

LEAR CORP  
Form 10-Q  
October 28, 2010

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended October 2, 2010.**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_.**

**Commission file number: 001-11311**

**LEAR CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**13-3386776**

(I.R.S. Employer Identification No.)

**21557 Telegraph Road, Southfield, MI**

(Address of principal executive offices)

**48033**

(Zip code)

**(248) 447-1500**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 of 15(d) of the Securities and Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Yes  No

Edgar Filing: LEAR CORP - Form 10-Q

As of October 22, 2010, the number of shares outstanding of the registrant's common stock was 50,805,772 shares.

---

**LEAR CORPORATION**  
**FORM 10-Q**  
**FOR THE QUARTER ENDED OCTOBER 2, 2010**  
**INDEX**

	<b>Page No.</b>
Part I Financial Information	
Item 1 Condensed Consolidated Financial Statements	
Introduction to the Condensed Consolidated Financial Statements	3
Condensed Consolidated Balance Sheets - October 2, 2010 (Unaudited) and December 31, 2009	4
Condensed Consolidated Statements of Operations (Unaudited) - Three and Nine Months Ended October 2, 2010 and October 3, 2009	5
Condensed Consolidated Statements of Cash Flows (Unaudited) - Nine Months Ended October 2, 2010 and October 3, 2009	6
Notes to the Condensed Consolidated Financial Statements	7
Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations	32
Item 3 Quantitative and Qualitative Disclosures about Market Risk (included in Item 2)	
Item 4 Controls and Procedures	46
Part II Other Information	
Item 1 Legal Proceedings	46
Item 1A Risk Factors	46
Item 6 Exhibits	46
Signatures	47

**LEAR CORPORATION**

**PART I FINANCIAL INFORMATION**

**ITEM 1 CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**INTRODUCTION TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

We have prepared the condensed consolidated financial statements of Lear Corporation and subsidiaries, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. We believe that the disclosures are adequate to make the information presented not misleading when read in conjunction with the financial statements and the notes thereto included in our Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, for the year ended December 31, 2009.

The financial information presented reflects all adjustments (consisting of normal recurring adjustments) which are, in our opinion, necessary for a fair presentation of the results of operations, cash flows and financial position for the interim periods presented. These results are not necessarily indicative of a full year's results of operations.

**LEAR CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In millions, except share data)

	<b>October 2, 2010</b>	<b>Successor December 31, 2009</b>
	(Unaudited)	
<b>ASSETS</b>		
<i>CURRENT ASSETS:</i>		
Cash and cash equivalents	\$ 1,513.5	\$ 1,554.0
Accounts receivable	1,929.1	1,479.9
Inventories	583.4	447.4
Other	358.5	305.7
Total current assets	4,384.5	3,787.0
<i>LONG-TERM ASSETS:</i>		
Property, plant and equipment, net	990.1	1,050.9
Goodwill	618.3	621.4
Other	643.4	614.0
Total long-term assets	2,251.8	2,286.3
	\$ 6,636.3	\$ 6,073.3
<b>LIABILITIES AND EQUITY</b>		
<i>CURRENT LIABILITIES:</i>		
Short-term borrowings	\$ 3.7	\$ 37.1
Accounts payable and drafts	1,856.0	1,547.5
Accrued liabilities	1,031.5	808.1
Current portion of long-term debt		8.1
Total current liabilities	2,891.2	2,400.8
<i>LONG-TERM LIABILITIES:</i>		
Long-term debt	694.8	927.1
Other	512.3	563.6
Total long-term liabilities	1,207.1	1,490.7
<i>EQUITY:</i>		
Series A convertible preferred stock, 100,000,000 shares authorized; 10,896,250 shares issued as of October 2, 2010 and December 31, 2009; 1,796,552 and 9,881,303 shares outstanding as of October 2, 2010 and December 31, 2009, respectively	74.2	408.1
	0.5	0.4

Edgar Filing: LEAR CORP - Form 10-Q

Common stock, \$0.01 par value, 300,000,000 shares authorized; 50,564,360 and 36,954,733 shares issued as of October 2, 2010 and December 31, 2009, respectively

Additional paid-in capital, including warrants to purchase common stock	2,036.1	1,685.7
Common stock held in treasury, 50,885 shares as of October 2, 2010, at cost	(3.5)	
Retained earnings (deficit)	317.4	(3.8)
Accumulated other comprehensive income (loss)	9.7	(1.3)
Lear Corporation stockholders' equity	2,434.4	2,089.1
Noncontrolling interests	103.6	92.7
Equity	2,538.0	2,181.8
	\$ 6,636.3	\$ 6,073.3

The accompanying notes are an integral part of these condensed consolidated balance sheets.

**LEAR CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited; in millions, except per share data)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>
Net sales	\$ 2,820.3	\$ 2,547.9	\$ 8,798.1	\$ 6,997.2
Cost of sales	2,584.5	2,313.3	8,014.7	6,801.4
Selling, general and administrative expenses	110.0	97.9	350.7	331.1
Amortization of intangible assets	7.0	1.3	20.3	3.6
Interest expense (\$71.1 million and \$189.8 million of contractual interest for the three and nine months ended October 3, 2009, respectively)	11.9	21.5	44.2	140.2
Other expense, net	3.0	25.9	1.5	44.4
Reorganization items, net		38.6		38.6
Consolidated income (loss) before provision for income taxes	103.9	49.4	366.7	(362.1)
Provision for income taxes	5.4	19.1	29.1	38.8
Consolidated net income (loss)	98.5	30.3	337.6	(400.9)
Less: Net income attributable to noncontrolling interests	3.2	5.7	16.4	12.9
Net income (loss) attributable to Lear	\$ 95.3	\$ 24.6	\$ 321.2	\$ (413.8)
Basic net income (loss) per share attributable to Lear	\$ 1.83	\$ 0.32	\$ 6.37	\$ (5.34)
Diluted net income (loss) per share attributable to Lear	\$ 1.76	\$ 0.32	\$ 5.94	\$ (5.34)

The accompanying notes are an integral part of these condensed consolidated statements.

**LEAR CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited; in millions)

	<b>Nine Months Ended</b>	
	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	<b>October 3,</b>
	<b>2,</b>	<b>2009</b>
	<b>2010</b>	<b>2009</b>
<b>Cash Flows from Operating Activities:</b>		
Consolidated net income (loss)	\$ 337.6	\$ (400.9)
Adjustments to reconcile consolidated net income (loss) to net cash provided by (used in) operating activities:		
Reorganization items, net		38.6
Depreciation and amortization	174.3	199.3
Net change in recoverable customer engineering, development and tooling	(18.3)	(3.4)
Net change in working capital items	(32.6)	56.1
Net change in sold accounts receivable		(138.5)
Other, net	(76.9)	6.2
Net cash provided by (used in) operating activities	384.1	(242.6)
<b>Cash Flows from Investing Activities:</b>		
Additions to property, plant and equipment	(115.3)	(62.7)
Other, net	2.1	22.6
Net cash used in investing activities	(113.2)	(40.1)
<b>Cash Flows from Financing Activities:</b>		
Proceeds from the issuance of senior notes	694.5	
First lien credit agreement repayments	(375.0)	
Second lien credit agreement repayments	(550.0)	
Debtor-in-possession term loan borrowings		500.0
Other long-term debt repayments, net	(9.2)	(0.2)
Short-term debt repayments, net	(33.8)	(10.5)
Payment of debt issuance costs	(17.6)	(57.9)
Dividends paid to noncontrolling interests	(13.9)	(15.4)
Other	(3.4)	0.2
Net cash provided by (used in) financing activities	(308.4)	416.2
Effect of foreign currency translation	(3.0)	45.7
<b>Net Change in Cash and Cash Equivalents</b>	<b>(40.5)</b>	<b>179.2</b>
<b>Cash and Cash Equivalents as of Beginning of Period</b>	<b>1,554.0</b>	<b>1,592.1</b>



<b>Cash and Cash Equivalents as of End of Period</b>	\$ 1,513.5	\$ 1,771.3
<b>Changes in Working Capital Items:</b>		
Accounts receivable	\$ (442.1)	\$ (251.4)
Inventories	(130.3)	80.8
Accounts payable	314.7	137.2
Accrued liabilities and other	225.1	89.5
Net change in working capital items	\$ (32.6)	\$ 56.1
<b>Supplementary Disclosure:</b>		
Cash paid for interest	\$ 56.7	\$ 54.3
Cash paid for income taxes	\$ 41.9	\$ 38.8

The accompanying notes are an integral part of these condensed consolidated statements.

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(1) Basis of Presentation**

Lear Corporation ( Lear and together with consolidated subsidiaries, the Company ) and its affiliates design and manufacture complete automotive seat systems and related components, as well as electrical distribution systems and related components. Lear's main customers are automotive original equipment manufacturers. Lear operates facilities worldwide.

On November 9, 2009, Lear and certain of its U.S. and Canadian subsidiaries emerged from bankruptcy proceedings under Chapter 11 of the United States Bankruptcy Code ( Chapter 11 ). In accordance with the provisions of Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) 852, Reorganizations, Lear adopted fresh-start accounting upon its emergence from Chapter 11 bankruptcy proceedings and became a new entity for financial reporting purposes as of November 7, 2009. Accordingly, the consolidated financial statements for the reporting entity subsequent to emergence from Chapter 11 bankruptcy proceedings (the Successor ) are not comparable to the consolidated financial statements for the reporting entity prior to emergence from Chapter 11 bankruptcy proceedings (the Predecessor ). The Company, when used in reference to the period subsequent to emergence from Chapter 11 bankruptcy proceedings, refers to the Successor, and when used in reference to periods prior to emergence from Chapter 11 bankruptcy proceedings, refers to the Predecessor. For further information, see Note 1, Basis of Presentation, and Note 2, Reorganization under Chapter 11, to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

In addition, ASC 852 requires that financial statements, for periods including and subsequent to a Chapter 11 bankruptcy filing, distinguish between transactions and events that are directly associated with the reorganization proceedings and the ongoing operations of the business, as well as additional disclosures. Effective July 7, 2009, the Chapter 11 filing date, expenses, gains and losses directly associated with the reorganization proceedings were reported as reorganization items, net in the accompanying condensed consolidated statement of operations. For the period from July 7, 2009 through October 3, 2009, contractual interest expense of \$49.6 million was not recorded as it was not expected to be an allowed claim under the Chapter 11 bankruptcy proceedings. A summary of reorganization items, net is shown below (in millions):

	<b>Predecessor Three and Nine Months Ended October 3, 2009</b>
Professional fees	\$ 20.8
Interest income	(0.1)
Incentive compensation expenses	18.8
Other	(0.9)
Reorganization items, net	\$ 38.6

The accompanying condensed consolidated financial statements include the accounts of Lear, a Delaware corporation, and the wholly owned and less than wholly owned subsidiaries controlled by Lear. In addition, Lear consolidates variable interest entities in which it bears a majority of the risk of the entities' potential losses or stands to gain from a majority of the entities' expected returns and generally has voting control over these entities as well. Investments in affiliates in which Lear does not have control, but does have the ability to exercise significant influence over operating and financial policies, are accounted for under the equity method.

Certain amounts in the prior period's financial statements have been reclassified to conform to the presentation used in the quarter ended October 2, 2010.

**(2) Restructuring Activities**

In 2005, the Company initiated a three-year restructuring strategy to (i) eliminate excess capacity and lower the operating costs of the Company, (ii) streamline the Company's organizational structure and reposition its business for improved long-term profitability and (iii) better align the Company's manufacturing footprint with the changing needs of its customers. In light of industry conditions and customer announcements, the Company expanded this strategy, and through the end of 2009, the Company incurred pretax restructuring costs of \$672.2 million.

In the first nine months of 2010, the Company continued to restructure its global operations and to aggressively reduce its costs. The Company expects accelerated restructuring actions and related investments to continue over the next year and to curtail thereafter.

Restructuring costs include employee termination benefits, fixed asset impairment charges and contract termination costs, as well as other incremental costs resulting from the restructuring actions. These incremental costs principally include equipment and personnel

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

relocation costs. The Company also incurs incremental manufacturing inefficiency costs at the operating locations impacted by the restructuring actions during the related restructuring implementation period. Restructuring costs are recognized in the Company's consolidated financial statements in accordance with accounting principles generally accepted in the United States (GAAP). Generally, charges are recorded as restructuring actions are approved and/or implemented.

In the first nine months of 2010, the Company recorded charges of \$49.9 million in connection with its restructuring actions. These charges consist of \$43.7 million recorded as cost of sales and \$6.2 million recorded as selling, general and administrative expenses. The 2010 charges consist of employee termination benefits of \$39.6 million, asset impairment charges of \$3.6 million and contract termination costs of \$3.4 million, as well as other related costs of \$3.3 million. Employee termination benefits were recorded based on existing union and employee contracts, statutory requirements and completed negotiations. Asset impairment charges relate to the disposal of buildings, leasehold improvements and machinery and equipment with carrying values of \$3.6 million in excess of related estimated fair values. Contract termination costs include pension benefit plan curtailment charges of \$3.0 million and other various costs of \$0.4 million.

A summary of 2010 activity, excluding pension benefit plan curtailment charges of \$3.0 million, is shown below (in millions):

	<b>Accrual as of January 1, 2010</b>	<b>2010 Charges</b>	<b>Utilization</b>		<b>Accrual as of October 2, 2010</b>
			<b>Cash</b>	<b>Non-cash</b>	
<i>Initial Restructuring Strategy:</i>					
Employee termination benefits	\$ 11.2	\$ (0.5)	\$ (0.4)	\$	\$ 10.3
Contract termination costs	2.0	0.1			2.1
	13.2	(0.4)	(0.4)		12.4
<i>Other Restructuring Initiatives:</i>					
Employee termination benefits	68.6	40.1	(66.3)		42.4
Asset impairments		3.6		(3.6)	
Contract termination costs	1.3	0.3			1.6
Other related costs		3.3	(3.3)		
	69.9	47.3	(69.6)	(3.6)	44.0
<b>Total</b>	<b>\$ 83.1</b>	<b>\$ 46.9</b>	<b>\$ (70.0)</b>	<b>\$ (3.6)</b>	<b>\$ 56.4</b>

**(3) Inventories**

Inventories are stated at the lower of cost or market. Cost is determined using the first-in, first-out method. Finished goods and work-in-process inventories include material, labor and manufacturing overhead costs. A summary of inventories is shown below (in millions):

	<b>October 2, 2010</b>	<b>December 31, 2009</b>
Raw materials	\$ 470.5	\$ 378.7

Work-in-process	36.7	26.1
Finished goods	76.2	42.6
Inventories	\$ 583.4	\$ 447.4

**(4) Long-Term Assets***Property, Plant and Equipment*

Property, plant and equipment is stated at cost; however, as a result of the adoption of fresh-start accounting, property, plant and equipment was re-measured at estimated fair value as of November 7, 2009 (for further information, see Note 3, Fresh-Start Accounting, to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009). Depreciable property is depreciated over the estimated useful lives of the assets, using principally the straight-line method. A summary of property, plant and equipment is shown below (in millions):

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

	<b>October 2, 2010</b>	<b>December 31, 2009</b>
Land	\$ 109.2	\$ 114.9
Buildings and improvements	364.0	358.4
Machinery and equipment	702.7	608.3
Construction in progress	5.2	4.5
Total property, plant and equipment	1,181.1	1,086.1
Less accumulated depreciation	(191.0)	(35.2)
Net property, plant and equipment	\$ 990.1	\$ 1,050.9

Depreciation expense was \$51.7 million and \$63.5 million in the three months ended October 2, 2010 and October 3, 2009, respectively, and \$154.0 million and \$195.7 million in the nine months ended October 2, 2010 and October 3, 2009, respectively.

Costs associated with the repair and maintenance of the Company's property, plant and equipment are expensed as incurred. Costs associated with improvements which extend the life, increase the capacity or improve the efficiency or safety of the Company's property, plant and equipment are capitalized and depreciated over the remaining life of the related asset.

The Company monitors its long-lived assets for impairment indicators on an ongoing basis in accordance with GAAP. If impairment indicators exist, the Company performs the required impairment analysis by comparing the undiscounted cash flows expected to be generated by the long-lived assets to the related net book values. If the net book value exceeds the undiscounted cash flows, an impairment loss is measured and recognized. The Company does not believe that there were any indicators that would have resulted in additional long-lived asset impairment charges as of October 2, 2010. The Company will, however, continue to assess the impact of any significant industry events and long-term automotive production estimates on the realization of its long-lived assets.

*Investments in Affiliates*

The Company monitors its investments in affiliates for indicators of other-than-temporary declines in value on an ongoing basis in accordance with GAAP. If the Company determines that an other-than-temporary decline in value has occurred, it recognizes an impairment loss, which is measured as the difference between the recorded book value and the fair value of the investment. Fair value is generally determined using an income approach based on discounted cash flows or negotiated transaction values.

In the three and nine months ended October 3, 2009, the Company recognized impairment charges of \$15.4 million and \$42.0 million, respectively, related to its investments in affiliates accounted for under the equity method. For further information, see Note 8, Investments in Affiliates and Other Related Party Transactions, to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

**(5) Goodwill**

A summary of the changes in the carrying amount of goodwill, all of which relates to the seating segment, for the nine months ended October 2, 2010, is shown below (in millions):

Balance as of January 1, 2010	\$ 621.4
Foreign currency translation	(3.1)
Balance as of October 2, 2010	\$ 618.3

Goodwill is not amortized but is tested for impairment on at least an annual basis. Impairment testing is required more often than annually if an event or circumstance indicates that an impairment is more likely than not to have occurred. In conducting its impairment testing, the Company compares the fair value of each of its reporting units to the related net book value. If the net book value of a reporting unit exceeds its fair value, an impairment loss is measured and recognized. The Company conducts its annual impairment testing as of the first day of the fourth quarter. The Company does not believe that there were any indicators that would have resulted in goodwill impairment charges as of October 2, 2010. The Company will, however, continue to assess the impact of any significant industry events and long-term automotive production estimates on its recorded goodwill.

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

**(6) Long-Term Debt**

A summary of long-term debt and the related weighted average interest rates is shown below (in millions):

	<b>October 2, 2010</b>		<b>December 31, 2009</b>	
	<b>Long-Term</b>	<b>Weighted</b>	<b>Long-Term</b>	<b>Weighted</b>
	<b>Debt</b>	<b>Average</b>	<b>Debt</b>	<b>Average</b>
		<b>Interest</b>		<b>Interest</b>
		<b>Rate</b>		<b>Rate</b>
7.875% Senior Notes due 2018	\$ 347.6	8.00%	\$	N/A
8.125% Senior Notes due 2020	347.2	8.25%		N/A
First Lien Credit Agreement		N/A	375.0	7.50%
Second Lien Credit Agreement		N/A	550.0	9.00%
Other		N/A	10.2	2.05%
	694.8		935.2	
Less Current portion			(8.1)	
Long-term debt	\$ 694.8		\$ 927.1	

*Senior Notes*

On March 26, 2010, the Company issued \$350 million in aggregate principal amount at maturity of unsecured senior notes due 2018 at a stated coupon rate of 7.875% (the 2018 Notes) and \$350 million in aggregate principal amount at maturity of unsecured senior notes due 2020 at a stated coupon rate of 8.125% (the 2020 Notes and together with the 2018 Notes, the Notes). The 2018 Notes were priced at 99.276% of par, resulting in a yield to maturity of 8.00%, and the 2020 Notes were priced at 99.164% of par, resulting in a yield to maturity of 8.25%. The net proceeds from the issuance of the Notes, together with existing cash on hand, were used to repay in full an aggregate amount of \$925.0 million of term loans provided under the Company's first and second lien credit agreements.

Interest is payable on the Notes on March 15 and September 15 of each year, beginning September 15, 2010. The 2018 Notes mature on March 15, 2018, and the 2020 Notes mature on March 15, 2020.

The Company may redeem all or part of the Notes, at its option, at any time on or after March 15, 2014, in the case of the 2018 Notes, and March 15, 2015, in the case of the 2020 Notes, at the redemption prices set forth below, plus accrued and unpaid interest to the redemption date.

<b>Twelve-Month Period Commencing March 15,</b>	<b>2018</b>	<b>2020</b>
	<b>Notes</b>	<b>Notes</b>
2014	103.938%	N/A
2015	101.969%	104.063%
2016	100.0%	102.708%
2017	100.0%	101.354%
2018 and thereafter	100.0%	100.0%

Prior to March 15, 2013, the Company may redeem up to 35% of the original aggregate principal amount of the 2018 Notes and the 2020 Notes at a price equal to 107.875% and 108.125%, respectively, of the principal amount thereof, plus accrued and unpaid interest to the redemption date, with the net cash proceeds of one or more equity offerings, provided that at least 65% of the original aggregate principal amount of each series of Notes remains outstanding after the redemption. The Company may also redeem all or part of the Notes at any time prior to March 15, 2014, in the case of the 2018 Notes, and March 15, 2015, in the case of the 2020 Notes, at a price equal to 100% of the principal



amount thereof, plus accrued and unpaid interest to the redemption date and a make-whole premium. In addition, the Company may redeem up to 10% of the original aggregate principal amount of each series of Notes during any 12-month period prior to March 15, 2014, in the case of the 2018 Notes, and March 15, 2015, in the case of the 2020 Notes, at a price equal to 103% of the principal amount thereof, plus accrued and unpaid interest to the redemption date.

Subject to certain limitations, in the event of a change of control of the Company, the Company will be required to make an offer to purchase the Notes at a purchase price equal to 101% of the principal amount of the Notes, plus accrued and unpaid interest to the date of purchase.

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

The Notes are senior unsecured obligations. The Company's obligations under the Notes are fully and unconditionally guaranteed, jointly and severally, on a senior unsecured basis by certain domestic subsidiaries, which are directly or indirectly 100% owned by Lear. See Note 18, Supplemental Guarantor Condensed Consolidating Financial Statements.

The indenture governing the Notes contains restrictive covenants that, among other things, limit the ability of the Company and its subsidiaries to: (i) incur additional debt, (ii) pay dividends and make other restricted payments, (iii) create or permit certain liens, (iv) issue or sell capital stock of the Company's restricted subsidiaries, (v) use the proceeds from sales of assets and subsidiary stock, (vi) create or permit restrictions on the ability of the Company's restricted subsidiaries to pay dividends or make other distributions to the Company, (vii) enter into transactions with affiliates, (viii) enter into sale and leaseback transactions and (ix) consolidate or merge or sell all or substantially all of the Company's assets. The foregoing limitations are subject to exceptions as set forth in the Notes. In addition, if in the future the Notes have an investment grade credit rating from both Moody's Investors Service and Standard & Poor's Ratings Services and no default has occurred and is continuing, certain of these covenants will, thereafter, no longer apply to the Notes for so long as the Notes have an investment grade credit rating by both rating agencies.

The indenture governing the Notes contains customary events of default that include, among other things (subject in certain cases to customary grace and cure periods): (i) non-payment of principal or interest, (ii) breach of certain covenants contained in the indenture governing the Notes, (iii) failure to pay certain other indebtedness or the acceleration of certain other indebtedness prior to maturity if the total amount of such indebtedness unpaid or accelerated exceeds \$100 million or its foreign currency equivalent, (iv) the rendering of a final and nonappealable judgment for the payment of money in excess of \$100 million or its foreign currency equivalent that is not timely paid or its enforcement stayed, (v) the failure of the guarantees by the subsidiary guarantors to be in full force and effect in all material respects and (vi) certain events of bankruptcy or insolvency. Generally, if an event of default occurs (subject to certain exceptions), the trustee or the holders of at least 25% in aggregate principal amount of the then outstanding Notes of any series may declare all of the Notes of such series to be due and payable immediately.

As of October 2, 2010, the Company was in compliance with all covenants under the indenture governing the Notes.

*First and Second Lien Credit Agreements*

In connection with the Company's emergence from Chapter 11 bankruptcy proceedings, the Company entered into a first lien credit agreement and a second lien credit agreement in the fourth quarter of 2009. As of December 31, 2009, the Company had \$375.0 million and \$550.0 million of term loans outstanding under the first lien credit agreement and the second lien credit agreement, respectively.

Effective March 19, 2010, the Company entered into an amendment and restatement of the first lien credit agreement (as amended, restated or otherwise modified, the first lien credit agreement), which provides for a \$110 million revolving credit facility (the Revolving Credit Facility). The Revolving Credit Facility permits borrowings for general corporate and working capital purposes and the issuance of letters of credit. The commitments under the Revolving Credit Facility expire on March 19, 2013.

Advances under the Revolving Credit Facility bear interest at a variable rate per annum equal to (i) LIBOR, as adjusted for certain statutory reserves, plus an adjustable margin based on the Company's corporate rating, 3.5% as of the date of this Report, payable on the last day of each applicable interest period but in no event less frequently than quarterly, or (ii) the Adjusted Base Rate (as defined in the first lien credit agreement) plus an adjustable margin based on the Company's corporate rating, 2.5% as of the date of this Report, payable quarterly.

The Revolving Credit Facility contains various customary representations, warranties and covenants by the Company, including, without limitation, (i) covenants regarding maximum leverage and minimum interest coverage, (ii) limitations on the amount of capital expenditures, (iii) limitations on fundamental changes involving the Company or its subsidiaries and (iv) limitations on indebtedness and liens.

As of October 2, 2010, there were no borrowings outstanding under the Revolving Credit Facility, and the Company was in compliance with all covenants set forth in the agreement governing the Revolving Credit Facility.

Also on March 19, 2010, the Company amended the first lien credit agreement to facilitate the issuance of the Notes and the repayment of amounts outstanding under the second lien credit agreement. The amendment also provides for the repurchase of certain

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

amounts of the Notes and for a limited amount of cash dividend payments or repurchases of the Company's common stock, when certain terms and conditions are met.

As discussed above, the Company used the net proceeds from the issuance of the Notes, together with its existing cash on hand, to repay in full all amounts outstanding under the term loans provided under the Company's first and second lien credit agreements. In connection with the issuance of the Notes, the repayment of the term loans and the related amendments to the first lien credit agreement, the Company recognized a loss on the extinguishment of debt of \$11.8 million in the first quarter of 2010, resulting from the write-off of unamortized debt issuance costs, and paid debt issuance costs of \$17.6 million in the first nine months of 2010. The debt issuance costs are being amortized over the life of the related debt. The loss on the extinguishment of debt is recorded in other expense, net. See Note 9, Other Expense, Net.

**(7) Pension and Other Postretirement Benefit Plans**

*Net Periodic Pension and Other Postretirement Benefit Cost*

The components of the Company's net periodic pension and other postretirement benefit cost are shown below (in millions):

	<b>Pension</b>		<b>Other Postretirement</b>	
	<b>Three Months Ended</b>		<b>Three Months Ended</b>	
	<b>Successor</b>	<b>Predecessor</b>	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	<b>October 3,</b>	<b>October</b>	<b>October 3,</b>
	<b>2,</b>	<b>2009</b>	<b>2,</b>	<b>2009</b>
	<b>2010</b>		<b>2010</b>	<b>2009</b>
Service cost	\$ 2.0	\$ 2.3	\$ 0.4	\$ 0.6
Interest cost	11.7	11.7	2.2	2.8
Expected return on plan assets	(12.7)	(10.5)		
Amortization of actuarial loss		1.4		
Amortization of transition obligation				0.1
Amortization of prior service (credit) cost		1.3		(1.7)
Special termination benefits		(19.9)		0.1
Settlement loss		3.0		
Curtailement (gain) loss, net and related credits	3.5	(30.3)		(0.5)
Net periodic benefit cost	\$ 4.5	\$ (41.0)	\$ 2.6	\$ 1.4

	<b>Pension</b>		<b>Other Postretirement</b>	
	<b>Nine Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Successor</b>	<b>Predecessor</b>	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	<b>October 3,</b>	<b>October</b>	<b>October 3,</b>
	<b>2,</b>	<b>2009</b>	<b>2,</b>	<b>2009</b>
	<b>2010</b>		<b>2010</b>	<b>2009</b>
Service cost	\$ 5.9	\$ 6.9	\$ 1.0	\$ 1.9
Interest cost	35.1	34.2	6.7	8.4
Expected return on plan assets	(38.1)	(29.8)		
Amortization of actuarial loss		4.4		0.2
Amortization of transition obligation				0.4
Amortization of prior service (credit) cost		4.0		(5.3)

Edgar Filing: LEAR CORP - Form 10-Q

Special termination benefits			0.4	0.1	0.2
Settlement (gain) loss	(0.1)		3.5		
Curtailement (gain) loss, net and related charges	3.5		8.3		(1.0)
Net periodic benefit cost	\$ 6.3	\$ 31.9	\$ 7.8	\$ 4.8	

During the third quarter of 2009, the Company modified its restructuring plan with respect to one action to reflect mutually negotiated changes in certain employee benefit plans. As a result, the Company recognized a credit of \$52.1 million related to the reversal of pension special termination benefits and other related charges recorded in the first quarter of 2009. In the first nine months of 2009, the Company recorded net pension and other postretirement benefit plan charges of \$9.4 million resulting from employee terminations associated with the Company's restructuring activities.

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

*Contributions*

Employer contributions to the Company's domestic and foreign pension plans for the nine months ended October 2, 2010, were \$43.4 million, in aggregate. Based on minimum funding requirements, the Company expects additional contributions of approximately \$5 million, in aggregate, to its domestic and foreign pension plans in 2010. The Company may elect to make contributions in excess of minimum funding requirements in response to investment performance or changes in interest rates or when the Company believes it is financially advantageous to do so and based on its other cash requirements.

Employer contributions to the Company's defined contribution retirement program for its salaried employees, determined as a percentage of each covered employee's eligible compensation, for the nine months ended October 2, 2010, were \$6.3 million. The Company expects total contributions of approximately \$10 million to this program in 2010.

*New Legislation*

In March 2010, the Patient Protection and Affordable Care Act and the Health Care Education and Affordability Reconciliation Act (the Acts) were signed into law. The Acts contain provisions which could impact the Company's accounting for retiree medical benefits in future periods. The Company has completed an initial assessment of the Acts, and based on the analysis to date, the provisions of the Acts which are reasonably determinable are not expected to have a material impact on the Company's other postretirement benefit plans. Accordingly, a remeasurement of the Company's postretirement benefit obligation is not required at this time. The Company will continue to assess the provisions of the Acts and may consider plan amendments in future periods to respond to the provisions of the Acts.

**(8) Cost of Sales and Selling, General and Administrative Expenses**

Cost of sales includes material, labor and overhead costs associated with the manufacture and distribution of the Company's products. Distribution costs include inbound freight costs, purchasing and receiving costs, inspection costs, warehousing costs and other costs of the Company's distribution network. Selling, general and administrative expenses include selling, engineering and development and administrative costs not directly associated with the manufacture and distribution of the Company's products.

**(9) Other Expense, Net**

Other expense, net includes non-income related taxes, foreign exchange gains and losses, discounts and expenses associated with the Company's factoring facilities, gains and losses related to certain derivative instruments and hedging activities, equity in net income of affiliates, gains and losses on the sales of assets and other miscellaneous income and expense. A summary of other expense, net is shown below (in millions):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>
Other expense	\$ 12.8	\$ 32.4	\$ 32.9	\$ 91.8
Other income	(9.8)	(6.5)	(31.4)	(47.4)
Other expense, net	\$ 3.0	\$ 25.9	\$ 1.5	\$ 44.4

For the nine months ended October 2, 2010, other expense includes a loss on the extinguishment of debt of \$11.8 million, resulting from the write-off of unamortized debt issuance costs in the first quarter of 2010. For the three and nine months ended October 2, 2010, other income includes equity in net income of affiliates of \$8.7 million and \$26.5 million, respectively.

For the three and nine months ended October 3, 2009, other expense includes equity in net loss of affiliates of \$14.5 million, including impairment charges of \$15.4 million, and \$65.0 million, including impairment charges of \$42.0 million, respectively (Note 5, Long-Term Assets ). In addition, for the three and nine months ended October 3, 2009, other expense includes a loss of \$9.9 million related to a transaction with an affiliate. For the three and nine months ended October 3, 2009, other income includes foreign exchange gains of \$2.2 million and \$38.6 million, respectively.

**(10) Income Taxes**

The provision for income taxes was \$5.4 million for the third quarter of 2010, representing an effective tax rate of 5.2% on pretax income of \$103.9 million, as compared to \$19.1 million for the third quarter of 2009, representing an effective tax rate of 38.7% on pretax income of \$49.4 million. The provision for income taxes was \$29.1 million for the nine months ended October 2, 2010,

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

representing an effective tax rate of 7.9% on pretax income of \$366.7 million, as compared to \$38.8 million for the nine months ended October 3, 2009, representing an effective tax rate of negative 10.7% on a pretax loss of \$362.1 million.

In the first nine months of 2010, the provision for income taxes was impacted by the mix of earnings among tax jurisdictions, as well as a portion of the Company's restructuring charges and other expenses, for which no tax benefit was provided as the charges were incurred in certain countries for which no tax benefit is likely to be realized due to a history of operating losses in those countries. Additionally, the provision was impacted by tax benefits of \$32.8 million, including interest and penalties, related to reductions in recorded tax reserves, as well as net tax benefits of \$3.1 million related to restructuring, the reduction of a valuation allowance in a foreign subsidiary and various other items. In the first nine months of 2009, the provision for income taxes primarily relates to profitable foreign operations, as well as withholding taxes on royalties and dividends paid by the Company's foreign subsidiaries. In addition, the Company incurred losses in several countries that provided no tax benefits due to valuation allowances on its deferred tax assets in those countries. The provision was also impacted by a portion of the Company's restructuring charges and reorganization items, for which no tax benefit was provided as the charges were incurred in certain countries for which no tax benefit is likely to be realized due to a history of operating losses in those countries. Additionally, the provision was impacted by tax benefits of \$14.2 million, including interest, related to reductions in recorded tax reserves and tax expense of \$6.8 million related to the establishment of valuation allowances in certain foreign subsidiaries. Excluding these items, the effective tax rate in the first nine months of 2010 and 2009 approximated the U.S. federal statutory income tax rate of 35% adjusted for income taxes on foreign earnings, losses and remittances, foreign and U.S. valuation allowances, tax credits, income tax incentives and other permanent items.

Further, the Company's current and future provision for income taxes is significantly impacted by the initial recognition of and changes in valuation allowances in certain countries, particularly the United States. The Company intends to maintain these allowances until it is more likely than not that the deferred tax assets will be realized. The Company's future income taxes will include no tax benefit with respect to losses incurred and no tax expense with respect to income generated in these countries until the respective valuation allowances are eliminated. Accordingly, income taxes are impacted by the U.S. and foreign valuation allowances and the mix of earnings among jurisdictions. In connection with the Company's emergence from Chapter 11 bankruptcy proceedings, the Company was able to retain its U.S. net operating loss, capital loss and tax credit carryforwards (collectively, the "Tax Attributes"). However, Internal Revenue Code ( "IRC") Sections 382 and 383 provide an annual limitation with respect to the ability of a corporation to utilize its Tax Attributes, as well as certain built-in-losses, against future U.S. taxable income in the event of a change in ownership. The Company's emergence from Chapter 11 bankruptcy proceedings is considered a change in ownership for purposes of IRC Section 382. The limitation under the IRC is based on the value of the corporation as of the emergence date. As a result, the Company's future U.S. taxable income may not be fully offset by the Tax Attributes if such income exceeds its annual limitation, and the Company may incur a tax liability with respect to such income. In addition, subsequent changes in ownership for purposes of the IRC could further diminish the value of the Company's Tax Attributes.

The Company operates in multiple jurisdictions throughout the world, and its tax returns are periodically audited or subject to review by both domestic and foreign tax authorities. As a result of the conclusion of current examinations and the expiration of the statute of limitations in several jurisdictions, the Company decreased the amount of its gross unrecognized tax benefits, excluding interest and penalties, by \$0.1 million and \$21.9 million, all of which impacted the effective tax rate in the three and nine months ended October 2, 2010, respectively. During the next twelve months, it is reasonably possible that, as a result of audit settlements, the conclusion of current examinations and the expiration of the statute of limitations in several jurisdictions, the Company may decrease the amount of its gross unrecognized tax benefits, excluding interest and penalties, by approximately \$2.7 million, all of which, if recognized, would impact its effective tax rate. The gross unrecognized tax benefits subject to potential decrease involve issues



related to transfer pricing, tax credits and various other tax items in several jurisdictions. However, as a result of ongoing examinations, tax proceedings in certain countries, additions to the gross unrecognized tax benefits for positions taken and interest and penalties, if any, arising in the future, it is not possible to estimate the potential net increase or decrease to the Company's gross unrecognized tax benefits during the next twelve months.

*New Legislation*

The Patient Protection and Affordable Care Act and the Health Care Education and Affordability Reconciliation Act described above in Note 7, Pension and Other Postretirement Benefit Plans, will reduce the tax deduction available to the Company to the extent of any Medicare Part D subsidy received. Although the Acts do not take effect until 2012, the Company is required to recognize the tax

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

impact in the financial statements in the period in which the Acts were signed. Due to the full valuation allowance recorded against deferred tax assets in the United States, the Acts will not impact the Company's 2010 effective tax rate.

**(11) Net Income (Loss) Per Share Attributable to Lear**

Basic net income (loss) per share attributable to Lear was computed using the two-class method by dividing net income (loss) attributable to Lear, after deducting undistributed earnings allocated to participating securities, by the average number of common shares outstanding during the period. Common shares issuable upon the satisfaction of certain conditions pursuant to a contractual agreement, such as those common shares contemplated as part of the Company's emergence from Chapter 11 bankruptcy proceedings, are considered common shares outstanding and are included in the computation of basic net income (loss) per share attributable to Lear. The Company's preferred shares outstanding are considered participating securities. In the three and nine months ended October 2, 2010, average participating securities outstanding were 2,367,115 and 4,480,401, respectively. A summary of information used to compute basic net income (loss) per share attributable to Lear is shown below:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>
Net income (loss) attributable to Lear	\$ 95.3	\$ 24.6	\$ 321.2	\$ (413.8)
Less: Undistributed earnings allocated to participating securities	(4.3)		(28.5)	
Net income (loss) available to Lear common shareholders	\$ 91.0	\$ 24.6	\$ 292.7	\$ (413.8)
Average common shares outstanding	49,666,115	77,521,662	45,976,105	77,496,767
Basic net income (loss) per share attributable to Lear	\$ 1.83	\$ 0.32	\$ 6.37	\$ (5.34)

Diluted net income (loss) per share attributable to Lear was computed using the treasury stock method by dividing net income (loss) attributable to Lear by the average number of common shares outstanding, including the dilutive effect of common stock equivalents using the average share price during the period. A summary of information used to compute diluted net income (loss) per share attributable to Lear is shown below:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>
Net income (loss) attributable to Lear	\$ 95.3	\$ 24.6	\$ 321.2	\$ (413.8)
Average common shares outstanding	49,666,115	77,521,662	45,976,105	77,496,767
Dilutive effect of common stock equivalents	4,442,216	14,860	8,074,786	

Edgar Filing: LEAR CORP - Form 10-Q

Average diluted shares outstanding	54,108,331	77,536,522	54,050,891	77,496,767
Diluted net income (loss) per share attributable to Lear	\$ 1.76	\$ 0.32	\$ 5.94	\$ (5.34)

The Company's participating securities are convertible into common stock on a one to one basis and participate ratably with common stock on dividends. Accordingly, in 2010, diluted net income (loss) per share attributable to Lear computed using the two-class method produced the same result. In 2009, there were no participating securities outstanding.

The effect of certain common stock equivalents, including options, restricted stock units, performance units and stock appreciation rights, were excluded from the computation of weighted average diluted shares outstanding for the three and nine months ended October 3, 2009, as inclusion would have resulted in antidilution. In addition, shares issuable upon conversion of the Company's outstanding zero-coupon convertible debt were excluded from the computation of weighted average diluted shares outstanding for the nine months ended October 3, 2009, as inclusion would have resulted in antidilution. A summary of these options and their exercise prices, as well as these restricted stock units, performance units and stock appreciation rights, is shown below:

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Continued)

	<b>Predecessor</b>	
	<b>Three Months Ended</b>	<b>Nine Months Ended</b>
	<b>October 3,</b>	<b>October 3,</b>
	<b>2009</b>	<b>2009</b>
<b>Options</b>		
Antidilutive options	997,900	997,900
Exercise price	\$22.12 \$55.33	\$22.12 \$55.33
<b>Restricted stock units</b>	879,543	883,250
<b>Performance units</b>	84,709	84,709
<b>Stock appreciation rights</b>	1,957,360	1,957,360

**(12) Comprehensive Income (Loss) and Equity (Deficit)**

Comprehensive income (loss) is defined as all changes in the Company's net assets except changes resulting from transactions with stockholders. It differs from net income (loss) in that certain items recorded in equity (deficit) are included in comprehensive income (loss).

A summary of comprehensive income and reconciliations of equity, Lear Corporation stockholders' equity and noncontrolling interests for the three and nine months ended October 2, 2010, are shown below (in millions):

	<b>Successor</b>					
	<b>Three Months Ended October 2, 2010</b>		<b>Nine Months Ended October 2, 2010</b>			
	<b>Equity</b>	<b>Attributable to Lear Corporation Stockholders</b>	<b>Non- controlling Interests</b>	<b>Equity</b>	<b>Attributable to Lear Corporation Stockholders</b>	<b>Non- controlling Interests</b>
Beginning equity balance	\$ 2,322.5	\$ 2,214.5	\$ 108.0	\$ 2,181.8	\$ 2,089.1	\$ 92.7
Stock-based compensation transactions	4.0	4.0		13.1	13.1	
Dividends paid to noncontrolling interests	(9.3)		(9.3)	(13.9)		(13.9)
Transactions with affiliates				6.5		6.5
Comprehensive income:						
Net income	98.5	95.3	3.2	337.6	321.2	16.4
Other comprehensive income (loss), net of tax:						
Defined benefit plan adjustments	(1.9)	(1.9)		(2.1)	(2.1)	
Derivative instruments and hedging activities	3.5	3.5		3.7	3.7	
Foreign currency translation adjustments	120.7	119.0	1.7	11.3	9.4	1.9
Other comprehensive income	122.3	120.6	1.7	12.9	11.0	1.9

Edgar Filing: LEAR CORP - Form 10-Q

Comprehensive income	220.8	215.9	4.9	350.5	332.2	18.3
Ending equity balance	\$ 2,538.0	\$ 2,434.4	\$ 103.6	\$ 2,538.0	\$ 2,434.4	\$ 103.6

In the three months ended October 2, 2010, foreign currency translation adjustments related primarily to the Euro. A summary of comprehensive income (loss) and reconciliations of equity (deficit), Lear Corporation stockholders equity (deficit) and noncontrolling interests for the three and nine months ended October 3, 2009, is shown below (in millions):

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Continued)

	Predecessor					
	Three Months Ended October 3, 2009			Nine Months Ended October 3, 2009		
	Deficit	Attributable to Lear Corporation Stockholders	Non- controlling Interests	Equity (Deficit)	Attributable to Lear Corporation Stockholders	Non- controlling Interests
Beginning equity (deficit) balance	\$ (169.9)	\$ (211.2)	\$ 41.3	\$ 247.7	\$ 198.9	\$ 48.8
Stock-based compensation transactions	2.2	2.2		6.7	6.7	
Dividends paid to noncontrolling interests				(15.4)		(15.4)
Comprehensive income (loss):						
Net income (loss)	30.3	24.6	5.7	(400.9)	(413.8)	12.9
Other comprehensive income, net of tax:						
Defined benefit plan adjustments	9.4	9.4		19.7	19.7	
Derivative instruments and hedging activities	16.0	16.0		40.5	40.5	
Foreign currency translation adjustments	52.7	52.6	0.1	42.4	41.6	0.8
Other comprehensive income	78.1	78.0	0.1	102.6	101.8	0.8
Comprehensive income (loss)	108.4	102.6	5.8	(298.3)	(312.0)	13.7
Ending equity (deficit) balance	\$ (59.3)	\$ (106.4)	\$ 47.1	\$ (59.3)	\$ (106.4)	\$ 47.1

**(13) Pre-Production Costs Related to Long-Term Supply Agreements**

The Company incurs pre-production engineering and development ( E&D ) and tooling costs related to the products produced for its customers under long-term supply agreements. The Company expenses all pre-production E&D costs for which reimbursement is not contractually guaranteed by the customer. In addition, the Company expenses all pre-production tooling costs related to customer-owned tools for which reimbursement is not contractually guaranteed by the customer or for which the customer has not provided a non-cancelable right to use the tooling. During the first nine months of 2010 and 2009, the Company capitalized \$99.0 million and \$85.9 million, respectively, of pre-production E&D costs for which reimbursement is contractually guaranteed by the customer. In addition, during the first nine months of 2010 and 2009, the Company capitalized \$102.3 million and \$77.7 million, respectively, of pre-production tooling costs related to customer-owned tools for which reimbursement is contractually guaranteed by the customer or for which the customer has provided a non-cancelable right to use the tooling. These amounts are

included in other current and long-term assets in the accompanying condensed consolidated balance sheets. During the nine months ended October 2, 2010 and October 3, 2009, the Company collected \$191.3 million and \$159.0 million, respectively, of cash related to E&D and tooling costs.

The classification of recoverable customer engineering, development and tooling costs related to long-term supply agreements is shown below (in millions):

	<b>October 2, 2010</b>	<b>December 31, 2009</b>
Current	\$ 59.8	\$ 38.5
Long-term	72.4	76.8
Recoverable customer engineering, development and tooling	\$ 132.2	\$ 115.3

#### **(14) Legal and Other Contingencies**

As of October 2, 2010 and December 31, 2009, the Company had recorded reserves for pending legal disputes, including commercial disputes and other matters, of \$21.2 million and \$18.8 million, respectively. Such reserves reflect amounts recognized in accordance with GAAP and typically exclude the cost of legal representation. Product liability and warranty reserves are recorded separately from legal liabilities, as described below.

##### *Commercial Disputes*

The Company is involved from time to time in legal proceedings and claims, including, without limitation, commercial or contractual disputes with its customers, suppliers and competitors. These disputes vary in nature and are usually resolved by negotiations between the parties.

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

On January 26, 2004, the Company filed a patent infringement lawsuit against Johnson Controls Inc. and Johnson Controls Interiors LLC (together, the JCI Parties ) in the U.S. District Court for the Eastern District of Michigan alleging that the JCI Parties garage door opener products infringed certain of the Company s radio frequency transmitter patents (which complaint was dismissed and subsequently re-filed by the Company in September 2004). The Company is seeking a declaration that the JCI Parties infringe its patents and an order enjoining the JCI Parties from further infringing those patents by making, selling or offering to sell their garage door opener products, as well as an award of compensatory damages, attorney fees and costs. The JCI Parties counterclaimed seeking a declaration that the subject patents are invalid and unenforceable and that the JCI Parties are not infringing these patents, as well as an award of attorney fees and costs. The JCI Parties have also filed motions for summary judgment asserting that their garage door opener products do not infringe the Company s patents and that one of the Company s patents is invalid and unenforceable. In November 2007, the court issued an opinion and order granting, in part, and denying, in part, the JCI Parties motion for summary judgment on one of the Company s patents and denying the JCI Parties motion to hold the patent unenforceable. The court s opinion did not address the other two patents involved in this matter. On March 11, 2010, the court issued an opinion and order granting the JCI Parties motion for summary judgment on two of the three patents-in-suit, U.S. Patent No. Re 36,181 and U.S. Patent No. Re 36,752. This order leaves for trial by jury the issue of whether the JCI Parties infringed the third patent-in-suit, U.S. Patent No. 5,731,756. A trial date has been set for January 2011.

On June 13, 2005, The Chamberlain Group ( Chamberlain ) filed a lawsuit against the Company and Ford Motor Company ( Ford ) in the U.S. District Court for the Northern District of Illinois alleging patent infringement (from which Ford was subsequently dismissed) (the Chamberlain Matter ). Two counts were asserted against the Company based upon two Chamberlain rolling-code garage door opener system patents (Patent Nos. 6,154,544 and 6,810,123). The Company denies that it has infringed these patents and further contends that these patents are invalid and/or unenforceable. The Chamberlain lawsuit was filed in connection with the marketing of the Company s universal garage door opener system, which competes with a product offered by Johnson Controls Interiors LLC ( JCI ). JCI obtained technology from Chamberlain to operate its product. In October 2005, Chamberlain filed an amended complaint and joined JCI as a plaintiff. The Company filed an answer and counterclaim seeking a declaration that the patents were not infringed and were invalid, as well as an award of attorney fees and costs. Chamberlain and JCI are seeking a declaration that the Company infringes Chamberlain s patents and an order enjoining the Company from making, selling or offering to sell products which, they allege, infringe Chamberlain s patents, as well as an award of compensatory and treble damages and attorney fees and costs. On August 12, 2008, a new patent (Patent No. 7,412,056) was issued to Chamberlain relating to the same technology as the patents disputed in this lawsuit. On August 19, 2008, Chamberlain and JCI filed a second amended complaint against the Company alleging patent infringement with respect to the new patent and seeking the same types of relief. The Company filed an answer and counterclaim seeking a declaration that its products are non-infringing and that the new patent is invalid and unenforceable due to inequitable conduct, as well as an award of attorney fees and costs. On April 16, 2009, the court denied the Company s motions for summary judgment with respect to the three patents and ordered the Company to produce additional discovery related to infringement. On June 19, 2009, the Company moved for a protective order from further discovery requested by Chamberlain and JCI. On June 26, 2009, JCI moved for summary judgment with respect to the 544 and 056 patents, and on July 9, 2009, the court denied these motions without prejudice as a result of the Company s Chapter 11 bankruptcy proceedings.

Since the Company s emergence from Chapter 11 bankruptcy proceedings, the Chamberlain Matter is proceeding to determine liability, and if liability is found, the total amount of the compensable damages relating to the pre-petition period and the post-petition period, if any. Pursuant to the Company s joint plan of reorganization and a stipulation filed with the bankruptcy court among the Company, Chamberlain and JCI, the Company has agreed to reserve common stock and warrants issued under the joint plan of reorganization, sufficient to provide recoveries for an allowed claim of up to \$50 million for pre-petition damages. This reserve is not a loss contingency reserve determined



in accordance with GAAP and does not reflect a determination by the Company or the bankruptcy court that Chamberlain or JCI is entitled to any recovery.

Following the Company's emergence from Chapter 11 bankruptcy proceedings, litigation in the Chamberlain Matter resumed, and on March 18, 2010, the Company filed two motions for summary judgment on non-infringement. In response, Chamberlain and JCI filed cross-motions for summary judgment on infringement. The Company has filed its responses to the cross-motions by Chamberlain and JCI. Expert discovery in the Chamberlain Matter closed in September 2010. The parties then moved for summary judgment on several invalidity issues and on the date of accrual of Plaintiffs' damages claim. Briefing on these motions concluded on October 18, 2010.

On September 12, 2008, a consultant that the Company retained filed an arbitration action against the Company seeking royalties under the parties' Joint Development Agreement ( JDA ) for the Company's sales of its garage door opener products. The Company

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

denies that it owes the consultant any royalty payments under the JDA. If the Company is deemed liable to the consultant, the total amount of the compensable damages must be allocated between the pre-petition period and the post-petition period. No dates have been set in this matter, and the Company intends to vigorously defend this matter. On August 6, 2009, Lear Automotive France ( Lear France ), a wholly owned subsidiary of the Company, was served with a writ by Proma France before the Orléans Commercial Court. Proma France is a sub-contractor of Lear France in connection with its manufacture of seating parts. Proma France claims that Lear France must indemnify it for damages allegedly arising from Lear France obtaining advantageous pricing without providing Proma France with a written guarantee of purchase volumes. Proma France is currently seeking damages of 6.8 million (\$9.4 million based on exchange rates in effect as of October 2, 2010). Lear France filed its brief in response on October 20, 2010, arguing that the issue is covered by a settlement agreement previously entered into by Lear France and Proma France on March 6, 2007. The Company believes that the action by Proma France is without merit and intends to vigorously defend this matter. A hearing on the merits has been scheduled for November 9, 2010.

*Product Liability and Warranty Matters*

In the event that use of the Company's products results in, or is alleged to result in, bodily injury and/or property damage or other losses, the Company may be subject to product liability lawsuits and other claims. Such lawsuits generally seek compensatory damages, punitive damages and attorney fees and costs. In addition, the Company is a party to warranty-sharing and other agreements with certain of its customers related to its products. These customers may pursue claims against the Company for contribution of all or a portion of the amounts sought in connection with product liability and warranty claims. The Company can provide no assurance that it will not experience material claims in the future or that it will not incur significant costs to defend such claims. In addition, if any of the Company's products are, or are alleged to be, defective, the Company may be required or requested by its customers to participate in a recall or other corrective action involving such products. Certain of the Company's customers have asserted claims against the Company for costs related to recalls or other corrective actions involving its products.

In certain instances, allegedly defective products may be supplied by tier II suppliers. The Company may seek recovery from its suppliers of materials or services included within the Company's products that are associated with product liability and warranty claims. The Company carries insurance for certain legal matters, including product liability claims, but such coverage may be limited. The Company does not maintain insurance for product warranty or recall matters. Future dispositions with respect to the Company's product liability claims that were subject to compromise under the Chapter 11 bankruptcy proceedings will be satisfied out of a common stock and warrant reserve established for that purpose.

The Company records product warranty reserves based on its individual customer agreements. Product warranty reserves are recorded for known warranty issues when amounts related to such issues are probable and reasonably estimable.

A summary of the changes in reserves for product liability and warranty claims for the nine months ended October 2, 2010, is shown below (in millions):

Balance as of January 1, 2010	\$ 26.5
Expense, net	23.3
Settlements	(7.6)
Foreign exchange and other	(2.2)
Balance as of October 2, 2010	\$ 40.0

*Environmental Matters*

The Company is subject to local, state, federal and foreign laws, regulations and ordinances which govern activities or operations that may have adverse environmental effects and which impose liability for clean-up costs resulting from

past spills, disposals or other releases of hazardous wastes and environmental compliance. The Company's policy is to comply with all applicable environmental laws and to maintain an environmental management program based on ISO 14001 to ensure compliance with this standard. However, the Company currently is, has been and in the future may become the subject of formal or informal enforcement actions or procedures.

The Company has been named as a potentially responsible party at several third-party landfill sites and is engaged in the cleanup of hazardous waste at certain sites owned, leased or operated by the Company, including several properties acquired in its 1999 acquisition of UT Automotive, Inc. ( UT Automotive ). Certain present and former properties of UT Automotive are subject to environmental liabilities which may be significant. The Company obtained agreements and indemnities with respect to certain

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

environmental liabilities from United Technologies Corporation ( UTC ) in connection with its acquisition of UT Automotive. UTC manages and directly funds these environmental liabilities pursuant to its agreements and indemnities with the Company.

As of October 2, 2010 and December 31, 2009, the Company had recorded reserves for environmental matters of \$2.7 million and \$2.6 million, respectively. While the Company does not believe that the environmental liabilities associated with its current and former properties will have a material adverse impact on its business, financial position, results of operations or cash flows, no assurance can be given in this regard.

*Other Matters*

Although the Company records reserves for legal disputes, product liability and warranty claims and environmental and other matters in accordance with GAAP, the ultimate outcomes of these matters are inherently uncertain. Actual results may differ materially from current estimates.

The Company is involved from time to time in various other legal proceedings and claims, including, without limitation, commercial and contractual disputes, intellectual property matters, personal injury claims, tax claims and employment matters. Although the outcome of any legal matter cannot be predicted with certainty, the Company does not believe that any of these other legal proceedings or claims in which the Company is currently involved, either individually or in the aggregate, will have a material adverse impact on its business, financial position, results of operations or cash flows.

**(15) Segment Reporting**

The Company has two reportable operating segments: seating and electrical power management systems. The seating segment includes seat systems and related components. The electrical power management systems segment includes wiring, connectors, junction boxes and various other components of traditional electrical distribution systems, as well as emerging high-power and hybrid electrical systems. The Other category includes unallocated costs related to corporate headquarters, geographic headquarters and the elimination of intercompany activities, none of which meets the requirements of being classified as an operating segment.

The Company evaluates the performance of its operating segments based primarily on (i) revenues from external customers, (ii) pretax income (loss) before interest, other expense and reorganization items ( segment earnings ) and (iii) cash flows, which the Company defines as segment earnings less capital expenditures plus depreciation and amortization. A summary of revenues from external customers and other financial information by reportable operating segment is shown below (in millions):

	<b>Successor - Three Months Ended October 2, 2010</b>			
	<b>Seating</b>	<b>Electrical Power Management Systems</b>	<b>Other</b>	<b>Consolidated</b>
Revenues from external customers	\$ 2,208.7	\$ 611.6	\$	\$ 2,820.3
Segment earnings <sup>(1)</sup>	139.8	24.3	(45.3)	118.8
Depreciation and amortization	36.2	20.9	1.6	58.7
Capital expenditures	24.1	13.4	1.4	38.9
Total assets	3,633.3	1,098.1	1,904.9	6,636.3

	<b>Predecessor - Three Months Ended October 3, 2009</b>			
	<b>Seating</b>	<b>Electrical Power Management Systems</b>	<b>Other</b>	<b>Consolidated</b>

Edgar Filing: LEAR CORP - Form 10-Q

Revenues from external customers	\$ 2,039.2	\$ 508.7	\$	\$ 2,547.9
Segment earnings <sup>(1)</sup>	198.8	(20.7)	(42.7)	135.4
Depreciation and amortization	36.7	24.3	3.8	64.8
Capital expenditures	13.1	7.2	0.3	20.6
Total assets	3,579.3	1,408.1	2,242.9	7,230.3
	20			

---

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Continued)

**Successor - Nine Months Ended October 2, 2010**

	<b>Electrical Power Management</b>			<b>Consolidated</b>
	<b>Seating</b>	<b>Systems</b>	<b>Other</b>	
Revenues from external customers	\$ 6,929.7	\$ 1,868.4	\$	\$ 8,798.1
Segment earnings <sup>(1)</sup>	496.7	73.4	(157.7)	412.4
Depreciation and amortization	107.6	62.1	4.6	174.3
Capital expenditures	71.1	40.0	4.2	115.3
Total assets	3,633.3	1,098.1	1,904.9	6,636.3

**Predecessor - Nine Months Ended October 3, 2009**

	<b>Electrical Power Management</b>			<b>Consolidated</b>
	<b>Seating</b>	<b>Systems</b>	<b>Other</b>	
Revenues from external customers	\$ 5,639.2	\$ 1,358.0	\$	\$ 6,997.2
Segment earnings <sup>(1)</sup>	132.6	(134.0)	(137.5)	(138.9)
Depreciation and amortization	117.1	71.3	10.9	199.3
Capital expenditures	38.3	23.8	0.6	62.7
Total assets	3,579.3	1,408.1	2,242.9	7,230.3

<sup>(1)</sup> See definition above.

For the three months ended October 2, 2010, segment earnings include restructuring charges of \$24.0 million, \$1.0 million and \$0.6 million in the seating and electrical power management systems segments and in the other category, respectively. For the nine months ended October 2, 2010, segment earnings include restructuring charges of \$32.9 million, \$15.2 million and \$1.8 million in the seating and electrical power management systems segments and in the other category, respectively. For the three months ended October 3, 2009, segment earnings include restructuring charges (credits) of (\$59.2) million, \$22.8 million and \$2.8 million in the seating and electrical power management systems segments and in the other category, respectively. For the nine months ended October 3, 2009, segment earnings include restructuring charges of \$39.9 million, \$47.9 million and \$3.8 million in the seating and electrical power management systems segments and in the other category, respectively. See Note 2, Restructuring Activities. A reconciliation of consolidated segment earnings to consolidated income (loss) before provision for income taxes is shown below (in millions):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>	<b>Successor October 2, 2010</b>	<b>Predecessor October 3, 2009</b>
Segment earnings	\$ 118.8	\$ 135.4	\$ 412.4	\$ (138.9)
Interest expense	11.9	21.5	44.2	140.2
Other expense, net	3.0	25.9	1.5	44.4
Reorganization items, net		38.6		38.6

Consolidated income (loss) before provision for income taxes	\$ 103.9	\$ 49.4	\$ 366.7	\$ (362.1)
-----------------------------------------------------------------	----------	---------	----------	------------

**(16) Financial Instruments**

The carrying values of the Company's debt instruments vary from their fair values. The fair values were determined by reference to the quoted market prices of these securities. As of October 2, 2010, the aggregate carrying value of the Company's Notes was \$694.8 million, as compared to an estimated aggregate fair value of \$745.9 million. As of December 31, 2009, the aggregate carrying value of term loans outstanding under the first and second lien credit agreements was \$925.0 million, as compared to an estimated aggregate fair value of \$932.6 million.

21

---

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

*Derivative Instruments and Hedging Activities*

Forward foreign exchange, futures and option contracts The Company uses forward foreign exchange, futures and option contracts to reduce the effect of fluctuations in foreign exchange rates on known foreign currency exposures. Gains and losses on the derivative instruments are intended to offset gains and losses on the hedged transaction in an effort to reduce the earnings volatility resulting from fluctuations in foreign exchange rates. The principal currencies hedged by the Company include the Mexican peso and various European currencies. Forward foreign exchange, futures and option contracts are accounted for as cash flow hedges when the hedged item is a forecasted transaction or relates to the variability of cash flows to be received or paid. As of October 2, 2010, contracts designated as cash flow hedges with \$103.1 million of notional amount were outstanding with maturities of less than three months. As of October 2, 2010, the fair value of these contracts was approximately \$3.7 million. As of October 2, 2010, other foreign currency derivative contracts that did not qualify for hedge accounting with \$16.1 million of notional amount were outstanding. These foreign currency derivative contracts consist principally of cash transactions between three and thirty days, hedges of intercompany loans and hedges of certain other balance sheet exposures. As of October 2, 2010, the fair value of these contracts was approximately zero. As of December 31, 2009, there were no foreign exchange contracts outstanding.

The fair value of outstanding foreign currency derivative contracts and the related classification in the accompanying condensed consolidated balance sheet as of October 2, 2010, are shown below (in millions):

	<b>Successor October 2, 2010</b>
Contracts qualifying for hedge accounting:	
Other current assets	\$ 4.8
Other current liabilities	(1.1)
	3.7
Contracts not qualifying for hedge accounting:	
Other current assets	0.1
Other current liabilities	(0.1)
	\$ 3.7

Pretax amounts related to foreign currency derivative contracts that were recognized in and reclassified from accumulated other comprehensive loss are shown below (in millions):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Successor</b>	<b>Predecessor</b>	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	<b>October</b>	<b>October</b>	<b>October</b>
	<b>2,</b>	<b>3,</b>	<b>2,</b>	<b>3,</b>
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Contracts qualifying for hedge accounting:				
Gains (losses) recognized in accumulated other comprehensive loss	\$ 5.7	\$ (1.7)	\$ 10.5	\$ (13.9)



(Gains) losses reclassified from accumulated other comprehensive loss	(2.2)	15.9	(6.8)	51.4
Comprehensive income	\$ 3.5	\$ 14.2	\$ 3.7	\$ 37.5

Interest rate swap and other derivative contracts Historically, the Company used interest rate swap and other derivative contracts to manage its exposure to fluctuations in interest rates. Interest rate swap and other derivative contracts which fix the interest payments of certain variable rate debt instruments or fix the market rate component of anticipated fixed rate debt instruments were accounted for as cash flow hedges. Interest rate swap contracts which hedge the change in fair value of certain fixed rate debt instruments were accounted for as fair value hedges. As of October 2, 2010, and December 31, 2009, there were no interest rate contracts outstanding. The Company will continue to evaluate, and may use derivative financial instruments, including forwards, futures, options, swaps and other derivative contracts to manage its exposures to fluctuations in interest rates in the future.

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

Pretax amounts related to interest rate contracts that were recognized in and reclassified from accumulated other comprehensive loss are shown below (in millions):

	<b>Predecessor Nine Months Ended October 3, 2009</b>
Contracts qualifying for hedge accounting:	
Losses recognized in accumulated other comprehensive loss	\$ (14.2)
Losses reclassified from accumulated other comprehensive loss	11.9
Comprehensive loss	\$ (2.3)

Commodity swap contracts Historically, the Company used derivative instruments to reduce its exposure to fluctuations in certain commodity prices. These derivative instruments were utilized to hedge forecasted inventory purchases and to the extent that they qualified and met hedge accounting criteria, they were accounted for as cash flow hedges. Commodity swap contracts that were not designated as cash flow hedges were marked to market with changes in fair value recognized immediately in the condensed consolidated statements of operations. As of October 2, 2010 and December 31, 2009, there were no commodity swap contracts outstanding. The Company will continue to evaluate, and may use derivative financial instruments, including forwards, futures, options, swaps and other derivative contracts to manage its exposures to fluctuations in commodity prices in the future.

Pretax amounts related to commodity swap contracts that were recognized in and reclassified from accumulated other comprehensive loss are shown below (in millions):

	<b>Three Months Ended October 3, 2009</b>	<b>Predecessor Nine Months Ended October 3, 2009</b>
Contracts qualifying for hedge accounting:		
Gains recognized in accumulated other comprehensive loss	\$ 1.5	\$ 1.8
Losses reclassified from accumulated other comprehensive loss	1.5	3.6
Comprehensive income	\$ 1.5	\$ 5.4

As of October 2, 2010, net gains of approximately \$3.7 million related to the Company's derivative instruments and hedging activities were recorded in accumulated other comprehensive income (loss). During the three and nine months ended October 2, 2010, net gains of approximately \$2.2 million and \$6.8 million, respectively, related to the Company's hedging activities were reclassified from accumulated other comprehensive income (loss) into earnings. During the three and nine months ended October 3, 2009, net losses of approximately \$15.9 million and \$51.4 million, respectively, related to the Company's hedging activities were reclassified from accumulated other comprehensive income (loss) into earnings. During the twelve month period ending October 1, 2011, the Company expects to reclassify into earnings net gains of approximately \$3.7 million recorded in accumulated other comprehensive income

(loss) as of October 2, 2010. Such gains will be reclassified at the time that the underlying hedged transactions are realized. During the three and nine months ended October 2, 2010 and October 3, 2009, amounts recognized in the accompanying condensed consolidated statements of operations related to changes in the fair value of cash flow and fair value hedges excluded from the Company's effectiveness assessments and the ineffective portion of changes in the fair value of cash flow and fair value hedges were not material.

*Fair Value Measurements*

In accordance with GAAP, fair value is an exit price, defined as a market-based measurement that represents the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Fair value measurements are based on one or more of the following three valuation techniques:

*Market:* This approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

*Income:* This approach uses valuation techniques to convert future amounts to a single present value amount based on current market expectations.

*Cost:* This approach is based on the amount that would be required to replace the service capacity of an asset (replacement cost).

Further, GAAP prioritizes the inputs and assumptions used in the valuation techniques described above into a three-tier fair value hierarchy as follows:

*Level 1:* Observable inputs, such as quoted market prices in active markets for identical assets or liabilities that are accessible at the measurement date.

*Level 2:* Inputs, other than quoted market prices included in Level 1, that are observable either directly or indirectly for the asset or liability.

*Level 3:* Unobservable inputs that reflect the entity's own assumptions about the exit price of the asset or liability. Unobservable inputs may be used if there is little or no market data for the asset or liability at the measurement date.

The Company discloses fair value measurements and the related valuation techniques and fair value hierarchy level for its assets and liabilities that are measured or disclosed at fair value.

Items measured at fair value on a recurring basis Fair value measurements and the related valuation techniques and fair value hierarchy level for the Company's assets and liabilities measured or disclosed at fair value on a recurring basis as of October 2, 2010, are shown below (in millions):

	Asset Frequency	Valuation (Liability)	Technique	Level 1	Level 2	Level 3
Foreign currency derivative contracts	Recurring	\$ 3.7	Market/Income	\$	\$ 3.7	\$

The Company determines the fair value of its derivative contracts using quoted market prices to calculate the forward values and then discounts such forward values to the present value. The discount rates used are based on quoted bank deposit or swap interest rates. If a derivative contract is in a net liability position, these discount rates are adjusted by an estimate of the credit spread that would be applied by market participants purchasing these contracts from the Company's counterparties. To estimate this credit spread, the Company uses significant assumptions and factors other than quoted market rates, which would result in the classification of its derivative liabilities within Level 3 of the fair value hierarchy. As of October 2, 2010, there were no derivative contracts that were classified within Level 3 of the fair value hierarchy. In addition, there were no transfers in and out of Level 3 during the first nine months of 2010 as there were no derivative contracts outstanding at December 31, 2009.

Items measured at fair value on a non-recurring basis In addition to items that are measured at fair value on a recurring basis, the Company measures certain assets and liabilities at fair value on a non-recurring basis, which are not included in the table above. As these non-recurring fair value measurements are generally determined using unobservable inputs, these fair value measurements are classified within Level 3 of the fair value hierarchy. For further information on assets and liabilities measured at fair value on a non-recurring basis, see Note 2, Restructuring, and Note 4, Long-Term Assets.

**(17) Accounting Pronouncements**

*Financial Instruments and Fair Value Measurements*

The FASB amended ASC 860, Transfers and Servicing, with Accounting Standards Update (ASU) 2009-16, Accounting for Transfers of Financial Assets, to, among other things, eliminate the concept of qualifying special purpose entities, provide additional sale accounting requirements and require enhanced disclosures. The provisions of this update are effective for annual reporting periods beginning after November 15, 2009. The effects of adoption were not significant because the Company's previous asset-backed securitization facility expired in 2008. The Company will assess the impact of this update on any future securitizations.

The FASB amended ASC 820, Fair Value Measurements and Disclosures, with ASU 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements, to require additional disclosures regarding fair

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

value measurements, including the amount and reasons for transfers between levels within the fair value hierarchy and more detailed information regarding the inputs and valuation techniques used in determining the fair value of assets and liabilities classified as Level 2 or Level 3 within the fair value hierarchy. In addition, this update clarifies previous guidance related to the level at which fair value disclosures should be disaggregated. With the exception of additional disclosures related to activity within Level 3 of the fair value hierarchy, which are effective for fiscal years beginning after December 15, 2010, the provisions of this update are effective as of January 1, 2010. The effects of adoption were not significant. For further information, see Note 16, Financial Instruments.

The FASB amended ASC 310, Receivables, with ASU 2010-20, Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, to require additional information related to financing receivables, including loans and trade accounts receivable with contractual maturities exceeding one year. With the exception of disclosures related to activity occurring during a reporting period, which are effective for fiscal years beginning after December 15, 2010, the provisions of this update are effective as of December 31, 2010. The Company does not expect the effects of adoption to be significant.

*Consolidation of Variable Interest Entities*

The FASB amended ASC 810, Consolidations, with ASU 2009-17, Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities. This update significantly changes the model for determining whether an entity is the primary beneficiary and should thus consolidate a variable interest entity. In addition, this update requires additional disclosures and an ongoing assessment of whether a variable interest entity should be consolidated. The provisions of this update are effective for annual reporting periods beginning after November 15, 2009. The Company has ownership interests in consolidated and non-consolidated variable interest entities. The effects of adoption were not significant.

*Revenue Recognition*

The FASB amended ASC 605, Revenue Recognition, with ASU 2009-13, Revenue Recognition (Topic 605) Multiple-Deliverable Revenue Arrangements. If a revenue arrangement has multiple deliverables, this update requires the allocation of revenue to the separate deliverables based on relative selling prices. In addition, this update requires additional ongoing disclosures about an entity's multiple-element revenue arrangements. The provisions of this update are effective no later than January 1, 2011. The Company does not expect the effects of adoption to be significant.

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Continued)

## (18) Supplemental Guarantor Condensed Consolidating Financial Statements

	Lear	Successor - October 2, 2010			Consolidated
		Guarantors	Non-guarantors	Eliminations	
		(Unaudited; in millions)			
<b>ASSETS</b>					
<i>CURRENT ASSETS:</i>					
Cash and cash equivalents	\$ 802.9	\$ 0.1	\$ 710.5	\$	\$ 1,513.5
Accounts receivable	49.3	308.3	1,571.5		1,929.1
Inventories	8.3	206.0	369.1		583.4
Other	49.7	30.8	278.0		358.5
Total current assets	910.2	545.2	2,929.1		4,384.5
<i>LONG-TERM ASSETS:</i>					
Property, plant and equipment, net	94.6	153.3	742.2		990.1
Goodwill	23.5	303.9	290.9		618.3
Investments in subsidiaries	1,082.5	939.7		(2,022.2)	
Other	194.5	17.4	431.5		643.4
Total long-term assets	1,395.1	1,414.3	1,464.6	(2,022.2)	2,251.8
	\$ 2,305.3	\$ 1,959.5	\$ 4,393.7	\$ (2,022.2)	\$ 6,636.3
<b>LIABILITIES AND EQUITY</b>					
<i>CURRENT LIABILITIES:</i>					
Short-term borrowings	\$	\$	\$ 3.7	\$	\$ 3.7
Accounts payable and drafts	88.1	424.4	1,343.5		1,856.0
Accrued liabilities	127.2	164.9	739.4		1,031.5
Total current liabilities	215.3	589.3	2,086.6		2,891.2
<i>LONG-TERM LIABILITIES:</i>					
Long-term debt	694.8				694.8
Intercompany accounts, net	(1,157.7)	153.0	1,004.7		
Other	118.5	86.0	307.8		512.3
Total long-term liabilities	(344.4)	239.0	1,312.5		1,207.1
<i>EQUITY:</i>					
Lear Corporation stockholders equity	2,434.4	1,131.2	891.0	(2,022.2)	2,434.4
Noncontrolling interests			103.6		103.6
Equity	2,434.4	1,131.2	994.6	(2,022.2)	2,538.0

Edgar Filing: LEAR CORP - Form 10-Q

\$ 2,305.3    \$ 1,959.5    \$ 4,393.7    \$ (2,022.2)    \$ 6,636.3

26

---



**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

**(18) Supplemental Guarantor Condensed Consolidating Financial Statements (continued)**

	<b>Successor - December 31, 2009</b>				
	<b>Lear</b>	<b>Guarantors</b>	<b>Non-guarantors</b>	<b>Eliminations</b>	<b>Consolidated</b>
	<b>(In millions)</b>				
<b>ASSETS</b>					
<i>CURRENT ASSETS:</i>					
Cash and cash equivalents	\$ 584.9	\$ 0.1	\$ 969.0	\$	\$ 1,554.0
Accounts receivable	23.5	206.0	1,250.4		1,479.9
Inventories	4.0	166.0	277.4		447.4
Other	25.9	15.0	264.8		305.7
Total current assets	638.3	387.1	2,761.6		3,787.0
<i>LONG-TERM ASSETS:</i>					
Property, plant and equipment, net	97.0	160.1	793.8		1,050.9
Goodwill	23.5	303.9	294.0		621.4
Investments in subsidiaries	1,057.0	1,111.5		(2,168.5)	
Other	160.5	32.0	421.5		614.0
Total long-term assets	1,338.0	1,607.5	1,509.3	(2,168.5)	2,286.3
	\$ 1,976.3	\$ 1,994.6	\$ 4,270.9	\$ (2,168.5)	\$ 6,073.3
<b>LIABILITIES AND EQUITY</b>					
<i>CURRENT LIABILITIES:</i>					
Short-term borrowings	\$	\$	\$ 37.1	\$	\$ 37.1
Accounts payable and drafts	37.3	335.1	1,175.1		1,547.5
Accrued liabilities	97.6	100.4	610.1		808.1
Current portion of long-term debt	3.8		4.3		8.1
Total current liabilities	138.7	435.5	1,826.6		2,400.8
<i>LONG-TERM LIABILITIES:</i>					
Long-term debt	921.2		5.9		927.1
Intercompany accounts, net	(1,291.9)	67.9	1,224.0		
Other	119.2	92.2	352.2		563.6
Total long-term liabilities	(251.5)	160.1	1,582.1		1,490.7
<i>EQUITY:</i>					
Lear Corporation stockholders equity	2,089.1	1,399.0	769.5	(2,168.5)	2,089.1
Noncontrolling interests			92.7		92.7

Edgar Filing: LEAR CORP - Form 10-Q

Equity	2,089.1	1,399.0	862.2	(2,168.5)	2,181.8
	\$ 1,976.3	\$ 1,994.6	\$ 4,270.9	\$ (2,168.5)	\$ 6,073.3

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

**(18) Supplemental Guarantor Condensed Consolidating Financial Statements (continued)**

	<b>Successor - For the Three Months Ended October 2, 2010</b>				
	<b>Lear</b>	<b>Guarantors</b>	<b>Non-guarantors</b>	<b>Eliminations</b>	<b>Consolidated</b>
	<b>(Unaudited; in millions)</b>				
Net sales	\$ 89.5	\$ 1,077.4	\$ 2,470.3	\$ (816.9)	\$ 2,820.3
Cost of sales	107.9	956.7	2,336.8	(816.9)	2,584.5
Selling, general and administrative expenses	34.3	12.7	63.0		110.0
Amortization of intangible assets	0.4	0.1	6.5		7.0
Intercompany charges	0.4	(1.9)	1.5		
Interest (income) expense	(4.9)	9.4	7.4		11.9
Other intercompany (income) expense, net	(12.5)	10.8	1.7		
Other (income) expense, net	0.9	(1.2)	3.3		3.0
Consolidated income (loss) before income taxes and equity in net income of subsidiaries	(37.0)	90.8	50.1		103.9
Provision (benefit) for income taxes	(0.7)		6.1		5.4
Equity in net income of subsidiaries	(131.6)	(22.6)		154.2	
Consolidated net income	95.3	113.4	44.0	(154.2)	98.5
Less: Net income attributable to noncontrolling interests			3.2		3.2
Net income attributable to Lear	\$ 95.3	\$ 113.4	\$ 40.8	\$ (154.2)	\$ 95.3

	<b>Predecessor - For the Three Months Ended October 3, 2009</b>				
	<b>Lear</b>	<b>Guarantors</b>	<b>Non-guarantors</b>	<b>Eliminations</b>	<b>Consolidated</b>
	<b>(Unaudited; in millions)</b>				
Net sales	\$ 67.9	\$ 845.1	\$ 2,315.8	\$ (680.9)	\$ 2,547.9
Cost of sales	90.0	756.1	2,148.1	(680.9)	2,313.3
Selling, general and administrative expenses	28.7	12.6	56.6		97.9
Amortization of intangible assets	0.1	0.1	1.1		1.3
Intercompany charges	0.4	(1.7)	1.3		
Interest expense	7.1	2.7	11.7		21.5
Other intercompany (income) expense, net	35.1	41.4	(76.5)		
Other (income) expense, net	(15.0)	0.3	40.6		25.9

Edgar Filing: LEAR CORP - Form 10-Q

Reorganization items, net	28.8	4.6	5.2		38.6
Consolidated income (loss) before income taxes and equity in net (income) loss of subsidiaries	(107.3)	29.0	127.7		49.4
Provision for income taxes			19.1		19.1
Equity in net (income) loss of subsidiaries	(131.9)	17.7		114.2	
Consolidated net income	24.6	11.3	108.6	(114.2)	30.3
Less: Net income attributable to noncontrolling interests			5.7		5.7
Net income attributable to Lear	\$ 24.6	\$ 11.3	\$ 102.9	\$ (114.2)	\$ 24.6

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

**(18) Supplemental Guarantor Condensed Consolidating Financial Statements (continued)**

	<b>Successor - For the Nine Months Ended October 2, 2010</b>				
	<b>Lear</b>	<b>Guarantors</b>	<b>Non-guarantors</b>	<b>Eliminations</b>	<b>Consolidated</b>
	<b>(Unaudited; in millions)</b>				
Net sales	\$ 208.1	\$ 3,267.5	\$ 7,888.5	\$ (2,566.0)	\$ 8,798.1
Cost of sales	267.8	2,934.6	7,378.3	(2,566.0)	8,014.7
Selling, general and administrative expenses	118.9	49.2	182.6		350.7
Amortization of intangible assets	1.0	0.3	19.0		20.3
Intercompany charges	2.8	(8.1)	5.3		
Interest (income) expense	(12.0)	33.1	23.1		44.2
Other intercompany (income) expense, net	(86.9)	31.5	55.4		
Other (income) expense, net	18.4	(6.0)	(10.9)		1.5
Consolidated income (loss) before income taxes and equity in net income of subsidiaries	(101.9)	232.9	235.7		366.7
Provision for income taxes	4.3		24.8		29.1
Equity in net income of subsidiaries	(427.4)	(111.7)		539.1	
Consolidated net income	321.2	344.6	210.9	(539.1)	337.6
Less: Net income attributable to noncontrolling interests			16.4		16.4
Net income attributable to Lear	\$ 321.2	\$ 344.6	\$ 194.5	\$ (539.1)	\$ 321.2

	<b>Predecessor - For the Nine Months Ended October 3, 2009</b>				
	<b>Lear</b>	<b>Guarantors</b>	<b>Non-guarantors</b>	<b>Eliminations</b>	<b>Consolidated</b>
	<b>(Unaudited; in millions)</b>				
Net sales	\$ 165.1	\$ 2,086.4	\$ 6,512.7	\$ (1,767.0)	\$ 6,997.2
Cost of sales	208.5	1,992.0	6,367.9	(1,767.0)	6,801.4
Selling, general and administrative expenses	106.9	43.1	181.1		331.1
Amortization of intangible assets	0.2	0.2	3.2		3.6
Intercompany charges	4.3	(10.4)	6.1		
Interest expense	97.9	8.7	33.6		140.2
Other intercompany (income) expense, net	7.0	109.9	(116.9)		

Edgar Filing: LEAR CORP - Form 10-Q

Other (income) expense, net	(20.2)	2.0	62.6		44.4
Reorganization items, net	28.8	4.6	5.2		38.6
Consolidated loss before income taxes and equity in net loss of subsidiaries	(268.3)	(63.7)	(30.1)		(362.1)
Provision (benefit) for income taxes		(9.6)	48.4		38.8
Equity in net loss of subsidiaries	145.5	129.5		(275.0)	
Consolidated net loss	(413.8)	(183.6)	(78.5)	275.0	(400.9)
Less: Net income attributable to noncontrolling interests			12.9		12.9
Net loss attributable to Lear	\$ (413.8)	\$ (183.6)	\$ (91.4)	\$ 275.0	\$ (413.8)

**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Continued)

## (18) Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

	<b>Successor - For the Nine Months Ended October 2, 2010</b>				
	<b>Lear</b>	<b>Guarantors</b>	<b>Non-guarantors</b>	<b>Eliminations</b>	<b>Consolidated</b>
	<b>(Unaudited; in millions)</b>				
Net cash provided by (used in) operating activities	\$ (68.0)	\$ 273.6	\$ 178.5	\$	\$ 384.1
<b>Cash Flows from Investing Activities:</b>					
Additions to property, plant and equipment	(8.7)	(30.1)	(76.5)		(115.3)
Other, net		2.1			2.1
Net cash used in investing activities	(8.7)	(28.0)	(76.5)		(113.2)
<b>Cash Flows from Financing Activities:</b>					
Proceeds from the issuance of senior notes	694.5				694.5
First lien credit agreement repayments	(375.0)				(375.0)
Second lien credit agreement repayments	(550.0)				(550.0)
Other long-term debt repayments, net			(9.2)		(9.2)
Short-term debt repayments, net			(33.8)		(33.8)
Payment of debt issuance costs	(17.6)				(17.6)
Dividends paid to noncontrolling interests			(13.9)		(13.9)
Other	(3.3)		(0.1)		(3.4)
Change in intercompany accounts	543.9	(245.6)	(298.3)		
Net cash provided by (used in) financing activities	292.5	(245.6)	(355.3)		(308.4)
Effect of foreign currency translation	2.2		(5.2)		(3.0)
<b>Net Change in Cash and Cash Equivalents</b>	<b>218.0</b>		<b>(258.5)</b>		<b>(40.5)</b>
<b>Cash and Cash Equivalents as of Beginning of Period</b>	<b>584.9</b>	<b>0.1</b>	<b>969.0</b>		<b>1,554.0</b>
<b>Cash and Cash Equivalents as of End of Period</b>	<b>\$ 802.9</b>	<b>\$ 0.1</b>	<b>\$ 710.5</b>	<b>\$</b>	<b>\$ 1,513.5</b>

**Predecessor - For the Nine Months Ended October 3, 2009**  
**Lear      Guarantors      Non-guarantors      Eliminations      Consolidated**  
**(Unaudited; in millions)**

Net cash provided by (used in) operating activities	\$ (240.3)	\$ (12.9)	\$ 10.6	\$	\$ (242.6)
<b>Cash Flows from Investing Activities:</b>					
Additions to property, plant and equipment	(1.0)	(10.1)	(51.6)		(62.7)
Other, net	2.1	6.7	13.8		22.6
Net cash provided by (used in) investing activities	1.1	(3.4)	(37.8)		(40.1)
<b>Cash Flows from Financing Activities:</b>					
Debtor-in-possession term loan borrowings	500.0				500.0
Other long-term debt repayments, net			(0.2)		(0.2)
Short-term debt repayments, net			(10.5)		(10.5)
Payment of debt issuance costs	(57.9)				(57.9)
Dividends paid to noncontrolling interests			(15.4)		(15.4)
Other	0.2	(0.4)	0.4		0.2
Change in intercompany accounts	(764.6)	16.5	748.1		
Net cash provided by (used in) financing activities	(322.3)	16.1	722.4		416.2
Effect of foreign currency translation	(3.2)		48.9		45.7
<b>Net Change in Cash and Cash Equivalents</b>	(564.7)	(0.2)	744.1		179.2
<b>Cash and Cash Equivalents as of Beginning of Period</b>	1,310.6	0.6	280.9		1,592.1
<b>Cash and Cash Equivalents as of End of Period</b>	\$ 745.9	\$ 0.4	\$ 1,025.0	\$	\$ 1,771.3



**LEAR CORPORATION AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Continued)**

**(18) Supplemental Guarantor Condensed Consolidating Financial Statements (continued)**

**Basis of Presentation** Certain of Lear's domestic 100% owned subsidiaries (the Guarantors) have jointly and severally unconditionally guaranteed, on a senior unsecured basis, the performance and the full and punctual payment when due, whether at stated maturity, by acceleration or otherwise, of the Company's obligations under the Revolving Credit Facility and the indenture governing the Notes, including the Company's obligations to pay principal, premium, if any, and interest with respect to the Notes. The senior notes consist of \$350 million in aggregate principal amount of 7.875% senior notes due 2018 and \$350 million in aggregate principal amount of 8.125% senior notes due 2020. The Guarantors include Lear #50 Holdings, LLC, Lear Argentine Holdings Corporation #2, Lear Automotive Dearborn, Inc., Lear Automotive Manufacturing, LLC, Lear Corporation (Germany) Ltd., Lear Corporation EEDS and Interiors, Lear Corporation Global Development, Inc., Lear EEDS Holdings, LLC, Lear European Operations Corporation, Lear Holdings, LLC, Lear Investments Company, L.L.C., Lear Mexican Holdings Corporation, Lear Mexican Holdings, L.L.C., Lear Mexican Seating Corporation, Lear Operations Corporation, Lear Seating Holdings Corp. #50, Lear South American Holdings Corporation, Lear Trim L.P. and Renosol Seating, LLC. In lieu of providing separate financial statements for the Guarantors, the Company has included the supplemental guarantor condensed consolidating financial statements above. These financial statements reflect the Guarantors listed above for all periods presented. Management does not believe that separate financial statements of the Guarantors are material to investors. Therefore, separate financial statements and other disclosures concerning the Guarantors are not presented.

As of December 31, 2009, the supplemental guarantor condensed consolidating financial statements have been restated to reflect certain changes to the equity investments of the Guarantors.

**Distributions** There are no significant restrictions on the ability of the Guarantors to make distributions to the Company.

**Selling, General and Administrative Expenses** Corporate and division selling, general and administrative expenses are allocated to the operating subsidiaries based on various factors, which estimate usage of particular corporate and division functions, and in certain instances, other relevant factors, such as the revenues or the number of employees of the Company's subsidiaries. During the three months ended October 2, 2010 and October 3, 2009, \$2.2 million and (\$4.0) million, respectively, of corporate selling, general and administrative expenses were allocated (to) from Lear. During the nine months ended October 2, 2010 and October 3, 2009, \$5.5 million and (\$8.0) million, respectively, of corporate selling, general and administrative expenses were allocated (to) from Lear.

**Long-Term Debt of Lear and the Guarantors** A summary of long-term debt of Lear and the Guarantors on a combined basis is shown below (in millions):

	<b>October 2, 2010</b>	<b>December 31, 2009</b>
Senior notes	\$ 694.8	\$
First lien credit agreement term loan		375.0
Second lien credit agreement term loan		550.0
	694.8	925.0
Less current portion		(3.8)
	\$ 694.8	\$ 921.2

**LEAR CORPORATION**  
**ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**EXECUTIVE OVERVIEW**

We were incorporated in Delaware in 1987 and are one of the world's largest automotive suppliers based on net sales. We supply our products to every major automotive manufacturer in the world.

We supply automotive manufacturers with complete automotive seat systems and related components, as well as electrical distribution systems and related components. Our strategy is to leverage our global presence and expand our low-cost footprint, focus on our core capabilities, effect selective vertical integration and investments in product development and enhance and diversify our strong customer relationships through operational excellence.

*Industry Overview*

Demand for our products is directly related to the automotive vehicle production of our major customers. Automotive sales and production can be affected by general economic or industry conditions, labor relations issues, fuel prices, regulatory requirements, government initiatives, trade agreements, availability and cost of credit and other factors. Our operating results are also significantly impacted by the overall commercial success of the vehicle platforms for which we supply particular products, as well as our relative profitability on these platforms. In addition, it is possible that customers could elect to manufacture components internally that are currently produced by external suppliers, such as us. The loss of business with respect to any vehicle model for which we are a significant supplier, or a decrease in the production levels of any such models, could have a material adverse impact on our operating results. In addition, larger cars and light trucks, as well as vehicle platforms that offer more features and functionality, such as luxury, sport utility and crossover vehicles, typically have more content and, therefore, tend to have a more significant impact on our operating results.

The global automotive industry is characterized by significant overcapacity and fierce competition among automotive manufacturers. We expect these challenging industry conditions to continue in the foreseeable future. The automotive industry in 2009 was severely affected by the turmoil in the global credit markets and the economic recession in the U.S. and global economies. These conditions had a dramatic impact on consumer vehicle demand in 2009, resulting in the lowest per capita sales rates in the United States in half a century and lower global automotive production for the second consecutive year following six consecutive years of steady growth. The first nine months of 2010 saw a significant improvement in industry production volumes globally. North American light vehicle industry production increased by approximately 54% from a year ago levels to 8.9 million units. European light vehicle industry production increased by approximately 14% from a year ago levels to 12.9 million units.

The majority of our sales continues to be derived from automotive manufacturers in North America and Europe. Many of these customers have experienced declines in market share in their traditional markets. Our ability to maintain and improve our financial performance in the future will depend, in part, on our ability to continue to diversify our sales on a customer, product and geographic basis to reflect the market overall.

Our customers require us to reduce our prices and, at the same time, assume significant responsibility for the design, development and engineering of our products. Our profitability is largely dependent on our ability to achieve product cost reductions through restructuring actions, manufacturing efficiencies, product design enhancement and supply chain management. We also seek to enhance our profitability by investing in product development, design capabilities and new product initiatives that respond to the needs of our customers and consumers. We continually evaluate operational and strategic alternatives to align our business with the changing needs of our customers, improve our business structure and lower our operating costs.

Our material cost as a percentage of net sales was 67.8% in the first nine months of 2010, as compared to 69.0% in 2009 and 69.3% in 2008. Raw material, energy and commodity costs have been extremely volatile over the past several years. Unfavorable industry conditions have also resulted in financial distress within our supply base and an increase in the risk of supply disruption. We have developed and implemented strategies to mitigate the impact of higher raw material, energy and commodity costs, which include cost reduction actions, such as the selective in-sourcing of components, the continued consolidation of our supply base, longer-term purchase commitments and the selective expansion of low-cost country sourcing and engineering, as well as value engineering and product

benchmarking. However, these strategies, together with commercial negotiations with our customers and suppliers, typically offset only a portion of the adverse impact. These costs remain volatile and could have an adverse impact on our operating results in the foreseeable future. See Forward-Looking Statements and Item 1A, Risk Factors High raw material costs could continue to have an adverse impact on our profitability, in our Annual Report on Form 10-K for the year ended December 31, 2009.

**LEAR CORPORATION***Financial Measures*

In evaluating our financial condition and operating performance, we focus primarily on earnings, cash flows and return on investment. In addition to maintaining and expanding our business with our existing customers in our more established markets, our expansion plans are focused on emerging markets. Asia, in particular, continues to present significant growth opportunities, as major global automotive manufacturers implement production expansion plans and local automotive manufacturers aggressively expand their operations to meet long-term demand in this region. We currently have thirteen joint ventures in China and several other joint ventures dedicated to serving Asian automotive manufacturers. In addition, we have aggressively pursued this strategy by selectively increasing our vertical integration capabilities and expanding our component manufacturing capacity in Mexico, Eastern Europe, Africa and Asia. Furthermore, we have expanded our low-cost engineering capabilities in China, India and the Philippines. Our success in generating cash flow will depend, in part, on our ability to manage working capital efficiently. Working capital can be significantly impacted by the timing of cash flows from sales and purchases. Historically, we have generally been successful in aligning our vendor payment terms with our customer payment terms. However, our ability to continue to do so may be adversely impacted by the unfavorable financial results of our suppliers and adverse automotive industry conditions, as well as our financial results. In addition, our cash flow is impacted by our ability to manage our inventory and capital spending efficiently. We utilize return on investment as a measure of the efficiency with which assets are deployed to increase earnings. Improvements in our return on investment will depend on our ability to maintain an appropriate asset base for our business and to increase productivity and operating efficiency.

*Restructuring*

In 2005, we initiated a three-year restructuring strategy to (i) eliminate excess capacity and lower our operating costs, (ii) streamline our organizational structure and reposition our business for improved long-term profitability and (iii) better align our manufacturing footprint with the changing needs of our customers. In light of industry conditions and customer announcements, we expanded this strategy, and through the end of 2009, we incurred pretax restructuring costs of approximately \$672 million, related manufacturing inefficiency charges of approximately \$68 million, have closed 35 manufacturing and 10 administrative facilities and located more than 50% of our total facilities and 75% of our total employment in 20 low-cost countries.

In the first nine months of 2010, we incurred additional restructuring costs of approximately \$50 million and related manufacturing inefficiency charges of approximately \$3 million, as we continued to restructure our global operations and aggressively reduce our costs. We expect accelerated restructuring actions and related investments to continue over the next year and to curtail thereafter.

*Financing Transactions*

On March 26, 2010, we issued \$350 million in aggregate principal amount at maturity of unsecured senior notes due 2018 with a coupon rate of 7.875% and a yield to maturity of 8.00% and \$350 million in aggregate principal amount at maturity of unsecured senior notes due 2020 with a coupon rate of 8.125% and a yield to maturity of 8.25%. The net proceeds from the issuance of the notes, together with existing cash on hand, were used to repay in full an aggregate amount of \$925 million of term loans provided under our first and second lien credit agreements. In connection with these transactions, we recognized a loss on the extinguishment of debt of approximately \$12 million, resulting from the write-off of unamortized debt issuance costs. For further information, see Note 6, Long-Term Debt, to the accompanying condensed consolidated financial statements included in this Report.

*Other Matters*

On November 9, 2009, Lear and certain of its U.S. and Canadian subsidiaries emerged from bankruptcy proceedings under Chapter 11 of the United States Bankruptcy Code ( Chapter 11 ). In the three and nine months ended October 3, 2009, we incurred \$39 million of fees and expenses related to our reorganization under Chapter 11. In addition, in the three and nine months ended October 3, 2009, we incurred \$3 million and \$24 million of fees and expenses related to our capital restructuring efforts prior to filing for bankruptcy protection under Chapter 11. In the three and nine months ended October 3, 2009, we recognized impairment charges of \$15 million and \$42 million, respectively, related to our investments in equity affiliates, as well as a loss of \$10 million related to a transaction with an affiliate.

In the three months ended October 2, 2010, we recognized tax benefits of \$2 million related to restructuring and the reduction of a valuation allowance in a foreign subsidiary. In the nine months ended October 2, 2010, we recognized tax benefits of \$33 million related to reductions in recorded tax reserves, as well as net tax benefits of \$3 million related to restructuring, the reduction of a valuation allowance in a foreign subsidiary and various other items. In the three and nine months ended October 3, 2009, we recognized tax expense of \$4 million and tax benefits of \$14 million, respectively, related to changes in recorded tax reserves, as well as tax benefits of \$3 million and tax expense of \$7 million, respectively, related to changes in valuation allowances in certain foreign subsidiaries.

**LEAR CORPORATION**

As discussed above, our results for the three and nine months ended October 2, 2010 and October 3, 2009, reflect the following items (in millions):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>October</b>	<b>October</b>	<b>October</b>	<b>October</b>
	<b>2,</b>	<b>3,</b>	<b>2,</b>	<b>3,</b>
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Costs related to restructuring actions, including manufacturing inefficiencies of \$1 million and \$3 million in the three and nine months ended October 2, 2010, respectively, and \$5 million and \$15 million in the three and nine months ended October 3, 2009, respectively	\$ 27	\$ (33)	\$ 53	\$ 101
Reorganization items, net		39		39
Fees and expenses related to capital restructuring and other related matters	4	3	10	24
Impairment of investments in affiliate		15		42
Loss on transaction with an affiliate		10		10
Tax (benefits) expense, net	(2)	1	(36)	(7)

For further information regarding these items, see Restructuring and Note 1, Basis of Presentation, Note 2, Restructuring Activities, Note 4, Long-Term Assets, and Note 10, Income Taxes, to the condensed consolidated financial statements included in this Report.

This section includes forward-looking statements that are subject to risks and uncertainties. For further information regarding other factors that have had, or may have in the future, a significant impact on our business, financial condition or results of operations, see Forward-Looking Statements and Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2009, as supplemented and updated by Part II Item 1A, Risk Factors, in our Quarterly Report on Form 10-Q for the quarter ended April 3, 2010.

**RESULTS OF OPERATIONS**

As a result of our emergence from Chapter 11 bankruptcy proceedings and the required adoption of fresh-start accounting, Lear is considered a new entity for financial reporting purposes. Accordingly, our financial statements for the first nine months of 2010 are designated Successor and our financial statements for the first nine months of 2009 are designated Predecessor. The effects of adopting fresh-start accounting did not have a material impact on the comparability of our results of operations between the periods, except as discussed below.

**LEAR CORPORATION**

A summary of our operating results as a percentage of net sales is shown below (dollar amounts in millions):

	<b>Three Months Ended</b>				<b>Nine Months Ended</b>			
	<b>Successor October 2, 2010</b>		<b>Predecessor October 3, 2009</b>		<b>Successor October 2, 2010</b>		<b>Predecessor October 3, 2009</b>	
Net sales								
Seating	\$ 2,208.7	78.3%	\$ 2,039.2	80.0%	\$ 6,929.7	78.8%	\$ 5,639.2	80.6%
Electrical power management systems	611.6	21.7	508.7	20.0	1,868.4	21.2	1,358.0	19.4
Net sales	2,820.3	100.0	2,547.9	100.0	8,798.1	100.0	6,997.2	100.0
Gross profit	235.8	8.4	234.6	9.2	783.4	8.9	195.8	2.8
Selling, general and administrative expenses	110.0	3.9	97.9	3.8	350.7	4.0	331.1	4.7
Amortization of intangible assets	7.0	0.3	1.3	0.1	20.3	0.2	3.6	
Interest expense	11.9	0.4	21.5	0.8	44.2	0.5	140.2	2.0
Other expense, net	3.0	0.1	25.9	1.0	1.5		44.4	0.6
Reorganization items, net			38.6	1.5			38.6	0.6
Provision for income taxes	5.4	0.2	19.1	0.8	29.1	0.3	38.8	0.6
Net income attributable to noncontrolling interests	3.2	0.1	5.7	0.2	16.4	0.2	12.9	0.2
Net income (loss) attributable to Lear	\$ 95.3	3.4%	\$ 24.6	1.0%	\$ 321.2	3.7%	\$ (413.8)	(5.9)%

**Three Months Ended October 2, 2010 vs. Three Months Ended October 3, 2009**

Net sales in the third quarter of 2010 were \$2.8 billion, as compared to \$2.5 billion in the third quarter of 2009, an increase of \$272 million or 10.7%. Improved global vehicle production volumes positively impacted net sales by \$235 million. The impact of new business was largely offset by unfavorable exchange rate fluctuations.

Gross profit and gross margin were \$236 million and 8.4% in the quarter ended October 2, 2010, as compared to \$235 million and 9.2% in the quarter ended October 3, 2009. Gross profit includes operational restructuring costs of \$25 million in the third quarter of 2010, as compared to a credit of \$30 million in the third quarter of 2009. Excluding the impact of operational restructuring costs, gross profit increased by \$56 million. Improved global vehicle production volumes, favorable operating performance and the benefit of operational restructuring actions positively impacted gross profit by \$104 million collectively. Gross profit also benefited from the impact of new business. These increases were partially offset by the impact of selling price reductions.

Selling, general and administrative expenses, including engineering and development expenses, were \$110 million in the three months ended October 2, 2010, as compared to \$98 million in the three months ended October 3, 2009. As a

percentage of net sales, selling, general and administrative expenses was 3.9% in the third quarter of 2010, as compared to 3.8% in the third quarter of 2009. The increase in selling, general and administrative expenses was primarily due to an increase in engineering and development costs, and to a lesser extent compensation-related costs, in the third quarter of 2010.

Amortization of intangible assets was \$7 million in the third quarter of 2010, as compared to \$1 million in the third quarter of 2009, as a result of intangible assets recognized in connection with the adoption of fresh-start accounting in 2009.

Interest expense was \$12 million in the third quarter of 2010, as compared to \$22 million in the third quarter of 2009. Interest expense in the third quarter of 2010 reflects lower interest rates and fees on our senior notes as compared to our debtor-in-possession financing, partially offset by higher borrowings on our senior notes as compared to our debtor-in-possession financing. Interest expense in the third quarter of 2009 properly excludes \$50 million of contractual interest for certain of our pre-petition debt obligations subsequent to filing for bankruptcy protection under Chapter 11, in accordance with accounting principles generally accepted in the United States ( GAAP ).

Other expense, which includes non-income related taxes, foreign exchange gains and losses, discounts and expenses associated with our factoring facilities, gains and losses related to certain derivative instruments and hedging activities, equity in net income of affiliates, gains and losses on the sales of assets and other miscellaneous income and expense, was \$3 million in the third quarter of 2010, as compared to \$26 million in the third quarter of 2009. The improvement in other expense between periods was primarily due



## LEAR CORPORATION

to an impairment charge of \$15 million related to our investment in an equity affiliate and a loss of \$10 million related to a transaction with an affiliate in the third quarter of 2009.

In the third quarter of 2009, we recognized charges of \$39 million for reorganization items as a result of our filing for bankruptcy protection under Chapter 11. These charges were primarily related to professional fees and management and employee incentive plans.

The provision for income taxes was \$5 million for the third quarter of 2010, representing an effective tax rate of 5.2% on pretax income of \$104 million, as compared to \$19 million for the third quarter of 2009, representing an effective tax rate of 38.7% on pretax income of \$49 million. In the third quarter of 2010, the provision for income taxes was impacted by the mix of earnings among tax jurisdictions, as well as a portion of our restructuring charges and other expenses, for which no tax benefit was provided as the charges were incurred in certain countries for which no tax benefit is likely to be realized due to a history of operating losses in those countries. In addition, we recognized tax benefits of \$2 million related to restructuring and the reduction of a valuation allowance in a foreign subsidiary. In the third quarter of 2009, the provision for income taxes primarily relates to profitable foreign operations, as well as withholding taxes on royalties and dividends paid by our foreign subsidiaries. In addition, we incurred losses in several countries that provided no tax benefits due to valuation allowances on our deferred tax assets in those countries. The provision was also impacted by a portion of our restructuring charges and reorganization items, for which no tax benefit was provided as the charges were incurred in certain countries for which no tax benefit is likely to be realized due to a history of operating losses in those countries. Additionally, the provision was impacted by tax expense of \$4 million, including interest, related to increases in recorded tax reserves and tax benefits of \$3 million related to the release of a valuation allowance in a certain foreign subsidiary. Excluding these items, the effective tax rate in the third quarters of 2010 and 2009 approximated the U.S. federal statutory income tax rate of 35% adjusted for income taxes on foreign earnings, losses and remittances, foreign and U.S. valuation allowances, tax credits, income tax incentives and other permanent items.

Further, our current and future provision for income taxes is significantly impacted by the initial recognition of and changes in valuation allowances in certain countries, particularly the United States. We intend to maintain these allowances until it is more likely than not that the deferred tax assets will be realized. Our future income taxes will include no tax benefit with respect to losses incurred and no tax expense with respect to income generated in these countries until the respective valuation allowances are eliminated. Accordingly, income taxes are impacted by the U.S. and foreign valuation allowances and the mix of earnings among jurisdictions.

Net income attributable to Lear in the third quarter of 2010 was \$95 million, or \$1.76 per diluted share, as compared to \$25 million, or \$0.32 per diluted share, in the third quarter of 2009, for the reasons described above.

### *Reportable Operating Segments*

We have two reportable operating segments: seating, which includes seat systems and related components, and electrical power management systems, which includes wiring, connectors, junction boxes and various other components of traditional electrical distribution systems, as well as emerging high-power and hybrid electrical systems. The financial information presented below is for our two reportable operating segments and our other category for the periods presented. The other category includes unallocated costs related to corporate headquarters, geographic headquarters and the elimination of intercompany activities, none of which meets the requirements of being classified as an operating segment. Corporate and geographic headquarters costs include various support functions, such as information technology, purchasing, corporate finance, legal, executive administration and human resources. Financial measures regarding each segment's pretax income (loss) before interest, other expense and reorganization items (segment earnings) and segment earnings divided by net sales (margin) are not measures of performance under GAAP. Segment earnings and the related margin are used by management to evaluate the performance of our reportable operating segments. Segment earnings should not be considered in isolation or as a substitute for net income attributable to Lear, net cash provided by (used in) operating activities or other statement of operations or cash flow statement data prepared in accordance with GAAP or as measures of profitability or liquidity. In addition, segment earnings, as we determine it, may not be comparable to related or similarly titled measures reported by other companies. For a reconciliation of consolidated segment earnings to consolidated income before

provision for income taxes, see Note 15, Segment Reporting, to the condensed consolidated financial statements included in this Report.

**LEAR CORPORATION**Seating

A summary of financial measures for our seating segment is shown below (dollar amounts in millions):

	<b>Three months ended</b>	
	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	<b>October 3,</b>
	<b>2,</b>	<b>2009</b>
	<b>2010</b>	<b>2009</b>
Net sales	\$ 2,208.7	\$ 2,039.2
Segment earnings <sup>(1)</sup>	139.8	198.8
Margin	6.3%	9.7%

(1) See definition above.

Seating net sales were \$2.2 billion in the third quarter of 2010, as compared to \$2.0 billion in the third quarter of 2009, an increase of \$170 million or 8.3%. Improved global vehicle production volumes positively impacted net sales by \$178 million. Segment earnings, including restructuring costs, and the related margin on net sales were \$140 million and 6.3% in the third quarter of 2010, as compared to \$199 million and 9.7% in the third quarter of 2009. Segment earnings includes operational restructuring costs of \$25 million in the third quarter of 2010, as compared to a credit of \$54 million in the third quarter of 2009. Excluding the impact of operational restructuring costs, segment earnings increased by \$20 million as a result of improved global vehicle production volumes, the benefit of our restructuring and other operating performance actions and the impact of new business. These increases were partially offset by the impact of selling price reductions.

Electrical Power Management Systems

A summary of financial measures for our electrical power management systems segment is shown below (dollar amounts in millions):

	<b>Three months ended</b>	
	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	<b>October 3,</b>
	<b>2,</b>	<b>2009</b>
	<b>2010</b>	<b>2009</b>
Net sales	\$ 611.6	\$ 508.7
Segment earnings <sup>(1)</sup>	24.3	(20.7)
Margin	4.0%	(4.1)%

(1) See definition above.

Electrical power management systems net sales were \$612 million in the third quarter of 2010, as compared to \$509 million in the third quarter of 2009, an increase of \$103 million or 20.2%. The impact of new business and improved global vehicle production volumes positively impacted net sales by \$60 million and \$57 million, respectively. These increases were partially offset by the unfavorable impact of net foreign exchange rate fluctuations of \$25 million. Segment earnings, including restructuring costs, and the related margin on net sales were \$24 million and 4.0% in the third quarter of 2010, as compared to (\$21) million and negative 4.1% in the third quarter of 2009. Segment earnings includes operational restructuring costs of \$1 million in the third quarter of 2010, as compared to \$23 million in the third quarter of 2009. Improved global vehicle production volumes, the benefit of our restructuring and other operating performance actions and the impact of new business positively impacted segment earnings. These increases were partially offset by the impact of selling price reductions.

Other

A summary of financial measures for our other category, which is not an operating segment, is shown below (dollar amounts in millions):

	<b>Three months ended</b>	
	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	<b>October 3,</b>
	<b>2,</b>	<b>2009</b>
	<b>2010</b>	<b>2009</b>
Net sales	\$	\$
Segment earnings <sup>(1)</sup>	(45.3)	(42.7)
Margin	N/A	N/A

(1) See definition above.

**LEAR CORPORATION**

Our other category includes unallocated corporate and geographic headquarters costs, as well as the elimination of intercompany activity. Corporate and geographic headquarters costs include various support functions, such as information technology, purchasing, corporate finance, legal, executive administration and human resources. Segment earnings related to our other category were (\$45) million in the third quarter of 2010, as compared to (\$43) million in the third quarter of 2009.

**Nine Months Ended October 2, 2010 vs. Nine Months Ended October 3, 2009**

Net sales in the first nine months of 2010 were \$8.8 billion, as compared to \$7.0 billion in the first nine months of 2009, an increase of \$1.8 billion or 25.7%. Improved global vehicle production volumes positively impacted net sales by \$1.6 billion.

Gross profit and gross margin were \$783 million and 8.9% in the nine months ended October 2, 2010, as compared to \$196 million and 2.8% in the nine months ended October 3, 2009. Improved global vehicle production volumes, as well as favorable operating performance and the benefit of operational restructuring actions, positively impacted gross profit by \$665 million collectively. Gross profit also benefited from the impact of new business. These increases were partially offset by the impact of selling price reductions. In addition, gross profit includes operational restructuring costs of \$47 million in the first nine months of 2010, as compared to \$95 million in the first nine months of 2009. Selling, general and administrative expenses, including engineering and development expenses, were \$351 million in the first nine months of 2010, as compared to \$331 million in the first nine months of 2009. The increase in selling, general and administrative expenses was primarily due to an increase in compensation-related costs, partially offset by fees and expenses related to our capital restructuring incurred in 2009. As a percentage of net sales, selling, general and administrative expenses declined to 4.0% in the first nine months of 2010, as compared to 4.7% in the first nine months of 2009, as the increase in net sales more than offset the increase in selling, general and administrative expenses.

Amortization of intangible assets was \$20 million in the first nine months of 2010, as compared to \$4 million in the first nine months of 2009, as a result of intangible assets recognized in connection with the adoption of fresh-start accounting in 2009.

Interest expense was \$44 million in the nine months ended October 2, 2010, as compared to \$140 million in the nine months ended October 3, 2009. Interest expense in the first nine months of 2010 reflects lower borrowing levels.

Interest expense in the first nine months of 2009 properly excludes \$50 million of contractual interest for certain of our pre-petition debt obligations subsequent to filing for bankruptcy protection under Chapter 11, in accordance with GAAP. The benefit of this exclusion was partially offset by interest and fees associated with our debtor-in-possession financing, as well as fees associated with our pre-petition primary credit facility amendments and waivers.

Other expense, which includes non-income related taxes, foreign exchange gains and losses, discounts and expenses associated with our factoring facilities, gains and losses related to certain derivative instruments and hedging activities, equity in net income of affiliates, gains and losses on the sales of assets and other miscellaneous income and expense, was \$2 million in the first nine months of 2010, as compared to \$44 million in the first nine months of 2009. In 2010, we recognized a loss on the extinguishment of debt of \$12 million, resulting from the write-off of unamortized debt issuance costs in the first quarter of 2010. In 2009, we recognized impairment charges of \$42 million related to our investments in equity affiliates and a loss of \$10 million related to a transaction with an affiliate.

The provision for income taxes was \$29 million for the first nine months of 2010, representing an effective tax rate of 7.9% on pretax income of \$367 million, as compared to \$39 million for the first nine months of 2009, representing an effective tax rate of negative 10.7% on a pretax loss of \$362 million. In the first nine months of 2010, the provision for income taxes was impacted by the mix of earnings among tax jurisdictions, as well as a portion of our restructuring charges and other expenses, for which no tax benefit was provided as the charges were incurred in certain countries for which no tax benefit is likely to be realized due to a history of operating losses in those countries. Additionally, the provision was impacted by tax benefits of \$33 million, including interest and penalties, related to reductions in recorded tax reserves, as well as net tax benefits of \$3 million related to restructuring, the reduction of a valuation allowance in a foreign subsidiary and various other items. In the first nine months of 2009, the provision for income

taxes primarily relates to profitable foreign operations, as well as withholding taxes on royalties and dividends paid by our foreign subsidiaries. In addition, we incurred losses in several countries that provided no tax benefits due to valuation allowances on our deferred tax assets in those countries. The provision was also impacted by a portion of our restructuring charges and reorganization items, for which no tax benefit was provided as the charges were incurred in certain countries for which no tax benefit is likely to be realized due to a history of operating losses in those countries. Additionally, the provision was impacted by tax benefits of \$14 million, including interest, related to reductions in recorded tax reserves and tax expense of \$7 million related to the establishment of valuation allowances in certain foreign subsidiaries. Excluding these items, the effective tax rate in the first nine months of 2010 and

**LEAR CORPORATION**

2009 approximated the U.S. federal statutory income tax rate of 35% adjusted for income taxes on foreign earnings, losses and remittances, foreign and U.S. valuation allowances, tax credits, income tax incentives and other permanent items.

Further, our current and future provision for income taxes is significantly impacted by the initial recognition of and changes in valuation allowances in certain countries, particularly the United States. We intend to maintain these allowances until it is more likely than not that the deferred tax assets will be realized. Our future income taxes will include no tax benefit with respect to losses incurred and no tax expense with respect to income generated in these countries until the respective valuation allowances are eliminated. Accordingly, income taxes are impacted by the U.S. and foreign valuation allowances and the mix of earnings among jurisdictions.

Net income (loss) attributable to Lear in the first nine months of 2010 was \$321 million, or \$5.94 per diluted share, as compared to (\$414) million, or (\$5.34) per diluted share, in the first nine months of 2009, for the reasons described above.

**Reportable Operating Segments**

See Three Months Ended October 2, 2010 vs. Three Months Ended October 3, 2009 Reportable Operating Segments, above for a description of our reportable operating segments and segment earnings. For a reconciliation of consolidated segment earnings to consolidated income (loss) before provision for income taxes, see Note 15, Segment Reporting, to the condensed consolidated financial statements included in this Report.

**Seating**

A summary of financial measures for our seating segment is shown below (dollar amounts in millions):

	<b>Nine months ended</b>	
	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	
	<b>2,</b>	<b>October 3,</b>
	<b>2010</b>	<b>2009</b>
Net sales	\$ 6,929.7	\$ 5,639.2
Segment earnings <sup>(1)</sup>	496.7	132.6
Margin	7.2%	2.4%

(1) See definition above.

Seating net sales were \$6.9 billion in the first nine months of 2010, as compared to \$5.6 billion in the first nine months of 2009, an increase of \$1.3 billion or 22.9%. Improved global vehicle production volumes positively impacted net sales by \$1.3 billion. Segment earnings, including restructuring costs, and the related margin on net sales were \$497 million and 7.2% in the first nine months of 2010, as compared to \$133 million and 2.4% in the first nine months of 2009. Improved global vehicle production volumes and the benefit of our restructuring and other operating performance actions positively impacted segment earnings. These increases were partially offset by the impact of selling price reductions. In addition, in the first nine months of 2010, we incurred costs related to our operational restructuring actions of \$35 million, as compared to \$53 million in the first nine months of 2009.

**Electrical Power Management Systems**

A summary of financial measures for our electrical power management systems segment is shown below (dollar amounts in millions):

	<b>Nine months ended</b>	
	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	
	<b>2,</b>	<b>October 3,</b>
	<b>2010</b>	<b>2009</b>

Edgar Filing: LEAR CORP - Form 10-Q

Net sales	\$ 1,868.4	\$ 1,358.0
Segment earnings <sup>(1)</sup>	73.4	(134.0)
Margin	3.9%	(9.9)%

(1) See definition above.

Electrical power management systems net sales were \$1.9 billion in the first nine months of 2010, as compared to \$1.4 billion in the first nine months of 2009, an increase of \$510 million or 37.6%. Improved global vehicle production volumes and the impact of new business positively impacted net sales by \$302 million and \$222 million, respectively. Segment earnings, including restructuring costs, and the related margin on net sales were \$73 million and 3.9% in the first nine months of 2010, as compared to (\$134) million and negative 9.9% in the first nine months of 2009. Improved global vehicle production volumes, the benefit of our restructuring and other operating performance actions and the impact of new business positively impacted segment earnings. These increases were



**LEAR CORPORATION**

partially offset by the impact of selling price reductions. In addition, in the first nine months of 2010, we incurred costs related to our operational restructuring actions of \$17 million, as compared to \$49 million in the first nine months of 2009.

Other

A summary of financial measures for our other category, which is not an operating segment, is shown below (dollar amounts in millions):

	<b>Nine months ended</b>	
	<b>Successor</b>	<b>Predecessor</b>
	<b>October</b>	<b>October 3,</b>
	<b>2,</b>	<b>2009</b>
	<b>2010</b>	<b>2009</b>
Net sales	\$	\$
Segment earnings <sup>(1)</sup>	(157.7)	(137.5)
Margin	N/A	N/A

(1) See definition above.

Our other category includes unallocated corporate and geographic headquarters costs, as well as the elimination of intercompany activity. Corporate and geographic headquarters costs include various support functions, such as information technology, purchasing, corporate finance, legal, executive administration and human resources. Segment earnings related to our other category were (\$158) million in the first nine months of 2010, as compared to (\$138) million in the first nine months of 2009, primarily due to an increase in compensation-related costs in 2010. In addition, we incurred fees and expenses of \$24 million related to our capital restructuring in 2009.

**RESTRUCTURING**

In 2005, we initiated a three-year restructuring strategy to (i) eliminate excess capacity and lower our operating costs, (ii) streamline our organizational structure and reposition our business for improved long-term profitability and (iii) better align our manufacturing footprint with the changing needs of our customers. In light of industry conditions and customer announcements, we expanded this strategy, and through the end of 2009, we incurred pretax restructuring costs of approximately \$672 million, related manufacturing inefficiency charges of approximately \$68 million, have closed 35 manufacturing and 10 administrative facilities and located more than 50% of our total facilities and 75% of our total employment in 20 low-cost countries.

In the first nine months of 2010, we continued to restructure our global operations and to aggressively reduce our costs. We expect accelerated restructuring actions and related investments to continue over the next year and to curtail thereafter.

Restructuring costs include employee termination benefits, fixed asset impairment charges and contract termination costs, as well as other incremental costs resulting from the restructuring actions. These incremental costs principally include equipment and personnel relocation costs. We also incur incremental manufacturing inefficiency costs at the operating locations impacted by the restructuring actions during the related restructuring implementation period. Restructuring costs are recognized in our consolidated financial statements in accordance with GAAP. Generally, charges are recorded as restructuring actions are approved and/or implemented. Actual costs recorded in our consolidated financial statements may vary from current estimates.

In the first nine months of 2010, we recorded restructuring and related manufacturing inefficiency charges of \$53 million in connection with our restructuring actions. These charges consist of \$47 million recorded as cost of sales and \$6 million recorded as selling, general and administrative expenses. Cash expenditures related to our restructuring actions totaled \$74 million in the first nine months of 2010. The 2010 charges consist of employee termination benefits of \$40 million, asset impairment charges of \$4 million and contract termination costs of \$3 million, as well as other related costs of \$3 million. We also estimate that we incurred approximately \$3 million in manufacturing

inefficiency costs during this period as a result of the restructuring. Employee termination benefits were recorded based on existing union and employee contracts, statutory requirements and completed negotiations. Asset impairment charges relate to the disposal of buildings, leasehold improvements and machinery and equipment with carrying values of \$4 million in excess of related estimated fair values. Contract termination costs include pension benefit plan curtailment charges of \$3 million.

**LIQUIDITY AND CAPITAL RESOURCES**

Our primary liquidity needs are to fund general business requirements, including working capital requirements, capital expenditures, operational restructuring actions and debt service requirements. Our principal source of liquidity is cash flows from operating activities and existing cash balances. A substantial portion of our operating income is generated by our subsidiaries. As a result, we are dependent on the earnings and cash flows of and the combination of dividends, royalties, intercompany loan repayments and other

## LEAR CORPORATION

distributions and advances from our subsidiaries to provide the funds necessary to meet our obligations. There are no significant restrictions on the ability of our subsidiaries to pay dividends or make other distributions to Lear. For further information regarding potential dividends from our non-U.S. subsidiaries, see Note 11, *Income Taxes*, to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009.

### **Cash Flow**

Net cash provided by operating activities was \$384 million in the first nine months of 2010, as compared to net cash used in operating activities of \$243 million in the first nine months of 2009, an improvement of \$627 million. Higher earnings in 2010, including the impact of depreciation and amortization, favorably impacted cash flows from operating activities by \$714 million. The net change in sold accounts receivable, which reflects the termination of our European accounts receivable factoring facility in 2009, benefited operating cash flow between periods by \$139 million. This benefit was partially offset by the net change in working capital and the net change in recoverable customer engineering, development and tooling, which resulted in a decrease in operating cash flow between periods of \$89 million and \$15 million, respectively. In the first nine months of 2010, increases in accounts receivable and accounts payable resulted in a use of cash of \$442 million and a source of cash of \$315 million, respectively, primarily reflecting the impact of increased production volumes.

Net cash used in investing activities was \$113 million in the first nine months of 2010, as compared to \$40 million in the first nine months of 2009, reflecting an increase in capital expenditures of \$53 million between periods. Capital expenditures in 2010 are estimated at approximately \$195 million.

Net cash used in financing activities was \$308 million in the first nine months of 2010, as compared to net cash provided by financing activities of \$416 million in the first nine months of 2009. In 2010, the repayment of \$925 million of term loans and \$43 million of other debt outstanding was largely offset by \$680 million of net proceeds related to the issuance of the Notes. In 2009, borrowings under our debtor-in-possession credit facility were partially offset by the payment of financing fees related to our pre-petition primary credit facility amendments and waivers and debtor-in-possession agreement. For further information regarding our 2010 financing transactions, see Executive Overview, above and Capitalization, below.

### **Capitalization**

In addition to cash provided by operating activities, we utilize uncommitted credit facilities to fund our capital expenditures and working capital requirements at certain of our foreign subsidiaries. We utilize uncommitted lines of credit as needed for our short-term working capital fluctuations. For the nine months ended October 2, 2010 and October 3, 2009, our average outstanding short-term debt balance, excluding obligations subject to compromise in connection with our filing for bankruptcy protection under Chapter 11, as of the end of each fiscal quarter, was \$27 million and \$38 million, respectively. The weighted average short-term interest rate on our short-term debt balances, excluding rates under our prior year primary credit facility and senior notes, was 2.4% and 4.0% for the respective periods. The availability of uncommitted lines of credit may be affected by our financial performance, credit ratings and other factors.

### *Senior Notes*

On March 26, 2010, we issued \$350 million in aggregate principal amount at maturity of unsecured senior notes due 2018 at a stated coupon rate of 7.875% (the 2018 Notes) and \$350 million in aggregate principal amount at maturity of unsecured senior notes due 2020 at a stated coupon rate of 8.125% (the 2020 Notes and together with the 2018 Notes, the Notes). The 2018 Notes were priced at 99.276% of par, resulting in a yield to maturity of 8.00%, and the 2020 Notes were priced at 99.164% of par, resulting in a yield to maturity of 8.25%. The net proceeds from the issuance of the Notes, together with existing cash on hand, were used to repay in full an aggregate amount of \$925 million of term loans provided under our first and second lien credit agreements.

Interest is payable on the Notes on March 15 and September 15 of each year, beginning September 15, 2010. The 2018 Notes mature on March 15, 2018, and the 2020 Notes mature on March 15, 2020. As of October 2, 2010, we had \$695 million of senior notes outstanding. There are no additional scheduled cash interest payments on the Notes in the last three months of 2010. As of October 2, 2010, we were in compliance with all covenants under the indenture

governing the Notes.

The Notes are senior unsecured obligations. Our obligations under the Notes are fully and unconditionally guaranteed, jointly and severally, on a senior unsecured basis by certain domestic subsidiaries, which are directly or indirectly 100% owned by Lear. The Notes contain certain restrictive covenants and customary events of default.

For further information related to the Notes, including information on early redemption, covenants and events of default, see Note 6, Long-Term Debt, to the condensed consolidated financial statements included in this Report and the indenture (as amended and

## LEAR CORPORATION

supplemented) governing the Notes, which has been incorporated by reference as an exhibit to our Quarterly Report on Form 10-Q for the quarter ended April 3, 2010.

### *First and Second Lien Credit Agreements*

In connection with our emergence from Chapter 11 bankruptcy proceedings, we entered into a first lien credit agreement and a second lien credit agreement in the fourth quarter of 2009. The first lien credit agreement provided for the issuance of \$375 million of term loans, and the second lien credit agreement provided for the issuance of \$550 million of term loans. As described above, in March 2010, we repaid in full amounts outstanding under the first and second lien credit agreements.

Effective March 19, 2010, we entered into an amendment and restatement of the first lien credit agreement (as amended, restated or otherwise modified, the first lien credit agreement), which provides for a \$110 million revolving credit facility (the Revolving Credit Facility). The Revolving Credit Facility permits borrowings for general corporate and working capital purposes and the issuance of letters of credit. The commitments under the Revolving Credit Facility expire on March 19, 2013.

As of October 2, 2010, there were no borrowings outstanding under the Revolving Credit Facility, and we were in compliance with all covenants set forth in the agreement governing the Revolving Credit Facility.

For further information related to the Revolving Credit Facility, including information on pricing, covenants and events of default, see Note 6, Long-Term Debt, to the condensed consolidated financial statements included in this Report and the amended and restated first lien credit agreement, which has been incorporated by reference as an exhibit to our Quarterly Report on Form 10-Q for the quarter ended April 3, 2010.

Also on March 19, 2010, we amended the first lien credit agreement to facilitate the issuance of the Notes and the repayment of amounts outstanding under the second lien credit agreement. The amendment also provides for the repurchase of certain amounts of the Notes and for a limited amount of cash dividend payments or repurchases of our common stock, when certain terms and conditions are met.

### *Contractual Obligations*

As a result of the financing transactions discussed above in Senior Notes, and First and Second Lien Credit Agreements, our scheduled maturities of long-term debt, including capital lease obligations, and scheduled interest payments on the Notes as of October 2, 2010, are shown below (in millions):

	2010	2011	2012	2013	2014	Thereafter	Total
Long-term debt maturities	\$	\$	\$	\$	\$	\$ 694.8	\$ 694.8
Scheduled interest payments		56.0	56.0	56.0	56.0	252.9	476.9
Total	\$	\$ 56.0	\$ 56.0	\$ 56.0	\$ 56.0	\$ 947.7	\$ 1,171.7

### *Off-Balance Sheet Arrangements*

#### Guarantees and Commitments

We guarantee certain of the debt of one of our unconsolidated affiliates. As of October 2, 2010, the aggregate amount of debt guaranteed was approximately \$3 million.

#### *Adequacy of Liquidity Sources*

As of October 2, 2010, we had approximately \$1.5 billion of cash and cash equivalents on hand, which we believe will enable us to meet our liquidity needs to satisfy ordinary course business obligations. However, our ability to continue to meet such liquidity needs is subject to, and will be affected by, cash flows from operations, including the impact of restructuring activities, challenging automotive industry conditions, the financial condition of our customers and suppliers and other related factors. Additionally, as discussed in Executive Overview above, another economic downturn or reduction in production levels could negatively impact our financial condition. Furthermore, our future

financial results will be affected by cash flows from operations, including the impact of restructuring activities, and will also be subject to certain factors outside of our control, including those described above in this paragraph. See Executive Overview above, Forward-Looking Statements below and Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2009, as supplemented and updated by Part II Item 1A, Risk Factors, in our Quarterly Report on Form 10-Q for the quarter ended April 3, 2010, for further discussion of the risks and uncertainties affecting our cash flows from operations, borrowing availability and overall liquidity.

## LEAR CORPORATION

### Market Rate Sensitivity

In the normal course of business, we are exposed to market risk associated with fluctuations in foreign exchange rates and interest rates. We manage these risks through the use of derivative financial instruments in accordance with management's guidelines. We enter into all hedging transactions for periods consistent with the underlying exposures. We do not enter into derivative instruments for trading purposes.

#### *Foreign Exchange*

Operating results may be impacted by our buying, selling and financing in currencies other than the functional currency of our operating companies ( transactional exposure ). We mitigate this risk by entering into forward foreign exchange, futures and option contracts. The foreign exchange contracts are executed with banks that we believe are creditworthy. Gains and losses related to foreign exchange contracts are deferred where appropriate and included in the measurement of the foreign currency transaction subject to the hedge. Gains and losses incurred related to foreign exchange contracts are generally offset by the direct effects of currency movements on the underlying transactions. Our most significant foreign currency transactional exposures relate to the Mexican peso and various European currencies. We have performed a quantitative analysis of our overall currency rate exposure as of October 2, 2010. The potential earnings benefit related to net transactional exposures from a hypothetical 10% strengthening of the U.S. dollar relative to all other currencies for a twelve-month period is approximately \$17 million. The potential adverse earnings impact related to net transactional exposures from a similar strengthening of the Euro relative to all other currencies for a twelve-month period is approximately \$18 million.

As of October 2, 2010, foreign exchange contracts representing \$119 million of notional amount were outstanding with maturities of less than three months. As of October 2, 2010, the fair value of these contracts was approximately \$4 million. A 10% change in the value of the U.S. dollar relative to all other currencies would result in a \$4 million change in the aggregate fair value of these contracts. A 10% change in the value of the Euro relative to all other currencies would result in a \$4 million change in the aggregate fair value of these contracts.

There are certain shortcomings inherent in the sensitivity analysis presented. The analysis assumes that all currencies would uniformly strengthen or weaken relative to the U.S. dollar or Euro. In reality, some currencies may strengthen while others may weaken, causing the earnings impact to increase or decrease depending on the currency and the direction of the rate movement.

In addition to the transactional exposure described above, our operating results are impacted by the translation of our foreign operating income into U.S. dollars ( translational exposure ). In 2009, net sales outside of the United States accounted for 84% of our consolidated net sales, although certain non-U.S. sales are U.S. dollar denominated. We do not enter into foreign exchange contracts to mitigate our translational exposure.

#### *Interest Rates*

Historically, we have used interest rate swap and other derivative contracts to manage our exposure to variable interest rates on outstanding variable rate debt instruments indexed to United States or European Monetary Union short-term money market rates. As of October 2, 2010, and December 31, 2009, there were no interest rate contracts outstanding. The Company will continue to evaluate, and may use derivative financial instruments, including forwards, futures, options, swaps and other derivative contracts to manage its exposures to fluctuations in interest rates in the future.

#### *Commodity Prices*

We have commodity price risk with respect to purchases of certain raw materials, including steel, leather, resins, chemicals, copper and diesel fuel. Our main cost exposures relate to steel and copper. The majority of our steel purchases is comprised of components that are integrated into a seat system, such as seat frames, mechanisms and mechanical components. Therefore, our exposure to steel prices is primarily indirect, through these purchased components. Our copper wire contracts are generally subject to price index agreements. Raw material, energy and commodity costs have been extremely volatile over the past several years. In limited circumstances, we have used financial instruments to mitigate this risk.

We have developed and implemented strategies to mitigate the impact of higher raw material, energy and commodity costs, which include cost reduction actions, such as the selective in-sourcing of components, the continued consolidation of our supply base, longer-term purchase commitments and the selective expansion of low-cost country

sourcing and engineering, as well as value engineering and product benchmarking. However, these strategies, together with commercial negotiations with our customers and suppliers, typically offset only a portion of the adverse impact. These costs remain volatile and could have an adverse impact on our operating results in the foreseeable future. See Forward-Looking Statements below and Item 1A, Risk Factors High raw



## LEAR CORPORATION

material costs could continue to have an adverse impact on our profitability, in our Annual Report on Form 10-K for the year ended December 31, 2009.

Historically, we have used derivative instruments to reduce our exposure to fluctuations in certain commodity prices, including copper. As of October 2, 2010, and December 31, 2009, there were no commodity swap contracts outstanding. The Company will continue to evaluate and may use derivative financial instruments, including forwards, futures, options, swaps and other derivative contracts to manage its exposures to commodity prices in the future.

### **OTHER MATTERS**

#### **Legal and Environmental Matters**

We are involved from time to time in various legal proceedings and claims, including, without limitation, commercial and contractual disputes, product liability claims and environmental and other matters. As of October 2, 2010, we had recorded reserves for pending legal disputes, including commercial disputes and other matters, of \$21 million. In addition, as of October 2, 2010, we had recorded reserves for product liability claims and environmental matters of \$40 million and \$3 million, respectively. Although these reserves were determined in accordance with GAAP, the ultimate outcomes of these matters are inherently uncertain, and actual results may differ materially from current estimates. For a description of risks related to various legal proceedings and claims, see Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2009. For a more complete description of our outstanding material legal proceedings, see Note 14, Legal and Other Contingencies, to the condensed consolidated financial statements included in this Report.

#### **Significant Accounting Policies and Critical Accounting Estimates**

Certain of our accounting policies require management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are based on our historical experience, the terms of existing contracts, our evaluation of trends in the industry, information provided by our customers and suppliers and information available from other outside sources, as appropriate. However, these estimates and assumptions are subject to an inherent degree of uncertainty. As a result, actual results in these areas may differ significantly from our estimates. For a discussion of our significant accounting policies and critical accounting estimates, see Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations Significant Accounting Policies and Critical Accounting Estimates, and Note 4, Summary of Significant Accounting Policies, to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009. There have been no significant changes in our significant accounting policies or critical accounting estimates during the first nine months of 2010.

#### **Recently Issued Accounting Pronouncements**

For discussion of the impact of recently issued accounting pronouncements on our financial statements, see Note 17, Accounting Pronouncements, to the condensed consolidated financial statements included in this Report.

## LEAR CORPORATION

### Forward-Looking Statements

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by us or on our behalf. The words will, may, designed to, outlook, believes, should, anticipates, plans, estimates and similar expressions identify certain of these forward-looking statements. We also may provide forward-looking statements in oral statements or other written materials released to the public. All such forward-looking statements contained or incorporated in this Report or in any other public statements which address operating performance, events or developments that we expect or anticipate may occur in the future, including, without limitation, statements related to business opportunities, awarded sales contracts, sales backlog and ongoing commercial arrangements, or statements expressing views about future operating results, are forward-looking statements. Actual results may differ materially from any or all forward-looking statements made by us. Important factors, risks and uncertainties that may cause actual results to differ materially from anticipated results include, but are not limited to:

- general economic conditions in the markets in which we operate, including changes in interest rates or currency exchange rates;

- the financial condition and restructuring actions of our customers and suppliers;

- changes in actual industry vehicle production levels from our current estimates;

- fluctuations in the production of vehicles or the loss of business with respect to a vehicle model for which we are a significant supplier;

- disruptions in the relationships with our suppliers;

- labor disputes involving us or our significant customers or suppliers or that otherwise affect us;

- the outcome of customer negotiations;

- the impact and timing of program launch costs;

- the costs, timing and success of restructuring actions;

- increases in our warranty, product liability or recall costs;

- risks associated with conducting business in foreign countries;

- competitive conditions impacting our key customers and suppliers;

- the cost and availability of raw materials and energy;

- our ability to mitigate increases in raw material, energy and commodity costs;

- the outcome of legal or regulatory proceedings to which we are or may become a party;

- the impact of pending legislation and regulations or changes in existing federal, state, local or foreign laws or regulations;

unanticipated changes in cash flow, including our ability to align our vendor payment terms with those of our customers;

our ability to access capital markets on commercially reasonable terms;

impairment charges initiated by adverse industry or market developments;

our anticipated future performance, including, without limitation, our ability to maintain or increase revenue and gross margins, control future operating expenses and make necessary capital expenditures; and

other risks, described in Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2009, as supplemented and updated by Part II Item 1A, Risk Factors, in our Quarterly Report on Form 10-Q for the quarter ended April 3, 2010, and from time to time in our other Securities and Exchange Commission filings.

The forward-looking statements in this Report are made as of the date hereof, and we do not assume any obligation to update, amend or clarify them to reflect events, new information or circumstances occurring after the date hereof.

**LEAR CORPORATION**

**ITEM 4 CONTROLS AND PROCEDURES**

(a) Disclosure Controls and Procedures

The Company has evaluated, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and President along with the Company's Senior Vice President and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this Report. The Company's disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. Based on the evaluation described above, the Company's Chief Executive Officer and President along with the Company's Senior Vice President and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective to provide reasonable assurance that the desired control objectives were achieved as of the end of the period covered by this Report.

(b) Changes in Internal Controls over Financial Reporting

There was no change in the Company's internal control over financial reporting that occurred during the fiscal quarter ended October 2, 2010, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II OTHER INFORMATION**

**ITEM 1 LEGAL PROCEEDINGS**

We are involved from time to time in various legal proceedings and claims, including, without limitation, commercial and contractual disputes, product liability claims and environmental and other matters. In particular, we are involved in the outstanding material legal proceedings described in Note 14, Legal and Other Contingencies, to the condensed consolidated financial statements included in this Report. In addition, see Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2009, for a description of risks relating to various legal proceedings and claims.

**ITEM 1A RISK FACTORS**

There have been no material changes from the risk factors as previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2009, as supplemented and updated by Part II Item 1A, Risk Factors, in our Quarterly Report on Form 10-Q for the quarter ended April 3, 2010.

**ITEM 6 EXHIBITS**

The exhibits listed on the Index to Exhibits on page 48 are filed with this Form 10-Q or incorporated by reference as set forth below.

**LEAR CORPORATION**  
**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

LEAR CORPORATION

Dated: October 28, 2010

By: /s/ Robert E. Rossiter  
Robert E. Rossiter  
Chief Executive Officer and President

By: /s/ Matthew J. Simoncini  
Matthew J. Simoncini  
Senior Vice President and Chief  
Financial Officer

47

---

**LEAR CORPORATION**  
**Index to Exhibits**

**Exhibit**

**Number Exhibit**

- \*\* 10.1\* Non-Executive Chairman Compensation.
  
- \*\* 31.1 Rule 13a-14(a)/15d-14(a) Certification of Principal Executive Officer.
  
- \*\* 31.2 Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer.
  
- \*\* 32.1 Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  
- \*\* 32.2 Certification by Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  
- \* Compensatory  
plan or  
arrangement.
  
- \*\* Filed herewith.