STANDARD REGISTER CO Form 10-Q May 07, 2012

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

#### [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 1, 2012

OR

#### [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

| For the | transition | period | from |  | to |  |
|---------|------------|--------|------|--|----|--|
|---------|------------|--------|------|--|----|--|

Commission file number 0-01097

## THE STANDARD REGISTER COMPANY

(Exact name of registrant as specified in its charter)

OHIO 31-0455440
(State or other jurisdiction of Incorporation or organization) 31-0455440
(I.R.S. Employer Incorporation or organization)

600 ALBANY STREET, DAYTON OHIO 45417 (Address of principal executive offices) (Zip Code)

(937) 221-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No

Indicate by checkmark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and

| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): |      |
|--|------|
| Large accelerated filer [ ] Accelerated filer [ ]  |      |
| Non-accelerated filer [ ] (Do not check if a smaller reporting company)  Smaller reporting company [X]   |      |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes $[\ ]$ No $[X]$   | :    |
| Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicab date.  | able |
| Class Outstanding as of April 1, 2012  | 2    |
| Common stock, \$1.00 par value 26,300,301 shares   |      |
| Class A stock, \$1.00 par value 4,725,000 shares   |      |

### THE STANDARD REGISTER COMPANY FORM 10-Q For the Quarter Ended April 1, 2012

#### **INDEX**

| Part I – Finar | ncial Information                     |   | Page   |
|----------------|---------------------------------------|---|--------|
|                | Item 1. Consolidated Financial States | ments   |        |
|                | a)                                    | Consolidated Statements of Income for the 13-Week Periods Ended April 1, 2012 and April 3, 2011               | 3      |
|                | b)                                    | Consolidated Statements of Comprehensive Income for the 13-Week Periods Ended April 1, 2012 and April 3, 2011 | 3      |
|                | c)                                    | Consolidated Balance Sheets as of April 1, 2012 and January 1, 2012   | ļ      |
|                | d)                                    | Consolidated Statements of Cash Flows for the 13-Week Periods Ended April 1, 2012 and April 3, 2011           | ,<br>, |
|                | e)                                    | Notes to Consolidated Financial Statements  | 7      |
|                | Item 2. Management's Discussion and   | d Analysis of Financial Condition and Results of Operations   | 13     |
|                | Item 3. Quantitative and Qualitative  | Disclosure About Market Risk  | 22     |
|                | Item 4. Controls and Procedures       |   | 22     |
| Part II – Otho | er Information                        |   |        |
|                | Item 1. Legal Proceedings             |   | 22     |
|                | Item 1A. Risk Factors                 |   | 22     |
|                | Item 2. Unregistered Sales of Equity  | Securities and Use of Proceeds  | 22     |
|                | Item 3. Defaults upon Senior Securit  | <u>ies</u>  | 22     |
|                | Item 4. Mine Safety Disclosures       |   | 22     |

|                   | Item 5. Other Information | 22 |
|-------------------|---------------------------|----|
|                   | Item 6. Exhibits          | 23 |
| <u>Signatures</u> |                           | 23 |
|                   |                           |    |
|                   |                           |    |

#### PART I - FINANCIAL INFORMATION THE STANDARD REGISTER COMPANY CONSOLIDATED STATEMENTS OF INCOME (Dollars in thousands, except per share amounts)

13 Weeks Ended April 1, April 3, 2012 2011 **REVENUE** \$138,901 \$141,961 **Products** 22,928 Services 18,748 157,649 164,889 Total revenue **COST OF SALES Products** 98,104 98,332 Services 11,344 13,103 Total cost of sales 109,448 111,435 **GROSS MARGIN** 48,201 53,454 **OPERATING EXPENSES** Selling, general and administrative 50,215 52,303 Pension settlement 983 Restructuring and other exit costs 1,122 74 Total operating expenses 52,320 52,377 (LOSS) INCOME FROM OPERATIONS (4,119)1,077 OTHER INCOME (EXPENSE) Interest expense (704 (572 ) Other income 16 5 Total other expense (688 (567 ) (LOSS) INCOME BEFORE INCOME TAXES 510 (4,807) ) INCOME TAX EXPENSE 305 82 **NET (LOSS) INCOME** \$(5,112 ) \$428 BASIC AND DILUTED (LOSS) INCOME PER SHARE \$(0.18 ) \$0.01

# THE STANDARD REGISTER COMPANY CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Dollars in thousands)

Dividends per share declared for the period

|  | 13 Weeks Ended |          |
|--|----------------|----------|
|  | April 1,       | April 3, |
|  | 2012           | 2011     |
| NET (LOSS) INCOME  | \$(5,112       | ) \$428  |
| Actuarial loss reclassification, net of \$2,457 deferred     |                |          |
| income tax expense in 2011                                   | 6,395          | 3,730    |
| Prior service credit reclassification, net of \$487 deferred |                |          |
| income tax benefit in 2011                                   | -              | (739)    |
| Actuarial loss   | (392           | ) -      |

\$0.05

\$0.05

Cumulative translation adjustment (183 ) 21

COMPREHENSIVE INCOME \$708 \$3,440

See accompanying notes.

3

# THE STANDARD REGISTER COMPANY CONSOLIDATED BALANCE SHEETS (Dollars in thousands)

|        |          | January |
|--------|----------|---------|
|        | April 1, | 1,      |
| ASSETS | 2012     | 2012    |

CURRENT ASSETS
Cash and cash equivalents

\$1,534