

Edgar Filing: UNILEVER PLC - Form 6-K

UNILEVER PLC  
Form 6-K  
November 02, 2006

FORM 6-K  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

REPORT OF FOREIGN ISSUER

Pursuant to Rule 13a-16 or 15d-16  
of the Securities Exchange Act of 1934

For the month of November 2006

UNILEVER PLC  
(Translation of registrant's name into English)

UNILEVER HOUSE, BLACKFRIARS, LONDON, ENGLAND  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F..X.. Form 40-F.....

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):\_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):\_\_\_\_\_

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes ..... No .X..

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- \_\_\_\_\_

Exhibit 99 attached hereto is incorporated herein by reference.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

UNILEVER PLC

# Edgar Filing: UNILEVER PLC - Form 6-K

/S/ S G WILLIAMS  
 By S G WILLIAMS  
 SECRETARY

Date: November 02, 2006

## EXHIBIT INDEX

EXHIBIT NUMBER	EXHIBIT DESCRIPTION
99	Notice to London Stock Exchange dated 02 November 2006, 3rd Quarter Results

Exhibit 99

## THIRD QUARTER AND NINE MONTH RESULTS 2006 AND INTERIM DIVIDENDS

Broad-based growth. Margin development in line with our expectations.

## FINANCIAL HIGHLIGHTS

(unaudited)

Third Quarter 2006			EUR million	Nine Months 2006		
Current rates	Current rates	Constant rates		Current rates	Current rates	Constant rates
Continuing operations:						
10 122	2%	4%	Turnover	29 915	4%	3%
1 501	(3)%	(2)%	Operating profit	4 346	7%	5%
1 128	(20)%	(19)%	Pre-tax profit	3 789	4%	2%
779	(22)%	(21)%	Net profit from continuing operations	2 787	5%	4%
812	(45)%	(45)%	Net profit from total operations	2 915	(10)%	(11)%
0.25	(24)%	(24)%	EPS from continuing operations (Euros)	0.90	5%	4%
0.25	(47)%	(47)%	EPS from total operations (Euros)	0.94	(11)%	(12)%

## KEY FEATURES

- Underlying sales growth of 4.8% in the quarter and 3.9% in the first nine months.

## Edgar Filing: UNILEVER PLC - Form 6-K

- Operating margin of 14.8% in the quarter and 14.5% in the first nine months.
- Increased investment in advertising and promotions behind key mid-year innovations.
- Pricing actions and productivity gains fully offset cost increases.
- Provision of EUR300 million taken for possible compensation payments relating to the 2005 conversion of preference shares, issued by Unilever N.V. in 1999.
- Interim dividend of EUR0.23 for NV and 15.62p for PLC.
- EUR750 million additional one-off dividend (EUR0.26 for NV and 17.66p for PLC), replacing 2006 share buy-back of EUR500 million. Share buy-back programme of EUR1.5 billion planned to commence in 2007.

### GROUP CHIEF EXECUTIVE'S COMMENT

We continue to see good progress with another quarter of broad-based growth. All categories and regions grew, with a notable contribution from Europe. Stronger innovation and additional investment behind our priorities are driving the growth of our brands.

Pricing actions and continued productivity gains fully offset higher than expected input costs. The 'One Unilever' programme is making a substantial contribution to our cost competitiveness drive. Our global capability programme, now also extended to research and development, is progressing well.

During the quarter we announced the sale of frozen foods businesses in Europe at a good price and expect to complete it shortly. Also we have announced today an increase in the cash to be returned to shareholders in 2006 and plans for additional returns through share buy-backs, starting in 2007.

I am pleased with the sustained improvement in the top line, maintaining the momentum of the first half. Looking ahead our priority is to improve our operating margin, while delivering our growth ambitions. We are confident we will achieve this through a combination of savings, mix improvement and appropriate pricing actions.

Patrick Cescau, Group Chief Executive

2 November 2006

In the following commentary, sales growth is stated on an underlying basis at constant exchange rates and excluding the effects of acquisitions and disposals. Turnover includes the impact of exchange rates and acquisitions and disposals.

Unilever uses 'constant rate' and 'underlying' measures primarily for internal performance analysis and targeting purposes. Unilever believes that such measures provide additional information for shareholders on underlying business performance trends. Such measures are not defined under IFRSs or US GAAP and are not intended to be a substitute for GAAP measures of turnover, profit and cash flow.

### TURNOVER

## Edgar Filing: UNILEVER PLC - Form 6-K

Turnover increased by 4.4% in the first nine months, with 3.9% underlying sales growth. Favourable currency movements added 1.4% with disposals accounting for the remainder of the change in turnover. In the third quarter underlying sales grew by 4.8%.

Pricing has made an increasing contribution with 0.9% in the first nine months and 1.2% in the quarter. All regions and categories grew in both the year to date and the quarter. A strong third quarter for European ice cream added 0.4% to overall third quarter growth and made up for a relatively weak start to the ice cream season.

### OPERATING MARGIN

The operating margin for the first nine months at 14.5% was 0.3 percentage points higher than a year ago, while the quarter at 14.8% was 0.8 percentage points lower. Before the impact of restructuring, disposals and impairments, the operating margin would have been 0.7 percentage points lower for both the first nine months and the quarter.

Investment behind our brands has been stepped up in priority categories and regions. Advertising and promotions as a percentage of turnover increased by 0.6 points in the first nine months and by 0.8 points in the third quarter.

Gross margins were in line with last year in the first nine months. Higher commodity costs were fully offset by savings programmes, the benefits of volume growth and mix, and a positive contribution from pricing.

### NET PROFIT AND EARNINGS PER SHARE

Net finance costs benefited from a lower level of net debt, an improved mix between countries and the effect of a higher asset base in our pension funds.

Finance costs for the quarter also included a EUR300 million provision relating to preference shares. In September 2006 investigators appointed by the Dutch Enterprise Chamber published their report into the issuance and subsequent conversion of Unilever N.V.'s 1999 Preference Shares. The Unilever Board established a Committee, chaired by Professor Wim Dik, to consider the Company's response. The Committee has explored the possibility of a settlement. It is expected that the Board, which has as yet made no decision on this matter, will consider the Committee's recommendation shortly.

The tax rate was 26% for the first nine months compared with 28% last year. The lower rates this year include a better country mix and other improvements. In the third quarter the tax rate was 31%, which is adversely affected by a relatively low assumed rate for the tax credit on the preference share provision.

Share of net profit from joint ventures was ahead of last year due to continued growth in the partnerships between Lipton and Pepsi for ready-to-drink tea.

Net profit from continuing operations increased by 5% in the first nine months and decreased by 22% in the quarter, following the preference shares provision. Net profit, including discontinued operations, was down by 45% in the quarter, additionally reflecting the profit on disposal of UCI in the third quarter of last year.

EPS from continuing operations increased by 5% in the first nine months.

## Edgar Filing: UNILEVER PLC - Form 6-K

### CASH FLOW

Net cash flow from operating activities was EUR0.3 billion higher than last year in the first nine months. Lower tax payments more than offset higher cash payments to pension schemes in the period. The seasonal outflow of working capital was in line with last year. Capital expenditure has been increased behind our innovation programme.

Net debt has been reduced by EUR1.3 billion since the start of the year.

### BALANCE SHEET

The Euro strengthened against a number of currencies, most significantly the US dollar, reducing balance sheet values.

### DIVIDENDS AND SHARE BUY BACKS

The sale of European frozen foods businesses is now expected to complete very shortly and for a price at the top end of our expectations. We have not invested any significant amounts in acquisitions. We have therefore decided to return an additional EUR250 million to shareholders this year over and above the originally planned EUR500 million share buy-back. The simplest way of achieving this is through a one-off dividend of EUR750 million to be paid at the same time as the normal interim dividend. Looking forward, we plan a share buy-back programme of EUR1.5 billion, commencing in 2007.

### PERFORMANCE BY REGION

#### EUROPE (38% OF SALES)

Underlying sales grew by 1.4% in the first nine months, and by 3.5% in the third quarter. Growth is mainly volume driven and in aggregate across categories we are growing in line with our markets.

A key driver of the overall improvement has been the impact of Vitality-led innovation in savoury, spreads and leaf tea. Ice cream grew for the season overall, with a strong third quarter adding 1.4% to European growth in the quarter. This made up for lower ice cream sales in the first half year.

Personal care grew well through innovation and consumer activation. We have lost some share in laundry in competitive markets.

There were improvements in a number of key countries in the third quarter. The UK has returned to growth and France and Germany also performed better. The Netherlands continues to move ahead strongly and Russia is growing well.

The theme of Vitality runs clearly through the innovation programme. AdeZ drinks, combining the goodness of soya with the refreshment, taste and health of fruit juice have been launched in the UK, building on success in Latin America. A range of Knorr bouillon cubes with selected natural ingredients and a better, richer taste has been rolled out across the region and Vie 'one shot' fruit and vegetable drinks are now available in ten countries. 'Fresh' soups in pouches

## Edgar Filing: UNILEVER PLC - Form 6-K

with premium ingredients and tasty recipes have been rolled out to a further seven countries.

Product launches in Home and Personal Care with clear functional or emotional benefits are being rolled out rapidly across the region. Dove 'Summer Glow', offers gentle self-tanning from a trusted brand and the latest Axe fragrance 'Click' is being introduced. New Cif Power Cream combines convenience with high performance.

The operating margin for the first nine months at 15.0% was 1.8 percentage points lower than last year. This includes the impact of input cost increases, competitive pricing, higher net costs for restructuring and disposals, and higher investment in advertising and promotions. These were only partly offset by savings programmes.

### THE AMERICAS (35% OF SALES)

Underlying sales growth has accelerated progressively through the year, with 3.5% in the first nine months and 4.1% in the third quarter. This is mainly driven by volume gains with price increases adding 1.4% in the first nine months. Markets in the US continue to grow solidly. In the rest of the region Home and Personal Care markets are buoyant, with Foods somewhat slower.

Sales in the US have grown by around 3% in both the quarter and the year to date. We have gained market share in Foods, including further gains in ice cream and the continued success of Bertolli frozen meals and Country Crock side dishes. Lipton ready-to-drink tea has also achieved a substantial share gain, which is not consolidated in turnover but shows through in the profit from joint ventures. There has been good innovation-driven growth and share gains in deodorants and hair care, with sales of the newly launched Sunsilk on plan.

Sales in Brazil picked up in the third quarter with strong growth in personal care categories and laundry. Foods sales in Brazil grew only modestly in the face of slow markets and strong local price competition.

In Mexico, sales were below last year in both the quarter and the year to date. Home and Personal Care returned to growth in the quarter but Foods declined in sluggish markets.

There was strong growth elsewhere in the region with a number of countries growing more than 10%.

Products introduced this year in the US include further development of the Bertolli premium frozen meal range, Wishbone salad 'spritzers', with one calorie per spray, and Lipton pyramid tea bags. Launches under the Breyers ice cream brand include more creamy varieties of 'double churn'.

New Knorr soups and bouillons across the region cater for local flavour and tastes while sharing common product platforms. The highly successful AdeS nutritional drink has been extended with a 'light' variant, new fruit flavours and the launch of Soymilk in Brazil and Mexico.

We have strengthened our hair portfolio in the US. Sunsilk, with ranges tailored to tackle individual hair 'dramas', was launched in the middle of the year. This followed the successful relaunch of the Suave 'Professionals' range with improved margins. The Dove skin range has been further extended throughout the region including the 'glow' and 'no white marks' products which meet clear consumer needs. In Brazil, the Omo laundry brand has been further strengthened with a new top performance product and 'baby' and 'foam control' variants.

The operating margin for the first nine months, at 15.5% was 3.8 percentage points higher than last year which included the impairment

## Edgar Filing: UNILEVER PLC - Form 6-K

charge for Slim Fast in the second quarter. Before this, the operating margin was in line with last year. Price increases and savings programmes fully offset the impact of increased investment in advertising and promotions and higher input costs.

### ASIA AFRICA (27% OF SALES)

Underlying sales grew by 8.0% in the first nine months and by 7.5% in the third quarter. While growth remains mainly volume driven, there was a further step up in price in the third quarter, to 2.3%, as we took action to mitigate the effects of higher input costs.

Markets remain generally buoyant and our aggregate market shares across the region remain stable, as we delivered good growth from strong positions across all categories.

India has sustained double-digit sales increases across almost all categories. A mix of global, regional and local brands are driving growth, notably Surf, Wheel, Lux, Lifebuoy and Clinic. Tea rebounded strongly after a weaker first half.

China has been very strong this year with another quarter of excellent growth. We have gained share in most categories through better distribution and innovation behind brands such as Omo, Zonghua, Lux and Pond's. Lipton teas also performed well.

Indonesia, Vietnam and Turkey have all sustained very good momentum through the year. Sales in South Africa slowed in the third quarter through low price competition in laundry, but Foods and personal care continued to move ahead well.

In the developed markets, an improved performance in Australia has been sustained, while Japan remains difficult.

Increasingly, innovation activity has been driven globally and regionally rather than locally. The new Sunsilk range has been introduced in most major markets and in laundry the global 'Dirt is Good' positioning is now in place across the region. The latest Axe/Lynx fragrance, 'Click' has been introduced in Australia and New Zealand. Lux 'Super Damage Repair System' for hair has been launched in Japan and China.

In Foods, low unit priced Knorr bouillon cubes, already successful in Latin America, have been brought to the region and Green Tea innovations are being rolled out extensively. In South Africa, the new Rama brand communicates the healthy oils in the product, a theme being used elsewhere around the world.

The operating margin for the first nine months at 12.6% was 0.8 percentage points lower than a year ago, due to increased investment in advertising and promotions. Price increases and savings programmes offset the impact of higher input costs.

**SAFE HARBOUR STATEMENT:** This announcement may contain forward-looking statements, including 'forward-looking statements' within the meaning of the United States Private Securities Litigation Reform Act of 1995. Words such as 'expects', 'anticipates', 'intends' or the negative of these terms and other similar expressions of future performance or results and their negatives are intended to identify such forward-looking statements. These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting the Group. They are not historical facts, nor are they guarantees of future performance. Because these

## Edgar Filing: UNILEVER PLC - Form 6-K

forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements, including, among others, competitive pricing and activities, consumption levels, costs, the ability to maintain and manage key customer relationships and supply chain sources, currency values, interest rates, the ability to integrate acquisitions and complete planned divestitures, physical risks, environmental risks, the ability to manage regulatory, tax and legal matters and resolve pending matters within current estimates, legislative, fiscal and regulatory developments, political, economic and social conditions in the geographic markets where the Group operates and new or changed priorities of the Boards. Further details of potential risks and uncertainties affecting the Group are described in the Group's filings with the London Stock Exchange, Euronext Amsterdam and the US Securities and Exchange Commission, including the Annual Report and Accounts on Form 20-F. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, the Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Group's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

### CONDENSED INTERIM FINANCIAL STATEMENTS

#### INCOME STATEMENT

(unaudited)

Third Quarter				EUR million	Nine Months				
2006	2005	Increase/ (Decrease) Current Constant rates	Increase/ (Decrease) Current Constant rates		2006	2005	Increase/ (Decrease) Current Constant rates	Increase/ (Decrease) Current Constant rates	
Continuing operations:									
10 122	9 935	2%	4%	Turnover	29 915	28 644	4%	3%	
1 501	1 551	(3)%	(2)%	Operating profit	4 346	4 062	7%	5%	
After (charging)/crediting:									
(74)	(81)			Restructuring	(235)	(130)			
(4)	10			Business disposals and impairments	151	(245)			
(403)	(158)			Net finance costs	(638)	(461)			
33	21			Finance income	101	122			
(149)	(166)			Finance costs	(473)	(543)			
(300)	-			Preference shares provision	(300)	-			
13	(13)			Pensions and similar obligations	34	(40)			
17	13			Share in net profit/(loss) of joint ventures	51	32			
(2)	2			Share in net profit/(loss) of	4	(6)			



Edgar Filing: UNILEVER PLC - Form 6-K

	15	3		associates				
	-----	-----		Other income from non-current investments	26	24	-----	-----
1 128	1 411	(20)%	(19)%	Profit before taxation	3 789	3 651	4%	2%
(349)	(414)			Taxation	(1 002)	(1 005)		
779	997	(22)%	(21)%	Net profit from continuing operations	2 787	2 646	5%	4%
33	477			Net profit/(loss) from discontinued operations	128	593		
812	1 474	(45)%	(45)%	Net profit for the period	2 915	3 239	(10)%	(11)%
				Attributable to:				
75	57			Minority interests	202	157		
737	1 417	(48)%	(48)%	Shareholders' equity	2 713	3 082	(12)%	(13)%
				Combined earnings per share				
0.25	0.49	(47)%	(47)%	Total operations (Euros)	0.94	1.06	(11)%	(12)%
0.24	0.47	(47)%	(47)%	Total operations - diluted (Euros)	0.91	1.02	(11)%	(12)%
0.25	0.32	(24)%	(24)%	Continuing operations (Euros)	0.90	0.85	5%	4%
0.24	0.32	(24)%	(24)%	Continuing operations - diluted (Euros)	0.87	0.83	5%	4%

STATEMENT OF RECOGNISED INCOME AND EXPENSE

(unaudited)

EUR million

	Nine Months	
	2006	2005
Fair value gains/(losses) on financial instruments net of tax	(551)	21
Actuarial gains/(losses) on pension schemes net of tax	6	14
Currency retranslation gains/(losses) net of tax	323	359
Net income/(expense) recognised directly in equity	(222)	394
Net profit for the period	2 915	3 239
Total recognised income and expense for the period	2 693	3 633
Attributable to:		
Minority interests	182	200

Edgar Filing: UNILEVER PLC - Form 6-K

Shareholders' equity	2 511	3 433
-----	-----	-----

MOVEMENTS IN EQUITY

(unaudited)  
EUR million

	Nine Months	
	2006	2005
Equity at 1 January	8 765	6 515
Total recognised income and expense for the period	2 693	3 633
Dividends	(1 268)	(1 229)
Conversion of preference shares	-	930
(Purchase)/sale of treasury stock	2	(600)
Share option credit	92	124
Dividends paid to minority shareholders	(170)	(166)
Currency retranslation gains/(losses) net of tax	(8)	15
Other movements in equity	10	-
	-----	-----
Equity at the end of the period	10 116	9 222

BALANCE SHEET

(unaudited)  
EUR million

	As at 30 September 2006	As at 31 December 2005	As at 1 October 2005
	-----	-----	-----
Non-current assets			
-----			
Goodwill and intangible assets	17 527	18 055	17 959
Property, plant and equipment	6 198	6 492	6 513
Pension asset for funded schemes in surplus	1 128	1 036	749
Deferred tax assets	1 373	1 703	1 520
Other non-current assets	1 099	1 072	1 207
	-----	-----	-----
Total non-current assets	27 325	28 358	27 948
Assets held for sale	509	217	133
Current assets			
-----			
Inventories	3 930	4 107	4 319
Trade and other current receivables	4 657	4 830	5 082
Other financial assets	320	335	356
Cash and cash equivalents	1 440	1 529	2 061
	-----	-----	-----
Total current assets	10 347	10 801	11 818
Current liabilities			
-----			

Edgar Filing: UNILEVER PLC - Form 6-K

Borrowings due within one year	(5 735)	(5 942)	(6 101)
Trade payables and other current liabilities	(7 909)	(8 658)	(8 400)
Restructuring and other provisions	(780)	(644)	(658)
	-----	-----	-----
Total current liabilities	(14 424)	(15 244)	(15 159)
	-----	-----	-----
Net current assets/(liabilities)	(4 077)	(4 443)	(3 341)
	-----	-----	-----
Total assets less current liabilities	23 757	24 132	24 740
Non-current liabilities			
-----			
Borrowings due after one year	5 025	6 457	6 823
Pension liability for funded schemes in deficit	2 051	2 415	2 396
Pension liability for unfunded schemes	3 992	4 202	3 993
Restructuring and other provisions	788	732	706
Deferred tax liabilities	931	933	807
Other non-current liabilities	617	602	779
	-----	-----	-----
Total non-current liabilities	13 404	15 341	15 504
Liabilities held for sale	237	26	14
Equity			
-----			
Shareholders' equity	9 704	8 361	8 813
Minority interests	412	404	409
	-----	-----	-----
Total equity	10 116	8 765	9 222
	-----	-----	-----
Total capital employed	23 757	24 132	24 740

CASH FLOW STATEMENT

(unaudited)

EUR million

	Nine Months	
	-----	-----
	2006	2005
Operating activities		
-----		
Cash flow from operating activities	3 830	4 009
Income tax paid	(718)	(1 205)
	-----	-----
Net cash flow from operating activities	3 112	2 804
Investing activities		
-----		
Interest received	79	156
Net capital expenditure	(660)	(509)
Acquisitions and disposals	182	740
Other investing activities	55	354
	-----	-----
Net cash flow from/(used in) investing activities	(344)	741
Financing activities		
-----		
Dividends paid on ordinary share capital	(1 337)	(1 229)
Interest and preference dividends paid	(400)	(472)

## Edgar Filing: UNILEVER PLC - Form 6-K

Change in borrowings and finance leases	(1 205)	(333)
Purchase of treasury stock	(5)	(800)
Other financing activities	(178)	(165)
	(3 125)	(2 999)
Net cash flow from/(used in) financing activities		
	(357)	546
Net increase/(decrease) in cash and cash equivalents		
Cash and cash equivalents at the beginning of the year	1 265	1 406
Effect of foreign exchange rate changes	317	(142)
	1 225	1 810
Cash and cash equivalents at the end of period		

### ANALYSIS OF NET DEBT

(unaudited)

EUR million

	As at 30 September 2006	As at 31 December 2005
	-----	-----
Total borrowings	(10 760)	(12 399)
Borrowings due within one year	(5 735)	(5 942)
Borrowings due after one year	(5 025)	(6 457)
	1 440	1 529
Cash and cash equivalents as per balance sheet		
Cash and cash equivalents as per cash flow statement	1 225	1 265
Add bank overdrafts deducted therein	215	265
Less cash and cash equivalents in assets/liabilities held for sale	-	(1)
	320	335
Other financial assets		
Derivatives and finance leases included in other receivables and other liabilities	(165)	33
	(9 165)	(10 502)
Net debt		

### GEOGRAPHICAL ANALYSIS

(unaudited)

Continuing operations - Third Quarter

EUR million	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
Turnover				
2005	3 805	3 409	2 721	9 935
2006	3 905	3 435	2 782	10 122
Change	2.6%	0.7%	2.3%	1.9%
Impact of:				

Edgar Filing: UNILEVER PLC - Form 6-K

Exchange rates	0.1%	(2.7)%	(4.1)%	(2.0)%
Acquisitions	0.0%	0.2%	0.0%	0.1%
Disposals	(0.9)%	(0.8)%	(0.8)%	(0.8)%
Underlying sales growth	3.5%	4.1%	7.5%	4.8%
-----	-----	-----	-----	-----
Price	0.3%	1.3%	2.3%	1.2%
Volume	3.1%	2.7%	5.0%	3.5%
-----	-----	-----	-----	-----

Operating profit				
2005	653	526	372	1 551
2006	591	547	363	1 501
Change current rates	(9.4)%	3.9%	(2.3)%	(3.2)%
Change constant rates	(9.3)%	5.2%	1.9%	(1.8)%

Operating margin				
2005	17.2%	15.4%	13.7%	15.6%
2006	15.1%	15.9%	13.1%	14.8%
Includes restructuring, business disposals and impairments				
2005	(0.9)%	(0.6)%	(0.7)%	(0.7)%
2006	(1.1)%	(0.7)%	(0.5)%	(0.8)%

Continuing operations - Nine Months

EUR million	Europe	Americas	Asia Africa	Total
-----	-----	-----	-----	-----
Turnover				
2005	11 322	9 658	7 664	28 644
2006	11 385	10 331	8 199	29 915
Change	0.6%	7.0%	7.0%	4.4%
Impact of:				
Exchange rates	0.1%	3.9%	0.0%	1.4%
Acquisitions	0.0%	0.1%	0.0%	0.0%
Disposals	(1.0)%	(0.6)%	(1.0)%	(0.9)%
Underlying sales growth	1.4%	3.5%	8.0%	3.9%
-----	-----	-----	-----	-----
Price	(0.1)%	1.4%	1.6%	0.9%
Volume	1.5%	2.1%	6.3%	3.0%
-----	-----	-----	-----	-----

Operating profit				
2005	1 906	1 132	1 024	4 062
2006	1 712	1 603	1 031	4 346
Change current rates	(10.1)%	41.5%	0.7%	7.0%
Change constant rates	(10.2)%	35.8%	0.5%	5.5%

Operating margin				
2005	16.8%	11.7%	13.4%	14.2%
2006	15.0%	15.5%	12.6%	14.5%
Includes restructuring, business disposals and impairments				
2005	0.0%	(4.0)%	0.1%	(1.3)%
2006	(0.6)%	(0.2)%	0.1%	(0.3)%

Operating profit of discontinued operations - Third Quarter

Edgar Filing: UNILEVER PLC - Form 6-K

EUR million	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
2005	43	-	-	43
2006	43	-	-	43

Operating profit of discontinued operations - Nine Months				
EUR million	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
2005	192	20	-	212
2006	182	-	-	182

PRODUCT AREA ANALYSIS

(unaudited)

Continuing operations - Third Quarter

EUR million	Savoury, Ice cream dressings and and beverages spreads	Foods	Personal care	Home care and other	Home and Personal Care	Total	
	-----	-----	-----	-----	-----	-----	
Turnover							
2005	3 322	2 082	5 404	2 760	1 771	4 531	9 935
2006	3 321	2 170	5 491	2 870	1 761	4 631	10 122
Change	0.0%	4.2%	1.6%	4.0%	(0.6)%	2.2%	1.9%
Impact of:							
Exchange rates	(1.8)%	(2.0)%	(1.9)%	(1.9)%	(2.7)%	(2.2)%	(2.0)%
Acquisitions	0.0%	0.1%	0.0%	0.3%	0.0%	0.2%	0.1%
Disposals	(1.2)%	(0.2)%	(0.8)%	(1.0)%	(0.5)%	(0.8)%	(0.8)%
Underlying sales growth	3.1%	6.5%	4.4%	6.8%	2.7%	5.2%	4.8%
Operating profit							
2005	501	393	894	493	164	657	1 551
2006	457	393	850	492	159	651	1 501
Change current rates	(8.8)%	(0.2)%	(5.0)%	0.0%	(2.9)%	(0.7)%	(3.2)%
Change constant rates	(6.9)%	0.1%	(3.8)%	1.7%	(0.7)%	1.1%	(1.8)%
Operating margin							
2005	15.1%	18.9%	16.6%	17.9%	9.2%	14.5%	15.6%
2006	13.8%	18.1%	15.5%	17.2%	9.0%	14.1%	14.8%

Continuing operations - Nine Months

## Edgar Filing: UNILEVER PLC - Form 6-K

EUR million	Savoury, Ice cream dressings and and beverages spreads	Ice cream and beverages	Foods	Personal care	Home care and other	Home and Personal Care	Total
	-----	-----	-----	-----	-----	-----	-----
<b>Turnover</b>							
2005	9 825	5 871	15 696	7 733	5 215	12 948	28 644
2006	10 058	6 162	16 220	8 336	5 359	13 695	29 915
Change	2.4%	4.9%	3.3%	7.8%	2.8%	5.8%	4.4%
<b>Impact of:</b>							
Exchange rates	1.1%	1.1%	1.1%	1.9%	1.4%	1.7%	1.4%
Acquisitions	0.0%	0.0%	0.0%	0.1%	0.0%	0.1%	0.0%
Disposals	(1.4)%	(0.3)%	(1.0)%	(0.8)%	(0.5)%	(0.7)%	(0.9)%
Underlying sales growth	2.7%	4.1%	3.2%	6.5%	1.9%	4.7%	3.9%
<b>Operating profit</b>							
2005	1 588	589	2 177	1 346	539	1 885	4 062
2006	1 494	937	2 431	1 442	473	1 915	4 346
Change current rates	(5.9)%	59.1%	11.7%	7.2%	(12.2)%	1.6%	7.0%
Change constant rates	(6.6)%	58.8%	11.0%	4.4%	(14.3)%	(0.9)%	5.5%
<b>Operating margin</b>							
2005	16.2%	10.0%	13.9%	17.4%	10.3%	14.6%	14.2%
2006	14.9%	15.2%	15.0%	17.3%	8.8%	14.0%	14.5%

### NOTES

(unaudited)

#### Basis of Preparation

The condensed interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU. These are the same accounting policies as those used for preparation of the Annual Report and Accounts for the year ended 31 December 2005.

The condensed interim financial statements, which comply with IAS 34, are shown at current exchange rates, while percentage year-on-year changes are shown at both current and constant exchange rates to facilitate comparison.

#### Discontinued operations

On 28 August 2006 Unilever announced that it had reached an agreement to sell the majority of its European Frozen Foods business to the Permira Funds for EUR1.7 billion. The deal is expected to be completed during the fourth quarter. The Unilever businesses being sold in this transaction include the frozen foods operations in Austria, Belgium, France, Germany, Ireland, the Netherlands, Portugal and the United Kingdom. The sale is expected to result in a one-off profit, after tax, in excess of EUR1 billion, which will be reported under the heading of discontinued operations.

## Edgar Filing: UNILEVER PLC - Form 6-K

The net cash flows attributable to the discontinued operations in respect of operating, investing and financing activities for the first nine months were EUR83 million, EUR13 million and EUR(1) million respectively (2005: EUR(9) million, EUR633 million and EUR(4) million). Earnings per share for discontinued operations are given on page 13.

### Taxation

The charge for the year to date includes EUR95 million (2005: EUR118 million) relating to United Kingdom taxation.

### Exchange rate conventions

The income statement on page 5, the statement of recognised income and expense and the movements in equity on page 6 and the cash flow statement on page 8 are translated at rates current in each period.

The balance sheet on page 7 and the analysis of net debt on page 8 are translated at period-end rates of exchange.

Supplementary information in US dollars and sterling is available on our website at [www.unilever.com/ourcompany/investorcentre](http://www.unilever.com/ourcompany/investorcentre).

The financial statements attached do not constitute the full financial statements within the meaning of Section 240 of the UK Companies Act 1985. Full accounts for Unilever for the year ended 31 December 2005 have been delivered to the Registrar of Companies. The auditors' report on these accounts was unqualified and did not contain a statement under Section 237(2) or Section 237(3) of the UK Companies Act 1985.

### INTERIM AND ONE-OFF DIVIDENDS

The dividend information given below, including the comparative amounts for 2005, is expressed in terms of the nominal share values which have applied since 22 May 2006 following the split of NV shares and the consolidation of PLC shares which were approved at the 2006 AGMs. The actual interim dividends paid in respect of shares under the earlier denominations are also given below.

The Boards have declared interim and one-off dividends in respect of 2006 on the ordinary shares at the following rates which are equivalent in value at the rate of exchange applied under the terms of the Equalisation Agreement between the two companies:

Unilever N.V.

	2005	2006
Interim dividend	EUR0.22	EUR0.23
One-off dividend		EUR0.26
		EUR0.49

Unilever PLC



## Edgar Filing: UNILEVER PLC - Form 6-K

	2005	2006
Interim dividend	15.04p	15.62p
One-off dividend		17.66p
		33.28p

The NV dividends will be payable as from 4 December 2006, to shareholders registered at close of business on 2 November 2006.

The PLC dividends will be paid on 4 December 2006, to shareholders registered at close of business on 10 November 2006.

### Dividend on New York shares of NV

The NV interim and one-off dividends, when converted at the Euro/Dollar European Central Bank rate of exchange on 1 November 2006, represent the following amounts per New York Share of EUR0.16 before deduction of Netherlands withholding tax.

	2005	2006
Interim dividend	\$0.2638	\$0.2934
One-off dividend		\$0.3316
		\$0.6250

The New York shares of NV will go ex-dividend on 3 November 2006; US dollar checks for the combined interim and one-off dividends, after deduction of Netherlands withholding tax at the appropriate rate, will be mailed on 1 December 2006, to holders of record of New York shares at the close of business on 7 November 2006. The dividend will be payable on 4 December 2006.

### Dividend on American Depositary Receipts of PLC

Each American Depositary Receipt of PLC represents one 3 1/9p ordinary share of PLC. When converted at the Bank of England Sterling/Dollar rate of exchange on 1 November 2006, the interim and one-off dividends for holders resident in the US will therefore be as follows:

	2005	2006
Interim dividend	\$0.2655	\$0.2983
One-off dividend		\$0.3372
		\$0.6355

The American Depositary Receipts of PLC will go ex-dividend on 8 November 2006; US dollar checks for the combined interim and one-off dividends will be mailed on 1 December 2006 to holders of record of American Depositary Receipts at the close of business on 10 November 2006. The dividend will be payable on 4 December 2006.

### Interim dividends paid in 2005

The actual interim dividends paid in 2005 were as follows:

EUR0.66 per EUR0.51 ordinary share of NV;  
6.77p per 1.4p ordinary share of PLC;  
US \$0.791472 per EUR0.51 New York share of NV; and  
US \$0.4779 per 5.6p ADR of PLC.

### Dividend reinvestment plans

It should be noted that the one-off dividend will automatically be re-invested along with the interim dividend for shareholders participating in the various Unilever dividend reinvestment plans (DRIP).

## Edgar Filing: UNILEVER PLC - Form 6-K

If those shareholders would prefer to receive the one-off and interim dividends as cash they will need to withdraw from the DRIP for this dividend. Shareholders will then need to re-join the DRIP after the receipt of the cash dividend if they wish for their future dividends to be re-invested. The last date on which a change of election must be received by the administrators of each DRIP plan is as follows:

Unilever N.V.	21 November 2006
Unilever PLC	13 November 2006
Unilever N.V. New York shares	6 November 2006
Unilever PLC ADRs	9 November 2006

For further information and queries on your participation we advise you to contact your bank, broker or DRIP Administrator.

### EARNINGS PER SHARE (unaudited)

Combined earnings per share

The combined earnings per share calculations are based on the average number of share units representing the combined ordinary shares of NV and PLC in issue during the period, less the average number of shares held as treasury stock.

In calculating diluted earnings per share, a number of adjustments are made to the number of shares, principally the following: (i) conversion into PLC ordinary shares in the year 2038 of shares in a group company under the arrangements for the variation of the Leverhulme Trust; (ii) conversion of the EUR0.05 NV preference shares (up to the point of conversion); and (iii) the exercise of share options by employees. Earnings per share attributable to discontinued operations were as follows:

	2006	2005
Third Quarter:		
Basic EPS	EUR 0.00	EUR 0.17
Diluted EPS	EUR 0.00	EUR 0.15
Nine Months:		
Basic EPS	EUR 0.04	EUR 0.21
Diluted EPS	EUR 0.04	EUR 0.19

Earnings per share for total operations for the nine months

	2006	2005
	-----	-----
Combined EPS	Thousands of units	
	-----	-----
Average number of combined share units	2 882 122	2 920 224

## Edgar Filing: UNILEVER PLC - Form 6-K

	EUR million	
Net profit attributable to shareholders' equity	2 713	3 082
Combined EPS (Euros)	0.94	1.06
Combined EPS - Diluted	Thousands of units	
Adjusted average number of combined share units	2 968 519	3 015 309
	EUR million	
Adjusted net profit attributable to shareholders' equity	2 713	3 085
Combined EPS - diluted (Euros)	0.91	1.02
Earnings per share in US Dollars and Sterling		
Combined EPS (Dollars)	1.17	1.33
Combined EPS - diluted (Dollars)	1.14	1.29
Combined EPS (Pounds)	0.64	0.72
Combined EPS - diluted (Pounds)	0.63	0.70

### DATES

The results for the fourth quarter and for the year 2006 will be published on 8 February 2007.

ENQUIRIES: UNILEVER PRESS OFFICE  
+44 (0) 20 7822 6805/6010  
Internet: [www.unilever.com](http://www.unilever.com)  
E-mail: [press-office.london@unilever.com](mailto:press-office.london@unilever.com)

2 November 2006

US DOLLAR SUPPLEMENT TO THE UNILEVER THIRD QUARTER AND NINE MONTHS RESULTS 2006  
AND INTERIM DIVIDENDS

## Edgar Filing: UNILEVER PLC - Form 6-K

This document is a supplement to the Unilever third quarter and nine Months results 2006 and is prepared for reference purposes only, Unilever's reporting currency is the Euro. The income statement, statement of recognised income and expense, movements in equity and cash flow statement are translated at rates current in each period. These rates were EUR1 = US \$1.24 for the first nine months of 2006 and EUR1 = US \$1.26 for the first nine months of 2005. The balance sheet is translated at period-end rates of exchange. These were EUR1 = US \$1.27 at 30 September 2006, EUR1 = US \$1.18 at 31 December 2005 and EUR1 = US \$1.20 at 1 October 2005. Certain items in the income statement and statement of recognised income and expense, notably currency retranslation recognised on the disposal of businesses, will not reflect the result which would arise if the reporting currency were to be US dollar.

### INCOME STATEMENT

(unaudited)

		Third Quarter		US \$ million		Nine Months			
		-----				-----			
2006	2005	Increase/ (Decrease)				2006	2005	Increase/ (Decrease)	
		Current	Constant					Current	Constant
		rates	rates					rates	rates
Continuing operations:									
12 869	12 125	6%	4%	Turnover		37 214	36 091	3%	3%
1 907	1 902	0%	(2)%	Operating profit		5 407	5 118	6%	5%
-----		-----				-----		-----	
After (charging)/crediting:									
(94)	(101)			Restructuring		(292)	(164)		
(3)	18			Business disposals and impairments		188	(309)		
-----		-----				-----		-----	
(505)	(193)			Net finance costs		(794)	(581)		
-----		-----				-----		-----	
43	25			Finance income		126	154		
(191)	(202)			Finance costs		(589)	(684)		
(374)	-			Preference shares provision		(374)	-		
17	(16)			Pensions and similar obligations		43	(51)		
-----		-----				-----		-----	
21	17			Share in net profit/(loss) of joint ventures		64	41		
(3)	2			Share in net profit/(loss) of associates		4	(8)		
21	4			Other income from non-current investments		34	31		
-----		-----				-----		-----	
1 441	1 732	(17)%	(19)%	Profit before taxation		4 715	4 601	2%	2%
(444)	(509)			Taxation		(1 247)	(1 266)		
-----		-----				-----		-----	
997	1 223	(18)%	(21)%	Net profit from continuing operations		3 468	3 335	4%	4%

Edgar Filing: UNILEVER PLC - Form 6-K

42	598			Net profit/(loss) from discontinued operations	159	747		
-----	-----				-----	-----		
1 039	1 821	(43)%	(45)%	Net profit for the period	3 627	4 082	(11)%	(11)%
-----	-----	-----	-----		-----	-----	-----	-----
				Attributable to:				
96	71			Minority interests	252	199		
943	1 750	(46)%	(48)%	Shareholders' equity	3 375	3 883	(13)%	(13)%
-----	-----	-----	-----		-----	-----	-----	-----
				Combined earnings per share				
\$0.33	\$0.60	(45)%	(47)%	Total operations (Dollars)	\$1.17	\$1.33	(12)%	(12)%
\$0.32	\$0.58	(45)%	(47)%	Total operations - diluted (Dollars)	\$1.14	\$1.29	(12)%	(12)%
-----	-----	-----	-----		-----	-----	-----	-----
\$0.32	\$0.39	(21)%	(24)%	Continuing operations (Dollars)	\$1.12	\$1.07	4%	4%
\$0.30	\$0.38	(21)%	(24)%	Continuing operations - diluted (Dollars)	\$1.08	\$1.04	4%	4%
-----	-----	-----	-----		-----	-----	-----	-----

STATEMENT OF RECOGNISED INCOME AND EXPENSE

(unaudited)

US \$ million

	Nine Months	
	2006	2005
	-----	-----
Fair value gains/(losses) on financial instruments net of tax	(685)	26
Actuarial gains/(losses) on pension schemes net of tax	7	18
Currency retranslation gains/(losses) net of tax	1 096	(642)
	-----	-----
Net income/(expense) recognised directly in equity	418	(598)
Net profit for the period	3 626	4 082
	-----	-----
Total recognised income and expense for the period	4 044	3 484
	-----	-----
Attributable to:		
Minority interests	252	209
Shareholders' equity	3 792	3 275
	-----	-----

MOVEMENTS IN EQUITY

(unaudited)

US \$ million

	Nine Months	
	2006	2005
	-----	-----
Equity at 1 January	10 378	8 899
Total recognised income and expense for the period	4 044	3 484

Edgar Filing: UNILEVER PLC - Form 6-K

Dividends	(1 577)	(1 549)
Conversion of preference shares	-	1 172
(Purchase)/sale of treasury stock	2	(756)
Share option credit	114	156
Dividends paid to minority shareholders	(211)	(209)
Currency retranslation gains/(losses) net of tax	55	(112)
Other movements in equity	12	-
	-----	-----
Equity at the end of the period	12 817	11 085

BALANCE SHEET

(unaudited)

US \$ million

	As at 30 September 2006 -----	As at 31 December 2005 -----	As at 1 October 2005 -----
Non-current assets			
-----			
Goodwill and intangible assets	22 207	21 376	21 587
Property, plant and equipment	7 853	7 686	7 828
Pension asset for funded schemes in surplus	1 429	1 226	901
Deferred tax assets	1 739	2 017	1 827
Other non-current assets	1 393	1 269	1 451
	-----	-----	-----
Total non-current assets	34 621	33 574	33 594
Assets held for sale	645	258	159
Current assets			
-----			
Inventories	4 979	4 863	5 190
Trade and other current receivables	5 901	5 719	6 109
Other financial assets	405	396	428
Cash and cash equivalents	1 824	1 811	2 478
	-----	-----	-----
Total current assets	13 109	12 789	14 205
Current liabilities			
-----			
Borrowings due within one year	(7 266)	(7 036)	(7 333)
Trade payables and other current liabilities	(10 020)	(10 251)	(10 097)
Restructuring and other provisions	(989)	(762)	(791)
	-----	-----	-----
Total current liabilities	(18 275)	(18 049)	(18 221)
	-----	-----	-----
Net current assets/(liabilities)	(5 166)	(5 260)	(4 016)
	-----	-----	-----
Total assets less current liabilities	30 100	28 572	29 737
Non-current liabilities			
-----			
Borrowings due after one year	6 367	7 645	8 201
Pension liability for funded schemes in deficit	2 599	2 859	2 814
Pension liability for unfunded schemes	5 058	4 975	4 866
Restructuring and other provisions	998	866	849
Deferred tax liabilities	1 178	1 105	970

Edgar Filing: UNILEVER PLC - Form 6-K

Other non-current liabilities	783	713	936
	-----	-----	-----
Total non-current liabilities	16 983	18 163	18 636
Liabilities held for sale	300	31	16
Equity			
-----			
Shareholders' equity	12 296	9 900	10 594
Minority interests	521	478	491
	-----	-----	-----
Total equity	12 817	10 378	11 085
	-----	-----	-----
Total capital employed	30 100	28 572	29 737

CASH FLOW STATEMENT

(unaudited)

US \$ million

	Nine Months	
	-----	-----
	2006	2005
Operating activities		
-----		
Cash flow from operating activities	4 765	5 052
Income tax paid	(893)	(1 519)
	-----	-----
Net cash flow from operating activities	3 872	3 533
Investing activities		
-----		
Interest received	98	197
Net capital expenditure	(821)	(642)
Acquisitions and disposals	226	933
Other investing activities	68	446
	-----	-----
Net cash flow from/(used in) investing activities	(429)	934
Financing activities		
-----		
Dividends paid on ordinary share capital	(1 664)	(1 549)
Interest and preference dividends paid	(497)	(595)
Change in borrowings and finance leases	(1 499)	(419)
Purchase of treasury stock	(6)	(1 008)
Other financing activities	(221)	(208)
	-----	-----
Net cash flow from/(used in) financing activities	(3 887)	(3 779)
	-----	-----
Net increase/(decrease) in cash and cash equivalents	(444)	688
Cash and cash equivalents at the beginning of the year	1 498	1 921
Effect of foreign exchange rate changes	497	(433)
	-----	-----
Cash and cash equivalents at the end of period	1 551	2 176

Edgar Filing: UNILEVER PLC - Form 6-K

ANALYSIS OF NET DEBT

(unaudited)

US \$ million

	As at 30 September 2006	As at 31 December 2005
	-----	-----
Total borrowings	(13 633)	(14 681)
Borrowings due within one year	(7 266)	(7 036)
Borrowings due after one year	(6 367)	(7 645)
Cash and cash equivalents as per balance sheet	1 824	1 811
Cash and cash equivalents as per cash flow statement	1 551	1 498
Add bank overdrafts deducted therein	273	314
Less cash and cash equivalents in assets/liabilities held for sale	-	(1)
Other financial assets	405	396
Derivatives and finance leases included in other receivables and other liabilities	(209)	39
Net debt	(11 613)	(12 435)

GEOGRAPHICAL ANALYSIS

(unaudited)

Continuing operations - Third Quarter

US \$ million	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
Turnover				
2005	4 635	4 166	3 324	12 125
2006	4 962	4 370	3 537	12 869
Change	7.0%	4.9%	6.4%	6.1%
Impact of:				
Exchange rates	4.3%	1.4%	(0.2)%	2.0%
Acquisitions	0.0%	0.2%	0.0%	0.1%
Disposals	(0.9)%	(0.8)%	(0.8)%	(0.8)%
Underlying sales growth	3.5%	4.1%	7.5%	4.8%
Price	0.3%	1.3%	2.3%	1.2%
Volume	3.1%	2.7%	5.0%	3.5%
Operating profit				
2005	797	651	454	1 902
2006	751	695	461	1 907
Change current rates	(5.6)%	6.8%	1.5%	0.3%
Change constant rates	(9.3)%	5.2%	1.9%	(1.8)%
Operating margin				
2005	17.2%	15.6%	13.7%	15.7%



Edgar Filing: UNILEVER PLC - Form 6-K

2006	15.1%	15.9%	13.0%	14.8%
Includes restructuring, business disposals and impairments				
2005	(0.9)%	(0.6)%	(0.7)%	(0.7)%
2006	(1.1)%	(0.7)%	(0.5)%	(0.8)%

Continuing operations - Nine Months  
US \$ million

	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
Turnover				
2005	14 265	12 170	9 656	36 091
2006	14 163	12 851	10 200	37 214
Change	(0.7)%	5.6%	5.6%	3.1%
Impact of:				
Exchange rates	(1.1)%	2.5%	(1.2)%	0.1%
Acquisitions	0.0%	0.1%	0.0%	0.0%
Disposals	(1.0)%	(0.6)%	(1.0)%	(0.9)%
Underlying sales growth	1.4%	3.5%	8.0%	3.9%
-----	-----	-----	-----	-----
Price	(0.1)%	1.4%	1.6%	0.9%
Volume	1.5%	2.1%	6.3%	3.0%
-----	-----	-----	-----	-----
Operating profit				
2005	2 401	1 427	1 290	5 118
2006	2 130	1 995	1 282	5 407
Change current rates	(11.2)%	39.8%	(0.6)%	5.7%
Change constant rates	(10.2)%	35.8%	0.5%	5.5%
Operating margin				
2005	16.8%	11.7%	13.4%	14.2%
2006	15.0%	15.5%	12.6%	14.5%
Includes restructuring, business disposals and impairments				
2005	0.0%	(4.0)%	0.1%	(1.3)%
2006	(0.6)%	(0.2)%	0.1%	(0.3)%

Operating profit of discontinued operations - Third Quarter  
US \$ million

	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
2005	52	(1)	-	51
2006	55	-	-	55

Operating profit of discontinued operations - Nine Months  
US \$ million

	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
2005	242	25	-	267
2006	226	-	-	226

Edgar Filing: UNILEVER PLC - Form 6-K

PRODUCT AREA ANALYSIS  
(unaudited)

Continuing operations - Third Quarter

US \$ million	Savoury, dressings and spreads	Ice cream and beverages	Foods	Personal care	Home care and other	Home and Personal Care	Total
Turnover							
2005	4 048	2 544	6 592	3 374	2 159	5 533	12 125
2006	4 226	2 755	6 981	3 647	2 241	5 888	12 869
Change	4.4%	8.3%	5.9%	8.1%	3.8%	6.4%	6.1%
Impact of:							
Exchange rates	2.5%	1.8%	2.3%	1.9%	1.6%	1.8%	2.0%
Acquisitions	0.0%	0.1%	0.0%	0.3%	0.0%	0.2%	0.1%
Disposals	(1.2)%	(0.2)%	(0.8)%	(1.0)%	(0.5)%	(0.8)%	(0.8)%
Underlying sales growth	3.1%	6.5%	4.4%	6.8%	2.7%	5.2%	4.8%
Operating profit							
2005	609	491	1 100	604	198	802	1 902
2006	583	496	1 079	627	201	828	1 907
Change current rates	(4.2)%	0.9%	(1.9)%	3.9%	2.0%	3.4%	0.3%
Change constant rates	(6.9)%	0.1%	(3.8)%	1.7%	(0.7)%	1.1%	(1.8)%
Operating margin							
2005	15.0%	19.3%	16.7%	17.9%	9.2%	14.5%	15.7%
2006	13.8%	18.0%	15.5%	17.2%	9.0%	14.1%	14.8%

Continuing operations - Nine Months

US \$ million	Savoury, dressings and spreads	Ice cream and beverages	Foods	Personal care	Home care and other	Home and Personal Care	Total
Turnover							
2005	12 378	7 398	19 776	9 744	6 571	16 315	36 091
2006	12 513	7 664	20 177	10 370	6 667	17 037	37 214
Change	1.1%	3.6%	2.0%	6.4%	1.5%	4.4%	3.1%
Impact of:							
Exchange rates	(0.2)%	(0.2)%	(0.2)%	0.6%	0.1%	0.3%	0.1%
Acquisitions	0.0%	0.0%	0.0%	0.1%	0.0%	0.1%	0.0%
Disposals	(1.4)%	(0.3)%	(1.0)%	(0.8)%	(0.5)%	(0.7)%	(0.9)%
Underlying sales growth	2.7%	4.1%	3.2%	6.5%	1.9%	4.7%	3.9%
Operating profit							
2005	2 001	742	2 743	1 696	679	2 375	5 118
2006	1 858	1 166	3 024	1 795	588	2 383	5 407

Edgar Filing: UNILEVER PLC - Form 6-K

Change current rates	(7.1)%	57.1%	10.2%	5.8%	(13.4)%	0.3%	5.7%
Change constant rates	(6.6)%	58.8%	11.0%	4.4%	(14.3)%	(0.9)%	5.5%
Operating margin							
2005	16.2%	10.0%	13.9%	17.4%	10.3%	14.6%	14.2%
2006	14.9%	15.2%	15.0%	17.3%	8.8%	14.0%	14.5%

EARNINGS PER SHARE FOR TOTAL OPERATIONS IN US DOLLARS FOR THE NINE MONTHS

	2006	2005
	-----	-----
Combined EPS		
	Thousands of units	
	-----	
Average number of combined share units	2 882 122	2 920 224
	US \$ million	
	-----	
Net profit attributable to shareholders' equity	3 375	3 883
	-----	-----
Combined EPS (Dollars)	1.17	1.33
	-----	-----
Combined EPS - Diluted		
	Thousands of units	
	-----	
Adjusted average number of combined share units	2 968 519	3 015 309
	US \$ million	
	-----	
Adjusted net profit attributable to shareholders' equity	3 375	3 887
	-----	-----
Combined EPS - diluted (Dollars)	1.14	1.29
	-----	-----

STERLING SUPPLEMENT TO THE UNILEVER THIRD QUARTER AND NINE MONTHS RESULTS 2006 AND INTERIM DIVIDENDS

This document is a supplement to the Unilever third quarter and Nine Months results 2006 and is prepared for reference purposes only, Unilever's reporting currency is the Euro. The income statement, statement of recognised income and

## Edgar Filing: UNILEVER PLC - Form 6-K

expense, movement in equity and cash flow statement are translated at rates current in each period. These rates were EUR1 = GBP0.68 for the first nine months of 2006 and EUR1 = GBP0.68 for the first nine months of 2005. The balance sheet is translated at period-end rates of exchange. These were EUR1 = GBP0.68 at 30 September 2006, EUR1 = GBP0.69 at 31 December 2005 and EUR1 = GBP0.68 at 1 October 2005. Certain items in the income statement and statement of recognised income and expense, notably currency retranslation recognised on the disposal of businesses, will not reflect the result which would arise if the reporting currency were to be sterling.

### INCOME STATEMENT

(unaudited)

Third Quarter				GBP million			Nine Months		
2006	2005	Increase/ (Decrease)			2006	2005	Increase/ (Decrease)		
		Current rates	Constant rates				Current rates	Constant rates	
Continuing operations:									
6 875	6 788	1%	4%	Turnover	20 471	19 615	4%	3%	
1 020	1 059	(4)%	(2)%	Operating profit	2 974	2 781	7%	5%	
After (charging)/crediting:									
(60)	(55)			Restructuring	(161)	(89)			
(3)	7			Business disposals and impairments	103	(168)			
(274)	(108)			Net finance costs	(435)	(316)			
22	15			Finance income	69	84			
(101)	(114)			Finance costs	(323)	(372)			
(204)	-			Preference shares provision	(204)	-			
9	(9)			Pensions and similar obligations	23	(28)			
11	9			Share in net profit/(loss) of joint ventures	35	22			
(1)	2			Share in net profit/(loss) of associates	3	(4)			
10	3			Other income from non-current investments	17	17			
766	965	(21)%	(19)%	Profit before taxation	2 594	2 500	4%	2%	
(237)	(283)			Taxation	(686)	(688)			
529	682	(23)%	(21)%	Net profit from continuing operations	1 908	1 812	5%	4%	
21	327			Net profit/(loss) from discontinued operations	87	406			
550	1 009	(45)%	(45)%	Net profit for the period	1 995	2 218	(10)%	(11)%	

Edgar Filing: UNILEVER PLC - Form 6-K

				Attributable to:				
51	40			Minority interests	138	108		
499	969	(48)%	(48)%	Shareholders' equity	1 857	2 110	(12)%	(13)%
				Combined earnings per share				
0.17	0.33	(48)%	(47)%	Total operations (Pounds)	0.64	0.72	(11)%	(12)%
0.17	0.32	(48)%	(47)%	Total operations - diluted (Pounds)	0.63	0.70	(11)%	(12)%
0.16	0.22	(25)%	(24)%	Continuing operations (Pounds)	0.61	0.58	5%	4%
0.16	0.22	(25)%	(24)%	Continuing operations - diluted (Pounds)	0.60	0.57	5%	4%

STATEMENT OF RECOGNISED INCOME AND EXPENSE

(unaudited)

GBP million

	Nine Months	
	2006	2005
Fair value gains/(losses) on financial instruments net of tax	(377)	14
Actuarial gains/(losses) on pension schemes net of tax	4	10
Currency retranslation gains/(losses) net of tax	142	107
Net income/(expense) recognised directly in equity	(231)	131
Net profit for the period	1 995	2 218
Total recognised income and expense for the period	1 764	2 349
Attributable to:		
Minority interests	140	132
Shareholders' equity	1 624	2 217

MOVEMENTS IN EQUITY

(unaudited)

GBP million

	Nine Months	
	2006	2005
Equity at 1 January	6 016	4 605
Total recognised income and expense for the period	1 764	2 349
Dividends	(868)	(842)
Conversion of preference shares	-	637
(Purchase)/sale of treasury stock	1	(411)
Share option credit	63	85
Dividends paid to minority shareholders	(116)	(114)
Currency retranslation gains/(losses) net of tax	(13)	(8)

Edgar Filing: UNILEVER PLC - Form 6-K

Other movements in equity	7	-
Equity at the end of the period	6 854	6 301

BALANCE SHEET

(unaudited)

GBP million

	As at 30 September 2006	As at 31 December 2005	As at 1 October 2005
Non-current assets			
Goodwill and intangible assets	11 874	12 393	12 270
Property, plant and equipment	4 199	4 456	4 450
Pension asset for funded schemes in surplus	764	711	512
Deferred tax assets	931	1 169	1 038
Other non-current assets	745	735	824
Total non-current assets	18 513	19 464	19 094
Assets held for sale	345	149	91
Current assets			
Inventories	2 662	2 819	2 951
Trade and other current receivables	3 155	3 315	3 472
Other financial assets	217	230	243
Cash and cash equivalents	976	1 050	1 408
Total current assets	7 010	7 414	8 074
Current liabilities			
Borrowings due within one year	(3 886)	(4 079)	(4 168)
Trade payables and other current liabilities	(5 358)	(5 942)	(5 736)
Restructuring and other provisions	(528)	(442)	(450)
Total current liabilities	(9 772)	(10 463)	(10 354)
Net current assets/(liabilities)	(2 762)	(3 049)	(2 280)
Total assets less current liabilities	16 096	16 564	16 905
Non-current liabilities			
Borrowings due after one year	3 404	4 432	4 662
Pension liability for funded schemes in deficit	1 390	1 658	1 600
Pension liability for unfunded schemes	2 705	2 884	2 760
Restructuring and other provisions	534	502	482
Deferred tax liabilities	631	641	551
Other non-current liabilities	418	413	540
Total non-current liabilities	9 082	10 530	10 595

Edgar Filing: UNILEVER PLC - Form 6-K

Liabilities held for sale	160	18	9
Equity			
-----			
Shareholders' equity	6 576	5 739	6 021
Minority interests	278	277	280
	-----	-----	-----
Total equity	6 854	6 016	6 301
	-----	-----	-----
Total capital employed	16 096	16 564	16 905

CASH FLOW STATEMENT

(unaudited)

GBP million

Nine Months

		-----	-----
		2006	2005
Operating activities			
-----			
Cash flow from operating activities		2 621	2 745
Income tax paid		(491)	(825)
		-----	-----
Net cash flow from operating activities		2 130	1 920
Investing activities			
-----			
Interest received		54	107
Net capital expenditure		(452)	(349)
Acquisitions and disposals		124	507
Other investing activities		38	243
		-----	-----
Net cash flow from/(used in) investing activities		(236)	508
Financing activities			
-----			
Dividends paid on ordinary share capital		(915)	(842)
Interest and preference dividends paid		(273)	(323)
Change in borrowings and finance leases		(825)	(228)
Purchase of treasury stock		(3)	(548)
Other financing activities		(122)	(113)
		-----	-----
Net cash flow from/(used in) financing activities		(2 138)	(2 054)
		-----	-----
Net increase/(decrease) in cash and cash equivalents		(244)	374
Cash and cash equivalents at the beginning of the year		868	994
Effect of foreign exchange rate changes		206	(131)
		-----	-----
Cash and cash equivalents at the end of period		830	1 237

ANALYSIS OF NET DEBT

Edgar Filing: UNILEVER PLC - Form 6-K

(unaudited)

GBP million

	As at 30 September 2006	As at 31 December 2005
	-----	-----
Total borrowings	(7 290)	(8 511)
Borrowings due within one year	(3 886)	(4 079)
Borrowings due after one year	(3 404)	(4 432)
Cash and cash equivalents as per balance sheet	976	1 050
Cash and cash equivalents as per cash flow statement	830	868
Add bank overdrafts deducted therein	146	183
Less cash and cash equivalents in assets/liabilities held for sale	-	(1)
Other financial assets	217	230
Derivatives and finance leases included in other receivables and other liabilities	(112)	23
Net debt	(6 209)	(7 208)

GEOGRAPHICAL ANALYSIS

(unaudited)

Continuing operations - Third Quarter

GBP million	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
Turnover				
2005	2 599	2 330	1 859	6 788
2006	2 653	2 332	1 890	6 875
Change	2.0%	0.1%	1.7%	1.3%
Impact of:				
Exchange rates	(0.6)%	(3.3)%	(4.6)%	(2.7)%
Acquisitions	0.0%	0.2%	0.0%	0.1%
Disposals	(0.9)%	(0.8)%	(0.8)%	(0.8)%
Underlying sales growth	3.5%	4.1%	7.5%	4.8%
-----	-----	-----	-----	-----
Price	0.3%	1.3%	2.3%	1.2%
Volume	3.1%	2.7%	5.0%	3.5%
-----	-----	-----	-----	-----
Operating profit				
2005	446	359	254	1 059
2006	402	371	247	1 020
Change current rates	(9.9)%	3.2%	(2.8)%	(3.8)%
Change constant rates	(9.3)%	5.2%	1.9%	(1.8)%
Operating margin				
2005	17.2%	15.4%	13.7%	15.6%
2006	15.1%	15.9%	13.1%	14.8%
Includes restructuring, business disposals and impairments				



Edgar Filing: UNILEVER PLC - Form 6-K

2005	(0.9)%	(0.6)%	(0.7)%	(0.7)%
2006	(1.1)%	(0.7)%	(0.5)%	(0.8)%

Continuing operations - Nine Months  
GBP million

	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
Turnover				
2005	7 753	6 614	5 248	19 615
2006	7 791	7 069	5 611	20 471
Change	0.5%	6.9%	6.9%	4.4%
Impact of:				
Exchange rates	0.1%	3.8%	0.0%	1.4%
Acquisitions	0.0%	0.1%	0.0%	0.0%
Disposals	(1.0)%	(0.6)%	(1.0)%	(0.9)%
Underlying sales growth	1.4%	3.5%	8.0%	3.9%
-----	-----	-----	-----	-----
Price	(0.1)%	1.4%	1.6%	0.9%
Volume	1.5%	2.1%	6.3%	3.0%
-----	-----	-----	-----	-----
Operating profit				
2005	1 305	775	701	2 781
2006	1 172	1 096	706	2 974
Change current rates	(10.2)%	41.4%	0.6%	6.9%
Change constant rates	(10.2)%	35.8%	0.5%	5.5%
Operating margin				
2005	16.8%	11.7%	13.4%	14.2%
2006	15.0%	15.5%	12.6%	14.5%
Includes restructuring, business disposals and impairments				
2005	0.0%	(4.0)%	0.1%	(1.3)%
2006	(0.6)%	(0.2)%	0.1%	(0.3)%

Operating profit of discontinued operations - Third Quarter

GBP million	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
2005	29	-	-	29
2006	30	-	-	30

Operating profit of discontinued operations - Nine Months

GBP million	Europe	Americas	Asia Africa	Total
	-----	-----	-----	-----
2005	131	14	-	145
2006	125	-	-	125

Edgar Filing: UNILEVER PLC - Form 6-K

PRODUCT AREA ANALYSIS  
(unaudited)

Continuing operations - Third Quarter

GBP million	Savoury, dressings and spreads	Ice cream and beverages	Foods	Personal care	Home care and other	Home and Personal Care	Total
Turnover							
2005	2 270	1 422	3 692	1 887	1 209	3 096	6 788
2006	2 256	1 474	3 730	1 950	1 195	3 145	6 875
Change	(0.6)%	3.6%	1.0%	3.4%	(1.2)%	1.6%	1.3%
Impact of:							
Exchange rates	(2.4)%	(2.6)%	(2.5)%	(2.5)%	(3.3)%	(2.8)%	(2.7)%
Acquisitions	0.0%	0.1%	0.0%	0.3%	0.0%	0.2%	0.1%
Disposals	(1.2)%	(0.2)%	(0.8)%	(1.0)%	(0.5)%	(0.8)%	(0.8)%
Underlying sales growth	3.1%	6.5%	4.4%	6.8%	2.7%	5.2%	4.8%
Operating profit							
2005	342	269	611	337	111	448	1 059
2006	310	267	577	335	108	443	1 020
Change current rates	(9.4)%	(0.8)%	(5.6)%	(0.6)%	(3.4)%	(1.3)%	(3.8)%
Change constant rates	(6.9)%	0.1%	(3.8)%	1.7%	(0.7)%	1.1%	(1.8)%
Operating margin							
2005	15.1%	18.9%	16.6%	17.9%	9.2%	14.5%	15.6%
2006	13.7%	18.1%	15.5%	17.2%	9.0%	14.1%	14.8%

Continuing operations - Nine Months

GBP million	Savoury, dressings and spreads	Ice cream and beverages	Foods	Personal care	Home care and other	Home and Personal Care	Total
Turnover							
2005	6 728	4 020	10 748	5 296	3 571	8 867	19 615
2006	6 884	4 216	11 100	5 704	3 667	9 371	20 471
Change	2.3%	4.9%	3.3%	7.7%	2.7%	5.7%	4.4%
Impact of:							
Exchange rates	1.0%	1.1%	1.1%	1.8%	1.3%	1.6%	1.4%
Acquisitions	0.0%	0.0%	0.0%	0.1%	0.0%	0.1%	0.0%
Disposals	(1.4)%	(0.3)%	(1.0)%	(0.8)%	(0.5)%	(0.7)%	(0.9)%
Underlying sales growth	2.7%	4.1%	3.2%	6.5%	1.9%	4.7%	3.9%
Operating profit							

Edgar Filing: UNILEVER PLC - Form 6-K

2005	1 088	403	1 491	922	368	1 290	2 781
2006	1 023	641	1 664	987	323	1 310	2 974
Change current rates	(6.0)%	59.0%	11.6%	7.1%	(12.3)%	1.6%	6.9%
Change constant rates	(6.6)%	58.8%	11.0%	4.4%	(14.3)%	(0.9)%	5.5%
Operating margin							
2005	16.2%	10.0%	13.9%	17.4%	10.3%	14.6%	14.2%
2006	14.9%	15.2%	15.0%	17.3%	8.8%	14.0%	14.5%

EARNINGS PER SHARE FOR TOTAL OPERATIONS IN STERLING FOR THE NINE MONTHS

	2006	2005
	-----	-----
Combined EPS	Thousands of units	
Average number of combined share units	2 882 122	2 920 224
	GBP million	
Net profit attributable to shareholders' equity	1 857	2 110
Combined EPS (Pounds)	0.64	0.72
	Thousands of units	
Combined EPS - Diluted	-----	
Adjusted average number of combined share units	2 968 519	3 015 309
	GBP million	
Adjusted net profit attributable to shareholders' equity	1 857	2 112
Combined EPS - diluted (Pounds)	0.63	0.70
	-----	-----