# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q

X
Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For Quarterly Period Ended April 3, 2011
Commission File Number 001-33994
INTERFACE, INC.
(Exact name of registrant as specified in its charter)

GEORGIA
(State or other jurisdiction of incorporation or organization)

2859 PACES FERRY ROAD, SUITE 2000, ATLANTA, GEORGIA 30339
(Address of principal executive offices and zip code)
(770) 437-6800
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer o Accelerated filer p $\quad$ Non-accelerated filer o company o $\quad$ Smaller reporting

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p

Shares outstanding of each of the registrant's classes of common stock at May 6, 2011:

Class
Class A Common Stock, $\$ .10$
par value per share
Class B Common Stock, \$. 10
par value per share

Number of Shares
58,338,746
7,099,969

INTERFACE, INC.

## INDEX

$\left.\begin{array}{llll}\text { PART } \\ \text { I. } & & & \text { PAGE } \\ & \text { FINANCIAL INFORMATION }\end{array}\right)$

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## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (IN THOUSANDS)

|  | APRIL 3, 2011 (UNAUDITED) |  | $\begin{gathered} \text { JANUARY } \\ 2,2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| CURRENT ASSETS: |  |  |  |
| Cash and Cash Equivalents | \$ | 39,685 | \$69,236 |
| Accounts Receivable, net |  | 147,524 | 151,463 |
| Inventories |  | 159,699 | 136,766 |
| Prepaid Expenses and Other Current Assets |  | 30,278 | 24,362 |
| Deferred Income Taxes |  | 9,827 | 10,062 |
| Assets of Business Held for Sale |  | 1,200 | 1,200 |
| TOTAL CURRENT ASSETS |  | 388,213 | 393,089 |
|  |  |  |  |
| PROPERTY AND EQUIPMENT, less accumulated depreciation |  | 184,717 | 177,792 |
| DEFERRED TAX ASSET |  | 52,623 | 53,022 |
| GOODWILL |  | 79,518 | 75,239 |
| OTHER ASSETS |  | 57,562 | 56,291 |
| TOTAL ASSETS | \$ | 762,633 | \$755,433 |
|  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| CURRENT LIABILITIES: |  |  |  |
| Accounts Payable | \$ | 58,061 | \$55,859 |
| Accrued Expenses |  | 93,016 | 112,657 |
| TOTAL CURRENT LIABILITIES |  | 151,077 | 168,516 |
|  |  |  |  |
| SENIOR NOTES |  | 282,971 | 282,951 |
| SENIOR SUBORDINATED NOTES |  | 11,477 | 11,477 |
| DEFERRED INCOME TAXES |  | 8,542 | 7,563 |
| OTHER |  | 35,819 | 36,054 |
| TOTAL LIABILITIES |  | 489,886 | 506,561 |
|  |  |  |  |
| Commitments and Contingencies |  |  |  |
|  |  |  |  |
| SHAREHOLDERS' EQUITY: |  |  |  |
| Preferred Stock |  | -- | -- |
| Common Stock |  | 6,504 | 6,445 |
| Additional Paid-In Capital |  | 357,171 | 349,662 |
| Accumulated Deficit |  | (41,729 | (49,770 ) |
| Accumulated Other Comprehensive Income - Foreign Currency Translation |  |  |  |
| Adjustment |  | (16,812 | (26,269 ) |
| Accumulated Other Comprehensive Income - Pension Liability |  | (32,387 | (31,196 |

TOTAL SHAREHOLDERS' EQUITY
\$ 762,633

See accompanying notes to consolidated condensed financial statements.

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# INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED) 

(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

THREE MONTHS ENDED

APRIL 3, APRIL 4,
20112010

| NET SALES | \$245,402 | \$217,191 |
| :---: | :---: | :---: |
| Cost of Sales | 158,474 | 143,817 |
| GROSS PROFIT ON SALES | 86,928 | 73,374 |
| Selling, General and Administrative Expenses | 65,400 | 56,488 |
| Restructuring Charge | -- | 3,131 |
| OPERATING INCOME | 21,528 | 13,755 |
| Interest Expense | 6,656 | 8,822 |
| Bond Retirement Expenses | -- | 1,085 |
| Other Expense (Income) | (122 | 98 |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAX EXPENSE | 14,994 | 3,750 |
| Income Tax Expense | 5,170 | 1,644 |
| Income from Continuing Operations | 9,824 | 2,106 |
| Loss from Discontinued Operations, Net of Tax | -- | -- |
| NET INCOME | 9,824 | 2,106 |
| Net Income Attributable to Noncontrolling Interests in Subsidiary | -- | (236 |
| NET INCOME ATTRIBUTABLE TO INTERFACE, INC. | \$9,824 | \$1,870 |


| Earnings Per Share Attributable to Interface, Inc. Common Shareholders - Basic |  |  |
| :--- | :---: | :---: |
| Continuing Operations <br> Discontinued Operations <br> Earnings Per Share Attributable to Interface, Inc. Common Shareholders - Basic | $\$ 0.15$ | $\$ 0.03$ |
| Earnings Per Share Attributable to Interface, Inc. Common Shareholders - Diluted |  |  |
| Continuing Operations | $\$ 0.15$ | $\$ 0.03$ |
| Discontinued Operations <br> Earnings Per Share Attributable to Interface, Inc. Common Shareholders - Diluted | -- | $\$ 0.15$ |
| Common Shares Outstanding - Basic | -- | $\$ 0.03$ |
| Common Shares Outstanding - Diluted | 64,822 | 63,332 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

## (IN THOUSANDS)

|  | THREE MONTHS ENDED |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { APRIL } 3, \\ 2011 \end{gathered}$ | $\begin{gathered} \text { APRIL 4, } \\ 2010 \end{gathered}$ |
| Net Income | \$9,824 | \$2,106 |
| Other Comprehensive Income (Loss), Foreign Currency Translation |  |  |
| Adjustment and Pension Liability Adjustment | 8,266 | (7,313 |
| Comprehensive Income (Loss) | \$18,090 | \$(5,207 |
| Comprehensive Income Attributable to Noncontrolling Interests in Subsidiary | -- | (516 |
| Comprehensive Income (Loss) Attributable to Interface, Inc. | \$18,090 | \$(5,723 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

(IN THOUSANDS)

|  | THREE MONTHS ENDED |  |  |
| :---: | :---: | :---: | :---: |
|  | APRIL 3, $2011$ |  | $\begin{gathered} \text { APRIL 4, } \\ 2010 \end{gathered}$ |
| OPERATING ACTIVITIES: |  |  |  |
| Net income | \$9,824 |  | \$2,106 |
| Loss from discontinued operations | -- |  | -- |
| Income from continuing operations | 9,824 |  | 2,106 |
| Adjustments to reconcile income to cash used in operating activities: |  |  |  |
| Depreciation and amortization | 12,582 |  | 6,124 |
| Deferred income taxes and other | 766 |  | (2,183 |
| Working capital changes: |  |  |  |
| Accounts receivable | 6,583 |  | (1,464 |
| Inventories | (20,295 | ) | (4,374 |
| Prepaid expenses | (5,404 | ) | (6,227 |
| Accounts payable and accrued expenses | (22,260 | ) | 7,151 |
|  |  |  |  |
| CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES | (18,204 | ) | 1,133 |
|  |  |  |  |
| INVESTING ACTIVITIES: |  |  |  |
| Capital expenditures | (10,307 | ) | (2,846 |
| Other | (1,450 | ) | (896 |
|  |  |  |  |
| CASH USED IN INVESTING ACTIVITIES | (11,757 | ) | (3,742 |
|  |  |  |  |
| FINANCING ACTIVITIES: |  |  |  |
| Premiums paid to repurchase senior notes | -- |  | (792 |
| Repurchase of senior and senior subordinated notes | -- |  | (39,586 |
| Proceeds from issuance of common stock | 1,468 |  | 296 |
| Dividends paid | (1,299 | ) | (158 |
| Other | (107 | ) | -- |
|  |  |  |  |
| CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES: | 62 |  | (40,240 |
|  |  |  |  |
| Net cash used in operating, investing and |  |  |  |
| financing activities | (29,899 | ) | (42,849 |
| Effect of exchange rate changes on cash | 348 |  | (1,138 |
|  |  |  |  |
| CASH AND CASH EQUIVALENTS: |  |  |  |
| Net change during the period | (29,551 | ) | (43,987 |


| Balance at beginning of period | 69,236 | 115,363 |
| :--- | ---: | ---: |
| Balance at end of period | $\$ 39,685$ | $\$ 71,376$ |

See accompanying notes to consolidated condensed financial statements.
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## INTERFACE, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## NOTE 1 - CONDENSED FOOTNOTES

As contemplated by the Securities and Exchange Commission (the "Commission") instructions to Form 10-Q, the following footnotes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to the Company's year-end financial statements and notes thereto contained in its Annual Report on Form 10-K for the fiscal year ended January 2, 2011, as filed with the Commission.

The financial information included in this report has been prepared by the Company, without audit. In the opinion of management, the financial information included in this report contains all adjustments (all of which are normal and recurring) necessary for a fair presentation of the results for the interim periods. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The January 2, 2011 consolidated condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States.

As described below in Note 9, the Company has sold its Fabrics Group business segment. The results of operations and related disposal costs, gains and losses for this business are classified as discontinued operations for all periods presented.

Certain prior period amounts have been reclassified to conform to the current period presentation.

## NOTE 2 - INVENTORIES

Inventories are summarized as follows:

|  | $\begin{aligned} & \text { April 3, } \\ & 2011 \\ & \quad \text { (In } \end{aligned}$ | $\begin{aligned} & \text { January } 2 \text {, } \\ & 2011 \\ & \text { usands) } \end{aligned}$ |
| :---: | :---: | :---: |
| Finished Goods | \$97,111 | \$78,303 |
| Work in Process | 18,290 | 16,731 |
| Raw Materials | 44,298 | 41,732 |
|  | \$159,699 | \$136,766 |

## NOTE 3 - EARNINGS PER SHARE

The Company computes basic earnings per share ("EPS") attributable to common stockholders by dividing income from continuing operations attributable to common stockholders, income from discontinued operations attributable to common stockholders and net income attributable to common stockholders, by the weighted-average common shares outstanding, including participating securities outstanding, during the period as discussed below. Diluted EPS reflects the potential dilution beyond shares for basic EPS that could occur if securities or other contracts to issue common stock were exercised, converted into common stock or resulted in the issuance of common stock that would have

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shared in the Company's earnings. Income attributable to non-controlling interest in subsidiary is included in the calculation of basic and diluted EPS from continuing operations, where applicable.

The Company includes all unvested stock awards which contain non-forfeitable rights to dividends or dividend equivalents, whether paid or unpaid, in the number of shares outstanding in our basic and diluted EPS calculations when the inclusion of these shares would be dilutive. As a result, the Company includes all outstanding restricted stock awards in the calculation of basic and diluted EPS. Distributed earnings include common stock dividends and dividends earned on unvested share-based payment awards. Undistributed earnings represent earnings that were available for distribution but were not distributed. Unvested share-based awards of restricted stock are paid dividends equally with all other shares of common stock. The following tables show distributed and undistributed earnings:

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\left.|  | Three Months Ended |  |
| :--- | :---: | :---: |
| April 4, |  |  |
| April 3, |  |  |
| 2011 |  |  |$\right)$

The following table presents income from continuing operations and net income attributable to the Company that was attributable to participating securities.

|  | Three Months Ended |  |
| :--- | :---: | :---: |
|  | April 3, | April 4, |
|  | 2011 | 2010 |
| Income from Continuing Operations | (In millions) |  |
| Net Income Attributable to Interface, Inc. | $\$ 0.2$ | $\$ 0.0$ |

The weighted average shares for basic and diluted EPS were as follows:

|  | Three Months Ended |  |
| :--- | :---: | :---: |
| April 3, | April 4, |  |
|  | 2011 | 2010 |
| (In thousands) |  |  |
| Weighted Average Shares Outstanding | 63,246 | 62,121 |
| Participating Securities | 1,576 | 1,211 |

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| Shares for Basic Earnings Per Share | 64,822 | 63,332 |
| :--- | :--- | :--- |
| Dilutive Effect of Stock Options | 368 | 542 |
| Shares for Diluted Earnings Per Share | 65,190 | 63,874 |

For the three months ended April 3, 2011 and April 4, 2010, options to purchase 219,000 shares and 225,000 shares of common stock, respectively, were not included in the computation of diluted EPS as their impact would be anti-dilutive.

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## NOTE 4 - SEGMENT INFORMATION

Based on the quantitative thresholds specified in applicable accounting standards, the Company has determined that it has two reportable segments: (1) the Modular Carpet segment, which includes its InterfaceFLOR, Heuga and FLOR modular carpet businesses, as well as its Intersept antimicrobial sales and licensing program, and (2) the Bentley Prince Street segment, which includes its Bentley Prince Street broadloom, modular carpet and area rug businesses. In 2007, the Company sold its former Fabrics Group business segment (see Note 9 for further information). Accordingly, the Company has included the operations of the former Fabrics Group segment in discontinued operations.

The accounting policies of the operating segments are the same as those described in the Summary of Significant Accounting Policies contained in the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011, as filed with the Commission. Segment amounts disclosed are prior to any elimination entries made in consolidation, except in the case of net sales, where intercompany sales have been eliminated. The chief operating decision maker evaluates performance of the segments based on operating income. Costs excluded from this profit measure primarily consist of allocated corporate expenses, interest/other expense and income taxes. Corporate expenses are primarily comprised of corporate overhead expenses. Thus, operating income includes only the costs that are directly attributable to the operations of the individual segment. Assets not identifiable to any individual segment are corporate assets, which are primarily comprised of cash and cash equivalents, short-term investments, intangible assets and intercompany amounts, which are eliminated in consolidation.

Segment Disclosures
Summary information by segment follows:

|  | Modular <br> Carpet | Bentley <br> Prince Street <br> (In thousands) | Total |
| :--- | :---: | :---: | :---: |
| Three Months Ended April 3, 2011 | $\$ 219,280$ | $\$ 26,122$ | $\$ 245,402$ |
| Net sales | 8,103 | 558 | 8,661 |
| Depreciation and amortization | 25,334 | $(157$ | 25,177 |
| Operating income (loss) |  |  |  |
| Three Months Ended April 4, 2010 | $\$ 194,007$ | $\$ 23,184$ | $\$ 217,191$ |
| Net sales | 3,665 | 559 | 4,224 |
| Depreciation and amortization | 17,180 | $(1,411$ | 15,769 |
| Operating income (loss) |  |  |  |

A reconciliation of the Company's total segment operating income, depreciation and amortization, and assets to the corresponding consolidated amounts follows:

\left.|  | Three Months Ended |  |
| :--- | :---: | :---: |
| April 3, | April 4, |  |
| 2011 |  |  |
| (In thousands) |  |  |$\right]$


| Reported depreciation and amortization | $\$ 12,582$ | $\$ 6,124$ |
| :--- | :---: | :---: |
| OPERATING INCOME |  |  |
| Total segment operating income | $\$ 25,177$ | $\$ 15,769$ |
| Corporate expenses and other reconciling amounts | $(3,649$ | $(2,014$ |
| Reported operating income | $\$ 21,528$ | $\$ 13,755$ |
|  | April 3, | January 2, |
|  | 2011 | 2011 |
|  | (In thousands) |  |
| ASSETS | $\$ 634,844$ | $\$ 610,024$ |
| Total segment assets | 1,200 | 1,200 |
| Discontinued operations | 126,589 | 144,209 |
| Corporate assets and eliminations | $\$ 762,633$ | $\$ 755,433$ |
| Reported total assets |  |  |

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## NOTE 5 - LONG-TERM DEBT

## 7 5/8\% Senior Notes

On December 3, 2010, the Company completed a private offering of $\$ 275$ million aggregate principal amount of 7 $5 / 8 \%$ Senior Notes due 2018 (the " 7 5/8\% Senior Notes"). Interest on the $75 / 8 \%$ Senior Notes is payable semi-annually on June 1 and December 1, beginning June 1, 2011. The Company used the net proceeds from the sale of the $75 / 8 \%$ Senior Notes (plus cash on hand) in connection with the repurchase of approximately $\$ 141.9$ million aggregate principal amount of the $113 / 8 \%$ Senior Secured Notes and approximately $\$ 98.5$ million aggregate principal amount of the $9.5 \%$ Senior Subordinated Notes pursuant to a Company tender offer.

As of April 3, 2011, the balance of the $75 / 8 \%$ Senior Notes outstanding was $\$ 275$ million. The estimated fair value of the $75 / 8 \%$ Senior Notes as of April 3, 2011, based on then current market prices, was $\$ 291.5$ million.

## 11 3/8\% Senior Secured Notes

On June 5, 2009, the Company completed a private offering of \$150 million aggregate principal amount of $113 / 8 \%$ Senior Secured Notes due 2013 (the " $113 / 8 \%$ Senior Secured Notes"). Interest on the $113 / 8 \%$ Senior Secured Notes is payable semi-annually on May 1 and November 1, beginning November 1, 2009. The $113 / 8 \%$ Senior Secured Notes are guaranteed, jointly and severally, on a senior secured basis by certain of the Company's domestic subsidiaries. The Senior Secured Notes are secured by a second-priority lien on substantially all of the Company's and certain of the Company's domestic subsidiaries' assets that secure the Company's domestic revolving credit facility on a first-priority basis.

As of April 3, 2011, and April 4, 2010, the balance of the $113 / 8 \%$ Senior Secured Notes outstanding, net of the remaining unamortized original issue discount, was approximately $\$ 8.0$ million and $\$ 145.5$ million, respectively, as $\$ 141.9$ million aggregate principal amount of these notes were repurchased in connection with a tender offer during the fourth quarter of 2010. The estimated fair value of the Senior Secured Notes as of April 3, 2011, and April 4, 2010, based on then current market prices, was $\$ 8.1$ million and $\$ 168.6$ million, respectively.

## 9.5\% Senior Subordinated Notes

As of April 3, 2011 and April 4, 2010 the Company had outstanding $\$ 11.5$ million and $\$ 110.0$ million in $9.5 \%$ Senior Subordinated Notes due 2014 (the " $9.5 \%$ Senior Subordinated Notes"), respectively. The estimated fair value of the 9.5\% Senior Subordinated Notes as of April 3, 2011 and April 4, 2010, based on then current market prices, was $\$ 11.5$ million and $\$ 112.5$ million, respectively. During the first quarter of 2010, the Company redeemed $\$ 25.0$ million aggregate principal amount of these notes at a price equal to $103.167 \%$ of the face value of the notes. Accordingly, the premium paid in connection with this redemption was approximately $\$ 0.8$ million. In addition, the Company wrote off the portion of the unamortized debt issuance costs related to the redeemed bonds, an amount equal to $\$ 0.3$ million. These expenses are contained in the "Bond Retirement Expenses" line item in our consolidated condensed statements of operations. As discussed previously, in the fourth quarter of 2010 the Company repurchased approximately $\$ 98.5$ million aggregate principal amounts of these notes in connection with a tender offer.

## Credit Facilities

The Company maintains a domestic revolving credit agreement (the "Facility") that provides a maximum aggregate amount of $\$ 100$ million of loans and letters of credit available to us at any one time (subject to a borrowing base) with
an option for us to increase that maximum aggregate amount to $\$ 150$ million (upon the satisfaction of certain conditions, and subject to a borrowing base). The Company is presently in compliance with all covenants under the Facility and anticipates that it will remain in compliance with the covenants for the foreseeable future. As of April 3, 2011, there were zero borrowings and $\$ 5.2$ million in letters of credit outstanding under the Facility. As of April 3, 2011, the Company could have incurred $\$ 71.1$ million of additional borrowings under the Facility.

Interface Europe B.V. (the Company's modular carpet subsidiary based in the Netherlands) and certain of its subsidiaries maintain a Credit Agreement with ABN AMRO Bank N.V. Under this Credit Agreement, ABN AMRO provides a credit facility, until further notice, for borrowings and bank guarantees in varying aggregate amounts over time. As of April 3, 2011, there were no borrowings outstanding under this facility, and the Company could have incurred $€ 20$ million (approximately $\$ 28.3$ million) of additional borrowings under the facility.

Other non-U.S. subsidiaries of the Company have an aggregate of the equivalent of $\$ 12.1$ million of lines of credit available. As of April 3, 2011 there were no borrowings outstanding under these lines of credit.

## NOTE 6 - STOCK-BASED COMPENSATION

## Stock Option Awards

In accordance with accounting standards, the Company measures the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. That cost will be recognized over the period in which the employee is required to provide the services - the requisite service period (usually the vesting period) - in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under accounting standards, the Company is required to select a valuation technique or option pricing model that meets the criteria as stated in the standard. The Company uses the Black-Scholes model. Accounting standards require that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its stock compensation expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

During the first three months of 2011 and 2010, the Company recognized stock option compensation costs of $\$ 0.3$ million and $\$ 0.3$ million, respectively. The remaining unrecognized compensation cost related to unvested awards at April 3, 2011, approximated $\$ 1.0$ million, and the weighted average period of time over which this cost will be recognized is approximately one and one-half years.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model. There were no stock options granted during the first three months of fiscal 2011 or 2010.

The following table summarizes stock options outstanding as of April 3, 2011, as well as activity during the three months then ended:

|  | Shares | Weighted Average Exercise Price |
| :---: | :---: | :---: |
| Outstanding at January 2, 2011 | 1,148,500 | \$7.51 |
| Granted | -- | -- |
| Exercised | 259,500 | 6.09 |
| Forfeited or canceled | 7,000 | 11.47 |
| Outstanding at April 3, 2011 | 882,000 | \$7.90 |
| Exercisable at April 3,2011 | 643,200 | \$6.31 |

At April 3, 2011, the aggregate intrinsic value of in-the-money options outstanding and options exercisable was $\$ 9.5$ million and $\$ 8.0$ million, respectively (the intrinsic value of a stock option is the amount by which the market value of
the underlying stock exceeds the exercise price of the option).

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Cash proceeds and intrinsic value related to total stock options exercised during the first three months of fiscal years 2011 and 2010 are provided in the following table:

|  | Three Months Ended |  |
| :--- | :---: | :---: | :---: |
|  | April 3, 2011 | April 4, 2010 |
| (In thousands) |  |  |

The Company did not recognize any significant tax benefit with regard to stock options in either period presented.

## Restricted Stock Awards

During the three months ended April 3, 2011, the Company granted restricted stock awards for 468,000 shares of Class B common stock. There were no shares of restricted stock issued in the first quarter of 2010. Awards of restricted stock (or a portion thereof) vest with respect to each recipient over a two to five-year period from the date of grant, provided the individual remains in the employment or service of the Company as of the vesting date. Additionally, awards (or a portion thereof) could vest earlier upon the attainment of certain performance criteria, in the event of a change in control of the Company, or upon involuntary termination without cause.

Compensation expense related to restricted stock grants was $\$ 7.3$ million and $\$ 0.8$ million for the three months ended April 3, 2011, and April 4, 2010, respectively. Accounting standards require that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

The following table summarizes restricted stock activity as of April 3, 2011, and during the three months then ended:
$\left.\begin{array}{lcc} & & \begin{array}{c}\text { Weighted } \\ \text { Average } \\ \text { Grant Date }\end{array} \\ \text { Fair Value }\end{array}\right]$

As of April 3, 2011, the unrecognized total compensation cost related to unvested restricted stock was $\$ 13.7$ million. That cost is expected to be recognized by the end of 2013.

During the quarters ended April 3, 2011 and April 4, 2010, the Company recognized tax benefits of $\$ 1.8$ million and $\$ 0.2$ million, respectively, with regard to restricted stock.

## NOTE 7 - EMPLOYEE BENEFIT PLANS

The following tables provide the components of net periodic benefit cost for the three-month periods ended April 3, 2011, and April 4, 2010, respectively:

| Defined Benefit Retirement Plan (Europe) | Three Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { April 3, } \\ 2011 \\ \text { (In } \end{gathered}$ | $\begin{aligned} & \text { April 4, } \\ & 2010 \\ & \text { isands) } \end{aligned}$ |
| Service cost | \$71 | \$92 |
| Interest cost | 2,838 | 2,763 |
| Expected return on assets | (2,934 | (2,822 |
| Amortization of prior service costs | 21 | 23 |
| Recognized net actuarial (gains)/losses | 150 | 416 |
| Net periodic benefit cost | \$146 | \$472 |
|  | Three Months Ended |  |
| Salary Continuation Plan (SCP) | April 3, 2011 (In | $\begin{aligned} & \text { April 4, } \\ & 2010 \\ & \text { isands) } \end{aligned}$ |
| Service cost | \$ 98 | \$ 86 |
| Interest cost | 284 | 280 |
| Amortization of transition obligation | 55 | 55 |
| Amortization of prior service cost | 12 | 12 |
| Amortization of (gain)/loss | 93 | 68 |
| Net periodic benefit cost | \$542 | \$501 |

## NOTE 8 - RESTRUCTURING CHARGES

## 2010 Restructuring Charge

In the first quarter of 2010, the Company adopted a restructuring plan primarily related to workforce reduction in its European modular carpet operations. This reduction was in response to the continued challenging economic climate in that region. Smaller amounts were incurred in connection with restructuring activities in the Americas. A total of approximately 50 employees were affected by this restructuring plan. In connection with this plan, the Company recorded a pre-tax restructuring charge of $\$ 3.1$ million. Substantially all of this charge involved cash expenditures, primarily severance expenses. Actions and expenses related to this plan were substantially completed in the first quarter of 2010.

A summary of these restructuring activities is presented below:

| Total <br> Restructuring <br> Charge | Costs <br> Incurred <br> in 2010 | Costs <br> Incurred <br> in 2011 | Balance at <br> April 3, <br> 2011 |
| :---: | :---: | :---: | :---: |
| $\$ 3,131$ | $\$ 2,674$ | $\$ 347$ | $\$ 110$ |

The table below details these restructuring activities by segment:

|  | Modular <br> Carpet | Bentley <br> Prince <br> Street <br> (In thousands) | Corporate |
| :--- | :---: | :---: | :---: | :---: |$\quad$ Total

## NOTE 9 - DISCONTINUED OPERATIONS

In 2007, the Company sold its Fabrics Group business segment. All activity related to this business has been included in discontinued operations. Assets and liabilities of this business segment have been reported in assets and liabilities held for sale for all reported periods.

Discontinued operations had no net sales and no net income or loss in either of the three-month periods ended April 3, 2011 and April 4, 2010.

## NOTE 10 - SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest amounted to $\$ 0.9$ million and $\$ 7.0$ million for the three month periods ended April 3, 2011, and April 4, 2010, respectively. Income tax payments amounted to $\$ 5.4$ million and $\$ 3.8$ million for the three month periods ended April 3, 2011, and April 4, 2010, respectively.

## NOTE 11 - RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In December 2010, the Financial Accounting Standards Board ("FASB") issued new accounting guidance to amend the criteria for performing Step 2 of the goodwill impairment test for reporting units with zero or negative carrying amounts. Such criteria now require performing Step 2 if qualitative factors indicate that it is more likely than not that an impairment to goodwill exists. This recent guidance is effective for fiscal years beginning after December 15, 2010, as well as for interim periods within such years. The adoption of this standard did not have any significant impact on the Company's consolidated financial statements.

In October 2009, the FASB issued a new accounting standard which provides guidance for arrangements with multiple deliverables. Specifically, the new standard requires an entity to allocate consideration at the inception of an arrangement to all of its deliverables based on their relative selling prices. In the absence of vendor-specific objective evidence or third-party evidence of the selling prices, consideration must be allocated to the deliverables based on management's best estimate of the selling prices. In addition, the new standard eliminates the use of the residual method of allocation. The standard became effective for the Company in the first quarter of 2011. The adoption of this standard did not have any significant impact on its consolidated financial statements.

## NOTE 12 - INCOME TAXES

Accounting standards require that all tax positions be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. In the first three months of 2011, the Company increased its liability for unrecognized tax benefits by $\$ 0.3$ million. As of April 3, 2011, the Company had accrued approximately $\$ 8.5$ million for unrecognized tax benefits.

The Guarantor Subsidiaries, which consist of the Company's principal domestic subsidiaries, are guarantors of the Company's 11 3/8\% Senior Secured Notes due 2013, its 9.5\% Senior Subordinated Notes due 2014, and its 7 5/8\% Senior Notes due 2018. These guarantees are full and unconditional. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

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INTERFACE, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS FOR THE THREE MONTHS ENDED APRIL 3, 2011

INTERFACE,CONSOLIDATION
INC. AND
GUARANTQON-GUARANTOR (PARENT ELIMINATIONCONSOLIDATED SUBSIDIARIESUBSIDIARIESCORPORATION) ENTRIES TOTALS
(In thousands)

| Net sales | \$157,197 | \$ | 131,604 | \$ | -- | \$ | (43,399 |  | 245,402 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 117,353 |  | 84,520 |  | -- |  | (43,399 | ) | 158,474 |
| Gross profit on sales | 39,844 |  | 47,084 |  | -- |  | -- |  | 86,928 |
| Selling, general and administrative expenses | 26,323 |  | 29,498 |  | 9,579 |  | -- |  | 65,400 |
| Operating income (loss) | 13,521 |  | 17,586 |  | (9,579 | ) | -- |  | 21,528 |
| Interest/Other expense | 800 |  | 3,508 |  | 2,226 |  | -- |  | 6,534 |
| Income (loss) before taxes on income and equity in income of subsidiaries | 12,721 |  | 14,078 |  | (11,805 | ) | -- |  | 14,994 |
| Income tax (benefit) expense | 4,386 |  | 4,854 |  | (4,070 | ) | -- |  | 5,170 |
| Equity in income (loss) of subsidiaries | -- |  | -- |  | 17,559 |  | (17,559 | ) | -- |
| Income (loss) from continuing operations | 8,335 |  | 9,224 |  | 9,824 |  | (17,559 | ) | 9,824 |
| Loss on discontinued operations, net of tax | -- |  | -- |  | -- |  | -- |  | -- |
| Net income (loss) | 8,335 |  | 9,224 |  | 9,824 |  | (17,559 | ) | 9,824 |
| Net income (loss) attributable to Interface, Inc. | \$8,335 | \$ | 9,224 | \$ | 9,824 | \$ | (17,559 | ) | 9,824 |

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## CONDENSED CONSOLIDATING BALANCE SHEET

APRIL 3, 2011

## INTERFACE, CONSOLIDATION

INC.
AND
GUARANTQRN-GUARANTOR (PARENT ELIMINATIONCONSOLIDATED SUBSIDIARIESUBSIDIARIESCORPORATION) ENTRIES TOTALS
(In thousands)

| ASSETS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Assets: |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$1,528 | \$ | 20,611 | \$ | 17,546 | \$ | -- |  | 39,685 |
| Accounts receivable | 62,212 |  | 84,744 |  | 568 |  | -- |  | 147,524 |
| Inventories | 82,486 |  | 77,213 |  | -- |  | -- |  | 159,699 |
| Prepaids and deferred income taxes | 10,633 |  | 18,740 |  | 10,732 |  | -- |  | 40,105 |
| Assets of business held for sale | -- |  | 1,200 |  | -- |  | -- |  | 1,200 |
| Total current assets | 156,859 |  | 202,508 |  | 28,846 |  | -- |  | 388,213 |
| Property and equipment less accumulated depreciation | 82,423 |  | 97,172 |  | 5,122 |  | -- |  | 184,717 |
| Investment in subsidiaries | 291,599 |  | 223,641 |  | 44,976 |  | (560,216 | ) | -- |
| Goodwill | 6,954 |  | 72,564 |  | -- |  | -- |  | 79,518 |
| Other assets | 6,134 |  | 13,003 |  | 91,048 |  | -- |  | 110,185 |
|  | \$543,969 | \$ | 608,888 | \$ | 169,992 | \$ | (560,216 |  | 762,633 |

## LIABILITIES AND <br> SHAREHOLDERS' EQUITY

| Current Liabilities | $\$ 65,726$ | $\$ 105,049$ | $\$(19,698$ | $) \$$ | -- | $\$ 151,077$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Senior secured notes and senior |  |  |  |  |  |  |
| subordinated notes | -- | -- | 294,448 | -- | 294,448 |  |
| Deferred income taxes | 1,615 | 11,245 | $(4,318$ | $)$ | -- | 8,542 |
| Other | 2,053 | 6,145 | 27,621 | -- | 35,819 |  |
| Total liabilities | 69,394 | 122,439 | 298,053 | -- | 489,886 |  |


| Noncontrolling interest in | -- | -- | -- | - |  | -- |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| subsidiary |  |  |  |  |  |  |

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## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE THREE MONTHS <br> ENDED APRIL 3, 2011

INTERFACE,CONSOLIDATION
INC.
AND
GUARANTQIRN-GUARANTOR (PARENT ELIMINATIONCONSOLIDATED SUBSIDIARIESUBSIDIARIESCORPORATION) ENTRIES TOTALS
(In thousands)

| Net cash provided by (used for) operating activities | \$(40 | ) | (13,764 |  |  | (6,487 |  | \$ | 2,087 | \$ | (18,204 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase of plant and equipment | (5,647 | ) | (4,411 | ) |  | (249 | ) |  | -- |  | (10,307 | ) |
| Other | 3 |  | (31 | ) |  | (1,422 | ) |  | -- |  | (1,450 | ) |
| Net cash used for investing activities | (5,644 | ) | (4,442 | ) |  | (1,671 | ) |  | -- |  | (11,757 | ) |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Proceeds from issuance of common stock | -- |  | -- |  |  | 1,468 |  |  | -- |  | 1,468 |  |
| Other | 6,126 |  | 5,868 |  |  | (10,014 | ) |  | (2,087 | ) | (107 | ) |
| Dividends paid | -- |  | -- |  |  | (1,299 | ) |  | -- |  | (1,299 | ) |
| Net cash provided by (used for) financing activities | 6,126 |  | 5,868 |  |  | (9,845 | ) |  | (2,087 | ) | 62 |  |
| Effect of exchange rate change on cash | -- |  | 348 |  |  | -- |  |  | -- |  | 348 |  |
| Net increase (decrease) in cash | 442 |  | (11,990 | ) |  | (18,003 | ) |  | -- |  | (29,551 | ) |
| Cash at beginning of period | 1,086 |  | 32,601 |  |  | 35,549 |  |  | -- |  | 69,236 |  |
| Cash at end of period | \$1,528 | \$ | 20,611 |  | \$ | 17,546 |  | \$ | -- | \$ | 39,685 |  |

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our discussions below in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in our Annual Report on Form 10-K for the fiscal year ended January 2, 2011, under Item 7 of that Form 10-K. Our discussions here focus on our results during the quarter ended, or as of, April 3, 2011, and the comparable period of 2010 for comparison purposes, and, to the extent applicable, any material changes from the information discussed in that Form $10-\mathrm{K}$ or other important intervening developments or information since that time. These discussions should be read in conjunction with that Form $10-\mathrm{K}$ for more detailed and background information.

## Forward-Looking Statements

This report contains statements which may constitute "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed under the heading "Risk Factors" included in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011, which discussion is hereby incorporated by reference. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

## 7 5/8\% Senior Notes

On December 3, 2010, we completed a private offering of $\$ 275$ million aggregate principal amount of $75 / 8 \%$ Senior Notes due 2018 (the " $75 / 8 \%$ Senior Notes"). Interest on the $75 / 8 \%$ Senior Notes is payable semi-annually on June 1 and December 1, beginning June 1, 2011. We used the net proceeds from the sale of the $75 / 8 \%$ Senior Notes (plus cash on hand) in connection with the repurchase of approximately $\$ 141.9$ million aggregate principal amount of the $113 / 8 \%$ Senior Secured Notes and approximately $\$ 98.5$ million aggregate principal amount of the $9.5 \%$ Senior Subordinated Notes pursuant to a Company tender offer.

## Restructuring Charges

## 2010 Restructuring Charge

In the first quarter of 2010, we adopted a restructuring plan primarily related to workforce reduction in our European modular carpet operations. This reduction was in response to the continued challenging economic climate in that region. Smaller amounts were incurred in connection with restructuring activities in the Americas. A total of approximately 50 employees were affected by this restructuring plan. In connection with this plan, we recorded a pre-tax restructuring charge of $\$ 3.1$ million. Substantially all of this charge involved cash expenditures, primarily severance expenses. Actions and expenses related to this plan were substantially completed in the first quarter of 2010.

Discontinued Operations

In 2007, we sold our Fabrics Group business segment. In accordance with applicable accounting standards, we have reported the results of operations for the former Fabrics Group business segment for all periods reflected herein, as "discontinued operations."

Our discontinued operations had no net sales and no net income or loss in either of the three-month periods ended April 3, 2011 and April 4, 2010.

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## General

During the quarter ended April 3, 2011, we had net sales of $\$ 245.4$ million, compared with net sales of $\$ 217.2$ million in the first quarter last year. Fluctuations in currency exchange rates positively impacted 2011 first quarter sales by $2 \%$ (approximately $\$ 4$ million), compared with the prior year period.

Included in our results for the quarter ended April 4, 2010 is $\$ 1.1$ million of bond retirement expenses (comprised of $\$ 0.8$ million of premiums and $\$ 0.3$ million of write-offs of unamortized debt issuance costs) related to the partial redemption of our 9.5\% Senior Subordinated Notes discussed above.

During the first quarter of 2011, we had net income attributable to Interface, Inc. of $\$ 9.8$ million, or $\$ 0.15$ per diluted share, compared with net income attributable to Interface, Inc. of $\$ 1.9$ million, or $\$ 0.03$ per share, in the first quarter last year. Income from continuing operations in the first quarter of 2011 was $\$ 9.8$ million, or $\$ 0.15$ per diluted share, compared with income from continuing operations of $\$ 2.1$ million, or $\$ 0.03$ per share, in the first quarter last year.

## Results of Operations

The following table presents, as a percentage of net sales, certain items included in our Consolidated Condensed Statements of Operations for the three-month periods ended April 3, 2011, and April 4, 2010, respectively:

|  | Three Months Ended |  |
| :--- | :---: | :---: |
| April 3, | April 4, |  |
|  | 2011 | 2010 |
| Net sales |  |  |
| Cost of sales | 100.0 | $\%$ |
| Gross profit on sales | 64.6 | 60.0 |
| Selling, general and administrative expenses | 35.4 | 3.2 |
| Restructuring charge | 26.7 | 26.0 |
| Operating income | -- | 1.4 |
| Bond retirement expenses | 8.8 | 6.3 |
| Interest/Other expense | -- | 0.5 |
| Income (loss) from continuing operations before tax expense | 2.7 | 4.1 |
| Income tax expense (benefit) | 6.1 | 1.7 |
| Income (loss) from continuing operations | 2.1 | 0.8 |
| Discontinued operations, net of tax | 4.0 | 1.0 |
| Net income (loss) | -- | -- |
| Net income (loss) attributable to Interface, Inc. | 4.0 | 1.0 |

Below we provide information regarding net sales for each of our operating segments, and analyze those results for the three-month periods ended April 3, 2011, and April 4, 2010, respectively.

## Net Sales by Business Segment

Net sales by operating segment and for our Company as a whole were as follows for the three-month periods ended April 3, 2011, and April 4, 2010, respectively:


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Modular Carpet Segment. For the quarter ended April 3, 2011, net sales for the Modular Carpet segment increased $\$ 25.3$ million ( $13.0 \%$ ) versus the comparable period in 2010. On a geographic basis, we experienced increases in net sales in all regions for the quarter ended April 3, 2011 versus the comparable period in 2010, with our Americas, Europe and Asia-Pacific regions experiencing sales growth of $8 \%, 12 \%$ and $31 \%$, respectively, during the quarter. (Europe experienced $13 \%$ sales growth in local currency.) These increases were primarily attributable to the general rebound of the corporate office market, growth in our non-office commercial segments, and increasing demand in emerging markets due to an improving overall economic climate. Sales growth in the Americas was driven primarily by the improving corporate office segment (up $24 \%$ ), as well as increases in our government (up $8 \%$ ) and retail (up $4 \%$ ) segments, but were tempered by decreases in our hospitality (down $41 \%$ ) and education (down $6 \%$ ) segments. As in the Americas, the European sales increase was led by the corporate office (up $11 \%$ in U.S. dollars; $12 \%$ in local currency) and government market segments (up $54 \%$ in both U.S. dollars and local currency), but was offset somewhat by a decline in the residential market segment (down $53 \%$ in both U.S. dollars and local currency). Asia-Pacific experienced sales growth across all segments as compared to the prior year period, with the corporate office (up 25\%) and education (up 57\%) market segments representing particular bright spots.

Bentley Prince Street Segment. In our Bentley Prince Street segment, net sales for the quarter increased $\$ 2.9$ million ( $12.7 \%$ ) versus the comparable period in 2010. This sales increase was largely due to the continued recovery of the corporate office market (up $26 \%$ ), as well as increased sales in our retail (up over 100\%) and hospitality (up 71\%) market segments, but were tempered by decreases in the healthcare (down 38\%) and education (down 17\%) market segments.

## Cost and Expenses

Company Consolidated. The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses for the three-month periods ended April 3, 2011, and April 4, 2010, respectively:

| Cost and Expenses | Three Months Ended |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4/03/11 |  | 4/04/10 |  |  |
|  | (In thousands) |  |  |  |  |  |
| Cost of sales | \$ | 158,474 | \$ | 143,817 | 10.2 | \% |
| Selling, general and administrative expenses |  | 65,400 |  | 56,488 | 15.8 | \% |
| Total | \$ | 223,874 | \$ | 200,305 | 11.8 | \% |

For the quarter ended April 3, 2011, our cost of sales increased $\$ 14.7$ million ( $10.2 \%$ ) versus the comparable period in 2010. Fluctuations in currency exchange rates accounted for approximately $\$ 3.0$ million ( $2 \%$ ) of the increase. The primary components of the increase in cost of sales were increases in raw materials costs (approximately $\$ 10.0$ million) and labor costs (approximately $\$ 1.5$ million) associated with higher production and sales volumes in the first quarter of 2011 compared with the prior year period. Our raw materials prices in the first quarter of 2011 were approximately $8-10 \%$ higher than raw materials prices in the corresponding period of the prior year. As a percentage of net sales, cost of sales decreased to $64.6 \%$ for the first quarter of 2011 , versus $66.2 \%$ in the first quarter of 2010. This decrease was due to increased absorption of fixed manufacturing costs associated with higher sales and production volumes, as well as the increased efficiency of operations across all of our businesses.

For the quarter ended April 3, 2011, our selling, general and administrative expenses increased $\$ 8.9$ million ( $15.8 \%$ ) versus the comparable period in 2010. Fluctuations in currency exchange rates accounted for approximately $\$ 1.0$ million ( $2.0 \%$ ) of this increase. The primary components of the increase in selling, general and administrative expenses were (1) a $\$ 4.5$ million increase in overall administrative costs due, in part, to increases in non-cash incentive based pay during the quarter, and (2) a $\$ 4.0$ million increase in selling costs commensurate with the increase in sales volumes, expenses associated with our global sales and marketing efforts, and investments in our consumer strategy in the United States. As a result, as a percentage of net sales, selling, general and administrative expenses increased slightly to $26.7 \%$ for the quarter ended April 3, 2011 versus $26.0 \%$ for the quarter ended April 4, 2010.

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Cost and Expenses by Segment. The following table presents the combined cost of sales and selling, general and administrative expenses for each of our operating segments:

| Cost of Sales and Selling, General and | Three Months Ended |  |  | Percentage |
| :--- | :---: | :---: | :---: | :---: |
| Administrative Expenses (Combined) | $04 / 03 / 11$ |  | 04/04/10 | Change |
|  | (In thousands) |  |  |  |
| Modular Carpet | $\$ 193,395$ | $\$ 173,884$ | 11.2 | $\%$ |
| Bentley Prince Street | 26,279 | 24,407 | 7.7 | $\%$ |
| Corporate Expenses and Eliminations | 4,200 | 2,014 | 108.5 | $\%$ |
| Total | $\$ 223,874$ | $\$ 200,305$ | 11.8 | $\%$ |

## Interest Expense

For the three month period ended April 3, 2011 interest expense decreased $\$ 2.2$ million to $\$ 6.7$ million versus $\$ 8.8$ million in the comparable period in 2010. This decrease was due to the issuance of our $75 / 8 \%$ Senior Notes in the fourth quarter of 2010, the proceeds of which we used to complete the previously discussed tender offer for substantially all of our $113 / 8 \%$ Senior Secured Notes, as well as a portion of our outstanding $9.5 \%$ Senior Subordinated Notes. Our use of the proceeds from our $75 / 8 \%$ Senior Notes to retire higher interest debt led to a significant reduction in our quarterly interest expense, as compared to the first quarter of 2010.

## Liquidity and Capital Resources

## General

At April 3, 2011, we had $\$ 39.7$ million in cash. As that date, we had no borrowings and $\$ 5.2$ million in letters of credit outstanding under our domestic revolving credit facility, and no borrowings outstanding under our European credit facility. As of April 3, 2011, we could have incurred $\$ 71.1$ million of additional borrowings under our domestic revolving credit facility, and $€ 20$ million (approximately $\$ 28.3$ million) of additional borrowings under our European credit facility. In addition, we could have incurred an additional $\$ 12.1$ million of borrowings under our other credit facilities in place at other non-U.S. subsidiaries.

## Analysis of Cash Flows

Our primary sources of cash during the three months ended April 3, 2011 were (1) $\$ 6.6$ million due to a decrease in accounts receivable, and (2) $\$ 1.5$ million of cash received as a result of exercises of employee stock options. Our primary uses of cash during this period were (1) $\$ 22.3$ million due to decreases in accounts payable and accruals, (2) $\$ 20.3$ million due to increased inventory levels as we produce to meet anticipated demand for the rest of 2011, and (3) $\$ 10.3$ million for capital expenditures.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our discussion below in this Item 3 is based upon the more detailed discussions of our market risk and related matters included in our Annual Report on Form 10-K for the fiscal year ended January 2, 2011, under Item 7A of that Form $10-\mathrm{K}$. Our discussion here focuses on the quarter ended April 3, 2011, and any material changes from (or other important intervening developments since the time of) the information discussed in that Form 10-K. This discussion
should be read in conjunction with that Form 10-K for more detailed and background information.
At April 3, 2011, we recognized a $\$ 9.5$ million increase in our foreign currency translation adjustment account compared to January 2, 2011, primarily because of the general weakening of the U.S dollar against certain foreign currencies.

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Sensitivity Analysis. For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at April 3, 2011. The values that result from these computations are compared with the market values of these financial instruments at April 3, 2011. The differences in this comparison are the hypothetical gains or losses associated with each type of risk.

As of April 3, 2011, based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the market value of our fixed rate long-term debt would experience a net decrease of approximately $\$ 20.0$ million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the market value of our fixed rate long-term debt of approximately $\$ 32.0$ million.

As of April 3, 2011, a $10 \%$ decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our financial instruments of $\$ 9.0$ million or an increase in the fair value of our financial instruments of $\$ 7.3$ million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Act"), pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report.

There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 1.

ITEM 1A. RISK FACTORS

There were no material changes in risk factors in the first quarter of 2011. For a discussion of risk factors, see Part I, Item 1A, "Risk Factors," in our Annual Report on Form 10-K for fiscal year 2010.

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## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table contains information with respect to purchases made by or on behalf of the Company, or any "affiliated purchaser" (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934), of our common stock during our first quarter ended April 3, 2011:

|  |  | Maximum <br> Number (or |
| :--- | :--- | :--- | :--- | :--- |
| Approximate |  |  |

(1) The monthly periods identified above correspond to the Company's fiscal first quarter of 2011, which commenced January 3, 2011 and ended April 3, 2011.
(2) The referenced shares were acquired by the Company from certain of our employees to satisfy income tax withholding obligations in connection with the vesting, in February 2011, of certain previous grants of restricted stock shares.
(3) The referenced price paid per share represents the fair market value of all shares acquired from employees on the date the shares vested, which is equal to the closing price of the Company's Class A Common stock on the NASDAQ stock exchange on the vesting date.
(4) We do not currently have a publicly announced stock repurchase program in place.

On February 10, 2011 the Company issued 120,000 shares of Class A Common Stock within our 401(k) retirement investment plan in exchange for the same number of shares of Class B Common Stock on a one-for-one basis. The transaction was exempt from registration pursuant to Section 3(a)(9) of the Securities Act of 1933, as it involved a security exchanged by the Company with its existing shareholder exclusively where no commission or other remuneration was paid or given directly or indirectly. Shares of Class A Common Stock are convertible into Class B Common Stock on a one-for-one basis.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
None
ITEM 4. REMOVED AND RESERVED

## ITEM 5. OTHER INFORMATION

None

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## ITEM 6. EXHIBITS

The following exhibits are filed with this report:
EXHIBIT
NUMBER DESCRIPTION OF EXHIBIT
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
$32.1 \quad$ Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERFACE, INC.
Date: May 13, 2011
By:
/s/ Patrick C. Lynch Patrick C. Lynch Senior Vice President (Principal Financial Officer)

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## EXHIBIT INDEX

NUMBER DESCRIPTION OF EXHIBIT
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
$32.1 \quad$ Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2

Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

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