

TEAM INC  
Form 10-Q  
October 08, 2013  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
For the quarterly period ended August 31, 2013

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-08604

**TEAM, INC.**

(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State or Other Jurisdiction of

74-1765729  
(I.R.S. Employer

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**Incorporation or Organization)**

**Identification No.)**

**13131 Dairy Ashford, Suite 600, Sugar Land, Texas**  
**(Address of Principal Executive Offices)**

**77478**  
**(Zip Code)**

**(281) 331-6154**

**(Registrant's Telephone Number, Including Area Code)**

**None**

**(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

The Registrant had 20,622,041 shares of common stock, par value \$0.30, outstanding and 89,569 shares of treasury stock as of September 27, 2013.

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**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****TEAM, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands, except share and per share data)

	August 31, 2013 (unaudited)	May 31, 2013
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 33,672	\$ 34,201
Receivables, net of allowance of \$5,742 and \$5,438	167,015	172,108
Inventory	26,830	26,507
Deferred income taxes	3,313	5,321
Prepaid expenses and other current assets	8,412	8,781
Total current assets	239,242	246,918
Property, plant and equipment, net	76,724	74,939
Assets held for sale	5,207	5,207
Intangible assets, net of accumulated amortization of \$9,985 and \$9,039	30,910	25,950
Goodwill	108,977	103,466
Other assets, net	3,292	2,907
Deferred income taxes	1,038	816
Total assets	\$ 465,390	\$ 460,203
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 16,782	\$ 22,411
Other accrued liabilities	38,147	49,165
Income taxes payable	984	1,228
Deferred income taxes	129	
Total current liabilities	56,042	72,804
Deferred income taxes	16,828	17,166
Long-term debt	88,178	72,946
Other long-term liabilities	6,944	5,097
Total liabilities	167,992	168,013
Commitments and contingencies		
Equity:		
Preferred stock, 500,000 shares authorized, none issued		
Common stock, par value \$0.30 per share, 60,000,000 and 30,000,000 shares authorized; 20,611,041 and 20,587,808 shares issued	6,182	6,176
Additional paid-in capital	100,780	99,278
Retained earnings	188,995	184,485
Accumulated other comprehensive (loss) income	(2,548)	(1,789)

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Treasury stock at cost, 89,569 and 89,569 shares	(1,344)	(1,344)
Total Team shareholders equity	292,065	286,806
Non-controlling interest	5,333	5,384
Total equity	297,398	292,190
Total liabilities and equity	\$ 465,390	\$ 460,203

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents****TEAM, INC. AND SUBSIDIARIES****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME****(in thousands, except per share data)**

	<b>Three Months Ended August 31,</b>	
	<b>2013</b>	<b>2012</b>
Revenues	\$ 174,311	\$ 161,492
Operating expenses	125,314	111,956
Gross margin	48,997	49,536
Selling, general and administrative expenses	41,335	37,074
Earnings from unconsolidated affiliates	443	362
Operating income	8,105	12,824
Interest expense, net	608	599
Foreign currency loss	390	74
Earnings before income taxes	7,107	12,151
Less: Provision for income taxes	2,630	4,496
Net income	4,477	7,655
Less: (loss) income attributable to non-controlling interest	(33)	94
Net income available to Team shareholders	\$ 4,510	\$ 7,561
Net income per share: Basic	\$ 0.22	\$ 0.38
Net income per share: Diluted	\$ 0.21	\$ 0.36

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents****TEAM, INC. AND SUBSIDIARIES****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(in thousands)**

	<b>Three Months Ended August 31,</b>	
	<b>2013</b>	<b>2012</b>
Net income	\$ 4,477	\$ 7,655
Foreign currency translation adjustment	(929)	3,038
Foreign currency hedge	(362)	(112)
Tax provision attributable to other comprehensive income	514	(864)
<b>Total comprehensive income</b>	<b>3,700</b>	<b>9,717</b>
Less: Total comprehensive (loss) income attributable to non-controlling interest	(51)	111
<b>Total comprehensive income available to Team shareholders</b>	<b>\$ 3,751</b>	<b>\$ 9,606</b>

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents****TEAM, INC. AND SUBSIDIARIES****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in thousands)

	<b>Three Months Ended August 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 4,477	\$ 7,655
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Earnings from unconsolidated affiliates	(443)	(362)
Depreciation and amortization	5,383	4,573
Amortization of deferred loan costs	55	55
Foreign currency loss	390	74
Deferred income taxes	2,092	1,211
Gain on asset sales	(111)	
Non-cash compensation cost	870	883
<b>(Increase) decrease:</b>		
Receivables	4,966	2,233
Inventory	(334)	(937)
Prepaid expenses and other current assets	359	(23)
<b>Increase (decrease):</b>		
Accounts payable	(5,673)	(4,380)
Other accrued liabilities	(11,685)	(5,262)
Income taxes	(300)	905
<b>Net cash provided by operating activities</b>	<b>46</b>	<b>6,625</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(6,223)	(5,729)
Business acquisitions, net of cash acquired	(9,781)	(2,697)
Proceeds from sale of assets	148	
Increase in other assets, net		(70)
<b>Net cash used in investing activities</b>	<b>(15,856)</b>	<b>(8,496)</b>
<b>Cash flows from financing activities:</b>		
Net borrowings under revolving credit agreement	14,870	1,050
Corporate tax effect from share-based payment arrangements	(33)	436
Issuance of common stock from share-based payment arrangements	671	456
Payments related to withholding tax for share-based payment arrangements		(30)
<b>Net cash provided by financing activities</b>	<b>15,508</b>	<b>1,912</b>
Effect of exchange rate changes on cash	(227)	196
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(529)</b>	<b>237</b>
Cash and cash equivalents at beginning of period	34,201	22,477
<b>Cash and cash equivalents at end of period</b>	<b>\$ 33,672</b>	<b>\$ 22,714</b>

See accompanying notes to unaudited condensed consolidated financial statements.





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**TEAM, INC. AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED**

**FINANCIAL STATEMENTS**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES**

**Introduction.** Unless otherwise indicated, the terms Team, Inc., Team, the Company, we, our and us are used in this report to refer to Team, Inc., to one or more of our consolidated subsidiaries or to all of them taken as a whole. We are incorporated in the State of Delaware and our company website can be found at [www.teamindustrialservices.com](http://www.teamindustrialservices.com). Our corporate headquarters is located at 13131 Dairy Ashford, Suite 600, Sugar Land, Texas, 77478 and our telephone number is (281) 331-6154. Our stock is traded on the New York Stock Exchange ( NYSE ) under the symbol TISI and our fiscal year ends on May 31 of each calendar year.

We are a leading provider of specialty industrial services, including inspection and assessment, required in maintaining high temperature and high pressure piping systems and vessels that are utilized extensively in the refining, petrochemical, power, pipeline and other heavy industries. Through fiscal year 2013, we operated in only one segment the industrial services segment (see Note 14). Within the industrial services segment, we were organized as two divisions. Our TCM division provided the services of inspection and assessment and field heat treating. Our TMS division provided the mechanical services listed below.

Effective July 1, 2013, we implemented a reorganization of our business divisions to conduct operations in three segments: Inspection and Heat Treating Services ( IHT ) Group, Mechanical Services ( MS ) Group and Quest Integrity ( Quest ) Group. While our services have been realigned in three business groups, we believe our services broadly fall into three different classifications that have unique customer demand drivers: inspection and assessment services, turnaround services, and on-stream services.

Inspection and assessment services are offered in both the IHT Group and Quest Group. The IHT Group provides basic and advanced non-destructive testing services for the process, pipeline and power sectors, pipeline integrity management services, as well as associated engineering and assessment services. These services can be offered while facilities are running (on-stream), during facility turnarounds or during new construction and expansion activities. The Quest Group provides integrity and reliability management solutions for the process, pipeline and power sectors. These solutions encompass two broadly-defined disciplines: (1) highly specialized in-line inspection services for unpiggable process piping and pipelines using proprietary in-line inspection tools and analytical software; and (2) advanced condition assessment services through a multi-disciplined engineering team. We believe there is a general growth in market demand for inspection and assessment services as improved inspection technologies enable better information about asset reliability to be available to facility owners and operators.

Turnaround services are offered in both the IHT Group and in the MS Group. These services are project-related and demand is a function of the number and scope of scheduled and unscheduled facility turnarounds and as well as new industrial facility construction or expansion. Turnaround services include the field machining, technical bolting, field valve repair, heat exchanger repair, and isolation test plugging services that are part of the MS Group and the field heat treating services that are part of the IHT Group.

On-stream services are offered by the MS Group and represent the services offered while plants are operating and under pressure. These services include leak repair, fugitive emissions control and hot tapping. We believe demand for on-stream services is a function of the population of the existing infrastructure of operating industrial facilities.

We offer these services in over 125 locations throughout the world. Our industrial services are available 24 hours a day, 7 days a week, 365 days a year. We market our services to companies in a diverse array of heavy industries which include the petrochemical, refining, power, pipeline, steel, pulp and paper industries, as well as

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municipalities, shipbuilding, original equipment manufacturers ( OEMs ), distributors, and some of the world s largest engineering and construction firms. Our services are also provided across a broad geographic reach.

***Basis for presentation.*** These interim financial statements are unaudited, but in the opinion of our management, reflect all adjustments, consisting of normal recurring adjustments necessary for a fair presentation of results for such periods. The consolidated condensed balance sheet at May 31, 2013 is derived from the May 31, 2013 audited consolidated financial statements. The results of operations for any interim period are not necessarily indicative of results for the full year. These financial statements should be read in conjunction with the financial statements and notes thereto contained in our annual report on Form 10-K for the fiscal year ended May 31, 2013.

***Consolidation.*** The consolidated financial statements include the accounts of Team, Inc. and our majority-owned subsidiaries where we have control over operating and financial policies. Investments in affiliates in which we have the ability to exert significant influence over operating and financial policies, but where we do not control the operating and financial policies, are accounted for using the equity method. All material intercompany accounts and transactions have been eliminated in consolidation.

***Use of estimates.*** Our accounting policies conform to Generally Accepted Accounting Principles in the U.S. ( GAAP ). Our most significant accounting policies are described below. The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and judgments that affect our reported financial position and results of operations. We review significant estimates and judgments affecting our consolidated financial statements on a recurring basis and record the effect of any necessary adjustments prior to their publication. Estimates and judgments are based on information available at the time such estimates and judgments are made. Adjustments made with respect to the use of these estimates and judgments often relate to information not previously available. Uncertainties with respect to such estimates and judgments are inherent in the preparation of financial statements. Estimates and judgments are used in, among other things, (1) aspects of revenue recognition, (2) valuation of tangible and intangible assets and subsequent assessments for possible impairment, (3) the fair value of the non-controlling interest in subsidiaries that are not wholly-owned, (4) estimating various factors used to accrue liabilities for workers compensation, auto, medical and general liability, (5) establishing an allowance for uncollectible accounts receivable, (6) estimating the useful lives of our assets and (7) assessing future tax exposure and the realization of tax assets.

***Fair value of financial instruments.*** Our financial instruments consist primarily of cash, cash equivalents, accounts receivable, accounts payable and debt obligations. The carrying amount of cash, cash equivalents, trade accounts receivable and trade accounts payable are representative of their respective fair values due to the short-term maturity of these instruments. The fair value of our banking facility is representative of the carrying value based upon the variable terms and management s opinion that the current rates available to us with the same maturity and security structure are equivalent to that of the banking facility.

***Cash and cash equivalents.*** Cash and cash equivalents consist of all demand deposits and funds invested in highly liquid short-term investments with original maturities of three months or less.

***Inventory.*** Inventory is stated at the lower of cost (first-in, first-out method) or market. Inventory includes material, labor and certain fixed overhead costs.

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**Property, plant and equipment.** Property, plant and equipment are stated at cost less accumulated depreciation and amortization. Leasehold improvements are amortized over the shorter of their respective useful life or the lease term. Depreciation and amortization of assets are computed by the straight-line method over the following estimated useful lives of the assets:

Classification	Useful Life
Buildings	20-40 years
Leasehold improvements	2-15 years
Machinery and equipment	2-12 years
Furniture and fixtures	2-10 years
Computers and computer software	2-5 years
Automobiles	2-5 years

**Goodwill, intangible assets, and non-controlling interest.** Goodwill represents the excess of costs over fair value of assets of businesses acquired. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but are instead tested for impairment at least annually in accordance with the provisions of the Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) 350, *Intangibles Goodwill and Other* ( ASC 350 ). Intangible assets with estimated useful lives are amortized over their respective estimated useful lives to their estimated residual values and reviewed for impairment in accordance with ASC 350.

Effective July 1, 2013, we implemented a reorganization of our business divisions and now conduct operations in three segments: IHT Group, MS Group and Quest Group. Each operating segment has goodwill relating to past acquisitions and we will now assess goodwill for impairment at the operating segment level. Due to the changes in the underlying assumptions surrounding our goodwill testing, during the first quarter of fiscal year 2014, we performed a quantitative analysis of goodwill to test for impairment. The test for impairment is performed at the reporting unit level which is deemed to be at the operating segment level. The test was a two-step process that involved comparing the estimated fair value of each reporting unit to the reporting unit's carrying value, including goodwill. If the fair value of a reporting unit exceeded its carrying amount, the goodwill of the reporting unit was not considered impaired; therefore, the second step of the impairment test would not be deemed necessary. If the carrying amount of the reporting unit exceeded its fair value, we would then perform a second step to the goodwill impairment test to measure the amount of goodwill impairment loss to be recorded.

The fair value of the reporting units at July 1, 2013 were determined using a method based on discounted cash flow models with estimated cash flows based on internal forecasts of revenue and expenses over a four year period plus a terminal value period (the income approach). The income approach estimated fair value by discounting each reporting unit's estimated future cash flows using a discount rate that approximated our weighted-average cost of capital. The fair value derived from the income approach, in the aggregate, approximated our market capitalization. At July 1, 2013, our market capitalization exceeded the carrying value of our consolidated net assets by approximately \$500 million or 170%, and the fair value of each operating segment significantly exceeded their respective carrying amounts as of that date.

There was \$109.0 million and \$103.5 million of goodwill at August 31, 2013 and May 31, 2013, respectively. A summary of goodwill is as follows (in thousands):

	Three Months Ended			Total
	MS	IHT	Quest	
Balance at May 31, 2013	\$ 19,130	\$ 53,800	\$ 30,536	\$ 103,466
Acquisitions		5,827		5,827
Foreign currency adjustments	259	(318)	(257)	(316)
Balance at August 31, 2013	\$ 19,389	\$ 59,309	\$ 30,279	\$ 108,977

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**Income taxes.** We follow the guidance of the ASC 740, *Income Taxes* ( ASC 740 ), which requires that we use the asset and liability method of accounting for deferred income taxes and provide deferred income taxes for all significant temporary differences. As part of the process of preparing our consolidated financial statements, we are required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves estimating our actual current tax payable and related tax expense together with assessing temporary differences resulting from differing treatment of certain items, such as depreciation, for tax and accounting purposes. These differences can result in deferred tax assets and liabilities, which are included within our consolidated balance sheets. We must then assess the likelihood that our deferred tax assets will be recovered from future taxable income and, to the extent we believe that it is more likely than not (a likelihood of more than 50%) that some portion or all of the deferred tax assets will not be realized, we must establish a valuation allowance. We consider all available evidence to determine whether, based on the weight of the evidence, a valuation allowance is needed. Evidence used includes information about our current financial position and our results of operations for the current and preceding years, as well as all currently available information about future years, including our anticipated future performance, the reversal of deferred tax liabilities, share-based compensation and tax planning strategies.

**Workers' compensation, auto, medical and general liability accruals.** In accordance with ASC 450, *Contingencies* ( ASC 450 ), we record a loss contingency when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. We review our loss contingencies on an ongoing basis to ensure that we have appropriate reserves recorded on our balance sheet. These reserves are based on historical experience with claims incurred but not received, estimates and judgments made by management, applicable insurance coverage for litigation matters, and are adjusted as circumstances warrant. For workers' compensation, our self-insured retention is \$1.0 million and our automobile liability self-insured retention is currently \$500,000 per occurrence. For general liability claims we have an effective self-insured retention of \$3.0 million per occurrence. For medical claims, our self-insured retention is \$175,000 per individual claimant determined on an annual basis. For environmental liability claims, our self-insured retention is \$500,000 per occurrence. We maintain insurance for claims that exceed such self-retention limits. The insurance is subject to terms, conditions, limitations and exclusions that may not fully compensate us for all losses. Our estimates and judgments could change based on new information, changes in laws or regulations, changes in management's plans or intentions, or the outcome of legal proceedings, settlements or other factors. If different estimates and judgments were applied with respect to these matters, it is likely that reserves would be recorded for different amounts.

**Revenue recognition.** We determine our revenue recognition guidelines for our operations based on guidance provided in applicable accounting standards and positions adopted by the FASB or the Securities and Exchange Commission (the SEC ). Most of our projects are short-term in nature and we predominantly derive revenues by providing a variety of industrial services on a time and material basis. For all of these services our revenues are recognized when services are rendered or when product is shipped to the job site and risk of ownership passes to the customer. However, due to various contractual terms with our customers, at the end of any reporting period, there may be earned but unbilled revenue that is accrued to properly match revenues with related costs. At August 31, 2013 and May 31, 2013, the amount of earned but unbilled revenue included in accounts receivable was \$26.8 million and \$25.5 million, respectively.

**Allowance for doubtful accounts.** In the ordinary course of business, a percentage of our accounts receivable are not collected due to billing disputes, customer bankruptcies, dissatisfaction with the services we performed and other various reasons. We establish an allowance to account for those accounts receivable that will eventually be deemed uncollectible. The allowance for doubtful accounts is based on a combination of our historical experience and management's review of long outstanding accounts receivable.

**Concentration of credit risk.** No single customer accounts for more than 10% of consolidated revenues.

**Earnings per share.** Basic earnings per share is computed by dividing net income available to Team shareholders by the weighted-average number of shares of common stock outstanding during the year. Diluted

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earnings per share is computed by dividing net income available to Team shareholders, less income or loss for the period attributable to the non-controlling interest, by the sum of (1) the weighted-average number of shares of common stock, outstanding during the period, (2) the dilutive effect of the assumed exercise of share-based compensation using the treasury stock method and (3) the dilutive effect of the assumed conversion of our non-controlling interest to our common stock (see Note 2).

Amounts used in basic and diluted earnings per share, for the three months ended August 31, 2013 and 2012, are as follows (in thousands):

	<b>Three Months Ended</b>	
	<b>August 31,</b>	
	<b>2013</b>	<b>2012</b>
Weighted-average number of basic shares outstanding	20,503	19,874
Stock options, stock units and performance awards	699	775
Assumed conversion of non-controlling interest	197	217
 Total shares and dilutive securities	 21,399	 20,866

There were zero and 557,000 options to purchase shares of common stock outstanding during the three months ended August 31, 2013 and 2012, respectively, excluded from the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of common shares during the periods.

**Foreign currency.** For subsidiaries whose functional currency is not the U.S. Dollar, assets and liabilities are translated at period ending rates of exchange and revenues and expenses are translated at period average exchange rates. Translation adjustments for the asset and liability accounts are included as a separate component of accumulated other comprehensive income in shareholders' equity. Foreign currency transaction gains and losses are included in our statement of income. Effective December 1, 2009, we began to account for Venezuela as a highly-inflationary economy and the effect of all subsequent currency fluctuations between the Bolivar and the U.S. Dollar are recorded in our statement of income (see Note 16).

**Newly Adopted Accounting Principles**

**ASU 2011-04.** In May 2011, an update regarding fair value measurement was issued to conform the definition of fair value and common requirements for measurement of and disclosure about fair value under U.S. GAAP and International Financial Reporting Standards. The standard also clarifies the application of existing fair value measurement requirements and expands the disclosure requirements for fair value measurements that are estimated using significant unobservable Level 3 inputs. The standard update is effective for interim and annual periods beginning after December 15, 2011. The adoption of this standard did not have a material impact on our results of operations, financial position or cash flows.

**ASU 2011-05.** In June 2011, the FASB issued an update to existing guidance on the presentation of comprehensive income. This update requires the presentation of the components of net income and other comprehensive income either in a single continuous statement or in two separate but consecutive statements. In addition, companies are also required to present reclassification adjustments for items that are reclassified from other comprehensive income to net income on the face of the financial statements. In December 2011, the FASB issued an accounting update to defer the effective date for presentation of reclassification of items out of accumulated other comprehensive income to net income. These updates are effective for fiscal years and interim periods beginning after December 15, 2011 with early adoption permitted. This update was adopted by Team on June 1, 2012. The adoption of this pronouncement did not have a material effect on our results of operations, financial position or cash flows.

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**ASU 2011-11.** In December 2011, an update was issued related to new disclosures on offsetting assets and liabilities of financial and derivative instruments. The amendments require the disclosure of gross asset and liability amounts, amounts offset on the balance sheet and amounts subject to the offsetting requirements, but not offset on the balance sheet. This standard does not amend the existing guidance on when it is appropriate to offset. The standard update is effective for annual periods beginning after January 1, 2013. The adoption of this standard did not have a material impact on our results of operations, financial position or cash flows.

**ASU 2013-02.** In February 2013, an update regarding other comprehensive income was issued to require entities to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, it requires entities to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of other comprehensive income by the respective line items of net income but only if the amount reclassified is required under GAAP to be reclassified to net income in its entirety in the same reporting period. The update is effective for fiscal years beginning after December 15, 2012. This update was adopted by Team on June 1, 2013. The adoption of this update did not have a material impact on our results of operations, financial position or cash flows.

**2. ACQUISITIONS**

In July 2013, we purchased Global Ascent, Inc. ( Global Ascent ) a leading provider of industrial rope access services for \$10.8 million in cash plus additional consideration of up to a maximum of \$4.0 million based upon the future performance of Global Ascent over the next six years. Based upon the preliminary price allocation, we have recorded \$0.9 million in net working capital, \$0.1 million in fixed assets, \$5.8 million in goodwill, \$6.0 million in intangibles classified as customer relationships, and \$2.0 million in contingent consideration.

In August 2012, Team's subsidiary, Quest Integrity Group, LLC ( Quest Integrity ), acquired a specialty remote digital video inspection company based in New Zealand for approximately \$3.0 million in cash. Based upon the completed purchase price allocation, we have recorded \$0.7 million in fixed assets, \$1.1 million in intangible assets classified as customer relationships, \$0.3 million in intangible assets classified as non-compete agreements and \$0.9 million in goodwill. In September 2012, Team also acquired the common stock of TCI Services, Inc. ( TCI ) for approximately \$23.2 million, of which \$16.5 million was cash paid and \$6.7 million was deferred payments. TCI is a company based in Oklahoma specializing in the inspection and repair of above ground storage tanks. Based upon the completed purchase price allocation associated with the TCI acquisition, we recorded \$4.1 million in net working capital, \$2.6 million in fixed assets, \$6.7 million in intangible assets classified as customer relationships, \$1.1 million in intangible assets classified as trade name, \$8.6 million in goodwill, \$1.0 million in other current liabilities and \$5.7 million in other long-term liabilities. The \$1.0 million in other current liabilities and \$5.7 million in other long-term liabilities represent future consideration to be paid, of which \$1.9 million is an estimate of contingent payments to be made based upon the future performance criteria of TCI and the remainder is due in annual installments of \$1.0 million beginning in September 2013. The combined unaudited annual revenues for both acquired businesses are approximately \$24 million based upon their most recently completed fiscal years, and the total consideration for both was approximately \$26 million, subject to adjustments for working capital true-ups and the future performance of the businesses. As a result of the two business acquisitions, we expect to be able to deduct \$6.7 million of the goodwill recognized for tax purposes. Of the \$8.6 million of TCI goodwill, \$1.9 million is contingent consideration and will be considered deductible when paid.

On November 3, 2010, we purchased 95% of Quest Integrity, a privately held advanced inspection services and engineering assessment company. We expect to purchase the remaining 5% in fiscal year 2015 for a purchase consideration based upon the future financial performance of Quest Integrity as defined in the purchase agreement. Future consideration would be payable in our common stock for an aggregate value of no less than \$2.4 million, provided the aggregate value of the consideration does not exceed 20% of our outstanding common

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stock. Our valuation of the remaining 5% equity of Quest Integrity at the date of acquisition was \$4.9 million, which is reflected in the shareholders' equity section of the Consolidated Balance Sheet as Non-controlling interest.

Information regarding the change in carrying value of the non-controlling interest is set forth below (in thousands):

Fair value of non-controlling interest at November 3, 2010	\$ 4,917
Income attributable to non-controlling interest	441
Other comprehensive income attributable to non-controlling interest	(25)
Carrying value of non-controlling interest at August 31, 2013	\$ 5,333

**3. RECEIVABLES**

A summary of accounts receivable as of August 31, 2013 and May 31, 2013 is as follows (in thousands):

	August 31, 2013 (unaudited)	May 31, 2013
Trade accounts receivable	\$ 145,962	\$ 152,030
Unbilled revenues	26,795	25,516
Allowance for doubtful accounts	(5,742)	(5,438)
Total	\$ 167,015	\$ 172,108

**4. INVENTORY**

A summary of inventory as of August 31, 2013 and May 31, 2013 is as follows (in thousands):

	August 31, 2013 (unaudited)	May 31, 2013
Raw materials	\$ 3,361	\$ 3,460
Work in progress	841	845
Finished goods	22,628	22,202
Total	\$ 26,830	\$ 26,507

**5. PROPERTY, PLANT AND EQUIPMENT**

A summary of property, plant and equipment as of August 31, 2013 and May 31, 2013 is as follows (in thousands):

	August 31, 2013 (unaudited)	May 31, 2013
Land	\$ 3,092	\$ 3,108
Buildings and leasehold improvements	20,603	18,445
Machinery and equipment	141,102	137,439
Furniture and fixtures	4,668	4,469
Computers and computer software	9,146	8,871



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Automobiles	3,572	3,842
Construction in progress	3,499	3,816
Total	185,682	179,990
Accumulated depreciation and amortization	(108,958)	(105,051)
Property, plant, and equipment, net	\$ 76,724	\$ 74,939

**Table of Contents****6. ASSETS HELD FOR SALE**

Assets held for sale consists of \$5.2 million related to 50 acres of undeveloped land purchased in October 2007 on which we had previously planned to construct future facilities in Pearland, Texas. During the fourth quarter of fiscal year 2012, we decided not to proceed with construction of the future facilities at this location. The property is being actively marketed using the services of a broker.

**7. INTANGIBLE ASSETS**

A summary of intangible assets as of August 31, 2013 and May 31, 2013 is as follows (in thousands):

	August 31, 2013 (unaudited)			May 31, 2013		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Customer relationships	\$ 27,349	\$ (4,858)	\$ 22,491	\$ 21,418	\$ (4,168)	\$ 17,250
Non-compete agreements	3,676	(3,275)	401	3,701	(3,232)	469
Trade names	4,075	(487)	3,588	4,075	(424)	3,651
Technology	5,112	(1,299)	3,813	5,112	(1,166)	3,946
Licenses	683	(66)	617	683	(49)	634
Total	\$ 40,895	\$ (9,985)	\$ 30,910	\$ 34,989	\$ (9,039)	\$ 25,950

Amortization expense for the three months ended August 31, 2013 and 2012 was \$1.0 million and \$0.7 million, respectively.

**8. OTHER ACCRUED LIABILITIES**

A summary of other accrued liabilities as of August 31, 2013 and May 31, 2013 is as follows (in thousands):

	August 31, 2013 (unaudited)	May 31, 2013
Payroll and other compensation expenses	\$ 19,625	\$ 32,093
Insurance accruals	5,414	5,385
Property, sales and other non-income related taxes	2,194	2,385
Other	10,914	9,302
Total	\$ 38,147	\$ 49,165

**9. LONG-TERM DEBT, DERIVATIVES AND LETTERS OF CREDIT**

In fiscal year 2012, we renewed our banking credit facility ( Credit Facility ) with our banking syndicate. The Credit Facility has borrowing capacity of up to \$150 million in multiple currencies, is secured by virtually all of our domestic assets and a majority of the stock of our foreign subsidiaries and matures in July 2016. In connection with the renewal, we capitalized \$0.8 million of associated debt issuance costs which will be amortized over the life of the Credit Facility. The Credit Facility bears interest at LIBOR plus 1.75% and has commitment fees of 0.30% on unused borrowing capacity.

In order to secure our casualty insurance programs we are required to post letters of credit generally issued by a bank as collateral. A letter of credit commits the issuer to remit specified amounts to the holder, if the holder demonstrates that we failed to meet our obligations under the letter of credit. If this were to occur, we would be obligated to reimburse the issuer for any payments the issuer was required to remit to the holder of the letter of credit. We were contingently liable for outstanding stand-by letters of credit totaling \$13.7 million at August 31,



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2013 and \$13.1 million at May 31, 2013. Outstanding letters of credit reduce amounts available under our Credit Facility and are considered as having been funded for purposes of calculating our financial covenants under the Credit Facility.

ASC 815, *Derivatives and Hedging* ( ASC 815 ), established accounting and reporting standards requiring that derivative instruments be recorded at fair value and included in the balance sheet as assets or liabilities. The accounting for changes in the fair value of a derivative instrument depends on the intended use of the derivative and the resulting designation, which is established at the inception date of a derivative. Special accounting for derivatives qualifying as fair value hedges allows derivatives gains and losses to offset related results on the hedged item in the statement of income. For derivative instruments designated as cash flow hedges, changes in fair value, to the extent the hedge is effective, are recognized in other comprehensive income until the hedged item is recognized in earnings. Hedge effectiveness is measured at least quarterly based on the relative cumulative changes in fair value between the derivative contract and the hedged item over time. Credit risks related to derivatives include the possibility that the counter-party will not fulfill the terms of the contract. We considered counter-party credit risk to our derivative contracts when valuing our derivative instruments.

The amounts recognized in other comprehensive income, and reclassified into income, for the three months ended August 31, 2013 and 2012, are as follows (in thousands):

	Gain (Loss) Recognized in Other Comprehensive Income Three Months Ended August 31, (unaudited)		Gain (Loss) Reclassified from Other Comprehensive Income to Earnings Three Months Ended August 31, (unaudited)	
	2013	2012	2013	2012
Euro denominated long-term debt	\$ (362)	\$ (112)	\$	\$

Our borrowing of 12.3 million under the Credit Facility serves as an economic hedge of our net investment in our European operations as fluctuations in the fair value of the borrowing attributable to the U.S. Dollar/Euro spot rate will offset translation gains or losses attributable to our investment in our European operations. At August 31, 2013, the 12.3 million borrowing had a U.S. Dollar value of \$16.4 million.

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings. Any ineffectiveness related to our hedges was not material for any of the periods presented.

The following table presents the fair value totals and balance sheet classification for derivatives designated as hedges under ASC 815 (in thousands):

	August 31, 2013 (unaudited)			May 31, 2013		
	Classification	Balance Sheet Location	Fair Value	Classification	Balance Sheet Location	Fair Value
Euro denominated long-term debt	Liability	Long-term debt	\$ 1,642	Liability	Long-term debt	\$ 2,004

**Table of Contents****10. FAIR VALUE MEASUREMENTS**

Effective June 1, 2008, we adopted the provisions of ASC 820, *Fair Value Measurements and Disclosures* ( ASC 820 ), which among other things, requires enhanced disclosures about assets and liabilities carried at fair value.

As defined in ASC 820, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We utilize market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable. We primarily apply the market approach for recurring fair value measurements and endeavor to utilize the best information available. Accordingly, we utilize valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The use of unobservable inputs is intended to allow for fair value determinations in situations in which there is little, if any, market activity for the asset or liability at the measurement date. We are able to classify fair value balances based on the observability of those inputs. ASC 820 establishes a fair value hierarchy such that Level 1 measurements include unadjusted quoted market prices for identical assets or liabilities in an active market, Level 2 measurements include quoted market prices for identical assets or liabilities in an active market which have been adjusted for items such as effects of restrictions for transferability and those that are not quoted but are observable through corroboration with observable market data, including quoted market prices for similar assets, and Level 3 measurements include those that are unobservable and of a highly subjective measure.

The following table sets forth, by level within the fair value hierarchy, our financial assets and liabilities that are accounted for at fair value on a recurring basis as of August 31, 2013. As required by ASC 820, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement (in thousands):

	August 31, 2013 (unaudited)			
	Quoted Prices in Active Markets for Identical Items (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<b>Liabilities:</b>				
Euro denominated long-term debt	\$	\$ 1,642	\$	\$ 1,642

**11. SHARE-BASED COMPENSATION**

We have adopted stock incentive plans and other arrangements pursuant to which our Board of Directors (the Board ) may grant stock options, restricted stock, stock units, stock appreciation rights, common stock or performance awards to officers, directors and key employees. At August 31, 2013, there were approximately 1.4 million stock options, restricted stock units and performance awards outstanding to officers, directors and key employees. The exercise price, terms and other conditions applicable to each form of share-based compensation under our plans is generally determined by the Compensation Committee of our Board at the time of grant and may vary.

Our share-based payments consist primarily of stock options, stock units, common stock and performance awards. The governance of our share-based compensation does not directly limit the number of future awards. However, the total number of shares ultimately issued may not exceed the total number of shares cumulatively authorized, which is 7,120,000 at August 31, 2013. Shares issued in connection with our share-based compensation are issued out of authorized but unissued common stock. Compensation expense related to share-based compensation totaled \$0.9 million for both the three months ended August 31, 2013 and 2012. The

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tax benefit related to share-based compensation was \$0.0 million and \$0.4 million for the three months ended August 31, 2013 and 2012, respectively. At August 31, 2013, \$7.0 million of unrecognized compensation expense related to share-based compensation is expected to be recognized over a remaining weighted-average period of 2.6 years.

We determine the fair value of each stock option at the grant date using a Black-Scholes model and recognize the resulting expense of our stock option awards over the period during which an employee is required to provide services in exchange for the awards, usually the vesting period. There was no compensation expense related to stock options for the three months ended August 31, 2013 and 2012. Our options typically vest in equal annual installments over a four year service period. Expense related to an option grant is recognized on a straight line basis over the specified vesting period for those options. Stock options generally have a ten year term. Transactions involving our stock options during the three months ended August 31, 2013 and 2012 are summarized below:

	Three Months Ended August 31, 2013 (unaudited)		Three Months Ended August 31, 2012 (unaudited)	
	No. of Options (in thousands)	Weighted Average Exercise Price	No. of Options (in thousands)	Weighted Average Exercise Price
Shares under option, beginning of period	1,052	\$ 20.24	1,562	\$ 18.95
Changes during the period:				
Granted		\$		\$
Exercised	(23)	\$ 29.92	(57)	\$ 8.00
Cancelled		\$		\$
Expired		\$		\$
Shares under option, end of period	1,029	\$ 20.03	1,505	\$ 19.36
Exercisable at end of period	1,029	\$ 20.03	1,505	\$ 19.36

Options exercisable at August 31, 2013 had a weighted-average remaining contractual life of 3.1 years. For total options outstanding at August 31, 2013, the range of exercise prices and remaining contractual lives are as follows:

Range of Prices	No. of Options (in thousands)	Weighted Average Exercise Price	Weighted Average Remaining Life (in years)
\$6.42 to \$9.62	121	\$ 8.93	1.7
\$9.63 to \$12.82	157	\$ 11.10	2.4
\$12.83 to \$16.03	308	\$ 14.56	2.8
\$16.04 to \$32.05	443	\$ 30.04	4.1
	1,029	\$ 20.03	3.1

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Performance awards are settled with common stock upon vesting unless it is not legally feasible to issue shares, in which case the value of the award is settled in cash. We determine the fair value of each performance award based on the market price on the date of grant. Performance awards granted to our Chairman of our Board vest over the longer of four years or the achievement of performance goals based upon our future results of operations. Compensation expense related to performance awards totaled \$0.1 million for the three months ended August 31, 2013 and 2012. Transactions involving our performance awards during the three months ended August 31, 2013 and 2012 are summarized below:

	Three Months Ended August 31, 2013 (unaudited)		Three Months Ended August 31, 2012 (unaudited)	
	No. of Performance Awards (in thousands)	Weighted Average Fair Value	No. of Performance Awards (in thousands)	Weighted Average Fair Value
Performance awards, beginning of period	57	\$ 25.45	64	\$ 21.86
Changes during the period:				
Granted		\$		\$
Vested and settled		\$		\$
Cancelled		\$		\$
Performance awards, end of period	57	\$ 25.45	64	\$ 21.86

Stock units are settled with common stock upon vesting unless it is not legally feasible to issue shares, in which case the value of the award is settled in cash. We determine the fair value of each stock unit based on the market price on the date of grant. Stock units generally vest in annual installments over four years and the expense associated with the units is recognized over the same vesting period. We also grant common stock to our directors which typically vest immediately. Compensation expense related to stock units and director stock grants totaled \$0.7 million for the three months ended August 31, 2013 and 2012. Transactions involving our stock units and director stock grants during the three months ended August 31, 2013 and 2012 are summarized below:

	Three Months Ended August 31, 2013 (unaudited)		Three Months Ended August 31, 2012 (unaudited)	
	No. of Stock Units (in thousands)	Weighted Average Fair Value	No. of Stock Units (in thousands)	Weighted Average Fair Value
Stock and stock units, beginning of period	329	\$ 26.07	342	\$ 21.73
Changes during the period:				
Granted	7	\$ 38.88		
Vested and settled			(3)	\$ 21.32
Cancelled	(7)	\$ 25.50	(6)	\$ 21.25
Stock and stock units, end of period	329	\$ 26.36	333	\$ 21.74

**Table of Contents****12. OTHER COMPREHENSIVE INCOME**

A summary of changes in other comprehensive income included within shareholders' equity is as follows (in thousands):

	Three Months Ended August 31, 2013 (unaudited)				Three Months Ended August 31, 2012 (unaudited)			
	Foreign Currency Translation Adjustments	Foreign Currency Hedge	Tax Provision	Total	Foreign Currency Translation Adjustments	Foreign Currency Hedge	Tax Provision	Total
Balance, beginning of period	\$ (3,532)	\$ 2,004	\$ (261)	\$ (1,789)	\$ (4,593)	\$ 2,678	\$ (672)	\$ (2,587)
Other comprehensive income before tax	(929)	(362)	514	(777)	3,038	(112)	(864)	2,062
Non-controlling interest	18			18	(17)			(17)
Balance, end of period	\$ (4,443)	\$ 1,642	\$ 253	\$ (2,548)	\$ (1,572)	\$ 2,566	\$ (1,536)	\$ (542)

The following table represents the related tax effects allocated to each component of other comprehensive income (in thousands):

	Three Months Ended August 31, 2013 (unaudited)			Three Months Ended August 31, 2012 (unaudited)		
	Gross Amount	Tax Effect	Net Amount	Gross Amount	Tax Effect	Net Amount
Foreign currency translation adjustments	\$ (929)	\$ 376	\$ (553)	\$ 3,038	\$ (908)	\$ 2,130
Foreign currency hedge	(362)	138	(224)	(112)	44	(68)
Total	\$ (1,291)	\$ 514	\$ (777)	\$ 2,926	\$ (864)	\$ 2,062

**13. COMMITMENTS AND CONTINGENCIES**

*Con Ed Matter* We have, from time to time, provided temporary leak repair services for the steam operations of Consolidated Edison Company of New York (Con Ed) located in New York City. In July 2007, a Con Ed steam main located in midtown Manhattan ruptured causing one death and other injuries and property damage. As of August 31, 2013, one hundred and six lawsuits have been filed against Con Ed, the City of New York and Team in the Supreme Courts of New York located in Kings, New York and Bronx County, alleging that our temporary leak repair services may have contributed to the cause of the rupture. The lawsuits seek generally unspecified compensatory damages for personal injury, property damage and business interruption. Additionally, on March 31, 2008, we received a letter from Con Ed alleging that our contract with Con Ed requires us to indemnify and defend Con Ed for additional claims filed against Con Ed as a result of the rupture. Con Ed filed an action to join Team and the City of New York as defendants in all lawsuits filed against Con Ed that did not include Team and the City of New York as direct defendants. We are vigorously defending the lawsuits and Con Ed's claim for indemnification. We are unable to estimate the amount of liability to us, if any, associated with these lawsuits and the claim for indemnification. We maintain insurance coverage, subject to a deductible limit of \$250,000, which we believe should cover these claims. We have not accrued any liability in excess of the deductible limit for the lawsuits. We do not believe the ultimate outcome of these matters will have a material adverse effect on our financial position, results of operations or cash flows.

We are involved in various other lawsuits and are subject to various claims and proceedings encountered in the normal conduct of business. In our opinion, any uninsured losses that might arise from these lawsuits and proceedings will not have a materially adverse effect on our consolidated financial statements.





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ASC 280, *Segment Reporting* (ASC 280), requires we disclose certain information about our operating segments where operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Through July 1, 2013, we operated in only one segment the industrial services segment. Within the industrial services segment, we were organized as two divisions. Our TCM division provided the services of inspection and assessment and field heat treating. Our TMS division provided the services of leak repair, fugitive emissions control, hot tapping, field machining, technical bolting and field valve repair.

Effective July 1, 2013, we implemented a reorganization of our business divisions to conduct operations in three segments: IHT Group, MS Group and Quest Group. All three operating segments operate under a business segment manager who will report directly to Team's Chief Executive Officer who operates as the chief operating decision maker. Segment data for our three operating segments are as follows (in thousands):

	Three Months Ended August 31, 2013 (unaudited)	Three Months Ended August 31, 2012
<b>Revenues:</b>		
IHT	\$ 95,833	\$ 82,210
MS	65,769	65,327
Quest	12,709	13,955
Corporate and shared support services		
	\$ 174,311	\$ 161,492
<b>Operating income:</b>		
IHT	\$ 10,183	\$ 9,659
MS	6,801	7,244
Quest	(696)	3,021
Corporate and shared support services	(8,183)	(7,100)
	\$ 8,105	\$ 12,824
<b>Capital expenditures:</b>		
IHT	\$ 1,845	\$ 2,271
MS	1,647	2,787
Quest	1,956	525
Corporate and shared support services	775	146
	\$ 6,223	\$ 5,729
<b>Depreciation and amortization:</b>		
IHT	\$ 2,082	\$ 1,748

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MS	1,778	1,709
Quest	1,325	980
Corporate and shared support services	198	136
	\$ 5,383	\$ 4,573

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Separate measures of Team's assets by operating segment are not produced or utilized by management to evaluate segment performance.

Revenues and total assets in the United States and other countries are as follows (in thousands):

	<b>Three Months Ended August 31, 2013 (unaudited)</b>	<b>Three Months Ended August 31, 2012 (unaudited)</b>
<b>Revenues:</b>		
United States	\$ 123,805	\$ 113,054
Canada	32,928	35,086
Europe	8,433	6,700
Other foreign countries	9,145	6,652
<b>Total</b>	<b>\$ 174,311</b>	<b>\$ 161,492</b>

	<b>August 31, 2013 (unaudited)</b>	<b>May 31, 2013 (unaudited)</b>
<b>Total assets:</b>		
United States	\$ 341,761	\$ 334,579
Canada	64,844	68,164
Europe	36,268	35,734
Other foreign countries	22,517	21,726
<b>Total</b>	<b>\$ 465,390</b>	<b>\$ 460,203</b>

**15. UNCONSOLIDATED SUBSIDIARIES**

Our earnings from unconsolidated affiliates consists entirely of our joint venture (50% ownership) formed in May 2008, to perform non-destructive testing and inspection services in Alaska. The joint venture is an integral part of our operations in Alaska. Our investment in the net assets of the joint venture, accounted for using the equity method of accounting, was \$2.2 million at August 31, 2013 and \$1.8 million at May 31, 2013. Revenues from the joint venture not reflected in our consolidated revenues were \$4.0 million and \$4.5 million for the three months ended August 31, 2013 and 2012.

**16. VENEZUELA'S HIGHLY INFLATIONARY ECONOMY**

We operate a small service location in Punta Fijo, Venezuela, whose annual revenues have historically been less than one percent of our consolidated revenues for all periods presented. Because of the uncertain political environment in Venezuela, starting in the third quarter of fiscal year 2010, we began to account for Venezuelan operations pursuant to accounting guidance for hyperinflationary economies. Following the designation of the Venezuelan economy as hyperinflationary, we ceased taking the effects of currency fluctuations to accumulated other comprehensive income and began reflecting all effects as a component of other income in our statement of operations. Prior to February 2013, we were using the Venezuelan central bank's official published rate (5.30 Bolivars per U.S. Dollar) to translate Venezuelan assets into U.S. Dollars as no other legal rate was readily available. In February 2013, the Venezuelan government announced a devaluation in its currency and created a new official exchange rate of 6.30 Bolivars per U.S. Dollar. As a result of the currency devaluation, we recognized a \$0.6 million pre-tax foreign currency loss during the third quarter of fiscal year 2013. Management is closely monitoring currency valuation developments in Venezuela. If further devaluations occur in fiscal year 2014, we will incur further impairments of our investment in Venezuela. Due to the uncertain economic and political environment in Venezuela, it is very difficult to repatriate cash flows of these operations. At August 31, 2013, our Venezuelan subsidiary had \$2.9 million of net assets, consisting primarily of Bolivar denominated cash equal to \$1.7 million.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Overview**

The following discussion should be read in conjunction with the unaudited condensed consolidated financial statements and the notes thereto included in Item 1 of this report, and the consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations, including Critical Accounting Policies, included in our Annual Report on Form 10-K for the year ended May 31, 2013.

We based our forward-looking statements on our reasonable beliefs and assumptions, and our current expectations, estimates and projections about ourselves and our industry. We caution that these statements are not guarantees of future performance and involve risks, uncertainties and assumptions that we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. We wish to ensure that such statements are accompanied by meaningful cautionary statements, so as to obtain the protections of the safe harbor established in the Private Securities Litigation Reform Act of 1995. New risk factors emerge from time to time and it is not possible for us to predict all such risk factors, nor can we assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, forward-looking statements cannot be relied upon as a guarantee of future results and involve a number of risks and uncertainties that could cause actual results to differ materially from those projected in the statements, including, but not limited to the statements under Risk Factors. We undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Differences between actual results and any future performance suggested in these forward-looking statements could result from a variety of factors, including those listed beginning on page 7 of our Annual Report on Form 10-K for the year ended May 31, 2013.

**General Description of Business**

We are a leading provider of specialty industrial services, including inspection and assessment, required in maintaining high temperature and high pressure piping systems and vessels that are utilized extensively in the refining, petrochemical, power, pipeline and other heavy industries. Through fiscal year 2013, we operated in only one segment—the industrial services segment (see Note 14). Within the industrial services segment, we were organized as two divisions. Our TCM division provided the services of inspection and assessment and field heat treating. Our TMS division provided the mechanical services listed below.

Effective July 1, 2013, we implemented a reorganization of our business divisions to conduct operations in three segments: IHT Group, MS Group and Quest Group. While our services have been realigned in three business groups, we believe our services broadly fall into three different classifications that have unique customer demand drivers: inspection and assessment services, turnaround services, and on-stream services.

Inspection and assessment services are offered in both the IHT Group and Quest Group. The IHT Group provides basic and advanced non-destructive testing services for the process, pipeline and power sectors, pipeline integrity management services, as well as associated engineering and assessment services. These services can be offered while facilities are running (on-stream) or during facility turnarounds or during new construction or expansion activities. The Quest Group provides integrity and reliability management solutions for the process, pipeline and power sectors. These solutions encompass two broadly-defined disciplines: (1) highly specialized in-line inspection services for unpiggable process piping and pipelines using proprietary in-line inspection tools and analytical software; and (2) advanced condition assessment services through a multi-disciplined engineering team. We believe there is a general growth in market demand for inspection and assessment services as improved inspection technologies enable better information about asset reliability to be available to facility owners and operators.

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Turnaround services are offered in both the IHT Group and in the MS Group. These services represent project-related services and demand is a function of the number and scope of scheduled and unscheduled facility turnarounds and as well as new industrial facility construction or expansion. Turnaround services includes the field machining, technical bolting, field valve repair, heat exchanger repair, and isolation test plugging services that are part of the MS Group and the Field Heat Treating services that are part of the IHT Group.

On-stream services are offered by the MS Group and represent the services offered while plants are operating and under pressure. These services include leak repair, fugitive emissions control and hot tapping. We believe demand for on-stream services is derived from of the population of the existing infrastructure of operating industrial facilities.

We offer these services in over 125 locations throughout the world. Our industrial services are available 24 hours a day, 7 days a week, 365 days a year. We market our services to companies in a diverse array of heavy industries which include the petrochemical, refining, power, pipeline, steel, pulp and paper industries, as well as municipalities, shipbuilding, OEMs, distributors, and some of the world's largest engineering and construction firms. Our services are also provided across a broad geographic reach.

**Table of Contents****Three Months Ended August 31, 2013 Compared to Three Months Ended August 31, 2012**

The following table sets forth the components of revenue and operating income from our operations for the quarters ending August 31, 2013 and 2012:

	Three months ended August 31,		Increase (decrease)	
	2013	2012	\$	%
<b>Revenues by business segment:</b>				
IHT	\$ 95,833	\$ 82,210	\$ 13,623	17%
MS	65,769	65,327	442	1%
Quest	12,709	13,955	(1,246)	(9)%
	\$ 174,311	\$ 161,492	\$ 12,819	8%
<b>Revenues by Service Type:</b>				
Inspection and assessment	\$ 88,585	\$ 78,042	\$ 10,543	14%
Turnaround	45,642	49,262	(3,620)	(7)%
On-stream services	40,084	34,188	5,896	17%
	\$ 174,311	\$ 161,492	\$ 12,819	8%
<b>Operating income:</b>				
IHT	\$ 10,183	\$ 9,659	\$ 524	5%
MS	6,801	7,244	(443)	(6)%
Quest	(696)	3,021	(3,717)	(123)%
Corporate and shared support	(8,183)	(7,100)	(1,083)	15%
	\$ 8,105	\$ 12,824	\$ (4,719)	(37)%
Operating income % of revenues	5%	8%		

**Revenues.** Overall revenues were up 8% in the three months ended August 31, 2013 compared to the prior year quarter. About \$6 million of this increase was associated with businesses acquisitions (all in IHT). Revenue growth in the quarter was negatively impacted by a deferral of projects in Quest and declining project revenues in Canada in the MS segment.

**Operating Income.** Our operating income for the quarter was down \$4.7 million compared to the prior year quarter, nearly all attributable to Quest, reflecting the deferral of some projects and due to increased operating costs associated with the expansion of the field service network to meet growth expectations and increased development spending on next generation tooling. We currently anticipate that several significant Quest projects originally expected to be performed in the first quarter will now take place in the second or third quarter. We expect Quest's business growth trajectory and profitability to remain strong in the current fiscal year and that, by the end of the year, it will report 20% growth in revenues and operating profits versus fiscal 2013.

Operating income as a percentage of revenues was also impacted by a decline in gross margin percent in both IHT and MS due to a) wage cost escalations in advance of our ability to fully pass those costs to our customers in the form of rate increases and b) due to significant declines in large project work in a few regions, resulting in a temporary imbalance in our resources with current activity levels.

Corporate and shared support costs in the current quarter include \$0.7 million of severance associated with the realignment into three business segments announced in June 2013.

**Foreign currency loss.** There were \$0.4 million currency transaction losses for the three months ended August 31, 2013 primarily related to fluctuations between the Canadian Dollar and U.S. Dollar and the





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Australian Dollar and the U.S. Dollar. Foreign currency transaction losses were \$0.1 million for the three months ended August 31, 2012.

**Liquidity and Capital Resources**

Financing for our operations consists primarily of vendor financing and leasing arrangements, our Credit Facility and cash flows attributable to our operations, which we believe are sufficient to fund our business needs. In July 2011, we renewed our Credit Facility with our banking syndicate. The Credit Facility has borrowing capacity of up to \$150 million in multiple currencies, bears interest based on a variable Eurodollar rate option (LIBOR plus 1.75% margin at August 31, 2013) with the margin based on financial covenants set forth in the Credit Facility, and matures in July 2016. In connection with the renewal of the Credit Facility, we capitalized \$0.8 million of associated debt issuance costs which are being amortized over the life of the Credit Facility. At August 31, 2013, we had \$33.7 million of cash on hand and approximately \$48 million of available borrowing capacity through our Credit Facility. Our Credit Facility does not mature until July 2016 and there are no mandatory payments before the maturity date. At that time, we expect to be able to renew the facility based upon our long-term relationships with each member bank of our Credit Facility and the relatively low credit leverage defined as our debt to EBITDA ratio.

On October 1, 2013, our Board approved an initial \$25 million stock repurchase plan, superseding and replacing our previous stock repurchase plan. Concurrently, our Credit Facility was amended to exclude the first \$25 million of stock repurchases from the definition of fixed charges for purposes of calculating the fixed charge coverage ratio under the Credit Facility. We have initiated the stock repurchases on the open market and expect to continue our stock repurchases, subject to regulatory limitations.

**Restrictions on cash.** Included in our cash and cash equivalents at August 31, 2013, is \$1.7 million of cash in Venezuela and \$16.1 million of cash in foreign subsidiaries (located primarily in Europe and Canada) where earnings are considered by the Company to be permanently reinvested. In the event that some or all of this cash were to be repatriated, we would be required to accrue and pay additional taxes. While not legally restricted from repatriating this cash, we consider all undistributed earnings of these foreign subsidiaries to be indefinitely reinvested and access to cash to be limited. Similarly, the uncertain economic and political environment in Venezuela makes it very difficult to repatriate the cash of our Venezuelan subsidiary. Due to the official devaluation of the Venezuelan currency, the Bolivar, in February 2013 we recorded a devaluation loss of \$0.6 million during the year ended May 31, 2013. Management is closely monitoring currency valuation developments in Venezuela. If further devaluations occur in fiscal year 2014, we will incur further impairments of our investment in Venezuela.

**Cash flows attributable to our operating activities.** For the three months ended August 31, 2013, net cash provided by operating activities was \$0.0 million. Net income of \$4.5 million, depreciation and amortization of \$5.4 million, deferred taxes of \$2.1 million, and non-cash compensation cost of \$0.9 million were offset by a \$12.7 million increase in working capital.

**Cash flows attributable to our investing activities.** For the three months ended August 31, 2013, net cash used in investing activities was \$15.9 million, consisting primarily of \$6.2 million of capital expenditures and \$9.8 million for business acquisitions. Capital expenditures can vary depending upon specific customer needs that may arise unexpectedly.

**Cash flows attributable to our financing activities.** For the three months ended August 31, 2013, net cash provided by financing activities was \$15.5 million consisting primarily of \$14.9 million of net borrowings related to our Credit Facility.

**Effect of exchange rate changes on cash.** For the three months ended August 31, 2013, the effect of exchange rate changes on cash was a negative \$0.2 million. We have significant operations in Europe and

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Canada, as well as operations in Venezuela which is considered a hyperinflationary economy. The impact of foreign currency exchange rates on cash in the current year is primarily attributable to changes in U.S. Dollar exchange rates with Canada and Europe.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We have operations in foreign countries with a functional currency that is not the U.S. Dollar. We are exposed to market risk, primarily related to foreign currency fluctuations related to these operations. A significant part of these assets relate to our operations in Europe and Canada. During the three months ended August 31, 2013, the exchange rate with the Euro increased from \$1.30 per Euro to \$1.33 per Euro, an increase of 2%. During the same period, the exchange rate with the Canadian Dollar decreased from \$.97 per Canadian Dollar to \$.95 per Canadian Dollar, a decrease of 2%. For foreign subsidiaries with a functional currency that is not the U.S. Dollar, such as our operations in Europe and Canada, assets and liabilities are translated at period ending rates of exchange. Translation adjustments for the assets and liability accounts are included as a separate component of accumulated other comprehensive income in shareholders' equity. Foreign currency translation losses in other comprehensive income were \$0.9 million for the three months ended August 31, 2013.

We carry Euro based debt to serve as a hedge of our net investment in our European operations as fluctuations in the fair value of the borrowing attributable to the U.S. Dollar/Euro spot rate will offset translation gains or losses attributable to our investment in our European operations. We are exposed to market risk, primarily related to foreign currency fluctuations related to the unhedged portion of our investment in our European operations.

At August 31, 2013, our Venezuelan subsidiary had \$2.9 million of net assets denominated in Venezuelan Bolivars and translated into U.S. Dollars. We account for Venezuelan operations pursuant to accounting guidance for hyperinflationary economies. Following the designation of the Venezuelan economy as hyperinflationary, we ceased recording the effects of currency fluctuations to accumulated other comprehensive income and began reflecting all effects as a component of other income in our statement of operations. We use the Venezuelan central bank's official published rate (6.30 Bolivars per U.S. Dollar) to translate Venezuelan assets into U.S. Dollars as no other legal rate is readily available. A 10% change in the exchange rate used to value the net assets of our Venezuelan subsidiary would have an effect on pretax earnings of \$0.3 million. As discussed above, there was an official devaluation of the Venezuelan currency, the Bolivar, in February 2013 which resulted in the recognition of a devaluation loss of \$0.6 million during the year ended May 31, 2013. Management is closely monitoring currency valuation developments in Venezuela. If further devaluations occur in fiscal year 2014, we will incur further impairments of our investment in Venezuela.

We hold certain floating-rate obligations. We are exposed to market risk primarily related to potential increases in interest rates related to our debt.

**ITEM 4. CONTROLS AND PROCEDURES**

***Limitations on effectiveness of control.*** Our management, including the principal executive and financial officer, does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well designed or operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. The design of our control system reflects the fact that there are resource constraints and the benefits of such controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control failures and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts, by collusion of two or more people, or by management override of the controls. The design of any system of controls is also based in part on certain assumptions about the likelihood of

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future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of management's assessments of the current effectiveness of our disclosure controls and procedures and its internal control over financial reporting are subject to risks. However, our disclosure controls and procedures are designed to provide reasonable assurance that the objectives of our control system are met.

***Evaluation of disclosure controls and procedures.*** As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of our management, including our Chief Executive Officer ( CEO ) and our Chief Financial Officer ( CFO ), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended ( Exchange Act )). This evaluation included consideration of the various processes carried out under the direction of our disclosure committee in an effort to ensure that information required to be disclosed in our SEC reports is recorded, processed, summarized and reported within the time periods specified by the SEC. This evaluation also considered the work completed relating to our compliance with Section 404 of the Sarbanes-Oxley Act of 2002.

Based on this evaluation, our CEO and CFO concluded that, as of August 31, 2013, our disclosure controls and procedures were operating effectively to ensure that the information required to be disclosed in our SEC reports is recorded, processed, summarized and reported within the requisite time periods and that such information is accumulated and communicated to management, including our CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure.

***Changes in internal control over financial reporting.*** There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that have materially affected or are reasonably likely to materially affect our internal control over financial reporting during the first quarter of our fiscal year ending May 31, 2014.

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**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

*Con Ed Matter* We have, from time to time, provided temporary leak repair services for the steam operations of Consolidated Edison Company of New York ( Con Ed ) located in New York City. In July 2007, a Con Ed steam main located in midtown Manhattan ruptured causing one death and other injuries and property damage. As of August 31, 2013, one hundred and six lawsuits have been filed against Con Ed, the City of New York and Team in the Supreme Courts of New York located in Kings, New York and Bronx County, alleging that our temporary leak repair services may have contributed to the cause of the rupture. The lawsuits seek generally unspecified compensatory damages for personal injury, property damage and business interruption. Additionally, on March 31, 2008, we received a letter from Con Ed alleging that our contract with Con Ed requires us to indemnify and defend Con Ed for additional claims filed against Con Ed as a result of the rupture. Con Ed filed an action to join Team and the City of New York as defendants in all lawsuits filed against Con Ed that did not include Team and the City of New York as direct defendants. We are vigorously defending the lawsuits and Con Ed s claim for indemnification. We are unable to estimate the amount of liability to us, if any, associated with these lawsuits and the claim for indemnification. We maintain insurance coverage, subject to a deductible limit of \$250,000, which we believe should cover these claims. We have not accrued any liability in excess of the deductible limit for the lawsuits. We do not believe the ultimate outcome of these matters will have a material adverse effect on our financial position, results of operations or cash flows.

We are involved in various other lawsuits and are subject to various claims and proceedings encountered in the normal conduct of business. In our opinion, any uninsured losses that might arise from these lawsuits and proceedings will not have a materially adverse effect on our consolidated financial statements.

**ITEM 1A. RISK FACTORS**

See page 7 of our Annual Report on Form 10-K for the year ended May 31, 2013 for a detailed discussion of our risk factors.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

On October 1, 2013, our Board approved an initial \$25 million stock repurchase plan, superseding and replacing our previous stock repurchase plan. Concurrently, our Credit Facility was amended to exclude the first \$25 million of stock repurchases from the definition of fixed charges for purposes of calculating the fixed charge coverage ratio under the Credit Facility. We have initiated the stock repurchases on the open market and expect to continue our stock repurchases, subject to regulatory limitations.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

NONE

**ITEM 4. MINE SAFETY DISCLOSURES**

NOT APPLICABLE

**ITEM 5. OTHER INFORMATION**

NONE

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**Table of Contents****ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Description</b>
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
*101.INS	XBRL Instance Document.
*101.SCH	XBRL Taxonomy Schema Document.
*101.CAL	XBRL Calculation Linkbase Document.
*101.DEF	XBRL Definition Linkbase Document.
*101.LAB	XBRL Label Linkbase Document.
*101.PRE	XBRL Presentation Linkbase Document.

\* Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

TEAM, INC.

(Registrant)

Date: October 8, 2013

*/s/ PHILIP J. HAWK*  
**Philip J. Hawk**

**Chairman and Chief Executive Officer**

*/s/ TED W. OWEN*  
**Ted W. Owen, Executive Vice President and**

**Chief Financial Officer**

**(Principal Financial Officer and**

**Principal Accounting Officer)**