APPLERA CORP Form 10-Q May 09, 2006

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2006

OR

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 1-4389

#### APPLERA CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

**Delaware** 

06-1534213

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

301 Merritt 7, Norwalk, Connecticut (Address of Principal Executive Offices)

06851-1070

(Zip Code)

(203) 840-2000

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of the close of business on May 2, 2006, there were 185,050,595 shares of Applera Corporation-Applied Biosystems Group Common Stock and 76,977,344 shares of Applera Corporation-Celera Genomics Group Common Stock outstanding.

# APPLERA CORPORATION

## INDEX

		Page
Part I. Fin	ancial Information	
Item 1.	<u>Financial Statements</u> <u>Condensed Consolidated Statements of Operations for the Three and Nine Months Ended March 31, 2005 and 2006</u> <u>Condensed Consolidated Statements of Financial Position at June 30, 2005 and March 31, 2006</u>	1 2 3
	Condensed Consolidated Statements of Cash Flows for the Nine Months Ended March 31, 2005 and 2006  Notes to Unaudited Condensed Consolidated Financial Statements	<u>3</u> <u>4-34</u>
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations Discussion of Applied Biosystems Group Discussion of Celera Genomics Group Market Risks Outlook Forward-Looking Statements and Risk Factors	35-47 48-53 54-57 57 58-59 59-74
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>75</u>
<u>Item 4.</u>	Controls and Procedures	<u>75</u>
Part II. Ot	ther Information	
Item 1.	<u>Legal Proceedings</u>	<u>76-77</u>

## PART I FINANCIAL INFORMATION

Item 1. Financial Statements. APPLERA CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

(Dollar amounts in thousands except per share amounts)

	Three Months Ended March 31,		Nine Months En	nded
	2005	2006	2005	2006
Products	\$376,866	\$399,197	\$1,084,166	\$1,140,835
Services	52,310	54,162	150,894	161,618
Other	40,254	44,402	119,067	107,223
<b>Total Net Revenues</b>	469,430	497,761	1,354,127	1,409,676
Products	180,841	191,493	536,393	555,132
Services	25,662	24,566	70,847	73,137
Other	4,419	3,720	15,270	10,779
Total Cost of Sales	210,922	219,779	622,510	639,048
Gross Margin	258,508	277,982	731,617	770,628
Selling, general and administrative	134,422	149,410	390,223	425,894
Research, development and engineering	86,844	67,359	248,191	210,198
Amortization of intangible assets	725		2,175	1,091
Employee-related charges, asset impairments and other	(951)	19,995	14,422	21,226
Asset dispositions and legal settlements		1,629	(38,172)	28,170
Acquired research and development		3,400		3,400
Operating Income Gain on investments, net	37,468	36,189 3,125	114,778	80,649 7,628
Interest expense	(71)	•	(97)	(318)
Interest income	7,572	9,486	19,675	28,476
Other income (expense), net	743	845	3,910	3,553
Income before Income Taxes	45,712	49,492	138,266	119,988
Provision (benefit) for income taxes	11,038	(51,038)	32,626	(19,806)
Net Income	\$34,674	\$100,530	\$105,640	\$139,794

## **Applied Biosystems Group (see Note 4)**

Net Income per Share				
Basic	\$0.28	\$0.67	\$0.85	\$1.05
Diluted	\$0.28	\$0.65	\$0.84	\$1.02

**Dividends Declared per Share** \$0.0425 **\$0.0425** \$0.1275 **\$0.1275** 

Celera Genomics Group (see Note 4)

Net Loss per Share
Basic and diluted \$(0.29 ) \$(0.31 ) \$(0.83 ) \$(0.77 )

See accompanying notes to the Applera Corporation unaudited condensed consolidated financial statements.

## APPLERA CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(unaudited)

(Dollar amounts in thousands)

	At June 30, 2005	At March 31, 2006
Assets		
Current assets  Cash and cash equivalents	\$779,401	\$402,843
Short-term investments	645,084	535,359
Accounts receivable, net	383,938	365,726
Inventories, net	126,541	149,550
Prepaid expenses and other current assets	152,645	184,683
Total current assets	2,087,609	1,638,161
Property, plant and equipment, net	438,398	404,419
Goodwill and intangible assets, net	63,076	327,256
Other long-term assets	575,102	611,986
Total Assets	\$3,164,185	\$2,981,822
Liabilities and Stockholders Equity		
Current liabilities		
Accounts payable	\$174,022	\$186,527
Accrued salaries and wages	91,188	81,530
Accrued taxes on income	77,327	41,557
Other accrued expenses	250,134	292,056
Total current liabilities	592,671	601,670
Other long-term liabilities	227,431	242,643
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Total Liabilities	820,102	844,313
Stockholders Equity		
Capital stock		
Applera Corporation Applied Biosystems Group	2,130	2,131
Applera Corporation Celera Genomics Group	743	768
Capital in excess of par value	2,132,364	2,176,427

Retained earnings Accumulated other comprehensive loss Treasury stock, at cost	558,065 (41,787 ) (307,432 )	653,832 (54,064 ) (641,585 )
Total Stockholders Equity	2,344,083	2,137,509
Total Liabilities and Stockholders Equity	\$3,164,185	\$2,981,822

See accompanying notes to the Applera Corporation unaudited condensed consolidated financial statements.

## APPLERA CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

(Dollar amounts in thousands)

	Nine months e	nded
	2005	2006
Operating Activities of Continuing Operations		
Net income	\$105,640	\$139,794
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	76,882	68,051
Asset impairments	4,200	8,366
Employee-related charges and other	6,945	5,066
Share-based compensation programs	6,342	8,623
Sale of assets and legal settlements, net	(29,662)	51,885
Deferred income taxes	(8,413)	(44,895 )
Acquired research and development		3,400
Changes in operating assets and liabilities:		
Accounts receivable	22,441	23,658
Inventories	(151)	(9,387)
Prepaid expenses and other assets	(3,374)	(4,877)
Accounts payable and other liabilities	(54,412 )	(71,136 )
Net Cash Provided by Operating Activities of Continuing Operations	126,438	178,548
Net Cash Provided (Used) by Operating Activities of Discontinued Operations	488	(65 )
Investing Activities of Continuing Operations		
Additions to property, plant and equipment, net	(69,990 )	(36,058)
Proceeds from maturities of available-for-sale investments	1,722,460	139,373
Proceeds from sales of available-for-sale investments	563,348	326,066
Purchases of available-for-sale investments	(2,130,228)	(356,746 )
Acquisitions and investments, net of cash acquired	(231)	(278,881)
Proceeds from the sale of assets, net	7,085	7,910
Net Cash Provided (Used) by Investing Activities of Continuing Operations	92,444	(198,336 )
Financing Activities		
Net change in loans payable		(49)
Principal payments on debt	(6,000)	
Dividends	(25,019)	(16,128 )
Purchases of common stock for treasury		(457,120 )

Proceeds from stock issued for stock plans and other	25,676	124,571
Net Cash Used by Financing Activities	(5,343 )	(348,726 )
Effect of Exchange Rate Changes on Cash	17,131	(7,979 )
Net Change in Cash and Cash Equivalents	231,158	(376,558 )
Cash and Cash Equivalents Beginning of Period	507,870	779,401
Cash and Cash Equivalents End of Period	\$739,028	\$402,843

See accompanying notes to the Applera Corporation unaudited condensed consolidated financial statements.

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1 Interim Condensed Consolidated Financial Statements

#### **Basis of Presentation**

We prepare our unaudited interim condensed consolidated financial statements and related disclosures in conformity with accounting principles generally accepted in the United States of America, or GAAP. In preparing these statements, we are required to use estimates and assumptions. While we believe we have considered all available information, actual results could affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. The results for the interim periods are not necessarily indicative of trends or future financial results. When used in these notes, the terms Applera, Company, we, us, or our mean Applera Corporation and its subsidiaries. We have reclassified some prior year amount the condensed consolidated financial statements and notes for comparative purposes.

We consistently applied the accounting policies described in our 2005 Annual Report to Stockholders in preparing these unaudited interim financial statements. In addition, we adopted Statement of Financial Accounting Standards (SFAS) No. 123, Share-Based Payment (revised 2004) in July 2005, as discussed in Note 5. We made all adjustments that are necessary, in our opinion, for a fair statement of the results for the interim periods. These adjustments are of a normal recurring nature. We condensed or omitted from these interim financial statements several notes and other information included in our 2005 Annual Report to Stockholders. You should read these unaudited interim condensed consolidated financial statements in conjunction with our consolidated financial statements presented in our 2005 Annual Report to Stockholders.

#### Note 2 Events Impacting Comparability

We are providing the following information on some actions taken by us or events that occurred in the three and nine-months ended March 31:

	Three months ended March 31,			Nine months end March 31,		ended	ıded	
Income/(charge) (Dollar amounts in millions)	2005	2006		2005		2006		
Severance and benefit costs	\$	<b>\$</b> (10.7	)	\$(11.3	<u> </u>	\$(12.2	<u> </u>	
Excess lease space		(0.8	)	(3.8	)	(0.8)	)	
Asset impairments		(8.0	)	(0.2	)	(9.1	)	
Other		(1.4	)			(1.4	)	
Reduction of expected costs	0.9	0.9		0.9		2.3		
Total employee-related charges, asset impairments and other	\$0.9	\$(20.0	)	\$(14.4	)	\$(21.2	)	
Other events impacting comparability:								
Impairment of inventory recorded in cost of sales	\$	\$		\$(1.7	)	\$		
Asset dispositions and legal settlements		(1.6	)	38.2		(28.2	)	
Acquired research and development		(3.4	)			(3.4	)	
Investment gains		3.1				7.6		
Tax items		63.3				48.8		

**Employee-Related Charges, Asset Impairments and Other** 

•	ve been recorded in the conde	nsed consolidated statements	s of operations in employee-r	elated charges, asset impairme	ents
and other, except as not	ed.				
4					

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

Applied Biosystems group

Fiscal 2005

During the first nine months of fiscal 2005, the Applied Biosystems group recorded pre-tax charges of \$12.5 million, of which \$10.2 million was for employee terminations and \$2.3 million related to the cost of excess lease space at a facility in Massachusetts. Of the \$12.5 million in charges, \$5.2 million was recorded in the second quarter of fiscal 2005, consisting of \$2.9 million for employee terminations and \$2.3 million related to the cost of excess lease space. The remaining balance was recorded in the first quarter of fiscal 2005. The charge for the excess lease space represented the estimated cost of excess facility space less estimated future sublease income for a lease that extends through fiscal 2011. In the third quarter of fiscal 2005, the Applied Biosystems group recorded a pre-tax benefit of \$0.2 million for reductions in anticipated employee-related costs associated with severance and benefit charges recorded in fiscal 2003 through fiscal 2005. Additionally, in the third quarter of fiscal 2005, the Applied Biosystems group recorded a pre-tax benefit of \$0.7 million as a result of the repayment of a loan by HTS Biosystems, Inc. that was previously written off in the fourth quarter of fiscal 2004.

The severance charges for the first nine months of fiscal 2005 related primarily to staff reductions intended to better align the Applied Biosystems group s resources with anticipated business opportunities and to integrate the Applied Biosystems MALDI Time-of-Flight ( TOF ) product line into Applied Biosystems/MDS Sciex Instruments business, a 50/50 joint venture between the Applied Biosystems group and MDS Inc. The positions eliminated were primarily in the areas of research, manufacturing, sales and administration.

As of June 30, 2005, all of the affected employees had been terminated and substantially all cash payments related to the terminations had been made. In regards to the excess lease space charge, through the nine months ended March 31, 2006, we had made cash payments of \$0.3 million. The cash expenditures were funded by cash provided by operating activities.

#### Fiscal 2006

In the second quarter of fiscal 2006, the Applied Biosystems group recorded pre-tax charges of \$1.5 million for employee terminations related to the Applied Biosystems/MDS Sciex Instruments joint venture. MDS recorded a restructuring charge for a reduction in workforce as part of its strategy to focus on the life sciences market. The \$1.5 million represents the Applied Biosystems group s share of the restructuring charge.

The Applied Biosystems group recorded pre-tax benefits of \$1.4 million in the first nine months of fiscal 2006 for reductions in anticipated employee-related costs associated with the severance and benefit charges recorded in fiscal 2005.

In the fourth quarter of fiscal 2005, the Applied Biosystems group decided to pursue the sale of its San Jose, California facility and recorded a pre-tax impairment charge of \$1.7 million related to that decision. In the first quarter of fiscal 2006, the Applied Biosystems group recorded an additional \$1.1 million pre-tax impairment charge to write-down the carrying amount of the facility to its current estimated market value less estimated selling costs. In the third quarter of fiscal 2006, the Applied Biosystems group entered into an agreement to sell the facility and recognized a \$0.9 million pre-tax favorable adjustment to the charges previously recorded based on the sales price per the agreement. The sale is expected to be completed in the fourth quarter of fiscal 2006. Please see Note 8 for additional information.

#### Other

During the first nine months of fiscal 2006, the Applied Biosystems group made cash payments of \$10.6 million for severance and employee benefits and office closures related to charges recorded prior to fiscal 2006. The following table summarizes the remaining cash payments by event and the expected payment dates as of March 31, 2006.

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

(Dollar amounts in millions)	Remaining cash payments	Expected payment dates		
Fiscal 2003 employee-related charge	\$0.5	Fiscal 2006	Fiscal 2007	
Fiscal 2005 employee-related charge	0.2	Fiscal 2006	Fiscal 2007	
Fiscal 2005 excess lease space and other charges	2.2	Fiscal 2006	Fiscal 2011	
	\$2.9	_		

Celera Genomics group

#### Fiscal 2005

During the first quarter of fiscal 2005, the Celera Genomics group recorded pre-tax charges totaling \$4.5 million related to our decision to discontinue promotion of products and most operations of Paracel, Inc., a business we acquired in fiscal 2000. Paracel developed high-performance genomic data and text analysis systems for the pharmaceutical, biotechnology, information services, and government markets. Due to a shift in focus, Paracel was no longer deemed strategic to the overall business. The \$4.5 million charge consisted of \$2.8 million in employee-related charges, asset impairments and other, of which \$1.1 million was for severance and benefit costs and \$1.7 million was for excess facility lease expenses and asset impairments. The Celera Genomics group recorded the remaining \$1.7 million in cost of sales for the impairment of Paracel inventory. The charge for excess facility lease expenses and asset impairments was primarily for a revision to an accrual initially recorded in fiscal 2002 for the estimated cost of excess facility space for a lease that extends through fiscal 2011 and to write off related fixed assets.

As of March 31, 2005, the majority of the affected Paracel employees had been terminated. Substantially all cash payments related to these terminations were made as of June 30, 2005. During the first nine months of fiscal 2006, we made cash payments of \$1.5 million related to the excess lease space charge. The cash expenditures were funded by available cash. The remaining cash expenditures of approximately \$3.6 million related to excess lease space are expected to be disbursed by fiscal 2011.

#### Fiscal 2006

In the third quarter of fiscal 2006, the Celera Genomics group recorded pre-tax charges of \$20.9 million related to its decision to partner or sell its small molecule drug discovery and development programs and the integration of Celera Diagnostics into the Celera Genomics group. The charge consisted of \$10.7 million for severance and benefit costs, \$8.0 million for asset impairments, \$0.8 million for excess lease space, and \$1.4 million for other disposal costs. The severance charges related primarily to staff reductions in small molecule drug discovery and development. The asset impairment charges primarily related to a write-down of the carrying amount of an owned facility to its current estimated market value less estimated selling costs, as well as write-offs of leasehold improvements. As of March 31, 2006, all of the affected employees had been notified and the majority of them had been terminated. We anticipate that all affected employees will be terminated by June 30, 2006. Through March 31, 2006, we made cash payments of \$4.9 million related to the employee terminations and \$0.6 million related to other disposal costs.

#### Other

In the fourth quarter of fiscal 2005, the Celera Genomics group recorded a pre-tax charge of \$3.4 million related to the discontinuation of the Online/Information Business, an information products and service business. This charge consisted of \$1.8 million for severance and benefit costs and \$1.6 million for asset impairments, primarily related to information-technology leases. During the first nine months of fiscal 2006, the Celera Genomics group made cash payments of \$1.5 million for severance and employee benefits and \$1.5 million primarily for information technology leases related to this charge. The cash expenditures were funded by available cash. As of September 30, 2005, all affected employees had been terminated. The remaining cash expenditures related to this action of approximately \$0.2 million are expected to be disbursed by the end of fiscal 2006.

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

#### **Other Events Impacting Comparability**

Asset dispositions and legal settlements

The following items have been recorded in the condensed consolidated statements of operations in asset dispositions and legal settlements.

In the first quarter of fiscal 2005, the Applied Biosystems group received a payment of \$8.5 million from Illumina, Inc. in connection with the termination of a joint development agreement and settlement of patent infringement and breach of contract claims.

In the second quarter of fiscal 2005, the Applied Biosystems group recorded a net pre-tax gain of \$29.7 million for the sale of intellectual property, manufacturing inventory, and research and development assets related to the expansion of the scope of the Applied Biosystems/MDS Sciex Instruments joint venture with MDS Inc. Under the terms of the transaction, we received \$8 million in cash and a \$30 million note receivable for a 50 percent interest in intellectual property assets related to current Applied Biosystems MALDI TOF mass spectrometry systems and next-generation product-related manufacturing and research and development assets. The note receivable is due in 5 years, of which \$6 million is payable in October 2006 and \$8 million in October 2007, 2008, and 2009.

In the first quarter of fiscal 2006, we recorded a \$23.5 million pre-tax charge related to an outstanding litigation matter and an award in an arbitration proceeding with Amersham Biosciences, now GE Healthcare. We recorded the pre-tax charge as follows: \$22.8 million at the Applied Biosystems group and \$0.7 million at the Celera Genomics group. The charge included an estimate of the liability that would be incurred by us to resolve the litigation matter and the arbitration award described below. In the second quarter of fiscal 2006, we recorded an additional pre-tax charge of \$3.1 million as a result of the final determination of interest related to the arbitration award. We paid all amounts related to this arbitration matter in January 2006. The arbitration matter involved the interpretation of a license agreement relating to DNA sequencing reagents and kits. Amersham had alleged, among other things, that the Applied Biosystems group had underpaid royalties under the license agreement. The arbitrator awarded Amersham past damages based on an increase in royalty rates for some of its DNA sequencing enzymes and kits that contain those enzymes, plus interest, fees, and other costs. As a result of this decision, the Applied Biosystems group recorded a pre-tax charge of \$20.4 million in the first quarter of fiscal 2006, \$19.5 million of which was recorded in asset dispositions and legal settlements. As mentioned above, the Applied Biosystems group recorded an additional charge of \$3.1 million in the second quarter of fiscal 2006 related to the award.

On April 26, 2006, we joined with Beckman Coulter, Inc. in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us regarding claims to some patented capillary electrophoresis technology and PCR instrumentation technology. As part of the settlement, the parties agreed to grant royalty-bearing licenses to each other. Additionally, the Applied Biosystems group will make a special payment to Beckman Coulter for rights to some Beckman Coulter technology and for the release of any and all claims of infringement relating to DNA sequencer and thermal cycler products. Beckman Coulter will make quarterly payments to the Celera Genomics group for diagnostic rights to some Applera technology. The U.S. District Court for the Central District of California has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

In the third quarter of fiscal 2006, we recorded a net pre-tax charge of \$1.6 million, primarily comprised of a charge of \$35.0 million related to the settlement with Beckman Coulter described above and a benefit of \$33.4 million related to a settlement agreement involving patent infringement claims brought by us against Bio-Rad Laboratories, Inc. and MJ Research, Inc. The Bio-Rad Laboratories settlement resolves litigation brought by Bio-Rad against us for patent and trademark infringement, and counterclaims by us against Bio-Rad. By March 31, 2006, we had received all amounts related to the Bio-Rad settlement. See Note 13 for further information on these settlements.

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

Acquired research and development

In the third quarter of fiscal 2006, the Applied Biosystems group recorded a \$3.4 million charge to write-off the value of acquired in-process research and development ( IPR&D ) in connection with the acquisition of the Research Products Division of Ambion, Inc. As of the acquisition date, the technological feasibility of the related projects had not been established, and it was determined that the acquired projects had no future alternative uses. The amount attributed to acquired IPR&D was based on an independent appraisal. See Note 3 for more information on this acquisition.

#### Investments

The Celera Genomics group recorded pre-tax gains of \$4.5 million in the first quarter and \$3.1 million in the third quarter of fiscal 2006 in the condensed consolidated statements of operations in gain on investments, net from the sale of non-strategic minority equity investments.

#### Tax items

In the first quarter of fiscal 2006, the Applied Biosystems group recorded a tax benefit of \$13.5 million related to the resolution of transfer pricing matters in Japan. In the second quarter of fiscal 2006, the Applied Biosystems group recorded tax charges of \$28.0 million related to repatriation of cash balances held outside the U.S. This charge included the estimated tax on a \$500 million repatriation of cash as well as anticipated taxes on additional overseas dividends. Additionally, in the third quarter of fiscal 2006, the Applied Biosystems group recorded tax benefits of \$63.3 million related to a completed Internal Revenue Services (IRS) exam, state valuation allowance reversal, and R&D credits. The IRS completed the audit of Applera for the fiscal years 1996 through 2003 and as a result, the Applied Biosystems group recorded favorable adjustments of \$32.2 million to existing tax liabilities. A net of federal tax \$24.8 million increase in the net state deferred tax assets primarily related to a reduction in valuation allowance and the write-off of some state deferred tax assets. The reduction in the valuation allowance was due to management s reassessment of the future realization of deferred tax assets based on revised forecasted taxable income which includes the impacts of a change in the apportionment of income to California, a reduction in R&D spending, and increased revenues and profits from our worldwide operations. Also, Applera completed its assessment of fiscal years 2001 through 2004 R&D activities and as a result, the Applied Biosystems group recorded a net benefit of \$6.3 million for additional R&D credits.

#### Note 3 Acquisition

Effective March 1, 2006, we acquired the Research Products Division of Ambion, Inc. for approximately \$279 million in cash, including closing transaction costs. Ambion, which is based in Austin, Texas, is a leading supplier of ribonucleic acid (RNA) based reagents for life science research and drug development. Ambion develops and supplies innovative consumable products for stabilizing, synthesizing, handling, isolating, storing, detecting, and quantifying RNA. We believe that the acquisition will drive growth by delivering more complete customer workflow solutions and by expanding the Applied Biosystems group s consumables product offering. We expect that Ambion s RNA R&D expertise, consumables manufacturing capabilities, and culture of scientific innovation will complement our existing strengths. Ambion will continue to be based in Austin, Texas.

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

We allocated the purchase price of \$279.3 million to tangible net assets and intangible assets as follows:

### (Dollar amounts in millions)

Current assets	\$28.2
Long-term assets	16.0
Current liabilities	(8.5)
Long-term liabilities	(23.4)
Tangible net assets acquired, at approximate fair value	12.3
Goodwill	206.5
Customer relationships	27.1
Existing technology	24.8
Trade name	4.9
Acquired IPR&D	3.4
Purchase order backlog	0.3
Total intangible assets	267.0
Total purchase price	\$279.3

We are amortizing the recorded values of the intangible assets, other than the acquired IPR&D and the trade name, over their expected period of benefit, which on a weighted average basis is 5.5 years. An established client list, a recognized company name in the RNA field, a strong scientific employee base, and operations in a complementary consumables business were among the factors that contributed to a purchase price resulting in the recognition of goodwill. The goodwill and the trade name will be tested for impairment as part of our annual impairment test at the reporting unit level. In the third quarter of fiscal 2006, the Applied Biosystems group recorded approximately \$1 million of amortization of intangible assets and a \$3.4 million charge to write-off the value of acquired IPR&D (see Note 2) from this acquisition. We recorded a \$7.9 million deferred tax asset, included in current assets, for net operating loss carryforwards and other temporary differences of Ambion that we expect to use. The goodwill recognized will not be deductible for federal income tax purposes.

The net assets and results of operations of Ambion have been included in our condensed consolidated financial statements since the date of the acquisition, and have been allocated to the Applied Biosystems group. The following selected pro forma financial information for Applera and the Applied Biosystems group has been prepared assuming the acquisition had occurred at the beginning of fiscal 2005 and gives effect to purchase accounting adjustments:

	Three months ended March 31,		Nine months ended March 31,	
(Dollar amounts in millions except per share amounts)	2005	2006	2005	2006
Applera Corporation				
Net revenues	\$482.0	\$507.9	\$1,388.1	\$1,446.8
Net income	33.7	86.4	101.1	123.8

#### **Applied Biosystems Group**

11ppneu 21osjstems O1oup					
Net revenues	\$467.4	\$500.8	\$1,342.5	\$1,425.2	
Net income, as allocated	54.6	109.7	161.8	181.2	
Basic per share	0.28	0.60	0.83	0.96	
Diluted per share	0.27	0.58	0.81	0.94	

There was no impact on the Celera Genomics group related to this acquisition.

On consummation of the acquisition, the Applied Biosystems group recorded a \$3.4 million non-cash charge to write-off the value of acquired IPR&D, which has been included in the pro forma results above. This unaudited pro forma data is for informational purposes only and may not be indicative of the actual results that would have occurred had the acquisition been consummated at the beginning of fiscal 2005 or of the future operations of the combined companies.

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

## Note 4 Earnings (Loss) per Share

The following table presents a reconciliation of basic and diluted earnings (loss) per share for the three months ended March 31:

	Applied Biosystems Group		Celera Genomics Group		
(Dollar amounts in millions, except per share amounts)	2005	2006	2005	2006	
Net income (loss)	\$55.5	\$124.4	\$(21.0	) \$(23.3	
Allocated interperiod taxes	0.1	(0.6	)		
Total net income (loss) allocated	55.6	123.8	(21.0	) (23.3 )	
Less dividends declared on common stock	8.4	7.9			
Undistributed earnings (loss)	\$47.2	\$115.9	\$(21.0	) \$(23.3	
Allocation of basic earnings (loss) per share					
Basic distributed earnings per share(1)	\$0.04	\$0.04	\$	\$	
Basic undistributed earnings (loss) per share	0.24	0.63	(0.29	) (0.31 )	
Total basic earnings (loss) per share	\$0.28	\$0.67	\$(0.29	) \$(0.31	
Allocation of diluted earnings (loss) per share					
Diluted distributed earnings per share(1)	\$0.04	\$0.04	\$	\$	
Diluted undistributed earnings (loss) per share	0.24	0.61	(0.29	) (0.31 )	
Total diluted earnings (loss) per share	\$0.28	\$0.65	\$(0.29	) \$(0.31	
Weighted average number of common shares		_		_	
Basic	196.4	183.5	73.4	75.8	
Common stock equivalents	2.7	7.0		_	
Diluted	199.1	190.5	73.4	75.8	

<sup>(1)</sup> Amounts represent actual dividends per share distributed.

## APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

The following table presents a reconciliation of basic and diluted earnings (loss) per share for the nine months ended March 31:

	Applied Bio	Celera Genomics Group				
(Dollar amounts in millions, except per share amounts)	2005	2006	2005		2006	
Net income (loss)	\$165.3	\$198.4	\$(60.8	)	\$(57.4	)
Allocated intercompany sales of assets		0.1				
Allocated interperiod taxes	1.1	(1.3	)			
Total net income (loss) allocated	166.4	197.2	(60.8	)	(57.4	)
Less dividends declared on common stock	25.0	24.0				
Undistributed earnings (loss)	\$141.4	\$173.2	\$(60.8	)	\$(57.4	)
Allocation of basic earnings (loss) per share		_				
Basic distributed earnings per share(1)	\$0.13	\$0.13	\$		\$	
Basic undistributed earnings (loss) per share	0.72	0.92	(0.83	)	(0.77	)
Total basic earnings (loss) per share	\$0.85	\$1.05	\$(0.83	)	\$(0.77	)
Allocation of diluted earnings (loss) per share						
Diluted distributed earnings per share(1)	\$0.13	\$0.13	\$		\$	
Diluted undistributed earnings (loss) per share	0.71	0.89	(0.83	)	(0.77	)
Total diluted earnings (loss) per share	\$0.84	\$1.02	\$(0.83	)	\$(0.77	)
Weighted average number of common shares		_				
Basic	195.9	188.3	73.2		75.0	
Common stock equivalents	2.7	4.7				
Diluted	198.6	193.0	73.2		75.0	

<sup>(1)</sup> Amounts represent actual dividends per share distributed.

Options to purchase stock at exercise prices greater than the average market prices of our common stocks were excluded from the computation of diluted earnings per share because the effect would have been antidilutive. Additionally, options to purchase shares of Applera Corporation-Celera Genomics Group Common Stock ( Applera-Celera Genomics stock ) were excluded from the computation of diluted loss per share because the effect was antidilutive. The following table presents the number of shares excluded from the diluted earnings and loss per share computations at March 31:

(Shares in millions)	2005	2006	
Applera Corporation-Applied Biosystems Group Common Stock Applera-Celera Genomics stock	20.1 11.5	5.9 9.1	
		_	_

## Note 5 Share-Based Compensation

SFAS No. 123R requires entities to measure and recognize the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. We adopted SFAS No. 123R using the modified prospective method of transition. This method required us to apply the provisions of SFAS No. 123R to new awards and to any awards that were unvested as of our adoption date and did not require us to restate prior periods. For information on our share-based plans, refer to Note 6 to our consolidated financial statements included in our 2005 Annual Report to Stockholders and Note 4 to our condensed consolidated financial statements in our first quarter 2006 Quarterly Report on Form 10-Q (which information is incorporated in this quarterly report by reference).

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

We recognize share-based compensation costs on a straight-line basis over the requisite service period for the entire grant. For the three and nine months ended March 31, 2006, total share-based compensation expense and the earnings per share effects of adopting the provisions of SFAS No. 123R were as follows:

Applera-Applied Stock	l Biosystems	Applera-Celera Genomics Stock		
Three months ended March 31	Nine months ended March 31	Three months ended March 31	Nine months ended March 31	
\$3.7	\$7.4	\$0.4	\$1.0	
1.1	2.2	0.1	0.2	
\$2.6	\$5.2	\$0.3	\$0.8	
\$0.01	\$0.03	\$	\$0.01	
0.01	0.03		0.01	
	Stock  Three months ended March 31  \$3.7 1.1  \$2.6	Three months ended March 31  \$3.7 \$7.4  1.1 2.2  \$2.6 \$5.2	Stock	

The amounts above include pre-tax charges of \$3.2 million for the third quarter and \$5.8 million for the first nine months for our restricted stock plans, primarily allocated to the Applied Biosystems group, which would have been recorded as compensation expense under Accounting Principles Board Opinion No. (APB Opinion No.) 25, Accounting for Stock Issued to Employees. Cash received from option exercises under these plans was \$124.6 million and the total intrinsic value of options exercised was \$38.4 million in the first nine months of fiscal 2006. In connection with these exercises, we realized a tax benefit of \$11.9 million in the first nine months of fiscal 2006.

We settle employee stock option exercises primarily with treasury shares, if available. As of March 31, 2006, we had 28.5 million treasury shares of Applera Corporation-Applied Biosystems Group Common Stock (Applera-Applied Biosystems stock), and 13,500 treasury shares of Applera-Celera Genomics stock, including the 1993 Director Stock Purchase and Deferred Compensation Plan shares described below. In January 2006, we announced that our board of directors authorized the repurchase of up to 5 million shares of Applera-Applied Biosystems stock. This authorization supplements our existing authority to repurchase shares of Applera-Applied Biosystems stock and Applera-Celera Genomics stock from time to time to replenish shares issued under our various employee stock benefit plans. This new authorization has no time restrictions and delegates to management discretion to purchase shares at times and prices it deems appropriate through open market purchases, privately negotiated transactions, tender offers, exchange offers, or otherwise.

The following table summarizes option activity under our stock option plans during the first nine months of fiscal 2006:

Applera-Appli	Applera-Applied Biosystems Stock					
Number of Options	Weighted-Average Exercise Price	Weighted- Average	Aggregate Intrinsic Value			
o <b>F</b>		Remaining				

			Contractual	
			Life	
			(in years)	
Outstanding at June 30, 2005	35,348,668	\$ 30.91		
Granted	565,250	23.95		
Exercised	(5,386,542)	18.69		
Cancelled	(2,216,485)	47.87		
Outstanding at March 31, 2006	28,310,891	32.04	5.75	\$149.4 million
Exercisable at March 31, 2006	27,550,596	\$ 32.30	5.66	145.8 million

## APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

#### **Applera-Celera Genomics Stock**

	Number of Options		Weighted-Average Exercise Price	Weighted- Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value
Outstanding at June 30, 2005	10,412,800		\$ 19.02		
Granted	74,800		11.52		
Exercised	(897,075	)	9.53		
Cancelled	(733,992	)	49.84		
Outstanding at March 31, 2006 Exercisable at March 31, 2006	8,856,533 8,792,925		17.69 \$ 17.73	5.68 5.65	\$14.3 million 14.3 million

The following table summarizes nonvested award activity under our restricted stock plans during the first nine months of fiscal 2006:

	Applera-Applied Biosystems Stock			Applera-Celera Genomics Stock			
	Number of		Weighted-Average	Number of		Weighted-Average	
	Shares	Units*	Grant-Date Fair Value	Shares	Units*	Grant-Date Fair Value	
Nonvested at June 30, 2005	209,448		\$ 20.98	60,834		\$ 10.44	
Granted	23,400	1,131,613	26.58	9,000	133,630	12.52	
Vested	(74,166)		21.23	(29,306)		10.12	
Cancelled		(19,250 )	26.62		(1,775 )	12.54	
Nonvested at March 31, 2006	158,682	1,112,363	\$ 25.98	40,528	131,855	\$ 12.19	

<sup>\*</sup> Each restricted stock unit represents the right to receive a share of the corresponding class of common stock on satisfaction of the applicable vesting conditions.

As of March 31, 2006, we had \$27.1 million of total unrecognized compensation costs related to nonvested awards and units that are expected to be recognized over a weighted average period of less than two years. At March 31, 2006, we had 50,800 shares of Applera-Applied Biosystems stock and 13,500 shares of Applera-Celera Genomics stock that have been deferred under our 1993 Director Stock Purchase and Deferred Compensation Plan and are treated as treasury shares for accounting purposes.

Pro Forma Disclosures Prior to Adoption of SFAS No. 123R

Prior to fiscal 2006, we applied the provisions of APB Opinion No. 25 in accounting for our share-based plans. Under APB Opinion No. 25, we did not record any compensation cost related to stock options since the exercise price of stock options granted to employees, generally, equaled the fair market value of our stock prices at the date of grant. We also did not record any compensation expense related to our employee stock purchase plans since the provisions of these plans were deemed non-compensatory under APB Opinion No. 25. However, for restricted stock, the intrinsic value as of the grant date was amortized to compensation expense over the vesting period. We recorded pre-tax charges of \$1.0 million (\$0.7 million net of tax) for the third quarter and \$3.1 million (\$2.0 million net of tax) for the first nine months of fiscal 2005 for restricted stock under ABP Opinion No. 25. The following tables illustrate the effect on reported net income (loss) and earnings (loss) per share for the third quarter and first nine months of fiscal 2005 as if we had applied the fair value method of accounting for employee stock plans as required by SFAS No. 123, Accounting for Share-Based Compensation.

In the third quarter of fiscal 2005, our board of directors accelerated the vesting of substantially all unvested stock options previously awarded to employees, officers, and directors in light of the new accounting requirements of SFAS No. 123R. As a result of this acceleration, during the third quarter of fiscal 2005 the Applied Biosystems group recorded

## APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

a pre-tax charge of \$1.7 million and the Celera Genomics group recorded a pre-tax charge of \$1.1 million of compensation cost that represents the intrinsic value measured at the acceleration date for the estimated number of awards that, absent the acceleration, would have expired unexercisable. Our pro forma tables below include the acceleration of the unamortized portion of unvested stock options, which resulted in an additional pre-tax amount of approximately \$97 million for the Applied Biosystems group and approximately \$19 million for the Celera Genomics group for the third quarter of fiscal 2005.

The earnings (loss) per share and pro forma effects on results for the three months ended March 31, 2005, are presented below:

(Dollar a	mounts in millions)	Applera Corporation	Applied Biosystems Group	Celera Genomics Group
Net inco	me (loss), as allocated	\$34.7	\$55.6	\$(21.0)
Add: Deduct:	Share-based employee compensation expense included in allocated net income, net of tax Share-based employee compensation expense	2.9	1.8	1.1
	determined under fair value based method, net of tax	110.5	91.6	18.9
Pro form	a net loss	\$(72.9)	\$(34.2	) \$(38.8 )
Earnings	s (loss) per share		ФО 20	¢ (0.20
	Basic and diluted - as reported Basic and diluted - pro forma		\$0.28 (0.17	\$(0.29 ) ) (0.53 )

The earnings (loss) per share and pro forma effects on results for the nine months ended March 31, 2005, are presented below:

(Dollar ar	nounts in millions)	Applera Corporation	Applied Biosystems Group	Celera Genomics Group	
Net incor	ne (loss), as allocated	\$105.6	\$166.4	\$(60.8	)
Add:	Share-based employee compensation expense included in allocated net income, net of tax	4.3	2.7	1.6	
Deduct:	Share-based employee compensation expense determined under fair value based method, net of tax	145.6	120.5	25.1	
Pro forma	a net income (loss)	\$(35.7)	\$48.6	\$(84.3	)
Earnings	(loss) per share		¢0.05	¢ (0, 92	`
	Basic as reported Basic - pro forma		\$0.85 0.25	\$(0.83 (1.15	)
	Diluted - as reported		0.23	(0.83	)
	Diluted - pro forma		0.24	(1.15	)

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

Valuation Assumptions in Estimating Fair Value

We estimated the fair value of stock options at the grant date using the Black-Scholes option pricing model with the following weighted average assumptions:

	Three months ended March 31,		Nine months March 31,	ended
	2005	2006	2005	2006
Applied Biosystems Group				
Dividend yield	0.9%	0.6%	0.9%	0.7%
Risk-free interest rate	3.7%	4.6%	3.5%	4.3%
Expected option life in years	5	4	5	4
Volatility	65%	23%	68%	25%
Weighted-average fair value per option granted	\$11.06	\$6.91	\$11.10	\$7.60
Celera Genomics Group				
Risk-free interest rate	3.6%	4.6%	3.5%	4.3%
Expected option life in years	4	5	4	5
Volatility	45%	36%	53%	35%
Weighted-average fair value per option granted	\$4.93	\$4.44	\$5.24	\$4.36

Prior to fiscal 2006, we determined the expected term of our options primarily based on the average life of our options for both Applera-Applied Biosystems stock and Applera-Celera Genomics stock. With the adoption of SFAS No. 123R in fiscal 2006, we determined the expected term of our options based on historical exercise patterns, which factored in the historical weighted average holding period from grant date to settlement date and from vest date to exercise date. We used the historical exercise patterns to project future settlement of outstanding options. As a result, the expected option life for Applera-Applied Biosystems stock decreased from five to four years and increased from four to five years for Applera-Celera Genomics stock.

Prior to fiscal 2006, we determined expected volatility based on historical volatilities of our two classes of common stock over the expected term. With the adoption of SFAS No. 123R, we continue to determine expected volatility based on historical volatilities, but have incorporated some adjustments, as noted below, related to the Celera Genomics group. In addition, under SFAS No. 123R, we began using a mean reversion analysis, which we believe provides a better estimate of current and future volatility rate expectations for our classes of stock. The volatility rate for Applera-Applied Biosystems stock decreased from the prior year quarter primarily as a result of the decline in the expected option life as discussed in the preceding paragraph. We believe that the methodology used to determine the historical volatility for Applera-Celera Genomics stock under APB Opinion No. 25, which included the impact of the sequencing and publication of the human genome by the Celera Genomics group, resulted in extraordinary volatility in the Celera Genomics group s stock price. As such, with the adoption of SFAS No. 123R, we excluded this unusually volatile period from our mean-reversion analysis.

## Note 6 Comprehensive Gain

The components of comprehensive gain (loss) are reflected net of tax, except for foreign currency translation adjustments, which are generally not adjusted for income taxes as they relate to indefinite investments in non U.S. subsidiaries. Comprehensive gain (loss) was as follows:

#### APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

	Three months ended March 31,				Nine months ended March 31,			
(Dollar amounts in millions)	2005		2006		2005		2006	
Net income	\$34.7		\$100.5		\$105.6		\$139.8	
Other comprehensive gain (loss): Net unrealized gains (losses) on investments	(3.6	)	0.2		(5.0	)	0.1	
Net unrealized gains (losses) on hedge contracts	8.1		(2.2	)	(11.8	)	4.8	
Net unrealized (gains) losses on hedge contracts reclassified into earnings	2.3		(5.8	)	10.0		(6.8	)
Foreign currency translation adjustments	(25.2	)	4.1		27.4		(10.4	)
Total other comprehensive gain (loss)	(18.4	)	(3.7	)	20.6		(12.3	)
Total comprehensive gain	\$16.3		\$96.8		\$126.2		\$127.5	

## Note 7 Inventories

Inventories included the following components:

(Dollar amounts in millions)	June 30, 2005	March 31, 2006
Raw materials and supplies	\$45.9	\$48.9
Work-in-process	5.3	11.9
Finished products	75.3	88.8
Total inventories, net	\$126.5	\$149.6

#### Note 8 Assets Held for Sale

In connection with the reduction and rebalancing of the Applied Biosystems group s workforce during the fourth quarter of fiscal 2005, the Applied Biosystems group decided to pursue the sale of its San Jose, California facility and recorded a \$1.7 million pre-tax charge that represented the write-down of the carrying amount of this facility to its estimated market value less estimated selling costs. As discussed in Note 2, the Applied Biosystems group adjusted the carrying value of this facility in both the first and third quarters of fiscal 2006. The Applied Biosystems group entered into an agreement to sell the facility, and the sale of this facility is expected to occur by June 30, 2006.

Also, during the second quarter of fiscal 2006, we reclassified property, plant and equipment into assets held for sale. This reclassification is for a facility in Connecticut that was previously used for manufacturing and administration. The facility was vacant but we have entered into a contract to sell this facility and expect the sale to close by June 30, 2006.

In connection with the Celera Genomics group s decision to partner or sell its small molecule drug discovery and development programs as discussed in Note 2, the Celera Genomics group decided to pursue the sale of its South San Francisco, California facility. As a result of this decision, we reclassified property, plant and equipment into assets held for sale in the third quarter of fiscal 2006 and recorded a \$5.8 million pre-tax charge that represented the write-down of the carrying amount of this facility to its current estimated market value less estimated selling costs. We expect the sale of this facility to occur during the next twelve months.

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

As of March 31, 2006, the carrying amounts for the following facilities were recorded in assets held for sale within prepaid expenses and other current assets:

#### (Dollar amount in millions)

San Jose, California	\$6.4
Connecticut facility	3.6
South San Francisco, California	11.5
Total assets held for sale	\$21.5

## Note 9 Goodwill and Intangible Assets

The carrying amounts of our intangible assets were as follows:

	June 30, 200	5	March 31, 20	006	
(Dollar amounts in millions)	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization	
Amortized intangible assets:					
Acquired technology	\$60.5	\$ 42.7	\$82.9	\$ 41.0	
Patents	25.5	20.7	29.9	22.2	
Customer relationships			27.1	0.3	
Favorable operating leases	11.6	10.5			
Other			0.3	0.2	
Total amortized intangible assets	\$97.6	\$ 73.9	\$140.2	\$ 63.7	
Unamortized intangible assets:					
Trade name		_	4.9		
Total	\$97.6	\$ 73.9	\$145.1	\$ 63.7	

Aggregate amortization expense was as follows:

Three months ended	Nine months ended
March 31,	March 31,

(Dollar amounts in millions)	2005	2006	2005	2006	
Applied Biosystems group Celera Genomics group	\$1.7 1.3	\$3.1 0.6	\$5.2 3.8	\$6.6 2.8	
Consolidated	\$3.0	\$3.7	\$9.0	\$9.4	

The Applied Biosystems group records amortization expense in cost of sales and SG&A and the Celera Genomics group records amortization expense in costs of sales and amortization of intangible assets. The Applied Biosystems group recorded the following amortization of acquisition-related intangible assets:

	Three mor		Nine months ended March 31,		
(Dollar amounts in millions)	2005	2006	2005	2006	
Amortization of purchased intangible assets	\$0.3	\$1.3	\$1.0	\$1.9	

At March 31, 2006, we estimated annual amortization expense of our intangible assets for each of the next five fiscal years as shown in the following table. Future acquisitions or impairment events could cause these amounts to change.

#### APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

(Dollar amounts in millions)	Applied Biosystems Group	Celera Genomics Group	Consolidated
Remainder of fiscal 2006	\$ 4.6	\$0.6	\$ 5.2
2007	16.7	2.1	18.8
2008	14.0	0.5	14.5
2009	13.0	0.1	13.1
2010	12.6	0.1	12.7

The change in the carrying amount of goodwill for the nine months ended March 31, 2006 is as follows:

(Dollar amounts in millions)	Applied Biosystems Group	Celera Genomics Group	Consolidated
Balance as of June 30, 2005 Goodwill acquired	\$ 36.7 <b>206.5</b>	\$2.7	\$ 39.4 <b>206.5</b>
Balance as of March 31, 2006	\$ 243.2	\$2.7	\$ 245.9

Refer to Note 3 for information on the goodwill we acquired in connection with the Ambion acquisition.

#### Note 10 Supplemental Cash Flow Information

Significant non-cash financing activity for the nine months ended March 31 was as follows:

(Dollar amounts in millions)	2005	2006		
Dividends declared but not paid	\$	\$7.9		

#### Note 11 Guarantees

#### Leases

The Applied Biosystems group provides lease-financing options to its customers through third party financing companies. For some leases, the financing companies have recourse to us for any unpaid principal balance on default by the customer. The leases typically have terms of two to three years and are secured by the underlying instrument. In the event of default by a customer, we would repossess the underlying instrument. We record revenues from these transactions on the completion of installation/acceptance of products and maintain a reserve for estimated losses on all lease transactions with recourse provisions based on historical default rates and current economic conditions. At March 31, 2006, the financing companies—outstanding balance of lease receivables with recourse to us was \$8.6 million. We believe that we could recover the entire balance from the resale of the underlying instruments in the event of default by all customers.

#### **Guarantee of Pension Benefits for Divested Business**

As part of the divestiture of our Analytical Instruments business in fiscal 1999, the purchaser of the Analytical Instruments business is paying for the pension benefits for employees of a former German subsidiary. However, we guaranteed payment of these pension benefits should the purchaser fail to do so, as these benefits were not transferable to the buyer under German law. The guaranteed payment obligation, which approximated \$55 million at March 31, 2006, is not expected to have a material adverse effect on our condensed consolidated statement of financial position.

#### Indemnifications

In the normal course of business, we enter into some agreements under which we indemnify third parties for intellectual property infringement claims or claims arising from breaches of representations or warranties. In addition, from time to

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

time, we provide indemnity protection to third parties for claims relating to past performance arising from undisclosed liabilities, product liabilities, environmental obligations, representations and warranties, and other claims. In these agreements, the scope and amount of remedy, or the period in which claims can be made, may be limited. It is not possible to determine the maximum potential amount of future payments, if any, due under these indemnities due to the conditional nature of the obligations and the unique facts and circumstances involved in each agreement. Historically, payments made related to these indemnifications have not been material to our consolidated financial position.

#### **Product Warranties**

We accrue warranty costs for product sales at the time of shipment based on historical experience as well as anticipated product performance. Our product warranties extend over a specified period of time ranging up to two years from the date of sale depending on the product subject to warranty. The warranties cover equipment installation, customer training, and application support. We periodically review the adequacy of our warranty reserve, and adjust, if necessary, the warranty percentage and accrual based on actual experience and estimated costs to be incurred.

The following table provides an analysis of the warranty reserve for the nine months ended March 31:

(Dollar amount in millions)	2005	2006	
Balance beginning of period	\$15.9	<b>\$14.0</b>	
Accruals for warranties Usage of reserve Other	16.0 (16.8 (0.7	13.3 ) (13.6 ) (2.5	)
Balance at March 31	\$14.4	\$11.2	

Other consists of accrual adjustments to reflect actual experience and currency translation.

#### Note 12 Pension and Other Postretirement Benefits

The components of net pension and postretirement benefit expenses for the three and nine-month periods ended March 31 were as follows:

	Three mo	nths ended	Nine mon March 31,		
(Dollar amounts in millions)	2005	2006	2005	2006	
Pension	ф O O	Φ0.0	¢1.0	Φ2.4	
Service cost	\$0.8	<b>\$0.9</b>	\$1.8	\$2.4	
Interest cost	9.9	8.9	29.8	27.0	
Expected return on plan assets	(10.4	) (9.5	) (31.4	) (28.7	)
Amortization of prior service cost		0.2	(0.1	) 0.2	
Amortization of losses	0.9	2.1	2.7	6.0	

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Net periodic expense	\$1.2	\$1.2 <b>\$2.6</b> \$2.8		\$6.9
Net periodic expense	φ1.2	φ2.0	\$2.0	<b>\$0.</b> 2
Postretirement Benefit				
Service cost	\$0.1	<b>\$0.1</b>	\$0.2	\$0.2
Interest cost	1.0	0.5	3.0	2.1
Amortization of (gains) losses	(0.1	)	(0.4	) 0.1
Net periodic expense	\$1.0	\$0.6	\$2.8	\$2.4

We contributed approximately \$31 million to our pension plans during the nine months ended March 31, 2006. We do not expect to fund material additional amounts during the remainder of fiscal 2006. We made benefit payments of approximately \$5 million to the postretirement plan during the nine months ended March 31, 2006, and we expect to make approximately \$2 million of additional benefit payments during the remainder of fiscal 2006 under our postretirement plan.

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Note 13 Contingencies

#### **Supply Arrangement**

On October 8, 2005, Delphi Medical Systems Texas Corporation, a supplier of some instruments and parts for the Applied Biosystems group (Delphi Medical Systems), and its parent Delphi Corporation, filed a petition in the United States Bankruptcy Court for the Southern District of New York seeking relief under the provisions of Chapter 11 of the federal Bankruptcy Code. As of March 31, 2006, the Applied Biosystems group had an accounts receivable balance of approximately \$7 million and an accounts payable balance of approximately \$4 million with Delphi Medical Systems. At the present time, no assessment can be made as to if and when or how much of the balance due from Delphi Medical Systems may be paid, how much of the amount owed to Delphi Medical Systems may be offset against the amounts payable by Delphi Medical Systems, or the effect of the Chapter 11 filing on the supply contract in effect between the companies.

### **Legal Proceedings**

We are involved in various lawsuits, arbitrations, investigations, and other legal actions from time to time with both private parties and governmental entities. These legal actions currently involve, for example, commercial, intellectual property, antitrust, environmental, securities, and employment matters. We believe that we have meritorious defenses against the claims currently asserted against us and intend to defend them vigorously. The following is a description of some claims we are currently defending, including some counterclaims brought against us in response to claims filed by us against third parties.

Applera and some of its officers are defendants in a lawsuit brought on behalf of purchasers of Applera-Celera Genomics stock in our follow-on public offering of Applera-Celera Genomics stock completed on March 6, 2000. In the offering, we sold an aggregate of approximately 4.4 million shares of Applera-Celera Genomics stock at a public offering price of \$225 per share. The lawsuit, which was commenced with the filing of several complaints in April and May 2000, is pending in the U.S. District Court for the District of Connecticut, and an amended consolidated complaint was filed on August 21, 2001. The consolidated complaint generally alleges that the prospectus used in connection with the offering was inaccurate or misleading because it failed to adequately disclose the alleged opposition of the Human Genome Project and two of its supporters, the governments of the U.S. and the U.K., to providing patent protection to our genomic-based products. Although the Celera Genomics group has never sought, or intended to seek, a patent on the basic human genome sequence data, the complaint also alleges that we did not adequately disclose the risk that the Celera Genomics group would not be able to patent this data. The consolidated complaint seeks monetary damages, rescission, costs and expenses, and other relief as the court deems proper. On March 31, 2005, the court certified the case as a class action.

We were involved in several litigation matters with MJ Research, Inc. (acquired by Bio-Rad Laboratories, Inc. since the commencement of litigation), which commenced with our filing claims against MJ Research on June 24, 1998, in the U.S. District Court for the District of Connecticut based on its alleged infringement of some polymerase chain reaction, or PCR, patents. In response to our claims, MJ Research filed counterclaims including, among others, allegations that we licensed and enforced these patents through anticompetitive conduct in violation of federal and state antitrust laws, that some of our patents were unenforceable because of patent misuse, and that some of our patents were invalid and unenforceable because of inequitable conduct. MJ Research was seeking injunctive relief, monetary damages, costs and expenses, and other relief. These matters were adjudicated in part through a jury trial, which resulted in a verdict in our favor rendered in April 2004, and the remaining issues were resolved through a series of summary judgments granted by the District Court in several rulings issued in our favor between December 2004 and April 2005. As a result, MJ Research s counterclaims were rejected and MJ Research was held liable to us and Roche Molecular Systems, also a party to the litigation, for infringement of U.S. Patent Nos. 4,683,195, 4,683,202 and 4,965,188 (each relates to PCR process technology) and U.S. Patent Nos. 5,656,493, 5,333,675 and 5,475,610 (each relates to thermal cycler instrument technology). Further, the infringement of the 195, 202, 188 and 493 patents was held to be willful. As a result of these decisions in our favor, in April 2005, the District Court awarded us and Roche Molecular Systems damages of \$35.4 million plus reasonable attorneys fees, an enhancement of the original damages award granted by the jury in the amount of \$19.8 million. The court also awarded, on August 26, 2005, prejudgment interest of approximately \$1 million. Additionally, on August 30, 2005, the court issued an order enjoining MJ Research from infringing U.S. Patent Nos. 5,333,675, 5,656,493 and 5,475,610. Both parties filed notices of appeals

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

of some of the rulings in the case, including the damages award and the order enjoining MJ Research. However, all of these legal proceedings were terminated by the parties pursuant to a settlement agreement signed on February 9, 2006. As part of the settlement, the parties filed with the court, and the court signed into effect, a consent judgment and permanent injunction. In connection with the settlement, Bio-Rad s existing license to some of Applera s thermal cycler patents and Roche Molecular Systems PCR patents has been amended to include the MJ Research thermal cyclers that were subject to this litigation. The settlement agreement, which we refer to in this Legal Proceedings section as the Bio-Rad Settlement Agreement, resolved other legal proceedings as further described below.

Subsequent to the filing of our claims against MJ Research which are described in the preceding paragraph, on September 21, 2000, MJ Research filed an action against us in the U.S. District Court for the District of Columbia. This complaint was based on the allegation that the patents underlying our DNA sequencing instruments were improperly obtained because one of the alleged inventors, whose work was funded in part by the U.S. government, was knowingly omitted from the patent applications. Our patents at issue were U.S. Patent Nos. 5,171,534, entitled Automated DNA Sequencing Technique, 5,821,058, entitled Automated DNA Sequencing Technique, 6,200,748, entitled Tagged Extendable Primers and Extension Products, and 4,811,218, entitled Real Time Scanning Electrophoresis Apparatus for DNA Sequencing. The complaint asserted violations of the federal False Claims Act and the federal Bayh Dole Act, invalidity and unenforceability of the patents at issue, patent infringement, and various other civil claims against us. MJ Research was seeking monetary damages, costs and expenses, injunctive relief, transfer of ownership of the patents in dispute, and other relief as the court deemed proper. MJ Research claimed to be suing in the name of the U.S. government although the government declined to participate in the suit. On October 9, 2003, the case against us was dismissed but MJ Research filed an appeal. On November 21, 2005, the U.S. Court of Appeals for the Ninth Circuit affirmed the dismissal. Pursuant to the Bio-Rad Settlement Agreement described above, MJ Research agreed not to pursue an appeal of this decision and therefore these legal proceedings have terminated.

Bio-Rad Laboratories, Inc. filed a patent infringement, trademark infringement, and unfair competition action against us in the U.S. District Court for the Northern District of California on December 26, 2002. The complaint alleged that we were infringing Bio-Rad s U.S. Pat. No. 5,089,011, entitled Electrophoretic Sieving in Gel-Free Media with Dissolved Polymers, and infringing Bio-Rad s Bio-Rad trademark. They filed a third amended complaint against us on May 30, 2003. The allegedly infringing products according to the third amended complaint were instruments using, and reagents used for, capillary electrophoresis, and products using the BioCAD® name. Bio-Rad was seeking monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper. However, these legal proceedings were terminated by the parties pursuant to the Bio-Rad Settlement Agreement described above. As part of the settlement, the parties filed with the court, and the court signed into effect, a consent judgment and permanent injunction. Also as part of the settlement, Applera has entered into a license agreement with Bio-Rad relating to capillary electrophoresis technology.

We filed a patent infringement action against Bio-Rad Laboratories, Inc., MJ Research, Inc., and Stratagene Corporation in the U.S. District Court for the District of Connecticut on November 9, 2004. The complaint alleges that the defendants infringe U.S. Patent No. 6,814,934. The complaint specifically alleges that the defendants activities involving instruments for real-time PCR detection result in infringement. We are seeking monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper. Bio-Rad and MJ Research answered the complaint and counterclaimed for declaratory relief that the 934 patent was invalid and not infringed. Bio-Rad and MJ Research were seeking dismissal of our complaint, a judgment that the 934 patent is invalid and not infringed, costs and expenses, and other relief as the court deemed proper. Pursuant to the Bio-Rad Settlement Agreement described above, Bio-Rad, MJ Research, and Applera settled the claims and counter-claims against each other described in this paragraph, and they filed with the court, and the court signed into effect, a consent judgment and permanent injunction. In addition, Bio-Rad has entered into a license agreement with Applera relating to real-time thermal cyclers sold in the U.S. and Canada, and a limited license for real-time thermal cyclers sold in Europe and Japan. Stratagene also answered the complaint and counterclaimed for declaratory relief that the 934 patent is invalid and not infringed. Stratagene is seeking dismissal of our complaint, a judgment that the 934 patent is invalid and not infringed, costs and expenses, and other relief as the court deems proper.

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

Promega Corporation filed a patent infringement action against Lifecodes Corporation, Cellmark Diagnostics, Genomics International Corporation, and us in the U.S. District Court for the Western District of Wisconsin on April 24, 2001. The complaint alleges that the defendants are infringing Promega s U.S. Patent Nos. 6,221,598 and 5,843,660, both entitled Multiplex Amplification of Short Tandem Repeat Loci, due to the defendants sale of forensic identification and paternity testing kits. Promega is seeking monetary damages, costs and expenses, injunctive relief, and other relief as the court deems proper. The defendants answered the complaint on July 9, 2001, and we asserted counterclaims alleging that Promega is infringing our U.S. Patent No. 6,200,748, entitled Tagged Extendable Primers and Extension Products, due to Promega s sale of forensic identification and paternity testing kits. Because of settlement negotiations, the case was dismissed on October 29, 2002. However, the case was dismissed without prejudice, which means that Promega could re-file its claim against us.

Beckman Coulter, Inc. filed a patent infringement action against us in the U.S. District Court for the Central District of California on July 3, 2002. The complaint alleges that we are infringing Beckman Coulter s U.S. Patent Nos. RE 37,606 and 5,421,980, both entitled Capillary Electrophoresis Using Replaceable Gels, and U.S. Patent No. 5,552,580, entitled Heated Cover Device. The allegedly infringing products are the Applied Biosystems group s capillary electrophoresis sequencing and genetic analysis instruments, and PCR and real-time PCR systems. Since Beckman Coulter filed this claim, U.S. Patent No. 5,421,980 has been reissued as U.S. Patent No. RE 37,941, entitled Capillary Electrophoresis Using Replaceable Gels. On January 13, 2003, the court permitted Beckman Coulter to make a corresponding amendment to its complaint. Beckman Coulter is seeking monetary damages, costs and expenses, injunctive relief, and other relief as the court deems proper. On February 10, 2003, we filed our answer to Beckman Coulter s allegations, and counterclaimed for declaratory relief that the Beckman Coulter patents underlying Beckman Coulter s claim are invalid, unenforceable, and not infringed. We are seeking dismissal of Beckman Coulter s complaint, costs and expenses, declaratory and injunctive relief, and other relief as the court deems proper. On April 26, 2006, we joined with Beckman Coulter in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us, and the court has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

On-Line Technologies, Inc. (since acquired by MKS Instruments, Inc.) filed claims for patent infringement, trade secret misappropriation, fraud, breach of contract and unfair trade practices against PerkinElmer, Inc., Sick UPA, GmbH, and us in the U.S. District Court for the District of Connecticut on or about November 3, 1999. The complaint alleges that products called the Spectrum One and the MCS100E manufactured by former divisions of the Applied Biosystems group, which divisions were sold to the co-defendants in this case, were based on allegedly proprietary information belonging to On-Line Technologies and that the MCS100E infringed U.S. Patent No. 5,440,143. On-Line Technologies seeks monetary damages, costs, expenses, injunctive relief, and other relief. On April 2, 2003, the U.S. District Court for the District of Connecticut granted our summary judgment motion and dismissed all claims brought by On-Line Technologies. On-Line Technologies filed an appeal with the U.S. Court of Appeals for the Federal Circuit seeking reinstatement of its claims, and on October 13, 2004, the Court of Appeals upheld dismissal of all claims except for the patent infringement claim, which will be decided by the District Court in subsequent proceedings.

Enzo Biochem, Inc., Enzo Life Sciences, Inc., and Yale University filed a patent infringement action against us in the U.S. District Court for the District of Connecticut on June 8, 2004. The complaint alleges that we are infringing six patents. Four of these patents are assigned to Yale University and licensed exclusively to Enzo Biochem, i.e., U.S. Patent No. 4,476,928, entitled Modified Nucleotides and Polynucleotides and Complexes Formed Therefrom, U.S. Patent No. 5,449,767, entitled Modified Nucleotides and Polynucleotides and Methods of Preparing Same, U.S. Patent No. 5,328,824 entitled Methods of Using Labeled Nucleotides, and U.S. Patent No. 4,711,955, entitled Modified Nucleotides and Polynucleotides and Methods of Preparing and Using Same. The other two patents are assigned to Enzo Life Sciences, i.e., U.S. Patent No. 5,082,830 entitled End Labeled Nucleotide Probe and U.S. Patent No. 4,994,373 entitled Methods and Structures Employing Compoundly Labeled Polynucleotide Probes. The allegedly infringing products include the Applied Biosystems group s sequencing reagent kits, its TaqMan genotyping and gene expression assays, and the gene expression microarrays used with its Expression Array System. Enzo Biochem, Enzo Life Sciences, and Yale University are seeking monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper.

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

Molecular Diagnostics Laboratories filed a class action complaint against us and Hoffmann-La Roche, Inc. in the U.S. District Court for the District of Columbia on September 23, 2004. The complaint alleges anticompetitive conduct in connection with the sale of Taq DNA polymerase and PCR-related products. The anticompetitive conduct is alleged to arise from the prosecution and enforcement of U.S. Patent No. 4,889,818. This patent is assigned to Hoffmann-La Roche, with whom we have a commercial relationship covering, among other things, this patent and the sale of Taq DNA polymerase. The complaint seeks monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper.

We are involved in several legal actions with Thermo Electron Corporation and its subsidiary Thermo Finnigan LLC. These legal actions commenced when we, together with MDS, Inc. and our Applied Biosystems/MDS Sciex Instruments joint venture with MDS, filed a patent infringement action against Thermo Electron in the U.S. District Court for the District of Delaware on September 3, 2004. The complaint alleges infringement by Thermo Electron of U.S. Patent No. 4,963,736, and seeks monetary damages, costs, expenses, and other relief as the court deems proper. Thermo Electron has answered the complaint and counterclaimed for declaratory relief that the 736 patent is invalid, not infringed, and unenforceable, and is seeking dismissal of our complaint, a judgment that the 736 patent is invalid, not infringed, and unenforceable, costs and expenses, and other relief as the court deems proper. Subsequent to the filing of the action against Thermo Electron, on December 8, 2004, Thermo Finnigan filed a patent infringement action against us in the U.S. District Court for the District of Delaware. The complaint alleges that we have infringed U.S. Patent No. 5,385,654 as a result of, for example, our Applied Biosystems group s commercialization of the ABI PRISM® 3700 Genetic Analyzer. Thermo Finnigan is seeking monetary damages, costs, expenses, and other relief as the court deems proper. We have answered the complaint and counterclaimed for declaratory relief that the 654 patent is invalid, not infringed, and unenforceable, and are seeking dismissal of Thermo Finnigan's complaint, a judgment that the 654 patent is invalid, not infringed, and unenforceable, costs and expenses, and other relief as the court deems proper. Thermo Finnigan subsequently filed a second patent infringement action against us, MDS, and the Applied Biosystems/MDS Sciex Instruments joint venture, in the U.S. District Court for the District of Delaware on February 23, 2005. The complaint alleges that we and the other defendants have infringed U.S. Patent No. 6,528,784 as a result of, for example, our commercialization of the API 5000 LC/MS/MS system. Thermo Finnigan is seeking monetary damages, costs, expenses, and other relief as the court deems proper. We have answered the complaint and counterclaimed for declaratory relief that the 784 patent is invalid and not infringed, and are seeking dismissal of Thermo Finnigan's complaint, a judgment that the 784 patent is invalid and not infringed, costs and expenses, and other relief as the court deems proper.

Other than the charge recorded for the Beckman settlement (as discussed in Note 2) and for items deemed not material, we have not accrued for potential future losses, if any, in the ongoing legal proceedings described above because we believe that an adverse determination is not probable, and potential losses cannot be reasonably estimated, in any of these proceedings. However, the outcome of legal actions is inherently uncertain, and we cannot be sure that we will prevail in any of the ongoing proceedings described above or in our other legal actions. An adverse determination in some of our current legal actions, particularly the proceedings described above, could have a material adverse effect on us and our consolidated financial statements.

### Note 14 Celera Diagnostics and Abbott Alliance Restructuring

#### **Celera Diagnostics Restructuring**

In January 2006, we announced that our board of directors had approved a restructuring of the Celera Diagnostics joint venture between the Applied Biosystems group and the Celera Genomics group. The joint venture was formed pursuant to a Celera Diagnostics Joint Venture Agreement dated as of April 1, 2001, and amended as of June 22, 2004.

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

As a result of the restructuring, effective as of January 1, 2006, the Applied Biosystems group s interest in Celera Diagnostics was transferred to the Celera Genomics group in exchange for various considerations to the Applied Biosystems group. In determining that the restructuring was in the best interests of the Company and its stockholders, our board of directors considered numerous factors and used the assistance and advice of several independent advisors. Included in the process were independent analyses of: the Applied Biosystems group s 50 percent interest in Celera Diagnostics; the various considerations made to the Applied Biosystems group in the restructuring; and the pro forma impact of the restructuring on the Applied Biosystems group and the Celera Genomics group businesses.

The financial elements of the consideration made to the Applied Biosystems group in connection with the restructuring of Celera Diagnostics included:

The Applied Biosystems group gained the right to sell instrument platforms to end-user diagnostic customers, a field of activity previously reserved for Celera Diagnostics. The Applied Biosystems group anticipates its entry into the clinical diagnostic instrumentation market will increase revenue and margin. The Applied Biosystems group will also be the preferred supplier of some diagnostic instruments to the Celera/Abbott alliance, and the Celera/Abbott alliance will be the preferred diagnostics company marketing some of the Applied Biosystems group s instruments. Please refer to the Abbott Alliance Restructuring discussion below for more information.

The Celera Genomics group provides some R&D and regulatory support to the Applied Biosystems group at cost, including assistance in the development of new PCR reagents and clinical diagnostic instrument systems that are expected to lead to increased revenue and margin for the Applied Biosystems group. Additionally, the Celera Genomics group will use its GMP reagent manufacturing capability to manufacture selected products for the Applied Biosystems group s customers.

The Celera Genomics group forgave future royalties due through 2017 on sales of selected Applied Biosystems group s products under the terms of a marketing and distribution agreement between the Groups.

The Celera Genomics group paid the Applied Biosystems group \$30 million in cash.

#### **Abbott Alliance Restructuring**

In January 2006, we also announced that we had restructured our strategic alliance agreement with Abbott Laboratories. The restructured agreement was entered into on January 9, 2006. This agreement was originally entered into to discover, develop, and commercialize a broad range of *in vitro* diagnostic products for disease detection, prediction of disease predisposition, disease progression monitoring, and therapy selection. Under the agreement prior to the restructuring of the Abbott alliance, the parties were obligated to work exclusively with each other in the commercialization of nucleic acid-based (DNA or RNA) diagnostic products. Under the relationship as restructured, the companies will continue to work with each other exclusively through a profit sharing arrangement in specifically agreed areas of nucleic acid-based diagnostic products, and both companies may work independently outside the exclusive areas. This restructuring also enables the Applied Biosystems group to develop and sell diagnostic instruments to end-users for clinical diagnostic applications, an activity that was previously restricted under the Abbott alliance agreement.

Under the Abbott alliance agreement as restructured, the companies will continue to jointly fund their separate but coordinated research and development activities that are within the scope of the alliance. Generally, Abbott markets products developed and manufactured by the parties that are covered by the alliance. The Celera Genomics group believes that Abbott s expertise in the diagnostics industry and its global distribution system enhances the Celera Genomics group s ability to bring diagnostic products to market. Under the terms of its strategic alliance with Abbott, Abbott serves as the Celera Genomics group s exclusive worldwide distributor of nucleic acid-based diagnostic products developed under the agreement. Under the Abbott alliance agreement as restructured, the Celera Genomics group is entitled to a royalty based on sales by Abbott of nucleic acid-based products that are within the scope of the alliance but which are manufactured by other companies. These products had previously been part of the profit sharing arrangement. The Celera Genomics group is also exploring alternatives to commercialize its diagnostic products and technology that are not part of its alliance with Abbott.

#### **Back to Index**

#### APPLERA CORPORATION

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

The Celera Genomics group expects to rely substantially on its alliance with Abbott for the success of a major portion of its diagnostic products business strategy for the foreseeable future. Although this is a long-term alliance, the alliance agreement contains provisions that could result in early termination for reasons that include the following: breach by either company; a change in control of either company; or either company s dissatisfaction with the financial performance of the alliance according to specifically-agreed parameters and a measurement period set forth in the alliance agreement. Also, the Celera Genomics group cannot ensure that Abbott will perform its obligations as expected. If Abbott terminates the alliance or otherwise fails to conduct its collaborative activities in a timely manner, the Celera Genomics group s development or commercialization of diagnostic products may be delayed or otherwise adversely affected.

### Note 15 Segment and Consolidating Information

Presented below is our segment and consolidating financial information, including the allocation of expenses between our segments in accordance with our allocation policies, as well as other related party transactions, such as sales of products between segments. Our board of directors approves the method of allocating earnings to each class of common stock for purposes of calculating earnings per share. This determination is generally based on net income or loss amounts of the corresponding group calculated in accordance with GAAP, consistently applied.

As a result of the restructuring effective January 1, 2006, Celera Diagnostics is no longer a separate segment within Applera. For comparative purposes, we have restated prior period condensed consolidating financial information to reflect this change in our reportable segments. See Note 14 to our consolidated financial statements included in our 2005 Annual Report to Stockholders for a detailed description of the segments and the management and allocation policies applicable to the attribution of assets, liabilities, revenues and expenses to the segments (which information is incorporated in this quarterly report by reference).

#### APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### continued

The following table summarizes revenues earned between segments:

	Three montl March 31,	ns ended	Nine months ended March 31,			
(Dollar amounts in millions)	2005	2006	2005	2006		
Applied Biosystems Group Sales to the Celera Genomics group (a)	\$ 1.8	\$ 1.9	\$ 4.4	\$ 4.8		
Celera Genomics Group Royalties from the Applied Biosystems group (b)	\$ 0.8	\$ (0.1	) \$2.2	\$ 2.0		

Additionally, the Applied Biosystems group received, without reimbursement, \$36.7 million in the first nine months of fiscal 2005 and \$46.3 million in the first nine months of fiscal 2006 of tax benefits generated by the Celera Genomics group in accordance with our tax allocation policy.

In the following consolidating financial information, the Eliminations column represents the elimination of intersegment activity.

<sup>(</sup>a) The Applied Biosystems group recorded net revenues from leased instruments and sales of consumables and project materials to the Celera Genomics group.

<sup>(</sup>b) The Celera Genomics group recorded net revenues primarily for royalties generated from sales by the Applied Biosystems group of products integrating Celera Discovery System (CDS) and some other genomic and biological information under a marketing and distribution agreement. The Celera Genomics group forgave future royalties related to this agreement as discussed in Note 14.

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

Condensed Consolidating Statement of Operations for the Three Months Ended March 31, 2006

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group		Elimination	s	Consolidated
Products Services Other	\$396,595 54,152 37,993	\$2,602 10 6,409	_	\$		\$399,197 54,162 44,402
Net revenues from external customers Intersegment revenues	488,740 1,968	9,021 (60	)	(1,908	)	497,761
<b>Total Net Revenues</b>	490,708	8,961	_	(1,908	)	497,761
Products Services Other	188,969 24,096 2,670	3,376 578 1,050	_	(852 (108	)	191,493 24,566 3,720
Cost of Sales	215,735	5,004		(960	)	219,779
Gross Margin Selling, general and administrative Corporate allocated expenses Research, development and engineering Employee-related charges, asset impairments and other Asset dispositions and legal settlements Acquired research and development	274,973 129,013 12,022 48,007 (875 1,629 3,400	3,957 6,308 2,074 20,324 ) 20,870		(948 14,089 (14,096 (972	)	277,982 149,410 67,359 19,995 1,629 3,400
Operating Income (Loss) Gain on investments, net Interest income, net Other income (expense), net	81,777 4,103 862	(45,619 3,125 5,230 (17	)	31		36,189 3,125 9,333 845
Income (Loss) before Income Taxes Benefit for income taxes	86,742 37,607	(37,281 13,975	)	31 (544	)	49,492 51,038
Net Income (Loss)	\$124,349	\$(23,306	)	\$(513	)	\$100,530

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

Condensed Consolidating Statement of Operations for the Nine Months Ended March 31, 2006

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Products Services Other	\$1,132,598 160,577 90,047	\$8,237 1,041 17,176	\$	\$1,140,835 161,618 107,223
Net revenues from external customers Intersegment revenues	1,383,222 4,867	26,454 1,964	(6,831	1,409,676
Total Net Revenues	1,388,089	28,418	(6,831	1,409,676
Products Services Other	550,240 70,628 8,107	8,987 2,895 2,672	(4,095 (386	555,132 73,137 10,779
Cost of Sales	628,975	14,554	(4,481	639,048
Gross Margin Selling, general and administrative Corporate allocated expenses Research, development and engineering Amortization of intangible assets Employee-related charges, asset impairments, and other Asset dispositions and legal settlements Acquired research and development	759,114 366,277 32,601 134,080 356 27,495 3,400	13,864 20,959 6,068 78,575 1,091 20,870 675	38,658 (38,669	770,628 425,894 ) ) 210,198 1,091 21,226 28,170 3,400
Operating Income (Loss) Gain on investments, net Interest income, net Other income (expense), net	194,905 11,758 3,767	7,628 16,400	) 118	80,649 7,628 28,158 3,553
Income (Loss) before Income Taxes Provision (benefit) for income taxes	210,430 12,052		) 118 ) 1,317	119,988 (19,806 )
Net Income (Loss)	\$198,378	\$(57,385	) \$(1,199	\$139,794

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

Condensed Consolidating Statement of Financial Position at March 31, 2006

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Assets				
Current assets				
Cash and cash equivalents	\$358,352	\$44,491		\$402,843
Short-term investments		535,359		535,359
Accounts receivable, net	359,489	7,767	(1,530 )	/
Inventories, net	140,067	9,483		149,550
Prepaid expenses and other current assets	156,858	29,895	(2,070 )	184,683
Total current assets	1,014,766	626,995	(3,600)	1,638,161
Property, plant and equipment, net	390,272	14,507	(360)	404,419
Goodwill and intangible assets, net	321,000	6,256		327,256
Other long-term assets	469,988	143,383	(1,385)	611,986
Total Assets	\$2,196,026	\$791,141	\$(5,345)	\$2,981,822
Liabilities and Stockholders Equity Current liabilities				
Accounts payable	\$183,136	\$6,426	\$(3,035)	\$186,527
Accounts payable Accrued salaries and wages	73,751	7,779	\$(5,055)	81,530
Accrued taxes on income	29,212	12,345		41,557
Other accrued expenses	278,860	14,048	(852)	
Total current liabilities	564,959	40,598	(3,887)	601,670
Other long-term liabilities	236,467	6,515	(339 )	
Other long-term nationales			(337 )	
Total Liabilities	801,426	47,113	(4,226 )	844,313
Total Stockholders Equity	1,394,600	744,028	(1,119 )	2,137,509
Total Liabilities and Stockholders Equity	\$2,196,026	\$791,141	\$(5,345)	\$2,981,822

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

Condensed Consolidating Statement of Cash Flows for the Nine Months Ended March 31, 2006

(Dollar amounts in thousands)	Applied Biosystems Group		Celera Genomics Group		Eliminations	<b>3</b>	Consolidated
Operating Activities of Continuing Operations Net income (loss) Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:	\$198,378		\$(57,385	)	\$(1,199	)	\$139,794
Depreciation and amortization Asset impairments Employee-related charges and other Share-based compensation programs	56,642 215 (1,409 7,632	)	11,734 8,151 6,475 991	,	(325	)	68,051 8,366 5,066 8,623
Sale of assets and legal settlements, net Deferred income taxes Acquired research and development Nonreimbursable utilization of intergroup tax benefits Changes in operating assets and liabilities:	58,829 (64,077 3,400 46,308	)	(6,944 18,621 (46,308	)	561		51,885 (44,895 ) 3,400
Accounts receivable Inventories Prepaid expenses and other assets Accounts payable and other liabilities	24,116 (9,277 (4,443 (52,543	)	(1,006 (110 706 (20,054	)	548 (1,140 1,461	)	23,658 (9,387 ) (4,877 ) (71,136 )
Net Cash Provided (Used) by Operating Activities of Continuing Operations	263,771		(85,129	)	(94	)	178,548
Net Cash Provided by Operating Activities of Discontinued Operations	(65	)		_		_	(65 )
Investing Activities of Continuing Operations Additions to property, plant and equipment, net Proceeds from maturities of available-for-sale investments Proceeds from sales of available-for-sale investments Purchases of available-for-sale investments Acquisitions and investments, net of cash acquired Proceeds from the sale of assets, net	(31,705 104,877 (104,877 (278,881	)	(4,516 139,373 221,189 (251,869 7,979	)	163	)	(36,058 ) 139,373 326,066 (356,746 ) (278,881 ) 7,910
Net Cash Provided (Used) by Investing Activities of Continuing Operations	(310,586	)	112,156		94		(198,336 )
Financing Activities Net change in loans payable Dividends Net cash funding from groups Purchases of common stock for treasury Proceeds from stock issued for stock plans and other	(49 (16,128 25,644 (457,120 104,628	)	(25,644 19,943	)			(49 ) (16,128 ) (457,120 ) 124,571
Net Cash Used by Financing Activities	(343,025	)	(5,701	)		_	(348,726 )

Effect of Exchange Rate Changes on Cash	(7,979 )		(7,979 )
Net Change in Cash and Cash Equivalents Cash and Cash Equivalents Beginning of Period	(397,884 ) 21,32 756,236 23,16		(376,558 ) 779,401
Cash and Cash Equivalents End of Period	\$358,352 \$44,49	1 \$	\$402,843
30			

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

Condensed Consolidating Statement of Operations for the Three Months Ended March 31, 2005

(Dollar amounts in thousands)	App Bios Gro	ystems		Cele Gen Gro	omics	_	Eliminations		Con	solidated	_	
Products Services Other	\$	374,033 51,121 27,850		\$	2,833 1,189 12,404		\$			\$	376,866 52,310 40,254	
Net revenues from external customers Intersegment revenues		453,004 1,779			16,426 788			(2,567	)		469,430	-
<b>Total Net Revenues</b>		454,783			17,214			(2,567	)		469,430	•
Products Services Other		179,238 25,137 3,308	-		3,046 704 1,167			(1,443 (179 (56	)		180,841 25,662 4,419	
Cost of sales		207,683			4,917			(1,678	)		210,922	-
Gross Margin Selling, general and administrative Corporate allocated expenses Research, development and engineering Amortization of intangible assets		247,100 112,466 10,982 50,945	_		12,297 8,762 2,212 36,834 725			(889 13,194 (13,194 (935	)		258,508 134,422 86,844 725	
Employee-related charges, asset impairments and other		(951	)								(951	)
Operating Income (Loss) Interest income, net Other income (expense), net		73,658 3,524 748			(36,236 3,977 (5	)		46	<u> </u>		37,468 7,501 743	_
Income (Loss) before Income Taxes Provision (benefit) for income taxes		77,930 22,382	_ ,		(32,264 (11,292	)		46 (52	)		45,712 11,038	-
Net Income (Loss)	\$	55,548	_ ,	\$	(20,972	)	\$	98	_	\$	34,674	-

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

Condensed Consolidating Statement of Operations for the Nine Months Ended March 31, 2005

(Dollar amounts in thousands)	Applied Biosystems Group		Celera Genomics Group		Elimination	s	Consolidated
Products Services	\$1,077,789 146,874		\$6,377 4,020	_	\$	_	\$1,084,166 150,894
Other	79,500		39,567	_			119,067
Net revenues from external customers Intersegment revenues	1,304,163 4,371		49,964 2,177	_	(6,548	)	1,354,127
<b>Total Net Revenues</b>	1,308,534		52,141		(6,548	)	1,354,127
Products Services Other	530,868 69,754 10,085		7,859 1,479 6,817		(2,334 (386 (1,632	)	536,393 70,847 15,270
<b>Total Cost of Sales</b>	610,707		16,155	_	(4,352	)	622,510
Gross Margin Selling, general and administrative Corporate allocated expenses Research, development and engineering Amortization of intangible assets Employee-related charges, asset impairments, and other Asset dispositions and legal settlements	697,827 329,341 31,544 143,954 11,576 (38,172	)	35,986 22,666 6,672 106,419 2,175 2,846		(2,196 38,216 (38,216 (2,182	)	731,617 390,223 248,191 2,175 14,422 (38,172 )
Operating Income (Loss) Interest income, net Other income (expense), net	219,584 9,404 2,769		(104,792 10,174 1,141	)	(14	)	114,778 19,578 3,910
Income (Loss) before Income Taxes Provision (benefit) for income taxes	231,757 66,438		(93,477 (32,717	)	(14 (1,095	)	138,266 32,626
Net Income (Loss)	\$165,319		\$(60,760	)	\$1,081		\$105,640

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

Condensed Consolidating Statement of Financial Position at June 30, 2005

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Assets				
Current assets				
Cash and cash equivalents	\$756,236	\$23,165	\$	\$779,401
Short-term investments		645,084		645,084
Accounts receivable, net	378,159	6,761	(982)	383,938
Inventories, net	117,168	9,373		126,541
Prepaid expenses and other current assets	139,246	16,948	(3,549)	152,645
Total current assets	1,390,809	701,331	(4,531)	2,087,609
Property, plant and equipment, net	400,422	38,567	(591)	438,398
Goodwill and intangible assets, net	54,643	8,433		63,076
Other long-term assets	413,275	161,556	271	575,102
<b>Total Assets</b>	\$2,259,149	\$909,887	\$(4,851)	\$3,164,185
Liabilities and Stockholders Equity Current liabilities Accounts payable	\$167,060 74,508	\$11,159	\$(4,197)	\$174,022
Accrued salaries and wages Accrued taxes on income	74,598 66,792	16,590 10,535		91,188 77,327
Other accrued expenses	238,242	12,626	(734 )	250,134
Total current liabilities Other long-term liabilities	546,692 220,461	50,910 6,970	(4,931 )	592,671 227,431
Total Liabilities	767,153	57,880	(4,931 )	820,102
Total Stockholders Equity	1,491,996	852,007	80	2,344,083
Total Liabilities and Stockholders Equity	\$2,259,149	\$909,887	\$(4,851)	\$3,164,185

## APPLERA CORPORATION

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## continued

Condensed Consolidating Statement of Cash Flows for the Nine Months Ended March 31, 2005

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group		Elin	ninations		Consolidated			
Operating Activities of Continuing Operations Net income (loss)	\$ 165,319		\$	(60,760		\$	1,081		\$	105,640
Adjustments to reconcile net income (loss) to net cash										
provided (used) by operating activities:  Depreciation and amortization	62.600			14 422			(151	`		76 000
Asset impairments	62,600 2,315			14,433 1,885			(151	)		76,882 4,200
Employee-related charges and other	4,307			2,638						6,945
Share-based compensation programs	4,077			2,265						6,342
Sale of assets and legal settlements, net	(29,672	)		10						(29,662)
Deferred income taxes	(20,730	)		13,909			(1,592	)		(8,413)
Nonreimbursable utilization of intergroup tax benefits	36,650	,		(36,650	)		(1,3)2	,		(0,413 )
Changes in operating assets and liabilities:	30,030			(50,050	,					
Accounts receivable	19,733			2,540			168			22,441
Inventories	(1,986	)		1,835			100			(151 )
Prepaid expenses and other assets	1,788	,		(4,416	)		(746	)		(3,374 )
Accounts payable and other liabilities	(26,042	)		(29,075	í		705	,		(54,412 )
f/ t/		_′		(=>,===						
Net Cash Provided (Used) by Operating Activities										
of Continuing Operations	218,359			(91,386	)		(535	)		126,438
					_					
Net Cash Provided by Operating Activities of										
Discontinued Operations	488									488
	-	_			_					
<b>Investing Activities of Continuing Operations</b>										
Additions to property, plant and equipment, net	(64,532	)		(5,993	)		535			(69,990 )
Proceeds from maturities of available-for-sale										
investments				1,722,460						1,722,460
Proceeds from sales of available-for-sale investments	158,150			405,198						563,348
Purchases of available-for-sale investments	(109,525	)		(2,020,70)	3)					(2,130,228)
Acquisitions and investments, net of cash acquired	(231	)								(231)
Proceeds from the sale of assets, net	7,079			6						7,085
		_			_	_				
<b>Net Cash Provided (Used) by Investing Activities</b>										
of Continuing Operations	(9,059	)		100,968			535			92,444
T										
Financing Activities				(6,000	`					(6,000
Principal payments on debt Dividends	(25.010	`		(6,000	)					(6,000 )
Net cash funding from groups	(25,019	)		2 /01						(25,019 )
Proceeds from stock issued for stock plans and other	(3,481	)		3,481						25 676
1 rocceus from stock issued for stock plans and other	20,875			4,801						25,676
Net Cash Provided (Used) by Financing Activities	(7.605	`		2 202	_					(5.242
Net Cash Frovided (Used) by Financing Activities	(7,625			2,282						(5,343 )

Effect of Exchange Rate Changes on Cash		17,131				17,131
Net Change in Cash and Cash Equivalents Cash and Cash Equivalents Beginning of Period	_	219,294 456,322	 11,864 51,548	_		231,158 507,870
Cash and Cash Equivalents End of Period	\$	675,616	\$ 63,412	\$	\$	739,028

#### **Back to Index**

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

#### **OF OPERATIONS continued**

The purpose of the following management s discussion and analysis is to provide an overview of the business of Applera Corporation to help facilitate an understanding of significant factors influencing our historical operating results, financial condition, and cash flows and also to convey our expectations of the potential impact of known trends, events, or uncertainties that may impact our future results. You should read this discussion in conjunction with our consolidated financial statements and related notes included in this report and in our 2005 Annual Report to Stockholders. Historical results and percentage relationships are not necessarily indicative of operating results for future periods. When used in this management discussion, the terms Applera, Company, we, us, or our mean Applera Corporation and its subsidiaries.

We have reclassified some prior year amounts in the condensed consolidated financial statements and notes for comparative purposes.

#### Overview

Through December 31, 2005, we were comprised of three business segments: the Applied Biosystems group, the Celera Genomics group, and Celera Diagnostics.

The Applied Biosystems group serves the life science industry and research community by developing and marketing instrument-based systems, consumables, software, and services. Customers use these tools to analyze nucleic acids (DNA and RNA), small molecules, and proteins to make scientific discoveries and develop new pharmaceuticals. The Applied Biosystems group s products also serve the needs of some markets outside of life science research, which we refer to as applied markets, such as the fields of: human identity testing (forensic and paternity testing); biosecurity, which refers to products needed in response to the threat of biological terrorism and other malicious, accidental, and natural biological dangers; and quality and safety testing, for example in food and the environment.

The Celera Genomics Group uses proprietary genomics and proteomics discovery platforms to develop molecular diagnostic products and to identify and validate novel drug targets. The Celera Genomics group maintains a strategic alliance in molecular diagnostics with Abbott Laboratories. In addition, the Celera Genomics group is developing new molecular diagnostic and pharmacogenomic assays outside of its alliance with Abbott. Therapeutic antibodies against Celera-discovered drug targets are being advanced through strategic partnerships. On January 9, 2006, the Celera Genomics group announced that it will sell or partner its small molecule drug discovery and development programs. On April 10, 2006, the Celera Genomics group announced the sale to Pharmacyclics, Inc. of three of its programs around small molecule drug candidates for the treatment of cancer and other diseases. Please see the Business Highlights section below for more information.

Through December 31, 2005, Celera Diagnostics was a 50/50 joint venture between the Applied Biosystems group and the Celera Genomics group. Effective January 1, 2006, the Celera Genomics group acquired the Applied Biosystems group s 50 percent interest in the Celera Diagnostics joint venture such that it now owns 100 percent of Celera Diagnostics. As a result, Celera Diagnostics is no longer a separate segment within Applera and we have restated prior period condensed consolidating financial information to reflect this restructuring. Please see Note 14 to our condensed consolidated financial statements for more information. Since its formation in fiscal 2001, Celera Diagnostics has been focused on the discovery, development, and commercialization of diagnostic products. As part of the Celera Genomics group, the diagnostics business will continue to focus on these areas.

In fiscal 1999, as part of a recapitalization of our Company, we created two classes of common stock referred to as tracking stocks. Tracking stock is a class of stock of a corporation intended to track or reflect the relative performance of a specific business within the corporation.

Applera Corporation-Applied Biosystems Group Common Stock ( Applera-Applied Biosystems stock ) is listed on the New York Stock Exchange under the ticker symbol ABI and is intended to reflect the relative performance of the Applied Biosystems group. Applera Corporation-Celera Genomics Group Common Stock ( Applera-Celera Genomics stock ) is listed on the New York Stock Exchange under the ticker symbol CRA and is intended to reflect the relative performance of the Celera Genomics group. There is no single security that represents the performance of Applera as a whole, nor was there a separate security traded for Celera Diagnostics.

#### **Back to Index**

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

#### **OF OPERATIONS continued**

Holders of Applera-Applied Biosystems stock and holders of Applera-Celera Genomics stock are stockholders of Applera. The Applied Biosystems group and the Celera Genomics group are not separate legal entities, and holders of these stocks are stockholders of a single company, Applera. As a result, holders of these stocks are subject to all of the risks associated with an investment in Applera and all of its businesses, assets, and liabilities. The Applied Biosystems group and the Celera Genomics group do not have separate boards of directors. Applera has one board of directors, which will make any decision in accordance with its good faith business judgment that the decision is in the best interests of Applera and all of its stockholders as a whole.

More information about the risks relating to our capital structure, particularly our two classes of capital stock, is contained in our Annual Report on Form 10-K for fiscal 2005 filed with the Securities and Exchange Commission.

Our fiscal year ends on June 30. The financial information for each segment is presented in Note 15 to our condensed consolidated financial statements, Segment and Consolidating Information. Management s discussion and analysis addresses the consolidated financial results followed by the discussions of our two segments.

#### **Business Highlights:**

#### Applera Corporation

On April 26, 2006, we joined with Beckman Coulter, Inc. in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us regarding claims to some Beckman Coulter patented capillary electrophoresis technology and PCR instrumentation technology and Applera s allegations of breach of contract of some licensed technology. As part of the settlement, the parties will grant royalty-bearing licenses to each other. Beckman Coulter will grant Applera licenses to its patents for replaceable gels for capillary electrophoresis instruments and DNA sequencers and to its patent for a heated lid for thermal cyclers. Applera will grant Beckman Coulter licenses conferring rights in the diagnostics market to its patents for nucleic acid sequencing and real-time thermocycling. Additionally, the Applied Biosystems group will make a \$35 million special payment to Beckman Coulter on signing for rights to the referenced Beckman Coulter technology and for the release of any and all claims of infringement relating to DNA sequencer and thermal cycler products. Beckman Coulter will make a \$20 million payment over 10 quarters to the Celera Genomics group for rights in the diagnostics market to the referenced Applera technology. The U.S. District Court for the Central District of California has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

Applied Biosystems Group

In March 2006, the Applied Biosystems group announced the commercial availability in Europe, Asia and Africa of its TaqMan® Influenza A/H5 Detection Kit, which is capable of rapidly and reliably detecting multiple strains of avian influenza in laboratory samples. In February 2006, the Applied Biosystems group announced that it had entered into a settlement agreement with Bio-Rad Laboratories, Inc. resolving a patent infringement suit by Applera and Roche Molecular Systems against MJ Research, Inc. (acquired by Bio-Rad Laboratories in 2004) relating to PCR methods and thermal cycler instruments, another patent infringement suit by Applera against Bio-Rad Laboratories and MJ Research relating to real-time PCR thermal cycler instruments, and a patent and trademark infringement suit by Bio-Rad Laboratories against Applera relating to capillary electrophoresis equipment, among other disputes. In conjunction with the settlement, Bio-Rad Laboratories existing thermal cycler supplier license was amended to include MJ Research thermal cyclers, and Bio-Rad Laboratories licensed Applera under the asserted Bio-Rad Laboratories patent.

In January 2006, the Applied Biosystems group, together with its joint venture partner MDS Sciex, announced the launch of the QSTAR® Elite LC/MS/MS System, a new quadrupole time-of-flight (QqTOF) mass spectrometer designed for proteomics and metabolomics researchers discovering protein and small molecule biomarkers from complex biological samples.

#### **Back to Index**

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

#### **OF OPERATIONS continued**

Celera Genomics Group

The Celera Genomics group announced the presentation of data toward development of its Cirrhosis Risk Score at the 4<sup>st</sup> annual meeting of The European Association for the Study of the Liver, in Vienna, Austria, April 26-30, 2006. This presentation described the study in which the Celera Genomics group and its collaborators have discovered a multi-gene signature that predicts future risk of cirrhosis in patients with chronic hepatitis C. This program is not a part of the Celera Genomics group s alliance with Abbott.

Several new diagnostic products were launched since January 1, 2006, including a group of analyte specific reagents ( ASRs ) for thrombosis risk that were launched in January 2006, and ASRs to detect fragile X, the leading cause of inherited mental retardation, which were launched in April 2006. The commercialization of the fragile X ASRs follows the presentation of results from an evaluation study at the 2006 American College of Medical Genetics annual meeting in San Diego, California in March.

In April 2006, the Celera Genomics group announced the sale to Pharmacyclics, Inc. of three of its programs around small molecule drug candidates for the treatment of cancer and other diseases, which included programs that target histone deacetylase ( HDAC ) enzymes, selective HDAC enzymes, Factor VIIa, and B cell tyrosine kinases involved in immune function. The financial terms of the transaction included an upfront cash payment of \$2 million and an equity payment of between five hundred thousand and one million shares of Pharmacyclics common stock, depending on Pharmacyclics stock price during a specified period. If these programs meet some developmental stage milestone events and result in drugs that are approved and commercialized in key geographical markets they may generate future milestone payments to the Celera Genomics group of up to \$144 million. In addition, the Celera Genomics group will be entitled to royalty payments in the mid- to high single digits based on annual sales of any drugs commercialized from the three programs. In February 2006, the Celera Genomics group announced that four of the Celera Genomics group s antigen targets have been selected for further investigation by Abbott Laboratories for therapeutic development under the collaboration between the Celera Genomics group and Abbott to discover, develop, and commercialize therapies for the treatment of cancer. These are in addition to the two targets that were selected for advancement under this collaboration in April 2005.

The proteomics discovery program has now yielded 42 cancer targets through immunohistochemistry and functional studies. An additional 176 potential targets have been selected for functional and expression validation, of which 48 have demonstrated functional activity in tumor cell lines. These targets represent discoveries from pancreatic, colon, breast, lung, renal, gastric, and prostate cancer specimens. New discovery programs have been initiated in hepatocellular cancer and melanoma, and additional discovery efforts are underway in cancer stem cells and tumor endothelial biology. Initial targets have been selected for validation from the Celera Genomics group s diabetes program.

#### **Critical Accounting Estimates**

There were no material changes to our critical accounting estimates during the first nine months of fiscal 2006. For further information on our critical accounting estimates, please refer to the discussion contained in the management s discussion and analysis section of our 2005 Annual Report to Stockholders (which discussion is incorporated in this quarterly report by reference).

### **Events Impacting Comparability**

We are providing the following information on some actions taken by us or events that occurred in the periods indicated. We describe the effect of these items on our reported earnings for the purpose of providing you with a better understanding of our on-going operations. You should consider these items when making comparisons to past performance and assessing prospects for future results.

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

#### **OF OPERATIONS continued**

	Three mor			Nine mont		ded	
Income/(charge) (Dollar amounts in millions)		2006		2005		2006	
Severance and benefit costs	\$	<b>\$</b> (10.7		\$(11.3	)	<b>\$</b> (12.2	)
Excess lease space		(0.8	)	(3.8	)	(0.8	)
Asset impairments		(8.0	)	(0.2	)	(9.1	)
Other		(1.4	)			(1.4	)
Reduction of expected costs	0.9	0.9		0.9		2.3	
Total employee-related charges, asset impairments and other	\$0.9	\$(20.0	)	\$(14.4	)	\$(21.2	)
Other events impacting comparability:	·	_					
Impairment of inventory recorded in cost of sales	\$	\$		\$(1.7	)	\$	
Asset dispositions and legal settlements		(1.6	)	38.2		(28.2	)
Acquired research and development		(3.4	)			(3.4	)
Investment gains		3.1				<b>7.6</b>	
Tax items		63.3				48.8	

#### Acquisition

Effective March 1, 2006, we acquired the Research Products Division of Ambion, Inc. Ambion, which is based in Austin, Texas, is a leading supplier of ribonucleic acid (RNA) based reagents for life science research and drug development. The acquisition was accounted for under the purchase method of accounting. The net assets and results of operations of Ambion have been included in our condensed consolidated financial statements since the date of the acquisition, and have been allocated to the Applied Biosystems group. For further information on the Ambion acquisition, please see Note 3 to our condensed consolidated financial statements.

#### Acquired Research and Development

In the third quarter of fiscal 2006, the Applied Biosystems group recorded a \$3.4 million charge to write-off the value of acquired in-process research and development ( IPR&D ) in connection with the Ambion acquisition. As of the acquisition date, the technological feasibility of the related projects had not been established, and it was determined that the acquired projects had no future alternative uses. The amount attributed to acquired IPR&D was based on an independent appraisal.

#### Employee-Related Charges, Asset Impairments and Other

The following items have been recorded in the condensed consolidated statements of operations in employee-related charges, asset impairments and other, except as noted.

Applied Biosystems group

Fiscal 2006

In the second quarter of fiscal 2006, the Applied Biosystems group recorded pre-tax charges of \$1.5 million for employee terminations related to the Applied Biosystems/MDS Sciex Instruments business, a 50/50 joint venture between the Applied Biosystems group and MDS Inc. MDS recorded a restructuring charge for a reduction in workforce as part of its strategy to focus on the life sciences market. The \$1.5 million represents the Applied Biosystems group s share of the restructuring charge.

The Applied Biosystems group recorded pre-tax benefits of \$1.4 million in the first nine months of fiscal 2006 for reductions in anticipated employee-related costs associated with the severance and benefit charges recorded in fiscal 2005.

In the fourth quarter of fiscal 2005, the Applied Biosystems group decided to pursue the sale of its San Jose, California facility and recorded a pre-tax impairment charge of \$1.7 million related to that decision. In the first quarter of fiscal 2006, the Applied Biosystems group recorded an additional \$1.1 million pre-tax impairment charge to write-down the carrying amount of the facility to its current estimated market value less estimated selling costs. In the third quarter of fiscal 2006, the Applied Biosystems group entered into an agreement to sell the facility and recognized a \$0.9 million pre-tax favorable adjustment to the charges previously recorded based on the sales price per the agreement. The sale is

#### **Back to Index**

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

#### **OF OPERATIONS continued**

expected to be completed in the fourth quarter of fiscal 2006. Please see Note 8 to our condensed consolidated financial statements for additional information.

#### Fiscal 2005

During the first nine months of fiscal 2005, the Applied Biosystems group recorded pre-tax charges of \$12.5 million, of which \$10.2 million was for employee terminations and \$2.3 million related to the cost of excess lease space at a facility in Massachusetts. Of the \$12.5 million in charges, \$5.2 million was recorded in the second quarter of fiscal 2005, consisting of \$2.9 million for employee terminations and \$2.3 million related to the cost of excess lease space. The remaining balance was recorded in the first quarter of fiscal 2005. The charge for the excess lease space represented the estimated cost of excess facility space less estimated future sublease income for a lease that extends through fiscal 2011. In the third quarter of fiscal 2005, the Applied Biosystems group recorded a pre-tax benefit of \$0.2 million for reductions in anticipated employee-related costs associated with severance and benefit charges recorded in fiscal 2003 through fiscal 2005. Additionally, in the third quarter of fiscal 2005, the Applied Biosystems group recorded a pre-tax benefit of \$0.7 million as a result of the repayment of a loan by HTS Biosystems, Inc. that was previously written off in the fourth quarter of fiscal 2004.

The severance charges for the first nine months of fiscal 2005 related primarily to staff reductions intended to better align the Applied Biosystems group s resources with anticipated business opportunities and to integrate the Applied Biosystems MALDI Time-of-Flight ( TOF ) product line into Applied Biosystems/MDS Sciex Instruments joint venture. The positions eliminated were primarily in the areas of research, manufacturing, sales and administration. Following these actions, the Applied Biosystems group has hired, and may continue to hire, additional appropriately skilled employees to support future business needs.

As of June 30, 2005, all of the affected employees had been terminated and substantially all cash payments related to the terminations had been made. In regards to the excess lease space charge, through the nine months ended March 31, 2006, we had made cash payments of \$0.3 million. The cash expenditures were funded by cash provided by operating activities.

### Other

During the first nine months of fiscal 2006, the Applied Biosystems group made cash payments of \$10.6 million for severance and employee benefits and office closures related to charges recorded prior to fiscal 2006. The following table summarizes the remaining cash payments by event and the expected payment dates as of March 31, 2006.

(Dollar amounts in millions)	Remaining cash payments		Expected pay	ment dates
Fiscal 2003 employee-related charge Fiscal 2005 employee-related charge Fiscal 2005 excess lease space and other charges	\$	0.5 0.2 2.2	Fiscal 2006 Fiscal 2006 Fiscal 2006	Fiscal 2007 Fiscal 2007 Fiscal 2011
	\$	2.9		

### Celera Genomics group

#### Fiscal 2006

In the third quarter of fiscal 2006, the Celera Genomics group recorded pre-tax charges totaling \$20.9 million related to its decision to partner or sell its small molecule drug discovery and development programs and the integration of Celera Diagnostics into the Celera Genomics group. The charge consisted of \$10.7 million for severance and benefit costs, \$8.0 million for asset impairments, \$0.8 million for excess lease space, and \$1.4 million for other disposal costs. The severance charges related primarily to staff reductions in small molecule drug discovery and development. The asset impairment charges primarily related to a write-down of the carrying amount of an owned facility to its current

estimated market value less estimated selling costs, as well as write-offs of leasehold improvements. As of March 31, 2006, all of the affected employees had been notified and the majority of them had been terminated. We anticipate that all affected employees will be terminated by June 30, 2006. Through March 31, 2006, we made cash payments of \$4.9 million related to the employee terminations and \$0.6 million related to other disposal costs. These cash expenditures were funded by available cash. We believe these actions will enable the Celera Genomics group to focus on its molecular

#### **Back to Index**

#### APPLERA CORPORATION

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

diagnostics and proteomics businesses, reduce cash consumption, and accelerate its move toward profitability, in part due to lower R&D expenses.

Fiscal 2005

During the first quarter of fiscal 2005, the Celera Genomics group recorded pre-tax charges totaling \$4.5 million related to our decision to discontinue promotion of products and most operations of Paracel, Inc., a business we acquired in fiscal 2000. Paracel developed high-performance genomic data and text analysis systems for the pharmaceutical, biotechnology, information services, and government markets. Due to a shift in focus, Paracel was no longer deemed strategic to the overall business. The \$4.5 million charge consisted of \$2.8 million in employee-related charges, asset impairments and other, of which \$1.1 million was for severance and benefit costs and \$1.7 million was for excess facility lease expenses and asset impairments. The Celera Genomics group recorded the remaining \$1.7 million in cost of sales for the impairment of Paracel inventory. The charge for excess facility lease expenses and asset impairments was primarily for a revision to an accrual initially recorded in fiscal 2002 for the estimated cost of excess facility space for a lease that extends through fiscal 2011 and to write off related fixed assets.

As of March 31, 2005, the majority of the affected Paracel employees had been terminated. Substantially all cash payments related to these terminations were made as of June 30, 2005. During the first nine months of fiscal 2006, we made cash payments of \$1.5 million related to the excess lease space charge. The cash expenditures were funded by available cash. The remaining cash expenditures of approximately \$3.6 million related to excess lease space are expected to be disbursed by fiscal 2011. Although the Celera Genomics group anticipates modest expenses related to the closure of the Paracel business and completion of remaining service obligations during the remainder of fiscal 2006, these amounts are not expected to have a material impact on future operating results.

#### Other

In the fourth quarter of fiscal 2005, the Celera Genomics group recorded a pre-tax charge of \$3.4 million related to the discontinuation of the Online/Information Business, an information products and service business. This charge consisted of \$1.8 million for severance and benefit costs and \$1.6 million for asset impairments, primarily related to information-technology leases. During the first nine months of fiscal 2006, the Celera Genomics group made cash payments of \$1.5 million for severance and employee benefits and \$1.5 million primarily for information technology leases related to this charge. The cash expenditures were funded by available cash. As of September 30, 2005, all affected employees had been terminated. The remaining cash expenditures related to this action of approximately \$0.2 million are expected to be disbursed by the end of fiscal 2006.

#### Other Events Impacting Comparability

Asset dispositions and legal settlements

The following items have been recorded in the condensed consolidated statements of operations in asset dispositions and legal settlements.

On April 26, 2006, we joined with Beckman Coulter in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us regarding claims to some patented capillary electrophoresis technology and PCR instrumentation technology. As part of the settlement, the parties agreed to grant royalty-bearing licenses to each other. Additionally, the Applied Biosystems group will make a special payment to Beckman Coulter for rights to some Beckman Coulter technology and for the release of any and all claims of infringement relating to DNA sequencer and thermal cycler products. Beckman Coulter will make quarterly payments to the Celera Genomics group for diagnostic rights to some Applera technology. The U.S. District Court for the Central District of California has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

In the third quarter of fiscal 2006, we recorded a net pre-tax charge of \$1.6 million, primarily comprised of a charge of \$35.0 million related to the settlement with Beckman Coulter described above and a benefit of \$33.4 million related to a settlement agreement involving patent infringement claims brought by us against Bio-Rad Laboratories, Inc. and MJ Research, Inc. The Bio-Rad Laboratories settlement resolves litigation brought by Bio-Rad against us for patent and trademark infringement, and counterclaims by us

#### **Back to Index**

#### APPLERA CORPORATION

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

against Bio-Rad. By March 31, 2006, we had received all amounts related to the Bio-Rad settlement. See Note 13 for further information on these settlements.

In the first quarter of fiscal 2006, we recorded a \$23.5 million pre-tax charge related to an outstanding litigation matter and an award in an arbitration proceeding with Amersham Biosciences, now GE Healthcare. We recorded the pre-tax charge as follows: \$22.8 million at the Applied Biosystems group and \$0.7 million at the Celera Genomics group. The charge included an estimate of the liability that would be incurred by us to resolve the litigation matter and the arbitration award described below. In the second quarter of fiscal 2006, we recorded an additional pre-tax charge of \$3.1 million as a result of the final determination of interest related to the arbitration award. We paid all amounts related to this arbitration in January 2006. The arbitration matter involved the interpretation of a license agreement relating to DNA sequencing reagents and kits. Amersham had alleged, among other things, that the Applied Biosystems group had underpaid royalties under the license agreement. The arbitrator awarded Amersham past damages based on an increase in royalty rates for some of its DNA sequencing enzymes and kits that contain those enzymes, plus interest, fees, and other costs. As a result of this decision, the Applied Biosystems group recorded a pre-tax charge of \$20.4 million in the first quarter of fiscal 2006, \$19.5 million of which was recorded in asset dispositions and legal settlements. As mentioned above, the Applied Biosystems group recorded an additional charge of \$3.1 million in the second quarter of fiscal 2006 related to the award.

In the second quarter of fiscal 2005, the Applied Biosystems group recorded a net pre-tax gain of \$29.7 million for the sale of intellectual property, manufacturing inventory, and research and development assets related to the expansion of the scope of the Applied Biosystems/MDS Sciex Instruments joint venture with MDS Inc. Under the terms of the transaction, we received \$8 million in cash and a \$30 million note receivable for a 50 percent interest in intellectual property assets related to current Applied Biosystems MALDI TOF mass spectrometry systems and next-generation product-related manufacturing and research and development assets. The note receivable is due in 5 years, of which \$6 million is payable in October 2006 and \$8 million in October 2007, 2008, and 2009.

In the first quarter of fiscal 2005, the Applied Biosystems group received a payment of \$8.5 million from Illumina, Inc. in connection with the termination of a joint development agreement and settlement of patent infringement and breach of contract claims.

#### Investments

The Celera Genomics group recorded pre-tax gains of \$4.5 million in the first quarter and \$3.1 million in the third quarter of fiscal 2006 in the condensed consolidated statements of operations in gain on investments, net from the sale of non-strategic minority equity investments.

#### Tax items

In the first quarter of fiscal 2006, the Applied Biosystems group recorded a tax benefit of \$13.5 million related to the resolution of transfer pricing matters in Japan. In the second quarter of fiscal 2006, the Applied Biosystems group recorded tax charges of \$28.0 million related to repatriation of cash balances held outside the U.S. This charge included the estimated tax on a \$500 million repatriation of cash as well as anticipated taxes on additional overseas dividends. Additionally, in the third quarter of fiscal 2006, the Applied Biosystems group recorded tax benefits of \$63.3 million related to a completed Internal Revenue Services (IRS) exam, state valuation allowance reversal, and R&D credits. The IRS completed the audit of Applera for the fiscal years 1996 through 2003 and as a result, the Applied Biosystems group recorded favorable adjustments of \$32.2 million to existing tax liabilities. A net of federal tax \$24.8 million increase in the net state deferred tax assets primarily related to a reduction in valuation allowance and the write-off of some state deferred tax assets. The reduction in the valuation allowance was due to management s reassessment of the future realization of deferred tax assets based on revised forecasted taxable income which includes the impacts of a change in the apportionment of income to California, a reduction in R&D spending, and increased revenues and profits from our worldwide operations. Also, Applera completed its assessment of fiscal years 2001 through 2004 R&D activities and as a result, the Applied Biosystems group recorded a net benefit of \$6.3 million for additional R&D credits.

#### **Back to Index**

#### APPLERA CORPORATION

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

#### Adoption of SFAS No. 123R

We adopted Statement of Financial Accounting Standards (SFAS) No. 123, Share-Based Payment (revised 2004) in July 2005. SFAS No. 123R requires entities to measure and recognize the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. We adopted SFAS No. 123R using the modified prospective method of transition. This method requires us to apply the provisions of SFAS No. 123R to new awards and to any awards that were unvested as of our adoption date and does not require us to restate prior periods.

Prior to fiscal 2006, we applied the provisions of Accounting Principles Board Opinion No. ( APB Opinion No. ) 25, Accounting for Stock Issued to Employees, in accounting for our share-based compensation plans. Under APB Opinion No. 25, we did not record any compensation cost related to stock options since the exercise price of stock options granted to employees generally equaled the fair market value of our stock prices at the date of grant. We also did not record any compensation expense related to our employee stock purchase plans since the provisions of these plans were deemed non-compensatory under APB Opinion No. 25. However, for restricted stock, the intrinsic value as of the grant date was amortized to compensation expense over the vesting period.

In the second half of fiscal 2005, our board of directors approved the accelerated vesting of substantially all unvested stock options. Please refer to Note 1 to our consolidated financial statements in our 2005 Annual Report to Stockholders for more information on the acceleration.

We recorded pre-tax charges of \$4.1 million (\$2.9 million net of tax) for the third quarter of fiscal 2006 and \$8.4 million (\$6.0 million net of tax) for the first nine months of fiscal 2006 in our condensed consolidated statements of operations for compensation costs related to our share-based plans. These amounts included \$3.2 million in the third quarter and \$5.8 million in the first nine months of fiscal 2006 for our restricted stock plans, which would have been recorded as compensation expense under APB Opinion No. 25. As of March 31, 2006, \$27.1 million of total unrecognized compensation costs related to nonvested awards and units are expected to be recognized over a weighted average period of less than two years.

## APPLERA CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

## Discussion of Applera Corporation s Consolidated Operations

	Three Months Ended March 31,						Nine Months Ended March 31,							
(Dollar amounts in millions)	2005		2006		% Increa		2005		2006		% Increas (Decrease)			
Net revenues	\$469.4		\$497.8		6.1	%	\$1,354.1		\$1,409.7		4.1%	_		
Cost of sales	210.9		219.8		4.2	%	622.5		639.1		2.7%	_		
Gross margin	258.5		278.0		7.5	%	731.6		770.6		5.3%			
SG&A expenses	134.4		149.4		11.2	%	390.2		425.9		9.1%			
R&D	86.8		67.4		(22.4	%)	248.2		210.2		(15.3%	)		
Amortization of intangible assets Employee-related charges, asset	0.7				(100.0	%)	2.2		1.1		(50.0%	)		
impairments and other	(0.9	)	20.0				14.4		21.2		47.2%			
Asset dispositions and legal settlements			1.6				(38.2	)	28.2		(173.8%	)		
Acquired research and development	-		3.4						3.4					
Operating income	37.5		36.2		(3.5	%)	114.8		80.6		(29.8%	)		
Gain on investments, net			3.1						7.6					
Interest income, net	7.5		9.3		24.0	%	19.6		28.2		43.9%			
Other income (expense), net	0.7		0.9		28.6	<b>%</b>	3.9		3.6		(7.7%	)		
Income before income taxes	45.7		49.5		8.3	%	138.3		120.0		(13.2%	)		
Provision (benefit) for income taxes	11.0		(51.0	)	(563.6	<b>%</b> )	32.6		(19.8	)	(160.7%	)		
Net income	\$34.7		\$100.5		189.6	<b>%</b>	\$105.7		\$139.8		32.3%			
Percentage of net revenues:														
Gross margin	55.1%		55.8%				54.0%		54.7%					
SG&A expenses	28.6%		30.0%				28.8%		30.2%					
R&D	18.5%		13.5%				18.3%		14.9%					
Operating income	8.0%		7.3%				8.5%		5.7%					
Effective income tax (benefit) rate	24%		(103%	)			24%		(17%	)				

The following table summarizes the impact of the previously described events impacting comparability included in the financial results for fiscal 2006 and 2005:

	Three Mor March 31,	ths Ended		Nine Months Ended March 31,				
(Dollar amounts in millions)	2005	2006		2005	2006			
Income (charge) included in income before income taxes	\$0.9	\$(21.9	)	\$22.1	\$(45.2	)		
Provision (benefit) for income taxes	0.8	(70.2	)	7.4	(62.4	)		

Net income increased in the third quarter and first nine months of fiscal 2006 primarily due to the previously described events impacting comparability, higher net revenues at the Applied Biosystems group, lower R&D expenses, and gains on sales of investments at the Celera Genomics group in fiscal 2006. Partially offsetting this increase were higher SG&A expenses at the Applied Biosystems group and lower net revenues at the Celera Genomics group. The net unfavorable effect of foreign currency on net income was approximately \$2 million during the third quarter of fiscal 2006 and approximately \$5 million during the first nine months of fiscal 2006 as compared to the prior year periods. Please read our discussion of segments for information on their financial results.

#### **Back to Index**

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

#### **OPERATIONS** continued

Net revenues, which include the unfavorable effects of foreign currency, increased in the third quarter and first nine months of fiscal 2006 compared with the prior year periods. Revenues for the third quarter of fiscal 2006 included a favorable impact of approximately 1% related to the Ambion acquisition, which was effective March 1, 2006. The unfavorable effects of foreign currency decreased net revenues by approximately 2% for the third quarter and first nine months of fiscal 2006 compared to the prior year periods.

Net revenues increased at the Applied Biosystems group, driven by strength in the Real-Time PCR/Applied Genomics and Mass Spectrometry product categories. Also impacting the quarter were decreased sales in the DNA Sequencing product category. Included in revenues for the third quarter and the first nine months of fiscal 2006 were licensing fees and royalty payments of approximately \$14 million due to the previously described settlement with Bio-Rad Laboratories and MJ Research. More than half of this amount is related to one-time licensing fees.

Net revenues decreased at the Celera Genomics group, primarily as a result of the discontinuation of the Online/Information Business and the operations of Paracel. Diagnostic-related revenues for the third quarter of fiscal 2006 were essentially consistent with the prior year quarter.

The unfavorable effects of foreign currency decreased revenues by approximately 6% in Europe and by approximately 4% in Asia Pacific during the third quarter of fiscal 2006 as compared to the prior year quarter. Excluding the effects of foreign currency, revenues increased by approximately 13% in Europe primarily as a result of sales of MALDI TOF/TOF systems, human identification products used in forensics, Ambion products, and TaqMan® Gene Expression Assays products. During the third quarter of fiscal 2006, revenues in Japan, which are included in total revenues for Asia Pacific, were relatively flat as compared to the prior year quarter as the unfavorable foreign currency effects of approximately 5% almost entirely offset increased sales of new Mass Spectrometry Q TRAP® systems in that country. Revenues in other Asia Pacific countries increased by approximately 17%, including unfavorable foreign currency effects of approximately 2%, as compared to the prior year quarter. This increase was primarily due to increased sales of Q TRAP systems and MALDI TOF/TOF systems and low to medium throughput genetic analyzers. Sales in the U.S. increased primarily due to sales of Q TRAP systems, Ambion products, chromatography media, and increased royalty and licensing revenue.

The unfavorable effects of foreign currency decreased revenues by approximately 3% in Europe and by approximately 4% in Asia Pacific during the first nine months of fiscal 2006 as compared to the prior year period. Excluding the effects of foreign currency, revenues increased by approximately 9% in Europe primarily as a result of sales of human identification products used in forensics, TaqMan Gene Expression Assays products, and chromatography media. During the first nine months of fiscal 2006, revenues in Japan declined approximately 6% as compared to the prior year period primarily due to unfavorable foreign currency effects of approximately 6%. Revenues in other Asia Pacific countries increased by approximately 16% as compared to the prior year period primarily due to sales of Q TRAP systems and low to medium throughput genetic analyzers. Sales in the U.S. increased primarily due to sales of API triple quadrupole, or quad, systems, the purchase by a large genome center of high throughput genetic analyzers, TaqMan Gene Expression Assays products, and increased royalty and licensing revenue.

The higher gross margin percentage for the third quarter of fiscal 2006 as compared to the prior year quarter was due primarily to \$14 million of licensing fees and royalty payments related to the Bio-Rad Laboratories settlement, decreased software amortization, and improved service margins. Service margins at the Applied Biosystems group improved for the third quarter of fiscal 2006 primarily driven by efficiencies and growth in the volume of service contracts, as well as pricing on selected billable parts and service contracts. Partially offsetting these increases were lower revenues at the Celera Genomics group and the unfavorable effects of foreign currency at the Applied Biosystems group.

The higher gross margin percentage for the first nine months of fiscal 2006 as compared to the prior year period was due primarily to licensing fees and royalty payments related to the Bio-Rad Laboratories settlement, decreased software amortization, and improved service margins. Service margins at the Applied Biosystems group improved for the first nine months of fiscal 2006 primarily driven by efficiencies and growth in the volume of service contracts, as well as pricing on selected billable parts and service contracts. Additionally, for the first nine months of fiscal 2006, favorably impacting gross margin were sales of higher margin products in the DNA Sequencing product category. Partially offsetting these increases were lower revenues at the Celera Genomics group and the unfavorable effects of foreign currency and higher royalty expenses at the Applied Biosystems group.

#### **Back to Index**

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

#### **OPERATIONS** continued

SG&A expenses for the third quarter of fiscal 2006 increased compared to the prior year quarter due primarily to: increased employee-related costs and sales force investments of approximately \$10 million at the Applied Biosystems group, including the impact of adopting SFAS No. 123R, and increased spending of approximately \$6 million, which was comprised of: costs related to strategic initiatives; legal expenses; the development of, and enhancements to, the Applied Biosystems Portal; and Ambion-related expenses at the Applied Biosystems group. The Applied Biosystems Portal is an electronic commerce Internet web site. This increase was partially offset by the favorable effects of foreign currency of approximately \$4 million, lower expenses due to the discontinuation of the Online/Information Business, and the Celera Genomics group s decision to exit small molecule drug discovery and development.

SG&A expenses for the first nine months of fiscal 2006 increased compared to the prior year period due primarily to: increased employee-related costs and sales force investments of approximately \$22 million at the Applied Biosystems group, including the impact of adopting SFAS No. 123R, and increased spending of approximately \$12 million, which was comprised of: costs related to strategic initiatives; the development of, and enhancements to, the Applied Biosystems Portal; and Ambion-related expenses at the Applied Biosystems group. This increase was partially offset by the favorable effects of foreign currency and lower legal expenses of approximately \$9 million at the Applied Biosystems group, and lower expenses due to the discontinuation of the Online/Information Business.

R&D expenses decreased for both the third quarter and first nine months of fiscal 2006 compared to the prior year periods, primarily as a result of: cost savings realized from the integration in fiscal 2005 of the MALDI TOF product line into the Applied Biosystems/MDS Sciex Instruments joint venture with MDS Inc. at the Applied Biosystems group; the decision announced in the fourth quarter of fiscal 2005 to reduce and rebalance the workforce at the Applied Biosystems group; the discontinuation of Online/Information Business; and the Celera Genomics group s decision to exit small molecule drug discovery and development. Partially offsetting these decreases were higher employee-related expenses at the Applied Biosystems group.

Interest income, net increased during the third quarter and first nine months of fiscal 2006 as compared to the same periods last year, primarily due to higher average interest rates, partially offset by lower average cash and cash equivalents and short-term investments. The lower cash and cash equivalents and short-term investments were primarily as a result of share repurchase activity and the acquisition of Ambion.

The effective tax rate in the third quarter and first nine months of fiscal 2006 was a benefit compared to an expense in the third quarter and first nine months of fiscal 2005. The changes in both the quarter and year to date periods were primarily due to the previously described events impacting comparability, including the events described under tax items, as well as increased R&D credits at the Celera Genomics group.

#### **Applera Corporation**

#### Discussion of Condensed Consolidated Financial Resources and Liquidity

We had cash and cash equivalents and short-term investments of \$938.2 million at March 31, 2006, and \$1.4 billion at June 30, 2005. We maintain a \$200 million unsecured revolving credit agreement with four banks that matures on April 15, 2010, under which there were no borrowings outstanding at March 31, 2006. Cash provided by operating activities has been our primary source of funds over the last fiscal year.

We believe that existing funds, cash generated from operations, and existing sources of debt financing are more than adequate to satisfy our normal operating cash flow needs, planned capital expenditures, acquisitions, dividends, and approved share repurchases for the next twelve months and for the foreseeable future.

In January 2006, we announced that our board of directors authorized the repurchase of up to 5 million shares of Applera-Applied Biosystems stock. This authorization supplements our existing authority to repurchase shares of Applera-Applied Biosystems stock and Applera-Celera Genomics stock from time to time to replenish shares issued under our various employee stock benefit plans. This new authorization has no time restrictions and delegates to management discretion to purchase shares at times and prices it deems appropriate through open market purchases, privately negotiated transactions, tender offers, exchange offers, or otherwise. It is anticipated that repurchases will be made from time to time depending on market conditions and will be funded using the Applied Biosystems group s U.S. surplus cash and cash

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

#### **OPERATIONS** continued

generated from domestic operations, as well as funds to be borrowed under our revolving credit agreement, if and when required.

(Dollar amounts in millions)	June 30, 2005	March 31, 2006
Cash and cash equivalents Short-term investments	\$779.4 645.1	\$402.8 535.4
Total cash and cash equivalents and short-term investments Working capital	\$1,424.5 1,494.9	\$938.2 1,036.5

Cash and cash equivalents decreased during the first nine months of fiscal 2006 from June 30, 2005, as cash expenditures for the repurchase of Applera-Applied Biosystems stock, the acquisition of Ambion, the purchase of capital and other assets, and the payment of dividends, exceeded cash generated from operating activities, proceeds from the sales and maturities of available-for-sale investments, net of purchases, and proceeds from stock issuances.

Net cash flows from continuing operations for the nine months ended March 31 were as follows:

(Dollar amounts in millions)	2005		2006	
Net cash from operating activities	\$126.4		\$178.5	
Net cash from investing activities	92.4		(198.3	)
Net cash from financing activities	(5.3	)	(348.7	)
Effect of exchange rate changes on cash	17.1		(8.0	)

#### Operating activities:

The increase in net cash provided from operating activities for the first nine months of fiscal 2006 compared to the first nine months of fiscal 2005 resulted primarily from higher income-related cash flows, including the \$33 million Bio-Rad settlement, partially offset by a higher use of cash from a decrease in accounts payable and other liabilities. The decrease in accounts payable and other liabilities was primarily due to a voluntary contribution of approximately \$31 million to our pension plans in fiscal 2006 and the payment of approximately \$23 million related to the previously discussed Amersham arbitration matter, partially offset by lower income tax payments at the Applied Biosystems group in fiscal 2006. Through the first nine months of fiscal 2005, we had not funded our U.S. pension plan as no contributions were required under the Employee Retirement Income Security Act (ERISA) regulations. In the first nine months of fiscal 2006 compared to the first nine months of fiscal 2005, working capital at the Celera Genomics group benefited primarily from a lower decrease in accounts payable and other liabilities, in part due to the discontinuation of the Online/Information Business. Partially offsetting this lower decrease were lower liabilities as a result of the decision to exit small molecule drug discovery and development and higher severance and lease payments.

Investing activities:

Capital expenditures, net of disposals, in the first nine months of fiscal 2006 were \$33.9 million lower than in the prior year period due primarily to the purchase of several buildings in Foster City, California, in fiscal 2005 for approximately \$42 million, partially offset by higher expenditures for the development of, and enhancements to, the Applied Biosystems Portal in fiscal 2006. The first nine months of fiscal 2006 included lower proceeds generated from sales and maturities of available-for-sale investments, net of purchases. In March 2006, we acquired Ambion for approximately \$279 million as described in Note 3 to our condensed consolidated financial statements. The first nine months of fiscal 2005 included approximately \$7 million received from MDS representing the first installment payment related to the previously discussed sale of MALDI TOF assets, net of expenses, and the maturation of non-callable U.S. government obligations, pledged as collateral for the 8% senior secured convertible notes assumed in connection with the acquisition of Axys. A portion of the proceeds from the principal and interest received on these U.S. government obligations was used to fund the interest and principal payments under the notes.

#### APPLERA CORPORATION

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

#### **OPERATIONS** continued

Financing activities:

The first nine months of fiscal 2006 included two dividend payments on Applera-Applied Biosystems stock compared to three payments in the first nine months of fiscal 2005. In the first nine months of fiscal 2006, we repurchased approximately 19.5 million shares of Applera-Applied Biosystems stock at an aggregate cost of \$457.1 million. During the first nine months of fiscal 2006, we received higher proceeds from stock issued for stock plans than in the first nine months of fiscal 2005. In the first quarter of fiscal 2005, we repaid the remaining principal amount of the 8% senior secured convertible notes assumed in connection with the Axys acquisition of approximately \$6 million.

#### **Contractual Obligations**

Our significant contractual obligations at March 31, 2006, and the anticipated payments under these obligations were as follows:

#### **Payments by Period**

(Dollar amounts in millions)	Total	2006 <sup>(a)</sup>	2007 - 2008	2009 2010	Thereafter
Minimum operating lease payments (b) Purchase obligations (c) Other long-term liabilities (d)	\$140.7 122.5 35.2	\$10.2 57.2 1.0	\$58.1 37.8 1.3	\$36.8 21.6 1.0	\$35.6 5.9 31.9
Total	\$298.4	\$68.4	\$97.2	\$59.4	\$73.4

<sup>(</sup>a) Represents cash obligations for the remainder of fiscal 2006.

<sup>(</sup>b) Please refer to Note 9 to our consolidated financial statements in our 2005 Annual Report to Stockholders for further information.

<sup>(</sup>c) Purchase obligations are entered into with various vendors in the normal course of business, and include commitments related to capital expenditures, R&D arrangements and collaborations, license agreements, and other services.

<sup>(</sup>d) We have excluded deferred revenues as they have no impact on our future liquidity. We have also excluded deferred tax liabilities and obligations connected with our pension and postretirement plans and other foreign employee-related plans as they are not contractually fixed as to timing and amount. Please see Note 12 to our condensed consolidated financial statements contained in this report and Note 4 to our consolidated financial statements in our 2005 Annual Report to Stockholders for more information on these plans.

## APPLERA CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

## Discussion of Segments Operations, Financial Resources and Liquidity

Applied Biosystems Group

	Three Months Ended March 31,				Nine Months Ended March 31,				
(Dollar amounts in millions)	2005	2006		% Increase/ (Decrease)	2005		2006	% Increase	
Net revenues	\$454.8	\$490.7		7.9%	\$1,308.5		\$1,388.1	6.1%	
Cost of sales	207.7	215.7		3.9%	610.7	_	629.0	3.0%	
Gross margin	247.1	275.0		11.3%	697.8		759.1	8.8%	
SG&A expenses	123.4	141.1		14.3%	360.9		398.9	10.5%	
R&D	50.9	48.0		(5.7%)	144.0		134.1	(6.9%	)
Employee-related charges, asset impairments									
and other	(0.9	) (0.9	)	%	11.6		0.3	(97.4%	)
Asset dispositions and legal settlements		1.6			(38.2	)	27.5	(172.0%	)
Acquired research and development		3.4	_			_	3.4	_	_
Operating income	73.7	81.8		11.0%	219.5		194.9	(11.2%	)
Interest income, net	3.5	4.1		17.1%	9.4		11.8	25.5%	
Other income (expense), net	0.7	0.8		14.3%	2.8		3.7	32.1%	
Income before income taxes	77.9	86.7		11.3%	231.7		210.4	(9.2%	
Provision (benefit) for income taxes	22.4	(37.7	)	(268.3%)	66.4		12.0	(81.9%	)
Net income	\$55.5	\$124.4	_	124.1%	\$165.3	_	\$198.4	20.0%	_
		_	_			_		_	-
Percentage of net revenues:									
Gross margin	54.3%	56.0%			53.3%		54.7%		
SG&A expenses	27.1%	28.8%			27.6%		28.7%		
R&D	11.2%	9.8%			11.0%		9.7%		
Operating income	16.2%	16.7%			16.8%		14.0%		
Effective income tax (benefit) rate	29%	(43%	)		29%		6%		
		-				_			

The following table summarizes the impact of the previously described events impacting comparability included in the financial results for fiscal 2006 and 2005:

Three Months Ended	Nine Months Ended
March 31,	March 31,

(Dollar amounts in millions)