

FIRST MIDWEST BANCORP INC  
Form 10-Q  
August 03, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-Q  
(Mark One)

☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended June 30, 2012

or

☐ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 0-10967

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FIRST MIDWEST BANCORP, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation or organization)  
One Pierce Place, Suite 1500  
Itasca, Illinois 60143-9768  
(Address of principal executive offices) (zip code)

36-3161078  
(IRS Employer Identification No.)

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Registrant's telephone number, including area code: (630) 875-7450

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐.

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act). Large accelerated filer ☒  
Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒.

As of August 3, 2012, there were 74,852,985 shares of \$.01 par value common stock outstanding.

FIRST MIDWEST BANCORP, INC.

FORM 10-Q

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## GLOSSARY OF TERMS

First Midwest Bancorp, Inc. provides the following list of acronyms as a tool for the reader. The acronyms identified below are used in the Notes to Condensed Consolidated Financial Statements and in Management's Discussion and Analysis of Financial Condition & Results of Operations.

ALCO	Asset Liability Committee
ATM	automated teller machine
Bank	First Midwest Bank (the Company's wholly owned and principal operating subsidiary)
BOLI	Bank-owned life insurance
CDOs	collateralized debt obligations
CMOs	collateralized mortgage obligations
Code	the Code of Ethics and Standards of Conduct of First Midwest Bancorp, Inc.
Common Stock	shares of common stock of First Midwest Bancorp, Inc. \$0.01 par value per share, which are traded on the Nasdaq Stock Market under the symbol "FMBI"
Company	First Midwest Bancorp, Inc.
CSV	cash surrender value
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
Federal Reserve	Board of Governors of the Federal Reserve system
FHLB	Federal Home Loan Bank
GAAP	U.S. generally accepted accounting principles
LIBOR	London Interbank Offered Rate
MBSs	Mortgage-backed securities
OREO	Other real estate owned or properties acquired through foreclosure in partial or total satisfaction of certain loans as a result of borrower defaults
OTTI	other-than-temporary impairment
SEC	U.S. Securities and Exchange Commission
TDR	Troubled Debt Restructurings
Treasury	U.S. Department of the Treasury
TRUPS	trust preferred junior subordinated debentures
VIE	variable interest entity

## INTRODUCTION

First Midwest Bancorp, Inc. (the “Company”, “we”, or “our”) is a bank holding company headquartered in the Chicago suburb of Itasca, Illinois with operations throughout the greater Chicago metropolitan area as well as northwest Indiana, central and western Illinois, and eastern Iowa. Our principal subsidiary is First Midwest Bank (the “Bank”), which provides a broad range of commercial and retail banking and wealth management services to consumer, commercial and industrial, and public or governmental customers. We are committed to meeting the financial needs of the people and businesses in the communities where we live and work by providing customized banking solutions, quality products, and innovative services that fulfill those financial needs.

### CAUTIONARY STATEMENT PURSUANT TO THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

We include or incorporate by reference in this Quarterly Report on Form 10-Q, and from time to time our management may make, statements that may constitute “forward-looking statements” within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are not historical facts, but instead represent only management’s beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside our control. Although we believe the expectations reflected in any forward-looking statements are reasonable, it is possible that our actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in such statements. In some cases, you can identify these statements by forward-looking words such as “may,” “might,” “will,” “should,” “expect,” “plan,” “anticipate,” “believe,” “predict,” “probable,” “potential,” or “continue,” and the negative of these terms and other comparable terminology. We caution you not to place undue reliance on forward-looking statements, which speak only as of the date of this report or when made.

Forward-looking statements are subject to known and unknown risks, uncertainties, and assumptions and may contain projections relating to our future financial performance including our growth strategies and anticipated trends in our business. For a detailed discussion of these and other risks and uncertainties that could cause actual results and events to differ materially from such forward-looking statements, you should refer to the sections entitled “Risk Factors” and “Management’s Discussion and Analysis of Results of Operations” in this report and in our Annual Report on Form 10-K for the year ended December 31, 2011 as well as our subsequent periodic and current reports filed with the U.S. Securities and Exchange Commission (“SEC”). However, these risks and uncertainties are not exhaustive. Other sections of this report describe additional factors that could adversely impact our business and financial performance.

## PART 1. FINANCIAL INFORMATION (Unaudited)

## ITEM 1. FINANCIAL STATEMENTS

FIRST MIDWEST BANCORP, INC.  
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
(Amounts in thousands, except per share data)

	June 30, 2012 (Unaudited)	December 31, 2011
<b>Assets</b>		
Cash and due from banks	\$ 110,924	\$ 123,354
Interest-bearing deposits in other banks	367,238	518,176
Trading securities, at fair value	15,314	14,469
Securities available-for-sale, at fair value	1,174,931	1,013,006
Securities held-to-maturity, at amortized cost	60,933	60,458
Federal Home Loan Bank and Federal Reserve Bank stock, at cost	46,750	58,187
Loans, excluding covered loans	5,298,026	5,088,113
Covered loans	230,047	260,502
Allowance for loan losses	(116,182)	(119,462)
Net loans	5,411,891	5,229,153
Other real estate owned ("OREO"), excluding covered OREO	28,309	33,975
Covered OREO	9,136	23,455
Federal Deposit Insurance Corporation ("FDIC") indemnification asset	58,302	65,609
Premises, furniture, and equipment	133,638	134,977
Accrued interest receivable	28,849	29,826
Investment in bank-owned life insurance ("BOLI")	206,572	206,235
Goodwill and other intangible assets	281,981	283,650
Other assets	164,587	179,064
Total assets	\$ 8,099,355	\$7,973,594
<b>Liabilities</b>		
Noninterest-bearing deposits	\$ 1,727,009	\$1,593,773
Interest-bearing deposits	4,900,734	4,885,402
Total deposits	6,627,743	6,479,175
Borrowed funds	189,524	205,371
Senior and subordinated debt	231,138	252,153
Accrued interest payable and other liabilities	72,398	74,308
Total liabilities	7,120,803	7,011,007
<b>Stockholders' Equity</b>		
Common stock	858	858
Additional paid-in capital	414,665	428,001
Retained earnings	823,250	810,487
Accumulated other comprehensive loss, net of tax	(11,867)	(13,276)
Treasury stock, at cost	(248,354)	(263,483)
Total stockholders' equity	978,552	962,587
Total liabilities and stockholders' equity	\$ 8,099,355	\$7,973,594

	June 30, 2012		December 31, 2011
	Preferred	Common	Preferred
			Common

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	Shares	Shares	Shares	Shares
Par Value	None	\$ 0.01	None	\$ 0.01
Shares authorized	1,000	100,000	1,000	100,000
Shares issued	-	85,787	-	85,787
Shares outstanding	-	74,862	-	74,435
Treasury shares	-	10,925	-	11,352
See accompanying notes to unaudited condensed consolidated financial statements.				

FIRST MIDWEST BANCORP, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(Amounts in thousands, except per share data)  
(Unaudited)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Interest Income				
Loans	\$ 61,993	\$ 63,089	\$ 123,484	\$ 126,006
Investment securities	8,414	9,848	17,348	19,713
Covered loans	4,473	7,655	8,675	15,477
Federal funds sold and other short-term investments	638	704	1,279	1,383
Total interest income	75,518	81,296	150,786	162,579
Interest Expense				
Deposits	4,678	6,969	10,191	14,640
Borrowed funds	490	687	1,005	1,367
Senior and subordinated debt	3,646	2,279	7,704	4,565
Total interest expense	8,814	9,935	18,900	20,572
Net interest income	66,704	71,361	131,886	142,007
Provision for loan losses	22,458	18,763	40,668	38,255
Net interest income after provision for loan losses	44,246	52,598	91,218	103,752
Noninterest Income				
Service charges on deposit accounts	8,848	9,563	17,508	17,707
Wealth management fees	5,394	5,237	10,786	10,290
Other service charges, commissions, and fees	4,097	4,243	7,617	8,220
Card-based fees	5,312	5,162	10,332	9,691
Total fee-based revenues	23,651	24,205	46,243	45,908
Net securities gains (losses) (reclassified from other comprehensive (loss) income)	151	1,531	(792)	2,071
Net trading (losses) gains	(575)	(2)	826	742
Other	810	760	2,449	1,990
Total noninterest income	24,037	26,494	48,726	50,711
Noninterest Expense				
Salaries and wages	23,852	25,493	51,109	51,158
Retirement and other employee benefits	5,714	6,061	12,507	13,214
Net occupancy and equipment expense	7,513	8,012	15,844	17,115
Technology and related costs	2,851	2,697	5,709	5,320
Professional services	6,905	5,640	12,534	10,759
Net OREO expense	4,124	5,223	5,988	9,154
FDIC premiums	1,659	1,708	3,378	4,433
Other expenses	8,539	10,885	16,701	19,984
Total noninterest expense	61,157	65,719	123,770	131,137



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Income before income tax expense	7,126	13,373	16,174	23,326
Income tax expense	761	2,720	1,917	2,629
Net income	6,365	10,653	14,257	20,697
Preferred dividends and accretion on preferred stock	-	(2,582)	-	(5,163)
Net income applicable to non-vested restricted shares	(76)	(100)	(215)	(237)
Net income applicable to common shares	\$ 6,289	\$ 7,971	\$ 14,042	\$ 15,297
Per Common Share Data				
Basic earnings per common share	\$ 0.09	\$ 0.11	\$ 0.19	\$ 0.21
Diluted earnings per common share	\$ 0.09	\$ 0.11	\$ 0.19	\$ 0.21
Dividends declared per common share	\$ 0.01	\$ 0.01	\$ 0.02	\$ 0.02
Weighted-average common shares outstanding	73,659	73,259	73,582	73,205
Weighted-average diluted common shares outstanding	73,659	73,259	73,582	73,205

See accompanying notes to unaudited condensed consolidated financial statements.

FIRST MIDWEST BANCORP, INC.  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Amounts in thousands)  
(Unaudited)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Net income	\$ 6,365	\$ 10,653	\$ 14,257	\$ 20,697
Available-for-sale securities				
Unrealized holding (losses) gains:				
Before tax	(1,409)	16,346	1,490	22,386
Tax effect	550	(6,407)	(549)	(8,762)
Net of tax	(859)	9,939	941	13,624
Less: reclassification of net gains (losses) included in net income:				
Before tax	151	1,531	(792)	2,071
Tax effect	(62)	(626)	324	(847)
Net of tax	89	905	(468)	1,224
Net unrealized holding (losses) gains	(948)	9,034	1,409	12,400
Total other comprehensive (loss) income	(948)	9,034	1,409	12,400
Total comprehensive income	\$ 5,417	\$ 19,687	\$ 15,666	\$ 33,097

	Accumulated Unrealized (Loss) Gain on Securities Available- for-Sale	Unrecognized Net Pension Costs	Total Accumulated Other Comprehensive Loss
Balance at January 1, 2011	\$ (19,806)	\$ (7,933)	\$ (27,739)
Other comprehensive income	12,400	-	12,400
Balance at June 30, 2011	\$ (7,406)	\$ (7,933)	\$ (15,339)
Balance at January 1, 2012	\$ (354)	\$ (12,922)	\$ (13,276)
Other comprehensive income	1,409	-	1,409
Balance at June 30, 2012	\$ 1,055	\$ (12,922)	\$ (11,867)

See accompanying notes to unaudited condensed consolidated financial statements.

FIRST MIDWEST BANCORP, INC.  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
(Amounts in thousands, except per share data)  
(Unaudited)

	Common Shares Outstanding	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total
Balance at January 1, 2011	74,096	\$ 190,882	\$ 858	\$ 437,550	\$ 787,678	\$ (27,739)	\$ (277,184)	\$ 1,112,045
Comprehensive income	-	-	-	-	20,697	12,400	-	33,097
Common dividends declared (\$0.02 per common share)	-	-	-	-	(1,489)	-	-	(1,489)
Preferred dividends declared (\$25.00 per preferred share)	-	-	-	-	(4,825)	-	-	(4,825)
Accretion on preferred stock	-	338	-	-	(338)	-	-	-
Share-based compensation expense	-	-	-	3,354	-	-	-	3,354
Restricted stock activity	381	-	-	(15,977)	-	-	15,045	(932)
Treasury stock purchased for benefit plans	(4)	-	-	(50)	-	-	42	(8)
Balance at June 30, 2011	74,473	\$ 191,220	\$ 858	\$ 424,877	\$ 801,723	\$ (15,339)	\$ (262,097)	\$ 1,141,242
Balance at January 1, 2012	74,435	\$ -	\$ 858	\$ 428,001	\$ 810,487	\$ (13,276)	\$ (263,483)	\$ 962,587
Comprehensive income	-	-	-	-	14,257	1,409	-	15,666
Common dividends declared (\$0.02 per common share)	-	-	-	-	(1,494)	-	-	(1,494)
Share-based compensation expense	-	-	-	3,139	-	-	-	3,139
Restricted stock activity	429	-	-	(16,424)	-	-	15,049	(1,375)
	(2)	-	-	(51)	-	-	80	29

Treasury stock  
(purchased for)  
issued to benefit  
plans

Balance at June

30, 2012	74,862	\$	-	\$	858	\$	414,665	\$	823,250	\$	(11,867)	\$	(248,354)	\$	978,552
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See accompanying notes to unaudited condensed consolidated financial statements.

FIRST MIDWEST BANCORP, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Dollar amounts in thousands)  
(Unaudited)

	Six Months Ended June 30,	
	2012	2011
Net cash provided by operating activities	\$ 86,051	\$ 100,402
Investing Activities		
Proceeds from maturities, repayments, and calls of securities available-for-sale	191,624	135,320
Proceeds from sales of securities available-for-sale	12,059	97,330
Purchases of securities available-for-sale	(371,251)	(167,174)
Proceeds from maturities, repayments, and calls of securities held-to-maturity	10,470	35,497
Purchases of securities held-to-maturity	(10,945)	(30,319)
Proceeds from the redemption of Federal Home Loan Bank stock	11,437	3,151
Net increase in loans	(236,927)	(17,785)
Proceeds from claims on BOLI, net of purchases	315	6
Proceeds from sales of OREO	37,983	21,435
Proceeds from sales of premises, furniture, and equipment	3	5,526
Purchases of premises, furniture, and equipment	(3,986)	(2,483)
Net cash (used in) provided by investing activities	(359,218)	80,504
Financing Activities		
Net increase (decrease) in deposit accounts	148,568	(15,927)
Net decrease in borrowed funds	(15,847)	(31,950)
Payments for the retirement of subordinated debt	(20,004)	-
Cash dividends paid	(1,491)	(6,310)
Restricted stock activity	(1,392)	(1,100)
Excess tax (expense) benefit related to share-based compensation	(35)	74
Net cash provided by (used in) financing activities	109,799	(55,213)
Net (decrease) increase in cash and cash equivalents	(163,368)	125,693
Cash and cash equivalents at beginning of period	641,530	585,776
Cash and cash equivalents at end of period	\$ 478,162	\$ 711,469
Supplemental Disclosures:		
Non-cash transfers of loans to OREO	\$ 20,828	\$ 13,477
Non-cash transfer of loans held-for-investment to loans held-for-sale	1,500	5,395
Non-cash transfer of loans held-for-sale to loans held-for-investment	1,500	841
Dividends declared but unpaid	749	746

See accompanying notes to unaudited condensed consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation** – The accompanying unaudited condensed consolidated interim financial statements of First Midwest Bancorp, Inc. (the “Company”), a Delaware corporation, were prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission for quarterly reports on Form 10-Q. The accounting and reporting policies of the Company and its subsidiaries conform to U.S. generally accepted accounting principles (“GAAP”) and general practice within the banking industry. The accompanying statements do not include certain information and footnote disclosures required by GAAP for complete annual financial statements. Accordingly, these financial statements should be read in conjunction with the Company’s 2011 Annual Report on Form 10-K (“2011 10-K”).

The accompanying unaudited condensed consolidated interim financial statements were prepared in accordance with GAAP and reflect all adjustments that management deems necessary for the fair presentation of the financial position and results of operations for the periods presented. All such adjustments are of a normal recurring nature. The results of operations for the quarter ended June 30, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012.

The Company uses the accrual basis of accounting for financial reporting purposes. Certain reclassifications were made to prior year amounts to conform to the current year presentation.

Results for the six months ended June 30, 2011 were restated in the Condensed Consolidated Statements of Income to correct a 2011 actuarial pension expense calculation related to the valuation of future early retirement benefits. For second quarter 2011, the adjustment increased pension expense by \$296,000 and decreased income tax expense by \$121,000, reducing net income by \$175,000. For the six months ended June 30, 2011, pension expense increased by \$591,000 and income tax expense was reduced by \$242,000. The net effect was a reduction to income of \$349,000. This adjustment had no impact on earnings per common share for both periods presented. In addition, there was a corresponding reduction to retained earnings of \$349,000 for the six months ended June 30, 2011 in the Consolidated Statements of Changes in Stockholders’ Equity.

**Use of Estimates** – The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Although these estimates and assumptions are based on the best available information, actual results could differ from those estimates.

**Principles of Consolidation** – The accompanying consolidated financial statements include the accounts and results of operations of the Company and its subsidiaries after elimination of all significant intercompany accounts and transactions. Assets held in a fiduciary or agency capacity are not assets of the Company or its subsidiaries and are not included in the consolidated financial statements.

The Company owns an interest in certain variable interest entities (“VIEs”) as described in Note 22, “Variable Interest Entities,” contained in the Company’s 2011 10-K. A VIE is a partnership, limited liability company, trust, or other legal entity that (i) does not have sufficient equity to finance its activities without additional subordinated financial support from other parties or (ii) has investors that lack certain characteristics associated with owning a controlling financial interest. The VIEs are not consolidated in the Company’s financial statements since the Company is not the primary beneficiary of any of the VIEs.

The accounting policies related to loans, the allowance for credit losses, and comprehensive income are presented below. For a summary of all other significant accounting policies, please refer to Note 1, "Summary of Significant Accounting Policies," contained in the Company's 2011 10-K.

Loans – Loans are carried at the principal amount outstanding, including certain net deferred loan origination fees. Loans held-for-sale are carried at the lower of aggregate cost or fair value and are included in other assets in the Consolidated Statements of Financial Condition. Interest income on loans is accrued based on principal amounts outstanding. Loan and lease origination fees, commitment fees, and certain direct loan origination costs are deferred, and the net amount is amortized over the estimated life of the related loans or commitments as a yield adjustment. Fees related to standby letters of credit, whose ultimate exercise is remote, are amortized into fee income over the estimated life of the commitment. Other credit-related fees are recognized as fee income when earned.



**Purchased Impaired Loans** – Purchased impaired loans are recorded at their estimated fair values on the respective purchase dates and are accounted for prospectively based on expected cash flows. No allowance for credit losses is recorded on these loans at the acquisition date. In determining the acquisition date fair value of purchased impaired loans and in subsequent periods, the Company generally aggregates purchased consumer loans and certain smaller balance commercial loans into pools of loans with common risk characteristics, such as delinquency status, credit score, and internal risk rating. Larger balance commercial loans are usually accounted for on an individual basis. Expected future cash flows in excess of the fair value of loans at the purchase date (“accretable yield”) are recorded as interest income over the life of the loans if the timing and amount of the future cash flows can be reasonably estimated. The non-accretable yield represents estimated losses in the portfolio and is equal to the difference between contractually required payments and the cash flows expected to be collected at acquisition.

Subsequent to the purchase date, increases in cash flows over those expected at the purchase date are recognized as interest income prospectively. The present value of any decreases in expected cash flows, net of reimbursement from the FDIC, after the purchase date is recognized by recording a charge-off through the allowance for loan losses.

**Non-accrual loans** – Generally, commercial loans and loans secured by real estate are placed on non-accrual status (i) when either principal or interest payments become 90 days or more past due based on contractual terms unless the loan is sufficiently collateralized such that full repayment of both principal and interest is expected and is in the process of collection within a reasonable period or (ii) when an individual analysis of a borrower’s creditworthiness indicates a credit should be placed on non-accrual status whether or not the loan is 90 days or more past due. When a loan is placed on non-accrual status, unpaid interest credited to income in the current year is reversed, and unpaid interest accrued in prior years is charged against the allowance for loan losses. After the loan is placed on non-accrual, all debt service payments are applied to the principal on the loan. Future interest income may only be recorded on a cash basis after recovery of principal is reasonably assured. Non-accrual loans are returned to accrual status when the financial position of the borrower and other relevant factors indicate there is no longer doubt that the Company will collect all principal and interest due.

Commercial loans and loans secured by real estate are generally charged-off when deemed uncollectible. A loss is recorded at that time if the net realizable value can be quantified and it is less than the associated principal and interest outstanding. Consumer loans that are not secured by real estate are subject to mandatory charge-off at a specified delinquency date and are usually not classified as non-accrual prior to being charged-off. Closed-end consumer loans, which include installment, automobile, and single payment loans, are generally charged-off in full no later than the end of the month in which the loan becomes 120 days past due.

Generally, purchased impaired loans are considered accruing loans unless reasonable estimates of the timing and amount of future cash flows cannot be determined. Loans without reasonable cash flow estimates are classified as non-accrual loans, and interest income will not be recognized until the timing and amount of the future cash flows can be reasonably determined.

**Troubled Debt Restructurings (“TDRs”)** – A restructuring of debt is considered a TDR when (i) the borrower is experiencing financial difficulties and (ii) the creditor grants a concession, such as forgiveness of principal, reduction of the interest rate, changes in payments, or extension of the maturity, that it would not otherwise consider. Loans are not classified as TDRs when the modification is short-term or results in only an insignificant delay or shortfall in the payments to be received. The Company’s TDRs are determined on a case-by-case basis in connection with ongoing loan collection processes.

The Company does not accrue interest on any TDRs unless it believes collection of all principal and interest under the modified terms is reasonably assured. For a TDR to begin accruing interest, the borrower must demonstrate both some level of past performance and the capacity to perform under the modified terms. Generally, six months of consecutive

payment performance by the borrower under the restructured terms is required before a TDR is returned to accrual status. However, the period could vary depending on the individual facts and circumstances of the loan. An evaluation of the borrower's current creditworthiness is used to assess whether the borrower has the capacity to repay the loan under the modified terms. This evaluation includes an estimate of expected cash flows, evidence of strong financial position, and estimates of the value of collateral, if applicable. However, in accordance with industry regulation, these restructured loans continue to be separately reported as restructured until after the calendar year in which the restructuring occurred if the loan was restructured at reasonable market rates and terms.

**Impaired Loans –** Impaired loans consist of corporate non-accrual loans and TDRs.

With the exception of loans that were restructured and are still accruing interest, a loan is considered impaired when it is probable that the Company will be unable to collect all contractual principal and interest due according to the terms of the

loan agreement based on current information and events. Loans deemed to be impaired are classified as non-accrual and are exclusive of smaller homogeneous loans, such as home equity, 1-4 family mortgages, and installment loans. When a loan is designated as impaired, any subsequent principal and interest payments received are applied to the principal on the loan. Future interest income may only be recorded on a cash basis after recovery of principal is reasonably assured.

Certain impaired loans with balances under a specified threshold are not individually evaluated for impairment. For all other impaired loans, impairment is measured by comparing the estimated value of the loan to the recorded book value. The value of the loan is measured based on the present value of expected future cash flows discounted at the loan's initial effective interest rate or the fair value of the underlying collateral, less costs to sell, if repayment of the loan is collateral-dependent. All impaired loans are included in non-performing assets. Purchased impaired loans are not reported as impaired loans provided that estimates of the timing and amount of future cash flows can be reasonably determined.

**90-Days Past Due Loans** – 90-days or more past due loans are loans with principal or interest payments three months or more past due, but that still accrue interest. The Company continues to accrue interest if it determines these loans are sufficiently collateralized and in the process of collection within a reasonable time period.

**Allowance for Credit Losses** –The allowance for credit losses is comprised of the allowance for loan losses and the reserve for unfunded commitments and is maintained by management at a level believed adequate to absorb estimated losses inherent in the existing loan portfolio. Determination of the allowance for credit losses is inherently subjective since it requires significant estimates and management judgment, including the amounts and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on a migration analysis that uses historical loss experience, consideration of current economic trends, and other factors.

Credit exposures deemed to be uncollectible are charged-off against the allowance for loan losses, while recoveries of amounts previously charged-off are credited to the allowance for loan losses. Additions to the allowance for loan losses are established through the provision for loan losses charged to expense. The amount charged to operating expense depends on a number of factors, including historic loan growth, changes in the composition of the loan portfolio, net charge-off levels, and the Company's assessment of the allowance for loan losses based on the methodology discussed below.

The allowance for loan losses consists of (i) specific reserves established for probable losses on individual loans for which the recorded investment in the loan exceeds the value of the loan, (ii) an allowance based on a loss migration analysis that uses historical credit loss experience for each loan category, and (iii) the impact of other internal and external qualitative factors.

The specific reserves component of the allowance for loan losses is based on a periodic analysis of impaired loans exceeding a fixed dollar amount where the internal credit rating is at or below a predetermined classification and other loans that management believes are subject to a higher risk of loss, regardless of internal credit rating. The value of the loan is measured based on the present value of expected future cash flows discounted at the loan's initial effective interest rate or the fair value of the underlying collateral, less costs to sell, if repayment of the loan is collateral-dependent. If the resulting amount is less than the recorded book value, the Company either establishes a valuation allowance (i.e., a specific reserve) as a component of the allowance for loan losses or charges off the amount if it is a confirmed loss.

For corporate loans, the component of the allowance for loan losses based on a loss migration analysis examines actual loss experience for a rolling 8-quarter period and the related internal risk rating and category of loans

charged-off. The loss migration analysis is performed quarterly, and the loss factors are updated based on actual experience. The loss component derived from this migration analysis is then adjusted for management's estimate of losses inherent in the loan portfolio that have yet to be manifested in historical charge-off experience. Management takes into consideration many internal and external qualitative factors when estimating this adjustment, including:

- Changes in the composition of the loan portfolio, trends in the volume and terms of loans, and trends in delinquent and non-accrual loans that could indicate historical trends do not reflect current conditions;
- Changes in credit policies and procedures, such as underwriting standards and collection, charge-off, and recovery practices;
  - Changes in the experience, ability, and depth of credit management and other relevant staff;
  - Changes in the quality of the Company's loan review system and Board of Directors oversight;
- The existence and effect of any concentration of credit and changes in the level of concentrations, such as market, loan type, or risk rating;
  - Changes in the value of the underlying collateral for collateral-dependent loans;
- Changes in the national and local economy that affect the collectability of various segments of the portfolio; and

- The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the Company's loan portfolio.

The Company also maintains a reserve for unfunded commitments, including letters of credit, to provide for the risk of loss inherent in these arrangements. The reserve for unfunded commitments is computed based on a loss migration analysis similar to that used to determine the allowance for loan losses, taking into consideration probabilities of future funding requirements. The reserve for unfunded commitments is included in other liabilities in the Consolidated Statements of Financial Condition.

The establishment of the allowance for credit losses involves a high degree of judgment and includes a level of imprecision given the difficulty of identifying and assessing the factors impacting loan repayment and estimating the timing and amount of losses. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance for credit losses is dependent upon a variety of factors beyond the Company's control, including the performance of its loan portfolio, the economy, changes in interest rates and property values, and the interpretation of loan risk classifications by regulatory authorities. While each component of the allowance for credit losses is determined separately, the entire balance is available for the entire loan portfolio.

**Comprehensive Income** – Comprehensive income is the total of reported net income and other comprehensive income ("OCI"). OCI includes all other revenues, expenses, gains, and losses that are not reported in net income under GAAP. The Company includes the following items, net of tax, in other comprehensive income in the Consolidated Statements of Comprehensive Income: (i) changes in unrealized gains or losses on securities available-for-sale, (ii) changes in the fair value of derivatives designated under cash flow hedges (when applicable), and (iii) changes in unrecognized net pension costs related to the Company's pension plan.

## 2. RECENT ACCOUNTING PRONOUNCEMENTS

**Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards ("IFRS"):** In April 2011, the Financial Accounting Standards Board ("FASB") issued guidance that clarifies the wording used to describe many of the requirements in GAAP for measuring fair value to be consistent with IFRS. In addition, the guidance expands certain disclosure requirements relating to fair value measurements. Specifically, the new guidance requires (i) quantitative information on significant unobservable inputs, (ii) a description of a Company's valuation processes, (iii) a narrative description of the sensitivity of recurring Level 3 measurements to unobservable inputs, and (iv) the fair value hierarchy level of assets and liabilities that are not carried at fair value but are required to be disclosed at fair value in the footnotes. This guidance is applied prospectively for interim and annual periods beginning after December 15, 2011. The new disclosures have been included in Note 12, "Fair Value." The adoption of this guidance on January 1, 2012 did not impact the Company's financial condition, results of operations, or liquidity.

**Reconsideration of Effective Control for Repurchase Agreements:** In April 2011, the FASB issued guidance that amends the accounting for repurchase agreements and other similar agreements that both entitle and obligate a transferor to redeem financial assets before maturity. The guidance modifies the criteria for determining when these transactions would be recorded as financing agreements instead of purchase or sale agreements with a commitment to resell. This guidance is applied prospectively for interim and annual periods beginning after December 15, 2011. The adoption of this guidance on January 1, 2012 did not materially impact the Company's financial condition, results of operations, or liquidity.

**Testing Goodwill for Impairment:** In September 2011, the FASB issued guidance that gives an entity the option to first assess qualitative factors to determine whether the two-step impairment test is necessary. If, after assessing those factors, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying

amount, then performing the two-step impairment test is not necessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test. The amendments are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The adoption of this guidance on January 1, 2012 did not have a material impact on the Company's process for goodwill impairment testing or financial condition, results of operation, or liquidity.

### 3. SECURITIES

Securities available-for-sale are carried at fair value with unrealized gains and losses, net of related deferred income taxes, recorded in stockholders' equity as a separate component of accumulated other comprehensive loss. Securities classified as held-to-maturity are securities that management has the positive intent and ability to hold to maturity and are stated at cost.

Trading securities are reported at fair value. Net trading (losses) gains represent changes in the fair value of the trading securities portfolio and are included as a separate component of other noninterest income in the Condensed Consolidated Statements of Income.

Securities Portfolio  
(Dollar amounts in thousands)

	June 30, 2012			December 31, 2011				
	Amortized Cost	Gross Gains	Unrealized Losses	Fair Value	Amortized Cost	Gross Gains	Unrealized Losses	Fair Value
Securities Available-for-Sale								
U.S. agency securities	\$ 2,011	\$ -	\$ (5)	\$ 2,006	\$ 5,060	\$ -	\$ (25)	\$ 5,035
Collateralized residential mortgage obligations (“CMOs”)	486,449	3,912	(1,314)	489,047	383,828	2,622	(2,346)	384,104
Other residential mortgage-backed securities (“MBSs”)	130,032	5,927	(32)	135,927	81,982	5,732	(23)	87,691
Municipal securities	478,970	25,944	(221)	504,693	464,282	26,155	(366)	490,071
Collateralized debt obligations (“CDOs”)	46,633	-	(35,551)	11,082	48,759	-	(35,365)	13,394
Corporate debt securities	19,693	2,008	-	21,701	27,511	2,514	(11)	30,014
Equity securities:								
Hedge fund investment	1,230	803	-	2,033	1,231	385	-	1,616
Other equity securities	8,236	206	-	8,442	958	123	-	1,081
Total equity securities	9,466	1,009	-	10,475	2,189	508	-	2,697
Total	\$ 1,173,254	\$ 38,800	\$ (37,123)	\$ 1,174,931	\$ 1,013,611	\$ 37,531	\$ (38,136)	\$ 1,013,006
Securities Held-to-Maturity								
Municipal securities	\$ 60,933	\$ 4,714	\$ -	\$ 65,647	\$ 60,458	\$ 1,019	\$ -	\$ 61,477
Trading Securities								
(1)				\$ 15,314				\$ 14,469

(1) Trading securities held by the Company represent diversified investment securities held in a grantor trust under deferred compensation arrangements in which plan participants may direct amounts earned to be invested in securities other than Company stock.

Remaining Contractual Maturity of Securities

(Dollar amounts in thousands)

	June 30, 2012			
	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
One year or less	\$ 12,990	\$ 12,804	\$ 7,558	\$ 8,143
One year to five years	346,564	341,609	13,043	14,052
Five years to ten years	108,062	106,517	19,036	20,509
After ten years	79,691	78,552	21,296	22,943
CMOs	486,449	489,047	-	-
Other residential MBSs	130,032	135,927	-	-
Equity securities	9,466	10,475	-	-
Total	\$ 1,173,254	\$ 1,174,931	\$ 60,933	\$ 65,647

The carrying value of securities available-for-sale that were pledged to secure deposits and for other purposes as permitted or required by law totaled \$592.0 million at June 30, 2012 and \$592.7 million at December 31, 2011. No securities held-to-maturity were pledged as of June 30, 2012 or December 31, 2011.



Purchases and sales of securities are recognized on a trade date basis. Realized securities gains or losses are reported in net securities gains (losses) in the Condensed Consolidated Statements of Income. The cost of securities sold is recorded using the specific identification method.

Securities Gains (Losses)  
(Dollar amounts in thousands)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Proceeds from sales	\$ 9,397	\$ 53,118	\$ 12,059	\$ 97,330
Gains (losses) on sales of securities:				
Gross realized gains	\$ 1,556	\$ 1,974	\$ 1,603	\$ 2,782
Gross realized losses	-	(443)	(253)	(711)
Net realized gains (losses) on securities sales	1,556	1,531	1,350	2,071
Non-cash impairment charges:				
Other-than-temporary securities impairment (“OTTI”)	(1,591)	-	(2,328)	-
Portion of other-than-temporary impairment recognized in other comprehensive income	186	-	186	-
Net non-cash impairment charges	(1,405)	-	(2,142)	-
Net realized gains (losses)	\$ 151	\$ 1,531	\$ (792)	\$ 2,071
Income tax expense (benefit) on net realized gains (losses)	\$ 62	\$ 626	\$ (324)	\$ 847
Net trading (losses) gains (1)	\$ (575)	\$ (2)	\$ 826	\$ 742

(1) All net trading (losses) gains relate to trading securities still held as of June 30, 2012 and June 30, 2011.

The non-cash impairment charges in the table above primarily relate to OTTI charges on CDOs. Accounting guidance requires that only the credit portion of an OTTI charge be recognized through income. If a decline in fair value below carrying value is not attributable to credit loss and the Company does not intend to sell the security or believe it would not be more likely than not required to sell the security prior to recovery, the Company records the decline in fair value in other comprehensive income. In deriving the credit component of the impairment on the CDOs, projected cash flows were discounted at the contractual rate ranging from the London Interbank Offered Rate (“LIBOR”) plus 125 basis points to LIBOR plus 160 basis points. Fair values are computed by discounting future projected cash flows at higher rates, ranging from LIBOR plus 1,300 basis points to LIBOR plus 1,600 basis points. The higher rates are used to account for other market factors, such as liquidity.

Credit-Related CDO Impairment Losses  
(Dollar amounts in thousands)

	Quarters Ended June 30		Six Months Ended June 30		
CDO Number	2012	2011	2012	2011	Life –to-Date

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1	\$ -	\$ -	\$ -	\$ -	\$ 10,360
2	893	-	1,535	-	9,403
3	512	-	591	-	2,161
4	-	-	-	-	1,078
5	-	-	-	-	8,570
6	-	-	-	-	243
7	-	-	-	-	6,750
	\$ 1,405	\$ -	\$ 2,126	\$ -	\$ 38,565

Changes in the amount of credit losses recognized in earnings on CDOs and other securities are summarized in the following table.

Changes in Credit Losses Recognized in Earnings  
(Dollar amounts in thousands)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Cumulative amount recognized at beginning of period	\$ 37,262	\$ 35,589	\$ 36,525	\$ 35,589
Credit losses included in earnings (1):				
Losses recognized on securities that previously had credit losses	1,405	-	2,142	-
Losses recognized on securities that did not previously have credit losses	-	-	-	-
Cumulative amount recognized at end of period	\$ 38,667	\$ 35,589	\$ 38,667	\$ 35,589

(1) Included in net securities gains (losses) in the Condensed Consolidated Statements of Income.

The following table presents the aggregate amount of unrealized losses and the aggregate related fair values of securities with unrealized losses as of June 30, 2012 and December 31, 2011.

Securities in an Unrealized Loss Position  
(Dollar amounts in thousands)

	Number of Securities	Less Than 12 Months		12 Months or Longer		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
As of June 30, 2012							
U.S. agency securities	1	\$ 2,006	\$ 5	\$ -	\$ -	\$ 2,006	\$ 5
CMOs	36	159,149	887	14,875	427	174,024	1,314
Other residential mortgage-backed securities	4	8,630	16	262	16	8,892	32
Municipal securities	36	22,975	191	3,365	30	26,340	221
CDOs	6	-	-	11,082	35,551	11,082	35,551
Total	83	\$ 192,760	\$ 1,099	\$ 29,584	\$ 36,024	\$ 222,344	\$ 37,123
As of December 31, 2011							
U.S. agency securities	2	\$ -	\$ -	\$ 5,035	\$ 25	\$ 5,035	\$ 25
CMOs	30	163,819	1,818	12,628	528	176,447	2,346
	4	182	17	1,072	6	1,254	23

Other residential mortgage-backed securities							
Municipal securities	19	934	2	7,857	364	8,791	366
CDOs	6	-	-	13,394	35,365	13,394	35,365
Corporate debt securities	1	2,157	11	-	-	2,157	11
Total	62	\$ 167,092	\$ 1,848	\$ 39,986	\$ 36,288	\$ 207,078	\$ 38,136

Approximately 99% of the Company's CMOs and other MBSs are either backed by U.S. government-owned agencies or issued by U.S. government-sponsored enterprises. Municipal securities are issued by municipal authorities, and the majority is supported by third-party insurance or some other form of credit enhancement. Management does not believe any individual unrealized loss on these securities as of June 30, 2012 represents an OTTI. The unrealized losses associated with these securities are not believed to be attributed to credit quality, but rather to changes in interest rates and temporary market movements. In addition, the Company does not intend to sell the securities with unrealized losses, and it is not more likely than not that the Company will be required to sell them before recovery of their amortized cost basis, which may be at maturity.

The unrealized losses on CDOs as of June 30, 2012 reflect the market's unfavorable view of structured investment vehicles given the current interest rate and liquidity environment. Management does not believe the unrealized losses on the CDOs represent OTTI related to credit deterioration. In addition, the Company does not intend to sell the CDOs with unrealized losses, and the Company does not believe it is more likely than not that it will be required to sell them before recovery of their amortized cost basis, which may be at maturity. As of June 30, 2012, the portion of OTTI on these securities recognized in accumulated other comprehensive loss (i.e., not related to credit deterioration) totaled \$35.6 million.

Significant judgment is required to calculate the fair value of the CDOs, all of which are pooled. Generally, fair value determinations are based on several factors regarding current market and economic conditions related to these securities and the underlying collateral. For these reasons and due to the illiquidity in the secondary market for the CDOs, the Company estimates the fair value of these securities using discounted cash flow analyses with the assistance of a structured credit valuation firm. For additional discussion of the CDO valuation methodology, refer to Note 12, "Fair Value."

#### 4. LOANS

The following table presents the Company's loan portfolio by class.

Loan Portfolio  
(Dollar amounts in thousands)

	June 30, 2012	December 31, 2011
Commercial and industrial	\$ 1,597,427	\$ 1,458,446
Agricultural	272,742	243,776
Commercial real estate:		
Office, retail, and industrial	1,391,129	1,299,082
Multi-family	308,250	288,336
Residential construction	88,908	105,836
Commercial construction	147,626	144,909
Other commercial real estate	817,071	888,146
Total commercial real estate	2,752,984	2,726,309
Total corporate loans	4,623,153	4,428,531
Home equity	398,428	416,194
1-4 family mortgages	237,341	201,099
Installment loans	39,104	42,289
Total consumer loans	674,873	659,582
Total loans, excluding covered loans	5,298,026	5,088,113
Covered loans (1)	230,047	260,502
Total loans	\$ 5,528,073	\$ 5,348,615
Deferred loan fees included in total loans	\$ 6,753	\$ 7,828
Overdrawn demand deposits included in total loans	\$ 2,582	\$ 2,850

(1)For information on covered loans, refer to Note 5, "Covered Assets."

The Company primarily lends to small and mid-sized businesses, commercial real estate customers, and consumers in the markets in which the Company operates. Within these areas, the Company seeks to diversify its loan portfolio by loan type, industry, and borrower.

It is the Company's policy to review each prospective credit to determine the appropriateness and the adequacy of security or collateral prior to making a loan. In the event of borrower default, the Company seeks recovery in compliance with state lending laws, the Company's lending standards, and credit monitoring and remediation procedures.

## 5. COVERED ASSETS

In 2009 and 2010, the Company acquired the majority of the assets of three financial institutions in FDIC-assisted transactions. Most loans and OREO acquired in these acquisitions are covered by loss sharing agreements with the FDIC (the “FDIC Agreements”), whereby the FDIC will reimburse the Company for the majority of any losses incurred on these assets. A more detailed discussion of these transactions is presented in Note 5, “Covered Assets” in the Company’s 2011 10-K.

Covered Assets  
(Dollar amounts in thousands)

	June 30, 2012	December 31, 2011
Home equity lines (1)	\$ 44,972	\$ 45,451
Purchased impaired loans (2)	151,383	178,025
Other covered loans (3)	33,692	37,026
Total covered loans	230,047	260,502
FDIC indemnification asset	58,302	65,609
Covered OREO	9,136	23,455
Total covered assets	\$ 297,485	\$ 349,566
Covered non-accrual loans	\$ 14,540	\$ 19,879
Covered loans past due 90 days or more and still accruing interest	\$ 33,288	\$ 43,347

- (1) These loans are open-end consumer loans that are not categorized as purchased impaired loans.
- (2) Purchased impaired loans are recorded at their estimated fair values on the respective purchase dates and are accounted for prospectively based on expected cash flows.
- (3) These are loans that did not have evidence of impairment on the date of acquisition.

The loans purchased in the three FDIC-assisted transactions were recorded at their estimated fair values on the respective purchase dates and are accounted for prospectively based on expected cash flows. Except for leases and revolving loans, including lines of credit and credit card loans, management determined that a significant portion of the acquired loans (“purchased impaired loans”) had evidence of credit deterioration since origination, and it was probable at the date of acquisition that the Company would not collect all contractually required principal and interest payments. Past due covered loans in the table above are past due based on contractual terms, but continue to perform in accordance with the Company’s expectations of cash flows.

In connection with the FDIC Agreements, the Company recorded an indemnification asset. To maintain eligibility for the loss share reimbursement, the Company is required to follow certain servicing procedures as specified in the FDIC Agreements.

The accounting policies related to purchased impaired loans are presented in Note 1, “Summary of Significant Accounting Policies.” Accounting for the related FDIC indemnification asset is presented in Note 1, “Summary of Significant Accounting Policies,” contained in the Company’s 2011 10-K.

Changes in the FDIC Indemnification Asset  
(Dollar amounts in thousands)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Balance at beginning of period	\$ 58,488	\$ 85,386	\$ 65,609	\$ 95,899
Amortization	(2,517)	(2,255)	(4,496)	(4,497)
Expected reimbursements from the FDIC for changes in expected credit losses (1)	7,738	19,321	9,772	21,834
Payments received from the FDIC	(5,407)	(6,700)	(12,583)	(17,484)
Balance at end of period	\$ 58,302	\$ 95,752	\$ 58,302	\$ 95,752

(1)The increases in the indemnification asset were a result of decreases in expected cash flows on certain loans. The indemnification asset increased by the applicable loss share percentage for additional expected losses.

Changes in the accretable yield for purchased impaired loans were as follows.

Changes in Accretable Yield  
(Dollar amounts in thousands)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Balance at beginning of period	\$ 41,045	\$ 51,010	\$ 52,147	\$ 63,616
Accretion	(5,794)	(12,104)	(11,181)	(20,528)
Net reclassifications from non-accretable difference (1)	13,729	16,700	8,014	12,518
Balance at end of period	\$ 48,980	\$ 55,606	\$ 48,980	\$ 55,606

(1)Amount represents an increase in the estimated cash flows to be collected over the remaining estimated life of the underlying covered loan portfolios.

## 6. PAST DUE LOANS, ALLOWANCE FOR CREDIT LOSSES, AND IMPAIRED LOANS

### Past Due and Non-accrual Loans

The following table presents an aging analysis of the Company's past due loans as of June 30, 2012 and December 31, 2011. The aging is determined without regard to accrual status. The table also presents non-performing loans, consisting of non-accrual loans (the majority of which are past due) and loans 90 days or more past due and still accruing interest, as of each balance sheet date.



Aging Analysis of Past Due Loans and Non-Performing Loans by Class  
(Dollar amounts in thousands)

	Aging Analysis (Accruing and Non-accrual)					Non-performing Loans	
	Current	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Total Loans	Non- accrual Loans	90 Days Past Due Loans, Still Accruing Interest
June 30, 2012							
Commercial and industrial	\$ 1,536,959	\$ 14,364	\$ 46,104	\$ 60,468	\$ 1,597,427	\$ 55,358	\$ 2,565
Agricultural	271,139	171	1,432	1,603	272,742	1,293	260
Commercial real estate:							
Office, retail, and industrial	1,341,119	14,831	35,179	50,010	1,391,129	46,629	1,090
Multi-family	298,932	1,136	8,182	9,318	308,250	8,843	-
Residential construction	71,021	2,821	15,066	17,887	88,908	17,500	-
Commercial construction	123,200	1,945	22,481	24,426	147,626	21,981	500
Other commercial real estate	786,443	2,951	27,677	30,628	817,071	34,192	2,540
Total commercial real estate	2,620,715	23,684	108,585	132,269	2,752,984	129,145	4,130
Total corporate loans	4,428,813	38,219	156,121	194,340	4,623,153	185,796	6,955
Home equity	388,337	3,689	6,402	10,091	398,428	7,245	779
1-4 family mortgages	230,104	1,985	5,252	7,237	237,341	5,466	366
Installment loans	38,683	328	93	421	39,104	1	92
Total consumer loans	657,124	6,002	11,747	17,749	674,873	12,712	1,237
Total loans, excluding covered loans	5,085,937	44,221	167,868	212,089	5,298,026	198,508	8,192
Covered loans	175,844	7,900	46,303	54,203	230,047	14,540	33,288
Total loans	\$ 5,261,781	\$ 52,121	\$ 214,171	\$ 266,292	\$ 5,528,073	\$ 213,048	\$ 41,480
December 31, 2011							
Commercial and industrial	\$ 1,415,165	\$ 13,731	\$ 29,550	\$ 43,281	\$ 1,458,446	\$ 44,152	\$ 4,991
Agricultural	242,727	30	1,019	1,049	243,776	1,019	-

Commercial real estate:							
Office, retail, and industrial	1,276,920	2,931	19,231	22,162	1,299,082	30,043	1,040
Multi-family	281,943	1,121	5,272	6,393	288,336	6,487	-
Residential construction	87,606	2,164	16,066	18,230	105,836	18,076	-
Commercial construction	129,310	320	15,279	15,599	144,909	23,347	-
Other commercial real estate	849,066	6,372	32,708	39,080	888,146	51,447	1,707
Total commercial real estate	2,624,845	12,908	88,556	101,464	2,726,309	129,400	2,747
Total corporate loans	4,282,737	26,669	119,125	145,794	4,428,531	174,571	7,738
Home equity	402,842	6,112	7,240	13,352	416,194	7,407	1,138
1-4 family mortgages	192,646	3,712	4,741	8,453	201,099	5,322	-
Installment loans	41,288	625	376	1,001	42,289	25	351
Total consumer loans	636,776	10,449	12,357	22,806	659,582	12,754	1,489
Total loans, excluding covered loans	4,919,513	37,118	131,482	168,600	5,088,113	187,325	9,227
Covered loans	195,289	7,853	57,360	65,213	260,502	19,879	43,347
Total loans	\$ 5,114,802	\$ 44,971	\$ 188,842	\$ 233,813	\$ 5,348,615	\$ 207,204	\$ 52,574

## Allowance for Credit Losses

The Company maintains an allowance for credit losses at a level deemed adequate by management to absorb probable losses inherent in the loan portfolio. Refer to Note 1, "Summary of Significant Accounting Policies," for the accounting policy for the allowance for credit losses.

Allowance for Credit Losses  
(Dollar amounts in thousands)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Balance at beginning of period	\$ 118,764	\$ 145,003	\$ 121,962	\$ 145,072
Loan charge-offs	(23,681)	(27,748)	(46,367)	(49,317)
Recoveries on previous loan charge-offs	1,141	3,813	2,419	5,821
Net loan charge-offs	(22,540)	(23,935)	(43,948)	(43,496)
Provision for loan losses	22,458	18,763	40,668	38,255
Balance at end of period	\$ 118,682	\$ 139,831	\$ 118,682	\$ 139,831
Allowance for loan losses	\$ 116,182	\$ 137,331	\$ 116,182	\$ 137,331
Reserve for unfunded commitments	2,500	2,500	2,500	2,500
Total allowance for credit losses	\$ 118,682	\$ 139,831	\$ 118,682	\$ 139,831

Allowance for Credit Losses by Portfolio Segment  
(Dollar amounts in thousands)

	Commercial, Industrial, and Agricultural	Office, Retail, and Industrial	Multi- Family	Residential Construction	Other Commercial Real Estate	Consumer	Covered Loans	Total Allowance
Six months ended June 30, 2012								
Balance at beginning of period	\$ 46,017	\$ 16,012	\$ 5,067	\$ 14,563	\$ 24,471	\$ 14,843	\$ 989	\$ 121,962
Loan charge-offs	(14,613)	(5,237)	(484)	(4,281)	(13,922)	(5,122)	(2,708)	(46,367)
Recoveries on previous loan charge-offs	1,251	309	162	220	25	452	-	2,419
Net loan charge-offs	(13,362)	(4,928)	(322)	(4,061)	(13,897)	(4,670)	(2,708)	(43,948)
Provision for loan losses	10,755	7,269	44	2,370	14,256	3,273	2,701	40,668
Balance at end of period	\$ 43,410	\$ 18,353	\$ 4,789	\$ 12,872	\$ 24,830	\$ 13,446	\$ 982	\$ 118,682
Six months ended June 30, 2011								

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Balance at beginning of period	\$ 49,545	\$ 20,758	\$ 3,996	\$ 27,933	\$ 29,869	\$ 12,971	\$ -	\$ 145,072
Loan charge-offs	(11,877)	(1,846)	(7,201)	(9,083)	(8,331)	(5,779)	(5,200)	(49,317)
Recoveries on previous loan charge-offs	2,356	54	-	2,766	472	173	-	5,821
Net loan charge-offs	(9,521)	(1,792)	(7,201)	(6,317)	(7,859)	(5,606)	(5,200)	(43,496)
Provision for loan losses	8,510	(2,104)	12,080	2,711	5,425	6,433	5,200	38,255
Balance at end of period	\$ 48,534	\$ 16,862	\$ 8,875	\$ 24,327	\$ 27,435	\$ 13,798	\$ -	\$ 139,831

## Impaired Loans

A portion of the Company's allowance for credit losses is allocated to impaired loans. Impaired loans consist of corporate non-accrual loans and TDRs. Smaller homogeneous loans, such as home equity, installment, and 1-4 family mortgages, are not individually assessed for impairment.

Impaired Loans  
(Dollar amounts in thousands)

	June 30, 2012	December 31, 2011
Impaired loans individually evaluated for impairment:		
Impaired loans with a related allowance for credit losses (1)	\$ 102,475	\$ 76,397
Impaired loans with no specific related allowance for credit losses (2)	65,617	83,090
Total impaired loans individually evaluated for impairment	168,092	159,487
Corporate non-accrual loans not individually evaluated for impairment		
(3)	17,704	15,084
Total corporate non-accrual loans	185,796	174,571
TDRs, still accruing interest	7,811	17,864
Total impaired loans	\$ 193,607	\$ 192,435
Valuation allowance related to impaired loans	\$ 25,267	\$ 26,095

(1) These impaired loans require a valuation allowance because the present value of expected future cash flows or the estimated value of the related collateral, less estimated selling costs, is less than the recorded investment in the loans.

(2) No specific allowance for credit losses is allocated to these loans since they are deemed to be sufficiently collateralized or had charge-offs.

(3) These are loans with balances under a specified threshold.

The table below provides a breakdown of loans and the related allowance for credit losses by portfolio segment. Loans individually evaluated for impairment include corporate non-accrual loans with the exception of certain loans with balances under a specified threshold.

The present value of any decreases in expected cash flows of covered loans after the purchase date is recognized by recording a charge-off through the allowance for loan losses. Since most covered loans are accounted for as purchased impaired loans and the carrying values of those loans are periodically adjusted for any changes in expected future cash flows, they are not included in the calculation of the allowance for credit losses and are not displayed in this table except for open-end consumer loans.

Loans and Related Allowance for Credit Losses by Portfolio Segment  
(Dollar amounts in thousands)

	Individually Evaluated For Impairment	Loans Collectively Evaluated For Impairment	Total	Individually Evaluated For Impairment	Allowance For Credit Losses Collectively Evaluated For Impairment	Total
June 30, 2012						
Commercial, industrial, and agricultural	\$ 48,328	\$ 1,821,841	\$ 1,870,169	\$ 12,177	\$ 31,233	\$ 43,410
Commercial real estate:						
Office, retail, and industrial	43,884	1,347,245	1,391,129	5,563	12,790	18,353
Multi-family	7,899	300,351	308,250	-	4,789	4,789
Residential construction	15,734	73,174	88,908	3,020	9,880	12,900
Other commercial real estate	52,247	912,450	964,697	4,807	20,027	24,834
Total commercial real estate	119,764	2,633,220	2,752,984	13,390	47,486	60,876
Total corporate loans	168,092	4,455,061	4,623,153	25,567	78,719	104,286
Consumer	-	674,873	674,873	-	13,414	13,414
Total loans, excluding covered loans	168,092	5,129,934	5,298,026	25,567	92,133	117,700
Covered loans (1)	-	44,972	44,972	-	982	982
Total loans included in the calculation of the allowance for credit losses	\$ 168,092	\$ 5,174,906	\$ 5,342,998	\$ 25,567	\$ 93,115	\$ 118,682
December 31, 2011						
Commercial, industrial, and agricultural	\$ 37,385	\$ 1,664,837	\$ 1,702,222	\$ 14,827	\$ 31,190	\$ 46,017
Commercial real estate:						
Office, retail, and industrial	28,216	1,270,866	1,299,082	1,507	14,505	16,012
Multi-family	5,589	282,747	288,336	20	5,047	5,067
Residential construction	17,378	88,458	105,836	2,502	12,061	14,563
Other commercial real estate	70,919	962,136	1,033,055	7,239	17,232	24,471
Total commercial real estate	122,102	2,604,207	2,726,309	11,268	48,845	60,113
	159,487	4,269,044	4,428,531	26,095	80,035	106,130

Total corporate loans						
Consumer	-	659,582	659,582	-	14,843	14,843
Total loans, excluding covered loans	159,487	4,928,626	5,088,113	26,095	94,878	120,973
Covered loans (1)	-	45,451	45,451	-	989	989
Total loans included in the calculation of the allowance for credit losses	\$ 159,487	\$ 4,974,077	\$ 5,133,564	\$ 26,095	\$ 95,867	\$ 121,962

(1)These are open-end consumer loans that are not categorized as purchased impaired loans.

The following table presents loans individually evaluated for impairment by class of loan as of June 30, 2012 and December 31, 2011.

Impaired Loans Individually Evaluated by Class  
(Dollar amounts in thousands)

	June 30, 2012				December 31, 2011			
	Recorded Investment In		Unpaid Principal Balance	Specific Allowance for Credit Losses Allocated	Recorded Investment In		Unpaid Principal Balance	Specific Allowance for Credit Losses Allocated
	Loans with No Related Allowance for Credit Losses	Loans with a Related Allowance for Credit Losses			Loans with No Related Allowance for Credit Losses	Loans with a Related Allowance for Credit Losses		
Commercial and industrial	\$ 15,648	\$ 31,703	\$ 72,375	\$ 12,041	\$ 10,801	\$ 26,028	\$ 58,591	\$ 14,827
Agricultural	411	566	977	136	556	-	556	-
Commercial real estate:								
Office, retail, and								
industrial	14,485	29,399	55,898	5,563	11,897	16,319	33,785	1,507
Multi-family	7,899	-	13,135	-	5,072	517	11,265	20
Residential construction	9,157	6,577	31,291	3,020	9,718	7,660	33,124	2,502
Commercial construction	6,938	14,882	28,824	659	19,019	3,790	28,534	758
Other commercial real estate	11,079	19,348	39,121	4,148	26,027	22,083	70,868	6,481
Total commercial real estate	49,558	70,206	168,269	13,390	71,733	50,369	177,576	11,268
Total impaired loans individually evaluated for impairment	\$ 65,617	\$ 102,475	\$ 241,621	\$ 25,567	\$ 83,090	\$ 76,397	\$ 236,723	\$ 26,095

Six Months Ended June 30, 2012		Six Months Ended June 30, 2011	
Average Recorded Investment	Interest Income Recognized (1)	Average Recorded Investment	Interest Income Recognized (1)



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	Balance			Balance	
Commercial and industrial	\$	50,626	\$	9	10
Agricultural		927		-	-
Commercial real estate:					
Office, retail, and industrial		32,015	-	18,989	21
Multi-family		7,976	-	4,736	2
Residential construction		18,493	-	41,455	27
Commercial construction		21,554	-	25,191	-
Other commercial real estate		45,985	6	37,968	18
Total commercial real estate		126,023	6	128,339	68
Total impaired loans individually evaluated for					
impairment	\$	177,576	\$	15	78
			\$	181,998	

(1)Recorded using the cash basis of accounting.

## TDRs

Loan modifications are generally performed at the request of the individual borrower and may include forgiveness of principal, reduction in interest rates, changes in payments, and maturity date extensions. A discussion of our accounting policies for TDRs is contained in Note 1, "Summary of Significant Accounting Policies."

TDRs by Class  
(Dollar amounts in thousands)

	As of June 30, 2012			As of December 31, 2011		
	Accruing (1)	Non-accrual (2)	Total	Accruing (1)	Non-accrual (2)	Total
Commercial and industrial	\$ 175	\$ 1,380	\$ 1,555	\$ 1,451	\$ 897	\$ 2,348
Agricultural	-	-	-	-	-	-
Commercial real estate:						
Office, retail, and industrial	620	220	840	1,742	-	1,742
Multi-family	-	1,758	1,758	11,107	1,758	12,865
Residential construction	-	-	-	-	-	-
Commercial construction	-	14,006	14,006	-	14,006	14,006
Other commercial real estate	5,883	6,025	11,908	227	11,417	11,644
Total commercial real estate	6,503	22,009	28,512	13,076	27,181	40,257
Total corporate loans	6,678	23,389	30,067	14,527	28,078	42,605
Home equity	21	395	416	1,093	471	1,564
1-4 family mortgages	1,112	1,077	2,189	2,089	1,293	3,382
Installment loans	-	-	-	155	-	155
Total consumer loans	1,133	1,472	2,605	3,337	1,764	5,101
Total loans	\$ 7,811	\$ 24,861	\$ 32,672	\$ 17,864	\$ 29,842	\$ 47,706

(1)These loans are still accruing interest.

(2)These loans are included in non-accrual loans in the preceding tables.

The following table presents a summary of loans that were restructured during the quarters ended June 30, 2012 and June 30, 2011.

TDRs Restructured During the Period  
(Dollar amounts in thousands)

Number of Loans	Pre- Modification Recorded	Funds Disbursed	Interest and Escrow Capitalized	Charge-offs	Post- Modification Recorded
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		Investment			Investment	
Six months ended June 30, 2012						
Commercial and industrial	1	\$ 252	\$ -	\$ -	\$ 170	\$ 82
Office, retail, and industrial	1	625	-	-	-	625
Other commercial real estate	7	11,906	-	-	652	11,254
1-4 family mortgages	4	563	-	4	-	567
Total TDRs restructured during the period	13	\$ 13,346	\$ -	\$ 4	\$ 822	\$ 12,528
Six Months Ended June 30, 2011						
Commercial and industrial	5	\$ 223	\$ -	\$ 7	\$ -	\$ 230
Office, retail, and industrial	3	3,407	293	9	-	3,709
Other commercial real estate	1	174	-	74	-	248
Home equity	7	388	-	13	-	401
1-4 family mortgages	8	831	-	35	-	866
Installment loans	1	151	-	4	-	155
Total TDRs restructured during the period	25	\$ 5,174	\$ 293	\$ 142	\$ -	\$ 5,609

The specific reserve portion of the allowance for loan losses on TDRs for all segments of loans is determined by estimating the value of the loan. This is determined by discounting the restructured cash flows at the original effective rate of the loan before modification or is based on the fair value of the underlying collateral, less costs to sell, if repayment of the loan is collateral-dependent. If the resulting amount is less than the recorded book value, the Company either establishes a valuation allowance (i.e., specific reserve) as a component of the allowance for loan losses or charges off the impaired balance if it determines that it is a confirmed loss. TDRs had related valuation allowances totaling \$1.2 million as of June 30, 2012 and \$94,000 as of December 31, 2011.

The allowance for loan losses also includes an allowance based on a loss migration analysis for each loan category for loans that are not individually evaluated for impairment. All loans charged-off, including TDRs charged-off, are factored into this calculation by portfolio segment.

TDRs that have payment defaults and do not perform in accordance with the modified terms are transferred to non-accrual. The following table presents TDRs that had payment defaults during the quarters ended June 30, 2012 and June 30, 2011 where the default occurred within twelve months of the restructured date.

TDRs That Defaulted Within Twelve Months of the Restructured Date  
(Dollar amounts in thousands)

	Six Months Ended			
	June 30, 2012		June 30, 2011	
	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment
Office, retail, and industrial	1	\$ 220	-	\$ -
Home equity	-	-	1	83
1-4 family mortgages	1	62	1	141
Total restructured loans	2	\$ 282	2	\$ 224

There were no commitments to lend additional funds to borrowers with TDRs as of June 30, 2012 or December 31, 2011.

#### Credit Quality Indicators

Corporate loans and commitments are assessed for risk and assigned ratings based on various characteristics, such as the borrower's cash flow, leverage, collateral, management characteristics, and other factors. Ratings for commercial credits are reviewed periodically. On a quarterly basis, consumer loans are assessed for credit quality based on the delinquency status of the loan.

Credit Quality Indicators by Class, Excluding Covered Loans  
(Dollar amounts in thousands)

	Pass	Special Mention (1)	Substandard (2)	Non-accrual (3)	Total
June 30, 2012					
Commercial and industrial	\$ 1,463,066	\$ 44,486	\$ 34,517	\$ 55,358	\$ 1,597,427
Agricultural	261,483	9,827	139	1,293	272,742
Commercial real estate:					
Office, retail, and industrial	1,240,144	73,779	30,577	46,629	1,391,129
Multi-family	294,578	3,185	1,644	8,843	308,250
Residential construction	38,889	18,531	13,988	17,500	88,908
Commercial construction	98,619	15,942	11,084	21,981	147,626
Other commercial real estate	705,668	43,424	33,787	34,192	817,071
Total commercial real estate	2,377,898	154,861	91,080	129,145	2,752,984
Total corporate loans	\$ 4,102,447	\$ 209,174	\$ 125,736	\$ 185,796	\$ 4,623,153
December 31, 2011					
Commercial and industrial	\$ 1,308,812	\$ 57,866	\$ 47,616	\$ 44,152	\$ 1,458,446
Agricultural	232,270	10,487	-	1,019	243,776
Commercial real estate:					
Office, retail, and industrial	1,147,026	78,578	43,435	30,043	1,299,082
Multi-family	275,031	5,803	1,015	6,487	288,336
Residential construction	48,806	27,198	11,756	18,076	105,836
Commercial construction	92,568	23,587	5,407	23,347	144,909
Other commercial real estate	746,213	73,058	17,428	51,447	888,146
Total commercial real estate	2,309,644	208,224	79,041	129,400	2,726,309
Total corporate loans	\$ 3,850,726	\$ 276,577	\$ 126,657	\$ 174,571	\$ 4,428,531

	Performing	Non-accrual	Total
June 30, 2012			
Home equity	\$ 391,183	\$ 7,245	\$ 398,428
1-4 family mortgages	231,875	5,466	237,341
Installment loans	39,103	1	39,104
Total consumer loans	\$ 662,161	\$ 12,712	\$ 674,873
December 31, 2011			
Home equity	\$ 408,787	\$ 7,407	\$ 416,194
1-4 family mortgages	195,777	5,322	201,099
Installment loans	42,264	25	42,289
Total consumer loans	\$ 646,828	\$ 12,754	\$ 659,582

(1) Loans categorized as special mention exhibit potential weaknesses that require the close attention of management since these potential weaknesses may result in the deterioration of repayment prospects at some future date.

(2) Loans categorized as substandard continue to accrue interest, but exhibit a well-defined weakness or weaknesses that may jeopardize the liquidation of the debt. The loans continue to accrue interest because they are well secured and collection of principal and

interest is expected within a reasonable time.

- (3) Loans categorized as non-accrual exhibit a well-defined weakness or weaknesses that may jeopardize the liquidation of the debt and are characterized by the distinct possibility that the Company could sustain some loss if the deficiencies are not corrected. These loans were placed on non-accrual status.

## 7. SENIOR AND SUBORDINATED DEBT

The following table presents the Company's senior and subordinated debt by issuance.

Senior and Subordinated Debt (Dollar amounts in thousands)		
	June 30, 2012	December 31, 2011
5.875% senior notes due in 2016 (1)		
Principal amount	\$ 115,000	\$ 115,000
Discount	(539)	(600)
Total senior notes due in 2016	114,461	114,400
5.85% subordinated notes due in 2016		
Principal amount	50,500	50,500
Discount	(21)	(24)
Total subordinated notes due in 2016	50,479	50,476
6.95% junior subordinated debentures due in 2033		
Principal amount	66,253	87,351
Discount	(55)	(74)
Total junior subordinated debentures due in 2033	66,198	87,277
Total senior and subordinated debt	\$ 231,138	\$ 252,153

(1) These notes were issued to partially fund the redemption of \$193.0 million of Series B preferred stock held by the U.S. Department of the Treasury (the "Treasury") under the U.S. government's Troubled Asset Relief Program ("TARP").

The Company's senior and subordinated debt issuances are described in Note 11, "Senior and Subordinated Debt," contained in the Company's 2011 10-K.

In first quarter 2012, the Company repurchased and retired \$21.1 million out of a total of \$84.7 million of junior subordinated debentures at a discount of 2.25%. This transaction resulted in the recognition of a pre-tax gain of \$256,000, which is included in other noninterest income in the Condensed Consolidated Statement of Income.

## 8. EARNINGS PER COMMON SHARE

Basic and Diluted Earnings per Common Share  
(Amounts in thousands, except per share data)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Net income	\$ 6,365	\$ 10,653	\$ 14,257	\$ 20,697
Preferred dividends	-	(2,412)	-	(4,825)
Accretion on preferred stock	-	(170)	-	(338)
Net income applicable to non-vested restricted shares	(76)	(100)	(215)	(237)
Net income applicable to common shares	\$ 6,289	\$ 7,971	\$ 14,042	\$ 15,297
Weighted-average common shares outstanding:				
Weighted-average common shares outstanding (basic)	73,659	73,259	73,582	73,205
Dilutive effect of common stock equivalents	-	-	-	-
Weighted-average diluted common shares outstanding	73,659	73,259	73,582	73,205
Basic earnings per share	\$ 0.09	\$ 0.11	\$ 0.19	\$ 0.21
Diluted earnings per share	\$ 0.09	\$ 0.11	\$ 0.19	\$ 0.21
Anti-dilutive shares not included in the computation of diluted earnings per share (1)	1,756	3,619	1,809	3,676

(1)Represents outstanding stock options (and a common stock warrant for the 2011 periods) for which the exercise price is greater than the average market price of the Company's common stock.

## 9. INCOME TAXES

Income Tax Expense  
(Dollar amounts in thousands)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Income before income tax expense	\$ 7,126	\$ 13,373	\$ 16,174	\$ 23,326
Income tax expense:				
Federal income tax expense	\$ 126	\$ 1,567	\$ 971	\$ 2,477
State income tax expense	635	1,153	946	152
Total income tax expense	\$ 761	\$ 2,720	\$ 1,917	\$ 2,629
Effective income tax rate	10.7%	20.3%	11.9%	11.3%

Federal income tax expense and the related effective income tax rate are primarily influenced by the amount of tax-exempt income derived from investment securities and bank-owned life insurance in relation to pre-tax income and state income taxes. State income tax expense and the related effective tax rate are influenced by the amount of state tax-exempt income in relation to pre-tax income and state tax rules relating to consolidated/combined reporting and sourcing of income and expense.



Income tax expense decreased for the 2012 periods presented compared to the same periods in 2011. The decreases resulted primarily from decreases in pre-tax income in the 2012 periods compared to 2011. This was partially offset by benefits recorded in the first quarter of 2011 related to Illinois tax law changes that became effective in that period.

Our accounting policies underlying the recognition of income taxes in the Consolidated Statements of Financial Condition and Income are included in Notes 1 and 14 to the Consolidated Financial Statements of our 2011 10-K.

## 10. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

In the ordinary course of business, the Company enters into derivative transactions as part of its overall interest rate risk management strategy to minimize significant unplanned fluctuations in earnings and cash flows caused by interest rate volatility. The significant accounting policies related to derivative instruments and hedging activities are presented in Note 1, "Summary of Significant Accounting Policies," contained in the Company's 2011 10-K.

During the six months ended June 30, 2012 and 2011, the Company hedged the fair value of fixed rate commercial real estate loans using interest rate swaps through which the Company pays fixed amounts and receives variable amounts. These derivative contracts were designated as fair value hedges and are valued using observable market prices, if available, or third party cash flow projection models. The fair values of the fair value hedges and the related amount of hedge ineffectiveness recognized were not material for any period presented.

The Company's derivative portfolio also includes derivative instruments not designated in a hedge relationship consisting of commitments to originate 1-4 family mortgage loans. The fair value of these instruments was not material for any period presented. The Company had no other derivative instruments as of June 30, 2012 or December 31, 2011. The Company does not enter into derivative transactions for purely speculative purposes.

## 11. COMMITMENTS, GUARANTEES, AND CONTINGENT LIABILITIES

### Credit Commitments and Guarantees

In the normal course of business, the Company enters into a variety of financial instruments with off-balance sheet risk to meet the financing needs of its customers and to conduct lending activities. These instruments include commitments to extend credit and standby and commercial letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the Consolidated Statements of Financial Condition.

On May 17, 2012, the Company entered into a \$200.0 million forward committed advance with the FHLB scheduled to settle on May 19, 2014 and mature on May 20, 2019. The Company entered into this commitment to take advantage of the current low market rates for future funding. The Company will pay a fixed interest rate of 2.05% to the FHLB if and when the advance is funded.

Contractual or Notional Amounts of Financial Instruments  
(Dollar amounts in thousands)

	June 30, 2012	December 31, 2011
Commitments to extend credit:		
Commercial and industrial	\$ 641,637	\$ 609,601
Commercial real estate	157,964	139,574
Home equity lines	253,449	257,315
1-4 family real estate construction	16,477	13,300
Credit card lines	23,522	21,257
Overdraft protection program (1)	175,260	178,699
All other commitments	81,712	129,015
Total commitments	\$ 1,350,021	\$ 1,348,761
Letters of credit:		
1-4 family real estate construction	\$ 7,039	\$ 8,661
Commercial real estate	53,211	49,373
All other	49,020	58,532
Total letters of credit	\$ 109,270	\$ 116,566
Unamortized fees associated with letters of credit (2)	\$ 516	\$ 668
Remaining weighted-average term (in months)	13.39	9.62
Remaining lives (in years)	0.1 to 12.1	0.1 to 12.6

(1)Federal regulation regarding electronic fund transfers requires consumers to affirmatively consent to the institution's overdraft service for automated teller machine and one-time debit card transactions before overdraft fees may be assessed on the account. Consumers are provided a specific line for the amount they may overdraw.

(2)Included in other liabilities in the Consolidated Statements of Financial Condition. The Company will amortize these amounts into income over the commitment period.

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Standby letters of credit generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party and are most often issued in favor of a municipality where construction is taking place to ensure the borrower adequately completes the construction.

The maximum potential future payments guaranteed by the Company under standby letters of credit arrangements are equal to the contractual amount of the commitment. If a commitment is funded, the Company may seek recourse through the liquidation of the underlying collateral including real estate, production plants and property, marketable securities, or receipt of cash.

#### Legal Proceedings

In August 2011, the Bank was named in a purported class action lawsuit filed in the Circuit Court of Cook County, Illinois on behalf of certain of the Bank's customers who incurred overdraft fees. The complaint has been amended several times with the most recent amendment filed in March 2012. The Bank filed a motion to dismiss the lawsuit in May 2012, which is pending. The lawsuit is based on the Bank's practices pursuant to debit card transactions, and alleges, among other things, that these practices resulted in customers being unfairly assessed overdraft fees. The lawsuit seeks an unspecified amount of damages and other relief, including restitution.

The Company believes that the complaint contains significant inaccuracies and factual misstatements and that the Bank has meritorious defenses. As a result, the Bank intends to vigorously defend itself against the allegations in the lawsuit.

As of June 30, 2012, there were certain other legal proceedings pending against the Company and its subsidiaries in the ordinary course of business. The Company does not believe that liabilities, individually or in the aggregate, arising from legal proceedings, if any, would have a material adverse effect on the consolidated financial condition of the Company as of June 30, 2012.

## 12. FAIR VALUE

Fair value represents the amount that would be received to sell an asset or paid to transfer a liability in its principal or most advantageous market in an orderly transaction between market participants at the measurement date. In accordance with fair value accounting guidance, the Company measures and reports fair value differently for various types of financial instruments. Certain assets and liabilities are measured and recorded at fair value on either a recurring or non-recurring basis in the Consolidated Statements of Financial Condition. The fair value of certain other financial instruments are not required to be measured at fair value in the Consolidated Statements of Financial Condition but is disclosed in the “Financial Instruments Required to be Disclosed at Fair Value” section of this footnote. Certain other financial instruments, such as FHLB stock, and all non-financial instruments are excluded from the fair value accounting guidance. Therefore, any aggregation of the estimated fair values presented does not represent the underlying value of the Company.

Depending on the nature of the asset or liability, the Company uses various valuation methodologies and assumptions to estimate fair value. GAAP establishes a three-tiered fair value hierarchy based on the inputs used to measure fair value. The hierarchy is defined as follows:

- Level 1 – Quoted prices in active markets for identical assets or liabilities.
- Level 2 – Observable inputs other than level 1 prices, such as quoted prices for similar instruments, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.
- Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. These inputs require significant management judgment or estimation, some of which use model-based techniques and may be internally developed.

Assets and liabilities are assigned to a level within the fair value hierarchy based on the lowest level of significant input used to measure fair value. Assets and liabilities may change levels within the fair value hierarchy due to market conditions or other circumstances. These transfers are recognized on the date of the event that prompted the transfer. There were no transfers of assets or liabilities between levels of the fair value hierarchy during the periods presented.

## Assets and Liabilities Required to be Measured at Fair Value on a Recurring Basis

The following table provides the level in the fair value hierarchy and corresponding fair value for assets and liabilities required to be measured at fair value on a recurring basis in the Consolidated Statements of Financial Condition.

Recurring Fair Value Measurements (Dollar amounts in thousands)						
	June 30, 2012			December 31, 2011		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>Assets:</b>						
<b>Trading securities:</b>						
Money market funds	\$ 1,293	\$ -	\$ -	\$ 1,565	\$ -	\$ -
Mutual funds	14,021	-	-	12,904	-	-
Total trading securities	15,314	-	-	14,469	-	-
<b>Securities available-for-sale:</b>						
U.S. agency securities	-	2,006	-	-	5,035	-
CMOs	-	489,047	-	-	384,104	-
Other residential MBSs	-	135,927	-	-	87,691	-
Municipal securities	-	504,693	-	-	490,071	-
CDOs	-	-	11,082	-	-	13,394
Corporate debt securities	-	21,701	-	-	30,014	-
Hedge fund investment	-	2,033	-	-	1,616	-
Other equity securities	42	8,400	-	41	1,040	-
Total securities available-for-sale	42	1,163,807	11,082	41	999,571	13,394
Mortgage servicing rights (1)	-	-	836	-	-	929
<b>Liabilities:</b>						
Derivative liabilities (2)	\$ -	\$ 2,466	\$ -	\$ -	\$ 2,459	\$ -

(1)Included in other assets in the Consolidated Statements of Financial Condition.

(2)Included in other liabilities in the Consolidated Statements of Financial Condition.

The following sections describe the specific valuation techniques and inputs used to measure financial assets and liabilities at fair value.

## Trading Securities

Trading securities represent diversified investment securities held in a grantor trust and are invested in money market and mutual funds. The fair value of these money market and mutual funds is based on quoted market prices in active exchange markets and is classified in level 1 of the fair value hierarchy. Changes in the fair value of trading securities are included as a separate component of noninterest income in the Condensed Consolidated Statements of Income.

#### Securities Available-for-Sale

U.S. Agency Securities, CMOs, Other Residential MBSs, Municipal Securities, Corporate Debt Securities, and Other Equity Securities – These securities are primarily fixed income instruments that are not quoted on an exchange, but may be traded in active markets. The fair values are based on quoted prices in active markets or market prices for similar securities obtained from external pricing services or dealer market participants and are classified in level 2 of the fair value hierarchy. Quarterly, the Company evaluates the methodologies used by its external pricing services to develop the fair values to determine whether the results of the valuations are representative of an exit price in the Company's principal markets and an appropriate representation of fair value.

CDOs – CDOs are classified in level 3 of the fair value hierarchy.

Rollforward of the Carrying Value of CDOs  
(Dollar amounts in thousands)

	Quarters Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Balance at beginning of period	\$ 13,685	\$ 16,193	\$ 13,394	\$ 14,858
Total (loss) income:				
Included in earnings (1)	(1,405)	-	(2,126)	-
Included in other comprehensive income				
(2)	(1,198)	294	(186)	1,629
Purchases	-	-	-	-
Sales	-	-	-	-
Issuances	-	-	-	-
Settlements	-	-	-	-
Balance at end of period	\$ 11,082	\$ 16,487	\$ 11,082	\$ 16,487
Change in unrealized losses recognized in earnings related				
to securities still held at end of period	\$ (1,405)	\$ -	\$ (2,126)	\$ -

(1) Included in net securities gains (losses) in the Condensed Consolidated Statements of Income and related to securities still held at the end of the period.

(2) Included in unrealized holding (losses) gains in the Consolidated Statements of Comprehensive Income.

The Company estimates the fair values for each CDO using discounted cash flow analyses with the assistance of a structured credit valuation firm. This methodology relies on credit analysis and review of historical financial data for each of the issuers of the securities underlying the individual CDO (the "Issuers") to estimate the cash flows. These estimates are highly subjective and sensitive to several significant, unobservable input assumptions, including prepayment assumptions, default probabilities, loss given default assumptions, and deferral cure probabilities. The cash flows for each Issuer are then discounted to their present values using LIBOR plus an adjustment to reflect the higher risk inherent in these securities given their complex structures and the impact of market factors. Finally, the discounted cash flows for each Issuer are aggregated to derive the estimated fair value for the specific CDO. Specific information for each CDO, as well as the significant unobservable assumptions, is presented in the following table.



Characteristics of CDOs and Unobservable Inputs Significant  
to the Valuation of CDOs as of June 30, 2012  
(Dollar amounts in thousands)

	CDO Number (1)					
	1	2	3	4	5	6
Characteristics:						
Class (2)	C-1	C-1	C-1	B1	C	C
Original par	\$ 17,500	\$ 15,000	\$ 15,000	\$15,000	\$10,000	\$ 6,500
Amortized cost	7,140	5,597	12,478	13,922	1,317	6,179
Fair value	2,538	233	2,787	3,770	311	1,443
Lowest credit rating (Moody's)	Ca	Ca	Ca	Ca	C	Ca
Number of underlying Issuers	46	56	62	63	56	79
Percent of Issuers currently performing	76.1%	76.8%	75.8%	54.0%	58.9%	65.8%
Current deferral and default percent (3)	17.6%	17.6%	12.3%	38.2%	45.1%	30.2%
Expected future deferral and default percent (4)	22.9%	19.4%	17.1%	32.0%	32.8%	16.3%
Excess subordination percent (5)	0.0%	0.0%	1.1%	0.0%	0.0%	1.8%
Discount rate risk adjustment (6)	14.8%	15.8%	14.8%	13.8%	14.8%	13.3%

Significant unobservable assumptions, weighted average of  
Issuers:

Probability of prepayment	7.5%	4.1%	3.3%	6.0%	6.2%	3.2%
Probability of default	24.3%	28.4%	22.6%	29.8%	41.1%	30.1%
Loss given default	88.2%	88.6%	89.7%	92.5%	92.6%	94.8%
Probability of deferral cure	39.5%	25.1%	29.5%	49.3%	38.9%	50.9%

- (1)The Company has a seventh CDO, but no information is reported for that CDO since the security had an amortized cost and fair value of zero as of June 30, 2012.
- (2)Class refers to the Company's tranche within the security. In a structured investment, a tranche is one of a number of related securities offered as part of the same transaction and relates to the order in which investors receive principal and interest payments (i.e., tranche B pays before tranche C).
- (3)Represents actual deferrals and defaults, net of recoveries, as a percent of the original collateral.
- (4)Represents expected future net deferrals and defaults, net of recoveries, as a percent of the remaining performing collateral.
- (5)Represents additional defaults that the CDO can absorb before the security experiences any credit impairment. The excess subordination percentage is calculated by dividing the amount of potential additional loss that can be absorbed (before the receipt of all

expected future principal and interest payments is affected) by the total balance of performing collateral.

- (6) Cash flows are discounted at LIBOR plus this adjustment to reflect the higher risk inherent in these securities given the current market environment.

Most Issuers have the right to prepay the securities on the fifth anniversary of issuance and under other limited circumstances. To estimate prepayments, a credit analysis of each Issuer is performed to ascertain its ability and likelihood to fund a prepayment. If a prepayment occurs, the Company receives cash equal to the par value for the portion of the CDO associated with that Issuer. Since there are a number of Issuers underlying each CDO, prepayments by a small number of Issuers would not likely have a material impact on the fair value of the CDO.

The probability of future defaults is derived for each Issuer based on a credit analysis. The associated assumed loss given default is based on historical default and recovery information provided by a nationally recognized credit rating agency and is assumed to be 90% for banks, 85% for insurance companies, and 100% for Issuers that have already defaulted.

The likelihood that an Issuer who is currently deferring payment on the securities will pay all deferred amounts and remain current thereafter is based on an analysis of the Issuer's asset quality, leverage ratios, and other measures of financial viability.

The impact of changes in these key inputs could result in a significantly higher or lower fair value measurement for each CDO. The timing of the default, the magnitude of the default, and the timing and magnitude of the cure probability are directly interrelated. Defaults that occur sooner and/or are greater than anticipated have a negative impact on the valuation. In addition, a high cure probability assumption has a positive effect on the fair value, and, if a cure event takes place sooner than anticipated, the impact on the valuation is also favorable.

The Company's Treasury Department monitors the valuation results of each CDO on a quarterly basis, which includes an analysis of historical pricing trends for these types of securities, overall economic conditions (such as tracking LIBOR curves), and the performance of the Issuers' industries. The Company's Treasury Department also reviews market activity for the same or similar tranches of the CDOs, when available. Annually, it validates significant assumptions by reviewing detailed back-testing performed by the valuation firm.

**Hedge Fund Investment** – The Company's hedge fund investment is classified in level 2 of the fair value hierarchy. The fair value is derived from monthly and annual financial statements provided by hedge fund management. The majority of the hedge fund's investment portfolio is held in securities that are freely tradable and are listed on national securities exchanges.

#### Mortgage Servicing Rights

The Company services loans for others totaling \$69.9 million as of June 30, 2012 and \$78.6 million as of December 31, 2011. These loans are owned by third parties and are not included in the Consolidated Statements of Condition. The Company estimates the fair value of mortgage servicing rights by using a discounted cash flow analysis and classifies them in level 3 of the fair value hierarchy. Additional information regarding the Company's mortgage servicing rights can be found in Note 22, "Fair Value," in the Company's 2011 10-K.

#### Derivative Assets and Derivative Liabilities

The interest rate swaps entered into by the Company are executed in the dealer market, and pricing is based on market quotes obtained from the counterparty. The market quotes were developed using market observable inputs, which primarily include LIBOR. Therefore, derivatives are classified in level 2 of the fair value hierarchy. For its derivative assets and liabilities, the Company also considers non-performance risk, including the likelihood of default by itself and its counterparties, when evaluating whether the market quotes from the counterparty are representative of an exit price.

#### Assets and Liabilities Required to be Measured at Fair Value on a Non-recurring Basis

The following table provides the hierarchy level and corresponding fair value for each class of assets and liabilities required to be measured at fair value on a non-recurring basis in the Consolidated Statements of Financial Condition.

Non-Recurring Fair Value Measurements  
(Dollar amounts in thousands)

	June 30, 2012			December 31, 2011		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Collateral-dependent impaired loans	\$ -	\$ -	\$ 135,137	\$ -	\$ -	\$ 96,220
OREO (1)	-	-	37,445	-	-	57,430
Loans held-for-sale (2)	-	-	-	-	-	4,200
Assets held-for-sale (3)	-	-	7,933	-	-	7,933

(1)Includes covered OREO.

(2)Included in other assets in the Consolidated Statements of Financial Condition.

(3)Included in premises, furniture, and equipment in the Consolidated Statements of Financial Condition.

### Collateral-Dependent Impaired Loans

Certain collateral-dependent impaired loans are subject to fair value adjustments to reflect the difference between the carrying value of the loans and the value of the underlying collateral. The fair values of collateral-dependent impaired loans are primarily determined by current appraised values of the underlying collateral, net of estimated selling costs, which range from 0% - 6%. Circumstances may warrant an adjustment to the appraised value based on the age and/or type of appraisal, and these adjustments typically range from 0% - 20%. Generally, appraisals greater than twelve months old are adjusted to account for estimated declines in the real estate market until an updated appraisal can be obtained. In addition, the Company may adjust appraised values to account for differences in remediation strategies, such as adjusting a “stabilized” value to an “orderly liquidation” value. In certain cases, an internal valuation may be used when the underlying collateral is located in areas where comparable sales data is limited or unavailable. Accordingly, collateral-dependent impaired loans are classified in level 3 of the fair value hierarchy.

Collateral-dependent impaired loans for which the fair value is greater than the recorded investment are not measured at fair value in the Consolidated Statements of Financial Condition and are not included in this disclosure.

#### Other Real Estate Owned

OREO consists of properties acquired through foreclosure in partial or total satisfaction of certain loans. Upon initial transfer into OREO, properties are recorded at the lower of the recorded investment in the related loan(s) or the fair value, which represents the current appraised value of the properties, less estimated selling costs (which range from 0% - 6%). In certain circumstances, a current appraisal may not be available or the current appraised value may not represent an accurate measurement of the property's fair value due to outdated market information or other factors. In these cases, the fair value is determined based on the lower of the (i) most recent appraised value, (ii) broker price opinion, (iii) current listing price, or (iv) signed sales contract. Given these valuation methods, OREO is classified in level 3 of the fair value hierarchy. Any write-downs in the carrying value of a property at the time of initial transfer into OREO are charged against the allowance for loan losses.

Subsequent to the initial transfer, periodic impairment analyses of OREO are performed, and new appraisals are obtained as necessary taking into consideration current real estate market trends and adjustments to listing prices. Any write-downs of the properties subsequent to initial transfer, as well as gains or losses on disposition and income or expense from the operations of OREO, are recognized in the Company's operating results in the period in which they occur.

#### Loans Held-for-Sale

As of December 31, 2011, loans held-for-sale consisted of one office loan and one other commercial real estate loan. The loans were classified as held-for-sale and transferred into the held-for-sale category at the sales contract price. Accordingly, the loans held-for-sale were classified in level 3 of the fair value hierarchy. The Company had no loans classified as held-for-sale as of June 30, 2012.

#### Assets Held-for-Sale

In the second quarter of 2011, the Company entered into an agreement to sell an office property and classified it as held-for-sale. The fair value of the property is based on a third quarter 2011 sales contract price and classified in level 3 of the fair value hierarchy.

#### Fair Value Adjustments Recorded for Assets Measured at Fair Value on a Non-Recurring Basis (Dollar amounts in thousands)

	Quarters Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Charged to allowance for loan losses:				
Collateral-dependent impaired loans	\$ 17,674	\$ 19,459	\$ 36,414	\$ 36,269
Loans held-for-sale	-	-	3,135	200
Charged to earnings:				
OREO	1,824	1,523	2,514	2,635
Assets held-for-sale	-	286	-	596

#### Goodwill and Other Intangible Assets

Goodwill and other intangible assets are subject to impairment testing, which requires a significant degree of management judgment and the use of significant unobservable inputs. Goodwill is tested at least annually for impairment or more often if events or circumstances between annual tests indicate that there may be impairment. If the testing had resulted in impairment, the Company would have classified goodwill and other intangible assets subjected to nonrecurring fair value adjustments as a level 3 nonrecurring fair value measurement. Additional information regarding goodwill, other intangible assets, and impairment policies can be found in Note 1, "Summary of Significant Accounting Policies," and Note 8, "Goodwill and Other Intangible Assets," contained in the Company's 2011 10-K.

## Financial Instruments Not Required to be Measured at Fair Value

For certain financial instruments that are not required to be measured at fair value in the Consolidated Statements of Financial Condition, the Company must disclose the estimated fair values and the level within the fair value hierarchy as shown in the following table.

Financial Instruments Not Required to be Measured at Fair Value  
(Dollar amounts in thousands)

	June 30, 2012				December 31, 2011			
	Carrying Amount	Level 1	Fair Value Level 2	Level 3	Carrying Amount	Level 1	Fair Value Level 2	Level 3
Assets:								
Cash and due from banks	\$ 110,924	\$ 110,924	\$ -	\$ -	\$ 123,354	\$ 123,354	\$ -	\$ -
Interest-bearing deposits in other banks	367,238	-	367,238	-	518,176	-	518,176	-
Securities held-to-maturity:								
Municipal securities	60,933	-	65,647	-	60,458	-	61,477	-
Loans, net of allowance for loan losses:								
Commercial and industrial	1,597,427	-	-	1,601,726	1,458,446	-	-	1,460,972
Agricultural	272,742	-	-	271,095	243,776	-	-	243,035
Office, retail, and industrial	1,391,129	-	-	1,401,102	1,299,082	-	-	1,303,288
Multi-family	308,250	-	-	309,979	288,336	-	-	290,645
Residential construction	88,908	-	-	89,067	105,836	-	-	106,145
Commercial construction	147,626	-	-	147,838	144,909	-	-	145,305
Other commercial real estate	817,071	-	-	822,737	888,146	-	-	890,275
Home equity 1-4 family mortgages	398,428	-	-	388,548	416,194	-	-	394,404
Installment loans	237,341	-	-	251,724	201,099	-	-	206,115
Covered loans	39,104	-	-	40,077	42,289	-	-	43,030
Allowance for loan losses	230,047	-	-	263,641	260,502	-	-	288,021
	(116,182)	-	-	(116,182)	(119,462)	-	-	(119,462)
	5,411,891	-	-	5,471,352	5,229,153	-	-	5,251,773

Loans, net of  
allowance  
for loan  
losses

FDIC indemnification asset	58,302	-	-	33,235	65,609	-	-	37,173
Accrued interest receivable	28,849	-	28,849	-	29,826	-	29,826	-
Investment in BOLI	206,572	-	-	206,572	206,235	-	-	206,235
Liabilities:								
Deposits								
Demand								
deposits	\$ 1,727,009	\$ -	\$ 1,727,009	\$ -	\$ 1,593,773	\$ -	\$ 1,593,773	\$ -
Savings								
deposits	1,038,806	-	1,038,806	-	970,016	-	970,016	-
NOW accounts	1,144,446	-	1,144,446	-	1,057,887	-	1,057,887	-
Money market								
deposits	1,211,000	-	1,211,000	-	1,198,382	-	1,198,382	-
Time deposits	1,506,482	-	1,509,537	-	1,659,117	-	1,659,251	-
Total deposits	6,627,743	-	6,630,798	-	6,479,175	-	6,479,309	-
Borrowed funds	189,524	-	192,946	-	205,371	-	208,728	-
Senior and subordinated								
debt	231,138	230,958	-	-	252,153	237,393	-	-
Accrued interest payable	3,329	-	3,329	-	4,019	-	4,019	-
Standby letters of credit	516	-	516	-	668	-	668	-

Management uses various methodologies and assumptions as described below to determine the estimated fair values of the financial instruments in the table above. The fair value estimates are made at a discrete point in time based on relevant market information and consider management's judgments regarding future expected economic conditions, loss experience, and risk characteristics of the financial instruments.

Short-Term Financial Assets and Liabilities - For financial instruments with a shorter-term or with no stated maturity, prevailing market rates, and limited credit risk, the carrying amounts approximate fair value. Those financial instruments



include cash and due from banks, interest-bearing deposits in other banks, federal funds sold and other short-term investments, mortgages held-for-sale, accrued interest receivable, and accrued interest payable.

**Securities Held-to-Maturity** - The fair value of securities held-to-maturity is based on quoted market prices or dealer quotes. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

**Loans, net of Allowance for Loan Losses** - The fair value of loans is estimated using the present value of the future cash flows of the remaining maturities of the loans. Prepayment assumptions that consider the Company's historical experience and current economic and lending conditions were included. The discount rate was based on the LIBOR yield curve with adjustments for liquidity and credit risk.

**Covered Loans** - The fair value of the covered loan portfolio is determined by discounting the estimated cash flows at a market interest rate, which is derived from LIBOR swap rates over the life of these loans. The estimated cash flows are determined using the contractual terms of the covered loans, net of any projected credit losses. For valuation purposes, these loans are placed into groups with similar characteristics and risk factors, where appropriate. The timing and amount of credit losses for each group are estimated using historical default and loss experience, current collateral valuations, borrower credit scores, and internal risk ratings. For individually significant loans or credit relationships, the estimated fair value is determined by a specific loan level review utilizing appraised values for collateral and projections of the timing and amount of cash flows.

**FDIC Indemnification Asset** - The fair value of the FDIC indemnification asset is calculated by discounting the cash flows expected to be received from the FDIC. The future cash flows are estimated by multiplying expected losses on covered loans and covered OREO by the reimbursement rates set forth in the FDIC Agreements. Improvements in estimated cash flows on covered loans and covered OREO generally result in a corresponding decline in the indemnification asset, while reductions in expected reimbursements from the FDIC lead to an increase in the indemnification asset.

**Investment in BOLI** - The fair value of BOLI approximates the carrying amount as both are based on each policy's respective cash surrender value ("CSV"), which is the amount the Company would receive upon liquidation of these investments. The CSV is derived from monthly reports provided by the managing brokers and is determined using the Company's initial insurance premium and earnings of the underlying assets, offset by management fees.

**Deposit Liabilities** - The fair values disclosed for demand deposits, savings deposits, NOW accounts, and money market deposits are equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The fair value for fixed-rate time deposits was estimated using the future cash flows discounted based on the LIBOR yield curve, plus or minus the spread associated with current pricing.

**Borrowed Funds** - The fair value of repurchase agreements and FHLB advances is estimated by discounting the agreements based on maturities using the rates currently offered for repurchase agreements of similar remaining maturities. The carrying amounts of federal funds purchased, federal term auction facilities, and other borrowed funds approximate their fair value due to their short-term nature.

**Senior and Subordinated Debt** - The fair value of senior and subordinated debt was determined using quoted market prices.

**Standby Letters of Credit** - The fair value of standby letters of credit represents deferred fees arising from the related off-balance sheet financial instruments. These deferred fees approximate the fair value of these instruments and are based on several factors, including the remaining terms of the agreement and the credit standing of the customer.

Commitments - The Company estimated the fair value of commitments outstanding to be immaterial based on the following factors: (i) the limited interest rate exposure posed by the commitments outstanding due to their variable nature, (ii) the general short-term nature of the commitment periods entered into, (iii) termination clauses provided in the agreements, and (iv) the market rate of fees charged.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### INTRODUCTION

The following discussion and analysis is intended to address the significant factors affecting our results of operations and financial condition for the quarters and six-month periods ended June 30, 2012 and 2011. When we use the terms "First Midwest," the "Company," "we," "us," and "our," we mean First Midwest Bancorp, Inc., a Delaware Corporation, and consolidated subsidiaries. When we use the term "Bank," we are referring to our wholly owned banking subsidiary, First Midwest Bank. For your reference, a glossary of certain terms is presented on page 3 of this Form 10-Q. Management's discussion and analysis should be read in conjunction with the consolidated financial statements and accompanying notes presented elsewhere in this report, as well as in our 2011 Annual Report on Form 10-K ("2011 10-K"). Results of operations for the quarter and six months ended June 30, 2012 are not necessarily indicative of future results.

Our banking network is located primarily in suburban metropolitan Chicago with additional locations in northwest Indiana, central and western Illinois, and eastern Iowa. We provide a full range of business and retail banking and wealth management services through approximately 100 banking offices. Our primary sources of revenue are net interest income and fees from financial services provided to our customers. Our largest expenses include total interest expense, compensation expense, and various other noninterest expense items.

Our results of operations are affected by various factors, many of which are beyond our control, including interest rates, general economic conditions (nationally and in our service areas), business spending, consumer confidence, certain seasonal factors, legislative, and regulatory changes, and changes in real estate and securities markets. Our management evaluates performance using a variety of qualitative and quantitative metrics. Primary quantitative metrics include:

- **Pre-Tax, Pre-Provision Operating Earnings** - Pre-tax, pre-provision operating earnings (which reflect our operating performance before the effects of credit-related charges, securities gains, losses, and impairments, and certain unusual, infrequent, or non-recurring revenues and expenses) is a non-GAAP financial measure, which we believe is useful because it helps investors to assess the Company's operating performance. A reconciliation of pre-tax, pre-provision operating earnings to GAAP can be found in Table 1.
- **Net Interest Income** - Net interest income is our primary source of revenue. Net interest income equals the difference between interest income and fees earned on interest-earning assets (such as loans and securities) and interest expense incurred on interest-bearing liabilities (such as deposits and borrowed funds).
  - **Net Interest Margin** - Net interest margin equals net interest income divided by total interest-earning assets.
- **Noninterest Income** - Noninterest income is the income we earn from fee-based revenues (such as service charges on deposit accounts and wealth management fees), BOLI and other income, and non-operating revenues (such as securities gains and losses).
- **Asset Quality** - Asset quality encompasses a number of quantitative measures of the quality of our loan portfolio, including an assessment of the credit risk related to existing and potential loss exposure, and incorporates an evaluation of a variety of factors, such as non-performing loans to total loans.
- **Regulatory Capital** - Our regulatory capital is classified in one of the following two tiers: (i) Tier 1 capital consists of common equity, retained earnings, qualifying non-cumulative perpetual preferred stock, and qualifying

trust-preferred securities, less goodwill and most intangible assets and (ii) Tier 2 capital includes qualifying subordinated debt and the allowance for credit losses, subject to limitations.

Unless otherwise stated, all earnings per common share data included in this section and throughout the remainder of this discussion are presented on a diluted basis.

## PERFORMANCE OVERVIEW

Table 1  
Selected Financial Data (1)  
(Dollar and share amounts in thousands, except per share data)

	Quarters Ended June 30,			Six Months Ended June 30,		
	2012	2011	% Change	2012	2011	% Change
Operating Results						
Interest income	\$ 75,518	\$ 81,296	(7.1)	\$ 150,786	\$ 162,579	(7.3)
Interest expense	(8,814)	(9,935)	(11.3)	(18,900)	(20,572)	(8.1)
Net interest income	66,704	71,361	(6.5)	131,886	142,007	(7.1)
Fee-based revenues	23,651	24,205	(2.3)	46,243	45,908	0.7
Other noninterest income	235	758	(69.0)	3,019	2,732	10.5
Noninterest expense, excluding write-downs and losses on sales of						
OREO (2)	(58,630)	(62,296)	(5.9)	(120,625)	(125,487)	(3.9)
Pre-tax, pre-provision operating						
earnings (3)	31,960	34,028	(6.1)	60,523	65,160	(7.1)
Provision for loan losses	(22,458)	(18,763)	19.7	(40,668)	(38,255)	6.3
Net gains on securities sales	1,556	1,531	1.6	1,350	2,071	(34.8)
Securities impairment losses	(1,405)	-	N/M	(2,142)	-	N/M
Gain on early extinguishment of debt	-	-	N/M	256	-	N/M
Write-downs of OREO (2)						