#### HEARTLAND FINANCIAL USA INC

Form S-4

August 24, 2015

As filed with the Securities and Exchange Commission on August \_\_\_, 2015 Registration No. 333-

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM S-4

REGISTRATION STATEMENT

Under

The Securities Act Of 1933

HEARTLAND FINANCIAL USA, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

6022

(Primary Standard Industrial Classification Number

42-1405748

(I.R.S. Employer Identification No.)

1398 Central Avenue

Dubuque, Iowa 52001

(563) 589-2100

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

#### Bryan R. McKeag

Executive Vice President and Chief Financial Officer

Heartland Financial USA, Inc.

1398 Central Avenue

Dubuque, Iowa 52001

(563) 589-2100

(Name, address, including zip code, and telephone number, including area code, of agent for service)

Copies to:

Thomas Martin, Esq. Joshua Dean, Esq.

Dorsey & Whitney LLP Sheppard, Mullin, Richter & Hampton LLP

50 South Sixth Street 650 Town Center, Fourth Floor

Minneapolis, MN 55402 Costa Mesa, CA 92626

(612) 340-2600 (714) 428-5991

Approximate date of commencement of proposed sale to the public: As soon as practicable after the effective date of this Registration Statement.

If the securities being registered on this Form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering."

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting company

If applicable, place an X in the box to designate the appropriate rule provision relied upon in conducting this transaction:

Exchange Act Rule 13e-4(i) (Cross-Border Issuer Tender Offer) " Exchange Act Rule 14d-1(d) (Cross-Border Third-Party Tender Offer) "

CALCULATION OF REGISTRATION FEE

		Proposed	Proposed	Amount of
Title of Each Class of Securities to be Registered	Amount to be	Maximum	Maximum	Registration
	Registered	Offering Price	Aggregate	Fee
		per Unit	Offering Price	rcc
Common Stock, \$1.00 par value	$2,284,071^{(1)}$	N/A	\$66,535,000(2)	\$7,732

Represents the estimated maximum number of shares to be issued pursuant to the merger agreement dated as of May 28, 2015, among Heartland Financial USA, Inc., a Delaware corporation, and Premier Valley Bank., a

- (1) California corporation authorized to conduct a banking business, computed by dividing 70% of the aggregate merger consideration without giving effect to reduction, if any, for a tangible equity adjustment, by the proposed minimum market price of Heartland common stock under such agreement (\$29.13 per share).
- (2) Estimated solely for the purpose of calculating the registration fee pursuant to Rule 457(f)(2) and (f)(3) of Regulation C under the Securities Act of 1933, as amended.

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the Registration Statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

The information in this proxy statement/prospectus is not complete and may be changed. These securities may not be sold until the registration statement filed with the Securities and Exchange Commission is effective. This proxy statement/prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

SUBJECT TO COMPLETION, DATED August [], 2015

PREMIER VALLEY BANK

PROPOSED MERGER-YOUR VOTE IS VERY IMPORTANT

Dear Shareholder:

We are pleased to report that the Board of Directors of Premier Valley Bank has unanimously approved the acquisition of Premier Valley Bank by Heartland Financial USA, Inc. through a merger of Premier Valley Bank with and into PV Acquisition Bank, a newly formed subsidiary bank of Heartland. Before we can complete the merger, we must obtain the approval of the merger agreement and the merger by the shareholders of Premier Valley Bank. We are sending you this document to ask you to vote in favor of approval and adoption of the merger agreement and the merger. The Premier Valley Bank Board of Directors Unanimously Recommends That You Vote "FOR" Approval and Adoption of the Merger Agreement and the Merger.

In the merger, Premier Valley Bank will merge with and into PV Acquisition Bank, and you will receive, as a shareholder of Premier Valley Bank, consideration that we estimate at approximately \$7.725 per share of Premier Valley Bank common stock, that is payable in shares of Heartland common stock or cash, or a combination of shares of common stock and cash, as described in more detail in the accompanying proxy statement/ prospectus. To complete the merger we must receive regulatory approvals and the holders of Premier Valley Bank common stock must approve and adopt the merger agreement. Premier Valley Bank will hold a special meeting of shareholders to vote on this merger proposal. Your vote is important. Whether or not you plan to attend the special meeting, please submit your proxy with voting instructions for your shares of Premier Valley Bank common stock in accordance with the instructions contained in this document. If you do not vote your shares of Premier Valley Bank common stock, it will have the same effect as voting against the merger.

For a description of the significant considerations in connection with the merger and related matters described in this document, see "Risk Factors" beginning on page [].

We encourage you to read this entire document carefully. This proxy statement/prospectus gives you detailed information about the merger, and it includes a copy of the merger agreement as Appendix A.

Sincerely,

J. Mike McGowan, President and Chief Executive Officer of Premier Valley Bank

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved these securities or determined if this proxy statement/prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

These securities are not savings accounts, deposits or other obligations of any bank and are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other governmental agency.

The date of this proxy statement/prospectus is August [], 2015.

PREMIER VALLEY BANK
255 East River Park Circle, Suite 180
Fresno, CA 93720
NOTICE OF SPECIAL MEETING OF SHAREHOLDERS
TO BE HELD ON SEPTEMBER [ ], 2015

Premier Valley Bank will hold a special meeting of its shareholders [in the first floor Conference Room located at 265 East River Park Circle, Suite 160 (across from Premier Valley Bank's headquarters located at 255 East River Park Circle, Suite 180), Fresno, California 93720], at [] local time, on September [], 2015 to consider and vote upon the following matters:

a proposal to approve and adopt the Merger Agreement between Heartland Financial USA, Inc. and Premier Valley Bank dated as of May 28, 2015, as it may be amended from time to time, pursuant to which Premier Valley Bank will merge with and into a newly formed subsidiary of Heartland Financial USA, Inc.; and

a proposal to approve the adjournment of the Premier Valley Bank special meeting, if necessary or appropriate, to solicit additional proxies.

Upon completion of the merger, each share of Premier Valley Bank common stock will be converted into the right to receive, at the election of the holder but subject to proration procedures, shares of Heartland common stock, cash or a combination of cash and Heartland common stock. Your attention is directed to the proxy statement/prospectus accompanying this notice for a complete discussion of the merger. A copy of the merger agreement is included as Appendix A to the accompanying proxy statement/prospectus.

The Board of Directors has fixed the close of business on August [], 2015 as the record date for the Premier Valley Bank special meeting. Holders of record of Premier Valley Bank common stock at such time are entitled to notice of, and to vote at, the Premier Valley Bank special meeting or any adjournment or postponement of the special meeting. The Premier Valley Bank Board of Directors has unanimously approved the merger agreement and unanimously recommends that holders of Premier Valley Bank common stock vote "for" approval and adoption of the merger agreement.

Premier Valley Bank shareholders who do not vote in favor of the merger agreement and who strictly comply with Chapter 13 of the California General Corporation Law have the right to assert dissenters' rights under that statute. For a description of the procedures that must be followed to make written demand for dissenters' rights, see the copy of the statute which is attached as Appendix B. In addition, a summary of the procedures to be followed in order to obtain payment for dissenting shares is set forth under the caption "The Merger-Notice of Dissenters' Rights" in the attached proxy statement/prospectus.

Whether or not you plan to attend the special meeting, please submit your proxy with voting instructions for your shares of Premier Valley Bank common stock. To submit your proxy by mail, please complete, sign, date and return the accompanying proxy form in the enclosed self-addressed, stamped envelope. Any holder of Premier Valley Bank common stock present at the special meeting may vote in person instead of by proxy and a proxy may be revoked in writing at any time before the special meeting. The presence of a shareholder at the special meeting will not automatically revoke that shareholder's proxy. A shareholder may revoke a proxy at any time prior to the voting of such proxy on any matter (without, however, affecting any vote taken prior to such revocation) by (i) filing with the Secretary of Premier Valley Bank a written notice of revocation, (ii) delivering to Premier Valley Bank a duly executed proxy bearing a later date, or (iii) attending the meeting and providing written or oral notice of revocation with the presiding officer during the meeting (at which point the shareholder may vote in person).

The enclosed proxy statement/prospectus provides a detailed description of the merger and the merger agreement. We urge you to read carefully and in its entirety the proxy statement/prospectus of which this notice forms a part, including any documents incorporated by reference, and the Appendices. If you have any questions concerning the merger, the merger agreement or this joint proxy statement/prospectus, would like additional copies or need help voting your shares of Premier Valley Bank common stock, please contact Premier Valley Bank's proxy solicitor: Georgeson Inc.

480 Washington Blvd., 26th Floor Jersey City, NJ 07310 Banks, Brokers and Shareholders Call Toll-Free (800) 279-6913

By Order of the Board of Directors,

J. Mike McGowan, President and Chief Executive Officer, of Premier Valley Bank

Your vote is important. Please complete, sign, date and return your proxy form, whether or not you plan to attend the special meeting.

#### REFERENCES TO ADDITIONAL INFORMATION

This document incorporates important business and financial information about Heartland from documents that are not included in or delivered with this document. You can obtain documents incorporated by reference in this document and other filings of Heartland by requesting them in writing or by telephone from Heartland or from Premier Valley Bank's solicitation agent, at the following addresses and telephone numbers:

Heartland Financial USA, Inc.

1398 Central Avenue
P.O. Box 778
Dubuque, Iowa 52004-0778
Attention: Michael J. Coyle, Secretary
(Telephone (563) 589-2100)

Georgeson Inc.
480 Washington Blvd.,26th Floor
Jersey City, NJ 07310
Banks, Brokers and Shareholders
Call Toll-Free (800) 279-6913

You will not be charged for any of these documents that you request. Premier Valley Bank shareholders requesting documents should do so by [] in order to receive them before the special meeting.

See "Where You Can Find More Information" on page [\_\_].

You should rely only on the information contained or incorporated by reference into this document to vote on the merger agreement. No one has been authorized to provide you with information that is different from that contained in, or incorporated by reference into, this document is dated August [], 2015. You should not assume that the information contained in, or incorporated by reference into, this document is accurate as of any date other than that date. Neither our mailing of this document to Premier Valley Bank shareholders nor the issuance by Heartland of common stock in connection with the merger will create any implication to the contrary.

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#### OUESTIONS AND ANSWERS ABOUT THE SPECIAL MEETING AND THE MERGER

- Q: What Am I Being Asked To Vote On?
  - Holders of Premier Valley Bank common stock are being asked to approve and adopt a merger agreement entered into between Heartland and Premier Valley Bank. In the merger, Premier Valley Bank will be merged with and into PV Acquisition Bank, a newly formed subsidiary of Heartland. PV Acquisition Bank, which will have no operations prior to the merger, will change its name to Premier Valley Bank simultaneous with the merger and the
- A: operations prior to the merger, will change its name to Premier Valley Bank simultaneous with the merger and the operations of Premier Valley Bank will continue without interruption, and it will become a wholly owned subsidiary of Heartland. The holders of Premier Valley Bank common stock will receive, at their election but subject to proration as described below, Heartland common stock, cash or a combination of cash and Heartland common stock, in exchange for their shares of Premier Valley Bank common stock.
- Q: Why Is The Premier Valley Bank Board of Directors Recommending The Merger?

  The Premier Valley Bank Board believes that the merger is advisable, fair to and in the best interest of Premier Valley Bank and its shareholders. As a result of the merger, Premier Valley Bank will become part of a larger banking organization, improving its ability to compete with larger financial institutions and better serve its customers' needs while maintaining the community bank philosophy that both institutions currently share.
- Q: Why Is My Vote Important?
  - The affirmative vote of the holders of at least a majority of the outstanding shares of Premier Valley Bank common
- A: stock is required to approve and adopt the merger agreement. Accordingly, if a holder of Premier Valley Bank common stock fails to vote or abstains from voting, this will have the same effect as a vote against approval and adoption of the merger agreement.
- Q: What Will I Receive For My Premier Valley Bank Stock If The Merger Is Completed?
- You will receive, at your election but subject to proration as described below, shares of Heartland common stock, cash or a combination of cash and shares of Heartland common stock for your shares of Premier Valley Bank common stock. Premier Valley Bank shareholders will receive total consideration of \$95,050,000 in the merger, but this amount will be reduced, dollar for dollar, if the tangible equity of Premier Valley Bank as of the month-end immediately prior to completion of the merger is less than \$58,812,000. Assuming there is no reduction, and that only the 12,304,025 shares of Premier Valley Bank common stock that are currently outstanding remain outstanding when the merger is completed, holders of Premier Valley Bank common stock would be entitled to merger consideration, payable in cash or in shares of Heartland common stock, or both, of \$7.725 per share. The
- A: number of shares of Heartland common stock that will be issued per share of Premier Valley Bank common stock will be determined by dividing this per share consideration by the volume weighted average closing price of Heartland common stock on the Nasdaq for the 20 trading days ending five days prior to completion of the merger, provided this weighted average price will be fixed at \$29.13 if it is less than \$29.13 and at \$39.41 if it is more than \$39.41. If this calculation were performed based on the 20 trading days ending five days prior to the date of this proxy statement/prospectus, the volume weighted average closing price would have been [], and assuming no reduction in the aggregate merger consideration or increase in Premier Valley Bank shares outstanding, a Premier Valley Bank shareholder would be entitled to [] shares of Heartland common stock for each share of Premier Valley Bank common stock.
- O: What Are The Details Of The Consideration Election?
  - Although you will be entitled to elect to receive cash, shares of Heartland common stock, or a combination of cash and Heartland common stock, for your shares of Premier Valley Bank common stock, you are not being asked to
- A. make an election at this time. By returning the proxy that is enclosed with this proxy statement/prospectus, you will not be making a consideration election. Premier Valley Bank's transfer agent, Computershare, will send you election materials by separate mailing. We describe the procedures necessary to make an election in the section of this proxy statement/prospectus entitled "The Merger Agreement-Election Procedures; Surrender of Stock Certificates."

The merger agreement provides that 30% of the aggregate merger consideration will be paid in cash and 70% by delivering Heartland common stock. If the total amount of cash that Premier Valley Bank shareholders elect to receive is less than 30% of the total consideration, or the amount of Heartland common stock they elect to receive is less than 70% of the total consideration, the shareholders who fail to elect will be allocated cash or shares, pro rata in

accordance with the shares of Premier Valley Bank that they hold, until the consideration is 30% cash and 70% Heartland common stock. If Premier Valley Bank shareholders elect to receive more than 30% of the total consideration in cash, or more than 70% of the total consideration in Heartland Common Stock, then the amount of cash that each electing shareholder receives, or the amount of Heartland common stock that each electing shareholder receives, will be reduced, pro rata among the electing shareholders, and the non-electing shareholders will receive solely Heartland common stock, or solely cash.

Q: When Do You Expect To Complete The Merger?

We are working to complete the merger as quickly as possible. We cannot complete the merger until a number of conditions are satisfied, including approval of the merger by the Premier Valley Bank shareholders, by the Federal

A: Reserve Board, by the Federal Deposit Insurance Corporation and by the Division of Financial Institutions of the California Department of Business Oversight. We expect to complete the merger in the fourth quarter of 2015, assuming these and other approvals are received.

### Q:Do I Have Dissenters' Rights?

Yes. Under California law, Premier Valley Bank's state of incorporation, holders of Premier Valley Bank common stock have the right to assert dissenters' rights and, rather than the merger consideration, demand the "fair value" of their shares. To do so, you must not vote in favor of the merger and must instead follow the procedures set forth

A: their shares. To do so, you must not vote in favor of the merger and must instead follow the procedures set forth below under "The Merger--Notice of Dissenters' Rights." A copy of the California statute governing dissenters' rights is included as Appendix B. The "fair value" of the shares may be determined in a court-supervised proceeding and the court may conclude that fair value is greater than, equal to or less than the merger consideration.

One condition to Heartland's obligation to complete the merger is that the total number of dissenting shares of Premier Valley Bank common stock cannot be more than 7.0% of the number of outstanding shares of Premier Valley Bank common stock.

We encourage you to read the statutes governing dissenters' rights carefully and to consult with legal counsel if you desire to exercise your dissenters' rights.

#### Q: How Do I Vote?

A: If you are a shareholder of record of Premier Valley Bank as of August [], 2015 you may submit your proxy before the special meeting in one of the following ways:

use the toll-free number shown on the proxy card;

visit the website shown on the proxy card to vote via the Internet; or

complete, sign, date and return the enclosed proxy card in the enclosed postage-paid envelope.

Your vote by signing the enclosed proxy will not entitle you to receive Heartland common stock rather than cash in the merger. You will receive a separate mailing through which you may make this election.

Q:If My Shares Are Held In Street Name By My Broker, Will My Broker Automatically Vote My Shares For Me? No. Without instructions from you, your broker will not be able to vote your shares of Premier Valley Bank

A: common stock. You should instruct your broker to vote your shares, following the directions your broker provides. Please check the voting form used by your broker to see if it offers telephone or internet voting.

### Q: Can I Change My Vote?

A: Yes. There are three ways you can change your vote after you have submitted your proxy:

First, you may send a written notice to the Secretary of Premier Valley Bank, stating that you would like to revoke your proxy.

Second, you may complete and submit a new proxy form. Your latest vote actually received by Premier Valley Bank before the special meeting will be counted, and any earlier votes will be revoked.

Third, you may attend the Premier Valley Bank special meeting and vote in person. Your presence at the meeting will not automatically revoke your proxy. You may revoke your proxy at any time prior to the

voting of the proxy by attending the meeting and providing written or oral notice of revocation with the presiding officer during the meeting (at which point you may vote in person).

If you have instructed a broker to vote your shares, you must follow the directions you receive from your broker in order to change or revoke your vote.

Q: How Do I Make An Election To Receive Cash Or Heartland Common Stock?

A.: We will send you a letter of transmittal and election instructions by separate mailing. You will not be making an election by submitting a proxy or voting at the meeting.

Q: Should I Send In My Share Certificates Now?

No. Please do NOT send in your share certificates at this time. You will be provided with an election form and A: letter of transmittal by separate mailing that explains what you must do to exchange your Premier Valley Bank share certificates for merger consideration.

Q: Whom Should I Call With Questions?

A: If you have questions about the merger or the special meeting or you need additional copies of this document, or if you have questions about the process for voting or if you need a replacement proxy form, you should contact:

Georgeson Inc.

480 Washington Blvd., 26th Floor

Jersey City, NJ 07310

Banks, Brokers and Shareholders

Call Toll-Free (800) 279-6913

Premier Valley Bank

255 East River Park Circle, Suite 180

Fresno, CA 93720

Attention: Michael W. Martinez

Executive Vice President, Chief Operating

Officer and Chief Financial Officer

Telephone: (559) 256-6408

Q: Where Can I Find More Information About The Companies?

You can find more information about Heartland from the various sources described under "Where You Can Find A: More Information." You can find more information about Premier Valley Bank under "Information about Premier Valley Bank."

#### **SUMMARY**

This summary highlights selected information from this document. It does not contain all of the information that may be important to you. We urge you to read carefully the entire document and the other documents to which we refer in order to understand fully the merger and the related transactions. In addition, we incorporate by reference into this document important business and financial information about Heartland. You may obtain the information incorporated by reference into this document without charge by following the instructions in the section entitled "Where You Can Find More Information" on page []. Each item in this summary refers to the page of this document on which that subject is discussed in more detail.

Our Companies (Pages [ ] and [ ])

Premier Valley Bank

Premier Valley Bank is a California state-chartered banking corporation headquartered in Fresno, California. Premier Valley Bank received its California bank charter and commenced banking operations in June 2001. It maintains its headquarters in Fresno, California, and operates four branches in Fresno, Groveland, Mariposa, and Oakhurst, California, and one loan production office in San Luis Obispo, California. At June 30, 2015, Premier Valley Bank had assets of approximately \$655 million, deposits of approximately \$573 million and shareholders' equity of approximately \$72 million.

Premier Valley Bank's principal offices are located at 255 East River Park Circle, Suite 180, Fresno, California 93720, and its telephone number is (559) 438-2002.

#### Heartland

Heartland is a publicly-held, multi-bank, bank holding company headquartered in Dubuque, Iowa with nine bank subsidiaries in the States of Iowa, Illinois, Wisconsin, New Mexico, Arizona, Montana, Colorado, Minnesota, Missouri and Kansas. Together, Heartland's banking subsidiaries operate a total of 86 banking locations. Heartland also has an active consumer finance subsidiary with offices in Iowa, Illinois and Wisconsin.

Heartland was formed as an Iowa corporation in 1981, and reincorporated in Delaware in 1993. At June 30, 2015, Heartland had total assets of \$6.7 billion, total loans of \$4.4 billion, total deposits of \$5.3 billion and common stockholders' equity of \$498 million.

In addition to the merger described in this proxy statement/prospectus, Heartland executed a merger agreement on April 15, 2015 to acquire Community Bancorporation of New Mexico, Inc. and to merge its wholly owned subsidiary, Community Bank, Santa Fe, New Mexico, into Heartland's New Mexico Bank & Trust subsidiary. Heartland anticipates that this acquisition, which is expected to close in the third quarter of 2015, will add three banking offices and approximately \$175 million of assets to its operations.

Heartland also executed an agreement on May 14, 2015 to acquire First Scottsdale Bank, National Association, and to merge it into Heartland's Arizona Bank & Trust subsidiary. Heartland anticipates that this acquisition, which is expected to close in the third quarter of 2015, will add one banking office and approximately \$107 million of assets to its operations.

Heartland's principal offices are located at 1398 Central Avenue, Dubuque, Iowa 52001, and its telephone number is (563) 589-2000.

Premier Valley Bank Will be Merged into a Newly-Formed Subsidiary of Heartland (Page [])

We encourage you to read the merger agreement, which is attached as Appendix A to this document. The merger agreement provides that Premier Valley Bank will be merged with and into PV Acquisition Bank, a newly formed subsidiary of Heartland that will have no operations until the merger. Although this new subsidiary will

/

survive the merger, the subsidiary will immediately change its name to "Premier Valley Bank" and will continue the operations of Premier Valley Bank without interruption.

What You Will Receive in the Merger (Page [ ])

Upon completion of the merger, as a Premier Valley Bank shareholder you will receive cash, Heartland common stock, or a combination of cash and Heartland common stock, for your shares of Premier Valley Bank common stock. You will be able to make an election to receive all cash, all Heartland common stock, or a combination of cash and Heartland common stock, but your election will be changed if shareholders elect to receive more than 30% of the aggregate merger consideration in cash or more than 70% of the aggregate merger consideration in the form of Heartland common stock.

Premier Valley Bank shareholders will receive total consideration of \$95,050,000 in the merger, reduced, dollar for dollar, if the tangible equity of Premier Valley Bank as of the month-end immediately prior to completion of the merger is less than \$58,812,000. Assuming there is no reduction, and that only the 12,304,025 shares of Premier Valley Bank common stock that are currently outstanding remain outstanding when the merger is completed, holders of Premier Valley Bank common stock will be entitled to merger consideration, payable in cash or in shares of Heartland common stock, or both, of \$7.725 per share. The number of shares of Heartland common stock that will be issued per share of Premier Valley Bank common stock will be determined by dividing this per share consideration by the volume weighted average closing price of Heartland common stock on the Nasdaq for the twenty trading days ending five days prior to completion of the merger, but the weighted average price will be fixed at \$29.13 if it is less than \$29.13 and at \$39.41 if it is more than \$39.41. If this calculation were performed based on the twenty trading days ending five days prior to the date of this proxy statement/prospectus, the volume weighted average closing price would have been [], and assuming no reduction in the aggregate merger consideration or increase in Premier Valley Bank shares outstanding, a Premier Valley Bank shareholder would be entitled to [] shares of Heartland common stock for each share of Premier Valley Bank common stock. The market price for Heartland common stock will fluctuate prior to the merger. Accordingly, the actual number of shares of Heartland common stock you will receive per share of Premier Valley Bank common stock will be different from these amounts.

To the extent that Premier Valley Bank shareholders elect to receive cash representing less than 30% of the total consideration, or Heartland common stock representing less than 70% of the total consideration, those Premier Valley Bank shareholders who fail to make an election will be allocated cash or stock, pro rata based upon the number of Premier Valley Bank shares they hold, until these thresholds are achieved and the balance of the shares of these non-electing shareholders will be exchanged for 30% cash and 70% Heartland common stock. To the extent that allocating all cash, or all Heartland common stock, to the non-electing shareholders does not achieve this balance because too many Premier Valley Bank shareholders have elected Heartland common stock, or cash, then the consideration for which an excess election has been made shall be changed, pro rata among such electing shareholders, until the correct ratio is achieved.

The Premier Valley Bank Board of Directors Unanimously Recommends that You Vote "FOR" the Approval and Adoption of the Merger Agreement (Page [ ])

The Board of Directors of Premier Valley Bank believes that the merger is in the best interests of Premier Valley Bank and its shareholders and has unanimously approved the merger agreement. For the factors considered by the Premier Valley Bank Board of Directors in reaching its decision to approve the merger agreement, see the section entitled "The Merger--Premier Valley Bank's Reasons for the Merger."

Premier Valley Bank's Financial Advisor Has Provided an Opinion to the Premier Valley Bank Board of Directors as to the Fairness of the Merger Consideration, from a Financial Point of View, to Premier Valley Bank Shareholders (Page [ ])

In deciding to approve the merger, the Board of Directors of Premier Valley Bank considered the opinion of its financial advisor, Sandler O'Neill & Partners, L.P. ("Sandler O'Neill"), which was given to the Board of Directors of Premier Valley Bank on May 28, 2015, that, as of the date of such opinion and based upon and subject to the assumptions, qualifications and limitations described in the opinion, the consideration to be paid pursuant to

the merger agreement was fair from a financial point of view to the holders of Premier Valley Bank common stock. A copy of this opinion is attached to this document as Appendix C. Premier Valley Bank shareholders should read the opinion completely and carefully to understand the assumptions made, matters considered and limitations on the review undertaken by Sandler O'Neill in providing its opinion.

Certain Officers of Premier Valley Bank Have Financial Interests in the Merger (Page [ ])

Some members of management of Premier Valley Bank have interests in the merger that are in addition to or different from their interests as Premier Valley Bank shareholders. These interests exist because of rights they have under existing employment agreements with Premier Valley Bank. The Premier Valley Bank Board of Directors was aware of these interests and considered them in approving the merger agreement and the merger.

Regulatory Approvals We Must Obtain for the Merger (Page [ ])

In the merger, Premier Valley Bank will merge with and into a newly formed subsidiary of Heartland and this new subsidiary will technically be the "survivor" of the merger, although it will immediately change its name to "Premier Valley Bank" and will continue the operations of Premier Valley Bank without interruption. We cannot complete the merger until we file applications with, and obtain approval from, the Board of Governors of the Federal Reserve System for Heartland to acquire Premier Valley Bank, the Federal Deposit Insurance Corporation to merge Premier Valley Bank into this newly formed subsidiary, and the Division of Financial Institutions of the California Department of Business Oversight to form the subsidiary as an entity authorized to conduct a banking business and to complete this merger. Once the FDIC approves the bank merger, we have to wait anywhere from 15 to 30 days before we can complete the bank merger, during which time the U.S. Department of Justice can challenge the merger on antitrust grounds. We will not be able to complete the merger until we receive regulatory approvals for the acquisition, for the formation of the subsidiary and for the merger and these time periods have expired.

Although we currently believe we should be able to obtain these regulatory approvals in a timely manner, we cannot be certain when or if we will obtain them or, if obtained, whether they will contain terms, conditions or restrictions not currently contemplated that will be detrimental to the combined company after the completion of the merger.

Completion of the Merger is Subject to Satisfying Several Conditions (Page [ ])

The obligations of Premier Valley Bank and Heartland to complete the merger are subject to the fulfillment or waiver of certain conditions, including:

the approval and adoption of the merger agreement by holders of a majority of the common shares of Premier Valley Bank;

the receipt of governmental and regulatory approvals;

the receipt of certain consents and waivers from third parties;

the absence of any injunction or order, or any law or regulation, that would impair the merger;

the effectiveness of the registration statement pursuant to which the Heartland common stock will be registered;

the truth and correctness of the other party's representations and warranties, subject to the standard of materiality in the merger agreement; and

the other party's performance in all material respects of all the obligations required to be performed by it under the merger agreement.

An additional condition to Heartland's obligation to complete the merger is that the total number of dissenting shares of Premier Valley Bank common stock cannot be more than 7.0% of the number of outstanding shares of Premier Valley Bank common stock.

We cannot be certain when, or if, the conditions to the merger will be satisfied or waived, or that the merger will be completed.

When We Can Terminate the Merger Agreement (Page [ ])

Premier Valley Bank and Heartland may agree in writing to terminate the merger agreement before completing the merger, even after approval and adoption of the merger agreement by Premier Valley Bank shareholders, if a majority of the members of the Board of Directors of each of Premier Valley Bank and Heartland votes to do so.

In addition, either Heartland or Premier Valley Bank may decide to terminate the merger agreement in various circumstances, including the following:

if there is a law or governmental order that prohibits the merger;

if holders of shares representing a majority of the common stock of Premier Valley Bank fail to approve the merger at the special meeting;

if any regulatory authority disapproves the merger;

if the merger has not been completed by March 31, 2016, unless the failure to complete the merger is due to the party seeking to terminate the agreement; or

if the other party has or will have breached any representation, warranty or agreement in any material respect or if satisfaction of any closing condition by the other party is or becomes impossible.

Premier Valley Bank may terminate the merger agreement if, prior to the adoption of the agreement by the Premier Valley Bank shareholders, the Premier Valley Bank Board of Directors determines to enter into an agreement providing for a superior proposal after complying with applicable provisions of the merger agreement (including providing Heartland with five business days' written notice and paying Heartland a \$3 million termination fee). Heartland also may terminate the merger agreement if Premier Valley Bank changes its recommendation to the Premier Valley Bank shareholders to approve the merger agreement, fails to hold a meeting of shareholders to consider the merger agreement after this proxy statement/prospectus has been available for 20 days, or intentionally and materially breaches the prohibition on solicitation. If Heartland terminates in these instances, Premier Valley Bank would be obligated to pay Heartland a \$3 million termination fee.

You have Dissenter's Rights under the California General Corporation Law (Page [ ])

Under Chapter 13 of the California General Corporation Law ("CGCL"), holders of Premier Valley Bank common stock who determine to dissent from, and do not vote in favor of, the merger may elect to have the "fair value" of their shares of Premier Valley Bank common stock individually appraised and paid to them if the merger is completed and if they comply with the requirements of Chapter 13 of the CGCL, a copy of which is attached hereto as Appendix B. See "The Merger--Notice of Dissenters' Rights."

Premier Valley Bank Special Meeting (Page [ ])

The Premier Valley Bank special meeting will be held [in the first floor Conference Room located at 265 East River Park Circle, Suite 160 (across from the Bank's headquarters located at 255 East River Park Circle, Suite 180), Fresno, California 93720] at [] local time, on September [], 2015. At the Premier Valley Bank special meeting, holders of Premier Valley Bank common stock will be asked:

to approve and adopt the merger agreement; and

to approve the adjournment of the Premier Valley Bank special meeting, if necessary or appropriate, to solicit additional proxies.

Record Date. Premier Valley Bank shareholders may cast one vote at the Premier Valley Bank special meeting for each share of Premier Valley Bank common stock owned at the close of business on August [], 2015. At that date, there were 12,304,025 shares of Premier Valley Bank common stock entitled to be voted at the special meeting. As of the record date for the Premier Valley Bank special meeting, directors, executive officers and certain other officers of Premier Valley Bank and their affiliates had the right to vote 4,135,527 shares of Premier Valley Bank common stock, or 33.6% of the outstanding Premier Valley Bank common stock entitled to be voted at the special meeting.

Required Vote. To approve and adopt the merger agreement, the holders of a majority of the outstanding shares of Premier Valley Bank common stock entitled to vote must vote in favor of the approval and adoption of the merger agreement. A Premier Valley Bank shareholder's failure to vote, a broker non-vote or an abstention will have the same effect as a vote against the approval and adoption of the merger agreement.

The Merger is Intended to be Generally Tax-Free With Respect to the Shares of Heartland Common Stock (Page []) The merger is intended to qualify as a tax-free reorganization for U.S. federal income tax purposes, and assuming the merger will so qualify, holders of Premier Valley Bank common stock who elect to receive in the merger, or receive because of the allocation provisions in the merger agreement, shares of Heartland common stock generally will not recognize any gain or loss for U.S. federal income tax purposes on the exchange of their Premier Valley Bank stock for Heartland common stock. Gain or loss will result from the receipt by Premier Valley Bank shareholders of cash in the merger, including cash issued for fractional shares of Heartland common stock.

To review the tax consequences to Premier Valley Bank shareholders in greater detail, see "The Merger--Material U.S. Federal Income Tax Consequences of the Merger" beginning on page [].

### HEARTLAND SELECTED CONSOLIDATED FINANCIAL DATA

The following table sets forth selected consolidated financial data of Heartland for the periods or as of the dates presented and should be read with the consolidated financial statements and related notes contained in reports previously filed by Heartland with the SEC

(Dollars in thousands, except per share data)		r the Six Months ded June 30,		For the Yea		rs Ended December 31,		,					
	2015	2014		2014		2013		2012		2011		2010	
STATEMENT OF INCOME DATA													
Interest income	\$128,543	\$116,537		\$237,042	2	\$199,51	1	\$189,33	8	\$191,737	7	\$198,932	2
Interest expense	16,969	17,126		33,969		35,683		39,182		46,343		55,880	
Net interest income	111,574	99,411		203,073		163,828		150,156		145,394		143,052	
Provision for loan and lease losses	7,345	9,082		14,501		9,697		8,202		29,365		32,508	
Net interest income after													
provision for loan and	104,229	90,329		188,572		154,131		141,954		116,029		110,544	
lease losses													
Noninterest income	61,324	40,385		82,224		89,618		108,662		59,577		52,329	
Noninterest expenses	123,096	107,197		215,800		196,561		183,381		137,296		129,239	
Income taxes	11,588	5,853		13,096		10,335		17,384		10,302		9,846	
Net income	30,869	17,664		41,900		36,853		49,851		28,008		23,788	
Net (income) loss availabl													
to noncontrolling interest, net of tax	-	-		-		(64	)	(59	)	36		115	
Net income attributable to Heartland	30,869	17,644		41,900		36,789		49,792		28,044		23,903	
Preferred dividends and discount	(408	(408	)	(817	)	(1,093	)	(3,400	)	(7,640	)	(5,344	)
Net income available to common stockholders	\$30,461	\$17,256		\$41,083		\$35,696		\$46,392		\$20,404		\$18,559	
PER COMMON SHARE DATA													
Net income - diluted	\$1.47	\$0.92		\$2.19		\$2.04		\$2.77		\$1.23		\$1.13	
Cash dividends	0.20	0.20		0.40		0.40		0.50		0.40		0.40	
Dividend payout ratio <sup>(1)</sup>			%	18.26	%	19.61	%	18.05	%	32.52	%	35.40	%
Book value	\$24.13	\$21.16		\$22.40		\$19.44		\$19.02		\$16.29		\$15.26	
Tangible book value per share <sup>(2)</sup>	20.84	18.69		19.99		16.90		17.03		14.62		13.54	

<sup>(1)</sup> Dividends paid divided by net income.

<sup>(2)</sup> Tangible book value is common equity excluding goodwill and other intangible assets. (continued on following page)

(Dollars in thousands, except per share	At and For the Ended June 3	ne Six Months	As of and For	r the Years End	led December 3	11,	
data) BALANCE	2015	2014	2014	2013	2012	2011	2010
SHEET DATA Investments Loans held for sal		\$1,690,958 87,173	\$1,706,953 70,514	\$1,895,044 46,665	\$1,561,957 96,165	\$1,326,592 53,528	\$1,264,564 23,904
Total loans and leases receivable	4,449,823	3,694,734	3,878,003	3,502,701	2,828,802	2,494,631	2,364,787
Allowance for loa and lease losses	<sup>n</sup> 45,614	40,892	41,449	41,685	38,715	36,808	42,693
Total Assets Total deposits	6,717,007 5,317,269	5,913,710 4,641,482	6,051,812 4,768,022	5,923,716 4,666,499	4,990,553 3,845,660	4,305,058 3,210,113	3,999,455 3,034,048
Long-term obligations	296,594	329,507	396,255	350,109	389,025	372,820	362,527
Preferred equity	81,698	81,698	81,698	81,698	81,698	81,698	78,483
Common stockholders' equity	497,508	390,723	414,619	357,762	320,107	268,520	250,608
EARNINGS PERFORMANCE DATA Annualized return on average total assets Annualized return	0.94 %	% 0.60 %	5 0.70 %	5 <b>0.70</b> %	1.04 %	0.50 %	0.46 %
on average common equity Annualized net	12.90	9.32	10.62	10.87	15.78	7.77	7.51
interest margin ratio <sup>(2)</sup>	3.93	3.98	3.96	3.78	3.98	4.16	4.12
ASSET QUALITY RATIOS Nonperforming							
assets to total assets Nonperforming	0.66	% 0.90 %	0.74 %	5 1.23 %	1.59 %	2.39 %	3.07 %
loans and leases to total loans and leases Net loan and lease		0.79	0.65	1.21	1.53	2.31	3.87
charge-offs to average loans and leases (annualized		0.55	0.39	0.22	0.23	1.46	1.31
134505 (dilliddil200	1.03	1.11	1.07	1.19	1.37	1.48	1.82

Allowance for loan and leases to total loans and leases Allowance for loan and lease losses to nonperforming loans and leases	n	140.64	165.33	98.27	89.71	64.09	47.12
CONSOLIDATED CAPITAL RATIOS	)						
Average equity to average assets Average common	8.53 %	7.86 %	8.00 %	% 8.09 %	8.47	% 8.47	% 8.13 %
equity to average assets	7.28	6.45	6.60	6.46	6.58	6.45	6.13
Total capital to risk-adjusted assets	13.86	14.29	15.73	14.69	15.35	15.87	16.23
Tier 1 capital to risk adjusted assets	11.56	12.97	12.95	13.19	13.36	14.08	14.06
Leverage ratio	9.60	9.64	9.75	9.67	9.84	10.24	9.92

<sup>(1)</sup> Excludes loans held for sale.

<sup>(2)</sup> The tax-equivalent adjustment to net interest income adjusts the yield for assets earning tax-exempt income to a comparable yield on a taxable basis, assuming a tax rate of 35%.

### PREMIER VALLEY BANK SELECTED CONSOLIDATED FINANCIAL DATA

The following table sets forth selected consolidated financial data of Premier Valley Bank for the periods or as of the dates presented and should be read with the consolidated financial statements previously published by Premier Valley Bank.

(Dollars in thousands, except per share data)		nded June 30,		For the Years Ended December 31,						
	2015	2014	2014	2013	2012	2011	2010			
STATEMENT OF INCOME DATA										
Interest income	\$11,128	\$10,167	\$20,528	\$19,519	\$20,310	\$21,512	\$22,966			
Interest expense	340	332	647	672	690	1,670	2,759			
Net interest income	10,787	9,836	19,881	18,847	19,620	19,842	20,207			
Provision for (renewal of) loa and lease losses	n	_	(500 )	(500)	1,596	450	3,420			
Net interest income after										
provision for loan and lease losses	10,787	9,836	20,381	19,347	18,024	19,392	16,787			
Noninterest income	2,305	2,355	4,149	4,007	4,571	3,579	3,147			
Noninterest expenses	6,416	6,670	13,283	13,841	13,667	15,198	16,489			
Income taxes	2,384	1,925	4,059	2,972	2,823	1,860	41			
Net income available to common stockholders	4,292	3,595	7,188	6,541	6,105	5,913	3,404			
PER COMMON SHARE DATA										
Net income - diluted	\$0.35	\$0.28	\$0.58	\$0.51	\$0.47	\$0.45	\$0.26			
Cash dividends	0.16	0.14	0.29	0.28	0.25	0.19	0.08			
Dividend payout ratio <sup>(1)</sup>						41.94 %				
Book value	\$5.83	\$5.46	\$5.65	\$5.23	\$5.35	\$16.29	\$4.82			
Tangible book value per share <sup>(2)</sup>	4.68	4.31	4.51	4.13	4.25	14.62	3.71			

<sup>(1)</sup> Dividends paid divided by net income.

<sup>(2)</sup> Tangible book value is common equity excluding goodwill and other intangible assets. (continued on following page)

(Dollars in thousands, except per share data)		ths Ended June 30,		As of an	of and For the Years Ended Decen					mber 31,				
	2015		2014		2014		2013		2012		2011		2010	
BALANCE SHEET DATA		,	¢ 170 424	ı	¢212.75	2	¢160.12	,	¢165.061		ф <b>1 1 2</b> 0 1 (	`	¢ ( ( 7 ( )	0
Investments Total loans and leases	\$177,622	2	\$179,434	ŀ	\$212,75	5	\$160,130	b	\$165,861		\$112,819	,	\$66,768	8
receivable	413,292		353,663		387,117		353,959		337,690		347,813		357,016	5
Allowance for loan and lease losses	(4,234	)	(4,713	)	(4,194	)	(4,595	)	(5,277	)	(6,940	)	(9,273	)
Total Assets	655,374		594,373		650,281		576,331		554,425		522,238		472,064	1
Total deposits	573,145		515,781		537,226		493,408		471,099		445,968		399,556	5
Short-term obligations					27,920		2,610							
Common stockholders' equity	71,691		67,850		69,498		67,606		68,778		65,352		62,827	
equity														
EARNINGS														
PERFORMANCE DATA														
Annualized return on	1.34	%	1.25	%	1.20	%	1.17	%	1.14	%	1.19	%	0.70	%
average total assets														
Annualized return on average tangible common	15.05		13.41		13.19		12.56		12.34		12.78		8.14	
equity	13.03		13.41		13.17		12.50		12.37		12.70		0.14	
Annualized net interest	3.70		3.68		3.68		3.76		4.07		4.46		4.65	
margin ratio <sup>(1)</sup>	3.70		3.08		3.08		5.70		4.07		4.40		4.03	
ASSET QUALITY RATIOS														
Nonperforming assets to														
total assets	1.52	%	1.42	%	1.29	%	1.59	%	2.34	%	2.77	%	4.80	%
Nonperforming loans and														
leases to total loans and	2.42		2.39		2.17		2.44		2.95		2.86		3.24	
leases														
Net loan and lease														
(recoveries)/charge-offs to average loans and leases	(0.02	)	(0.07)	)	(0.03	)	0.05		0.95		0.80		0.30	
(annualized)														
Allowance for loan and														
lease losses to total loans	1.02		1.33		1.08		1.30		1.56		2.00		2.60	
and leases														
Allowance for loan and lease losses to														
nonperforming loans and	41.32		55.84		52.01		53.06		54.41		69.67		80.25	
leases														
CONSOLIDATED														
CAPITAL RATIOS	10.04	01	11.42	07	10.60	01	11.72	01	10 41	07	10.51	01	12 21	07
Equity to assets Total capital to	10.94	%	11.42	%	10.68	%	11.73	%	12.41	70	12.51	%	13.31	%
risk-adjusted assets	12.82		14.36		13.38		14.52		15.26		15.03		13.86	
<b>,</b>	11.92		13.18		12.40		13.37		14.01		13.78		12.61	

Tier 1 capital to risk adjusted assets

Leverage ratio 9.04 9.44 8.95 9.90 9.73 9.96 10.24

(1) The tax-equivalent adjustment to net interest income adjusts the yield for assets earning tax-exempt income to a comparable yield on a taxable basis, assuming a tax rate of 35%.

### PRO FORMA CAPITALIZATION

The following table sets forth the actual capitalization of Heartland and Premier Valley Bank at June 30, 2015 and the pro forma capitalization of Heartland, on a consolidated basis, reflecting the consummation of the merger:

	June 30, 2015		
	Heartland	Premier Valley	Pro Forma Heartland
	(Dollars in thous	sands except stock	data)
Shareholders' Equity:			
Preferred Stock	\$81,698	\$	\$81,698
Common Stock	20,616	50,963	22,557
Capital Surplus	148,789	_	213,384
Retained Earnings	325,106	20,782	321,692
Accumulated Other Comprehensive Income	3,059	(54)	3,059
Treasury Stock at Cost	(62)	_	(62)
Total Shareholders' Equity	\$579,206	\$71,691	\$642,328
Preferred Stock Data:			
Authorized	81,698	10,000,000	81,698
Outstanding	81,698	_	81,698
Common Stock Data:			
Authorized	30,000,000	30,000,000	30,000,000
Outstanding (Net of Treasury)	20,614,325	12,304,025	22,557,562
16			

#### UNAUDITED PRO FORMA COMBINED CONSOLIDATED FINANCIAL STATEMENTS

The following unaudited pro forma combined consolidated financial statements, financial information and explanatory notes illustrate the effect of the merger on Heartland's financial position and results of operations based upon Heartland's respective historical financial positions and results of operations under the acquisition method of accounting with Heartland treated as the acquirer. The unaudited pro forma combined consolidated financial information has been derived from, and should be read in conjunction with, the historical consolidated financial statements and the related notes of Heartland that are incorporated by reference, and of Premier Valley Bank that are included elsewhere, in this proxy statement/prospectus.

In accordance with U.S. generally accepted accounting principles, or GAAP, the assets and liabilities of Premier Valley Bank will be recorded by Heartland at their estimated fair values as of the date the merger is completed. The unaudited pro forma combined consolidated statement of income for the six months ended June 30, 2015 is based on the unaudited financial statements of Heartland that are incorporated by reference, and of Premier Valley Bank that are included, in this proxy statement/prospectus. The unaudited pro forma combined consolidated statement of income for the year ended December 31, 2014 is based on the audited financial statements of Heartland incorporated by reference, and Premier Valley Bank included, in this proxy statement/prospectus. The unaudited pro forma combined consolidated balance sheet as of June 30, 2015 assumes the merger took place on that date. The unaudited pro forma combined consolidated statements of income for the six months ended June 30, 2015 and for the year ended December 31, 2014 assumes the merger took place on January 1, 2014.

The pro forma financial information includes Heartland's estimated adjustments to record assets and liabilities of Premier Valley Bank at their respective fair values. These adjustments are subject to change depending on changes in interest rates and the components of assets and liabilities as of the merger date and as additional information becomes available and additional analyses are performed. The final amounts will be determined after the merger is completed and after completion of further analyses to determine the fair value of Premier Valley Bank's tangible and identifiable intangible assets and liabilities as of the date the merger is completed. Increases or decreases in the estimated fair values of the net assets acquired as compared with the information shown in the unaudited pro forma combined consolidated financial information may change the amount of goodwill resulting from the merger and other assets and liabilities may impact Heartland's statement of income due to adjustments in yield and/or amortization of the adjusted assets or liabilities. Any changes to Premier Valley Bank's results of operations from June 30, 2015, including shareholders' equity, through the date the merger is completed, will also change the purchase price allocation, which may include the recording of a lower or higher amount of goodwill. The final adjustments may be materially different from the unaudited pro forma adjustments presented herein.

Heartland anticipates that the merger with Premier Valley Bank will provide the combined institution with financial benefits that include reduced combined operating expenses. However, these unaudited pro forma consolidated financial statements do not give effect to any anticipated cost savings or revenue enhancements in connection with the merger. The pro forma information, which is intended to illustrate the financial characteristics of the merger and the combined bank under one set of assumptions, does not reflect any of the potential benefits of and expected cost savings or opportunities to earn additional revenues or all integration costs that may be incurred and, accordingly, should not be considered a prediction of future results. It also does not necessarily reflect what the historical results of the combined bank would have been had both banks been combined during the periods shown.

The unaudited pro forma shareholders' equity and net income should not be considered indicative of the market value of Heartland common stock or the actual or future results of operations of Heartland for any period. Actual results may be materially different than the pro forma consolidated financial statements and information presented.

Combined Pro Forma Financial Information (unaudited) Consolidated Balance Sheet as of June 30, 2015 (Dollars in thousands, except per share data)

(=	Historical						
AGGETTO	Heartland	Premier Valley		Pro Forma Before Adjustments	Pro Forma Adjustme	nts	Heartland Pro Forma Combined
ASSETS Cash and due from banks	\$111,909	\$10,707		\$122,616	\$ (31,928	) (A)	\$90.688
Federal funds sold and other short-term	•	•			φ (31,720	,	
investments	7,813	16,091		23,903			23,903
Cash and cash equivalents Time deposits in other financial institutions Securities:	119,722 2,355	26,798 —		146,519 2,355 —	(31,928	)	114,591 2,355
Available for sale, at fair value Held to maturity, at cost Other investments, at cost Loans held for sale	1,315,699 283,258 20,455 105,898	177,622 — —		1,493,321 283,258 20,455 105,898	_ _ _ _		1,493,321 283,258 20,455 105,898
Loans and leases:	,			,			,
Held to maturity Allowance for loan and lease losses Loans and leases, net Premises, furniture and equipment, net Other real estate, net Goodwill, net Other intangible assets, net Cash surrender value on life insurance Other assets TOTAL ASSETS	4,449,823 (45,614 ) 4,404,209 143,423 16,983 54,162 45,226 96,693 108,924 \$6,717,007	413,291 (4,234 409,057 3,193 — 13,339 714 10,059 14,592 \$655,374	)	4,863,115 (49,848 ) 4,813,267 146,616 16,983 67,501 45,940 106,752 123,516 \$7,372,381	(15,498 4,234 (11,264 — 26,432 4,463 — 4,225 \$ (8,072	(C) ) (E) (F)	4,847,617 (45,614 ) 4,802,003 146,616 16,983 93,933 50,403 106,752 127,741 \$7,364,309
LIABILITIES AND STOCKHOLDERS' EQUITY LIABILITIES: Deposits:							
Demand Savings Time Total deposits Short-term borrowings Other borrowings Accrued expenses and other liabilities TOTAL LIABILITIES EQUITY:	\$1,536,355 2,816,666 964,248 5,317,269 477,918 296,594 46,020 6,137,801	\$210,799 235,518 126,828 573,145 — 10,538 583,683		\$1,747,154 3,052,184 1,091,076 5,890,414 477,918 296,594 56,558 6,721,484	\$— 634 634 — — (137 497		\$1,747,154 3,052,184 1,091,710 5,891,048 477,918 296,594 56,421 6,721,981
Series C Fixed Rate Non-Cumulative	81,698			81,698	_		81,698
Perpetual preferred stock Common stock Capital surplus Retained earnings Accumulated other comprehensive income	20,616 148,789 325,106 3,059	50,963 — 20,782 (54	)	71,579 148,789 345,888 3,005	(49,022 64,595 (24,196 54	(H)	22,557 213,384 321,692 3,059
(loss)							

Treasury stock at cost	(62)		(62)	_		(62)	
TOTAL STOCKHOLDERS' EQUITY	579,206	71,691	650,897	(8,569	)	642,328	
TOTAL LIABILITIES AND EQUITY	\$6.717.007	\$655.374	\$7.372.381	\$ (8.072	)	\$7.364.309	

Combined Pro Forma Financial Information	Historical				
(unaudited) Consolidated Statement of Income For the Six Months Ended June 30, 2015	Heartland	Premier Valley	Pro Forma Before	Pro Forma	Heartland Pro Forma
(Dollars in thousands, except per share data) INTEREST INCOME:		·	Adjustments	Adjustments	Combined
Interest and fees on loans and leases	\$108,873	\$9,027	\$117,900	\$ 172 (I)	\$118,072
Interest on securities and other:	10.071	267	14.000		1.4.220
Taxable	13,871	367	14,238		14,238
Nontaxable Interest on federal funds sold and other	5,790	1,711	7,501	_	7,501
short-term investments	2	_	2	_	2
Interest on interest bearing deposits in other	7	22	29	_	29
financial institutions	100.540			150	
TOTAL INTEREST INCOME INTEREST EXPENSE:	128,543	11,127	139,670	172	139,842
Interest on deposits	7,991	330	8,321	(106) $(0)$	8,215
Interest on short-term borrowings	410	10	420	_	420
Interest on other borrowings	8,568	<del></del>	8,568		8,568
TOTAL INTEREST EXPENSE	16,969	340	17,309	(106)	17,203
NET INTEREST INCOME	111,574	10,787	122,361	278	122,639
Provision for loan and lease losses	7,345		7,345		7,345
NET INTEREST INCOME AFTER					
PROVISION FOR LOAN AND LEASE	104,229	10,787	115,016	278	115,294
LOSSES					
NONINTEREST INCOME:	11 201	670	11.074		11.074
Service charges and fees	11,304	670	11,974	_	11,974
Loan servicing income	2,204	192	2,396	_	2,396
Trust fees	7,544	<del></del>	7,544		7,544
Brokerage and insurance commissions	2,003		2,003		2,003
Securities gains, net	7,463	651	8,114		8,114
Gains on sale of loans	28,341	267	28,608		28,608
Income on bank owned life insurance	983	168	1,151		1,151
Other noninterest income	1,482	357	1,839		1,839
TOTAL NONINTEREST INCOME NONINTEREST EXPENSES	61,324	2,305	63,629		63,629
	73,489	2 701	77 200		77 200
Salaries and employee benefits	•	3,791 583	77,280		77,280 8,870
Occupancy  Furniture and againment	8,287 4,282	138	8,870 4,420		4,420
Furniture and equipment Professional fees	11,293	165	11,458		11,458
FDIC assessments	1,855	192	2,047		2,047
Merger related expenses	1,655	27	27	(27 ) <sup>(J)</sup>	
Advertising	<u> </u>	170	2,684	(21)	2,684
Intangible assets amortization	1,346	170	1,346	319 (F	
Other real estate and loan collection expenses	1,218		1,237		1,237
Loss on sales/valuations of assets, net	1,862		1,862		1,862
Other noninterest expenses	16,950	1,331	18,281		18,281
TOTAL NONINTEREST EXPENSES	123,096	6,416	129,512	292	129,804
INCOME BEFORE INCOME TAXES	42,457	6,676	49,133	(14)	49,119
Income taxes	11,588	2,384	13,972		) 13,966
	,	,	- , =		- ,

NET INCOME Preferred dividends and discount NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$30,869 \$(408 ) \$30,461	\$4,292 \$— \$4,292	\$ 35,161 \$ (408 ) \$ 34,753	\$ (8 \$ — \$ (8	)	\$35,153 \$(408 \$34,745	)
EARNINGS PER COMMON SHARE - BASIC EARNINGS PER COMMON SHARE - DILUTED WEIGHTED AVERAGE BASIC SHARES	1.49	0.35		1.041.404	(K)	1.55	0
OUTSTANDING WEIGHTED AVERAGE DILUTIVE SHARES OUTSTANDING	20,407,725 20,681,800	12,206,182 12,207,889		1,941,494 1,941,494		22,349,21	

Combined Pro Forma Financial Information (unaudited)	Historical					
Consolidated Statement of Income			Pro Forma	Pro		Heartland
For the Twelve Months Ended December 31,	Heartland	Premier	Before	Forma		Pro Forma
2014	Hourtiana	Valley	Adjustments		2	Combined
			rajastinents	rajustinent	.5	comonica
(Dollars in thousands, except per share data) INTEREST INCOME:						
Interest and fees on loans and leases Interest on securities and other:	\$194,022	\$16,161	\$ 210,183	\$ 344	(I)	\$210,527
Taxable	29,727	2,907	32,634			32,634
Nontaxable	13,269	1,194	14,463			14,463
Interest on federal funds sold and other	1	257	258			258
short-term investments	1	237	238	_		238
Interest on interest bearing deposits in other	23	9	32			32
financial institutions	23	9	32			32
TOTAL INTEREST INCOME	237,042	20,528	257,570	344		257,914
INTEREST EXPENSE:						
Interest on deposits	18,154	641	18,795	(212	) (G)	18,583
Interest on short-term borrowings	877	6	883			883
Interest on other borrowings	14,938		14,938			14,938
TOTAL INTEREST EXPENSE	33,969	647	34,616	(212	)	34,404
NET INTEREST INCOME	203,073	19,881	222,954	556		223,510
Provision for loan and lease losses	14,501	(500	14,001			14,001
NET INTEREST INCOME AFTER						
PROVISION FOR LOAN AND LEASE	188,572	20,381	208,953	403		209,356
LOSSES						
NONINTEREST INCOME:						
Service charges and fees	20,085	1,307	21,392	_		21,392
Loan servicing income	5,583	364	5,947			5,947
Trust fees	13,097	_	13,097			13,097
Brokerage and insurance commissions	4,440		4,440			4,440
Securities gains, net	3,668	741	4,409			4,409
Gains (loss) on trading account securities	(38)	· —	(38)			(38)
Gains on sale of loans	31,337	681	32,018	_		32,018
Income on bank owned life insurance	1,472	338	1,810			1,810
Other noninterest income	2,580	718	3,298			3,298
TOTAL NONINTEREST INCOME	82,224	4,149	86,373			86,373
NONINTEREST EXPENSES						
Salaries and employee benefits	129,843	7,733	137,576			137,576
Occupancy	15,746	1,161	16,907			16,907
Furniture and equipment	8,105	275	8,380	_		8,380
Professional fees	18,241	389	18,630			18,630
FDIC assessments	3,808	408	4,216		<b>(T)</b>	4,216
Merger related expenses		50	50	(50	) (J)	
Advertising	5,524	316	5,840		Œ	5,840
Intangible assets amortization	2,223	_	2,223	638	(F)	2,861
Other real estate and loan collection expenses	2,309	35	2,344	_		2,344
Loss on sales/valuations of assets, net	2,105	19	2,124	_		2,124
Other noninterest expenses	27,896	2,897	30,793			30,793

TOTAL NONINTEREST EXPENSES INCOME BEFORE INCOME TAXES	215,800 54,996	13,283 11,247	229,083 66,243	588 (32	)	229,671 66,211	
Income taxes NET INCOME Preferred dividends and discount	13,096 \$41,900 \$(817)	4,059 \$7,188 \$—	17,155 \$49,088 \$(817	(13 \$(19 ) \$—	) (D)	17,142 \$49,069 \$(817	)
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$41,083	\$7,188	\$48,271	\$(19	)	\$48,252	
EARNINGS PER COMMON SHARE - BASIC	2.23	0.58				2.36	
EARNINGS PER COMMON SHARE - DILUTED	2.19	0.58				2.33	
WEIGHTED AVERAGE BASIC SHARES OUTSTANDING	18,462,232	12,413,384		1,941,494	(K)	20,403,72	6
WEIGHTED AVERAGE DILUTIVE SHARES OUTSTANDING	18,741,921	12,460,182		1,941,494	(K)	20,638,41	.5
20							

Notes to Unaudited Pro Forma Combined Consolidated Financial Statements

#### 1. Basis of Pro Forma Presentation

The unaudited pro forma combined consolidated financial information related to the merger includes the unaudited pro forma combined consolidated balance sheet as of June 30, 2015, which assumes that the merger was completed on June 30, 2015. The unaudited pro forma combined consolidated statements of income for the six months ended June 30, 2015 and for the year ended December 31, 2014 were prepared assuming that the merger was completed on January 1, 2014. For the purpose of the pro forma combined consolidated financial statements, the total consideration to common shareholders is \$95.1 million. The pro forma adjustments included herein reflect the conversion of Premier Valley Bank's common stock into 70% Heartland common stock and 30% cash. At June 30, 2015, Premier Valley Bank had 12,304,025 common shares outstanding.

The merger will be accounted for as an acquisition of Premier Valley Bank by Heartland in accordance with the acquisition method of accounting. The acquisition method of accounting requires an acquirer to recognize the assets acquired, and the liabilities assumed, based on their fair values as of the date of merger. Goodwill, if any, will be recognized as of the merger date, in the amount equal to the excess of the consideration transferred over the fair value of identifiable net assets acquired. Based on Heartland's preliminary purchase price allocation, goodwill of approximately \$39.8 million is estimated by Heartland.

As the merger is recorded using the acquisition method of accounting, all loans of Premier Valley Bank are recorded at fair value, including adjustments for credit, and no allowance for loan losses is carried over to Heartland's balance sheet. In addition, certain anticipated nonrecurring merger transaction costs associated with the merger, such as investment banking fees, change in control payments, accounting fees, legal and other professional fees, transfer agent fees, proxy solicitation costs and other related expenditures are reflected in the pro forma consolidated balance sheet, but are excluded from the pro forma consolidated statement of income.

While the recording of the acquired loans at their fair value will impact the prospective determination of the provision for loan losses and the allowance for loan losses, for purposes of the unaudited pro forma consolidated statement of income for the six months ended June 30, 2015 and for the year ended December 31, 2014 we assumed no adjustments to the historical amount of Premier Valley Bank's provision for loan losses. If such adjustments were estimated, there could be a reduction, or increase which could be significant, to the historical amounts of Premier Valley Bank's provision for loan losses presented.

The merger is expected to result in annual cost savings and revenue synergies to be achieved following the consummation of the merger. These expected savings have not been included in the pro forma combined consolidated balance sheet or the statement of income.

#### 2. Preliminary Pro Forma Entries

Adjustments to cash and due from banks represent the cash portion of the purchase price of \$28.5 million and Heartland's and Premier Valley Bank's net merger transaction costs of \$2.5 million and \$.9 million, respectively, and are assumed to be paid out at the closing date of the merger, see footnote J. Total cash payments are estimated at \$3.4 million.

Cash Account Pro Forma Adjustment Schedule at June 30, 2015	(Dollars in
Cash Account F10 Forma Adjustment Schedule at June 50, 2015	thousands)
Net expense after tax - Heartland merger costs	\$2,491
Net expense after tax - Premier Valley merger costs	923
Cash pro forma adjusting entry	\$3,414

The fair value of the loan portfolio being acquired from Premier Valley Bank is estimated by Heartland to be less than the net carrying value. Based on management's judgment, Heartland applied an approximate discount of 3.75% to Premier Valley Bank's gross loan portfolio to estimate the loan fair value adjustment at June 30, 2015. This adjustment reflects the estimates of both market rate differential and the potential credit adjustments. The total gross fair value loan adjustment is estimated at approximately \$15.5 million. The credit portion of the loan

- B. fair value adjustment is estimated at approximately \$14.5 million and the market rate fair value adjustment is estimated at approximately \$1 million. See footnote I for the estimated accretion of the market rate and credit fair value adjustment. The actual loan fair value adjustment may be more or less than the amount estimated and used in these pro forma combined consolidated financial statements. The actual loan fair value will be calculated at the date of the merger, based on the most current financial information available.
- Because the acquired loans and unfunded loan commitments are recorded at fair value at the merger date, there is C. no carryover of Premier Valley Bank's allowance for loan losses of \$4.2 million, and reserve for unfunded loan commitments of \$137,000 at June 30, 2015.
  - Adjustments to deferred tax assets represent the tax effect of the pro forma adjustments using a combined federal and state tax rate of 42.1%. A federal and state effective tax rate of 42.1% was also utilized in calculating the
- D. provision for income tax expense as reflected in the pro forma entries in the consolidated statements of income for the six months ended June 30, 2015 and for the year ended December 31, 2014. The following table reflects the breakout of deferred tax assets reflected on the pro forma combined consolidated balance sheet.

Components of Deferred Tax Assets Schedule - June 30, 2015	Amount	Tax	Net
	(Dollars i	n thousands)	
Certificates of deposit adjustment	(634	) 267	(367)
Loan fair value adjustment	(15,498	) 6,525	(8,973)
Allowance for loan loss adjustment	4,234	(1,783	) 2,451
Reserve for unfunded loan commitments	137	(57	) 80
Core deposit intangible	4,463	(1,879	) 2,584
Deferred Tax Asset, net	\$(7,298	) \$3,073	\$(4,225)

The unaudited pro forma combined consolidated financial information for the merger includes the unaudited pro E. forma combined balance sheet as of June 30, 2015, assuming the merger was completed on June 30, 2015. The following is a summary of the preliminary purchase price allocation and the value of Goodwill.

(Dollars in thousands)

Carrying value of Premier Valley's net assets at June 30, 2015			\$71,691	
Less fair value adjustments:				
Loan fair value	\$(15,498	) (B)		
Allowance for loan loss	4,234	(C)		
Loans, net	(11,264	)		
Eliminate existing Goodwill at Premier Valley	(13,339	)		
Certificates of deposit	(634	) (G)		
Core deposit intangible	4,463	(F)		
Deferred tax asset, net	4,225	(D)		
Reserve for unfunded loan commitments	137	(C)		
Total fair value adjustments			(16,412	)
Fair value of net assets acquired attributable to common shareholders at June 30, 2015			55,279	
Consideration paid to common shareholders			95,050	
Goodwill (total consideration paid less fair value of net assets acquired)			\$39,771	

A core deposit intangible of \$4.45 million is estimated for the Premier Valley Bank core deposit portfolio. A core deposit intangible arises from a financial institution having a deposit base comprised of funds associated with stable customer relationships. Deposit customer relationships have value due to their favorable interest rates in comparison to market rates for alternative funding sources with expected lives comparable to expected lives of the core deposits. The discounted cash flow method is based upon the principal of future benefits; economic value tends to be based on anticipated future benefits as measured by cash flows expected to occur in the future. In

F. determining this value, Heartland has considered recently completed transactions and the overall value assigned to the non-interest bearing demand deposit accounts, savings accounts, money market and NOW deposit accounts. Based on this review Heartland has preliminarily estimated a 1.00% core deposit premium on the core deposits of Premier Valley Bank with an estimated useful life of seven years, using the straight line method of amortization. This premium is a result of the cost of these deposits being lower than the cost of comparable alternative funding sources. The amortization of core deposit intangibles is estimated at approximately \$319,000 for the six months ended June 30, 2015 and is estimated at approximately \$638,000 for the year ended December 31, 2014.

	•
Estimated Core Deposit Intangible Amortization Schedule	(Dollars in
Estimated Core Deposit Intaligible Amortization Schedule	thousands)
Year 1	\$638
Year 2	638
Year 3	638
Year 4	638
Year 5	637
Year 6	637
Year 7	637
Total	\$4,463

Deposits were adjusted to reflect estimated current interest rates. Heartland has estimated premium of \$634,000 or 0.50% of the balance of time deposits to be amortized over three years, using the straight line method,

G. which is the estimated remaining term. The amortization for the six months ended June 30, 2015 is estimated at \$106,000 and \$212,000 for the twelve months ended December 31, 2014. The following schedule reflects the projected amortization of the deposit rate adjustment over the estimated remaining three-year amortization period.

Estimated Deposit Fair Value Adjustment Amortization Schedule	thousands)	
Year 1	\$212	
Year 2	212	
Year 3	212	
Total market rate loan fair value adjustment	\$634	
H. The following is the summary of the transactions reflecting the equity account adjust	ments.	
Equity Account Pro Forma Adjustment Schedule at June 30, 2015	(Dollars in thousands)	
Common Stock of Premier Valley - Retired	\$(50,963	)
Common Stock of Heartland - issued in connection with merger	1,941	
Common Stock pro forma adjustment	\$(49,022	)
Stock portion of purchase price	66,536	
Less: Common Stock (above)	(1,941	)
Surplus pro forma adjustment	64,595	
Accumulated retained earnings of Premier Valley	\$(20,782	)
Heartland net merger transaction costs (see footnote J)	(2,491	)
Premier Valley net merger transaction costs (see footnote J)	(923	)
Net retained earnings pro forma adjustment	\$(24,196	)
7 777 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		

I. The market rate portion of the loan fair value adjustment of \$1,033,000 will be amortized over three years, using the straight line method, which is the estimated remaining life of the loan portfolio. The accretion for the six months

(Dollars in

ended June 30, 2015 is estimated at \$172,000, and \$344,000 for the twelve months ended December 31, 2014. The following schedule reflects the projected amortization of the market rate portion of the loan fair value adjustment over the estimated three-year amortization period.

Estimated Market Rate Loan Fair Value Adjustment Amortization Schedule	(Dollars in thousands)
Year 1	\$344
Year 2	344
Year 3	345
Total market rate loan fair value adjustment	\$1,033

The historical financial results of Premier Valley include tax deductible merger costs of \$50,000 for the year ended December 31, 2014 and \$27,000 for the six months ended June 30, 2015. The merger costs included in the historical balances consisted of professional fees. For purpose of the pro forma combined consolidated statement of income, total merger costs of \$50,000 that are included in the historical financial results for the year ended December 31, 2014, and \$27,000 that are included for the six month period ended June 30, 2015, are removed as a non-recurring charge directly related to the merger. The estimated merger transaction costs to be incurred after June 30, 2015 are approximately \$3.4 million, net of tax. This cost is included as a pro forma adjustment in the combined consolidated balance sheet. See footnotes A and H.

Some of the merger transaction costs are not tax deductible. The deductibility of such costs is estimated in the table below, but will be finalized and determined subsequent to the completion of the merger. The following schedule reflects the breakout of the merger estimated transaction cost between Heartland and Premier Valley Bank using a federal and state effective tax rate of 42.1%. For purposes of the pro forma presentation, these costs are assumed to be paid out in cash at the date of the merger. However, several of these costs may not actually be paid out in cash but accrued for in the consolidated balance sheet.

Merger Transaction Costs Schedule	Heartland	Premier Valley	Combined
	(Dollars in	thousands)	
Salaries and employee benefits	\$3,434	\$—	\$3,434
Professional fees	300	1,150	1,450
Other non-interest expense	350		350
Total non-interest expense	4,084	1,150	5,234
Tax benefit	(1,612	) (227	) (1,820 )
Net expense after tax benefit	\$2,491	\$923	\$3,414

The amount of pro forma combined total shares outstanding at June 30, 2015, is calculated by adding Heartland's historical shares outstanding at June 30, 2015 and Heartland's pro forma shares, which are common stock to be issued at the merger transaction date. For purposes of these calculations, the retirement of the Premier Valley Bank shares as well as the issuance of the new Heartland shares is recorded as if the transaction occurred January 1, 2014, with the newly issued shares outstanding for the full year. See "The Merger Agreement – Purchase Price and Election of Merger Consideration" for the calculation of shares to be issued in the merger transaction.

K.

The amount of pro forma combined weighted average shares outstanding is calculated by adding Heartland's historical weighted average shares outstanding for the six months ended June 30, 2015 and for the year ended December 31, 2014, the Heartland common stock issued in connection with merger. For purposes of these calculations the issuance of the new Heartland shares is recorded as if the transaction occurred January 1, 2014, with the newly issued shares outstanding for the six months ended June 30, 2015 and for the twelve months ended December 31, 2014.

Twelve Months Ended December 31, 2014	Historical				
(Dollars in thousands except share and per share data)	Heartland	Premier Valley	Exchange of Premier Valley Shares	Issue of Heartland Shares	Heartland (consolidated) Pro Forma Combined
Shares outstanding at December 31, 2014 Net Income Less: Dividends on preferred stock Net income available to common	18,511,125 \$41,900 (817 ) \$41,083	12,298,223 \$7,188 — \$7,188	(12,298,223 ) \$49,088 (817 ) \$48,271	1,941,494 \$(19 ) — \$(19 )	(817)
shareholders Shares outstanding	Ψ 11,000	<i>ϕ 1,</i> 100	ψ 10 <b>,=</b> 71	Ψ(1)	ψ .σ <b>,2</b> υ2
Weighted average basic shares outstanding Potential dilutive stock options Weighted average dilutive shares	18,462,232 279,689 18,741,921	12,413,384 46,808 12,460,192	(12,413,384) (46,808) (12,460,192)	_	20,403,726 279,689 20,683,415
Earnings Per Share Basic earnings per Share	\$2.23	\$0.58			\$2.36
Diluted earnings per share	\$2.19	\$0.58			\$ 2.33
Six Months Ended June 30, 2015					
	Historical				
(Dollars in thousands except share and per share data)	Historical Heartland	Premier Valley	Exchange of Premier Valley Shares	Issue of Heartland Shares	Heartland (consolidated) Pro Forma Combined
and per share data)  Shares outstanding at June 30, 2015 (Net of			Premier Valley Shares	Heartland Shares	(consolidated) Pro Forma
and per share data)  Shares outstanding at June 30, 2015 (Net of Treasury)  Net Income	Heartland 20,614,325 \$30,869	Valley	Premier Valley Shares  5 (12,304,025) \$35,161	Heartland Shares 1,941,494 \$(8)	(consolidated) Pro Forma Combined  22,555,819  \$ 35,153
and per share data)  Shares outstanding at June 30, 2015 (Net of Treasury)  Net Income  Less: Dividends on preferred stock  Net income available to common shareholders	Heartland 20,614,325 \$30,869 (408	Valley 12,304,025	Premier Valley Shares  5 (12,304,025) \$35,161	Heartland Shares  1,941,494 \$(8 )	(consolidated) Pro Forma Combined 22,555,819
shares outstanding at June 30, 2015 (Net of Treasury) Net Income Less: Dividends on preferred stock Net income available to common shareholders Shares outstanding Weighted average basic shares outstanding Potential dilutive stock options Weighted average dilutive shares	Heartland 20,614,325 \$30,869 (408	Valley  12,304,025 \$4,292 ) — \$4,292	Premier Valley Shares (12,304,025) \$35,161 (408 ) \$34,753 (12,206,182) (1,707 )	Heartland Shares  1,941,494 \$(8 ) — \$(8 )  1,941,494 —	(consolidated) Pro Forma Combined  22,555,819 \$ 35,153 (408)
shares outstanding at June 30, 2015 (Net of Treasury) Net Income Less: Dividends on preferred stock Net income available to common shareholders Shares outstanding Weighted average basic shares outstanding Potential dilutive stock options	Heartland 20,614,325 \$30,869 (408 \$30,461 20,681,800 188,534	Valley  12,304,025 \$4,292  \$4,292  12,206,182 1,707	Premier Valley Shares (12,304,025) \$35,161 (408 ) \$34,753 (12,206,182) (1,707 )	Heartland Shares  1,941,494 \$(8 ) — \$(8 )  1,941,494 —	(consolidated) Pro Forma Combined  22,555,819 \$ 35,153 (408 ) \$ 34,745  22,349,219 274,075

# COMPARATIVE MARKET PRICE AND DIVIDEND INFORMATION

Markets

Heartland files annual, quarterly and current reports, proxy statements and other information with the SEC and its common stock is quoted on the NASDAQ Global Select Market under the symbol "HTLF."

Premier Valley Bank is not a "reporting company" under federal securities law, and does not file periodic reports with the Securities and Exchange Commission, or with the FDIC under equivalent rules that relate to state banks that would be reporting companies if subject to SEC regulation. Premier Valley Bank common stock is not listed on an exchange, but is thinly traded in the over the counter market, or OTCBB Pink, under the symbol "PVLY." Trading in Premier Valley Bank common stock has been episodic, with no reported trades on 86 of 252 trading days immediately preceding announcement of the merger and with periods as long as two weeks during which no trades occurred. Comparative Per Share Market Prices

The following table sets forth the closing sale prices per share of Heartland common stock, and the last reported sale price of Premier Valley Bank Common Stock, on May 14, 2015, the last trading day before we announced the merger, and on August [], 2015, the last practicable trading day before the distribution of this document, and the equivalent price per share of Heartland common stock giving effect to the merger.

	Closing Sale Price				
	Heartland	Premier Valley	Equivalent Price per share of		
	Common Stock	Common Stock	Heartland Common Stock		
May 14, 2015	\$34.35	\$ 6.05	\$7.725		
August [], 2015	<b>\$</b> [ ]	[]	[]		

By voting to approve the merger agreement and the transactions it contemplates, those holders of Premier Valley Bank common stock who choose Heartland common stock will be choosing to invest in Heartland. An investment in Heartland's common stock involves risk. In addition to the other information included or incorporated by reference in this proxy statement/prospectus, including the matters addressed in "Forwarding-Looking Statements" beginning on page [ ], Premier Valley Bank shareholders should carefully consider the matters described below in "Risk Factors" beginning on page [ ] when determining whether to approve the merger agreement and the transactions it contemplates.

# Historical Market Prices and Dividend Information

The following table sets forth, for the calendar quarter indicated, the high and low closing market prices per share of Heartland common stock as reported on the Nasdaq National Market System, and the high and low daily last sale price as reported by the OTCBB Pink for over-the-counter trading in Premier Valley Bank common stock, and the dividends per share of Heartland common stock and Premier Valley Bank Common Stock. Premier Valley Bank reported trades are between dealers, without mark-up, mark-down or commissions, and may not represent actual transactions.

	Heartland			Premier Va	lley	
Calendar Quarter	High	Low	Dividends	High	Low	Dividends
2013:						
First	\$27.58	\$23.13	\$0.10	\$6.75	\$5.65	\$0.07
Second	28.00	22.29	0.10	6.85	6.06	\$0.07
Third	30.00	26.50	0.10	6.50	5.67	\$0.07
Fourth	29.81	26.18	0.10	6.00	5.65	\$0.07
2014						
First	\$28.10	\$24.52	\$0.10	\$6.37	\$5.76	\$0.07
Second	28.02	23.34	0.10	6.17	5.95	\$0.07
Third	25.28	23.37	0.10	6.05	5.92	\$0.07
Fourth	27.77	23.46	0.10	6.24	5.90	\$0.08
2015						
First	\$33.38	\$25.95	\$0.10	\$7.15	\$6.10	\$0.08
Second	38.00	32.68	0.10	7.62	6.68	0.08
Third (Through August [], 2015)						

The timing and amount of future dividends on shares of Heartland common stock will depend upon earnings, cash requirements, the financial condition of Heartland and its subsidiaries, applicable government regulations and other factors deemed relevant by Heartland's Board of Directors.

#### **RISK FACTORS**

If you make an election to receive Heartland common stock, or otherwise receive common stock and vote in favor of the merger, you will be choosing to invest in Heartland common stock. Such an investment is subject to risks, including those described in the annual report on Form 10-K that Heartland has filed with the SEC, and that is incorporated by reference in this proxy statement/prospectus. In addition to the information contained elsewhere in this proxy statement/prospectus by reference, as a shareholder Premier Valley Bank, you should carefully consider the following factors in making your decision as to how to vote on the merger.

# Risks Relating to the Merger

The merger consideration is subject to changes in the tangible equity of Premier Valley Bank.

The payment that you will receive in the merger could be reduced if the tangible equity of Premier Valley Bank as of the last day of the month preceding the closing date of the merger, and projected for operations through the closing date, is less than \$58,812,000. At June 30, 2015, Premier Valley Bank's tangible equity was approximately \$58.4 million, but if the merger is completed prior to October 1, 2015, Premier Valley Bank will be credited with a reasonable projection of operations through September 30, 2015 for purposes of this tangible equity calculation. This credit, if based on results of operations for the first six months of 2015 projected through September 30, 2015, would cause projected operations to exceed the tangible equity threshold. Nevertheless, if Premier Valley Bank incurs a loss, or fails to generate adequate income, prior to closing, the merger consideration, and the cash or shares of Heartland common stock you receive in the merger, will decline.

To the extent you elect to receive cash in the merger, or fail to elect and are allocated cash, you will recognize gain or loss for federal income tax purposes as a result of the merger, while the exchange of Premier Valley Bank common stock for Heartland common stock is intended to qualify as a tax free exchange.

The merger is intended to qualify as a tax-free reorganization for U.S. federal income tax purposes, and assuming the merger will so qualify, holders of Premier Valley Bank common stock who elect to receive in the merger, or receive because of the allocation provisions in the merger agreement, shares of Heartland common stock generally will not recognize any gain or loss for U.S. federal income tax purposes on the exchange of their Premier Valley Bank stock for Heartland common stock. Gain or loss will result from the receipt by Premier Valley Bank shareholders of cash in the merger, including cash issued for fractional shares of Heartland common stock. If you fail to make an election and receive cash, you may be required to recognize taxable gain.

Because the market price of Heartland common stock may fluctuate, a Premier Valley Bank shareholder cannot be sure of the number of shares of Heartland common stock that he or she will receive for each share of Premier Valley Bank common stock.

If you elect to receive shares of Heartland common stock in the merger, or if you are allocated such shares because you fail to make an election or too many Premier Valley Bank shareholders elect to receive cash, the number of shares of Heartland common stock you receive for each share of Premier Valley Bank common stock will depend upon the volume weighted average closing price of Heartland common stock, which will fluctuate prior to the closing. Changes in the closing price of Heartland common stock may result from a variety of factors, including, changes in Heartland's business, operations and prospects, and regulatory considerations. Many of these factors are beyond the control of Premier Valley Bank and Heartland. You will not know when you make an election to receive cash or common stock, when you vote or when you decide whether to exercise dissenter's rights, the number of the shares of Heartland common stock that you will receive in the merger. You are urged to obtain current market quotations for Heartland common stock and to consult with your financial advisors before you make your election, vote or decide to exercise dissenters' rights.

The interests of certain management officials of Premier Valley Bank may be different from those of other shareholders.

J. Mike McGowan, Michael W. Martinez, David H. Wogan, Marvell French, Steve E. Travers and Dorothy Thomas, officers of Premier Valley, have employment agreements providing the executive with the right to severance payments if their employment is terminated, regardless if voluntarily by the employee or involuntarily by Premier Valley Bank, within one year before or after the merger is completed. The amount of the severance payment varies for these officers from nine months base

salary, to three years' salary and estimated bonus. As part of the negotiation of the merger agreement, Heartland negotiated restated employment agreements with each of these officers that will provide that they each will receive, as a signing bonus, the full amount of severance they would have received had they terminated their agreements, and that they also will continue as employees. Each of these officers also holds restricted stock that is subject to vesting that would require them to remain employed for various terms of up to roughly three and a half years in order for the restricted stock to "vest" and not be

forfeited when their employment is terminated. All of these restricted shares will become fully vested upon completion of the merger. These interests may cause Premier Valley Bank's officers to view the merger proposal differently than you may view it. The Board of Directors of Premier Valley Bank was aware of these interests at the time it approved the merger. See "The Merger--Certain Executive Officers Have Financial Interests in the Merger." The merger is subject to certain closing conditions that, if not satisfied or waived, will result in the merger not being completed, which may cause the prices of Heartland common stock and Premier Valley Bank common stock to decline.

Consummation of the merger is subject to customary conditions to closing in addition to the receipt of the required regulatory approvals and approval of the Premier Valley Bank shareholders of the merger agreement and the approval of the Heartland shareholders of the issuance of Heartland common stock in connection with the merger. If any condition to the merger is not satisfied or waived, to the extent permitted by law, the merger will not be completed. In addition, Heartland and Premier Valley Bank may terminate the merger agreement under certain circumstances even if the merger agreement is approved by Premier Valley Bank shareholders, including if the merger has not been completed on or before March 31, 2016. If the merger is not completed, the respective trading prices of Heartland common stock on the NASDAQ Global Select Market and of Premier Valley Bank common stock on the OTCBB market may decline to the extent that the current prices reflect a market assumption that the merger will be completed. In addition, neither company would realize any of the expected benefits of having completed the merger. For more information on closing conditions to the merger agreement, see "The Merger-Conditions to the Merger" beginning on page [].

The shares of Heartland common stock to be received by Premier Valley Bank shareholders as a result of the merger will have different rights than shares of Premier Valley Bank common stock.

Upon completion of the merger, Premier Valley Bank shareholders will become Heartland shareholders and their rights as shareholders will be governed by the Heartland certificate of incorporation and bylaws. The rights associated with Premier Valley Bank common stock are different from the rights associated with Heartland common stock. See "Comparison of Shareholders' Rights" beginning on page [].

Post-Merger Risks

Heartland has several other acquisitions pending that could impair its ability to integrate the operations of Premier Valley Bank.

Heartland has executed agreements to acquire two banks in addition to Premier Valley Bank: a bank with five offices in New Mexico and a bank with three offices in Arizona. Heartland anticipates completing these acquisitions, and the integration of operations of these two banks into its New Mexico and Arizona subsidiary banks, in the third quarter of 2015, prior to the acquisition of Premier Valley Bank. Nevertheless, the completion of these acquisitions could delay consummation of the merger with Premier Valley Bank and could cause distraction of management and technical personnel that could render the integration of operations of Premier Valley Bank less successful.

Difficulties in combining the operations of Premier Valley Bank and Heartland may prevent the combined company from achieving the expected benefits from its acquisition.

The combination of Premier Valley Bank into Heartland may cause Heartland difficulty achieving fully the strategic objectives and operating efficiencies it hopes to achieve in the merger. The success of the merger will depend on a number of factors, including Heartland's ability to:

integrate the operations of Premier Valley Bank into Heartland;

•maintain existing relationships with depositors so as to minimize withdrawals of deposits after the merger; maintain and enhance existing relationships with borrowers so as to limit unanticipated losses from loans of Premier Valley Bank;

control the incremental non-interest expense so as to maintain overall operating efficiencies;

retain and attract qualified personnel; and

compete effectively in the communities served by Premier Valley Bank and in nearby communities.

These factors could contribute to the combined company not achieving the expected benefits from the merger within the desired time frames, if at all.

Heartland and its shareholders, including former shareholders of Premier Valley Bank, will be subjected to special risks if it effects future acquisitions.

Heartland intends to continue to investigate strategic acquisitions of other banks after the merger. Acquiring other banks and businesses will involve risks commonly associated with acquisitions, including:

• potential exposure to liabilities of any banks or other businesses acquired;

difficulty and expense of integrating the operations and personnel of any banks or other businesses acquired; possible increases in leverage resulting from borrowings needed to finance an acquisition or augment regulatory capital;

potential disruption to Heartland's business;

potential diversion of the time and attention of Heartland's management; and

impairment of relationships with and the possible loss of key employees and customers of any banks or other businesses acquired by Heartland.

The unaudited condensed pro forma combined financial data included in this joint proxy statement/prospectus are presented for illustrative purposes only and may not be an indication of the combined company's financial condition or results of operations following the merger.

The unaudited condensed pro forma combined financial data contained in this proxy statement/prospectus are presented for illustrative purposes only, are based on various adjustments, assumptions and preliminary estimates and may not be an indication of the combined company's financial condition or results of operations following the merger for several reasons. The actual financial condition and results of operations of the combined company following the merger may not be consistent with, or evident from, these unaudited pro forma condensed combined financial data. In addition, the assumptions used in preparing the unaudited pro forma condensed combined financial data may not prove to be accurate, and other factors may affect the combined company's financial condition or results of operations following the merger. Any potential decline in the combined company's financial condition or results of operations may cause significant variations in the stock price of the combined company.

#### FORWARD-LOOKING STATEMENTS

We have made forward-looking statements in this document (and in documents to which we refer in this document) that are subject to risks and uncertainties. These forward-looking statements include information about the possible or assumed future results of operations or performance of Heartland or Premier Valley Bank, or the combined organization after the merger is completed, or about the expected timing, completion and effects of the merger. When we use any of the words "believes," "expects," "anticipates," "plans," "intends," "estimates," "may," "will," "would," "could," similar expressions, we are making forward-looking statements. Many events or factors could affect the future financial results and performance of Heartland after the merger and could cause those results or performance to differ materially from those expressed in our forward-looking statements. These risks are described in detail in the Annual Report on Form 10-K of Heartland that is incorporated by reference into this proxy statement/prospectus. These risks include, but are not limited to, the following:

The strength of the U.S. economy in general and the strength of the local economies in which Heartland conducts its operations which may be less favorable than expected and may result in, among other things, a deterioration in the credit quality and value of our assets.

The economic impact of past and any future terrorist threats and attacks, acts of war or threats thereof and the response of the United States to any such threats and attacks.

The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters.

The effects of changes in interest rates (including the effects of changes in the rate of prepayment of assets) and the policies of the Federal Reserve Board.

Heartland's ability to compete with other financial institutions as effectively as it currently intends, due to increases in competitive pressures in the financial services sector.

Heartland's ability to obtain new customers and to retain existing customers, including Premier Valley Bank customers.

The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the internet.

Technological changes implemented by Heartland and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to Heartland, Premier Valley Bank and their customers.

Heartland's ability to develop and maintain secure and reliable electronic delivery systems.

Heartland's ability to retain key executives and employees, including executives and employees of Premier Valley Bank, and the difficulty that it may experience in replacing in an effective manner key executives and employees. Consumer spending and saving habits that may change in a manner that adversely affects Heartland's business. Business combinations and the integration of acquired businesses that may be more difficult or expensive than expected.

Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board.

That required regulatory, shareholder or other approvals are not obtained or other closing conditions are not satisfied in a timely manner or at all.

Other factors discussed in, or incorporated by reference in, the "Risk Factors" section of this proxy statement/prospectus.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

The pro forma financial information and any forward-looking earnings estimates included in this proxy statement/prospectus have not been examined or compiled by independent public accountants, nor have independent accountants applied any procedures to the estimates. Accordingly, neither Heartland's nor Premier Valley Bank's accountants express any opinion or any other form of assurance on them. The forward-looking statements included in this proxy statement/prospectus are made only as of the date of this proxy statement/prospectus and we undertake no obligation to update any statement in light of new information or future events. Further information concerning Heartland and its business, including additional factors that could materially affect Heartland's financial results, is

included in Heartland's filings with the Securities and Exchange Commission. See "Where You Can Find More Information" on page  $[\ ]$ .

#### THE PREMIER VALLEY BANK SPECIAL MEETING

Date, Time and Place

The Premier Valley Bank special meeting will be held [in the first floor Conference Room located at 265 East River Park Circle, Suite 160 (across from Premier Valley Bank's headquarters located at 255 East River Park Circle, Suite 180), Fresno, California 93720] at [] local time, on September [], 2015. At the Premier Valley Bank special meeting, holders of Premier Valley Bank common stock will be asked:

to approve and adopt the merger agreement; and

to approve the adjournment of the Premier Valley Bank special meeting, if necessary or appropriate, to solicit additional proxies.

**Proxies** 

You should complete and return the proxy form accompanying this document to ensure that your vote is counted at the Premier Valley Bank special meeting, regardless of whether you plan to attend the special meeting. Abstentions and "broker non-votes" (described below) are counted for purposes of determining the presence or absence of a quorum but are not considered votes cast. The required vote of Premier Valley Bank shareholders on the merger agreement and the proposal to adjourn the special meeting is based on the number of outstanding shares of Premier Valley Bank common stock and not on the number of shares that are actually voted. Accordingly, the failure to submit a proxy card or to vote in person at the Premier Valley Bank special meeting, or the abstention from voting by a Premier Valley Bank shareholder, or the failure of any Premier Valley Bank shareholder who holds shares in "street name" through a bank or broker to give voting instructions to such bank or broker (thereby resulting in a "broker non-vote"), will have the same effect as a vote "AGAINST" the merger agreement. Abstentions will have the same effect as a vote "AGAINST" the proposal to postpone or adjourn the Premier Valley Bank special meeting, if necessary, while shares not in attendance at the Premier Valley Bank special meeting and broker non-votes will have no effect on the outcome of any vote to postpone or adjourn the Premier Valley Bank special meeting.

A "broker non-vote" occurs when a broker submits a proxy that does not indicate a vote on a proposal because the broker has not received instructions from the beneficial owners on how to vote on such proposal and the broker does not have discretionary authority to vote in the absence of instructions. Brokers generally have the authority to vote, even though they have not received instructions, on matters that are considered "routine". However, under the rules of the New York Stock Exchange, the merger agreement proposal and the adjournment proposal to be considered at the Premier Valley Bank special meeting are not considered routine matters and brokers are not entitled to vote shares held for a beneficial owner on these matters without instructions from the beneficial owner of the shares. To avoid a broker non-vote of your shares on the merger agreement and adjournment, each of which is a non-routine matter, you must provide voting instructions to your broker or other nominee.

Submitting a proxy on the enclosed form of proxy does not preclude a Premier Valley Bank shareholder from voting in person at the Premier Valley Bank special meeting. A Premier Valley Bank shareholder may revoke a proxy at any time prior to the vote at the Premier Valley Bank special meeting by:

delivering to Michael W. Martinez, Premier Valley Bank's Executive Vice President, Chief Operating Officer and Chief Financial Officer, at 255 East River Park Circle, Suite 180, Fresno, California 93720, on or before the date of the Premier Valley Bank special meeting, a later-dated and signed proxy card or a written revocation of the proxy; delivering to Premier Valley Bank at the Premier Valley Bank special meeting prior to the taking of the vote a later dated and signed proxy card or a written revocation;

attending the Premier Valley Bank special meeting and voting in person;

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if you have instructed a broker to vote your shares, following the directions received from your broker to change these instructions.

Revoking a proxy will not affect a vote once it has been taken. Attendance at the Premier Valley Bank special meeting will not, in itself, constitute a revocation of a proxy. You must vote in person at the Premier Valley Bank special meeting if you wish to change a vote that you have previously made by submitting a signed proxy.

All shares of Premier Valley Bank common stock represented by valid proxies received through this solicitation, and that are not revoked, will be voted in accordance with the instructions on the proxy form. If you make no specification on your proxy form as to how you want your shares of Premier Valley Bank common stock voted before signing and

proxy will be voted "FOR" approval and adoption of the merger agreement and "FOR" the proposal to adjourn the special meeting, if necessary or appropriate, to solicit additional proxies.

#### Solicitation of Proxies

Premier Valley Bank will bear the entire cost of soliciting proxies from you. In addition to solicitation of proxies by mail, Premier Valley Bank will request that banks, brokers and other record holders send proxies and proxy material to the beneficial owners of Premier Valley Bank common stock and secure their voting instructions, if necessary. Premier Valley Bank will reimburse the record holders for their reasonable expenses in taking those actions. Premier Valley Bank has engaged Georgeson Inc. to assist in the solicitation of proxies for the Premier Valley Bank special meeting. Premier Valley Bank estimates that it will pay Georgeson Inc. a fee of approximately \$6,000, will reimburse Georgeson Inc. for reasonable out-of-pocket expenses and will indemnify Georgeson Inc. and its affiliates against certain claims, liabilities, losses, damages and expenses.

#### Record Date

The Premier Valley Bank Board of Directors has fixed the close of business on August [], 2015 as the record date for determining the holders of Premier Valley Bank common stock entitled to receive notice of and to vote at the Premier Valley Bank special meeting. At that time, 12,304,025 shares of Premier Valley Bank common stock were outstanding, held by approximately [] holders of record. As of the record date, directors, executive officers of Premier Valley Bank and their affiliates had the right to vote [] shares of Premier Valley Bank common stock as of the record date, representing approximately []% of the shares entitled to vote at the Premier Valley Bank special meeting. Each of these directors and officers has executed a voting agreement with Heartland agreeing to vote their shares "FOR" the merger.

#### Quorum and Vote Required

The presence, in person or by properly executed proxy, of the holders of a majority of the outstanding shares of Premier Valley Bank common stock is necessary to constitute a quorum at the special meeting. Abstentions and broker non-votes will be counted solely for the purpose of determining whether a quorum is present.

Approval and adoption of the merger agreement requires the affirmative vote of the holders of a majority of the

Approval and adoption of the merger agreement requires the affirmative vote of the holders of a majority of the outstanding shares of Premier Valley Bank common stock. Approval of the proposal relating to the adjournment of the special meeting, if necessary or appropriate, to solicit additional proxies requires that the votes cast in favor of the proposal exceed the votes cast in opposition. You are entitled to one vote for each share of Premier Valley Bank common stock you held as of the record date.

Because the affirmative vote of the holders of a majority of the outstanding shares of Premier Valley Bank common stock is required to approve and adopt the merger agreement, the failure to vote by proxy or in person will have the same effect as a vote against the merger agreement. Abstentions and broker non-votes also will have the same effect as a vote against the merger. Accordingly, the Premier Valley Bank Board of Directors urges holders of Premier Valley Bank common stock to complete, date and sign the accompanying proxy form and return it promptly in the enclosed postage-paid envelope.

Abstentions, failures to vote and broker non-votes will have no effect on the vote to adjourn the special meeting, if necessary or appropriate, to solicit additional proxies.

### Other Business

Premier Valley Bank is not currently aware of any business to be acted upon at the special meeting other than the matters discussed in this document.

#### THE MERGER

The following discussion contains material information pertaining to the merger. This discussion is a summary only and may not contain all of the information that is important to you. A copy of the merger agreement is attached to this document as Appendix A and is incorporated into this section by reference. We encourage you to read and review the merger agreement in its entirety as well as the discussion in this document. Structure

The merger agreement provides that Premier Valley Bank will be merged with and into PV Acquisition Bank, a newly formed subsidiary of Heartland that will apply for authorization to conduct a banking business in the State of California. By virtue of the merger, Premier Valley Bank will become a subsidiary of Heartland. Simultaneous with the merger, PV Acquisition Bank, which has and will have no operations until the merger, will change its name to "Premier Valley Bank" and continue the operations of Premier Valley Bank without interruption.

By virtue of the merger, each share of Premier Valley Bank common stock outstanding prior to the merger will be converted, upon completion of the merger, and at the election of the holder but subject to certain proration procedures, into the right to receive Heartland common stock or cash, or a combination of Heartland common stock and cash. Shares of Premier Valley Bank common stock outstanding immediately prior to the merger will be cancelled and represent only the right to receive this consideration after the merger is effective.

# Background of the Merger

Each of Heartland's and Premier Valley Bank's Board of Directors and management regularly review their respective business strategies, opportunities and challenges as part of their consideration and evaluation of their respective long-term prospects, with the goal of enhancing value for their respective shareholders. The strategic considerations have focused on, among other things, the business and regulatory environment facing financial institutions generally and each of Heartland and Premier Valley Bank, in particular, as well as conditions and ongoing consolidation in the financial services industry. For each company, these reviews have also included periodic discussions with respect to potential transactions that would further its strategic objectives, and the potential benefits and risks of those transactions.

Heartland has considered acquisitions as a means of achieving growth and expanding its market. Consistent with this strategy, on January 16, 2015, Heartland acquired Community Banc-Corp of Sheboygan, Inc., the bank holding company for Community Bank & Trust, a bank headquartered in Sheboygan, Wisconsin with approximately \$510 million of assets at the time of its acquisition. On April 16, 2015, Heartland announced its agreement to acquire Community Bancorporation of New Mexico, Inc., the holding company for Community Bank, a bank headquartered in Santa Fe, New Mexico with approximately \$183 million in assets at March 31, 2015. On May 15, 2015, Heartland announced its agreement to acquire First Scottsdale Bank, National Association, a bank headquartered in Scottsdale, Arizona with approximately \$106 million of assets at March 31, 2015.

In the context of its annual budgeting and planning process, the Premier Valley Bank Board of Directors has periodically discussed and evaluated strategic planning alternatives and whether they would be in the best interests of shareholders. Discussions have included the possibility of making acquisitions and whether to remain independent or to consider a combination with another financial institution. Discussion of these topics has typically involved a review of current and projected market conditions, the results of operations of Premier Valley Bank, certain peer group performance comparisons, reported merger and acquisition activity, and selected industry information and analyses provided to the Board of Directors by its financial advisors.

On February 4, 2013, Premier Valley Bank retained Sandler O'Neill to act as an independent financial advisor in connection with Premier Valley Bank's ongoing strategic planning process and Premier Valley Bank's Board of Directors' consideration of alternative strategies to continue to enhance long-term shareholder value. With the assistance of Sandler O'Neill, the Premier Valley Bank Board of Directors discussed and evaluated various strategic planning alternatives and whether they would be in the best interests of shareholders. The Premier Valley Bank Board discussions were principally focused on the highly competitive banking market in which Premier Valley Bank currently operates (competition for deposits and loans, in particular), the current level of bank mergers in California, and the current and projected interest rate environment for commercial banks. These discussions also examined the importance of operational scale and financial resources in the current banking environment. Premier Valley Bank's Board of Directors took notice of the possibility that a business combination with a larger financial institution, having

more products and resources, higher lending limits, a more

geographically diversified customer base, and with more liquidity in its common stock, could result in a stronger financial institution and increase value for Premier Valley Bank's shareholders.

In May 2013, Premier Valley Bank authorized Sandler O'Neill to contact parties to determine whether they would have an interest in a potential business combination with Premier Valley Bank. Sandler O'Neill had discussions with 15 parties on Premier Valley Bank's behalf.

On September 23, 2013, Premier Valley Bank received a non-binding preliminary term sheet from Company A outlining the principal terms for the potential acquisition of Premier Valley Bank by Company A. The term sheet outlined a purchase price of \$6.36 per share of Premier Valley Bank, payable 75% in Company A common stock and 25% in cash. Subsequent to additional discussions with Premier Valley Bank, Company A submitted an updated term sheet on October 29, 2013 which outlined a purchase price of \$6.75 per share of Premier Valley Bank, payable 75% in Company A common stock and 25% in cash. On November 1, 2013, the Premier Valley Bank Board of Directors met to discuss the updated term sheet from Company A. After discussion, the Premier Valley Bank Board authorized proceeding with mutual due diligence review. Between November 2013 and February 2014, Company A and Premier Valley Bank engaged in mutual due diligence review. During that same time period, the companies negotiated a definitive agreement which incorporated the principal terms of Company A's term sheet. On February 27, 2014, Premier Valley Bank's Board of Directors met to discuss the potential business combination with Company A. After discussion, the board elected not to proceed with a transaction with Company A. On March 2, 2014, Premier Valley Bank notified Company A that it would not proceed with a business combination with Company A and terminated discussions regarding a potential merger. Following this notification, Premier Valley Bank ceased all conversations and returned its focus to stand-alone operations.

On November 17, 2014, Premier Valley Bank received an unsolicited, non-binding indication of interest from Heartland relating to a possible business combination between Premier Valley Bank and Heartland. The indication outlined a purchase price of \$86.0 million in the aggregate, or approximately \$7.01 per share of Premier Valley Bank common stock, payable 75% in Heartland common stock and 25% in cash.

Around the same time, the Chief Executive Officer of Premier Valley Bank was contacted by the Chief Executive Officer of Company B who expressed an interest in having a meeting to, among other things, discuss a potential merger combination. On December 1, 2014, the Chief Executive Officer of Premier Valley Bank met with the Chief Executive Officer of Company B to discuss their respective companies, the general state of the banking industry and the merits of a potential combination between the two companies. On December 17, 2014, Company B provided a non-binding indication of interest describing a business combination of Premier Valley Bank and Company B. The indication outlined a purchase price of \$86.0 million in the aggregate or approximately \$7.00 per share of Premier Valley Bank common stock, payable 50% in Company B common stock and 50% in cash.

On December 18, 2014, the Premier Valley Bank Board of Directors met and discussed the indications of interest from Heartland and Company B. Sandler O'Neill attended the meeting and reviewed with the Premier Valley Bank Board of Directors the respective merits and features of the Heartland and Company B non-binding indications of interest. After discussion, the Premier Valley Bank Board of Directors instructed Sandler O'Neill to contact both Heartland and Company B to seek increased financial consideration for Premier Valley Bank shareholders and clarification of certain points addressed in the respective non-binding indications of interest.

On January 21, 2015, Heartland provided an updated non-binding indication of interest to Premier Valley Bank. The updated indication of interest outlined a purchase price of between \$7.50 and \$7.60 per share of Premier Valley Bank common stock, payable 70% in Heartland common stock and 30% in cash.

In early February 2015, Company B indicated verbally that the maximum price it was prepared to offer to Premier Valley Bank shareholders was approximately \$7.25 per share.

On February 11-12, 2015, certain Premier Valley Bank representatives met with representatives of Heartland at Heartland's headquarters office in Dubuque, Iowa to discuss both businesses and the strategic merits of a potential business combination.

On February 24, 2015, Heartland provided an updated non-binding indication of interest to Premier Valley Bank. The updated indication of interest outlined a purchase price of \$7.64 per share of Premier Valley Bank common stock, payable 70% in Heartland common stock and 30% in cash.

On February 26, 2015, Premier Valley Bank's Board of Directors met and discussed the updated non-binding indication of interest from Heartland and the most recent communication from Company B. Sandler O'Neill participated in the meeting telephonically and provided an update on the discussions with Heartland and Company B and the details of the consideration proposed by Heartland. The Premier Valley Bank Board elected to continue negotiations with Heartland in the interest of enhancing the proposed consideration to Premier Valley Bank shareholders.

On March 26, 2015, Heartland provided an updated non-binding indication of interest letter to Premier Valley Bank. The updated indication of interest outlined a purchase price of \$7.73 per share of Premier Valley Bank common stock, payable 70% in Heartland common stock and 30% in cash. This non-binding indication of interest was executed by Premier Valley Bank on March 31, 2015, providing for exclusive discussions and negotiations with Heartland regarding a potential business combination until May 26, 2015.

During the months of April and May 2015, Heartland and Premier Valley Bank conducted mutual due diligence reviews of each other.

On May 26, 2015, Heartland's Board of Directors met and approved the definitive agreement and other relevant documents and the contemplated transaction.

On May 28, 2015, Premier Valley Bank's Board of Directors met and approved the definitive agreement and other relevant documents and the contemplated transaction. At the conclusion of Premier Valley Bank's board meeting on May 28, 2015, and pursuant to the resolutions adopted by each of Heartland's and Premier Valley Bank's Board of Directors, Heartland and Premier Valley Bank entered into the definitive agreement, dated as of May 28, 2015. Prior to the opening of the stock market on May 29, 2015, Heartland and Premier Valley Bank issued a joint press release announcing the execution of the merger agreement and the terms of the proposed merger.

Premier Valley Bank's Reasons for the Merger

In reaching its conclusion to approve the merger and recommend adoption of the merger agreement to its shareholders, Premier Valley Bank's Board of Directors consulted with Premier Valley Bank's financial advisor, Sandler O'Neill & Partners, L.P. ("Sandler O'Neill"), with respect to the financial aspects of the proposed acquisition and with its legal counsel, Sheppard, Mullin, Richter, & Hampton LLP ("Sheppard Mullin"), as to its legal duties and the terms of the merger agreement and related agreements. In approving the merger agreement, the Board of Directors of Premier Valley Bank considered a number of factors, including the following:

•ts belief that the terms of the merger are fair to and in the best interests of the Premier Valley Bank shareholders; the financial analyses of Sandler O'Neill and the written opinion of Sandler O'Neill dated as of May 28, 2015, delivered to Premier Valley Bank's Board of Directors, to the effect that, as of that date, and subject to and based on the various assumptions, considerations, qualifications and limitations set forth in the opinion, the merger consideration to be paid to the shareholders of Premier Valley Bank in connection with the merger was fair from a financial point of view;

the financial terms of the merger, including the basis for determining the merger consideration and the valuation of Heartland common stock;

the structure of the value of the aggregate merger consideration, with 30% of the aggregate merger consideration payable in cash and 70% of the aggregate merger consideration payable in shares of Heartland common stock, which will allow Premier Valley Bank's shareholders to participate in the future performance of the combined company's business and synergies resulting from the merger;

the likelihood of the merger receiving treatment as a tax-free reorganization for U.S. federal income tax purposes to the extent shares of Premier Valley Bank stock are exchanged for shares of Heartland common stock in the merger; its review, with the assistance of Premier Valley Bank's financial and legal advisers, of the preliminary discussions that Sandler O'Neill had with 15 different parties, with some of such parties subsequently gaining access to a due diligence data room and some of such parties communicating either verbally or in writing proposals that were inferior to Heartland's proposal for a variety of reasons, including a lower value or uncertain value of the consideration, uncertain timing or a lower probability of success associated with the closing of a transaction;

its review, with the assistance of Premier Valley Bank's financial and legal advisers, of strategic alternatives to the merger, including the prospects of a superior offer from another strategic bidder and the results that could be expected to be obtained by Premier Valley Bank if it continued to operate independently, and the likely benefits to Premier Valley Bank shareholders of such alternatives, as compared with the value of the aggregate merger consideration being offered by Heartland;

the prices paid and the terms of other recent comparable combinations of banks and bank holding companies; the fact that Heartland's common stock is registered under the Securities Exchange Act of 1934 and publicly traded on the NASDAQ Global Select Market and would provide greater liquidity than Premier Valley Bank common stock; the cash dividends historically paid by Heartland on its common stock;

the opportunity for Premier Valley Bank's shareholders to elect consideration of cash or Heartland common stock, subject to proration;

its knowledge of Premier Valley Bank's business, operations, financial and regulatory condition, earnings and prospects and of Heartland's business, operations, financial and regulatory condition, earnings and prospects, including the recent performance of Heartland's common stock;

its knowledge of the current environment in the financial services industry, including economic conditions, regulatory conditions, evolving trends in technology, increasing competition and consolidation trends, and the likely effects of these factors on the potential growth of Premier Valley Bank and Heartland;

its belief that becoming part of a larger banking organization will improve Premier Valley Bank's ability to compete with larger financial institutions and better serve its customers' needs while maintaining the community bank philosophy shared by Premier Valley Bank and Heartland;

the overall greater scale that will be achieved by the merger, which should better position Heartland and the surviving bank for growth and profitability;

the complementary nature of the cultures and operating philosophies of Premier Valley Bank and Heartland, including with respect to strategic focus and client service;

the expanded possibilities, including organic growth and future acquisitions and other strategic transactions that would be available to Heartland and the surviving bank, given their larger size, asset base, capital, market capitalization and trading liquidity and footprint;

Premier Valley Bank's right to terminate the merger agreement, under certain circumstances, if the average trading price of the Heartland common stock is less than \$29.13;

the likelihood that the merger will be completed on a timely basis, including the likelihood that the merger will receive all necessary regulatory approvals in a timely manner and without unacceptable conditions;

the continued participation of Premier Valley Bank's Board of Directors and management team in the surviving bank, which enhances the likelihood that the strategic benefits that Premier Valley Bank expects to achieve as a result of the merger will be realized;

the effects of the merger on other Premier Valley Bank employees, including the retention of a significant majority of such employees which would increase the retention of Premier Valley Bank customers and the likelihood of success of the surviving bank;

Heartland's stated intention to continue operating the surviving bank as a California state chartered bank under the name "Premier Valley Bank";

the greater geographic and other diversification of Heartland as compared to Premier Valley Bank's concentration in Central California;

the ability of the surviving bank to obtain additional capital to support growth and expansion, and to maintain the its competitive posture in the California market after the merger; and

its review with Sheppard Mullin of the material terms of the merger agreement, including its ability, under certain circumstances, to withdraw its recommendation to Premier Valley Bank's shareholders and to consider an acquisition proposal in certain circumstances, subject to the potential payment by Premier Valley Bank of a termination fee of \$3.0 million to Heartland and payment of certain expenses of Heartland, which

it concluded was reasonable in the context of termination fees in comparable transactions and in light of the overall terms of the merger agreement.

The Premier Valley Bank Board of Directors also considered the potential adverse consequences of the proposed merger, including:

the interests of Premier Valley Bank's officers and directors with respect to the merger apart from their interests as holders of Premier Valley Bank common stock, and the risk that these interests might influence their decision with respect to the merger;

the possibility that the merger and the related integration process could disrupt Premier Valley Bank's on-going business and result in the loss of customers and the fact that Premier Valley Bank's officers and employees will

• have to focus extensively on actions required to complete the merger, which will divert their attention from Premier Valley Bank's business, and that Premier Valley Bank will incur substantial transaction costs even if the merger is not consummated;

the loss of autonomy associated with being an independent financial institution;

the costs already incurred by Premier Valley Bank in connection with the merger process;

• the potential reaction of Premier Valley Bank's customers to Heartland and the surviving bank operating as part of a larger banking organization;

employee attrition and the potential effect on business and customer relationships;

the fact that any cash portion of the merger consideration would be taxable to the holders of shares of Premier Valley Bank stock for U.S. federal income tax purposes;

that while the merger is pending, Premier Valley Bank will be subject to certain limited restrictions on how it conducts business that could delay or prevent Premier Valley Bank from pursuing business opportunities or preclude it from taking actions that would be advisable if it was to remain independent;

the possible effects on Premier Valley Bank should the parties fail to complete the merger, including the possible effects on the price of Premier Valley Bank common stock and the associated business and opportunity costs; the lower dividend yield of Heartland common stock compared to Premier Valley Bank common stock; the fact that completion of the merger is subject to regulatory approvals from multiple regulatory agencies and there can be no assurance that these approvals will be received on a timely basis or prior to the termination date of the merger agreement, after which time either Premier Valley Bank or Heartland can terminate the merger agreement; and the facts that: (i) the merger agreement includes a "force the vote" provision that would obligate Premier Valley Bank to hold a shareholders' meeting to consider the merger agreement even if Premier Valley Bank's Board of Directors withdraws its favorable recommendation of the merger agreement after determining in good faith that it would be inconsistent with its fiduciary duties to recommend the merger agreement; (ii) Premier Valley Bank would be prohibited from affirmatively soliciting acquisition proposals after execution of the merger agreement; and (iii) Premier Valley Bank would be obligated to pay to Heartland a termination fee of \$3.0 million plus Heartland's expenses if the merger agreement is terminated under certain circumstances, all of which may discourage other parties potentially interested in a strategic transaction with Premier Valley Bank from pursuing such a transaction. After considering these factors, Premier Valley Bank's Board of Directors believed that, in the aggregate, the potential benefits to the shareholders of Premier Valley Bank resulting from the merger outweigh the risks of the merger. Premier Valley Bank's Board of Directors collectively reached the conclusion to approve the merger agreement after careful consideration of the factors described above and other factors that the members of Premier Valley Bank's Board of Directors believed to be appropriate.

The foregoing discussion of the factors considered by Premier Valley Bank's Board of Directors is not intended to be exhaustive, but is believed to include all material factors considered by Premier Valley Bank's Board of Directors. In view of the variety of factors considered by Premier Valley Bank's Board of Directors in connection with its evaluation of the proposed merger and the complexity of the negotiation of the merger agreement, Premier Valley Bank's Board of Directors did not consider it practical, and did not, quantify, rank or otherwise assign relative weights to the specific factors it considered in approving the transaction and reaching its recommendation. Rather, Premier Valley Bank's Board of Directors made its decision to adopt and approve the merger agreement and make its recommendation that Premier Valley Bank's shareholders approve the merger agreement based on the totality of information presented and the investigation conducted by Premier Valley Bank's Board of Directors and its legal and

financial advisers. In considering the factors discussed above, individual

members of Premier Valley Bank's Board of Directors applied their own judgment and may have given different weights to different factors.

Based on the reasons stated, Premier Valley Bank's Board of Directors believes that the merger is in the best interest of Premier Valley Bank and its shareholders and unanimously recommends that the Premier Valley Bank shareholders vote "FOR" approval of the merger agreement.

Opinion of Financial Advisor to Premier Valley Bank

By letter, dated February 13, 2014, as amended on May 4, 2015, Premier Valley Bank retained Sandler O'Neill & Partners, L.P. ("Sandler O'Neill"), to act as financial advisor to Premier Valley Bank's Board of Directors in connection with the Board's consideration of a potential business combination with another party. Sandler O'Neill is a nationally recognized investment banking firm whose principal business specialty is financial institutions. In the ordinary course of its investment banking business, Sandler O'Neill is regularly engaged in the valuation of financial institutions and their securities in connection with mergers and acquisitions and other corporate transactions.

Sandler O'Neill acted as financial advisor to Premier Valley Bank's Board of Directors in connection with the proposed transaction and participated in certain negotiations leading to the execution of the merger agreement with Heartland. At the May 28, 2015 meeting at which Premier Valley Bank's Board of Directors considered and approved the merger agreement, Sandler O'Neill delivered to the Board its oral opinion, which was subsequently confirmed in writing, that, as of such date, the merger consideration was fair to the holders of Premier Valley Bank common stock from a financial point of view. Sandler O'Neill's opinion was approved by Sandler O'Neill's Fairness Opinion Committee. The full text of Sandler O'Neill's opinion is attached as Appendix C to this proxy statement/prospectus. The opinion outlines the procedures followed, assumptions made, matters considered and qualifications and limitations on the review undertaken by Sandler O'Neill in rendering its opinion. The description of the opinion set forth below is qualified in its entirety by reference to the full text of the opinion. Holders of Premier Valley Bank common stock are urged to read the entire opinion carefully in connection with their consideration of the proposed merger. Sandler O'Neill's opinion speaks only as of the date of the opinion. The opinion was directed to Premier Valley Bank's Board of Directors and is directed only to the fairness of the merger consideration to the holders of Premier Valley Bank common stock from a financial point of view. It does not address the underlying business decision of Premier Valley Bank to engage in the merger or any other aspect of the merger and is not a recommendation to any holder of Premier Valley Bank common stock as to how such holder of Premier Valley Bank common stock should vote at the special meeting with respect to the merger or any other matter. Sandler O'Neill did not express any opinion as to the

In connection with rendering its opinion, dated May 28, 2015, Sandler O'Neill reviewed and considered, among other things:

fairness of the amount or nature of the compensation to be received in the merger by Premier Valley Bank's officers, directors, or employees, or class of such persons, relative to the merger consideration to be received by Premier Valley

the merger agreement;

Bank's common shareholders.

certain publicly available financial statements and other historical financial information of Premier Valley Bank that Sandler O'Neill deemed relevant;

certain publicly available financial statements and other historical financial information of Heartland that Sandler O'Neill deemed relevant;

an internal financial forecast for Premier Valley Bank for the year ending December 31, 2015, a net income forecast for Premier Valley Bank for the year ending December 31, 2016, a long-term net income growth rate for Premier Valley Bank for the years thereafter and Premier Valley Bank's share repurchase plan for the years ending December 31, 2016 through December 31, 2019, as provided by the senior management of Premier Valley Bank; publicly available mean analyst earnings per share estimates for Heartland for the years ending December 31, 2015 and December 31, 2016 and a long-term earnings per share growth rate for Heartland for the years thereafter as provided by senior management of Heartland;

certain estimated transaction costs, purchase accounting adjustments, expected cost savings and other synergies as provided by the senior management of Heartland;

a comparison of certain financial and other information, including stock trading information, for Premier Valley Bank and Heartland with similar publicly available information for certain other publicly traded commercial banks; the financial terms of certain other recent merger and acquisition transactions in the banking sector; the current market environment generally and the banking environment in particular; and such other information, financial studies, analyses and investigations and financial, economic and market criteria as Sandler O'Neill considered relevant.

Sandler O'Neill also discussed with certain members of senior management of Premier Valley Bank the business, financial condition, results of operations and prospects of Premier Valley Bank and held similar discussions with the senior management of Heartland regarding the business, financial condition, results of operations and prospects of Heartland.

In performing Sandler O'Neill's review, Sandler O'Neill relied upon the accuracy and completeness of all of the financial and other information that was available to Sandler O'Neill from public sources, that was provided to Sandler O'Neill by Premier Valley Bank and Heartland or that was otherwise reviewed by Sandler O'Neill and assumed such accuracy and completeness for purposes of preparing its opinion. Sandler O'Neill further relied on the assurances of the respective managements of Premier Valley Bank and Heartland that they were not aware of any facts or circumstances that would make any of such information inaccurate or misleading in any material respect. Sandler O'Neill did not make an independent evaluation or appraisal of the specific assets, the collateral securing assets or the liabilities (contingent or otherwise) of Premier Valley Bank and Heartland or any of their respective subsidiaries. Sandler O'Neill did not make an independent evaluation of the adequacy of the allowance for loan losses of Premier Valley Bank, Heartland or the combined entity after the merger and Sandler O'Neill did not review any individual credit files relating to Premier Valley Bank and Heartland. Sandler O'Neill assumed, with Premier Valley Bank's consent, that the respective allowances for loan losses for both Premier Valley Bank and Heartland were adequate to cover such losses and would be adequate on a pro forma basis for the combined entity.

In preparing its analyses, Sandler O'Neill used an internal financial forecast for Premier Valley Bank for the year ending December 31, 2015, a net income forecast for Premier Valley Bank for the year ending December 31, 2016, a long-term net income growth rate for Premier Valley Bank for the years thereafter and Premier Valley Bank's share repurchase plan for the years ending December 31, 2016 through December 31, 2019, as provided by the senior management of Premier Valley Bank. In addition, Sandler O'Neill used publicly available mean analyst earnings per share estimates for Heartland for the years ending December 31, 2015 and December 31, 2016 and a long-term earnings per share growth rate for Heartland for the years thereafter as provided by the senior management of Heartland. Sandler O'Neill also received and used in its analyses certain projections of transaction costs, purchase accounting adjustments, expected cost savings and other synergies which were provided by the senior management of Heartland. With respect to those forecasts, projections, estimates and judgments, the respective managements of Premier Valley Bank and Heartland confirmed to Sandler O'Neill that those forecasts, projections, estimates and judgments reflected the best currently available forecasts, projections, estimates and judgments of those respective managements of the future financial performance of Premier Valley Bank and Heartland, respectively, and Sandler O'Neill assumed that such performance would be achieved. Sandler O'Neill expressed no opinion as to such forecasts, projections, estimates or judgments or the assumptions on which they were based. Sandler O'Neill assumed that there was no material change in the respective assets, financial condition, results of operations, business or prospects of Premier Valley Bank or Heartland since the date of the most recent financial data made available to Sandler O'Neill. Sandler O'Neill also assumed in all respects material to its analysis that Premier Valley Bank and Heartland would remain as going concerns for all periods relevant to its analyses. Sandler O'Neill expressed no opinion as to any of the legal, accounting and tax matters relating to the merger and any other transactions contemplated in connection therewith.

Sandler O'Neill also assumed, with Premier Valley Bank's consent, that (i) each of the parties to the merger agreement would comply in all material respects with all material terms of the merger agreement and all related agreements, that all of the representations and warranties contained in such agreements were true and correct in all material respects, that each of the parties to such agreements would perform in all material respects all of the covenants required to be performed by such party under the agreements and that the conditions precedent in such agreements would not be waived, (ii) in the course of obtaining the necessary regulatory or third party approvals, consents and releases with

respect to the merger, no delay, limitation, restriction or condition would be imposed that would have an adverse effect on Premier Valley Bank, Heartland or the merger and (iii) the merger and any related transaction would be consummated in accordance with the terms of the merger agreement without any waiver, modification or amendment of any material term, condition or agreement thereof and in compliance with all applicable laws and other requirements.

Sandler O'Neill's analyses and opinion were necessarily based on financial, economic, regulatory, market and other conditions as in effect on, and the information made available to Sandler O'Neill as of, the date of its opinion. Events occurring after the date thereof could materially affect Sandler O'Neill's opinion. Sandler O'Neill has not undertaken to

update, revise, reaffirm or withdraw its opinion or otherwise comment upon events occurring after the date of its opinion. Sandler O'Neill expressed no opinion as to the trading values of Premier Valley Bank common stock or Heartland common stock after the date of its opinion or what the value of Heartland common stock will be once it is actually received by the holders of Premier Valley Bank common stock.

In rendering its opinion, dated May 28, 2015, Sandler O'Neill performed a variety of financial analyses. The following is a summary of the material analyses performed by Sandler O'Neill, but is not a complete description of all the analyses underlying Sandler O'Neill's opinion. The summary includes information presented in tabular format. In order to fully understand the financial analyses, these tables must be read together with the accompanying text. The tables alone do not constitute a complete description of the financial analyses. The preparation of a fairness opinion is a complex process involving subjective judgments as to the most appropriate and relevant methods of financial analysis and the application of those methods to the particular circumstances. The process, therefore, is not necessarily susceptible to a partial analysis or summary description. Sandler O'Neill believes that its analyses must be considered as a whole and that selecting portions of the factors and analyses to be considered without considering all factors and analyses, or attempting to ascribe relative weights to some or all such factors and analyses, could create an incomplete view of the evaluation process underlying its opinion. Also, no company included in Sandler O'Neill's comparative analyses described below is identical to Premier Valley Bank or Heartland and no transaction is identical to the merger. Accordingly, an analysis of comparable companies or transactions involves complex considerations and judgments concerning differences in financial and operating characteristics of the companies and other factors that could affect the public trading values or merger transaction values, as the case may be, of Premier Valley Bank and Heartland and the companies to which they are being compared.

In performing its analyses, Sandler O'Neill also made numerous assumptions with respect to industry performance, business and economic conditions and various other matters, many of which cannot be predicted and are beyond the control of Premier Valley Bank, Heartland and Sandler O'Neill. The analysis performed by Sandler O'Neill is not necessarily indicative of actual values or future results, both of which may be significantly more or less favorable than suggested by such analyses. Sandler O'Neill prepared its analyses solely for purposes of rendering its opinion and provided such analyses to the Premier Valley Bank Board of Directors at the board of directors' May 28, 2015 meeting. Estimates on the values of companies do not purport to be appraisals or necessarily reflect the prices at which companies or their securities may actually be sold. Such estimates are inherently subject to uncertainty and actual values may be materially different. Accordingly, Sandler O'Neill's analyses do not necessarily reflect the value of Premier Valley Bank's or Heartland's common stock or the prices at which Premier Valley Bank's or Heartland's common stock may be sold at any time. The analyses of Sandler O'Neill and its opinion were among a number of factors taken into consideration by Premier Valley Bank's Board of Directors in making its determination to approve of Premier Valley Bank's entry into the merger agreement and the analyses described below should not be viewed as determinative of the decision of Premier Valley Bank's Board of Directors or management with respect to the fairness of the merger.

In arriving at its opinion, Sandler O'Neill did not attribute any particular weight to any analysis or factor that it considered. Rather, it made qualitative judgments as to the significance and relevance of each analysis and factor. Sandler O'Neill did not form an opinion as to whether any individual analysis or factor (positive or negative) considered in isolation supported or failed to support its opinion; rather, Sandler O'Neill made its determination as to the fairness of the merger consideration on the basis of its experience and professional judgment after considering the results of all its analyses taken as a whole.

Summary of Proposal. Sandler O'Neill reviewed the financial terms of the proposed transaction. As described in the merger agreement, pursuant to the terms of the merger, each share of common stock of Premier Valley Bank issued and outstanding immediately prior to the effective time shall be converted into the right to receive, at the election of the holder thereof, subject to the adjustments and limitations as set forth in merger agreement, either (i) for each share of Premier Valley Bank common stock with respect to which an election to receive stock has been made, the right to receive from Heartland the number of shares of Heartland common stock as is equal to the quotient of (a) the aggregate merger consideration, divided by (b) the product of (I) the number of shares of Premier Valley Bank common stock issued and outstanding immediately prior to the effective date, and (II) the average closing price for the twenty trading days ending five days prior to the effective date (the "Per Share Stock Consideration"), (ii) for each share

of Premier Valley Bank common stock with respect to which an election to receive cash has been made, the right to receive from Heartland an amount in cash equal to (a) the aggregate merger consideration divided by (b) the number of shares of the Premier Valley Bank common stock issued and outstanding immediately prior to the effective time (the "Per Share Cash Consideration"), and (iii) for each share of Premier Valley Bank common stock other than shares as to which a cash election or a stock election has been made, the right to receive from Heartland such Per Share Stock Consideration and/or Per Share Cash Consideration as determined pursuant to the merger agreement. The aggregate merger consideration, assuming no adjustment, shall total \$95.05 million or approximately \$7.73 per Premier Valley Bank share as long as Heartland's volume weighted average closing price for the 20 trading days ending

five days prior to closing of the proposed transaction is greater than \$29.13 and less than \$39.41. 70% of Premier Valley Bank shares will receive Heartland common stock and 30% of Premier Valley Bank shares will receive cash. If Heartland's volume weighted average closing price for the 20 trading days ending five days prior to closing of the proposed transaction is equal to or less than \$29.13 or equal to or greater than \$39.41, the value of the stock consideration received by Premier Valley Bank shareholders will fluctuate. Based upon financial information as of or for the twelve month period ended March 31, 2015, Sandler O'Neill calculated the following transaction ratios:

Price / LTM Earnings Per Share

12.5x
Price / LTM Core Earnings Per Share

14.3x
Price / Tangible Book Value Per Share

164%
Tangible Book Premium / Core Deposits<sup>(2)</sup>

Market Premium as of May 27, 2015

10.4%

- (1) Excludes nonrecurring items and negative loan loss provision.
- (2) Core deposits defined as total deposits less time deposits over \$100,000

Premier Valley Bank - Comparable Company Analysis. Sandler O'Neill used publicly available information to compare selected financial information for Premier Valley Bank and a group of banks, as selected by Sandler O'Neill. The Premier Valley Bank peer group consisted of publicly-traded California banks with assets between \$400 million and \$800 million and NPAs/Assets less than 3.00%, excluding merger targets.

The comparable group was composed of the following companies:

1st Capital BankPlaza Bank1st Century Bancshares, Inc.Plumas BancorpAmerican River BanksharesPresidio Bank

Avidbank Holdings, Inc.

Bay Commercial Bank

San Diego Private Bank

Santa Cruz County Bank

California Bank of Commence Seacoast Commerce Banc Holdings

CommerceWest Bank Security California Bancorp

Commonwealth Business Bank Summit State Bank

Community West Bancshares Valley Commerce Bancorp Mission Bancorp Valley Republic Bank

Oak Valley Bancorp

The analysis compared publicly available financial information for Premier Valley Bank and the mean and median financial and market trading data for the Premier Valley Bank peer group as of, or for the period ended March 31, 2015, with pricing data as of May 27, 2015. The table below sets forth the data for Premier Valley Bank and the data for the Premier Valley Bank peer group.

#### Comparable Company Analysis

	Premier	Comparable	Comparable
	Valley	Group	Group
	vaney	Mean	Median
Total Assets (\$ millions)	647	535	527
Market Capitalization (\$ millions)	86	60	58
Price / Tangible Book Value Per Share	149%	116%	112%
Price / LTM Earnings Per Share	12.9x	15.9x	16.5x
Dividend Yield	4.57%	0.52%	0.00%
LTM Price Change	16.7%	11.0%	7.7%
Leverage Ratio	9.2%	10.7%	10.4%
Total Risk Based Capital Ratio	13.1%	15.2%	14.6%
Tangible Common Equity / Tangible Assets	9.1%	10.0%	10.2%
NPAs / Assets	1.40%	0.81%	0.60%
Loans / Deposits	70.1%	78.6%	79.5%
Return on Average Assets	1.11%	0.79%	0.78%
Return on Average Equity	10.03%	7.62%	6.84%
Net Interest Margin	3.60%	3.93%	3.91%
Efficiency Ratio	55%	67%	68%

LTM EPS, ROAA and ROAE adjusted to exclude nonrecurring revenue, negative loan loss provision, nonrecurring expense and DTA allowance.

Heartland - Comparable Company Analysis. Sandler O'Neill used publicly available information to compare selected financial information for Heartland and a group of banks, as selected by Sandler O'Neill. The Heartland peer group consisted of nationwide exchange-traded banks, with total assets between \$5.5 billion and \$7.5 billion, TCE / TA less than 9.0% and NPAs / Assets less than 2.00%, excluding merger targets.

Banc of California, Inc. First Commonwealth Financial Corporation

BancFirst Corporation Independent Bank Corp.
Berkshire Hills Bancorp, Inc. Park National Corporation

Boston Private Financial Holdings,

Inc.

Renasant Corporation

Brookline Bancorp, Inc. S&T Bancorp, Inc.

Customers Bancorp, Inc.

The analysis compared publicly available financial information for Heartland and the mean and median financial and market trading data for the Heartland peer group as of or for the period ended March 31, 2015, with pricing data as of May 27, 2015. The table below sets forth the data for Heartland and the data for the Heartland peer group.

### Comparable Company Analysis

		Comparable	Comparable
	Heartland	Group	Group
		Mean	Median
Total Assets (\$ millions)	6,506	6,491	6,570
Market Capitalization (\$ millions)	708	901	921
Price / Tangible Book Value Per Share	168%	180%	162%
Price / LTM Earnings Per Share	14.5x	15.0x	15.3x
Price / 2015E Earnings Per Share	12.8x	14.6x	14.7x
Price / 2016E Earnings Per Share	12.6x	13.3x	13.3x
Dividend Yield	1.16%	2.68%	2.76%
LTM Price Change	38.3%	14.6%	12.2%
Leverage Ratio	9.7%	8.9%	9.2%
Total Risk Based Capital Ratio	14.0%	13.0%	13.1%
Tangible Common Equity / Tangible Assets	6.5%	7.8%	7.7%
NPAs /Assets	0.87%	0.92%	0.84%
Loans / Deposits	80.6	91.7	95.1
Return on Average Assets	0.75%	0.96%	1.00%
Return on Average Equity	9.22%	9.41%	9.56%
Net Interest Margin	3.93%	3.38%	3.44%
Efficiency Ratio	72%	64%	63%

Note: LTM EPS, ROAA and ROAE adjusted to exclude nonrecurring revenue, negative loan loss provision, nonrecurring expense and DTA allowance.

Premier Valley Bank - Stock Price Performance. Sandler O'Neill reviewed the history of the publicly reported trading prices of Premier Valley Bank's common stock for the one-year and three-year period ended May 27, 2015. Sandler O'Neill then compared the relationship between the movements in the price of Premier Valley Bank's common stock against the movements in the prices of Premier Valley Bank's peer group (as described on page [\*]), the S&P 500 Index and the Nasdaq Bank Index.

Premier Valley's One-Year Stock Performance

	Beginning Index Value	Ending Index Value
	May 27, 2014	May 27, 2015
Premier Valley	0.0%	16.7%
Premier Valley Peer Group	0.0%	11.1%
S&P 500 Index	0.0%	11.1%
Nasdaq Bank Index	0.0%	9.9%
Premier Valley's Three-Year Stock Performance		
	Beginning Index Value	Ending Index Value
	May 25, 2012	May 25, 2015
Premier Valley	0.0%	16.7%
Premier Valley Peer Group	0.0%	50.6%
S&P 500 Index	0.0%	61.1%
Nasdaq Bank Index	0.0%	57.6%

Heartland - Stock Price Performance. Sandler O'Neill reviewed the history of the publicly reported trading prices of Heartland's common stock for the one-year and three-year period ended May 27, 2015. Sandler O'Neill then compared the relationship between the movements in the price of Heartland's common stock against the movements in the prices of Heartland's peer group (as described on page [\*]), the S&P 500 Index and the Nasdaq Bank Index.

#### Heartland's One-Year Stock Performance

	Beginning Index Value	Ending Index Value
	May 27, 2014	May 27, 2015
Heartland	0.0%	38.3%
Heartland Peer Group	0.0%	12.6%
S&P 500 Index	0.0%	11.1%
Nasdaq Bank Index	0.0%	9.9%
Heartland's Three-Year Stock Performance		
	Beginning Index Value	Ending Index Value
	May 25, 2012	May 25, 2015
Heartland	0.0%	79.8%
Heartland Peer Group	0.0%	48.0%
S&P 500 Index	0.0%	61.1%
Nasdaq Bank Index	0.0%	57.6%

Premier Valley Bank - Net Present Value Analysis. Sandler O'Neill performed an analysis that estimated the net present value per share of Premier Valley Bank common stock under various circumstances. The analysis assumed that Premier Valley Bank performed in accordance to an internal financial forecast for Premier Valley Bank for the year ending December 31, 2015, a net income forecast for Premier Valley Bank for the year ending December 31, 2016, a long-term net income growth rate for Premier Valley Bank for the years thereafter and Premier Valley Bank's share repurchase plan for the years ending December 31, 2016 through December 31, 2019, all as provided by the senior management of Premier Valley Bank. To approximate the terminal value of Premier Valley Bank common stock at December 31, 2019, Sandler O'Neill applied price to earnings multiples ranging from 10.0x to 20.0x and multiples of tangible book value ranging from 100% to 150%. The terminal values were then discounted to present values using different discount rates ranging from 11.0% to 15.0% chosen to reflect different assumptions regarding required rates of return of holders or prospective buyers of Premier Valley Bank common stock.

During the Premier Valley Bank Board of Directors meeting on May 28, 2015, Sandler O'Neill noted that the terminal value analysis is a widely used valuation methodology, but the results of such methodology are highly dependent upon the numerous assumptions that must be made, and the results thereof are not necessarily indicative of actual values or future results.

As illustrated in the following tables, the analysis indicates a range of values per share of Premier Valley Bank common stock of \$5.96 to \$12.43 when applying multiples of earnings and \$4.56 to \$7.19 when applying multiples of tangible book value.

Discount	Earnings Per	Share Multiples				
Rate	10.0x	12.0x	14.0x	16.0x	18.0x	20.0x
11.0%	6.94	8.04	9.14	10.24	11.34	12.43
12.0%	6.68	7.73	8.78	9.84	10.89	11.94
13.0%	6.43	7.44	8.44	9.45	10.46	11.47
14.0%	6.19	7.15	8.12	9.09	10.06	11.02
15.0%	5.96	6.89	7.81	8.74	9.67	10.60
Discount	Tangible Bo	ok Value Multiple	es			
Rate	100%	110%	120%	130%	140%	150%
11.0%	5.28	5.67	6.05	6.43	6.81	7.19
12.0%	5.09	5.45	5.82	6.18	6.55	6.92
13.0%	4.90	5.25	5.60	5.95	6.30	6.65
14.0%	4.72	5.06	5.40	5.73	6.07	6.40
15.0%	4.56	4.88	5.20	5.52	5.85	6.17

Sandler O'Neill also considered and discussed with the Premier Valley Bank Board of Directors how this analysis would be affected by changes in the underlying performance assumptions, including variations with respect to net income. To illustrate this impact, Sandler O'Neill performed a net present value analysis assuming Premier Valley

Bank's net income

varied from 25% above projections to 25% below projections. This analysis indicates the following range of per share values for Premier Valley Bank common stock, using the same price to earnings multiples of 10.0x to 20.0x and a discount rate of 12.87%.

Annual Net	Earnings	Per Share	Multiples
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Income Variance	10.0x	12.0x	14.0x	16.0x	18.0x	20.0x
-25.0%	5.19	5.95	6.71	7.47	8.23	8.99
-15.0%	5.70	6.56	7.42	8.28	9.15	10.01
-5.0%	6.21	7.17	8.13	9.10	10.06	11.02
0.0%	6.46	7.47	8.49	9.50	10.52	11.53
5.0%	6.71	7.78	8.84	9.91	10.97	12.04
15.0%	7.22	8.39	9.55	10.72	11.88	13.05
25.0%	7.73	8.99	10.26	11.53	12.80	14.06

The following table describes the discount rate calculation for Premier Valley Bank common stock prepared by Sandler O'Neill. In its normal course of business, Sandler O'Neill employs the Duff & Phelps valuation handbook in determining an appropriate discount rate in which the discount rate equals the sum of the risk free rate, the equity risk premium and the size premium.

Risk Free Rate	4.00%	Based on Normalized 20yr US Treasury
<b>Equity Risk Premium</b>	5.00%	Per Duff & Phelps 2014 Valuation Handbook
Size Premium	3.87%	Per Duff & Phelps 2014 Valuation Handbook
Discount Rate	12.87%	

Heartland - Net Present Value Analysis. Sandler O'Neill also performed an analysis that estimated the net present value per share of Heartland common stock under various circumstances. The analysis assumed that Heartland performed in accordance with publicly available mean analyst earnings per share estimates for Heartland for the years ending December 31, 2015 and December 31, 2016 and a long-term earnings per share growth rate for Heartland for the years thereafter as provided by senior management of Heartland.

To approximate the terminal value of Heartland common stock at December 31, 2019, Sandler O'Neill applied price to earnings multiples ranging from 10.0x to 17.5x and multiples of tangible book value ranging from 125% to 225%. The terminal values were then discounted to present values using different discount rates ranging from 8.0% to 12.0% chosen to reflect different assumptions regarding required rates of return of holders or prospective buyers of Heartland common stock.

At the May 28, 2015 Premier Valley Bank Board of Directors meeting, Sandler O'Neill noted that the net present value analysis is a widely used valuation methodology, but the results of such methodology are highly dependent upon the numerous assumptions that must be made, and the results thereof are not necessarily indicative of actual values or future results.

As illustrated in the following tables, the analysis performed by Sandler O'Neill indicated an imputed range of values per share of Heartland common stock of \$21.34 to \$43.07 when applying multiples of earnings and \$25.61 to \$53.35 when applying multiples of tangible book value.

Discount	Earnings P	er Share Multiples				
Rate	10.0x	11.5x	13.0x	14.5x	16.0x	17.5x
8.0%	25.25	28.81	32.38	35.94	39.50	43.07
9.0%	24.20	27.61	31.02	34.43	37.84	41.25
10.0%	23.20	26.46	29.73	32.99	36.26	39.52
11.0%	22.25	25.37	28.50	31.63	34.76	37.89
12.0%	21.34	24.34	27.34	30.34	33.33	36.33

Discount	Tangible B	ook Value Multipl	es			
Rate	125%	145%	165%	185%	205%	225%
8.0%	30.32	34.93	39.53	44.14	48.75	53.35
9.0%	29.05	33.46	37.87	42.28	46.69	51.10
10.0%	27.85	32.07	36.29	40.51	44.73	48.95
11.0%	26.70	30.74	34.79	38.83	42.88	46.92
12.0%	25.61	29.49	33.36	37.24	41.11	44.99

Sandler O'Neill also considered and discussed with the Premier Valley Bank Board of Directors how this analysis would be affected by changes in the underlying performance assumptions, including variations with respect to net income. To illustrate this impact, Sandler O'Neill performed a similar analysis assuming Heartland net income varied from 25% above projections to 25% below projections. This analysis indicates the following range of per share values for Heartland common stock, using the same price to earnings multiples of 10.0x to 17.5x and a discount rate of 8.07%:

Annual Net	Earnings	Per Share	Multiples
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Income Variance	10.0x	11.5x	13.0x	14.5x	16.0x	17.5x
-25.0%	19.25	21.92	24.58	27.25	29.91	32.58
-15.0%	21.62	24.64	27.66	30.68	33.70	36.72
-5.0%	23.99	27.37	30.74	34.11	37.49	40.86
0.0%	25.18	28.73	32.28	35.83	39.38	42.94
5.0%	26.36	30.09	33.82	37.55	41.28	45.01
15.0%	28.73	32.81	36.90	40.98	45.07	49.15
25.0%	31.10	35.54	39.98	44.42	48.86	53.30

The following table describes the discount rate calculation for Heartland common stock prepared by Sandler O'Neill. In its normal course of business, Sandler O'Neill employs the Duff & Phelps valuation handbook in determining an appropriate discount rate in which the discount rate equals the risk free rate plus the product of the two year beta of Heartland common stock and the equity risk premium.

Risk Free Rate	4.00%	Based on Normalized 20yr US Treasury
2 Year Beta of Heartland Common Stock	0.8140	Per Bloomberg
Equity Risk Premium	5.00%	Per Duff & Phelps 2014 Valuation Handbook
Discount Rate	8.07%	

Analysis of Selected Merger Transactions. Sandler O'Neill reviewed two groups of comparable merger and acquisition transactions. The first group, referred to as the Nationwide transaction group, includes 23 merger and acquisition transactions announced between January 1, 2014 and May 27, 2015 with target total assets between \$400 million and \$800 million and target NPAs / Assets less than 3.00%. The second group, referred to as the Western U.S. transaction group, included six transactions announced between January 1, 2014 and May 27, 2015 with target total assets between \$400 million and \$800 million with target NPAs / Assets less than 3.00%.

The Nationwide transaction group was composed of the following merger and acquisition transactions:

Acquirer / Target

Pinnacle Financial Partners, Inc. / Magna Bank

Ameris Bancorp / Merchants & Southern Banks of Florida, Inc.

Farmers National Banc Corp. / National Bancshares Corporation

United Community Banks, Inc. / MoneyTree Corporation

Cathay General Bancorp / Asia Bancshares, Inc.

Plaza Bank / Manhattan Bancorp

Stupp Bros., Inc. / Southern Bancshares Corp.

Heartland Financial USA, Inc. / Community Banc-Corp. of Sheboygan, Inc.

Pacific Premier Bancorp, Inc. / Independence Bank

First Horizon National Corporation / TrustAtlantic Financial Corporation

SKBHC Holdings LLC / Greater Sacramento Bancorp

IBERIABANK Corporation / Florida Bank Group, Inc.

Peoples Bancorp Inc. / NB&T Financial Group, Inc.

Old National Bancorp / Founders Financial Corporation

First Midwest Bancorp, Inc. / Great Lakes Financial Resources, Inc.

State Bank Financial Corporation / Georgia-Carolina Bancshares, Inc.

CU Bancorp / 1st Enterprise Bank

Bryn Mawr Bank Corporation / Continental Bank Holdings, Inc.

Seacoast Banking Corporation of Florida / BANKshares, Inc.

Simmons First National Corporation / Delta Trust & Banking Corporation

CVB Financial Corp. / American Security Bank

First Interstate BancSystem, Inc. / Mountain West Financial Corp.

BancorpSouth, Inc. / Ouachita Bancshares Corp.

		Nationwide Comparable Transactions Median	Heartland/Premier Valley Valuation Multiples
Transaction Value Per Share / Tangible Book Value Per Share	155%	149%	164%
Transaction Value Per Share / Last Twelve Months Earnings Per Share	18.6x	19.1x	12.5x
Transaction Value Per Share / Tangible Book Premium to Core Deposits	8.0%	6.9%	7.0%
One-Day Market Premium	30.3%	26.7%	10.4%

The Western U.S. transaction group was composed of the following merger and acquisition transactions:

Acquirer / Target

Plaza Bank / Manhattan Bancorp

Pacific Premier Bancorp / Independence Bank

SKBHC Holdings LLC / Greater Sacramento Bancorp

CU Bancorp / 1st Enterprise Bank

CVB Financial Corp. / American Security Bank

First Interstate BancSystem, Inc. / Mountain West Financial Corp.

	Comparable		Nationwide Comparable Transactions Median		Heartland/Premier	
					Valley	
					Valuation	
					Multiples	
Transaction Value Per Share / Tangible Book Value Per Share	138	%	138	%	164%	
Transaction Value Per Share /	21.5x		21.4x		12.5x	
Last Twelve Months Earnings Per Share	21.JX		21.47		12.3X	
Transaction Value Per Share /	6.2	%	6.7	%	7.0%	
Tangible Book Premium to Core Deposits	0.2 /0		0.7	,,	7.070	
One-Day Market Premium	20.4	%	25.9	%	10.4%	

Pro Forma Results. Sandler O'Neill analyzed certain potential pro forma effects of the merger on Heartland, based on the following assumptions, as provided by the senior management of Heartland: (i) an aggregate merger consideration of \$95.05 million, with 70% of Premier Valley Bank shares receiving 0.2246 shares of Heartland Stock, based on Heartland's closing stock price on May 27, 2015 of \$34.39, and 30% of Premier Valley Bank shares receiving approximately \$7.73 in cash; (ii) the merger closes in the fourth quarter of 2015; (iii) unexercised options will be cancelled at closing; (iv) negative credit mark of \$14.4 million; (v) a positive loan interest rate mark of \$0.1 million; (vi) a positive time deposit mark of \$0.25 million; (vii) a core deposit intangible of \$5.1 million amortized straight-line over seven years; (viii) cost savings of 25% of Premier Valley Bank's projected non-interest expense; (ix) pre-tax deal expenses and restructuring charges of \$5 million; and (x) a pre-tax opportunity cost of cash of 2.0%. The analysis indicated that for the year ending December 31, 2016, the merger (excluding transaction expenses) would be accretive to Heartland's projected earnings per share and, at closing the merger would be dilutive to Heartland's tangible book value per share. The actual results achieved by the combined entity, however, may vary from projected results and the variations may be material.

Analysis of Trading Liquidity of Heartland Common Stock. Sandler O'Neill used publicly available information to review Heartland's and Premier Valley Bank's average daily common stock trading activity for the 5-day, 30-day and 90-day periods ending May 27, 2015. During those periods, Heartland's daily average common stock trading activity ranged from approximately 39 thousand shares to approximately 61 thousand shares per day and Premier Valley Bank's daily average common stock trading activity ranged from approximately 2.4 thousand shares to approximately 4.5 thousand shares per day. Based on an estimated 1.9 million Heartland common shares to be issued in aggregate to Premier Valley Bank's common shareholders (based on Heartland's May 27, 2015 common stock price of \$34.39), the analysis indicated that it would take between approximately 34 and 49 trading days to trade all of the shares issued to Premier Valley Bank's common shareholders in the proposed transaction.

Sandler O'Neill's Relationship. Sandler O'Neill acted as the financial advisor to Premier Valley Bank's Board of Directors in connection with the merger. Sandler O'Neill has received a retainer fee of \$50,000 in connection with general advisory services provided to Premier Valley Bank and a fee associated with the delivery of its fairness opinion from Premier Valley Bank in the amount of \$150,000. The sum of these amounts shall be credited towards an aggregate transaction fee of \$950,000 that Sandler O'Neill will be entitled to receive at the closing of the proposed merger. Premier Valley Bank has also agreed to reimburse Sandler O'Neill for its reasonable out-of-pocket expenses incurred in connection with its engagement and to indemnify Sandler O'Neill and its affiliates and their respective partners, directors, officers, employees and agents against certain expenses and liabilities, including liabilities under applicable federal or state law. Except as described herein, Premier Valley Bank has paid Sandler O'Neill no other fees or commissions for services rendered during the last two years.

In the ordinary course of its business as a broker-dealer, Sandler O'Neill may purchase securities from and sell securities to Premier Valley Bank and Heartland and their respective affiliates. Sandler O'Neill may also actively trade the equity and debt securities of Premier Valley Bank and Heartland or their respective affiliates for its own account and for the accounts of its customers and, accordingly may at any time hold a long or short position in such securities. In addition, Sandler O'Neill advised Premier Valley Bank's Board of Directors that Sandler O'Neill has in the past provided certain investment banking services to Heartland unrelated to the merger and has received compensation for

such services and that Sandler O'Neill may provide, and receive compensation for, such services in the future.

Heartland's Reasons for the Merger

Heartland believes that:

the acquisition will provide an opportunity to enter the California market, a substantial market for community banking, in communities that should be well placed geographically for further expansion;

Premier Valley Bank's history of earnings and credit quality, and strong management, should reduce the risks inherent in entering a new market;

the acquisition represents a similar community banking business model to the model of Heartland's nine current banking subsidiaries, with complementary emphasis on small business lending;

the acquisition offers the potential for Heartland to increase the services enjoyed by Premier Valley Bank customers by offering an increased range of services, including increased commercial and industrial lending, and enhanced wealth management, mortgage banking, and cash and treasury management services, while retaining the "high-touch" community banking service currently enjoyed by those customers;

• the acquisition is consistent with Heartland's objective of balancing its exposure to the economies in the Midwest with the economies in the West; and

the merger is expected to be accretive to Heartland's GAAP earnings in the first year exclusive of merger-related charges.

Certain Officers of Premier Valley Bank Have Financial Interests in the Merger

In considering the recommendation of Premier Valley Bank's Board of Directors with respect to the merger agreement, you should be aware that some Premier Valley Bank officers have interests in the merger and have arrangements that are different from, or in addition to, those of Premier Valley Bank shareholders generally. Premier Valley Bank's Board of Directors was aware of these interests and considered them, among other matters, in reaching its decisions to approve the merger agreement and to recommend that Premier Valley Bank shareholders vote in favor of the merger agreement.

Premier Valley Bank has employment agreements with some of its officers, including J. Mike McGowan, its President and Chief Executive Officer; Michael W. Martinez, its Executive Vice President, Chief Operating Officer and Chief Financial Officer; David H. Wogan, its Executive Vice President and Chief Credit Officer; Marvell French, its Senior Vice President of Sales and Marketing; Steve E. Travers, its Senior Vice President/Lending Service Manager; and Dorothy Thomas, its SBA Lending Manager. Each of these employment agreements provides that the officer will be entitled to severance payments if their employment is terminated, regardless of whether this termination is voluntarily by the employee or involuntarily by the Company, within one year before or after the merger is completed. The amount of the severance payment varies for these officers from nine months base salary, to three years' salary and estimated bonus. As part of the negotiation of the merger agreement, Heartland negotiated restated employment agreements with each of these officers that provide that they each, as a signing bonus at the time the merger is completed, will receive the full amount of severance they would have received had they terminated their agreements, and that they also will continue as employees. Further, each of these officers holds restricted stock that is subject to vesting that would require them to remain employed for various terms of up to roughly three and a half years in order for the restricted stock to "vest" and not be forfeited when their employment is terminated. All of these restricted shares will become fully vested upon completion of the merger. These interests may cause Premier Valley Bank's officers to view the merger proposal differently than you may view it. The Board of Directors of Premier Valley Bank was aware of these interests at the time it approved the merger.

The following table sets forth the amount of signing bonus that Heartland has agreed to pay to each executive:

Lump Sum Payment	
\$ 1,832,250	
377,400	
371,850	
232,200	
232,200	
138,375	

The new employment agreements that Heartland has executed with the officers become effective when the merger is completed. Each agreement, except for Mr. McGowan's, provides for terms similar to the existing employment agreements of the officers, and with salaries that are the same as, or slightly increased to reflect the increased scope of responsibility of the

officer. Michael Martinez will be promoted to President simultaneous with completion of the merger with a 10% increase in salary, while Mike McGowan will reduce his responsibilities and agree to a substantial reduction in salary.

#### **Regulatory Matters**

Heartland and Premier Valley Bank have agreed to use all reasonable efforts to obtain all regulatory approvals required to complete the transactions contemplated by the merger agreement. These approvals include an application under Section 3 of the Bank Holding Company Act to the Federal Reserve to acquire Premier Valley Bank, an application with the FDIC under the Bank Merger Act to merge Premier Valley Bank into PV Acquisition Bank, and an application under the California Financial Code to form PV Acquisition Bank and for it to merge with Premier Valley Bank. Heartland and Premier Valley Bank have completed, or will complete, the filing of applications and notifications to obtain the required regulatory approvals.

Heartland has filed an application with the Federal Reserve Bank of Chicago, which administers acquisitions by Heartland on behalf of the Federal Reserve under delegated authority, under Section 3 of the Bank Holding Company Act to acquire Premier Valley Bank, and has published notice of that filing in newspapers in Fresno and Dubuque. The Federal Reserve normally acts on such applications within five days after close of a thirty day comment period that begins with publication, but may comment on the application, request additional information or delay action because of supervisory concerns.

Heartland and Premier Valley Bank have also filed with the FDIC under the Bank Merger Act for approval of the merger of Premier Valley Bank into PV Acquisition Bank, and have published and will continue to publish notice of that filing in Fresno. Generally, the FDIC will act on such an application within 60 days, although this period may be extended if it has supervisory concerns.

Heartland and Premier Valley Bank have filed an application with the Division of Financial Institutions of the California Department of Business Oversight to form PV Acquisition Bank as an entity authorized to conduct a banking business and to complete the merger. Like the applications to the Federal Reserve and the FDIC, these applications are subject to comment by the Division, and can be delayed by the comments and response. We are not aware of any material governmental approvals or actions that are required for completion of the merger other than those described above. It is presently contemplated that if any such additional government approvals or actions are required, those approvals or actions will be sought.

Timing. A transaction approved pursuant to the Bank Holding Company Act or the Bank Merger Act may not be completed until 30 days after approval is received, during which time the Antitrust Division of the U.S. Department of Justice may challenge the merger. The commencement of an antitrust action would stay the effectiveness of an approval unless a court specifically ordered otherwise. With the consent of the Antitrust Division, the waiting period may be reduced to no less than 15 days.

Heartland and Premier Valley Bank believe that neither the formation of PV Acquisition Bank nor the merger raises significant regulatory concerns and that they will be able to obtain all requisite regulatory approvals on a timely basis without the imposition of any condition that could reasonably be expected to have a material adverse effect on Premier Valley Bank or Heartland. However, we cannot assure you that all of the regulatory approvals described above will be obtained, and, if obtained, we cannot assure you as to the date of any approvals or the absence of any litigation challenging such approvals. Likewise, we cannot assure you that the Antitrust Division or any state attorney general will not attempt to challenge the merger on antitrust grounds, and, if such a challenge is made, we cannot assure you as to its result.

Material U.S. Federal Income Tax Consequences of the Merger

The following is a summary of the material anticipated U.S. federal income tax consequences generally applicable to a U.S. Holder (as defined below) of Premier Valley Bank common stock with respect to the exchange of Premier Valley Bank common stock for cash and Heartland common stock pursuant to the merger.

This discussion assumes that U.S. Holders hold their Premier Valley Bank common stock as capital assets within the meaning of section 1221 of the Internal Revenue Code of 1986, as amended (which we refer to in this section as the "Code"). This summary is based on the Code, administrative pronouncements, judicial decisions and Treasury Regulations, each as in effect as of the date of this proxy statement/prospectus. All of the foregoing are subject to

change at any time, possibly with retroactive effect, and all are subject to differing interpretation. No advance ruling has been sought or obtained from the

Internal Revenue Service (or the IRS), regarding the U.S. federal income tax consequences of the merger. As a result, no assurance can be given that the IRS would not assert, or that a court would not sustain, a position contrary to any of the tax consequences set forth below.

This summary does not address any tax consequences arising under U.S. federal tax laws other than U.S. federal income tax laws, nor does it address the laws of any state, local, foreign or other taxing jurisdiction. In addition, this summary does not address all aspects of U.S. federal income taxation that may apply to U.S. Holders of Premier Valley Bank common stock in light of their particular circumstances or U.S. Holders that are subject to special rules under the Code, such as holders of Premier Valley Bank common stock that are not U.S. Holders, holders that are partnerships or other pass-through entities (and persons holding their Premier Valley Bank common stock through a partnership or other pass-through entity), persons who acquired shares of Premier Valley Bank common stock as a result of the exercise of employee stock options or otherwise as compensation or through a tax-qualified retirement plan, persons subject to the alternative minimum tax, tax-exempt organizations, expatriates and former long-term residents of the United States, financial institutions, broker-dealers, traders in securities that have elected to apply a mark-to-market method of accounting, insurance companies, persons having a "functional currency" other than the U.S. dollar and persons holding their Premier Valley Bank common stock as part of a straddle, hedging, constructive sale or conversion transaction.

You are strongly urged to consult with your tax advisor with respect to the tax consequences to you of the merger in light of your own particular circumstances, including the tax consequences under state, local, foreign and other tax laws and the possible effects of changes in the United States federal or other tax laws.

For purposes of this summary, a "U.S. Holder" is a beneficial owner of Premier Valley Bank common stock that is for U.S. federal income tax purposes:

- a United States citizen or resident alien;
- a corporation, or other entity taxable as a corporation for U.S. federal income tax purposes, created or organized under the laws of the United States or any state therein or the District of Columbia;
- an estate, the income of which is subject to U.S. federal income taxation regardless of its source; or a trust if (1) it is subject to the primary supervision of a court within the United States and one or more United States persons have the authority to control all substantial decisions of the trust, or (2) has a valid election in effect under applicable Treasury Regulations to be treated as a United States person.

If a partnership (including any other entity treated as a partnership for U.S. federal income tax purposes) holds Premier Valley Bank common stock, the tax treatment of a partner will generally depend on the status of the partner and the activities of the partnership. Such a partner should consult its tax advisor.

The Merger. The merger is intended to qualify as a reorganization under section 368(a) of the Code. Sheppard Mullin Richter & Hampton LLP, tax counsel to Premier Valley Bank, has rendered its opinion that the merger will constitute a "reorganization" within the meaning of Section 368(a) of the Code. The opinion relies on assumptions, including assumptions regarding the absence of changes in existing facts and law and the completion of the merger in the manner contemplated by the merger agreement, and the accuracy of representations and covenants made by Premier Valley Bank and Heartland, including those contained in representation letters of officers of Premier Valley Bank. In particular, Premier Valley Bank has represented that it will terminate the Merger and the Merger Agreement if the weighted average trading price of Heartland common stock used to compute the exchange ratio drops below \$10 per share immediately prior to the consummation of the Merger on the basis that this decline represents a "Material Adverse Event" under the terms of the Merger Agreement, and Heartland has represented that, under such circumstances, it will not resist or contest such termination. If any of the representations or assumptions upon which the opinion is based are inconsistent with the actual facts, the tax consequences of the merger could be adversely affected. The determination by Premier Valley Bank's tax counsel as to whether the proposed merger will be treated as a "reorganization" within the meaning of Section 368(a) of the Code will depend upon the facts and law existing at the effective time of the proposed merger. An opinion of counsel represents counsel's best legal judgment and is not binding on the IRS or any court, nor does it preclude the IRS from adopting a contrary position. Exchange of Premier Valley Bank common stock for Heartland common stock and cash. Assuming the merger

income tax consequences of the merger to U.S. Holders of Premier Valley Bank common stock will be, in general, as follows:

a Premier Valley Bank shareholder generally will, for U.S. federal income tax purposes, recognize gain, but not loss, equal to the lesser of (1) the excess, if any, of the fair market value of the Heartland common stock and

• the amount of cash received by the shareholder over that shareholder's adjusted tax basis in the Premier Valley Bank common stock exchanged in the merger or (2) the amount of cash received by the shareholder in the merger (excluding cash received in lieu of fractional shares, which will be taxed as discussed below);

the gain recognized by a Premier Valley Bank shareholder in the merger generally will constitute capital gain, unless, as discussed below, the shareholder's receipt of cash has the effect of a distribution of a dividend for U.S. federal income tax purposes, in which case the shareholder's gain will be treated as ordinary dividend income to the extent of the shareholder's ratable share of accumulated earnings and profits as calculated for U.S. federal income tax purposes; any capital gain recognized by a Premier Valley Bank shareholder generally will constitute long-term capital gain if the shareholder's holding period for the Premier Valley Bank common stock exchanged in the merger is more than one year as of the date of the merger, and otherwise will constitute short-term capital gain;

the aggregate tax basis of the shares of Heartland common stock received by a Premier Valley Bank shareholder (including, for this purpose, any fractional share of Heartland common stock for which cash is received) in exchange for Premier Valley Bank common stock in the merger will be the same as the aggregate tax basis of the shareholder's Premier Valley Bank common stock exchanged therefor, decreased by the amount of cash received by the shareholder in the merger (excluding any cash received in lieu of a fractional share) and increased by the amount of gain recognized by the shareholder in the merger (including any portion of the gain that is treated as a dividend and excluding any gain recognized as a result of cash received in lieu of a fractional share); and the holding period of the shares of Heartland common stock received by a Premier Valley Bank shareholder in the merger will include the holding period of the shareholder's Premier Valley Bank common stock exchanged in the merger

Potential Treatment of Cash as a Dividend. In general, the determination of whether gain recognized by a Premier Valley Bank shareholder will be treated as capital gain or a dividend distribution will depend upon whether, and to what extent, the merger reduces the Premier Valley Bank shareholder's deemed percentage stock ownership interest in Heartland. For purposes of this determination, a Premier Valley Bank shareholder will be treated as if the shareholder first exchanged all of its Premier Valley Bank common stock solely for Heartland common stock (instead of a combination of Heartland common stock and cash as may be actually received) and then Heartland immediately redeemed a portion of that Heartland common stock in exchange for the cash the shareholder received in the merger. The gain recognized in the exchange followed by the deemed redemption will be treated as capital gain if, with respect to the Premier Valley Bank shareholder, the deemed redemption is "substantially disproportionate" or "not essentially equivalent to a dividend."

In general, the deemed redemption will be "substantially disproportionate" with respect to a Premier Valley Bank shareholder if the percentage described in (2) below is less than 80% of the percentage described in (1) below. Whether the deemed redemption is "not essentially equivalent to a dividend" with respect to a Premier Valley Bank shareholder will depend on the shareholder's particular circumstances. In order for the deemed redemption to be "not essentially equivalent to a dividend;" the deemed redemption must result in a "meaningful reduction" in the Premier Valley Bank shareholder's deemed stock ownership of Heartland common stock. In general, that determination requires a comparison of (1) the percentage of the outstanding voting stock of Heartland that the Premier Valley Bank shareholder is deemed actually and constructively to have owned immediately before the deemed redemption by Heartland and (2) the percentage of the outstanding voting stock of Heartland actually and constructively owned by the shareholder immediately after the deemed redemption by Heartland. In applying the foregoing tests, a shareholder may, under constructive ownership rules, be deemed to own stock in addition to stock actually owned by the shareholder, including stock owned by other persons and stock subject to an option held by such shareholder or by other persons. Because the constructive ownership rules are complex, each Premier Valley Bank shareholder should consult its own tax advisor as to the applicability of these rules. The IRS has indicated that a minority shareholder in a publicly traded corporation whose relative stock interest is minimal and who exercises no control with respect to corporate affairs is considered to have a "meaningful reduction" if that shareholder has any reduction in its percentage stock ownership under the foregoing analysis.

Cash In Lieu of Fractional Shares. To the extent that a Premier Valley Bank shareholder receives cash in lieu of a fractional share of common stock of Heartland, the shareholder will be deemed to have received that fractional share in the merger and then to have received the cash in redemption of that fractional share. The shareholder generally will recognize gain or loss equal to the difference between the cash received and the portion of the shareholder tax basis in the shares of Premier Valley Bank common stock surrendered allocable to that fractional share. This gain or loss generally will be long-

term capital gain or loss if the holding period for those shares of Premier Valley Bank common stock is more than one year as of the date of the merger.

Backup Withholding. Backup withholding at the applicable rate may apply with respect to certain payments, including cash received in the merger, unless a Premier Valley Bank shareholder (1) is a corporation or is within certain other exempt categories and, when required, demonstrates this fact, or (2) provides a correct taxpayer identification number, certifies as to no loss of exemption from backup withholding and otherwise complies with applicable requirements of the backup withholding rules. A Premier Valley Bank shareholder who does not provide its correct taxpayer identification number may be subject to penalties imposed by the IRS. Any amounts withheld under the backup withholding rules may be allowed as a refund or a credit against the shareholder's U.S. federal income tax liability, provided the shareholder furnishes certain required information to the IRS.

Reporting Requirements. A Premier Valley Bank shareholder will be required to retain records pertaining to the merger and will be required to file with such Premier Valley Bank shareholder's U.S. federal income tax return for the year in which the merger takes place a statement setting forth certain facts relating to the merger. In addition, each holder of Premier Valley Bank common stock who is a "significant holder" that receives Heartland common stock in the merger will be required to file a statement with his, her or its federal income tax return setting forth his, her or its basis in the Premier Valley Bank common stock surrendered and the fair market value of the Heartland common stock and cash, if any, received in the merger. A "significant holder" is a holder of Premier Valley Bank common stock who, immediately before the merger, owned at least five percent of the outstanding stock of Premier Valley Bank or owned Premier Valley Bank securities with an adjusted tax basis of \$1,000,000 or more.

TAX MATTERS REGARDING THE MERGER ARE VERY COMPLICATED, AND THE TAX CONSEQUENCES OF THE MERGER TO ANY PARTICULAR PREMIER VALLEY BANK SHAREHOLDER WILL DEPEND ON THAT SHAREHOLDER'S PARTICULAR SITUATION. PREMIER VALLEY BANK SHAREHOLDERS ARE STRONGLY URGED TO CONSULT THEIR OWN TAX ADVISORS REGARDING THE SPECIFIC TAX CONSEQUENCES OF THE MERGER, INCLUDING TAX RETURN REPORTING REQUIREMENTS, THE APPLICABILITY OF FEDERAL, STATE, LOCAL AND FOREIGN TAX LAWS AND THE EFFECT OF ANY PROPOSED CHANGE IN THE TAX LAWS TO THEM.

#### **Accounting Treatment**

The merger will be accounted for under the acquisition method of accounting by Heartland of Premier Valley Bank, as that term is used under GAAP, for accounting and financial reporting purposes. As a result, the historical financial statements of Heartland will continue to be the historical financial statements of Heartland following the completion of the merger. The assets (including identifiable intangible assets) and liabilities (including executory contracts and other commitments) of Premier Valley Bank as of the effective time of the merger will be recorded at their respective fair values and added to those of Heartland. Any excess of purchase price over the net fair values of Premier Valley Bank assets and liabilities is recorded as goodwill (excess purchase price). Financial statements of Heartland issued after the merger will reflect such fair values and will not be restated retroactively to reflect the historical financial position or results of operations of Premier Valley Bank. The results of operations of Premier Valley Bank will be included in the results of operations of Heartland beginning on the effective date of the merger.

Board of Directors and Management of Heartland Following Completion of the Merger

The composition of Heartland's Board of Directors and its senior management will not be changed as a result of the merger. Information about the current Heartland directors and executive officers can be found in Heartland's proxy statement filed with the Securities and Exchange Commission on April 4, 2014, as supplemented on May 8, 2014. See "Where You Can Find More Information" on page [].

# **Public Trading Markets**

Heartland common stock is quoted on the NASDAQ Global Select Market under the symbol "HTLF." The shares of Heartland common stock to be issued in connection with the merger will be freely transferable under the applicable securities laws, except for shares issued to any shareholder who may be deemed to be an affiliate of Heartland.

Notice of Dissenters' Rights

Sections 1300 to 1313 of the CGCL provide that any Premier Valley Bank shareholder may dissent from the merger and obtain payment of the "fair value" of his or her dissenting shares as determined in accordance with Section 1300 of the CGCL, provided that such shareholder complies with all of the provisions of Sections 1300 to 1313 of the CGCL. Fair value for such purposes will be measured as of the immediately prior to announcement of the merger. The following is a brief summary of Sections 1300 to 1313 of the CGCL, which set forth the procedures for demanding statutory dissenters' rights. The full text of Sections 1300 to 1313 is attached to this proxy statement/prospectus as Appendix B, and we incorporate that text into this proxy statement/prospectus by reference. To be entitled to exercise dissenters' rights, a Premier Valley Bank shareholder must not vote in favor of the merger agreement, must demand that Premier Valley Bank purchase his or her dissenting shares, and must deliver written notice to Premier Valley Bank of such shareholder's intent to demand payment for his or her dissenting shares if the merger is effectuated. This demand must be submitted no later than the date of the shareholders' meeting to vote upon the merger agreement. It should include the number and class of shares of record that the shareholder demands that Premier Valley Bank purchase and a statement of what the shareholder claims to be the fair market value of such shares.

Should the Premier Valley Bank shareholders approve the merger, within ten days of this approval, Premier Valley Bank must deliver a written dissenters' notice to those shareholders who meet the above criteria. This notice will include Premier Valley Bank's determination of fair market value of each share of common stock as of the date prior to the initial announcement of the merger, or May 28, 2015, as well as a brief description of the procedure to be followed by any shareholders wishing to exercise their dissenters' rights. The Premier Valley Bank Board of Directors has determined that the fair market value of each share of common stock was \$7.10 on May 28, 2015. A dissenting shareholder must send his or her certificates for shares of Premier Valley Bank capital stock to the principal office or the office of any transfer agent of Premier Valley Bank within 30 days of Premier Valley Bank mailing the written dissenters' notice. A shareholder who does not demand payment or deposit his or her certificates by the time specified in the dissenters' notice will not be entitled to payment for his or her shares under the dissenters' rights sections of the CGCL and will instead be entitled to receive the merger consideration.

If both Premier Valley Bank and a dissenting shareholder agree (i) that the shares are dissenting shares, and (ii) upon the fair market value of the dissenting shares, the dissenting shareholder will be entitled to the agreed upon price with interest. Interest begins to accrue when Premier Valley Bank and the dissenting shareholder determine the fair market value.

If Premier Valley Bank and the dissenting shareholder disagree over whether the shares are dissenting shares or as to their fair market value, then the shareholder demanding purchase of shares may ask the court to settle one or both disputes. This must be done within six months of Premier Valley Bank mailing notice of shareholders' approval of the merger agreement. The court may determine the status of the shares as dissenting shares, as well as their fair market value, or the court may appoint impartial appraisers to determine the fair market value of the shares.

Premier Valley Bank must pay the agreed upon or court imposed fair market value amount to the dissenting shareholders, subject to the surrender any stock certificates, within 30 days of the fair market value determination or within 30 days of completion of the merger, whichever is later.

Failure to comply strictly with all of the procedures set forth in Sections 1300 to 1313 of the CGCL will result in the loss of a shareholder's dissenters' rights. Consequently, any shareholder wishing to exercise dissenters' rights is urged to consult legal counsel before attempting to exercise such rights.

Shareholders considering the exercise of dissenters' rights should be aware that the "fair value" of their shares as determined under Sections 1300 to 1313 could be more than, the same as or less than the merger consideration they would receive under the merger agreement if they did not dissent.

One condition to Heartland's obligation to complete the merger is that the total number of dissenting shares of Premier Valley Bank common stock cannot be more than 7.0% of the number of outstanding shares of Premier Valley Bank common stock.

#### THE MERGER AGREEMENT

The following describes material provisions of the merger agreement, which is attached as Appendix A to this document and which is incorporated by reference into this document. The rights and obligations of the parties are governed by the express terms and conditions of the merger agreement and not by this summary or any other information contained in this document. We urge you to read the merger agreement carefully and in its entirety. General

Under the merger agreement, and upon acceptance and approval by the California Commissioner of the Department of Business Oversight of an agreement of merger as filed with the Secretary of State of California, Premier Valley Bank will merge with and into PV Acquisition Bank with PV Acquisition Bank as the surviving corporation. PV Acquisition Bank will simultaneously change its name to "Premier Valley Bank" and will continue its business with the same management without interruption. Upon the completion of the merger, each share of Premier Valley Bank common stock outstanding, other than shares held by either Heartland or Premier Valley Bank and shares held by Premier Valley Bank shareholders who properly assert their dissenters' rights, will be automatically converted into the right to receive Heartland common stock, cash, or a combination of cash and shares of Heartland common stock. Purchase Price and Election of Merger Consideration

Total Purchase Price. Under the merger agreement, Premier Valley Bank shareholders will be entitled to receive total consideration of \$95,050,000, decreased by the amount by which Premier Valley Bank's tangible equity as of the month-end immediately prior to the closing is less than \$58,812,000. For these purposes, "tangible equity" of Premier Valley Bank will be equal to its tangible assets less liabilities, each as computed in accordance with GAAP, except that (i) Premier Valley Bank will be credited with any transaction expenses it incurs in connection with the merger (these expenses will be added back to tangible equity to the extent expensed), (ii) capitalized servicing rights will not be considered an intangible asset, (iii) accumulated comprehensive income (loss) will be deducted from tangible equity, and (iv) if the closing of the merger occurs prior to October 1, 2015, Premier Valley Bank will be credited with a reasonable projection of operations through October 1, 2015.

At June 30, 2015, Premier Valley Bank's tangible equity was approximately \$58.4 million. Nevertheless, Premier Valley Bank recorded net income of approximately \$2.1 million during the quarter ended June 30, 2015, and if Premier Valley Bank were credited with income for the quarter ending September 30, 2015 at the same rate as it accumulated income in the first half of the year, it would exceed that \$58,812,000 tangible equity threshold at September 30, 2015. Premier Valley Bank may nevertheless incur a loss or suffer other changes to tangible equity prior to the completion of the merger, and these losses or changes could cause Premier Valley Bank's tangible equity to be less than \$58,812,000, and result in a reduction of the total purchase price.

Stock Consideration and Cash Consideration. Shareholders of Premier Valley Bank may elect to receive their share of the merger consideration in up to 100% Heartland common stock or 100% cash, or a combination of Heartland common stock and cash. For these purposes, all Premier Valley Bank shareholders who assert dissenter rights will be deemed to have elected cash.

At the date of this proxy statement/prospectus, Premier Valley Bank had 12,304,025 shares of common stock outstanding. Assuming no reduction in the aggregate merger consideration, this would result in merger consideration of approximately \$7.725 per share of Premier Valley Bank common stock, which would be paid in cash to shareholders of Premier Valley Bank who elect to receive, or are otherwise allocated, cash.

For Premier Valley Bank shareholders who elect to receive, or are otherwise allocated, shares of Heartland common stock in the merger, the number of shares of Heartland common stock that will be delivered for each share of Premier Valley Bank common stock will be equal to the cash merger value per share divided by the value assigned to a share of Heartland common stock. Heartland common stock will be valued at its volume weighted average closing price during the twenty trading days ending five days before the effective date of the merger. If this volume weighted average closing price is less than \$29.13, however, the Heartland common stock will be valued at \$29.13 and if this volume weighted average closing price is more than \$39.41, the Heartland common stock will be valued at \$39.41. If the Heartland volume weighted average closing price is \$29.13 or below and there is no reduction in the merger consideration, Heartland would issue 0.265 shares of Heartland common stock for each share of Premier Valley Bank. If the

Heartland volume weighted average closing price is \$39.41 or above and there is no reduction in the merger consideration, Heartland would issue 0.196 shares of Heartland common stock for each share of Premier Valley Bank. Share prices cannot be predicted, of course. If the average closing price of Heartland common stock moves between \$29.13 and \$39.41, the exchange ratio will change. The following table illustrates the effective exchange ratio as a function of several possible average closing prices, in each case calculated based on a total purchase price of \$95,050,000 and 12,304,025 outstanding shares of Premier Valley Bank common stock outstanding:

Price of Heartland	Number of shares of Heartland common stock to be
Common Stock	received for each Premier Valley share
\$29.13	0.2652
\$32.00	0.2414
\$34.00	0.2272
\$36.00	0.2146
\$38.00	0.2033
\$39.41	0.1960

The actual number of shares to be received by a Premier Valley Bank shareholder for each share of Premier Valley Bank common stock will depend on the trading price of Heartland common stock for the twenty trading days ending five days prior to the merger, and is expected to differ from the amount set forth above.

Elections and Allocation of Merger Consideration. Despite the ability to make an election individually to receive all Heartland common stock or all cash, or a combination thereof, the merger agreement requires that, of the aggregate merger consideration, 70% will be paid by delivery of Heartland common stock and 30% will be paid in cash. If Premier Valley Bank shareholders elect to receive more than 70% of the aggregate consideration in Heartland common stock, then those electing shareholders will have the amount of Heartland common stock they receive reduced, pro rata in accordance with their Premier Valley Bank stock ownership, until 70% of the aggregate consideration is Heartland common stock, and the remainder of the consideration they receive will be paid in cash. If Premier Valley Bank shareholders elect to receive more than 30% of the aggregate consideration (including consideration paid to holders who assert dissenter rights) in cash, then those electing shareholders will have the amount of cash they receive reduced, pro rata in accordance with their Premier Valley Bank stock ownership, until 30% of the aggregate consideration is paid in cash (including dissenter shares), and the remainder of the consideration they receive will be paid in Heartland common stock. If, after the above allocations, the amount of cash that shareholders elect to receive is less than 30% of the total consideration, then all shareholders who fail to make an election ("non-electing shareholders"), will be allocated cash consideration, pro rata in accordance with the number of shares they each hold, until 30% of the total consideration (including consideration payable to holders of shares who assert dissenter rights) is paid in cash. If, after the above allocations, the amount of Heartland common stock that shareholders elect to receive is less than 70% of the total consideration, then all non-electing shareholders, will be allocated Heartland common stock, pro rata in accordance with the number of shares they each hold, until 70% of the total consideration (including consideration payable to holders of shares who assert dissenter rights) is paid in cash. Example: If the aggregate amount of consideration in the form of Heartland common stock that Premier Valley Bank shareholders who file an election elect to receive is 80%, holders of 5% elect cash, and holders of 15% of Premier Valley Bank shares fail to make an election, then:

All Premier Valley Bank shareholders who elect to receive cash will receive solely cash for their shares; Premier Valley Bank shareholders who fail to make an election will receive all of their consideration in cash; and Premier Valley Bank shareholders who elect to receive Heartland common stock will receive 87.5% of their consideration in Heartland common stock and 12.5% of their consideration in cash.

Example: If the aggregate amount of consideration in the form of Heartland common stock that Premier Valley Bank shareholders who file an election elect to receive is 75%, holders of 15% elect cash and holders of 10% of Premier Valley Bank shares fail to make an election, then:

All Premier Valley Bank shareholders who elect to receive cash will receive cash for their shares;

Premier Valley Bank shareholders who fail to make an election will receive half of their consideration in Heartland common stock and half their consideration in cash; and

Premier Valley Bank shareholders who elect to receive Heartland common stock will receive 93.3% of their consideration in Heartland common stock and 6.7% of their consideration in cash

Example: If the aggregate amount of consideration in the form of cash that Premier Valley Bank shareholders who file an election elect to receive is 50%, holders of 35% of the Premier Valley Bank Shares elect to receive Heartland common stock and holders of 15% of Premier Valley Bank shares fail to make an election, then:

All Premier Valley Bank shareholders who elect to receive Heartland common stock will receive solely Heartland common stock for their shares;

Premier Valley Bank shareholders who fail to make an election will receive all of their consideration in shares of Heartland common stock; and

Premier Valley Bank shareholders who elect to receive cash will receive 60% of their consideration in cash and 40% of their consideration in shares of Heartland common stock.

Election Procedures; Surrender of Stock Certificates

You are not being asked to make a cash election or stock election through this proxy statement/prospectus, but instead will receive a separate communication through which you may make that election. If you are a Premier Valley Bank shareholder of record on the August [] record date for elections, you are being mailed an election form to permit you to make an election to receive cash, or Heartland common stock, for your shares of Premier Valley Bank common stock. If you hold your Premier Valley Bank shares in nominee or "street" name, your broker or nominee will receive this election form and will communicate with you as to how to make this election.

You, or the person or entity through which you hold shares of Premier Valley Bank common stock, will be mailed these election forms at least twenty days prior to [], 2015, which is the deadline for return of election forms. If you wish to elect the type of merger consideration you will receive in the merger, you should carefully review and follow the instructions that will be set forth in the election form. If you hold your Premier Valley Bank shares in "street name" or through a bank, broker or other nominee, you should follow the instructions of the bank, broker or other nominee for making an election with respect to shares of Premier Valley Bank common stock. Shares of Premier Valley Bank common stock as to which the holder has not made a valid election prior to the election deadline will be treated as non-election shares.

To make an effective election, you, your bank, broker or other nominee must submit a properly completed election form, together with your Premier Valley Bank stock certificates duly endorsed in blank or otherwise in a form acceptable for transfer on the books of Premier Valley Bank, to Computershare, which will be acting as the exchange agent, on or before 5:00 p.m., Pacific Time, on [], 2015. You may change your election at any time prior to the election deadline by written notice accompanied by a properly completed and signed, revised election form received by the exchange agent prior to the election deadline. All elections will be revoked automatically if the merger is not approved or the merger agreement is otherwise terminated. The determination of the exchange agent will be binding as to whether an election has been properly made or revoked. If it is determined by the exchange agent that any purported cash election or stock election was not properly made, the purported election will be deemed to be of no force or effect and the holder making the purported election will be deemed not to have made an election for these purposes, unless a proper election is subsequently made on a timely basis.

Once you have tendered your Premier Valley Bank stock certificates to the exchange agent, you will not be able to transfer your shares of Premier Valley Bank common stock represented by those stock certificates until the merger is completed, unless you revoke your election by written notice to the exchange agent that is received prior to the election deadline.

The exchange agent will make all computations as to the allocation and the proration contemplated by the merger agreement and any such computation will be conclusive and binding on the holders of Premier Valley Bank common stock.

**Exchange of Certificates** 

Within three business days after the closing of the merger, the exchange agent will mail a letter of transmittal to only those persons who were Premier Valley Bank shareholders at the effective time of the merger and who have not previously submitted an election form and properly surrendered shares of Premier Valley Bank common stock to the

mailing will contain instructions on how to surrender certificates for Premier Valley Bank common stock (if these shares have not already been surrendered) in exchange for the merger consideration the holder is entitled to receive under the merger agreement. The letter of transmittal will include instructions for the surrender to the exchange agent of certificates representing Premier Valley Bank common stock for the merger consideration. A letter of transmittal will be deemed properly completed only if signed and accompanied by stock certificates representing all shares of Premier Valley Bank common stock or an appropriate guarantee of delivery of the certificates.

If there has been a transfer of ownership of shares of Premier Valley Bank common stock that is not registered in the transfer or stock records of Premier Valley Bank, any merger consideration payable with respect to such shares of Premier Valley Bank common stock may be payable to the transferee if certificates are presented to the exchange agent, accompanied by all documents evidencing the transfer and payment of any related transfer taxes.

Until you surrender your Premier Valley Bank stock certificates to the exchange agent for exchange, you will not be paid dividends or other distributions declared after the merger with respect to any Heartland common stock into which your Premier Valley Bank shares have been converted. When you surrender your Premier Valley Bank stock certificates after the merger, Heartland will pay any unpaid dividends or other distributions, without interest. After the completion of the merger, there will be no further transfers of Premier Valley Bank common stock. Premier Valley Bank stock certificates presented for transfer after the completion of the merger will be canceled and exchanged for the merger consideration.

No fractional shares of Heartland common stock will be issued to any holder of Premier Valley Bank common stock upon consummation of the merger. For each fractional share that would otherwise be issued, Heartland will pay cash in an amount equal to the holder's fractional interest multiplied by the volume weighted average closing price used to compute the exchange ratio. No interest will be paid or accrued on cash payable to holders of Premier Valley Bank common stock in lieu of fractional shares. No shareholder of Premier Valley Bank will be entitled to dividends, voting rights or any other rights as a shareholder of Heartland Financial in respect of any fractional shares.

None of Heartland, Premier Valley Bank or any other person will be liable to any former holder of Premier Valley Bank common stock for any amount properly delivered to a public official pursuant to applicable abandoned property, escheat or similar laws.

If a certificate for Premier Valley Bank common stock has been lost, stolen or destroyed, the exchange agent will issue the consideration properly payable under the merger agreement upon compliance by the holder of Premier Valley Bank common stock with the conditions reasonably imposed by the exchange agent. These conditions will include a requirement that the shareholder provide a lost instruments indemnity bond in form, substance and amount reasonably satisfactory to the paying agent and Heartland.

From and after the effective time of the merger, all holders of certificates representing shares of Premier Valley Bank common stock will cease to have any rights as shareholders of Premier Valley Bank other than the right to receive the merger consideration and the stock transfer books of Premier Valley Bank will be closed.

### Withholding

The exchange agent will be entitled to deduct and withhold from the cash consideration or cash in lieu of fractional shares, cash dividends or distributions payable to any Premier Valley Bank shareholder the amounts it is required to deduct and withhold under any federal, state, local or foreign tax law. If the exchange agent withholds any amounts, these amounts will be treated for all purposes of the merger as having been paid to the stockholders from whom they were withheld.

#### Completion of the Merger

Unless the parties agree otherwise, the completion of the merger will take place at a time and place to be agreed upon by the parties as soon as practicable after all closing conditions have been satisfied or waived.

The merger will be completed when Heartland files an agreement of merger with the California Secretary of State, and the Commissioner of the Department of Business Oversight approves and endorses the agreement, unless Heartland and Premier Valley Bank agree to a later time for the completion of the merger and specify that time in the articles of merger and agreement of merger. We currently expect to complete the merger in the fourth quarter of 2015, subject to receipt of required shareholder and regulatory approvals.

Conditions to Completion of the Merger

Premier Valley Bank's and Heartland's respective obligations to complete the merger are subject to the fulfillment or waiver of certain conditions, including:

the approval and adoption of the merger agreement by holders of a majority of the common shares of Premier Valley Bank;

the receipt of governmental and regulatory approvals;

the receipt of certain consents and waivers from third parties;

the absence of any injunction or order, or any law or regulation, that would impair the merger;

the effectiveness of the registration statement pursuant to which the Heartland common stock will be registered;

• the truth and correctness of the other party's representations and warranties, subject to the standard of materiality in the merger agreement; and

the other party's performance in all material respects of all the obligations required to be performed by it under the merger agreement.

Heartland's obligation to complete the merger is subject to the requirement that the total number of dissenting shares of Premier Valley Bank common stock cannot be more than 7.0% of the number of outstanding shares of Premier Valley Bank common stock. Premier Valley Bank's obligation to complete the merger is also subject to no change of control or sale of substantially all the assets of Heartland occurring prior to the date of the merger.

No Solicitation

Premier Valley Bank has agreed that it will not, and will use its best efforts to cause its officers, directors, employees, agents and authorized representatives not to:

solicit, initiate, encourage, induce or facilitate the making, submission or announcement of any inquiries or proposals with respect to any "acquisition proposal" (as defined below);

furnish any information regarding Premier Valley Bank to any person in connection with or in response to an acquisition proposal; or

engage in any discussions or negotiations regarding any acquisition proposal, enter into any agreement regarding an acquisition proposal or that could reasonably be expected to lead to any acquisition proposal or make any recommendation in support of any acquisition proposal.

However, prior to approval of the merger agreement by holders of a majority of Premier Valley Bank common stock, Premier Valley Bank may consider and participate in discussions and negotiations with respect to an unsolicited bona fide acquisition proposal, and furnish information regarding Premier Valley Bank to a person proposing an acquisition proposal, but only if: (1) the Premier Valley Bank Board of Directors determines in good faith, after consultation with outside counsel, that such action is required in order to comply with its fiduciary obligations to Premier Valley Bank's shareholders under applicable law; (2) the acquisition proposal did not result from any breach by Premier Valley Bank of its obligations under the merger agreement relating to non-solicitation; (3) Premier Valley Bank first enters into a confidentiality agreement with the party proposing the acquisition proposal; and (4) Premier Valley Bank provides prior written notice to Heartland of its decision to take such action.

Premier Valley Bank has also agreed:

to notify Heartland promptly (and in any event within 24 hours) of any request for information relating to an acquisition proposal and to provide Heartland with relevant information regarding the acquisition proposal or request; to keep Heartland fully informed of the status of any such acquisition proposal (including any modifications or proposed modifications); and

to cease immediately and cause to be terminated any existing discussions with any persons regarding an acquisition proposal.

As used in the merger agreement, "acquisition proposal" means any offer, proposal, inquiry or indication of interest contemplating or otherwise relating to (i) any merger, consolidation, share exchange, business combination, issuance of securities, acquisition of securities, tender offer, exchange offer or other similar transaction in which Premier Valley Bank is involved, in which any person or group (as defined in the Securities Exchange Act of 1934, as amended, and the rules promulgated thereunder) acquires 15% or more of any voting securities of Premier Valley Bank, or in which Premier Valley Bank sells more than 20% of its voting securities, or (ii) any sale, lease, exchange, transfer, license, acquisition or disposition of any business or businesses or assets that constitute or account for 20% or more of the consolidated net revenues, net income or assets of Premier Valley Bank, except transactions in the ordinary course of business.

### Termination

Premier Valley Bank and Heartland may agree in writing to terminate the merger agreement before completing the merger, even after approval and adoption of the merger agreement by the holders of Premier Valley Bank common stock, if a majority of members of the Board of Directors of each of Premier Valley Bank and Heartland votes to do so.

In addition, either Heartland or Premier Valley Bank may decide to terminate the merger agreement in various circumstances, including the following:

•f there is a law or governmental order that prohibits the merger;

if holders of shares representing a majority of the common stock of Premier Valley Bank fail to approve the merger at the special meeting

if any regulatory authority disapproves the merger;

if the merger has not been completed by March 31, 2016, unless the failure to complete the merger is due to the party seeking to terminate the agreement;

if the other party has or will have breached any representation, warranty or agreement in any material respect or if satisfaction of any closing condition by the other party is or becomes impossible;

Premier Valley Bank may terminate the merger agreement if, prior to the adoption of the agreement by the requisite vote of the Premier Valley Bank shareholders, the Premier Valley Bank Board of Directors determines to enter into an agreement providing for a "superior proposal" based on an acquisition proposal received by it and Premier Valley Bank complies with applicable provisions of the merger agreement (including providing Heartland with five business days' prior written notice and paying Heartland a \$3 million termination fee). For such purposes, a "superior proposal" is an acquisition proposal that, among other things, the Premier Valley Bank Board of Directors has concluded, after advice from financial advisers, is more favorable from a financial point of view to shareholders, after taking into account likelihood of consummation and other factors.

Heartland may terminate the merger agreement if Premier Valley Bank. changes its recommendation to the Premier Valley Bank shareholders to approve the merger agreement, this proxy statement/prospectus has been available for at least 20 days and Premier Valley Bank fails to take a vote of its shareholders, or Premier Valley Bank intentionally and materially breaches the prohibition on solicitation contained in the merger agreement, in which case Premier Valley Bank will be obligated to reimburse Heartland for its expenses and pay the termination fee described below. Termination Fee and Payment of Expenses

If the merger agreement is terminated and abandoned, it will become void and there will be no liability on the part of Heartland, Premier Valley Bank or their respective representatives, except that designated provisions of the merger agreement will survive the termination, including provisions relating to the payment of expenses and/or a termination fee in the circumstances described below.

If the merger agreement is terminated because the other party to the agreement has committed a willful or intentional material breach of the agreement, then the breaching party is obligated to pay the nonbreaching party's expenses incurred in connection with the merger agreement.

Premier Valley Bank must pay a termination fee of \$3,000,000 in cash if the merger agreement is terminated: by Premier Valley Bank because it has determined to enter into an agreement for a superior proposal;

by Heartland, if the Premier Valley Bank Board of Directors changes its recommendation to the Premier Valley Bank shareholders;

by Heartland if this proxy statement has been available for at least 20 days, and Premier Valley Bank fails to take a vote of its shareholders; or

by Heartland if Premier Valley Bank has breached the prohibition against solicitation.

Other Covenants and Agreements

Premier Valley Bank has undertaken customary covenants that place restrictions on it and its subsidiaries until the completion of the merger. In general, Premier Valley Bank has agreed to, and to cause each of its subsidiaries to, conduct its business in the ordinary course consistent with past practice, preserve intact in all material respects its business organization and the goodwill, keep available the services of its officers and employees and preserve intact its material agreements and credit facilities.

Premier Valley Bank has further agreed that, except with Heartland's prior written consent, Premier Valley Bank will not, and will cause its subsidiaries to not, among other things, undertake any of the following actions:

amend its articles of incorporation or bylaws;

issue any of its equity securities, securities convertible into or exchangeable for its equity securities, warrants, options or other rights to acquire its equity securities, or any bonds or other securities, except deposit and other bank obligations in the ordinary course of business;

redeem, purchase, acquire or offer to acquire or otherwise acquire any of its capital stock or any other ownership interest;

split, combine or reclassify any outstanding shares of its capital stock;

- declare, set aside or pay any dividends or other distribution on any shares of its capital stock, except that it may pay quarterly dividends consistent with the time and amount of dividends paid in previous years;
- sell, assign, transfer, mortgage, pledge or subject to any lien or other encumbrance any of its assets, except in the ordinary course of business, for current property taxes not yet due and payable or non-material liens and encumbrances;
- cancel any material debt or claims or waive any rights of material value, except in the ordinary course of business; acquire (by merger, exchange, consolidation, acquisition of stock or assets or otherwise) any corporation, partnership, joint venture or other business organization or division or material assets thereof, or assets or deposits that are material to Premier Valley Bank, except in exchange for debt previously contracted;
- except for certain limited exceptions, make any single or group of related capital expenditures or commitments therefor in excess of \$100,000 or enter into any lease or group of related leases with the same party which involves aggregate lease payments payable of more than \$150,000 for any individual lease or involves more than \$200,000 for any group of related leases in the aggregate;
- change its accounting methods, other than changes required by GAAP or regulatory accounting principles generally applicable to depository institutions;
- allow its current insurance policies to be canceled or terminated or any of the coverage thereunder to lapse, unless simultaneously with such termination, cancellation or lapse, replacement policies providing coverage substantially equal to the coverage under the canceled, terminated or lapsed policies are in full force and effect;
- enter into or modify any employment, severance or similar agreements or arrangements with, or grant any compensation increases to, any director, officer or management, except in the ordinary course of business; amend any bonus, profit sharing, stock option, pension, retirement, deferred compensation, or other employee benefit plan, trust, fund, contract or arrangement for the benefit or welfare of any employees, except as and to the extent required by law or disclosed in schedules to the merger agreement; or

make any commitments to extend credit except in a manner consistent with past practice, and if for more than \$2,000,000, after consultation with Heartland.

#### Representations and Warranties

The merger agreement contains representations and warranties by each of Premier Valley Bank and Heartland. Among others, Premier Valley Bank's representations and warranties to Heartland cover the following:

corporate matters, including organization, standing and power;

authority relative to execution and delivery of the merger agreement and the absence of conflicts with, or violations of, organizational documents or other obligations as a result of the merger;

the fact that the approval of a majority of the shares of Premier Valley Bank common stock entitled to vote for the approval and adoption of the merger agreement is the only vote required of any holders of Premier Valley Bank capital stock with respect to the merger agreement;

capitalization;

financial statements and absence of liabilities not disclosed therein;

doans and loan documentation:

reports and filings with federal and state banking, bank holding company and other regulatory authorities;

the correctness of its books and records;

the absence of certain changes or events since March 31, 2015;

ownership and leases of real and personal property;

environmental liability;

taxes:

material contracts;

ditigation;

brokers;

employee benefits and labor matters;

insurance matters;

transactions with affiliates:

permits and compliance with laws;

administration of fiduciary accounts;

facts that relate to obtaining regulatory approvals;

interest rate risk management instruments; and

the non-omission of material facts.

Heartland's representations and warranties to Premier Valley Bank cover the following:

corporate matters, including organization, standing and power;

authority relative to execution and delivery of the merger agreement and the absence of conflicts with, or violations of, organizational documents or other obligations as a result of the merger;

validity of Heartland common stock to be issued pursuant to the merger;

capitalization;

accuracy of public filings;

the absence any material adverse change since March 31, 2015;

facts that relate to obtaining regulatory approvals;

facts relating to lack of ownership of Premier Valley Bank capital stock; and

its capacity to complete the transaction without additional financing.

The representations described above and included in the merger agreement were made for purposes of the merger agreement and are subject to qualifications and limitations agreed by the respective parties in connection with negotiating the terms of the merger agreement. In addition, certain representations and warranties were made as of a specific date, may be subject to a contractual standard of materiality different from what might be viewed as material to shareholders, or may have been used for purposes of allocating risk between the respective parties rather than establishing matters as facts. This description of the representations and warranties, and their reproduction in the copy of the merger agreement attached to this document as Appendix A, are included solely to provide investors with information regarding the terms of the merger agreement. Accordingly, the representations and warranties and other provisions of the merger agreement should not be read alone, but instead should only be read together with the information provided elsewhere in this document and in the documents incorporated by reference into this document, including the periodic and current reports and statements that Heartland files with the SEC. See "Where You Can Find More Information" on page [].

Expenses and Fees

In general, except as described in "The Merger Agreement - Termination Fee and Payment of Expenses," each party will be responsible for all expenses incurred by it in connection with the negotiation and completion of the transactions contemplated by the merger agreement. However, Heartland will pay the filing fees and printing and mailing costs in connection with the preparation and distribution of this document.

Amendment or Waivers

The merger agreement may only be amended by written agreement, signed by both Heartland and Premier Valley Bank. The provisions of the merger agreement may be waived by the party benefited by those provisions.

# INFORMATION ABOUT HEARTLAND

Heartland Financial USA, Inc. is a multi-bank, bank holding company registered under the Bank Holding Company Act of 1956, as amended. Heartland has nine banking subsidiaries:

Dubuque Bank and Trust Company, located in Dubuque, Iowa;

Illinois Bank & Trust, located in Rockford, Illinois;

Wisconsin Bank & Trust, located in Madison, Wisconsin;

New Mexico Bank & Trust, located in Albuquerque, New Mexico;

Rocky Mountain Bank, located in Billings, Montana;

Arizona Bank & Trust, located in Phoenix, Arizona;

Summit Bank & Trust, located in Broomfield, Colorado:

Minnesota Bank & Trust located in Edina, Minnesota, and

Morrill & Janes Bank and Trust Company located in Merriam, Kansas.

Together, Heartland's banking subsidiaries operate a total of 86 banking locations. All nine of Heartland's banking subsidiaries are members of the Federal Deposit Insurance Corporation (FDIC). Heartland also has nine non-banking subsidiaries, including a consumer finance company with offices in Iowa, Illinois and Wisconsin, a subsidiary involved in property management, and seven special-purpose trust subsidiaries formed for the purpose of offering cumulative capital securities.

In addition to the merger described in this proxy statement/prospectus, Heartland executed a merger agreement on April 15, 2015 to acquire Community Bancorporation of New Mexico, Inc. and to merge its wholly owned subsidiary, Community Bank, Santa Fe, New Mexico, into Heartland's New Mexico Bank & Trust subsidiary. Heartland anticipates that this acquisition, which is expected to close, subject to shareholder and regulatory approval, in the third quarter of 2015, will add three banking offices and approximately \$175 million of assets to its operations. Heartland also executed an agreement on May 14, 2015 to acquire First Scottsdale Bank, National Association, and to merge it into Heartland's Arizona Bank & Trust subsidiary. Heartland anticipates that this acquisition, which is expected to close, subject to shareholder and regulatory approval, in the third quarter of 2015, will add one banking office and approximately \$96 million of assets to its operations.

Heartland's banking subsidiaries provide full-service retail banking in the communities in which they are located. The principal service of Heartland's banking subsidiaries consists of making loans to and accepting deposits from

businesses and individuals. These loans are made at the offices of each of Heartland's banking subsidiaries. In addition, through its banking

subsidiaries, Heartland engages in residential mortgage loan origination and sale in the markets of those subsidiaries and in the non-subsidiary markets of metro Reno, Nevada; Buffalo, Wyoming; Meridian, Idaho; Minot, North Dakota; Portland, Oregon; and Seattle, Washington. Heartland's banking subsidiaries also engage in activities that are closely related to banking, including investment brokerage.

Dubuque Bank and Trust Company, Heartland's lead banking subsidiary, was originally incorporated in Iowa in 1935, Heartland was formed to serve as its holding company in 1981, and Heartland reincorporated in Delaware on June 30, 1993. Heartland's principal executive offices are located at 1398 Central Avenue, Dubuque, Iowa 52001 and its telephone number is (563) 589-2000. Heartland's website address is www.htlf.com.

Additional information about Heartland and its subsidiaries is included in documents incorporated by reference in this document. See "Where You Can Find More Information."

### INFORMATION ABOUT PREMIER VALLEY BANK

#### **Business**

Premier Valley Bank is a California state chartered banking corporation headquartered in Fresno, California. Premier Valley Bank received its California bank charter and commenced banking operations in June 2001. It maintains its headquarters in Fresno, California, and operates four branches in Fresno, Groveland, Mariposa, and Oakhurst, California, and one loan production office in San Luis Obispo, California. Premier Valley Bank engages in general commercial banking with an emphasis on serving the needs of individuals and small and medium size businesses, professionals and the general public in the greater Fresno area and in its Yosemite Division in the Sierra Nevada. Premier Valley Bank is licensed to operate as a commercial bank under the California Banking Law and is subject to supervision by the California Department of Financial Institutions. In accordance with the Federal Deposit Insurance Act, the Federal Deposit Insurance Corporation insures the deposits of Premier Valley Bank up to the maximum legal limit. Premier Valley Bank's primary source of revenue is from investment securities and also from providing loans to customers, who are predominately small and middle-market businesses and individuals.

Premier Valley Bank is a full-service financial institution. Premier Valley Bank meets its commercial and retail customers' banking needs with a range of financial services. Premier Valley Bank is an independent financial institution and is engaged in substantially all of the business operations (other than trust services) customarily conducted by independent financial institutions in California, including the acceptance of checking, savings and certificate deposits and the making of commercial and consumer loans, real estate loans, and other installment and term loans. Premier Valley Bank does a substantial amount of business with individuals, as well as with customers in commercial, industrial and professional businesses. Premier Valley Bank's services include cashier's checks, domestic and foreign wire transfers, account research, stop payments, telephone transfers between accounts, remote deposits, electronic and mobile banking, and photocopies.

At June 30, 2015, Premier Valley Bank had assets of approximately \$655 million, which included total investment securities of \$177.6 million and total net loans of \$409.1 million, deposits of approximately \$573 million and shareholders' equity of approximately \$71.7 million.

# **Employees**

At June 30, 2015, Premier Valley Bank had 91 full-time equivalent employees. Management of Premier Valley Bank considers its relations with its employees to be good. Premier Valley Bank is not a party to any collective bargaining agreement.

# Competition

The banking business in California, generally, and in Premier Valley Bank's service areas, specifically, is highly competitive with respect to both loans and deposits and is dominated by a number of major banks that have many offices operating over wide geographic areas. Premier Valley Bank competes for deposits and loans principally with these commercial banks, savings associations, credit unions, consumer finance companies, pension trusts, mutual funds, insurance companies, mortgage bankers and brokers, brokerage and investment banking firms, asset-based non-bank lenders, government agencies and certain other non-financial institutions, including retail stores, that may offer more favorable financing alternatives than Premier Valley Bank. Premier Valley Bank also competes with

companies located outside of its market that provide financial

services to persons within its market. Some of Premier Valley Bank's current and potential competitors have larger customer bases, greater brand recognition, and significantly greater financial, marketing and other resources than Premier Valley Bank, and some of them are not subject to the same degree of regulation as Premier Valley Bank. Premises

Premier Valley Bank owns a 4,815 square foot branch office from which it conducts business at 5171 Hwy 49, Mariposa, California, and a 12,859 square foot branch office space(a portion of which is subleased to unrelated businesses) from which it conducts business at 40061 California 49, Oakhurst, California. Premier Valley Bank leases approximately 17,800 square feet of office space for its headquarters located at 255 East River Park Circle, Suite 180, Fresno, California; approximately 2,457 square feet of office space for its branch office located at 18580 Main Street, Groveland, California; and approximately 1,612 square feet for its loan production office at 3211 Broad Street, Suite 109, San Luis Obispo, California. Premier Valley Bank believes these facilities are adequate for its operations as currently conducted.

# **Legal Proceedings**

Premier Valley Bank is, from time to time, involved in legal proceedings arising in the normal course of business. A lawsuit has been filed in tribal court against Premier Valley Bank by one of several factions claiming rightful governance authority over the underlying tribe and business operations. Premier Valley Bank has secured indemnification from one of the factions and has been reimbursed for approximately \$10,000 in legal expenses to date. Premier Valley Bank's bond/ director and officer insurance carrier has been given notice of these claims. As of June 30, 2015, Premier Valley Bank has had no direct involvement in this matter for an extended period of time, and the last legal invoice received by Premier Valley Bank was dated March 2014. Although the competing factions continue to disagree as to the rightful tribal council, Premier Valley Bank believes it has limited exposure, if any, in this matter.

Other than the foregoing described matter and proceedings incidental to Premier Valley Bank's business, it is not a party to, nor is any of its property the subject of, any material pending legal or administrative proceedings. Effect of Existing or Probable Governmental Regulations on the Business of Premier Valley Bank As a state-chartered bank with deposits insured by the FDIC, Premier Valley Bank is subject to extensive governmental regulations on its business. Federal, state and local laws and regulations regarding the discharge of harmful materials into the environment may also have an impact on Premier Valley Bank. Since Premier Valley Bank is not involved in any business that manufactures, uses or transports any material amount of chemicals, waste, pollutants or toxins that might have a material adverse effect on the environment, Premier Valley Bank's primary exposure to environmental laws is through its lending activities and through properties or businesses Premier Valley Bank may own, lease or acquire. Based on a general survey of Premier Valley Bank's loan portfolio, conversations with local appraisers and the type of lending currently and historically done by Premier Valley Bank, management is not aware of any potential liability for hazardous waste contamination that would be reasonably likely to have a material adverse effect on Premier Valley Bank.

Security Ownership of Certain Beneficial Owners and Management

The following table provides information, as of June 30, 2015, about the beneficial ownership of Premier Valley Bank common stock by: (i) each person who is known to Premier Valley Bank to be the beneficial owner of more than five percent of Premier Valley Bank common stock; (ii) each Director of Premier Valley Bank; (iii) each executive officer of Premier Valley Bank; and (iv) all directors and executive officers of Premier Valley Bank as a group. As used throughout this section, the term "executive officers" means Premier Valley Bank's President / Chief Executive Officer; Executive Vice President / Chief Operating Officer / Chief Financial Officer; and Executive Vice President / Chief Credit Officer. The information in this table has been obtained from Premier Valley Bank's records and from information furnished directly to Premier Valley Bank by each individual or entity. Applicable percentage ownership in the table is based on 12,304,025 shares of Premier Valley Bank common stock outstanding as of May 28, 2015. Except as otherwise indicated in the footnotes to the table, the beneficial owners listed have sole voting and investment power as to all of the shares beneficially owned by them. In computing the number of shares beneficially owned by a person or group and the percentage ownership of that person or group, shares of Premier Valley Bank common stock subject to options and warrants currently exercisable or exercisable within 60 days after the above referenced date are deemed outstanding, but are not deemed outstanding for purposes of computing the percentage ownership of any other person.

Name of Beneficial Owner	Amount of Beneficial		Exercisable	Percent of
	Ownership			
	(# Shares) <sup>(1)</sup>		Options <sup>(2)</sup>	Class(3)
Jerry E. Cook,	440,330	(4)		3.6
Mateo F. De Soto, M.D.	429,987	(5)		3.5
Surinder P. Dhillon, M.D.,	93,246			0.8
Linda F. East, Director	67,125			0.6
Richard H. Lehman	312,686			2.5
Michael W. Martinez	102,944	(6)		0.8
Michael S. Mathiesen	104,065			0.9
J. Mike McGowan	1,337,641	(7)	57,899	10.8
Thomas G. Richards	446,988			3.6
Joe Williams	352,047			2.9
David H. Wogan	98,838	(8)		0.8
Directors and Named Executive Officers as a group	3,785,897		57,899	30.6
(11 persons)	, ,		•	

- (1) Includes all shares beneficially owned, whether directly or indirectly, individually or together with associates. Includes any shares owned, whether jointly or as community property, with a spouse.
- (2) Indicates number of shares subject to options currently exercisable or exercisable within 60 days of June 30, 2015.
- (3) The applicable percentage ownership is based on shares of Premier Valley Bank common stock outstanding as of June 30, 2015, plus, on an individual basis, the right of that person to obtain shares of Premier Valley Bank common stock upon exercise of Premier Valley Bank options. Pursuant to the Commission's rules, Premier Valley Bank did not deem these shares outstanding for the purpose of computing the percentage ownership of any other person.
- (4) Includes 95,784 shares held by TJC Partners of which Mr. Cook is a general partner
- (5) Includes 111,032 shares held by Corral de Tierra, LLC, of which Dr. De Soto is President and majority owner.
- (6) Includes 6,215 shares held in trust for Mr. Martinez' children, shares owned as a participant in Premier Valley Bank's Retirement Plan and 14,466 unvested restricted shares for which Mr. Martinez has voting rights. Does not include all 385,422 shares held by the Premier Valley Bank retirement plan, for which Mr. Martinez serves as a co-trustee.
- (7) Includes shares owned as a participant in Premier Valley Bank's Retirement Plan, 57,899 exercisable nonqualified stock options, and 40,174 unvested restricted shares for which Mr. McGowan has voting rights. Mr. McGowan's address is 8335 North Fresno Street, Suite 180, Fresno, CA. Does not include all 385,922 shares held by the Premier Valley Bank retirement plan, for which Mr. McGowan serves as co-trustee.

(8) Includes shares owned as a participant in Premier Valley Bank's Retirement Plan and 14,297 unvested restricted shares for which Mr. Wogan has voting rights.

Management's Discussion and Analysis of Financial Condition and Results of Operations of Premier Valley Bank This discussion presents Premier Valley Bank's management's analysis of the consolidated financial condition of Premier Valley Bank as of and for the years in the two year period ended December 31, 2014, and as of the six months ended June 30, 2015, and the consolidated results of operations of Premier Valley Bank as of and for the years in the two year period ended December 31, 2014, and for the six months ended June 30, 2015. This discussion is designed to provide a more comprehensive review of the consolidated financial position and operating results of Premier Valley Bank than could be obtained from an examination of the consolidated financial statements alone. The discussion should be read in conjunction with the consolidated financial statements of Premier Valley Bank and the notes thereto which appear elsewhere in this joint proxy statement/prospectus. See "Index to Premier Valley Bank Consolidated Financial Statements" beginning on page F-1.

Statements contained in this joint proxy statement/prospectus that are not purely historical are forward-looking statements within the meaning of Section 21E of the Exchange Act, including Premier Valley Bank's expectations, intentions, beliefs or strategies regarding the future. All forward-looking statements included in this joint proxy statement/prospectus are based on information available to Premier Valley Bank as of the date of this joint proxy statement/prospectus, and Premier Valley Bank assumes no obligation to update any such forward-looking statements. It is important to note that Premier Valley Bank's actual results could materially differ from those in such forward-looking statements. Factors that could cause results to differ materially from those in such forward-looking statements are fluctuations in interest rates, inflation, government regulations, economic conditions and competitive product and pricing pressures in the geographic and business areas in which Premier Valley Bank conducts its operations. See "Forward-Looking Statements" on page [\_\_\_\_].

General

Premier Valley Bank is a California state chartered banking corporation headquartered in Fresno, California. Premier Valley Bank received its California bank charter and commenced banking operations in June, 2001. The Bank's offices are all located in California. It maintains its headquarters in Fresno, three branches in Groveland, Mariposa and Oakhurst, and a loan production office in San Luis Obispo. Premier Valley Bank engages in general commercial banking with an emphasis on serving the needs of individuals and small and medium size businesses, professionals and the general public in the greater Fresno area and in its Yosemite Division in the Sierra Nevada.

Premier Valley Bank derives its income from four principal sources: (i) net interest income, which is the difference between interest income Premier Valley Bank receives on its interest earning assets and interest expense, which is the amount Premier Valley Bank pays on interest bearing liabilities; (ii) fee income, which includes fees earned on loans, deposit services and other banking services; (iii) earnings on investments; and (iv) gains on sales of SBA loans. At June 30, 2015, Premier Valley Bank had \$655.37 million in total assets, \$177.62 million in securities available for sale, \$409.06 million in net loans, \$573.15 million in total deposits and \$71.69 million in total shareholders' equity. For the six months ended June 30, 2015, Premier Valley Bank's net income totaled \$4.29 million (\$.35 per share), compared to net income of \$3.60 million (\$0.28 per share) for the same period ended June 30, 2014. The increase in net income for the six months ended June 30, 2015 resulted from a \$952,000 increase in net interest income, \$254,000 in reduced noninterest expenses, offset by a modest decrease in non-interest income.

Premier Valley Bank's return on average total assets was 1.34% and 1.25% for the six months ended June 30, 2015 and June 30, 2014, respectively. Its return on average total tangible shareholders' equity was 12.09% and 10.62% for the six months ended June 30, 2015 and June 30, 2014, respectively.

#### Critical Accounting Policies

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, or GAAP, requires Premier Valley Bank's management to make a number of judgments, estimates and assumptions that affect the reported amount of assets, liabilities, income and expenses in Premier Valley Bank's consolidated financial statements and accompanying notes. Premier Valley Bank's management believes that the judgments, estimates and assumptions used in preparation of Premier Valley Bank's consolidated financial statements are appropriate given the factual circumstances as of June 30, 2015.

Various elements of Premier Valley Bank's accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Critical accounting policies are those that involve the most complex and subjective decisions and assessments and have the greatest potential impact on the results of

Premier Valley Bank. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, fair value of assets and liabilities, and the valuation of deferred tax assets. Premier Valley Bank's management has identified the accounting policies related to these areas as critical to an understanding of the consolidated financial statements of Premier Valley Bank due to judgments, estimates and assumptions inherent in these policies, and the sensitivity of Premier Valley Bank's consolidated financial statements to those judgments, estimates and assumptions.

Allowance for Loan Losses. The provision for loan losses charged to operations is an amount sufficient to bring the allowance for loan losses to an estimated balance considered adequate to absorb potential losses inherent in the portfolio at the date of the financial statements. The allowance for loan losses is established through a provision for loan losses charged to results of operations. Loan losses are charged against the allowance when management believes the collection of a loan balance will not occur. Subsequent recoveries, if any, are credited to the allowance. The allowance for loan losses is evaluated on a regular basis by management and the estimate is based upon management's periodic review of the collectability of the loans, after considering a number of factors, including historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions, among others. The evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general, and qualitative components. The specific component relates to loans that are considered impaired for which an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. General reserves cover non-impaired loans and are based on loss rates developed by management for each portfolio segment, adjusted for the effects of qualitative or environmental factors that are likely to cause estimated credit losses as of the evaluation date to differ from the portfolio segment's loss factors used. Qualitative factors include consideration of the following: changes in lending policies and procedures; changes in economic conditions, changes in the nature and volume of the portfolio; changes in the experience, ability and depth of lending management and other relevant staff; changes in the volume and severity of past due, nonaccrual and other adversely graded loans; changes in the loan review system; changes in the value of the underlying collateral for collateral-dependent loans; concentrations of credit and the effect of other external factors such as competition and legal and regulatory requirements. Portfolio segments identified by Premier Valley Bank include commercial, real estate construction (including land development loans), commercial and residential real estate mortgages, and installment loans (principally home equity loans). Relevant risk characteristics for these portfolio segments generally include debt service coverage, and loan-to-value ratios. Although management believes the level of the allowance at June 30, 2015 is adequate to absorb losses inherent in the loan portfolio, a further decline in the regional economy may result in increasing losses that cannot reasonably be predicted at this time. For further information regarding the allowance for loan losses and related methodology see the portion of this Management's Discussion and Analysis captioned "Financial Condition at June 30, 2015 and December 31, 2014 - Allowance for Loan Losses."

Loan Sales and Servicing of Financial Assets. Premier Valley Bank originates SBA loans and other government guaranteed loans that may be sold in the secondary market. Servicing rights are recognized separately when they are acquired through sale of loans. Servicing rights are initially recorded at fair value with the income statement effect recorded in gain on sale of loans. Fair value is based on a valuation model that calculates the present value of estimated future cash flows from the servicing assets. The valuation model uses assumptions that market participants would use in estimating cash flows from servicing assets, such as the cost to service, discount rates and prepayment speeds. Premier Valley Bank compares the valuation model inputs and results to published industry data in order to validate the model results and assumptions. Servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to the carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. For purposes of measuring impairment, Premier Valley Bank has identified each servicing asset with the underlying loan being serviced. A valuation allowance is recorded where the

fair value is below the carrying amount of the asset. If Premier Valley Bank later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase in income. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayments speeds and changes in the discount rates. Servicing fee income, which is reported on the income statement with service charges, fees and other income, is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding

principal and recorded as income when earned. The amortization of servicing rights and changes in the valuation allowance are netted against loan servicing income.

Investment Securities. Premier Valley Bank currently classifies its investment securities as available-for-sale, with unrealized gains and losses excluded from results of operations and reported as a separate component of accumulated other comprehensive income included in shareholders' equity. Under the available-for-sale classification, securities can be sold due to changing conditions, Premier Valley Bank does not have any investment securities classified as trading securities. All investment securities held at June 30, 2015 and December 31, 2014, were classified as available-for-sale. Investment transactions are recorded on the trade date. Gains and losses on investment securities are recognized at the time of sale based upon the specific identification method. Management performs regular impairment analyses on the securities portfolio. If it is probable that Premier Valley Bank will be unable to collect all amounts due according to the contractual terms of the debt security, an "other-than-temporary" impairment ("OTTI") is considered to have occurred. When an "other-than-temporary" impairment occurs, the cost basis of the security is written down to its fair value (as the new cost basis) and the write-down is accounted for as a realized loss if it is credit related. Management considers many factors in its assessment of the investment portfolio for other-than-temporary impairment of investment securities. In addition to internally applied measures, Premier Valley Bank also employs the services of an independent analytics provider to assess the financial strength of the issuers that comprise the municipal portion of the portfolio. In assessing whether impairment represents OTTI, Premier Valley Bank must consider whether it intends to sell a security or if it is likely that Premier Valley Bank would be required to sell the security before recovery of the amortized cost basis of the investment, which may be maturity. If Premier Valley Bank intends to sell the security or it is likely that a sale of the security may be required before recovering the cost basis, the entire impairment loss would be recognized in earnings as an OTTI. If Premier Valley Bank does not intend to sell the security and it is not likely the sale of the security is required by it, and Premier Valley Bank does not expect to recover the entire amortized cost basis of the security, only the portion of the impairment loss representing credit losses would be recognized in earnings. The credit loss on a security is measured as the difference between the amortized cost basis and the present value of the cash flows to be expected to be collected. Projected cash flows are discounted by the original or current effective interest rate depending on the nature of the security being measured for potential OTTI. The remaining impairment related to other factors, the difference between the present value of cash flows expected to be collected and fair value, is recognized as a charge to other comprehensive income ("OCI"). Impairment losses related to all other factors are presented as separate categories within OCI. Purchase premiums and discounts are recognized in interest income using the interest method over the expected life of the security. For certain securities such as mortgage-backed securities, the average life can fluctuate based on the amount of prepayments received on the collateral underlying the securities.

Comparison of Results of Operations: Year Ended December 31, 2014 Compared to Year Ended December 31, 2013 Summary of Performance. Premier Valley Bank recognized net income of \$7.19 million (\$0.58 per share) in 2014, compared to \$6.54 million (\$0.51 per share) in 2013. The \$650,000 increase in net income in 2014, compared to 2013, was the net result of a \$1.03 million, or 5.3%, increase in net interest income after provision for loan losses, plus a modest year over year increase in non-interest income of \$142,000, or 3.5%, primarily due to gains on sales of securities, offset by a year over year increase in income taxes of \$1.09 million from 2013 to 2014. The following are significant factors impacting Premier Valley Bank's results of operations when comparing 2014 to 2013:

Net interest income increased by \$1.03 million, or 5.3%, in 2014. The increase in net interest income was the result of growth in average earning assets of \$37.5 million, or 7.3% over 2013.

Premier Valley Bank reversed previous provisions for loan losses by \$500,000 in each of 2014 and 2013. The reversal in 2014 was the result of net loan recoveries of \$99,000 and the continued improvement in Premier Valley Bank's assessment of asset quality. The reversal in 2013 was the result of significant improvement in asset quality as loans internally graded special mention, substandard and impaired declined from \$33.3 million at December 31, 2012 to \$18.9 million at December 31, 2013.

Non-interest income increased by \$142,000, or 3.5%, in 2014. While gains-on-sale of loans and service charges decreased by \$316,000 and \$76,000, respectively, in comparison to 2013, gains on sales of securities increased by \$378,000 in 2014 compared with 2013 and other income was \$156,000 higher in 2014 compared with 2013, primarily the result of net accretion in the Bank's loan servicing asset of \$34,000 in 2014 compared with net amortization

expense of \$105,000 in 2013.

Non-interest expenses decreased by \$558,000, or 4.0%, in 2014. The decrease in operating expenses was mostly due to a decrease in expenses related to problem loans and other real estate owned of \$701,000 and, to a lesser extent,

a decrease of \$165,000 in the Bank's core deposit intangible in 2014 compared with 2013. These decreases were offset by higher salary and employee benefit costs of \$329,000 in 2014 compared with 2013.

Income tax expense increased by \$1.09 million or 36.6%, in 2014. Premier Valley Bank's effective tax rate was 36.09% in 2014, compared to 31.20% in 2013. The increase was primarily due to the elimination of the California Enterprise Zone net interest deduction and a change in accounting related to low income housing tax credits whereby cumulative operating losses, previously accounted for as an operating expense, were reclassified as an expense on the Bank's income tax line in 2014.

As of December 31, 2014, Premier Valley Bank had consolidated total assets of \$650.28 million, compared to consolidated total assets at the end of 2013 of \$576.33 million. Premier Valley Bank had a significant increase in available for sale investment securities from the end of 2013 to December 31, 2014 of \$52.62 million, or a growth rate of 32.9%. The following are significant factors impacting the changes in Premier Valley Bank's financial condition: Total assets increased by \$73.95 million, or 12.8%, in 2014. Net loans grew by \$33.56 million, or 9.6%, and cash and cash equivalents decreased by \$6.65 million, or 35.7%, at December 31, 2014, compared to the end of 2013. Total deposits grew by \$43.82 million, or 8.9%, in 2014. Interest bearing and time deposits grew by \$16.37 million, or 5.1%, to \$337.32 million in 2014 while noninterest bearing deposits increased by \$27.5 million, or 15.9% in 2014. Total shareholders' equity increased by \$1.86 million, or 2.8%, in 2014. Common stock declined by \$3.33 million during 2014, due to the repurchase of approximately 5.11% of Premier Valley Bank's outstanding common shares. Retained earnings grew by \$2.9 million, as a result of \$7.2 million in net income attributable to shareholders in 2014, offset by cash dividends declared of \$3.6 million.

Net Interest Income and Net Interest Margin. Net interest income is the difference between Premier Valley Bank's interest earned on loans, securities and other interest-earning assets and interest expense on deposits and borrowings. Net interest income was \$19.88 million in 2014, compared to \$18.85 million in 2013. Premier Valley Bank's level of net interest income depends on several factors in combination, including growth in earning assets, the mix of earning assets by loan type and by security type, the cost of interest bearing liabilities and the mix of non-interest earning deposits to total deposits. The increase in net interest income in 2014 of \$1.04 million was primarily due to the \$852,000 increase in interest earned on Premier Valley Bank's investment securities. The increase in interest earned on Premier Valley Bank's investment securities was the result of an increase in the average balance of the securities portfolio of \$29.5 million during 2014 compared with 2013. There was a modest increase in interest income from interest and fees earned on the Bank's loan portfolio. Interest expense on deposits declined by approximately \$31,000 in 2014, and while deposit totals increased by \$43.8 million in 2014, the Bank's average cost of deposits decreased from 0.14% in 2013 to 0.12% in 2014, and the percentage of noninterest bearing deposits increased to 37% of total deposits in 2014 from 35% in 2013.

The following table shows, for the past three years, the annual average balance for each principal balance sheet category, and the amount of interest income or expense associated with that category. This table also shows the yields earned on each major component of Premier Valley Bank's investment and loan portfolio, the average rates paid on each key segment of its interest bearing liabilities, and the net interest margin.

Other indebtedness 1,129

8

0.67 % 79

Distribution, Yield and Rate Analysis of Net Income Years Ended December 31,												
Tears Effect Decem	2014				2013				2012			
	Average Balance	Interest Income/ Expense	Avera Rate/ Yield	ge	Average Balance	Interest Income/ Expense	Average Rate/ Yield	ge	Average Balance	Interest Income/ Expense	Avera Rate/ Yield	
	(Dollars in	Thousand	s)									
Assets:												
Earning assets:	<b>425225</b>	<b>416161</b>		~	<b>0.40.541</b>	<b>\$16020</b>	4.60	~	<b>0.10</b> 0.61	<b>#16062</b>	4.06	64
Loans <sup>(1)</sup>	\$353,359	\$16,161	4.57	%	\$342,541	\$16,029	4.68	%	\$342,064	\$16,963	4.96	%
Investment Securities												
U.S. agency	_	_	n/a				n/a		486	11	2.26	%
Mortgage-backed	119,743	2,639	2.20	%	85,022	1,501	1.77	%	76,940	1,615	2.10	%
Corporate	18,520	268	1.45		17,321	294	1.70		7,461	240	3.22	%
Municipal	4,563	1,194	2.61		52,106	1,455	2.79		40,946	1,361	3.32	%
Interest-bearing												
deposits in other	12,760	266	2.08	%	15,522	241	1.55	%	24,089	144	0.60	%
banks												
Total												
interest-earning	\$550,055	\$20,528	3.73	%	\$512,512	\$19,520	3.81	%	\$491,986	\$20,335	4.13	%
assets	_											
Non-interest earning assets:	3											
Allowance for loan												
losses	(4,556)				(5,594)				(6,202)			
Cash and due from	10.007				11.702				11.060			
banks	12,087				11,792				11,068			
Premises and	3,518				3,588				3,179			
equipment, net	3,310				3,300				3,177			
Accrued interest	<b></b>				<b>***</b>				<b></b>			
receivable and other	\$39,222				\$35,617				\$36,926			
assets Total assets	\$600,326				\$557,914				\$536,957			
Total assets	\$000,320				\$337,914				\$330,937			
Liabilities and												
Shareholders' Equity	y:											
Interest-bearing												
liabilities:												
Deposits:												
Money market	<b>4.200.025</b>	<b>.</b> <del>.</del> .	0.15	~	<b>0.007</b>	<b>.</b> 440	0.10	~	<b>0.1.6.1.63</b> 6	<b>\$2.45</b>	0.61	~
accounts,	\$288,832	\$447	0.15	%	\$237,667	\$419	0.18	%	\$164,638	\$345	0.21	%
savings, and NOW	12 026	102	0.15	07-	<i>1</i> 9 110	251	0.52	01.	50 270	2/1/	0.50	07-
Time deposits	43,026	192	0.15	70	48,119	251	0.52	70	58,278	344	0.59	%

2

2.54 % 30

1

3.39 %

Total												
interest-bearing	\$322,987	\$647	0.19	%	\$285,864	\$672	0.23	%	\$222,946	\$690	0.31	%
liabilities												
Non-interest-bearing	g											
liabilities:												
Demand deposits	\$186,478				\$195,091				\$236,159			
Other liabilities	12,383				9,345				10,692			
Total												
non-interest-bearing	\$ \$ 198,861				\$204,436				\$246,851			
liabilities												
Shareholders' equity	y \$68,478				\$67,615				\$67,121			
Total liabilities and	\$600,326				\$557,914				\$536,918			
shareholders' equity	/ \$000,320				\$337,914				\$330,910			
Net Interest Income		\$19,881				\$18,848				\$19,645		
Net interest spread <sup>(2)</sup>	2)		3.54	%			3.58	%			3.82	%
Net interest			3.61	%			3.68	%			3.99	%
margin <sup>(3)</sup>			5.01	70			5.00	70			5.99	/0

<sup>(1)</sup> Loan fees have been included in the calculation of interest income. Loan fees were approximately \$130,000, \$(63,000), and \$161,000 for the years ended December 31, 2014, 2013 and 2012, respectively. Loans are net of deferred fees and related direct costs.

<sup>(2)</sup> Represents the weighted average yield on interest-earning assets less the weighted average cost of interest-bearing liabilities.

<sup>(3)</sup> Represents net interest income (before provision for loan losses) as a percentage of average interest-earning assets. The table below sets forth the dollar difference in interest earned and paid for each major category of interest-earning assets and interest-bearing liabilities for the noted period, and the amount of such change attributable to changes in average balances (volume) or changes in average interest rates. Volume variances are equal to the increase or decrease in average balance multiplied by prior period rates, and rate variances are equal to the increase or decrease in rate multiplied by prior

period average balances. Variances attributable to both rate and volume changes are calculated by multiplying the change in rate by the change in average balance, and are allocated to the rate and volume variances.

	Rate/Volume Analysis of Net Interest Income Years Ended December 31,											
	2014 vs. 2				. 51,		2013 vs 2	0	12			
	Due to Due to				Due to		Due to					
	Change in	n	Change	in	Total		Change in	1	Changed	ı	Total	
	Volume		Rate				Volume		in Rate			
	(Dollars i	in '	Thousan	ds)								
Increase (Decrease) in												
Earning Assets:												
Interest income:												
Loans	\$506		\$(374	)	\$132		\$24		\$(958	)	\$(934	)
U. S. agency securities			—				(11	)	_		(11	)
Mortgage-backed securities	613		525		1,138		170		(284	)	(114	)
Corporate securities	20		(46	)	(26	)	317		(263	)	(54	)
Municipal securities	(180	)	(81	)	(261	)	371		(277	)	94	
Interest-bearing deposits in other banks	(43	)	68		25		(51	)	148		97	
Total	\$916		\$92		\$1,008		\$820		\$(1,634	)	\$(814	)
Deposits and borrowed funds:												
Interest expense:												
Money market accounts, savings, and Now	\$(97	)	\$69		\$(28	)	\$(157	)	\$83		\$(74	)
Time deposits	27		32		59		60		33		93	
Other indebtedness	(27	)	21		(6	)	(2	)	1		(1	)
Total	\$(97	)	\$122		\$25		\$(99	)	\$117		\$18	
Change in net interest income	\$819		\$214		\$1,033		\$721		\$(1,517	)	\$(796	)

Interest income increased by \$916,000 in 2014 due to volume growth associated with both loan growth and net growth in investment securities. In addition to the increase from greater volume of loans and investment securities in 2014, interest income increased by \$92,000, primarily as a result of higher yields in the mortgage-backed securities segment of the investment portfolio. Interest expense on interest-bearing deposits decreased by \$31,000 in 2014 due to a decrease in the weighted average cost of deposits from 0.23% to 0.19%, offset by an increase in the average balance of such deposits.

Provision for Loan Losses. In 2014 and 2013, improving asset quality metrics led to the reversal of previous provisions for loan losses in the amount of \$500,000 in each of those two years. At December 31, 2014 and 2013, the allowance for loan loss as a percentage of outstanding loans was 1.08% and 1.30%, respectively and reflective of the trend in asset quality over that period of time. Premier Valley Bank's provisions for loan losses have been sufficient to maintain an allowance for loan losses at a level that, in management's judgment, is sufficient to absorb probable losses related to specifically-identified impaired loans, as well as the probable losses incurred on the remaining loan portfolio.

The process to establish an appropriate allowance for loan loss is discussed further below under "Allowance for Loan Losses."

Non-interest Income. The following table sets forth the various components of Premier Valley Bank's non-interest income for the periods indicated:

	Non-interest Income						
	Years End	ded Decembe	er 31,				
	2014		2013				
	Amount	Percent of Total	Amount	Percent of Total			
	(Dollars in thousands)						
Gain on sale of loans	\$ 681	16%	\$ 997	25%			
Gain on sale of securities	741	18%	363	9%			
Service charges	1,307	32%	1,383	35%			
Other income	1,420	34%	1,264	31%			
Total non interest income	\$4,149	100%	\$4,007	100%			
As a percentage of average earning assets	0.75%		0.78%				

The increase in non-interest income in 2014 was the result of a \$378,000 increase in gains on sales of securities and \$156,000 increase in other income attributable primarily to servicing income related to growth in the Bank's portfolio of serviced SBA loans in comparison to 2013, which was offset by declines in the gains on sale of loans and service charges compared to 2013. In 2014, Premier Valley Bank generated gains of \$681,000 on the sale of approximately \$5.7 million in SBA loans, compared to gains on sales of \$997,000 in 2013 on the sale of approximately \$9.4 million in SBA loans.

Non-interest Expense. The following table sets forth Premier Valley Bank's non-interest expenses for the periods indicated:

	Non-interest Expense Years Ended December 31,				
	2014	ica Decembe	2013		
	Amount	Percent of Total		Percent of Total	
	(Dollars i	n thousands)	ls)		
Salaries and employee benefits	\$ 7,733	58%	\$ 7,404	54%	
Occupancy and equipment expense	1,436	11%	1,468	11%	
Data processing	1,148	9%	1,179	9%	
Expenses related to loan collection and other real estate owned	54	-%	755	6%	
Regulatory assessments	472	4%	535	4%	
Amortization of core deposit intangible	0	-%	165	1%	
Professional fees	529	4%	482	3%	
Courier, telephone and postage	337	3%	333	2%	
Advertising, marketing and business development	316	2%	295	2%	
Correspondent bank charges	61	-%	58	-%	
Other expenses	1,197	9%	1,167	8%	
•	\$13,283	100%	\$13,841	100%	
As a percentage of average earning assets	2.41%		2.70%		
Efficiency ratio	55%		61%		

Non-interest expense decreased by \$558,000 in 2014, compared to 2013. The largest component of non-interest expense is salaries and benefit expense, which increased by approximately \$329,000 or 4% in 2014. While the average

number of full-time equivalent staff declined from 97 in 2013 to 95 in 2014, various other related items including payroll taxes, group insurance, profit sharing plan contribution and employee recruiting expenses increased year over year. Also, deferred loan costs, which have the effect of lowering current employee compensation expenses, decreased year over year. While the changes in these items are not individually significant, combined, they account for \$241,000 of the \$329,000 year over year increase. Expenses related to problem assets and other real estate owned decreased by \$701,000 or 93% from 2013 to 2014, reflecting significant improvement in the level of problem assets and other real estate owned.

Provision for Income Taxes. Income tax expense was \$4.1 million for the year ending December 31, 2014, an increase of \$1.1 million over the tax provision for 2013. Premier Valley Bank's effective tax rates were 36.1% in 2014 and 31.2% in 2013.

Net Income. Premier Valley Bank reported net income of \$7.19 million for the year ending December 31, 2014, compared to net income of \$6.54 million for 2013. The increase in net income primarily resulted from a \$1.03 million increase in net interest income over comparable periods and a 142,000 increase in non-interest income over comparable periods.

Comparison of Results of Operations: Six Months Ended June 30, 2015 Compared to Six Months Ended June 30, 2014

Net Interest Income and Net Interest Spread. Net interest income was \$10.79 million for the six months ended June 30, 2015, compared to \$9.84 million for the same period in 2014. The increase in net interest income in 2015 was primarily due to the \$865,000 increase in interest earned on Premier Valley Bank's loan portfolio and a \$142,000 increase in dividends received on the Bank's holdings of stock of Federal Home Loan Bank and Pacific Coast Bankers' Bancshares, offset by a \$157,000 decrease in interest income on the securities portfolio. During the period, net outstanding loan totals increased from \$354 million to \$413 million and the average yield on the loan portfolio decreased from 4.61% to 4.60%. Interest-bearing deposits increased from \$327 million to \$353 million period over period, and interest expense for the six months ended June 2015 increased by approximately \$8,000 from the same period in 2014.

Premier Valley Bank's net interest spread (the difference between the yield on average total interest-earning assets and the cost of average total interest-bearing liabilities) was 3.63% for the six month period ended June 30, 2015, compared to 3.73% for the six month period ended June 30, 2014. The decrease in net interest spread was the result of a continuation of downward pressure on asset pricing. Period over period, average total interest earning assets increased from \$531 million during the first half of 2014 to \$594 million during the first half of 2015, thereby offsetting the decline in the related yield on average earning assets. Over the same period, the rate on average total interest-bearing liabilities decreased from 0.20% to 0.19%.

The following table shows the average balance for each principal balance sheet category, and the amount of interest income or expense associated with that category for the referenced time period. This table also shows the yields earned on each major component of Premier Valley Bank's investment and loan portfolio, the average rates paid on each key segment of its interest bearing liabilities, and the net interest margin.

Distribution, Yield and Rate Analysis of Net Income Six months ended June 30, 2015 vs. Six months ended June 30, 2014									
	2015	onaca yan	2 30, 201.	J 15.	2014	chaca san	2 30, 201	•	
	Average Balance	Interest Income/ Expense	Averag Rate/Yi		Average Balance	Interest Income/ Expense	Averag Rate/Y		
	(Dollars in	Thousands	)						
Assets:									
Earning assets:									
Loans <sup>(1)</sup>	\$395,763	\$9,027	4.60	%	\$356,777	\$8,162	4.61	%	
Investment Securities									
Taxable securities	147,355	1,436	1.97	%	116,848	1,262	2.18	%	
Nontaxable securities	31,344	474	3.05	%	45,536	773	3.42	%	
Interest-bearing deposits in other banks	19,073	298	3.15	%	11,637	146	2.53	%	
Total interest-earning assets	\$593,535	\$11,235	3.82	%	\$530,798	\$10,343	3.93	%	
Non-interest-earning assets:									
Allowance for loan losses	(4,236)				(4,645)				
Cash and due from banks	12,342				12,092				
Premises and equipment, net	3,291				3,584				
Accrued interest receivable and other assets	39,199				39,307				
Total non-interest-earning assets	50,596				50,338				
Total assets	\$644,131				\$581,136				
Liabilities and Shareholders' Equity:									
Interest-bearing liabilities:									
Deposits:									
Money market accounts,	¢201 440	¢226	0.15	07	¢201 101	¢220	0.16	01	
savings, and NOW	\$301,449	\$226	0.15	%	\$281,181	\$228	0.16	%	
Time deposits	50,204	104	0.42	%	44,798	101	0.45	%	
Other indebtedness	1,666	10	1.21	%	1,128	3	0.54	%	
Total interest-bearing liabilities	\$353,319	\$340	0.19	%	\$327,107	\$332	0.20	%	
Non-interest-bearing liabilities:									
Demand deposits	204,278				174,426				
Other liabilities	14,964				11,319				
Total non-interest-bearing liabilities	219,242				185,745				
Shareholders' equity	71,570				68,284				
Total liabilities and shareholders' equity	\$644,131				\$581,136				
Net Interest income		\$10,895				\$10,011			
Net interest spread <sup>(2)</sup>			3.63	%			3.73	%	

<sup>(1)</sup> Loan fees have been included in the calculation of interest income. Loan fees were approximately \$227,000 and \$55,000 for the six months ended June 30, 2015, and 2014, respectively. Average loan balances are net of deferred fees and related direct costs.

3.70

%

Net interest margin<sup>(3)</sup>

%

3.68

<sup>(2)</sup> Represents the weighted average yield on interest-earning assets less the weighted average cost of interest-bearing liabilities.

<sup>(3)</sup> Represents net interest income (before provision for loan losses) as a percentage of average interest-earning assets.

The table below sets forth the dollar difference in interest earned and paid for each major category of interest-earning assets and interest-bearing liabilities for the noted period, and the amount of such change attributable to changes in average balances (volume) or changes in average interest rates. Volume variances are equal to the increase or decrease in average balance multiplied by prior period rates, and rate variances are equal to the increase or decrease in rate times prior period average balances. Variances attributable to both rate and volume changes are calculated by multiplying the change in rate by the change in average balance, and are allocated to the rate and volume variances. Six months ended June 30, 2015 vs. Six months ended June 30, 2014

	Increase (D	Increase (Decrease)		
	Due to Cha	nge in		
	Volume	Rate		
Earning Assets:	(Dollars in	Thousands)		
Interest income:				
Loans	\$892	\$(27)		
Investment securities:				
Taxable	329	(155)		
Nontaxable	(241)	(58)		
Interest-bearing deposits in other banks	93	59		
Total	\$1,074	\$(182)		
Deposits and borrowed funds:				
Interest expense:				
Money market accounts, savings and NOW	\$(18)	\$19		
Time deposits	(12)	10		
Other indebtedness	(1)	(6)		
Total	\$(31)	\$23		
Change in net interest income	\$1,043	\$(159)		

Interest income was \$11.24 million for the six month period ending June 30, 2015, compared to \$10.34 million for the same period in 2014. The increase was primarily due to volume growth associated with loans and investment securities. Interest expense on interest-bearing deposits was \$340,000 for the six month period ending June 30, 2015, compared to \$332,000 for the same period in 2014, as the weighted average cost of deposits dropped from 0.20% to 0.19%, or a (5%) decline.

Provision for Loan Losses. No provision for loan losses was made in the first half of 2015 or 2014 as the Bank's assessment of asset quality led to the conclusion that current loss reserves are sufficient to absorb potential losses related to specifically-identified impaired loans, as well as the potential losses that may be incurred on the remaining loan portfolio. The process to establish an appropriate allowance for loan loss is discussed further below under "Allowance for Loan Losses."

Non-interest Income. The following table sets forth the various components of Premier Valley Bank's non-interest income for the periods indicated:

income for the periods indicated:				
	Non-intere	st Income		
	Six Month	s Ended Jun	e 30,	
	2015		2014	
	Amount	Percent of Total	Amount	Percent of Total
	(Dollars in	thousands)		
Gain on sale of securities	\$ 651	28%	\$ 741	32%
Gain on sale of loans	267	12%	319	14%
Service charges	670	29%	672	28%

Other income	717	31%	623	26%
Total non interest income	\$2,305	100%	\$2,355	100%
As a percentage of average earning assets (annualized)	0.78%		0.89%	

The decrease in non-interest income in the first six months of 2015 compared to the same period in 2014 was the result of a \$90,000 decrease in gain-on-sale of securities and a \$52,000 decrease in gains on the sale of loans, offset by an increase in other income of \$94,000.

Non-interest Expense. The following table sets forth Premier Valley Bank's non-interest expenses for the periods indicated:

	Non-interest Expense						
	Six Month	s Ended June	30,				
	2015		2014				
	Amount	Percent of Total	Amount	Percent of Total			
	(Dollars in	thousands)					
Salaries and employee benefits	\$3,791	59.1%	\$3,624	54.3%			
Occupancy and equipment expense	721	11.2%	735	11.0%			
Data processing	556	8.7%	581	8.7%			
Expenses related to loan collection and other real estate owned	19	0.3 %	45	0.7%			
Regulatory assessments	224	3.5%	236	3.5%			
Professional fees	194	2.3%	325	4.3%			
Courier, telephone and postage	157	2.4%	172	2.6%			
Advertising, marketing and business development	170	2.6%	158	2.4%			
Correspondent bank charges	29	0.5%	28	0.4%			
Other expenses	555	9.4%	766	12.1%			
	\$6,416	100%	\$6,670	100%			
As a percentage of average earning assets (annualized)	2.18%		2.53%				
Efficiency ratio	49%		55%				

Non-interest expenses totaled \$6.42 million for the six month period ended June 30, 2015, compared to \$6.67 million for the six month period ended June 30, 2014. The largest component of non-interest expense is salaries and benefit expense, which increased by approximately \$167,000, or 4.6%, in the first half of 2015, compared to the first half of 2014. Premier Valley Bank continues to invest in staff to support new business acquisition and service Premier Valley Bank's larger customer base. The average number of full-time equivalent staff grew from an average of 93 during the first half of 2014 to an average of 99 during the same period in 2015. Professional expenses decreased by \$137,000, due to a decrease in legal expense. Other expenses decreased by \$204,000 in the first half of 2015 compared with the same period in 2014. The decrease occurred over a number of areas, the most significant of which is operating expenses associated with the Bank's investment in low income housing tax credits. During the first half of 2014 the Bank recorded \$133,000 in such expenses compared with none in 2015. Late in 2014 a change in generally accepted accounting principles allowed for the reclassification of this expense into the income tax section of the income statement in connection with the related tax credits associated with these investments.

Provision for Income Taxes. Income tax expense was \$2.4 million for the six months ending June 30, 2015, an increase of \$459,000 over the same period of 2014. Premier Valley Bank's effective tax rates were 35.7% and 34.9%, for the six months ending June 30, 2015 and June 30, 2014, respectively.

Net Income. Premier Valley Bank reported net income of \$4.29 million for the six month period ended June 30, 2015, compared to net income of \$3.60 million for the same period in 2014. The increase in net income resulted primarily from a \$952,000 increase in net interest income over comparable periods and a \$294,000 decrease in non-interest expenses over comparable periods, which were partially offset by a \$64,000 decrease in non-interest income over comparable periods.

Financial Condition at June 30, 2015 and December 31, 2014

Summary. Premier Valley Bank reported total assets of \$655.37 million at June 30, 2015, compared to \$650.28 million as of December 31, 2014. The increase in assets was primarily due to an increase in deposits of \$35.9 million, offset by a decrease in borrowed funds of \$27.9 million. During the first quarter of 2015 investment securities sales and deposit growth were used to pay down \$27.9 million in borrowed funds that existed at December 31, 2014. Loans net of allowance for loan losses grew by \$26.13 million or 6.8%. Interest-bearing deposits grew by \$25.02 million or 7.4% as of June 30, 2015, compared to December 31, 2014. The Bank's capital grew by \$2.2 million in the six month period ending June 30, 2015, as retained earnings grew by \$2.32 million compared to December 31, 2014. Retained earnings grew due to net income retained during the quarter, offset by dividends declared in the first half of 2015 of \$1.97 million.

Loan Portfolio. Premier Valley Bank's loan portfolio consists primarily of loans to borrowers within Central California and the Sierra Nevada. The largest percentage of the loan portfolio is represented by commercial real estate loans, which were 56% and 58% of outstanding loans as of June 30, 2015 and December 31, 2014, respectively. As of June 30, 2015 and December 31, 2014, the Bank had \$4.2 million in the loss reserve account. While a significant percentage of the commercial real estate portfolio is owner occupied (37% of all commercial real estate loans are owner occupied at both June 30, 2015 and December 31, 2014), a majority of the loans are related to investor properties. The second largest category of loans is commercial and industrial that comprises about 17% and 16% of total loans as of June 30, 2015 and December 31, 2014, respectively.

The following table sets forth the composition of Premier Valley Bank's loan portfolio as of the dates indicated:

	Loan Portfolio Composition								
	As of June 2	30,	As of Dece	ember 31,					
	2015		2014						
	Amount	% of Total	Amount	% of Total					
	(Dollars in	(Dollars in Thousands)							
Commercial	\$71,290	17.2%	\$63,169	16.3%					
Real estate-residential	65,026	15.7%	60,102	15.5%					
Real estate-commercial	239,673	57.9%	226,345	58.3%					
Real estate-construction	36,950	8.9%	35,938	9.3%					
Installment	1,156	0.3%	2,432	0.6%					
Total	\$414,095	100.0%	\$387,986	100.0%					
Allowance for loan losses	(4,234	)	(4,194	)					
Deferred loan costs, net	(804	)	(869	)					
Total net loans	\$409,057		\$389,923						

Loan Maturities. The following table shows the maturity distribution for total loans outstanding as of December 31, 2014. The maturity distribution is grouped by remaining scheduled principal payments that are due within one year, after one but within five years, or after five years. The principal balance of loans due after one year is indicated by both fixed and floating rate categories.

	Loan Matu One Year or Less	After One But Within Five Years	After Five Years	hedule Total	Floating rate	Fixed rate
	(Dollars in	Thousands)				
Commercial	\$32,703	\$15,198	\$23,389	\$71,290	\$52,673	\$18,617
Real estate-residential	1,299	15,223	48,504	65,026	32,350	32,676

Real estate-commercial	15,859	66,198	157,616	239,673	126,154	113,519
Real estate-construction	31,294	5,150	506	36,950	18,784	18,166
Installment	696	412	48	1,156	658	498
Total	\$81,851	\$102,181	\$230,063	\$414,095	\$230,619	\$183,476

Off-Balance Sheet Arrangements. In the normal course of business, Premier Valley Bank makes commitments to extend credit to Premier Valley Bank's customers as long as there are no violations of any conditions established in contractual arrangements. These commitments are obligations that represent a potential credit risk to Premier Valley Bank, and a \$137 reserve for unfunded commitments is reflected as a liability in Premier Valley Bank's consolidated balance sheet as of June 30, 2015 and December 31, 2014. Total unused commitments to extend credit were \$59.38 million at June 30, 2015, as compared to \$74.985million at December 31, 2014.

The effect on Premier Valley Bank's revenues, expenses, cash flows and liquidity from the unused portion of the commitments to provide credit cannot be reasonably predicted, because there is no certainty that lines of credit will ever be fully utilized. For more information regarding Premier Valley Bank's off-balance sheet arrangements, see Note 11 to the accompanying Consolidated Financial Statements.

Non-accrual and Restructured Loans. A loan is placed in non-accrual status if there is concern that principal and interest may not be fully collected or if the loan has been past due for a period of 90 days or more, unless the obligation is both well secured and in process of collection. When loans are placed on non-accrual status, all interest previously accrued but not collected is reversed against current period interest income. Income on non-accrual loans is subsequently recognized only to the extent that cash is received and the loan's principal balance is deemed collectible. Loans are returned to accrual status when they are brought current with respect to principal and interest payments and future payments are reasonably assured. Loans in which the borrower is encountering financial difficulties and Premier Valley Bank has modified the terms of the original loan are evaluated for impairment and classified as troubled debt restructured loans ("TDR"). Premier Valley Bank does not have any other real estate owned. The following table presents information concerning Premier Valley Bank's nonperforming and restructured loans as of the dates indicated:

	Non-performing Assets							
	June 30,		December 31,		1,			
	2015		2014		2014		2013	
	(Dollars i	nЛ	Γhousand	ls)				
Nonaccrual loans	\$9,991		\$8,439		\$8,412		\$8,651	
Loans and leases past due 90 days or more, still accruing	255							
Total non performing loans	10,246		8,439		8,412		8,651	
Other real estate owned							19	
Total nonperforming assets	\$10,246		\$8,439		\$8,412		\$8,670	
Performing TDRs	\$618		\$3,175		\$2,229		\$3,017	
Non performing loans as a % of total gross loans	2.48	%	2.39	%	2.17	%	2.44	%
Non-performing loans and performing TDRs as a % of total gross loans	2.63	%	3.28	%	2.75	%	3.3	%

Allowance for Loan Losses. Premier Valley Bank has established an allowance for loan losses, through a provision for loan losses, for both specific losses on impaired loans and the inherent risk of probable loss for non-impaired loans based on loan grades, loan characteristics, and economic trends. The allowance consists of specific, general, and qualitative components. The allowance for loan losses is evaluated on a regular basis by management and the estimate is based upon management's periodic review of the collectability of the loans that considers historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. The specific component relates to loans that are considered impaired for which an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. Premier Valley Bank did not have a provision for loan losses for the six months ended June 30, 2015. There was a reversal of \$500,000 of prior provisions for loan losses in each of the years ended December 31, 2014 and December 31, 2013, as a result of improved asset quality. A loan is considered impaired when, based on current

information and events, that it is probable that Premier Valley Bank will be unable to collect all amounts due (principal and interest) according to the original contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and probability of collecting scheduled principal and interest payments. Measurement of impairment is based on the present value of expected future cash flows of the impaired loan, which are discounted at the loan's effective interest rate. For collateral-dependent loans, Premier Valley Bank uses the fair value of the collateral for the impaired loan to measure impairment. An impairment allowance is established to record the difference between the carrying amount of the loan and the present value, or in the case of a collateral-dependent loan, the fair value of the collateral. Impaired loans, including performing TDRs, totaled \$14.84 million as of June 30, 2015, compared to \$14.39 million at December 31, 2014 and \$14.48 million at the end of 2013. Pass

rated loans went from 93% of the portfolio as of December 31, 2013 to 94% at December 31, 2014 and 96% at June 30, 2015. The allowance for loan losses is maintained at a level that management believes is adequate to provide for loan losses based on currently available information. A comprehensive discussion concerning Premier Valley Bank's allowance for loan losses is included in Note 4 of the accompanying Consolidated Financial Statements. The following table summarizes the activity in the allowance for loan losses for the periods indicated:

	Allowance for Loan Losses Six Months Ended June 30			Year Ended		
	2015 2014		December 3 2014		31,	
	(Dollars in Thou	ısands)				
Balance at beginning of period	\$4,194	\$4,595		\$4,595		
Provision for (reversal of) loan losses				(500	)	
Recoveries of loans previously charged off	40	222		288		
Charge offs of loans		(104	)	(189	)	
Balance at end of period	\$4,234	\$4,713		\$4,194		
Annualized ratio of net loan recoveries (charge-offs) to average total loans	0.02 %	0.07	%	(0.03	)%	

Allocation of Allowance for Loan Losses. Provided below is a summary of the allocation of the allowance for loan losses for specific loan categories at the dates indicated. The allocation presented should not be viewed as an indication that charges to the allowance will be incurred in these amounts or proportions, or that the portion of the allowance allocated to each loan category represents the total amounts available for charge-offs that may occur within these categories.

	June 30, 2015			December 31, 2014		
	Amount Percent of Loans in Category to Total Loans			Amount Percent Loans is Categor Total Loans		
Balances at End of Period Applicable to:	(Dollars in Th	ousands)				
Commercial	920	22	%	887	21	%
Real estate -residential	176	4	%	176	4	%
Real estate - commercial	2,155	51	%	2,149	51	%
Real estate - construction	967	23	%	967	23	%
Installment	16	_	%	15	1	%
Total	4,234	100	%	4,194	100	%

Investment Portfolio. All investment securities held by Premier Valley Bank are classified as available-for-sale. At December 31, 2014 and 2013, Premier Valley Bank's investments totaled \$212.76 million, and \$160.14 million, respectively. As of June 30, 2015, Premier Valley Bank's investments totaled \$177.62 million. Premier Valley Bank may also maintain surplus liquidity in federal funds sold, interest earning accounts at other banks and at the Federal Reserve Bank of San Francisco. As of December 31, 2014 and 2013, such short term investments totaled approximately \$175,000 and \$5.09 million, respectively. As of June 30, 2015, short term investments totaled approximately \$16.09 million. Premier Valley Bank's investment portfolio is comprised of U.S. government agency issued mortgage-backed securities, corporate securities and securities issued by U.S. municipalities. The investment portfolio increased substantially from 2013 to 2014, mirroring strong deposit growth and an increase in borrowing over the same period. At June 30, 2015, investment securities totals were down (relative to December 31, 2014) as securities were sold at a gain to pay down amounts borrowed at December 31, 2014 and to fund loan growth. The

unrealized loss, before income taxes, was \$91,000 at June 30, 2015, compared to a pretax gain of \$717,000 at December 31, 2014 and a pretax loss of \$3.2 million at the end of 2013.

The following table reflects the amortized cost and estimated fair market values for the total portfolio for each category of investments for the past six years compared to June 30, 2015:

	Investment I	Portfolio				
	June 30,				December 3	1,
	2015		2014		2014	
	Amortized	Fair	Amortized	Fair	Amortized	Fair
	Cost	Value	Cost	Value	Cost	Value
	(Dollars in 7	Chousands)				
Available for Sale:						
Municipal securities	\$30,248	\$30,126	\$46,188	\$45,906	\$45,382	\$45,843
Mortgage-backed securities	129,000	129,014	115,622	114,982	148,206	148,398
Corporate securities	18,465	18,482	18,442	18,546	18,453	18,517
Total	\$177,713	\$177,622	\$180,252	\$179,434	\$212,041	\$212,758

The table below summarizes contractual maturities for Premier Valley Bank's investment securities and their weighted average yields at June 30, 2015. The actual timing of principal payments may differ from remaining contractual maturities, because obligors may have the right to repay certain obligations with or without penalties.

Investment Maturities and Re-pricing Schedule as of June 30, 2015

Securities available-for sale (at fair value)	Within O Year or Less	One	After On and With Five Yea	iin	After Fiv Years and With Ten Year	nin	Over Ten Year	rs	Securities Not Due at a Single Maturity Date		Total	
	(Dollars	in Tho	usands)									
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
Municipals <sup>(1)</sup>	\$497	5.24%	\$3,198	3.71%	\$12,541	2.71%	\$13,890	3.69%			\$30,126	3.32%
CMO/MBS									\$129,014	2.01%	\$129,014	2.01%
Corporate	\$5,490	1.08%	\$12,992	1.64%							\$18,482	1.47%
Total	\$5,987	1.42%	\$16,190	2.03%	\$12,541	2.71%	\$13,890	3.69%	\$129,014	2.01%	\$177,622	2.18%

#### (1) Yields on municipal securities are not computed on a tax equivalent basis

Deposits. Premier Valley Bank's deposits are generated through core customer relationships, related predominantly to business relationships. As of June 30, 2015, Premier Valley Bank had \$210.80 million in non-interest bearing deposits, representing 37% of total deposits, compared to \$199.90 million, or 37% of total deposits as of December 31, 2014. Interest bearing deposits totals \$362.3 at June 30, 2015, an increase of \$25 million since December 31, 2014.

As of June 30, 2015, Premier Valley Bank had \$235.52 million in interest-bearing deposits held in NOW, savings, and money market accounts, representing 41% of total deposits. As of December 31, 2014 and 2013, interest-bearing deposits held in NOW, savings, and money market accounts represented 55% and 56% of total deposits, respectively. Included in interest bearing deposits, time deposits totaled \$126.83 million at June 30, 2015, compared to \$39.93 million at December 31, 2014. As of June 30, 2015, 16% of the time deposits equaled or exceeded the FDIC insurance limit, compared to 14% at December 31, 2014. Information concerning average balances and rates paid on deposits by deposit type for the past two fiscal years is contained in the Rate/Volume Analysis of Net Income table located above.

The scheduled maturity distribution of Premier Valley Bank's time deposits with balances of more than \$100,000 as of June 30, 2015 and December 31, 2014 was as follows:

Maturities of Time Deposits

	June 30, 2015	December 31, 2014
	(Dollars in thousands	)
Due in 3 months or less	\$8,737	\$10,076
Due in 3 through 6 months	4,614	2,190
Over 6 through 12 months	95,354	5,646
Over 12 months	2,901	6,566
Total	\$ 111,606	\$ 24,478

Capital Resources. As of June 30, 2015, Premier Valley Bank had total shareholders' equity of \$71.69 million. Premier Valley Bank had total shareholders' equity of \$69.47 million as of December 31, 2014, compared to \$67.61 million at the end of 2013.

Premier Valley Bank uses a variety of measures to evaluate capital adequacy. Management reviews various capital measurements on a quarterly basis and takes appropriate action to ensure that such measurements are within established internal and external guidelines. The external guidelines, which are issued by the FDIC, establish a risk-adjusted ratio relating capital to different categories of assets and off balance sheet exposures. There are two categories of capital under the FDIC guidelines: Tier 1 and Total Risk Based Capital. Tier 1 Capital includes common shareholders' equity less goodwill and certain other deductions, notably the unrealized net gains or losses (after tax adjustments) on investment securities available for sale, which are carried at fair market value. Total Risk Based Capital, includes Tier 1 Capital and adds another tier, or Tier 2 Capital, which for Premier Valley Bank includes the allowance for loan losses, subject to certain limitations. Premier Valley Bank had Tier 1 capital of \$58.12 million as of June 30, 2014, compared to \$54.99 million as of December 31, 2014, and Total Risk Based capital of \$62.49 million as of June 30, 2014, compared to \$59.32 million as of December 31, 2014.

Bank regulatory agencies have adopted capital standards by which all banks will be evaluated, including requirements to maintain certain core capital amounts included as Tier 1 capital at minimum levels relative to total assets (the "Tier 1 Leverage Capital Ratio") and at minimum levels relative to "risk-weighted assets" which is calculated by assigning value to assets, and off balance sheet commitments, based on their risk characteristics (the "Tier 1 Risk-Based Capital Ratio"), and to maintain total capital at minimum levels relative to risk-weighted assets (the "Total Risk-Based Capital Ratio"). Starting in 2015, banks are subject to a new Common Tier 1 Capital Ratio, an increased Tier 1 Leverage Capital Ratio and an increased Tier 1 Risk-Based Capital Ratio under the Basel III rules and are required to include in Common Tier 1 capital the effects of other comprehensive income adjustments, such as gains and losses on investment securities held to maturity, that are currently excluded from the definition of Tier 1 capital, but are allowed to make a one-time election not to include those effects. Premier Valley Bank has been, and will continue to be, managed so it meets the well-capitalized requirements under the regulatory framework for prompt corrective action and has made the one-time election to exclude the effects of other comprehensive income adjustments on Tier 1 capital. Under the Basel III rules, the requirements to be categorized as well-capitalized changed from 4% to 5% for the Tier 1 Leverage Capital Ratio, from 6% to 8% for the Tier 1 Risk-Based Capital Ratio and remained at 10% for the Total Risk-Based Capital Ratio. The most recent notification from the FDIC categorized Premier Valley Bank as well capitalized under the regulatory framework for prompt corrective action.

Premier Valley Bank's current capital position exceeds all current guidelines established by the FDIC. By the current regulatory definitions, Premier Valley Bank was "well capitalized" (the highest rating of the five capital categories defined under FDIC regulations) as of June 30, 2015 and each of December 31, 2014 and 2013. At June 30, 2015, Premier Valley Bank had both a Common Equity Tier 1 and Tier 1 risk based capital ratio of 11.92%, a total capital to risk-weighted assets ratio of 12.82%, and a leverage ratio of 9.04%. This compares to a Tier 1 risk based capital ratio

of 12.4%, a total capital to risk-weighted assets ratio of 13.4%, and a leverage ratio of 8.9% at December 31, 2014.

### DESCRIPTION OF HEARTLAND COMMON STOCK

This section summarizes the terms of the common stock that will be issued upon consummation of the merger. You should read our certificate of incorporation and bylaws of Heartland, which are incorporated by reference as exhibits to the registration statement of which this proxy statement/prospectus is a part, to fully understand the rights associated with our common stock. See "Where You Can Find More Information" for information on how to obtain copies.

### General

The Heartland certificate of incorporation currently authorizes the issuance of 30,000,000 shares of common stock, par value \$1.00 per share. Heartland common stock is not entitled to any conversion or redemption rights and holders of the common stock do not have any preemptive right or other subscription rights to subscribe for additional securities we may issue. The rights, preferences and privileges of holders of Heartland common stock are subject to the rights of the holders of shares of any series of preferred stock which Heartland may issue.

### Transfer Agent

Continental Stock Transfer & Trust, 17 Battery Place, New York, NY 10004, acts as transfer agent for Heartland's common stock.

### **Dividend Rights**

Subject to the prior dividend rights of the holders of any preferred stock, including the Series C preferred stock, dividends may be declared by Heartland's Board of Directors and paid from time to time on outstanding shares of Heartland common stock from any funds legally available for dividends. Nevertheless, Heartland is prohibited from paying dividends on its common stock if full dividends on all outstanding shares of Heartland's Series C preferred stock for the most recent quarter were not paid and any such dividends paid Heartland's common stock are subject to certain Tier 1 capital requirements of the Federal Reserve Board. Further, the agreements pursuant to which Heartland borrows money and the regulations to which Heartland is subject as a bank holding company may limit Heartland's ability to pay dividends or other distributions with respect to the common stock or to repurchase common stock. These restrictions are discussed in Heartland's annual report on Form 10-K filed with the Securities and Exchange Commission, which is incorporated by reference into this proxy statement/prospectus.

### Voting Rights

Subject to the rights of the holders of Heartland's preferred stock, including the Series C preferred stock, only the holders of Heartland's common stock have voting rights and are entitled to one vote for each share held. There are no cumulative voting rights.

### Liquidation Rights

Upon any liquidation, dissolution or winding up of Heartland, after the payment of all liabilities and of the liquidation preferences with respect to its preferred stock, including the Series C preferred stock, the holders of Heartland common stock are entitled to share in our assets remaining.

### Preferred Share Purchase Rights

On June 7, 2002, Heartland entered into a Rights Agreement with Dubuque Bank and Trust Company, which agreement was amended on January 17, 2012. Under the Rights Agreement, all stockholders receive, along with each share of common stock owned, a preferred stock purchase right entitling them to purchase from Heartland one one-thousandth of a share of Series A Junior Participating Preferred Stock at an exercise price of \$75.00 per one one-thousandth of a share, subject to certain adjustments, once these preferred share purchase rights become exercisable.

The preferred share purchase rights are not exercisable or transferable apart from Heartland's common stock until the earlier of (i) the tenth day following a public announcement that a person or group of affiliated or associated persons (an "Acquiring Person") has acquired beneficial ownership of 15% or more of Heartland's outstanding common stock or (ii) the tenth business day (or such later date as may be determined by action of our board of directors prior to such time as any person or group of affiliated persons becomes an Acquiring Person) after the date of the commencement of, or announcement of an intention to make, a tender offer or exchange offer which would result in the beneficial ownership of 15% or more of

Heartland's outstanding common stock, even if no shares are purchased pursuant to such offer. The definition of "Acquiring Person" under the Rights Agreement is subject to certain exceptions, including acquisitions by Heartland Partnership, L.P. and acquisitions that Heartland's Board of Directors determines are inadvertent and without any intention of changing or influencing control of Heartland. Subject to this exception and other conditions, if any person or group of affiliated or associated persons becomes an Acquiring Person, each preferred share purchase right will entitle the holder (other than the Acquiring Person) to receive, upon exercise, Heartland common stock having a market value of two times the exercise price of the right. If after the time that a person or group becomes an Acquiring Person, Heartland is acquired in a merger or other business combination transaction or 50% or more of Heartland's consolidated assets or earning power are sold, each preferred share purchase right will entitle the holder (other than the Acquiring Person) to receive, upon exercise, Heartland common stock or common stock of the acquiring company (or the acquiring company's parent) having a market value of two times the exercise price of the preferred share purchase right.

Each one one-thousandth of a share of our Series A Preferred Stock, if issued, (i) will not be redeemable, (ii) will entitle holders to a minimum preferential quarterly dividend payment (if declared) of the greater of \$0.10 per one one-thousandth of a share or an amount equal to 1,000 times the dividend declared per share of common stock, (iii) will have the same voting power as one share of Heartland common stock and (iv) will entitle holders, upon liquidation of Heartland, to receive the greater of \$0.01 per one one-thousandth of a share (plus any accrued but unpaid dividends) or an amount equal to 1,000 times the payment made on one share of Heartland common stock. In the event of any merger, consolidation or other transaction in which Heartland common stock is converted or exchanged, each one one-thousandth of a share of Series A Preferred Stock will be entitled to receive the same amount received per one share of Heartland common stock.

Heartland may redeem the preferred share purchase rights for \$0.01 per preferred share purchase right at any time before a person has become an Acquiring Person. If Heartland redeems any of the preferred share purchase rights, it must redeem all of the preferred share purchase rights. For as long as the preferred share purchase rights are redeemable, Heartland may amend the preferred share purchase rights to extend the time period in which the preferred share purchase rights may be redeemed, but not to change the redemption price or date of expiration of the preferred share purchase rights. The Rights Agreement also grants Heartland's Board of Directors the option, at any time after any person or group becomes an Acquiring Person but prior to an acquisition at the 50% level, to exchange preferred share purchase rights (other than preferred share purchase rights owned by such Acquiring Person) for shares of Heartland common stock or Series A Preferred Stock (or a series of our preferred stock having equivalent rights, preferences and privileges), at an exchange ratio of one share of common stock, or fractional share of Series A Preferred Stock (or other preferred stock equivalent in value to one share of our common stock), per preferred share purchase right. The preferred share purchase rights will expire on January 17, 2022, unless earlier redeemed. The preferred share purchase rights make a hostile contest for control without communication with the Heartland Board of Directors impractical. The preferred share purchase rights would cause substantial dilution to a potential acquirer that attempts to acquire Heartland in a transaction that is not approved by the Heartland Board of Directors. The above description of the preferred share purchase rights is only a summary and does not purport to be complete. You must look at the Rights Agreement for a full understanding of the terms of the preferred share purchase rights. The Rights Agreement has been incorporated by reference as an exhibit to the registration statement of which this proxy statement/prospectus is a part. See "Where You Can Find More Information" for information on how to obtain

Certain Provisions of Heartland's Certificate of Incorporation and Bylaws

Some provisions of Heartland's certificate of incorporation and bylaws could make the acquisition of control of Heartland and/or the removal of its existing management more difficult, including those that provide as follows: the certificate of incorporation does not provide for cumulative voting for our directors;

Heartland has a classified board of directors with each class serving a staggered three-year term;

- a vote of 70% of the outstanding shares of Heartland's voting stock is required to remove directors, and such directors may only be removed for cause;
- a vote of 70% of the outstanding shares of Heartland's voting stock is required to amend, alter or repeal Heartland's bylaws and certain sections of our certificate of incorporation;

a vote of 70% of the outstanding shares of Heartland's voting stock is required to effect any merger or consolidation of Heartland or any of its subsidiaries with or into another corporation (unless the merger does not require stockholder approval); effect any sale, lease, exchange or other disposition by us or any of

Heartland's subsidiaries of all or substantially all of our assets in a single transaction or series of related transactions; or effect any issuance or transfer by us or any of Heartland's subsidiaries of any of our voting securities (except as issued pursuant to a stock option, purchase or bonus plan), except if approved by two-thirds of Heartland's board of directors:

Heartland's Board of Directors may create new directorships and may appoint new directors to serve for the full term of the class of directors in which the new directorship was created and may fill vacancies on the Board of Directors occurring for any reason for the remainder of the term of the class of director in which the vacancy occurred; Heartland's Board of Directors may issue preferred stock without any vote or further action by the stockholders; Heartland's Board of Directors retains the power to designate series of preferred stock and to determine the powers, rights, preferences, qualifications and limitations of each class;

all stockholder actions of Heartland must be taken at a regular or special meeting of the stockholders and cannot be taken by written consent without a meeting; and

Heartland's bylaws include advance notice procedures which generally require that stockholder proposals and nominations be provided to Heartland not less than 30 days and not more than 75 days before the date of the originally scheduled annual meeting in order to be properly brought before the meeting.

Section 203 of the Delaware General Corporation Law

Section 203 of the Delaware General Corporation Law regulates corporate acquisitions. In general, Section 203 prohibits a publicly held Delaware corporation from engaging in a business combination with a holder of 15% or more of its voting stock (an interested stockholder) for a period of three years following the date the person became an interested stockholder, unless:

the board of directors approved in advance the transaction in which the stockholder became an interested stockholder; the stockholder owns at least 85% of the voting stock, excluding shares owned by directors, officers and employee stock plans after the transaction in which it became an interested stockholder; and

the business combination is approved by the board of directors and by the affirmative vote of at least two-thirds of the outstanding voting stock that is not owned by the interested stockholder at a stockholder meeting, and not by written consent.

This prohibition on business combination transactions with an interested stockholder may be removed, however, if Heartland's continuing board of directors proposes business combinations with another party, or our stockholders, by majority vote, determine to opt out of Section 203 of the Delaware General Corporation Law and one year has elapsed since the vote.

### COMPARISON OF SHAREHOLDERS' RIGHTS

The rights of Premier Valley Bank shareholders are governed by the California General Corporation Law, or CGCL, and Premier Valley Bank's articles of incorporation and bylaws. The rights of Heartland stockholders are governed by the Delaware General Corporation Law, or DGCL, and Heartland's certificate of incorporation and bylaws. After the merger, the rights of Heartland's stockholders and Premier Valley Bank's former shareholders will be governed by the DGCL and Heartland's certificate of incorporation and bylaws. The following discussion summarizes the material differences between the rights of Premier Valley Bank shareholders and the rights of Heartland stockholders. You should read Heartland's certificate of incorporation and bylaws, and Premier Valley Bank's articles of incorporation and bylaws carefully and in their entirety and also "Description of Heartland Common Stock" on page []. Authorized Capital Stock

Heartland

Authorized:

30,000,000 shares of common stock 200,000 shares of preferred stock

16,000 shares of Series A Junior Participating Preferred

81,698 shares of Fixed Rate Cumulative Perpetual

Preferred Stock, Series B

81,698 shares of Non-Cumulative Perpetual Preferred

Stock, Series C

Outstanding as of March 31, 2015:

20,585,072 shares of common stock

Preferred stock:

No shares of Series A Junior Participating Preferred

No shares of Fixed Rate Cumulative Perpetual

Preferred Stock, Series B

81,698 shares of Non-Cumulative Perpetual Preferred

Stock, Series C

Size of Board of Directors

Heartland

The DGCL provides that the board of directors of a business corporation shall consist of one or more members, each of whom shall be a natural person, and that the number of directors shall be fixed by, or in the manner provided in, the bylaws, unless the certificate of incorporation fixes the number of directors, in which case a change shall be made only by amendment. Heartland's certificate of incorporation provides that the number of directors shall not be less than three nor more than nine.

Further, the certificate of designations for Heartland's Non-Cumulative Perpetual Preferred Stock, Series C provides the U.S. Department of Treasury the right to visit Heartland Board meetings if dividends on the preferred stock are not paid for five dividend periods and if dividends are not paid for six dividend periods provides that the Board will automatically be increased by two and the Department of Treasury will have the right, but not the obligation, to elect two directors until

Premier Valley Bank Authorized:

30,000,000 shares of common stock 10,000,000 shares of preferred stock

Outstanding as of March 31, 2015: 12,304,025 shares of common stock No shares of preferred stock:

#### Premier Valley Bank

The CGCL provides that the number of directors on the board of directors of a business corporation shall be specified or fixed in accordance with the articles of incorporation or bylaws. The California Financial Code, however, provides that a California corporation authorized to engage in banking must have a board of no fewer than five and no more than twenty-five members. Premier Valley Bank's bylaws provide that the number of directors may not be less than six nor more than eleven, and provides that a majority of the full board, or a majority of the shareholders, may fix the number within this range.

dividends have been paid for four dividend periods.

### Qualifications of Directors Heartland

The DGCL provides that directors need not be stockholders unless otherwise required by the certificate of incorporation or the bylaws, and that other qualifications of directors may be prescribed in the certificate of incorporation or the bylaws.

The Heartland bylaws provide that directors need not be residents of Delaware or the United States or stockholders of the corporation. Heartland's certificate of incorporation and bylaws provide that a person shall not be eligible for election to the board of directors if such person is seventy (70) years of age or older on the date of such election, provided, however, that such restriction does not apply to any incumbent directors who attained the age of sixty-five (65) years prior to January 1, 1993.

# Filling Vacancies on the Board Heartland

The DGCL provides that, unless the certificate of incorporation or bylaws provide otherwise, a majority of the directors then in office (although less than a quorum) or the sole remaining director may fill any vacancy on the board of directors including newly created directorships resulting from an increase in the number of directors.

Heartland's bylaws provide that vacancies may be filled by the vote of a majority of the remaining directors then in office, although less than a quorum, by the nominating and compensation committee, or by the sole remaining director.

Removal of Directors

### Heartland

Under the DGCL, directors may be removed, with or without cause, by the holders of a majority of the shares entitled to vote on their election; however, in the case of a corporation whose board is classified, stockholders may effect such removal only for cause unless the certificate of incorporation otherwise provides. Heartland's certificate of incorporation provides that a director may only be removed for cause and by an affirmative vote of 70% of the outstanding shares entitled to vote generally in the election of directors at an annual meeting of stockholders or a meeting of the stockholders called for that purpose.

### Nomination of Directors for Election

### Heartland

If a stockholder wishes to nominate a person for election as director, the stockholder must give timely notice in

### Premier Valley Bank

Under the CGCL, a director is not required to be a resident of the state of California or a shareholder of the corporation unless otherwise required by the articles of incorporation or bylaws.

The Premier Valley Bank bylaws prohibit any person (i) who is a director, officer, employee, agent, nomine, analyst accountant, attorney or policy maker for another financial institution, (ii) who has a contract or arrangement with another institution that would require disclosure of confidential information, or (iii) who holds fewer than 10,000 shares of Premier Valley Bank Common Stock, from serving on its board, unless the Premier Valley Bank Board of Directors determines that service will not compromise its business plan or strategic focus.

### Premier Valley Bank

The CGCL provides that a vacancy on the board may be filled by approval of the board (although less than a quorum). If the directors do not fill a vacancy on the board, the shareholders may elect a director at any time to fill such a vacancy. Unless the articles of incorporation or a bylaw adopted by the shareholders provide that the board may fill vacancies occurring in the board due to removal of directors, such vacancies shall be filled by approval of the shareholders.

Premier Valley Bank's bylaws are consistent with the CGCL and allow vacancies resulting from removal to be filled by the board.

#### Premier Valley Bank

Under the CGCL, shareholders of a corporation may remove a director with or without cause, if removal is approved by the outstanding shares. No director may be removed when the votes cast against removal would be sufficient to elect the director if voted cumulatively at an election at which the same total number of votes were cast and the entire number of directors authorized at the time of the director's most recent election were then being elected.

Premier Valley Bank's bylaws are consistent with the CGCL and also provide that the board may remove a director convicted of a felony or declared to be of unsound mind.

#### Premier Valley Bank

Premier Valley Bank's bylaws provide that nominations for election to the board by shareholders may be made by

proper written form to the Secretary of Heartland. To be timely, such stockholder notice must be received by the Secretary at Heartland's principal executive offices (1) not later than the close of business on the 30<sup>th</sup> day nor earlier than the opening of business on the 75<sup>th</sup> day before the meeting; provided, however, that in the event the notice of the meeting is given less than 40 days before the meeting, notice must be received not later than 10 days after the date that notice of the meeting was given. To be in proper written form, such stockholder's notice must be in writing and contain information regarding the nominee to the board of directors and the stockholder bringing the nomination and other information specified in Heartland's bylaws.

any shareholder entitled to vote at election of directors by notice not more than 60 nor less than 21 days before the meeting. The notice must include (i) the name and residence address of, and number of Premier Valley Bank shares held by, the proposing shareholder, (ii) the name, address, and principal occupation of, and number of Premier Valley Bank shares and shares of other financial institutions held by, the nominee, (iii) whether the nominee has been convicted of a criminal offense involving dishonesty or a breach of trust, or been declared or filed for bankruptcy, and (iv) confirmation that the nominee meets the director qualifications described above.

Fiduciary Duty of Directors

Heartland

Directors of Delaware have fiduciary obligations to act in accordance with the so-called duties of "due care" and "loyalty." The duty of care requires that the directors act in Under the CGCL, directors have fiduciary obligations to an informed and deliberative manner and to inform themselves, prior to making a business decision, of all material information reasonably available to them. The duty of loyalty requires the directors to act in good faith, not out of self-interest and in a manner that the directors reasonably believe to be in the best interests of the corporation.

**Anti-Takeover Provisions** 

Heartland

The DGCL generally prohibits certain Delaware corporations from engaging in any "business combination" with any "interested stockholder" for a period of three years following the time that the stockholder became an interested stockholder unless:

the board of directors approves either the business combination or the transaction that resulted in the stockholder becoming an interested stockholder prior to the stockholder becoming an interested stockholder;

the interested stockholder acquires at least 85% of the voting stock (excluding shares held by officers, directors and certain employee stock plans) of the corporation in the transaction that causes the stockholder to become an interested stockholder; or

the business combination is approved by the board of directors and authorized at an annual or special meeting of stockholders by the affirmative vote of at least two-thirds of the outstanding voting stock (excluding stock owned by the interested stockholder).

The DGCL generally defines "business combination" to include merger; sale or other disposition to the interested stockholder of 10% or more of the assets of the corporation; subject to specified exceptions, a transaction by the corporation that results in an increase in the stock of the corporation owned by the interested stockholder; and other financial benefits provided to the interested stockholder by or through the corporation. Generally, the DGCL defines an "interested stockholder" as (i) any person owning 15% or more of the outstanding voting stock of the corporation, or (i) any affiliate or associate of the corporation that owned 15% or more of the voting stock of the corporation during the past three years.

**Shareholder Meeting** Heartland

Premier Valley Bank

serve in a manner that they believe to be in the best interests of the corporation and its shareholders. This standard requires reasonably inquiry, as an ordinarily prudent person in a like position would use under similar circumstances.

Premier Valley Bank

The CGCL has no express anti-takeover provisions. Nevertheless, the California Financial Code and the Change in Bank Control Act would impose significant restrictions, and would require prior application to the California Department of Business Supervision as well as the FDIC.

Premier Valley Bank

Annual Meetings. Under Heartland's bylaws an annual meeting of the stockholders must be held on the Wednesday following the third Tuesday of May each year or on such other date as the board of directors may determine.

Special Meetings. Under the DGCL, a special meeting may be called by the board of directors or by other persons authorized by the certificate of incorporation or the bylaws. Heartland's bylaws provide that special meetings of the stockholders may be called by the chairman of the board, the vice chairman of the board, the president, the board, or at the written request of stockholders representing a majority of outstanding voting shares.

Annual Meetings. Under Premier Valley Bank's bylaws an annual meeting of shareholders must be held at its main office at 3:00 p.m. on the fourth Thursday of May of each year, or at such other time and date as the board of directors may determine.

Special Meeting. Under the CGCL, the board of directors, the chairperson of the board and holders of at least 10% of all votes entitled to be cast on any issue proposed to be considered at the proposed special meeting, may call a special meeting of shareholders. Premier Valley Bank's bylaws are consistent with the CGCL.

### Submission of Shareholder Proposals Heartland

Heartland's bylaws provide that a stockholder must give notice to the secretary of Heartland not less than 30 days nor more than 75 days prior to the date of the originally scheduled meeting in order to bring business before an annual meeting. The notice must set forth as to each matter the stockholder proposes to bring before the meeting: (i) a description of the proposal and the reasons for the proposal; (ii) the name and address of the proposing stockholder; (iii) the number of shares of Heartland's common stock beneficially owned by the stockholder; and (iv) any interest of the stockholder in the proposal.

Notice of Shareholder Meetings

Heartland

Heartland's bylaws provide that it shall notify stockholders of the place, date, and time of a meeting not less than 10 nor more than 60 days before the date of the meeting or in the case of a merger or consolidation of Heartland requiring stockholder approval or a sale, lease or exchange of all or substantially all of Heartland's property and assets, not less than 20 nor more than 60 days before the date of meeting. If the notice is for a meeting other than the annual meeting, the notice shall also specify the purpose or purposes for which the meeting is called.

Premier Valley Bank

Premier Valley Bank's bylaws do not specify procedures with respect to business that may be brought by a shareholder at a meeting of shareholders.

Premier Valley Bank

Premier Valley Bank's bylaws provide that it shall notify those shareholders entitled to vote of the date, time and place of each shareholders meeting not less than 10 nor more than 60 days before the meeting date.

Shareholder Vote Required for Mergers and Sales Heartland

The DGCL generally requires that a merger or consolidation or sale, lease or exchange of all or substantially all of a corporation's property and assets be approved by the directors and by a majority of the outstanding stock entitled to vote thereon. Under the DGCL, a surviving corporation need not obtain stockholder approval for a merger if (i) the merger agreement does not amend the certificate of incorporation of the surviving corporation; (ii) each share of the surviving corporation's stock outstanding prior to the merger remains outstanding in identical form after the merger; or (iii) either no shares of common stock of the surviving corporation are to be issued in the merger, or, if common stock will be issued, it will not increase the number of shares of common stock outstanding prior to the merger by more than 20%. In addition, the DGCL permits the merger of one corporation, of which at least 90% of the outstanding shares of each class is owned by another corporation, with or into the other corporation, without shareholder approval of either corporation.

Heartland's certificate of incorporation provides that a merger or consolidation or a sale, lease or exchange of all or substantially all of Heartland's property and assets requires the affirmative vote of 70% of Heartland's voting shares unless such transaction (i) is approved by resolution adopted by not less than 66-2/3% of Heartland's board of directors, (ii) is with a corporation of which the majority of the outstanding shares are owned by Heartland, or (iii) does not require stockholder approval pursuant to the DGCL.

Distributions

#### Heartland

The DGCL allows the board of directors to declare and pay dividends and other distributions to stockholders either out of surplus, or out of net profits for the current or preceding fiscal year in which the dividend is declared. A distribution out of net profits is not permitted if a corporation's capital is less than the accumulated preference of preference shares, until the deficiency has been repaired.

In addition to the restrictions discussed above, Heartland's ability to pay dividends to its stockholders may be affected by rules, regulations and policies of the Federal Reserve applicable to bank holding companies. Under the certificate of designations of the Non-Cumulative Perpetual Preferred Stock, Series C, Heartland is prohibited from paying dividends or

Premier Valley Bank

The CGCL requires an agreement of merger to be approved by the affirmative vote of a majority of the outstanding shares of each class entitled to vote. Neither Premier Valley Bank's Articles of Bylaws provide for any special voting requirements for mergers or sales.

### Premier Valley Bank

The provisions of the CGCL do not apply to distributions paid by a Bank, but instead a California corporation authorized to conduct business as a bank may pay dividends and distributions without the permission of Commissioner of the Department of Business Oversight only to the extent of the lesser of (i) its retained earnings, or (ii) its net income during the preceding three years less any other distributions made during such period.

In addition to the restrictions discussed above, Premier Valley Bank's ability to pay dividends to its shareholders is limited by regulations of the FDIC.

redeeming shares (i) if it has failed to pay dividends on such series C preferred stock, or (ii) if the dividend would cause its tier 1 capital to be less than the difference between (x) 90% of its tier 1 capital on September 15, 2011 (\$281.2 million), and (y) net charge-offs and any redemptions of the Series C Preferred Stock (subject to reduction in certain instances).

Dissenters' Rights of Appraisal Heartland

Under the DGCL, stockholders have appraisal rights in connection with mergers and consolidations, provided the stockholder complies with certain procedural requirements of the DGCL. However, this right to demand appraisal does not apply to shares of any class or series of stock if, at the record date fixed to determine the stockholders entitled to receive notice of and to vote:

the shares are listed on a national securities exchange; or

the shares are held of record by more than 2,000 stockholders.

Further no appraisal rights are available for shares of stock of a constituent corporation surviving a merger if the merger does not require a vote of the stockholders of the surviving corporation.

Regardless of the above, appraisal rights are available for the shares of any class or series of stock if the holders are required by the terms of an agreement of merger or consolidation to accept for their stock anything other than:

shares of stock of the corporation surviving or resulting from the merger or consolidation;

shares of stock of any other corporation which, at the effective date of the merger or consolidation, will be listed on a national securities exchange, or held of record by more than 2,000 stockholders;

cash in lieu of fractional shares of the corporations described in either of the above; or

any combination of the shares of stock and cash in lieu of fractional shares described in any of the three above. Shareholder Class Voting Rights

#### Heartland

The DGCL provides that unless otherwise provided in a corporation's certificate of incorporation, each stockholder is entitled to one vote for each share of capital stock held by such stockholder.

Heartland's certificate of incorporation provides that the Series A Junior Participating Preferred Stock shall have the right to vote with the common stock and shall have no other special voting rights unless Heartland fails to pay 6 consecutive quarterly dividends, in which case, the Series A may elect 2 additional directors to the board of directors which directors will hold office until Heartland pays such dividends. The Series B and Series C preferred stock have no voting rights except (i) on failure of Heartland to pay 6 quarterly dividends (in which case such holders may elect 2 additional directors to the board of directors which directors will hold office

Premier Valley Bank

Under the CGCL, a shareholder may dissent from, and obtain payment of the fair value of his or her shares in the event of reorganizations requiring shareholder approval. However, this right to dissent does not apply to: (i) the holders of shares of any class or series if the shares of the class or series are registered on a national securities; (ii) the holders of any shares to which there exists any restriction on transfer imposed by the corporation or by any law or regulation; and (iii) the holders of any shares where the holder of those shares is required, by the terms of the reorganization or short-form merger, to accept for the shares anything except shares of any other corporation listed on the national securities exchange, cash in lieu of shares or any combination of shares and cash in lieu of shares.

Premier Valley Bank's shareholders are entitled to dissenters' rights in the merger.

#### Premier Valley Bank

Under the CGCL, except as may be otherwise provided in the articles, each outstanding share, regardless of class, is entitled to one vote on each matter submitted to a vote of shareholders. All shares of any one class have the same voting rights, preferences, privileges and restrictions, unless the class is divided into series. If a class is divided into series, all the shares of any one series shall have the same voting rights and other rights, preferences, privileges and restrictions.

Although the Premier Valley Bank's articles of incorporation authorize preferred stock, Premier Valley Bank has not established the voting rights, terms or preferences of any class of preferred stock and no shares are outstanding.

until Heartland pays such dividends), and (ii) a 66 2-3% affirmative class vote shall be required for authorization of any senior preferred stock, amendment to the terms of the preferred stock, any share exchange or reclassification involving the preferred stock or merger or consolidation of Heartland with another entity unless such preferred shares remain outstanding or converted into equivalent securities.

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## Indemnification Heartland

A Delaware corporation is required to indemnify a present or former director or officer against expenses actually and reasonably incurred in an action that such person successfully defends on the merits or otherwise. A corporation may indemnify any director, officer, employee or agent who is or is threatened to be made a party to a non-derivative proceeding against expenses, judgments and settlements incurred in connection with the proceeding, provided the person acted in good faith and in a manner the person reasonably believed to be in or not opposed to the best interests of the corporation and, in the case of a criminal proceeding, had no reasonable cause to believe the conduct was unlawful. A director, officer, employee or agent made or threatened to be made a party to a derivative action can be indemnified to the same extent, except that indemnification is not permitted with respect to claims in which the person has been adjudged liable to the corporation unless the court determines to allow indemnity for expenses.

Any permissive indemnification of a present or former director, officer, employee or agent, unless ordered by a court, shall be made by the corporation upon a determination by: (i) a majority vote of the disinterested directors even though less than a quorum; (ii) a committee of disinterested directors, designated by a majority vote of such directors even though less than a quorum; (iii) independent legal counsel in a written opinion; or (iv) the stockholders. The statutory rights regarding indemnification are not exclusive. Heartland's bylaws provide that Heartland shall indemnify a director or officer made party to a proceeding by reason of the fact that he or she is or was a director or officer of the corporation against expenses, judgments, fines and settlements in the circumstances that the Delaware statute allows, and under the authority of one of the groups specified above, excluding independent legal counsel.

Limitations on Directors' Liability Heartland

Under the DGCL, a Delaware corporation's certificate of incorporation may eliminate director liability for all acts except: (i) an act or omission not in good faith or that involves intentional misconduct or knowing violation of the law; (ii) a breach of the duty of loyalty;

(iii) improper personal benefits; or (iv) certain unlawful distributions. Heartland's certificate of incorporation contains such an exculpatory provision.

#### Premier Valley Bank

The CGCL allows a corporation to indemnify any agent of the corporation against expenses and other amounts actually and reasonably incurred in a proceeding if the agent acted in good faith and in a manner the agent reasonably believed to be in the best interests of the corporation and, in the case of a criminal proceeding, had no reasonable cause to believe the conduct of the person was unlawful, provided that indemnification may not can be made: (i) in a derivative claim against the agent, unless the court shall determine that the person is fairly and reasonably entitled to indemnity for expenses; (ii) of amounts and expenses paid in settling or otherwise disposing of a pending action without court approval. Any indemnification can be made only after a determination that indemnification of the agent is by: (i) a majority vote of disinterested directors (provided they constitute a quorum); (ii) by independent legal counsel in a written opinion; (iii) by shareholders (with the shares owned by the person to be indemnified not being entitled to vote); or (iv) by the court.

Expenses incurred in defending any proceeding may be advanced by the corporation prior to the final disposition of the proceeding upon receipt of an undertaking by or on behalf of the agent to repay that amount if it shall be determined ultimately that the agent is not entitled to be indemnified.

The Premier Valley Bank articles and bylaws generally provide for indemnity of agents to the maximum extent permitted by California law.

#### Premier Valley Bank

Under the CGCL, director liability for monetary damages may be eliminated or limited in the articles of incorporation, except for certain enumerated actions such as actions and omissions that a director believes to be contrary to the best interests of the corporation or its shareholders or actions taken in the absence of good faith. Both Premier Valley Bank's articles of incorporation and bylaws contain such an exculpatory provision.

Amendment of Certificate or Articles of Incorporation Heartland

Under the DGCL and unless the certificate requires a greater value, amendment to the Certificate of Incorporation may be adopted by holders of a majority of the voting shares at a meeting at which a quorum is present, provided that, a class of stockholders has the right to vote separately on an amendment if it would: (i) increase or decrease the aggregate number of authorized shares of the class; (ii) increase or decrease the par value of the shares of the class; or (iii) adversely change the powers, preferences, or special rights of the shares of the class.

The Heartland certificate of incorporation provides that the provisions regarding (i) amendment to bylaws and certificate of incorporation, (ii) the size, qualifications and classes of the board of directors, (iii) additional voting requirements, (iv) business combinations with interested stockholders, and (v) stockholder action by written consent, shall not be amended, changed or repealed unless approved by the affirmative vote of the holders of shares having at least 70% of the voting power of all outstanding stock entitled to vote thereon, unless such amendment, change or repeal was approved by at least 66-2/3% of the directors.

Amendment of Bylaws

Heartland

Under the DGCL, stockholders entitled to vote have the power to adopt, amend or repeal bylaws. In addition, a corporation may, in its certificate of incorporation, confer such power upon the board of directors. However, the stockholders always retain the power to adopt, amend or repeal the bylaws, even though the board of directors may also be delegated such power. Heartland's certificate of incorporation and bylaws provide that the bylaws also may be amended, altered or repealed by (i) the stockholders, provided such amendment, alteration or repeal is approved by the affirmative vote of holders of not less than 70% of the outstanding shares of stock entitled to vote at an election of directors, or (ii) the affirmative vote of not less than 66 2/3% of the directors.

Shareholder Inspection Rights

Heartland

Under the DGCL, every stockholder of record has the right to inspect, upon written demand under oath stating the stockholder's purpose for inspection, in person or by agent or attorney, the corporation's stock ledger, stockholder list, its other books and records and, subject to certain restrictions, the books and records of a

Premier Valley Bank

Under the CGCL, and subject certain provisions relating to class voting rights if there are multiple classes of shares outstanding, amendments may be adopted if approved by the board and approved by the affirmative vote of a majority of the outstanding voting shares.

Premier Valley Bank

Under the CGCL, bylaws may be amended by approval of the outstanding shares or by the approval of the board. The articles or bylaws may restrict or eliminate the power of the board to amend the bylaws.

Premier Valley Bank

Under the CGCL, a shareholder holding at least 5% in the aggregate of the outstanding voting shares of a corporation, shall have the absolute right to inspect and copy the record of shareholders' names and addresses and shareholdings or obtain from a transfer agent a list of the shareholders' names, addresses, and shareholdings, who

are entitled to vote for the election of directors.

subsidiary of the corporation.

CERTAIN OPINIONS
The validity of the securities offered by this proxy statement/prospectus will be passed upon for Heartland by Dorsey & Whitney LLP.
Sheppard Mullin Richter & Hampton LLP has delivered an opinion concerning material federal income tax consequences of the merger. See "Description of Merger-Material Federal Income Tax Consequences of the Merger" of page
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#### **EXPERTS**

The consolidated financial statements of Heartland Financial USA, Inc. as of December 31, 2014 and 2013, and for each of the years in the three-year period ended December 31, 2014, and management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2014, have been incorporated by reference herein and in the registration statement in reliance upon the reports of KPMG LLP, independent registered public accounting firm, incorporated by reference herein, and upon the authority of said firm as experts in accounting and auditing.

The consolidated financial statements of Premier Valley Bank as of December 31, 2014 and 2013, and for the years then ended have been audited by Crowe Horwath LLP, an independent auditor, as set forth in their report included in this proxy statement/prospectus. Such financial statements have been included herein and this proxy statement/prospectus in reliance upon the reports of such firm given upon their authority as experts in accounting and auditing.

#### WHERE YOU CAN FIND MORE INFORMATION

Heartland files annual, quarterly and current reports, proxy statements and other information with the SEC. Heartland's SEC filings are available to the public through the Internet at the SEC web site at http://www.sec.gov. You may also read and copy any document Heartland files with the SEC at the SEC's public reference room at 100 F Street, N.E., Washington, D.C., 20549. Please call the SEC at 1-800-SEC-0330 for further information on the public reference facilities and their copy charges. You may also obtain copies of our SEC filings at the office of The NASDAQ Stock Market located at One Liberty Plaza, 165 Broadway, New York, NY 10006. For further information on obtaining copies of Heartland's public filings at The NASDAQ Stock Market, you should call 1-212-401-8700. The SEC allows Heartland to incorporate by reference into this proxy statement/prospectus the information it files

with the SEC. This allows Heartland to disclose important information to you by referencing those filed documents. Heartland has previously filed the following documents with the SEC and is incorporating them by reference into this proxy statement/prospectus:

Heartland's Annual Report on Form 10-K for the year ended December 31, 2014;

Heartland's definitive proxy statement for its annual meeting of stockholders held May 20, 2015, filed on April 6, 2015;

Heartland's Quarterly Reports on Form 10-Q for the quarters ended March 31, 2015 and June 30, 2015; Heartland's Current Reports on Form 8-K filed on January 6, 2015 January 20, 2015, April 16, 2015, May 5, 2015, May 21, 2015, and May 29, 2015 and filed on July 27, 2015 relating to retirement of Ken Erickson; and the description of Heartland's common stock and preferred share purchase rights included in its registration statements on Form 8-A filed with the SEC, including any amendment or reports filed for the purpose of updating such description, and in any other registration statement or report filed by us under the Exchange Act, including any amendment or report filed for the purpose of updating such description.

Heartland is also incorporating by reference any future filings made by it with the SEC under Section 13(a), 13(c), 14 or 15(d) of the Exchange Act after the date of the initial filing of the registration statement of which this proxy statement/prospectus is a part and before the filing of a post-effective amendment to that registration statement that indicates that all securities offered hereunder have been sold or that deregisters all securities then remaining unsold. The most recent information that Heartland files with the SEC automatically updates and supersedes more dated information.

You can obtain a copy of any documents which are incorporated by reference in this proxy statement/prospectus or any supplement at no cost by writing or telephoning us at:

Investor Relations
Heartland Financial USA, Inc.
1398 Central Avenue
Dubuque, Iowa 52001
(563) 589-2100

This document contains a description of the representations and warranties that each of Premier Valley Bank and Heartland made to the other in the merger agreement. Representations and warranties made by Premier Valley Bank, Heartland and other applicable parties are also set forth in contracts and other documents (including the merger agreement)

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that are attached or filed as exhibits to this document or are incorporated by reference into this document. These representations and warranties were made as of specific dates, may be subject to important qualifications and limitations agreed to between the parties in connection with negotiating the terms of the agreement, and may have been included in the agreement for the purpose of allocating risk between the parties rather than to establish matters as facts. These materials are included or incorporated by reference only to provide you with information regarding the terms of the agreements. Accordingly, the representations and warranties and other provisions of the agreements (including the merger agreement) should not be read alone, but instead should be read only in conjunction with the other information provided elsewhere in this document or incorporated by reference into this document, including the periodic and current reports and statements that Heartland files with the SEC.

You should rely only on the information contained or incorporated by reference in this proxy statement/prospectus or any supplement relating to the offered securities. We have not authorized anyone to provide you with different information. You should not assume that the information in this proxy statement/prospectus or any supplement is accurate as of any date other than the date on the front cover of those documents. Our business, financial condition, results of operations and prospects may have changed since those dates.

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PREMIER VALLEY BANK Fresno, California

CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

#### INDEPENDENT AUDITOR'S REPORT

The Shareholders and Board of Directors Premier Valley Bank Fresno, California

#### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Premier Valley Bank (the "Bank"), which comprise the consolidated balance sheets as of December 31, 2014 and 2013, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Premier Valley Bank as of December 31, 2014 and 2013, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### /s/ Crowe Horwath LLP

Crowe Horwath LLP

Sacramento, California April 20, 2015

# PREMIER VALLEY BANK CONSOLIDATED BALANCE SHEETS

December 31, 2014 and 2013 (In thousands)

(III tilousailus)		
	2014	2013
ASSETS		
Cash and due from banks	\$11,793	\$13,524
Federal funds sold and deposits in banks	175	5,095
Total cash and cash equivalents	11,968	18,619
Available-for-sale investment securities (Note 2)	212,758	160,136
Loans, less allowance for loan losses of \$4,194 in 2014 and \$4,595 in 2013 (Notes 3, 4, and 11)	382,923	349,364
Premises and equipment, net (Note 5)	3,348	3,591
Goodwill and other intangible assets (Note 6)	14,053	14,248
Accrued interest receivable and other assets (Notes 17)		30,373
Accided interest receivable and other assets (Notes 17)	25,231	\$576,331
LIABILITIES AND SHAREHOLDERS' EQUITY	\$650,281	\$370,331
-		
Deposits:	\$199,904	\$172,453
Noninterest bearing		
Interest bearing (Note 8)	337,322	320,955
Total deposits	537,226	493,408
Borrowings (Note 10)	27,920	2,610
Accrued interest payable and other liabilities (Note 17)	15,667	12,707
Total liabilities	580,813	508,725
Commitments and contingencies (Note 11)	_	_
Shareholders' equity (Notes 12 and 13):	_	_
Preferred stock - no par value; 10,000 shares authorized; none		
issued	_	_
Common stock - no par value; 30,000 shares authorized; issued - 12,298 shares in 2014 and 12,924 shares in 2013	50,586	53,920
Retained earnings	18,460	15,530
Accumulated other comprehensive income (loss), net of taxes (Note		•
2)	422	(1,844)
Total shareholders' equity	69,468	67,606
- · · · · · · · · · · · · · · · · · · ·	\$650,281	\$576,331

# PREMIER VALLEY BANK CONSOLIDATED STATEMENTS OF INCOME

For the Years Ended December 31, 2014 and 2013 (In thousands)

	2014	2013	
Interest Income			
Loans	\$16,161	\$16,029	
Investment securities	4,101	3,249	
Federal funds sold and deposits in banks	266	241	
Total interest income	20,528	19,519	
Interest expense on deposits (Note 8)	641	672	
Interest expense on borrowings	6	_	
Net interest income	19,881	18,847	
provisions for loan losses (Note 4)	(500	) (500	)
Net interest income after provision for loan losses	20,381	19,347	
Noninterest income:			
Service charges	1,307	1,383	
Gain on sale of loans	681	997	
Gain on sale of securities	741	363	
Other	1,420	1,264	
Total noninterest income	4,149	4,007	
Noninterest expense:			
Salaries and employee benefits (Note 16)	7,733	7,404	
Occupancy and equipment (Notes 5 and 11)	1,436	1,468	
Other (Note 14)	4,114	4,969	
Total noninterest expense	13,283	13,841	
Income before income taxes	11,247	9,513	
Income taxes (Note 9)	4,059	2,972	
Net income	\$7,188	\$6,541	
Basic earnings per share (Note 12)	\$0.58	\$0.51	
Diluted earnings per share (Note 12)	\$0.58	\$0.51	
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# PREMIER VALLEY BANK

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Years Ended December 31, 2014 and 2013 (In thousands)

	2014	2013	
Net income Other comprehensive income (loss):	\$7,188	\$6,541	
Unrealized gains/(losses) on available-for-sale investment securities	4,852	(6,358	)
Less: reclassification adjustment for realized gains included in net income	741	363	
Other comprehensive income (loss), before income taxes	3,841	(6,721	)
Income taxes	(1,575	) 2,756	
Other comprehensive income (loss)	2,266	(3,965	)
Comprehensive income	\$9,454	\$2,576	

# PREMIER VALLEY BANK CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY For the Years Ended December 31, 2014 and 2013 (In thousands)

,	Common Stock					Accumulated	m . 1		
	Shares		Amount		Retained Earnings		Other Comprehensive (loss) Income (Net of Taxes)	Total Shareholders Equity	;'
Balance, January 1, 2013 Net income	12,867		\$53,970 —		\$12,687 6,541		\$2,121 —	\$68,778 6,541	
Other comprehensive loss	_				_		(3,965)	(3,965	)
Proceeds from exercise of stock options and related tax benefit, net	106		200		(45	)	_	155	
Restricted stock awarded	57		_		_		_	_	
Restricted stock compensation expense	_		311		_		_	311	
Restricted shares forfeited in lieu of tax expense	(25	)	(145	)	_		_	(145	)
Cash dividend declared	_				(3,598	)		(3,598	)
Repurchase of common stock Balance, December 31, 2013 Net income	(81 12,294	)	(416 \$53,920	)	(55 \$15,530 7,188	)	<del>-</del> \$(1,844 )	(471 \$67,606 7,188	)
Other comprehensive income							2,266	2,266	
Proceeds from exercise of stock options and related tax benefit, net	19		36		_		_	36	
Restricted stock awarded	47				_		_		
Restricted stock compensation expense			312					312	
Restricted shares forfeited in lieu of tax expense	(31	)	(282	)				(282	)
Cash dividend declared					(3,637	)		(3,637	)
Repurchase of common stock Balance, December 31, 2014	(661 12,298	)	(3,400 \$50,586	)	(621 \$18,460	)	<del>-</del> \$422	(4,021 \$69,468	)
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# PREMIER VALLEY BANK

# CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2014 and 2013 (In thousands)

(	2014	2013	
Cash flows from operating activities:	\$7,188	\$6,541	
Net income			
Adjustments to reconcile net income to net cash provided by (used	l		
in) operating activities:			
Increase in unamortized deferred fees, net	152	262	
Amortization of investment securities premiums, net	972	1,305	
Reversal of previous provisions for loan losses	(500	) (500	)
Depreciation and amortization	799	1,263	
Gain on sale of available-for-sale investment securities	(741	) (363	)
Gain on sale of loans	(681	) (997	)
Other real estate devaluation	19	550	
Loans originated for sale	(5,653	) (9,448	)
Proceeds from loan sales	6,334	10,445	
Share-based compensation expense	30	166	
Net change in accrued interest receivable and other assets	3,411	(8,371	)
Net change in accrued interest payable and other liabilities	2,960	(1,841	)
Net cash provided by (used in) operating activities	14,290	(988	)
Cash flows from investing activities:			
Activity in available-for-sale investment securities:			
Proceeds from calls	55	1,467	
Proceeds from sales	1,242	18,663	
Proceeds from maturities and principal repayments	17,758	28,250	
Purchases	(68,063	) (52,114	)
Increase in loans	(33,211	) (16,713	)
Purchase of premises and equipment	(228	) (806	)
Proceeds from sale of other real estate		1,976	
Net cash used in investing activities	(82,447	) (19,277	)
Cash flows from financing activities:			
Net increase in demand, interest bearing checking and savings	50,189	25,764	
deposits	30,109	23,704	
Net decrease in time deposits	(6,371	) (3,455	)
Proceeds from exercise of stock options, including tax benefit	36	155	
Net change in FHLB advances	25,310	2,610	
Repurchase of common stock	(4,021	) (471	)
Cash dividends	(3,637	) (3,598	)
Net cash provided by financing activities	61,506	21,005	
Net (decrease) increase in cash and cash equivalents	(6,651	) 740	
Cash and cash equivalents at beginning of year	18,619	17,879	
Cash and cash equivalents at end of year	\$11,968	\$18,619	

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General: Premier Valley Bank (the "Bank") is a California state chartered bank with its deposits insured to the fullest extent allowable by the FDIC. The Bank's four branches and one loan production office engage in general commercial banking business with an emphasis on serving the needs of individuals and small and medium size businesses, professionals and the general public in the greater Fresno area and in its Yosemite Division in the Sierra. The Bank's wholly owned subsidiary, YB Real Estate, Inc. (YBRE), formerly engaged in real estate investment and development activities in Merced County, California, is inactive.

The accounting and reporting policies of the Bank conform with accounting principles generally accepted in the United States of America and prevailing practices within the banking industry. All amounts included in these notes to the consolidated financial statements are in thousands except per share and contractual life data.

Management reviewed all events occurring from December 31, 2014 to August 24, 2015, the date the consolidated financial statements were available to be issued, and no subsequent events occurred requiring accrual or disclosure.

Principles of Consolidation: The consolidated financial statements include the accounts of the Bank and its wholly owned subsidiary, YBRE. All significant intercompany balances and transactions have been eliminated.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. The allowance for loan losses, deferred tax assets and fair value of assets and liabilities are particularly subject to change.

Reclassifications: Certain items in the prior year financial statements were reclassified to conform to the current presentation. Reclassifications had no effect on prior year net income or shareholders' equity.

Cash and Cash Equivalents: For purposes of the consolidated statements of cash flows, cash and due from banks, Federal funds sold and deposits in banks are considered to be cash equivalents. Generally, Federal funds are sold for a one day period.

Investment Securities: Investment securities are classified into one of the following categories:

Available-for-sale securities reported at fair value, with unrealized gains and losses excluded from net income and reported, net of income taxes, as other comprehensive income (loss).

Held-to-maturity securities, which management has the positive intent and ability to hold to maturity, reported at amortized cost, adjusted for the accretion of discounts and amortization of premiums.

All investment securities held at December 31, 2014 and 2013 were classified as available-for-sale.

Management determines the appropriate classification of investment securities at the time of purchase and may only change the classification in certain limited circumstances. All transfers between categories are accounted for at fair value.

Gains or losses on the sale of investment securities are computed using the specific identification method. Interest earned on investment securities is reported in interest income, net of applicable adjustments for accretion of discounts and amortization of premiums.

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

An investment security is impaired when its carrying value is greater than its fair value. Investment securities that are impaired are evaluated on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation to determine whether such a decline in their fair value is other than temporary. Management utilizes criteria such as the magnitude and duration of the decline and the intent and ability of the Bank to retain its investment in the securities for a period of time

sufficient to allow for an anticipated recovery in fair value, in addition to the reasons underlying the decline, to determine whether the loss in value is other than temporary. The term "other than temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other than temporary, and management does not intend to sell the security or it is more likely than not that the Bank will not be required to sell the security before recovery, only the portion of the impairment loss representing credit exposure is recognized as a charge to earnings, with the balance recognized as a charge to other comprehensive income. If management intends to sell the security or it is more likely than not that the Bank will be required to sell the security before recovering its forecasted cost, the entire impairment loss is recognized as a charge to earnings.

Investments in Bank Stock: The Bank has invested in the capital stock of the Federal Home Loan Bank of San Francisco (FHLB) and Pacific Coast Bankers' Bancshares. These investments are carried at cost. At December 31, 2014 and 2013, these investments totaled \$3,983 and \$3,809, respectively, and are carried on the balance sheet in accrued interest receivable and other assets.

Loans: Loans are stated at principal balances outstanding. Interest is accrued daily based upon outstanding loan balances. For all loans past due ninety days or more, interest is discontinued, unless the loan is well secured and in the process of collection. However, when, in the opinion of management, loans are considered to be impaired and the future collectability of interest and principal is in serious doubt, loans are placed on nonaccrual status and the accrual of interest income is suspended prior to ninety days. Past due status is based on the contractual term of the loan. Any interest accrued but unpaid is charged against income. Payments received are applied to reduce principal to the extent necessary to ensure collection. Subsequent payments on these loans, or payments received on nonaccrual loans for which the ultimate collectability of principal is not in doubt, are applied first to earned but unpaid interest and then to principal. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current or otherwise resolved and future payments are reasonably assured.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due (including both principal and interest) in accordance with the contractual terms of the loan agreement. An impaired loan is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical matter, at the loan's observable market price or the fair value of collateral if the loan is collateral dependent.

Substantially all loan origination fees, commitment fees, direct loan origination costs and purchase premiums and discounts on loans are deferred and recognized as an adjustment of yield, to be amortized against interest income over the contractual term of the loan. The unamortized balance of deferred fees and costs is reported as a component of net loans. Salaries and employee benefits totaling \$913 and \$993 were deferred as loan origination costs for the years ended December 31, 2014 and 2013, respectively.

Loan Sales and Servicing Rights: The Bank accounts for the transfer and servicing of financial assets based on the financial and servicing assets it controls and liabilities it has incurred, derecognizes financial assets when control has been surrendered and derecognizes liabilities when extinguished.

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Government Guaranteed Loans: Included in the loan portfolio are loans which are 75% to 90% conditionally guaranteed by the Small Business Administration (SBA) and the United States Department of Agriculture (USDA). The guaranteed portion of these loans may be sold to a third party, with the Bank retaining the unguaranteed portion. The Bank generally receives a premium in excess of the adjusted carrying value of the loan at the time of sale. The Bank's investment in the loan is allocated between the retained portion of the loan and the sold portion of the loan based on their relative fair values on the date the loan is sold. The carrying value of the retained portion of the loan is discounted based on the estimated value of a comparable non-guaranteed loan. The servicing asset is recorded at fair value. Significant future prepayments of these loans will result in the recognition of additional amortization of related servicing assets and an adjustment to the carrying value. The servicing assets carrying values totaled \$714 and \$909 as of December 31, 2014 and 2013, respectively. The amount of loans being serviced for others at December 31, 2014 and 2013 totaled \$38,117 and \$29,411, respectively.

Allowance for Loan Losses: The allowance for loan losses is an estimate of probable credit losses in the Bank's loan portfolio that have been incurred as of the balance sheet date. The allowance is established through a provision for loan losses which is charged to expense. Additions to the allowance are expected to maintain the adequacy of the total allowance after credit losses and loan growth. Credit exposures are charged against the allowance when management makes the determination that the loan balance is not collectible. Cash received on previously charged off amounts is recorded as a recovery to the allowance. The overall allowance consists of two primary components, specific reserves related to impaired loans and general reserves for inherent losses related to loans that are not impaired.

Commercial and real estate loans are considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the original agreement. Loans determined to be impaired are individually evaluated for impairment. Large groups of smaller balance homogeneous loans, such as installment loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures. When a loan is impaired, the Bank measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, it may measure impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the Bank for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Restructured workout loans typically present an elevated level of credit risk as the borrowers are not able to perform according to the original contractual terms. Loans that are reported as TDRs are considered impaired and measured for impairment as described above.

The determination of the general reserve for loans that are not impaired is based on a historical loss history adjusted for current factors. The historical loss history is determined by portfolio segment and is based on the actual loss history experienced by the Bank over the most recent three years. This actual loss history is supplemented with other economic factors based on risk present for each portfolio segment, to include, but not limited to, consideration of historical losses by portfolio segment, internal asset classifications, and qualitative factors to include economic trends in the Bank's service areas, industry experience and trends, geographic concentrations, trends in delinquencies, estimated collateral values, the Bank's underwriting policies, the character of the loan portfolio, and probable losses inherent in the portfolio taken as a whole. As of December 31, 2014 and 2013, the Bank assessed its loan loss

experience over the prior three years and applied the losses to loan segments based on collateral type.

The Bank maintains a separate allowance for each portfolio segment (loan type). These portfolio segments include commercial, real estate construction (including land and development loans), commercial and residential real estate mortgages and installment loans (principally home equity loans). The allowance for loan losses attributable to each portfolio segment, which includes both impaired loans and loans that are not impaired, is combined to determine the Bank's overall allowance, which is included on the consolidated balance sheets.

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Bank assigns a risk rating to all loans except pools of homogeneous loans and periodically performs detailed reviews of all such loans over a certain threshold to identify credit risks and to assess the overall collectability of the portfolio. These risk ratings are also subject to examination by independent specialists engaged by the Bank and the Bank's regulators. During these internal reviews, management monitors and analyzes the financial condition of borrowers and guarantors, trends in the industries in which borrowers operate and the fair values of collateral securing these loans. These credit quality indicators are used to assign a risk rating to each individual loan. The risk ratings can be grouped into five major categories, defined as follows:

Pass - A pass loan is a strong credit with no existing or known potential weaknesses deserving of management's close attention.

Special Mention - A special mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank's credit position at some future date. Special Mention loans are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification.

Substandard - A substandard loan is not adequately protected by the current sound worth and paying capacity of the borrower or the value of the collateral pledged, if any. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Well defined weaknesses include a project's lack of marketability, inadequate cash flow or collateral support, failure to complete construction on time or the project's failure to fulfill economic expectations. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful - Loans classified doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable and improbable.

Loss - Loans classified as loss are considered uncollectible and charged off immediately.

The general reserve component of the allowance for loan losses also consists of reserve factors that are based on management's assessment of the following for each portfolio segment: (1) inherent credit risk, (2) historical losses and (3) other qualitative factors. These reserve factors are inherently subjective and are driven by the repayment risk associated with each portfolio segment described below.

Commercial - Commercial loans generally possess a lower inherent risk of loss than real estate portfolio segments because these loans are generally underwritten to existing cash flows of operating businesses. Debt coverage is provided by business cash flows and economic trends influenced by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans.

Real estate-residential - The degree of risk in residential real estate lending depends primarily on the loan amount in relation to collateral value, the interest rate and the borrower's ability to repay in an orderly fashion. These loans generally possess a lower inherent risk of loss than other real estate portfolio segments. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic conditions could cause a borrower's capacity to repay their obligation to deteriorate.

Real estate-commercial - Real estate-commercial loans generally possess a higher inherent risk of loss than other real estate portfolio segments, except land and construction loans. Adverse economic developments or an overbuilt market impact commercial real estate projects and may result in troubled loans. Trends in vacancy rates of commercial properties impact the credit quality of these loans. High vacancy rates reduce operating revenues and the ability for properties to produce sufficient cash flow to service debt obligations.

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Real estate-construction - Real estate-construction loans generally possess a higher inherent risk of loss than other real estate portfolio segments. A major risk arises from the necessity to complete projects within specified cost and time lines. Trends in the construction industry significantly impact the credit quality of these loans, as demand drives construction activity. In addition, trends in real estate values significantly impact the credit quality of these loans, as property values determine the economic viability of construction projects.

Individual loans and receivables in homogeneous loan portfolio segments are not evaluated for specific impairment. Rather, the sole component of the allowance for these loan types is determined by collectively measuring impairment reserve factors based on management's assessment of the following for each homogeneous loan portfolio segment: (1) inherent credit risk, (2) historical losses and (3) other qualitative factors. These reserve factors are described in further detail below for the Bank's only homogeneous loan portfolio segment.

Installment - An installment loan portfolio is usually comprised of a large number of small loans scheduled to be amortized over a specific period. Most installment loans are made directly for consumer purchases, but business loans granted for the purchase of heavy equipment or industrial vehicles may also be included. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate that the borrowers' capacity to repay their obligations may be deteriorating.

Although management believes the allowance to be adequate, ultimate losses may vary from its estimates. At least quarterly, the Board of Directors reviews the adequacy of the allowance, including consideration of the relative risks in the portfolio, current economic conditions and other factors. If the Board of Directors and management determine that changes are warranted based on those reviews, the allowance is adjusted. In addition, the Bank's primary regulators, the FDIC and the California Department of Financial Institutions, as an integral part of their examination process, review the adequacy of the allowance. These regulatory agencies may require additions to the allowance based on their judgment about information available at the time of their examinations.

Allowance for Losses Related to Undisbursed Loan Commitments: The Bank maintains a separate allowance for losses related to undisbursed loan commitments. Management estimates the amount of probable losses by applying the loss factors used in the allowance for loan loss methodology to an estimate of the expected usage and applies the factor to the unused portion of undisbursed lines of credit. This allowance totaled \$137 at both December 31, 2014 and 2013 and is included in accrued interest payable and other liabilities on the consolidated balance sheets.

Premises and Equipment: Premises and equipment are carried at cost. Depreciation is determined using the straight line method over the estimated useful lives of the related assets. The useful lives of premises are estimated to be forty years. The useful lives of furniture, fixtures and equipment are estimated to be two to ten years. Leasehold improvements are amortized over the estimated life of the asset or the life of the related lease, whichever is shorter. When assets are sold or otherwise disposed of, the cost and related accumulated depreciation or amortization are removed from the accounts, and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is charged to expense as incurred. The Bank evaluates premises and equipment for financial impairment as events or changes in circumstances indicate that the carrying amounts of such assets may not be fully recoverable.

Other Real Estate Owned: Other real estate owned is comprised of properties acquired through foreclosures in full or partial satisfaction of indebtedness. Upon acquisition of these properties, the assets are recorded at fair value less

estimated selling costs. Revised estimates to the fair value less cost to sell are reported as adjustments to the carrying amount of the asset, provided that such adjusted value is not in excess of the carrying amount at acquisition. Initial losses on properties acquired through full or partial satisfaction of debt are treated as credit losses and charged to the allowance for loan losses at the time of acquisition. Subsequent declines in value from the recorded amounts, routine holding costs and gains or losses upon disposition, if any, are included in noninterest expense as incurred.

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Core Deposit Intangible: The core deposit intangible represents the estimated fair value of the deposit relationships acquired in the acquisition of Yosemite Bank (YB) and has been amortized by the straight line method over an estimated life of eight years. Management evaluates the recoverability and remaining useful life annually to determine whether events or circumstances warrant a revision to the intangible asset or the remaining period of amortization. There were no such events or circumstances in 2013. The core deposit intangible was fully amortized at December 31, 2013.

Goodwill: Business combinations involving the Bank's acquisition of the equity interests or net assets of another enterprise give rise to goodwill. Goodwill represents the excess of the cost of YB over the net of the amounts assigned to assets acquired and liabilities assumed in the acquisition of YB. The value of goodwill is ultimately derived from the Bank's ability to generate earnings after the acquisition. A decline in net earnings could be indicative of a decline in the fair value of goodwill and result in impairment. For that reason, goodwill is assessed at least annually for impairment. There was no impairment resulting from management's assessment during 2014 or 2013.

Derivative Instruments: The Bank uses interest rate swap agreements to hedge various exposures or to modify interest rate characteristics of various loans for asset/liability management purposes. These derivative instruments are recognized on the

balance sheet at their estimated fair value. On the date the derivative contract is originated, the Bank designates the derivative as a hedge of fair value of a recognized asset or liability or of an unrecognized firm commitment "fair value" hedge. Changes in the fair value of a derivative instrument that is highly effective and that is designated and qualifies as a fair value hedge, along with the loss or gain on the hedged asset or liability that is attributable to the hedged risk (including losses or gains on firm commitments), are recorded in current period earnings.

The Bank formally documents all relationships between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedged transactions. This process includes linking all derivatives that are designated as fair value hedges to specific assets and liabilities on the balance sheet. The Bank also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values of hedged items. When it is determined that a derivative is not highly effective as a hedge or that it has ceased to be a highly effective hedge, the Bank discontinues hedge accounting prospectively when (1) it is determined that the derivative is no longer effective in offsetting changes in the fair value of a hedged item; (2) the derivative expires or is sold, terminated or exercised; (3) a hedged firm commitment no longer meets the definition of a firm commitment; or (4) management determines that designation of the derivative as a hedge instrument is no longer appropriate.

When hedge accounting is discontinued because it is determined that the derivative no longer qualifies as an effective fair value hedge, the derivative will continue to be carried on the balance sheet at its fair value, and the hedged asset or liability will no longer be adjusted for changes in fair value. When hedge accounting is discontinued because the hedged item no longer meets the definition of a firm commitment, the derivative will continue to be carried on the balance sheet at its fair value, and any asset or liability that was recorded pursuant to recognition of the firm commitment will be removed from the balance sheet and recognized as a gain or loss in current period earnings. In all other situations in which hedge accounting is discontinued, the derivative will be carried at its fair value on the balance sheet, with changes in its fair value recognized in current period earnings.

Income Taxes: Deferred tax assets and liabilities are recognized for the income tax consequences of temporary differences between the financial statement and tax bases of existing assets and liabilities. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. On the consolidated balance sheets, net deferred tax assets are included in accrued interest receivable and other assets.

The Bank uses a comprehensive model for recognizing, measuring, presenting and disclosing in the financial statements tax positions taken or expected to be taken on its tax returns. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Earnings Per Share: Basic earnings per share (EPS) is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding for the period. All outstanding nonvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities for this calculation. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options and restricted stock, result in the issuance of common stock which shares in the earnings of the Bank. The treasury stock method is applied to determine the dilutive effect of stock options and nonvested restricted stock in computing diluted earnings per share.

Share-Based Compensation: The Bank has two share-based compensation plans: 1) the Premier Valley Bank Amended and Restated 2001 Equity Incentive Plan (the "2001 Plan"), which, although expired in 2011, was shareholder approved and, among other things, permitted the grant of stock options and restricted stock of up to 2,229 shares of the Bank's common stock; and 2) the Premier Valley Bank 2011 Equity Incentive Plan (the "2011 Plan"), which has also been approved by the shareholders and permits the grant of up to 1,800 shares of the Bank's common stock. The plans are designed primarily to attract and retain

employees and directors. The amount, frequency and terms of share-based awards may vary based on competitive practices, the Bank's operating results and government regulations. New shares are issued upon stock option exercise or reserved and

treated as outstanding shares in the case of restricted share grants. The plans do not provide for the settlement of awards in cash. Under the 2011 Plan, 1,553 shares of common stock are reserved for future issuance to employees and directors under various types of awards including stock options, restricted stock, stock awards and qualified performance-based awards. The plans require that the option or share price may not be less than the fair market value of the stock at the date the option or share award is granted, and that the stock must be paid in full at the time the option is exercised. All options expire on a date determined by the Board of Directors, but not later than ten years from the date of grant. The vesting period is determined by the Board of Directors and is generally over a three to four year period.

Restricted stock awards are grants of shares of common stock that are subject to forfeiture until specific conditions or goals are met. Conditions may be based on continuing employment or achieving specified performance goals. During the period of restriction, participants holding restricted stock have full voting and dividend rights. The restrictions lapse in accordance with a schedule or with other conditions determined by the Board of Directors. There were 47 and 57 restricted shares granted under the 2011 Plan in 2014 and 2013, respectively.

The Bank measures the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. Management estimates the fair value of each option award as of the date of grant using a Black-Scholes-Merton option pricing model. Expected volatility is based on historical volatility of the Bank's common stock. The Bank uses the "simplified" method to determine the expected term of the Bank's options due to the lack of sufficient historical data. The risk free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of grant. In addition to these assumptions, management makes estimates regarding pre-vesting forfeitures that will impact total compensation expense recognized under the plans. There were no stock options granted in 2014 or 2013.

Comprehensive Income: Comprehensive income is reported in addition to net income. Comprehensive income is a more inclusive financial reporting methodology that includes disclosure of other comprehensive income items that historically have not been recognized in the calculation of net income. Unrealized gains or losses on the Bank's

available-for-sale investment securities are included in other comprehensive income or loss. Total comprehensive income and the components of other comprehensive income are presented in the consolidated statements of comprehensive income.

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Adoption of New Financial Accounting Standards: In January 2014, the FASB issued ASU No. 2014-1, Investments-Equity Method and Joint Ventures-Accounting for Investments in Qualified Affordable Housing Projects. This guidance represents a consensus of the Emerging Issues Task Force and sets forth new accounting for qualifying investments in flow-through limited liability entities that invest in affordable housing projects. The new guidance allows a limited liability investor that meets certain conditions to amortize the cost of its investment in proportion to the tax credits and other tax benefits it receives. The new accounting method, referred to as the proportional amortization method, allows amortization of the tax credit investment to be reflected along with the primary benefits, the tax credits and other tax benefits, on a net basis in the income statement within the income tax expense line. For public business entities, the guidance is effective for interim and annual periods beginning after December 15, 2014. For all other entities, the guidance is effective for annual periods beginning after December 15, 2014, and interim periods within annual periods beginning after December 15, 2015. If elected, the proportional amortization method is required to be applied retrospectively. Early adoption is permitted in the annual period for which financial statements have not been issued.

The Bank made investments in low income housing totaling \$6,500 and \$3,500 at December 31, 2014 and 2013, respectively. Amounts funded totaled \$2,248 and \$875 at December 31, 2014 and 2013, respectively. The Bank adopted the proportional amortization method of accounting for its low income housing investments in the fourth quarter of 2014. The Company quantified the impact of adopting the proportional amortization method compared to the equity method to its current year and prior period financial statements. The Company determined that the adoption of the proportional amortization method did not have a material impact on its financial statements. The low income housing investment losses, net of the tax benefits received, totaling \$265 and \$37 for 2014 and 2013, respectively, are included in income tax expense on the consolidated income statement for both 2014 and 2013. Low income housing tax credits received totaled \$198 and \$0, for 2014 and 2013, respectively.

In January 2014, the FASB issued ASU No. 2014 - 04, Receivables - Troubled Debt Restructurings by Creditors. With these changes, the FASB amended existing guidance to clarify when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan should be derecognized and the real estate recognized. These amendments clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either: (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure, or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additional disclosures are required. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014, and can be applied using a modified retrospective or prospective transition method. The adoption of this standard is not expected to have a material effect on the Bank's financial position or operating results.

In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606). This amendment supersedes and replaces nearly all existing revenue recognition guidance, including industry-specific guidance, establishes a new control-based revenue recognition model, changes the basis for deciding when revenue is recognized over time or at a point in time, provides new and more detailed guidance on specific topics and expands and improves disclosures about revenue. In addition, this amendment specifies the accounting for some costs to obtain or fulfill a contract with a customer. These amendments are effective for annual reporting periods beginning after December 31, 2016, including interim periods within that reporting period. The

Bank is currently in the process of evaluating the impact of the adoption of this new accounting standard on the consolidated financial statements.

# PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

#### NOTE 2 - AVAILABLE-FOR-SALE INVESTMENT SECURITIES

The amortized cost and fair value of available-for-sale investment securities consisted of the following:

2014			
Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
\$45,382	\$882	\$(421	) \$45,843
148,206	1,013	(821	) 148,398
18,453	96	(32	) 18,517
\$212,041	\$1,991	\$(1,274	) \$212,758
	Cost \$45,382 148,206 18,453	Amortized Gross Unrealized Gains \$45,382 \$882 148,206 1,013 18,453 96	Amortized Cost         Gross Unrealized Gains         Gross Unrealized Unrealized Losses           \$45,382         \$882         \$(421)           148,206         1,013         (821)           18,453         96         (32)

Net unrealized gains on available-for-sale investment securities totaling \$717 were recorded, net of \$295 in tax obligations, as accumulated other comprehensive income, a separate component of shareholders' equity at December 31, 2014. Gross proceeds totaling \$1,241 and gains totaling \$741 were realized on the sale of available-for-sale investment securities for the year ended December 31, 2014.

	2013			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Obligations of states and political subdivisions	\$46,416	\$356	\$(1,462	) \$45,310
Mortgage-backed securities - residential	97,916	404	(2,032	) 96,288
Corporate obligations	18,930	152	(544	) 18,538
	\$163,262	\$912	\$(4,038	) \$160,136

Net unrealized losses on available-for-sale investment securities totaling \$3,126 were recorded, net of \$1,282 in tax benefits, as accumulated other comprehensive loss, a separate component of shareholders' equity at December 31, 2013. Gross proceeds totaling \$18,663 and gains totaling \$363 were realized on the sale of available-for-sale investment securities for the year ended December 31, 2013.

The amortized cost and fair value of available-for-sale investment securities at December 31, 2014 by contractual maturity is shown below. Expected maturities may differ from contractual maturities because the issuers of certain securities may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized	Estimated
		Fair
	Cost	Value
Within one year	\$3,964	\$3,994
After one year through five years	11,908	11,991
After five years through ten years	17,087	17,028
After ten years	30,876	31,347
Investment securities not maturing at a specified date:	63,835	64,360
Mortgage-backed securities - residential	148,206	148,398
	\$212,041	\$212,758

PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

#### NOTE 2 - AVAILABLE-FOR-SALE INVESTMENT SECURITIES (Continued)

Investment securities with amortized costs totaling \$444 and \$842 and fair values totaling \$475 and \$895 were pledged to secure various borrowing arrangements at December 31, 2014 and 2013, respectively.

The following table shows gross unrealized losses and estimated fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2014 and 2013:

	Less than 12 Months			12 Months or More			Total		
	Estimated Fair Value	Unrealized Losses		Estimated Fair Value	Unrealized Losses		Estimated Fair Value	Unrealized Losses	
December 31, 2014									
Obligations of states and political subdivisions	\$3,864	\$(22	)	\$12,864	\$(399	)	\$16,728	\$(421	)
Mortgage-backed securities-residential	29,284	(88)	)	26,904	(733	)	56,188	(821	)
Corporate obligations	3,989 \$37,137	(11 \$(121	_	2,979 \$42,747	(21 \$(1,153	)	6,968 \$79,884	(32 \$(1,274	)
December 31, 2013									
Obligations of states and political subdivisions	\$22,037	\$(870	)	\$9,231	\$(592	)	\$31,268	\$(1,462	)
Mortgage-backed securities-residential	53,211	(993	)	19,432	(1,039	)	72,643	(2,032	)
Corporate obligations	4,916 \$80,164	(84 \$(1,947	)	4,039 \$32,702	(460 \$(2,091	)	8,955 \$112,866	(544 \$(4,038	)

Other-Than-Temporary Impairment: Management considers many factors in its assessment of the investment portfolio for other-than-temporary impairment of investment securities. In addition to internally applied measures, the Bank also employs the services of an independent analytics provider to assess the financial strength of the issuers that comprise the municipal portion of the portfolio.

Obligations of States and Political Subdivisions: Management believes the unrealized losses on the Bank's investments in obligations of states and political subdivisions are a result of changes in interest rate spreads or in interest rates themselves relative to the time of purchase of the securities in a market loss position. The Bank generally invests in bond issuances that are considered general obligations of the municipality or less commonly, bonds that are supported by a specific revenue source of the issuer. The Bank also endeavors to invest in those issuances that are supported by independent bond insurance or for which the state in which the issuer resides has provided a fund supporting repayment of the securities (in lieu of insurance). The Bank has the ability and intent to hold these securities to maturity. Management does not consider any securities in this segment of the investment portfolio to be other-than-temporarily impaired at December 31, 2014.

Mortgage-Backed Securities - Residential: Management believes that the unrealized losses on the Bank's investments in mortgage-backed securities issued by U.S. Government sponsored entities are due to changes in current market rates of interest relative to the time of purchase of the securities. The Bank has the intent and ability to hold these securities to maturity. Management does not consider these securities to be other-than-temporarily impaired at December 31, 2014.

# PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

## NOTE 2 - AVAILABLE-FOR-SALE INVESTMENT SECURITIES (Continued)

Corporate Obligations: The Bank holds one security that, as of December 31, 2014, has been in a loss position for longer than twelve months. Management has reviewed the earnings performance of the underlying company and notes that earnings have trended positively year over year. The Bank has also identified two independent companies that have rated the issuing company as a "strong buy" or as "outperform". At December 31, 2014, this security is within less than one percentage point of

par value. The Bank has the intent and the ability to hold this security to maturity. Management does not consider this security to be other-than-temporarily impaired at December 31, 2014.

#### **NOTE 3 - LOANS**

Outstanding loans at December 31, 2014 and 2013 are summarized as follows:

2014	2013	
\$63,169	\$42,654	
60,102	59,493	
226,345	221,820	
35,938	25,329	
2,432	5,378	
387,986	354,674	
(869	) (715	)
(4,194	) (4,595	)
\$382,923	\$349,364	
	\$63,169 60,102 226,345 35,938 2,432 387,986 (869 (4,194	\$63,169 \$42,654 60,102 59,493 226,345 221,820 35,938 25,329 2,432 5,378 387,986 354,674 (869 ) (715 (4,194 ) (4,595

#### NOTE 4 - ALLOWANCE FOR LOAN LOSSES

The following tables show the allocation of the allowance for loan losses by portfolio segment and by impairment methodology:

December 31, 2014	Commercial	Real Estate Residential		Real Estate Commercial		Real Estate Construction	Installment		Total	
Allowance for Loan										
Losses:										
Beginning Balance	\$996	\$600		\$2,164		\$754	\$81		\$4,595	
(Reversal of) provision for loan losses	(237)	(424	)	18		203	(60	)	(500	)
Loans charged off	(104)	· —		(72	)		(13	)	(189	)
Recoveries	232			39		10	7		288	
Ending balance allocated to portfolio segments Ending balance:	\$887	\$176		\$2,149		\$967	\$15		\$4,194	
individually evaluated for impairment	\$237	\$18		\$479		\$73	\$—		\$807	
Ending balance: collectively evaluated for impairment Loans	\$650	\$158		\$1,670		\$894	\$15		\$3,387	

Ending balance	\$63,047	\$59,871	\$225,829	\$35,938	\$2,432	\$387,117
Ending balance:						
individually evaluated for	\$2,128	\$200	\$3,027	\$9,036	<b>\$</b> —	\$14,391
impairment						
Ending balance:						
collectively evaluated for	\$60,919	\$59,671	\$222,802	\$26,902	\$2,432	\$372,726
impairment						

#### PREMIER VALLEY BANK

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

## NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables show the allocation of the allowance for loan losses by portfolio segment and by impairment methodology:

December 31, 2013	Commercial		Real Estate Residential		Real Estate Commercial	Real Estate Construction	Installment		Total	
Allowance for Loan										
Losses:										
Beginning Balance	\$1,121		\$1,067		\$2,150	\$773	\$166		\$5,277	
(Reversal of) provision for loan losses	(111	)	(428	)	152	(19)	(94	)	(500	)
Loans charged off	(127	)	(68	)	(157)	_	(2	)	(354	)
Recoveries	113		29		19	_	11		172	
Ending balance allocated to portfolio segments	\$996		\$600		\$2,164	\$754	\$81		\$4,595	
Ending balance: individually evaluated for impairment	\$49		\$—		\$372	\$—	<b>\$</b> —		\$421	
Ending balance: collectively evaluated for impairment	\$947		\$600		\$1,792	\$754	\$81		\$4,174	
Loans	¢ 42 25 4		¢ 50, 160		Ф <b>221</b> 925	¢25,220	¢ 5, 270		Φ252.050	
Ending balance	\$42,254		\$59,162		\$221,835	\$25,329	\$5,379		\$353,959	
Ending balance: individually evaluated for impairment	\$1,820		\$200		\$3,420	\$9,038	\$—		\$14,478	
Ending balance: collectively evaluated for impairment	\$40,434		\$58,962		\$218,415	\$16,291	\$5,379		\$339,481	

The following tables show the loan portfolio allocated by management's internal risk ratings:

Commercial and Real Estate Credit Exposure

Commercial and Real Estate Credit Exposure Credit Risk Profile by Internally Assigned Grade								
Commercial	Residential Commerci		Construction	Total				
\$55,532	\$59,576	\$222,802	\$25,879	\$363,789				
_				_				
5,387	95		1,023	6,505				
2,128	200	3,027	9,036	14,391				
\$63,047	\$59,871	\$225,829	\$35,938	\$384,685				
	Credit Risk Pro Commercial \$55,532 — 5,387 2,128	Credit Risk Profile by Internal Commercial Real Estate Residential  \$55,532 \$59,576 5,387 95 2,128 200	Credit Risk Profile by Internally Assigned G Commercial Real Estate Real Estate Residential Commercial  \$55,532 \$59,576 \$222,802	Commercial         Real Estate Residential         Real Estate Commercial         Real Estate Construction           \$55,532         \$59,576         \$222,802         \$25,879           —         —         —           5,387         95         —         1,023           2,128         200         3,027         9,036				

Installment Credit Exposure

Credit Risk Profile Based on Payment Activity

Auto Other Total

Grade:

Performing	\$11	\$2,421	\$2,432
Non-performing	_	_	_
Total	\$11	\$2,421	\$2,432
F-20			

# PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

NOTE 4 - ALLOWAINC	L FOR LOAI	`	*	a		
December 31, 2013				te Credit Exposi		
2000moer 31, 2013		Credit Risk l	•	rnally Assigned		
		Commercial	Real Estate	Real Estate	Real Estate	Total
		Commercial	Residential	Commercial	Construction	Total
Grade:						
Pass		\$37,257	\$58,962	\$217,164	\$16,291	\$329,674
Special mention		119	<del></del>	675		794
Substandard		3,058		576		3,634
		·	200	3,420	0.029	•
Impaired		1,820		•	9,038	14,478
Total		\$42,254	\$59,162	\$221,835	\$25,329	\$348,580
			Credit Exposu			
		Credit Risk		on Payment Act		
		Auto	(	Other	Total	
Grade:						
Performing		\$25	\$	55,354	\$5,379	
Non-performing			_	_		
Total		\$25	\$	55,354	\$5,379	
The following tables sho	w an aging ana			· ·	, ,	
_	30-89 Days	90 Days and		Total		
December 31, 2014	Past Due	Still Accruing	Nonaccrual	Past Due	Current	Total
Commercial:	I ast Duc	Sun Accounting		I ast Duc		
	¢210	Ф	¢	¢210	¢ (0.700	¢ (2 047
Commercial	\$319	\$—	<b>\$</b> —	\$319	\$62,728	\$63,047
Real estate-residential	141	_	_	141	59,730	59,871
Real estate-commercial	1,081		348	1,429	224,400	225,829
Real estate-construction	_	_	8,064	8,064	27,874	35,938
Installment						
Auto		_	_		11	11
Other					2,421	2,421
Total	\$1,541	<b>\$</b> —	\$8,412	\$9,953	\$377,164	\$387,117
	+ -,	•	+ -,	+ > ,> = =	7-7-7	+,
	30-89 Days	90 Days and		Total		
December 31, 2013	Past Due	Still Accruing	Nonaccrual	Past Due	Current	Total
Commercial:	I ast Duc	Juli Acciumg		1 ast Duc		
	<b>0</b> 4 4 1	ф	<b>0.1.4</b>	<b>ACE</b> 5	¢ 41 500	Φ 40 05 4
Commercial	\$441	\$—	\$214	\$655	\$41,599	\$42,254
Real estate-residential	108	_	_	1	59,054	59,162
Real estate-commercial	803		393	1,196	220,639	221,835
Real estate-construction	_	_	8,044	8,044	17,285	25,329
Installment						
Auto	10	_	_	10	15	25
Other	2		_	2	5,352	5,354
Total	\$1,364	\$—	\$8,651	\$10,015	\$343,944	\$353,959
= = ====	+ -,c o .	7	,	+ 10,010	+ = , >	+ 222,737

Interest forgone on nonaccrual loans totaled \$691 and \$740 for the years ended December 31, 2014 and 2013, respectively

# PREMIER VALLEY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013

# NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables show information related to impaired loans at and for the year ended:

December 31, 2014	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Commercial	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —
Real estate-residential	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —
Real estate-commercial	\$157	\$279	<b>\$</b> —	\$284	<b>\$</b> —
Real estate-construction	\$8,064	\$9,527	<b>\$</b> —	\$9	