

FRONTIER COMMUNICATIONS CORP

Form 10-Q

November 03, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-11001

FRONTIER COMMUNICATIONS CORPORATION

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

06-0619596  
(I.R.S. Employer Identification No.)

Edgar Filing: FRONTIER COMMUNICATIONS CORP - Form 10-Q

401 Merritt 7  
Norwalk, Connecticut 06851  
(Address of principal executive offices) (Zip Code)

(203) 614-5600

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer      Accelerated filer      Non-accelerated filer      Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes      No ☒ X

The number of shares outstanding of the registrant's Common Stock as of October 28, 2016 was 1,173,027,000.

---

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

Index

	Page No.
Part I. Financial Information (Unaudited)	
Item 1. Financial Statements	
Consolidated Balance Sheets as of September 30, 2016 and December 31, 2015	2
Consolidated Statements of Operations for the three and nine months ended September 30, 2016 and 2015	3
Consolidated Statements of Comprehensive Loss for the three and nine months ended September 30, 2016 and 2015	3
Consolidated Statement of Equity for the nine months ended September 30, 2016	4
Consolidated Statements of Cash Flows for the nine months ended September 30, 2016 and 2015	5
Notes to Consolidated Financial Statements	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	25
Item 3. Quantitative and Qualitative Disclosures about Market Risk	42
Item 4. Controls and Procedures	43
Part II. Other Information	
Item 1. Legal Proceedings	44

Item 1A. Risk Factors	44
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	45
Item 4. Mine Safety Disclosure	45
Item 6. Exhibits	46
Signature	47

## PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

#### FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

(\$ in millions and shares in thousands, except for per-share amounts)

	(Unaudited) September 30, 2016	December 31, 2015
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 331	\$ 936
Accounts receivable, less allowances of \$111 and \$57, respectively	1,004	571
Restricted cash	-	8,444
Prepaid expenses	109	100
Income taxes and other current assets	200	80
Total current assets	1,644	10,131
Property, plant and equipment, net	14,899	8,493
Goodwill	9,507	7,166
Other intangibles, net	2,872	1,143
Other assets	123	151
Total assets	\$ 29,045	\$ 27,084
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Long-term debt due within one year	\$ 509	\$ 384
Accounts payable	700	467
Advanced billings	312	160
Accrued other taxes	158	87
Accrued interest	240	403

Edgar Filing: FRONTIER COMMUNICATIONS CORP - Form 10-Q

Pension and other postretirement benefits	29	33
Other current liabilities	458	359
Total current liabilities	2,406	1,893
Deferred income taxes	2,552	2,666
Pension and other postretirement benefits	1,570	1,163
Other liabilities	326	240
Long-term debt	17,434	15,508
Equity:		
Preferred stock, \$0.01 par value (50,000 authorized shares, 11.125%, Series A, 19,250 shares issued and outstanding)	-	-
Common stock, \$0.25 par value (1,750,000 authorized shares, 1,192,986 issued and 1,173,108 and 1,168,200 outstanding, at September 30, 2016 and December 31, 2015, respectively)	298	298
Additional paid-in capital	5,456	6,034
Retained deficit	(380)	(87)
Accumulated other comprehensive loss, net of tax	(403)	(353)
Treasury stock	(214)	(278)
Total equity	4,757	5,614
Total liabilities and equity	\$ 29,045	\$ 27,084

The accompanying Notes are an integral part of these Consolidated Financial Statements.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2016 AND 2015

(\$ in millions and shares in thousands, except for per-share amounts)

(Unaudited)

	For the three months ended September 30,		For the nine months ended September 30,	
	2016	2015	2016	2015
Revenue	\$ 2,524	\$ 1,424	\$ 6,487	\$ 4,163
Operating expenses:		-		
Network access expenses	440	159	1,053	475
Network related expenses	527	331	1,399	969
Selling, general and administrative expenses	593	344	1,546	1,005
Depreciation and amortization	578	325	1,469	1,001
Acquisition and integration costs	122	58	387	150
Total operating expenses	2,260	1,217	5,854	3,600
		-		
Operating income	264	207	633	563
		-		
Investment and other income (loss), net	(4)	1	7	3
Interest expense	386	246	1,145	751
		-		
Loss before income taxes	(126)	(38)	(505)	(185)
Income tax benefit	(46)	(24)	(212)	(92)
		-		
Net Loss	(80)	(14)	(293)	(93)
Less: Dividends on preferred stock	54	67	161	67



Edgar Filing: FRONTIER COMMUNICATIONS CORP - Form 10-Q

Net loss attributable to Frontier common shareholders	\$ (134)	\$ (81) 0	\$ (454)	\$ (160)
Basic and diluted net loss per share attributable to Frontier common shareholders	\$ (0.12)	\$ (0.07)	\$ (0.39)	\$ (0.15)
Total weighted average shares outstanding - basic and diluted	1,164,172	1,161,207	1,164,112	1,061,644

CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2016 AND 2015

(\$ in millions)

(Unaudited)

	For the three months ended September 30,		For the nine months ended September 30,	
	2016	2015	2016	2015
Net Loss	\$ (80)	\$ (14)	\$ (293)	\$ (93)
Other comprehensive income (loss), net of tax	(61)	5	(50)	13
		-		
Comprehensive Loss	\$ (141)	\$ (9)	\$ (343)	\$ (80)

The accompanying Notes are an integral part of these Consolidated Financial Statements.



## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF EQUITY

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2016

(\$ in millions and shares in thousands)

(Unaudited)

	Preferred Stock		Common Stock		Additional Paid-In Capital	Retained Deficit	Accumulated Other Comprehensive Loss	Treasury Common Stock	Total Equity	
	Shares	Amount	Shares	Amount				Shares	Amount	
Balance January 1, 2016	19,250	\$ -	1,192,986	\$ 298	\$ 6,034	\$ (87)	\$ (353)	(24,786)	\$ (278)	\$ 5,614
Stock plans	-	-	-	-	(47)	-	-	4,908	64	17
Dividends on common stock	-	-	-	-	(370)	-	-	-	-	(370)
Dividends on preferred stock	-	-	-	-	(161)	-	-	-	-	(161)
Net loss	-	-	-	-	-	(293)	-	-	-	(293)
Other comprehensive income, net of tax	-	-	-	-	-	-	(50)	-	-	(50)
Balance September 30, 2016	19,250	\$ -	1,192,986	\$ 298	\$ 5,456	\$ (380)	\$ (403)	(19,878)	\$ (214)	\$ 4,757



The accompanying Notes are an integral part of these Consolidated Financial Statements.

4

---

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2016 AND 2015

(\$ in millions)

(Unaudited)

	2016	2015
Cash flows provided from (used by) operating activities:		
Net loss	\$ (293)	\$ (93)
Adjustments to reconcile net loss to net cash provided from (used by) operating activities:		
Depreciation and amortization	1,469	1,001
Loss on debt exchanges	7	-
Pension/OPEB costs	59	(3)
Stock based compensation expense	21	19
Amortization of deferred financing costs	38	194
Deferred income taxes	(163)	(163)
Change in accounts receivable	(56)	59
Change in accounts payable and other liabilities	(118)	(46)
Change in prepaid expenses, income taxes and other current assets	(12)	(7)
Net cash provided from operating activities	952	961
Cash flows provided from (used by) investing activities:		
Cash paid for the Verizon Acquisition	(9,886)	-
Capital expenditures - Business operations	(960)	(525)
Capital expenditures - Integration activities	(99)	(101)
Network expansion funded by Connect America Fund - Phase I	-	(22)
Cash transferred from/(to) escrow	8,444	(8,440)
Cash paid for an acquisition, net of cash acquired	-	(17)
Other	-	(2)
Net cash used by investing activities	(2,501)	(9,107)

Edgar Filing: FRONTIER COMMUNICATIONS CORP - Form 10-Q

Cash flows provided from (used by) financing activities:

Proceeds from long-term debt borrowings	1,625	6,603
Financing costs paid	(38)	(119)
Long-term debt payments	(113)	(274)
Proceeds from issuance of common stock, net	-	799
Proceeds from issuance of preferred stock, net	-	1,866
Dividends paid on common stock	(370)	(333)
Dividends paid on preferred stock	(161)	(67)
Other	1	-
Net cash provided from financing activities	944	8,475

Increase/(Decrease) in cash and cash equivalents	(605)	329
Cash and cash equivalents at January 1,	936	682

Cash and cash equivalents at September 30,	\$ 331	\$ 1,011
--	--------	----------

Supplemental cash flow information:

Cash paid (received) during the period for:

Interest	\$ 1,277	\$ 553
Income taxes (refunds), net	\$ (35)	\$ 27

The accompanying Notes are an integral part of these Consolidated Financial Statements.

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(1) Summary of Significant Accounting Policies:

(a) Basis of Presentation and Use of Estimates:

Frontier Communications Corporation and its subsidiaries are referred to as “we,” “us,” “our,” “Frontier,” or the “Company” in this report. Our interim unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) and should be read in conjunction with the consolidated financial statements and notes included in our Annual Report on Form 10-K for the year ended December 31, 2015. All significant intercompany balances and transactions have been eliminated in consolidation. These interim unaudited consolidated financial statements include all adjustments (consisting of normal recurring accruals) considered necessary, in the opinion of Frontier’s management, to present fairly the results for the interim periods shown. Revenues, net loss and cash flows for any interim periods are not necessarily indicative of results that may be expected for the full year. For our interim financial statements as of and for the period ended September 30, 2016, we evaluated subsequent events and transactions for potential recognition or disclosure through the date that we filed this Form 10-Q with the Securities and Exchange Commission (SEC).

Effective April 1, 2016, Frontier’s scope of operations and balance sheet changed materially as a result of the completion of the Verizon Acquisition, as described in Note 3 – Acquisitions. Historical financial data presented for Frontier is not indicative of the future financial position or operating results for Frontier, and includes the results of the CTF Operations, as defined in Note 3 – Acquisitions, from the date of acquisition on April 1, 2016.

The preparation of our interim financial statements in conformity with GAAP requires management to make estimates and assumptions that affect (i) the reported amounts of assets and liabilities at the date of the financial statements, (ii) the disclosure of contingent assets and liabilities, and (iii) the reported amounts of revenue and expenses during the reporting period. Actual results may differ from those estimates. Estimates and judgments are used when accounting for the allowance for doubtful accounts, asset impairments, indefinite-lived intangibles, depreciation and amortization, income taxes, business combinations, and pension and other postretirement benefits, among others.

We operate in one reportable segment. Frontier provides both regulated and unregulated voice, data and video services to residential, business and wholesale customers and is typically the incumbent voice services provider in its service areas. We have utilized the aggregation criteria to combine our seven regional operating segments because all of these



regional operations share similar characteristics, in that they provide the same products and services to similar customers using comparable technologies in all of the states in which we operate. The regulatory structure is generally similar. Differences in the regulatory regime of a particular state do not significantly impact the economic characteristics or operating results of a particular region.

(b) Revenue Recognition:

Revenue is recognized when services are provided or when products are delivered to customers. Revenue that is billed in advance includes monthly recurring network access services (including data services), special access services and monthly recurring voice, video and related charges. The unearned portion of these fees is initially deferred as a component of "Advanced billings" on our consolidated balance sheet and recognized as revenue over the period that the services are provided. Revenue that is billed in arrears includes non-recurring network access services (including data services), switched access services and non-recurring voice and video services. The earned but unbilled portion of these fees is recognized as revenue in our consolidated statements of operations and accrued in "Accounts receivable" on our consolidated balance sheet in the period that the services are provided. Excise taxes are recognized as a liability when billed. Installation fees and their related direct and incremental costs are initially deferred and recognized as revenue and expense over the average term of a customer relationship. We recognize as current period expense the portion of installation costs that exceeds installation fee revenue.

We maintain an allowance for doubtful accounts based on an estimate of our ability to collect accounts receivables. At September 30, 2016, our accounts receivable balances, including balances for delinquent accounts, were higher as a result of planned delays in collection efforts for new retail customers acquired in the Verizon Transaction. These delays are customary for us after large acquisitions in order to allow for resolution of any service or billing issues for new customers. Our bad debt expense for this group of customers was \$20 million higher during the three months ended September 30, 2016 as compared to the three months ended June 30, 2016. Frontier believes that it is adequately reserved, although actual collections experience may differ materially from our estimates.

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Frontier collects various taxes from its customers and subsequently remits these taxes to governmental authorities. Substantially all of these taxes are recorded through the consolidated balance sheet and presented on a net basis in our consolidated statements of operations. We also collect Universal Service Fund (USF) surcharges from customers (primarily federal USF) that we have recorded on a gross basis in our consolidated statements of operations and included within “Revenue” and “Network related expenses” of \$60 million and \$38 million, and \$161 million and \$114 million for the three and nine months ended September 30, 2016 and 2015, respectively.

In 2015 we accepted the FCC’s Connect America Fund (CAF) Phase II offer of support, which is a successor to and augments the USF frozen high cost support that we had been receiving pursuant to a 2011 FCC order. Upon completion of the Verizon Acquisition, Frontier assumed the CAF Phase II support and related obligations that Verizon had previously accepted with regard to California and Texas. CAF Phase II funding is a program intended to subsidize the high cost of establishing and delivering communications services to certain unserved or underserved areas. We are recognizing these subsidies into revenue on a straight line basis, which is consistent with how the costs related to these subsidies are being and are expected to be incurred. CAF Phase II is a multi-year program which requires us to deploy broadband to a specified number of households in each of the states where funding was accepted. Failure to meet our deployment obligations at the end of the program in 2020 will result in a return of a portion of the funding received. We regularly evaluate our ability to meet our broadband deployment obligations and adjust revenue accordingly.

We categorize our products, services and other revenues among the following five categories:

- Voice services include traditional local and long distance wireline services, Voice over Internet Protocol (VoIP) services, as well as a number of unified messaging services offered to our residential and business customers. Voice services also include the long distance voice origination and termination services that we provide to our business customers and other carriers;
- Data and Internet services include broadband services for residential and business customers. We provide data transmission services to high volume business customers and other carriers with dedicated high capacity circuits (“nonswitched access”) including services to wireless providers (“wireless backhaul”);

- Video services include revenues generated from services provided directly to residential customers through the FiOS® video and Vantage video brands, and through DISH® satellite TV services;
- Other customer revenue includes sales of customer premise equipment to our business customers and directory services, less our provision for bad debts; and
- Switched Access and Subsidy revenues include revenues derived from allowing other carriers to use our network to originate and/or terminate their local and long distance voice traffic (“switched access”). These services are primarily billed on a minutes-of-use basis applying tariffed rates filed with the FCC or state agencies. We also receive cost subsidies from state and federal authorities, including the Connect America Fund.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table provides a summary of revenues from external customers by the categories of Frontier's products and services:

	For the three months ended September 30,		For the nine months ended September 30,	
(\$ in millions)	2016	2015	2016	2015
Voice services	\$ 809	\$ 500	\$ 2,112	\$ 1,540
Data and Internet services	1,045	589	2,680	1,748
Video	392	71	879	214
Other	73	63	218	190
Customer revenue	2,319	1,223	5,889	3,692
Switched access and subsidy	205	201	598	471
Total revenue	\$ 2,524	\$ 1,424	\$ 6,487	\$ 4,163

## (c) Goodwill and Other Intangibles:

Goodwill represents the excess of purchase price over the fair value of identifiable tangible and intangible net assets acquired. We undertake studies to determine the fair values of assets and liabilities acquired and allocate purchase prices to assets and liabilities, including property, plant and equipment, goodwill and other identifiable intangibles. We examine the carrying value of our goodwill and trade name annually as of December 31, or more frequently, as circumstances warrant, to determine whether there are any impairment losses. We test for goodwill impairment at the "operating segment" level, as that term is defined in GAAP. During the second quarter of 2016, Frontier reorganized into seven regional operating segments, which are aggregated into one reportable segment. In conjunction with the reorganization of our operating segments effective with the second quarter of 2016, we reassigned goodwill to our regional operating segments (reporting units) using a relative fair value allocation approach. We tested for the impairment of goodwill and there was no indication of impairment at June 30, 2016.

Frontier amortizes finite-lived intangible assets over their estimated useful lives on the accelerated method of sum of the years digits. We review such intangible assets at least annually as of December 31 to assess whether any potential impairment exists and whether factors exist that would necessitate a change in useful life and a different amortization period.

(2) Recent Accounting Literature:

Revenue Recognition

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, "Revenue from Contracts with Customers." This standard, along with its related amendments, requires companies to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. This new standard is effective for annual and interim reporting periods beginning after December 15, 2017. Companies are also permitted to voluntarily adopt the new standard as of the original effective date that was for annual reporting periods beginning after December 15, 2016. Companies are permitted to either apply the requirements retrospectively to all prior periods presented, or apply the requirements in the year of adoption, through a cumulative adjustment. Frontier is currently evaluating the adoption of the new standard to determine the impact that it will have on Frontier's processes, systems and internal controls, but has not yet selected a transition method or determined the impact of adoption on its consolidated financial statements.

Employee Benefit Plans

In July 2015, the FASB issued ASU No. 2015-12, "Plan Accounting: Defined Benefit Pension Plans (Topic 960), Defined Contribution Pension Plans (Topic 962), and Health and Welfare Benefit Plans (Topic 965)": There are three parts to the ASU that aim to simplify the accounting and presentation of plan accounting. Part I of this ASU requires fully benefit-responsive investment contracts to be measured at contract value instead of the current fair value measurement. Part II of this ASU requires investments (both participant-directed and nonparticipant-directed investments) of employee benefit plans be grouped only by general type, eliminating the need to disaggregate the investments in multiple ways. Part

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

III of this ASU provides a similar measurement date practical expedient for employee benefit plans as available in ASU No. 2015-04, "Compensation – Retirement Benefits (Topic 715)," which allows employers to measure defined benefit plan assets on a month-end date that is nearest to the year's fiscal year-end when the fiscal period does not coincide with a month-end. Parts I and II of the new guidance should be applied on a retrospective basis. Part III of the new guidance should be applied on a prospective basis. The adoption of ASU 2015-12 will impact certain of the disclosures related to our pension plan assets, but otherwise is not expected to have a material impact on our consolidated financial statements.

Leases

In February 2016, the FASB issued ASU No. 2016 – 02, "Leases (Topic 842)." This standard establishes the principles to report transparent and economically neutral information about the assets and liabilities that arise from leases. Upon implementation, lessees will need to recognize almost all leases on their balance sheet as a right-of-use asset and a lease liability. It will be critical to identify leases embedded in a contract to avoid misstating the lessee's balance sheet. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as either operating or finance. Classification will be based on criteria that are largely similar to those applied in current lease accounting, but without explicit bright lines. Lessor accounting is similar to the current model, but updated to align with certain changes to the lessee model and the new revenue recognition standard. Existing sale-leaseback guidance, including guidance for real estate, is replaced with a new model applicable to both lessees and lessors. The new guidance is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early application is permitted. Frontier is currently evaluating the impact of adopting the new standard, but has not yet determined the impact of adoption on its consolidated financial statements.

Compensation – Stock Compensation

In March 2016 the FASB issued ASU No. 2016-09, "Improvements to Employee Share-Based Payment Accounting," to amend ASC Topic 718, "Compensation – Stock Compensation." The ASU is part of the FASB's ongoing simplification initiative, which is designed to reduce cost and complexity while maintaining or improving the usefulness of the information provided to the users of financial statements. The proposed simplifications address a variety of areas for public entities, including the following: 1) accounting for income taxes, 2) classification of excess tax benefits on the statement of cash flows, 3) forfeitures, 4) minimum statutory tax withholding requirements, 5) classifications of employee taxes paid on the statement of cash flows when an employer withholds shares for tax withholding purposes, and 6) classification of awards with repurchase features. The new guidance is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Frontier is currently evaluating the impact of adopting the new standard, but has not yet determined the impact of adoption on its consolidated financial

statements.

#### Cash Flows – Classification of Certain Cash Receipts and Cash Payments

In August 2016 the FASB issued ASU No. 2016-15, "Statement of Cash Flows – Classification of Certain Cash Receipts and Cash Payments." This ASU addresses eight specific cash flow issues with the objective of reducing the existing diversity in practice. The amendments in this ASU provide guidance on the following cash flow issues: 1) debt prepayment or debt extinguishment costs; 2) settlement of zero-coupon debt instruments; 3) contingent consideration payments made after a business combination; 4) proceeds from the settlement of insurance claims; 5) proceeds from the settlement of corporate-owned life insurance policies, including bank-owned life insurance policies; 6) distributions received from equity method investees; 7) beneficial interests in securitization transactions; and 8) separately identifiable cash flows and application of the predominance principle. The new guidance is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Early application is permitted. Frontier is currently evaluating the impact of adopting the new standard, but has not yet determined the impact of adoption on its consolidated financial statements.

#### (3) Acquisitions:

##### The Verizon Acquisition

On April 1, 2016, Frontier acquired the wireline operations of Verizon Communications, Inc. in California, Texas and Florida for a purchase price of \$10,540 million in cash and assumed debt (the Verizon Acquisition), pursuant to the February 5, 2015 Securities Purchase Agreement, as amended. In addition, Frontier and Verizon settled the working capital and net debt adjustments with \$15 million paid to Frontier in October 2016. As a result of the Verizon Acquisition, Frontier now operates these former Verizon properties, which included approximately 2.6 million total customers, 2.1 million broadband subscribers, and 1.2 million FiOS video subscribers as of April 1, 2016 (the CTF Operations).

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Our consolidated statement of operations for the nine months ended September 30, 2016 includes \$2,494 million of revenue and \$454 million of operating income related to the six months of operating results of the CTF Operations since April 1, 2016.

The allocation of the purchase price presented below, which is preliminary and subject to change, represents the effect of recording the estimates of the fair value of assets acquired and liabilities assumed as of the date of the Verizon Acquisition, based on the total transaction cash consideration of \$9,886 million at September 30, 2016, as adjusted for the \$15 million settlement payment discussed above. These current estimates will be revised in future periods for information that is currently not available to us, primarily related to certain legal and tax accruals and contingencies; accounts receivable; property, plant and equipment; customer list and other intangibles; deferred income tax assets and liabilities; pension assets and liabilities, as well as other assumed postretirement benefit obligations, pending completion of actuarial studies and the related transfer of pension assets. The revisions may affect the presentation of our consolidated financial results. Any changes to the initial estimates of the fair value of the assets and liabilities will be recorded as adjustments to those assets and liabilities and residual amounts will be allocated to goodwill.

(\$ in millions)

Current assets	\$ 388
Property, plant & equipment	6,315
Goodwill	2,341
Other intangibles - primarily customer list	2,189
Current liabilities	(488)
Long-term debt	(544)
Other liabilities	(330)
Total net assets acquired	\$ 9,871

The total consideration exceeded the net estimated fair value of the assets acquired and liabilities assumed by \$2,341 million, which we recognized as goodwill. This goodwill is attributable to strategic benefits, including enhanced financial and operational scale, market diversification and leveraged combined networks that we expect to realize. Of



this amount, goodwill associated with the Verizon Acquisition of \$1,912 million is deductible for income tax purposes.

The fair value estimates related to the allocation of the purchase price to Property, plant & equipment and Other intangibles were revised and updated during the third quarter of 2016 from the initial estimates as of June 30, 2016. The allocation that was reported as of June 30, 2016 for Property, plant & equipment decreased \$1,378 million, from \$7,693 million to \$6,315 million, and for Other intangibles increased \$1,029 million, from \$1,160 million to \$2,189 million. These adjustments resulted in lower depreciation expense during the third quarter (\$57 million of which is attributable to the second quarter) and higher amortization expense during the third quarter (\$62 million of which is attributable to the second quarter).

The Securities Purchase Agreement provides for a post-closing adjustment for both pension liabilities and pension assets. Frontier and Verizon have not finalized the results of these calculations. Such calculations will be completed in accordance with the terms of the Securities Purchase Agreement.

The following unaudited pro forma financial information presents the combined results of operations of Frontier and the CTF Operations as if the Verizon Acquisition had occurred as of January 1, 2015. The pro forma information is not necessarily indicative of what the financial position or results of operations actually would have been had the Verizon Acquisition been completed as of January 1, 2015. In addition, the unaudited pro forma financial information is not indicative of, nor does it purport to project, the future financial position or operating results of Frontier. The unaudited pro forma financial information excludes acquisition and integration costs and does not give effect to any estimated and potential cost savings or other operating efficiencies that may result from the Verizon Acquisition.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(\$ in millions, except per share amounts)	(Unaudited) For the three months ended September 30, 2015	For the nine months ended September 30,	
		2016	2015
Revenue	\$ 2,797	\$ 7,846	\$ 8,346
Operating income	\$ 396	\$ 1,129	\$ 1,129
Net loss attributable to Frontier common shareholders	\$ (32)	\$ (164)	\$ (152)
Basic and diluted net loss attributable to Frontier common shareholders per share	\$ (0.03)	\$ (0.14)	\$ (0.13)

During 2015, we completed our financing activities associated with the Verizon Acquisition, which included: 1) a private debt offering of \$6,600 million of unsecured senior notes in September 2015, 2) the 2015 Credit Agreement (as defined below) for a senior secured delayed-draw term loan facility in August 2015 and 3) a registered offering of \$2,750 million of preferred and common stock in June 2015. Net proceeds from these debt and equity offerings together with the proceeds received from the delayed draw term loan facility and cash on hand were used to fund the Verizon Acquisition and pay related fees and expenses.

## The Connecticut Acquisition

On October 24, 2014, Frontier acquired the wireline properties of AT&T Inc. in Connecticut (the Connecticut Acquisition) for a purchase price of \$2,018 million in cash, pursuant to the stock purchase agreement dated December 16, 2013, as amended.

## Acquisition and Integration Costs

Acquisition costs include legal, financial advisory, accounting, regulatory and other related costs. Integration costs include expenses incurred to integrate the network and information technology platforms and to enable other integration initiatives.

Frontier incurred operating expenses related to the Verizon Acquisition and the Connecticut Acquisition, as follows:

(\$ in millions)	For the three months ended September 30, 2016		For the nine months ended September 30, 2015	
	2016	2015	2016	2015
Acquisition costs:				
Verizon Acquisition	\$ -	\$ 2	\$ 23	\$ 37
Connecticut Acquisition	-	-	-	1
	-	2	23	38
Integration costs:				
Verizon Acquisition	122	44	364	75
Connecticut Acquisition	-	12	-	37
	122	56	364	112
Total acquisition and integration costs	\$ 122	\$ 58	\$ 387	\$ 150

We also invested \$99 million and \$78 million in capital expenditures related to the Verizon Acquisition during the nine months ended September 30, 2016 and 2015, respectively. In connection with the Connecticut Acquisition, Frontier invested \$23 million in capital expenditures during the nine months ended September 30, 2015. In connection with the Verizon Acquisition, we will incur additional operating expenses and capital expenditures in 2016 related to integration activities.

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(4) Accounts Receivable:

The components of accounts receivable, net are as follows:

(\$ in millions)	September 30, 2016	December 31, 2015
Retail and Wholesale	\$ 1,000	\$ 569
Other	115	59
Less: Allowance for doubtful accounts	(111)	(57)
Accounts receivable, net	\$ 1,004	\$ 571

We maintain an allowance for doubtful accounts based on our estimate of our ability to collect accounts receivable. Bad debt expense, which is recorded as a reduction to revenue, was as follows:

	For the three months ended September 30,		For the nine months ended September 30,	
(\$ in millions)	2016	2015	2016	2015
Bad debt expense	\$ 56	\$ 21	\$ 104	\$ 46

(5) Property, Plant and Equipment:

Property, plant and equipment, net is as follows:

(\$ in millions)	September 30, 2016	December 31, 2015
Property, plant and equipment	\$ 25,186	\$ 17,801
Less: Accumulated depreciation	(10,287)	(9,308)
Property, plant and equipment, net	\$ 14,899	\$ 8,493

Depreciation expense is principally based on the composite group method. Depreciation expense was as follows:

(\$ in millions)	For the three months ended September 30, 2016 2015		For the nine months ended September 30, 2016 2015	
Depreciation expense	\$ 323	\$ 245	\$ 1,009	\$ 741

We adopted new estimated remaining useful lives for certain plant assets as of October 1, 2015, as a result of an annual independent study of the estimated remaining useful lives of our plant assets, with an insignificant impact to depreciation expense. In addition, the estimated useful lives for assets acquired in the Verizon Acquisition were adopted for such assets based on this same study effective April 1, 2016.

(6) Goodwill and Other Intangibles:

The activity in our goodwill from January 1, 2016 to September 30, 2016 is as follows:

(\$ in millions)	Goodwill
Balance at January 1, 2016	\$ 7,166
Verizon Acquisition (Note 3)	2,341
Balance at September 30, 2016	\$ 9,507

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The components of other intangibles are as follows:

(\$ in millions)	September 30, 2016			December 31, 2015		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Other Intangibles:						
Customer base	\$ 5,068	\$ (2,425)	\$ 2,643	\$ 2,998	\$ (1,977)	\$ 1,021
Trade name	122	-	122	122	-	122
Royalty agreement	119	(12)	107	-	-	-
Total other intangibles	\$ 5,309	\$ (2,437)	\$ 2,872	\$ 3,120	\$ (1,977)	\$ 1,143

Amortization expense was as follows:

(\$ in millions)	For the three months ended September 30,		For the nine months ended September 30,	
	2016	2015	2016	2015
Amortization expense	\$ 255	\$ 80	\$ 460	\$ 260

Amortization expense represents the amortization of our customer lists acquired as a result of the Verizon Acquisition, the Connecticut Acquisition and the acquisition of certain Verizon properties in 2010 with each based on a useful life of 8 to 12 years on an accelerated method.

(7) Fair Value of Financial Instruments:

The following table summarizes the carrying amounts and estimated fair values for long-term debt at September 30, 2016 and December 31, 2015. For the other financial instruments including cash, accounts receivable, restricted cash, long-term debt due within one year, accounts payable and other current liabilities, the carrying amounts approximate fair value due to the relatively short maturities of those instruments.

The fair value of our long-term debt is estimated based upon quoted market prices at the reporting date for those financial instruments.

	September 30, 2016		December 31, 2015	
(\$ in millions)	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Long-term debt	\$ 17,434	\$ 17,845	\$ 15,508	\$ 14,767

(8)





## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## (8) Long-Term Debt:

The activity in our long-term debt from January 1, 2016 through September 30, 2016 is summarized as follows:

Nine months ended September 30, 2016							
(\$ in millions)	January 1, 2016	Payments and Retirements	New Borrowings	Debt Assumed	Reclassification	September 30, 2016	Interest at September 30, 2016*
Senior and Subsidiary Unsecured Debt	\$ 16,055	\$ (189)	\$ 171	\$ 500	\$ (637)	\$ 15,900	9.18%
Senior Secured Debt	-	(87)	1,625	-	637	2,175	3.97%
Secured Subsidiary Debt	-	-	-	100	-	100	8.50%
Secured Debt	23	(4)	-	-	-	19	4.30%
Rural Utilities Service Loan Contracts	8	-	-	-	-	8	6.15%
Total Long-Term Debt	\$ 16,086	\$ (280)	\$ 1,796	\$ 600	\$ -	\$ 18,202	8.55%
Less: Debt Issuance Costs	(196)					(215)	
Less: Debt Premium/(Discount)	2					(44)	
Less: Current Portion	(384)					(509)	
	\$ 15,508					\$ 17,434	

\* Interest rate includes amortization of debt issuance costs and debt premiums or discounts. The interest rates at September 30, 2016 represent a weighted average of multiple issuances.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Additional information regarding our senior unsecured debt, senior secured debt and subsidiary debt is as follows:

	September 30, 2016		December 31, 2015	
(\$ in millions)	Principal Outstanding	Interest Rate	Principal Outstanding	Interest Rate
Senior Unsecured Debt Due:				
4/15/2017	\$ 440	8.250%	\$ 607	8.250%
10/1/2018	583	8.125%	583	8.125%
3/15/2019	434	7.125%	434	7.125%
4/15/2020	1,022	8.500%	1,022	8.500%
9/15/2020	1,000	8.875%	1,000	8.875%
7/1/2021	500	9.250%	500	9.250%
9/15/2021	775	6.250%	775	6.250%
4/15/2022	500	8.750%	500	8.750%
9/15/2022	2,171	10.500%	2,000	10.500%
1/15/2023	850	7.125%	850	7.125%
4/15/2024	750	7.625%	750	7.625%
1/15/2025	775	6.875%	775	6.875%
9/15/2025	3,600	11.000%	3,600	11.000%
11/1/2025	138	7.000%	138	7.000%
8/15/2026	2	6.800%	2	6.800%
1/15/2027	346	7.875%	346	7.875%
8/15/2031	945	9.000%	945	9.000%
10/1/2034	1	7.680%	1	7.680%
7/1/2035	125	7.450%	125	7.450%
10/1/2046	193	7.050%	193	7.050%
	15,150		15,146	
Senior Secured Debt Due:				
10/14/2016 *	302	5.875% (Variable)	344	2.805% (Variable)
10/24/2019 **	289	3.905% (Variable)	315	3.805% (Variable)
3/31/2021 ***	1,584	3.030% (Variable)	-	-

Edgar Filing: FRONTIER COMMUNICATIONS CORP - Form 10-Q

	2,175		659	
Subsidiary Debt Due:				
05/15/2027	200	6.750%	-	-
02/01/2028	300	6.860%	-	-
2/15/2028	200	6.730%	200	6.730%
10/15/2029	50	8.400%	50	8.400%
11/15/2031	100	8.500%	-	-
	850		250	
Total	\$ 18,175	8.29% ****	\$ 16,055	8.74% ****

\* Represents borrowings under the 2011 CoBank Credit Agreement, as defined below, that became secured as of April 1,

2016.

\*\* Represents borrowings under the 2014 CoBank Credit Agreement, as defined below, that became secured as of April 1,

2016.

\*\*\* Represents borrowings under the 2015 Credit Agreement, as defined below.

\*\*\*\* Interest rate represents a weighted average of the stated interest rates of multiple issuances.

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

During the third quarter of 2016, we completed non-cash debt exchanges, including related accrued interest, of \$167 million of our 8.25% Notes due April 2017 for approximately \$171 million of our 10.5% Notes due September 2022. A pre-tax loss of approximately \$7 million was recognized and included in “Investment and other income (loss), net” in our consolidated statements of operations.

In October 2016, we completed additional debt exchanges, including related accrued interest, of \$84 million of our 8.25% Notes due April 2017 for approximately \$66 million of our 8.875% Notes due September 2020 and \$17 million of our 10.5% Notes due September 2022.

On August 12, 2015, Frontier entered into a credit agreement with JPMorgan Chase Bank, N.A., as administrative agent, and the lenders party thereto, for a \$1,500 million senior secured delayed-draw term loan facility (the 2015 Credit Agreement). Frontier exercised its right under the 2015 Credit Agreement to obtain additional commitments and increased the size of the facility to \$1,625 million. On April 1, 2016, in connection with the closing of the Verizon Acquisition, Frontier drew \$1,550 million under that facility, with the additional \$75 million drawn subsequently. The final maturity date is March 31, 2021. Repayment of the outstanding principal balance will be made in quarterly installments, initially in the amount of \$20 million per installment, which commenced on June 30, 2016. The quarterly installments will increase to \$41 million, beginning with the 13th quarterly installment. The remaining outstanding principal balance will be repaid on the final maturity date. Borrowings under the term loan will bear interest based on margins over the Base Rate (as defined in the 2015 Credit Agreement) or LIBOR, at the election of Frontier. Interest rate margins under the facility (ranging from 0.75% to 1.75% for Base Rate borrowings and 1.75% to 2.75% for LIBOR borrowings) are subject to adjustment based on Frontier’s Total Leverage Ratio (as defined in the 2015 Credit Agreement). Borrowings under the 2015 Credit Agreement are secured by a pledge of the stock of Frontier North Inc., a wholly owned subsidiary, primarily representing Frontier operations in the states of Illinois, Indiana, Michigan, Ohio and Wisconsin.

Upon completion of the Verizon Acquisition on April 1, 2016, we also assumed additional debt of \$600 million, including \$200 million aggregate principal amount of 6.75% Senior Notes due May 15, 2027, \$300 million aggregate principal amount of 6.86% Senior Notes due February 1, 2028 and \$100 million aggregate principal amount of 8.50% Senior Notes due November 15, 2031.

On September 25, 2015, Frontier completed a private offering of \$6,600 million aggregate principal amount of unsecured Senior Notes, as follows: \$1,000 million of 8.875% Senior Notes due 2020; \$2,000 million of 10.500% Senior Notes due 2022; and \$3,600 million of 11.000% Senior Notes due 2025. Each was issued at a price equal to 100% of its principal amount. Frontier used the net proceeds from the offering (after deducting underwriting fees) to finance a portion of the cash consideration paid in connection with the Verizon Acquisition and to pay related fees and expenses. In June 2016, we completed an exchange offer of registered senior notes for the privately placed senior notes.

On February 5, 2015, we entered into a commitment for a bridge loan facility (the Verizon Bridge Facility) and recognized related interest expense of \$10 million and \$184 million during the nine months ended September 30, 2016 and 2015, respectively. The accrued liabilities related to the Verizon Bridge Facility of \$184 million were paid after the closing of the Verizon Acquisition and are included in "Other current liabilities" in the consolidated balance sheet as of December 31, 2015. The Verizon Bridge Facility terminated, in accordance with its terms, on September 25, 2015.

Frontier has two senior secured credit agreements with CoBank, ACB, as administrative agent, lead arranger and a lender, and the other lenders party thereto: the first, drawn in 2011 (the 2011 CoBank Credit Agreement), was refinanced in October 2016 with a similar facility for \$315 million, maturing on October 12, 2021 (the 2016 CoBank Credit Agreement), and the second, drawn in 2014 (the 2014 CoBank Credit Agreement), matures on October 24, 2019. We refer to the 2011 CoBank Credit Agreement, the 2014 CoBank Credit Agreement and the 2016 CoBank Credit Agreement collectively as the CoBank Credit Agreements. Borrowings under the CoBank Credit Agreements are secured by a pledge of the stock of Frontier North, Inc.

Repayment of the outstanding principal balance for the 2016 CoBank Credit Agreement will be made in quarterly installments of approximately \$8 million beginning December 31, 2016. The remaining outstanding principal balance will be repaid on the final maturity date. Borrowings under the term loan will bear interest based on margins over the Base Rate (as defined in the 2016 CoBank Credit Agreement) or LIBOR, at the election of Frontier. Interest rate margins under the facility (ranging from 0.875% to 2.875% for Base Rate borrowings and 1.875% to 3.875% for LIBOR borrowings)

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

are subject to adjustment based on Frontier's Total Leverage Ratio (as defined in the 2016 CoBank Credit Agreement). The term loan under the 2016 CoBank Credit Agreement is secured by a pledge of the stock of Frontier North Inc.

Frontier has a revolving credit agreement with JPMorgan Chase Bank, N.A., as administrative agent, the lenders party thereto and the other parties named therein (the Revolving Credit Agreement), for a \$750 million revolving credit facility (the Revolving Credit Facility) with a scheduled termination date of May 31, 2018. As of September 30, 2016, the Revolving Credit Facility was fully available and no borrowings had been made thereunder. The Revolving Credit Facility is available for general corporate purposes but may not be used to fund dividend payments. Any borrowings under the Revolving Credit Agreement will be secured by a pledge of the stock of Frontier North, Inc.

As of September 30, 2016, we were in compliance with all of our debt and credit facility covenants.

Our scheduled principal payments are as follows as of September 30, 2016:

(\$ in millions)	Principal Payments
2016 (remaining three months)	\$ 38
2017	\$ 509
2018	\$ 733
2019	\$ 818
2020	\$ 2,282
2021	\$ 2,541
Thereafter	\$ 11,281



As a result of the October debt exchanges and the 2016 CoBank Credit Agreement refinancing described above, we reclassified \$354 million to “Long-term debt” that would otherwise have been classified as “Long-term debt due within one year.” The maturities of the new debt instruments are reflected in the above table as of September 30, 2016.

(9) Investment and Other Income (Loss), Net:

The components of investment and other income (loss), net are as follows:

	For the three months ended September 30,		For the nine months ended September 30,	
(\$ in millions)	2016	2015	2016	2015
Interest and dividend income	\$ 1	\$ 1	\$ 12	\$ 3
Loss on debt exchanges	(7)	-	(7)	-
All other, net	2	-	2	-
Total investment and other income (loss), net	\$ (4)	\$ 1	\$ 7	\$ 3

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

For the nine months ended September 30, 2016 we received interest and dividend income of \$12 million, primarily due to interest earned on restricted cash during the first quarter of 2016.

## (10) Income Taxes:

The following is a reconciliation of income taxes computed at the federal statutory rate to income taxes computed at the effective rate:

	For the three months ended September 30,		For the nine months ended September 30,	
	2016	2015	2016	2015
Consolidated tax provision at federal statutory rate	35.0 %	35.0 %	35.0 %	35.0 %
State income tax provisions, net of federal income tax benefit	4.2	31.4	4.3	7.8
Tax reserve adjustment	6.3	(15.9)	0.7	(3.7)
Domestic production activities deduction	(9.5)	15.8	(2.4)	3.6
Changes in certain deferred tax balances	(0.8)	(9.5)	3.1	6.2
Federal research and development tax credit	1.5	5.4	1.2	1.1
All other, net	-	0.9	0.1	(0.3)
Effective tax rate	36.7 %	63.1 %	42.0 %	49.7 %

Income taxes for the nine months ended September 30, 2016 and 2015 include the impact of \$16 million and \$11 million, respectively, of benefits resulting from the adjustment of deferred tax balances due to the Verizon Acquisition

in 2016, and state tax law changes and state filing method changes in 2015. Income taxes for the nine months ended September 30, 2016 and 2015 also include the impact of \$6 million and \$2 million, respectively, in benefits from the adjustment of Federal research and development credits, along with a \$12 million reversal of benefits and a \$7 million benefit, respectively, related to the domestic production activities deduction.

Amounts pertaining to income tax related accounts of \$149 million and \$50 million are included in “Income taxes and other current assets” in the consolidated balance sheets as of September 30, 2016 and December 31, 2015, respectively.

In February 2016, we received a Federal income tax refund of \$32 million. In October 2016, we received additional Federal income tax refunds of \$81 million.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## (11) Net Loss Per Share:

The reconciliation of the net loss per share calculation is as follows:

	For the three months ended September 30,		For the nine months ended September 30,	
(\$ in millions and shares in thousands, except per share amounts)	2016	2015	2016	2015
Net loss used for basic and diluted earnings (loss) per share:				
Net loss attributable to Frontier common shareholders	\$ (134)	\$ (81)	\$ (454)	\$ (160)
Less: Dividends paid on unvested restricted stock awards	(1)	(1)	(3)	(2)
Total basic and diluted net loss attributable to Frontier common shareholders	\$ (135)	\$ (82)	\$ (457)	\$ (162)
Basic earnings (loss) per share:				
Total weighted average shares and unvested restricted stock awards outstanding - basic	1,173,075	1,168,272	1,172,015	1,068,877
Less: Weighted average unvested restricted stock awards	(8,903)	(7,065)	(7,903)	(7,233)
Total weighted average shares outstanding - basic	1,164,172	1,161,207	1,164,112	1,061,644
Basic net loss per share attributable to Frontier common shareholders	\$ (0.12)	\$ (0.07)	\$ (0.39)	\$ (0.15)
Diluted earnings (loss) per share:				
Total weighted average shares outstanding - basic	1,164,172	1,161,207	1,164,112	1,061,644
Effect of dilutive shares	-	-	-	-
Total weighted average shares outstanding - diluted	1,164,172	1,161,207	1,164,112	1,061,644
Diluted net loss per share attributable to Frontier common shareholders	\$ (0.12)	\$ (0.07)	\$ (0.39)	\$ (0.15)

In calculating diluted net loss per share for the three and nine months ended September 30, 2016 and 2015, the effect of all common stock equivalents is excluded from the computation as the effect would be antidilutive.

#### Stock Options

For the three and nine months ended September 30, 2016 and 2015, options to purchase 40,000 and 68,000 shares, respectively, issuable under employee compensation plans were excluded from the computation of diluted earnings (loss) per share (EPS) for those periods because the exercise prices were greater than the average market price of our common stock and, therefore, the effect would be antidilutive. In calculating diluted EPS, we apply the treasury stock method and include future unearned compensation as part of the assumed proceeds.

#### Stock Units

At September 30, 2016 and 2015, we had 1,743,345 and 1,334,633 stock units, respectively, issued under the Non-Employee Directors' Deferred Fee Equity Plan (Deferred Fee Plan), the Non-Employee Directors' Equity Incentive Plan (Directors' Equity Plan) and the 2013 Equity Incentive Plan. These securities have not been included in the diluted EPS calculation because their inclusion would have an antidilutive effect. There were no compensation costs associated with the issuance of stock units for the nine months ended September 30, 2016 and (\$1) million for the nine months ended September 30, 2015.

#### Mandatory Convertible Preferred Stock

The impact of the common share equivalents associated with the 19,250,000 shares of Series A Preferred stock were not included in the diluted EPS calculation as of September 30, 2016 and 2015, as their impact was antidilutive.

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(12) Stock Plans:

At September 30, 2016, we had six stock-based compensation plans under which grants were made and awards remained outstanding. No further awards may be granted under five of the plans: the 1996 Equity Incentive Plan (the 1996 EIP), the Amended and Restated 2000 Equity Incentive Plan (the 2000 EIP), the 2009 Equity Incentive Plan (the 2009 EIP), the Deferred Fee Plan and the Directors' Equity Plan. At September 30, 2016, there were 20,000,000 shares authorized for grant and 6,460,000 shares available for grant under the 2013 Equity Incentive Plan (the 2013 EIP and together with the 1996 EIP, the 2000 EIP and the 2009 EIP, the EIPs). Our general policy is to issue shares from treasury upon the grant of restricted shares and the exercise of options.

Performance Shares

On February 11, 2016, the Compensation Committee of our Board of Directors granted approximately 1,669,000 performance shares under the Frontier Long Term Incentive Plan (the LTIP) and set the operating cash flow performance goal for 2016, which applies to the first year in the 2016-2018 measurement period, the second year of the 2015-2017 measurement period and the third year of the 2014-2016 measurement period.

The following summary presents information regarding LTIP target performance shares as of September 30, 2016 and changes during the nine months then ended with regard to LTIP shares awarded under the 2009 EIP and the 2013 EIP:

	Number of Shares (in thousands)
Balance at January 1, 2016	2,525
LTIP target performance shares granted	1,669
LTIP target performance shares earned	(887)
LTIP target performance shares forfeited	-
Balance at September 30, 2016	3,307

For purposes of determining compensation expense, the fair value of each performance share is measured at the end of each reporting period and, therefore, will fluctuate based on the price of Frontier common stock as well as performance relative to the targets. For the nine months ended September 30, 2016 and 2015, we recognized compensation expense, reflected in “Selling, general and administrative expenses,” of \$4 million and \$6 million, respectively, for the LTIP.

### Restricted Stock

The following summary presents information regarding unvested restricted stock as of September 30, 2016 and changes during the nine months then ended with regard to restricted stock under the 2009 EIP and the 2013 EIP:

	Number of Shares (in thousands)	Weighted Average Grant Date Fair Value (per share)	Aggregate Fair Value (in millions)
Balance at January 1, 2016	7,048	\$ 5.93	\$ 33
Restricted stock granted	5,627	\$ 4.39	\$ 23
Restricted stock vested	(3,692)	\$ 5.25	\$ 15
Restricted stock forfeited	(54)	\$ 6.00	
Balance at September 30, 2016	8,929	\$ 5.24	\$ 37

For purposes of determining compensation expense, the fair value of each restricted stock grant is estimated based on the average of the high and low market price of a share of our common stock on the date of grant. Total remaining unrecognized compensation cost associated with unvested restricted stock awards that is deferred at September 30, 2016 was \$33 million, and the weighted average vesting period over which this cost is expected to be recognized is approximately 2 years.

# PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Shares granted during the first nine months of 2015 totaled 2,814,000. The total fair value of shares of restricted stock granted and vested at September 30, 2015 was approximately \$13 million and \$15 million, respectively. The total fair value of unvested restricted stock at September 30, 2015 was \$34 million. The weighted average grant date fair value of restricted shares granted during the nine months ended September 30, 2015 was \$7.92 per share.

We have granted restricted stock awards to employees in the form of our common stock. None of the restricted stock awards may be sold, assigned, pledged or otherwise transferred, voluntarily or involuntarily, by the employees until the restrictions lapse, subject to limited exceptions. The restrictions are time-based. Compensation expense, recognized in "Selling, general and administrative expenses," of \$14 million and \$13 million for the nine months ended September 30, 2016 and 2015, respectively, has been recorded in connection with these grants.

#### (13) Comprehensive Income (Loss):

Comprehensive income (loss) consists of net income (loss) and other gains and losses affecting shareholders' investment and pension/postretirement benefit (OPEB) liabilities that, under GAAP, are excluded from net loss.

The components of accumulated other comprehensive loss, net of tax at September 30, 2016 and 2015, and changes for the nine months then ended, are as follows:

(\$ in millions)	Pension Costs	OPEB Costs	Deferred Taxes on Pension and OPEB Costs	Total
Balance at January 1, 2016	\$ (584)	\$ 20	\$ 211	\$ (353)
Other comprehensive income (loss) before reclassifications	(105)	-	40	(65)
Amounts reclassified from accumulated other comprehensive loss	30	(6)	(9)	15



Edgar Filing: FRONTIER COMMUNICATIONS CORP - Form 10-Q

Net current-period other comprehensive income (loss)	(75)	(6)	31	(50)
Balance at September 30, 2016	\$ (659)	\$ 14	\$ 242	\$ (403)

	Pension Costs	OPEB Costs	Deferred Taxes on Pension and OPEB Costs	Total
Balance at January 1, 2015	\$ (532)	\$ (119)	\$ 247	\$ (404)
Other comprehensive income (loss) before reclassifications	-	-	(2)	(2)
Amounts reclassified from accumulated other comprehensive loss	22	3	(10)	15
Net current-period other comprehensive income (loss)	22	3	(12)	13
Balance at September 30, 2015	\$ (510)	\$ (116)	\$ 235	\$ (391)

As a result of the Verizon Acquisition, the Frontier Communications Pension Plan (the Plan) was remeasured. This remeasurement resulted in a decrease in the discount rate from 4.5% at December 31, 2015 to 4.0% at the date of the Verizon Acquisition. This change in the discount rate resulted in a remeasurement charge to Other comprehensive income (loss) of \$105 million during the third quarter of 2016.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The significant items reclassified from each component of accumulated other comprehensive loss for the three and nine months ended September 30, 2016 and 2015 are as follows:

(\$ in millions)	Amount Reclassified from Accumulated Other Comprehensive Loss (a)				Affected Line Item in the Statement Where Net Income (Loss) is Presented
	For the three months ended September 30,		For the nine months ended September 30,		
Details about Accumulated Other Comprehensive Loss Components	2016	2015	2016	2015	
Amortization of Pension Cost Items (b)					
Actuarial gains (losses)	\$ (9)	\$ (9)	\$ (30)	\$ (22)	Income (loss) before income taxes
Tax impact	3	3	11	8	Income tax (expense) benefit
	\$ (6)	\$ (6)	\$ (19)	\$ (14)	Net income (loss)
Amortization of OPEB Cost Items (b)					
Prior-service costs	\$ 2	\$ 1	\$ 7	\$ 3	
Actuarial gains (losses)	-	(1)	(1)	(6)	
	2	-	6	(3)	Income (loss) before income taxes
Tax impact	-	-	(2)	1	Income tax (expense) benefit
	\$ 2	\$ -	\$ 4	\$ (2)	Net income (loss)

(a) Amounts in parentheses indicate losses.

(b) These accumulated other comprehensive loss components are included in the computation of net periodic pension and OPEB costs (see Note 14 - Retirement Plans for additional details).



PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(14) Retirement Plans:

The following tables provide the components of net periodic benefit cost:

	Pension Benefits			
	For the three months ended September 30,		For the nine months ended September 30,	
(\$ in millions)	2016	2015	2016	2015
Components of net periodic pension benefit cost				
Service cost	\$ 16	\$ 14	\$ 63	\$ 41
Interest cost on projected benefit obligation	24	22	89	66
Expected return on plan assets	(30)	(32)	(122)	(96)
Amortization of unrecognized loss	9	9	30	22
Net periodic pension benefit cost	\$ 19	\$ 13	\$ 60	\$ 33

Postretirement Benefits Other Than Pensions (OPEB)	
For the three months ended September 30,	For the nine months ended September 30,

(\$ in millions)	2016	2015	2016	2015
Components of net periodic postretirement benefit cost				
Service cost	\$ 6	\$ 5	\$ 14	\$ 14
Interest cost on projected benefit obligation	10	7	27	22
Amortization of prior service cost/(credit)	(2)	(1)	(7)	(3)
Amortization of unrecognized loss	-	1	1	6
Net periodic postretirement benefit cost	\$ 14	\$ 12	\$ 35	\$ 39

During the first nine months of 2016 and 2015, we capitalized \$18 million and \$15 million, respectively, of pension and OPEB expense into the cost of our capital expenditures, as the costs relate to our engineering and plant construction activities.

In connection with the completion of the Verizon Acquisition, certain employees were transferred to the Plan effective April 1, 2016. Our pension plan assets increased from \$1,572 million at December 31, 2015 to \$2,858 million at September 30, 2016, an increase of \$1,286 million, or 82%. This increase was a result of cash transfers and accounts receivable from Verizon and the Verizon pension plan trusts of \$1,127 million related to the Verizon Acquisition, positive investment returns of \$235 million, net of investment management and administrative fees, and Frontier contributions of \$25 million, partially offset by benefit payments of \$101 million during the first nine months of 2016.

During the third quarter of 2016, Frontier contributed a real estate property with an aggregate fair value of \$15 million for the purpose of funding a portion of its contribution obligations to the Plan. We have entered into a long-term lease arrangement with the Plan. The property is managed on behalf of the Plan by an independent fiduciary, and the terms of the lease were negotiated with the fiduciary on an arm's-length basis.

We made total contributions to our pension plan during the nine months ended September 30, 2016 of \$25 million, consisting of cash payments of \$10 million and the contribution of real property with a fair value of \$15 million. An additional cash contribution of \$3 million was made on October 15, 2016, for total contributions of \$28 million in 2016. Frontier estimates that there are no further contributions required for 2016.

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(15) Commitments and Contingencies:

Although from time to time we make short-term purchasing commitments to vendors with respect to capital expenditures, we generally do not enter into firm, written contracts for such activities.

In June 2015, Frontier accepted the Federal Communications Commission's (FCC) offer of support to price cap carriers under the Connect America Fund (CAF) Phase II program, which is intended to provide long-term support for broadband in high cost unserved or underserved areas. This program provides \$332 million in annual support, including \$49 million in annual support related to the properties acquired in the Verizon Acquisition, through 2020 to make available 10 Mbps downstream/1 Mbps upstream broadband service to approximately 774,000 households across certain of the 29 states where we now operate. To the extent we do not enable the required number of households with 10 Mbps downstream/1 Mbps upstream broadband service by the end of the CAF Phase II term, we will be required to return a portion of the funds previously received.

On April 28, 2016, the FCC completed its inquiry into whether certain terms and conditions contained in specifically identified special access tariff pricing plans offered by four carriers, including Frontier, are just and reasonable. The FCC held that certain of the tariff terms for business data TDM services, specifically DS1s and DS3s, were unreasonable. Specifically, the FCC struck down "excessive" early termination fees and "all-or-nothing" provisions. Frontier has revised its tariffs in accordance with the FCC's Order. The FCC's decision has no retroactive effect, and we anticipate no material impact to Frontier from it.

The FCC deferred the issue of how its ruling will affect customers currently purchasing services from these tariffs to a Notice of Proposed Rulemaking. It is seeking comment on proposed changes to the way the FCC regulates traditional special access services and on a proposal to adopt pricing rules for Ethernet services in markets that are found to be "noncompetitive." The potential impact to Frontier of this proceeding is unknown, though any pending initiative could adversely affect our operations or financial results.

During the first nine months of 2016, we increased our outstanding performance letters of credit from \$50 million at December 31, 2015 to \$125 million as of September 30, 2016.

We are party to various legal proceedings (including individual, class and putative class actions) arising in the normal course of our business covering a wide range of matters and types of claims including, but not limited to, general contracts, billing disputes, rights of access, taxes and surcharges, consumer protection, trademark and patent infringement, employment, regulatory, tort, claims of competitors and disputes with other carriers.

In October 2013, the California Attorney General's Office notified certain Verizon companies, including one of the subsidiaries that we acquired in the Verizon Acquisition, of potential violations of California state hazardous waste statutes primarily arising from the disposal of electronic components, batteries and aerosol cans at certain California facilities. We are cooperating with this investigation. While penalties relating to the alleged violations could exceed \$100,000, we do not expect that any penalties ultimately incurred will be material.

We accrue an expense for pending litigation when we determine that an unfavorable outcome is probable and the amount of the loss can be reasonably estimated. Legal defense costs are expensed as incurred. None of our existing accruals for pending matters, after considering insurance coverage, is material. We monitor our pending litigation for the purpose of adjusting our accruals and revising our disclosures accordingly, when required. Litigation is, however, subject to uncertainty, and the outcome of any particular matter is not predictable. We will vigorously defend our interests in pending litigation, and as of this date, we believe that the ultimate resolution of all such matters, after considering insurance coverage or other indemnities to which we are entitled, will not have a material adverse effect on our consolidated financial position, results of operations, or our cash flows.

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

This Quarterly Report on Form 10-Q contains "forward-looking statements," related to future, not past, events. Forward-looking statements address our expected future business and financial performance and financial condition, and contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," "will," "would," or "target." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include:

- risks related to the acquisition of properties from Verizon, including our ability to successfully operate the acquired business, our ability to realize anticipated cost savings, our ability to enter into or obtain, or delays in entering into or obtaining, agreements and consents necessary to operate the acquired business as planned, on terms acceptable to us, and increased expenses incurred due to activities related to the transaction;
- our ability to meet our debt and debt service obligations;
- competition from cable, wireless and wireline carriers and satellite companies and the risk that we will not respond on a timely or profitable basis;
- our ability to successfully adjust to changes in the communications industry, including the effects of technological changes and competition on our capital expenditures, products and service offerings;
- our ability to implement successfully our recently announced organizational structure changes;
- reductions in revenue from our voice customers that we cannot offset with increases in revenue from broadband and video subscribers and sales of other products and services;



- our ability to maintain relationships with customers, employees or suppliers;
- the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks;
- continued reductions in switched access revenues as a result of regulation, competition or technology substitutions;
- the effects of changes in the availability of federal and state universal service funding or other subsidies to us and our competitors;
- our ability to effectively manage service quality in our territories and meet mandated service quality metrics;
- our ability to successfully introduce new product offerings;
- the effects of changes in accounting policies or practices, including potential future impairment charges with respect to our intangible assets;
- our ability to effectively manage our operations, operating expenses, capital expenditures, debt service requirements and cash paid for income taxes and liquidity, which may affect payment of dividends on our common and preferred shares;
- the effects of changes in both general and local economic conditions on the markets that we serve;
- the effects of increased medical expenses and pension and postemployment expenses;
- the effects of changes in income tax rates, tax laws, regulations or rulings, or federal or state tax assessments;

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

- our ability to successfully renegotiate union contracts;
- changes in pension plan assumptions, interest rates, regulatory rules and/or the value of our pension plan assets, which could require us to make increased contributions to the pension plan in 2016 and beyond;
- adverse changes in the credit markets or in the ratings given to our debt securities by nationally accredited ratings organizations, which could limit or restrict the ability, or increase the cost, of financing to us;
- the effects of state regulatory cash management practices that could limit our ability to transfer cash among our subsidiaries or dividend funds up to the parent company;
- the effects of severe weather events or other natural or man-made disasters, which may increase our operating expenses or adversely impact customer revenue; and
- the impact of potential information technology breaches, data security breaches or other disruptions.

Any of the foregoing events, or other events, could cause financial results to vary from management's forward-looking statements included in this report. You should consider these important factors in evaluating any statement in this report or otherwise made by us or on our behalf. The following information is unaudited and should be read in conjunction with the consolidated financial statements and related notes included in this report. We have no obligation to update or revise these forward-looking statements and do not undertake to do so.

Investors should also be aware that while we do, at various times, communicate with securities analysts, it is against our policy to disclose to them selectively any material non-public information or other confidential information. Accordingly, investors should not assume that we agree with any statement or report issued by an analyst irrespective of the content of the statement or report. To the extent that reports issued by securities analysts contain any projections, forecasts or opinions, such reports are not our responsibility.



PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

Overview

Verizon Acquisition: On April 1, 2016, we completed our acquisition of Verizon's wireline properties in California, Texas, and Florida (the CTF Operations). Frontier's scope of operations and balance sheet changed materially as a result of the completion of the Verizon Acquisition. Historical financial and operating data presented for Frontier includes the results of the CTF Operations that were acquired in the Verizon Acquisition from the date of acquisition on April 1, 2016 and is not indicative of future operating results. The financial discussion below includes a comparative analysis of our results of operations on a historical basis for Frontier operations as of and for the three and nine months ended September 30, 2016 and 2015. Unless otherwise noted, the variance explanations discussed below are based upon an analysis of the 2016 financial data for Frontier legacy operations (excluding the CTF Operations) in comparison to 2015. See Note 3 of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this report for a discussion of the Verizon Acquisition.

Based on operating results, current estimates and assumptions, we are currently realizing cost synergies and anticipate further cost synergies with respect to the operations acquired in the Verizon Acquisition, by leveraging the scalability of our existing corporate administrative functions and information technology and network systems. We have replaced functions formerly provided by Verizon or third-party service providers at a cost which, collectively, is less than the expense of these shared services previously allocated to the CTF Operations by Verizon. As of June 30, 2016, we estimated that approximately \$1 billion of expected annualized cost synergies had been achieved resulting from our operation of the CTF Operations versus the CTF historical results.

Our consolidated statement of operations for the nine months ended September 30, 2016 includes \$2,494 million of total revenue and \$454 million of operating income related to the six months of operating results for the CTF Operations from the date of the acquisition on April 1, 2016.

New Organizational Structure: On November 1, 2016, we announced a new organizational structure, which will become effective December 1, 2016. Under this new structure, we are creating separate and specialized consumer and commercial business units, as well as centralizing our non-operations functions (including Engineering, Finance, Human Resources, Communications and Marketing) while repositioning our existing seven regional organizations as field operations units. This new organizational structure will enable us to focus on the differing needs of consumer and business customers, more efficiently allocate resources, increase standardization of business processes, and improve operational performance.

**Video:** A key strategic initiative for Frontier is the introduction of video service, to be marketed under our Vantage video brand, in a number of our existing markets, with a cost-effective, success-based capital outlay, by leveraging our fiber to the node architecture. This represents a potential incremental revenue opportunity for Frontier that takes advantage of our increasing scale and the substantial investments that we have already made in our broadband network. We believe that we are the eighth largest provider of linear video services to residential customers in the United States, based on the total number of residential video customers. As of September 30, 2016, we have 1.24 million linear video subscribers that are served with FiOS® video or Vantage video service. In addition to our linear video subscribers, we have 280,000 DISH® satellite video customers.

**Broadband:** A key element of our strategy is to enable and strengthen the broadband capabilities of our network. As of September 30, 2016, we had the capability to offer broadband to approximately 8 million households, or 93% of the 8.6 million households in our legacy markets. During the three and nine months ended September 30, 2016, we lost approximately 99,200 and 151,800, respectively, net broadband subscribers on a consolidated basis, primarily due to lower gross activations and slightly higher customer churn. We continue to invest in network speed and capacity to support our goal of increasing broadband penetration and market share. In our legacy markets, we continue to invest in our network and in our management and provisioning platforms to expand higher-speed products. To date in 2016, we have upgraded more than 800,000 addressable households to 50 Mbps or higher speed capability, with an incremental 300,000 homes to be completed in our CTF Operations by the first quarter of 2017. The combination of our plans to upgrade both the legacy and CTF markets will improve our speed profile to approximately 2 million households. Following completion, over 40% of our households will be capable of receiving speeds in excess of 50 Mbps.

**Revenue Summary:** Total consolidated revenue for the nine months ended September 30, 2016 increased \$2,324 million to \$6,487 million as compared to the nine months ended September 30, 2015. Excluding additional revenue of \$2,494 million attributable to the CTF Operations, our revenue for the nine months ended September 30, 2016 decreased \$170 million, or 4%, as compared to the first nine months of 2015. This decline in 2016 is primarily the result of decreases in voice services

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

revenues and lower switched and nonswitched access revenue, partially offset by an increase in subsidy revenues and data services revenue, each as described in more detail below. Customer revenue for the nine months ended September 30, 2016 increased \$2,197 million to \$5,889 million as compared to the first nine months of 2015. Excluding additional customer revenue of \$2,371 million attributable to the CTF Operations, our customer revenue for the first nine months of 2016 decreased \$174 million, or 5%, as compared to prior year period.

Customer trends and revenue performance: We provide service and product options in our residential and business offerings to the customer base in each of our markets which results in a better customer experience that allows us to maximize retention of existing customers and attract new customers. As of September 30, 2016, 64% of our residential broadband customers were subscribed to at least one other service offering.

Total consolidated residential revenue for the first nine months of 2016 increased \$1,349 million, or 73%, as compared to the prior year period. Total consolidated residential revenue for the nine months ended September 30, 2016 included \$1,455 million of revenue attributable to the CTF Operations. Residential customer revenues for our legacy operations for the three and nine months ended September 30, 2016 decreased \$36 million, or 6%, and \$106 million, or 6%, respectively, compared to the third quarter and first nine months of 2015. Similar to other wireline providers, we have experienced declines in the number of traditional voice customers, switched access minutes of use and rates per minute of use as a result of competition and the availability of substitutes, a trend which we expect will continue. Our residential customer monthly churn was 2.08% and 1.94%, for the three and nine months ended September 30, 2016, compared to 1.97% and 1.84% for the three and nine months ended September 30, 2015. We had approximately 5,073,000 and 3,147,000 total residential customers as of September 30, 2016 and 2015, respectively. Through September 30, 2016, we had a net increase of 1,949,000 residential customers from the beginning of the year. These residential customer increases were principally due to the addition of 2,321,000 customers as part of the Verizon Acquisition, partially offset by a decline of 372,000 customers during the first nine months of 2016. The consolidated monthly average revenue per customer (ARPC) for our residential customers was \$82.34 and \$76.11 for the three and nine months ended September 30, 2016 compared to \$63.83 and \$64.18 for the three and nine months ended September 30, 2015. The overall increase in residential ARPC is a result of higher video revenue from our CTF Operations and improvements in data services revenue for our legacy operations, partially offset by lower voice services revenue. We expect to improve our video and data subscriber trends for our Frontier legacy operations, and we do anticipate continuing declines in voice services revenue as fewer residential customers subscribe to landline voice services.

Total consolidated business revenue for the first nine months of 2016 increased \$848 million, or 46%, as compared to the prior year period. Total consolidated business revenue for the nine months ended September 30, 2016 included \$916 million of revenue attributable to the CTF Operations. Total business revenue for our legacy operations declined \$26 million, or 4%, and \$68 million, or 4%, as compared with the three and nine months ended September 30, 2015, principally as a result of decreases in our voice services revenue and wireless backhaul revenue.

We had approximately 516,000 and 294,000 total business customers as of September 30, 2016 and 2015, respectively. Through September 30, 2016, we had a net increase of 227,000 business customers from the beginning of the year. These business customer increases were principally due to the addition of 250,000 customers as part of the Verizon Acquisition, partially offset by a decline of 23,000 customers during the first nine months of 2016. We incurred a reduction of approximately 2% of our business customers, net, during each of the three month periods ended September 30, 2016 and 2015, and 4% and 3% during the nine months ended September 30, 2016 and 2015, respectively. The consolidated ARPC for our business customers decreased \$25.28, or 4%, to \$668.30 and \$10.83, or 2%, to \$676.80 during the three and nine months ended September 30, 2016 as compared with the three and nine months ended September 30, 2015. The business ARPC decrease is primarily attributable to our CTF markets having lower ARPC per SME (small business, medium business and larger enterprise customers) customer and proportionally fewer wholesale customers relative to total business customers as compared to our legacy markets. We expect the declines in voice services revenues and wireless backhaul revenues from business customers to continue in 2016, mitigated, in part, by increases in data services revenues. We have seen modest increases in our revenues from SME customers in 2016, and our Ethernet product revenues from our SME and carrier customers has grown by 8% (within our legacy operations) in the first nine months of 2016 as compared to the prior year, partially offsetting the decline in wireless backhaul revenue.

Total switched access and subsidy revenue of \$598 million represented 9% of our revenues for the nine months ended September 30, 2016. Switched access revenue was \$130 million for the nine months ended September 30, 2016, or 2% of our revenues, as compared to \$135 million, or 3% of our revenues, for the nine months ended September 30, 2015. The Report and Order released by the FCC on November 18, 2011 (the 2011 Order) provided for the gradual elimination of terminating traffic charges by 2017 with a related decline in operating expenses. Switched access revenue declined sequentially in the third quarter of 2016, reflecting the rate reductions mandated by the 2011 Order, and we anticipate that we have experienced nearly all of the rate decline related

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

to the 2011 Order. We have been able to recover a significant portion of these lost revenues through end user rates and other replacement support mechanisms, a trend we expect will continue throughout the remainder of 2016. We expect declining revenue trends in switched access revenue to continue during the remainder of 2016. Subsidy revenue, including CAF Phase II subsidies, was \$468 million, or 7% of our revenues, for the nine months ended September 30, 2016, as compared to \$336 million, or 8%, of our revenues, for the nine months ended September 30, 2015.

In the section “Revenue and Customer Related Metrics” below is a table that presents customer counts, ARPC and customer churn. It also categorizes revenue into customer revenue (residential and business) and regulatory revenue (switched access and subsidy revenue).

The following should be read in conjunction with Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in our Annual Report on Form 10-K for the year ended December 31, 2015.



## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## (a) Results of Operations

## REVENUE AND CUSTOMER RELATED METRICS

(\$ in millions)	For the three months ended September 30, 2016						2015
	Consolidated		Frontier Legacy				
	Amount	Operations	Amount	\$ Increase (Decrease)	% Increase (Decrease)		Amount
Voice services	\$ 809	\$ 359	\$ 450	\$ (50)	(10) %		\$ 500
Data and Internet services	1,045	464	581	(8)	(1) %		589
Video	392	327	65	(6)	(8) %		71
Other	73	8	65	2	3 %		63
Customer revenue	2,319	1,158	1,161	(62)	(5) %		1,223
Switched access and subsidy	205	54	151	(50)	(25) %		201
Total revenue	\$ 2,524	\$ 1,212	\$ 1,312	\$ (112)	(8) %		\$ 1,424

	For the three months ended September 30, 2016						2015
	Consolidated		Frontier Legacy				
	Amount	Operations	Amount	\$ Increase (Decrease)	% Increase (Decrease)		Amount
Residential	\$ 1,272	\$ 702	\$ 570	\$ (36)	(6) %		\$ 606
Business	1,047	456	591	(26)	(4) %		617
Customer revenue	2,319	1,158	1,161	(62)	(5) %		1,223
Switched access and subsidy	205	54	151	(50)	(25) %		201
Total revenue	\$ 2,524	\$ 1,212	\$ 1,312	\$ (112)	(8) %		\$ 1,424

	For the nine months ended September 30, 2016						2015
	Consolidated		Frontier Legacy				
	Amount	Operations	Amount	\$ Increase (Decrease)	% Increase (Decrease)		Amount
Voice services	\$ 2,112	\$ 738	\$ 1,374	\$ (166)	(11) %		\$ 1,540

Edgar Filing: FRONTIER COMMUNICATIONS CORP - Form 10-Q

Data and Internet services	2,680	927	1,753	5	0	%	1,748
Video	879	678	201	(13)	(6)	%	214
Other	218	28	190	-	-	%	190
Customer revenue	5,889	2,371	3,518	(174)	(5)	%	3,692
Switched access and subsidy	598	123	475	4	1	%	471
Total revenue	\$ 6,487	\$ 2,494	\$ 3,993	\$ (170)	(4)	%	\$ 4,163

For the nine months ended September 30,  
2016

2015

	Consolidated		Frontier Legacy				
	Amount	Operations	Amount	\$ Increase (Decrease)	% Increase (Decrease)		Amount
Residential	\$ 3,187	\$ 1,455	\$ 1,732	\$ (106)	(6)	%	\$ 1,838
Business	2,702	916	1,786	(68)	(4)	%	1,854
Customer revenue	5,889	2,371	3,518	(174)	(5)	%	3,692
Switched access and subsidy	598	123	475	4	1	%	471
Total revenue	\$ 6,487	\$ 2,494	\$ 3,993	\$ (170)	(4)	%	\$ 4,163

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

	As of or for the three months ended						September		
	September 30, 2016	(1)	December 31, 2015	% Increase (Decrease)	%		30, 2015	% Increase (Decrease)	%
Customers (in thousands)	5,589	(1)	3,413	64	%		3,441	62	%
Residential customer metrics:									
Customers (in thousands)	5,073	(1)	3,124	62	%		3,147	61	%
Average monthly residential revenue per customer	\$ 82.34		\$ 63.14	30	%		\$ 63.83	29	%
Customer monthly churn	2.08%		1.76%	18	%		1.97%	6	%
Business customer metrics:									
Customers (in thousands)	516	(1)	289	79	%		294	76	%
Average monthly business revenue per customer	\$ 668.30		\$ 700.03	(5)	%		\$ 693.58	(4)	%
Broadband subscribers (in thousands)	4,404	(2)	2,462	79	%		2,434	81	%
Video subscribers (in thousands)	1,526	(2)	554	175	%		560	173	%
Employees	30,358		19,160	58	%		18,638	63	%
	For the nine months ended						September		
	September 30, 2016		September 30, 2015	% Increase (Decrease)	%				
Residential customer metrics:									
Average monthly residential revenue per customer	\$ 76.11		\$ 64.18	19	%				
Customer monthly churn	1.94%		1.84%	5	%				
Business customer metrics:									
Average monthly business revenue per customer	\$ 676.80		\$ 687.63	(2)	%				

- (1) 2,321,000 residential customers, 250,000 business customers and 2,571,000 total customers were acquired at the time of the April 2016 Verizon Acquisition.
- (2) 2,093,000 broadband subscribers and 1,187,000 video subscribers were acquired at the time of the April 2016 Verizon Acquisition.

## REVENUE

We generate revenues primarily through either a monthly recurring fee or a fee based on usage, and revenue recognition is not dependent upon significant judgments by management, with the exception of a determination of a provision for uncollectible amounts.

We categorize our products, services, and other revenues among the following five categories:

### Voice Services

Voice services include traditional local and long distance wireline services, Voice over Internet Protocol (VoIP) services, as well as a number of unified messaging services offered to our residential and business customers. Voice services also include the long distance voice origination and termination services that we provide to our business customers and other carriers.

Voice services revenue for the three and nine months ended September 30, 2016 decreased \$50 million, or 10%, and \$166 million, or 11%, primarily due to the continued loss of voice customers and, to a lesser extent, decreases in individual feature packages, partially offset by increased local voice charges to residential and business end users.

### Data and Internet Services

Data and internet services include broadband services for residential and business customers. We provide data transmission services to high volume business customers and other carriers with dedicated high capacity circuits (“nonswitched access”) including services to wireless providers (“wireless backhaul”). We also offer a host of data services to our residential customers

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

marketed under our Frontier Secure® brand, including computer security, cloud back-up and sharing, identity protection and technical support. Frontier Secure also provides technical support services for businesses.

Data and Internet services revenue for the three and nine months ended September 30, 2016 decreased \$8 million, and increased \$5 million, respectively. Data services revenue for the three and nine months ended September 30, 2016 increased \$6 million, or 2%, to \$345 million and \$42 million, or 4%, to \$1,035 million. The year to date increase is primarily due to a 2% increase in the total number of broadband subscribers since September 30, 2015, and higher Frontier Secure® revenues. Nonswitched access revenues for the three and nine months ended September 30, 2016 decreased \$14 million, or 5%, to \$236 million and \$37 million, or 5%, to \$718 million. The decrease is primarily due to lower monthly recurring revenues for wireless backhaul and other carrier services. We expect wireless data usage to continue to increase, which may drive the need for additional wireless backhaul capacity. Despite the need for additional capacity, in the near term, we anticipate that our overall wireless backhaul revenues (which comprise approximately 3% of consolidated total revenues) will continue to be subject to decline in 2016, as our carrier customers migrate to Ethernet solutions at lower price points or migrate to our competitors.

Video

Video services include revenues generated from services provided directly to residential customers through the FiOS video and Vantage video brands, and through DISH satellite TV services.

For our Frontier legacy operations, video revenue for the three and nine months ended September 30, 2016 decreased \$6 million, or 8%, and \$13 million, or 6%, respectively, primarily due to a decrease in the total number of video subscribers.

Other

Other customer revenue includes sales of customer premise equipment to our business customers and directory services, less our provision for bad debts.

Other revenue for the three months ended September 30, 2016 increased \$2 million, or 3%, primarily due to an increase in customer premise equipment sales during the third quarter.

### Switched Access and Subsidy

Switched access and subsidy revenues include revenues derived from allowing other carriers to use our network to originate and/or terminate their local and long distance voice traffic (“switched access”). These services are primarily billed on a minutes-of-use basis applying tariffed rates filed with the FCC or state agencies. We also receive cost subsidies from state and federal authorities, including the Connect America Fund.

Switched access and subsidy revenue for the three and nine months ended September 30, 2016 decreased \$50 million, or 25%, and increased \$4 million, or 1%, respectively. Subsidy revenues decreased \$39 million and increased \$30 million for the three and nine months ended September 30, 2016. The increase in subsidy revenue during the first nine months of 2016 was primarily attributable to the additional CAF Phase II funding that was recognized initially in the third quarter of 2015. Subsidy revenue during the third quarter of 2016 was lower than the third quarter of 2015 primarily due to one-time true-up payments and phasedown support recognized in the third quarter of 2015 in connection with the CAF Phase II program. Switched access revenue decreased \$11 million and \$26 million, respectively, for the three and nine months ended September 30, 2016, primarily due to the impact of the decline in minutes of use related to access line losses and the displacement of minutes of use by wireless and other communications services, combined with the lower rates enacted by the FCC’s intercarrier compensation reform in July 2013. We expect that these trends underlying the reduction in switched access revenue will continue through 2016.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## OPERATING EXPENSES

## NETWORK ACCESS EXPENSES

	For the three months ended September 30, 2016						2015
	Consolidated	CTF	Frontier Legacy				
(\$ in millions)	Amount	Operations	Amount	\$ Increase (Decrease)	% Increase (Decrease)		Amount
Network access expenses	\$ 440	\$ 286	\$ 154	\$ (5)	(3) %		\$ 159
	For the nine months ended September 30, 2016						2015
	Consolidated	CTF	Frontier Legacy				
	Amount	Operations	Amount	\$ Increase (Decrease)	% Increase (Decrease)		Amount
Network access expenses	\$ 1,053	\$ 584	\$ 469	\$ (6)	(1) %		\$ 475

Network access expenses include access charges and other third-party costs directly attributable to connecting customer locations to our network, and video content costs. Such access charges and other third-party costs exclude network related expenses, depreciation and amortization, and employee related expenses.

Network access expenses for the three and nine months ended September 30, 2016 decreased \$5 million, or 3%, and \$6 million, or 1%, respectively, primarily due to a decrease in long distance costs and video content costs, partially offset by increased customer premise equipment costs.

## NETWORK RELATED EXPENSES

(\$ in millions)	For the three months ended September 30, 2016						2015
	Consolidated		Frontier Legacy				
	Amount	Operations	Amount	\$ Increase (Decrease)	% Increase (Decrease)		
Network related expenses	\$ 527	\$ 206	\$ 321	\$ (10)	(3) %	\$ 331	

  

	For the nine months ended September 30, 2016						2015
	Consolidated		Frontier Legacy				
	Amount	Operations	Amount	\$ Increase (Decrease)	% Increase (Decrease)		
Network related expenses	\$ 1,399	\$ 424	\$ 975	\$ 6	1 %	\$ 969	

Network related expenses include expenses associated with the delivery of services to customers and the operation and maintenance of our network, such as facility rent, utilities, maintenance and other costs, as well as salaries, wages and related benefits associated with personnel who are responsible for the delivery of services, operation and maintenance of our network.

Network related expenses for the three and nine months ended September 30, 2016 decreased \$10 million, or 3%, and increased \$6 million, or 1%, respectively. The decrease in the third quarter of 2016 was primarily due to a decrease in compensation and certain benefits, including pension and OPEB expense (as discussed below). The increase in the first nine months of 2016 was primarily due to increased outside service costs such as installation and construction, higher regulatory and industry fees, and increased pension costs, slightly offset by lower compensation and benefits.



## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

	For the three months ended September 30,						2015
	2016		Frontier Legacy				
	Consolidated	CTF		\$ Increase	% Increase		
(\$ in millions)	Amount	Operations	Amount	(Decrease)	(Decrease)		Amount
Selling, general and administrative expenses	\$ 593	\$ 253	\$ 340	\$ (4)	(1) %		\$ 344
	For the nine months ended September 30,						2015
	2016		Frontier Legacy				
	Consolidated	CTF		\$ Increase	% Increase		
	Amount	Operations	Amount	(Decrease)	(Decrease)		Amount
Selling, general and administrative expenses	\$ 1,546	\$ 493	\$ 1,053	\$ 48	5 %		\$ 1,005

Selling, general and administrative expenses (SG&A expenses) include the salaries, wages and related benefits and the related costs of corporate and sales personnel, travel, insurance, non-network related rent, advertising and other administrative expenses.

SG&A expenses for the three and nine months ended September 30, 2016 decreased \$4 million, or 1%, and increased \$48 million, or 5%, respectively, due to higher costs for compensation, primarily related to increased employee headcount due to additional services provided by Frontier Secure, and certain benefits, including pension and OPEB expense (as discussed below). Total consolidated severance costs of \$11 million were incurred in the third quarter of 2016 and are included in SG&A expenses, including \$8 million for our CTF Operations and \$3 million for Frontier

Legacy.

#### Pension and OPEB costs

Frontier allocates pension and OPEB costs to network related expenses and SG&A expenses. Total consolidated pension and OPEB costs for the three and nine months ended September 30, 2016 and 2015 were as follows:

(\$ in millions)	For the three months ended September 30,		For the nine months ended September 30,	
	2016	2015	2016	2015
Total pension/OPEB expense	\$ 33	\$ 25	\$ 95	\$ 72
Less: capitalized into capital expenditures	(5)	(5)	(18)	(15)
Net pension/OPEB costs	\$ 28	\$ 20	\$ 77	\$ 57

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## DEPRECIATION AND AMORTIZATION EXPENSE

	For the three months ended September 30,						2015
	2016		Frontier Legacy				
	Consolidated	Other	\$ Increase		% Increase		
(\$ in millions)	Amount	Operations	Amount	(Decrease)	(Decrease)	(Decrease)	Amount
Depreciation expense	\$ 323	\$ 88	\$ 235	\$ (10)	(4)	%	\$ 245
Amortization expense	255	189	66	(14)	(18)	%	80
	\$ 578	\$ 277	\$ 301	\$ (24)	(7)	%	\$ 325

The fair value estimates related to the allocation of the purchase price to Property, plant & equipment and Other intangibles were revised and updated during the third quarter of 2016 from the initial estimates as of June 30, 2016. The allocation that was reported as of June 30, 2016 for Property, plant & equipment decreased \$1,378 million, from \$7,693 million to \$6,315 million, and for Other intangibles increased \$1,029 million, from \$1,160 million to \$2,189 million. These adjustments resulted in lower depreciation expense during the third quarter (\$57 million of which is attributable to the second quarter) and higher amortization expense during the third quarter (\$62 million of which is attributable to the second quarter).

For the nine months ended September 30,  
2016

Frontier Legacy

2015

	Consolidated	CTF		\$ Increase	% Increase	
	Amount	Operations	Amount	(Decrease)	(Decrease)	Amount
Depreciation expense	\$ 1,009	\$ 297	\$ 712	\$ (29)	(4) %	\$ 741
Amortization expense	460	242	218	(42)	(16) %	260
	\$ 1,469	\$ 539	\$ 930	\$ (71)	(7) %	\$ 1,001

Depreciation and amortization expense for the three and nine months ended September 30, 2016 decreased \$24 million, or 7%, and \$71 million, or 7%, primarily due to the accelerated method of amortization related to the customer lists that were acquired in our 2010 transaction with Verizon and in the Connecticut Acquisition, combined with changes in the remaining useful lives of certain plant assets and a lower net asset base.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## ACQUISITION AND INTEGRATION COSTS

(\$ in millions)	For the three months ended September 30,		\$ Increase (Decrease)	% Increase (Decrease)	
	2016	2015			
Verizon Acquisition	\$ 122	\$ 46	\$ 76	165	%
Connecticut Acquisition	-	12	(12)	(100)	%
Total acquisition and integration costs	\$ 122	\$ 58	\$ 64	110	%

	For the nine months ended September 30,		\$ Increase (Decrease)	% Increase (Decrease)	
	2016	2015			
Verizon Acquisition	\$ 387	\$ 112	\$ 275	246	%
Connecticut Acquisition	-	38	(38)	(100)	%
Total acquisition and integration costs	\$ 387	\$ 150	\$ 237	158	%

Acquisition costs include legal, financial advisory, accounting, regulatory and other related costs. Integration costs include expenses incurred to integrate the network and information technology platforms and to enable other integration initiatives.

We invested \$99 million and \$78 million in capital expenditures related to the Verizon Acquisition during the nine months ended September 30, 2016 and 2015, respectively.

We also invested \$23 million in capital expenditures related to the Connecticut Acquisition during the nine months ended September 30, 2015.

## PART I. FINANCIAL INFORMATION (Continued)

## FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

## OTHER NON-OPERATING INCOME AND EXPENSE

(\$ in millions)	For the three months ended September 30,		\$ Increase (Decrease)	% Increase (Decrease)	
	2016	2015			
Investment and other income (loss), net	\$ (4)	\$ 1	\$ (5)	(500)	%
Interest expense	\$ 386	\$ 246	\$ 140	57	%
Income tax benefit	\$ (46)	\$ (24)	\$ (22)	(92)	%

	For the nine months ended September 30,		\$ Increase (Decrease)	% Increase (Decrease)	
	2016	2015			
Investment and other income (loss), net	\$ 7	\$ 3	\$ 4	133	%
Interest expense	\$ 1,145	\$ 751	\$ 394	52	%
Income tax benefit	\$ (212)	\$ (92)	\$ (120)	(130)	%

## Investment and other income (loss), net

Investment and other income (loss), net for the nine months ended September 30, 2016 included interest income of \$12 million, primarily due to interest earned on restricted cash during the first quarter of 2016, and a loss on debt exchanges in the third quarter of 2016 of \$7 million.

## Interest expense

Interest expense for the three and nine months ended September 30, 2016 increased \$140 million, or 57%, and \$394 million, or 52%, respectively, as compared to the three and nine months ended September 30, 2015. We incurred additional interest of \$559 million in 2016 on the \$6,600 million debt financing and the \$1,625 million term loan facility related to the Verizon Acquisition. We incurred commitment fees of \$10 million and \$184 million on the bridge loan facility related to the Verizon Acquisition during the first nine months of 2016 and 2015, respectively. Our composite average borrowing rate as of September 30, 2016 and 2015 was 8.55% and 8.97%, respectively.

#### Income tax benefit

Income tax benefit for the three and nine months ended September 30, 2016, increased \$22 million and \$120 million, as compared to the three and nine months ended September 30, 2015. The effective tax rate on our pretax loss for the nine months ended September 30, 2016 was 42.0% as compared with 49.7% for the nine months ended September 30, 2015. The increase in income tax benefit was primarily due to the increase in pretax loss. Income taxes for the nine months ended September 30, 2016 and 2015 include the impact of \$16 million and \$11 million, respectively, of tax benefits resulting from the adjustment of deferred tax balances due to the Verizon Acquisition in 2016, and state tax law changes and state filing method changes in 2015.

#### Net loss

Net loss for the third quarter of 2016 was \$80 million, or (\$0.12) per share, as compared to a net loss of \$14 million, or (\$0.07) per share, in the third quarter of 2015, and net loss for the first nine months of 2016 of \$293 million, or (\$0.39) per share, as compared to a net loss of \$93 million, or (\$0.15) per share, for the nine months ended September 30, 2015.

#### (b) Liquidity and Capital Resources

##### Analysis of Cash Flows

As of September 30, 2016, we had cash and cash equivalents aggregating to \$331 million. Our primary source of funds during the nine months ended September 30, 2016 was restricted and unrestricted cash, along with cash generated from operations. For the nine months ended September 30, 2016, we used cash flow from operations, restricted cash and cash on hand to principally fund all of our cash investing and financing activities, primarily the Verizon Acquisition, capital expenditures, dividends and debt repayments. On April 1, 2016, we used the restricted cash obtained from the net proceeds of the September 2015 debt offering and June 2015 equity offerings, along with additional borrowings and cash on hand, to finance the Verizon Acquisition.



PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

At September 30, 2016, we had a working capital deficit of \$762 million, including \$509 million of long-term debt due within one year, as compared to a working capital surplus of \$8,238 million at December 31, 2015. The decline in working capital is primarily due to a reduction in restricted cash and unrestricted cash and cash equivalents of \$9,049 million, primarily related to financing the Verizon Acquisition, and an increase in current liabilities of \$513 million.

Cash Flows provided by Operating Activities

Cash flows provided by operating activities decreased \$9 million to \$952 million for the nine months ended September 30, 2016 as compared with the prior year period. The decrease was primarily the result of unfavorable changes in working capital, along with higher interest expense and acquisition and integration costs, partially offset by the addition of our CTF operations.

We received \$35 million in refunds and paid \$27 million in net cash taxes during the nine months ended September 30, 2016 and 2015, respectively.

In connection with the Verizon Acquisition, Frontier recognized acquisition and integration costs of \$387 million during the first nine months of 2016 compared to \$112 million during the first nine months of 2015. Interest expense of \$559 million was incurred during the first nine months of 2016 related to the September 2015 debt offering and the 2015 Credit Agreement (as defined below) compared to \$11 million in interest expense during the first nine months of 2015. Additionally, Frontier incurred \$10 million of interest expense related to the Verizon Bridge Facility (as defined below) compared to \$184 million during the first nine months of 2015.

In connection with the Connecticut Acquisition, Frontier recognized acquisition and integration costs of \$38 million during the first nine months of 2015.

Cash Flows used by Investing Activities

Capital Expenditures

For the nine months ended September 30, 2016 and 2015, our capital expenditures were \$1,059 million and \$626 million, respectively, including \$99 million and \$101 million, respectively, of integration related capital expenditures, associated with the Verizon Acquisition and the Connecticut Acquisition. In addition to the capital expenditures mentioned above, network expansion funded by previously received Connect America Fund (CAF) Phase I funds amounted to \$22 million for the nine months ended September 30, 2015. Capital expenditures related to CAF Phase II are included in our reported amounts for capital expenditures. We anticipate capital expenditures for business operations to increase in 2016 to approximately \$1,250 million to \$1,275 million, as compared to \$863 million in 2015, as a result of the Verizon Acquisition and expenditures related to the CAF Phase II program.

#### Cash Flows used by and provided from Financing Activities

##### Debt Financings

Refer to the below discussion under Capital Resources – Term Loan Facilities.

##### Debt Reduction

During the first nine months of 2016 and 2015, we retired an aggregate principal amount of \$280 million and \$274 million, respectively, of debt consisting of \$189 million and \$272 million, respectively, of senior unsecured debt. Additionally, we repaid \$91 million and \$2 million of secured debt during the first nine months of 2016 and 2015, respectively.

During the third quarter of 2016, we completed non-cash debt exchanges, including related accrued interest, of \$167 million of our 8.25% Notes due April 2017 for approximately \$171 million of our 10.5% Notes due September 2022. A pre-tax loss of approximately \$7 million was recognized and included in “Investment and other income (loss), net” in our consolidated statements of operations.

In October 2016, we completed additional debt exchanges, including related accrued interest, of \$84 million of our 8.25% Notes due April 2017 for approximately \$66 million of our 8.875% Notes due September 2020 and \$17 million of our 10.5% Notes due September 2022. As a result of these exchanges, \$84 million of amounts classified as “Long-term debt due within one year” on the consolidated balance sheet was reclassified as “Long term debt” as of September 30, 2016.

## PART I. FINANCIAL INFORMATION (Continued)

### FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

Subject to limitations contained in our indentures and credit facilities, we may from time to time make repurchases of our debt in the open market, through tender offers, exchanges of debt securities, by exercising rights to call or in privately negotiated transactions. We may also refinance existing debt or exchange existing debt for newly issued debt obligations.

#### Capital Resources

We believe our operating cash flows, existing cash balances, existing revolving credit facility and access to the capital markets, as necessary, will be adequate to finance our working capital requirements, fund capital expenditures, make required debt interest and principal payments, pay taxes, pay dividends to our stockholders, and support our short-term and long-term operating strategies for the next twelve months. A number of factors, including but not limited to, losses of customers, pricing pressure from increased competition, lower subsidy and switched access revenues, and the impact of economic conditions may negatively affect our cash generated from operations. As of September 30, 2016, we had \$38 million of debt maturing during the last three months of 2016; \$509 million and \$733 million of debt will mature in 2017 and 2018, respectively.

#### Bridge Facilities

On February 5, 2015, we entered into a commitment for a bridge loan facility (the Verizon Bridge Facility) and recognized related interest expense of \$10 million and \$184 million during the nine months ended September 30, 2016 and 2015, respectively. The Verizon Bridge Facility terminated, in accordance with its terms, on September 25, 2015.

#### Term Loan Facilities

On August 12, 2015, Frontier entered into a credit agreement with JPMorgan Chase Bank, N.A., as administrative agent, and the lenders party thereto, for a \$1,500 million senior secured delayed-draw term loan facility (the 2015 Credit Agreement). Frontier exercised its right under the 2015 Credit Agreement to obtain additional commitments and increased the size of the facility to \$1,625 million. On April 1, 2016, in connection with the closing of the Verizon Acquisition, Frontier drew \$1,550 million under that facility, with the additional \$75 million drawn subsequently. The final maturity date is March 31, 2021. Repayment of the outstanding principal balance will be made in quarterly installments, initially in the amount of \$20 million per installment, which commenced on June 30, 2016. The quarterly installments will increase to \$41 million, beginning with the 13th quarterly installment. The remaining outstanding principal balance will be repaid on the final maturity date. Borrowings under the term loan will bear interest based on margins over the Base Rate (as defined in the 2015 Credit Agreement) or LIBOR, at the election of Frontier. Interest rate margins under the facility (ranging from 0.75% to 1.75% for Base Rate borrowings and 1.75% to 2.75% for LIBOR borrowings) are subject to adjustment based on Frontier's Total Leverage Ratio (as defined in the 2015 Credit Agreement). Borrowings under the 2015 Credit Agreement are secured by a pledge of the stock of Frontier North

Inc., a wholly owned subsidiary, primarily representing Frontier operations in the States of Illinois, Indiana, Michigan, Ohio, and Wisconsin.

Frontier has two senior secured credit agreements with CoBank, ACB, as administrative agent, lead arranger and a lender, and the other lenders party thereto: the first, drawn in 2011 (the 2011 CoBank Credit Agreement), was refinanced in October 2016 with a similar facility for \$315 million, maturing on October 12, 2021 (the 2016 CoBank Credit Agreement), and the second, drawn in 2014 (the 2014 CoBank Credit Agreement), matures on October 24, 2019. We refer to the 2011 CoBank Credit Agreement, the 2014 CoBank Credit Agreement and the 2016 CoBank Credit Agreement collectively as the CoBank Credit Agreements. Borrowings under each of the CoBank Credit Agreements are secured by a pledge of the stock of Frontier North, Inc.

Repayment of the outstanding principal balance for the 2016 CoBank Credit Agreement will be made in quarterly installments of approximately \$8 million beginning December 31, 2016. The remaining outstanding principal balance will be repaid on the final maturity date. Borrowings under the term loan will bear interest based on margins over the Base Rate (as defined in the 2016 CoBank Credit Agreement) or LIBOR, at the election of Frontier. Interest rate margins under the facility (ranging from 0.875% to 2.875% for Base Rate borrowings and 1.875% to 3.875% for LIBOR borrowings) are subject to adjustment based on Frontier's Total Leverage Ratio (as defined in the 2016 CoBank Credit Agreement). The term loan under the 2016 CoBank Credit Agreement is secured by a pledge of the stock of Frontier North Inc.

As a result of the above debt related transactions in October 2016, \$270 million of amounts classified as "Long-term debt due within one year" on the consolidated balance sheet was reclassified as "Long term debt" as of September 30, 2016.

## PART I. FINANCIAL INFORMATION (Continued)

### FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

#### Revolving Credit Facility

Frontier has a revolving credit agreement with JPMorgan Chase Bank, N.A., as administrative agent, the lenders party thereto and the other parties named therein (the Revolving Credit Agreement), for a \$750 million revolving credit facility (the Revolving Credit Facility) with a scheduled termination date of May 31, 2018. As of September 30, 2016, the Revolving Credit Facility was fully available and no borrowings had been made thereunder. The Revolving Credit Facility is available for general corporate purposes but may not be used to fund dividend payments. Any borrowings under the Revolving Credit Agreement will be secured by a pledge of the stock of Frontier North, Inc.

#### Covenants

The terms and conditions contained in our indentures, the CoBank Credit Agreements, the 2015 Credit Agreement and the Revolving Credit Agreement include the timely payment of principal and interest when due, the maintenance of our corporate existence, keeping proper books and records in accordance with GAAP, restrictions on the incurrence of liens on our assets securing indebtedness and our subsidiaries' assets, restrictions on the incurrence of indebtedness by our subsidiaries and restrictions on asset sales and transfers, mergers and other changes in corporate control subject to important qualifications and exceptions. We would be restricted from declaring dividends under the CoBank Credit Agreements, the 2015 Credit Agreement and the Revolving Credit Agreement if an event of default occurred and was continuing at the time or would result from the dividend declaration. In addition, under the Certificate of Designations of our 11.125% Mandatory Convertible Preferred Stock, Series A, we would be restricted from paying dividends on our common stock, if we failed to declare and pay dividends on our Series A Preferred Stock.

The CoBank Credit Agreements, the 2015 Credit Agreement and the Revolving Credit Agreement each contain a maximum leverage ratio covenant. Under those covenants, we are required to maintain a ratio of (i) total indebtedness minus cash and cash equivalents in excess of \$50 million to (ii) consolidated adjusted EBITDA (as defined in the agreements) over the last four quarters not to exceed 4.50 to 1.

Indentures for our senior unsecured debt obligations limit our ability to create liens on our assets securing indebtedness and our subsidiaries' assets or merge or consolidate with other companies, our subsidiaries' ability to borrow funds and to engage in change of control transactions, subject to important exceptions and qualifications. The indentures for our 8.875% senior notes due 2020, our 10.500% senior notes due 2022, and our 11.000% senior notes due 2025 contain covenants that are customary for similarly rated issuers. Among other things, these covenants limit our ability to incur additional indebtedness if our leverage ratio exceeds 4.5 to 1 (as defined in the indentures), limits liens and subsidiary debt to 1.25 times EBITDA (as defined in the indentures), limits cumulative restricted payments, including dividends, to cumulative EBITDA less 1.4 times cumulative interest expense (as defined in the indentures),

and restricts our ability to divest substantially all of the assets of Frontier.

As of September 30, 2016, we were in compliance with all of our indenture and credit facility covenants.

#### Dividends

We intend to continue to pay regular quarterly dividends on our common and preferred stock. Our ability to fund a regular quarterly dividend will be impacted by our ability to generate cash from operations. Holders of the Series A Preferred Stock are entitled to receive cumulative dividends at an annual rate of 11.125% of the initial liquidation preference of \$100 per share, or \$11.125 per year per share. Series A Preferred Stock dividends of \$161 million were paid during the nine months ended September 30, 2016.

The declaration and payment of future dividends on our common stock is at the discretion of our Board of Directors, and will depend upon many factors, including our financial condition, results of operations, growth prospects, funding requirements, payment of cumulative dividends on Series A Preferred Stock, applicable law, restrictions in agreements governing our indebtedness and other factors our Board of Directors deem relevant.

#### Off-Balance Sheet Arrangements

We do not maintain any off-balance sheet arrangements, transactions, obligations or other relationships with unconsolidated entities that would be expected to have a material current or future effect upon our financial statements.

## PART I. FINANCIAL INFORMATION (Continued)

### FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

#### Future Commitments

On April 29, 2015, the FCC released its right of first refusal offer of support to price cap carriers under the CAF Phase II program, which is intended to provide long-term support for broadband in high cost unserved or underserved areas. In June 2015, Frontier accepted the CAF Phase II offer, which provides for \$332 million in annual support, including \$49 million in annual support related to the properties acquired in the Verizon Acquisition, through 2020 to make available 10 Mbps downstream/1 Mbps upstream broadband service to approximately 774,000 households across certain of the 29 states where we now operate.

To the extent we do not enable the required number of households with 10 Mbps downstream/1 Mbps upstream broadband service by the end of the CAF Phase II term, we will be required to return a portion of the funds previously received.

#### Contractual Obligations

During the first nine months of 2016, we increased our outstanding performance letters of credit from \$50 million at December 31, 2015 to \$125 million as of September 30, 2016.

#### Critical Accounting Policies and Estimates

The preparation of our financial statements requires management to make estimates and assumptions. There are inherent uncertainties with respect to such estimates and assumptions; accordingly, it is possible that actual results could differ from those estimates and changes to estimates could occur in the near term.

These critical accounting estimates have been reviewed with the Audit Committee of our Board of Directors.

There have been no material changes to our critical accounting policies and estimates from the information provided in Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2015.

#### Recent Accounting Pronouncements

See Note 2 of the Notes to Consolidated Financial Statements included in Part I of this report for additional information related to recent accounting literature.

### Regulatory Developments

On April 29, 2015, the FCC released offers of support to price cap carriers under the CAF Phase II program, which is intended to provide long-term support for carriers establishing and providing broadband service in high cost unserved or underserved areas. Frontier accepted the CAF Phase II offer, which provides for \$332 million in annual support, including \$49 million in annual support related to the properties acquired in the Verizon Acquisition, through 2020 to make available 10 Mbps downstream/1 Mbps upstream broadband service to approximately 774,000 households across certain of the 29 states where we now operate. CAF Phase II support is a successor to and augments the approximately \$156 million in annual USF frozen high cost support that Frontier had been receiving, and the \$42 million in annual transitional USF frozen high cost support that Verizon had been receiving in California and Texas.

When combined with the frozen high cost phasedown payment discussed below, CAF Phase II funding support increased by more than \$159 million in 2015. In addition to the CAF Phase II annual support, Frontier will also receive frozen support phasedown payments through 2018. The FCC adopted phasedown payments to help compensate carriers in those limited circumstances in which CAF II funding results in a decrease in high cost support when compared to prior frozen high cost support payments. Frontier's phasedown support was \$35 million in 2015, and is expected to be approximately \$27 million in 2016 (including \$2 million for the acquired properties), \$17 million in 2017 (including \$1 million for the acquired properties), and \$6 million in 2018.

In 2016, the FCC is expected to adopt a competitive bidding process to continue to distribute CAF Phase II funding in those high cost areas where price cap carriers declined the FCC's offer of support. Whether Frontier will participate in any competitive bid process is unknown at this time.

### Transition of Chief Financial Officer

As previously announced, John M. Jureller will step down as Executive Vice President and Chief Financial Officer of Frontier, effective at the close of business on November 4, 2016. A copy of his Separation Agreement and Release is attached hereto at Exhibit 10.1.



PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

R. Perley McBride has been appointed Executive Vice President and Chief Financial Officer, effective at the close of business on November 4, 2016. Mr. McBride, age 50, has over two decades of experience in financial roles in the communications industry, including more than a decade at Frontier earlier in his career, and was most recently CFO at Cable & Wireless Communications Plc. Previously, Mr. McBride served as Chief Financial Officer at Leap Wireless International, which operated the Cricket Communications mobile brand, from December 2012 through May 2014 and was part of the Executive team that led the business through its acquisition by AT&T Inc. Prior to Leap Wireless, he served as Executive Vice President of Finance at The Weather Company, owner of The Weather Channel among other assets, between 2010 and 2012. He also served in several senior financial management roles at Frontier between 1999 and 2010, and also between 1994 and 1997.

Pursuant to his Offer of Employment letter, a copy of which is attached hereto as Exhibit 10.2, Mr. McBride will receive an annual base salary of \$650,000, will be eligible for an annual cash incentive under the Frontier Bonus Plan with a target incentive of 100% of base salary (which will be prorated for 2016), will be granted restricted stock awards with an annual target value of \$1,450,000 and will be granted performance share awards with an annual target valued at \$760,000. Stock-based awards will be granted on terms consistent with awards granted to Frontier's other executive officers. As an inducement to accept employment with Frontier, Mr. McBride received a sign-on grant of restricted stock having a market value of \$250,000. Mr. McBride will be an "at-will" employee of Frontier and will have no specified term as Chief Financial Officer. He will be eligible for benefits available to executive officers generally.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to market risk in the normal course of our business operations due to ongoing investing and funding activities, including those associated with our pension plan assets. Market risk refers to the potential change in fair value of a financial instrument as a result of fluctuations in interest rates and equity prices. We do not hold or issue derivative instruments, derivative commodity instruments or other financial instruments for trading purposes. As a result, we do not undertake any specific actions to cover our exposure to market risks, and we are not party to any market risk management agreements other than in the normal course of business. Our primary market risk exposures from interest rate risk and equity price risk are as follows:

Interest Rate Exposure

Our exposure to market risk for changes in interest rates relates primarily to the interest-bearing portion of our pension investment portfolio and the related actuarial liability for pension obligations, as well as our floating rate indebtedness. As of September 30, 2016, 88% of our total debt had fixed interest rates. We had no interest rate swap

agreements related to our fixed rate debt in effect at September 30, 2016. We believe that our currently outstanding obligation exposure to interest rate changes is minimal. Our undrawn \$750 million revolving credit facility has interest rates that float with the LIBO Rate, as defined. Consequently, we have limited material future earnings or cash flow exposures from changes in interest rates on our debt. An adverse change in interest rates would increase the amount that we pay on our variable rate obligations and could result in fluctuations in the fair value of our fixed rate obligations. Based upon our overall interest rate exposure, a near-term change in interest rates would not materially affect our consolidated financial position, results of operations or cash flows.

At September 30, 2016, the fair value of our long-term debt was estimated to be approximately \$17.8 billion, based on prevailing interest rates, our overall weighted average borrowing rate was 8.55% and our overall weighted average maturity was approximately eight years. As of September 30, 2016, there has been no significant change in the weighted average maturity applicable to our obligations since December 31, 2015.

#### Equity Price Exposure

Our exposure to market risks for changes in equity security prices as of September 30, 2016 is limited to our pension plan assets. We have no other security investments of any significant amount.

Our pension plan assets increased from \$1,572 million at December 31, 2015 to \$2,858 million at September 30, 2016, an increase of \$1,286 million, or 82%. This increase was a result of cash transfers and accounts receivable from Verizon and the Verizon pension plan trusts of \$1,127 million related to the Verizon Acquisition, positive investment returns of \$235 million, net of investment management and administrative fees, and contributions of \$25 million, partially offset by benefit payments of \$101 million during the first nine months of 2016.

We made total contributions to our pension plan during the nine months ended September 30, 2016 of \$25 million, consisting of cash payments of \$10 million and the contribution of real property with a fair value of \$15 million. An additional cash

PART I. FINANCIAL INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

contribution of \$3 million was made on October 15, 2016 for total contributions of \$28 million in 2016. Frontier estimates that there are no further contributions required for 2016.

Item 4. Controls and Procedures

(a) Evaluation of disclosure controls and procedures

We carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, regarding the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended). Based upon this evaluation, our principal executive officer and principal financial officer concluded, as of the end of the period covered by this report, September 30, 2016, that our disclosure controls and procedures were effective.

(b) Changes in internal control over financial reporting

We reviewed our internal control over financial reporting at September 30, 2016. There have been no changes in our internal control over financial reporting identified in an evaluation thereof that occurred during the third fiscal quarter of 2016 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

#### Item 1. Legal Proceedings

See Note 15 of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this report. There have been no material changes to our legal proceedings from the information provided in Item 3. “Legal Proceedings” included in our Annual Report on Form 10-K for the year ended December 31, 2015.

We are party to various legal proceedings (including individual, class and putative class actions) arising in the normal course of our business covering a wide range of matters and types of claims including, but not limited to, general contracts, billing disputes, rights of access, taxes and surcharges, consumer protection, trademark and patent infringement, employment, regulatory, tort, claims of competitors and disputes with other carriers. Litigation is subject to uncertainty and the outcome of individual matters is not predictable. However, we believe that the ultimate resolution of all such matters, after considering insurance coverage or other indemnities to which we are entitled, will not have a material adverse effect on our financial position, results of operations, or our cash flows.

In October 2013, the California Attorney General’s Office notified certain Verizon companies, including one of the subsidiaries that we acquired in the Verizon Acquisition, of potential violations of California state hazardous waste statutes primarily arising from the disposal of electronic components, batteries and aerosol cans at certain California facilities. We are cooperating with this investigation. While penalties relating to the alleged violations could exceed \$100,000, we do not expect that any penalties ultimately incurred will be material.

#### Item 1A. Risk Factors

There have been no material changes to the Risk Factors described in Part 1, Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015.



PART II. OTHER INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

There were no unregistered sales of equity securities during the quarter ended September 30, 2016.

ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares Purchased	Average Price Paid per Share
July 1, 2016 to July 31, 2016		
Employee Transactions (1)	2,663	\$ 5.01
August 1, 2016 to August 31, 2016		
Employee Transactions (1)	1,525	\$ 4.98
September 1, 2016 to September 30, 2016		
Employee Transactions (1)	83	\$ 4.58
Totals July 1, 2016 to September 30, 2016		
Employee Transactions (1)	4,271	\$ 4.99

(1) Includes restricted shares withheld (under the terms of grants under employee stock compensation plans) to offset minimum tax withholding obligations that occur upon the vesting of restricted shares. Frontier's stock compensation plans provide that the value of shares withheld shall be the average of the high and low price of our common stock on the date the relevant transaction occurs.

Item 4. Mine Safety Disclosure

Not applicable.

45

---

PART II. OTHER INFORMATION (Continued)

FRONTIER COMMUNICATIONS CORPORATION AND SUBSIDIARIES

Item 6. Exhibits

(a) Exhibits:

- 10.1 Separation Agreement and Release, dated September 14, 2016, between Frontier and John M. Jureller.
- 10.2 Offer of Employment Letter, dated September 1, 2016, between Frontier and R. Perley McBride.
- 31.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 31.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 32 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document.
- 101.SCH XBRL Taxonomy Extension Schema Document.
- 101.PRE XBRL Taxonomy Presentation Linkbase Document.
- 101.CAL XBRL Taxonomy Calculation Linkbase Document.
- 101.LAB XBRL Taxonomy Label Linkbase Document.
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document.



SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FRONTIER COMMUNICATIONS CORPORATION  
(Registrant)

By: /s/ Donald Daniels  
Donald Daniels  
Senior Vice President and Controller  
(Principal Accounting Officer)

Date: November 3, 2016