

COLLINS INDUSTRIES INC  
Form 4  
December 17, 2004

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
CLARK TERRY L

2. Issuer Name and Ticker or Trading Symbol  
COLLINS INDUSTRIES INC  
[COLL]

5. Relationship of Reporting Person(s) to Issuer  
  
(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction  
(Month/Day/Year)  
12/15/2004

\_\_\_ Director \_\_\_ 10% Owner  
 Officer (give title below) \_\_\_ Other (specify below)  
Executive VP - Operations

C/O COLLINS INDUSTRIES INC, 15 COMPUND DR  
  
(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

HUTCHINSON, KS 67502

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount (D) Price		
Collins Industries, Inc. - Common Stock	12/15/2004		M		5,000 A \$ 5.125	69,676	D
Collins Industries, Inc. - Common Stock	12/15/2004		M		800 A \$ 4.25	70,476	D
	12/15/2004		M		23,498 A	93,974	D

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Collins Industries, Inc. - Common Stock						\$			
						4.375			
Collins Industries, Inc. - Common Stock	12/15/2004		F <sup>(1)</sup>	19,676	D	\$ 6.7	74,298		D
Collins Industries, Inc. - Common Stock	12/15/2004		F <sup>(2)</sup>	3,989	D	\$ 6.7	70,309		D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
						Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Option (Right to Buy)	\$ 5.125	12/15/2004		M	5,000	04/22/1997	11/22/2006	Common Stock	5,000
Stock Option (Right to Buy)	\$ 4.25	12/15/2004		M	800	08/28/1997	02/28/2007	Common Stock	800
Stock Option (Right to Buy)	\$ 4.375	12/15/2004		M	23,498	10/04/1997	04/04/2007	Common Stock	23,498

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
CLARK TERRY L C/O COLLINS INDUSTRIES INC 15 COMPUND DR HUTCHINSON, KS 67502			Executive VP - Operations	

## Signatures

/s/ Larry W. Sayre, Attorney in Fact for Terry L. Clark under a Limited Power of Attorney dated December 4, 1997

12/15/2004

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Exchange of previously held shares for payment of exercise price.
  - (2) Exchange of previously held shares for payment of taxes.

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