FRONTIER AIRLINES INC /CO/ Form 10-Q November 08, 2004

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
 For the quarterly period ended September 30, 2004.

L TRANSITION REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 1-12805

FRONTIER AIRLINES, INC.

(Exact name of registrant as specified in its charter)

<u>Colorado</u> (State or other jurisdiction of incorporated or organization) <u>84-1256945</u> (I.R.S. Employer Identification No.)

<u>7001 Tower Road, Denver, CO</u> (Address of principal executive offices)

<u>80249</u> (Zip Code)

Issuer s telephone number including area code: (720) 374-4200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject

to such filing requirements for the past 90 days. Yes |X| No $|_|$

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes |X| No |_|

The number of shares of the Company s common stock outstanding as of October 29, 2004 was 35,612,942.

33

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

Page

Item 1. Financial Information

Financial Statements

| Item 2. | Management s Discussion and Analysis of Financial Condition and |
|---------|---|
| | Results of Operations |

- Item 3. Quantitative and Qualitative Disclosures About Market Risk 32
- Item 4. Controls and Procedures

PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders 34

Item 6. Exhibits and Reports on Form 8-K

1

8

FINANCIAL INFORMATION

FRONTIER AIRLINES, INC. Balance Sheets (Unaudited)

| | September 30, 2004 | March 31, 2004 |
|---|---|---|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$160,053,113 | \$188,608,729 |
| Short-term investments | | 2,000,000 |
| Restricted investments | 32,694,165 | 24,732,024 |
| Receivables, net of allowance for doubtful accounts of \$359,000 | | |
| and \$225,000 at September 30, 2004 and March 31, 2004, respectively | 33,865,613 | 26,308,352 |
| Income tax receivable | 155,250 | 262,091 |
| Security and other deposits | 1,831,250 | 215,000 |
| Prepaid expenses and other assets | 18,932,493 | 13,093,499 |
| Inventories, net of allowance of \$4,154,000 and \$2,991,000 | | |
| at September 30, 2004 and March 31, 2004, respectively | 7,998,996 | 6,126,573 |
| Assets held for sale | 1,862,305 | |
| Deferred tax assets | 7,625,886 | 8,386,390 |
| Total current assets | 265,019,071 | 269,732,658 |
| Property and equipment, net | 466,542,043 | 440,470,566 |
| Security and other deposits | 18,148,128 | 16,261,690 |
| Aircraft pre-delivery payments | 14,351,540 | 28,329,370 |
| Restricted investments | 11,621,329 | 9,971,212 |
| Deferred loan expenses and other assets | 8,439,596 | 4,940,102 |
| | | |
| | \$784,121,707 | \$769,705,598 |
| <i>Liabilities and Stockholders' Equity</i> Current liabilities: Accounts payable Air traffic liability Other accrued expenses Current portion of long-term debt | \$ 31,971,910 93,959,514 48,491,832 17,724,598 | \$ 31,167,168 83,339,560 44,660,868 17,386,538 |
| Deferred revenue and other current | 17,724,598 | 17,500,550 |
| liabilities | 5,553,706 | 5,105,136 |
| Total current liabilities | 197,701,560 | 181,659,270 |
| Long-term debt | 292,048,540 | 280,000,752 |
| Deferred tax liability | 26,943,208 | 32,225,150 |
| Deferred revenue and other liabilities | 16,344,818 | 17,878,800 |
| Total liabilities | 533,038,126 | 511,763,972 |
| Stockholders equity: Preferred stock, no par value, authorized 1,000,000 shares; none issued Common stock, no par value, stated value of \$.001 per share, authorized 100,000,000; 35,609,942 and 35,597,442 issued and outstanding at September 30, 2004 and March 31, 2004, respectively Additional paid-in capital Unearned ESOP shares Other comprehensive income (loss) | 35,610 185,171,920 (727,545) 111,222 | 35,597 185,078,386 (2,182,634) (137,785) |

| | September 30, 2004 | March 31, 2004 |
|-------------------|-----------------------|-------------------|
| Retained earnings | 66,492,374 | 75,148,062 |
| | 251,083,581 | 257,941,626 |
| | \$784,121,707 | \$769,705,598 |
| | | |

See accompanying notes to financial statements.

-1-

FRONTIER AIRLINES, INC. Statements of Operations (Unaudited)

| | Three Months Ended | | Six Months Ended | | | |
|--|-----------------------|-----------------------|-----------------------|-----------------------|--|--|
| | September 30, 2004 | September 30, 2003 | September 30, 2004 | September 30, 2003 | | |
| Revenues: | | | | | | |
| Passenger | \$ 188,173,402 | \$ 159,946,008 | \$ 357,610,883 | \$ 298,955,554 | | |
| Passenger-regional partner | 21,909,768 | | 41,036,213 | | | |
| Cargo | 1,246,009 | 2,369,222 | 2,673,504 | 4,058,247 | | |
| Other | 3,105,595 | 3,305,382 | 5,537,244 | 4,972,761 | | |
| Total revenues | 214,434,774 | 165,620,612 | 406,857,844 | 307,986,562 | | |
| Operating expenses: | | | | | | |
| Flight operations | 31,772,649 | 24,347,276 | 63,561,813 | 49,320,594 | | |
| Aircraft fuel expense | 44,715,069 | 25,900,551 | 84,718,251 | 48,501,320 | | |
| Aircraft lease expense | 22,307,400 | 17,920,718 | 41,198,226 | 35,112,721 | | |
| Aircraft and traffic servicing | 31,229,011 | 26,077,456 | 62,921,215 | 50,074,966 | | |
| Maintenance | 19,261,318 | 17,120,004 | 38,155,915 | 34,997,976 | | |
| Promotion and sales | 19,250,304 | 16,269,951 | 39,088,980 | 30,989,948 | | |
| General and administrative | 12,033,531 | 9,784,376 | 22,327,775 | 18,720,012 | | |
| Operating expenses-regional partner | 23,568,339 | | 44,861,774 | | | |
| Aircraft lease and facility exit costs | 74.404 | 4,659,058 | (04.001 | 5,345,353 | | |
| Losses on sales of assets, net | 74,404 | 1,883,466 | 604,231 | 1,902,055 | | |
| Impairment and other related charges | 4,213,565 | 5 970 200 | 4,601,200 | 11.057.409 | | |
| Depreciation and amortization | 6,606,142 | 5,870,300 | 13,224,581 | 11,057,498 | | |
| Total operating expenses | 215,031,732 | 149,833,156 | 415,263,961 | 286,022,443 | | |
| Operating income (loss) | (596,958) | 15,787,456 | (8,406,117) | 21,964,119 | | |
| Nonoperating income (expense): | | | | | | |
| Interest income | 785,699 | 524,468 | 1,356,269 | 937,831 | | |
| Interest expense | (3,112,843) | (4,034,387) | (6,020,859) | (7,868,780) | | |
| Early Extinguishment of debt | | (8,742,489) | | (8,742,489) | | |
| Emergency Wartime Supplemental | | | | 15 00 4 100 | | |
| Appropriations Act compensation | (102, 252) | (20.470) | (169.717) | 15,024,188 | | |
| Other, net | (103,353) | (30,470) | (168,717) | (187,974) | | |
| Total nonoperating income (expense), net | (2,430,497) | (12,282,878) | (4,833,307) | (837,224) | | |
| Income (loss) before in come tax (benefit) expense | (3,027,455) | 3,504,578 | (13,239,424) | 21,126,895 | | |
| Income tax (benefit) expense | (945,485) | 1,506,855 | (4,583,736) | 8,195,482 | | |
| | | | | | | |

| | Three Months Ended | | | | Six Months Ended | | | |
|---|--------------------|------------|----|------------|----------------------|-------------|----|------------|
| Net income (loss) | \$ (| 2,081,970) | \$ | 1,997,723 | \$ | (8,655,688) | \$ | 12,931,413 |
| Earnings (loss) per share: Basic | \$ | (0.06) | \$ | 0.07 | \$ | (0.24) | \$ | 0.43 |
| Diluted | \$ | (0.06) | \$ | 0.06 | \$ | (0.24) | \$ | 0.40 |
| Weighted average shares of common stock outstanding Basic | 3 | 5,609,942 | | 30,440,589 | | 35,606,702 | | 30,133,571 |
| Diluted | 35,609,942 | | | 33,620,352 | 3,620,352 35,606,702 | | | 32,514,599 |
| ~ . ~ | | | | | | | | |

See accompanying notes to financial statements.

-2-

FRONTIER AIRLINES, INC.

Statements of Stockholders' Equity and Other Comprehensive Income (Loss) For the Year Ended March 31, 2004 and the Six Months Ended September 30, 2004

| | CommonStock Shares Stated (000s) value | | | | Accumulated other | Retained earnings | Total stockholders' equity |
|--------------------------|--|-----------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|----------------------------------|
| | | | Additional paid-in capital | Unearned ESOP shares | comprehensive income (loss) | | |
| | | | | | | | |
| Balances, March 31, 2003 | 29,674 | \$ 29,674 | \$96,424,525 | \$ | \$ | \$62,512,927 | \$158,967,126 |