

ISRAMCO INC  
Form 10-Q  
November 09, 2015

---

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

\_\_\_\_\_  
FORM 10-Q  
\_\_\_\_\_

Check  
One

- Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2015

or

- Transition report under Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 0-12500

ISRAMCO, INC  
(Exact Name of registrant as Specified in its Charter)

Delaware  
(State or other Jurisdiction of Incorporation or  
Organization)

13-3145265  
I.R.S. Employer Number

2425 West Loop South, Suite 810, HOUSTON, TX 77027  
(Address of Principal Executive Offices)

713-621-5946  
(Registrant's Telephone Number, Including Area Code)

Indicate by check whether the registrant: (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company)  
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

As of November 6, 2015, Isramco, Inc, had 2,717,691 outstanding shares of common stock, par value \$0.01 per share.

---

Table of Contents

## TABLE OF CONTENTS

	Page
PART I. FINANCIAL INFORMATION	
Item 1.	4
	4
	5
	6
	7
	8
Item 2.	17
Item 3.	28
Item 4.	28
PART II. OTHER INFORMATION	
Item 1.	29
Item 1A.	29
Item 2.	29
Item 3.	29
Item 4.	29
Item 5.	29
Item 6.	30
	31

---

Table of Contents

Forward Looking Statements

CERTAIN STATEMENTS MADE IN THIS QUARTERLY REPORT ON FORM 10-Q ARE “FORWARD-LOOKING STATEMENTS” WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. FORWARD-LOOKING STATEMENTS CAN BE IDENTIFIED BY TERMINOLOGY SUCH AS “MAY”, “WILL”, “SHOULD”, “EXPECTS”, “INTENDS”, “ANTICIPATES”, “BELIEVES”, “ESTIMATES”, “PREDICTS”, OR “CONTINUE” OR THE NEGATIVE OF THESE TERMS OR OTHER COMPARABLE TERMINOLOGY AND INCLUDE, WITHOUT LIMITATION, STATEMENTS BELOW REGARDING EXPLORATION AND DRILLING PLANS, FUTURE GENERAL AND ADMINISTRATIVE EXPENSES, FUTURE GROWTH, FUTURE EXPLORATION, FUTURE GEOPHYSICAL AND GEOLOGICAL DATA, GENERATION OF ADDITIONAL PROPERTIES, RESERVES, NEW PROSPECTS AND DRILLING LOCATIONS, FUTURE CAPITAL EXPENDITURES, SUFFICIENCY OF WORKING CAPITAL, ABILITY TO RAISE ADDITIONAL CAPITAL, PROJECTED CASH FLOWS FROM OPERATIONS, OUTCOME OF ANY LEGAL PROCEEDINGS, DRILLING PLANS, THE NUMBER, TIMING OR RESULTS OF ANY WELLS, INTERPRETATION AND RESULTS OF SEISMIC SURVEYS OR SEISMIC DATA, FUTURE PRODUCTION OR RESERVES, LEASE OPTIONS OR RIGHTS, PARTICIPATION OF OPERATING PARTNERS, CONTINUED RECEIPT OF ROYALTIES, AND ANY OTHER STATEMENTS REGARDING FUTURE OPERATIONS, FINANCIAL RESULTS, OPPORTUNITIES, GROWTH, BUSINESS PLANS AND STRATEGY. BECAUSE FORWARD-LOOKING STATEMENTS INVOLVE RISKS AND UNCERTAINTIES, THERE ARE IMPORTANT FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE EXPRESSED OR IMPLIED BY THESE FORWARD-LOOKING STATEMENTS. ALTHOUGH THE COMPANY BELIEVES THAT EXPECTATIONS REFLECTED IN THE FORWARD-LOOKING STATEMENTS ARE REASONABLE, IT CANNOT GUARANTEE FUTURE RESULTS, PERFORMANCE OR ACHIEVEMENTS. MOREOVER, NEITHER THE COMPANY NOR ANY OTHER PERSON ASSUMES RESPONSIBILITY FOR THE ACCURACY AND COMPLETENESS OF THESE FORWARD-LOOKING STATEMENTS. THE COMPANY IS UNDER NO DUTY TO UPDATE ANY FORWARD-LOOKING STATEMENTS AFTER THE DATE OF THIS REPORT TO CONFORM SUCH STATEMENTS TO ACTUAL RESULTS.

---

Table of Contents

## PART I - Financial Information

## ITEM 1. Financial Statements

ISRAMCO INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(In thousands, except share and per share amounts)  
(Unaudited)

	As of September 30, 2015	As of December 31, 2014
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 25,443	\$ 2,027
Accounts receivable, net of allowances for doubtful accounts of \$848 and \$941	11,925	17,266
Restricted and designated cash	161	61
Inventories	1,045	829
Deferred tax assets	709	2,701
Prepaid expenses and other	2,999	2,517
<b>Total Current Assets</b>	<b>42,282</b>	<b>25,401</b>
Property and Equipment, at cost – successful efforts method:		
Oil and gas properties	243,724	245,022
Advanced payment for equipment	440	489
Production services equipment and other	56,527	53,935
<b>Total Property and Equipment</b>	<b>300,691</b>	<b>299,446</b>
Accumulated depreciation, depletion and amortization and impairment	(213,614)	(183,513)
<b>Net Property and Equipment</b>	<b>87,077</b>	<b>115,933</b>
Deferred tax assets and other	27,627	17,530
Deferred financing costs	448	-
Restricted cash – long term	6,525	-
<b>Total assets</b>	<b>\$ 163,959</b>	<b>\$ 158,864</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 14,345	\$ 20,293
Bank overdraft	350	22
Short term debt and current maturities of long-term debt	9,538	1,284
Payables and accrued interest due to related party	60	26,471
Accrued Interest	921	-
Derivative liability	1,287	-
<b>Total current liabilities</b>	<b>26,501</b>	<b>48,070</b>
Due to related party and accrued interest	-	72,628
Long term debt	106,449	-
Other Long-term Liabilities:		
Asset retirement obligations	19,674	20,046

Edgar Filing: ISRAMCO INC - Form 10-Q

Derivative liability	1,087	-
Total liabilities	153,711	140,744
Commitments and contingencies		
Shareholders' equity:		
Common stock \$0.01 par value; authorized 7,500,000 shares; issued 2,746,958 shares; outstanding 2,717,691 shares	27	27
Additional paid-in capital	23,853	23,853
Accumulated deficit	(12,974)	(6,095)
Treasury stock, 29,267 shares at cost	(164)	(164)
Total Isramco, Inc. shareholders' equity	10,742	17,621
Non controlling interest	(494)	499
Total equity	10,248	18,120
Total liabilities and shareholders' equity	\$ 163,959	\$ 158,864

See notes to the unaudited condensed consolidated financial statements.

Table of Contents

ISRAMCO INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(In thousands, except share and per share amounts)  
(Unaudited)

	Three Months Ended September 30		Nine months Ended September 30	
	2015	2014	2015	2014
<b>Revenues</b>				
Oil and gas sales	\$ 11,230	\$ 18,602	\$ 32,754	\$ 48,477
Production services	5,615	8,886	17,415	22,782
Office services	155	141	474	464
Gain on divestiture	6,554	-	8,378	-
Other	274	56	656	563
<b>Total revenues</b>	<b>23,828</b>	<b>27,685</b>	<b>59,677</b>	<b>72,286</b>
<b>Operating expenses</b>				
Lease operating expense, transportation and taxes	3,775	5,138	11,674	15,156
Depreciation, depletion and amortization	2,643	3,041	7,449	8,299
Impairment of oil and gas assets	22,781	-	24,619	-
Accretion expense	216	225	637	647
Production services	5,778	6,872	16,500	17,704
Loss from plug and abandonment	33	23	36	22
General and administrative	1,482	1,086	3,727	3,341
<b>Total operating expenses</b>	<b>36,708</b>	<b>16,385</b>	<b>64,642</b>	<b>45,169</b>
<b>Operating income (loss)</b>	<b>(12,880)</b>	<b>11,300</b>	<b>(4,965)</b>	<b>27,117</b>
<b>Other expenses</b>				
Interest expense, net	1,160	2	1,248	3
Interest expense – related party, net	-	1,718	2,878	5,072
Loss from derivative contracts, net	1,734	-	2,406	-
Capital (gain) loss	53	(104)	80	(93)
<b>Total other expenses</b>	<b>2,947</b>	<b>1,616</b>	<b>6,612</b>	<b>4,982</b>
<b>Income (loss) before income taxes</b>	<b>(15,827)</b>	<b>9,684</b>	<b>(11,577)</b>	<b>22,135</b>
<b>Income tax (expense) benefit</b>	<b>5,379</b>	<b>(3,364)</b>	<b>3,705</b>	<b>(7,691)</b>
<b>Net income (loss)</b>	<b>\$ (10,448)</b>	<b>\$ 6,320</b>	<b>\$ (7,872)</b>	<b>\$ 14,444</b>
<b>Net income (loss) attributable to non-controlling interests</b>	<b>(459)</b>	<b>77</b>	<b>(993)</b>	<b>163</b>
<b>Net income attributable to Isramco</b>	<b>\$ (9,989)</b>	<b>\$ 6,243</b>	<b>\$ (6,879)</b>	<b>\$ 14,281</b>
<b>Earnings (loss) per share – basic:</b>	<b>\$ (3.68)</b>	<b>\$ 2.30</b>	<b>\$ (2.53)</b>	<b>\$ 5.25</b>
<b>Earnings (loss) per share – diluted:</b>	<b>\$ (3.68)</b>	<b>\$ 2.30</b>	<b>\$ (2.53)</b>	<b>\$ 5.25</b>
<b>Weighted average number of shares outstanding basic:</b>	<b>2,717,691</b>	<b>2,717,691</b>	<b>2,717,691</b>	<b>2,717,691</b>

Weighted average number of shares outstanding diluted:	2,717,691	2,717,691	2,717,691	2,717,691
---	-----------	-----------	-----------	-----------

See notes to the unaudited condensed consolidated financial statements.



Table of Contents

ISRAMCO INC.  
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(In thousands)  
(Unaudited)

	Three Months Ended September 30		Nine months Ended September 30	
	2015	2014	2015	2014
Net income (loss)	\$ (10,448)	\$ 6,320	\$ (7,872)	\$ 14,444
Other comprehensive income				
Comprehensive income (loss)	(10,448)	6,320	(7,872)	14,444
Comprehensive income (loss) attributable to non-controlling interests	(459)	77	(993)	163
Comprehensive Income (loss) attributable to Isramco	\$ (9,989)	\$ 6,243	\$ (6,879)	\$ 14,281

See notes to the unaudited condensed consolidated financial statements.

Table of Contents

ISRAMCO INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In thousands)  
(Unaudited)

	Nine months Ended September 30,	
	2015	2014
<b>Cash Flows From Operating Activities:</b>		
Net income (loss)	\$ (7,872)	\$ 14,444
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation, depletion, amortization and impairment	32,068	8,299
Bad debt expense	199	103
Accretion expense	637	647
Gain on divestiture	(8,378)	-
Changes in deferred taxes	(8,755)	2,555
Amortization of debt costs	228	-
Unrealized loss on interest rate swap	2,374	-
Capital (gain) loss	80	(93)
Changes in components of working capital and other assets and liabilities		
Accounts receivable	5,142	(4,864)
Prepaid expenses, other receivables and other current assets	1,472	945
Due to related party	(4,790)	1,455
Inventories	(216)	(469)
Accounts payable and accrued expenses	(3,114)	(645)
Net cash provided by operating activities	9,075	22,377
<b>Cash flows from investing activities:</b>		
Addition to property and equipment, net	(4,691)	(19,005)
Proceeds from sale of oil and gas properties and equipment	7,506	165
Restricted cash and deposit, net	(6,625)	1,500
Net cash used in investing activities	(3,810)	(17,340)
<b>Cash flows from financing activities:</b>		
Repayments on loans – related parties, net	(94,250)	(108)
Proceeds from long term debt	115,030	-
Repayments of long term debt	(1,200)	-
Borrowings (repayments) of bank overdraft, net	328	(752)
Payments of deferred financing costs	(478)	-
Repayments of short - term debt, net	(1,279)	(1,100)
Net cash provided by (used in) financing activities	18,151	(1,960)
Net increase in cash and cash equivalents	23,416	3,077
Cash and cash equivalents at beginning of period	2,027	4,149
Cash and cash equivalents at end of period	\$ 25,443	\$ 7,226

See notes to the unaudited condensed consolidated financial statements.



Table of Contents

Isramco Inc.  
Notes to Condensed Consolidated Financial Statements  
(Unaudited)

Note 1 - Financial Statement Presentation

Isramco, Inc. and its subsidiaries and affiliated companies (together referred to as “We”, “Our”, “Isramco” or the “Company”) is predominately an independent oil and natural gas company engaged in the exploration, development and production of oil and natural gas properties located onshore in the United States and ownership of various royalty interests in oil and gas concessions located offshore Israel. The Company also operates a production services company that provides well maintenance and workover services, well completion, and recompletion services.

The accompanying unaudited financial statements and notes of Isramco have been prepared pursuant to the rules and regulations of the United States Securities and Exchange Commission (the “Commission”). Pursuant to such rules and regulations, certain disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The accompanying financial statements and notes should be read in conjunction with the accompanying financial statements and notes included in Isramco’s Annual Report on Form 10-K for the year ended December 31, 2014.

Certain reclassifications have been made to the prior periods to conform to the current period presentation.

The accompanying unaudited interim financial statements furnished in this report reflect all adjustments that are, in the opinion of management, necessary to fairly present Isramco’s results of operations and cash flows for the three and nine month periods ended September 30, 2015 and 2014 and Isramco’s financial position as of September 30, 2015.

Use of Estimates

In preparing financial statements in accordance with accounting principles generally accepted in the United States, management makes informed judgments and estimates that affect the reported amounts of assets, liabilities, revenues, and expenses. Management evaluates its estimates and related assumptions regularly, including those related to the value of properties and equipment; proved reserves; intangible assets; asset retirement obligations; litigation reserves; environmental liabilities; liabilities, and costs; income taxes; and fair values. Changes in facts and circumstances or additional information may result in revised estimates, and actual results may differ from these estimates.

Consolidated interim period results are not necessarily indicative of results of operations or cash flows for the full year and accordingly, certain information normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States has been condensed or omitted. The Company has evaluated events or transactions through the date of issuance of these condensed consolidated financial statements.

Concentrations of Credit Risk

Financial instruments, which potentially expose Isramco to concentrations of credit risk, consist primarily of interest rate swaps, cash equivalents, trade and joint interest accounts receivable. Isramco's customer base includes several of the major United States oil and gas operating and production companies as well as major power companies in Israel. Although Isramco is directly affected by the well-being of the oil and gas production industry, management does not believe a significant credit risk existed as of September 30, 2015. Isramco continues to monitor and review credit exposure of its marketing counter-parties.

During the nine month period ended September 30, 2015 Isramco entered into certain swap and cap agreements with Deutsche Bank AG London Branch to hedge the risk of interest rate volatility loan balances. See Note 3 for details.

Our production services segment customers include major oil and natural gas production companies and independent oil and natural gas production companies. We perform ongoing credit evaluations of our customers and usually do not require material collateral. We maintain reserves for potential credit losses when necessary. Our results of operations and financial position should be considered in light of the fluctuations in demand experienced by oilfield service companies as changes in oil and gas producers' expenditures and budgets occur. These fluctuations can impact our results of operations and financial position as supply and demand factors directly affect utilization and hours which are the primary determinants of our net cash provided by operating activities.

Isramco maintains deposits in banks, which may exceed the amount of federal deposit insurance available. Management periodically assesses the financial condition of the institutions and believes that any possible deposit loss is minimal.

#### New Accounting Adoption

In April, 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2015-03, "Interest – Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs." This standard requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. This new standard is effective for annual and interim reporting periods beginning after December 15, 2015. Early adoption is permitted and companies must apply the requirements retrospectively. The Company has elected early adoption. In accordance with the guidance, debt costs of \$2,011,000 are included with the discount of \$2,959,000 and presented net of \$198,000 in amortization as a total reduction of \$4,772,000 to long-term debt as reflected in the Company's Condensed Consolidated Balance Sheets as of September 30, 2015.

## Table of Contents

### Risk Management Activities

The Company follows Accounting Standards Codification (ASC) 815, Derivatives and Hedging. From time to time, the Company may hedge a portion of its forecasted oil and natural gas production or may hedge interest rates on variable interest rate loans. Derivative contracts entered into by the Company have consisted of transactions in which the Company hedges the variability of cash flow related to a forecasted transaction. The Company has elected not to designate any of its positions for hedge accounting. Accordingly, the Company records the net change in the mark-to-market valuation of these positions, as well as payments and receipts on settled contracts, in “Net loss (gain) on derivative contracts” in the consolidated statements of operations. Currently, the Company has no derivative contracts in place to hedge against fluctuations in oil and natural gas prices.

### Fair Value

Fair value accounting applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements. Fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, these accounting requirements establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity’s own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access.

Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs might include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs for the asset or liability, and are typically based on an entity’s own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. We utilize the fair value hierarchy in our accounting for interest rate swaps (Level 2).

### Consolidation

The condensed consolidated financial statements include the accounts of Isramco and its subsidiaries. Inter-company balances and transactions have been eliminated in consolidation.

### Impairment

We review our property and equipment in accordance with Accounting Standards Codification (ASC) 360, Property, Plant, and Equipment (ASC 360). ASC 360 requires us to evaluate property and equipment as an event occurs or circumstances change that would more likely than not reduce the fair value of the property and equipment below the carrying amount. If the carrying amount of property and equipment is not recoverable from its undiscounted cash

flows, then we would recognize an impairment loss for the difference between the carrying amount and the current fair value. Further, we evaluate the remaining useful lives of property and equipment at each reporting period to determine whether events and circumstances warrant a revision to the remaining depreciation periods. As a result of significant reduction in oil and gas prices, the company evaluated the oil and gas properties as of September 30, 2015 and recorded an impairment of \$24,619,000.

#### Asset Retirement Obligation

ASC 410, Asset Retirement and Environmental Obligations (ASC 410) requires that the fair value of an asset retirement cost, and corresponding liability, should be recorded as part of the cost of the related long-lived asset and subsequently allocated to expense using a systematic and rational method. The Company records asset retirement obligations to reflect the Company's legal obligations related to future plugging and abandonment of its oil and natural gas wells and gas gathering systems. The Company estimates the expected cash flow associated with the obligation and discounts the amounts using a credit-adjusted, risk-free interest rate. At least annually, the Company reassesses the obligation to determine whether a change in the estimated obligation is necessary. The Company evaluates whether there are indicators that suggest the estimated cash flows underlying the obligation have materially changed. Should those indicators suggest the estimated obligation may have materially changed on an interim basis (quarterly), the Company will accordingly update its assessment.

Table of Contents

Note 2 - Supplemental Cash Flow Information

The Israeli taxing authority withheld taxes of \$5,050,000 and \$5,102,000 during the nine months ended September 30, 2015 and 2014, respectively.

Cash payments for interest were \$7,530,000 and \$3,547,000 for the periods ended September 30, 2015 and 2014, respectively.

The condensed consolidated statement of cash flows for the period ended September 30, 2015 excludes the following non-cash transactions:

Retirement of asset retirement obligations in the amount of \$1,035,000 included in the gain on sale of oil and gas properties.

Oil and gas property of \$1,347,000 removed from accounts payable due to title dispute.

Insurance premiums financed through issuance of short term debt of \$1,954,000.

Equipment of \$84,000 included in accounts payable.

Increase in property and equipment of \$27,000 due to additional asset retirement obligation.

Increase in debt discount of \$235,000 deducted from loan proceeds.

The condensed consolidated statement of cash flows for the period ended September 30, 2014 excludes the following non-cash transactions:

Property and equipment of \$1,713,000 included in accounts payable.

Increase in property and equipment of \$378,000 due to additional asset retirement obligation.

Insurance premiums financed through issuance of short term debt of \$2,263,000.

Proceeds from short swing profits from parent company of \$585,000. This resulted in a reduction of \$709,000 due to related party accrued interest, and an increase of \$124,000 to accounts payable.

Related-party accrued interest payment of \$753,000 was withholding tax included in accounts payable.

Note 3 – Financial Instruments

On June 16, 2015, Tamar Royalties LLC, a wholly owned subsidiary of the Company, engaged in an interest rate swap agreement (“IRS Agreement”) with the Deutsche Bank AG London Branch (“DBAG”). An interest rate swap is an agreement between two parties (known as counterparties) where one stream of future interest payments is exchanged for another based on a specified notional principal amount. Interest rate swaps often exchange fixed interest payments for floating interest payments that are linked to interest rates.

As previously disclosed on the Company’s Form 8-K filed May 22, 2015, Tamar Royalties LLC entered into a \$120,000,000 credit facility with Deutsche Bank, which facility is discussed further in Note 4. Under the terms of this facility, Tamar Royalties LLC, is required to hedge at least seventy-five percent (75%) of the outstanding balance under this Facility against fluctuations in LIBOR, with at least thirty seven and one-half percent (37.5%) of the outstanding balance being hedged through swaps. The notional value of these hedges corresponds to the amortization schedule covering the facility and previously disclosed in the aforementioned Form 8-K. Accordingly, on June 16, 2015, Tamar Royalties LLC and DBAG entered into the IRS agreement whereby the company hedged \$119,250,000 of the \$120,000,000 initial borrowing as follows:

(a) Tamar Royalties LLC hedged 37.5% of the perpetual outstanding balance under the facility, being an initial notional amount of \$45,000,000, with a fixed rate swap whereby the Company will pay DBAG a fixed interest rate of 4.63%, and DBAG will pay the Company a monthly floating interest rate of USD-LIBOR-BBA plus a spread of



2.75%.

(b) Tamar Royalties hedged the remaining 62.5% of the perpetual outstanding balance less \$750,000, being an initial notional amount of \$74,250,000, against fluctuations in LIBOR by capping the fluctuations in LIBOR at 1.50%. Pursuant to the IRS agreement, the Company will pay DBAG a fixed interest rate of 0.91%, and the Bank will pay the Company the greater of (i) USD-LIBOR-BBA minus a cap strike of 1.5% and (ii) zero.

Financial Instruments as of September 30, 2015 and December 31, 2014 consisted of the following (in thousands):

Financial Instrument	Fair Value Input Level	September 30, 2015		December 31, 2014	
		Carrying Value	Fair Value	Carrying Value	Fair Value
<b>ST Liabilities:</b>					
Interest rate swaps	Level 2	\$ (1,287)	\$ (1,287)	\$ -	\$ -
<b>LT Liabilities:</b>					
Interest rate swaps	Level 2	(1,087)	(1,087)	-	-
		\$ (2,374)	\$ (2,374)	\$ -	\$ -

Table of Contents

## Level 2 Financial Instruments

Our interest rate swaps are measured at fair value using Level 2 inputs. The fair of our interest rate swaps is based on the net present value of expected future cash flows related to both variable and fixed-rate legs of the swap agreement. This measurement is computed using the forward London Interbank Offered Rate (“LIBOR”) yield curve, a market-based observable input.

## Note 4 - Debt and Interest Expense

Long-term debt as of September 30, 2015 and December 31, 2014 consisted of the following (in thousands):

	As of September 30, 2015	As of December 31, 2014
Bank loan		
Principal amount	\$ 118,800	\$ -
Less: unamortized discount and debt costs	(4,772)	-
Total long-term debt	114,028	-
Less: current maturities and current discount amortization	(7,579)	-
Long-term debt, net of current maturities	\$ 106,449	\$ -

Long-Term Related Party Debt as of September 30, 2015 and December 31, 2014 consisted of the following (in thousands):

	As of September 30, 2015	As of December 31, 2014
Libor + 6% Related party Debt	\$ -	\$ 12,000
Libor + 5.5% Related party Debt	-	3,500
Libor + 5.5% Related party Debt	-	10,000
Libor + 6% Related party Debt	-	11,391
Libor + 6% Related party Debt	-	6,000
Libor + 6% Related party Debt	-	43,701
Libor + 5.5% Related party Debt	-	6,456
Libor + 6% Related party Debt	-	1,500
Accrued interest	-	4,302
	-	98,850
Less: Current Portion of Long-Term Related Party Debt and Accrued Interest	-	(26,222)
Total	\$ -	\$ 72,628

## Bank Loan and Credit Facility

## The Deutsche Bank Facility

On May 18, 2015, Tamar Royalties LLC (“Tamar Royalties”), a newly formed, wholly-owned, special purpose subsidiary of the Company, entered into a term loan credit agreement (the “DB Facility”) with Deutsche Bank Trust

Company Americas (“Deutsche Bank”), as facility agent for the lenders and as collateral agent for the secured parties, and with the lenders party thereto. The DB Facility provides for borrowings in the amount of \$120,000,000 on a committed basis and is secured by, among other things, an overriding royalty interest in the Tamar Field, a natural gas field in the Mediterranean Sea, equal to 1.5375%, but is subject to increase to 2.7375% upon the Tamar project payout (the “Royalty Interest”). In connection with the DB Facility, and pursuant to a royalties sale and contribution agreement, the Company contributed the Royalty Interest to Tamar Royalties in exchange for all of the ownership units of Tamar Royalties. Pursuant to the terms of its governing documents, Tamar Royalties will be managed by N.M.A. Energy Resources Ltd, a related party of the Company, and an independent manager, Donald J. Puglisi.

Pursuant to the terms of the DB Facility, Tamar Royalties borrowed \$120,000,000 in its initial borrowing under this facility. The initial borrowing under the DB Facility bears annual interest based on the LIBOR for a three-month interest period plus a spread of 2.75%. The \$120,000,000 initial borrowing under the DB Facility will be repaid over eight (8) years commencing July 1, 2015, in accordance with an amortization profile based on projected cash flows from the Royalty Interest. Tamar Royalties’ obligations under the Facility are secured by a first ranking pledge of the shares of Tamar Royalties, first ranking pledge of all rights under the agreements creating the Royalty Interest, and a first priority security interest over the accounts created under the DB Facility.

## Table of Contents

So long as any amounts remain outstanding to the Lenders under the DB Facility, Tamar Royalties must, from and after the end of the Availability Period (as defined in the DB Facility), have a Historical Debt Service Coverage Ratio (as defined in the DB Facility) of not less than 1.00:1.00, a Loan Life Coverage Ratio (as defined in the DB Facility) of at least 1.1:1.00, and maintain a Required Reserve Amount (as defined in the DB Facility). The initial Required Reserve Amount was \$4,680,000. As of September 30, 2015 the Amount is \$6,525,000 and recorded as “Restricted cash- long-term” on the Condensed Consolidated Balance Sheets. In addition, Tamar Royalties is required under the DB facility to hedge against fluctuations in LIBOR as reflected in Note 3.

On July 1, 2015 the Company made payment in the amount of \$1,288,000 consisting of \$1,200,000 and \$88,000 in principal and interest respectively.

The Company incurred debt costs in obtaining the facility in the amount of \$2,011,000 and \$2,959,000 in fees were retained by the lenders. These costs totaling \$4,970,000 are recorded as a reduction of the principal loan balance and are being amortized over the life of the loan using the effective interest method. Amortization of these costs for the period ended September 30, 2015 totaled \$198,000.

As of September 30, 2015, Tamar Royalties was in compliance with the financial covenants required under the DB Facility.

### The Société Générale Facility

On June 30, 2015, Isramco Onshore LLC (“Isramco Onshore”), a newly formed, wholly-owned, subsidiary of Isramco, Inc. (the “Company”), entered into a secured Credit Agreement (the “SG Facility”) with The Société Générale, as Administrative Agent and Issuing Lender, SG Americas Securities LLC, as Sole Bookrunner, Lead Arranger and Documentation Agent, and the lenders party thereto from time to time, as Lenders. The SG Facility provides for a commitment by The Société Générale of \$150,000,000, subject to an initial borrowing base of \$40,000,000. The term of the SG Facility is four (4) years and the SG Facility is secured by certain onshore United States oil and gas properties. Pricing under the SG Facility is as follows: (i) for EuroDollar Rate (as defined in the SG Facility) loans range from the EuroDollar rate plus 1.75% to the EuroDollar rate plus 2.75% depending on borrowing base utilization; and (ii) for Reference Rate (as defined in the SG Facility) loans ranges from the Reference Rate plus 0.75% to the Reference Rate Spread plus 1.75% based on borrowing base utilization.

The SG Facility provides that Isramco Onshore hedge at least seventy-five percent (75%) of its crude oil production before borrowing under the SG Facility. As of September 30, 2015 and as of the date of issuance Isramco Onshore has not entered into such hedge agreements nor has it made a draw under the SG Facility. The Company has incurred \$478,000 of financing costs in relation to this credit facility which have been capitalized as a long-term asset and is being amortized over the term on the agreement on a straight-line basis. Amortization of these costs for the period ended September 30, 2015 totaled \$30,000.

Isramco Onshore has various financial and operating covenants required by the SG Facility, including, among other things, the requirement that, during the term of the SG Facility, Isramco Onshore must have a Minimum Current Ratio (as defined in the SG Facility) of not less than 1.00:1.00, a Maximum Leverage Ratio (as defined in the SG Facility) of not less than 4.00:1.00 and a Minimum Interest Coverage Ratio (as defined in the SG Facility) of at least 2.50:1.00. In addition, the SG Facility provides for customary events of default, including, but not limited to, payment defaults, breach of representations or covenants, bankruptcy events and change of control.

As of September 30, 2015, Isramco Onshore was in compliance with the financial covenants required under the SG Facility.

## Related Party Debt

On June 27, 2015 the Company used a portion of the proceeds secured from the DB Facility to repay the then-outstanding principal and interest balances of the related party debt. The final payment totaled \$101,022,000 which included loan principal payments totaling \$93,395,000 and interest payments totaling \$7,267,000. The remaining portion of the payment equal to \$360,000 repaid related party payables. As result all related party debt was repaid and the outstanding balance as of September 30, 2015 is zero, with \$60,000 remaining in related party payables.

On March 27, 2015 the Company made a payment against the \$12,000,000 I.O.C. Israel Oil Company, Ltd. Loan, a company which may be deemed to be controlled by Mr. Haim Tsuff, the Company's Chairman and Chief Executive Officer, in the amount of \$1,030,000, consisting of \$855,000 and \$175,000 in principal and interest payments, respectively.

Table of Contents

## Short-Term Debt

As of September 30, 2015 and December 31, 2014 outstanding debt from short-term insurance financing agreements totaled \$1,958,000 and \$1,284,000 respectively. During the nine months ended September 30, 2015, the Company made cash payments totaling \$1,279,000. The Company also increased its bank overdraft by \$328,000.

## Interest expense

The following table summarizes the amounts included in interest expense for the nine months ended September 30, 2015 and 2014 (in thousands):

	Nine months Ended September 30,	
	2015	2014
Current debt, long-term debt and other - banks corporation	\$ 1,020	\$ 3
Amortization of Debt Discount	30	-
Amortization of Debt Discount and Costs	198	-
Long-term debt – related parties	2,878	5,072
	\$ 4,126	\$ 5,075

## Note 5 - Tamar Field Proceeds

We own an overriding royalty interest of 1.5375% in the Tamar Field, which will increase to 2.7375% after payout (collectively the “Tamar Royalty”). An overriding royalty interest is an ownership interest in the oil and gas leasehold estate equating to a certain percentage of production or production revenues, calculated free of the costs of production and development of the underlying lease(s), but subject to its proportionate share of certain post production costs. An overriding royalty interest is a non-possessory interest in the oil and gas leasehold estate and, accordingly, we have no control over the operations, drilling, expenses, timing, production, sales, or any other aspect of development or production of the Tamar Field.

In 2009, two natural gas discoveries, known as "Tamar" and "Dalit", were made within the area covered by the Michal and Matan Licenses, respectively. In December 2009, the Israeli Petroleum Commissioner granted Noble Energy, Inc. (“Noble”) and its partners, Isramco Negev 2-LP, Delek Drilling, Avner Oil & Gas, and Dor Gas (the “Tamar Consortium”), two leases (the “Leases”). The Leases are scheduled to expire in December 2038 and cover the Tamar and Dalit gas fields (collectively the “Tamar Field”). The Tamar Field is approximately 95 kilometers off the coast of the Israel, in the Israel exclusive economic zone of the Eastern Mediterranean, with a water depth of approximately 1,700 meters. On March 31, 2013, the Tamar Field commenced its initial production of the natural gas.

Since Isramco’s interest in the Tamar Field is an overriding royalty interest, there are no amounts capitalized with respect to Tamar Field.

During the nine months ended September 30, 2015, Tamar Field net sales attributable to Isramco amounted to 3,383,813 Mcf of natural gas and 4,536 Bbl of condensate with prices of \$5.58 per Mcf and \$50.46 per Bbl of condensate. Total revenues net of marketing and transportations expenses were \$19,057,000. Israeli Tax Authorities withheld \$5,050,000 of this revenue which is recognized as an asset on the Company’s condensed consolidated balance sheets.

During nine months ended September 30, 2014, Tamar Field net sales attributable to Isramco amounted to 3,250,702 Mcf of natural gas and 4,030 Bbl of condensate with prices of \$5.83 per Mcf and \$97.59 per Bbl of condensate. Total revenues net of marketing and transportations expenses were \$19,254,000. Israeli Tax Authorities withheld \$5,102,000 of this revenue which is recognized as an asset, "Deferred tax assets and other," on the Company's condensed consolidated balance sheets.

#### Note 6 - Segment Information

Isramco's primary business segments are vertically integrated within the oil and gas industry. These segments are separately managed due to distinct operational differences, unique technology, distribution and marketing requirements. The Company's two reporting segments are oil and gas exploration and production and production services. The oil and gas exploration and production segment explores for and produces natural gas, crude oil, condensate, and natural gas liquids ("NGLs"). The production services segment is engaged in rig-based and workover services, well completion and recompletion services, plugging and abandonment of wells and other ancillary oilfield services.

## Table of Contents

### Oil and Gas Exploration and Production Segment

Our Oil and Gas segment is engaged in the exploration, development and production of oil and natural gas properties located onshore in the United States and ownership of various royalty interests in oil and gas concessions located offshore Israel. We own varying working interests in oil and gas wells in Louisiana, Texas, New Mexico, Oklahoma, Wyoming, Utah and Colorado and currently serve as operator of approximately 515 producing wells located mainly in Texas in New Mexico.

### Production Services Segment

The Company began production services operations in October 2011. Our production servicing rig and truck fleet provides a range of production services, including the completion of newly-drilled wells, maintenance and workover of existing wells, fluid transportation, related oilfield services and plugging and abandonment of wells at the end of their useful lives to a diverse group of oil and gas exploration and production companies.

**Completion Service.** Newly drilled wells require completion services to prepare the well for production. Production servicing rigs are frequently used to complete newly drilled wells to minimize the use of higher cost drilling rigs in the completion process. The completion process may involve selectively perforating the well casing in the productive zones to allow oil or gas to flow into the well bore, stimulating and testing these zones, and installing the production string and other downhole equipment. The completion process typically ranges from a few days to several weeks, depending on the nature and type of the completion, and generally requires additional auxiliary equipment in addition to a production services rigs. The demand for completion services is directly related to drilling activity levels, which are sensitive to fluctuations in oil and gas prices.

**Well-servicing/Maintenance Services.** We provide maintenance services on the mechanical apparatus used to pump or lift oil from producing wells. These services include, among other activities, repairing and replacing pumps, sucker rods and tubing. We provide the rigs, equipment and crews for these tasks, which are performed on both oil and natural gas wells, but which are more commonly required on oil wells. Maintenance services typically take less than 48 hours to complete. Rigs generally are provided to customers on a call-out basis.

**Workover Services.** Producing oil and natural gas wells occasionally require major repairs or modifications, called “workovers.” Workovers may be required to remedy failures, modify well depth and formation penetration to capture hydrocarbons from alternative formations, clean out and recomplete a well when production has declined, repair leaks or convert a depleted well to an injection well for secondary or enhanced recovery projects. Workovers normally are carried out with pumps and tanks for drilling fluids, blowout preventers, and other specialized equipment for servicing rigs. A workover may last anywhere from a few days to several weeks.

**Fluid Services.** We own and operate 40 fluid service trucks each equipped with an average fluid hauling capacity of up to 130 barrels. Each fluid service truck is equipped to pump fluids from or into wells, pits, tanks and other storage facilities. The majority of our fluid service trucks are also used to transport water to fill frac tanks on well locations, to transport produced salt water to disposal wells, and to transport drilling and completion fluids to and from well locations.

**Plugging Services.** Production servicing rigs are also used in the process of permanently closing oil and gas wells no longer capable of producing in economic quantities. Many well operators bid this work on a “turnkey” basis, requiring the service company to perform the entire job, including the sale or disposal of equipment salvaged from the well as part of the compensation received, and complying with state regulatory requirements. Plugging and abandonment work can provide favorable operating margins and is less sensitive to oil and gas pricing than drilling and workover activity since well operators must plug a well in accordance with state regulations when it is no longer productive.



We perform plugging and abandonment work throughout our core areas of operation in conjunction with equipment provided by us or by other service companies.

Table of Contents

We typically bill clients for our production servicing on an hourly basis for the period that the rig is actively working. As of September 30, 2015, our fleet of production servicing rigs totaled 34 rigs, which we operate through 4 locations in Texas and New Mexico.

thousands	Oil and Gas Exploration & Production	Production Services	Eliminations	Total
Three Months Ended September 30, 2015:				
Sales revenues				
United States	\$ 3,617	\$ 5,615	\$ -	\$ 9,232
Israel	7,613	-	-	7,613
Intersegment revenues	-	-	-	-
Office services and other	7,013	-	(30)	6,983
Total revenues and other	18,243	5,615	(30)	23,828
Operating costs and expenses				
Operating costs and expenses	29,621	7,117	(30)	36,708
Interest expenses, net	373	787	-	1,160
Loss from derivative contracts, net	1,734	-	-	1,734
Capital loss	44	9	-	53
Total expenses and other	31,772	7,913	(30)	39,655
Loss before income taxes	\$ (13,529)	\$ (2,298)	\$ -	\$ (15,827)
Net Loss	(8,794)	(1,654)	-	(10,448)
Net loss attributable to noncontrolling interests	-	(459)	-	(459)
Net loss attributable to Isramco	(8,794)	(1,195)	-	(9,989)
Total Assets	\$ 107,990	\$ 55,969	\$ -	\$ 163,959
Expenditures for Long-lived Assets	\$ 648	\$ 62	\$ -	\$ 710

thousands	Oil and Gas Exploration & Production	Production Services	Eliminations	Total
Three Months Ended September 30, 2014:				
Sales revenues				
United States	\$ 9,562	\$ 8,886	\$ -	\$ 18,448
Israel	9,040	-	-	9,040
Intersegment revenues	-	129	(129)	-
Office services and other	227	-	(30)	197
Total revenues and other	18,829	9,015	(159)	27,685
Operating costs and expenses				
Operating costs and expenses	8,568	7,976	(159)	16,385
Interest expenses, net	1,113	607	-	1,720
Capital (gain) loss	(152)	48	-	(104)
Total expenses and other	9,529	8,631	(159)	18,001
Income before income taxes	\$ 9,300	\$ 384	\$ -	\$ 9,684

Edgar Filing: ISRAMCO INC - Form 10-Q

Net Income	6,044	276	-	6,320
Net income attributable to noncontrolling interests	-	77	-	77
Net income attributable to Isramco	6,044	199	-	6,243
Total Assets	\$ 119,623	\$ 59,084	\$ -	\$ 178,707
Expenditures for Long-lived Assets	\$ 2,352	\$ 5,561	\$ -	\$ 7,913

15

---

Table of Contents

thousands	Oil and Gas Exploration & Production	Well Service	Eliminations	Total
Nine months Ended September 30, 2015:				
Sales revenues				
United States	\$ 13,697	\$ 17,415	\$ -	\$ 31,112
Non-U.S.	19,057	-	-	19,057
Intersegment revenues	-	-	-	-
Office services and other	9,598	-	(90)	9,508
Total revenues and other	42,352	17,415	(90)	59,677
Operating costs and expenses	44,746	19,986	(90)	64,642
Interest expenses, net	1,757	2,369	-	4,126
Loss from derivative contracts, net	2,406	-	-	2,406
Capital loss	54	26	-	80
Total expenses and other	48,963	22,381	(90)	71,254
Loss before income taxes	\$ (6,611)	\$ (4,966)	\$ -	\$ (11,577)
Net Loss	(4,297)	(3,575)	-	(7,872)
Net loss attributable to noncontrolling interests	-	(993)	-	(993)
Net loss attributable to Isramco	(4,297)	(2,582)	-	(6,879)
Total Assets	\$ 107,990	\$ 55,969	\$ -	\$ 163,959
Expenditures for Long-lived Assets	\$ 2,684	\$ 2,388	\$ -	\$ 5,072

thousands	Oil and Gas Exploration & Production	Production services	Eliminations	Total
Nine Months Ended September 30, 2014:				
Sales revenues				
United States	\$ 29,223	\$ 22,782	\$ -	\$ 52,005
Israel	19,254	-	-	19,254
Intersegment revenues	-	598	(598)	-
Office services and other	1,117	-	(90)	1,027
Total revenues and other	49,594	23,380	(688)	72,286
Operating costs and expenses	25,115	20,742	(688)	45,169
Interest expenses, net	3,299	1,776	-	5,075
Capital (gain) loss	(141)	48	-	(93)
Total expenses and other	28,273	22,566	(688)	50,151
Income before income taxes	\$ 21,321	\$ 814	\$ -	\$ 22,135
Net Income	13,858	586	-	14,444
Net income attributable to noncontrolling interests	-	163	-	163
Net income attributable to Isramco	13,858	423	-	14,281

Edgar Filing: ISRAMCO INC - Form 10-Q

Total Assets	\$	119,623	\$	59,084	\$	-	\$	178,707
Expenditures for Long-lived Assets	\$	4,963	\$	15,755	\$	-	\$	20,718

Table of Contents

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

THE FOLLOWING COMMENTARY SHOULD BE READ IN CONJUNCTION WITH THE CONSOLIDATED FINANCIAL STATEMENTS AND RELATED NOTES CONTAINED ELSEWHERE IN THIS REPORT ON FORM 10-Q. THE DISCUSSION CONTAINS FORWARD-LOOKING STATEMENTS THAT INVOLVE RISKS AND UNCERTAINTIES. THESE STATEMENTS RELATE TO FUTURE EVENTS OR OUR FUTURE FINANCIAL PERFORMANCE. IN SOME CASES, YOU CAN IDENTIFY THESE FORWARD-LOOKING STATEMENTS BY TERMINOLOGY SUCH AS "MAY," "WILL," "SHOULD," "EXPECT," "PLAN," "ANTICIPATE," "BELIEVE," "ESTIMATE," "PREDICT," "POTENTIAL," "INTEND," OR "CONTINUE," AND SIMILAR EXPRESSIONS. THESE STATEMENTS ARE ONLY PREDICTIONS. OUR ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE ANTICIPATED IN THESE FORWARD-LOOKING STATEMENTS AS A RESULT OF A VARIETY OF FACTORS, INCLUDING, BUT NOT LIMITED TO, THOSE SET FORTH UNDER "RISK FACTORS" AND ELSEWHERE IN THIS REPORT ON FORM 10-Q. ISRAMCO INC. DISCLAIMS ANY OBLIGATION TO UPDATE SUCH FORWARD LOOKING STATEMENTS.

Overview

Isramco is predominately an independent oil and natural gas company engaged in the exploration, development and production of oil and natural gas properties located onshore in the United States and ownership of various royalty interests in oil and gas concessions located offshore Israel. The Company also operates a production services company that provides well maintenance, workover services, well completion and recompletion services. Our properties are primarily located in Texas, New Mexico and Oklahoma. We also act as the operator of a certain number of these properties. Historically, we have grown through acquisitions, with a focus on properties within our core operating areas that we believe have significant development and exploration opportunities and where we can apply our technical experience and economies of scale to increase production and proved reserves, while lowering lease operating costs.

We own an overriding royalty interest of 1.5375% in the Tamar Field, which will increase to 2.7375% after payout (collectively the "Tamar Royalty"). An overriding royalty interest is an ownership interest in the oil and gas leasehold estate equating to a certain percentage of production or production revenues, calculated free of the costs of production and development of the underlying lease(s), but subject to its proportionate share of certain post production costs. An overriding royalty interest is a non-possessory interest in the oil and gas leasehold estate and, accordingly, we have no control over the operations, drilling, expenses, timing, production, sales, or any other aspect of development or production of the Tamar Field. For additional information, please see the disclosure related to the Tamar Royalty set forth in the ITEM 1. BUSINESS section included in our Annual Report on Form 10-K for the year ended December 31, 2014, which is incorporated by reference herein.

As noted above in Note 5 to the Company's condensed consolidated financial statements, in 2009 two natural gas discoveries known as "Tamar" and "Dalit" were made within the area covered by the Michal and Matan Licenses respectively and are known as the Tamar Field. In December 2009 the Israeli Petroleum Commissioner granted Noble Energy, Inc. ("Noble") and its partners, Isramco Negev 2-LP, Delek Drilling, Avner Oil & Gas, and Dor Gas (the "Tamar Consortium"), two leases (the "Leases"). The Leases are scheduled to expire in December 2038. The Tamar Field is approximately 95 kilometers off the coast of the Israel in the Israel exclusive economic zone of the Eastern Mediterranean with a water depth of approximately 1,700 meters. On March 31, 2013, the Tamar Field began its initial production of the natural gas.

During the nine months ended September 30, 2015, Tamar Field net sales attributable to Isramco amounted to 3,383,813 Mcf of natural gas and 4,536 Bbl of condensate with prices of \$5.58 per Mcf and \$50.46 per Bbl of condensate. Total revenues net of marketing and transportations expenses were \$19,057,000. Israeli Tax Authorities

withheld \$5,050,000 of this revenue which is recognized as an asset on the Company's condensed consolidated balance sheets.

Our financial results depend upon many factors, but are largely driven by the volume of our oil and natural gas production and the prices received for that production. Our production volumes will decline as reserves are depleted unless we expend capital in successful development and exploration activities or acquire additional properties with existing production. The amount we realize for our production depends predominantly upon commodity prices, which are affected by changes in market demand and supply, as impacted by overall economic activity, weather, pipeline capacity constraints, inventory storage levels, basis differentials and other factors, and secondarily upon our commodity price hedging activities. Accordingly, finding and developing oil and natural gas reserves at economical costs is critical to our long-term success. Our future drilling plans are subject to change based upon various factors, some of which are beyond our control, including drilling results, oil and natural gas prices, the availability and cost of capital, drilling and production costs, availability of drilling services and equipment, gathering system and pipeline transportation constraints and regulatory approvals. To the extent these factors lead to reductions in our drilling plans and associated capital budgets in future periods, our financial position, cash flows and operating results could be adversely impacted.

## Table of Contents

### Concentrations of Credit Risk

Our production services segment customers include major oil and natural gas production companies and independent oil and natural gas production companies. We perform ongoing credit evaluations of our customers and usually do not require material collateral. We maintain reserves for potential credit losses when necessary. Our results of operations and financial position should be considered in light of the fluctuations in demand experienced by oilfield service companies as changes in oil and gas producers' expenditures and budgets occur. These fluctuations can impact our results of operations and financial position as supply and demand factors directly affect utilization and hours which are the primary determinants of our net cash provided by operating activities.

During the nine months ended September 30, 2015 Isramco entered into certain swap and cap agreements with Deutsche Bank AG London Branch to hedge the risk of interest rate volatility loan balances. See Note 3 for details.

Isramco maintains deposits in banks, which may exceed the amount of federal deposit insurance available. Management periodically assesses the financial condition of the institutions and believes that any possible deposit loss is minimal.

### Liquidity and Capital Resources

Our primary source of cash during the nine months ended September 30, 2015, was net cash flow from financing activities. We continuously monitor our liquidity and evaluate our development plans in light of a variety of factors, including, but not limited to, our cash flows, capital resources and drilling success.

Our future capital resources and liquidity may depend, in part, on our success in developing the leasehold interests that we have acquired. Cash is required to fund capital expenditures necessary to offset inherent declines in production and proven reserves, which is typical in the capital-intensive oil and gas industry. Future success in growing reserves and production will be highly dependent on the capital resources available and our success in finding and acquiring additional reserves. Our production services subsidiary also requires capital resources to acquire and maintain equipment. We expect to fund our future capital requirements through internally generated cash flows, borrowings under loans and credit facility. Long-term cash flows are subject to a number of variables, including the level of production, prices, amount of work orders received, and our commodity price hedging activities, as well as various economic conditions that have historically affected the oil and natural gas industry.

On May 18, 2015, the Company entered into a term loan credit agreement with Deutsche Bank Trust Company Americas ("Deutsche Bank") in the amount of \$120,000,000 secured by the Company's interest in the Tamar field. Interest on the borrowing is variable. The Company entered into interest rate swap agreements in relation to this borrowing. The terms of the agreement and swaps are disclosed in Notes 3 and 4.

On June 30, 2015, the Company obtained a credit facility with The Société Générale. The facility provides for a commitment by Société Générale of \$150,000,000, subject to an initial borrowing base of \$40,000,000. The tenor of the SG Facility is four (4) years and it is secured by certain onshore United States oil and gas properties. Interest on borrowing is variable as disclosed in Note 4.

During the nine months ended September 30, 2015, our cash increased by \$23,416,000. Specifically, net cash from operating activities of \$9,075,000, financing activities of \$18,151,000 and sale of property of \$7,506,000, was offset by an investment of \$11,316,000 in restricted cash, in production services equipment, and oil and gas properties.

Debt (in thousands):



Edgar Filing: ISRAMCO INC - Form 10-Q

	As of September 30, 2015	As of December 31, 2014
Long – term debt net of discount and bank fees	\$ 106,449	\$ -
Long – term debt – related party	\$ -	\$ 94,548
Current maturities of long-term debt, short-term debt, current portion of discount and debt cost and bank overdraft	9,888	1,306
Total debt	\$ 116,337	\$ 95,854
Stockholders' equity	\$ 10,248	\$ 18,120
Debt to capital ratio	92%	84%

As of September 30, 2015, our total debt was \$116,337,000, compared to total debt of \$95,854,000 at December 31, 2014.

Table of Contents

## Contractual Obligations

Aggregate maturities of contractual obligations at September 30, 2015 are due in future years as follows (in thousands):

## Principal Payments on Long-term debt:

2015	1,800
2016	9,000
2017	9,600
2018	18,900
2019	21,900
2020	17,100
2021	14,700
2022	14,400
2023	11,400
Total	\$ 118,800

## Cash Flow

Our primary source of cash during the nine months ended September 30, 2015, was net cash flow from financing activities. In 2015, cash received from financing activities, sale of properties, and operations was primarily used for investments in production services equipment and oil and gas properties and increase in restricted cash. In 2014, cash received from operations and the release of restricted cash was primarily used for investments in production services equipment and oil and gas properties.

Operating cash flow fluctuations were substantially driven by changes in commodity prices and changes in our production volumes. Working capital was substantially influenced by these variables. Fluctuation in commodity prices and our overall cash flow may result in an increase or decrease in our future capital expenditures. Prices for oil and natural gas have historically been subject to seasonal fluctuations characterized by peak demand and higher prices in the winter heating season; however, the impact of other risks and uncertainties have influenced prices throughout recent years. See Results of Operations below for a review of the impact of prices and volumes on sales.

	Nine months ended September 30,	
	2015	2014
	(In thousands)	
Cash flows provided by operating activities	\$ 9,075	\$ 22,377
Cash flows used in investing activities	(3,810)	(17,340)
Cash flows provided by (used in) financing activities	18,151	(1,960)
Net increase in cash	\$ 23,416	\$ 3,077

Operating Activities, During the nine months ended September 30, 2015, compared to the same period in 2014, net cash flow from operating activities decreased by \$13,302,000 to \$9,075,000. The decrease was primarily attributable lower commodity prices received for our United States Oil, Natural Gas, and NGL sales and changes in working capital.

Investing Activities, Net cash flows used in investing activities for the nine months ended September 30, 2015 and 2014 were \$3,810,000 and \$17,340,000, respectively. During the first nine months of 2015, the Company invested \$4,691,000 consisting of \$2,152,000 in oil and gas properties and \$2,539,000 in production services equipment. The Company also funded \$6,625,000 of restricted cash and sold oil and gas properties for net proceeds of \$7,506,000. During the first nine months of 2014, the Company invested \$3,683,000 oil and gas property and \$15,322,000 in equipment for the production services and decreased the restricted cash balance by \$1,500,000.

Financing Activities, Net cash flows provided by or (used in) financing activities were \$18,151,000 and \$(1,960,000) for the nine months ended September 30, 2015 and 2014, respectively. During the first nine months of 2015, the Company acquired \$115,030,000 in net proceeds from loan financing and made \$1,200,000 in principal payments toward the financing. The Company also repaid related party loans in the amount of \$94,250,000, repaid short-term insurance financing of \$1,279,000, increased bank overdraft by \$328,000, and paid for deferred financing costs of \$478,000. During the first nine months of 2014 the Company made payments on related party debt of \$108,000, made payment on insurance premium financing in the amount of \$1,100,000 and reduced its bank overdraft by \$752,000.

Table of Contents

## Results of Operations

Three Months Ended September 30, 2015 Compared to Three Months Ended September 30, 2014

## Selected Data

	Three Months Ended	
	September 30, 2015	2014
(In thousands except per share and BOE amounts)		
<b>Financial Results</b>		
<b>Oil and Gas sales</b>		
United States	\$ 3,617	\$ 9,562
Israel	7,613	9,040
Production Services	5,615	8,886
Gain on divestiture	6,554	-
Other	429	197
Total revenues and other	23,828	27,685
Cost and expenses	36,708	16,385
Other expenses	2,947	1,616
Income tax (benefit) expense	(5,379)	3,364
Net income (loss) attributable to common shareholders	(10,448)	6,320
Net income (loss) attributable to non-controlling interests	(459)	77
Net income (loss) attributable to Isramco	(9,989)	6,243
Earnings per common share – basic	\$ (3.68)	\$ 2.30
Earnings per common share – diluted	\$ (3.68)	\$ 2.30
Weighted average number of shares outstanding- basic	2,717,691	2,717,691
Weighted average number of shares outstanding- diluted	2,717,691	2,717,691
<b>Operating Results</b>		
Adjusted EBITDAX (1)	\$ 12,675	\$ 14,670
Sales volumes United States (MBOE)	156	179
Sales volumes Israel (MBOE)	229	258
<b>Average cost per BOE United States: (2)</b>		
Production (excluding transportation and taxes)	\$ 20.35	\$ 23.13
General and administrative (oil and gas production segment)	\$ 7.41	\$ 4.99
Depletion	\$ 10.59	\$ 11.64

- (1) See Adjusted EBITDAX for a description of Adjusted EBITDAX, which is not a Generally Accepted Accounting Principles (GAAP) measure, and a reconciliation of Adjusted EBITDAX to income from operations before income taxes, which is presented in accordance with GAAP.
- (2) There are no costs associated with revenues from Israeli operations since the Company owns an overriding royalty which is free of operating expenses.



Table of Contents

## Financial Results

Net loss in the third quarter of 2015 was \$(9,989,000) or \$(3.68) per share. This compares to net income of \$6,243,000 or \$2.30 per share for the same period in 2014.

This decrease was primarily due to the decrease in oil prices, a resulting impairment in oil and gas properties, and decrease in both the revenues from production service activities and oil and gas operations in United States

## Revenues, Volumes and Average Prices Oil and Gas Segment - Israel

During the three months ended September 30, 2015, the Tamar Field net sales applicable to Isramco amounted to 1,360,644 Mcf of natural gas and 1,793 Bbl of condensate with prices of \$5.55 per Mcf and \$42.49 per Bbl of condensate. Total revenues net of marketing and transportations expenses were \$7,613,000.

During three months ended September 30, 2014 the Tamar Field net sales applicable to Isramco amounted to 1,535,389 Mcf of natural gas and 1,603 Bbl of condensate with prices of \$5.82 per Mcf and \$90.67 per Bbl of condensate. Total revenues net of marketing and transportations expenses were \$9,040,000.

## Revenues, Volumes and Average Prices Oil and Gas Segment – United States

## Sales Revenues

In thousands except percentages	Three Months Ended September 30,		
	2015	2014	D vs. 2014
Gas sales	\$ 941	\$ 1,894	(50)%
Oil sales	2,482	6,826	(64)
Natural gas liquid sales	194	842	(77)
Total	\$ 3,617	\$ 9,562	(62)%

The Company's sales revenues from U.S. based oil and gas operations for the third quarter of 2015 decreased by 62% when compared to same period in 2014 primarily due to a significant decrease in prices received for oil, natural gas, and NGLs, and lower volumes produced of oil, natural gas, and NGLs.

## Gain on divestiture

During the three months ended September 30, 2015 the company sold several leases, for a gain of \$6,554,000. The gain consists of \$6,462,000 cash plus \$243,000 in relieved asset retirement obligation offset by a net book value of \$150,000.

## Volumes and Average Prices

	Three Months Ended September 30,		
	2015	2014	D vs. 2014
Natural Gas			
Sales volumes Mmcf	422.1	458.3	(8)%
Average Price per Mcf	\$ 2.23	\$ 4.13	(46)
Total gas sales revenues (thousands)	\$ 941	\$ 1,894	(50)%

<b>Crude Oil</b>				
Sales volumes MBbl		62.2	74.2	(16)%
Average Price per Bbl	\$	39.93	\$ 91.93	(57)
Total oil sales revenues (thousands)	\$	2,482	\$ 6,826	(64)%
<b>Natural gas liquids</b>				
Sales volumes MBbl		23.8	28.3	(16)%
Average Price per Bbl	\$	8.13	\$ 29.80	(73)
Total natural gas liquids sales revenues (thousands)	\$	194	\$ 842	(77)%

In the United States the Company's natural gas sales volumes decreased by 8%, crude oil sales volumes decreased by 16%, and natural gas liquids sales volumes decreased by 16% for the third quarter of 2015 compared to the same period of 2014. These changes are primarily due to the natural decline of reserve pressures and the economic situation decreasing the profitability of new projects.

The Company's average natural gas price received for the third quarter of 2015 decreased by 46%, or \$1.90 per Mcf, when compared to the same period of 2014. The Company's average crude oil price for the third quarter of 2015 decreased by 57%, or \$52.00 per Bbl, when compared to the same period of 2014. Our average natural gas liquids price for the third quarter of 2015 decreased by 73%, or \$21.67 per Bbl, when compared to the same period of 2014.

Table of Contents

## Analysis of Oil and Gas Operations Sales Revenues

The following table provides a summary of the effects of changes in volumes and prices on Isramco's United States sales revenues for the three months ended September 30, 2015 compared to the same period of 2014.

In thousands	Natural Gas	Oil	Natural gas liquids
2014 sales revenues	\$ 1,894	\$ 6,826	\$ 842
Changes associated with sales volumes	(150)	(1,112)	(131)
Changes in prices	(803)	(3,232)	(517)
2015 sales revenues	\$ 941	\$ 2,482	\$ 194

## Operating Expenses (excluding production services segment)

In thousands except percentages	Three Months Ended September 30,		
	2015	2014	D vs. 2014
Lease operating expense, transportation and taxes	\$ 3,775	\$ 5,138	(27)%
Depreciation, depletion and amortization of oil and gas properties	1,656	2,258	(27)
Impairment of oil and gas properties	22,781	-	100
Accretion expense	216	225	(4)
Loss from plugging and abandonment of wells	33	23	43
General and administrative	1,159	924	25
Total	\$ 29,620	\$ 8,568	246%

During three months ended September 30, 2015, our operating expenses increased by 241% when compared to the same period of 2014 due to the following factors:

- Lease operating expense, transportation cost and taxes decreased by 27%, or \$1,363,000, in 2015 when compared to 2014 mainly due to fewer workovers, decreased severance taxes and marketing expenses, and better rates negotiated with vendors as a result of decline in oil and natural gas prices. On a per unit basis, lease operating expenses (excluding transportation and taxes) decreased by \$2.78 per MBOE to \$20.35 per MBOE in 2015 from \$23.13 per MBOE in 2014.
- Depreciation, Depletion & Amortization ("DD&A") of the cost of proved oil and gas properties is calculated using the unit-of-production method. Our DD&A rate and expense are the composite of numerous individual field calculations. There are several factors that can impact our composite DD&A rate and expense including, but not limited to, field production profiles, drilling or acquisition of new wells, disposition of existing wells, and reserve revisions (upward or downward) primarily related to well performance and commodity prices, and impairments. Changes in these factors may cause our composite DD&A rate and expense to fluctuate from period to period. DD&A decreased by 27%, or \$602,000 in 2015 when compared to 2014 primarily due to a 2014 impairment of \$19,540,000 on the depletable base used to calculate DD&A and decrease in production. On a per unit basis, depletion expense decreased by \$1.05 per MBOE to \$10.59 per MBOE in 2015 from \$11.64 per MBOE in 2014.



- Impairment of oil and gas properties in the amount of \$22,781,000 occurred in the third quarter of 2015 as a result of significant drops in commodity futures prices. No such triggering event occurred in the same period of 2014.
- General and administrative expenses increased by 25%, or \$235,000 in 2015 when compared to 2014 primarily due to increases in legal and professional fees.

Table of Contents

## Production Services Segment

	Three Months Ended September 30,		
In thousands except percentages	2015	2014	D vs. 2014
Production Services (1)	\$ 5,615	\$ 9,015	(38)%
Operating expenses	5,778	7,000	(17)
Depreciation	987	783	26
General and administrative	323	193	67
Operating Income (Loss)	\$ (1,473)	\$ 1,039	(242)%

(1) Production Services revenue includes intersegment revenues.

- Our sales revenues from production services operations for the third quarter of 2015 decreased by 38% or \$3,400,000 when compared to same period in 2014 due to a decrease in prices we charge our customers and the number of deployed rigs as a result of lower demand for our services caused by declined oil prices. The decrease was partially offset by revenues from our fluid trucking services resulting from greater number of trucks added to our fleet.
- Operating expenses from production services operations for the third quarter of 2015 decreased by 17% or \$1,222,000 when compared to the same period in 2014.
- Production service equipment depreciation – the amounts represent depreciation of production services rigs and auxiliary equipment for our production services subsidiary, the increase in depreciation expenses in the third quarter of 2015 of \$204,000 associated with increase in the number of workover rigs, trucks and other auxiliary equipment.
- General and administrative expenses increased for the third quarter of 2015 due to increased legal fees.

## Other expenses

	Three Months Ended September 30,		
In thousands except percentages	2015	2014	D vs. 2014
Interest expense, net	\$ 1,160	\$ 1,720	(33)%
Loss on interest rate swap	1,734	-	100
Capital (gain) loss	53	(257)	121
Total	\$ 2,947	\$ 1,463	101%

Interest expense. Isramco's interest expense decreased by 33%, or \$560,000, for the three months ended September 30, 2015 compared to the same period of 2014. This decrease was primarily due to a lower interest rates during the third quarter of 2015 compared to 2014.

Unrealized loss on interest rate swap. Isramco entered into an interest rate swap agreement with Deutsche Bank at the end of the second quarter of 2015 which resulted in a loss of \$1,734,000, \$32,000 in cash settlement and \$1,702,000 due to changes in fair value. Isramco had no similar transaction for the same period of the previous year.

Adjusted EBITDAX.

To assess the operating results of Isramco, management analyzes income from operations before income taxes, interest expense, exploration expense, unrealized gain (loss) on derivative contracts and DD&A expense and impairments (“Adjusted EBITDAX”). Adjusted EBITDAX is not a GAAP measure. Isramco’s definition of Adjusted EBITDAX excludes exploration expense because exploration expense is not an indicator of operating efficiency for a given reporting period, but rather is monitored by management as a part of the costs incurred in exploration and development activities. Similarly, Isramco excludes DD&A expense and impairments from Adjusted EBITDAX as a measure of segment operating performance because capital expenditures are evaluated at the time capital costs are incurred. The Company’s definition of Adjusted EBITDAX also excludes interest expense to allow for assessment of segment operating results without regard to Isramco’s financing methods or capital structure. Adjusted EBITDAX is a widely accepted financial indicator of a company’s ability to incur and service debt, fund capital expenditures and make payments on its long term loans. Management believes that the presentation of Adjusted EBITDAX provides information useful in assessing the Company’s financial condition and results of operations.

Table of Contents

However, Adjusted EBITDAX, as defined by Isramco, may not be comparable to similarly titled measures used by other companies. Therefore, Isramco's consolidated Adjusted EBITDAX should be considered in conjunction with income (loss) from operations and other performance measures prepared in accordance with GAAP, such as operating income or cash flow from operating activities. Adjusted EBITDAX has important limitations as an analytical tool because it excludes certain items that affect income from continuing operations and net cash provided by operating activities. Adjusted EBITDAX should not be considered in isolation or as a substitute for an analysis of Isramco's results as reported under GAAP. Below is a reconciliation of consolidated Adjusted EBITDAX to income (loss) from operations before income taxes.

In thousands except percentages	Three Months Ended September 30,	
	2015	2014
Income (loss) from operations before income taxes	\$ (15,827)	\$ 9,684
Depreciation, depletion and amortization expense	2,643	3,041
Impairment of oil and gas properties	22,781	-
Unrealized loss on interest rate swap	1,702	-
Interest expense	1,160	1,720
Accretion expense	216	225
Consolidated Adjusted EBITDAX	\$ 12,675	\$ 14,670

## Results of Operations

Nine months Ended September 30, 2015 Compared to Nine months Ended September 30, 2014

## Selected Data

	Nine months Ended September 30,	
	2015	2014
	(In thousands except per share and BOE amounts)	
Financial Results		
Oil and Gas sales		
United States	\$ 13,697	\$ 29,223
Israel	19,057	19,254
Production Services	17,415	22,782
Gain on divestiture	8,378	-
Other	1,130	1,027
Total revenues and other	59,677	72,286
Cost and expenses	64,642	45,169
Other expenses	6,612	4,982
Income tax (benefit) expense	(3,705)	7,691
Net income (loss) attributable to common shareholders	(7,872)	14,444
Net income (loss) attributable to non-controlling interests	(993)	163
Net income (loss) attributable to Isramco	(6,879)	14,281
Earnings per common share – basic	\$ (2.53)	\$ 5.25
Earnings per common share – diluted	\$ (2.53)	\$ 5.25

Weighted average number of shares outstanding- basic	2,717,691	2,717,691
Weighted average number of shares outstanding- diluted	2,717,691	2,717,691

#### Operating Results

Adjusted EBITDAX (1)	\$ 27,628	\$ 36,156
Sales volumes United States (MBOE)	479	521
Sales volumes Israel (MBOE)	569	546

#### Average cost per BOE United States: (2)

Production (excluding transportation and taxes)	\$ 20.27	\$ 23.34
General and administrative (oil and gas production segment)	\$ 6.73	\$ 5.68
Depletion	\$ 9.52	\$ 11.65

- (1) See Adjusted EBITDAX for a description of Adjusted EBITDAX, which is not a Generally Accepted Accounting Principles (GAAP) measure, and a reconciliation of Adjusted EBITDAX to income from operations before income taxes, which is presented in accordance with GAAP.
- (2) There are no costs associated with revenues from Israeli operations since the Company owns an overriding royalty which is free of operating expenses.

Table of Contents

## Financial Results

Net loss in the nine months ended September 30, 2015, was \$6,879,000 or \$2.53 per share. This compares to net income of \$14,281,000 or \$5.25 per share, for the same period of 2014.

This decrease was primarily due to the decrease in oil prices, a resulting impairment in oil and gas properties, and decrease in both the revenues from production service activities and oil and gas operations in United States. This decrease was partially offset by gain on divestiture of oil and gas assets with a recorded gain of \$8,378,000.

## Revenues, Volumes and Average Prices Oil and Gas Segment - Israel

During the nine months ended September 30, 2015 the Tamar Field net sales applicable to Isramco amounted to 3,383,813 Mcf of natural gas and 4,536 Bbl of condensate with prices of \$5.58 per Mcf and \$50.46 per Bbl of condensate. Total revenues net of marketing and transportations expenses were \$19,057,000.

During the nine months ended September 30, 2014 the Tamar Field net sales applicable to Isramco amounted to 3,250,702 Mcf of natural gas and 4,030 Bbl of condensate with prices of \$5.83 per Mcf and \$97.59 per Bbl of condensate. Total revenues net of marketing and transportations expenses were \$19,254,000.

## Revenues, Volumes and Average Prices Oil and Gas Segment – United States

## Sales Revenues

In thousands except percentages	Nine months Ended September 30,		
	2015	2014	D vs. 2014
Gas sales	\$ 3,130	\$ 6,376	(51)%
Oil sales	9,482	20,117	(53)
Natural gas liquid sales	1,085	2,730	(60)
Total	\$ 13,697	\$ 29,223	(53)%

The Company's sales revenues from U.S. based oil and gas operations for the nine months ended September 30, 2015 decreased by 53% when compared to same period in 2014 primarily due to a significant decrease in prices received for oil, natural gas, and NGLs, and lower volumes produced of natural gas, and NGLs.

## Gain on divestiture

During the nine months ended September 30, 2015 the Company sold several leases for a net gain of \$8,378,000. The gain consists of \$7,506,000 cash plus \$1,035,000 in relieved asset retirement obligation offset by a net book value of \$163,000.

## Volumes and Average Prices

Natural Gas	Nine months Ended September 30,		
	2015	2014	D vs. 2014
Sales volumes Mmcf	1,254.3	1,364.2	(8)%
Average Price per Mcf	\$ 2.50	\$ 4.67	(47)
	\$ 3,130	\$ 6,376	(51)%

Total gas sales revenues (thousands)			
Crude Oil			
Sales volumes MBbl	199.3	211.5	(6)%
Average Price per Bbl	\$ 47.59	\$ 95.12	(50)
Total oil sales revenues (thousands)	\$ 9,482	\$ 20,117	(53)%
Natural gas liquids			
Sales volumes MBbl	70.6	81.8	(14)%
Average Price per Bbl	\$ 15.38	\$ 33.38	(54)
Total natural gas liquids sales revenues (thousands)	\$ 1,085	\$ 2,730	(60)%

In the United States the Company's natural gas sales volumes decreased by 8%, crude oil sales volumes decreased by 6%, and natural gas liquids sales volumes decreased by 14% for the nine months ended September 30, 2015 compared to the same period of 2014.

Table of Contents

The Company's average natural gas price received for the nine months ended September 30, 2015 decreased by 47%, or \$2.17 per Mcf, when compared to the same period of 2014. The Company's average crude oil price for the nine months ended September 30, 2015 decreased by 50%, or \$47.53 per Bbl, when compared to the same period of 2014. Our average natural gas liquids price for the nine months ended September 30, 2015 decreased by 54%, or \$18.00 per Bbl, when compared to the same period of 2014.

## Analysis of Oil and Gas Operations Sales Revenues

The following table provides a summary of the effects of changes in volumes and prices on Isramco's United States sales revenues for the nine months ended September 30, 2015 compared to the same period of 2014.

In thousands	Natural Gas	Oil	Natural gas liquids
2014 sales revenues	\$ 6,376	\$ 20,117	\$ 2,730
Changes associated with sales volumes	(513)	(1,165)	(375)
Changes in prices	(2,733)	(9,470)	(1,270)
2015 sales revenues	\$ 3,130	\$ 9,482	\$ 1,085

## Operating Expenses (excluding production services segment)

In thousands except percentages	Nine months Ended September 30,		
	2015	2014	D vs. 2014
Lease operating expense, transportation and taxes	\$ 11,674	\$ 15,156	(23)%
Depreciation, depletion and amortization of oil and gas properties	4,558	6,242	(27)
Impairment of oil and gas properties	24,619	-	100
Accretion expense	637	647	(2)
Loss from plugging and abandonment of wells	36	22	64
General and administrative	3,221	3,048	6
Total	\$ 44,745	\$ 25,116	78%

During nine months ended September 30, 2015, our operating expenses increased by 78% when compared to the same period of 2014 due to the following factors:

- Lease operating expense, transportation cost and taxes decreased by 23%, or \$3,482,000, in 2015 when compared to 2014 mainly due to decrease in workovers, severance taxes and marketing expenses, and better rates negotiated with vendors as a result of decline in oil and natural gas prices. On a per unit basis, lease operating expenses (excluding transportation and taxes) decreased by \$3.07 per MBOE to \$20.27 per MBOE in 2015 from \$23.34 per MBOE in 2014.
- DD&A of the cost of proved oil and gas properties is calculated using the unit-of-production method. Our DD&A rate and expense are the composite of numerous individual field calculations. There are several factors that can impact our composite DD&A rate and expense including, but not limited to, field production profiles, drilling or



acquisition of new wells, disposition of existing wells, and reserve revisions (upward or downward) primarily related to well performance and commodity prices, and impairments. Changes in these factors may cause our composite DD&A rate and expense to fluctuate from period to period. DD&A decreased by 27%, or \$1,684,000 in 2015 when compared to 2014 primarily due to a 2014 impairment of \$19,540,000 on the depletable base used to calculate DD&A and decrease in production. On a per unit basis, depletion expense decreased by \$2.13 per MBOE to \$9.52 per MBOE in 2015 from \$11.65 per MBOE in 2014.

- Impairment of oil and gas properties in the amount of \$24,619,000 for the nine months ended September 30, 2015 as a result of significant drops in commodity futures prices. No such triggering event occurred in the same period of 2014.
- General and administrative expenses increased by 6%, or \$173,000 in 2015 when compared to 2014 primarily due to increase in professional fees.

Table of Contents

## Production Services Segment

Nine months Ended September 30,			
In thousands except percentages	2015	2014	D vs. 2014
Production Services (1)	\$ 17,415	\$ 23,380	(26)%
Operating expenses	16,500	18,301	(10)
Depreciation	2,891	2,057	41
General and administrative	506	384	32
Operating Income (loss)	\$ (2,482)	\$ 2,638	(194)%

(1) Production Services revenue includes intersegment revenues.

- Our sales revenues from production services operations for nine months ended September 30, 2015 decreased by 26% or \$5,965,000 when compared to same period in 2014 due to a decrease in prices we charge our customers and the number of deployed rigs as a result in lower demand for our services caused by declined oil prices. The decrease was partially offset by revenues from our fluid trucking services resulting from a greater number of trucks added to our fleet.
- Operating expenses for production services operations for the nine months ended September, 30 2015 decreased by 10% or \$1,801,000 when compared to the same period in 2014.
- Production service equipment depreciation – the amounts represent depreciation of production services rigs and auxiliary equipment for our production services subsidiary, the increase in depreciation expenses for the nine months ended September 30, 2015 of \$834,000 associated with increase in the number of trucks and other auxiliary equipment.
- General and administrative expenses from production services operations for the nine months ended September 30, 2015 half of 2015 increased by 32% or \$122,000 when compared to the same period in 2014 primarily due to an increase in the allowance for doubtful accounts, an increase in legal fees, and marketing expenses.

## Other expenses

Nine months Ended September 30,			
In thousands except percentages	2015	2014	D vs. 2014
Interest expense, net	\$ 4,126	\$ 5,075	(19)%
Loss on interest rate swap	2,406	-	-
Capital loss (gain)	80	(93)	(186)
Total	\$ 6,612	\$ 4,982	33%

Interest expense. Isramco's interest expense decreased by 19%, or \$949,000, for the nine months ended September 30, 2015 compared to the same period of 2014. This decrease was primarily due to lower interest rates compared to the same period in 2014.

Unrealized loss on interest rate swap. Isramco entered into an interest rate swap agreement with Deutsche Bank during the nine months ended September 30, 2015 which resulted in a loss of \$2,406,000 of which \$32,000 was a cash settlement, and the remaining 2,374,000 was a change in the fair value of the swap. Isramco had no similar transaction for the same period of the previous year.

Adjusted EBITDAX.

To assess the operating results of Isramco, management analyzes income from operations before income taxes, interest expense, exploration expense, unrealized gain (loss) on derivative contracts and DD&A expense and impairments (“Adjusted EBITDAX”). Adjusted EBITDAX is not a GAAP measure. Isramco’s definition of Adjusted EBITDAX excludes exploration expense because exploration expense is not an indicator of operating efficiency for a given reporting period, but rather is monitored by management as a part of the costs incurred in exploration and development activities. Similarly, Isramco excludes DD&A expense and impairments from Adjusted EBITDAX as a measure of segment operating performance because capital expenditures are evaluated at the time capital costs are incurred. The Company’s definition of Adjusted EBITDAX also excludes interest expense to allow for assessment of segment operating results without regard to Isramco’s financing methods or capital structure. Adjusted EBITDAX is a widely accepted financial indicator of a company’s ability to incur and service debt, fund capital expenditures and make payments on its long term loans. Management believes that the presentation of Adjusted EBITDAX provides information useful in assessing the Company’s financial condition and results of operations.

Table of Contents

However, Adjusted EBITDAX, as defined by Isramco, may not be comparable to similarly titled measures used by other companies. Therefore, Isramco's consolidated Adjusted EBITDAX should be considered in conjunction with income (loss) from operations and other performance measures prepared in accordance with GAAP, such as operating income or cash flow from operating activities. Adjusted EBITDAX has important limitations as an analytical tool because it excludes certain items that affect income from continuing operations and net cash provided by operating activities. Adjusted EBITDAX should not be considered in isolation or as a substitute for an analysis of Isramco's results as reported under GAAP. Below is a reconciliation of consolidated Adjusted EBITDAX to income (loss) from operations before income taxes.

In thousands except percentages	Nine months Ended September 30,	
	2015	2014
Income (loss) from operations before income taxes	\$ (11,577)	\$ 22,135
Depreciation, depletion and amortization expense	7,449	8,299
Impairment of oil and gas properties	24,619	-
Unrealized loss on interest rate swap	2,374	-
Interest expense	4,126	5,075
Accretion expense	637	647
Consolidated Adjusted EBITDAX	\$ 27,628	\$ 36,156

## ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

## Derivative Instruments and Hedging Activity

We are exposed to various risks, including risks associated with energy commodity price. If oil and natural gas prices decline significantly, our ability to finance our capital budget and operations could be adversely impacted. We expect energy prices to remain volatile and unpredictable, therefore we have adopted a risk management policy which allows for the use of derivative instruments to provide partial protection against declines in oil and natural gas prices by reducing the risk of price volatility and the affect it could have on our operations. The type of derivative instrument that we typically utilize is swaps. The total volumes which we hedge through the use of our derivative instruments vary from period to period. Currently, the Company has no derivative contracts in place to hedge against fluctuations in oil and natural gas prices.

When such contracts are in place, we are exposed to market risk on our open derivative contracts of non-performance by our counterparties. However, we usually do not expect such non-performance because our contracts are usually with major financial institutions with investment grade credit ratings.

We are also exposed to interest rate risk on our variable interest rate debt. If interest rates increase, our interest expense would increase and our available cash flow would decrease. We continue to monitor our risk exposure as we incur future indebtedness at variable interest rates and will look to continue our risk management policy as situations present themselves. Periodically, we look to utilize interest rate swaps to reduce the exposure to market rate fluctuations by converting variable interest rates to fixed interest rates. As discussed above in Notes 3 and 4, the Company has entered into interest rate swap agreements in connection with its \$120,000,000 credit facility with Deutsche Bank AG, hedging the full loan amount less \$750,000, with 37.5% interest rate swaps, and the remaining portion with an interest rate cap.

We account for our derivative activities under the provisions of ASC 815, Derivatives and Hedging (ASC 815). ASC 815 establishes accounting and reporting that every derivative instrument be recorded on the balance sheet as either an

asset or liability measured at fair value. See Item 1. Consolidated Financial Statements.

#### ITEM 4. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures.

In accordance with Exchange Act Rule 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2015 to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Our disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer as appropriate, to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal control over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

PART II - Other Information

ITEM 1. Legal Proceedings

On or about September 21, 2011, the Company's former Vice President and General Counsel, Dennis Holifield resigned. Mr. Holifield had been hired in March 2011. On or about October 12, 2011, Mr. Holifield submitted a "Summary Report" to the SEC (the "Summary Report"), in which made numerous factual allegations regarding Haim Tsuff, the Company's Chief Executive Officer, Chairman, and President; Edy Francis, the Company's Chief Financial Officer; Amir Sanker, the Company's Asset Manager; and other Company personnel. In the Summary Report, Mr. Holifield characterized the alleged conduct as illegal or criminal. On November 3, 2011, the Company's Board of Directors constituted a committee of independent directors consisting of Max Pridgeon and Asaf Yarkoni, referred to as the Special Investigative Committee of the Board of Directors ("SIC") which was directed to investigate all of the Holifield allegations and report back to the full board and make any recommendations, if any, for corrective action. On January 7, 2013, SIC made their final report to the Board of Directors of the conclusions and results of the fourteen-month investigation into the allegations made by Mr. Holifield. The SIC determined that Mr. Holifield's allegations were not supported by any available documentary evidence or by any statements made by former or current Isramco, Inc., directors, management, or employees interviewed by the SIC or its counsel. The SIC also determined that the Company had not engaged in wrongdoing of any sort including any unlawful or unethical business practices, any lapses in financial controls, or any governance issues that require redress or reform.

On September 10, 2013, the Company filed suit against Mr. Holifield in Cause No. 201352927 of the 270th Judicial District Court of Harris County, Texas, to collect damages estimated in the amount of \$1,000,000.00 owing to the Company by virtue of Mr. Holifield's actions, which are alleged in the suit to include, but are not limited to, negligence, negligence per se, gross negligence, and breach of fiduciary duty owed to the Company. In response, in December 2013, Mr. Holifield filed a pro se answer which included counterclaims and a summary judgment motion. In his counterclaims, Mr. Holifield seeks to recover from the Company the following damages, inter alia: (i) over \$2,000,000 for loss of income and failure to secure gainful employment arising from his constructive discharge or termination by the Company; (ii) over \$2,000,000 for loss of earnings due to his alleged inability to obtain gainful employment by virtue of the damage caused to his professional reputation by alleged willful and deliberate acts of Haim Tsuff, Edy Francis, and Amir Sanker, (iii) over \$2,000,000 due to the intentional infliction of emotional distress to Mr. Holifield; (iv) an amount estimated at \$5,000,000 arising from Mr. Holifield's claim that the Company violated the Racketeer Influenced Corrupt Organizations Act, by engaging in racketeering and conspiracy; (v) over \$5,000,000 arising from the Company's alleged fraudulent misrepresentation regarding Isramco's purpose in hiring Mr. Holifield and (vi) other relief. The Company believes Mr. Holifield's counter claims have no merit. The Company intends to vigorously (i) pursue its case against Mr. Holifield and (ii) defend against Mr. Holifield's counterclaims.

ITEM 1A. Risk Factors

None

ITEM 2. Change in Securities & Use of Proceeds

None

ITEM 3. Default Upon Senior Securities

None

ITEM 4. Removed and Reserved

None

ITEM 5. Other Information

None

29

---

Table of Contents

ITEM 6. Exhibits

Exhibits

- 31.1 Certification of Chief Executive Officer pursuant to Section 31 2 of Sarbanes-Oxley Act
- 31.2 Certification of Chief Financial Officer pursuant to Section 31 2 of Sarbanes-Oxley Act
- 31.3 Certification of Chief Accounting Officer pursuant to Section 31 2 of Sarbanes-Oxley Act
- 32.1 Certification of Chief Executive and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 Of the Sarbanes-Oxley act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 Of the Sarbanes-Oxley act of 2002
- 32.3 Certification of Chief Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 Of the Sarbanes-Oxley act of 2002
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase
- 101.LAB XBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase



Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ISRAMCO, INC

Date: November 9, 2015

By: /s/ HAIM TSUFF  
HAIM TSUFF  
CHIEF EXECUTIVE OFFICER  
(PRINCIPAL EXECUTIVE  
OFFICER)

Date: November 9, 2015

By: /s/ EDY FRANCIS  
EDY FRANCIS  
CHIEF FINANCIAL OFFICER  
(PRINCIPAL FINANCIAL  
OFFICER)

Date: November 9, 2015

By: /s/ ZEEV KOLTOVSKOY  
ZEEV KOLTOVSKOY  
CHIEF ACCOUNTING OFFICER  
(PRINCIPAL ACCOUNTING  
OFFICER)

