

First Federal of Northern Michigan Bancorp, Inc.  
Form 10-Q  
November 09, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 2011

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-31957

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)

32-0135202  
(I.R.S. Employer  
Identification No.)

100 S. Second Avenue, Alpena, Michigan 49707  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (989) 356-9041

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Common Stock, Par Value \$0.01	Outstanding at November 9, 2011
(Title of Class)	2,884,049 shares

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FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
FORM 10-Q  
Quarter Ended September 30, 2011

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When used in this Form 10-Q or future filings by First Federal of Northern Michigan Bancorp, Inc. (the "Company") with the Securities and Exchange Commission ("SEC"), in the Company's press releases or other public or stockholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national economic conditions, changes in levels of market interest rates, credit and other risks of lending and investment activities and competitive and regulatory factors, could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from those anticipated or projected.

The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## PART I - FINANCIAL INFORMATION

## ITEM 1 - FINANCIAL STATEMENTS

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Balance Sheet

	September 30, 2011	December 31, 2010
	(Unaudited)	
<b>ASSETS</b>		
Cash and cash equivalents:		
Cash on hand and due from banks	\$ 8,049,998	\$ 1,889,999
Overnight deposits with FHLB	49,255	72,658
Total cash and cash equivalents	8,099,253	1,962,657
Securities AFS	50,088,379	35,301,238
Securities HTM	2,485,000	2,520,000
Loans held for sale	616,748	-
Loans receivable, net of allowance for loan losses of \$1,654,364 and \$2,831,332 as of September 30, 2011 and December 31, 2010, respectively	141,296,254	157,143,918
Foreclosed real estate and other repossessed assets	4,459,351	2,818,343
Federal Home Loan Bank stock, at cost	3,266,100	3,775,400
Premises and equipment	5,931,999	6,026,793
Accrued interest receivable	1,170,671	1,230,938
Intangible assets	407,968	627,306
Prepaid FDIC premiums	802,780	967,143
Deferred tax asset	330,386	659,194
Other assets	2,840,209	2,700,034
Total assets	\$ 221,795,098	\$ 215,732,964
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Liabilities:		
Deposits	\$ 152,814,940	\$ 155,465,896
Advances from borrowers for taxes and insurance	221,753	130,030
Federal Home Loan Bank Advances	33,000,000	29,000,000
REPO Sweep Accounts	9,417,231	6,172,362
Accrued expenses and other liabilities	1,756,116	1,728,735
Total liabilities	197,210,040	192,497,023
Stockholders' equity:		
Common stock (\$0.01 par value 20,000,000 shares authorized 3,191,799 shares issued)	31,918	31,918
Additional paid-in capital	23,852,021	23,822,152
Retained earnings	2,896,221	2,238,064
Treasury stock at cost (307,750 shares)	(2,963,918 )	(2,963,918 )
Unearned compensation	(556 )	(38,382 )
Accumulated other comprehensive income	769,372	146,107
Total stockholders' equity	24,585,058	23,235,941

Total liabilities and stockholders' equity	\$ 221,795,098	\$ 215,732,964
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See accompanying notes to consolidated financial statements.

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Statement of Income

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2011	2010	2011	2010
	(Unaudited)		(Unaudited)	
<b>Interest income:</b>				
Interest and fees on loans	\$ 2,196,300	\$ 2,590,033	\$ 6,786,817	\$ 7,683,432
<b>Interest and dividends on investments</b>				
Taxable	151,190	107,003	380,407	346,409
Tax-exempt	39,735	40,738	120,074	152,005
Interest on mortgage-backed securities	200,442	168,757	583,510	490,603
<b>Total interest income</b>	<b>2,587,667</b>	<b>2,906,531</b>	<b>7,870,808</b>	<b>8,672,449</b>
<b>Interest expense:</b>				
Interest on deposits	381,124	560,106	1,226,252	1,799,663
Interest on borrowings	183,030	291,228	523,785	908,467
<b>Total interest expense</b>	<b>564,154</b>	<b>851,334</b>	<b>1,750,037</b>	<b>2,708,130</b>
<b>Net interest income</b>	<b>2,023,513</b>	<b>2,055,197</b>	<b>6,120,771</b>	<b>5,964,319</b>
Provision for loan losses	(67,079 )	352,711	(18,959 )	958,639
<b>Net interest income after provision for loan losses</b>	<b>2,090,592</b>	<b>1,702,486</b>	<b>6,139,730</b>	<b>5,005,680</b>
<b>Non-interest income:</b>				
Service charges and other fees	197,267	206,024	542,986	609,538
Mortgage banking activities	218,671	447,319	637,116	1,010,634
Gain on sale of investments	-	-	-	496,817
Net gain (loss) on sale of premises and equipment,	(802 )	-	(544 )	9,423
Net gain (loss) on sale real estate owned and other repossessed assets	(7,680 )	(1,147 )	(54,368 )	43,298
Other	61,846	65,267	186,447	391,603
<b>Total non-interest income</b>	<b>469,302</b>	<b>717,463</b>	<b>1,311,637</b>	<b>2,561,312</b>
<b>Non-interest expense:</b>				
Compensation and employee benefits	1,128,911	1,203,326	3,457,099	3,568,567
FDIC Insurance Premiums	54,061	88,820	176,448	277,368
Advertising	30,924	42,320	87,763	98,312
Occupancy	264,703	277,658	802,398	878,471
Amortization of intangible assets	73,113	73,113	219,338	219,338
Service bureau charges	69,383	71,230	224,881	236,926
Professional services	108,471	79,008	329,619	331,210
Other	595,593	512,725	1,495,664	1,363,511
<b>Total non-interest expense</b>	<b>2,325,161</b>	<b>2,348,200</b>	<b>6,793,210</b>	<b>6,973,703</b>
<b>Income before income tax expense</b>	<b>234,733</b>	<b>71,750</b>	<b>658,157</b>	<b>593,289</b>

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Income tax expense	-	-	-	-
Net Income	\$ 234,733	\$ 71,750	\$ 658,157	\$ 593,289
Per share data:				\$ -
Net income per share				
Basic	\$ 0.08	\$ 0.02	\$ 0.23	\$ 0.21
Diluted	\$ 0.08	\$ 0.02	\$ 0.23	\$ 0.21
Weighted average number of shares outstanding				
Basic and diluted	2,884,049	2,884,249	2,884,049	2,884,049
Dividends per common share	\$ -	\$ -	\$ -	\$ -

See accompanying notes to consolidated financial statements.



First Federal of Northern Michigan Bancorp Inc. and Subsidiaries  
Consolidated Statement of Changes in Stockholders' Equity (Unaudited)

	Common Stock	Treasury Stock	Additional Paid-in Capital	Unearned Compensation	Retained Earnings	Accumulated Other Comprehensive Income	Total
Balance at December 31, 2010	\$ 31,918	\$ (2,963,918)	\$ 23,822,152	\$ (38,382)	\$ 2,238,064	\$ 146,107	\$ 23,235,941
Treasury Stock at Cost	-	-	-	-	-	-	-
Stock-based compensation	-	-	29,869	37,826	-	-	67,695
Net income for the period	-	-	-	-	658,157	-	658,157
Change in unrealized gain: on available-for-sale securities (net of tax of \$321,076)	-	-	-	-	-	623,265	623,265
Total comprehensive income	-	-	-	-	-	-	1,281,422
Balance at September 30, 2011	\$ 31,918	\$ (2,963,918)	\$ 23,852,021	\$ (556 )	\$ 2,896,221	\$ 769,372	\$ 24,585,058

See accompanying notes to the consolidated financial statements.

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Statement of Cash Flows

	For Nine Months Ended September 30,	
	2011	2010
	(Unaudited)	
<b>Cash Flows from Operating Activities:</b>		
Net income	\$ 658,157	\$ 593,289
<b>Adjustments to reconcile net income to net cash from operating activities:</b>		
Depreciation and amortization	525,446	608,538
Provision for loan loss	(18,959 )	958,639
Amortization and accretion on securities	209,583	93,265
Gain on sale of investment securities	-	(496,817 )
Stock-based compensation	67,695	166,055
Gain on sale of loans held for sale	(255,770 )	(436,243 )
Originations of loans held for sale	(18,479,727)	(30,128,868)
Proceeds from sale of loans held for sale	18,118,749	29,784,734
Loss (Gain) on sale of fixed assets	544	(9,423 )
Loss (Gain) on sale of real estate owned and other repossessed assets	54,368	(43,298 )
<b>Net change in:</b>		
Accrued interest receivable	60,267	17,156
Other assets	(461,249 )	(1,108,485 )
Prepaid FDIC insurance premiums	164,363	263,703
Deferred income tax expense	328,808	66,336
Accrued expenses and other liabilities	27,381	(384,078 )
Net cash provided by (used in) operating activities	999,656	(55,497 )
<b>Cash Flows from Investing Activities:</b>		
Net decrease in loans (loans originated, net of principal payments)	12,853,481	8,576,460
Proceeds from maturity and sale of available-for-sale securities	9,390,032	22,347,073
Proceeds from sale of property and equipment	1,780	30,874
Proceeds from sale of real estate and other repossessed assets	1,317,766	1,026,224
Purchase of securities	(23,407,417)	(21,553,359)
Purchase of premises and equipment	(213,638 )	(12,160 )
Proceeds from redemption of Federal Home Loan Bank Stock	509,300	-
Net cash provided by investing activities	451,304	10,415,112
<b>Cash Flows from Financing Activities:</b>		
Net decrease in deposits	(2,650,956 )	(1,548,973 )
Net increase in Repo Sweep accounts	3,244,869	979,108
Net increase in advances from borrowers	91,723	101,808
Advances from Federal Home Loan Bank and notes payable	8,350,000	12,925,000
Repayments of Federal Home Loan Bank advances and notes payable	(4,350,000 )	(20,955,927)
Net cash provided by (used in) financing activities	4,685,636	(8,498,984 )
Net increase in cash and cash equivalents	6,136,596	1,860,631
Cash and cash equivalents at beginning of period	1,962,657	3,099,058
Cash and cash equivalents at end of period	\$ 8,099,253	\$ 4,959,689

Supplemental disclosure of cash flow information:

Cash paid during the period for		
Interest	\$1,783,848	\$2,796,474
Income taxes	-	-
Transfers of loans to foreclosed real estate and repossessed assets	3,013,142	1,257,767

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FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

Note 1—BASIS OF FINANCIAL STATEMENT PRESENTATION

The accompanying unaudited condensed consolidated interim financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q. Accordingly, certain information and disclosures required by accounting principles generally accepted in the United States of America for complete financial statements are not included herein. The interim financial statements should be read in conjunction with the financial statements of First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries and the notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2010.

All adjustments, consisting only of normal recurring adjustments, which in the opinion of management are necessary for a fair presentation of financial position, results of operations and cash flows, have been made. The results of operations for the three and nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

Note 2— PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of First Federal of Northern Michigan Bancorp, Inc., First Federal of Northern Michigan (the "Bank"), and the Bank's wholly owned subsidiaries, Financial Services & Mortgage Corporation ("FSMC") and FFNM Agency. FSMC invests in real estate, which includes leasing, selling, developing, and maintaining real estate properties. The main activity of FFNM Agency is to collect the stream of income associated with the sale of the Blue Cross/Blue Shield override business to the Grotenhuis Group. All significant intercompany balances and transactions have been eliminated in the consolidation.

Note 3—SECURITIES

Investment securities have been classified according to management's intent. The carrying value and estimated fair value of securities are as follows:

	Amortized Cost	September 30, 2011		Market Value
		Gross Unrealized Gains	Gross Unrealized Losses	
(in thousands)				
<b>Securities Available for Sale</b>				
U.S. Government and agency obligations	\$ 11,777	\$ 139	\$ -	11,916
Municipal obligations	6,935	413	-	7,348
Mortgage-backed securities	30,208	646	(31 )	30,823
Equity securities	2	-	(1 )	1

Total	\$ 48,922	\$ 1,198	\$ (32 )	\$ 50,088
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Securities Held to Maturity

Municipal obligations	\$ 2,485	\$ 203	\$ -	\$ 2,688
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	December 31, 2010			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Market Value
		(in thousands)		
<b>Securities Available for Sale</b>				
U.S. Government and agency obligations	\$ 4,518	\$ 44	\$ -	4,562
Municipal obligations	4,875	171	-	5,046
Mortgage-backed securities	25,684	83	(75 )	25,692
Equity securities	3	-	(2 )	1
<b>Total</b>	<b>\$ 35,080</b>	<b>\$ 298</b>	<b>\$ (77 )</b>	<b>\$ 35,301</b>
<b>Securities Held to Maturity</b>				
Municipal obligations	\$ 2,520	\$ 90	\$ (15 )	\$ 2,595

The amortized cost and estimated market value of securities at September 30, 2011, by contract maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities with no specified maturity date are separately stated.

	September 30, 2011	
	Amortized Cost	Market Value
	(in thousands)	
<b>Available For Sale:</b>		
Due in one year or less	\$ 1,972	\$ 1,993
Due after one year through five years	9,806	10,013
Due in five year through ten years	6,531	6,770
Due after ten years	403	488
<b>Subtotal</b>	<b>18,712</b>	<b>19,264</b>
Equity securities	2	1
Mortgage-backed securities	30,208	30,823
<b>Total</b>	<b>\$ 48,922</b>	<b>\$ 50,088</b>
<b>Held To Maturity:</b>		
Due in one year or less	\$ 90	\$ 91
Due after one year through five years	395	425
Due in five year through ten years	645	707
Due after ten years	1,355	1,465
<b>Total</b>	<b>\$ 2,485</b>	<b>\$ 2,688</b>

At September 30, 2011 and December 31, 2010, securities with a carrying value and fair value of \$33,126,000 and \$34,336,000, respectively, were pledged to secure certain deposit accounts, FHLB advances and our line of credit at the Federal Reserve.

Gross proceeds from the sale of securities for the nine-months ended September 30, 2011 and 2010 were \$0 and \$10,354,000, respectively, resulting in gross gains of \$0 and \$497,000, respectively and gross losses of \$0 and \$0, respectively.

The following is a summary of temporarily impaired investments that have been impaired for less than and more than twelve months as of September 30, 2011 and December 31, 2010:

	September 30, 2011			
	Fair Value	Gross Unrealized Losses <12 months	Fair Value	Gross Unrealized Losses > 12 months
(in thousands)				
<b>Available For Sale:</b>				
U.S. Government and agency obligations	\$ -	\$ -	\$ -	\$ -
Municipal obligations	-	-	-	-
Mortgage-backed securities	4,274	(31 )	-	-
Equity securities	-	-	2	(1 )
<b>Total</b>	<b>\$ 4,274</b>	<b>\$ (31 )</b>	<b>\$ 2</b>	<b>\$ (1 )</b>

<b>Held to Maturity:</b>				
Municipal obligations	\$ -	\$ -	\$ -	\$ -

	December 31, 2010			
	Fair Value	Gross Unrealized Losses <12 months	Fair Value	Gross Unrealized Losses > 12 months
(in thousands)				
<b>Available For Sale:</b>				
U.S. Government and agency obligations	\$ -	\$ -	\$ -	\$ -
Municipal obligations	-	-	-	-
Mortgage-backed securities	12,626	(75 )	-	-
Equity securities	3	(2 )	-	-
<b>Total</b>	<b>\$ 12,629</b>	<b>\$ (77 )</b>	<b>\$ -</b>	<b>\$ -</b>

<b>Held to Maturity:</b>				
Municipal obligations	\$ 382	\$ (13 )	\$ 28	\$ (2 )

The unrealized losses on the securities held in the portfolio are not considered other than temporary and have not been recognized into income. This decision is based on the Company's ability and intent to hold any potentially impaired security until maturity. The performance of the security is based on the contractual terms of the agreement, the extent of the impairment and the financial condition and credit quality of the issuer. The decline in market value is considered temporary and a result of changes in interest rates and other market variables.





## Note 4—LOANS

The following table sets forth the composition of our loan portfolio by loan type at the dates indicated.

	At September 30, 2011	At December 31, 2010
(in thousands)		
<b>Real estate loans:</b>		
Residential mortgage	\$ 65,582	\$ 71,697
<b>Commercial loans:</b>		
Secured by real estate	54,695	61,010
Other	7,380	8,848
Total commercial loans	62,075	69,858
<b>Consumer loans:</b>		
Secured by real estate	14,147	16,547
Other	1,410	2,118
Total consumer loans	15,557	18,665
Total gross loans	\$ 143,214	\$ 160,220
<b>Less:</b>		
Net deferred loan fees	(264 )	(245 )
Allowance for loan losses	(1,654 )	(2,831 )
Total loans, net	\$ 141,296	\$ 157,144

The following table illustrates the contractual aging of the recorded investment in past due loans by class of loans as of September 30, 2011 and December 31, 2010:

	As of September 30, 2011				Current	Total Financing Receivables	Recorded Investment > 90 Days and Accruing
	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater than 90 Days	Total Past Due			
<b>Commercial Real Estate:</b>							
Commercial Real Estate - construction	\$ -	\$ -	\$ 173	\$ 173	\$ 88	\$ 261	\$ -
Commercial Real Estate - other	59	1	251	311	54,123	54,434	-
Commercial - non real estate	11	-	-	11	7,369	7,380	-

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Consumer:

Consumer - Real Estate	454	16	68	538	13,609	14,147	-
Consumer - Other	20	1	6	27	1,383	1,410	5

Residential:

Residential	2,627	1,541	2,261	6,429	59,153	65,582	259
Total	\$ 3,171	\$ 1,559	\$ 2,759	\$ 7,489	\$ 135,725	\$ 143,214	\$ 264

As of December 31, 2010

	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater than 90 Days	Total Past Due	Current	Total Financing Receivables	Recorded Investment > 90 Days and Accruing
Commercial Real Estate:							
Commercial Real Estate - construction	\$ -	\$ -	\$ 1,772	\$ 1,772	\$ 1,498	\$ 3,270	\$ -
Commercial Real Estate - other	891	488	784	2,163	55,577	57,740	82
Commercial - non real estate	-	6	-	6	8,842	8,848	-

Consumer:

Consumer - Real Estate	650	108	205	963	15,584	16,547	-
Consumer - Other	27	14	2	43	2,075	2,118	2

Residential:

Residential	3,919	2,056	2,434	8,409	63,288	71,697	282
Total	\$ 5,487	\$ 2,672	\$ 5,197	\$ 13,356	\$ 146,864	\$ 160,220	\$ 366

The Bank uses an eight tier risk rating system to grade its commercial loans. The grade of a loan may change during the life of the loans. The risk ratings are described as follows:

**Risk Grade 1 (Excellent)** - Prime loans based on liquid collateral, with adequate margin or supported by strong financial statements. Probability of serious financial deterioration is unlikely. High liquidity, minimum risk, strong ratios, and low handling costs are common to these loans. This classification also includes all loans secured by certificates of deposit or cash equivalents.

**Risk Grade 2 (Good)** - Desirable loans of somewhat less stature than Grade 1, but with strong financial statements. Probability of serious financial deterioration is unlikely. These loans possess a sound repayment source (and/or a secondary source). These loans represent less than the normal degree of risk associated with the type of financing contemplated.

**Risk Grade 3 (Satisfactory)** - Satisfactory loans of average risk – may have some minor deficiency or vulnerability to changing economic conditions, but still fully collectible. There may be some minor weakness but with offsetting features or other support readily available. These loans present a normal degree of risk associated with the type of financing. Actual and projected indicators and market conditions provide satisfactory assurance that the credit shall perform in accordance with agreed terms.

**Risk Grade 4 (Acceptable)** - Loans considered satisfactory, but which are of slightly “below average” credit risk due to financial weaknesses or uncertainty. The loans warrant a somewhat higher than average level of monitoring to insure that weaknesses do not advance. The level of risk is considered acceptable and within normal underwriting guidelines, so long as the loan is given the proper level of management supervision.

**Risk Grade 4.5 (Monitored)** - Loans are considered “below average” and monitored more closely due to some credit deficiency that poses additional risk but is not considered adverse to the point of being a “classified” credit. Possible reasons for additional monitoring may include characteristics such as temporary negative debt service coverage due to weak economic conditions; borrower may have experienced recent losses from operations, declining equity and/or increasing leverage, or marginal liquidity that may affect long-term sustainability. Loans of this grade have a higher degree of risk and warrant close monitoring to insure against further deterioration. In any tables presented subsequently, Risk Grade 4.5 credits are included with Risk Grade 4 credits.

**Risk Grade 5 (Other Assets Especially Mentioned) (OAEM)** - Loans which possess some credit deficiency or potential weakness, which deserve close attention, but which do not yet warrant substandard classification. Such loans pose unwarranted financial risk that, if not corrected, could weaken the loan and increase risk in the future.

**Risk Grade 6 (Substandard)** - Loans are “substandard” whose full, final collectability does not appear to be a matter of serious doubt, but which nevertheless portray some form of well defined weakness that requires close supervision by Bank management. The noted weaknesses involve more than normal banking risk. One or more of the following characteristics may be exhibited in loans classified Substandard: (1) Loans possess a defined credit weakness and the likelihood that the loan shall be paid from the primary source of repayment is uncertain; (2) Loans are not adequately protected by the current net worth and/or paying capacity of the obligor; (3) primary source of repayment is gone, and the Bank is forced to rely on a secondary source of repayment such as collateral liquidation or guarantees; (4) distinct possibility that the Bank shall sustain some loss if deficiencies are not corrected; (5) unusual courses of action are needed to maintain a high probability of repayment; (6) the borrower is not generating enough cash flow to repay loan principal, however, continues to make interest payments; (7) the Bank is forced into a subordinated or unsecured position due to flaws in documentation; (8) loans have been restructured so that payment schedules, terms, and collateral represent concessions to the borrower when compared to normal loan terms; (9) the Bank is contemplating foreclosure or legal action due to the apparent deterioration in the loan; or (10) there is a significant deterioration in

the market conditions and the borrower is highly vulnerable to these conditions.

Grade 7 (Doubtful) - Loans have all the weaknesses of those classified Substandard. Additionally, however, these weaknesses make collection or liquidation in full, based on existing conditions, improbable. Loans in this category are typically not performing in conformance with established terms and conditions. Full repayment is considered "Doubtful", but extent of loss is not currently determinable.

Risk Grade 8 (Loss) - Loans are considered uncollectible and of such little value, that continuing to carry them as an asset on the Bank's financial statements is not feasible.

The following table presents the risk category of loans by class of loans based on the most recent analysis performed as of September 30, 2011 and December 31, 2010:

Loan Grade	As of September 30, 2011		
	Commercial Real Estate Construction	Commercial Real Estate Other	Commercial
1-2	\$ -	\$ -	\$ 21
3	88	10,787	2,378
4	-	30,969	4,676
5	-	4,366	-
6	173	8,312	305
7	-	-	-
8	-	-	-
Total	\$ 261	\$ 54,434	\$ 7,380

Loan Grade	As of December 31, 2010		
	Commercial Real Estate Construction	Commercial Real Estate Other	Commercial
1-2	\$ -	\$ -	\$ 5
3	70	12,411	2,958
4	1,428	33,754	5,631
5	-	3,245	248
6	1,772	8,330	6
7	-	-	-
8	-	-	-
Total	\$ 3,270	\$ 57,740	\$ 8,848

For residential real estate and other consumer credit the Company also evaluates credit quality based on the aging status of the loan and by payment activity. Loans 60 or more days past due are monitored by the collection committee.

The following tables present the risk category of loans by class based on the most recent analysis performed as of September 30, 2011 and December 31, 2010:

As of September 30, 2011		As of December 31, 2010	
Residential		Residential	
Grade		Grade	
Pass	\$ 62,697	Pass	\$ 68,301
Special Mention	-	Special Mention	-
Substandard	2,885	Substandard	3,396
Total	\$ 65,582	Total	\$ 71,697

As of September 30, 2011		
	Consumer - Real Estate	Consumer - Other
Performing	\$ 14,057	\$ 1,400
Nonperforming	90	10
<b>Total</b>	<b>\$ 14,147</b>	<b>\$ 1,410</b>

As of December 31, 2010		
	Consumer - Real Estate	Consumer - Other
Performing	\$ 16,341	\$ 2,116
Nonperforming	206	2
<b>Total</b>	<b>\$ 16,547</b>	<b>\$ 2,118</b>

The following table presents the recorded investment in non-accrual loans by class as of September 30, 2011 and December 31, 2010:

As of September 30, 2011	
<b>Commercial Real Estate:</b>	
Commercial Real Estate - construction	\$ 173
Commercial Real Estate - other	251
Commercial	-
<b>Consumer:</b>	
Consumer - real estate	90
Consumer - other	5
<b>Residential:</b>	
Residential	2,625
<b>Total</b>	<b>\$ 3,144</b>

As of December 31, 2010	
<b>Commercial Real Estate:</b>	
Commercial Real Estate - construction	\$ 1,772
Commercial Real Estate - other	1,148
Commercial	-
<b>Consumer:</b>	
Consumer - real estate	206
Consumer - other	-

Residential:

Residential	3,114
Total	\$ 6,240

The key features of the Company's loan modifications are determined on a loan-by-loan basis. Generally, our restructurings have related to interest rate reductions and loan term extensions. In the past the Company has granted reductions in interest rates, payment extensions and short-term payment forbearances as a means to maximize collectability of troubled credits. The Company has not forgiven principal to date, although this would be considered if necessary to ensure the long-term collectability of the loan. The Company's loan modifications are typically short-term in nature, although the Company would consider a long-term modification to ensure the long-term collectability of the credit. In general, a borrower must make at least six consecutive timely payments before the Company would consider a return of a restructured loan to accruing status in accordance with Federal Deposit Insurance Corporation guidelines regarding restoration of credits to accrual status.



The Bank has classified approximately \$1,407,000 of its impaired loans as troubled debt restructurings as of September 30, 2011, as noted in the table below:

As of September 30, 2011

	Number of Contracts	Pre-Modification Outstanding Recorded Investments	Post-Modification Outstanding Recorded Investment
<b>Troubled Debt Restructurings</b>			
Commercial Real Estate - Construction	-	-	-
Commercial Real Estate - Other	3	1,488	1,407
Commercial - non real estate	-	-	-
Residential	-	-	-

	Number of Contracts	Recorded Investment
<b>Troubled Debt Restructurings That Subsequently Defaulted</b>		
Commercial Real Estate - Construction	-	-
Commercial Real Estate - Other	-	-
Commercial - non real estate	-	-
Residential	-	-

For the majority of the Bank's impaired loans, the Bank will apply the observable market price methodology. However, the Bank may also utilize a measurement incorporating the present value of expected future cash flows discounted at the loan's effective rate of interest. To determine observable market price, collateral asset values securing an impaired loan are periodically evaluated. Maximum time of re-evaluation is every 12 months. In this process, third party evaluations are obtained and heavily relied upon. Until such time that updated evaluations are received, the Bank may discount the collateral value used.

The Bank uses the following guidelines, as stated in policy, to determine when to realize a charge-off, whether a partial or full loan balance. A charge down in whole or in part is realized when unsecured consumer loans, credit card credits and overdraft lines of credit reach 90 days delinquency. At 120 days delinquency, secured consumer loans are charged down to the value of collateral, if repossession of the collateral is assured and/or in the process of repossession. Consumer mortgage loan deficiencies are charged down upon the sale of the collateral or sooner upon the recognition of collateral deficiency. Commercial credits are charged down at 90 days delinquency, unless an established and approved work-out plan is in place or litigation of the credit will likely result in recovery of the loan balance. Upon notification of bankruptcy, unsecured debt is charged off. Additional charge-offs may be realized as further unsecured positions are recognized.



The following tables present loans individually evaluated for impairment by class of loans as of September 30, 2011 and December 31, 2010:

As of September 30, 2011					
	Unpaid Principal Balance	Recorded Investment	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance recorded:</b>					
Commercial	\$ -	\$ -	\$ -	\$ -	\$ -
Commercial Real Estate - Construction	173	173	-	286	-
Commercial Real Estate - Other	881	881	-	883	-
Consumer - Real Estate	81	80	-	83	-
Consumer - Other	6	5	-	6	-
Residential	2,044	1,950	-	1,967	-
<b>With a specific allowance recorded:</b>					
Commercial	-	-	-	-	-
Commercial Real Estate - Construction	-	-	-	-	-
Commercial Real Estate - Other	777	777	27	781	-
Consumer - Real Estate	11	10	2	10	-
Consumer - Other	-	-	-	-	-
Residential	676	675	189	675	-
<b>Totals:</b>					
Commercial	\$ -	\$ -	\$ -	\$ -	\$ -
Commercial Real Estate - Construction	\$ 173	\$ 173	\$ -	\$ 286	\$ -
Commercial Real Estate - Other	\$ 1,658	\$ 1,658	\$ 27	\$ 1,664	\$ -
Consumer - Real Estate	\$ 92	\$ 90	\$ 2	\$ 93	\$ -
Consumer - Other	\$ 6	\$ 5	\$ -	\$ 6	\$ -
Residential	\$ 2,720	\$ 2,625	\$ 189	\$ 2,642	\$ -

As of December 31, 2010					
	Unpaid Principal Balance	Recorded Investment	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance recorded:</b>					
Commercial	\$ -	\$ -	\$ -	\$ -	\$ -

Commercial Real Estate - Construction	-	-	-	-	-
Commercial Real Estate - Other	822	674	-	667	-
Consumer - Real Estate	124	123	-	193	-
Consumer - Other	-	-	-	-	-
Residential	1,842	1,770	-	1,803	-
With a specific allowance recorded:					
Commercial	-	-	-	-	-
Commercial Real Estate - Construction	3,449	1,772	305	1,805	-
Commercial Real Estate - Other	586	474	89	465	-
Consumer - Real Estate	83	83	25	14	-
Consumer - Other	-	-	-	-	-
Residential	1,416	1,344	165	1,330	-
Totals:					
Commercial	\$ -	\$ -	\$ -	\$ -	\$ -
Commercial Real Estate - Construction	\$ 3,449	\$ 1,772	\$ 305	\$ 1,805	\$ -
Commercial Real Estate - Other	\$ 1,408	\$ 1,148	\$ 89	\$ 1,132	\$ -
Consumer - Real Estate	\$ 207	\$ 206	\$ 25	\$ 207	\$ -
Consumer - Other	\$ -	\$ -	\$ -	\$ -	\$ -
Residential	\$ 3,258	\$ 3,114	\$ 165	\$ 3,133	\$ -

The ALLL has a direct impact on the provision expense. An increase in the ALLL is funded through recoveries and provision expense.

Activity in the allowance for loan and lease losses was as follows for the quarter and year ended September 30, 2011 and December 31, 2010, respectively:

## For the Nine Months Ended September 30, 2011

	Commercial Construction	Commercial Real Estate	Commercial	Consumer Real Estate	Consumer	Residential	Unallocated	Total
Allowance for credit losses:								
Beginning								
Balance	\$ 535	\$ 1,281	\$ 192	\$ 228	\$ 59	\$ 536	\$ -	\$ 2,831
Charge-offs	(94 )	(328 )	(6 )	(147 )	(19 )	(625 )	-	\$ (1,219 )
Recoveries	-	3	-	27	8	23	-	\$ 61
Provision	(418 )	(338 )	(102 )	86	(29 )	782	-	\$ (19 )
Ending Balance	\$ 23	\$ 618	\$ 84	\$ 194	\$ 19	\$ 716	\$ -	\$ 1,654
Ending balance: individually evaluated for impairment								
	\$ -	\$ 27	\$ -	\$ 2	\$ -	\$ 189	\$ -	\$ 218
Ending balance: loans collectively evaluated for impairment								
	\$ 23	\$ 591	\$ 84	\$ 192	\$ 19	\$ 527	\$ -	\$ 1,436
Ending balance: loans acquired with deteriorated credit quality								
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Financing Receivables:								
Ending Balance	\$ 261	\$ 54,434	\$ 7,380	\$ 14,147	\$ 1,410	\$ 65,582	\$ -	\$ 143,214
Ending balance: individually evaluated for impairment								
	\$ 173	\$ 1,658	\$ -	\$ 90	\$ 5	\$ 2,625	\$ -	\$ 4,551
Ending balance: loans collectively	\$ 88	\$ 52,776	\$ 7,380	\$ 14,057	\$ 1,405	\$ 62,957	\$ -	\$ 138,663

evaluated for  
impairment

Ending  
balance: loans  
acquired with  
deteriorated  
credit quality

\$ -      \$ -      \$ -      \$ -      \$ -      \$ -      \$ -      \$ -

For the Year Ended December 31, 2010

Commercial Commercial                      Consumer  
Construction Real Estate Commercial Real Estate    Consumer    Residential Unallocated    Total

Allowance for  
credit losses:

Beginning

Balance	\$ 997	\$ 1,513	\$ 245	\$ 211	\$ 45	\$ 649	\$ -	\$ 3,660
Charge-offs	(1,013 )	(512 )	-	(220 )	(99 )	(258 )	-	(2,102 )
Recoveries	60	85	-	14	11	2	-	172
Provision	491	195	(53 )	223	102	143	-	1,101
Ending Balance	\$ 535	\$ 1,281	\$ 192	\$ 228	\$ 59	\$ 536	\$ -	\$ 2,831

Ending  
balance:  
individually  
evaluated for  
impairment

\$ 305      \$ 89      \$ -      \$ 25      \$ -      \$ 165      \$ -      \$ 584

Ending  
balance: loans  
collectively  
evaluated for  
impairment

\$ 230      \$ 1,192      \$ 192      \$ 203      \$ 59      \$ 371      \$ -      \$ 2,247

Ending  
balance: loans  
acquired with  
deteriorated  
credit quality

\$ -      \$ -      \$ -      \$ -      \$ -      \$ -      \$ -      \$ -

Financing  
Receivables:

Ending Balance \$ 3,270      \$ 57,740      \$ 8,848      \$ 16,547      \$ 2,118      \$ 71,697      \$ -      \$ 160,220

Ending  
balance:  
individually  
evaluated for  
impairment

\$ 1,772      \$ 1,148      \$ -      \$ 206      \$ -      \$ 3,114      \$ -      \$ 6,240

Ending balance: loans collectively evaluated for impairment	\$ 1,498	\$ 56,592	\$ 8,848	\$ 16,341	\$ 2,118	\$ 68,583	\$ -	\$ 153,980
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Ending balance: loans acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
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#### Note 5—DIVIDENDS

We suspended our quarterly dividend effective for the quarter ended December 31, 2008. We are dependent primarily upon the Bank for earnings and funds to pay dividends on common stock. The payment of dividends also is subject to legal and regulatory restrictions. Any reinstatement of dividends in the future will depend, in large part, on the Bank's earnings, capital requirements, financial condition and other factors considered by the Board of Directors.

## Note 6 – STOCK-BASED COMPENSATION

Effective January 1, 2006, the Company adopted FASB ASC 718-10, “Shareholder Based Payments”, which requires that the grant-date fair value of awarded stock options be expensed over the requisite service period. The Company’s 1996 Stock Option Plan (the “1996 Plan”), which was approved by shareholders, permits the grant of share options to its employees for up to 127,491 shares of common stock (retroactively adjusted for the exchange ratio applied in the Company’s 2005 stock offering and related second-step conversion). The Company’s 2006 Stock-Based Incentive Plan (the “2006 Plan”), which was approved by shareholders, permits the award of up to 242,740 shares of common stock of which the maximum number to be granted as Stock Options is 173,386 and the maximum to be granted as Restricted Stock Awards is 69,354. Option awards are granted with an exercise price equal to the market price of the Company’s stock at the date of grant; those option awards generally vest based on five years of continual service and have ten year contractual terms. Certain options provide for accelerated vesting if there is a change in control (as defined in the Plans).

During the three and nine months ended September 30, 2011 the Company awarded no shares under the 2006 Stock-Based Incentive Plan. Shares issued under the 2006 Plan and exercised pursuant to the exercise of stock options may be either authorized but unissued shares or reacquired shares held by the Company as treasury stock.

Stock Options - A summary of option activity under the Plan during the nine months ended September 30, 2011 is presented below:

Options	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Outstanding at January 1, 2011	186,132	\$ 9.47	5.3	-
Granted	-	N/A		
Exercised	-	N/A		
Forfeited or expired	-	N/A		
Outstanding at September 30, 2011	186,132	\$ 9.47	4.50	-
Options Exercisable at September 30, 2011	184,652	\$ 9.48	4.50	-

The aggregate intrinsic value of outstanding options shown in the table above represents the total pretax intrinsic value (i.e. the difference between the Company’s closing stock price of \$3.44 on September 30, 2011 and the exercise price times the number of shares) that would have been received by the option holder had all option holders exercised their options on September 30, 2011. This amount changes based on the fair market value of the stock.

As of September 30, 2011 there was approximately \$2,000 of total unrecognized compensation cost, net of expected forfeitures, related to nonvested options under the Plans. That cost is expected to be recognized over a weighted-average period of 0.8 years. The total fair value of shares vested during the nine months ended September 30, 2011 was \$136,808.





A summary of the status of the Company's nonvested options as of September 30, 2011, and changes during the nine months ended September 30, 2011, is presented below:

Nonvested Shares	Shares	Weighted-Average Grant-Date Fair Value
Nonvested at January 1, 2011	37,358	\$ 2.10
Granted	-	N/A
Vested	(36,118 )	\$ 2.11
Forfeited	-	N/A
Nonvested at September 30, 2011	1,240	\$ 2.19

Restricted Stock Awards - As of September 30, 2011 there was approximately \$600 of unrecognized compensation cost related to nonvested restricted stock awards under the 2006 Plan. That cost is expected to be recognized over a weighted-average period of 0.8 years.

#### Note 7 – COMMITMENTS TO EXTEND CREDIT

The Company is a party to credit-related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commercial lines of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheet. The Company's exposure to credit loss is represented by the contracted amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance sheet instruments.

At September 30, 2011, the Company had outstanding commitments to originate loans of \$24.7 million. These commitments included \$10.2 million for permanent one-to-four family dwellings, \$881,000 for non-residential loans, \$417,000 of undisbursed loan proceeds for construction of one-to-four family dwellings, \$4.1 million of undisbursed lines of credit on home equity loans, \$983,000 of unused credit card lines, \$6.2 million of unused commercial lines of credit, \$87,000 of undisbursed commercial construction, \$150,000 of unused letters of credit and \$1.7 million in unused overdraft protection.

#### Note 8 – FAIR VALUE MEASUREMENTS

FASB ASC 820-10 – Fair Value Measurements. The following tables present information about the Company's assets and liabilities measured at fair value on a recurring basis at September 30, 2011, and the valuation techniques used by the Company to determine those fair values.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Company has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and other inputs such as

interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset or liability.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Company's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

Disclosures concerning assets and liabilities measured at fair value are as follows:

Assets and Liabilities Measured at Fair Value on a Recurring Basis at September 30, 2011  
(Dollars in Thousands)

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at September 30, 2011
<b>Assets</b>				
Investment securities- available-for-sale:				
US Government & agency obligations	\$ -	\$ 11,916	\$ -	\$ 11,916
Municipal obligations	-	7,348	-	7,348
Mortgage-backed securities	-	30,823	-	30,823
Equity securities	-	1	-	1
Total investment securities - available-for-sale				
	\$ -	\$ 50,088	\$ -	\$ 50,088
<b>Liabilities</b>				
None				

Assets and Liabilities Measured at Fair Value on a Recurring Basis at December 31, 2010  
(Dollars in Thousands)

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2010
<b>Assets</b>				
Investment securities- available-for-sale:				
US Government & agency obligations	\$ -	\$ 4,562	\$ -	\$ 4,562
Municipal obligations	-	5,046	-	5,046
Mortgage-backed securities	-	25,692	-	25,692
Equity securities	-	1	-	1

Total investment securities - available-for-sale	\$ -	\$ 35,301	\$ -	\$ 35,301
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## Liabilities

None

The Company also has assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These assets include non-homogenous loans that are considered impaired and real estate owned. For impaired loans accounted for under FASB ASC 310-10, the Company has estimated the fair value using Level 3 inputs using discounted cash flow projections. Other Real Estate Owned consists of property received in full or partial satisfaction of a receivable. The Company utilizes independent appraisals or broker price opinions to estimate the fair value of these properties.

## Assets Measured at Fair Value on a Nonrecurring Basis at September 30, 2011

	Balance at September 30, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Change in fair value for the nine-month period ended September 30, 2011
Impaired loans accounted for under ASC 310-10	\$ 1,831	\$ -	\$ -	\$ 1,831	\$ 198
Other real estate owned -residential mortgages	\$ 823	\$ -	\$ -	\$ 823	\$ 12
Other Real estate owned - commercial	\$ 2,330	\$ -	\$ -	\$ 2,330	\$ 310
Other Repossessed Assets	\$ 1,307	\$ -	\$ -	\$ 1,307	\$ -
Total change in fair value					\$ 520

## Assets Measured at Fair Value on a Nonrecurring Basis at December 31, 2010

	Balance at December 31, 2010	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Change in fair value for the twelve-month period ended December 31, 2010
Impaired loans accounted for under ASC 310-10	\$ 2,920	\$ -	\$ -	\$ 2,920	\$ 878
Other real estate owned -residential mortgages	\$ 514	\$ -	\$ -	\$ 514	\$ 68
Other Real estate owned - commercial	\$ 2,569	\$ -	\$ -	\$ 2,569	\$ 830
Total change in fair value					\$ 1,776

Impaired Loans: The Company does not record loans at fair value on a recurring basis. However, on occasion, a loan is considered impaired and an allowance for loan loss is established. A loan is considered impaired when it is probable that all of the principal and interest due under the original terms of the loan may not be collected. Once a loan is identified as individually impaired, management measures impairment in accordance with FASB ASC 310-10, Accounting by Creditors for Impairment of a Loan. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. In accordance with FASB ASC 820-10, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as nonrecurring Level 3.

The Company recognizes a collateral dependent loan as non-performing and impaired when the loan becomes 90 or more days delinquent (or sooner depending on the facts and circumstances of the loan). At the time the collateral-dependent loan is determined to be impaired, the Company orders third party appraisals to assist in the determination of the fair value of the underlying collateral supporting the credit. At least annually, the Company obtains updated third-party valuations on impaired loans which are deemed to be collateral-dependent to ensure additional impairment does not exist or, if impairment does exist, that it has been recorded in the proper reporting period.

The Company records a provision for loan loss (specific reserve) on a collateral-dependent impaired loan at the time the third-party appraisal is received and analyzed if the fair market value is determined to be less than the carrying value of the loan as of the date of the appraisal. The timing of an actual charge-off depends on the facts and circumstances of the loan. Generally, the institution recognizes a charge-off on collateral-dependent loans when appraisals are obtained and analyzed by the credit department and the fair value is determined to be less than the carrying value of the credit. Depending on the facts and circumstances of the loan, the actual charge-off may be delayed until all information is received and analyzed pertaining to the individual credit. There have been no significant time lapses during this process.

Other Real Estate Owned: At the time of acquisition, other real estate owned is recorded at fair value, less estimated costs to sell, which becomes the property's new basis. Subsequent write-downs to reflect declines in value since the time of acquisition may occur from time to time and are recorded in other expense in the consolidated statements of operations. The fair value of the property used at and subsequent to the time of acquisition is typically determined by a third party appraisal of the property (nonrecurring Level 3).

**Financial Instruments:** The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based on quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. FASB ASC 825-10 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company. The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

**Cash and Cash Equivalents:** The carrying amounts of cash and short-term instruments approximate fair values.

**Investment Securities Available for Sale:** Fair values for securities, excluding Federal Home Loan Bank stock, are based on quoted market prices. The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.

**Investment Securities Held to Maturity:** The Company does not record investment securities held to maturity at fair value on a recurring basis. Therefore, when certain securities held to maturity were measured at fair value as discussed below, the Company's municipal bonds classified as held to maturity are fair valued using a discount rate adjustment technique utilizing an imputed discount rate between current market interest rate spreads and market interest rate spreads at the approximate last date an active market existed for these securities. Relevant inputs to the model include market spread data in consideration of credit characteristics, collateral type, credit rating and other relevant features. Where quoted prices are not available, fair values are measured using independent matrix pricing models, or other model-based valuation techniques such as the present value of future cash flows, requiring adjustments for factors such as prepayment speeds, liquidity risk, default rates, credit loss and the security's credit rating. In instances where market action is inactive or inputs to the valuation are more opaque, securities are classified as nonrecurring Level 3 within the valuation hierarchy. Therefore, when management determines the fair value of an impaired held to maturity security through utilization of this type of model, the Company records the impaired security as nonrecurring Level 3.

**Loans Held for Sale:** Fair values of mortgage loans held for sale are based on commitments on hand from investors or prevailing market prices.

**Loans Receivable:** For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (e.g., one- to four-family residential), credit card loans, and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. Fair values for other loans (e.g., commercial real estate and investment property mortgage loans, commercial, and industrial loans) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

**Deposit Liabilities:** The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being



offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

REPO Sweep Accounts: The fair values disclosed for REPO Sweeps are equal to the amount payable on demand at the reporting date (i.e., their carrying amounts).

Long-term Borrowings: The fair values of the Company's long-term borrowings are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

Accrued Interest: The carrying amounts of accrued interest approximate fair value.

The estimated fair values and related carrying or notional amounts of the Company's financial instruments are as follows:

	September 30, 2011		December 31, 2010	
	Carrying Amounts	Estimated Fair Value	Carrying Amounts	Estimated Fair Value
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 8,099	\$ 8,099	\$ 1,963	\$ 1,963
Securities available for sale	50,088	50,088	35,301	35,301
Securities held to maturity	2,485	2,688	2,520	2,595
Loans and loans held for sale - Net	141,913	141,682	157,144	157,704
Federal Home Loan Bank stock	3,266	3,266	3,775	3,775
Accrued interest receivable	408	408	1,231	1,231
<b>Financial liabilities:</b>				
Customer deposits	152,815	153,912	155,466	157,463
Federal Home Loan Bank advances	33,000	33,494	29,000	29,657
REPO sweep accounts	9,417	9,417	6,172	6,172
Accrued interest payable	160	160	194	194

#### Note 9 – RECENT ACCOUNTING PRONOUNCEMENTS

In July 2010, FASB issued ASU No. 2010-20 "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses". The standard requires the Company to expand disclosures about the credit quality of our loans and the related reserves against them. The additional disclosures will include details on our past due loans and credit quality indicators. For public entities, ASU 2010-20 disclosures of period-end balances are effective for interim and annual reporting periods ending on or after December 15, 2010 and are included in Note 3 of the financial statements. Disclosures related to activity that occurs during the reporting period are required for interim and annual reporting periods beginning on or after December 15, 2010. The Company has adopted the disclosures related to the activity that occurred during the reporting period beginning with our June 30, 2011 consolidated financial statements.

In April 2011, the FASB issued ASU 2011-02, "A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring", which provides additional guidance to help creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. The amendments in this update are effective for the Corporation beginning in the quarter ended September 30, 2011 and are to be applied retrospectively to January 1, 2011. In

addition, the modification disclosures described in ASU 2010-20, which were subsequently deferred by ASU 2011-01, Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings, will be effective on a prospective basis beginning in the quarter ended September 30, 2011. The Company has early adopted the disclosures related to troubled debt restructurings effective with the quarter ended June 30, 2011.

In June 2011, the FASB issued ASU 2011-05, "Presentation of Comprehensive Income", which provides entities with the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income, along with a total for other comprehensive income, and a total amount for comprehensive income. Regardless of whether an entity chooses to present comprehensive income in a single continuous statement or in two separate but consecutive statements, the entity is required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. This update should be applied retrospectively effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this ASU will not have a material impact on the Company's consolidated financial statements.

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
AND SUBSIDIARIES

PART - FINANCIAL INFORMATION

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion compares the consolidated financial condition of the Company at September 30, 2011 and December 31, 2010, and the results of operations for the three- and nine-month periods ended September 30, 2011 and 2010. This discussion should be read in conjunction with the interim financial statements and footnotes included herein.

OVERVIEW

The Company operates as a community-oriented financial institution that accepts deposits from the general public in the communities surrounding its 8 full-service banking centers. The deposited funds, together with funds generated from operations and borrowings, are used by the Company to originate loans. The Company's principal lending activity is the origination of mortgage loans for the purchase or refinancing of one-to-four family residential properties. The Company also originates commercial and multi-family real estate loans, construction loans, commercial loans, automobile loans, home equity loans and lines of credit, and a variety of other consumer loans.

For the quarter ended September 30, 2011, the Company reported net income of \$235,000 compared to \$72,000 for the year earlier period, an increase in earnings of \$163,000. For the nine months ended September 30, 2011, net income was \$658,000 compared to \$593,000 for the nine months ended September 30, 2010.

Total assets increased by \$6.1 million, or 2.8%, to \$221.8 million from December 31, 2010 to September 30, 2011. Investment securities available-for-sale increased by \$14.8 million or 41.9% from December 31, 2010 to September 30, 2011. Net loans receivable decreased \$15.8 million or 10.1% during that same time period. Total deposits decreased \$2.7 million, or 1.7% from December 31, 2010 to September 30, 2011 and REPO sweep accounts increased by \$3.2 million, or 52.6% during that same time period. Federal Home Loan Bank advances increased by \$4.0 million or 13.8% from December 31, 2010 to September 30, 2011. Equity increased by \$1.3 million, or 5.8% to \$24.6 million during the nine-month period ended September 30, 2011.

CRITICAL ACCOUNTING POLICIES

As of September 30, 2011, there have been no changes in the critical accounting policies as disclosed in the Company's Form 10-K for the year ended December 31, 2010. The Company's critical accounting policies are described in the Management's Discussion and Analysis and financial sections of its 2010 Annual Report. Management believes its critical accounting policies relate to the Company's investment securities, allowance for loan losses, mortgage servicing rights and intangible assets.

COMPARISON OF FINANCIAL CONDITION AT SEPTEMBER 30, 2011 AND DECEMBER 31, 2010

**ASSETS:** Total assets increased \$6.1 million, or 2.8%, to \$221.8 million at September 30, 2011 from \$215.7 million at December 31, 2010. During that nine-month period the following changes occurred: investment securities available for sale increased \$14.8 million, or 41.9%, to \$50.1 million due primarily to the purchase of mortgage-backed and municipal securities as excess liquidity rose and as we received funds from loan pay-offs; cash and cash equivalents

increased \$6.1 million or 312.7% to \$8.1 million; and net loans receivable decreased \$15.8 million, or 10.1%, to \$141.3 million. Mortgage loans decreased by \$6.1 million, consumer loans decreased by \$3.1 million and commercial loans decreased by \$7.8 million as loan originations declined due to weaker economic conditions in our primary lending markets and due to our sale, until recently, of the majority of our mortgage loans into the secondary market over the nine-month period. In addition, a large purchased mortgage loan paid off during the nine-month period, consumer loan balances have declined due to normal pay-downs, and during the three-month period ended September 30, 2011, we experienced the pay-off of one out-of-state commercial loan participation of approximately \$1.3 million and four in-state commercial loan participations totaling almost \$3.0 million. To help offset declining loan portfolios and to increase interest income, during the quarter ended September 30, 2011 we did begin originating certain 15-year fixed rate mortgage loans for our loan portfolio.

**LIABILITIES:** Deposits decreased \$2.7 million, or 1.7%, to \$152.8 million at September 30, 2011 from \$155.5 million at December 31, 2010. The composition of our deposits changed markedly during the nine-month period. Our certificate of deposit product decreased by \$4.7 million and our money market accounts decreased by \$3.0 million during this time period as we lowered interest rates on those products in step with the market. Partially offsetting those decreases were increases in the following deposit products: \$1.4 million in non-interest bearing checking accounts; \$905,000 in savings deposit accounts; and \$1.5 million in NOW accounts. During this same time period, REPO sweep accounts increased \$3.2 million or 52.6% to \$9.4 million due primarily to a cash-flow timing issue for two large municipal customers. FHLB advances increased \$4.0 million, or 13.8%, to \$33.0 million at September 30, 2011 from \$29.0 million at December 31, 2010 due mainly to decreases in our deposit base.

**EQUITY:** Stockholders' equity increased to \$24.6 million at September 30, 2011 from \$23.2 million at December 31, 2010, an increase of \$1.3 million. The increase in stockholders' equity was mainly attributable to two factors: our net income for the nine-month period of \$658,000 and an increase of \$623,000 in the unrealized gain on available for sale securities net of tax from \$146,000 at December 31, 2010 to \$769,000 at September 30, 2011.

## RESULTS OF OPERATIONS

### Three Months Ended September 30, 2011 Compared to Three Months Ended September 30, 2010

**General:** Net income increased by \$163,000 to \$235,000 for the three months ended September 30, 2011 from \$72,000 for the same period ended September 30, 2010. The increase was primarily attributable to a period over period decrease in provision for loan losses of \$420,000 to income of \$67,000 for the three months ended September 30, 2011 as compared to expense of \$353,000 for the same period in 2010. This was partially offset by a period over period decrease in non-interest income of \$248,000, most of which was lower mortgage banking activities income in the 2011 three-month period.

**Interest Income:** Interest income was \$2.6 million for the three months ended September 30, 2011, compared to \$2.9 million for the comparable period in 2010. The decrease in interest income was due primarily to two factors: a decrease in the average balance of our interest-earning assets due to a reduction in the size of our loan portfolios and a decrease in the yield on interest-earning assets due in part to lower market interest rates. The average balance of non-mortgage loans decreased \$8.3 million quarter over quarter, as we continued to experience a decline in loan originations due to economic conditions in our market areas and from pay-offs during the current-year quarter of \$4.3 million in commercial loan participations. The average balance of mortgage loans decreased \$11.3 million period over period as we have, until recently, continued to sell a majority of those loans into the secondary market. The declines in loan portfolios were partially offset by an increase in average balances of AFS investment securities of \$11.7 million three-month period over three-month period. In addition to declines in our loan portfolios, the composite yield on our interest-earning assets declined 45 basis points from 5.53% for the three-month period ended September 30, 2010 to 5.08% for the same period in 2011.

**Interest Expense:** Interest expense was \$564,000 for the three-month period ended September 30, 2011, compared to \$851,000 for the same period in 2010. The decrease in interest expense for the three-month period was due in part to a \$9.3 million decrease in the average balance of our interest-bearing liabilities and a decrease in our overall cost of funds of 47 basis points period over period. Most notably, our certificates of deposit decreased \$6.1 million from the three-month period ended September 30, 2010 to the same period in 2011 and the cost of our certificates of deposit decreased 49 basis points period over period. In addition, the average balance of our FHLB advances decreased \$5.3 million from the three-month period ended September 30, 2010 to the same period in 2011 and the cost of our FHLB advances decreased 81 basis points period over period.



The following table sets forth information regarding the changes in interest income and interest expense during the periods indicated.

	Quarter ended September 30, 2011 Compared to Quarter ended September 30, 2010 Increase (Decrease) Due to:		
	Volume	Rate	Total
	(In thousands)		
<b>Interest-earning assets:</b>			
Loans receivable	\$ (288 )	\$ (106 )	\$ (394 )
Investment securities	(49 )	107	\$ 58
Other investments	1	16	\$ 17
<b>Total interest-earning assets</b>	<b>(336 )</b>	<b>17</b>	<b>(319 )</b>
<b>Interest-bearing liabilities:</b>			
Money Market/NOW accounts	2	(47 )	(45 )
Certificates of Deposit	(38 )	(96 )	(134 )
Deposits	(36 )	(143 )	(179 )
Borrowed funds	(51 )	(57 )	(108 )
<b>Total interest-bearing liabilities</b>	<b>(87 )</b>	<b>(200 )</b>	<b>(287 )</b>
<b>Change in net interest income</b>	<b>\$ (249 )</b>	<b>\$ 217</b>	<b>\$ (32 )</b>

Net Interest Income: Net interest income remained relatively steady at \$2.0 million (a slight decrease of \$32,000) for the three-month period ended September 30, 2011 as compared the same period in 2010. For the three months ended September 30, 2011, average interest-earning assets decreased \$6.5 million, or 3.1%, to \$203.0 million when compared to the same period in 2010. Average interest-bearing liabilities decreased \$9.3 million, or 4.9%, to \$181.5 million for the quarter ended September 30, 2011 from \$190.8 million for the quarter ended September 30, 2010. The yield on average interest-earning assets decreased to 5.08% for the three month period ended September 30, 2011 from 5.53% for the same period ended in 2010. The cost of average interest-bearing liabilities decreased to 1.23% from 1.76% for the three-month periods ended September 30, 2011 and September 30, 2010, respectively. The net interest margin increased 5 basis points to 3.98% for the three-month period ended September 30, 2011 from 3.93% for same period in 2010.

Provision for Loan Losses: The allowance for loan losses is established through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible



to significant revision as more information becomes available.

The provision for loan losses for the three-month period ended September 30, 2011 was income of \$67,000, as compared to expense of \$353,000 for the prior year period. Our provision for loan losses is based on an eight-quarter rolling average of actual net charge-offs adjusted for environmental factors for each segment of loans in our portfolio. Total net charge-offs for the quarter ended September 30, 2011 were \$470,000 as compared to \$1.3 million for the quarter ended September 30, 2009, which rolled-off our required reserve calculation based on our methodology of using the most recent eight-quarter rolling average. That decrease in charge-offs quarter over quarter resulted in lower loss factors which were applied to our various segments of loans (other than our mortgage pool) to establish an adequate reserve. The reserve factor applied to our pool of mortgage loans increased as a result of increased charge-offs in this pool for the quarter ended September 30, 2011. Additionally, loan balances have declined substantially from December 31, 2010 and asset quality metrics have improved. The net of these factors enabled us to reverse provision expense recorded in prior periods. The provision was based on management's review of the components of the overall loan portfolio, the status of non-performing loans and various subjective factors.

The following table sets forth the details of our loan portfolio at the dates indicated:

	Portfolio Balance	Delinquent Loans Over 90 Days (Dollars in thousands)	Non-Accrual Loans
At September 30, 2011			
Real estate loans:			