OCEAN BIO CHEM INC Form 10-Q November 14, 2014

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 0-11102

OCEAN BIO-CHEM, INC.

(Exact name of registrant as specified in its charter)

Florida59-1564329(State or other jurisdiction of(I.R.S. Employer)

incorporation or organization) Identification No.)

4041 SW 47 AVENUE

FORT LAUDERDALE, FLORIDA 33314

(Address of principal executive offices)

954-587-6280

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No $\ddot{}$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer " Non-accelerated filer " Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes "No x

At November 13, 2014, 8,914,274 shares of the registrant's Common Stock were outstanding.

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PART 1-FINANCIAL INFORMATION

Item 1. Financial Statements

OCEAN BIO-CHEM, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS	September 30, 2014 (Unaudited)	December 31, 2013
Current Assets:		
Cash	\$1,828,433	\$3,071,887
Trade accounts receivable less allowances of approximately \$93,000 and \$93,000, respectively	6,153,532	4,413,656
Receivables due from affiliated companies	489,597	536,402
Inventories, net	8,793,629	7,367,894
Prepaid expenses and other current assets	803,757	621,107
Deferred tax asset	67,546	64,665
Total Current Assets	18,136,494	16,075,611
Property, plant and equipment, net	5,220,565	5,116,441
Other Assets:		
Trademarks, trade names, royalty rights, and patents, net	1,112,806	920,269
Other assets	6,325	130,803
Total Other Assets	1,119,131	1,051,072
Total Assets	\$24,476,190	\$22,243,124
LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities:		
Accounts payable – trade	\$2,397,419	\$1,013,829
Current portion of long term debt	423,384	414,525
Income taxes payable	41,098	119,943
Accrued expenses payable	1,091,407	1,067,355
Total Current Liabilities	3,953,308	2,615,652
Deferred tax liability	196,571	237,635
Long term debt, less current portion	798,736	1,117,761
Total Liabilities	4,948,615	3,971,048

Commitments and contingencies

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Shareholders' Equity:		
Common stock - \$.01 par value, 12,000,000 shares authorized; 8,914,274 and	89.142	87,499
8,749,888 shares issued	09,142	07,499
Additional paid in capital	9,131,952	8,805,460
Less cost of common stock in treasury, 0 and 79,941 shares, respectively	-	(65,029)
Accumulated other comprehensive loss	(272,955)	(266,456)
Retained earnings	10,579,436	9,482,128
Total Shareholders' Equity of Ocean Bio-Chem, Inc.	19,527,575	18,043,602
Noncontrolling interest	—	228,474
Total Shareholders' Equity	19,527,575	18,272,076
Total Liabilities and Shareholders' Equity	\$24,476,190	\$22,243,124

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

	Three Months Ended September 30, 2014 2013		Nine Months Ended September 30, 2014 2013	
Gross sales Less: discounts, returns, and allowances	\$10,934,694 502,249	\$10,878,028 437,303	\$26,342,525 1,176,586	\$26,058,406 1,127,666
Net sales	10,432,445	10,440,725	25,165,939	24,930,740
Cost of goods sold	6,839,296	7,258,766	16,054,342	16,535,366
Gross profit	3,593,149	3,181,959	9,111,597	8,395,374
Operating Expenses: Advertising and promotion Selling and administrative Total operating expenses	642,547 1,615,369 2,257,916	633,015 1,552,490 2,185,505	1,942,710 4,899,713 6,842,423	2,019,838 4,580,519 6,600,357
Operating income	1,335,233	996,454	2,269,174	1,795,017
Other expense Interest, net (expense)	(10,272)	(16,219)) (31,789)	(51,843)
Income before income taxes	1,324,961	980,235	2,237,385	1,743,174
Provision for income taxes	426,155	351,081	717,210	622,231
Net income	898,806	629,154	1,520,175	1,120,943
Loss (gain) attributable to noncontrolling interests Net income attributable to Ocean Bio-Chem, Inc.	4,287 \$903,093	(7,489 \$621,665	17,149 \$1,537,324	22,390 \$1,143,333
Earnings per common share – basic and diluted	\$0.10	\$0.07	\$0.17	\$0.13
Dividends declared per common share	\$—	\$—	\$0.05	\$—

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Months Ended September 30,		Nine Months September 3	0,
	2014	2013	2014	2013
Net Income	\$898,806	\$629,154	\$1,520,175	\$1,120,943
Other comprehensive (loss) income :				
Foreign currency translation adjustment	(10,292)	3,438	(6,499)	(3,175)
Comprehensive income	888,514	632,592	1,513,676	1,117,768
Comprehensive loss (gain) attributable to noncontrolling interests	4,287	(7,489)	17,149	22,390
Comprehensive income attributable to Ocean Bio-Chem, Inc.	\$892,801	\$625,103	\$1,530,825	\$1,140,158

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements

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CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

Nine Months Ended