

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
March 01, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) March 1, 2005

GENERAL MOTORS CORPORATION

-----  
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan		48265-3000 (Zip Code)
----- (Address of Principal Executive Offices)		

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

- Written communications pursuant to Rule 425 under the Securities Act  
(17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR  
240.14a-12)

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

- [ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On March 1, 2005, General Motors Corporation (GM) issued a news release announcing February 2005 sales. The release is as follows:

GM Reports 309,375 Deliveries in February  
New Pontiac G6 and Chevrolet Cobalt Achieve Best-Ever Monthly Sales  
Small Utility Vehicle Sales Rise 85 Percent Led by Chevrolet Equinox

DETROIT - General Motors dealers sold 309,375 new cars and trucks in February, down 12 percent compared to year-ago sales. GM's truck sales (179,390) were down 8.5 percent, and car sales (129,985) were down 17 percent.

"The calendar year is starting off slower than expected, for both GM and the industry," said Mark LaNeve, vice president, GM North America Vehicle Sales, Service and Marketing. "While our daily rental volume is down significantly compared to last year, we are pleased with growing retail sales of key launch vehicles, including the Pontiac G6, Buick LaCrosse, Chevrolet Cobalt and Equinox, and Cadillac STS. Sales of these products continue to strengthen as production ramps up. In addition, we are introducing 17 new products in 2005, which should add to that momentum."

Overall, GM's launch products posted strong sales in February. Pontiac G6 had its best-ever sales month, with deliveries 72 percent higher than January. Additionally, sales were up all across the country, and G6 retail sales are showing an encouraging upward trend.

The newly introduced LaCrosse had its second-best sales month and is contributing to an improving sales mix for Buick. LaCrosse retail sales were up 48 percent compared to combined year-ago Century and Regal retail sales.

Highlights of GM's trucks: While pickups held their own compared to year-ago levels, sales increased in mid-size pickups, small utility vehicles and mid-size vans. GM mid-size pickup sales were up 13 percent in February, paced by a 45 percent improvement in Chevrolet Colorado sales and a 52 percent jump in GMC Canyon deliveries. Solid Chevrolet Equinox sales led an 85 percent increase in GM small utilities. Mid-size van sales increased 1 percent compared to year-ago levels, aided by month-over-month sales increases of the all-new crossover sport van Chevrolet Uplander (up 59 percent) and Buick Terraza (up 22 percent). Cadillac Escalade ESV posted a 2 percent sales increase compared to year-ago levels. GMC Sierra was up 9 percent compared to last February.

Additionally, there were several bright spots in GM's car sales: The recently introduced Chevrolet Cobalt continued to achieve solid sales with its best-ever sales month (up 5 percent over January). Aveo deliveries were up 36 percent versus last February. Pontiac Vibe sales rose 24.5 percent compared to year-ago levels, and GTO sales increased 63 percent. As production of the Cadillac STS continues to ramp up, February sales rose 4.5 percent compared to January.

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

### Certified Used Vehicles

February sales for all GM certified used vehicle brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned, Used Cars from Saturn and Saab Certified Pre-Owned, were 45,286 units, up 6 percent. Total year-to-date certified GM sales are 85,349 units, comparable to 2004.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted strong sales of 38,940 units, up 7 percent compared to year-ago levels. Year-to-date sales for GM Certified Used Vehicles are 73,271, up 2 percent.

Cadillac Certified Pre-Owned Vehicles posted sales of 3,152 units, up 20 percent. Used Cars from Saturn sold 2,641 units, down 17 percent. Saab Certified Pre-Owned Vehicles sold 523 units, down 26 percent.

"February was a great month for GM Certified Used Vehicles, with sales increasing 7 percent over last February, and year-to-date sales up 2 percent," LaNeve said. "GM Certified continues to set the pace for the certified pre-owned category, and we expect continued growth through the remainder of this year."

### GM North America Reports February Production, 2005 First-Quarter Production Forecast Revised, Initial 2005 Second-Quarter Production Forecast Set

In February, GM North America produced 429,700 vehicles (167,300 cars and 262,400 trucks), compared to 434,500 vehicles (172,600 cars and 261,900 trucks) produced in February 2004. Production totals include joint venture production of 22,200 vehicles in February 2005 and 8,500 vehicles in February 2004.

Also, GM North America's 2005 revised first-quarter production forecast is 1.18 million vehicles (470,000 cars and 710,000 trucks), down 45,000 vehicles from last month's guidance of 1.225 million vehicles. In the first quarter of 2004, GM North America built 1.345 million vehicles (525,000 cars and 820,000 trucks). Additionally, the region's 2005 second-quarter production forecast is 1.25 million vehicles (431,000 cars and 819,000 trucks). In the second quarter of 2004, the region produced 1.389 million vehicles (543,000 cars and 846,000 trucks).

GM also announced revised 2005 first-quarter and initial second-quarter production forecasts for its international regions:

GM Europe - GM Europe's revised 2005 first-quarter production estimate is 500,000 vehicles, up 1,000 vehicles from last month's guidance. In the first quarter of 2004, the region built 473,000 vehicles. The region's 2005 second-quarter production forecast is 498,000 vehicles. In the second quarter of 2004, GM Europe built 503,000 vehicles.

GM Asia Pacific - GM Asia Pacific's revised 2005 first-quarter production forecast is 345,000 vehicles, up 4,000 vehicles from last month's guidance. In the first quarter of 2004, the region built 296,000 vehicles. In addition, the region's 2005 second-quarter production estimate is 393,000 vehicles. In the second quarter of 2004, GM Asia Pacific built 337,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2005 first-quarter production estimate remains unchanged from last month's guidance of 187,000 vehicles. In the first quarter of 2004, the region built 159,000 vehicles. Also, the region's 2005 second-quarter production estimate is 208,000 vehicles. In the second quarter of 2004, the region built 172,000 vehicles.

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

General Motors Corp. (NYSE: GM), the world's largest vehicle manufacturer, has been the global industry sales leader since 1931. Founded in 1908, GM today employs about 324,000 people around the world. It has manufacturing operations in 32 countries and its vehicles are sold in 200 countries. In 2004, GM sold nearly 9 million cars and trucks globally, up 4 percent and the second-highest total in the company's history. GM's global headquarters are at the GM Renaissance Center in Detroit. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	February			Calendar Year-to-Date January - February		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Curr S/D: 24						
Prev S/D: 24						
Vehicle Total	309,375	353,117	-12.4	589,028	652,167	-9.7
Car Total	129,985	157,011	-17.2	247,371	281,464	-12.1
Truck Total	179,390	196,106	-8.5	341,657	370,703	-7.8
Light Truck Total	175,565	192,830	-9.0	334,756	364,769	-8.2
Light Vehicle Total	305,550	349,841	-12.7	582,127	646,233	-9.9

Market Division  
Vehicle Total

February

Calendar Year-to-Date  
January - February

% Chg

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	2005	2004	per S/D	2005	2004	%Chg
Buick	21,058	27,017	-22.1	38,461	48,522	-20.7
Cadillac	16,429	16,983	-3.3	30,494	31,744	-3.9
Chevrolet	183,158	200,232	-8.5	357,147	367,431	-2.8
GMC	37,141	41,467	-10.4	69,016	80,369	-14.1
HUMMER	1,866	2,141	-12.8	3,730	4,068	-8.3
Oldsmobile	292	6,178	-95.3	578	10,379	-94.4
Other - Isuzu	961	939	2.3	1,511	1,797	-15.9
Pontiac	31,658	39,297	-19.4	55,841	72,368	-22.8
Saab	2,545	2,701	-5.8	4,183	4,348	-3.8
Saturn	14,267	16,162	-11.7	28,067	31,141	-9.9

Sales of Domestically Produced Vehicles

	2005	2004	per S/D	2005	2004	%Chg
Car	122,568	150,857	-18.8	232,113	271,628	-14.5
Light Truck	175,565	192,830	-9.0	334,756	364,769	-8.2

Twenty-four selling days for the February period this year and twenty-four for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
February 2005

	February			Calendar Year-to-Date January - February		
	2005	2004	%Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	24	24				
Century	768	4,916	-84.4	2,050	11,710	-82.5
LaCrosse	6,047	0	***.*	11,048	0	***.*
LeSabre	8,336	10,492	-20.5	12,463	17,029	-26.8
Park Avenue	312	1,963	-84.1	790	3,157	-75.0
Regal	63	1,554	-95.9	212	2,352	-91.0
Buick Total	15,526	18,925	-18.0	26,563	34,248	-22.4
CTS	4,369	4,838	-9.7	7,972	8,116	-1.8
DeVille	4,638	4,991	-7.1	7,196	10,592	-32.1
Eldorado	0	0	***.*	0	0	***.*
Seville	22	442	-95.0	47	863	-94.6
STS	2,002	0	***.*	3,917	0	***.*
XLR	310	320	-3.1	514	547	-6.0
Cadillac Total	11,341	10,591	7.1	19,646	20,118	-2.3
Aveo	3,884	2,847	36.4	9,189	4,406	108.6
Camaro	0	2	***.*	0	9	***.*
Cavalier	3,635	21,092	-82.8	8,750	32,933	-73.4

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Classic	11,910	11,602	2.7	20,011	18,892	5.9
Cobalt	7,618	0	***.*	14,901	0	***.*
Corvette	2,365	2,382	-0.7	4,747	5,368	-11.6
Impala	19,135	23,288	-17.8	39,256	42,449	-7.5
Malibu	11,345	8,835	28.4	25,707	15,992	60.7
Monte Carlo	1,987	4,794	-58.6	5,963	8,657	-31.1
Prizm	0	1	***.*	0	1	***.*
SSR	718	1,034	-30.6	1,578	1,982	-20.4
Chevrolet Total	62,597	75,877	-17.5	130,102	130,689	-0.4
-----						
Alero	209	4,835	-95.7	423	8,369	-94.9
Aurora	2	50	-96.0	3	83	-96.4
Intrigue	0	5	***.*	0	9	***.*
Oldsmobile Total	211	4,890	-95.7	426	8,461	-95.0
-----						
Bonneville	1,889	2,174	-13.1	2,623	4,977	-47.3
Firebird	0	6	***.*	0	12	***.*
G6	7,043	0	***.*	11,147	0	***.*
Grand Am	5,983	11,192	-46.5	10,468	22,812	-54.1
Grand Prix	5,349	13,132	-59.3	11,472	24,005	-52.2
GTO	988	606	63.0	1,886	1,082	74.3
Sunfire	3,687	3,261	13.1	6,094	5,022	21.3
Vibe	5,022	4,033	24.5	7,739	6,677	15.9
Pontiac Total	29,961	34,404	-12.9	51,429	64,587	-20.4
-----						
9-2X	161	0	***.*	366	0	***.*
9-3	1,933	2,139	-9.6	3,072	3,359	-8.5
9-5	451	562	-19.8	745	989	-24.7
Saab Total	2,545	2,701	-5.8	4,183	4,348	-3.8
-----						
ION	6,983	7,723	-9.6	13,220	15,183	-12.9
Saturn L Series	821	1,900	-56.8	1,802	3,830	-53.0
Saturn S Series	0	0	***.*	0	0	***.*
Saturn Total	7,804	9,623	-18.9	15,022	19,013	-21.0
-----						
GM Total	129,985	157,011	-17.2	247,371	281,464	-12.1
-----						
GM Car Deliveries by Production Source						
-----						
GM North America *	122,568	150,857	-18.8	232,113	271,628	-14.5
-----						
GM Import	7,417	6,154	20.5	15,258	9,836	55.1
-----						
GM Total	129,985	157,011	-17.2	247,371	281,464	-12.1
-----						

\* Includes U.S./Canada/Mexico

2-1P

GM Car Deliveries - (United States)  
February 2005

	February		%Chg per S/D	Calendar Year-to-Date January - February		%Chg
	2005	2004		2005	2004	
Selling Days (S/D)	24	24				

GM Car Deliveries by Production Source and Marketing Division

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Buick Total	15,526	18,925	-18.0	26,563	34,248	-22.4
Cadillac Total	11,341	10,591	7.1	19,646	20,118	-2.3
Chevrolet Total	58,713	73,030	-19.6	120,913	126,283	-4.3
Oldsmobile Total	211	4,890	-95.7	426	8,461	-95.0
Pontiac Total	28,973	33,798	-14.3	49,543	63,505	-22.0
Saturn Total	7,804	9,623	-18.9	15,022	19,013	-21.0
GM North America Total*	122,568	150,857	-18.8	232,113	271,628	-14.5
Chevrolet Total	3,884	2,847	36.4	9,189	4,406	108.6
Pontiac Total	988	606	63.0	1,886	1,082	74.3
Saab Total	2,545	2,701	-5.8	4,183	4,348	-3.8
GM Import Total	7,417	6,154	20.5	15,258	9,836	55.1

GM Vehicle Deliveries by Marketing Division

Buick Total	21,058	27,017	-22.1	38,461	48,522	-20.7
Cadillac Total	16,429	16,983	-3.3	30,494	31,744	-3.9
Chevrolet Total	183,158	200,232	-8.5	357,147	367,431	-2.8
GMC Total	37,141	41,467	-10.4	69,016	80,369	-14.1
HUMMER Total	1,866	2,141	-12.8	3,730	4,068	-8.3
Oldsmobile Total	292	6,178	-95.3	578	10,379	-94.4
Other-Isuzu Total	961	939	2.3	1,511	1,797	-15.9
Pontiac Total	31,658	39,297	-19.4	55,841	72,368	-22.8
Saab Total	2,545	2,701	-5.8	4,183	4,348	-3.8
Saturn Total	14,267	16,162	-11.7	28,067	31,141	-9.9
GM Total	309,375	353,117	-12.4	589,028	652,167	-9.7

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
February 2005

	February			Calendar Year-to-Date January - February		
	2005	2004	%Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	24	24				
Rainier	1,016	2,080	-51.2	1,909	3,302	-42.2
Rendezvous	3,540	6,012	-41.1	8,212	10,972	-25.2
Terraza	976	0	***.*	1,777	0	***.*
Total Buick	5,532	8,092	-31.6	11,898	14,274	-16.6
Escalade	2,021	2,413	-16.2	4,548	4,631	-1.8
Escalade ESV	973	953	2.1	1,893	1,740	8.8
Escalade EXT	562	743	-24.4	1,143	1,465	-22.0
SRX	1,532	2,283	-32.9	3,264	3,790	-13.9
Total Cadillac	5,088	6,392	-20.4	10,848	11,626	-6.7
Astro	2,701	2,641	2.3	5,028	4,877	3.1
C/K Suburban (Chevy)	5,526	8,618	-35.9	10,562	16,991	-37.8
Chevy C/T Series	8	37	-78.4	22	57	-61.4
Chevy W Series	169	171	-1.2	303	299	1.3
Colorado	8,258	5,685	45.3	18,434	8,701	111.9
Equinox	9,335	0	***.*	18,161	0	***.*

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Express Cutaway/G Cut	1,189	1,250	-4.9	2,474	2,300	7.6
Express Panel/G Van	5,311	5,463	-2.8	11,198	9,932	12.7
Express/G Sportvan	1,947	1,071	81.8	3,617	1,959	84.6
Kodiak 4/5 Series	688	604	13.9	1,527	1,002	52.4
Kodiak 6/7/8 Series	277	381	-27.3	547	563	-2.8
S/T Blazer	691	2,107	-67.2	1,556	5,319	-70.7
S/T Pickup	21	1,643	-98.7	50	3,475	-98.6
Tahoe	10,481	13,760	-23.8	19,039	27,155	-29.9
Tracker	72	1,410	-94.9	208	4,475	-95.4
TrailBlazer	15,974	19,616	-18.6	26,841	39,890	-32.7
Uplander	5,593	0	***.*	9,112	0	***.*
Venture	761	5,417	-86.0	1,831	8,225	-77.7
.....						
Avalanche	4,531	6,345	-28.6	8,676	12,420	-30.1
Silverado-C/K						
Pickup	47,028	48,136	-2.3	87,859	89,102	-1.4
Chevrolet Fullsize						
Pickups	51,559	54,481	-5.4	96,535	101,522	-4.9
.....						
Chevrolet Total	120,561	124,355	-3.1	227,045	236,742	-4.1
-----						
Canyon	2,060	1,355	52.0	4,746	2,130	122.8
Envoy	6,973	9,264	-24.7	11,795	19,268	-38.8
GMC C/T Series	12	27	-55.6	22	63	-65.1
GMC W Series	367	296	24.0	596	564	5.7
Safari (GMC)	377	521	-27.6	743	1,039	-28.5
Savana Panel/G Classic	1,262	1,316	-4.1	2,982	2,683	11.1
Savana Special/G Cut	980	1,911	-48.7	1,781	3,498	-49.1
Savana/Rally	180	193	-6.7	313	349	-10.3
Sierra	15,498	14,198	9.2	28,451	26,261	8.3
Sonoma	7	503	-98.6	27	1,107	-97.6
Topkick 4/5 Series	412	522	-21.1	794	967	-17.9
Topkick 6/7/8 Series	931	299	211.4	1,579	622	153.9
Yukon	4,748	6,837	-30.6	8,750	13,369	-34.6
Yukon XL	3,334	4,225	-21.1	6,437	8,449	-23.8
GMC Total	37,141	41,467	-10.4	69,016	80,369	-14.1
-----						
HUMMER H1	20	38	-47.4	29	68	-57.4
HUMMER H2	1,846	2,103	-12.2	3,701	4,000	-7.5
HUMMER Total	1,866	2,141	-12.8	3,730	4,068	-8.3
-----						
Bravada	50	252	-80.2	87	518	-83.2
Silhouette	31	1,036	-97.0	65	1,400	-95.4
Oldsmobile Total	81	1,288	-93.7	152	1,918	-92.1
-----						
Other-Isuzu F Series	82	82	0.0	152	149	2.0
Other-Isuzu N Series	879	857	2.6	1,359	1,648	-17.5
Other-Isuzu Total	961	939	2.3	1,511	1,797	-15.9
-----						
Aztek	484	1,849	-73.8	1,100	3,537	-68.9
Montana	330	3,044	-89.2	791	4,244	-81.4
Montana SV6	883	0	***.*	2,521	0	***.*
Pontiac Total	1,697	4,893	-65.3	4,412	7,781	-43.3
-----						
Relay	1,179	0	***.*	2,462	0	***.*
VUE	5,284	6,539	-19.2	10,583	12,128	-12.7
Saturn Total	6,463	6,539	-1.2	13,045	12,128	7.6
-----						
GM Total	179,390	196,106	-8.5	341,657	370,703	-7.8

GM TRUCK Deliveries by Production Source



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM North America *	178,152	194,963	-8.6	339,663	368,527	-7.8
GM Import	1,238	1,143	8.3	1,994	2,176	-8.4
GM Total	179,390	196,106	-8.5	341,657	370,703	-7.8

GM Light Duty Truck Deliveries by Production Source

GM North America *	175,565	192,830	-9.0	334,756	364,769	-8.2
GM Import	0	0	***.*	0	0	***.*
GM Total	175,565	192,830	-9.0	334,756	364,769	-8.2

\* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)  
February 2005

	February		%Chg per S/D	Calendar Year-to-Date January - February		
	2005	2004		2005	2004	%Chg
Selling Days (S/D)	24	24				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	5,532	8,092	-31.6	11,898	14,274	-16.6
Cadillac Total	5,088	6,392	-20.4	10,848	11,626	-6.7
Chevrolet Total	120,441	124,241	-3.1	226,816	236,550	-4.1
GMC Total	36,820	41,233	-10.7	68,505	79,909	-14.3
HUMMER Total	1,866	2,141	-12.8	3,730	4,068	-8.3
Oldsmobile Total	81	1,288	-93.7	152	1,918	-92.1
Other-Isuzu Total	164	144	13.9	257	273	-5.9
Pontiac Total	1,697	4,893	-65.3	4,412	7,781	-43.3
Saturn Total	6,463	6,539	-1.2	13,045	12,128	7.6
GM North America Total*	178,152	194,963	-8.6	339,663	368,527	-7.8

Chevrolet Total	120	114	5.3	229	192	19.3
GMC Total	321	234	37.2	511	460	11.1
Other-Isuzu Total	797	795	0.3	1,254	1,524	-17.7
GM Import Total	1,238	1,143	8.3	1,994	2,176	-8.4

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,532	8,092	-31.6	11,898	14,274	-16.6
Cadillac Total	5,088	6,392	-20.4	10,848	11,626	-6.7
Chevrolet Total	119,419	123,162	-3.0	224,646	234,821	-4.3
GMC Total	35,419	40,323	-12.2	66,025	78,153	-15.5
HUMMER Total	1,866	2,141	-12.8	3,730	4,068	-8.3
Oldsmobile Total	81	1,288	-93.7	152	1,918	-92.1
Pontiac Total	1,697	4,893	-65.3	4,412	7,781	-43.3
Saturn Total	6,463	6,539	-1.2	13,045	12,128	7.6
GM North America Total*	175,565	192,830	-9.0	334,756	364,769	-8.2

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Light Truck Deliveries by Marketing Division

Buick Total	5,532	8,092	-31.6	11,898	14,274	-16.6
Cadillac Total	5,088	6,392	-20.4	10,848	11,626	-6.7
Chevrolet Total	119,419	123,162	-3.0	224,646	234,821	-4.3
GMC Total	35,419	40,323	-12.2	66,025	78,153	-15.5
HUMMER Total	1,866	2,141	-12.8	3,730	4,068	-8.3
Oldsmobile Total	81	1,288	-93.7	152	1,918	-92.1
Pontiac Total	1,697	4,893	-65.3	4,412	7,781	-43.3
Saturn Total	6,463	6,539	-1.2	13,045	12,128	7.6
GM Total	175,565	192,830	-9.0	334,756	364,769	-8.2

\* Includes US/Canada/Mexico

GM Production Schedule - 03/01/05

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	Memo: Joint Ventures		
	Carl	Truck1	Total					GMNA 1 Car	Truck	International 5
2005 Q1	470	710	1,180	500	187	345	2,212	16	51	291
O/(U) prior forecast:@	(10)	(35)	(45)	1	0	4	(40)	2	0	7
2005 Q2 #	431	819	1,250	498	208	393	2,349	17	47	329
O/(U) prior forecast:@	0	0	0	0	0	0	0	0	0	0

Units 000s	GMNA			GME	GMLAAM	GMAP	Total Worldwide	Memo: Joint Ventures		
	Car	Truck	Total					GMNA 1 Car	Truck	International 5
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
	-----	-----	-----	-----	---	---	-----	---	---	
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
	-----	-----	-----	-----	---	---	-----	---	---	
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
	-----	-----	-----	-----	---	---	-----	---	---	-----
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr. #	470	710	1,180	500	187	345	2,212	16	51	291
2nd Qtr. #	431	819	1,250	498	208	393	2,349	17	47	329
	-----	-----	-----	-----	---	---	-----	---	---	-----

@ Numbers may vary due to rounding  
# Denotes estimate

- 1 GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- 2 GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- 3 GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- 4 GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004
- 5 International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

-----  
(Registrant)

Date: March 1, 2005

By: /s/PETER R. BIBLE

-----  
(Peter R. Bible,  
Chief Accounting Officer)

