TRI-CONTINENTAL CORP Form N-30B-2 November 20, 2003

## Tri-Continental Corporation

To the Stockholders:

Your third quarter Stockholder report for Tri-Continental Corporation follows this letter. This report contains Tri-Continental investment results and its portfolio of investments at September 30, 2003.

For the three months ended September 30, 2003, Tri-Continental posted a total return of 2.97% based on net asset value, the S&P 500 returned 2.65%, and the Lipper Closed-End Growth & Income Funds Average returned 3.34%. During the same time period, Tri-Continental returned 1.48% based on market price.

We are pleased to announce that effective September 4, 2003, J. & W. Seligman & Co. Core Equity Group assumed responsibility for Tri-Continental sportfolio. This change was made as part of the Manager commitment to improve Tri-Continental sinvestment results. Paul Guidone, who is a Managing Director and the Chief Investment Officer of J. & W. Seligman & Co., will lead a team of six dedicated analysts responsible for researching companies in the various sectors of the economy. Tri-Continental is investment objective remains unchanged, and it will continue to pursue a total return strategy in order to invest primarily to produce long-term growth of both capital and income, while providing reasonable current income.

Tri-Continental□s net asset value increased 12.49% during the first three quarters of this year. However, the Corporation has a significant tax loss carryforward from net capital losses realized during the severe bear market of recent years. As a consequence, Tri-Continental will not have a capital gain payout this December. We realize that many Stockholders look forward to a capital gain payment in December, and we understand their disappointment.

Over time, we are confident that we will be able to offset Tri-Continental\subseteqs net realized capital loss carryforward with realized gains and resume capital gain payments, though we cannot predict with any certainty when this will occur. In the interim, any net realized capital gains, like any unrealized gains, will be reflected in an increase in Tri-Continental\subseteqs NAV and, importantly, will not be taxable to Stockholders who maintain their investment.

We thank you for your continued support of Tri-Continental Corporation and look forward to serving your investment needs for many years to come.

By order of the Board of Directors,

William C. Morris Chairman

Brian T. Zino President

November 4, 2003

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## Tri-Continental Corporation

#### **Investment Results For Common Stock**

(unaudited)

#### **TOTAL RETURNS**

For Periods Ended September 30, 2003

				Average Annual	
	Three Months*	Nine Months*	One Year	Five Years	Ten Years
Market Price**	1.48%	13.96%	15.23%	(1.15)%	6.66%
Net Asset Value**	2.97	12.49	16.68	(1.98)	6.73
Lipper Closed-End Growth & Income Funds Average***	3.34	15.52	21.35	1.70	7.10
S&P 500***	2.65	14.71	24.37	1.00	10.04
PRICE PER SHARE					
	September 30, 2003	June 30, 2003	March 31, 2003	December 3	31, 2002
Market Price	\$14.96	\$14.78	\$12.81	\$13.2	25
Net Asset Value DIVIDEND AND CAPITA	17.52 AL GAIN (LOSS) AND YI	17.06 <b>ELD INFORMAT</b>	14.98 TION PER SHA	15.75 ARE	2

For the Nine Months Ended September 30, 2003

Capital Gain (Loss)				
Dividends Paid∏	Realized	Unrealized	YieldØ	
\$0.13	\$(0.43)	\$0.37□□	0.96%	

The rates of return will vary and the principal value of an investment will fluctuate. Shares, if sold, may be worth more or less than their original cost. Performance data quoted does not reflect the deduction of taxes that a stockholder may pay on Corporation distributions or on the sale of Corporation shares. Past performance is not indicative of future investment results. Due to market volatility, current performance may be higher or lower than the performance quoted above.

<sup>\*</sup> Returns for periods of less than one year are not annualized.

<sup>\*\*</sup> These rates of return reflect changes in market price or net asset value, as applicable, and assume that all distributions within the period are taken in additional shares.

<sup>\*\*\*</sup> The Lipper Closed-End Growth & Income Funds Average and the S&P 500 are unmanaged benchmarks that assume reinvestment of all distributions. The Lipper Closed-End Growth & Income Funds Average excludes the effect of taxes and any costs associated with the purchase of shares, and the S&P 500 excludes the effect of taxes and fees. The Lipper Closed-End Growth & Income Funds Average measures the performance of closed-end mutual funds with objectives similar to the Corporation. The S&P 500 measures the performance of 500 of the largest US companies based on market capitalizations. Investors cannot invest directly in an index or an average.

[Preferred Stockholders were paid dividends totaling \$1.875 per share.

Represents the per share amount of net unrealized appreciation of portfolio securities as of September 30, 2003.

 $\emptyset$  Current yield, representing the annualized yield (after dividends on preferred stock) for the 30-day period ended September 30, 2003, has been computed in accordance with SEC regulations and will vary.

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## Tri-Continental Corporation

## Largest Portfolio Changes (unaudited)

July 1, 2003 to September 30, 2003

#### **Largest Purchases**

Goldman Sachs Group, Inc. (The)\*
SPDR Trust, Series 1\*
eBay Inc.
Dean Foods Company\*
Kohl[]s Corporation\*
International Game Technology\*
Wendy[]s International, Inc.\*
Prudential Financial, Inc.\*
L-3 Communications Holdings, Inc.\*
General Dynamics Corporation\*

Largest portfolio changes from the previous period to the current period are based on cost of purchases and proceeds from sales of securities, listed in descending order.

Bear Stearns Companies Inc. (The)\*\*
Devon Energy Corporation\*\*
Wal-Mart Stores, Inc.
LSI Logic Corporation\*\*
Citigroup Inc.
Bank of America Corporation
J.P. Morgan Chase & Co.
Limited Brands\*\*
General Electric Company
Viacom Inc. Class B\*\*

#### 10 Largest Equity Holdings (unaudited)

September 30, 2003

Security	Value	Percent of Net Investment Assets
Citigroup Inc.	\$77,559,507	3.6
Microsoft Corporation	74,600,557	3.5
eBay Inc.	61,144,662	2.9
Pfizer Inc.	57,009,225	2.7
Altria Group, Inc.	53,824,944	2.5
General Electric Company	52,508,824	2.5

**Largest Sales** 

<sup>\*</sup> Position added during the period.

<sup>\*\*</sup> Position eliminated during the period.

American Express Company	51,216,548	2.4
Bank of America Corporation	50,946,073	2.4
Dell Inc.	42,955,144	2.0
SPDR Trust, Series 1	42,698,640	2.0

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# Tri-Continental Corporation

Portfolio of Investments	_	September 30, 2003 Value
COMMON STOCKS 93.0% AUTOMOBILES AND		
COMPONENTS 0.7%		
Lear Corporation*	272,700	\$ 14,354,928
<b>BANKS 6.8%</b>		
Bank of America Corporation	652,820	50,946,073
Fannie Mae	146,600	10,291,320
Radian Group Inc.	285,800	12,689,520
U.S. Bancorp	1,284,430	30,813,475
Wachovia Corporation	1,002,763	41,303,808
		146,044,196
CAPITAL GOODS 7.6%		
Deere & Company	239,300	12,757,083
General Dynamics Corporation	261,000	20,373,660
General Electric Company	1,761,450	52,508,824
Illinois Tool Works Inc. L-3 Communications	311,180	20,618,787
Holdings, Inc.*	465,300	20,124,225
PACCAR Inc.		
	111,700	8,326,118
Parker Hannifin Corporation	228,300	10,205,010
Tyco International Ltd.	837,740	17,115,028
		162,028,735
CHEMICALS 1.9%		
Air Products and Chemicals, Inc.	725,200	32,706,520
Praxair, Inc.	143,100	8,865,045
		41,571,565
COMMUNICATIONS EQUIPMENT 1.8%		
Cisco Systems, Inc.*	1,619,280	31,624,538
Motorola, Inc.	518,510	6,206,565
		37,831,103

COMPUTERS AND

PERIPHERALS 5.5%

Dell Inc.*	1,286,660	42,955,144
Hewlett-Packard Company International Business	1,040,930	20,152,405
Machines Corporation Sun Microsystems, Inc.*	423,820 5,384,780	37,436,020 17,796,698
		118,340,267
	Shares	Value
CONSUMER DURABLES	· · · · · · · · · · · · · · · · · · ·	
AND APPAREL 2.0%		
Mohawk Industries, Inc.* Pulte Homes, Inc.	286,000 324,800	\$ 20,397,520 22,089,648
		42,487,168
CONSUMER STAPLES 7.0%		
Altria Group, Inc.	1,228,880	53,824,944
Dean Foods Company*	863,400	26,791,302
Procter & Gamble	201.056	27 015 010
Company (The) Wal-Mart Stores, Inc.	291,056 761,920	27,015,818 42,553,232
vvai Flart Storos, mo.	701,520	
		150,185,296
DIVERSIFIED		
FINANCIALS 12.6%		
American Express Company Bank of New York	1,136,630	51,216,548
Company, Inc. (The)	328,380	9,559,142
Citigroup Inc. Goldman Sachs	1,704,230	77,559,507
	469 600	39,315,540
Group, Inc. (The) J.P. Morgan Chase & Co.	468,600 1,172,100	40,238,193
Mellon Financial Corporation	684,410	20,628,117
Merrill Lynch & Co., Inc.	393,100	21,042,643
Morgan Stanley	184,070	9,288,172
		268,847,862
ELECTRONIC EQUIPMENT		
AND INSTRUMENTS 1.0%	022.040	21 427 507
Jabil Circuit, Inc.	822,940	21,437,587
ENERGY 7.2%		
BP p.l.c. ADR (United Kingdom)		18,262,980
ChevronTexaco Corporation	150,200	10,731,790
ConocoPhillips Exxon Mobil Corporation	297,703 734,525	16,299,239 26,883,615
Noble Energy, Inc.	391,880	15,009,004
Occidental Petroleum	551,000	13,003,004
Corporation	304,200	10,716,966
Rowan Companies, Inc.* Royal Dutch Petroleum Company NY shares	1,019,600	25,061,768
Company ivi snates		

(Netherlands)	383,100	16,933,020
Weatherford International Ltd.*	392,600	14,832,428
		154,730,810

See footnotes on page 6.

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# Tri-Continental Corporation

	_	September 30,
Portfolio of Investments (continued)	tfolio of Investments (unaudited)	
,	Shares	Value
HOTELS, RESTAURANTS		
AND LEISURE 3.4%		
International Game Technology	805,200	\$ 22,666,380
Royal Caribbean Cruises Ltd.	988,850	27,796,574
Wendy∏s International, Inc.	673,700	21,760,510
		72,223,464
INSURANCE 5.2%		
American International		
Group, Inc.	630,700	36,391,390
W. R. Berkley Corporation Hartford Financial	717,645	24,586,518
Services Group, Inc. (The)	212,400	11,178,612
PartnerRe Ltd.	309,900	15,702,633
Prudential Financial, Inc.	595,800	22,259,088
		110,118,241
MEDIA 3.0% Clear Channel		
Communications, Inc.	362,200	13,872,260
Time Warner Inc.*	1,074,100	16,229,651
Tribune Company Univision Communications Inc.	483,000	22,169,700
Class A*	373,300	11,919,469
		64,191,080
PAPER AND FOREST		
PRODUCTS 1.6%		
Weyerhaeuser Company	568,220	33,212,459
PHARMACEUTICALS AND		
BIOTECHNOLOGY 7.4%	262 620	10.050.004
Cephalon, Inc.*	262,630	12,052,091
Johnson & Johnson	625,463	30,972,928
Merck & Co., Inc.	414,720	20,993,126

Pfizer Inc. Teva Pharmaceutical Industries Ltd.	1,876,538	57,009,225
ADR (Israel) Wyeth	225,080 530,100	12,875,701 24,437,610
		158,340,681
RETAILING 4.9% eBay Inc.* Kohl S Corporation* Michaels Stores, Inc.	1,143,960 441,100 504,500	61,144,662 23,598,850 20,563,420
		105,306,932
	Shares or Partnership Interest	Value
SEMICONDUCTORS AND		
SEMICONDUCTOR		
EQUIPMENT 4.7% Analog Devices, Inc.* Intel Corporation KLA-Tencor Corporation* Maxim Integrated	89,550 shs. 1,177,590 49,200	\$ 3,404,691 32,377,837 2,532,570
Products, Inc.	560,300	22,067,416
National Semiconductor Corporation* Taiwan Semiconductor Manufacturing	632,300	20,416,967
Company Ltd. ADR (Taiwan)*	845,800	9,160,014
Texas Instruments	010,000	
Incorporated	413,180	9,420,504
		99,379,999
SOFTWARE AND		
SERVICES 6.7%	2 <b>2</b> 2.040	00.440.005
Adobe Systems Incorporated Check Point Software	672,940	26,412,895
Technologies Ltd. (Israel)*	1,284,330	21,583,166
Microsoft Corporation Oracle Corporation*	2,683,956 1,880,000	74,600,557 21,084,200
Oracle Corporation:	1,000,000	21,004,200
		143,680,818
MISCELLANEOUS 2.0% SPDR Trust, Series 1	427,200	42,698,640
TOTAL COMMON STOCKS (Cost \$1,939,098,401)		1,987,011,831

TRI-CONTINENTAL FINANCIAL DIVISION 0.2%

WCAS Capital

Partners II, L.P.□ \$4,727,686 2,377,648

Whitney Subordinated

Debt Fund, L.P. 2,464,665 1,708,809

TOTAL TRI-CONTINENTAL FINANCIAL DIVISION

(Cost \$7,192,351) 4,086,457

See footnotes on page 6.

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## Tri-Continental Corporation

**Portfolio of Investments** (unaudited) (continued)

September 30, 2003

Principal

Amount Value

**FIXED TIME** 

**DEPOSIT 5.1%** 

BNP Paribas, Grand Cayman

1.1%, 10/1/03

(Cost \$109,600,000) \$109,600,000 \$ 109,600,000

**TOTAL** 

**INVESTMENTS 98.3%** 

(Cost \$2,055,890,752) **2,100,698,288** 

**OTHER ASSETS** 

LESS LIABILITIES 1.7% 36,271,173

NET ASSETS 100.0% \$2,136,969,461

Restricted security.

Note:Investments in common stocks, American Depository Receipts (ADR), limited partnership interests, and short-term holdings maturing in more than 60 days are valued at current market value or, in their absence, fair values determined in accordance with procedures approved by the Board of Directors. Securities traded on an exchange are valued at last sales price or, in their absence and in the case of overthe-counter securities, at the mean of bid and ask prices. Short-term holdings maturing in 60 days or less are valued at amortized cost.

<sup>\*</sup> Non-income producing security.

## Tri-Continental Corporation

#### **Stockholder Services**

Tri-Continental provides a number of services to make maintaining an investment in its Common Stock more convenient.

**Automatic Dividend Investment and Cash Purchase Plan.** Stockholders may automatically purchase additional shares with dividends and capital gains. There is no charge for this service. Stockholders may also purchase additional shares directly from the Corporation. There is a service fee of a maximum of \$2.00 for each cash purchase transaction.

**Automatic Cash Withdrawal Plan.** Stockholders who hold common shares with a market value of \$5,000 or more may elect to receive a fixed amount from their investment at regular intervals by selling their shares to the Corporation.

Traditional Individual Retirement Account (IRA). Stockholders who have earned income and are under age 70 <sup>1</sup>/<sub>2</sub> may contribute up to \$3,000 per year to a Traditional IRA for 2003. A working or non-working spouse may also contribute up to \$3,000 to a separate Traditional IRA for 2003. Individuals who reach age 50 prior to the end of a taxable year may make additional [catch-up contributions] to a Traditional IRA of up to \$500 (increasing to \$1,000 for years beginning after 2005). Contributions to a Traditional IRA may be deductible or non-deductible. If you are single and *not* covered by an employer[s retirement plan, your contribution will always be deductible. For individuals who are covered by a plan, contributions will be fully deductible if your modified adjusted gross income (MAGI) in 2003 is less than \$40,000. For spouses who are both covered by a plan, contributions will be fully deductible if your MAGI is less than \$60,000. If one spouse does not work or is not covered by a retirement plan, that spouse[s contribution will be fully deductible provided your household MAGI does not exceed \$150,000. If your contribution is not deductible, you may still take advantage of the tax-deferred accumulation of earnings in your Traditional IRA.

**Rollover IRA**. You may be eligible to roll over a distribution of assets received from another IRA, a qualified employee benefit plan, or tax-deferred annuity into a Rollover IRA with Tri-Continental. To avoid a tax penalty, the transfer to a Rollover IRA must occur within 60 days of receipt of the qualifying distribution. If you do not make a direct transfer of a distribution from a qualified employee benefit plan or a tax-deferred annuity to a Rollover IRA, the payor of the distribution must withhold 20% of the distribution.

**Roth IRA**. You (and a working or non-working spouse) may each make an after-tax contribution of up to \$3,000 per year to a Roth IRA provided you have earned income and meet the eligibility requirements. Your MAGI must be less than \$95,000 (individuals) or \$150,000 (married couples) to be eligible to make a full contribution to a Roth IRA. You are eligible to make a partial Roth IRA contribution if your MAGI is below \$110,000 (individuals) or \$160,000 (married couples). Total combined contributions to a Roth IRA and a Traditional IRA cannot exceed \$3,000 in any year. Individuals who reach age 50 prior to the end of a taxable year may make additional [catch-up contributions] to a Roth IRA of up to \$500 (increasing to \$1,000 for years beginning after 2005). Earnings grow tax-free and will be distributed to you tax-free and penalty-free provided that you hold your account for at least five years **and** you take the distribution either after age  $59^{1}/_{2}$ , for disability, upon death, or to make a first-time home purchase (up to \$10,000). Unlike a Traditional IRA, you may contribute to a Roth IRA even if you are over age  $70^{1}/_{2}$  (if you have earned income), and you are not required to take minimum distributions at age  $70^{1}/_{2}$ . You may convert an existing Traditional IRA to a Roth IRA to take advantage of tax-free distributions. You must pay taxes on any earnings and deductible contributions in your Traditional IRA when converting it to a Roth IRA. Talk to your financial advisor for more details on converting your Traditional IRA.

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## Tri-Continental Corporation

#### Stockholder Services (continued)

Retirement Planning [] Qualified Plans Unincorporated businesses and the self-employed may take advantage of the same benefits in their retirement plans that are available to corporations. Contribution levels can go as high as 100% of earned income (reduced by plan contributions), to a maximum of \$40,000 per participant. For retirement plan purposes, no more than \$200,000 may be taken into account as earned income under the plan in 2003 (this amount will be increased to \$205,000 for 2004). Social Security integration and employee vesting schedules are also available as options in the Tri-Continental prototype retirement plans. Although you already may be participating in an employer retirement plan, you may be eligible to establish another plan based upon income from other sources, such as director sees.

**Retirement Plan Services** provides information about our prototype retirement plans. The toll-free telephone number is (800) 445-1777 in the US and (212) 682-7600 outside the US.

**Gifts Free of Federal Tax** are often made using Tri-Continental Common Stock. You may give as much as \$11,000 a year to as many individuals as desired free of federal gift tax, and a married couple may give up to \$22,000 a year.

**Stock Repurchase Program.** On November 21, 2002, the Board of Directors authorized the renewal of Tri-Continental□s ongoing share repurchase program. The program authorizes the Corporation to repurchase up to 7.5% of the Corporation□s shares over a 12-month period, provided that the discount of a share□s market price to its net asset value (□NAV□) remains wider than 10%. The Board□s decision benefits all Stockholders, allowing them to continue to enjoy the advantages of Tri-Continental□s closed-end structure, while increasing the NAV of the Corporation□s outstanding shares.

Between November 21, 2002 and September 30, 2003, 6.7 million shares were repurchased. This is approximately 5.3% of the shares outstanding at the beginning of the period. The repurchase of additional shares is expected to continue during October and November 2003, as long as the discount remains above 10%.

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## Tri-Continental Corporation

#### **Board of Directors**

Robert B. Catell (3,4)

Chairman and Chief Executive Officer, KeySpan Corporation

John R. Galvin (2,4)

Dean Emeritus, Fletcher School of Law and Diplomacy at Tufts University

Paul C. Guidone (1)

Chief Investment Officer,

J. & W. Seligman & Co. Incorporated

Alice S. Ilchman (3,4)

President Emerita, Sarah Lawrence College Trustee, Committee for Economic Development William C. Morris (1)

Chairman of the Board, J. & W. Seligman & Co. Incorporated Chairman, Carbo Ceramics Inc.

Leroy C. Richie (2,4)

Chairman and CEO, Q Standards Worldwide, Inc.

Director, Kerr-McGee Corporation

Robert L. Shafer (3,4)

Retired Vice President, Pfizer Inc.

**Tames N. Whitson** (2,4)

Director, C-SPAN

Director, CommScope, Inc.

Frank A. McPherson (3,4)

Director, ConocoPhillips
Director, Integris Health

John E. Merow (2,4)

Director, Commonwealth Industries, Inc.
Trustee, New York-Presbyterian Hospital
Retired Chairman and Senior Partner,

Sullivan & Cromwell LLP

Betsy S. Michel (2,4)

Trustee, The Geraldine R. Dodge Foundation

Brian T. Zino (1)

President, J. & W. Seligman & Co. Incorporated Chairman, Seligman Data Corp.
Chairman, ICI Mutual Insurance Company
Member of the Board of Governors,
Investment Company Institute

Member: (1) Executive Committee

- (2) Audit Committee
- (3) Director Nominating Committee
- (4) Board Operations Committee

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## Tri-Continental Corporation

#### **Executive Officers**

William C. Morris

Chairman

Brian T. Zino

President and Chief Executive Officer

**Paul C. Guidone** *Vice President* 

Charles W. Kadlec Vice President

Thomas G. Rose

Vice President

Lawrence P. Vogel

Vice President and Treasurer

Frank J. Nasta Secretary

#### **For More Information**

Manager

J. & W. Seligman & Co. Incorporated 100 Park Avenue New York, NY 10017

**Stockholder Service Agent** 

Seligman Data Corp. 100 Park Avenue New York, NY 10017 **Important Telephone Numbers** 

(800) TRI-1092 Stockholder Services (800) 445-1777 Retirement Plan Services

(212) 682-7600 Outside the United States

(800) 622-4597 24-Hour Automated

Telephone Access Service

www.tri-continental.com

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## **Tri-Continental Corporation**

Managed by

J. & W. SELIGMAN CO.
INCORPORATED
INVESTMENT MANAGERS AND ADVISORS
ESTABLISHED 1864
100 Park Avenue, New York, NY 10017

This report is intended only for the information of Stockholders or those who have received the current prospectus covering shares of Common Stock of Tri-Continental Corporation, which contains information about management fees and other costs.

www.tri-continental.com

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**Third Quarter Report 2003** 

# Tri-Continental Corporation

an investment you can live with