DOLLAR TREE STORES INC
Form 8-K
January 05, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT
TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 4, 2005

DOLLAR TREE STORES, INC.
(Exact name of registrant as specified in its charter)

VIRGINIA
(State or Other Jurisdiction of Incorporation)

0-25464	54-1387365
(Commission File Number)	(I.R.S. Employer Identification No.)

500 Volvo Parkway
Chesapeake, VA 23320
(Address of Principal Executive Offices and Zip Code)

(757) 321-5000
(Registrant s Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

|_| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

|_| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

|_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

|_| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01. Regulation FD Disclosure.

As previously announced, Dollar Tree Stores, Inc. has released a business update for its fourth quarter of 2004, which is available via a recorded telephone announcement beginning January 4 after 5:00 PM EST and continuing through Friday, January 7. The recorded announcement may be accessed by calling (757) 321-5TRE.

The text of that recorded announcement is included below:

> Thank you for calling Dollar Tree s business update hotline. This is Adam Bergman, Director of Investor Relations.
>
> Any comments on this call about our future expectations, plans and prospects constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. Our actual results may differ materially from those indicated by these forward-looking statements as a result of various important factors, including national and international events, consumer spending, and others described in our recent Annual Report and Quarterly Report on file with the SEC. This information is current only as of the date presented, and we will not update this information until our official quarterly sales release scheduled for Thursday, February 3rd, 2005, before market open.
>
> Our previous guidance for the fiscal fourth quarter, which runs from October 31st through January 29th, is for total sales to be in the range of 990 million to 1.01 billion dollars, based on flat to slightly positive comparable store sales. Through January 3rd, our results can be characterized as within the lower half of our guided range.
>
> As of January 3rd, 2005, we operated 2,741 stores in 48 states, compared to 2,524 stores in 47 states a year ago.
>
> Please take note: In order to better harmonize our reporting with that of other retailers, and therefore provide greater context to our results, we will update this hotline next on the morning of Thursday, April 7th, 2005. Future quarterly updates also will take place on Thursday mornings, in-line with when most other retailers report their monthly sales results.
>
> Thanks again for calling.

The information contained in this item is being furnished to the Securities and Exchange Commission pursuant to the Commission s Regulation FD. Such information shall not be deemed filed for purposes of Section 18 of the Securities and Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information shall not be deemed incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, except as expressly set forth by specific reference in such filing.

A WARNING ABOUT FORWARD-LOOKING STATEMENTS:

This Current Report on Form 8-K contains forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995. Forward-looking statements address future events, developments or results and typically use words such as believe, anticipate, expect, intend, plan, forecast, or estimate. For example, our forward-looking statements include statements regarding our anticipated fourth-quarter sales. For a discussion of the risks,

uncertainties and assumptions that could affect our future events, developments or results, you should carefully review the Risk Factors, Business, and Management s Discussion and Analysis of Financial Condition and Results of Operations sections in our Annual Report on Form 10-K filed April 13, 2004 and the Management s Discussion and Analysis of Financial Condition and Results of Operations section of our Quarterly Report on Form 10-Q filed December 9, 2004. Also, carefully review Risk Factors in our most recent prospectuses filed November 15, 2000 and August 3, 2000. In light of these risks and uncertainties, the future events, developments or results described by our forward-looking statements in this document could turn out to be materially and adversely different from those we discuss or imply. We are not obligated to release publicly any revisions to any forward-looking statements contained in this report to reflect events or circumstances occurring after the date of this report and you should not expect us to do so.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

DATE: January 5, 2005

DOLLAR TREE STORES, INC.

By: /s/ Kent A. Kleeberger

Kent A. Kleeberger
Chief Financial Officer