HMN FINANCIAL INC
Form 10-Q
August 07, 2014
UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

OR
[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number 0-24100

HMN FINANCIAL, INC.
(Exact name of registrant as specified in its charter)

| Delaware <br> (State or other jurisdiction of incorporation or organization) | $41-1777397$ <br> (I.R.S. Employer Identification No.) |
| :--- | :--- |
|  | 55901 |

(Address of principal executive offices)
Registrant's telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer
filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller
reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

## HMN FINANCIAL, INC.

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## Part I - FINANCIAL INFORMATION

## Item 1: Financial Statements

## HMN FINANCIAL, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

(Dollars in thousands)
Assets
Cash and cash equivalents
2014 ..... 2013(unaudited)
Securities available for sale:
Mortgage-backed and related securities
(amortized cost \$3,649 and \$4,899) ..... 3,878 ..... 5,213
Other marketable securities
(amortized cost \$123,779 and \$103,788)..... 123,369 ..... 102,743
127,247 ..... 107,956
Loans held for sale ..... 3,861 1,502
Loans receivable, net ..... 367,667 384,615
Accrued interest receivable ..... 1,742 ..... 1,953
Real estate, net ..... 3,476 ..... 6,898
Federal Home Loan Bank stock, at cost ..... 777 ..... 784
Mortgage servicing rights, net1,571 1,708
Premises and equipment, net ..... 6,854 ..... 6,711
Prepaid expenses and other assets ..... 593 ..... 698
Deferred tax asset, net ..... 14,892 ..... 15,111
Total assets ..... \$ 609,882 ..... 648,622
Liabilities and Stockholders' Equity
Deposits\$ 522,853 553,930
Accrued interest payable ..... 103 ..... 146
Customer escrows ..... 879 ..... 614
Accrued expenses and other liabilities 6,671 ..... 8,257
Total liabilities ..... 530,506 ..... 562,947
June 30, $\begin{aligned} & \text { Dec } \\ & 31,\end{aligned}$

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$\begin{array}{lll}\text { Commitments and contingencies } & & \\ \begin{array}{l}\text { Stockholders' equity: } \\ \text { Serial preferred stock (\$.01 par value): } \\ \text { authorized 500,000 shares; issued and outstanding shares } \\ \text { Common stock (\$.01 par value): }\end{array} & & \\ \begin{array}{lll}\text { Cothorized 16,000,000; issued shares 9,128,662 } & 26,000\end{array} & 16,000 & 26,000 \\ \text { Additional paid-in capital } & 91 & 91 \\ \text { Retained earnings, subject to certain restrictions } & 50,046 & 51,175 \\ \text { Accumulated other comprehensive loss, net of tax } & 75,309 & 72,211 \\ \text { Unearned employee stock ownership plan shares } & (302 & (674 \\ \text { Treasury stock, at cost 4,658,323 and 4,704,313 shares } & (2,707 & (2,804) \\ \text { Total stockholders' equity } & (59,061 & (60,324) \\ \text { Total liabilities and stockholders' equity } & 79,376 & 85,675 \\ & \$ 609,882 & 648,622\end{array}$

See accompanying notes to consolidated financial statements.

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## HMN FINANCIAL, INC. AND SUBSIDIARIES

## Consolidated Statements of Comprehensive Income (Loss)

(unaudited)

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands, except per share data) | $\begin{aligned} & \text { June 30, } \\ & 2014 \end{aligned}$ | 2013 | $\begin{aligned} & \text { June 30, } \\ & 2014 \end{aligned}$ | 2013 |
| Interest income: |  |  |  |  |
| Loans receivable | \$4,659 | 5,503 | 9,729 | 11,531 |
| Securities available for sale: |  |  |  |  |
| Mortgage-backed and related | 43 | 82 | 93 | 176 |
| Other marketable | 257 | 148 | 511 | 287 |
| Cash equivalents | 60 | 35 | 112 | 68 |
| Other | 1 | 19 | 2 | 48 |
| Total interest income | 5,020 | 5,787 | 10,447 | 12,110 |
| Interest expense: |  |  |  |  |
| Deposits | 306 | 465 | 640 | 1,022 |
| Federal Home Loan Bank advances | 0 | 650 | 0 | 1,485 |
| Total interest expense | 306 | 1,115 | 640 | 2,507 |
| Net interest income | 4,714 | 4,672 | 9,807 | 9,603 |
| Provision for loan losses | $(2,178)$ | (520 ) | (3,788) | (520 ) |
| Net interest income after provision for loan losses | 6,892 | 5,192 | 13,595 | 10,123 |
| Non-interest income: |  |  |  |  |
| Fees and service charges | 901 | 883 | 1,724 | 1,672 |
| Mortgage servicing fees | 263 | 257 | 524 | 505 |
| Gain on sales of loans | 330 | 702 | 676 | 1,380 |
| Other | 228 | 145 | 486 | 304 |
| Total non-interest income | 1,722 | 1,987 | 3,410 | 3,861 |
| Non-interest expense: |  |  |  |  |
| Compensation and benefits | 3,273 | 2,980 | 6,751 | 6,179 |
| Gain on real estate owned | $(1,120)$ | (306 ) | $(1,052)$ | (325 |
| Occupancy | 876 | 826 | 1,758 | 1,676 |
| Deposit insurance | 97 | 190 | 254 | 508 |
| Data processing | 249 | 352 | 495 | 707 |
| Other | 1,089 | 1,283 | 1,955 | 2,619 |
| Total non-interest expense | 4,464 | 5,325 | 10,161 | 11,364 |
| Income before income tax expense | 4,150 | 1,854 | 6,844 | 2,620 |

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$\left.\begin{array}{lllll}\text { Income tax expense } & 1,620 & 55 & 2,682 & 80 \\ \text { Net income } & 2,530 & 1,799 & 4,162 & 2,540 \\ \text { Preferred stock dividends and discount } & (524 & (547) & (1,057) & (1,023) \\ \text { Net income available to common shareholders } & \$ 2,006 & 1,252 & 3,105 & 1,517 \\ \text { Other comprehensive income (loss), net of tax } & \$ 192 & (1,373) & 372 & (1,518) \\ \text { Comprehensive income (loss) attributable to common Shareholders } & \$ 2,198 & (121) & 3,477 & (1\end{array}\right)$

See accompanying notes to consolidated financial statements.

## HMN FINANCIAL, INC. AND SUBSIDIARIES <br> Consolidated Statement of Stockholders' Equity

For the Six-Month Period Ended June 30, 2014
(unaudited)


See accompanying notes to consolidated financial statements.

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## HMN FINANCIAL, INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

(unaudited)
$\left.\begin{array}{llll} & \text { Six Months Ended } \\ & & \\ & \text { June 30, } & \\ \text { (Dollars in thousands) } & 2014 & 2013 \\ \text { Cash flows from operating activities: } & & \\ \text { Net income } & \$ 4,162 & 2,540 \\ \text { Adjustments to reconcile net income to cash provided by operating activities: } & & \\ \text { Provision for loan losses } & (3,788 & (520 & \\ \text { Depreciation } & 271 & 518 \\ \text { Amortization of premiums, net } & 8 & 51 \\ \text { Amortization of deferred loan fees } & (119 & ) & (117\end{array}\right)$
$\left.\begin{array}{lll}\text { Decrease in deposits } & (31,080) & (23,214) \\ \text { Redemption of preferred stock } & (10,000) & 0 \\ \text { Dividends to preferred stockholders } & (5,244 & 0 \\ \text { Proceeds from borrowings } & 0 & 10,000 \\ \text { Repayment of borrowings } & 0 & (80,000) \\ \text { Increase (decrease) in customer escrows } & 266 & (22\end{array}\right)$

See accompanying notes to consolidated financial statements.

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# HMN FINANCIAL, INC. AND SUBSIDIARIES 

## Notes to Consolidated Financial Statements

(unaudited)

## (1) HMN Financial, Inc.

HMN Financial, Inc. (HMN or the Company) is a stock savings bank holding company that owns 100 percent of Home Federal Savings Bank (the Bank). The Bank has a community banking philosophy and operates retail banking and loan production facilities in Minnesota and Iowa. The Bank has two wholly owned subsidiaries, Osterud Insurance Agency, Inc. (OIA), which offers financial planning products and services, and HFSB Property Holdings, LLC (HPH), which acts as an intermediary for the Bank in holding and operating certain foreclosed properties.

The consolidated financial statements included herein are for HMN, the Bank, OIA and HPH. All significant intercompany accounts and transactions have been eliminated in consolidation.

Certain amounts in the consolidated financial statements for prior years have been reclassified to conform with the current year presentation.

## (2) Basis of Preparation

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures necessary for a complete presentation of the consolidated balance sheets, consolidated statements of comprehensive income, consolidated statement of stockholders' equity and consolidated statements of cash flows in conformity with U.S. generally accepted accounting principles. However, all normal recurring adjustments which are, in the opinion of management, necessary for the fair presentation of the interim financial statements have been included. The results of operations for the six-month period ended June 30, 2014 are not necessarily indicative of the results which may be expected for the entire year.

## (3) New Accounting Standards

In January 2014, the FASB issued ASU 2014-04, Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40) Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. The

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amendments in this ASU clarify when a repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan. Under the amendment, physical possession occurs, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The ASU is intended to reduce diversity in practice and is effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The adoption of this ASU in the first quarter of 2015 is not anticipated to have a material impact on the Company's consolidated financial statements.

## (4) Derivative Instruments and Hedging Activities

The Company had commitments outstanding to extend credit to future borrowers that had not closed prior to the end of the quarter. The Company intends to sell these commitments, which are referred to as its mortgage pipeline. As commitments to originate or purchase loans enter the mortgage pipeline, the Company generally enters into commitments to sell the mortgage pipeline into the secondary market on a firm commitment or best efforts basis. The commitments to originate, purchase or sell loans on a firm commitment basis are derivatives and are recorded at market value. As a result of marking these derivatives to market for the period ended June 30, 2014, the Company recorded an increase in other assets of $\$ 26,000$, an increase in other liabilities of $\$ 13,000$ and a gain included in the gain on sales of loans of $\$ 13,000$. As a result of marking these derivatives to market for the period ended June 30 , 2013, the Company recorded a decrease in other assets of $\$ 14,000$, a decrease in other liabilities of $\$ 10,000$ and a loss included in the gain on sales of loans of $\$ 4,000$.

The current commitments to sell loans held for sale are derivatives that do not qualify for hedge accounting. As a result, these derivatives are marked to market and the related loans held for sale are recorded at the lower-of-cost-or-market. The Company recorded an increase in other liabilities of $\$ 64,000$ and a loss included in the gain on sales of loans of $\$ 64,000$ for the period ended June 30, 2014. The Company recorded a decrease in loans held for sale of $\$ 24,000$ and an increase in other assets of $\$ 24,000$ for the period ended June 30, 2013.

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## (5) Fair Value Measurements

ASC 820, Fair Value Measurements, establishes a framework for measuring the fair value of assets and liabilities using a hierarchy system consisting of three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets that the Company has the ability to access.

Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which significant assumptions are observable in the market.

Level 3 - Valuation is generated from model-based techniques that use significant assumptions not observable in the market and are used only to the extent that observable inputs are not available. These unobservable assumptions reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

The following table summarizes the assets and liabilities of the Company for which fair values are determined on a recurring basis as of June 30, 2014 and December 31, 2013.

Carrying value at June 30, 2014

|  |  | Level |  | Letal | 1 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Level 2 | Level |  |  |  |  |
| (Dollars in thousands) |  |  | 3 |  |  |
| Securities available for sale | $\$ 127,247$ | 0 | 127,247 | 0 |  |
| Mortgage loan commitments | 28 | 0 | 28 | 0 |  |
| Total | $\$ 127,275$ | 0 | 127,275 | 0 |  |

Carrying value at December 31, 2013
(Dollars in thousands)
$\begin{array}{llll} & \text { Letal } & \text { Level } & \text { Level } 2\end{array} \begin{aligned} & \text { Level } \\ & \\ & 1\end{aligned}$
$\begin{array}{lclll}\text { Securities available for sale } & \$ 107,956 & 0 & 107,956 & 0 \\ \text { Mortgage loan commitments } & 2 & 0 & 2 & 0 \\ \text { Total } & \$ 107,958 & 0 & 107,958 & 0\end{array}$

There were no transfers between Levels 1, 2, or 3 during the three or six month period ended June 30, 2014.

The Company may also be required, from time to time, to measure certain other financial assets at fair value on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from the application of the lower-of-cost-or-market accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis in the second quarter of 2014 that were still held at June 30, 2014, the following table provides the level of valuation assumptions used to determine each adjustment and the carrying value of the related individual assets or portfolios at June 30, 2014 and December 31, 2013.

Carrying value at June 30, 2014

| Three | Six |
| :--- | :--- |
| months | months |
| ended | ended |

$\begin{array}{lllllll} & & \text { Level } & & \text { Level } 2 & \text { Level } & \text { June 30, }\end{array}$ June 30,

|  |  |  |  | Total <br> Gains <br> (Losses) | Total <br> Gains <br> (Losses) |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Loans held for sale | $\$ 3,861$ | 0 | 3,861 | 0 | 62 | 64 |  |
| Mortgage servicing rights | 1,571 | 0 | 1,571 | 0 | 0 | 0 |  |
| Loans $^{(1)}$ | 12,099 | 0 | 12,099 | 0 | $(211$ | $)$ | $(344$ |
| Real estate, net ${ }^{(2)}$ | 3,476 | 0 | 3,476 | 0 | $(114$ | $)$ | $(214$ |
| Total | $\$ 21,007$ | 0 | 21,007 | 0 | $(263$ | $(494)$ |  |

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Carrying value at December 31, 2013

| (Dollars in thousands) | Total | Level | Level 2 | Level 3 | Year ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  | December |
|  |  |  |  |  | 31, 2013 |
|  |  |  |  |  | Total |
|  |  |  |  |  | Gains |
|  |  |  |  |  | (Losses) |
| Loans held for sale | \$ 1,502 | 0 | 1,502 | 0 | 21 |
| Mortgage servicing rights | 1,708 | 0 | 1,708 | 0 | 0 |
| Loans ${ }^{(1)}$ | 17,498 | 0 | 17,498 | 0 | (1,728 |
| Real estate, net ${ }^{(2)}$ | 6,898 | 0 | 6,898 | 0 | (429 |
| Total | \$27,606 | 0 | 27,606 | 0 | (2,136 |

(1) Represents the carrying value and related specific reserves on loans for which adjustments are based on the appraised value of the collateral. The carrying value of loans fully charged-off is zero.
${ }_{2}$ Represents the fair value and related losses of foreclosed real estate and other collateral owned that were measured
${ }^{(2)}$ at fair value subsequent to their initial classification as foreclosed assets.

## (6) Fair Value of Financial Instruments

Generally accepted accounting principles require interim reporting period disclosure about the fair value of financial instruments, including assets, liabilities and off-balance sheet items for which it is practicable to estimate fair value. The fair value hierarchy level for each asset and liability, as defined in note 5, have been included in the following table for June 30, 2014. The fair value estimates are made based upon relevant market information, if available, and upon the characteristics of the financial instruments themselves. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based upon judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. The estimated fair value of the Company's financial instruments as of June 30, 2014 and December 31, 2013 are shown below.

June 30, 2014

|  | Estimated Fair value hierarchy |  |  |  |  |  |  | Fair value hierarchy |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Contract | Carrying | Estimated |  |  |  |
| (Dollars in thousands) | amount | fair value | Level 1 | Level 2 | $\begin{aligned} & \text { Level } \\ & 3 \end{aligned}$ | amount | amount | fair value | Level 1 | Level 2 | $\begin{aligned} & \text { Level C } \\ & 3 \quad \text { an } \end{aligned}$ |

Financial assets:

December 31, 2013
Fair value hierarchy

Cash and $\begin{array}{lllllll}\text { cash } & \$ 81,202 & 81,202 & 81,202 & 120,686 & 120,686 & 120,686\end{array}$ equivalents Securities

| available for sale | 127,247 | 127,247 | 127,247 | 107,956 | 107,956 | 107,956 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans held for sale | 3,861 | 3,861 | 3,861 | 1,502 | 1,502 | 1,502 |
| Loans receivable, net | 367,667 | 367,403 | 367,403 | 384,615 | 388,263 | 388,263 |
| Federal |  |  |  |  |  |  |
| Home Loan <br> Bank stock | 777 | 777 | 777 | 784 | 784 | 784 |
| Accrued interest receivable | 1,742 | 1,742 | 1,742 | 1,953 | 1,953 | 1,953 |
| Financial liabilities: |  |  |  |  |  |  |
| Deposits | 522,853 | 522,853 | 522,853 | 553,930 | 553,930 | 553,930 |
| Accrued |  |  | 103 | 146 | 146 | 146 |

payable
Off-balance
sheet
financial
instruments:
Commitments
to extend 28
credit
Commitments
to sell loans (100 ) (100 )
5,932 (22 ) (22 )

## Cash and Cash Equivalents

The carrying amount of cash and cash equivalents approximates their fair value.

## Securities Available for Sale

The fair values of securities were based upon quoted market prices for identical or similar instruments in active markets.

## Loans Held for Sale

The fair values of loans held for sale were based upon quoted market prices for loans with similar interest rates and terms to maturity.

## Loans Receivable, net

The fair value of the loan portfolio, with the exception of the adjustable rate portfolio, was calculated by discounting the scheduled cash flows through the estimated maturity using anticipated prepayment speeds and using discount rates that reflect the credit and interest rate risk inherent in each loan portfolio. The fair value of the adjustable loan portfolio was estimated by grouping the loans with similar characteristics and comparing the characteristics of each group to the prices quoted for similar types of loans in the secondary market. This method of estimating fair value does not incorporate the exit-price concept of fair value prescribed by ASC 820, Fair Value Measurements and Disclosures.

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## Federal Home Loan Bank Stock

The carrying amount of FHLB stock approximates its fair value.

## Accrued Interest Receivable

The carrying amount of accrued interest receivable approximates its fair value since it is short-term in nature and does not present unanticipated credit concerns.

## Deposits

The fair value of demand deposits, savings accounts and certain money market account deposits is the amount payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. If the fair value of the fixed maturity certificates of deposit is calculated at less than the carrying amount, the carrying value of these deposits is reported as the fair value.

The fair value estimate for deposits does not include the benefit that results from the low cost funding provided by the Company's existing deposits and long-term customer relationships compared to the cost of obtaining different sources of funding. This benefit is commonly referred to as the core deposit intangible.

## Accrued Interest Payable

The carrying amount of accrued interest payable approximates its fair value since it is short-term in nature.

## Commitments to Extend Credit

The fair values of commitments to extend credit are estimated using the fees normally charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counter parties.

## Commitments to Sell Loans

The fair values of commitments to sell loans are estimated using the quoted market prices for loans with similar interest rates and terms to maturity.

## (7) Other Comprehensive Income (Loss)

Other comprehensive income (loss) is defined as the change in equity during a period from transactions and other events from nonowner sources. Comprehensive income (loss) is the total of net income and other comprehensive income (loss), which for the Company is comprised of unrealized gains and losses on securities available for sale. The components of other comprehensive income (loss) and the related tax effects were as follows:

| (Dollars in thousands) | For the three $2014$ | months | ended Jun $2013$ | $\text { ne } 30 \text {, }$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: | Before Tax tax effect | Net of | Before tax | Tax effect | Net of tax |
| Net unrealized gains (losses) arising during the period | \$312 120 | 192 | $(1,373)$ | 0 | $(1,373)$ |
| Other comprehensive income (loss) | \$312 120 | 192 | $(1,373)$ | 0 | $(1,373)$ |
| (Dollars in thousands) | For the six m 2014 | nths e | ded June 2013 | 30, |  |
| Securities available for sale: | Before Tax tax effect | Net of tax | Before tax | Tax effect | Net of tax |
| Net unrealized gains (losses) arising during the period | \$550 178 | 372 | $(1,518)$ | 0 | $(1,518)$ |
| Other comprehensive income (loss) | \$550 178 | 372 | $(1,518)$ | 0 | $(1,518)$ |

## (8) Securities Available For Sale

The following table shows the gross unrealized losses and fair value for the securities available for sale portfolio, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2014 and December 31, 2013.

June 30, 2014

| (Dollars in thousands) | Less than twelve months |  | Twelve months or more |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# ${ }_{\text {of }}$ Fair | Unrealized |  | Fair | Unrealized | Fair | Unrealized |
|  | Value Investments | Losses |  | Value | Losses | Value | Losses |
| Other marketable securities: |  |  |  |  |  |  |  |
| U.S. Government agency obligations | 6 \$27,928 | (71 ) | ) 2 | \$9,985 | (39 | ) $\$ 37,912$ | (110 |
| Corporate preferred stock | $0 \quad 0$ | 0 | 1 | 315 | (385 | ) 315 | (385 |
| Total temporarily impaired securities | 6 \$27,928 | (71 ) | ) 3 | \$10,299 | (424 | ) $\$ 38,227$ | (495 |

## (Dollars in thousands)

Other marketable securities:
$\left.\begin{array}{lllllllllll}\text { U.S. Government agency obligations } & 20 & \$ 93,390 & (637 & ) & 0 & \$ 0 & 0 & \$ 93,390 & (637 & ) \\ \text { Corporate preferred stock } & 0 & 0 & 0 & & 1 & 280 & (420 & ) & 280 & (420\end{array}\right)$

We review our investment portfolio on a quarterly basis for indications of impairment. This review includes analyzing the length of time and the extent to which the fair value has been lower than the cost, the market liquidity for the investment, the financial condition and near-term prospects of the issuer, including any specific events which may influence the operations of the issuer, and our intent and ability to hold the investment for a period of time sufficient to recover the temporary loss.

The unrealized losses reported for corporate preferred stock at June 30, 2014 related to a single trust preferred security that was issued by the holding company of a small community bank. Typical of most trust preferred issuances, the issuer has the ability to defer interest payments for up to five years with interest payable on the deferred balance. In October 2009, the issuer elected to defer its scheduled interest payments as allowed by the terms of the security agreement. The issuer's subsidiary bank has incurred operating losses due to increased provisions for loan losses but
still meets the regulatory requirements to be considered "well capitalized" based on its most recent regulatory filing. Based on a review of the issuer, it was determined that the trust preferred security was not other-than-temporarily impaired at June 30, 2014. The Company does not intend to sell the preferred stock and has the intent and ability to hold it for a period of time sufficient to recover the temporary loss. Management believes that the Company will receive all principal and interest payments contractually due on the security and that the decrease in the market value is primarily due to a lack of liquidity in the market for trust preferred securities and the deferral of interest by the issuer. Management will continue to monitor the credit risk of the issuer and may be required to recognize other-than-temporary impairment charges on this security in future periods.

A summary of securities available for sale at June 30, 2014 and December 31, 2013 is as follows:

| (Dollars in thousands) | Amortized <br> cost | Gross <br> unrealized | Gross <br> unrealized <br> losses | Fair <br> value |
| :--- | :--- | :--- | :--- | :--- |
| June 30, 2014: |  | gains |  |  |
| Mortgage-backed securities: |  |  |  |  |
| Federal Home Loan Mortgage Corporation (FHLMC) | $\$ 1,940$ | 131 | 0 | 2,071 |
| Federal National Mortgage Association (FNMA) | 1,709 | 98 | 0 | 1,807 |
|  | 3,649 | 229 | 0 | 3,878 |
| Other marketable securities: |  |  |  |  |
| U.S. Government agency obligations | 123,021 | 81 | $(110$ | $)$ |
| Corporate preferred stock | 700 | 0 | $(385$ | 122,992 |
| Corporate equity | 58 | 4 | 0 | 62 |
|  | 123,779 | 85 | $(495$ | 6 |
|  | $\$ 127,428$ | 314 | $(495$ | 123,369 |
|  |  |  |  | 127,247 |

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(Dollars in thousands)

December 31, 2013:
Mortgage-backed securities:

| FHLMC | $\$ 2,749$ | 183 | 0 | 2,932 |
| :--- | :---: | :--- | :--- | :--- |
| FNMA | 2,150 | 131 | 0 | 2,281 |
|  | 4,899 | 314 | 0 | 5,213 |
| Other marketable securities: |  |  |  |  |
| U.S. Government agency obligations | 103,030 | 1 | $(637$ | 102,394 |
| Corporate preferred stock | 700 | 0 | $(420$ | $)$ |
| Corporate equity | 58 | 11 | 0 | 69 |
| Corporate preferred stock | 103,788 | 12 | $(1,057$ | $)$ |
|  | $\$ 108,687$ | 326 | $(1,057$ | 102,743 |
|  |  |  |  | 107,956 |

The following table indicates amortized cost and estimated fair value of securities available for sale at June 30, 2014 based upon contractual maturity adjusted for scheduled repayments of principal and projected prepayments of principal based upon current economic conditions and interest rates.

|  | Amortized | Fair |
| :--- | :--- | :--- |
| (Dollars in thousands) | Cost | Value |
| Due less than one year | $\$ 110,502$ | 110,576 |
|  | 16,168 | 16,294 |
| Due after one year through five years | 700 | 315 |
| Due after ten years | 58 | 62 |
| No stated maturity | $\$ 127,428$ | 127,247 |
| Total |  |  |

The allocation of mortgage-backed securities in the table above is based upon the anticipated future cash flow of the securities using estimated mortgage prepayment speeds. The allocation of other marketable securities that have call features is based on the anticipated cash flows to the call date that it is anticipated that the security will be called, or to the maturity date if it is not anticipated to be called.

## (9) Loans Receivable, Net

A summary of loans receivable at June 30, 2014 and December 31, 2013 is as follows:

|  | June 30, |  |
| :--- | :--- | :--- |
| December |  |  |
| (Dollars in thousands) | 2014 | 31, 2013 |
| 1-4 family | $\$ 71,590$ | 76,467 |
| Commercial real estate: |  |  |
| Residential developments | 24,217 | 32,984 |
| Other | 163,798 | 161,466 |
| Consumer | 188,015 | 194,450 |
| Commercial business: | 54,831 | 53,423 |
| Construction industry | 5,908 | 6,334 |
| Other | 56,035 | 65,375 |
| Total loans | 61,943 | 71,709 |
| Less: | 376,379 | 396,049 |
| Unamortized discounts | 19 | 33 |
| Net deferred loan costs | $(3$ | 0 |
| Allowance for loan losses | 8,696 | 11,401 |
| Total loans receivable, net | $\$ 367,667$ | 384,615 |

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## (10) Allowance for Loan Losses and Credit Quality Information

The following tables summarize the allowance for loan losses for the periods ending June 30, 2014 and 2013:
$\begin{array}{lllll} & \text { (Dollars in thousands) } & \text { Commercial } & & \begin{array}{l}\text { Commercial } \\ \text { (Dansumer }\end{array} \\ & \text { Family } & \text { Real Estate } & & \text { Business }\end{array}$ Total
For the three months ended June 30, 2014 :
$\left.\begin{array}{lclllll}\text { Balance, March 31, } 2014 & \$ 1,712 & 4,543 & 1,186 & 1,649 & 9,090 \\ \text { Provision for losses } & 465 & (2,409 & ) & (1 & ) & (233\end{array}\right)(2,178)$

For the six months ended June 30, 2014:
$\begin{array}{llllll}\text { Balance, December 31, } 2013 & 1,628 & 6,458 & 1,106 & 2,209 & 11,401\end{array}$

| Provision for losses | 549 | $(3,602$ | $)$ | 99 | $(834$ | $(3,788)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Charge-offs | $(92$ | $)$ | $(936$ | $)$ | $(60$ | $)$ |
| Recoveries | 0 | 1,903 | 19 | 250 | $(1,089)$ |  |
| Balance, June 30, 2014 | $\$ 2,085$ | 3,823 | 1,164 | 1,624 | 8,696 |  |

Allocated to:

| Specific reserves | $\$ 404$ | 2,403 | 382 | 589 | 3,778 |
| :--- | :---: | :--- | :--- | :--- | :--- |
| General reserves | 1,224 | 4,055 | 724 | 1,620 | 7,623 |
| Balance, December 31, 2013 | $\$ 1,628$ | 6,458 | 1,106 | 2,209 | 11,401 |

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Allocated to:

|  | $\$ 761$ | 387 | 449 | 757 | 2,354 |
| :--- | :---: | :--- | :--- | :--- | :--- |
| Specific reserves | 1,324 | 3,436 | 715 | 867 | 6,342 |
| General reserves | $\$ 2,085$ | 3,823 | 1,164 | 1,624 | 8,696 |
| Balance, June 30, 2014 |  |  |  |  |  |
| Loans receivable at December 31, 2013: |  |  |  |  |  |
| Individually reviewed for impairment | $\$ 1,888$ | 17,190 | 917 | 1,281 | 21,276 |
| Collectively reviewed for impairment | 74,579 | 177,260 | 52,506 | 70,428 | 374,773 |
| Ending balance | $\$ 76,467$ | 194,450 | 53,423 | 71,709 | 396,049 |
|  |  |  |  |  |  |
| Loans receivable at June 30, 2014: |  |  |  |  |  |
| Individually reviewed for impairment | $\$ 2,338$ | 9,804 | 947 | 1,364 | 14,453 |
| Collectively reviewed for impairment | 69,252 | 178,211 | 53,884 | 60,579 | 361,926 |
| Ending balance | $\$ 71,590$ | 188,015 | 54,831 | 61,943 | 376,379 |



For the three months ended June 30, 2013:
$\left.\begin{array}{lcllll}\text { Balance, March 31, 2013 } & \$ 2,352 & 14,581 & 1,344 & 3,664 & 21,941 \\ \text { Provision for losses } & (293) & 85 & 133 & (445 & ) \\ \text { (520 }) \\ \text { Charge-offs } & (13 & ) & (759 & ) & (55\end{array}\right) \quad(556) \quad(1,383)$

For the six months ended June 30,
2013:
$\begin{array}{llllll}\text { Balance, December 31, } 2012 & 2,821 & 13,588 & 1,146 & 4,053 & 21,608\end{array}$

Provision for losses

| $(575)$ | 866 | 315 | $(1,126$ | $)$ |
| :--- | :--- | :--- | :--- | :--- |
| $(200)$ | $(910$ | $)$ | $(101$ | $)$ |
| $(556$ | $)$ | $(1,767)$ |  |  |

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Charge-offs
Recoveries
Balance, June 30, 2013

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The following table summarizes the amount of classified and unclassified loans at June 30, 2014 and December 31, 2013:


Commercial real estate:

| Residential developments | 0 | 10,319 | 0 | 0 | 10,319 | 13,898 | 24,217 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 229 | 9,171 | 0 | 0 | 9,400 | 154,398 | 163,798 |
| Consumer | 0 | 495 | 151 | 301 | 947 | 53,884 | 54,831 |

Commercial business:

| Construction industry | 0 | 445 | 0 | 0 | 445 | 5,463 | 5,908 |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 671 | 2,198 | 0 | 0 | 2,869 | 53,166 | 56,036 |
|  | $\$ 900$ | 28,098 | 1,007 | 301 | 30,306 | 346,073 | 376,379 |



Commercial real estate:

| Residential developments | 0 | 19,229 | 0 | 0 | 19,229 | 13,755 | 32,984 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 5,337 | 13,092 | 0 | 0 | 18,429 | 143,037 | 161,466 |
| Consumer | 0 | 524 | 152 | 240 | 916 | 52,507 | 53,423 |

Commercial business:

| Construction industry | 0 | 401 | 0 | 0 | 401 | 5,933 | 6,334 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 1,419 | 6,433 | 0 | 0 | 7,852 | 57,523 | 65,375 |
|  | $\$ 7,494$ | 46,666 | 474 | 240 | 54,874 | 341,175 | 396,049 |

Classified loans represent special mention, substandard, doubtful and loss loans. Loans classified as substandard are loans that are generally inadequately protected by the current net worth and paying capacity of the obligor, or by the collateral pledged, if any. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Loans classified as doubtful have the weaknesses of those classified as substandard, with additional characteristics that make collection in full on the basis of currently existing facts, conditions and values questionable, and there is a high possibility of loss. A loan classified as loss is considered uncollectible and of such little value that continuance as an asset on the balance sheet is not warranted. Loans classified as substandard or doubtful require the Bank to perform an analysis of the individual loan and charge-off any loans, or portion thereof, that are deemed uncollectible.

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The aging of past due loans at June 30, 2014 and December 31, 2013 is summarized as follows:

|  | 30-59 | 60-89 | 90 Days |  |  |  | Loans <br> 90 Days <br> or More |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Dollars in thousands) | Days | Days | or More |  | Total | Current | Total | | Past |
| :--- |

June 30, 2014
1-4 family
\$ 654
436
240
1,330
70,260
71,590
0

Commercial real estate:

| Residential <br> developments | 0 | 0 | 0 | 0 | 24,217 | 24,217 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 0 | 0 | 0 | 0 | 163,798 | 163,798 | 0 |
| Consumer | 545 | 182 | 105 | 832 | 53,999 | 54,831 | 0 |

Commercial business:

| Construction industry | 7 | 0 | 0 | 7 | 5,901 | 5,908 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 0 | 0 | 540 | 540 | 55,495 | 56,035 | 0 |
|  | $\$ 1,206$ | 618 | 885 | 2,709 | 373,670 | 376,379 | 0 |

December 31, 2013

| $1-4$ family | $\$$ | 1,542 | 128 | 322 | 1,992 | 74,475 | 76,467 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Commercial real estate:

| Residential <br> developments | 0 | 1,426 | 0 | 1,426 | 31,558 | 32,984 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 0 | 0 | 0 | 0 | 161,466 | 161,466 | 0 |
| Consumer | 418 | 256 | 57 | 731 | 52,692 | 53,423 | 0 |

Commercial business:

| Construction industry | 0 | 1,934 | 0 | 1,934 | 4,400 | 6,334 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 800 | 104 | 0 | 904 | 64,471 | 65,375 | 0 |
|  | $\$ 2,760$ | 3,848 | 379 | 6,987 | 389,062 | 396,049 | 0 |

Impaired loans include loans that are non-performing (non-accruing) and loans that have been modified in a troubled debt restructuring (TDR). The following table summarizes impaired loans and related allowances as of June 30, 2014 and December 31, 2013:
(Dollars in thousands)

| June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: |
| Unpaid |  | Unpaid |  |
| Recorded | Related | Recorded | Related |
| Principal |  | Principal |  |
| Investment | Allowance | Investment | Allowance |

Loans with no related allowance recorded:

| $1-4$ family | $\$ 165$ | 165 | 0 | 88 | 88 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Commercial real estate:

| Residential developments | 7,795 | 10,448 | 0 | 8,257 | 13,636 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 51 | 236 | 0 | 52 | 52 | 0 |
| Consumer | 443 | 447 | 0 | 487 | 491 | 0 |

Commercial business:

| Construction industry | 87 | 247 | 0 | 93 | 296 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 0 | 0 | 0 | 0 | 0 | 0 |

Loans with an allowance recorded:

| 1-4 family | 2,173 | 2,217 | 761 | 1,800 | 1,844 | 404 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate: |  |  |  |  |  |  |
| Residential developments | 1,089 | 1,096 | 229 | 7,994 | 12,725 | 2,260 |
| Other | 869 | 869 | 158 | 888 | 888 | 143 |


| Consumer | 504 | 520 | 449 | 429 | 429 | 382 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Commercial business:
Construction industry
Other

| 0 | 0 | 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1,277 | 1,829 | 757 | 1,188 | 1,984 | 589 |

Total:
1-4 family
Commercial real estate:

| Residential developments | 8,884 | 11,544 | 229 | 16,251 | 26,361 | 2,260 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 920 | 1,105 | 158 | 940 | 940 | 143 |
| Consumer | 947 | 967 | 449 | 916 | 920 | 382 |

Commercial business:

| Construction industry | 87 | 247 | 0 | 93 | 296 | 0 |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| Other | 1,277 | 1,829 | 757 | 1,188 | 1,984 | 589 |
|  | $\$ 14,453$ | 18,074 | 2,354 | 21,276 | 32,433 | 3,778 |

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The following table summarizes the average recorded investment and interest income recognized on impaired loans for the three and six months ended June 30, 2014 and 2013:

|  | For the three months <br> ended | For the six months <br> ended |
| :--- | :--- | :--- |
| (Dollars in thousands) | June 30, 2014 <br> Average Interest | June 30, 2014 <br> Average Interest |
|  | Recorded Income | RecordedIncome |

Loans with no related allowance recorded:

| 1-4 family | $\$ 508$ | 0 | 368 | 1 |
| :--- | :--- | :--- | :--- | :--- |
| Commercial real estate: |  |  |  |  |
| Residential developments | 7,454 | 26 | 7,722 | 34 |
| Other | 51 | 0 | 51 | 0 |
| Consumer | 457 | 1 | 467 | 2 |
| Commercial business: | 89 | 0 | 90 | 0 |
| Construction industry | 0 | 0 | 0 | 0 |
| Other |  |  |  |  |

Loans with an allowance recorded:
1-4 family
$\begin{array}{llll}1,883 & 6 & 1,855 & 17\end{array}$

Commercial real estate:

| Residential developments | 2,437 | 0 | 4,289 | 0 |
| :--- | :--- | :--- | :--- | :--- |
| Other | 872 | 8 | 877 | 16 |
| Consumer | 506 | 3 | 480 | 7 |

Commercial business:
Construction industry
Other

| 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- |
| 1,043 | 7 | 1,091 | 17 |

Total:
1-4 family
Commercial real estate:
Residential developments
$\begin{array}{llll}2,391 & 6 & 2,223 & 18\end{array}$

Other
Consumer

| 9,891 | 26 | 12,011 | 34 |
| :--- | :--- | :--- | :--- |
| 923 | 8 | 928 | 16 |
| 963 | 4 | 947 | 9 |

Commercial business:
Construction industry
Other

| 89 | 0 | 90 | 0 |
| :--- | :--- | :--- | :--- |
| 1,043 | 7 | 1,091 | 17 |
| $\$ 15,300$ | 51 | 17,290 | 94 |


|  | For the three months <br> ended | For the six months <br> ended |
| :--- | :--- | :--- |
|  | June 30, 2013 <br> Average Interest | June 30, 2013 <br> Average Interest |
| (Dollars in thousands) | Recorded Income | RecordedIncome |
|  | InvestmenRecognized |  | | InvestmerRecognized |
| :--- |

Total:

| 1-4 family | 4,304 | 23 | 4,432 | 47 |
| :--- | :---: | :---: | :---: | :---: |
| Commercial real estate: |  |  |  |  |
| Residential developments | 22,895 | 28 | 23,522 | 56 |
| Other | 2,783 | 5 | 2,995 | 11 |
| Consumer | 1,789 | 5 | 1,800 | 18 |
| Commercial business: | 117 | 0 | 136 | 0 |
| Construction industry | 1,840 | 11 | 1,965 | 19 |
| Other | $\$ 33,728$ | 72 | 34,850 | 151 |

At June 30, 2014 and December 31, 2013, non-accruing loans totaled $\$ 12.3$ million and $\$ 17.5$ million, respectively, for which the related allowance for loan losses was $\$ 1.9$ million and $\$ 3.4$ million, respectively. The decrease in the related allowance is due primarily to two related commercial real estate loans that were charged down and paid off during the first quarter of 2014. All of the interest income that was recognized for non-accruing loans was recognized using the cash basis method of income recognition. Non-accruing loans for which no specific allowance has been recorded, because management determined that the value of the collateral was sufficient to repay the loan, totaled $\$ 8.0$ million and $\$ 7.8$ million at June 30, 2014 and December 31, 2013, respectively. Non-accrual loans also include certain loans that have had terms modified in a TDR.

The non-accrual loans at June 30, 2014 and December 31, 2013 are summarized as follows:

|  | June 30, | December <br> 31, |
| :--- | :--- | :--- |
| (Dollars in thousands) | 2014 | 2013 |
|  |  |  |
|  | $\$ 2,056$ | $\$ 1,602$ |
| 1-4 family |  |  |
| Commercial real estate: |  | 14,146 |
| Residential developments <br> Other | 8,340 | 463 |
| Consumer | 707 | 737 |
| Commercial business: |  |  |
| Construction industry <br> Other | 87 | 93 |

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## \$12,291 \$ 17,496

At June 30, 2014 and December 31, 2013 there were loans included in loans receivable, net, with terms that had been modified in a TDR totaling $\$ 12.8$ million and $\$ 19.2$ million, respectively. For the loans that were restructured in the second quarter of 2014, no loans were classified but performing and $\$ 0.7$ million were non-performing at June 30 , 2014. Of the $\$ 0.2$ million in loans that were restructured in the second quarter of 2013 , no loans were classified but performing, and $\$ 0.2$ million were non-performing at June 30, 2013.

The following table summarizes TDRs at June 30, 2014 and December 31, 2013:

June 30, 2014
Non-
(Dollars in thousands)

| (Dollars in thousands) | Accrual |  |  | Accrual |  |  |  |
| :--- | :---: | :---: | :--- | :--- | :--- | :--- | :---: |
| 1-4 family | $\$ 282$ | 1,188 | 1,470 | 285 | 624 | 909 |  |
| Commercial real estate | 1,000 | 8,689 | 9,689 | 2,642 | 13,817 | 16,459 |  |
| Consumer | 240 | 527 | 767 | 180 | 533 | 713 |  |
| Commercial business | 640 | 232 | 872 | 673 | 475 | 1,148 |  |
|  | $\$ 2,162$ | 10,636 | 12,798 | 3,780 | 15,449 | 19,229 |  |

There were no material commitments to lend additional funds to customers whose loans were restructured or classified as nonaccrual at June 30, 2014 or December 31, 2013.

TDR concessions can include reduction of interest rates, extension of maturity dates, forgiveness of principal and/or interest due, or acceptance of real estate or other assets in full or partial satisfaction of the debt. Loan modifications are not reported as TDRs after 12 months if the loan was modified at a market rate of interest for comparable risk loans, and the loan is performing in accordance with the terms of the restructured agreement for the entire 12 month period. All loans classified as TDRs are considered to be impaired.

When a loan is modified as a TDR, there may be a direct, material impact on the loans within the balance sheet, as principal balances may be partially forgiven. The financial effects of TDRs are presented in the following table and represent the difference between the outstanding recorded balance pre-modification and post-modification, for the three month and six month periods ending June 30, 2014 and June 30, 2013.

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  |  |  | June 30, 2014 |  |  |  |
| (Dollars in thousands) | Pre- Number <br> of <br> Modification <br> Outstanding <br> Contracts Reorded |  |  | Post-modification <br> Outstanding <br> Recorded | Number <br> of modification Outstanding Contracts Recorded |  |  | Post- <br> modification <br> Outstanding <br> Recorded |
|  | Investment |  |  |  |  |  | vestment | Investment |
| Troubled debt restructurings: 1-4 family | 2 | \$ | 760 | 760 | 2 | \$ | 760 | 760 |
| Commercial real estate: |  |  |  |  |  |  |  |  |
| Other | 0 |  | 0 | 0 | 0 |  | 0 | 0 |
| Consumer | 2 |  | 62 | 46 | 4 |  | 155 | 140 |
| Commercial business: |  |  |  |  |  |  |  |  |
| Construction industry | 0 |  | 0 | 0 | 0 |  | 0 | 0 |
| Total | 4 | \$ | 822 | 806 | 6 | \$ | 915 | 900 |


|  | Three Months Ended |  |  | Six Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | June 30, 2013 |  |  | June 30, 2013 |  |  |
|  |  | Pre- | Post- |  | Pre- | Post- |
|  | Number of | modification | modification | Number of | modification |  |
|  |  | Outstanding | Outstanding |  | Outstanding | Outsta |
|  | Contracts | Recorded | Recorded | Contracts | Recorded | Recor |
|  |  | Investment | Investment |  | Investment | Invest |
| Troubled debt restructurings: |  |  |  |  |  |  |
| 1-4 family | 1 | \$193 | 200 | 1 | \$193 | 200 |
| Commercial real estate: |  |  |  |  |  |  |
| Other | 0 | 0 | 0 | 2 | 75 | 75 |
| Consumer | 1 | 3 | 3 | 5 | 117 | 118 |
| Commercial business: |  |  |  |  |  |  |
| Construction industry |  | 41 | 41 | 1 | 41 | 41 |
| Total | 3 | \$237 | 244 | 9 | \$426 | 434 |

Loans that were restructured within the 12 months preceding June 30, 2014 and June 30, 2013 and defaulted during the three and six months ended June 30, 2014 and June 30, 2013 are presented in the table below.
(Dollars in thousands)

| Three Months | Six Months |
| :--- | :--- |
| Ended | Ended |

June 30, 2014 June 30, 2014
Number Number
of Outstanding $\begin{aligned} & \text { Numer } \\ & \text { Recorded }\end{aligned}$
Recorded Recorded Investment
Contracts $\begin{gathered}\text { Resvestment } \\ \text { Contracts }\end{gathered}$

Troubled debt restructurings that subsequently defaulted:
1-4 family
$1 \$ 640 \quad 1 \$ 640$

Commercial real estate:
Residential developments
Other

| 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- |
| 0 | 0 | 0 | 0 |

Consumer
Commercial business:
Construction industry
Other
$0 \quad 0 \quad 0 \quad 0$

Total $\begin{array}{llllll}1 & \$ 640 & 1 & \$ 640\end{array}$
(Dollars in thousands)
Three Months Six Months
Ended Ended
June 30, 2013 June 30, 2013
$\begin{array}{ll}\text { Number } \\ \text { of } & \text { Nutstanding } \\ \text { Number } \\ \text { of }\end{array}$
of Recorded
Contracts $\begin{gathered}\text { Investment } \\ \text { Contracts } \\ \text { Investment }\end{gathered}$
Troubled debt restructurings that subsequently defaulted:
1-4 family
$2 \$ 187$
$2 \$ 187$
Commercial real estate:

| Residential developments | 2 | 608 | 2 | 608 |
| :--- | :--- | :--- | :--- | :--- |
| Other | 0 | 0 | 0 | 0 |
| Consumer | 0 | 0 | 0 | 0 |

Commercial business:
Construction industry
$0 \quad 0 \quad 0 \quad 0$

Other
$0 \quad 0 \quad 0 \quad 0$

Total
$\begin{array}{lllll}4 & \$ 795 & 4 & \$ 795\end{array}$

The Company considers a loan to have defaulted when it becomes 90 or more days past due under the modified terms, when it is placed in non-accrual status, when it becomes other real estate owned, or when it becomes non-compliant with some other material requirement of the modification agreement.

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Loans that were non-accrual prior to modification remain on non-accrual status for at least six months following modification. Non-accrual TDR loans that have performed according to the modified terms for six months may be returned to accrual status. Loans that were accruing prior to modification remain on accrual status after the modification as long as the loan continues to perform under the new terms.

TDRs are reviewed for impairment following the same methodology as other impaired loans. For loans that are collateral-dependent, the value of the collateral is reviewed and additional reserves may be added as needed. Loans that are not collateral-dependent may have additional reserves established if deemed necessary. The reserves for TDRs were $\$ 1.2$ million, or $13.6 \%$, of the total $\$ 8.7$ million in loan loss reserves at June 30, 2014 and $\$ 2.9$ million, or $25.6 \%$, of the total $\$ 11.4$ million in loan loss reserves at December 31, 2013.

## (11) Investment in Mortgage Servicing Rights

A summary of mortgage servicing activity is as follows:
\(\left.$$
\begin{array}{llll} & \begin{array}{l}\text { Six } \\
\text { Months } \\
\text { ended }\end{array} & \begin{array}{l}\text { Twelve } \\
\text { Months } \\
\text { ended }\end{array} & \begin{array}{l}\text { Six } \\
\text { Months } \\
\text { ended }\end{array} \\
\text { (Dollars in thousands) } & \begin{array}{l}\text { June } 30,\end{array} & \begin{array}{l}\text { December } \\
2014\end{array} & \begin{array}{l}\text { June } 30, \\
31,2013\end{array}
$$ <br>

2013\end{array}\right]\)\begin{tabular}{llll}
<br>
Mortgage servicing rights: \& \& \& <br>

| Balance, beginning of period |
| :--- |
| Originations |
| Amortization | \& 1,708 \& 1,732 \& 1,732 <br>

Balance, end of period \& $(249$ \& 568 \& 394 <br>
Fair value of mortgage servicing rights \& $\$ 1,571$ \& 1,708 \& 1,710 <br>
\hline
\end{tabular}

All of the loans being serviced were single family loans under the FNMA individual loan sale program. The following is a summary of the risk characteristics of the loans being serviced at June 30, 2014.

|  | Weighted | Weighted |  |
| :--- | :--- | :--- | :--- |
| Loan <br> Principal | Average | Average | Number <br> of |


|  | $\$ 201,997$ | 4.33 | $\%$ | 299 | 1,736 |
| :--- | :---: | :---: | :---: | :---: | :--- |
| Original term 30 year fixed rate |  |  |  |  |  |
| Original term 15 year fixed rate | 115,713 | 3.38 | $\%$ | 142 | 1,298 |
| Adjustable rate | 193 | 3.90 | $\%$ | 319 | 5 |

The gross carrying amount of mortgage servicing rights and the associated accumulated amortization at June 30, 2014 is presented in the following table. Amortization expense for mortgage servicing rights was $\$ 249,000$ and $\$ 331,000$ for the six months ended June 30, 2014 and 2013, respectively.

| (Dollars in thousands) | June 30, 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Accumulated | Unamortized |
|  | Carrying |  |  |
|  |  | Amortization | Amount |
|  | Amount |  |  |
| Mortgage servicing rights | \$3,604 | (2,033 | 1,571 |
| Total | \$3,604 | (2,033 | 1,571 |

June 30,
2013
Gross
Accumulated Unamortized
(Dollars in thousands)
Carrying
Amortization Amount
Amount
Mortgage servicing rights $\$ 3,684 \quad(1,889) \quad 1,795$
Total $\$ 3,684 \quad(1,889) \quad 1,795$

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The following table indicates the estimated future amortization expense for amortized mortgage servicing rights:

|  | Estimated |
| :--- | :--- |
| (Dollars in thousands) | Amortization |
|  | Expense |
| Year ending December 31, |  |
| 2014 | $\$ 211$ |
| 2015 | 409 |
| 2016 | 363 |
| 2017 | 275 |
| 2018 | 173 |
| Thereafter | 140 |
|  | $\$ 1,571$ |

Projections of amortization are based on existing asset balances and the existing interest rate environment as of June 30, 2014. The Company's actual experiences may be significantly different depending upon changes in mortgage interest rates and other market conditions.

## (12) Earnings per Common Share

The following table reconciles the weighted average shares outstanding and the earnings available to common shareholders used for basic and diluted earnings per share:

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands, except per share data) | 2014 | 2013 | 2014 | 2013 |
| Weighted average number of common shares outstanding used in basic earnings per common share calculation | 4,053 | 3,991 | 4,046 | 3,993 |
| Net dilutive effect of: |  |  |  |  |
| Options | 478 | 285 | 488 | 176 |
| Restricted stock awards | 57 | 40 | 54 | 45 |
| Weighted average number of shares outstanding adjusted for effect of dilutive securities | 4,588 | 4,316 | 4,588 | 4,214 |
| Income available to common shareholders | \$2,006 | 1,252 | 3,105 | 1,517 |
| Basic earnings per common share | \$0.50 | 0.32 | 0.77 | 0.38 |

Diluted earnings per common share
$\begin{array}{llll}\$ 0.44 & 0.30 & 0.68 & 0.36\end{array}$

## (13) Regulatory Capital and Regulatory Oversight

On July 21, 2011, the Office of Thrift Supervision (the OTS) was integrated into the Office of the Comptroller of the Currency (the OCC), which became the Bank's primary banking regulator, and the primary banking regulator for the Company became the Federal Reserve Board (the FRB).

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

The Bank entered into a written Supervisory Agreement with the OTS, effective February 22, 2011, that primarily related to the Bank's financial performance and credit quality issues. In addition, the OCC established an Individual Minimum Capital Requirement (IMCR) for the Bank, effective December 31, 2011. An IMCR requires a bank to establish and maintain levels of capital greater than those generally required for a bank to be classified as "well-capitalized." Effective February 11, 2014, the OCC terminated the Supervisory Agreement and the IMCR to which the Bank was subject.

The Company also entered into a written Supervisory Agreement with the OTS effective February 22, 2011. As required by the Supervisory Agreement, the Company submitted an updated two year consolidated capital plan in January of 2014. The Company was required to operate within the parameters of that capital plan and was required to monitor and submit periodic reports on its compliance with the plan. In addition, without the consent of the FRB, the Company could not incur or issue any debt, guarantee the debt of any entity, declare or pay any cash dividends or repurchase any of the Company's capital stock, enter into any new contractual arrangement or renew or extend any existing arrangement related to compensation or benefits with any director or officer, or make any golden parachute payments. Effective May 1, 2014, the FRB terminated the Supervisory Agreement to which the Company was subject.

Quantitative measures established by regulations to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of Tier I (Core) capital, and Risk-based capital (as defined in the regulations) to total assets (as defined).

On June 30, 2014, the Bank's tangible assets were $\$ 608.6$ million, its adjusted total assets were $\$ 598.0$ million, and its risk-weighted assets were $\$ 387.3$ million. The following table presents the Bank's capital amounts and ratios at June 30,2014 for actual capital, required capital and excess capital, including ratios in order to qualify as being well capitalized under the Prompt Corrective Actions regulations.


Plus:
Net unrealized losses on
certain securities available for 302
sale
Less:
Disallowed servicing and tax assets
Tier I or core capital
$(10,940)$

| (Dollars in thousands) | Amount | Percent of Assets ${ }^{(2)}$ | Amount | Percent of <br> Assets <br> (2) | Amount | Percent of Assets ${ }^{(2)}$ | Amount | Percent of Assets ${ }^{(2)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank stockholder's equity | \$77,020 |  |  |  |  |  |  |  |

Tier I capital to adjusted total assets

Tier I capital to risk-weighted 66,382 assets
Plus:
Allowable allowance for loan 4,889
losses

| $\$ 71,271$ | $\$ 30,982$ | $\$ 40,288$ | 38,728 |
| :--- | :--- | :--- | :--- |

Risk-based capital
$\begin{array}{llllllll}\text { Risk-based capital to } & 18.40 & \% & 8.00 & \% & 10.40 & \% & 10.00\end{array}$ risk-weighted assets
(1) Under recently issued final rules, revised requirements will be phased in commencing January 1, 2015, as described below.
Based upon the Bank's adjusted total assets for the purpose of the tangible and core capital ratios and risk-weighted assets for the purpose of the risk-based
capital ratio.

Management believes that, as of June 30, 2014, the Bank's capital ratios were in excess of those quantitative capital ratio standards set forth under the current prompt corrective action regulations described above. However, there can be no assurance that the Bank will continue to maintain such status in the future, under the current rules or new rules described below. The OCC has extensive discretion in its supervisory and enforcement activities, and can adjust the requirement to be "well-capitalized" in the future.

The capital requirements of the Company and the Bank will be affected in the future by regulatory changes approved in the final rules issued in July 2013 by the FRB and the OCC to establish an integrated regulatory capital framework for implementing the Basel III reforms of the Basel Committee on Banking Supervision for the Bank of International Settlements. The new requirements, which will be effective beginning on January 1, 2015, will, among other things, apply a strengthened set of capital requirements to both the Bank and the Company, including new requirements relating to common equity as a component of core capital and as a "capital conservation buffer" against risk, and a higher minimum core capital requirement, and will revise the rules for calculating risk-weighted assets for purposes of such requirements. The final rules make corresponding revisions to the prompt corrective action framework. Under the final rules, certain changes including the new capital ratio and buffer requirements will be phased in incrementally, with full implementation scheduled for January 1, 2019. The Company believes that the impact that these new capital standards will have on the Bank's and Company's capital positions will not be material when they are implemented on January 1, 2015.

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## (14) Preferred Stock

The Company's certificate of incorporation authorizes the issuance of up to 500,000 shares of preferred stock, and on December 23, 2008, the Company completed the sale of 26,000 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the "Preferred Stock") to the United States Treasury. The Preferred Stock has a liquidation value of $\$ 1,000$ per share and a related warrant was also issued to purchase 833,333 shares of HMN common stock at an exercise price of $\$ 4.68$ per share. The transaction was part of the United States Treasury's Capital Purchase Program under the Emergency Economic Stabilization Act of 2008. Under the terms of the certificate of designations for the Preferred Stock, dividend payments may be deferred, but the dividend is cumulative and compounds quarterly during the deferral period. In addition, if the Company fails to pay dividends for six quarters, whether or not consecutive, the holders of the Preferred Stock have the right to appoint two representatives to the Company's board of directors. Treasury did not exercise this right. While dividends on the Preferred Stock are in arrears, no dividend may be paid on the common stock of the Company.

On May 15, 2014 the Company paid a dividend of $\$ 201.71$ per share on the Company's outstanding Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the Preferred Stock). The amount of the dividend represented all accrued and unpaid dividends on the Preferred Stock for all past dividend periods and for the dividend period ended on May 14, 2014. On May 15, 2014, the Company also redeemed 10,000 shares of outstanding Preferred Stock on a pro rata basis at $\$ 1,000$ per share. Following the redemption, 16,000 shares of Preferred Stock remain outstanding.

On July 22, 2014, the Company's Board of Directors declared a dividend of $\$ 22.50$ per share on the Company's outstanding Preferred Stock. The amount of the dividend represents all accrued and unpaid dividends for the dividend period ending on August 14, 2014. The dividend of $\$ 360,000$ will be payable on August 15, 2014 to holders of record of the Preferred Stock on August 1, 2014.

Treasury continues to hold the warrant to purchase 833,333 shares of the Company's common stock at an exercise price of $\$ 4.68$, which Treasury may sell in its discretion at any time, subject to applicable securities laws and the Company's right to repurchase the warrant at fair market value under the terms of the Company's agreements with Treasury. The warrant may be exercised at any time over its ten-year term, which expires on December 23, 2018, and Treasury has agreed not to exercise any voting rights received by acquiring common stock on the exercise of the warrant.

## (15) Commitments and Contingencies

The Bank issued standby letters of credit which guarantee the performance of customers to third parties. The standby letters of credit issued and available at June 30, 2014 were approximately $\$ 1.7$ million, expire over the next twenty-four months, and are collateralized primarily with commercial real estate mortgages. Since the conditions under which the Bank is required to fund the standby letters of credit may not materialize, the cash requirements are
expected to be less than the total outstanding commitments.

## (16) Business Segments

The Bank has been identified as a reportable operating segment in accordance with the provisions of ASC 280. HMN did not meet the quantitative thresholds for determining reportable segments and, therefore, is included in the "Other" category.

The Company evaluates performance and allocates resources based on the segment's net income, return on average assets and equity. Each corporation is managed separately with its own officers and board of directors, some of whom may overlap between the corporations.

The following table sets forth certain information about the reconciliation of reported profit or loss and assets for each of the Company's reportable segments.

| (Dollars in thousands) | Home | Other | Eliminations | Consolidated Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Federal |  |  |  |
|  | Savings |  |  |  |
|  | Bank |  |  |  |

At or for the six months ended June 30, 2014:
Interest income - external customers
Non-interest income - external customers
Intersegment interest income
Intersegment non-interest income
Interest expense
Other non-interest expense
Income tax expense
Net income
Total assets

| $\$ 10,447$ | 0 | 0 | 10,447 |
| :--- | :--- | :--- | :--- |
| 3,410 | 0 | 0 |  |
| 0 | 1 | $(1$ | $)$ |
| 90 | 4,315 | 0 |  |
| 64,405 | $)$ | 0 |  |
| 641 | 0 | $(1$ | $)$ |
| 9,852 | 399 | $(90$ | $)$ |
| 2,927 | $(245$ | $)$ | 0,161 |
| 4,315 | 4,162 | $(4,315$ | 2,682 |
| 608,928 | 79,706 | $(78,752$ | $)$ |
| , 162 |  |  |  |

At or for the six months ended June 30, 2013:
Interest income - external customers
Non-interest income - external customers
Intersegment interest income
Intersegment non-interest income
Interest expense
Other non-interest expense
Income tax expense
Net income
Total assets

| $\$ 12,110$ | 0 | 0 | 12,110 |
| :--- | :--- | :--- | :--- |
| 3,861 | 0 | 0 |  |
| 0 | 1 | $(1$ | $)$ |
| 9,861 |  |  |  |
| 92 | 3,009 | $(3,101$ | $)$ |
| 2,508 | 0 | $(1$ | $)$ |
| 11,064 | 392 | $(92$ | $)$ |
| 0 | 80 | 0 | 11,364 |
| 3,011 | 2,538 | $(3,009$ | 80 |
| 560,908 | 65,021 | $(64,955$ | $)$ |

At or for the quarter ended June 30, 2014:
Interest income - external customers
Non-interest income - external customers

| $\$ 5,020$ | 0 | 0 | 5,020 |
| :--- | :--- | :--- | :--- |
| 1,722 | 0 | 0 |  |
| 0 | 1 | $(1,722$ |  |
| 45 | 2,601 | $(2,646$ | $)$ |
| 307 | 0 | $(1)$ | 0 |
| 4,318 | 191 | $(45$ | $)$ |
| 1,739 | $(119$ | $)$ | 4,464 |
| 2,601 | 2,530 | $(2,601$ | $)$ |
| 608,928 | 79,706 | $(78,752$ | $)$ |
| 60930 |  |  |  |

At or for the quarter ended June 30, 2013:

| Interest income - external customers | $\$ 5,787$ | 0 | 0 | 5,787 |
| :--- | :--- | :--- | :--- | :--- |
| Non-interest income - external customers | 1,987 | 0 | 0 | 1,987 |
| Intersegment interest income | 0 | 1 | $(1)$ | 0 |
| Intersegment non-interest income | 46 | 2,026 | $(2,072$ | $)$ |
| Interest expense | 1,115 | 0 | 0 | 1,115 |
| Other non-interest expense | 5,199 | 172 | $(46$ | $)$ |
| Income tax expense | 0 | 55 | 0 | 55 |
| Net income | 2,026 | 1,799 | $(2,026$ | $)$ |
| Total assets | 560,908 | 65,021 | $(64,955$ | $)$ |

## Item 2:

## HMN FINANCIAL, INC.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

## OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Forward-looking Information

This quarterly report and other reports filed by the Company with the Securities and Exchange Commission may contain forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are often identified by such forward-looking terminology as "expect," "intend," "look," "believe," "anticipate," "estimate," "project," "seek," "may," "will," "would," "could," "should," "trend," "ta similar statements or variations of such terms and include, but are not limited to, those relating to increasing our core deposit relationships, improving credit quality, reducing non-performing assets, reducing expense and generating improved financial results; the adequacy and amount of available liquidity and capital resources to the Bank; the Company's liquidity and capital requirements; our expectations for core capital and our strategies and potential strategies for improvement thereof; changes in the size of the Bank's loan portfolio; the amount of the Bank's non-performing assets and the appropriateness of the allowance therefor; future losses on non-performing assets; the amount and mix of interest-earning assets; the amount and mix of brokered and other deposits; the availability of alternate funding sources; the payment of dividends by HMN, including Preferred Stock dividends; the future outlook for the Company; the amount of deposits that will be withdrawn from checking and money market accounts and how the withdrawn deposits will be replaced; the projected changes in net interest income based on rate shocks; the range that interest rates may fluctuate over the next twelve months; the net market risk of interest rate shocks; the future outlook for the issuer trust preferred securities held by the Bank; the ability of the Bank to pay dividends to HMN and the redemption of any outstanding Preferred Stock; evaluation of any future redemption of any outstanding Preferred Stock and the factors upon which such matter is likely to depend; the ability to remain well capitalized under revised capital rules; the expected impact of new Basel III and the Dodd Frank Act capital standards on the Bank's and the Company's capital positions; and compliance by the Company and the Bank with regulatory standards generally (including the Bank's status as "well-capitalized") and other supervisory directives or requirements to which the Company or the Bank are or may become expressly subject, specifically, and possible responses of the Office of the Comptroller of the Currency (OCC), Federal Reserve Bank (FRB), the Bank, and the Company to any failure to comply with any such regulatory standard, directive or requirement.

A number of factors could cause actual results to differ materially from the Company's assumptions and expectations. These include but are not limited to the adequacy and marketability of real estate and other collateral securing loans to borrowers; federal and state regulation and enforcement; possible legislative and regulatory changes, including changes to regulatory capital rules; the ability of the Bank to comply with other applicable regulatory capital requirements; enforcement activity of the OCC and FRB in the event of our non-compliance with any applicable regulatory standard or requirement; adverse economic, business and competitive developments such as shrinking interest margins, reduced collateral values, deposit outflows, changes in credit or other risks posed by the Company's
loan and investment portfolios, changes in costs associated with alternate funding sources, including changes in collateral advance rates and policies of the Federal Home Loan Bank, technological, computer-related or operational difficulties, results of litigation, and reduced demand for financial services and loan products; changes in accounting policies and guidelines, or monetary and fiscal policies of the federal government or tax laws; international economic developments; the Company's access to and adverse changes in securities markets; the market for credit related assets; the future operating results, financial condition, cash flow requirements and capital spending priorities of the Company and the Bank; the availability of internal and, as required, external sources of funding; or other significant uncertainties. Additional factors that may cause actual results to differ from the Company's assumptions and expectations include those set forth in the Company's most recent filings on Forms $10-\mathrm{K}$ and $10-\mathrm{Q}$ with the Securities and Exchange Commission. All forward-looking statements are qualified by, and should be considered in conjunction with, such cautionary statements. For additional discussion of the risks and uncertainties applicable to the Company, see the "Risk Factors" sections of the Company's Annual Report on Form 10-K for the year ended December 31, 2013 and Part II, Item 1A of its subsequently filed Quarterly Reports on Form 10-Q.

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All statements in this quarterly report on Form $10-\mathrm{Q}$, including forward-looking statements, speak only as of the
date hereof, and we undertake no duty to update any of the forward-looking statements after the date of this quarterly report on Form 10-Q.

## General

The earnings of the Company are primarily dependent on the Bank's net interest income, which is the difference between interest earned on loans and investments, and the interest paid on interest-bearing liabilities such as deposits, FHLB advances, and FRB borrowings. The difference between the average rate of interest earned on assets and the average rate paid on liabilities is the "interest rate spread." Net interest income is produced when interest-earning assets equal or exceed interest-bearing liabilities and there is a positive interest rate spread. Net interest income and net interest rate spread are affected by changes in interest rates, the volume and mix of interest-earning assets and interest-bearing liabilities, and the level of non-performing assets. The Company's net income is also affected by the generation of non-interest income, which consists primarily of gains or losses from the sale of securities, gains from the sale of loans, fees for servicing mortgage loans, and the generation of fees and service charges on deposit accounts. The Bank incurs expenses in addition to interest expense in the form of salaries and benefits, occupancy expenses, provisions for loan losses, and amortization of mortgage servicing assets. The earnings of financial institutions, such as the Bank, are also significantly affected by prevailing economic and competitive conditions, particularly changes in interest rates, government monetary and fiscal policies, and regulations of various regulatory authorities. Lending activities are influenced by the demand for and supply of business credit, single family and commercial properties, competition among lenders, the level of interest rates and the availability of funds. Deposit flows and costs of deposits are influenced by prevailing market rates of interest on competing investments, account maturities and the levels of personal income and savings.

Between 2008 and 2011, the Company's commercial business and commercial real estate loan portfolios required significant charge-offs due primarily to decreases in the estimated value of the underlying collateral supporting the loans and the related provision for loan losses increased significantly during these years, relative to prior periods. Beginning in 2012 and continuing into 2014, commercial real estate values stabilized and the economy improved and fewer charge-offs were recorded than in the corresponding periods prior to 2012. In addition, non-performing assets and expenses associated with real estate owned declined during this period, which had a positive effect on earnings.

## Critical Accounting Estimates

Critical accounting policies are those policies that the Company's management believes are the most important to understanding the Company's financial condition and operating results. These critical accounting policies often involve estimates and assumptions that could have a material impact on the Company's financial statements. The Company has identified the following critical accounting policies that management believes involve the most difficult, subjective, and/or complex judgments that are inherently uncertain. Therefore, actual financial results could differ significantly depending upon the estimates, assumptions and other factors used.

The allowance for loan losses is based on periodic analysis of the loan portfolio. In this analysis, management considers factors including, but not limited to, specific occurrences of loan impairment, changes in the size of the portfolios, national and regional economic conditions such as unemployment data, loan portfolio composition, loan delinquencies, local economic growth rates, historical experience and observations made by the Company's ongoing internal audit and regulatory exam processes. Loans are charged off to the extent they are deemed to be uncollectible. The Company has established separate processes to determine the appropriateness of the loan loss allowance for its homogeneous single-family and consumer loan portfolios and its non-homogeneous loan portfolios. The determination of the allowance on the homogeneous single-family and consumer loan portfolios is calculated on a pooled basis with individual determination of the allowance of all non-performing loans. The determination of the allowance for the non-homogeneous commercial, commercial real estate, and multi-family loan portfolios involves assigning standardized risk ratings and loss factors that are periodically reviewed. The loss factors are estimated based on the Company's own loss experience and are assigned to all loans without identified credit weaknesses. For each non-performing loan, the Company also performs an individual analysis of impairment that is based on the expected cash flows or the value of the assets collateralizing the loans and establishes any necessary reserves or charges off all loans or portion thereof that are deemed uncollectable.

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The appropriateness of the allowance for loan losses is dependent upon management's estimates of variables affecting valuation, appraisals of collateral, evaluations of performance and status, and the amounts and timing of future cash flows expected to be received on impaired loans. Such estimates, appraisals, evaluations and cash flows may be subject to frequent adjustments due to changing economic prospects of borrowers or properties. The estimates are reviewed periodically and adjustments, if any, are recorded in the provision for loan losses in the periods in which the adjustments become known. Because of the size of some loans, changes in estimates can have a significant impact on the loan loss provision. The allowance is allocated to individual loan categories based upon the relative risk characteristics of the loan portfolios and the actual loss experience. The Company increases and decreases its allowance for loan losses by charging or crediting the provision for loan losses against income. The methodology for establishing the allowance for loan losses takes into consideration probable losses that have been identified in connection with specific loans as well as probable losses in the loan portfolio for which additional specific reserves are not required. Although management believes that based on current conditions the allowance for loan losses is maintained at an appropriate amount to provide for probable loan losses inherent in the portfolio as of the balance sheet date, future conditions may differ substantially from those anticipated in determining the allowance for loan losses and adjustments may be required in the future.

## Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. These calculations are based on many complex factors including estimates of the timing of reversals of temporary differences, the interpretation of federal and state income tax laws and a determination of the differences between the tax and the financial reporting basis of assets and liabilities. Actual results could differ significantly from the estimates and interpretations used in determining the current and deferred income tax liabilities.

The Company maintains significant net deferred tax assets for deductible temporary differences, the largest of which relates to the allowance for loan and real estate losses and net operating loss carry forwards. For income tax purposes, only net charge-offs are deductible, not the entire provision for loan losses. Under U.S. generally accepted accounting principles, a valuation allowance is required to be recognized if it is "more likely than not" that the deferred tax asset will not be realized. The determination of whether the deferred tax assets are realizable is highly subjective and dependent upon management's judgment and evaluation of both positive and negative evidence, including the forecasts of future income, tax planning strategies and assessments of the current and future economic and business conditions. The Company considers both positive and negative evidence regarding the ultimate realization of deferred tax assets. Positive evidence includes the Company's cumulative net income in the prior three years period, the ability to implement tax planning strategies to accelerate taxable income recognition, and the probability that taxable income will be generated in future periods. Negative evidence includes the general business and economic environment. In the second quarter of 2010, the Company recorded a valuation allowance against the entire deferred tax asset balance and the Company continued to maintain a valuation reserve against the entire deferred tax asset balance until December 31,2013 , when the entire valuation reserve was eliminated. The determination to eliminate the valuation reserve was

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based primarily upon the existence of a three-year cumulative net income and expectations of future taxable income. It is possible that future conditions may differ substantially from those anticipated in eliminating the valuation allowance on deferred tax assets and adjustments may be required in future periods.

Determining the ultimate settlement of any tax position requires significant estimates and judgments in arriving at the amount of tax benefits to be recognized in the financial statements. It is possible that the tax benefits realized upon the ultimate resolution of a tax position may result in tax benefits that are significantly different from those estimated.

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# RESULTS OF OPERATIONS FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30,2014 COMPARED TO THE SAME PERIODS ENDED JUNE 30, 2013 

## Net Income

Net income for the second quarter of 2014 was $\$ 2.5$ million, an increase of $\$ 0.7$ million, compared to net income of $\$ 1.8$ million for the second quarter of 2013. The net income available to common shareholders was $\$ 2.0$ million for the second quarter of 2014 , an increase of $\$ 0.7$ million from the net income available to common shareholders of $\$ 1.3$ million for the second quarter of 2013. Diluted earnings per common share for the second quarter of 2014 were $\$ 0.44$, an increase of $\$ 0.14$ from the diluted earnings per common share of $\$ 0.30$ for the second quarter of 2013. The increase in net income in the second quarter of 2014 was primarily due to a $\$ 1.7$ million decrease in the provision for loan losses due to the continued improvement in the credit quality of the commercial real estate loan portfolio. In addition, a $\$ 0.8$ million increase in the gain on real estate owned contributed to the increase in net income between the periods. These increases in net income were partially offset by a $\$ 0.3$ million decrease in non-interest income primarily due to a decrease in the gain on sales of loans. Income tax expense also increased $\$ 1.6$ million between the periods due to the increased income and the recapture of the deferred tax asset valuation reserve in the fourth quarter of 2013, which resulted in regular income tax expense being recorded in the second quarter of 2014.

Net income was $\$ 4.2$ million for the six month period ended June 30, 2014, an increase of $\$ 1.7$ million, or $63.9 \%$, compared to the net income of $\$ 2.5$ million for the six month period ended June 30, 2013. The net income available to common shareholders was $\$ 3.1$ million for the six month period ended June 30, 2014, an increase of $\$ 1.6$ million, or $104.7 \%$, compared to the net income available to common shareholders of $\$ 1.5$ million for the same period of 2013. Diluted earnings per common share for the six month period ended June 30 , 2014 was $\$ 0.68$, an increase of $\$ 0.32$ per share compared to the diluted earnings per common share of $\$ 0.36$ for the same period in 2013. The increase in net income for the six month period ended June 30, 2014 was primarily due to a $\$ 3.3$ million decrease in the provision for loan losses due to the continued improvement in the credit quality of the commercial real estate loan portfolio. In addition, a $\$ 0.7$ million increase in the gain on real estate owned and a $\$ 0.7$ million decrease in other non-interest expenses as a result of a decrease in legal and other professional fees contributed to the increase in net income between the periods. These improvements in net income were partially offset by a $\$ 0.5$ million decrease in non-interest income primarily due to a decrease in the gain on sales of loans between the periods. Income tax expense also increased $\$ 2.6$ million between the periods due to the increased income and the recapture of the deferred tax asset valuation reserve in the fourth quarter of 2013, which resulted in regular income tax expense being recorded in 2014.

## Net Interest Income

Net interest income was $\$ 4.7$ million for the second quarter of 2014, the same as the second quarter of 2013. Interest income was $\$ 5.0$ million for the second quarter of 2014 , a decrease of $\$ 0.8$ million, or $13.3 \%$, from $\$ 5.8$ million for the same period in 2013. Interest income decreased between the periods primarily because of the change in the mix of average interest-earning assets held and also because of a decrease in average yields earned between the periods. While the average interest-earning assets increased $\$ 19.8$ million between the periods, the average interest-earning assets held in lower yielding cash and investments increased $\$ 58.8$ million and the amount of average interest-earning assets held in higher yielding loans decreased $\$ 39.0$ million between the periods. The decrease in the average

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outstanding loans between the periods was primarily the result of a decrease in the commercial loan portfolio, which occurred primarily because of loan prepayments or non-renewals as a result of the Company's focus on improving credit quality, decreasing loan concentrations, and managing net interest margin. The average yield earned on interest-earning assets was $3.41 \%$ for the second quarter of 2014, a decrease of 66 basis points from the $4.07 \%$ average yield for the second quarter of 2013. The decrease in average yield is due to the change in the mix of assets held and the continued low short-term interest rate environment that existed during the second quarter of 2014.

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Interest expense was $\$ 0.3$ million for the second quarter of 2014, a decrease of $\$ 0.8$ million, or $72.6 \%$, compared to $\$ 1.1$ million for the second quarter of 2013. Interest expense decreased primarily because of the change in the mix of the average interest-bearing liabilities held between the periods and also because of a decrease in the average rate. While the average interest-bearing liabilities and non-interest deposits increased $\$ 8.6$ million between the periods, the average interest-bearing liabilities held in higher rate borrowings and brokered certificates of deposits decreased $\$ 63.5$ million and the amount of interest-bearing liabilities held in other lower rate and non-interest deposit accounts increased $\$ 72.1$ million between the periods. The decrease in borrowings and brokered certificates of deposits between the periods was the result of using the proceeds from loan principal payments to fund maturing borrowings and brokered certificates of deposits. Interest expense also decreased because of the lower interest rates paid on money market accounts and certificates of deposits. The decreased rates paid were the result of the change in the mix of liabilities held and the low interest rate environment that continued to exist during the second quarter of 2014. The average interest rate paid on interest-bearing liabilities was $0.23 \%$ for the second quarter of 2014, a decrease of 62 basis points from the $0.85 \%$ average interest rate paid in the second quarter of 2013.

Net interest margin (net interest income divided by average interest-earning assets) for the second quarter of 2014 was $3.20 \%$, a decrease of 8 basis points, compared to $3.28 \%$ for the second quarter of 2013.

Net interest income was $\$ 9.8$ million for the first six months of 2014 , an increase of $\$ 0.2$ million, or $2.1 \%$, from $\$ 9.6$ million for the same period in 2013. Interest income was $\$ 10.4$ million for the six month period ended June 30, 2014, a decrease of $\$ 1.7$ million, or $13.7 \%$, from $\$ 12.1$ million for the same six month period in 2013. Interest income decreased between the periods primarily because of the change in the mix of average interest-earning assets held, a decrease in the amount of average interest-earning assets and also because of a decrease in average yields earned between the periods. While the average interest-earning assets only decreased $\$ 1.8$ million overall between the periods, the average interest-earning assets held in higher yielding loans decreased $\$ 52.3$ million and the amount of interest-earning assets held in lower yielding cash and investments increased $\$ 50.5$ million between the periods. The decrease in the average outstanding loans between the periods was primarily the result of a decrease in the commercial loan portfolio, which occurred primarily because of loan prepayments or non-renewals as a result of the Company's focus on improving credit quality, decreasing loan concentrations, and managing net interest margin. The average yield earned on interest-earning assets was $3.61 \%$ for the first six months of 2014, a decrease of 56 basis points from the $4.17 \%$ average yield for the first six months of 2013. The decrease in average yield is due to the change in the mix of assets held and the continued low short-term interest rate environment that existed during the first six months of 2014.

Interest expense was $\$ 0.6$ million for the first six months of 2014 , a decrease of $\$ 1.9$ million, or $74.5 \%$, compared to $\$ 2.5$ million for the first six months of 2013. Interest expense decreased primarily because of the change in the mix of the average interest-bearing liabilities held between the periods and also because of a decrease in the average rate. The average interest-bearing liabilities and non-interest deposits decreased $\$ 15.5$ million overall between the periods, including a decrease of $\$ 72.4$ million in the average interest-bearing liabilities held in higher rate borrowings and brokered certificates of deposits, which was partially offset by an increase in the amount of interest-bearing liabilities held in other lower rate and non-interest deposit accounts of $\$ 56.9$ million between the periods. The decrease in

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borrowings and brokered certificates of deposits between the periods was the result of using the proceeds from loan principal payments to fund maturing borrowings and brokered certificates of deposits. Interest expense also decreased because of the lower interest rates paid on money market accounts and certificates of deposits. The decreased rates were the result of the change in the mix of liabilities held and the low interest rate environment that continued to exist during the first six months of 2014. The average interest rate paid on interest-bearing liabilities was $0.24 \%$ for the first six months of 2014, a decrease of 69 basis points from the $0.93 \%$ average interest rate paid in the first six months of 2013.

Net interest margin (net interest income divided by average interest earning assets) for the first six months of 2014 was $3.39 \%$, an increase of 8 basis points, compared to $3.31 \%$ for the first six months of 2013.

A summary of the Company's net interest margin for the three and six month periods ended June 30, 2014 and June 30, 2013 is as follows:
(Dollars in thousands)

Interest-earning assets:
Securities available for sale
Loans held for sale
Mortgage loans, net ${ }^{(1)}$
Commercial loans, net ${ }^{(1)}$
Consumer loans, net ${ }^{(1)}$
Cash equivalents
Federal Home Loan Bank stock
Total interest-earning assets
Interest-bearing liabilities:

| NOW accounts | 72,267 | 4 | 0.02 | 71,620 | 4 | 0.02 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings accounts | 47,726 | 8 | 0.07 | 44,791 | 8 | 0.07 |
| Money market accounts | 166,404 | 101 | 0.24 | 113,738 | 88 | 0.31 |
| Certificates | 113,186 | 193 | 0.68 | 144,900 | 327 | 0.91 |
| Brokered deposits | 0 | 0 | N/A | 10,937 | 38 | 1.39 |
| Advances and other borrowings | 0 | 0 | N/A | 52,528 | 650 | 4.96 |
| Total interest-bearing liabilities | 399,583 |  |  | 438,514 |  |  |
| Non-interest checking | 134,986 |  |  | 87,404 |  |  |
| Other non-interest bearing deposits | 850 |  |  | 913 |  |  |
| Total interest-bearing liabilities and non-interest bearing | $\$ 535,419$ | 306 | 0.23 | $\$ 526,831$ | 1,115 | 0.85 |
| deposits |  | 4,714 |  |  | $\$ 4,672$ |  |
| Net interest income |  | $3.18 \%$ |  |  | $3.22 \%$ |  |
| Net interest rate spread |  | $3.20 \%$ |  |  | $3.28 \%$ |  |

${ }^{(1)}$ Average balances of loans include non-accrual loans
${ }^{(2)}$ Annualized
(Dollars in thousands)

For the three month period ended
June 30, $2014 \quad$ June 30, 2013

| Average Interest | Yield/ | Average Interest | Yield/ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Outstandin玉arned/ | Rate | Outstandingarned/ |  |
| Rate |  |  |  |
| Balance Paid |  | Balance Paid | (2) |


| $\$ 115,206$ | 300 | 1.05 | $\%$ | $\$ 93,877$ | 230 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1,550 | 15 | 3.88 | 2,252 | 20 | 3.98 |
| 74,533 | 845 | 4.55 | 87,743 | 1,031 | 4.71 |
| 246,319 | 3,113 | 5.07 | 270,916 | 3,781 | 5.60 |
| 53,333 | 686 | 5.16 | 53,786 | 671 | 5.00 |
| 98,965 | 60 | 0.24 | 59,168 | 35 | 0.23 |
| 777 | 1 | 0.52 | 3,172 | 19 | 2.53 |
| 590,683 | 5,020 | 3.41 | 570,914 | 5,787 | 4.07 |

For the six month period ended June 30, 2014

June 30, 2013
Average Interest Yield/ Average Interest Yield/

Interest-earning assets:
Securities available for sale
Loans held for sale
Mortgage loans, net ${ }^{(1)}$
Commercial loans, net ${ }^{(1)}$
Consumer loans, net ${ }^{(1)}$
Cash equivalents
Federal Home Loan Bank stock
Total interest-earning assets
Outstandin玉arned/ Rate ${ }^{(2)}$ Outstandin玉arned/ Rate ${ }^{(2)}$

Interest-bearing liabilities:

| NOW accounts | 71,141 | 8 | 0.02 | 71,013 | 9 | 0.03 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings accounts | 46,906 | 16 | 0.07 | 44,358 | 19 | 0.09 |
| Money market accounts | 159,249 | 200 | 0.25 | 113,667 | 183 | 0.32 |
| Certificates | 115,828 | 404 | 0.70 | 152,733 | 724 | 0.96 |
| Brokered deposits | 1,673 | 12 | 1.45 | 12,869 | 87 | 1.36 |
| Advances and other borrowings | 0 | 0 | N/A | 61,216 | 1,485 | 4.89 |
| Total interest-bearing liabilities | 394,797 |  |  | 455,856 |  |  |
| Non-interest checking | 130,288 |  |  | 84,492 |  |  |
| Other non-interest bearing deposits | 873 |  |  | 1,087 |  |  |
| Total interest-bearing liabilities and non-interest | $\$ 525,958$ | 640 | 0.24 | $\$ 541,435$ | 2,507 | 0.93 |
| bearing deposits |  | 9,807 |  |  | $\$ 9,603$ |  |
| Net interest income |  |  | 3.37 | $\%$ |  | 3.24 |
| Net interest rate spread |  | $3.39 \%$ |  | 3.31 | $\%$ |  |

${ }^{(1)}$ Average balances of loans include non-accrual loans
(2) Annualized

30

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## Provision for Loan Losses

The provision for loan losses was (\$2.2) million for the second quarter of 2014, a decrease of $\$ 1.7$ million, from (\$0.5) million for the second quarter of 2013. The provision for loan losses was ( $\$ 3.8$ ) million for the first six months of 2014, a decrease of $\$ 3.3$ million from ( $\$ 0.5$ ) million for the same six month period in 2013. The provision for loan losses decreased in the second quarter and first six months of 2014 primarily because there were more recoveries received in the current periods when compared to the same periods of 2013. The provision also decreased because of a decrease in the outstanding loan portfolio balances, an improvement in the classifications of certain risk rated loans, and a decrease in charge offs in the current periods when compared to the same periods of 2013.

A reconciliation of the Company's allowance for loan losses for the three and six month periods ended June 30, 2014 and 2013 is summarized as follows:
$\left.\begin{array}{lll}\text { (Dollars in thousands) } & 2014 & 2013 \\ \text { Balance at March 31, } & \$ 9,090 & \$ 21,941 \\ \text { Provision } & (2,178) & (520 \quad) \\ \text { Charge offs: } & & \\ \text { One-to-four family } & (92 & ) \\ \text { Consumer } & (29 & ) \\ \text { Commercial business } & 0 & (55 \\ \text { Commercial real estate } & 0 & (556\end{array}\right)$

Allocated to:

| General allowance | $\$ 6,342$ | $\$ 12,260$ |
| :--- | ---: | :---: |
| Specific allowance | 2,354 | 8,099 |
|  | $\$ 8,696$ | $\$ 20,359$ |

(Dollars in thousands) 20142013
Balance at January 1, \$11,401 \$21,608
Provision (3,788) (520 )
Charge offs:
One-to-four family (92 ) (200 )
Consumer (60 ) (101 )
Commercial business (1 ) (556 )
Commercial real estate (936 ) (910 )

Recoveries $\quad 2,172 \quad 1,038$
Balance at June 30, $\$ 8,696 \quad \$ 20,359$

## Non-Interest Income

Non-interest income was $\$ 1.7$ million for the second quarter of 2014, a decrease of $\$ 0.3$ million, or $13.3 \%$, from $\$ 2.0$ million for the same period in 2013. Gain on sales of loans decreased $\$ 0.4$ million between the periods primarily because of a decrease in single family loan originations due to the decrease in refinance activity in the second quarter of 2014 when compared to the same period of 2013 . Other non-interest income increased $\$ 0.1$ million primarily because of an increase in rental income and an increase in the sale of uninsured investment products between the periods.

Non-interest income was $\$ 3.4$ million for the first six months of 2014 , a decrease of $\$ 0.5$ million, or $11.7 \%$, from $\$ 3.9$ million for the first six months of 2013. Gain on sales of loans decreased $\$ 0.7$ million between the periods primarily because of a decrease in single family loan originations due to the decrease in refinance activity in the first six months of 2014 when compared to the same period of 2013 . Other non-interest income increased $\$ 0.2$ million primarily because of an increase in rental income and an increase in the sale of uninsured investment products between the periods.

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## Non-Interest Expense

Non-interest expense was $\$ 4.5$ million for the second quarter of 2014, a decrease of $\$ 0.8$ million, or $16.2 \%$, from $\$ 5.3$ million for the same period of 2013. The gain on real estate owned increased $\$ 0.8$ million primarily because of an increase in the gains recognized on the properties sold. Other non-interest expense decreased $\$ 0.2$ million primarily because of a decrease in legal expenses between the periods. Deposit insurance costs decreased $\$ 0.1$ million primarily because of a decrease in assets and insurance rates between the periods. Data processing costs decreased $\$ 0.1$ million due to a decrease in hardware and software depreciation expense. These decreases in non-interest expense were partially offset by a $\$ 0.3$ million increase in compensation expense between the periods due to an increase in incentive accruals.

Non-interest expense was $\$ 10.2$ million for the first six months of 2014 , a decrease of $\$ 1.2$ million, or $10.6 \%$, from $\$ 11.4$ million for the same period of 2013. The gain on real estate owned increased $\$ 0.7$ million primarily because of an increase in the gains recognized on the properties sold. Other non-interest expense decreased $\$ 0.7$ million primarily because of a decrease in legal and other professional fees between the periods. Deposit insurance costs decreased $\$ 0.3$ million primarily because of a decrease in assets and insurance rates between the periods. Data processing costs decreased $\$ 0.2$ million due to a decrease in hardware and software depreciation expense. These decreases in non-interest expense were partially offset by a $\$ 0.6$ million increase in compensation expense between the periods due primarily to increases in salaries and pension benefit costs.

## Income Taxes

Income tax expense was $\$ 1.6$ million for the second quarter of 2014, an increase of $\$ 1.5$ million from $\$ 0.1$ million for the second quarter of 2013. Income tax expense was $\$ 2.7$ million for the first six months of 2014 , an increase of $\$ 2.6$ million from $\$ 0.1$ million for the first six months of 2013. In the second quarter of 2010, the Company recorded a deferred tax asset valuation reserve against its entire deferred tax asset balance and the Company continued to maintain a valuation reserve against the entire deferred tax asset balance at June 30, 2013. Since the valuation reserve was established against the entire deferred tax asset balance, no regular income tax expense was recorded for the first six months of 2013. The income tax expense that was recorded in the first six months of 2013 related to alternative minimum tax amounts that were due since only a portion of the outstanding net operating loss carry forwards could be used to offset current income under the alternative minimum tax rules. In the fourth quarter of 2013, the valuation reserve against the deferred tax asset was eliminated and regular income tax expense of $\$ 2.7$ million was recorded in the first six months of 2014.

## Net Income Available to Common Shareholders

The net income available to common shareholders was $\$ 2.0$ million for the second quarter of 2014, an improvement of $\$ 0.7$ million from the $\$ 1.3$ million net income available to common shareholders in the second quarter of 2013. The net income available to common shareholders was $\$ 3.1$ million for the first six months of 2014 , an increase of $\$ 1.6$ million from the $\$ 1.5$ million net income available to common shareholders in the first six months of 2013. The net

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income available to common shareholders increased primarily because of the increase in the net income between the periods.

## FINANCIAL CONDITION

## Non-Performing Assets

The following table summarizes the amounts and categories of non-performing assets in the Bank's portfolio and loan delinquency information as of the end of the three most recently completed quarters.

|  | June 30, | March <br> 31, | December <br> 31, |
| :--- | :--- | :--- | :--- |
| (Dollars in thousands) | 2014 | 2014 | 2013 |
| Non-Performing Loans: |  |  |  |
| One-to-four family real estate | $\$ 2,056$ | $\$ 2,158$ | $\$ 1,602$ |
| Commercial real estate | 8,803 | 9,221 | 14,549 |
| Consumer | 707 | 809 | 737 |
| Commercial business | 725 | 242 | 608 |
| Total | 12,291 | 12,430 | 17,496 |

Foreclosed and Repossessed Assets:
$\left.\begin{array}{lcllll}\text { One-to-four family real estate } & 111 & 0 & 0 & \\ \text { Commercial real estate } & 3,365 & 6,439 & 6,898 & \\ \text { Total non-performing assets } & \$ 15,767 & \$ 18,869 & \$ 24,394 & \\ \text { Total as a percentage of total assets } & 2.59 & \% & 3.04 & \% & 3.76\end{array}\right) \%$

Delinquency Data:
Delinquencies ${ }^{(1)}$

| $30+$ days | $\$ 1,635$ | $\$ 2,060$ | $\$ 6,370$ |
| :--- | :---: | :---: | :---: |
| $90+$ days | 0 | 0 | 0 |

Delinquencies as a percentage of loan portfolio ${ }^{(1)}$
30+ days

| 0.43 | $\%$ | 0.52 | $\%$ | 1.33 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 0.00 | $\%$ | 0.00 | $\%$ | 0.00 | $\%$ |

$90+$ days
$0.00 \quad \% \quad 0.00 \quad \% \quad 0.00 \quad \%$
(1) Ecludes non-accrual loans.

Total non-performing assets were $\$ 15.8$ million at June 30, 2014, a decrease of $\$ 3.1$ million, or $16.4 \%$, from $\$ 18.9$ million at March 31, 2014. Non-performing loans decreased $\$ 0.1$ million and foreclosed and repossessed assets decreased $\$ 3.0$ million during the second quarter of 2014. The non-performing loan and foreclosed and repossessed asset activity for the second quarter of 2014 was as follows:

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(Dollars in thousands)

## Non-performing loans

March 31, 2014
Classified as non-performing
Charge offs
Principal payments received Classified as accruing Transferred to real estate owned June 30, 2014

## Foreclosed and repossessed assets

\$12,430 March 31, $2014 \quad \$ 6,439$
2,094 Other foreclosures/repossessions 28
(121 )Real estate sold $\quad(4,187)$
(1,238)Net gain on sale of assets 1,233
(790 ) Write downs (121 )
(84 ) Transferred from non-performing loans 84
$\$ 12,291$ June 30, $2014 \quad \$ 3,476$

The decrease in non-performing loans relates primarily to principal payments received on non-performing loans. Of the $\$ 1.2$ million in principal payments received, $\$ 0.9$ million was related to the payoff of non-performing single family construction loans as a result of the houses being sold and $\$ 0.2$ million related to principal payments received from various developers as a result of lot sales. The decrease in foreclosed and repossessed assets in the second quarter of 2014 relates primarily to real estate sold during the quarter. Of the $\$ 4.2$ million in real estate sold during the quarter, $\$ 3.8$ million related to the sale of one non-residential commercial property.

The non-performing loan and foreclosed and repossessed asset activity for the first six months of 2014 was as follows:

## (Dollars in thousands)

## Non-performing loans

January 1, 2014
Classified as non-performing Charge offs
Principal payments received
Classified as accruing
Transferred to real estate owned

June 30, 2014

## Foreclosed and repossessed assets

\$ 17,496 January 1, 2014
\$6,898
3,132 Transferred from non-performing loans 84
(1,089) Other foreclosures/repossessions 28
$(4,764)$ Real estate sold $(4,323)$
(2,400 )Net gain on sale of assets 1,265
(84 )Write downs (220 )
Other payments received on real estate (256 )
\$12,291 June 30, 2014 \$3,476\$3,476

The decrease in non-performing loans during the first six months of 2013 relates primarily to principal payments received. Of the $\$ 4.8$ million in principal payments received during the period, $\$ 2.5$ million was received on a residential development loan as settlement of the outstanding debt, $\$ 0.9$ million related to the payoff of non-performing single family construction loans as a result of the houses being sold and $\$ 0.6$ million related to additional principal payments received from various developers as a result of land or lot sales. The decrease in foreclosed and repossessed assets for the first six months of 2014 relates primarily to real estate sold during the period. Of the $\$ 4.3$ million in real estate sold during the first six months of $2014, \$ 3.8$ million related to the sale of one non-residential commercial property.

The following table summarizes the number and types of commercial real estate loans (the largest category of non-performing loans) that were non-performing as of the end of the three most recently completed quarters.


## Dividends

On May 15, 2014 the Company paid a dividend of $\$ 201.71$ per share on the Company's outstanding Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the Preferred Stock). The $\$ 5.2$ million dividend amount represented all accrued and unpaid dividends on the Preferred Stock for all past dividend periods and for the dividend period ended on May 14, 2014. On May 15, 2014, the Company also redeemed 10,000 shares of outstanding Preferred Stock on a pro rata basis at $\$ 1,000$ per share. Following the redemption, 16,000 shares of Preferred Stock remain outstanding.

On July 22, 2014, the Company's Board of Directors declared a dividend of $\$ 22.50$ per share on the Company's outstanding Preferred Stock. The amount of the dividend represents all unpaid dividends for the dividend period ending on August 14, 2014. The dividend of $\$ 360,000$ will be payable on August 15, 2014 to holders of record of the Preferred Stock on August 1, 2014.

The reduction in the number of outstanding shares of Preferred Stock will, from and after May 15, 2014, reduce the quarterly Preferred Stock dividend accrual from $\$ 585,000$ to $\$ 360,000$. Payment of all previously-deferred accrued and unpaid dividends terminated the then-current right of holders of Preferred Stock to appoint any person to the Company's board of directors.

## LIQUIDITY AND CAPITAL RESOURCES

For the six months ended June 30, 2014, the net cash provided by operating activities was $\$ 8.0$ million. The Company collected $\$ 30.0$ million from the maturities of securities, $\$ 1.3$ million from principal repayments on securities, and $\$ 4.3$ million in proceeds from the sale of real estate. The Company purchased securities of $\$ 50.0$ million, and purchased premises and equipment of $\$ 0.4$ million. Net loans receivable decreased $\$ 13.4$ million, due primarily to commercial loan prepayments and non-renewals. The Company had a net decrease in deposit balances of $\$ 31.1$ million (primarily in ethanol-related deposits), redeemed $\$ 10.0$ million of Preferred Stock, paid $\$ 5.2$ million in Preferred Stock dividends, and customer escrows increased $\$ 0.3$ million.

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The Company has certificates of deposits with outstanding balances of $\$ 76.2$ million that mature over the next 12 months. Based upon past experience, management anticipates that the majority of the deposits will renew for another term. The Company believes that cash outflow from deposits that do not renew will be replaced with proceeds from loan principal payments or replaced with other deposits or FHLB advances. Federal Reserve borrowings or proceeds from the sale of securities could also be used to fund unanticipated outflows of deposits.

The Company had four deposit customers with aggregate deposits greater than $\$ 5.0$ million as of June 30, 2014. The $\$ 88.6$ million in funds held by these customers may be withdrawn at any time and management anticipates that the majority of these deposits will be withdrawn from the Bank over the next twelve months due to the anticipated cash needs of the customers. If these deposits are withdrawn, it is anticipated that they would be funded with available cash or replaced with deposits from other customers or FHLB advances. Federal Reserve borrowings or proceeds from the sale of securities could also be used to replace unanticipated outflows of large checking and money market deposits.

The credit policy of the FHLB relating to the collateral value of the loans collateralizing the outstanding advances with the FHLB may change such that the current collateral pledged to secure future advances is no longer acceptable or the formulas for determining the excess pledged collateral may change. The FHLB could also reduce the amount of funds it will lend to the Bank. It is not anticipated that the Bank will need to find alternative funding sources in the next twelve months to replace the available borrowings from the FHLB. However, if needed, excess collateral currently pledged to the FHLB could be pledged to the FRB and the Bank could borrow additional funds from the FRB based on the increased collateral levels or obtain additional deposits.

The Company's primary source of cash is dividends from the Bank. At June 30, 2014, the Company had $\$ 1.7$ million in cash and other assets that could readily be turned into cash. The primary use of cash by the Company is the payment of expenses and dividends on the Preferred Stock. As noted above, the Company redeemed $\$ 10.0$ million in Preferred Stock and paid $\$ 5.2$ million in Preferred Stock dividends in the second quarter of 2014. On July 22, 2014, the Company's Board of Directors declared a dividend of $\$ 360,000$ on the Company's outstanding Preferred Stock. The Preferred Stock dividend will be paid on August 15, 2014, to stockholders of record on August 1, 2014. The dividend will be funded through internally available funds. For more information regarding the Preferred Stock dividend, see "Financial Condition - Dividends" above.

The Company also serves as a source of capital, liquidity and financial support to the Bank. Depending upon the operating performance of the Bank and the Company's other liquidity and capital needs, including potentially Company-level expenses, payment of dividends on the Company's Preferred Stock, and further repurchases or redemptions of the Preferred Stock, the Company may find it prudent, subject to prevailing capital market conditions and other factors, to raise additional capital through issuance of its common stock or other equity securities. In addition, regulators have placed increasing emphasis on the amount of common equity as a component of core bank capital, and revised capital regulations (described below) incorporating specific levels of common equity capital both at the Bank and the Company. Additional capital would also potentially permit the Company to implement a strategy
of growing Bank assets. Depending on the circumstances, if it were to raise capital, the Company may deploy it to the Bank for general banking purposes, or may retain some or all of it for use by the Company.

If the Company were to raise capital through the issuance of additional shares of common stock or other equity securities, it could dilute the ownership interests of existing stockholders, potentially could dilute the Company's earnings per share, and, if issued at a price less than the Company's book value, would dilute the per share book value of our common stock, and could result in a change in control of the Company and the Bank. New investors may also have rights, preferences and privileges senior to the Company's current stockholders, which may adversely impact the Company's current stockholders. The Company's ability to raise additional capital through the issuance of equity securities, if deemed prudent, will depend on, among other factors, conditions in the capital markets at that time, which are outside of its control, and on the Company's financial performance and plans. Accordingly, the Company may not be able to raise additional capital, if deemed prudent, on favorable economic terms, or other terms acceptable to it. If the Company or the Bank cannot satisfactorily address their respective capital needs as they arise, the Company's ability to maintain or expand its operations, maintain compliance with the regulatory capital requirements, to pay dividends on the Company's outstanding Preferred Stock, to operate without additional regulatory or other restrictions, and its operating results, could be materially adversely affected.

The capital requirements of the Company and the Bank will be affected by regulatory capital changes issued in July 2013 by the FRB, the FDIC and the OCC. The changes establish an integrated regulatory capital framework for implementing the Basel Committee on Banking Supervision's Basel III regulatory capital reforms and implement the changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010. The new capital requirements are effective for the Company beginning January 1, 2015, and among other things, apply a strengthened set of capital requirements to both the Bank and the Company and revise the rules for calculating risk-weighted assets for purposes of such requirements. The Company believes that the impact that these new capital standards will have on the Bank's and Company's capital positions will not be material when they are implemented on January 1, 2015. See "Item 1 - Business - Regulation and Supervision" in our Form 10-K for the fiscal year ended December 31, 2013 for additional information on the new regulatory capital rules.

## Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates. The Company's market risk arises primarily from interest rate risk inherent in its investing, lending and deposit taking activities. Management actively monitors and manages its interest rate risk exposure.

The Company's profitability is affected by fluctuations in interest rates. A sudden and substantial change in interest rates may adversely impact the Company's earnings to the extent that the interest rates borne by assets and liabilities do not change at the same speed, to the same extent, or on the same basis. The Company monitors the projected changes in net interest income that occur if interest rates were to suddenly change up or down. The Rate Shock Table located in the Asset/Liability Management section of this report, which follows, discloses the Company's projected changes in net interest income based upon immediate interest rate changes called rate shocks.

The Company utilizes a model that uses the discounted cash flows from its interest-earning assets and its interest-bearing liabilities to calculate the current market value of those assets and liabilities. The model also calculates the changes in market value of the interest-earning assets and interest-bearing liabilities due to different interest rate changes.

The following table discloses the projected changes in market value to the Company's interest-earning assets and interest-bearing liabilities based upon incremental 100 basis-point changes in interest rates from interest rates in effect on June 30, 2014.

Market Value
(Dollars in thousands)

| Edgar Filing: HMN FINANCIAL INC - Form 10-Q |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| Basis point change in interest rates | -100 | 0 | +100 | +200 |  |  |
| Total market risk sensitive assets | $\$ 598,724$ | 592,593 | 582,639 | 570,293 |  |  |
| Total market risk sensitive liabilities | 510,815 | 483,549 | 465,387 | 448,065 |  |  |
| Off-balance sheet financial instruments | $(348$ | $)$ | 0 | 210 | 338 |  |
| Net market risk | $\$ 88,257$ | 109,044 | 117,042 | 121,890 |  |  |
| Percentage change from current market value | $(19.06$ | $\%$ | 0.00 | $\%$ | 7.33 | $\%$ |

The preceding table was prepared utilizing a model using the following assumptions (the Model Assumptions) regarding prepayment and decay ratios, which were determined by management based upon their review of historical prepayment speeds and future prepayment projections. Fixed rate loans were assumed to prepay at annual rates of between $4 \%$ to $62 \%$, depending on the note rate and the period to maturity. Adjustable rate mortgages (ARMs) were assumed to prepay at annual rates of between $18 \%$ and $138 \%$, depending on the note rate and the period to maturity. Mortgage-backed securities were projected to have prepayments based upon the underlying collateral securing the instrument. Certificate accounts were assumed not to be withdrawn until maturity. Passbook accounts were assumed to decay at an annual rate of $6 \%$ and money market accounts were assumed to decay at an annual rate of $9 \%$. Retail checking accounts were assumed to decay at an annual rate of $4 \%$. Commercial checking accounts and money market accounts were assumed to decay at annual rates of $9 \%$ and $14 \%$, respectively. Commercial non-interest checking accounts were assumed to decay at an annual rate of $9 \%$. Callable investments were projected to be called at the first call date where the projected interest rate on similar remaining term instruments exceeded the interest rate on the callable advance or investment.

Certain shortcomings are inherent in the method of analysis presented in the table above. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. The model assumes that the difference between the current interest rate being earned or paid compared to a treasury instrument or other interest index with a similar term to maturity (the Interest Spread) will remain constant over the interest changes disclosed in the table. Changes in Interest Spread could impact projected market value changes. Certain assets, such as ARMs, have features which restrict changes in interest rates on a short-term basis and over the life of the assets. The market value of the interest-bearing assets which are approaching their lifetime interest rate caps could be different from the values disclosed in the table. In the event of a change in interest rates, prepayment and early withdrawal levels may deviate significantly from those assumed in calculating the foregoing table. The ability of many borrowers to service their debt may decrease in the event of a substantial sustained interest rate increase.

## Asset/Liability Management

The Company's management reviews the impact that changing interest rates will have on its net interest income projected for the next twelve months to determine if its current level of interest rate risk is acceptable. The following table projects the estimated annual impact on net interest income during the twelve month period ending June 30, 2015 of immediate interest rate changes called rate shocks.
(Dollars in thousands)
Rate Projected

| Shock <br> in | Change <br> in Net | Percentage |
| :--- | :--- | :--- | :--- |

The preceding table was prepared utilizing the Model Assumptions. Certain shortcomings are inherent in the method of analysis presented in the foregoing table. In the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the foregoing table. The ability of many borrowers to service their debt may decrease in the event of a substantial increase in interest rates and could impact net interest income. The increase in interest income in a rising rate environment is primarily because more loans than deposits are scheduled to re-price in the next twelve months.

In an attempt to manage its exposure to changes in interest rates, management closely monitors interest rate risk. The Bank has an Asset/Liability Committee which meets frequently to discuss changes in the interest rate risk position and projected profitability. This Committee makes adjustments to the asset/liability position of the Bank, which are reviewed by the board of directors of the Bank. This Committee also reviews the Bank's portfolio, formulates investment strategies and oversees the timing and implementation of transactions to assure attainment of the Board's objectives in the most effective manner. In addition, each quarter the Board reviews the Bank's asset/liability position, including simulations of the effect on the Bank's capital of various interest rate scenarios.

In managing its asset/liability mix, the Bank may, at times, depending on the relationship between long-term and short-term interest rates, market conditions and consumer preference, place more emphasis on managing net interest margin than on better matching the interest rate sensitivity of its assets and liabilities in an effort to enhance net interest income. Management believes that the increased net interest income resulting from a mismatch in the maturity of its asset and liability portfolios can, in certain situations, provide high enough returns to justify the increased exposure to sudden and unexpected changes in interest rates.

To the extent consistent with its interest rate spread objectives, the Bank attempts to manage its interest rate risk and has taken a number of steps to restructure its balance sheet in order to better match the maturities of its assets and liabilities. In the past, more fixed rate loans were placed into the single family loan portfolio. Over the past several years, the Bank has primarily focused its fixed rate one-to-four family residential lending program on loans that are saleable to third parties and generally placed only those fixed rate loans that met certain risk characteristics into its loan portfolio. The Bank's commercial loan production continued to be primarily in adjustable rate loans with minimum interest rate floors; however, more of these loans were structured to re-price every one, two, or three years.

## Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements other than commitments to originate and sell loans in the ordinary course of business.

## Item 3: Quantitative and Qualitative Disclosures About Market Risk

Not applicable.

## Item 4: Controls and Procedures

Evaluation of disclosure controls and procedures. As of the end of the period covered by this report, the Company conducted an evaluation, under the supervision and with the participation of the Company's management, including the principal executive officer and principal financial officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act"). Based on this evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

Changes in internal controls. There was no change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) during the Company's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## HMN FINANCIAL, INC.

## PART II - OTHER INFORMATION

## ITEM 1. Legal Proceedings.

From time to time, the Company is party to legal proceedings arising out of its lending and deposit operations. The Company is, and expects to become, engaged in a number of foreclosure proceedings and other collection actions as part of its collection activities. Based on our current understanding of these pending legal proceedings, management does not believe that judgments or settlements arising from pending legal matters individually or in the aggregate, would have a material adverse effect on the consolidated financial position, operating results or cash flows of the Company. Litigation is often unpredictable and the actual results of litigation cannot be determined with any certainty.

## ITEM 1A. Risk Factors.

Other than as noted below, there have been no material changes to the Company's risk factors contained in its Annual Report on Form 10-K for the year ended December 31, 2013. For a further discussion of our Risk Factors, see Part I, Item 1.A. of the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

Our capital has not been adequate to meet all our needs and requirements. We have taken a number of steps, and may be required to take additional steps, to meet our capital needs. These actions may further reduce our base of earning assets and core deposits and may dilute our shareholders or result in a change of control of the Company or the Bank. There can be no assurance that we will satisfactorily meet our required capital needs.

We are required by federal regulatory authorities to maintain adequate levels of capital to support our operations and protect depositors of the Bank. As a result of significant losses in recent years, elevated levels of nonperforming and other classified assets, regulatory requirements, and other capital demands, such as our Preferred Stock dividend requirements (the rate of which increased to $9 \%$ per annum in February 2014), it has been necessary for us to increase the Bank's capital and core capital ratio. In order to improve and maintain its capital ratios and comply with the recently terminated Bank IMCR and Supervisory Agreements, the Bank has, among other things, been working to improve its financial results, reduce non-performing assets, and decrease the asset size of the Bank. From December 31, 2008 to December 31, 2013, our assets decreased $\$ 496$ million, from $\$ 1,145$ million to $\$ 649$ million. These reductions reduce the amount of net interest income we are able to earn.

Depending upon the operating performance of the Bank, the need for continued compliance with applicable regulatory requirements, and our other liquidity and capital needs, we may find it prudent subject to prevailing market conditions and other factors, to raise additional capital through the issuance of additional shares of our common stock or other equity securities. New capital regulations place increasing emphasis on the amount of common equity as a component of core bank capital and specifically include minimum levels of common equity capital. These regulations also will require regulatory capital to meet required levels on a consolidated basis. Additional capital would also potentially permit the Company to return to a strategy of growing Bank assets. Depending on circumstances, if we were to raise capital, we may deploy it to the Bank for general banking purposes, or may retain some or all of such capital for use by the Company.

If the Company were to raise capital through the issuance of additional shares of common stock or other equity securities, it could dilute the ownership interests of existing stockholders, potentially could dilute the Company's earnings per share, and, if issued at a price less than the Company's book value, would dilute the per share book value of our common stock, and could result in a change in control of the Company and the Bank. New investors may also have rights, preferences and privileges senior to our current stockholders which may adversely impact our current stockholders. Our ability to raise additional capital through the issuance of equity securities, if deemed prudent, would depend on conditions in the capital markets at that time, which are outside of our control, and on our financial performance. It may also depend potentially on our ability to make changes to our Certificate of Incorporation requiring stockholder approval that may be needed to accommodate a significant investment by a person or group. Accordingly, we may not be able to raise additional capital, if needed, at all, on favorable economic terms, or other terms acceptable to us.

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There can be no assurance that these or other actions we may take will be sufficient and timely in order to address our consolidated and Bank capital requirements, as needed. If we cannot satisfactorily address our capital needs as they arise, our ability to maintain or expand our operations, to address accumulation of unpaid Preferred Stock dividends and the relatively high cost of such capital, to operate without additional regulatory sanctions or other restrictions, and our operating results, could be materially adversely affected.

## The Company and the Bank operate in a highly regulated environment and may be adversely affected by changes in federal and state laws and regulations, including recent changes under federal law.

The Company and the Bank are subject to extensive examination, supervision and comprehensive regulation by federal bank regulatory agencies. Banking regulations are primarily intended to protect depositors' funds, federal deposit insurance funds, and the banking system and the financial system as a whole, and not holders of our common stock. These regulations affect our lending practices, capital structure, investment practices, dividend policy, and growth, among other things. See Item 1 "Business - Regulation and Supervision" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013 incorporated by reference herein for information regarding regulation affecting the Bank and the Company.

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act") and the Basel III reforms of the Basel Committee on Banking Supervision of the Bank for International Settlements ("Basel III") continue to change the bank regulatory structure and to affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies, including the Bank and the Company. The Dodd-Frank Act transferred the regulatory powers of the former OTS to other agencies as of July 21, 2011 (the "Transfer Date"). The OCC became the primary federal regulator for the Bank and the FRB became the primary federal regulator for the Company and its nondepository subsidiaries, and rulemaking with respect to consumer financial protection functions was transferred to the Consumer Financial Protection Bureau (the "CFPB"). The Dodd-Frank Act provides that all orders, resolutions, determinations, agreements, and regulations, interpretive rules, other interpretations, guidelines, and other advisory materials issued, made, prescribed, or allowed to become effective by the OTS on or before the Transfer Date with respect to savings and loan holding companies and their non-depository subsidiaries, and with respect to savings associations, remain in effect and are enforceable until modified, terminated, set aside, or superseded in accordance with applicable law by the FRB or the OCC, as applicable, by any court of competent jurisdiction, or by operation of law.

The Dodd-Frank Act requires various federal agencies, including the FRB, the OCC and the CFPB, to adopt a broad range of new implementing rules and regulations. The federal agencies were given significant discretion in drafting the implementing rules and regulations, and many of the requirements called for in the Dodd-Frank Act are being implemented over the course of several years. These changes and other changes in the regulatory landscape may significantly impact the profitability of business activities, require material changes to certain business practices, impose more stringent capital, liquidity and leverage requirements or otherwise adversely affect our business.

The capital requirements of the Company and the Bank are affected by regulatory changes approved in final rules issued in July 2013 by the FRB and the OCC to establish an integrated regulatory capital framework for implementing Basel III and changes required by the Dodd-Frank Act. The new requirements become effective beginning January 1, 2015, with respect to the Company and the Bank. The new requirements, among other things, apply a strengthened set of capital requirements to both the Bank and the Company, including new requirements relating to common equity as a component of core capital and as a "capital conservation buffer" against risk, and a higher minimum core capital requirement, and revise the rules for calculating risk-weighted assets and capital for purposes of such requirements. The final rules make corresponding revisions to the prompt corrective action framework. The application of formal capital requirements to the Company, and more stringent capital requirements to the Bank, could, among other things, result in lower returns on invested capital, require the raising of additional capital, and result in regulatory actions if the Company or the Bank are unable to comply with such requirements or if they foresee that they may be unable to comply in the future. The Basel III Rules' changes to methods of calculating assets and capital, including changes to risk weightings and the elements of (and deductions from) regulatory capital, could result in management modifying its business strategy and could further limit the Company's ability to make distributions, including paying dividends or repurchasing shares of stock.

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In implementing its new authority over savings and loan holding companies and their non-depository subsidiaries, in 2011, the FRB promulgated a new Regulation LL, which largely duplicated provisions of former OTS regulations. While many of the changes were non-substantive, Regulation LL replaced the OTS rules and guidance addressing when a party is deemed to "control" or not "control" a savings association with somewhat more restrictive FRB rules that apply to bank holding companies. The most likely impact of this change will be for investors interested in making passive investments in savings and loan holding companies. Such investors may be subject to additional requirements that were previously not applicable to savings associations or their holding companies. Regulation LL also states that a savings and loan holding company such as the Company must serve as a source of financial and managerial strength to its subsidiary savings associations and may not conduct its operations in an unsafe and unsound manner. Although these concepts are consistent with former OTS policy, the Dodd-Frank Act placed the requirement in statute and Regulation LL reflects this requirement. The extent and timing of any such substantive changes that may have an impact on the Company's capital requirements and liquidity remain difficult to predict at this time.

The FRB has announced that it will assess the condition, performance and activities of savings and loan holding companies in a manner that is consistent with its established risk-based approach regarding bank holding company supervision to ensure that savings and loan holding companies are effectively supervised and can serve as a source of strength for, and do not threaten the soundness of, subsidiary depository institutions such as the Bank.

The CFPB, through rule-making, enforcement and other activities, has the potential to reshape consumer-related laws affecting the Bank. The CFPB's rule-making activities include, among other things, the issuance in January 2013 of final rules implementing Dodd-Frank Act mortgage lending requirements, including the "ability-to-repay" requirement for mortgage lending together with certain safe harbors and rebuttable presumptions of compliance associated with "qualified mortgages."

Congress and federal regulatory agencies continually review banking laws, regulations, and policies for possible changes. Changes to statutes, regulations, or regulatory policies, including changes in interpretation or implementation of statutes, regulations, or policies, could affect us in substantial and unpredictable ways. Such changes could subject us to additional costs, limit the types of financial services and products we may offer, restrict mergers and acquisitions, investments, access to capital, the location of banking offices, or increase the ability of non-banks to offer competing financial services and products, among other things. Failure, or alleged failure, to comply with laws, regulations or policies could result in sanctions by regulatory agencies, civil or criminal penalties or money damages in connection with actions or proceedings on behalf of regulators or consumers, and/or reputational damage, any of which could have a material adverse effect on our business, financial condition and results of operations. While we have policies and procedures designed to prevent any such violations and to reduce the likelihood of such actions or proceedings, there can be no assurance that such violations will not occur or that such actions or proceedings will not be brought.

Changes to laws and regulations, including changes in interpretation or implementation, may also limit the Bank's flexibility on financial products and fees which could result in additional operational costs and a reduction in our non-interest income.

Further, our regulators have significant discretion and authority to prevent or remedy unsafe or unsound practices or violations of laws by financial institutions and holding companies in the performance of their supervisory and enforcement duties. Examples include limits on payment of dividends by banks and regulations governing compensation. Regulation of dividends may limit the liquidity of the Company and restrictions on compensation may adversely affect our ability to attract and retain employees. See the other risk factors included herein and incorporated by reference for a discussion of other restrictions to which the Company and the Bank are subject.


#### Abstract

We have a recent history of losses and earning asset contraction, our continued high level of classified and nonperforming assets, accruing Preferred Stock dividends and regulatory restrictions make the sustainability of our return to profitability and ability to grow uncertain.


We had net income in the years ended December 31, 2013 and 2012, but experienced net losses in each of the previous four calendar years during the four-year period ended December 31, 2011. These losses have been primarily due to loan losses in our commercial loan portfolios. We continue to have relatively high levels of nonperforming and other classified assets that pose a risk to our interest income, capital and liquidity. Accruing dividends on our outstanding Preferred Stock have significantly reduced the net income (loss), available to common stockholders since February 2011. In addition, in order to improve our capital ratios, we have significantly contracted the size of the Bank through reductions in assets, primarily loans, and in liabilities, primarily brokered deposits and advances. Total assets have decreased $\$ 232$ million and brokered deposits and advances decreased $\$ 222$ million in the three year period ended December 31, 2013. These reductions in assets and liabilities have correspondingly reduced the base of earning assets from which we realize our primary source of income, net interest income.

## Our compensation expense may increase materially following Treasury's sale of the Preferred Stock and termination of the Company Supervisory Agreement.

As a result of our participation in the Capital Purchase Program, among other things, during the period Treasury owned the Preferred Stock, we were subject to Treasury's standards for executive compensation and corporate governance. As a result of Treasury's sale of the Preferred Stock, these executive compensation and corporate governance standards are no longer applicable. In addition, the Company Supervisory Agreement that was terminated on May 1, 2014 restricted our ability to revise compensation arrangements with our executive officers without the prior consent of the FRB. As a result of the Treasury's sale of the Preferred Stock and termination of the Company's Supervisory Agreement, our compensation expense for our executive officers and other senior employees may increase materially, subject to other factors, including earnings and cash flow.

Our ability to pay dividends on or repurchase our common stock is significantly restricted; we have not paid a dividend on our common stock since 2008 and our current financial condition and results of operations and our preferred dividend payment obligations make payment of any such dividend unlikely in the foreseeable future.

We are a stock savings bank holding company and our operations are conducted primarily by our banking subsidiary, Home Federal Savings Bank. Since we receive substantially all of our revenue from dividends from our banking subsidiary, our ability to pay dividends on our common stock depends on our receipt of dividends from our banking subsidiary. Dividend payments from our banking subsidiary are subject to legal and regulatory limitations. The ability of our banking subsidiary to pay dividends to us is also subject to its profitability, financial condition, capital
expenditures and other cash flow requirements. There is no assurance that our banking subsidiary will be able to pay dividends to us in the future or that we will generate adequate cash flow to pay dividends in the future. The inability to receive dividends from our banking subsidiary could have an adverse effect on our business and financial condition.

On October 20, 2008, we announced that our board of directors had decided to suspend the payment of quarterly cash dividends on shares of Company common stock.

In addition, so long as any shares of our Preferred Stock remain outstanding, unless all accrued and unpaid dividends for all prior dividend periods have been paid or are contemporaneously declared and paid in full on our Preferred Stock, we may not pay or declare any dividend on our common stock or other junior stock, other than a dividend payable solely in common stock. Holders of shares of Preferred Stock are entitled to receive cumulative compounding cash dividends at a stated rate per annum of $9 \%$ per share on a liquidation preference of $\$ 1,000$ per share of Preferred Stock with respect to each dividend period after February 15, 2014.

These factors make payment of any common stock dividend or distribution unlikely in the foreseeable future.

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

## ITEM 3. Defaults Upon Senior Securities.

The Company deferred its regular quarterly cash dividend payments on its Preferred Stock from February 15, 2011 through February 15 , 2014. On May 15 , 2014 the Company paid a dividend of $\$ 201.71$ per share on the Company's outstanding Preferred Stock. The amount of the dividend represented all accrued and unpaid dividends on the Preferred Stock for all past dividend periods and for the dividend period ended on May 14, 2014. On July 22, 2014, the Company's Board of Directors declared a dividend of $\$ 22.50$ per share on the Company's outstanding Preferred Stock. The $\$ 360,000$ dividend will be paid on August 15, 2014 and represents all unpaid dividends for the dividend period ending on August 14, 2014.

## ITEM 4. Mine Safety Disclosures.

Not applicable.

## ITEM 5. Other Information.

None.

## ITEM 6. Exhibits.

Incorporated by reference to the index to exhibits included with this report immediately following the signature page.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HMN FINANCIAL, INC.
Registrant

Date: August 7, 2014
By: /s/ Bradley Krehbiel
Bradley Krehbiel, President and Chief Executive Officer (Principal Executive Officer)

Date: August 7, 2014
By:/s/ Jon Eberle Jon Eberle, Senior Vice President and Chief Financial Officer (Principal Financial Officer)

## HMN FINANCIAL, INC.

## INDEX TO EXHIBITS

## FOR FORM 10-Q

|  |  | Sequential <br> Regulation | Page <br> Numbering |
| :--- | :--- | :--- | :--- |
| S-K |  | Reference |  |

reference to Exhibit
10.2 to the

Company's Current
Report on Form 8-K, dated May 27, 2014
(File No. 0-24100).

|  | Rule |
| :---: | :--- |
| 31.1 | 13a-14(a)/15d-14(a) 31.1 |
|  | Certification of CEO |

Filed
Certification of CEO Electronically

## Rule

31.2 13a-14(a)/15d-14(a) 31.2

Certification of CFO
Filed
Electronically
Section 1350
Filed
Certifications of 32
CEO and CFO
101 Financial statements 10
from the Quarterly
Report on Form
$10-\mathrm{Q}$ of the
Company for the period ended June 30, 2014, filed with the SEC on August 7, 2014, formatted in Extensible Business
Reporting Language
(XBRL); (i) the
Consolidated
Balance Sheets at June 30, 2014 and December 31, 2013, (ii) the Consolidated

Statements of
Comprehensive Income (Loss) for the Three Month and Six Month Periods ended June 30, 2014 and 2013, (iii) the Consolidated
Statement of
Stockholders' Equity
for the Six Month
Period ended June
30, 2014, (iv) the
Consolidated
Statements of Cash

Flows for the Six
Months ended June
30, 2014 and 2013,
and (v) Notes to Consolidated
Financial
Statements.

