

SL INDUSTRIES INC  
Form 10-Q  
November 12, 2008

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the quarterly period ended September 30, 2008**  
**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**Commission file number 1-4987**  
**SL INDUSTRIES, INC.**  
(Exact Name of Registrant as Specified in Its Charter)

**New Jersey**  
(State or other jurisdiction of incorporation or organization)

**21-0682685**  
(I.R.S. Employer Identification No.)

**520 Fellowship Road, Suite A114, Mt. Laurel, NJ**  
(Address of principal executive offices)

**08054**  
(Zip Code)

Registrant's telephone number, including area code: **856-727-1500**  
N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting Company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes  No

The number of shares of common stock outstanding as of November 6, 2008 was 5,875,786.

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SL INDUSTRIES, INC.  
CONSOLIDATED BALANCE SHEETS

	September 30, 2008 (Unaudited)	December 31, 2007
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$	\$ 733,000
Receivables, net	28,215,000	30,068,000
Inventories, net	24,755,000	22,242,000
Prepaid expenses	1,235,000	959,000
Deferred income taxes, net	2,984,000	4,302,000
<b>Total current assets</b>	<b>57,189,000</b>	<b>58,304,000</b>
Property, plant and equipment, net	10,985,000	11,047,000
Deferred income taxes, net	6,286,000	5,148,000
Goodwill	21,980,000	22,006,000
Other intangible assets, net	6,060,000	6,741,000
Other assets and deferred charges	1,231,000	1,427,000
<b>Total assets</b>	<b>\$ 103,731,000</b>	<b>\$ 104,673,000</b>
<b>LIABILITIES</b>		
Current liabilities:		
Debt, current portion	\$	\$
Accounts payable	11,165,000	12,612,000
Accrued income taxes	903,000	495,000
Accrued liabilities:		
Payroll and related costs	6,379,000	7,948,000
Other	7,320,000	6,643,000
<b>Total current liabilities</b>	<b>25,767,000</b>	<b>27,698,000</b>
Debt, less current portion	4,118,000	6,000,000
Deferred compensation and supplemental retirement benefits	2,685,000	2,812,000
Other liabilities	6,545,000	6,534,000
<b>Total liabilities</b>	<b>39,115,000</b>	<b>43,044,000</b>
Commitments and contingencies		
<b>SHAREHOLDERS EQUITY</b>		
Preferred stock, no par value; authorized, 6,000,000 shares; none issued	\$	\$

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Common stock, \$0.20 par value; authorized, 25,000,000 shares; issued, 8,298,000 shares	1,660,000	1,660,000
Capital in excess of par value	43,606,000	42,999,000
Retained earnings	39,369,000	36,801,000
Accumulated other comprehensive (loss)	(305,000)	(70,000)
Treasury stock at cost, 2,424,000 and 2,449,000 shares, respectively	(19,714,000)	(19,761,000)
Total shareholders' equity	64,616,000	61,629,000
Total liabilities and shareholders' equity	\$ 103,731,000	\$ 104,673,000

See accompanying notes to consolidated financial statements.

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SL INDUSTRIES, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Net sales	\$ 46,242,000	\$ 50,652,000	\$ 140,338,000	\$ 151,709,000
Cost and expenses:				
Cost of products sold	32,052,000	34,419,000	96,321,000	101,570,000
Engineering and product development	3,456,000	3,193,000	10,454,000	9,606,000
Selling, general and administrative	7,984,000	8,280,000	23,825,000	25,921,000
Depreciation and amortization	924,000	876,000	2,765,000	2,705,000
Restructuring charges	518,000		518,000	
Total cost and expenses	44,934,000	46,768,000	133,883,000	139,802,000
Income from operations	1,308,000	3,884,000	6,455,000	11,907,000
Other income (expense):				
Amortization of deferred financing costs		(22,000)	(44,000)	(66,000)
Interest income	9,000	15,000	24,000	33,000
Interest expense	(42,000)	(130,000)	(211,000)	(710,000)
Income from continuing operations before income taxes	1,275,000	3,747,000	6,224,000	11,164,000
Income tax provision	403,000	1,280,000	2,006,000	3,423,000
Income from continuing operations	872,000	2,467,000	4,218,000	7,741,000
(Loss) from discontinued operations (net of tax)	(1,196,000)	(316,000)	(1,650,000)	(1,104,000)
Net income (loss)	\$ (324,000)	\$ 2,151,000	\$ 2,568,000	\$ 6,637,000
<b>Basic net income (loss) per common share</b>				
Income from continuing operations	\$ 0.15	\$ 0.43	\$ 0.72	\$ 1.37
(Loss) from discontinued operations (net of tax)	(0.20)	(0.06)	(0.28)	(0.19)
Net income (loss)	\$ (0.06)*	\$ 0.38*	\$ 0.44	\$ 1.17*
<b>Diluted net income (loss) per common share</b>				
Income from continuing operations	\$ 0.15	\$ 0.42	\$ 0.71	\$ 1.33
(Loss) from discontinued operations (net of tax)	(0.20)	(0.05)	(0.28)	(0.19)

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Net income (loss)	\$	(0.05)	\$	0.36*	\$	0.43	\$	1.14
Shares used in computing basic net income (loss) per common share		5,871,000		5,730,000		5,862,000		5,669,000
Shares used in computing diluted net income (loss) per common share		5,939,000		5,906,000		5,959,000		5,834,000

SL INDUSTRIES, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Net income (loss)	\$ (324,000)	\$ 2,151,000	\$ 2,568,000	\$ 6,637,000
Other comprehensive income (net of tax):				
Foreign currency translation	27,000	(41,000)	(235,000)	(9,000)
Unrealized gain on securities		112,000		
Comprehensive income (loss)	\$ (297,000)	\$ 2,222,000	\$ 2,333,000	\$ 6,628,000

\* Earnings per share does not total due to rounding.

See accompanying notes to consolidated financial statements.



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SL INDUSTRIES, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE NINE MONTHS ENDED SEPTEMBER 30,  
(Unaudited)

	2008	2007
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 2,568,000	\$ 6,637,000
Adjustment for losses from discontinued operations	1,650,000	1,104,000
Income from continuing operations	4,218,000	7,741,000
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Depreciation	1,650,000	1,678,000
Amortization	1,115,000	1,027,000
Amortization of deferred financing costs	44,000	66,000
Non-cash restructuring	155,000	
Non-cash compensation (benefit) expense	(482,000)	1,015,000
Stock-based compensation	254,000	
Provisions for (gains) losses on accounts receivable	(2,000)	12,000
Deferred compensation and supplemental retirement benefits	294,000	328,000
Deferred compensation and supplemental retirement benefit payments	(416,000)	(392,000)
Deferred income taxes	245,000	995,000
Loss on sale of equipment	48,000	32,000
Changes in operating assets and liabilities, excluding effects of business acquisition:		
Accounts and note receivable	1,856,000	64,000
Inventories	(2,514,000)	(2,425,000)
Prepaid expenses	(277,000)	(627,000)
Other assets	70,000	(147,000)
Accounts payable	(1,447,000)	826,000
Accrued liabilities	(2,103,000)	(887,000)
Accrued income taxes	1,419,000	12,000
Net cash provided by operating activities from continuing operations	4,127,000	9,318,000
Net cash (used in) operating activities from discontinued operations	(965,000)	(1,709,000)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>3,162,000</b>	<b>7,609,000</b>
<b>INVESTING ACTIVITIES</b>		
Acquisition of a business, net of cash acquired		(65,000)
Purchases of property, plant and equipment	(1,446,000)	(1,170,000)
Purchases of other assets	(743,000)	
<b>NET CASH (USED IN) INVESTING ACTIVITIES</b>	<b>(2,189,000)</b>	<b>(1,235,000)</b>

## FINANCING ACTIVITIES

Proceeds from Revolving Credit Facility	17,828,000	18,570,000
Payments of Revolving Credit Facility	(19,710,000)	(28,370,000)
Proceeds from stock options exercised	54,000	2,530,000
Tax benefit from exercise of stock options	7,000	551,000
Treasury stock sales (purchases)	339,000	(411,000)

NET CASH (USED IN) FINANCING ACTIVITIES	(1,482,000)	(7,130,000)
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Effect of exchange rate changes on cash	(224,000)	14,000
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NET CHANGE IN CASH AND CASH EQUIVALENTS	(733,000)	(742,000)
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CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	733,000	757,000
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CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	\$ 15,000
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## SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Cash paid during the period for:

Interest	\$ 313,000	\$ 855,000
Income taxes	\$ 528,000	\$ 2,118,000

See accompanying notes to consolidated financial statements.

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**SL INDUSTRIES, INC.**  
**Notes to Consolidated Financial Statements (Unaudited)**

**1. Basis Of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10-Q and Article 10 of Regulation S-X promulgated under the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the accompanying financial statements contain all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation. Operating results for interim periods are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. These financial statements should be read in conjunction with the Company's audited financial statements and notes thereon included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

**2. Receivables**

Receivables consist of the following:

	September 30, 2008	December 31, 2007
	(in thousands)	
Trade receivables	\$ 27,752	\$ 29,790
Less: allowance for doubtful accounts	(788)	(865)
	26,964	28,925
Recoverable income taxes	143	58
Other	1,108	1,085
	\$ 28,215	\$ 30,068

**3. Inventories**

Inventories consist of the following:

	September 30, 2008	December 31, 2007
	(in thousands)	
Raw materials	\$ 17,638	\$ 15,805
Work in process	5,651	4,849
Finished goods	4,673	4,615
	27,962	25,269
Less: allowances	(3,207)	(3,027)
	\$ 24,755	\$ 22,242

**4. Income (Loss) Per Share**

The Company has presented net income (loss) per common share pursuant to the Financial Accounting Standards Board Statement of Financial Accounting Standard No. 128, Earnings per Share (SFAS 128). Basic net income (loss) per common share is computed by dividing reported net income (loss) available to common shareholders by the weighted average number of shares outstanding for the period.



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Diluted net income (loss) per common share is computed by dividing reported net income (loss) available to common shareholders by the weighted average shares outstanding for the period, adjusted for the dilutive effect of common stock equivalents, which consist of stock options, using the treasury stock method. In accordance with SFAS 128, the computation for the diluted effect of income from continuing operations and loss from discontinued operations for the three months ended September 30, 2008, includes common stock equivalents because income from continuing operations was dilutive.

The table below sets forth the computation of basic and diluted net income (loss) per share:

	Three Months Ended September 30,					
	2008			2007		
	Net (Loss)	Shares	Per Share Amount	Net Income	Shares	Per Share Amount
Basic net income (loss) per common share	\$ (324)	5,871	\$ (0.06)	\$ 2,151	5,730	\$ 0.38
Effect of dilutive securities		68	0.01		176	(0.02)
Diluted net income (loss) per common share	\$ (324)	5,939	\$ (0.05)	\$ 2,151	5,906	\$ 0.36

	Nine Months Ended September 30,					
	2008			2007		
	Net Income	Shares	Per Share Amount	Net Income	Shares	Per Share Amount
Basic net income per common share	\$ 2,568	5,862	\$ 0.44	\$ 6,637	5,669	\$ 1.17
Effect of dilutive securities		97	(0.01)		165	(0.03)
Diluted net income per common share	\$ 2,568	5,959	\$ 0.43	\$ 6,637	5,834	\$ 1.14

For the nine-month periods ended September 30, 2008 and September 30, 2007, no stock options were excluded from the dilutive computations because there were no option exercise prices greater than the average market price of the Company's common stock.

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**Stock-Based Compensation**

The Company maintains two shareholder approved stock option plans that have expired; however, stock options issued under each plan remain outstanding: the Non-Employee Director Nonqualified Stock Option Plan (the Director Plan ) and the Long-Term Incentive Plan (the 1991 Incentive Plan ).

The Director Plan provided for the granting of nonqualified options to purchase up to 250,000 shares of the Company s common stock to non-employee directors of the Company in lieu of paying quarterly retainer fees and regular quarterly meeting attendance fees, when elected. The Director Plan enabled the Company to grant options, with an exercise price per share not less than fair market value of the Company s common stock on the date of grant, which are exercisable at any time. Each option granted under the Director Plan expires no later than ten years from date of grant. The expiration date of the Director Plan was May 31, 2003. The 1991 Incentive Plan enabled the Company to grant either nonqualified options, with an exercise price per share established by the Board s Compensation Committee, or incentive stock options, with an exercise price per share not less than the fair market value of the Company s common stock on the date of grant, which are exercisable at any time. Each option granted under the 1991 Incentive Plan expires no later than ten years from date of grant. The Plan expired on September 25, 2001 and no future options can be granted under the Plan.

On May 14, 2008, the shareholders approved the 2008 Incentive Stock Plan (the 2008 Plan ). It is intended as an incentive, to retain directors, key employees and advisors of the Company. The 2008 Plan provides for up to 315,000 shares of the Company s common stock that may be subject to options and stock appreciation rights. The 2008 Plan enables the Company to grant options with an exercise price per share not less than the fair market value of the Company s common stock on the business day immediately prior to the date of the grant. Options granted under the 2008 Plan are exercisable no later than ten years after the grant date.

On September 29, 2008, the Company granted 155,000 incentive options to select executives and a key employee under the Company s 2008 Plan. The options issued vest in three equal installments, with the first installment vesting on the date of the grant and the remaining two installments each vesting on the second and third anniversary of the grant. Compensation expense is recognized over the vesting period of the options. The Company recorded \$254,000 in compensation expense in the consolidated statements of operations for the three and nine month periods ended September 30, 2008. No options were granted; therefore, no compensation expense was recorded during the same periods in 2007.

As of September 30, 2008, there was a total of \$505,000 of total unrecognized compensation expense related to the unvested stock options. The cost is expected to be recorded over a period of two years. Also, the Company has recognized a benefit of approximately \$124,000 and an expense of \$826,000 in the three-month periods ended September 30, 2008 and September 30, 2007, respectively, and a benefit of \$482,000 and an expense of \$1,015,000 in the nine month periods ended September 30, 2008, and September 30, 2007, respectively, related to certain stock-based compensation arrangements.

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The estimated fair value of the options granted was calculated using the Black-Scholes Merton option pricing model ( Black Scholes ). The Black Scholes model incorporates assumptions to value stock-based awards. The risk-free rate of interest for periods within the estimated life of the options is based on U.S. Government Securities Treasury Constant Maturities over the contractual term of the options. Expected volatility is based on the historical volatility of the Company's stock. The Company uses the simplified method described in Staff Accounting Bulletin No. 110 to determine the expected life assumptions, since the Company's historical data about its employees exercise behavior does not provide a reasonable basis for estimating the expected life of the options. The Company had two stock option plans that have now expired. Market conditions and the Company structure have changed significantly since options were issued under those plans.

The fair value of stock options granted during the three and nine-month periods ended September 30, 2008 was estimated on the grant date with the following assumptions.

	Three and Nine Months Ended September 30, 2008
Risk-free interest rate	3.12%
Expected dividend yield	0.0%
Expected stock price volatility	42.52%
Expected life of stock option	4.25 years

The following table summarizes stock option activity for all plans:

	Outstanding Options (in thousands)	Weighted Average Exercise Price	Weighted Average Remaining Life	Aggregate Intrinsic Value  (in thousands)
Outstanding as of December 31, 2007	266	\$ 8.98	3.52	
Granted	155	\$ 12.80		
Exercised	(4)	\$ 12.62		
Forfeited				
Expired	(10)	\$ 11.68		
Outstanding as of September 30, 2008	407	\$ 10.33	4.48	\$ 1,188
Exercisable as of September 30, 2008	304	\$ 9.49	3.62	\$ 1,142

During the nine-month periods ended September 30, 2008 and September 30, 2007, the total intrinsic value of options exercised was \$26,000 and \$1,989,000, respectively, and the actual tax benefit realized for the tax deduction from these option exercises was \$7,000 and \$551,000, respectively. During the nine-month period ended September 30, 2008, options to purchase approximately 4,000 shares of common stock with an aggregate exercise price of \$54,000 were exercised by option holders. During the nine-month period ended September 30, 2007, options to purchase approximately 223,000 shares of common stock with an aggregate exercise price of \$2,530,000 were exercised by option holders.

**5. Income Tax**

On January 1, 2007, the Company adopted the provisions of FASB Interpretation 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ). The amount of gross unrecognized tax benefits, excluding interest and penalties, as of September 30, 2008 and December 31, 2007 was \$2,569,000 and \$2,785,000, respectively. If recognized, all of the net unrecognized tax benefits would impact the Company's effective tax rate.



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The Company is subject to federal and state income taxes in the United States, as well as income taxes in certain foreign jurisdictions. Tax regulations within each jurisdiction are subject to the interpretation of the related tax laws and regulations and require significant judgment to apply. With few exceptions, the Company is not subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for the years before 2004.

The Company has been examined by the Internal Revenue Service (the IRS) for periods up to and including the calendar year 2004. In addition, a foreign tax authority is examining the Company's transfer pricing policies. It is possible that this examination may be resolved within twelve months. However, it is not possible to estimate the range of any changes to the gross unrecognized tax benefits. In addition, it is reasonably possible that the Company's gross unrecognized tax benefits balance may change within the next twelve months due to the expiration of the statutes of limitation in various states by a range of zero to \$63,000. At September 30, 2008, the Company has recorded a liability for unrecognized benefits of \$1,197,000, \$640,000 and \$732,000 for federal, foreign and state taxes primarily related to expenses in those jurisdictions.

The Company classifies interest and penalties related to unrecognized tax benefits as income tax expense. The Company has accrued approximately \$214,000 for the payment of interest and penalties at September 30, 2008.

The following is a reconciliation of income tax expense (benefit) at the applicable federal statutory rate and the effective rates from continuing operations:

	Nine Months Ended	
	September 30,	
	2008	2007
Statutory rate	34%	34%
Tax rate differential on domestic manufacturing deduction	(1)	(1)
State income taxes, net of federal income tax benefit	1	4
Research and development credits	(4)	(6)
Foreign tax credits	1	
Other, net	1	
	32%	31%

During the nine months ended September 30, 2008, the Company recorded additional benefits from research and development tax credits of \$252,000. As of September 30, 2008, the Company's gross research and development tax credit carryforwards totaled approximately \$1,970,000. Of these credits, approximately \$1,458,000 can be carried forward for 15 years and will expire between 2013 and 2023, while \$512,000 can be carried forward indefinitely.

As of September 30, 2008, the Company's gross foreign tax credits totaled approximately \$354,000. These credits can be carried forward for ten years and will expire between 2013 and 2018.

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**6. New and Proposed Accounting Pronouncements**

**Recently Adopted Accounting Pronouncements**

In June 2007, the FASB Emerging Issues Task Force ( EITF ) published Issue No. 07-3 Accounting for Nonrefundable Advance Payments for Goods or Services to Be Used in Future Research and Development Activities. The EITF reached a consensus that these payments made by an entity to third parties should be deferred and capitalized. Such amounts should be recognized as an expense as the related goods are delivered or the related services are performed. Entities should report the effects of applying this Issue as a change in accounting principle through a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption. EITF Issue No. 07-3 was effective for the Company beginning on January 1, 2008. Earlier application was not permitted. The Company adopted the provisions of EITF Issue No. 07-3, which did not have an impact on the Company's financial position or results of operations.

**New Accounting Pronouncements**

In December 2007, the FASB issued SFAS No. 141 (Revised 2007) Business Combinations ( SFAS 141R ). SFAS 141R will significantly change the accounting for business combinations. Under SFAS 141R, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition date fair value with limited exceptions. SFAS 141R will change the accounting treatment for certain specific acquisition related items including (1) earn-outs and other forms of contingent consideration will be recorded at fair value on the acquisition date, (2) acquisition costs will generally be expensed as incurred, (3) restructuring costs will generally be expensed as incurred, (4) in-process research and development will be recorded at fair value as an indefinite-lived intangible asset at the acquisition date, and (5) changes in accounting for deferred tax asset valuation allowances and acquired income tax uncertainties after the measurement period will impact income tax expense. SFAS 141R also includes a substantial number of new disclosure requirements. SFAS 141R is to be applied prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008 (January 1, 2009 for the Company). Early adoption of SFAS 141R is prohibited. The Company expects that SFAS 141R will have an impact on accounting for future business combinations once adopted, but the effect is dependent upon the acquisitions that are made in the future.

In December 2007, the FASB issued SFAS No. 160 Non-controlling Interests in Consolidated Financial Statements an amendment of ARB No. 51 ( SFAS 160 ). SFAS 160 establishes new accounting and reporting standards for non-controlling interest, sometimes called a minority interest, in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a non-controlling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements and separate from the parent company's equity. Among other requirements, this statement requires that consolidated net income (loss) be reported at amounts that include the amounts attributable to both the parent and the non-controlling interest and that they be clearly identified and presented on the face of the consolidated statement of operations. This statement is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2008 (January 1, 2009 for the Company). Earlier adoption is prohibited. The Company does not expect that adoption of SFAS 160 will have a material impact on its consolidated financial statements.

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In February 2007, the FASB issued Statement of Financial Accounting Standard No. 159 The Fair Value Option for Financial Assets and Financial Liabilities ( SFAS 159 ). The Statement provides companies an option to report certain financial assets and liabilities at fair value. The intent of SFAS 159 is to reduce the complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. SFAS 159 is effective for financial statements issued for fiscal years after November 15, 2007; as a result it is effective for the Company's fiscal year beginning January 1, 2008. The Company decided not to apply the fair value option to any of its outstanding instruments and, therefore, SFAS 159 did not have an impact on its consolidated financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standard No. 157 Fair Value Measurements ( SFAS 157 ). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. The statement does not require new fair value measurements, but is applied to the extent that other accounting pronouncements require or permit fair value measurements. The statement emphasizes that fair value is a market-based measurement that should be determined based on the assumptions that market participants would use in pricing an asset or liability. Companies will be required to disclose the extent to which fair value is used to measure assets and liabilities, the inputs used to develop the measurements, and the effect of certain of the measurements on earnings (or changes in net assets) for the period. In February 2008, the FASB issued FASB Staff Position (FSP) No. FAS 157-1 and FAS 157-2. FSP 157-1 amends SFAS 157 to exclude SFAS No. 13 Accounting for Leases and other accounting pronouncements that address fair value measurements for purposes of lease classifications or measurement under SFAS 13. FSP 157-2 delays the effective date of SFAS 157 for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). FSP 157-2 defers the effective date of SFAS No. 157 to fiscal years beginning after November 15, 2008 and interim periods within those fiscal years for items within its scope. Effective for the first quarter of fiscal 2009, the Company will adopt SFAS 157 except as it applies to those nonfinancial assets and nonfinancial liabilities noted in FSP 157-2. The Company is currently analyzing the requirements of SFAS 157 and has not yet determined the impact on its financial position or results of operations.

In March 2008, the FASB issued Statement of Financial Accounting Standard No. 161 Disclosures about Derivative Instruments and Hedging Activities-an amendment to SFAS No. 133 ( SFAS No. 161 ). This statement changes the disclosure requirements for derivative instruments and hedging instruments. Entities are required to provide enhanced disclosures about (1) how and why an entity uses derivative instruments, (2) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (3) how derivative instruments and related hedged items affect an entity's financial performance and cash flows. Also, among other disclosures, this statement requires cross-referencing within footnotes, which should help users of financial statements locate important information about derivative instruments. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early adoption encouraged. This statement encourages, but does not require, comparative disclosures for earlier periods at initial adoption. The Company is evaluating the potential effects that SFAS 161 will have on the reporting of its financial position, results of operations or debt covenants but believes that there will be no material impact.

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In May 2008, the FASB issued SFAS No. 162, The Hierarchy of Generally Accepted Accounting Principles ( SFAS 162 ). SFAS 162 identifies the sources of accounting principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States (the GAAP hierarchy). SFAS 162 is effective 60 days following the Securities and Exchange Commission approval of the Public Company Accounting Oversight Board amendments to AU Section 411, The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles. The Company currently adheres to the hierarchy of GAAP as presented in SFAS 162, and does not expect its adoption will have a material impact on its consolidated results of operations and financial condition.

**7. Goodwill And Intangible Assets**

Goodwill and intangible assets consist of the following:

	September 30, 2008			December 31, 2007		
	Gross Value	Accumulated Amortization	Net Value	Gross Value	Accumulated Amortization	Net Value
	(in thousands)					
Goodwill	\$ 21,980	\$	\$ 21,980	\$ 22,006	\$	\$ 22,006
Other intangible assets:						
Customer relationships	3,700	935	2,765	3,700	553	3,147
Patents	1,257	985	272	1,219	924	295
Trademarks	1,672		1,672	1,672		1,672
Developed technology	1,700	561	1,139	1,700	334	1,366
Licensing fees	355	151	204	355	124	231
Covenant-not-to-compete	100	94	6	100	75	25
Other	51	49	2	51	46	5
Total other intangible assets	8,835	2,775	6,060	8,797	2,056	6,741
	\$ 30,815	\$ 2,775	\$ 28,040	\$ 30,803	\$ 2,056	\$ 28,747

The other intangible assets that have definite lives are all amortizable and have original estimated useful lives as follows: customer relationships are amortized over six years and eight years; patents are amortized over 13 years, seven years or five years; developed technology is amortized over five years and six years; licensing fees over 10 years; covenants-not-to-compete are amortized over one and two-thirds years. Trademarks are not amortized. Amortization expense for intangible assets for each of the three-month periods ended September 30, 2008 and September 30, 2007 was \$233,000 and \$257,000, respectively. Amortization expense for intangible assets for each of the nine-month periods ended September 30, 2008 and September 30, 2007 was \$719,000 and \$774,000, respectively. Amortization expense for intangible assets subject to amortization in each of the next five fiscal years is estimated to be: \$899,000 in 2009 and 2010, \$863,000 in 2011, \$713,000 in 2012, and \$384,000 in 2013. Intangible assets subject to amortization have a weighted average life of approximately seven years.

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Changes in goodwill balances by segment are as follows:

	Balance December 31, 2007	Foreign Exchange (in thousands)	Balance September 30, 2008
SLPE (Ault)	\$ 3,513	\$ (26)	\$ 3,487
High Power Group (MTE)	8,189		8,189
High Power Group (Teal)	5,055		5,055
RFL	5,249		5,249
Total	\$ 22,006	\$ (26)	\$ 21,980

**8. Debt**

Debt consists of the following:

	September 30, 2008	December 31, 2007
	(in thousands)	
Prime rate loan	\$ 2,418	\$
LIBOR rate loan	1,700	6,000
	4,118	6,000
Less current portion		
Total long-term debt	\$ 4,118	\$ 6,000

On August 3, 2005, the Company entered into a revolving credit facility (the "Revolving Credit Facility") with Bank of America, N.A. ("Bank of America") to replace its former senior credit facility. The Revolving Credit Facility (with a standby and commercial letter of credit sub-limit of \$5,000,000) provides for borrowings up to \$30,000,000. The Revolving Credit Facility was originally scheduled to expire on June 30, 2009. Borrowings under the Revolving Credit Facility bear interest, at the Company's option, at the London interbank offering rate ("LIBOR") plus a margin rate ranging from 0.9% to 1.9%, or the higher of a Base Rate plus a margin rate ranging from 0% to 0.5%. The Base Rate is equal to the higher of (i) the Federal Funds Rate plus 0.5%, or (ii) Bank of America's publicly announced prime rate. The margin rates are based on certain leverage ratios, as defined. The Company is subject to compliance with certain financial covenants set forth in the Revolving Credit Facility, including but not limited to, capital expenditures, consolidated net worth and certain interest and leverage ratios, as defined. As of September 30, 2008, the Company had outstanding balances under its Revolving Credit Facility of \$2,418,000 at the Bank of America prime rate, which bore interest at 5.00%, and \$1,700,000 at the LIBOR rate, which bore interest at 3.65%. As of December 31, 2007, the Company had an outstanding balance under the Revolving Credit Facility of \$6,000,000 at the LIBOR rate, which bore interest at 6.10%.

On October 23, 2008, the company and certain of its subsidiaries entered into an Amended and Restated Revolving Credit Facility (the "Amended and Restated Revolving Credit Facility") with Bank of America, N.A., a national banking association, individually, as agent, issuer and a lender thereunder, and the other financial institutions party thereto. (See Subsequent Event Note 15.)



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Accrued liabilities – other consist of the following:

	September 30, 2008	December 31, 2007
	(in thousands)	
Commissions	\$ 703	\$ 869
Litigation and legal fees	217	927
Other professional fees	639	1,053
Environmental	1,881	514
Warranty	1,277	1,271
Deferred revenue	551	320
Other	2,052	1,689
	\$ 7,320	\$ 6,643

A summary of the Company's warranty reserve is as follows:

	Nine Months Ended September 30, 2008 (in thousands)
Liability, beginning of year	\$ 1,271
Expense for new warranties issued	699
Warranty claims	(693)
Liability, end of period	\$ 1,277

**10. Restructuring Charges**

In the third quarter ended September 30, 2008, the Company incurred a restructuring charge of \$518,000, of which \$350,000 was recorded at SL Power Electronics Corp. ( SLPE ). The restructuring charge related to workforce reductions to align SLPE's cost structure to reduced business levels. The Company anticipates that these actions will result in reduced operating costs in future periods. The liability for the restructuring charges is included in Accrued Liabilities – Other. The Company expects SLPE's total restructuring costs to be approximately \$395,000. Also, MTE Corporation ( MTE ) incurred restructuring charges of \$168,000 related to costs of consolidating facilities. Total MTE restructuring charges are expected to be approximately \$218,000. All of the costs incurred were paid in the third quarter of 2008. Details of the restructuring charges are as follows:

	Three Months Ended September 30, 2008 (in thousands)			
	Severance	Temporary Labor	Other Costs	Total
Beginning balance	\$	\$	\$	\$
Restructuring charges	309	89	120	518
Cash payments	(195)	(89)	(79)	(363)
Ending balance	\$ 114	\$	\$ 41	\$ 155





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**11. Commitments And Contingencies**

In the ordinary course of its business, the Company is subject to loss contingencies pursuant to foreign and domestic federal, state and local governmental laws and regulations and is also party to certain legal actions, which may occur in the normal operations of the Company's business.

On June 12, 2002, the Company and SL Surface Technologies, Inc. ( SurfTech ) (a wholly owned subsidiary, the operating assets of which were sold in November 2003), were served with a class action complaint by twelve individual plaintiffs (the Complaint ) filed in Superior Court of New Jersey for Camden County (the Private Action ). The Company and SurfTech are currently two of approximately 39 defendants named in the Private Action. The Complaint alleges, among other things, that the plaintiffs may suffer personal injuries as a result of consuming water distributed from the Puchack Wellfield located in Pennsauken Township, New Jersey (which supplied Camden, New Jersey).

The Private Action arises from similar factual circumstances as current environmental litigation and administrative actions involving the Pennsauken Landfill and Puchack Wellfield, with respect to which the Company has been identified as a potentially responsible party (a PRP ). These actions are discussed below. These actions and the Private Action both allege that SurfTech and other defendants contaminated ground water through the disposal of hazardous substances at facilities in the area. SurfTech once operated a chrome-plating facility in Pennsauken Township, New Jersey.

With respect to the Private Action, the Superior Court denied class certification in June 2006. In 2007, the Superior Court dismissed the claims of all plaintiffs on statute of limitations grounds. The plaintiffs have appealed the Court's decision.

It is management's opinion that the impact of legal actions brought against the Company and its operations will not have a material adverse effect on its consolidated financial position or results of operations. However, the ultimate outcome of these matters, as with litigation generally, is inherently uncertain, and it is possible that some of these matters may be resolved adversely to the Company. The adverse resolution of any one or more of these matters could have a material adverse effect on the business, operating results, financial condition or cash flows of the Company.

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**Environmental:** Loss contingencies include potential obligations to investigate and eliminate or mitigate the effects on the environment of the disposal or release of certain chemical substances at various sites, such as Superfund sites and other facilities, whether or not they are currently in operation. The Company is currently participating in environmental assessments and cleanups at a number of sites under these laws and may in the future be involved in additional environmental assessments and cleanups. Based upon investigations completed by the Company and its independent engineering-consulting firms to date, management has provided an estimated accrual for all known costs believed to be probable in the amount of \$6,651,000, of which \$4,770,000 is included as other long-term liabilities as of September 30, 2008. However, it is the nature of environmental contingencies that other circumstances might arise, the costs of which are indeterminable at this time due to such factors as changing government regulations and stricter standards, the unknown magnitude of defense and cleanup costs, the unknown timing and extent of the remedial actions that may be required, the determination of the Company's liability in proportion to other responsible parties, and the extent, if any, to which such costs are recoverable from other parties or from insurance. These contingencies could result in additional expenses or judgments, or offsets thereto. At the present time, such expenses or judgments are not expected to have a material adverse effect on the Company's consolidated financial position or results of operations, beyond the amount already reserved. Most of the Company's environmental costs relate to discontinued operations and such costs have been recorded in discontinued operations.

There are two sites where SurfTech conducted past activities for which the Company may incur material environmental costs in the future as a result of its ownership of the real property. These sites are the Company's properties located in Pennsauken Township, New Jersey (the "Pennsauken Site"), and in Camden, New Jersey (the "Camden Site").

With respect to the Pennsauken Site, the Company is the subject of various lawsuits and administrative actions relating to environmental issues concerning the Pennsauken Landfill and the Puchack Wellfield. In 1991 and 1992, the New Jersey Department of Environmental Protection (the "NJDEP") served directives that would subject the Company to, among other things, collective reimbursements (with other parties) for the remediation of the Puchack Wellfield. The litigation involving the Pennsauken Landfill involves claims under the Spill Compensation and Control Act (the "Spill Act"), other statutes and common law against the Company and numerous other defendants alleging that they are liable for contamination at and around a municipal solid waste landfill located in Pennsauken Township, New Jersey. The Company has substantial defenses in the case and there are numerous other potential responsible parties. Moreover, in October 2008, the trial court ruled that the Spill Act strict liability claims filed against the Company and other defendants are not subject to joint and several liability. Therefore, it is not anticipated that this litigation will have a material adverse impact on the Company's business or financial condition. The case is scheduled for trial in early 2009.

In 2006, the United States Environmental Protection Agency (the "EPA") named the Company as a PRP in connection with the remediation of the Puchack Wellfield, which it designated a Superfund Site. The Company believes the recent action by the EPA should supersede the NJDEP directives.

With respect to the EPA matter, the EPA notified the Company that it was a PRP, jointly and severally liable, for the investigation and remediation of the Puchack Wellfield Superfund Site under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended ("CERCLA"). Thereafter, in September 2006, the EPA issued a Record of Decision for the national priority listed Puchack Wellfield Superfund Site and selected a remedy to address the first phase of groundwater contamination that the EPA contemplates being conducted in two phases (known as operable units). The estimated cost of the EPA selected remedy for the first groundwater operable unit, to be conducted over a five to ten year timeframe, is approximately \$17,600,000. Prior to the issuance of the EPA's Record of Decision, the Company had retained an experienced environmental consulting firm to prepare technical comments on the EPA's proposed remediation of the Puchack Wellfield Superfund Site. In those comments, the Company's consultant, among other things, identified flaws in the EPA's conclusions and the factual predicates for certain of the EPA's decisions and for the proposed selected remedy.



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Following the issuance of its Record of Decision, in early November 2006, the EPA sent another letter to the Company encouraging the Company to either perform or finance the remedial actions for operable unit one identified in the EPA's Record of Decision. In February 2007, the EPA sent another letter to the Company demanding reimbursement for past costs of approximately \$11,500,000. The Company responded to the EPA that it is willing to investigate the existence of other PRPs and to undertake the activities necessary to design a final remediation for the Superfund Site and contested the demand for reimbursement of past costs. In July 2007, the EPA declined the Company's offer to perform the work necessary to design the remediation plan without first agreeing to assume responsibility for the full remediation of the Superfund Site. The EPA did encourage the Company to investigate the existence of other PRPs and to submit evidence thereof, if appropriate. In January 2008, the Company submitted to the EPA evidence demonstrating the existence of several other PRPs.

Notwithstanding these assertions, based on discussions with its attorneys and consultants, the Company believes the EPA analytical effort is far from complete. Further, technical data has not established that offsite migration of hazardous substances from the Pennsauken Site contributed to the contamination of the Puchack Wellfield. In any event, the evidence establishes that hazardous substances from the Pennsauken Site could have contributed only a portion of the total contamination delineated at the Puchack Wellfield. There are other technical factors and defenses that indicate that the remediation proposed by the EPA is technically flawed. Based on the foregoing, the Company believes that it has significant defenses against all or part of the EPA claim and that other PRPs should be identified to support the ultimate cost of remediation. Nevertheless, the Company's attorneys have advised that it is likely that it will incur some liability in this matter. Based on the information so far, the Company has estimated remediation liability for this matter of \$4,000,000 (\$2,480,000, net of tax), which was reserved and recorded as part of discontinued operations in the fourth quarter of 2006.

With respect to the Camden Site, the Company has reported soil contamination and a groundwater contamination plume emanating from the site. The Company has been conducting tests and taking other actions to identify and quantify the contamination and to confirm areas of concern. On September 30, 2008, the Company submitted an Interim Response Action ("IRA") Workplan to the NJDEP that includes building demolition and removal, excavation of underlying contaminated soil, undertaking treatability studies and installing new monitoring wells. The IRA Workplan was amended by electronic mails dated October 7, 8 and 9, 2008 and was approved by letter from the NJDEP, dated October 9, 2008. The Company accrued \$1,500,000 in the third quarter to meet the anticipated expenses of the IRA Workplan. At September 30, 2008, the Company has accrued \$2,057,000 to remediate the Camden Site.

The Company has reported soil and ground water contamination at the facility of SL Montevideo Technology, Inc. ( SL-MTI ) located on SL-MTI's property in Montevideo, Minnesota. SL-MTI has conducted analysis of the contamination and performed remediation at the site. Further remediation efforts will be required and the Company is engaged in discussions with the Minnesota Pollution Control Agency to approve and implement a remediation plan. Based on the current information, the Company believes it will incur remediation costs at this site of approximately \$151,000, which have been accrued at September 30, 2008. These costs are recorded as a component of continuing operations.

As of September 30, 2008 and December 31, 2007, the Company had recorded environmental accruals of \$6,651,000 and \$5,284,000, respectively.

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**12. Segment Information**

The Company currently operates under four business segments: SL Power Electronics Corp. ( SLPE ), the High Power Group, SL Montevideo Technology, Inc. ( SL-MTI ) and RFL Electronics Inc. ( RFL ). Teal Electronics Corp. ( Teal and MTE Corporation ( MTE ) are combined into one business segment, which is reported as the High Power Group. Management has combined SLPE and the High Power Group into one business unit classified as the Power Electronics Group. The Company aggregates operating business subsidiaries into a single segment for financial reporting purposes if aggregation is consistent with the objectives of Statement of Financial Accounting Standard No. 131, Disclosures about Segments of an Enterprise and Related Information ( SFAS No. 131 ). Business units are also combined if they have similar characteristics in each of the following areas:

nature of products and services

nature of production process

type or class of customer

methods of distribution

SLPE produces a wide range of custom and standard internal and external AC/DC and DC/DC power supply products to be used in customers' end products. The Company's power supplies closely regulate and monitor power outputs, resulting in stable and highly reliable power. SLPE, which sells products under two brand names (Condor and Ault), is a major supplier to the original equipment manufacturers ( OEMs ) of medical, wireless and wire line communications infrastructure, computer peripherals, handheld devices and industrial equipment. The High Power Group sells products under two brand names (Teal and MTE). Teal designs and manufactures custom power conditioning and distribution units. Products are developed and manufactured for custom electrical subsystems for OEMs of semiconductor, medical imaging, military and telecommunication systems. MTE designs and manufactures power quality electromagnetics products used to protect equipment from power surges, bring harmonics into compliance and improve the efficiency of variable speed motor drives. SL-MTI designs and manufactures high power density precision motors. New motor and motion controls are used in numerous applications, including military and commercial aerospace equipment, medical devices and industrial products. RFL designs and manufactures communication and power protection products/systems that are used to protect utility transmission lines and apparatus by isolating faulty transmission lines from a transmission grid. The Other segment includes corporate related items, financing activities and other costs not allocated to reportable segments, which includes but is not limited to certain legal, litigation and public reporting charges and the results of insignificant operations. The accounting policies for the business units are the same as those described in the summary of significant accounting policies (for additional information, see Note 1 in the notes to the Consolidated Financial Statements included in Part IV of the Company's 2007 Annual Report on Form 10-K).

Business segment operations are conducted through domestic subsidiaries. For all periods presented, sales between business segments were not material. Each of the segments has certain major customers, the loss of any of which would have a material adverse effect on such segment.

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The unaudited comparative results for the three-month periods and nine-month periods ended September 30, 2008 and September 30, 2007 are as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	(in thousands)			
<b>Net sales</b>				
Power Electronics Group:				
SLPE	\$ 18,168	\$ 22,367	\$ 57,194	\$ 69,622
High Power Group	15,274	15,690	44,499	44,512
Total	33,442	38,057	101,693	114,134
SL-MTI	6,146	6,800	21,231	20,865
RFL	6,654	5,795	17,414	16,710
Consolidated	\$ 46,242	\$ 50,652	\$ 140,338	\$ 151,709

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	(in thousands)			
<b>Income (loss) from operations</b>				
Power Electronics Group:				
SLPE	\$ (589)*	\$ 2,017	\$ 998*	\$ 6,209
High Power Group	1,704**	2,397	4,678**	6,189
Total	1,115	4,414	5,676	12,398
SL-MTI	681	651	2,734	2,352
RFL	782	877	1,547	1,725
Other	(1,270)	(2,058)	(3,502)	(4,568)
Consolidated	\$ 1,308	\$ 3,884	\$ 6,455	\$ 11,907

\* Includes a restructuring charge of \$350,000 recorded in the third fiscal quarter of 2008.

\*\* Includes a restructuring charge of

\$168,000  
recorded in the  
third fiscal  
quarter of 2008.

	September 30, 2008	December 31, 2007
	(in thousands)	
<b>Total assets</b>		
Power Electronics Group:		
SLPE	\$ 35,671	\$ 37,940
High Power Group	32,502	29,305
Total	68,173	67,245
SL-MTI	11,843	12,246
RFL	16,863	16,124
Other	6,852	9,058
Consolidated	\$ 103,731	\$ 104,673

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	September 30, 2008	December 31, 2007
	(in thousands)	
<b>Intangible assets, net</b>		
Power Electronics Group:		
SLPE	\$ 5,090	\$ 5,399
High Power Group	17,495	17,863
Total	22,585	23,262
SL-MTI	2	5
RFL	5,453	5,480
Consolidated	\$ 28,040	\$ 28,747

**13. Retirement Plans And Deferred Compensation**

During the nine months ended September 30, 2008, the Company maintained a defined contribution pension plan covering all full-time U.S. employees of SLPE, Teal, SL-MTI, RFL, MTE and the corporate office. The Company's contributions to this plan are based on a percentage of employee contributions and/or plan year gross wages, as defined, and profit sharing contributions annually, based on plan year gross wages.

For the first four months of 2007, the Company also maintained a defined contribution pension plan covering all full-time U.S. employees of MTE. The Company's contributions to this plan were based on a percentage of employee contributions and/or plan year gross wages, as defined. On May 1, 2007, this plan was merged into the Company's plan covering all the Company's full-time, U.S. employees with the same terms and conditions.

Costs incurred under these plans amounted to \$936,000 during the nine-month period ended September 30, 2008 and \$858,000 for the nine month period ended September 30, 2007.

The Company has agreements with certain active and retired directors, officers and key employees providing for supplemental retirement benefits. The liability for supplemental retirement benefits is based on the most recent mortality tables available and discount rates of 6% to 12%. The amount charged to income in connection with these agreements amounted to \$232,000 and \$291,000 for the nine-month periods ended September 30, 2008 and September 30, 2007, respectively.

**14. Related Party Transactions**

RFL has an investment of \$15,000 in RFL Communications PLC, ( RFL Communications ), representing 4.5% of the outstanding equity thereof. RFL Communications is a distributor of teleprotection and communication equipment located in the United Kingdom. It is authorized to sell RFL products in accordance with an international sales agreement. Sales to RFL Communications for each of the nine-month periods ended September 30, 2008 and September 30, 2007 were \$954,000 and \$849,000, respectively. Accounts receivable due from RFL Communications at September 30, 2008 were \$172,000.



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As a result of certain services being provided to the Company by Steel Partners, Ltd. ( SPL ), a company controlled by Warren Lichtenstein, the former Chairman of the Board of the Company (as previously announced, Mr. Lichtenstein had declined to stand for re-election at the Company's annual meeting of shareholders held May 14, 2008), the Compensation Committee has approved fees for services provided by SPL. These fees are the only consideration for the services of Mr. Lichtenstein and the Company's former Vice Chairman and current Chairman, Glen Kassan, and other assistance from SPL. The services provided include management and advisory services with respect to operations, strategic planning, finance and accounting, merger, sale and acquisition activities and other aspects of the businesses of the Company. Fees of \$356,000 were expensed by the Company for SPL's services for each of the nine-month periods ended September 30, 2008 and September 30, 2007 pursuant to a Management Agreement dated as of January 23, 2002 by and between the Company and SPL. Approximately \$40,000 was payable at September 30, 2008.

**15. Subsequent Event**

On October 23, 2008, the Company and certain of its subsidiaries entered into an Amended and Restated Revolving Credit Facility (the Amended and Restated Revolving Credit Facility ) with Bank of America, N.A., a national banking association, individually, as agent, issuer and a lender thereunder, and the other financial institutions party thereto. The Amended and Restated Revolving Credit Facility amends and restates the company's Revolving Credit Agreement, dated August 3, 2005, as amended, among Bank of America, N.A., the company and its subsidiaries party thereto, to provide for an increase in the facility size and certain other changes.

The Amended and Restated Revolving Credit Facility provides for maximum borrowings of up to \$60,000,000 and includes a standby and commercial letter of credit sub-limit of \$10,000,000. The Amended and Restated Revolving Credit Facility is scheduled to expire on October 1, 2011 unless earlier terminated by the agent thereunder following an event of default. Borrowings under the Amended and Restated Revolving Credit Facility bear interest, at the Company's option, at the British Bankers Association LIBOR rate plus 1.75% to 3.25%, or a base rate, plus a margin rate ranging from 0% to 1.0%, which is the higher of (i) the Federal Funds rate plus 0.5% or (ii) Bank of America, N.A.'s publicly announced prime rate. The margin rates are based on certain leverage ratios, as provided in the facility documents. The Company is subject to compliance with certain financial covenants set forth in the Amended and Restated Revolving Credit Facility, including a maximum ratio of total funded indebtedness to EBITDA, minimum levels of interest coverage and net worth and limitation on capital expenditures, as defined.

The Company's obligations under the Amended and Restated Revolving Credit Facility are secured by the grant of security interests over substantially all of its respective assets.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The Company, through its subsidiaries, designs, manufactures and markets power electronics, motion control, power protection, power quality electromagnetics and specialized communication equipment that is used in a variety of commercial and military aerospace, computer, datacom, industrial, medical, telecom, transportation and utility equipment applications. The Company is comprised of four domestic business segments, three of which have significant manufacturing operations in Mexico. SLPE has manufacturing, engineering and sales capability in the People's Republic of China. Most of the Company's sales are made to customers who are based in the United States. However, over the years the Company has increased its presence in international markets. The Company places an emphasis on high quality, well-built, dependable products and continues its dedication to product enhancement and innovations.

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The Company's business strategy has been to enhance the growth and profitability of each of its businesses through the penetration of attractive new market niches, further improvement of operations and expansion of global capabilities. The Company expects to achieve these goals through organic growth and strategic acquisitions. The Company also continues to pursue strategic alternatives to maximize the value of its businesses. Some of these alternatives have included, and will continue to include, selective acquisitions, divestitures and sales of certain assets. The Company has provided, and may from time to time in the future provide, information to interested parties regarding portions of its businesses for such purposes.

In the sections that follow, statements with respect to the quarter ended 2008 or nine months ended 2008 refer to the three-month and nine-month periods ended September 30, 2008. Statements with respect to the quarter ended 2007 or nine months ended 2007 refer to the three-month and nine-month periods ended September 30, 2007.

**Critical Accounting Policies**

The Company's consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States. These generally accepted accounting principles require management to make estimates and assumptions that affect the amounts of reported and contingent assets and liabilities at the date of the consolidated financial statements and the amounts of reported net sales and expenses during the reporting period.

In December 2001, the Securities and Exchange Commission (the SEC) issued disclosure guidance for critical accounting policies. The SEC defines critical accounting policies as those that require application of management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain and may change in subsequent periods.

The Company's significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in Part IV of the Company's Annual Report on Form 10-K for the year ended December 31, 2007. Not all of these significant accounting policies require management to make difficult, subjective or complex judgments or estimates. However, the following policies are deemed to be critical within the SEC definition. The Company's senior management has reviewed these critical accounting policies and estimates and the related Management's Discussion and Analysis of Financial Condition and Results of Operations with the Audit Committee of the Board of Directors.

**Revenue Recognition**

Revenue is recognized when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the purchase price is fixed or determinable and collectibility is reasonably assured. Revenue is recorded in accordance with Staff Accounting Bulletin (SAB) No. 104 and in certain circumstances in accordance with the guidance provided by the EITF published Issue No. 00-21 Revenue Arrangements with Multiple Deliverables. The major portion of the Company's revenue is derived from equipment sales. However, RFL has customer service revenue, which accounted for less than one percent of consolidated net revenue for each of the quarters ended 2008 and 2007. The Company recognizes equipment revenue upon shipment and transfer of title. Provisions are established for product warranties, principally based on historical experience. At times the Company establishes reserves for specific warranty issues known by management. Service and installation revenue is recognized when completed. At SL-MTI, revenue from one particular contract is considered a multiple element arrangement and, in that case, is allocated among the separate accounting units based on relative fair value. In this case the total arrangement consideration is fixed and there is objective and reliable evidence of fair value.

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SLPE has two sales programs with distributors, pursuant to which credits are issued to distributors: (1) a scrap program and (2) a competitive discount program. The distributor scrap program allows distributors to scrap and/or rotate up to a pre-determined percentage of their purchases over the previous six month period. SLPE provides for this allowance as a decrease to revenue based upon the amount of sales to each distributor and other historical factors. The competitive discount program allows a distributor to sell a product out of its inventory at less than list price in order to meet certain competitive situations. SLPE records this discount as a reduction to revenue based on the distributor's eligible inventory. The eligible distributor inventory is reviewed at least quarterly. No cash is paid under either distributor program. These programs affected consolidated gross revenue for each of the nine month periods ended 2008 and 2007 by approximately 1.1% and 0.8%, respectively.

Certain judgments affect the application of the Company's revenue policy, as mentioned above. Revenue recognition is significant because net revenue is a key component of results of operations. In addition, revenue recognition determines the timing of certain expenses, such as commissions, royalties and certain incentive programs. Revenue results are difficult to predict. Any shortfall in revenue or delay in recognizing revenue could cause operating results to vary significantly from year to year and quarter to quarter.

**Allowance For Doubtful Accounts**

The Company's estimate for the allowance for doubtful accounts related to trade receivables is based on two methods. The amounts calculated from each of these methods are combined to determine the total amount reserved. First, the Company evaluates specific accounts where it has information that the customer may have an inability to meet its financial obligations (e.g., bankruptcy or insolvency). In these cases, the Company uses its judgment, based on the best available facts and circumstances, and records a specific reserve for that customer against amounts due to reduce the receivable to the amount that is expected to be collected. These specific reserves are reevaluated and adjusted as additional information is received that impacts the amount reserved. Second, a general reserve is established for all customers based on several factors, including historical write-offs as a percentage of sales. If circumstances change (e.g., higher than expected defaults or an unexpected material adverse change in a major customer's ability to meet its financial obligation), the Company's estimates of the recoverability of amounts due could be reduced by a material amount. The Company's allowance for doubtful accounts represented 2.8% and 2.9% of gross trade receivables at September 30, 2008 and December 31, 2007, respectively.

**Inventories**

The Company values inventory at the lower of cost or market, and continually reviews the book value of discontinued product lines to determine if these items are properly valued. The Company identifies these items and assesses the ability to dispose of them at a price greater than cost. If it is determined that cost is less than market value, then cost is used for inventory valuation. If market value is less than cost, then related inventory is adjusted to market value.

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If a write down to the current market value is necessary, the market value cannot be greater than the net realizable value, which is defined as selling price less costs to complete and dispose, and cannot be lower than the net realizable value less a normal profit margin. The Company also continually evaluates the composition of its inventory and identifies slow-moving and excess inventories. Inventory items identified as slow moving or excess are evaluated to determine if reserves are required. If the Company were not able to achieve its expectations of the net realizable value of the inventory at current market value, it would have to adjust its reserves accordingly.

**Accounting For Income Taxes**

On January 1, 2007, the Company adopted FIN 48. The Company has reported gross unrecognized tax benefits, excluding interest and penalties, of \$2,569,000 and \$2,785,000 as of September 30, 2008 and December 31, 2007, respectively. These amounts represent unrecognized tax benefits, which, if ultimately recognized, will reduce the Company's effective tax rate. As of September 30, 2008, the Company reported accrued interest and penalties related to unrecognized tax benefits of \$214,000. For additional disclosures related to FIN 48, see Note 3 of the Notes to the Consolidated Financial Statements included in Part IV of the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

Significant management judgment is required in determining the provision for income taxes, the deferred tax assets and liabilities and any valuation allowance recorded against deferred tax assets. The net deferred tax assets as of September 30, 2008 and December 31, 2007 were \$9,270,000 and \$9,450,000, respectively, net of valuation allowances of \$2,796,000 and \$2,826,000, respectively. The carrying value of the Company's net deferred tax assets assumes that the Company will be able to generate sufficient future taxable income in certain tax jurisdictions. Valuation allowances are attributable to uncertainties related to the Company's ability to utilize certain deferred tax assets prior to expiration. These deferred tax assets primarily consist of loss carryforwards. The valuation allowance is based on estimates of taxable income, expenses and credits by the jurisdictions in which the Company operates and the period over which deferred tax assets will be recoverable. In the event that actual results differ from these estimates or these estimates are adjusted in future periods, the Company may need to establish an additional valuation allowance that could materially impact its consolidated financial position and results of operations. Each quarter, management evaluates the ability to realize the deferred tax assets and assesses the need for additional valuation allowances.

**Legal Contingencies**

The Company is currently involved in certain legal proceedings. As discussed in Note 11 of the Notes to the Consolidated Financial Statements included in Part I of this Quarterly Report on Form 10-Q, the Company has accrued an estimate of the probable costs for the resolution of these claims. This estimate has been developed after investigation and is based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. Management does not believe these proceedings will have a further material adverse effect on the Company's consolidated financial position. It is possible, however, that future results of operations for any particular quarterly or annual period could be materially affected by changes in these assumptions, or the effectiveness of these strategies, related to these proceedings.

**Table of Contents****Goodwill**

The Company has allocated its adjusted goodwill balance to its reporting units. The Company tests goodwill for impairment annually and in interim periods if certain events occur indicating that the carrying value of goodwill may be impaired. The goodwill impairment test is a two-step process. The first step of the impairment analysis compares the fair value to the net book value. In determining fair value, the accounting guidance allows for the use of several valuation methodologies, although it states quoted market prices are the best evidence of fair value. The Company uses a combination of expected present values of future cash flows and comparable or quoted market prices, when applicable. If the fair value is less than the net book value, the second step of the analysis compares the implied fair value of goodwill to its carrying amount. If the carrying amount of goodwill exceeds its implied fair value, the Company recognizes an impairment loss equal to that excess amount. Application of the goodwill impairment test requires judgment, including the identification of reporting units, assigning assets and liabilities to reporting units, assigning goodwill to reporting units and determining the fair value of each reporting unit. Significant judgments required to estimate the fair value of reporting units include estimating future cash flows, determining appropriate discount rates and other assumptions. Changes in these estimates and assumptions could materially affect the determination of fair value for each reporting unit. There were no impairment charges for the quarters ended 2008 and 2007. As of September 30, 2008 and December 31, 2007, goodwill totaled \$21,980,000 and \$22,006,000 (representing 21% of total assets), respectively.

**Impairment Of Long-Lived And Intangible Assets**

The Company's long-lived and intangible assets primarily consist of fixed assets, goodwill and other intangible assets. The Company periodically reviews the carrying value of its long-lived assets held and used, other than goodwill and intangible assets with indefinite lives, and assets to be disposed of whenever events or circumstances indicate that the carrying amount of an asset may not be recoverable. The Company assesses the recoverability of the asset by estimated cash flows and at times by independent appraisals. It compares estimated cash flows expected to be generated from the related assets, or the appraised value of the asset, to the carrying amounts to determine whether impairment has occurred. If the estimate of cash flows expected to be generated changes in the future, the Company may be required to record impairment charges that were not previously recorded for these assets. If the carrying value of a long-lived asset is considered impaired, an impairment charge is recorded for the amount by which the carrying value of the long-lived asset exceeds its fair value. Asset impairment evaluations are by nature highly subjective. The Company recorded asset impairment charges of approximately \$77,000, net of tax, related to properties it owns in Camden, New Jersey and Pennsauken, New Jersey. These charges are recorded as part of discontinued operations.

**Environmental Expenditures**

The Company is subject to United States, Mexican, Chinese and United Kingdom environmental laws and regulations concerning emissions to the air, discharges to surface and subsurface waters, and generation, handling, storage, transportation, treatment and disposal of waste materials. The Company is also subject to other federal, state and local environmental laws and regulations, including those that require it to remediate or mitigate the effects of the disposal or release of certain chemical substances at various sites, including some where the Company has ceased operations. It is impossible to predict precisely what effect these laws and regulations will have in the future.



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During the nine-month period ended September 30, 2008, net cash used in investing activities was \$2,189,000. This use of cash is primarily related to the purchase of machinery, computer hardware, software and demonstration equipment. During the nine-month period ended September 30, 2007, net cash used in investing activities was \$1,235,000. This use of cash in investing activities during the period was primarily related to the purchase of factory machinery and equipment.

During the nine-month period ended September 30, 2008, net cash used in financing activities was \$1,482,000, which is primarily related to borrowings under the Company's Revolving Credit Facility in the amount of \$17,828,000, offset by payments under the Company's Revolving Credit Facility of \$19,710,000. During the nine-month period ended September 30, 2007, net cash used in financing activities was \$7,130,000. This use of cash was principally related to the repayment of debt under the Revolving Credit Facility in the net amount of \$9,800,000.

The Company's current ratio was 2.22 to 1 at September 30, 2008 and 2.10 to 1 at December 31, 2007. Current assets decreased by \$1,115,000 from December 31, 2007, while current liabilities decreased by \$1,931,000 during the same period.

Total borrowings by the Company, as a percentage of total capitalization, consisting of debt and shareholders' equity, were 6% at September 30, 2008 and 9% at December 31, 2007. During the first nine months of 2008, total debt decreased by \$1,882,000, or 31%, primarily funded by net cash provided by operating activities from continuing operations.

Capital expenditures were \$1,446,000 in the first nine months of 2008, which represents an increase of \$276,000, or 24%, from the capital expenditure levels of the comparable period in 2007. Capital expenditures in the first nine months of 2008 were attributable to machinery, computer hardware and software purchases. Capital expenditures of \$1,170,000 were made during the first nine months of 2007. These expenditures primarily related to computer equipment and factory machinery and equipment.

The Company has been able to generate adequate amounts of cash to meet its operating needs and expects to do so in the future.

With the exception of the segment reported as Other (which consists primarily of corporate office expenses, financing activities, public reporting costs and costs not specifically allocated to the reportable business segments), all of the Company's operating segments recorded income from operations for the periods presented, except SLPE, in the three months ended September 30, 2008.

**Table of Contents****Contractual Obligations**

The following is a summary of the Company's contractual obligations at September 30, 2008 for the periods indicated:

	Less Than 1 Year	1 to 3 Years	4 to 5 Years	After 5 Years	Total
			(in thousands)		
Operating Leases	\$ 1,658	\$ 2,254	\$ 704	\$	\$ 4,616
Debt		4,118			4,118
Capital Leases	8	6			14
	\$ 1,666	\$ 6,378	\$ 704	\$	\$ 8,748

**Off-Balance Sheet Arrangements**

It is not the Company's usual business practice to enter into off-balance sheet arrangements such as guarantees on loans and financial commitments, indemnification arrangements and retained interests in assets transferred to an unconsolidated entity for securitization purposes. Consequently, the Company has no off-balance sheet arrangements, except for operating lease commitments disclosed in the table above, which have, or are reasonably likely to have, a material current or future effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

**Results of Operations****Three months ended September 30, 2008, compared with three months ended September 30, 2007**

The tables below show the comparisons of net sales and income from operations for the quarter ended September 30, 2008 (2008) and the quarter ended September 30, 2007 (2007).

	Net Sales			
	Three Months Ended September 30, 2008	Three Months Ended September 30, 2007	\$ Variance From Same Quarter Last Year	% Variance From Same Quarter Last Year
			(in thousands)	
Power Electronics Group:				
SLPE	\$ 18,168	\$ 22,367	\$ (4,199)	(19%)
High Power Group	15,274	15,690	(416)	(3%)
Total	33,442	38,057	(4,615)	(12%)
SL-MTI	6,146	6,800	(654)	(10%)
RFL	6,654	5,795	859	15%
Total	\$ 46,242	\$ 50,652	\$ (4,410)	(9%)



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The table below shows the comparison of income from operations for 2008 and 2007:

	<b>Income from Operations</b>			
	Three Months Ended September 30, 2008	Three Months Ended September 30, 2007	\$ Variance From Same Quarter Last Year	% Variance From Same Quarter Last Year
	(in thousands)			
Power Electronics Group:				
SLPE	\$ (589)	\$ 2,017	\$ (2,606)	(129%)
High Power Group	1,704	2,397	(693)	(29%)
Total	1,115	4,414	(3,299)	(75%)
SL-MTI	681	651	30	5%
RFL	782	877	(95)	(11%)
Other	(1,270)	(2,058)	788	38%
Total	\$ 1,308	\$ 3,884	\$ (2,576)	(66%)

Consolidated net sales for 2008 decreased by \$4,410,000, or 9%, when compared to the same period in 2007. Net sales of the Power Electronics Group decreased by \$4,615,000, or 12%, while net sales of SL-MTI decreased by \$654,000, or 10%. The net sales of RFL increased by \$859,000, or 15%, when compared to 2007. All of the operating entities, except SLPE, reported income from operations in both 2008 and 2007.

The Company recorded income from operations of \$1,308,000 for 2008, compared to income from operations of \$3,884,000 for the corresponding period last year, representing a decrease of \$2,576,000, or 66%. Income from operations was 3% of net sales in 2008, compared to 8% in 2007.

Income from continuing operations was \$872,000, or \$0.15 per diluted share, in the third quarter of 2008, compared to \$2,467,000, or \$0.42 per diluted share, for the same period in 2007. The restructuring charge recorded by the Company in 2008 of \$518,000 had a negative impact of approximately \$0.04 per diluted share. Income from continuing operations was approximately 2% of net sales in 2008, compared to 5% of net sales in 2007. The Company's business segments and the components of operating expenses are discussed more fully in the following sections.

The Power Electronics Group, which is comprised of SLPE and the High Power Group (a combination of Teal and MTE), recorded a sales decrease of 12%, when comparing the third quarter of 2008 to the third quarter of 2007. Income from operations decreased by \$3,299,000, or 75%, primarily due to the decrease at SLPE, which decreased \$2,606,000, or 129%.

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SLPE recorded a loss from operations of \$589,000 representing 3% of its net sales in 2008, compared to income from operations of \$2,017,000 representing 9% of net sales in 2007. As a percentage of consolidated net sales, SLPE represented 39% of consolidated net sales in 2008, compared to 44% in 2007. At SLPE, sales of its medical product line decreased by \$2,611,000 and its data communications product line decreased by \$1,431,000, while its industrial equipment product line had a much smaller decrease. The decrease in the medical equipment product line was primarily the result of reduced orders from two customers. The decrease in sales of the data communications product line was due to the overall weakness in this market segment and the decrease in sales of the industrial product line was caused by decreased orders from distributors. Also, affecting net sales was the amount of returns and distributor credits recorded in 2008, which represented approximately 4% of gross sales, compared to 1% in 2007. Domestic sales decreased by 19% in 2008, compared to 2007, while international sales decreased by 5%. Income from operations decreased by \$2,606,000, primarily due to the decrease in sales and the recording of a restructuring charge of \$350,000. Without this charge, SLPE's loss from operations would have been \$239,000, or 1%, of net sales.

The High Power Group recorded income from operations, as a percentage of its net sales, of 11%, compared to 15% in 2007. This decline was primarily related to the reduced level at MTE, which reported operating income, as a percentage of sales in 2008, of 6%, compared to 17% in 2007. Teal reported income from operations of 15%, compared to 14% in 2007. MTE recorded a sales increase of \$108,000. MTE's sales increase was driven by sales to original equipment manufacturers servicing domestic and international petrochemical and metal mining industries. Domestic sales increased 3%, while international sales increased 11%, when compared to 2007. This sales increase was negatively impacted by higher cost of product sold percentage, which increased by 9%, primarily due to higher steel and copper cost, increased freight charges and an increase in inventory reserves. Operating expenses increased by \$32,000, primarily related to increased engineering and product development costs, which increased by \$76,000, or 28%. This increase was primarily due to the hiring of additional engineers, increased agency, testing and professional fees. The increase in engineering and product development costs was partially offset by a decrease in selling, general and administrative expenses. Also, during 2008, MTE recorded a restructuring charge of \$168,000 related to costs of consolidating facilities. Teal reported a sales decrease of \$524,000, or 5%, while cost of products sold remained relatively constant, as compared to 2007. Teal's operating costs decreased by \$163,000, compared to 2007. Teal's sales to military and aerospace customers increased by \$776,000, sales to medical imaging equipment manufacturers increased by \$369,000, Teal's other product lines increased by \$98,000, while sales to semiconductor manufacturers decreased by \$1,766,000, or 95%.

SL-MTI's sales decreased \$654,000, or 10%, while income from operations increased by \$30,000, or 5%. The sales decrease was driven by a \$385,000 decrease in sales to customers in the defense and commercial aerospace industries. SL-MTI's medical product line sales decreased by \$390,000, both of these product lines experienced relatively strong sales during 2007. SL-MTI's other product line recorded an increase in sales of \$121,000 in 2008. SL-MTI's cost of products sold percentage decreased by approximately 3% due to product mix and lower fixed overhead costs. Operating costs remained relatively constant in 2008, compared to 2007.

RFL's sales increased by \$859,000, or 15%, compared to 2007. Sales of RFL's communications product line increased by \$800,000, or 38%, while sales of its protection products increased by \$39,000, or 1%, and customer service sales increased by \$20,000. The increase in sales in the communications product line was primarily due to sales to one international customer. International sales increased by \$1,211,000, or 147%, while domestic sales decreased by \$352,000, or 7%. Income from operations decreased by \$95,000, or 11%. The decrease in income from operations is primarily related to the increase in costs of products sold percentage by approximately 2% and increased selling, general and administrative costs of \$403,000. In 2007, RFL recorded a decrease in selling, general and administrative costs of \$241,000 related to the sale of securities and the receipt of a death benefit pertaining to certain insurance policies carried by RFL. Without these benefits recorded in 2007, selling, general and administrative costs would have increased in 2008 by \$162,000, primarily due to costs related to the higher sales volume.

**Table of Contents****Cost of Products Sold**

As a percentage of net sales, cost of products sold for the third quarter of 2008 was approximately 69%, compared to approximately 68% for the third quarter of 2007. All of the operating entities experienced higher costs of products sold as a percentage of net sales except SL-MTI. SLPE experienced an increase in cost of products sold percentage of approximately 3%, compared to 2007. The cost of products sold percentage was negatively affected by the decrease in sales of \$4,199,000, or 19%, which led to lower absorption of overhead. The High Power Group's cost of products sold percentage increased by approximately 3%, primarily related to MTE for reasons previously discussed. Teal's cost of products sold percentage remained constant in 2008, compared to 2007. RFL's cost of products sold, as a percentage of sales, increased approximately 2%, due primarily to lower margins on larger orders recorded in 2008, compared 2007. SL-MTI experienced an approximate 3% decrease in its cost of products sold percentage on a sales decrease of 10%, due to a favorable product mix and lower fixed overhead.

**Engineering and Product Development Expenses**

Engineering and product development expenses were approximately 7% of net sales in 2008, compared to 6% in 2007. Engineering and product development expenses in 2008 increased by \$263,000, or 8%. This increase was primarily attributable to an increase at SLPE of \$209,000, or 12%, due to additional engineers hired in both the United States and China, increased agency fees and increased consulting and professional fees. All of the other operating entities had increases in engineering and product development expenses, which ranged from 2% to 6%. The aggregate dollar increases were relatively minor.

**Selling, General and Administrative Expenses**

Selling, general and administrative expenses, as a percentage of net sales, for 2008 was approximately 17% of sales, compared to 16% of sales in 2007. These expenses decreased by \$296,000, or 4%, primarily due to the reduction of net sales of \$4,410,000, or 9%. SLPE expenses increased by \$304,000, compared to 2007, due to the reclassification of freight costs. Without this reclassification, selling, general, and administrative expenses would have been constant. RFL recorded an increase in selling, general and administrative expenses of \$403,000, primarily due to the receipt of \$241,000 in 2007 related to the sale of securities and to certain insurance policies carried by RFL, as previously mentioned. Also, RFL experienced an increase primarily due to costs associated with the increased sales and an increase in the bonus accrual in 2008, compared to 2007. The High Power Group and SL-MTI recorded decreases in selling, general and administrative expenses of 9% and 5%, respectively, on lower sales levels. Corporate and Other expenses also decreased by \$788,000, or 38%, primarily due to a decrease in stock-based compensation expense of \$566,000 and reduced consulting expense of \$175,000.

**Depreciation and Amortization**

Depreciation and amortization expenses remained at approximately 2% of net sales for each of 2008 and 2007.

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**Restructuring Charges**

In 2008 the Company recorded a restructuring charge of \$518,000, of which \$350,000 was recorded at SLPE, primarily related to costs associated to reduce workforce levels. These costs represent actions taken to align SLPE's cost structure in response to reduced business levels. Of the \$350,000 in charges, \$203,000 relates to administrative costs and \$147,000 relates to direct labor severance costs. The workforce reductions affected SLPE's operations in Mexico, China, the United Kingdom and Minnesota. Total SLPE restructuring charges are anticipated to be approximately \$395,000 and incurred in 2008. Also, MTE recorded a restructuring charge of \$168,000, related to costs of consolidating facilities. Total MTE restructuring costs are anticipated to be approximately \$218,000 and incurred in 2008.

**Interest Expense**

Interest expense was \$42,000 for the third quarter of 2008, compared to \$130,000 for the third quarter of 2007. The decrease in interest expense for 2008 is primarily related to the significantly reduced debt levels incurred during 2008, compared to the same period in 2007. Debt balance at September 30, 2008 was \$4,118,000, compared to \$10,000,000 at September 30, 2007.

**Taxes (Continuing Operations)**

The effective tax rate for continuing operations for the third quarter of 2008 was approximately 32%. For the third quarter of 2007, the effective tax rate was approximately 34%. The effective tax rate reflects the statutory rate after adjustments for state and international tax provisions and the recording of benefits primarily related to research and development tax credits. The effective tax rate in 2008 was positively impacted by the state tax benefit resulting from the overall domestic loss incurred for the quarter.

**Discontinued Operations**

For 2008 the Company recorded a loss from discontinued operations, net of tax, of \$1,196,000, compared to \$316,000, net of tax, in 2007. These amounts represent legal and environmental charges related to discontinued operations. In 2008 the Company recorded an additional loss of approximately \$919,000, net of tax, pertaining to estimated environmental remediation costs related to the Company's Camden Site.

**Table of Contents****Results of Operations****Nine months ended September 30, 2008, compared with nine months ended September 30, 2007**

The tables below show the comparisons of net sales and income from operations for the nine months ended September 30, 2008 (the nine months of 2008 ) and the nine months ended September 30, 2007 (the nine months of 2007 ).

	<b>Net Sales</b>			
	Nine Months Ended September 30, 2008	Nine Months Ended September 30, 2007	\$ Variance From Same Period Last Year	% Variance From Same Period Last Year
	(in thousands)			
Power Electronics Group:				
SLPE	\$ 57,194	\$ 69,622	\$ (12,428)	(18%)
High Power Group	44,499	44,512	(13)	n/m
<b>Total</b>	<b>101,693</b>	<b>114,134</b>	<b>(12,441)</b>	<b>(11%)</b>
SL-MTI	21,231	20,865	366	2%
RFL	17,414	16,710	704	4%
<b>Total</b>	<b>\$ 140,338</b>	<b>\$ 151,709</b>	<b>\$ (11,371)</b>	<b>(7%)</b>

The table below shows the comparison of income from operations for 2008 and 2007:

	<b>Income from Operations</b>			
	Nine Months Ended September 30, 2008	Nine Months Ended September 30, 2007	\$ Variance From Same Period Last Year	% Variance From Same Period Last Year
	(in thousands)			
Power Electronics Group:				
SLPE	\$ 998	\$ 6,209	\$ (5,211)	(84%)
High Power Group	4,678	6,189	(1,511)	(24%)
<b>Total</b>	<b>5,676</b>	<b>12,398</b>	<b>(6,722)</b>	<b>(54%)</b>
SL-MTI	2,734	2,352	382	16%
RFL	1,547	1,725	(178)	(10%)
Other	(3,502)	(4,568)	1,066	23%
<b>Total</b>	<b>\$ 6,455</b>	<b>\$ 11,907</b>	<b>\$ (5,452)</b>	<b>(46%)</b>

Consolidated net sales for the nine months of 2008 decreased by \$11,371,000, or 7%, compared to the same period in 2007. All of the operating entities had income from operations for all periods presented.

The Company recorded income from operations of \$6,455,000 for the nine months of 2008, compared to income from operations of \$11,907,000 for the corresponding period last year. This represents a decrease of \$5,452,000, or 46%. For the nine months of 2008, income from continuing operations was \$4,218,000, or \$0.71 per diluted share, compared to \$7,741,000, or \$1.33 per diluted share, for the same period in 2007. Income from continuing operations was approximately 3% of sales in 2008, compared to 5% of sales in 2007. The Company's business segments and the components of operating expenses are discussed more fully in the following sections.

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The Power Electronics Group recorded a sales decrease of \$12,441,000, or 11%, when comparing the nine months of 2008 to the nine months of 2007. Income from operations decreased by \$6,722,000, or 54%. This decrease is primarily attributable to a \$5,211,000 decrease at SLPE. Teal's income from operations decreased by \$788,000, while MTE's income from operations decreased by \$723,000 for the nine months of 2008.

For the nine months of 2008, income from operations, as a percentage of SLPE's net sales, was 2%, compared to 9% in the same period in 2007. The High Power Group recorded income from operations, as a percentage of its net sales, of 11%, compared to 14% for the nine months of last year. This decline was due to declines at both Teal and MTE as noted above.

As a percentage of consolidated net sales, SLPE represented 41% of net sales in the nine months of 2008, compared to 46% for the same period in 2007. At SLPE sales for the nine months of 2008 decreased by \$12,428,000, or 18%, while income from operations decreased \$5,211,000, or 84%. Sales of SLPE's industrial product and medical equipment product lines decreased by 23% and 22%, respectively, while sales of its data communications product line decreased by 2%. Income from operations decreased by \$5,211,000, or 84%, primarily due to the decrease in revenues and an increase in cost of products sold percentage, increased engineering and product development cost, and the restructuring charge of \$350,000 recorded in the nine months of 2008. Partially offsetting the above was a decrease in selling general and administrative costs of \$1,330,000. This decrease is related to the decrease in revenue, which significantly reduced commissions and bonus accruals. Also, there was a decrease in salaries and rent expense as redundant facilities and functions were eliminated in the latter part of 2007.

The High Power Group recorded a sales decrease of \$13,000, while income from operations decreased by \$1,511,000, or 24%. The decrease in sales is attributable to the mixed result at MTE and Teal. MTE reported a sales increase of \$1,918,000, or 13%, while Teal recorded a sales decrease of \$1,931,000, or 7%. The increase in sales at MTE did not translate to a corresponding increase in income from operations because: (i) cost of products sold percentage increased by approximately 5% due to higher copper and steel prices, freight charges, increased inventory charges and restructuring charges of \$168,000 recorded to consolidate facilities; (ii) engineering and product development costs increased by \$337,000, due to new hires and related benefits, increased prototype costs, outside consulting and software upgrades; and (iii) selling, general and administrative costs increased by \$75,000, due primarily to the addition of a sales manager, increased commissions and marketing costs. Teal's cost of products sold percentage increased by approximately 2%, while operating costs decreased by \$272,000, compared to the nine months of 2007. The sales increase at MTE was due to new opportunities for choke and filter product lines sold to larger original equipment manufacturers domestically and to customers engaged in gas and oil field projects internationally. Teal's sales decrease was due to a decreased demand from semiconductor manufacturers, which remained at record low levels through the nine months of 2008.

For the nine months of 2008, SL-MTI's sales increased \$366,000, or 2%, while income from operations increased by \$382,000, or 16%, compared to the same period last year. The sales increase was driven by a \$659,000 increase in sales to customers in the defense and commercial aerospace industries. This increase was partially offset by a decrease in sales to medical equipment manufacturers of \$587,000. Sales to other industrial customers increased by \$294,000. The increase in income from operations is primarily due to the increase in sales and a \$215,000 decrease of engineering and product development costs, due to lower prototype volume. SL-MTI's selling, general and administrative expenses remained relatively constant over the comparable periods.

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For the nine months of 2008, RFL's sales increased by \$704,000, or 4%, compared to the nine months of 2007. Income from operations decreased by \$178,000, or 10%, for the comparable periods. Sales of RFL's protection products increased by \$910,000, or 10%, while sales of its carrier communications product line decreased by \$339,000, or 5%. RFL's other product line increased by \$133,000. Domestic sales decreased by 3%, while international sales increased by \$1,104,000, or 32%. The decrease in income from operations is primarily related to the increase in selling, general and administrative costs and higher engineering and product development costs. Selling, general and administrative costs increased by \$478,000, due to sales related costs and bonus accruals attributable to the higher sales volume. As mentioned previously, RFL recorded a decrease of \$241,000 in the nine months of 2007 related to the sale of securities and the receipt of a death benefit pertaining to certain insurance policies. Without this benefit recorded in 2007, selling, general and administrative expenses would have increased by \$237,000, or 5%.

**Cost of Products Sold**

For the nine months of 2008, cost of products sold, as a percentage of net sales, was 69%. For the nine months of 2007, it was approximately 67%. SLPE experienced an increase in cost of products sold percentage, which increased by approximately 3%. The cost of products sold percentage was negatively affected by the decrease in net sales of 18%, which led to lower absorption of overhead. For the nine months of 2008, SLPE also experienced higher commodity costs, higher labor costs, unfavorable currency fluctuation and higher freight charges. The High Power Group recorded a 3% increase in its cost of products sold percentage, due primarily to the increase at MTE, which increased by approximately 5%. This increase is related to higher commodity costs, freight charges and an increase in inventory reserves. Both SL-MTI and RFL recorded relatively consistent cost of products sold percentages in 2008, compared to 2007.

**Engineering and Product Development Expenses**

For the nine months of 2008, engineering and product development expenses were approximately 7% of net sales, compared to 6% for the same period in 2007. These percentages approximate the percentages experienced in the third quarter of 2008, compared to 2007. The largest increase in engineering and product development expenses was incurred by SLPE, which recorded an increase of \$704,000, or 15%, and the High Power Group, which recorded an increase of \$252,000, or 12%. The increase at SLPE is primarily due to the hiring of additional engineers in both the United States and China, increased support costs and increased agency fees. The increase at the High Power Group is attributable to MTE, which hired additional engineers, incurred higher agency fees, increased consulting fees and incurred higher prototype costs.

**Selling, General and Administrative Expenses**

For the nine months of 2008 and 2007, selling, general and administrative expenses, as a percentage of net sales, were 17%. These expenses decreased by \$2,096,000, or 8%, on a sales decline of 7%. Most of the decrease occurred at SLPE and the corporate office. SLPE recorded a decrease of \$1,330,000, or 14%, on decreased sales of 18%. These reduced costs are primarily attributable to the decreased sales and related costs, a reduction in administrative personnel, consulting fees and rent expense. The reduction in Corporate and Other expenses is primarily related to the reduction of stock based compensation expense in the amount of \$1,042,000, and a reduction in consulting fees when compared to the nine months of 2007. In 2008, RFL experienced an increase in selling, general and administrative costs of \$478,000, compared to 2007. This increase is associated with increased revenue. As mentioned previously, RFL recorded a credit of \$241,000 in 2007, related to the sale of securities and to certain insurance policies carried by RFL. Without these credits RFL's selling, general, and administrative expenses would have increased by \$237,000, or 5%, in the nine months of 2008, compared to 2007. Each of the High Power Group and SL-MTI recorded relatively minor changes in its selling, general and administrative expenses in the nine months of 2008, compared to the same period in 2007.



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**Depreciation and Amortization**

For the nine months of 2008, depreciation and amortization expenses were \$2,765,000, or 2%, of net sales. This compares with \$2,705,000, or 2%, of net sales for 2007.

**Interest Expense**

For the nine months of 2008, interest expense was \$211,000, compared to \$710,000 for the nine months of 2007. The decrease in interest expense for 2008 is related to decreased debt levels in 2008, compared to 2007. The average debt balance for the nine months ended September 30, 2008 was approximately \$5,100,000, compared to an average debt balance of approximately \$15,000,000 for the same period in 2007.

**Taxes (Continuing Operations)**

The effective tax rate for continuing operations for the nine months of each of 2008 and 2007 was 32% and 31%, respectively. The effective tax rate reflects the statutory rate after adjustments for state and international tax provisions and the recording of benefits primarily related to research and development tax credits.

**Discontinued Operations**

For the nine months of each of 2008 and 2007, the Company recorded losses from discontinued operations, net of tax, of \$1,650,000 and \$1,104,000, respectively. These amounts represent legal and environmental charges related to discontinued operations, net of tax. In 2008, the Company recorded additional costs of \$919,000, net of tax, related to estimated environmental remediation costs related to the Company's Camden site. Also during the nine months ended September 30, 2008, the Company recorded a gain in the amount of \$59,000, net of tax, for a settlement related to a discontinued operation. During the nine months ended September 30, 2008, the Company wrote off the net book value of its properties in Camden, New Jersey and Pennsauken, New Jersey in the amount of \$77,000, net of tax.

**Forward-looking information**

From time to time, information provided by the Company, including written or oral statements made by representatives, may contain forward-looking information as defined in the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, contain forward-looking information, particularly statements which address activities, events or developments that the Company expects or anticipates will or may occur in the future, such as expansion and growth of the Company's business, future capital expenditures and the Company's prospects and strategy. In reviewing such information, it should be kept in mind that actual results may differ materially from those projected or suggested in such forward-looking information. This forward-looking information is based on various factors and was derived utilizing numerous assumptions. Many of these factors previously have been identified in filings or statements made by or on behalf of the Company.

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Important assumptions and other important factors that could cause actual results to differ materially from those set forth in the forward-looking information include changes in the general economy, changes in capital investment and/or consumer spending, competitive factors and other factors affecting the Company's business in or beyond the Company's control. These factors include a change in the rate of inflation, a change in state or federal legislation or regulations, an adverse determination with respect to a claim in litigation or other claims (including environmental matters), the ability to recruit and develop employees, the ability to successfully implement new technology and the stability of product costs. These factors also include the timing and degree of any business recovery in certain of the Company's markets that are currently experiencing a cyclical economic downturn.

Other factors and assumptions not identified above could also cause actual results to differ materially from those set forth in the forward-looking information. The Company does not undertake to update forward-looking information contained herein or elsewhere to reflect actual results, changes in assumptions or changes in other factors affecting such forward-looking information.

Future factors include the effectiveness of cost reduction actions undertaken by the Company; the timing and degree of any business recovery in certain of the Company's markets that are currently experiencing economic uncertainty; increasing prices, products and services offered by U.S. and non-U.S. competitors, including new entrants; rapid technological developments and changes and the Company's ability to continue to introduce and develop competitive new products and services on a timely, cost-effective basis; availability of manufacturing capacity, components and materials; credit concerns and the potential for deterioration of the credit quality of customers; customer demand for the Company's products and services; U.S. and non-U.S. governmental and public policy changes that may affect the level of new investments and purchases made by customers; changes in environmental and other U.S. and non-U.S. governmental regulations; protection and validity of patent and other intellectual property rights; compliance with the covenants and restrictions of bank credit facilities; and outcome of pending and future litigation and governmental proceedings. These are representative of the future factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general U.S. and non-U.S. economic conditions, including economic instability in the event of a future terrorist attack or sharp increases in the cost of energy and interest rate and currency exchange rate fluctuations and other future factors.

For a further description of future factors that could cause actual results to differ materially from such forward-looking statements, see Item 1A Risk Factors, included in Part I of the Company's 2007 Annual Report on Form 10-K.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in quantitative and qualitative market risk from the disclosure contained in Item 7A of the Company's 2007 Annual Report on Form 10-K, which is incorporated herein by reference.

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**ITEM 4T. CONTROLS AND PROCEDURES**

Evaluation Of Disclosure Controls And Procedures: The Company, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures, as such term is defined in Rules 13a-15e and 15d-15e promulgated under the Securities Exchange Act of 1934, as amended, (the Exchange Act). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report on Form 10-Q. During the third quarter of 2008, there were no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, such internal control over financial reporting.

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Please see Note 11 in the Notes to the Consolidated Financial Statements included in Part I to this Quarterly Report on Form 10-Q. Also see Note 12 to the Consolidated Financial Statements of the Company's 2007 Annual Report on Form 10-K, which is incorporated herein by reference.

**ITEM 1A. RISK FACTORS**

The Company's Annual Report on Form 10-K for the year ended December 31, 2007 contains a detailed discussion of its risk factors. The information below updates and should be read in conjunction with the risk factors and other information disclosed in the Company's 2007 Annual Report on Form 10-K. The Company is subject to inherent risks attributed to operating in a global economy. Its international sales and operations in foreign countries, principally China and Mexico, render the Company subject to risks associated with fluctuating currency values and exchange rates. Because sales of the Company's products have been denominated to date primarily in United States dollars, increases in the value of the United States dollar could increase the price of its products so that they become relatively more expensive to customers in the local currency of a particular country, leading to a reduction in sales and profitability in that country. As a result of its foreign operations, the Company records revenues, costs, assets and liabilities that are denominated in foreign currencies. Therefore, decreases in the value of the United States dollar could result in significant increases in the Company's manufacturing costs that could have a material adverse effect on its business, financial condition and results of operations. At present, the Company does not purchase financial instruments to hedge foreign exchange risk, but may do so as circumstances warrant.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

On March 26, 2007, the Company announced that its Board of Directors had authorized the repurchase of up to 560,000 shares of the Company's common stock. Any repurchases pursuant to the Company's stock repurchase program would be made in the open market or in negotiated transactions. For the three months ended March 30, 2008, the Company did not purchase any shares pursuant to the Rule 10b5-1 sales trading plan agreement (the Trading Plan Agreement), which was effective through March 30, 2008. The maximum number of shares that had yet to be purchased under the plan was 548,199. For the nine-month periods ended September 30, 2008 and September 30, 2007, the Company did purchase 20,470 and 86,549 shares, respectively, through its deferred compensation plans.

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Period	Total Number of Shares Purchased	Average Price Paid per Share
January 2008	2,160 <sup>(1)</sup>	\$ 20.25
February 2008	2,700 <sup>(1)</sup>	\$ 20.55
March 2008	2,600 <sup>(1)</sup>	\$ 19.40
April 2008	1,500 <sup>(1)</sup>	\$ 19.75
May 2008	3,500 <sup>(1)</sup>	\$ 14.66
June 2008	2,700 <sup>(1)</sup>	\$ 14.60
July 2008		
August 2008	3,230 <sup>(1)</sup>	\$ 13.56
September 2008	2,080 <sup>(1)</sup>	\$ 11.56
Total	20,470	\$ 16.51

- The Company purchased these shares other than through a publicly announced plan or program.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

Not applicable.

**ITEM 5. OTHER INFORMATION**

Pursuant to Section 10A(i)(2) of the Exchange Act, the Company is responsible for listing the non-audit services performed by Grant Thornton, the Company's external auditor, in the first nine months of 2008, as approved by its Audit Committee. During the nine-month period ended September 30, 2008, there were no non-audit services performed by Grant Thornton.

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**ITEM 6. EXHIBITS**

10.1 Amended And Restated Revolving Credit Agreement dated as of October 23, 2008, among Bank of America, N.A., as Agent, various financial institutions party hereto from time to time, as Lenders, SL Industries, Inc., as the parent borrower and, SL Delaware, Inc., SL Delaware Holdings, Inc., MTE Corporation, RFL Electronics Inc., SL Montevideo Technology, Inc., Cedar Corporation, Teal Electronics Corporation, MEX Holdings LLC, SL Power Electronics Corporation, SLGC Holdings, Inc., SLS Holdings, Inc., SL Auburn, Inc., and SL Surface Technologies, Inc. as subsidiary

borrowers  
(transmitted  
herewith).

31.1 Certification by  
Principal  
Executive  
Officer pursuant  
to Section 302  
of the  
Sarbanes-Oxley  
Act of 2002  
(transmitted  
herewith).

31.2 Certification by  
Principal  
Financial  
Officer pursuant  
to Section 302  
of the  
Sarbanes-Oxley  
Act of 2002  
(transmitted  
herewith).

32.1 Certification by  
Principal  
Executive  
Officer pursuant  
to 18 U.S.C.  
Section 1350, as  
adopted  
pursuant to  
section 906 of  
the  
Sarbanes-Oxley  
Act of 2002  
(transmitted  
herewith).

32.2 Certification by  
Principal  
Financial  
Officer pursuant  
to 18 U.S.C.  
Section 1350, as  
adopted  
pursuant to  
section 906 of  
the

Sarbanes-Oxley  
Act of 2002  
(transmitted  
herewith).

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 10, 2008

SL INDUSTRIES, INC.

(Registrant)

By: /s/ James C. Taylor

James C. Taylor  
Chief Executive Officer  
(Principal Executive Officer)

By: /s/ David R. Nuzzo

David R. Nuzzo  
Chief Financial Officer  
(Principal Accounting Officer)



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**EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Description</b>
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31.1	Certification by Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (transmitted herewith).
31.2	Certification by Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (transmitted herewith).
32.1	Certification by Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (transmitted herewith).
32.2	Certification by Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (transmitted herewith).