

KOSS CORP  
Form 10-Q/A  
November 17, 2004

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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q/A,

Amendment No. 1

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

for the quarterly period ended March 31, 2004

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 0-3295

**KOSS CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

A DELAWARE CORPORATION

39-1168275

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification No.)

4129 North Port Washington Avenue, Milwaukee,  
Wisconsin

53212

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (414) 964-5000

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

At March 31, 2004, there were 3,767,929 shares outstanding of the registrant's common stock, \$0.005 par value per share.



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KOSS CORPORATION AND SUBSIDIARIES  
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EXPLANATORY NOTE

Koss Corporation (the Company) is filing this Amendment No. 1 on Form 10-Q/A to amend its original Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 (the Original Report).

Subsequent to the filing of the Original Report on May 17, 2004, the Company concluded that certain provisions of a stock repurchase agreement with the Chairman of the Company required the adoption of SFAS 150 Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity. The new accounting pronouncement was effective for public companies for interim periods beginning after June 15, 2003.

The change is reflected in this Form 10-Q/A: (i) on the Company's balance sheet set forth in Item 1. Financial Statements as an increase in other assets of \$49,125, an increase in derivative liability of \$125,000, a decrease in contingently redeemable equity interest of \$1,490,000, and an increase in stockholders' investment of \$1,414,125; (ii) on the Company's income statement set forth in Item 1. Financial Statements as a loss of \$75,875 reflecting the cumulative effect of the change in accounting principle; (iii) on the Company's statement of cash flows as an adjustment of \$75,875 reflecting the cumulative effect of the change in accounting principle; (iv) in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations; (v) in Item 4. Controls and Procedures, in the discussion of Recently Issued Financial Accounting Pronouncements; and (vi) in updated certifications of certain executive officers, as of the date of this Form 10-Q/A.

This Form 10-Q/A is hereby amended, as described above, and for convenience of reference is restated in its entirety as set forth herein.

This amended quarterly report continues to speak as of the original date of the original quarterly report and unless as otherwise noted, the Company has not updated the disclosure in this amended quarterly report to speak as of a later date.

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PART I  
FINANCIAL INFORMATION

**Item 1. Financial Statements.**

KOSS CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

|  | March 31, 2004 |              | June 30, 2003 |
|--|----------------|--------------|---------------|
|  | AS REPORTED    | AS AMENDED   |               |
| <b>ASSETS</b>                                  |                |              |               |
| Current assets:                                |                |              |               |
| Cash   | \$ 1,293,768   | \$ 1,293,768 | \$ 1,557,104  |
| Accounts receivable                            | 9,255,081      | 9,255,081    | 8,695,553     |
| Inventories                                    | 8,610,684      | 8,610,684    | 7,333,772     |
| Income taxes receivable                        |                |              | 181,871       |
| Other current assets                           | 982,454        | 982,454      | 1,240,383     |
|  |                |              |               |
| Total current assets                           | 20,141,987     | 20,141,987   | 19,008,683    |
| Property and equipment, net                    | 2,163,509      | 2,163,509    | 1,923,817     |
| Other assets                                   | 2,843,320      | 2,892,445    | 2,854,318     |
|  |                |              |               |
|  | \$25,148,816   | \$25,197,941 | \$23,786,818  |
|  |                |              |               |
| <b>LIABILITIES AND STOCKHOLDERS INVESTMENT</b> |                |              |               |
| Current liabilities:                           |                |              |               |
| Accounts payable                               | \$ 2,327,024   | \$ 2,327,024 | \$ 2,793,550  |
| Accrued liabilities                            | 1,806,236      | 1,806,236    | 1,499,043     |
| Income taxes payable                           | 99,285         | 99,285       |               |
| Dividends payable                              | 489,831        | 489,831      | 488,856       |
|  |                |              |               |
| Total current liabilities                      | 4,722,376      | 4,722,376    | 4,781,449     |
| Deferred compensation                          | 1,069,156      | 1,069,156    | 1,014,167     |
| Derivative Liability                           |                | 125,000      |               |
| Contingently redeemable equity interest        | 2,500,000      |              | 1,490,000     |
| Stockholders investment                        | 16,857,284     | 19,281,409   | 16,501,202    |
|  |                |              |               |

\$25,148,816

\$25,197,941

\$23,786,818

See accompanying notes to the condensed consolidated financial statements.

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## KOSS CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

| Period Ended March 31  | Three Months Ended |             | Nine Months Ended |               |              |
|--|--------------------|-------------|-------------------|---------------|--------------|
|  | 2004               | 2003        | 2004              | 2003          |              |
|  |                    |             | AS<br>REPORTED    | AS<br>AMENDED |              |
| Net sales  | \$10,547,180       | \$8,264,668 | \$29,551,443      | \$29,551,443  | \$25,038,494 |
| Cost of goods sold   | 6,299,669          | 4,749,862   | 18,064,287        | 18,064,287    | 14,802,071   |
| Gross profit   | 4,247,511          | 3,514,806   | 11,487,156        | 11,487,156    | 10,236,423   |
| Selling, general and<br>administrative expense   | 2,533,181          | 2,412,662   | 6,535,030         | 6,535,030     | 6,026,457    |
| Income from operations   | 1,714,330          | 1,102,144   | 4,952,126         | 4,952,126     | 4,209,966    |
| Other income (expense)   |                    |             |                   |               |              |
| Royalty income   | 183,750            | 34,015      | 761,442           | 761,442       | 452,736      |
| Interest income  | 1,711              | 1,851       | 6,832             | 6,832         | 8,632        |
| Interest expense   |                    |             | (960)             | (960)         | (11,290)     |
| Income before income tax<br>provision and cumulative<br>effect of change in<br>accounting principles | 1,899,791          | 1,138,010   | 5,719,440         | 5,719,440     | 4,660,044    |
| Provision for income taxes   | 741,975            | 438,822     | 2,245,644         | 2,245,644     | 1,813,941    |
| Income before cumulative<br>effect of change in<br>accounting principles                             | 1,157,816          | 699,188     | 3,473,796         | 3,473,796     |              |
| Cumulative effect of change<br>in accounting principles (net<br>of tax effect of \$49,125)           |                    |             |                   | (75,875)      |              |
| Net income   | \$ 1,157,816       | \$ 699,188  | \$ 3,473,796      | \$ 3,397,921  | \$ 2,846,103 |

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|                            |                   |                   |                   |                   |                   |
|----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Earnings per common share: |                   |                   |                   |                   |                   |
| Basic                      | \$ 0.31           | \$ 0.19           | \$ 0.92           | \$ 0.90           | \$ 0.78           |
| Diluted                    | \$ 0.29           | \$ 0.18           | \$ 0.88           | \$ 0.86           | \$ 0.74           |
|                            | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Dividends per common share | \$ 0.13           | \$ 0.13           | \$ 0.39           | \$ 0.39           | \$ 0.39           |
|                            | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |

See accompanying notes to the condensed consolidated financial statements.

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## KOSS CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

| Nine Months Ended March 31,   | 2004               |                    | 2003               |
|---|--------------------|--------------------|--------------------|
|   | AS REPORTED        | AS AMENDED         |                    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                    |                    |                    |
| Net income  | \$ 3,473,796       | \$ 3,397,921       | \$ 2,846,103       |
| Adjustments to reconcile net income to net cash provided by operating activities: |                    |                    |                    |
| Cumulative effect of change in accounting principles                              |                    | 75,875             |                    |
| Depreciation and amortization   | 542,629            | 542,629            | 412,583            |
| Deferred compensation   | 54,989             | 54,989             | (26,436)           |
| Net changes in operating assets and liabilities                                   | (1,520,473)        | (1,520,473)        | (505,174)          |
| Net cash provided by operating Activities   | <u>2,550,941</u>   | <u>2,550,941</u>   | <u>2,727,076</u>   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                    |                    |                    |
| Acquisition of equipment  | <u>(760,657)</u>   | <u>(760,657)</u>   | <u>(569,663)</u>   |
| Net cash used in investing activities   | <u>(760,657)</u>   | <u>(760,657)</u>   | <u>(569,663)</u>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                      |                    |                    |                    |
| Dividends paid  | (1,469,493)        | (1,469,493)        | (1,392,210)        |
| Purchase of common stock  | (893,315)          | (893,315)          | (1,041,000)        |
| Exercise of stock options   | 309,188            | 309,188            | 223,838            |
| Net cash used in financing Activities   | <u>(2,053,620)</u> | <u>(2,053,620)</u> | <u>(2,209,372)</u> |
| Net decrease in cash  | (263,336)          | (263,336)          | (51,959)           |
| Cash at beginning of period   | <u>1,557,104</u>   | <u>1,557,104</u>   | <u>1,052,364</u>   |

|                       |              |              |              |
|-----------------------|--------------|--------------|--------------|
| Cash at end of period | \$ 1,293,768 | \$ 1,293,768 | \$ 1,000,405 |
|-----------------------|--------------|--------------|--------------|

See accompanying notes to the condensed consolidated financial statements.

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KOSS CORPORATION AND SUBSIDIARIES  
March 31, 2004

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The financial statements presented herein are based on interim amounts. In the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary to present fairly the financial position, results of operations and cash flows at March 31, 2004 and for all periods presented have been made. The income from operations for the quarter ended March 31, 2004 is not necessarily indicative of the operating results for the full year.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. It is suggested that these condensed consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Registrant's June 30, 2003 Annual Report on Form 10-K/A.

2. EARNINGS PER COMMON SHARE

Basic earnings per common share are computed based on the weighted average number of common shares outstanding. The weighted average number of common shares outstanding for the quarters ending March 31, 2004 and 2003 were 3,767,615 and 3,625,431, respectively. For the nine months ended March 31, 2004 and 2003, weighted average number of common shares outstanding were 3,767,212 and 3,650,805, respectively. When dilutive, stock options are included as share equivalents using the treasury stock method. Common stock equivalents of 223,235 and 197,761 related to stock option grants were included in the computation of the average number of shares outstanding for diluted earnings per common share for the quarters ended March 31, 2004 and 2003, respectively. Common stock equivalents of 220,704 and 185,781 related to stock option grants were included in the computation of the average number of shares outstanding for diluted earnings per common share for the nine months ended March 31, 2004 and 2003, respectively.

3. INVENTORIES

The classification of inventories is as follows:

|                 | <b>March 31, 2004</b> | <b>June 30, 2003</b> |
|-----------------|-----------------------|----------------------|
| Raw materials   | \$ 3,105,257          | \$ 3,039,272         |
| Work in process | 58,015                |                      |
| Finished goods  | 6,456,998             | 5,304,086            |
|                 | 9,620,270             | 8,343,358            |
| LIFO reserve    | (1,009,586)           | (1,009,586)          |
|                 | \$ 8,610,684          | \$ 7,333,772         |



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**4. STOCK PURCHASE AGREEMENT**

The Company has an agreement with its Chairman, John C. Koss, to, at the request of the executor of the estate, repurchase Company common stock from his estate in the event of his death. The Company does not have the right to require the estate to sell stock to the Company. As such, this arrangement is accounted for as a written put option with the fair value of the put option recorded as a derivative liability. The fair value of the option at March 31, 2004, was \$125,000. The repurchase price is 95% of the fair market value of the common stock on the date that notice to repurchase is provided to the Company. The total number of shares to be repurchased shall be sufficient to provide proceeds which are the lesser of \$2,500,000 or the amount of estate taxes and administrative expenses incurred by his estate. The Company may elect to pay the purchase price in cash or may elect to pay cash equal to 25% of the total amount due and to execute a promissory note for the balance, payable over four years, at the prime rate of interest. The Company maintains a \$1,150,000 life insurance policy to fund a substantial portion of this obligation. At March 31, 2004, \$125,000 has been classified as a derivative liability on the Company's financial statements.

**5. RECENTLY ISSUED FINANCIAL ACCOUNTING PRONOUNCEMENTS**

During April 2003, the Financial Accounting Standards Board ( FASB ) issued Statement of Accounting Standards ( SFAS ) No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities, which amends and clarifies financial accounting and reporting for certain derivative instruments. We do not anticipate the adoption of this statement will have a material impact on our consolidated financial statements, as we are not currently a party to derivative financial instruments included in this standard.

During May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity, which establishes standards for the classification and measurement of certain financial instruments with characteristics of both liabilities and equity. The Company adopted SFAS No. 150 effective July 1, 2003. Upon adoption the Company recorded a derivative liability for the fair market value of a written put option of \$125,000 and a cumulative effect of change in accounting principle of \$75,875 (net of the tax effect equal to \$49,125) in the income statement. In addition, the contingently redeemable equity interest as of \$1,490,000, as of July 1, 2003, was reclassified into equity. See Note 4 Stock Purchase Agreement.

**6. DIVIDENDS DECLARED**

On March 16, 2004, the Company declared a quarterly cash dividend of \$0.13 per share for stockholders of record on March 31, 2004 to be paid April 15, 2004. Such dividend payable has been recorded at March 31, 2004.

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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

Financial Condition, Liquidity and Capital Resources

Cash provided by operating activities during the nine months ended March 31, 2004 amounted to \$2,550,941. This was primarily a result of net income for the period offset by changes in operating assets and liabilities, primarily related to decreases in accounts receivable and accounts payable.

Capital expenditures for new property and equipment (including production tooling) were \$760,657 for the nine months ending March 31, 2004. Budgeted capital expenditures for the fiscal year ending June 30, 2004 are \$1,573,000. The Company expects to generate sufficient funds through operations to fund these expenditures.

Stockholders' investment increased to \$19,281,409 at March 31, 2004, from \$16,501,202 at June 30, 2003. The increase reflects the effect of net income and the effect of the change in accounting principle related to the adoption of Statement of Accounting Standards ( SFAS ) No. 150, in connection with the stock repurchase agreement with the Chairman of the Company (for more information, see the Recently Issued Financial Accounting Pronouncements section below), offset by the exercise of stock options, purchase and retirement of common stock and dividends declared during the period.

The Company amended its existing credit facility in October 2003, extending the maturity date of the unsecured line of credit to November 1, 2004. This credit facility provides for borrowings up to a maximum of \$10,000,000. The Company can use this credit facility for working capital purposes or for the purchase of its own common stock pursuant to the Company's common stock repurchase program. Borrowings under this credit facility bear interest at the bank's prime rate, or LIBOR plus 1.75%. This credit facility includes certain financial covenants that require the Company to maintain a minimum tangible net worth and specified current, interest coverage, and leverage ratios. The maximum leverage of the Company, which consists of the ratio of its total liabilities to its tangible net worth, must not exceed 1.50 to 1.0. The tangible net worth of the Company must not fall below \$10.0 million at any time. The fixed charge ratio of the Company, which consists of the ratio of its earnings before interest, income taxes, depreciation, amortization, and other non-cash charges to its total interest expense, must not be less than 2.10 to 1.0. The current ratio of the Company, which is the ratio of its current assets to its current liabilities, must exceed 2.50 to 1.0.

The Company has been and is well within these requirements. However, if the Company at some point in the future fails to meet the financial covenants, the lender may accelerate the debt and allow creditors to foreclose on the assets.

The Company uses its credit facility from time to time, although there was no utilization of this credit facility at March 31, 2004 or June 30, 2003.

In April of 1995, the Board of Directors approved a stock repurchase program authorizing the Company to purchase from time to time up to \$2,000,000 of its common stock for its own account. Subsequently, the Board of Directors periodically have approved increases in the stock repurchase program. The most recent increase was for an additional \$1,000,000 in July 2004, for a maximum of \$38,500,000. The Company intends to effectuate all stock purchases either on the open market or through privately negotiated transactions, and intends to finance all stock purchases through its own cash flow or by borrowing for such purchases.

For the nine month period ended March 31, 2004, the Company purchased 45,645 shares of its common stock at a net price of \$13.74 per share, for a total net purchase price of \$627,140. The Company will continue to repurchase its shares from the open market when the Board of Directors determines the shares

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to be undervalued. The Company may elect to use the purchase of these shares to minimize the dilutive effects to its stockholders when Company stock is used in order to make acquisitions (as in the case of Bi-Audio). The Company has no immediate plans to make another acquisition at this time. As of the date hereof, the Company's Board of Directors has authorized the repurchase by the Company of up to \$2,485,546 in Company common stock at the discretion of the Chief Executive Officer of the Company.

From the commencement of the Company's stock repurchase program through March 31, 2004, the Company has purchased a total of 4,969,825 shares for a total gross purchase price of \$40,671,360, (representing an average gross purchase price of \$8.19 per share) and a total net purchase price of \$36,030,060 (representing an average net purchase price of \$7.25 per share). The difference between the total gross purchase price and the total net purchase price is the result of the Company purchasing from certain employees shares of the Company's stock acquired by such employees pursuant to the Company's stock option program. In determining the dollar amount available for additional purchases under the stock repurchase program, the Company uses the total net purchase price paid by the Company for all stock purchases, as authorized by the Board of Directors.

The Company also has an Employee Stock Ownership Plan and Trust ( ESOP ) pursuant to which shares of the Company's stock are purchased by the ESOP for allocation to the accounts of ESOP participants. For the nine months ended March 31, 2004, the ESOP purchased 3,633 shares of the Company's stock.

**Results of Operations**

Net sales for the third quarter ended March 31, 2004 rose to \$10,547,180 from \$8,264,668 for the same period in 2003. Net sales for the nine months ended March 31, 2004 were up 18% at \$29,551,443 compared with \$25,038,494 during the nine months ended March 31, 2003. The increase is due to sales increases in Europe and to the Company's largest U.S. accounts.

Gross profit as a percent of net sales was 40% for the quarter ended March 31, 2004, compared to 42% for the same period in the prior year. For the nine month period ended March 31, 2004, the gross profit percentage was 39% compared to 41% for the same period in 2003. The decrease is primarily due to a change in product mix.

Selling, general and administrative expenses for the quarter ended March 31, 2004 were \$2,533,181 or 24% of net sales, compared to \$2,412,662 or 29% of net sales for the same period in 2003. For the nine month period ended March 31 2004, these expenses were \$6,535,030 or 22% of net sales, compared to \$6,026,457 or 24% of net sales for the same period in 2003.

For the third quarter ended March 31, 2004, income from operations was \$1,714,330 versus \$1,102,144 for the same period in the prior year. Income from operations for the nine months ended March 31, 2004 was \$4,952,126 as compared to \$4,209,966 for the same period in 2003.

Effective July 1, 1998, the Company entered into a License Agreement and an Addendum thereto with Logitech Electronics Inc. of Ontario, Canada, whereby the Company licensed to Logitech the right to sell multimedia/computer speakers under the Koss brand name. This License Agreement covers North America and certain countries in South America and Europe, requiring royalty payments by Logitech through June 30, 2008, subject to certain minimum annual royalty amounts.

The Company has a License Agreement with Jiangsu Electronics Industries Limited, a subsidiary of Orient Power Holdings Limited, by way of an assignment of a previously existing License Agreement with Trabelco N.V. Orient Power is based in Hong Kong and has an extensive portfolio of audio and video products. This License Agreement covers the United States, Canada, and Mexico, and has been renewed through December 31, 2004. Pursuant to this

License Agreement, Jiangsu Electronics has

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agreed to meet certain minimum royalty amounts each year. The products covered by this License Agreement include various consumer electronics products.

Effective June 30, 2003, the Company entered into a License Agreement with Sonigem Products, Inc. ( Sonigem ) of Ontario, Canada whereby the Company licensed to Sonigem the right to sell video and communications products under the Koss brand name. This License Agreement covers Canada, requiring royalty payments by Sonigem through June 30, 2010, subject to certain minimum annual royalty amounts.

Royalty income for the quarter ended March 31, 2004 was \$183,750, compared to \$34,015 for the quarter ended March 31, 2003. For the nine month period ended March 31, 2004, royalty income was \$761,442 compared to \$452,736 for the period ending March 31, 2003. The increase in royalty income was due to increased sales by Jiangsu Electronics.

Interest income for the quarter ended March 31, 2004 was \$1,711 as compared to \$1,851 for the same quarter in 2003. For the nine month period ended March 31, 2004 interest income was \$6,832, compared to \$8,632 for the nine month period ended March 31, 2003. The decrease in interest income in 2004 is a result of lower levels of invested excess cash.

### **Recently Issued Financial Accounting Pronouncements**

During April 2003, the Financial Accounting Standards Board ( FASB ) issued Statement of Accounting Standards ( SFAS ) No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities, which amends and clarifies financial accounting and reporting for certain derivative instruments. We do not anticipate the adoption of this statement will have a material impact on our consolidated financial statements, as we are not currently a party to derivative financial instruments included in this standard.

During May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity, which establishes standards for the classification and measurement of certain financial instruments with characteristics of both liabilities and equity. The Company adopted SFAS No. 150 effective July 1, 2003. Upon adoption the Company recorded a derivative liability for the fair market value of a written put option of \$125,000 and a cumulative effect of change in accounting principle of \$75,875 (net of the tax effect equal to \$49,125) in the income statement. See Note 4 Stock Purchase Agreement.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

In management's opinion, the Company does not engage in any material risk sensitive activities and does not have any market risk sensitive instruments, other than the Company's commercial credit facility used for working capital purposes and stock repurchases as disclosed on page 8 of this Form 10-Q/A.

### **Item 4. Controls and Procedures.**

The Company's management, including the Chief Executive Officer/Chief Financial Officer, evaluated the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report and concluded that the Company's disclosure controls and procedures were effective. Subsequent to the date of the initial filing of this quarterly report on Form 10-Q, management became aware that a provision in the Company's stock repurchase agreement with its Chairman required adjustments to the Company's financial statements upon a change of accounting principles mandated subsequent to the date of the agreement. Our

management has now subscribed to additional publications in order to keep current on applicable accounting issues and our new independent auditors will brief us on new accounting pronouncements and releases to attempt to avoid any similar errors in the future. Our financial reporting process with respect to preparation and review of regulatory filings have also been enhanced to include the utilization of a checklist by the preparer and

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reviewer to ensure that new accounting pronouncements and regulatory requirements are incorporated in the filing.

The discovery of the error in the recording of the cumulative effect of the change in accounting principle has affected, to some extent, the Company's previous conclusion about the effectiveness of the design and operation of the Company's disclosure controls and procedures. Management is of the view that this error does not constitute a material weakness in the Company's internal control over financial reporting identified by management. A material weakness is defined, in the relevant accounting literature, as a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Although this error could constitute a significant deficiency, management has considered the significance of the error (together with other reported errors) in light of the financial statements taken as whole and believes that the error does not evidence or constitute a material weakness in the Company's disclosure controls and procedures.

Therefore, based on an overall evaluation of the Company's disclosure controls and procedures, including an evaluation of any possible significant deficiencies and the corrective actions taken by the management in response to the discovery of the accounting error, the Company's management concludes that the Company's disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to management, including the Chief Executive Officer/Chief Financial Officer, to allow timely decisions regarding required disclosure and are effective to provide reasonable assurance that such information is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms.

There has been no change in the Company's internal control over financial reporting that occurred during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Subsequent to the date of the initial filing of this quarterly report on Form 10-Q, there have been changes, as described above, in the Company's internal control over financial reporting. Management is of the view that these changes have not materially affected and are not reasonably likely to materially affect, the Company's internal control over financial reporting.

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

This Form 10-Q/A contains forward-looking statements within the meaning of that term in the Private Securities Litigation Reform Act of 1995 (the Act) (Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934). Additional written or oral forward-looking statements may be made by the Company from time to time in filings with the Securities and Exchange Commission, press releases, or otherwise. Statements contained in this Form 10-Q/A that are not historical facts are forward-looking statements made pursuant to the safe harbor provisions of the Act. Forward-looking statements may include, but are not limited to, projections of revenue, income or loss and capital expenditures, statements regarding future operations, anticipated financing needs, compliance with financial covenants in loan agreements, plans for acquisitions or sales of assets or businesses, plans relating to products or services of the Company, assessments of materiality, predictions of future events, the effects of pending and possible litigation, and assumptions relating to the foregoing. In addition, when used in this Form 10-Q/A, the words anticipates, believes, estimates, expects, intends, plans and variations thereof and similar expressions are intended to identify forward-looking statements.

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Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified based on current expectations. Consequently, future events and actual results could differ materially from those set forth in, contemplated by, or underlying the forward-looking statements contained in this Form 10-Q/A, or in other Company filings, press releases, or otherwise. In addition to the factors discussed in this Form 10-Q/A, other factors that could contribute to or cause such differences include, but are not limited to, developments in any one or more of the following areas: future fluctuations in economic conditions, the receptivity of consumers to new consumer electronics technologies, the rate and consumer acceptance of new product introductions, competition, pricing, the number and nature of customers and their product orders, production by third party vendors, foreign manufacturing, sourcing and sales (including foreign government regulation, trade and importation concerns), borrowing costs, changes in tax rates, pending or threatened litigation and investigations, and other risk factors which may be detailed from time to time in the Company's Securities and Exchange Commission filings.

Readers are cautioned not to place undue reliance on any forward-looking statements contained herein, which speak only as of the date hereof. The Company undertakes no obligation to publicly release the result of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unexpected events.

PART II  
OTHER INFORMATION

**Item 6. Exhibits and Reports on Form 8-K.**

(a) Exhibits Filed

See Exhibit Index attached hereto.

(b) Reports on Form 8-K

On January 14, 2004, the Company filed a Current Report on Form 8-K to report a press release. The matter was reported under Items 7, 9 and 12 of Form 8-K.

On February 18, 2004, the Company filed a Current Report on Form 8-K to report a press release. The matter was reported under Items 7, 9, and 12 of Form 8-K.

On March 22, 2004, the Company filed a Current Report on Form 8-K to report a change in the Company's certifying accountant. The matter was reported under Items 4 and 7 of Form 8-K.

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Signatures

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KOSS CORPORATION

Date: November 17, 2004

/s/ Michael J. Koss

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Michael J. Koss  
Vice Chairman, President,  
Chief Executive Officer,  
Chief Financial Officer

Date: November 17, 2004

/s/ Sue Sachdeva

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Sue Sachdeva  
Vice President Finance  
Secretary

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## EXHIBIT INDEX

The Company will furnish a copy of any exhibit described below upon request and upon reimbursement to the Company of its reasonable expenses of furnishing such exhibit, which shall be limited to a photocopying charge of \$0.25 per page and, if mailed to the requesting party, the cost of first-class postage.

| <b>Designation<br/>of Exhibit</b> | <b>Exhibit Title</b>   | <b>Incorporation<br/>by Reference</b> |
|-----------------------------------|--|---------------------------------------|
| 3.1                               | Certificate of Incorporation of Koss Corporation, as in effect on September 25, 1996 | (1)                                   |
| 3.2                               | By-Laws of Koss Corporation, as in effect on September 25, 1996                      | (2)                                   |
| 4.1                               | Certificate of Incorporation of Koss Corporation, as in effect on September 25, 1996 | (1)                                   |
| 4.2                               | By-Laws of Koss Corporation, as in effect on September 25, 1996                      | (2)                                   |
| 10.1                              | Officer Loan Policy  | (3)                                   |
| 10.3                              | Supplemental Medical Care Reimbursement Plan   | (4)                                   |
| 10.4                              | Death Benefit Agreement with John C. Koss  | (5)                                   |
| 10.5                              | Stock Purchase Agreement with John C. Koss   | (6)                                   |
| 10.6                              | Salary Continuation Resolution for John C. Koss                                      | (7)                                   |
| 10.7                              | 1983 Incentive Stock Option Plan   | (8)                                   |
| 10.8                              | Assignment of Lease to John C. Koss  | (9)                                   |
| 10.9                              | Addendum to Lease  | (10)                                  |
| 10.10                             | 1990 Flexible Incentive Plan   | (11)                                  |
| 10.12                             | Loan Agreement, effective as of February 17, 1995                                    | (12)                                  |
| 10.13                             | Amendment to Loan Agreement dated June 15, 1995, effective as of February 17, 1995   | (13)                                  |
| 10.14                             | Amendment to Loan Agreement dated April 29, 1999                                     | (14)                                  |
| 10.15                             | Amendment to Loan Agreement dated December 15, 1999                                  | (15)                                  |
| 10.16                             | Amendment to Loan Agreement dated October 10, 2001                                   | (16)                                  |



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| <b>Designation<br/>of Exhibit</b> | <b>Exhibit Title</b>  | <b>Incorporation<br/>by Reference</b> |
|-----------------------------------|---|---------------------------------------|
| 10.17                             | License Agreement dated November 15, 1991 between Koss Corporation and Trabelco N.V. (a subsidiary of Hagemeyer N.V.) for North America, Central America and South America (including Amendment to License Agreement dated November 15, 1991; Renewal Letter dated November 18, 1994; and Second Amendment to License Agreement dated September 29, 1995) | (17)                                  |
| 10.18                             | License Agreement dated September 29, 1995 between Koss Corporation and Trabelco N.V. (a subsidiary of Hagemeyer N.V.) for Europe (including First Amendment to License Agreement dated December 26, 1995)  | (18)                                  |
| 10.19                             | Third Amendment and Assignment of License Agreement to Jiangsu Electronics Industries Limited dated as of March 31, 1997  | (19)                                  |
| 10.20                             | Fourth Amendment to License Agreement between Koss Corporation and Jiangsu Electronics Industries Limited dated as of May 29, 1998  | (20)                                  |
| 10.21                             | Fifth Amendment to License Agreement between Koss Corporation and Jiangsu Electronics Industries Limited dated March 30, 2001   | (21)                                  |
| 10.22                             | Sixth Amendment to License Agreement between Koss Corporation and Jiangsu Electronics Industries Limited dated August 15, 2001  | (22)                                  |
| 10.23                             | Seventh Amendment to License Agreement between Koss Corporation and Jiangsu Electronics Industries Limited dated December 28, 2001  | (23)                                  |
| 10.24                             | Eighth Amendment to License Agreement between Koss Corporation and Jiangsu Electronics Industries Limited dated July 31, 2002   | (24)                                  |
| 10.25                             | License Agreement dated June 30, 1998 between Koss Corporation and Logitech Electronics Inc. (including Addendum to License Agreement dated June 30, 1998)  | (25)                                  |
| 10.26                             | Amendment and Extension Agreement between Koss Corporation and Logitech Electronics Inc. dated May 1, 2001  | (26)                                  |
| 10.27                             | Consent of Directors (Supplemental Executive Retirement Plan for Michael J. Koss dated March 7, 1997)   | (27)                                  |
| 10.28                             | Amendment to Lease  | (28)                                  |
| 10.29                             | Partial Assignment, Termination and Modification of Lease   | (29)                                  |

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| <b>Designation<br/>of Exhibit</b> | <b>Exhibit Title</b>  | <b>Incorporation<br/>by Reference</b> |
|-----------------------------------|---|---------------------------------------|
| 10.30                             | Restated Lease  | (30)                                  |
| 31.1                              | Certification pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934  | (Filed and attached hereto)           |
| 32.1                              | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                                | (Furnished and attached hereto)       |
| (1)                               | Incorporated by reference from Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)  |                                       |
| (2)                               | Incorporated by reference from Exhibit 3.2 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)  |                                       |
| (3)                               | Incorporated by reference from Exhibit 10.1 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295) |                                       |
| (4)                               | Incorporated by reference from Exhibit 10.3 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295) |                                       |
| (5)                               | Incorporated by reference from Exhibit 10.4 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295) |                                       |
| (6)                               | Incorporated by reference from Exhibit 10.5 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295) |                                       |
| (7)                               | Incorporated by reference from Exhibit 10.6 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295) |                                       |
| (8)                               | Incorporated by reference from Exhibit 10.7 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295) |                                       |
| (9)                               | Incorporated by reference from Exhibit 10.7 to the Company's Annual Report on Form 10-K for the year ended June 30, 1988 (Commission File No. 0-3295) |                                       |
| (10)                              | Incorporated by reference from Exhibit 10.8 to the Company's Annual Report on Form 10-K for the year ended June 30, 1988 (Commission File No. 0-3295) |                                       |
| (11)                              | Incorporated by reference from Exhibit 25 to the Company's Annual Report on Form 10-K for the year ended June 30, 1990 (Commission File No. 0-3295)   |                                       |

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| <b>Designation<br/>of Exhibit</b> | <b>Exhibit Title</b>   | <b>Incorporation<br/>by Reference</b> |
|-----------------------------------|--|---------------------------------------|
| (12)                              | Incorporated by reference from Exhibit 10 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1995 (Commission File No. 0-3295)       |                                       |
| (13)                              | Incorporated by reference from Exhibit 10.13 to the Company's Annual Report on Form 10-K for the year ended June 30, 1995 (Commission File No. 0-3295)           |                                       |
| (14)                              | Incorporated by reference from Exhibit 10.14 to the Company's Annual Report on Form 10-K for the year ended June 30, 1999 (Commission File No. 0-3295)           |                                       |
| (15)                              | Incorporated by reference from Exhibit 10.15 to the Company's Annual Report on Form 10-K for the year ended June 30, 2000 (Commission File No. 0-3295)           |                                       |
| (16)                              | Incorporated by reference from Exhibit 10.16 to the Company's Quarterly Report on Form 10-Q for the quarter ended December 31, 2001 (Commission File No. 0-3295) |                                       |
| (17)                              | Incorporated by reference from Exhibit 10.14 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)           |                                       |
| (18)                              | Incorporated by reference from Exhibit 10.15 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)           |                                       |
| (19)                              | Incorporated by reference from Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1997 (Commission File No. 0-3295)     |                                       |
| (20)                              | Incorporated by reference from Exhibit 10.17 to the Company's Annual Report on Form 10-K for the year ended June 30, 1998 (Commission File No. 0-3295)           |                                       |
| (21)                              | Incorporated by reference from Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2001 (Commission File No. 0-3295)     |                                       |
| (22)                              | Incorporated by reference from Exhibit 10.21 to the Company's Annual Report on Form 10-K for the year ended June 30, 2001 (Commission File No. 0-3295)           |                                       |
| (23)                              | Incorporated by reference from Exhibit 10.23 to the Company's Quarterly Report on Form 10-Q for the quarter ended December 31, 2001 (Commission File No. 0-3295) |                                       |
| (24)                              | Incorporated by reference from Exhibit 10.24 to the Company's Annual Report on Form 10-K for the year ended June 30, 2002 (Commission File No. 0-3295)           |                                       |

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| <b>Designation<br/>of Exhibit</b> | <b>Exhibit Title</b>   | <b>Incorporation<br/>by Reference</b> |
|-----------------------------------|--|---------------------------------------|
| (25)                              | Incorporated by reference from Exhibit 10.18 to the Company's Annual Report on Form 10-K for the year ended June 30, 1998 (Commission File No. 0-3295)       |                                       |
| (26)                              | Incorporated by reference from Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2001 (Commission File No. 0-3295) |                                       |
| (27)                              | Incorporated by reference from Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1997 (Commission File No. 0-3295) |                                       |
| (28)                              | Incorporated by reference from Exhibit 10.22 to the Company's Annual Report on Form 10-K for the year ended June 30, 2000 (Commission File No. 0-3295)       |                                       |
| (29)                              | Incorporated by reference from Exhibit 10.25 to the Company's Annual Report on Form 10-K for the year ended June 30, 2001 (Commission File No. 0-3295)       |                                       |
| (30)                              | Incorporated by reference from Exhibit 10.26 to the Company's Annual Report on Form 10-K for the year ended June 30, 2001 (Commission File No. 0-3295)       |                                       |