

KUBOTA CORP
Form 6-K
May 11, 2011
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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6 - K

Report of Foreign Private Issuer

**Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934**

For the month of May 2011

Commission File Number: 1-07294

KUBOTA CORPORATION

(Translation of registrant's name into English)

2-47, Shikitsuhigashi 1-chome, Naniwa-ku, Osaka, Japan

(Address of principal executive offices)

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Information furnished on this form:

EXHIBITS

Exhibit Number

1. Results of operations for the year ended March 31, 2011 (Wednesday, May 11, 2011)
2. Notice on a distribution of retained earnings (Wednesday, May 11, 2011)
3. Basic policy regarding reduction of trading unit of the Company's stock. (Wednesday, May 11, 2011)

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FOR IMMEDIATE RELEASE (WEDNESDAY, MAY 11, 2011)

RESULTS OF OPERATIONS FOR THE YEAR ENDED**MARCH 31, 2011 REPORTED BY KUBOTA CORPORATION**

OSAKA, JAPAN, May 11, 2011 Kubota Corporation reported today its consolidated results of operations for the year ended March 31, 2011.

Consolidated Financial Highlights**1. Consolidated Results of Operations for the Fiscal Year Ended March 31, 2011**

(1) Results of operations

(In millions of yen except per common share amounts)

	Year ended March 31, 2011	Change [%]	Year ended March 31, 2010	Change [%]
Revenues	¥ 933,685	0.3	¥ 930,644	(16.0)
Operating income	¥ 86,111	23.5	¥ 69,702	(32.2)
% of revenues	9.2%		7.5%	
Income before income taxes and equity in net income of affiliated companies	¥ 91,300	24.2	¥ 73,483	(11.7)
% of revenues	9.8%		7.9%	
Net income attributable to Kubota Corporation	¥ 54,822	29.5	¥ 42,326	(11.9)
% of revenues	5.9%		4.5%	
Net income attributable to Kubota Corporation per common share				
Basic	¥ 43.11		¥ 33.28	
Diluted	¥ 43.11		¥ 33.28	
Ratio of net income attributable to Kubota Corporation to shareholders equity	8.7%		7.0%	
Ratio of income before income taxes and equity in net income of affiliated companies to total assets	6.6%		5.3%	

Notes.

1. Change[%] represents percentage change from the prior year.
2. Comprehensive income for the years ended March 31, 2011 and 2010 were ¥27,325 million [(65.1%)] and ¥78,283 million [-%], respectively.
3. Equity in net income of affiliated companies for the years ended March 31, 2011 and 2010 were ¥492 million and ¥402 million, respectively.

(2) Financial position

(In millions of yen except per common share amounts)

	March 31, 2011	March 31, 2010
Total assets	¥ 1,356,852	¥ 1,409,033
Equity	¥ 681,361	¥ 671,619

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Kubota Corporation shareholders' equity	¥	634,885	¥	626,397
Ratio of Kubota Corporation shareholders' equity to total assets		46.8%		44.5%
Kubota Corporation shareholders' equity per common share	¥	499.24	¥	492.51

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Table of Contents**Kubota Corporation
and Subsidiaries**

(3) Summary of statements of cash flows

(In millions of yen)

	Year ended March 31, 2011	Year ended March 31, 2010
Net cash provided by operating activities	¥ 81,907	¥ 119,072
Net cash used in investing activities	(¥ 43,581)	(¥ 43,399)
Net cash used in financing activities	(¥ 41,715)	(¥ 34,672)
Cash & cash equivalents, end of year	¥ 105,293	¥ 111,428

2. Cash dividends

(In millions of yen except per common share amounts)

	Cash dividends per common share				Annual	Annual		
	First quarter period	Second quarter period	Third quarter period	Year-end	cash dividends	dividends		
Year ended March 31, 2011		¥ 7.00		¥ 7.00	¥ 14.00	¥ 17,810	32.5%	2.8%
Year ended March 31, 2010		¥ 7.00		¥ 5.00	¥ 12.00	¥ 15,268	36.1%	2.5%

Note.

Although the Company's basic policy for the return of profit to shareholders is to maintain stable dividends or raise dividends, specific amount of cash dividends for each fiscal year is decided in consideration of the development of business performance, financial conditions and payout ratio including share buybacks. Specific amount of cash dividends for the year ending March 31, 2012 is not decided at this time and the Company will inform the amount as soon as a decision is made.

3. Anticipated results of operations for the year ending March 31, 2012

It is unable to reasonably forecast the consolidated financial result for the year ending March 31, 2012 at this time due to the effects of the Great East Japan Earthquake. Accordingly, the forecast is not disclosed at present. Please refer to 1. Review of operations and financial condition,

(1) Review of operations, c) Prospect for the next fiscal year on page 6.

4. Other

(1) Changes in material subsidiaries: None

(2) Changes in accounting principles, procedures, and presentations for consolidated financial statements

a) Changes due to the revision of accounting standards: None

b) Changes in matters other than a) above: None

(3) Number of shares outstanding including treasury stock as of March 31, 2011	:	1,285,919,180
Number of shares outstanding including treasury stock as of March 31, 2010	:	1,285,919,180
Number of treasury stock as of March 31, 2011	:	14,206,633
Number of treasury stock as of March 31, 2010	:	14,072,545
Weighted average number of shares outstanding during the year ended March 31, 2011	:	1,271,778,025
Weighted average number of shares outstanding during the year ended March 31, 2010	:	1,271,985,454

Please refer to (9) Per common share information on page 18.

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Kubota Corporation
(Parent Company Only)

(Reference) Non-consolidated Financial Highlights

(1) Results of operations

(In millions of yen except per common share amounts)

	Year ended		Year ended	
	March 31, 2011	Change [%]	March 31, 2010	Change [%]
Net sales	¥ 565,073	4.6	¥ 540,449	(16.0)
Operating income	¥ 28,785	12.4	¥ 25,601	(8.1)
Ordinary income	¥ 33,811	(9.8)	¥ 37,495	46.1
Net income	¥ 20,504	(30.0)	¥ 29,298	661.1
Net income per common share				
Basic	¥ 16.11		¥ 23.02	
Diluted				

Note.

Change[%] represents percentage change from the prior year.

(2) Financial position

(In millions of yen except per common share amounts)

	March 31, 2011	March 31, 2010
Total assets	¥ 719,217	¥ 744,122
Net assets	¥ 432,886	¥ 432,033
Equity	¥ 432,886	¥ 432,033
Ratio of equity to total assets	60.2%	58.1%
Net assets per common share	¥ 340.27	¥ 339.59

(*Information on status of the audit by the independent auditor)

This release has not been audited in accordance with Financial Instruments and Exchange Law of Japan by the independent auditor because this release is not subject to audit.

As of the date of this release, the Company's consolidated financial statements for the year ended March 31, 2011 are under procedure of the audit.

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Table of Contents**Kubota Corporation
and Subsidiaries****1. Review of operations and financial condition****(1) Review of operations****a) Summary of the results of operations for the year under review**

For the year ended March 31, 2011, revenues of the Company increased ¥3.0 billion (0.3 %), to ¥933.7 billion from the prior year. In the domestic market, revenues in Farm & Industrial Machinery, Water & Environment Systems and Social Infrastructure decreased due to weak demand for farm equipment and public works related products and the effects of the Great East Japan Earthquake. As a result domestic revenues decreased ¥23.8 billion (4.7 %), to ¥477.9 billion from the prior year. In overseas markets, revenues increased ¥26.8 billion (6.2 %), to ¥455.8 billion from the prior year. While revenues in Water & Environment Systems, Social Infrastructure and Other decreased, revenues in Farm & Industrial Machinery steadily increased due to increases in revenues in North America and Europe supported by sustained economic recovery. The ratio of overseas revenues to consolidated revenues was 48.8 %, 2.7 percentage points higher than the prior year end.

Operating income increased ¥16.4 billion (23.5 %), to ¥86.1 billion from the prior year due to an increase in overseas revenues in Farm & Industrial Machinery and company-wide cost reduction. Income before income taxes and equity in net income of affiliated companies increased ¥17.8 billion (24.2 %), to ¥91.3 billion due to an increase in operating income and other income. Income taxes were ¥30.7 billion (representing an effective tax rate of 33.6 %), and equity in net income of affiliated companies was ¥0.5 billion. Accordingly, net income increased ¥13.2 billion (27.6 %), to ¥61.1 billion. After deducting ¥6.3 billion of net income attributable to the noncontrolling interests, net income attributable to Kubota Corporation was ¥54.8 billion, ¥12.5 billion (29.5 %) higher than the prior year.

b) Review of operations by reporting segment**1) Farm & Industrial Machinery**

Farm & Industrial Machinery comprises farm equipment, engines and construction machinery.

Revenues in this segment increased 5.6 %, to ¥651.5 billion from the prior year, comprising 69.8 % of consolidated revenues.

Domestic revenues decreased 1.4 %, to ¥226.4 billion. In the domestic market, demand for farm equipment was sluggish due to weakening motivation for buying farm equipment affected by price slump of rice and an absence of governmental subsidy for leasing agricultural machinery which was implemented in the prior year. Moreover, the Great East Japan Earthquake gave a negative impact on demand for farm equipment. Accordingly, sales of farm equipment remained at a lower level. On the other hand, sales of construction machinery and engines increased largely due to an upturn of demand.

Overseas revenues increased 9.8 %, to ¥425.1 billion. In North America, sales of tractors and construction machinery increased as a result of aggressive sales promotion activities. Sales of engines also increased largely supported by favorable demand. In Europe, sales of construction machinery and engines increased substantially due to a rapid recovery of demand, while sales of tractors decreased. In Asia outside Japan, although growth rate of sales of farm equipment slowed down mainly affected by broken weather, sales of construction machinery largely increased.

Operating income in Farm & Industrial Machinery increased 43.0 %, to ¥86.5 billion due to increased overseas revenues and cost reduction.

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2) Water & Environment Systems

Water & Environment Systems comprises pipe-related products (ductile iron pipes, plastic pipes, valves, and other products) and environment-related products (environmental plants, pumps and other products).

Revenues in this segment decreased 13.5 %, to ¥192.8 billion from the prior year, comprising 20.6 % of consolidated revenues.

Domestic revenues decreased 9.8 %, to ¥178.7 billion. Sales of pipe-related products such as ductile iron pipes and plastic pipes decreased substantially due to sluggish demand. Sales of environment-related products also decreased mainly due to a decrease in sales of products related to water and sewage treatment, and waste treatment. Overseas revenues decreased 43.3 %, to ¥14.1 billion, due to substantial sales declines of ductile iron pipes and pumps.

Operating income in Water & Environment Systems decreased 33.5 %, to ¥13.1 billion due to decreased revenues and price hike of raw materials.

3) Social Infrastructure

Social Infrastructure comprises industrial castings, spiral welded steel pipes, vending machines, electronic equipped machinery, and air-conditioning equipment.

Revenues in this segment decreased 4.5 %, to ¥60.4 billion from the prior year, comprising 6.5 % of consolidated revenues.

Domestic revenues decreased 5.8 %, to ¥44.3 billion. Although sales of electronic equipped machinery and air-conditioning equipment increased, sales of spiral welded steel pipes largely decreased and sales of industrial castings and vending machines also decreased from the prior year. Overseas revenues decreased 0.7 %, to ¥16.2 billion due to the sales decline of industrial castings.

Operating income in Social Infrastructure decreased 8.7 %, to ¥2.5 billion due to decreased revenues.

4) Other

Other comprises construction, services and other business.

Revenues in this segment increased 4.6 %, to ¥29.0 billion from the prior year, comprising 3.1 % of consolidated revenues, due to an increase in sales of construction and other business.

Operating income in Other decreased 20.3 %, to ¥2.1 billion.

c) Prospect for the next fiscal year

Due to the effects of the Great East Japan Earthquake, supply of parts and electric power is not stable in some plants in Japan and there is a strong sense of uncertainty concerning demand of damaged areas. At this time it is difficult to foresee possible impacts of these factors and unable to reasonably forecast the consolidated financial results for the year ending March 31, 2012. Accordingly, the forecast is not disclosed at present and will be promptly announced when it is available.

(2) Financial condition

a) Assets, liabilities and equity

Total assets at the end of March 2011 amounted to ¥1,356.9 billion, a decrease of ¥52.2 billion from the end of the prior year. As for assets, current assets decreased largely centering on notes and accounts receivable. In addition, investment and long-term finance receivables as well as property, plant, and equipment decreased.

As for liabilities, long-term liabilities decreased substantially due to a decrease of long-term debt.

Equity increased steadily because recorded net income compensated an increase in accumulated other comprehensive loss mainly due to a decrease of foreign currency translation adjustments. As a result, shareholders' equity ratio was 46.8 %, 2.3 percentage points higher than the prior year end.

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and Subsidiaries****b) Cash flows**

Net cash provided by operating activities during the year under review was ¥81.9 billion, and cash inflow decreased ¥37.2 billion from the prior year. Although net income increased, cash inflow substantially decreased due to the changes in working capital.

Net cash used in investing activities was ¥43.6 billion, and cash outflow increased ¥0.2 billion from the prior year.

Net cash used in financing activities was ¥41.7 billion, and cash outflow increased ¥7.0 billion from the prior year due to a decrease in proceeds from issuance of long-term debt.

Including the effect of exchange rate fluctuations, cash and cash equivalents at the end of March 31, 2011 were ¥105.3 billion, a decrease of ¥6.1 billion from the prior year.

(Reference) Cash flow indices

	Year ended March 31, 2011	Year ended March 31, 2010
Ratio of shareholders' equity to total assets [%]	46.8	44.5
Equity ratio based on market capitalization [%]	73.5	76.9
Interest-bearing debt / Net cash provided by operating activities [year]	4.3	3.4
Interest coverage ratio [times]	11.8	12.4

Notes.

Equity ratio based on market capitalization : market capitalization / total assets

Interest coverage ratio : cash flows provided by operating activities / interest paid

Each ratio is calculated based on the figures in the consolidated financial statements. Market capitalization is calculated based on closing price at the end of the fiscal year multiplied by the number of shares outstanding at the end of fiscal year, excluding treasury stock. Net cash provided by operating activities is the amount of operating cash flows in the consolidated statements of cash flows. Interest-bearing debt includes short-term borrowings, current portion of long-term debt, and long-term debt in the consolidated balance sheets. Additionally, interest paid is the amount of interest paid in the consolidated statements of cash flows.

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and Subsidiaries**

2. Management policies

(1) Basic management policy

More than a century since its founding, the Company has continued to help improve people's quality of life, by offering products and services including farm equipment, pipes for water supply and sewage systems and environmental control plants.

And now, here in the 21st century, the Company is developing our business globally under the corporate principle "Contribute to social development and the conservation of the global environment through products, technology, and services that support both comfortable lifestyles and the foundation of our societies" in an aim at solving the worldwide problems of "food", "water", and "the environment".

While adhering to this management principle, the Company is implementing management policies that are focused on prioritizing allocation of its resources, emphasizing agility in its operations and strengthening consolidated operations. Through these measures, the Company aims to improve its adaptability to respond with flexibility to the changing times, resulting in a high enterprise value.

(2) Principal business policies for medium-to-long term growth in profit

The Company will implement the following measures in order to achieve medium- to long-term growth amid the difficult business environment.

1) Management emphasizing the front-line of business with focus on technology and manufacturing capabilities

The Company continues conducting business with enhancing capabilities for developing technologies and manufacturing proficiency that form the backbone of a manufacturer. In order to realize a medium- to long-term growth by prevailing against increasingly fierce competition under ongoing globalization of the Company's business, it is essential to bolster the capabilities for developing technologies and manufacturing proficiency. To this end, the Company will identify the fields of R&D it should focus on and make efforts to obtain advanced technologies. The Company will also devote itself to accumulate overwhelming manufacturing proficiency by strengthening organizational structure which facilitates advancement of quality of product and production engineering.

2) Enhancement of CSR management

It is essential for the Company to thoroughly implement CSR management by giving due consideration to the development of society and conservation of the global environment in order to attain sustainable growth and development of the Company.

The Company has been implementing its CSR management with placing emphasis on reducing the load on the global environment, promoting diversity management and strengthening internal control system. In addition to these priority issues, the Company will engage in relief activities for the victims of the Great East Japan Earthquake and reconstruction assistance for the disaster areas from now on.

3) Promotion of globalization

The Company's overseas revenues are approaching half of total revenues. To further expand its business, it is necessary to globalize all aspects of the Company's operations. The Company intends to promote globalization of not only sales activities but also production, R&D, allocation of management resources as well as business management system.

In concrete terms, the Company will accelerate expansion of overseas production and promote localization of R&D and facilitate the use of locally-hired human resources. The Company will also establish management system that can manage group-wide resources on business and

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allocate them to each country and region more timely. In addition, the Company will establish regional management framework to cope with rapidly changing each market.

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4) Enhancement of activities for future business expansion

The Company will develop business in the fields which are related to food, water and environment to seek sustainable long-term growth. In the business of machinery, the Company will contribute to increase in worldwide food production as a comprehensive manufacturer of agricultural machinery by entering into market of agricultural machinery for dry field farming in addition to currently engaging agricultural machinery business for rice farming. In the field of water and environment, the Company will fully develop water- and environment-related business in Asia outside Japan. In the year ended March 31, 2011, the Company established a subsidiary in China which produces and sells pumps and newly set up Water & Environment Innovative Research Laboratory to meet the needs of water and environment infrastructure in the emerging countries. In the year ending March 31, 2012, the Company will establish two subsidiaries in China which will engage in water- and environment -related business. By utilizing business experiences accumulated over the years in Japan, the Company intends to bring up water- and environment -related business in Asia outside Japan to become a growth field of the Company.

5) Addressing to the Great East Japan Earthquake

It is one of important management issues to properly address to the Great East Japan Earthquake, which caused unprecedented damage to Japan. The Company has been engaging in supportive activities in diverse ways with establishing the Countermeasures Headquarters for Reconstruction Assistance immediately after the Earthquake and intends to continue such activities in the future.

In addition, the Company will sustain production capacity in order to provide the products that are necessary for reconstruction of the disaster areas. From this perspective, the Company will make concerted efforts to restore normal production of some plants which are being affected by parts shortage resulting from the Earthquake.

< Cautionary Statements with Respect to Forward-Looking Statements >

This document may contain forward-looking statements that are based on management's expectations, estimates, projections and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company's markets, particularly government agricultural policies, levels of capital expenditures, both in public and private sectors, foreign currency exchange rates, continued competitive pricing pressures in the marketplace, as well as the Company's ability to continue to gain acceptance of its products.

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and Subsidiaries****3. Consolidated financial statements****(1) Consolidated balance sheets**

Assets	(In millions of yen)				
	March 31, 2011		March 31, 2010		Change
	Amount	%	Amount	%	Amount
Current assets:					
Cash and cash equivalents	105,293		111,428		(6,135)
Notes and accounts receivable:					
Trade notes	56,185		57,412		(1,227)
Trade accounts	300,229		317,485		(17,256)
Less: Allowance for doubtful notes and accounts receivable	(2,806)		(2,821)		15
Total notes and accounts receivable, net	353,608		372,076		(18,468)
Short-term finance receivables-net	100,437		104,840		(4,403)
Inventories	174,217		172,323		1,894
Other current assets	43,649		60,161		(16,512)
Total current assets	777,204	57.3	820,828	58.3	(43,624)
Investments and long-term finance receivables:					
Investments in and loan receivables to affiliated companies	16,569		15,945		624
Other investments	100,498		109,306		(8,808)
Long-term finance receivables-net	199,829		196,473		3,356
Total investments and long-term finance receivables	316,896	23.4	321,724	22.8	(4,828)
Property, plant, and equipment:					
Land	89,435		89,664		(229)
Buildings	217,738		214,329		3,409
Machinery and equipment	352,064		358,354		(6,290)
Construction in progress	9,631		5,306		4,325
Total	668,868		667,653		1,215
Accumulated depreciation	(451,510)		(446,760)		(4,750)
Net property, plant, and equipment	217,358	16.0	220,893	15.7	(3,535)
Other assets:					
Long-term trade accounts receivable	27,487		26,688		799
Other	18,839		19,670		(831)
Less: Allowance for doubtful receivables	(932)		(770)		(162)
Total other assets	45,394	3.3	45,588	3.2	(194)
Total	1,356,852	100.0	1,409,033	100.0	(52,181)

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and Subsidiaries**

Liabilities and equity	(In millions of yen)				
	March 31, 2011		March 31, 2010		Change
	Amount	%	Amount	%	Amount
Current liabilities:					
Short-term borrowings	76,642		88,333		(11,691)
Trade notes payable	13,978		14,266		(288)
Trade accounts payable	150,825		143,683		7,142
Advances received from customers	3,270		3,397		(127)
Notes and accounts payable for capital expenditures	9,800		9,245		555
Accrued payroll costs	26,847		25,856		991
Accrued expenses	29,616		27,352		2,264
Income taxes payable	4,702		22,842		(18,140)
Other current liabilities	33,892		33,832		60
Current portion of long-term debt	85,556		71,432		14,124
Total current liabilities	435,128	32.1	440,238	31.2	(5,110)
Long-term liabilities:					
Long-term debt	191,760		243,333		(51,573)
Accrued retirement and pension costs	35,285		40,177		(4,892)
Other long-term liabilities	13,318		13,666		(348)
Total long-term liabilities	240,363	17.7	297,176	21.1	(56,813)
Equity:					
Kubota Corporation shareholders' equity:					
Common stock	84,070		84,070		
Capital surplus	89,140		89,241		(101)
Legal reserve	19,539		19,539		
Retained earnings	516,858		477,303		39,555
Accumulated other comprehensive loss	(65,381)		(34,491)		(30,890)
Treasury stock	(9,341)		(9,265)		(76)
Total Kubota Corporation shareholders' equity	634,885	46.8	626,397	44.5	8,488
Noncontrolling interests	46,476	3.4	45,222	3.2	1,254
Total equity	681,361	50.2	671,619	47.7	9,742
Total	1,356,852	100.0	1,409,033	100.0	(52,181)

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and Subsidiaries****(2) Consolidated statements of income**

(In millions of yen)

	Year ended March 31, 2011		Year ended March 31, 2010		Change	
	Amount	%	Amount	%	Amount	%
Revenues	933,685	100.0	930,644	100.0	3,041	0.3
Cost of revenues	678,653	72.7	681,374	73.2	(2,721)	(0.4)
Selling, general, and administrative expenses	165,407	17.7	179,352	19.3	(13,945)	(7.8)
Other operating expenses	3,514	0.4	216	0.0	3,298	1,526.9
Operating income						