GOOD TIMES RESTAURANTS INC Form 10QSB August 09, 2001

#### UNITED STATES

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 10-QSB

#### QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF

#### THE SECURITIES EXCHANGE ACT OF 1934

For quarterly period ended: June 30, 2001

Commission file number: 0-18590

#### GOOD TIMES RESTAURANTS INC.

(Exact name of small business issuer as specified in its charter)

#### <u>NEVADA</u>

(State or other jurisdiction of incorporation or organization)

#### 84-1133368

(I.R.S. Employer Identification No.)

#### 601 CORPORATE CIRCLE, GOLDEN, CO 80401

(Address of principal executive offices)

#### (303) 384-1400

(Issuer's telephone number)

(Former name, former address and former fiscal year, since last report.)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

#### [X] Yes [] No

#### APPLICABLE ONLY TO CORPORATE ISSUERS

Total number of shares of common stock outstanding at August 8, 2001.

# 2,242,263 SHARES OF COMMON STOCK, .001 PAR VALUE

Transitional Small Business Disclosure Format (check one): [] Yes [X] No

Form 10-QSB

Quarter Ended June 30, 2001

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#### GOOD TIMES RESTAURANTS INC. AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

# ASSETS

	June 30,		0 / 1 20 0000
	2001		September 30, <u>2000</u>
	(Unaudited)		
CURRENT ASSETS:			
Cash and cash equivalent		\$ 544,000	\$1,126,000
Investments, at fair value	199,000		299,000
Receivables		141,000	172,000
Inventories		106,000	85,000
Prepaid expenses and other		99,000	38,000
Notes receivable	32,000		<u>51,000</u>
Total current assets		1,121,000	1,771,000
	-		

PROPERTY AND EQUIPMENT, at cost:		
Land and building	3,919,000	3,728,000
Leasehold improvements	2,691,000	2,649,000
Fixtures and equipment	4.461.000	<u>3,913,000</u>
	11,071,000	10,290,000
Less accumulated depreciation and amortization	<u>(4,459,000)</u>	<u>(3,854,000)</u>
	6,612,000	6,436,000
OTHER ASSETS:		
Notes receivable	398,000	405,000
Deposits & other	<u>77.000</u>	<u>78,000</u>
	475,000	483,000
TOTAL ASSETS	<u>\$8,208,000</u>	<u>\$8,690,000</u>
LIABILITIES AND STOC	CKHOLDERS' EQUITY	
CURRENT LIABILITIES:		
Current maturities of long-term debt and capital leases	\$ 266,000	\$ 236,000
Accounts payable	347,000	579,000
Lease obligations, RTC and Las Vegas	81,000	93,000
Deferred income	77,000	0
Accrued liabilities - other	<u>617.000</u>	<u>595.000</u>
Total current liabilities	1,388,000	1,503,000

LONG-TERM LIABILITIES:		
Debt and capitalized leases, net of current portion	1,402,000	1,626,000
Lease obligations, RTC and Las Vegas, net of		
current portion	116,000	177,000
Deferred liabilities	<u>378.000</u>	<u>346.000</u>
Total long-term liabilities	1,896,000	2,149,000
MINORITY INTERESTS IN PARTNERSHIPS	1,116,000	1,202,000

# GOOD TIMES RESTAURANTS INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEET (Cont.)

	June 30,	September 30,
	<u>2001</u>	<u>2000</u>
STOCKHOLDERS' EQUITY:		
Preferred stock, \$.01 par value;		
5,000,000 shares authorized,		
None issued and outstanding	0	0
Common stock, \$.001 par value;		
50,000,000 shares authorized,		
2,242,263 shares issued and		
outstanding as of June 30, 2001		
and 2,226,995 shares issued and		

outstanding as of September 30, 2000	2,000	2,000
Capital contributed in excess of par value	13,240,000	13,221,000
Accumulated deficit	<u>(9,434,000)</u>	<u>(9,387,000)</u>
Total stockholders' equity	<u>3,808,000</u>	<u>3,836,000</u>
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$8,208,000</u>	<u>\$8,690,000</u>

# GOOD TIMES RESTAURANTS INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Mor	ths Ended	Nine Months Ended	
	June	: 30,	June 30,	
	<u>2001</u>	2000	<u>2001</u>	2000
NET REVENUES:				
Restaurant sales, net	\$4,199,000	\$3,991,000	\$11,838,000	\$10,462,000
Franchise net revenues	<u>94,000</u>	<u>68,000</u>	239,000	<u>154.000</u>
Total revenues	4,293,000	4,059,000	12,077,000	10,616,000
RESTAURANT OPERATING EXPENSES:				
Food & paper costs	1,505,000	1,401,000	4,190,000	3,684,000
Labor, occupancy & other	1,807,000	1,617,000	5,205,000	4,429,000
Opening expenses	19,000	0	41,000	75,000
Accretion of deferred rent	9,000	10,000	29,000	27,000
Depreciation & amortization	217,000	<u>196,000</u>	<u>623,000</u>	<u>554,000</u>

3,557,000

3,224,000

Total restaurant operating costs

10,088,000

8,769,000

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INCOME FROM RESTAURANT OPERATIONS	736,000	835,000	1,989,000	1,847,000
OTHER OPERATING EXPENSES:				
Selling, general & administrative expenses	596,000	658,000	1,798,000	1,972,000
Loss, (income) from operating RTC stores	<u>0</u>	<u>0</u>	<u>0</u>	<u>16.000</u>
Total other operating expenses	596,000	658,000	1,798,000	1,988,000
INCOME (LOSS) FROM OPERATIONS	140,000	177,000	191,000	(141,000)
OTHER INCOME & (EXPENSES):				
Minority income (expense), net	(70,000)	(85,000)	(177,000)	(130,000)
Interest, net	(22,000)	(19,000)	(66,000)	(33,000)
Other, net	<u>3,000</u>	<u>(2.000)</u>	<u>5.000</u>	<u>(6.000)</u>
Total other income & (expenses)	(89,000)	(106,000)	(238,000)	(169,000)
NET INCOME (LOSS)	<u>\$51,000</u>	<u>\$ 71,000</u>	<u>(\$47,000)</u>	<u>(\$310,000)</u>
BASIC & DILUTED NET INCOME (LOSS) PER COMMON SHARE	<u>\$.02</u>	<u>\$.03</u>	<u>(\$.02)</u>	<u>(\$.14)</u>
()				
WEIGHTED AVERAGE COMMON SHARES AND				
EQUIVALENTS USED IN PER SHARE CALCULATION				
BASIC	2,242,263	2,226,995	2,238,796	2,225,493
DILUTED	2,244,975	2,226,995	N/A	N/A

# GOOD TIMES RESTAURANTS INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Mor	Three Months Ended		Nine Months Ended		
	June	June 30,		e 30,		
	<u>2001</u>	<u>2000</u>	<u>2001</u>	<u>2000</u>		
CASH FLOWS FROM OPERATING ACTIVITIES:						
Net income (loss)	\$51,000	\$71,000	(\$47,000)	(\$310,000)		
Depreciation and amortization	228,000	209,000	655,000	593,000		
Minority interest	70,000	85,000	177,000	130,000		
Changes in operating assets & liabilities						
(Increase) decrease in:						
Prepaids & receivables	(76,000)	(19,000)	(30,000)	49,000		
Inventories	(15,000)	(4,000)	(21,000)	(19,000)		
Other assets	(26,000)	22,000	27,000	22,000		
(Decrease) increase in:						
Accounts payable	(88,000)	136,000	(232,000)	(356,000)		
Accrued interest	0	0	0	4,000		
Accrued property taxes	(104,000)	(76,000)	(39,000)	(18,000)		
Accrued payroll & P/R taxes	6,000	15,000	7,000	20,000		
Other accrued liabilities/deferred income	<u>111,000</u>	<u>30,000</u>	<u>88,000</u>	<u>(162,000</u>		
				)		
Net cash provided by (used in)						
operating activity	157,000	469,000	585,000	(47,000)		

CASH FLOWS FROM INVESTING ACTIVITIES:				
(Purchase) sale - FF&E, land, building				
& improvements	(380,000)	(475,000)	(830,000)	(1,341,000)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Debt incurred (paid), net	(73,000)	(32,000)	(194,000)	758,000
Distributions to minority interests in partnerships	(102,000)	(123,000)	(288,000)	(245,000)
Contributions to minority interests in partnerships	25,000	0	25,000	0
Paid in capital activity	<u>0</u>	<u>0</u>	<u>20,000</u>	<u>17,000</u>
Net cash provided by (used in)	(150,000)	(155,000)	(437,000)	530,000
financing activities				
INCREASE (DECREASE) IN CASH	<u>(\$373,000)</u>	<u>(\$161,000)</u>	<u>(\$682,000)</u>	<u>(\$858,000)</u>

GOOD TIMES RESTAURANTS INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### 1. UNAUDITED FINANCIAL STATEMENTS:

In the opinion of management, the accompanying unaudited consolidated financial statements contain all of the normal recurring adjustments necessary to present fairly the financial position of the Company as of June 30, 2001, the results of its operations and its cash flow for the three month period ended June 30, 2001 and for the nine month period ended June 30, 2001. Operating results for the three month period ended June 30, 2001 and for the nine month period ended June 30, 2001 are not necessarily indicative of the results that may be expected for the year ending September 30, 2001.

The consolidated balance sheet as of September 30, 2000 is derived from the audited financial statements, but does not include all disclosures required by generally accepted accounting principles. As a result, these financial statements should be read in conjunction with the Company's Form 10-KSB for the fiscal year ended September 30, 2000.

#### 2. CONTINGENT LIABILITY

The Company remains contingently liable on several leases of restaurants that were previously sold. The Company is also a guarantor on a Small Business Administration loan to a franchisee.

#### 3. STOCK TRANSACTIONS

None.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL

#### CONDITION AND RESULTS OF OPERATIONS FOR THE COMPANY

General

This Form 10-QSB contains or incorporates by reference forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended. Also, documents subsequently filed by the Company with the SEC and incorporated herein by reference may contain forward-looking statements. The Company cautions investors that any forward-looking statements made by the Company are not guarantees of future performance and that actual results could differ materially from those in the forward-looking statements as a result of various factors, including but not limited to the following:

(I) The Company competes with numerous well established competitors who have substantially greater financial resources and longer operating histories than the Company. Competitors have increasingly offered selected food items and combination meals, including hamburgers, at discounted prices, and continued discounting by competitors may adversely affect revenues and profitability of Company restaurants.

(II) The Company may be negatively impacted if the Company experiences consistent same store sales declines. Same store sales comparisons will be dependent, among other things, on the success of Company advertising and promotion of new and existing menu items. No assurances can be given that such advertising and promotions will in fact be successful.

The Company may also be negatively impacted by other factors common to the restaurant industry such as: changes in consumer tastes away from red meat and fried foods; increases in the cost of food, paper, labor, health care, workers' compensation or energy; inadequate number of hourly paid employees; and/or decreases in the availability of affordable capital resources. The Company cautions the reader that such risk factors are not exhaustive, particularly with respect to future filings.

The Company had thirty-six units open at June 30, 2001, of which sixteen were franchised or licensed units, nine joint-venture units and eleven company-owned units compared to thirty-three units open at June 30, 2000, of which fourteen were franchised units, nine joint-venture units and ten company-owned units. In April 2001 the Company entered into a licensing agreement for the sale of Good Times custard products at the Six Flags Elitch Gardens food concession. In April 2001 one franchised unit in Greeley, Colorado was closed. The building and equipment were subsequently sold to another franchisee and moved to a new location, which opened in May 2001. Management anticipates that the Company and its existing franchisees will develop a total of one or two Good Times units in the Denver area in 2001.

The following presents certain historical financial information of the operations of the Company. This financial information includes the results of the Company for the three months and nine months ended June 30, 2000 and the results of the Company for the three months and nine months ended June 30, 2001.

#### **Results of Operations**

#### Net Revenues

Net revenues for the three months ended June 30, 2001 increased \$234,000 (5.8%) to \$4,293,000 from \$4,059,000 for the three months ended June 30, 2000. Restaurant sales increased \$173,000 due to four new company-owned restaurants that opened in October and December 1999 and February and September 2000, and \$49,000 due to one restaurant that was purchased from a franchisee in May 2000. Franchise revenues increased \$26,000 to \$94,000 from \$68,000 for the three months ended June 30, 2000 due to an increase in franchise royalties and fees. Same store restaurant sales, net of store closures, increased \$15,000, or .4%, during the three months ended June 30, 2001 for restaurants that were open for the full periods ending June 30, 2001 and June 30, 2000. Restaurant sales were negatively effected during the three months ended June 30, 2001 due to store closures for the implementation of frozen custard. Seven stores were closed for an average of 1.5 days each with estimated lost sales of \$29,000.

Net revenues for the nine months ended June 30, 2001 increased \$1,461,000 (13.8%) to \$12,077,000 from \$10,616,000 for the nine months ended June 30, 2000. Restaurant sales increased \$831,000 due to four new company-owned restaurants that opened in October and December 1999 and February and September 2000, and \$429,000 due to one restaurant that was purchased from a franchisee in May 2000. Franchise revenues increased \$85,000 to \$239,000 from \$154,000 for the nine months ended June 30, 2000 due to an increase in franchise royalties and fees. Same store restaurant sales, net of store closures, increased \$152,000, or 1.7%, during the nine months ended June 30, 2001 for restaurants that were open for the full nine month periods ending June 30, 2001 and June 30, 2000. Same store sales in October and November and as a result same store sales were negatively impacted. Restaurant sales were negatively effected during the nine months ended June 30, 2001 due to store closures for the implementation of frozen custard. Eight stores were closed for an average of 1.5 days each with estimated lost sales of \$36,000.

#### Food and Paper Costs

For the three months ended June 30, 2001 the Company's food and paper costs increased to \$1,505,000 from \$1,401,000 due to increased restaurant sales. Food and paper costs increased to 35.8% of restaurant sales for the three months ended June 30, 2001, compared to 35.1% for the same prior year period.

For the nine months ended June 30, 2001 the Company's food and paper costs increased to \$4,190,000 from \$3,684,000 due to increased restaurant sales. Food and paper costs increased to 35.4% of restaurant sales for the nine months ended June 30, 2001 compared to 35.2% for the same prior year period.

Food and paper costs increased as a percentage of restaurant sales for the three months and nine months ended June 30, 2001 primarily due to cost increases in beef and produce, and an increased level of discounting compared to the prior year periods.

For the three months ended June 30, 2001 the Company's labor, occupancy and other expenses increased \$190,000 to \$1,807,000 (43.0% of restaurant sales) from \$1,617,000 (40.5% of restaurant sales) for the same prior year period.

The increase in labor, occupancy and other expenses for the three months ended June 30, 2001 is primarily attributable to expenses of \$138,000 for four additional restaurants that opened in fiscal 2000 and one additional restaurant purchased from a franchisee in May 2000. In addition, restaurant operating expenses increased as a percentage of restaurant sales for the three months ended June 30, 2001 due to higher costs for wages, salaries and restaurant repairs compared to the same prior year period.

For the nine months ended June 30, 2001 the Company's labor, occupancy and other expenses increased \$776,000 to \$5,205,000 (44.0% of restaurant sales) from \$4,429,000 (42.3% of restaurant sales) for the same prior year period. The increase in labor, occupancy and other expenses for the nine months ended June 30, 2001 is primarily attributable to expenses of \$701,000 for four additional restaurants that opened in fiscal 2000 and one additional restaurant purchased from a franchisee in May 2000.

#### Depreciation and Amortization Expenses

For the three months ended June 30, 2001 the Company's depreciation and amortization expenses increased \$21,000, from \$196,000 to \$217,000 compared to the same prior year period. The increase is primarily attributable to an increase of \$14,000 in depreciation expense for the four new company-owned restaurants that opened in fiscal 2000 and the restaurant purchased from a franchisee in May 2000.

For the nine months ended June 30, 2001 the Company's depreciation and amortization expenses increased \$69,000, from \$554,000 to \$623,000 compared to the same prior year period. The increase is primarily attributable to an increase of \$59,000 in depreciation expense for the four new company-owned restaurants that opened in fiscal 2000 and the restaurant purchased from a franchisee in May 2000.

#### Income From Restaurant Operations

For the three months ended June 30, 2001, income from restaurant operations decreased to \$736,000 from \$835,000 for the same prior year period. The Company's income from restaurant operations as a percentage of restaurant sales decreased to 17.5% for the three months ended June 30, 2001 from 20.9% for the same prior year period. Cash flow from restaurant operations (income from restaurant operations plus depreciation, amortization and opening expenses) decreased to 23.1% of restaurant sales for the three months ended June 30, 2001 from 25.8% for the same prior year period. Additionally, the current year period includes store opening expenses of \$19,000, related to the implementation of custard, compared to \$0 for the same prior year period.

For the nine months ended June 30, 2001, income from restaurant operations increased to \$1,989,000 from \$1,847,000 for the same prior year period. The Company's income from restaurant operations as a percentage of restaurant sales decreased to 16.8% for the nine months ended June 30, 2001 from 17.6% for the same prior year period. Cash flow from restaurant operations (income from restaurant operations plus depreciation, amortization and opening expenses) decreased to 22.4% of restaurant sales for the nine months ended June 30, 2001 from 23.7% for the same prior year period. Additionally, the current year period includes new store and custard related opening expenses of \$41,000

compared to \$75,000 for the same prior year period.

#### Selling, General and Administrative Expenses

For the three months ended June 30, 2001, selling, general and administrative expenses decreased to \$596,000 (14.2% of restaurant sales) from \$658,000 (16.5% of restaurant sales) for the same prior year period. The decrease in selling, general and administrative expenses is primarily attributable to decreased advertising in the three months ended June 30, 2001, which decreased advertising expenses to \$244,000 (5.8% of restaurant sales) from \$301,000 (7.5% of restaurant sales) for the same prior year period. The decrease in advertising expenses for the same prior year period. The decrease in advertising expenses for the three months ended June 30,2001 is attributable to decreased media levels and production costs compared to the same prior year period.

For the nine months ended June 30, 2001, selling, general and administrative expenses decreased to \$1,798,000 (15.2% of restaurant sales) from \$1,972,000 (18.8% of restaurant sales) for the same prior year period. The decrease in selling, general and administrative expenses is primarily attributable to decreased advertising expenses in the nine months ended June 30, 2001, which decreased to \$688,000 (5.8% of restaurant sales) from \$828,000 (7.9% of restaurant sales) for the same prior year period. The decrease in advertising expenses for the nine months ended June 30, 2001 is attributable to decreased media levels and production costs in the first and third quarters compared to the prior year when media spending increased for the implementation of a television advertising campaign.

#### Income (Loss) From Operations

The Company had income from operations of \$140,000 in the three months ended June 30, 2001 compared to income from operations of \$177,000 for the same prior year period. The decrease in income from operations of \$37,000 is attributable to a decrease in income from restaurant operations of \$99,000 and a decrease in selling, general and administrative expenses of \$62,000.

The Company had income from operations of \$191,000 in the nine months ended June 30, 2001 compared to a loss from operations of (\$141,000) for the same prior year period. The increase in income from operations of \$332,000 is attributable to an increase in income from restaurant operations of \$142,000, a decrease in selling, general and administrative expenses of \$174,000, and a decrease in the loss from operating RTC stores of \$16,000.

#### Net Income (Loss)

Net income for the Company was \$51,000 for the three months ended June 30, 2001 compared to net income of \$71,000 for the same prior year period. The change from the three months ended June 30, 2000 to June 30, 2001 was primarily attributable to the decrease in income from operations for the three months ended June 30, 2001. In addition, net interest expense increased \$3,000 for the three months ended June 30, 2001 due to a decrease in interest earning cash reserves and an increase in debt and lease financing for the new company-owned stores opened during fiscal 2000. Minority interest expense decreased \$15,000 for the three months ended June 30, 2001 due to decreased income from restaurant operations of the joint-venture restaurants compared to the same prior year period.

The net loss for the Company was (\$47,000) for the nine months ended June 30, 2001 compared to a net loss of (\$310,000) for the same prior year period. The change from the nine months ended June 30, 2000 to June 30, 2001 was primarily attributable to the increase in income from operations for the nine months ended June 30, 2001. The increase was partially offset by an increase in net interest expense of \$33,000 for the nine months ended June 30, 201.

2001. Additionally, minority interest expense increased \$47,000 for the nine months ended June 30, 2001 due to increased income from restaurant operations of the joint-venture restaurants compared to the same prior year period.

Liquidity and Capital Resources

#### Cash and Working Capital

As of June 30, 2001, the Company had \$743,000 cash and liquid short-term investments on hand. The Company currently plans to use the cash balance and cash generated from operations for increasing the Company's working capital reserves, purchase of its common stock under the stock repurchase plan and, along with additional debt financing, for the development of new company-owned and joint-venture restaurants and reinvestment in existing restaurants for the implementation of new signage and a new product category. Management believes that the current cash on hand and additional cash expected from operations in fiscal 2001 will be sufficient to cover the Company's working capital requirements for fiscal 2001.

As of June 30, 2001, the Company had a working capital deficit of \$267,000. Because restaurant sales are collected in cash and accounts payable for food and paper products are paid two to four weeks later, restaurant companies often operate with working capital deficits. The Company anticipates that working capital deficits will be incurred in the future as new Drive Thru restaurants are opened.

The Company anticipates total capital expenditures related to the implementation of frozen custard in all company-owned and joint-venture restaurants to be approximately \$1.4 million. Loan proceeds and cash contributions from joint-venture partners are anticipated to be approximately \$1.2 million, with the balance of \$200,000 provided from cash on hand and cash flow from operations. For the nine months ended June 30, 2001, actual capital expenditures related to the implementation of frozen custard were \$528,000. Subsequent to June 30, 2001 the Company secured \$1.2 million in debt financing through GE Capital and received partial funding of \$494,000 as reimbursement for costs incurred to date for the custard implementation.

#### Cash Flows

Net cash provided by operating activities was \$157,000 for the three months ended June 30, 2001 compared to net cash provided by operating activities of \$469,000 for the same prior year period. The net cash provided by operating activities for the three months ended June 30, 2001 was the result of net income of \$51,000 and non-cash reconciling items totaling \$106,000 (comprised of depreciation and amortization of \$228,000, minority interest of \$70,000 and decreases in operating assets and liabilities totaling \$192,000).

Net cash used in investing activities for the three months ended June 30, 2001 was \$380,000 for the purchase of property and equipment. \$364,000 of the \$380,000 was used to reinvest in existing restaurants for the implementation of frozen custard.

Net cash used in investing activities for the three months ended June 30, 2000 was \$475,000, which reflects payments for the purchase of property and equipment for development of new restaurants.

Net cash used in financing activities for the three months ended June 30, 2001 was \$150,000, which includes principal payments on notes payable and long term debt of \$73,000, distributions to minority interests in partnerships of \$102,000 and contributions from minority interest partners of \$25,000.

Net cash used in financing activities for the three months ended June 30, 2000 was \$155,000, which includes principal payments on notes payable and long term debt of \$32,000 and distributions to minority interests in partnerships of \$123,000.

For the nine months ended June 30, 2001, cash decreased \$682,000. Net cash provided by operations was \$585,000, net cash used in investing activities was \$830,000 and net cash used in financing activities was \$437,000.

#### Impact of Inflation

The Company has not experienced a significant impact from inflation. It is anticipated that any operating expense increases will be recovered by increasing menu prices to the extent that is prudent considering competition.

#### Seasonality

Revenues of the Company are subject to seasonal fluctuation based primarily on weather conditions adversely affecting restaurant sales in January, February and March.

#### GOOD TIMES RESTAURANTS INC. & SUBSIDIARIES

#### Part II. Other Information

#### Item 1. Legal Proceedings

Good Times Restaurants is subject to legal proceedings which are incidental to its business. These legal proceedings are not expected to have a material impact on the Company.

The Company has been involved in condemnation proceedings with Westminster Plaza LLC and the Westminster Economic Development Association as a result of one of its restaurants being part of a condemnation of a larger development on which it leased land from Westminster Plaza LLC. In June 1999 the court ruled against the Company's claim for compensation for its leasehold improvements and value of its lease. The Company has appealed the court's decision.

Item 2. Changes in Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

#### Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5. Other Information

None.

- Item 6. Exhibits and Reports on Form 8-K
  - (a) Exhibits. The following exhibits are furnished as part of this report:

#### Exhibit No. Description

J7.1 \*Financial Data Schedule

\*filed herewith

#### SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GOOD TIMES RESTAURANTS INC.

DATE: August 8, 2001

BY: /s/Boyd E. Hoback

Boyd E. Hoback, President and Chief Executive Officer

BY: /s/Sue Knutson

Sue Knutson, Controller

\$140.00

40.00%

\$1,475.00

47.50%

\$150.00

50.00%

\$1,475.00

47.50%

(1)

Based on a hypothetical maximum maturity payment amount of \$1,475.00 (the mid-point of the specified range for the maximum maturity payment amount).

(2) This is the hypothetical Buffer Price.

(3) This is the hypothetical Initial Fund Price.

2

How the maturity payment amount is calculated

The maturity payment amount will be determined as follows:

If the Final Fund Price is greater than the Initial Fund Price, the maturity payment amount per security will equal the lesser of:

(i)

(ii) the maximum maturity payment amount

If the Final Fund Price is equal to or less than the Initial Fund Price but greater than or equal to the Buffer Price, the maturity payment amount per security will equal the issue price of \$1,000.00

·If the Final Fund Price is less than the Buffer Price, the maturity payment amount per security will equal:

In such a case, you will lose up to 85% of your principal.

Energy Select Sector SPDR® Fund daily closing prices\*

\*The graph above sets forth the daily closing prices of the Fund for the period from January 1, 2014 to January 2,

2019. The closing price on January 2, 2019 was \$58.48. The historical performance of the Fund is not an indication of its future performance during the term of the securities.

Selected risk considerations

The risks set forth below are discussed in detail in the "Risk Factors" section in the accompanying preliminary pricing supplement. Please review those risk disclosures carefully.

 $\cdot\,Your$  investment may result in a loss of up to 85% of your principal

·You will not receive interest payments on the securities

·Your yield may be lower than the yield on a standard debt security of comparable maturity

 $\cdot$ Your return is limited and will not reflect the return of owning the Fund or the common stocks held by the Fund

 $\cdot$  Owning the securities is not the same as owning the shares of the Fund or the common stocks held by the Fund

 $\cdot There may not be an active trading market for the securities$ 

 $\cdot$  The amount to be paid at maturity is not linked to the price of the Fund at any time other than the valuation date  $\cdot$  Many factors affect the market value of the securities

•The correlation between the performance of the Fund and the performance of the Underlying Index may be imperfect •An investment in the securities is subject to risks associated with investing in stocks in the energy sector

The securities will be debt obligations of Royal Bank of Canada. No other company or entity will be responsible for payments under the securities

The policies of the Fund investment adviser and changes that affect the Underlying Index could affect the amount payable on the securities and their market value

•We have no affiliation with the Index Sponsor and will not be responsible for any actions taken by the Index Sponsor Historical prices of the Fund should not be taken as an indication of the future prices of the Fund during the term of the securities

·Hedging transactions may affect the return on the securities

·Our initial estimated value of the securities will be less than the initial public offering price

The price, if any, at which you may be able to sell your securities prior to maturity may be less than the initial public offering price and our initial estimated value

The initial estimated value of the securities will be an estimate only, calculated as of the time the terms of the securities are set

·Potential conflicts of interest could arise

• Anti-dilution adjustments relating to the shares of the Fund do not address every event that could affect such shares The calculation agent may postpone the valuation date and, therefore, determination of the Final Fund Price and the maturity date if a market disruption event occurs on the valuation date

 $\cdot There are potential conflicts of interest between you and the calculation agent$ 

The tax treatment of the securities is uncertain and gain on the securities may be treated as ordinary income under the constructive ownership rules

#### Not suitable for all investors

Investment suitability must be determined individually for each investor. The securities described herein are not a suitable investment for all investors. In particular, no investor should purchase the securities unless they understand and are able to bear the associated market, liquidity and yield risks. Unless market conditions and other relevant factors change significantly in your favor, a sale of the securities prior to maturity is likely to result in sale proceeds that are substantially less than the initial public offering price per security. Royal Bank of Canada, Wells Fargo Securities, LLC and their respective affiliates are not obligated to purchase the securities from you at any time prior to maturity.

The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC website at www.sec.gov. Alternatively, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling your financial advisor or by calling Royal Bank of Canada at 1-877-688-2301.

#### Consult your tax advisor

Investors should review carefully the accompanying pricing supplement, prospectus supplement and prospectus and consult their tax advisors regarding the application of the U.S. federal income tax laws to their particular circumstances, as well as any tax consequences arising under the laws of any state, local or foreign jurisdiction.