

INLAND REAL ESTATE CORP  
Form 10-K  
March 06, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-K**

**Q Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange  
Act of 1934**

**For The Fiscal Year Ended December 31, 2005**

or

**q** Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 001-32185**  
**INLAND REAL ESTATE CORPORATION**  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction  
of incorporation or organization)

36-3953261  
(I.R.S. Employer Identification No.)

2901 Butterfield Road, Oak Brook, Illinois  
(Address of principal executive offices)

60523  
(Zip code)

Registrant's telephone number, including area code: 630-218-8000

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class:           | Name of each exchange on which<br>registered: |
|--------------------------------|---|
| Common Stock, \$0.01 par value | New York Stock Exchange                       |

Securities registered pursuant to Section 12(g) of the Act:

Title of each class:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Large accelerated filer  Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of June 30, 2005, the aggregate market value of the Shares of Common Stock held by non-affiliates of the registrant was \$979,454,653.

As of March 2, 2006, there were 67,567,844 shares of common stock outstanding.

Documents Incorporated by Reference: Portions of the registrant's proxy statement for the annual stockholders meeting to be held in 2006 are incorporated by reference into Part III, Items 10, 11, 12, 13 and 14.

0

**INLAND REAL ESTATE CORPORATION**  
**(a Maryland corporation)**

**TABLE OF CONTENTS**

|  | Page |
|--|------|
| <b><u>Part I</u></b>   |      |
| <u>Item 1.</u> <u>Business</u>   | 2    |
| <u>Item 1A.</u> <u>Risk Factors</u>  | 4    |
| <u>Item 1B.</u> <u>Unresolved Staff Comments</u>   | 4    |
| <u>Item 2.</u> <u>Properties</u>   | 5    |
| <u>Item 3.</u> <u>Legal Proceedings</u>  | 21   |
| <u>Item 4.</u> <u>Submission of Matters to a Vote of Security Holders</u>  | 21   |
| <b><u>Part II</u></b>  |      |
| <u>Item 5.</u> <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u> | 21   |
| <u>Item 6.</u> <u>Selected Financial Data</u>  | 23   |
| <u>Item 7.</u> <u>Management's Discussion and Analysis of Financial Condition and Results of Operation</u>                         | 24   |
| <u>Item 7A.</u> <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | 51   |
| <u>Item 8.</u> <u>Financial Statements and Supplementary Data</u>  | 52   |
| <u>Item 9.</u> <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>                         | 97   |
| <u>Item 9A.</u> <u>Controls and Procedures</u>   | 97   |
| <u>Item 9B.</u> <u>Other Information</u>   | 97   |
| <b><u>Part III</u></b>   |      |
| <u>Item 10.</u> <u>Directors and Executive Officers of the Registrant</u>  | 98   |
| <u>Item 11.</u> <u>Executive Compensation</u>  | 98   |
| <u>Item 12.</u> <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>              | 98   |

|                 |   |    |
|-----------------|---|----|
| <u>Item 13.</u> | <u>Certain Relationships and Related Transactions</u> | 98 |
| <u>Item 14.</u> | <u>Principal Accounting Fees and Services</u>         | 98 |

**Part IV**

|                 |   |     |
|-----------------|---|-----|
| <u>Item 15.</u> | <u>Exhibits and Financial Statement Schedules</u> | 99  |
|                 | <u>SIGNATURES</u>                                 | 100 |
|                 | <u>Exhibit Index</u>                              | 101 |

## PART I

(In this Part I disclosure, all amounts are presented in thousands, except per share data and square footage amounts)

### Item 1. Business

#### General

Inland Real Estate Corporation was formed on May 12, 1994. We are an owner/operator of Neighborhood Retail Centers and Community Centers located primarily within approximately 400 miles of our headquarters in Oak Brook, Illinois. We own and acquire single-user retail properties located throughout the United States. We also may construct or develop properties, or render services in connection with such development or construction, subject to our compliance with the rules governing real estate investment trusts under the Internal Revenue Code of 1986, as amended (the "Code"). As of December 31, 2005, we owned interests in 142 investment properties, comprised of:

·  
Ninety Neighborhood Retail Centers totaling approximately 6,041,000 gross leasable square feet;

·  
Twenty-five Community Centers totaling approximately 5,504,000 gross leasable square feet;

·  
Twenty-seven single-user retail properties totaling approximately 1,359,000 gross leasable square feet.

We qualified as a real estate investment trust ("REIT") under the Code for federal income tax purposes commencing with the tax year ending December 31, 1995. So long as we qualify for taxation as a REIT, we are generally not subject to federal income tax to the extent we distribute at least 90% of our REIT taxable income to our stockholders on an annual basis. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income tax on our taxable income at regular corporate tax rates. Even though we qualify for taxation as a REIT, we may be subject to certain state and local taxes on our income and property and federal income and excise taxes on our undistributed income.

Our business is not seasonal. We compete on the basis of rental rates, operating expenses and location with similar types of properties located in the vicinity of our investment properties. In addition, our tenants compete against other forms of retailing such as catalog companies and e-commerce websites that offer similar retail products. We have no real property investments located outside of the United States. We compete with numerous other properties in attracting tenants. We assess and measure operating results on an individual property basis. Since all of our investment properties exhibit highly similar economic characteristics, generally have tenants that offer products

catering to the day-to-day living needs of individuals, and offer similar degrees of risk and opportunities for growth, the shopping centers have been aggregated and reported as one operating segment. See footnote 13 to the accompanying consolidated financial statements for a discussion on our segment reporting. As of December 31, 2005, we employed a total of seventy-eight people, none of whom are represented by a union.

We generally limit our indebtedness, including funds drawn on our unsecured line of credit with KeyBank, to approximately 50% of total market capitalization. As of December 31, 2005, we had borrowed a total of approximately \$667,817, of which approximately \$128,560 bears interest at variable rates. Additionally, our share of the debt on the properties in our unconsolidated joint ventures totals \$79,400. Our debt to total market capitalization was 42.8% at December 31, 2005.

During the year ended December 31, 2005, we acquired six additional investment properties totaling approximately 1,036,000 square feet for \$143,821. Additionally, we sold three investment properties, a 51,253 square foot section of one shopping center and an 18,525 square foot Ace Hardware, approximately one acre of land at another of our investment properties and contributed six investment properties into a joint venture. Total proceeds from these sales and contributions were \$69,134, net of closing costs.

We intend to continue to acquire new investment properties of the type previously described in this Item 1, utilizing our cash resources as well as acquisition indebtedness. We also anticipate additional growth through our joint venture with New York State Teachers Retirement System (NYSTRS), to acquire and manage a pool of properties funded with capital provided by NYSTRS.

### **Conflicts of Interest Policies**

Our governing documents require a majority of our directors to be "independent," as defined by the New York Stock Exchange. Further, any transactions between The Inland Group, Inc. or its affiliates, and us must be approved by a majority of our independent directors. Two of our directors, Messrs, Goodwin and Parks, are directors of The Inland Group, Inc.

### **Environmental Matters**

We review and monitor compliance with federal, state and local provisions, which have been enacted or adopted regulating the discharge of material into the environment, or otherwise relating to the protection of the environment. For the year ended December 31, 2005, we did not incur any material capital expenditures for environmental control facilities nor do we anticipate incurring material amounts during the year ending December 31, 2006.

We believe that all of our investment properties comply in all material respects with all federal, state and local environmental laws, ordinances and regulations regarding hazardous or toxic substances. The environmental condition of our investment properties may be adversely affected by our tenants, by conditions of near-by properties or by unrelated third parties. All of our investment properties have been subjected to Phase I or similar environmental audits at the time they were acquired. These audits, performed by independent consultants, generally involve a review of records and visual inspection of the property. These audits do not include soil sampling or ground water analysis. These audits have not revealed, nor are we aware of, any environmental liability that we believe will have a material adverse effect on our operations. These audits may not, however, reveal all potential environmental liabilities. Additionally, on an annual basis, we engage third party environmental specialists to complete site inspections on certain investment properties, namely those occupied by dry cleaners, oil change facilities and print shops, to ensure that the environmental condition of the respective property has not changed.

### **Access to Company Information**



We make available, free of charge, through our website, and by responding to requests addressed to our director of investor relations, the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports. These reports are available as soon as reasonably practical after such material is electronically filed or furnished to the SEC. Our website address is [www.inlandrealestate.com](http://www.inlandrealestate.com). The information contained on our website, or on other websites linked to our website, is not part of this document.

## **Certifications**

The Company has filed with the SEC the chief executive officer and chief financial officer certifications required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, which are attached as Exhibits 31.1 and 31.2 to this Annual Report on Form 10-K. In addition, the Company has filed the certification of our chief executive officer with the New York Stock Exchange ( NYSE ) for 2005 as required pursuant to Section 303A.12(a) of the NYSE Listed Company Manual. Our chief executive officer certified that he was not aware of any violation by the Company of the NYSE s corporate governance listing standards as of the date of the certification.

## **Item 1A. Risk Factors**

The Risk Factor disclosure included in Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operation, is incorporated in its entirety into this Part 1, Item 1A discussion by reference.

## **Item 1B. Unresolved Staff Comments**

We have no outstanding unresolved comments from the Commission staff regarding our periodic or current reports.

**Item 2. Properties**

As of December 31, 2005, we owned, outright or through joint ventures, 142 investment properties, comprised of 27 single-user retail properties, 90 Neighborhood Retail Centers and 25 Community Centers. These investment properties are located in the States of Florida (1), Illinois (96), Indiana (5), Michigan (1), Minnesota (27), Missouri (1), Ohio (3), Tennessee (1) and Wisconsin (7). Tenants of the investment properties are responsible for the payment of some or all of the real estate taxes, insurance and common area maintenance.

| Property                              | Gross<br>Leasable<br>Area<br>(Sq Ft) | Date<br>Acq. | Year Built/<br>Renovated | Mortgages<br>Payable at<br>12/31/05 | No. of<br>Tenants<br>at<br>12/31/05 | Anchor Tenants (a)    |
|---------------------------------------|--------------------------------------|--------------|--------------------------|-------------------------------------|-------------------------------------|-----------------------|
| <b>Single-User Retail Properties</b>  |                                      |              |                          |                                     |                                     |                       |
| Ameritech<br>Joliet, IL               | 4,504                                | 05/97        | 1995                     | \$ 522                              | 1                                   | None                  |
| Bakers Shoes<br>Chicago, IL           | 20,000                               | 09/98        | 1891                     | -                                   | 1                                   | Bakers Shoes          |
| Bally's Total Fitness<br>St. Paul, MN | 43,000                               | 09/99        | 1998                     | 3,145                               | 1                                   | Bally's Total Fitness |
| Carmax<br>Schaumburg, IL              | 93,333                               | 12/98        | 1998                     | 11,730                              | 1                                   | Carmax                |
| Carmax<br>Tinley Park, IL             | 94,518                               | 12/98        | 1998                     | 9,450                               | 1                                   | Carmax                |
| Circuit City<br>Traverse City, MI     | 21,337                               | 01/99        | 1998                     | 1,688                               | 1(b)                                | Circuit City (b)      |
| <b>Cub Foods</b>                      |                                      |              |                          |                                     |                                     |                       |
| Arden Hills, MN                       | 68,442                               | 03/04        | 2003                     | -                                   | 1                                   | Cub Foods             |
| Buffalo Grove, IL                     | 56,192                               | 06/99        | 1999                     | -                                   | 1                                   | Cub Foods             |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|                                    |         |       |                |        |       |                           |
|------------------------------------|---------|-------|----------------|--------|-------|---------------------------|
| Cub Foods<br>Hutchinson, MN        | 60,208  | 01/03 | 1999           | -      | 0 (b) | Cub Foods (b)             |
| Cub Foods<br>Indianapolis, IN      | 67,541  | 03/99 | 1991           | 2,254  | 1(b)  | Cub Foods (b)             |
| Cub Foods<br>Plymouth, MN          | 67,510  | 03/99 | 1991           | 2,732  | 1     | Cub Foods                 |
| Disney<br>Celebration, FL          | 166,131 | 07/02 | 1995           | 13,600 | 1     | Walt Disney World         |
| Dominick's<br>Countryside, IL      | 62,344  | 12/97 | 1975 /<br>2001 | 1,150  | 1     | Dominick's Finer<br>Foods |
| Dominick's<br>Glendale Heights, IL | 68,879  | 09/97 | 1997           | -      | 1     | Dominick's Finer<br>Foods |
| Dominick's<br>Hammond, IN          | 71,313  | 05/99 | 1999           | 4,100  | 1     | Dominick's Finer<br>Foods |

| Property                                       | Gross<br>Leasable<br>Area<br>(Sq Ft) | Date<br>Acq. | Year Built/<br>Renovated | Mortgages<br>Payable at<br>12/31/05 | No. of<br>Tenants<br>at<br>12/31/05 | Anchor Tenants (a)        |
|--|--------------------------------------|--------------|--------------------------|-------------------------------------|-------------------------------------|---------------------------|
| <b>Single-User Retail Properties</b>           |                                      |              |                          |                                     |                                     |                           |
| Dominick's<br>Schaumburg, IL                   | 71,400                               | 05/97        | 1996                     | 5,345                               | 1                                   | Dominick's Finer<br>Foods |
| Dominick's<br>West Chicago, IL                 | 78,158                               | 01/98        | 1990                     | -                                   | 0                                   | None                      |
| Eckerd Drug Store<br>Chattanooga, TN           | 10,908                               | 05/02        | 1999                     | 1,700                               | 1                                   | Eckerd Drug Store         |
| Hollywood Video<br>Hammond, IN                 | 7,488                                | 12/98        | 1998                     | 882                                 | 1                                   | None                      |
| Home Goods Store<br>Coon Rapids, MN            | 25,145                               | 10/05        | 2005                     | -                                   | 1                                   | Home Goods                |
| Michael's<br>Coon Rapids, MN                   | 24,240                               | 07/02        | 2001                     | -                                   | 1                                   | Michael's                 |
| Petsmart<br>Gurnee, IL                         | 25,692                               | 04/01        | 1997                     | -                                   | 1                                   | Petsmart                  |
| Riverdale Commons<br>Outlot<br>Coon Rapids, MN | 6,566                                | 03/00        | 1999                     | -                                   | 1                                   | None                      |
| Staples<br>Freeport, IL                        | 24,049                               | 12/98        | 1998                     | 1,730                               | 1                                   | Staples                   |
| United Audio Center<br>Schaumburg, IL          | 9,988                                | 09/99        | 1998                     | -                                   | 1                                   | None                      |

|  |         |       |      |       |       |   |
|--|---------|-------|------|-------|-------|---|
| Walgreens<br>Decatur, IL                                     | 13,500  | 01/95 | 1988 | -     | 1 (b) | Walgreens (b)(c)  |
| Walgreens<br>Jennings, MO                                    | 15,120  | 10/02 | 1996 | 570   | 1     | Walgreens (c)   |
| <b>Neighborhood Retail Centers</b>                           |         |       |      |       |       |   |
| 22 <sup>nd</sup> Street Plaza Outlot<br>Oakbrook Terrace, IL | 10,052  | 11/97 | 1985 | 987   | 3     | None  |
| Aurora Commons<br>Aurora, IL                                 | 126,908 | 01/97 | 1988 | 8,000 | 24    | Jewel Food Stores   |
| Baytowne<br>Shoppes/Square<br>Champaign, IL                  | 118,842 | 02/99 | 1993 | 8,720 | 21    | Staples<br>Berean Bookstore<br>Petsmart<br>Famous Footwear<br>Factory Card Outlet |
| Berwyn Plaza<br>Berwyn, IL                                   | 18,138  | 05/98 | 1983 | 709   | 3     | None  |

| Property                                  | Gross<br>Leasable<br>Area<br>(Sq Ft) | Date<br>Acq. | Year Built/<br>Renovated | Mortgages<br>Payable at<br>12/31/05 | No. of<br>Tenants<br>at<br>12/31/05 | Anchor Tenants (a)                              |
|---|--------------------------------------|--------------|--------------------------|-------------------------------------|-------------------------------------|---|
| <b>Neighborhood Retail Centers</b>        |                                      |              |                          |                                     |                                     |   |
| Bohl Farm Marketplace<br>Crystal Lake, IL | 97,287                               | 12/00        | 2000                     | 7,833                               | 14                                  | Linens & Things<br>Barnes & Noble<br>Dress Barn |
| Brunswick Market Center<br>Brunswick, OH  | 119,540                              | 12/02        | 1997 /<br>1998           | 7,130                               | 16                                  | Tops, Inc.                                      |
| Burnsville Crossing<br>Burnsville, MN     | 91,015                               | 09/99        | 1989                     | 2,858                               | 13                                  | Schneiderman's<br>Furniture<br>Petsmart         |
| Butera Market<br>Naperville, IL           | 67,632                               | 03/95        | 1991                     | 2,350                               | 14                                  | Butera Finer Foods                              |
| Byerly's Burnsville<br>Burnsville, MN     | 72,365                               | 09/99        | 1988                     | 2,916                               | 7 (b)                               | Byerly's Food Store<br>Erik's Bike Shop         |
| Caton Crossing<br>Plainfield, IL          | 83,792                               | 06/03        | 1998                     | 7,425                               | 17                                  | Cub Foods                                       |
| Cliff Lake Center<br>Eagan, MN            | 73,582                               | 09/99        | 1988                     | 4,729                               | 36                                  | None  |
| Cobblers Crossing<br>Elgin, IL (e)        | 102,643                              | 05/97        | 1993                     | 8,200                               | 17 (b)                              | Jewel Food Stores                               |
| Crestwood Plaza<br>Crestwood, IL          | 20,044                               | 12/96        | 1992                     | 904                                 | 2                                   | Pocket Billiards                                |
| Deer Trace<br>Kohler, WI                  | 149,881                              | 07/02        | 2000                     | 7,400                               | 12                                  | Elder Beerman<br>TJ Maxx                        |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   |         |       |                |        |    | Michael's<br>Famous Footwear              |
|---|---------|-------|----------------|--------|----|---|
| Deer Trace II<br>Kohler, WI               | 24,410  | 08/04 | 2003/2004      | -      | 8  | None                                      |
| Downers Grove Market<br>Downers Grove, IL | 104,449 | 03/98 | 1998           | 12,500 | 14 | Dominick's Finer<br>Foods                 |
| Eastgate Shopping Ctr<br>Lombard, IL      | 131,601 | 07/98 | 1959 /<br>2000 | 3,610  | 32 | Schroeder's Ace<br>Hardware               |
| Edinburgh Festival<br>Brooklyn Park, MN   | 91,536  | 10/98 | 1997           | 4,625  | 14 | Knowlan's Super<br>Market                 |
| Elmhurst City Center<br>Elmhurst, IL      | 39,090  | 02/98 | 1994           | 2,514  | 12 | Walgreens (c)                             |
| Fashion Square<br>Skokie, IL              | 84,580  | 12/97 | 1984           | 6,200  | 16 | Cost Plus World<br>Market<br>Office Depot |
| Fashion Square II<br>Skokie, IL           | 7,151   | 11/04 | 1984           | -      | 2  | None                                      |

| Property                                       | Gross<br>Leasable<br>Area<br>(Sq Ft) | Date<br>Acq. | Year Built/<br>Renovated | Mortgages<br>Payable at<br>12/31/05 | No. of<br>Tenants<br>at<br>12/31/05 | Anchor Tenants (a)                     |
|--|--------------------------------------|--------------|--------------------------|-------------------------------------|-------------------------------------|--|
| <b>Neighborhood Retail Centers</b>             |                                      |              |                          |                                     |                                     |  |
| Forest Lake Marketplace<br>Forest Lake, MN (e) | 93,853                               | 09/02        | 2001                     | 6,589                               | 10                                  | MGM Liquor<br>Cub Foods                |
| Four Flaggs Annex<br>Niles, IL                 | 21,425                               | 11/02        | 1973 /<br>2001           | -                                   | 5                                   | Factory Card Outlet                    |
| Gateway Square<br>Hinsdale, IL                 | 40,170                               | 03/99        | 1985                     | 5,265                               | 17                                  | None                                   |
| Goodyear<br>Montgomery, IL                     | 12,903                               | 09/95        | 1991                     | 630                                 | 3                                   | None                                   |
| Grand and Hunt Club<br>Gurnee, IL              | 21,222                               | 12/96        | 1996                     | 1,796                               | 3                                   | None                                   |
| Hartford Plaza<br>Naperville, IL               | 43,762                               | 09/95        | 1995                     | 2,310                               | 9 (b)                               | The Tile Shop                          |
| Hastings Marketplace<br>Hastings, MN (d)       | 97,535                               | 02/04        | 2002                     | 9,780                               | 14                                  | Cub Foods                              |
| Hawthorn Village<br>Vernon Hills, IL           | 98,806                               | 08/96        | 1979                     | 4,280                               | 20                                  | Dominick's Finer<br>Foods<br>Walgreens |
| Hickory Creek<br>Marketplace<br>Frankfort, IL  | 55,831                               | 08/99        | 1999                     | 5,750                               | 23                                  | None                                   |
| High Point Center<br>Madison, WI               | 86,004                               | 04/98        | 1984                     | 5,361                               | 22                                  | None                                   |



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   |         |       |      |       |        |   |
|---|---------|-------|------|-------|--------|---|
| Homewood Plaza<br>Homewood, IL            | 19,000  | 02/98 | 1993 | 1,013 | 1      | Office Depot  |
| Iroquois Center<br>Naperville, IL         | 140,981 | 12/97 | 1983 | 5,950 | 29 (b) | Sears Logistics Services<br>Planet Fitness<br>Big Lots<br>Xilin Association |
| Joliet Commons Ph II<br>Joliet, IL        | 40,395  | 02/00 | 1999 | 2,400 | 2      | Office Max  |
| Mallard Crossing<br>Elk Grove Village, IL | 82,929  | 05/97 | 1993 | 4,050 | 12     | Food 4 Less   |
| Mankato Heights<br>Mankato, MN            | 139,916 | 04/03 | 2002 | 8,910 | 19     | TJ Maxx<br>Michael's<br>Old Navy<br>Pier One<br>Famous Footwear             |
| Maple Grove Retail<br>Maple Grove, MN     | 79,130  | 09/99 | 1998 | 4,050 | 4      | Roundy's  |
| Maple Plaza<br>Downers Grove, IL          | 31,196  | 01/98 | 1988 | 1,583 | 12     | None  |

| Property                                       | Gross<br>Leasable<br>Area<br>(Sq Ft) | Date<br>Acq. | Year Built/<br>Renovated | Mortgages<br>Payable at<br>12/31/05 | No. of<br>Tenants<br>at<br>12/31/05 | Anchor Tenants (a)                       |
|--|--------------------------------------|--------------|--------------------------|-------------------------------------|-------------------------------------|--|
| <b>Neighborhood Retail Centers</b>             |                                      |              |                          |                                     |                                     |  |
| Mapleview<br>Grayslake, IL (e)                 | 115,038                              | 03/05        | 2000                     | 14,691                              | 16                                  | Jewel Food Stores                        |
| Marketplace at 6 Corners<br>Chicago, IL (e)    | 117,000                              | 11/98        | 1997                     | 11,800                              | 6                                   | Jewel Food Stores<br>Marshall's          |
| Medina Marketplace<br>Medina, OH               | 72,781                               | 12/02        | 1956 /<br>1999           | 5,250                               | 8                                   | Tops, Inc.                               |
| Mundelein Plaza<br>Mundelein, IL               | 16,803                               | 03/96        | 1990                     | 1,005                               | 5                                   | None                                     |
| Nantucket Square<br>Schaumburg, IL             | 56,981                               | 09/95        | 1980                     | 2,200                               | 17 (b)                              | Cue-Can-Do (b)                           |
| Naper West Ph II<br>Naperville, IL             | 50,000                               | 10/02        | 1985                     | -                                   | 1                                   | JoAnn Fabrics                            |
| Niles Shopping Center<br>Niles, IL             | 26,109                               | 04/97        | 1982                     | 1,617                               | 8                                   | None                                     |
| Northgate Center<br>Sheboygan, WI              | 74,200                               | 04/05        | 2003                     | 6,185                               | 7                                   | Piggly Wiggly                            |
| Oak Forest Commons<br>Oak Forest, IL           | 108,330                              | 03/98        | 1998                     | 6,618                               | 14 (b)                              | Food 4 Less<br>Murray's Discount<br>Auto |
| Oak Forest Commons Ph<br>III<br>Oak Forest, IL | 7,424                                | 06/99        | 1999                     | -                                   | 4 (b)                               | None                                     |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |         |       |                |       |        |                               |
|--|---------|-------|----------------|-------|--------|-------------------------------|
| Oak Lawn Town Center<br>Oak Lawn, IL   | 12,506  | 06/99 | 1999           | -     | 4      | None                          |
| Orland Greens<br>Orland Park, IL   | 45,031  | 09/98 | 1984           | 3,550 | 13 (b) | Mac Frugal s<br>Shoe Carnival |
| Orland Park Retail<br>Orland Park, IL  | 8,500   | 02/98 | 1997           | 625   | 3      | None                          |
| Park Avenue Centre<br>(formerly<br>known as Dominick s)<br>Highland Park, IL (f) | 71,442  | 06/97 | 1996           | 3,066 | 1      | Staples                       |
| Park Place Plaza<br>St. Louis Park, MN   | 84,999  | 09/99 | 1997           | 6,500 | 14     | Office Max<br>Petsmart        |
| Park Square<br>Brooklyn Park, MN   | 137,116 | 08/02 | 1986 /<br>1988 | -     | 20     | Fashion Bug                   |
| Park St. Claire<br>Schaumburg, IL  | 11,859  | 12/96 | 1994           | 762   | 2      | None                          |
| Plymouth Collection<br>Plymouth, MN  | 45,915  | 01/99 | 1999           | 5,180 | 11     | Golf Galaxy                   |

| Property                                | Gross<br>Leasable<br>Area<br>(Sq Ft) | Date<br>Acq. | Year Built/<br>Renovated | Mortgages<br>Payable at<br>12/31/05 | No. of<br>Tenants<br>at<br>12/31/05 | Anchor Tenants (a)                             |
|---|--------------------------------------|--------------|--------------------------|-------------------------------------|-------------------------------------|--|
| <b>Neighborhood Retail Centers</b>      |                                      |              |                          |                                     |                                     |  |
| Quarry Outlot<br>Hodgkins, IL           | 9,650                                | 12/96        | 1996                     | 900                                 | 3                                   | None   |
| Regal Showplace<br>Crystal Lake, IL (e) | 94,860                               | 03/05        | 1998                     | 10,041                              | 6                                   | Regal Cinemas                                  |
| Regency Point<br>Lockport, IL           | 54,841                               | 04/96        | 1993 /<br>1995           | -                                   | 17                                  | 9 <sup>th</sup> Street Fitness<br>Ace Hardware |
| Riverplace Center<br>Noblesville, IN    | 74,414                               | 11/98        | 1992                     | 3,290                               | 11 (b)                              | Kroger<br>Fashion Bug                          |
| River Square<br>Naperville, IL          | 58,260                               | 06/97        | 1988                     | 6,425                               | 25                                  | None   |
| Rochester Marketplace<br>Rochester, MN  | 70,213                               | 09/03        | 2001 /<br>2003           | 5,885                               | 14                                  | Staples  |
| Rose Plaza<br>Elmwood Park, IL          | 24,204                               | 11/98        | 1997                     | 2,670                               | 3                                   | Binny's  |
| Rose Plaza East<br>Naperville, IL       | 11,658                               | 01/00        | 1999                     | 1,086                               | 5                                   | None   |
| Rose Plaza West<br>Naperville, IL       | 14,335                               | 09/99        | 1997                     | 1,382                               | 5 (b)                               | None   |
| Salem Square<br>Countryside, IL         | 112,310                              | 08/96        | 1973 /<br>1985           | 3,130                               | 7                                   | TJ Maxx<br>Marshall's                          |
|   | 61,485                               | 06/98        | 1994                     | 3,878                               | 10                                  | Sears Hardware                                 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |         |       |                |        |    |   |
|--|---------|-------|----------------|--------|----|---|
| Schaumburg Plaza<br>Schaumburg, IL               |         |       |                |        |    |   |
| Schaumburg Promenade<br>Schaumburg, IL           | 91,831  | 12/99 | 1999           | 11,640 | 8  | Linens and Things<br>DSW Shoe Warehouse<br>Pier 1 Imports |
| Sears<br>Montgomery, IL                          | 34,300  | 06/96 | 1990           | 1,645  | 4  | None  |
| Shakopee Valley<br>Shakopee, MN                  | 146,430 | 12/02 | 2000 /<br>2001 | 7,500  | 14 | Kohl's<br>Office Max                                      |
| Shannon Square Shoppes<br>Arden Hills, MN        | 29,196  | 06/04 | 2003           | -      | 14 | None  |
| Shingle Creek<br>Brooklyn Center, MN             | 39,456  | 09/99 | 1986           | 1,735  | 16 | None  |
| Shoppes of Mill Creek<br>Palos Park, IL (e)      | 102,422 | 03/98 | 1989           | 5,660  | 21 | Jewel Food Stores   |
| Shops at Coopers Grove<br>Country Club Hills, IL | 72,518  | 01/98 | 1991           | 2,900  | 5  | None  |

| Property                                   | Gross<br>Leasable<br>Area<br>(Sq Ft) | Date<br>Acq. | Year Built/<br>Renovated | Mortgages<br>Payable at<br>12/31/05 | No. of<br>Tenants<br>at<br>12/31/05 | Anchor Tenants (a)  |
|--|--------------------------------------|--------------|--------------------------|-------------------------------------|-------------------------------------|---|
| <b>Neighborhood Retail Centers</b>         |                                      |              |                          |                                     |                                     |   |
| Six Corners<br>Chicago, IL                 | 80,650                               | 10/96        | 1966                     | 3,100                               | 8                                   | Bally Total Fitness<br>Office Depot   |
| Spring Hill Fashion Ctr<br>West Dundee, IL | 125,198                              | 11/96        | 1985                     | 7,900                               | 19                                  | Pier One<br>Michael's<br>TJ Maxx  |
| St. James Crossing<br>Westmont, IL         | 49,994                               | 03/98        | 1990                     | 3,848                               | 20                                  | None  |
| Stuart's Crossing<br>St. Charles, IL       | 85,529                               | 07/99        | 1999                     | 7,000                               | 7                                   | Jewel Food Stores   |
| Terramere Plaza<br>Arlington Heights, IL   | 40,965                               | 12/97        | 1980                     | 2,202                               | 18                                  | None  |
| Townes Crossing<br>Oswego, IL              | 105,989                              | 08/02        | 1988                     | 6,000                               | 22                                  | Jewel Food Stores   |
| Two Rivers Plaza<br>Bolingbrook, IL        | 57,900                               | 10/98        | 1994                     | 4,620                               | 11                                  | Marshall's<br>Factory Card Outlet   |
| University Crossing<br>Mishawaka, IN       | 136,430                              | 10/03        | 2003                     | 8,800                               | 22 (b)                              | Marshall's<br>Babies R Us<br>Petco<br>Famous Footwear<br>Dollar Tree Stores<br>Pier 1 Imports |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|                                       |         |       |      |       |        |  |
|---------------------------------------|---------|-------|------|-------|--------|--|
| V. Richard's Plaza<br>Brookfield, WI  | 107,952 | 02/99 | 1985 | 8,000 | 24     | V. Richards Market<br>Guitar Center<br>Pedro s Mexican<br>Restaurant |
| Wauconda Shopping Ctr<br>Wauconda, IL | 31,357  | 05/98 | 1988 | 1,334 | 3 (d)  | Sears Hardware   |
| West River Crossing<br>Joliet, IL     | 32,452  | 08/99 | 1999 | 3,500 | 16     | None   |
| Western & Howard<br>Chicago, IL       | 11,974  | 04/98 | 1985 | 993   | 3 (b)  | None   |
| Wilson Plaza<br>Batavia, IL           | 11,160  | 12/97 | 1986 | 650   | 7      | None   |
| Winnetka Commons<br>New Hope, MN      | 42,415  | 07/98 | 1990 | 2,234 | 13 (b) | Walgreens  |
| Wisner/Milwaukee Plaza<br>Chicago, IL | 14,677  | 02/98 | 1994 | 975   | 4      | None   |
| Woodland Heights<br>Streamwood, IL    | 120,436 | 06/98 | 1956 | 3,940 | 15     | Jewel Food Stores<br>U.S. Postal Service                             |

| Property                          | Gross<br>Leasable<br>Area<br>(Sq Ft) | Date<br>Acq. | Year Built/<br>Renovated | Mortgages<br>Payable at<br>12/31/05 | No. of<br>Tenants<br>at<br>12/31/05 | Anchor Tenants (a)   |
|-----------------------------------|--------------------------------------|--------------|--------------------------|-------------------------------------|-------------------------------------|--|
| <b>Community Centers</b>          |                                      |              |                          |                                     |                                     |  |
| Bergen Plaza<br>Oakdale, MN       | 272,233                              | 04/98        | 1978                     | 9,142                               | 38 (b)                              | K-Mart<br>Roundy's<br>Petco  |
| Chatham Ridge<br>Chicago, IL (e)  | 175,774                              | 02/00        | 1999                     | 15,000                              | 28                                  | Cub Foods<br>Marshall's<br>Bally Total Fitness   |
| Chestnut Court<br>Darien, IL      | 170,027                              | 03/98        | 1987                     | 8,619                               | 22                                  | Office Depot<br>Powerhouse Gym<br>Just Ducky<br>Factory Card Outlet<br>Loyola Medical Center<br>Stein Mart     |
| Crystal Point<br>Crystal Lake, IL | 339,898                              | 07/04        | 1976/1990's              | 20,100                              | 16                                  | Best Buy<br>K-Mart<br>Bed, Bath & Beyond<br>The Sports Authority<br>Cost Plus<br>Borders Books<br>Office Depot |
| Four Flaggs<br>Niles, IL          | 306,661                              | 11/02        | 1973 /<br>1998           | 12,141                              | 25                                  | Wickes Furniture<br>Jewel Food Stores<br>Rhodes<br>Office Depot<br>REI<br>PetSmart                             |



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   |         |       |           |        |        |  |
|---|---------|-------|-----------|--------|--------|--|
|   |         |       |           |        |        | Jo-Ann Fabrics<br>Books-A-Million<br>Women s Workout<br>World  |
| Greentree Center &<br>Outlot<br>Caledonia, WI | 163,398 | 02/05 | 1990/1993 | 6,600  | 11     | Pic n Save<br>K-Mart   |
| Joliet Commons<br>Joliet, IL                  | 158,922 | 10/98 | 1995      | 13,480 | 16     | Cinemark<br>Petsmart<br>Barnes & Noble<br>Old Navy<br>MC Sports<br>La-Z Boy Showcase<br>Shop<br>Old Country Buffet |
| Lake Park Plaza<br>Michigan City, IN          | 229,639 | 02/98 | 1990      | 6,490  | 16 (b) | Wal-Mart<br>Valuland (b)<br>Jo Ann Fabrics<br>Factory Card Outlet  |
| Lansing Square<br>Lansing, IL                 | 233,508 | 12/96 | 1991      | 11,125 | 16 (b) | Sam's Club<br>Office Max<br>Babies R Us<br>Jeepers (b)   |

| Property                                 | Gross Leasable Area (Sq Ft) | Date Acq. | Year Built/ Renovated | Mortgages Payable at 12/31/05 | No. of Tenants at 12/31/05 | Anchor Tenants (a)  |
|--|-----------------------------|-----------|-----------------------|-------------------------------|----------------------------|---|
| <b>Community Centers</b>                 |                             |           |                       |                               |                            |   |
| Maple Park Place<br>Bolingbrook, IL      | 227,795                     | 01/97     | 1992                  | 12,500                        | 27                         | Powerhouse Gym<br>Office Depot<br>Jo Ann Fabrics<br>Sportmart<br>Best Buy   |
| Naper West<br>Naperville, IL             | 164,812                     | 12/97     | 1985                  | 7,695                         | 29                         | TJMaxx<br>Barrett's Home Theater Store  |
| Orland Park Place<br>Orland Park, IL (e) | 598,284                     | 04/05     | 1980/1999             | 35,809                        | 25 (f)                     | K & G Superstore<br>Old Navy<br>Cost Plus World Market<br>Stein Mart<br>Tiger Direct<br>Barnes & Noble<br>Wickes Furniture<br>DSW Shoe Warehouse<br>Bed, Bath & Beyond<br>Sports Authority<br>Binny's Beverage Depot<br>Marshall's<br>Office Depot<br>Dick's Sporting Goods |
| Park Center Plaza<br>Tinley Park, IL     | 194,599                     | 12/98     | 1988                  | 14,090                        | 34 (b)                     | Cub Foods<br>Bally's Total Fitness<br>The Furniture Box   |

|                                   |         |       |      |        |    |  |
|-----------------------------------|---------|-------|------|--------|----|--|
| Pine Tree Plaza<br>Janesville, WI | 187,413 | 10/99 | 1998 | 11,000 | 22 | Bud's Sport Place<br>Chuck E. Cheese<br>Old Country Buffet<br>Gander Mountain<br>TJ Maxx<br>Staples<br>Michaels Stores<br>Petco<br>Old Navy<br>Famous Footwear |
| Quarry Retail<br>Minneapolis, MN  | 281,648 | 09/99 | 1997 | 15,800 | 15 | Home Depot<br>Roundy's<br>PetSmart<br>Office Max<br>Old Navy<br>Party City   |
| Randall Square<br>Geneva, IL (e)  | 216,485 | 05/99 | 1999 | 13,530 | 28 | Marshall's<br>Bed, Bath & Beyond<br>Old Navy<br>Factory Card Outlet<br>Shoe Carnival<br>PetSmart<br>Michaels Stores  |

| Property                              | Gross Leasable Area (Sq Ft) | Date Acq. | Year Built/ Renovated | Mortgages Payable at 12/31/05 | No. of Tenants at 12/31/05 | Anchor Tenants (a)   |
|---------------------------------------|-----------------------------|-----------|-----------------------|-------------------------------|----------------------------|--|
| <b>Community Centers</b>              |                             |           |                       |                               |                            |  |
| Riverdale Commons<br>Coon Rapids, MN  | 168,277                     | 09/99     | 1998                  | 9,850                         | 17                         | Roundy's<br>Wickes Furniture<br>Office Max<br>Party City<br>Petco  |
| Rivertree Court<br>Vernon Hills, IL   | 298,862                     | 07/97     | 1988                  | 17,548                        | 44 (b)                     | Best Buy<br>Kerasotes Theaters<br>Office Depot<br>TJ Maxx<br>PetSMART<br>Michaels Stores<br>Harlem Furniture<br>Ulta Salon<br>Old Country Buffet |
| Shops at Orchard Place<br>Skokie, IL  | 165,141                     | 12/02     | 2000                  | 22,500                        | 21                         | Best Buy<br>DSW Shoe Warehouse<br>Ulta Salon<br>Pier 1 Imports<br>Petco<br>Walter E. Smithe<br>Factory Card Outlet                               |
| Springboro Plaza<br>Springboro, OH    | 154,034                     | 11/98     | 1992                  | 5,510                         | 5                          | K-Mart<br>Kroger   |
| Thatcher Woods<br>River Grove, IL (e) | 193,313                     | 04/02     | 1969/1999             | 10,200                        | 21                         | Walgreens<br>A.J. Wright<br>Olson's Ace Hardware   |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |            |       |                      |            |        |  |   |
|--|------------|-------|----------------------|------------|--------|--|---|
|  |            |       |                      |            |        |  | Hanging Garden<br>Banquet<br>Binny's Beverage<br>Depot<br>Dominick's Finer Food                         |
| Village Ten<br>Coon Rapids, MN                       | 211,568    | 08/03 | 2002                 | 8,500      | 12     |  | Lifetime Fitness<br>Cub Foods<br>Dollar Tree  |
| Woodfield Commons<br>East/West<br>Schaumburg, IL (e) | 207,452    | 10/98 | 1973<br>1975<br>1997 | 17,500     | 16     |  | Toys R Us<br>Tower Records<br>Luna Carpets<br>Comp USA<br>Cost Plus<br>Party City<br>Discovery Clothing |
| Woodfield Plaza<br>Schaumburg, IL                    | 177,160    | 01/98 | 1992                 | 12,050     | 9      |  | Kohl's<br>Jo Ann Fabrics<br>Barnes & Noble<br>Joseph A. Banks<br>Clothiers                              |
| Woodland Commons<br>Buffalo Grove, IL                | 170,398    | 02/99 | 1991                 | 11,000     | 38 (b) |  | Dominick's Finer<br>Foods<br>Jewish Community<br>Center   |
| Total  | 12,903,898 |       |                      | \$ 761,616 |        |  |   |

- (a) Anchor tenants are defined as any tenant occupying 10,000 or more square feet. We use the tenant's trade name, which may be different than the legal entity named on the lease.
- (b) We continue to receive rent from tenants who have vacated but are still obligated under their lease terms. These tenants continue to pay an amount equal to the contractual obligations under their lease.
- (c) Beginning with the earlier date listed, pursuant to the terms of each lease, the tenant has a right to terminate prior to the lease expiration date.
- (d) Single property joint venture with Crow Holdings, including 100% of the debt secured by this property.
- (e) Joint Venture with the New York State Teachers Retirement System, including 100% of the debt secured by these properties.
- (f) Single property joint venture with Tucker Development Corporation.

The following table represents an analysis of lease expirations based on the leases in place at December 31, 2005

|   | Lease Expiration Year | Number of Leases Expiring (1) | GLA Under Expiring Leases (Sq.Ft.) (1) | Percent of Total Leased GLA | Total Annualized Base Rent (\$) | Percent of Total Annualized Base Rent (\$) | Annualized Base Rent (\$/Sq.Ft.) (2) |
|---|-----------------------|-------------------------------|--|-----------------------------|---------------------------------|--|--------------------------------------|
| 1 | M-T-M                 | 28                            | 85,132                                 | 0.69%                       | 924                             | 0.58%                                      | 10.85                                |
| 2 | 2006                  | 195                           | 848,486                                | 6.90%                       | 10,085                          | 6.35%                                      | 11.89                                |
| 3 | 2007                  | 254                           | 985,813                                | 8.01%                       | 12,986                          | 8.17%                                      | 13.17                                |
| 4 | 2008                  | 283                           | 1,358,742                              | 11.04%                      | 18,249                          | 11.48%                                     | 13.43                                |
| 5 | 2009                  | 251                           | 1,377,971                              | 11.20%                      | 17,559                          | 11.05%                                     | 12.74                                |
| 6 | 2010                  | 213                           | 1,078,053                              | 8.76%                       | 14,849                          | 9.34%                                      | 13.77                                |
| 7 | 2011                  | 75                            | 897,670                                | 7.29%                       | 10,696                          | 6.73%                                      | 11.91                                |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|                              |       |       |            |         |         |         |       |
|------------------------------|-------|-------|------------|---------|---------|---------|-------|
| 8                            | 2012  | 55    | 717,805    | 5.83%   | 9,274   | 5.84%   | 12.92 |
| 9                            | 2013  | 52    | 572,879    | 4.66%   | 8,391   | 5.28%   | 14.65 |
| 10                           | 2014  | 46    | 814,655    | 6.62%   | 10,917  | 6.87%   | 13.40 |
| 11                           | 2015+ | 109   | 3,568,513  | 29.00%  | 44,984  | 28.31%  | 12.61 |
| Total<br>Weighted<br>Average |       | 1,561 | 12,305,719 | 100.00% | 158,914 | 100.00% | 12.91 |

(1)

Includes leases expiring on non-consolidated properties owned in joint ventures.

(2)

Annualized base rent for all leases in place at report date are calculated as follows: annualized current monthly base rents in-place.

14

The following table lists the gross leaseable area and approximate physical occupancy levels for our investment properties as of December 31, 2005, 2004, 2003, 2002 and 2001. N/A indicates we did not own the investment property at the end of the year.

|   | Gross<br>Leaseable<br>Area | 2005<br>% | 2004<br>% | 2003<br>% | 2002<br>% | 2001<br>% |
|---|----------------------------|-----------|-----------|-----------|-----------|-----------|
| <u>Properties</u>   |                            |           |           |           |           |           |
| 22 <sup>nd</sup> Street Plaza Outlot (formerly known as Party |                            |           |           |           |           |           |
| City), Oakbrook Terrace, IL                                   | 10,052                     | 99        | 100       | 100       | 100       | 100       |
| Ameritech, Joliet, IL   | 4,504                      | 100       | 100       | 100       | 100       | 100       |
| Aurora Commons, Aurora, IL                                    | 126,908                    | 98        | 98        | 100       | 99        | 97        |
| Bakers Shoes, Chicago, IL                                     | 20,000                     | 100       | 100       | 100       | 100       | 100       |
| Bally's Total Fitness, St. Paul, MN                           | 43,000                     | 100       | 100       | 100       | 100       | 100       |
| Baytowne Shoppes/Square, Champaign, IL                        | 118,842                    | 98        | 98        | 88        | 94        | 98        |
| Bergen Plaza, Oakdale, MN                                     | 272,233                    | 97 (a)    | 98        | 98        | 99        | 99        |
| Berwyn Plaza, Berwyn, IL                                      | 18,138                     | 21        | 26        | 26        | 20        | 26        |
| Bohl Farm Marketplace, Crystal Lake, IL                       | 97,287                     | 100       | 100       | 100       | 100       | 100       |
| Brunswick Market Center, Brunswick, OH                        | 119,540                    | 94        | 91        | 83        | 88        | N/A       |
| Burnsville Crossing, Burnsville, MN                           | 91,015                     | 99        | 99        | 100       | 98        | 100       |
| Butera Market, Naperville, IL                                 | 67,632                     | 100       | 100       | 97        | 100       | 100       |
| Byerly's Burnsville, Burnsville, MN                           | 72,365                     | 96 (a)    | 100       | 100       | 100       | 100       |
| Carmax, Schaumburg, IL  | 93,333                     | 100       | 100       | 100       | 100       | 100       |
| Carmax, Tinley Park, IL                                       | 94,518                     | 100       | 100       | 100       | 100       | 100       |
| Caton Crossing, Plainfield, IL                                | 83,792                     | 96        | 95        | 100       | N/A       | N/A       |
| Chatham Ridge, Chicago, IL                                    | 175,774                    | 99 (c)    | 95        | 100       | 96        | 100       |
| Chestnut Court, Darien, IL                                    | 170,027                    | 99        | 88        | 99        | 97        | 99        |
| Circuit City, Traverse City, MI                               | 21,337                     | 0 (a)     | 100       | 100       | 100       | 100       |
| Cliff Lake Center, Eagan, MN                                  | 73,582                     | 100       | 100       | 97        | 100       | 95        |
| Cobblers Crossing, Elgin, IL                                  | 102,643                    | 94 (a)(c) | 96        | 97        | 100       | 100       |
| Crestwood Plaza, Crestwood, IL                                | 20,044                     | 100       | 100       | 32        | 100       | 100       |
| Crystal Point, Crystal Lake, IL                               | 339,898                    | 100       | 100       | N/A       | N/A       | N/A       |
| Cub Foods, Buffalo Grove, IL                                  | 56,192                     | 100       | 100       | 0         | 0         | 0         |
| Cub Foods, Hutchinson, MN                                     | 60,208                     | 0 (a)     | 0         | 0         | N/A       | N/A       |
| Cub Foods, Indianapolis, IN                                   | 67,541                     | 0 (a)     | 0         | 0         | 0         | 0         |
| Cub Foods, Plymouth, MN                                       | 67,510                     | 100       | 100       | 100       | 100       | 100       |
| Cub Foods, Arden Hills, MN                                    | 68,442                     | 100       | 100       | N/A       | N/A       | N/A       |



|                        |         |     |    |    |     |     |
|------------------------|---------|-----|----|----|-----|-----|
| Deer Trace, Kohler, WI | 149,881 | 100 | 98 | 98 | 100 | N/A |
|------------------------|---------|-----|----|----|-----|-----|

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  | Gross<br>Leaseable<br>Area | 2005<br>% | 2004<br>% | 2003<br>% | 2002<br>% | 2001<br>% |
|--|----------------------------|-----------|-----------|-----------|-----------|-----------|
| <u>Properties</u>                        |                            |           |           |           |           |           |
| Deer Trace II, Kohler, WI                | 24,410                     | 100       | 90        | N/A       | N/A       | N/A       |
| Disney, Celebration, FL                  | 166,131                    | 100       | 100       | 100       | 100       | N/A       |
| Dominick's, Countryside, IL              | 62,344                     | 100       | 100       | 100       | 100       | 100       |
| Dominick's, Glendale Heights, IL         | 68,879                     | 100       | 100       | 100       | 100       | 100       |
| Dominick's, Hammond, IN                  | 71,313                     | 100       | 100       | 100       | 100       | 0         |
| Dominick's, Schaumburg, IL               | 71,400                     | 100       | 100       | 100       | 100       | 100       |
| Dominick's, West Chicago, IL             | 78,158                     | 0         | 0         | 0         | 0         | 100       |
| Downers Grove Market, Downers Grove, IL  | 104,449                    | 100       | 99        | 99        | 99        | 99        |
| Eastgate Shopping Center, Lombard, IL    | 131,601                    | 84        | 88        | 93        | 94        | 90        |
| Eckerd Drug Store, Chattanooga, TN       | 10,908                     | 100       | 100       | 100       | 100       | N/A       |
| Edinburgh Festival, Brooklyn Park, MN    | 91,536                     | 99        | 100       | 99        | 100       | 100       |
| Elmhurst City Center, Elmhurst, IL       | 39,090                     | 100       | 97        | 97        | 84        | 66        |
| Fashion Square, Skokie, IL               | 84,580                     | 96        | 75        | 95        | 86        | 85        |
| Fashion Square II, Skokie, IL            | 7,151                      | 100       | 100       | N/A       | N/A       | N/A       |
| Forest Lake Marketplace, Forest Lake, MN | 93,853                     | 100 (c)   | 98        | 92        | 96        | N/A       |
| Four Flaggs, Niles, IL                   | 306,661                    | 99        | 99        | 81        | 78        | N/A       |
| Four Flaggs Annex, Niles, IL             | 21,425                     | 100       | 100       | 100       | 100       | N/A       |
| Gateway Square, Hinsdale, IL             | 40,170                     | 96        | 100       | 98        | 93        | 100       |
| Goodyear, Montgomery, IL                 | 12,903                     | 100       | 100       | 100       | 100       | 100       |
| Grand and Hunt Club, Gurnee, IL          | 21,222                     | 100       | 100       | 100       | 100       | 21        |
| Greentree Center & Outlot, Caledonia, WI | 163,398                    | 94 (b)    | N/A       | N/A       | N/A       | N/A       |
| Hartford Plaza, Naperville, IL           | 43,762                     | 95 (a)    | 100       | 97        | 100       | 47        |
| Hastings Marketplace, Hastings, MN       | 97,535                     | 100 (c)   | 94        | N/A       | N/A       | N/A       |
| Hawthorn Village, Vernon Hills, IL       | 98,806                     | 96        | 100       | 100       | 97        | 98        |
| Hickory Creek Marketplace, Frankfort, IL | 55,831                     | 89        | 97        | 96        | 94        | 91        |
| High Point Center, Madison, WI           | 86,004                     | 94        | 92        | 89        | 91        | 86        |
| Hollywood Video, Hammond, IN             | 7,488                      | 100       | 100       | 100       | 100       | 100       |
| Home Goods Store, Coon Rapids, MN        | 25,145                     | 100       | N/A       | N/A       | N/A       | N/A       |
| Homewood Plaza, Homewood, IL             | 19,000                     | 100       | 100       | 8         | 47        | 100       |
| Iroquois Center, Naperville, IL          | 140,981                    | 99 (a)    | 65        | 69        | 72        | 84        |



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   | Gross<br>Leaseable<br>Area | 2005<br>% | 2004<br>% | 2003<br>% | 2002<br>% | 2001<br>% |
|---|----------------------------|-----------|-----------|-----------|-----------|-----------|
| <u>Properties</u>   |                            |           |           |           |           |           |
| Joliet Commons, Joliet, IL  | 158,922                    | 100       | 100       | 100       | 100       | 100       |
| Joliet Commons Ph II, Joliet, IL  | 40,395                     | 79        | 79        | 100       | 100       | 100       |
| Lake Park Plaza, Michigan City, IN                                      | 229,639                    | 72 (a)    | 74        | 73        | 69        | 69        |
| Lansing Square, Lansing, IL   | 233,508                    | 89 (a)    | 99        | 99        | 97        | 98        |
| Mallard Crossing, Elk Grove Village, IL                                 | 82,929                     | 100       | 99        | 32        | 41        | 29        |
| Mankato Heights, Mankato, MN  | 139,916                    | 97        | 100       | 98        | N/A       | N/A       |
| Maple Grove Retail, Maple Grove, MN                                     | 79,130                     | 97        | 97        | 97        | 97        | 97        |
| Maple Park Place, Bolingbrook, IL                                       | 227,795                    | 97        | 100       | 71        | 50        | 73        |
| Maple Plaza, Downers Grove, IL  | 31,196                     | 95        | 100       | 100       | 100       | 100       |
| Mapleview, Grayslake, IL  | 115,038                    | 93 (c)    | N/A       | N/A       | N/A       | N/A       |
| Marketplace at Six Corners, Chicago, IL                                 | 117,000                    | 100 (c)   | 100       | 100       | 100       | 100       |
| Medina Marketplace, Medina, OH  | 72,781                     | 100       | 100       | 100       | 100       | N/A       |
| Michael's, Coon Rapids, MN  | 24,240                     | 100       | 100       | 100       | 100       | N/A       |
| Mundelein Plaza, Mundelein, IL  | 16,803                     | 100       | 98        | 100       | 100       | 94        |
| Nantucket Square, Schaumburg, IL  | 56,981                     | 94 (a)    | 94        | 94        | 96        | 79        |
| Naper West, Naperville, IL  | 164,812                    | 89        | 85        | 85        | 66        | 73        |
| Naper West Ph II, Naperville, IL  | 50,000                     | 73        | 73        | 73        | 0         | N/A       |
| Niles Shopping Center, Niles, IL  | 26,109                     | 99        | 83        | 68        | 73        | 73        |
| Northgate Shopping Center, Sheboygan, WI                                | 74,200                     | 95        | N/A       | N/A       | N/A       | N/A       |
| Oak Forest Commons, Oak Forest, IL                                      | 108,330                    | 31 (a)    | 32        | 99        | 100       | 99        |
| Oak Forest Commons Ph III, Oak Forest, IL                               | 7,424                      | 76 (a)    | 88        | 100       | 62        | 50        |
| Oak Lawn Town Center, Oak Lawn, IL                                      | 12,506                     | 100       | 100       | 100       | 100       | 100       |
| Orland Greens, Orland Park, IL  | 45,031                     | 92 (a)    | 94        | 100       | 100       | 97        |
| Orland Park Place, Orland Park, IL                                      | 598,284                    | 93 (b)(c) | N/A       | N/A       | N/A       | N/A       |
| Orland Park Retail, Orland Park, IL                                     | 8,500                      | 100       | 100       | 100       | 100       | 100       |
| Park Avenue Center (formerly knows as<br>Dominick s), Highland Park, IL | 71,442                     | 29 (c)    | 0         | 100       | 100       | 100       |
| Park Center Plaza, Tinley Park, IL                                      | 194,599                    | 97 (a)    | 99        | 95        | 98        | 97        |
| Park Place Plaza, St. Louis Park, MN                                    | 84,999                     | 100       | 100       | 98        | 100       | 100       |
| Park Square, Brooklyn Park, MN  | 137,116                    | 50        | 55        | 54        | 93        | N/A       |
| Park St. Claire, Schaumburg, IL   | 11,859                     | 100       | 100       | 100       | 100       | 100       |
| Petsmart, Gurnee, IL  | 25,692                     | 100       | 100       | 100       | 100       | 100       |



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  | Gross<br>Leaseable<br>Area | 2005<br>% | 2004<br>% | 2003<br>% | 2002<br>% | 2001<br>% |
|--|----------------------------|-----------|-----------|-----------|-----------|-----------|
| <u>Properties</u>                              |                            |           |           |           |           |           |
| Pine Tree Plaza, Janesville, WI                | 187,413                    | 98        | 97        | 95        | 95        | 96        |
| Plymouth Collection, Plymouth, MN              | 45,915                     | 100       | 100       | 100       | 94        | 96        |
| Quarry Outlot, Hodgkins, IL                    | 9,650                      | 100       | 100       | 100       | 100       | 100       |
| Quarry Retail, Minneapolis, MN                 | 281,648                    | 97        | 100       | 100       | 100       | 100       |
| Randall Square, Geneva, IL                     | 216,485                    | 100 (c)   | 100       | 97        | 100       | 100       |
| Regal Showplace Center, Crystal Lake, IL       | 94,860                     | 96 (c)    | N/A       | N/A       | N/A       | N/A       |
| Regency Point, Lockport, IL                    | 54,841                     | 100       | 100       | 100       | 100       | 97        |
| Riverdale Commons, Coon Rapids, MN             | 168,277                    | 100       | 100       | 100       | 100       | 100       |
| Riverdale Commons Outlot, Coon Rapids, MN      | 6,566                      | 100       | 100       | 100       | 100       | 100       |
| Riverplace Center, Noblesville, IN             | 74,414                     | 97 (a)    | 94        | 95        | 98        | 96        |
| River Square Shopping Center, Naperville, IL   | 58,260                     | 100       | 92        | 91        | 92        | 84        |
| Rivertree Court, Vernon Hills, IL              | 298,862                    | 99 (a)    | 99        | 96        | 99        | 98        |
| Rochester Marketplace, Rochester, MN           | 70,213                     | 54        | 91        | 90        | N/A       | N/A       |
| Rose Naper Plaza East, Naperville, IL          | 11,658                     | 100       | 100       | 89        | 100       | 100       |
| Rose Naper Plaza West, Naperville, IL          | 14,335                     | 89 (a)    | 100       | 100       | 100       | 100       |
| Rose Plaza, Elmwood Park, IL                   | 24,204                     | 100       | 100       | 100       | 100       | 100       |
| Salem Square, Countryside, IL                  | 112,310                    | 100       | 100       | 95        | 91        | 91        |
| Schaumburg Plaza, Schaumburg, IL               | 61,485                     | 91        | 91        | 97        | 93        | 60        |
| Schaumburg Promenade, Schaumburg, IL           | 91,831                     | 100       | 100       | 100       | 90        | 90        |
| Sears, Montgomery, IL                          | 34,300                     | 37        | 100       | 95        | 95        | 90        |
| Shakopee Valley, Shakopee, MN                  | 146,430                    | 100       | 100       | 100       | 100       | N/A       |
| Shannon Square, Shoppes, Arden Hills, MN       | 29,196                     | 100       | N/A       | N/A       | N/A       | N/A       |
| Shingle Creek, Brooklyn Center, MN             | 39,456                     | 73        | 82        | 85        | 96        | 97        |
| Shoppes of Mill Creek, Palos Park, IL          | 102,422                    | 99 (c)    | 100       | 100       | 93        | 96        |
| Shops at Coopers Grove, Country Club Hills, IL | 72,518                     | 16        | 18        | 8         | 9         | 18        |
| Shops at Orchard Place, Skokie, IL             | 165,141                    | 98        | 89        | 92        | 96        | N/A       |
| Six Corners, Chicago, IL                       | 80,650                     | 97        | 72        | 96        | 88        | 86        |
| Spring Hill Fashion Center, W. Dundee, IL      | 125,198                    | 92        | 89        | 95        | 95        | 98        |
| Springboro Plaza, Springboro, OH               | 154,034                    | 100       | 100       | 100       | 100       | 99        |
| St. James Crossing, Westmont, IL               | 49,994                     | 98        | 95        | 80        | 88        | 100       |
| Staples, Freeport, IL                          | 24,049                     | 100       | 100       | 100       | 100       | 100       |



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   | Gross<br>Leaseable<br>Area | 2005<br>% | 2004<br>% | 2003<br>% | 2002<br>% | 2001<br>% |
|---|----------------------------|-----------|-----------|-----------|-----------|-----------|
| <u>Properties</u>                           |                            |           |           |           |           |           |
| Stuart's Crossing, St. Charles, IL          | 85,529                     | 95        | 98        | 95        | 95        | 90        |
| Terramere Plaza, Arlington Heights, IL      | 40,965                     | 77        | 80        | 96        | 73        | 69        |
| Thatcher Woods, River Grove, IL             | 193,313                    | 98 (c)    | 99        | 98        | 98        | N/A       |
| Townes Crossing, Oswego, IL                 | 105,989                    | 100       | 100       | 94        | 86        | N/A       |
| Two Rivers Plaza, Bolingbrook, IL           | 57,900                     | 100       | 97        | 100       | 100       | 100       |
| United Audio Center, Schaumburg, IL         | 9,988                      | 100       | 100       | 100       | 100       | 100       |
| University Crossing, Mishawaka, IN          | 136,430                    | 100 (a)   | 98        | 88        | N/A       | N/A       |
| V. Richard's Plaza, Brookfield, WI          | 107,952                    | 98        | 98        | 97        | 79        | 80        |
| Village Ten, Coon Rapids, MN                | 211,568                    | 98        | 98        | 98        | N/A       | N/A       |
| Walgreens, Decatur, IL                      | 13,500                     | 0 (a)     | 100       | 100       | 100       | 100       |
| Walgreens, Jennings, MO                     | 15,120                     | 100       | 100       | 100       | 100       | N/A       |
| Wauconda Shopping Center, Wauconda, IL      | 31,357                     | 100       | 100       | 100       | 100       | 77        |
| West River Crossing, Joliet, IL             | 32,452                     | 100       | 95        | 91        | 91        | 96        |
| Western & Howard, Chicago, IL               | 11,974                     | 83 (a)    | 100       | 100       | 78        | 78        |
| Wilson Plaza, Batavia, IL                   | 11,160                     | 88        | 78        | 100       | 100       | 100       |
| Winnetka Commons, New Hope, MN              | 42,415                     | 78 (a)    | 89        | 65        | 65        | 62        |
| Wisner/Milwaukee Plaza, Chicago, IL         | 14,677                     | 100       | 100       | 100       | 100       | 100       |
| Woodfield Commons-East/West, Schaumburg, IL | 207,452                    | 90 (b)(c) | 92        | 100       | 100       | 100       |
| Woodfield Plaza, Schaumburg, IL             | 177,160                    | 94        | 94        | 91        | 76        | 78        |
| Woodland Commons, Buffalo Grove, IL         | 170,398                    | 97 (a)    | 99        | 89        | 90        | 95        |
| Woodland Heights, Streamwood, IL            | 120,436                    | 93        | 87        | 86        | 94        | 94        |
|   | 12,903,898                 |           |           |           |           |           |

(a) We receive rent from tenants who have vacated but are still obligated under their lease terms, which results in economic occupancy ranging from 83% to 100% at December 31, 2005, for each of these centers.

(b)



In connection with the purchase of several investment properties, we, from time to time, receive payments under master lease agreements covering space vacant at the time of acquisition. The payments will be made to us for a period ranging from one to two years from the date of acquisition of the property or until the vacant space is leased and tenants begin paying rent. Accounting principles generally accepted in the United States of America ("GAAP") require us to treat these payments as a reduction to the purchase price of the investment properties upon receipt of the payment, rather than as rental income. As of December 31, 2005, we had three investment properties, Woodfield Commons, located in Schaumburg, Illinois, Orland Park Place I & II, located in Orland Park, Illinois and Greentree Center, located in Caledonia, Wisconsin subject to master lease agreements.

- (c) These properties are owned through joint ventures. See footnote 3 to the financial statements for further information regarding our joint ventures.

### **Item 3. Legal Proceedings**

We were not a party to and none of our properties was subject to any material legal proceedings during 2005.

### **Item 4. Submission of Matters to a Vote of Security Holders**

There were no matters submitted to a vote of security holders during the fourth quarter of 2004.

## **PART II**

(In this Part II disclosure, all amounts are presented in thousands, except per share data and square footage amounts)

### **Item 5.**

Market for Registrant's Common Equity, Related Stockholder Matters and Issuer

Purchases of Equity Securities

### **Market Information**

As of March 2, 2006, there were 7,123 stockholders of record of our common stock. Our shares have been listed on the New York Stock Exchange since June 9, 2004 under the symbol IRC. Prior to June 9, 2004, trading in our shares took place on the electronic over the counter bulletin board market. Prices on the over the counter bulletin board market set forth below reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not represent actual transactions. During the years

ended December 31, 2005 and 2004, we paid a distribution equal to \$0.95 and \$0.94, respectively per share, per annum. The distribution was paid on a monthly basis equal to the pro rata share of the per annum distribution.

The following table sets forth, for the periods indicated, the high and low sales prices for our shares on the New York Stock Exchange and the over the counter market.

| For the Quarter Ended |    | High  | Low   |
|-----------------------|----|-------|-------|
| December 31, 2005     | \$ | 15.82 | 13.50 |
| September 30, 2005    |    | 17.00 | 14.65 |
| June 30, 2005         |    | 16.48 | 14.00 |
| March 31, 2005        |    | 16.50 | 14.80 |
| December 31, 2004     | \$ | 15.95 | 14.45 |
| September 30, 2004    |    | 14.95 | 12.73 |
| June 30, 2004 (a)     |    | 13.10 | 9.00  |
| March 31, 2004 (a)    |    | 12.00 | 8.50  |

(a)

Prior to June 9, 2004, our shares were traded on the over the counter bulletin board market. The high price from the quarter ended June 30, 2004 reflects the price as traded on the New York Stock Exchange. The low price from this same period reflects the price as traded on the over the counter bulletin board market.

The following table presents certain information, as of December 31, 2005, with respect to compensation plans, including individual compensation arrangements, under which equity securities are authorized for issuance:

| Plan Category   | Number of securities to be issued upon exercise of outstanding options, warrants and rights (a) | Weighted average exercise price of outstanding options, warrants and rights (b) | Number of securities remaining available for future issuance under equity compensation plans (c) (excluding securities reflected in column (a)) |
|---|---|---|---|
| <b>Equity compensation plans approved by stockholders:</b>    |   |   |   |
| Restricted stock awards to employees                          | 30  | \$15.18   | 2,464   |
| Independent Director Stock Option Plan                        | 6   | \$15.62   | Included above  |
| <b>Equity compensation plans not approved by stockholders</b> |   |   |   |
| Independent Director Stock Option Plan                        | 23  | 6 at \$14.50<br>14 at \$10.45<br>3 at \$9.05                                    | -   |
| Restricted stock awards to employees                          | 40  | 2 at \$11.00<br>38 at \$12.93   | N/A   |
| Total   | 99  | 13.36   | 2,464   |

Reference is made to Note 12 to the financial statements in Item 8 of the Annual Report for a discussion of our deferred stock compensation plans.

## Distributions

For federal income tax purposes, distributions may consist of ordinary income distributions, non-taxable return of capital, capital gains or a combination thereof. Distributions to the extent of our current and accumulated earnings and profits for federal income tax purposes are taxable to the recipient as either ordinary or capital gain distributions.

Distributions in excess of these earnings and profits (calculated for tax purposes) will constitute a non-taxable return of capital rather than a distribution and will reduce the recipient's basis in the shares to the extent thereof, and thereafter as taxable gain. Distributions in excess of earnings and profits have the effect of deferring taxation of the amount of the distribution until the sale of the stockholder's shares.

In order to maintain our status as a REIT, we must distribute at least 90% of our "REIT taxable income," to our stockholders. REIT taxable income is defined as taxable income excluding the deduction for distributions paid and net capital gains. For the year ended December 31, 2005, our "REIT taxable income" was \$60,920. We declared distributions to stockholders totaling \$64,212 and \$62,618 or \$0.95 and \$0.94 on an annual basis per share for the years ended December 31, 2005 and 2004, respectively. Future distributions are determined by our board of directors. We expect to continue paying distributions to maintain our status as a REIT. We annually notify our stockholders of the taxability of distributions paid during the proceeding year. The following table sets forth the taxability of distributions, on a per share basis, paid in 2005 and 2004:

|                                 |    | 2005 (a) | 2004 |
|---------------------------------|----|----------|------|
| Ordinary income                 | \$ | 0.86     | 0.80 |
| Non-taxable return of capital   |    | -        | 0.12 |
| Unrecaptured Section 1250 gains |    | -        | -    |
| Long-term capital gains         |    | 0.02     | 0.02 |

(a)

The December distribution declared on December 20, 2005, with a record date of January 3, 2006 and payment date of January 17, 2006, is reportable for tax purposes in 2006 and is not reflected in the 2005 allocation.



**Item 6. Selected Financial Data**

**INLAND REAL ESTATE CORPORATION**  
**For the years ended December 31, 2005, 2004, 2003, 2002, and 2001**  
**(In thousands, except per share data)**  
**(not covered by the Report of Independent Registered Public Accounting Firm)**

|   | 2005      | 2004      | 2003      | 2002      | 2001      |
|---|-----------|-----------|-----------|-----------|-----------|
| Total assets  | 1,188,999 | 1,207,092 | 1,280,656 | 1,190,031 | 1,020,363 |
| Mortgages payable                                     | 602,817   | 596,125   | 615,512   | 582,282   | 493,120   |
| Total revenues  | 182,715   | 190,352   | 172,328   | 145,997   | 149,974   |
| Income from continuing operations                     | 45,989    | 44,001    | 39,444    | 35,521    | 39,742    |
| Net income available to common stockholders           | 47,255    | 49,374    | 41,866    | 39,276    | 40,666    |
| Net income per common share, basic and diluted        | 0.70      | 0.74      | 0.64      | 0.61      | 0.64      |
| Total distributions declared                          | 64,212    | 62,618    | 61,166    | 60,090    | 58,792    |
| Distributions per common share                        | 0.95      | 0.94      | 0.94      | 0.94      | 0.93      |
| Cash flows provided by operating activities           | 86,729    | 86,118    | 80,098    | 67,839    | 70,250    |
| Cash flows used in investing activities               | (41,202)  | (54,059)  | (87,060)  | (192,971) | (19,825)  |
| Cash flows provided by (used in) financing activities | (54,231)  | (54,939)  | 43,916    | 116,590   | (28,845)  |
| Weighted average common shares outstanding, basic     | 67,244    | 66,454    | 65,064    | 63,979    | 63,108    |
| Weighted average common shares outstanding, diluted   | 67,298    | 66,504    | 65,068    | 63,984    | 63,108    |

The above financial data should be read in conjunction with the consolidated financial statements and related notes appearing elsewhere in this Annual Report.





**Item 7.**

**Management's Discussion and Analysis of Financial Condition and Results of Operation**

*Certain statements in this "Management's Discussion and Analysis of Financial Condition and Results of Operation" and elsewhere in this Annual Report on Form 10-K constitute "forward-looking statements" within the meaning of the Federal Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical, including statements regarding management's intentions, beliefs, expectations, representations, plans or predictions of the future and are typically identified by words such as "believe," "expect," "anticipate," "intend," "estimate," "may," "will," "should" and "could." The Company intends that such forward-looking statements be subject to the safe harbors created by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements involve numerous risks and uncertainties that could cause our actual results to be materially different from those set forth in the forward looking statements including, without limitation, limitations on the area in which we may acquire properties; risks associated with borrowings secured by our properties; competition for tenants and customers; federal, state or local regulations; adverse changes in general economic or local conditions; competition for property acquisitions with third parties that have greater financial resources than we do; inability of lessees to meet financial obligations; uninsured losses and risks of failing to qualify as a real estate investment trust ("REIT").*

Data in this section is presented in thousands, except per share data and square footage data.

This section provides the following:

an executive summary and our strategies and objectives;

the critical accounting policies that impact the treatment, for financial statement purposes, of certain items such as how we value our investment properties, recognize rental income and depreciate our assets;

a discussion of our consolidated balance sheets and consolidated statements of cash flows and how the changes in balance sheet and cash flow items from year to year impact our liquidity and capital resources;

a discussion of our results of operations, including changes in funds from operations ("FFO") from year to year and a discussion of the impact that inflation may have on our results; and

a discussion of the important factors that may impact your investment.

We have elected to be taxed for federal income tax purposes as a REIT.

This election has important consequences, as it requires us to satisfy certain tests regarding the nature of the revenues we can generate and the distributions that we pay to our stockholders. To ensure that we continue to qualify to be taxed as a REIT, we determine, on a quarterly basis, that the gross income, asset and distribution tests imposed by the Code are satisfied.

On an ongoing basis, as due diligence is performed on potential real estate purchases or temporary investment of uninvested capital, we determine that the income from the new assets qualifies for REIT purposes. To maintain our qualification as a REIT, we must distribute 90% of our "REIT taxable income" to our stockholders.

We qualified to be taxed as a REIT commencing with the tax year ending December 31, 1995. As a REIT, we generally are not subject to federal income tax to the extent we satisfy the various requirements set forth in the Code. If we fail to qualify as a REIT in any taxable year, our income will be subject to federal income tax at regular corporate tax rates. Even though we

qualify for taxation as a REIT, our income may be subject to certain state and local taxes and property and federal income and excise taxes on our undistributed income.

## Executive Summary

We are an owner/operator of Neighborhood Retail Centers (gross leasable areas ranging from 5,000 to 150,000 square feet) and Community Centers (gross leasable areas in excess of 150,000 square feet). We are a self-administered REIT formed under Maryland law. Our investment properties are located primarily within approximately 400 miles of our headquarters in Oak Brook, Illinois. Additionally, we own and acquire single-user retail properties located throughout the United States. We also may construct or develop properties or render services in connection with such development or construction. As of December 31, 2005, we owned interests in 142 investment properties.

Essentially all of our revenues and cash flows are generated by collecting rental payments from our tenants. Our goal is to continue increasing our revenues by acquiring additional investment properties and re-leasing those spaces that are vacant, or may become vacant, at more favorable rental rates. We believe we have significant acquisition opportunities due to our reputation and our concentration of properties in the Chicago and Minneapolis-St. Paul metropolitan areas.

Our largest expenses relate to the operation of our properties as well as the interest expense on our mortgages payable. Our property operating expenses include, but are not limited to, real estate taxes, regular maintenance, landscaping, snow removal and periodic renovations to meet tenant needs.

We will use cash received from our Dividend Reinvestment Plan, proceeds from financings on previously unencumbered properties, draws on our line of credit and earnings we retain that are not distributed to our stockholders to continue purchasing additional investment properties.

We consider FFO a widely accepted and appropriate measure of performance for a REIT. FFO provides a supplemental measure of a REIT's operating performance because along with cash flows from operating, investing and financing activities, FFO provides a measure of a REIT's ability to service debt and make capital expenditures and

acquisitions. As defined by the National Association of Real Estate Investment Trusts ( NAREIT ), FFO means net income computed in accordance with accounting principles generally accepted in the United States of America ( GAAP ), excluding gains (or losses) from sales of operating property, plus depreciation and amortization and after adjustments for unconsolidated partnership and joint ventures in which the REIT holds an interest. We have adopted the NAREIT definition for computing FFO. Management uses the calculation of FFO for several reasons. We use FFO in conjunction with our acquisition policy to determine investment capitalization strategy and we also use FFO to compare our performance to that of other REITs in our peer group. Additionally, FFO is used in certain employment agreements as a measure used in determining incentive based compensation. The calculation of FFO may vary from entity to entity since capitalization and expense policies tend to vary from entity to entity. Therefore, our presentation of FFO may not be comparable to other similarly titled measures presented by other REITs.

EBITDA is defined as earnings (losses) from continuing operations, calculated in accordance with GAAP, excluding: (1) interest expense; (2) income tax benefit or expenses; (3) depreciation and amortization. We believe EBITDA is useful to us and to an investor as a supplemental measure in evaluating our financial performance because it excludes expenses that we believe may not be indicative of our operating performance. By excluding interest expense, EBITDA measures our financial performance regardless of how we finance our operations and capital structure. By excluding depreciation and amortization expense, we believe we can more accurately assess the performance of our portfolio. Because EBITDA is calculated before recurring cash charges such as interest expense and taxes and is not adjusted for capital expenditures or other recurring cash requirements, it does not reflect the amount of capital needed to maintain our properties nor does it reflect trends in interest costs due to changes in interest rates or increases in borrowing. EBITDA should be considered only as a supplement to net earnings and may be calculated differently by other equity REITs.

We look at several factors to measure our operating performance:

*To measure our operating results to those of other retail real estate owners/operators in our area, we compare:*

- .
- occupancy percentage; and
- .
- our rental rates to the average rents charged by our competitors in similar centers.

*To measure our operating results to those of other REITS, we compare:*

- .
- company-wide growth in income or FFO;
- .
- same store growth in income; and
- .
- general and administrative expenses as a percentage of investment in properties.

There are risks associated with retenanting our properties, including:

- .
- length of time required to fill vacancies;

possibly re-leasing at rental rates lower than current market rates or the rate on the expiring lease;

leasing costs associated with the new lease such as leasing commissions and tenant improvement allowances; and

paying operating expenses without tenant reimbursements.

### **Strategies and Objectives**

Our primary business objective is to enhance the performance and value of our investment properties through management strategies that address the needs of an evolving retail marketplace. Our strong commitment to operating our centers efficiently and effectively is, we believe, a direct result of our expertise in the acquisition, development/re-development, either directly or through a joint venture, management and leasing of our properties. We focus on the following areas in order to achieve our objectives:

#### *Acquisitions:*

We seek to selectively acquire well-located Single-user Retail Properties, Neighborhood Retail Centers and Community Centers.

We acquire properties either without financing contingencies or by assuming existing debt to provide us with a competitive advantage over other potential purchasers.

.

We concentrate our property acquisitions in areas where we have a large market concentration. In doing this, we believe we are able to attract new retailers to the area and possibly lease several locations to them. Additionally, we are able to get existing retailers to lease more space at our current investment properties.

*Joint Ventures:*

.

We actively pursue new development opportunities through joint ventures with established local developers.

.

We have formed joint ventures to acquire stabilized retail properties as well as properties to be re-developed and vacant land to be developed. We will earn fees from the joint ventures for providing property management, acquisition and leasing services.



*Operations:*

.

We actively manage costs to minimize operating expenses by centralizing all management, leasing, marketing, financing, accounting and data processing activities.

.

Improve rental income and cash flow by aggressively marketing rentable space.

.

Emphasize regular maintenance and periodic renovation to meet the needs of tenants and to maximize long-term returns.

.

Maintain a diversified tenant base consisting primarily of retail tenants providing consumer goods and services.

.

Proactively review our existing portfolio for potential re-development opportunities.

During the year ended December 31, 2005, we acquired six additional investment properties totaling approximately 1,036,000 square feet for \$143,821. Additionally, we sold three investment properties, a 51,253 square foot section of one shopping center and an 18,525 square foot Ace Hardware, approximately one acre of land at another of our investment properties and contributed six investment properties into a joint venture. Total proceeds from these sales and contributions were \$69,134, net of closing costs.

**Critical Accounting Policies**

General

A critical accounting policy is one that would materially affect our operating results or financial condition, and requires management to make estimates or judgments in certain circumstances. We believe that our most critical accounting policies relate to how we value our investment properties and determine whether assets are held for sale, recognize rental income and lease termination income, our cost capitalization and depreciation policies and consolidation/equity accounting policies. These judgments often result from the need to make estimates about the effect of matters that are inherently uncertain. GAAP requires information in financial statements about accounting principles, methods used and disclosures pertaining to significant estimates. The following disclosure discusses judgments known to management pertaining to trends, events or uncertainties known which were taken into consideration upon the application of critical accounting policies and the likelihood that materially different amounts would be reported upon taking into consideration different conditions and assumptions.

**Valuation and Allocation of Investment Properties.** On a quarterly basis, in accordance with Statement of Financial Accounting Standards No. 144, we review impairment indicators and if necessary, we conduct an impairment analysis to ensure that the carrying value of each investment property does not exceed its estimated fair value. We evaluate our investment properties to assess whether any impairment indicators are present, including recurring operating losses and significant adverse changes in legal factors or business climate. If an investment property is considered impaired, a loss is recorded to reduce the carrying value of the property to its estimated fair value. No such losses have been required or recorded in the accompanying financial statements as of and for the years ended December 31, 2005 and 2004.

In determining the value of an investment property and whether the property is impaired, management considers several factors, such as projected rental and vacancy rates, property operating expenses, capital expenditures and interest rates. The capitalization rate used to determine property valuation is based on the market in which the property is located, length of leases, tenant financial strength, the economy in general, demographics, environment, property location, visibility, age, physical condition and investor return requirements among others. Market capitalization rates fluctuate based on factors such as interest rates. An increase in capitalization rates might result in a market valuation lower than our original purchase price. Additionally, we obtain an appraisal prepared by a third party at the time we purchase the investment property. All of the aforementioned factors are considered by management in determining the value of any particular property. The value of any particular property is sensitive to the actual results of any of these uncertain factors, either individually or taken as a whole. Should the actual results differ from management's judgment, the valuation could be negatively or positively affected.

We allocate the purchase price of each acquired investment property between land, building and improvements, other intangibles (including acquired above market leases, acquired below market leases, customer relationships and acquired in-place leases) and any financing assumed that is determined to be above or below market terms. The allocation of the purchase price is an area that requires complex judgments and significant estimates. The value allocated to land as opposed to building affects the amount of depreciation expense we record. If more value is attributed to land, depreciation expense is lower than if more value is attributed to building and improvements. We use the information contained in the third party appraisals as the primary basis for allocating the purchase price between land, building and improvements. We determine whether any financing assumed is above or below market based upon comparison to similar financing terms for similar investment properties.

The aggregate value of other intangibles is measured based on the difference between the purchase price and the property valued as if vacant. We utilize information contained in independent appraisals and management's estimates to determine the respective as if vacant property values. Factors considered by management in our analysis of determining the as if vacant property value include an estimate of carrying costs during the expected lease-up periods considering current market conditions, and costs to execute similar leases and the risk adjusted cost of capital. In estimating carrying costs, management includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, up to 24 months. Management also estimates costs to execute similar leases including leasing commissions, tenant improvements, legal and other related expenses.

We allocate the difference between the purchase price of the property and the as if vacant value first to acquired above and below market leases. We evaluate each acquired lease based upon current market rates at the acquisition date and consider various factors including geographic location, size and location of leased space within the investment property, tenant profile and the credit risk of the tenant in determining whether the acquired lease is above or below market. After an acquired lease is determined to be above or below market, we allocate a portion of the purchase price to the acquired above or below market lease based upon the present value of the difference between the contractual lease rate and the estimated market rate. The determination of the discount rate used in the present value calculation is based upon a rate for each individual lease and primarily based upon the credit worthiness of each individual tenant. The value of the acquired above and below market leases is amortized over the life of the related leases as an adjustment to rental income.

We then allocate the remaining difference to the value of acquired in-place leases and customer relationships based on management's evaluation of specific leases and our overall relationship with the respective tenants. The evaluation of acquired in-place leases consists of a variety of components including the costs avoided associated with originating the acquired in-place lease, including but not limited to, leasing commissions, tenant improvement costs and legal costs. We also consider the value associated with lost revenue related to tenant reimbursable operating costs and rental income estimated to be incurred during the assumed re-leasing period. The value of the acquired in-place lease is amortized over the average lease term as a component of amortization expense. We also consider whether any customer relationship value exists related to the property acquisition. As of December 31, 2005, we had not allocated any amounts to customer relationships.

The valuation and possible subsequent impairment in the value of our investment properties is a significant estimate that can and does change based on management's continuous process of analyzing each property.

**Cost Capitalization and Depreciation Policies.** We review all expenditures and capitalize any item that is deemed to be an upgrade or a tenant improvement. If we capitalize more expenditures, current depreciation expense would be higher; however, total current expenses would be lower. Depreciation expense is computed using the straight-line method. Buildings and improvements are depreciated based upon estimated useful lives of 30 years for buildings and improvements, 15 years for site improvements and the remaining life of the related lease for tenant improvements.

**Assets Held for Sale.** In determining whether to classify an asset as held for sale, we consider whether: (i) management has committed to a plan to sell the asset; (ii) the asset is available for immediate sale, in its present condition; (iii) we have initiated a program to locate a buyer; (iv) we believe that the sale of the asset is probable; (v) we are actively marketing the asset for sale at a price that is reasonable in relation to its current value; and (vi) actions required for us to complete the plan indicate that it is unlikely that any significant changes will be made to the plan.

If all of the above criteria are met, we classify the asset as held for sale. On the day that these criteria are met, we suspend depreciation on the assets held for sale, including depreciation for tenant improvements and additions, as well as on the amortization of acquired in-place leases and customer relationship values. The assets and liabilities associated with those assets that are held for sale are classified separately on the consolidated balance sheets for the most recent reporting period. Additionally, the operations for the periods presented are classified on the consolidated statements of operations as discontinued operations for all periods presented.

From time to time, we may determine that a held for sale property no longer meets the criteria to continue to be classified as held for sale. If this occurs, we record the property at the lower of the carrying amount before the property was classified as held for sale (adjusted for depreciation expense) or the fair value at the decision date not to sell. As of December 31, 2004, we had classified the following properties as held for sale:

.

Dominick's, Glendale Heights, Illinois;

.

Crestwood Plaza, Crestwood, Illinois;

.

Calumet Square, Calumet City, Illinois;

.

Dominick's, Highland Park, Illinois (this property was subsequently contributed to a joint venture);

.

Wauconda Shopping Center, Wauconda, Illinois; and

.

Walgreens, Decatur, Illinois.

During the year ended December 31, 2005, several of these properties no longer met the criteria to be classified as held for sale. In connection with the reclassification of the properties from held for sale to continuing operations, we recorded adjustments for depreciation expense of \$1,263 for the year ended December 31, 2005. At December 31, 2005, we had no properties classified as held for sale.

**Recognition of Rental Income and Tenant Recoveries.** Under GAAP, we are required to recognize rental income based on the effective monthly rent for each lease. The effective monthly rent is equal to the average monthly rent during the term of the lease, not the stated rent for any particular month. The process, known as "straight-lining" rent, generally has the effect of increasing rental revenues during the early phases of a lease and decreasing rental revenues in the latter phases of a lease. Due to the impact of "straight-lining," rental income exceeded the cash collected for such rent by \$614, \$2,173 and \$2,024 for the years ended December 31, 2005, 2004 and 2003, respectively. If rental income calculated on a straight-line basis exceeds the cash rent due under the lease, the difference is recorded as an increase to both deferred rent receivable and rental income in the accompanying consolidated statements of operations. If the cash rent due under the lease exceeds rental income calculated on a straight-line basis, the difference is recorded as a decrease to both deferred rent receivable and rental income in the accompanying consolidated statements of operations. In accordance with Staff Accounting Bulletin 101, we defer recognition of contingent rental income, such as percentage/excess rent, until the specified target that triggers the contingent rental income is achieved. We periodically review the collectibility of outstanding receivables. Allowances are taken for those balances that we deem to be uncollectible, including any amounts relating to straight-line rent receivables.

Tenant recoveries are primarily comprised of real estate tax and common area maintenance reimbursement income. Real estate tax income is based on an accrual reimbursement calculation by tenant, based on an estimate of current year real estate taxes. As actual real estate tax bills are received, we reconcile with our tenants and adjust prior year income estimates in the current period. Common area maintenance income is accrued on actual common area maintenance expenses as incurred. Annually, we reconcile with the tenants for their share of the expenses per their lease and we adjust prior year income estimates in the current period.

**Recognition of Lease Termination Income.** We accrue lease termination income if there is a signed termination agreement, all of the conditions of the agreement have been met and the tenant is no longer occupying the property.

**Consolidation/Equity Accounting Policies.** We consolidate the operations of a joint venture if we determine that we are the primary beneficiary of a variable interest entity or have substantial influence and control of the entity. The primary beneficiary is the party that absorbs a majority of the entity's expected losses or residual returns, or both.

There are significant judgments and estimates involved in determining the primary beneficiary of a variable interest entity or the determination of who has control and influence of the entity. When we consolidate an entity, the assets, liabilities and results of operations of a variable interest entity are included in our consolidated financial statements.

In instances where we are not the primary beneficiary of a variable interest entity or we do not control the joint venture, we use the equity method of accounting. Under the equity method, the operations of a joint venture are not consolidated with our operations but instead our share of operations is reflected as equity in earnings of unconsolidated joint ventures on our consolidated statement of operations. Additionally, our net investment in the joint venture is reflected as investment in and advances to joint venture as an asset on the consolidated balance sheets.

## **Liquidity and Capital Resources**

This section describes our balance sheet and discusses our liquidity and capital commitments. Our most liquid asset is

cash and cash equivalents which consists of cash and short-term investments. Cash and cash equivalents at December 31, 2005 and 2004 were \$26,804 and \$35,508, respectively. See our discussion of the Statements of Cash Flows for a description of our cash activity during 2005 and 2004. We consider all demand deposits, money market accounts and investments in certificates of deposit and repurchase agreements purchased with a maturity of three months or less, at the date of purchase, to be cash equivalents. We maintain our cash and cash equivalents at financial institutions. The combined account balances at one or more institutions periodically exceed the Federal Depository Insurance Corporation ("FDIC") insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposits in excess of FDIC insurance coverage. We believe that the risk is not significant, as we do not anticipate the financial institutions' non-performance.

Income generated from our investment properties is the primary source from which we generate cash. The table below presents lease payments to be received in the future from properties that we owned as of December 31, 2005.

Other sources of cash include amounts raised from the sale of securities under our Dividend Reinvestment Plan ("DRP"), our draws on the line of credit with KeyBank N.A., proceeds from financings secured by our investment properties and earnings we retain that are not distributed to our stockholders. If necessary, such as for new acquisitions, we can generate cash flow by entering into financing arrangements or possible joint venture agreements with institutional investors. We use our cash primarily to pay distributions to our stockholders, for operating expenses at our investment properties, for purchasing additional investment properties and to repay draws on the line of credit.

Minimum lease payments under leases in place at December 31, 2005 to be received in the future, excluding rental income under master lease agreements and assuming no expiring leases are renewed are as follows:

|            |    |         |
|------------|----|---------|
| 2006       | \$ | 122,462 |
| 2007       |    | 112,304 |
| 2008       |    | 100,111 |
| 2009       |    | 86,253  |
| 2010       |    | 73,405  |
| Thereafter |    | 369,517 |
| Total      | \$ | 864,052 |

As of December 31, 2005, we owned interests in 142 investment properties. Of the 142 investment properties owned, twenty are currently unencumbered by any indebtedness. We generally limit our secured indebtedness to approximately 50% of the original purchase price, or current market value if higher, of the investment properties in the aggregate. These twenty unencumbered investment properties were purchased for an aggregate purchase price of approximately \$90,579 and would therefore yield at least \$45,290 in additional cash from financing, using this standard. Additionally, we generate cash by drawing down on our unsecured line of credit with KeyBank. We have limited availability under this line, which may reduce our ability to borrow additional funds to purchase additional investment properties. In the aggregate, all of our 142 investment properties are currently generating sufficient cash flow to pay our operating expenses, debt service requirements and distributions equal to \$0.96 per share on an annual basis.



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

The following table presents the principal amount of the debt maturing each year, as of December 31, 2005, including monthly amortization of principal, through December 31, 2010 and thereafter:

|            |            |
|------------|------------|
| 2006       | 49,033     |
| 2007       | 43,468     |
| 2008 (a)   | 169,676    |
| 2009       | 25,457     |
| 2010       | 190,951    |
| Thereafter | 189,232    |
| Total      | \$ 667,817 |

(a)

Included in the debt maturing during 2008 is our line of credit with KeyBank N.A. This line of credit requires compliance with certain covenants, such as debt service ratios, minimum net worth requirements, distribution limitations and investment restrictions. As of December 31, 2005, we were in compliance with such covenants.

The following table summarizes our Consolidated Statements of Cash Flows for the years ended December 31, 2005, 2004 and 2003:

|   | 2005        | 2004     | 2003     |
|---|-------------|----------|----------|
| Net cash provided by operating activities           | \$ 86,729   | 86,118   | 80,098   |
| Net cash used in investing activities               | \$ (41,202) | (54,059) | (87,060) |
| Net cash provided by (used in) financing activities | \$ (54,231) | (54,939) | 43,916   |

## Statements of Cash Flows

### 2005 Compared to 2004

Cash provided by operating activities increased \$611 for the year ended December 31, 2005, as compared to the year ended December 31, 2004 due primarily to distributions received from the operations of our joint ventures. This increase is offset by a decrease in cash received from the contribution of the properties to our joint ventures. We received cash from operations for these properties for the year ended December 31, 2004.

Net cash used in investing activities decreased by \$12,857 as we acquired six investment properties during the year ended December 31, 2005 at a cost of \$82,391 and generating \$69,134 of disposition proceeds, as compared to the acquisition of six investment properties during the year ended December 31, 2004 at a cost of \$78,049 and generating \$27,671 of disposition proceeds. Additionally, we received \$8,833 in distributions from our joint ventures and used more cash to purchase investment securities during the year ended December 31, 2005, as compared to the year ended December 31, 2004.

Net cash used in financing activities was \$54,231 for the year ended December 31, 2005, as compared to \$54,939 for the year ended December 31, 2004, as we used more cash to payoff debt and pay loan fees on new debt, which was offset by less cash used to pay down our line of credit. Additionally, during the year ended December 31, 2005, we received less proceeds from shares issued under our DRP.

### 2004 Compared to 2003

Cash provided by operating activities increased \$6,020 as compared to 2003 mainly from cash flow from operations generated by properties acquired in 2004 and 2003 subsequent to the dates of their acquisitions.

Net cash used in investing activities decreased by \$33,001 as the Company acquired six properties in 2004 at a cost of \$78,049 and generated \$27,671 in property sales proceeds in 2004 as compared to the acquisition of six properties in 2003 at a cost of \$78,367 and generated \$12,439 of disposition proceeds in 2003.

Net cash used in financing activities was \$54,939 in 2004 compared to net cash provided by financing activities of \$43,916 in 2003 as the Company paid off much more debt in 2004 than in 2003.

### Contractual Obligations

The table below presents our obligations and commitments to make future payments under debt obligations and lease agreements as of the year ended December 31, 2005:

| Contractual Obligations | Payments due by period |                  |           |           |                   |
|-------------------------|------------------------|------------------|-----------|-----------|-------------------|
|                         | Total                  | Less than 1 year | 1-3 years | 3-5 years | More than 5 years |
| Long-Term Debt          | \$ 602,817             | 49,033           | 148,144   | 216,408   | 189,232           |
| Line of Credit          | 65,000                 | -                | 65,000    | -         | -                 |
| Office Lease            | 198                    | 198              | -         | -         | -                 |
| Interest Expense        | 171,126                | 32,826           | 87,372    | 42,180    | 8,748             |

### Results of Operations

This section describes and compares our results of operations for the three fiscal years ended December 31, 2005, 2004 and 2003, respectively. At December 31, 2005, we had ownership interests in 27 single-user retail properties, 90 Neighborhood Retail Centers and 25 Community Centers.

We generate almost all of our net operating income from property operations. In order to evaluate our overall portfolio, management analyzes the operating performance of properties that we have owned and operated for the same twelve month periods during each year. A total of 115 of our investment properties satisfied these criteria during the periods presented and are referred to herein as "same store" properties. These properties comprise approximately 9.5 million square feet. A total of eight investment properties, those that have been acquired during the years ended December 31, 2005, 2004 and 2003 are presented as "other investment properties" in

the table below. The "same store" investment properties represent approximately 73% of the square footage of our portfolio at December 31, 2005. This analysis allows management to monitor the operations of our existing properties for comparable periods to measure the performance of our current portfolio. Additionally, we are able to determine the effects of our new acquisitions on net income.

Net income available to common stockholders and net income available to common stockholder per weighted average common share for the years ended December 31, 2005, 2004 and 2003 are summarized below:

|  | 2005      | 2004   | 2003   |
|--|-----------|--------|--------|
| Net income available to common stockholders  | \$ 47,255 | 49,374 | 41,866 |
| Net income available to common stockholders per weighted average common shares basic and diluted | \$ 0.70   | 0.74   | 0.64   |
| Weighted average number of common shares outstanding basic                                       | \$ 67,244 | 66,454 | 65,064 |
| Weighted average number of common shares outstanding diluted                                     | \$ 67,298 | 66,504 | 65,068 |

The following table presents the operating results, broken out between "same store" and "other investment properties," prior to straight-line rental income, interest, depreciation, amortization and bad debt expense for the years ended December 31, 2005, 2004 and 2003 along with reconciliation to income from continuing operations, calculated in accordance with GAAP.

|  | Year ended<br>December<br>31, 2005 | Year ended<br>December<br>31, 2004 | Year ended<br>December<br>31, 2003 |
|--|------------------------------------|------------------------------------|------------------------------------|
| Rental and additional rental income:   |                                    |                                    |                                    |
| "Same store" investment properties (115 properties, approximately 9.5 million square feet)               | \$ 149,525                         | 146,099                            | 140,691                            |
| "Other investment properties"  | 25,515                             | 38,390                             | 28,085                             |
| <b>Total rental income and tenant recoveries</b>   | <b>\$ 175,040</b>                  | <b>184,489</b>                     | <b>168,776</b>                     |
| Property operating expenses:   |                                    |                                    |                                    |
| "Same store" investment properties (excluding interest, depreciation, amortization and bad debt expense) | \$ 46,406                          | 44,228                             | 43,169                             |
| "Other investment properties"  | 7,738                              | 12,562                             | 8,429                              |
| <b>Total property operating expenses</b>   | <b>\$ 54,144</b>                   | <b>56,790</b>                      | <b>51,598</b>                      |
| Net operating income (rental and additional rental income less property operating expenses):             |                                    |                                    |                                    |
| "Same store" investment properties   | \$ 103,119                         | 101,871                            | 97,522                             |
| "Other investment properties"  | 17,777                             | 25,828                             | 19,656                             |
| <b>Total net operating income</b>  | <b>\$ 120,896</b>                  | <b>127,699</b>                     | <b>117,178</b>                     |
| Other income:  |                                    |                                    |                                    |
| Straight-line rental income  | 612                                | 2,252                              | 1,937                              |
| Lease termination income   | 6,307                              | 2,890                              | 370                                |
| Other property income  | 756                                | 721                                | 1,245                              |
| Other income   | 3,014                              | 2,819                              | 1,027                              |
| Management fee income from unconsolidated joint ventures   | 1,405                              | -                                  | -                                  |
| Gain from continuing operations  | 68                                 | 76                                 | -                                  |

## Other expenses:

|  |                  |               |               |
|--|------------------|---------------|---------------|
| Bad debt expense   | (1,247)          | (770)         | (1,738)       |
| Depreciation and amortization                              | (40,140)         | (38,636)      | (34,520)      |
| Stock exchange listing expenses                            | (67)             | (839)         | -             |
| General and administrative expenses                        | (8,909)          | (8,714)       | (5,689)       |
| Interest expense   | (40,447)         | (42,568)      | (39,910)      |
| Minority interest  | (850)            | (906)         | (449)         |
| Equity in earnings (loss) of unconsolidated joint ventures | 4,591            | (23)          | (7)           |
| <b>Income from continuing operations</b>                   | <b>\$ 45,989</b> | <b>44,001</b> | <b>39,444</b> |

On a "same store" basis, (comparing the results of operations of the investment properties owned during the year ended December 31, 2005, with the results of the same investment properties owned during the year ended December 31, 2004), property net operating income increased by \$1,248 with total rental income and tenant recoveries increasing by \$3,426 and total property operating expenses increasing by \$2,178. Total rental income and tenant recoveries for the year ended December 31, 2005 was \$175,040, as compared to \$184,489 for the year ended December 31, 2004. The primary reason for this decrease was a decrease in rental income and tenant recoveries due to the contribution of investment properties to the New York State Teachers' Retirement Systems ("NYSTRS") joint venture during 2004 and 2005, which was partially offset by new acquisitions during the year ended December 31, 2005.

In comparing the results of operations from the "same store" properties during the years ended December 31, 2004 and 2003, property net operating income increased by \$4,349 with total rental income and tenant recoveries increasing by \$5,408 and total property operating expenses increasing by \$1,059. Total rental income and tenant recoveries for the year ended December 31, 2004 was \$184,489, as compared to \$168,776, for the year ended December 31, 2003. The primary reason for this increase was an increase in income received on the properties purchased during 2004 and 2003.

The following table presents our top ten tenants based on percentage of total square footage, along with their respective annual base rent, percentage of annual base rent and approximate receivable balance as of December 31, 2005:

| Tenant Name            | Percentage of Total Square Footage | Annual Base Rent | Percentage of Annual Base Rent | Receivable Balance at December 31, 2005 |
|------------------------|------------------------------------|------------------|--------------------------------|---|
| Cub Foods              | 3.95%                              | \$ 5,246         | 4.32%                          | \$ 1                                    |
| Dominick's Finer Foods | 3.62%                              | 5,264            | 4.33%                          | 14                                      |
| K-Mart                 | 2.91%                              | 1,434            | 1.18%                          | 25                                      |
| TJX Companies, Inc.    | 2.53%                              | 2,450            | 2.02%                          | 1                                       |
| Jewel Food Stores      | 2.38%                              | 2,544            | 2.09%                          | 20                                      |
| Roundy s               | 2.02%                              | 2,591            | 2.13%                          | (5)                                     |
| Kroger                 | 1.84%                              | 1,803            | 1.48%                          | 23                                      |
| PetsMart               | 1.51%                              | 2,441            | 2.01%                          | 122                                     |
| Carmax                 | 1.47%                              | 4,021            | 3.31%                          | -                                       |
| Best Buy               | 1.44%                              | 2,355            | 1.94%                          | 17                                      |
| Total                  | 23.67%                             | \$ 30,149        | 24.81%                         | \$ 218                                  |

Lease termination income was approximately \$6,300 for the year ended December 31, 2005, as compared to \$2,900



for the year ended December 31, 2004. The primary reason for this increase was the receipt of a lease termination fee of \$6,100 from Dominick's Finer Foods with respect to the lease at their location in Highland Park, Illinois. Lease termination income was approximately \$2,900 for the year ended December 31, 2004, as compared to approximately \$370 for the year ended December 31, 2003. The primary reason for the increase was the receipt of a lease termination fee of approximately \$2,200 from Dominick's Finer Foods with respect to the lease at their location in West Chicago during the year ended December 31, 2004.

Total property operating expenses, including real estate taxes, for the year ended December 31, 2005 decreased \$2,646, as compared to the year ended December 31, 2004. The primary reason for this decrease was a decrease of \$4,824 in expenses associated with the "other investment properties" due to the contributions of investment properties to our unconsolidated joint ventures during 2005 and 2004.

Total property operating expenses, including real estate taxes, for the year ended December 31, 2004 increased \$5,192, as compared to the year ended December 31, 2003. The primary reason for this increase was an increase of \$4,133 in expenses associated with the "other investment properties" due to additional acquisitions during 2003 and 2004.

Stock exchange listing expenses decreased for the year ended December 31, 2005, as compared to the year ended December 31, 2004. We incurred approximately \$839 in expenses related to our listing on the New York Stock Exchange ("NYSE") during the year ended December 31, 2004. This included travel expenses related to the road show, legal fees, approximately \$333 for the engagement of an investment banking firm to assist with the listing and the initial \$250 NYSE listing fee. During the year ended December 31, 2005, we paid approximately \$67 for our annual listing fee and the registration of additional shares pursuant to our 2005 Equity Award Plan.

General and administrative expenses increased approximately \$195 for the year ended December 31, 2005, as compared to the year ended December 31, 2004. This is due to an increase in salaries and other payroll related items as well as additional accounting fees for our continued compliance with Sarbanes-Oxley. This increase was offset by decreases related to investor service costs incurred in 2004 in relation to our certificate exchange program and lower fees paid for data processing services in 2005. There were additional services necessary in 2004 for our Sarbanes-Oxley compliance that were not necessary in 2005.

General and administrative expenses increased approximately \$3,025 for the year ended December 31, 2004, as compared to the year ended December 31, 2003. This increase is attributable to increased accounting fees paid in relation to our compliance with Sarbanes-Oxley, increased salaries due to an increase in staff to accommodate our growth and investor service costs in relation to our 2004 certificate exchange program.

Other income increased for the year ended December 31, 2005, as compared to the years ended December 31, 2004 and 2003. The increase in other income is attributable to acquisition fees earned on our unconsolidated joint ventures. This increase is offset by a decrease in gains recorded in 2005 on the sale of our investment in securities. Other income increased for the year ended December 31, 2004, as compared to the year ended December 31, 2003 primarily due to the sale of investment securities which resulted in gains on sale of approximately \$1,300 for the year ended December 31, 2004, as compared to approximately \$334 during the year ended December 31, 2003.

Interest expense decreased for the year ended December 31, 2005, as compared to the year ended December 31, 2004. This is primarily due to the contribution of properties into the joint ventures that occurred in 2004 and 2005. Our portion of the interest expense for these properties is included in equity in earnings of unconsolidated joint ventures on the accompanying consolidated statements of operations. Interest expense increased for the year ended December 31, 2004, as compared to the year

ended December 31, 2003 due to additional interest paid on amounts drawn on the line of credit with KeyBank N.A. and the fees paid on the unused portion of this line. Additionally, interest expense increased due to an increase in mortgages payable from new acquisitions and the refinancing of existing debt with new loans having a larger principal balance.

#### **Joint Ventures**

On February 1, 2001, a wholly-owned subsidiary of ours entered into an LLC agreement with a wholly-owned subsidiary of Tri-Land Properties, Inc. for the acquisition and redevelopment of the Century Consumer Mall in Merrillville, Indiana. Each partner's initial equity contribution was \$500. In addition, we had committed to lend the LLC up to \$17,800. Draws on the loan bear interest at a rate of 9% per annum, with interest only paid monthly on average outstanding balances. The loan is secured by the property and had an initial maturity date of January 31, 2006.

Through December 31, 2003, we had accounted for our investment in this joint venture under the equity method of accounting because we were not the managing member and did not have the ability to control the joint venture. We adopted FIN 46R on January 1, 2004. In accordance with FIN 46R, we evaluated this joint venture and determined that we were the primary beneficiary in this variable interest entity. As a result, the accounts of the joint venture were consolidated with our financial statements for financial reporting purposes.

On June 30, 2005, we entered into a buy-out and restructuring agreement. A wholly owned subsidiary of Tri-Land Properties, Inc. purchased our entire economic interest in this joint venture for \$1,000 including additional interest and preferred returns. This payment was made in the form of \$500 in cash and the remaining \$500 was funded through an increase in the outstanding mortgage loan balance. We will continue to be a lender to the wholly owned subsidiary of Tri-Land Properties, Inc. for this redevelopment project. The terms of the loan were revised with the June 30, 2005 agreement. We agreed to lend Tri-Land Properties, Inc. up to \$21,500. Draws on the loan bear interest at a rate of 8.5% per annum, with 5.5% to be paid currently and the remaining 3% to be accrued and paid upon maturity.

Tri-Land Properties Inc. has guaranteed \$1,000 of this mortgage receivable. As a result of the agreement, we re-evaluated the criteria for primary beneficiaries under FIN 46R and determined that we are no longer the primary beneficiary in this variable interest entity and therefore, deconsolidated the joint venture effective June 30, 2005. We have recorded a deferred gain of \$3,193 on the sale of our equity investment, as we did not qualify for gain recognition due to our lack of initial investment and continuing involvement. Such amounts are included in other liabilities on the accompanying consolidated balance sheets.

Effective June 16, 2005, we formed a strategic joint venture with Tucker Development Corporation ("TDC"). We contributed Park Avenue Centre (formerly known as Dominick's Highland Park) to the joint venture as our capital contribution. TDC will provide construction management, development supervision and leasing services. During the period of joint ownership, operating proceeds from the property will be split equally, with the exception of debt service on the construction loan, which is paid using loan proceeds. Our maximum commitment to this joint venture is \$9,850 in cash, in addition to our contribution of the investment property to the venture. Following completion of the redevelopment, we have the option to purchase TDC's interest in the joint venture or the property can be sold to a third party with the proceeds from the sale split proportionately between each partner.

The operations of the property we contributed are not recorded as discontinued operations because of our continuing involvement with this shopping center. In accordance with FIN 46R, we have evaluated this joint venture and determined that we are the primary beneficiary in this variable interest entity. As a result, we consolidated the accounts of the joint venture with our financial statements for financial reporting purposes. We have recorded approximately \$314 of capitalized interest related to this joint venture.

In September 2005, we entered into a strategic joint venture with TMK Development, LTD ("TMK"). This joint venture was formed to develop approximately 50 acres of vacant land into residential and commercial property. The joint venture is expected to sell approximately 16 acres of this land immediately for development into residential property and approximately 26 acres to Wal-Mart for construction of a Super Wal-Mart store. The remaining 13 acres of land will remain with the venture and will be developed for retail use. The joint venture expects to construct several stand-alone outlots. The venture will either sign ground leases with the future tenants or will sell the land to the prospective tenants. The joint venture expects to build at least one multi-tenant building, which we may retain and hold as an investment property. We will fund the initial purchase of the land as our initial capital contribution to the

joint venture in the amount of approximately \$8,400. TMK will provide construction management, development supervision and some leasing services. We formed a taxable REIT subsidiary ("TRS") to be a partner in this joint venture due to the nature and timing of the land sales. As of December 31, 2005, we have made capital contributions totaling \$200 to this joint venture.

## Off Balance Sheet Arrangements

### Unconsolidated Real Estate Joint Ventures

Effective September 23, 2004, we formed a strategic joint venture with an affiliate of Crow Holdings Managers, LLC. Through a partial sale of the 97,535-square-foot Hastings Marketplace, each entity acquired a 50% ownership interest in the venture, which owns the property, which is located in Hastings, Minnesota. Hastings Marketplace is anchored by a Cub Foods grocery store and was acquired for \$13,200 by the venture. We are the managing member of the venture and we earn fees for providing property management and leasing services to the venture. We only recognize our share of the management fee income in the accompanying consolidated statements of operations.

In connection with the partial sale of Hastings Marketplace to the venture, we recognized a gain of approximately \$76. The gain and operations were not recorded as discontinued operations because of our continuing ownership interest in this shopping center. We determined that the venture is not a variable interest entity and account for our interest in the venture using the equity method of accounting as we have significant influence over, but not control of, the major operating and financial policies of the joint venture. We share equally in the profits and losses of the joint venture, which are reflected as equity in earnings of unconsolidated joint ventures on the accompanying consolidated statements of operations.

Effective October 8, 2004, we formed a strategic joint venture with the New York State Teachers' Retirement System ("NYSTRS"). The joint venture has been formed to initially acquire eight of our Neighborhood Retail Centers and Community Centers, with an estimated value of approximately \$174,000, located in the Chicago and Minneapolis areas. In addition, the joint venture anticipates acquiring up to an additional \$400,000 of Neighborhood Retail Centers and Community Centers located in the targeted markets of Illinois, Wisconsin and Minnesota. During the year ended December 31, 2005, we completed our initial contribution of eight properties, with an approximate fair market value of \$174,000 and an approximate net equity value of \$100,000. As of December 31, 2005, NYSTRS had contributed approximately \$47,000 in cash to the joint venture. In addition, NYSTRS has committed to contribute, subject to satisfying certain conditions, such as lender consents, an additional \$100,000 for future acquisitions, for a total contribution of approximately \$150,000. We have also agreed to invest, subject to satisfying certain conditions such as lender consents, an additional \$50,000 in the joint venture. The joint venture will acquire additional assets using leverage, consistent with its existing business plan, of 50% of the original purchase price, or current market value if higher, during the next two years to achieve its investment objectives. During the year ended December 31, 2005, NYSTRS contributed an additional \$30,400 to the joint venture to acquire three additional investment properties, for a total equity contribution of \$77,400. We are the managing member of the venture and earn fees for providing property management, acquisition and leasing services to the venture. We only recognize our share of the management fee income in the accompanying consolidated statements of operations. The profits and losses of the joint venture are shared equally between NYSTRS and us, except for the interest earned on the initial invested funds, of which we are allocated 95%.

The operations of the properties we contributed are not recorded as discontinued operations because of our continuing involvement with these shopping centers. We determined that the venture is not a variable interest entity and account for our interest in the venture using the equity method of accounting as we have significant influence over, but not

control of, the major operating and financial policies of the joint venture. We share equally in the profits and losses of the joint venture, which are reflected as equity in earnings of unconsolidated joint ventures on the accompanying consolidated statements of operations. The difference between our investment in the joint venture and the amount of the underlying equity in net assets of the joint venture is due to basis differences resulting from our equity investment recorded at its historical basis versus the fair market value of certain of our contributions to the joint venture. Such differences are amortized over the depreciable lives of the joint venture's property assets. For the year ended December 31, 2005, we recorded \$1,393 of amortization of this basis difference.

## Non-GAAP Financial Measures

We consider FFO a widely accepted and appropriate measure of performance for a REIT. FFO provides a supplemental measure of a REIT's operating performance because along with cash flows from operating, investing and financing activities, it provides a measure of a REIT's ability to incur and service debt and make capital expenditures and acquisitions. Due to certain unique operating characteristics of real estate companies, NAREIT has promulgated a standard known as FFO, which it believes more accurately reflects the operating performance of a REIT such as ours. As defined by NAREIT, FFO means net income computed in accordance with GAAP, excluding gains (or losses) from sales of operating property, plus depreciation and amortization and after adjustments for unconsolidated partnership and joint ventures in which the REIT holds an interest. We have adopted the NAREIT definition for computing FFO. Management uses the calculation of FFO for several reasons. We use FFO in conjunction with our acquisition policy to determine investment capitalization strategy and we also use FFO to compare our performance to that of other REITs in our peer group. Additionally, FFO is used in certain employment agreements to determine incentives received based on our performance. The calculation of FFO may vary from entity to entity since capitalization and expense policies tend to vary from entity to entity. Items that are capitalized do not impact FFO whereas items that are expensed reduce FFO. Consequently, our presentation of FFO may not be comparable to other similarly titled measures presented by other REITs. FFO does not represent cash flows from operations as defined by GAAP, it is not indicative of cash available to fund all cash flow needs and liquidity, including our ability to pay distributions and should not be considered as an alternative to net income, as determined in accordance with GAAP, for purposes of evaluating our operating performance. The following table reflects our FFO for the periods presented, reconciled to net income available to common stockholders for these periods:

|  |    | For the year ended<br>December 31,<br>2005 | For the year ended<br>December 31,<br>2004 | For the year ended<br>December 31, 2003 |
|--|----|--|--|---|
| Net income available to common stockholders  | \$ | 47,255                                     | 49,374                                     | 41,866                                  |
| Gain on sale of investment properties  |    | (1,185)                                    | (4,541)                                    | (1,315)                                 |
| Gain on non-operating income   |    | 33   | -  | -                                       |
| Equity in depreciation of unconsolidated joint ventures                                  |    | 4,261                                      | 96   | 172                                     |
| Amortization on in-place lease intangibles   |    | 2,826                                      | 1,816                                      | 662                                     |
| Amortization on leasing commissions  |    | 700  | 870  | 525                                     |
| Depreciation, net of minority interest   |    | 35,621                                     | 35,323                                     | 33,568                                  |
| <b>Funds From Operations</b>   |    | <b>89,511</b>                              | <b>82,938</b>                              | <b>75,478</b>                           |
| Net income available to common stockholders per weighted average common share, basic and | \$ | 0.70                                       | 0.74                                       | 0.64                                    |



diluted

Funds From Operations, per weighted average  
common

|  |    |        |        |        |
|--|----|--------|--------|--------|
| share, basic and diluted   | \$ | 1.33   | 1.25   | 1.16   |
| Weighted average number of common shares<br>outstanding, basic   |    | 67,244 | 66,454 | 65,064 |
| Weighted average number of common shares<br>outstanding, diluted |    | 67,298 | 66,504 | 65,068 |

37

EBITDA is defined as earnings (losses) from operations excluding: (1) interest expense; (2) income tax benefit or expenses; (3) depreciation and amortization. We believe EBITDA is useful to us and to an investor as a supplemental measure in evaluating our financial performance because it excludes expenses that we believe may not be indicative of our operating performance. By excluding interest expense, EBITDA measures our financial performance regardless of how we finance our operations and capital structure. By excluding depreciation and amortization expense, we believe we can more accurately assess the performance of our portfolio. Because EBITDA is calculated before recurring cash charges such as interest expense and taxes and is not adjusted for capital expenditures or other recurring cash requirements, it does not reflect the amount of capital needed to maintain our properties nor does it reflect trends in interest costs due to changes in interest rates or increases in borrowing. EBITDA should be considered only as a supplement to net earnings and may be calculated differently by other equity REITs.

| EBITDA  | For the year ended<br>December 31,<br>2005 | For the year ended<br>December 31,<br>2004 | For the year ended<br>December 31, 2003 |
|---|--|--|---|
| Income from continuing operations                                     | \$ 45,989                                  | 44,001                                     | 39,444                                  |
| Gain from operations  | (68)                                       | (76)                                       | -                                       |
| Income from discontinued operations                                   | 149  | 908  | 1,107                                   |
| Interest expense  | 40,447                                     | 42,568                                     | 39,910                                  |
| Interest expense associated with discontinued operations              | 67   | 471  | 1,262                                   |
| Interest expense associated with unconsolidated joint ventures        | 6,253                                      | 366  | 238                                     |
| Depreciation and amortization   | \$ 40,140                                  | 38,636                                     | 34,520                                  |
| Depreciation and amortization associated with discontinued operations | \$ 135                                     | 288  | 1,169                                   |
| Depreciation and amortization associated with unconsolidated ventures | 8,542                                      | 357  | 194                                     |
| EBITDA  | \$ 141,654                                 | 127,519                                    | 117,844                                 |
| Total interest expense  | 46,767                                     | 43,406                                     | 41,410                                  |
| EBITDA: Interest expense coverage ratio                               | 3.0 x                                      | 2.9 x                                      | 2.8 x                                   |

### Impact of Recent Accounting Principles

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement no. 153 ("SFAS 153"), "Exchanges of Nonmonetary Assets," an amendment of APB Opinion No. 29. SFAS 153 is effective for nonmonetary transactions occurring in fiscal periods beginning after June 15, 2005. SFAS 153 generally will no longer allow nonmonetary exchanges to be recorded at book value with no gain being recognized. Nonmonetary exchanges will be accounted for at fair value, recognizing any gain or loss, if the transactions meet a commercial substance criterion and fair value is determinable. To prevent gain recognition on exchanges of real estate when the risks and rewards of ownership are not fully transferred, SFAS 153 precludes a gain from being recognized if the entity has significant continuing involvement with the real estate given up in the exchange. Adoption did not have a material effect on us.

In December 2004, the FASB issued SFAS No. 123R (revised 2004), *Share-Based Payment*, which is a revision of SFAS No. 123, *Accounting for Stock-Based Compensation*. SFAS No. 123(R) supersedes APB Opinion No. 25, *Accounting for Stock Issued to Employees* and amends SFAS No. 95, *Statement of Cash Flows*. Generally, the approach in SFAS No. 123(R) is similar to the approach described in SFAS No. 123. However, SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. The new standard will be effective for us in the first annual reporting period beginning after June 15, 2005. Adoption is not expected to have a material effect on us.

In March 2005, the FASB issued Interpretation No. 47 ("FIN 47"), "Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143." FIN 47 refers to a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. An entity is required to recognize a liability for the fair value of a conditional asset retirement obligation if the fair value of the liability can be reasonably estimated. The fair value of a liability for the conditional asset retirement obligation should be recognized when incurred, generally upon acquisition, construction, or development and through the normal operation of the asset. This interpretation is effective no later than the end of fiscal years ending after December 31, 2005. Adoption did not have a material effect on us.

In May 2005, the FASB issued Statement No. 154 ("SFAS 154") "Accounting Changes and Error Corrections" a replacement of APB Opinion No. 20 and FASB Statement No. 3." SFAS 154 changes the requirements for the accounting for and reporting of a change in accounting principle. APB Opinion 20 previously required that most voluntary changes in accounting principle be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. SFAS 154 requires retrospective application to prior periods' financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects of the cumulative effect of the change. In the event of such impracticability, SFAS 154 provides for other means of application. In the event the Company changes accounting principles, it will evaluate the impact of SFAS 154.

In June 2005, the FASB ratified the EITF's consensus on Issue No. 04-5 "Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights." This consensus establishes the presumption that general partners in a limited partnership control that limited partnership regardless of the extent of the general partners' ownership interest in the limited partnership. The consensus further establishes that the rights of the limited partners can overcome the presumption of control by the general partners, if the limited partners have either (a) the substantive ability to dissolve (liquidate) the limited partnership or otherwise remove the general partners without cause or (b) substantive participating rights. Whether the presumption of control is overcome is a matter of judgment based on the facts and circumstances, for which the consensus provides additional guidance. This consensus is currently applicable to the Company for new or modified partnerships, and will otherwise be applicable to existing partnerships in 2006. This consensus applies to limited partnerships or similar entities, such as limited liability companies that have governing provisions that are the functional equivalent of a limited partnership. Adoption is not expected to have a material effect on us.

## **Inflation**

Our long term leases contain provisions to mitigate the adverse impact of inflation on our operating results. Such provisions include clauses entitling us to receive scheduled base rent increases and base rent increases based upon the consumer price index. In addition, the majority of our leases require tenants to pay operating expenses, including maintenance, real estate taxes, insurance and utilities, thereby reducing our exposure to increases in cost and operating expenses resulting from inflation.

## Subsequent Events

On January 5, 2006, we purchased approximately 54 acres of vacant farm land through our joint venture with TMK Development, LTD for \$8,364. The purchase price was funded using cash and cash equivalents. The vacant land is located in Aurora, Illinois

On January 9, 2006, we purchased Big Lake Town Square from an unaffiliated third party for \$9,985. The purchase price was partially funded using proceeds previously deposited with a tax deferred agent upon the sale of Calumet Square. The remaining purchase price was funded using cash and cash equivalents. The property is located in Big Lake, Minnesota and contains 67,835 of leasable area. Its major tenant is Coborn's Grocery.

On January 11, 2006, we purchased Honey Creek Crossing Shopping Center from an unaffiliated third party for \$26,667. The purchase price was funded using cash and cash equivalents. The property is located in Terre Haute, Indiana and contains 179,100 of leasable area. Its major tenants are Kohl's, TJ Maxx and Linens 'N Things.

On January 13, 2006, we sold, through our joint venture with TMK Development, LTD., approximately 15 acres of the vacant farm land we had purchased on January 5, 2006 for \$2,789. This land was sold to Chestnut Homes for a residential development.

On January 17, 2006, we paid an aggregate cash distribution of \$5,401 to stockholders of record at the close of business on January 3, 2006.

On January 18, 2006, we announced that we had declared a cash distribution of \$0.08 per share on the outstanding shares of our common stock. This distribution was paid on February 17, 2006 to stockholders of record at the close of business on January 31, 2006.

On February 8, 2005, we purchased Shoppes at Grayhawk from an unaffiliated third party for \$27,067. The purchase price was funded using cash and cash equivalents. The property is located in Omaha, Nebraska and contains 227,350 square feet of leasable area. Its major tenants are Lowe's and Michael's.

On February 16, 2006, we purchased Algonquin Commons from an unaffiliated third party for \$154,000. The acquisition was completed through our joint venture with NYSTRS. The purchase price was funded using cash and cash equivalents. The property is located in Algonquin, Illinois and contains 565,000 square feet of leasable area. Its major tenants are Circuit City, Office Max and Old Navy and also includes national specialty Ann Taylor, Pottery Barn and Williams Sonoma.

On February 17, 2006, we paid an aggregate cash distribution of \$5,403 to stockholders of record at the close of business on January 31, 2006.

On February 17, 2006, we announced that we had declared a cash distribution of \$0.08 per share on the outstanding shares of our common stock. This distribution will be paid on March 17, 2006 to stockholder of record at the close of business on February 28, 2006.

On February 22, 2006, we sold Crestwood Plaza, located in Crestwood, Illinois for \$1,425. In conjunction with this sale, we repaid indebtedness of \$904 secured by this property.

### **Risk Factors**

*Set forth below are the risk factors that we believe are material to our investors. This section contains forward-looking statements. You should refer to the explanation of the qualifications and limitations on forward-looking statements on page 24.*

***Our performance and value are subject to risks associated with our real estate assets and with the real estate industry.*** Our economic performance and the value of our real estate assets, and consequently the value of your shares, are subject to the risk that if our properties do not generate revenues sufficient to meet our operating expenses, including debt service and capital expenditures, our cash flow and ability to pay distributions to you will be adversely affected. The following factors, among others, may adversely affect the income generated by our properties:

.

downturns in the national, regional and local economic climate;

.

competition from other retail properties;

.

local real estate market conditions, such as oversupply or reduction in demand for retail properties;

.

changes in interest rates and availability of financing;

.

vacancies, changes in market rental rates and the need to periodically repair, renovate and re-lease space;

.

increased operating costs, including, but not limited to, insurance expense, utilities, real estate taxes, state and local taxes, and heightened security costs;

.

civil disturbances, natural disasters, or terrorist acts or acts of war which may result in uninsured or underinsured losses;

.

significant expenditures associated with each investment, such as debt service payments, real estate taxes, insurance and maintenance costs which are generally not reduced when circumstances cause a reduction in revenues from properties; and

.

declines in the financial condition of our tenants and our ability to collect rents from our tenants.



***We compete for tenants.*** We compete for tenants with the owners of a number of properties that are similar in size to our properties. Some of these properties are newer or better located than our properties. Further, our competitors may have greater resources, which could allow them to reduce rents to a level that is not profitable for us. We may be required to spend money upgrading or renovating investment properties to make them attractive to both existing and potential tenants thus increasing expenses and reducing cash resources. In addition, our properties compete against other forms of retailing such as catalog companies and e-commerce websites that offer similar retail products.

Our investment properties are located primarily within approximately 400 miles of our headquarters in Oak Brook, Illinois. Hence, our results are affected by economic conditions in this region. This region has experienced economic downturns in the past and will likely experience downturns in the future. Layoffs or downsizing, industry slowdowns, changing demographics, increases in the supply of property or reduced demand may decrease our revenues or increase operating expenses or both.

***We face risks associated with property acquisitions.*** We have and intend to continue to acquire properties and portfolios of properties, including large properties that could increase our size and result in alterations to our capital structure. Our acquisition activities and their success are subject to the following risks:

.

we may be unable to obtain financing for acquisitions on favorable terms or at all;

.

acquired properties may fail to perform as expected;

.

the actual costs of repositioning and redeveloping acquired properties may be higher than our estimates;

acquired properties may be located in new markets where we may face risks associated with a lack of market knowledge or understanding of the local economy, lack of business relationships in the area and unfamiliarity with local governmental and permitting procedures; and

we may be unable to quickly and efficiently integrate new acquisitions, particularly acquisitions of portfolios of properties, into our existing operations, and thus could have an adverse effect on our results of operations and financial conditions.

***Acquired properties may expose us to unknown liability.*** We may acquire properties subject to liabilities and without any recourse, or with only limited recourse, with respect to unknown liabilities. As a result, if a liability were asserted against us based upon ownership of those properties, we might have to pay substantial sums to settle it, which could adversely affect our results from operations and cash flow. Unknown liabilities with respect to acquired properties might include:

liabilities for clean-up of undisclosed environmental contamination;

claims by tenants, vendors or other persons against the former owners of the properties;

liabilities incurred in the ordinary course of business; and

claims for indemnification by general partners, directors, officers and others indemnified by the former owners of the properties.

***Competition for acquisitions may result in increased prices for properties.*** We plan to continue to acquire properties as we are presented with attractive opportunities. We may face competition for acquisition opportunities with other investors and this competition may adversely affect us by subjecting us to the following risks:

we may be unable to acquire a desired property because of competition from other well-capitalized real estate investors, including publicly traded and private REITs, institutional funds and other real estate investors;

even if we enter into an acquisition agreement for a property, it will contain conditions to closing, including completion of due diligence investigations to our satisfaction, which may not be satisfied; and

even if we are able to acquire a desired property, competition from other real estate investors may significantly increase the purchase price.

***Leases on approximately 7% of our rentable square feet expire during 2006 and 5% of rentable square footage was physically vacant as of December 31, 2005.*** As leases expire, we may not be able to renew or re-lease space at rates comparable to, or better than, the rates contained in the expiring leases. Leases on approximately 881,000 square feet, or approximately 7% of total rentable square feet of 12,903,898, will expire prior to December 31, 2006. If we fail to renew or re-lease space at rates that are at least comparable to the rates on expiring leases, revenues at the impacted properties will decline. Further, we may have to spend significant sums of money to renew or re-lease space covered by expiring leases. As of December 31, 2005 approximately 654,000 square feet, or approximately 5% of total rentable square feet of 12,903,898, was physically vacant. We continue to receive rent at approximately 363,000 square feet of the vacant space or approximately 3% of total rentable square feet from tenants who are still obligated under their lease terms. We will continue to receive this rent until the related leases expire in nine months to sixteen years.

***Tenants may fail to pay their rent, declare bankruptcy or seek to restructure their leases.*** We derive substantially all of our revenue from leasing space at our investment properties. Thus, our results may be negatively affected by the failure of tenants to pay rent when due. We may experience substantial delays and expense enforcing rights against tenants who do not pay their rent or who seek the protection of the bankruptcy laws. Even if a tenant did not seek the protection of the bankruptcy laws, the tenant may from time to time experience a downturn in its business which may weaken its financial condition and its ability to make rental payments when due, leading these tenants to seek revisions to their leases.

***We may not be able to quickly vary our portfolio.*** Investments in real estate are relatively illiquid. Except in certain circumstances, in order to continue qualifying as a REIT, we are subject to rules and regulations that limit the ability to sell investment properties within a short period of time.

***Some potential losses are not covered by insurance.*** We carry insurance coverage on our properties of types and in amounts that we believe are in line with coverage customarily obtained by owners of similar properties. In response to the uncertainty in the insurance market following the terrorist attacks of September 11, 2001, the Federal Terrorism Risk Insurance Act was enacted in November 2002 to require regulated insurers to make available coverage for certified acts of terrorism (as defined by the statute) through December 31, 2005. The Federal Terrorism Risk Insurance Act was extended December 31, 2005 through December 31, 2007. In connection with the renewal of coverage for the policy year which began October 1, 2005, we evaluated coverage on terms and amounts comparable to the expiring policies, subject to cost and market availability. Our primary liability insurance policy limits are \$1,000 per occurrence with a \$2,000 aggregate. Our umbrella liability insurance policy limits total \$50,000, with a \$10 self insured retention. This policy excludes nuclear, biological and chemical terrorism other than certified acts of terrorism. The liability policies include certified acts of terrorism. Our property insurance policy is an all risk, replacement cost policy which also includes certified acts of terrorism.

We continue to monitor the state of the insurance market in general, and the scope and costs of coverage for acts of terrorism in particular, but we cannot anticipate what coverage will be available on commercially reasonable terms in future policy years. There are other types of losses, such as from wars, acts of nuclear, biological or chemical terrorism or the presence of mold at our properties, for which we cannot obtain insurance at all or at a reasonable cost. With respect to these losses and losses from acts of terrorism, earthquakes or other catastrophic events, if we experience a loss that is uninsured or that exceeds policy limits, we could lose the capital invested in the damaged properties, as well as the anticipated future revenues from those properties. Depending on the specific circumstances of each affected property, it is possible that we could be liable for mortgage indebtedness or other obligations related to the property. Any such loss could materially and adversely affect our business, financial condition and results of operations.

***Potential liability for environmental contamination could result in substantial costs.*** Under federal, state and local environmental laws, ordinances and regulations, we may be required to investigate and clean up the effects of releases of hazardous or toxic substances or petroleum products at our properties simply because of our current or past ownership or operation of our real estate. If unidentified environmental problems arise, we may have to make substantial payments which could adversely affect our cash flow and our ability to make distributions to our stockholders because:

.

as owner or operator we may have to pay for property damage and for investigation and clean up costs incurred in connection with the contamination;

.

the law typically imposes clean up responsibility and liability regardless of whether the owner or operator knew of or caused the contamination;

.

even if more than one person may be responsible for the contamination, each person who shares legal liability under the environmental laws may be held responsible for all of the clean up costs; and

.

governmental entities and third parties may sue the owner or operator of a contaminated site for damages and costs.

These costs could be substantial and in extreme cases could exceed the value of the contaminated property. The presence of hazardous or toxic substances or petroleum products or the failure to properly remediate contamination may materially and adversely affect our ability to borrow against, sell or rent an affected property.

In addition, applicable environmental laws create liens on contaminated sites in favor of the government for damages and costs it incurs in connection with a contamination. Changes in laws increasing the potential liability for environmental conditions existing at our properties, or increasing the restrictions on the handling, storage or discharge of hazardous or toxic substances or petroleum products or other actions may result in significant unanticipated expenditures.

Environmental laws also govern the presence, maintenance and removal of asbestos. These laws require that owners or operators of buildings containing asbestos:

.

properly manage and maintain the asbestos;

.

notify and train those who may come into contact with asbestos; and

.

undertake special precautions, including removal or other abatement, if asbestos would be disturbed during renovation or demolition of a building.

These laws may impose fines and penalties on building owners or operators who fail to comply with these requirements and may allow third parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos fibers.

Some of our properties are located in urban, industrial and previously developed areas where fill or current or historic industrial uses of the areas have caused site contamination. It is our policy to retain independent environmental consultants to conduct Phase I environmental site assessments and asbestos surveys for each property we seek to acquire.

These assessments generally include a visual inspection of the properties and the surrounding areas, an examination of current and historical uses of the properties and the surrounding areas and a review of relevant state,

federal and historical documents, but do not involve invasive techniques such as soil and ground water sampling. Where appropriate, on a property-by-property basis, our practice is to have these consultants conduct additional testing, including sampling for asbestos, for lead in drinking water, for soil contamination where underground storage tanks are or were located or where other past site usage create a potential environmental problem, and for contamination in groundwater. Even though these environmental assessments are conducted, there is still the risk that:

.  
the environmental assessments and updates did not identify all potential environmental liabilities;

.  
a prior owner created a material environmental condition that is not known to us or the independent consultants preparing the assessments;

.  
new environmental liabilities have developed since the environmental assessments were conducted; and

.  
future uses or conditions such as changes in applicable environmental laws and regulations could result in environmental liability for us.

Inquiries about indoor air quality may necessitate special investigation and, depending on the results, remediation beyond our regular indoor air quality testing and maintenance programs. Indoor air quality issues can stem from inadequate ventilation, chemical contaminants from indoor or outdoor sources, and biological contaminants such as molds, pollen, viruses and bacteria. Indoor exposure to chemical or biological contaminants above certain levels can be alleged to be connected to allergic reactions or other health effects and symptoms in susceptible individuals. If these conditions were to occur at one of our properties, we may need to undertake a targeted remediation program, including without limitation, steps to increase indoor ventilation rates and eliminate sources of contaminants. These remediation programs could be costly, necessitate the temporary relocation of some or all of the property's tenants or require rehabilitation of the affected property.





***Our objectives may conflict with those of our joint venture partners.*** We own certain of our investment properties, through joint ventures with third parties. In some cases, we control the joint venture and in some cases we are a minority partner. Investments in joint ventures involve risks that are not otherwise present with properties which we own entirely. For example, a joint venture partner may file for bankruptcy protection or may have economic or business interests or goals which are inconsistent with our goals or interests. Further, although we may own a controlling interest in a joint venture and may have authority over major decisions such as the sale or refinancing of investment properties, we may have fiduciary duties to the joint venture partners or the joint venture itself that may cause, or require, us to take or refrain from taking actions that we would otherwise take if we owned the investment properties outright.

***Compliance or failure to comply with the Americans with Disabilities Act or other safety regulations and requirements could result in substantial***

***costs.*** The Americans with Disabilities Act generally requires that public buildings, including shopping centers, be made accessible to disabled persons. Noncompliance could result in the imposition of fines by the federal government or the award of damages to private litigants. If, pursuant to the Americans with Disabilities Act, we are required to make substantial alterations and capital expenditures in one or more of our properties, including the removal of access barriers, it could adversely affect our financial condition and results of operations, as well as the amount of cash available for distributions to you.

Our properties are subject to various federal, state and local regulatory requirements, such as state and local fire and life safety requirements. If we fail to comply with these requirements, we could incur fines or private damage awards. We do not know whether existing requirements will change or whether compliance with future requirements will require significant unanticipated expenditures that will affect our cash flow, results of operations and ability to pay distributions to you.

***We often need to borrow money to finance our business.*** Our ability to internally fund operating or capital needs is limited since we must distribute at least 90% of our REIT taxable income (excluding net capital gains) to stockholders to qualify as a REIT. Consequently, we may have to borrow money to fund operating or capital needs or to satisfy the distribution requirements, imposed by the Code, to maintain status as a REIT. Borrowing money to fund operating or capital needs exposes us to various risks. For example, the investment properties may not generate enough cash to pay the principal and interest obligations on loans or we may violate a loan covenant that results in the lender accelerating the maturity date of a loan. As of December 31, 2005, we owed a total of approximately \$667,817, secured by mortgages on our investment properties and our unsecured line of credit with KeyBank. If we fail to make timely payments on loans, including those cases where a lender has accelerated the maturity date due to a violation of a loan covenant, the lenders could foreclose on the investment properties securing the loan and we could lose our entire investment on any foreclosed properties. Once a loan becomes due, we must either pay the remaining balance

or borrow additional money to pay off the maturing loan. We may not, however, be able to obtain a new loan, or the terms of the new loan, such as the interest rate or payment schedule, may not be as favorable as the terms of the maturing loan. Thus, we may be forced to sell a property at an unfavorable price to pay off the maturing loan or agree to less favorable loan terms. In addition, we have limited availability under our KeyBank line of credit which may reduce our ability to borrow funds. A total of approximately \$49,033 and \$43,468 of our indebtedness matures on or before December 31, 2006 and 2007, respectively. As of December 31, 2005, we owed approximately \$128,560 on indebtedness that bore interest at variable rates. We may borrow additional amounts that bear interest at variable rates. If interest rates increase, the amount of interest that we would be required to pay on these borrowings will also increase.

***Covenants in our debt agreements could adversely affect our financial condition.*** The mortgages on our properties contain customary covenants such as those that limit our ability, without the prior consent of the lender, to further mortgage the applicable property or to discontinue insurance coverage. Our unsecured line of credit contains customary restrictions, requirements and other limitations on our ability to incur indebtedness, including total debt to asset ratios, secured debt to total asset ratios, debt service coverage ratios and minimum ratios of unencumbered assets to unsecured debt, which we must maintain. Our continued ability to borrow under our line of credit is subject to compliance with our financial and other covenants. In addition, our failure to comply with these covenants could cause a default under the applicable debt agreement, and we may then be required to repay this debt with capital from other sources. Under those circumstances, other sources of capital may not be available to us, or be available only on unattractive terms. Additionally, in the future our ability to satisfy current or prospective lenders' insurance requirements may be adversely affected if lenders generally insist upon greater insurance coverage against acts of terrorism than is available to us in the marketplace or on commercially reasonable terms.

We rely on debt financing, including borrowings under our unsecured line of credit and debt secured by individual properties, to finance our acquisition activities and for working capital. If we are unable to obtain debt financing from these or other sources, or to refinance existing indebtedness upon maturity, our financial condition, results of operations and ability to pay distributions to you would likely be adversely affected. If we breach covenants in our debt agreements, the lenders can declare a default and, if the debt is secured, can take possession of the property securing the defaulted loan. Defaults under our debt agreements could materially and adversely affect our financial condition, results of operations and ability to pay distributions to you.

***Our degree of leverage could limit our ability to obtain additional financing or affect the market price of our common stock.*** As of December 31, 2005, we had approximately \$602,817 in total indebtedness outstanding on a consolidated basis (excluding unconsolidated joint venture debt.) Debt to market capitalization ratio, which measures total debt as a percentage of the aggregate of total debt plus the market value of outstanding equity securities is often used by analysts to gauge leverage for REITs such as us. Since the listing of our shares on the New York Stock Exchange, our market value is calculated using the price per share of our common stock. Our debt to total market capitalization ratio was approximately 42.8% as of December 31, 2005. Our degree of leverage could affect our ability to obtain additional financing for working capital, capital expenditures, acquisitions, development or other general corporate purposes. Our degree of leverage could also make us more vulnerable to a downturn in business or the economy generally. In addition, a greater amount of debt relative to our peer group could have a negative effect on our stock price.

***Further issuances of equity securities may be dilutive to current***

***stockholders.*** The interests of our existing stockholders could be diluted if additional equity securities are issued to finance future acquisitions or to repay indebtedness. Our ability to execute our business strategy depends on our access to an appropriate blend of debt financing, including unsecured lines of credit and other forms of secured and unsecured debt and equity financing, including common and preferred equity.

***We may fail to qualify as a REIT.*** If we fail to qualify as a REIT, we would not be allowed to deduct amounts distributed to our stockholders in computing taxable income and would incur substantially greater expenses for taxes and have less money available to distribute. We would also be subject to federal, state and local income taxes at regular corporate rates as well as potentially the alternative minimum tax. Unless we satisfied some exception, we could not elect to be taxed as a REIT for the four taxable years following the year during in which we were disqualified.

**We may fail to qualify as a REIT if, among other things:**

.  
less than 75% of the value of our total assets consists of cash and cash items (including receivables), real estate assets (including mortgages and interests in mortgages) and government securities at the close of each fiscal quarter;

.  
any one security owned represents more than 5% of the value of our total assets; however, up to 20% of the value of our total assets may be represented by securities of one or more taxable REIT subsidiaries;

we own more than 10% of the outstanding voting securities of any one issuer or more than 10% of the value of the outstanding securities of a single issuer other than securities in a taxable REIT subsidiary;

less than 75% of our gross income (excluding income from prohibited transactions) is derived from real estate sources. These sources include mortgage interest, rents from real property, amounts received as consideration to enter into real estate leases or to make a loan secured by a mortgage and gains from the sale of real estate assets; or

we fail to distribute at least 90% of "REIT taxable income," which does not include the deduction for distributions paid and net capital gains, to stockholders.

***In order to maintain our REIT status, we may be forced to borrow funds during unfavorable market conditions.*** In order to maintain our REIT status, we may need to borrow funds on a short-term basis to meet the real estate investment trust distribution requirements, even if the then prevailing market conditions are not favorable for these borrowings. To qualify as a REIT, we generally must distribute to our stockholders at least 90% of our "REIT taxable income," which does not include the deduction for distributions paid and net capital gains, each year. In addition, we will be subject to a 4% nondeductible excise tax on the amount, if any, by which distributions paid by us in any calendar year are less than the sum of 85% of our ordinary income, 95% of our capital gain net income and 100% of our undistributed income from prior years. We may need short-term debt or long-term debt, proceeds from asset sales, creation of joint ventures or sale of common stock to fund required distributions as a result of differences in timing between the actual receipt of income and the recognition of income for federal income tax purposes, or the effect of non-deductible capital expenditures, the creation of reserves or required debt or amortization payments.

***Changes in market conditions could adversely affect the market price of our common stock.*** Since the listing of our shares on the New York Stock Exchange, the value of our shares, like other publicly traded equity securities, depends on various market conditions that may change from time to time. Among the market conditions that could affect the value of our common stock are the following:

the extent of investor interest in our securities;

the general reputation of real estate investment trusts and the attractiveness of our equity securities in comparison to other equity securities, including securities issued by other real estate based companies;

material economic concerns;

.

changes in tax laws;

.

our financial performance; and

.

general stock and bond market conditions.

The market value of our common stock is based primarily upon the market's perception of our growth potential and our current and potential future earnings and cash distributions. Consequently, our common stock may trade at prices that are higher or lower than our net asset value per share of common stock. If our future earnings or cash distributions are less than expected, it is likely that the market price of our common stock will diminish.

***We face possible adverse changes in tax laws.*** From time to time, changes in state and local tax laws or regulations are enacted, which may result in an increase in our tax liability. The shortfall in tax revenues for states and municipalities in recent years may lead to an increase in the frequency and size of these changes. If these changes occur, we may be required to pay additional taxes on our assets or income and may be assessed interest and penalties on such additional taxes. These increased tax costs could adversely affect our financial condition, results of operations and the amount of cash available to pay distributions to you.

***Property taxes may increase.*** We are required to pay taxes based on the assessed value of our investment properties determined by various taxing authorities such as state or local governments. These taxing authorities may increase the tax rate imposed on a property or may reassess property value, either of which would increase the amount of taxes due on that property.

***Third parties may be discouraged from making acquisition or other proposals that may be in stockholders' best interests.*** Under our governing documents, no single person or group of persons (an entity is considered a person) may own more than 9.8% of our outstanding shares of common stock (unless permitted by the board). These provisions may prevent or discourage a third party from making a tender offer or other business combination proposal such as a merger, even if such a proposal would be in the best interest of the stockholders.

**Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

As of December 31, 2005, 2004 and 2003 we had no derivative instruments. We may enter into derivative financial instrument transactions in order to mitigate our interest rate risk on a related financial instrument. We may designate these derivative financial instruments as hedges and apply hedge accounting, as the instrument to be hedged will expose us to interest rate risk, and the derivative financial instrument will reduce that exposure. If a derivative terminates or is sold, the gain or loss is recognized. We will only enter into derivative transactions that satisfy the aforementioned criteria.

Our exposure to market risk for changes in interest rates relates to the fact that some of our long-term debt consists of variable interest rate loans. We seek to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs by closely monitoring our variable rate debt and converting such debt to fixed rates when we deem such conversion advantageous.

Our interest rate risk is monitored using a variety of techniques, including periodically evaluating fixed interest rate quotes on all variable rate debt and the costs associated with converting the debt to fixed rate debt. Also, existing fixed and variable rate loans that are scheduled to mature in the next year or two are evaluated for possible early refinancing and or extension due to consideration given to current interest rates. The table below presents the principal amount of the debt maturing each year, including monthly annual amortization of principal, through December 31, 2010 and thereafter and weighted average interest rates for the debt maturing in each specified period.

|                                | 2006      | 2007   | 2008    | 2009   | 2010    | Thereafter |
|--------------------------------|-----------|--------|---------|--------|---------|------------|
| Fixed rate debt                | \$ 24,680 | 28,570 | 104,676 | 25,457 | 172,842 | 183,032    |
| Weighted average interest rate | 5.49%     | 6.91%  | 6.57%   | 6.44%  | 4.76%   | 5.06%      |
| Variable rate debt             | 24,353    | 14,898 | 65,000  | -      | 18,109  | 6,200      |
| Weighted average interest rate | 6.08%     | 6.09%  | 5.75%   | -      | 5.63%   | 3.93%      |

The table above reflects indebtedness outstanding as of December 31, 2005, and does not reflect indebtedness incurred after that date. Our ultimate exposure to interest rate fluctuations depends on the amount of indebtedness that bears interest at variable rates, the time at which the interest rate is adjusted, the amount of the adjustment, our ability to prepay or refinance variable rate indebtedness and hedging strategies used to reduce the impact of any increases in rates.

The fair value of mortgages payable is the amount at which the instrument could be exchanged in a current transaction between willing parties. The fair value of our mortgages, including our line of credit, is estimated to be \$128,560 for mortgages which bear interest at variable rates and \$534,671 for mortgages which bear interest at fixed rates. We



estimate the fair value of our mortgages payable by discounting the future cash flows of each instrument at rates currently offered to us for similar debt instruments of comparable maturities by our lenders.

At December 31, 2005, approximately \$63,560, or 11% of our mortgages payable, have variable interest rates averaging 5.75%. An increase in the variable interest rates charged on mortgages payable containing variable interest rate terms, constitutes a market risk. A 0.25% annualized increase in interest rates would have increased our interest expense by approximately \$159.

**Item 8. Financial Statements and Supplementary Data**

**INLAND REAL ESTATE CORPORATION**

**(a Maryland corporation)**

**Index**

|  | Page |
|--|------|
| <u>Report of Independent Registered Public Accounting Firm on Consolidated Financial Statements</u>          | 53   |
| <u>Report of Independent Registered Public Accounting Firm On Internal Controls Over Financial Reporting</u> | 54   |
| Financial Statements:  |      |
| <u>Consolidated Balance Sheets December 31, 2005 and 2004</u>  | 55   |
| <u>Consolidated Statements of Operations for the years ended December 31, 2005, 2004 and 2003</u>            | 57   |
| <u>Consolidated Statements of Stockholders' Equity for the years ended December 31, 2005, 2004 and 2003</u>  | 59   |
| <u>Consolidated Statements of Cash Flows for the years ended December 31, 2005, 2004 and 2003</u>            | 60   |
| <u>Notes to Consolidated Financial Statements</u>  | 63   |
| <u>Real Estate and Accumulated Depreciation (Schedule III)</u>   | 86   |

Schedules not filed:

All schedules other than those indicated in the index have been omitted as the required information is not applicable or the information is presented in the financial statements or related notes.



**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders  
Inland Real Estate Corporation:

We have audited the accompanying consolidated financial statements of Inland Real Estate Corporation (the Company) as listed in the accompanying index. In connection with our audits of the consolidated financial statements, we have also audited the financial statement as listed in the accompanying index. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Inland Real Estate Corporation as of December 31, 2005 and 2004, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2005, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2005, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 1, 2006 expressed an unqualified opinion on management's assessment of, and the effective operation of, internal control over financial reporting.

KPMG LLP

Chicago, Illinois

March 1, 2006

51

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders  
Inland Real Estate Corporation:

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Inland Real Estate Corporation (the Company) maintained effective internal control over financial reporting as of December 31, 2005, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Inland Real Estate Corporation maintained effective internal control over financial reporting as of December 31, 2005, is fairly stated, in all material respects, based on criteria established in COSO. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2005, based on criteria established in COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Inland Real Estate Corporation as of December 31, 2005 and 2004, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2005, and our report dated March 1, 2006 expressed an unqualified opinion on those consolidated financial statements.

KPMG LLP

Chicago, Illinois

March 1, 2006

52

**INLAND REAL ESTATE CORPORATION**  
**Consolidated Balance Sheets**  
**December 31, 2005 and 2004**  
(In thousands, except per share data)

Assets

|  | December 31, 2005 | December 31, 2004 |
|--|-------------------|-------------------|
| Investment properties:   |                   |                   |
| Land   | \$ 317,604        | 318,361           |
| Construction in progress   | 821               | 1,326             |
| Building and improvements  | 878,614           | 862,647           |
|  | 1,197,039         | 1,182,334         |
| Less accumulated depreciation  | 188,483           | 156,854           |
| Net investment properties  | 1,008,556         | 1,025,480         |
| Cash and cash equivalents  | 26,804            | 35,508            |
| Investment in securities (net of an unrealized gain of \$294 and \$114 at December 31, 2005 and 2004, respectively)                          | 19,133            | 5,978             |
| Assets associated with discontinued operations (net of accumulated depreciation of \$6,402 at December 31, 2004)                             | 36                | 28,400            |
| Restricted cash  | 4,049             | 4,226             |
| Accounts and rents receivable (net of provision for doubtful accounts of \$2,798 and \$2,710 at December 31, 2005 and 2004, respectively)    | 31,742            | 29,646            |
| Mortgage receivable  | 11,406            | -                 |
| Investment in and advances to unconsolidated joint ventures  | 52,889            | 42,789            |
| Deposits and other assets  | 2,923             | 4,433             |
| Acquired above market lease intangibles (net of accumulated amortization of \$1,856 and \$1,648 at December 31, 2005 and 2004, respectively) | 3,831             | 5,966             |
| Acquired in-place lease intangibles (net of accumulated amortization)  | 19,942            | 18,404            |



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

of \$4,395 and \$2,218 at December 31, 2005 and 2004, respectively)

|   |              |           |
|---|--------------|-----------|
| Leasing fees (net of accumulated amortization of \$1,387 and \$1,189 at December 31, 2005 and 2004, respectively) | 2,795        | 2,467     |
| Loan fees (net of accumulated amortization of \$2,735 and \$4,780 at December 31, 2005 and 2004, respectively)    | 4,893        | 3,795     |
| Total assets  | \$ 1,188,999 | 1,207,092 |

The accompanying notes are an integral part of these financial statements.

**INLAND REAL ESTATE CORPORATION**  
**Consolidated Balance Sheets (continued)**  
**December 31, 2005 and 2004**  
(In thousands, except per share data)

**Liabilities and Stockholders' Equity**

|  | December 31, 2005 | December 31, 2004 |
|--|-------------------|-------------------|
| Liabilities:   |                   |                   |
| Accounts payable and accrued expenses  | \$ 4,560          | 4,341             |
| Acquired below market lease intangibles (net of accumulated amortization of \$3,216 and \$2,733 at December 31, 2005 and 2004, respectively)           | 7,477             | 7,456             |
| Accrued interest   | 2,426             | 2,282             |
| Accrued real estate taxes  | 22,946            | 22,520            |
| Distributions payable  | 5,401             | 5,537             |
| Security and other deposits  | 2,423             | 2,318             |
| Mortgages payable  | 602,817           | 596,125           |
| Line of credit   | 65,000            | 85,000            |
| Prepaid rents and unearned income  | 2,752             | 4,073             |
| Liabilities associated with discontinued operations, including mortgages payable   | 69                | 4,035             |
| Other liabilities  | 12,562            | 971               |
| <b>Total liabilities</b>   | <b>728,433</b>    | <b>734,658</b>    |
| <br>Minority interest  | <br>18,748        | <br>19,942        |
| Stockholders' Equity:  |                   |                   |
| Preferred stock, \$0.01 par value, 6,000 Shares authorized; none issued and outstanding at December 31, 2005 and 2004                                  | -                 | -                 |
| Common stock, \$0.01 par value, 100,000 Shares authorized; 67,502 and 67,025 Shares issued and outstanding at December 31, 2005 and 2004, respectively | 675               | 670               |
| Additional paid-in capital (net of offering costs of \$58,816)   | 650,656           | 644,278           |
| Deferred stock compensation  | (859)             | (580)             |
| Accumulated distributions in excess of net income  | (208,947)         | (191,990)         |
| Accumulated other comprehensive income   | 293               | 114               |

|  |    |           |           |
|--|----|-----------|-----------|
| Total stockholders' equity                 |    | 441,818   | 452,492   |
| Commitments and contingencies              |    |           |           |
| Total liabilities and stockholders' equity | \$ | 1,188,999 | 1,207,092 |

The accompanying notes are an integral part of these financial statements.

**INLAND REAL ESTATE CORPORATION**  
**Consolidated Statements of Operations**  
**For the years ended December 31, 2005, 2004 and 2003**  
**(In thousands except per share data)**

|  | 2005       | 2004     | 2003     |
|--|------------|----------|----------|
| Revenues   |            |          |          |
| Rental income  | \$ 127,835 | 136,225  | 126,119  |
| Tenant recoveries  | 47,817     | 50,516   | 44,594   |
| Lease termination income                                   | 6,307      | 2,890    | 370      |
| Other property income                                      | 756        | 721      | 1,245    |
| Total revenues   | 182,715    | 190,352  | 172,328  |
| Expenses:  |            |          |          |
| Property operating expenses                                | 22,619     | 24,228   | 21,280   |
| Real estate tax expense                                    | 31,525     | 32,562   | 30,318   |
| Bad debt expense   | 1,247      | 770      | 1,738    |
| Depreciation and amortization                              | 40,140     | 38,636   | 34,520   |
| Stock exchange listing expenses                            | 67         | 839      | -        |
| General and administrative expenses                        | 8,909      | 8,714    | 5,689    |
| Total expenses   | 104,507    | 105,749  | 93,545   |
| Operating income   | 78,208     | 84,603   | 78,783   |
| Other income   | 3,014      | 2,819    | 1,027    |
| Management fee income from unconsolidated joint ventures   | 1,405      | -        | -        |
| Gain on sale of investment properties                      | 68         | 76       | -        |
| Interest expense   | (40,447)   | (42,568) | (39,910) |
| Minority interest  | (850)      | (906)    | (449)    |
| Equity in earnings (loss) of unconsolidated joint ventures | 4,591      | (23)     | (7)      |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |        |         |        |
|--|--------|---------|--------|
| Income from continuing operations  | 45,989 | 44,001  | 39,444 |
| Discontinued operations:   |        |         |        |
| Income from discontinued operations<br>(including gain<br>on sale of investment properties of \$1,117,<br>\$4,465<br>and \$1,315 for the years ended December<br>31, 2005,<br>2004 and 2003, respectively) | 1,266  | 5,373   | 2,422  |
| Net income available to common stockholders  | 47,255 | 49,374  | 41,866 |
| Other comprehensive income:  |        |         |        |
| Unrealized gain (loss) on investment<br>securities   | 179    | (1,387) | 351    |
| Comprehensive income   | 47,434 | 47,987  | 42,217 |

The accompanying notes are an integral part of these financial statements.

**INLAND REAL ESTATE CORPORATION**  
**Consolidated Statements of Operations**  
**For the years ended December 31, 2005, 2004 and 2003**  
**(In thousands except per share data)**

|  | 2005    | 2004   | 2003   |
|--|---------|--------|--------|
| Basic and diluted earnings available to common shares<br>per weighted average common share:              |         |        |        |
| Income from continuing operations  | \$ 0.68 | 0.66   | 0.60   |
| Discontinued operations  | \$ 0.02 | 0.08   | 0.04   |
| Net income available to common stockholders<br>per<br>weighted average common share basic and<br>diluted | \$ 0.70 | 0.74   | 0.64   |
| Weighted average number of common shares<br>outstanding basic  | 67,244  | 66,454 | 65,064 |
| Weighted average number of common shares<br>outstanding diluted  | 67,298  | 66,504 | 65,068 |

The accompanying notes are an integral part of these financial statements.

**INLAND REAL ESTATE CORPORATION**  
**Consolidated Statements of Stockholders' Equity**  
**For the years ended December 31, 2005, 2004 and 2003**  
(In thousands except per share data)

|   | 2005      | 2004    | 2003     |
|---|-----------|---------|----------|
| <i>Number of shares</i>   |           |         |          |
| Balance at beginning of year  | \$ 67,025 | 61,660  | 64,460   |
| Shares issued from DRP  | 435       | 1,653   | 2,145    |
| Stock compensation  | 30        | 1       | -        |
| Reclassification of redeemable common stock relating to Put Agreement | -         | 3,932   | (3,932)  |
| Exercise of stock options   | 14        | -       | -        |
| Repurchase of shares  | (2)       | (221)   | (1,013)  |
| Balance at end of year  | 67,502    | 67,025  | 61,660   |
| <i>Common Stock</i>   |           |         |          |
| Balance at beginning of year  | 670       | 617     | 645      |
| Proceeds from DRP   | 5         | 16      | 21       |
| Stock compensation  | -         | -       | -        |
| Reclassification of redeemable common stock relating to Put Agreement | -         | 39      | (39)     |
| Repurchase of shares  | -         | (2)     | (10)     |
| Balance at end of year  | 675       | 670     | 617      |
| <i>Additional Paid-in capital</i>                                     |           |         |          |
| Balance at beginning of year  | 644,278   | 592,169 | 614,459  |
| Proceeds from DRP   | 5,805     | 18,667  | 22,401   |
| Stock compensation  | 457       | 604     | -        |
| Reclassification of redeemable common stock relating to Put Agreement | -         | 34,960  | (34,960) |
| Exercise of stock options   | 135       | -       | -        |
| Repurchase of shares  | (19)      | (2,122) | (9,731)  |
| Balance at end of year  | 650,656   | 644,278 | 592,169  |
| <i>Deferred stock compensation</i>                                    |           |         |          |
| Balance at beginning of year  | (580)     | (48)    | (60)     |
| Stock compensation  | (457)     | (604)   | -        |



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   |            |           |           |
|---|------------|-----------|-----------|
| Amortization of stock compensation  | 178        | 72        | 12        |
| Balance at end of year  | (859)      | (580)     | (48)      |
| <i>Accumulated distributions in excess of net income</i>  |            |           |           |
| Balance at beginning of year  | (191,990)  | (178,745) | (159,446) |
| Net income available to common stockholders   | 47,255     | 49,373    | 41,866    |
| Distributions declared (\$0.95 for the year ended December 31, 2005 and \$0.94, for the years ended December 31, 2004 and 2003) | (64,212)   | (62,618)  | (61,166)  |
| Balance at end of year  | (208,947)  | (191,990) | (178,746) |
| <i>Accumulated other comprehensive income</i>   |            |           |           |
| Balance at beginning of year  | 114        | 1,502     | 1,151     |
| Other comprehensive loss  | 179        | (1,388)   | 351       |
| Balance at end of year  | 293        | 114       | 1,502     |
| <i>Total stockholders' equity</i>   | \$ 441,818 | 452,492   | 415,494   |

The accompanying notes are an integral part of these financial statements

**INLAND REAL ESTATE CORPORATION**

**Consolidated Statements of Cash Flows**

**For the years ended December 31, 2005, 2004 and 2003**

**(In thousands)**

|   | 2005      | 2004    | 2003    |
|---|-----------|---------|---------|
| Cash flows from operating activities:   |           |         |         |
| Net income  | \$ 47,255 | 49,374  | 41,866  |
| Adjustments to reconcile net income to net cash provided by operating activities: |           |         |         |
| Depreciation  | 40,005    | 38,248  | 35,258  |
| Contribution of operating assets and liabilities to joint venture                 | -         | 2,603   | -       |
| Non-cash charges associated with discontinued operations                          | 135       | 675     | 432     |
| Amortization of deferred stock compensation                                       | 179       | 72      | 12      |
| Amortization on acquired above market leases                                      | 880       | 716     | 752     |
| Amortization on acquired below market leases                                      | (1,827)   | (1,274) | (1,212) |
| Gain on sale of investment properties   | (1,185)   | (4,541) | (1,315) |
| Minority interest   | 850       | 906     | 449     |
| Loss (income) from operations of unconsolidated joint ventures                    | (4,591)   | 24      | 7       |
| Rental income under master lease agreements                                       | 54        | 481     | 380     |
| Straight line rental income   | (616)     | (2,209) | (2,024) |
| Provision for doubtful accounts   | 45        | (222)   | 326     |
| Interest on unamortized loan fees   | 1,603     | 2,280   | 1,673   |
| Distributions from unconsolidated joint ventures                                  | 2,492     | -       | -       |
| Changes in assets and liabilities:  | -         |         |         |
| Restricted cash   | 40        | 2,106   | 1,608   |
| Accounts and rents receivable   | (705)     | 596     | 1,641   |
| Other assets  | 603       | (2,490) | (1,285) |
| Accounts payable and accrued expenses   | 1,210     | 1,126   | 102     |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   |        |         |        |
|---|--------|---------|--------|
| Accrued interest payable                  | 129    | 440     | -      |
| Accrued real estate taxes                 | 565    | (3,376) | 1,127  |
| Security and other deposits               | 169    | 84      | (506)  |
| Other liabilities                         | -      | (2)     | 3      |
| Prepaid rents and unearned income         | (561)  | 501     | 804    |
| Net cash provided by operating activities | 86,729 | 86,118  | 80,098 |

The accompanying notes are an integral part of these financial statements.

**INLAND REAL ESTATE CORPORATION**

**Consolidated Statements of Cash Flows**

**For the years ended December 31, 2005, 2004 and 2003**

**(In thousands)**

|  | 2005     | 2004     | 2003     |
|--|----------|----------|----------|
| Cash flows from investing activities:                      |          |          |          |
| Restricted cash  | \$ 137   | 6,997    | (4,539)  |
| Escrows held for others                                    | (775)    | (1,467)  | (611)    |
| Purchase of marketable securities                          | -        | -        | 63       |
| Proceeds from sale of interest in joint venture            | 500      | -        | -        |
| Purchase of investment securities                          | (14,916) | (5,526)  | (1,293)  |
| Sale of investment securities                              | 1,942    | 10,201   | 2,181    |
| Additions to investment properties, net of amounts payable | (17,037) | (10,835) | (14,179) |
| Purchase of investment properties                          | (75,528) | (67,987) | (71,046) |
| Purchase of furniture, fixtures and equipment              | (113)    | -        | -        |
| Acquired above market leases                               | (132)    | (909)    | (798)    |
| Acquired in-place leases                                   | (9,397)  | (9,728)  | (9,118)  |
| Acquired below market leases                               | 2,666    | 575      | 2,595    |
| Proceeds from sale of investment properties, net           | 69,134   | 27,671   | 12,439   |
| Purchase of minority interest units                        | (101)    | -        | -        |
| Distributions from unconsolidated joint ventures           | 6,341    | -        | -        |
| Investment in and advances to joint venture, net           | (1,561)  | (1,972)  | (1,683)  |
| Construction in progress                                   | (821)    | 290      | -        |
| Mortgage receivable  | (477)    | -        | -        |
| Leasing fees   | (1,064)  | (1,369)  | (1,071)  |
| Net cash used in investing activities                      | (41,202) | (54,059) | (87,060) |
| Cash flows from financing activities:                      |          |          |          |
| Proceeds from the DRP                                      | 5,810    | 18,682   | 22,423   |
| Proceeds from exercise of options                          | 135      | -        | -        |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |           |          |          |
|--|-----------|----------|----------|
| Repurchase of shares                                 | (19)      | (2,124)  | (9,741)  |
| Loan proceeds  | 134,366   | 138,780  | 50,600   |
| Proceeds (repayments) from unsecured line of credit  | (20,000)  | (50,000) | 55,000   |
| Loan fees  | (2,970)   | (1,757)  | (1,638)  |
| Other current liabilities                            | 9,242     | -        | -        |
| Distributions paid                                   | (66,291)  | (64,424) | (63,002) |
| Payoff of debt                                       | (113,897) | (93,712) | (9,350)  |
| Principal payments of debt                           | (607)     | (384)    | (376)    |
| Net cash provided by (used in) financing activities  | (54,231)  | (54,939) | 43,916   |
| Net increase (decrease) in cash and cash equivalents | (8,704)   | (22,880) | 36,954   |
| Cash and cash equivalents at beginning of year       | 35,508    | 58,388   | 21,434   |
| Cash and cash equivalents at end of year             | \$ 26,804 | 35,508   | 58,388   |

The accompanying notes are an integral part of these financial statements.

**INLAND REAL ESTATE CORPORATION**

**Consolidated Statements of Cash Flows**

**For the years ended December 31, 2005, 2004 and 2003**

**(In thousands)**

|  | 2005         | 2004     | 2003     |
|--|--------------|----------|----------|
| Supplemental schedule of noncash investing and financing activities:         |              |          |          |
| Purchase of investment properties  | \$ (146,835) | -        | (71,046) |
| Assumption of mortgage debt  | 61,625       | -        | -        |
| Proceeds from sale of investment properties                                  | -            | 36,241   | -        |
| Transfer of mortgage debt  | -            | (8,570)  | -        |
|  | \$ (85,210)  | 27,671   | (71,046) |
| Contribution of properties and other assets, net of accumulated depreciation | \$ 37,782    | 105,120  | -        |
| Contribution of operating assets and liabilities to joint venture            | -            | (2,603)  | -        |
| Debt associated with contribution of properties                              | (16,789)     | (59,704) | -        |
|  | \$ 20,993    | 42,813   | -        |
| Reclassification of common stock related to Put Agreement                    | \$ -         | (35,000) | 35,000   |
| Distributions payable  | \$ 5,401     | 5,537    | 5,406    |
| Cash paid for interest   | \$ 43,948    | 40,679   | 39,546   |

Impact of adoption and re-evaluation of FIN 46:

Assets:

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |    |         |       |   |
|--|----|---------|-------|---|
| Land, building and improvements and construction in progress | \$ | (9,281) | 9,538 | - |
| Other assets   |    | (480)   | 282   | - |
| Total assets   | \$ | (9,761) | 9,820 | - |
| Total liabilities and equity                                 | \$ | (9,761) | 1,428 | - |
| Investment in and advances to joint venture at January 1     | \$ | -       | 8,392 | - |

The accompanying notes are an integral part of these financial statements.

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

**(1)**

**Organization and Basis of Accounting**

Inland Real Estate Corporation (the "Company") was formed on May 12, 1994. The Company is an owner/operator of Neighborhood Retail Centers (gross leasable areas ranging from 5,000 to 150,000 square feet) and Community Centers (gross leasable areas in excess of 150,000 square feet). located primarily within an approximate 400-mile radius of its headquarters in Oak Brook, Illinois. The Company owns, and acquires, single-user retail properties located throughout the United States. The Company is also permitted to construct or develop properties, or render services in connection with such development or construction, subject to the Company's compliance with the rules governing real estate investment trusts under the Internal Revenue Code of 1986, as amended (the "Code").

The Company qualified as a real estate investment trust ("REIT") under the Code for federal income tax purposes commencing with the tax year ending December 31, 1995. So long as the Company qualifies for treatment as a REIT, the Company generally will not be subject to federal income tax to the extent it distributes at least 90% of its REIT taxable income to its stockholders. If the Company fails to qualify as a REIT in any taxable year, the Company will be subject to federal income tax on its taxable income at regular corporate tax rates. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local taxes on its income and property and federal income and excise taxes on its



## undistributed income.

The Company has elected to be taxed, for federal income tax purposes, as a REIT. This election has important consequences because it requires the Company to satisfy certain tests regarding the nature of the revenues it can generate and the distributions that it pays to stockholders. To ensure that the Company qualifies to be taxed as a REIT, the Company determines, on a quarterly basis, that the gross income, asset and distribution tests imposed by the Code are met. On an ongoing basis, as due diligence is performed by the Company on potential real estate purchases or temporary investment of uninvested capital, the Company determines that the income from the new assets qualifies for REIT purposes.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Certain reclassifications were made to the 2004 and 2003 financial statements to conform with the 2005 presentation.

The accompanying consolidated financial statements of the Company include the accounts of its wholly-owned subsidiaries and consolidated joint ventures. These entities are consolidated because the Company is either the primary beneficiary of a variable interest entity or has substantial influence and controls the entity. The primary beneficiary is the party that absorbs a majority of the entity's expected residual returns and losses. The third parties' interests in these consolidated entities are reflected as minority interest in the accompanying consolidated financial statements. All inter-company balances and transactions have been eliminated in consolidation.

The Company considers all demand deposits, money market accounts and investments in certificates of deposit and repurchase agreements purchased with a maturity of three months or less, at the date of purchase, to be cash equivalents. The Company maintains its cash and cash equivalents at financial institutions. The combined account balances at one or more institutions periodically exceed the Federal Depository Insurance Corporation ("FDIC") insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposits in excess of FDIC insurance coverage. The Company believes that the risk is not significant, as the Company does not anticipate the financial institutions' non-performance.

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

Depreciation expense is computed using the straight-line method. Buildings and improvements are depreciated based upon estimated useful lives of 30 years for buildings and improvements and 15 years for site improvements. The Company accounts for tenant allowances as tenant improvements. Tenant improvements are depreciated over the life of the related lease.

Acquired above and below market leases are amortized on a straight-line basis over the life of the related leases as an adjustment to rental income. Acquired in-place leases and customer relationship values are amortized over the average lease term as a component of amortization expense.

The Company allocates the purchase price of each acquired investment property between land, building and improvements, other intangibles (including acquired above market leases, acquired below market leases, customer relationships and acquired in-place leases) and any assumed financing that is determined to be above or below market terms. The Company uses the information contained in the third party appraisals as the primary basis for allocating the purchase price between land and site improvements. The aggregate value of other intangibles is measured based on the difference between the purchase price and the property valued as if vacant.

The Company identifies interest costs related to construction in progress and records capitalized interest based on Financial Accounting Standard 34. The Company considers both interest paid on debt obtained to fund the project and the interest cost incurred during this period that could have been avoided. The amount of interest cost capitalized is intended to be that portion of the interest cost incurred during the assets' acquisition period that theoretically could

have been avoided if expenditures for the assets had not been made. The amount capitalized is determined by applying an interest rate ( the capitalization rate ) to the average amount of accumulated expenditures for the asset during the period. The capitalization rate used is based on the rates applicable to borrowings outstanding during the period which are determined by management to be the most reasonable measure of the cost of the financing of the acquisition. The total amount of interest cost capitalized during the period can not exceed the total amount of interest cost incurred by the company for that period. The capitalization period begins when expenditures for the asset have been made, activities, including preconstruction stages, are in progress and interest cost is being incurred. The capitalization period ends when the asset is substantially complete and ready for use. If a portion of the asset is complete and ready for use, interest capitalization ends for this portion only. The Company has recorded approximately \$314 of capitalized interest related to our joint venture with Tucker Development Corporation.

Amortization pertaining to the above market lease intangibles of \$880, \$716 and \$752 was recorded as a reduction to rental income for the years ended December 31, 2005, 2004 and 2003, respectively. Amortization pertaining to the below market lease intangibles of \$1,827, \$1,274 and \$1,212 was recorded as an increase to rental income for the years ended December 31, 2005, 2004 and 2003, respectively. The Company incurred amortization expense pertaining to acquired in-place lease intangibles of \$2,826, \$1,736 and \$662 for the years ended December 31, 2005, 2004 and 2003, respectively. The table below presents the amounts to be recorded for the amortization of intangibles over the next five years:

|       |    |       |
|-------|----|-------|
| 2006  | \$ | 1,755 |
| 2007  |    | 1,776 |
| 2008  |    | 1,922 |
| 2009  |    | 2,032 |
| 2010  |    | 2,246 |
| Total | \$ | 9,731 |

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

On a quarterly basis, in accordance with Statement of Financial Accounting Standards No. 144, the Company reviews impairment indicators and if necessary conducts an impairment analysis to ensure that the carrying value of each property does not exceed its estimated fair value. The Company evaluates its investment properties to assess whether any impairment indicators are present, including recurring operating losses and significant adverse changes in legal factors or business climate. If an investment property is considered impaired, a loss is recorded to reduce the carrying value of the property to its estimated fair value. No such losses have been required or recorded in the accompanying consolidated financial statements as of and for the years ended December 31, 2005, 2004 and 2003.

Leasing fees are amortized on a straight-line basis over the life of the related lease.

**Loan fees are amortized on a straight-line basis over the life of the related loan.**

The fair value of mortgages payable is the amount at which the instrument could be exchanged in a current transaction between willing parties. The fair value of the Company's mortgages, including its line of credit, is estimated to be \$128,560 for mortgages which bear interest at variable rates and \$534,671 for mortgages which bear interest at fixed rates. The Company estimates the fair value of its mortgages payable by discounting the future cash flows of each instrument at rates currently offered for similar debt instruments of comparable maturities by the Company's lenders.

Offering costs are offset against the Stockholders' equity accounts. Offering costs consist principally of printing, selling and registration costs.

Tenants required to pay a security deposit under their lease with the Company have paid either in cash or by posting letters of credit. The letters of credit are not recorded in the accompanying consolidated financial statements. As of December 31, 2005 and 2004, the Company held letters of credit for tenant security deposits totaling approximately \$429 for each period.

Rental income is recognized on a straight-line basis over the term of each lease. The difference between rental income earned on a straight-line basis and the cash rent due under provisions of the lease agreements is recorded as deferred rent receivable and is included as a component of accounts and rents receivable in the accompanying consolidated balance sheets.

The Company, from time to time, receives payments under master lease agreements covering spaces vacant at the time of acquisition. The payments range from one to two years from the date of acquisition of the property or until the space is leased and tenants begin paying rent. GAAP requires the Company to treat these payments as a reduction to the purchase price of the investment properties upon receipt of the payment, rather than as rental income. As of December 31, 2005, the Company had one investment property subject to a master lease agreement.

The Company accrues lease termination income if there is a signed termination agreement, all of the conditions of the agreement have been met and the tenant is no longer occupying the property.

On December 2, 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin 101 "Revenue Recognition in Financial Statements." The staff determined that a lessor should defer recognition of contingent rental income, such as percentage/excess rent until the specified target that triggers the contingent rental income is achieved. The Company has recorded percentage rental revenue in accordance with the SAB for all years presented.

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

As of December 31, 2005 and 2004 the Company had no material derivative instruments. The Company may enter into derivative financial instrument transactions in order to mitigate its interest rate risk on a related financial instrument. The Company may designate these derivative financial instruments as hedges and apply hedge accounting, as the instrument to be hedged will expose the Company to interest rate risk, and the derivative financial instrument will reduce that exposure. Gains and losses related to the derivative financial instrument would be deferred and amortized over the terms of the hedged instrument. If a derivative terminates or is sold, the gain or loss is recognized. The Company will generally enter into derivative transactions that satisfy the aforementioned criteria only.

### **Recent Accounting Principles**

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement no. 153 ("SFAS 153"), "Exchanges of Nonmonetary Assets," an amendment of APB Opinion No. 29. SFAS 153 is effective for nonmonetary transactions occurring in fiscal periods beginning after June 15, 2005. SFAS 153 generally will no longer allow nonmonetary exchanges to be recorded at book value with no gain being recognized. Nonmonetary exchanges will be accounted for at fair value, recognizing any gain or loss, if the transactions meet a commercial substance criterion and fair value is determinable. To prevent gain recognition on exchanges of real estate when the risks and rewards of ownership are not fully transferred, SFAS 153 precludes a gain from being recognized if the entity has significant

continuing involvement with the real estate given up in the exchange. Adoption did not have a material effect on the Company.

In December 2004, the FASB issued SFAS No. 123R (revised 2004), ("SFAS No. 123R") Share-Based Payment, which is a revision of SFAS No. 123, Accounting for Stock-Based Compensation. SFAS No. 123(R) supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees and amends SFAS No. 95, Statement of Cash Flows. Generally, the approach in SFAS No. 123(R) is similar to the approach described in SFAS No. 123. However, SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. The new standard will be effective for the Company in the first annual reporting period beginning after June 15, 2005. Adoption is not expected to have a material effect on the Company.

In March 2005, the FASB issued Interpretation No. 47 ("FIN 47"), "Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143." FIN 47 refers to a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. An entity is required to recognize a liability for the fair value of a conditional asset retirement obligation if the fair value of the liability can be reasonably estimated. The fair value of a liability for the conditional asset retirement obligation should be recognized when incurred, generally upon acquisition, construction, or development and through the normal operation of the asset. This interpretation is effective no later than the end of fiscal years ending after December 31, 2005. Adoption did not have a material effect on the Company's consolidated financial statements.

In May 2005, the FASB issued Statement No. 154 ("SFAS 154") "Accounting Changes and Error Corrections" a replacement of APB Opinion

No. 20 and FASB Statement No. 3." SFAS 154 changes the requirements for the accounting for and reporting of a change in accounting principle.

APB Opinion 20 previously required that most voluntary changes in accounting principle be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. SFAS 154 requires retrospective application to prior periods' financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects of the cumulative effect of the change. In the event of such impracticality, SFAS 154 provides for other means of application. In the event the Company changes accounting principles, it will evaluate the impact of SFAS 154.



**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

In June 2005, the FASB ratified the EITF's consensus on Issue No. 04-5 "Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights." This consensus establishes the presumption that general partners in a limited partnership control that limited partnership regardless of the extent of the general partners' ownership interest in the limited partnership. The consensus further establishes that the rights of the limited partners can overcome the presumption of control by the general partners, if the limited partners have either (a) the substantive ability to dissolve (liquidate) the limited partnership or otherwise remove the general partners without cause or (b) substantive participating rights. Whether the presumption of control is overcome is a matter of judgement based on the facts and circumstances, for which the consensus provides additional guidance. This consensus is currently applicable to the Company for new or modified partnerships, and will otherwise be applicable to existing partnerships in 2006. This consensus applies to limited partnerships or similar entities, such as limited liability companies that have governing provisions that are the functional equivalent of a limited partnership. Adoption is not expected to have a material effect on the Company's consolidated financial statements.

**(2)**

**Investment Securities**

The Company classifies its investment in securities in one of three

categories: trading, available-for-sale, or held-to-maturity. Trading securities are bought and held principally for the purpose of selling them in the near term. Held-to-maturity securities are those securities in which the Company has the ability and intent to hold the security until maturity. All securities not included in trading or held-to-maturity are classified as available for sale.

Investment in securities at December 31, 2005 and 2004 are classified as available-for-sale securities. Available-for-sale securities are recorded at fair value. Unrealized holding gains and losses on available-for-sale securities are excluded from earnings and reported as a separate component of other comprehensive income until realized. Realized gains and losses from the sale of available-for-sale securities are calculated using the first in first out ("FIFO") method of accounting. Distribution income is recognized when received. The Company acquires stock on margin. The margin loan is subject to its terms and conditions. At December 31, 2005, the loan balance is \$9,242 and is included in other liabilities in the accompanying consolidated balance sheets.

A decline in the market value of any available-for-sale security below cost that is deemed to be other than temporary results in a reduction in the carrying amount to fair value. The impairment is charged to earnings and a new cost basis for the security is established. To determine whether an impairment is other than temporary, the Company considers whether it has the ability and intent to hold the investment until a market price recovery and considers whether evidence indicating the cost of the investment is recoverable outweighs evidence to the contrary. Evidence considered in this assessment includes the reasons for the impairment, the severity and duration of the impairment, changes in value subsequent to the end of the period and forecasted performance of the investee.

Sales of investment securities available-for-sale during the years ended December 31, 2005, 2004 and 2003 resulted in gains on sale of \$11, \$1,279 and \$334, respectively. These gains are included in other income in the accompanying consolidated statements of operations.

**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**

(In thousands, except per share data and square footage amounts)

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2005 were as follows:

| Description of Securities | Less than 12 months |                   | 12 months or longer |                   | Total      |                   |
|---------------------------|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
|                           | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value | Unrealized Losses |
| REIT Common Stock         | \$ 6,978            | 174               | -                   | -                 | 6,978      | 174               |
| Non REIT Common Stock     | \$ 2,141            | 210               | -                   | -                 | 2,141      | 210               |

**(3)**

**Joint Ventures**

On February 1, 2001, a wholly-owned subsidiary of the Company entered into an LLC agreement with a wholly-owned subsidiary of Tri-Land Properties, Inc. for the acquisition and redevelopment of the Century Consumer Mall in Merrillville, Indiana. Each partner's initial equity contribution was \$500. In addition, the Company had committed to lend the LLC up to \$17,800. Draws on the loan bear interest at a rate of 9% per annum, with interest only paid monthly on average outstanding balances. The loan is secured by the property and had an initial maturity date of

January 31, 2006.

Through December 31, 2003, the Company had accounted for its investment in this joint venture under the equity method of accounting because the Company was not the managing member and did not have the ability to control the joint venture. The Company adopted FASB Interpretation No. 46R ("FIN 46R") on January 1, 2004. In accordance with FIN 46R, the Company evaluated this joint venture and determined that it was the primary beneficiary in this variable interest entity. As a result, the accounts of the joint venture were consolidated with the Company's financial statements for financial reporting purposes.

On June 30, 2005, the Company entered into a buy-out and restructuring agreement. A wholly owned subsidiary of Tri-Land Properties, Inc. purchased the Company's entire economic interest in this joint venture for \$1,000 including additional interest and preferred returns. This payment was made in the form of \$500 in cash and the remaining \$500 was funded through an increase in the outstanding mortgage loan balance. The Company will continue to be a lender to the wholly owned subsidiary of Tri-Land Properties, Inc. for this redevelopment project. The terms of the loan were revised with the June 30, 2005 agreement. The Company agreed to lend Tri-Land Properties, Inc. up to \$21,500. Draws on the loan bear interest at a rate of 8.5% per annum, with 5.5% to be paid currently and the remaining 3% to be accrued and paid upon maturity. Tri-Land Properties Inc. has guaranteed \$1,000 of this mortgage receivable. As a result of the agreement, the Company re-evaluated the criteria for primary beneficiaries under FIN 46R and determined that it is no longer the primary beneficiary in this variable interest entity and therefore, deconsolidated the joint venture effective June 30, 2005. The Company has recorded a deferred gain of \$3,193 on the sale of its equity investment, as it did not qualify for gain recognition due to the lack of initial investment and continuing involvement. Such amounts are included in other liabilities on the accompanying consolidated balance sheets.

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

Effective September 23, 2004, the Company formed a strategic joint venture with an affiliate of Crow Holdings Managers, LLC. Through a partial sale of the 97,535 square foot Hastings Marketplace, each entity acquired a 50% ownership interest in the venture, which owns the property, which is located in Hastings, Minnesota. Hastings Marketplace is anchored by a Cub Foods grocery store and was acquired for \$13,200 by the venture. The Company is the managing member of the venture and earns fees for providing property management and leasing services to the venture. The Company only recognizes its share of the management fee income in the accompanying consolidated statements of operations.

In connection with the partial sale of Hastings Marketplace to the venture, the Company recognized a gain of approximately \$76. The gain and operations were not recorded as discontinued operations because of the Company's continuing ownership interest in this shopping center. The Company determined that the venture is not a variable interest entity and accounts for its interest in the venture using the equity method of accounting as it has significant influence over, but not control of, the major operating and financial policies of the joint venture. The Company shares equally in the profits and losses of the joint venture, which are reflected as equity in earnings of unconsolidated joint ventures on the accompanying consolidated statements of operations.

Effective October 8, 2004, the Company formed a strategic joint venture with the New York State Teachers' Retirement System ("NYSTRS"). The joint venture has been formed to initially acquire eight Company owned Neighborhood Retail Centers and Community Centers, with an estimated value of approximately \$174,000, located in the Chicago and Minneapolis areas. In addition, the joint venture anticipates acquiring up to an additional \$400,000 of Neighborhood Retail Centers and Community Centers located in the targeted markets of Illinois, Wisconsin and Minnesota. During the year ended December 31, 2005, the Company completed its initial contribution of eight properties, with an approximate fair value of \$174,000 and an approximate net equity value of \$100,000. As of December 31, 2005, NYSTRS had contributed approximately \$47,000 for these eight properties. In addition, NYSTRS has committed to contribute, subject to satisfying certain conditions, such as lender consents, an additional \$100,000 for future acquisitions, for a total contribution of approximately \$150,000. The Company has also agreed to invest, subject to satisfying certain conditions such as lender consents, an additional \$50,000 in the joint venture. The joint venture will acquire additional assets using leverage, consistent with its existing business plan, of 50% of the original purchase price, or current market value if higher, during the next two years to achieve its investment objectives. During the year ended December 31, 2005, NYSTRS contributed an additional \$30,400 to the joint venture to acquire three additional investment properties, for a total equity contribution of \$77,400. The Company is the managing member of the venture and earns fees for providing property management, acquisition and leasing services to the venture. The Company only recognizes its share of the management fee income in the accompanying consolidated statements of operations. The profits and losses of the joint venture are shared equally between the Company and NYSTRS, except for the interest earned on the initial invested funds, of which the Company is allocated 95%.



**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

The operations of the properties contributed by the Company are not recorded as discontinued operations because of the Company's continuing involvement with these shopping centers. The Company determined that the venture is not a variable interest entity and accounts for its interest in the venture using the equity method of accounting as it has significant influence over, but not control of, the major operating and financial policies of the joint venture. The Company shares equally in the profits and losses of the joint venture, which are reflected as equity in earnings of unconsolidated joint ventures on the accompanying consolidated statements of operations. The difference between the Company's investment in the joint venture and the amount of the underlying equity in net assets of the joint venture is due to basis differences resulting from the Company's equity investment recorded at its historical basis versus the fair value of certain of the Company's contributions to the joint venture. Such differences are amortized over the depreciable lives of the joint venture's property assets. For the year ended December 31, 2005, the Company recorded \$1,393 of amortization of this basis difference.

Effective June 16, 2005, the Company formed a strategic joint venture with Tucker Development Corporation ("TDC"). The Company contributed Park Avenue Centre (formerly known as Dominick's Highland Park) to the joint venture as its capital contribution. TDC will provide construction management, development supervision and leasing services. During the period of joint ownership, operating proceeds from the property will be split equally, with the exception of debt service on the construction loan, which is paid using loan proceeds. The Company's maximum commitment to this joint venture is \$9,850 in cash, in addition to our contribution of the investment property to the venture. Following completion of the redevelopment, the Company has the option to purchase TDC's interest in the joint venture or the property can be sold to a third party with the proceeds from the sale split proportionately between each partner.

The operations of the property contributed by the Company are not recorded as discontinued operations because of the Company's continuing involvement with this shopping center. In accordance with FIN 46R, the Company has evaluated this joint venture and determined that it is the primary beneficiary in this variable interest entity. As a result, the accounts of the joint venture were consolidated with the Company's financial statements for financial reporting purposes.

In September 2005, the Company entered into a strategic joint venture with TMK Development, LTD ("TMK"). This joint venture was formed to develop approximately 50 acres of vacant land into residential and commercial property.

The joint venture is expected to sell approximately 16 acres of this land immediately for development into residential property and approximately 26 acres to Wal-Mart for construction of a Super Wal-Mart store. The remaining 13 acres of land will remain with the venture and will be developed for retail use. The joint venture expects to construct several stand-alone outlots. The venture will either sign ground leases with the future tenants or will sell the land to the prospective tenants. The joint venture expects to build at least one multi-tenant building, which may be retained by the Company and held as an investment property. The Company will fund the initial purchase of the land as its initial capital contribution to the joint venture in the amount of approximately \$8,400. TMK will provide construction

management, development supervision and some leasing services. The Company formed a taxable REIT subsidiary ("TRS") to be a partner in this joint venture due to the nature and timing of the land sales. As of December 31, 2005, the Company has made capital contributions totaling \$200 to this joint venture.



**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**  
(In thousands, except per share data and square footage amounts)

Summarized financial information for the unconsolidated investments is as follows:

|                                       | December 31,<br>2005 | December 31,<br>2004 |
|---------------------------------------|----------------------|----------------------|
| Balance Sheet:                        |                      |                      |
| Assets:                               |                      |                      |
| Cash                                  | \$ 24,492            | 38,991               |
| Investment in real estate, net        | 264,861              | 132,391              |
| Construction in progress              | 27                   | -                    |
| Acquired lease intangibles, net       | 46,114               | 23,748               |
| Accounts and rents receivable         | 7,599                | 2,096                |
| Restricted cash                       | 4,274                | 575                  |
| Leasing commissions, net              | 392                  | -                    |
| Loan fees, net                        | 372                  | 96                   |
| Other assets                          | 439                  | 117                  |
| <b>Total assets</b>                   | <b>\$ 348,570</b>    | <b>198,014</b>       |
| Liabilities:                          |                      |                      |
| Accounts payable and accrued expenses | 739                  | 478                  |
| Acquired lease intangibles, net       | 8,527                | 2,846                |
| Accrued interest                      | 668                  | 257                  |
| Accrued real estate taxes             | 9,171                | 3,996                |
| Security and other deposits           | 343                  | 283                  |
| Mortgage payable                      | 158,799              | 69,484               |
| Prepaid rents and unearned income     | 890                  | 415                  |
| Other liabilities                     | 2,606                | 142                  |
| <b>Total liabilities</b>              | <b>181,743</b>       | <b>77,901</b>        |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|                              |    |         |         |
|------------------------------|----|---------|---------|
| Equity:                      |    |         |         |
| Inland                       |    | 92,250  | 79,381  |
| Other partners               |    | 74,577  | 40,732  |
| <br>                         |    |         |         |
| Total equity                 |    | 166,827 | 120,113 |
| <br>                         |    |         |         |
| Total liabilities and equity | \$ | 348,570 | 198,014 |

**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**  
(In thousands, except per share data and square footage amounts)

|                                       | December 31, 2005 | December 31, 2004 | December 31, 2003 |
|---------------------------------------|-------------------|-------------------|-------------------|
| Revenues                              |                   |                   |                   |
| Rental income                         | \$ 21,786         | 1,187             | 311               |
| Tenant recoveries                     | 10,513            | 637               | 153               |
| Total revenues                        | 32,299            | 1,824             | 464               |
| Expenses:                             |                   |                   |                   |
| Property operating expenses           | 4,788             | 164               | 343               |
| Real estate tax expense               | 7,993             | 337               | 199               |
| Depreciation and amortization expense | 8,542             | 357               | 194               |
| Total expenses                        | 21,323            | 858               | 736               |
| Operating income                      | 10,976            | 966               | (272)             |
| Other income                          | 888               | 2                 | -                 |
| Interest expense                      | (6,253)           | (366)             | (238)             |
| Other expense                         | -                 | -                 | (178)             |
| Acquisition costs                     | -                 | (650)             | -                 |
| Income from continuing operations     | \$ 5,611          | (48)              | (688)             |
| Inland's pro rata share               | \$ 3,198          | (23)              | (7)               |

(4)

**Transactions with Related Parties**

During the years ended December 31, 2005, 2004 and 2003, the Company purchased various administrative services, such as payroll preparation and management, data processing, insurance consultation and placement, investor relations, property tax reduction services and mail processing from or through affiliates of The Inland Group, Inc. The

Company pays for these services on an hourly basis. The hourly rate is based on the salary of the individual rendering the services, plus a pro rata allocation of overhead including, but not limited to, employee benefits, rent, materials, fees, taxes and operating expenses incurred by each entity in operating their respective businesses. Computer services were purchased at a contract rate of \$50 per hour. The Company continues to purchase these services from The Inland Group, Inc. affiliates and for the years ended December 31, 2005, 2004 and 2003, these expenses, totaling \$775, \$856 and \$757, respectively are included in general and administrative expenses and property operating expenses. Additionally, the Company leases its corporate office space from an affiliate of The Inland Group, Inc. Payments under this lease for the years ended December 31, 2005, 2004 and 2003 were \$284, \$249 and \$239, respectively, and are also included in general and administrative expenses. The Inland Group, Inc., through affiliates, owns approximately 9.6% of the Company's outstanding common stock. For accounting purposes however, the Company is not directly affiliated with The Inland Group, Inc., or its affiliates.

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

An affiliate of The Inland Group, Inc. was the mortgagee on the Walgreens property, located in Decatur, Illinois. The loan secured by this mortgage matured on May 31, 2004 and the principal of approximately \$624 was repaid. For the years ended December 31, 2004 and 2003, the Company paid principal and interest payments totaling \$28 and \$68, respectively. No payments were made during the year ended December 31, 2005.

On February 1, 2001, a wholly-owned subsidiary of the Company entered into an LLC agreement with a wholly-owned subsidiary of Tri-Land Properties, Inc. to acquire and redevelop the Century Consumer Mall in Merrillville, Indiana. Richard Dube, the brother-in-law of Mr. Daniel Goodwin, one of the Company's directors, is the president and a principal owner of Tri-Land. Reference is made to Note 3 for more information on the Company's joint venture.

On August 12, 2003, the Company entered into an agreement with Inland Investment Advisors, Inc., an affiliate of The Inland Group, Inc. to manage its investment in securities. The Company pays a fee equal to three quarter of one percent (0.75%) per annum on the net asset value under management. The Company paid approximately \$98, \$79 and \$15 for these services during the years ended December 31, 2005, 2004 and 2003, respectively.

In May 2005, the Company acquired a 1% interest in The Inland Real Estate Group of Companies, Inc. for a purchase price of \$1. The Inland Real Estate Group of Companies, Inc. will provide assistance in the marketing of the Company's investment properties and will provide representation at various trade shows and conventions.

(5)

**Stock Option Plan**

The Company adopted an amended and restated Independent Director Stock Option Plan which granted each Independent Director an option to acquire 3 shares of common stock as of the date they become a director and an additional 1 share on the date of each annual stockholders' meeting. The options for the initial 3 shares granted are exercisable as follows: 1 share on the date of grant and 1 share on each of the first and second anniversaries of the date of grant. The succeeding options are exercisable on the second anniversary of the date of grant. For the years ended

December 31, 2005, 2004 and 2003, options to purchase 29, 32 and 32 shares of common stock at prices ranging from \$9.05 to \$10.45 per share were outstanding during each of the respective periods. During the years ended December 31, 2005 and 2004, options to purchase 13 and 8 shares, respectively, were exercised by certain independent directors.

#### **(6) Discontinued Operations**

During the years ended December 31, 2005, 2004 and 2003, the Company sold a total of ten investment properties.

Additionally, the Company has sold portions of certain shopping centers and vacant land. For federal and state income tax purposes, certain of our sales qualified as part of tax deferred exchanges and, as a result, the tax gains are deferred until the replacement properties are disposed of in subsequent taxable transactions. The proceeds from these sales were deposited with a qualified tax deferred exchange agent with the intent of using these proceeds for future acquisitions. The following table summarizes the properties sold, date of sale, approximate sales proceeds, net of closing costs, gain on sale and whether the sale qualified as part of a tax deferred exchange.

**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**

(In thousands, except per share data and square footage amounts)

| Property Name                       | Date of Sale          | Indebtedness<br>repaid | Sales Proceeds<br>(net of closing<br>costs) | Gain on<br>Sale | Tax<br>Deferred<br>Exchange |
|-------------------------------------|-----------------------|------------------------|---|-----------------|-----------------------------|
| Popeye's                            | April 8, 2003         | -                      | 340   | 3               | No                          |
| Summit of Park Ridge                | December 24,<br>2003  | 1,600                  | 1,600                                       | 721             | Yes                         |
| Eagle Country Market                | December 24,<br>2003  | 1,450                  | 1,700                                       | 587             | Yes                         |
| Eagle Ridge Center                  | December 30,<br>2003  | 3,000                  | 2,000                                       | 4               | Yes                         |
| Zany Brainy                         | January 20, 2004      | 1,245                  | 1,600                                       | 873             | Yes                         |
| Prospect Heights                    | April 23, 2004        | 1,095                  | 1,200                                       | 166             | Yes                         |
| Fairview Heights                    | August 5, 2004        | 8,570                  | 5,600                                       | 2,639           | Yes                         |
| Prairie Square                      | September 23,<br>2004 | 1,550                  | 1,800                                       | 787             | Yes                         |
| Sequoia Shopping Center             | April 22, 2005        | 1,505                  | 1,200                                       | 19              | Yes                         |
| Vacant land (Edinburgh<br>Festival) | April 27, 2005        | -                      | 291   | 33              | No                          |
| Ace Hardware                        | June 13, 2005         | -                      | 800   | 153             | No                          |
| Walgreens                           | September 22,<br>2005 | -                      | 1,300                                       | 263             | No                          |
| Mundelein Plaza (partial)           | October 17, 2005      | 1,805                  | 1,436                                       | 302             | No                          |
| Calumet Square                      | November 10,<br>2005  | 1,033                  | 852   | 343             | Yes                         |

From time to time, the Company decides to dispose of certain assets or receives unsolicited offers to purchase its investment properties, at prices in excess of book value. Upon receipt of a valid offer, which the Company anticipates to accept, the Company classifies the asset as held for sale and suspends depreciation. As of December 31, 2005, there were no properties classified as held for sale

From time to time, the Company may determine that a held for sale property no longer meets the criteria to continue

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

to be classified as held for sale. If this occurs, the Company records the property at the lower of the carrying amount before the property was classified as held for sale (adjusted for depreciation expense) or the fair value at the decision date not to sell. As of December 31, 2004, the Company had classified the following properties as held for sale:

.

Dominick's, Glendale Heights, Illinois;

.

Crestwood Plaza, Crestwood, Illinois;

.

Calumet Square, Calumet City, Illinois;

.

Dominick's, Highland Park, Illinois (this property was subsequently contributed to a joint venture);

.

Wauconda Shopping Center, Wauconda, Illinois; and

.

Walgreens, Decatur, Illinois.

In connection with the reclassification of certain properties from held for sale to continuing operations, the Company recorded adjustments for depreciation expense of \$1,263 for the year ended December 31, 2005.





**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**

(In thousands, except per share data and square footage amounts)

Results of operations for the investment properties sold, during the years ended December 31, 2005, 2004 and 2003 are presented in the table below:

|                                       | 2005     | 2004  | 2003    |
|---------------------------------------|----------|-------|---------|
| Revenues:                             |          |       |         |
| Rental income                         | \$ 394   | 1,800 | 3,978   |
| Tenant recoveries                     | 78       | 836   | 1,414   |
| Lease termination income              | 12       | -     | -       |
| Other income (expense)                | -        | (11)  | (23)    |
| Total revenues                        | 484      | 2,625 | 5,369   |
| Expenses:                             |          |       |         |
| Property operating expenses           | (38)     | 572   | 904     |
| Real estate tax expense               | 171      | 386   | 927     |
| Depreciation and amortization         | 135      | 288   | 1,169   |
| Total expenses                        | 268      | 1,246 | 3,000   |
| Operating income                      | 216      | 1,379 | 2,369   |
| Interest expense                      | (67)     | (471) | (1,262) |
| Income from operations                | 149      | 908   | 1,107   |
| Gain on sale of investment properties | 1,117    | 4,465 | 1,315   |
| Income from discontinued operations   | \$ 1,266 | 5,373 | 2,422   |



**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**  
(In thousands, except per share data and square footage amounts)

The following assets and liabilities relating to investment properties sold, or held for sale, as of December 2005 and 2004, are presented in the table below:

|   | December 31, 2005 | December 31, 2004 |
|---|-------------------|-------------------|
| <b>Assets</b>   |                   |                   |
| Accounts and rents receivable, net of provision for doubtful accounts | \$ 36             | 1,442             |
| Land  | -                 | 7,364             |
| Building  | -                 | 25,922            |
| Accumulated depreciation  | -                 | (6,402)           |
| Loan fees, net of accumulated amortization                            | -                 | 4                 |
| Other assets  | -                 | 21                |
| Leasing fees, net of accumulated amortization                         | -                 | 49                |
| <b>Total assets associated with discontinued operations</b>           | <b>\$ 36</b>      | <b>28,400</b>     |
| <b>Liabilities:</b>   |                   |                   |
| Accounts payable and accrued expenses                                 | \$ -              | 95                |
| Accrued interest  | -                 | 15                |
| Accrued real estate taxes   | -                 | 407               |
| Prepaid rents and unearned income                                     | -                 | 60                |
| Mortgage payable  | -                 | 3,442             |
| Security deposits   | -                 | 16                |
| Other liabilities   | 69                | -                 |
| <b>Total liabilities associated with discontinued operations</b>      | <b>\$ 69</b>      | <b>4,035</b>      |



**INLAND REAL ESTATE CORPORATION****Notes to Consolidated Financial Statements****December 31, 2005****(In thousands, except per share data and square footage amounts)****(7)****Operating Leases**

Minimum lease payments under operating leases to be received in the future, excluding rental income under master lease agreements and assuming no expiring leases are renewed are as follows:

|            |    |         |
|------------|----|---------|
| 2006       | \$ | 122,462 |
| 2007       |    | 112,304 |
| 2008       |    | 100,111 |
| 2009       |    | 86,253  |
| 2010       |    | 73,405  |
| Thereafter |    | 369,517 |
| Total      | \$ | 864,052 |

Remaining lease terms range from one year to fifty-four years. Pursuant to the lease agreements, tenants of the property are required to reimburse the Company for some or all of the particular tenant's pro rata share of the real estate taxes and operating expenses of the property. Such amounts are not included in the future minimum lease payments above, but are included in tenant recoveries on the accompanying consolidated statements of operations.

Certain tenant leases contain provisions providing for "stepped" rent increases. GAAP requires the Company to record rental income for the period of occupancy using the effective monthly rent, which is the average monthly rent for the entire period of occupancy during the term of the lease. The accompanying consolidated financial statements include increases of \$614, \$2,173 and \$2,024 for the years ended December 31, 2005, 2004 and 2003, respectively, of rental income for the period of occupancy for which stepped rent increases apply and \$19,322 and \$18,708 in related accounts and rents receivable as of December 31, 2005 and 2004, respectively. The Company anticipates collecting these amounts over the terms of the leases as scheduled rent payments are made.

**(8)****Distributions**

For federal income tax purposes, distributions may consist of ordinary income distributions, non-taxable return of capital, capital gains or a combination thereof. Distributions to the extent of the Company's current and accumulated earnings and profits for federal income tax purposes are taxable to the recipient as ordinary income. Distributions in excess of these earnings and profits (calculated for tax purposes) will constitute a non-taxable return of capital rather than a distribution and will reduce the recipient's basis in the shares to the extent thereof, and thereafter as taxable gain. Distributions in excess of earnings and profits have the effect of deferring taxation of the amount of the distribution until the sale of the stockholder's shares.

**INLAND REAL ESTATE CORPORATION****Notes to Consolidated Financial Statements****December 31, 2005****(In thousands, except per share data and square footage amounts)**

In order to maintain the Company's status as a REIT, the Company must distribute at least 90% of its "REIT taxable income," to its stockholders. REIT taxable income is defined as taxable income excluding the deduction for distributions paid and net capital gains. For the year ended December 31, 2005, the Company's "REIT taxable income" was \$60,920. The Company declared distributions to stockholders totaling \$64,212 and \$62,618 or \$0.95 and \$0.94 on an annual basis per share for the years ended December 31, 2005 and 2004, respectively. Future distributions are determined by the Company's board of directors. The Company expects to continue paying distributions to maintain its status as a REIT. The Company annually notifies its stockholders of the taxability of distributions paid during the proceeding year. The following table sets forth the taxability of distributions, on a per share basis, paid in 2005 and 2004:

|                                 |    | 2005 (a) | 2004 |
|---------------------------------|----|----------|------|
| Ordinary income                 | \$ | 0.86     | 0.80 |
| Non-taxable return of capital   |    | -        | 0.12 |
| Unrecaptured Section 1250 gains |    | -        | -    |
| Long-term capital gains         |    | 0.02     | 0.02 |

(a)

The December distribution declared on December 20, 2005, with a record date of January 3, 2006 and payment date of January 17, 2006, is reportable for tax purposes in 2006 and is not reflected in the 2005 allocation.



**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**

(In thousands, except per share data and square footage amounts)

(9)

**Mortgages Payable**

The Company's mortgages payable are secured by certain of its investment properties and consist of the following at December 31, 2005 and 2004:

| Mortgagee                      | Interest Rate at<br>December 31,<br>2005 | Interest Rate<br>at<br>December 31,<br>2004 | Maturity<br>Date | Current<br>Monthly<br>Payment | Balance at<br>December 31,<br>2005 | Balance at<br>December 31,<br>2004 |
|--------------------------------|--|---|------------------|-------------------------------|------------------------------------|------------------------------------|
| Allstate                       | -  | 7.15%                                       | -                | -                             | -                                  | 3,050                              |
| Allstate                       | -  | 6.65%                                       | -                | -                             | -                                  | 9,600                              |
| Allstate                       | -  | 6.82%                                       | -                | -                             | -                                  | 10,600                             |
| Allstate                       | -  | 7.40%                                       | -                | -                             | -                                  | 35,787                             |
| Allstate                       | 5.19%                                    | -   | 08/2012          | 157                           | 36,200                             | -                                  |
| Allstate                       | -  | 7.38%                                       | -                | -                             | -                                  | 15,940                             |
| Allstate                       | 5.87%                                    | 5.87%                                       | 09/2009          | 29                            | 6,000                              | 6,000                              |
| Allstate                       | 4.65%                                    | 4.65%                                       | 01/2010          | 87                            | 22,500                             | 22,500                             |
| Allstate (b)                   | 9.25%                                    | 9.25%                                       | 12/2009          | 32                            | 3,878                              | 3,904                              |
| Allstate                       | 4.70%                                    | 4.70%                                       | 10/2010          | 48                            | 12,380                             | 12,380                             |
| Allstate                       | 5.27%                                    | -   | 11/2012          | 55                            | 12,500                             | -                                  |
| Allstate                       | 5.27%                                    | -   | 12/2012          | 31                            | 18,000                             | -                                  |
| Archon Financial               | -  | 4.35%                                       | -                | -                             | -                                  | 6,589                              |
| Archon Financial               | 4.88%                                    | 4.88%                                       | 01/2011          | 125                           | 30,720                             | 30,720                             |
| Bear, Stearns<br>Funding, Inc. | 6.03%                                    | 6.03%                                       | 07/2007          | 68                            | 13,600                             | 13,600                             |
| Bear, Stearns<br>Funding, Inc. | 6.60%                                    | 6.60%                                       | 03/2009          | 60                            | 8,000                              | 8,000                              |
| Bear, Stearns<br>Funding, Inc. | 4.11%                                    | 4.11%                                       | 06/2011          | 133                           | 38,730                             | 38,730                             |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|                                    |       |       |         |     |        |        |
|------------------------------------|-------|-------|---------|-----|--------|--------|
| Bear, Stearns<br>Funding, Inc.     | 5.14% | -     | 04/2010 | 48  | 11,125 | -      |
| Bear, Stearns<br>Funding, Inc.     | 5.17% | -     | 04/2010 | 102 | 23,690 | -      |
| Bear, Stearns<br>Funding, Inc.     | 5.01% | -     | 04/2010 | 64  | 15,300 | -      |
| Bear, Stearns<br>Funding, Inc.     | 5.01% | -     | 10/2010 | 33  | 7,885  | -      |
| Berkshire Mortgage<br>(b)          | 7.79% | 7.79% | 10/2007 | 139 | 13,480 | 13,675 |
| Column Financial,<br>Inc           | 7.00% | 7.00% | 11/2008 | 304 | 25,000 | 25,000 |
| John Hancock Life<br>Insurance (b) | 7.65% | 7.65% | 01/2018 | 182 | 12,141 | 12,273 |
| Key Bank                           | 5.00% | 5.00% | 10/2010 | 31  | 7,500  | 7,500  |
| LaSalle Bank N.A.                  | -     | 3.78% | -       | -   | -      | 3,345  |
| LaSalle Bank N.A.                  | -     | 3.78% | -       | -   | -      | 10,654 |
| LaSalle Bank N.A.                  | 5.69% | -     | 07/2010 | 52  | 10,654 | -      |
| LaSalle Bank N.A.                  | 5.52% | 3.78% | 04/2010 | 45  | 9,450  | 9,450  |
| LaSalle Bank N.A.                  | -     | 7.26% | -       | -   | -      | 3,470  |
| LaSalle Bank N.A.                  | -     | 7.36% | -       | -   | -      | 9,650  |
| LaSalle Bank N.A.                  | -     | 3.59% | -       | -   | -      | 2,400  |
| LaSalle Bank N.A.                  | 5.69% | -     | 04/2010 | 12  | 2,400  | -      |
| LaSalle Bank N.A.<br>(c)           | 5.69% | 3.68% | 04/2010 | 12  | 2,468  | 2,468  |
| LaSalle Bank N.A.<br>(c)           | 5.09% | 3.68% | 06/2010 | 23  | 4,987  | 5,599  |
| LaSalle Bank<br>N.A.(c)            | -     | 3.58% | -       | -   | -      | 3,650  |
| LaSalle Bank N.A.<br>(a)           | 6.81% | 6.81% | 03/2006 | 45  | 7,833  | 7,833  |
| LaSalle Bank N.A.<br>(a)           | 4.86% | 4.86% | 12/2006 | 68  | 16,411 | 18,216 |
| LaSalle Bank N.A.<br>(a)           | 6.09% | 4.08% | 12/2006 | 110 | 21,287 | 31,825 |
| LaSalle Bank N.A.<br>(c)           | 6.09% | 4.08% | 12/2007 | 77  | 14,898 | 14,898 |
| LaSalle Bank N.A.                  | 5.52% | 3.78% | 04/2010 | 19  | 4,100  | 4,100  |
| LaSalle Bank N.A.                  | 4.88% | 4.88% | 11/2011 | 121 | 29,650 | 29,650 |
| LaSalle Bank N.A.<br>(c) (d)       | 3.93% | 2.38% | 12/2014 | 16  | 6,200  | 6,200  |
| LaSalle Bank N.A.<br>(a)           | 5.21% | -     | 12/2006 | 13  | 3,066  | -      |
|                                    | 6.36% | 6.36% | 10/2008 | 577 | 54,600 | 54,600 |

Lehman Brothers  
Holding, Inc.

|                              |       |       |         |    |        |        |
|------------------------------|-------|-------|---------|----|--------|--------|
| MetLife Insurance<br>Company | 4.71% | 4.71% | 12/2010 | 79 | 20,100 | 20,100 |
|------------------------------|-------|-------|---------|----|--------|--------|

**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**

(In thousands, except per share data and square footage amounts)

| Mortgagee                          | Interest Rate<br>at<br>December 31,<br>2005 | Interest Rate at<br>December 31,<br>2004 | Maturity<br>Date | Current<br>Monthly<br>Payment | Balance at<br>December 31,<br>2005 | Balance at<br>December 31,<br>2004 |
|------------------------------------|---|--|------------------|-------------------------------|------------------------------------|------------------------------------|
| Midland Loan<br>Serv. (b)          | 7.86%                                       | 7.86%                                    | 01/2008          | 58                            | 4,729                              | 4,806                              |
| Nomura Credit &<br>Capital         | 5.02%                                       | 5.02%                                    | 08/2011          | 37                            | 8,800                              | 8,800                              |
| Principal Life<br>Insurance        | 5.96%                                       | 5.96%                                    | 12/2008          | 55                            | 11,000                             | 11,000                             |
| Principal Life<br>Insurance        | 5.25%                                       | 5.25%                                    | 10/2009          | 32                            | 7,400                              | 7,400                              |
| Principal Life<br>Insurance        | -   | 8.27%                                    | -                | -                             | -                                  | 5,850                              |
| Principal Life<br>Insurance        | -   | 5.57%                                    | -                | -                             | -                                  | 10,200                             |
| Principal Life<br>Insurance        | 3.99%                                       | 3.99%                                    | 06/2010          | 109                           | 32,930                             | 30,260                             |
| Principal Life<br>Insurance        | -   | 3.99%                                    | 07/2011          | -                             | -                                  | 2,670                              |
| Principal Real<br>Estate Investors | 5.29%                                       | -  | 12/2012          | 29                            | 6,600                              | -                                  |
| Woodmen of the<br>World            | 6.75%                                       | 6.75%                                    | 06/2008          | 26                            | 4,625                              | 4,625                              |
| Mortgages Payable                  |   |  |                  |                               | \$ 602,817                         | \$ 599,567                         |

(a) Approximately \$48,600 of the Company's mortgages payable mature during 2006. The Company intends to replace these loans with new debt for terms of five years or longer at the market interest rate at the time the existing debt matures.

(b) These loans require payments of principal and interest monthly; all other loans listed are interest only.

- (c) Payments on these mortgages are calculated using a floating rate of interest based on LIBOR.
- (d) As part of the purchase of the property securing this loan, the Company assumed the existing mortgage-backed Economic Development Revenue Bonds, Series 1994 issued by the Village of Skokie, Illinois. The interest rate on these bonds floats and is reset weekly by a re-marketing agent. The rate at December 31, 2005 was 3.93%. The bonds are further secured by an Irrevocable Letter of Credit, issued by LaSalle Bank at a fee of 1.25% of the principal amount outstanding, paid annually. In addition, the Company is required to pay a re-marketing fee of .125% per annum of the principal amount outstanding, paid quarterly and a trustee fee of \$500 also paid quarterly.

As of December 31, 2005, the required future principal payments on the Company's mortgages payable, including its line of credit, over the next five years and thereafter are as follows:

|            |            |
|------------|------------|
| 2006       | 49,033     |
| 2007       | 43,468     |
| 2008       | 169,676    |
| 2009       | 25,457     |
| 2010       | 190,951    |
| Thereafter | 189,232    |
| Total      | \$ 667,817 |

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

**(10)**

**Line of Credit**

On June 28, 2002, the Company entered into a \$100,000 unsecured line of credit arrangement with KeyBank N.A. for a period of three years. The funds from this line of credit are used to purchase additional investment properties. The Company is required to pay interest only on draws under the line at the rate equal to LIBOR plus 375 basis points. The Company is also required to pay, on a quarterly basis, an amount less than 1%, per annum, on the average daily funds remaining under this line. In connection with obtaining this line of credit, the Company paid fees in an amount totaling approximately \$1,500 (which includes a 1.5% commitment fee). On May 2, 2003, the Company amended its line of credit agreement with KeyBank N.A. This amendment reduced the interest rate charged on the outstanding balance by 125 basis points and extended the maturity to May 2, 2006. In addition, the aggregate commitment of the Company's line was increased by \$50,000, to a total of \$150,000. In conjunction with this amendment, the Company paid approximately \$750 in fees and costs.

The line of credit requires compliance with certain covenants, such as debt service ratios, minimum net worth requirements, distribution limitations and investment restrictions. As of December 31, 2005, the Company was in compliance with such covenants.

On April 22, 2005, the Company amended its line of credit agreement with KeyBank N.A. This amendment reduces the interest rate charged on the outstanding balance to 120 - 160 basis points over LIBOR and extends the maturity to April 22, 2008. In addition, the aggregate commitment of the Company's line was increased by \$250,000, to a total of \$400,000. In conjunction with this amendment, the Company paid approximately \$541 in fees and costs. The outstanding balance on the line of credit was \$65,000 as of December 31, 2005, with an average interest rate of 5.86%.

**(11)**

**Earnings per Share**

Basic earnings per share ("EPS") is computed by dividing net income by the basic weighted average number of common shares outstanding for the period (the "common shares"). Diluted EPS is computed by dividing net income by the common shares plus shares issuable upon exercise of existing options or other contracts. As of December 31, 2005 and 2004, options to purchase 29 and 32 shares of common stock, respectively, at exercise prices ranging from \$9.05 to \$10.45 per share were outstanding. During the years ended December 31, 2005 and 2004, options to

purchase 13 and 8 shares, respectively, were exercised by certain independent directors. These options were not included in the computation of diluted EPS as the effect would be immaterial.

As of December 31, 2005, 56 shares of common stock issued pursuant to employment agreements were outstanding, of which 10 have vested. Additionally, the Company issued 26 shares pursuant to employment incentives of which 3 have vested. The unvested shares are excluded from the computation of basic EPS but reflected in diluted EPS by application of the treasury stock method.

The basic weighted average number of common shares outstanding were 67,244, 66,454 and 65,064 for the years ended December 31, 2005, 2004 and 2003, respectively. The diluted weighted average number of common shares outstanding were 67,298, 66,504 and 65,068 for the years ended December 31, 2005, 2004 and 2003, respectively.

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

**(12)**

**Deferred Stock Compensation**

The Company has agreed to issue common stock to certain officers of the Company pursuant to employment agreements entered into with these officers.

As of December 31, 2005, an aggregate of 56 shares of the Company's common stock had been issued pursuant to agreements with certain of the Company's employees. During the years ended December 31, 2005 and 2004, the Company issued 19 and 32 additional shares at a value of \$15.18 and \$12.93 per share, respectively, which was the average of the high and low selling price on the date of issue, as reported by the New York Stock Exchange. Prior to 2004, the Company issued 5 at a value of \$11 per share. These 56 shares had an aggregate value of \$762. Additionally, during the years ended December 31, 2005 and 2004, the Company issued 26 shares pursuant to employment incentives for certain Company officers. These shares were also issued at values of \$15.18 and \$12.93 per share, respectively, which was the average of the high and low selling price on the date of issue, as reported by the New York Stock Exchange. Each officer vests an equal portion of shares over a five-year vesting period, beginning one year from the date of issuance of the award. Compensation cost of \$178, \$72 and \$12 were recorded in connection with the issuance of these shares for the years ended December 31, 2005, 2004 and 2003, respectively.

The officers may also receive additional restricted shares of the Company's common stock, which are also subject to a five-year vesting period. The number of these shares is to be determined based upon the future performance of the Company beginning January 1, 2003. The Company issued a total of 30 shares at a value of \$15.18 per share, during the year ended December 31, 2005.

**(13)**

**Segment Reporting**

The Company owns and acquires Neighborhood Retail Centers and Community Centers located primarily within an approximate 400-mile radius of its headquarters in Oak Brook, Illinois as well as, single-user properties located throughout the United States. The Company currently owns investment properties located in the States of Florida, Illinois, Indiana, Michigan, Minnesota, Missouri, Ohio, Tennessee and Wisconsin. These properties are typically anchored by grocery and drug stores, complemented with additional stores providing a wide range of other goods and services.

The Company assesses and measures operating results on an individual property basis for each of its investment properties based on property net operating income. Because all of the Company's investment properties exhibit highly similar economic characteristics, generally have tenants that offer products catering to the day-to-day living needs of individuals, and offer similar degrees of risk and opportunities for growth, the shopping centers have been aggregated and reported as one operating segment.

The property net operating income is summarized in the following table for the years ended December 31, 2005, 2004 and 2003, along with reconciliation to income from continuing operations. Net investment properties and other related segment assets, non-segment assets and total assets are also presented as of December 31, 2005, and 2004:



**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**  
(In thousands, except per share data and square footage amounts)

|  | 2005       | 2004     | 2003     |
|--|------------|----------|----------|
| Rental income  | \$ 127,223 | 133,973  | 124,182  |
| Tenant recoveries  | 47,817     | 50,516   | 44,594   |
| Total property operating expenses                                | (22,619)   | (24,228) | (21,280) |
| Real estate tax expense  | (31,525)   | (32,562) | (30,318) |
| Property net operating income                                    | 120,896    | 127,699  | 117,178  |
| Other income:  |            |          |          |
| Straight-line rental income                                      | 612        | 2,252    | 1,937    |
| Lease termination income   | 6,307      | 2,890    | 370      |
| Other property income  | 756        | 721      | 1,245    |
| Other income   | 3,014      | 2,819    | 1,027    |
| Management fee income on<br>unconsolidated<br>joint ventures     | 1,405      | -        | -        |
| Gain on continuing operations                                    | 68         | 76       | -        |
| Other expenses:  |            |          |          |
| Bad debt expense   | (1,247)    | (770)    | (1,738)  |
| Depreciation and amortization                                    | (40,140)   | (38,636) | (34,521) |
| Stock exchange listing expenses                                  | (67)       | (839)    | -        |
| General and administrative expenses                              | (8,909)    | (8,714)  | (5,689)  |
| Interest expense   | (40,447)   | (42,568) | (39,910) |
| Minority interest  | (850)      | (906)    | (449)    |
| Equity in earnings (loss) of<br>unconsolidated<br>joint ventures | 4,591      | (23)     | (7)      |
| Income from operations   | \$ 45,989  | 44,001   | 39,443   |

|   |    |           |           |
|---|----|-----------|-----------|
| Net investment properties and related assets, including discontinued operations | \$ | 1,069,825 | 1,114,796 |
| Non-segment assets  | \$ | 119,174   | 92,296    |
| Total assets  | \$ | 1,188,999 | 1,207,092 |

**(14)**

**Commitments and Contingencies**

The Company is subject, from time to time, to various legal proceedings and claims that arise in the ordinary course of business. While the resolution of these matters cannot be predicted with certainty, management believes, based on currently available information, that the final outcome of such matters will not have a material adverse effect on the financial statements of the Company.

**INLAND REAL ESTATE CORPORATION**

**Notes to Consolidated Financial Statements**

**December 31, 2005**

**(In thousands, except per share data and square footage amounts)**

**(14)**

**Subsequent Events**

On January 5, 2006, the Company purchased approximately 54 acres of vacant farm land through our joint venture with TMK Development, LTD for \$8,364. The purchase price was funded using cash and cash equivalents. The vacant land is located in Aurora, Illinois

On January 9, 2006, the Company purchased Big Lake Town Square from an unaffiliated third party for \$9,985. The purchase price was partially funded using proceeds previously deposited with a tax deferred agent upon the sale of Calumet Square. The remaining purchase price was funded using cash and cash equivalents. The property is located in Big Lake, Minnesota and contains 67,835 square feet of leasable area. Its major tenant is Coborn's Grocery.

On January 11, 2006, the Company purchased Honey Creek Crossing Shopping Center from an unaffiliated third party for \$26,667. The purchase price was funded using cash and cash equivalents. The property is located in Terre Haute, Indiana and contains 179,100 square feet of leasable area. Its major tenants are Kohl's, TJ Maxx and Linens 'N Things.

On January 13, 2006, the Company sold, through our joint venture with TMK Development, LTD., approximately 15 acres of the vacant farm land we had purchased on January 5, 2006 for \$2,789. This land was sold to Chestnut Homes for a residential development.

On January 17, 2006, the Company paid an aggregate cash distribution of \$5,401 to stockholders of record at the close of business on January 3, 2006.

On January 18, 2006, the Company announced that it had declared a cash

distribution of \$0.08 per share on the outstanding shares of our common stock. This distribution was paid on February 17, 2006 to stockholders of record at the close of business on January 31, 2006.

On February 8, 2005, the Company purchased Shoppes at Grayhawk from an unaffiliated third party for \$27,067. The purchase price was funded using cash and cash equivalents. The property is located in Omaha, Nebraska and contains 227,350 square feet of leasable area. Its major tenants are Lowe's and Michael's.

On February 16, 2006, the Company purchased Algonquin Commons from an unaffiliated third party for \$154,000. The acquisition was completed through the Company's joint venture with NYSTRS. The purchase price was funded using cash and cash equivalents. The property is located in Algonquin, Illinois and contains 565,000 square feet of leasable area. Its major tenants are Circuit City, Office Max and Old Navy and also includes national specialty Ann Taylor, Pottery Barn and Williams Sonoma.

On February 17, 2006, the Company paid an aggregate cash distribution of \$5,403 to stockholders of record at the close of business on January 31, 2006.

On February 17, 2006, the Company announced that we had declared a cash distribution of \$0.08 per share on the outstanding shares of our common stock. This distribution will be paid on March 17, 2006 to stockholder of record at the close of business on February 28, 2006.

On February 22, 2006, the Company sold Crestwood Plaza, located in Crestwood, Illinois for \$1,425. In conjunction with this sale, we repaid indebtedness of \$904 secured by this property.



**INLAND REAL ESTATE CORPORATION**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005**

(In thousands, except per share data and square footage amounts)

**(15)**

**Quarterly Operating Results (unaudited)**

The following represents results of operations for the quarters during the years 2005 and 2004:

|   | 2005        |              |         |          |
|---|-------------|--------------|---------|----------|
|   | December 31 | September 30 | June 30 | March 31 |
| Total revenue   | \$ 49,196   | 43,220       | 45,171  | 45,128   |
| Income from continuing operations                                     | 16,636      | 10,013       | 10,584  | 8,756    |
| Net income  | 12,037      | 10,381       | 10,732  | 14,105   |
| Income from continuing operations per common share, basic and diluted | 0.25        | 0.15         | 0.16    | 0.13     |
| Net income per common share, basic and diluted                        | 0.18        | 0.15         | 0.16    | 0.21     |
|   | 2004        |              |         |          |
|   | December 31 | September 30 | June 30 | March 31 |
| Total revenue   | 47,557      | 47,476       | 46,510  | 48,809   |
| Income from continuing operations                                     | 13,126      | 10,133       | 10,294  | 10,448   |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   |        |        |        |        |
|---|--------|--------|--------|--------|
| Net income  | 12,339 | 13,874 | 11,275 | 11,886 |
| Income from continuing operations per common share, basic and diluted | 0.16   | 0.15   | 0.16   | 0.16   |
| Net income per common share, basic and diluted                        | 0.18   | 0.21   | 0.17   | 0.18   |

**INLAND REAL ESTATE CORPORATION**  
**Schedule III**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2005**

Initial Cost

Gross amount at which carried

(A)

at end of period(B)

|                                      | Encumbrance | Land  | Buildings<br>and<br>improvements | Adjustments<br>To<br>Basis<br>(C) | Land<br>and<br>Improvements | Buildings<br>and<br>improvements<br>(D) | Total<br>(D,E) | Accumulated<br>Depreciation<br>(D,F) | Date<br>Con-struct-ed | Date<br>Acq |
|--------------------------------------|-------------|-------|----------------------------------|-----------------------------------|-----------------------------|---|----------------|--------------------------------------|-----------------------|-------------|
| <b>Single-user Retail</b>            |             |       |                                  |                                   |                             |   |                |                                      |                       |             |
| 22 <sup>nd</sup> Street Plaza        |             |       |                                  |                                   |                             |   |                |                                      |                       |             |
| Oak Brook, IL<br>Ameritech           | 987         | 750   | 1,231                            | 753                               | 750                         | 1,991                                   | 2,741          | 420                                  |                       | 11/97       |
| Joliet, IL<br>Bakers Shoes           | 522         | 170   | 883                              | 3                                 | 170                         | 886                                     | 1,056          | 257                                  | 1995                  | 05/97       |
| Chicago, IL<br>Bally's Total Fitness | -           | 645   | 343                              | 25                                | 645                         | 368                                     | 1,013          | 91                                   | 1891                  | 09/98       |
| St. Paul, MN<br>Carmax               | 3,145       | 1,298 | 4,612                            | -                                 | 1,298                       | 4,612                                   | 5,910          | 1,153                                | 1988                  | 09/99       |
| Schaumburg, IL<br>Carmax             | 11,730      | 7,142 | 13,461                           | -                                 | 7,142                       | 13,461                                  | 20,603         | 3,178                                | 1998                  | 12/98       |
| Tinley Park, IL<br>Circuit City      | 9,450       | 6,789 | 12,117                           | -                                 | 6,789                       | 12,117                                  | 18,906         | 2,861                                | 1998                  | 12/98       |
| Traverse City, MI<br>Cub Foods       | 1,688       | 1,123 | 1,779                            | -                                 | 1,123                       | 1,779                                   | 2,902          | 424                                  | 1998                  | 01/99       |
| Buffalo Grove, IL<br>Cub Foods       | -           | 1,426 | 5,929                            | -                                 | 1,426                       | 5,929                                   | 7,355          | 1,452                                | 1999                  | 06/99       |
|                                      | 2,255       | 2,183 | 3,561                            | -                                 | 2,183                       | 3,561                                   | 5,744          | 1,057                                | 1991                  | 03/99       |



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|                                       |        |       |        |   |       |        |        |       |            |
|---------------------------------------|--------|-------|--------|---|-------|--------|--------|-------|------------|
| Indianapolis, IN<br>Cub Foods         |        |       |        |   |       |        |        |       |            |
| Plymouth, MN<br>Cub Foods             | 2,732  | 1,551 | 3,916  | - | 1,551 | 3,917  | 5,468  | 987   | 1991 03/99 |
| Hutchinson, MN<br>Disney              | -      | 875   | 4,514  | 8 | 875   | 4,521  | 5,396  | 493   | 1999 01/03 |
| Celebration, FL<br>Dominick's         | 13,600 | 2,175 | 25,107 | - | 2,175 | 25,107 | 27,282 | 2,859 | 1995 07/02 |
| Countryside, IL<br>Dominick's         | 1,150  | 1,375 | 925    | - | 1,375 | 925    | 2,300  | 294   | 1975 12/97 |
| Glendale Heights,<br>IL<br>Dominick's | -      | 1,265 | 6,943  | 9 | 1,265 | 6,952  | 8,217  | 2,047 | 1997 09/97 |
| Hammond, IN<br>Dominick's             | 4,100  | 825   | 8,026  | - | 825   | 8,026  | 8,851  | 1,927 | 1999 05/99 |
| Schaumburg, IL                        | 5,345  | 2,294 | 8,393  | 3 | 2,294 | 8,395  | 10,689 | 2,402 | 1996 05/97 |

**INLAND REAL ESTATE CORPORATION**  
**Schedule III**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2005**

Initial Cost

Gross amount at which carried

(A)

at end of period(B)

| Encumbrance | Land  | Buildings and improvements | Adjustments To Basis (C) | Land and Improvements | Buildings and improvements (D) | Total (D,E) | Accumulated Depreciation (D,F) | Date Con-struct- |
|-------------|-------|----------------------------|--------------------------|-----------------------|--------------------------------|-------------|--------------------------------|------------------|
| -           | 1,980 | 4,325                      | 294                      | 1,980                 | 4,619                          | 6,599       | 1,326                          | 19               |
| 1,700       | 1,023 | 1,344                      | 2                        | 1,023                 | 1,346                          | 2,369       | 186                            | 19               |
| 882         | 405   | 949                        | -                        | 405                   | 949                            | 1,354       | 224                            | 19               |
| -           | 915   | 3,367                      | -                        | 915                   | 3,367                          | 4,282       | 19                             |                  |
| -           | 877   | 1,932                      | -                        | 877                   | 1,932                          | 2,809       | 225                            | 20               |
| -           | 915   | 2,389                      | -                        | 915                   | 2,389                          | 3,304       | 372                            | 19               |
| -           | 545   | 605                        | -                        | 545                   | 605                            | 1,150       | 163                            | 19               |

|              |       |       |       |     |       |       |        |       |    |
|--------------|-------|-------|-------|-----|-------|-------|--------|-------|----|
| ds,          |       |       |       |     |       |       |        |       |    |
| S,           | -     | 1,754 | 7,182 | -   | 1,754 | 7,182 | 8,936  | 448   | 20 |
| L<br>lio     | 1,730 | 725   | 1,970 | -   | 725   | 1,970 | 2,695  | 566   | 19 |
| g,           | -     | 1,215 | 1,273 | -   | 1,215 | 1,273 | 2,488  | 311   | 19 |
| L            | -     | 78    | 1,131 | -   | 78    | 1,131 | 1,209  | 411   | 19 |
| MO           | 570   | 666   | 2,046 | -   | 666   | 2,046 | 2,712  | 216   | 19 |
| <b>ood</b>   |       |       |       |     |       |       |        |       |    |
|              | 8,000 | 3,220 | 8,319 | 551 | 3,220 | 8,871 | 12,091 | 2,952 | 19 |
| a, IL<br>aza | 8,720 | 3,821 | 8,853 | 17  | 3,821 | 8,871 | 12,692 | 2,353 | 19 |
| L            | 709   | 769   | 1,078 | 17  | 769   | 1,100 | 1,869  | 283   | 19 |



**INLAND REAL ESTATE CORPORATION****Schedule III (continued)****Real Estate and Accumulated Depreciation****December 31, 2005**

Initial Cost

Gross amount at which carried

(A)

at end of period (B)

| Encumbrance | Land | Improvements | Adjustments   |              | Land and improvements (D) | Buildings and improvements (D) | Total (D,E) | Accumulated Depreciation (D,F) | Date Constructed | Date Acq |
|-------------|------|--------------|---------------|--------------|---------------------------|--------------------------------|-------------|--------------------------------|------------------|----------|
|             |      |              | Buildings and | to Basis (C) |                           |                                |             |                                |                  |          |

**Neighborhood****Retail****Centers**Bohl Farm  
Marketplace

|                  |       |       |       |   |       |       |        |       |      |       |
|------------------|-------|-------|-------|---|-------|-------|--------|-------|------|-------|
| Crystal Lake, IL | 7,833 | 5,800 | 9,888 | 1 | 5,800 | 9,889 | 15,689 | 1,779 | 2000 | 12/00 |
|------------------|-------|-------|-------|---|-------|-------|--------|-------|------|-------|

Brunswick Market  
Center

|               |       |       |        |       |       |        |        |       |       |       |
|---------------|-------|-------|--------|-------|-------|--------|--------|-------|-------|-------|
| Brunswick, OH | 7,130 | 1,552 | 11,912 | 1,163 | 1,552 | 13,075 | 14,627 | 1,312 | 97/98 | 12/02 |
|---------------|-------|-------|--------|-------|-------|--------|--------|-------|-------|-------|

Burnsville  
Crossing

|                |       |       |       |     |       |       |       |       |      |       |
|----------------|-------|-------|-------|-----|-------|-------|-------|-------|------|-------|
| Burnsville, MN | 2,858 | 2,061 | 4,667 | 231 | 2,061 | 4,902 | 6,963 | 1,364 | 1989 | 09/99 |
|----------------|-------|-------|-------|-----|-------|-------|-------|-------|------|-------|

|                        |       |       |       |       |       |       |       |       |      |       |
|------------------------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|
| Byerly's<br>Burnsville | 2,916 | 1,707 | 4,145 | 1,963 | 1,707 | 6,108 | 7,815 | 1,463 | 1988 | 09/99 |
|------------------------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|   |        |       |        |       |       |        |        |       |       |       |
|---|--------|-------|--------|-------|-------|--------|--------|-------|-------|-------|
| Burnsville, MN<br>Caton Crossing                |        |       |        |       |       |        |        |       |       |       |
| Plainfield, IL<br>Cliff Lake Center             | 7,425  | 2,412 | 8,752  | 37    | 2,412 | 8,790  | 11,202 | 836   | 1998  | 06/03 |
| Eagan, MN<br>Crestwood Plaza                    | 4,729  | 2,517 | 3,057  | 534   | 2,517 | 3,591  | 6,108  | 1,163 | 1988  | 09/99 |
| Crestwood, IL<br>Deer Trace                     | 904    | 326   | 1,483  | 49    | 326   | 1,532  | 1,858  | 453   | 1992  | 12/96 |
| Kohler, WI<br>Deer Trace II                     | 7,400  | 1,622 | 11,659 | 20    | 1,622 | 11,679 | 13,301 | 1,361 | 2000  | 07/02 |
| Kohler, WI<br>Downers Grove<br>Market           | -      | 925   | 3,355  | (38)  | 925   | 3,317  | 4,242  | 203   | 03/04 | 08/04 |
| Downers Grove,<br>IL<br>Eagle Crest             | 12,500 | 6,224 | 11,617 | 156   | 6,224 | 11,772 | 17,996 | 3,372 | 1998  | 03/98 |
| Naperville, IL<br>Eastgate Shopping<br>Center   | 2,350  | 1,879 | 2,938  | 328   | 1,879 | 3,267  | 5,146  | 1,176 | 1991  | 03/95 |
| Lombard, IL<br>Edinburgh<br>Festival            | 3,610  | 4,252 | 2,578  | 2,308 | 4,252 | 4,887  | 9,139  | 1,399 | 1959  | 07/98 |
| Brooklyn Park,<br>MN<br>Elmhurst City<br>Center | 4,625  | 2,225 | 6,373  | 76    | 2,225 | 6,449  | 8,674  | 1,699 | 1997  | 10/98 |
| Elmhurst, IL                                    | 2,514  | 2,050 | 3,011  | 577   | 2,050 | 3,589  | 5,639  | 1,080 | 1994  | 02/98 |

**INLAND REAL ESTATE CORPORATION****Schedule III (continued)****Real Estate and Accumulated Depreciation****December 31, 2005**

| Initial Cost                  |             |       | Adjustments  |       | Buildings    |              | Accumulated |       | Depreciation Date | Date  |
|-------------------------------|-------------|-------|--------------|-------|--------------|--------------|-------------|-------|-------------------|-------|
| Gross amount at which carried |             |       | Buildings    | to    | Land         | and          | Total       | (D,F) | Con-struct-ed     | Acq   |
| (A)                           |             |       | and          | Basis | and          | improvements | (D,E)       | (D,F) |                   |       |
| at end of period (B)          | Encumbrance | Land  | improvements | (C)   | improvements | (D)          | (D,E)       | (D,F) | Con-struct-ed     | Acq   |
| <b>Neighborhood</b>           |             |       |              |       |              |              |             |       |                   |       |
| <b>Retail</b>                 |             |       |              |       |              |              |             |       |                   |       |
| <b>Centers</b>                |             |       |              |       |              |              |             |       |                   |       |
| Elmhurst City Center          |             |       |              |       |              |              |             |       |                   |       |
| Elmhurst, IL                  | 2,514       | 2,050 | 3,011        | 577   | 2,050        | 3,589        | 5,639       | 1,080 | 1994              | 02/98 |
| Fashion Square                |             |       |              |       |              |              |             |       |                   |       |
| Skokie, IL                    | 6,200       | 2,394 | 6,902        | 876   | 2,394        | 7,779        | 10,173      | 2,055 | 1984              | 12/97 |
| Four Flaggs Annex             |             |       |              |       |              |              |             |       |                   |       |
| Niles, IL                     | -           | 1,122 | 2,173        | -     | 1,122        | 2,173        | 3,295       | 233   | 1973              | 11/02 |
| Gateway Square                |             |       |              |       |              |              |             |       |                   |       |
| Hinsdale, IL                  | 5,265       | 3,046 | 3,899        | 764   | 3,046        | 4,665        | 7,711       | 1,140 | 1985              | 03/99 |
| Goodyear                      | 630         | 315   | 835          | 25    | 315          | 860          | 1,175       | 289   | 1991              | 09/95 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |       |       |       |       |       |       |        |       |           |
|--|-------|-------|-------|-------|-------|-------|--------|-------|-----------|
| Montgomery, IL<br>Grand and Hunt<br>Club         |       |       |       |       |       |       |        |       |           |
| Gurnee, IL<br>Greentree Outlot                   | 1,796 | 970   | 2,623 | 59    | 970   | 2,681 | 3,651  | 801   | 199612/96 |
| Caledonia, WI<br>Hartford Plaza                  | -     | 312   | 727   | -     | 312   | 727   | 1,039  | 23    | 02/05     |
| Naperville, IL<br>Hawthorn Village               | 2,310 | 990   | 3,428 | 165   | 990   | 3,599 | 4,589  | 1,231 | 199509/95 |
| Vernon Hills, IL<br>Hickory Creek<br>Marketplace | 4,280 | 2,635 | 5,888 | 550   | 2,635 | 6,438 | 9,073  | 2,075 | 197908/96 |
| Frankfort, IL<br>High Point Center               | 5,750 | 1,797 | 4,435 | 2,713 | 1,797 | 7,148 | 8,945  | 1,609 | 199908/99 |
| Madison, WI<br>Homewood Plaza                    | 5,361 | 1,450 | 8,818 | 412   | 1,450 | 9,229 | 10,679 | 2,476 | 198404/98 |
| Homewood, IL<br>Iroquois Center                  | 1,013 | 535   | 1,398 | 208   | 535   | 1,606 | 2,141  | 428   | 199302/98 |
| Naperville, IL<br>Joliet Commons<br>Ph II        | 5,950 | 3,668 | 8,276 | 1,578 | 3,668 | 9,855 | 13,523 | 2,741 | 198312/97 |
| Joliet, IL                                       | 2,400 | 811   | 3,999 | -     | 811   | 3,999 | 4,809  | 852   | 199902/00 |



**INLAND REAL ESTATE CORPORATION****Schedule III (continued)****Real Estate and Accumulated Depreciation****December 31, 2005**

Initial Cost

Gross amount at which carried

(A)

at end of period (B)

| Encumbrance           | Land  | Improvements | Adjustments             | Land and improvements (D) | Buildings        | Total (D,E) | Accumulated Depreciation (D,F) | Date Con-struct-ed | Date Acq |       |
|-----------------------|-------|--------------|-------------------------|---------------------------|------------------|-------------|--------------------------------|--------------------|----------|-------|
|                       |       |              | Buildings and Basis (C) |                           | and improvements |             |                                |                    |          |       |
| <b>Neighborhood</b>   |       |              |                         |                           |                  |             |                                |                    |          |       |
| <b>Retail</b>         |       |              |                         |                           |                  |             |                                |                    |          |       |
| <b>Centers</b>        |       |              |                         |                           |                  |             |                                |                    |          |       |
| Mallard Crossing      |       |              |                         |                           |                  |             |                                |                    |          |       |
| Elk Grove Village, IL | 4,050 | 1,796        | 6,332                   | 186                       | 1,796            | 6,519       | 8,315                          | 1,983              | 1993     | 05/97 |
| Mankato Heights       |       |              |                         |                           |                  |             |                                |                    |          |       |
| Mankato, MN           | 8,910 | 2,332        | 12,782                  | 847                       | 2,332            | 13,629      | 15,961                         | 1,508              | 2002     | 04/03 |
| Maple Grove Retail    |       |              |                         |                           |                  |             |                                |                    |          |       |
| Maple Grove, MN       | 4,050 | 2,085        | 5,758                   | 1,385                     | 2,085            | 7,143       | 9,228                          | 1,886              | 1998     | 09/99 |
| Maple Plaza           |       |              |                         |                           |                  |             |                                |                    |          |       |
| Downers Grove, IL     |       |              |                         |                           |                  |             |                                |                    |          |       |
| Medina Marketplace    | 1,583 | 1,364        | 1,822                   | 121                       | 1,364            | 1,944       | 3,308                          | 567                | 1988     | 01/98 |
|                       | 5,250 | 2,769        | 6,746                   | -                         | 2,769            | 6,746       | 9,515                          | 693                | 56/99    | 12/02 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |       |       |       |       |       |       |        |       |      |       |
|--|-------|-------|-------|-------|-------|-------|--------|-------|------|-------|
| Medina, OH<br>Mundelein Plaza                  |       |       |       |       |       |       |        |       |      |       |
| Mundelein, IL<br>Nantucket Square              | 1,005 | 596   | 1,350 | 62    | 596   | 1,411 | 2,007  | 472   | 1990 | 03/96 |
| Schaumburg, IL<br>Naper West Ph II             | 2,200 | 1,908 | 2,350 | 61    | 1,908 | 2,428 | 4,336  | 819   | 1980 | 09/95 |
| Naperville, IL<br>Niles Shopping<br>Center     | -     | 1,116 | 2,024 | 1,326 | 1,116 | 3,350 | 4,466  | 526   | 1985 | 10/02 |
| Niles, IL<br>Northgate<br>Shopping             | 1,617 | 850   | 2,466 | 145   | 850   | 2,612 | 3,462  | 742   | 1982 | 04/97 |
| Sheboygan, WI<br>Oak Forest<br>Commons         | 6,185 | 666   | 7,932 | 5     | 666   | 7,938 | 8,604  | 190   |      | 4/05  |
| Oak Forest, IL<br>Oak Forest<br>Commons Ph III | 6,618 | 2,796 | 9,034 | 647   | 2,796 | 9,681 | 12,477 | 2,660 | 1998 | 03/98 |
| Oak Forest, IL<br>Oak Lawn Town<br>Center      | -     | 205   | 907   | 37    | 205   | 944   | 1,149  | 252   | 1999 | 06/99 |
| Oak Lawn, IL<br>Orland Greens                  | -     | 1,384 | 1,034 | -     | 1,384 | 1,034 | 2,418  | 227   | 1999 | 06/99 |
| Orland Park, IL                                | 3,550 | 1,246 | 3,878 | 806   | 1,246 | 4,685 | 5,931  | 1,200 | 1984 | 09/98 |

**INLAND REAL ESTATE CORPORATION**

**Schedule III (continued)**

**Real Estate and Accumulated Depreciation**

**December 31, 2005**

Initial Cost

Gross amount at which carried

(A)

at end of period (B)

| Encumbrance | Land  | Buildings and improvements | Adjustments to Basis (C) | Land and improvements | Buildings and improvements (D) | Total (D,E) | Accumulated Depreciation (D,F) | Date Con-struct- |    |
|-------------|-------|----------------------------|--------------------------|-----------------------|--------------------------------|-------------|--------------------------------|------------------|----|
|             | 625   | 461                        | 796                      | (23)                  | 461                            | 774         | 1,235                          | 231              | 19 |
|             | 3,066 | 3,200                      | 6,560                    | 2,058                 | 3,200                          | 8,932       | 12,132                         | 180              |    |
|             | 6,500 | 4,256                      | 8,575                    | 20                    | 4,256                          | 8,595       | 12,851                         | 2,127            | 19 |
|             | -     | 4,483                      | 5,390                    | 1,022                 | 4,483                          | 6,471       | 10,954                         | 703              | 86 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|       |       |       |       |      |       |       |       |       |           |  |
|-------|-------|-------|-------|------|-------|-------|-------|-------|-----------|--|
| Park, |       |       |       |      |       |       |       |       |           |  |
| aire  |       |       |       |      |       |       |       |       |           |  |
| rg,   | 762   | 320   | 987   | 8    | 320   | 995   | 1,315 | 298   | 19        |  |
| MN    | 5,180 | 1,459 | 5,175 | 23   | 1,459 | 5,198 | 6,657 | 1,373 | 19        |  |
| tlot  |       |       |       |      |       |       |       |       |           |  |
| IL    | 900   | 522   | 1,278 | 9    | 522   | 1,287 | 1,809 | 386   | 19        |  |
| oint  |       |       |       |      |       |       |       |       |           |  |
| L     | -     | 1,000 | 4,721 | 69   | 1,000 | 4,789 | 5,789 | 1,548 | 19        |  |
| e,    |       |       |       |      |       |       |       |       |           |  |
| re    | 3,290 | 1,592 | 4,498 | 4    | 1,592 | 4,523 | 6,115 | 1,123 | 19        |  |
| Ctr   |       |       |       |      |       |       |       |       |           |  |
| IL    | 6,425 | 2,853 | 3,129 | 662  | 2,853 | 3,793 | 6,646 | 1,126 | 19        |  |
| ce    |       |       |       |      |       |       |       |       |           |  |
| MN    | 5,885 | 2,043 | 7,328 | 161  | 2,043 | 7,527 | 9,570 | 661   | 2001 / 20 |  |
|       |       |       |       |      |       |       |       |       |           |  |
|       | 2,670 | 1,530 | 2,666 | (25) | 1,530 | 2,641 | 4,171 | 780   | 19        |  |
|       |       |       |       |      |       |       |       |       |           |  |
| IL    | 1,086 | 825   | 1,380 | 38   | 825   | 1,418 | 2,243 | 343   | 19        |  |
|       |       |       |       |      |       |       |       |       |           |  |
| IL    | 1,382 | 989   | 1,790 | -    | 989   | 1,792 | 2,781 | 433   | 19        |  |



**INLAND REAL ESTATE CORPORATION**

**(Schedule III (continued))**

**Real Estate and Accumulated Depreciation**

**December 31, 2005**

Initial Cost

Gross amount at which carried

(A)

at end of period (B)

| Encumbrance | Land   | Buildings and improvements | Adjustments to Basis (C) | Land and improvements | Buildings and improvements (D) | Total (D,E) | Accumulated Depreciation (D,F) | Date Con-struct- |    |
|-------------|--------|----------------------------|--------------------------|-----------------------|--------------------------------|-------------|--------------------------------|------------------|----|
|             | 3,130  | 1,735                      | 4,449                    | 1,042                 | 1,735                          | 5,491       | 7,226                          | 1,687            | 19 |
|             | 3,878  | 2,470                      | 4,566                    | 324                   | 2,470                          | 4,889       | 7,359                          | 1,315            | 19 |
|             | 11,640 | 6,562                      | 12,764                   | 145                   | 6,562                          | 12,909      | 19,471                         | 2,840            | 19 |
|             | 1,645  | 768                        | 2,655                    | 143                   | 768                            | 2,798       | 3,566                          | 886              | 19 |

|       |       |       |        |       |       |        |        |       |     |
|-------|-------|-------|--------|-------|-------|--------|--------|-------|-----|
| ry,   |       |       |        |       |       |        |        |       |     |
| MN    | 7,500 | 2,964 | 11,748 | -     | 2,964 | 11,748 | 14,712 | 1,207 | 007 |
| S,    | -     | 1,253 | 4,686  | -     | 1,253 | 4,687  | 5,940  | 259   | 20  |
| week  |       |       |        |       |       |        |        |       |     |
| N     | 1,735 | 1,228 | 2,262  | 514   | 1,228 | 2,776  | 4,004  | 885   | 19  |
| rove  |       |       |        |       |       |        |        |       |     |
| ub    | 2,900 | 1,398 | 4,418  | 95    | 1,398 | 4,513  | 5,911  | 1,256 | 19  |
| s     |       |       |        |       |       |        |        |       |     |
| L     | 3,100 | 1,440 | 4,533  | 1,575 | 1,440 | 6,147  | 7,587  | 1,584 | 19  |
| H II  |       |       |        |       |       |        |        |       |     |
|       | -     | 878   | 2,361  | 6     | 878   | 2,367  | 3,245  | 88    |     |
| enter |       |       |        |       |       |        |        |       |     |
| lee,  | 7,900 | 1,794 | 7,415  | 643   | 1,794 | 8,264  | 10,058 | 2,417 | 19  |
| IL    | 3,848 | 2,611 | 4,887  | 328   | 2,611 | 5,215  | 7,826  | 1,472 | 19  |
| , IL  | 7,000 | 4,234 | 9,422  | (293) | 4,234 | 9,128  | 13,362 | 2,330 | 19  |
| L     | 2,202 | 1,435 | 2,981  | 419   | 1,435 | 3,402  | 4,837  | 897   | 19  |





## INLAND REAL ESTATE CORPORATION

(Schedule III (continued))

## Real Estate and Accumulated Depreciation

December 31, 2005

Initial Cost

Gross amount at which carried

(A)

at end of period (B)

|       | Encumbrance | Land  | Buildings and improvements | Adjustments to Basis (C) | Land and improvements | Buildings and improvements (D) | Total (D,E) | Accumulated Depreciation (D,F) | Date Con-struct |
|-------|-------------|-------|----------------------------|--------------------------|-----------------------|--------------------------------|-------------|--------------------------------|-----------------|
| od    |             |       |                            |                          |                       |                                |             |                                |                 |
| ssing |             |       |                            |                          |                       |                                |             |                                |                 |
| Plaza | 6,000       | 2,908 | 9,135                      | 303                      | 2,908                 | 9,439                          | 12,347      | 1,183                          |                 |
| , IL  | 4,620       | 1,820 | 4,993                      | 592                      | 1,820                 | 5,586                          | 7,406       | 1,487                          |                 |
| IN    | 8,800       | 4,392 | 10,521                     | (93)                     | 4,392                 | 10,428                         | 14,820      | 785                            |                 |
| Plaza |             |       |                            |                          |                       |                                |             |                                |                 |
| VI    | 8,000       | 4,798 | 8,759                      | 907                      | 4,798                 | 9,666                          | 14,464      | 2,394                          |                 |
| nter  | 1,334       | 454   | 2,068                      | 143                      | 454                   | 2,218                          | 2,672       | 625                            |                 |

L

|  |       |       |       |      |       |       |       |     |
|--|-------|-------|-------|------|-------|-------|-------|-----|
|  | 3,500 | 2,317 | 3,320 | (20) | 2,317 | 3,301 | 5,618 | 835 |
|--|-------|-------|-------|------|-------|-------|-------|-----|

|  |     |     |       |    |     |       |       |     |
|--|-----|-----|-------|----|-----|-------|-------|-----|
|  | 993 | 440 | 1,523 | 52 | 440 | 1,576 | 2,016 | 416 |
|--|-----|-----|-------|----|-----|-------|-------|-----|

A

|  |     |     |     |    |     |       |       |     |
|--|-----|-----|-----|----|-----|-------|-------|-----|
|  | 650 | 310 | 999 | 55 | 310 | 1,054 | 1,364 | 316 |
|--|-----|-----|-----|----|-----|-------|-------|-----|

MN

Waukegan

|  |       |       |       |     |       |       |       |     |
|--|-------|-------|-------|-----|-------|-------|-------|-----|
|  | 2,234 | 1,597 | 2,859 | 304 | 1,597 | 3,163 | 4,760 | 940 |
|--|-------|-------|-------|-----|-------|-------|-------|-----|

Heights

|  |     |     |       |    |     |       |       |     |
|--|-----|-----|-------|----|-----|-------|-------|-----|
|  | 975 | 529 | 1,383 | 29 | 529 | 1,413 | 1,942 | 386 |
|--|-----|-----|-------|----|-----|-------|-------|-----|

IL

|  |       |       |       |     |       |       |        |       |
|--|-------|-------|-------|-----|-------|-------|--------|-------|
|  | 3,940 | 2,976 | 6,898 | 384 | 2,976 | 7,300 | 10,276 | 1,917 |
|--|-------|-------|-------|-----|-------|-------|--------|-------|

A

N

|  |       |       |        |     |       |        |        |       |
|--|-------|-------|--------|-----|-------|--------|--------|-------|
|  | 9,142 | 5,347 | 11,700 | 805 | 5,347 | 12,511 | 17,858 | 3,519 |
|--|-------|-------|--------|-----|-------|--------|--------|-------|

**INLAND REAL ESTATE CORPORATION**

**Schedule III (continued)**

**Real Estate and Accumulated Depreciation**

**December 31, 2005**

| Initial Cost                  |        |                            |                          |                       |                                |             |                                |        |              |      |
|-------------------------------|--------|----------------------------|--------------------------|-----------------------|--------------------------------|-------------|--------------------------------|--------|--------------|------|
| Gross amount at which carried |        |                            |                          |                       |                                |             |                                |        |              |      |
| (A)                           |        |                            |                          |                       |                                |             |                                |        |              |      |
| at end of period (B)          |        |                            |                          |                       |                                |             |                                |        |              |      |
| Encumbrance                   | Land   | Buildings and improvements | Adjustments to Basis (C) | Land and improvements | Buildings and improvements (D) | Total (D,E) | Accumulated Depreciation (D,F) | Date   | Con-struct-e |      |
|                               | 8,619  | 5,720                      |                          | 10,350                | 1,222                          | 5,720       | 11,573                         | 17,293 | 3,072        | 198  |
|                               | 20,100 | 7,290                      |                          | 22,193                | -                              | 7,290       | 22,193                         | 29,483 | 1,129        |      |
|                               | 12,141 | 8,488                      |                          | 14,202                | 4,979                          | 8,488       | 19,183                         | 27,671 | 1,897        | 73/9 |
|                               | 6,600  | 3,033                      |                          | 7,332                 | 410                            | 3,033       | 7,785                          | 10,818 | 245          |      |
|                               | 13,480 | 4,089                      |                          | 15,684                | (104)                          | 4,089       | 16,112                         | 20,201 | 4,694        | 199  |

|      |        |       |        |       |       |        |        |       |     |
|------|--------|-------|--------|-------|-------|--------|--------|-------|-----|
|      | 6,490  | 3,253 | 9,208  | 946   | 3,253 | 10,154 | 13,407 | 2,784 | 199 |
| L    | 11,125 | 4,075 | 12,179 | 1,589 | 4,075 | 13,769 | 17,844 | 4,111 | 199 |
| ck   |        |       |        |       |       |        |        |       |     |
| ok,  | 12,500 | 3,666 | 11,669 | 5,267 | 3,666 | 16,941 | 20,607 | 4,940 | 199 |
| est  |        |       |        |       |       |        |        |       |     |
| e,   | 7,695  | 5,335 | 9,612  | 342   | 5,335 | 9,960  | 15,295 | 2,916 | 198 |
| er   |        |       |        |       |       |        |        |       |     |
| rk,  | 14,090 | 5,514 | 9,628  | (504) | 5,514 | 9,124  | 14,638 | 2,539 | 198 |
| ,    |        |       |        |       |       |        |        |       |     |
|      | 11,000 | 2,889 | 15,644 | (321) | 2,889 | 15,323 | 18,212 | 3,602 | 199 |
| lis, | 15,800 | 7,762 | 23,603 | 1,148 | 7,762 | 24,756 | 32,518 | 5,795 | 199 |
| s    |        |       |        |       |       |        |        |       |     |
| IN   | 9,850  | 4,324 | 15,131 | 36    | 4,324 | 15,168 | 19,492 | 3,714 | 199 |
|      | 17,548 | 8,652 | 22,963 | 1,479 | 8,652 | 24,442 | 33,094 | 7,435 | 198 |



**INLAND REAL ESTATE CORPORATION**

**Schedule III (continued)**

**Real Estate and Accumulated Depreciation**

**December 31, 2005**

Initial Cost

Gross amount at which carried

(A)

at end of period (B)

| Encumbrance | Land   | Buildings and improvements | Adjustments to Basis (C) | Land and improvements | Buildings and improvements (D) | Total (D,E) | Accumulated Depreciation (D,F) | Date Con-struct |
|-------------|--------|----------------------------|--------------------------|-----------------------|--------------------------------|-------------|--------------------------------|-----------------|
| 22,500      | 16,301 | 26,476                     | 51                       | 16,301                | 26,554                         | 42,855      | 2,742                          |                 |
| 5,510       | 1,079  | 8,240                      | 48                       | 1,079                 | 8,289                          | 9,368       | 2,046                          |                 |
| 8,500       | 4,489  | 10,615                     | 121                      | 4,489                 | 10,737                         | 15,226      | 875                            |                 |
| 12,050      | 4,612  | 15,160                     | (190)                    | 4,612                 | 14,970                         | 19,582      | 4,280                          |                 |
| 11,000      | 5,338  | 15,410                     | 1,365                    | 5,338                 | 16,778                         | 22,116      | 4,120                          |                 |

|    |         |         |         |        |         |         |           |         |
|----|---------|---------|---------|--------|---------|---------|-----------|---------|
| \$ | 602,817 | 317,604 | 824,631 | 52,377 | 317,604 | 878,402 | 1,196,006 | 188,469 |
|----|---------|---------|---------|--------|---------|---------|-----------|---------|

**INLAND REAL ESTATE CORPORATION**  
**Schedule III (continued)**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2005, 2004 and 2003**

Notes:

(A)

The initial cost to the Company represents the original purchase price of the property, including amounts incurred subsequent to acquisition which were contemplated at the time the property was acquired.

(B)

The aggregate cost of real estate owned at December 31, 2005 and 2004 for federal income tax purposes was approximately \$1,190,949 and \$1,207,645, (unaudited,) respectively.

(C)

Adjustments to basis include additions to investment properties net of payments received under master lease agreements. The Company, from time to time, receives payments under master lease agreements covering spaces vacant at the time of acquisition. The payments range from one to two years from the date of acquisition of the property or until the space is leased and the tenants begin paying rent. GAAP requires the Company to treat these payments as a reduction to the purchase price of the investment properties upon receipt of the payment, rather than as rental income. As of December 31, 2005, the Company had one investment property, Greentree Center, located in Caledonia, Wisconsin, subject to master lease agreements.

(D)

Not included in the building and improvements and accumulated depreciation totals are expenses paid by the Company for improvements to spaces leased for its corporate offices. As of December 31, 2005, these amounts are \$212 and \$15, respectively.

(E)

Reconciliation of real estate owned:



Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

|  |    | 2005      | 2004      | 2003      |
|--|----|-----------|-----------|-----------|
| Balance at beginning of year                                     | \$ | 1,213,761 | 1,283,066 | 1,211,385 |
| Purchases of investment properties                               |    | 146,897   | 67,987    | 71,046    |
| Additions to investment properties,<br>including amounts payable |    | 13,215    | 12,111    | 14,271    |
| Sale of investment properties                                    |    | (27,673)  | (30,460)  | (13,256)  |
| Contribution of investment properties to<br>joint venture        |    | (150,140) | (119,424) | -         |
| Payments received under master leases                            |    | (54)      | 481       | (380)     |
| Balance at end of year   | \$ | 1,196,006 | 1,213,761 | 1,283,066 |

(F)

Reconciliation of accumulated depreciation:

|  |    | 2005    | 2004     | 2003    |
|--|----|---------|----------|---------|
| Balance at beginning of year   | \$ | 163,256 | 150,177  | 117,939 |
| Depreciation expense   |    | 32,383  | 35,463   | 33,945  |
| Accumulated depreciation on sale of<br>investment property                             |    | (1,941) | (4,514)  | (1,707) |
| Accumulated depreciation associated<br>with<br>contribution of assets to joint venture |    | (5,214) | (17,870) | -       |
| Balance at end of year   | \$ | 188,483 | 163,256  | 150,177 |

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

There were no disagreements on accounting or financial disclosure during 2005.

**Item 9A. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures**

The Company has established disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to the officers who certify the Company's financial reports and to the members of senior management and the Board of Directors.

Based on management's evaluation as of December 31, 2005, the chief executive officer and chief financial officer of the Company have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

**Management's Annual Report on Internal Control Over Financial Reporting**

The Company's management is responsible for establishing and maintaining

adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under the supervision and with the participation of its management, including its chief executive officer and chief financial officer, the Company conducted an evaluation of the effectiveness of its internal control over financial reporting based on the framework in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in Internal Control – Integrated Framework, the Company's management concluded that its internal control over financial reporting was effective as of December 31, 2005.

The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

All internal control systems have inherent limitations and may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

KPMG LLP, an independent registered public accounting firm, has issued an attestation report on management's assessment of the effectiveness of its internal control over financial reporting as of December 31, 2005, which is included in Part II, Item 8 of this Annual Report.

### **Changes in Internal Controls**

There were no changes to the Company's internal control over financial reporting during the fourth quarter ended December 31, 2005 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

### **Item 9B. Other Information**

None.



### **PART III**

#### **Item 10. Directors and Executive Officers of the Registrant**

The information required by this Item 10 is incorporated by reference to, and will be contained in, our definitive proxy statement, which we anticipate filing no later than April 30, 2006.

#### **Item 11. Executive Compensation**

The information required by this Item 11 is incorporated by reference to, and will be contained in, our definitive proxy statement, which we anticipate filing no later than April 30, 2006.

#### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by this Item 12 is incorporated by reference to, and will be contained in, our definitive proxy statement, which we anticipate filing no later than April 30, 2006.

#### **Item 13. Certain Relationships and Related Transactions**

The information required by this Item 13 is incorporated by reference to, and will be contained in, our definitive proxy statement, which we anticipate filing no later than April 30, 2006.

#### **Item 14. Principal Accountant Fees and Services**

The information required by this Item 14 is incorporated by reference to, and will be contained in, our definitive proxy statement, which we anticipate filing no later than April 30, 2006.



**Part IV**

**Item 15. Exhibits, Financial Statement Schedules**

(a)(1)

Financial Statements:

Report of Independent Registered Public Accounting Firm

Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting

Consolidated Balance Sheets December 31, 2005 and 2004

Consolidated Statements of Operations for the years ended December 31, 2005, 2004 and 2003

Consolidated Statements of Stockholders' Equity for the years ended December 31, 2005, 2004 and 2003

Consolidated Statements of Cash Flows for the years ended December 31, 2005, 2004 and 2003

Notes to Consolidated Financial Statements

(a)(2)

Financial Statement Schedules:

Real Estate and Accumulated Depreciation (Schedule III)

All financial statements schedules other than those filed herewith have been omitted as the required information is not applicable or the information is presented in the financial statements or related notes.

(a)(3)

Exhibits:

The exhibits filed herewith are set forth on the Exhibit Index included with this Annual Report on Form 10-K.



**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

INLAND REAL ESTATE CORPORATION

/s/ ROBERT D. PARKS

By:

Robert D. Parks

Title:

President, Chief Executive Officer

(principal executive officer) and Director

Date:

March 2, 2006

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

/s/ DANIEL L. GOODWIN

By:

Daniel L. Goodwin

Title:

Chairman of the Board

Date:

March 2, 2006

/s/ ROLAND W. BURRIS

By:

Roland W. Burris

Title:

Director

Date:

March 2, 2006

/s/ JOEL G. HERTER

/s/ HEIDI N. LAWTON

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

By:

Joel G. Herter

Title:

Director

Date:

March 2, 2006

/s/ JOEL D. SIMMONS

By:

Joel D. Simmons

Title:

Director

Date:

March 2, 2006

/s/ THOMAS H. MCAULEY

By:

Thomas H. McAuley

Title:

Director

Date:

March 2, 2006

/s/ ROBERT D. PARKS

By:

Robert D. Parks

Title:

President, Chief Executive Officer and  
Director (principal executive officer)

Date:

March 2, 2006

By:

Heidi N. Lawton

Title:

Director

Date:

March 2, 2006

/s/ THOMAS D'ARCY

By:

Thomas D'Arcy

Title:

Director

Date:

March 2, 2006

/s/ THOMAS MCWILLIAMS

By:

Thomas McWilliams

Title:

Director

Date:

March 2, 2006

/s/ BRETT A. BROWN

By:

Brett A. Brown

Title:

Chief Financial Officer (principal  
financial and accounting officer)

Date:

March 2, 2006



**INLAND REAL ESTATE CORPORATION**

Annual Report on Form 10-K

for the fiscal year ended December 31, 2005

**EXHIBIT INDEX**

The following exhibits are filed as part of this Annual Report on Form 10-K or incorporated by reference herein:

Item No.

Description

3.1

Third Articles of Amendment and Restatement of the Registrant (1)

3.2

Amended and Restated Bylaws of the Registrant (2)

4.1

Specimen Stock Certificate (3)

4.2

Amended and Restated Dividend Reinvestment Plan of the Registrant (4)

10.1

## Edgar Filing: INLAND REAL ESTATE CORP - Form 10-K

Credit Agreement, dated as of June 28, 2002, among Inland Real Estate Corporation as borrower, KeyBank National Association as administrative agent and co-lead arranger, Fleet National Bank as syndication agent and co-lead arranger, and the several lenders from time to time parties thereto (5)

### 10.2

Amended and Restated Credit Agreement, dated as of May 2, 2003, among Inland Real Estate Corporation as borrower, KeyBank National Association as administrative agent and lead arranger, and the several lenders from time to time parties thereto (6)

### 10.3

Second Amended and Restated Credit Agreement dated as of April 22, 2005 among Inland Real Estate Corporation, as borrower and KeyBank National Association as administrative agent, KeyBanc Capital Markets as co-lead arranger, Bank of America N.A. as syndication agent, Banc of America Securities LLC as co-lead arranger, LaSalle Bank National Association as co-documentation agent, Eurohypo AG New York as co-documentation agent and the several lenders from time to time parties hereto as lenders (7)

### 10.4

Amended and Restated Independent Director Stock Option Plan (8)

### 10.5

Consulting Agreement between the Registrant and Robert D. Parks, dated as of July 1, 2000 (9)

### 10.6

Operating Agreement, dated as of October 8, 2004, among Inland Real Estate Corporation, The New York State Teachers Retirement System, by and through its designated advisor, Morgan Stanley Real Estate Advisor, Inc., and IN Retail Manager, L.L.C. (10)

### 10.7

Contribution Agreement, dated as of October 8, 2004, by and between IN Retail Fund, L.L.C., Inland Real Estate Corporation and The New York State Teachers Retirement System (11)

10.8

Termination and Release of Put Agreement, dated as of September 3, 2003, made by Inland Real Estate Corporation in favor of Fleet National Bank, as administrative agent (12)

10.9

Lock-Up Agreement, dated as of August 4, 2004, by and between Inland Real Estate Corporation, The Inland Group, Inc., Inland Mortgage Investment Corporation, Inland Real Estate Investment Corporation, Partnership Ownership Corporation, Daniel L. Goodwin, G. Joseph Cosenza and Robert D. Parks (13)

98

10.10

Property Acquisition Agreement, dated as of November 1, 2004, by and between Inland Real Estate Acquisitions, Inc. and Inland Real Estate Corporation (14)

10.11

Employment Agreement between Inland Real Estate Corporation and D. Scott Carr, effective as of January 1, 2004 (15)

10.12

Employment Agreement between Inland Real Estate Corporation and William W. Anderson, effective as of January 1, 2004 (16)

10.13

Employment Agreement between Inland Real Estate Corporation and Kristi A. Rankin, effective as of January 1, 2004 (17)

10.14

Employment Agreement between Inland Real Estate Corporation and Brett A. Brown, effective as of May 17, 2004 (18)

14.1

Code of Ethics (19)

21.1

Subsidiaries of the Registrant (\*)

23.1

Consent of KPMG LLP, dated March 3, 2006 (\*)

31.1

Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (\*)

31.2

Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (\*)

32.1

Certification of principal executive officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (\*)

32.2

Certification of principal financial officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (\*)

---

(1)

Incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K dated July 1, 2000, as filed by the Registrant with the Securities and Exchange Commission on July 14, 2000 (file number 000-28382).

(2)

Incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K dated September 29, 2004, as filed by the Registrant with the Securities and Exchange Commission on October 1, 2004 (file number 001-32185).

(3)

Incorporated by reference to Exhibit 4.2 to the Registrant's Post-Effective Amendment No. 1 to Form S-3 Registration Statement, as filed by the Registrant with the Securities and Exchange Commission on July 30, 2004 (file number 333-107077).



(4)

Incorporated by reference to the Registrant's Post-Effective Amendment No. 1 to Form S-3 Registration Statement, as filed by the Registrant with the Securities and Exchange Commission on July 30, 2004 (file number 333-107077).

(5)

Incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2002, as filed by the Registrant with the Securities and Exchange Commission on August 14, 2002 (file number 000-28382).

(6)

Incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2003, as filed by the Registrant with the Securities and Exchange Commission on August 7, 2003 (file number 000-28382).

(7)

Incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2005, as filed by the Registrant with the Securities and Exchange Commission on May 9, 2005 (file number 001-32185).

(8)

Incorporated by reference to Exhibit 10.4 to the Registrant's Registration Statement on Form S-11/A, as filed by the Registrant with the Securities and Exchange Commission on July 18, 1996 (file number 333-06459).

(9)

Incorporated by reference to Exhibit 10.4 to the Registrant's Current Report on Form 8-K dated July 1, 2000, as filed by the Registrant with the Securities and Exchange Commission on July 14, 2000 (file number 000-28382).

(10)

Incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K/A dated October 8, 2004, as filed by the Registrant with the Securities and Exchange Commission on October 25, 2004 (file number 001-32185).

(11)

Incorporated by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K/A dated October 8, 2004, as filed by the Registrant with the Securities and Exchange Commission on October 22, 2004 (file number 001-32185).

(12)

Incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2004, as filed by the Registrant with the Securities and Exchange Commission on August 5, 2004 (file number 001-32185).

(13)

Incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2004, as filed by the Registrant with the Securities and Exchange Commission on August 5, 2004 (file number 001-32185).

(14)

Incorporated by reference to Exhibit 10 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2004, as filed by the Registrant with the Securities and Exchange Commission on November 9, 2004 (file number 001-32185).

(15)

Incorporated by reference to Exhibit 10.10 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, as filed by the Registrant with the Securities and Exchange Commission on March 14, 2005.

(16)

Incorporated by reference to Exhibit 10.11 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, as filed by the Registrant with the Securities and Exchange Commission on March 14, 2005.

(17)

Incorporated by reference to Exhibit 10.12 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, as filed by the Registrant with the Securities and Exchange Commission on March 14, 2005.

(18)

Incorporated by reference to Exhibit 10.13 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, as filed by the Registrant with the Securities and Exchange Commission on March 14, 2005.

(19)

Incorporated by reference to Exhibit 14.1 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, as filed by the Registrant with the Securities and Exchange Commission on March 15, 2004 (file number 000-28382).

(\*)

Filed as part of this Annual Report on Form 10-K.

99