# **Discontinued Operations**

We completed the sale of our software division to Applied Materials on March 30, 2007. We recorded income from the operation of our discontinued software business of \$13.3 million for the year ended September 30, 2007, compared to income of \$3.5 million associated with this business for the year ended September 30, 2006. This favorable change is primarily the result of reduced research and development and SG&A spending, lower amortization of completed technology and the recognition of a tax benefit resulting from the reversal of tax reserves due to an audit settlement, offset by lower margin on lower revenues for six months of operations in fiscal 2007 vs. twelve months in fiscal 2006.

We recorded a gain of \$83.9 million in the second quarter of fiscal year 2007 on the sale of our discontinued software business. This gain reflects the proceeds of \$132.5 million of cash consideration, offset by expenses of \$7.7 million, a tax provision of \$1.9 million, and the write-off of net assets totaling \$39.0 million.

We recorded income from operations for our discontinued Specialty Equipment and Life Sciences (SELS) business of \$0.1 million for the year ended September 30, 2006. The income in fiscal year 2006 relates to maintenance revenues earned during the year that had previously been deferred. There was no activity associated with this discontinued business in fiscal year 2007.

#### **Liquidity and Capital Resources**

Our business is significantly dependent on capital expenditures by semiconductor manufacturers and OEMs that are, in turn, dependent on the current and anticipated market demand for semiconductors. Demand for semiconductors is cyclical and has historically experienced periodic downturns. In response to these downturns, we have and are continuing to implement cost reduction programs aimed at aligning our ongoing operating costs with our currently expected revenues over the near term. These cost management initiatives include consolidating facilities, reductions to headcount and reduced spending. The cyclical nature of the industry make estimates of future revenues, results of operations and net cash flows inherently uncertain.

At September 30, 2008, we had cash, cash equivalents and marketable securities aggregating \$177.3 million. This amount was comprised of \$110.3 million of cash and cash equivalents, \$33.1 million of investments in short-term marketable securities and \$33.9 million of investments in long-term marketable securities.

Cash and cash equivalents were \$110.3 million at September 30, 2008, a decrease of \$57.9 million from the prior year. This decrease was primarily due to \$90.2 million for treasury share purchases and \$23.4 million of capital equipment expenditures, which were partially offset by \$13.7 million in cash provided by operations and \$39.4 million of net sales and maturities of marketable securities.

Cash provided by operations was \$13.7 million for the year ended September 30, 2008, and was primarily attributable to \$11.8 million of income after adjusting our net loss for non-cash expenses, including depreciation and amortization of \$34.5 million, asset impairment of \$203.6 million, stock-based compensation of \$6.9 million, and other non-cash items of \$2.7 million. Cash provided by operations was further increased by \$1.8 million of changes in working

capital which was primarily due to decreased accounts receivable balances of \$38.6 million and lower prepaid expenses of \$5.8 million which was partially offset by lower accounts payable levels of \$20.6 million and decreased accrued expenses of \$19.5 million due to the decreased level of our business. Our change in working capital was partially offset by an increased investment of \$4.9 million in field service inventory in order to improve customer response time for service transactions.

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Cash provided by investing activities was \$16.8 million for the year ended September 30, 2008, and is principally comprised of net sales and maturities of marketable securities of \$39.4 million, the final escrow proceeds of \$1.9 million from Applied Materials for the sale of our software division, which have been partially offset by \$23.4 million in capital expenditures, including \$13.4 million in expenditures related to our Oracle ERP implementation, and the final contingent payment of \$1.0 million in connection with our Keystone Wuxi acquisition. Our Oracle ERP implementation is expected to cost approximately \$26.5 million when fully implemented, of which \$20.7 million has been incurred from inception through September 30, 2008. We completed the financial module portion of the Oracle ERP implementation during fiscal 2008, and placed in service \$8.0 million of Oracle ERP costs. The remaining \$12.7 million of costs incurred to date is included in construction in progress within property, plant and equipment. We will continue to make capital expenditures to support and maintain our operations, and may also use our resources to acquire companies, technologies or products that complement our business.

Cash used in financing activities were \$87.8 million for the year ended September 30, 2008, primarily due to \$90.2 million for treasury share purchases.

At September 30, 2007, we had cash, cash equivalents and marketable securities aggregating \$274.6 million. This amount was comprised of \$168.2 million of cash and cash equivalents, \$80.1 million of investments in short-term marketable securities and \$26.3 million of investments in long-term marketable securities.

Cash and cash equivalents were \$168.2 million at September 30, 2007, an increase of \$52.4 million from September 30, 2006. This increase in cash and cash equivalents was primarily due to proceeds received from the sale of the software division of \$130.4 million and cash provided by operations of \$72.9 million, partially offset by \$110.8 million for treasury share purchases, \$28.9 million of net purchases of marketable securities and the \$20.6 million used for capital additions.

Cash provided by operations was \$72.9 million for the year ended September 30, 2007, and was primarily attributable to our net income of \$151.5 million, adjustments for non-cash depreciation and amortization of \$32.8 million and stock-based compensation of \$8.7 million, partially offset by the gain on sale of the software division of \$81.8 million, a non-cash gain on investment of \$5.1 million and changes in our net working capital of \$32.7 million. The \$32.7 million decrease in working capital was primarily the result of decreased accounts payable levels of \$14.8 million primarily as a result of lower inventory purchases, and decreased accrued expenses of \$10.8 million.

Cash provided by investing activities was \$81.0 million for the year ended September 30, 2007, and is principally comprised of proceeds on the sale of the software division of \$130.4 million, partially offset by net purchases of marketable securities of \$28.9 million and \$20.6 million used for capital additions.

Cash used in financing activities was \$103.2 million for the year ended September 30, 2007 from the treasury share repurchases of \$110.8 million, partially offset by \$9.3 million due to proceeds from the issuance of stock under our employee stock purchase plan and the exercise of options to purchase our common stock.

At September 30, 2008, we had approximately \$0.7 million of letters of credit outstanding.

Our contractual obligations consist of the following at September 30, 2008 (in thousands):

	Less than	One to	Four to	
		Three	Five	
Total	One Year	Years	Years	Thereafter

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Contractual obligations					
Operating leases continuing	\$ 23,057	\$ 5,974	\$ 11,365	\$ 4,690	\$ 1,028
Operating leases exited facilities	16,042(1)	5,864	10,178		
Pension funding	1,000	1,000			
Purchase commitments	44,703	44,703			
Total contractual obligations	\$ 84,802	\$ 57,541	\$ 21,543	\$ 4,690	\$ 1,028

<sup>(1)</sup> Amounts do not reflect approximately \$4.9 million of contractual sublease income.

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We adopted Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes, as of October 1, 2007. As of September 30, 2008, the total amount of net unrecognized tax benefits for uncertain tax positions and the accrual for the related interest was \$11.9 million. Although we anticipate that we will settle approximately \$1.0 million of the \$11.9 million within the next twelve months, we are unable to make a reasonably reliable estimate for the remaining \$10.9 million as to when cash settlement, if any, will occur with a tax authority as the timing of examinations and ultimate resolution of those examinations is uncertain.

In addition, we are a guarantor on a lease in Mexico that expires in January 2013 for approximately \$1.6 million.

On November 9, 2007 we announced that our Board of Directors authorized a stock repurchase plan to buy up to \$200.0 million of our outstanding common stock. During the year ended September 30, 2008, we purchased 7,401,869 shares of our common stock for a total of \$90.2 million in connection with the stock repurchase plan. Management and the Board of Directors will exercise discretion with respect to the timing and amount of any future shares repurchased, if any, based on their evaluation of a variety of factors, including current market conditions. Repurchases may be commenced or suspended at any time without prior notice. The repurchase program has been funded using our available cash resources. Any future repurchases would come from our available cash resources.

We believe that we have adequate resources to fund our currently planned working capital and capital expenditure requirements for both the short and long-term. However, the cyclical nature of the semiconductor industry and the current global economic downturn makes it difficult for us to predict future liquidity requirements with certainty. During the current capital market crisis, some companies have experienced difficulties accessing their cash equivalents and marketable securities. We invest our cash in highly rated marketable securities, and to date, we have not experienced any material issues accessing our funds. Further deterioration in the capital markets could impact our ability to access some of our cash resources. We may be unable to obtain any required additional financing on terms favorable to us, if at all. If adequate funds are not available on acceptable terms, we may be unable to successfully develop or enhance products, respond to competitive pressure or take advantage of acquisition opportunities, any of which could have a material adverse effect on our business. In addition, we are subject to indemnification obligations in connection with our stock-based compensation restatement with certain former executives which could have an adverse affect on our existing resources.

#### **Recently Enacted Accounting Pronouncements**

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109 (FIN No. 48). FIN No. 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN No. 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN No. 48 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. We adopted FIN No. 48 on October 1, 2007. The effect of the adoption did not materially affect our financial position or results of operations.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. In February 2008, the FASB issued FSP 157-1, Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13 (FSP 157-1) and FSP 157-2, Effective Date of FASB Statement No. 157 (FSP 157-2). FSP 157-1 amends SFAS 157 to remove certain leasing transactions from its scope. FSP 157-2 delays the effective date of SFAS 157 for all non-financial assets and

non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), until the beginning of

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our first quarter of fiscal 2010. The measurement and disclosure requirements related to financial assets and financial liabilities are effective for us beginning in the first quarter of fiscal 2009. We do not believe that the adoption of SFAS 157 will have a material impact on our financial position or results of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value and is effective as of the beginning of the Company's fiscal year beginning October 1, 2008. We do not believe that the adoption of SFAS 159 will have a material impact on our financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS 141R). SFAS 141R significantly changes the accounting for business combinations in a number of areas including the treatment of contingent consideration, pre-acquisition contingencies, transaction costs, restructuring costs and income taxes. SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the fiscal year beginning after December 15, 2008. SFAS 141R will be effective for the Company on October 1, 2009, and will be applied to any business combination with an acquisition date, as defined therein, that is subsequent to the effective date.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements An amendment of ARB No. 51 (SFAS 160). SFAS 160 amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. Statement 160 clarifies that changes in a parent s ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this Statement requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. SFAS 160 is effective for fiscal years beginning after December 15, 2008. At this point in time, we believe that there will not be a material impact in connection with SFAS 160 on our financial position or results of operations.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities An amendment of FASB Statement No. 133 (SFAS 161). SFAS 161 amends and expands the disclosure requirements of SFAS 133 with the intent to provide users of financial statements with an enhanced understanding of (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity s financial position, financial performance and cash flows. SFAS 161 is effective for fiscal years and interim periods beginning after November 15, 2008. We do not believe that the adoption of SFAS 161 will have a material impact on our financial position or results of operations.

In April 2008, the FASB issued FSP 142-3, Determination of the Useful Life of Intangible Assets (FSP SFAS 142-3). FSP SFAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets (SFAS 142). FSP SFAS 142-3 improves the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141R and other applicable accounting literature. FSP SFAS 142-3 will be effective for us on October 1, 2009. We do not believe that the adoption of FSP SFAS 142-3 will have a material impact on our financial position or results of operations.

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#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to a variety of market risks, including changes in interest rates affecting the return on our cash and cash equivalents, short-term and long-term investments and fluctuations in foreign currency exchange rates.

#### Interest Rate Exposure

As our cash and cash equivalents consist principally of money market securities, which are short-term in nature, our exposure to market risk related to interest rate fluctuations for these investments is not significant. Our short-term and long-term investments consist mostly of highly rated corporate debt securities, and as such, market risk to these investments is not significant. During the year ended September 30, 2008, the unrealized loss on marketable securities, excluding our investment in a Swiss public company, was \$1.1 million. A hypothetical 100 basis point change in interest rates would result in an annual change of approximately \$1.9 million in interest income earned.

## **Currency Rate Exposure**

We have transactions and balances denominated in currencies other than the U.S. dollar. Most of these transactions or balances are denominated in Euros and a variety of Asian currencies. Sales in currencies other than the U.S. dollar were 15.7% of our total sales for year ended September 30, 2008. We also purchase materials from some suppliers outside of the United States that is transacted in currencies other than the U.S. dollar. In the year ended September 30, 2008, we recorded foreign exchange losses related to receivables of \$0.7 million, and foreign exchange losses of \$2.8 million related to payables due to the general weakening of the U.S. dollar in this period. If currency exchange rates had been 10% different throughout the year ended September 30, 2008 compared to the currency exchange rates actually experienced, the impact on our loss for the year would have been approximately \$2.9 million. The changes in currency exchange rates relative to the U.S. dollar during the year ended September 30, 2008 compared to the currency exchange rates at September 30, 2007 resulted in a decrease in net assets of \$0.1 million that we reported as a separate component of comprehensive income. The impact of a hypothetical 10% change in foreign exchange rates at September 30, 2008 is not considered material.

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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Brooks Automation, Inc.:

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Brooks Automation, Inc. and its subsidiaries at September 30, 2008 and 2007, and the results of their operations and their cash flows for each of the three years in the period ended September 30, 2008 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of September 30, 2008, based on criteria established in *Internal Control* Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management s Report on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements and on the Company s internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

As discussed in Note 2 to the consolidated financial statements, the Company changed the manner in which it accounts for share-based compensation in fiscal 2006.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP PricewaterhouseCoopers LLP

Boston, Massachusetts November 26, 2008

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# **BROOKS AUTOMATION, INC.**

# CONSOLIDATED BALANCE SHEETS

	_		September 3 2007 ds, except share share data)	
ASSETS				
Current assets				
Cash and cash equivalents	\$	110,269	\$	168,232
Marketable securities		33,077		80,102
Accounts receivable, net		66,844		105,904
Insurance receivable for litigation		8,772		
Inventories, net		105,901		104,794
Prepaid expenses and other current assets		13,783		20,489
Total current assets		338,646		479,521
Property, plant and equipment, net		81,604		80,747
Long-term marketable securities		33,935		26,283
Goodwill		119,979		319,302
Intangible assets, net		58,452		76,964
Equity investment in joint ventures		26,309		24,007
Other assets		4,713		8,014
Total assets	\$	663,638	\$	1,014,838
LIADII ITIEC MINODITY INTEDECTO AND CTOCKII	OI DE	DC FAIII	Γ <b>\</b> Z	
LIABILITIES, MINORITY INTERESTS AND STOCKH Current liabilities	OLDE	KS EQUI	LY	
Accounts payable	\$	37,248	\$	57,758
Deferred revenue	Ψ	3,553	Ψ	5,424
Accrued warranty and retrofit costs		8,174		10,986
Accrued compensation and benefits		18,174		23,850
Accrued restructuring costs		7,167		6,778
Accrued income taxes payable		3,151		5,934
Accrual for litigation settlement		7,750		3,734
Accrued expenses and other current liabilities		17,634		21,908
Total current liabilities		102,851		132,638
Accrued long-term restructuring		5,496		8,933
Income taxes payable		10,649		10,159
Other long-term liabilities		2,238		2,866
Total liabilities		121,234		154,596
Commitments and contingencies (Note 19)				

Minority interests	409	463
Stockholders equity		
Preferred stock, \$0.01 par value, 1,000,000 shares authorized, no shares issued		
and outstanding at September 30, 2008 and 2007		
Common stock, \$0.01 par value, 125,000,000 shares authorized,		
77,044,737 shares issued and 63,582,868 shares outstanding at September 30,		
2008, 76,483,603 shares issued and 70,423,603 shares outstanding at		
September 30, 2007	770	765
Additional paid-in capital	1,788,891	1,780,401
Accumulated other comprehensive income	18,063	18,202
Treasury stock at cost, 13,461,869 shares and 6,060,000 shares at September 30,		
2008 and 2007, respectively	(200,956)	(110,762)
Accumulated deficit	(1,064,773)	(828,827)
Total stockholders equity	541,995	859,779
Total liabilities, minority interests and stockholders equity	\$ 663,638	\$ 1,014,838

The accompanying notes are an integral part of these consolidated financial statements.

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# **BROOKS AUTOMATION, INC.**

# CONSOLIDATED STATEMENTS OF OPERATIONS

		Year Ended September 30,				0,
		<del>-</del>			2006	
		(In thousan	ds, e	except per	shar	e data)
Davanuas						
Revenues Product	\$	411,653	\$	625,405	\$	494,797
Services	φ	114,713	Ψ	117,853	ψ	112,697
oct vices		117,713		117,033		112,077
Total revenues		526,366		743,258		607,494
Cost of revenues						
Product		304,961		431,586		329,658
Services		94,577		92,077		91,186
Total cost of revenues		399,538		523,663		420,844
Gross profit		126,828		219,595		186,650
Operating expenses						
Research and development		42,924		51,715		45,643
Selling, general and administrative		110,516		120,421		117,221
Impairment charges		203,570				
Restructuring charges		7,287		7,108		4,257
Total operating expenses		364,297		179,244		167,121
Operating income (loss) from continuing operations		(237,469)		40,351		19,529
Interest income		7,403		11,897		13,715
Interest expense		407		583		9,384
Gain (loss) on investment		(3,940)		5,110		
Other (income) expense, net		1,739		1,139		(207)
Income (loss) from continuing operations before income taxes,						
minority interests and equity in earnings of joint ventures		(236,152)		55,636		24,067
Income tax provision		1,233		2,287		3,372
Income (loss) from continuing operations before minority interests and						
equity in earnings of joint ventures		(237,385)		53,349		20,695
Minority interests in income (loss) of consolidated subsidiaries		(53)		68		(666)
Equity in earnings of joint ventures		707		1,020		985
Income (loss) from continuing operations Discontinued operations:		(236,625)		54,301		22,346
Income from discontinued operations, net of income taxes				13,273		3,584

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Gain on sale of discontinued operations, net of income taxes	679	83,898	
Income from discontinued operations, net of income taxes	679	97,171	3,584
Net income (loss)	\$ (235,946)	\$ 151,472	\$ 25,930
Basic income (loss) per share from continuing operations Basic income per share from discontinued operations	\$ (3.67) 0.01	\$ 0.74 1.32	\$ 0.31 0.05
Basic net income (loss) per share	\$ (3.66)	\$ 2.06	\$ 0.36
Diluted income (loss) per share from continuing operations Diluted income per share from discontinued operations	\$ (3.67) 0.01	\$ 0.73 1.31	\$ 0.31 0.05
Diluted net income (loss) per share	\$ (3.66)	\$ 2.04	\$ 0.36
Shares used in computing earnings (loss) per share Basic Diluted	64,542 64,542	73,492 74,074	72,323 72,533

The accompanying notes are an integral part of these consolidated financial statements.

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# **BROOKS AUTOMATION, INC.**

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year 2008	Year Ended September 30, 2008 2007 20		
		(In thousands)		
Cash flows from operating activities				
Net income (loss)	\$ (235,946)	\$ 151,472	\$ 25,930	
Adjustments to reconcile net income (loss) to net cash provided by	ψ (200,5 10)	Ψ 101,2	Ψ 20,500	
operating activities:				
Depreciation and amortization	34,538	32,801	31,664	
Impairment of assets	203,570	32,001	21,001	
Stock-based compensation	6,909	8,743	8,287	
Amortization of discount on marketable securities	(830)	(1,531)	(3,012)	
Amortization of debt issuance costs	(000)	(-,)	2,237	
Undistributed earnings of joint ventures	(707)	(1,020)	(985)	
Dividends from equity investment	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	286	( )	
Minority interests	(53)	68	(666)	
Loss on disposal of long-lived assets	1,070	1,672	534	
Gain on sale of software division, net	(679)	(81,813)		
(Gain) loss on investment	3,940	(5,110)		
Changes in operating assets and liabilities, net of acquisitions and	,			
disposals:				
Accounts receivable	38,612	(841)	(20,466)	
Inventories	(610)	(4,473)	(1,459)	
Prepaid expenses and other current assets	5,790	(4,096)	2,575	
Accounts payable	(20,601)	(14,759)	22,513	
Deferred revenue	(1,892)	2,295	3,705	
Accrued warranty and retrofit costs	(2,772)	(646)	540	
Accrued compensation and benefits	(5,839)	(2,724)	9,553	
Accrued restructuring costs	(3,089)	(882)	(10,364)	
Accrued expenses and other current liabilities	(7,755)	(6,569)	(5,394)	
-				
Net cash provided by operating activities	13,656	72,873	65,192	
Cash flows from investing activities				
Purchases of property, plant and equipment	(23,439)	(20,618)	(17,954)	
Purchases of intangible assets	(75)	(15)	(3,000)	
Proceeds from the sale of software division	1,918	130,393		
Acquisition of Helix Technology Corporation, cash acquired net of				
expenses			8,805	
Acquisition of Synetics Solutions Inc., net of cash acquired		(38)	(50,182)	
Acquisition of Keystone Electronics (Wuxi) Co., cash acquired net of				
expenses	(1,000)	162		
Investment in Yaskawa Brooks Automation, Inc. joint venture			(1,955)	
Purchases of marketable securities	(151,231)	(391,748)	(851,884)	

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Sale/maturity of marketable securities Other	190,592	362,833	934,961 281
Net cash provided by investing activities	16,765	80,969	19,072
Cash flows from financing activities Treasury stock purchases Payments of short- and long-term debt and capital lease obligations Issuance of common stock under stock option and stock purchase	(90,194)	(110,762) (1,740)	(175,015)
plans	2,391	9,303	3,659
Net cash used in financing activities	(87,803)	(103,199)	(171,356)
Effects of exchange rate changes on cash and cash equivalents	(581)	1,816	403
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year	(57,963) 168,232	52,459 115,773	(86,689) 202,462
Cash and cash equivalents, end of year	\$ 110,269	\$ 168,232	\$ 115,773
Supplemental disclosures:			
Cash paid during the year for interest	\$ 407	\$ 724	\$ 9,932
Cash paid during the year for income taxes, net of refunds Non-cash transactions:	\$ 2,167	\$ 5,760	\$ 6,280
Acquisition of Helix Technology, net of transaction costs	\$	\$	\$ 447,949

The accompanying notes are an integral part of these consolidated financial statements.

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# **BROOKS AUTOMATION, INC.**

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

	Common	Common Stock	Additional			ccumulated Other omprehensiv			
	Stock	at	Paid-In	Deferred Co	omprehensive	Income	Accumulated	Treasury	Sto
	Shares	par Value	Capital	Compensation (In thous	Income (Loss) sands, except s	(Loss) share data)	Deficit	Stock	
eptember 30,	45,434,709	\$ 454	\$ 1,307,145	\$ (3,493)		\$ 11,958	\$ (1,006,229)	\$	\$
ed under stock purchase plans,	73,737,709	Ψ +3+	Ψ 1,507,145	Ψ ( <i>J</i> , <del>1</del> 73)		ψ 11,930	ψ (1,000,229)	Ψ	Ф
	975,519	10	3,649						
tock issued in station of deferred	29,021,364	290	447,659						
on upon SFAS 123R d compensation sive income			(3,493 8,287						
;				:	\$ 25,930		25,930		
anslation					2,626	2,626			
unrealized gain						·			
ble securities					848	848			
sive income				;	\$ 29,404				
eptember 30,	75 421 502	75.4	1 762 247			15 422	(000 200)		
ed under stock ricted stock and	75,431,592	754	1,763,247			15,432	(980,299)		
ans, net d compensation e of stock sive income	1,052,011	11	8,411 8,743					(110,762	)
or of modific					Ф 151 450		151 150		
anslation				,	\$ 151,472		151,472		
unrealized loss					3,482	3,482			
ble securities					(824)	(824)			

to adopt

158						112		
isive income				\$	154,130			
ptember 30,	76 492 602	765	1 700 401			10 202	(929, 927)	(110.7(2)
ed under stock ricted stock and	76,483,603	765	1,780,401			18,202	(828,827)	(110,762)
ans, net d compensation of stock	561,134	5	1,581 6,909					(90,194)
isive income								
anslation				\$	(235,946)		(235,946)	
unrealized gain					(125)	(125)		
ble securities oss arising in the					962	962		
, 00 <del>m</del>						(976)		
sive loss				\$	(235,109)			
eptember 30,	77,044,737	\$ 770	\$ 1,788,891	\$		\$ 18,063	\$ (1,064,773)	\$ (200,956) \$
	, , , , , , , , , , , ,	Ψ 770	ψ 1,700,001	Ψ		Ψ 10,002	ψ (1,00 i,775)	ψ (200,200) ψ

The accompanying notes are an integral part of these consolidated financial statements.

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#### **BROOKS AUTOMATION, INC.**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Nature of the Business

Brooks Automation, Inc. (Brooks or the Company) is a leading provider of automation, vacuum and instrumentation solutions and is a highly valued business partner to original equipment manufacturers (OEM) and equipment users throughout the world. The Company serves markets where equipment productivity and availability is a critical factor for its customers—success. The Company s largest served market is the semiconductor manufacturing industry. The Company also provides unique solutions to customers in data storage, advanced display, analytical instruments and solar markets. The Company develops and delivers differentiated solutions that range from proprietary products to highly respected manufacturing services.

### 2. Summary of Significant Accounting Policies

#### Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of the Company and all majority-owned subsidiaries. All intercompany accounts and transactions are eliminated. Equity investments in which the Company exercises significant influence but does not control and is not the primary beneficiary are accounted for using the equity method.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates are associated with accounts receivable, inventories, intangible assets, goodwill, deferred income taxes and warranty obligations. Although the Company regularly assesses these estimates, actual results could differ from those estimates. Changes in estimates are recorded in the period in which they become known.

## Foreign Currency Translation

Some transactions of the Company and its subsidiaries are made in currencies different from their functional currency. Foreign currency gains (losses) on these transactions or balances are recorded in Other (income) expense, net when incurred. Net foreign currency transaction losses included in income (loss) before income taxes and minority interest totaled \$3.5 million, \$3.2 million and \$0.5 million for the years ended September 30, 2008, 2007 and 2006, respectively. For non-U.S. subsidiaries, assets and liabilities are translated at period-end exchange rates, and income statement items are translated at the average exchange rates for the period. The local currency for all foreign subsidiaries is considered to be the functional currency and, accordingly, translation adjustments are reported in Accumulated other comprehensive income . Foreign currency translation adjustments are one of the components in the calculation of comprehensive net income (loss).

## Cash and Cash Equivalents

Cash and cash equivalents include cash and highly liquid investments with original maturities of three months or less. At September 30, 2008 and 2007, cash equivalents were \$37.3 million and \$58.7 million, respectively. Cash equivalents are held at cost which approximates fair value due to their short-term maturities and varying interest rates.

# Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentration of credit risk consist primarily of trade receivables and temporary and long-term cash investments in treasury bills and commercial

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#### **BROOKS AUTOMATION, INC.**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

paper. The Company restricts its investments to repurchase agreements with major banks, U.S. government and corporate securities, and mutual funds that invest in U.S. government securities. The Company s customers are concentrated in the semiconductor industry, and relatively few customers account for a significant portion of the Company s revenues. The Company s top ten largest customers account for approximately 52% of revenues for the year ended September 30, 2008. The Company regularly monitors the creditworthiness of its customers and believes that it has adequately provided for exposure to potential credit losses.

### Accounts Receivable and Allowance for Doubtful Accounts

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is the Company s best estimate of the amount of probable credit losses in its existing accounts receivable. The Company determines the allowance based on historical write-off experience by customer. The Company reviews its allowance for doubtful accounts quarterly. Past due balances over 90 days and over a specified amount are reviewed individually for collectibility. All other balances are reviewed on a pooled basis by type of receivable. Account balances are charged off against the allowance when the Company feels it is probable the receivable will not be recovered. The Company does not have any off-balance-sheet credit exposure related to its customers.

#### **Inventories**

Inventories are stated at the lower of cost or market, cost being determined using a standard costing system which approximates cost based on a first-in, first-out method. The Company provides inventory reserves for excess, obsolete or damaged inventory based on changes in customer demand, technology and other economic factors.

#### Fixed Assets and Impairment of Long-lived Assets

Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method. Depreciable lives are summarized below:

Buildings	20 - 40 years
Computer equipment and software	2 - 7 years
Machinery and equipment	2 - 10 years
Furniture and fixtures	3 - 10 years

Leasehold improvements and equipment held under capital leases are amortized over the shorter of their estimated useful lives or the term of the respective leases. Equipment used for demonstrations to customers is included in machinery and equipment and is depreciated over its estimated useful life. Repair and maintenance costs are expensed as incurred.

The Company periodically evaluates the recoverability of long-lived assets, including its intangible assets, whenever events and changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. This periodic review may result in an adjustment of estimated depreciable lives or an asset impairment. When indicators of impairment are present, the carrying values of the asset are evaluated in relation to their operating performance and future undiscounted cash flows of the underlying business. If the future undiscounted cash flows are less than their

book value, an impairment exists. The impairment is measured as the difference between the book value and the fair value of the underlying asset. Fair values are based on estimates of market prices and assumptions concerning the amount and timing of estimated future cash flows and assumed discount rates, reflecting varying degrees of perceived risk. See Note 5.

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#### **BROOKS AUTOMATION, INC.**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

When an asset is retired, the cost of the asset disposed of and the related accumulated depreciation are removed from the accounts, and any resulting gain or loss is included in the determination of operating profit (loss).

#### Intangible Assets and Goodwill

Patents include capitalized direct costs associated with obtaining patents as well as assets that were acquired as a part of purchase business combinations. Capitalized patent costs are amortized using the straight-line method over the estimated economic life of the patents. As of September 30, 2008 and 2007, the net book value of the Company s patents was \$0.1 million and \$2.7 million, respectively.

Goodwill represents the excess of purchase price over the fair value of net tangible and identifiable intangible assets of the businesses the Company acquired. The Company performs an annual impairment test of its goodwill as required under the provisions of FAS 142 on September 30 of each fiscal year unless interim indicators of impairment exist (see Note 6).

The amortizable lives of intangible assets, including those identified as a result of purchase accounting, are summarized as follows:

Patents	3 - 8 years
Completed technology	2 - 10 years
License agreements	5 years
Trademarks and trade names	3 - 6 years
Non-competition agreements	3 - 5 years
Customer relationships	4 - 11 years

#### Revenue Recognition

Product revenues are associated with the sale of hardware systems, components and spare parts as well as product license revenue. Service revenues are associated with service contracts, repairs, upgrades and field service.

Revenue from product sales that do not include significant customization is recorded upon delivery and transfer of risk of loss to the customer provided there is evidence of an arrangement, fees are fixed or determinable, collection of the related receivable is reasonably assured and, if applicable, customer acceptance criteria have been successfully demonstrated. Customer acceptance provisions include final testing and acceptance carried out prior to shipment. These pre-shipment testing and acceptance procedures ensure that the product meets the published specification requirements before the product is shipped. In the limited situations where the arrangement contains extended payment terms, revenue is recognized as the payments become due. When significant on site customer acceptance provisions are present in the arrangement, revenue is recognized upon completion of customer acceptance testing.

Revenue associated with service agreements is generally recognized ratably over the term of the contract. Revenue from repair services or upgrades of customer-owned equipment is recognized upon completion of the repair effort and upon the shipment of the repaired item back to the customer. In instances where the repair or upgrade includes installation, revenue is recognized when the installation is completed.

# Warranty

The Company offers warranties on the sales of certain of its products and records an accrual for estimated future claims. Such accruals are based upon historical experience and management s estimate of the level of future claims.

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### **BROOKS AUTOMATION, INC.**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Research and Development Expenses

Research and development costs are charged to expense when incurred.

## **Stock-Based Compensation**

Effect of Adoption of SFAS 123R, Share-Based Payment

Prior to October 1, 2005, the Company s employee stock compensation plans were accounted for in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25) and related interpretations. Under this method, no compensation expense was recognized as long as the exercise price equaled or exceeded the market price of the underlying stock on the measurement date of the grant. The Company elected the disclosure-only alternative permitted under SFAS No. 123, Accounting for Stock-Based Compensation (SFAS 123), as amended by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure (SFAS 148), for fixed stock-based awards to employees.

As of October 1, 2005, the Company adopted Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment (SFAS 123R) using the modified prospective method, which requires measurement of compensation cost for all stock awards at fair value on date of grant and recognition of compensation over the service period for awards expected to vest. The fair value of restricted stock is determined based on the number of shares granted and the excess of the quoted price of the Company's common stock over the exercise price of the restricted stock on the date of grant, and the fair value of stock options is determined using the Black-Scholes valuation model, which is consistent with our valuation techniques previously utilized for options in footnote disclosures required under SFAS 123, as amended by SFAS 148. Such value is recognized as expense over the service period, net of estimated forfeitures. The estimation of stock awards that will ultimately vest requires significant judgment. The Company considers many factors when estimating expected forfeitures, including types of awards, employee class, and historical experience. Actual results, and future changes in estimates, may differ substantially from our current estimates. Restricted stock with market-based vesting criteria is valued using a lattice model.

The following table reflects compensation expense recorded during the years ended September 30, 2008, 2007 and 2006 in accordance with SFAS 123R, which includes activity related to the discontinued software and SELS divisions (in thousands):

	Year Ended September 30,				
	2008	2007	2006		
Stock options	\$ 837	\$ 2,266	\$ 4,769		
Restricted stock	5,443	5,763	2,714		
Employee stock purchase plan	629	714	804		
	\$ 6,909	\$ 8,743	\$ 8,287		

#### **BROOKS AUTOMATION, INC.**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Valuation Assumptions for Stock Options and Employee Stock Purchase Plans

No stock options were granted for the years ended September 30, 2008 and 2007. For the year ended September 30, 2006, 217,000 stock options were granted. The fair value of each option was estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions:

	September 30, 2006
Risk-free interest rate	4.4%
Volatility	55%
Expected life (years)	4.9
Dividend yield	0%

Year Ended

The fair value of shares issued under the employee stock purchase plan was estimated on the commencement date of each offering period using the Black-Scholes option-pricing model with the following assumptions:

	Year E	Year Ended September 30,						
	2008	2007	2006					
Risk-free interest rate	2.8%	5.1%	4.5%					
Volatility	46%	34%	39%					
Expected life	6 months	6 months	6 months					
Dividend yield	0%	0%	0%					

Expected volatilities are based on historical volatilities of our common stock; the expected life represents the weighted average period of time that options granted are expected to be outstanding giving consideration to vesting schedules and our historical exercise patterns; and the risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant for periods corresponding with the expected life of the option.

#### Equity Incentive Plans

The Company s equity incentive plans are intended to attract and retain employees and to provide an incentive for them to assist the Company to achieve long-range performance goals and to enable them to participate in the long-term growth of the Company. The equity incentive plans consist of plans under which employees may be granted options to purchase shares of the Company s stock, restricted stock and other equity incentives. Stock options generally have a vesting period of four years and are exercisable for a period not to exceed seven years from the date of issuance. Restricted stock awards generally vest over two to four years, with certain restricted stock awards vesting immediately. At September 30, 2008, a total of 6,708,594 shares were reserved and available for the issuance of awards under the plans.

#### **Income Taxes**

The Company records income taxes using the asset and liability method. Deferred income tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective income tax bases, and operating loss and tax credit carryforwards. The Company s consolidated financial statements contain certain deferred tax assets which have arisen primarily as a result of operating losses, as well as other temporary differences between financial and tax accounting. Statement of Financial Accounting Standards No. 109 Accounting for Income Taxes, requires the Company to establish a valuation allowance if the likelihood of realization of the deferred tax assets is reduced based on an evaluation of objective verifiable evidence. Significant management judgment is required in determining the Company s provision for income taxes, the

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#### **BROOKS AUTOMATION, INC.**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Company s deferred tax assets and liabilities and any valuation allowance recorded against those net deferred tax assets. The Company evaluates the weight of all available evidence to determine whether it is more likely than not that some portion or all of the net deferred income tax assets will not be realized.

## Earnings (Loss) Per Share

Basic earnings (loss) per share is calculated based on the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per share is calculated based on the weighted average number of common shares and dilutive common equivalent shares assumed outstanding during the period. Shares used to compute diluted earnings (loss) per share exclude common share equivalents if their inclusion would have an anti-dilutive effect.

#### Fair Value of Financial Instruments

The Company s financial instruments include cash and cash equivalents, accounts receivable, accounts payable and accrued expenses. The carrying amounts of these items reported in the balance sheets approximate their fair value at September 30, 2008 and 2007. Investments in marketable securities are carried at fair value and are measured based on quoted market prices.

#### Reclassifications

Certain reclassifications have been made in the 2007 and 2006 consolidated financial statements to conform to the 2008 presentation.

## **Recent Accounting Pronouncements**

In July 2006, the Financial Accounting Standards Board (FASB) issued FIN No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109 (FIN No. 48). FIN No. 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN No. 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN No. 48 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The Company adopted FIN No. 48 on October 1, 2007. The effect of the adoption did not materially affect the Company s financial position or results of operations.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. In February 2008, the FASB issued FSP 157-1, Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13 (FSP 157-1) and FSP 157-2, Effective Date of FASB Statement No. 157 (FSP 157-2). FSP 157-1 amends SFAS 157 to remove certain leasing transactions from its scope. FSP 157-2 delays the effective date of SFAS 157 for all non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), until the beginning of the Company s first quarter of fiscal 2010. The measurement and disclosure requirements related to financial assets and financial liabilities are effective for the Company beginning

in the first quarter of fiscal 2009. The Company does not believe that the adoption of SFAS 157 will have a material impact on its financial position or results of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value and is

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#### **BROOKS AUTOMATION, INC.**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

effective as of the beginning of the Company s fiscal year beginning October 1, 2008. The Company does not believe that the adoption of SFAS 159 will have a material impact on its financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS 141R). SFAS 141R significantly changes the accounting for business combinations in a number of areas including the treatment of contingent consideration, pre-acquisition contingencies, transaction costs, restructuring costs and income taxes. SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the fiscal year beginning after December 15, 2008. SFAS 141R will be effective for the Company on October 1, 2009, and will be applied to any business combination with an acquisition date, as defined therein, that is subsequent to the effective date.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements An amendment of ARB No. 51 (SFAS 160). SFAS 160 amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. Statement 160 clarifies that changes in a parent s ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this Statement requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. SFAS 160 is effective for fiscal years beginning after December 15, 2008. At this point in time, the Company believes that there will not be a material impact in connection with SFAS 160 on its financial position or results of operations.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities An amendment of FASB Statement No. 133 (SFAS 161). SFAS 161 amends and expands the disclosure requirements of SFAS 133 with the intent to provide users of financial statements with an enhanced understanding of (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity s financial position, financial performance and cash flows. SFAS 161 is effective for fiscal years and interim periods beginning after November 15, 2008. The Company does not believe that the adoption of SFAS 161 will have a material impact on its financial position or results of operations.

In April 2008, the FASB issued FSP 142-3, Determination of the Useful Life of Intangible Assets (FSP SFAS 142-3). FSP SFAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets (SFAS 142). FSP SFAS 142-3 improves the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141R and other applicable accounting literature. FSP SFAS 142-3 will be effective for the Company on October 1, 2009. The Company does not believe that the adoption of FSP SFAS 142-3 will have a material impact on its financial position or results of operations.

#### 3. Business Acquisitions

Keystone Electronics (Wuxi) Co., Ltd.

Effective July 1, 2007, the Company entered into an Equity Purchase Agreement (the Equity Purchase Agreement ) with Keystone Technology Limited, a corporation incorporated under the Companies Ordinance of Hong Kong (Keystone HK), to purchase all of the equity of Keystone Electronics (Wuxi) Co., Ltd.

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### **BROOKS AUTOMATION, INC.**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

( Keystone Wuxi ), an enterprise organized under the laws of the Peoples Republic of China and engaged in manufacturing services in China.

Pursuant to the Equity Purchase Agreement, the Company became the owner of all the equity of Keystone Wuxi. The aggregate purchase price of Keystone Wuxi was \$1.1 million including a minimum earn-out arrangement and acquisition costs. Goodwill of \$4.0 million was recognized in conjunction with the Keystone Wuxi acquisition. The acquisition of Keystone Wuxi provides the Company with the opportunity to enhance its existing capabilities with respect to manufacturing its automation systems and components in China.

#### 4. Marketable Securities

The Company invests its cash in marketable securities and classifies them as available-for-sale. The Company records these securities at fair value in accordance with Statement of Financial Accounting Standards No. 115, Accounting for Certain Investments in Debt and Equity Securities (FAS 115). Marketable securities reported as current assets represent investments that mature within one year from the balance sheet date. Long-term marketable securities represent investments with maturity dates greater than one year from the balance sheet date. At the time that the maturity dates of these investments become one year or less, the securities are reclassified to current assets. Unrealized gains and losses are excluded from earnings and reported in a separate component of stockholders equity until they are sold or mature. At the time of sale, any gains or losses, calculated by the specific identification method, will be recognized as a component of operating results.

The following is a summary of marketable securities (included in short and long-term marketable securities in the consolidated balance sheets), including accrued interest receivable, as of September 30, 2008 and 2007 (in thousands):

	Amortized Cost		Gross Unrealized Gains		Gross Unrealized Losses		Fa	ir Value
September 30, 2008: U.S. Treasury securities and obligations of U.S. government agencies U.S. corporate securities Mortgage-backed securities(1) Other debt securities	\$	44,371 7,276 3,395 12,152	\$	18 1 66	\$	(71) (102) (94)	\$	44,318 7,174 3,302 12,218
	\$	67,194	\$	85	\$	(267)	\$	67,012
September 30, 2007: U.S. Treasury securities and obligations of U.S. government agencies U.S. corporate securities Mortgage-backed securities(2) Other debt securities	\$	49,788 50,495 2,623 3,526	\$	45 39	\$	(12) (64) (55)	\$	49,833 50,522 2,559 3,471

\$ 106,432 \$ 84 \$ (131) \$ 106,385

- (1) Fair value amounts include approximately \$1.9 million of investments in the Federal Home Loan Mortgage and Federal National Mortgage Association.
- (2) Fair value amounts consist of investments in the Federal Home Loan Mortgage and Federal National Mortgage Association.

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### **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Gross realized gains on sales of available-for-sale marketable securities included in Other (income) expense in the Consolidated Statements of Operations was \$21,000 for the year ended September 30, 2008. There were no gross realized gains for the years ended September 30, 2007 and 2006. Gross realized losses on sales of available-for-sale marketable securities included in Other (income) expense in the Consolidated Statements of Operations was \$226,000 for the year ended September 30, 2006. There were no gross realized losses for the years ended September 30, 2008 and 2007.

The fair value of the marketable securities at September 30, 2008 by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties (in thousands).

	Fa	air Value
Due in one year or less Due after one year through five years Due after ten years	\$	33,077 28,461 5,474
	\$	67,012

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### Gain (Loss) on Investment

During the three months ended June 30, 2007, a company in which Brooks held a minority equity interest was acquired by a closely-held Swiss public company. Brooks minority equity investment had been previously written down to zero in 2003. As a result, Brooks received shares of common stock from the acquirer in exchange for its minority equity interest and recorded a gain of \$5.1 million.

During fiscal 2008, the Company recorded a charge of \$3.9 million to write-down its minority equity investment in this Swiss public company to its fair value as of the balance sheet date. This write-down reflects an other than temporary impairment of this investment. The remaining balance of this investment at September 30, 2008 after giving effect to foreign exchange was \$1.7 million.

# 5. Property, Plant and Equipment

Property, plant and equipment as of September 30, 2008 and 2007 were as follows (in thousands):

	September 30,			
	2008		2007	
Buildings and land	\$ 44,161	\$	44,678	
Computer equipment and software	47,397		37,680	

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Machinery and equipment	47,777	45,082
Furniture and fixtures	11,015	11,986
Leasehold improvements	25,550	28,951
Construction in progress	17,977	10,295
	193,877	178,672
Less accumulated depreciation and amortization	(112,273)	(97,925)
Property, plant and equipment, net	\$ 81,604	\$ 80,747

Depreciation expense was \$18.2 million, \$17.5 million and \$15.8 million for the years ended September 30, 2008, 2007 and 2006, respectively.

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#### **BROOKS AUTOMATION, INC.**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company recorded an impairment charge of \$3.5 million to write-down certain buildings and leasehold improvements to fair value in the fourth fiscal quarter of 2008 as a result of underlying circumstances discussed in Note 6.

## 6. Goodwill and Intangible Assets

The Company performs an annual impairment test of its goodwill as required under the provisions of FAS 142 on September 30 of each fiscal year unless interim indicators of impairment exist. Goodwill is considered to be impaired when the net book value of a reporting unit exceeds its estimated fair value. Fair values are estimated using a discounted cash flow methodology. Discounted cash flows are based on the businesses—strategic plans and management—s best estimate of revenue growth and gross profit by each reporting unit.

In fiscal 2007 and 2006, the Company performed its annual impairment test for goodwill at the reporting unit level and determined that no adjustment to goodwill was necessary. Although the Company experienced a cyclical slowdown in demand during fiscal 2008, external market forecasts available to the Company throughout this period indicated that demand would improve in 2009. These external market forecasts changed abruptly at the end of fiscal 2008 and into early fiscal 2009. The downturn experienced in the semiconductor capital equipment market during 2008 has been worsened by the global economic slowdown. The Company does not expect a recovery in demand for semiconductor capital equipment in the near term. This abrupt change in Brooks—outlook has resulted in an expectation of lower cash flows from all three of the Company—s operating segments, which has led to a non-cash impairment of the Company—s goodwill of \$197.9 million as of September 30, 2008.

The changes in the carrying amount of goodwill by reportable segment for the years ended September 30, 2008 and 2007 are as follows (in thousands):

	Automation Systems		Critical Components		C	Global ustomer perations	Total
Balance at September 30, 2006 Acquisitions:	\$	37,651	\$	124,560	\$	152,241	\$ 314,452
Keystone Wuxi		4,035					4,035
Purchase accounting adjustments on prior period acquisitions		1,858		(469)		(574)	815
Balance at September 30, 2007 Adjustments to goodwill:		43,544		124,091		151,667	319,302
Resolution of tax contingencies		(661)		(350)		(429)	(1,440)
Impairment		(42,883)		(68,000)		(87,000)	(197,883)
Balance at September 30, 2008	\$		\$	55,741	\$	64,238	\$ 119,979

### **BROOKS AUTOMATION, INC.**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Components of the Company s identifiable intangible assets are as follows (in thousands):

	Se	ber 30, 200		September 30, 2007								
	Accumulated			Net Book				Accumulated			Net Book	
	Cost	Am	ortization	•	Value		Cost	Amo	ortization		Value	
Patents	\$ 6,877	\$	6,753	\$	124	\$	9,802	\$	7,093	\$	2,709	
Completed technology	64,761		31,357		33,404		64,761		22,033		42,728	
Trademarks and trade names	4,925		2,509		2,416		4,925		1,726		3,199	
Non-competition agreements							50		50			
Customer relationships	36,500		13,992		22,508		36,500		8,172		28,328	
	\$ 113,063	\$	54,611	\$	58,452	\$	116,038	\$	39,074	\$	76,964	

The Company determined that the adverse business climate experienced during the end of the fiscal year ended September 30, 2008 was a significant event that indicated that the carrying amount of certain long-lived asset groups might not be recoverable. A review of future cash flows identified an asset group within the Automation Systems segment which had carrying values in excess of future cash flows. The Company reviewed the fair value of the long-lived assets for this asset group and determined that an intangible asset related to a patent had a fair value that was \$2.2 million above carrying value, and an impairment charge of \$2.2 million was recorded. The fair value was based on a relief from royalty approach. Further, certain buildings and leasehold improvements were determined to have fair values that were \$3.5 million below their carrying value, resulting in an additional impairment charge of \$3.5 million.

Amortization expense for intangible assets was \$16.4 million, \$15.3 million and \$12.4 million for the years ended September 30, 2008, 2007 and 2006, respectively.

Estimated future amortization expense for the intangible assets recorded by the Company as of September 30, 2008 is as follows (in millions):

Year ended September 30,	
2009	\$ 17.2
2010	14.5
2011	9.5
2012	8.0
2013	3.7
Thereafter	5.6

#### 7. Investment in Affiliates

### **Joint Ventures**

The Company participates in a joint venture, ULVAC Cryogenics, Inc., or UCI, with ULVAC Corporation of Chigasaki, Japan, which was part of the acquired operations of Helix in October 2005. The joint venture was formed in 1981 by Helix and ULVAC Corporation. UCI manufactures and sells cryogenic vacuum pumps, principally to ULVAC Corporation, one of the largest semiconductor and flat panel OEM s in Japan. The joint venture arrangement includes a management agreement exclusively involving cryogenic vacuum pumps.

On May 8, 2006, the Company entered into a Joint Venture Agreement (the Agreement ) with Yaskawa Electric Corporation (Yaskawa) to form a joint venture called Yaskawa Brooks Automation, Inc. (YBA) to exclusively market and sell Yaskawa s semiconductor robotics products and Brooks automation hardware products to semiconductor customers in Japan. This Agreement was executed on June 30, 2006. The Company invested \$2.0 million into this joint venture. YBA began operations on September 21, 2006.

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#### **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company owns 50% of the outstanding common stock of each of its joint ventures and these investments are accounted for using the equity method. Under this method of accounting, the Company records in income its proportionate share of the earnings of the joint ventures with a corresponding increase in the carrying value of the investment.

For the years ended September 30, 2008 and 2007, revenues from YBA were \$20.9 million and \$10.5 million, respectively. There were no revenues from YBA for the year ended September 30, 2006. The amount due from YBA included in accounts receivable at September 30, 2008 and 2007 was \$8.6 million and \$4.2 million, respectively. For the years ended September 30, 2008 and 2007, the Company incurred \$1.5 million and \$0.5 million, respectively, for products and services provided by YBA. At September 30, 2008 the Company owed YBA \$0.2 million in connection with accounts payable for unpaid products and services. The Company had no accounts payable with YBA at September 30, 2007.

For the years ended September 30, 2008, 2007 and 2006, royalty payments received from UCI were \$0.9 million, \$0.7 million and \$0.6 million, respectively.

#### 8. Earnings (Loss) Per Share

Below is a reconciliation of weighted average common shares outstanding for purposes of calculating basic and diluted earnings (loss) per share (in thousands, except per share data):

	Year Ended September 30, 2008 2007 20			), 2006		
Net income (loss)	\$	(235,946)	\$	151,472	\$	25,930
Weighted average common shares outstanding used in computing basic earnings (loss) per share Dilutive common stock options and restricted stock awards		64,542		73,492 582		72,323 210
Weighted average common shares outstanding for purposes of computing diluted earnings (loss) per share		64,542		74,074		72,533
Basic earnings (loss) per share	\$	(3.66)	\$	2.06	\$	0.36
Diluted earnings (loss) per share	\$	(3.66)	\$	2.04	\$	0.36

Approximately 2,092,000, 3,011,000 and 4,796,000 options to purchase common stock and 1,091,000, 89,000 and 1,000 shares of restricted stock were excluded from the computation of diluted earnings (loss) per share attributable to common stockholders for the years ended September 30, 2008, 2007 and 2006, respectively, as their effect would be anti-dilutive. The 3,011,000 and 4,796,000 options for the years ended September 30, 2007 and 2006, respectively, had an exercise price greater than the average market price of the common stock. These options and restricted stock

could, however, become dilutive in future periods. In addition, 1,980,000 shares of common stock for the assumed conversion of the Company s convertible debt were excluded from this calculation for the year ended September 30, 2006, as the effect of conversion would be anti-dilutive based on a conversion price of \$70.23. The Company paid off the convertible debt in full on July 17, 2006.

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## **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 9. Income Taxes

The components of the income tax provision are as follows (in thousands):

	Year Ended September 30,			
	2008	2007	2006	
Current:				
Federal	\$ 197	\$ 1,312	\$ 779	
State	25	154	5	
Foreign	1,011	821	2,588	
	1,233	2,287	3,372	
Deferred:				
Federal				
State				
Foreign				
	\$ 1,233	\$ 2,287	\$ 3,372	

The components of income (loss) from continuing operations before income taxes, minority interests and equity in earnings of joint ventures are as follows (in thousands):

	Year Ended September 30,				
	2008	2007	2006		
Domestic Foreign	\$ (222,193) (13,959)	\$ 51,277 4,359	\$ 19,506 4,561		
	\$ (236,152)	\$ 55,636	\$ 24,067		

The differences between the income tax provision and income taxes computed using the applicable U.S. statutory federal tax rate is as follows (in thousands):

	Year E	nded Septemb	er 30,
	2008	2007	2006
Income tax provision (benefit) computed at federal statutory rate	\$ (82,653)	\$ 19,472	\$ 8,423

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State income taxes, net of federal benefit	(766)	815	(217)
Research and development tax credits	(211)	(1,003)	
ETI tax benefit/Sec. 199 manufacturing deduction		(632)	(861)
Impairments	68,069		
Foreign income taxed at different rates	2,497	(2,351)	456
Dividends	1,526	993	1,281
Change in deferred tax asset valuation allowance	13,697	(15,635)	(6,510)
Other	(926)	628	800
Income tax provision	\$ 1,233	\$ 2,287	\$ 3,372

The Company does not provide for U.S. income taxes applicable to undistributed earnings of its foreign subsidiaries since these earnings are indefinitely reinvested.

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## **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The significant components of the net deferred tax assets are as follows (in thousands):

	Year Ended September 30,			
		2008		2007
Reserves not currently deductible	\$	28,387	\$	25,462
Federal, state and foreign tax credits		17,666		15,328
Depreciation		9,761		5,490
Stock-based compensation		6,888		5,566
Net operating loss carryforwards		114,076		114,528
Deferred tax assets		176,778		166,374
Amortization		10,743		15,885
Other liabilities		2,732		883
Deferred tax liabilities		13,475		16,768
Valuation allowance		163,303		149,606
Net deferred tax assets	\$		\$	

In accordance with SFAS 109, management has considered the weight of all available evidence in determining whether a valuation allowance remains to be required against its deferred tax assets at September 30, 2008. Given the losses incurred in fiscal 2008 combined with the near term uncertainty with regard to the outlook of the semiconductor sector, the Company has determined that it is more likely than not that the net deferred tax assets will not be realized. The amount of the deferred tax asset considered realizable is subject to change based on future events, including generating taxable income in future periods. The Company continues to assess the need for the valuation allowance at each balance sheet date based on all available evidence.

As of September 30, 2008, the Company had federal, state and foreign net operating loss carryforwards from continuing and discontinued operations of approximately \$445.0 million and federal and state research and development tax credit carryforwards of approximately \$17.7 million available to reduce future tax liabilities, which expire at various dates through 2028. Included in the net operating loss carryforwards are stock option deductions of approximately \$19.5 million. The benefits of these tax deductions approximate \$7.0 million of which approximately \$4.0 million will be credited to additional paid-in capital upon being realized or recognized.

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#### **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A reconciliation of the beginning and ending amount of the consolidated liability for unrecognized income tax benefits during the fiscal year ended September 30, 2008 is as follows (in thousands):

	ecognized x Benefit	rest and nalties	Total
Balance at October 1, 2007	\$ 13,119	\$ 1,354	\$ 14,473
Additions for tax positions of prior years	216	607	823
Additions for tax positions related to current year	291	13	304
Reduction for tax positions related to acquired entities in prior			
years, offset to goodwill	(1,184)	(226)	(1,410)
Reductions for tax positions of prior years		(205)	(205)
Reductions from lapses in statutes of limitations	(994)		(994)
Reductions from settlements with taxing authorities	(1,228)	(91)	(1,319)
Foreign exchange rate adjustment	243		243
Balance at September 30, 2008	\$ 10,463	\$ 1,452	\$ 11,915

As of September 30, 2008, the Company had approximately \$11.9 million of unrecognized tax benefits, of which approximately \$11.6 million, if recognized, would affect the effective tax rate and the remaining \$0.3 million, if recognized, would affect goodwill. The Company recognizes interest related to unrecognized benefits as a component of tax expense, of which \$0.4 million was recognized in the current year.

The Company is subject to U.S. federal income tax and various state, local and international income taxes in various jurisdictions. The amount of income taxes paid is subject to the Company s interpretation of applicable tax laws in the jurisdictions in which it files. In the normal course of business, the Company is subject to examination by taxing authorities throughout the world. The Company has income tax audits in progress in various state and international jurisdictions in which it operates. In the Company s U.S. and international jurisdictions, the years that may be examined vary, with the earliest tax year being 2001. Based on the outcome of these examinations, or the expiration of statutes of limitations for specific jurisdictions, it is reasonably possible that the related unrecognized tax benefits could change from those recorded in the Company s statement of financial position. The Company currently anticipates that several of these audits will be completed during the next twelve months and the unrecognized tax benefit will be reduced by approximately \$1.0 million in settlements as a result of the finalization of certain non-U.S. audits.

## 10. Tender Offer of the Company s Common Stock

On May 31, 2007, the Company announced that its Board of Directors (the Board ) had authorized a modified Dutch Auction self-tender offer to purchase up to 6,060,000 shares of its common stock, representing approximately 8% of its approximately 75.8 million outstanding shares as of April 30, 2007. This transaction closed on July 5, 2007. In the tender offer, shareholders had the opportunity to tender some or all of their shares at a price not less than \$16.50 per share or more than \$19.00 per share, net to the seller in cash, without interest. The tender offer commenced on June 1,

2007 and expired on June 28, 2007. This action followed the closing of the Company s recent sale of the Brooks Software Division, which generated proceeds to the Company that strengthened its cash assets. Following the sale of the Brooks Software Division, the Board determined that the best use for much of the cash generated in that transaction was to invest in Brooks through a share repurchase returning money to its shareholders.

On July 5, 2007, the Company announced the final results of its modified Dutch Auction tender offer. In accordance with the terms and conditions of the tender offer, the Company accepted for purchase 6,060,000 shares of its common stock at a purchase price of \$18.20 per share, for a total cost of approximately \$110.3 million. The total shares tendered before proration was approximately 7,400,000 common shares. Since

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#### **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

the offer was oversubscribed, the number of shares that the Company accepted for purchase from each tendering shareholder was prorated, based upon the proration procedures described in the Offer to Purchase mailed to shareholders and certain other limited exceptions. Shareholders who validly tendered shares at a price equal to or below \$18.20 per share had approximately 82% of those shares accepted for purchase. The depositary promptly issued payment for the shares accepted for purchase in the tender. Any shares properly tendered and not properly withdrawn, but not purchased, were returned promptly to stockholders by the depositary. Brooks financed the tender offer with available cash on hand.

On November 9, 2007 the Company announced that its Board of Directors authorized a stock repurchase plan to buy up to \$200.0 million of the Company s outstanding common stock. Stock repurchase transactions authorized under the plan will occur from time to time in the open market, through block trades or otherwise. Management and the Board of Directors will exercise discretion with respect to the timing and amount of any shares repurchased, based on their evaluation of a variety of factors, including current market conditions. Repurchases may be commenced or suspended at any time without prior notice. Additionally, Brooks may initiate repurchases under a Rule 10b5-1 plan, which would permit shares to be repurchased when Brooks would otherwise be precluded from doing so under insider-trading laws. Any repurchased shares will be available for use in connection with its stock plans and for other corporate purposes. The repurchase program will be funded using the Company s available cash resources. During the year ended September 30, 2008, the Company purchased 7,401,869 shares of its common stock for a total of \$90.2 million in connection with the stock repurchase plan.

## 11. Financing Arrangements

On May 23, 2001, the Company completed the private placement of \$175.0 million aggregate principal amount of 4.75% Convertible Subordinated Notes due in 2008. The Company received net proceeds of \$169.5 million from the sale. Interest on the notes was paid on June 1 and December 1 of each year. The notes were scheduled to mature on June 1, 2008.

The Company did not file its quarterly report on Form 10-Q for the period ended March 31, 2006 by the prescribed due date. As a result of this delay, the Company was not in compliance with its obligation under Section 6.2 of the indenture with respect to its 4.75% Convertible Subordinated Notes due 2008 to timely file with the SEC all reports and other information and documents which the Company is required to file with the SEC pursuant to Sections 13 or 15(d) of the Securities Exchange Act of 1934. On May 15, 2006, the Company received a notice from holders of more than 25% in aggregate principal amount of notes outstanding that the Company was in default of Section 6.2 of the indenture based on its failure to file its Form 10-Q. On Friday July 14, 2006, the Company received a further notice from holders of more than 25% of the aggregate outstanding principal amount of the notes accelerating the Company s obligation to repay the unpaid principal on the notes because its Report on Form 10-Q for the quarter ended March 31, 2006 had not yet been filed. On Monday, July 17, 2006, the Company paid the outstanding \$175.0 million principal balance to the trustee and subsequently paid all accrued interest. The notes are now retired, having been paid in full.

At September 30, 2008, the Company had \$0.7 million of outstanding letters of credit.

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#### **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 12. Postretirement Benefits

The Company adopted the funded status recognition provision of SFAS 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS 158), effective September 30, 2007. This standard amends SFAS 87, 88, 106, and 132(R). SFAS 158 requires an employer with defined benefit plans or other postretirement benefit plans to recognize an asset or a liability on its balance sheet for the overfunded or underfunded status of the plans as defined by SFAS 158. The pension asset or liability represents a difference between the fair value of the pension plan s assets and the projected benefit obligation as of September 30. For other postretirement benefit plans, the liability is the difference between the fair value of the plan s assets and the accumulated postretirement benefit obligation as of September 30. The following table illustrates the effect on the individual financial statement line items of applying this standard for the year ended September 30, 2007 (in thousands):

			•	ustment		
	Before Application		for		App	After lication
		of AS 158		cation of AS 158	of SFAS 158	
Long term pension liabilities	\$	132	\$	(112)	\$	20
Accumulated other comprehensive income				112		112

#### **Defined Benefit Pension Plans**

On October 26, 2005, the Company purchased Helix and assumed responsibility for the liabilities and assets of the Helix Employees Pension Plan (Plan). The Plan is a final average pay pension plan. The Company's funding policy is to contribute an amount equal to the minimum required employer contribution under the Employee Retirement Income Security Act of 1974. In May 2006, the Company's Board of Directors approved the freezing of benefit accruals and future participation in the Plan effective October 31, 2006.

The Company uses a September 30th measurement date in the determination of net periodic benefit costs, benefit obligations and the value of plan assets. The following tables set forth the funded status and amounts recognized in the Company s consolidated balance sheets at September 30, 2008 and 2007 for the Plan (in thousands):

		Ended ıber 30,
	2008	2007
Benefit obligation at beginning of year	\$ 12,397	\$ 12,327
Service cost	146	252
Interest cost	731	698
Actuarial (gain)/loss	(1,541)	1,191

Benefits paid		(2,324)	(2,071)
Benefit obligation at end of year		\$ 9,409	\$ 12,397
		Year E Septem	
		2008	2007
Fair value of assets at beginning of year Actual return (loss) on plan assets Disbursements		\$ 12,377 (1,611) (2,324)	\$ 13,058 1,390 (2,071)
Fair value of assets at end of year		\$ 8,442	\$ 12,377
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## **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Septemb	er 30,
	2008	2007
Funded status/accrued benefit liability	\$ (967)	\$ (20)

The Company s investment strategy with respect to Plan assets is to maximize return while protecting principal. These investments are primarily in equity and debt securities. The expected long term rate of return on Plan assets was 8.25% for the years ended September 30, 2008 and 2007, respectively. The expected rate of return was developed through analysis of historical market returns, current market conditions and the Plans past experience.

Net periodic pension (benefit) cost consisted of the following (in thousands):

	Year Ended September 30,				
	2008		2007	2006	
Service cost	\$ 14	6 \$	\$ 252	\$ 1,740	
Interest cost	73	1	698	821	
Expected return on assets	(90	6)	(1,002)	(1,000)	
Settlement gain				(289)	
Net periodic pension (benefit) cost	\$ (2	9) \$	(52)	\$ 1,272	

Certain information for the Plan with respect to accumulated benefit obligations follows (in thousands):

	Septem	ıber 30,
	2008	2007
Projected benefit obligation Accumulated benefit obligation Fair value of plan assets	\$ 9,409 9,409 8,442	\$ 12,397 12,397 12,377

Weighted-average assumptions used to determine net cost at September 30, 2008, 2007 and 2006 follows:

	Year Ended September 30,				
	2008	2007	2006		
Discount rate	6.00%	6.00%	5.75%		
Expected return on plan assets	8.25%	8.25%	8.25%		

Rate of compensation increase N/A N/A 4.00%

## **Plan Assets**

The Company s weighted average asset allocation at September 30, 2008 and target allocation at September 30, 2009, by asset category is as follows:

	Percentage of Plan Assets at September 30, 2008	Target Allocation at September 30, 2009
Equity securities	66%	40% - 70%
Debt securities	31	35% - 55%
Cash	3	0% - 10%
	100%	

The Company expects to contribute \$1.0 million to the Plan in fiscal 2009 to meet certain funding targets.

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#### **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Expected benefit payments over the next ten years are expected to be paid as follows (in thousands):

2009	\$ 544
2010	531
2011	391
2012	546
2013	745
2014-2018	4,410

The Company sponsors defined contribution plans that meet the requirements of Section 401(k) of the Internal Revenue Code. All United States employees of the Company who meet minimum age and service requirements are eligible to participate in the plan. The plan allows employees to invest, on a pre-tax basis, a percentage of their annual salary subject to statutory limitations.

The Company s contribution expense for worldwide defined contribution plans was \$3.5 million, \$3.6 million and \$2.8 million for the years ended September 30, 2008, 2007 and 2006, respectively.

The Company has a Supplemental Key Executive Retirement Plan (acquired with Helix) which is designed to supplement benefits paid to participants under Company-funded, tax-qualified retirement plans. The Company did not record additional retirement costs for the years ended September 30, 2008 and 2007, in connection with this plan. At September 30, 2008, the Company had \$0 accrued for benefits payable under the Supplemental Key Executive Retirement Plan.

## 13. Stockholders Equity

#### Preferred Stock

At September 30, 2008 and 2007 there were one million shares of preferred stock, \$0.01 par value per share authorized; no shares were issued and outstanding at September 30, 2008 and 2007, respectively. Preferred stock may be issued at the discretion of the Board of Directors without stockholder approval with such designations, rights and preferences as the Board of Directors may determine.

#### 14. Stock Plans

## Amended and Restated 2000 Equity Incentive Plan

The purposes of the Amended and Restated 2000 Equity Incentive Plan (the 2000 Plan ), are to attract and retain employees and to provide an incentive for them to assist the Company to achieve long-range performance goals and to enable them to participate in the long-term growth of the Company. Under the 2000 Plan the Company may grant (i) incentive stock options intended to qualify under Section 422 of the Internal Revenue Code of 1986, as amended, and (ii) options that are not qualified as incentive stock options ( nonqualified stock options ) and (iii) stock appreciation rights, performance awards and restricted stock. All employees of the Company or any affiliate of the Company, independent directors, consultants and advisors are eligible to participate in the 2000 Plan. Options under

the 2000 Plan generally vest over four years and expire seven years from the date of grant. A total of 9,000,000 shares of common stock were reserved for issuance under the 2000 Plan. As of September 30, 2008, 1,141,658 options are outstanding and 6,013,665 shares remain available for grant.

During the year ended September 30, 2008, the Company issued 52,655 shares of restricted stock or units under the Amended and Restated 2000 Equity Incentive Plan, net of cancellations. These restricted stock awards generally have the following vesting schedules: two year vesting in which 25% vest immediately, 25% vest in Year 1 and 50% vest in Year 2; two-year cliff vesting; three year vesting in which one-third vest in Year 1, one-third vest in Year 2 and one-third vest in Year 3; and three year vesting in which 25% vest in Year

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#### **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

1, 25% vest in Year 2 and 50% vest in Year 3. Compensation expense related to these awards is being recognized on a straight line basis over the vesting period, based on the difference between the fair market value of the Company s common stock on the date of grant and the amount received from the employee. In addition, in fiscal 2008, the Company granted 300,000 restricted stock awards to an executive officer with market and performance-based vesting criteria. Due to the market-based vesting criteria component, the Company has valued these restricted stock awards using a lattice model. These awards have a two-year life and have a grant date fair value of \$10.40 per share.

## 1998 Employee Equity Incentive Plan

The purposes of the 1998 Employee Equity Incentive Plan (the 1998 Plan ), adopted by the Board of Directors of the Company in April 1998, are to attract and retain employees and provide an incentive for them to assist the Company in achieving long-range performance goals, and to enable them to participate in the long-term growth of the Company. All employees of the Company, other than its officers and directors, (including contractors, consultants, service providers or others) who are in a position to contribute to the long-term success and growth of the Company, are eligible to participate in the 1998 Plan. Options under the 1998 Plan generally vest over a period of four years and generally expire seven years from the date of grant. On February 26, 2003, the Board of Directors voted to cancel and not return to the reserve any 1998 Plan forfeited options. From February 26, 2003 through September 30, 2008, 2,705,969 options were forfeited due to employee terminations. A total of 509,051 options are outstanding and 291,032 shares remain available for grant under the 1998 Plan as of September 30, 2008.

## 1993 Non-Employee Director Stock Option Plan

The purpose of the 1993 Non-Employee Director Stock Option Plan (the Directors Plan ) was to attract and retain the services of experienced and knowledgeable independent directors of the Company for the benefit of the Company and its stockholders and to provide additional incentives for such independent directors to continue to work for the best interests of the Company and its stockholders through continuing ownership of its common stock. The Directors Plan expired in 2003, although some options issued under that plan remain outstanding. Under its terms, each director who was not an employee of the Company or any of its subsidiaries was eligible to receive options under the Directors Plan. Under the Directors Plan, each eligible director received an automatic grant of an option to purchase 25,000 shares of common stock upon becoming a director of the Company and an option to purchase 10,000 shares on July 1 each year thereafter. Options granted under the Directors Plan generally vested over a period of five years and generally expired ten years from the date of grant. A total of 10,000 options are outstanding and no shares remain available for grant under the Directors Plan as of September 30, 2008.

## 1992 Combination Stock Option Plan

Under the Company s 1992 Stock Option Plan (the 1992 Plan ), the Company may grant both incentive stock options and nonqualified stock options. Incentive stock options may only be granted to persons who are employees of the Company at the time of grant, which may include officers and directors who are also employees. Nonqualified stock options may be granted to persons who are officers, directors or employees of or consultants or advisors to the Company or persons who are in a position to contribute to the long-term success and growth of the Company at the time of grant. Options granted under the 1992 Plan generally vest over a period of four years and generally expire ten years from the date of grant. A total of 56,444 options are outstanding and no shares remain available for grant under the 1992 Plan as of September 30, 2008.

#### **BROOKS AUTOMATION, INC.**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Stock Options of Acquired Companies

In connection with the acquisition of PRI on May 14, 2002, the Company assumed the outstanding options of multiple stock option plans that were adopted by PRI. At acquisition, 6,382,329 options to purchase PRI common stock were outstanding and converted into 3,319,103 options to purchase the Company s Common Stock. A total of 520 options are outstanding and no shares remain available for grant under the PRI Plans as of September 30, 2008.

In connection with the acquisition of Helix on October 26, 2005, the Company assumed the outstanding options of multiple stock option plans that were adopted by Helix. At acquisition, 689,622 options to purchase Helix common stock were outstanding and converted into 765,480 options to purchase the Company s Common Stock. A total of 114,048 options are outstanding and 403,897 shares remain available for grant under the Helix plans as of September 30, 2008. The Company does not intend to issue any additional options under the Helix stock option plan.

## Stock Option Activity

Aggregate stock option activity for all the above plans for the year ended September 30, 2008 is as follows:

	2008					
	Shares	Weighted- Average Remaining Contractual Term	A	eighted verage Price	Aggr Intri Valu Thous	insic e (In
Options outstanding at beginning of year Exercised Forfeited/expired	2,512,059 (42,130) (653,904)		\$ \$ \$	20.11 9.32 21.35		
Options outstanding at end of year	1,816,025	2.1 years	\$	19.92	\$	23
Vested and unvested expected to vest at end of year	1,810,101	2.0 years	\$	19.94	\$	23
Options exercisable at end of year	1,693,549	2.0 years	\$	20.38	\$	23
Options available for future grant	6,708,594					
Change in deferred tax liability related to goodwill (30)% (2)%  Tax effect of permanent differences (1)% 44% (2)%  Reduction of tax reserves 32% 108% 649%	33 %					
32 /0 108 /0 049 /0	JJ /U					

## PCTEL, Inc.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

The deferred federal benefit for the year ended December 31, 2008 includes the release of valuation allowances of \$9.8 million. The company reversed the valuation allowances because its projected income will be more than adequate to offset the deferred tax assets remaining after the disposition of the Sigma assets in the third quarter 2008. The federal benefit for 2007 includes the release of valuation allowances of \$7.9 million. The company reversed valuation allowances in the fourth quarter 2007 because of the income generated from the sale of MSG in January 2008. The current federal benefit for 2006 includes the release of a \$5.2 million tax contingency reserve related to the company s modem operations.

At December 31, 2008, the company had state and federal income taxes refundable of \$1.3 million included in Prepaid expenses and other current assets and income taxes payable of \$0.2 million for state income taxes included in Accrued liabilities .

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The net deferred tax accounts consist of the following:

	December 31,			31,
	2008		2007	
Deferred Tax Assets:				
Accruals and reserves	\$	1,126	\$	2,251
Intangible assets		8,728		12,578
Federal, foreign, and state credits		730		1,782
Net operating loss carryforwards		127		514
Stock-based compensation		1,491		1,702
Unrealized investment losses		682		
Gross deferred tax assets		12,884		18,827
Valuation allowance		(1,151)		(10,956)
Net deferred tax asset		11,733		7,871
Deferred Tax liabilities:				
Intangible assets				(1,417)
Property, plant and equipment		(434)		
Net Deferred Tax Assets	\$	11,299	\$	6,454

The classification of deferred tax amounts on the balance sheet is as follows:

December 31, 2008 2007

Current deferred tax assets Current deferred tax liability	\$ 1,148	\$ 1,591
Non-current deferred tax assets Non-current deferred tax liability	1,148 10,585 (434)	1,591 6,280 (1,417)
Non-current deferred tax assets, net	10,151	4,863
Net Deferred Tax Assets	\$ 11,299	\$ 6,454
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#### PCTEL, Inc.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

At December 31, 2008, the company has a valuation allowance of \$1.2 million against \$12.5 million of net deferred tax assets. The valuation allowance relate to credits and state net operating losses that the company does not expect to realize because they correspond to tax jurisdictions that the company no longer has significant operations. At December 31, 2007 the company had a partial valuation allowance of \$11.0 million against \$17.4 million of net deferred tax assets due to the uncertainty regarding the realization of these assets. On a regular basis, management evaluates the recoverability of deferred tax assets and the need for a valuation allowance. The company believes that the net deferred tax asset exclusive of the credits and state net operating losses is more likely than not to be realized.

The effective tax rate differed from the statutory federal rate of 35% during 2008 principally due to the \$9.8 million decrease in the valuation allowance for deferred tax assets. The effective tax rate differed from the statutory federal rate of 35% during 2007 principally due to the release of the valuation allowance of \$7.9 million. In addition, different rates for foreign income and losses and other permanent items impacted the effective tax rate. The effective tax rate differed from the statutory federal rate of 35% during 2006 principally due to the release of the company s tax contingency reserve of \$5.2 million and due to the increase in the valuation allowance for deferred tax assets.

The company recorded \$1.4 million of tax benefits credited directly to equity related to stock based compensation realized for the year ended December 31, 2008.

In July 2006, FASB issued FIN 48 which changes the threshold for recognizing the benefit of an uncertain tax position, prescribes a method for measuring the tax benefit to be recorded and requires incremental quantitative and qualitative disclosure about uncertain tax positions. Under FIN 48, a tax position that meets a more likely than not recognition threshold, based solely on the technical merits of the position, will be recognized in the consolidated financial statements. The tax position will be measured at the largest amount of benefit that is more likely than not to be realized upon ultimate settlement. The company adopted FIN 48 on January 1, 2007. The implementation of FIN 48 resulted in no charge or benefit for unrecognized tax benefits at January 1, 2007.

A reconciliation of the beginning and ending amount of unrecognized tax benefits at December 31 is as follows:

Beginning of period Addition related to tax positions in current year End of period	Decem 2008	nber 31, 2007	
	\$ 916 19	\$ 856 60	
End of period	\$ 935	\$ 916	

All of the unrecognized tax benefits at December 31, 2008, if recognized, would reduce the company s annual effective tax rate. The company is unaware of any positions for which it is reasonably possible that the total amount of unrecognized tax benefits will significantly increase or decrease within the next twelve months.

The company recognizes interest and penalties related to unrecognized tax benefits as income tax expense. At December, 31, 2008, due to tax net operating loss carry forwards, the company has no accrued interest or penalties.

The company and its subsidiaries file income tax returns in the US and various foreign jurisdictions. The company s U.S. tax returns remain subject to examination for 2004 and subsequent periods.

At December 31, 2008. the company has state net operating loss carry forwards of \$0.9 million that expire in 2017. The company has foreign net operating loss carry forwards of \$0.2 million that have no expiration date. The company has \$1.3 million of state research credits with no expiration.

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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

The company considers approximately \$0.5 million of undistributed earnings of foreign subsidiaries as permanently reinvested under APB 23. Thus, no U.S. income tax has been provided for these earnings. During 2008, the company changed its repatriation policy for one of its Israeli subsidiaries and has recorded a net tax liability related to the expected repatriation of \$1.2 million of foreign earnings. The tax recorded in the current year includes the expected Israeli withholding tax and U.S. income taxes net of foreign tax credits.

#### 10. Commitments and Contingencies

## Leases

The company has operating leases for office facilities through 2013 and office equipment through 2014. The future minimum rental payments under these leases at December 31, 2008, are as follows:

Year	Aı	Amount	
2009	\$	52	22
2010		50	13
2011		52	8
2012		54	-3
2013 and thereafter		9	)5
Future minimum lease payments	\$	2,19	1

The rent expense under leases was approximately \$0.6 million, \$0.6 million, and \$0.8 million for the years ended December 31, 2008 2007, and 2006, respectively.

In December 2008, as part of a restructuring of its international sales operations, the company terminated its lease for its sales office in New Delhi, India.

In connection with the sale of MSG in January 2008, the corporate headquarters moved to the company s facilities in Bloomingdale, Illinois. Under the terms of the sale agreement with Smith Micro, the company assigned the leases for its Chicago, Illinois and Belgrade, Serbia offices to Smith Micro.

With the exit from the UMTS antenna product line effective June 2007, the company terminated its Dublin and United Kingdom office leases.

In February 2006, the company relocated the office and assembly operations related to scanners and receivers to the Germantown, Maryland Observation Drive facility and vacated the Germantown, Maryland Wisteria Drive facility. The Wisteria Drive lease term ended in July 2007. The company recorded lease exit costs in 2006 for the Wisteria Drive facility.

The company does not have any capital leases.

## Warranty Reserve and Sales Returns

The company s BTG segment allows its major distributors and certain other customers to return unused product under specified terms and conditions. In accordance with FAS 48, Revenue recognition When Right of Return Exists , the company accrues for product returns based on historical sales and return trends. The company s allowance for sales returns was \$0.3 million and \$0.2 million at December 31, 2008 and December 31, 2007, respectively, and is included within accounts receivable on the consolidated balance sheet.

The company offers repair and replacement warranties of primarily two years for antenna products and one year for scanners and receivers. The company s warranty reserve is based on historical sales and costs of repair and

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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

replacement trends. The warranty reserve was \$0.2 million December 31, 2008 and December 31, 2007, respectively, and is included in other accrued liabilities.

## Legal Proceedings

Litigation with Wider Networks LLC

In March 2009, in the United States District Court for the District of Maryland Greenbelt Division the company filed a lawsuit alleging patent infringement, unfair competition and false advertising against Wider Networks, LLC. It is the company s policy to protect its intellectual property and, pursuant to this policy, the company intends to vigorously prosecute the action. However, as the litigation is in its early stages, the company is unable to predict the outcome at this time.

This litigation follows the company s filing with the US Patent and Trademark Office (USPTO), in June 2007 and October 2008, for reexamination of two of Wider Networks LLC patents. As of the March 2009 filing of the complaint, the USPTO rejected one of the Wider Networks patents and agreed to reexamine the second patent, consistent with the company s June 2007 and October 2008 request.

## 11. Shareholders Equity

#### Common Stock

The activity related to common shares outstanding for the years ended December 31 is as follows:

	2008	2007
Beginning of year	21,917	22,065
Issuance of common stock on exercise of stock options	346	94
Issuance of restricted common stock, net of cancellations	25	409
Issuance of common stock from purchase of Employee Stock Purchase Plan shares	70	87
Issuance of common stock for stock bonuses, net of shares for tax	82	43
Cancellation of stock for withholding tax	(181)	(103)
Common stock buyback	(4,023)	(663)
Shares cancelled		(15)
End of Year	18,236	21,917

#### **Preferred Stock**

The company is authorized to issue up to 5,000,000 shares of preferred stock in one or more series, each with a par value of \$0.001 per share. As of December 31, 2008 and 2007, no shares of preferred stock were outstanding.

## 12. Stock-Based Compensation

## Stock Options

The Board of Directors may grant employees, directors or consultants the option to purchase the company s common stock. The company issues stock options with exercise prices no less than the fair value of the company s stock on the grant date. Most options contain gradual vesting provisions, whereby 25% vest one year from the date of grant and thereafter in monthly increments over the remaining three years. Historically, new employees or directors received stock options for incentive purposes. Directors received 10,000 shares each year on January 1. Effective with the company s amended 1997 Stock Option Plan, the directors no longer receive stock options

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#### PCTEL, Inc.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

annually. All of the director s equity awards will now be service-based restricted shares. Currently, new employees are also awarded service-based restricted shares. As such, future stock option grants will be minimal.

Stock options may be exercised at any time within ten years of the date of grant or within ninety days of termination of employment, or such shorter time as may be provided in the related stock option agreement. The company issued 127,500 options with a weighted average fair value of \$1.97 in the year ended December 31, 2008 and 267,577 options with a weighted average fair value of \$2.93 for the year ended December 31, 2007. During the year ended December 31, 2008, the company received \$1.9 million in proceeds from the exercise of 510,573 options. During the year ended December 31, 2007, the company received \$0.7 million in proceeds from the exercise of 94,286 options.

The range of exercise prices for options outstanding and exercisable at December 31, 2008 was \$6.16 to \$59.00. The following table summarizes information about stock options outstanding under all stock option plans:

			Options C Weighted	Outstai	nding	Options E	Exerci	sable
Range	of Exercise Prices	Number Outstanding	Average Remaining Contractual Life	Av Ex	ighted- verage vercise Price	Number Exercisable	A E	eighted verage xercise Price
\$ 6.16	\$ 7.30	245,865	6.18	\$	6.97	144,991	\$	7.16
7.40	7.93	248,474	4.95		7.68	239,139		7.69
7.95	8.62	240,647	4.87		8.24	208,943		8.20
8.63	9.16	348,127	6.57		9.03	272,871		9.00
9.17	10.25	302,640	6.17		9.80	234,800		9.84
10.46	10.70	257,206	5.30		10.68	254,989		10.68
10.72	11.55	241,187	5.22		11.14	229,467		11.15
11.60	11.84	435,600	5.10		11.74	435,600		11.74
12.16	13.30	33,400	4.63		12.82	33,400		12.82
59.00	59.00	7,500	1.08		59.00	7,500		59.00
\$ 6.16	\$59.00	2,360,646	5.54	\$	9.80	2,061,700	\$	10.00

The weighted average contractual life and intrinsic value at December 31, 2008 was the following:

	Weighted Average	
	Contractual Life	insic lue
Options Outstanding	5.54	\$ 8

Options Exercisable 5.15 \$ 0

The intrinsic value is based on the share price of \$6.57 at December 31, 2008.

The intrinsic value of stock options exercised was as follows for the years ended December 31,:

 2008
 2007
 2006

 Intrinsic Value
 Stock Options
 \$ 1,378
 \$ 208
 \$ 1,082

With the sale of MSG in January 2008, 76,071 outstanding options for the MSG employees did not vest.

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PCTEL, Inc.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Year Ended: December 31, 2008

A summary of the company s stock option activity and shares available under all of the company s stock plans as of December 31:

	2008		20	007	2006		
	Shares Available	Options Outstanding	Shares Available	Options Outstanding	Shares Available	Options Outstanding	
Beginning of Year	2,079,011	3,824,912	2,417,077	3,965,627	1,807,526	4,112,881	
Shares authorized					1,416,711		
Options granted	(127,500)	127,500	(267,577)	267,577	(530,589)	530,589	
Restricted stock awards	(334,182)		(440,852)		(438,674)		
Restricted shares cancelled	223,188		119,148		88,500		
Bonus shares awarded	(82,001)		(62,791)		(223,698)		
Options exercised		(510,573)		(94,286)		(380,542)	
Options forfeited	155,112	(155,112)	146,610	(146,610)	156,340	(156,340)	
Options cancelled/expired	926,081	(926,081)	167,396	(167,396)	140,961	(140,961)	
End of Year	2,839,709	2,360,646	2,079,011	3,824,912	2,417,077	3,965,627	
Exercisable		2,061,700		3,234,118		3,162,192	
Weighted average exercise price:							
Outstanding at Beginning of Year		\$ 9.64		\$ 9.63		\$ 9.54	
Options granted		7.28		9.03 9.54		9.37	
Options granted Options exercised		7.28		7.49		7.55	
Options forfeited		9.19		10.38		11.98	
Options cancelled/expired		10.25		9.34		9.04	
Options cancened/expired		10.23		9.34		9.04	
Outstanding at End of							
Year		\$ 9.80		\$ 9.64		\$ 9.63	
Exercisable at End of							
Year		\$ 10.00		\$ 9.73		\$ 9.78	

## Restricted Stock service based

The company grants restricted shares as employee incentives as permitted under the company s 1997 Stock Plan. In connection with the grant of restricted stock to employees, the company records deferred stock compensation representing the fair value of the common stock on the date the restricted stock is granted. Such amount is presented

as a reduction of stockholders equity and is amortized ratably over the vesting period of the applicable shares. The company grants restricted awards that vest over various periods or vest upon achievement of defined performance goals. Annual grants to employees for incentive purposes vest annually over five years. For the year ended December 31, 2008, the company issued 334,182 shares of restricted stock with a fair value of \$2.3 million and recorded cancellations of 223,188 shares for \$2.0 million. For the year ended December 31, 2007, the company issued 440,852 shares of restricted stock with a fair value of \$5.4 million and recorded cancellations of 119,148 shares for \$1.1 million. During 2008, 406,562 restricted shares vested with a value of \$3.7 million. During 2007, 337,577 restricted shares vested with a value of \$3.0 million. The restricted shares are awarded from the 1997 Stock Plan.

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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

The following table summarizes restricted stock activity for the years ended December 31:

		2008		2007		2006
<u>Shares</u>						
<b>Unvested Restricted Stock Awards</b>	beginning of year	1,148,875	1	,164,748		1,103,800
Restricted stock awards		334,182		440,852		438,674
Restricted shares vested		(406,562)		(337,577)		(289,226)
Restricted shares cancelled		(223,188)		(119,148)		(88,500)
<b>Unvested Restricted Stock Awards</b>	end of year	853,307	1,148,875		1,164,748	
Weighted Average Fair Value						
<b>Unvested Restricted Stock Awards</b>	beginning of year	\$ 9.19	\$	8.56	\$	8.51
Restricted stock awards		6.75		10.21		8.64
Restricted shares vested		9.14		8.97		8.55
Restricted shares cancelled		9.08		8.85		8.09
<b>Unvested Restricted Stock Awards</b>	end of year	\$ 8.29	\$	9.28	\$	8.56

With the sale of MSG in January 2008, 146,010 shares of restricted stock for MSG employees did not vest.

The intrinsic value of vested service-based restricted stock was as follows for the years ended December 31:

		2008	2007	2006
Intrinsic value	service based restricted shares	\$ 2,802	\$ 3,027	\$ 2,728

#### **Performance Shares**

The company grants performance based restricted stock rights to certain executive officers. These shares vest upon achievement of defined performance goals such as revenue and earnings. The performance based restricted stock is amortized based on the estimated achievement of the performance goals. For the year ended December 31, 2008, the company issued 25,000 shares of restricted stock with a fair value of \$0.2 million and recorded cancellations of 10,326 shares for \$0.1 million. For the year ended December 31, 2007, the company issued 87,000 shares of restricted stock with a fair value of \$0.9 million. During 2008, 5,330 restricted shares vested with a value of \$0.3 million.

The following summarizes the performance share activity during the years ended December 31:

2008	2007
<b>4</b> 000	<b>4</b> 00/

Shares		
Beginning of Year	87,000	
Restricted stock awards	25,000 87,00	0
Restricted shares vested	(5,330)	
Restricted shares cancelled	(10,326)	
End of Year	96,344 87,00	0
Weighted Average Fair Value		
Beginning of year	\$ 10.42 \$	
Restricted stock awards	6.75 10.4	2
Restricted shares vested	10.42	
Restricted shares cancelled	10.42	
End of year	\$ 9.47 \$ 10.4	2
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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

The intrinsic value of vested performance based restricted stock was as follows for the years ended December 31:

		20	008	2007	2006
Intrinsic value	performance shares	\$	33	\$	\$

## **Employee Stock Purchase Plan ( Purchase Plan )**

In May 1998, the company reserved a total of 800,000 shares of common stock for future issuance under the company s Purchase Plan, plus annual increases equal to the least of (i) 350,000 shares (ii) 2% of the outstanding shares on such date or (iii) a lesser amount determined by the Board of Directors. The annual increase was the Purchase Plan s evergreen provision. The Board of Directors elected not to increase the shares in the Purchase Plan in January 2006 or January 2007. In June 2007, the stockholders approved an amended Purchase Plan whereby the shares were reduced to 750,000 and the evergreen provision was eliminated. The amended Purchase Plan was also extended to 2018. The amended Purchase Plan enables eligible employees to purchase common stock at the lower of 85% of the fair market value of the common stock on the first or last day of each offering period. Each offering period is six months. During 2008 and 2007, 69,402 and 86,977 shares were issued under the Plan, respectively. As of December 31, 2008, the company had 632,690 shares remaining that can be issued under the Plan.

The following summarizes the Purchase Plan activity during the each of the below years ended December 31:

	2008	2007	2006
<u>Shares</u>			
Outstanding, beginning of year			
Granted	69,402	86,977	74,550
Vested	(69,402)	(86,977)	(74,550)
Outstanding, end of year			
Weighted Average Fair Value at Grant Date			
Outstanding, beginning of year	\$	\$	\$
Granted	2.03	2.39	2.50
Vested	2.03	2.39	2.50
Outstanding, end of year	\$	\$	\$

#### **Stock Plans**

1997 Stock Plan

In November 1996, the Board of Directors adopted and approved the 1997 Stock Plan (1997 Plan). Under the 1997 Plan, the Board may grant to employees, directors and consultants, options to purchase the common stock and/or stock purchase rights at terms and prices as determined by the Board. In August 1999, the Board of Directors and the stockholders approved an amendment and restatement of the 1997 Plan that increased the number of authorized shares of the common stock the company may issue under the 1997 Plan to 5,500,000. The Plan allowed annual increases of the number of shares authorized to issue under the 1997 Plan by an amount equal to the lesser of (i) 700,000 shares, (ii) 4% of the outstanding shares on such date or (iii) a lesser amount determined by the Board of Directors. Effective at the annual shareholders meeting on June 5, 2006 and prior to the termination of the 1997 Plan, the shareholders approved an amended and restated 1997 Plan (New 1997 Plan) that expires in 2016. The existing shares available for issuance and options outstanding were transferred from the 1997 Plan to the New 1997 Plan. The New 1997 Plan provides for the issuance of 2,300,000 shares plus any shares which have been reserved

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#### PCTEL, Inc.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

under the 1998 Directors Option Plan ( Directors Plan ) and any shares returned to the Directors Plan. In connection with the approval of the New 1997 Plan, an additional 716,711 shares were authorized. As of December 31, 2008, a total of 2,466,802 shares remain available for future grants.

#### 1998 Director Option Plan

The Directors Plan became effective following the company s initial public offering in October 1999. A total of 400,000 shares were authorized under the Directors Plan. Effective with the annual shareholders meeting in June 2006, the Directors Plan was merged into the New 1997 Plan. Effective with the merger, 75,000 available shares were transferred from the Directors Plan to the New 1997 Plan. No further awards will be made under the Director Plan, but it will continue to govern awards previously granted there under. Future awards to the company s directors will be made under the New 1997 Plan.

## 2001 Non-Statutory Stock Option Plan

In August 2001, the Board of Directors adopted and approved the 2001 Non-statutory Stock Option Plan (2001 Plan). Options granted under the 2001 Plan may be exercised at any time within ten years from the date of grant or within ninety days of termination of employment, or such shorter time as may be provided in the related stock option agreement. The 2001 Plan will terminate in 2011. As of December 31, 2008, of the total 750,000 shares authorized under the 2001 Plan, 263,308 remain available for future grants.

#### Executive Plan

In 2001, in connection with the hiring and appointment of two executive officers of PCTEL, the company granted an aggregate amount of 300,000 options at \$8.00 per share outside of any stock option plan, pursuant to individual stock option agreements. As of December 31, 2008, 45,000 options are outstanding under the Executive Plan.

#### **Common Stock Reserved for Future Issuance**

At December 31, 2008 the company had 5,723,446 shares of common stock that could potentially be issued under various stock-based compensation plans described in Note 12. A summary of the reserved shares of common stock for future issuance are as follows:

	December 31,		
	2008	2007	
1997 Stock Plan	4,479,379	5,163,346	
2001 Stock Plan	566,377	599,844	
Executive Plan	45,000	53,733	
Employee Stock Purchase Plan	632,690	702,092	
Total shares reserved	5,723,446	6,519,015	

These amounts include the shares available for grant and the options outstanding.

## **Stock-Based Compensation Expense**

The consolidated statements of operations include \$4.2 million of stock compensation expense in continuing operations and \$0.2 million in discontinued operations for the year ended December 31, 2008. The consolidated statements of operations include \$4.1 million of stock compensation expense in continuing operations and \$0.8 million in discontinued operations for the year ended December 31, 2007. The company recorded \$1.4 million of tax benefits to additional paid in capital related to the exercise of stock options and vesting of restricted stock for

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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

the year ended December 31, 2006. The company did not book any tax benefits to additional paid in capital in 2007. See Footnote 9 related to income taxes. The company did not capitalize any stock compensation expense during the years ended December 31, 2008, 2007, and 2006, respectively.

#### Restricted Stock-Service Based

For the year ended December 31, 2008 the company recorded amortization of restricted stock of \$2.9 million for continuing operations and \$0.2 million for discontinued operations. For the year ended December 31, 2007, the company recorded amortization of restricted stock of \$2.7 for continuing operations and \$0.6 million for discontinued operations. As of December 31, 2008, the unrecognized compensation expense related to the unvested portion of the company s restricted stock was approximately \$4.4 million, net of estimated forfeitures to be recognized through 2012 over a weighted average period of 1.7 years.

#### **Performance Shares**

The company grants performance based restricted stock rights to certain executive officers. These shares vest upon achievement of defined performance goals such as revenue and earnings. The performance based restricted stock is amortized based on the estimated achievement of the performance goals.

#### **Stock Bonuses**

The bonuses for the company s 2008 Short Term Bonus Incentive Plan were paid in shares of the company s common stock in the first quarter of 2009. The company recorded stock-based compensation expense of \$0.6 million for the Short Term Bonus Incentive Plan for the year ended December 31, 2008 for continuing operations. The bonuses for the company s 2007 Short Term Bonus Incentive Plan were paid in shares of the company s common stock in the first quarter of 2008. The company recorded stock-based compensation expense of \$0.5 million for the Short Term Bonus Incentive Plan for the year ended December 31, 2007 for continuing operations and \$0.1 million for discontinued operations. The bonuses for the company s 2006 Short Term Bonus Incentive Plan were paid in shares of the company s common stock in the first quarter of 2007. The company recorded stock-based compensation expense of \$0.5 million for the Short Term Bonus Incentive Plan for the year ended December 31, 2006 for continuing operations and \$0.2 million for discontinued operations.

#### **Stock Options**

In the first fiscal quarter of fiscal 2006, the company adopted SFAS No. 123(R), Share Based Payments (FAS 123(R), which revises SFAS No. 123, Accounting for Stock Based Compensation (FAS 123). FAS 123(R) requires the company to record compensation expense for share-based payments, including employee stock options, at fair value. Prior to fiscal 2006, the company had accounted for its stock based compensation awards pursuant to Accounting Principles Opinion (APB) No. 25, Accounting for Stock Issued to Employees, and its related interpretations, which allowed use of the intrinsic value method. Under the intrinsic value method, compensation expense for stock option based employee compensation was not recognized in the income statement as all stock options granted by the company had an exercise price equal to the market value of the underlying common stock on the option grant date. With the adoption of FAS 123(R), the company is recognizing compensation expense for stock options on a graded

vesting basis.

The company elected to use the modified prospective transition method to adopt FAS 123(R). Under this transition method, compensation expense includes expense for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of FAS 123, and the expense for all share-based payments granted subsequent to January 1, 2006 based on the grant date fair value estimated in accordance with the provisions of FAS 123(R). As required under the modified prospective transition method the company has not restated prior period results. As a result, certain

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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

components of the company s quarterly financial statements will not be comparable until the first quarter of fiscal 2007, the anniversary of the company s adoption of FAS 123(R).

For the year ended December 31, 2008, total stock compensation expense, net of forfeitures was \$0.5 million for continuing operations and for the year ended December 31, 2007, total stock compensation expense, net of forfeitures was \$0.8 million for continuing operations and \$0.1 million for discontinued operations. As of December 31, 2008, the unrecognized compensation expense related to the unvested portion of the company s stock options was approximately \$0.4 million, net of estimated forfeitures to be recognized through 2012 over a weighted average period of 1.3 years.

The fair value of each unvested option was estimated on the date of grant using the Black-Scholes option valuation model. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility and expected option life. Because the company s employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate the existing models may not necessarily provide a reliable single measure of the fair value of the employee stock options. Based on the Black-Scholes option-pricing model, the weighted average estimated fair value of employee stock option grants was \$1.97 for 2008, \$2.93 for 2007, and \$3.00 for 2006.

	Stock Options				
	2008	2007	2006		
Dividend yield	None	None	None		
Risk-free interest rate	2.7%	4.7%	4.8%		
Expected volatility	40%	45%	48%		
Expected life (in years)	2.4	2.5	2.4		

For the Black-Scholes calculation, the company uses a risk-free interest rate based on the U.S. Treasury yields with remaining term that approximates the expected life of the options granted. The company uses a dividend yield of None in the valuation model for stock options. The company has only paid one cash dividend in its history which was paid in May 2008. This special dividend was a partial distribution of the proceeds received from the sale of MSG. The company does not anticipate the payment of regular dividends in the future. The company calculates the volatility based on a five-year historical period. The company incorporates a forfeiture rate based on historical forfeitures and an expected life based on historical experience of employee exercise performance.

#### **ESPP**

Based on the 15% discount and the fair value of the option feature of this plan, this plan is considered compensatory under SFAS 123(R). Compensation expense is calculated using the fair value of the employees purchase rights under the Black-Scholes model. For the year ended December 31, 2008, the company recognized compensation expense of \$0.2 million for continuing operations. For the year ended December 31, 2007, the company recognized compensation

expense of \$0.1 million for continuing operations and \$0.1 million for discontinued operations. The weighted average estimated fair value of purchase rights under the Purchase Plan was \$2.03 and \$2.39 for the years ended December 31, 2008 and 2007, respectively.

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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

The company calculated the fair value of each option grant and employee stock purchase grant on the date of grant using the Black-Scholes option-pricing model as prescribed by FAS 123 using the following assumptions:

		iployee Stock irchase Plan	
	2008	2007	2006
Dividend yield	None	None	None
Risk-free interest rate	3.0%	4.9%	4.7%
Expected volatility	40%	44%	48%
Expected life (in years)	0.5	0.5	0.5

The risk-free interest rate was based on the U.S. Treasury yields with remaining term that approximates the expected life of the options granted. The company uses a dividend yield of None in the valuation model for stock options. The company has only paid one cash dividend in its history which was paid in May 2008. This special dividend was a partial distribution of the proceeds received from the sale of MSG. The company does not anticipate the payment of regular dividends in the future. The company calculates the volatility based on a five-year historical period. The expected life is based on the six month period for each employee stock purchase grant.

Total stock-based compensation is reflected in the consolidated statements of operations as follows:

	Years Ended December 31,				
	2008	2007	2006		
Cost of goods sold	\$ 376	\$ 370	\$ 331		
Research and development	582	454	388		
Sales and marketing	609	650	761		
General and administrative	2,637	2,620	2,272		
Restructuring charges, net	11				
Total continuing operations	4,215	4,094	3,752		
Discontinued operations	187	794	750		
Total	\$ 4,402	\$ 4,888	\$ 4,502		

Employee Withholding Taxes on Stock Awards

Effective January 1, 2006, for ease in administering the issuance of stock awards, the company holds back shares of vested restricted stock awards and short-term incentive plan stock awards for the value of the withholding taxes. During the years ended December 31, 2008 and 2007, respectively, the company paid \$1.1 million for withholding

taxes related to stock awards.

#### Dividends

On May 30, 2008, the company paid a special cash dividend of \$0.50 per share to shareholders of record as of May 15, 2008. The total amount paid to shareholders was \$10.3 million. The dividend was a partial distribution of the proceeds received from the sale of MSG. The company does not anticipate the payment of regular dividends in the future.

#### 13. Stock Repurchases

The company repurchases shares of common stock under share repurchase programs authorized by the Board of Directors. All share repurchase programs are announced publicly. In 2008, we repurchased a total of 4,022,616 shares for approximately \$34.2 million and during 2007, the company repurchased 663,384 shares

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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

for approximately \$5.5 million. On November 21, 2008, the Board of Directors authorized the repurchase of additional shares up to a value of \$5.0 million. There were no further share repurchases in 2008 under this share repurchase program.

The following table is a summary of the share repurchases by year for the years ended December 31:

Fiscal Year	Shares	Amount
2006	227,100	2,134
2007	663,384	5,504
2008	4,022,616	34,158

## 14. Industry Segment, Customer and Geographic Information

The company s continuing operations consist of two business segments: BTG and Licensing. In January 2008, the company sold MSG to Smith Micro. The segment information for the year ended 2006 has been restated to reflect the company s current segment reporting structure as MSG was reported as a separate segment in the Form 10-K for the year ended December 31, 2006.

PCTEL s chief operating decision maker (CEO) uses only the below measures in deciding how to allocate resources and assess performance among the segments.

The results of continuing operations by segment are as follows for the years ended December 31:

	BTG		Licensing		Total	
2008 Revenue Gross Profit Operating Expenses Operating (Loss)		76,705 36,321	\$ \$	222 216	\$ \$ \$	76,927 36,537 50,459 (13,922)
		BTG	Lice	nsing	r	<b>Fotal</b>

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		BTG		Licensing		Total		
2006 Revenue Gross Profit Operating Expenses Operating (Loss)		6 68,088 6 28,181	\$ \$	8,680 8,658	\$ \$ \$	76,768 36,839 56,561 (19,722)		
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### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

The company s revenue to customers outside of the United States, as a percent of total revenues, is as follows:

Region	Years Ended December 31,							
	2008	2007	2006					
Europe	25%	24%	20%					
Asia Pacific	12%	7%	7%					
Other Americas	8%	5%	4%					
	45%	36%	31%					

Two customers have accounted for revenues greater than 10% during the three previous fiscal years as follows:

Customer		Years Ended December 31,							
	2008	2007	2006						
Ericsson AB	11%	9%	4%						
TESSCO	8%	9%	10%						

Ericsson AB, an OEM for communication systems and TESSCO, a distributor of wireless products, are customers of BTG.

The long-lived assets by geographic region as of December 31, 2008 and 2007 are as follows:

	Decemb	er 31,
	2008	2007
United States	\$ 44,007	\$ 40,438
All Other	773	136
	\$ 44,780	\$ 40,574

#### 15. Benefit Plans

401(k) Plan

The 401(k) plan covers all of the U.S. employees beginning the first of the month following the first month of their employment. Under this plan, employees may elect to contribute up to 15% of their current compensation to the 401(k) plan up to the statutorily prescribed annual limit. The company may make discretionary contributions to the 401(k). The company made employer contributions to the 401(k) plan of \$0.6 million and \$0.5 million in the years ended December 31, 2008 and 2007, respectively for the continuing operations and \$0.2 million in contributions for discontinued operations for the year ended December 31, 2007.

#### Post-retirement Health Insurance

On January 6, 2006, upon authorization of the Compensation Committee of the Board of Directors, the company and Martin H. Singer, entered into an amended and restated employment agreement which eliminated the post-retirement healthcare benefits for Mr. Singer and his family that were previously included in his employment agreement. Mr. Singer requested the elimination of these benefits for reasons related to future corporate expense, the company s commitment to defined contribution plans rather than defined benefit plans, and parity of benefits with other executives of the company. The company reversed the liability of \$0.1 million in the quarter ended March 31, 2006.

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#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

Defined Contribution Pension Plan

Certain foreign employees have personal pension plans and the company contributes the statutory requirements to these defined contribution plans. The company made contributions to these plans of \$17, \$45, and \$27 for the years ended December 31, 2008, 2007, and 2006 respectively.

#### Executive Deferred Compensation Plan

The company provides an Executive Deferred Compensation Plan for executive officers and senior managers. Under this plan, our executives may defer up to 50% of salary and 100% of cash bonuses with a minimum of \$1,500. In addition, the company provides a 4% matching cash contribution which vests over three years subject to the executive s continued service. The executive has a choice of investment alternatives from a menu of mutual funds. The plan is administered by the Compensation Committee and an outside party tracks investments and provides our executives with quarterly statements showing relevant contribution and investment data. Upon termination of employment, death, disability or retirement, the executive will receive the value of his or her account in accordance with the provisions of the plan. Upon retirement, the executive may request to receive either a lump sum payment, or payments in annual installments over 15 years or over the lifetime of the participant with 20 annual payments guaranteed. At December 31, 2008 and December, 31 2007, the deferred compensation obligation was \$0.7 million and \$1.1 million, respectively, and was included in Long-Term Liabilities in the consolidated balance sheet. The company funds the obligation related to the Executive Deferred Compensation Plan with corporate-owned life insurance policies. The cash surrender value of such policies is included in Other Assets.

#### Pension Plan Ireland

The employees of Dublin, Ireland were participants in a defined benefit pension plan, the PCTEL Europe Pension Plan (the Plan ). As part of the restructuring of the Dublin operations, the company terminated the Plan on June 16, 2006. The company negotiated the terms of the pension termination with the labor union since the labor union represented the majority of the employees in the Plan. Under the terms of the settlement, the company funded 50% of the cash shortfall in the Plan as calculated by the third party actuary less any severance amounts given to employees that exceeded three weeks severance for every year of service. The funding shortfall was based on pension requirements in accordance with Irish regulations. The pension liability was \$3.2 million at the date of the termination. The company incurred approximately \$0.6 million in cash expense to fund the pension shortfall and for related expenses. The result was a non-cash net gain on the termination of the pension plan of \$2.6 million, which was recorded as an offset to restructuring expense in the year ended December 31, 2006.

The effect on operations of the pension plan for the year ended December 31, 2006 was as follows:

	 000
Expected return on plan assets	\$ 133
Service cost for benefits earned	150
Interest cost on benefit obligation	(112)

2006

Net periodic pension costs \$ 171

Excluding the payments related to the termination of the Plan, the company made pension contributions of \$0.2 million during the year ended December 31, 2006.

	Quarters Ended,					
	March 31, 2008	June 30, 2008	-	ember 30, 2008	Dec	ember 31, 2008
Revenues Gross profit	\$ 18,300 8,767	\$ 20,274 9,708	\$	20,087 9,560	\$	18,266 8,502
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PCTEL, Inc.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
For the Year Ended: December 31, 2008

	Quarters Ended,							
		arch 31, 2008		ne 30, 2008	Sept	tember 30, 2008	Dec	ember 31, 2008
Income (loss) from continuing operations		428		905		573		(15,828)
Income (loss) before provision for income taxes		1,213		1,557		693		(17,300)
Net income (loss) from continuing operations		476		530		10,909		(10,756)
Net income (loss) from discontinued operations		36,691		187		157		103
Net income (loss)	\$	37,167	\$	717	\$	11,066	\$	(10,653)
Basic income (loss) per share:								
Net income (loss) from continuing operations	\$	0.02	\$	0.03	\$	0.60	\$	(0.61)
Net income (loss) from discontinued operations	\$	1.80	\$	0.01	\$	0.01	\$	0.01
Net income (loss)	\$	1.82	\$	0.04	\$	0.61	\$	(0.61)
Diluted earnings (loss) per share:								
Net income (loss) from continuing operations	\$	0.02	\$	0.03	\$	0.58	\$	(0.61)
Net income (loss) from discontinued operations	\$	1.80	\$	0.01	\$	0.01	\$	0.01
Net income (loss)	\$	1.82	\$	0.04	\$	0.59	\$	(0.61)
Shares used in computing basic loss per share		20,426		19,089		18,164		17,491
Shares used in computing diluted loss per share		20,426		19,413		18,709		17,506
				One	vetore	Ended,		
	1	March 31,	1	Qua June 30,		tember 30,	Doc	ember 31,
	1	2007		2007	2007			2007
Revenues		\$ 16,615	\$	16,500	\$	17,626	\$	19,147
Gross profit		7,429		7,342		7,873		9,417
Income (loss) from continuing operations		(1,777)		(3,402)		(243)		1,478
Income (loss) before provision for income taxes		(824)		(2,555)		577		1,689
Net income (loss) from continuing operations		(726)		(3,231)		543		9,527
Net income (loss) from discontinued operations		(33)		24		98		(171)
Net income (loss)		\$ (759)	\$	(3,207)	\$	641	\$	9,356
Basic income (loss) per share:								
Net income (loss) from continuing operations		\$ (0.03)	\$	(0.15)	\$	0.03	\$	0.46
Net income (loss) from discontinued operations		, ,		` ,	•		\$	(0.01)
Net income (loss)		\$ (0.04)	\$	(0.15)	\$	0.03	\$	0.45
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Diluted earnings (loss) per share:

z maco curmings (1888) per smare.				
Net income (loss) from continuing operations	\$ (0.03)	\$ (0.15)	\$ 0.03	\$ 0.46
Net income (loss) from discontinued operations				\$ (0.01)
Net income (loss)	\$ (0.04)	\$ (0.15)	\$ 0.03	\$ 0.45
Shares used in computing basic loss per share	21,029	21,092	20,823	20,670
Shares used in computing diluted loss per share	21,029	21,092	20,970	20,802

In the quarter ended December 31, 2008, the company recorded expense of \$16.7 million for the impairment of goodwill in accordance with FAS 142. See discussion on goodwill within accounting policies of Item 7 and also in 77

#### PCTEL, Inc.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) For the Year Ended: December 31, 2008

Note 5 related to goodwill. In the quarter ended September 30, 2008, the company reversed valuation allowances for \$9.8 million. See Note 9 related to Income Taxes.

In the quarter ended December 31, 2007 the company reversed valuation allowances for \$7.9 million. See Note 9 related to Income Taxes.

#### 17. Subsequent event acquisition of Wi-Sys

On January 5, 2009, the company acquired all of the outstanding share capital of Wi-Sys, pursuant to a Share Purchase Agreement dated January 5, 2009 among PCTEL, Gyles Panther and Linda Panther, the holders of the outstanding share capital of Wi-Sys (the Acquisition Agreement ). Wi-Sys is based in Ottawa, Canada and manufactures products for GPS, terrestrial and satellite communication systems, including programmable GPS receivers and high performance antennas. The company intends on fully integrating Wi-Sys into its antenna product operations during 2009.

The company paid cash consideration of U.S. \$2.1 million dollars at the close of the transaction, of which approximately \$350,000 was used to discharge outstanding debt liabilities. The cash consideration paid in connection with the acquisition was provided from the company s existing cash.

The Acquisition Agreement also provided for additional cash consideration or a reduction of cash consideration based on the closing balance sheet at December 31, 2008 as compared to historical balance sheet net assets excluding cash and debt. The company expects to pay approximately \$0.2 million additional to the shareholders based on the final balance sheet at December 31, 2008.

Wi-Sys revenues for the year ended December 31, 2008 were approximately \$2.2 million. Wi-Sys has one location in Ottawa, Canada and leases a single facility with a term through September 2009.

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Item 9: Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None

#### Item 9A: Controls and Procedures

#### (a) Evaluation of Disclosure Controls and Procedures

Our management evaluated, with the participation of our Chief Executive Officer and our Chief Financial Officer, the effectiveness of our disclosure controls and procedures as defined by Rule 13a-15(e) of the Securities Exchange Act of 1934, as of the end of the period covered by this Annual Report on Form 10-K. Based on this evaluation, our Chief Executive Officer and our Chief Financial Officer have concluded at a reasonable assurance level that our disclosure controls and procedures are effective to ensure that information we are required to disclose in our reports that we file or submit under Securities Exchange Act of 1934 (i) is recorded, processed, summarized, and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (ii) is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Our disclosure controls and procedures are designed to provide reasonable assurance that such information is accumulated and communicated to our management.

Our disclosure controls and procedures include components of our internal control over financial reporting. Management s assessment of the effectiveness of our internal control over financial reporting is expressed at the level of reasonable assurance because a control system, no matter how well designed and operated, can provide only reasonable, but not absolute, assurance that the control system s objectives will be met.

#### (b) Management s Report on Internal Control Over Financial Reporting

Management of PCTEL is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. The company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America. Internal control over financial reporting includes those policies and procedures that:

pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles in the United States of America, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of PCTEL s assets that could have a material effect on the financial statements.

The management of the company has assessed the effectiveness of our internal control over financial reporting as of December 31, 2008. In making its assessment of internal control over financial reporting, management used the criteria described in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Based on our assessment of internal controls over financial reporting, management has concluded that, as of December 31, 2008, our internal control over financial reporting was effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

The effectiveness of our internal control over financial reporting as of December 31, 2008 has been audited by Grant Thornton, LLP, the independent registered public accounting firm that also audited our consolidated financial statements. Grant Thornton s attestation on our internal control over financial reporting is included herein.

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#### (c) Changes in Internal Control Over Financial Reporting

Except as otherwise discussed above, there have been no changes in the company s internal control over financial reporting during the most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, the company s internal control over financial reporting.

#### Item 9B: Other Information

None.

#### **PART III**

#### Item 10: Directors, Executive Officers and Corporate Governance

The information regarding executive and director compensation in response to this item is included in the company s proxy statement for the 2009 Annual Meeting of Stockholders and is incorporated by reference herein. Information included under the caption Compensation Committee Report in the company s proxy statement for the 2009 Annual Meeting of Stockholders is incorporated by reference herein; however, this information shall not be deemed to be soliciting material or to be filed with the Securities and Exchange Commission or subject to Regulation 14A or 14C, or the liabilities of Section 18 of the Securities Exchange Act of 1934.

Certain information required by this item concerning the company s executive officers is set forth in Item 4A of this Report in the section captioned Executive Officers of the Registrant .

#### Item 11: Executive Compensation

The information regarding security ownership is included under the caption Ownership of the company s Common Stock in company s proxy statement for the 2009 Annual Meeting of Stockholders and is incorporated by reference herein.

The information regarding securities authorized for issuance under equity compensation plans is included under the caption Equity Compensation Plan Information in the company s proxy statement for the 2009 Annual Meeting of Stockholders and is incorporated by reference herein.

#### Item 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information regarding security ownership is included under the caption Ownership of the company s Common Stock in the company s proxy statement for the 2009 Annual Meeting of Stockholders and is incorporated by reference herein.

The information regarding securities authorized for issuance under equity compensation plans is included under the caption Equity Compensation Plan Information in the company s proxy statement for the 2009 Annual Meeting of Stockholders and is incorporated by reference herein.

### Item 13: Certain Relationships and Related Transactions and Director Independence

The information required by this item is incorporated by reference to the sections entitled Certain Relationships and Related Transactions and Corporate Governance contained in the company s proxy statement for the 2009 Annual Meeting of Stockholders and is incorporated by reference herein.

## Item 14: Principal Accountant Fees and Services

The information regarding principal accountant fees and services is under the caption Independent Public Accountants in the company s proxy statement for the 2009 Annual Meeting of Stockholders and is incorporated by reference herein.

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders PCTEL, Inc.:

We have audited in accordance with the standards of the Public Company Accounting Oversight Board (United States) the consolidated financial statements of PCTEL, Inc. and Subsidiaries referred to in our report dated March 16, 2009, which is included in Item 8 of this form. Our audits of the basic financial statements included the financial statement schedule III listed in the index appearing under Item 15 (a) (2), which is the responsibility of the Company s management. In our opinion, this financial statement schedule, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

/s/ GRANT THORNTON LLP

Chicago, Illinois March 16, 2009

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#### **PART IV**

#### Item 15: Exhibit and Financial Statement Schedules

## (a) (1) Financial Statements

The Consolidated Financial Statements are included in Part II, Item 8 of this Annual Report on Form 10-K on pages 35 to 78.

#### (a) (2) Financial Statement Schedules

The following financial statement schedule is filed as a part of this Report under Schedule II immediately preceding the signature page: Schedule II Valuation and Qualifying Accounts for the three fiscal years ended December 31, 2008.

All other schedules called for by Form 10-K are omitted because they are inapplicable or the required information is shown in the financial statements, or notes thereto, included herein.

#### PCTEL, INC.

## SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS (in thousands)

	Be	llance at eginning f Year	Charged to Costs and Expenses	Addition (Deductions)	 lance at End of Year
Year Ended December 31, 2006:					
Allowance for doubtful accounts	\$	318	119	(104)	\$ 333
Warranty reserves	\$	146	181	(144)	\$ 183
Deferred tax asset valuation allowance	\$	13,814	4,903	145	\$ 18,862
Year Ended December 31, 2007:					
Allowance for doubtful accounts	\$	333	109	(215)	\$ 227
Warranty reserves	\$	183	85	(76)	\$ 192
Deferred tax asset valuation allowance	\$	18,862	(7,871)	(35)	\$ 10,956
Year Ended December 31, 2008:					
Allowance for doubtful accounts	\$	227	(28)	(78)	\$ 121
Warranty reserves	\$	192	74	(73)	\$ 193
Deferred tax asset valuation allowance	\$	10,956	(9,805)		\$ 1,151

#### (a) (3) Exhibits (numbered in accordance with Item 601 of Regulation S-K)

Exhibit		
No.	Description	Reference

2.1

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Asset Purchase Agreement, dated December 10, 2007, by and between Smith Micro Software, Inc. and PCTEL, Inc. Certain schedules and exhibits referenced in the Asset Purchase Agreement have been omitted in accordance with Section 6.01(b)(2) of Regulation S-

- 2.2 Asset Purchase Agreement, dated March 14, 2008, by and between Bluewave Antenna Systems, Ltd., and PCTEL, Inc.
- 2.3 Asset Purchase Agreement, dated August 14, 2008, by and between SWT Scotland and PCTEL, Inc.

Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K dated December 12, 2007.

Incorporated by reference to exhibit number 2.1 filed with the Registrant s Current Report on Form 8-K dated March 17, 2008.

Incorporated by reference to exhibit number 2.1 filed with the Registrant s Current Report on Form 8-K dated August 18, 2008.

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Exhibit No.	Description	Reference
2.4	Share Purchase Agreement dated January 5, 2009, by and between PCTEL, Inc., Gyles Panther and Linda Panther.	Incorporated by reference to exhibit number 2.1 filed with the Registrant s Current Report on Form 8-K dated January 6, 2009.
3.1	Amended and Restated Certificate of Incorporation of PCTEL, Inc.	Incorporated by reference to exhibit number 3.2 filed with the Registrant s Registration Statement on Form S-1 (Registration Statement No. 333-84707).
3.2	Amended and Restated Bylaws of the Registrant	Incorporated by reference to exhibit number 3.3 filed with the Registrant s Annual Report on Form 10-K for fiscal year ended December 31, 2001.
4.1	Specimen common stock certificate	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Registration Statement on Form S-1 (Registration Statement No. 333-84707).
10.1	Form of Indemnification Agreement between PCTEL, Inc. and each of its directors and officers	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Registration Statement on Form S-1 (Registration Statement No. 333-84707).
10.23	2001 Nonstatutory Stock Option Plan and form of agreements hereunder	Incorporated by reference herein to the Registrant s Registration Statement of Form S-8 filed on October 3, 2001 (Registration Statement No. 333-70886).
10.25	Employment Agreement between Jeffrey A. Miller and PCTEL, Inc., dated November 7, 2001	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Annual Report on Form 10-K for fiscal year ended December 31, 2001.
10.25.1	Letter agreement dated August 22, 2006 amending the Employment Agreement, by and between PCTEL, Inc. and Jeffrey A. Miller	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended September 30, 2006.
10.26	Employment Agreement between John Schoen and the Registrant, dated November 12, 2001	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Annual Report on Form 10-K for fiscal year ended December 31, 2001.
10.26.1	Letter agreement dated August 22, 2006 amending the Employment Agreement, by, and between PCTEL, Inc. and John Schoen	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended September 30, 2006.
10.32	Stock Option Agreement of Jeffrey A. Miller, dated November 15, 2001	Incorporated by reference herein to the Registrant s Registration Statement of Form S-8 filed on December 14, 2001 (Registration Statement No. 333-75204).
10.33	Stock Option Agreement of John Schoen, dated November 15, 2001	Incorporated by reference herein to the Registrant s Registration Statement of Form S-8 filed on December 14, 2001 (Registration

10.37 Executive Deferred Compensation Plan

Statement No. 333-75204). Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Annual Report on Form 10-K for the fiscal year ended December 31, 2002.

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Exhibit No.	Description	Reference
10.38	Executive Deferred Stock Plan	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Annual Report on Form 10-K for the fiscal year ended December 31, 2002.
10.39	Board of Directors Deferred Compensation Plan	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2003.
10.40	Board of Directors Deferred Stock Plan	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2003.
10.44	Purchase and Sale Agreement dated November 1, 2004, between PCTEL, Inc. and Evergreen Brighton, L.L.C.	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended September 30, 2004.
10.48	Purchase Agreement dated April 14, 2005 between PCTEL Antenna Products Group, a wholly owned subsidiary of PCTEL, Inc. and Quintessence Publishing Company, Inc.	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended March 31, 2005.
10.49	Letter Agreement dated August 18, 2005 between PCTEL, Inc. and Biju Nair	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 8-K filed on August 23, 2005
10.50	Lease Agreement dated September 16, 2005 between PCTEL Maryland, Inc. and First Campus Limited Partnership for an office building located at 20410 Observation Drive, Germantown, MD 20876	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 10-Q for the quarter ended September 30, 2005
10.55	Letter agreement dated August 22, 2006 amending the Employment Agreement, by and between PCTEL, Inc. and Biju Nair	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended September 30, 2006.
10.56	Letter agreement dated August 22, 2006 amending the Employment Agreement, by and between PCTEL, Inc. and Steve Deppe	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended September 30, 2006.
10.59	1998 Employee Stock Purchase Plan and related standard form of agreement	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on June 20, 2007.
10.60	Executive Compensation Plan	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on June 20, 2007.
10.61	Employment Agreement dated September 5, 2007 between PCTEL, Inc., and Martin H. Singer	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on September 10, 2007.

10.62	Management Retention Agreement dated
	September 5, 2007 between PCTEL, Inc., and
	Martin H. Singer

10.63 Form of Performance Share Agreement

Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on September 10, 2007. Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on September 10, 2007.

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Exhibit No.	Description	Reference
10.64	Form of Amended and Restated Management Retention Agreement	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on October 9, 2007.
10.65	Offer Letter dated May 16, 2007 with Robert Suastegui relating to Mr. Suastegui s employment	Incorporated by reference to exhibit number 10.61 filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2007.
10.66	Form of 1997 Stock Plan Performance Share Agreement	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Quarterly Report on Form 10-Q for the quarter ended March 31, 2008.
10.68	PCTEL, Inc., 1997 Stock Plan, as amended September 18, 2008	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on September 22, 2008.
10.69	PCTEL, Inc., 1997 Stock Plan Form of Stock Option Award Agreement, as amended September 18, 2008	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on September 22, 2008.
10.70	PCTEL, Inc., 2001 Nonstatutory Stock Option Plan, as amended November 7, 2008	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on November 13, 2008.
10.71	PCTEL, Inc, 2001 Nonstatutory Stock Option Plan Form of Stock Option Agreement, as amended November 7, 2008	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K filed on November 13, 2008.
21.1	List of significant subsidiaries	Filed herewith
23.1	Consent of Grant Thornton LLP	Filed herewith
31.1	Certification of Principal Executive Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002	Filed herewith
31.2	Certification of Principal Financial Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002.	Filed herewith
32.1	Certification of Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002.	Filed herewith
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#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized:

PCTEL, Inc. A Delaware Corporation (Registrant)

> /s/ Martin H. Singer Martin H. Singer Chairman of the Board and Chief Executive Officer

Dated: March 16, 2009

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Martin H. Singer and John Schoen, and each of them, his true and lawful attorneys-in-fact and agents, each with full power of substitution and re-substitution, to sign any and all amendments (including post-effective amendments) to this Annual Report on Form 10-K and to file the same, with all exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or their substitute or substitutes, or any of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ (Martin H. Singer)	Chairman of the Board, Chief Executive Officer	March 16, 2009
(Martin H. Singer)	(Principal Executive Officer) and Director	
/s/ (John Schoen)	Chief Financial Officer (Principal Financial and	March 16, 2009
(John Schoen)	Accounting Officer)	
/s/ (Richard C. Alberding)	Director	March 16, 2009
(Richard C. Alberding)		
/s/ (Brian J. Jackman)	Director	March 16, 2009

(Brian J. Jackman)

/s/ (Steven D. Levy)

(Steven D. Levy)

/s/ (Giacomo Marini)

Director

March 16, 2009

(Giacomo Marini)

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Signature		Title	Date
/s/ (John Sheehan)		Director	March 16, 2009
(John Sheehan)			
/s/ (Carl A. Thomsen)		Director	March 16, 2009
(Carl A. Thomsen)			
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Exhibit No.	Description	Reference
2.1	Asset Purchase Agreement, dated December 10, 2007, by and between Smith Micro Software, Inc. and PCTEL, Inc. Certain schedules and exhibits referenced in the Asset Purchase Agreement have been omitted in accordance with Section 6.01(b)(2) of Regulation S-	Incorporated by reference to the exhibit bearing the same number filed with the Registrant s Current Report on Form 8-K dated December 12, 2007.
2.2	Asset Purchase Agreement, dated March 14, 2008, by and between Bluewave Antenna Systems, Ltd., and PCTEL, Inc.	Incorporated by reference to exhibit number 2.1 filed with the Registrant s Current Report on Form 8-K dated March 17, 2008.
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21.1	List of significant subsidiaries	Filed herewith
23.1	Consent of Grant Thornton LLP	Filed herewith
31.1	Certification of Principal Executive Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002	Filed herewith

- 31.2 Certification of Principal Financial Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
   32.1 Certification of Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C.
- Certification of Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C.
   Section 1350 as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
- + Management contract or compensatory plan or arrangement required to be filed as exhibit pursuant to Item 15(b) on Form 10-K.