CENTURYTEL INC

## Form 8-K

October 25, 2002

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                                    UNITED STATES
                            SECURITIES AND EXCHANGE COMMISSION
                                Washington, D.C. 20549
                                    FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
    Date of Report (Date of earliest event reported) October 24, 2002
CenturyTel, Inc.
(Exact name of registrant as specified in its charter)
Registrant's telephone number, including area code
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```
    Louisiana
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    Louisiana
    (State or other
(State or other
jurisdiction of
jurisdiction of
incorporation)
incorporation)
1 0 0 ~ C e n t u r y T e l ~ D r i v e , ~ M o n r o e , ~ L o u i s i a n a ~
1 0 0 ~ C e n t u r y T e l ~ D r i v e , ~ M o n r o e , ~ L o u i s i a n a ~
(Address of principal executive offices)

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(Address of principal executive offices)
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1-7784
(Commission File Number)

Registrant's telephone number, including area code

72-0651161
(IRS Employer
Identification No.)

71203
(Zip Code)

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(318) 388-9000
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Item 5. Other Events.

On October 24, 2002, CenturyTel, Inc. issued a press release announcing its third quarter 2002 consolidated operating results. The entire text of the release is reproduced below:

FOR IMMEDIATE RELEASE
FOR MORE INFORMATION CONTACT:
October 24, 2002
Media: Patricia Cameron 318.388.9674
patricia.cameron@centurytel.com
Investors: Tony Davis 318.388 .9525
tony.davis@centurytel.com

CenturyTel Announces Successful Repositioning of the Company and Strong

Third Quarter Results
---------------------

Monroe, LA. . . CenturyTel, Inc. (NYSE Symbol: CTL) announces operating results for third quarter 2002 , which reflect recently completed acquisitions.
o Revenues from continuing operations, excluding nonrecurring items, increased $25.5 \%$ to $\$ 532.1$ million.
o Earnings from continuing operations before interest, taxes, depreciation and amortization (EBITDA), excluding nonrecurring items, rose $28.6 \%$ to $\$ 272.3$ million.
o Income from continuing operations, excluding nonrecurring items, climbed 53.5\% to $\$ 68.6$ million.
o Diluted earnings per share, excluding nonrecurring items, increased to \$.57.
o Free cash flow, excluding nonrecurring items, was $\$ 82.3$ million.

Third Quarter Highlights
(Excluding nonrecurring items)
(In thousands, except per share Quarter Ended Quarter Ended Change and customer amounts) 09/30/02 09/30/01

| Revenues from continuing operations | \$ | 532,142 | \$ | 423,973 |  | 25.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EBITDA from continuing operations (1) | \$ | 272,302 | \$ | 211,713 |  | 28.6\% |
| Income from continuing operations (1) | \$ | 68,588 | \$ | 44,682 | (2) | $53.5 \%$ |
| Net Income | \$ | 81,093 | \$ | 77,863 | (2) | 4.1\% |
| Diluted Earnings Per Share from continuing operations (1) | \$ | . 48 | \$ | . 31 | (2) | $54.8 \%$ |
| Diluted Earnings Per Share | \$ | . 57 | \$ | . 55 | (2) | 3.6\% |
| Average Diluted Shares Outstanding |  | 142,770 |  | 142,260 |  | $0.4 \%$ |
| Telephone Revenues | \$ | 468,580 | \$ | 377,747 |  | $24.0 \%$ |
| Other Operations Revenues | \$ | 63,562 | \$ | 46,226 |  | 37.5\% |
| Telephone Access Lines |  | 2,437,744 |  | 1,808,574 |  | $34.8 \%$ |
| Long Distance Customers |  | 584,890 |  | 438,669 |  | 33.3\% |

(1) Includes corporate overheads previously allocated to discontinued operations.
(2) As adjusted to reflect the after-tax effect of eliminating goodwill amortization in accordance with SFAS 142.

[^0]depreciation expenses that were offset by reductions in retail bad debt and access expenses. Telephone operating income, excluding nonrecurring items, increased $28.5 \%$ to $\$ 152.3$ million from $\$ 118.5$ million (as adjusted), and telephone EBITDA, excluding nonrecurring items, rose $25.4 \%$ to $\$ 256.6$ million from $\$ 204.7$ million a year ago. CenturyTel's third quarter telephone EBITDA margin was $54.8 \%$ while the operating income margin was $32.5 \%$.

Other Operations revenues grew $37.5 \%$ to $\$ 63.6$ million during third quarter 2002, compared with $\$ 46.2$ million in third quarter 2001 . CenturyTel's long distance revenues increased $\$ 8.5 \mathrm{million}$, or $27.5 \%$, to $\$ 39.6$ million. CenturyTel now serves more than 584,000 long distance customers. Internet revenues increased $42.0 \%$ to $\$ 15.0$ million in third quarter 2002 from $\$ 10.6$ million in third quarter 2001. The Internet business generated operating cash flow of \$1.2 million for the quarter compared to operating cash flow of $\$ 319,000$ for the third quarter 2001. CenturyTel CLEC revenues increased by $\$ 4.4$ million, of which $\$ 3.9$ million resulted from the acquisition of CLEC assets in February, 2002.
"We added over 6,800 DSL connections and more than 48,000 long distance customers during the quarter. These results represent the second strongest quarter for DSL and long distance customer net additions in the Company's history," Post said.

For third quarter 2002, in accordance with generally accepted accounting principles (GAAP), the Company reported net income of $\$ 607.7$ million, or $\$ 4.26$ per diluted share, compared to net income of $\$ 106.3 \mathrm{million}(a s$ adjusted), or $\$ .75$ per diluted share in third quarter 2001 . Third quarter 2002 reflects a $\$ 551.4$ million after-tax gain on the sale of our wireless operations. See the accompanying financial information for additional nonrecurring items that affected the third quarters and first nine months of 2002 and 2001.

For the first nine months of 2002, income from continuing operations, excluding nonrecurring items, increased 29.9\% to \$160.9 million from $\$ 123.9$ million in 2001 (as adjusted) and diluted earnings per share from continuing operations increased $29.9 \%$ to $\$ 1.13$ from $\$ .87$ (as adjusted). Consolidated revenues, excluding nonrecurring items, increased 12.0\% to \$1.394 billion from $\$ 1.245$ billion while EBITDA was $\$ 705.3$ million compared to $\$ 620.9$ million a year ago, a 13.6\% increase.

The Company continued to reflect its wireless business as discontinued operations during the quarter. As a result of this treatment, depreciation expense for the wireless operations was discontinued effective March 19, 2002, the date of the definitive agreement. This discontinuation of wireless depreciation contributed approximately $\$ .02$ to earnings per share for third quarter 2002 and $\$ .08$ from March 19, 2002, to the sale effective date of August 1, 2002. Income from continuing operations includes total interest expense and also includes corporate overheads previously absorbed by the Company's wireless operations of $\$ 1.3$ million for third quarter 2002 and $\$ 11.3$ million for the nine months ended September 30, 2002.

For the fourth quarter 2002, CenturyTel expects revenue from continuing operations to be $\$ 560$ to $\$ 575$ million. Operating cash flow from continuing operations is expected to be $\$ 285$ to $\$ 295$ million. Total diluted earnings per share is anticipated to be $\$ .51$ to $\$ .55$ for fourth quarter 2002 . For the full year 2002, the Company expects total diluted earnings per share to be $\$ 2.19$ to $\$ 2.23$. These estimates exclude nonrecurring items and the expected $\$ 38.1$ million after-tax charge associated with the redemption on October 15, 2002, of the Company's $\$ 400$ million Series $I$ remarketable senior notes.

In addition to historical information, this release includes forward-looking statements, estimates and projections that are based on current expectations only, and are subject to a number of risks, uncertainties and assumptions, many of which are beyond the control of CenturyTel. Actual events

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and results may differ materially from those anticipated, estimated or projected if one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect. Factors that could affect actual results include but are not limited to: the Company's ability to effectively manage its growth, including successfully integrating newly acquired businesses into its operations, hiring adequate numbers of qualified staff and successfully upgrading its billing and other information systems; the inherent risk of rapid technological change; the effects of on-going changes in the regulation of the Company or the communications industry generally; the effects of greater than anticipated competition in the Company's markets; possible changes in the demand for, or pricing of, the Company's products and services; the Company's ability to successfully introduce new offerings on a timely and cost-effective basis; higher than anticipated interest rates; the Company's ability to collect its receivables from financially troubled communications companies; and the effects of more general factors such as changes in overall market or economic conditions or in legislation, regulation or public policy. These and other uncertainties related to the Company's business are described in greater detail in the Company's Annual Report on Form 10-K for the year ended December 31, 2001. The information contained in this release is as of October 24, 2002. The Company undertakes no obligation to update or revise any of this information whether as a result of new information, future events or developments, or otherwise.

CenturyTel's management will host a conference call at 10:30 A.M. Central time today. Interested parties can access the call by dialing 800.729 .6845 and the call will be accessible for replay by calling 800.642.1687 and entering the conference-id number: 5972009. Investors can also listen to CenturyTel's earnings conference call and replay by accessing the Company's Web site at (www.centurytel.com)

CenturyTel, Inc. provides communications services including local exchange, long distance, Internet access and data services to more than three million customers in 22 states. The company, headquartered in Monroe, Louisiana, is publicly traded on the New York Stock Exchange under the symbol CTL. CenturyTel is the 8th largest local exchange telephone company, based on access lines, in the United States.

Visit CenturyTel's corporate Web site at (www.centurytel.com)

CenturyTel, Inc. CONSOLIDATED STATEMENTS OF INCOME THREE MONTHS ENDED SEPTEMBER 30, 2002 AND 2001 (UNAUDITED)

|  | Three months ended September 30, 2002 |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Less | As adjusted excluding |
|  |  | non- | non- |
| In thousands, except | As | recurring | recurring |
| per share amounts | reported | items | items |

## TELEPHONE OPERATIONS

Operating revenues
Local service $\$ 169,098$ 169,098 122,829
Network access
$\begin{array}{lllll}\$ & 169,098 & - & 169,098 & 122,829\end{array}$
$249,047 \quad(7,645)(1) \quad 256,692 \quad 219,432$

Other
Operating expenses
Plant operations
Customer operations
Corporate and other
Depreciation and amortization

Telephone operating income

OTHER OPERATIONS
Operating revenues
Long distance
Internet
Other

Operating expenses
Cost of sales and other
Depreciation and amortization

Other operating income

Corporate overhead costs allocable to discontinued operations

TOTAL OPERATING INCOME
OTHER INCOME (EXPENSE)
Nonrecurring gains and losses
Interest expense
Other income and expense
Income tax expense

INCOME FROM CONTINUING
OPERATIONS

DISCONTINUED OPERATIONS, NET OF TAX

NET INCOME
Add: After tax effect of goodwill amortization

NET INCOME, as adjusted

BASIC EARNINGS PER SHARE
From continuing operations

| 460,935 | $(7,645)$ | 468,580 |
| :---: | :---: | :---: |
| 117,997 | - | 117,997 |
| 41,161 | - | 41,161 |
| 52,774 | - | 52,774 |
| 104,384 | - | 104,384 |
| 316,316 | - | 316,316 |
| 144,619 | $(7,645)$ | 152,264 |


| 35,486 | - |
| :---: | :---: |
| 377,747 | - |
| 98,605 | - |
| 28,148 | - |
| 46,293 | - |
| 100,336 | - |
| 273,382 | - |
| 104,365 | - |

$$
31,050
$$

$$
14,996 \quad-\quad 14,996
$$

$$
8,974 \quad-\quad 8,974
$$

| 45,992 | - | 45,992 |
| :---: | :---: | :---: |
| 3,130 | - | 3,130 |
| 49,122 | - | 49,122 |
| 14,440 | - | 14,440 |

$(1,343)$
(1, 343)

157,716
$(7,645)$
165,361
10,561
4,615

$$
63,562 \quad-\quad 63,562
$$

------------------------------------------------

| - | - | - |
| ---: | ---: | ---: |
| $(60,021)$ | - | $(60,021)$ |
| $(573)$ | - | $(573)$ |
| $(33,503)$ | 2,676 | $(2)$ |
| $(36,179)$ |  |  |



[^1]46,226

| 36,563 | - |
| :---: | :---: |
| 3,119 | - |
| 39,682 | - |
| 6,544 | - |

$(4,918)$

105,991

$$
63,619 \quad(4,969)
$$

68,588

544,130 531,625 (3) 12,505

| \$ | 607,749 | 526,656 | 81,093 |
| :---: | :---: | :---: | :---: |
| \$ | - | - | - |
| \$ | 607,749 | 526,656 | 81,093 |

0.42
0.19

From continuing operations,
as adjusted

| $\$$ | 0.45 | $(0.04)$ | 0.48 | 0.50 | 0.19 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| $\$$ | 3.84 | 3.75 | 0.09 | 0.23 | 0.01 |
| $\$$ | 3.84 | 3.75 | 0.09 | 0.25 | 0.01 |
| $\$$ | 4.29 | 3.72 | 0.57 | 0.65 | 0.20 |
| $\$$ | 4.29 | 3.72 | 0.57 | 0.75 | 0.20 |
|  |  |  |  |  |  |
| $\$$ | 0.45 | $(0.03)$ | 0.48 | 0.42 | 0.19 |
| $\$$ | 0.45 | $(0.03)$ | 0.48 | 0.50 | 0.19 |
| $\$$ | 3.81 | 3.72 | 0.09 | 0.23 | 0.01 |
| $\$$ | 3.81 | 3.72 | 0.09 | 0.25 | 0.01 |
| $\$$ | 4.26 | 3.69 |  | 0.57 | 0.65 |
| $\$$ | 4.26 | 3.69 |  | 0.57 | 0.75 |

SHARES OUTSTANDING
Basic
Diluted

| 141,692 | 141,692 | 140,772 |
| :---: | :---: | :---: |
| 142,770 | 142,770 | 142,260 |
| 0.0525 | 0.0525 | 0.0500 |

NONRECURRING ITEMS
(1) - Reserve for refunds of access charges to interexchange carriers
(2) - Tax effect of item (1)
(3) - Gain on sale of wireless operations (\$551.4 million after-tax), net of write down of wireless portion of billing system (\$19.8 million after-tax)
(4) - Gain on sale of assets (\$58.5 million pre-tax), net of write down of nonoperating investments (\$15.0 million pre-tax)
(5) - Costs to defend unsolicited takeover proposal
(6) - Tax effect of items (4) and (5)
(7) - Nonrecurring favorable adjustment to earnings from unconsolidated partnerships, net of tax

CenturyTel, Inc.
CONSOLIDATED STATEMENTS OF INCOME NINE MONTHS ENDED SEPTEMBER 30, 2002 AND 2001 (UNAUDITED)

|  | Nine months ended September 30, 2002 | Nine months ended Septe |  | As adjusted |
| :---: | :---: | :---: | :---: | :---: |

## TELEPHONE OPERATIONS

Operating revenues
Local service
$\$ 418,332 \quad$ - $418,332 \quad 367,283$

Network access Other

Operating expenses
Plant operations
Customer operations
Corporate and other
Depreciation and amortization

Telephone operating income

## OTHER OPERATIONS

Operating revenues
Long distance
Internet
Other

Operating expenses
Cost of sales and other
Depreciation and amortization

Other operating income

Corporate overhead costs allocable to discontinued operations

TOTAL OPERATING INCOME

OTHER INCOME (EXPENSE)
Nonrecurring gains and losses
Interest expense
Other income and expense
Income tax expense

INCOME FROM CONTINUING OPERATIONS

DISCONTINUED OPERATIONS, NET OF TAX

NET INCOME
Add: After tax effect of goodwill amortization

NET INCOME, as adjusted

| 686,325 | $(7,645)(1)$ | 693,970 |
| :---: | :---: | :---: |
| 109,508 | - | 109,508 |
| 1,214,165 | $(7,645)$ | 1,221,810 |
| 305,230 | - | 305,230 |
| 103,484 | - | 103,484 |
| 155,269 | 15,000 (2) | 140,269 |
| 283,886 | - | 283,886 |
| 847,869 | 15,000 | 832,869 |
| 366,296 | $(22,645)$ | 388,941 |


| 105,871 | - | 105,871 |
| :---: | :---: | :---: |
| 42,263 | - | 42,263 |
| 23,818 | - | 23,818 |
| 171,952 | - | 171,952 |


| 130,818 | - | 130,818 |
| :---: | :---: | :---: |
| 9,859 | - | 9,859 |
| 140,677 | - | 140,677 |
| 31,275 | - | 31,275 |

$(11,275)$
$(11,275)$
$386,296 \quad(22,645)$
408,941

| 3,709 | 3,709 | $(3)$ | - |
| ---: | ---: | ---: | ---: |
| $(164,826)$ | - | $(164,826)$ |  |
| $(356)$ | $(3,000)(4)$ | 2,644 |  |
| $(78,139)$ | 7,678 | $(5)$ | $(85,817)$ |

$146,684 \quad(14,258)$
160,942
$610,595 \quad 531,625$
78,970
\$ 757,279 517,367
239,912
$\begin{array}{ccr}\text {----------------------------------------1 } \\ \$ 757,279 & 517,367 & 239,912\end{array}$

87,164
27,678
13,103

127,945

105, 049
6,239

111,288

16,657
$(14,876)$

309,509
$(2,000)$

33,043
$(173,499)$
3,517 (3,000)
$(65,081)$
$(9,716)($

185,779 109,608

293,268 127,935

42,208
335,476 127,935

From continuing operations,
as adjusted

| $\$$ | 4.28 | 3.73 | 0.00 |
| :--- | :--- | :--- | :--- |

From discontinued operations,
as adjusted
Diluted earnings per share
Diluted earnings per share,
as adjusted

NONRECURRING ITEMS
(1) - Reserve for refunds of access charges to interexchange carriers
(2) - Reserve for uncollectible receivables, primarily WorldCom
(3) - Gain on sale of PCS license

- Costs to defend unsolicited takeover proposal
(5) - Tax effect of items (1) through (4)
(6) - Gain on sale of wireless operations (\$551.4 million after-tax), net of write down of wireless portion of billing system (\$19.8 million after-tax)
(7) - Expenses related to ice storm
(8) - Gain on sale of assets (\$58.5 million pre-tax), net of write down of nonoperating investments ( $\$ 25.5$ million pre-tax)
Costs to defend unsolicited takeover proposal
(11) - Primarily gain on sale of PCS licences, net of tax

CenturyTel, Inc. CONSOLIDATED BALANCE SHEETS
SEPTEMBER 30, 2002 AND DECEMBER 31, 2001
(UNAUDITED)

| SEPT. 30, | DEC. 31, |
| :---: | :---: |
| 2002 | 2001 |

(in thousands)
ASSETS

CURRENT ASSETS
Cash and cash equivalents 294,239 3,496
Other current assets 226,417

| PROPERTY, PLANT AND EQUIPMENT |  |  |  |
| :---: | :---: | :---: | :---: |
| Telephone |  | 6,075,708 | 5,292,255 |
| Other |  | 501,516 | 446,920 |
| Accumulated depreciation |  | $(3,242,000)$ | $(3,003,033)$ |
| Net property, plant and equipment |  | 3,335,224 | 2,736,142 |
| INVESTMENTS AND OTHER ASSETS |  |  |  |
| Excess cost of net assets acquired |  | 3,693,948 | 2,087,158 |
| Other |  | 430,245 | 420,043 |
| Total investments and other assets |  | $4,124,193$ | 2,507,201 |
| ASSETS HELD FOR SALE |  | 11,796 | 845,428 |
| TOTAL ASSETS | \$ | 8,065,375 | $6,318,684$ |
| LIABILITIES AND EQUITY |  |  |  |
| CURRENT LIABILITIES |  |  |  |
| Short-term debt and current maturities of |  |  |  |
| long-term debt | \$ | 28,431 | 1,008,834 |
| Other current liabilities |  | 670,646 | 230,048 |
| Total current liabilities |  | 699,077 | 1,238,882 |
| LONG-TERM DEBT | 3,650,046 |  | 2,087,500 |
| DEFERRED CREDITS AND OTHER LIABILITIES |  | 652,329 | 506,052 |
| LIABILITIES RELATED TO ASSETS HELD FOR SALE |  | - | 148,870 |
| STOCKHOLDERS' EQUITY |  | 3,063,923 | $2,337,380$ |
| TOTAL LIABILITIES AND EQUITY | \$ | 8,065,375 | $6,318,684$ |

CAPITAL EXPENDITURES
NINE MONTHS ENDED SEPTEMBER 30, 2002 AND 2001

Nine Months Ended September 30, Increase
20022001 (Decrease)
(in thousands)

| CAPITAL EXPENDITURES |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Telephone | \$ | 221,327 | 248,831 | (11.1\%) |
| Wireless (discontinued operations) |  | 27,242 | 52,522 | (48.1\%) |
| Other |  | 49,447 | 82,902 | (40.4\%) |
| Total capital expenditures | \$ | 298,016 | 384,255 | (22.4\%) |

CAPITAL EXPENDITURES
THREE MONTHS ENDED SEPTEMBER 30, 2002 AND 2001

|  | Th | $\begin{array}{r} \text { Months } \\ 2002 \end{array}$ | $\begin{aligned} & \text { Septembe } \\ & 2001 \end{aligned}$ | Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |
| CAPITAL EXPENDITURES |  |  |  |  |
| Telephone | \$ | 75,505 | 87,014 | (13.2\%) |
| Wireless (discontinued operations) |  | 6,978 | 18,926 | (63.1\%) |
| Other |  | 16,235 | 34,997 | (53.6\%) |
| Total capital expenditures | \$ | 98,718 | 140,937 | (30.0\%) |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CenturyTel, Inc.

October 24, 2002
By: /s/ Neil A. Sweasy
Neil A. Sweasy
Vice President and Controller


[^0]:    "During the third quarter CenturyTel completed the divestiture of its wireless business and the acquisitions of the Verizon properties in Alabama and Missouri, repositioning the Company as a leading pure-play rural local exchange carrier," Glen F. Post, III, chairman and chief executive officer, said. "We achieved a solid $24.0 \%$ growth in Telephone Revenues reflecting the contribution from the acquired properties and a strong $37.5 \%$ growth in Other Operations Revenues, primarily due to the continued growth in long distance and Internet customers."

    Consolidated revenues from continuing operations, excluding nonrecurring items, for the third quarter rose $25.5 \%$ to $\$ 532.1$ million from $\$ 424.0$ million. EBITDA from continuing operations, excluding nonrecurring items, grew to \$272.3 million from $\$ 211.7$ million. The Company achieved a consolidated EBITDA margin of $51.2 \%$ during the quarter. Income from continuing operations for the quarter, excluding nonrecurring items, increased $53.5 \%$ to $\$ 68.6$ million from $\$ 44.7$ million in third quarter 2001 (as adjusted). Diluted earnings per share from continuing operations, excluding nonrecurring items, increased 54.8\% to \$.48 from $\$ .31$ (as adjusted). Diluted earnings per share, excluding nonrecurring items, increased $3.6 \%$ to $\$ .57$ from $\$ .55$ (as adjusted).

    Telephone revenues, excluding nonrecurring items, grew $24.0 \%$ to $\$ 468.6$ million during the quarter, compared with $\$ 377.7$ million in third quarter 2001. The Alabama and Missouri properties acquired from Verizon contributed $\$ 85.6$ million of the increase. The remaining increase resulted primarily from growth in vertical services and interstate revenues that more than offset declines in intrastate access and toll revenues. Telephone operating expenses increased primarily due to the acquisitions, higher employee-related costs and

[^1]:    \$
    0.45
    (0.04)
    0.48

