

Citizens Community Bancorp Inc.  
Form 10-Q  
August 11, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 001-33003

CITIZENS COMMUNITY BANCORP, INC.  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)  
2174 EastRidge Center, Eau Claire, WI 54701  
(Address of principal executive offices)  
715-836-9994  
(Registrant's telephone number, including area code)

20-5120010  
(IRS Employer  
Identification Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:

At August 11, 2014 there were 5,167,061 shares of the registrant's common stock, par value \$0.01 per share, outstanding.

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## PART 1 – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## CITIZENS COMMUNITY BANCORP, INC.

## Consolidated Balance Sheets

June 30, 2014 (unaudited) and September 30, 2013

(derived from audited financial statements)

(in thousands, except share data)

|  | June 30, 2014    | September 30,<br>2013 |
|--|------------------|-----------------------|
| Assets   |                  |                       |
| Cash and cash equivalents  | \$9,342          | \$17,601              |
| Other interest-bearing deposits  | 245              | 1,988                 |
| Investment securities (at fair value of \$73,544 and \$79,695)   | 73,493           | 79,695                |
| Non-marketable equity securities, at cost  | 4,995            | 3,300                 |
| Loans receivable   | 464,577          | 440,863               |
| Allowance for loan losses  | (6,338           | ) (6,180              |
| Loans receivable, net  | 458,239          | 434,683               |
| Office properties and equipment, net   | 3,969            | 4,835                 |
| Accrued interest receivable  | 1,396            | 1,469                 |
| Intangible assets  | 175              | 218                   |
| Foreclosed and repossessed assets, net   | 1,345            | 1,028                 |
| Other assets   | 11,573           | 9,704                 |
| <b>TOTAL ASSETS</b>  | <b>\$564,772</b> | <b>\$554,521</b>      |
| Liabilities and Stockholders' Equity   |                  |                       |
| Liabilities:   |                  |                       |
| Deposits   | \$439,818        | \$447,398             |
| Federal Home Loan Bank advances  | 64,891           | 50,000                |
| Other liabilities  | 3,464            | 2,938                 |
| Total liabilities  | 508,173          | 500,336               |
| Stockholders' equity:  |                  |                       |
| Common stock— \$0.01 par value, authorized 30,000,000, 5,167,198 and 5,154,891 shares issued and outstanding, respectively | 51               | 51                    |
| Additional paid-in capital   | 54,247           | 54,116                |
| Retained earnings  | 3,448            | 2,473                 |
| Unearned deferred compensation   | (241             | ) (169                |
| Accumulated other comprehensive loss   | (906             | ) (2,286              |
| Total stockholders' equity   | 56,599           | 54,185                |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>  | <b>\$564,772</b> | <b>\$554,521</b>      |

See accompanying condensed notes to unaudited consolidated financial statements.

## CITIZENS COMMUNITY BANCORP, INC.

## Consolidated Statements of Operations (unaudited)

Three and Nine Months Ended June 30, 2014 and 2013

(in thousands, except per share data)

|   | Three Months Ended |               | Nine Months Ended |               |   |
|---|--------------------|---------------|-------------------|---------------|---|
|   | June 30, 2014      | June 30, 2013 | June 30, 2014     | June 30, 2013 |   |
| Interest and dividend income:   |                    |               |                   |               |   |
| Interest and fees on loans  | \$5,589            | \$5,710       | \$16,830          | \$17,412      |   |
| Interest on investments   | 381                | 263           | 1,097             | 1,029         |   |
| Total interest and dividend income                                    | 5,970              | 5,973         | 17,927            | 18,441        |   |
| Interest expense:   |                    |               |                   |               |   |
| Interest on deposits  | 878                | 1,187         | 2,705             | 3,644         |   |
| Interest on borrowed funds  | 168                | 111           | 486               | 392           |   |
| Total interest expense  | 1,046              | 1,298         | 3,191             | 4,036         |   |
| Net interest income before provision for loan losses                  | 4,924              | 4,675         | 14,736            | 14,405        |   |
| Provision for loan losses   | 455                | 750           | 1,535             | 2,415         |   |
| Net interest income after provision for loan losses                   | 4,469              | 3,925         | 13,201            | 11,990        |   |
| Non-interest income:  |                    |               |                   |               |   |
| Total fair value adjustments and other-than-temporary impairment      | —                  | 67            | (78               | ) 73          |   |
| Portion of loss recognized in other comprehensive income (before tax) | —                  | (193          | ) —               | (863          | ) |
| Net (loss) gain on sale of available for sale securities              | (7                 | ) (56         | ) (149            | ) 552         |   |
| Net loss on available for sale securities                             | (7                 | ) (182        | ) (227            | ) (238        | ) |
| Service charges on deposit accounts                                   | 494                | 525           | 1,497             | 1,248         |   |
| Loan fees and service charges   | 223                | 159           | 577               | 616           |   |
| Other   | 211                | 187           | 582               | 519           |   |
| Total non-interest income   | 921                | 689           | 2,429             | 2,145         |   |
| Non-interest expense:   |                    |               |                   |               |   |
| Salaries and related benefits   | 2,435              | 2,259         | 7,079             | 6,689         |   |
| Occupancy   | 611                | 626           | 1,881             | 1,864         |   |
| Office  | 442                | 350           | 1,102             | 1,079         |   |
| Data processing   | 380                | 443           | 1,125             | 1,236         |   |
| Amortization of core deposit intangible                               | 14                 | 15            | 43                | 42            |   |
| Advertising, marketing and public relations                           | 95                 | 44            | 239               | 131           |   |
| FDIC premium assessment   | 104                | 66            | 313               | 418           |   |
| Professional services   | (155               | ) 233         | 276               | 460           |   |
| Other   | 572                | 323           | 1,700             | 989           |   |
| Total non-interest expense  | 4,498              | 4,359         | 13,758            | 12,908        |   |
| Income before provision for income tax                                | 892                | 255           | 1,872             | 1,227         |   |
| Provision for income taxes  | 334                | 89            | 690               | 468           |   |
| Net income attributable to common stockholders                        | \$558              | \$166         | \$1,182           | \$759         |   |
| Per share information:  |                    |               |                   |               |   |
| Basic earnings  | \$0.11             | \$0.03        | \$0.23            | \$0.15        |   |
| Diluted earnings  | \$0.11             | \$0.03        | \$0.23            | \$0.15        |   |
| Cash dividends paid   | \$—                | \$—           | \$0.04            | \$0.02        |   |

See accompanying condensed notes to unaudited consolidated financial statements.



CITIZENS COMMUNITY BANCORP, INC.

Consolidated Statements of Comprehensive Income (Loss) (unaudited)

Nine months ended June 30, 2014 and 2013

(in thousands, except per share data)

|   | Nine Months Ended |               |
|---|-------------------|---------------|
|   | June 30, 2014     | June 30, 2013 |
| Net income attributable to common stockholders  | \$ 1,182          | \$ 759        |
| Other comprehensive income (loss), net of tax:  |                   |               |
| Securities available for sale   |                   |               |
| Net unrealized gains (losses) arising during period   | 1,422             | (2,795 )      |
| Reclassification adjustment for (losses) gains included in net income   | (89               | ) 332         |
| Change for realized losses on securities available for sale for other-than-temporary impairment (OTTI) write-down | 47                | 474           |
| Unrealized gains (losses) on securities   | 1,380             | (1,989 )      |
| Comprehensive income (loss)   | \$ 2,562          | \$ (1,230 )   |

Reclassifications out of accumulated other comprehensive income for the nine months ended June 30, 2014 were as follows:

| Details about Accumulated Other Comprehensive Income Components      | Amounts Reclassified from Accumulated Other Comprehensive Income | (1) | Affected Line Item on the Statement of Operations                |
|--|--|-----|--|
| Unrealized gains and losses  |  |     |  |
| Sale of securities   | \$(149   | )   | Net (loss) gain on sale of available for sale securities         |
| Realized losses on securities available for sale for OTTI write-down | (78  | )   | Total fair value adjustments and other-than-temporary impairment |
|  | (227   | )   |  |
|  | 91   | )   | Benefit for income taxes   |
| Total reclassifications for the period                               | (136   | )   | Net attributable to common shareholders                          |

(1) Amounts in parentheses indicate decreases to profit/loss.

See accompanying condensed notes to unaudited consolidated financial statements.

## CITIZENS COMMUNITY BANCORP, INC.

## Consolidated Statement of Changes in Stockholders' Equity (unaudited)

Nine Months Ended June 30, 2014

(in thousands, except Shares)

|  | Common Stock |        | Additional | Retained | Unearned     | Accumulated   | Total         |
|--|--------------|--------|------------|----------|--------------|---------------|---------------|
|  | Shares       | Amount | Paid-In    | Earnings | Deferred     | Other         | Stockholders' |
|  |              |        | Capital    |          | Compensation | Comprehensive | Equity        |
|  |              |        |            |          |              | Income (Loss) |               |
| Balance, October 1, 2013                             | 5,154,891    | \$51   | \$54,116   | \$2,473  | \$ (169 )    | \$ (2,286 )   | \$ 54,185     |
| Net Income   |              |        |            | 1,182    |              |               | 1,182         |
| Other comprehensive income, net of tax               |              |        |            |          |              | 1,380         | 1,380         |
| Surrender of vested shares - 2,693 shares            | (2,693 )     |        | (21 )      |          |              |               | (21 )         |
| Common stock awarded under the equity incentive plan | 15,000       |        | 120        |          | (120 )       |               | —             |
| Stock option expense                                 |              |        | 32         |          |              |               | 32            |
| Amortization of restricted stock                     |              |        |            |          | 48           |               | 48            |
| Cash Dividends (\$0.04 per share)                    |              |        |            | (207 )   |              |               | (207 )        |
| Balance, June 30, 2014                               | 5,167,198    | \$51   | \$54,247   | \$3,448  | \$ (241 )    | \$ (906 )     | \$ 56,599     |

See accompanying condensed notes to unaudited consolidated financial statements.



CITIZENS COMMUNITY BANCORP, INC.  
Consolidated Statements of Cash Flows (unaudited)  
Nine Months Ended June 30, 2014 and 2013  
(in thousands, except per share data)

|   | Nine Months Ended |               |
|---|-------------------|---------------|
|   | June 30, 2014     | June 30, 2013 |
| Cash flows from operating activities:   |                   |               |
| Net income attributable to common stockholders                                    | \$1,182           | \$759         |
| Adjustments to reconcile net income to net cash provided by operating activities: |                   |               |
| Net amortization of premium/discount on securities                                | 768               | 763           |
| Depreciation  | 748               | 805           |
| Provision for loan losses   | 1,535             | 2,415         |
| Net realized loss (gain) on sale of securities                                    | 149               | (552)         |
| Other-than-temporary impairment on mortgage-backed securities                     | 78                | 790           |
| Amortization of core deposit intangible   | 43                | 42            |
| Amortization of restricted stock  | 48                | 33            |
| Stock based compensation expense  | 32                | 23            |
| Loss on sale of office properties   | 326               | 16            |
| Provision for deferred income taxes   | 1,002             | —             |
| Net gains from disposals of foreclosed properties                                 | (63)              | (70)          |
| Provision for valuation allowance on foreclosed properties                        | 61                | 67            |
| (Increase) decrease in accrued interest receivable and other assets               | (605)             | 557           |
| Increase (decrease) in other liabilities  | 526               | (833)         |
| Total adjustments   | 4,648             | 4,056         |
| Net cash provided by operating activities   | 5,830             | 4,815         |
| Cash flows from investing activities:   |                   |               |
| Purchase of investment securities   | (18,581)          | (59,164)      |
| Purchase of bank owned life insurance   | (3,000)           | (3,000)       |
| Net decrease (increase) in interest-bearing deposits                              | 1,743             | (1,992)       |
| Proceeds from sale of securities available for sale                               | 21,199            | 44,780        |
| Principal payments on investment securities                                       | 4,888             | 8,001         |
| Proceeds from sale of Federal Home Loan Bank (FHLB) stock                         | —                 | 500           |
| Purchase of Federal Reserve Bank Stock  | (1,695)           | —             |
| Proceeds from sale of foreclosed properties                                       | 1,286             | 1,368         |
| Net increase in loans   | (26,806)          | (14,083)      |
| Net capital expenditures  | (356)             | (345)         |
| Net cash received from sale of office properties                                  | 150               | —             |
| Net cash used in investing activities   | (21,172)          | (23,935)      |
| Cash flows from financing activities:   |                   |               |
| Net increase in Federal Home Loan Bank advances                                   | 14,891            | 3,700         |
| Net (decrease) increase in deposits   | (7,580)           | 20,150        |
| Surrender of restricted shares of common stock                                    | (21)              | (4)           |
| Cash dividends paid   | (207)             | (103)         |
| Net cash provided by financing activities   | 7,083             | 23,743        |
| Net (decrease) increase in cash and cash equivalents                              | (8,259)           | 4,623         |
| Cash and cash equivalents at beginning of period                                  | 17,601            | 23,259        |
| Cash and cash equivalents at end of period  | \$9,342           | \$27,882      |
| Supplemental cash flow information:   |                   |               |
| Cash paid during the year for:  |                   |               |

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|  |         |         |
|--|---------|---------|
| Interest on deposits   | \$2,703 | \$3,648 |
| Interest on borrowings   | \$584   | \$419   |
| Income taxes   | \$84    | \$788   |
| Supplemental noncash disclosure:   |         |         |
| Transfers from loans receivable to foreclosed and repossessed assets             | \$1,715 | \$1,616 |
| See accompanying condensed notes to unaudited consolidated financial statements. |         |         |

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CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

NOTE 1 – NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements include the accounts of Citizens Community Bancorp, Inc. (the "Company") and its wholly owned subsidiary, Citizens Community Federal N.A. (the "Bank"), and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial statements. Citizens Community Bancorp was a successor to Citizens Community Federal as a result of a regulatory restructuring into the mutual holding company form, which was effective on March 29, 2004. Originally, Citizens Community Federal was a credit union. In December 2001, Citizens Community Federal converted to a federal mutual savings bank. In 2004, Citizens Community Federal reorganized into the mutual holding company form of organization. In 2006, Citizens Community Bancorp completed its second-step mutual to stock conversion.

On April 16, 2014, the U.S. Office of the Comptroller of the Currency (the "OCC"), the primary federal regulator for Citizens Community Bancorp, Inc. and Citizens Community Federal, provided written notice to the Bank of the OCC's approval for the Bank to convert to a national banking association (a "National Bank") and operate under the title of Citizens Community Federal National Association ("Citizens Community Federal N.A."). The consummation of the conversion to a National Bank was effective as of May 31, 2014.

On April 18, 2014, Citizens Community Bancorp, Inc. received written notice from the Federal Reserve Bank of Minneapolis (the "FRB") notifying the Company of the FRB's approval of the Company becoming a bank holding company as

a result of the proposed conversion of the Bank from a federally-chartered savings bank to a National Bank, which approval

was also effective as of May 31, 2014.

The consolidated income of the Company is principally derived from the income of the Bank, the Company's wholly owned subsidiary. The Bank originates residential, commercial, agricultural, consumer and commercial and industrial (C&I) loans and accepts deposits from customers, primarily in Wisconsin, Minnesota and Michigan. The Bank operates 23 full-service offices; eight stand-alone locations and 15 branches predominantly located inside Walmart Supercenters.

The Bank is subject to competition from other financial institutions and non-financial institutions providing financial products. Additionally, the Bank is subject to the regulations of certain regulatory agencies and undergoes periodic examination by those regulatory agencies.

In preparing these consolidated financial statements, we evaluated the events and transactions that occurred through August 11, 2014, the date on which the financial statements were available to be issued. As of August 11, 2014, there were no subsequent events which required recognition or disclosure.

The accompanying consolidated interim financial statements are unaudited. However, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Unless otherwise stated, all amounts are in thousands.

**Principles of Consolidation** – The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, Citizens Community Federal N.A. All significant inter-company accounts and transactions have been eliminated.

**Use of Estimates** – Preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying disclosures. These estimates are based on management's best knowledge of current events and actions the Company may undertake in the future. Estimates are used in accounting for, among other items, fair value of financial instruments, the allowance for loan losses, valuation of acquired intangible assets, useful lives for depreciation and amortization, indefinite-lived intangible assets and long-lived assets, deferred tax assets, uncertain income tax positions and contingencies.

Management does not anticipate any material changes to estimates made herein in the near term. Factors that may cause sensitivity to the aforementioned estimates include but are not limited to external market factors such as market interest rates and unemployment rates, changes to operating policies and procedures, and changes in applicable

banking regulations. Actual results may ultimately differ from estimates, although management does not generally believe such differences would materially affect the consolidated financial statements in any individual reporting period.

Investment Securities; Held to Maturity and Available for Sale – Management determines the appropriate classification of investment securities at the time of purchase and reevaluates such designation as of the date of each statement of financial

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position date. Securities are classified as held to maturity when the Company has the positive intent and ability to hold the securities to maturity. Held to maturity securities are stated at amortized cost. Investment securities not classified as held to maturity are classified as available for sale. Available for sale securities are stated at fair value, with unrealized holding gains and losses deemed other than temporarily impaired due to non-credit issues being reported in other comprehensive income (loss), net of tax. Unrealized losses deemed other-than-temporary due to credit issues are reported in the Company's earnings in the period in which the losses arise. Interest income includes amortization of purchase premium or accretion of purchase discount. Amortization of premiums and accretion of discounts are recognized in interest income using the interest method over the estimated lives of the securities.

In estimating other-than-temporary impairment (OTTI), management considers: (1) the length of time and extent that fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the Company's ability and intent to hold the security for a period sufficient to allow for any anticipated recovery in fair value. The difference between the present values of the cash flows expected to be collected and the amortized cost basis is the credit loss. The credit loss is the portion of OTTI that is recognized in operations and is a reduction to the cost basis of the security. The portion of other-than-temporary impairment related to all other factors is included in other comprehensive income (loss), net of the related tax effect.

Loans – Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of unearned interest, and net of deferred loan fees and costs. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the interest method without anticipating prepayments. Interest income on commercial, mortgage and consumer loans is discontinued according to the following schedules:

- Commercial loans, including Agricultural and C&I loans past due 90 days or more;
- Closed end consumer loans past due 120 days or more; and
- Real estate loans and open ended consumer loans past due 180 days or more.

Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual status or charged off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued but not received for a loan placed on nonaccrual status is reversed against interest income. Interest received on such loans is accounted for on the cash basis or cost recovery method until qualifying for return to accrual status. Loans are returned to accrual status when payments are made that bring the loan account current with the contractual term of the loan and a 6 month payment history has been established. Interest on impaired loans considered troubled debt restructurings ("TDRs") or substandard, less than 90 days delinquent, is recognized as income as it accrues based on the revised terms of the loan over an established period of continued payment. Substandard loans, as defined by the OCC, our primary banking regulator, are loans that are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any.

Real estate loans and open ended consumer loans are charged off to estimated net realizable value less estimated selling costs at the earlier of when (a) the loan is deemed by management to be uncollectible, or (b) the loan becomes past due 180 days or more. Closed end consumer loans are charged off to net realizable value at the earlier of when (a) the loan is deemed by management to be uncollectible, or (b) the loan becomes past due 120 days or more.

Commercial loans, including Agricultural and C&I loans, are charged off to net realizable value at the earlier of when (a) the loan is deemed by management to be uncollectible, or (b) the loan becomes past due 90 days or more.

Allowance for Loan Losses – The allowance for loan losses ("ALL") is a valuation allowance for probable and inherent credit losses in our loan portfolio. Loan losses are charged against the ALL when management believes that the collectability of a loan balance is unlikely. Subsequent recoveries, if any, are credited to the ALL. Management estimates the required ALL balance taking into account the following factors: past loan loss experience; the nature, volume and composition of the loan portfolio; known and inherent risks in the loan portfolio; information about specific borrowers' ability to repay; estimated collateral values; current economic conditions; and other relevant factors determined by management. The ALL consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component covers non-impaired loans and is based on historical loss experience adjusted for certain qualitative factors. The entire ALL balance is available for any loan that, in management's judgment, should be charged off.

A loan is impaired when full payment under the loan terms is not expected. Impaired loans consist of all TDRs, as well as individual substandard loans not considered a TDR, when full payment under the loan terms is not expected. All TDRs are individually evaluated for impairment. See Note 3, "Loans, Allowance for Loan Losses and Impaired Loans" for more information on what we consider to be a TDR. If a TDR or substandard loan is deemed to be impaired, a specific ALL allocation is established so that the loan is reported, net, at either (a) the present value of estimated future cash flows using the

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loan's existing rate; or (b) at the fair value of any collateral, less estimated disposal costs, if repayment is expected solely from the underlying collateral of the loan. For TDRs less than 90+ days past due, and certain TDRs that are less than 90+ days delinquent, the likelihood of the loan migrating to over 90 days past due is also taken into account when determining the specific ALL allocation. Large groups of smaller balance homogeneous loans, such as non-TDR commercial, consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, are not separately identified for impairment disclosures.

Foreclosed and Repossessed Assets, net – Assets acquired through foreclosure or repossession, are initially recorded at fair value, less estimated costs to sell, which establishes a new cost basis. If the fair value declines subsequent to foreclosure or repossession, a valuation allowance is recorded through expense. Costs incurred after acquisition are expensed, and are included in non-interest expense, other on the Consolidated Statements of Operations. Foreclosed and repossessed asset balances were \$1,345 and \$1,028 at June 30, 2014 and September 30, 2013, respectively.

Income Taxes – The Company accounts for income taxes in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (“ASC”) Topic 740, “Income Taxes.” Under this guidance, deferred taxes are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates that will apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized as income or expense in the period that includes the enactment date. See Note 6, “Income Taxes” for details on the Company’s income taxes.

The Company regularly reviews the carrying amount of its net deferred tax assets to determine if the establishment of a valuation allowance is necessary. If based on the available evidence, it is more likely than not that all or a portion of the Company’s net deferred tax assets will not be realized in future periods, a deferred tax valuation allowance would be established. Consideration is given to various positive and negative factors that could affect the realization of the deferred tax assets. In evaluating this available evidence, management considers, among other things, historical performance, expectations of future earnings, the ability to carry back losses to recoup taxes previously paid, the length of statutory carry forward periods, any experience with utilization of operating loss and tax credit carry forwards not expiring, tax planning strategies and timing of reversals of temporary differences. Significant judgment is required in assessing future earnings trends and the timing of reversals of temporary differences. Accordingly, the Company’s evaluation is based on current tax laws as well as management’s expectations of future performance.

Earnings Per Share – Basic earnings per common share is net income or loss divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable during the period, consisting of stock options outstanding under the Company’s stock incentive plans.

Reclassifications – Certain items previously reported were reclassified for consistency with the current presentation.

Recent Accounting Pronouncements - In May, 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (“ASU”) 2014-09 - “Revenue from Contracts with Customers (Topic 606). ASU 2014-09 is intended to clarify and simplify revenue recognition principles, develop a common revenue standard across industries and accounting frameworks, and improve the usefulness and consistency of revenue reporting. For public entities, ASU 2014-09 is effective on a retrospective basis for the annual periods, and interim periods within those annual periods, beginning after December 15, 2016. Early adoption is not permitted. The Company expects the adoption of ASU 2014-09 to have no material effect on the Company's results of operations, financial position or cash flows.

In January, 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (“ASU”) 2014-04 - “Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)”. ASU 2014-04 is intended to improve consistency among reporting entities by clarifying when an in substance foreclosure occurs, that is, when a creditor should derecognize a loan and recognize the corresponding collateral real estate as a separate asset. For public entities, ASU 2014 is effective for the annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Early adoption is

permitted. The Company expects the adoption of ASU 2014-04 to have no material effect on the Company's results of operations, financial position or cash flows.

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## NOTE 2 – FAIR VALUE ACCOUNTING

ASC Topic 820-10, “Fair Value Measurements and Disclosures” establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The statement describes three levels of inputs that may be used to measure fair value:

Level 1- Quoted prices (unadjusted) for identical assets or liabilities in active markets that the Company has the ability to access as of the measurement date.

Level 2- Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3- Significant unobservable inputs that reflect the Company’s assumptions about the factors that market participants would use in pricing an asset or liability.

A financial instrument’s categorization within the valuation hierarchy is based upon the lowest level of input within the valuation hierarchy that is significant to the fair value measurement.

The fair value of securities available for sale is determined by obtaining market price quotes from independent third parties wherever such quotes are available (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities’ relationship to other benchmark quoted securities (Level 2 inputs). Where such quotes are not available, the Company utilizes independent third party valuation analysis to support the Company’s estimates and judgments in determining fair value (Level 3 inputs).

## Assets Measured on a Recurring Basis

Level 3 assets measured on a recurring basis are certain investments for which little or no market activity exists or whose value of the underlying collateral is not market observable. Management’s valuation uses both observable as well as unobservable inputs to assist in the Level 3 valuation of mortgage backed securities held by the Bank, employing a methodology that considers future cash flows along with risk-adjusted returns. The inputs in this methodology are as follows: ability and intent to hold to maturity, mortgage underwriting rates, market prices/conditions, loan type, loan-to-value ratio, strength of borrower, loan age, delinquencies, prepayment/cash flows, liquidity, expected future cash flows, rating agency actions, and a discount rate, which is assumed to be approximately equal to the coupon rate for each security. As of June 30, 2014, the Company held no Level 3 securities measured on a recurring basis. The following tables present the financial instruments measured at fair value on a recurring basis as of June 30, 2014 and September 30, 2013:

|  | Fair Value | Quoted Prices in Active Markets for Identical Instruments (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|--|------------|---|---|---|
| June 30, 2014                                    |            |   |   |   |
| Investment securities:                           |            |   |   |   |
| U.S. government agency obligations               | \$22,215   | \$—   | \$22,215                                      | \$—                                       |
| Obligations of states and political subdivisions | 11,982     | —   | 11,982  | —   |
| Mortgage-backed securities                       | 30,038     | —   | 30,038  | —   |
| Non-agency mortgage-backed securities            | —          | —   | —   | —   |
| Federal Agricultural Mortgage Corporation        | 61         | —   | 61  | —   |
| Total  | \$64,296   | \$—   | \$64,296                                      | \$—                                       |
| September 30, 2013                               |            |   |   |   |
| Investment securities:                           |            |   |   |   |
| U.S. government agency obligations               | \$27,866   | \$—   | \$27,866                                      | \$—                                       |
| Obligations of states and political subdivisions | 10,970     | —   | 10,970  | —   |
| Mortgage-backed securities                       | 39,633     | —   | 39,633  | —   |

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|                                       |          |     |          |         |
|---------------------------------------|----------|-----|----------|---------|
| Non-agency mortgage-backed securities | 1,226    | —   | —        | 1,226   |
| Total                                 | \$79,695 | \$— | \$78,469 | \$1,226 |

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The following table presents a reconciliation of non-agency mortgage-backed securities held by the Bank measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended June 30, 2014 and 2013:

|  | Nine Months Ended |               |
|--|-------------------|---------------|
|  | June 30, 2014     | June 30, 2013 |
| Balance beginning of period                  | \$ 1,226          | \$ 6,586      |
| Total gains or losses (realized/unrealized): |                   |               |
| Included in earnings                         | (274              | ) (790        |
| Included in other comprehensive loss         | 615               | 1,074         |
| Sales  | (1,321            | ) (3,802      |
| Payments, accretion and amortization         | (246              | ) (1,697      |
| Balance end of period                        | \$—               | \$ 1,371      |

Assets Measured on a Nonrecurring Basis

The following tables present the financial instruments measured at fair value on a nonrecurring basis as of June 30, 2014 and September 30, 2013:

|  | Fair Value | Quoted Prices in Active Markets for Identical Instruments (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|--|------------|---|---|---|
| June 30, 2014                          |            |   |   |   |
| Foreclosed and repossessed assets, net | \$ 1,345   | \$ —  | \$ —  | \$ 1,345                                  |
| Loans restructured in a TDR            | 6,130      | —   | —   | 6,130                                     |
| Total                                  | \$ 7,475   | \$ —  | \$ —  | \$ 7,475                                  |
| September 30, 2013                     |            |   |   |   |
| Foreclosed and repossessed assets, net | \$ 1,028   | \$ —  | \$ —  | \$ 1,028                                  |
| Loans restructured in a TDR            | 8,618      | —   | —   | 8,618                                     |
| Total                                  | \$ 9,646   | \$ —  | \$ —  | \$ 9,646                                  |

The fair value of TDRs was determined by obtaining independent third party appraisals and/or internally developed collateral valuations to support the Company's estimates and judgments in determining the fair value of the underlying collateral supporting TDRs.

The fair value of foreclosed and repossessed assets was determined by obtaining market price quotes from independent third parties wherever such quotes are available. Where such quotes are not available, the Company utilizes independent third party appraisals to support the Company's estimates and judgments in determining fair value for such assets.

Fair Values of Financial Instruments

ASC 825-10 and ASC 270-10, Interim Disclosures about Fair Value Financial Instruments, require disclosures about fair value financial instruments and significant assumptions used to estimate fair value. The estimated fair values of financial instruments not previously disclosed are determined as follows:

Cash and Cash Equivalents

Due to their short-term nature, the carrying amounts of cash and cash equivalents are considered to be a reasonable estimate of fair value.

Other Interest-Bearing Deposits

Fair value of interest bearing deposits is estimated based on their carrying amounts.



**Non-marketable Equity Securities, at cost**

Non-marketable equity securities are comprised of Federal Home Loan Bank stock and Federal Reserve Bank stock carried at cost, which is its redeemable fair value since the market for each category of this stock is restricted.

**Loans Receivable, net**

Fair value is estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as real estate, commercial and consumer. The fair value of loans is calculated by discounting scheduled cash flows through the estimated maturity date using market discount rates reflecting the credit and interest rate risk inherent in the loan. The estimate of maturity is based on the Bank's repayment schedules for each loan classification.

**Accrued Interest Receivable and Payable**

Due to their short-term nature, the carrying amounts of accrued interest receivable and payable, respectively, are considered to be a reasonable estimate of fair value.

**Deposits**

The fair value of deposits with no stated maturity, such as demand deposits, savings accounts, and money market accounts, is the amount payable on demand at the reporting date. The fair value of fixed rate certificate accounts is calculated by using discounted cash flows applying interest rates currently being offered on similar certificates.

**Federal Home Loan Bank Advances**

The fair value of long-term borrowed funds is estimated using discounted cash flows based on the Bank's current incremental borrowing rates for similar borrowing arrangements. The carrying value of short-term borrowed funds approximates its fair value.

**Off-Balance-Sheet Instruments**

The fair value of off-balance sheet commitments would be estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements, the current interest rates, and the present creditworthiness of the customers. Since this amount is immaterial to the Company's consolidated financial statements, no amounts for fair value are presented.

The carrying amount and estimated fair value of the Company's financial instruments as of the dates indicated below were as follows:

|   | June 30, 2014      |                            | September 30, 2013 |                            |
|---|--------------------|----------------------------|--------------------|----------------------------|
|   | Carrying<br>Amount | Estimated<br>Fair<br>Value | Carrying<br>Amount | Estimated<br>Fair<br>Value |
| <b>Financial assets:</b>                  |                    |                            |                    |                            |
| Cash and cash equivalents                 | \$9,342            | \$9,342                    | \$17,601           | \$17,601                   |
| Interest-bearing deposits                 | 245                | 245                        | 1,988              | 1,988                      |
| Investment Securities                     | 73,493             | 73,544                     | 79,695             | 79,695                     |
| Non-marketable equity securities, at cost | 4,995              | 4,995                      | 3,300              | 3,300                      |
| Loans receivable, net                     | 458,239            | 473,598                    | 434,683            | 448,846                    |
| Accrued interest receivable               | 1,396              | 1,396                      | 1,469              | 1,469                      |
| <b>Financial liabilities:</b>             |                    |                            |                    |                            |
| Deposits                                  | \$439,818          | \$443,707                  | \$447,398          | \$451,255                  |
| FHLB advances                             | 64,891             | 65,206                     | 50,000             | 49,676                     |
| Accrued interest payable                  | 12                 | 12                         | 11                 | 11                         |

**NOTE 3 – LOANS, ALLOWANCE FOR LOAN LOSSES AND IMPAIRED LOANS**

The ALL represents management's estimate of probable and inherent credit losses in the Bank's loan portfolio. Estimating the amount of the ALL requires the exercise of significant judgment and the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans

based on historical loss experience, and consideration of other qualitative factors such as current economic trends and conditions, all of which may be susceptible to significant change.

There are many factors affecting the ALL; some are quantitative, while others require qualitative judgment. The process for determining the ALL (which management believes adequately considers potential factors which result in probable credit losses), includes subjective elements and, therefore, may be susceptible to significant change. To the extent actual outcomes differ from management estimates, additional provision for loan losses could be required that could adversely affect the Company's earnings or financial position in future periods. Allocations of the ALL may be made for specific loans but the entire ALL is available for any loan that, in management's judgment, should be charged-off or for which an actual loss is realized.

Changes in the ALL by loan type for the periods presented below were as follows:

|   | Real Estate | Consumer and<br>Other | Total     |
|---|-------------|-----------------------|-----------|
| Nine Months Ended June 30, 2014:  |             |                       |           |
| Allowance for Loan Losses:  |             |                       |           |
| Beginning balance, October 1, 2013  | \$2,541     | \$3,639               | \$6,180   |
| Charge-offs   | (1,025      | ) (573                | ) (1,598  |
| Recoveries  | 22          | 199                   | 221       |
| Provision   | 1,108       | 427                   | 1,535     |
| Ending balance, June 30, 2014   | \$2,646     | \$3,692               | \$6,338   |
| Allowance for Loan Losses at June 30, 2014:   |             |                       |           |
| Amount of Allowance for Loan Losses arising from loans individually evaluated for impairment  | \$610       | \$208                 | \$818     |
| Amount of Allowance for Loan Losses arising from loans collectively evaluated for impairment  | \$2,036     | \$3,484               | \$5,520   |
| Loans Receivable as of June 30, 2014:   |             |                       |           |
| Ending balance  | \$264,749   | \$199,828             | \$464,577 |
| Ending balance: individually evaluated for impairment   | \$7,481     | \$1,221               | \$8,702   |
| Ending balance: collectively evaluated for impairment   | \$257,268   | \$198,607             | \$455,875 |
|   | Real Estate | Consumer and<br>Other | Total     |
| Year ended September 30, 2013   |             |                       |           |
| Allowance for Loan Losses:  |             |                       |           |
| Beginning balance, October 1, 2012  | \$2,287     | \$3,458               | \$5,745   |
| Charge-offs   | (1,525      | ) (1,494              | ) (3,019  |
| Recoveries  | 36          | 275                   | 311       |
| Provision   | 1,743       | 1,400                 | 3,143     |
| Ending balance, September 30, 2013  | \$2,541     | \$3,639               | \$6,180   |
| Allowance for Loan Losses at September 30, 2013:  |             |                       |           |
| Amount of Allowance for Loan Losses arising from loans individually evaluated for impairment  | \$667       | \$316                 | \$983     |
| Amount of Allowance for Loan Losses arising from loans collectively evaluated for impairment  | \$1,874     | \$3,323               | \$5,197   |
| Loans Receivable as of September 30, 2013:  |             |                       |           |
| Ending balance  | 264,388     | 176,475               | \$440,863 |
| Ending balance: individually evaluated for impairment   | 3,659       | 907                   | \$4,566   |
| Ending balance: collectively evaluated for impairment   | \$260,729   | \$175,568             | \$436,297 |
| The Bank has originated substantially all loans currently recorded on the Company's accompanying consolidated balance sheet, except as noted below. |             |                       |           |

During October 2012, the Bank entered into an agreement to purchase short term consumer loans from a third party on an ongoing basis. Pursuant to the ongoing loan purchase agreement, a restricted reserve account was established at 3% of the outstanding consumer loan balances purchased up to a maximum of \$1,000, with such percentage amount of the

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loans being deposited into a segregated reserve account. The funds in the reserve account are to be released to compensate the Bank for any purchased loans that are ultimately charged off. As of June 30, 2014, the balance of the consumer loans purchased was \$29,063. The balance in the cash reserve account was \$883, which is included in Deposits on the accompanying consolidated balance sheet. To date, none of the purchased loans have been charged off.

Loans receivable by loan type as of the end of the periods shown below were as follows:

|                           | Real Estate Loans |                       | Consumer and Other Loans |                       | Total Loans      |                       |
|---------------------------|-------------------|-----------------------|--------------------------|-----------------------|------------------|-----------------------|
|                           | June 30,<br>2014  | September<br>30, 2013 | June 30,<br>2014         | September<br>30, 2013 | June 30,<br>2014 | September<br>30, 2013 |
| Performing loans          |                   |                       |                          |                       |                  |                       |
| Performing TDR loans      | \$5,062           | \$6,254               | \$837                    | \$1,101               | \$5,899          | \$7,355               |
| Performing loans other    | 258,602           | 255,951               | 198,694                  | 174,949               | 457,296          | 430,900               |
| Total performing loans    | 263,664           | 262,205               | 199,531                  | 176,050               | 463,195          | 438,255               |
| Nonperforming loans (1)   |                   |                       |                          |                       |                  |                       |
| Nonperforming TDR loans   | 177               | 1,187                 | 54                       | 76                    | 231              | 1,263                 |
| Nonperforming loans other | 908               | 996                   | 243                      | 349                   | 1,151            | 1,345                 |
| Total nonperforming loans | \$1,085           | \$2,183               | \$297                    | \$425                 | \$1,382          | \$2,608               |
| Total loans               | \$264,749         | \$264,388             | \$199,828                | \$176,475             | \$464,577        | \$440,863             |

(1) Nonperforming loans are either 90+ days past due or nonaccrual.

An aging analysis of the Company's real estate, consumer and other loans and purchased third party loans as of June 30, 2014 and September 30, 2013, respectively, was as follows:

|                             | 1 Month<br>Past Due | 2 Months<br>Past Due | Greater<br>Than<br>3 Months | Total<br>Past Due | Current   | Total<br>Loans | Recorded<br>Investment ><br>3 months and<br>Accruing |
|-----------------------------|---------------------|----------------------|-----------------------------|-------------------|-----------|----------------|--|
| June 30, 2014               |                     |                      |                             |                   |           |                |  |
| Real estate loans           | \$310               | \$1,051              | \$851                       | \$2,212           | \$262,537 | \$264,749      | \$424  |
| Consumer and other loans    | 361                 | 115                  | 100                         | 576               | 170,189   | 170,765        | 33   |
| Purchased third party loans | 156                 | 99                   | 77                          | 332               | 28,731    | 29,063         | 77   |
| Total                       | \$827               | \$1,265              | \$1,028                     | \$3,120           | \$461,457 | \$464,577      | \$534  |
| September 30, 2013          |                     |                      |                             |                   |           |                |  |
| Real estate loans           | \$2,057             | \$351                | \$1,905                     | \$4,313           | \$260,075 | \$264,388      | \$371  |
| Consumer and other loans    | 746                 | 121                  | 214                         | 1,081             | 155,416   | 156,497        | 80   |
| Purchased third party loans | 112                 | 66                   | 32                          | 210               | 19,768    | 19,978         | 32   |
| Total                       | \$2,915             | \$538                | \$2,151                     | \$5,604           | \$435,259 | \$440,863      | \$483  |



At June 30, 2014, the Company has identified \$6,130 of TDR loans and \$2,572 of substandard loans as impaired, totaling \$8,702, which includes \$5,899 of performing TDR loans. A loan is identified as impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement. Performing TDRs consist of loans that have been modified and are performing in accordance with the modified terms for a sufficient length of time, generally six months, or loans that were modified on a proactive basis. A summary of the Company's impaired loans as of June 30, 2014 and September 30, 2013 was as follows:

|   | With No Related Allowance Recorded |           |          | With An Allowance Recorded |           |          | Totals      |           |          |
|---|------------------------------------|-----------|----------|----------------------------|-----------|----------|-------------|-----------|----------|
|   | Consumer                           |           | Total    | Consumer                   |           | Total    | Consumer    |           | Total    |
|   | Real Estate                        | and Other |          | Real Estate                | and Other |          | Real Estate | and Other |          |
| Recorded investment at June 30, 2014                                | \$ 4,551                           | \$ 472    | \$ 5,023 | \$ 2,930                   | \$ 749    | \$ 3,679 | \$ 7,481    | \$ 1,221  | \$ 8,702 |
| Unpaid balance at June 30, 2014                                     | 4,551                              | 472       | 5,023    | 2,930                      | 749       | 3,679    | 7,481       | 1,221     | 8,702    |
| Recorded investment at September 30, 2013                           | 5,349                              | 771       | 6,120    | 3,659                      | 907       | 4,566    | 9,008       | 1,678     | 10,686   |
| Unpaid balance at September 30, 2013                                | 5,349                              | 771       | 6,120    | 3,659                      | 907       | 4,566    | 9,008       | 1,678     | 10,686   |
| Average recorded investment; nine months ended June 30, 2014        | 4,816                              | 634       | 5,450    | 3,372                      | 846       | 4,218    | 8,188       | 1,480     | 9,668    |
| Average recorded investment; twelve months ended September 30, 2013 | 4,185                              | 609       | 4,794    | 4,197                      | 993       | 5,190    | 8,382       | 1,602     | 9,984    |
| Interest income received; nine months ended June 30, 2014           | 112                                | 27        | 139      | 59                         | 16        | 75       | 171         | 43        | 214      |
| Interest income received; twelve months ended September 30, 2013    | 202                                | 71        | 273      | 69                         | 40        | 109      | 271         | 111       | 382      |

Troubled Debt Restructuring – A TDR includes a loan modification where a borrower is experiencing financial difficulty and the Bank grants a concession to that borrower that the Bank would not otherwise consider except for the borrower’s financial difficulties. Concessions include an extension of loan terms, renewals of existing balloon loans, reductions in interest rates and consolidating existing Bank loans at modified terms. A TDR may be either on accrual or nonaccrual status based upon the performance of the borrower and management’s assessment of collectability. If a TDR is placed on nonaccrual status, it remains there until a sufficient period of performance under the restructured terms has occurred at which time it is returned to accrual status. There were 5 delinquent TDRs, greater than 60 days past due, with a recorded investment of \$333 at June 30, 2014, compared to 11 such loans with a recorded investment of \$1,102 at September 30, 2013. A summary of loans by loan type modified in a troubled debt restructuring as of June 30, 2014 and June 30, 2013, and during each of the nine months then ended, and as of September 30, 2013 and during the twelve months then ended was as follows:

|  | Real Estate | Consumer and Other | Total    |
|--|-------------|--------------------|----------|
| June 30, 2014 and<br>Nine Months then Ended: |             |                    |          |
| Accruing / Performing:                       |             |                    |          |
| Beginning balance                            | \$6,254     | \$1,101            | \$7,355  |
| Principal payments                           | (718        | ) (218             | ) (936   |
| Charge-offs                                  | (41         | ) (30              | ) (71    |
| Advances                                     | —           | —                  | —        |
| New restructured (1)                         | 40          | 24                 | 64       |
| Class transfers (2)                          | —           | —                  | —        |
| Transfers between accrual/non-accrual        | (473        | ) (40              | ) (513   |
| Ending balance                               | \$5,062     | \$837              | \$5,899  |
| Non-accrual / Non-performing:                |             |                    |          |
| Beginning balance                            | \$1,187     | \$76               | \$1,263  |
| Principal payments                           | (1,087      | ) (34              | ) (1,121 |
| Charge-offs                                  | (414        | ) (49              | ) (463   |
| Advances                                     | 3           | —                  | 3        |
| New restructured (1)                         | —           | 16                 | 16       |
| Class transfers (2)                          | 15          | 5                  | 20       |
| Transfers between accrual/non-accrual        | 473         | 40                 | 513      |
| Ending balance                               | \$177       | \$54               | \$231    |
| Totals:                                      |             |                    |          |
| Beginning balance                            | \$7,441     | \$1,177            | \$8,618  |
| Principal payments                           | (1,805      | ) (252             | ) (2,057 |
| Charge-offs                                  | (455        | ) (79              | ) (534   |
| Advances                                     | 3           | —                  | 3        |
| New restructured (1)                         | 40          | 40                 | 80       |
| Class transfers (2)                          | 15          | 5                  | 20       |
| Transfers between accrual/non-accrual        | —           | —                  | —        |
| Ending balance                               | \$5,239     | \$891              | \$6,130  |

(1) “New restructured” represent loans restructured during the current period that met TDR criteria in accordance with the Bank’s policy at the time of the restructuring.

(2) “Class transfers” represent previously restructured loans that met TDR criteria per the Bank’s policy for the first time during the current period.



|  | Real Estate | Consumer and<br>Other | Total    |
|--|-------------|-----------------------|----------|
| June 30, 2013 and<br>Nine Months then Ended:<br>Accruing / Performing: |             |                       |          |
| Beginning balance  | \$5,751     | \$1,055               | \$6,806  |
| Principal payments   | (353        | ) (231                | ) (584   |
| Charge-offs  | (55         | ) (4                  | ) (59    |
| Advances   | 17          | 3                     | 20       |
| New restructured (1)   | 149         | 182                   | 331      |
| Class transfers (2)  | 701         | 112                   | 813      |
| Transfers between accrual/non-accrual                                  | (465        | ) —                   | (465     |
| Ending balance   | \$5,745     | \$1,117               | \$6,862  |
| Non-accrual / Non-performing:  |             |                       |          |
| Beginning balance  | \$1,259     | \$70                  | \$1,329  |
| Principal payments   | (524        | ) (64                 | ) (588   |
| Charge-offs  | (156        | ) (13                 | ) (169   |
| Advances   | 12          | 3                     | 15       |
| New restructured (1)   | —           | 1                     | 1        |
| Class transfers (2)  | 282         | 217                   | 499      |
| Transfers between accrual/non-accrual                                  | 465         | —                     | 465      |
| Ending balance   | \$1,338     | \$214                 | \$1,552  |
| Totals:  |             |                       |          |
| Beginning balance  | \$7,010     | \$1,125               | \$8,135  |
| Principal payments   | (877        | ) (295                | ) (1,172 |
| Charge-offs  | (211        | ) (17                 | ) (228   |
| Advances   | 29          | 6                     | 35       |
| New restructured (1)   | 149         | 183                   | 332      |
| Class transfers (2)  | 983         | 329                   | 1,312    |
| Transfers between accrual/non-accrual                                  | —           | —                     | —        |
| Ending balance   | \$7,083     | \$1,331               | \$8,414  |

(1) "New restructured" represent loans restructured during the current period that met TDR criteria in accordance with the Bank's policy at the time of the restructuring.

(2) "Class transfers" represent previously restructured loans that met TDR criteria per the Bank's policy for the first time during the current period.

|   | Real Estate | Consumer and<br>Other | Total     |
|---|-------------|-----------------------|-----------|
| September 30, 2013 and<br>Twelve Months then Ended:<br>Accruing / Performing: |             |                       |           |
| Beginning balance   | \$5,751     | \$1,055               | \$6,806   |
| Principal payments  | (397)       | ) (388)               | ) (785)   |
| Charge-offs   | (131)       | ) (42)                | ) (173)   |
| Advances  | 21          | 7                     | 28        |
| New restructured (1)  | 181         | 191                   | 372       |
| Class transfers (2)   | 1,294       | 263                   | 1,557     |
| Transfers between accrual/non-accrual   | (465)       | ) 15                  | (450)     |
| Ending balance  | \$6,254     | \$1,101               | \$7,355   |
| Non-accrual / Non-performing:   |             |                       |           |
| Beginning balance   | \$1,259     | \$70                  | \$1,329   |
| Principal payments  | (557)       | ) (86)                | ) (643)   |
| Charge-offs   | (248)       | ) (24)                | ) (272)   |
| Advances  | 13          | 3                     | 16        |
| New restructured (1)  | —           | 1                     | 1         |
| Class transfers (2)   | 255         | 127                   | 382       |
| Transfers between accrual/non-accrual   | 465         | (15)                  | ) 450     |
| Ending balance  | \$1,187     | \$76                  | \$1,263   |
| Totals:   |             |                       |           |
| Beginning balance   | \$7,010     | \$1,125               | \$8,135   |
| Principal payments  | (954)       | ) (474)               | ) (1,428) |
| Charge-offs   | (379)       | ) (66)                | ) (445)   |
| Advances  | 34          | 10                    | 44        |
| New restructured (1)  | 181         | 192                   | 373       |
| Class transfers (2)   | 1,549       | 390                   | 1,939     |
| Transfers between accrual/non-accrual   | —           | —                     | —         |
| Ending balance  | \$7,441     | \$1,177               | \$8,618   |

(1) “New restructured” represent loans restructured during the current period that met TDR criteria in accordance with the Bank’s policy at the time of the restructuring.

(2) “Class transfers” represent previously restructured loans that met TDR criteria per the Bank’s policy for the first time during the current period.

|                                    | June 30, 2014              |                        | September 30, 2013         |                        |
|------------------------------------|----------------------------|------------------------|----------------------------|------------------------|
|                                    | Number of<br>Modifications | Recorded<br>Investment | Number of<br>Modifications | Recorded<br>Investment |
| Troubled debt restructurings:      |                            |                        |                            |                        |
| Real estate                        | 49                         | \$5,239                | 62                         | \$7,441                |
| Consumer and other                 | 58                         | 891                    | 90                         | 1,177                  |
| Total troubled debt restructurings | 107                        | \$6,130                | 152                        | \$8,618                |

As an integral part of their examination process, various regulatory agencies review the Bank’s ALL. Such agencies may require that changes in the ALL be recognized when such regulators’ credit evaluations differ from those of our management based on information available to the regulators at the time of their examinations.



## NOTE 4 – INVESTMENT SECURITIES

The amortized cost, estimated fair value and related unrealized gains and losses on securities available for sale and held to maturity as of June 30, 2014 and September 30, 2013, respectively, were as follows:

| Available for sale securities                    | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
|--|----------------|------------------------|-------------------------|----------------------|
| June 30, 2014                                    |                |                        |                         |                      |
| U.S. government agency obligations               | \$23,257       | \$—                    | \$1,042                 | \$22,215             |
| Obligations of states and political subdivisions | 12,309         | 10                     | 337                     | 11,982               |
| Mortgage-backed securities                       | 30,234         | 148                    | 344                     | 30,038               |
| Non-agency mortgage-backed securities            | —              | —                      | —                       | —                    |
| Federal Agricultural Mortgage Corporation        | 71             | —                      | 10                      | 61                   |
| Total available for sale securities              | \$65,871       | \$158                  | \$1,733                 | \$64,296             |
| September 30, 2013                               |                |                        |                         |                      |
| U.S. government agency obligations               | \$29,702       | \$—                    | \$1,836                 | \$27,866             |
| Obligations of states and political subdivisions | 11,647         | —                      | 677                     | 10,970               |
| Mortgage-backed securities                       | 40,378         | 140                    | 885                     | 39,633               |
| Non-agency mortgage-backed securities            | 1,842          | —                      | 616                     | 1,226                |
| Total available for sale securities              | \$83,569       | \$140                  | \$4,014                 | \$79,695             |
| Held to maturity securities                      |                |                        |                         |                      |
|  | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
| June 30, 2014                                    |                |                        |                         |                      |
| Obligations of states and political subdivisions | 1,471          | 1                      | 7                       | 1,465                |
| Mortgage-backed securities                       | \$7,726        | \$58                   | \$1                     | 7,783                |
| Total held to maturity securities                | \$9,197        | \$59                   | \$8                     | \$9,248              |
| September 30, 2013                               |                |                        |                         |                      |
| Obligations of states and political subdivisions | —              | —                      | —                       | —                    |
| Mortgage-backed securities                       | —              | —                      | —                       | —                    |
| Total held to maturity securities                | \$—            | \$—                    | \$—                     | \$—                  |

The Company evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. As part of such monitoring, the credit quality of individual securities and their issuers are assessed. Significant inputs used to measure the amount related to credit loss include, but are not limited to, default and delinquency rates of the underlying collateral, remaining credit support, and historical loss severities. Adjustments to market value that are considered temporary are recorded as separate components of equity, net of tax. If an impairment of a security is identified as other-than-temporary based on information available, such as the decline in the credit worthiness of the issuer, external market ratings, or the anticipated or realized elimination of associated dividends, such impairments are further analyzed to determine if credit loss exists. If there is a credit loss, it will be recorded in the Company's consolidated statement of operations. Losses other than credit will continue to be recognized in other comprehensive income (loss), net of tax. Unrealized losses reflected in the preceding tables have not been included in results of operations because the unrealized loss was not deemed other-than-temporary. Management has determined that more likely than not, the Company neither intends to sell, nor will it be required to sell each debt security before its anticipated recovery.

A summary of the amount of other-than-temporary impairment related to credit losses on available for sale securities that have been recognized in earnings follows:

|   | Nine months ended<br>June 30, 2014 | Nine months ended<br>June 30, 2013 |
|---|------------------------------------|------------------------------------|
| Beginning balance of the amount of OTTI related to credit losses  | \$1,250                            | \$3,740                            |
| Credit portion of OTTI on securities for which OTTI was not previously recognized   | 91                                 | 817                                |
| Cash payments received on a security in excess of the security's book value adjusted for the previously recognized credit portion of OTTI | (13                                | ) (27                              |
| Credit portion of OTTI on securities in default for which OTTI was previously recognized  | —                                  | (2,227                             |
| Credit portion of OTTI previously recognized on securities sold during the period   | (1,328                             | ) (1,103                           |
| Ending balance of the amount of OTTI related to credit losses   | \$—                                | \$1,200                            |

During the three and nine months ended June 30, 2014, the Bank recognized \$0 and \$78 of other-than-temporary impairment in earnings on the remaining balance of the non-agency mortgage-backed security portfolio compared to \$139 and \$790 for the same periods in the prior year.

The Bank has pledged certain of its U.S. Agency securities as collateral against a borrowing line with the Federal Reserve Bank. However, as of June 30, 2014, there were no borrowings outstanding on the Federal Reserve line of credit. The Bank has also pledged certain of its U.S. Agency securities as collateral against a municipal deposit.

#### NOTE 5 – FEDERAL HOME LOAN BANK ADVANCES

A summary of Federal Home Loan Bank advances at June 30, 2014 and September 30, 2013 was as follows:

|  | As of<br>June 30,<br>2014 | Weighted<br>Average Rate | As of<br>September 30,<br>2013 | Weighted<br>Average Rate |   |
|--|---------------------------|--------------------------|--------------------------------|--------------------------|---|
| Maturing during the fiscal year<br>Ended September 30, |                           |                          |                                |                          |   |
| 2014   | \$11,000                  | 0.17                     | % \$7,500                      | 0.27                     | % |
| 2015   | 15,000                    | 0.67                     | % 15,000                       | 0.67                     | % |
| 2016   | 16,100                    | 0.88                     | % 11,600                       | 1.01                     | % |
| 2017   | 12,961                    | 1.57                     | % 12,300                       | 1.60                     | % |
| After 2017   | 9,830                     | 2.10                     | % 3,600                        | 2.81                     | % |
| Total fixed maturity                                   | \$64,891                  |                          | \$50,000                       |                          |   |
| Advances with amortizing principal                     | —                         |                          | —                              |                          |   |
| Total  | \$64,891                  |                          | \$50,000                       |                          |   |

At June 30, 2014, the Bank's available and unused portion of this borrowing arrangement was approximately \$101,277.

Maximum month-end amounts outstanding were \$64,891 and \$52,950 during the nine month periods ended June 30, 2014 and 2013, respectively.

Each advance is payable at the maturity date, with a prepayment penalty for fixed rate advances. Federal Home Loan Bank advances are secured by \$235,699 of real estate mortgage loans.



## NOTE 6 – INCOME TAXES

Income tax expense (benefit) for each of the periods shown below consisted of the following:

|                        | Nine months ended<br>June 30, 2014 | Nine months ended<br>June 30, 2013 |
|------------------------|------------------------------------|------------------------------------|
| Current tax provision  |                                    |                                    |
| Federal                | \$(317                             | ) \$78                             |
| State                  | 5                                  | (3                                 |
|                        | (312                               | ) 75                               |
| Deferred tax provision |                                    |                                    |
| Federal                | 906                                | 323                                |
| State                  | 96                                 | 70                                 |
|                        | 1,002                              | 393                                |
| Total                  | \$690                              | \$468                              |

The provision for income taxes differs from the amount of income tax determined by applying statutory federal income tax rates to pretax income as result of the following differences:

|   | Nine months ended June 30,<br>2014 |        | Nine months ended June 30,<br>2013 |        |   |
|---|------------------------------------|--------|------------------------------------|--------|---|
|   | Amount                             | Rate   | Amount                             | Rate   | % |
| Tax expense at statutory rate           | \$636                              | 34.0   | % \$417                            | 34.0   | % |
| State income taxes net of federal taxes | 101                                | 5.4    | 66                                 | 5.4    |   |
| Tax exempt interest                     | (34                                | ) (1.8 | ) (26                              | ) (2.1 | ) |
| Other                                   | (13                                | ) (0.7 | ) 11                               | 0.9    |   |
| Total                                   | \$690                              | 36.9   | % \$468                            | 38.1   | % |

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The following is a summary of the significant components of the Company's deferred tax assets and liabilities as of June 30, 2014 and September 30, 2013, respectively:

|  | June 30, 2014 | September 30,<br>2013 |
|--|---------------|-----------------------|
| Deferred tax assets:                                 |               |                       |
| Allowance for loan losses                            | \$2,495       | \$2,433               |
| Deferred loan costs/fees                             | 238           | 308                   |
| Director/officer compensation plans                  | 560           | 564                   |
| Net unrealized loss on securities available for sale | 630           | 1,549                 |
| Impairment loss                                      | —             | 1,306                 |
| Other  | 163           | 182                   |
| Deferred tax assets                                  | 4,086         | \$6,342               |
| Deferred tax liabilities:                            |               |                       |
| Office properties and equipment                      | (346          | ) (677                |
| Other  | (122          | ) (125                |
| Deferred tax liabilities                             | (468          | ) (802                |
| Net deferred tax assets                              | \$3,618       | \$5,540               |

The Company regularly reviews the carrying amount of its deferred tax assets to determine if the establishment of a valuation allowance is necessary, as further discussed in Note 1 "Nature of Business and Summary of Significant Accounting

Policies,” above. At June 30, 2014 and September 30, 2013, respectively, management determined that no valuation allowance was necessary.

The Company’s income tax returns are subject to review and examination by federal, state and local government authorities. As of June 30, 2014, years open to examination by the U.S. Internal Revenue Service include taxable years ended September 30, 2010 to present. The years open to examination by state and local government authorities varies by jurisdiction.

The tax effects from uncertain tax positions can be recognized in the financial statements, provided the position is more likely than not to be sustained on audit, based on the technical merits of the position. The Company recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more-likely-than-not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized, upon ultimate settlement with the relevant tax authority. The Company applied the foregoing accounting standard to all of its tax positions for which the statute of limitations remained open as of the date of the accompanying consolidated financial statements.

The Company’s policy is to recognize interest and penalties related to income tax issues as components of other noninterest expense. During the nine month periods ended June 30, 2014 and 2013, the Company did not recognize any interest or penalties related to income tax issues in its statements of operations. The Company had no recorded accrual or liability for the payment of interest and penalties related to income tax issues as of June 30, 2014 or September 30, 2013 respectively.

#### NOTE 7 – STOCK-BASED COMPENSATION

In February 2005, the Company’s stockholders approved the Company’s 2004 Recognition and Retention Plan. This plan provides for the grant of up to 113,910 shares of the Company’s common stock to eligible participants under this plan. As of June 30, 2014 and June 30, 2013, 113,910 and 113,910 restricted shares under this plan were issued and outstanding, respectively. Restricted shares previously granted were awarded at no cost to the employee and have a five-year vesting period from the grant date. The fair value of these previously granted restricted shares on the date of award was \$7.04 per share for 63,783 shares, \$6.18 for 6,832 shares, \$5.24 for 20,312 shares and \$5.65 for 2,500 shares. During the three months ended June 30, 2014 and June 30, 2013, no shares were granted to eligible participants under this plan. During the nine months ended, June 30, 2013, 20,483 shares were granted to eligible participants under this plan at a weighted average fair value of \$5.84. During the nine months ended June 30, 2014, no shares were granted to eligible participants under this plan.

There were no previously awarded shares under the 2004 Recognition and Retention Plan that were forfeited in either of the nine month periods ending June 30, 2014 or 2013, respectively. There were 639 shares of the Company's common stock surrendered under this plan during the nine month period ending June 30, 2013 and 2,036 shares of the Company's common stock surrendered during the nine month period ending June 30, 2014, to satisfy the withholding taxes due upon the vesting of certain previously awarded shares.

In February 2005, the Company’s stockholders also approved the Company’s 2004 Stock Option and Incentive Plan. This plan provides for the grant of nonqualified and incentive stock options and stock appreciation rights to eligible participants under the plan. The plan provides for the grant of awards for up to 284,778 shares of the Company’s common stock. At June 30, 2014, 284,778 options had been granted under this plan to eligible participants at a weighted-average exercise price of \$6.57 per share. Options granted vest over a five-year period from the grant date. Unexercised, nonqualified stock options expire within 15 years of the grant date and unexercised incentive stock options expire within 10 years of the grant date. Through June 30, 2014, since the plan’s inception, options for 84,559 shares of the Company’s common stock were vested, options for 52,133 shares were unvested, options for 143,528 shares were forfeited and options for 4,558 shares were exercised. Of the 284,778 options granted, 136,692 remained outstanding as of June 30, 2014.

In February 2008, the Company’s stockholders approved the Company’s 2008 Equity Incentive Plan. The aggregate number of shares of common stock reserved and available for issuance under the 2008 Equity Incentive Plan is 597,605 shares. Under the Plan, the Compensation Committee may grant stock options and stock appreciation rights that, upon exercise, result in the issuance of 426,860 shares of the Company’s common stock. The Committee may also

grant shares of restricted stock and restricted stock units for an aggregate of 170,745 shares of Company common stock under this plan.

As of June 30, 2014 and June 30, 2013, 15,000 and 0 restricted shares under the 2008 Equity Incentive plan were issued and outstanding, respectively. Restricted shares granted were awarded at no cost to the employee and have a five-year vesting period from the grant date. There were no shares issued during the three months ended June 30, 2014. During the nine months ended June 30, 2014, 15,000 shares were granted to eligible participants under this plan at a weighted average fair value of \$8.00 per share.

Compensation expense related to restricted stock awards from both the 2004 Recognition and Retention Plan and the 2008 Equity Incentive Plan was \$18 and \$48 for the three and nine month periods ended June 30, 2014, respectively. Compensation expense related to restricted stock awards from the 2004 Recognition and Retention Plan was \$12 and \$33 for the three and nine month periods ended June 30, 2013, respectively.

As of June 30, 2014 and June 30, 2013, 45,000 and 0 common stock options under the 2008 Equity Incentive plan were issued and outstanding, respectively. There were no common stock options granted during the three months ended June 30, 2014.

During the nine months ended June 30, 2014, 45,000 options were granted under this plan to eligible participants at a weighted-average exercise price of \$8.00 per share. Options granted vest over a five-year period from the grant date. Unexercised, nonqualified stock options expire within 15 years of the grant date and unexercised incentive stock options expire within 10 years of the grant date.

The Company accounts for stock-based employee compensation related to the Company's 2004 Stock Option and Incentive Plan and the 2008 Equity Incentive Plan using the fair-value-based method. Accordingly, management records compensation expense based on the value of the award as measured on the grant date and then the Company recognizes that cost over the vesting period for the award. The compensation cost recognized for stock-based employee compensation from both plans for the three and nine month periods ended June 30, 2014, was \$12 and \$32, respectively. The compensation cost recognized for stock-based employee compensation from the 2004 Stock Option and Incentive Plan for the three and nine month periods ended June 30, 2013, was \$8 and \$23, respectively.

#### NOTE 8 – OTHER COMPREHENSIVE INCOME (LOSS)

The following table shows the tax effects allocated to each component of other comprehensive income for the nine months ended June 30, 2014:

|  | Before-Tax<br>Amount | Tax<br>Expense | Net-of-Tax<br>Amount |
|--|----------------------|----------------|----------------------|
| Unrealized gains (losses) on securities:   |                      |                |                      |
| Net unrealized gains arising during the period   | \$2,370              | 948            | \$1,422              |
| Less: reclassification adjustment for losses included in net income  | (149                 | ) (60          | ) (89                |
| Changes for realized losses on securities available for sale for OTTI write-down   | 78                   | 31             | 47                   |
| Other comprehensive income   | \$2,299              | \$919          | \$1,380              |
| The changes in the accumulated balances for each component of other comprehensive income (loss) for the nine months ended June 30, 2014 were as follows: |                      |                |                      |

|   | Unrealized<br>Gains (Losses)<br>on<br>Securities | Defined<br>Benefit<br>Plans | Other<br>Comprehensive<br>Income (Loss) |
|---|--|-----------------------------|---|
| Balance, October 1, 2013                                    | \$(2,324   | ) \$38                      | \$(2,286                                |
| Current year-to-date other comprehensive income, net of tax | 1,380  | —                           | 1,380                                   |
| Ending balance, June 30, 2014                               | \$(944   | ) \$38                      | \$(906                                  |

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### FORWARD-LOOKING STATEMENTS

Certain statements contained in this report are considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements may be identified by the use of forward-looking words or phrases such as "anticipate," "believe," "could," "expect," "intend," "may," "planned," "potential," "should," "will," negative of those terms or other words of similar meaning. Such forward-looking statements in this report are inherently subject to many uncertainties arising in the Company's operations and business environment. These uncertainties include general economic conditions, in particular, relating to consumer demand for the Bank's products and services; the Bank's ability to maintain current deposit and loan levels at current interest rates; competitive and

technological developments;

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deteriorating credit quality, including changes in the interest rate environment reducing interest margins; prepayment speeds, loan origination and sale volumes, charge-offs and loan loss provisions; the Bank's ability to maintain required capital levels and adequate sources of funding and liquidity; maintaining capital requirements may limit the Bank's operations and potential growth; changes and trends in capital markets; competitive pressures among depository institutions; effects of critical accounting estimates and judgments; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board (FASB) or other regulatory agencies overseeing the Bank; the Bank's ability to implement its cost-savings and revenue enhancement initiatives; legislative or regulatory changes or actions, or significant litigation, adversely affecting the Bank or the Company; fluctuation of the Company's stock price; the Bank's ability to attract and retain key personnel; the Bank's ability to secure confidential information through the use of computer systems and telecommunications networks; and the impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. Such uncertainties and other risks that may affect the Company's performance are discussed further in Part I, Item 1A, "Risk Factors," in the Company's Form 10-K, for the year ended September 30, 2013 filed with the Securities and Exchange Commission on December 9, 2013. The Company undertakes no obligation to make any revisions to the forward-looking statements contained in this report or to update them to reflect events or circumstances occurring after the date of this report.

#### GENERAL

The following discussion sets forth management's discussion and analysis of our consolidated financial condition as of June 30, 2014, and our consolidated results of operations for the nine months ended June 30, 2014, compared to the same period in the prior fiscal year for the nine months ended June 30, 2013. This discussion should be read in conjunction with the interim consolidated financial statements and the condensed notes thereto included with this report and with Management's Discussion and Analysis of Financial Condition and Results of Operations and the financial statements and notes related thereto included in the Company's annual report on Form 10-K filed with the Securities and Exchange Commission on December 9, 2013. Unless otherwise stated, all monetary amounts in this Management's Discussion and Analysis of Financial Condition and Results of Operations, other than share, per share and capital ratio amounts, are stated in thousands.

#### PERFORMANCE SUMMARY

The following table sets forth our results of operations and related summary information for the three and nine month periods ended June 30, 2014 and 2013, respectively:

|                                       | Three Months Ended June 30, |         | Nine Months Ended June 30, |         |   |
|---------------------------------------|-----------------------------|---------|----------------------------|---------|---|
|                                       | 2014                        | 2013    | 2014                       | 2013    |   |
| Net income as reported                | \$558                       | \$166   | \$1,182                    | \$759   |   |
| EPS - basic, as reported              | \$0.11                      | \$0.03  | \$0.23                     | \$0.15  |   |
| EPS - diluted, as reported            | \$0.11                      | \$0.03  | \$0.23                     | \$0.15  |   |
| Cash dividends paid                   | \$—                         | \$—     | \$0.04                     | \$0.02  |   |
| Return on average assets (annualized) | 0.40                        | % 0.12  | % 0.28                     | % 0.19  | % |
| Return on average equity (annualized) | 4.00                        | % 1.22  | % 2.85                     | % 1.86  | % |
| Efficiency ratio, as reported (1)     | 76.95                       | % 79.40 | % 76.70                    | % 74.44 | % |

The efficiency ratio is calculated as non-interest expense minus branch closure costs divided by the sum of net (1) interest income plus non-interest income, excluding net impairment losses recognized in earnings. A lower ratio indicates greater efficiency.

The following is a brief summary of some of the significant factors that affected our operating results in the three and nine month periods ended June 30, 2014 and 2013. See the remainder of this section for a more thorough discussion. We reported net income of \$558 for the three months ended June 30, 2014, compared to \$166 for the three months ended June 30, 2013. We reported net income of \$1,182 for the nine months ended June 30, 2014, compared to \$759 for the nine months ended June 30, 2013. Both basic and diluted earnings per share were \$0.11 and \$0.23 for the three

and nine months ended June 30, 2014 and 2013, respectively.

The return on average assets for the three months ended June 30, 2014 and 2013 was 0.40% and 0.12%, respectively.

The return on average assets for the nine months ended June 30, 2014 and 2013 was 0.28% and 0.19% , respectively.

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The return on average equity for the three months ended June 30, 2014 and 2013 was 4.00% and 1.22%, respectively. The return on average equity for the nine months ended June 30, 2014 and 2013 was 2.85% and 1.86%, respectively. Our efficiency ratio decreased to 76.95% for the three months ended June 30, 2014, compared to 79.40% for the three months ended June 30, 2013. Our efficiency ratio increased to 76.70% for the nine months ended June 30, 2014, compared to 74.44% for the nine months ended June 30, 2013, primarily due to an insurance settlement reimbursing us for legal fees incurred during the quarter ended March 31, 2013. Our efficiency ratio has also been negatively impacted by branch operating costs associated with the closure of certain of our branches during the nine months ended June 30, 2014.

An annual cash dividend in the amount of \$0.04 was declared and paid in the three month period ended March 31, 2014. An annual cash dividend in the amount of \$0.02 was declared in the three month period ended March 31, 2013 and paid on April 18, 2013.

Key factors behind these results were:

Net interest income was \$4,924 for the three month period ended June 30, 2014, an increase of \$249 or 5.33% from the three month period ended June 30, 2013. Net interest income was \$14,736 for the nine month period ended June 30, 2014, an increase of \$331 or 2.30% from the prior year period.

The net interest margin of 3.62% for the three months ended June 30, 2014 represents a 14 bp increase from a net interest margin of 3.48% for the three months ended June 30, 2013. The net interest margin was 3.63% for each of the nine months ended June 30, 2014 and 2013.

Total loans were \$464,577 at June 30, 2014, an increase of \$23,714, or 5.38%, from their balances at September 30, 2013. Total deposits were \$439,818 at June 30, 2014, a decrease of \$7,580 or 1.69%, from their balances at September 30, 2013.

Net loan charge-offs decreased from \$2,105 for the nine months ended June 30, 2013 to \$1,377 for the nine months ended June 30, 2014, as a result of overall credit quality improvement within the loan portfolio. Continued lower levels of net loan charge-offs led to a decreased provision for loan losses of \$1,535 for the nine month period ended June 30, 2014, compared to \$2,415 for the nine months ended June 30, 2013. Annualized net loan charge-offs as a percentage of average loans were 0.41% for the nine months ended June 30, 2014, compared to 0.65% for the nine months ended June 30, 2013.

Non-interest income, including valuation losses, increased from \$689 for the three months ended June 30, 2013 to \$921 for the three months ended June 30, 2014, mainly due to higher levels of other-than-temporary impairment and a net loss on the sale of three non-agency mortgage-backed securities occurring in the prior year period. Non-interest income, including valuation losses, increased from \$2,145 for the nine months ended June 30, 2013 to \$2,429 for the nine months ended June 30, 2014, mainly due to an increase in fee income from new deposit products and services.

Non-interest expense increased \$139, from \$4,359 to \$4,498, for the three month period ending June 30, 2014 compared to the three month period ending June 30, 2013. In June 2014, the Company implemented a staff reduction to improve efficiencies and operations. During the quarter ended June 30, 2014, (1) salaries and related benefits increased due to severance package accruals associated with the staff reductions, (2) professional services decreased primarily due to a legal settlement reimbursing us for legal fees incurred during a prior period and (3) other expenses increased due to modest increases in various corporate expense accruals. Non-interest expense increased \$850, from \$12,908 to \$13,758, for the nine month period ending June 30, 2014 compared to the prior year period. The increase in non-interest expense in the current nine month period was primarily attributable to branch closure costs in the amount of \$393 and the previously mentioned expenses which occurred in the current three month period.

#### CRITICAL ACCOUNTING ESTIMATES

Our consolidated financial statements are prepared in accordance with GAAP. In connection with the preparation of our financial statements, we are required to make assumptions and estimates about future events, and apply judgments that affect the reported amount of assets, liabilities, revenue, expenses and their related disclosures. We base our assumptions, estimates and judgments on historical experience, current trends and other factors that our management believes to be relevant at the time our consolidated financial statements are prepared. Some of these estimates are more critical than others. In addition to the policies included in Note 1, "Nature of Business and Summary of



Significant Accounting Policies,” to the Consolidated Financial Statements included as an exhibit to our Form 10-K annual report for the fiscal year ending September 30, 2013, our critical accounting estimates are as follows:

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#### Allowance for Loan Losses.

We maintain an allowance for loan losses to absorb probable incurred losses in our loan portfolio. The allowance is based on ongoing, quarterly assessments of the estimated probable incurred losses in our loan portfolio. In evaluating the level of the allowance for loan loss, we consider the types of loans and the amount of loans in our loan portfolio, historical loss experience, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying loan collateral and prevailing economic conditions. We follow all applicable regulatory guidance, including the "Interagency Policy Statement on the Allowance for Loan and Lease Losses," issued by the Federal Financial Institutions Examination Council (FFIEC). We believe that the Bank's Allowance for Loan Losses Policy conforms to all applicable regulatory requirements. However, based on periodic examinations by regulators, the amount of the allowance for loan losses recorded during a particular period may be adjusted.

Our determination of the allowance for loan losses is based on (1) specific allowances for specifically identified and evaluated impaired loans and their corresponding estimated loss based on likelihood of default, payment history, and net realizable value of underlying collateral; and (2) a general allowance on loans not specifically identified in (1) above, based on historical loss ratios which are adjusted for qualitative and general economic factors. We continue to refine our allowance for loan losses methodology, with an increased emphasis on historical performance adjusted for applicable economic and qualitative factors.

Assessing the allowance for loan losses is inherently subjective as it requires making material estimates, including estimating the amount and timing of future cash flows expected to be received on impaired loans, any of which estimates may be susceptible to significant change. In our opinion, the allowance, when taken as a whole, reflects estimated probable loan losses in our loan portfolio.

#### Investment Securities.

Management determines the appropriate classification of investment securities at the time of purchase and reevaluates such designation as of each statement of financial position date. Securities are classified as held to maturity when the Company has the positive intent and ability to hold the securities to maturity. Held to maturity securities are stated at amortized cost. Investment securities not classified as held to maturity are classified as available for sale. Securities classified as available for sale are carried at fair value, with unrealized gains and losses reported in other comprehensive income (loss). Amortization of premiums and accretion of discounts are recognized in interest income using the interest method over the estimated lives of the securities.

We evaluate all investment securities on a quarterly basis, and more frequently when economic conditions warrant, to determine if other-than-temporary impairment exists. Management's evaluation of the portfolio is based on the following three criteria: (1) Bonds with an unrealized loss greater than 10 percent of the bond's book value, (2) bonds with an unrealized loss greater than 5 percent and less than 10 percent of book value with a greater than 5 percent unrealized loss for 12 consecutive months, and (3) bonds with an unrealized loss greater than 5 percent for less than 12 months.

Current authoritative guidance provides that some portion of unrealized losses may be other-than-temporary and a credit loss is deemed to exist if the present value of the expected future cash flows is less than the amortized cost basis of the debt security. The credit loss component is recorded in earnings as a component of other-than-temporary impairment in the consolidated statements of operations, while the loss component related to other market factors is recognized in other comprehensive income (loss), provided the Bank does not intend to sell the underlying debt security and it is "more likely than not" that the Bank will not have to sell the debt security prior to recovery of the unrealized loss.

We consider the following factors in determining whether a credit loss exists and the period over which the debt security is expected to recover:

- The length of time, and extent to which, the fair value has been less than the amortized cost.
- Adverse conditions specifically related to the security, industry or geographic area.
- The historical and implied volatility of the fair value of the security.
- The payment structure of the debt security and the likelihood of the issuer or underlying borrowers being able to make payments that may increase in the future.
- The failure of the issuer of the security or the underlying borrowers to make scheduled interest or principal payments.

Any changes to the rating of the security by a rating agency.

Recoveries or additional declines in fair value subsequent to the balance sheet date.

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Interest income on securities for which other-than-temporary impairment has been recognized in earnings is recognized at a rate commensurate with the expected future cash flows and amortized cost basis of the securities after the impairment.

Gains and losses on the sale of securities are recorded on the trade date and determined using the specific-identification method.

To determine if other-than-temporary impairment exists on a debt security, the Bank first determines if (1) it intends to sell the security or (2) it is more likely than not that it will be required to sell the security before its anticipated recovery. If either of the foregoing conditions is met, the Bank will recognize other-than-temporary impairment in earnings equal to the difference between the security's fair value and its adjusted cost basis. If neither of the foregoing conditions is met, the Bank determines (a) the amount of the impairment related to credit loss and (b) the amount of the impairment due to all other factors. The difference between the present values of the cash flows expected to be collected and the amortized cost basis is the credit loss. The credit loss is the amount of the other-than-temporary impairment that is recognized in earnings and is a reduction to the cost basis of the security. The amount of the total impairment related to all other factors (excluding credit loss) is included in other comprehensive income (loss).

We monitor our portfolio investments on an on-going basis and we have historically obtained quarterly independent valuations of our non-agency residential mortgage-backed securities. This analysis was utilized to ascertain whether any decline in market value was other-than-temporary. In determining whether an impairment is other-than-temporary, we consider the following factors: the length of time and the extent to which the market value has been below cost; recent events specific to the issuer including investment downgrades by rating agencies and economic conditions within the issuer's industry; whether it is more likely than not that we will be required to sell the security before there would be a recovery in value; and the credit performance of the underlying collateral backing the securities, including delinquency rates, cumulative losses to date, and prepayment speed.

The independent valuation process included:

Obtaining individual loan level data directly from servicers and trustees, and making assumptions regarding the frequency of foreclosure, loss severity and conditional prepayment rate (for both the entire pool and the loan group pertaining to the bond we hold).

Projecting cash flows based on these assumptions and stressing the cash flows under different time periods and requirements based on the class structure and credit enhancement features of the bond we hold.

Identifying various price/yield scenarios based on the Bank's book value and valuations based on both hold-to-maturity and current free market trade scenarios. Discount rates were determined based on the volatility and complexity of the security and the yields demanded by buyers for these or similar securities in the market at the time of the valuation.

For securities that are considered other-than-temporarily impaired and for which we have the ability and intent to hold these securities until the recovery of our amortized cost basis, we recognize other-than-temporary impairment in accordance with accounting principles generally accepted in the United States. Under these principles, we separate the amount of the other-than-temporary impairment into the amount that is credit related and the amount due to all other factors. The credit loss component is recognized in earnings and is the difference between the security's amortized cost basis and the present value of expected future cash flows. The amount due to other factors is recognized in other comprehensive income (loss).

Income Taxes.

The assessment of tax assets and liabilities involves the use of estimates, assumptions, interpretations, and judgments concerning certain accounting pronouncements and federal and state tax codes. There can be no assurance that future events, such as court decisions or positions of federal and state taxing authorities, will not differ from management's current assessment, the impact of which could be material to our consolidated results of our operations and reported earnings. We believe that the tax assets and liabilities are adequate and properly recorded in the accompanying consolidated financial statements. As of June 30, 2014, management does not believe a valuation allowance related to the realizability of its deferred tax assets is necessary.

STATEMENT OF OPERATIONS ANALYSIS

Net Interest Income. Net interest income represents the difference between the dollar amount of interest earned on interest-bearing assets and the dollar amount of interest paid on interest-bearing liabilities. The interest income and expense of financial institutions (including those of the Bank) are significantly affected by general economic conditions, competition, policies of regulatory authorities and other factors.

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Interest rate spread and net interest margin are used to measure and explain changes in net interest income. Interest rate spread is the difference between the yield on interest earning assets and the rate paid for interest-bearing liabilities that fund those assets. Net interest margin is expressed as the percentage of net interest income to average interest earning assets. Net interest margin currently exceeds interest rate spread because non-interest bearing sources of funds (“net free funds”), principally demand deposits and stockholders’ equity, also support interest earning assets. The narrative below discusses net interest income, interest rate spread, and net interest margin for the three and nine month periods ended June 30, 2014 and 2013, respectively.

Net interest income was \$4,924 and \$14,736 for the three and nine months ended June 30, 2014, compared to \$4,675 and \$14,405, respectively, for the three and nine months ended June 30, 2013. The net interest margin for the three and nine month period ended June 30, 2014 was 3.62% and 3.63% compared to 3.48% and 3.63% for the three and nine month period ended June 30, 2013, respectively.

As shown in the rate/volume analysis in the following pages, volume changes resulted in an increase of \$233 and \$724 for the three and nine month periods ended June 30, 2014, respectively, compared to the comparable prior year periods. The increase and changes in the composition of interest earning assets resulted in an increase of \$266 and \$819 for the three and nine month periods ended June 30, 2014, compared to the same periods in the prior year. Rate changes on interest earning assets decreased interest income by \$269 and \$1,333 for the three and nine month periods ended June 30, 2014. This decrease was partially offset by rate changes on interest-bearing liabilities that decreased interest expense by \$285 and \$940 over the same periods in the prior year, resulting in a net increase of \$16 and net decrease of \$393 in net interest income due to changes in interest rates during the three and nine month periods ended June 30, 2014, respectively. The increase in our balances of loans outstanding is due to commercial real estate and seasonal indirect consumer loan growth in the current year periods over the balances in the prior year periods, and is the primary factor affecting volume changes during these same periods. Rate decreases on all asset and deposit categories are reflective of the overall lower market interest rate environment versus historic levels.

We have remained liability sensitive in the short term during the most recent two fiscal years, in which interest rates have declined to historically low levels. A continuing low interest rate environment may enable us to experience a further reduction in our cost of funds while loans continue to prepay at faster than historical speeds.

**Average Balances, Net Interest Income, Yields Earned and Rates Paid.** The following Net Interest Income Analysis table presents interest income from average interest earning assets, expressed in dollars and yields, and interest expense on average interest-bearing liabilities, expressed in dollars and rates. Shown below, is the weighted average yield on interest earning assets, rates paid on interest-bearing liabilities and the resultant spread at or during the three and nine month periods ended June 30, 2014, and for the comparable prior year three and nine month periods. No tax equivalent adjustments were made. Non-accruing loans have been included in the table as loans carrying a zero yield. Average interest earning assets were \$545,379 and \$543,391 for the three and nine month periods ended June 30, 2014, compared to \$539,125 and \$530,299 for the comparable prior year periods. Interest income on interest earning assets was \$5,970 and \$17,927 for the three and nine month periods ended June 30, 2014, compared to \$5,973 and \$18,441 for the same periods in the prior year. Interest income is comprised primarily of interest income on loans and interest income on investment securities. Interest income on loans was \$5,589 and \$16,830 for the three and nine month periods ended June 30, 2014, compared to \$5,710 and \$17,412 for the comparable prior year periods. Interest income on investment securities was \$321 and \$1,017 for the three and nine month periods ended June 30, 2014, compared to \$244 and \$980 for the similar prior year periods. The decrease in loan interest income in the current year three and nine month periods was primarily due to a continued lower interest rate environment. The increase in interest income on investment securities was primarily due to decreases in prepayments.

Average interest-bearing liabilities were \$498,001 and \$496,752 for the three and nine month periods ended June 30, 2014, compared to \$486,855 and \$479,453 for the similar prior year periods. Interest expense on interest-bearing liabilities was \$1,046 and \$3,191 for the three and nine month periods ended June 30, 2014, compared to \$1,298 and \$4,036 for the same periods in the prior year. Interest expense is comprised primarily of interest expense accrued on money market accounts, certificates of deposit and FHLB advances. The decrease in interest expense during the current year three and nine month periods was primarily due to lower interest rates paid on money market accounts and certificates of deposit.

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For the three and nine months ended June 30, 2014, interest expense on interest-bearing deposits increased \$0 and \$19 from volume and mix changes and decreased \$309 and \$958 from the impact of the rate environment, resulting in an aggregate decrease of \$309 and \$939 in interest expense on interest-bearing deposits during such periods. Interest expense on FHLB advances increased \$33 from volume and mix changes and increased \$24 from the impact of the rate environment during the three months ended June 30, 2014 for an aggregate increase in the amount of \$57. Interest expense on FHLB advances

increased \$76 from volume and mix changes and decreased \$18 from the impact of the rate environment during the nine months ended June 30, 2014. The resulting aggregate increase was \$94 in interest expense on FHLB advances for the nine month period ended June 30, 2014. The increases were primarily due to new longer term FHLB borrowings at higher interest rates.

#### NET INTEREST INCOME ANALYSIS

(Dollar amounts in thousands)

Three months ended June 30, 2014 compared to the three months ended June 30, 2013:

|   | Three months ended June 30, 2014 |                         |                    | Three months ended June 30, 2013 |                         |                    |   |
|---|----------------------------------|-------------------------|--------------------|----------------------------------|-------------------------|--------------------|---|
|   | Average Balance                  | Interest Income/Expense | Average Yield/Rate | Average Balance                  | Interest Income/Expense | Average Yield/Rate |   |
| Average interest earning assets:  |                                  |                         |                    |                                  |                         |                    |   |
| Cash and cash equivalents   | \$ 14,357                        | \$ 5                    | 0.14               | % \$ 26,189                      | \$ 11                   | 0.17               | % |
| Loans   | 452,711                          | 5,589                   | 4.95               | % 430,400                        | 5,710                   | 5.32               | % |
| Interest-bearing deposits   | 245                              | 1                       | 1.64               | % 2,117                          | 5                       | 0.95               | % |
| Investment securities   | 73,918                           | 321                     | 1.74               | % 77,119                         | 244                     | 1.27               | % |
| Non-marketable equity securities, at cost                               | 4,148                            | 54                      | 5.22               | % 3,300                          | 3                       | 0.36               | % |
| Total interest earning assets   | \$ 545,379                       | \$ 5,970                | 4.39               | % \$ 539,125                     | \$ 5,973                | 4.44               | % |
| Average interest-bearing liabilities:                                   |                                  |                         |                    |                                  |                         |                    |   |
| Savings accounts  | \$ 26,517                        | \$ 6                    | 0.09               | % \$ 25,405                      | \$ 4                    | 0.06               | % |
| Demand deposits   | 37,185                           | 25                      | 0.27               | % 31,441                         | 1                       | 0.01               | % |
| Money market  | 137,561                          | 126                     | 0.37               | % 149,065                        | 190                     | 0.51               | % |
| CD's  | 214,206                          | 658                     | 1.23               | % 209,567                        | 902                     | 1.73               | % |
| IRA's   | 21,721                           | 63                      | 1.16               | % 23,427                         | 90                      | 1.54               | % |
| Total deposits  | \$ 437,190                       | \$ 878                  | 0.81               | % \$ 438,905                     | \$ 1,187                | 1.08               | % |
| FHLB Advances   | 60,811                           | 168                     | 1.11               | % 47,950                         | 111                     | 0.93               | % |
| Total interest-bearing liabilities                                      | \$ 498,001                       | \$ 1,046                | 0.84               | % \$ 486,855                     | \$ 1,298                | 1.07               | % |
| Net interest income   |                                  | \$ 4,924                |                    |                                  | \$ 4,675                |                    |   |
| Interest rate spread  |                                  |                         | 3.55               | %                                |                         | 3.37               | % |
| Net interest margin   |                                  |                         | 3.62               | %                                |                         | 3.48               | % |
| Average interest earning assets to average interest-bearing liabilities |                                  |                         | 1.10               |                                  |                         | 1.11               |   |



Nine months ended June 30, 2014 compared to the nine months ended June 30, 2013:

|   | Nine months ended June 30, 2014 |                         |                    | Nine months ended June 30, 2013 |                         |                    |   |
|---|---------------------------------|-------------------------|--------------------|---------------------------------|-------------------------|--------------------|---|
|   | Average Balance                 | Interest Income/Expense | Average Yield/Rate | Average Balance                 | Interest Income/Expense | Average Yield/Rate |   |
| Average interest earning assets:  |                                 |                         |                    |                                 |                         |                    |   |
| Cash and cash equivalents   | \$ 16,684                       | \$ 17                   | 0.14               | % \$ 24,964                     | \$ 30                   | 0.16               | % |
| Loans   | 446,359                         | 16,830                  | 5.04               | % 425,938                       | 17,412                  | 5.47               | % |
| Interest-bearing deposits   | 643                             | 5                       | 1.04               | % 1,693                         | 10                      | 0.79               | % |
| Investment securities   | 76,066                          | 1,017                   | 1.79               | % 74,154                        | 980                     | 1.77               | % |
| Non-marketable equity securities, at cost                               | 3,639                           | 58                      | 2.13               | % 3,550                         | 9                       | 0.34               | % |
| Total interest earning assets   | \$ 543,391                      | \$ 17,927               | 4.41               | % \$ 530,299                    | \$ 18,441               | 4.65               | % |
| Average interest-bearing liabilities:                                   |                                 |                         |                    |                                 |                         |                    |   |
| Savings accounts  | \$ 25,467                       | \$ 13                   | 0.07               | % \$ 24,236                     | \$ 10                   | 0.06               | % |
| Demand deposits   | 35,591                          | 58                      | 0.22               | % 29,470                        | 2                       | 0.01               | % |
| Money market  | 144,088                         | 410                     | 0.38               | % 144,498                       | 585                     | 0.54               | % |
| CD's  | 212,390                         | 2,028                   | 1.28               | % 209,293                       | 2,770                   | 1.77               | % |
| IRA's   | 21,796                          | 196                     | 1.20               | % 23,576                        | 277                     | 1.57               | % |
| Total deposits  | \$ 439,332                      | \$ 2,705                | 0.82               | % \$ 431,073                    | \$ 3,644                | 1.13               | % |
| FHLB Advances   | 57,420                          | 486                     | 1.13               | % 48,380                        | 392                     | 1.08               | % |
| Total interest-bearing liabilities                                      | \$ 496,752                      | \$ 3,191                | 0.86               | % \$ 479,453                    | \$ 4,036                | 1.13               | % |
| Net interest income   |                                 | \$ 14,736               |                    |                                 | \$ 14,405               |                    |   |
| Interest rate spread  |                                 |                         | 3.55               | %                               |                         | 3.52               | % |
| Net interest margin   |                                 |                         | 3.63               | %                               |                         | 3.63               | % |
| Average interest earning assets to average interest-bearing liabilities |                                 |                         | 1.09               |                                 |                         | 1.11               |   |

Rate/Volume Analysis. The following table presents the dollar amount of changes in interest income and interest expense for the components of interest earning assets and interest-bearing liabilities that are presented in the preceding table. For each category of interest earning assets and interest-bearing liabilities, information is provided on changes attributable to: (1) changes in volume, which are changes in the average outstanding balances multiplied by the prior period rate (i.e. holding the initial rate constant); and (2) changes in rate, which are changes in average interest rates multiplied by the prior period volume (i.e. holding the initial balance constant). Changes due to both rate and volume which cannot be segregated have been allocated in proportion to the relationship of the dollar amounts of the change in each category.

## RATE / VOLUME ANALYSIS (1)

(Dollar amounts in thousands)

Three months ended June 30, 2014 compared to the three months ended June 30, 2013:

|   | Increase (decrease) due to |        | Net      |
|---|----------------------------|--------|----------|
|   | Volume                     | Rate   |          |
| Interest income:                          |                            |        |          |
| Cash and cash equivalents                 | \$(4                       | ) \$(2 | ) \$(6   |
| Loans                                     | 287                        | (408   | ) (121   |
| Interest-bearing deposits                 | (7                         | ) 3    | (4       |
| Investment securities                     | (11                        | ) 88   | 77       |
| Non-marketable equity securities, at cost | 1                          | 50     | 51       |
| Total interest earning assets             | \$266                      | \$(269 | ) \$(3   |
| Interest expense:                         |                            |        |          |
| Savings accounts                          | —                          | 2      | 2        |
| Demand deposits                           | —                          | 24     | 24       |
| Money market accounts                     | (14                        | ) (50  | ) (64    |
| CD's                                      | 20                         | (264   | ) (244   |
| IRA's                                     | (6                         | ) (21  | ) (27    |
| Total deposits                            | \$—                        | \$(309 | ) \$(309 |
| FHLB Advances                             | 33                         | 24     | 57       |
| Total interest bearing liabilities        | \$33                       | \$(285 | ) \$(252 |
| Net interest income                       | \$233                      | \$16   | \$249    |

Nine months ended June 30, 2014 compared to the nine months ended June 30, 2013:

|   | Increase (decrease) due to |          | Net      |
|---|----------------------------|----------|----------|
|   | Volume                     | Rate     |          |
| Interest income:                          |                            |          |          |
| Cash and cash equivalents                 | \$(9                       | ) \$(4   | ) \$(13  |
| Loans                                     | 811                        | (1,393   | ) (582   |
| Interest-bearing deposits                 | (8                         | ) 3      | (5       |
| Investment securities                     | 25                         | 12       | 37       |
| Non-marketable equity securities, at cost | —                          | 49       | 49       |
| Total interest earning assets             | \$819                      | \$(1,333 | ) \$(514 |
| Interest expense:                         |                            |          |          |
| Savings accounts                          | 1                          | 2        | 3        |
| Demand deposits                           | —                          | 56       | 56       |
| Money market accounts                     | (2                         | ) (173   | ) (175   |
| CD's                                      | 40                         | (782     | ) (742   |
| IRA's                                     | (20                        | ) (61    | ) (81    |
| Total deposits                            | \$19                       | \$(958   | ) \$(939 |
| FHLB Advances                             | 76                         | 18       | 94       |
| Total interest bearing liabilities        | \$95                       | \$(940   | ) \$(845 |
| Net interest income (loss)                | \$724                      | \$(393   | ) \$331  |

(1) the change in interest due to both rate and volume has been allocated in proportion to the relationship to the dollar amounts of the change in each category.

Provision for Loan Losses. We determine our provision for loan losses ("provision", or "PLL") based on our desire to provide an adequate allowance for loan losses ("ALL") to reflect probable incurred credit losses in our loan portfolio. Prior to the past 18 months, higher charge off levels and the negative influence of certain qualitative and general economic factors



discussed above under “Critical Accounting Estimates—Allowance for Loan Losses”, made it necessary to increase our provision to ensure an adequate ALL. Within the last year, we have experienced lower levels of charge-offs. With both local and national unemployment rates improving slightly in recent quarters and improved asset quality due to stricter underwriting standards, we anticipate our actual charge-off experience to continue to decline throughout the fiscal year ending September 30, 2014.

Net loan charge-offs for the nine month period ended June 30, 2014 were \$1,377, compared to \$2,105, for the comparable prior year period. Annualized net charge-offs to average loans were 0.41% for the nine months ended June 30, 2014, compared to 0.65% for the comparable period in the prior year. Non-accrual loans were \$848 at June 30, 2014, compared to \$2,125 at September 30, 2013. We believe our improved credit and underwriting policies are supporting more effective lending decisions by the Bank, resulting in improved loan quality. Refer to the “Allowance for Loan Losses” and “Nonperforming Loans, Potential Problem Loans and Foreclosed Properties” sections below for more information related to non-performing loans.

We recorded a provision for loan losses of \$455 and \$1,535, respectively, for the three and nine month periods ended June 30, 2014, compared to \$750 and \$2,415, respectively, for the comparable prior year periods. Management believes that the provision taken for the current year three and nine month periods is adequate in view of the present condition of our loan portfolio and the sufficiency of collateral supporting our non-performing loans. We continually monitor non-performing loan relationships and will make provisions, as necessary, if changing facts and circumstances require a change in the ALL. In addition, a decline in the quality of our loan portfolio as a result of general economic conditions, factors affecting particular borrowers or our market areas, or otherwise, could all affect the adequacy of our ALL. If there are significant charge-offs against the ALL, or we otherwise determine that the ALL is inadequate, we will need to record an additional PLL in the future. See the section below captioned “Allowance for Loan Losses” in this discussion for further analysis of our provision for loan losses.

Non-interest Income (Loss). The following table reflects the various components of non-interest income for the three and nine month periods ended June 30, 2014 and 2013, respectively.

|  | Three months ended<br>June 30, |          | %       | Nine months ended June<br>30, |          | %        |  |
|--|--------------------------------|----------|---------|-------------------------------|----------|----------|--|
|  | 2014                           | 2013     | Change  | 2014                          | 2013     | Change   |  |
| Non-interest Income:                                 |                                |          |         |                               |          |          |  |
| Net impairment gains (losses) recognized in earnings | \$(7 )                         | \$(182 ) | 96.15 % | \$(227 )                      | \$(238 ) | 4.62 %   |  |
| Service charges on deposit accounts                  | 494                            | 525      | (5.90 ) | 1,497                         | 1,248    | 19.95 %  |  |
| Loan fees and service charges                        | 223                            | 159      | 40.25   | 577                           | 616      | (6.33 )% |  |
| Other  | 211                            | 187      | 12.83   | 582                           | 519      | 12.14 %  |  |
| Total non-interest income                            | \$921                          | \$689    | 33.67 % | \$2,429                       | \$2,145  | 13.24 %  |  |

Non-interest income was \$921 and \$2,429, respectively, for the three and nine month periods ended June 30, 2014 compared to \$689 and \$2,145, respectively, for the comparable prior year periods. The increase of \$232 during the current year three month period ended June 30, 2014 was mainly due to higher other-than-temporary impairment levels and a net loss on the sale of non-agency mortgage-backed securities in the comparable prior year period. The increase of \$284 during the current year nine month period ended June 30, 2014 was due to increased revenue derived from deposit products and services. Consumer loan mortgage fee income decreased during the current nine months ended June 30, 2014 over the same period in the prior year due to a decline in mortgage loan refinancings as a result of the increase in longer term rates.

Non-interest Expense. The following table reflects the various components of non-interest expense for the three and nine month periods ended June 30, 2014 and 2013, respectively.

|   | Three months ended June 30, |         |          | Nine months ended June 30, |          |          |   |
|---|-----------------------------|---------|----------|----------------------------|----------|----------|---|
|   | 2014                        | 2013    | % Change | 2014                       | 2013     | % Change |   |
| Non-interest Expense:                       |                             |         |          |                            |          |          |   |
| Salaries and related benefits               | \$2,435                     | \$2,259 | 7.79     | \$7,079                    | \$6,689  | 5.83     | % |
| Occupancy - net Office                      | 611                         | 626     | (2.40)   | 1,881                      | 1,864    | 0.91     |   |
| Data processing                             | 442                         | 350     | 26.29    | 1,102                      | 1,079    | 2.13     |   |
| Amortization of core deposit intangible     | 380                         | 443     | (14.22)  | 1,125                      | 1,236    | (8.98)   | ) |
| Advertising, marketing and public relations | 14                          | 15      | (6.67)   | 43                         | 42       | 2.38     |   |
| FDIC premium assessment                     | 95                          | 44      | 115.91   | 239                        | 131      | 82.44    |   |
| Professional services                       | 104                         | 66      | 57.58    | 313                        | 418      | (25.12)  | ) |
| Other                                       | (155)                       | 233     | (166.52) | 276                        | 460      | (40.00)  | ) |
| Total non-interest expense                  | 572                         | 323     | 77.09    | 1,700                      | 989      | 71.89    |   |
|   | \$4,498                     | \$4,359 | 3.19     | \$13,758                   | \$12,908 | 6.59     | % |

|  |      |        |        |        |        |        |   |
|--|------|--------|--------|--------|--------|--------|---|
| Non-interest expense (annualized) / Average assets | 3.23 | % 3.19 | % 1.24 | % 3.28 | % 3.18 | % 3.07 | % |
|--|------|--------|--------|--------|--------|--------|---|

In June 2014, the Company implemented a staff reduction to improve efficiencies and operations. During the current three and nine month period, salaries and related benefits increased due to severance package accruals associated with the staff reductions. Advertising, marketing and public relations expense increased in the current year three and nine month periods due to advertising costs for new deposit products and increased competition as well as advertising costs for the new traditional branch that was opened in December 2013. Professional services expense decreased in the current year three and nine month period, primarily due to a legal settlement reimbursing us for legal fees incurred in a prior period. Other expenses increased in the current three month period due to modest increases in corporate expense accruals. Ongoing efforts to improve efficiency and cost-effectiveness in delivering banking products to our customers through a mix of traditional branch offices and online or mobile banking options is a priority of our board and management.

Non-interest expense increased \$139, or 3.19%, and \$850, or 6.59%, for the three and nine month periods ended June 30, 2014, compared to the comparable prior year periods. The non-interest expense (annualized) to average assets ratio was 3.23% and 3.28% for the three and nine month periods ended June 30, 2014, compared to 3.19% and 3.18% for the same prior year periods. The increase in non-interest expense in the current nine month period, over the prior year period, was primarily attributable to the branch closure and sale costs for three of our in-store branch offices in the amount of \$393 and modest increases in various corporate expense accruals. These costs are recorded in other non-interest expense.

Income Taxes. Income tax expense was \$334 and \$690 for the three and nine months ended June 30, 2014, compared to \$89 and \$468 for the comparable prior year period.

#### BALANCE SHEET ANALYSIS

Loans. Loan balances increased by \$23,714, or 5.38%, to \$464,577 as of June 30, 2014 from \$440,863 at September 30, 2013. At June 30, 2014, the loan portfolio was comprised of \$264,749 of loans secured by real estate, or 57.0% of total loans including \$29,988 in commercial and agricultural real estate loans, and \$199,828 of consumer and other loans, or 43.0% of total loans, including \$4,436 of C&I loans. At September 30, 2013, the loan portfolio mix included real estate loans of \$264,388, or 60.0% of total loans including \$12,531 in commercial and agricultural real estate loans, and consumer and other loans of \$176,475, or 40.0% of total loans, including \$154 of C&I loans. In the most recent quarter, our loan portfolio increased by \$23,714, primarily due to commercial real estate loan growth of \$17,457 and seasonal indirect consumer loan growth in the amount of \$20,838. The increases were partially offset by

loan reductions in the form of payments, payoffs and problem loans being charged-off or transferred to foreclosed and repossessed assets.

Allowance for Loan Losses. The loan portfolio is our primary asset subject to credit risk. To address this credit risk, we maintain an ALL for probable and inherent credit losses through periodic charges to our earnings. These charges are shown in our consolidated statements of operations as PLL. See "Provision for Loan Losses" earlier in this Report. We attempt to

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control, monitor and minimize credit risk through the use of prudent lending standards, a thorough review of potential borrowers prior to lending and ongoing and timely review of payment performance. Asset quality administration, including early identification of loans performing in a substandard manner, as well as timely and active resolution of problems, further enhances management of credit risk and minimization of loan losses. Any losses that occur and that are charged off against the ALL are periodically reviewed with specific efforts focused on achieving maximum recovery of both principal and interest.

At least quarterly, we review the adequacy of the ALL. Based on an estimate computed pursuant to the requirements of ASC 450-10, "Accounting for Contingencies" and ASC 310-10, "Accounting by Creditors for Impairment of a Loan", the analysis of the ALL consists of three components: (i) specific credit allocation established for expected losses relating to specific individual loans for which the recorded investment in the loan exceeds its fair value; (ii) general portfolio allocation based on historical loan loss experience for significant loan categories; and (iii) general portfolio allocation based on qualitative factors such as economic conditions and other relevant factors specific to the markets in which we operate. We continue to refine our ALL methodology by introducing a greater level of granularity to our loan portfolio. We currently segregate loans into pools based on common risk characteristics for purposes of allocating the ALL. The additional segmentation of the portfolio is intended to provide a more effective basis for the determination of qualitative factors affecting our ALL. In addition, management continually evaluates our ALL methodology to assess whether modifications in our methodology are appropriate in light of underwriting practices, market conditions, identifiable trends, regulatory pronouncements or other factors. We believe that any modifications or changes to the ALL methodology would be to enhance the ALL. However, any such modifications could result in materially different ALL levels in future periods.

The specific credit allocation for the ALL is based on a regular analysis of all loans that are considered impaired. In compliance with ASC 310-10, the fair value of the loan is determined based on either the present value of expected cash flows discounted at the loan's effective interest rate, the market price of the loan, or, if the loan is collateral dependent, the fair value of the underlying collateral less the expected cost of sale for such collateral. At June 30, 2014, we had 107 such loans, all secured by real estate or personal property with an aggregate recorded investment of \$6,130. The total for the 45 such individual loans where estimated fair value was less than their book value (i.e. we deemed impairment to exist) was \$3,441 for which \$752 in specific ALL was recorded as of June 30, 2014.

At June 30, 2014, there were 87 individual substandard loans, not considered TDRs, with an aggregate recorded investment of \$2,572. The total for the 27 such individual loans where estimated fair value was less than their book value (i.e. we deemed impairment to exist) was \$237 for which \$66 in specific ALL was recorded as of June 30, 2014. At June 30, 2014, the ALL was \$6,338, or 1.36% of our total loan portfolio, compared to ALL of \$6,180, or 1.40% of the total loan portfolio at September 30, 2013. At June 30, 2014, the ALL was 1.46% of our total loan portfolio, excluding the third party purchased consumer loans, compared to 1.47% of the total loan portfolio excluding the third party purchased consumer loans at September 30, 2013. We have established a separate restricted reserve account for these third party purchased consumer loans. This level was based on our analysis of the loan portfolio risk at June 30, 2014, taking into account the factors discussed above.

All of the factors we take into account in determining the ALL in general categories are subject to change; thus the allocations are management's estimate of the loan loss categories in which the probable and inherent loss has occurred as of the date of our assessment. Currently, management especially focuses on local and national unemployment rates and home prices, as management believes these factors currently have the most impact on our customers' ability to repay loans and our ability to recover potential losses through collateral sales. As loan balances and estimated losses in a particular loan type decrease or increase and as the factors and resulting allocations are monitored by management, changes in the risk profile of the various parts of the loan portfolio may be reflected in the allowance allocated. The general component covers non-impaired loans and is based on historical loss experience adjusted for qualitative factors. In addition, management continues to refine the ALL estimation process as new information becomes available. These refinements could also cause increases or decreases in the ALL. The unallocated portion of the ALL is intended to account for imprecision in the estimation process or relevant current information that may not have been considered in the process.

Nonperforming Loans, Potential Problem Loans and Foreclosed Properties. We practice early identification of non-accrual and problem loans in order to minimize the Bank's risk of loss. Non-performing loans are defined as non-accrual loans and restructured loans that were 90 days or more past due at the time of their restructure, or when management determines that such classification is warranted. The accrual of interest income is discontinued according to the following schedule:

- Commercial Loans, including Agricultural and C&I loans past due 90 days or more;
- Closed end consumer loans past due 120 days or more; and
- Real estate loans and open ended consumer loans past due 180 days or more.

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When interest accruals are discontinued, interest credited to income is reversed. If collection is in doubt, cash receipts on non-accrual loans are used to reduce principal rather than being recorded as interest income. Restructuring a TDR loan typically involves the granting of some concession to the borrower involving a loan modification, such as modifying the payment schedule or making interest rate changes. TDR loans may involve loans that have had a charge-off taken against the loan to reduce the carrying amount of the loan to fair market value as determined pursuant to ASC 310-10.

The following table identifies the various components of non-performing assets and other balance sheet information as of the dates indicated below and changes in the ALL for the periods then ended:

|  | June 30, 2014<br>and Nine Months<br>Then Ended | September 30, 2013<br>and Twelve Months<br>Then Ended |           |   |
|--|--|---|-----------|---|
| Nonperforming assets:  |  |   |           |   |
| Nonaccrual loans   | \$848  | \$2,125   |           |   |
| Accruing loans past due 90 days or more                              | 534  | 483   |           |   |
| Total nonperforming loans ("NPLs")                                   | 1,382  | 2,608   |           |   |
| Other real estate owned  | 1,303  | 873   |           |   |
| Other collateral owned   | 42   | 155   |           |   |
| Total nonperforming assets ("NPAs")                                  | \$2,727  | \$3,636   |           |   |
| Troubled Debt Restructurings ("TDRs")                                | \$6,130  | \$8,618   |           |   |
| Nonaccrual TDRs  | 228  | 1,108   |           |   |
| Average outstanding loan balance                                     | 452,720  | 434,326   |           |   |
| Loans, end of period (1)   | 464,577  | 440,863   |           |   |
| Total assets, end of period  | 564,772  | 554,521   |           |   |
| ALL, at beginning of period  | 6,180  | 5,745   |           |   |
| Loans charged off:   |  |   |           |   |
| Real estate loans  | (1,025   | )   | (1,525    | ) |
| Consumer and other loans   | (573   | )   | (1,494    | ) |
| Total loans charged off  | \$(1,598                                       | )   | \$(3,019  | ) |
| Recoveries of loans previously charged off:                          |  |   |           |   |
| Real estate loans  | \$22   | \$36  |           |   |
| Consumer and other loans   | 199  | 275   |           |   |
| Total recoveries of loans previously charged off:                    | \$221  | \$311   |           |   |
| Net loans charged off ("NCOs")                                       | \$(1,377                                       | )   | \$(2,708  | ) |
| Additions to ALL via provision for loan losses charged to operations | \$1,535  | \$3,143   |           |   |
| ALL, at end of period  | \$6,338  | \$6,180   |           |   |
| Ratios:  |  |   |           |   |
| ALL to NCOs (annualized)   | 345.21   | %   | 228.21    | % |
| NCOs (annualized) to average loans                                   | 0.41   | %   | 0.62      | % |
| ALL to total loans   | 1.36   | %   | 1.40      | % |
| NPLs to total loans  | 0.30   | %   | 0.59      | % |
| NPAs to total assets   | 0.48   | %   | 0.66      | % |
| Total Assets:  | \$564,772                                      |   | \$554,521 |   |

(1) Total loans at June 30, 2014, include \$29,063 in consumer and other loans purchased from a third party. See Note 3 in the accompanying Condensed Consolidated Financial Statements regarding the separate restricted reserve account established for these purchased consumer loans.

Loans 30 to 90 days past due have decreased significantly during the nine month period ended June 30, 2014 compared to the comparable prior year period, which management believes is indicative of a decreasing likelihood of loans migrating toward nonaccrual or nonperforming status in the future. We believe our improved credit and underwriting policies are supporting more effective lending decisions by the Bank, which increases the likelihood of

improved loan quality going forward. Moreover, we believe the favorable trends noted in previous quarters regarding our nonperforming loans and nonperforming assets reflect our continued adherence to improved underwriting criteria and practices along with improvements

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in macroeconomic factors in our credit markets. We believe our current ALL is adequate to cover probable losses in our current loan portfolio.

Non-performing loans of \$1,382 at June 30, 2014, which included \$228 of non-accrual troubled debt restructured loans, reflected a reduction of \$1,226 from the non-performing loans balance of \$2,608 at September 30, 2013. These non-performing loan relationships are secured primarily by collateral including residential real estate or the consumer assets financed by the loans.

Our non-performing assets were \$2,727 at June 30, 2014, or 0.48% of total assets, compared to \$3,636, or 0.66% of total assets at September 30, 2013. The decrease in non-performing assets since September 30, 2013 was primarily a result of a decrease in non-performing loans as a result of overall credit quality improvement within our loan portfolio. Other real estate owned (OREO) increased by \$430, from \$873 at September 30, 2013 to \$1,303 at June 30, 2014. Other collateral owned decreased \$113 during the nine months ended June 30, 2014 to \$42 from the September 30, 2013 balance of \$155. The increase in other real estate owned was largely due to in substance foreclosures, which we believe is a temporary increase and will decrease through the end of fiscal 2014. We continue to aggressively liquidate OREO and other collateral owned as part of our overall credit risk strategy.

Net charge offs for the nine month period ended June 30, 2014 were \$1,377, compared to \$2,105 for the same prior year period. The ratio of annualized net charge-offs to average loans receivable was 0.41% for the nine month period ended June 30, 2014, compared to 0.62% for the twelve months ended September 30, 2013. Improved net charge-offs during the current year to date period were primarily a result of the overall credit quality improvement within our loan portfolio.

Investment Securities. We manage our securities portfolio in an effort to enhance income and improve liquidity. Our Investment portfolio is comprised of securities available for sale and securities held to maturity.

Securities held to maturity were \$9,197 at June 30, 2014, compared with \$0 at September 30, 2013. Securities available for sale, which represent the majority of our investment portfolio, were \$64,296 at June 30, 2014, compared with \$79,695 at September 30, 2013. The securities that comprised our non-agency residential mortgage-backed securities (MBS) portfolio were originally purchased throughout 2007 and early 2008 and were generally secured by prime 1-4 family residential mortgage loans. These securities were all rated "AAA" or the equivalent by major credit rating agencies at the time of their original purchase, but had been downgraded from investment grade to below investment grade in recent years. During the quarter ended March 31, 2014, the entire remaining book value of our non-agency residential MBS portfolio, which consisted of two remaining securities and totaled \$1,504, was sold. The market for these securities recently improved due to general economic conditions. Taking into consideration these developments and other factors, we determined that it was still likely the Bank would not collect all amounts due according to the contractual terms of these securities. Therefore, the remaining non-agency residential mortgage-backed securities (MBS) portfolio was sold at a loss of \$183, which is included in net (loss) gain on sale of available for sale securities in the total non-interest income section of our consolidated statements of operations during the nine months ended June 30, 2014.

As part of our asset and liability management activities, we had previously reviewed our non-agency MBS portfolio on a quarterly basis. We analyzed credit risk, i.e. the likelihood of potential future OTTI adjustments and current market prices relative to our current book value. We also analyzed the impact of these securities on our regulatory risk-based capital requirements.

As a result of our analysis, we recorded \$0 and \$91 of additional OTTI during the three and nine month periods ended June 30, 2014.

The amortized cost and market values of our available for sale securities by asset categories as of the dates indicated below were as follows:

| Securities available for sale                    | Amortized<br>Cost | Fair<br>Value |
|--|-------------------|---------------|
| June 30, 2014                                    |                   |               |
| U.S. government agency obligations               | \$23,257          | \$22,215      |
| Obligations of states and political subdivisions | 12,309            | 11,982        |
| Mortgage-backed securities                       | 30,234            | 30,038        |
| Non-agency mortgage-backed securities            | —                 | —             |
| Federal Agricultural Mortgage Corporation        | 71                | 61            |
| Totals   | \$65,871          | \$64,296      |
| September 30, 2013                               |                   |               |
| U.S. government agency obligations               | \$29,702          | \$27,866      |
| Obligations of states and political subdivisions | 11,647            | 10,970        |
| Mortgage-backed securities                       | 40,378            | 39,633        |
| Non-agency mortgage-backed securities            | 1,842             | 1,226         |
| Totals   | \$83,569          | \$79,695      |

The amortized cost and fair value of our held to maturity securities by asset categories as of the dates noted below were as follows:

| Securities held to maturity                      | Amortized<br>Cost | Fair<br>Value |
|--|-------------------|---------------|
| June 30, 2014                                    |                   |               |
| Obligations of states and political subdivisions | \$1,471           | \$1,465       |
| Mortgage-backed securities                       | \$7,726           | \$7,783       |
| Totals   | \$9,197           | \$9,248       |
| September 30, 2013                               |                   |               |
| Obligations of states and political subdivisions | \$—               | \$—           |
| Mortgage-backed securities                       | \$—               | \$—           |
| Totals   | \$—               | \$—           |

The composition of our available for sale portfolios by credit rating as of the dates indicated below was as follows:

| Securities available for sale | June 30, 2014     |               | September 30, 2013 |               |
|-------------------------------|-------------------|---------------|--------------------|---------------|
|                               | Amortized<br>Cost | Fair<br>Value | Amortized<br>Cost  | Fair<br>Value |
| Agency                        | \$53,491          | \$52,253      | \$70,080           | \$67,499      |
| AAA                           | 1,131             | 1,102         | 1,441              | 1,342         |
| AA                            | 9,591             | 9,311         | 8,685              | 8,196         |
| A                             | 923               | 902           | 1,192              | 1,119         |
| BBB                           | —                 | —             | —                  | —             |
| Below investment grade        | —                 | —             | 1,842              | 1,226         |
| Non-rated                     | 735               | 728           | 329                | 313           |
| Total                         | \$65,871          | \$64,296      | \$83,569           | \$79,695      |

The composition of our held to maturity portfolio by credit rating as of the dates indicated was as follows:

|                             | June 30, 2014  |            | September 30, 2013 |            |
|-----------------------------|----------------|------------|--------------------|------------|
|                             | Amortized Cost | Fair Value | Amortized Cost     | Fair Value |
| Securities held to maturity |                |            |                    |            |
| Agency                      | \$7,726        | \$7,783    | \$—                | \$—        |
| AAA                         | —              | —          | —                  | —          |
| AA                          | 886            | 885        | —                  | —          |
| A                           | 235            | 235        | —                  | —          |
| BBB                         | —              | —          | —                  | —          |
| Below investment grade      | —              | —          | —                  | —          |
| Non-rated                   | 350            | 345        | —                  | —          |
| Total                       | \$9,197        | \$9,248    | \$—                | \$—        |

During the nine months ended June 30, 2014, the two remaining non-agency MBS securities, for which other-than-temporary impairment had been previously recorded, were sold. The following table is a roll forward of the amount of other-than-temporary impairment, related to credit losses, recognized in earnings during the nine month period ended June 30, 2014.

|   |          |
|---|----------|
| Beginning balance of the amount of OTTI related to credit losses  | \$1,250  |
| Credit portion of OTTI on securities for which OTTI was not previously recognized   | 91       |
| Cash payments received on a security in excess of the security's book value adjusted for the previously recognized credit portion of OTTI | (13 )    |
| Credit portion of OTTI on securities in default for which OTTI was previously recognized  | —        |
| Credit portion of OTTI previously recognized on securities sold during the period   | (1,328 ) |
| Ending balance of the amount of OTTI related to credit losses   | \$—      |

During the quarter and nine months ended June 30, 2014, the Bank recognized \$0 and \$78 of other-than-temporary impairment in earnings on the remaining balance of the non-agency mortgage-backed security portfolio.

At June 30, 2014, securities in the amount of \$4,781 were pledged against a line of credit with the Federal Reserve Bank of Minneapolis. As of June 30, 2014, this line of credit had a zero balance. The Bank has also pledged certain of its U.S. Agency securities as collateral against a municipal deposit.

Deposits. Deposits decreased to \$439,818 at June 30, 2014, from \$447,398 at September 30, 2013, largely due to in-store branch closures and the sale of deposits associated with our sale of the Wisconsin Dells Branch occurring during the quarter ended March 31, 2014.

Deposit activity by product and generated by in-store versus traditional branch locations as of June 30, 2014 was as follows:

|                             | In-store    | Traditional | Institutional | Total       |
|-----------------------------|-------------|-------------|---------------|-------------|
| Non-CD deposits             | \$(24,352 ) | \$(7,186 )  | \$—           | \$(31,538 ) |
| CD deposits - customer      | 2,937       | 15,931      | —             | 18,868      |
| CD deposits - institutional | —           | —           | 5,090         | 5,090       |
| Total change in deposits    | \$(21,415 ) | \$8,745     | \$5,090       | \$(7,580 )  |

Through execution of our branch deposit sales strategy, and by expanding our deposit product offerings, we continue to pursue core deposit relationships at current market rates. Institutional certificates of deposit as a funding source increased for the nine months ended June 30, 2014 from their balance as of September 30, 2013. Institutional certificates of deposit remain an important part of our deposit mix as we continue to pursue funding sources to lower the Bank's cost of funds.

The Bank had \$498 in brokered deposits at both June 30, 2014 and September 30, 2013. Brokered deposit levels are within all regulatory directives thereon.

Federal Home Loan Bank (FHLB) advances (borrowings). FHLB advances increased from \$50,000 as of September 30, 2013, to \$64,891 as of June 30, 2014, as we continue to utilize these advances, as necessary, to supplement core deposits to meet our funding and liquidity needs, and as we evaluate all options to lower the Bank's cost of funds.



Stockholders' Equity. Total stockholders' equity was \$56,599 at June 30, 2014, compared to \$54,185 at September 30, 2013. Total stockholders' equity increased by \$2,414, primarily as a result of an increase in other comprehensive income and earnings during the nine months ended June 30, 2014. The increase in other comprehensive income was primarily the net affect of adjustments for realized gain and unrealized losses on available for sale securities.

Liquidity and Asset / Liability Management. Liquidity management refers to our ability to ensure cash is available in a timely manner to meet loan demand and depositors' needs, and meet other financial obligations as they become due without undue cost, risk or disruption to normal operating activities. Asset / liability management refers to our ability to efficiently and effectively utilize customer deposits and other funding sources to generate sufficient risk-weighted yields on interest earning assets. We manage and monitor our short-term and long-term liquidity positions and needs through a regular review of maturity profiles, funding sources, and loan and deposit forecasts to minimize funding risk. A key metric we monitor is our liquidity ratio, calculated as cash and investments with maturities less than one-year divided by deposits with maturities less than one-year. At June 30, 2014, our liquidity ratio was 8.99% due to increased loan demand in the current quarter. Although our current liquidity ratio is below our targeted liquidity ratio of 10%, management and the board of directors are closely monitoring our liquidity needs and evaluating all funding sources such as long term institutional and customer deposits and third party loan sales.

Our primary sources of funds are deposits; amortization, prepayments and maturities of outstanding loans; other short-term investments; and funds provided from operations. We use our sources of funds primarily to meet ongoing commitments, to pay maturing certificates of deposit and savings withdrawals, and to fund loan commitments. While scheduled payments from the amortization of loans and maturing short-term investments are relatively predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition. Although \$87,763 of our \$235,225 (37.3%) CD portfolio as of June 30, 2014 will mature within the next 12 months, we have historically retained over 70% of our maturing CD's. Through new deposit product offerings to our branch and commercial loan customers, we are currently attempting to strengthen customer relationships while lengthening deposit maturities. In the present interest rate environment, and based on maturing yields this should also improve our cost of funds. While we believe that our branch network attracts core deposits and enhances the Bank's long-term liquidity, a key component to our broader liquidity management strategy, we continue to analyze the profitability of our branch network.

We maintain access to additional sources of funds including FHLB borrowings and lines of credit with the Federal Reserve Bank, US Bank and Bankers' Bank. We utilize FHLB borrowings to leverage our capital base, to provide funds for our lending and investment activities, and to manage our interest rate risk. Our borrowing arrangement with the FHLB calls for pledging certain qualified real estate loans, and borrowing up to 75% of the value of those loans, not to exceed 35% of the Bank's total assets. Currently, we have approximately \$101,277 available under this arrangement. We also maintain lines of credit of \$3,900 with the Federal Reserve Bank, \$5,000 with US Bank and \$13,500 with Bankers' Bank as part of our contingency funding plan. The Federal Reserve Bank line of credit is based on 80% of the collateral value of the agency securities being held at the Federal Reserve Bank. The Bankers' Bank line of credit is a discretionary line of credit. As of June 30, 2014, our line of credit balance with the Federal Home Loan Bank was \$64,891. As of the same date, our line of credit balance with the Federal Reserve Bank, US Bank and Bankers' Bank was \$0.

Off-Balance Sheet Liabilities. Some of our financial instruments have off-balance sheet risk. These instruments include unused commitments for lines of credit, overdraft protection lines of credit and home equity lines of credit, as well as commitments to extend credit. As of June 30, 2014, the Company had \$17,828 in unused commitments, compared to \$12,678 in unused commitments as of September 30, 2013.

Capital Resources. As of June 30, 2014, as shown in the table below, our Tier 1 and Risk-based capital levels exceeded levels necessary to be considered "Well Capitalized" under Prompt Corrective Action provisions.

|   | Actual       |        | For Capital Adequacy Purposes |          | To Be Well Capitalized Under Prompt Corrective Action Provisions |           |
|---|--------------|--------|-------------------------------|----------|--|-----------|
|   | Amount       | Ratio  | Amount                        | Ratio    | Amount   | Ratio     |
| As of June 30, 2014<br>(Unaudited)        |              |        |                               |          |  |           |
| Total capital (to risk weighted assets)   | \$60,962,000 | 16.2 % | \$30,085,000                  | >= 8.0 % | \$37,606,000   | >= 10.0 % |
| Tier 1 capital (to risk weighted assets)  | 56,246,000   | 15.0 % | 15,043,000                    | >= 4.0 % | 22,564,000   | >= 6.0 %  |
| Tier 1 capital (to adjusted total assets) | 56,246,000   | 10.1 % | 22,315,000                    | >= 4.0 % | 27,894,000   | >= 5.0 %  |
| As of September 30, 2013<br>(Audited)     |              |        |                               |          |  |           |
| Total capital (to risk weighted assets)   | \$59,297,000 | 16.3 % | \$29,182,000                  | >= 8.0 % | \$36,478,000   | >= 10.0 % |
| Tier 1 capital (to risk weighted assets)  | 54,717,000   | 15.0 % | 14,591,000                    | >= 4.0 % | 21,887,000   | >= 6.0 %  |
| Tier 1 capital (to adjusted total assets) | 54,717,000   | 9.9 %  | 22,220,000                    | >= 4.0 % | 27,775,000   | >= 5.0 %  |

At June 30, 2014, the Bank was categorized as "Well Capitalized" under Prompt Corrective Action Provisions, as determined by the OCC, our primary regulator.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

**Our Risk When Interest Rates Change.** The rates of interest we earn on assets and pay on liabilities generally are established contractually for a period of time. Market interest rates change over time and are not predictable or controllable. Accordingly, our results of operations, like those of other financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of our assets and liabilities. Like other financial institutions, our interest income and interest expense are affected by general economic conditions and policies of regulatory authorities, including the monetary policies of the Federal Reserve. The risk associated with changes in interest rates and our ability to adapt to these changes is known as interest rate risk and is our most significant market risk.

**How We Measure Our Risk of Interest Rate Changes.** As part of our attempt to manage our exposure to changes in interest rates and comply with applicable regulations, we monitor our interest rate risk through several means including through the use of third party reporting software. In monitoring interest rate risk we continually analyze and manage assets and liabilities based on their payment streams and interest rates, the timing of their maturities, and their sensitivity to actual or potential changes in market interest rates.

In order to manage the potential for adverse effects of material and prolonged increases in interest rates on our results of operations, we adopted asset and liability management policies to better align the maturities and re-pricing terms of our interest-earning assets and interest-bearing liabilities. These policies are implemented by our Asset and Liability Management Committee. The Asset and Liability Management Committee is comprised of members of senior management and the Board of Directors. The Asset and Liability Management Committee establishes guidelines for and monitors the volume and mix of our assets and funding sources, taking into account relative costs and spreads, interest rate sensitivity and liquidity needs. The Committee's objectives are to manage assets and funding sources to produce results that are consistent with liquidity, cash flow, capital adequacy, growth, risk and profitability goals for the Bank. The Asset and Liability Management Committee meets on a regularly scheduled basis to review, among other things, economic conditions and interest rate outlook, current and projected liquidity needs and capital position, anticipated changes in the volume and mix of assets and liabilities and interest rate risk exposure limits versus current projections pursuant to net present value of portfolio equity analysis. At each meeting, the Committee recommends strategy changes, as appropriate, based on this review. The Committee is responsible for reviewing and reporting on



the effects of the policy implementations and strategies to the Bank's Board of Directors on a regularly scheduled basis.

In order to manage our assets and liabilities and achieve desired levels of liquidity, credit quality, cash flow, interest rate risk, profitability and capital targets, we have focused our strategies on:

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- originating shorter-term secured consumer and commercial loans;
  - managing our funding needs by utilizing core deposits, institutional certificates of deposits and borrowings as appropriate to extend terms and lock in fixed interest rates;
  - reducing non-interest expense and managing our efficiency ratio by implementing technologies to enhance customer service and increase employee productivity;
  - realigning supervision and control of our branch network by modifying their configuration, staffing, locations and reporting structure to focus resources on our most productive markets;
  - originating balloon mortgage loans with a term of 7 years or less to minimize the impact of sudden rate changes.
- At times, depending on the level of general interest rates, the relationship between long- and short-term interest rates, market conditions and competitive factors, the Asset and Liability Management Committee may determine to increase or decrease the Bank's interest rate risk position somewhat in order to manage net interest margin.

The following table sets forth, at March 31, 2014 (the most recent date available), an analysis of our interest rate risk as measured by the estimated changes in Economic Value of Equity (EVE) resulting from an immediate and permanent shift in the yield curve (up 300 basis points and down 100 basis points). As of June 30, 2014, due to the current level of interest rates, EVE estimates for decreases in interest rates greater than 100 basis points are not meaningful.

| Change in Interest Rates in Basis Points ("bp")<br>Rate Shock in Rates (1) | Economic Value of Equity (EVE)   |            |          | EVE Ratio (EVE as a % of Assets) |           |
|--|----------------------------------|------------|----------|----------------------------------|-----------|
|  | Amount<br>(Dollars in thousands) | Change     | % Change | EVE Ratio                        | Change    |
| +300 bp  | \$10,911                         | \$(49,096) | (82)%    | 2.27                             | %(854) bp |
| +200 bp  | 31,821                           | (28,186)   | (47)%    | 6.27                             | %(454)    |
| +100 bp  | 48,500                           | (11,507)   | (19)%    | 9.09                             | %(172)    |
| 0 bp   | 60,007                           | —          | —        | 10.81                            | % —       |
| -100 bp  | 70,182                           | 10,175     | 17%      | 12.27                            | % 146     |

(1) Assumes an immediate and parallel shift in the yield curve at all maturities.

Our overall interest rate sensitivity is demonstrated by net interest income shock analysis which measures the change in net interest income in the event of hypothetical changes in interest rates. This analysis assesses the risk of change in our net interest income over the next 12 months in the event of an immediate and parallel shift in the yield curve (up 300 basis points and down 100 basis points). The table below presents our projected change in net interest income for the various rate shock levels at March 31, 2014 (the most recent date available).

| Change in Interest Rates in Basis Points ("bp")<br>Rate Shock in Rates (1) | Dollar Change in Net Interest Income (in thousands) |        | Percentage Change |
|--|---|--------|-------------------|
|  |   |        |                   |
| +300 bp  | \$(1,951)   | (1.15) | %                 |
| +200 bp  | (845)   | (0.50) | %                 |
| +100 bp  | (322)   | (0.19) | %                 |
| 0 bp   | (169)   | —      |                   |
| -100 bp  | (152)   | 0.09   | %                 |

(1) Assumes an immediate and parallel shift in the yield curve at all maturities.

As shown above, at March 31, 2014, the effect of an immediate 300 bp increase in interest rates would decrease our net interest income by \$1,951 or 1.15%. The effect of an immediate 100 bp reduction in rates would decrease our net interest income by \$152.

The assumptions used to measure and assess interest rate risk include interest rates, loan prepayment rates, deposit decay (runoff) rates, and the market values of certain assets under differing interest rate scenarios. Actual values may differ from those projections set forth above should market conditions vary from the assumptions used in preparing

the analysis. Further, the computations do not contemplate any actions we may undertake in response to changes in interest rates.

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#### ITEM 4. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that the information required to be disclosed in reports that we file or submit under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

In designing and evaluating the disclosure controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply judgment in evaluating the cost-benefit relationship of possible controls and procedures. We have designed our disclosure controls and procedures to reach a level of reasonable assurance of achieving the desired control objectives. We carried out an evaluation as of June 30, 2014, under the supervision and with the participation of the Company's management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2014 at reaching a level of reasonable assurance. There was no change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended) during the Company's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II – OTHER INFORMATION

##### Item 1. LEGAL PROCEEDINGS

In the normal course of business, the Company occasionally becomes involved in various legal proceedings. In our opinion, any liability from such proceedings would not have a material adverse effect on the business or financial condition of the Company.

##### Item 1A. RISK FACTORS

There are no material changes from the risk factors disclosed in Part I, Item 1A, "Risk Factors," of the Company's Form 10-K, for the fiscal year ended September 30, 2013. Please refer to that section for disclosures regarding the risks and uncertainties relating to our business.

##### Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Not applicable.

(b) Not applicable.

(c) Not applicable.

##### Item 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

##### Item 4. MINE SAFETY DISCLOSURES

Not applicable.

##### Item 5. OTHER INFORMATION

Not applicable.

Item 6. EXHIBITS

(a) Exhibits

- 31.1 Rule 13a-14(a) Certification of the Company's Chief Executive Officer  
31.2 Rule 13a-14(a) Certification of the Company's Chief Financial Officer  
32.1\* Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350 (Section 906 of the Sarbanes-Oxley Act of 2002).

101 The following materials from Citizens Community Bancorp, Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2014 formatted in XBRL (eXtensible Business Reporting Language) and furnished electronically herewith: (i) Consolidated Balance Sheets; (ii) Consolidated Statements of Operations; (iii) Consolidated Statements of Comprehensive Income (Loss); (iv) Consolidated Statement of Changes in Stockholders' Equity; (v) Consolidated Statements of Cash Flows; and (vi) Condensed Notes to Consolidated Financial Statements.

\* This certification is not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CITIZENS COMMUNITY BANCORP, INC.

Date: August 11, 2014

By: /s/ Edward H. Schaefer  
Edward H. Schaefer  
Chief Executive Officer

Date: August 11, 2014

By: /s/ Mark C. Oldenberg  
Mark C. Oldenberg  
Chief Financial Officer