

OWENS & MINOR INC/VA/  
Form 8-K  
December 02, 2010

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 2, 2010 (December 2, 2010)

**Owens & Minor, Inc.**

(Exact name of registrant as specified in its charter)

Virginia  
(State or other jurisdiction  
of incorporation

1-9810  
(Commission  
File Number)

54-1701843  
(IRS Employer  
Identification No.)

Edgar Filing: OWENS & MINOR INC/VA/ - Form 8-K

**9120 Lockwood Blvd., Mechanicsville, Virginia**  
(Address of principal executive offices)

**23116**  
(Zip Code)

**Registrant's telephone number, including area code (804) 723-7000**

**Not applicable**

(former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- .. Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- .. Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- .. Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 7.01. Regulation FD Disclosure**

On December 2, 2010, Owens & Minor, Inc. (the Company) issued a press release announcing its financial outlook for 2011, which press release is furnished herein. In addition, the Company is furnishing the accompanying supplemental financial information, which reflects certain reclassifications to conform the Company's historical consolidated statements of income to the future presentation of results. The revised presentation includes quarterly information from January 1, 2008 through September 30, 2010, and annual information from 2007 through 2009.

The Company has historically allocated to cost of goods sold amounts for supply chain management services marketed under OMSolutions<sup>SM</sup>. In order to provide consistent presentation across the Company's service lines, the Company has reclassified these amounts from cost of goods sold to selling, general and administrative expenses (SG&A). The amounts reclassified from cost of goods sold to SG&A represent a quarterly range of \$5.2 to \$7.3 million since the first quarter of 2008.

The reclassifications made by the Company had no impact on previously reported revenues, operating earnings, shareholders' equity, or cash flows from operations.

The Company is furnishing the accompanying press release and supplemental financial information as Exhibit 99.1 and 99.2 pursuant to Item 7.01 of Form 8-K. In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01, including Exhibit 99.1 and 99.2, shall not be deemed filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

**Item 9.01. Financial Statements and Exhibits.**

(c) Exhibits.

- 99.1 Press Release Announcing Financial Outlook for 2011 (furnished pursuant to Item 7.01)
- 99.2 Supplemental Financial Information (furnished pursuant to Item 7.01)

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**OWENS & MINOR, INC.**

Date: December 2, 2010

By: /s/ D. Andrew Edwards

Name: D. Andrew Edwards

Title: Vice President, Controller and Chief Accounting Officer

**Exhibit Index**

| <b>Exhibit No.</b> | <b>Description</b>  |
|--------------------|---|
| 99.1               | Press Release Announcing Financial Outlook for 2011 (furnished pursuant to Item 7.01) |
| 99.2               | Supplemental Financial Information (furnished pursuant to Item 7.01)                  |