

ESSA Bancorp, Inc.  
Form DEF 14A  
January 28, 2015  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 14A**  
**Proxy Statement Pursuant to Section 14(a) of the**  
**Securities Exchange Act of 1934**  
**(Amendment No. )**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**ESSA Bancorp, Inc.**

**(Name of Registrant as Specified In Its Charter)**

**(Name of Person(s) Filing Proxy Statement, if other than the Registrant)**

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

N/A

(2) Aggregate number of securities to which transaction applies:

N/A

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

N/A

(4) Proposed maximum aggregate value of transaction:

N/A

(5) Total fee paid:

N/A

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

N/A

(2) Form, Schedule or Registration Statement No.:

N/A

(3) Filing Party:

N/A

(4) Date Filed:

N/A

Table of Contents

**ESSA Bancorp, Inc.**

**200 Palmer Street**

**Stroudsburg, Pennsylvania 18360**

**January 28, 2015**

Dear Fellow Stockholder:

You are cordially invited to attend the Annual Meeting of Stockholders of ESSA Bancorp, Inc. Our Annual Meeting will be held at Stroudsmoor Country Inn, located at RD #4, Stroudsmoor Road, Stroudsburg, Pennsylvania 18360, on March 5, 2015 at 11:00 a.m. local time.

The enclosed Notice of Annual Meeting of Stockholders and Proxy Statement describe the formal business to be transacted at the Annual Meeting, which includes a report on the operations of the Company. Directors and officers of the Company will be present to answer any questions that you and other stockholders may have. Also enclosed for your review is our Annual Report on Form 10-K, which contains detailed information concerning the activities and operating performance of the Company.

The business to be conducted at the Annual Meeting consists of the election of three directors, the ratification of the appointment of S.R. Snodgrass, P.C. as our independent registered public accountants for the fiscal year ending September 30, 2015, and the consideration of an advisory, non-binding resolution with respect to the executive compensation described in the Proxy Statement. The Board of Directors has determined that the matters to be considered at the Annual Meeting are in the best interest of ESSA Bancorp, Inc. and its stockholders, and the Board of Directors unanimously recommends a vote **FOR** the election of the director nominees as well as each other matter to be considered.

Please indicate your vote by using the enclosed proxy card or by voting by telephone or Internet, even if you currently plan to attend the Annual Meeting. This will not prevent you from voting in person, but will assure that your vote is counted. Your vote is important.

Sincerely,

Gary S. Olson  
President, Chief Executive Officer and  
Director

**Table of Contents**

**ESSA Bancorp, Inc.**

**200 Palmer Street**

**Stroudsburg, Pennsylvania 18360**

**(570) 421-0531**

**NOTICE OF**

**ANNUAL MEETING OF STOCKHOLDERS**

**To Be Held On March 5, 2015**

NOTICE IS HEREBY GIVEN that the Annual Meeting of the Stockholders of ESSA Bancorp, Inc. will be held at Stroudsmoor Country Inn, located at RD #4, Stroudsmoor Road, Stroudsburg, Pennsylvania 18360, on March 5, 2015 at 11:00 a.m. local time.

A proxy statement and proxy card for the Annual Meeting are enclosed. The Annual Meeting is for the purpose of considering and acting upon:

1. the election of three directors;
2. the ratification of the appointment of S.R. Snodgrass, P.C. as independent registered public accountants for the fiscal year ending September 30, 2015;
3. an advisory, non-binding resolution with respect to the executive compensation described in the Proxy Statement; and
4. such other business as may properly come before the Annual Meeting, and any adjournments or postponement thereof.

The Board is not aware of any other such business. Any action may be taken on the foregoing proposals at the Annual Meeting, including all adjournments thereof. Stockholders of record at the close of business on January 23, 2015 are the stockholders entitled to vote at the Annual Meeting. A list of stockholders entitled to vote will be open and available for inspection at Stroudsmoor Country Inn, located at RD #4, Stroudsmoor Road, Stroudsburg, Pennsylvania 18360 during the entire Annual Meeting.

By Order of the Board of Directors  
ESSA Bancorp, Inc.

Stroudsburg, Pennsylvania  
January 28, 2015

Suzie T. Farley  
Corporate Secretary

**IT IS IMPORTANT THAT YOUR SHARES BE REPRESENTED AND VOTED AT THE ANNUAL MEETING. STOCKHOLDERS WHOSE SHARES ARE HELD IN REGISTERED FORM HAVE A CHOICE OF VOTING BY PROXY CARD, TELEPHONE OR THE INTERNET, AS DESCRIBED ON YOUR PROXY CARD. STOCKHOLDERS WHOSE SHARES ARE HELD IN THE NAME OF A BROKER, BANK OR OTHER HOLDER OF RECORD MUST VOTE IN THE MANNER DIRECTED BY SUCH HOLDER. CHECK YOUR PROXY CARD OR THE INFORMATION FORWARDED BY YOUR BROKER, BANK OR OTHER HOLDER OF RECORD TO SEE WHICH OPTIONS ARE AVAILABLE TO YOU. ANY STOCKHOLDER OF RECORD PRESENT AT THE ANNUAL MEETING MAY WITHDRAW HIS OR HER PROXY AND VOTE PERSONALLY ON ANY MATTER PROPERLY BROUGHT BEFORE THE ANNUAL MEETING. IF YOU ARE A STOCKHOLDER WHOSE SHARES ARE NOT REGISTERED IN YOUR OWN NAME, YOU WILL NEED APPROPRIATE DOCUMENTATION FROM THE STOCKHOLDER OF RECORD TO VOTE IN PERSON AT THE ANNUAL MEETING.**

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON MARCH 5, 2015 THIS PROXY STATEMENT, PROXY CARD AND ESSA BANCORP, INC. S 2014 ANNUAL REPORT TO STOCKHOLDERS ARE EACH AVAILABLE AT [WWW.ESSAPROXY.COM](http://WWW.ESSAPROXY.COM).**

**Table of Contents**

TABLE OF CONTENTS

<u>GENERAL INFORMATION</u>	1
<u>The 2015 Annual Meeting of Stockholders</u>	1
<u>Who Can Vote</u>	2
<u>How Many Votes You Have</u>	2
<u>Matters to Be Considered</u>	2
<u>How to Vote</u>	2
<u>Quorum and Vote Required</u>	3
<u>Revocability of Proxies</u>	3
<u>Solicitation of Proxies</u>	4
<u>Recommendation of the Board of Directors</u>	4
<u>Security Ownership of Certain Beneficial Owners and Management</u>	4
<u>Section 16(a) Beneficial Ownership Reporting Compliance</u>	7
<u>PROPOSAL I - ELECTION OF DIRECTORS</u>	8
<u>Directors and Executive Officers</u>	8
<u>Terms to Expire Fiscal Year 2016</u>	9
<u>Terms to Expire Fiscal Year 2017</u>	9
<u>Directors Not Standing for Re-Election</u>	10
<u>Executive Officers of ESSA Bank &amp; Trust Who Are Not Also Directors</u>	10
<u>Corporate Governance and Code of Ethics and Business Conduct</u>	10
<u>Director Independence</u>	11
<u>Board Meetings and Committees</u>	11
<u>Compensation Committee</u>	11
<u>Nominating and Corporate Governance Committee</u>	11
<u>Procedures for the Consideration of Board Candidates Submitted by Stockholders</u>	13
<u>Procedures for the Nomination of Directors by Stockholders</u>	13
<u>Stockholder Communications with the Board</u>	14
<u>Audit Committee</u>	14
<u>Audit Committee Report</u>	15
<u>Transactions with Certain Related Persons</u>	16
<u>Executive Compensation</u>	17
<u>Compensation Committee Interlocks and Insider Participation</u>	17
<u>Compensation Committee Report</u>	17
<u>Compensation Discussion and Analysis (CD&amp;A)</u>	17
<u>Executive Summary</u>	18
<u>Executive Compensation Philosophy</u>	19
<u>Compensation Decision Process</u>	19
<u>Assessing Competitive Practice (Peer Groups)</u>	20
<u>Elements of the Compensation Package and 2014 Pay Outcomes</u>	21
<u>Summary Compensation Table</u>	24
<u>Benefit Plans and Agreements</u>	28
<u>Director Compensation</u>	32
<u>PROPOSAL II - RATIFICATION OF THE APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC</u>	
<u>ACCOUNTANTS</u>	34
<u>Fees Paid to Snodgrass</u>	34

<u>Policy on Audit Committee Pre-Approval of Audit and Non-Audit Services of Independent Registered Public Accountants</u>	34
<u>Required Vote and Recommendation of the Board</u>	35
<u>PROPOSAL III ADVISORY VOTE ON EXECUTIVE COMPENSATION</u>	36
<u>STOCKHOLDER PROPOSALS FOR THE 2016 ANNUAL MEETING</u>	37
<u>Advance Notice of Business to be Conducted at an Annual Meeting</u>	37
<u>OTHER MATTERS</u>	37



**Table of Contents**

**ESSA BANCORP, INC.**  
**PROXY STATEMENT FOR THE**  
**2015 ANNUAL MEETING OF STOCKHOLDERS**  
**To Be Held on March 5, 2015**

**GENERAL INFORMATION**

This Proxy Statement and accompanying Proxy Card and the Annual Report to Stockholders are being furnished to the stockholders of ESSA Bancorp, Inc. (sometimes referred to as the Company ) in connection with the solicitation of proxies by the Board of Directors of ESSA Bancorp, Inc. for use at the 2015 Annual Meeting of Stockholders. The Annual Meeting will be held on March 5, 2015, at 11:00 a.m., local time, at Stroudsmoor Country Inn, located at RD #4, Stroudsmoor Road, Stroudsburg, Pennsylvania 18360. The term Annual Meeting, as used in this Proxy Statement, includes any adjournment or postponement of such meeting.

This Proxy Statement is dated January 28, 2015 and is first being mailed to stockholders on or about January 28, 2015.

**The 2015 Annual Meeting of Stockholders**

Date, Time and Place	The Annual Meeting of Stockholders will be held on March 5, 2015, at 11:00 a.m., local time, at Stroudsmoor Country Inn, located at RD #4, Stroudsmoor Road, Stroudsburg, Pennsylvania 18360.
Record Date	January 23, 2015.
Shares Entitled to Vote	11,444,378 shares of ESSA Bancorp, Inc. common stock were outstanding on the Record Date and are entitled to vote at the Annual Meeting.
Purpose of the Annual Meeting	To consider and vote on the election of three directors, the ratification of the appointment of S.R. Snodgrass, P.C. as ESSA Bancorp, Inc. s independent registered public accountants for the fiscal year ending September 30, 2015 and the consideration of an advisory, non-binding resolution with respect to the executive compensation described in the Proxy Statement.
Vote Required	Directors are elected by a plurality of votes cast, without regard to either broker non-votes or proxies as to which authority to vote for the nominees being proposed is withheld. The ratification of the appointment of S.R. Snodgrass, P.C. as

independent registered public accountants is determined by a majority of the votes cast, without regard to broker non-votes or proxies marked ABSTAIN. As to the advisory, non-binding resolution with respect to our executive compensation as described in this Proxy Statement, a stockholder may: (i) vote FOR the resolution; (ii) vote AGAINST the resolution; or (iii) ABSTAIN from voting on the resolution. The affirmative vote of a majority of the votes cast at the Annual Meeting, without regard to either broker non-votes, or shares as to which the ABSTAIN box has been selected on the proxy card, is required for the approval of this non-binding resolution. While this vote is required by law, it will neither be binding on ESSA Bancorp, Inc. or the Board of Directors, nor will it create or imply any change in the fiduciary duties of, or impose any additional fiduciary duty on ESSA Bancorp, Inc. or the Board of Directors.

**Table of Contents**

Your Board of Directors Recommends A Vote in Favor of The Proposals ESSA Bancorp, Inc.	The Board of Directors has determined that the matters to be considered at the Annual Meeting are in the best interest of ESSA Bancorp, Inc. and its stockholders, and the Board of Directors unanimously recommends a vote <b>FOR</b> the election of the director nominees as well as each other matter to be considered.  ESSA Bancorp, Inc., a Pennsylvania-chartered corporation, is the holding company for ESSA Bank & Trust, an FDIC-insured, Pennsylvania-chartered savings bank that operates from its main office and 27 full-service banking offices in northeastern Pennsylvania. At September 30, 2014, ESSA Bancorp, Inc. had consolidated assets of \$1.6 billion, consolidated deposits of \$1.1 billion and consolidated stockholders' equity of \$167.3 million. Our principal executive offices are located at 200 Palmer Street, Stroudsburg, Pennsylvania 18360, and our telephone number is (570) 421-0531.
---	--

**Who Can Vote**

The Board of Directors has fixed January 23, 2015 as the record date for determining the stockholders entitled to receive notice of and to vote at the Annual Meeting. Accordingly, only holders of record of shares of ESSA Bancorp, Inc. common stock, par value \$0.01 per share, at the close of business on such date will be entitled to vote at the Annual Meeting. On January 23, 2015, 11,444,378 shares of ESSA Bancorp, Inc. common stock were outstanding and held by approximately 2,061 holders of record. The presence, in person or by properly executed proxy, of the holders of a majority of the outstanding shares of ESSA Bancorp, Inc. common stock is necessary to constitute a quorum at the Annual Meeting.

**How Many Votes You Have**

Each holder of shares of ESSA Bancorp, Inc. common stock outstanding on January 23, 2015 will be entitled to one vote for each share held of record. However, ESSA Bancorp, Inc.'s Articles of Incorporation provides that stockholders of record who beneficially own in excess of 10% of the then outstanding shares of common stock of ESSA Bancorp, Inc. are not entitled to any vote with respect to the shares held in excess of that 10% limit. A person or entity is deemed to beneficially own shares that are owned by an affiliate, as well as by any person acting in concert with such person or entity.

**Matters to Be Considered**

The purpose of the Annual Meeting is to vote on the election of three directors, to ratify the appointment of S.R. Snodgrass, P.C. as our independent registered public accountants for the fiscal year ending September 30, 2015 and an advisory, non-binding resolution with respect to the executive compensation described in the Proxy Statement.

You may be asked to vote upon other matters that may properly be submitted to a vote at the Annual Meeting. You also may be asked to vote on a proposal to adjourn or postpone the Annual Meeting. ESSA Bancorp, Inc. could use any adjournment or postponement for the purpose, among others, of allowing additional time to solicit proxies.

**How to Vote**

You may vote your shares by completing and signing the enclosed Proxy Card and returning it in the enclosed postage-paid envelope or by attending the Annual Meeting. Alternatively, you may choose to vote your shares using the Internet or telephone voting options explained on your Proxy Card. You should complete and return the Proxy

Card accompanying this document, or vote using the Internet or telephone voting options, in order to

## **Table of Contents**

ensure that your vote is counted at the Annual Meeting, or at any adjournment or postponement of the Annual Meeting, regardless of whether you plan to attend. **Where no instructions are indicated, validly executed proxies will be voted FOR the election of the three director nominees named on the Proxy Statement as well as FOR each other proposal set forth in this Proxy Statement for consideration at the Annual Meeting.**

If you are a stockholder whose shares are not registered in your own name, you will need appropriate documentation from the stockholder of record to attend the Annual Meeting. Examples of such documentation include a broker's statement or letter or other documentation that will confirm your ownership of shares of ESSA Bancorp, Inc. common stock. If you want to vote your shares of ESSA Bancorp, Inc. common stock that are held in street name in person at the Annual Meeting, you will need a written proxy in your name from the broker, bank or other nominee who holds your shares.

The Board of Directors is currently unaware of any other matters that may be presented for consideration at the Annual Meeting. If other matters properly come before the Annual Meeting, or at any adjournment or postponement of the Annual Meeting, shares represented by properly submitted proxies will be voted, or not voted, by the persons named as proxies on the Proxy Card in their best judgment.

## **Quorum and Vote Required**

The presence, in person or by properly executed proxy, of the holders of a majority of the outstanding shares of ESSA Bancorp, Inc. common stock is necessary to constitute a quorum at the Annual Meeting. Abstentions and broker non-votes will be counted solely for the purpose of determining whether a quorum is present. A proxy submitted by a broker that is not voted is sometimes referred to as a broker non-vote.

Directors are elected by a plurality of votes cast, without regard to either broker non-votes or proxies as to which authority to vote for the nominees being proposed is WITHHELD. The ratification of the appointment of S.R. Snodgrass, P.C. as independent registered public accountants is determined by a majority of the votes cast, without regard to broker non-votes or proxies marked ABSTAIN. As to the advisory, non-binding resolution with respect to our executive compensation as described in this Proxy Statement, a stockholder may: (i) vote FOR the resolution; (ii) vote AGAINST the resolution; or (iii) ABSTAIN from voting on the resolution. The affirmative vote of a majority of the votes cast at the Annual Meeting, without regard to either broker non-votes, or shares as to which the ABSTAIN box has been selected on the proxy card, is required for the approval of this non-binding resolution. While this vote is required by law, it will neither be binding on ESSA Bancorp, Inc. or the Board of Directors, nor will it create or imply any change in the fiduciary duties of, or impose any additional fiduciary duty on ESSA Bancorp, Inc. or the Board of Directors.

## **Revocability of Proxies**

You may revoke your proxy at any time before the vote is taken at the Annual Meeting. You may revoke your proxy by:

submitting written notice of revocation to the Corporate Secretary of ESSA Bancorp, Inc. prior to the voting of such proxy;

submitting a properly executed proxy bearing a later date;

using the Internet or telephone voting options explained on the Proxy Card; or

voting in person at the Annual Meeting; however, simply attending the Annual Meeting without voting will not revoke an earlier proxy.

---

**Table of Contents**

Written notices of revocation and other communications regarding the revocation of your proxy should be addressed to:

ESSA Bancorp, Inc.  
200 Palmer Street  
Stroudsburg, Pennsylvania 18360  
Attention: Suzie T. Farley, Corporate Secretary

If your shares are held in street name, your broker votes your shares and you should follow your broker's instructions regarding the revocation of proxies.

**Solicitation of Proxies**

ESSA Bancorp, Inc. will bear the entire cost of soliciting proxies from you. In addition to the solicitation of proxies by mail, ESSA Bancorp, Inc. will request that banks, brokers and other holders of record send proxies and proxy material to the beneficial owners of ESSA Bancorp, Inc. common stock and secure their voting instructions. ESSA Bancorp, Inc. will reimburse such holders of record for their reasonable expenses in taking those actions. ESSA Bancorp, Inc. has also made arrangements with Laurel Hill Advisory Group, LLC to assist ESSA Bancorp, Inc. in soliciting proxies and has agreed to pay them a fee of \$5,500 plus reasonable expenses for these services. If necessary, ESSA Bancorp, Inc. may also use several of its regular employees, who will not be specially compensated, to solicit proxies from stockholders, personally or by telephone, facsimile or letter.

**Recommendation of the Board of Directors**

The Board of Directors has determined that the matters to be considered at the Annual Meeting are in the best interest of ESSA Bancorp, Inc. and its stockholders, and the Board of Directors unanimously recommends a vote **FOR** the election of the director nominees as well as each other matter to be considered.

**Security Ownership of Certain Beneficial Owners and Management**

Persons and groups who beneficially own in excess of five percent of the Company's common stock are required to file certain reports with the Securities and Exchange Commission regarding such beneficial ownership. The following table sets forth, as of January 23, 2015, certain information as to the shares of the Company's common stock owned by persons who beneficially own more than five percent of the Company's outstanding shares of common stock. We know of no persons, except as listed below, who beneficially owned more than five percent of the outstanding shares of the Company's common stock as of January 23, 2015. For purposes of the following table and the table included under the heading "Management," in accordance with Rule 13d-3 under the Securities Exchange Act of 1934, as amended, a person is deemed to be the beneficial owner of any shares of common stock (i) over which he or she has, or shares, directly or indirectly, voting or investment power or (ii) as to which he or she has the right to acquire beneficial ownership at any time within 60 days after January 23, 2015.

**Name and Address of Beneficial Owner**

**Number of Shares Owned and Percent of Shares of  
Nature of Beneficial Ownership Common**

**Stock  
Outstanding**  
(1)

The ESSA Bank & Trust Employee Stock Ownership Plan Trust		
First Bankers Trust Services, Inc., Trustee		
2321 Kochs Lane		
Quincy, Illinois 62305	1,333,923 <sup>(2)</sup>	11.66%
Dimensional Fund Advisors LP		
Palisades West, Building One		
6300 Bee Cave Road		
Austin, Texas 78746	766,529 <sup>(3)</sup>	6.70%

(1) Based on 11,444,378 shares of the ESSA Bancorp, Inc. common stock outstanding as of January 23, 2015.  
*(footnotes continued on next page)*



**Table of Contents**

- (2) This information is based on a Schedule 13G/A filed with the Securities and Exchange Commission on February 10, 2014 by First Bankers Trust Services, Inc., as Trustee on behalf of ESSA Bank & Trust Employee Stock Ownership Plan Trust. According to the filing, ESSA Bank & Trust Employee Stock Ownership Plan Trust had: (i) sole power to vote or direct the vote of 1,041,495 shares of the Company's common stock; and (ii) shared power to vote or direct the vote of 292,428 shares of the Company's common stock.
- (3) This information is based on a Schedule 13G/A filed with the Securities and Exchange Commission on February 10, 2014 by Dimensional Fund Advisors LP.

**Table of Contents**

The following table sets forth information about the shares of ESSA Bancorp, Inc. common stock owned by each nominee for election as director, each incumbent director, each named executive officer identified in the summary compensation table included elsewhere in this Proxy Statement, and all nominees, incumbent directors and executive officers as a group, as of January 23, 2015.

Names	Position(s) held in the Company	Shares Owned Directly and	
		Indirectly	Percent of Class <sup>(1)</sup>
<b>NOMINEES</b>			
Timothy S. Fallon	Director	3,160	0.02%
Philip H. Hosbach IV	Director	1,262	0.01%
Robert C. Selig, Jr.	Director	131,504 <sup>(2)</sup>	1.03%
<b>DIRECTORS CONTINUING IN OFFICE</b>			
William P. Douglass	Director	84,654 <sup>(3)</sup>	0.67%
Daniel J. Henning	Director	124,504 <sup>(4)</sup>	0.98%
Frederick E. Kutteroff	Director	95,003 <sup>(5)</sup>	0.75%
Gary S. Olson	Director, President and Chief Executive Officer	473,288 <sup>(6)</sup>	3.72%
Brian T. Regan	Director	31,256 <sup>(7)</sup>	0.25%
William A. Viechnicki, D.D.S.	Director	124,304 <sup>(8)</sup>	0.98%
Elizabeth B. Weekes	Director	72,454 <sup>(9)</sup>	0.57%
<b>DIRECTORS NOT STANDING FOR REELECTION</b>			
John E. Burrus <sup>(10)</sup>	Chairman of the Board	80,308 <sup>(12)</sup>	0.63%
John S. Schoonover, Jr. <sup>(11)</sup>	Director	73,504 <sup>(13)</sup>	0.58%
<b>NAMED EXECUTIVES OFFICERS WHO ARE NOT DIRECTORS</b>			
V. Gail Bryant	Senior Vice President, Retail Services Division	178,535 <sup>(14)</sup>	1.40%
Thomas J. Grayuski	Vice President, Human Resources Services Division	204,930 <sup>(15)</sup>	1.61%
Allan A. Muto	Executive Vice President and Chief Financial Officer	241,366 <sup>(16)</sup>	1.90%
Diane K. Reimer	Senior Vice President, Administration/Operations Division	185,281 <sup>(17)</sup>	1.46%
All directors and executive officers as a group (18 persons)		2,145,150 <sup>(18)</sup>	16.87%

<sup>(1)</sup> Based upon 12,718,958 shares outstanding. Includes restricted stock awards and options to purchase shares of common stock which are exercisable within 60 days of the record date.

- (2) Includes options to purchase 54,127 shares of common stock, which are exercisable within 60 days of the record date.
- (3) Includes 400 shares held by Mr. Douglass's child, and 3,600 shares held by Mr. Douglass's spouse. Includes options to purchase 54,127 shares of common stock, which are exercisable within 60 days of the record date.
- (4) Includes 10,000 shares held as a custodian for Mr. Henning's children and 10,000 shares held by Mr. Henning's spouse. Includes options to purchase 54,127 shares of common stock, which are exercisable within 60 days of the record date.
- (5) Includes 10,219 shares held by Mr. Kutteroff's spouse. Includes options to purchase 54,127 shares of common stock, which are exercisable within 60 days of the record date.
- (6) Includes 266 shares held by Mr. Olson's spouse's IRA, 38,415 shares held by Mr. Olson's 401(k) and 9,351 shares held in Mr. Olson's Employee Stock Ownership Plan account (based upon latest available information). Includes options to purchase 360,844 shares of common stock, which are exercisable within 60 days of the record date.
- (7) Includes 24,000 shares held in Mr. Regan's IRA and 402 shares held by a family trust.
- (8) Includes 44,000 shares held in Dr. Viechnicki's IRA, and 15,000 shares held by Dr. Viechnicki's spouse. Includes options to purchase 54,127 shares of common stock, which are exercisable within 60 days of the record date.
- (9) Includes options to purchase 54,127 shares of common stock, which are exercisable within 60 days of the record date.
- (10) Mr. Burrus will retire from his directorship at the Company, effective upon the date of the 2015 Annual Meeting of Stockholders.
- (11) Mr. Schoonover will retire from his directorship at the Company, effective upon the date of the 2015 Annual Meeting of Stockholders.
- (12) Includes 5,580 shares held by Mr. Burrus's IRA, 3,540 shares held by Mr. Burrus's spouse's IRA and 180 shares held as custodian for Mr. Burrus's grandchildren. Includes options to purchase 54,127 shares of common stock, which are exercisable within 60 days of the record date.
- (13) Includes options to purchase 54,127 shares of common stock, which are exercisable within 60 days of the record date.

*(footnotes continued on next page)*

**Table of Contents**

- (14) Includes 2,600 shares held as custodian for Ms. Bryant's child, 1,691 shares held by Ms. Bryant's IRA, 30,455 shares held by Ms. Bryant's 401(k) and 8,649 shares held in Ms. Bryant's Employee Stock Ownership Plan account (based upon latest available information). Includes options to purchase 117,904 shares of common stock, which are exercisable within 60 days of the record date.
- (15) Includes 11,800 shares held as custodian for Mr. Grayuski's children, 48,528 shares held by Mr. Grayuski's 401(k) and 7,695 shares held in Mr. Grayuski's Employee Stock Ownership Plan account (based upon latest available information). Includes options to purchase 94,323 shares of common stock, which are exercisable within 60 days of the record date.
- (16) Includes 9,805 shares held by Mr. Muto's 401(k) and 9,351 shares held in Mr. Muto's Employee Stock Ownership Plan account (based upon latest available information). Includes options to purchase 153,275 shares of common stock, which are exercisable within 60 days of the record date.
- (17) Includes 22,110 shares held by Ms. Reimer's 401(k) and 8,103 shares held in Ms. Reimer's Employee Stock Ownership Plan account (based upon latest available information). Includes options to purchase 100,218 shares of common stock, which are exercisable within 60 days of the record date.
- (18) Includes 153,812 shares owned by directors not standing for re-election.

**Section 16(a) Beneficial Ownership Reporting Compliance**

The common stock is registered with the Securities and Exchange Commission pursuant to Section 12(b) of the Securities Exchange Act of 1934. The officers and directors of the Company and beneficial owners of greater than 10% of the common stock are required to file reports on Forms 3, 4 and 5 with the Securities and Exchange Commission disclosing beneficial ownership and changes in beneficial ownership of the common stock. Securities and Exchange Commission rules require disclosure in the Company's Proxy Statement or Annual Report on Form 10-K of the failure of an officer, director or 10% beneficial owner of the common stock to file a Form 3, 4, or 5 on a timely basis. Based on the Company's review of ownership reports, all such reports were filed on a timely basis during the fiscal year ended September 30, 2014, other than a Form 4 filing for Director Hosbach, which was delayed due to administrative error.

**Table of Contents**

**PROPOSAL I - ELECTION OF DIRECTORS**

The Board of Directors currently consists of twelve (12) members and is divided into three classes, with one class of directors elected each year. Messrs. Burrus and Schoonover will retire, effective as of the 2015 Annual Meeting of Stockholders. Accordingly, the size of the Board of Directors will be reduced to ten (10) members following the 2015 Annual Meeting. The Board of Directors intends to appoint Messrs. Burrus and Schoonover as Directors Emeriti. Three (3) directors will be elected at the Annual Meeting to serve for a three-year period and until their respective successors have been elected and shall qualify.

The biographies of each of the nominees, continuing board members, and retiring board members below contain information regarding the person's business experience and the experiences, qualifications, attributes or skills that caused the Nominating Committee and the Board of Directors to determine that the person should serve as a director. The principal occupation during the past five years of each of our directors is set forth below. All directors have held their present positions for at least five years unless otherwise stated. Each existing director is also a director of ESSA Bank & Trust.

All of the nominees and directors continuing in office are or were long-time residents of the communities served by ESSA Bancorp, Inc. and many of such individuals have operated, or currently operate, businesses located in such communities. As a result, each nominee and director continuing in office has significant knowledge of the businesses that operate in ESSA Bancorp, Inc.'s market area, an understanding of the general real estate market, values and trends in such communities and an understanding of the overall demographics of such communities. As the holding company for a community banking institution, ESSA Bancorp, Inc. believes that the local knowledge and experience of its directors assists ESSA Bancorp, Inc. in assessing the credit and banking needs of its customers, developing products and services to better serve its customers and assessing the risks inherent in its lending operations, and provides ESSA Bancorp, Inc. with greater business development opportunities.

It is intended that the proxies solicited on behalf of the Board (other than proxies in which the vote is withheld as to the nominees) will be voted at the Annual Meeting FOR the election of the nominees. If the nominees are unable to serve, the shares represented by all such proxies will be voted for the election of such substitute as the Board may recommend. At this time, the Board knows of no reason why the nominees would be unable to serve if elected. Except as indicated herein, there are no arrangements or understandings between the nominees and any other person pursuant to which such nominees were selected.

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR EACH OF THE NOMINEES LISTED IN THIS PROXY STATEMENT.**

**Directors and Executive Officers**

Following is the business experience for the past five years of each of the Company's directors and executive officers with their ages as of September 30, 2014.

**Nominees for Director**

**Timothy S. Fallon**, age 50, is the Chief Executive Officer of PBS39, a non-commercial public media station for the Greater Lehigh Valley of Pennsylvania. Mr. Fallon previously served as Project Director for PBS39 at SteelStacks, a public media and education center, as well as a Chief Executive Officer of a wine accessories business based in Allentown, Pennsylvania and as Chief Financial Officer of a privately owned chain of 200 beauty salons. He is a founding director of Revere Bank of Laurel, Maryland and a Managing Member of the Conserere Family of Funds. He was a founding director of Team Capital Bank, prior to its sale to The Provident Bank, New Jersey, and previously served as a director of Lafayette Ambassador Bank, based in Bethlehem, Pennsylvania. Mr. Fallon's extensive business and banking experience is of significant benefit to the Board of Directors.

## **Table of Contents**

**Philip H. Hosbach IV**, age 53, is Vice President, New Products and Immunization Policy, for Sanofi Pasteur, Inc., and has more than 25 years of experience in the field of vaccines, holding executive positions in clinical research, research and development, government relations and commercial operations, including marketing and sales. He is a member of the board of directors and the management committee of Sanofi Pasteur, Inc. He is a director of Pennsylvania Bio, and a former director of the Pocono Health System and Pocono Medical Center. Mr. Hosbach has significant government relations, marketing and sales experience, which is of great benefit to the Board of Directors.

**Robert C. Selig, Jr.**, age 66, has served as President of Selig Construction Company since 1972. Selig Construction Company is in the business of building primary and vacation residences. Mr. Selig is a graduate of West Side Area Vocational/Technical School. Mr. Selig has been a director of the Company since its inception and a director of ESSA Bank & Trust since 1990. Mr. Selig's experience as a local businessman focusing on real estate matters is of great value to the Board of Directors.

### **Terms to Expire Fiscal Year 2016**

**William P. Douglass**, age 73, has been President of Douglass Enterprises, Inc., doing business as Olde Engine Works Market Place which is an antiques and collectibles co-operative. Mr. Douglass is a graduate of Texas Christian University. Mr. Douglass has been a director of the Company since its inception and a director of ESSA Bank & Trust since 1978. Mr. Douglass has extensive knowledge of the local business community.

**Gary S. Olson**, age 60, has been President and Chief Executive Officer of ESSA Bank & Trust since 2000. Mr. Olson began his career at ESSA Bank & Trust in 1977. Mr. Olson is a graduate of East Stroudsburg University. Mr. Olson has been a director of the Company since its inception and a director of ESSA Bank & Trust since 2000. Mr. Olson's extensive banking experience and knowledge of local markets enhance the breadth of experience of the Board of Directors.

**William A. Viechnicki, D.D.S.**, age 70, has been in the private practice of orthodontics in East Stroudsburg, Pennsylvania since 1971. Dr. Viechnicki is a graduate of Pennsylvania State University and Temple University School of Dentistry where he serves as a professor of orthodontics. Dr. Viechnicki has been a director of the Company since its inception and a director of ESSA Bank & Trust since 1981. Mr. Viechnicki has extensive knowledge of the community served by ESSA Bank & Trust.

### **Terms to Expire Fiscal Year 2017**

**Daniel J. Henning**, age 62, is a builder/real estate developer and has been the Owner/President of A.C. Henning Enterprises, Inc., a general contractor of custom built homes, multi-family townhouses and light commercial construction and renovation since 1982. Mr. Henning serves on several public authorities in Monroe County. Mr. Henning has been a director of the Company since its inception and a director of ESSA Bank & Trust since 1995. Mr. Henning's experience in the local real estate market and his experience as a local business owner led to his appointment to the Board of Directors in 1995.

**Frederick E. Kutteroff**, age 71, served as President and Chief Executive Officer of Keystone Savings Bank from 1990 until his retirement in 2003. Mr. Kutteroff holds a Certificate of Business Administration from Temple University. Mr. Kutteroff has been a director of the Company since its inception and a director of ESSA Bank & Trust since 2005. Mr. Kutteroff's experience in the banking sector led to his appointment to the Board of Directors in 2005.

**Elizabeth B. Weekes**, age 55, has been a partner in the law firm Bensinger and Weekes, P.A. since 1987. Ms. Weekes's practice focuses on real estate, civil litigation, domestic relations, banking, municipalities and estates.

Ms. Weekes is a graduate of Colgate University and Dickinson School of Law. Ms. Weekes has been a director of the Company since its inception and a director of ESSA Bank & Trust since 1998. Ms. Weekes' s experience as a real estate attorney provides a unique perspective to the Board of Directors.



## **Table of Contents**

**Brian T. Regan**, age 54, was appointed to the Board of Directors on March 22, 2011. He is a shareholder with the certified public accounting firm of Regan, Levin, Bloss, Brown & Savchak, P.C. Mr. Regan is currently a director with Saucon Mutual Insurance Company and was previously with KPMG LLP and MidLantic National Bank. Mr. Regan is a graduate of The University of Scranton with a Bachelor of Science in Accounting. Mr. Regan has 30 years of public accounting experience, including working with financial institutions and public companies. This experience benefits the Board of Directors in its oversight of financial reporting and disclosure issues.

## **Directors Not Standing for Re-Election**

**John E. Burrus**, age 75, has served as Chairman of the Board of ESSA Bank & Trust since 1989. In 2005, Mr. Burrus retired as the owner of John E. Burrus Landscape, which designed, sold, installed and maintained landscapes for private homes, and commercial properties in Monroe County, Easton and Scranton, Pennsylvania. Mr. Burrus is a graduate of Rutgers University. Mr. Burrus has been a director of the Company since its inception and a director of ESSA Bank & Trust since 1970. Mr. Burrus brings extensive knowledge of the local business community to the Board of Directors. Mr. Burrus will retire effective as of the 2015 Annual Meeting.

**John S. Schoonover, Jr.**, age 74, has been a principal in the architectural firm of Schoonover and Vanderhoof, LLC since 1978. He is a licensed architect registered to practice in Pennsylvania, New Jersey, New York and North Carolina. Mr. Schoonover served in the United States Marine Corps from 1962 through 1967. Mr. Schoonover has been a director of the Company since its inception and a director of ESSA Bank & Trust since 1989. Mr. Schoonover has extensive knowledge of the local business community. Mr. Schoonover will retire effective as of the 2015 Annual Meeting.

## **Executive Officers of ESSA Bank & Trust Who Are Not Also Directors**

**Allan A. Muto**, age 54, has been the Executive Vice President and Chief Financial Officer of ESSA Bank & Trust since January 2006. Prior to that time Mr. Muto served as Executive Vice President, Chief Operating Officer beginning in 2001.

**Diane K. Reimer**, age 58, has been Senior Vice President, Administration/Operations Division since 2013. Previously, Ms. Reimer was Vice President, Delivery Systems Division since 1998 and first joined ESSA Bank & Trust in 1983.

**V. Gail Bryant**, age 58, has been Senior Vice President, Retail Services Division since 2009. Previously, Ms. Bryant served as Vice President, Retail Services Division since 1999 and first joined ESSA Bank & Trust in 1993.

**Charles D. Hangen**, age 42, was appointed Senior Vice President, Lending Services Division on January 1, 2014. Mr. Hangen joined ESSA Bank & Trust as Vice President, Credit Administration in August 2012. Previously, Mr. Hangen served as Vice President of Lending for First Star Bank from 2004 through August 2012.

**Thomas J. Grayuski**, age 53, has been Vice President, Human Resources Services Division since 2000 and joined ESSA Bank & Trust in 1996.

## **Corporate Governance and Code of Ethics and Business Conduct**

ESSA Bancorp, Inc. is committed to maintaining sound corporate governance principles and the highest standards of ethical conduct and is in compliance with applicable corporate governance laws and regulations.

The Board has adopted a code of ethics for the principal executive officer, principal financial officer, principal accounting officer and all persons performing similar functions. The code of ethics is designed to deter wrongdoing and to promote honest and ethical conduct, the avoidance of conflicts of interest, full and accurate disclosure and compliance with all applicable laws, rules and regulations. The code of ethics is available on the Company's website at [www.essabank.com](http://www.essabank.com). Amendments to and waivers from the code of ethics are disclosed on the Company's website.

## **Table of Contents**

### **Director Independence**

The Board has determined that, except for Mr. Olson, each member of the Board is an independent director within the meaning of the NASDAQ corporate governance listing standards and the Company's corporate governance policies. Mr. Olson is not considered independent as he is an executive officer of the Company. There were no transactions that the Board of Directors needed to review that are not required to be reported under Transactions With Certain Related Persons, that would bear in the determination of the independence of the directors.

Our Board of Directors is currently chaired by John E. Burrus, who is a non-executive director. This structure ensures a greater role for the independent directors in the oversight of ESSA Bancorp, Inc. and ESSA Bank & Trust, and active participation of the independent directors in setting agendas and establishing priorities and procedures for the work of the Board. Mr. Burrus will retire effective as of the 2015 Annual Meeting. Following the Annual Meeting, the Board of Directors will appoint a new chairperson from among its non-executive members. It is anticipated that Mr. Douglass will be appointed as Chairperson of the Board of Directors.

The Board of Directors is actively involved in oversight of risks that could affect ESSA Bancorp. This oversight is conducted primarily through committees of the Board of Directors, but the full Board of Directors has retained responsibility for general oversight of risks. The Board of Directors satisfies this responsibility through full reports by each committee chair regarding such committee's considerations and actions, as well as through regular reports directly from officers responsible for oversight of particular risks within ESSA Bancorp. Risks relating to the direct operations of ESSA Bank & Trust are further overseen by the Board of Directors of ESSA Bank & Trust, which consists of the same individuals who serve on the Board of Directors of ESSA Bancorp.

### **Board Meetings and Committees**

The Board of Directors of ESSA Bancorp, Inc. met 12 times during the fiscal year ended September 30, 2014. The Board of Directors of ESSA Bank & Trust met 14 times during the fiscal year ended September 30, 2014. No director attended fewer than 90% in the aggregate of the total number of Board meetings held and the total number of committee meetings on which he or she served (during the period in which they served) during the fiscal year ended September 30, 2014, including Board and committee meetings of ESSA Bank & Trust. Executive sessions of the independent directors are conducted on a regular basis. Although not required, attendance of Board members at the Annual Meeting of Stockholders is encouraged.

The Company has three standing Board committees: Compensation; Nominating and Corporate Governance; and Audit.

### **Compensation Committee**

The Compensation Committee, which currently consists of Messrs. Douglass (Chair), Schoonover, Viechnicki, Kutteroff, Regan, Hosbach and Ms. Weekes, is responsible for human resources policies, salaries and benefits, incentive compensation, executive development and management succession planning. Mr. Schoonover will retire from the Board of Directors, effective as of the Annual Meeting. Following the Annual Meeting, the Compensation Committee will consist of Ms. Weekes (Chair) and Messrs. Kutteroff, Regan and Hosbach. Each member of the Compensation Committee is independent in accordance with the listing standards of the NASDAQ Stock Market. Our Compensation Committee operates under a written charter, which is available at our website at [www.essabank.com](http://www.essabank.com). The Compensation Committee met five times during the fiscal year ended September 30, 2014.

### **Nominating and Corporate Governance Committee**

The Nominating and Corporate Governance Committee, which currently consists of Messrs. Douglass (Chair), Henning, Kutteroff, Selig, Burrus, Viechnicki and Ms. Weekes, is responsible for identifying individuals qualified to become Board members and recommending a group of nominees for election as directors at each annual meeting of stockholders, ensuring that the Board and its committees have the benefit of qualified and experienced independent directors, and developing a set of corporate governance policies and procedures. Mr. Burrus will retire

## **Table of Contents**

from the Board of Directors, effective as of the Annual Meeting. Following the Annual Meeting, the Nominating and Corporate Governance Committee will consist of Messrs. Viechnicki (Chair), Henning, Kutteroff, Selig and Ms. Weekes. The Nominating and Corporate Governance Committee operates under a written charter, which is available at our website at [www.essabank.com](http://www.essabank.com), and each member of the Nominating and Corporate Governance Committee is independent under the listing standards of the NASDAQ Stock Market. The Nominating and Corporate Governance Committee met four times during the fiscal year ended September 30, 2014.

The Nominating and Corporate Governance Committee identifies nominees by evaluating the current members of the Board willing to continue in service. Current members of the Board with skills and experience that are relevant to the Company's business and who are willing to continue in service are first considered for re-nomination, balancing the value of continuity of service by existing members of the Board with that of obtaining a new perspective. If any member of the Board does not wish to continue in service, or if the Nominating and Corporate Governance Committee or the Board decides not to re-nominate a member for re-election, or if the size of the Board is increased, the Nominating and Corporate Governance Committee would solicit suggestions for director candidates from all Board members and may consider candidates submitted by stockholders. In addition, the Nominating and Corporate Governance Committee is authorized by its charter to engage a third party to assist in the identification of director nominees.

The Nominating and Corporate Governance Committee would seek to identify a candidate who at a minimum satisfies the following criteria:

has the highest personal and professional ethics and integrity and whose values are compatible with those of the Company;

has experiences and achievements that have given him/her the ability to exercise and develop good business judgment;

is willing to devote the necessary time to the work of the Board and its committees, which includes being available for Board and committee meetings;

is familiar with the communities in which the Company operates and/or is actively engaged in community activities;

is involved in other activities or interests that do not create a conflict with his/her responsibilities to the Company and its stockholders; and has the capacity and desire to represent the balanced, best interests of the stockholders of the Company as a group, and not primarily a special interest group or constituency.

The Nominating and Corporate Governance Committee will also take into account whether a candidate satisfies the criteria for independence in accordance with the listing standards of the NASDAQ Stock Market, and, if a candidate with financial and accounting expertise is sought for service on the Audit Committee, whether the individual qualifies as an audit committee financial expert.

The Committee does not have a formal policy or specific guidelines regarding diversity among Board members, and generally views and values diversity from the perspective of professional and life experiences, as well as geographic location, representative of the markets in which we do business. The Committee recognizes that diversity in professional and life experiences may include consideration of gender, race, or national origin, in identifying individuals who possess the qualifications that the Committee believes are important to be represented on the Board.

**Table of Contents**

**Procedures for the Consideration of Board Candidates Submitted by Stockholders**

The Nominating and Corporate Governance Committee has adopted procedures for the consideration of Board candidates submitted by stockholders. Stockholders can submit the names of candidates for director by writing to the Corporate Secretary of the Company, at ESSA Bancorp, Inc., 200 Palmer Street, Stroudsburg, Pennsylvania 18360. The submission must include the following information:

a statement that the writer is a stockholder and is proposing a candidate for consideration by the Nominating and Corporate Governance Committee;

the name and address of the stockholder as they appear on the Company's books, and number of shares of the Company's common stock that are owned beneficially by the stockholder (if the stockholder is not a holder of record, appropriate evidence of the stockholder's ownership will be required);

the name, address and contact information for the candidate, and the number of shares of common stock of the Company that are owned by the candidate (if the candidate is not a holder of record, appropriate evidence of the stockholder's ownership should be provided);

a statement of the candidate's business and educational experience;

such other information regarding the candidate as would be required to be included in the proxy statement pursuant to Securities and Exchange Commission Regulation 14A;

a statement detailing any relationship between the candidate and any customer, supplier or competitor of the Company;

detailed information about any relationship or understanding between the proposing stockholder and the candidate; and

a statement that the candidate is willing to be considered and willing to serve as a Director if nominated and elected.

To be timely, the submission of a candidate for Director by a stockholder must be received by the Corporate Secretary at least one hundred and twenty (120) days prior to the anniversary of the date of the proxy statement relating to the preceding year's annual meeting of stockholders. The Company received no submission for Board nominees for this Annual Meeting.

**Procedures for the Nomination of Directors by Stockholders**

In addition to submitting candidates to the Board for consideration, a stockholder may nominate candidates for election as directors in accordance with Article 3.12 of the Company's bylaws. Such stockholder's notice shall set forth the following:

the name, age, business address and residence address of the stockholder who intends to make the nomination and of the person or persons to be nominated;

the principal occupation or employment of the stockholder submitting the notice and of each person being nominated;

the class and number of shares of the Company's stock which are beneficially owned by the stockholder submitting the notice;

a representation that the stockholder is and will continue to be a holder of record of stock of the Company entitled to vote at such meeting and intends to appear in person or by proxy at the meeting to nominate the person or persons specified in the notice;



## **Table of Contents**

a description of all arrangements or understandings between the stockholder and each nominee and any other person or persons (naming such person or persons) pursuant to which the nomination or nominations are to be made by the stockholder;

such other information regarding the stockholder submitting the notice, each nominee proposed by such stockholder as would be required to be included in a proxy statement filed pursuant to the proxy rules of the Securities and Exchange Commission; and

the consent of each nominee to serve as a director of the Company if so elected.

### **Stockholder Communications with the Board**

A stockholder of the Company who wants to communicate with the Board or with any individual director can write to the Chair of the Nominating and Corporate Governance Committee at ESSA Bancorp, Inc., 200 Palmer Street, Stroudsburg, Pennsylvania 18360. The letter should indicate that the author is a stockholder and if shares are not held of record, should include appropriate evidence of stock ownership. Depending on the subject matter, the Chair will:

forward the communication to the director(s) to whom it is addressed;

handle the inquiry directly, for example, where it is a request for information about the Company or it is a stock-related matter; or

not forward the communication if it is primarily commercial in nature, relates to an improper or irrelevant topic, or is unduly hostile, threatening, illegal or otherwise inappropriate.

At each Board meeting, the Chair of the Nominating and Corporate Governance Committee shall present a summary of all communications received since the last meeting and make those communications available to the directors upon request.

### **Audit Committee**

The Audit Committee, which currently consists of Messrs. Kutteroff (Chair), Douglass, Henning, Regan, Schoonover, Fallon and Viechnicki, is responsible for providing oversight relating to our financial statements and financial reporting process, systems of internal accounting and financial controls, internal audit function, annual independent audit and the compliance and ethics programs established by management and the Board. Mr. Schoonover will retire from the Board of Directors, effective as of the Annual Meeting. Following the Annual Meeting, the Audit Committee will consist of Messrs. Kutteroff (Chair), Henning, Regan, Viechnicki and Fallon. Each member of the Audit Committee is independent in accordance with the listing standards of the NASDAQ Stock Market and under Securities and Exchange Commission Rule 10A-3. The Board of Directors believes that each of Mr. Kutteroff and Mr. Regan qualify as an audit committee financial expert as that term is defined in the rules and regulations of the Securities and Exchange Commission. The Audit Committee met six times during the fiscal year ended September 30, 2014.

Our Audit Committee operates under a written charter, which is available at our website at [www.essabank.com](http://www.essabank.com). The duties and responsibilities of the Audit Committee include, among other things:

overseeing the integrity of the Company's financial statements;

overseeing the Company's compliance with legal and regulatory requirements;

overseeing the independent registered public accountant's qualifications and independence;

overseeing the performance of the Company's internal audit function and independent registered public accountant; and

## **Table of Contents**

overseeing the Company's system of disclosure controls and system of internal controls regarding finance, accounting, and legal compliance.

The Audit Committee reports to the Board of Directors on its activities and findings.

### **Audit Committee Report**

Management has the primary responsibility for the Company's internal controls and financial reporting process. The independent registered public accountants are responsible for performing an independent audit of the Company's consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board and issuing an opinion thereon. The Audit Committee's responsibility is to monitor and oversee these processes. As part of its ongoing activities, the Audit Committee has:

reviewed and discussed with management and the independent registered public accountants the Company's audited consolidated financial statements for the fiscal year ended September 30, 2014;

met with the Company's CEO, CFO, internal auditors and the independent registered public accountants, both together and in separate executive sessions, to discuss the scope and the results of the audits and the overall quality of the Company's financial reporting and internal controls;

discussed with the independent registered public accountants the matters required to be discussed by the Statement on Auditing Standards No. 61, as amended (AICPA Professional Standards, Vol. 1, AU Section 380), as adopted by the PCAOB under Rule 3200T;

received the written disclosures and the letter from the independent registered public accountants required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent registered public accountants' communications with the Audit Committee concerning independence, and discussed with the independent registered public accountants its independence from the Company; and

pre-approved all audit, audit related and other services to be provided by the independent registered public accountants.

Based on the review and discussions referred to above, the Audit Committee recommended to the Board that the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2014 be filed with the Securities and Exchange Commission.

### **The Audit Committee**

Frederick E. Kutteroff (Chair)  
Daniel J. Henning  
Timothy S. Fallon

William P. Douglass  
Brian T. Regan

John S. Schoonover, Jr.  
William A. Viechnicki



**Table of Contents****Transactions with Certain Related Persons**

**Loans and Extensions of Credit.** The Sarbanes-Oxley Act of 2002 generally prohibits us from making loans to our executive officers and directors, but it contains a specific exemption from such prohibition for loans made by ESSA Bank & Trust to our executive officers and directors in compliance with federal banking regulations. Federal regulations require that all loans or extensions of credit to executive officers and directors of insured institutions must be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons and must not involve more than the normal risk of repayment or present other unfavorable features. ESSA Bank & Trust is therefore prohibited from making any loans or extensions of credit to executive officers and directors at different rates or terms than those offered to the general public, except for loans made to executive officers under a benefit program maintained by ESSA Bank & Trust that is generally available to all other employees and that does not give preference to any executive officer over any other employee.

In addition, loans made to a director or executive officer must be approved in advance by a majority of the disinterested members of the Board of Directors. The aggregate amount of our loans to our officers and directors and their related entities was \$1,781,535 at September 30, 2014. As of September 30, 2014, these loans were performing according to their original terms.

Set forth below is certain information as to loans made by ESSA Bank & Trust to certain of its directors and executive officers, or their affiliates, pursuant to the loan program disclosed above, whose aggregate indebtedness to ESSA Bank & Trust exceeded \$120,000 at any time since October 1, 2013. Unless otherwise indicated all of the loans are secured loans and all loans designated as residential loans are secured by the borrower's principal place of residence.

Name of Individual	Loan Type	Date Originated	Original Loan Amount	Balance on		Interest Rate
				Highest Balance Since October 2013	September 30, 2014	
Gary S. Olson	Conventional Mortgage	01/13/03	\$ 600,000	\$ 464,665	\$ 435,475	2.90%
Robert C. Selig	Line of Credit	11/26/08	\$ 188,000	\$ 183,306	\$ 182,329	Prime minus 0.25%
	Commercial Line of Credit	12/10/09	\$ 125,000	\$ 121,070	\$ 70,671	Prime plus 1.75%
Brian T. Regan	Conventional Mortgage	11/28/11	\$ 215,000	\$ 183,832	\$ 164,306	3.25%
	Line of Credit	10/30/03	\$ 100,000	\$ 60,095	\$ 48,010	Prime
V. Gail Bryant	Conventional Mortgage	02/10/12	\$ 195,000	\$ 188,992	\$ 184,334	3.80%
Charles D. Hangen	Conventional Mortgage	06/07/12	\$ 352,500	\$ 344,298	\$ 337,292	3.75%
	Line of Credit	06/07/12	\$ 23,500	\$ 7,019	\$ 6,911	Prime plus 1.00%

Pursuant to the Company's Audit Committee Charter, the Audit Committee periodically reviews and approves the

Company's transactions with directors and executive officers of the Company and with firms that employ directors, as well as any other transactions with related persons to determine whether the transactions are fair, reasonable and within Company policy and should be ratified and approved. Other than as provided in the Audit Committee Charter, the Company does not maintain a written policy for the review of transactions with related persons.

**Table of Contents****Executive Compensation****Compensation Committee Interlocks and Insider Participation**

Our Compensation Committee determines the salaries and other forms of compensation to be paid each year to the Chief Executive Officer and those executive officers who report directly to the Chief Executive Officer. The Compensation Committee consists of Directors Douglass (Chair), Schoonover, Viechnicki, Kutteroff, Regan, Hosbach and Ms. Weekes. Mr. Schoonover will retire effective as of the Annual Meeting. Following the Annual Meeting, the Compensation Committee will consist of Ms. Weekes (Chair) and Messrs. Kutteroff, Regan and Hosbach. None of these individuals was an officer or employee of ESSA Bancorp, Inc. or ESSA Bank & Trust during the fiscal year ended September 30, 2014, or is a former officer of ESSA Bancorp, Inc. or ESSA Bank & Trust.

During the fiscal year ended September 30, 2014: (i) no executive of ESSA Bancorp, Inc. served as a member of the Compensation Committee (or other board committee performing equivalent functions or, in the absence of any such committee, the entire board of directors) of another entity, one of whose executive officers served on the Compensation Committee of ESSA Bancorp, Inc.; (ii) no executive officer of ESSA Bancorp, Inc. served as a director of another entity, one of whose executive officers served on the Compensation Committee of ESSA Bancorp, Inc.; and (iii) no executive officer of ESSA Bancorp, Inc. served as a member of the Compensation Committee (or other board committee performing equivalent functions or, in the absence of any such committee, the entire board of directors) of another entity, one of whose executive officers served as a director of ESSA Bancorp, Inc.

**Compensation Committee Report**

*Pursuant to rules and regulations of the Securities and Exchange Commission, this Compensation Report shall not be deemed incorporated by reference to any general statement incorporating by reference this Proxy Statement into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that ESSA Bancorp, Inc. specifically incorporates this information by reference, and otherwise shall not be deemed soliciting material or to be filed with the Securities and Exchange Commission subject to Regulation 14A or 14C of the Securities and Exchange Commission or subject to the liabilities of Section 18 of the Securities Exchange Act of 1934, as amended.*

The Compensation Committee of the Company has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement.

**The Compensation Committee**

William P. Douglass (Chair)  
Elizabeth B. Weekes  
Frederick E. Kutteroff  
Philip H. Hosbach, IV

William A. Viechnicki, D.D.S.  
John S. Schoonover, Jr.  
Brian T. Regan

**Compensation Discussion and Analysis (CD&A)**

This CD&A provides an overview of our executive compensation program and fiscal year pay determinations for our Chief Executive Officer (CEO) and other named executive officers (collectively, the NEOs), as shown below:

Gary S. Olson, President and CEO

Allan A. Muto, Executive Vice President and Chief Financial Officer

V. Gail Bryant, Senior Vice President, Retail Services Division



**Table of Contents**

Diane K. Reimer, Senior Vice President, Administration/Operations Division

Thomas J. Grayuski, Vice President, Human Resources Services Division

**Executive Summary**

ESSA remains committed to following long-term strategies and controlling risks which together are intended to result in increased equity value for our stockholders. The Compensation Committee periodically reviews the Company's pay practices to ensure the executive compensation program remains market competitive and aligned with the Company's compensation philosophy, regulatory requirements and evolving best practices.

**Company Performance**

For the fiscal year ended September 30, 2014, we demonstrated solid performance in several key areas:

The Company reported net income of \$8.5 million, or \$0.79 per diluted share, an increase of \$0.03 per diluted share, compared to net income of \$8.8 million, or \$0.76 per diluted share, for the corresponding 2013 period.

The Company's return on average assets and return on average equity, respectively, were 0.59% and 5.01% for the 2014 period, compared with median results of 0.45% and 3.52% for the Raymond James Mid-Atlantic Thrifts Peer Group of 56 thrifts.

The Company completed its acquisition of Franklin Security Bancorp, Inc. on April 4, 2014, adding approximately \$217.5 million in total assets, \$152.2 million in loans and \$162.2 million in deposits.

The Company completed its acquisition of loans and deposits from two branches of another community bank, and a branch facility on January 24, 2014.

**Say-On-Pay**

Pursuant to SEC rules, we provide our stockholders with the opportunity to provide an advisory vote FOR or AGAINST the compensation of our named executives. Our Board determined to hold this advisory vote on executive compensation annually. At last year's annual meeting, a majority of our stockholders voted in favor of the compensation of our named executives with approximately 95% of the votes cast approving the say on pay proposal. Although the say on pay vote is advisory and is not binding on our Board, the Compensation Committee takes into consideration the outcome of the vote when making future executive compensation decisions.

**2014 Compensation Decisions**

In light of the Company's performance, the following compensation actions were taken in 2014:

**Base Salary:** Modest increases based upon various factors, such as the individual's responsibilities, the individual's performance and contribution to ESSA, the individual's length of service with ESSA, and competitive market rates.

**Annual Cash Incentives:** Payouts at 122.6% of target based on ESSA's ROA performance relative to the Raymond James Mid-Atlantic Thrifts Peer Group of 56 thrifts.

**Long Term Incentives:** To further strengthen the alignment between executive pay, stockholder value creation and market best practices, the long-term incentive ( LTI ) program which in the prior year solely consisted of time-based restricted stock was restructured to include a balance of performance-based and time-based rewards. In addition, the vesting periods of the time-based restricted stock awards were extended.

## Table of Contents

The value of the long-term grants for 2014 were determined based on a number of factors, including the executive's level within ESSA, competitive market practices and the executive's performance leading up to the date of grant. For the fiscal year ending September 30, 2014, the actual size of the performance portion of the award was based on attainment of an ROE target (which was set by the Board at the beginning of the fiscal year) over a one-year performance period. Based on ESSA's ROE performance, 122.17% of the target performance-based award was earned, with 25% vesting at the end of fiscal year 2014, and the remaining portion of the award vesting in 25% increments over the next three fiscal years.

### **Executive Compensation Philosophy**

The primary objectives of ESSA's executive compensation program are the following:

Institute pay programs that align executive interests with stockholder value creation

Attract, motivate and retain key executive talent

Link pay and performance

Mitigate unnecessary risk to the Company by avoiding certain compensation practices that may incentivize risk

To achieve these objectives, ESSA has structured the NEO compensation program in the following manner:

***Salary levels and merit increases*** that reflect position responsibilities, competitive market rates, strategic importance of the position and individual performance.

***Annual cash incentive (i.e., bonus) payments*** that are based on ESSA's annual financial performance, as approved by the Compensation Committee, and achievement of certain strategic non-financial performance objectives. The Compensation Committee may only exercise negative discretion over bonus payments to the CEO and other NEOs (positive discretion is prohibited).

***Long-term equity-based incentives*** that reward outstanding performance with incentives that focus our management team on creating stockholder value over the long term. By increasing the equity holdings of our NEOs, we provide them with a continuing stake in our long-term success. Performance-based targets were set for determining the size of a portion of the grants of restricted stock made for the fiscal year, coupled with a four-year vesting schedule for such awards.

***Benefit programs*** that provide all of our employees, including the NEOs, with access to health and welfare benefits. All of our employees are also eligible to participate in retirement plans sponsored by ESSA. Our

benefit programs are designed to be competitive with our peers.

***Pay Positioning:*** The total compensation (base salary, annual incentive, long-term incentives) and benefits package for our NEOs are positioned around median competitive levels, taking into account the relative responsibilities of our NEOs. Actual total compensation in any given year may be above or below the target level and market median, based on individual and corporate performance.

### **Compensation Decision Process**

In pursuit of our philosophy and objectives, the Compensation Committee is responsible for establishing and overseeing the executive compensation program, annually reviewing and approving the compensation of the CEO and reviewing and approving the CEO's recommendations regarding the compensation of the other NEOs. The Compensation Committee makes reference to market data to determine changes in compensation of the NEOs, and it weighs a variety of different factors in its deliberations.

**Table of Contents**

The CEO does not play any role in the Compensation Committee's determination of his own pay. The Compensation Committee does, however, solicit input from the CEO concerning the performance and compensation of the other NEOs. The CEO bases his recommendations on his assessment of each individual's performance, external market pay practices, retention risk and ESSA's overall pay philosophy. All NEO compensation decisions are ultimately made by the Compensation Committee.

The Compensation Committee engaged the services of an independent compensation consultant, Pearl Meyer and Partners, LLC (PM&P), to assist it in evaluating executive compensation programs and in making determinations regarding executive officer compensation. The independent compensation consultant reports directly to the Compensation Committee, is available to advise the Compensation Committee and does not perform any other services for ESSA. PM&P has certified to the Compensation Committee that they are independent within the meaning of applicable laws and regulations.

**Assessing Competitive Practice (Peer Groups)**

In order to ensure that the Company is providing a competitive executive compensation program that will attract and retain key executive talent, ESSA periodically conducts a market-based compensation analysis. The Company conducted such a market analysis in 2014 with the assistance of PM&P using two types of market data:

**Peer group data:** The Compensation Committee used the pay levels and compensation practices of the following 11-company peer group, as determined with the assistance of PM&P, which includes companies similar in asset size and within the same industry as ESSA.

ACNB Corporation	Codorus Valley Bancorp, Inc.
Bryn Mawr Bank Corporation	ConnectOne Bancorp, Inc.*
Cape Bancorp, Inc.	ESB Financial Corporation
Citizens & Northern Corporation	Fox Chase Bancorp, Inc.
Clifton Savings Bancorp, Inc.	Peapack-Gladstone Financial Corporation
CNB Financial Corporation	

\* Effective July 1, 2014, Center Bancorp, Inc. completed its previously announced merger with ConnectOne Bancorp, Inc. At closing, Center Bancorp, Inc. changed its name to ConnectOne Bancorp, Inc.

**Survey data:** The Compensation Committee also considered third-party compensation data surveys that focused on banks that were similar to ESSA in asset size and geographic region since we believe that our most direct competitors for executive talent are not necessarily limited to the companies included in our Peer Group. The Compensation Committee does not materially rely upon data from any individual company participating in any of the surveys in making compensation decisions.

**Table of Contents****Elements of the Compensation Package and 2014 Pay Outcomes**

**Base Salaries.** Executive officer base salary levels are evaluated by the Compensation Committee on an annual basis. In general, salary ranges are developed considering the results of the independent review of the competitiveness of the total compensation program, the individual's performance and contribution to the long-term goals of the Company and ESSA Bank & Trust, recent operating results, performance targets and other relevant factors. Each NEO's base salary level is first targeted to these ranges. The Compensation Committee then takes into consideration the NEO's performance and contribution, leadership, operational effectiveness and experience in the industry.

PM&P's 2014 market analysis found that Mr. Olson's base salary was below median market price. Based on PM&P's 2014 market analysis and the Compensation Committee's review of Mr. Olson's performance for the fiscal year ended September 30, 2014, Mr. Olson received an annual base salary increase of \$40,000 (or 11.0%) from the previous fiscal year to bring his salary more in line with market median practices. This increase to Mr. Olson's annual base salary was effective beginning in ESSA's fiscal 2015 year.

The Compensation Committee reviewed similar considerations for each of the other NEOs and determined that increases were appropriate for Mr. Muto, Mr. Grayuski, Ms. Bryant and Ms. Reimer based upon their performance and to maintain competitive base salary levels. Accordingly, Mr. Muto, Mr. Grayuski, Ms. Bryant and Ms. Reimer received an annual base salary increase of \$14,000 (or 7.0%), \$13,000 (or 10.0%), \$4,000 (or 2.7%) and \$7,000 (or 4.9%), respectively, effective beginning in ESSA's fiscal 2015 year.

**Annual Incentives.** The ESSA Bank & Trust Executive/Management Annual Incentive Plan is a cash bonus plan designed to motivate and reward participants, including the NEOs, for their contribution to ESSA and for achieving annual financial goals. The Compensation Committee established bonus targets for each NEO as a percentage of base salary. For 2014, actual bonuses were paid out at 122.6% of target as follows:

Name	Target Bonus %	Actual Bonus as %	
		of Base Salary	Actual Bonus Paid in Dollars
Gary S. Olson	50%	61.3%	\$ 219,830
Allan A. Muto	40%	49.0%	\$ 98,222
V. Gail Bryant	35%	42.9%	\$ 63,840
Diane K. Reimer	35%	42.9%	\$ 61,140
Thomas J. Grayuski	35%	42.9%	\$ 56,903

ESSA uses a formulaic annual incentive plan based on the Company's achievement of ROA goals relative to the Raymond James Mid-Atlantic Thrifts Peer Group of 56 thrifts (RJ Index). At the end of fiscal year 2014, the Company's ROA and the ROAs of each member of the RJ Index was calculated. ESSA's relative ROA was then calculated, and a corresponding payout percentage was calculated pursuant to the following table:

2014 Relative ROA Performance	Actual Payout % As % of Target Bonus %
< 25 <sup>th</sup> Percentile	0%
25 <sup>th</sup> Percentile (threshold)	50%
37.5 <sup>th</sup> Percentile	75%

Edgar Filing: ESSA Bancorp, Inc. - Form DEF 14A

50 <sup>th</sup> Percentile (target)	100%
62.5 <sup>th</sup> Percentile	125%
75 <sup>th</sup> Percentile (maximum)	150%

For fiscal year 2014, ESSA's ROA of 0.59%, was equivalent to the 61.3 percentile of the Mid-Atlantic Thrifts Peer Group, whose median ROA was 0.45%, equating to an actual payout percentage of 122.6%. Final payout calculations were then reviewed by the Compensation Committee, which has the discretion to reduce the final bonus payments but cannot increase those payments. The Compensation Committee elected not to reduce the bonus awards for fiscal year 2014.

**Table of Contents**

**Long-Term Incentive Compensation.** Prior to fiscal year 2013, ESSA had not made equity grants since 2008 as it, along with many of its peers, recovered from the economic recession. In 2013, ESSA determined that equity awards and other forms of long-term incentives were appropriate and would align the interests of executives with those of shareholders. The Company began to grant time-based restricted stock to NEOs that vest 50% at the end of fiscal year 2013 and 50% at the end of fiscal year 2014 pursuant to the 2007 Equity Incentive Plan.

In fiscal 2014, to further align ESSA's compensation program with company performance, the Company split long-term awards to NEOs between time-based restricted stock and performance-based restricted stock. The value of the long-term grants for 2014 was determined based on a number of factors, including the level of the executive's seniority, competitive market practice and the executive's performance leading up to the date of the grant. The long-term grants were split into two components:

**50% of the award value is granted in the form of time-based restricted stock**, 25% of which vests at the end of fiscal year 2014, with an additional 25% vesting annually on September 30, 2015, 2016 and 2017, respectively. At each vesting date, awards are issued as ESSA common stock. The primary objective of the time-based restricted stock award is to reward employee contributions and encourage continued employment (retention) with the Company.

**50% of the award value is granted in the form of performance-based restricted stock subject to achievement of performance criteria over a one-year performance period and additional vesting for any achieved awards.**

Executives can earn between 0% and 150% of the performance-based restricted stock award granted based upon ESSA's ROE performance over a one-year period (achievement will be interpolated between the various performance points on the table):

<b>Actual ROE Performance</b>	<b>Actual Award</b>
<b>(% of Target)</b>	<b>(% of Target)</b>
<80%	0%
80% (threshold)	50%
85%	62.50%
90%	75%
95%	87.50%
100% (target)	100%
105%	110%
110%	120%
115%	130%
120%	140%
125% (maximum)	150%



The performance target for the fiscal year ending September 30, 2014 was an ROE of 4.51% (which was set by the Board at the beginning of the fiscal year), with a threshold performance of 3.608% (80% of the target level) and a maximum performance of 5.638% (125% of the target level).

For the fiscal year 2014 period, ESSA's actual ROE of 5.01% resulted in an actual payout percentage of 122.17% of target. All of the earned awards vested 25% at the end of fiscal year 2014, with an additional 25% vesting on September 30, 2015, 2016 and 2017.

All performance-based awards will be settled in cash.

The primary objectives of the performance-based restricted stock awards are to (i) reward the executive for the Company's performance, (ii) align his or her financial interests with the long-term interests of the Company's stockholders, and (iii) encourage the continued retention of the executive. This plan addresses ESSA's desire to incorporate a financial goal that was measureable and controllable by ESSA management while acknowledging that multi-year performance goals are subject to changes in the market beyond ESSA's control.

**Table of Contents**

Executives will forfeit any unvested restricted stock awards if their employment by the Company is terminated for any reason prior to the established vesting, except in the event of death, disability, retirement or following a change in control.

**Stock Ownership Guidelines.** To align the interests of the Company's NEOs with the interests of ESSA's shareholders, ESSA maintains stock ownership guidelines, where NEOs are required to own shares of common stock equal to a specified multiple of their annual base salary. The applicable levels are as follows:

<b>CEO</b>	3x salary
<b>CFO</b>	2x salary
<b>Other NEOs</b>	1x salary

NEOs have five years from the date of hire to meet these ownership requirements. As of September 30, 2014, all NEOs were in compliance with the Company's stock ownership guidelines.

**Tax Deductibility under Section 162(m) of the Internal Revenue Code.** ESSA's compensation programs are intended to provide for compensation that is tax deductible, but the Company recognizes that the best interests of our stockholders may at times be better served by compensation arrangements that are not tax deductible. Section 162(m) of the Internal Revenue Code places a \$1,000,000 limit on the amount of compensation that we may deduct for tax purposes for any year with respect to the executive who serves as CEO at year-end, and any of our three other most highly compensated employees who serve as NEOs at year-end, other than the Chief Financial Officer. The \$1,000,000 limit does not apply to performance-based compensation, as defined under Section 162(m). ESSA's executive compensation program is designed to maximize the deductibility of compensation. When warranted due to competitive or other factors, however, the Compensation Committee may in certain circumstances decide to exceed the deductibility limit under Section 162(m) or to otherwise pay non-deductible compensation.

**Table of Contents****Summary Compensation Table**

The following table sets forth, for the fiscal year ended September 30, 2014, certain information as to the total remuneration paid to the Company's Chief Executive Officer, Chief Financial Officer and the three other most highly compensated executive officers in excess of \$100,000.

**Summary Compensation Table**

Name and principal position	Year	Salary (\$)	Bonus (\$) <sup>(1)</sup>	Stock Awards (\$) <sup>(2)</sup>	Plan Compensation (\$) <sup>(3)</sup>	Change in pension value and non- qualified Non-Equity deferred Incentive compensation earnings	All other compensation (\$)	Total (\$)
						<sup>(4)</sup>		
Gary S. Olson,	2014	358,731		100,006	219,830	231,445	28,938 <sup>(5)</sup>	938,950
President and Chief Executive Officer	2013	313,370	195,856	62,303		12,354	28,728	612,611
	2012	287,247	71,812			208,057	34,718	601,834
Allan A. Muto,	2014	200,371		60,022	98,222	62,253	18,155 <sup>(6)</sup>	439,023
Executive Vice President and Chief Financial Officer	2013	185,913	92,956	41,539			19,029	339,437
	2012	180,498	36,100			55,060	20,254	291,912
V. Gail Bryant,	2014	148,872		40,006	63,840	102,226	8,768 <sup>(7)</sup>	363,712
Senior Vice President, Retail Services Division	2013	145,235	63,540	36,354			11,239	256,368
	2012	142,026	24,855			116,676	12,419	295,976
Diane K. Reimer,	2014	142,551		40,006	61,140	154,090	13,087 <sup>(8)</sup>	410,874
Senior Vice President, Administration/Operations Division	2013	126,877	47,579	34,275		13,351	12,494	234,576
	2012	119,280	17,892			183,861	14,052	335,085
Thomas J. Grayuski	2014	132,671		40,006	56,903	76,178	10,358 <sup>(9)</sup>	316,116
Vice President, Human Resources Services Division								

- (1) See discussion of Annual Incentives above.
- (2) The amounts in this column reflect the aggregate grant date fair value computed in accordance with FASB ASC Topic 718, of restricted stock awards pursuant to the ESSA Bancorp, Inc. 2007 Equity Incentive Plan. Assumptions used in the calculation of these amounts are included in footnote 13 to our audited financial statements for the fiscal year ended September 30, 2014 included in our Annual Report on Form 10-K. 50% of an executive's 2014 restricted stock awards was performance-based and 50% was time-based. Assuming vesting of performance-based awards granted in 2014 at the maximum level of 150% of target, the grant date fair value of these performance-based awards would have been as follows: Mr. Olson - \$75,010; Mr. Muto - \$45,022; Ms. Bryant - \$30,011; Ms. Reimer - \$30,011; and Mr. Grayuski - \$30,011.
- (3) See discussion of Annual Incentives above. Starting October 1, 2013, the Compensation Committee does not have discretion to increase the amount of the annual cash incentive awards, such that, for years before October 1, 2013, annual incentives were reported in the Bonus column above and starting October 1, 2013, annual incentives are reported in the Non-Equity Incentive Plan Compensation column above. All performance-based awards will be settled in cash.
- (4) Mr. Olson, Ms. Reimer and Mr. Grayuski are eligible to receive 70% of final average compensation (determined over the executive's high 5-year average salary during the 10 years before retirement) payable for the remainder of their lifetime if they retire from the Company after completing 30 years of service with the Company. This benefit is comprised of the Company's qualified and non-qualified retirement plan benefits. The amount of the total benefit provided under each component varies, but in the aggregate, the target benefit remains 70% of final average compensation. See the Pension Benefits table below for the present value of the benefit accumulated under the Pension Plan and SERP for all named executive officers.
- (5) Includes \$10,362 for health insurance premiums; \$431 for dental insurance premiums; \$56 for vision insurance premiums; \$10,598 for life insurance premiums and benefits; \$840 for long term disability insurance premiums; \$5,594 for personal use of a bank owned automobile and \$1,057 for dividends on unvested stock awards.
- (6) Includes \$5,613 for health insurance premiums; \$431 for dental insurance premiums; \$56 for vision insurance premiums; \$1,909 for life insurance premiums and benefits; \$559 for long term disability insurance premiums; \$8,904 for personal use of a bank owned automobile and \$683 for dividends on unvested stock awards.
- (7) Includes \$6,269 for health insurance premiums; \$431 for dental insurance premiums; \$56 for vision insurance premiums; \$1,454 for life insurance premiums and benefits and \$558 for dividends on unvested stock awards.

*(footnotes continued on next page)*

**Table of Contents**

(8) Includes \$10,362 for health insurance premiums; \$431 for dental insurance premiums; \$56 for vision insurance premiums; \$1,306 for life insurance premiums and benefits, \$398 for long-term disability insurance premiums and \$534 for dividends on unvested stock awards.

(9) Includes \$8,252 for health insurance premiums; \$431 for dental insurance premiums; \$56 for vision insurance premiums; \$857 for life insurance premiums and benefits; \$371 for long term disability insurance premiums and \$391 for dividends on unvested stock awards.

**Plan-Based Awards.** The following table sets forth information regarding plan-based awards made to our named executive officers for the fiscal year ended September 30, 2014. The Estimated Possible Payouts Under Non-Equity Incentive Plan Awards shown in the table below refer to awards made under our Annual Cash Incentive Plan, discussed above under Annual Incentives.

**Grants Of Plan-Based Awards Table For The Fiscal Year Ended September 30, 2014**

Name	Grant Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards <sup>(1)</sup>			Estimated Possible Payouts Under Equity Incentive Plan Awards <sup>(2)</sup>			All Other Stock Awards: Number of Shares of Grant Date Stock or Fair Value of Awards <sup>(3)</sup> <sup>(4)</sup>	
		Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)	Units (#)	Awards (\$)
Gary S. Olson, President and Chief Executive Officer	10/1/2013	89,683	179,366	269,048					
	7/22/2014				2,259	4,517	6,776		50,003
	7/22/2014							4,517	50,003
Allan A. Muto, Executive Vice President and Chief Financial Officer	10/1/2013	40,074	80,148	120,223					
	7/22/2014				1,356	2,711	4,067		30,011
	7/22/2014							2,711	30,011
V. Gail Bryant, Senior Vice President, Retail Services Division	10/1/2013	26,053	52,105	78,158					
	7/22/2014				904	1,807	2,711		20,003
	7/22/2014							1,807	20,003
Diane K. Reimer, Senior Vice President, Administration/Operations Division	10/1/2013	24,946	49,893	74,839					
	7/22/2014				904	1,807	2,711		20,003
	7/22/2014							1,807	20,003
Thomas J. Grayuski, Vice President, Human	10/1/2013	23,217	46,435	69,652					

Resources Services						
Division						
	7/22/2014	904	1,807	2,711		20,003
	7/22/2014				1,807	20,003

- (1) The amounts reported in these columns include potential payouts corresponding to achievement of the threshold, target and maximum performance objectives under the Annual Cash Incentive Plan.
- (2) No consideration was paid by the executive officers for these awards. The amount of each stock award is contingent upon satisfying a performance-based target as of September 30, 2014. If the performance objectives are met or exceeded, the number of shares earned vest 25% on September 30, 2014, 2015, 2016 and 2017, but will become 100% vested upon death, disability, retirement or change in control.
- (3) No consideration was paid by the executive officers for these awards. Awards are subject to time-based vesting and will vest 25% on September 30, 2014, 2015, 2016 and 2017, but will become 100% vested upon death, disability, retirement or change in control.
- (4) Amount shown represents the grant date fair value of each equity award computed in accordance with FASB ASC Topic 718, based on attaining the Target level.

**Table of Contents**

**Outstanding Equity Awards at Year End.** The following table sets forth information with respect to our outstanding equity awards as of September 30, 2014 for our named executive officers.

Name	Grant Date	Outstanding Equity Awards at Fiscal Year End September 30, 2014			Stock Awards	
		Option Awards	Option Awards	Option Awards	Number of shares or units of stock that have not vested (2)	Market value of shares or units of stock that have not vested (\$)(3)
		Number of securities underlying unexercised options (#) unexercisable/ exercisable(1)	Option exercise price (\$)	Option expiration date		
Gary S. Olson, President and Chief Executive Officer	05/23/08	360,844	\$ 12.35	05/22/2018		
	07/22/14				3,388	38,284
	07/22/14				4,139	46,770
Allan A. Muto, Executive Vice President and Chief Financial Officer	05/23/08	153,275	\$ 12.35	05/22/2018		
	07/22/14				2,033	22,973
	07/22/14				2,484	28,069
V. Gail Bryant, Senior Vice President, Retail Services Division	05/23/08	117,904	\$ 12.35	05/22/2018		
	07/22/14				1,355	15,312
	07/22/14				1,656	18,713
Diane K. Reimer, Senior Vice President, Administration/Operations Division	05/23/08	100,218	\$ 12.35	05/22/2018		
	07/22/14				1,355	15,312
	07/22/14				1,656	18,713
Thomas J. Grayuski, Vice President, Human Resources Services Division	05/23/08	94,323	\$ 12.35	05/22/2018		
	07/22/14				1,355	15,312
	07/22/14				1,656	18,713

(1) All option awards listed vested at a rate of 20% per year commencing on May 23, 2009, so all option awards are fully vested and exercisable as of May 23, 2013.

- (2) Awards listed vest at a rate of 25% per year commencing on September 30, 2014, so the first 25% which vested on September 30, 2014 is not included in the chart.
- (3) Represents market value for both time-based and performance-based restricted stock grants, based on the closing market price of the Company's common stock of \$11.30 on September 30, 2014.



**Table of Contents**

**Option Exercises and Stock Vested.** The following table sets forth information with respect to option exercises and stock that vested during the year ended September 30, 2014 for the Named Executive Officers.

<b>OPTION EXERCISES AND STOCK VESTED FOR THE YEAR ENDED SEPTEMBER 30, 2014</b>						
<b>Name</b>	<b>Grant Date</b>	<b>Option awards</b>		<b>Stock awards</b>		<b>Value realized on vesting (\$)<sup>(1)</sup></b>
		<b>Number of shares acquired on exercise (#)</b>	<b>Value realized on exercise (\$)</b>	<b>Number of shares acquired on vesting (#)</b>	<b>Value realized on vesting (\$)<sup>(1)</sup></b>	
Gary S. Olson, President and Chief Executive Officer	04/01/13			2,847		32,171
	07/22/14			1,129		12,758
	07/22/14			1,380		15,594
Allan A. Muto, Executive Vice President and Chief Financial Officer	04/01/13			1,898		21,447
	07/22/14			678		7,661
	07/22/14			828		9,356
V. Gail Bryant, Senior Vice President, Retail Services Division	04/01/13			1,661		18,769
	07/22/14			452		5,108
	07/22/14			552		6,238
Diane K. Reimer, Senior Vice President, Administration/Operations Division	04/01/13			1,566		17,696
	07/22/14			452		5,108
	07/22/14			552		6,238
Thomas J. Grayuski, Vice President, Human Resources Services Division	04/01/13			1,566		17,696
	07/22/14			452		5,108
	07/22/14			552		6,238

(1) Based on the \$11.30 per share closing price of our common stock on September 30, 2014.

**Pension Benefits.** The table below shows the present value of accumulated benefits payable to each of the named executive officers, including the number of years of service credited to each such named executive officer under each of the Pension Plan and Supplemental Executive Retirement Plans determined using interest rate and mortality rate assumptions consistent with those used in the Company's financial statements.

**Table of Contents**

Name	Plan name <sup>(1)</sup>	Pension Benefits	
		Number of years credited service (#)	Present value of payments during last fiscal year (\$)
Gary S. Olson, President and Chief Executive Officer	Pension Plan	38	1,282,190
	SERP	10	513,861
Allan A. Muto, Executive Vice President and Chief Financial Officer	Pension Plan	14	292,438
V. Gail Bryant, Senior Vice President, Retail Services Division	Pension Plan	21	624,500
Diane K. Reimer, Senior Vice President, Administration/Operations Division	Pension Plan	32	999,095
	SERP	10	
Thomas J. Grayuski, Vice President, Human Resources Services Division	Pension Plan	19	385,184
	SERP	10	

(1) The Company maintains a tax-qualified defined benefit pension plan, which is referred to in this table as the Pension Plan and supplemental executive retirement plans, which are referred to in this table as SERP. SERPs are individual agreements with each executive, with a defined-benefit type formula. The terms of the Pension Plan and SERPs are described more fully, below.

**Benefit Plans and Agreements**

*Employment Agreements.* ESSA Bancorp, Inc. has entered into employment agreements with each of Messrs. Olson, Muto and Grayuski and Ms. Bryant and Ms. Reimer. The agreements were amended and restated in 2013 to provide that severance payments made in connection with a change in control shall only be paid in the event that (i) the executive's employment is involuntarily terminated without cause within 24 months after the change in control or (ii) the executive voluntarily resigns for good reason within 24 months after the change in control. The agreements with Messrs. Olson and Muto have an initial term of three years. The agreements with Ms. Bryant, Ms. Reimer and Mr. Grayuski have terms of two years. Unless notice of non-renewal is provided, the agreements renew annually. Under the agreements, as of September 30, 2014, the base salaries for Messrs. Olson, Muto, Ms. Bryant, Ms. Reimer and Mr. Grayuski are \$360,000, \$201,000, \$149,000, \$143,000, and \$133,000, respectively. Base salaries will be reviewed at least annually and may be increased, but not decreased. In addition to the base salary, each agreement provides for, among other things, participation in bonus programs and other employee pension benefit and fringe benefit plans applicable to executive employees and use of an automobile (in the case of Mr. Olson). The executive's employment may be terminated for cause at any time, in which event the executive would have no right to receive compensation or other benefits for any period after termination.

Each of the executives is entitled to severance payments and benefits in the event of his or her termination of employment under specified circumstances. In the event the executive's employment is terminated for reasons other

than for cause, disability or retirement, or in the event the executive resigns within 90 days following (1) the failure to elect or reelect or to appoint or reappoint the executive to his or her executive position or a material change in the executive's functions, duties, or responsibilities, which change would cause executive's position to become one of lesser responsibility, importance or scope; (2) the relocation of executive's principal place of employment to a location that is more than 50 miles from the location of ESSA Bank & Trust's principal executive offices as of the date of the agreement; (3) a material reduction in benefits and perquisites including base salary (except for any bank-wide or officer-wide reduction); (4) the liquidation or dissolution of ESSA Bancorp, Inc. or ESSA Bank & Trust; or (5) a breach of the employment agreement by ESSA Bancorp, Inc., the executive would be entitled to a

---

**Table of Contents**

severance payment equal to three times (in the case of Messrs. Olson and Muto) or two times (for all other executives) the sum of the executive's base salary and the highest rate of bonus awarded to the executive during the prior three years (for Messrs. Olson and Muto) or two years (for all other executives), payable in a lump sum within 30 days following the termination date, unless a 6-month delay in payment is required in order to comply with Internal Revenue Code Section 409A. In addition, the executive would be entitled, at ESSA Bancorp, Inc.'s sole expense, to the continuation of life, medical, dental and vision coverage for 36 months (in the case of Messrs. Olson and Muto) or 24 months (for all other executives) after termination of the agreement. The executive would also receive a lump sum payment of the excess, if any, of the present value of the benefits he or she would be entitled to under the ESSA Bancorp, Inc. or ESSA Bank & Trust's defined benefit pension plan if the executive had continued working for ESSA Bancorp, Inc. for 36 months (in the case of Messrs. Olson and Muto) or 24 months (for all other executives) over the present value of the benefits to which the executive is actually entitled as of the date of termination. In the event that the severance payment provisions of the employment agreement were triggered for one of the covered executives at September 30, 2014, the executive would be entitled to a cash severance benefit in the amount of approximately \$1,898,396, \$993,021, \$427,011, \$495,590, and \$471,308 in the case of Messrs. Olson, Muto, Grayuski, Ms. Bryant, and Ms. Reimer, respectively.

Upon termination of the executive's employment other than in connection with a change in control, the executive agrees not to compete with ESSA Bancorp, Inc. for one year following termination of employment within 50 miles of any existing branch of ESSA Bank & Trust or 50 miles of any office for which ESSA Bank & Trust or a subsidiary has filed an application for regulatory approval. Should the executive become disabled, ESSA Bancorp, Inc. would continue to pay the executive his or her base salary for the longer of the remaining term of the agreement or one year, provided that any amount paid to the executive pursuant to any disability insurance would reduce the compensation the executive would receive and will provide life insurance, medical, dental and vision coverage until the earlier of executive's return to employment, age 65 or death. In the event the executive dies while employed by ESSA Bancorp, Inc., the executive's estate will be paid the executive's base salary for one year and the executive's family will be entitled to continuation of medical, dental and vision benefits for one year after the executive's death.

The employment agreements for Mr. Grayuski, Ms. Bryant and Ms. Reimer also provide for an automatic reduction in the amount of any payments made in connection with a change in control which would otherwise constitute excess parachute payments under Section 280G of the Internal Revenue Code. The total payment owed to the executive upon a change in control will be reduced to an amount that is \$1.00 less than the amount that would otherwise be an excess parachute payment under Code Section 280G. Messrs. Olson and Muto may elect to have such reductions made in their sole discretion.

***Equity Incentive Plan*** The Company adopted the ESSA Bancorp, Inc. 2007 Equity Incentive Plan (the *Equity Plan*), to provide officers, employees and directors of the Company and ESSA Bank & Trust with additional incentives to promote the growth and performance of the Company. Stockholders approved the Equity Plan on May 8, 2008. Under this plan, individuals may receive awards of common stock and grants of options to purchase common stock. The Compensation Committee believes that stock ownership provides a significant incentive in building stockholder value by further aligning the interests of officers and employees with stockholders. The importance of this component of compensation increases as the Company's common stock appreciates in value. In addition, stock option grants and stock awards generally vest over a period of time, thereby providing an additional retention incentive.

Subject to permitted adjustments for certain corporate transactions, the Equity Plan authorizes the issuance of up to 2,377,326 shares of Company common stock pursuant to grants of incentive and non-statutory stock options and restricted stock awards. No more than 679,236 shares may be issued as restricted stock awards.

*Types of Awards.* The Compensation Committee may determine the type and terms and conditions of awards under the Equity Plan. Awards may be granted in a combination of incentive and non-statutory stock options or restricted stock awards, as follows.

*(i) Stock Options.* A stock option gives the recipient or optionee the right to purchase shares of common stock at a specified price for a specified period of time. The exercise price may not be less than the fair market value on the date the stock option is granted. Fair market value for purposes of the Equity Plan means the final sales price of Company's common stock as reported on the Nasdaq Global Market on the

**Table of Contents**

date the option is granted, or if the Company's common stock was not traded on such date, then on the day prior to such date or on the next preceding day on which the Company's common stock was traded, and without regard to after-hours trading activity. The Committee will determine the fair market value, in accordance with Section 422 of the Internal Revenue Code, if it cannot be determined in the manner described above.

Stock options are either incentive stock options or non-qualified stock options. Incentive stock options have certain tax advantages and must comply with the requirements of Section 422 of the Internal Revenue Code. Only employees are eligible to receive incentive stock options. Shares of common stock purchased upon the exercise of a stock option must be paid for in full at the time of exercise (i) either in cash or with stock of the Company which was owned by the participant for at least six months prior to delivery, or (ii) by reduction in the number of shares deliverable pursuant to the stock option, or (iii) subject to a cashless exercise through a third party. Cash may be paid in lieu of any fractional shares under the Equity Plan. Stock options are subject to vesting conditions and restrictions as determined by the Committee.

*(ii) Stock Awards.* Stock awards under the Equity Plan will be granted only in whole shares of common stock. Stock awards will be subject to conditions established by the Committee which are set forth in the award agreement. Any stock award granted under the Equity Plan will be subject to vesting as determined by the Committee. Awards will be evidenced by agreements approved by the Committee, which set forth the terms and conditions of each award.

*Vesting of Awards.* If the right to become vested in an award under the Equity Plan is conditioned on the completion of a specified period of service with the Company or its subsidiaries, without the achievement of performance measures or objectives, then unless otherwise determined by the Committee and evidenced in an award agreement, the required period of service for full vesting shall not be less than three years for an employee, and not less than one year for a director, subject in either case to acceleration in the event of death, disability, retirement, involuntary termination of employment of service following a change in control, or other enumerated events. During the fiscal year which ended on September 30, 2014, the Committee granted restricted stock awards to certain executives, including NEOs, which will vest 25% on each of September 30, 2014, 2015, 2016 and 2017. One-half of the restricted stock awards were subject to ESSA's attainment of a stated performance goal for the fiscal year which ended on September 30, 2014.

Assuming that accelerated vesting occurred as of September 30, 2014 due to an involuntary termination of employment (other than for cause) following a Change in Control (as defined in the Plan), based on the closing price per share of Company stock on that date, the value of a reasonable estimate of the awards made to the named executive officers for the fiscal year which ended on September 30, 2014 would be as follows: Mr. Olson would receive \$85,049 in value for accelerated restricted stock; Mr. Muto would receive \$51,042 in value for accelerated restricted stock; Mr. Grayuski would receive \$34,025 in value for accelerated restricted stock; Ms. Bryant would receive \$34,025 in value for accelerated restricted stock; and Ms. Reimer would receive \$34,025 in value for accelerated restricted stock.

**401(k) Plan.** ESSA Bank & Trust maintains a non-standardized prototype 401(k) plan through Massachusetts Mutual Life Insurance Company (MassMutual). Employees may participate in the plan when they have attained age 21 and completed one year of service and have been credited with 1,000 hours during the year of service. Participants may make pre-tax salary deferrals to the plan not to exceed \$17,500 (which is the 2014 limit; the limit is adjusted annually for IRS-announced cost-of-living increases). In addition, participants who are 50 or older may make pre-tax catch up contributions to the plan up to \$5,500 (this limit is also adjusted annually by the IRS for cost-of-living increases). All contributions are 100% vested. Distributions will be made upon death, disability, termination of employment, or attainment of age 59-1/2. In addition to the other self-directed investment alternatives offered under the plan, participants are offered the opportunity to purchase stock in the Company through a unitized employer stock fund,

consisting of 95% stock and 5% cash. Benefits are paid in the form of lump sum.

***Employee Stock Ownership Plan.*** ESSA Bank & Trust sponsors the ESSA Bank & Trust Employee Stock Ownership Plan for the benefit of its employees. Employees who are at least 21 years old with at least one year of service during which the employee has completed at least 1,000 hours of service with ESSA Bank & Trust are

---

**Table of Contents**

eligible to participate. As part of ESSA Bank & Trust's 2007 stock offering, the Employee Stock Ownership Plan trust borrowed funds from the Company and used those funds to purchase a number of shares equal to 8% of the common stock sold in the offering (1,358,472 shares). Collateral for the loan is the common stock purchased by the Employee Stock Ownership Plan. The loan will be repaid principally from ESSA Bank & Trust's discretionary contributions to the Employee Stock Ownership Plan over a period of up to 30 years. The loan documents provide that the loan may be repaid over a shorter period, without penalty for prepayments. Shares purchased by the Employee Stock Ownership Plan will be held in a suspense account for allocation among participants as the loan is repaid.

Contributions to the Employee Stock Ownership Plan and shares released from the suspense account in an amount proportional to the repayment of the Employee Stock Ownership Plan loan will be allocated among Employee Stock Ownership Plan participants on the basis of compensation in the year of allocation. Participants will be 100% vested in benefits under the plan upon completion of three years of credited service, with credit given to participants for years of credited service with ESSA Bank & Trust's mutual predecessor. A participant's interest in his or her account under the plan will also fully vest in the event of termination of service due to a participant's early or normal retirement, death, disability, or upon a change in control (as defined in the plan). Vested benefits will be payable in the form of common stock and/or cash. ESSA Bank & Trust's contributions to the Employee Stock Ownership Plan are discretionary, subject to the loan terms and tax law limits. Therefore, benefits payable under the Employee Stock Ownership Plan cannot be estimated. Pursuant to generally accepted accounting principles, we are required to record compensation expense each year in an amount equal to the fair market value of the shares released or committed to be released from the suspense account.

***Defined Benefit Pension Plan.*** Since 1969, ESSA Bank & Trust has maintained an individually designed, tax-qualified defined benefit plan (the "Pension Plan"). All employees age 21 or older who have completed one year of employment with ESSA Bank & Trust are eligible for membership in the Pension Plan; however, only employees who have been credited with 1,000 or more hours of service with ESSA Bank & Trust are eligible to accrue benefits under the Pension Plan. ESSA Bank & Trust annually contributes an amount to the plan necessary to at least satisfy the minimum funding requirements established under the Employee Retirement Income Security Act of 1974, as amended ("ERISA").

The regular form of retirement benefit is a straight life annuity (if single) and a joint and survivor annuity (if married), however, various alternative forms of joint and survivor annuities, a ten year certain annuity or a lump sum distribution (available only to participants hired on or before November 30, 2002) may be selected instead. Upon termination of employment with at least five years of employment, a participant is entitled to a normal retirement annual benefit at age 65 equal to a percentage of average monthly compensation determined over the participant's high five-year average salary during the ten years before the participant's retirement. If the participant terminates employment with 15 years of service, his or her normal retirement benefit will be reduced by 0.5% for each month by which the participant's actual retirement date precedes his or her normal retirement date but the benefit will not commence earlier than age 60. A participant may postpone retirement beyond normal retirement date, in which case the participant will continue earning service towards his or her accrued benefit. If a married participant dies while in active service and after having become fully vested (i.e., completed five years of service), a qualified 100% pre-retirement survivor benefit will be payable to the participant's surviving spouse on the date the participant would have attained his or her earliest retirement age. If a non-married participant dies while in active service and after having become fully vested (i.e., completed five years of service), the participant's beneficiary shall be entitled to receive a ten year certain death benefit on the date the participant would have attained his or her earliest retirement age. Upon termination of employment due to disability, the participant will be entitled to an early or normal retirement benefit, where the participant's accrued benefit is determined based on service performed through the disability date, plus additional years of service for which the participant would have been credited if the participant had continued to work to his or her early or normal retirement age.



**Supplemental Retirement Plan.** ESSA Bank & Trust has entered into Executive Salary Continuation Agreements ( Supplemental Retirement Plan ) with Mr. Olson, Ms. Reimer and Mr. Grayuski. If the designated executive has been employed with ESSA Bank & Trust for at least 30 years upon normal retirement age (65) or early retirement age (60), then the benefit described in the agreement will be paid to the executive for no less than 192 months following the executive's retirement, unless the executive elects to receive the present value of the payments as a lump sum. The amount of the normal benefit equals 70% of the executive's final compensation

**Table of Contents**

determined over the executive's high 5-year average salary during the 10 years before the executive's retirement. The normal retirement benefit is reduced by 0.05% for each month the executive terminates employment after early retirement age but prior to normal retirement age. If the executive voluntarily terminates employment before age 65 or has his or her employment involuntarily terminated other than for cause, the employer shall pay in a lump sum or 60 monthly installments, the amount accrued to fund the promised benefit as of the date of such termination. If a change-in-control occurs, then the benefits promised under the Supplemental Retirement Plan at normal retirement age will be paid to the executive at normal retirement age, even if the executive's employment terminates before normal retirement age (except no payment shall be made if the termination is due to cause). Benefits become vested after 5 years of service and before completing 5 years of service, benefits are zero percent vested. If the executive dies while actively employed by us, but before attaining age 65, the amount accrued under the plan as of the executive's date of death will be paid to the executive's designated beneficiaries. If the executive dies after the commencement of payment of benefits under the Supplemental Retirement Plan, remaining payments will be made to the executive's beneficiaries. We recorded no expense for the Supplemental Retirement Plan during the fiscal year ended September 30, 2014. Based on current compensation levels, the Company believes the estimated aggregate liability for the Supplemental Retirement Plan is fully accrued through September 30, 2018.

***Split Dollar Life Insurance Agreements.*** The Company has entered into split dollar life insurance agreements with Messrs. Olson, Muto and Grayuski and with Ms. Bryant and Ms. Reimer. Under the agreements, if the executive dies while employed by the Company, the executive's beneficiary will receive four times the executive's base salary (five times for Mr. Olson) in a lump sum. The Company has purchased bank-owned life insurance policies to fund these obligations. The Summary Compensation Table includes the value of these benefits.

***Analysis of Risk Associated with Our Executive Compensation Plans.*** In setting compensation, our Compensation Committee also considers the risks to ESSA's stockholders that may be inherent in the compensation program and to the achievement of our goals. Based on its review, the Compensation Committee believes our compensation programs represent an appropriate balance of short- and long-term compensation and do not encourage executive officers or other employees to take unnecessary or excessive risks that are reasonably likely to have a material adverse effect on the Company. The Compensation Committee review also considered our internal controls, policies and risk-mitigating components in our incentive arrangements currently in place.

We considered the following elements, among others, of our executive compensation plans and policies when evaluating whether such plans and policies encourage our executives to take unreasonable risks:

We set performance goals that we believe are reasonable in light of past performance and market conditions;

We have a balanced portfolio between long- and short-term compensation, variable and fixed pay, and cash and equity; and

Our executive stock ownership guidelines require our executives to hold certain levels of stock which aligns an appropriate portion of their personal wealth to the long-term performance of ESSA.

**Director Compensation**

Each of the individuals who serves as a director of ESSA Bancorp, Inc. also serves as a director of ESSA Bank & Trust and earns director and committee fees in that capacity. Each non-employee director (except for the Chairman of

the Board) is paid a fee of \$2,000 per month for their service and \$1,000 for each Board meeting attended. In addition, the Chairperson of a committee is paid \$750 for each committee meeting attended and an annual retainer of \$4,000 in the case of the Audit Committee Chairperson and \$2,000 each in the case of the Chairpersons of the Compensation and Nominating Committee and Corporate Governance Committee. Committee members are paid \$500 for each committee meeting attended. In lieu of the above mentioned fees, the Chairman of the Board is paid an annual retainer of \$60,000 and \$1,500 for each Board meeting attended. The Chairman of the Board is not compensated for attendance at any committee meetings.

**Table of Contents**

ESSA also has stock ownership guidelines for all non-employee directors. Under these ownership guidelines, directors are required to own shares of common stock equal to one and a half times the annual retainer paid to the directors. The annual retainer paid to non-employee directors as of September 30, 2014 is \$24,000. New directors have five years to meet this requirement. As of September 30, 2014, all non-employee directors who have served as directors of the Company for five years or more have met this requirement.

The following table sets forth the total fees received by the non-management directors during the fiscal year ended September 30, 2014:

Name	Fees earned or paid in cash (\$)
John E. Burrus	79,500
Daniel J. Henning	42,500
Frederick E. Kutteroff	47,750
Elizabeth B. Weekes	43,250
John S. Schoonover, Jr	41,500
Robert C. Selig, Jr	41,500
William P. Douglass	48,800
William A. Viechnicki, D.D.S	40,500
Brian T. Regan	41,000
Timothy S. Fallon	7,000
Philip H. Hosbach IV	7,000

***Split Dollar Life Insurance Agreements.*** The Company entered into split dollar life insurance agreements with all of its directors in 2004 other than Mr. Kutteroff, who received this benefit in September 2011 and Messrs. Regan, Fallon and Hosbach, who have not received this benefit. Under the agreements, when the director dies, the director's beneficiary will receive \$100,000 in a lump sum. The Company has purchased bank-owned life insurance policies to fund these obligations. The Company also pays each director (other than Messrs. Regan, Fallon and Hosbach) an annual cash bonus equal to the value of the taxes the director must pay on the imputed value of the life insurance coverage.

**Table of Contents**

**PROPOSAL II - RATIFICATION OF THE APPOINTMENT OF INDEPENDENT REGISTERED  
PUBLIC ACCOUNTANTS**

The Company's independent registered public accountants for the fiscal year ended September 30, 2014 were S.R. Snodgrass, P.C. (Snodgrass). The Audit Committee of the Board has approved the engagement of Snodgrass to be the Company's independent registered public accountants for the fiscal year ending September 30, 2015, subject to the ratification of the appointment by the Company's stockholders at the Annual Meeting.

Stockholder ratification of the selection of Snodgrass is not required by the Company's Bylaws or otherwise. However, the Board will submit the selection of the independent registered public accountants to the stockholders for ratification as a matter of good corporate practice. If the stockholders fail to ratify the selection of Snodgrass, the Audit Committee will reconsider whether or not to retain that firm. Even if the selection is ratified, the Audit Committee may, at its discretion, direct the appointment of a different independent registered public accounting firm at any time during the year if it determines that such change is in the best interests of the Company and its stockholders.

**Fees Paid to Snodgrass**

Set forth below is certain information concerning aggregate fees for professional services rendered by Snodgrass during fiscal years 2014 and 2013.

**Audit Fees.** The aggregate fees billed to the Company by Snodgrass for professional services rendered for the audit of the Company's annual consolidated financial statements, review of the consolidated financial statements included in the Company's annual report on Form 10-K and services that are normally provided by Snodgrass in connection with statutory and regulatory filings and engagements were \$221,802 and \$178,495 during fiscal 2014 and 2013, respectively.

**Audit Related Fees.** The aggregate fees billed to the Company by Snodgrass for assurance and related services rendered that are reasonably related to the performance of the audit of and review of the consolidated financial statements and that are not already reported in Audit Fees above, were \$26,436 and \$26,612 during fiscal 2014 and 2013, respectively. These services were primarily related to the audits of the Company's employee benefit plans.

**Tax Fees.** The aggregate fees billed to the Company by Snodgrass for professional services rendered for tax compliance were \$22,020 and \$19,913 during fiscal 2014 and 2013, respectively.

**Policy on Audit Committee Pre-Approval of Audit and Non-Audit Services of Independent Registered Public Accountants**

The Audit Committee's policy is to pre-approve all audit and non-audit services provided by the independent registered public accountants. These services may include audit services, audit-related services, tax services and other services. Pre-approval is provided for up to one year, and any pre-approval is detailed as to the particular service or category of services and is subject to a specific budget. The Audit Committee has delegated pre-approval authority to

its Chair when necessary, with subsequent reporting to the Audit Committee. The independent registered public accountants and management are required to report to the Audit Committee quarterly regarding the extent of services provided by the independent registered public accountants in accordance with this pre-approval policy, and the fees for the services performed to date.

**Table of Contents**

**Required Vote and Recommendation of the Board**

In order to ratify the appointment of Snodgrass as independent registered public accountants for fiscal 2015, the proposal must receive the affirmative vote of at least a majority of the votes cast at the Annual Meeting, either in person or by proxy.

**THE BOARD RECOMMENDS A VOTE FOR THE RATIFICATION OF THE APPOINTMENT OF SNODGRASS AS INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS.**

**Table of Contents**

**PROPOSAL III ADVISORY VOTE ON EXECUTIVE COMPENSATION**

The compensation of our Principal Executive Officer and our four other most highly compensated executive officers of ESSA Bancorp, Inc. ( Named Executive Officers ) as described in PROPOSAL I ELECTION OF DIRECTORS Executive Compensation. Stockholders are urged to read the Executive Compensation section of this Proxy Statement, which discusses our compensation policies and procedures with respect to our Named Executive Officers.

Stockholders will be asked at the Annual Meeting to provide their support with respect to the compensation of our Named Executive Officers by voting on the following advisory, non-binding resolution:

RESOLVED, that the stockholders of ESSA Bancorp, Inc. (the Company ) approve, on an advisory basis, the compensation of the Company s Named Executive Officers described in the Executive Compensation section of the Proxy Statement.

This advisory vote, commonly referred to as a say-on-pay advisory vote, is non-binding on the Board of Directors. Although non-binding, the Board of Directors and the Compensation Committee value constructive dialogue on executive compensation and other important governance topics with our stockholders and encourages all stockholders to vote their shares on this matter. The Board of Directors and the Compensation Committee will review the voting results and take them into consideration when making future decisions regarding our executive compensation programs.

**Unless otherwise instructed, validly executed proxies will be voted FOR this resolution.**

**THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT YOU VOTE FOR THE RESOLUTION SET FORTH IN PROPOSAL III.**



**Table of Contents**

**STOCKHOLDER PROPOSALS FOR THE 2016 ANNUAL MEETING**

In order to be eligible for inclusion in the proxy materials for next year's Annual Meeting of Stockholders, any stockholder proposal to take action at such meeting must be received at the Company's Executive Office, 200 Palmer Street, Stroudsburg, Pennsylvania 18360, no later than September 28, 2015. Any such proposals shall be subject to the requirements of the proxy rules adopted under the Exchange Act.

**Advance Notice of Business to be Conducted at an Annual Meeting**

Under our Bylaws, a stockholder must follow certain procedures to nominate persons for election as directors or to introduce an item of business at a meeting of stockholders. These procedures provide, generally, that stockholders desiring to make nominations for directors, or to bring a proper subject of business before the meeting, must do so by a written notice timely received generally not later than September 28, 2015.

Nothing in this paragraph shall be deemed to require us to include in our proxy statement and proxy relating to an annual meeting any stockholder proposal that does not meet all of the requirements for inclusion established by the Securities and Exchange Commission in effect at the time such proposal is received.

**OTHER MATTERS**

The Board is not aware of any business to come before the Annual Meeting other than the matters described above in this proxy statement. However, if any matters should properly come before the Annual Meeting, it is intended that holders of the proxies will act in accordance with their best judgment.

The Audit Committee Report and the Report of the Compensation Committee included in this proxy statement shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that the Company specifically incorporates this information by reference. The Audit and Compensation Committee Reports shall not otherwise be deemed filed under such Acts.

**An additional copy of the Company's annual report on Form 10-K for the year ended September 30, 2014, will be furnished without charge upon written or telephonic request to Suzie T. Farley, Corporate Secretary, 200 Palmer Street, Stroudsburg, Pennsylvania, 18360 or call (570) 421-0531.**

Stroudsburg, Pennsylvania  
January 28, 2015

Suzie T. Farley  
Corporate Secretary

37

**Table of Contents**

**Admission Ticket**

**Electronic Voting Instructions**

**Available 24 hours a day, 7 days a week!**

Instead of mailing your proxy, you may choose one of the voting methods outlined below to vote your proxy.

VALIDATION DETAILS ARE LOCATED BELOW IN THE TITLE BAR.

**Proxies submitted by the Internet or telephone must be received by 11:59 p.m., Eastern Standard Time, on March 4, 2015.**

**Vote by Internet**

Go to [www.investorvote.com/ESSA](http://www.investorvote.com/ESSA)

Or scan the QR code with your smartphone

Follow the steps outlined on the secure website

Using a **black ink** pen, mark your votes with an **X** as shown in this example. Please do not write outside the designated areas.      x

**Vote by telephone**

Call toll free 1-800-652-VOTE (8683) within the USA, US territories & Canada on a touch tone telephone

Follow the instructions provided by the recorded message

q IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. q

**A Proposals** The Board of Directors recommends a vote FOR all the nominees listed and FOR Proposals 2 4.

Election of								
1. Directors:	<b>For</b>	<b>Withhold</b>		<b>For</b>	<b>Withhold</b>	<b>For</b>	<b>Withhold</b>	+
01 - Timothy S. Fallon	..	..	02 - Philip H. Hosbach, IV	..	..	03 - Robert C. Selig, Jr.	..	..
		<b>For Against Abstain</b>				<b>For Against Abstain</b>		
2. Ratification of the appointment of S.R.Snodgrass, P.C. as independent registered public accountants for the fiscal year ending September 30, 2015.	..	..	..	3. An advisory, non-binding resolution with respect to the executive compensation described in the Proxy Statement.	..	..	..	
4. To transact such other business as may properly come before the Annual Meeting, and any such adjournments or postponement thereof.	..	..	..					

**B Non-Voting Items**

<b>Change of Address</b>	Please print your new address below.	<b>Comments</b>	Please print your comments below.	<b>Meeting Attendance</b>	Mark the box to the right if you plan to attend the Annual Meeting.
--------------------------	--------------------------------------	-----------------	-----------------------------------	---------------------------	---

**C**

**Authorized Signatures This section must be completed for your vote to be counted. Date and Sign Below**

Please sign exactly as name(s) appears hereon. Joint owners should each sign. When signing as attorney, executor, administrator, corporate officer, trustee, guardian, or custodian, please give full title.

mm/dd/yyyy) Please print date below. Signature 1 Please keep signature within the box. Signature 2 Please keep signature within  
/

¢  
01Z2ME

1 U P X

+

**Table of Contents**

**2015 ESSA Bancorp, Inc. Annual Meeting Admission Ticket**

**2015 Annual Meeting of**

**ESSA Bancorp, Inc. Shareholders**

**Thursday, March 5, 2015, 11:00 a.m. EST Local Time**

**Stroudsmoor Country Inn**

**R.D.# 4, Stroudsmoor Road, Stroudsburg, PA 18360**

**Upon arrival, please present this admission ticket  
and photo identification at the registration desk.**

If you attend the meeting without the Annual Meeting Admission Ticket (see above), you may be asked to show proper identification such as:

A driver's license with a photograph issued by the state in which the bank is located.

U.S. passport or alien registration card.

State ID card with a photograph issued by the State in which the bank is located.

Travel from New York and New Jersey: Hudson River Crossings to Interstate Route 80. Cross Delaware River Toll Bridge and continue on Interstate 80 to Pennsylvania Exit #307 (Broad Street and PA Route 191). Turn left onto PA 191 South. Travel 1 mile and turn right onto Stroudsmoor Road. The inn is located at the end of the road.

Travel from Central Pennsylvania: Interstate 80 East to exit #307 (Park Avenue and Route 611). Turn right onto Route 611 South. Travel 0.5 miles and turn right onto PA Route 191 South. Turn right onto Stroudsmoor Road.

From Philadelphia: Interstate 476 (formerly the Northeast Extension of the Pennsylvania Turnpike) to the Allentown Exit. Travel on Route 22 East to Route 33 North. Follow signs for Stroudsburg and 80 East. Take Interstate 80 Exit #307 (Park Avenue and Route 611). Follow as noted above.

**Important notice regarding the Internet availability of proxy materials for the Annual Meeting of shareholders.**

**The Annual Meeting Material is available at: [www.essaproxy.com](http://www.essaproxy.com)**

**q IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. q**

**Proxy ESSA Bancorp, Inc.**

**Notice of 2015 Annual Meeting of Shareholders**

**200 Palmer Street, PO Box L, Stroudsburg, PA 18360**

**Proxy Solicited by Board of Directors for Annual Meeting March 5, 2015**

Each of the members of the Board of Directors, other than the nominees for director included in Proposal 1, or any of them, each with the power of substitution, are hereby authorized to represent and vote the shares of the undersigned, with all the powers which the undersigned would possess if personally present, at the Annual Meeting of Stockholders of ESSA Bancorp, Inc. to be held on March 5, 2015 or at any postponement or adjournment thereof.

**Shares represented by this proxy will be voted by the stockholder. If no such directions are indicated, the Proxies will have authority to vote FOR Proposal #1, FOR Proposal #2, FOR Proposal #3 and FOR Proposal #4.**

**In their discretion, the Proxies are authorized to vote upon such other business as may properly come before the meeting.**

(Items to be voted appear on reverse side.)