

GRANITE CONSTRUCTION INC  
Form 10-Q  
November 03, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934  
For the quarterly period ended September 30, 2014

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-12911

GRANITE CONSTRUCTION INCORPORATED

State of Incorporation:  
Delaware

I.R.S. Employer Identification Number:  
77-0239383

Address of principal executive offices:  
585 W. Beach Street  
Watsonville, California 95076  
(831) 724-1011

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of October 21, 2014.

Class	Outstanding
Common Stock, \$0.01 par value	39,152,547



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## PART I. FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

## GRANITE CONSTRUCTION INCORPORATED

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited - in thousands, except share and per share data)

	September 30, 2014	December 31, 2013	September 30, 2013 As Revised
<b>ASSETS</b>			
Current assets			
Cash and cash equivalents (\$29,518, \$38,800 and \$57,133 related to consolidated construction joint ventures ("CCJVs"))	\$ 167,174	\$ 229,121	\$ 212,463
Short-term marketable securities	27,950	49,968	22,892
Receivables, net (\$45,483, \$38,372 and \$47,696 related to CCJVs)	417,628	313,598	422,609
Costs and estimated earnings in excess of billings (\$21,105, \$178 and \$81 related to CCJVs)	62,823	33,306	40,837
Inventories	74,605	62,474	61,667
Real estate held for development and sale	11,773	12,478	50,250
Deferred income taxes	55,874	55,874	36,687
Equity in construction joint ventures	181,259	162,673	161,063
Other current assets	21,743	30,711	32,836
Total current assets	1,020,829	950,203	1,041,304
Property and equipment, net (\$16,172, \$22,216 and \$28,194 related to CCJVs)	424,272	436,859	458,024
Long-term marketable securities	74,140	67,234	64,014
Investments in affiliates	34,177	32,480	31,338
Goodwill	53,799	53,799	53,799
Other noncurrent assets	75,826	76,580	78,655
Total assets	\$ 1,683,043	\$ 1,617,155	\$ 1,727,134
<b>LIABILITIES AND EQUITY</b>			
Current liabilities			
Current maturities of long-term debt	\$ 21	\$ 21	\$ 20
Current maturities of non-recourse debt	1,226	1,226	2,147
Accounts payable (\$22,951, \$16,937 and \$20,075 related to CCJVs)	205,493	160,706	198,282
Billings in excess of costs and estimated earnings (\$23,138, \$60,185 and \$70,518 related to CCJVs)	115,809	138,375	146,343
Accrued expenses and other current liabilities (\$3,110, \$11,299 and \$12,816 related to CCJVs)	221,618	197,242	219,169
Total current liabilities	544,167	497,570	565,961
Long-term debt	270,127	270,127	270,148
Long-term non-recourse debt	5,822	6,741	7,048
Other long-term liabilities	45,887	48,580	46,474
Deferred income taxes	9,977	7,793	7,988
Commitments and contingencies			
Equity			
Preferred stock, \$0.01 par value, authorized 3,000,000 shares, none outstanding	—	—	—
	391	389	388

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Common stock, \$0.01 par value, authorized 150,000,000 shares; issued and outstanding 39,152,255 shares as of September 30, 2014, 38,917,728 shares as of December 31, 2013 and 38,878,194 shares as of September 30, 2013

Additional paid-in capital	132,396	126,449	123,681
Retained earnings	648,017	655,102	689,181
Total Granite Construction Incorporated shareholders' equity	780,804	781,940	813,250
Non-controlling interests	26,259	4,404	16,265
Total equity	807,063	786,344	829,515
Total liabilities and equity	\$ 1,683,043	\$ 1,617,155	\$ 1,727,134

The accompanying notes are an integral part of these condensed consolidated financial statements.

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GRANITE CONSTRUCTION INCORPORATED  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (Unaudited - in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013 As Revised	2014	2013 As Revised
Revenue				
Construction	\$447,097	\$470,567	\$873,357	\$956,287
Large Project Construction	179,446	185,997	611,110	539,268
Construction Materials	93,214	83,172	200,985	173,107
Real Estate	7	16	29	141
Total revenue	719,764	739,752	1,685,481	1,668,803
Cost of revenue				
Construction	398,295	419,848	790,584	868,298
Large Project Construction	173,767	188,160	538,846	497,139
Construction Materials	81,010	75,884	185,536	167,839
Real Estate	—	—	—	14
Total cost of revenue	653,072	683,892	1,514,966	1,533,290
Gross profit	66,692	55,860	170,515	135,513
Selling, general and administrative expenses	47,386	45,527	147,731	149,477
Gain on sales of property and equipment	3,004	3,259	6,891	7,653
Operating income (loss)	22,310	13,592	29,675	(6,311 )
Other income (expense)				
Interest income	451	602	1,343	1,110
Interest expense	(2,488 )	(3,736 )	(10,426 )	(11,081 )
Equity in income of affiliates	1,109	(2 )	2,310	273
Other (expense) income, net	(1,196 )	1,022	450	1,630
Total other expense	(2,124 )	(2,114 )	(6,323 )	(8,068 )
Income (loss) before provision for (benefit from) income taxes	20,186	11,478	23,352	(14,379 )
Provision for (benefit from) income taxes	6,081	4,946	8,301	(2,867 )
Net income (loss)	14,105	6,532	15,051	(11,512 )
Amount attributable to non-controlling interests	1,177	6,505	(6,681 )	3,986
Net income (loss) attributable to Granite Construction Incorporated	\$15,282	\$13,037	\$8,370	\$(7,526 )
Net income (loss) per share attributable to common shareholders (see Note 12)				
Basic	\$0.39	\$0.34	\$0.21	\$(0.19 )
Diluted	\$0.38	\$0.33	\$0.21	\$(0.19 )
Weighted average shares of common stock				
Basic	39,150	38,876	39,073	38,773
Diluted	39,813	39,759	39,790	38,773
Dividends per common share	\$0.13	\$0.13	\$0.39	\$0.39

The accompanying notes are an integral part of these condensed consolidated financial statements.



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GRANITE CONSTRUCTION INCORPORATED  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited - in thousands)

Nine Months Ended September 30,	2014	2013 As Revised	
Operating activities			
Net income (loss)	\$15,051	\$(11,512)	)
Adjustments to reconcile net income (loss) to net cash used in operating activities:			
Depreciation, depletion and amortization	49,968	54,788	
Gain on sales of property and equipment	(6,891)	(7,653)	)
Stock-based compensation	8,933	10,645	
Equity in net income from unconsolidated joint ventures	(27,001)	(51,826)	)
Changes in assets and liabilities:			
Receivables	(103,913)	(99,856)	)
Costs and estimated earnings in excess of billings, net	(44,126)	(16,064)	)
Inventories	(12,131)	(1,882)	)
Contributions to unconsolidated construction joint ventures	(24,797)	(28,514)	)
Distributions from unconsolidated construction joint ventures	46,991	68,033	
Other assets, net	7,250	(4,820)	)
Accounts payable	43,710	3,204	
Accrued expenses and other current liabilities, net	123	20,942	
Net cash used in operating activities	(46,833)	(64,515)	)
Investing activities			
Purchases of marketable securities	(49,975)	(34,957)	)
Maturities of marketable securities	40,000	57,000	
Proceeds from sale of marketable securities	25,000	5,000	
Purchases of property and equipment	(37,471)	(30,467)	)
Proceeds from sales of property and equipment	12,257	18,431	
Payment of Kenny post-closing adjustments	—	(8,382)	)
Other investing activities, net	(1,109)	1,088	)
Net cash (used in) provided by investing activities	(11,298)	7,713	)
Financing activities			
Long-term debt principal repayments	(919)	(10,900)	)
Cash dividends paid	(15,229)	(15,150)	)
Purchases of common stock	(4,751)	(5,457)	)
Contributions from non-controlling partners	15,842	6,007	
Distributions to non-controlling partners	(686)	(28,015)	)
Other financing activities	1,927	790	
Net cash used in financing activities	(3,816)	(52,725)	)
Decrease in cash and cash equivalents	(61,947)	(109,527)	)
Cash and cash equivalents at beginning of period	229,121	321,990	
Cash and cash equivalents at end of period	\$167,174	\$212,463	
Supplementary Information			
Cash paid during the period for:			
Interest	\$6,911	\$7,940	
Income taxes	2,293	2,338	
Other non-cash activities:			
Performance guarantees	\$21,332	\$24,202	
Non-cash investing and financing activities:			



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Restricted stock units issued, net of forfeitures	\$6,862	\$13,942
Accrued cash dividends	5,090	5,054

The accompanying notes are an integral part of these condensed consolidated financial statements.

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GRANITE CONSTRUCTION INCORPORATED

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. Basis of Presentation

The condensed consolidated financial statements included herein have been prepared by Granite Construction Incorporated (“we,” “us,” “our,” “Company” or “Granite”) without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”) and should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2013. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) have been condensed or omitted, although we believe the disclosures which are made are adequate to make the information presented not misleading. Further, the condensed consolidated financial statements reflect, in the opinion of management, all normal recurring adjustments necessary to state fairly our financial position at September 30, 2014 and 2013 and the results of our operations and cash flows for the periods presented. The December 31, 2013 condensed consolidated balance sheet data was derived from audited consolidated financial statements, but does not include all disclosures required by U.S. GAAP.

We prepared the accompanying condensed consolidated financial statements on the same basis as our annual consolidated financial statements. Our operations are typically affected more by weather conditions during the first and fourth quarters of our fiscal year which may alter our construction schedules and can create variability in our revenues and profitability. Therefore, the results of operations for the three and nine months ended September 30, 2014 are not necessarily indicative of the results to be expected for the full year.

Certain revisions and reclassifications have been made to historical financial data in our condensed consolidated financial statements as follows:

We have revised our condensed consolidated balance sheet as of September 30, 2013 and our condensed consolidated statements of operations and cash flows for the three and nine months ended September 30, 2013 to correct errors identified during the preparation of our 2013 Annual Report on Form 10-K. For the quarter ended September 30, 2013, the pre-tax adjustments were primarily related to (i) an over-accrual of pre-bid costs which affected selling, general and administrative expenses and accrued and other current liabilities in the amount of \$1.4 million and (ii) a revision in equipment-related costs, which affected cost of revenue and property and equipment in the amount of \$1.6 million. The Company assessed the materiality of the errors individually and in the aggregate on the prior interim periods’ financial statements in accordance with the SEC’s Staff Accounting Bulletin No. 99 and, based on an analysis of quantitative and qualitative factors, determined that the errors were not material to the Company’s condensed consolidated financial statements for the three and nine months ended September 30, 2013; therefore, these previously issued condensed consolidated financial statements can continue to be relied upon and an amendment of the previously filed Quarterly Report on Form 10-Q is not required. However, for comparability, the Company has revised its condensed consolidated balance sheet as of September 30, 2013 and its condensed consolidated statements of operations and cash flows for the three and nine months ended September 30, 2013 as presented herein to correct these errors.

Historically, cash flows used in or provided by unconsolidated construction joint ventures were presented as one line item within operating cash flows. To improve transparency in the related balance sheet accounts, we have now presented separately the significant activity. In addition, we reclassified \$24.2 million related to performance guarantees for the nine months ended September 30, 2013 out of equity in construction joint ventures and accrued expenses and other current liabilities, net to the non-cash supplemental table of the condensed consolidated statements of cash flows. These changes did not impact total cash used in or provided by operating, investing or financing activities.



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GRANITE CONSTRUCTION INCORPORATED  
 NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 (Unaudited)

The following tables set forth the impact of the correction of accounting errors and reclassification adjustments on the previously reported condensed consolidated balance sheet as of September 30, 2013 and the condensed consolidated statements of operations and cash flows for the three and nine months ended September 30, 2013 (in thousands):

## Condensed Consolidated Balance Sheet

	September 30, 2013		
	As Reported	Revisions	Revised
Total current assets	\$1,041,672	\$(368)	) \$1,041,304
Noncurrent assets	684,330	1,500	\$685,830
Total assets	\$1,726,002	\$1,132	\$1,727,134
Total current liabilities	\$565,522	\$439	\$565,961
Noncurrent liabilities	331,658	—	331,658
Total Granite Construction Incorporated shareholders' equity	812,509	741	813,250
Non-controlling interests	16,313	(48)	) 16,265
Total liabilities and equity	\$1,726,002	\$1,132	\$1,727,134

## Condensed Consolidated Statements of Operations

	Three Months Ended September 30, 2013		
	As Reported	Revisions	Revised
Total revenue	\$741,575	\$(1,823)	) \$739,752
Total cost of revenue	687,179	(3,287)	) 683,892
Gross profit	54,396	1,464	55,860
Selling, general and administrative expenses	47,060	(1,533)	) 45,527
Gain on sale of property and equipment	3,259	—	3,259
Operating income	10,595	2,997	13,592
Income before provision for income taxes	8,481	2,997	11,478
Provision for income taxes	4,026	920	4,946
Net income	4,455	2,077	6,532
Amount attributable to non-controlling interests	6,542	(37)	) 6,505
Net income attributable to Granite Construction Incorporated	\$10,997	\$2,040	\$13,037
Net income per share attributable to common shareholders (see Note 12)			
Basic	\$0.28	\$0.06	\$0.34
Diluted	\$0.28	\$0.05	\$0.33

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## GRANITE CONSTRUCTION INCORPORATED

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

	Nine Months Ended September 30, 2013		
	As Reported	Revisions	Revised
Total revenue	\$1,670,441	\$(1,638	) \$1,668,803
Total cost of revenue	1,534,791	(1,501	) 1,533,290
Gross profit	135,650	(137	) 135,513
Selling, general and administrative expenses	150,675	(1,198	) 149,477
Operating loss	(7,372	) 1,061	(6,311 )
Loss before benefit from income taxes	(15,440	) 1,061	(14,379 )
Benefit from income taxes	(3,235	) 368	(2,867 )
Net loss	(12,205	) 693	(11,512 )
Amount attributable to non-controlling interests	3,938	48	3,986
Net loss attributable to Granite Construction Incorporated	\$(8,267	) \$741	\$(7,526 )
Net loss per share attributable to common shareholders (see Note 12)			
Basic	\$(0.21	) \$0.02	\$(0.19 )
Diluted	\$(0.21	) \$0.02	\$(0.19 )

## Condensed Consolidated Statement of Cash Flows

	Nine months ended September 30, 2013			
	As Reported	Revisions	Reclassifications	Revised
Net loss	\$(12,205	) \$693	\$—	\$(11,512 )
Depreciation, depletion and amortization	54,788	—	—	54,788
Non-cash restructuring, net	(23	) —	23	—
Gain on sales of property and equipment	(7,653	) —	—	(7,653 )
Stock-based compensation	10,645	—	—	10,645
Equity in net income from unconsolidated joint ventures	—	—	(51,826	) (51,826 )
Receivables	(99,856	) —	—	(99,856 )
Costs and estimated earnings in excess of billings, net	(1,707	) 137	(14,494	) (16,064 )
Inventories	(1,882	) —	—	(1,882 )
Equity in construction joint ventures	(54,672	) —	54,672	—
Contributions to unconsolidated construction joint ventures	—	—	(28,514	) (28,514 )
Distributions from unconsolidated construction joint ventures	—	—	68,033	68,033
Other assets, net	(5,165	) 368	(23	) (4,820 )
Accounts payable	5,578	(1,198	) (1,176	) 3,204
Accrued expenses and other current liabilities, net	47,637	—	(26,695	) 20,942
Net cash used in operating activities	\$(64,515	) \$—	\$—	\$(64,515 )

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GRANITE CONSTRUCTION INCORPORATED

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

2. Recently Issued Accounting Pronouncements

In April 2014, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update (“ASU”) No. 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity, which changes the threshold for reporting discontinued operations and adds new disclosures. The new guidance defines a discontinued operation as a disposal of a component or group of components that is disposed of or is classified as held for sale and “represents a strategic shift that has (or will have) a major effect on an entity’s operations and financial results.” For disposals of individually significant components that do not qualify as discontinued operations, an entity must disclose pre-tax earnings of the disposed component. This ASU will be effective for all disposals (or classifications as held for sale) of components of an entity that occur during our year ended December 31, 2015 and interim periods within the year. We do not expect the adoption of this ASU to have a material impact on our consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which provides guidance for revenue recognition. This ASU’s core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects consideration to which the company expects to be entitled in exchange for those goods or services. The ASU will be effective commencing with our quarter ending March 31, 2017. We are currently assessing the potential impact of this ASU on our consolidated financial statements.

3. Revisions in Estimates

Our profit recognition related to construction contracts is based on estimates of costs to complete each project. These estimates can vary significantly in the normal course of business as projects progress, circumstances develop and evolve, and uncertainties are resolved. We recognize revenue on affirmative claims when we have a signed agreement and recognize revenue associated with unapproved change orders to the extent the related costs have been incurred, the amount can be reliably estimated and recovery is probable. We recognize costs associated with affirmative claims and unapproved change orders as incurred and revisions to estimated total costs as soon as the obligation to perform is determined. Approved change orders and affirmative claims, as well as changes in related estimates of costs to complete, are considered revisions in estimates. We use the cumulative catch-up method applicable to construction contract accounting to account for revisions in estimates. Under this method, revisions in estimates are accounted for in their entirety in the period of change. There can be no assurance that we will not experience further changes in circumstances or otherwise be required to further revise our profitability estimates.

For the majority of our contracts, revenue in an amount equal to cost incurred is recognized until there is sufficient information to determine the estimated profit on the project with a reasonable level of certainty. The gross profit impact from projects that reached initial profit recognition is not included in the tables below. During the three and nine months ended September 30, 2014, the gross profit impact from projects that reached initial profit recognition was \$21.4 million and \$50.0 million, respectively. During the three and nine months ended September 30, 2013, the gross profit impact from projects that reached initial profit recognition was \$13.5 million and \$28.8 million, respectively.

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NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

## Construction

The net changes in project profitability from revisions in estimates, both increases and decreases, that individually had an impact of \$1.0 million or more on gross profit were net decreases of \$1.0 million and \$9.4 million for the three and nine months ended September 30, 2014, respectively. The net changes for the three and nine months ended September 30, 2013 were net increases of \$1.5 million and \$0.6 million, respectively. The projects are summarized as follows:

## Increases

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Number of projects with upward estimate changes	—	4	2	5
Range of increase in gross profit from each project, net	\$—	\$1.3 - 2.7	\$1.1 - 1.2	\$1.1 - 3.0
Increase on project profitability	\$—	\$7.4	\$2.2	\$11.8

The increases during the three months ended September 30, 2013 and during the nine months ended September 30, 2014 and 2013 were due to owner-directed scope changes and lower costs than originally anticipated.

## Decreases

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Number of projects with downward estimate changes	1	3	5	4
Reduction in gross profit from each project, net	\$1.0	\$1.5 - 2.5	\$1.7 - 2.9	\$1.1 - 4.3
Decrease on project profitability	\$1.0	\$5.9	\$11.6	\$11.2

The decreases during the three and nine months ended September 30, 2014 and 2013 were due to higher costs than originally anticipated and outstanding claims and change orders.

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NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

## Large Project Construction

The net changes in project profitability from revisions in estimates, both increases and decreases, that individually had an impact of \$1.0 million or more on gross profit were a net decrease of \$8.5 million and a net increase of \$25.9 million for the three and nine months ended September 30, 2014, respectively. The net changes for the three and nine months ended September 30, 2013 were a net decrease of \$6.8 million and a net increase of \$13.6 million, respectively. Amounts attributable to non-controlling interests were \$1.8 million of the net decrease and \$5.8 million of the net increase for the three and nine months ended September 30, 2014, respectively. Amounts attributable to non-controlling interests were \$5.9 million of the net decrease for the three months ended September 30, 2013 and \$4.3 million of the net increase for the nine months ended September 30, 2013. The projects are summarized as follows:

## Increases

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Number of projects with upward estimate changes	2	3	9	6
Range of increase in gross profit from each project, net	\$1.3 - 3.8	\$1.0 - 10.5	\$1.1 - 11.8	\$2.1 - 26.6
Increase on project profitability	\$5.1	\$12.9	\$43.0	\$47.5

The increases during the three and nine months ended September 30, 2014 were due to higher productivity than originally anticipated, owner-directed scope changes and settlement of outstanding claims with contract owners. The increases during the three and nine months ended September 30, 2013 were due to production at a higher rate than anticipated and owner-directed scope changes.

## Decreases

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Number of projects with downward estimate changes	3	4	3	4
Range of reduction in gross profit from each project, net	\$2.0 - 7.0	\$1.4 - 14.7	\$1.3 - 13.9	\$1.6 - 23.5
Decrease on project profitability	\$13.6	\$19.7	\$17.1	\$33.9

The decreases during the three and nine months ended September 30, 2014 and 2013 were due to additional costs, lower productivity than originally anticipated and outstanding claims and change orders.



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NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

## 4. Marketable Securities

All marketable securities were classified as held-to-maturity for the dates presented and the carrying amounts of held-to-maturity securities were as follows:

(in thousands)	September 30, 2014	December 31, 2013	September 30, 2013
U.S. Government and agency obligations	\$ 12,967	\$ 10,000	\$ 1,260
Commercial paper	14,983	39,968	19,982
Municipal bonds	—	—	1,650
Total short-term marketable securities	27,950	49,968	22,892
U.S. Government and agency obligations	74,140	67,234	64,014
Total long-term marketable securities	74,140	67,234	64,014
Total marketable securities	\$ 102,090	\$ 117,202	\$ 86,906

Scheduled maturities of held-to-maturity investments were as follows:

(in thousands)	September 30, 2014
Due within one year	\$ 27,950
Due in one to five years	74,140
Total	\$ 102,090

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## 5. Fair Value Measurement

Fair value accounting standards describe three levels that may be used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following tables summarize significant assets and liabilities measured at fair value in the condensed consolidated balance sheets on a recurring basis for each of the fair value levels (in thousands):

	Fair Value Measurement at Reporting Date Using			Total
	Level 1	Level 2	Level 3	
September 30, 2014				
Cash equivalents				
Money market funds	\$50,148	\$—	\$—	\$50,148
Total assets	\$50,148	\$—	\$—	\$50,148
December 31, 2013				
Cash equivalents				
Money market funds	\$89,336	\$—	\$—	\$89,336
Total assets	\$89,336	\$—	\$—	\$89,336
September 30, 2013				
Cash equivalents				
Money market funds	\$113,220	\$—	\$—	\$113,220
Total assets	\$113,220	\$—	\$—	\$113,220

A reconciliation of cash equivalents to consolidated cash and cash equivalents is as follows:

(in thousands)	September 30, 2014	December 31, 2013	September 30, 2013
Cash equivalents	\$50,148	\$89,336	\$113,220
Cash	117,026	139,785	99,243
Total cash and cash equivalents	\$167,174	\$229,121	\$212,463

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The carrying values and estimated fair values of our financial instruments that are not required to be recorded at fair value in the condensed consolidated balance sheets are as follows:

(in thousands)	Fair Value Hierarchy	September 30, 2014		December 31, 2013		September 30, 2013	
		Carrying Value	Fair Value	Carrying Value	Fair Value	Carrying Value	Fair Value
Assets:							
Held-to-maturity marketable securities <sup>1</sup>	Level 1	\$102,090	\$101,711	\$117,202	\$116,915	\$86,906	\$86,594
Liabilities (including current maturities):							
Senior notes payable <sup>2</sup>	Level 3	\$200,000	\$225,186	\$200,000	\$225,865	\$200,000	\$226,110
Credit Agreement loan <sup>2</sup>	Level 3	70,000	70,258	70,000	69,601	70,000	70,166

<sup>1</sup>Held-to-maturity marketable securities are periodically assessed for other-than-temporary impairment.

<sup>2</sup>The fair values of the senior notes payable and Credit Agreement (defined in Note 11) loan are based on borrowing rates available to us for long-term loans with similar terms, average maturities, and credit risk.

The carrying values of receivables, other current assets, and accrued expenses and other current liabilities approximate their fair values due to the short-term nature of these instruments. In addition, the fair value of non-recourse debt measured using Level 3 inputs approximates its carrying value due to its relative short-term nature and competitive interest rates. During the three and nine months ended September 30, 2014 and 2013, we did not record any fair value adjustments related to nonfinancial assets and liabilities measured at fair value on a nonrecurring basis.

In March 2014, we entered into an interest rate swap with a notional amount of \$100.0 million which matures in June 2018 to convert the interest rate of our 2019 Notes (defined in Note 11) from a fixed rate of 6.11% to a floating rate of 4.15% plus six-month LIBOR. The interest rate swap is reported at fair value using Level 2 inputs, and gains or losses are recorded in other income (expense), net in our condensed consolidated statement of operations and were losses of \$0.6 million and gains of \$0.3 million during the three and nine months ended September 30, 2014, respectively.

In March 2014, we entered into two diesel commodity swaps covering May to October, 2014 and 2015 which represented roughly 25% of our forecasted purchase for diesel. In May 2014, we entered into two natural gas commodity swaps covering June to October 2014 and May to October 2015 representing roughly 25% of our forecasted purchase of natural gas. The commodity swaps are reported at fair value using Level 2 inputs, and gains or losses are recorded in other income (expense), net in our condensed consolidated statement of operations and were losses of \$0.6 million and \$0.7 million during the three and nine months ended September 30, 2014, respectively.

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## 6. Receivables, net

Receivables, net at September 30, 2014, December 31, 2013 and September 30, 2013 are as follows:

(in thousands)	September 30, 2014	December 31, 2013	September 30, 2013
Construction and Large Project Construction contracts:			
Completed and in progress	\$274,203	\$193,538	\$275,182
Retentions	79,475	73,103	76,114
Total construction contracts	353,678	266,641	351,296
Construction Material sales	54,718	36,813	55,466
Other	9,740	12,657	18,412
Total gross receivables	418,136	316,111	425,174
Less: allowance for doubtful accounts	508	2,513	2,565
Total net receivables	\$417,628	\$313,598	\$422,609

Receivables include amounts billed and billable to clients for services provided and/or according to contract terms as of the end of the applicable period and do not bear interest. Certain contracts include provisions that permit us to submit invoices in advance of providing services, based on the passage of time, achievement of milestones or upon completion of the project and, to the extent not collected, are included in receivables. To the extent the related costs have not been billed, the contract balance is included in costs and estimated earnings in excess of billings on the condensed consolidated balance sheets. Included in other receivables at September 30, 2014, December 31, 2013 and September 30, 2013 were items such as notes receivable, fuel tax refunds and income tax refunds. No such receivables individually exceeded 10% of total net receivables at any of these dates.

Financed receivables consisted of long-term notes receivable and retentions receivable. Long-term notes receivable were not material at any of the presented dates. No retention receivable individually exceeded 10% of total net receivables at any of the presented dates. As of September 30, 2014, the majority of the retentions receivable is expected to be collected within one year.

We segregate our retention receivables into two categories: escrow and non-escrow. The balances in each category were as follows:

(in thousands)	September 30, 2014	December 31, 2013	September 30, 2013
Escrow	\$26,128	\$25,124	\$23,794
Non-escrow	53,347	47,979	52,320
Total retention receivables	\$79,475	\$73,103	\$76,114

The escrow receivables include amounts due to Granite which have been deposited into an escrow account and bear interest. Typically, escrow retention receivables are held until work on a project is complete and has been accepted by the owner who then releases those funds, along with accrued interest, to us. There is minimal risk of not collecting on these amounts.

As of September 30, 2014, the non-escrow retention receivables aged over 90 days have not materially changed since December 31, 2013. In addition, our allowance for doubtful accounts contained no material provision related to non-escrow retention receivables as we determined there were no significant collectability issues at any of the presented dates.



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7. Construction and Line Item Joint Ventures

We participate in various construction joint ventures, partnerships and a limited liability company of which we are a limited member (“joint ventures”). We also participate in various “line item” joint venture agreements under which each member is responsible for performing certain discrete items of the total scope of contracted work.

Due to the joint and several nature of the performance obligations under the related owner contracts, if one of the members fails to perform, we and the remaining members would be responsible for performance of the outstanding work. At September 30, 2014, there was approximately \$6.1 billion of construction revenue to be recognized on unconsolidated and line item construction joint venture contracts of which \$1.8 billion represented our share and the remaining \$4.3 billion represented our members’ share. We are not able to estimate amounts that may be required beyond the remaining cost of the work to be performed. These costs could be offset by billings to the customer or by proceeds from our partners’ corporate and/or other guarantees.

Construction Joint Ventures

Generally, each construction joint venture is formed to complete a specific contract and is jointly controlled by the venture partners. The associated agreements typically provide that our interests in any profits and assets, and our respective share in any losses and liabilities resulting from the performance of the contracts, are limited to our stated percentage interest in the venture. Under our contractual arrangements, we provide capital to these joint ventures in return for an ownership interest. In addition, partners dedicate resources to the ventures necessary to complete the contracts and are reimbursed for their cost. The operational risks of each construction joint venture are passed along to the joint venture partners. As we absorb our share of these risks, our investment in each venture is exposed to potential losses.

We have determined that certain of these joint ventures are consolidated because they are variable interest entities (“VIEs”) and we are the primary beneficiary, or because they are not VIEs and we hold the majority voting interest. We continually evaluate whether there are changes in the status of the VIEs or changes to the primary beneficiary designation of the VIE. Based on our assessments during the nine months ended September 30, 2014, we determined no change was required for existing construction joint ventures.

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## Consolidated Construction Joint Ventures

The carrying amounts and classification of assets and liabilities of consolidated construction joint ventures are included in our condensed consolidated balance sheets as follows:

(in thousands)	September 30, 2014	December 31, 2013	September 30, 2013
Cash and cash equivalents <sup>1</sup>	\$29,518	\$38,800	\$57,133
Receivables, net	45,483	38,372	47,696
Costs and estimated earnings in excess of billings <sup>1</sup>	21,105	178	81
Other current assets	1,910	4,600	3,734
Total current assets	98,016	81,950	108,644
Property and equipment, net	16,172	22,216	28,194
Total assets <sup>2</sup>	\$114,188	\$104,166	\$136,838
Accounts payable	\$22,951	\$16,937	\$20,075
Billings in excess of costs and estimated earnings <sup>1</sup>	23,138	60,185	70,518
Accrued expenses and other current liabilities	3,110	11,299	12,816
Total liabilities <sup>2</sup>	\$49,199	\$88,421	\$103,409

<sup>1</sup>The volume and stage of completion of contracts from our consolidated construction joint ventures may cause fluctuations in cash and cash equivalents as well as billings in excess of costs and estimated earnings between periods.

<sup>2</sup>The assets and liabilities of each consolidated joint venture relate solely to that joint venture. The decision to distribute joint venture cash and cash equivalents and assets must generally be made jointly by a majority of the members and, accordingly, these cash and cash equivalents and assets generally are not available for the working capital needs of Granite until distributed.

At September 30, 2014, we were engaged in three active consolidated construction joint venture projects with total contract values ranging from \$32.4 million to \$364.3 million. Our share of revenue remaining to be recognized on these consolidated joint ventures ranged from \$0.1 million to \$43.9 million. Our proportionate share of the equity in these joint ventures was between 55.0% and 65.0%. During the three and nine months ended September 30, 2014, total revenue from consolidated construction joint ventures was \$23.8 million and \$122.0 million, respectively. During the three and nine months ended September 30, 2013, total revenue from consolidated construction joint ventures was \$42.4 million and \$131.1 million, respectively. Total cash used in consolidated construction joint venture operations was \$44.7 million and \$10.4 million during the nine months ended September 30, 2014 and 2013, respectively.

## Unconsolidated Construction Joint Ventures

We account for our share of construction joint ventures that we are not required to consolidate on a pro rata basis in the condensed consolidated statements of operations and as a single line item on the condensed consolidated balance sheets. As of September 30, 2014, these unconsolidated joint ventures were engaged in eleven active unconsolidated construction joint ventures with total contract values ranging from \$72.8 million to \$3.1 billion. Our proportionate share of the equity in these unconsolidated joint ventures ranged from 20.0% to 50.0%. As of September 30, 2014, our share of the revenue remaining to be recognized on these unconsolidated joint ventures ranged from \$0.3 million to \$696.9 million.

As of September 30, 2014, one of our unconsolidated construction joint ventures was located in Canada and, therefore, the associated disclosures throughout this footnote include amounts that were translated from Canadian dollars to U.S. dollars using the spot rate in effect as of the reporting date for balance sheet items, and the average rate in effect during the reporting period for the results of operations. The associated foreign currency translation adjustments did not have a material impact on the condensed consolidated financial statements for any of the dates or periods presented.





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Following is summary financial information related to unconsolidated construction joint ventures:

(in thousands)	September 30, 2014	December 31, 2013	September 30, 2013
<b>Assets:</b>			
Cash and cash equivalents <sup>1</sup>	\$286,040	\$385,094	\$412,506
Other assets	538,012	523,827	439,655
Less partners' interest	530,585	612,530	557,857
Granite's interest	293,467	296,391	294,304
<b>Liabilities:</b>			
Accounts payable	141,630	155,985	127,695
Billings in excess of costs and estimated earnings <sup>1</sup>	178,781	245,341	274,052
Other liabilities	61,061	104,152	68,379
Less partners' interest	269,264	371,760	336,885
Granite's interest	112,208	133,718	133,241
Equity in construction joint ventures	\$181,259	\$162,673	\$161,063

<sup>1</sup>The volume and stage of completion of contracts from our unconsolidated construction joint ventures may cause fluctuations in cash and cash equivalents as well as billings in excess of costs and estimated earnings between periods. The decision to distribute joint venture cash and cash equivalents and assets must generally be made jointly by all of the partners and, accordingly, these cash and cash equivalents and assets generally are not available for the working capital needs of Granite until distributed.

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
<b>Revenue:</b>				
Total	\$313,945	\$363,523	\$1,055,276	\$848,082
Less partners' interest and adjustments <sup>1</sup>	213,068	259,655	741,451	586,016
Granite's interest	100,877	103,868	313,825	262,066
<b>Cost of revenue:</b>				
Total	338,848	290,112	982,014	661,587
Less partners' interest and adjustments <sup>1</sup>	239,661	203,804	696,633	452,784
Granite's interest	99,187	86,308	285,381	208,803
Granite's interest in gross profit	\$1,690	\$17,560	\$28,444	\$53,263

<sup>1</sup>Partners' interest represents amounts to reconcile total revenue and total cost of revenue as reported by our partners to Granite's interest adjusted to reflect our accounting policies.

During the three and nine months ended September 30, 2014, unconsolidated construction joint venture net loss (net of adjustments) was \$25.2 million and net income (net of adjustments) was \$75.2 million, respectively, of which our share was net income (net of adjustments) of \$1.8 million and \$28.1 million, respectively. During the three and nine months ended September 30, 2013, the net income (net of adjustments) of unconsolidated construction joint ventures was \$71.1 million and \$182.8 million, respectively, of which our share was \$21.3 million and \$53.2 million, respectively.

**Line Item Joint Ventures**

The revenue for each line item joint venture partner's discrete items of work is defined in the contract with the project owner and each venture partner bears the profitability risk associated with its own work. There is not a single set of books and records for a line item joint venture. Each partner accounts for its items of work individually as it would for any self-performed contract. We include only our portion of these contracts in our condensed consolidated financial

statements. As of September 30, 2014, we had four active line item joint venture construction projects with total contract values ranging from \$42.6 million to \$86.1 million of which our portion ranged from \$28.7 million to \$63.8 million. As of September 30, 2014, our share of revenue remaining to be recognized on these line item joint ventures ranged from less than \$0.1 million to \$27.6 million.

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8. Real Estate Entities and Investments in Affiliates

The operations of our Real Estate segment are conducted through our wholly-owned subsidiary, Granite Land Company (“GLC”). Generally, GLC participates with third-party partners in entities that are formed to accomplish specific real estate development projects.

We have determined that certain of these entities are consolidated because they are VIEs and we are the primary beneficiary. We continually evaluate whether there are changes in the status of the VIEs or changes to the primary beneficiary designation of the VIE. Based on our assessments during the nine months ended September 30, 2014 and 2013, we determined no change was required for existing real estate entities.

Our real estate entities include limited partnerships or limited liability companies of which we are a limited partner or member. The agreements with GLC’s partner