

KRONOS INTERNATIONAL INC

Form 10-Q

November 03, 2011

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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended September 30, 2011

Commission file number 333-100047

KRONOS INTERNATIONAL, INC.

(Exact name of Registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of
incorporation or organization)

5430 LBJ Freeway, Suite 1700

22-2949593
(IRS Employer
Identification No.)

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Dallas, Texas 75240-2697

(Address of principal executive offices)

Registrant's telephone number, including area code: (972) 233-1700

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934).

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

Number of shares of the Registrant's common stock outstanding on October 31, 2011: 2,968.

The Registrant is a wholly owned subsidiary of Kronos Worldwide, Inc. (File No. 1-31763) and meets the conditions set forth in General Instructions H(1)(a) and H(1)(b) of Form 10-Q for reduced disclosure format.

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KRONOS INTERNATIONAL, INC. AND SUBSIDIARIES

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Table of Contents**KRONOS INTERNATIONAL, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS****(In millions)**

	December 31, 2010	September 30, 2011 (Unaudited)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 49.8	\$ 35.4
Restricted cash	1.9	1.5
Accounts and other receivables	161.5	229.3
Inventories	202.9	255.2
Prepaid expenses and other	4.0	5.4
Deferred income taxes	.4	.4
Total current assets	420.5	527.2
Other assets:		
Deferred financing costs, net	4.3	2.5
Deferred income taxes	191.6	156.2
Other	5.4	8.3
Total other assets	201.3	167.0
Property and equipment:		
Land	42.4	43.4
Buildings	170.9	174.8
Equipment	828.5	850.5
Mining properties	115.9	120.5
Construction in progress	10.2	28.9
	1,167.9	1,218.1
Less accumulated depreciation and amortization	766.0	807.8
Net property and equipment	401.9	410.3
Total assets	\$ 1,023.7	\$ 1,104.5

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KRONOS INTERNATIONAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS (CONTINUED)

(In millions)

	December 31, 2010	September 30, 2011 (Unaudited)
LIABILITIES AND STOCKHOLDER S EQUITY		
Current liabilities:		
Current maturities of long-term debt	\$ 2.2	\$ 2.2
Accounts payable and accrued liabilities	152.4	196.9
Income taxes	6.8	18.2
Deferred income taxes	4.7	4.8
Total current liabilities	166.1	222.1
Noncurrent liabilities:		
Long-term debt	537.4	400.7
Deferred income taxes	14.9	15.5
Accrued pension cost	100.7	98.8
Other	24.2	25.7
Total noncurrent liabilities	677.2	540.7
Stockholder s equity:		
Common stock	.3	.3
Additional paid-in capital	1,976.0	1,981.4
Retained deficit	(1,385.1)	(1,211.4)
Notes receivable from affiliates	(255.6)	(271.5)
Accumulated other comprehensive loss	(155.2)	(157.1)
Total stockholder s equity	180.4	341.7
Total liabilities and stockholder s equity	\$ 1,023.7	\$ 1,104.5

Commitments and contingencies (Notes 6 and 9)

See accompanying Notes to Condensed Consolidated Financial Statements.

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KRONOS INTERNATIONAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In millions)

	Three months ended		Nine months ended	
	September 30, 2010	2011	September 30, 2010	2011
	(Unaudited)			
Net sales	\$ 250.4	\$ 399.4	\$ 735.8	\$ 1,102.1
Cost of sales	192.8	249.3	582.0	699.6
Gross margin	57.6	150.1	153.8	402.5
Selling, general and administrative expense	31.1	38.7	91.9	112.5
Currency transaction gains, net	3.2		3.5	.2
Other operating income, net	1.9	3.2	6.9	8.1
Income from operations	31.6	114.6	72.3	298.3
Other income (expense):				
Interest income		.1	.1	.2
Gain (loss) on prepayment of debt, net		.1		(3.2)
Interest expense	(8.9)	(8.1)	(28.5)	(25.9)
Income before income taxes	22.7	106.7	43.9	269.4
Income tax expense (benefit)	7.3	41.9	(20.8)	95.7
Net income	\$ 15.4	\$ 64.8	\$ 64.7	\$ 173.7

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents**KRONOS INTERNATIONAL, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDER S EQUITY AND COMPREHENSIVE INCOME**

Nine months ended September 30, 2011

(In millions)

	Common stock	Additional paid-in capital	Retained deficit	Notes receivable from affiliates (Unaudited)	Accumulated other comprehensive loss	Total stockholder s equity	Comprehensive income
Balance at December 31, 2010	\$.3	\$ 1,976.0	\$ (1,385.1)	\$ (255.6)	\$ (155.2)	\$ 180.4	
Net income			173.7			173.7	\$ 173.7
Other comprehensive loss, net					(1.9)	(1.9)	(1.9)
Intercompany interest Kronos Worldwide, Inc.		5.4		(15.9)		(10.5)	
Balance at September 30, 2011	\$.3	\$ 1,981.4	\$ (1,211.4)	\$ (271.5)	\$ (157.1)	\$ 341.7	
Comprehensive income							\$ 171.8

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents**KRONOS INTERNATIONAL, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(In millions)**

	Nine months ended September 30, 2010 2011 (Unaudited)	
Cash flows from operating activities:		
Net income	\$ 64.7	\$ 173.7
Depreciation and amortization	28.6	30.9
Deferred income taxes	(27.0)	37.9
Loss on prepayment of debt		3.2
Call premium paid		(2.5)
Defined benefit pension plan expense greater than cash funding	2.3	.7
Other, net	2.8	4.7
Change in assets and liabilities:		
Accounts and other receivables	(50.0)	(66.9)
Inventories	5.0	(49.6)
Prepaid expenses		(1.2)
Accounts payable and accrued liabilities	14.8	17.0
Income taxes	(.4)	10.1
Accounts with affiliates	(16.2)	23.3
Other, net	2.4	.2
Net cash provided by operating activities	27.0	181.5
Cash flows from investing activities:		
Capital expenditures	(19.2)	(36.1)
Change in restricted cash, net	.5	.5
Other, net		(5.1)
Net cash used in investing activities	(18.7)	(40.7)
Cash flows from financing activities:		
Indebtedness:		
Borrowings	41.8	113.3
Principal payments	(51.8)	(269.2)
Other, net		(.1)
Net cash used in financing activities	(10.0)	(156.0)
Cash and cash equivalents net change from:		
Operating, investing and financing activities	(1.7)	(15.2)
Currency translation	(1.6)	.8
Balance at beginning of period	29.4	49.8

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Balance at end of period	\$ 26.1	\$ 35.4
Supplemental disclosures:		
Cash paid for:		
Interest (including call premium paid)	\$ 18.3	\$ 22.4
Income taxes	5.8	39.6
Accrual for capital expenditures	1.9	5.9

See accompanying Notes to Condensed Consolidated Financial Statements.

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KRONOS INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2011

(Unaudited)

Note 1 Organization and basis of presentation:

Organization We are a wholly-owned subsidiary of Kronos Worldwide, Inc. (Kronos) (NYSE: KRO). We are incorporated in the state of Delaware, U.S.A., with our seat of management in Leverkusen, Germany. At September 30, 2011, Valhi, Inc. (NYSE: VHI) held approximately 50% of Kronos' outstanding common stock and NL Industries, Inc. (NYSE: NL) held an additional 30% of Kronos' common stock. Valhi owns approximately 83% of NL's outstanding common stock. Approximately 94% of Valhi's outstanding common stock is held by subsidiaries of Contran Corporation. Substantially all of Contran's outstanding voting stock is held by trusts established for the benefit of certain children and grandchildren of Harold C. Simmons (for which Mr. Simmons is sole trustee), or is held directly by Mr. Simmons or other persons or entities related to Mr. Simmons. Consequently, Mr. Simmons may be deemed to control each of these companies.

Basis of presentation The unaudited Condensed Consolidated Financial Statements contained in this Quarterly Report have been prepared on the same basis as the audited Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2010 that we filed with the Securities and Exchange Commission (SEC) on March 4, 2011 (the 2010 Annual Report). In our opinion, we have made all necessary adjustments (which include only normal recurring adjustments) in order to state fairly, in all material respects, our consolidated financial position, results of operations and cash flows as of the dates and for the periods presented. We have condensed the Consolidated Balance Sheet and Statement of Stockholder's Equity and Comprehensive Income (Loss) at December 31, 2010 contained in this Quarterly Report as compared to our audited Consolidated Financial Statements at that date, and we have omitted certain information and footnote disclosures (including those related to the Consolidated Balance Sheet at December 31, 2010) normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). Our results of operations for the interim periods ended September 30, 2011 may not be indicative of our operating results for the full year. The Condensed Consolidated Financial Statements contained in this Quarterly Report should be read in conjunction with our 2010 Consolidated Financial Statements contained in our 2010 Annual Report.

Unless otherwise indicated, references in this report to we, us or our refer to Kronos International, Inc. and its subsidiaries taken as a whole.

Table of Contents**Note 2 Accounts and other receivables:**

	December 31, 2010	September 30, 2011
	(In millions)	
Trade receivables	\$ 137.9	\$ 206.8
Recoverable VAT and other receivables	23.0	20.6
Refundable income taxes	.9	
Receivable from affiliate - Kronos Canada	1.9	3.1
Allowance for doubtful accounts	(2.2)	(1.2)
 Total	 \$ 161.5	 \$ 229.3

Note 3 Inventories:

	December 31, 2010	September 30, 2011
	(In millions)	
Raw materials	\$ 41.5	\$ 74.7
Work in process	9.9	9.4
Finished products	107.0	123.8
Supplies	44.5	47.3
 Total	 \$ 202.9	 \$ 255.2

Note 4 Accounts payable and accrued liabilities:

	December 31, 2010	September 30, 2011
	(In millions)	
Accounts payable	\$ 81.1	\$ 80.7
Employee benefits	25.0	28.0
Accrued sales discounts and rebates	9.0	11.3
Payable to affiliates:		
Kronos (US), Inc.	14.0	31.1
Income taxes, net - Kronos Worldwide, Inc.		12.0
Kronos Canada, Inc.	.2	.5
Accrued interest	7.4	12.0
Other	15.7	21.3
 Total	 \$ 152.4	 \$ 196.9

Note 5 Long-term debt:

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	December 31, 2010	September 30, 2011
	(In millions)	
Long-term debt:		
6.5% Senior Secured Notes	\$ 532.8	\$ 397.6
Other	6.8	5.3
Total debt	539.6	402.9
Less current maturities	2.2	2.2
Total long-term debt	\$ 537.4	\$ 400.7

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Senior Secured Notes In March 2011, we redeemed euro 80 million principal amount of our euro 400 million 6.5% Senior Secured Notes at 102.17% of the principal amount for an aggregate of \$115.7 million, including a \$2.5 million call premium. During the third quarter of 2011, we repurchased in open market transactions an aggregate of euro 30.4 million principal amount of our Senior Secured Notes (including euro 3.0 million for which settlement of the purchase did not occur until October 2011) for an aggregate of euro 30.2 million (including euro 3.0 million for the October 2011 settlement). The aggregate euro 27.4 million principal amount for which settlement occurred in the third quarter of 2011 was the equivalent of \$39.3 million when repurchased. Following such partial redemption and repurchases, euro 292.6 million principal amount of the Senior Notes remain outstanding at September 30, 2011 (including the euro 3.0 million principal amount of notes repurchased in late September 2011 for which settlement did not occur until October 2011). In the first quarter of 2011, we recognized a \$3.3 million pre-tax interest charge related to the redemption of euro 80 million of the 6.5% Senior Secured Notes consisting of the call premium, the write-off of unamortized deferred financing costs and original issue discount associated with the redeemed Senior Notes. In the third quarter of 2011, we recognized a \$.1 million net gain on the euro 30.4 million principal amount of Senior Notes repurchased in open market transactions. We borrowed under our revolving credit facility, as discussed below, in order to fund the redemption in the first quarter 2011, while we used cash on hand to fund the third quarter open market repurchases. In October 2011, we repurchased an additional euro 10.5 million principal amount of Senior Notes for an aggregate of euro 10.4 million.

Revolving credit facility During the first nine months of 2011, we borrowed euro 80 million (\$113.3 million when borrowed) and subsequently repaid euro 80 million (\$115.0 million when repaid). As of September 30, 2011, no amounts were outstanding under the credit facility and the equivalent of \$109 million was available for borrowing by the subsidiaries.

Restrictions and other Our credit facility described above requires the borrower to maintain minimum levels of equity, requires the maintenance of certain financial ratios, limits dividends and additional indebtedness and contains other provisions and restrictive covenants customary in lending transactions of this type. We are in compliance with all of our debt covenants at September 30, 2011. We believe we will be able to comply with the financial covenants contained in our credit facility through the maturity of the facility; however if future operating results differ materially from our expectations we may be unable to maintain compliance.

The terms of the indenture governing the 6.5% Senior Secured Notes limit our ability to pay dividends and make other restricted payments. At September 30, 2011, the maximum amount of dividends and other restricted payments that we could make (the Restricted Payment Basket) was \$190.8 million.

Table of Contents**Note 6 Income taxes:**

	Nine months ended September 30, 2010 2011 (In millions)	
Expected tax expense, at U.S. federal statutory income tax rate of 35%	\$ 15.4	\$ 94.3
Non-U.S. tax rates	(1.7)	(9.4)
Incremental tax on earnings of non-U.S. companies		7.6
Nondeductible expenses	1.1	2.2
German tax attribute adjustment	(35.2)	
Other, net	(.4)	1.0
Total	\$ (20.8)	\$ 95.7

Our provision for income taxes in the third quarter of 2011 includes \$7.6 million for U.S. incremental income taxes on current earnings repatriated from our German subsidiary.

Tax authorities are examining certain of our tax returns and have or may propose tax deficiencies, including penalties and interest. Because of the inherent uncertainties involved in the settlement initiatives and court and tax proceedings, we cannot guarantee that these tax matters will be resolved in our favor and therefore our potential exposure, if any, is also uncertain. We believe we have adequate accruals for additional taxes and related interest expense which could ultimately result from tax examinations. We believe the ultimate disposition of tax examinations should not have a material adverse effect on our consolidated financial position, results of operations or liquidity. We currently estimate that our unrecognized tax benefits will not change materially during the next twelve months.

As a consequence of a European Court ruling that resulted in a favorable resolution of certain income tax issues in Germany, during the first quarter of 2010 the German tax authorities agreed to an increase in our German net operating loss carryforwards. Accordingly, we recognized a non-cash income tax benefit of \$35.2 million in the first quarter of 2010.

Note 7 Employee benefit plans:

The components of net periodic defined benefit pension cost are presented in the table below.

	Three months ended September 30, 2010 2011		Nine months ended September 30, 2010 2011	
	(In millions)			
Service cost	\$ 1.9	\$ 2.0	\$ 5.8	\$ 6.1
Interest cost	4.1	4.7	12.9	13.9
Expected return on plan assets	(2.9)	(3.2)	(9.0)	(9.5)
Amortization of prior service cost	.1	.2	.4	.5
Amortization of net transition obligations		.1	.1	.1
Recognized actuarial losses	1.1	1.3	3.4	3.9
Total	\$ 4.3	\$ 5.1	\$ 13.6	\$ 15.0

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Contributions We expect our 2011 contributions for our pension plans to be approximately \$22 million.

Note 8 Other noncurrent liabilities:

	December 31, 2010	September 30, 2011
	(In millions)	
Reserve for uncertain tax positions	\$ 10.6	\$ 11.8
Employee benefits	9.7	9.7
Other	3.9	4.2
Total	\$ 24.2	\$ 25.7

Note 9 Commitments and contingencies:

Litigation matters From time-to-time we are involved in various environmental, contractual, product liability, patent (or intellectual property), employment and other claims and disputes incidental to our operations. In certain cases, we have insurance coverage for these items. We currently believe the disposition of all claims and disputes, individually or in the aggregate, should not have a material adverse effect on our consolidated financial position, results of operations or liquidity beyond the accruals we have already provided for.

Please refer to our 2010 Annual Report for a discussion of certain other legal proceedings to which we are a party.

Note 10 Financial instruments:

The following table summarizes the valuation of our financial instruments recorded on a fair value basis as of December 31, 2010 and September 30, 2011:

	Total	Fair Value Measurements		
		Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
		(In millions)		
December 31, 2010:				
Currency forward contracts	\$ 2.6	\$ 2.6		

September 30, 2011:**Currency forward contracts**

Certain of our sales generated by our operations are denominated in U.S. dollars. We periodically use currency forward contracts to manage a very nominal portion of currency exchange rate risk associated with trade receivables denominated in a currency other than the holder's functional currency or similar exchange rate risk associated with future sales. We have not entered into these contracts for trading or speculative purposes in the past, nor do we currently anticipate entering into such contracts for trading or speculative purposes in the future. Derivatives used to hedge forecasted transactions and specific cash flows associated with financial assets and liabilities denominated in currencies other than the U.S. dollar and which meet the criteria for hedge accounting are designated as cash flow hedges.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS:

Business overview

We are a leading global producer and marketer of value-added titanium dioxide pigments (TiO_2). TiO_2 is used for a variety of manufacturing applications, including plastics, paints, paper and other industrial products. For the nine months ended September 30, 2011, approximately three-fourths of our sales volumes were into European markets. Our production facilities are located in Europe.

We consider TiO_2 to be a "quality of life" product, with demand affected by gross domestic product (or GDP) and overall economic conditions in our markets located in various regions of the world. Over the long-term, we expect demand for TiO_2 across all markets will grow on average by 2% to 3% per year, consistent with our expectations for the long-term growth in GDP. However, even if we and our competitors maintain consistent shares of the worldwide market, demand for TiO_2 in any interim or annual period may not change in the same proportion as the change in GDP, in part due to relative changes in the TiO_2 inventory levels of our customers. We believe our customers' inventory levels are influenced in part by their expectations for future changes in market TiO_2 selling prices as well as their expectations for future availability of product. Although certain of our TiO_2 grades are considered specialty pigments, the majority of our grades and substantially all of our production are considered commodity pigment products with price and availability being the most significant competitive factors along with quality and customer service.

The factors having the most impact on our reported operating results are:

Our TiO_2 sales and production volumes,

TiO_2 selling prices,

Currency exchange rates (particularly the exchange rate for the U.S. dollar relative to the euro and the Norwegian krone) and

Manufacturing costs, particularly raw materials, maintenance and energy-related expenses.

Our key performance indicators are our TiO_2 average selling prices and our level of TiO_2 sales and production volumes. TiO_2 selling prices generally follow industry trends and prices will increase or decrease generally as a result of competitive market pressures.

In addition, our effective income tax rate in 2010 was impacted by certain favorable developments, as discussed further below.

Executive summary

We reported net income of \$64.8 million in the third quarter of 2011 as compared to net income of \$15.4 million in the third quarter of 2010. For the first nine months of 2011, we reported net income of \$173.7 million compared to net income of \$64.7 million in the first nine months of 2010. Our net income for the third quarter and first nine months of 2011, as compared to the same periods of 2010, is higher principally due to higher income from operations resulting principally from higher average selling prices in 2011, and higher production volumes in 2011. In addition, our results of operations in 2010 include a first quarter non-cash income tax benefit of \$35.2 million related to a European Court ruling that resulted in a favorable resolution of certain income tax issues in Germany.

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Forward-looking information

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. Statements in this Quarterly Report on Form 10-Q that are not historical facts are forward-looking in nature and represent management's beliefs and assumptions based on currently available information. Statements in this report including, but not limited to, statements found in Item 2

Management's Discussion and Analysis of Financial Condition and Results of Operations, are forward-looking statements that represent our management's beliefs and assumptions based on currently available information. In some cases you can identify forward-looking statements by the use of words such as believes, intends, may, should, could, anticipates, expects or comparable terminology, or by discussions of trends. Although we believe the expectations reflected in forward-looking statements are reasonable, we do not know if these expectations will be correct. Such statements by their nature involve substantial risks and uncertainties that could significantly impact expected results. Actual future results could differ materially from those predicted. The factors that could cause our actual future results to differ materially from those described herein are the risks and uncertainties discussed in this Quarterly Report and those described from time to time in our other filings with the SEC including, but are not limited to, the following:

Future supply and demand for our products

The extent of the dependence of certain of our businesses on certain market sectors

The cyclical nature of our businesses

Changes in raw material and other operating costs (such as energy and ore costs)

Changes in the availability of raw materials (such as ore)

General global economic and political conditions (such as changes in the level of gross domestic product in various regions of the world and the impact of such changes on demand for TiO₂)

Competitive products and substitute products

Customer and competitor strategies

Potential consolidation of our competitors

The impact of pricing and production decisions

Competitive technology positions

The introduction of trade barriers

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Possible disruption of our business or increases in the cost of doing business resulting from terrorist activities or global conflicts

Fluctuations in currency exchange rates (such as changes in the exchange rate between the U.S. dollar and each of the euro and the Norwegian krone.)

Operating interruptions (including, but not limited to, labor disputes, leaks, natural disasters, fires, explosions, unscheduled or unplanned downtime and transportation interruptions)

Our ability to renew or refinance credit facilities

Our ability to maintain sufficient liquidity

The ultimate outcome of income tax audits, tax settlement initiatives or other tax matters

Our ability to utilize income tax attributes, the benefits of which have been recognized under the more-likely-than-not recognition criteria

Environmental matters (such as those requiring compliance with emission and discharge standards for existing and new facilities)

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Government laws and regulations and possible changes therein

The ultimate resolution of pending litigation; and

Possible future litigation.

Should one or more of these risks materialize (or the consequences of such a development worsen), or should the underlying assumptions prove incorrect, actual results could differ materially from those forecasted or expected. We disclaim any intention or obligation to update or revise any forward-looking statement whether as a result of changes in information, future events or otherwise.

Results of operations

Quarter ended September 30, 2010 compared to the

Quarter ended September 30, 2011 -

	2010	Three months ended September 30,		
		2011		
	(Dollars in millions)			
Net sales	\$ 250.4	100%	\$ 399.4	100%
Cost of sales	192.8	77	249.3	62
Gross margin	57.6	23	150.1	38
Other operating income and expenses, net	26.0	10	35.5	9
Income from operations	\$ 31.6	13 %	\$ 114.6	29%
				% Change
TiO₂ operating statistics:				
Sales volumes*	89		91	2%
Production volumes*	91		92	1%
Percent change in net sales:				
TiO ₂ product pricing				43%
TiO ₂ sales volumes				2
TiO ₂ product mix				
Changes in currency exchange rates				15
Total				60%

* Thousands of metric tons

Current industry conditions Throughout 2010 and continuing into 2011, global customer demand for our TiO₂ products continued to strengthen, and our production facilities operated at near full practical capacity rates. We have increased TiO₂ selling prices throughout 2010 and into the first nine months of 2011, resulting in increased profitability and cash flows. Provided global demand for TiO₂ products remains strong, we expect the overall level of worldwide TiO₂ inventories to remain low for several years due to the constraints of adding significant new production capacity, especially for premium grades of TiO₂ products through the chloride process. Given these current dynamics in the TiO₂ industry, as well as the expectation for increases in our manufacturing costs discussed below, we anticipate further implementation of TiO₂

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selling price increases. Overall, based on positive market dynamics in the TiO₂ industry, we expect our profitability and cash flows to increase in 2011 and the foreseeable future.

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Net sales Net sales in the third quarter of 2011 increased 60%, or \$149.0 million, compared to the third quarter of 2010 primarily due to a 43% increase in average TiO₂ selling prices. TiO₂ selling prices will increase or decrease generally as a result of competitive market pressures, changes in the relative level of supply and demand as well as changes in raw material and other manufacturing costs. Based on current conditions in the TiO₂ industry, as well as the expectation for increases in our manufacturing costs discussed below, we currently expect average selling prices for the fourth quarter of 2011 to continue to be significantly higher than the comparable periods in 2010.

Our 2% increase in sales volumes in the third quarter of 2011 is due to increased availability of product through higher production volumes. We expect overall demand will continue to remain high for the remainder of the year.

In addition to the factors discussed above, we estimate the favorable effect of changes in currency exchange rates increased our net sales by approximately \$38 million, or 15%, as compared to the third quarter of 2010.

Cost of sales Cost of sales increased \$56.5 million or 29% in the third quarter of 2011 compared to 2010 due to the net impact of an 1% increase in TiO₂ production volumes, higher raw material costs of \$14.5 million (primarily feedstock ore and petroleum coke), an increase in maintenance costs of \$3.5 million (consistent with the increase in production volumes) and currency fluctuations (primarily the euro). Cost of sales as a percentage of net sales decreased to 62% in the third quarter of 2011 compared to 77% in the third quarter of 2010 primarily due to the effects of higher selling prices and the benefit of higher production volumes in 2011. Our TiO₂ production volumes in the third quarter of 2011 were a new quarterly record for us.

Income from operations Income from operations increased by \$83.0 million from \$31.6 million in the third quarter of 2010 to \$114.6 million in the third quarter of 2011. Income from operations as a percentage of net sales increased to 29% in the third quarter of 2011 from 13% in the same period for 2010. This increase was driven by the improvement in gross margin, which increased to 38% for the third quarter of 2011 compared to 23% for the third quarter of 2010. Our gross margin has increased primarily because of the effect of higher selling prices and the benefit of higher production volumes, both of which more than offset the impact of higher manufacturing costs (primarily raw materials and maintenance). Additionally, changes in currency exchange rates have positively affected our gross margin and income from operations. We estimate that changes in currency exchange rates increased income from operations by approximately \$7 million in the third quarter of 2011 as compared to the same period in 2010.

Other non-operating income (expense) Interest expense decreased \$.8 million from \$8.9 million in the third quarter of 2010 to \$8.1 million in the third quarter of 2011 due to the net effects of the prepayments and open market repurchases of a portion of the 6.5% Senior Secured Notes which occurred in the first and third quarters of 2011 and changes in currency exchange rates. See Note 5 to our Condensed Consolidated Financial Statements. The interest expense we recognize will vary with fluctuations in the euro exchange rate.

Income tax provision Our income tax provision was \$41.9 million in the third quarter of 2011 compared to \$7.3 million in the same period last year. This increase in provision for income taxes was primarily due to improved income from operations in the third quarter of 2011 compared to the third quarter of 2010 and a \$7.6 million third quarter 2011 provision for U.S. incremental income taxes on current earnings repatriated from our Germany subsidiary. See Note 6 to our Condensed Consolidated Financial Statements.

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We have substantial net operating loss carryforwards in Germany (the equivalent of \$952 million for German corporate purposes and \$349 million for German trade tax purposes at December 31, 2010). At September 30, 2011, we have concluded that no deferred income tax asset valuation allowance is required to be recognized with respect to such carryforwards, principally because (i) such carryforwards have an indefinite carryforward period, (ii) we have utilized a portion of such carryforwards during the most recent three-year period and (iii) we currently expect to utilize the remainder of such carryforwards over the long term. However, prior to the complete utilization of such carryforwards, particularly if economic conditions for our German operations were to become unfavorable for an extended period of time, or if we were to generate losses at our German operations for an extended period of time, it is possible that we might conclude the benefit of such carryforwards would no longer meet the more-likely-than-not recognition criteria, at which point we would be required to recognize a valuation allowance against some or all of the then-remaining tax benefit associated with the carryforwards.

Nine months ended September 30, 2010 compared to the

Nine months ended September 30, 2011 -

	2010	Nine months ended September 30,		2011
		(Dollars in millions)		
Net sales	\$ 735.8	100 %	\$ 1,102.1	100%
Cost of sales	582.0	79	699.6	63
Gross margin	153.8	21	402.5	37
Other operating income and expenses, net	81.5	11	104.2	10
Income from operations	\$ 72.3	10 %	\$ 298.3	27%
				% Change
TiO ₂ operating statistics:				
Sales volumes*	269		277	3%
Production volumes*	263		277	5%
Percent change in net sales:				
TiO ₂ product pricing				41%
TiO ₂ sales volumes				3
TiO ₂ product mix				(3)
Changes in currency exchange rates				9
Total				50%

* Thousands of metric tons

Net sales Net sales increased 50%, or \$366.3 million, compared to the nine months ended September 30, 2010 primarily due to a 41% increase in average TiO₂ selling prices. TiO₂ selling prices will increase or decrease generally as a result of competitive market pressures, changes in the relative level of supply and demand as well as changes in raw material and other manufacturing costs.

Our 3% increase in sales volumes in the first nine months of 2011 is due to increased availability of product through higher production volumes. We expect overall demand will continue to remain high for the remainder of the year. Our TiO₂ sales volumes in the first nine months of 2011 were a new first nine months of the year record for us.

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In addition to the factors discussed above, we estimate the favorable effect of changes in currency exchange rates increased our net sales by approximately \$67 million, or 9%, as compared to the first nine months of 2010, while relative changes in mix of our various grades of our products sold decreased our net sales by approximately \$22 million, or 3%.

Cost of sales Cost of sales increased \$117.6 million or 20% in the nine months ended September 30, 2011 compared to the same period in 2010 due to the net impact of an 5% increase in TiO₂ production volumes, higher raw material costs of \$40.2 million (primarily feedstock ore and petroleum coke), an increase in maintenance costs of \$9.9 million (consistent with the increase in production volumes) and currency fluctuations (primarily the euro). Cost of sales as a percentage of net sales decreased to 63% in the first nine months of 2011 compared to 79% in the same period in 2010 primarily due to the effects of higher selling prices and the benefit of higher production volumes in 2011. Our TiO₂ production volumes in the first nine months of 2011 established a new record for us for a first nine month production period.

Income from operations Income from operations increased by \$226.0 million from \$72.3 million in the first nine months of 2010 to \$298.3 million in the first nine months of 2011. Income from operations as a percentage of net sales increased to 27% in the first nine months of 2011 from 10% in the same period for 2010. This increase was driven by the improvement in gross margin, which increased to 37% for the first nine months of 2011 compared to 21% for the same period in 2010. Our gross margin has increased primarily because of the effects of higher selling prices and the benefit of higher production volumes, both of which more than offset the impact of higher manufacturing costs (primarily raw materials and maintenance). Additionally, changes in currency exchange rates have positively affected our gross margin and income from operations. We estimate that changes in currency exchange rates increased income from operations by approximately \$6 million in the first nine months of 2011 as compared to the same period in 2010.

Other non-operating income (expense) In March 2011, we redeemed euro 80 million of our 6.5% Senior Secured Notes and borrowed under our European revolving credit facility in order to fund the redemption. During the third quarter of 2011, we repurchased in open market transactions an aggregate euro 30.4 million principal amount of our Senior Secured Notes (including euro 3.0 million for which settlement did not occur until October 2011). In the first quarter of 2011, we recognized a \$3.3 million pre-tax interest charge related to the redemption of euro 80 million of the 6.5% Senior Secured Notes, consisting of the call premium, the write-off of unamortized deferred financing costs and original issue discount associated with the redeemed Senior Notes. In the third quarter of 2011, we recognized a \$.1 million net gain on the euro 30.4 million principal amount of Senior Notes repurchased in open market transactions. See Note 5 to our Condensed Consolidated Financial Statements.

Interest expense decreased \$2.6 million from \$28.5 million in the nine months ended September 30, 2010 to \$25.9 million in the nine months ended September 30, 2011 due to the net effects of the prepayment and open market purchases of a portion of the 6.5% Senior Secured Notes as discussed above, and changes in currency exchange rates. See Note 5 to our Condensed Consolidated Financial Statements. The interest expense we recognize will vary with fluctuations in the euro exchange rate.

Income tax provision (benefit) Our income tax provision was \$95.7 million in the first nine months of 2011 compared to an income tax benefit of \$20.8 million in the same period last year. This increase in provision for income taxes was primarily due to improved income from operations in the first nine months of 2011 compared to the same period in 2010 and a \$7.6 million third quarter 2011 provision for U.S. incremental income taxes on current earnings

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repatriated from our German subsidiary. In addition, our income tax benefit in 2010 includes a first quarter income tax benefit of \$35.2 million related to a European Court ruling that resulted in the favorable resolution of certain income tax issues in Germany and an increase in the amount of our German corporate and trade tax net operating loss carryforwards. See Note 6 to our Condensed Consolidated Financial Statements.

Table of Contents**Effects of Currency Exchange Rates**

Our operations and assets are located outside the United States (primarily in Germany, Belgium and Norway). The majority of our sales are denominated in currencies other than the U.S. dollar, principally the euro and other major European currencies. A portion of our sales are denominated in the U.S. dollar. Certain raw materials used worldwide, primarily titanium-containing feedstocks, are purchased in U.S. dollars, while labor and other production costs are purchased primarily in local currencies. Consequently, the translated U.S. dollar value of our sales and operating results are subject to currency exchange rate fluctuations which may favorably or adversely impact reported earnings and may affect the comparability of period-to-period operating results. In addition to the impact of the translation of sales and expenses over time, our operations also generate currency transaction gains and losses which primarily relate to the difference between the currency exchange rates in effect when non-local currency sales or operating costs are initially accrued and when such amounts are settled with the non-local currency.

Overall, we estimate that fluctuations in currency exchange rates had the following effects on our sales and income from operations for the periods indicated.

Impact of changes in currency exchange rates**Three months ended September 30, 2010 vs. September 30, 2011**

	Transaction gains/(losses) recognized			Translation gain/loss- impact of rate changes	Total currency impact 2010 vs. 2011
	2010	2011	Change		
Impact on:					
Net sales	\$	\$	\$	\$ 38	\$ 38
Income from operations	3		(3)	10	7

Impact of changes in currency exchange rates**Nine months ended September, 2010 vs. September 30, 2011**

	Transaction gains/(losses) recognized			Translation gain/loss- impact of rate changes	Total currency impact 2010 vs. 2011
	2010	2011	Change		
Impact on:					
Net sales	\$	\$	\$	\$ 67	\$ 67
Income from operations	4		(4)	10	6

Outlook

During the first nine months of 2011 we operated our production facilities at near full practical capacity levels, consistent with our operating rates throughout 2010. We currently expect to continue to operate our facilities at near full practical capacity levels throughout the remainder of 2011. While we will continue to work on debottlenecking projects throughout the remainder of 2011 in order to increase our production capacity, we believe such debottlenecking projects will produce relatively nominal increases in our capacity and as a result our overall production volumes for 2011 will not be increased significantly as compared to 2010. Given our expectations for the level of our increased production capacity in 2011 discussed above, we similarly expect our sales volumes in 2011 will not increase significantly as compared to 2010.

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We implemented significant increases in TiO₂ selling prices throughout 2010 and the first nine months of 2011. Our average TiO₂ selling prices were 43% higher in the third quarter of 2011² as compared to the third quarter of 2010, and our average selling prices at the end of the third quarter of 2011 were 10% higher as compared to the end of the second quarter of 2011 and 32% higher as compared to the end of 2010. As a result, and based on expected continuation of strong demand levels and increases in our manufacturing costs discussed below, we anticipate our average selling prices will continue to increase during the remainder of 2011.

Throughout 2011, we have seen, and expect to continue to see, significantly higher feedstock ore costs driven by tight ore supplies and higher-than-historical increases in petroleum coke, energy and freight costs which are being driven in part by escalating worldwide fuel prices. Overall, we currently expect our per metric ton cost of TiO₂ we produce will increase approximately 10% to 15% in 2011 as compared to 2010. Given the current conditions for the TiO₂ industry discussed above, we were able to, and expect to continue to be able to, recoup such higher costs through additional selling price increases.

Overall, we expect income from operations will continue to be significantly higher in the remainder of 2011 as compared to the same periods of 2010, as the favorable effect of higher selling prices will more than offset the impact of higher production costs.

Our expectations as to the future of the TiO₂ industry are based upon a number of factors beyond our control, including worldwide growth of gross domestic product, competition in the marketplace, continued operation of competitors, unexpected or earlier than expected capacity additions or reductions and technological advances. If actual developments differ from our expectations, our results of operations could be unfavorably affected.

LIQUIDITY AND CAPITAL RESOURCES

Consolidated cash flows

Operating activities

Trends in cash flows as a result of our operating activities (excluding the impact of significant asset dispositions and relative changes in assets and liabilities) are generally similar to trends in our earnings.

Our cash provided by operating activities was \$181.5 million in the first nine months of 2011, compared to \$27.0 million of cash provided by operating activities in the first nine months of 2010. This \$154.5 million increase was primarily due to the net effects of the following:

Higher income from operations in 2011 of \$226.0 million;

Higher net cash used from relative changes in our inventories, receivables, payables and accruals of \$35.6 million;

Higher cash paid for income taxes in 2011 of \$33.8 million due to our improved earnings; and

Higher cash paid for interest in 2011 of \$4.1 million, primarily due to the \$2.5 million call premium associated with the redemption of euro 80 million of our 6.5% Senior Secured Notes, as well as the interest on the Senior Notes paid at redemption.

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Changes in working capital were affected by accounts receivable and inventory changes. As shown below:

Our average days sales outstanding (DSO) decreased from December 31, 2010 to September 30, 2011; and

Our average days sales in inventory (DSI) decreased from December 31, 2010 to September 30, 2011.
For comparative purposes, we have also provided comparable prior years numbers below:

	December 31, 2009	September 30, 2010	December 31, 2010	September 30, 2011
DSO	55 days	64 days	54 days	51 days
DSI	46 days	42 days	50 days	45 days

Investing activities

Our capital expenditures of \$19.2 million and \$36.1 million in the nine months ended September 30, 2010 and 2011, respectively, were primarily for improvements and upgrades to existing facilities.

Financing activities

During the nine months ended September 30, 2011, we:

redeemed 80 million principal amount of our euro 400 million 6.5% Senior Secured Notes at 102.17% of the face value for an aggregate of \$115.7 million, including a \$2.5 million call premium on March 24, 2011;

borrowed euro 80 million (\$113.3 million when borrowed) under our European credit facility in order to fund the euro 80 million redemption of our Senior Secured Notes and subsequently repaid euro 80 million (\$115.0 million when repaid); and

repurchased euro 27.4 million principal amount of our 6.5% Senior Secured Notes in open market transactions for an aggregate of euro 27.2 million (\$39.3 million).

In addition, during September 2011, we repurchased an additional euro 3.0 million principal amount of our Senior Secured Notes for which settlement did not occur until October 2011. In October 2011, we repurchased an additional euro 10.5 million principal amount of Senior Notes for an aggregate of euro 10.4 million.

Outstanding debt obligations

At September 30, 2011, our consolidated debt was comprised of:

euro 292.6 million principal amount of our 6.5% Senior Secured Notes (\$397.6 million) due in 2013 (including the euro 3.0 million principal amount of notes repurchased in late September 2011 for which settlement did not occur until October 2011); and

approximately \$5.3 million of other indebtedness.

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Our revolving credit facility described above contains provisions which could result in the acceleration of indebtedness prior to their stated maturity for reasons other than defaults for failure to comply with applicable covenants. For example, certain credit agreements allow the lender to accelerate the maturity of the indebtedness upon a change of control (as

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defined in the agreement) of the borrower. In addition, certain credit agreements could result in the acceleration of all or a portion of the indebtedness following a sale of assets outside the ordinary course of business. We are in compliance with all of our debt covenants at September 30, 2011. See Note 5 to our Consolidated Financial Statements.

Our assets consist primarily of investments in operating subsidiaries, and our ability to service parent level obligations, including the Senior Secured Notes, depends in large part upon the distribution of earnings of our subsidiaries, whether in the form of dividends, advances or payments on account of intercompany obligations or otherwise. None of our subsidiaries have guaranteed the Senior Secured Notes, we have pledged 65% of the common stock or other ownership interests of certain of our first-tier operating subsidiaries as collateral for the Senior Secured Notes. The terms of the indenture governing the Senior Secured Notes limits KII's ability to pay dividends and make other restricted payments. At September 30, 2011, the maximum amount of dividends and other restricted payments that we could make (the Restricted Payment Basket) was approximately \$190.8 million.

Future cash requirements

Liquidity

Our primary source of liquidity on an ongoing basis is cash flows from operating activities which is generally used to (i) fund working capital expenditures, (ii) repay any short-term indebtedness incurred for working capital purposes and (iii) provide for the payment of dividends. From time-to-time we will incur indebtedness, generally to (i) fund short-term working capital needs, (ii) refinance existing indebtedness or (iii) fund major capital expenditures or the acquisition of other assets outside the ordinary course of business. We will also from time-to-time sell assets outside the ordinary course of business and use the proceeds to (i) repay existing indebtedness, (ii) make investments in marketable and other securities, (iii) fund major capital expenditures or the acquisition of other assets outside the ordinary course of business or (iv) pay dividends.

Pricing within the TiO₂ industry is cyclical, and changes in industry economic conditions significantly impact earnings and operating cash flows. Changes in TiO₂ pricing, production volumes and customer demand, among other things, could significantly affect our liquidity.

We routinely evaluate our liquidity requirements, alternative uses of capital, capital needs and availability of resources in view of, among other things, our dividend policy, our debt service and capital expenditure requirements and estimated future operating cash flows. As a result of this process, we have in the past and may in the future seek to reduce, refinance, repurchase or restructure indebtedness, raise additional capital, repurchase shares of our common stock, modify our dividend policy, restructure ownership interests, sell interests in our subsidiaries or other assets, or take a combination of these steps or other steps to manage our liquidity and capital resources. Such activities have in the past and may in the future involve related companies. In the normal course of our business, we may investigate, evaluate, discuss and engage in acquisition, joint venture, strategic relationship and other business combination opportunities in the TiO₂ industry. In the event of any future acquisition or joint venture opportunity, we may consider using then-available liquidity, issuing our equity securities or incurring additional indebtedness.

At September 30, 2011, we had aggregate cash, cash equivalents and restricted cash of \$36.9 million, and we had approximately \$109 million available for borrowing under our existing revolving credit facility. Based upon our expectation for the TiO₂ industry and anticipated demands on cash

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resources, we expect to have sufficient liquidity to meet our short term obligations (defined as the twelve-month period ending September 30, 2012) and our long-term obligations (defined as the five-year period ending September 30, 2016, our time period for long-term budgeting). If actual developments differ from our expectations, our liquidity could be adversely affected.

Capital expenditures

We currently estimate that we will invest approximately \$70 million in capital expenditures for major improvements and upgrades to our existing facilities during 2011, including the \$36.1 million we have spent through September 30, 2011.

Off-balance sheet financing

We do not have any off-balance sheet financing agreements other than the operating leases discussed in our 2010 Annual Report.

Commitments and contingencies

See Notes 6 and 9 to the Condensed Consolidated Financial Statements for a description of certain income tax examinations currently underway and legal proceedings.

Recent accounting pronouncements

See Note 11 to the Condensed Consolidated Financial Statements.

Critical accounting policies

For a discussion of our critical accounting policies, refer to Part I, Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2010 Annual Report. There have been no changes in our critical accounting policies during the first nine months of 2011.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

We are exposed to market risk, including currency exchange rates, interest rates and raw material prices. There have been no material changes in these market risks since we filed our 2010 annual report, and refer you to Part I, Item 7A. - Quantitative and Qualitative Disclosure About Market Risk in our 2010 Annual Report.

Our operations are located outside the United States and our functional currency is not the U.S. dollar. As a result, the reported amounts of our assets and liabilities related to our operations, and therefore our consolidated net assets, will fluctuate based upon changes in currency exchange rates.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

We maintain a system of disclosure controls and procedures. The term disclosure controls and procedures, as defined by regulations of the SEC, means controls and other procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit to the SEC under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to

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ensure that information we are required to disclose in the reports we file or submit to the SEC under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and our principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions to be made regarding required disclosure. Each of Steven L. Watson, our Chief Executive Officer, and Gregory M. Swalwell, our Vice President, Finance and Chief Financial Officer, have evaluated the design and operating effectiveness of our disclosure controls and procedures as of September 30, 2011. Based upon their evaluation, these executive officers have concluded that our disclosure controls and procedures are effective as of September 30, 2011.

Internal Control over Financial Reporting

We also maintain internal control over financial reporting. The term internal control over financial reporting, as defined by regulations of the SEC, means a process designed by, or under the supervision of, our principal executive and principal financial officers, or persons performing similar functions, and effected by our board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP, and includes those policies and procedures that:

Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of our assets,

Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors, and

Provide reasonable assurance regarding prevention or timely detection of an unauthorized acquisition, use or disposition of our assets that could have a material effect on our Condensed Consolidated Financial Statements.

As permitted by the SEC, our assessment of internal control over financial reporting excludes (i) internal control over financial reporting of our equity method investees and (ii) internal control over the preparation of our financial statement schedules required by Article 12 of Regulation S-X.

Changes in Internal Control over Financial Reporting

There has been no change to our internal control over financial reporting during the quarter ended September 30, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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Part II. OTHER INFORMATION

Item 1. Legal Proceedings

Refer to Note 9 of the Condensed Consolidated Financial Statements and to our 2010 Annual Report for descriptions of certain legal proceedings.

Item 1A. Risk Factors

For a discussion of the risk factors related to our businesses, refer to Part I, Item 1A., Risk Factors, in our 2010 Annual report. There have been no material changes to such risk factors during the nine months ended September 30, 2011.

Item 6. Exhibits

31.1	Certification
31.2	Certification
32.1	Certification
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KRONOS INTERNATIONAL, INC.

(Registrant)

Date: November 2, 2011

/s/ Gregory M. Swalwell
Gregory M. Swalwell
Vice President, Finance and

Chief Financial Officer

(Principal Financial Officer)

Date: November 2, 2011

/s/ Tim C. Hafer
Tim C. Hafer
Vice President and Controller

(Principal Accounting Officer)