

OCEANEERING INTERNATIONAL INC

Form 8-K

June 03, 2013

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 3, 2013

OCEANEERING INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction  
of incorporation)

1-10945

(Commission  
File Number)

95-2628227

(IRS Employer  
Identification No.)

11911 FM 529

Houston, TX

(Address of principal executive offices)

77041

(Zip Code)

Registrant's telephone number, including area code: (713) 329-4500

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

--Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

--Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

--Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

--Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01 Regulation FD Disclosure.

On June 4, 2013, Marvin J. Migura, our Executive Vice President, will meet with institutional investors at the RBC Capital Markets Global Energy and Power Conference in New York, NY. Interested parties may view the handouts for the meetings by using the Investor Relations link at Oceaneering's website, [www.oceaneering.com](http://www.oceaneering.com), beginning on June 3, 2013 after 4:00 p.m. Central Daylight Time. The handouts for the presentation include a reconciliation of the non-GAAP term EBITDA used therein.

The information furnished pursuant to this Item 7.01 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and will not be incorporated by reference into any registration statement filed under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

Please note that certain information contained in the handouts and prepared statements for the one-on-one meetings are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995 and are subject to the "Safe Harbor" provisions of those statutes. Forward-looking statements are generally accompanied by words such as "estimate," "project," "predict," "believe," "expect," "anticipate," "plan," "guidance," "forecast," "budget," "goal" or other words that convey the uncertainty of future events or outcomes. Among other items, the forward-looking statements in the handouts for the presentation and accompanying prepared statements include statements about:

• Our belief that Oceaneering International, Inc.:

is leveraged to deepwater and subsea completion activities which offer excellent secular growth prospects;

is a market leader in providing ROV services and specialty subsea products;

has a good project execution track record; and

has excellent earnings, liquidity and cash flow;

• Our belief that deepwater projects:

generally take years to develop;

involve largely oil prospects with high production flow rates;

are primarily undertaken by well capitalized customers; and

investment is predicated on long-term commodity price assumptions and, therefore, investment decisions are not affected by short-term volatility or price fluctuations;

• Our expectation that we will add 30 to 35 ROVs in 2013, and we will continue to retire older systems as they reach the end of their useful lives;

• Our assertion that we are the world's largest provider of ROV services to the oil and gas industry and that we are the primary provider of ROV drill support services;

• Our forecast that ROVs and Subsea Products will account for most of our 2013 operating income growth;

• Our expectation that our 2013 earnings per share will be in the range of \$3.10 to \$3.30, as we anticipate global demand growth to support deepwater drilling, field development and inspection, maintenance and repair activities;

• Our second quarter 2013 earnings per share forecast in the range of \$0.81 to \$0.86;

• Our belief that our EPS results over the last four years and First Call consensus expected EPS for 2013 and 2014 are remarkable and distinguish us from many other oilfield service companies;

• Our anticipation that all of our operating segments will have higher operating income in 2013 compared to 2012, with:

ROVs on greater service demand to support drilling and vessel-based projects;

Subsea Products on higher demand for all our major product lines categories, led by subsea hardware;

Subsea Projects on a full year of work on the field support services contract offshore Angola; and

Asset Integrity on better execution and improved operational efficiency;

- Our anticipated operating income margins of 2013 compared to 2012, with:
  - ROV operating income margin of 30%, up slightly from 29% in 2012, on the anticipation of higher fleet utilization and slightly higher average revenue per day on hire;
  - Subsea Products having a lower margin on a change in product mix with more umbilical revenue;
  - Subsea Projects having a lower margin on a forecasted reduction in our U.S. Gulf of Mexico vessel availability due to regulatory inspections and associated expenses; and
  - Asset Integrity projected margin in the range of 11% to 12%, up from 10% in 2012, on better execution and improved operational efficiency;
- Our anticipated 2013 EBITDA of approximately \$700 million;
- Our belief that our liquidity and projected cash flow provide us with ample resources to invest in our growth;
- Our belief, supported by Exxon Mobil's 2013 Energy Outlook and studies by Deutsche Bank and Morgan Stanley and Rystad Energy, that deepwater:
  - is one of the best secular growth prospects in the industry;
  - is where significant undiscovered potential remains;
  - drilling intensity, or rig time per deepwater well, is on the rise; and
  - longer rig time supports the ongoing shipyard orders to increase the size of the floating drilling rig fleet;
- Our belief that our five-year outlook is very good as we anticipate global demand growth for our services and products to support deepwater drilling, field development and inspection, maintenance and repair activities;
- Our belief that rig activity drives demand for ROVs in the exploration phase; and then drilling success drives demand for ROVs to support vessel-based activities and the specialty subsea hardware that we manufacture;
- Our belief that rig demand growth is the primary reason we have been able to achieve nine consecutive years of record operating income from our ROV business;
- Our projection through 2017 of floating rig demand based on forecasts from IHS Petrodata regarding future rig deliveries;
- Our belief that growth in the floating rig use during the next five years will drive demand for our ROV services and associated tooling we provide to support drilling operations;
- Our belief that growth in drilling has significant implications for future growth of deepwater field development activity and follow on life-of-field maintenance work, and that this activity progression should further increase demand for our ROVs on vessels, and our Subsea Products and Subsea Projects businesses;
- Our determination that the faster pace of ROV supply growth versus floating drilling rigs is by default attributable to an increased use of ROVs on vessels;
- Our belief that demand for ROVs to support vessel-based activities may eventually grow by more than 160 vehicles through 2017;
- Our estimate that we have approximately a 20% market share of the global vessel-based ROV fleet and belief that we will maintain this market share;
- Our anticipation of global rig and vessel demand growth for ROVs of approximately 240 vehicles through 2017, with our share of the growth to be approximately 75 incremental ROVs, with 45 to 50 of those in support of drilling operations and the remaining vehicles for vessel-based work, with the in-service timing for the vessel-based work undetermined but likely to lag those required for drilling;
- Our belief that it is likely additional floating rigs will be ordered and, if so, our future ROV global assessment and estimate of our fleet size growth would also be revised upwards;
- Our belief there is an ample backlog of deepwater discoveries available to be developed;

- Our belief that with the projected need for future oil supply from deepwater, the forecasted increases in deepwater and subsea hardware spending, and backlog of undeveloped discoveries, the prospect of an escalation in deepwater field development and subsequent inspection, maintenance and repair activity over the next five years looks very promising;
- Our belief that historically high levels of backlog in offshore construction suggests an elevated level of activity for at least the next few years, and supports operator plans for an increase in subsea tree installations, which should result in higher demand for our subsea products;
- Our belief that subsea tree orders are off to a good start this year based on the 241 subsea trees ordered in the 1st quarter of 2013 compared to 416 during all of 2012 and the Quest Offshore Projected Tree Order Demand Mean Case Forecast - February 2013 of 523 subsea trees for 2013;
- Our belief that our Subsea Products operating income is related to the number of subsea completions in service;
- Our belief that the projected rise in subsea tree installations (per the Quest Offshore Resources Mean Case Forecast - February 2013) and the growing level of subsea completions in service will act as catalysts for future growth of our Subsea Products and Subsea Projects operations and profits;
- Our belief that deepwater projects in aggregate over the next five years will continue to experience the same major issues they have in the past:
  - funding postponements;
  - cost overruns; and
  - production start-up delays;
- Our belief that notwithstanding the inevitable delays, the sheer volume of work being considered will carry the day and there will likely be a meaningful pickup in deepwater activity over the next five years;
- Our belief that we are well positioned to participate in this growth;
- Our belief we are leveraged to participate in the growth of deepwater and subsea completion activity;
- Our belief that 2013 will be better than 2012, and our five-year outlook appears very promising;
- Our belief that we have excellent earnings prospects and the financial resources to continue investing for growth and to fund our dividend and share repurchase programs.
- Our projected EBITDA low and high estimates for 2013 in the EBITDA Reconciliation to Net Income in the Supplemental Financial Information; and
- Our expectation, stated in the Supplemental Market Information, to remain the dominant ROV provider on high-specification rig fleet outside of Brazil.

These forward-looking statements are based on our current information and expectations that involve a number of risks, uncertainties, and assumptions. Among the factors that could cause the actual results to differ materially from those indicated in the forward-looking statements are:

- worldwide demand for oil and gas;
- general economic and business conditions and industry trends;
- delays in deliveries of deepwater drilling rigs;
- delays in deepwater development activities;
- the ability of the Organization of Petroleum Exporting Countries, or OPEC, to set and maintain production levels;
- the level of production by non-OPEC countries;
- the ability of oil and gas companies to generate funds for capital expenditures;
- domestic and foreign tax policy;
- laws and governmental regulations that restrict exploration and development of oil and gas in various offshore jurisdictions;
- technological changes;
- the political environment of oil-producing regions;



the price and availability of alternative fuels; and  
overall economic conditions.

Should one or more of these risks or uncertainties materialize, or should the assumptions underlying the forward-looking statements prove incorrect, actual outcomes could vary materially from those indicated. For additional information regarding these and other factors that could cause our actual results to differ materially from those expressed in our forward-looking statements, see our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2012 and our subsequent Quarterly Reports on Form 10-Q.

Except as required by applicable law, we do not undertake any obligation to update or revise any of our forward-looking statements, whether as a result of new information, future events or otherwise.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OCEANEERING INTERNATIONAL, INC.

Date: June 3, 2013

By:

/S/ ROBERT P. MINGOIA  
Robert P. Mingoia  
Vice President and Treasurer