

COLLINS INDUSTRIES INC  
Form 4  
December 17, 2004

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
COLLINS DONALD LYNN

2. Issuer Name and Ticker or Trading Symbol  
COLLINS INDUSTRIES INC  
[COLL]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
12/15/2004

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Pres. & Chief Exec. Officer

C/O COLLINS INDUSTRIES INC, 15 COMPOUND DR

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

HUTCHINSON, KS 67502

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount or Price		
Collins Industries, Inc. - Common Stock	12/15/2004		M		\$ 5.125	624,451	D
Collins Industries, Inc. - Common Stock	12/15/2004		M		\$ 5.125	659,451	D
	12/15/2004		M		\$ 4.25	665,151	D

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Collins Industries, Inc. - Common Stock								
Collins Industries, Inc. - Common Stock	12/15/2004		M	1,900	A	\$ 4.25	667,051	D
Collins Industries, Inc. - Common Stock	12/15/2004		M	125,000	A	\$ 4.375	792,051	D
Collins Industries, Inc. - Common Stock	12/15/2004		M	50,000	A	\$ 4.25	842,051	D
Collins Industries, Inc. - Common Stock	12/15/2004		M	50,000	A	\$ 3.97	892,051	D
Collins Industries, Inc. - Common Stock	12/15/2004		F <sup>(1)</sup>	186,034	D	\$ 6.7	706,017	D
Collins Industries, Inc. - Common Stock	12/15/2004		F <sup>(2)</sup>	40,027	D	\$ 6.7	665,990	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security	2. Conversion or Exercise	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any	4. Transaction Code	5. Number of Derivative Securities	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)
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(Instr. 3)	Price of Derivative Security	(Month/Day/Year)	(Instr. 8)		Date Exercisable	Expiration Date	Title	Amount Number of Shares
			Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	Code V				
Stock Option (Right to Buy)	\$ 5.125	12/15/2004	M	15,000	04/22/1997	11/22/2006	Common Stock	15,000
Stock Option (Right to Buy)	\$ 5.125	12/15/2004	M	35,000	04/22/1997	11/22/2006	Common Stock	35,000
Stock Option (Right to Buy)	\$ 4.25	12/15/2004	M	5,700	08/28/1997	02/28/2007	Common Stock	5,700
Stock Option (Right to Buy)	\$ 4.25	12/15/2004	M	1,900	08/28/1997	02/28/2007	Common Stock	1,900
Stock Option (Right to Buy)	\$ 4.375	12/15/2004	M	125,000	10/04/1997	04/04/2007	Common Stock	125,000
Stock Option (Right to Buy)	\$ 4.25	12/15/2004	M	50,000	03/22/1999	09/22/2008	Common Stock	50,000
Stock Option (Right to Buy)	\$ 3.97	12/15/2004	M	50,000	05/24/1999	11/24/2008	Common Stock	50,000

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
COLLINS DONALD LYNN C/O COLLINS INDUSTRIES INC 15 COMPOUND DR HUTCHINSON, KS 67502	X		Pres. & Chief Exec. Officer	

## Signatures

/s/ Larry W. Sayre, Attorney in Fact for Donald Lynn Collins under a Limited Power of Attorney dated December 4, 1997

12/15/2004

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Exchange of previously held shares for payment of exercise price.

(2) Exchange of previously held shares for payment of taxes.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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