| FERRO CORP |
|---|
| Form 10-Q |
| July 26, 2017 Table of Contents |
| |
| rti8Mag |
| Mag |
| |
| |
| |
| UNITED STATES |
| SECURITIES AND EXCHANGE COMMISSION |
| |
| Washington, D.C. 20549 |
| |
| |
| |
| FORM 10-Q |
| |
| |
| |
| |
| |
| |
| (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF |
| 1934 |
| For the quarterly period ended June 30, 2017 |
| |
| or |
| |
| |
| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For the transition period from to |
| |
| Commission File Number 1-584 |

FERRO CORPORATION

(Exact name of registrant as specified in its charter)

Ohio 34-0217820

(State or other jurisdiction of (I.R.S. Employer Identification No.)

incorporation or organization)

6060 Parkland Boulevard 44124

Suite 250 (Zip Code)

Mayfield Heights, OH

(Address of principal executive offices)

216-875-5600

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company Emerging growth company

If an emerging growth company, indicate by checkmark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES NO

At June 30, 2017, there were 83,694,147 shares of Ferro Common Stock, par value \$1.00, outstanding.

Table of Contents

TABLE OF CONTENTS

| | Page |
|---|------|
| <u>PART</u> I | |
| Item 1. Financial Statements (Unaudited) | 3 |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 25 |
| Item 3. Quantitative and Qualitative Disclosures about Market Risk | 40 |
| <u>Item 4. Controls and Procedures</u> | 41 |
| <u>PART</u> II | |
| <u>Item 1. Legal Proceedings</u> | 42 |
| Item 1A. Risk Factors | 42 |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u> | 42 |
| <u>Item 3. Defaults Upon Senior Securities</u> | 42 |
| <u>Item 4. Mine Safety Disclosures</u> | 42 |
| <u>Item 5. Other Information</u> | 42 |
| <u>Item 6. Exhibits</u> | 42 |
| | |
| Exhibit 31.1 | |
| Exhibit 31.2 | |
| Exhibit 32.1 | |
| Exhibit 32.2 | |

2

Table of Contents

PART I — FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

Ferro Corporation and Subsidiaries

Condensed Consolidated Statements of Operations

| | Three Months Ended | | Six Months Ended | |
|--|--|------------|------------------|----------|
| | June 30, | | June 30, | |
| | 2017 | 2016 | 2017 | 2016 |
| | (Dollars in thousands, except per share amounts) | | | |
| Net sales | \$ 348,632 | \$ 297,977 | \$ 669,187 | • |
| Cost of sales | 240,290 | 199,604 | 462,051 | 392,826 |
| Gross profit | 108,342 | 98,373 | 207,136 | 182,602 |
| Selling, general and administrative expenses | 62,514 | 57,871 | 121,472 | 110,517 |
| Restructuring and impairment charges | 3,224 | 787 | 6,242 | 1,668 |
| Other expense (income): | | | | |
| Interest expense | 6,449 | 5,428 | 12,673 | 10,275 |
| Interest earned | (175) | (115) | (355) | (200) |
| Foreign currency losses, net | 4,868 | 389 | 4,554 | 2,000 |
| Loss on extinguishment of debt | _ | | 3,905 | |
| Miscellaneous expense (income), net | 1,538 | 669 | (538) | (2,784) |
| Income before income taxes | 29,924 | 33,344 | 59,183 | 61,126 |
| Income tax expense | 8,695 | 8,484 | 15,833 | 16,502 |
| Income from continuing operations | 21,229 | 24,860 | 43,350 | 44,624 |
| Loss from discontinued operations, net of income taxes | | (5,748) | _ | (35,242) |
| Net income | 21,229 | 19,112 | 43,350 | 9,382 |
| Less: Net income attributable to noncontrolling interests | 204 | 143 | 427 | 379 |
| Net income attributable to Ferro Corporation common shareholders | \$ 21,025 | \$ 18,969 | \$ 42,923 | \$ 9,003 |
| Earnings (loss) per share attributable to Ferro Corporation common | | | | |
| shareholders: | | | | |
| Basic earnings (loss): | | | | |
| Continuing operations | \$ 0.25 | \$ 0.30 | \$ 0.51 | \$ 0.53 |
| Discontinued operations | | (0.07) | | (0.42) |
| | \$ 0.25 | \$ 0.23 | \$ 0.51 | \$ 0.11 |
| Diluted earnings (loss): | | | | |
| Continuing operations | \$ 0.25 | \$ 0.29 | \$ 0.50 | \$ 0.53 |
| Discontinued operations | | (0.07) | _ | (0.42) |

\$ 0.25 \$ 0.22 \$ 0.50 \$ 0.11

See accompanying notes to condensed consolidated financial statements.

3

Table of Contents

Ferro Corporation and Subsidiaries

Condensed Consolidated Statements of Comprehensive Income (Loss)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|-----------|---------------------------|----------|
| | | | | |
| | 2017 | 2016 | 2017 | 2016 |
| | (Dollars in thousands) | | | |
| Net income | \$ 21,229 | \$ 19,112 | \$ 43,350 | \$ 9,382 |
| Other comprehensive income (loss), net of income tax: | | | | |
| Foreign currency translation income (loss) | 13,866 | (3,269) | 21,077 | (4,947) |
| Postretirement benefit liabilities gain | 16 | 27 | 12 | 295 |
| Other comprehensive income (loss), net of income tax | 13,882 | (3,242) | 21,089 | (4,652) |
| Total comprehensive income | 35,111 | 15,870 | 64,439 | 4,730 |
| Less: Comprehensive income (loss) attributable to noncontrolling | | | | |
| interests | 280 | (9) | 543 | 259 |
| Comprehensive income attributable to Ferro Corporation | \$ 34,831 | \$ 15,879 | \$ 63,896 | \$ 4,471 |

See accompanying notes to condensed consolidated financial statements.

4

Table of Contents

Ferro Corporation and Subsidiaries

Condensed Consolidated Balance Sheets

December

June 30, 31, 2017 2016 (Dollars in thousands)

ASSETS

Current assets

Cash and cash equivalents \$ 78,866 \$ 45,582 Accounts receivable, net 330,461 259,687

Inventories