

PRO PHARMACEUTICALS INC  
Form 10-K  
March 15, 2011  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

**Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the fiscal year ended December 31, 2010

**Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 000-32877

**PRO-PHARMACEUTICALS, INC.**

Nevada  
(State or other jurisdiction

of incorporation)

7 Wells Avenue, Newton, Massachusetts  
(Address of Principal Executive Offices)

(617) 559-0033

(Registrant's Telephone Number, Including Area Code)

04-3562325  
(I.R.S. Employer

Identification No.)

02459  
(Zip Code)

**Securities registered pursuant to Section 12(b) of the Act:**

None

**Securities registered pursuant to Section 12(g) of the Act:**

**Common Stock, Par Value \$.001**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES  NO

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

The aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was sold, or the average bid and asked price of such common equity, as of June 30, 2010 was \$36.2 million.

The number of shares outstanding of the registrant's common stock as of March 1, 2011 was 67,666,627.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the definitive Proxy Statement for the 2011 Annual Meeting of Stockholders are incorporated by reference into Part III of this Report.

**Table of Contents**

**INDEX TO FORM 10-K**

**FOR THE YEAR ENDED DECEMBER 31, 2010**

|   | <b>PAGE</b> |
|---|-------------|
| <b><u>PART I</u></b>  |             |
| ITEM 1. <u>Business</u>   | 2           |
| ITEM 1A. <u>Risk Factors</u>  | 10          |
| ITEM IB. <u>Unresolved Staff Comments</u>   | 16          |
| ITEM 2. <u>Properties</u>   | 17          |
| ITEM 3. <u>Legal Proceedings</u>  | 17          |
| <b><u>PART II</u></b>   |             |
| ITEM 5. <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u> | 18          |
| ITEM 6. <u>Selected Financial Data</u>  | 18          |
| ITEM 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                        | 18          |
| ITEM 7A. <u>Quantitative and Qualitative Discussions About Market Risk</u>  | 26          |
| ITEM 8. <u>Financial Statements and Supplementary Data</u>  | 26          |
| ITEM 9. <u>Changes in and Disagreements With Accountants on Accounting and Financial Disclosure</u>                         | 26          |
| ITEM 9A. <u>Controls and Procedures</u>   | 26          |
| ITEM 9B. <u>Other Information</u>   | 27          |
| <b><u>PART III</u></b>  |             |
| ITEM 10. <u>Directors, Executive Officers and Corporate Governance</u>  | 28          |
| ITEM 11. <u>Executive Compensation</u>  | 28          |
| ITEM 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>              | 28          |
| ITEM 13. <u>Certain Relationships, Related Transactions and Director Independence</u>                                       | 28          |
| ITEM 14. <u>Principal Accountant Fees and Services</u>  | 28          |
| <b><u>PART IV</u></b>   |             |
| ITEM 15. <u>Exhibits and Financial Statement Schedules</u>  | 29          |
| SIGNATURES  | 34          |

**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

This annual report on Form 10-K contains, in addition to historical information, forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements relate to future events or our future financial performance and can be identified by the use of forward-looking terminology such as project, may, could, expect, anticipate, estimate, or other similar words. These forward-looking statements are based on management's current expectations and are subject to a number of factors and uncertainties which could cause actual results to differ materially from those described in these statements. The following are some of the important factors that could cause our actual performance to differ materially from those discussed in the forward-looking statements:

We have incurred significant operating losses since our inception and cannot assure you that we will generate revenue or profit.

We have sufficient cash on hand to fund our operations into the second half of 2012, if we fail to raise additional capital by the end of the second quarter of 2012 or fail to successfully bring our product to market, we may need to significantly curtail operations, cease operations or seek federal bankruptcy protection.

We are subject to extensive and costly regulation by the U.S. Food and Drug Administration, or FDA, which must approve our product candidates in development and could restrict the sales and marketing of such products in development.

We may be unable to achieve commercial viability and acceptance of our proposed products.

We may be unable to improve upon, protect and/or enforce our intellectual property.

We may be unable to enter into strategic partnerships for the development, commercialization, manufacturing and distribution of our proposed product candidates.

We are subject to significant competition.

As a public company, we must implement additional and expensive finance and accounting systems, procedures and controls as we grow our business and organization to satisfy new reporting requirements, which will increase our costs and require additional management resources.

We caution investors that actual results or business conditions may differ materially from those projected or suggested in forward-looking statements as a result of various factors including, but not limited to, those described above and in the Risk Factors section of this annual report on Form 10-K. We cannot assure you that we have identified all the factors that create uncertainties. Moreover, new risks emerge from time to time and it is not possible for our management to predict all risks, nor can we assess the impact of all risks on our business or the extent to which any risk, or combination of risks, may cause actual results to differ from those contained in any forward-looking statements. Readers should not place undue reliance on forward-looking statements. We undertake no obligation to publicly release the result of any revision of these forward-looking statements to reflect events or circumstances after the date they are made or to reflect the occurrence of unanticipated events.

**PART I**

**Item 1. Business**

## Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

We are a development-stage company engaged in the discovery and development of therapeutics that target Galectin receptors that we believe enhance existing cancer treatments and could also be used in the treatment of tissue fibrosis, particularly liver fibrosis, inflammatory diseases, and enhancement of tumor vaccines. All of our products are presently in development, including pre-clinical and clinical trials.

Since our inception on July 10, 2000, our primary focus has been the development of a new generation of anti-cancer treatments using polysaccharide polymers that are aimed at increasing survival and improving the quality of life for cancer patients. Our lead product candidate, DAVANAT<sup>®</sup>, is a patented new chemical entity that we

## **Table of Contents**

believe, when administered in combination with chemotherapy, biologics and vaccines, increases efficacy while reducing adverse side effects of the chemotherapy. The Company holds composition of matter and method of use patents on DAVANAT<sup>®</sup>, which were invented by the founders, without any license or royalty encumbrances.

In 2002, the Food and Drug Administration ( FDA ) granted us an Investigational New Drug application ( IND ), for use of DAVANAT<sup>®</sup> combination with 5-fluorouracil ( 5-FU ), to treat late-stage cancer patients with solid tumors. 5-FU is one of the most widely used chemotherapies for treatment of various types of cancer, including colorectal, breast, head and neck, and other gastrointestinal cancers. In September 2008, we submitted a clinical and pre-clinical package to the FDA in support of our DAVANAT<sup>®</sup> New Drug Application ( NDA ). Following a meeting in December 2008, the FDA advised us that we would be required to conduct a Phase III trial to demonstrate superiority to the best standard of care for late stage colorectal cancer patients.

On December 17, 2010, we met with the FDA to present our Phase III clinical development program for DAVANAT<sup>®</sup>. Agreement was reached on the design of pivotal, randomized, controlled, and blinded Phase III clinical trials of DAVANAT<sup>®</sup> co-administered with standard chemotherapy for second line treatment of patients with metastatic colorectal cancer.

On March 9th, 2011 we announced that our Board of Directors named Peter G. Traber, M.D., President and Chief Executive Officer, effective March 17, 2011. Dr. Traber was named Interim Chief Medical Officer in June 2010 and appointed to the Board of Directors in February 2009. Dr. Traber succeeds Theodore D. Zucconi, Ph.D., who continues as a member of the Board of Directors. Dr. Zucconi also will direct Company operations with a focus on approvals and expansion of the Latin American business and manufacturing.

We were incorporated under Nevada law on January 26, 2001 and in May of that year acquired a Massachusetts corporation (organized on July 10, 2000) engaged in the business we now undertake. We have a wholly-owned Delaware subsidiary that we formed in 2003 to hold our cash and cash equivalents. We also have a wholly-owned Nevada subsidiary that we formed in August 2010 for the development of our technology in cardiovascular treatments.

### ***Our Strengths and Strategies***

*Focus on novel therapeutic opportunities that target Galectin receptors.* We believe our company is a pioneer focused on development of therapeutics that target Galectin proteins to treat cancer, enhance tumor vaccines, and treat inflammatory and fibrogenic diseases. We believe this offers a largely untapped area for treatment of disease.

*Leverage extensive scientific expertise.* Our scientists have substantial expertise, developed over decades, in the area of carbohydrates that target Galectin receptors. Our team has conducted research in therapeutic application of carbohydrate-based therapeutics for more than 20 years. Dr. Klyosov, who headed the Carbohydrate Research Laboratory at the USSR Academy of Sciences and was a visiting biochemistry professor at Harvard Medical School, holds more than 20 patents. We believe that his expertise, supplemented by members of our Scientific and Medical Advisory Boards, provides us with a substantial advantage in this relatively new area of drug development.

*Completion of development milestones toward commercialization of DAVANAT<sup>®</sup> and 5-FU combination cancer therapy.* We have completed important milestones in the development of DAVANAT<sup>®</sup> in combination with 5-FU to treat late-stage cancer patients with solid tumors. These include our submission of the Drug Master File, or DMF, to the FDA in May 2008, which we believe demonstrates our ability to produce commercial quantities of pharmaceutical-grade DAVANAT<sup>®</sup> under manufacturing standards known as cGMP ( current Good Manufacturing Process ); our submission in September 2008 of a clinical and pre-clinical package to the FDA in support of our DAVANAT<sup>®</sup> NDA; and our December 2008 and December 2010 pre-NDA meetings with the FDA which provided guidance as to certain components of Phase III trials of DAVANAT<sup>®</sup> that would be needed for an NDA demonstrating superiority to the best standard of care for colorectal patients.

## **Table of Contents**

*Apply our technology to broad range of applications.* Our research indicates that DAVANAT® has the potential for broad application. Following development of DAVANAT® in combination with chemotherapies and vaccines, we plan to also combine it with drugs to extend its use to treat other serious diseases, such as liver fibrosis. Pre-clinical studies indicate that DAVANAT® and other proprietary therapeutics we have in development, may have application for advanced treatment of inflammatory disorders and organ fibrosis, particularly liver fibrosis.

### ***Product Development***

We are initially developing a pipeline of compounds that may be combined with chemotherapies, such as 5-FU, as well as vaccines so as to improve the clinical benefit to cancer patients. Based on research, we believe DAVANAT®, when combined with chemotherapies may increase the clinical benefit to cancer patients by extending survival and increasing quality of life through reduction of chemotherapy associated side effects. Our lead product candidate, DAVANAT®, is a patented new chemical entity that the FDA agreed on a clinical development plan for us to begin the Phase III development program following submission and approval of the final protocol.

To date, DAVANAT® has been administered to approximately 100 cancer patients in Phase I and II trials, as well as compassionate use INDs. Data from a Phase II trial for late-stage metastatic colorectal cancer patients showed DAVANAT® when combined with 5-FU extended median survival to 6.7 months with significantly reduced side effects, as compared to 4.6 months for best standard of care as determined by the patient's physician. Importantly, patients had a marked reduction in the incidence and severity of 5-FU related side effects. The reduction in side effects can improve the patients quality of life.

In addition, results of pre-clinical studies we have conducted in mice show that more 5-FU accumulates in the tumor when co-administered with DAVANAT® than when 5-FU is administered alone in the mice. Our pre-clinical and clinical trial data also show that DAVANAT® is safe and non-toxic. Our initial NDA for DAVANAT® will seek FDA approval for co-administration of DAVANAT® with 5-FU for intravenous injection for the treatment of metastatic colorectal cancer.

### **DAVANAT®**

DAVANAT®, our lead product candidate in development, is a proprietary polysaccharide polymer comprised of mannose and galactose that is derived from plant sources and has a precisely defined chemical structure. More specifically, it is galactomannan which is isolated from seeds of guar and subjected to a controlled partial chemical and physical degradation. Guar is a legume grown in the United States and elsewhere for a wide variety of food and non-food uses.

We believe the mechanism of action for DAVANAT® is based upon interaction with lectins, which are cell surface proteins that bind only to a particular kind of carbohydrate. DAVANAT® is formulated to attach to specific lectins, called Galectins, which are expressed in high levels in the vast majority of tumor cells. We believe the structure of DAVANAT® is such that it is attracted to Galectin receptors that are specific and over-expressed by cancer cells. In cancer, the mechanism of action of Davanat® is the binding of galectins which disrupts their function in the extracellular space, on the surface of the cancer cell, or in its environment which would include extracellular matrix and other cells such as lymphocytes and endothelium. The downstream effects of Davanat® blocking galectin function include the alteration of tumor invasiveness and metastasis, reduction in tumor angiogenesis, enhancement of cellular immunity to tumor cells, and potentially enhancing the sensitivity of cancer cells to chemotherapy. Galectins, therefore, offer a robust target for cancer because of the potential to act in multiple ways to affect cancer cells and Davanat® is a potent Galectin blocking agent.

### ***Pre-clinical Studies of DAVANAT®***

Our pre-clinical studies demonstrate that DAVANAT® when used in combination with chemotherapies, such as 5-FU and irinotecan, and biologics, such as Avastin®, may improve the clinical benefit of anti-cancer treatments. Pre-clinical studies also demonstrated delayed tumor growth and tumor shrinkage against a control

---

**Table of Contents**

group of animals when DAVANAT<sup>®</sup> was used in combination with standard therapies. These studies demonstrated that DAVANAT<sup>®</sup> could be used effectively with different chemotherapies and biologics.

*Clinical Trial Development of DAVANAT<sup>®</sup>*

Results from our Phase II clinical trial data in late-stage cancer patients shows that DAVANAT<sup>®</sup> extends median survival to 6.7 months from 4.6 months (or a 46% increase) after other treatments were exhausted. The results of this trial also demonstrated reduction of adverse gastrointestinal, hematological and other side effects of chemotherapy treatment.

*Phase I Trial for Late-Stage Patients with Solid Tumors.* In 2005, we completed a Phase I study to evaluate DAVANAT<sup>®</sup>, alone and in combination with 5-FU, to treat solid tumors in a trial of 40 end-stage patients with advanced solid tumors who failed chemotherapy, radiation therapy, and/or surgical treatments. The objective of the open label study was to evaluate the safety and tolerability of escalating doses of DAVANAT<sup>®</sup> (30-280mg/m<sup>2</sup>) when administered alone and in combination.

Based on objective tumor assessment using Response Evaluation Criteria in Solid Tumors, or RECIST, the disease was stabilized in 14 of 26 of the evaluable patients with measurable disease. Furthermore, 7 of 10 patients were stabilized at the highest dose level of DAVANAT<sup>®</sup> administered in the study. Efficacy results are analyzed based on RECIST following completion of the second cycle of treatment. According to RECIST, a stable disease is a disease with neither sufficient shrinkage to qualify for Partial Response (more than 30% shrinkage) nor sufficient increase to qualify for Progressive Disease (greater than 20% increase) taking as reference the smallest sum longest diameter since the treatment started.

The Phase I data also indicate that DAVANAT<sup>®</sup> was well tolerated by patients. The maximum tolerated dose was not reached indicating DAVANAT<sup>®</sup> is safe and has the potential for further dose escalation. Adverse side effects were primarily disease related. Additionally, the results showed that the DAVANAT<sup>®</sup>/5-FU combination remained in the bloodstream up to eight times longer, which we believe increases the efficacy of the treatment.

*Phase II Trial for Late Stage Patients with Metastatic Colorectal Cancer.* In 2004, we initiated a Phase II clinical trial to further evaluate DAVANAT<sup>®</sup> for late-stage patients with metastatic colorectal cancer. The multi-center, open label, single-dose level study was designed to evaluate up to 15 patients in stage one, and up to 18 patients in stage two. The study, which was designed to evaluate the efficacy and safety of DAVANAT<sup>®</sup> in combination with chemotherapy when administered in monthly cycles, had two objectives: (1) to document the rate of response and stabilization of patients with advanced colorectal cancer; and (2) to continue evaluating the safety of the DAVANAT<sup>®</sup> in combination 5-FU. Dosing of patients began in May 2005. We stopped recruiting for the study in May 2006 because we achieved our objective. The data for the study indicates that based on objective tumor assessment one patient experienced a partial tumor response and the disease was stabilized in 6 of 20 patients. Data on 20 patients from this trial showed that DAVANAT<sup>®</sup> extended median survival. We tracked these patients and gathered data after they left the trial. The patients entered the trial with disease that progressed despite previously being treated with standard chemotherapies and biologics.

*Phase II Trial for First-line Treatment of Patients with Biliary Cancer.* In 2007, we initiated a Phase II trial for the first-line treatment of patients with biliary (gall bladder) cancer. Biliary cancer may represent an opportunity for orphan drug status approval. See FDA Orphan Drug Designation below under Government Regulation. The multi-center, open label, single-dose level study is designed to evaluate up to 42 patients. The study was designed to evaluate the efficacy and safety of DAVANAT<sup>®</sup> when administered for at least two monthly cycles or until disease progression. The trial had two objectives: (1) complete/partial tumor response in 20% of patients (17% in the first stage); and (2) the safety of DAVANAT<sup>®</sup> regimen in this patient population. We stopped the trial due to financial constraints in the second quarter of 2008 and do not expect to resume it.



---

**Table of Contents**

*Phase II Trial for First-line Treatment of Patients with Colorectal Cancer.* In 2006, we initiated a Phase II trial for initial treatment of colorectal cancer patients. The multi-center, open label, single-dose level study was designed to evaluate up to 50 patients who are unable to sustain the high toxicity of current intensive combination chemotherapy. The study was expected to evaluate the efficacy and safety of DAVANAT® when administered in combination with the current standard of care in two monthly cycles or until disease progression or toxicity. The primary objectives of the study were a complete or partial response in 33% of the patients and a secondary measurement of progression free survival at 6 and 12 months. We stopped the trial due to financial constraints in the second quarter of 2008 and do not expect to resume it.

See Risk Factors Risks Related to our Company We have one drug candidate in clinical trials and results are uncertain for additional discussion of risks related to clinical trials.

***GM and GR Series of Anti-Fibrosis Compounds***

We are also developing therapeutic compounds for treatment of other serious disease, such as liver fibrosis. The GM and GR series of compounds are first-in-class, novel carbohydrate compounds that significantly reduced collagen expression and reversed fibrosis in animal models.

Uncontrolled collagen expression is a pathological process that occurs during the fibrotic process, affecting various organs leading to scar tissue. Chemical toxicity, viral infection or physical injury cause liver, renal and other types of fibrosis. According to the American Liver Foundation, more than 25 million Americans are or have been afflicted with liver and biliary diseases. The disease is even more of a problem outside the U.S. because of the prevalence of chronic hepatitis B and C that often results in fibrosis, and ultimately cirrhosis, of the liver. The area of anti-fibrotics is generating great interest based on their potential to impact chronic liver disease. The need for an effective therapeutic solution for liver fibrosis is acute, and this innovative project would significantly advance treatment in this critical area. The only current treatment for late stage fibrosis or cirrhosis is a liver transplant. Therefore, carbohydrate polymers were created and screened to inhibit collagen production in in-vivo and in-vitro fibrosis models.

In December 2010, we announced that we had entered into an extension of our research collaboration with Mount Sinai School of Medicine which began in 2006 to evaluate, in pre-clinical models, the anti-fibrotic effects of several of the Company's novel, Galectin-targeting compounds. Mount Sinai has one of the world's largest, most productive and well-respected liver disease investigation programs.

Dr. Scott Friedman, Chief of Liver Diseases, Division of Medicine at Mount Sinai, has performed pioneering research into the underlying causes of scarring, or fibrosis associated with chronic liver disease, which affects millions worldwide. Dr. Friedman was among the first to isolate and characterize the hepatic stellate cell, which is the key cell type responsible for scar production in liver.

In initial experiments in Dr. Friedman's laboratory, our polysaccharide compounds that target Galectin receptors markedly reduced the markers of fibrosis in cultured stellate cells and reversed the formation of fibrotic tissue in diseased rat livers. In the extension of our research collaboration, he and his team will be testing several of our galactomannans and rhamnogalacturonans as Galectin blockers in liver anti-fibrotic therapies. Specifically Dr. Friedman will complete the in vitro and in vivo analysis of several of our compounds for anti-fibrotic efficacy and mechanism of action using state-of-the-art molecular methods to assess fibrosis, fibrogenic gene expression and liver function. This work will lead to an IND to begin clinical investigations.

***Patents and Proprietary Rights***

Our development and commercial viability, and ultimately our competitiveness, depend on our ability to develop and maintain the proprietary aspects of our technology and operate without infringing on the proprietary rights of others. We rely on a combination of patent, trademark, trade secret and copyright law and contract

## **Table of Contents**

restrictions to protect the proprietary aspects of our technologies. We seek to limit disclosure of our intellectual property by requiring employees, consultants, and any third parties with access to our proprietary information to execute confidentiality agreements and by restricting access to that information.

As of December 31, 2010, we held five U.S. patents and have patent applications pending from the U.S. Patent and Trademark Office. Many of our patents and patent applications cover composition of matter for complex carbohydrate drugs and methods of use for reducing toxicity and enhancing chemotherapeutic drugs by co-administering a polysaccharide with a chemotherapeutic agent. We have corresponding patent applications pending in Europe, Canada, Israel, Brazil, Japan, China and Australia. Additionally, we have patent applications in other areas to utilize our carbohydrate-based compounds to treat disease other than cancer. See **Risk Factors** **Risks Related to the Drug Development Industry**. Our competitive position depends on protection of our intellectual property.

### ***Research***

Our initial focus is on the design and analysis of Galectin targeting therapeutics to improve the clinical benefit of chemotherapeutic agents and biologics. We contract with independent laboratories and other facilities to conduct our research, which is designed, evaluated and managed by our scientists. We do not anticipate building in-house research or development facilities or hiring staff other than for purposes of designing and managing our out-sourced research.

As we develop products eligible for clinical trials, we contract with independent parties to design the trial protocols, arrange for and monitor the clinical trials, collect data and analyze data. In addition, certain clinical trials for our products may be conducted by government-sponsored agencies and will be dependent on governmental participation and funding. Our dependence on independent parties and clinical sites involves risks including reduced control over the timing and other aspects of our clinical trials.

Our research and development expenditures totaled \$19.5 million for the cumulative period from inception (July 10, 2000) through December 31, 2010. During the years ended December 31, 2010 and 2009, our expenditures for research and development were \$1.1 million for each year.

### ***Manufacturing and Marketing***

We are a development stage company at this time and do not intend to establish internal facilities for the manufacture of our products for clinical or commercial production. To have our products manufactured, we have developed and will continue to develop relationships with third-parties that have established manufacturing capabilities. We are not a party to any long-term agreement with any of our suppliers and, accordingly, we have our products manufactured on a purchase-order basis from one of two primary suppliers.

Because our products are in the development stage, we have not created a sales and marketing staff to commercialize pharmaceutical products. If we develop products eligible for commercial sale, we will need to develop a sales and marketing capability or rely on third parties such as licensees, collaborators, joint venture partners or independent distributors to market and sell those products. Our dependence on third-party manufacturers and marketers will involve risks relating to our reduced control, and other risks including those discussed in **Risk Factors** **Risks Related to our Company**. We will depend on third parties to manufacture and market our products and to design trial protocols, arrange for and monitor the clinical trials, and collect and analyze data.

### ***Competition***

Many biotechnology and pharmaceutical companies are developing new technologies for the treatment of cancer and other diseases. While companies may broaden the market for our products they may also provide competitive alternatives to our products.

## **Table of Contents**

See **Risk Factors** **Risks Related to the Drug Development Industry** We face intense competition in the biotechnology and pharmaceutical industries for additional discussion related to our current and potential competition.

### ***Government Regulation***

The research, development, testing, manufacture, labeling, promotion, advertising, distribution, and marketing, among other things, of our products are extensively regulated by governmental authorities in the United States and other countries. The FDA regulates drugs under the federal Food, Drug, and Cosmetic Act and its implementing regulations. Failure to comply with the applicable U.S. requirements may subject us to administrative or judicial sanctions, such as FDA refusal to approve pending NDAs, warning letters, product recalls, product seizures, total or partial suspension of production or distribution, injunctions, and/or criminal prosecution.

### ***Drug Approval Process***

Drugs may not be marketed in the U.S. until the FDA has approved them. The steps required before a drug may be marketed in the U.S. include (similar rules may apply in other countries):

1. Pre-clinical laboratory tests, animal studies, and formulation studies,
2. Submission to the FDA of an IND for human clinical testing, which must become effective before human clinical trials may begin,
3. Adequate and well-controlled human clinical trials to establish the safety and efficacy of the drug for each indication,
4. Submission to the FDA of an NDA,
5. Satisfactory completion of an FDA inspection of the manufacturing facility or facilities, at which the drug is produced to assess compliance with cGMP established by the FDA,
6. FDA review and approval of the NDA, and
7. FDA review and approval of a trademark used in connection with a pharmaceutical.

Pre-clinical tests include laboratory evaluation of product chemistry, toxicity, and formulation, as well as animal studies. The results of the pre-clinical tests, together with manufacturing information and analytical data, are submitted to the FDA as part of an IND, which must become effective before human clinical trials may begin and the FDA must resolve any outstanding FDA concerns or questions before clinical trials can proceed. There is no certainty that submission of an IND will result in the FDA allowing clinical trials to begin.

Clinical trials involve the administration of the investigational drug to human subjects under the supervision of qualified investigators. Clinical trials are conducted under protocols detailing the objectives of the study, the parameters to be used in monitoring safety, and the effectiveness criteria to be evaluated. Each protocol must be submitted to the FDA as part of the IND.

Clinical trials typically are conducted in three sequential phases, but the phases may overlap or be combined. Each trial must be reviewed and approved by an independent Institutional Review Board, IRB, before it can begin. Study subjects must sign an informed consent form before participating in a clinical trial. Phase I usually involves the initial introduction of the investigational drug into patients to evaluate its safety, dosage tolerance, pharmacodynamics, and, if possible, to gain an early indication of its effectiveness. Phase II usually involves trials in a limited patient population to (i) evaluate dosage tolerance and appropriate dosage; (ii) identify possible adverse effects and safety risks; and (iii) evaluate preliminarily the efficacy of the drug for specific indications. Phase III trials usually further evaluate clinical efficacy and test further for safety by using the drug in its final form in an expanded patient population. There is no assurance that these trials will be completed

within a specified period of time, if at all.

## **Table of Contents**

Assuming successful completion of the required clinical testing, the results of the pre-clinical studies and of the clinical studies, together with other detailed information, including information on the manufacture and composition of the drug, are submitted to the FDA in an NDA requesting approval to market the product for one or more indications. Before approving an NDA, the FDA usually will inspect the facilities at which the drug is manufactured, and will not approve the product unless compliance with cGMP is satisfactory. If the FDA evaluates the NDA and the manufacturing facilities as acceptable, the FDA will issue an approval letter. If the FDA evaluates the NDA submission or the manufacturing facilities as not acceptable, the FDA will outline the deficiencies in the submission and often will request additional testing or information. Even if an applicant submits the requested additional information, the FDA ultimately may decide that the NDA does not satisfy the regulatory criteria for approval. The testing and approval process requires substantial time, effort, and financial resources, and there is no assurance that any approval will be granted on a timely basis, if at all. After approval, certain changes to the approved product, such as adding new indications, manufacturing changes, or additional labeling claims are subject to further FDA review and approval.

See Risk Factors Risks Related to the Drug Development Industry We will need regulatory approvals to commercialize our products for additional discussion of regulatory risks related to our drug development program.

### *FDA Priority Review*

FDA procedures provide for priority review of an NDA submitted for drugs that, compared to currently marketed products, offer a significant improvement in the treatment, diagnosis, or prevention of a disease. NDAs that are granted priority review are acted upon more quickly than NDAs given standard review. If we were to seek priority review, there can be no guarantee that the FDA will grant priority review status, that priority review status will affect the time of review, or that the FDA will approve the NDA submitted for any of our product candidates, whether or not priority review status is granted.

### *Post-Approval Requirements*

If FDA approval of one or more of our products is obtained, we will be required to comply with a number of post-approval requirements. For example, holders of an approved NDA are required to report certain adverse reactions to the FDA and to comply with certain requirements concerning advertising and promotional labeling for their products. Also, quality control and manufacturing procedures must continue to conform to cGMP after approval, and the FDA periodically inspects manufacturing facilities to assess compliance with cGMP. Accordingly, manufacturers must continue to expend time, money, and effort in the area of production and quality control to maintain cGMP compliance. In addition, discovery of problems with a product after approval may result in restrictions on a product, manufacturer, or holder of an approved NDA, including withdrawal of the product from the market. Also, new government requirements may be established that could delay or prevent regulatory approval of our products under development.

### *Regulation Outside the United States*

Before our products can be marketed outside of the United States, they are subject to regulatory approval similar to that required in the United States, although the requirements governing the conduct of clinical trials, product licensing, pricing and reimbursement vary widely from country to country. No action can be taken to market any product in a country until an appropriate application has been approved by the regulatory authorities in that country. The current approval process varies from country to country, and the time spent in gaining approval varies from that required for FDA approval. In certain countries, the sales price of a product must also be approved. The pricing review period often begins after market approval is granted. No assurance can be given that even if a product is approved by a regulatory authority, satisfactory prices will be approved for such product.

## **Table of Contents**

### *Environmental Regulation*

Pharmaceutical research and development involves the controlled use of hazardous materials. Biotechnology and pharmaceutical companies must comply with laws and regulations governing the use, generation, manufacture, storage, air emission, effluent discharge, handling and disposal of certain materials, biological specimens and wastes. We do not anticipate building in-house research, development or manufacturing facilities, and, accordingly, do not expect to have to comply directly with environmental regulation. However, our contractors and others conducting research, development or manufacturing activities for us may be required to incur significant compliance cost, and this could in turn could increase our expense or delay our completion of research or manufacturing programs.

### *Employees*

As of December 31, 2010, we had six full-time employees, two of whom were involved primarily in management of our pre-clinical research and development and clinical trials and four who were involved primarily in financial management and administration of our company. We also had four part-time contractors, one of whom serves as our medical director, one whom provides manufacture and clinical trial support and two of whom provide financial management services.

### **Item 1A. Risk Factors**

An investment in our common stock involves a high degree of risk. You should carefully consider the risks described below and the other information before deciding to invest in our common stock. The risks described below are not the only ones facing our company. Additional risks not presently known to us or that we currently consider immaterial may also adversely affect our business. We have attempted to identify below the major factors that could cause differences between actual and planned or expected results, but we cannot assure you that we have identified all of those factors.

If any of the following risks actually happen, our business, financial condition and operating results could be materially adversely affected. In this case, the trading price of our common stock could decline, and you could lose all or part of your investment.

### **Risks Related to Our Company**

*We have incurred net losses to date and must raise additional capital by the end of the second quarter of 2012 in order to continue to operate.*

We have incurred net losses in each year of operation since our inception in July 2000. Our accumulated deficit as of December 31, 2010 was \$56.4 million and our cumulative net loss applicable to common stockholders as of December 31, 2010 was \$56.7 million. Based on \$5.9 million of unrestricted cash as of December 31, 2010 and \$2.6 million received subsequent to year end, we believe that we have sufficient cash to meet our financial and operating obligations into the second half of 2012. We will require more cash to fund our operations and believe that we will be able to obtain additional financing. However, there can be no assurance that we will be successful in obtaining such new financing or, if available, that such financing will be obtainable on terms favorable to us. We have taken steps to reduce our administrative and clinical spending; however, we must raise additional cash by the end of the second quarter of 2012, or we may not be able to continue operations and may be forced to seek bankruptcy protection.

We may raise capital through public or private equity financings, partnerships, debt financings, bank borrowings, or other sources. Additional funding may not be available on favorable terms or at all. If adequate funds are not otherwise available, we may need to significantly curtail operations. To obtain additional funding, we may need to enter into arrangements that require us to relinquish rights to certain technologies, products and/or potential markets. To the extent that additional capital is raised through the sale of equity, or securities

## **Table of Contents**

convertible into equity, our equity holders may experience dilution of their proportionate ownership of the company.

***We are a development stage company and have not yet generated any revenue.***

We are a development stage company and have not generated any revenues to date. We granted PROCAPS, S.A. exclusive rights to market and sell DAVANAT<sup>®</sup> to treat cancer patients in Colombia, South America, which we refer to as the PROCAPS Channel. In addition, there is no assurance that we will obtain FDA approval of DAVANAT<sup>®</sup> or any other of our products in development and, even if we do so, that we will generate revenue sufficient to become profitable. Our failure to generate revenue and profit would likely lead to loss of your investment.

***We have one drug candidate in clinical trials and results are uncertain.***

DAVANAT<sup>®</sup>, our lead product candidate, is in human clinical trials. Clinical trials are expensive, time-consuming and may not be successful. They involve the testing of potential therapeutic agents, or effective treatments, in humans, typically in three phases, to determine the safety and efficacy of the product candidates necessary for an approved drug. Many products in human clinical trials fail to demonstrate the desired safety and efficacy characteristics. Even though DAVANAT<sup>®</sup> progressed successfully through Phase I and Phase II human trials, it may fail in Phase III trials or in later stages of development. We will engage others to conduct our clinical trials, including clinical research organizations and, possibly, government-sponsored agencies. These trials may not start or be completed as we forecast, or may not achieve desired results.

***We may be unable to commercialize our product candidates.***

Even if DAVANAT<sup>®</sup> and other anticipated product candidates achieve positive results in clinical trials, we may be unable to commercialize them. Although we anticipate receipt of regulatory approvals in connection with the PROCAPS Channel, there is no assurance that such approvals will be obtained. Our general inability to commercialize our products would substantially impair the viability of the Company.

***Performance milestones may not occur as contemplated by the agreement with PROCAPS S.A.***

As our arrangement with PROCAPS is a collaboration, and because collaborations take place over time, milestone and performance risks are inherent and so performance milestones may not occur as contemplated by our agreement.

***There are risks associated with our reliance on third parties to design trial protocols, arrange for and monitor the clinical trials, and collect and analyze data.***

As we develop products eligible for clinical trials, including DAVANAT<sup>®</sup>, we will contract with independent parties to assist us in the design of the trial protocols, arrange for and monitor the clinical trials, collect data and analyze data. In addition, certain clinical trials for our products may be conducted by government-sponsored agencies and will be dependent on governmental participation and funding. Our dependence on independent parties and clinical sites involves risks including reduced control over the timing and other aspects of our clinical trials.

***There are risks associated with our reliance on third parties for manufacturing, marketing, sales, managed care and distribution infrastructure and channels.***

We do not have, and do not now intend to develop, facilities for the manufacture of any of our products for clinical or commercial production. At this time, we are not a party to any long-term agreement with any of our suppliers, and accordingly, we have our products manufactured on a purchase-order basis from one of two

## **Table of Contents**

primary suppliers. We are developing relationships with manufacturers and will enter into collaborative arrangements with licensees or have others manufacture our products on a contract basis. We expect to depend on such collaborators to supply us with products manufactured in compliance with standards imposed by the FDA and foreign regulators.

We have limited experience in marketing, sales or distribution, and we do not intend to develop a sales and marketing infrastructure to commercialize our pharmaceutical products. If we develop commercial products, we will need to rely on licensees, collaborators, joint venture partners or independent distributors to market and sell those products. Thus, we expect that we will be required to enter into agreements with commercial partners to engage in sales, marketing and distribution efforts around our products in development. We may be unable to establish or maintain third-party relationships on a commercially reasonable basis, if at all. In addition, these third parties may have similar or more established relationships with our competitors. If we do not enter into relationships with third parties for the sales and marketing of our proposed products, we will need to develop our own sales and marketing capabilities.

Even if engaged, these distributors may:

fail to satisfy financial or contractual obligations to us;

fail to adequately market our products;

cease operations with little or no notice to us; or

offer, design, manufacture or promote competing formulations or products.

If we fail to develop sales, managed care, marketing and distribution channels, we would experience delays in generating sales and incur increased costs, which would harm our financial results.

### ***Our lack of operating experience may cause us difficulty in managing our growth.***

We have limited experience in manufacturing or procuring products in commercial quantities, conducting other later-stage phases of the regulatory approval process, selling pharmaceutical products, or negotiating, establishing and maintaining strategic relationships. Although we have engaged a number of consultants to assist us, any additional growth may require us to expand our management, operational and financial systems and controls. If we are unable to do so, our business and financial condition would be materially harmed. If rapid growth occurs, it may strain our managerial, operational and financial resources.

### ***We are exposed to product liability, pre-clinical and clinical liability risks which could place a financial burden upon us, should we be sued, because we do not currently have product liability insurance above and beyond our general insurance coverage.***

Our business exposes us to potential product liability and other liability risks that are inherent in the testing, manufacturing and marketing of pharmaceutical formulations and products. Claims may be asserted against us. In addition, the use in our clinical trials of pharmaceutical formulations and products that our potential collaborators may develop and the subsequent sale of these formulations or products by us or our potential collaborators may cause us to bear a portion of or all product liability risks. A successful liability claim or series of claims brought against us could have a material adverse effect on our business, financial condition and results of operations.

Because we do not currently have any FDA-approved products or formulations, we do not currently have any product liability insurance covering commercialized products. We may not be able to obtain or maintain adequate product liability insurance on acceptable terms, if at all, or such insurance may not provide adequate coverage against our potential liabilities. Furthermore, our current and potential partners with whom we have collaborative agreements or our future licensees may not be willing to indemnify us against these types of liabilities and may not themselves be sufficiently insured or have sufficient liquidity to satisfy any product



---

**Table of Contents**

liability claims. Claims or losses in excess of any product liability insurance coverage that may be obtained by us could have a material adverse effect on our business, financial condition and results of operations.

*If users of our proposed products are unable to obtain adequate reimbursement from third-party payers, market acceptance of our proposed products may be limited and we may not achieve revenues.*

The continuing efforts of governments, insurance companies, health maintenance organizations and other payers of healthcare costs to contain or reduce costs of health care may affect our future revenues and profitability, and the future revenues and profitability of our potential customers, suppliers and collaborative partners and the availability of capital. In other words, our ability to commercialize our proposed products will depend in large part on the extent to which appropriate reimbursement levels for the cost of our proposed formulations, products and related treatments are obtained by the health care providers of these products and treatments. At this time we cannot predict the precise impact of the Patient Protection and Affordable Care Act of 2010, as amended by the Health Care and Education Affordability Act of 2010, the comprehensive health care reform legislation passed by Congress in March 2010. It is possible that the adoption of this legislation could harm our business, financial condition and results of operations.

*We depend on key individuals to develop our products and pursue collaborations.*

We are highly dependent on Anatole Klyosov, Ph.D., D.Sc. and Peter G. Traber, M.D. Dr. Klyosov is our Chief Scientist and has scientific technical or other business expertise and experience that is critical to our success. Dr. Traber is our interim Chief Medical Officer who, among other things, leads our FDA Phase III colorectal cancer trial for DAVANAT<sup>®</sup> as well as our overall FDA approval process. Effective March 17, 2011 Dr. Traber will become our Chief Executive Officer as well as our Chief Medical Officer. The loss of Dr. Klyosov or Dr. Traber, or failure to attract or retain other key personnel, could prevent us from pursuing collaborations or developing our products and core technologies.

*We are involved in litigation with Summer Street Research Partners.*

On January 30, 2008, Custom Equity Research, Incorporated (d/b/a Summer Street Research Partners), or Summer Street, filed a lawsuit against us, alleging claims for breach of contract, declaratory judgment and unjust enrichment arising out of an engagement letter under which Summer Street agreed to provide institutional investment placement services. Discovery is currently underway. A trial date has been set for November 8, 2011. We believe the lawsuit is without merit and intends to contest it vigorously.

We received a letter dated January 12, 2011 from Maxim Group, or Maxim, which has acted as our placement agent. The letter advises that Maxim has been named as a respondent in a FINRA arbitration matter commenced by Summer Street arising out of the Company's termination of its relationship with Summer Street and its engagement of Maxim as its placement agent. Our placement agent agreement with Maxim contains an indemnification provision that requires us to indemnify Maxim in connection with FINRA arbitration. We believe the claims asserted by Summer Street in the arbitration are without merit.

**Risks Related to the Drug Development Industry**

*We will need regulatory approvals to commercialize our products.*

We are required to obtain approval (i) from the FDA in order to sell our products in the U.S. and (ii) from foreign regulatory authorities in order to sell our products in other countries. The FDA's review and approval process is lengthy, expensive and uncertain. Extensive pre-clinical and clinical data and supporting information must be submitted to the FDA for each indication for each product candidate in order to secure FDA approval. Before receiving FDA clearance to market our proposed products, we will have to demonstrate that our products are safe on the patient population and effective for the diseases that are to be treated. Clinical trials, manufacturing and marketing of drugs are subject to the rigorous testing and approval process of the FDA and equivalent foreign regulatory authorities. The Federal Food, Drug and Cosmetic Act and other federal, state and

## **Table of Contents**

foreign statutes and regulations govern and influence the testing, manufacture, labeling, advertising, distribution and promotion of drugs and medical devices. As a result, regulatory approvals can take a number of years or longer to accomplish and require the expenditure of substantial financial, managerial and other resources. The FDA could reject an application or require us to conduct additional clinical or other studies as part of the regulatory review process. Delays in obtaining or failure to obtain FDA approvals would delay or prevent the commercialization of our product candidates, which would prevent, defer or decrease our receipt of revenues. In addition, if we receive initial regulatory approval, our product candidates will be subject to extensive and rigorous ongoing domestic and foreign government regulation.

### ***Data obtained from clinical trials are susceptible to varying interpretations, which could delay, limit or prevent regulatory clearances.***

Data already obtained, or in the future obtained, from pre-clinical studies and clinical trials do not necessarily predict the results that will be obtained from later pre-clinical studies and clinical trials. Moreover, pre-clinical and clinical data is susceptible to varying interpretations, which could delay, limit or prevent regulatory approval. A number of companies in the pharmaceutical industry have suffered significant setbacks in advanced clinical trials, even after promising results in earlier trials. The failure to adequately demonstrate the safety and effectiveness of a proposed formulation or product under development could delay or prevent regulatory clearance of the potential drug. The resulting delays to commercialization could materially harm our business. Our clinical trials may not demonstrate sufficient levels of safety and efficacy necessary to obtain the requisite regulatory approvals for our drugs, and thus our proposed drugs may not be approved for marketing.

### ***Our competitive position depends on protection of our intellectual property.***

Development and protection of our intellectual property are critical to our business. All of our intellectual property, patented or otherwise, has been invented and/or developed by employees of the Company. If we do not adequately protect our intellectual property, competitors may be able to practice our technologies. Our success depends in part on our ability to obtain patent protection for our products or processes in the U.S. and other countries, protect trade secrets, and prevent others from infringing on our proprietary rights.

Since patent applications in the U.S. are maintained in secrecy for at least portions of their pendency periods (published on U.S. patent issuance or, if earlier, 18 months from earliest filing date for most applications) and since other publication of discoveries in the scientific or patent literature often lags behind actual discoveries, we cannot be certain that we are the first to make the inventions to be covered by our patent applications. The patent position of biopharmaceutical firms generally is highly uncertain and involves complex legal and factual questions. The U.S. Patent and Trademark Office has not established a consistent policy regarding the breadth of claims that it will allow in biotechnology patents.

Some or all of our patent applications may not issue as patents, or the claims of any issued patents may not afford meaningful protection for our technologies or products. In addition, patents issued to us or our licensors may be challenged and subsequently narrowed, invalidated or circumvented. Patent litigation is widespread in the biotechnology industry and could harm our business. Litigation might be necessary to protect our patent position or to determine the scope and validity of third-party proprietary rights, and we may not have the required resources to pursue such litigation or to protect our patent rights.

Although we require our scientific and technical employees and consultants to enter into broad assignment of inventions agreements, and all of our employees, consultants and corporate partners with access to proprietary information to enter into confidentiality agreements, these agreements may not be honored.

### ***Products we develop could be subject to infringement claims asserted by others.***

We cannot assure that products based on our patents or intellectual property will not be challenged by a third party claiming infringement of its proprietary rights. If we were not able to successfully defend our patents

## **Table of Contents**

or other intellectual property, we may have to pay substantial damages, possibly including treble damages, for past infringement.

### ***We face intense competition in the biotechnology and pharmaceutical industries.***

The biotechnology and pharmaceutical industries are intensely competitive. We face direct competition from U.S. and foreign companies focusing on pharmaceutical products, which are rapidly evolving. Our competitors include major multinational pharmaceutical and chemical companies, specialized biotechnology firms and universities and other research institutions. Many of these competitors have greater financial and other resources, larger research and development staffs and more effective marketing and manufacturing organizations, than we do. In addition, academic and government institutions are increasingly likely to enter into exclusive licensing agreements with commercial enterprises, including our competitors, to market commercial products based on technology developed at such institutions. Our competitors may succeed in developing or licensing technologies and products that are more effective, or succeed in obtaining FDA or other regulatory approvals for product candidates before we do. Acquisitions of, or investments in, competing pharmaceutical or biotechnology companies by large corporations could increase such competitors' financial, marketing, manufacturing and other resources.

### ***The market for our proposed products is rapidly changing and competitive, and new drugs and new treatments which may be developed by others could impair our ability to maintain and grow our business and remain competitive.***

The pharmaceutical and biotechnology industries are subject to rapid and substantial technological change. Developments by others may render our proposed products noncompetitive or obsolete, or we may be unable to keep pace with technological developments or other market factors. Technological competition from pharmaceutical and biotechnology companies, universities, governmental entities and others diversifying into the field is intense and is expected to increase.

As a pre-revenue company engaged in the development of drug technologies, our resources are limited and we may experience technical challenges inherent in such technologies. Competitors have developed or are in the process of developing technologies that are, or in the future may be, the basis for competition. Some of these technologies may have an entirely different approach or means of accomplishing similar therapeutic effects compared to our proposed products. Our competitors may develop drugs that are safer, more effective or less costly than our proposed products and, therefore, present a serious competitive threat to us.

The potential widespread acceptance of therapies that are alternatives to ours may limit market acceptance of our proposed products, even if commercialized. Many of our targeted diseases and conditions can also be treated by other medication. These treatments may be widely accepted in medical communities and have a longer history of use. The established use of these competitive drugs may limit the potential for our technologies, formulations and products to receive widespread acceptance if commercialized.

## **Risks Related to Our Common Stock**

### ***Stock prices for pharmaceutical and biotechnology companies are volatile.***

The market price for securities of pharmaceutical and biotechnology companies historically has been highly volatile, and the market from time to time has experienced significant price and volume fluctuations that are unrelated to the operating performance of such companies. Fluctuations in the trading price or liquidity of our common stock may adversely affect, among other things, the interest in our stock by purchasers on the open market and, generally, our ability to raise capital.

## **Table of Contents**

***Our Board of Directors has the power to designate, without shareholder approval, a series of preferred stock the shares of which could be senior to the common stock and be entitled to conversion or voting rights that adversely affect the holders of our common stock.***

Our Articles of Incorporation authorizes issuance of capital stock including 20,000,000 undesignated shares, and empowers our Board of Directors to prescribe by resolution and without shareholder approval a class or series of undesignated shares, including the number of shares in the class or series and the voting powers, designations, rights, preferences, restrictions and the relative rights in each such class or series. Accordingly, we may authorize the issuance of additional shares or series of preferred stock that would rank senior to the shares of common stock as to dividend rights or rights upon our liquidation, winding-up, or dissolution.

***We could issue additional common stock, which might dilute the book value of our common stock.***

Our Board of Directors has authority, without action or vote of our shareholders, to issue all or a part of our authorized but unissued shares. Such stock issuances could be made at a price that reflects a discount or a premium from the then-current trading price of our common stock. In addition, in order to raise capital, we may need to issue securities that are convertible into or exchangeable for a significant amount of our common stock. These issuances would dilute the percentage ownership interest, which would have the effect of reducing your influence on matters on which our shareholders vote, and might dilute the book value of our common stock. You may incur additional dilution if holders of stock options, whether currently outstanding or subsequently granted, exercise their options, or if warrant holders exercise their warrants to purchase shares of our common stock.

***One investor, by virtue of ownership of our securities and related rights, may be able to control the Company.***

The 10X Fund, L.P., or 10X Fund, owns all of our issued and outstanding Series B-1 Convertible Preferred Stock and Series B-2 Convertible Preferred Stock, collectively the Series B Preferred Stock, which are convertible into 12 million shares of our common stock. The 10X Fund owns related warrants exercisable to purchase an aggregate of 36 million shares of our common stock. We have issued approximately 2.1 million shares of our common stock as dividends on the Series B Preferred Stock. In addition, James C. Czirr, a general partner of the 10X Fund and Executive Chairman of our Board of Directors, owns or controls approximately 5 million shares of our common stock. As of December 31, 2010, on a fully diluted basis, assuming conversion of all Series B Preferred Stock and exercise of all the related warrants, the 10X Fund would own approximately 44.8% of our then outstanding shares of common stock, which together with Mr. Czirr's shares of our common stock, would constitute approximately 49.2% of the then outstanding shares. As holder of Series B Preferred Stock, the 10X Fund is entitled to elect two directors in a separate class vote, nominate three directors for election by all shares entitled to vote, and provide or withhold consent to a range of fundamental corporate action we may wish to undertake, such as recapitalization, sale of the company, and other matters. Such concentration of stock ownership and related rights could have the effect of delaying, deterring or preventing corporate events that our other security holders may desire or consider beneficial to the company.

***As a thinly-traded stock, large sales can place downward pressure on our stock price.***

Our common stock, despite certain increases of trading volume from time to time, experiences periods when it could be considered thinly-traded. Finance transactions resulting in a large amount of newly issued shares that become readily tradable, or other events that cause current shareholders to sell shares, could place downward pressure on the trading price of our stock. In addition, the lack of a robust resale market may require a shareholder who desires to sell a large number of shares of common stock to sell the shares in increments over time to mitigate any adverse impact of the sales on the market price of our stock.

### **Item 1B. *Unresolved Staff Comments***

None.

## **Table of Contents**

### **Item 2. *Properties***

We lease 9,400 square feet for our executive offices located at 7 Wells Avenue, Newton, Massachusetts. We have a five year lease that commenced in August 2006 with an option to extend for an additional five years. We believe this space is suitable for our present operations and adequate for foreseeable expansion of our business.

### **Item 3. *Legal Proceedings***

Other than claims and legal proceedings that arise from time to time in the ordinary course of business which are not material, we have no pending legal proceedings except as follows:

On January 30, 2008, Custom Equity Research, Incorporated (d/b/a Summer Street Research Partners) ( Summer Street ) filed a lawsuit against us in the Superior Court of the Commonwealth of Massachusetts, alleging claims for breach of contract, declaratory judgment and unjust enrichment arising out of an engagement letter under which Summer Street agreed to provide institutional investment placement services to us. Summer Street claims it is entitled to a placement fee for each placement made during the term of the agreement and for each issuance of securities made or agreed to be made by us from October 17, 2007 through November 16, 2008. We initially responded to the lawsuit with a motion to dismiss, which the Court denied on June 23, 2008, finding that the letter agreement was ambiguous with respect to Summer Street's entitlement to compensation. The Court also denied Summer Street's motion for a prejudgment attachment and trustee process, preliminarily finding that Summer Street was not likely to prevail on any of its claims. We filed an answer denying Summer Street's material allegations. Discovery is currently under way. A trial date has been set for November 8, 2011. We believe the lawsuit is without merit and intends to contest it vigorously.

We are in receipt of a letter dated January 12, 2011 from Maxim Group ( Maxim ), which has acted as a Placement Agent for us. The letter advises that Maxim has been named as a respondent in a FINRA arbitration matter commenced by Summer Street, alleging claims for tortious interference with advantageous business and contractual relations, fraud and deceit, negligent misrepresentation, unjust enrichment, violation of Massachusetts Consumer Protection Act, Mass. Gen. Laws ch. 93A, and civil conspiracy, arising out of our termination of our relationship with Summer Street and its engagement of Maxim as its placement agent. We have agreed to indemnify and provide a defense to Maxim in accordance with the Placement Agreements between Maxim and us. We believe that the arbitration is without merit and intend to assist Maxim in its vigorous defense.

**Table of Contents****PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**  
**Price Range of Common Stock**

Following the delisting of our common stock from the NYSE Alternext US as of the close of trading on January 9, 2009, our common stock has been quoted on the OTC Bulletin Board since January 21, 2009 under the symbol PRWP.OB. The high and low sale prices for our common stock as reported on the NYSE Alternext US (through January 9, 2009) and OTC Bulletin Board, for the periods indicated below were as follows:

|  | High    | Low     |
|--|---------|---------|
| <b>Fiscal Year Ended December 31, 2010</b> |         |         |
| First Quarter                              | \$ 0.50 | \$ 0.26 |
| Second Quarter                             | \$ 0.89 | \$ 0.41 |
| Third Quarter                              | \$ 0.82 | \$ 0.48 |
| Fourth Quarter                             | \$ 1.04 | \$ 0.62 |
| <b>Fiscal Year Ended December 31, 2009</b> |         |         |
| First Quarter                              | \$ 0.42 | \$ 0.05 |
| Second Quarter                             | \$ 0.59 | \$ 0.20 |
| Third Quarter                              | \$ 0.50 | \$ 0.27 |
| Fourth Quarter                             | \$ 0.44 | \$ 0.24 |

**Holder of Common Stock**

As of February 23, 2011, there were 250 shareholders of record of our common stock. Because shares of our common stock are held by depositaries, brokers and other nominees, the number of beneficial holders of our shares is substantially larger than the number of record holders. Based on information available to us, we believe there are 6,652 non-objecting beneficial owners of our shares of our common stock in addition to the record holders.

**Dividends**

There have been no cash dividends declared on our common stock since our company was formed. Dividends are declared at the sole discretion of our Board of Directors. Our intention is not to declare cash dividends and retain all cash for our operations.

**Item 6. Selected Consolidated Financial Data**

The information called for by this Item is not applicable to us because we are a smaller reporting company.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

In addition to historical information, the following Management's Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements as defined under federal securities laws and is subject to the safe harbor created therein for forward-looking statements. Such statements include, but are not limited to, statements concerning our anticipated operating results, research and development, clinical trials, regulatory proceedings, and financial resources, and can be identified by use of words such as, for example, anticipate, estimate, expect, project, intend, plan, believe and would, should, could or may. Forward-looking statements are based on current expectations and projections about the industry and markets in which Pro-Pharmaceuticals operates, and management's beliefs and assumptions. These

## **Table of Contents**

statements are not guarantees of future performance and involve certain known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties are related to, without limitation, our early stage of development, our dependence on outside capital, uncertainties of our technology and clinical trials, intellectual property litigation, uncertainties of regulatory approval requirements for our products, competition and stock price volatility in the biotechnology industry, limited trading volume for our stock, concentration of ownership of our stock, and other risks detailed herein and from time to time in our SEC reports. The following discussion should be read in conjunction with the accompanying consolidated financial statements and notes thereto of Pro-Pharmaceuticals appearing elsewhere herein.

### **Overview**

We are a development-stage company engaged in the discovery and development of therapeutic compounds that target Galectin receptors that we believe enhance existing cancer treatments. We believe our therapeutics could also be used in the treatment of liver, microbial and inflammatory diseases. All of our products are presently in development, including pre-clinical and clinical trials.

Since our inception on July 10, 2000, our primary focus has been the development of a new generation of anti-cancer treatments using polysaccharide polymers which are designed to increase survival and improve the quality of life for cancer patients. Our lead product candidate, DAVANAT<sup>®</sup>, is a patented, new chemical entity that we believe, when administered in combination with chemotherapies or biologics, or vaccines increases efficacy while reducing serious adverse effects. We hold the patent on DAVANAT<sup>®</sup>, without any licensing or royalty obligations.

At December 31, 2010, we had \$5,891,000 of unrestricted cash to fund our operations. Subsequent to year end, we received \$2,209,000 from the exercise of warrants and options for 3,757,472 shares of our common stock. Also, we issued an additional 13 shares of Series C for \$130,000 and received a grant payment of \$234,000. We believe that with the cash received subsequent to year end and the cash on hand at December 31, 2010, there is sufficient cash to fund operations into the second half of 2012. We will require more cash to fund our operations and believe we will be able to obtain additional financing. However, there can be no assurance that we will be successful in obtaining such new financing or, if available, that such financing will be on terms favorable to us.

### ***Development of DAVANAT<sup>®</sup> Technology***

In 2002, the FDA granted an Investigational New Drug ( IND ) application for us to administer DAVANAT<sup>®</sup> in combination with 5-FU to treat late-stage cancer patients with solid tumors. 5-FU is FDA-approved, and one of the most widely used chemotherapies for treatment of various types of cancer, including colorectal, breast and gastrointestinal. We believe that using DAVANAT<sup>®</sup> in combination with 5-FU enables greater absorption of the chemotherapy in cancer cells while reducing its toxic side effects.

The FDA also has granted us an IND for DAVANAT<sup>®</sup> to be administered with Avastin<sup>®</sup>, 5-FU and leucovorin in a combination therapy to treat early-stage colorectal cancer patients and an IND for DAVANAT<sup>®</sup> to be administered with 5-FU to treat early stage bile duct cancer patients. In addition, the FDA also has granted us, on a case-by-case basis, the ability to treat patients with breast cancer in response to physicians' requests for so-called compassionate use .

To date, DAVANAT<sup>®</sup> has been administered to approximately 100 cancer patients. Data from a Phase II trial for end-stage colorectal cancer patients showed that DAVANAT<sup>®</sup> in combination with 5-FU extended median survival to 6.7 months with significantly reduced side effects, as compared to 4.6 months for best standard of care as determined by the patients' physicians. These clinical trials also showed that patients experienced fewer adverse side effects of the chemotherapy and required less hospitalization.

Our pre-clinical and clinical trial data also show that DAVANAT<sup>®</sup> is well tolerated, safe and non-toxic.

## **Table of Contents**

We believe, based on the outcome of our clinical trials to date, that DAVANAT<sup>®</sup>, when co-administered with 5-FU or other chemotherapies or biologics is superior to the current standard of care. We plan to file NDAs for DAVANAT<sup>®</sup> in combination with other chemotherapies, biologics and vaccines.

According to its published guidance, the FDA initially determines whether a New Drug Application ( NDA ) filing is complete for purposes of allowing a review, and, if allowed, then determines whether to approve the NDA, a process that takes six or ten months. Upon approval, an applicant may commence commercial marketing and distribution of the approved products.

In May 2008, we submitted a Drug Master File ( DMF ) for DAVANAT<sup>®</sup> to the FDA. This is an important step toward the filing of our DAVANAT<sup>®</sup> NDA because a DMF contains confidential detailed information in support of the NDA about facilities, processes or articles used in the chemistry, manufacturing, controls, processing, packaging, and storing or stability of drugs. We believe the DMF represents a significant milestone in our eventual commercialization of DAVANAT<sup>®</sup> because it demonstrates our ability to produce commercial quantities of pharmaceutical-grade DAVANAT<sup>®</sup> under current Good Manufacturing Process ( cGMP ) standards. A DMF can be cross-referenced by potential partners to use in combination with other therapies to expedite clinical studies and submission of NDAs.

In September 2008, we submitted a clinical and pre-clinical package to the FDA in support of our DAVANAT<sup>®</sup> NDA. The FDA reported to us in its minutes for the December 2008 meeting that we will be required to conduct a Phase III trial to demonstrate superiority to the best standard of care for late stage colorectal cancer patients. We expect to meet with the FDA to finalize our plans for the Phase III trial.

On December 17, 2010, we met with officials from the FDA to present our Phase III clinical development program for DAVANAT<sup>®</sup>. Agreement was reached on the design of pivotal, randomized, controlled, and blinded Phase III clinical trials of DAVANAT<sup>®</sup> co-administered with standard chemotherapy for second line treatment of patients with metastatic colorectal cancer.

On March 9th, 2011 we announced that our Board of Directors named Peter G. Traber, M.D., President and Chief Executive Officer, effective March 17, 2011. Prior to being named President and Chief Executive Officer, Dr. Traber had been our interim Chief Medical Officer and has been a member of our Board of Directors since February 2009. Dr. Traber was President Emeritus and former Chief Executive Officer of Baylor School of Medicine. His previous positions include Senior Vice President of Clinical Development and Medical Affairs and Chief Medical Officer of GlaxoSmithKline, and Chief Executive Officer of the University of Pennsylvania Health System. Dr. Traber succeeds Theodore D. Zucconi, Ph.D., who will continue as a member of the Board of Directors. Dr. Zucconi also will direct Company operations with a focus on approvals and expansion of the Latin American business and manufacturing.

### ***Agreement with PROCAPS S.A.***

On March 25, 2010, we granted PROCAPS S.A. ( PROCAPS ) exclusive rights to market and sell DAVANAT<sup>®</sup> to treat cancer in Colombia, South America. PROCAPS is a large, international, privately held pharmaceutical company based in Barranquilla, Colombia. Under terms of the agreement, PROCAPS is responsible for obtaining regulatory and pricing approval in Colombia, South America. PROCAPS also will be responsible for the vial filling, packaging, marketing and distribution of DAVANAT<sup>®</sup> in the region.

Once approved for sale by regulators, we will receive a transfer payment for each dose of DAVANAT<sup>®</sup> shipped to PROCAPS, in addition to a royalty above a minimum annual sales threshold. In October 2010, we received payment of \$200,000 and shipped DAVANAT<sup>®</sup> to PROCAPS for testing purposes. We retain all intellectual property rights and we are the owner of the regulatory approval of DAVANAT<sup>®</sup> in the region. PROCAPS has first negotiation rights to other countries in South and Central America and the Caribbean. Should we gain approval in Colombia, PROCAPS may then obtain the marketing authorization in 10 countries in Latin America.



**Table of Contents**

The Company recorded the \$200,000 payment as deferred revenue on the consolidated balance sheet as of December 31, 2010 and will recognize the revenue when the remaining deliverables of the collaboration agreement have been completed.

**Results of Operations from the Years Ended December 31, 2010 and 2009****Research and Development Expense**

|                          | Year ended<br>December 31, |          | 2010 as Compared to 2009 |          |
|--------------------------|----------------------------|----------|--------------------------|----------|
|                          | 2010                       | 2009     | \$ Change                | % Change |
| Research and development | \$ 1,066                   | \$ 1,110 | \$ (44)                  | (4)%     |

We generally categorize research and development expenses as either direct external expenses, comprised of amounts paid to third party vendors for services, or all other research and development expenses, comprised of employee payroll and general overhead allocable to research and development. We subdivide external expenses between clinical programs and pre-clinical activities. We consider a clinical program to have begun upon acceptance by the FDA, or similar agency outside of the United States, to commence a clinical trial in humans, at which time we begin tracking expenditures by the product candidate. We have one product candidate DAVANA<sup>®</sup> in clinical trials at this time. Clinical program expenses comprise payments to vendors related to preparation for, and conduct of, all phases of the clinical trial, including costs for drug manufacture, patient dosing and monitoring, data collection and management, oversight of the trials and reports of results. Pre-clinical expenses comprise all research and development amounts incurred before human trials begin, including payments to vendors for services related to product experiments and discovery, toxicology, pharmacology, metabolism and efficacy studies, as well as manufacturing process development for a drug candidate.

Our research and development expenses for the years ended December 31, 2010 and 2009 were as follows:

|   | Year Ended<br>December 31, |          |
|---|----------------------------|----------|
|   | 2010                       | 2009     |
|   | (in thousands)             |          |
| Direct external expenses:                   |                            |          |
| Clinical programs                           | \$ 608                     | \$ 114   |
| Pre-clinical activities                     | 38                         | 380      |
| All other research and development expenses | 420                        | 616      |
|   | \$ 1,066                   | \$ 1,110 |

The decrease in our research and development expense for the year ended December 31, 2010 versus the same period in 2009 is due primarily to decreased pre-clinical activities and other research and development expenses offset by increased clinical programs related to a planned Phase III trial. Included in clinical programs are warrant expenses related to consultants (\$222,000) during year ended December 31, 2010. The decrease in other research and development expenses is primarily due to decreased salary expenses (\$54,000) and decreased stock-based compensation (\$139,000). We plan to initiate a Phase III trial as soon as we raise sufficient additional funds which will serve to increase our research and development expense.

Both the time required and costs we may incur in order to commercialize a drug candidate that would result in material net cash inflow are subject to numerous variables, and therefore we are unable at this stage of our development to forecast useful estimates. Variables that make estimates difficult include the number of clinical trials we may undertake, the number of patients needed to participate in the clinical trial, patient recruitment uncertainties, trial results as to the safety and efficacy of our product, and uncertainties as to the regulatory agency response to our trial data prior to receipt of marketing approval. Moreover, the FDA or other regulatory

**Table of Contents**

agencies may suspend clinical trials if we or an agency believes patients in the trial are subject to unacceptable risks, or find deficiencies in the conduct of the clinical trial. Delays or rejections may also occur if governmental regulation or policy changes during our clinical trials or in the course of review of our clinical data. Due to these uncertainties, accurate and meaningful estimates of the ultimate cost to bring a product to market, the timing of costs and completion of our program and the period during which material net cash inflows will commence are unavailable at this time.

**General and Administrative Expense**

|                            | Year ended<br>December 31, |          | 2010 as Compared to 2009 |          |
|----------------------------|----------------------------|----------|--------------------------|----------|
|                            | 2010                       | 2009     | \$ Change                | % Change |
| General and administrative | \$ 3,817                   | \$ 4,983 | \$ (1,166)               | (23)%    |

General and administrative expenses consist primarily of salaries, including stock based compensation, legal and accounting fees, insurance, investor relations, business development and other office related expenses. The primary reason for the decrease for the year ended December 31, 2010 as compared to the same period in 2009 is due to decreased payroll (\$710,000) primarily as the result of the recognition of severance obligations in 2009 related to the departure of our former chief executive officer, decreased stock-based compensation expense (\$291,000) and decreased legal and accounting costs (\$557,000) primarily due to trade secrets litigation in 2009, offset by increased business development expenses (\$471,000) as we increased our efforts to gain regulatory approval to commercialize DAVANAT® in South America.

**Other Income and Expense**

Other income and expense for the years ended December 31, 2010 and 2009 was a loss of \$746,000 and \$1,369,000, respectively. The loss for the year ended December 31, 2010 was due primarily to the change in fair value of warrant liabilities (\$1,241,000) offset by other income (\$489,000) related to a research grant. The loss for the year ended December 31, 2009 was due primarily to the change in fair value of warrant liabilities.

We were notified in November 2010 by the Internal Revenue Service that we have been awarded a total grant of \$489,000 under the Qualifying Therapeutic Discovery Project Program (Section 48D of the Internal Revenue Code) for DAVANAT® and our GR/GM-Series of anti-fibrotic, cirrhosis compounds. Of this amount, \$255,000 was received in 2010 with the remaining \$234,000 received in February 2011 and included in grant receivable on the consolidated balance sheet at December 31, 2010.

**Liquidity and Capital Resources**

As described above in the Overview and elsewhere in this Annual Report on Form 10-K, we are in the development stage and have not generated any revenues to date. Since our inception on July 10, 2000, we have financed our operations from proceeds of public and private offerings of debt and equity. As of December 31, 2010, we raised a net total of \$52.2 million from these offerings. At December 31, 2010, we had \$5,891,000 of unrestricted cash and cash equivalents available to fund future operations. Subsequent to year end, we received \$2,209,000 from the exercise of warrants and options for 3,757,472 shares of our common stock. Also, we issued an additional 13 shares of Series C for \$130,000 and received a grant payment of \$234,000. We believe that with the funds received subsequent to year end and the cash on hand at December 31, 2010, there is sufficient cash to fund operations into the second half of 2012.

We will require more cash to fund our operations and believe we will be able to obtain additional financing. However, there can be no assurance that we will be successful in obtaining such new financing or, if available, that such financing will be on terms favorable to us. We are actively seeking to raise additional capital and have

**Table of Contents**

significantly reduced our administrative and clinical spending. If we are unsuccessful in raising additional capital before the end of June 2012, we may be required to cease operations or seek bankruptcy protection. Net cash used in operations decreased by \$785,000 to \$3,102,000 for 2010, as compared to \$3,887,000 for 2009. Cash operating expenses decreased principally due to decreased general and administrative costs as a result of cost containment measures during the period which required overall lower cash expenditures.

No cash was provided by or used in investing activities during 2010, essentially unchanged from the same period in 2009.

Net cash provided by financing activities was \$8,742,000 during 2010 as compared to \$3,820,000 during 2009, due primarily to the transactions described below.

During the year ended December 31, 2010, we issued and sold, pursuant to the 10X Agreement, 770,000 shares of Series B-2 convertible into 3,080,000 shares of common stock and related warrants for 9,240,000 shares of common stock, resulting in net proceeds of \$1,463,000.

On December 30, 2010, the Company issued and sold 212 shares of Series C, convertible into 2,120,000 shares of common stock, resulting in net proceeds of \$2,073,000.

During the year ended December 31, 2010, warrants and options for common stock were exercised resulting in the issuance of 10,400,062 shares of common stock and net cash proceeds of \$5,206,000.

**Payments Due Under Contractual Obligations**

The following table summarizes the payments due under our contractual obligations at December 31, 2010, and the effect such obligations are expected to have on liquidity and cash flow in future periods:

| Contractual Obligations                                 | Total         | Payments due by period (in thousands) |           |           |                      |
|---|---------------|---------------------------------------|-----------|-----------|----------------------|
|   |               | Less than<br>1 year                   | 1-3 years | 3-5 years | More than<br>5 years |
| Operating leases  | \$ 167        | \$ 167                                | \$        | \$        | \$                   |
| Separation agreement                                    | 293           | 293                                   |           |           |                      |
| <b>Total payments due under contractual obligations</b> | <b>\$ 460</b> | <b>\$ 460</b>                         | <b>\$</b> | <b>\$</b> | <b>\$</b>            |

*Operating leases.* On May 1, 2006, we entered into an operating lease for office space. The lease commenced on August 11, 2006, and extends for five years and terminates on September 30, 2011. The lease provides for annual base rental payments of \$235,000 in the first year, increasing in each subsequent lease year to \$244,000, \$253,000, \$263,000 and \$273,000, respectively. In addition to base rental payments included in the contractual obligations table above, we are responsible for our pro-rata share of increases in the operating expenses for the building after calendar year 2006 and taxes for the building after fiscal year 2007. We have the option to extend the term of the lease for an additional five year period at the prevailing market rate at the time of exercise. In connection with this lease, a commercial bank has issued a letter of credit collateralized by cash we have on deposit with the bank of \$59,000. Additionally, we have a non-cancellable lease for a car, for our former chief executive officer, which expired in January 2011 and which is included in the severance agreement line of the contractual obligations table.

*Separation agreement.* In February 2009, we entered into a Separation Agreement in connection with the resignation of David Platt, Ph.D., our former Chief Executive Officer and Chairman of the Board of Directors. The Separation Agreement provides that we shall continue to pay Dr. Platt his current salary at a monthly rate of \$21,667 for 24 months and that we may defer payment of a portion of such salary amounts greater than \$10,000 per month (so long as Dr. Platt does not receive payments of less than the salary payments being made to the Company's Chief Executive Officer). However, all deferred amounts will continue to accrue and will be payable.

---

**Table of Contents**

on the earlier of (i) the Company receiving a minimum of \$4.0 million of funding after February 12, 2009, or (ii) February 12, 2011. We also agreed to continue to (i) provide health and dental insurance benefits to Dr. Platt, until the first to occur of February 12, 2011 or the date Dr. Platt and his family become eligible to receive health and dental insurance benefits under the plans of a subsequent employer and (ii) make the current monthly lease payments on his automobile until February 12, 2011. We recognized the full amount of the salary, health insurance and automobile during the first quarter of 2009. The remaining liability related to this severance is reflected in accrued expenses (\$293,000) on the consolidated balance sheet at December 31, 2010 and in accrued expenses (\$154,000) and other long-term liabilities (\$280,000) on the consolidated balance sheet at December 31, 2009. The final payment was paid to Dr. Platt on February 12, 2011.

The Separation Agreement also provides for the deferral of a \$1.0 million severance payment due to Dr. Platt under his employment agreement until the occurrence of any of the following milestone events: (i) the approval by the Food and Drug Administration for a new drug application ( NDA ) for any drug candidate or drug delivery candidate based on the DAVANÅTechnology (whether or not such technology is patented). We also will grant Dr. Platt fully vested cashless stock option with identical terms to purchase at least 500,000 shares of common stock; (ii) consummation of a transaction with a pharmaceutical company expected to result in at least \$10.0 million of equity investment or \$50 million of royalty revenue to the Company. We also will grant Dr. Platt fully vested cashless-exercise stock options exercisable to purchase at least 300,000 shares of our common stock for ten (10) years at an exercise price not less than the fair market value of the Common Stock determined as of the date of the grant; or (iii) the renewed listing of our securities on a national securities exchange. Payment upon the events (i) and (iii) may be deferred up to nine months, and if we have insufficient cash at the time of any of such events, we may issue Dr. Platt a secured promissory note for such amount. If we file a voluntary or involuntary petition for bankruptcy, whether or not a milestone event has occurred, such event shall trigger our obligation to pay the \$1.0 million with the result that Dr. Platt may assert a claim for such obligation against the bankruptcy estate. Due to the uncertainties regarding the achievement of any of the milestones as described, we have not accrued for the \$1.0 million severance nor have we recognized the value of the unissued stock options as of December 31, 2010. When it is deemed probable that one or more of the milestone events will be achieved, we will then recognize the \$1.0 million severance and the expense related to the issuance of the stock option at that time based on the then current fair value.

*Other.* We have engaged outside vendors for certain services associated with our clinical trials. These services are generally available from several providers and, accordingly, our arrangements are typically cancellable on 30 days notice.

We have engaged outside vendors for certain services associated with our clinical trials. These services are generally available from several providers and, accordingly, our arrangements are typically cancellable on 30 days notice.

***Off-Balance Sheet Arrangements***

We have not created, and are not a party to, any special-purpose or off-balance sheet entities for the purpose of raising capital, incurring debt or operating parts of our business that are not consolidated into our financial statements. We do not have any arrangements or relationships with entities that are not consolidated into our financial statements that are reasonably likely to materially affect our liquidity or the availability of capital resources.

**Critical Accounting Policies and Estimates**

Our significant accounting policies are more fully described in Note 2 to our consolidated financial statements included elsewhere in this annual report on Form 10-K. Certain of our accounting policies, however, are critical to the portrayal of our financial position and results of operations and require the application of significant judgment by our management, which subjects them to an inherent degree of uncertainty. In applying

---

**Table of Contents**

our accounting policies, our management uses its best judgment to determine the appropriate assumptions to be used in the determination of certain estimates. Our more significant estimates include stock option and warrant liability valuations and performance vesting features of certain of these instruments, useful lives and potential impairment of property and equipment and intangible assets, accrued liabilities, deferred income taxes and cash flow. These estimates are based on our historical experience, terms of existing contracts, our observance of trends in the industry, information available from other outside sources, and on various other factors that we believe to be appropriate under the circumstances. We believe that the critical accounting policies discussed below involve more complex management judgment due to the sensitivity of the methods, assumptions and estimates necessary in determining the related asset, liability, revenue and expense amounts.

*Intangible Assets.* Intangible assets include patent costs, consisting primarily of related legal fees, which are capitalized as incurred and amortized over an estimated useful life of five years from issuance. We review the intangible assets for potential impairment on an annual basis or whenever events or changes in circumstances indicate that the asset may be impaired.

*Accrued Expenses.* As part of the process of preparing our consolidated financial statements, we are required to estimate accrued expenses. This process involves identifying services that third parties have performed on our behalf and estimating the level of service performed and the associated cost incurred on these services as of each balance sheet date in our consolidated financial statements. Examples of estimated accrued expenses include contract service fees in conjunction with pre-clinical and clinical trials, professional service fees, such as those arising from the services of attorneys and accountants and accrued payroll expenses. In connection with these service fees, our estimates are most affected by our understanding of the status and timing of services provided relative to the actual services incurred by the service providers. In the event that we do not identify certain costs that have been incurred or we under- or over-estimate the level of services or costs of such services, our reported expenses for a reporting period could be understated or overstated. The date on which certain services commence, the level of services performed on or before a given date, and the cost of services are often subject to our judgment. We make these judgments based upon the facts and circumstances known to us in accordance with accounting principles generally accepted in the U.S.

*Warrants.* We have issued common stock warrants in connection with the execution of certain equity and debt financings and consulting agreements. Certain warrants are accounted for as derivative liabilities at fair value. Such warrants do not meet the criteria that a contract should not be considered a derivative instrument if it is (1) indexed to its own stock and (2) classified in stockholders' equity. Changes in fair value of derivative liabilities are recorded in the consolidated statement of operations under the caption "Change in fair value of warrant liabilities." Warrants that are not considered derivative liabilities are accounted for at fair value at the date of issuance in additional paid-in capital. The fair value of warrants is determined using the Black-Scholes option-pricing model using assumptions regarding volatility of our common share price, remaining life of the warrant, and risk-free interest rates at each period end.

*Stock-Based Compensation.* Stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense over the service period, which generally represents the vesting period. For awards that have performance based vesting conditions we recognize the expense over the estimated period that the awards are expected to be earned. We use the Black-Scholes option-pricing model to calculate the grant date fair value of stock options. The expense recognized over the service period is required to include an estimate of the awards that will be forfeited.

*Research and Development Expenses.* Costs associated with research and development are expensed as incurred. Research and development expenses include, among other costs, salaries and other personnel-related costs, and costs incurred by outside laboratories and other accredited facilities in connection with clinical trials and preclinical studies.

---

**Table of Contents**

***Recent Accounting Pronouncements***

In January 2010, the Financial Accounting Standards Board issued Accounting Standards Update No. 2010-06 for Fair Value Measurements and Disclosures (Topic 820): *Improving Disclosures about Fair Value Measurements*. This Update requires new disclosures for transfers in and out of Level 1 and 2 and activity in Level 3. This Update also clarifies existing disclosures for level of disaggregation and about inputs and valuation techniques. The new disclosures are effective for interim and annual periods beginning after December 15, 2009, except for the Level 3 disclosures, which are effective for fiscal years beginning after December 15, 2010 and for interim periods within those years. Other than requiring additional disclosures, adoption of this new guidance did not have a material impact on the Company's financial statements and is not expected to have a significant impact on the reporting of the Company's financial condition or results of operations.

In April 2010, the FASB issued ASU No. 2010-17, Revenue Recognition – Milestone Method. This ASU provides guidance on the criteria that should be met for determining whether the milestone method of revenue recognition is appropriate. Under the milestone method of revenue recognition, consideration that is contingent upon achievement of a milestone in its entirety can be recognized as revenue in the period in which the milestone is achieved only if the milestone meets all criteria to be considered substantive. This standard provides the criteria to be met for a milestone to be considered substantive which includes that: a) performance consideration earned by achieving the milestone be commensurate with either performance to achieve the milestone or the enhancement of the value of the item delivered as a result of a specific outcome resulting from performance to achieve the milestone; and b) it relates to past performance and be reasonable relative to all deliverables and payment terms in the arrangement. This standard is effective on a prospective basis for milestones achieved in fiscal years beginning on or after June 15, 2010. Although the Company is still evaluating the impact of this standard, management does not expect its adoption to have a material impact on the Company's financial condition or results of operations.

**Item 7A. *Quantitative and Qualitative Disclosures About Market Risk***

The information called for by this Item is not applicable to us because we are a smaller reporting company.

**Item 8. *Financial Statements and Supplementary Data***

The financial statements required by this item are attached to this Annual Report on Form 10-K beginning on Page F-1.

**Item 9. *Changes in and Disagreements With Accountants on Accounting and Financial Disclosure***

None.

**Item 9A. *Controls and Procedures***

***(a) Evaluation of Disclosure Controls and Procedures***

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as of the end of the period covered by this Annual Report, we carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of December 31, 2010. Our management has concluded, based on their evaluation, our disclosure controls and procedures were effective as of December 31, 2010 to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

**Table of Contents**

*(b) Management's Annual Report on Internal Control Over Financial Reporting*

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. As defined in Rule 13a-15(f) under the Exchange Act, internal control over financial reporting is a process designed by, or under the supervision of, a company's principal executive and principal financial officers and effected by a company's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. It includes those policies and procedures that:

- a) Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of a company;
- b) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of a company are being made only in accordance with authorizations of management and the board of directors of the company; and
- c) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of a company's assets that could have a material effect on its financial statements.

Because of the inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The Company's management has used the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission, or COSO, to evaluate the effectiveness of the Company's internal control over financial reporting. Management has selected the COSO framework for its evaluation as it is a control framework recognized by the SEC and the Public Company Accounting Oversight Board, that is free from bias, permits reasonably consistent qualitative and quantitative measurement of the Company's internal controls, is sufficiently complete so that relevant controls are not omitted, and is relevant to an evaluation of internal controls over financial reporting.

Management conducted an evaluation of internal controls based on the COSO framework. The evaluation included a full scale, documented risk assessment, based on the principles described in the framework, and included identification of key controls. Management completed documentation of its testing to verify the effectiveness of the key controls. Based on the evaluation, management concluded that our internal control over financial reporting was effective as of December 31, 2010.

As we are neither a large accelerated filer nor an accelerated filer, as defined in Rule 12b-2 under the Exchange Act, we are exempt from the requirement to include an attestation report of our independent registered public accounting firm regarding internal control over financial reporting.

*(c) Changes in Internal Control Over Financial Reporting*

There was no change in our internal control over financial reporting that occurred during the fourth quarter of 2010 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Item 9B. Other Information**

None.

**Table of Contents**

**PART III**

**Item 10. *Directors, Executive Officers and Corporate Governance***

The information required by this Item will be contained in our definitive Proxy Statement to be filed with the Securities and Exchange Commission, or SEC, in connection with our 2011 Annual Meeting of Stockholders which is scheduled to be held on May 26, 2011 (the 2011 Proxy Statement ) under the captions Election of Directors, Board of Directors Meetings and Committees of the Board, Executive Officers and Section 16(a) Beneficial Ownership Reporting Compliance and is incorporated herein by reference.

We have adopted a Code of Ethics that applies to all our directors, officers and employees. The Code of Ethics is publicly available on our website at [www.pro-pharmaceuticals.com](http://www.pro-pharmaceuticals.com). Amendments to the Code of Ethics and any grant of a waiver from a provision of the Code of Ethics requiring disclosure under applicable SEC rules will be disclosed on our website.

**Item 11. *Executive Compensation***

The information required by this Item will be incorporated by reference from the information under the caption Compensation of Named Executive Officers contained in our 2011 Proxy Statement.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

The information required by this item will be incorporated by reference from the information under the caption Security Ownership of Certain Beneficial Owners and Management contained in our 2011 Proxy Statement.

**Item 13. *Certain Relationships, Related Transactions and Director Independence***

The information required by this item will be incorporated by reference from the information under the caption Certain Relationships and Related Transactions contained in our 2011 Proxy Statement.

**Item 14. *Principal Accounting Fees and Services***

The information required by this item will be incorporated by reference from the information under the captions Audit Fees , Audit-Related Fees, Tax Fees, All Other Fees and Pre-Approval Policies and Procedures contained in our 2011 Proxy Statement.



**Table of Contents****PART IV****Item 15. Exhibits and Financial Statement Schedules**

## (a) 1. Consolidated Financial Statement Schedules

The Consolidated Financial Statements are filed as part of this report.

## 2. Consolidated Financial Statement Schedules

All schedules are omitted because of the absence of conditions under which they are required or because the required information is included in the Consolidated Financial Statements or notes thereto.

## 3. Exhibits

| Exhibit<br>Number | Description of Document   | Note<br>Reference |
|-------------------|---|-------------------|
| 3.1               | Articles of Incorporation of Pro Pharmaceuticals, Inc., dated January 23, 2001, as filed with the Secretary of State of the State of Nevada.  | 1                 |
| 3.2               | Certificate of Amendment to Articles of Incorporation of Pro Pharmaceuticals, Inc., as filed with the Secretary of State of the State of Nevada on May 28, 2004.  | 2                 |
| 3.3               | Certificate of Designation of Preferences, Rights and Limitations of Series A 12% Convertible Preferred Stock of Pro Pharmaceuticals, Inc., as filed with the Secretary of State of the State of Nevada on October 5, 2007.   | 3                 |
| 3.4               | Certificate of Amendment to Articles of Incorporation of Pro Pharmaceuticals, Inc., as filed with the Secretary of State of the State of Nevada on May 29, 2008.  | 4                 |
| 3.5               | Certificate of Designation of Preferences, Rights and Limitations of Series B-1 Convertible Preferred Stock and Series B-2 Convertible Preferred Stock of Pro Pharmaceuticals, Inc., as filed with the Secretary of State of the State of Nevada on February 11, 2009.  | 5                 |
| 3.6               | Certificate of Amendment to Articles of Incorporation of Pro Pharmaceuticals, Inc., as filed with the Secretary of State of the State of Nevada on May 27, 2009.  | 24                |
| 3.7               | Certificate of Amendment to the Certificate of Designation of Preferences, Rights and Limitations of Series B-1 Convertible Preferred Stock and Series B-2 Convertible Preferred Stock of Pro-Pharmaceuticals, Inc., as filed with the secretary of State of the State of Nevada on August 12, 2009.                                    | 25                |
| 3.8               | Certificate of Amendment No. 2 to the Certificate of Designation of Preferences, Rights and Limitations of Series B-1 Convertible Preferred Stock and Series B-2 Convertible Preferred Stock, as filed with the State of Nevada, on February 17, 2010.  | 26                |
| 3.9               | Certificate of Amendment with respect to the Amended and Restated Certificate of Designation of Preferences, Rights and Limitations of Series B-1 Convertible Preferred Stock and Series B-2 Convertible Preferred Stock of Pro-Pharmaceuticals, Inc., as filed with the Secretary of State of the State of Nevada on January 26, 2011. | 29                |
| 3.10              |   | 30                |

## Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

Certificate of Designation of Preferences, Rights and Limitations of Series C Super Dividend Convertible Preferred Stock of Pro-Pharmaceuticals, Inc., as filed with the Secretary of State of the State of Nevada on December 30, 2010.

|      |   |   |
|------|---|---|
| 3.11 | Amended and Restated Bylaws of Pro Pharmaceuticals, Inc.              | 6 |
| 3.12 | Amendment to Amended and Restated Bylaws of Pro-Pharmaceuticals, Inc. | 7 |
| 4.1  | Specimen certificate for shares of common stock of registrant.        | 8 |
| 4.2  | Form of Class A-1 Common Stock Purchase Warrant                       | 5 |
| 4.3  | Form of Class A-2 Common Stock Purchase Warrant                       | 5 |
| 4.4  | Form of Class B Common Stock Purchase Warrant                         | 5 |
| 10.1 | Pro-Pharmaceuticals, Inc. 2001 Stock Incentive Plan.                  | 9 |

**Table of Contents**

| <b>Exhibit Number</b> | <b>Description of Document</b>  | <b>Note Reference</b> |
|-----------------------|---|-----------------------|
| 10.2                  | Pro-Pharmaceuticals, Inc. 2003 Non-employee Director Stock Incentive Plan.  | 10                    |
| 10.3                  | Employment Agreement, effective January 2, 2004, between Pro Pharmaceuticals, Inc. and David Platt.   | 11                    |
| 10.4                  | Form of Incentive Stock Option Agreement (under the 2001 Stock Incentive Plan).   | 12                    |
| 10.5                  | Form of Non-Qualified Stock Option Agreement (under the 2001 Stock Incentive Plan).   | 12                    |
| 10.6                  | Form of Non-Qualified Stock Option Agreement (under the 2003 Non-Employee Director Stock Incentive Plan).   | 12                    |
| 10.7                  | Form of 7% Convertible Debenture issued on February 14, 2006.   | 13                    |
| 10.8                  | Securities Purchase Agreement dated February 14, 2006, among Pro-Pharmaceuticals, Inc. and the Purchasers named therein.  | 13                    |
| 10.9                  | Registration Rights Agreement dated February 14, 2006, among Pro-Pharmaceuticals, Inc. and the Purchasers named therein.  | 13                    |
| 10.10                 | Form of Common Stock Purchase Warrant issued on February 14, 2006.  | 13                    |
| 10.11                 | Office Lease Agreement dated May 2, 2006 between NS 5/27 Acquisition LLC, landlord, and Pro Pharmaceuticals, Inc., tenant.  | 14                    |
| 10.12                 | Waiver and Exchange Agreement dated March 21, 2007.   | 15                    |
| 10.13                 | Employment Agreement effective October 1, 2007 between Theodore D. Zucconi, President, and Pro Pharmaceuticals, Inc.  | 16                    |
| 10.14                 | Employment Agreement dated May 1, 2003 between Anthony D. Squeglia, and Pro-Pharmaceuticals, Inc. filed upon succession as Chief Financial Officer effective October 1, 2007.   | 17                    |
| 10.15                 | Form of Securities Purchase Agreement for units of Series A 12% Convertible Preferred Stock and Common Stock Purchase Warrants.   | 3                     |
| 10.16                 | Form of Registration Rights Agreement entered into pursuant to Securities Purchase Agreement identified as Exhibit 10.15  | 3                     |
| 10.17                 | Form of Common Stock Purchase Warrant issued pursuant to Securities Purchase Agreement identified as Exhibit 10.15.   | 3                     |
| 10.18                 | Form of Common Stock Purchase Warrant issued pursuant to Securities Purchase Agreement identified as Exhibit 10.15.   | 3                     |
| 10.19                 | Amended and Restated Employment Agreement dated December 20, 2007 between Anthony D. Squeglia and Pro Pharmaceuticals, Inc.   | 18                    |
| 10.20                 | Amended and Restated Employment Agreement dated December 19, 2007 between Theodore D. Zucconi and Pro Pharmaceuticals, Inc.   | 19                    |
| 10.21                 | Securities Purchase Agreement dated February 14, 2008 between Pro Pharmaceuticals, Inc. and Alpha Capital, Rockmore Investment Master Fund, Ltd., Iroquois Master Fund, Ltd., Cranshire Capital, L.P., Hudson Bay Fund, L.P., Hudson Bay Overseas Fund, Ltd., Truk International Fund, L.P., Truk Opportunity Fund, LLC, ICM Business Trust, Ionic Capital Master Fund, Ltd., Highbridge Capital Management, LLC, Portside Growth & Opportunity Fund, Millenium Partners, L.P., Peter Hauser, Peter L. Hauser IRA, Enable Growth Partners L.P., George Macricostas, CAMOFI Master LDC, Cougar Trading, LLC, Brio Capital L.P., Fairfield Investments. | 20                    |

**Table of Contents**

| <b>Exhibit Number</b> | <b>Description of Document</b>  | <b>Note Reference</b> |
|-----------------------|---|-----------------------|
| 10.22                 | Form of Common Stock Purchase Warrant issued on February 25, 2008.  | 20                    |
| 10.23                 | Placement Agent Agreement dated February 12, 2008 between Maxim Group LLC and Pro Pharmaceuticals, Inc.   | 20                    |
| 10.24                 | Amended and Restated Employment Agreement dated January 23, 2009 between Anthony D. Squeglia and Pro Pharmaceuticals, Inc.  | 21                    |
| 10.25                 | Amended and Restated Employment Agreement dated January 23, 2009 between Maureen Foley and Pro Pharmaceuticals, Inc.  | 21                    |
| 10.26                 | License Agreement dated November 25, 2008, as amended by letter dated December 15, 2008, between Pro Pharmaceuticals, Inc. and Medi-Pharmaceuticals, Inc.             | 22                    |
| 10.27                 | Securities Purchase Agreement dated February 12, 2009 between Pro Pharmaceuticals, Inc. and 10X Fund, L.P.  | 5                     |
| 10.28                 | Form of Class A-1 Common Stock Purchase Warrant issued in connection with Securities Purchase Agreement identified as Exhibit 10.27.                                  | 5                     |
| 10.29                 | Form of Class A-2 Common Stock Purchase Warrant issued in connection with Securities Purchase Agreement identified as Exhibit 10.27.                                  | 5                     |
| 10.30                 | Form of Class B Common Stock Purchase Warrant issued in connection with Securities Purchase Agreement identified as Exhibit 10.27.                                    | 5                     |
| 10.31                 | Promissory Note dated February 12, 2009 issued by Pro Pharmaceuticals, Inc. in favor of 10X Fund, L.P.  | 5                     |
| 10.32                 | Security Agreement dated February 12, 2009 between Pro Pharmaceuticals, Inc. and 10X Fund, L.P.   | 5                     |
| 10.33                 | Escrow Agreement dated February 12, 2009 among Pro Pharmaceuticals, Inc., 10X Fund, L.P. and Investment Law Group of Gillett, Mottern & Walker, LLP, as Escrow Agent. | 5                     |
| 10.34                 | Registration Rights Agreement dated February 12, 2009 between Pro Pharmaceuticals, Inc. and 10X Fund, L.P.  | 5                     |
| 10.35                 | Technology Transfer and Sharing Agreement dated February 12, 2009 between Pro Pharmaceuticals, Inc. and Medi-Pharmaceuticals, Inc.                                    | 5                     |
| 10.36                 | Consulting Agreement dated February 12, 2009 between Pro Pharmaceuticals, Inc. and Medi-Pharmaceuticals, Inc.   | 5                     |
| 10.37                 | Separation Agreement dated February 12, 2009 between Pro Pharmaceuticals, Inc. and David Platt, Ph.D.   | 5                     |
| 10.38                 | Pro-Pharmaceuticals, Inc. 2009 Incentive Compensation Plan.   | 5                     |
| 10.39                 | Form of Restricted Stock Grant Agreement (under the 2009 Incentive Compensation Plan).  | 23                    |
| 10.40                 | Form of Non-Qualified Stock Option Grant Agreement (under the 2009 Incentive Compensation Plan).  | 23                    |
| 10.41                 | Form of Incentive Stock Option Grant Agreement (under the 2009 Incentive Compensation Plan).  | 23                    |
| 10.42                 | Employment Agreement dated May 21, 2009 between Theodore D. Zucconi, Ph.D. and Pro-Pharmaceuticals, Inc.  | 24                    |

**Table of Contents**

| <b>Exhibit Number</b> | <b>Description of Document</b>   | <b>Note Reference</b> |
|-----------------------|--|-----------------------|
| 10.43                 | Letter Agreement with 10X Fund, LP dated August 11, 2009.  | 25                    |
| 10.44                 | Agreement with the 10X Fund L.P., dated February 11, 2010.   | 26                    |
| 10.45                 | DAVANAT Binding Term Sheet-Pro-Pharmaceuticals, Inc. and PROCAPS S.A.-Exclusive Supply and Distribution Agreement, dated effective March 25, 2010. | 27                    |
| 10.46                 | Consulting Agreement dated Effective June 15, 2010 with Peter Traber.  | 28                    |
| 10.47                 | Common Stock Purchase Warrant dated August 3, 2010 issued to Peter Traber.   | 28                    |
| 10.48                 | Letter Agreement Between 10X Fund, L.P. and Pro-Pharmaceuticals, Inc.  | 28                    |
| 21.1*                 | Subsidiaries of Pro Pharmaceuticals, Inc.  |                       |
| 23.1*                 | Consent of McGladrey & Pullen, LLP, an independent registered public accounting firm.  |                       |
| 23.2*                 | Consent of Caturano and Company, Inc., an independent registered public accounting firm.   |                       |
| 31.1*                 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.   |                       |
| 31.2*                 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.   |                       |
| 32.1**                | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                            |                       |
| 32.2**                | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                            |                       |

\* Filed herewith.

\*\* Furnished herewith and not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

1. Incorporated by reference to the Company's Registration Statement on Form 10-SB, as filed with the Commission on June 13, 2001.
2. Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed with the Commission on August 16, 2004.
3. Incorporated by reference to the Company's Current Report on Form 8-K filed with the Commission on October 9, 2007.
4. Incorporated by reference to the Company's Current Report on Form 8-K filed with the Commission on June 2, 2008.
5. Incorporated by reference to the Company's Current Report on Form 8-K filed with the Commission on February 18, 2009.
6. Incorporated by reference to the Company's Current Report on Form 8-K filed with the Commission on December 17, 2007.
7. Incorporated by reference to the Company's Current Report on Form 8-K filed with the Commission on April 14, 2008.
8. Incorporated by reference to the Company's Registration Statement on Form S-1 (File No. 333-155491), as filed with the Commission on November 19, 2008.
9. Incorporated by reference to the Company's Quarterly Report on Form 10-QSB for the quarter ended September 30, 2001 filed with the Commission on November 14, 2001.
10. Incorporated by reference to the Company's Registration Statement on Form S-8, as filed with the Commission on October 22, 2003.
11. Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, as filed with the Commission on March 30, 2004.
12. Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2004 as filed with the Commission on November 19, 2004.

**Table of Contents**

13. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on February 15, 2006.
14. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on May 5, 2006.
15. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on March 21, 2007.
16. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on September 27, 2007.
17. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on October 4, 2007.
18. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on December 21, 2007.
19. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on December 26, 2007.
20. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on February 19, 2008.
21. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on January 23, 2009.
22. Incorporated by reference to Amendment No. 1 to the Company s Registration Statement on Form S-1 (File No. 333-155491), as filed with the Commission on February 2, 2009.
23. Incorporated by reference to the Company s Annual Report on Form 10-K as filed with the Commission on March 30, 2009.
24. Incorporated by reference to the Company s Current Report on Form 8-K filed with the Commission on May 28, 2009.
25. Incorporated by reference to the Company s Quarterly Report on Form 10-Q for the period ended June 30, 2009 as filed with the Commission on August 14, 2009.
26. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on February 17, 2010.
27. Incorporated by reference to the Company s Quarterly Report on Form 10-Q as filed with the Commission on May 12, 2010.
28. Incorporated by reference to the Company s Quarterly Report on Form 10-Q as filed with the Commission on August 13, 2010.
29. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on January 27, 2011.
30. Incorporated by reference to the Company s Current Report on Form 8-K as filed with the Commission on January 6, 2011.

**Table of Contents****SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on March 15, 2011.

PRO-PHARMACEUTICALS, INC.

By: /s/ THEODORE D. ZUCCONI  
 Name: Theodore D. Zucconi, Ph.D.  
 Title: Chief Executive Officer and President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature   | Title   | Date           |
|---|---|----------------|
| /s/ THEODORE D. ZUCCONI<br>Theodore D. Zucconi, Ph.D. | Chief Executive Officer, President and Director | March 15, 2011 |
| /s/ ANTHONY D. SQUEGLIA<br>Anthony D. Squeglia        | Chief Financial Officer                         | March 15, 2011 |
| /s/ JAMES C. CZIRR<br>James C. Czirr                  | Executive Chairman and Director                 | March 15, 2011 |
| /s/ ROD D. MARTIN<br>Rod D. Martin                    | Vice-Chairman and Director                      | March 15, 2011 |
| /s/ ARTHUR A. GREENBERG<br>Arthur A. Greenberg        | Director  | March 15, 2011 |
| /s/ S. COLIN NEILL<br>S. Colin Neill                  | Director  | March 15, 2011 |
| /s/ STEVEN PRELACK<br>Steven Prelack                  | Director  | March 15, 2011 |
| /s/ GILBERT F. AMELIO<br>Gilbert F. Amelio            | Director  | March 15, 2011 |
| /s/ PETER G. TRABER<br>Peter G. Traber, M.D.          | Director  | March 15, 2011 |

Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

/s/ JERALD K. ROME

Director

March 15, 2011

Jerald K. Rome

34



**Table of Contents**

**Pro-Pharmaceuticals, Inc.**

**(A Development Stage Company)**

**Table of Contents**

|  |      |
|--|------|
| <u>1. Reports of Independent Registered Public Accounting Firms</u>  | F-1  |
| <u>2. Consolidated Balance Sheets as of December 31, 2010 and 2009</u>   | F-3  |
| <u>3. Consolidated Statements of Operations for the years ended December 31, 2010 and 2009 and for the cumulative period from inception (July 10, 2000) to December 31, 2010</u>   | F-4  |
| <u>4. Consolidated Statements of Redeemable Convertible Preferred Stock and Stockholders' Deficit for the years ended December 31, 2010 and 2009 and for the cumulative period from inception (July 10, 2000) to December 31, 2010</u> | F-5  |
| <u>5. Consolidated Statements of Cash Flows for the years ended December 31, 2010 and 2009 and for the cumulative period from inception (July 10, 2000) to December 31, 2010</u>   | F-14 |
| <u>6. Notes to Consolidated Financial Statements</u>   | F-15 |

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of Pro-Pharmaceuticals, Inc.

Newton, Massachusetts

We have audited the accompanying consolidated balance sheet of Pro-Pharmaceuticals, Inc. and subsidiaries (a development stage company) (the Company) as of December 31, 2010, and the related consolidated statements of operations, changes in redeemable convertible preferred stock and stockholders' deficit, and cash flows for the year then ended, and for the period from inception (July 10, 2000) to December 31, 2010. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements for the period from inception (July 10, 2000) to December 31, 2009 were audited by other auditors and our opinion, insofar as it relates to cumulative amounts included for such prior periods, is based solely on the report of other such auditors.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, based on our audit and the report of other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2010, and the results of their operations and their cash flows for the year then ended, and for the period from inception (July 10, 2000) to December 31, 2010 in conformity with accounting principles generally accepted in the United States of America.

/s/ McGladrey & Pullen, LLP

Boston, Massachusetts

March 15, 2011

F-1

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of Pro-Pharmaceuticals, Inc.

Newton, Massachusetts

We have audited the accompanying consolidated balance sheet of Pro-Pharmaceuticals, Inc. and subsidiaries (a development stage company) (the Company) as of December 31, 2009, and the related consolidated statements of operations, changes in redeemable convertible preferred stock and stockholders' deficit, and cash flows for the year then ended, and for the period from inception (July 10, 2000) to December 31, 2009 (not presented herein). These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2009, and the consolidated results of their operations and their cash flows for the year then ended, and for the period from inception (July 10, 2000) to December 31, 2009 in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the consolidated financial statements, the Company's recurring losses from operations and stockholders' deficit raise substantial doubt about its ability to continue as a going concern. Management's plans concerning these matters are also discussed in Note 1 to the consolidated financial statements. The consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

As discussed in Note 8 to the financial statements, the Company changed the manner in which it accounts for certain warrants effective January 1, 2009.

/s/ Caturano and Company, P.C.

Boston, Massachusetts

March 12, 2010

**Table of Contents****PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED BALANCE SHEETS**

|  | <b>December 31,</b>   |             |
|--|-----------------------|-------------|
|  | <b>2010</b>           | <b>2009</b> |
|  | <b>(in thousands)</b> |             |
| <b>ASSETS</b>  |                       |             |
| Current assets:  |                       |             |
| Cash and cash equivalents  | \$ 5,891              | \$ 251      |
| Grant receivable   | 234                   |             |
| Prepaid expenses and other current assets  | 70                    | 53          |
| Total current assets   | 6,195                 | 304         |
| Property and equipment, net  | 7                     | 17          |
| Restricted cash  | 59                    | 59          |
| Intangible assets, net   | 39                    | 56          |
| Total assets   | \$ 6,300              | \$ 436      |
| <b>LIABILITIES, REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS DEFICIT</b>  |                       |             |
| Current liabilities:   |                       |             |
| Accounts payable   | \$ 125                | \$ 221      |
| Accrued expenses   | 537                   | 779         |
| Accrued dividends payable  | 48                    | 52          |
| Deferred revenue   | 200                   |             |
| Warrant liabilities  | 861                   |             |
| Total current liabilities  | 1,771                 | 1,052       |
| Warrant liabilities  |                       | 1,633       |
| Other long-term liabilities  | 12                    | 304         |
| Total liabilities  | 1,783                 | 2,989       |
| Commitments and contingencies (Note 12)  |                       |             |
| Series B-1 12% redeemable convertible preferred stock; 900,000 shares authorized, issued and outstanding at December 31, 2010 and 2009, redemption value: \$1,800,000, liquidation value: \$1,800,000 at December 31, 2010   | 1,664                 | 1,270       |
| Series B-2 12% redeemable convertible preferred stock; 2,100,000 shares authorized at December 31, 2010 and 2009, 2,100,000 and 1,330,000 issued and outstanding at December 31, 2010 and 2009, respectively, redemption value: \$4,200,000, liquidation value of \$4,200,000 at December 31, 2010 | 2,474                 | 644         |
| Series C super dividend convertible preferred stock; 1,000 shares authorized, 212 issued and outstanding at December 31, 2010, redemption value: \$4,240,000, liquidation value: \$2,120,000 at December 31, 2010  | 2,073                 |             |
| Stockholders deficit:  |                       |             |
| Undesignated stock, \$0.01 par value; 20,000,000 shares authorized at December 31, 2010 and 2009, 8,001,000 and 8,000,000 designated at December 31, 2010 and 2009, respectively   |                       |             |
| Series A 12% convertible preferred stock; 5,000,000 shares authorized, 1,592,500 and 1,642,500 issued and outstanding at December 31, 2010 and 2009, respectively  | 644                   | 664         |
| Common stock, \$0.001 par value; 300,000,000 shares authorized at December 31, 2010 and 2009, 63,909,155 and 51,742,090 issued and outstanding at December 31, 2010 and 2009, respectively   | 64                    | 52          |
| Additional paid-in capital   | 54,022                | 42,532      |

## Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

|   |          |          |
|---|----------|----------|
| Deficit accumulated during the development stage                                    | (56,424) | (47,715) |
| Total stockholders' deficit   | (1,694)  | (4,467)  |
| Total liabilities, redeemable convertible preferred stock and stockholders' deficit | \$ 6,300 | \$ 436   |

See notes to consolidated financial statements.

F-3

**Table of Contents****PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENTS OF OPERATIONS**

|   | Year Ended<br>December 31,               |            | Cumulative<br>from<br>inception<br>(July 10,<br>2000) to<br>December 31,<br>2010 |
|---|--|------------|--|
|   | 2010                                     | 2009       | 2010   |
|   | (in thousands, except per share amounts) |            |  |
| Operating expenses:   |  |            |  |
| Research and development                                      | \$ 1,066                                 | \$ 1,110   | \$ 19,531  |
| General and administrative                                    | 3,817                                    | 4,983      | 34,807   |
| Total operating expenses                                      | 4,883                                    | 6,093      | 54,338   |
| Total operating loss  | (4,883)                                  | (6,093)    | (54,338)   |
| Other income (expense):                                       |  |            |  |
| Interest income   | 6  | 3          | 776  |
| Interest expense  |  |            | (4,451)  |
| Change in fair value of convertible debt instrument           |  |            | (3,426)  |
| Change in fair value of warrant liabilities                   | (1,241)                                  | (1,374)    | 9,546  |
| Other income  | 489                                      | 2          | 491  |
| Total other income (expense)                                  | (746)                                    | (1,369)    | 2,936  |
| Net loss  | \$ (5,629)                               | \$ (7,462) | \$ (51,402)  |
| Preferred stock dividends                                     | (902)                                    | (550)      | (1,691)  |
| Preferred stock accretion                                     | (2,178)                                  | (1,407)    | (3,585)  |
| Net loss applicable to common stockholders                    | \$ (8,709)                               | \$ (9,419) | \$ (56,678)  |
| Basic and diluted net loss per share                          | \$ (0.15)                                | \$ (0.20)  |  |
| Shares used in computing basic and diluted net loss per share | 56,301                                   | 48,274     |  |
| See notes to consolidated financial statements.               |  |            |  |

Table of Contents**PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS' DEFICIT**

Cumulative Period From Inception (July 10, 2000) to December 31, 2010

(in thousands except share data)

|  | Series B-1<br>12%<br>Redeemable<br>Convertible<br>Preferred<br>Stock |        | Series B-2<br>12%<br>Redeemable<br>Convertible<br>Preferred<br>Stock |        | Series C<br>Super<br>Dividend<br>Convertible<br>Preferred<br>Stock |        | Series A<br>12%<br>Convertible<br>Preferred<br>Stock |         | Stockholders' Deficit            |  |                                   |       |
|--|--|--------|--|--------|--|--------|--|---------|----------------------------------|--|-----------------------------------|-------|
|  | Number of<br>Shares  | Amount | Number of<br>Shares  | Amount | Number of<br>Shares  | Amount | Number of<br>Shares                                  | Amount  | Common Stock                     | Deficit  |                                   |       |
|  |  |        |  |        |  |        |  |         | Additional<br>Paid-In<br>Capital | Deficit<br>Accumulated<br>During<br>the<br>Stage | Total<br>Stockholders'<br>Deficit |       |
| <b>Issuance of founders shares<br/>July 10, 2000</b>   |  | \$     |  | \$     |  | \$     |  | \$      | 12,354,670                       | \$ 12  | \$ (3)                            | \$ 9  |
| Beneficial conversion feature and rights to common stock embedded in convertible note in 2000  |  |        |  |        |  |        |  |         |                                  | 222  |                                   | 222   |
| Issuance of common stock and beneficial conversion feature related to convertible note in 2001 |  |        |  |        |  |        |  | 660,321 | 1                                | 1,035  |                                   | 1,036 |
| Issuance of common stock in connection with reverse merger of Pro-Pharmaceuticals-NV in 2001   |  |        |  |        |  |        | 1,221,890  | 1       | 106                              |  |                                   | 107   |
| Conversion of notes payable and accrued interest to common stock in 2001                       |  |        |  |        |  |        | 598,229  | 1       | 1,125                            |  |                                   | 1,126 |
| Issuance of warrants to induce conversion of notes payable in 2001                             |  |        |  |        |  |        |  |         |                                  | 503  |                                   | 503   |
| Issuance of common stock and warrants (net of issuance costs of \$17) in 2001                  |  |        |  |        |  |        | 689,300  | 1       | 2,220                            |  |                                   | 2,221 |
| Issuance of common stock (net of issuance costs of \$49) in 2002                               |  |        |  |        |  |        | 185,999  |         | 602                              |  |                                   | 602   |

F-5

**Table of Contents****PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS' DEFICIT (Continued)**

Cumulative Period From Inception (July 10, 2000) to December 31, 2010

(in thousands except share data)

|   | Series B-1<br>12%<br>Redeemable<br>Convertible<br>Preferred<br>Stock |        | Series B-2<br>12%<br>Redeemable<br>Convertible<br>Preferred<br>Stock |        | Series C<br>Super<br>Dividend<br>Convertible<br>Preferred<br>Stock |        | Series<br>A<br>12%<br>Convertible<br>Preferred<br>Stock |        | Stockholders' Deficit |                                  |   |                                   |
|---|--|--------|--|--------|--|--------|---|--------|-----------------------|----------------------------------|---|-----------------------------------|
|   | Number of<br>Shares  | Amount | Number of<br>Shares  | Amount | Number of<br>Shares  | Amount | Number of<br>Shares                                     | Amount | Common Stock          | Additional<br>Paid-In<br>Capital | Deficit<br>Accumulated<br>During<br>the<br>Development<br>Stage | Total<br>Stockholders'<br>Deficit |
| Issuance of common stock related to 2002 private placement (net of issuance costs of \$212)                       |  |        |  |        |  |        | 3,223,360   | 3      | 2,858                 |                                  |   | 2,861                             |
| Conversion of notes payable and accrued interest to common stock  |  |        |  |        |  |        | 105,877   |        | 290                   |                                  |   | 290                               |
| Issuance of warrants to purchase common stock in consideration for placement of convertible notes payable in 2002 |  |        |  |        |  |        |   |        | 236                   |                                  |   | 236                               |
| Issuance of common stock to investors in 2002 private placement (net of issuance costs of \$18)                   |  |        |  |        |  |        | 1,088,000   | 1      | 1,069                 |                                  |   | 1,070                             |
| Issuance of common stock to consultants for services related to 2002 private placement                            |  |        |  |        |  |        | 12,250  |        | 12                    |                                  |   | 12                                |
| Receipt of subscription receivable  |  |        |  |        |  |        |   |        | 150                   |                                  |   | 150                               |
| Conversion of accrued expenses to common stock and options  |  |        |  |        |  |        | 201,704   |        | 302                   |                                  |   | 302                               |
| Issuance of common stock to investors in May, 2003 private placement (net of issuance costs of \$128)             |  |        |  |        |  |        | 2,399,500   | 3      | 4,407                 |                                  |   | 4,410                             |
| Fair value of common stock warrants issued to placement agents in May, 2003 private placement                     |  |        |  |        |  |        |   |        | 261                   |                                  |   | 261                               |



**Table of Contents****PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS DEFICIT (Continued)**

Cumulative Period From Inception (July 10, 2000) to December 31, 2010

(in thousands except share data)

|   | Series B-1<br>12%<br>Redeemable<br>Convertible<br>Preferred<br>Stock | Series B-2<br>12%<br>Redeemable<br>Convertible<br>Preferred<br>Stock | Series C<br>Super<br>Dividend<br>Convertible<br>Preferred<br>Stock | Series A 12%<br>Convertible<br>Preferred Stock |        | Stockholders<br>Common Stock |        | Deficit                          |  |                                  |
|---|--|--|--|--|--------|------------------------------|--------|----------------------------------|--|----------------------------------|
|   |  |  |  | Number of<br>Shares                            | Amount | Number of<br>Shares          | Amount | Additional<br>Paid-In<br>Capital | Deficit<br>Accumulated<br>During<br>Development<br>Stage | Total<br>Stockholders<br>Deficit |
| Issuance of common stock to investors in October, 2003 private placement (net of issuance costs of \$559) |  |  |  |  |        | 1,314,571                    | 1      | 1,318                            |  | 1,319                            |
| Cashless exercise of employee stock options   |  |  |  |  |        | 16,629                       |        | 74                               |  | 74                               |
| Issuance of common stock to investors in April, 2004 private placement (net of issuance costs of \$466)   |  |  |  |  |        | 1,236,111                    | 1      | 1,897                            |  | 1,898                            |
| Issuance of common stock to investors in August, 2004 private placement (net of issuance costs of \$485)  |  |  |  |  |        | 2,000,000                    | 2      | 488                              |  | 490                              |
| Common stock issued in 2006 related to convertible debenture conversions                                  |  |  |  |  |        | 476,202                      | 1      | 1,744                            |  | 1,745                            |
| Common stock issued in 2006 and 2007 related to convertible debenture redemptions                         |  |  |  |  |        | 7,367,831                    | 7      | 3,941                            |  | 3,948                            |
| Common stock issued in 2007 related to convertible debenture waiver and exchange agreement                |  |  |  |  |        | 5,205,348                    | 5      | 5,325                            |  | 5,330                            |
| Series A 12% Convertible Preferred Stock issued in a February 4, 2008 private placement (net of cash      |  |  |  | 1,742,500                                      | 704    |                              |        |                                  |  | 704                              |

issuance costs of \$52)

F-7

Table of Contents**PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS DEFICIT (Continued)**

Cumulative Period From Inception (July 10, 2000) to December 31, 2010

(in thousands except share data)

|   | Series B-1 12% Redeemable Convertible Preferred Stock |        | Series B-2 12% Redeemable Convertible Preferred Stock | Series C Super Dividend Preferred Stock | Series A 12% Convertible Preferred Stock | Common Stock |                  | Stockholders Deficit |                            |  |                            |
|---|---|--------|---|---|--|--------------|------------------|----------------------|----------------------------|--|----------------------------|
|   | Number of Shares                                      | Amount | Number of Shares                                      | Amount                                  | Number of Shares                         | Amount       | Number of Shares | Amount               | Additional Paid-In Capital | Deficit Accumulated During the Development Stage | Total Stockholders Deficit |
| Common stock issued in a February 25, 2008 offering (net of cash issuance costs of \$369) |   |        |   |   |  | 7,500,000    | 8                | 1,036                |                            |  | 1,044                      |
| Issuance of common stock in payment of Series A 12% Convertible Preferred Dividend        |   |        |   |   |  | 592,553      |                  | 592                  |                            | (640)  | (48)                       |
| Issuance of Common Stock Warrants   |   |        |   |   |  |              |                  |                      | 20                         |  | 20                         |
| Reclassification of Warrant Liabilities   |   |        |   |   |  |              |                  |                      | 3,193                      |  | 3,193                      |
| Deferred compensation relating to issuance of stock options                               |   |        |   |   |  |              |                  |                      | 455                        |  | 455                        |
| Amortization of deferred compensation   |   |        |   |   |  |              |                  |                      |                            |  |                            |
| Stock compensation expense related to fair market revaluation                             |   |        |   |   |  |              |                  |                      | 157                        |  | 157                        |
| Stock based compensation expense  |   |        |   |   |  |              |                  |                      | 5,624                      |  | 5,624                      |
| Stock compensation related to the issuance of common shares                               |   |        |   |   |  | 7,000        |                  | 27                   |                            |  | 27                         |
| Cumulative effect of adoption of new accounting principle                                 |   |        |   |   |  |              |                  |                      | (458)                      | 254  | (204)                      |
| Issuance of Series B-1 redeemable convertible   | 900,000   | 395    |   |   |  |              |                  |                      | 1,105                      |  | 1,105                      |

preferred stock and warrants,  
net of issuance costs of \$300

F-8

Table of Contents**PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS DEFICIT (Continued)**

Cumulative Period From Inception (July 10, 2000) to December 31, 2010

(in thousands except share data)

|  | Series B-1<br>12%<br>Redeemable<br>Convertible<br>Preferred<br>Stock |        | Series B-2 12%<br>Redeemable<br>Convertible<br>Preferred Stock |         | Series C Super<br>Dividend<br>Convertible<br>Preferred<br>Stock |        | Series<br>A<br>12%<br>Convertible<br>Preferred<br>Stock |           | Stockholders<br>Common Stock |        | Deficit                          |   |                                  |
|--|--|--------|--|---------|---|--------|---|-----------|------------------------------|--------|----------------------------------|---|----------------------------------|
|  | Number of<br>Shares  | Amount | Number of<br>Shares  | Amount  | Number of<br>Shares   | Amount | Number of<br>Shares                                     | Amount    | Number of<br>Shares          | Amount | Additional<br>Paid-In<br>Capital | Deficit<br>Accumulated<br>During<br>the<br>Development<br>Stage | Total<br>Stockholders<br>Deficit |
| Accretion of Series B-1<br>redeemable convertible<br>preferred stock to<br>redemption value                            | 1,269  |        |  |         |   |        |   |           |                              |        |                                  | (1,269)   | (1,269)                          |
| Issuance of Series B-2<br>redeemable convertible<br>preferred stock and<br>warrants, net of issuance<br>costs of \$188 |  |        | 2,100,000  | 1,174   |   |        |   |           |                              |        | 2,761                            |   | 2,761                            |
| Beneficial conversion<br>feature recognized on<br>issuance of series B-2<br>redeemable convertible<br>preferred stock  |  |        |  | (1,016) |   |        |   |           |                              |        | 1,016                            |   | 1,016                            |
| Issuance of Series C<br>super dividend<br>convertible preferred<br>stock, net of issuance<br>costs of \$47             |  |        |  |         | 212   | 2,073  |   |           |                              |        |                                  |   |                                  |
| Accretion of Series B-2<br>redeemable convertible<br>preferred stock to<br>redemption value                            |  |        |  | 1,741   |   |        |   |           |                              |        |                                  | (1,741)   | (1,741)                          |
| Series B-1 12%<br>redeemable convertible<br>preferred stock dividend   |  |        |  |         |   |        |   | 861,808   | 1                            | 431    |                                  | (432)   |                                  |
| Series B-2 12%<br>redeemable convertible<br>preferred stock dividend   |  |        |  |         |   |        |   | 1,239,940 | 1                            | 618    |                                  | (619)   |                                  |

Accretion of beneficial  
conversion feature for  
Series B-2

575

(575)

(575)

F-9

**Table of Contents****PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS DEFICIT (Continued)**

Cumulative Period From Inception (July 10, 2000) to December 31, 2010

(in thousands except share data)

|  | Series B-1 12% Redeemable Convertible Preferred Stock |                 | Series B-2 12% Redeemable Convertible Preferred Stock |                 | Series C Super Dividend Convertible Preferred Stock |                 | Series A 12% Convertible Preferred Stock |               | Stockholders Common Stock |              | Deficit                    |  | Total Stockholders Deficit |
|--|---|-----------------|---|-----------------|---|-----------------|--|---------------|---------------------------|--------------|----------------------------|--|----------------------------|
|  | Number of Shares                                      | Amount          | Number of Shares                                      | Amount          | Number of Shares                                    | Amount          | Number of Shares                         | Amount        | Number of Shares          | Amount       | Additional Paid-In Capital | Deficit Accumulated During the Development Stage |                            |
| Issuance of restricted common stock                |   |                 |   |                 |   |                 |  |               | 2,600,000                 | 3            | (3)                        |  |                            |
| Issuance of common stock upon exercise of warrants |   |                 |   |                 |   |                 |  |               | 9,816,062                 | 10           | 7,079                      |  | 7,089                      |
| Issuance of common stock upon exercise of options  |   |                 |   |                 |   |                 |  |               | 784,000                   | 1            | 127                        |  | 128                        |
| Conversion of Series A to common stock             |   |                 |   |                 |   |                 |  | (150,000)     | (60)                      | 150,000      | 60                         |  |                            |
| Net loss since inception                           |   |                 |   |                 |   |                 |  |               |                           |              |                            | (51,402)   | (51,402)                   |
| <b>Balance at December 31, 2010</b>                | <b>900,000</b>  | <b>\$ 1,664</b> | <b>2,100,000</b>                                      | <b>\$ 2,474</b> | <b>212</b>  | <b>\$ 2,073</b> | <b>1,592,500</b>                         | <b>\$ 644</b> | <b>63,909,155</b>         | <b>\$ 64</b> | <b>\$ 54,022</b>           | <b>\$ (56,424)</b>                               | <b>\$ (1,694)</b>          |

See notes to consolidated financial statements.

Table of Contents**PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS' DEFICIT**

For the Years Ended December 31, 2010 and 2009

(amounts in thousands except share data)

|  | Series B-1 12% Redeemable Convertible Preferred Stock |        | Series B-2 12% Redeemable Convertible Preferred Stock |        | Series C Super Dividend Convertible Preferred Stock |        | Series A 12% Convertible Preferred Stock |        | Common Stock     |        | Stockholders' Deficit      |  |                             |
|--|---|--------|---|--------|---|--------|--|--------|------------------|--------|----------------------------|--|-----------------------------|
|  | Number of Shares                                      | Amount | Number of Shares                                      | Amount | Number of Shares                                    | Amount | Number of Shares                         | Amount | Number of Shares | Amount | Additional Paid-In Capital | Deficit Accumulated During the Development Stage | Total Stockholders' Deficit |
| <b>Balance at December 31, 2008</b>  |   | \$     |   | \$     |   | \$     | 1,742,500                                | \$ 704 | 48,052,159       | \$ 48  | \$ 37,329                  | \$ (38,550)                                      | \$ (469)                    |
| Cumulative effect of adoption of new accounting principle  |   |        |   |        |   |        |  |        |                  |        | (458)                      | 254  | (204)                       |
| Issuance of Series B-1 redeemable convertible preferred stock and warrants, net of issuance costs of \$300 | 900,000   | 395    |   |        |   |        |  |        |                  |        | 1,105                      |  | 1,105                       |
| Accretion of Series B-1 redeemable convertible preferred stock to redemption value                         |   | 875    |   |        |   |        |  |        |                  |        |                            | (875)  | (875)                       |
| Issuance of Series B-2 redeemable convertible  |   |        | 1,330,000   | 740    |   |        |  |        |                  |        | 1,732                      |  | 1,732                       |



Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

|  |       |         |           |
|--|-------|---------|-----------|
| preferred stock and warrants, net of issuance costs of \$188 Beneficial conversion feature recognized on issuance of series B-2 redeemable convertible preferred stock | (628) | 628     | 628       |
| Accretion of Series B-2 redeemable convertible preferred stock to redemption value   | 405   | (405)   | (405)     |
| Series A 12% convertible preferred stock dividend  |       | 209,100 | 209 (209) |

F-11

Table of Contents**PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS DEFICIT (Continued)**

For the Years Ended December 31, 2010 and 2009

(amounts in thousands except share data)

|  | Series B-1 12% Redeemable Convertible Preferred Stock |        | Series B-2 12% Redeemable Convertible Preferred Stock |        | Series C Super Dividend Convertible Preferred Stock |        | Series A 12% Convertible Preferred Stock |        | Common Stock     |        | Stockholders Deficit       |  |                            |
|--|---|--------|---|--------|---|--------|--|--------|------------------|--------|----------------------------|--|----------------------------|
|  | Number of Shares                                      | Amount | Number of Shares                                      | Amount | Number of Shares                                    | Amount | Number of Shares                         | Amount | Number of Shares | Amount | Additional Paid-In Capital | Deficit Accumulated During the Development Stage | Total Stockholders Deficit |
| Series B-1 12% redeemable convertible preferred stock dividend |   |        |   |        |   |        |  |        | 405,236          | 1      | 203                        | (204)  |                            |
| Series B-2 12% redeemable convertible preferred stock dividend |   |        |   |        |   |        |  |        | 275,595          |        | 137                        | (137)  |                            |
| Accretion of beneficial conversion feature for Series B-2      |   |        |   | 127    |   |        |  |        |                  |        |                            | (127)  | (127)                      |
| Issuance of restricted common stock                            |   |        |   |        |   |        |  |        | 2,500,000        | 3      | (3)                        |  |                            |
| Issuance of common stock upon exercise of options              |   |        |   |        |   |        |  |        | 200,000          |        |                            |  |                            |
| Conversion of Series A to common stock                         |   |        |   |        |   |        | (100,000)                                | (40)   | 100,000          |        | 40                         |  |                            |
| Stock-based compensation                                       |   |        |   |        |   |        |  |        |                  |        | 1,610                      |  | 1,610                      |

Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

|   |                |                 |                  |               |           |                  |               |                   |              |                  |                    |                   |         |
|---|----------------|-----------------|------------------|---------------|-----------|------------------|---------------|-------------------|--------------|------------------|--------------------|-------------------|---------|
| expense   |                |                 |                  |               |           |                  |               |                   |              |                  |                    |                   |         |
| Net loss  |                |                 |                  |               |           |                  |               |                   |              |                  |                    | (7,462)           | (7,462) |
| <b>Balance at December 31, 2009</b>   | <b>900,000</b> | <b>\$ 1,270</b> | <b>1,330,000</b> | <b>\$ 644</b> | <b>\$</b> | <b>1,642,500</b> | <b>\$ 664</b> | <b>51,742,090</b> | <b>\$ 52</b> | <b>\$ 42,532</b> | <b>\$ (47,715)</b> | <b>\$ (4,467)</b> |         |
| Issuance of Series B-2 redeemable convertible preferred stock and warrants, net of issuance costs of \$77 |                |                 | 770,000          | 434           |           |                  |               |                   |              | 1,029            |                    |                   | 1,029   |
| Beneficial conversion feature recognized on issuance of series B-2 redeemable convertible preferred stock |                |                 |                  | (388)         |           |                  |               |                   |              | 388              |                    |                   | 388     |

F-12

Table of Contents**PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS DEFICIT (Continued)**

For the Years Ended December 31, 2010 and 2009

(amounts in thousands except share data)

|  | Series B-1 12% Redeemable Convertible Preferred Stock |        | Series B-2 12% Redeemable Convertible Preferred Stock |        | Series C Super Dividend Convertible Preferred Stock |        | Series A 12% Convertible Preferred Stock |        | Stockholders' Deficit |        | Additional Paid-In Capital | Deficit Accumulated During the Development Stage | Total Stockholders' Deficit |
|--|---|--------|---|--------|---|--------|--|--------|-----------------------|--------|----------------------------|--|-----------------------------|
|  | Number of Shares                                      | Amount | Number of Shares                                      | Amount | Number of Shares                                    | Amount | Number of Shares                         | Amount | Number of Shares      | Amount |                            |  |                             |
| Accretion of Series B redeemable convertible preferred stock                                   |   | 394    |   | 1,336  |   |        |  |        |                       |        |                            | (1,730)  | (1,730)                     |
| Accretion of beneficial conversion feature for Series B-2                                      |   |        |   | 448    |   |        |  |        |                       |        |                            | (448)  | (448)                       |
| Issuance of Series C super dividend convertible preferred stock, net of issuance costs of \$47 |   |        |   |        | 212   | 2,073  |  |        |                       |        |                            |  |                             |
| Series A 12% convertible preferred stock dividend  |   |        |   |        |   |        |  |        | 196,086               |        | 196                        | (192)  | 4                           |
| Series B-1 12% redeemable convertible preferred stock dividend                                 |   |        |   |        |   |        |  |        | 456,572               |        | 228                        | (228)  |                             |
| Series B-2 12% convertible preferred stock dividend  |   |        |   |        |   |        |  |        | 964,345               | 1      | 481                        | (482)  |                             |

Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

|  |                |                 |                  |                 |            |                 |                  |               |                   |              |                  |                    |  |                   |
|--|----------------|-----------------|------------------|-----------------|------------|-----------------|------------------|---------------|-------------------|--------------|------------------|--------------------|--|-------------------|
| redeemable convertible preferred stock dividend    |                |                 |                  |                 |            |                 |                  |               |                   |              |                  |                    |  |                   |
| Issuance of restricted common stock                |                |                 |                  |                 |            |                 |                  | 100,000       |                   |              |                  |                    |  |                   |
| Conversion of Series A to common stock             |                |                 |                  | (50,000)        | (20)       |                 | 50,000           |               | 20                |              |                  |                    |  |                   |
| Issuance of common stock upon exercise of warrants |                |                 |                  |                 |            |                 |                  | 9,816,062     | 10                | 7,079        |                  |                    |  | 7,089             |
| Issuance of common stock upon exercise of options  |                |                 |                  |                 |            |                 |                  | 584,000       | 1                 | 127          |                  |                    |  | 128               |
| Stock-based compensation expense                   |                |                 |                  |                 |            |                 |                  |               |                   | 1,942        |                  |                    |  | 1,942             |
| Net loss   |                |                 |                  |                 |            |                 |                  |               |                   |              |                  | (5,629)            |  | (5,629)           |
| <b>Balance at December 31, 2010</b>                | <b>900,000</b> | <b>\$ 1,664</b> | <b>2,100,000</b> | <b>\$ 2,474</b> | <b>212</b> | <b>\$ 2,073</b> | <b>1,592,500</b> | <b>\$ 644</b> | <b>63,909,155</b> | <b>\$ 64</b> | <b>\$ 54,022</b> | <b>\$ (56,424)</b> |  | <b>\$ (1,694)</b> |

See notes to consolidated financial statements.

**Table of Contents****PRO-PHARMACEUTICALS, INC.****(A Development-Stage Company)****CONSOLIDATED STATEMENTS OF CASH FLOWS**

|  | Year Ended<br>December 31, |                        | Cumulative<br>Period from<br>Inception<br>(July 10, 2000)<br>to<br>December 31,<br>2010 |
|--|----------------------------|------------------------|---|
|  | 2010                       | 2009<br>(in thousands) |   |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                            |                        |   |
| Net loss   | \$ (5,629)                 | \$ (7,462)             | \$ (51,402)   |
| Adjustments to reconcile net loss to net cash used in operating activities:                              |                            |                        |   |
| Depreciation and amortization  | 12                         | 37                     | 537   |
| Stock-based compensation expense   | 1,942                      | 1,610                  | 6,337   |
| Non-cash interest expense  |                            |                        | 4,279   |
| Change in fair value of convertible debt instrument  |                            |                        | 3,426   |
| Change in fair value of warrant liabilities  | 1,241                      | 1,374                  | (9,546)   |
| Write off of intangible assets   | 15                         | 155                    | 351   |
| Changes in operating assets and liabilities:   |                            |                        |   |
| Grant receivable   | (234)                      |                        | (234)   |
| Prepaid expenses and other current assets  | (17)                       | 9                      | (67)  |
| Accounts payable and accrued expenses  | (140)                      | 125                    | 930   |
| Other long-term liabilities  | (292)                      | 265                    | 12  |
| Net cash used in operating activities  | (3,102)                    | (3,887)                | (45,377)  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                            |                        |   |
| Purchases of property and equipment  |                            |                        | (421)   |
| Change in restricted cash  |                            |                        | (59)  |
| Increase in patents costs and other assets   |                            |                        | (404)   |
| Net cash used in investing activities  |                            |                        | (884)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                            |                        |   |
| Net proceeds from issuance of common stock and warrants  |                            |                        | 28,690  |
| Net proceeds from issuance of Series A 12% convertible preferred stock and related warrants              |                            |                        | 1,691   |
| Net proceeds from issuance of Series B-1 12% redeemable convertible preferred stock and related warrants |                            | 1,548                  | 1,548   |
| Net proceeds from issuance of Series B-2 12% redeemable convertible preferred stock and related warrants | 1,463                      | 2,472                  | 3,935   |
| Net proceeds from issuance of Series C super dividend convertible preferred stock                        | 2,073                      |                        | 2,073   |
| Net proceeds from issuance of convertible debt instruments   |                            |                        | 10,621  |
| Repayment of convertible debt instruments  |                            |                        | (1,641)   |
| Net proceeds from exercise of common stock warrants and options  | 5,206                      |                        | 5,226   |
| Proceeds from (repayments of) shareholder advances   |                            | (200)                  | 9   |
| Net cash provided by financing activities  | 8,742                      | 3,820                  | 52,152  |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS   | 5,640                      | (67)                   | 5,891   |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   | 251                        | 318                    |   |

## Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

|  |          |          |          |
|--|----------|----------|----------|
| CASH AND CASH EQUIVALENTS, END OF PERIOD   | \$ 5,891 | \$ 251   | \$ 5,891 |
| SUPPLEMENTAL DISCLOSURE Cash paid for interest   | \$       | \$       | \$ 114   |
| NONCASH FINANCING ACTIVITIES:  |          |          |          |
| Issuance of equity warrants in connection with equity offerings                        | \$ 1,028 | \$ 2,837 | \$ 5,037 |
| Conversion of accrued expenses into common stock                                       |          |          | 303      |
| Cashless exercise of stock options   |          | 24       | 98       |
| Conversion and redemptions of convertible notes and accrued interest into common stock |          |          | 12,243   |
| Conversion of extension costs related to convertible notes into common stock           |          |          | 171      |
| Payment of preferred stock dividends in common stock                                   | 902      | 550      | 1,691    |
| Issuance of warrants to induce conversion of notes payable                             |          |          | 503      |
| Issuance of stock to acquire Pro-Pharmaceuticals-NV                                    |          |          | 107      |
| See notes to consolidated financial statements.  |          |          |          |

F-14

---

**Table of Contents**

**PRO-PHARMACEUTICALS, INC.**

(A DEVELOPMENT-STAGE COMPANY)

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Nature of Business and Basis of Presentation**

Pro-Pharmaceuticals, Inc. (the Company) is a development-stage company engaged in the discovery and development of Galectin-targeting therapeutics that are intended to reduce toxicity and improve the efficacy of chemotherapy drugs by combining the drugs with proprietary compounds. These compounds also may have application for drugs to treat other diseases and chronic health conditions.

The Company is devoting substantially all of its efforts toward product research and development and raising capital. In May 2008, the Company submitted a Drug Master File (DMF) for the Company's lead product DAVANAT<sup>®</sup> to the FDA. The DMF contains confidential detailed information in support of a New Drug Application (NDA) about facilities, processes or articles used in the manufacturing, processing, packaging, and storing or stability of drugs.

In September 2008, the Company submitted a clinical and pre-clinical package to the Food and Drug Administration (FDA) in support of the Company's DAVANAT<sup>®</sup> NDA. The FDA reported to the Company in its minutes for the December 2008 meeting that the Company will be required to conduct a Phase III trial to demonstrate superiority to the best standard of care for colorectal cancer patients.

On December 17, 2010, Company executives met with officials from the FDA to present its Phase III clinical development program for DAVANAT<sup>®</sup>. Agreement was reached on the design of pivotal, randomized, controlled, and blinded Phase III clinical trials of DAVANAT<sup>®</sup> co-administered with standard chemotherapy for second line treatment of patients with metastatic colorectal cancer.

As shown in the consolidated financial statements, the Company incurred cumulative net losses applicable to common stockholders of \$56.7 million for the cumulative period from inception (July 10, 2000) through December 31, 2010. The Company's net losses have resulted principally from costs associated with (i) research and development expenses, including clinical trial costs, (ii) general and administrative activities and (iii) the Company's financing transactions including interest, dividend payments, and the costs related to fair value accounting for the Company's convertible debt instruments. As a result of planned expenditures for future research, discovery, development and commercialization activities and potential legal cost to protect its intellectual property, the Company expects to incur additional losses and use additional cash in its operations for the foreseeable future. Through December 31, 2010, the Company had raised a net total of \$52.2 million in capital through sale and issuance of common stock, common stock purchase warrants, convertible preferred stock and debt securities in public and private offerings. From inception (July 10, 2000) through December 31, 2010, the Company used cash of \$45.4 million in its operations.

At December 31, 2010, the Company had \$5,891,000 of unrestricted cash and cash equivalents available to fund future operations. Subsequent to December 31, 2010, the Company issued 3,757,472 shares of common stock for the exercise of common stock warrants and options, resulting in net cash proceeds of \$2,209,000 and 13 shares of Series C preferred stock for net cash proceeds of \$130,000. Subsequent to year end, the Company also received \$235,000 due under a research grant (a Qualifying Therapeutic Discovery Project (QTDP) Program). The Company believes that with the cash and cash equivalents on hand at December 31, 2010 and the funds received subsequent to December 31, 2010, there is sufficient cash to fund operations into the second half of 2012. The Company is actively seeking to raise additional capital. If the Company is unsuccessful in raising additional capital or is unsuccessful in bringing its products to market before the end of the second quarter of 2012, the Company may be required to cease operations or seek bankruptcy protection.



---

## **Table of Contents**

On January 9, 2009, the Company was delisted from the NYSE Alternext US ( Exchange ), formerly the American Stock Exchange, due to non-compliance with the Exchange minimum shareholders equity requirements. On January 21, 2009, the Company began trading on the Over-the-Counter Bulletin Board ( OTCBB ) under the symbol PRWP.OB.

The Company is subject to a number of risks similar to those of other development-stage companies, including dependence on key individuals, uncertainty of product development and generation of revenues, dependence on outside sources of capital, risks associated with clinical trials of products, dependence on third-party collaborators for research operations, need for regulatory approval of products, risks associated with protection of intellectual property, and competition with larger, better-capitalized companies. Successful completion of the Company s development program and, ultimately, the attainment of profitable operations is dependent upon future events, including obtaining adequate financing to fulfill its development activities and achieving a level of revenues adequate to support the Company s cost structure. There are no assurances that the Company will be able to obtain additional financing on favorable terms, or at all or successfully market its products.

### **2. Summary of Significant Accounting Policies**

The accompanying consolidated financial statements reflect the application of certain accounting policies, as described in this note and elsewhere in the accompanying notes to financial statements.

*Basis of Consolidation.* The consolidated financial statements include the accounts of the Company, Pro-Pharmaceuticals Securities Corp., its wholly-owned subsidiary, which was incorporated in Delaware on December 23, 2003, and Medi-Pharmaceuticals, Inc., its wholly-owned subsidiary, which was incorporated in Nevada on August 17, 2010. Pro-Pharmaceuticals Securities Corp. holds the cash and cash equivalents that are not required to fund current operating needs. Medi-Pharmaceuticals, Inc. was formed for the development of technology in cardiovascular treatments. All intercompany transactions have been eliminated.

*Use of Estimates.* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue, expenses and disclosure of contingent assets and liabilities. Management s estimates and judgments include assumptions used in stock option and warrant liability valuations, useful lives of property and equipment and intangible assets, accrued liabilities, deferred income taxes and various other assumptions that are believed to be reasonable under the circumstances. Actual results could differ from those estimates.

*Cash and Cash Equivalents.* The Company considers all highly-liquid investments with original maturities of 90 days or less at the time of acquisition to be cash equivalents.

*Prepaid Expenses and Other Current Assets.* Deposits and other assets consist principally of prepaid insurance and prepaid rent on the Company s leased executive office space.

*Property and Equipment.* Property and equipment, including leasehold improvements, are stated at cost, net of accumulated depreciation, and are depreciated using the straight-line method over the estimated useful lives of the related assets of generally three years for computers and office equipment, five years for furniture and fixtures and the shorter of the useful life or life of the lease for leasehold improvements.

*Restricted Cash.* Restricted cash consists of security deposits principally for a real estate lease.

*Intangible Assets.* Intangible assets include patent costs, consisting primarily of related legal fees, which are capitalized and amortized over an estimated useful life of five years from issuance. Amortization expense in 2010 and 2009 was \$2,000 and \$14,000, respectively. Gross intangible assets at December 31, 2010 and 2009 totaled \$78,000 and \$93,000, respectively, and accumulated amortization at December 31,

## **Table of Contents**

2010 and 2009 totaled \$39,000 and \$37,000, respectively. The Company recorded an impairment charge related to capitalized patent costs of \$15,000 and \$155,000 in 2010 and 2009, respectively, which is included in general and administrative expense in the consolidated statements of operations, when it was determined that the underlying intellectual property would have no future benefit to the Company.

*Long-Lived Assets.* The Company reviews all long-lived assets for impairment whenever events or circumstances indicate the carrying amount of such assets may not be recoverable. Recoverability of assets to be held or used is measured by comparison of the carrying value of the asset to the future undiscounted net cash flows expected to be generated by the asset. If such asset is considered to be impaired, the impairment recognized is measured by the amount by which the carrying value of the asset exceeds the discounted future cash flows expected to be generated by the asset.

*Warrants.* The Company has issued common stock warrants in connection with the execution of certain equity and debt financings. Certain warrants are accounted for as derivative liabilities at fair value. Such warrants do not meet the accounting criteria that a contract should not be considered a derivative instrument if it is (1) indexed to its own stock and (2) classified in stockholders' equity. Changes in fair value of derivative liabilities are recorded in the consolidated statement of operations under the caption "Change in fair value of warrant liabilities." Warrants that are not considered derivative liabilities are accounted for at fair value at the date of issuance in additional paid-in capital. The fair value of warrants is determined using the Black-Scholes option-pricing model.

*Revenue Recognition.* The Company records revenue provided that there is persuasive evidence that an arrangement exists, the price is fixed and determinable, services were rendered and collectibility is reasonably assured.

*Research and Development Expenses.* Costs associated with research and development are expensed as incurred. Research and development expenses include, among other costs, salaries and other personnel-related costs, and costs incurred by outside laboratories and other accredited facilities in connection with clinical trials and preclinical studies.

*Income Taxes.* The Company accounts for income taxes in accordance with the accounting rules that requires an asset and liability approach to accounting for income taxes based upon the future expected values of the related assets and liabilities. Deferred income tax assets and liabilities are determined based on the differences between the financial reporting and tax bases of assets and liabilities and for tax loss and credit carry forwards, and are measured using the expected tax rates estimated to be in effect when such basis differences reverse. Valuation allowances are established, if necessary, to reduce the deferred tax asset to the amount that will, more likely than not, be realized.

*Comprehensive Income (Loss).* Comprehensive income (loss) is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. The Company does not have any items of comprehensive income (loss) other than net losses as reported.

*Fair Value of Financial Instruments.* The Company's financial instruments consist of cash equivalents, accounts payable and accrued expenses. The estimated fair value of these financial instruments approximates their carrying value due to their short-term nature. Additionally, certain common stock warrants are recorded as liabilities at fair value. In September 2006, the Financial Accounting Standards Board ( FASB ) issued rules, which were adopted by the Company in the first quarter of fiscal year 2008, which clarified the principle that fair value should be based on the assumptions market participants would use when pricing an asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. Under the standard, fair value measurements are separately disclosed by level within the fair value hierarchy. See Note 9.

---

**Table of Contents**

*Concentration of Credit Risk* . Financial instruments that subject the Company to credit risk consist of cash and cash equivalents and certificates of deposit. The Company maintains cash and cash equivalents and certificates of deposit with well-capitalized financial institutions. At times, those amounts may exceed federally insured limits. The Company has no significant concentrations of credit risk.

*Stock-Based Compensation* . Stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense over the service period, which generally represents the vesting period. For awards that have performance based vesting conditions the Company recognizes the expense over the estimated period that the awards are expected to be earned. The Company uses the Black-Scholes option-pricing model to calculate the grant date fair value of stock options. The expense recognized over the service period is required to include an estimate of the awards that will be forfeited.

*Recent Accounting Pronouncements*

In January 2010, the FASB issued Accounting Standards Update ( ASU ) No. 2010-06 for Fair Value Measurements and Disclosures (Topic 820): *Improving Disclosures about Fair Value Measurements*. This Update requires new disclosures for transfers in and out of Level 1 and 2 and activity in Level 3. This Update also clarifies existing disclosures for level of disaggregation and requires additional disclosures about inputs and valuation techniques. The new disclosures are effective for interim and annual periods beginning after December 15, 2009, except for the Level 3 disclosures, which are effective for fiscal years beginning after December 15, 2010 and for interim periods within those years. Other than requiring additional disclosures, adoption of this new guidance did not have a material impact on the Company's financial statements and is not expected to have a significant impact on the reporting of the Company's financial condition or results of operations.

In April 2010, the FASB issued ASU No. 2010-17, Revenue Recognition Milestone Method. This ASU provides guidance on the criteria that should be met for determining whether the milestone method of revenue recognition is appropriate. Under the milestone method of revenue recognition, consideration that is contingent upon achievement of a milestone in its entirety can be recognized as revenue in the period in which the milestone is achieved only if the milestone meets all criteria to be considered substantive. This standard provides the criteria to be met for a milestone to be considered substantive which includes that: a) performance consideration earned by achieving the milestone be commensurate with either performance to achieve the milestone or the enhancement of the value of the item delivered as a result of a specific outcome resulting from performance to achieve the milestone; and b) it relates to past performance and be reasonable relative to all deliverables and payment terms in the arrangement. This standard is effective on a prospective basis for milestones achieved in fiscal years beginning on or after June 15, 2010. Although the Company is still evaluating the impact of this standard, management does not expect its adoption to have a material impact on the Company's financial condition or results of operations.

**3. Agreement with PROCAPS S.A. and Research Grants**

*Agreement with PROCAPS S.A.*

On March 25, 2010, the Company granted PROCAPS S.A. ( PROCAPS ) exclusive rights to market and sell DAVANAT<sup>®</sup> to treat cancer in Colombia, South America. PROCAPS is a large, international, privately held pharmaceutical company based in Barranquilla, Colombia. Under terms of the agreement, PROCAPS is responsible for obtaining regulatory and pricing approval in Colombia, South America. PROCAPS also will be responsible for the vial filling, packaging, marketing and distribution of DAVANAT<sup>®</sup> in the region.

Once approved for sale by regulators, the Company will receive a transfer payment for each dose of DAVANAT<sup>®</sup> shipped to PROCAPS, in addition to a royalty above a minimum annual sales threshold. In October 2010, the Company received a payment of \$200,000 and shipped DAVANAT<sup>®</sup> to PROCAPS to be used by PROCAPS to qualify its vial filling process and to replicate the Company's stability study. The Company retains all intellectual property rights and is the owner of the regulatory approval of DAVANAT<sup>®</sup>.

**Table of Contents**

in the region. PROCAPS has first negotiation rights to other countries in South and Central America and the Caribbean. Should we gain approval in Colombia, PROCAPS may then obtain the marketing authorization in more than 10 countries in Latin America.

The Company recorded the \$200,000 payment from PROCAPS as deferred revenue on the consolidated balance sheet as of December 31, 2010 and will recognize the revenue when the remaining deliverables of the collaboration agreement have been completed.

*Qualifying Therapeutic Discovery Project*

In October 2010, the Company was notified that it was awarded \$489,000 total in two federal grants under the Qualifying Therapeutic Discovery Project ( QTDP ) Program for its DAVANAT anti-cancer compound and for its GR/GM-Series of anti-fibrotic, cirrhosis compounds for work performed during 2010 and 2009. The Company recognized this grant in other income in the statement of operations for the year ended December 31, 2010. The Company received \$255,000 of the grant in 2010 and the remaining \$234,000 was received in 2011 and is included in grants receivable on the consolidated balance sheet at December 31, 2010.

**4. Property and Equipment**

Property and equipment consists of the following at December 31:

|                               | 2010           | 2009  |
|-------------------------------|----------------|-------|
|                               | (in thousands) |       |
| Leasehold improvements        | \$ 15          | \$ 15 |
| Computer and office equipment | 194            | 194   |
| Furniture and fixtures        | 107            | 107   |
| <br>                          |                |       |
| Total                         | 316            | 316   |
| Less accumulated depreciation | (309)          | (299) |
| <br>                          |                |       |
| Property and equipment net    | \$ 7           | \$ 17 |

Depreciation expense for the years ended December 31, 2010 and 2009 was \$10,000 and \$23,000 respectively.

**5. Accrued Expenses**

Accrued expenses consist of the following at December 31:

|                               | 2010           | 2009   |
|-------------------------------|----------------|--------|
|                               | (in thousands) |        |
| Legal and accounting fees     | \$ 94          | \$ 99  |
| Accrued compensation          | 87             | 414    |
| Severance agreement (Note 12) | 293            | 154    |
| Other                         | 63             | 112    |
| <br>                          |                |        |
| Total                         | \$ 537         | \$ 779 |

**6. Related Party Transactions**

*Medi-Pharmaceuticals, Inc.*

## Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

On October 31, 2008, the Company's board of directors authorized Medi-Pharmaceuticals, Inc. ( Medi-Pharma ), a wholly-owned subsidiary as of that date, to enter into a joint venture to deploy certain of the Company's technology. This deployment was accomplished by: (i) a merger of FOD Enterprises, Inc., with

F-19

---

**Table of Contents**

and into Medi-Pharma on November 25, 2008, following which Medi-Pharma became the surviving corporation and the Company became the owner of 10% of the outstanding capital stock of Medi-Pharma; and (ii) the Company entering into a license agreement with Medi-Pharma. Under the terms of the agreement Medi-Pharma was required to advance \$1.0 million in cash to the Company by May 30, 2009 or the Company would have the ability to terminate the license agreement. On February 12, 2009, the Company terminated the license agreement and entered into a technology transfer and sharing agreement and a consulting agreement with Medi-Pharma. Both agreements were terminated on August 13, 2010. At December 31, 2009, Medi-Pharma had no assets or liabilities and had recorded no income or expense. The carrying value of the Company's ownership interest of Medi-Pharma at December 31, 2009 was \$0. In August 2010, Medi-Pharma was in default of its corporate tax and filing obligations and was shutdown.

On August 17, 2010, the Company registered a wholly owned subsidiary in Nevada, Medi-Pharmaceuticals, Inc., a new corporation separate from Medi-Pharma as previously described above.

***Warrants***

In June 2010, the Company entered into an agreement with a consultant, who was also a board member, which provided for the grant of warrants for the purchase of 600,000 shares of common stock at an exercise price of \$0.71 per share. These warrants were initially valued at \$365,000 and the Company recognized an expense of \$219,000, related to these warrants during the year ended December 31, 2010. (see Note 8)

**7. Stockholders Deficit**

At December 31, 2010, the Company had 300,000,000 shares of common stock and 20,000,000 undesignated shares authorized. As of December 31, 2010, 5,000,000 shares have been designated for Series A 12% Convertible Preferred Stock, 900,000 shares have been designated for Series B-1 Convertible Preferred Stock, 2,100,000 shares have been designated for Series B-2 Convertible Preferred Stock, 1,000 shares have been designated for Series C Super Dividend Convertible Preferred Stock and 11,999,000 remain undesignated.

The Company has raised capital through a number of debt and equity financing transactions. The following provides a description of the Company's equity financings and certain warrants issued in connection with such equity financings.

***2001 Private Placement***

During 2001, the Company sold a total of 689,300 shares of common stock for proceeds of \$2,221,000, net of \$17,000 of issuance costs through a private placement of securities. In connection with this issuance, the Company issued 339,200 and 350,100 warrants to purchase common stock at \$6.50 and \$5.00 per share, respectively. The Company valued the warrants at \$886,000, based on a fair market value of the Company's common stock of \$2.28 per share. These warrants expired unexercised in 2005.

In August 2001, the Company offered warrants to holders of its outstanding convertible notes as an inducement to convert prior to the maturity of the notes. Holders representing \$1,126,000 of the outstanding principal and accrued interest chose to convert at a conversion price of \$2.00 per share and received 598,229 common shares and 562,801 warrants. These warrants have an exercise price of \$6.50 per share and were immediately exercisable. The Company valued the warrants at \$503,000 based on a fair market value of the Company's common stock of \$2.28 per share. The value of the warrants has been recorded as a debt conversion expense. These warrants expired unexercised in 2005.

In 2002, the Company issued 110,000 warrants to the agents in connection with the 2001 offering. The warrants are exercisable immediately at an exercise price of \$3.50 per share and have a 10 year life. The Company valued these warrants at \$236,000 based on a deemed fair value of the Company's common stock of \$3.50 per share and recorded such value as interest expense in the statement of operations for the year ended December 31, 2002.

## **Table of Contents**

### ***Public Offering***

On December 13, 2001, the Company commenced a public offering of common stock, at a price to the public of \$3.50 per share. The Company concluded the offering on June 30, 2002. During 2002, the Company sold 185,999 shares of common stock in this offering for proceeds of \$602,000, net of \$49,000 of issuance costs.

### ***2002 Private Placement***

In September 2002, the Company began a private placement (the 2002 Private Placement) of up to 10,000,000 shares of common stock at \$1.00 per share. As of December 31, 2002, the Company had sold 3,223,360 shares for proceeds of \$2,861,000, net of issuance costs of \$212,000 and stock subscription receivable of \$150,000, which related to shares purchased but for which payment had not been received as of December 31, 2002. This offering was closed on January 14, 2003, although subsequent to year end the Company sold an additional 1,088,000 shares for additional proceeds of \$1,070,000, net of \$18,000 of offering costs.

The Company compensated a registered investment adviser with respect to shares purchased by its clients. As of December 31, 2002, the adviser was entitled to receive 173,500 shares of common stock. The Company also agreed to compensate a finder registered under applicable law, and such finder's agents, for identifying qualified investors. As of December 31, 2002, one of the finder's agents was entitled to receive 750 shares of common stock. On January 14, 2003, the Company closed the 2002 Private Placement, at which point the Company agreed to issue the adviser an additional 2,500 shares, and the finder and its other agent an aggregate of 9,750 additional shares and \$3,000 in cash in connection with the shares sold subsequent to December 31, 2002 and through the closing date.

Shares placed by such registered adviser, finder and finder's agent were accounted for as offering costs and valued at \$1.00 per share, consistent with the price paid for the shares placed in the offering. Such offering costs were netted against the proceeds of the 2002 Private Placement. Since none of the 174,250 shares had been issued as of December 31, 2002, the Company recorded the obligation to issue such shares as offering costs payable. The additional 12,250 shares issued in January 2003 were also valued at \$1.00 per share and included in the \$18,000 offering costs recorded at the closing. These shares were subsequently issued in 2003.

During 2002, the Company also agreed to issue 2,100 shares of common stock to an employee for finding investors in connection with the 2002 Private Placement. None of the shares had been issued as of December 31, 2002. These shares were subsequently issued in 2003. Accordingly, the Company recorded the obligation to general and administrative expenses in the statement of operations in the amount of \$6,000. On January 14, 2003, the Company closed the 2002 Private Placement, at which point the Company agreed to issue such employee an additional 7,000 shares in connection with shares sold subsequent to December 31, 2002 and through the closing date. The Company recorded an additional obligation of \$27,000 to general and administrative expenses in 2003 representing the fair value of the additional 7,000 shares.

### ***2002 Related Party Transaction***

The Company agreed to issue 25,354 shares of common stock as payment for 2002 scientific advisory services. These shares were issued in 2003.

### ***May 2003 Private Placement***

In May 2003, the Company began a private placement of up to 2.5 million shares of common stock at \$2.00 per share. As of the closing on July 15, 2003, the Company had sold 2,399,500 shares of common stock for proceeds of \$4,671,000, net of issuance costs of \$128,000. In connection with this offering the Company

---

**Table of Contents**

issued 109,613 common stock warrants (exercisable at \$5.40 per share) to its placement agents. The Company valued the warrants at \$261,000 using the Black-Scholes pricing model and recorded the warrant value as offering costs with a corresponding increase to additional paid-in capital. These warrants expired unexercised in 2006.

***October 2003 PIPE Transaction***

On October 2, 2003 the Company closed a private offering, structured as a Private Investment, Public Equity ( PIPE ), exempt from registration under Section 4(2) of the Securities Act of 1933, in which it sold to institutional investors 1,314,571 of the 1,428,571 offered shares of common stock at \$3.50 per share for proceeds of \$4,041,000, net of issuance costs of \$559,000. In connection with this offering, the Company issued 657,293 warrants with an initial exercise price of \$5.29 per share to the investors and 65,729 warrants with an initial exercise price of \$6.86 per share to its placement agent. The exercise price of the warrants was subject to adjustment pursuant to anti-dilution and other provisions. The investor warrants and placement agent Warrants were valued at \$2,531,000 and \$191,000, respectively, using the relative fair value, and allocated to additional paid-in-capital. The Company used the Black-Scholes pricing model to value these warrants. The warrants were originally accounted for as freestanding derivative instruments. The investor warrants expired unexercised in 2008 and the placement agent warrants expired unexercised in 2007.

***April 2004 PIPE Transaction***

On April 7, 2004, the Company closed a private equity offering, structured as a PIPE in which it sold to certain institutional investors 1,236,111 shares of common stock at \$3.60 per share for proceeds of \$3,983,000, net of cash issuance costs of \$466,000. In connection with this offering, the Company issued 618,056 warrants to investors and 61,806 warrants to a placement agent with an initial exercise price of \$5.30 per share. The exercise price of the warrants was subject to adjustment pursuant to anti-dilution and other provisions. The investor warrants and the placement agent warrants were valued at \$1,931,000 and \$154,000, respectively, using the relative fair value, and allocated to additional paid-in-capital. The Company used the Black-Scholes pricing model to value these warrants. The warrants were originally accounted for as freestanding derivative instruments. The investor warrants expired unexercised in 2009 and the placement agent warrants expired unexercised in 2007.

***August 2004 PIPE Transaction***

On August 12, 2004, the Company closed a private offering, structured as a PIPE in which it sold to certain institutional investors 2,000,000 shares of common stock at \$3.00 per share for proceeds of \$5,515,000, net of cash issuance costs of \$485,000. In connection with this offering the Company issued 2,000,000 warrants to the investors and 100,000 warrants to the placement agent with an exercise price of \$4.20 per share. The exercise price of the warrants was subject to adjustment solely as a result of stock splits, recapitalizations and similar events. The investor warrants and placement agent warrants were valued at \$4,786,000 and \$239,000, respectively, and allocated to additional paid-in-capital. The Company used the Black-Scholes pricing model to value these warrants. The warrants were originally accounted for as freestanding derivative instruments. These warrants expired unexercised in 2009.

***February 25, 2008 Offering***

On February 25, 2008, the Company closed an offering in which it sold to investors (i) an aggregate of 7,500,000 shares of the Company's common stock at \$0.50 per share, (ii) warrants, which expire on August 25, 2013, to purchase an aggregate of 7,500,000 share of the Company's common stock at an exercise price of \$0.70 per share, and (iii) warrants, which expire on December 26, 2008, to purchase an aggregate of 3,000,000 shares of the Company's common stock at an exercise price of \$0.63 per share. In addition, the Company issued to a placement agent warrants, which expire on August 25, 2013, to purchase 206,250 shares of the Company's common stock at an exercise price of \$0.70. The warrants are exercisable



**Table of Contents**

beginning on August 25, 2008. The warrants provide for cashless exercise if at any time during the term of the warrants if there is no effective registration statement for the issuance or resale of the underlying warrant shares. The exercise price of each warrant is adjustable in the event of a stock split or stock combination, capital reorganization, merger or similar event. On December 26, 2008, the 3,000,000 warrants exercisable at \$0.63 expired unexercised.

The Company received proceeds of \$3,381,000, net of cash transaction costs of \$369,000. In addition the Company incurred \$56,000 of costs for warrants issued to a placement agent. Proceeds of \$1,044,000 were allocated to common stock and \$2,281,000 were allocated to investor warrants using the Black-Scholes method with a fair market value of the Company's common stock of \$0.40 and the following assumptions as of February 25, 2008: for the 5 year warrants exercisable at \$0.70, a risk-free interest rate of 2.94% and volatility of 95% and for the 4 month warrants exercisable at \$0.63, a risk-free interest rate of 2.13% and volatility of 95%. The warrants were determined to have the characteristics of derivative liabilities and were originally accounted for as liabilities prior to the Company increasing the authorized number of shares. Changes in fair value were recognized as either a gain or loss in the consolidated statement of operations. In the second quarter of 2008 the warrants were reclassified to equity. Through May 21, 2008, these warrants were marked to market resulting in a reduction in warrant liabilities in the balance sheet and an offsetting credit to change in fair value of warrant liabilities in the statement of operations in the amount of \$356,000. The remaining fair value of \$2,160,000 was credited to additional paid-in capital in the balance sheet. On December 26, 2008 the 3,000,000 warrants exercisable at \$0.63 expired unexercised. If the Company pays a stock dividend or makes a distribution or combines shares of its common stock, then the number of shares issuable upon exercise of this warrant shall be proportionately adjusted such that the aggregate exercise price of this warrant remains unchanged. On July 2, 2008, the Company issued 300,000 warrants to Cork Investments in exchange for \$20,000. The warrants are exercisable for common stock at \$1.00 per share for a period of three years. The \$20,000 was credited to additional paid in capital.

***Series A 12% Convertible Preferred Stock February 4, 2008 Private Placement***

On February 4, 2008, the Company closed a private placement begun in October 2007 of its Series A 12% Convertible Preferred Stock ( Series A ) and related warrants. In this transaction, the Company sold units of securities at \$1.00 per unit, each unit comprised of (i) one share of Series A Preferred, (ii) a warrant to purchase one share of common stock for \$1.50, and (iii) a warrant to purchase one share of common stock for \$2.00. Each share of the Series A is entitled to dividends at the rate of 12% per annum payable at the Company's option in cash or shares of common stock valued at the higher of \$1.00 per share or 100% of the value weighted average price of the Company's share price for the 20 consecutive trading days prior to the applicable dividend payment date. Dividends are payable semi-annually on March 30 and September 30. The dividend paid on the initial dividend payment date is calculated from the date the Company deposited each subscription advance. During 2010 and 2009, the Company recorded dividends of \$192,000 and \$209,000, respectively, and issued 196,086 and 209,100 shares of common stock, respectively, for dividend payments.

The shares of Series A are entitled to vote as a class with the Company's common stock and each share of Series A is convertible at any time to one share of common stock, subject to adjustment in the event of a stock dividend, stock split or combination, reclassification or similar event. The Company has the right to require conversion if the closing price of the common stock exceeds \$3.00 for 15 consecutive trading days and a registration statement covering the resale of the shares of common stock issuable upon conversion of the Series A is then in effect. Each warrant is exercisable solely for cash beginning August 3, 2008 and expires on February 4, 2012. The exercise price of each warrant is adjustable in the event of a stock split or stock combination, capital reorganization, merger or similar event.

As of December 31, 2007, the Company had received subscription advances of \$1,667,500 for Series A. In 2008, the Company received additional subscription advances of \$75,000 resulting in total gross proceeds of \$1,742,500. On February 4, 2008 the Company closed the private placement. The Company incurred

**Table of Contents**

\$52,000 of cash transaction costs resulting in net cash proceeds of \$1,691,000. In addition, the Company incurred \$3,000 of costs for 8,400 warrants exercisable at \$1.50 issued to placement agents. Proceeds of \$984,000 were allocated to investor warrants using the Black-Scholes method with the following assumptions as of February 4, 2008: risk free interest rate 2.51%, volatility 95%, fair market value of the company's common stock on February 4, 2008, and the share price on the closing date of the transaction of \$0.59. The warrants were originally accounted for as freestanding derivative instruments in the consolidated balance sheet formerly under the caption "Warrant Liabilities". These warrants were originally classified as a liability because the February 2006 warrants contain an anti-dilution provision in the event of a subsequent dilutive issuance and the potential number of shares issuable exceeded the Company's authorized shares. Changes in fair value were recognized as either a gain or loss in the consolidated statement of operations under the caption "Change in fair value of warrant liabilities". In the second quarter of 2008, the warrants were reclassified to equity as a result of an amendment to the Company's articles of incorporation approved at the May 21, 2008 annual meeting of shareholders increasing the Company's authorized common. Through May 21, 2008, these warrants were marked to market resulting in a reduction in warrant liabilities in the balance sheet and an offsetting credit to change in fair value of warrant liabilities in the statement of operations in the amount of \$100,000. The remaining fair value of \$502,000 was credited to additional paid-in capital in the balance sheet.

***Series B Redeemable Convertible Preferred Stock***

On February 12, 2009, the Company entered into a securities purchase agreement (the "10X Agreement") pursuant to which it agreed to issue and sell to 10X Fund LP, at two or more closings, up to: (i) 3,000,000 shares its Series B convertible preferred stock ("Series B redeemable convertible preferred stock" or "Series B") with an aggregate stated value of \$6.0 million and convertible into 12,000,000 shares of common stock and (ii) warrants to purchase 36,000,000 shares of common stock.

Through a series of closings from February 2009 through May 2010, the Company issued and sold, pursuant to the 10X Agreement, a total of (i) 900,000 shares of Series B-1 convertible preferred stock ("Series B-1 redeemable convertible preferred stock" or "Series B-1") and related common stock warrants for 10,800,000 shares of common stock and (ii) 2,100,000 shares of Series B-2 convertible preferred stock ("Series B-2 redeemable convertible preferred stock" or "Series B-2") and related warrants for 25,200,000 shares of common stock. During 2010, the Company received total net cash proceeds of \$1,463,000 from the issuance of 770,000 shares of Series B-2 and related warrants. During 2009, the Company received total net cash proceeds of \$1,548,000 from the issuance of 900,000 shares of Series B-1 and related warrants and \$2,472,000 from the issuance of 1,330,000 shares of Series B-2 and related warrants.

The Series B closings were as follows:

On February 12, 2009, the Company issued and sold, pursuant to the 10X Agreement: (i) 900,000 shares of Series B-1 convertible preferred stock ("Series B-1 redeemable convertible preferred stock" or "Series B-1") convertible into 3,600,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 1,800,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 1,800,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 7,200,000 shares of common stock. Net proceeds from the closing were \$1,548,000.

On May 13, 2009, the Company issued and sold, pursuant to the 10X Agreement: (i) 450,000 shares of Series B-2 convertible preferred stock ("Series B-2 redeemable convertible preferred stock" or "Series B-2") convertible into 1,800,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 900,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 900,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 3,600,000 shares of common stock. Net proceeds from the closing were \$801,000.

**Table of Contents**

On June 30, 2009, the Company issued and sold, pursuant to the 10X Agreement: (i) 250,000 shares of Series B-2 convertible into 1,000,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 500,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 500,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 2,000,000 shares of common stock. Net proceeds from the closing were \$473,000.

On August 12, 2009, the Company issued and sold, pursuant to the 10X Agreement: (i) 150,000 shares of Series B-2 convertible into 600,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 300,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 300,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 1,200,000 shares of common stock. Net proceeds from the closing were \$287,000.

On September 30, 2009, the Company issued and sold, pursuant to the 10X Agreement: (i) 162,500 shares of Series B-2 convertible into 650,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 325,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 325,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 1,300,000 shares of common stock. Net proceeds from the closing were \$305,000.

On November 4, 2009, the Company issued and sold, pursuant to the 10X Agreement: (i) 155,000 shares of Series B-2 convertible into 620,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 310,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 310,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 1,240,000 shares of common stock. Net proceeds from the closing were \$296,000.

On December 8, 2009, the Company issued and sold, pursuant to the 10X Agreement: (i) 162,500 shares of Series B-2 convertible into 650,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 325,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 325,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 1,300,000 shares of common stock. Net proceeds from the closing were \$310,000.

On January 29, 2010, the Company issued and sold, pursuant to the 10X Agreement: (i) 162,500 shares of Series B-2 convertible into 650,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 325,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 325,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 1,300,000 shares of common stock. Net proceeds from the closing were \$308,000.

On March 8, 2010, the Company issued and sold, pursuant to the 10X Agreement: (i) 167,500 shares of Series B-2 convertible into 670,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 335,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 335,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 1,340,000 shares of common stock. Net proceeds from the closing were \$322,000.

On April 30, 2010, the Company issued and sold, pursuant to the 10X Agreement: (i) 155,000 shares of Series B-2 convertible into 620,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 310,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 310,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 1,240,000 shares of common stock. Net proceeds from the closing were \$297,000.

On May 10, 2010, the Company issued and sold, pursuant to the 10X Agreement: (i) 285,000 shares of Series B-2 convertible into 1,140,000 shares of common stock; (ii) Class A-1 warrants exercisable to purchase 570,000 shares of common stock; (iii) Class A-2 warrants exercisable to purchase 570,000 shares of common stock; and (iv) Class B warrants exercisable to purchase 2,280,000 shares of common stock. Net proceeds from the closing were \$536,000.

---

**Table of Contents**

The terms of the Series B are as follows:

*Dividends.* Holders of the Series B will be entitled to receive cumulative dividends at the rate of 12% per share per annum (compounding monthly) payable quarterly which may, at the Company's option, be paid in cash or common stock. As amended, all shares of Company common stock paid as dividends on the Preferred Stock shall be valued at \$0.50 per share regardless of the actual market price of the common stock on the applicable dividend payment date. If the Company does not pay any dividend on the Series B, dividends will accrue at the rate of 15% per annum (compounding monthly).

*Conversion Rights.* Each share of Series B is convertible into four shares of common stock at the conversion price of \$0.50 per share at the option of (i) the holder, at any time and (ii) the Company, at any time after February 12, 2010 (and upon 10 days notice) if the common stock is quoted at or above \$1.50 for 15 consecutive trading days and an effective registration statement regarding the underlying shares of common stock is in effect (subject to certain monthly volume limits).

*Redemption Rights.* Upon notice of not less than 30 trading days, a holder of Series B may require the Company to redeem, in whole or in part at any time on or after the earlier of (a) February 12, 2019 or (b) the date of issuance of a promissory note to David Platt in connection with the achievement of certain milestones under his separation agreement (as amended on January 21, 2011, see Notes 12 and 14 for further details). The redemption price will be equal to the sum of the stated value of the Series B, plus all accrued but unpaid dividends thereon, as of the redemption date. If the Company fails to pay the redemption price in cash on the redemption date, then the holders of the Series B requesting redemption may, at their sole option, automatically convert their shares of Series B into a promissory note bearing interest at the rate of 15% per year and secured by a lien on all of the Company's assets. So long as any shares of the Series B remain outstanding, the Company is also subject to restrictions limiting, among other things, amendments to the Company's organizational documents; the purchase or redemption of the Company's capital stock; mergers, consolidations, liquidations and dissolutions; sales of assets; dividends and other restricted payments; investments and acquisitions; joint ventures, licensing agreements, exclusive marketing and other distribution agreements; issuances of securities; incurrence of indebtedness; incurrence of liens and other encumbrances and issuances of any common stock equivalents.

*Voting Rights.* Except as noted below, the holder of each share of Series B shall be entitled to the number of votes equal to the number of shares of Common Stock into which such share of Series B would be convertible, and shall otherwise have voting rights and powers equal to the voting rights and powers of the Common Stock. With respect to the election of directors, the holders of the Series B shall vote together as a separate class to elect two (2) members of the Board of Directors (the Series B Directors), and the Company shall take all reasonably necessary or desirable actions within its control (including, without limitation, calling special meetings of the Board of Directors, nominating such persons designated by the holders of the Series B as directors on the applicable proxy statements and recommending their election) to permit the holders of the Series B to appoint two additional (2) members of the Board of Directors (the Series B Nominees), who shall be subject to election by all shares of voting stock of the Company voting together as a single group, until such time as all authorized shares of Series B have been issued and sold, after which the number of Series B Nominees shall be three (3), and shall remain three (3) until there are no longer any shares of Series B outstanding. The holders of Series B shall vote together with the holders of Common Stock and other voting capital stock of the Company to elect all other members of the Board of Directors.

*Other Restrictions.* So long as any shares of the Series B remain outstanding, the Company may not, without the approval of the holders of a majority of the shares of Series B outstanding, among other things, (i) change the size of the Company's Board of Directors; (ii) amend or repeal the Company's Articles of Incorporation or Bylaws or file any articles of amendment designating the preferences, limitations and relative rights of any series of preferred stock; (iii) create or increase the authorized amount of any

**Table of Contents**

additional class or series of shares of stock that is equal to or senior to Series B; (iv) increase or decrease the authorized number of shares of the Series B; (v) purchase, redeem or otherwise acquire for value any shares of any class of capital stock; (vi) merge or consolidate the Company into or with any other corporation or sell, assign, lease, pledge, encumber or otherwise dispose of all or substantially all of the Company's assets or those of any subsidiary; (vii) voluntarily or involuntarily liquidate, dissolve or wind up the Company or the Company's business; (viii) pay or declare dividends on any capital stock other than the Preferred Stock, unless the Series B share ratably in such dividend and all accrued dividends payable with respect to the Series B have been paid prior to the payment or declaration of such dividend; (ix) acquire an equitable interest in, or the assets or business of any other entity in any form of transaction; (x) create or commit us to enter into a joint venture, licensing agreement or exclusive marketing or other distribution agreement with respect to the Company's products, other than in the ordinary course of business; (xi) permit the Company or any subsidiary to sell or issue any security of such subsidiary to any person or entity other than the Company; (xii) enter into, create, incur, assume or guarantee any indebtedness for borrowed money of any kind (other than indebtedness existing on the initial closing date and approved by Series B shareholders); (xiii) enter into, create, incur or assume any liens of any kind (other than certain permitted liens); (xiv) issue any common stock equivalents; (xv) increase the number of shares of the Company's common stock that may be issued pursuant to options, warrants or rights to employees, directors, officers, consultants or advisors above 1,500,000.

*Warrants.* Each Class A-1 warrant, Class A-2 warrant and Class B warrant is exercisable at \$0.50 per share of common stock at any time on or after the date of issuance until the fifth anniversary of the respective issue date. The Company may, upon 30 days notice and so long as an effective registration statement regarding the underlying shares of common stock is in effect, issue a termination notice with respect to (i) each Class A-1 warrant on any trading day on which the market value of the common stock for each of the 15 previous trading days exceeded \$1.25 per share and (ii) each Class A-2 warrant on any trading day on which the market value of the common stock for each of the 15 previous trading days exceeded \$1.75 per share.

The fair value of the warrants issued in connection with the Series B-1 was \$1,296,000 at the date of issuance based on the following assumptions: an expected life of 5 years, volatility of 118%, risk free interest rate of 1.79% and zero dividends. The Company allocated the gross proceeds based on the relative fair value of the Series B-1 and the related warrants, resulting in \$1,105,000 of the proceeds being allocated to additional paid-in capital. The Company analyzed the Series B-1, post-allocation of the gross proceeds, and determined that there was no beneficial conversion feature at the date of issuance. The issuance costs of the Series B-1 and the amounts allocated to warrants were recorded as a reduction to the carrying value of the Series B-1 when issued, and are accreted to the redemption value of the Series B-1 through the earliest redemption date. Due to the redemption feature, the Company has presented the Series B-1 outside of permanent equity, in the mezzanine of the consolidated balance sheet at December 31, 2010 and 2009.

The fair value of the warrants issued during the year ended December 31, 2010 in connection with the Series B-2 was \$4,148,000 at the dates of issuance based on the following assumptions: an expected life of 5 years, volatility of 126% to 129%, risk free interest rates of 2.27% to 2.43% and zero dividends. The fair value of the warrants issued during the year ended December 31, 2009 in connection with the Series B-2 was \$5,333,000 at the dates of issuance based on the following assumptions: an expected life of 5 years, volatility of 124% to 127%, risk free interest rates of 1.98% to 2.70% and zero dividends. The Company allocated the gross proceeds based on the relative fair value of the Series B-2 and the related warrants, resulting in \$1,028,000 and \$1,732,000 of the proceeds being allocated to additional paid-in capital for the years ended December 31, 2010 and 2009, respectively. The issuance costs of the Series B-2 and the amounts allocated to warrants were recorded as a reduction to the carrying value of the Series B-2 when issued, and are accreted to the redemption value of the Series B-2 through the earliest redemption dates. Due to the redemption feature, the Company has presented the Series B-2 outside of permanent equity, in the mezzanine of the consolidated balance sheet at December 31, 2010 and 2009.

**Table of Contents**

The Company analyzed the Series B-2, post-allocation of the gross proceeds, and determined that there was a beneficial conversion feature at the dates of issuance. Because the closing price of the common stock on the closing date was greater than the effective conversion price, \$388,000 and \$628,000 of the proceeds (limited to the allocation of the proceeds) during the years ended December 31, 2010 and 2009, respectively, were allocated to an embedded beneficial conversion feature of the Series B-2. The amount allocated to the beneficial conversion feature was recorded as a discount to the Series B-2 is being accreted, with such accretion being charged through the earliest redemption dates.

***Series C 6% Super Dividend Convertible Preferred Stock***

On December 29, 2010, the Company designated and authorized the sale and issuance of up to 1,000 shares of Series C Super Dividend Convertible Preferred Stock ( Series C ) with a par value of \$0.01 and a stated value equal to \$10,000 (the Stated Value ).

On December 30, 2010, the Company sold and issued 212 shares of Series C at a price of \$10,000 per share for gross proceeds of \$2,120,000. The Company incurred \$47,000 of cash transaction costs resulting in net cash proceeds of \$2,073,000. In addition, the Company issued 3,000 warrants exercisable at \$1.20 to a placement agent which had a de minimis value.

The terms of the Series C are as follows:

*Conversion Rights.* Each holder of Series C may convert all, but not less than all, of his Series C shares plus accrued and unpaid dividends into Common Stock at the price of \$1.00 per share of Common Stock ( Conversion Price ), such that 10,000 shares of Common Stock will be issued per each converted share of Series C (accrued and unpaid dividends will be issued as additional shares).

Subject to the continuing obligation to pay post conversion dividends, the Company may convert all, but not less than all, of the Series C (plus all accrued and unpaid dividends) into Common Stock, at the Conversion Price, upon such time that the closing price of the Common Stock is no less than \$3.00 per share for 15 consecutive trading days.

*Dividends.* Holders of Series C shall be entitled to receive cumulative non-compounding dividends at the rate per share of Series C equal to the greater of (i) 6% per annum of the Stated Value (also defined as the Floor ) or (ii) the product of (A) the Applicable Percentage (defined below) of net sales of the Company s DAVANA<sup>™</sup> product generated during the applicable dividend period multiplied by (B), the fraction of (I) one (1) divided by (II) the sum of the total number of shares of Series C issued and outstanding on the dividend payment date plus the total number of Series C Post Conversion Dividend Rights issued and outstanding on the dividend payment date. Applicable Percentage means, as to each share of Series C, 2.5% (0.53% based on 212 shares issued and outstanding at December 31, 2010) until total dividends are equal to the total investment in the shares of the Series C, and 1.25% (0.265% based on 212 shares issued and outstanding at December 31, 2010) thereafter. The maximum amount each Series C shareholder will receive in dividend payments is equal to \$100,000 (the Maximum Payout ). For purposes of this dividend calculation, net sales shall mean gross revenues actually received by the Company, from the sale or licensing of the product DANAVAT<sup>®</sup>, less chargebacks, returns, expenses attributable to product recalls, duties, customs, sales tax, freight, insurance, shipping expenses, allowances and other customary deductions.

The dividend shall be payable in arrears semi annually on March 31 and September 30, beginning with the first such date after the original issue date; provided, however, that all dividends and all other distributions shall cease, and no further dividends or other distributions shall be paid, in respect of each share of Series C from and after such time that the Maximum Payout has been paid in respect of such share of Series C. Such dividends shall be payable at the Company s option either in cash or in duly authorized, fully paid and non-assessable shares of Common Stock valued at the higher of (i) \$0.50 per share or (ii) the average of the Common Stock trading price for the ten (10) consecutive trading days ending on the trading day that is immediately prior to the dividend payment date.

**Table of Contents**

*Series C Post Conversion Dividend Right.* In the event that any share of Series C is converted into Common Stock before the Maximum Payout is paid in respect of such converted share of Series C, then the holder shall have the right to continue to receive dividends in respect of such converted share of Series C equal to the remaining payout (the Series C Preferred Stock Post Conversion Dividend Right ) which shall be equal to the Maximum Payout less the cumulative dividends received through the conversion date. One share of Series C Preferred Stock Post Conversion Dividend Right shall be issued for each such converted share of Series C. The holder of each Series C Preferred Stock Post Conversion Dividend Right shall receive the remaining payout on an equal basis and in conjunction with the then outstanding shares of Series C and all the other then outstanding Series C Post Conversion Dividend Rights, in the same manner and subject to the same terms and conditions as applicable to the payment of dividends on each share of Series C, except that for purposes of calculating the dividend the Floor shall not apply. The Series C Preferred Stock Post Conversion Dividend Right shall have no stated value, liquidation preference or right to any dividends or distributions other than the remaining payout. The Series C Preferred Stock Post Conversion Right is subject to redemption in the same manner as outstanding Series C shares.

At the date of issuance, the Series C have an embedded dividend right to continue to receive dividend payments after conversion to common stock (the Series C Post Conversion Dividend Right) which requires bifurcation. The value of this post conversion dividend right on the date of issuance was determined to be de minimis due to the payment of a dividend stream other than the 6% dividend and conversion of Series C prior to the Company achieving sales of DANAVAT® was deemed improbable at that time. Upon a conversion of the Series C, the Company will be required to record a liability and the related expense during the period of conversion. The Company will continue to evaluate and assess the Series C Post Conversion Dividend Right for each reporting period.

*Liquidation Rights.* In the event of any liquidation, dissolution or winding up of the Company, either voluntarily or involuntarily, the holders of Series C will receive \$10,000 per share plus accrued and unpaid dividends, payable prior and in preference to any distributions to the holders of Common Stock but after and subordinate to the Series A, Series B-1 and Series B-2, subject to the Maximum Payout.

*Redemption.* Upon a sale of the Company, the Company shall redeem all of the then outstanding shares of Series C and Series C Preferred Stock Post Conversion Rights within thirty (30) days after the transaction constituting the sale of the Corporation is closed and such closing is fully funded. The price to redeem a share of Series C and each redeemed Series C Preferred Stock Post Conversion Redemption Right shall be equal to (i) (A) the applicable return on investment ( ROI ) percentage, multiplied by (B) \$10,000, minus (ii) the cumulative dividends received through the redemption date. The Redemption Price shall be payable at our option either in cash or in shares of common stock valued at the higher of (i) \$0.50 per share or (ii) the average market price for the ten consecutive trading days ending immediately prior to the date of redemption. The ROI Percentage shall mean the percentage that applies as of the redemption date, as follows:

**ROI Percentage**

|      |   |
|------|---|
| 200% | before the second anniversary of the date of issuance;  |
| 250% | on or after the second anniversary of the date of issuance, but before the third anniversary of the date of issuance;   |
| 300% | on or after the third anniversary of the date of issuance, but before the fourth anniversary of the date of issuance;   |
| 350% | on or after the fourth anniversary of the date of issuance, but before the fifth anniversary of the date of issuance;   |
| 400% | on or after the fifth anniversary of the date of issuance, but before the sixth anniversary of the date of issuance;    |
| 450% | on or after the sixth anniversary of the date of issuance, but before the seventh anniversary of the date of issuance;  |
| 500% | on or after the seventh anniversary of the date of issuance, but before the eighth anniversary of the date of issuance; |
|      | and   |
| 550% | on or after the eighth anniversary of the date of issuance, but before the ninth anniversary of the date of issuance.   |

**Table of Contents**

Due to the redemption feature, the Company has presented the Series C outside of permanent equity, in the mezzanine of the consolidated balance sheet at December 31, 2010.

*Voting Rights.* The Series C shares have no voting rights.

**8. Warrants and Warrant Liabilities*****Warrants***

Warrant activity is summarized as follows:

|                                  |             |
|----------------------------------|-------------|
| Outstanding at January 1, 2009   | 25,350,312  |
| Issued                           | 27,755,000  |
| Cancelled                        | (2,718,056) |
| Outstanding at December 31, 2009 | 50,387,256  |
| Issued                           | 11,075,000  |
| Cancelled                        | (131,000)   |
| Exercised                        | (9,816,062) |
| Outstanding at December 31, 2010 | 51,515,194  |



**Table of Contents**

The following table summarizes information with regard to outstanding warrants issued in connection with equity and debt financings and consultants as of December 31, 2010.

| Issued in Connection With                                 | Number Issued | Exercise Price | Exercisable Date   | Expiration Date    |
|---|---------------|----------------|--------------------|--------------------|
| <b>February 2006 Transaction</b>                          |               |                |                    |                    |
| Investor Warrants (classified as Warrant Liabilities) (1) | 2,017,544     | \$ 0.50        | August 15, 2006    | August 14, 2011    |
| 2001 Placement Agents                                     | 110,000       | \$ 3.50        | February 1, 2002   | February 1, 2012   |
| <b>February 4, 2008 Series A Transaction</b>              |               |                |                    |                    |
| \$1.50 Investor Warrants                                  | 1,742,500     | \$ 1.50        | August 3, 2008     | February 4, 2012   |
| \$2.00 Investor Warrants                                  | 1,742,500     | \$ 2.00        | August 3, 2008     | February 4, 2012   |
| \$1.50 Placement Agent Warrants                           | 8,400         | \$ 1.50        | August 3, 2008     | February 4, 2012   |
| <b>February 25, 2008 Common Stock Transaction</b>         |               |                |                    |                    |
| \$0.70 Investor Warrants                                  | 6,650,000     | \$ 0.70        | August 25, 2008    | August 25, 2013    |
| \$0.70 Placement Agent Warrants                           | 206,250       | \$ 0.70        | August 25, 2008    | August 25, 2013    |
| Investor Relations Group                                  | 39,000        | \$ 0.50        | September 30, 2008 | September 30, 2011 |
| Cork Investments  | 300,000       | \$ 1.00        | July 2, 2008       | July 2, 2011       |
| <b>February 12, 2009 Series B-1 Transaction</b>           |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 1,800,000     | \$ 0.50        | February 12, 2009  | February 12, 2014  |
| \$0.50 Investor Warrants Class A-2                        | 1,800,000     | \$ 0.50        | February 12, 2009  | February 12, 2014  |
| \$0.50 Investor Warrants Class B                          | 7,200,000     | \$ 0.50        | February 12, 2009  | February 12, 2014  |
| <b>May 13, 2009 Series B-2 Transaction</b>                |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 900,000       | \$ 0.50        | May 13, 2009       | May 13, 2014       |
| \$0.50 Investor Warrants Class A-2                        | 900,000       | \$ 0.50        | May 13, 2009       | May 13, 2014       |
| \$0.50 Investor Warrants Class B                          | 3,600,000     | \$ 0.50        | May 13, 2009       | May 13, 2014       |
| <b>June 30, 2009 Series B-2 Transaction</b>               |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 500,000       | \$ 0.50        | June 30, 2009      | June 30, 2014      |
| \$0.50 Investor Warrants Class A-2                        | 500,000       | \$ 0.50        | June 30, 2009      | June 30, 2014      |
| \$0.50 Investor Warrants Class B                          | 2,000,000     | \$ 0.50        | June 30, 2009      | June 30, 2014      |
| April 15, 2009 Consultant Warrants                        | 330,000       | \$ 0.50        | April 15, 2009     | April 15, 2013     |
| May 1, 2009 Consultant Warrants                           | 444,000       | \$ 0.50        | May 1, 2009        | May 1, 2014        |
| June 30, 2009 Consultant Warrants                         | 240,000       | \$ 0.50        | June 30, 2009      | June 30, 2014      |
| July 26, 2009 Consultant Warrants                         | 100,000       | \$ 0.50        | July 26, 2009      | July 26, 2014      |
| <b>August 12, 2009 Series B-2 Transaction</b>             |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 300,000       | \$ 0.50        | August 12, 2009    | August 12, 2014    |
| \$0.50 Investor Warrants Class A-2                        | 300,000       | \$ 0.50        | August 12, 2009    | August 12, 2014    |
| \$0.50 Investor Warrants Class B                          | 1,200,000     | \$ 0.50        | August 12, 2009    | August 12, 2014    |
| <b>September 30, 2009 Series B-2 Transaction</b>          |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 325,000       | \$ 0.50        | September 30, 2009 | September 30, 2014 |
| \$0.50 Investor Warrants Class A-2                        | 325,000       | \$ 0.50        | September 30, 2009 | September 30, 2014 |
| \$0.50 Investor Warrants Class B                          | 1,300,000     | \$ 0.50        | September 30, 2009 | September 30, 2014 |
| <b>November 4, 2009 Series B-2 Transaction</b>            |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 310,000       | \$ 0.50        | November 4, 2009   | November 4, 2014   |
| \$0.50 Investor Warrants Class A-2                        | 310,000       | \$ 0.50        | November 4, 2009   | November 4, 2014   |
| \$0.50 Investor Warrants Class B                          | 1,240,000     | \$ 0.50        | November 4, 2009   | November 4, 2014   |
| <b>December 8, 2009 Series B-2 Transaction</b>            |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 325,000       | \$ 0.50        | December 8, 2009   | December 8, 2014   |
| \$0.50 Investor Warrants Class A-2                        | 325,000       | \$ 0.50        | December 8, 2009   | December 8, 2014   |
| \$0.50 Investor Warrants Class B                          | 1,300,000     | \$ 0.50        | December 8, 2009   | December 8, 2014   |
| <b>January 29, 2010 Series B-2 Transaction</b>            |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 325,000       | \$ 0.50        | January 29, 2010   | January 29, 2015   |
| \$0.50 Investor Warrants Class A-2                        | 325,000       | \$ 0.50        | January 29, 2010   | January 29, 2015   |
| \$0.50 Investor Warrants Class B                          | 1,300,000     | \$ 0.50        | January 29, 2010   | January 29, 2015   |
| <b>March 8, 2010 Series B-2 Transaction</b>               |               |                |                    |                    |
| \$0.50 Investor Warrants Class A-1                        | 335,000       | \$ 0.50        | March 8, 2010      | March 8, 2015      |
| \$0.50 Investor Warrants Class A-2                        | 335,000       | \$ 0.50        | March 8, 2010      | March 8, 2015      |

Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

|                                       |           |         |                |                |
|---------------------------------------|-----------|---------|----------------|----------------|
| \$0.50 Investor Warrants Class B      | 1,340,000 | \$ 0.50 | March 8, 2010  | March 8, 2015  |
| April 30, 2010 Series B-2 Transaction |           |         |                |                |
| \$0.50 Investor Warrants Class A-1    | 310,000   | \$ 0.50 | April 30, 2010 | April 30, 2015 |
| \$0.50 Investor Warrants Class A-2    | 310,000   | \$ 0.50 | April 30, 2010 | April 30, 2015 |
| \$0.50 Investor Warrants Class B      | 1,240,000 | \$ 0.50 | April 30, 2010 | April 30, 2015 |

F-31

**Table of Contents**

| Issued in Connection With                  | Number Issued | Exercise Price | Exercisable Date  | Expiration Date   |
|--|---------------|----------------|-------------------|-------------------|
| May 10, 2010 Series B-2 Transaction        |               |                |                   |                   |
| \$0.50 Investor Warrants Class A-1         | 570,000       | \$ 0.50        | May 10, 2010      | May 10, 2015      |
| \$0.50 Investor Warrants Class A-2         | 570,000       | \$ 0.50        | May 10, 2010      | May 10, 2015      |
| \$0.50 Investor Warrants Class B           | 2,280,000     | \$ 0.50        | May 10, 2010      | May 10, 2015      |
| May 25, 2010 Consultant Warrants           | 710,000       | \$ 0.75        | May 25, 2010      | May 25, 2014      |
| May 25, 2010 Consultant Warrants           | 72,000        | \$ 2.50        | May 25, 2010      | May 25, 2014      |
| June 15, 2010 Consultant Warrants          | 600,000       | \$ 0.71        | June 15, 2010     | June 15, 2015     |
| December 9, 2010 Consultant Warrants       | 200,000       | \$ 0.65        | December 9, 2010  | December 9, 2015  |
| December 30, 2010 Placement Agent Warrants | 3,000         | \$ 1.20        | December 30, 2010 | December 30, 2015 |
| Total outstanding warrants                 | 51,515,194    |                |                   |                   |

- (1) The exercise price of the warrants has been adjusted from \$3.35 per share to \$0.50 per share and an additional 2,548,430 shares of the Company's common stock are issuable upon exercise of the warrants due to subsequent issuance of equity related instruments. The warrants were classified as equity at December 31, 2008 but have been reclassified as warrant liabilities as a result of the adoption of new accounting provisions on January 1, 2009 that require warrants with certain features to be accounted for as a liability. See Note 9.

**Consultant Warrants**

In May 2008 the Company entered into an agreement with Investor Relations Group ( IRG ) for IRG to provide investor relations services to the Company in exchange for cash and warrants on a monthly basis. On September 30, 2008 the Company terminated the agreement under the provisions of the agreement. During the effective contract period IRG earned 39,000 warrants valued at \$3,000. The expense associated with these warrants was calculated using the Black-Scholes option-pricing model and charged to stock compensation expense. The warrants are exercisable at \$0.50 per share for a period of three years.

In April 2009, the Company entered into agreements with consultants that provided for the grant of warrants for the purchase of 330,000 shares of common stock at an exercise price of \$0.50 per share. Of the 330,000 warrants, 80,000 vested immediately and 250,000 will vest upon the achievement of certain milestones. The initial 80,000 warrants were valued at \$32,000 on issuance based on the following assumptions: an expected life of 4 years, volatility of 134%, risk free interest rate of 1.76% and zero dividends and the expense recognized upon issuance. During the year ended December 31, 2010, 50,000 warrants vested (valued at \$16,000 on the vesting date using the following assumptions: expected life of 3.06 years, volatility of 140%, risk free interest rates of 1.69% and zero dividends). When it became probable that the remaining 200,000 warrants would vest, the Company valued the warrants at \$124,000 as of December 31, 2010 using the following assumptions: expected life of 2.29 years, volatility of 141%, risk free interest rates of 0.61% and zero dividends. The Company recognized expense related to the 200,000 warrants of \$111,000 for the year ended December 31, 2010.

In May 2009, the Company entered into agreements with consultants that provided for the grant of warrants to purchase 575,000 shares of common stock at an exercise price of \$0.50 per share. The warrants were valued at \$232,000 on issuance based on the following assumptions: an expected life of 5 years, volatility of 124%, risk free interest rate of 2.16% and zero dividends. The Company recognized expense related to these warrants of \$53,000 and \$122,000 during the years ended December 31, 2010 and 2009, respectively. As of December 31, 2010, 444,000 of these warrants were vested and 131,000 shares were forfeited. The agreements also provide for the issuance of additional warrants to purchase up to 150,000 shares of common stock based on the achievement of certain milestones. The Company will value and account for these potential warrants when it is determined that it is probable the milestones will be achieved.

In June 2009, the Company entered into an agreement with a consultant that provided for the grant of warrants for the purchase of 240,000 shares of common stock with an exercise price of \$0.50 per share and

**Table of Contents**

with an exercise period of 4 years. The agreement was for payment of an invoice of \$48,000 for past services performed and the warrants were valued at \$48,000.

In July 2009, the Company entered into agreements with a consultant that provided for the grant of warrants for the purchase of 100,000 shares of common stock at an exercise price of \$0.50 per share. The warrants were valued at \$37,000 on issuance based on the following assumptions: an expected life of 4 years, volatility of 136%, risk free interest rate of 2.08% and zero dividends. The warrants vested immediately and the Company recognized expense related to these warrants of \$37,000 during the year ended December 31, 2009.

In May 2010, the Company granted warrants to consultants for the purchase of 210,000 shares of common stock at an exercise price of \$0.75 per share. The warrants were valued at \$134,000 on issuance based on the following assumptions: an expected life of 4 years, volatility of 143%, risk free interest rate of 1.610% and zero dividends. The warrants vested immediately and the company recognized an expense of \$134,000 related to these warrants during the year ended December 31, 2010.

In May 2010, the Company entered into an agreement with a consultant that provided for the grant of warrants for the purchase of 72,000 shares of common stock at an exercise price of \$2.50 per share. The warrants were initially valued at \$40,000 on issuance based on the following assumptions: an expected life of 4 years, volatility of 143%, risk free interest rate of 1.610% and zero dividends. The warrants vest at a rate of 3,000 per month and the unvested warrants will be revalued as they vest. The following assumptions were used to value the warrants for the year ended December 31, 2010: an expected life of 3.40 to 3.99 years, volatility of 130% to 144%, risk free interest rate of 0.51% to 1.68% and zero dividends. At December 31, 2010, 30,000 warrants were vested. The company recognized an expense of \$15,000 related to these warrants during the year ended December 31, 2010.

In May 2010, the Company entered into an agreement with a consultant that provided for the grant of warrants for the purchase of 500,000 shares of common stock at an exercise price of \$0.75 per share. The warrants were initially valued at \$320,000 on issuance based on the following assumptions: an expected life of 4 years, volatility of 143%, risk free interest rate of 1.610% and zero dividends. The warrants vest based on the achievement of certain fundraising milestones. At December 31, 2010, all 500,000 warrants were unvested. The Company will revalue and recognize the expense related to these warrants as they vest. The Company did not recognize any expense related to these warrants during the year ended December 31, 2010, since the Company determined that it was not yet probable that the milestones will be achieved.

In June 2010, the Company entered into an agreement with a consultant, who is also a board member, which provided for the grant of warrants for the purchase of 600,000 shares of common stock at an exercise price of \$0.71 per share. These warrants were initially valued at \$365,000 based on the following assumptions: an expected life of 5 years, volatility of 129%, risk free interest rate of 1.8% and zero dividends. Of the 600,000 warrants, 150,000 vested immediately on signing of the agreement, 150,000 vest at the end of one year and the remaining 300,000 warrants vest based on the achievement of certain milestones. The unvested warrants will be revalued as they vest. The following assumptions were used to value the unvested warrants on December 31, 2010: an expected life of 4.46 years, volatility of 137%, risk free interest rate of 1.52% and zero dividends. The Company recognized an expense of \$219,000, related to these warrants during the year ended December 31, 2010.

In December 2010, the Company granted warrants to a consultant for the purchase of 200,000 shares of common stock at an exercise price of \$0.65 per share. The warrants were valued at \$112,000 on issuance based on the following assumptions: an expected life of 5 years, volatility of 130%, risk free interest rate of 1.9% and zero dividends. The warrants vested immediately and the company recognized an expense of \$34,000 and \$78,000 (included in accrued expenses on the consolidated balance sheet at December 31, 2009) related to these warrants during the years ended December 31, 2010 and 2009, respectively.

**Table of Contents**

In December 2010, the Company issued warrants to a placement agent for the purchase of 3,000 shares of common stock at an exercise price of \$1.20 per share. These warrants were valued at \$2,000 using the following assumptions: an expected life of 5 years, volatility of 130%, risk free interest rate of 2.06% and zero dividends.

***Impact of Adopting Provisions Regarding Warrant Liabilities***

In June 2008, the Financial Accounting Standards Board ( FASB ) ratified standards related to determining whether an instrument (or an embedded feature) is indexed to an entity's own stock. The standards provide that an entity should use a two step approach to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock, including evaluating the instrument's contingent exercise and settlement provisions. The standard is effective for fiscal years beginning after December 15, 2008. The Company adopted the standard on January 1, 2009 and determined that the 6,989,574 warrants issued in connection with the February 2006 Transaction that had been classified as equity and included in additional paid-in capital at December 31, 2008, should be classified as liabilities due to repricing and anti-dilution provisions contained in the warrant agreements. The impact of adopting new accounting provisions on January 1, 2009, which required the treatment of warrants with certain features as liabilities rather than equity, was a decrease in additional paid-in-capital by \$458,000, which was the fair value recorded at the time the warrants were transferred from a liability to equity during the year ended December 31, 2008, an increase of warrant liabilities by \$204,000, the fair value of the warrants as of January 1, 2009 and a credit to accumulated deficit for the difference.

During the years ended December 31, 2010 and 2009, the Company recognized a loss of \$1,241,000 and \$1,374,000, respectively in its condensed consolidated statements of operations related to the change in fair value of warrant liabilities.

**9. Fair Value of Financial Instruments**

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities. Fair values determined by Level 2 inputs utilize data points that are observable, such as quoted prices, interest rates and yield curves. Fair values determined by Level 3 inputs utilize unobservable data points for the asset or liability. A majority of the Company's financial liabilities have been classified as Level 2. These Level 2 liabilities consist of warrant liabilities and have been valued using the Black-Scholes pricing model. The fair values of our money markets (cash equivalents), are readily determinable and have therefore been classified as Level 1 assets. The Company assesses the levels of its financial instruments at each measurement date, and transfers between levels are recognized on the actual date of the event or change in circumstances that caused the transfer in accordance with the Company's accounting policy regarding the recognition of transfers between levels of the fair value hierarchy.

The Company uses the Black-Scholes pricing model to calculate fair value of its warrant liabilities. The Company considered using methods of valuation other than Black-Scholes for the year ended December 31, 2010, but due to the short term nature of these instruments, which expire in August 2011, the Company determined that using a different valuation method would not likely result in a materially different valuation. Key assumptions used to apply these models are as follows:

|   | December 31, |            |
|---|--------------|------------|
|   | 2010         | 2009       |
| Risk free interest rate                   | 0.19%        | 1.14%      |
| Expected life                             | 0.62 years   | 1.62 years |
| Expected volatility of common share price | 70%          | 156%       |
| Common share price                        | \$ 0.90      | \$ 0.28    |

**Table of Contents**

Below is a summary of our fair value measurements at December 31, 2010 and 2009:

|                                      | Value at year end | Quoted prices in active markets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
|--------------------------------------|-------------------|---|---|---|
|                                      | (in thousands)    |   |   |   |
| <b>Year ended December 31, 2010:</b> |                   |   |   |   |
| Warrant liabilities                  | \$ 861            | \$  | \$ 861  | \$  |
| <b>Year ended December 31, 2009:</b> |                   |   |   |   |
| Warrant liabilities                  | \$ 1,633          | \$  | \$ 1,633                                      | \$  |

There were no transfers between level 1, 2 or 3 during the years ended December 31, 2010 and 2009.

A summary of changes in the Warrant Liabilities is as follows:

|  | Fair Value of Warrant Liabilities (in thousands) |
|--|--|
| Balance January 1, 2009                          | \$ 55  |
| Cumulative effect of change in accounting policy | 204  |
| Change in fair value of warrant liabilities      | 1,374  |
| Balance December 31, 2009                        | \$ 1,633   |
| Change in fair value of warrant liabilities      | 1,241  |
| Intrinsic value of liability warrants exercised  | (2,013)  |
| Balance December 31, 2010                        | \$ 861   |

The Company's financial instruments consist of cash equivalents, accounts payable and accrued expenses. The estimated fair value of these financial instruments approximates their carrying value due to their short-term nature.

**10. Stock-Based Compensation****Summary of Stock-Based Compensation Plans**

At December 31, 2010, the Company had three stock-based compensation plans where the Company's common stock has been made available for equity-based incentive grants as part of the Company's compensation programs (the Plans) as follows:

**2001 Stock Incentive Plan.** In October 2001, the Company's Board of Directors adopted the Pro-Pharmaceuticals, Inc. 2001 Stock Incentive Plan (the Incentive Plan), which permits awards of incentive and nonqualified stock options and other forms of incentive compensation to employees and non-employees such as directors and consultants. The Board has 5,000,000 shares of common stock for issuance upon exercise of grants made under the Incentive Plan. Options granted under the Incentive Plan vest either immediately or over a period of up to three years, and expire 3 years to 10 years from the grant date. At December 31, 2010, 125,000 shares were available for future grant under the Incentive Plan.

**2003 Non-Employee Director Stock Option Plan.** In 2003, the stockholders approved the Pro-Pharmaceuticals, Inc. 2003 Non-Employee Director Stock Option Plan (the Director Plan), which permits awards of stock options to non-employee directors. The stockholders reserved

## Edgar Filing: PRO PHARMACEUTICALS INC - Form 10-K

1,000,000 shares of common stock for issuance upon exercise of grants made under the Director Plan. At December 31, 2010, 801,000 shares were available for future grant under the Director Plan.

*2009 Incentive Compensation Plan.* In February 2009, the Company adopted the 2009 Incentive Compensation Plan (the 2009 Plan ) which provides for the issuance of up to 10,000,000 shares of the

F-35

**Table of Contents**

Company's common stock in the form of options, stock appreciation rights, restricted stock and other stock-based awards to employees, officers, directors, consultants and other eligible persons. At December 31, 2010, 360,000 shares were available for future grant under the 2009 Plan.

In addition, the Company has awarded 464,604 non-plan stock option grants to non-employees. These non-plan grants have vesting periods and expiration dates similar to those options granted under the Incentive Plan. At December 31, 2010, 364,250 non-plan grants were outstanding.

Stock-based compensation expense, including restricted stock, totaled \$1,281,000 and \$1,610,000 in 2010 and 2009, respectively. The Company expenses the value of stock options as earned. The fair value of the options granted is determined using the Black-Scholes option-pricing model. The following weighted average assumptions were used:

|   | 2010    | 2009    | Cumulative<br>Period from<br>Inception<br>(July 10, 2000) to<br>December 31,<br>2010 |
|---|---------|---------|--|
| Risk-free interest rate                     | 2.38%   | 2.0%    | 2.44%  |
| Expected life of the options                | 5 years | 5 years | 5 years  |
| Expected volatility of the underlying stock | 126%    | 122%    | 112%   |
| Expected dividend rate                      | 0%      | 0%      | 0%   |

As noted above, the fair value of stock options is determined by using the Black-Scholes option pricing model. For all options granted since January 1, 2006 the Company has generally used option terms of between 5 to 7 years, with 5 years representing the estimated life of options granted. The volatility of the common stock is estimated using historical volatility over a period equal to the expected life at the date of grant. The risk-free interest rate used in the Black-Scholes option pricing model is determined by reference to historical U.S. Treasury constant maturity rates with terms equal to the expected terms of the awards. An expected dividend yield of zero is used in the option valuation model, because the Company does not expect to pay any cash dividends in the foreseeable future. At December 31, 2010, the Company does not anticipate any awards will be forfeited in the calculation of compensation expense due to the limited number of employees that receive stock option grants and the Company's historical employee turnover.

The following table summarizes the stock option activity in the stock based compensation plans:

|                                | Shares     | Exercise Price<br>Per Share |      | Weighted Average<br>Exercise Price |
|--------------------------------|------------|-----------------------------|------|------------------------------------|
| Outstanding, January 1, 2009   | 4,706,500  | \$ 0.38                     | 4.48 | \$ 2.32                            |
| Granted                        | 6,221,500  | 0.00                        | 0.48 | 0.32                               |
| Forfeited/Cancelled            | (467,750)  | 0.20                        | 3.75 | 0.79                               |
| Exercised                      | (200,000)  | 0.00                        |      | 0.00                               |
| Outstanding, December 31, 2009 | 10,260,250 | \$ 0.12                     | 4.05 | \$ 1.20                            |
| Granted                        | 2,180,000  |                             | 0.30 | 0.30                               |
| Forfeited/Cancelled            | (62,000)   | 2.61                        | 2.70 | 2.69                               |
| Exercised                      | (584,000)  | 0.12                        | 0.44 | 0.22                               |
| Outstanding, December 31, 2010 | 11,794,250 | \$ 0.12                     | 4.05 | \$ 1.07                            |



**Table of Contents**

The following tables summarize information about stock options outstanding at December 31, 2010:

|                |        | Options Outstanding |   |                                 | Options Exercisable |                                 |  |
|----------------|--------|---------------------|---|---------------------------------|---------------------|---------------------------------|--|
| Exercise Price |        | Number of Shares    | Weighted Average Remaining Contractual Life (Years) | Weighted Average Exercise Price | Number of Shares    | Weighted Average Exercise Price |  |
| \$0.12         | \$0.30 | 4,700,500           | 3.60  | \$ 0.25                         | 4,509,747           | \$ 0.25                         |  |
| \$0.38         | \$0.70 | 4,067,000           | 4.04  | 0.48                            | 2,917,000           | 0.48                            |  |
| \$1.01         | \$2.92 | 793,500             | 2.01  | 1.37                            | 793,500             | 1.37                            |  |
| \$3.00         | \$4.05 | 2,233,250           | 1.90  | 3.77                            | 2,233,250           | 3.77                            |  |
|                |        | 11,794,250          | 3.32  | \$ 1.07                         | 10,453,497          | \$ 1.15                         |  |

The weighted-average grant-date fair values of options granted during 2010 and 2009 were \$0.26 and \$0.27, respectively. As of December 31, 2010 there were unvested options to purchase 1,340,753 shares of common stock. Total expected unrecognized compensation cost related to such unvested options is \$219,000, which is expected to be recognized over a weighted average period of 1.3 years. As of December 31, 2010, the aggregate intrinsic value of outstanding options was \$4,771,000 and the aggregate intrinsic value of exercisable options was \$4,156,000, based the Company's closing common stock price of \$0.90.

During 2010, 584,000 options were exercised valued at \$104,000. During 2009, 200,000 options were exercised by a consultant valued at \$24,000. During the year ended December 31, 2010, the Company received \$128,000 for the exercise of stock options. No cash was received from the exercise of employee stock options during the cumulative period from inception to December 31, 2009. The intrinsic value of options exercised during the year ended December 31, 2010 was \$290,000. The intrinsic value of options exercised for the cumulative period from inception through December 31, 2009 was \$98,000 resulting from the cashless exercise of options in 2003 and 2009.

The total fair value of options vested during the years ended December 31, 2010, 2009 and the cumulative period from inception to December 31, 2010 was \$1,098,000, \$1,076,000 and \$8,456,000, respectively.

**Other Stock Based Compensation Transactions**

During 2001, the Company entered into a consulting agreement with a non-employee, who was also a Board member and former member of the Audit Committee, pursuant to which the Company granted 200,000 options to purchase common stock at an exercise price of \$3.50 in consideration for services to be performed. At the time of issuance, these options were valued at \$239,000 based on a deemed fair market value of the Company's common stock of \$2.28 per share. Total expense for the years ended December 31, 2003, 2002 and 2001 related to these options was \$71,000, \$64,000 and \$147,000, respectively.

In March 2002, the Company entered into a second agreement with the same non-employee, by which the Company granted 2,000 options a month to purchase common stock at an exercise price of \$3.50 in consideration for monthly consulting services. On November 11, 2002 such agreement was superseded by an amendment, which was effective retroactively to the date of the original agreement, March 1, 2002. Under the amended agreement, the Company granted 24,000 options on March 1, 2002, which vest at a rate of 2,000 options per month, as services are performed. These options were valued at \$11,000 using the Black-Scholes option-pricing model, based on a grant date fair value of the Company's common stock of \$2.16 per share. During 2002, the Company recorded a \$41,000 charge to stock compensation expense related to the 20,000 options that vested during the year. As of December 31, 2002, the Company had deferred compensation of \$11,000 that related to the remaining unvested options, which was recognized in 2003.

**Table of Contents**

In June 2003, the Company entered into a third agreement with the same non-employee, by which the Company granted 24,000 options effective retroactively to March 1, 2003, which vest at a rate of 2,000 options per month as services are performed. These options were valued at \$33,000 using the Black-Scholes option-pricing model, based on a fair market value of the Company's common stock of \$3.50 per share. The consulting arrangement was concluded on March 1, 2004. The Company recorded fair value adjustments of (\$2,000) and \$21,000 related to the unvested consultant options during 2004 and 2003, respectively. Total expense for the years ended December 31, 2004 and 2003 related to these options was \$17,000 and \$40,000, respectively.

In January 2003, the Company granted 100,000 options at an exercise price of \$3.50 to a Board member for consulting services unrelated to services performed as a director. One-third of the options vested immediately and the balance vests in equal amounts on the first and second anniversaries of the award. The options were valued at \$156,000 using the Black-Scholes option-pricing model, based on a fair market value of the Company's common stock of \$2.80 per share. The consulting services were completed and the consulting arrangement was concluded as of March 31, 2004. The Company recorded fair value adjustments of \$4,000 and \$82,000 related to the unvested consultant options during 2004 and 2003, respectively. Total expense for the years ended December 31, 2004 and 2003 related to these options was \$51,000 and \$193,000, respectively.

In May 2003, the Company granted 10,000 options at an exercise price of \$3.50 to a new member of the Scientific Advisory Board. One-half of the options vested immediately and the balance vests on the second anniversary. These options were valued at \$16,000 using the Black-Scholes option-pricing model based on a fair market value of the Company's common stock of \$2.80 per share. The Company recorded fair value adjustments of \$2,000 and \$6,000 related to the unvested consultant options during 2004 and 2003, respectively. Total expense for the years ended December 31, 2004 and 2003 related to these options was \$5,000 and \$13,000, respectively.

In September 2003, the Company granted 25,000 options each to a Board member and to a member of the Scientific Advisory Board for consulting services. The options were exercisable immediately at \$4.05 per share. These options were valued using the Black-Scholes option-pricing model based on a grant date fair value of the Company's common stock of \$2.44 per share. The Company recorded a \$122,000 charge to stock compensation expense in 2003 related to these awards.

In October 2003, in connection with the resignation of its former Chief Financial Officer, the Company accelerated the vesting on 100,000 options granted to such officer in September 2003 at an exercise price of \$4.05, which was equal to the fair market value of the common stock on the date of grant. As the fair market value of the common stock was \$4.45 per share at the time the vesting was accelerated, the Company recorded a \$40,000 charge to stock compensation expense. Also, in October 2003, such officer exercised on a cashless basis 50,000 options at an exercise price of \$2.97 per share resulting in the issuance of 16,629 shares. As the fair market value of the Company's common stock on the date of exercise was \$4.45 per share, the Company recorded a charge of \$74,000 to stock compensation expense in 2003 related to the exercise of these options.

In March 2004, the Company issued 25,000 options in fulfillment of a September 2003 agreement with an investor relations firm. The agreement obligated the Company to pay a monthly retainer and issue options at a rate of 5,000 options per month, up to a maximum of 100,000 options, exercisable at \$5.80 per share as services are performed. The Company concluded the engagement in February 2004. The options were exercisable immediately and expired on March 26, 2007. Accordingly, the Company recorded \$29,000 as stock compensation expense in 2003 on the 15,000 options that vested as of December 31, 2003 and an additional stock compensation expense of \$23,000 in 2004 on the 10,000 options that vested in January and February 2004. The stock compensation expense was determined based on a fair market value of the options when the options were earned. These options expired unexercised in 2007.

---

**Table of Contents**

In April 2004, the Company entered into an agreement with an investor relations firm. The agreement obligated the Company to pay a monthly retainer and issue options at a rate of 5,000 per month up to a maximum of 60,000 options exercisable at \$5.16 per share as services are performed. During 2004, 45,000 options were earned but not issued. During 2005 15,000 options were earned and the full 60,000 options were issued. The Company recorded \$67,000 in 2004 and \$14,000 in 2005 as stock compensation expense related to this agreement. The stock compensation expense was determined based on the fair market value of the options when the options were earned. The options were exercisable immediately and expired three years from the agreement date. These options expired unexercised in 2007.

In November 2005, the Company issued 5,000 options to a member of the Scientific Advisory Board for consulting services. The options were exercisable immediately at \$2.61 per share. These options were valued using the Black-Scholes option-pricing model based on a grant date fair value of the Company's common stock of \$1.35 per share which was the fair market value at the date of the grant. The Company recorded a \$7,000 charge to stock compensation expense in 2005 related to this award. These options expired unexercised in 2010.

In March 2006 the Company issued 15,000 options to a consultant for consulting services. 5,000 of the options were exercisable immediately, 5,000 options vest in March 2008 and 5,000 options vest in March 2009. The options are exercisable at \$3.75 per share. These options were valued using the Black-Scholes option-pricing model based on a grant date fair value of the Company's common stock of \$2.20 per share which was the fair market value at the date of the grant. The Company is recording a \$33,000 charge to stock compensation expense over the vesting period of the options.

In December 2007, the Company issued 5,000 options to a consultant for consulting services. The options were exercisable immediately at \$0.63 per share. These options were valued using the Black-Scholes option-pricing model based on a grant date fair value of the Company's common stock of \$0.46 per share which was the fair market value at the date of the grant. The Company recorded a \$2,000 charge to stock compensation expense in 2007 related to this award.

In April 2008, the Company issued 48,000 options to a consultant for consulting services. The options were exercisable immediately at \$0.44 per share. These options were valued using the Black-Scholes option-pricing model based on a grant date fair value of the Company's common stock of \$0.39 per share which was the fair market value at the date of the grant. The Company recorded a \$15,000 charge to stock compensation expense in 2008 related to this award.

In February 2009, the Company issued 200,000 options to a consultant for consulting services. The options were exercisable immediately at \$0 per share. These options were valued using the Black-Scholes option-pricing model based on a grant date fair value of the Company's common stock of \$0.12 per share which was the fair market value at the date of the grant. The Company recorded a \$24,000 charge to stock compensation expense in 2009 related to this award.

***Restricted Stock***

During the year ended December 31, 2009, the Company granted 2,500,000 shares of restricted common stock to members of its Board of Directors. These shares are restricted and any unvested shares are subject to forfeiture upon termination and would revert back to the Company. Of the 2,500,000 shares, 2,343,750 were vested as of December 31, 2010, an additional 156,250 will vest in 2011. The restricted shares were valued at \$450,000 (\$0.18 per share) at the date of grant and will be recognized over the vesting period. During 2010 and 2009, the Company recognized stock-based compensation of \$235,000 and \$197,000, respectively, related to these restricted stock grants.

In 2010, the Company granted 100,000 shares of restricted common stock to a consultant. These shares were restricted until November 15, 2010 and any unvested shares were subject to forfeiture upon termination and would revert back to the Company. At December 31, 2010 there were no restricted shares remaining. The

**Table of Contents**

restricted shares were valued at \$71,000 (\$0.71 per share) at November 15, 2010, and the Company recognized expenses of \$71,000 during 2010 related to these shares.

|   | Number of<br>Shares | Weighted<br>Average<br>Price on Grant |
|---|---------------------|---------------------------------------|
| Unvested restricted shares outstanding, December 31, 2009 | 2,500,000           | \$ 0.18                               |
| Restricted shares issued                                  | 100,000             | 0.44                                  |
| Restricted shares vested                                  | (2,443,750)         | 0.19                                  |
| Unvested restricted shares outstanding, December 31, 2010 | 156,250             | \$ 0.18                               |

**11. Loss Per Share**

Basic loss per share is based on the weighted-average number of common shares outstanding during each period. Diluted loss per share is based on basic shares as determined above plus the incremental shares that would be issued upon the assumed exercise of in-the-money stock options and warrants using the treasury stock method. The computation of diluted net loss per share does not assume the issuance of common shares that have an anti-dilutive effect on net loss per share. For the years ended December 31, 2010 and 2009, all stock options, warrants and potential shares related to conversion of the Series A, the Series B and the Series C were excluded from the computation of diluted net loss per share. Dilutive shares which could exist pursuant to the exercise of outstanding stock instruments and which were not included in the calculation because their affect would have been anti-dilutive are as follows:

|   | December 31,     |                  |
|---|------------------|------------------|
|   | 2010<br>(Shares) | 2009<br>(Shares) |
| Warrants to purchase shares of common stock                     | 51,515,194       | 50,387,256       |
| Options to purchase shares of common stock                      | 11,794,250       | 10,260,250       |
| Restricted shares subject to vesting                            | 156,250          | 2,500,000        |
| Shares of common stock issuable upon conversion preferred stock | 15,712,500       | 10,562,500       |
|   | 79,178,194       | 73,710,006       |

**12. Commitments and Contingencies***Lease Commitments*

The Company leases its facility under a non-cancelable operating lease that expires in August 2011. In connection with the operating lease, the Company has issued a letter of credit which is secured by restricted cash on deposit with the bank as a security deposit of \$59,000. Rent expense under these operating leases was \$298,000 and \$287,000 for the years ended December 31, 2010 and 2009, respectively.

Future minimum payments under this lease as of December 31, 2010 are as follows (in thousands):

|                                 |        |
|---------------------------------|--------|
| Year ended December 31,<br>2011 | \$ 167 |
| Total lease payments            | \$ 167 |

*Separation Agreement Former Chief Executive Officer and Chairman of the Board of Directors*

In February 2009, the Company entered into a Separation Agreement in connection with the resignation of David Platt, Ph.D., the Company's former Chief Executive Officer and Chairman of the Board of Directors.

F-40

---

**Table of Contents**

The Separation Agreement provides that the Company shall continue to pay Dr. Platt his current salary at a monthly rate of \$21,667 for 24 months and that it may defer payment of a portion of such salary amounts greater than \$10,000 per month (so long as Dr. Platt does not receive payments of less than the salary payments being made to the Company's Chief Executive Officer). However, all deferred amounts will continue to accrue and will be payable on the earlier of (i) the Company receiving a minimum of \$4.0 million of funding after February 12, 2009, or (ii) February 12, 2011. The Company also agreed to continue to (i) provide health and dental insurance benefits to Dr. Platt, until the first to occur of February 12, 2011 or the date Dr. Platt and his family become eligible to receive health and dental insurance benefits under the plans of a subsequent employer and (ii) make the current monthly lease payments on his automobile until February 12, 2011. The Company recognized the full amount of the salary, health insurance and automobile during the first quarter of 2009. The remaining liability related to this severance is reflected in accrued expenses (\$293,000) on the consolidated balance sheet at December 31, 2010 and in accrued expenses (\$154,000) and other long-term liabilities (\$280,000) on the consolidated balance sheet at December 31, 2009. The final payment was paid to Dr. Platt on February 12, 2011.

The Separation Agreement also provides for the deferral of a \$1.0 million severance payment due to Dr. Platt under his employment agreement until the occurrence of any of the following milestone events: (i) the approval by the Food and Drug Administration for a new drug application ( NDA ) for any drug candidate or drug delivery candidate based on the DAVAN<sup>®</sup> technology (whether or not such technology is patented). We also will grant Dr. Platt fully vested cashless stock option with identical terms to purchase at least 500,000 shares of common stock; (ii) consummation of a transaction with a pharmaceutical company expected to result in at least \$10.0 million of equity investment or \$50 million of royalty revenue to the Company. The Company also will grant Dr. Platt fully vested cashless-exercise stock options exercisable to purchase at least 300,000 shares of common stock for ten (10) years at an exercise price not less than the fair market value of the Common Stock determined as of the date of the grant; or (iii) the renewed listing of our securities on a national securities exchange. Payment upon the events (i) and (iii) may be deferred up to nine months, and if the Company has insufficient cash at the time of any of such events, it may issue Dr. Platt a secured promissory note for such amount. If the Company file a voluntary or involuntary petition for bankruptcy, whether or not a milestone event has occurred, such event shall trigger our obligation to pay the \$1.0 million with the result that Dr. Platt may assert a claim for such obligation against the bankruptcy estate. Due to the uncertainties regarding the achievement of any of the milestones as described, the Company has not accrued for the \$1.0 million severance nor has it recognized the value of the unissued stock options as of December 31, 2010. When it is deemed probable that one or more of the milestone events will be achieved, the Company will then recognize the \$1.0 million severance and the expense related to the issuance of the stock option at that time based on the then current fair value.

***Legal Proceedings***

Other than claims and legal proceedings that arise from time to time in the ordinary course of business which are not material, the Company has no pending legal proceedings except as follows:

On January 30, 2008, Custom Equity Research, Incorporated (d/b/a Summer Street Research Partners) ( Summer Street ) filed a lawsuit against the Company in the Superior Court of the Commonwealth of Massachusetts, alleging claims for breach of contract, declaratory judgment and unjust enrichment arising out of an engagement letter under which Summer Street agreed to provide institutional investment placement services to the Company. Summer Street claims it is entitled to a placement fee for each placement made during the term of the agreement and for each issuance of securities made or agreed to be made by the Company from October 17, 2007 through November 16, 2008. The Company initially responded to the lawsuit with a motion to dismiss, which the Court denied on June 23, 2008, finding that the letter agreement was ambiguous with respect to Summer Street's entitlement to compensation. The Court also denied Summer Street's motion for a prejudgment attachment and trustee process, preliminarily finding that Summer Street was not likely to prevail on any of its claims. The Company filed an answer denying

**Table of Contents**

Summer Street's material allegations. Discovery is currently under way. A trial date has been set for November 8, 2011. The Company believes the lawsuit is without merit and intends to contest it vigorously.

The Company is in receipt of a letter dated January 12, 2011 from Maxim Group (Maxim), which has acted as a Placement Agent for the Company. The letter advises that Maxim has been named as a respondent in a FINRA arbitration matter commenced by Summer Street, alleging claims for tortious interference with advantageous business and contractual relations, fraud and deceit, negligent misrepresentation, unjust enrichment, violation of Massachusetts Consumer Protection Act, Mass. Gen. Laws ch. 93A, and civil conspiracy, arising out of the Company's termination of its relationship with Summer Street and its engagement of Maxim as its placement agent. The Company has agreed to indemnify and provide a defense to Maxim in accordance with the Placement Agreements between Maxim and the Company. The Company believes that the arbitration is without merit and intends to assist Maxim in its vigorous defense.

**13. Income Taxes**

The components of the net deferred tax assets are as follows at December 31:

|                              | 2010           | 2009      |
|------------------------------|----------------|-----------|
|                              | (in thousands) |           |
| Operating loss carryforwards | \$ 17,242      | \$ 16,572 |
| Tax credit carryforwards     | 230            | 212       |
| Other temporary differences  | 473            | 276       |
|                              | 17,945         | 17,060    |
| Less valuation allowance     | (17,945)       | (17,060)  |
| Net deferred tax asset       | \$             | \$        |

The primary factors affecting the Company's income tax rates were as follows:

|                                     | 2010    | 2009    |
|-------------------------------------|---------|---------|
| Tax benefit at U.S. statutory rates | (34.0%) | (34.0%) |
| State tax benefit                   | (5.3%)  | (5.3%)  |
| Permanent differences               | 13.5%   | 11.3%   |
| Research and development credits    | (0.9%)  | (0.8%)  |
| Changes in valuation allowance      | 26.7%   | 28.8%   |
|                                     | 0%      | 0%      |

As of December 31, 2010, the Company has federal and state net operating loss carryforwards totaling \$46,965,000 and \$24,109,000 respectively, which expire through 2030. In addition, the Company has federal and state research and development credits of \$149,000 and \$82,000, respectively, which expire through 2030. Ownership changes, as defined by Section 382 of the Internal Revenue Code, may have

limited the amount of net operating loss carryforwards that can be utilized annually to offset future taxable income. Subsequent ownership changes could further affect the limitation in future years. Because of the Company's limited operating history and its recorded losses, management has provided, in each of the last two years, a 100% valuation allowance against the Company's net deferred tax assets.

At December 31, 2010 the Company has \$1,082,000 of unrecognized tax benefits, \$923,000 of which would affect the effective tax rate. The Company has not recognized an adjustment to the deficit accumulated during the development stage for unrecognized tax benefits because a full valuation allowance has been recorded against net operating loss carry forwards. Since the Company's net deferred tax assets and the unrecognized tax benefits would not result in a cash payment, the Company has not accrued for any interest and penalties relating to these unrecognized tax benefits. Should the Company incur interest and penalties





## **Table of Contents**

related to income taxes, those amounts would be included in income tax expense. Total amounts of unrecognized tax benefits are not expected to significantly increase or decrease within 12 months of the reporting date.

The Company is subject to taxation in the U.S. and various states. Based on the history of net operating losses all jurisdictions and tax years are open for examination until the operating losses are utilized or the statute of limitations expires.

### **14. Subsequent Events**

The Company has evaluated all events or transactions that occurred through the date on which the financial statements were issued, noting the following:

#### ***Series B Amendments***

On January 21, 2011, the Company and 10X Fund amended the Certificate of Designation as follows: (a) to delete the Company's right to convert the Series B to Common Stock under certain conditions, (b) to extend the Series B-1 and Series B-2 Redemption Date from July 15, 2011 to be the earlier of (i) February 12, 2019 or (ii) the date of issuance of a promissory note to David Platt in connection with the achievement of certain milestones under his separation agreement, (c) to provide that the Company may pay dividends on the Series B on the terms set forth in the original Certificate of Designation beginning with the dividend date due September 30, 2011, and (d) to provide that any shares of Series B that are presented for transfer by 10X (including to its partners) shall be deemed converted into Common Stock on such date.

The Company amended the related Class B Warrants to provide that one-half (warrants for 12,000,000 shares of common stock) may be exercised on a cash-less basis.

The Company amended the related Class A-1 and A-2 Warrants to provide for a 90 day notice rather than 30 days should the Company decide to issue a termination notice with respect to (i) each Class A-1 warrant on any trading day on which the market value of the common stock for each of the 15 previous trading days exceeded \$1.25 per share and (ii) each Class A-2 warrant on any trading day on which the market value of the common stock for each of the 15 previous trading days exceeded \$1.75 per share.

#### ***Warrant and Option Exercises***

Subsequent to December 31, 2010, the Company issued 3,757,472 shares of common stock for the exercise of common stock warrants and options, resulting in total net cash proceeds of \$2,209,000.

#### ***Series C***

Subsequent to December 31, 2010, the Company issued an additional 13 shares of Series C, resulting in gross proceeds of \$130,000.

#### ***Option Grant***

On March 9, 2011, the Company announced that its Board of Directors appointed Peter G. Traber, M.D., President and Chief Executive Officer effective March 17, 2011. In conjunction with the appointment of Dr. Traber, the Board of Directors on March 7, 2011 granted Dr. Traber 5,000,000 10-year stock options, at an exercise price of \$1.16 per share, which vest as to 750,000 options on the grant date, 625,000 options on the first and second anniversaries of the grant date, 500,000 options on the third and fourth anniversaries of the grant date and 1,000,000 on the Fifth anniversary of the grant date. The remaining 1,000,000 options will vest upon the achievement of certain milestones. With respect to options that vest on anniversaries, exercise rights are accelerated upon achievement of certain milestones.