

COLONIAL BANGROUP INC
Form 10-K
March 10, 2003

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File #0-07945

THE COLONIAL BANGROUP, INC.

(Exact name of registrant as specified in its charter)

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Delaware
(State of Incorporation)

63-0661573
(IRS Employer Identification No.)

One Commerce Street

Suite 800

Montgomery, AL 36104
(Address of principal executive offices)

(334) 240-5000
(Telephone No.)

Securities registered pursuant to Section 12(b) of the Act:

Common Stock, Par Value \$2.50 Registered on the New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

7½% Convertible Subordinated Debentures, due 2011

(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to the Form 10-K.

The aggregate market value of the voting stock of the registrant held by non-affiliates as of February 20, 2003 based on the closing price of \$11.40 per share for Common Stock was \$1,410,977,065. (For purposes of calculating this amount, all directors, officers and principal shareholders of the registrant are treated as affiliates).

Shares of Common Stock outstanding at February 20, 2003 were 123,769,918.

DOCUMENTS INCORPORATED BY REFERENCE

Document

Part of Form 10-K

Portions of Definitive Proxy Statement for 2003 Annual Meeting as specifically referred to herein.

Part III

PART I

Item 1. *Business*

General

The Registrant, The Colonial BancGroup, Inc. (BancGroup) is a Delaware corporation organized in 1974 as a bank holding company under the Bank Holding Act of 1956, as amended (the BHCA). BancGroup was originally organized as Southland Bancorporation, and its name was changed in 1981. In 1997, pursuant to the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994, BancGroup consolidated its banking subsidiaries located in Georgia, Florida and Tennessee into Colonial Bank, its banking subsidiary in Alabama. In 2000, pursuant to the Gramm-Leach-Bliley Financial Services Modernization Act (Gramm-Leach), BancGroup elected to become a financial holding company which allows it to affiliate with securities firms and insurance companies and to engage in other activities that are financial in nature, incidental to such financial activities, or complementary to such activities.

The principal activity of BancGroup is to supervise and coordinate the business of its subsidiaries and to provide them with capital and services. BancGroup derives substantially all of its income from dividends received from Colonial Bank. Various statutory provisions and regulatory policies limit the amount of dividends Colonial Bank may pay without regulatory approval. In addition, federal statutes restrict the ability of Colonial Bank to make loans to BancGroup.

Bank Subsidiary

As of December 31, 2002 Colonial Bank had a total of 269 branches, with 121 branches in Alabama, 103 branches in Florida, 22 branches in Georgia, nine branches in Texas, 11 branches in Nevada and three branches in Tennessee. Colonial Bank conducts a general commercial banking business in its respective service areas. Colonial Bank offers a variety of demand, savings and time deposit products as well as extensions of credit through personal, commercial and mortgage loans within each of its market areas. Colonial Bank also provides additional services to its markets through cash management services, electronic banking services, credit card and merchant services and financial planning services. Financial planning services include trust services, insurance sales and the sales of various types of investment products such as mutual funds, annuities, stocks, municipal bonds, U.S. government securities.

Colonial Bank encounters intense competition in its commercial banking business, generally from other banks located in its respective metropolitan and service areas. Colonial Bank competes for interest bearing funds with other banks and with many issuers of commercial paper and other securities, which are not banks. In the case of larger customers, competition exists with banks in other metropolitan areas of the United States, many of which are larger in terms of capital resources and personnel. In the conduct of certain aspects of its commercial banking business, Colonial Bank competes with savings and loan associations, credit unions, mortgage banks, factors, insurance companies and other financial institutions. At December 31, 2002, Colonial Bank accounted for approximately 99.7% of BancGroup's consolidated assets.

Nonbanking Subsidiaries

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BancGroup has the following directly and wholly owned nonbanking subsidiaries that are currently active. Colonial Brokerage, Inc., a Delaware Corporation, provides full service and discount brokerage services and investment advice and became a member of the National Association of Securities Dealers (NASD) in September 2001. The Colonial BancGroup Building Corporation, an Alabama Corporation, was established primarily to own and lease certain buildings and land used by Colonial Bank. Colonial Capital II, a Delaware business trust, issued \$70 million in trust preferred securities in 1997, which are guaranteed by BancGroup. Colonial Capital Trust III, a Delaware business trust, was formed in March 2002 and issued \$100 million in trust preferred securities which are guaranteed by BancGroup. MBI Capital Trust was acquired in March 2002 as part

of the acquisition of Mercantile BancCorp, Inc. and has \$8 million in trust preferred securities outstanding. BancGroup acquired Great Florida Title, LLC, which operates as a title insurance agency, as part of the Manufacturer Bancshares, Inc. acquisition in October 2001.

In 2002, BancGroup acquired interests in several real estate developments located in the Atlanta metropolitan area of Georgia. Their names and BancGroup's respective ownership percentages in each are as follows: CB Habersham, LLC 45%, Colonial Crabapple, LLC 60%, Eagle White Columns Development, LLC 24%, and CB Dogwood, LLC 45%.

Colonial Bank controls the following significant subsidiaries: CBG, Inc., a Nevada Corporation, owns certain trade names and trademarks which it licenses to BancGroup, Colonial Bank, Colonial Brokerage and their affiliates for use in their businesses. CBG Investments, Inc., a Nevada corporation, owns and manages investment securities. Colonial Investment Services, Inc., an Alabama corporation; Colonial Investments Services of Florida, Inc., a Florida corporation; Colonial Investment Services of Tennessee, Inc., a Tennessee corporation; Colonial Investment Services of Georgia, Inc., a Georgia corporation; and Colonial Investment Services of Nevada, Inc., a Nevada corporation, all offer various insurance products and annuities for sale to the public. Colonial Asset Management, Inc., an Alabama corporation, is an investment advisor registered under the Investment Advisors Act of 1940. Colonial Bank's 72.43% ownership of Goldleaf Technologies, Inc., a Delaware corporation, which provides internet and ACH services to community banks. CBG Florida REIT Corp., a Florida corporation and Real Estate Investment Trust formed in 2002, owns and manages certain real estate loans. CBG Nevada Holding Corp., a Nevada corporation and wholly owned subsidiary of Colonial Bank, owns all of the common stock and in excess of 90% of the preferred stock of CBG Florida REIT Corp.

At December 31, 2002, BancGroup and its subsidiaries employed 3,883 persons. BancGroup's principal offices are located at and its mailing address is: One Commerce Street, Suite 800, Montgomery, Alabama 36104. BancGroup's telephone number at its principal offices is (334) 240-5000.

Available Information

BancGroup makes available, free of charge through its Internet website (www.colonialbank.com), the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to these reports filed or furnished pursuant to Section 13(a) of the Exchange Act as soon as reasonably practicable after electronically filing or furnishing such material with the Securities and Exchange Commission.

Certain Regulatory Considerations

The following is a brief summary of the regulatory environment in which BancGroup and Colonial Bank operate and is not designed to be a complete discussion of all statutes and regulations affecting such operations, including those federal and state statutes and regulations specifically mentioned herein. Changes in the laws and regulations applicable to BancGroup and Colonial Bank can affect the operating environment in substantial and unpredictable ways. BancGroup cannot accurately predict whether legislation will ultimately be enacted, and if enacted the ultimate effect that implementing regulations would have on BancGroup or its subsidiaries' financial condition or results of operations.

BancGroup is a registered financial holding company subject to supervision and regulation by the Board of Governors of the Federal Reserve System (the Federal Reserve). As such, it is subject to the BHCA and many of the Federal Reserve's regulations promulgated thereunder. The Federal Reserve has broad enforcement powers over bank holding companies, including the power to impose substantial fines and civil penalties.

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Colonial Bank, an Alabama state-chartered bank that is a member of the Federal Reserve System, is subject to supervision and examination by the Federal Reserve and the Alabama State Banking Department (the Department). The deposits of Colonial Bank are insured by the FDIC to the extent provided by law. The FDIC

assesses deposit insurance premiums the amount of which may, in the future, depend in part on the condition of Colonial Bank. Both the Federal Reserve and the Department have jurisdiction over a number of the same matters, including lending decisions and mergers. The bank regulatory agencies have broad enforcement powers over depository institutions under their jurisdiction, including the power to terminate deposit insurance, to impose fines and other civil and criminal penalties, and to appoint a conservator or receiver if any of a number of conditions are met.

Mergers, Acquisitions and Changes in Control

One limitation under the BHCA and the Federal Reserve's regulations requires that BancGroup obtain prior approval of the Federal Reserve before BancGroup acquires, directly or indirectly, more than 5% of any class of voting securities of another bank. Prior approval also must be obtained before BancGroup acquires all or substantially all of the assets of another bank, or before it merges or consolidates with another bank holding company. Because BancGroup is a registered bank holding company, persons seeking to acquire 25% or more of any class of its voting securities must receive the approval of the Federal Reserve. Similarly, under certain circumstances, persons seeking to acquire between 5% and 25% also may be required to obtain prior Federal Reserve approval.

In September 1994, Congress enacted the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994. This legislation, among other things, amended the BHCA to permit bank holding companies, subject to certain limitations, to acquire either control or substantial assets of a bank located in states other than that bank holding company's home state regardless of state law prohibitions. This legislation became effective on September 29, 1995. In addition, this legislation also amended the Federal Deposit Insurance Act to permit, beginning on June 1, 1997 (or earlier where state legislatures provided express authorization), the merger of insured banks with banks in other states, subject to certain limitations.

FDIC Improvement Act

As a result of enactment in 1991 of the FDIC Improvement Act (the FDICIA), banks are subject to increased reporting requirements and more frequent examinations by the bank regulatory agencies. The agencies also have the authority to dictate certain key decisions that formerly were left to management, including compensation standards, loan underwriting standards, asset growth, and payment of dividends. Failure to comply with these standards, or failure to maintain capital above specified levels set by the regulators, could lead to the imposition of penalties or the forced resignation of management. If a bank becomes critically undercapitalized, the banking agencies have the authority to place an institution into receivership.

Consumer Protection Laws

There are a number of laws that govern the relationship between Colonial Bank and its customers. For example, the Community Reinvestment Act is designed to encourage lending by banks to persons in low and moderate-income areas. The Home Mortgage Disclosure Act and the Equal Credit Opportunity Act attempt to minimize lending decisions based on impermissible criteria, such as race or gender. The Truth-in-Lending Act and the Truth-in-Savings Act require banks to provide certain disclosure of relevant terms related to loans and savings accounts, respectively. Anti-tying restrictions (which prohibit, for instance, conditioning the availability or terms of credit on the purchase of another banking product) further restrict Colonial Bank's relationships with its customers.

Gramm-Leach

In 1999, Gramm-Leach was signed into law and it became effective on March 11, 2000. The primary purpose of Gramm-Leach was to eliminate barriers between investment banking and commercial banking and to permit, within certain limitations, the affiliation of financial service providers. Generally, Gramm-Leach

(1) repealed the historical restrictions against, and eliminated many federal and state law barriers to affiliations among banks, securities firms, insurance companies and other financial service providers, (2) provided a uniform framework for the activities of banks, savings institutions and their holding companies, (3) broadened the activities that may be conducted by and through national banks and other banking subsidiaries of bank holding companies, (4) provided an enhanced framework for protecting the privacy of consumers' information, (5) adopted a number of provisions related to the capitalization, membership, corporate governance and other measures designed to modernize the Federal Home Loan Bank System, (6) modified the laws governing the implementation of the Community Reinvestment Act, and (7) addressed a variety of other legal and regulatory issues affecting both day-to-day operations and long-term activities of financial institutions.

More specifically, under Gramm-Leach, bank holding companies, such as BancGroup, that meet certain management, capital, and Community Reinvestment Act standards, are permitted to become financial holding companies and, by doing so, to affiliate with securities firms and insurance companies and to engage in other activities that are financial in nature, incidental to such financial activities, or complementary to such activities. A bank holding company may become a financial holding company if each of its subsidiary banks is well capitalized under the FDICIA prompt corrective action provisions, is well managed and has at least a satisfactory rating under the Community Reinvestment Act. The required filing is a declaration that the bank holding company wishes to become a financial holding company and meets all applicable requirements. BancGroup became a financial holding company on May 12, 2000.

No prior regulatory approval will be required for a financial holding company to acquire a company, other than a bank or savings association, engaged in activities permitted under Gramm-Leach. Activities cited by Gramm-Leach as being financial in nature include:

securities underwriting, dealing and market making;

sponsoring mutual funds and investment companies;

insurance underwriting and agency;

merchant banking activities; and

activities that the Federal Reserve has determined to be closely related to banking.

Other Subsidiary Regulation

Certain subsidiaries of Colonial Bank currently sell insurance products in Alabama, Georgia, Florida, Tennessee, Texas, and Nevada. The sale of insurance products is conducted in Colonial Bank branches, but, in accordance with applicable law, is segregated from banking activities. Those states where products are currently being sold allow the sale of insurance products by bank subsidiaries, subject to regulation by each state's Department of Insurance and/or each state's Banking Department. The extent of regulation varies materially from state to state. However, the enactment of Gramm-Leach requires all states to allow the sale of insurance by financial institutions.

As part of its acquisition of Manufacturers Bancshares, Inc. in 2001, BancGroup acquired Great Florida Title, LLC, which operates as a title insurance agency in Tampa, Florida. It is regulated by the Florida Department of Insurance.

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Colonial Asset Management, Inc., a Colonial Bank subsidiary, is a registered investment adviser under the Investment Advisers Act of 1940. It is regulated by the Securities and Exchange Commission (SEC).

Colonial Brokerage, Inc., a BancGroup subsidiary, became a member of the National Association of Securities Dealers (NASD) in September 2001 and operates as a securities broker dealer. It is regulated by the SEC and NASD.

Pursuant to authority granted in Gramm-Leach, during 2002, BancGroup made a number of merchant banking investments in limited liability companies located in Georgia that engage in real estate development. Due to the amount of equity owned by BancGroup, each is considered a subsidiary of BancGroup and an affiliate of Colonial Bank for purposes of Sections 23A and 23B of the Federal Reserve Act. These subsidiaries of BancGroup include CB Habersham, LLC, CB Dogwood, LLC, Colonial Crabapple, LLC and Eagle White Columns Development, LLC.

Privacy Laws

In 2000, the federal banking regulators issued final regulations implementing certain provisions of Gramm-Leach governing the privacy of consumer financial information. The regulations, which were effective November 13, 2000 but were not mandatory until July 1, 2001, limit the disclosure by financial institutions such as BancGroup and Colonial Bank of nonpublic personal information about individuals who obtain financial products or services for personal, family, or household purposes. Subject to certain exceptions allowed by law, the regulations cover information sharing between financial institutions, affiliates and nonaffiliated third parties. More specifically, the regulations require financial institutions to i) provide initial notices to customers about their privacy policies, describing the conditions under which they may disclose nonpublic personal financial information to affiliates and nonaffiliated third parties; ii) provide annual notices of their privacy policies to their current customers; and iii) provide a reasonable method for consumers to opt out of disclosures to nonaffiliated third parties.

Protection of Customer Information

In February 2001, the federal banking regulators issued final regulations implementing the provisions of Gramm-Leach relating to the protection of customer information. The effective date of these regulations was July 1, 2001. The regulations, applicable to state member banks, like Colonial Bank, and certain of their nonbank subsidiaries, and to bank holding companies, like BancGroup, and certain of their nonbank subsidiaries or affiliates, relate to administrative, technical, and physical safeguards for customer records and information. These safeguards are intended to ensure the security and confidentiality of customer records and information; protect against any anticipated threats or hazards to the security or integrity of such records; and protect against unauthorized access to or use of such records or information that could result in substantial harm or inconvenience to any customer.

Safety and Soundness Standards

Pursuant to FDICIA, the federal banking regulatory agencies have adopted a set of guidelines prescribing safety and soundness standards for depository institutions such as Colonial Bank. The guidelines establish general standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, asset quality, earnings and compensation, fees and benefits. In general, the guidelines require, among other things, appropriate systems and practices to identify and manage the risks and exposures specified in the guidelines. The guidelines prohibit excessive compensation as an unsafe and unsound practice and describe compensation as excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer, employee, director or principal shareholder. In addition, the agencies adopted regulations that authorize an agency to order an institution that has been given notice by an agency that it is not satisfying any of such safety and soundness standards to submit a compliance plan. If the institution fails to submit an acceptable compliance plan or fails to implement an accepted plan, the agency must issue an order directing action to correct the deficiency and may

issue an order directing other actions be taken, including restricting asset growth, restricting interest rates paid on deposits, and requiring an increase in the institution's ratio of tangible equity to assets.

Payment of Dividends and Other Restrictions

BancGroup is a legal entity separate and distinct from its subsidiaries, including Colonial Bank. There are various legal and regulatory limitations on the extent to which BancGroup's subsidiaries can, among other things, finance, or otherwise supply funds to, BancGroup. Specifically, dividends from Colonial Bank are the principal source of BancGroup's cash funds and there are certain legal restrictions under federal and state law on the payment of dividends by banks. The relevant regulatory agencies also have authority to prohibit BancGroup and Colonial Bank from engaging in what, in the opinion of such regulatory body, constitutes an unsafe or unsound banking practice. The payment of dividends could, depending upon the financial condition of BancGroup and Colonial Bank, be deemed to constitute such an unsafe or unsound practice.

In addition, Colonial Bank and its subsidiaries are subject to limitations under Sections 23A and 23B of the Federal Reserve Act with respect to extensions of credit to, investments in, and certain other transactions with, BancGroup and its subsidiaries other than Colonial Bank. Furthermore, loans and extensions of credit are also subject to various collateral requirements. On October 31, 2002, the Federal Reserve adopted Regulation W, which combines the Federal Reserve's interpretations and exemptions relating to Sections 23A and 23B of the Federal Reserve Act. Regulation W becomes effective on April 1, 2003.

Capital Adequacy

The Federal Reserve has adopted minimum risk-based and leverage capital guidelines for bank holding companies. The minimum required ratio of total capital to risk-weighted assets (including certain off-balance-sheet items, such as standby letters of credit) is 8%, of which 4% must consist of Tier 1 capital. As of December 31, 2002, BancGroup's total risk-based capital ratio was 10.93%, including 7.76% of Tier 1 capital. The minimum required leverage capital ratio (Tier 1 capital to average total assets) is 3% for bank holding companies that meet certain specified criteria, including that they have the highest regulatory rating. A minimum leverage ratio of 4% is required for bank holding companies not meeting these criteria. As of December 31, 2002, BancGroup's leverage capital ratio was 6.50%. Higher capital ratios may be required for any bank holding company if warranted by its particular circumstances or risk profile. Failure to meet capital guidelines can subject a bank holding company to a variety of enforcement remedies, including restrictions on its operations and activities.

Regarding depository institutions, federal banking statutes establish five capital categories (well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized), and impose significant restrictions on the operations of an institution that is not at least adequately capitalized. Under certain circumstances, an institution may be downgraded to a category lower than that warranted by its capital levels, and subjected to the supervisory restrictions applicable to institutions in the lower capital category. As of December 31, 2002, Colonial Bank was well capitalized under the regulatory framework for prompt corrective action.

An undercapitalized depository institution is subject to restrictions in a number of areas, including capital distributions, payments of management fees and expansion. In addition, an undercapitalized depository institution is required to submit a capital restoration plan. A depository institution's holding company must guarantee the capital plan up to an amount equal to the lesser of 5% of the depository institution's assets at the time it becomes undercapitalized or the amount needed to restore the capital of the institution to the levels required for the institution to be classified as adequately capitalized at the time the institution fails to comply with the plan. A depository institution is treated as if it is significantly undercapitalized if it fails in any material respect to implement a capital restoration plan.

Significantly undercapitalized depository institutions may be subject to a number of additional significant requirements and restrictions, including requirements to sell sufficient voting stock to become adequately capitalized, to improve management, to restrict asset growth, to prohibit acceptance of correspondent bank deposits, to restrict senior executive compensation and to limit transactions with affiliates. Critically undercapitalized depository institutions are further subject to restrictions on paying principal or interest on subordinated debt, making investments, expanding, acquiring or selling assets, extending credit for highly-leveraged transactions, paying excessive compensation, amending their charters or bylaws and making any material changes in accounting methods. In general, a receiver or conservator must be appointed for a depository institution within 90 days after the institution is deemed to be critically undercapitalized.

Support of Subsidiary Bank

Under Federal Reserve Board policy, BancGroup is expected to act as a source of financial strength to, and to commit resources to support, Colonial Bank. This support may be required at times when, absent such Federal Reserve Board policy, BancGroup might not otherwise be inclined to provide it.

FDIC Insurance Assessments

The FDIC is an independent federal agency established originally to insure the deposits, up to prescribed statutory limits, of federally insured banks and to preserve the safety and soundness of the banking industry. The FDIC maintains two separate insurance funds: the BIF and the SAIF. Colonial Bank's deposit accounts are insured by the FDIC under the BIF to the maximum extent permitted by law. Colonial Bank pays deposit insurance premiums to the FDIC based on a risk-based assessment system established by the FDIC for all BIF-member institutions.

Under FDIC regulations, institutions are assigned to one of three capital groups for insurance premium purposes (well capitalized, adequately capitalized and undercapitalized). These three groups are then divided into subgroups, which are based on supervisory evaluations by the institution's primary federal regulator, resulting in nine assessment classifications. Assessment rates vary depending upon the assessment classification. In addition, regardless of the potential risk to the insurance fund, federal law requires the FDIC to establish assessment rates that will maintain each insurance fund's ratio of reserves to insured deposits at 1.25%. During 2002 and for the first semiannual assessment period of 2003, assessment rates for BIF-insured institutions ranged from 0 cents per \$100 of assessable deposits for well-capitalized institutions with minor supervisory concerns to 27 cents per \$100 of assessable deposits for undercapitalized institutions with substantial supervisory concerns. The assessment rate schedule is subject to change by the FDIC and, accordingly, the assessment rate could increase or decrease in the future.

In addition to deposit insurance assessments, the FDIC is authorized to collect assessments against insured deposits to be paid to the Finance Corporation (FICO) to service FICO debt incurred in the 1980s. The FICO assessment rate is adjusted quarterly. The average annual assessment rate in 2002 was 1.75 cents per \$100 of assessable deposits for BIF-insured deposits. For the first quarter of 2003, the FICO assessment rate for such deposits will be 1.68 cents per \$100 of assessable deposits.

The Bank's FICO assessment expense for the year ended December 31, 2002 equaled \$1,456,000.

It should be noted that supervision, regulation, and examination of BancGroup and Colonial Bank are intended primarily for the protection of depositors, not security holders.

Additional Information

Additional information, including statistical information concerning the business of BancGroup, is set forth herein. See Selected Financial Data and Selected Quarterly Financial Data 2002-2001 and Management's Discussion and Analysis of Financial Condition and Results of Operations .

Executive Officers and Directors

Pursuant to general instruction G, information regarding executive officers of BancGroup is contained herein at Item 10.

Item 2. *Properties*

BancGroup leases its executive offices in Montgomery, Alabama, operations centers in Birmingham, Alabama and Orlando, Florida and maintains regional executive offices in Alabama, Florida, Georgia, Nevada, and Texas.

As of December 31, 2002, Colonial Bank owned 193 and leased 76 of its full-service banking offices. See Notes to the Consolidated Financial Statements included herein.

Item 3. *Legal Proceedings*

In the opinion of BancGroup, based on review and consultation with legal counsel, the outcome of any litigation presently pending is not anticipated to have a material adverse effect on BancGroup's consolidated financial statements or results of operations.

Item 4. *Submission of Matters to a Vote of Security Holders*

Not Applicable

PART II

Item 5. Market Price of and Dividends on the Registrant's Common Equity and Related Stockholder Matters

BancGroup's Common Stock is traded on the New York Stock Exchange under the symbol CNB. This trading commenced on February 24, 1995. As of February 20, 2003, BancGroup had outstanding 123,769,918 shares of Common Stock, with 9,684 registered shareholders.

The following table indicated the high and low closing prices for and dividends paid on Common Stock during 2002 and 2001.

| | Sale Price of Common Stock | | Dividends Declared |
|-------------|-------------------------------|----------|--------------------------------|
| | High | Low | On Common Stock (per share) |
| 2002 | | | |
| 1st Quarter | \$ 15.19 | \$ 13.47 | \$.13 |
| 2nd Quarter | 16.11 | 14.41 | .13 |
| 3rd Quarter | 14.65 | 12.03 | .13 |
| 4th Quarter | 12.85 | 11.01 | .13 |
| 2001 | | | |
| 1st Quarter | 13.12 | 10.75 | .12 |
| 2nd Quarter | 14.75 | 12.05 | .12 |
| 3rd Quarter | 14.94 | 12.02 | .12 |
| 4th Quarter | 14.98 | 12.07 | .12 |

BancGroup has historically paid dividends each quarter. The restrictions imposed upon Colonial Bank in regard to its ability to pay dividends to BancGroup, which in turn limit BancGroup's ability to pay dividends are described herein. See Payments of Dividends and Other Restrictions .

Equity Compensation Plans

The following table summarizes BancGroup's equity compensation plans as of December 31, 2002:

| Plan Category | Number of Shares to be issued upon the Exercise of Outstanding Options, Warrants and Rights | Weighted Average | Number of Securities remaining available for future issuance under Equity Compensation Plans |
|---------------|--|---|--|
| | | Exercise Price of Outstanding Options, Warrants and Rights | |
| | | | |

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|--|------------------|-----------|----------------|------------------|
| Equity Compensation Plans approved by the shareholders | 3,799,745 | \$ | 11.6753 | 8,673,050 |
| Equity Compensation Plans not approved by the shareholders | | | | |
| TOTALS | 3,799,745 | \$ | 11.6753 | 8,673,050 |

Item 6. Selected Financial Data

The following table sets forth selected financial data for the last five years:

| | <u>2002</u> | <u>2001</u> | <u>2000</u> | <u>1999</u> | <u>1998</u> |
|--|-------------------|-------------|-------------|-------------|-------------|
| (In thousands, except per share amounts) | | | | | |
| Statement of Income | | | | | |
| Interest income | \$ 783,431 | \$ 902,167 | \$ 918,076 | \$ 766,038 | \$ 676,456 |
| Interest expense | 322,261 | 480,238 | 517,754 | 384,891 | 339,765 |
| Net interest income | 461,170 | 421,929 | 400,322 | 381,147 | 336,691 |
| Provision for loan losses | 35,980 | 39,573 | 29,775 | 29,177 | 27,511 |
| Net interest income after provision for loan losses | 425,190 | 382,356 | 370,547 | 351,970 | 309,180 |
| Noninterest income | 102,332 | 93,709 | 77,885 | 75,341 | 60,243 |
| Noninterest expense(1) | 312,779 | 284,168 | 258,691 | 239,915 | 264,057 |
| Income from continuing operations before income taxes | 214,743 | 191,897 | 189,741 | 187,396 | 105,366 |
| Applicable income taxes | 73,872 | 69,181 | 69,556 | 69,360 | 38,527 |
| Income from continuing operations | 140,871 | 122,716 | 120,185 | 118,036 | 66,839 |
| Discontinued Operations:(3) | | | | | |
| Income/(Loss) from discontinued operations, net of income taxes of (\$445), (\$371), (\$450), \$2,134, and (\$6,384) for the years ended December 31, 2002, 2001, 2000, 1999, and 1998, respectively | (846) | (613) | (743) | 3,527 | (10,448) |
| Loss on disposal of discontinued operations (net of income tax benefit of (\$2,616)) | | | (4,322) | | |
| Net Income | \$ 140,025 | \$ 122,103 | \$ 115,120 | \$ 121,563 | \$ 56,391 |
| Exclude (net of tax): | | | | | |
| Discontinued operations | 846 | 613 | 5,065 | (3,527) | 10,448 |
| Merger related expenses(2) | 572 | 3,012 | | 888 | 14,644 |
| Gain on the sale of branches and a nonrecurring gain | | | | (6,405) | |
| Y2K expenses | | | | 353 | 2,875 |
| Income from continuing operations excluding merger related and certain other nonrecurring items(2)(3)(4) | \$ 141,443 | \$ 125,728 | \$ 120,185 | \$ 112,872 | \$ 84,358 |
| Earnings Per Common Share: | | | | | |
| Income from continuing operations:(3) | | | | | |
| Basic | \$ 1.18 | \$ 1.07 | \$ 1.05 | \$ 1.02 | \$ 0.59 |
| Diluted | 1.17 | 1.06 | 1.04 | 1.01 | 0.58 |
| Average shares outstanding: | | | | | |
| Basic | 119,583 | 114,811 | 114,760 | 115,579 | 113,905 |
| Diluted | 120,648 | 115,881 | 115,653 | 117,393 | 116,547 |
| Cash dividends per common share | \$ 0.52 | \$ 0.48 | \$ 0.44 | \$ 0.38 | \$ 0.34 |

(1) Included in noninterest expense are merger related and Y2K expenses of \$.87 million, \$3.0 million, \$0, \$1.9 million and \$26.2 million for fiscal years ended 2002, 2001, 2000, 1999 and 1998, respectively.

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- (2) Merger related expenses include costs associated with various business combinations and restructuring charges.
- (3) In December 2000, the company exited the mortgage servicing business. The financial results for this line of business have been separately reported as Discontinued Operations in all periods presented.
- (4) Income from continuing operations excluding merger related and certain other nonrecurring items is a non-GAAP measurement that is provided to enhance the understanding of BancGroup's results of operations. This additional disclosure is not provided as an alternative to or as being more meaningful information than GAAP measurements, but rather as supplement to them. Our definition of income from continuing operations excluding merger related and certain other nonrecurring items may not be the same as that of other companies.

| | 2002 | 2001 | 2000 | 1999 | 1998 |
|--|----------------------|---------------|---------------|---------------|---------------|
| (In thousands, except per share amounts) | | | | | |
| Statement of Condition Data At year end: | | | | | |
| Total assets | \$ 15,822,355 | \$ 13,185,103 | \$ 11,999,621 | \$ 11,097,823 | \$ 10,621,238 |
| Loans, net of unearned income | 11,692,430 | 10,367,665 | 9,642,954 | 8,419,225 | 7,235,057 |
| Mortgage loans held for sale | 347,101 | 35,453 | 9,866 | 33,150 | 692,042 |
| Deposits | 9,319,735 | 8,322,979 | 8,355,849 | 8,172,810 | 7,585,991 |
| Long-term debt | 1,998,534 | 1,786,140 | 862,247 | 911,071 | 746,447 |
| Shareholders' equity | 1,071,436 | 864,774 | 775,100 | 711,625 | 653,552 |
| Average balances: | | | | | |
| Total assets | 13,813,457 | 12,592,300 | 11,591,168 | 10,788,691 | 9,347,401 |
| Interest-earning assets | 12,935,389 | 11,881,184 | 10,723,803 | 9,793,524 | 8,442,520 |
| Loans, net of unearned income | 10,520,771 | 10,119,185 | 9,030,529 | 7,771,884 | 6,561,770 |
| Mortgage loans held for sale | 89,566 | 22,941 | 14,711 | 341,692 | 407,672 |
| Deposits | 8,688,029 | 8,432,980 | 8,252,352 | 7,747,414 | 6,879,821 |
| Shareholders' equity | 972,653 | 826,081 | 727,495 | 688,474 | 655,304 |
| Book value per share | 8.66 | 7.50 | 6.93 | 6.26 | 5.82 |
| Tangible book value per share | 6.58 | 6.52 | 6.26 | 5.56 | 5.06 |
| Selected Ratios | | | | | |
| Income from continuing operations to: | | | | | |
| Average assets | 1.02% | 0.97% | 1.04% | 1.09% | 0.72% |
| Average shareholders' equity | 14.48 | 14.86 | 16.52 | 17.14 | 10.20 |
| Income from continuing operations excluding merger related and certain other nonrecurring items to:(1)(2)(3) | | | | | |
| Average assets | 1.02 | 1.00 | 1.04 | 1.05 | 0.90 |
| Average shareholders' equity | 14.54 | 15.22 | 16.52 | 16.39 | 12.87 |
| Efficiency ratio from continuing operations excluding merger related and certain other nonrecurring items(1)(2)(3) | | | | | |
| Dividend payout ratio | 44.44 | 45.28 | 44.00 | 36.19 | 68.00 |
| Average equity to average total assets | 7.04 | 6.56 | 6.28 | 6.38 | 7.01 |
| Total nonperforming assets to net loans, other real estate and repossessions(4) | 0.78 | 0.64 | 0.53 | 0.54 | 0.59 |
| Net charge-offs to average loans | 0.29 | 0.28 | 0.21 | 0.22 | 0.26 |
| Allowance for loan losses to total loans (net of unearned income) | 1.16 | 1.18 | 1.14 | 1.18 | 1.18 |
| Allowance for loan losses to nonperforming loans(4) | 191% | 239% | 258% | 275% | 248% |

- (1) Merger related expenses include external costs associated with various business combinations and restructuring charges.
- (2) In December 2000, the company exited the mortgage servicing business. The financial results for this line of business have been separately reported as Discontinued Operations in all periods presented.
- (3) Income from continuing operations excluding merger related and certain other nonrecurring items is a non-GAAP measurement that is provided to enhance the understanding of BancGroup's results of operations. This additional disclosure is not provided as an alternative to or as being more meaningful information than GAAP measurements, but rather as supplement to them. Our definition of income from continuing operations excluding merger related and certain other nonrecurring items may not be the same as that of other companies.
- (4) Non-performing loans and nonperforming assets are shown as defined in Management's Discussion and Analysis of Financial Condition and Results of Operations - Nonperforming Assets.

Selected Quarterly Financial Data 2002-2001

| | 2002 | | | | 2001 | | | |
|---|------------|------------|------------|------------|------------|------------|------------|------------|
| | Dec. 31 | Sept. 30 | June 30 | March 31 | Dec. 31 | Sept. 30 | June 30 | March 31 |
| (In thousands, except per share amounts) | | | | | | | | |
| Interest income | \$ 200,170 | \$ 198,369 | \$ 195,096 | \$ 189,796 | \$ 207,937 | \$ 221,041 | \$ 232,886 | \$ 240,303 |
| Interest expense | 80,630 | 82,490 | 79,001 | 80,140 | 98,597 | 115,972 | 127,969 | 137,700 |
| Net interest income | 119,540 | 115,879 | 116,095 | 109,656 | 109,340 | 105,069 | 104,917 | 102,603 |
| Provision for loan losses | 11,203 | 6,803 | 8,496 | 9,478 | 14,730 | 7,901 | 7,478 | 9,464 |
| Net interest income after provision for loan loss | 108,337 | 109,076 | 107,599 | 100,178 | 94,610 | 97,168 | 97,439 | 93,139 |
| Income from continuing operations | 34,802 | 35,835 | 36,056 | 34,178 | 31,919 | 31,067 | 30,534 | 29,196 |
| Discontinued operations(1) | (141) | (705) | | | | (613) | | |
| Net Income (loss) | \$ 34,661 | \$ 35,130 | \$ 36,056 | \$ 34,178 | \$ 31,919 | \$ 30,454 | \$ 30,534 | \$ 29,196 |
| Earnings Per Share: | | | | | | | | |
| Income from continuing operations:(1) | | | | | | | | |
| Basic | \$.28 | \$.30 | \$.30 | \$.30 | \$.28 | \$.27 | \$.27 | \$.26 |
| Diluted | \$.28 | \$.30 | \$.30 | \$.29 | \$.28 | \$.26 | \$.26 | \$.25 |
| Net Income | | | | | | | | |
| Basic | \$.28 | \$.29 | \$.30 | \$.30 | \$.28 | \$.27 | \$.27 | \$.26 |
| Diluted | \$.28 | \$.29 | \$.30 | \$.29 | \$.28 | \$.26 | \$.26 | \$.25 |

(1) In December 2000, the company exited the mortgage servicing business. The financial results for this line of business have been separately reported as Discontinued Operations in all periods presented.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis of Financial Condition and Results of Operations is presented on the following pages. The principal purpose of this review is to provide the reader of the attached financial statements and accompanying footnotes with a detailed analysis of the financial results of The Colonial BancGroup, Inc. and subsidiaries (for the purposes of this Item 7, BancGroup, Colonial, or the Company). Among other things, this discussion provides commentary on BancGroup's critical accounting policies, strategy, history, operating philosophies, the components of net interest margin and balance sheet strength as measured by the quality of assets, the composition of the loan portfolio and capital adequacy.

A WARNING ABOUT FORWARD-LOOKING STATEMENTS

Our annual report to our stockholders and our Annual Report on Form 10-K contain forward-looking statements within the meaning of the federal securities laws. Words such as believes, estimates, plans, expects, should, may, might, outlook, and anticipates, and similar expressions are intended to identify forward-looking statements. The forward-looking statements in these reports are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by the statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among other things, the following possibilities:

deposit attrition, customer loss, or revenue loss in the ordinary course of business;

increases in competitive pressure in the banking industry;

costs or difficulties related to the integration of the businesses of BancGroup and the institutions acquired are greater than expected;

mobility of BancGroup to realize elements of its strategic plans for 2003 and beyond;

changes in the interest rate environment which expand or reduce margins or adversely affect critical estimates as applied and projected returns on investments;

economic conditions affecting real estate values and transactions in BancGroup's market and/or general economic conditions, either nationally or regionally, that are less favorable than expected, resulting in, among other things, a deterioration in credit quality, vendor representations, technological advancements, and economic factors including liquidity availability;

management's assumptions and estimates underlying critical accounting policies prove to be inadequate or materially incorrect or are not borne out by subsequent events;

changes which may occur in the regulatory environment;

a significant rate of inflation (deflation);

acts of terrorism or war; and

changes in the securities markets.

Many of these factors are beyond our control. Readers are cautioned not to place undue reliance on any forward looking statements made by or on behalf of BancGroup. Any such statement speaks only as of the date the statement was made or as of such date that may be referenced within the statement. BancGroup undertakes no obligation to update or revise any forward-looking statements. For a discussion of factors that could cause our actual results to differ, please see the discussions in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Annual Report on Form 10-K for the year ended December 31, 2002.

CRITICAL ACCOUNTING POLICIES

BancGroup's significant accounting policies are presented in Note 1 to the consolidated financial statements. These policies, along with the disclosures presented in the other footnotes, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Those accounting policies involving significant estimates and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets and impact comprehensive income, are considered critical accounting policies. BancGroup recognizes the following as critical accounting policies: Accounting for Acquisitions, Accounting for Allowance for Loan Losses, and Accounting for Income Taxes.

Accounting for Acquisitions. BancGroup's growth in business, profitability and market share over the past several years has been enhanced significantly by mergers and acquisitions. BancGroup's acquisition strategy has historically utilized the pooling-of-interest and purchase business combination methods of accounting. Effective July 1, 2001, BancGroup adopted SFAS No. 141, Business Combinations, which allows only the use of the purchase combination method of accounting. For acquisitions under the purchase method, BancGroup is required to record assets acquired and liabilities assumed at their fair value, which in many instances involves estimates based on third party, internal or other valuation techniques. These estimates also include the establishment of various accruals for planned facilities dispositions and employee benefit related considerations, among other acquisition-related items. In addition, purchase acquisitions typically result in goodwill or other intangible assets, which are subject to ongoing periodic impairment tests. These tests, based on the fair value of net assets acquired compared to the carrying value of goodwill and other intangibles, also contain estimates such as discount rate and time periods in their calculations. Furthermore, the determination of which intangible assets have finite lives is subjective, as well as the determination of the amortization period for such intangible assets.

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Accounting for Allowance for Loan Losses. Management's ongoing evaluation of the adequacy and allocation of the allowance considers both impaired and unimpaired loans and takes into consideration the Bank's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrowers' ability to repay, estimated value of any underlying collateral, the reviews of regulators, and an analysis of current economic conditions. While management believes that it has exercised prudent judgment and applied reasonable assumptions which have resulted in an allowance presented in accordance with generally

accepted accounting principles, there can be no assurance that in the future, adverse economic conditions, increased nonperforming loans, regulatory concerns, or other factors will not require further increases in, or re-allocation of the allowance. Further discussion regarding BancGroup's accounting for allowance for loan losses is included at Note 1 to the consolidated financial statements.

Accounting for Income Taxes. BancGroup uses the asset and liability method of accounting for income taxes. Determination of the deferred and current provision requires analysis by management of certain transactions and the related tax laws and regulations. Management exercises significant judgment in evaluating the amount and timing of recognition of the resulting tax liabilities and assets. Those judgments and estimates are re-evaluated on a continual basis as regulatory and business factors change.

FINANCIAL ACCOUNTING STANDARDS BOARD RELEASES

See Note 1, Summary of Significant Accounting and Reporting Policies, in the notes to the consolidated financial statements.

STRATEGY

Through acquisitions and internal growth Colonial has grown from a bank with \$166 million in assets in 1981 to become one of the top 50 banks in asset size in the nation with \$15.8 billion in assets and 269 branch sales offices operating in six states.

Management expects to continue expanding by adding branches in existing markets and through selective acquisitions.

Foundation. Colonial's foundation is built upon a community banking philosophy that encourages and supports local responsibility for customer relationships and creates an atmosphere that nurtures and personalizes those relationships. We refer to this strategy as financial strength in local hands. This operating philosophy has been important in developing a strong customer base, particularly with respect to lending relationships, retaining skilled and highly motivated local management teams, involving local boards of directors and in making acquisitions. Colonial's community banking philosophy requires a fundamental understanding of the marketplace it serves and the very best in customer service.

Colonial constructed its foundation upon a strong lending strategy. Attention to creating personal relationships with quality borrowers, while maintaining sound and conservative underwriting standards, is the backbone of our philosophy, and has allowed Colonial to effectively manage its asset quality throughout its history. Local expertise with established customer relationships combined with independent oversight of credit decisions and conservative underwriting standards is a proven approach to the maintenance of high asset quality. The Company has established regional bank loan committees made up of local officers and directors that approve loans up to certain levels. These committees provide local business and market expertise, while Colonial provides independent oversight through senior management participation in the state loan committees and senior credit administration review of large credits prior to approval in addition to its regular review of other credits. This process, which includes regional directors and management, allows Colonial to stay on top of local market trends. Maintaining high asset quality will always be a primary focus. Colonial's asset quality is demonstrated by its charge-off history and nonperforming asset levels, which for the past ten years have been among the lowest for southeastern regional banks. Nonperforming assets as a percentage of loans and other real estate were 0.78 % at December 31, 2002. Net charge-offs were 0.29% of average loans in 2002 and 0.28% in 2001, which compares favorably to the southern regional banks as defined by Sandler O'Neill and Partners, which were 0.59% in 2002 and 0.41 % in 2001, respectively.

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Colonial emphasizes loan, deposit and noninterest income growth in each market area of the 11 regional banks. Because markets and communities differ widely, as well as individual circumstances, customers require

different answers and solutions to their financial needs. We believe customers appreciate the knowledge of their needs and the local environment that our bank officers can provide. Colonial's structure of local customer relationship responsibility supported by centralized operations gives our local banks decision making capability and an operational structure to service the customer in a cost effective and efficient manner. Using this strategy to meet the needs of retail and commercial banking customers in each market has proven successful as evidenced by our growth in loans, deposits and noninterest income.

Growth. Colonial remains committed to a strategy of building a solid franchise in growth markets. Colonial's growth market expansion has been concentrated in Florida, Georgia, Texas and Nevada. According to the Census Bureau, these areas represent four of the five fastest growing states in the country as measured by population growth from July 2001 to July 2002. As of December 31, 2002, Colonial has a well-established presence in these areas as reflected in the following table.

| | Total Assets | % of | Number of |
|---|---------------------|---------------|------------------|
| | (\$000) | Total | Branches |
| | _____ | Assets | _____ |
| Florida: | | | |
| Central FL (Orlando) | \$ 1,624,919 | | 45 |
| South FL (Miami, Ft. Lauderdale, West Palm Beach) | 2,173,508 | | 26 |
| Bay Area (Tampa, St. Petersburg) | 838,983 | | 18 |
| Southwest FL (Naples, Ft. Myers) | 480,737 | | 14 |
| Mortgage Warehouse Lending (Orlando) | 1,775,326 | | |
| | _____ | | _____ |
| Total Florida | 6,893,473 | 44% | 103 |
| Georgia (Atlanta, Macon, Columbus) | 1,171,422 | 8% | 22 |
| Texas (Dallas, Austin) | 855,543 | 6% | 9 |
| Nevada (Las Vegas, Reno) | 498,267 | 4% | 11 |

Colonial continues its expansion by selectively filling in these high growth markets through strategic placement of new branch locations and branch or bank acquisitions that increase our ability to provide customer service in the market. In addition to six new branch openings in 2002, Colonial also completed the acquisition of a community bank headquartered in Dallas, Texas with five branches in March 2002, and a community bank headquartered in Palm Beach, Florida with eight branches in September 2002. Management plans to continue assessing acquisition opportunities when presented.

and services to existing customers.

Products and services. Colonial's goal is to be every customer's number-one provider of financial services from traditional deposit products, investment products, consumer, commercial, mortgage loans, to financial planning, insurance, cash management, electronic banking, credit card and merchant services. Colonial Bank expects to realize growth opportunities in its markets by acquiring new customers and through deepening customer relationships with existing customers.

Colonial's asset/liability and product and services management teams provide regional bank management with the resources to remain competitive in their market areas by identifying and implementing products and services with attractive pricing.

Because of the location of our markets and the types of customers we serve, we expect financial planning products and services to play a major role in our future growth. Income from financial planning services increased 27% from 2001 to 2002, while maintaining a 35% gross margin. Through Colonial's investment services, we offer discount brokerage, investment sales, asset management, trust services and insurance including term, universal, whole life and long-term care.

Colonial has made efforts to facilitate our competitive stance in the brokerage, trust, insurance and asset management markets. Colonial Brokerage, Inc., a member of the NASD, was established in 2001. This allowed Colonial to offer additional brokerage products to better serve our customers. Along with our Trust Department, we have partnered with highly respected trust companies to provide additional trust services to our customers. In 2002, we also partnered with a leading insurance annuity provider to offer our own proprietary annuity. Together with these efforts, and to ensure that our product offerings remain competitive, the Company's financial planning group plans to advance to another level in 2003 through the development and coordination of its products and sales programs.

Colonial plans to ensure that all products and services are among the most competitive in our markets. As we expand our offerings throughout the six states that currently form our principal market areas, it is our objective that our customers, regardless of where they live, recognize the Colonial brand as a symbol of trustworthiness and service-mindedness. It is our goal that the power of our brand plainly invites and encourages customers to choose us for their banking and investment needs.

Support. By centralizing many operational functions such as loan and deposit operations and customer and branch support, the local banking officers have been allowed to concentrate on the customer and service his or her needs. Centralized operations provide an advantage in servicing the customer base across our enterprise by providing continuity and efficiency.

Tools. Colonial continues to enhance the tools available to our employees to further our sales culture, improve customer service and enhance operational efficiencies. Colonial's new retail delivery solution is expected to be fully implemented by the end of 2003.

Colonial began the *Eagle* project in 2001. The objective of *Eagle* is to upgrade the Company's automated retail delivery solution so that we may better produce sales, provide exceptional service and promote profitable customer relationships while gaining operational efficiencies. *Eagle* epitomizes our philosophy that banking is a people business. We recognize that while investing in technology is important, it matters most how you deploy that technology to better enable our people to serve our customers. We implemented phase one during 2002, including a new Internet banking product and enhanced call center delivery system. During 2003 we expect to implement new branch service and loan delivery systems. Some anticipated advantages of the new retail delivery solution are: robust sales features with automatic product suggestions and sales prompts, automated referrals, automated workflow of many manual processes and improved sales incentive plan and compliance reporting. *Eagle* combines advances in technology with the reengineering of processes to eliminate nonvalue added procedures while improving customer service through enhanced product and service delivery.

A future investment in technology is an anticipated imaging project with conversion planned for 2004-2005. Imaging, which is internet enabled, is expected to provide process improvement opportunities and cost containment while improving customer service.

Value. We believe that continued implementation of our strategy offers the best opportunity to increase shareholder value. We are established in fast-growing, economically vibrant markets. We expect to deepen our market coverage internally by benefiting from the population growth in these markets, by distinguishing ourselves from our competition through excellent customer service and by providing new products. Since these are growing markets, we believe we have the ability to establish a strong customer base by continuing our successful community banking strategy. This strategy consists of providing strong lending expertise in the local

markets, accompanied by competitive deposit and loan products and other financial services such as financial planning services, cash management and electronic banking. By focusing on sales and customer service, these locally developed and maintained customer relationships should continue to grow.

Colonial cannot guarantee its success in implementing the initiatives or reaching the goals outlined in this discussion. The following analysis of financial condition and results of operations provides details with respect to this summary material and identifies trends concerning the initiatives taken in and prior to 2002.

BUSINESS COMBINATIONS

BancGroup continued its expansion into high growth areas by selectively filling in existing markets with two acquisitions in 2002.

In March 2002, BancGroup acquired Mercantile Bancorp, Inc. (Mercantile) and its wholly owned subsidiary bank, First Mercantile Bank, N.A. (Mercantile Bank). Mercantile Bank operated four branch offices in Dallas, Texas and one in Austin, Texas. At the time of acquisition, Mercantile had \$354 million in assets, \$282 million in loans and mortgage loans held for sale, and \$302 million in deposits. BancGroup issued 4,652,809 shares of its common stock to shareholders of Mercantile.

In September 2002, BancGroup acquired Palm Beach National Holding Company (Palm Beach) and its wholly owned subsidiary, Palm Beach National Bank & Trust Company (PBN Bank). Palm Beach operated eight branch offices in Palm Beach County, Florida. At the time of acquisition, Palm Beach had approximately \$355 million in assets, \$285 million in loans, and \$315 million in deposits. BancGroup issued 6,118,967 shares of its common stock to shareholders of Palm Beach.

REVIEW OF RESULTS OF OPERATIONS**Overview**

BancGroup's primary line of business is commercial banking through its wholly owned subsidiary Colonial Bank. The following summary of BancGroup's results of operations discusses the related impact of this line of business on the earnings of the Company.

Line of Business Results

| | Continuing Operations | | | Discontinued | Consolidated |
|---|-----------------------|----------------------|------------|--|--------------|
| | Commercial Banking | Corporate/ Other* | Total | Operations Mortgage Banking(1) | |
| | (In thousands) | | | | |
| Year Ended December 31, 2002 | | | | | |
| Net interest income | \$ 469,417 | \$ (8,247) | \$ 461,170 | | \$ 461,170 |
| Provision for loan losses | 35,980 | | 35,980 | | 35,980 |
| Noninterest income | 102,047 | 285 | 102,332 | | 102,332 |
| Amortization and depreciation | 27,299 | 281 | 27,580 | | 27,580 |
| Noninterest expense | 280,072 | 5,127 | 285,199 | | 285,199 |
| Income from continuing operations before income taxes | 228,113 | (13,370) | 214,743 | | 214,743 |
| Income taxes | 77,080 | (3,208) | 73,872 | | 73,872 |
| Income from continuing operations | 151,033 | (10,162) | 140,871 | | 140,871 |
| Loss from discontinued operations (net of taxes) | | | | \$ (846) | (846) |
| Net Income (loss) | \$ 151,033 | \$ (10,162) | \$ 140,871 | \$ (846) | \$ 140,025 |
| Year Ended December 31, 2001 | | | | | |
| Net interest income | \$ 429,350 | \$ (7,421) | \$ 421,929 | | \$ 421,929 |
| Provision for loan losses | 39,573 | | 39,573 | | 39,573 |
| Noninterest income | 93,739 | (30) | 93,709 | | 93,709 |
| Amortization and depreciation | 32,825 | (439) | 32,386 | | 32,386 |
| Noninterest expense | 245,724 | 6,058 | 251,782 | | 251,782 |
| Income from continuing operations before income taxes | 204,967 | (13,070) | 191,897 | | 191,897 |
| Income taxes | 72,639 | (3,458) | 69,181 | | 69,181 |
| Income from continuing operations | 132,328 | (9,612) | 122,716 | | 122,716 |
| Loss from discontinued operations (net of taxes) | | | | \$ (613) | (613) |

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| | | | | | |
|---|------------|------------|------------|------------|------------|
| Net Income (loss) | \$ 132,328 | \$ (9,612) | \$ 122,716 | \$ (613) | \$ 122,103 |
| Year Ended December 31, 2000 | | | | | |
| Net interest income | \$ 407,343 | \$ (7,021) | \$ 400,322 | | \$ 400,322 |
| Provision for loan losses | 29,775 | | 29,775 | | 29,775 |
| Noninterest income | 77,849 | 36 | 77,885 | | 77,885 |
| Amortization and depreciation | 31,483 | (418) | 31,065 | | 31,065 |
| Noninterest expense | 223,325 | 4,301 | 227,626 | | 227,626 |
| Income from continuing operations before income taxes | 200,609 | (10,868) | 189,741 | | 189,741 |
| Income taxes | 72,420 | (2,864) | 69,556 | | 69,556 |
| Income from continuing operations | 128,189 | (8,004) | 120,185 | | 120,185 |
| Loss from discontinued operations and loss on disposal (net of taxes) | | | | \$ (5,065) | (5,065) |
| Net Income (loss) | \$ 128,189 | \$ (8,004) | \$ 120,185 | \$ (5,065) | \$ 115,120 |

* Includes elimination of certain intercompany transactions.

- (1) In December 2000, the Company exited the mortgage servicing business. The financial results for this line of business have been separately reported as Discontinued Operations in all periods presented.

The most significant factors affecting income for 2002, 2001 and 2000 are highlighted below and discussed in greater detail in subsequent sections. All results discussed are in reference to continuing operations, unless otherwise noted.

An increase of 8.9% in average earning assets in 2002. This follows an increase of 10.8% in 2001 and 9.5% in 2000.

Additional rate declines in 2002 following rapid and significant declines in 2001.

Loan growth of 12.8% from December 31, 2001 to December 31, 2002, following an increase of 7.5% from December 31, 2000 to December 31, 2001.

An increase in the average securities portfolio of \$587 million or 35%.

Average non-time retail deposit growth was 17% from 2001 to 2002 and 12% from 2000 to 2001.

Average total borrowings to average total assets was 29% for 2002, 26% for 2001 and 22% for 2000.

Net interest margin was 3.58% in 2002, 3.57% in 2001 and 3.76% in 2000.

Maintenance of high asset quality and reserve coverage ratios. Net charge-offs were \$30.8 million or 0.29% of average net loans in 2002 and \$28.7 million or 0.28% of average net loans in 2001.

An increase of \$11.6 million or 13.7% and \$7.7 million or 10% in non-interest income in 2002 and 2001, respectively (excluding gain on sale of securities).

Non-interest expense, excluding merger related expenses, as a percentage of average assets was 2.26% in 2002 as compared to 2.23% for the prior year.

The acquisitions of Mercantile Bancorp, Inc. and Palm Beach National Holding Company in 2002. The details of these acquisitions are included at Note 2 to the consolidated financial statements.

In 2000, the Company exited the mortgage servicing business. The financial results for this line of business have been separately reported as Discontinued Operations.

NET INTEREST INCOME:

Net interest income is the difference between interest and fees earned on loans, securities and other interest earning assets and interest paid on deposits and borrowed funds (interest expense). Three-year comparisons of net interest income in dollars and yields on a tax equivalent basis are reflected on the average volume and rates table. The schedule presented is on a consolidated basis that includes the now discontinued mortgage operations in 2000. Net interest income on a tax equivalent basis increased 9% or \$39.4 million to \$464.1 million for the year ended December

31, 2002 from \$424.7 million for the year ended December 31, 2001. The principal factors affecting the Company's yields and net interest income are changes in the levels of interest rates and changes in the level and mix of earning assets and interest bearing liabilities. Details of the impact of these factors are discussed on the following pages.

Level of Interest Rates

Over the course of 2002, rates and yields on the balance sheet adjusted to the rapid and significant rate declines that occurred in 2001 and additional declines in 2002. Short-term rates were stable throughout 2002 until the Federal Reserve lowered the targeted Fed Funds rate 0.50% to a 40-year low of 1.25% on November 6, 2002. However longer term market rates, particularly 30-year mortgage rates, dropped dramatically over the course of the year from above 7.00% in March to record low rates staying below 6.25% throughout the last four months of the year. The declines in mortgage rates fueled growth in mortgage warehouse lending and mortgage loan production, but also increased prepayments in the existing portfolio of mortgage loans and mortgage backed securities. The November 2002 drop in short-term rates as well as the drop in prime rate resulted in repricing of the floating rate loan portfolio. Short-term borrowings fell immediately with the November 2002 rate cut of 50 basis points. However, rates on interest bearing deposits and savings accounts were not lowered a full 50 basis points due to its already low rate levels. Time deposits should continue to reprice lower resulting in additional declines in rates over the next few quarters.

Earning Assets

One of the most significant factors in the Company's increase in income has been the 8.9%, 10.8% and 9.5% increases in average interest-earning assets in 2002, 2001, and 2000, respectively. As a result of the changes in rates and economic uncertainty in the market, the mix in earning assets changed from 2001 to 2002, with a large part of the growth coming from the securities portfolio. The remaining increase came from growth in the mortgage warehouse lending division as well as other loan growth. Earning assets as a percentage of total average assets was 93.6%, 94.4% and 92.5% in 2002, 2001 and 2000, respectively.

Loans. Loans grew \$1,325 million or 12.8% from December 31, 2001 to December 31, 2002 and resulted in an increase in average loans of 4% for 2002 following a 12% increase in 2001. This increase includes \$567 million related to the two acquisitions completed in 2002.

Additionally, there was a shift in the composition of the loan portfolio. While the mortgage warehouse lending portfolio increased \$477 million to 15.1% of the total loan portfolio at December 31, 2002 from 12.4% at December 31, 2001, residential real estate loans decreased \$5 million to 16.6% of the total loan portfolio compared to 18.7% for the same periods. Residential real estate loans are predominantly adjustable rate first mortgages that have a low level of credit risk and accordingly have lower yields than other types of loans. Demand for this type of loan has declined as more borrowers are looking for fixed rate loans, which the Company originates but sells in the secondary market.

Mortgage warehouse lending is a self-contained lending division that funds mortgage loans held for sale in the secondary market by various independent mortgage companies. The record low mortgage rates available in 2002 resulted in large increases in loans for this division. The large increase (\$477 million) resulted in a 34% increase in the average loan balance for 2002. This growth was a primary driver for the increases in net interest income in 2002, yet the average rates on this portfolio of 5.75% in 2001 to 4.14% in 2002 negatively impact the net interest margin.

The average rate on the total loan portfolio was 6.33% for 2002, compared to 7.84% for 2001 and 8.94% for 2000, a decline of 151 basis points from 2001 to 2002 and 110 basis points from 2000 to 2001. This drop was due to the full adjustment of the portfolio to the rapid and large rate declines of 2001 and the previously discussed changes in the mix of the portfolio.

Mortgage loans held for sale. Mortgage loans held for sale represent single family residential mortgage loans originated or acquired as short-term participations in pools of mortgage loans. It is the Company's policy to enter into forward sales commitments at the same time these mortgage loans are originated or acquired. The level and direction of long-term interest rates have a dramatic impact on the volume of mortgage loan originations from new construction and refinances. As a result of decreasing mortgage interest rates, average mortgage loans held for sale increased to \$89.6 million in 2002 from \$22.9 million in 2001 and \$14.7 million in 2000.

Securities. The average securities portfolio increased to \$2,270 million in 2002 from \$1,683 million in 2001 and \$1,632 million in 2000. This increase was the result of an effort to maintain earnings growth during a period of slow loan growth. Selectively purchasing 3-5 year average life securities has enabled BancGroup to take advantage of attractive interest rate spreads to short-term funding costs. The average yield declined to 5.04% in 2002 from 6.43% and 6.71% in 2001 and 2000, respectively. This decline was due in part to low mortgage rates that accelerated prepayments in the mortgage-backed investment portfolio and increased the premium amortization recognition for these investments. Additionally, \$600 million in new volumes and the accelerated repayments were invested in lower yielding securities adding downward pressure on the securities yield in 2002.

Noninterest Earning Assets

Average noninterest earning assets increased \$167.0 million from 2001 to 2002. This increase in average was primarily due to premises, equipment, goodwill and other intangibles related to acquisitions. The decrease in average of \$156 million from 2000 to 2001 was primarily a result of the discontinuance of the mortgage servicing operation in 2000.

Interest Bearing Liabilities

The average cost of funds decreased 176 basis points to 2.85% in 2002, compared to 4.61% in 2001 and 5.48% in 2000. The lower average cost of funds in 2002 and 2001 was primarily the result of continued repricing of deposits and other borrowings as a result of the previously discussed drop in rates and a change in mix of interest bearing liabilities from CDs (certificates of deposit) to short-term borrowings and lower cost deposits. BancGroup funds loan growth primarily with customer deposits.

Interest bearing deposits. Average retail non-time interest bearing deposits grew 18% in 2002, 3% excluding acquisitions and 11% in 2001. This growth was primarily the result of efforts to emphasize relationship deposit growth and the impact of lower rates on other deposit products. As there was decreased emphasis in 2002 on higher cost time deposits, average retail time deposits decreased 6% compared to 2001, a 9% decrease excluding acquisitions.

The average rate on interest bearing deposits excluding time deposits dropped to 1.22% for 2002 compared to 2.34% for 2001 and 3.42% for 2000. The rate on time deposits declined to an average of 3.48% in 2002 compared to 5.64% for 2001 and 6.00% in 2000. Given that posted CD rates as of year-end 2002 for 6 to 12 month terms ranged from 1.85% to 2.75%, this portfolio should have additional rate declines.

Borrowings. Competitive pressures on new time deposits and variable interest deposits remained strong. Due to these pressures, the desire to reduce high cost time deposits and the need to fund strong earning asset growth, the Company's funding mix shifted during the past two years to a higher concentration of borrowings. The percentage of average total borrowings to total assets was 29% for 2002, 26% for 2001, and 22% for 2000. These borrowings are an excellent funding source, since they are at rates lower than or comparable to what the market rates are for new time deposit funds.

In addition to borrowing sources, the Company continues sales strategies to increase retail deposits. As discussed under Liquidity, BancGroup's management considers these sources of funds to be adequate to fund future loan growth.

Noninterest-Bearing Deposits

Average noninterest-bearing deposits increased by \$219.9 million from 2001 to 2002. The noninterest-bearing retail deposits grew 18% in 2002, 6% excluding acquisitions. As a result of this growth and the Company's continuing effort to increase low cost or no cost deposits, noninterest bearing deposit mix improved from 15.4% to 17.3% of total retail deposits.

Net Interest Margin

As a result of the impact of rates, volumes and mix on the balance sheet, the net interest margin increased slightly from 3.57% in 2001 to 3.58% in 2002. The yield on earning assets fell to 6.07% in 2002 compared to 7.62% and 8.60% in 2001 and 2000, respectively. The decline in yield on earning assets was more than offset by a decline in the cost of funds to 2.85% in 2002 compared to 4.61% and 5.48% in 2001 and 2000, respectively. The margin ended the year lower than the average for 2002 at 3.35% for the fourth quarter. Lower mortgage rates have resulted in continued prepayments of mortgage-backed loans and securities, thus lowering the yield on both of these portfolios. These trends are expected to

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continue into 2003. Additionally the November rate cut negatively impacted the margin in the fourth quarter and should continue to impact the margin in 2003 as compared to 2002. BancGroup's asset sensitive position is further described in the section Interest Rate Sensitivity .

Average Volume and Rates

| | 2002 | | | 2001 | | | 2000 | | |
|---|----------------------|-------------------|-----------------|----------------------|-------------------|-----------------|----------------------|-------------------|-----------------|
| | Average Volume | Interest | Average Rate | Average Volume | Interest | Average Rate | Average Volume | Interest | Average Rate |
| (In thousands) | | | | | | | | | |
| ASSETS: | | | | | | | | | |
| Interest-earning assets: | | | | | | | | | |
| Loans, net of unearned income(1) | \$ 9,427,620 | \$ 621,089 | 6.59% | \$ 9,303,798 | \$ 746,274 | 8.02% | \$ 8,779,877 | \$ 786,675 | 8.94% |
| Mortgage warehouse lending | 1,093,151 | 45,299 | 4.14% | 815,387 | 46,858 | 5.75% | 250,652 | 20,866 | 8.32% |
| Total Loans | 10,520,771 | 666,388 | 6.33% | 10,119,185 | 793,132 | 7.84% | 9,030,529 | 807,541 | 8.94% |
| Mortgage loans held for sale | 89,566 | 4,503 | 5.03% | 22,941 | 1,439 | 6.27% | 14,711 | 1,168 | 7.94% |
| Investment securities and securities available for sale: | | | | | | | | | |
| Taxable | 2,075,427 | 102,281 | 4.93% | 1,481,671 | 94,291 | 6.36% | 1,443,077 | 95,540 | 6.62% |
| Nontaxable(2) | 99,965 | 7,203 | 7.21% | 110,316 | 7,992 | 7.24% | 110,639 | 8,221 | 7.43% |
| Equity securities | 94,448 | 5,004 | 5.30% | 90,639 | 5,903 | 6.51% | 77,960 | 5,647 | 7.24% |
| Total securities | 2,269,840 | 114,488 | 5.04% | 1,682,626 | 108,186 | 6.43% | 1,631,676 | 109,408 | 6.71% |
| Federal funds sold, securities purchased under resale agreements and other short-term investments | 55,212 | 960 | 1.74% | 56,432 | 2,620 | 4.64% | 46,887 | 3,657 | 7.80% |
| Total interest-earning assets | 12,935,389 | \$ 786,339 | 6.07% | 11,881,184 | \$ 905,377 | 7.62% | 10,723,803 | \$ 921,774 | 8.60% |
| Allowance for loan losses | (133,302) | | | (117,536) | | | (104,824) | | |
| Cash and due from banks | 289,104 | | | 282,500 | | | 292,287 | | |
| Premises and equipment, net | 225,925 | | | 193,793 | | | 196,211 | | |
| Other assets | 496,341 | | | 352,359 | | | 483,691 | | |
| Total Assets | \$ 13,813,457 | | | \$ 12,592,300 | | | \$ 11,591,168 | | |
| Interest-bearing liabilities: | | | | | | | | | |
| Interest-bearing demand deposits | | | | | | | | | |
| deposits | \$ 2,456,704 | \$ 31,273 | 1.27% | \$ 2,024,000 | \$ 48,581 | 2.40% | \$ 1,737,129 | \$ 59,785 | 3.44% |
| Savings deposits | 464,871 | 4,311 | .93% | 470,509 | 9,894 | 2.10% | 515,728 | 17,329 | 3.36% |
| Time deposits | 4,308,276 | 149,936 | 3.48% | 4,700,236 | 265,024 | 5.64% | 4,705,950 | 282,346 | 6.00% |
| Short-term borrowings | 2,103,496 | 37,430 | 1.78% | 1,695,628 | 66,471 | 3.92% | 1,534,283 | 97,002 | 6.32% |
| Long-term debt | 1,970,686 | 99,311 | 5.04% | 1,538,027 | 90,729 | 5.90% | 972,426 | 62,259 | 6.40% |
| Total interest-bearing liabilities | 11,304,033 | 322,261 | 2.85% | 10,428,400 | 480,699 | 4.61% | 9,465,516 | 518,721 | 5.48% |
| Noninterest-bearing demand deposits | | | | | | | | | |
| deposits | 1,458,178 | | | 1,237,272 | | | 1,116,535 | | |
| Mortgage custodial deposits | | | | 963 | | | 177,010 | | |
| Other liabilities | 78,593 | | | 99,584 | | | 104,612 | | |
| Total liabilities | 12,840,804 | | | 11,766,219 | | | 10,863,673 | | |

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| | | | | | |
|---|----------------------|-------|----------------------|-------|----------------------|
| Shareholders equity | <u>972,653</u> | | <u>826,081</u> | | <u>727,495</u> |
| Total liabilities and shareholders equity | <u>\$ 13,813,457</u> | | <u>\$ 12,592,300</u> | | <u>\$ 11,591,168</u> |
| Rate differential | | 3.22% | | 3.01% | 3.12% |
| Net interest income and net yield on interest-earning assets(3) | <u>\$ 464,078</u> | 3.58% | <u>\$ 424,678</u> | 3.57% | <u>\$ 403,053</u> |

- (1) Loans classified as non-accruing are included in the average volume calculation. Interest earned and average rates on non-taxable loans are reflected on a tax equivalent basis. This interest is included in the total interest earned for loans. Tax equivalent interest earned is actual interest earned times 145%.
- (2) Interest earned and average rates on obligations of states and political subdivisions are reflected on a tax equivalent basis. Tax equivalent interest earned is actual interest earned times 145%. Tax equivalent average rate is tax equivalent interest earned divided by average volume.
- (3) Net interest income divided by average total interest-earning assets.

An Analysis of Interest Increases (Decreases)

| | 2002 Change From 2001 | | | 2001 Change From 2000 | | |
|---|-----------------------|----------------------------|------------------|-----------------------|----------------------------|--------------------|
| | Amount | Attributed To(1) Volume | Rate | Amount | Attributed To(1) Volume | Rate |
| (In thousands) | | | | | | |
| Interest income: | | | | | | |
| Loans (net of unearned income) | \$ (125,185) | \$ 9,809 | \$ (134,994) | \$ (40,401) | \$ 45,198 | \$ (85,599) |
| Mortgage warehouse lending | (1,559) | 13,514 | (15,073) | 25,992 | 34,189 | (8,197) |
| Mortgage loans held for sale | 3,064 | 3,403 | (339) | 271 | 553 | (282) |
| Taxable securities | 7,990 | 32,332 | (24,342) | (1,249) | 2,515 | (3,764) |
| Nontaxable securities(2) | (789) | (746) | (43) | (229) | (24) | (205) |
| Equity securities | (899) | 240 | (1,139) | 256 | 861 | (605) |
| Total securities | 6,302 | 31,826 | (25,524) | (1,222) | 3,352 | (4,574) |
| Federal funds sold, securities purchased under resale agreements and other short-term investments | (1,660) | (58) | (1,602) | (1,037) | 643 | (1,680) |
| Total | (119,038) | 58,494 | (177,532) | (16,397) | 83,935 | (100,332) |
| Interest expense: | | | | | | |
| Interest-bearing demand deposits | (17,308) | 8,860 | (26,168) | (11,204) | 8,818 | (20,022) |
| Savings deposits | (5,583) | (118) | (5,465) | (7,435) | (1,411) | (6,024) |
| Time deposits | (115,088) | (20,588) | (94,500) | (17,322) | (343) | (16,979) |
| Short-term borrowings | (29,041) | 13,319 | (42,360) | (30,531) | 9,361 | (39,892) |
| Long-term debt | 8,582 | 23,072 | (14,490) | 28,470 | 33,704 | (5,234) |
| Total | (158,438) | 24,545 | (182,983) | (38,022) | 50,129 | (88,151) |
| Net interest income | \$ 39,400 | \$ 33,949 | \$ 5,451 | \$ 21,625 | \$ 33,806 | \$ (12,181) |

- (1) Increases (decreases) are attributed to volume changes and rate changes on the following basis: Volume Change = change in volume times old rate. Rate Change = change in rate times old volume. The Rate/Volume change = change in volume times change in rate, and it is allocated between Volume Change and Rate Change at the ratio that the absolute value of each of those components bear to the absolute value of their total.
- (2) Interest earned and average rates on obligations of states and political subdivisions are reflected on a tax equivalent basis. Tax equivalent interest earned: actual interest earned times 145%. Tax equivalent average rate is: tax equivalent interest earned divided by average volume.

Noninterest Income

One of BancGroup's primary strategies has been to expand its noninterest income. The Company continues to emphasize growth in financial planning services, mortgage origination income, electronic banking services and cash management services. These services provide a broad base of revenue generation capabilities. Noninterest income excluding securities gains increased \$11.6 million or 14% from 2001 to 2002 and \$7.7 million or 10% from 2000 to 2001. Noninterest income including securities gains increased 9.2% in 2002 and 20.3% in 2001.

Years Ended December 31,

Increase (Decrease)

| | | | | | 2001 | | |
|-------------------------------------|-------------------|------------------|------------------|-----------------------------|-------------|---------------------|--------------|
| | 2002 | 2001 | 2000 | 2002 Compared to 2001 | % | Compared to 2000 | % |
| (In thousands) | | | | | | | |
| Noninterest income: | | | | | | | |
| Service charges on deposit accounts | \$ 44,941 | \$ 42,032 | \$ 38,596 | \$ 2,909 | 6.9% | \$ 3,436 | 8.9% |
| Financial planning services | 10,993 | 8,670 | 8,530 | 2,323 | 26.8 | 140 | 1.6 |
| Electronic banking | 8,257 | 6,918 | 5,639 | 1,339 | 19.4 | 1,279 | 22.7 |
| Mortgage origination | 14,004 | 8,287 | 5,892 | 5,717 | 69.0 | 2,395 | 40.6 |
| Securities gains, net | 5,701 | 8,701 | 538 | (3,000) | (34.5) | 8,163 | |
| Other income | 18,436 | 19,101 | 18,690 | (665) | (3.5) | 411 | 2.2 |
| Total noninterest income | \$ 102,332 | \$ 93,709 | \$ 77,885 | \$ 8,623 | 9.2% | \$ 15,824 | 20.3% |

Service charges on deposit accounts increased \$2.9 million or 6.9% in 2002 and increased \$3.4 million or 8.9% in 2001. The increase in 2002 is primarily due to an increase in account analysis fees and the acquisitions completed in 2002. The increase in 2001 is primarily the result of increased service fee rates and the acquisitions completed in 2001.

Service charges on deposit accounts include income from the sale of cash management products. These products include lock box services, sweep accounts, zero balance accounts, electronic data interchange, automated clearing house, and WebBiz, an online tool for bank account reporting services. Cash management revenues increased 28.8% and 32.7% in 2002 and 2001, respectively. Colonial continues to actively promote these products through a dedicated sales force. Colonial expects continued growth in cash management services by expanding these services to existing customers.

Financial planning services include discount brokerage, investment sales, asset management, trust services and insurance including term, universal, whole life and long-term care. Sales of these products are directly affected by changes in the economy and the stock market as well as the perception of investors of the future impact of these changes. As a probable result of investor uncertainty with regard to the economy, the company experienced a decline in sales of investments to customers in 2002. However, this decline was more than offset by an increase in fixed rate annuity sales. Income from financial planning services was \$11.0 million in 2002 as compared to \$8.7 million in 2001 and \$8.5 million in 2000, a 26.8% and 1.6% increase in 2002 and 2001, respectively.

Electronic banking services provide our customers banking when and where they want it. Electronic banking includes ATM network, business and personal check card services and our internet banking product. In 2002, Colonial increased the number of customers it serviced with ATM, check card and business check card products. It also introduced a new internet banking product which more than doubled internet banking customers. As a result, electronic banking fees increased 19.4% in 2002 when compared to 2001 and 22.7% in 2001 when compared to 2000.

Mortgage origination is available in all of Colonial's regional banks. A central mortgage-processing unit that facilitates the production and sale of mortgage products supports each region. Colonial offers both adjustable and fixed rate products. Adjustable rate products are generally retained in Colonial's loan portfolio while fixed rate products are sold in the secondary market. Income from loans originated and subsequently sold in the secondary market are reflected in noninterest income. Mortgage origination volume and product mix are directly affected by changes in mortgage interest rates. Mortgage origination income from secondary market loans increased 69% to \$14.0 million in 2002 and 41% to \$8.3 million in 2001 due to the decrease in mortgage rates. This decrease in rates created increased demand for fixed rate products due to an increase in home purchases and refinancing activity.

Noninterest Expense

Noninterest expense to average assets was 2.26%, 2.23%, and 2.23% in 2002, 2001, and 2000, respectively (from continuing operations excluding merger related expenses).

In support of the Company's sales culture, BancGroup continues to make strategic investments in its product and service offerings, technology systems, sales incentives and branch network to enhance the Company's competitive presence. The Company added 19 and 26 new or acquired branches in 2002 and 2001, respectively. In addition to these branches, the Company also made investments in improved automation of branch delivery systems, enhanced internet banking and wire transfer systems and network infrastructure improvements. Accordingly, noninterest expense increased 10% in both 2002 and 2001. Excluding merger

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related expenses, intangible amortization and operating expenses of acquired banks, noninterest expense would have increased 4% in 2002 as compared to 2001 and 8% in 2001 compared to 2000.

| | Years Ended December 31, | | | 2002 | | Increase (Decrease) | |
|---|--------------------------|-------------------|-------------------|------------------|------------|-----------------------|------------|
| | 2002 | 2001 | 2000 | Compared to 2001 | % | 2001 Compared to 2000 | % |
| (In thousands) | | | | | | | |
| Noninterest expense: | | | | | | | |
| Salaries and employee benefits | \$ 164,235 | \$ 144,684 | \$ 129,254 | \$ 19,551 | 14% | \$ 15,430 | 12 % |
| Occupancy expense, net | 39,416 | 35,036 | 31,572 | 4,380 | 13 | 3,464 | 11 |
| Furniture and equipment expenses | 31,048 | 29,671 | 29,493 | 1,377 | 5 | 178 | 1 |
| Amortization of intangible assets | 2,813 | 6,251 | 5,226 | (3,438) | (55) | 1,025 | 20 |
| Merger related expenses | 874 | 3,049 | | (2,175) | (71) | 3,049 | |
| FDIC and state assessments | 1,861 | 2,150 | 2,005 | (289) | (13) | 145 | 7 |
| Advertising and public relations | 6,964 | 6,093 | 7,908 | 871 | 14 | (1,815) | (23) |
| Stationery, printing and supplies | 5,319 | 4,602 | 4,974 | 717 | 16 | (372) | (7) |
| Telephone | 8,765 | 6,920 | 6,554 | 1,845 | 27 | 366 | 6 |
| Legal fees | 6,560 | 5,749 | 4,707 | 811 | 14 | 1,042 | 22 |
| Postage and courier | 7,727 | 7,052 | 6,867 | 675 | 10 | 185 | 3 |
| Insurance | 1,885 | 1,594 | 1,451 | 291 | 18 | 143 | 10 |
| Professional services | 7,266 | 6,863 | 6,309 | 403 | 6 | 554 | 9 |
| Travel | 4,167 | 3,787 | 3,575 | 380 | 10 | 212 | 6 |
| Other | 23,879 | 20,667 | 18,796 | 3,212 | 16 | 1,871 | 10 |
| Total noninterest expense | \$ 312,779 | \$ 284,168 | \$ 258,691 | \$ 28,611 | 10% | \$ 25,477 | 10% |
| Noninterest expense, from continuing operations excluding merger related expenses to average assets | 2.26% | 2.23% | 2.23% | | | | |

Salaries and benefits increased by \$19.6 million in 2002 and \$15.4 million in 2001. These salary increases in 2002 and 2001 are due to additional employees from bank acquisitions, branch openings, normal salary increases and increases in production related compensation linked to increases in income from ancillary services as previously discussed. The increase in 2001 also included an increase in pension costs.

In order to improve the Company's market presence, three of its regional headquarters were relocated in 2001. The Company also acquired 13 branches from Union Planters in October 2001. The Company completed two acquisitions in 2002, First Mercantile Bank with five branches in March 2002 and Palm Beach National Holding Company with eight branches in September 2002. Primarily as a result of these relocations and acquisitions, occupancy expense for the years ended December 31, 2002 and 2001 increased \$4.4 million and \$3.5 million, respectively.

Furniture and equipment expense increased \$1.4 million during 2002 and remained relatively flat during 2001 when compared to 2000. The increase in 2002 was primarily due to the installation of new software and upgrades to our network infrastructure, as well as the addition of new branches and completed acquisitions.

Amortization of intangible assets decreased by \$3.5 million during 2002. With the implementation of SFAS No. 142, goodwill and indefinite lived intangible assets will no longer be amortized. Instead, impairment testing will be performed at least annually on all goodwill and indefinite lived intangible assets. See Recently Issued Accounting Standards located in Note 1 to the consolidated financial statements. Amortization on

identifiable intangible assets, such as core deposit, will continue.

FDIC and state assessments decreased slightly in 2002 due to a waiver of the state assessment. Telephone expenses increased \$1.8 million in 2002, as a result of an upgrade to the communications network as well as additional branches from the aforementioned acquisitions.

The increase in legal expenses in 2001 and 2002 was primarily related to the increase in nonperforming assets as well as other normal business issues, and in 2002 additional work related to new or proposed banking and securities laws and regulations. The increases in all other expense categories were due to normal expenses resulting from the Company's growth.

Merger Related Expenses

In 2002, BancGroup completed the acquisition of Mercantile Bancorp, Inc. in Dallas, Texas with 5 branches and Palm Beach National Holding Company in Palm Beach, Florida with 8 branches. The results for 2002 include pretax costs associated with these mergers and acquisitions totaling \$874,000. These costs are composed of travel, training, marketing, retention bonuses and incremental charges related to the integration of acquired banks, such as system conversions and customer supplies.

In 2001, BancGroup completed the acquisition of two branches in Nevada from First Security Bank, 13 branches from Union Planters in Alabama and Florida, and the merger with Manufacturers Bank of Florida in Tampa, Florida. The results for 2001 include pretax costs associated with these mergers and acquisitions totaling \$4.7 million. These costs are composed of a \$1.0 million additional loan loss provision to align Manufacturer's loan provisions with Company standards, \$.66 million in personnel costs to complete the mergers, and transaction costs of \$3.0 million such as legal and accounting fees, brokerage commissions, and incremental changes related to the integration of acquired banks, such as system conversions (including contract buy-outs and write offs of equipment) and employee severance.

Income Taxes

The provision for income taxes is as follows:

| | <u>2002</u> | <u>2001</u> | <u>2000</u> |
|-------------------------|-------------------|-------------------|-------------------|
| | (In thousands) | | |
| Continuing operations | \$ 73,872 | \$ 69,181 | \$ 69,556 |
| Discontinued operations | (445) | (371) | (3,066) |
| | <u> </u> | <u> </u> | <u> </u> |
| Total | <u>\$ 73,427</u> | <u>\$ 68,810</u> | <u>\$ 66,490</u> |

BancGroup is subject to federal and state taxes at combined rates of approximately 36% for regular tax purposes and 23% for alternative minimum tax purposes. These rates are reduced or increased for certain nontaxable income or nondeductible expenses, primarily consisting of tax exempt interest income, partially taxable dividend income, nondeductible amortization of goodwill, and certain nondeductible acquisition expenses.

Discontinued Operations

In July 2000, BancGroup announced its definitive plans to exit the mortgage servicing business, discontinue mortgage banking as a separate business unit and recorded a loss on disposal of discontinued operations of \$4.3 million after tax in 2000. As of December 31, 2000, all loan servicing transfers were completed and the mortgage servicing rights removed from the Company's balance sheet. Due to the volume of loans transferred and the costs and complexity in providing certain documentation, the Company revised its estimate of the cost to complete the disposition of this business resulting in an \$846,000, net of tax expense in 2002. The loss from discontinued operations for the years ended December 31, 2001 and December 31, 2000 was \$613,000, net of tax and \$743,000, net of tax, respectively. Currently, substantially all receivables associated with these sales have been collected and provision has been made for the Company's best estimate of any costs associated with documentation deficiencies and related indemnifications.

REVIEW OF FINANCIAL CONDITION**Overview**

Changes in ending asset balances of the company's segments and changes in selected components of the Company's balance sheet from December 31, 2001 to December 31, 2002 are as follows:

| | Increase (Decrease) | Increase (Decrease) |
|---|------------------------|------------------------|
| | Amount | % |
| (In thousands) | | |
| Assets: | | |
| Commercial Banking | \$ 2,615,858 | 19.9% |
| Mortgage Banking(1) | (6,006) | (100.0) |
| Corporate/Other(2) | 27,400 | 214.6 |
| Total Assets | \$ 2,637,252 | 20.0% |
| Other Balance Sheet Components: | | |
| Securities available for sale and investment securities | \$ 755,641 | 40.1% |
| Mortgage loans held for sale | 311,648 | 879.0 |
| Loans, net of unearned income | 1,324,765 | 12.8 |
| Deposits | 996,756 | 12.0 |
| Short-term borrowings | 1,227,545 | 57.7 |
| Long-term debt | \$ 212,394 | 11.9% |

- (1) The mortgage banking segment was discontinued in 2000.
(2) Includes eliminations of certain intercompany transactions.

Management continually monitors the financial condition of BancGroup in order to protect depositors, increase shareholder value and protect current and future earnings. The most significant factors affecting BancGroup's financial condition from 2001 through 2002 were:

Internal loan growth of 7% in 2002 following 9.8% growth in 2001.

Loan mix changed to reflect a decrease in residential real estate loans to 16.6% of the total loan portfolio in 2002 from 18.7% in 2001 and an increase in mortgage warehouse lending to 15.1% of the total loan portfolio in 2002 from 12.4% in 2001.

The mortgage warehouse lending division experienced loan growth of 37%, increasing loans outstanding to \$1.8 billion at December 31, 2002 from \$1.3 billion at December 31, 2001.

Maintenance of high asset quality and reserve coverage of nonperforming assets. Nonperforming assets were 0.78% and 0.64% of related assets at December 31, 2002 and 2001, respectively. Net charge-offs were 0.29% of average loans during 2002 and 0.28% in

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2001. The allowance for loan losses was 1.16% of loans at December 31, 2002, providing a 191% coverage of nonperforming loans (nonaccrual and renegotiated).

Increase of \$311.6 million in mortgage loans held for sale during 2002 due primarily to the decline in mortgage rates throughout 2002, which increased new home purchases and refinancing activities.

An increase in the securities portfolio of \$755.6 million accounted for 31.6% of the growth in earning assets.

Total deposits grew \$996.8 million or 12% while the mix improved to 53.1% in non-time deposits from 49.4% in 2001.

Short-term borrowings increased \$1.2 billion to fund earning asset growth in excess of deposit growth.

Issuance of \$100 million in trust preferred securities in 2002, which qualifies as Tier I Capital.

The acquisitions of Mercantile Bancorp, Inc. and Palm Beach National Holding Company in 2002. The details of these acquisitions are included at Note 2 to the consolidated financial statements.

These items, as well as a more detailed analysis of BancGroup's financial condition, are discussed in the following sections.

Loans

Growth in loans and maintenance of high asset quality are the key components for improved earnings. Management's emphasis, within all of BancGroup's banking regions, is on loan growth in accordance with local market demands and in reliance upon the lending experience and expertise in the regional banks and our specialized lending divisions such as mortgage warehouse. Management believes that its strategy of meeting local demands and utilizing local lending expertise has proved successful. This success is evident in internal loan growth of 7.0% in 2002, 9.8% in 2001, 15.0% in 2000 and 16.0% in 1999, excluding acquisitions. Internal loan growth continues to be a major factor in BancGroup's increasing earnings. This local customer relationship responsibility combined with independent oversight of credit decisions and conservative underwriting standards are key to the maintenance of the Company's high asset quality.

BancGroup has a significant concentration of commercial real estate and construction loans representing 32.2% and 24.1% of total loans, respectively. BancGroup's commercial real estate and construction loans are spread geographically throughout Alabama, Florida and other areas including metropolitan Atlanta, Dallas, Reno and Las Vegas with no more than 19% of total commercial real estate and construction loans in any one of our geographic regions. The Alabama economy experiences a generally slow but steady rate of growth, while Georgia, Florida, Nevada and Texas are experiencing higher rates of growth. Real estate in BancGroup's lending areas has not experienced significantly inflated values due to excessive speculation or inflationary pressures. The collateral held in the commercial real estate and construction portfolios consists of various property types such as multi-family housing, lodging, office buildings, warehouses, shopping centers, amusement/recreational facilities, one-to-four family residential housing developments, and health service facilities. The relatively small average loan size and the application of conservative underwriting guidelines further reduce risk. BancGroup's commercial real estate and construction loans continue to perform at acceptable levels. Net charge-offs to average loans for the commercial real estate portfolio were 0.09% and 0.26% for 2002 and 2001, respectively. Net charge-offs to average loans for the construction portfolio were 0.07% and 0.01% for 2002 and 2001, respectively. Substantially all construction and commercial real estate loans have personal guarantees of the principals involved. Owner-occupied commercial real estate portfolio represented 23% of the total commercial real estate portfolio at December 31, 2002.

Residential real estate loans represent 16.6% of total loans in 2002 compared to 18.7% in 2001. Substantially all of these loans are adjustable rate first mortgages on single-family, owner-occupied properties, and therefore, have generally less credit risk and lower interest rate sensitivity. Demand for this type of loan has declined as more borrowers are looking for fixed rate loans, which the Company originates, but sells in the secondary market. BancGroup has a history of successfully lending in the residential real estate market and its quality ratios remain favorable in this portfolio segment. Net charge-offs to average loans for the residential real estate portfolio was 0.27% for 2002 compared to 0.11% for 2001.

Loans classified as commercial, financial, and agricultural, representing 9.2% of total loans, consist of secured and unsecured credit lines and equipment loans for various industrial, agricultural, commercial, financial, retail, or service businesses. The risk associated with loans in the category are generally related to earnings capacity of, and the cash flows generated from, the individual business activities of the borrowers.

Consumer loans, representing 2.0% of total loans, are loans to individuals for various purposes. Automobile loans and unsecured loans make up the majority of these loans. The principle source of repayment is the earning capacity of the individual borrower, as well as the value of the collateral for secured loans.

Outstanding loans in our international division, located in our South Florida Region, represent 0.13% of our total outstanding loans at December 31, 2002. This exposure is spread among approximately 13 banking institutions in five Latin American / Caribbean countries. These transactions are trade related involving letters of credit as well as participations in commercial paper back-up lines. The Company's exposure in Argentina was \$11.6 million of which 82% was current and on repayment terms at December 31, 2002. Although performing according to terms, these credits are included in nonperforming assets as nonaccrual loans.

BancGroup established a mortgage warehouse lending division in 1998. This department provides lines of credit collateralized by residential mortgage loans to mortgage origination companies, predominantly in the southeast. Loans outstanding at December 31, 2002 and 2001 were \$1.8 billion and \$1.3 billion, respectively, with unfunded commitments of \$90 million and \$497 million at December 31, 2002 and 2001, respectively.

BancGroup does not have a syndicated lending department; however, the Company has 25 credits with commitments (funded and unfunded) of \$570 million that fall within the bank regulatory definition of a Shared National Credit (generally defined as a total loan commitment in excess of \$20 million that is shared by three or more lenders). The largest outstanding amount to any single borrower is \$60 million (which is a commercial real estate credit), with the smallest credit being approximately \$102,000. At December 31, 2002, \$372 million of these commitments were funded. Substantially all of the increase in these loans was attributed to the growth within our mortgage warehouse lending division.

Although by definition these commitments are considered Shared National Credits, BancGroup's loan officers have established long-term relationships with each of these borrowers. These commitments are comprised of the following:

26% commercial real estate projects located within existing markets

10% international credits which are primarily unfunded short-term commitments to correspondent banks

57% mortgage warehouse lines to eight large institutions (the mortgage warehouse lending department conducts its own audits of these borrowers)

7% operating facilities to two large national corporations headquartered in the Florida and Alabama markets

Management believes that these are sound participations involving credits that fit within Colonial's lending philosophy and meet its conservative underwriting guidelines.

As discussed more fully in subsequent sections, management has established policies and procedures designed to ensure maintenance of adequate liquidity and liquidity sources. BancGroup has arranged funding sources in addition to customer deposits that provide the Company the capability to exceed a 100% loan to deposit ratio and maintain adequate liquidity.

Gross Loans by Category

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| | December 31, | | | | |
|--|----------------------|----------------------|---------------------|---------------------|---------------------|
| | 2002 | 2001 | 2000 | 1999 | 1998 |
| | (In thousands) | | | | |
| Commercial, financial and agricultural | \$ 1,069,919 | \$ 1,145,409 | \$ 1,264,281 | \$ 1,171,157 | \$ 1,049,397 |
| Real estate commercial | 3,768,745 | 3,417,517 | 3,208,911 | 2,543,532 | 2,300,483 |
| Real estate construction | 2,821,631 | 2,295,675 | 1,700,281 | 1,435,783 | 1,273,751 |
| Real estate residential | 1,937,572 | 1,942,821 | 2,697,934 | 2,658,922 | 2,149,456 |
| Installment and consumer | 237,293 | 240,836 | 278,739 | 306,593 | 275,015 |
| Mortgage warehouse lending | 1,763,052 | 1,286,399 | 376,638 | 172,425 | 84,894 |
| Other | 94,280 | 39,019 | 116,518 | 131,223 | 104,228 |
| Total loans | 11,692,492 | 10,367,676 | 9,643,302 | 8,419,635 | 7,237,224 |
| Less: unearned income | (62) | (11) | (348) | (410) | (2,167) |
| Net loans | \$ 11,692,430 | \$ 10,367,665 | \$ 9,642,954 | \$ 8,419,225 | \$ 7,235,057 |

Management believes that its existing distribution of loans, whether grouped geographically, by industry, or by borrower, does not expose BancGroup to unacceptable levels of risk. The current distribution of loans remains diverse in location, size, and collateral function. This diversification, in addition to our emphasis on quality underwriting, serve to reduce the risk of losses. The following chart reflects the geographic diversity and industry distribution of Construction and Commercial Real Estate loans at December 31, 2002.

| December 31, 2002 | Construction | Commercial Real Estate |
|-----------------------------|---------------------|------------------------|
| | (In thousands) | |
| Average Loan Size | \$ 542 | \$ 549 |
| Geographic Diversity | | |
| Alabama | \$ 314,357 | \$ 871,919 |
| Georgia | 468,670 | 474,929 |
| Florida | 1,379,114 | 1,645,616 |
| Texas | 346,144 | 315,054 |
| Nevada | 208,908 | 181,398 |
| Other | 104,438 | 279,829 |
| Total | \$ 2,821,631 | \$ 3,768,745 |

| Industry Distribution December 31, 2002 | % of Industry Distribution to | | % of Industry Distribution to | | |
|--|-------------------------------|------------|-------------------------------------|-------------|------------|
| | Construction | Total | Commercial Real Estate | Total | |
| | Portfolio | Portfolio | Portfolio | Portfolio | |
| Development | 21% | 5% | Other (8 types) | 27% | 9% |
| 1-4 Family Residential | 21% | 5% | Retail | 19% | 6% |
| Other (14 types) | 17% | 4% | Office | 16% | 5% |
| Land Only | 16% | 4% | Multi-Family | 13% | 4% |
| Condominium | 12% | 3% | Office/Warehouse | 11% | 4% |
| Multi-Family | 7% | 2% | Lodging | 10% | 3% |
| Retail | 6% | 1% | Nursing Home | 4% | 1% |
| Total Construction | 100% | 24% | Total Commercial Real Estate | 100% | 32% |

Characteristics of the 75 Largest Construction and Commercial Real Estate Loans

| | Construction | Commercial Real Estate |
|--|--------------|------------------------|
| 75 Largest Loans Total (in thousands) | \$ 1,017,086 | \$ 801,247 |
| % of 75 largest loans to category total | 36.1% | 21.3% |
| Average Loan to Value Ratio (75 largest loans) | 68% | 70% |
| Average Debt Coverage Ratio (75 largest loans) | N/A | 1.41x |

Loan Maturity/Rate Sensitivity

As discussed in a subsequent section, BancGroup seeks to maintain adequate liquidity and minimize exposure to interest rate volatility. The goals of BancGroup with respect to loan maturities and rate sensitivity continue to focus on shorter-term maturities and floating or adjustable rate loans. At December 31, 2002, approximately 74% of loans were floating rate loans.

Contractual maturities may vary significantly from actual maturities due to loan extensions, early payoffs due to refinancing and other factors. Fluctuations in interest rates are also a major factor in early loan pay-offs.

The uncertainties of future events, particularly with respect to interest rates, make it difficult to predict the actual maturities. The following table represents the contractual maturity at December 31, 2002.

Loan Maturity/Rate Sensitivity

| | December 31, 2002 | | | | | | |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|--|---------------------|
| | Maturing | | | Rate Sensitivity | | Rate Sensitivity, Loans Maturing Over 1 Year | |
| | Within 1 Year | 1-5 Years | Over 5 Years | Fixed | Floating | Fixed | Floating |
| | (In thousands) | | | | | | |
| Commercial, financial, and agricultural | \$ 615,805 | \$ 339,309 | \$ 114,805 | \$ 326,475 | \$ 743,444 | \$ 135,432 | \$ 318,682 |
| Real estate commercial | 1,094,548 | 1,904,983 | 769,214 | 1,902,647 | 1,866,098 | 1,469,289 | 1,204,908 |
| Real estate construction | 1,890,521 | 846,804 | 84,306 | 192,484 | 2,629,147 | 78,900 | 852,210 |
| Real estate residential | 764,835 | 747,298 | 425,439 | 466,384 | 1,471,188 | 185,895 | 986,842 |
| Installment and consumer | 124,885 | 103,069 | 9,339 | 171,278 | 66,015 | 97,336 | 15,072 |
| Mortgage Warehouse Lending | 1,763,052 | | | | 1,763,052 | | |
| Other | 54,352 | 28,846 | 11,082 | 18,451 | 75,829 | 16,211 | 23,717 |
| Totals | \$ 6,307,998 | \$ 3,970,309 | \$ 1,414,185 | \$ 3,077,719 | \$ 8,614,773 | \$ 1,983,063 | \$ 3,401,431 |

Loan Quality

A major key to long-term earnings growth is maintenance of a high quality loan portfolio. BancGroup's strategy in this regard is carried out through its policies and procedures for the underwriting and ongoing review of loans and through a company wide senior credit administration function. This function reviews larger credits prior to approval and also provides an independent review of credits on a continual basis. In addition, the Company has established regional bank loan committees made up of local officers and directors that approve loans up to certain levels. These committees provide local business and market expertise while BancGroup's senior management provides independent oversight by participating in the state loan committees.

BancGroup has standard policies and procedures for the evaluation of new credits, including debt service evaluations and collateral guidelines. Collateral guidelines vary with the credit worthiness of the borrower, but generally require maximum loan-to-value ratios of 85% for commercial real estate and 90% for residential real estate. Commercial non-real estate, financial and agricultural loans are generally collateralized by business inventory, accounts receivables or new business equipment at 50%, 80% and 90% of estimated value, respectively. Installment and consumer loan collateral, where required, is based on 90% or lower loan to value ratios. Collateral values referenced above are monitored and estimated by loan officers through inspections, independent appraisals, reference to broad measures of market values, and current experience with similar properties or collateral. Loans with loan-to-value ratios in excess of 80% have potentially higher risks which are offset by other factors including the borrowers' or guarantors' credit worthiness, the borrowers' other banking relationships, the bank's lending experience with the borrower, and any other potential sources of repayment.

Based on the credit review process and loan grading system, BancGroup determines its allowance for loan losses and the amount of provision for loan losses. The allowance for loan losses is maintained at a level which, in management's opinion, is adequate to absorb probable losses on loans present in the loan portfolio. The amount of the allowance is affected by: (1) loan charge-offs, which decrease the allowance; (2) recoveries on loans previously charged-off, which increase the allowance; (3) the provision for loan losses charged to income, which increases

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the allowance, and (4) the allowance for loan losses of acquired banks. In determining the provision for loan losses, it is necessary for management to monitor fluctuations in the allowance resulting from actual charge-offs and recoveries and to periodically review the size and composition of the loan portfolio in light of historical loss experience and current economic conditions. (See Note 1, Allowance for Loan Loss in the notes to the consolidated financial statements.)

The overall goal and result of these policies and procedures is to provide a sound basis for new credit extensions and an early recognition of problem assets to allow increased flexibility in their timely disposition.

Allocation of the Allowance for Loan Losses

Allocations of the allowance for loan losses are made on an individual loan basis for all identified potential problem loans with a percentage allocation for the remaining portfolio. The allocation of the remaining allowance represents an approximation of the reserves for each category of loans based on management's evaluation of the respective historical charge-off experience and risk within each loan type.

Specifically with regard to Mortgage Warehouse Lending, there is less risk of loss because the underlying collateral securing the mortgage warehouse lines of credit are pre-committed to approved investors and are normally on the lines less than 90 days. The volume of these loans fluctuates with changes in mortgage rates, which can result in volatile changes to the volume of loans and the ratio of ending allowance to ending loans. The ratio of ending allowance as a percent of loans for all other loans was 1.32% and 1.31% at December 31, 2002 and 2001, respectively.

Loan Loss Experience

The ratio of net charge-offs to average loans was 0.29%, 0.28%, and 0.21% in 2002, 2001, and 2000, respectively. As a result of the Company's localized lending strategies and early identification of potential problem loans, BancGroup's net charge-offs have been consistently low.

The following schedule reflects greater than 100% coverage of nonperforming loans (nonaccrual and renegotiated) by the allowance for loan losses. Management has not targeted any specific coverage ratio in excess of 100%, and the coverage ratio may fluctuate significantly as larger loans are placed into or removed from nonperforming status. Management's focus has been on establishing reserves related to an early identification of potential problem loans. Management is committed to maintaining adequate reserve levels to absorb estimated losses present in the loan portfolio.

| | December 31, | | | | | | | | | |
|---|----------------|---------------------------------|-----------|---------------------------------|-----------|---------------------------------|-----------|---------------------------------|-----------|---------------------------------|
| | 2002 | | 2001 | | 2000 | | 1999 | | 1998 | |
| | Amount | Percent of Loans to Total Loans | Amount | Percent of Loans to Total Loans | Amount | Percent of Loans to Total Loans | Amount | Percent of Loans to Total Loans | Amount | Percent of Loans to Total Loans |
| | (In thousands) | | | | | | | | | |
| Balance at end of period | | | | | | | | | | |
| Applicable to: | | | | | | | | | | |
| Commercial, financial, and agricultural | \$ 29,615 | 9.2% | \$ 33,326 | 11.1% | \$ 28,411 | 13.1% | \$ 23,629 | 13.9% | \$ 19,357 | 14.5% |
| Real estate commercial | 55,342 | 32.2% | 50,393 | 33.0% | 45,017 | 33.3% | 35,961 | 30.2% | 30,998 | 31.8% |

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| | | | | | | | | | | |
|--|-------------------|--------|------------|--------|------------|--------|-----------|--------|-----------|--------|
| Real estate construction | 24,582 | 24.1% | 17,256 | 22.1% | 16,089 | 17.6% | 17,096 | 17.1% | 14,775 | 17.6% |
| Real estate residential | 9,688 | 16.6% | 9,714 | 18.7% | 13,705 | 28.0% | 13,577 | 31.6% | 12,659 | 29.7% |
| Installment and consumer | 2,626 | 2.0% | 2,390 | 2.3% | 3,021 | 2.9% | 4,091 | 3.6% | 4,979 | 3.8% |
| Mortgage Warehouse Lending | 4,408 | 15.1% | 3,216 | 12.4% | 942 | 3.9% | 431 | 2.0% | 212 | 1.2% |
| Other | 9,004 | 0.8% | 5,905 | 0.4% | 2,870 | 1.2% | 4,242 | 1.6% | 2,099 | 1.4% |
| Total | \$ 135,265 | 100.0% | \$ 122,200 | 100.0% | \$ 110,055 | 100.0% | \$ 99,027 | 100.0% | \$ 85,079 | 100.0% |
| Ratio of ending allowance to ending loans (net of unearned income) | 1.16% | | 1.18% | | 1.14% | | 1.18% | | 1.18% | |

Summary of Loan Loss Experience

| | Years Ended December 31, | | | | |
|---|--------------------------|---------------|--------------|--------------|--------------|
| | 2002 | 2001 | 2000 | 1999 | 1998 |
| | (In thousands) | | | | |
| Allowance for loan losses January 1 | \$ 122,200 | \$ 110,055 | \$ 99,027 | \$ 85,079 | \$ 73,047 |
| Charge-offs: | | | | | |
| Commercial, financial and agricultural | 19,859 | 14,731 | 10,650 | 10,162 | 6,543 |
| Real estate commercial | 4,062 | 9,354 | 3,399 | 3,348 | 3,355 |
| Real estate construction | 1,789 | 292 | 529 | 1,190 | 1,744 |
| Real estate residential | 5,221 | 3,148 | 3,260 | 2,673 | 3,443 |
| Installment and consumer | 3,621 | 4,049 | 4,492 | 5,351 | 6,882 |
| Other | 1,082 | 1,155 | 1,117 | 1,711 | 1,468 |
| Total charge-offs | 35,634 | 32,729 | 23,447 | 24,435 | 23,435 |
| Recoveries: | | | | | |
| Commercial, financial and agricultural | 1,189 | 698 | 1,272 | 2,519 | 1,278 |
| Real estate commercial | 1,005 | 404 | 745 | 633 | 1,456 |
| Real estate construction | 93 | 9 | 62 | 59 | 52 |
| Real estate residential | 565 | 565 | 440 | 873 | 589 |
| Installment and consumer | 1,589 | 1,999 | 1,898 | 2,702 | 1,953 |
| Other | 444 | 330 | 283 | 385 | 788 |
| Total recoveries | 4,885 | 4,005 | 4,700 | 7,171 | 6,116 |
| Net charge-offs | 30,749 | 28,724 | 18,747 | 17,264 | 17,319 |
| Addition to allowance charged to operating expense | 35,980 | 39,573 | 29,775 | 29,177 | 27,511 |
| Allowance added from bank acquisitions | 7,834 | 1,296 | | 2,035 | 1,840 |
| Allowance for loan losses | | | | | |
| December 31 | \$ 135,265 | \$ 122,200 | \$ 110,055 | \$ 99,027 | \$ 85,079 |
| Loans (net of unearned income) | | | | | |
| December 31 | \$ 11,692,430 | \$ 10,367,665 | \$ 9,642,954 | \$ 8,419,225 | \$ 7,235,057 |
| Ratio of ending allowance to ending loans (net of unearned income) | 1.16% | 1.18% | 1.14% | 1.18% | 1.18% |
| Average loans (net of unearned income) | \$ 10,520,771 | \$ 10,119,185 | \$ 9,030,529 | \$ 7,771,884 | \$ 6,561,770 |
| Ratio of net charge-offs to average loans (net of unearned income) | 0.29% | 0.28% | 0.21% | 0.22% | 0.26% |
| Allowance for loan losses as a percent of nonperforming loans (nonaccrual and renegotiated) | 191% | 239% | 258% | 275% | 248% |

Nonperforming Assets

BancGroup classifies problem loans into four categories: nonaccrual, past due, renegotiated and other potential problems. When management determines that a loan no longer meets the criteria for a performing loan and collection of interest appears doubtful, the loan is placed on nonaccrual status. Loans are generally placed on nonaccrual if full collection of principal and interest becomes unlikely (even if all payments are current) or if the loan is delinquent in principal or interest payments for 90 days or more, unless the loan is well secured and in the process of collection. BancGroup's policy is also to charge off consumer installment loans 120 days past due unless they are in the process of foreclosure and are adequately collateralized. Management closely monitors all loans that are contractually 90 days past due, renegotiated or nonaccrual. These loans are summarized as follows:

Nonperforming Assets

| | December 31, | | | | |
|--|----------------|-----------|-----------|-----------|-----------|
| | 2002 | 2001 | 2000 | 1999 | 1998 |
| | (In thousands) | | | | |
| Aggregate loans for which interest is not being accrued | \$ 70,282 | \$ 49,675 | \$ 41,419 | \$ 34,765 | \$ 32,911 |
| Aggregate loans renegotiated to provide a reduction or deferral of interest or principal because of deterioration in the financial condition of the borrower | 417 | 1,507 | 1,161 | 1,265 | 1,334 |
| Total nonperforming loans* | 70,699 | 51,182 | 42,580 | 36,030 | 34,245 |
| Other real estate and in-substance foreclosure | 20,468 | 15,198 | 8,680 | 9,009 | 8,164 |
| Repossessions | 134 | 355 | 298 | 206 | 564 |
| Total nonperforming assets* | \$ 91,301 | \$ 66,735 | \$ 51,558 | \$ 45,245 | \$ 42,973 |
| Aggregate loans contractually past due 90 days for which interest is being accrued | \$ 21,693 | \$ 28,249 | \$ 9,842 | \$ 11,204 | \$ 9,015 |
| Total nonperforming loans as a percent of net loans | 0.60% | 0.49% | 0.44% | 0.43% | 0.47% |
| Total nonperforming assets as a percent of net loans, other real estate and repossessions | 0.78% | 0.64% | 0.53% | 0.54% | 0.59% |
| Total nonperforming loans and 90 day past due loans for which interest is being accrued as a percent of net loans | 0.79% | 0.77% | 0.54% | 0.56% | 0.60% |
| Allowance for loan loss as a percent of nonperforming loans (nonaccrual and renegotiated) | 191% | 239% | 258% | 275% | 248% |

* Total does not include loans contractually past due 90 days or more, which are still accruing interest

Fluctuations from year to year in the balances of nonperforming assets are attributable to several factors including changing economic conditions in various markets, nonperforming assets obtained in various acquisitions and the disproportionate impact of larger (over \$5 million) individual credits.

Total nonperforming loans increased approximately \$19.5 million in 2002 as compared to 2001. This increase was primarily due to the addition of the Company's credits in Argentina of \$11.6 million and one domestic credit in the amount of \$18.9 million to non-accrual status during the third and fourth quarter of 2002, respectively. The domestic credit is secured by prime real estate and the Company's loan-to-value position is

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low at approximately 30%; therefore, no loss on this credit is anticipated. Excluding this domestic credit, the total non-performing asset ratio would have declined to 0.62% in 2002, as compared to 0.64% in 2001, and the allowance for loan loss as a percent of non-performing loans would have increased to 263%. The Argentine credits are 82% current and on repayment terms, however, the Federal Reserve has required that all Argentine credits be placed on nonaccrual status.

Management, through its loan officers, internal credit review staff and external examinations by regulatory agencies, has identified approximately \$272 million of loans, which have been placed on a classified loan list.

The status of all material loans is reviewed at least monthly by loan officers, and quarterly by BancGroup's centralized credit administration function and annually by regulatory agencies. In connection with such reviews, collateral values are updated where considered necessary. If collateral values are judged insufficient or other sources of repayment inadequate, the amount of reserve held is increased or the loan is reduced to estimated recoverable amounts. As of December 31, 2002, substantially all of these loans are current with their existing repayment terms. Management believes that classification of such loans well in advance of their reaching a delinquent status allows the Company the greatest flexibility in correcting problems and providing adequate reserves. Given the reserves and the ability of the borrowers to comply with the existing repayment terms, management believes any exposure from these loans has been adequately addressed at the present time.

The above nonperforming loans represent all material credits for which management has serious doubts as to the ability of the borrowers to comply with the loan repayment terms. Management also expects that the resolution of these problem credits as well as other performing loans will not materially impact future operating results, liquidity or capital resources.

Interest income recognized and interest income foregone on nonaccrual loans was not significant for the years ended December 31, 2002, 2001, 2000, 1999, and 1998.

A loan is considered impaired, based on current information and events, if it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The recorded investment in impaired loans at December 31, 2002 and 2001 was \$70.2 million and \$46.2 million, respectively, and these loans had a corresponding valuation allowance of \$17.6 million and \$19.7 million, respectively. The average investment in impaired loans during 2002 and 2001 totaled \$47.9 million and \$47.7 million, respectively. As previously discussed, the increase in impaired loans from 2001 to 2002 was primarily the result of the Company's credits in Argentina of \$11.6 million and one domestic credit of \$18.9 million being placed on non-accrual status during the third and fourth quarter of 2002, respectively. The domestic loan is secured by prime real estate with a loan-to-value ratio of approximately 30%; therefore, no loss on this credit is anticipated.

Securities

On a daily basis, BancGroup determines the funds available for short-term investment while funds available for long-term investment are projected based upon anticipated loan and deposit growth, liquidity needs, pledging requirements and maturities of securities, as well as other factors. An investment strategy is developed based on these factors, along with management's interest rate forecast and the balance sheet position.

All securities are either classified as held-to-maturity or available-for-sale. Held-to-maturity securities are those securities which management has the ability and intent to hold until maturity. The carrying value of held-to-maturity investments was \$20 million at the end of 2002 compared to \$30.1 million at year-end 2001. The aforementioned decline was due to maturities and calls in the portfolio. Securities classified as held-to-maturity consisted primarily of U.S. Treasury bonds, agency mortgage backed securities and state, county and municipal obligations. Overall, the stated maturity of these securities was 5.04 years with an average life of 3.57 years.

Securities available-for-sale represent those securities that the Company intends to hold for an indefinite period of time or that may be sold in response to changes in interest rates, prepayment risk or other similar factors. These securities are recorded at market value with unrealized gains or losses, net of any tax effect, added or deducted from shareholders' equity. At December 31, 2002, available-for-sale securities totaled \$2.62 billion or 99% of the total portfolio versus \$1.85 billion or 97% at the end of 2001. The increase of \$766 million in 2002 resulted from the investment of excess liquidity during a period of slowing loan growth. Securities available for sale at year-end 2002 consisted of U.S. Treasury and federal agency notes (1%), variable and fixed rate agency mortgage-backed securities (68%), state, county and municipal securities (3%), corporate debt, private issuer mortgage-backed and trust preferred securities (23%), and equities, primarily Federal Reserve and FHLB stock

(5%). Overall, the stated maturity of these securities was 22.31 years with an average life of 5.11 years (3.92 years excluding equities). Stated maturities differ from average lives because borrowers have the right to call or prepay certain obligations with or without call or prepayment penalties.

BancGroup's policy requires all securities purchased for the securities portfolio, except state, county and local municipal obligations, to be rated investment grade or better. Securities backed by the U.S. Government and its agencies, both on a direct and indirect basis, represented approximately 74% of the portfolio at December 31, 2002. State, county and local municipal securities represented approximately 4% of the portfolio with 60% rated investment grade or better by one of the major rating agencies. The purchase of non-rated municipal securities is limited by policy to those bonds in the general market served by BancGroup which provide opportunities for additional banking business.

At December 31, 2002, the aggregate book value of our holdings for each of the following issuers exceeded 10% of shareholders equity, or \$107 million:

| <u>Issuer</u> | <u>Book Value</u> | <u>Carrying Value</u> | <u>% of AAA Rated MBS</u> |
|-------------------|-------------------|-----------------------|---------------------------|
| | (In thousands) | | |
| Freddie Mac | \$ 1,019,407 | \$ 1,029,565 | 99.4% |
| Fannie Mae | 634,153 | 645,333 | 100.0% |
| Washington Mutual | 153,034 | 153,337 | 100.0% |
| Countrywide | 141,971 | 140,961 | 100.0% |
| Ginnie Mae | 114,083 | 117,560 | 100.0% |

The changes noted above are reflected in the following table.

Securities by Category

| | <u>Carrying Value at December 31,</u> | | |
|--|---------------------------------------|------------------|------------------|
| | <u>2002</u> | <u>2001</u> | <u>2000</u> |
| | (In thousands) | | |
| Investment securities: | | | |
| U.S. Treasury securities and obligations of U.S. government agencies | \$ 500 | \$ 500 | \$ 3,138 |
| Mortgage-backed securities | 3,584 | 6,584 | 15,132 |
| Obligations of state and political subdivisions | 14,789 | 21,846 | 27,143 |
| Other | 1,133 | 1,125 | 1,635 |
| Total | \$ 20,006 | \$ 30,055 | \$ 47,048 |
| Securities available for sale: | | | |
| U.S. Treasury securities and obligations of U.S. government agencies | \$ 31,488 | \$ 59,332 | \$ 244,974 |
| Mortgage-backed securities | 1,780,132 | 1,470,533 | 902,204 |
| Obligations of state and political subdivisions | 83,398 | 89,497 | 93,435 |
| Other | 723,111 | 233,077 | 229,071 |

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| | | | |
|-------|---------------------|---------------------|---------------------|
| Total | <u>\$ 2,618,129</u> | <u>\$ 1,852,439</u> | <u>\$ 1,469,684</u> |
|-------|---------------------|---------------------|---------------------|

The carrying value of securities at December 31, 2002 mature as follows:

Maturity Distribution of Securities(3)

| | Within 1 Year | | 1-5 Years | | 5-10 Years | | Over 10 Years | |
|--|---------------------|--------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|
| | Amount | Average Rate | Amount | Average Rate | Amount | Average Rate | Amount | Average Rate |
| (In thousands) | | | | | | | | |
| Investment securities: | | | | | | | | |
| U.S. Treasury securities | \$ | % | \$ | % | \$ | % | \$ 500 | 7.25% |
| Obligations of U.S. government agencies and mortgage backed securities | 146 | 6.29% | 570 | 7.28 % | 1,261 | 7.49% | 1,607 | 6.87% |
| Obligations of state and political subdivisions(1) | 3,995 | 7.91% | 6,375 | 8.00 % | 3,959 | 8.05% | 460 | 8.64% |
| Other | 1,025 | 4.15% | 108 | % | % | % | % | % |
| Total | \$ 5,166 | 7.12% | \$ 7,053 | 7.86% | \$ 5,220 | 7.92% | \$ 2,567 | 7.26% |
| Securities available for sale(2): | | | | | | | | |
| U.S. Treasury securities and obligations of U.S. government agencies | \$ 31,488 | 3.74% | | | | | | |
| Mortgage-backed securities | 1,780,132 | 4.61% | | | | | | |
| Obligations of state and political subdivisions(1) | 83,398 | 7.37% | | | | | | |
| Other | 723,111 | 4.30% | | | | | | |
| Total | \$ 2,618,129 | 4.60% | | | | | | |

- (1) The weighted average yields are calculated on the basis of the cost and effective yield weighted for the scheduled maturity of each security. The taxable equivalent adjustment represents the annual amounts of income from tax exempt obligations multiplied by 145%.
- (2) Securities available for sale are shown as maturing within one year although BancGroup intends to hold these securities for an indefinite period of time. (See Contractual Maturities in Note 3 to the consolidated financial statements.) This category excludes all corporate common and preferred stock since these instruments have no maturity date.
- (3) Expected and actual maturities could differ from contractual maturities because borrowers may have the right to call or pre-pay obligations without call or pre-payment penalties.

Mortgage Servicing Rights and Servicing Hedge

In July 2000, the Company announced definitive plans to exit the mortgage servicing business. As of December 31, 2000, all sales of the mortgage servicing rights (MSRs) and transfers of underlying loans were completed. For this reason, MSRs were \$0 at December 31, 2001 and 2000 compared to \$238 million at December 31, 1999. (See Note 6 to the consolidated financial statements for details on discontinued operations)

As a result of the previously discussed plans to exit the mortgage servicing business, all hedges related to MSRs were liquidated during the third quarter of 2000.

Deposits

BancGroup's deposit structure consists of the following:

| | December 31, | | % of Total | |
|--|---------------------|---------------------|---------------|---------------|
| | 2002 | 2001 | 2002 | 2001 |
| | (In thousands) | | | |
| Noninterest-bearing demand deposits | \$ 1,734,321 | \$ 1,439,217 | 18.6% | 17.3% |
| Interest-bearing demand deposits | 2,704,479 | 2,231,166 | 29.0 | 26.8 |
| Savings deposits | 511,643 | 443,666 | 5.5 | 5.3 |
| Certificates of deposits less than \$100,000 | 2,359,972 | 2,363,607 | 25.3 | 28.4 |
| Certificates of deposits more than \$100,000 | 1,618,701 | 1,456,684 | 17.4 | 17.5 |
| IRA's | 341,947 | 334,380 | 3.7 | 4.0 |
| Open time deposits | 48,672 | 54,259 | 0.5 | 0.7 |
| Total deposits | \$ 9,319,735 | \$ 8,322,979 | 100.0% | 100.0% |

BancGroup, through its acquisitions and branch expansion programs, has increased its market presence in certain high growth areas in the country. The principal goal is to provide the Company's customer base with convenient access to branch locations while enhancing the Company's potential for future increases in profitability. The growth of deposits and strengthening of customer relationships continues to be a primary strategic initiative of BancGroup.

BancGroup is continuing to grow deposits throughout its market areas. Sales and relationship development programs will continue to capitalize on the higher growth opportunities in Florida, Georgia, Texas and Nevada. Core deposits excluding brokered and time deposits grew 21% in 2002, while CD's less than \$100,000 remained flat. As a result, the mix of non-time deposits improved to 53.1% from 49.4% at the end of the prior year. BancGroup's retail deposit base is currently 46% in Florida, 38% in Alabama, 7% in Georgia, 5% in Texas and 4% in Nevada. As market demographics change, products and services are restructured to meet the needs of a particular region or customer base. Strong regional management supported by BancGroup's marketing and treasury teams provide the Company with resources to remain competitive in its deposit markets.

Brokered deposits are a source of out-of-market wholesale deposits with the potential for significant increase. In-market retail deposit growth has sufficiently funded earning asset growth without significant reliance on brokered deposits. At December 31, 2002 the Company's brokered deposits amounted to \$232 million in CD's and \$71 million in money market deposits compared to \$112 million and \$73 million, respectively at December 31, 2001.

Interest Rate Sensitivity

BancGroup has an Asset/Liability Management Committee (ALMCO), the objective of which is to optimize the net interest margin while assuming reasonable business risks. ALMCO annually establishes operating constraints for critical elements of BancGroup's business, including

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interest rate sensitivity. The goal of ALMCO is to minimize the volatility in the net interest margin caused by changes in interest rates, by taking an active role in managing the level, mix, repricing characteristics and maturities of assets and liabilities and by analyzing and taking action to manage mismatch and basis risk.

BancGroup presented a fairly neutral interest rate risk profile at the end of 2001. Over the course of 2002, as long term rates declined, the balance sheet became more asset sensitive. (i.e., exhibiting risk to declining rates but benefit from rising rates). This shift was due to significant growth in floating rate loans (primarily Mortgage Warehouse Lending) and a reduction in the duration of mortgage loans and mortgage backed securities due to accelerated prepayments as mortgage rates declined. ALMCO's focus in 2002 was to minimize the increase in asset sensitivity by extending the duration of assets through the purchase of securities and by funding earning asset growth with short-term borrowings. Additionally \$170 million of fixed rate liabilities were swapped to a floating rate in 2002.

ALMCO monitors the projected impact of changes in interest rates on net interest income using several tools, including static rate sensitivity reports, or Gap reports, and income simulations modeling under multiple rate scenarios. The following table represents the output from the Company's simulation model based on the starting balance sheet at December 31, 2002, when the Fed Funds Rate was 1.25%. The table measures the impact on net interest income of an immediate and sustained change in interest rates in 100 basis point increments for the 12 calendar months following the date of the change. This twelve-month projection of net interest income under these scenarios is compared to both the twelve-month net interest income projection with rates unchanged and fourth quarter 2002 net interest income annualized.

This table reflects BancGroup's asset sensitive position as earnings are expected to improve if rates increase but would be negatively impacted if rates decline.

| | | Percentage Change in 12 Month Projected | |
|---------------------|----------------|---|----------------------------|
| | | Net Interest Income (1): | |
| | | Versus Projected | Versus |
| | | Net Interest Income Under | 4th Qtr. 2002 Net Interest |
| Basis Points Change | Fed Funds Rate | No Rate Change | Income Annualized |
| +200 | 3.25 | 5.5% | 9.4% |
| +100 | 2.25 | 2.7% | 6.4% |
| No rate change | 1.25 | | 3.7% |
| 100 | 0.25 | (3.1)% | 0.5% |

- (1) The computation of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, estimates of rates on loans and deposits given these rate changes, the ability to maintain interest rate floors on loans as market rates decline, deposit decay rates and loan/investment prepayments, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions BancGroup could undertake in response to changes in interest rates.

The following table represents the output of the simulation model for the net portfolio value (NPV), which is defined as the net present value of interest rate sensitive assets, interest rate sensitive liabilities and off-balance sheet contracts. The table represents the percentage change in the NPV under 100 basis point rate shocks versus the NPV assuming rates at December 31, 2002 and 2001.

| Basis Points Change | % Change in | | | |
|---------------------|---------------------|------|----------------|------|
| | Net Portfolio Value | | | |
| | vs. NPV under | | | |
| | Fed Funds Rates | | No Rate Change | |
| | December 31, | | December 31, | |
| | 2002 | 2001 | 2002 | 2001 |
| +200 | 3.25 | 3.75 | 2.4% | 1.5% |
| +100 | 2.25 | 2.75 | 2.1% | 1.0% |

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| | | | | |
|----------------|------|------|--------|--------|
| No rate change | 1.25 | 1.75 | | |
| 100 | 0.25 | 0.75 | (3.6)% | (3.9)% |

The following table summarizes BancGroup's Maturity / Rate Sensitivity or Gap at December 31, 2002.

| At December 31, 2002 | | | | | | |
|---|---------------|----------------|-----------------|--------------|-----------------|----------------|
| Interest Rate Sensitive Within | | | | | | |
| Total Balance | 0-90 Days | 91-180 Days | 181-365 Days | 1-5 Years | Over 5 Years | |
| (In thousands) | | | | | | |
| Rate Sensitive Assets: | | | | | | |
| Federal Funds sold and other short-term investments | \$ 37,872 | \$ 37,872 | | | | |
| Investment Securities | 20,006 | 5,028 | \$ 616 | \$ 1,267 | \$ 7,046 | \$ 6,049 |
| Securities available for sale | 2,618,129 | 498,163 | 264,055 | 297,472 | 1,161,343 | 397,096 |
| Mortgage Loans Held for Sale | 347,101 | 347,101 | | | | |
| Loans, net of unearned income | 11,692,430 | 8,043,158 | 423,619 | 722,493 | 1,885,079 | 618,081 |
| Allowances for possible loan losses | (135,265) | (93,048) | (4,901) | (8,358) | (21,808) | (7,150) |
| Net loans | 11,557,165 | 7,950,110 | 418,718 | 714,135 | 1,863,271 | 610,931 |
| Non Earning Assets | 1,242,082 | | | | | 1,242,080 |
| Total Assets | 15,822,355 | 8,838,274 | 683,389 | 1,012,874 | 3,031,660 | 2,256,158 |
| Rate Sensitive Liabilities: | | | | | | |
| Interest-bearing demand deposits | 2,704,479 | 812,998 | 540,456 | | 1,329,605 | 21,420 |
| Savings deposits | 511,643 | 160,926 | 102,328 | | 224,665 | 23,724 |
| Certificates of deposit less than \$100,000 | 2,359,972 | 583,198 | 611,897 | 552,987 | 596,738 | 15,152 |
| Certificates of deposit more than \$100,000 | 1,618,701 | 523,148 | 339,083 | 318,576 | 437,281 | 613 |
| IRA's | 341,947 | 85,052 | 67,915 | 67,225 | 121,307 | 448 |
| Open time deposits | 48,672 | 48,672 | 0 | 0 | | |
| Short Term Borrowing | 3,355,678 | 3,164,396 | 85,101 | 106,181 | | |
| Long Term Debt | 1,998,534 | 327,893 | | | 924,724 | 745,917 |
| Noncosting liabilities & equity | 2,882,729 | | | | | 2,882,729 |
| Total Liabilities & Equity | \$ 15,822,355 | \$ 5,706,283 | \$ 1,746,780 | \$ 1,044,969 | \$ 3,634,320 | \$ 3,690,003 |
| Period Gap | \$ | \$ 3,131,991 | \$ (1,063,391) | \$ (32,095) | \$ (602,660) | \$ (1,433,845) |
| Cumulative Gap | \$ | \$ 3,131,991 | \$ 2,068,600 | \$ 2,036,505 | \$ 1,433,845 | \$ 0 |

The last two lines of the preceding table represent the interest rate sensitivity gap which is the difference between rate sensitive assets and rate sensitive liabilities. The interest rate sensitivity gap schedule reflects a 13% positive gap at 12 months; therefore as of December 31, 2002, BancGroup, as is demonstrated in the income simulation results, has a greater exposure to net income if interest rates decrease and would benefit from rising rates.

In reviewing the table, it should be noted that the balances are shown for a specific point in time and, because the interest sensitivity position is dynamic, it can change significantly over time. In the table all interest earning assets and interest bearing liabilities, variable rate assets and liabilities are reflected in the time interval of the assets or liabilities' earliest repricing date. Fixed rate assets and liabilities have been allocated to various time intervals based on contractual repayment and prepayment assumptions. Furthermore, the balances reflect contractual repricing of

time deposits and management's position on repricing for demand deposit and savings accounts. While these accounts are subject to immediate withdrawal, experience and analysis have shown them to be relatively rate insensitive. If 100% of these accounts were included in the 0-90 day category, the 1 year cumulative gap would be a positive \$469 million. Additionally, the table does not reflect the impact of floors on floating rate loans.

Liquidity

Another prominent focus of ALMCO is maintaining adequate liquidity. Liquidity is the ability of an organization to meet its financial commitments and obligations on a timely basis. These commitments and obligations include credit needs of customers, withdrawals by depositors, repayment of debt when due and payment of operating expenses and dividends.

Retail deposit growth is a primary focus of BancGroup's funding and liquidity strategy. Core retail deposits excluding broker and time deposits grew at a rate of 21% in 2002 to provide \$839 million of funding. With branches in four of the top five population growth states, management expects that retail deposits should continue to be a major component to funding growth.

BancGroup has worked to expand the availability of short and long term wholesale funding sources in addition to the emphasis on core deposit growth. Availability from the Federal Home Loan Bank of Atlanta (FHLB) is an important part of BancGroup's wholesale funding sources. As of December 31, 2002, the lendable collateral value pledged at FHLB amounted to \$2.7 billion up from \$2.3 billion the prior year. Recent changes in FHLB collateral and credit policies and continued loan growth are likely to increase the lendable collateral value and the FHLB will continue to provide an important source of wholesale liquidity. Other wholesale funding sources include fed funds purchased, repurchase agreements and brokered CD's.

Management believes its liquidity sources and funding strategies are adequate given the nature of its asset base and current loan demand. BancGroup at December 31, 2002 utilized 70% of the total wholesale funding sources estimated to be available to them. By mid January 2003 the utilization ratio was down to 61%.

Borrowings

BancGroup utilizes a variety of funding sources to assist in meeting its needs of funding loan growth, securities acquisitions and deposit fluctuations. Fed Funds lines, repurchase agreements and issuances of commercial paper are sources for short-term borrowings. Credit facilities with the FHLB are used for both short and long-term borrowings. Additionally, BancGroup has a \$25 million revolving credit facility with an unrelated financial institution that had a zero balance at year-end. From time to time BancGroup has issued subordinated debentures, subordinated notes and trust preferred securities to provide both capital and funding.

Over the course of 2002, BancGroup focused on short-term borrowings for interest sensitivity purposes. Fed Funds were de-emphasized and repurchase agreements and short-term borrowings from FHLB were increased. FHLB credit facility availability increased in 2002 as previously pledged commercial real estate loans grew and additional securities, HELOC (home equity line of credit) and second mortgage loans were pledged. FHLB borrowings increased by \$796 million to \$2.2 billion as of December 31, 2002 compared to the previous year-end. By mid-January, 2003 FHLB borrowings declined by \$555 million.

BancGroup issued \$100 million in trust preferred securities on March 21, 2002. The securities carry a rate of 8.32% and mature April 1, 2032. BancGroup has an option to call the securities at par on or after April 1, 2007. The securities qualify for Tier 1 capital treatment. BancGroup executed an interest rate swap to convert the fixed rate to a floating rate of LIBOR plus 1.40%, which was equivalent to 2.78% at December 31, 2002.

Short-term borrowings were comprised of the following at December 31, 2002, 2001, and 2000:

| | <u>2002</u> | <u>2001</u> | <u>2000</u> |
|-----------------|----------------|-------------|-------------|
| | (In thousands) | | |
| FHLB borrowings | \$ 555,000 | \$ 50,000 | \$ 425,000 |

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| | | | |
|------------------------------------|---------------------|---------------------|---------------------|
| Federal funds purchased | 1,278,378 | 1,412,521 | 829,386 |
| Repurchase agreements (retail) | 582,381 | 541,816 | 325,031 |
| Repurchase agreements (wholesale) | 700,823 | 109,000 | |
| Commercial paper | 15,065 | | |
| Current maturity of long-term debt | 224,031 | 14,796 | 314,671 |
| Other short-term borrowings | | | 3,470 |
| | <hr/> | <hr/> | <hr/> |
| Total Short Term Borrowings | \$ 3,355,678 | \$ 2,128,133 | \$ 1,897,558 |
| | <hr/> | <hr/> | <hr/> |

Additional details regarding short-term borrowings (excluding current maturities of long-term debt) are shown below:

| | Maximum Outstanding At Any Month End | Average Balance | Average Interest Rate | Average Interest Rate At Year End |
|-----------------------------|--|---------------------|-----------------------------|---|
| (In thousands) | | | | |
| 2002 | | | | |
| FHLB borrowings | \$ 555,000 | \$ 26,986 | 1.40% | 1.30% |
| Federal funds purchased | 1,468,417 | 1,093,420 | 1.68% | 1.29% |
| Other short-term borrowings | 1,426,472 | 983,090 | 1.91% | 1.81% |
| | <u>\$ 3,449,889</u> | <u>\$ 2,103,496</u> | <u>1.78%</u> | <u>1.53%</u> |
| 2001 | | | | |
| FHLB borrowings | \$ 425,000 | \$ 155,685 | 5.87% | 2.29% |
| Federal funds purchased | 1,470,637 | 1,010,909 | 3.84% | 1.91% |
| Other short-term borrowings | 748,398 | 529,034 | 3.49% | 1.90% |
| | <u>\$ 2,644,035</u> | <u>\$ 1,695,628</u> | <u>3.92%</u> | <u>1.91%</u> |
| 2000 | | | | |
| FHLB borrowings | \$ 550,000 | \$ 394,440 | 6.54% | 6.89% |
| Federal funds purchased | 918,517 | 671,916 | 6.47% | 6.64% |
| Other short-term borrowings | 527,824 | 467,927 | 5.92% | 6.11% |
| | <u>\$ 1,996,341</u> | <u>\$ 1,534,283</u> | <u>6.32%</u> | <u>6.57%</u> |

Long-term borrowings were comprised of the following at December 31, 2002, 2001, and 2000:

| | 2002 | 2001 | 2000 |
|---|---------------------|---------------------|-------------------|
| (In thousands) | | | |
| FHLB borrowings | \$ 1,517,339 | \$ 1,361,938 | \$ 574,022 |
| Repurchase agreements (long-term wholesale) | | 88,064 | 102,325 |
| Subordinated notes* | 272,492 | 254,305 | 100,000 |
| Trust preferred securities* | 197,878 | 70,000 | 73,000 |
| Variable rate subordinated debentures | 7,725 | 7,725 | 7,725 |
| Convertible subordinated debentures | 3,100 | 3,520 | 4,175 |
| Other | | 588 | 1,000 |
| | <u>\$ 1,998,534</u> | <u>\$ 1,786,140</u> | <u>\$ 862,247</u> |

*

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includes an adjustment to fair market value as required by SFAS 133, due to related interest rate swaps. See Note. 8, Derivatives, and Note 13, Long-Term Borrowings, to the consolidated financial statements for further details.

Contractual Obligations and Commercial Commitments

At December 31, 2002, BancGroup had contractual obligations maturing as follows:

| <u>Contractual Obligations</u> | <u>Total</u> | Payments Due by Period | | | |
|--------------------------------------|---------------------|----------------------------|-------------------|-------------------|----------------------|
| | | Less than <u>1 Year</u> | <u>1-3 Years</u> | <u>4-5 Years</u> | <u>After 5 Years</u> |
| | | (in thousands) | | | |
| Long-Term Debt* | \$ 2,222,565 | \$ 224,031 | \$ 621,224 | \$ 303,500 | \$ 1,073,810 |
| Operating Leases | 114,400 | 15,438 | 28,105 | 22,620 | 48,237 |
| <u>Total Contractual Obligations</u> | <u>\$ 2,336,965</u> | <u>\$ 239,469</u> | <u>\$ 649,329</u> | <u>\$ 326,120</u> | <u>\$ 1,122,047</u> |

* Includes current maturity of long-term debt reported in short-term borrowings.

Convertible subordinated debentures totaling approximately \$3.1 million are convertible at any time into shares of BancGroup common stock. Trust Preferred Securities in the amount of \$70 million are subject to redemption by BancGroup, in whole or part any time after January 29, 2007 until maturity in January 2017. Trust Preferred Securities in the amount of \$100 million are subject to redemption by BancGroup, in whole or part any time after April 1, 2007 until maturity in April 2032.

A schedule of significant commitments at December 31, 2002 follows:

| | Amount of Commitment | | |
|---------------------------|-----------------------|---------------------|----------------|
| | Expiration Per Period | | |
| | Total | Less than 1 Year | Over 1 Year |
| | (in thousands) | | |
| Loan Commitments | \$ 3,612,348 | \$ 2,946,998 | \$ 665,350 |
| Standby letters of credit | \$ 217,260 | \$ 217,260 | \$ |

The \$665 million in loan commitments with maturities over one year is 5.7% of total outstanding loans. Less than 21% of these commitments (1.1% of total loans) are unsecured.

Further discussion of these commitments is included in Note 7 to the consolidated financial statements.

Capital Adequacy and Resources

Management is committed to maintaining capital at a level sufficient to protect shareholders and depositors, provide for reasonable growth and fully comply with all regulatory requirements. Management's strategy to achieve these goals is to retain sufficient earnings while providing a reasonable return to shareholders in the form of dividends and return on equity. The Company's dividend payout ratio target range is 30-45%. Dividend rates are determined by the Board of Directors in consideration of several factors including current and projected capital ratios, liquidity and income levels and other bank dividend yields and payment ratios.

The amount of a cash dividend, if any, rests with the discretion of the Board of Directors of BancGroup as well as upon applicable statutory constraints such as the Delaware law requirement that dividends may be paid only out of capital surplus and net profits for the fiscal year in which the dividend is declared and the preceding fiscal year.

BancGroup also has access to equity capital markets through both public and private issuances. Management considers these sources and related return in addition to internally generated capital in evaluating future expansion or acquisition opportunities.

The Federal Reserve Board has issued guidelines identifying minimum Tier I leverage ratios relative to total assets and minimum capital ratios relative to risk-adjusted assets. The minimum leverage ratio is 3% but is increased from 100 to 200 basis points based on a review of individual banks by the Federal Reserve. The minimum risk adjusted capital ratios established by the Federal Reserve are 4% for Tier I and 8% for total capital. BancGroup's actual capital ratios and the components of capital and risk adjusted asset information (subject to regulatory review) as of December 31, 2002 are stated below:

| | | |
|---|-------------|-------------|
| Capital (thousands) | | |
| Tier I Capital: | | |
| Shareholders' equity (excluding unrealized gain on securities available for sale and intangibles plus Trust Preferred Securities) | \$ | 972,565 |
| Tier II Capital: | | |
| Allowable loan loss reserve | | 135,265 |
| Subordinated debt | | 260,825 |
| 45% of net unrealized gains on available for sale equity securities | | 167 |
| | | |
| Total Capital | \$ | 1,368,822 |
| Risk Adjusted Assets (thousands) | \$ | 12,526,320 |
| Total Assets (thousands) | \$ | 15,822,355 |
| | | |
| | <u>2002</u> | <u>2001</u> |
| Tier I Leverage Ratio | 6.50% | 6.24% |
| Risk Adjusted Capital Ratios: | | |
| Tier I Capital Ratio | 7.76% | 7.39% |
| Total Capital Ratio | 10.93% | 10.91% |

BancGroup has increased capital gradually through normal earnings retention as well as through stock registrations to capitalize acquisitions. The increases in the risk adjusted Tier I ratios shown above are primarily due to the issuance of \$100 million in Trust Preferred Securities in 2002.

Regulatory Restrictions

As noted previously, dividends payable by national and state banks in any year, without prior approval of the appropriate regulatory authorities, are limited.

Colonial Bank is also required by law to maintain noninterest-bearing deposits with the Federal Reserve Bank to meet regulatory reserve requirements. At December 31, 2002, these deposits were not material to BancGroup's funding requirements.

Item 7A. Quantitative and Qualitative Disclosure about Market Risk

This information is included in Management's Discussion and Analysis of Financial Condition and Results of Operations.

Item 8. *Financial Statements and Supplementary Data*

The financial statements and supplementary data required by Regulation S-X and by Item 302 of Regulation S-K are set forth in the pages listed below.

| | <u>Page</u> |
|---|-------------|
| Report of Independent Accountants | 47 |
| Consolidated Statements of Condition as of December 31, 2002 and 2001 | 48 |
| Consolidated Statements of Income for the years ended December 31, 2002, 2001, and 2000 | 49 |
| Consolidated Statements of Comprehensive Income for the years ended December 31, 2002, 2001, and 2000 | 50 |
| Consolidated Statements of Shareholders' Equity for the years ended December 31, 2002, 2001, and 2000 | 51 |
| Consolidated Statements of Cash Flows for the years ended December 31, 2002, 2001, and 2000 | 52 |
| Notes to Consolidated Financial Statements | 53 |

REPORT OF INDEPENDENT ACCOUNTANTS

To The Board of Directors and Shareholders

The Colonial BancGroup, Inc.

In our opinion, the accompanying consolidated statements of condition and the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows present fairly, in all material respects, the financial position of The Colonial BancGroup, Inc. and its subsidiaries at December 31, 2002 and 2001, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2002, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Notes 1 and 10 to the consolidated financial statements, on January 1, 2002 the Company adopted Statement of Financial Accounting Standards No. 142 *Goodwill and Other Intangible Assets*.

/s/ PRICEWATERHOUSECOOPERS LLP

Montgomery, Alabama

February 28, 2003

THE COLONIAL BANGROUP, INC.

CONSOLIDATED STATEMENTS OF CONDITION

| | December 31, | |
|---|----------------------|----------------------|
| | 2002 | 2001 |
| (Dollars in thousands) | | |
| ASSETS | | |
| Cash and due from banks | \$ 381,549 | \$ 373,024 |
| Interest-bearing deposits in banks and federal funds sold | 37,872 | 15,084 |
| Securities available for sale | 2,618,129 | 1,852,439 |
| Investment securities (market value: 2002, \$20,972; 2001, \$31,064) | 20,006 | 30,055 |
| Mortgage loans held for sale | 347,101 | 35,453 |
| Loans, net of unearned income | 11,692,430 | 10,367,665 |
| Less: | | |
| Allowance for loan losses | (135,265) | (122,200) |
| Loans, net | 11,557,165 | 10,245,465 |
| Premises and equipment, net | 231,574 | 198,983 |
| Goodwill and other intangible assets, net | 257,148 | 113,898 |
| Other real estate owned | 20,602 | 15,553 |
| Accrued interest and other assets | 351,209 | 305,149 |
| Total | \$ 15,822,355 | \$ 13,185,103 |
| LIABILITIES AND SHAREHOLDERS EQUITY | | |
| Deposits: | | |
| Noninterest-bearing demand | \$ 1,734,321 | \$ 1,439,217 |
| Interest-bearing demand | 2,704,479 | 2,231,166 |
| Savings | 511,643 | 443,666 |
| Time | 4,369,292 | 4,208,930 |
| Total deposits | 9,319,735 | 8,322,979 |
| FHLB short-term borrowings | 690,968 | 50,534 |
| Other short-term borrowings | 2,664,710 | 2,077,599 |
| Subordinated debt | 283,317 | 265,550 |
| Trust preferred securities | 197,878 | 70,000 |
| FHLB long-term debt | 1,517,339 | 1,361,938 |
| Other long-term debt | | 88,652 |
| Other liabilities | 76,972 | 83,077 |
| Total liabilities | 14,750,919 | 12,320,329 |
| Commitments and contingencies (Notes 7, 15, 18) | | |
| Shareholders equity | | |
| Common Stock, \$2.50 par value; 200,000,000 shares authorized; 123,700,015 and 115,244,185 shares issued and outstanding at December 31, 2002 and December 31, 2001, respectively | 309,250 | 288,110 |
| Additional paid in capital | 200,886 | 102,980 |
| Retained earnings | 545,223 | 467,163 |
| Unearned compensation | (2,778) | (3,159) |
| Accumulated other comprehensive income, net of taxes | 18,855 | 9,680 |

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| | | |
|----------------------------|----------------------|----------------------|
| Total shareholders' equity | <u>1,071,436</u> | <u>864,774</u> |
| Total | <u>\$ 15,822,355</u> | <u>\$ 13,185,103</u> |

See Notes to Consolidated Financial Statements

THE COLONIAL BANGROUP, INC.

CONSOLIDATED STATEMENTS OF INCOME

| | Year ended December 31, | | |
|---|--|----------------|----------------|
| | 2002 | 2001 | 2000 |
| | (In thousands, except per share amounts) | | |
| Interest Income: | | | |
| Interest and fees on loans | \$ 670,218 | \$ 793,841 | \$ 807,598 |
| Interest and dividends on securities: | | | |
| Taxable | 102,281 | 94,291 | 95,540 |
| Nontaxable | 4,968 | 5,512 | 5,669 |
| Dividends | 5,004 | 5,903 | 5,647 |
| Interest on federal funds sold and securities purchased under resale agreements | 773 | 2,172 | 2,891 |
| Other Interest | 187 | 448 | 731 |
| Total interest income | 783,431 | 902,167 | 918,076 |
| Interest Expense: | | | |
| Interest on deposits | 185,520 | 323,499 | 359,460 |
| Interest on short-term borrowings | 37,430 | 66,471 | 97,002 |
| Interest on long-term debt | 99,311 | 90,268 | 61,292 |
| Total interest expense | 322,261 | 480,238 | 517,754 |
| Net Interest Income | 461,170 | 421,929 | 400,322 |
| Provisions for loan losses | 35,980 | 39,573 | 29,775 |
| Net Interest Income After Provision for Loan Losses | 425,190 | 382,356 | 370,547 |
| Noninterest Income: | | | |
| Service charges on deposit accounts | 44,941 | 42,032 | 38,596 |
| Wealth Management | 10,993 | 8,670 | 8,530 |
| Electronic Banking | 8,257 | 6,918 | 5,639 |
| Mortgage Origination | 14,004 | 8,287 | 5,892 |
| Securities gains, net | 5,701 | 8,701 | 538 |
| Other income | 18,436 | 19,101 | 18,690 |
| Total noninterest income | 102,332 | 93,709 | 77,885 |
| Noninterest Expense: | | | |
| Salaries and employee benefits | 164,235 | 144,684 | 129,254 |
| Occupancy expense of bank premises, net | 39,416 | 35,036 | 31,572 |
| Furniture and equipment expenses | 31,048 | 29,671 | 29,493 |
| Amortization of intangible assets | 2,813 | 6,251 | 5,226 |
| Merger related expenses | 874 | 3,049 | |
| Other expenses | 74,393 | 65,477 | 63,146 |
| Total noninterest expense | 312,779 | 284,168 | 258,691 |
| Income from continuing operations before income taxes | 214,743 | 191,897 | 189,741 |
| Applicable income taxes | 73,872 | 69,181 | 69,556 |

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| | | | |
|---|-------------------|------------|------------|
| Income from Continuing Operations | 140,871 | 122,716 | 120,185 |
| Discontinued Operations: | | | |
| Loss from discontinued operations, net of income taxes of \$(445), \$(371) and \$(450) for the year ended December 31, 2002, 2001, and 2000, respectively | (846) | (613) | (743) |
| Loss on disposal of discontinued operations, net of income tax benefit of (\$2,616) | | | (4,322) |
| Net Income | \$ 140,025 | \$ 122,103 | \$ 115,120 |
| Earnings per share Income from continuing operations: | | | |
| Basic | \$ 1.18 | \$ 1.07 | \$ 1.05 |
| Diluted | 1.17 | 1.06 | 1.04 |
| Earnings per share Net Income: | | | |
| Basic | \$ 1.17 | \$ 1.06 | \$ 1.00 |
| Diluted | 1.16 | 1.06 | 1.00 |
| Average number of shares outstanding: | | | |
| Basic | 119,583 | 114,811 | 114,760 |
| Diluted | 120,648 | 115,881 | 115,653 |

See Notes to Consolidated Financial Statements.

THE COLONIAL BANGGROUP, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| | Year Ended December 31, | | |
|--|-------------------------|----------------|------------|
| | 2002 | 2001 | 2000 |
| | | | |
| | | (In thousands) | |
| Net income | \$ 140,025 | \$ 122,103 | \$ 115,120 |
| Other comprehensive income, net of taxes: | | | |
| Unrealized gains (losses) on securities available for sale arising during the period, net of taxes | 12,909 | 21,056 | 23,190 |
| Less: reclassification adjustment for net (gains) included in net income, net of taxes | (3,734) | (5,569) | (18) |
| Comprehensive income | \$ 149,200 | \$ 137,590 | \$ 138,292 |

See Notes to Consolidated Financial Statements

THE COLONIAL BANGGROUP, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

For the years ended December 31, 2002, 2001, and 2000

| | Common Stock | | Additional | | | | Accumulated | Total |
|---|--|------------|-----------------|----------------|-------------------|-----------------------|-----------------------------------|------------|
| | Shares | Amount | Paid In Capital | Treasury Stock | Retained Earnings | Unearned Compensation | Other Comprehensive Income (Loss) | |
| | (Dollars in thousands, except per share amounts) | | | | | | | |
| Balance, December 31, 1999 | 113,672,464 | \$ 284,182 | \$ 123,378 | | \$ 334,666 | \$ (1,622) | \$ (28,979) | \$ 711,625 |
| Shares issued under: | | | | | | | | |
| Directors Plan | 88,643 | 222 | 838 | 19 | | | | 1,079 |
| Stock Option Plans | 760,755 | 1,902 | (1,810) | 5,192 | | | | 5,284 |
| Stock Bonus Plan | 75,400 | 188 | 543 | 19 | | (919) | | (169) |
| Employee Stock Purchase Plan | 28,601 | 71 | 206 | 237 | | | | 514 |
| Issuance of common stock by pooled banks prior to merger | 21,280 | 53 | 22 | | | | | 75 |
| Purchase of treasury stock | | | | (31,934) | | | | (31,934) |
| Net income | | | | | 115,120 | | | 115,120 |
| Cash dividends (\$.44 per share) | | | | | (48,867) | | | (48,867) |
| Cash dividends by pooled banks prior to merger | | | | | (947) | | | (947) |
| Conversion of 7½% convertible debt | 21,136 | 53 | 95 | | | | | 148 |
| Change in unrealized gain (loss) on securities available for sale, net of taxes | | | | | | | 23,172 | 23,172 |
| Balance, December 31, 2000 | 114,668,279 | 286,671 | 123,272 | (26,467) | 399,972 | (2,541) | (5,807) | 775,100 |
| Shares issued under: | | | | | | | | |
| Directors Plan | | | 41 | 1,167 | | | | 1,208 |
| Stock Option Plans | 167,597 | 419 | 737 | 1,526 | | | | 2,682 |
| Stock Bonus Plan | (21,975) | (55) | 975 | 1,545 | | (618) | | 1,847 |
| Employee Stock Purchase Plan | 6,879 | 17 | 163 | 248 | | | | 428 |
| Issuance of common stock by pooled banks prior to merger | 334,440 | 836 | 761 | | | | | 1,597 |
| Purchase of treasury stock | | | | (8,773) | | | | (8,773) |
| Sale of treasury stock | | | 2,010 | 5,342 | | | | 7,352 |
| Issuance of shares for business | | | | | | | | |
| Combination | | | (25,412) | 25,412 | | | | |
| Net income | | | | | 122,103 | | | 122,103 |
| Cash dividends (\$.48 per share) | | | | | (53,634) | | | (53,634) |
| Cash dividends by pooled banks prior to merger | | | | | (1,278) | | | (1,278) |
| Conversion of 7½% convertible debt | 88,965 | 222 | 433 | | | | | 655 |
| Change in unrealized gain (loss) on securities available for sale, net of taxes | | | | | | | 15,487 | 15,487 |
| Balance, December 31, 2001 | 115,244,185 | 288,110 | 102,980 | | 467,163 | (3,159) | 9,680 | 864,774 |

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Shares issued under:

| | | | | | | | | |
|---|--------------------|-------------------|-------------------|-----------|-------------------|-------------------|------------------|---------------------|
| Directors Plan | 86,638 | 217 | 709 | | | | | 926 |
| Stock Option Plans | 211,126 | 528 | 1,793 | | | | | 2,321 |
| Stock Bonus Plan | 48,880 | 122 | 780 | | | 381 | | 1,283 |
| Employee Stock Purchase Plan | 32,820 | 82 | 365 | | | | | 447 |
| Issuance of shares for business combinations | 8,016,376 | 20,041 | 93,989 | 40,501 | | | | 154,531 |
| Purchase of treasury stock | | | | (40,501) | | | | (40,501) |
| Net income | | | | | 140,025 | | | 140,025 |
| Cash dividends (\$.52 per share) | | | | | (61,965) | | | (61,965) |
| Conversion of 7½% convertible debt | 59,990 | 150 | 270 | | | | | 420 |
| Change in unrealized gain (loss) on securities available for sale, net of taxes | | | | | | | 9,175 | 9,175 |
| Balance, December 31, 2002 | 123,700,015 | \$ 309,250 | \$ 200,886 | \$ | \$ 545,223 | \$ (2,778) | \$ 18,855 | \$ 1,071,436 |

See Notes to Consolidated Financial Statements

THE COLONIAL BANGROUP, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

| | Year Ended December 31, | | |
|--|-------------------------|-------------|-------------|
| | 2002 | 2001 | 2000 |
| | (In thousands) | | |
| Cash flows from operating activities: | | | |
| Net income | \$ 140,025 | \$ 122,103 | \$ 115,120 |
| Adjustments to reconcile net income: | | | |
| Loss on disposal of discontinued operations, net of taxes | | | 4,322 |
| Depreciation, amortization and accretion | 18,803 | 27,853 | 29,495 |
| Amortization and impairment of mortgage servicing rights | | | 13,432 |
| Provision for loan loss | 35,980 | 39,573 | 29,775 |
| Deferred taxes | 892 | 531 | (4,128) |
| Gain on sale of securities, net | (5,701) | (8,701) | (538) |
| Gain on sale and disposal of other assets | | | (1,492) |
| Decrease in mortgage servicing rights, net | | | 224,973 |
| Net (increase) decrease in mortgage loans held for sale | (311,648) | (25,587) | 23,284 |
| Decrease (increase) in interest and other receivables | 19,445 | 822 | (15,522) |
| Decrease (increase) in prepaids | (4,132) | 2,163 | 1,765 |
| Decrease (increase) in other assets | (17,320) | (3,582) | 2,208 |
| Decrease in accrued expenses & accounts payable | (42,344) | (6,878) | (7,354) |
| Decrease in accrued income taxes | | (83) | (23) |
| (Decrease) increase in interest payable | (7,130) | (18,830) | 7,805 |
| Other, net | 2,231 | 4,457 | (5,963) |
| Total adjustments | (310,924) | 11,738 | 302,039 |
| Net cash (used in) provided by operating activities | (170,899) | 133,841 | 417,159 |
| Cash flows from investing activities: | | | |
| Proceeds from maturities of securities available for sale | 1,212,521 | 541,185 | 214,235 |
| Proceeds from sales of securities available for sale | 287,431 | 521,756 | 209,429 |
| Purchase of securities available for sale | (2,197,181) | (1,416,558) | (346,384) |
| Proceeds from maturities of investment securities | 10,205 | 23,418 | 17,333 |
| Purchase of investment securities | (108) | | |
| Net increase in loans | (779,985) | (656,931) | (1,248,350) |
| Purchase of bank owned life insurance | | (20,000) | (30,000) |
| Cash received in bank acquisitions | 56,541 | 249,240 | |
| Capital expenditures | (67,659) | (29,056) | (22,077) |
| Proceeds from sale of other real estate owned | 11,957 | 7,223 | 10,951 |
| Proceeds from sale of premises and equipment | 18,515 | 3,742 | 2,153 |
| Investment in affiliates | (4,091) | (7,750) | |
| Other, net | | 764 | |
| Net cash used in investing activities | (1,451,854) | (782,967) | (1,192,710) |
| Cash flows from financing activities: | | | |
| Net increase (decrease) in demand, savings, and time deposits | 377,239 | (439,513) | 183,039 |
| Net increase in federal funds purchased, repurchase agreements and other short-term borrowings | 1,092,110 | 485,568 | 578,703 |
| Proceeds from issuance of long-term debt | 450,000 | 937,916 | 259,000 |
| Repayment of long-term debt | (165,585) | (272,667) | (183,171) |
| Purchase of treasury stock | (40,501) | (8,773) | (31,934) |
| Proceeds from issuance of common stock | 2,768 | 4,707 | 6,084 |

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| | | | |
|--|-------------------|-------------------|-------------------|
| Proceeds from sale of treasury stock | | 7,352 | |
| Dividends paid | (61,965) | (54,912) | (49,347) |
| | <u>1,654,066</u> | <u>659,678</u> | <u>762,374</u> |
| Net cash provided by financing activities | | | |
| Net increase (decrease) in cash and cash equivalents | 31,313 | 10,552 | (13,177) |
| Cash and cash equivalents at beginning of year | 388,108 | 377,556 | 390,733 |
| | <u>388,108</u> | <u>377,556</u> | <u>390,733</u> |
| Cash and cash equivalents at December 31 | \$ 419,421 | \$ 388,108 | \$ 377,556 |
| | <u>\$ 419,421</u> | <u>\$ 388,108</u> | <u>\$ 377,556</u> |

Supplemental disclosure of cash flow information:

Cash paid during the year for:

| | | | |
|--|------------|------------|------------|
| Interest | \$ 329,410 | \$ 499,527 | \$ 510,341 |
| Income taxes | 79,010 | 69,181 | 71,728 |
| Non-cash investing activities: | | | |
| Transfer of loans to other real estate | \$ 16,325 | \$ 8,399 | \$ 10,959 |
| Securitization of residential real estate loans | | 307,000 | |
| Non-cash financing activities: | | | |
| Conversion of subordinated debentures to common stock | \$ 420 | \$ 655 | \$ 148 |
| Assets (non-cash) acquired in business combinations | 786,390 | 159,801 | |
| Liabilities assumed in business combinations | 688,400 | 409,041 | |
| Reissuance of treasury stock for business combinations | 40,501 | 25,412 | |
| Reissuance of treasury stock for stock plans | | 3,319 | 5,448 |

See Notes to Consolidated Financial Statements

THE COLONIAL BANCGROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Summary of Significant Accounting and Reporting Policies

The Colonial BancGroup, Inc. (BancGroup or the Company) and its subsidiaries operate predominantly in the domestic commercial banking industry. The accounting and reporting policies of BancGroup and its subsidiaries conform to the accounting principles generally accepted in the United States of America and to general practice within the banking industry. The following summarizes the most significant of these policies.

Basis of Presentation. The consolidated financial statements of BancGroup for 2000 have been previously restated to give retroactive effect to the pooling-of-interests method business combination with Manufacturers Bancshares, Inc. (Manufacturers) on October 25, 2001.

The consolidated financial statements and notes to consolidated financial statements include the accounts of BancGroup and those subsidiaries that are majority owned by BancGroup and over which BancGroup exercises control. All significant intercompany balances and transactions have been eliminated.

Investments in companies in which BancGroup has significant influence over operating and financing decisions (principally defined as owning a voting or economic interest of 20% to 50%) are generally accounted for by the equity method of accounting. These investments are normally included in other assets and BancGroup's proportionate share of income or loss is included in other noninterest income.

Use of Estimates in the Preparation of Financial Statements. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents. BancGroup considers cash and highly liquid investments with maturities of three months or less when purchased as cash and cash equivalents. Cash and cash equivalents consist primarily of cash and due from banks, interest-bearing deposits in banks and Federal funds sold.

Business Combinations. Since the issuance of SFAS 141, Business Combinations, by the Financial Accounting Standards Board, business combinations initiated after June 30, 2001, are required to be accounted for by the purchase method. Under the purchase method, net assets of the business acquired are recorded at their estimated fair values as of the date of acquisition with any excess of the cost of the acquisition over the fair value of the net tangible and intangible assets acquired recorded as goodwill. Results of operations of the acquired business are included in the income statement from the date of acquisition.

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Prior to SFAS 141, certain business combinations not accounted for as purchase acquisitions were accounted for under the pooling-of-interests method, which required the retroactive combining of the assets, liabilities, stockholders' equity, and results of operations of the merged entity with the Corporation's respective accounts at historical amounts. Prior period financial statements were then restated to give effect to business combinations accounted for under this method.

Investment Securities and Securities Available for Sale. Securities are classified as either held to maturity, available for sale, or trading.

Held to maturity or investment securities are securities for which management has the ability and intent to hold on a long-term basis or until maturity. These securities are carried at amortized cost, adjusted for amortization of premiums, and accretion of discount to the earlier of the maturity or call date.

Securities available for sale represent those securities intended to be held for an indefinite period of time, including securities that management intends to use as part of its asset/liability strategy, or that may be sold in response to changes in interest rates, changes in prepayment risk, the need to increase regulatory capital or other similar factors. Securities available for sale are recorded at market value with unrealized gains and losses net of any tax effect, added or deducted directly from shareholders' equity.

THE COLONIAL BANGROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Securities carried in trading accounts are carried at market value with unrealized gains and losses reflected in income.

Realized and unrealized gains and losses are based on the specific identification method.

Mortgage Loans Held For Sale. Mortgage loans held for sale, which include both originated mortgage loans and acquired short-term participations in pools of mortgage loans, are carried at the lower of aggregate cost or market. The cost of mortgage loans held for sale is the mortgage note amount plus certain net origination costs less discounts collected. Gains or losses on the sale of mortgage loans held for sale are included in other income.

Loans. Loans are stated at face value, net of unearned income. Interest income on loans is recognized under the interest method except for certain installment loans where interest income is recognized under the Rule of 78 s (sum-of-the-months digits) method, which does not produce results significantly different from the interest method. Nonrefundable fees and costs associated with originating or acquiring loans are recognized under the interest method as a yield adjustment over the life of the corresponding loan.

Allowance for Loan Losses. A loan is considered impaired, based on current information and events, if it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Uncollateralized loans are measured for impairment based on the present value of expected future cash flows discounted at the historical effective interest rate, while all collateral-dependent loans are measured for impairment based on the fair value of the collateral. Smaller balance homogeneous loans that consist of residential mortgages and consumer loans are evaluated collectively and reserves are established based on historical loss experience.

Management s ongoing evaluation of the adequacy of the allowance also considers unimpaired loans and takes into consideration the Bank s past loan loss experience for pools of homogeneous loans, known and inherent risks in the portfolio, adverse situations that may affect the borrowers ability to repay, and an analysis of current economic conditions. While management believes that it has established the allowance in accordance with generally accepted accounting principles and has taken into account the views of its regulators and the current economic environment, there can be no assurance that in the future the Bank s regulators or its economic environment will not require further increases in, or re-allocation of the allowance.

The allowance for loan losses is established through charges to earnings in the form of a provision for loan losses. Increases and decreases in the allowance due to changes in the measurement of the impaired loans are included in the provision for loan losses. When a loan or portion of a loan is determined to be uncollectible, the portion deemed uncollectible is charged against the allowance and subsequent recoveries, if any, are credited to the allowance.

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Income Recognition on Impaired and Nonaccrual Loans. Loans, including impaired loans, are generally classified as nonaccrual if they are past due as to maturity or payment of principal or interest for a period of more than 90 days, unless such loans are well collateralized and in the process of collection. If a loan or a portion of a loan is classified as doubtful or is partially charged off, the loan is generally classified as nonaccrual. At management's discretion, loans that are on a current payment status or past due less than 90 days may also be classified as nonaccrual if repayment in full of principal and/or interest is in doubt.

Loans continue to be classified as impaired unless they are brought fully current and the collection of scheduled interest and principal is considered probable.

THE COLONIAL BANCGROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

While a loan is classified as nonaccrual and the future collectibility of the recorded loan balance is doubtful, collections of interest and principal are generally applied as a reduction to principal outstanding, except in the case of loans with scheduled amortizations where the payment is generally applied to the oldest payment due. When the future collectibility of the recorded loan balance is expected, interest income may be recognized on a cash basis. In the case where a nonaccrual loan has been partially charged off, recognition of interest on a cash basis is limited to that which would have been recognized on the recorded loan balance at the contractual interest rate. Receipts in excess of that amount are recorded as recoveries to the allowance for loan losses until prior charge offs have been fully recovered. Interest income recognized on a cash basis was immaterial for the years ended December 31, 2002, 2001 and 2000.

Premises and Equipment. Bank premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed generally using the straight-line method over the estimated useful lives of the related assets. Leasehold improvements are amortized over the terms of the respective leases or the estimated useful lives of the improvements, whichever is shorter. Estimated useful lives range from five to forty years for bank buildings and leasehold improvements and three to ten years for furniture and equipment.

Expenditures for maintenance and repairs are charged against earnings as incurred. Costs of major additions and improvements are capitalized. Upon disposition or retirement of property, the asset account is relieved of the cost of the item and the allowance for depreciation is charged with accumulated depreciation. Any resulting gain or loss is reflected in current income.

Other Real Estate Owned. Other real estate owned includes real estate acquired through foreclosure or deed taken in lieu of foreclosure. These amounts are recorded at the lower of the loan balance prior to foreclosure, plus certain costs incurred for improvements to the property (cost) or market value less estimated costs to sell the property. Any write-down from the cost to market value required at the time of foreclosure is charged to the allowance for loan losses. Subsequent write-downs and gains or losses recognized on the sale of these properties are included in noninterest income or expense.

Goodwill and Other Intangible Assets. Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that also lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset, or liability. On January 1, 2002, BancGroup adopted SFAS 142, *Goodwill and Other Intangible Assets* . Under the provisions of SFAS No. 142, goodwill and other intangible assets with indefinite useful lives will no longer be amortized, but instead are tested for impairment as of the date of adoption and at least annually. The standard also requires that intangible assets with finite useful lives be amortized over their respective estimated useful lives to their estimated residual values, and be reviewed for impairment if a triggering event occurs, as described by SFAS No. 144. Intangible assets that have finite lives continue to be amortized over their estimated useful lives and also continue to be subject to impairment testing. All of BancGroup's other intangible assets have finite lives and are amortized on a straight-line basis over an 8-year period. Prior to the adoption of SFAS 142, BancGroup's goodwill was amortized over a period up to 25 years using the straight-line method or an accelerated method, as applicable. Note 10 includes a summary of BancGroup's goodwill and other intangible assets as well as further detail about the impact of the adoption of SFAS 142.

Mortgage Servicing Rights, Amortization and Impairment. Prior to the discontinuation of mortgage servicing activities in 2000, BancGroup recognized as separate assets the rights to service mortgage loans for others, whether the servicing rights are acquired through a separate

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purchase or through loan origination activities. The total cost of mortgage loans held for sale were allocated to mortgage loans held for sale and mortgage servicing rights, based on their relative fair values at date of sale. Amortization of mortgage servicing rights (MSR) was based on the ratio of net servicing income received in the current period to total net servicing

THE COLONIAL BANGROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

income projected to be realized from the MSR. The carrying value of MSR was evaluated for impairment, which was recognized in the statement of income during the period in which impairment occurred as an adjustment to a valuation allowance.

Hedging of MSR. Prior to discontinuation of mortgage servicing activities in 2000, BancGroup utilized derivative contracts that were expected to change in value inversely to the movement of interest rates (Servicing Hedges). These derivatives included CMT floors, CMS floors and PO strips. The Servicing Hedges were designed to protect the value of the hedged MSR from the effects of increased prepayment activity that generally resulted from declining interest rates. The value of the hedging instruments was derived from underlying instruments; however, the notional or contractual amount was not recognized in the balance sheet. The carrying value of the MSR was adjusted for realized and unrealized gains and losses in the derivative financial instruments that qualify for hedge accounting. To qualify for hedge accounting, changes in net value of the Servicing Hedges were expected to be highly correlated with changes in the value of the hedged MSR throughout the hedge period. The Company measured initial and ongoing correlation by statistical analysis and dollar value offset comparison of the relative movements of the Servicing Hedges and related MSR.

Long Lived Assets. BancGroup reviews long-lived assets and certain identifiable intangibles for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. If the future undiscounted cash flows expected to result from the use of the asset and its eventual disposition are less than the carrying amounts of the asset, an impairment loss is recognized. Long-lived assets and certain intangibles to be disposed of are reported at the lower of carrying amount or fair value less cost to sell.

Income Taxes. BancGroup uses the asset and liability method of accounting for income taxes (See Note 22). Under the asset and liability method, deferred tax assets and liabilities are recorded at currently enacted tax rates applicable to the period in which assets or liabilities are expected to be realized or settled. Deferred tax assets and liabilities are adjusted to reflect changes in statutory tax rates resulting in income adjustments in the period such changes are enacted.

Stock-Based Compensation. SFAS No. 123, Accounting for Stock-Based Compensation, defines a fair value based method of accounting for an employee stock option or similar equity instrument. However, SFAS No. 123 allows an entity to continue to measure compensation costs for those plans using the intrinsic value based method of accounting prescribed by APB Opinion No. 25, Accounting for Stock Issued to Employees. Entities electing to remain with the accounting in Opinion No. 25 must make pro forma disclosures of net income and earnings per share as if the fair value based method of accounting defined in SFAS No. 123 had been applied. Under the fair value based method, compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period. Under the intrinsic value based method, compensation cost is the excess, if any, of the quoted market price of the stock at the grant date or other measurement date over the amount an employee must pay to acquire the stock. BancGroup has elected to continue to measure compensation cost for its stock option plans under the provisions in APB Opinion 25 and has calculated the fair value of outstanding options for purposes of pro forma disclosure utilizing the Black-Scholes method.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

THE COLONIAL BANGROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The majority of the Company's options granted in 2002, 2001 and 2000 vest ratably over a period of five years; therefore for purposes of pro forma disclosures, the compensation expense related to these options has been allocated over the vesting period.

The Company's actual and pro forma information follows (in thousands except per share data):

| | Year Ended December 31 | | |
|--|-------------------------------|------------------|------------------|
| | 2002 | 2001 | 2000 |
| Net income: | | | |
| As reported | \$140,025 | \$122,103 | \$115,120 |
| Deducts: Total stock-based employee compensation expense determined under fair value based method for all awards, net of tax | (3,845) | (3,793) | (1,400) |
| Pro forma net income | <u>\$136,180</u> | <u>\$118,310</u> | <u>\$113,720</u> |
| Basic earnings per share: | | | |
| As reported | \$ 1.17 | 1.06 | 1.00 |
| Pro forma | \$ 1.14 | 1.03 | 0.99 |
| Diluted earnings per share | | | |
| As reported | \$ 1.16 | 1.05 | 0.99 |
| Pro forma | \$ 1.13 | 1.02 | 0.98 |

The fair value of each option grant is estimated on the date of the grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for grants in 2002, 2001 and 2000, respectively: dividend yield of 3.41%, 3.92% and 3.16%; expected volatility of 32%, 34% and 42% for 2002, 2001, and 2000; risk-free interest rates of 4.17%, 5.18% and 5.82% for 2002, 2001, and 2000, respectively; and expected lives of ten years. The weighted average fair values of options granted during 2002, 2001 and 2000 were \$3.13, \$3.61, and \$3.52, respectively.

Derivative Instruments and Hedging Activities. The goal of BancGroup's interest rate risk process is to minimize the volatility in the net interest margin caused by changes in interest rates. Derivative instruments are occasionally used to hedge specific assets or liabilities as a part of this overall process. BancGroup is also required to recognize certain contracts and commitments as derivatives when the characteristics of those contracts and commitments meet the definition of a derivative.

Under the guidelines of SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended, all derivative instruments are required to be carried at fair value on the balance sheet. SFAS 133 provides special hedge accounting provisions, which permit the change in the fair value of the hedged item related to the risk being hedged to be recognized in earnings in the same period and in the same income statement line as the change in fair value of the derivative.

Derivative instruments designated in a hedge relationship to mitigate exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges under SFAS 133. Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. BancGroup formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking each hedge transaction.

Derivative instruments that are used as part of BancGroup's interest-rate risk-management strategy consist primarily of interest-rate swaps. Interest-rate swaps generally involve the exchange of fixed- and variable-rate interest payments between two parties, based on a notional principal amount, interest rate index and maturity date.

THE COLONIAL BANCGROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

BancGroup is exposed to credit and market risk by using derivative instruments. If the counterparty fails to perform, credit risk is equal to the extent of the fair-value gain in a derivative. When the fair value of a derivative contract is positive, this generally indicates that the counterparty owes BancGroup, and, therefore, creates a repayment risk for BancGroup. When the fair value of a derivative contract is negative, BancGroup owes the counterparty and, therefore, it has no repayment risk. The Company minimizes the credit (or repayment) risk in derivative instruments by entering into transactions with high quality counterparties that are approved by ALMCO.

Market risk is the adverse effect that a change in interest rates, or implied volatility rates has on the value of a financial instrument. BancGroup manages the market risk by using derivatives chiefly for hedging purposes, and then monitoring the effectiveness of the hedges.

BancGroup's derivatives activities are monitored by ALMCO as part of that committee's oversight of BancGroup's asset/liability and treasury functions. ALMCO is responsible for implementing various hedging strategies that are developed through its analysis of data from financial simulation models and other internal and industry sources. The resulting hedging strategies are then incorporated into BancGroup's overall interest rate risk-management and strategies.

Advertising Costs. Advertising costs are expensed as incurred.

Reclassifications. Certain reclassifications have been made to the 2001 financial statements to conform to the 2002 presentations.

Recently Issued Accounting Standards. On June 29, 2001, the Financial Accounting Standards Board issued SFAS No. 142, *Intangible Assets*. This Statement is effective for fiscal years beginning after December 15, 2001. SFAS No. 142 requires that goodwill and indefinite lived intangible assets no longer be amortized, that goodwill will be tested for impairment at least annually, that intangible assets deemed to have an indefinite life will be tested for impairment at least annually, and that amortization period of intangible assets with finite lives will no longer be limited to forty years (See Note 10).

In June 2001, the Financial Accounting Standards Board issued SFAS No. 143, *Accounting for Asset Retirement Obligations*. This Statement is effective for fiscal years beginning after June 15, 2002, with early adoption permitted. SFAS No. 143 addresses the recognition and measurement of obligations associated with the retirement of tangible long-lived assets resulting from acquisition, construction, development, or the normal operation of a long-lived asset. SFAS No. 143 requires that the fair value of an asset retirement obligation be recognized as a liability in the period in which it is incurred. The asset retirement obligation is to be capitalized as part of the carrying amount of the long-lived asset and the expense is to be recognized over the useful life of the long-lived asset. The Standard is effective for BancGroup beginning January 1, 2003, and its adoption is not expected to have a material impact on results of operations, financial position, or liquidity.

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In August 2001, the Financial Accounting Standards Board issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets . The effective date for this statement is January 1, 2002 and supersedes SFAS No. 121. SFAS No. 144 carries forward from SFAS No. 121 the fundamental guidance related to the recognition and measurement of an impairment loss related to assets to be held and used and provides guidance related to the disposal of long-lived assets to be abandoned or disposal by sale. The provisions of SFAS No. 144 did not have a material impact on results of operations, financial position, or liquidity.

In April 2002, the Financial Accounting Standards Board issued SFAS No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections . In

THE COLONIAL BANGGROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

April 2002, the FASB issued SFAS No. 145, which updates, clarifies, and simplifies certain existing accounting pronouncements beginning at various dates in 2002 and 2003. The statement rescinds SFAS No. 4 and SFAS No. 64, which required net gains or losses from the extinguishment of debt to be classified as an extraordinary item in the income statement. These gains and losses will now be classified as extraordinary only if they meet the criteria for such classification as outlined in APB Opinion 30, which allows for extraordinary treatment if the item is material and both unusual and infrequent in nature. The statement also rescinds SFAS No. 44 related to the accounting for intangible assets for motor carriers and amends SFAS No. 13 to require certain lease modifications that have economic effects similar to sale-leaseback transactions to be accounted for as such. The changes required by SFAS No. 145 are not expected to have a material impact on results of operations, financial position, or liquidity.

In October 2002, the Financial Accounting Standards Board issued SFAS No. 147, *Acquisitions of Certain Financial Institutions*. This statement is effective October 1, 2002 and amends FASB Statements No. 72 and 144 and FASB Interpretation No. 9. SFAS No. 147 stipulates that the acquisition of all or part of a financial institution will now be accounted for under SFAS No. 141 and 142. SFAS No. 147 also stipulated that the core deposit intangible assets, related to the acquisition of financial institutions, will now be subjected to the impairment testing requirements of SFAS No. 144. The provisions of SFAS No. 147 did not have a material impact on results of operations, financial position, or liquidity.

In December 2002, the FASB issued SFAS No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure*, which amends SFAS No. 123, *Accounting for Stock-Based Compensation*. SFAS 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, SFAS 148 amends the disclosure requirements of SFAS 123 to require more prominent and more frequent disclosures in financial statements about the effects of stock-based compensation. The transition guidance and annual disclosure provisions of SFAS 148 are effective for fiscal years ending after December 15, 2002. The interim disclosure provisions are effective for financial reports containing financial statements for interim periods beginning after December 15, 2002. Disclosures required by this standard are in Note 1, Summary of Significant Accounting Policies Stock Based Compensation, in the Notes to Consolidated Financial Statements. The transition rules of this standard are not applicable since the Company continues to account for stock-based compensation under the guidance of APB Opinion 25. See Note 18, Stock Based Compensation, in the Notes to Consolidated Financial Statements, for further discussion of the Company's stock based plans.

On November 25, 2002, the FASB issued FASB Interpretation No. 45 (FIN 45), *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, an Interpretation of FASB Statements No. 5, 57 and 107 and Rescission of FASB Interpretation No 34*. FIN 45 clarifies the requirements of SFAS No. 5, *Accounting for Contingencies*, relating to the guarantor's accounting for, and disclosure of, the issuance of certain types of guarantees. The disclosure provisions of the Interpretation are effective for financial statements that end after December 15, 2002. However, the provisions for initial recognition and measurement are effective on a prospective basis for guarantees that are issued or modified after December 31, 2002, irrespective of a guarantor's year end. See Note 7, Financial Instruments with Off-Balance-Sheet Risk, and Note 24, Fair Value of Financial Instruments, in the Notes to Consolidated Financial Statements, for additional discussion of BancGroup's financial guarantees as of December 31, 2002. The initial adoption of this standard did not have an impact on the financial condition or results of operations. Management does not believe the provisions of this standard will have a material impact on future operations of the Company.

On January 15, 2003, FASB completed its redeliberations of the project related to the consolidation of variable interest entities which culminated with the issuance of FASB Interpretation No. 46 (FIN 46)

THE COLONIAL BANGROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Consolidation of Variable Interest Entities. FIN 46 states that if a business enterprise has a controlling financial interest in a variable interest entity, the assets, liabilities and results of the activities of the variable interest entity should be included in the consolidated financial statements of the business enterprise. This Interpretation explains how to identify variable interest entities and how an enterprise assesses its interests in a variable interest entity to decide whether to consolidate that entity. This Interpretation applies immediately to variable interest entities created after January 31, 2003, and to variable interest entities in which an enterprise obtains an interest after that date. It applies in the first fiscal year or interim period beginning after June 15, 2003, to variable interest entities in which an enterprise holds a variable interest that it acquired before February 1, 2003. This interpretation does not apply to securitization structures that are qualified special purpose entities (QSPE) as defined within SFAS No. 140. Colonial will not be affected by adoption of this Interpretation.

2. Business Combinations

BancGroup completed the acquisition of Mercantile Bancorp, Inc. (Mercantile) and Palm Beach National Holding Company (Palm Beach), along with their wholly owned subsidiary banks on March 28, 2002 and September 3, 2002, respectively. The results of operations for both acquisitions are included in the consolidated financial statements since those dates. Mercantile operated four branch offices in Dallas, Texas and one in Austin, Texas. Palm Beach operated eight branch offices in Palm Beach County, Florida. These acquisitions were the result of BancGroup s ongoing effort to expand operations in high growth regions.

The cost of these acquired companies was \$74.9 million and \$92.1 million, respectively. These costs included the issuance of 4,652,809 and 6,118,967 shares of BancGroup common stock, including 2,755,400 treasury shares, to the shareholders of Mercantile and Palm Beach. The market values of the stock at acquisition were \$14.91 and \$13.92 per share, representing a total market value of \$69.4 million and \$85.2 million, respectively.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of each acquisition:

| | <u>Mercantile</u> | <u>Palm Beach</u> |
|---------------------------------------|-------------------|-------------------|
| | (in thousands) | |
| Assets: | | |
| Cash | \$ 13,089 | \$ 43,452 |
| Securities available for sale | 42,703 | 22,775 |
| Loans, net of allowance for loan loss | 279,002 | 280,730 |
| Premises and equipment | 4,390 | 3,490 |
| Core Deposit Intangibles | 14,981 | 11,320 |
| Goodwill (non-deductible) | 53,167 | 59,388 |
| Accrued interest and other assets | 8,542 | 5,902 |
| Total Assets | 415,874 | 427,057 |
| Liabilities: | | |
| Deposits | 303,334 | 316,183 |
| FHLB borrowings | 12,449 | 5,077 |
| Subordinated Debt | 8,000 | |

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| | | |
|--------------------------|------------------|------------------|
| Other liabilities | 22,734 | 20,623 |
| Total Liabilities | 346,517 | 341,883 |
| Net Assets | \$ 69,357 | \$ 85,174 |

THE COLONIAL BANGROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents unaudited proforma results of operations for the years ended December 31, 2002 and 2001, as if the acquisitions had occurred at January 1, 2001. Since no consideration is given to operational efficiencies and expanded products and services, the proforma summary information does not necessarily reflect the results of operations as they actually would have been, if the acquisition had occurred at January 1, 2001:

| | 2002 | 2001 |
|---------------------|---|---------|
| | (in thousands, except per share amount) | |
| Net Interest Income | 476,580 | 449,584 |
| Net Income | 141,061 | 126,303 |
| Basic EPS | 1.13 | 1.01 |
| Diluted EPS | 1.12 | 1.00 |

3. Securities

The carrying and market values of investment securities are summarized as follows:

Investment Securities

| | 2002 | | | 2001 | | | | |
|---|-------------------|---------------------|----------------------|------------------|-------------------|---------------------|----------------------|------------------|
| | Amortized Cost | Unrealized Gains | Unrealized Losses | Market Value | Amortized Cost | Unrealized Gains | Unrealized Losses | Market Value |
| | (In thousands) | | | | | | | |
| U.S. Treasury securities and obligations of U.S. Government agencies | \$ 500 | \$ 133 | \$ | \$ 633 | \$ 500 | \$ 79 | \$ | \$ 579 |
| Mortgage-backed securities | 3,584 | 198 | | 3,782 | 6,584 | 230 | (8) | 6,806 |
| Obligations of state and political subdivisions | 14,789 | 634 | | 15,423 | 21,846 | 707 | | 22,553 |
| Other | 1,133 | 1 | | 1,134 | 1,125 | 1 | | 1,126 |
| Total | \$ 20,006 | \$ 966 | \$ | \$ 20,972 | \$ 30,055 | \$ 1,017 | \$ (8) | \$ 31,064 |

The carrying and market values of securities available for sale are summarized as follows:

Securities Available For Sale

| | 2002 | | | | 2001 | | | |
|--|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------|----------------------|---------------------|
| | Amortized Cost | Unrealized Gains | Unrealized Losses | Market Value | Amortized Cost | Unrealized Gains | Unrealized Losses | Market Value |
| (In thousands) | | | | | | | | |
| U.S. Treasury securities and obligations of U.S. government agencies | \$ 30,585 | \$ 903 | \$ | \$ 31,488 | \$ 57,563 | \$ 1,769 | \$ | \$ 59,332 |
| Mortgage-backed securities | 1,755,682 | 26,093 | (1,643) | 1,780,132 | 1,455,493 | 17,846 | (2,806) | 1,470,533 |
| Obligations of state and political subdivisions | 78,746 | 4,658 | (6) | 83,398 | 87,083 | 2,467 | (53) | 89,497 |
| Other | 724,340 | 6,918 | (8,147) | 723,111 | 237,426 | 1,798 | (6,147) | 233,077 |
| Total | \$ 2,589,353 | \$ 38,572 | \$ (9,796) | \$ 2,618,129 | \$ 1,837,565 | \$ 23,880 | \$ (9,006) | \$ 1,852,439 |

The majority of the above securities are traded on national exchanges and as such, the market values are based upon quotes from those exchanges. The market values of certain obligations of states and political subdivisions were established with the assistance of an independent pricing service. They were based on

THE COLONIAL BANGROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

available market data reflecting transactions of relatively small size and not necessarily indicative of the prices at which large amounts of particular issues could be readily sold or purchased.

Included within securities available for sale are \$130,224,600 and \$87,250,500 in Federal Home Loan Bank and Federal Reserve stock at December 31, 2002 and 2001, respectively. Securities with a carrying value of approximately \$2,165,459,000 and \$1,299,748,000 at December 31, 2002 and 2001 respectively, were pledged for various purposes as required or permitted by law.

Gross gains of \$5,701,000, \$8,701,000 and \$606,000 and gross losses of \$0, \$0 and \$68,000 were realized on sales of securities for 2002, 2001 and 2000, respectively.

The amortized cost and market value of debt securities at December 31, 2002, by contractual maturity, are as follows. Expected maturities differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

| | <u>Investment Securities</u> | | <u>Securities Available For Sale</u> | |
|--|------------------------------|---------------------|--------------------------------------|---------------------|
| | <u>Amortized Cost</u> | <u>Market Value</u> | <u>Amortized Cost</u> | <u>Market Value</u> |
| (In thousands) | | | | |
| 2002 | | | | |
| Due in one year or less | \$ 5,020 | \$ 5,054 | \$ 15,345 | \$ 15,574 |
| Due after one year through five years | 6,483 | 6,875 | 78,753 | 82,282 |
| Due after five years through ten years | 3,959 | 4,125 | 37,382 | 38,812 |
| Due after ten years | 960 | 1,136 | 571,966 | 570,740 |
| | <u>16,422</u> | <u>17,190</u> | <u>703,446</u> | <u>707,408</u> |
| Total | 16,422 | 17,190 | 703,446 | 707,408 |
| Mortgage-backed securities | 3,584 | 3,782 | 1,755,682 | 1,780,133 |
| Equity securities | | | 130,225 | 130,588 |
| | <u>\$ 20,006</u> | <u>\$ 20,972</u> | <u>\$ 2,589,353</u> | <u>\$ 2,618,129</u> |

4. Loans

A summary of loans follows:

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| | 2002 | 2001 |
|--|-------------------|-------------------|
| | <u> </u> | <u> </u> |
| | (In thousands) | |
| Commercial, financial and agricultural | \$ 1,069,919 | \$ 1,145,409 |
| Real estate-commercial | 3,768,745 | 3,417,517 |
| Real estate-construction | 2,821,631 | 2,295,675 |
| Real estate-residential | 1,937,572 | 1,942,821 |
| Installment and consumer | 237,293 | 240,836 |
| Mortgage Warehouse Lending | 1,763,052 | 1,286,399 |
| Other | 94,280 | 39,019 |
| | <u> </u> | <u> </u> |
| Subtotal | 11,692,492 | 10,367,676 |
| Unearned income | (62) | (11) |
| | <u> </u> | <u> </u> |
| Total | \$ 11,692,430 | \$ 10,367,665 |
| | <u> </u> | <u> </u> |

BancGroup's lending is concentrated in Alabama, Florida, Georgia, Nevada and Texas and repayment of these loans is in part dependent upon the economic conditions in the respective regions of these

states. Management does not believe the loan portfolio contains concentrations of credits either geographically or by borrower, which would expose BancGroup to unacceptable amounts of risk. Management continually evaluates the potential risk in all segments of the portfolio in determining the adequacy of the allowance for loan losses. Other than concentrations of credit risk in commercial, residential and construction real estate loans, management is not aware of any significant concentrations.

Loans classified as commercial real estate loans are loans which are collateralized by real estate and substantially dependent upon cash flow from income-producing improvements attached to the real estate. For BancGroup, these primarily consist of apartments, hotels, office buildings, warehouses, shopping centers, amusement/recreational facilities, one-to-four family residential housing developments, and health service facilities.

Commercial Real Estate loans are underwritten based on projected cash flows and loan-to-appraised-value ratios of 85% or less. The risks associated with commercial real estate loans primarily relate to real estate values in local market areas, the equity investments of borrowers, and the borrowers' experience and expertise. BancGroup has diversified its portfolio of commercial real estate loans, resulting in less than 19% of its total commercial real estate loan portfolio concentrated in any of the above-mentioned income producing activities.

Residential Real Estate loans consist of loans made to finance one-to-four family residences and home equity loans on residences. BancGroup may loan up to 90 to 95% of appraised value on these loans without other collateral or security. These loans are largely made up of adjustable rate loans. The principal risks associated with one-to-four family residential loans are the borrowers' debt coverage ratios and real estate values.

Real Estate Construction loans include loans to finance single family and multi-family residential as well as nonresidential real estate. Loan-to-value ratios for these loans typically do not exceed 80% to 85%. The principal risks associated with these loans are related to the borrowers' ability to complete the project, local market demand, the sales market, presales or preleasing, and permanent loan commitments. BancGroup evaluates presale requirements, preleasing rates, permanent loan take-out commitments, as well as other factors in underwriting construction loans.

In 1998, BancGroup established a mortgage warehouse lending department. This department provides lines of credit collateralized by residential mortgage loans to mortgage companies, predominately in the Southeast. Warehouse loans outstanding at December 31, 2002 and 2001 were \$1.8 billion and \$1.3 billion, respectively.

BancGroup's international banking department engages in the issuance and confirmation of letters of credit with U.S. based customers as well as with correspondent banks in Latin America. Funded exposures at December 31, 2002 and 2001 totaled approximately \$16 million and \$75 million, respectively. Total exposures (funded and unfunded) at December 31, 2002 and 2001 totaled \$63 million and \$152 million, respectively. BancGroup's exposure in Argentina was \$11.6 million of which 82% was current and on repayment terms at December 31, 2002. However, due to the immaterial balance of these loans and lines of credit in relation to total loans, these amounts are not disclosed in the table(s) separately.

BancGroup evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by BancGroup upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, residential houses and income-producing commercial properties. No additional credit risk exposure, relating to outstanding loan balances, is believed to exist beyond the amounts shown in the consolidated statement of condition at December 31, 2002.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

THE COLONIAL BANGROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In the normal course of business, loans are made to officers, directors, principal shareholders and to companies in which they own a significant interest. Loan activity to such parties with an aggregate loan balance of more than \$60,000 during the year ended December 31, 2002 are summarized as follows:

| <u>Balance</u> | | | | <u>Balance</u> |
|----------------|------------------|-------------------|----------------|-----------------|
| <u>1/1/02</u> | <u>Additions</u> | <u>Reductions</u> | | <u>12/31/02</u> |
| | | | (In thousands) | |
| \$38,994 | \$12,428 | \$18,727 | | \$32,695 |

At December 31, 2002 and 2001, the recorded investment in impaired loans was approximately \$70,247,000 and \$46,198,000, respectively. The average recorded investment in impaired loans was approximately \$47,881,000 and \$47,728,000 for the years ended December 31, 2002 and 2001, respectively. The impaired loans were measured for impairment based primarily on the value of underlying collateral. The related allowance allocated to impaired loans for 2002 and 2001 was \$17,604,000 and \$19,733,000, respectively. At December 31, 2002, impaired loans with an associated allowance totaled \$30,601,000, while \$39,646,000 of impaired loans had no related allowance. At December 31, 2001, all impaired loans had an associated allowance. The amount of interest recognized on impaired loans during the portion of the year that they were impaired was not significant for either 2002 or 2001.

BancGroup uses several factors in determining if a loan is impaired. Generally, nonaccrual loans as well as loans classified as substandard by internal loan review are reviewed for impairment. The internal asset classification procedures include a thorough review of significant loans and lending relationships, and include the accumulation of related data. This data includes loan payment status, borrower's financial data, collateral value and borrower's operating factors such as cash flows, operating income or loss.

During 2001, as a part of its normal asset liability management BancGroup securitized \$307 million of its single-family real estate loans with the Federal Home Loan Mortgage Corporation (FHLMC), a government sponsored agency. The Company received 100% of the securities backed by mortgage loans, which are guaranteed by FHLMC and did not account for the securitization as a sales transaction. At December 31, 2002 \$26.6 million of these mortgage-back securities remain in the available for sale securities portfolio and are therefore carried at fair value based on quoted market prices. As it relates to interest rate sensitivity, the fair value of these retained mortgage-backed securities would be expected to react consistently with the other mortgage-backed securities held in BancGroup's securities portfolio. The Company continues to retain servicing rights for the related mortgage loans. The related servicing asset was not recorded, as the amount was immaterial.

The following table represents information concerning residential real estate loans, including securitizations, as of December 31, 2002 and 2001:

| <u>2002</u> | <u>2001</u> |
|-------------|-------------|
| _____ | _____ |

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| | <u>Total Principal Amount</u> | <u>Total 90 Days or More Past due</u> | <u>Net Credit Losses</u> | <u>Total Principal Amount</u> | <u>Total 90 Days or More Past due</u> | <u>Net Credit Losses</u> |
|--|---------------------------------------|---|----------------------------------|---------------------------------------|---|----------------------------------|
| (in thousands) | | | | | | |
| Total residential real estate loans managed or securitized | \$ 2,429,482 | \$ 11,566 | \$ 4,657 | \$ 2,223,779 | \$ 15,195 | \$ 2,583 |
| Less: | | | | | | |
| Loans securitized | 144,809 | 263 | | 245,505 | 253 | |
| Loans held for sale | 347,101 | | | 35,453 | | |
| Total residential real estate loans held for investment | \$ 1,937,572 | \$ 11,303 | \$ 4,657 | \$ 1,942,821 | \$ 14,942 | \$ 2,583 |
| Fair value of retained mortgage-backed securities | \$ 26,588 | | | \$ 96,320 | | |

THE COLONIAL BANGROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**5. Allowance for Loan Losses**

An analysis of the allowance for loan losses is as follows:

| | <u>2002</u> | <u>2001</u> | <u>2000</u> |
|------------------------------|-------------------|-------------------|-------------------|
| | (In thousands) | | |
| Balance, January 1 | \$ 122,200 | \$ 110,055 | \$ 99,027 |
| Addition due to acquisitions | 7,834 | 1,296 | |
| Provision charged to income | 35,980 | 39,573 | 29,775 |
| Loans charged off | (35,634) | (32,729) | (23,447) |
| Recoveries | 4,885 | 4,005 | 4,700 |
| | <u> </u> | <u> </u> | <u> </u> |
| Balance, December 31 | <u>\$ 135,265</u> | <u>\$ 122,200</u> | <u>\$ 110,055</u> |

6. Discontinued Operations

Colonial Bank sold the rights to service approximately \$5 billion of mortgage loans on August 28, 2000. Final transfer of servicing was completed in the fourth quarter of 2000. With the completion of this transaction, BancGroup exited the mortgage servicing business.

BancGroup recorded a loss on disposal of the discontinued operation of \$4.3 million after tax. The results of the mortgage servicing business have been classified as discontinued operations in the accompanying financial statements. Loss from discontinued operations, net of income taxes, for the years ended December 31, 2002, 2001 and 2000 were approximately \$846,000, \$613,000 and \$743,000, respectively. These amounts consist primarily of revisions to the estimate of the cost to complete the disposition of the business, which involve costs associated with the delivery of documents and the related indemnifications.

7. Financial Instruments with Off-Balance-Sheet Risk

BancGroup is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financial needs of its customers. These financial instruments include loan commitments, standby letters of credit and obligations to deliver and sell mortgage loans. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the financial statements.

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BancGroup's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for loan commitments, standby letters of credit and obligations to deliver and sell mortgage loans is represented by the contractual amount of those instruments. BancGroup uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. BancGroup has no significant concentrations of credit risk with any individual counter-party to originate loans. The total amounts of financial instruments with off-balance sheet risk as of December 31, 2002 and 2001 are as follows:

| | Contract Amount | |
|---|------------------------|--------------|
| | 2002 | 2001 |
| | (In thousands) | |
| Financial instruments whose contract amounts represent credit risk: | | |
| Loan commitments | \$ 3,612,348 | \$ 2,939,904 |
| Standby letters of credit | 217,260 | 243,873 |

Since many of the loan commitments may expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. The credit risk involved in issuing letters of credit and funding loan commitments is essentially the same as that involved in extending loan facilities to customers.

THE COLONIAL BANGROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Commitments to extend credit are agreements to lend to customers as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Standby letters of credit are commitments issued by the Company to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. At December 31, 2002, these commitments are not reflected on the consolidated balance sheet. However, as discussed in Note 1, Summary of Significant Accounting Policies, in the Notes to Consolidated Financial Statements, FIN 45 requires the fair value of these commitments be recorded as of January 1, 2003. The fair value of the commitment typically approximates the fee received from the customer for issuing such commitments. These fees are deferred and are recognized over the commitment period. The amount recorded as of January 1, 2003 was not material to the Company's consolidated balance sheet. The Company holds various assets as collateral supporting those commitments for which collateral is deemed necessary. At December 31, 2002, the maximum potential amount of future undiscounted payments the Company could be required to make under outstanding standby letters of credit was \$219 million.

8. Derivatives*Fair Value Hedges:*

All of BancGroup's fair value hedge positions have qualified for short cut accounting treatment, therefore for the year ended December 31, 2002, BancGroup recognized no profit or loss impact from changes in value of these fair-value hedges.

In 2002, BancGroup entered into interest-rate swaps to convert the interest rates on \$100 million and \$70 million trust preferred securities from fixed rate to floating. Also during 2002, in connection with the purchase of short-term participations in pools of mortgage loans, BancGroup has executed agreements to sell the mortgage loan participations back to the originating bank for an amount equal to BancGroup's original acquisition cost. These forward sales commitments eliminate BancGroup's market risk on the acquired participations, which are classified as Mortgage Loans Held for Sale. Because the participations and the sales commitment are in place for such a short term, the market values, which would be equal and offsetting, have been determined to be immaterial. The related balances of all interest rate swaps and other derivatives as of December 31, 2002 and 2001 are shown below:

| <u>Derivative Type</u> | December 31, 2002 | | <u>Asset or Liability Hedged</u> |
|------------------------|--------------------------|-------------------|----------------------------------|
| | <u>Notional Amount</u> | <u>Fair Value</u> | |
| | (In thousands) | | |

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| | | | | | |
|---|----|---------|----|---------|-------------------------------------|
| Interest rate swap | \$ | 170,000 | \$ | 19,878 | Fixed Rate Trust Preferred Security |
| Interest rate swap | | 150,000 | | 23,499 | Fixed Rate Long-Term Debt |
| Interest rate swap | | 11,062 | | (1,007) | Fixed Rate Commercial Loans |
| Forward commitment to sell mortgage loans | | 275,268 | | | Mortgage loans held for sale |

December 31, 2001

| <u>Derivative Type</u> | <u>Notional Amount</u> | <u>Fair Value</u> | <u>Asset or Liability Hedged</u> |
|------------------------|------------------------|-------------------|----------------------------------|
|------------------------|------------------------|-------------------|----------------------------------|