

COTT CORP /CN/  
Form 11-K  
June 28, 2004

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 11-K**

(Mark One)

**[X] ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2003**

OR

**[ ] TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-19914

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**COTT BEVERAGES SAN BERNARDINO SAVINGS & RETIREMENT PLAN**

**Cott Beverages Inc.  
4211 W. Boy Scout Blvd.  
Suite # 290  
Tampa, Florida 33607**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**COTT CORPORATION  
207 Queen s Quay West, Suite 340  
Toronto, Ontario, Canada M5J 1A7**

---

**Index to Financial Statements and Exhibits**

|   |   |
|---|---|
| <b><u>Report of Independent Registered Certified Public Accounting Firm</u></b> | 1 |
| <b>Financial Statements</b>   |   |
| <u>Statements of Net Assets Available for Benefits</u>                          | 2 |
| <u>Statements of Changes in Net Assets Available for Benefits</u>               | 3 |
| <u>Notes to Financial Statements</u>  | 4 |
| <b>Supplemental Schedules</b>   |   |
| Table of Contents   | 2 |

Edgar Filing: COTT CORP /CN/ - Form 11-K

|  |   |    |
|--|---|----|
| <u>Schedule I:</u>                                       | <u>Schedule H, Line 4(i) - Schedule of Assets (Held at End of Year)</u>                           | 8  |
| <u>Schedule II:</u>                                      | <u>Schedule H, Line 4(j) - Schedule of Reportable Transactions</u>                                | 8  |
| <u>Schedule III:</u>                                     | <u>Schedule H, Line 4(i) - Schedule of Assets (Acquired and Disposed of Within the Plan Year)</u> | 8  |
| <u>Schedule IV:</u>                                      | <u>Schedule of Loans or Fixed Income Obligations in Default or Classified as Uncollectible</u>    | 8  |
| <u>Schedule V:</u>                                       | <u>Schedule of Leases in Default or Classified as Uncollectible</u>                               | 9  |
| <u>Schedule VI:</u>                                      | <u>Schedule of Non-Exempt Transactions</u>  | 9  |
| <u>Signature</u>   |   | 10 |
| <u>CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNT.</u> |   |    |

Exhibit 23 Consent of Independent Registered Certified Public Accounting Firm

---

**Table of Contents**

**Report of Independent Registered Certified Public Accounting Firm**

To the Participants and Administrator of  
Cott Beverages San Bernardino Savings & Retirement Plan

In our opinion, the accompanying statements of net assets available for benefits and the related statements of changes in net assets available for benefits present fairly, in all material respects, the net assets available for benefits of Cott Beverages San Bernardino Savings & Retirement Plan (the Plan ) at December 31, 2003 and 2002, and the changes in net assets available for benefits for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Plan s management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor s Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan s management. The supplemental schedules have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ PricewaterhouseCoopers LLP

Tampa, Florida  
June 16, 2004

**Table of Contents****Cott Beverages San Bernardino Savings & Retirement Plan****Statements of Net Assets Available for Benefits****December 31, 2003 and 2002**

|  | <b>2003</b>        | <b>2002</b>        |
|--|--------------------|--------------------|
|  | <u>          </u>  | <u>          </u>  |
| <b>Assets</b>                            |                    |                    |
| Noninterest bearing cash                 | \$ 39              | \$ 1               |
| Investments, at fair value               | 1,591,776          | 1,103,214          |
|  | <u>          </u>  | <u>          </u>  |
|  | 1,591,815          | 1,103,215          |
|  | <u>          </u>  | <u>          </u>  |
| Contributions receivable                 |                    |                    |
| Participant                              | 10,382             | 8,624              |
| Employer                                 | 6,780              | 5,704              |
|  | <u>          </u>  | <u>          </u>  |
|  | 17,162             | 14,328             |
|  | <u>          </u>  | <u>          </u>  |
| <b>Liabilities</b>                       |                    |                    |
| Due to broker                            | 5                  | 3                  |
|  | <u>          </u>  | <u>          </u>  |
|  | 5                  | 3                  |
|  | <u>          </u>  | <u>          </u>  |
| <b>Net assets available for benefits</b> | <b>\$1,608,972</b> | <b>\$1,117,540</b> |
|  | <u>          </u>  | <u>          </u>  |

The accompanying notes are an integral part of these financial statements.

**Table of Contents****Cott Beverages San Bernardino Savings & Retirement Plan****Statements of Changes in Net Assets Available for Benefits  
December 31, 2003 and 2002**

|   | <b>2003</b>                 | <b>2002</b>                 |
|---|-----------------------------|-----------------------------|
|   | <u>                    </u> | <u>                    </u> |
| <b>Additions to net assets attributed to</b>                    |                             |                             |
| Participant contributions                                       | \$ 143,677                  | \$ 127,918                  |
| Employer contributions  | 87,582                      | 79,668                      |
| Rollover contributions  | 525                         |                             |
| Interest and dividend income                                    | 6,433                       | 7,166                       |
| Net appreciation (depreciation) in fair value of<br>investments | 279,370                     | (61,791)                    |
|   | <u>                    </u> | <u>                    </u> |
| Total additions   | 517,587                     | 152,961                     |
|   | <u>                    </u> | <u>                    </u> |
| <b>Deductions from net assets attributed to</b>                 |                             |                             |
| Benefit payments  | 21,320                      | 17,259                      |
| Administrative costs  | 4,835                       | 8,751                       |
|   | <u>                    </u> | <u>                    </u> |
| Total deductions  | 26,155                      | 26,010                      |
|   | <u>                    </u> | <u>                    </u> |
| Net increase  | 491,432                     | 126,951                     |
| <b>Net assets available for benefits</b>                        |                             |                             |
| Beginning of year   | 1,117,540                   | 990,589                     |
|   | <u>                    </u> | <u>                    </u> |
| End of year   | \$1,608,972                 | \$1,117,540                 |
|   | <u>                    </u> | <u>                    </u> |

The accompanying notes are an integral part of these financial statements.

**Table of Contents**

**Cott Beverages San Bernadino Savings & Retirement Plan**

**Notes to Financial Statements  
December 31, 2003 and 2002**

**1. Description of Plan**

**General**

The following description of the Cott Beverages San Bernardino Savings & Retirement Plan (the Plan) is provided for general information purposes only. Participants should refer to the Plan document for a more complete description of the Plan's provisions. The Plan is a defined contribution savings and investment plan under Section 401(k) of the Internal Revenue Code (IRC) covering union employees 18 years or older who have completed three months of service with Cott Beverages Inc. (formerly Cott Beverages USA, Inc.) (the Company). The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). As of April 3, 2002, and thereafter, Wachovia Retirement Services Company (Wachovia) serves as trustee and custodian. Prior to April 3, 2002, Transamerica Life Insurance and Annuity Company (Transamerica) served as the custodian of the Plan's pooled separate accounts, EBK Capital Management Group (EBK) served as the custodian of the Cott Corporation Common Stock, and the Administrative 401(k) Committee, a committee of Company employees, served as trustee.

**Contributions**

Participation in the plan is voluntary. Active participants can contribute up to 15 percent of earnings or \$12,000, whichever is lower, to the Plan in the form of basic contributions. The Company matches the employee contributions dollar for dollar up to 2 percent of the participant's earnings. Prior to September 1, 2003, the employer match was comprised 75% cash and 25% Cott Corporation Common Stock. The Company also contributes a nonelective contribution equal to 2% of the participant's compensation regardless of whether they elect to contribute to the Plan.

**Vesting**

Participants are immediately vested in their contributions plus actual earnings thereon. Vesting in the Company's matching and nonelective contribution portion of their accounts, plus actual earnings thereon, is at a rate of 20 percent per year. A participant is 100 percent vested after 5 years of credited service.

**Investment Options**

Effective September 1, 2003, the Company approved an amendment to the Plan to include Cott Corporation Common Stock as an investment option, subject to specified investment limitations. The Plan provides participants with nine diverse mutual funds and a collective investment trust fund, in addition to the Cott Corporation Common Stock, as investment options in which to invest their contributions.

**Benefits Payments**

Vested benefits of retired, disabled, or terminated employees are distributed as a single lump-sum payment.

**2. Summary of Significant Accounting Policies**

**Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting, except for benefits paid to participants, which are recorded when paid.



**Table of Contents**

**Investment Valuation and Income Recognition**

With the exception of the Cott Corporation Common Stock, the Plan invests in diverse mutual funds and a collective investment trust fund managed by Gartmore Trust Company (beginning June 13, 2003 and as of December 31, 2003). From April 3, 2002 to June 13, 2003, the Plan invested in a common trust fund managed by Wachovia. From January 1, 2002 to April 2, 2002, the Plan invested in pooled separate accounts managed by Transamerica. Each account is valued at quoted market prices to determine a current fund value. Investments in securities for which exchange quotations are readily available are valued at the last sale price or, if not for sale, at the closing bid price. The collective investment trust fund is stated at contract value which approximates market value quoted by Gartmore Trust Company.

Purchases and sales of securities are recorded on a trade date basis. Interest income is recorded on an accrual basis. Dividends are recorded on the ex-dividend basis. The Plan presents in the Statement of Changes in Net Assets Available for Benefits the net appreciation (depreciation) in the fair value of its investments which consists of the realized gains and losses and the unrealized appreciation (depreciation) on those investments.

**Participant Accounts**

Participant accounts are credited with units by investment fund for participant contributions, employer contributions and fund transfers. Unit values are calculated daily to reflect the gains or losses of the underlying fund investments and expenses. Each participant's account is credited with the participant's contribution and allocation of plan earnings. Allocations are based on account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the units in the participant's fund multiplied by the appropriate unit values on the valuation date.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of increases and decreases in net assets during the reporting periods. Actual results could differ from those estimates.

**Administrative Costs**

Substantially all administrative expenses of the Plan are paid by the Company. Participants incur the cost of fees charged by the trustee/custodian to process payment requests. Additionally, investment management fees are assessed to participants.

**3. Plan Termination**

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue contributions and terminate the Plan. Upon a complete or partial termination of the Plan, the account of each affected participant will fully vest. The form and timing of payment will be as determined under the Plan at the time of Plan termination.

**Table of Contents****4. Tax Status**

The Plan is a prototype profit sharing plan offered by Wachovia. The Internal Revenue Service has issued an opinion letter dated August 30, 2001 to First Union (now Wachovia) regarding the acceptability of its prototype profit sharing plan under Section 401 of the IRC. The Company requested an IRS determination letter for the Plan on September 23, 2003. The Plan administrator believes that the Plan is currently designed and being operated in compliance with the applicable requirements of the IRC. Therefore no provision for income taxes has been included in the plan's financial statements.

**5. Forfeitures**

Forfeited nonvested amounts were \$600 and \$1,035 at December 31, 2003 and 2002, respectively. The cumulative forfeitures balance of \$1,620 at December 31, 2003 is included in the Plan's investments and is available to reduce future employer contributions and administrative expenses.

**6. Non-Participant Directed Investments**

Information about net assets and the significant components of the changes in net assets relating to the non-participant directed investments is as follows:

|   | <b>2003</b>       | <b>2002</b>       |
|---|-------------------|-------------------|
|   | <u>          </u> | <u>          </u> |
| <b>Non-participant directed investment*</b>           |                   |                   |
| Cott Corporation Common Stock                         | \$299,315         | \$188,571         |
|   | <u>          </u> | <u>          </u> |
| <b>Changes in non-participant directed investment</b> |                   |                   |
| Contributions   | \$ 7,485          | \$ 11,518         |
| Net appreciation                                      | 108,324           | 20,533            |
| Benefits paid to participants                         | (5,065)           | (10,530)          |
|   | <u>          </u> | <u>          </u> |
|   | \$110,744         | \$ 21,521         |
|   | <u>          </u> | <u>          </u> |

\* Includes both non-participant directed and participant directed Cott Corporation Common Stock in 2003 (Note 1)

**7. Collective Investment Trust**

The Gartmore Morley Stable Value Fund investment fund, offered to participants of the Plan, is a collective investment trust fund with Gartmore Trust Company. The Fund consists of a diversified portfolio of high quality stable value investment contracts issued by life insurance companies, banks and other financial institutions. Income is accrued daily and reinvested in the Fund. The accrual of income is reflected in the Fund's unit price which is priced daily and is not held constant.

**8. Related Party Transactions**

Certain Plan investments during the year were common trust funds managed by Wachovia, the trustee and custodian, as defined by the Plan. Accordingly, these transactions qualify as party-in-interest transactions. Fees paid by the Plan for management services amounted to \$4,835 and \$8,751 for the years ended December 31, 2003 and 2002, respectively.

**Table of Contents**

The Plan investments include shares of Cott Corporation Common Stock. These transactions qualify as party-in-interest transactions.

**9. Investments**

The following table presents the Plan's investments that represent five percent or more of the Plan's assets.

|  | <u>2003</u> | <u>2002</u> |
|--|-------------|-------------|
| Cott Corporation Common Stock            | \$299,315   | \$188,571   |
| American Funds Balanced Fund             | 245,426     | 167,359     |
| American Funds Growth Fund of<br>America | 479,958     | 304,862     |
| Evergreen Core Bond Fund                 | 183,516     | 144,893     |
| Wachovia Stable Value Fund               |             | 292,306     |
| Gartmore Morley Stable Value Fund        | 364,049     |             |

**10. Reconciliation of Financial Statements to Form 5500**

The following is a reconciliation of contributions in the financial statements and Form 5500 for the year ended December 31, 2003:

|  |                  |
|--|------------------|
| Participant contributions per the financial statements           | \$143,677        |
| Plus: 2002 Participant contribution receivable                   | 8,624            |
| Less: 2003 Participant contribution receivable                   | <u>(10,382)</u>  |
| Participant contributions per Form 5500                          | <u>\$141,919</u> |
| Employer contributions per the financial statements              | \$ 87,582        |
| Plus: 2002 Employer contribution receivable                      | 5,704            |
| Less: 2003 Employer contribution receivable                      | <u>(6,780)</u>   |
| Employer contributions per Form 5500                             | <u>\$ 86,506</u> |
| Participant contribution receivable per the financial statements | \$ 10,382        |
| Less: 2003 Participant contribution receivable                   | <u>(10,382)</u>  |
| Participant contribution receivable per Form 5500                | <u>\$</u>        |
| Employer contribution receivable per the financial statements    | \$ 6,780         |
| Less: 2003 Employer contribution receivable                      | <u>(6,780)</u>   |

Employer contribution receivable per Form 5500

\$

          

7

---

**Table of Contents****Cott Beverages San Bernadino Savings & Retirement Plan****Schedule H, Line 4(i) - Schedule of Assets (Held at End of Year)  
December 31, 2003****Schedule 1**

| <b>Identity of Issue, Borrower,<br/>Lessor or Similar Party</b> | <b>Description of Investment</b> | <b>Cost</b>       | <b>Current<br/>Value</b> |
|---|----------------------------------|-------------------|--------------------------|
| Franklin Mutual Series Beacon Fund                              | Mutual Fund                      | \$                | \$ 1,606                 |
| Templeton Foreign Fund  | Mutual Fund                      |                   | 567                      |
| AIM Small Cap Growth  | Mutual Fund                      |                   | 4,105                    |
| American Funds Balanced Fund                                    | Mutual Fund                      |                   | 245,426                  |
| American Funds Growth Fund of<br>America                        | Mutual Fund                      |                   | 479,958                  |
| Davis New York Venture  | Mutual Fund                      |                   | 5,570                    |
| Evergreen Core Bond Fund  | Mutual Fund                      |                   | 183,516                  |
| Evergreen Equity Index  | Mutual Fund                      |                   | 3,849                    |
| Fidelity Advisor Mid Cap  | Mutual Fund                      |                   | 3,815                    |
|   | Collective Investment Trust      |                   |                          |
| Gertmore Morley Stable Value Fund                               | Fund                             |                   | 364,049                  |
| Cott Corporation*   | Common Stock                     | 198,095**         | 299,315                  |
|   |                                  | <u>198,095</u>    | <u>299,315</u>           |
|   |                                  | <u>\$ 198,095</u> | <u>\$ 1,591,776</u>      |

\* Party-In-Interest as defined by ERISA.

\*\* Non-participant directed investment.

**Cott Beverages San Bernardino Savings & Retirement Plan****Schedule H, Line 4(j) - Schedule of Reportable Transactions  
Year Ended December 31, 2003****Schedule II**

The Plan executed no transactions as defined.

**Cott Beverages San Bernardino Savings & Retirement Plan****Schedule H, Line 4(i) - Schedule of Assets (Acquired and Disposed of Within the Plan Year)  
Year Ended December 31, 2003****Schedule III**

The Plan executed no transactions as defined.

**Cott Beverages San Bernardino Savings & Retirement Plan****Schedule of Loans or Fixed Income Obligations in Default or Classified as Uncollectible  
Year Ended December 31, 2003****Schedule IV**

The Plan executed no transactions as defined.

**Table of Contents**

**Cott Beverages San Bernardino Savings & Retirement Plan**

**Schedule of Leases in Default or Classified as Uncollectible  
Year Ended December 31, 2003**

**Schedule V**

The Plan executed no transactions as defined.

**Cott Beverages San Bernardino Savings & Retirement Plan**

**Schedule of Non-Exempt Transactions  
Year Ended December 31, 2003**

**Schedule VI**

The Plan executed no transactions as defined.



**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Trustees (or other persons who administer the Plan) have duly caused this annual report to be signed on its behalf by the undersigned thereunto duly authorized.

Cott Beverages San Bernardino  
Savings & Retirement Plan

By: /s/ Linda-Marie Holliday  
Linda-Marie Holliday  
Director Human Resources,  
Cott Beverages Inc.

June 28, 2004