

COGENT COMMUNICATIONS GROUP INC

Form 8-K/A

June 17, 2002

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 8-K/A  
AMENDMENT NO. 1

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

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Date of report (date of earliest event reported): April 4, 2002  
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Cogent Communications Group, Inc.  
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(Exact Name of Registrant as  
Specified in Charter)

1-31227  
-----

(Commission File No.)

52-2337274  
-----

(IRS Employer  
Identification No.)

Delaware  
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(State or Other Jurisdiction  
of Incorporation)

1015 31st Street N.W.  
Washington, DC 20007  
(Address of Principal  
Executive Offices)

(202) 295-4200  
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(Registrant's telephone  
number, including area code)

ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS.

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As reported on its current report on Form 8-K filed April 4, 2002, on April 2, 2002, Cogent Communication Corporation, Inc. ("Cogent") completed its acquisition of certain assets and the assumption of certain liabilities of PSINet Inc. ("PSINet").

Pursuant to Item 7(a)(4) of Form 8-K, this Form 8-K/A amends the current report on Form 8-K filed April 4, 2002 to include (1) the statements of PSINet required by Item 7(a) of Form 8-K and (2) the pro forma financial information required by Item 7(b) of Form 8-K.

### ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

#### (a) Financial Statements of Businesses Acquired.

The following financial statements required by Item 7(a) of Form 8-K relating to PSINet are filed herewith:

Report of Independent Accountants

Statement of Assets Acquired and Liabilities Assumed as of December 31, 2001 and March 31, 2002 (unaudited)

Statements of Revenues and Direct Expenses for the year ended December 31, 2001 and the three months ended March 31, 2002 (unaudited) and March 31, 2001 (unaudited)

Notes to Statements

#### (b) Pro Forma Financial Information.

The following pro forma financial information required by Item 7(b) of Form 8-K relating to Cogent's acquisition of certain assets and the assumption of certain liabilities of PSINet is filed herewith:

- Cogent Communications Group, Inc. pro forma balance sheet as of March 31, 2002 (unaudited)
- Explanatory notes to pro forma balance sheet
- Cogent Communications Group, Inc. pro forma balance sheet as of December 31, 2001 (unaudited)
- Explanatory notes to pro forma balance sheet
- Cogent Communications Group, Inc. pro forma statement of operations for the year ended December 31, 2001 (unaudited)
- Explanatory notes to pro forma statement of operations
- Cogent Communications Group, Inc. pro forma statement of operations for the three months ended March 31, 2002 (unaudited)
- Explanatory notes to pro forma statement of operations

#### (c) Exhibits

- 2.1 Asset Purchase Agreement, dated February 26, 2002, by and among Cogent Communications, PSINet et al. (previously filed as Exhibit 2.1 to our Form 8-K, dated February 26, 2002, and incorporated herein by reference).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

COGENT COMMUNICATIONS GROUP, INC.

Date: June 17, 2002

By: /s/ THADDEUS G. WEED

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Name: Thaddeus G. Weed

Title: Vice President and Controller

REPORT OF INDEPENDENT ACCOUNTANTS

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To the Board of Directors and  
Shareholders of Cogent Communications Group, Inc.

We have audited the accompanying Statement of Assets Acquired and Liabilities Assumed and the related Statement of Revenues and Direct Expenses of PSINet Inc. Project Phoenix as of and for the year ended December 31, 2001. These statements are the responsibility of the management of Cogent Communications Group, Inc. ("Cogent"). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in these statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of these statements. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statements were prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission (for inclusion in Cogent's Current Report on Form 8-K) as described in Note 2 and are not intended to be a complete presentation of the financial position or results of operations of PSINet Inc.

In our opinion, the statements referred to above present fairly, in all material respects, the assets acquired and liabilities assumed as of December 31, 2001 and the revenues and direct expenses for the year ended December 31, 2001, as described in Note 2, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 1, on April 2, 2002, Cogent acquired selected assets and liabilities of PSINet Inc. for a total cash purchase price of approximately

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\$9.5 million.

/s/ PricewaterhouseCoopers LLP  
Washington, D.C.  
June 13, 2002

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PSINET INC. PROJECT PHOENIX  
STATEMENT OF ASSETS ACQUIRED  
AND LIABILITIES ASSUMED

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ASSETS ACQUIRED:

Accounts receivable (net of allowance for doubtful accounts of  
\$2,027,000 and \$2,168,000, respectively) \$  
Other assets  
Fixed assets, net

DECEMBER  
2002  
-----

Total assets acquired

LIABILITIES ASSUMED:

Deferred revenue

Total liabilities assumed

Net assets acquired

\$  
=====

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART  
OF THESE STATEMENTS.

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PSINET INC. PROJECT PHOENIX  
STATEMENTS OF REVENUES AND  
DIRECT EXPENSES

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|   | YEAR ENDED<br>DECEMBER 31, 2001 | THREE-MO<br>PERIOD EN<br>MARCH 3<br>2002<br>(UNAUDIT |
|---|---------------------------------|--|
|   | -----                           | -----  |
| Revenues, net                           | \$ 56,916,000                   | \$ 14,10   |
| Direct expenses:                        |                                 |  |
| Cost of revenues                        | 50,752,000                      | 11,20  |
| Sales and marketing                     | 2,846,000                       | 74   |
| General and administrative              | 11,339,000                      | 1,08   |
| Depreciation and amortization           | 92,962,000                      | 1,08   |
| Impairment charges                      | 295,521,000                     |  |
|   | -----                           | -----  |
| Total direct expenses                   | 453,420,000                     | 14,12  |
|   | -----                           | -----  |
| Excess of direct expenses over revenues | \$ (396,504,000)                | \$ (1  |
|   | =====                           | =====  |

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART  
OF THESE STATEMENTS.

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PSINET INC. PROJECT PHOENIX

NOTES TO STATEMENTS

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1. BUSINESS AND ASSET PURCHASE AGREEMENT

On February 26, 2002, a wholly-owned subsidiary of Cogent Communications Group, Inc. ("Cogent") entered into an agreement to acquire selected assets and liabilities of PSINet Inc.'s United States operations ("PSINet Project Phoenix"). The acquisition was consummated on April 2, 2002 (the "Close Date") for a total cash purchase price of approximately \$9.5 million.

PSINet Inc. ("PSINet") was organized in October 1989 and provided retail and wholesale Internet services and end-to-end information technology (IT) services, primarily to business customers. PSINet's services and products included dedicated and global dial-up access, managed services, collocation and shared hosting, enterprise resource planning system implementation, application development, application service provider offerings and managed applications. PSINet also provided wholesale and private label network connectivity and related services to other Internet service providers and telecommunications carriers to further utilize its network capacity. The provision of wholesale internet services, end-to-end IT solutions, and private label network connectivity and related services either ceased

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during 2001 or was not part of the acquired business noted above.

On May 31, 2001, PSINet filed a voluntary petition for relief under Chapter 11 of the United States Bankruptcy Code. From May 31, 2001 through April 1, 2002, PSINet continued to operate their business as a debtor-in-possession.

Assets acquired by Cogent included all accounts receivable balances, security deposits and prepayments related to acquired assets, certain owned telecommunications, computer and office equipment, certain leasehold improvements and certain indefeasible rights-of-use (IRU) capital lease agreements for fiber optic cable. Cogent also acquired certain assets and succeeded to certain agreements not reflected in PSINet's historical financial statements, prepared in accordance with accounting principles generally accepted in the United States of America. Such assets and agreements included customer contracts, certain intellectual property, the PSINet tradename, selected peering arrangements and operating leases for three web-hosting data centers, which were assumed on a prospective basis from the Close Date. Cogent has assumed the obligation to provide services to certain customers subsequent to the Close Date, including those for which PSINet had received payment for such services prior to April 2, 2002. As a result of these obligations, deferred revenues are reflected in the statement of assets acquired and liabilities assumed. Cogent also assumed certain leased circuits on a prospective basis from the Close Date.

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PSINET INC. PROJECT PHOENIX

NOTES TO STATEMENTS

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### 2. BASIS OF PRESENTATION

The accompanying statement of assets acquired and liabilities assumed as of December 31, 2001 and the statement of revenues and direct expenses for the year then ended has been prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission ("SEC") (for inclusion in Cogent's Current Report on Form 8-K). The net assets acquired constitute a business pursuant to rules and regulations of the SEC.

The statement of assets acquired and liabilities assumed includes those United States assets and liabilities of PSINet which are subject to the asset purchase agreement, as described in more detail in Note 1 above and in Section 2 of the Asset Purchase Agreement dated February 26, 2002.

The statement of revenues and direct expenses includes only those revenues and expenses directly related to the acquired assets in the United States. Although Cogent acquired all of PSINet U.S. accounts receivable, including accounts receivable arising from customer relationships that were not acquired by Cogent, only revenues related to the customer relationships that were acquired and which will be served by Cogent on a prospective basis are included in this statement of revenues and direct expenses. Although Cogent did not acquire all of the U.S. fixed assets and software utilized by PSINet, the depreciation and other charges related to certain of these assets which were not acquired are included as direct expenses since they were necessary to support the revenue base of the acquired business during the periods presented. It was impracticable to allocate a

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certain portion of depreciation and other charges to the acquired business since such assets formed a network which, as a whole, was necessary to support the acquired revenue base. As such, all depreciation and other charges related to the aforementioned assets are included as direct expenses.

Direct expenses also include an allocation of certain expenses directly attributable to the acquired business, the most significant of which relate to advertising, property taxes, licenses, building depreciation and internal communications charges. Allocation methodologies were based on relative percentages of the acquired business as compared to PSINet's United States business, including relative revenue, relative payroll costs, relative fixed asset balances and relative square feet of the owned headquarters building. The use of these allocation methodologies necessarily involved estimates and judgments; management believes the allocation methodologies and resulting percentages represent a reasonable and appropriate approach to allocating such direct expenses. Although the headquarters building is not being purchased by Cogent, a certain portion of the depreciation was allocated as a direct cost, given that the building was used for operating purposes to support the revenue base of the acquired business during the periods presented.

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PSINET INC. PROJECT PHOENIX

NOTES TO STATEMENTS

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All non-direct costs such as income taxes, treasury, accounting and legal services, goodwill amortization, interest expense and other non-operating expenses, have been excluded from this statement.

The statements are not indicative of the financial condition or results of operations of the acquired business on a prospective basis due to changes in the business, including, among other things, the bankruptcy proceedings of PSINet. Further, the omission or inclusion of various operating expenses in these statements may not be indicative of such expenses of the acquired business on a prospective basis.

Given the nature of these statements, the preparation of cash flow information relating to operating, investing and financing activities of PSINet Project Phoenix was impracticable.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies not disclosed elsewhere in the statements are as follows:

#### USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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## UNAUDITED INTERIM STATEMENTS

In the opinion of Cogent management, the accompanying unaudited statement of assets acquired and liabilities assumed as of March 31, 2002 and the unaudited statements of revenues and direct expenses for the three-month periods ended March 31, 2002 and 2001 contain all adjustments of a normal, recurring nature which are necessary for a fair statement of the results for the interim periods presented. The revenues and direct expenses are not necessarily indicative of results for the entire year.

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## PSINET INC. PROJECT PHOENIX

### NOTES TO STATEMENTS

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#### REVENUE RECOGNITION

Revenue is recognized when persuasive evidence of an agreement exists, the terms are fixed or determinable, services are performed and collection is reasonably assured.

Revenues from access and hosting services are recognized ratably over the terms of the contracts, which are generally one to three years. Revenues are recorded net of customer credits. Cash received in advance of revenue earned is recorded as deferred revenues.

#### ADVERTISING COSTS

Advertising costs are expensed in the period incurred. Advertising expenses were \$1,387,000 for the year ended December 31, 2001.

#### CONCENTRATIONS OF CREDIT RISK AND ALLOWANCE FOR DOUBTFUL ACCOUNTS

Financial instruments that potentially present concentrations of credit risk consist of accounts receivable. Credit risk inherently increased after PSINet's voluntary petition for bankruptcy on May 31, 2001 and after customers became aware of the proposed acquisition by Cogent. The allowance for doubtful accounts was based on an analysis of all U.S. customers of PSINet since Cogent acquired all of PSINet's receivables, despite the fact that Cogent will only service a certain portion of the customers on a prospective basis. Bad debt expense of \$491,000 for the year ended December 31, 2001 and of \$123,000 (unaudited) and \$141,000 (unaudited) for the three-month periods ended March 31, 2001 and 2002, respectively, relate only to the acquired customer base which will be served by Cogent on a prospective basis.

No individual customer accounted for more than 10% of PSINet Project Phoenix' revenue for the year ended December 31, 2001 or accounts receivable at December 31, 2001.

#### EQUIPMENT AND LEASEHOLD IMPROVEMENTS

Telecommunications, computer and office equipment is recorded at cost less accumulated depreciation, which is provided on the straight-line method over the estimated useful lives of the assets, which range from



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three to five years. Cost includes major expenditures for improvements and replacements that extend useful lives or increase capacity of the assets. Expenditures for maintenance and repairs are expensed as incurred. Leasehold improvements include costs associated with

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### PSINET INC. PROJECT PHOENIX

#### NOTES TO STATEMENTS

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telecommunications equipment installations and building improvements and are depreciated over the shorter of the estimated useful life (generally five to seven years) or the related lease term.

#### INDEFEASIBLE RIGHTS-OF-USE AGREEMENTS

Indefeasible right-of-use (IRU) agreements represent the right to access and use certain dark and lit fiber facilities obtained under capital-lease agreements. The IRU agreements are recorded at their historical cost if paid up-front or at the net present value of the future minimum lease payments. The cost is being amortized on a straight-line basis over the respective terms of the arrangements, which range from six years to twenty years based on the amendments in effect at December 31, 2001. Cogent has purchased five IRU agreements in connection with the acquisition. PSINet entered into amendments for two IRU agreements during 2001 to reduce the terms of the agreements; these amendments did not change the capital lease classification of the arrangements. On April 2, 2002, one other IRU agreement was amended to reduce the term from 20 years to 8 years; this amendment also did not change the capital lease classification of the arrangement. Interest costs associated with significant capital additions are capitalized.

#### IMPAIRMENT OF ASSETS

Management periodically evaluates the recoverability of its long-lived assets, including assets under IRU arrangements. When indicators of potential impairment are present, management evaluates the carrying value of these assets in relation to the operating performance of the business and future undiscounted cash flows expected to result from the use of these assets to determine if an impairment exists. If an impairment is present, the assets are reported at the lower of carrying value or fair value. See discussion of 2001 impairment charges in Note 4.

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments consist of accounts receivable. The fair value of accounts receivable at December 31, 2001 approximates the net carrying value of such receivables at that date.

#### RECENT ACCOUNTING PRONOUNCEMENTS

In October 2001, the FASB issued SFAS No. 144, Accounting For The Impairment Or Disposal Of Long-Lived Assets. This statement replaces SFAS No. 121, Accounting For The Impairment Of Long-Lived Assets And For Long-Lived Assets To Be Disposed Of.

## PSINET INC. PROJECT PHOENIX

## NOTES TO STATEMENTS

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SFAS No. 144 retains the fundamental provisions of SFAS No. 121 for the recognition and measurement of the impairment of long-lived assets to be held and used and for those to be disposed of by sale. This statement applies to all long-lived assets, including discontinued operations, and replaces the provisions of APB Opinion No. 30 for the disposal of segments of a business. This statement requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. This statement is effective for PSINet beginning January 1, 2002. The adoption of SFAS No. 144 did not result in a material impact to the statements of PSINet Project Phoenix.

## 4. IMPAIRMENT OF ASSETS

In light of the difficulty in readily disposing of PSINet's U.S. assets in bankruptcy, management determined during the fourth quarter of 2001 that the estimated undiscounted cash flows associated with long-lived assets acquired would not be sufficient to recover the net book value of such assets. In accordance with SFAS No. 121, PSINet Project Phoenix recorded an impairment charge of approximately \$295 million at December 31, 2001 to reflect its long-lived assets at estimated fair value. The fair values, as required by SFAS No. 121, did not consider the value of such assets in a forced sale or liquidation; rather, the values were based upon the purchase price paid by Cogent and allocated to the individual long-lived assets based upon industry fair value comparables (including recent Cogent acquisitions) for the related assets. Such fair value allocations necessarily involved the use of judgments and estimates which management believe to be reasonable and appropriate.

## 5. FIXED ASSETS

Fixed assets consisted of the following:

|                                       | DECEMBER<br>31, 2001 | MARCH 31,<br>2002<br>(UNAUDITED) |
|---------------------------------------|----------------------|----------------------------------|
|                                       | -----                | -----                            |
| Equipment                             | \$ 940,000           | \$ 940,000                       |
| Leasehold improvements                | 658,000              | 658,000                          |
| Indefeasible rights-of-use agreements | 8,028,000            | 8,028,000                        |
|                                       | -----                | -----                            |
|                                       | 9,626,000            | 9,626,000                        |
| Less: Accumulated depreciation        | -                    | (737,000)                        |
|                                       | -----                | -----                            |

\$ 9,626,000      \$ 8,889,000  
 =====

PSINET INC. PROJECT PHOENIX

NOTES TO STATEMENTS

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The cost basis of the fixed assets at December 31, 2001 represents the new cost basis subsequent to the impairment write-down (Note 4). Equipment consists principally of telecommunications equipment and, to a lesser extent, office equipment. Leasehold improvements relate to the three web-hosting data center operating lease sites assumed by Cogent. IRU assets relate to five capital lease arrangements (Note 3).

6. COMMITMENTS

PSINet Project Phoenix has guaranteed monthly usage levels of data and voice communications with certain of its telecommunications vendors. In addition, PSINet Project Phoenix has separate operating and maintenance agreements related to the IRU's and non-cancelable operating leases for three web-hosting data centers. Charges under the operating and maintenance agreements expire in various years through 2019. The operating leases expire in various years through 2009. At December 31, 2001, future minimum lease payments under these agreements are as follows:

|            | Operating and<br>Maintenance<br>Agreements | Operating<br>Leases | Tot           |
|------------|--|---------------------|---------------|
|            | -----                                      | -----               | -----         |
| 2002       | \$ 4,550,000                               | \$ 1,646,000        | \$ 6,196,000  |
| 2003       | 1,925,000                                  | 1,446,000           | 3,371,000     |
| 2004       | 50,000                                     | 1,304,000           | 1,354,000     |
| 2005       | 51,000                                     | 1,343,000           | 1,394,000     |
| 2006       | 51,000                                     | 1,383,000           | 1,434,000     |
| Thereafter | 357,000                                    | 4,198,000           | 4,555,000     |
|            | -----                                      | -----               | -----         |
|            | \$ 6,984,000                               | \$ 11,320,000       | \$ 18,304,000 |
|            | =====                                      | =====               | =====         |

Total operating and maintenance expense and rent expense for these operating leases totaled \$13,985,000 and \$2,091,000, respectively, for the year ended December 31, 2001.

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### UNAUDITED CONDENSED COMBINED PRO FORMA FINANCIAL STATEMENTS

The following unaudited condensed combined pro forma financial statements ("the pro forma financial statements") and explanatory notes have been prepared to give effect to the merger between Cogent and Allied Riser Communications Corporation, Cogent's September 6, 2001 acquisition of certain assets of NetRail, Inc., and Cogent's April 2, 2002 acquisition of certain assets of PSINet, Inc., using the purchase method of accounting for business combinations. The merger and acquisition of certain PSINet, Inc. and NetRail, Inc. assets are being accounted for as purchase business combinations, as defined by SFAS No. 141. Cogent is the acquiring enterprise for purposes of accounting for the merger, and the PSINet and NetRail asset acquisitions.

In accordance with Article 11 of Regulation S-X under the Securities Act, unaudited condensed combined pro forma balance sheets ("the pro forma balance sheets") as of March 31, 2002, and December 31, 2001, and unaudited condensed combined pro forma statements of operations ("the pro forma statements of operations") for the three months ended March 31, 2002, and the year ended December 31, 2001, have been prepared to reflect, for accounting purposes, the merger of Allied Riser and Cogent, the impact of Cogent's October 2001 credit facility, and the acquisitions by Cogent of certain assets of PSINet, Inc. and NetRail, Inc. For all periods included in the pro forma statements of operations, the average number of common and common equivalent shares gives effect to the exchange ratio of one share of Allied Riser for 0.0321679 shares of Cogent.

The following pro forma financial statements have been prepared based upon the historical financial statements of Cogent, PSINet, Allied Riser and NetRail, respectively. The pro forma financial statements should be read in conjunction with (a) the historical consolidated financial statements of Cogent as of December 31, 2001 and 2000, for the years ended December 31, 2001 and 2000, and for the period from inception (August 9, 1999) to December 31, 1999, and the unaudited condensed consolidated financial statements as of March 31, 2002, and for the three month periods ended March 31, 2002 and 2001; (b) the historical consolidated financial statements and related notes thereto of Allied Riser and NetRail; and (c) the historical statements of PSINet, Inc.

The pro forma balance sheet as of March 31, 2002, assumes that the April 2, 2002 acquisition of certain assets of PSINet was completed on March 31, 2002. The pro forma balance sheet includes historical unaudited consolidated balance sheet data of Cogent and PSINet as of March 31, 2002. The Allied Riser merger closed on February 4, 2002 and the acquisition of certain assets of NetRail occurred in September 2001. As a result these transactions are reflected in Cogent's March 31, 2002 historical balance sheet. The pro forma balance sheet as of December 31, 2001, assumes that the merger and the acquisition of certain assets of PSINet, Inc. were completed on December 31, 2001. The pro forma December 31, 2001 balance sheet includes historical audited consolidated balance sheet data of Cogent, Allied Riser, and PSINet as of December 31, 2001.

The pro forma statements of operations assume the merger and Cogent's acquisitions of certain assets of PSINet, Inc. and NetRail, Inc. occurred on January 1, 2001. The pro forma statements of operations for the year ended December 31, 2001, include the historical consolidated statement of income data of Cogent, PSINet, Allied Riser for the year ended December 31, 2001 and the historical consolidated unaudited statement of operations data of NetRail for the period from January 1, 2001 to the acquisition date--September 6, 2001. The pro forma statements of operations for the three-month period ended March 31, 2002, include the historical consolidated unaudited statement of operations data of Cogent and PSINet, for the three-month period ended March 31, 2002 and the historical consolidated unaudited statement of operations data of Allied Riser

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for the period from January 1, 2002 to January 31, 2002. Allied Riser operating data for the period from February 1, 2002 to the merger date--February 4, 2002, were not significant.

The pro forma financial statements are provided for illustrative purposes only, and are not necessarily indicative of the operating results or financial position that would have occurred if these transactions had been consummated at the beginning of the periods or on the dates indicated, nor are they necessarily indicative of any future operating results or financial position. The pro forma financial statements do not include any adjustments related to any restructuring charges, profit improvements, potential costs savings, or one-time charges which may result from these transactions or the final result of valuations of property, plant and equipment, intangible assets, debt, and other obligations. Cogent is currently integrating the operations of the Allied and PSINet, which will involve costs including, among others, the settlement of operating commitments, which are material.

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COGENT COMMUNICATIONS GROUP, INC.  
 UNAUDITED CONDENSED COMBINED PRO FORMA BALANCE SHEET  
 AS OF MARCH 31, 2002  
 (DOLLARS IN THOUSANDS)

|   | HISTORICAL<br>COGENT | HISTORICAL<br>PSINET | PSINET PRO<br>FORMA<br>ACQUISITION<br>ADJUSTMENTS | COGENT<br>PSINET<br>FO<br>COM |
|---|----------------------|----------------------|---|-------------------------------|
|   | -----                | -----                | -----   | -----                         |
| <b>ASSETS</b>   |                      |                      |   |                               |
| <b>CURRENT ASSETS:</b>                                    |                      |                      |   |                               |
| Cash and cash equivalents.....                            | \$ 98,109            | \$ --                | \$ (6,450) (a)                                    | \$ 9                          |
| Short-term investments.....                               | 3,959                | --                   | --  |                               |
| Accounts receivable, net.....                             | 2,178                | 2,738                | --  |                               |
| Prepaid expenses and other current assets.....            | 6,145                | 134                  | --  |                               |
|   | -----                | -----                |   | -----                         |
| Total current assets.....                                 | 110,391              | 2,872                | --  | 10                            |
| PROPERTY AND EQUIPMENT, net.....                          | 251,621              | 8,889                | (8,643) (b)                                       | 25                            |
| GOODWILL AND OTHER INTANGIBLE ASSETS, net.....            | 9,457                | --                   | 9,604 (c)   | 1                             |
| OTHER ASSETS, net.....                                    | 22,713               | --                   | (3,000) (d)                                       | 1                             |
|   | -----                | -----                |   | -----                         |
| Total assets.....   | \$394,182            | \$11,761             | --  | \$ 39                         |
|   | =====                | =====                |   | =====                         |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>               |                      |                      |   |                               |
| <b>CURRENT LIABILITIES:</b>                               |                      |                      |   |                               |
| Accounts payable.....                                     | \$ 4,506             | \$ --                | --  | \$                            |
| Accrued liabilities.....                                  | 25,030               | 2,472                | 800 (e)   | 2                             |
| Current maturities of capital lease obligations.....      | 2,398                | --                   | --  |                               |
|   | -----                | -----                |   | -----                         |
| Total current liabilities.....                            | 31,934               | 2,472                | --  | 3                             |
| CAPITAL LEASE OBLIGATIONS, net of current maturities..... | 31,267               | --                   | --  | 3                             |
| LONG-TERM LIABILITIES:                                    |                      |                      |   |                               |
| Credit facility.....                                      | 191,919              | --                   | --  | 19                            |

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|  |           |          |             |       |
|--|-----------|----------|-------------|-------|
| Other long term liabilities.....               | 1,150     | --       | --          |       |
| Convertible notes, net of discount.....        | 33,994    | --       | --          | 3     |
|  | -----     | -----    |             | ----- |
| Total liabilities.....                         | 290,264   | 2,472    |             | 29    |
|  | =====     | =====    |             | ===== |
| STOCKHOLDERS' EQUITY:                          |           |          |             |       |
| Convertible preferred stock, Series A.....     | 25,892    | --       | --          | 2     |
| Convertible preferred stock, Series B.....     | 90,009    | --       | --          | 9     |
| Convertible preferred stock, Series C.....     | 61,345    | --       | --          | 6     |
| Common stock.....                              | 4         | --       | --          |       |
| Additional paid-in capital.....                | 48,432    | --       | --          | 4     |
| Warrants.....                                  | 9,013     | --       | --          |       |
| Deferred compensation.....                     | (9,892)   | --       | --          | (     |
| Accumulated other comprehensive loss.....      | (2)       | --       | --          |       |
| Accumulated (deficit).....                     | (120,883) | 9,289    | (9,289) (f) | (12   |
|  | -----     | -----    |             | ----- |
| Total stockholders' equity.....                | \$103,918 | \$ 9,289 |             | 10    |
|  | =====     | =====    |             | ===== |
| Total liabilities and stockholders' equity.... | \$394,182 | \$11,761 |             | \$ 39 |
|  | =====     | =====    |             | ===== |

See Notes to Unaudited Condensed Combined Pro Forma Balance Sheet

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NOTES TO THE UNAUDITED CONDENSED COMBINED PRO FORMA BALANCE SHEET  
AS OF MARCH 31, 2002

- (a) Represents cash paid of \$6.5 million in April 2002.
- (b) Represents the adjustment to record PP&E to its estimated fair value of \$246,000
- (c) Represents the excess of the purchase price over the estimated fair value of net assets acquired:

The PSINet purchase price allocation is preliminary and may change upon final determination of the fair value of the assets and liabilities acquired.

| PSINET, INC.  | AMOUNTS<br>IN THOUSANDS |
|---|-------------------------|
| -----   | -----                   |
| Cash paid.....  | \$ 9,450                |
| Transaction expenses.....                             | 800                     |
|   | -----                   |
| Total purchase price.....                             | 10,250                  |
|   | -----                   |
| Estimated fair value of net assets acquired.....      | 646                     |
|   | -----                   |
| Purchase price in excess of estimated fair value..... | \$ 9,604                |
|   | =====                   |
| Purchase price allocated to:                          |                         |
| Customer contracts.....                               | \$ 3,940                |
| Peering agreements.....                               | 3,940                   |
| Trade name.....                                       | 1,478                   |

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|                            |          |
|----------------------------|----------|
| Non-compete agreement..... | 246      |
|                            | -----    |
| Total.....                 | \$ 9,604 |
|                            | =====    |

The assets acquired are being depreciated using the straight-line method over the following useful lives.

|                            |         |
|----------------------------|---------|
| Peering agreements.....    | 3 years |
| Customer contracts.....    | 2 years |
| Trade name.....            | 3 years |
| Non-compete agreement..... | 5 years |

(d) Represents the elimination of \$3.0 million prepaid under the due diligence agreement. This amount was credited towards the total acquisition price of \$9.5 million.

(e) Represents the estimated transaction costs

(f) Represents the elimination of the historical equity balance

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COGENT COMMUNICATIONS GROUP, INC.  
 UNAUDITED CONDENSED COMBINED PRO FORMA BALANCE SHEET  
 AS OF DECEMBER 31, 2001  
 (DOLLARS IN THOUSANDS)

| ASSETS  | HISTORICAL<br>COGENT | HISTORICAL<br>ALLIED | ALLIED<br>PRO FORMA<br>ACQUISITION<br>ADJUSTMENTS | COGENT<br>& ALLIED<br>PRO<br>FORMA<br>COMBINED | HISTORICAL<br>PS |
|---|----------------------|----------------------|---|--|------------------|
| -----   | -----                | -----                | -----   | -----  | -----            |
| CURRENT ASSETS:                                   |                      |                      |   |  |                  |
| Cash and cash equivalents.....                    | \$ 49,017            | \$ 35,361            | \$ (1,600) (a)                                    | \$ 82,778                                      | \$               |
| Short-term investments.....                       | 1,746                | 42,711               | --  | 44,457   |                  |
| Accounts receivable, net.....                     | 1,156                | 859                  | --  | 2,015  |                  |
| Prepaid expenses and other current<br>assets..... | 2,171                | 1,765                | --  | 3,936  |                  |
|   | -----                | -----                |   | -----  | -----            |
| Total current assets.....                         | 54,090               | 80,696               |   | 133,186  |                  |
| PROPERTY AND EQUIPMENT, net.....                  | 235,782              | 25,916               | (25,916) (b)                                      | 235,782  |                  |
| REAL ESTATE ACCESS RIGHTS, net.....               | --                   | 8,286                | (8,286) (c)                                       | --   |                  |
| GOODWILL AND OTHER INTANGIBLE ASSETS,<br>net..... | 10,436               | --                   | --  | 10,436   |                  |
| OTHER ASSETS, net.....                            | 19,461               | 8,069                | (4,098) (d)                                       | 23,432   |                  |
|   | -----                | -----                |   | -----  | -----            |
| Total assets.....                                 | \$319,769            | \$122,967            |   | \$402,836                                      | \$ 1             |
|   | =====                | =====                |   | =====  | =====            |
| LIABILITIES AND STOCKHOLDERS' EQUITY              |                      |                      |   |  |                  |
| CURRENT LIABILITIES:                              |                      |                      |   |  |                  |

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|   |           |            |               |           |       |
|---|-----------|------------|---------------|-----------|-------|
| Accounts payable.....                                     | \$ 3,623  | \$ 3,613   | --            | \$ 7,236  | \$    |
| Accrued liabilities.....                                  | 3,462     | 12,946     | 7,226 (e)     | 23,634    |       |
| Current maturities of capital lease obligations.....      | 426       | 1,193      | --            | 1,619     |       |
| Current maturities of debt.....                           | --        | 614        | --            | 614       |       |
|   | -----     | -----      |               | -----     | ----- |
| Total current liabilities.....                            | 7,511     | 18,366     |               | 33,103    |       |
| CAPITAL LEASE OBLIGATIONS, net of current maturities..... | 20,732    | 1,506      | --            | 22,238    |       |
| LONG-TERM LIABILITIES:                                    |           |            |               |           |       |
| Credit facility.....                                      | 181,312   | --         | --            | 181,312   |       |
| Long-term debt, net of current maturities.....            | --        | 564        | --            | 564       |       |
| Convertible notes.....                                    | --        | 116,980    | (84,226) (f)  | 32,754    |       |
|   | -----     | -----      |               | -----     | ----- |
| Total liabilities.....                                    | 209,555   | 137,416    |               | 269,971   |       |
|   | -----     | -----      |               | -----     | ----- |
| STOCKHOLDERS' EQUITY:                                     |           |            |               |           |       |
| Convertible preferred stock, Series A.....                | 25,892    | --         | --            | 25,892    |       |
| Convertible preferred stock, Series B.....                | 90,009    | --         | --            | 90,009    |       |
| Convertible preferred stock, Series C.....                | 61,345    | --         | --            | 61,345    |       |
| Common stock.....   | 1         | 6          | (6) (g)       | 1         |       |
| Additional paid-in capital.....                           | 38,724    | 508,963    | (497,986) (h) | 49,701    |       |
| Warrants.....   | 8,248     | 71,127     | (71,127) (g)  | 8,248     |       |
| Deferred compensation.....                                | (11,081)  | (274)      | 274 (g)       | (11,081)  |       |
| Accumulated other comprehensive loss.....                 | --        | (893)      | 893 (g)       | --        |       |
| Accumulated deficit.....                                  | (102,924) | (593,378)  | 605,052 (I)   | (91,250)  | 1     |
|   | -----     | -----      |               | -----     | ----- |
| Total stockholders' equity (deficit).....                 | \$110,214 | \$(14,449) |               | \$132,865 | \$ 1  |
|   | =====     | =====      |               | =====     | ===== |
| Total liabilities and stockholders' equity.....           | \$319,769 | \$122,967  |               | \$402,836 | \$ 1  |
|   | =====     | =====      |               | =====     | ===== |

NOTES TO THE UNAUDITED CONDENSED COMBINED PRO FORMA BALANCE SHEET  
AS OF DECEMBER 31, 2001

- 
- (a) Represents the estimated transaction costs associated with the merger
- (b) Represents the (a) decrease of \$2.1 million in the historical cost basis of Allied Riser's PP&E to its estimated fair value of \$23.8 and (2) the allocation of \$23.8 million to negative goodwill
- (c) Represents the allocation of \$8.3 million to negative goodwill
- (d) Represents the allocation of negative goodwill to non-monetary long term assets
- (e) Represents the (1) estimated liability for Allied Riser's operating lease commitments not expected to be used by Cogent of \$6.1 million and (2) the estimated liability for Allied Risers' real estate access agreements not expected to be used by Cogent of \$1.5 million and (3) a reduction of \$1.0 million to Allied Risers accrued circuit commitments and (4) additional health care benefits of \$0.6 million assumed by Cogent under the merger agreement. Cogent has determined that these obligations qualify as costs to exit an activity of an acquired company under EITF Issue 95-3 "Recognition of Liabilities in Connection with a Purchase Business Combination"
- (f) Represents the adjustment required to Allied Riser's convertible notes at



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their fair value using their most recent trading price

- (g) Represents the elimination of Allied risers historical equity balance
- (h) Represents (1) the elimination of Allied risers historical equity balance and (2) the additional paid in capital resulting from the issuance of 2.1 million shares of Cogent common stock to be issued in the merger. The fair value of the common stock included in the pro forma determination of the purchase price was determined by using the average closing price of Allied's common stock in accordance with SFAS 141 "Business Combinations"
- (i) Represents the elimination of Allied Risers historical equity balance and (2) the extraordinary gain of \$11.7 million resulting from the excess of the net assets acquired over the purchase price pursuant to SFAS No. 141

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- (j) Represents cash paid of \$6.5 million in April 2002.
- (k) Represents the adjustment to record PP&E to its estimated fair value of \$242,000
- (l) Represents the excess of the purchase price over the estimated fair value of net assets acquired:

The PSINet purchase price allocation is preliminary and may change upon final determination of the fair value of the assets and liabilities acquired.

| PSINET, INC.<br>-----                                 | AMOUNTS<br>IN THOUSANDS<br>----- |
|---|----------------------------------|
| Cash paid.....  | \$ 9,450                         |
| Transaction expenses.....                             | 800                              |
| Total purchase price.....                             | 10,250                           |
|   | -----                            |
| Estimated fair value of net assets acquired.....      | 793                              |
|   | -----                            |
| Purchase price in excess of estimated fair value..... | \$ 9,457                         |
|   | =====                            |
| Purchase price allocated to:                          |                                  |
| Customer contracts.....                               | \$ 3,880                         |
| Peering agreements.....                               | 3,880                            |
| Trade name.....                                       | 1,455                            |
| Non-compete agreement.....                            | 242                              |
|   | -----                            |
| Total.....  | \$ 9,457                         |
|   | =====                            |

The assets acquired are being depreciated using the straight-line method over the following useful lives.

|                            |         |
|----------------------------|---------|
| Peering agreements.....    | 3 years |
| Customer contracts.....    | 2 years |
| Trade name.....            | 3 years |
| Non-compete agreement..... | 5 years |

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(m) Represents the elimination of \$3.0 million prepaid under the due diligence agreement. This amount was credited towards the total acquisition price of \$9.5 million.

(n) Represents the estimated transaction costs

(o) Represents the elimination of the historical equity balance

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COGENT COMMUNICATIONS GROUP, INC.  
 UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS  
 FOR THE YEAR ENDED DECEMBER 31, 2001  
 (IN THOUSANDS, EXCEPT PER SHARE DATA)

|   | HISTORICAL<br>COGENT | HISTORICAL<br>NETRAIL | NETRAIL<br>PRO FORMA<br>ACQUISITION<br>ADJUSTMENTS | COGENT &<br>NETRAIL<br>PRO FORMA<br>COMBINED | COGENT<br>PRO FORMA<br>FINANCING<br>ADJUSTMENTS |
|---|----------------------|-----------------------|--|--|---|
|   | -----                | -----                 | -----  | -----  | -----   |
| REVENUE:  |                      |                       |  |  |   |
| Network services.....                                   | \$ 3,018             | \$ 8,594              | \$ (6,936) (a)                                     | \$ 4,676                                     | --  |
| Value added services.....                               | --                   | --                    | --   | --   |   |
|   | -----                | -----                 |  | -----  |   |
| Total revenue.....                                      | 3,018                | 8,594                 |  | 4,676  |   |
| OPERATING EXPENSES:                                     |                      |                       |  |  |   |
| Network operations.....                                 | 19,990               | 19,128                | (17,818) (b)                                       | 21,300                                       | --  |
| Cost of value added<br>services.....                    | --                   | --                    | --   | --   | --  |
| Selling, general and<br>administrative<br>expenses..... | 27,322               | 9,113                 | (9,113) (c)  | 27,322                                       | --  |
| Depreciation and<br>amortization.....                   | 13,535               | 1,360                 | 1,593 (d)  | 16,488                                       | 236 (f)   |
| Amortization of deferred<br>compensation.....           | 3,265                | --                    | --   | 3,265  |   |
| Asset write-down.....                                   | --                   | --                    | --   | --   | --  |
|   | -----                | -----                 |  | -----  |   |
| Total operating<br>expenses.....                        | 64,112               | 29,601                |  | 68,375                                       |   |
| OPERATING LOSS.....                                     | (61,094)             | (21,007)              |  | (63,699)                                     |   |
| OTHER INCOME (EXPENSE):                                 |                      |                       |  |  |   |
| Interest expense.....                                   | (7,945)              | (1,040)               | 1,040 (c)  | (7,945)                                      | (669) (g)                                       |
| Interest and other<br>income.....                       | 2,126                | 139                   | (496) (e)  | 1,769  | --  |
|   | -----                | -----                 |  | -----  |   |
| Total other income<br>(expense).....                    | (5,819)              | (901)                 |  | (6,176)                                      |   |
| LOSS BEFORE INCOME<br>TAXES.....                        | (66,913)             | (21,908)              |  | (69,875)                                     |   |
|   | -----                | -----                 |  | -----  |   |
| PROVISION FOR INCOME<br>TAXES.....                      | --                   | --                    | --   | --   | --  |
|   | -----                | -----                 |  | -----  |   |

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|                            |             |             |             |
|----------------------------|-------------|-------------|-------------|
| NET LOSS.....              | \$ (66,913) | \$ (21,908) | \$ (69,875) |
|                            | -----       | -----       | -----       |
| BASIC & DILUTED NET LOSS   |             |             |             |
| PER COMMON SHARE (1)....   | \$ (47.59)  |             | \$ (49.70)  |
|                            | =====       |             | =====       |
| WEIGHTED AVERAGE NUMBER OF |             |             |             |
| SHARES OUTSTANDING.....    | 1,406,007   |             | 1,406,007   |
|                            | =====       |             | =====       |

|   | ALLIED<br>PRO FORMA<br>ACQUISITION<br>ADJUSTMENTS | COGENT, NETRAIL,<br>& ALLIED<br>PRO FORMA<br>COMBINED | HISTORICAL<br>PSINET | PSINET<br>PRO FORMA<br>ADJUSTMENTS |
|---|---|---|----------------------|------------------------------------|
|   | -----   | -----   | -----                | -----                              |
| REVENUE:  |   |   |                      |                                    |
| Network services.....                                   | \$ (1,222) (h)                                    | \$ 23,452   | \$ 56,916            |                                    |
| Value added services.....                               | --  | 5,754   | --                   | --                                 |
|   |   | -----   | -----                |                                    |
| Total revenue.....                                      |   | 29,206  | 56,916               |                                    |
| OPERATING EXPENSES:                                     |   |   |                      |                                    |
| Network operations.....                                 | (1,222) (h)                                       | 81,759  | 50,752               | (2,184) (m)                        |
| Cost of value added<br>services.....                    | --  | 4,126   | --                   | --                                 |
| Selling, general and<br>administrative<br>expenses..... | --  | 90,922  | 14,185               | (11,538) (m)                       |
| Depreciation and<br>amortization.....                   | (39,527) (i)                                      | 16,724  | 92,962               | (89,075) (n)                       |
| Amortization of deferred<br>compensation.....           | --  | 7,337   | --                   | --                                 |
| Asset write-down.....                                   | --  | 214,584   | 295,521              | (295,521) (p)                      |
|   |   | -----   | -----                |                                    |
| Total operating<br>expenses.....                        |   | 415,452   | 453,420              |                                    |
| OPERATING LOSS.....                                     |   | (386,246)   | (396,504)            |                                    |
| OTHER INCOME (EXPENSE):                                 |   |   |                      |                                    |
| Interest expense.....                                   | (13,475) (j)                                      | (36,024)  | --                   | --                                 |
| Interest and other<br>income.....                       | --  | 9,287   | --                   | (378) (o)                          |
|   |   | -----   | -----                |                                    |
| Total other income<br>(expense).....                    |   | (26,737)  | --                   |                                    |
| LOSS BEFORE INCOME                                      |   |   |                      |                                    |
| TAXES.....  |   | (412,983)   | (396,504)            |                                    |
|   |   | -----   | -----                |                                    |
| PROVISION FOR INCOME                                    |   |   |                      |                                    |
| TAXES.....  | --  | 7,578   | --                   | --                                 |
| NET LOSS.....   |   | \$ (405,405)  | \$ (396,504)         |                                    |
|   |   | -----   | -----                |                                    |
| BASIC & DILUTED NET LOSS                                |   |   |                      |                                    |
| PER COMMON SHARE (1)....                                |   | \$ (115.31)   |                      |                                    |
|   |   | =====   |                      |                                    |
| WEIGHTED AVERAGE NUMBER OF                              |   |   |                      |                                    |
| SHARES OUTSTANDING.....                                 | 2,109,768 (k)                                     | 3,515,775   |                      |                                    |

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See Notes to Unaudited Condensed Combined Pro Forma Statement of Operations for the year ended December 31, 2001.

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NOTES TO THE UNAUDITED CONDENSED COMBINED PRO FORMA  
STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2001

- (a) Represents the elimination of revenue generated by customers whose contracts were not acquired by Cogent.
- (b) Represents the elimination of expenses generated by assets not acquired by Cogent. Retained expenses include network costs under contracts assumed by Cogent. Under the asset purchase agreement, Cogent assumed contracts for network services which totaled approximately \$1.3 million in network costs for the year ended December 31, 2001. This \$17.8 million adjustment eliminates expenses related to contracts which were not acquired and are in excess of the \$1.3 million.
- (c) Represents the elimination of expenses generated by assets not acquired by Cogent. Under the asset purchase agreement, Cogent did not acquire or assume obligations recorded as selling general and administrative expenses by NetRail. This adjustment eliminates \$9.1 million of selling, general and administrative expenses related to obligations and commitments which were not acquired.
- (d) Represents (1) the elimination of the historical depreciation and amortization of \$1.4 million plus (2) the increase in amortization and depreciation of \$3.0 million from the amortization of assets acquired.

|  | AMOUNTS IN<br>THOUSANDS<br>----- |
|--|----------------------------------|
| NETRAIL                                  |                                  |
| Purchase consideration:                  |                                  |
| Cash paid.....                           | \$11,886                         |
| Transaction expenses.....                | 204                              |
|  | -----                            |
| Total purchase price.....                | \$12,090                         |
|  | =====                            |
| Estimated fair value of assets acquired: |                                  |
| Tangible assets.....                     | 350                              |
| Peering agreements.....                  | \$11,036                         |
| Customer contracts.....                  | 704                              |
|  | -----                            |
|  | \$12,090                         |
|  | =====                            |

The purchase price allocation is preliminary and may change upon final determination of the fair value of assets and liabilities acquired.

The assets acquired are being depreciated using the straight-line method over the following useful lives.

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|                         |           |
|-------------------------|-----------|
| Peering agreements..... | 3 years   |
| Customer contracts..... | 3 years   |
| Tangible assets.....    | 3-7 years |

- (e) Represents (1) the elimination of historical interest income of \$0.1 million plus (2) the estimated reduction to interest income of \$0.4 million from the reduction in cash of \$12.0 million.
- (f) Represents amortization of the commitment fee of \$2.0 million paid to Cisco Capital in connection with Cogent's October 2001 credit facility over the remaining seven year term of the credit facility.

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- (g) Represents the amortization of debt issuance costs associated with warrants for 0.6 million shares of Cogent's common stock amortized over the remaining seven year term of the credit facility. These warrants were issued to Cisco Capital in connection with Cogent's October 2001 credit facility.
- (h) Represents the elimination of transactions between NetRail and Allied Riser. Allied Riser was a customer of NetRail.
- (i) Represents the reduction to depreciation and amortization expense resulting from the allocation of negative goodwill.
- (j) Represents increased interest expense resulting from the write down of Allied Riser's convertible notes to their fair value and the resulting additional amortization of discount. The adjustment required to record Allied Riser's convertible notes at their fair value results in an amortization of the discount resulting in additional interest expense.
- (k) Represents the effect of issuing 2.1 million shares of Cogent common stock for all of the outstanding shares of Allied Riser common stock in the merger. Based upon a conversion ratio of 0.0321679 shares of Cogent common stock issued for each share of Allied Riser common stock. The conversion ratio was determined based upon Cogent's common stock on a fully diluted basis.
- (l) Historical basic and diluted loss per common share and pro forma basic and diluted net loss per common share are the same, because Cogent, Allied Riser and the pro forma combined company would have a loss and the effect of common stock equivalents would be anti-dilutive.
- (m) Represents the elimination of expenses allocated to the acquired business, however, generated by assets not acquired by Cogent including, taxes, software maintenance and license fees based upon PSINet's historical cost, and allocated advertising costs and occupancy charges. Under the asset purchase agreement, Cogent did not acquire or assume obligations recorded as network operations and selling general and administrative expenses by PSINet.
- (n) Represents the elimination of the historical depreciation and amortization expense of \$93.0 million offset by the increase in amortization expense of \$3.7 million from the acquired assets.

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(o) Represents the reduction in interest income of \$0.4 million for the use of cash of \$9.5 million to purchase the acquired assets

(p) Represents the elimination of the asset impairment recorded by PSINet.

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COMMUNICATIONS GROUP, INC.  
UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS  
FOR THE THREE MONTHS ENDED MARCH 31, 2002  
(IN THOUSANDS, EXCEPT PER SHARE DATA)

|   | HISTORICAL<br>COGENT | HISTORICAL<br>ALLIED<br>FOR THE PERIOD<br>FROM JANUARY 1,<br>2002 TO<br>JANUARY 31, 2002 | ALLIED<br>PRO FORMA<br>ADJUSTMENTS | COGENT &<br>ALLIED<br>COMBINED | HISTORICAL<br>PSINET |
|---|----------------------|--|------------------------------------|--------------------------------|----------------------|
| REVENUE:  |                      |  |                                    |                                |                      |
| Network services.....                                   | \$ 3,542             | \$ 380   | \$ --                              | 3,922                          | 14,105               |
| Value added<br>services.....                            | --                   | 10   | --                                 | 10                             | --                   |
| Total revenue.....                                      | 3,542                | 390  |                                    | 3,932                          | 14,105               |
| OPERATING EXPENSES:                                     |                      |  |                                    |                                |                      |
| Network operations...                                   | 6,908                | 1,076  | --                                 | 7,984                          | 11,206               |
| Cost of value added<br>services.....                    | --                   | 5  | --                                 | 5                              | --                   |
| Selling, general and<br>administrative<br>expenses..... | 6,640                | 4,768  | --                                 | 11,408                         | 1,834                |
| Depreciation and<br>amortization.....                   | 6,677                | 847  | (847) (a)                          | 6,677                          | 1,082                |
| Amortization of<br>deferred<br>compensation.....        | --                   | 274  | --                                 | 274                            | --                   |
| Total operating<br>expenses.....                        | 20,225               | 6,970  |                                    | 26,348                         | 14,122               |
| OPERATING (LOSS)<br>INCOME.....                         | (16,683)             | (6,580)  |                                    | (22,416)                       | (17)                 |
| OTHER INCOME<br>(EXPENSE):                              |                      |  |                                    |                                |                      |
| Interest expense.....                                   | (7,060)              | (741)  | (1,394) (b)                        | (9,195)                        | --                   |
| Interest and other<br>income.....                       | 1,257                | (213)  | --                                 | 1,044                          | --                   |
| Total other income<br>(expense).....                    | (5,803)              | (954)  |                                    | (8,151)                        | --                   |
| (LOSS) INCOME BEFORE<br>INCOME TAXES.....               | (22,486)             | (7,534)  |                                    | (30,567)                       | (17)                 |

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|  |             |            |             |           |      |
|--|-------------|------------|-------------|-----------|------|
| PROVISION FOR INCOME TAXES.....                    | --          | --         | --          | --        | --   |
| NET (LOSS) INCOME....                              | \$ (22,486) | \$ (7,534) |             | (30,567)  | (17) |
| BASIC & DILUTED NET LOSS PER COMMON SHARE (1)..... | \$ (8.52)   | \$ (0.13)  |             | \$ (8.84) |      |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING..... | 2,637,951   | 59,704,000 | 820,465 (c) | 3,548,416 |      |

See Notes to Unaudited Condensed Combined Pro Forma Statement of Operations for the three months ended March 31, 2002.

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NOTES TO THE UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED MARCH 31, 2002

- (a) Represents the reduction to depreciation and amortization expense resulting from the allocation of negative goodwill.
- (b) Represents increased interest expense resulting from the write down of Allied Riser's convertible notes and capital leases to their fair value and the resulting additional amortization of discount.
- (c) Represents the weighted average effect of issuing 2.1 million shares of Cogent common stock for all of the outstanding shares of Allied Riser common stock in the merger. Based upon a conversion ratio of 0.0321679 shares of Cogent common stock issued for each share of Allied Riser common stock. The conversion ratio was determined based upon Cogent's common stock on a fully diluted basis.
- (d) Represents the elimination of expenses allocated to the acquired business, however, generated by assets not acquired by Cogent. Under the asset purchase agreement, Cogent did not acquire or assume obligations recorded as network operations and selling general and administrative expenses by PSINet.
- (e) Represents the elimination of the historical depreciation and amortization expense of \$1.1 million offset by the increase in amortization expense of \$1.0 million from the acquired assets.
- (f) Represents the reduction in interest income for the use of cash of \$9.5 million to purchase the acquired assets

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Exhibit Index

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| EXHIBIT NO. | DESCRIPTION  |
|-------------|--|
| 2.1         | Asset Purchase Agreement, dated February 26, 2002, by and among Cogent Communications, PSINet et al. (previously filed as Exhibit 2.1 to our Form 8-K, dated February 26, 2002, and incorporated herein by reference). |