REDWOOD TRUST INC Form 10-Q November 05, 2012 Table of Contents

### UNITED STATES OF AMERICA

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarterly Period Ended: September 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

**Commission File Number 1-13759** 

# REDWOOD TRUST, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland 68-0329422

### Edgar Filing: REDWOOD TRUST INC - Form 10-Q

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

One Belvedere Place, Suite 300

Mill Valley, California

94941

(Address of Principal Executive Offices)

(Zip Code)

(415) 389-7373

(Registrant s Telephone Number, Including Area Code)

#### Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer "

Non-accelerated filer "

Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Stock, \$0.01 par value per share

81,522,712 shares outstanding as of November 2, 2012

# REDWOOD TRUST, INC.

# 2012 FORM 10-Q REPORT

### TABLE OF CONTENTS

		Page
<u>PART I</u>		
Item 1.	Financial Statements	1
	Consolidated Balance Sheets at September 30, 2012 (Unaudited) and December 31, 2011	1
	Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2012 and 2011 (Unaudited)  Statements of Consolidated Comprehensive Income for the Three and Nine Months Ended September 30, 2012 and 2011 (Unaudited)  Consolidated Statements of Changes in Equity for the Nine Months Ended September 30, 2012 and 2011 (Unaudited)  Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2012 and 2011 (Unaudited)	2 3 4 5
	Notes to Consolidated Financial Statements	6
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	52
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	106
Item 4.	Controls and Procedures	106
<u>PART II</u>		
Item 1.	Legal Proceedings	107
Item 1A.	Risk Factors	109
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	109
Item 3.	Defaults Upon Senior Securities	109
Item 4.	Mine Safety Disclosures (Not Applicable)	109
Item 5.	Other Information	109
Item 6.	<u>Exhibits</u>	110
<u>Signatures</u>		111

#### PART I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

### REDWOOD TRUST, INC. AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEETS

### (In Thousands, Except Share Data)

(Unaudited)	Septe	ember 30, 2012	<b>December 31, 2011</b>			
ASSETS						
Residential loans (includes \$377,393 and \$2,169 at fair value)	\$	3,494,562	\$	4,194,885		
Commercial loans (includes \$12,150 and \$12,129 at fair value)		298,220		169,855		
Real estate securities, at fair value		1,312,347		981,837		
Cash and cash equivalents		39,384		267,176		
Total earning assets		5,144,513		5,613,753		
Restricted cash		42,546		14,987		
Accrued interest receivable		16,079		15,840		
Derivative assets		3,424		2,373		
Deferred securities issuance costs		6,284		8,083		
Other assets		84,009		88,262		
Total Assets (1)	\$	5,296,855	\$	5,743,298		
LIABILITIES AND EQUITY						
Liabilities						
Short-term debt	\$	522,214	\$	428,056		
Accrued interest payable		6,494		8,134		
Derivative liabilities		108,555		127,564		
Accrued expenses and other liabilities		41,233		8,105		
Asset-backed securities issued (includes \$255,411 and \$209,381 at fair value)		3,429,007		4,139,355		
Long-term debt		139,500		139,500		
Total liabilities (1)		4,247,003		4,850,714		
Equity						
Common stock, par value \$0.01 per share, 125,000,000 shares authorized; 81,526,321 and						
78,555,908 issued and outstanding		815		786		
Additional paid-in capital		1,739,841		1,697,979		
Accumulated other comprehensive income (loss)		73,872		(13,151)		
. recommended dates compressed to media (1000)						
Cumulative earnings		590,974		501,283		

# Edgar Filing: REDWOOD TRUST INC - Form 10-Q

1,049,852

5,296,855

892,584

5,743,298

**Total equity** 

**Total Liabilities and Equity** 

(1) Our consolidated balance sheets include assets of consolidated variable interest entities (VIEs) that can only be used to settle obligations of these VIEs and liabilities of consolidated VIEs for which creditors do not have recourse to the primary beneficiary (Redwood Trust, Inc.). At September 30, 2012 and December 31, 2011, assets of consolidated VIEs totaled \$3,718,551 and \$4,408,350, respectively, and liabilities of consolidated VIEs totaled \$3,486,728 and \$4,209,124, respectively. See *Note 4* for further discussion.

The accompanying notes are an integral part of these consolidated financial statements.

1

# REDWOOD TRUST, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF INCOME

(In Thousands, Except Share Data)	Three Months Ended September 30, Nine Months En					Months End	nded September 30,		
		2012		2011		2012		2011	
(Unaudited)									
Interest Income									
Residential loans	\$	20,419	\$	20,192	\$	65,041	\$	57,564	
Commercial loans		7,482		2,353		18,363		5,379	
Real estate securities		31,805		30,845		94,532		97,703	
Cash and cash equivalents		17		6		52		38	
Total interest income		59,723		53,396		177,988		160,684	
Interest Expense									
Short-term debt		(2,737)		(78)		(6,863)		(267)	
Asset-backed securities issued		(23,171)		(21,855)		(73,827)		(62,526)	
Long-term debt		(2,377)		(2,384)		(7,132)		(7,130)	
Total interest expense		(28,285)		(24,317)		(87,822)		(69,923)	
Net Interest Income		31,438		29,079		90,166		90,761	
Provision for loan losses		(1,319)		(3,978)		(254)		(8,367)	
Other market valuation adjustments		(2,263)		(12,365)		(7,661)		(25,164)	
Other-than-temporary impairments (1)		(1,207)		(1,083)		(1,842)		(5,171)	
Other-man-temporary impairments		(1,207)		(1,003)		(1,042)		(3,171)	
Other market valuation adjustments, net		(3,470)		(13,448)		(9,503)		(30,335)	
Net Interest Income After Provision and Other Market		26,649		11,653		80,409		52,059	
Valuation Adjustments									
Mortgage banking activities, net		16,730		-		22,743		-	
Operating expenses		(17,102)		(11,507)		(46,900)		(35,107)	
Realized gains, net		13,940		1,145		34,555		10,844	
Net income before provision for income taxes		40,217		1,291		90,807		27,796	
Provision for income taxes		(516)		(14)		(1,116)		(42)	
Net income		39,701		1,277		89,691		27,754	
Less: Net loss attributable to noncontrolling interest		-		(20)		-		(1,147)	
Net Income Attributable to Redwood Trust, Inc.	\$	39,701	\$	1,297	\$	89,691	\$	28,901	
Basic earnings per common share	\$	0.48	\$	0.01	\$	1.10	\$	0.35	
Diluted earnings per common share	\$	0.48	\$	0.01	\$	1.09	\$	0.35	
Regular dividends declared per common share	\$	0.25	\$	0.25	\$	0.75	\$	0.75	
Basic weighted average shares outstanding	7	9,685,099	,	78,470,625	7	8,908,057		78,275,796	
Diluted weighted average shares outstanding	8	30,764,380	,	78,470,625	8	0,175,660	-	78,275,796	

# Edgar Filing: REDWOOD TRUST INC - Form 10-Q

(1) For the three months ended September 30, 2012, other-than-temporary impairments were \$1,580 of which \$373 were recognized in Accumulated Other Comprehensive Income. For the three months ended September 30, 2011, other-than-temporary impairments were \$1,372, of which \$289 were recognized in Accumulated Other Comprehensive Income.

For the nine months ended September 30, 2012, other-than-temporary impairments were \$2,472 of which \$630 were recognized in Accumulated Other Comprehensive Income. For the nine months ended September 30, 2011, other-than-temporary impairments were \$7,339, of which \$2,168 were recognized in Accumulated Other Comprehensive Income.

The accompanying notes are an integral part of these consolidated financial statements.

2

### REDWOOD TRUST, INC. AND SUBSIDIARIES

### STATEMENTS OF CONSOLIDATED COMPREHENSIVE INCOME

(In Thousands)	Three	Months E	nded S	September 3	Nine	Months End	ded Se	ptember 30,
		2012		2011		2012		2011
(Unaudited)								
Net Income	\$	39,701	\$	1,297	\$	89,691	\$	28,901
Other comprehensive income:								
Net unrealized gain (loss) on available-for-sale securities		41,392		(12,366)		83,467		(42,885)
Reclassification of other-than-temporary impairments to net income		796		957		1,210		3,306
Net unrealized gain (loss) on interest rate agreements		2,346		(37,970)		(914)		(39,498)
Reclassification of unrealized loss on interest rate agreements to net								
income		1,126		1,067		3,260		3,211
Total other comprehensive income (loss)		45,660		(48,312)		87,023		(75,866)
Total comprehensive income (loss)		85,361		(47,015)		176,714		(46,965)
Less: Comprehensive income								
attributable to noncontrolling interest		-		-		-		4,164
Comprehensive Income (Loss)								
Attributable to Redwood Trust, Inc.	\$	85,361	\$	(47,015)	\$	176,714	\$	(51,129)

The accompanying notes are an integral part of these consolidated financial statements.

### REDWOOD TRUST, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the Nine Months Ended September 30, 2012

(In Thousands, Except Share Data)	Common	Stock	Additional	Accumulated Other		Cumulative			
•			Paid-In	Comprehensive	eCumulative	DistributionsNo	ncontrolling	2	
(Unaudited)	Shares	Amount	Capital	Income	Earnings	to Stockholders		,	Total
December 31, 2011	78,555,908	\$ 786	\$ 1,697,979	\$ (13,151)	\$ 501,283	\$ (1,294,313)	\$ -	\$	892,584
Net income	-	-	-	-	89,691	-	-		89,691
Other comprehensive income	-	-	-	87,023	-	-	-		87,023
Issuance of common stock:									
Dividend reinvestment & stock purchase									
plans	2,609,151	26	36,398	-	-	-	-		36,424
Employee stock purchase and incentive									
plans	361,262	3	(1,905)	-	-	-	-		(1,902)
Non-cash equity award compensation	-	-	7,369	-	-	-	-		7,369
Common dividends declared	-	-	-	-	-	(61,337)	-		(61,337)
September 30, 2012	81,526,321	\$ 815	\$ 1,739,841	\$ 73,872	\$ 590,974	\$ (1,355,650)	\$ -	\$	1,049,852

For the Nine Months Ended September 30, 2011

	Common Stock			Accumulated					
(In Thousands, Except Share Data)			Additional Other			Cumulative			
			Paid-In ComprehensiveCumulative		Distributions Noncontrolling				
(Unaudited)	Shares	Amount	Capital	Income	Earnings	to Stockholders	Interest		Total
December 31, 2010	78,124,668	\$ 781	\$ 1,689,851	\$ 112,339	\$ 474,940	\$ (1,213,158)	\$ 10,839	\$	1,075,592
Net income (loss)	-	-	-	-	28,901	-	(1,147)		27,754
Other comprehensive (loss) income	-	-	-	(80,030)	-	-	4,164		(75,866)
Issuance of common stock:									
Dividend reinvestment & stock									
purchase plans	310,146	3	4,580	-	-	-	-		4,583
Employee stock purchase and									
incentive plans	282,458	3	(2,857)	-	-	-	-		(2,854)
Non-cash equity award compensation	-	-	6,764	-	-	-	-		6,764
Share repurchases	(222,386)	(2)	(2,696)	-	-	-	-		(2,698)
Distributions to noncontrolling									
interest, net	-	-	-	-	-	-	(14,112)		(14,112)
Common dividends declared	-	-	-	-	-	(60,474)	-		(60,474)
Deconsolidation elimination	-	-	-	-	-	-	256		256
September 30, 2011	78,494,886	\$ 785	\$ 1,695,642	\$ 32,309	\$ 503,841	\$ (1,273,632)	\$ -	\$	958,945

The accompanying notes are an integral part of these consolidated financial statements.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF CASH FLOWS

### (In Thousands, Except Share Data)

Nine Months Ended September 30,

(Unaudited)	2012	2011
Cash Flows From Operating Activities:		
Net income attributable to Redwood Trust, Inc.	\$ 89,691	\$ 28,901
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		
Amortization of premiums, discounts, and securities issuance costs, net	(18,045)	(24,618)
Depreciation and amortization of non-financial assets	1,727	768
Purchases of loans - mortgage banking	(1,522,949)	-
Proceeds from sales of loans - mortgage banking	1,128,232	-
Principal payments on loans - mortgage banking	7,438	-
Net settlements of derivatives - mortgage banking	(20,376)	<del>-</del>
Provision for loan losses	254	8,367
Non-cash equity award compensation	7,369	6,764
Market valuation adjustments, net	4,489	30,335
Realized gains, net	(52,003)	(10,844)
Net change in:		
Accrued interest receivable	(1,359)	(1,405)
Deferred tax asset	-	3,487
Other assets	6,897	(31,672)
Accrued interest payable	14,180	11,301
Accrued expenses and other liabilities	12,278	(5,892)
Net cash (used in) provided by operating activities	(342,177)	15,492
Cash Flows From Investing Activities:		
Purchases of loans	(135,662)	(724,950)
Proceeds from sales of loans (1)	388,507	1,857
Principal payments on loans	425,344	282,126
Purchases of real estate securities	(445,277)	(90,512)
Proceeds from sales of real estate securities	172,265	86,254
Principal payments on real estate securities	173,849	129,838
Proceeds from deconsolidation	6,386	-
Net (decrease) increase in restricted cash	(27,600)	7,513
Net cash provided by (used in) investing activities	557,812	(307,874)
Cash Flows From Financing Activities:		
Proceeds from borrowings on short-term debt	1,043,767	-