VISTA EXPLORATION CORP

Form 10QSB November 15, 2004

U.S. Securities and Exchange Commission Washington, D.C. 20549

Form 10-QSB

(Mark One)

[X] QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2004

[_] TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 0-27321

ICOP Digital, Inc.

(Name of small business issuer in its charter)

Colorado 84-1493152

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

Issuer's telephone number: (913) 393-2700

Vista Exploration Corporation
----(Former name, address and fiscal year, if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or $15\,\text{(d)}$ of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Transitional Small Business Disclosure Format Yes [] No [X]

The issuer had 16,062,000 shares of its common stock issued and outstanding as of October 31, 2004, the latest practicable date before the filing of this report.

ICOP DIGITAL, INC.

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PART I - FINANCIAL INFORMATION

Forward-Looking Statements

This report on Form 10-QSB contains forward-looking statements that concern our business. Such statements are not guarantees of future performance and actual results or developments could differ materially from those expressed or implied in such statements as a result of certain factors, including those factors set forth in Item 2 - Plan of Operation and elsewhere in this report. All statements, other than statements of historical facts, included in this report that address activities, events or developments that we expect, believe, intend or anticipate will or may occur in the future, including the Company's ability to successfully maintain its existence while it identifies potential business opportunities, are forward looking statements.

These statements are based on certain assumptions and analyses made by us in light of our experience and our product research. Such statements are subject to a number of assumptions including the following:

- o business risks and uncertainties;
- o general economic and business conditions;
- acceptance of our new product offerings;
- o our ability to fulfill orders in a timely manner;
- o changes in laws or regulations and other factors, many of which are beyond our control; and
- o ability to obtain financing on favorable conditions.

The cautionary statements contained or referred to in this report should be

considered in connection with any subsequent written or oral forward-looking statements that may be issued by us or persons acting on our behalf. We undertake no obligation to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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Item 1. Financial Statements

ICOP DIGITAL, INC.
(A development stage company)
Balance Sheet (Unaudited)
September 30, 2004

Assets

Cash Prepaid expenses Property and equipment, at cost, net of	\$	71,032 36,459
accumulated depreciation Other assets:		102 , 679
Deferred patent application cost		59 , 032
		269 , 202
Liabilities and Shareholders' Deficit		
Liabilities: Accounts payable and accrued liabilities	ć 1	815,308
Accounts payable and account flabilities Accrued liabilities		275,820
Customer deposits		114,890
Notes payable, related parties		160,066
Notes payable		220,408
Accrued interest		4,214
Total liabilities		590,706
Commitment		
Shareholders' deficit (Note 4):		
Preferred stock, no par value; 5,000,000 shares authorized,		
183,333 shares issued and outstanding	⊥,	099,998
Common stock, no par value; 50,000,000 shares authorized, 16,062,000 shares issued and outstanding	2	231,268
Accumulated other comprehensive loss-foreign currency translation		(21, 405)
Accumulated deficit		631,365)
Total Shareholders' deficit	(2,	 321 , 504)

\$ 269,202

See accompanying notes to financial statements.

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ICOP DIGITAL, INC. (A development stage company) Statements of Operations (Unaudited)

	2004	2003*
Operating expenses: Stock-based compensation Selling, general and administrative Research and development Equity in losses of equity-method	\$ 315,000 387,282 62,948	\$ 264,322 1,789,460
investee, net (Note 3)		60,715
Total operating expenses	765,230	
Loss from operations	(765,230)	(2,114,497)
Other (expenses): Interest expense	(4,809)	(5 , 973)
Loss before income taxes	(770,039)	(2,120,470)
Income tax provision		
Net loss	\$ (770,039) =======	
Basic and diluted loss per share	\$ (0.05)	\$ (0.15)
Basic and diluted weighted average common shares outstanding	16,020,333 =======	13,699,639 ======

 $^{^{\}star}$ Restated, as explained in Note 1

See accompanying notes to financial statements.

ICOP DIGITAL, INC. (A development stage company) Statements of Operations (Unaudited)

	Ended In September 30,		May 24, 2002 Inception through
		2003*	September 30, 2004*
Operating expenses:			
Stock-based compensation		\$ 50,000	
Selling, general and administrative	1,246,794	661,790	2,420,486
Research and development Equity in losses of equity-method	668 , 568	2,052,225	3,674,685
investee, net (Note 3)		157 , 170	450,000
Total operating expenses	2,230,362	2,921,185 	7,100,171
Loss from operations	(2,230,362)	(2,921,185)	(7,100,171)
Other (expenses): Foreign currency translation Gain on restructure of trade debt Interest expense	 485,482 (5,828)	 (8,529)	(4,221) 485,482 (12,455)
Loss before income taxes			
Income tax provision			
Net loss	\$ (1,750,708) ======	, , ,	, , ,
Basic and diluted loss per share		\$ (0.22)	
Basic and diluted weighted average common shares outstanding	16,069,381 ======	13,167,013	

 $^{^{\}star}$ Restated, as explained in Note 1

See accompanying notes to financial statements.

ICOP DIGITAL, INC. (A development stage company) Statement of Changes in Shareholders' Deficit (Unaudited)

	Preferr	Preferred Stock		
	Shares	Shares Par Value Sh		
Balance at May 24, 2002 (inception)		\$		
June to August 2002, shares sold in private placement offering (\$.01/share)			10,620,000*	
placement offering (\$.10/share) October to November 2002, shares sold in private			1,000,000*	
placement offering (\$1.00/share) December 2002, shares issued in exchange for			150,000*	
<pre>public relations services (\$1.00/share)</pre>			100,000*	
Net loss for the period ended December 31, 2002				
Balance at December 31, 2002			11,870,000	
January to December 2003, shares sold in private placement offering (\$1.00/share), net of offering costs of \$22,500			1,946,000*	
equipment installation services (\$1.00/share) February 2003, shares issued in exchange for			11,000*	
design services (\$1.00/share) February 2003, shares issued to acquire McCoy's			50,000*	
Law Line, Inc. (\$1.00/share) (Note 1)			700,000*	
services provided				
Balance at December 30, 2003, prior to merger			14,577,000	
December 31, 2003, shares issued in conjunction with merger with ICOP Digital, Inc. (Note 1) Unrealized effect of the change in foreign			1,790,000	
currency exchange rates				
Net loss for the year ended December 31, 2003				
Balance at December 31, 2003			16,367,000	
January to September, 2004, shares sold in private placement offering (\$1.00/share) (Note 4) January 2004, shares issued in exercise of			295,000	
options (\$1.00/share) (Note 4)			100,000	
private placement offering (\$6.00/share) (Note 4) March 2004, shares received to divest McCoy's	183,333	1,099,998		
Law Line, Inc. (\$1.00/share) (Note 1) Stock options issued in exchange for			(700,000)	

services provided			
Unrealized effect of the change in foreign			
currency exchange rates			
Net loss for the nine months ended September 30, 2004			
Balance at September 30, 2004	183,333	\$ 1,099,998	16,062,000
			========

 $^{^{\}star}$ Restated, as explained in Note 1

Table continues on following page.

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ICOP DIGITAL, INC. (A development stage company) Statement of Changes in Shareholders' Deficit (Unaudited) (Continued)

	Accumulated Other Comprehensive Loss		umulated eficit*
Balance at May 24, 2002 (inception)	\$		\$
June to August 2002, shares sold in private placement offering (\$.01/share)			
placement offering (\$.10/share)			
placement offering (\$1.00/share) December 2002, shares issued in exchange for			
public relations services (\$1.00/share) Net loss for the period ended December 31, 2002			 (537 , 615)
Balance at December 31, 2002			(537,615)
January to December 2003, shares sold in private placement offering (\$1.00/share), net of offering costs of \$22,500			
February 2003, shares issued in exchange for equipment installation services (\$1.00/share)			
February 2003, shares issued in exchange for design services (\$1.00/share)			
February 2003, shares issued to acquire McCoy's Law Line, Inc. (\$1.00/share) (Note 1)			
Stock options issued in exchange for services provided			

Balance at December 30, 2003, prior to merger		(537,615)
December 31, 2003, shares issued in conjunction with merger with ICOP Digital, Inc. (Note 1) Unrealized effect of the change in foreign		
currency exchange rates	(75,581)	
Net loss for the year ended December 31, 2003		(4,343,042)
Balance at December 31, 2003	(75,581)	(4,880,657)
bulunce de Beschwel Si, 2003	(· • / • • = /	(1,000,001,
January to September, 2004, shares sold in private placement offering (\$1.00/share) (Note 4)		
January 2004, shares issued in exercise of options (\$1.00/share) (Note 4)		
private placement offering (\$6.00/share) (Note 4) March 2004, shares received to divest McCoy's		
Law Line, Inc. (\$1.00/share) (Note 1) Stock options issued in exchange for		
services provided		
currency exchange rates	54,176	
Net loss for the nine months ended September 30, 2004	•	(1,750,708)
Balance at September 30, 2004		\$(6,631,365)
	=========	

^{*} Restated, as explained in Note 1

See accompanying notes to financial statements.

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ICOP DIGITAL, INC.
(A development stage company)
Statements of Cash Flows (Unaudited)

	Nine Months Ended September 30,		May 24, 2002 Inception through September 30,
	2004	2003*	2004*
Cash flows from operating activities: Net loss	\$(1,750,708)	\$(2,929,714)	\$(6,631,365)
Depreciation	20,633 1,734 	14,282 50,000	43,541 28,837 150,000

Stock options issued	315,000 (485,482)	 157,170 	405,000 450,000 (485,482)
Increase in accounts receivable and prepaid expenses Increase in accounts payable and	(31,059)	(33, 273)	(36, 459)
accrued liabilities	845,658	1,175,641	
Net cash used in operating activities	(1,084,224)		(3,401,620)
Cash flows from investing activities: Purchases of property and equipment Payment of patent costs Liabilities assumed in recapitalization (Note 1) Investment in subsidiary Deposits	(26,678) (59,032) (450,000) 3,000	(50,415) 	(91,648) (59,032) 9,432 (450,000)
Net cash used in investing activities	(532,710)	(50,415)	
Cash flows from financing activities: Proceeds from issuance of notes payable Principal payments on notes payable Proceeds from the sale of preferred stock Proceeds from the sale of common stock Payment of offering costs	445,000 (370,812) 1,099,998 395,000	1,408,500 (22,500)	(22,500)
Net cash provided by financing activities		1,633,613	
Net change in cash	(47,748)	17,304	
Cash, beginning of period	118,780	20,782	
Cash, end of period	\$ 71,032 ======	\$ 38,086 ======	•
Supplemental disclosure of cash flow information: Income taxes	\$ \$ 4,164 \$	\$ \$ 3,058 \$ 700,000	\$ \$ 8,241 \$ 700,000
Subsidiary divested for stock	\$ (700,000) \$ (54,176) \$ \$ 72,408	\$ \$ \$ \$	\$ (700,000) \$ (21,405 \$ 11,000 \$ 72,408

^{*} Restated, as explained in Note 1

See accompanying notes to financial statements.

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ICOP DIGITAL, INC.
(A development stage company)
Notes to Financial Statements

Note A: Basis of Presentation

The financial statements presented herein have been prepared by the Company in accordance with the accounting policies in its audited financial statements for the period ended December 31, 2003, as filed in its annual report on Form 10K-SB filed April 16, 2004, and should be read in conjunction with the notes thereto. The Company entered the development stage in accordance with Statement of Financial Accounting Standard ("SFAS") No. 7 on May 24, 2002. It is a development stage enterprise engaged in the design, development and marketing of an in-car video recorder system for use in the law enforcement industry. No in-car video units have been sold.

In the opinion of management, all adjustments (consisting only of normal recurring adjustments) which are necessary to provide a fair presentation of operating results for the interim period presented have been made. The results of operations for the periods presented are not necessarily indicative of the results to be expected for the year.

Interim financial data presented herein are unaudited. The unaudited interim financial information presented herein has been prepared by the Company in accordance with the policies in its audited financial statements for the period ended December 31, 2003 and should be read in conjunction with the notes thereto.

The accompanying statements of operations and cash flows reflect the nine-month period ended September 30, 2004. The comparative figures for the nine-month period ended September 30, 2003 have been included in the accompanying statements of operations and cash flows for comparison on an unaudited basis.

Note 1: Nature of Operations, Merger, and Summary of Significant Accounting Policies ${\sf Sign}({\sf Sign})$

Operations and Merger

ICOP Digital, Inc. (the "Company"), was incorporated in May 2002 in Nevada. It is a development stage enterprise engaged in the design, development and marketing of an in-car video recorder system for use in the law enforcement industry. No in-car video units have been sold. The Company's offices are located in Overland Park, Kansas.

Certain changes have been made to the prior year's financial statements in order to conform to the current year's presentation.

In February 2003, the Company purchased all of the issued and outstanding common stock of McCoy's Law Line, Inc. ("McCoy's"). The primary reason for the purchase was to permit ICOP to sell and distribute law enforcement-related products in addition to its in-car digital video record system. The purchase price consisted

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ICOP DIGITAL, INC.
(A development stage company)
Notes to Financial Statements

of 700,000 shares of ICOP common stock valued at \$1.00 per share by the Company's Board of Directors based on contemporaneous stock sales to unrelated third parties. In March 2004, the Company sold its investment in McCoy's to develop a different system to market its products. The sale price consisted of the 700,000 shares of ICOP common stock valued at \$1.00 per share that had been paid for the purchase.

On December 31, 2003, ICOP Digital, Inc. (ICOP) exchanged 100 percent of its outstanding shares of common stock for 14,577,000 shares of the common stock of Vista Exploration Corporation ("Vista".) In January 2004, the two companies merged. The acquisition has been treated as a recapitalization of ICOP, with Vista the legal surviving entity. Since Vista had, prior to the recapitalization of ICOP, no assets and net liabilities (consisting principally of accounts payable) and no operations, the recapitalization has been accounted for as the sale of 1,790,000 shares of ICOP common stock for the net liabilities of Vista. The historical financial statements presented herein have been restated and are those of ICOP. Costs of the transaction have been charged to the period. On November 10, 2004 Vista changed its name to ICOP Digital, Inc. after receiving shareholder approval at its annual meeting held November 5, 2004.

Basis of Presentation

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As shown in the accompanying financial statements, the Company has suffered significant losses since inception. This factor, among others, may indicate that the Company will be unable to continue as a going concern.

Management plans to continue to sell common stock to raise capital for research and development and operations. In addition, the Company plans to seek debt financing to support the manufacture and import of its new products as they come to market. In the longer term, the Company plans to expand its acquired operations, commence sale of its new products and become profitable. There is no assurance that the Company's new products will gain market acceptance or that the Company will attain profitability.

The financial statements do not include any adjustments relating to the recoverability and classification of assets and/or liabilities that might be necessary should the Company be unable to continue as a going concern. The Company's continuation as a going concern is dependent upon its ability to meet its obligations on a timely basis, and, ultimately to attain profitability.

Note 2: Related Party Transactions

Notes payable to related parties consisted of unsecured advances made to the Company under promissory note agreements for working capital purposes and pay no interest. The notes payable are due on demand. During the nine months ended September 30, 2004 shareholders and affiliates advanced \$295,066 to the Company and during that period the Company repaid \$310,000.

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ICOP DIGITAL, INC.
(A development stage company)
Notes to Financial Statements

The Company purchased furnishings and equipment from a company owned by a

shareholder for a total price of \$50,066. The price paid was the predecessor's depreciated cost, which the board of directors determined to represent the fair value of the property.

The Company paid an automobile lease payment of \$720 per month on behalf of the Chairman of the Board. Total payments related to the lease were \$5,760 in 2004.

During 2003, certain shareholders advanced to the Company \$70,418 for working capital. The Company repaid \$36,541 to those shareholders during the same period. The advances are interest free and are due as cash becomes available. The Company repaid the shareholders the remaining \$33,877 during the nine months ending September 30, 2004.

Note 3: Investment in Unconsolidated Subsidiary

In March, 2004, the Company transferred \$450,000 to its unconsolidated subsidiary, McCoy's Law Line, Inc. This payment was the amount of the Company's share of the net loss for 2003 of the subsidiary. The Company also sold its investment in McCoy's to McCoy's original owners in exchange for the 700,000 shares of ICOP common stock that the Company had paid for the original purchase. No gain or loss was recorded from this investment in 2004.

Note 4: Shareholders' Equity

Preferred Stock issued for Cash

From January through March, 2004, the Company sold 183,333 shares of convertible preferred stock for total proceeds of \$1,099,998. These shares can each be converted into eight shares of common stock and carry a warrant that allows the purchase of an additional eight common shares at a price of \$1.80 per share.

Common Stock Issued for Cash

In 2004, the Company sold 295,000 shares of its common stock for a total of \$295,000, or \$1.00 per share. The shares of common stock were sold under a private offering memorandum relating to the private offering of up to 2 million shares of its common stock at \$1.00 per share.

In 2004, the Company sold 100,000 shares of its common stock for a total of \$100,000, or \$1.00 per share in exercise of stock options issued in 2002.

The securities sold have not been registered pursuant to the Securities Act of 1933, as amended (the "ACT"), nor have they been registered under the securities act of any state. These securities were offered pursuant to an exemption from registration requirements of the Act and exemptions from registration provided by applicable state securities laws. Management of the Company, who were not paid any commission or compensation for offering or selling the securities, sold the securities.

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ICOP DIGITAL, INC.
(A development stage company)
Notes to Financial Statements

Note 5: Income Taxes

The Company records its income taxes in accordance with Statement of Financial Accounting Standard No. 109, "Accounting for Income Taxes". The Company incurred net operating losses during the periods shown on the condensed financial

statements resulting in a deferred tax asset, which was fully allowed for, therefore the net benefit and expense result in \$0 income taxes.

Item 2. Plan of Operation.

During the three months ended September 30, 2004, the Company incurred \$62,948 in research and development expenses, \$387,282 in general and administrative expense and \$315,000 in expense related to stock options, resulting in an operating loss of \$765,230. During the three months ended September 30, 2003, the Company incurred \$1,789,460 in research and development expenses, \$264,322 in general and administrative expense and \$60,715 in losses from its marketing subsidiary, resulting in an operating loss of \$2,114,497. The increased level of general expense is the result of increased personnel and activity as the Company focuses on execution of its marketing plan and has substantially completed development of its initial products.

During the nine months ended September 30, 2004, the Company incurred \$668,568 in research and development expenses, \$1,246,794 in general and administrative expense and \$315,000 in expense related to stock options, resulting in an operating loss of \$2,230,362. In addition the company reported a gain of \$485,482 on restructure of contract development expense incurred in 2003. During the nine months ended September 30, 2003, the Company incurred \$2,052,225 in research and development expenses, \$661,790 in general and administrative expense, \$157,170 in losses from its marketing subsidiary and \$50,000 in design services paid by issuance of common stock, resulting in an operating loss of \$2,951,185. The increased level of general expense is the result of increased personnel and activity as the Company focuses on execution of its marketing plan and has substantially completed development of its initial products.

Liquidity and Capital Resources

On September 30, 2004, the Company had \$71,032 in cash and a total of \$2,590,706 in current liabilities, significantly related to research and development costs. Net cash used in operating activities for the nine months ended September 30, 2004 was \$1,084,224 compared to cash used in operating activities of \$1,565,894 for the nine months ended September 30, 2003. Net cash used in investing activities for the nine months ended September 30, 2004 was \$532,710, including \$450,000 paid to the marketing subsidiary that was divested in March 2004 and \$59,032 paid for patent applications. Net cash provided by financing activities was \$1,569,186 for the nine months ended September 30, 2004, compared to \$1,633,613 for the nine months ended September 30, 2003, primarily from the sale of preferred and common stock.

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Our auditors have included an additional paragraph to their report on our financial statements for the year ended December 31, 2003, to state that our losses since inception and our net capital deficit at December 31, 2003 raise substantial doubt about our ability to continue as a going concern. Our ability to continue as a going concern is dependent upon raising additional capital and achieving profitable operations. We cannot assure you that our plan of operation will be successful in addressing this issue.

Our Capital Requirements

We will need to raise additional funds to finance our planned operations during the next 12 months.

We currently do not have any binding commitments for, or readily available sources of, additional financing. There is no guarantee that additional financing will be available to us when needed or, if available, that it can be obtained on commercially reasonable terms. If we do not obtain additional financing we will not be able to implement our plan. Furthermore, we could be forced to cease operations and liquidate our assets.

Employees

We currently have seven full time employees.

Item 3. Controls and Procedures.

Currently we have one employee who pays all Company bills and keeps all files and records for all Company business activities, which are limited. On a quarterly basis, all records are turned over to the Company's accountant who prepares financial statements based on those records. The Company's accountant has consistent and cooperative access to management and the Company's files and records. After the financial statements are prepared by the Company's accountant, they are approved by management.

Given the current level of very limited business activity of the Company and the financial and accounting procedures described above, it is the conclusion of our Chief Financial Officer and Chief Accounting Officer that the Company's disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities and Exchange Act of 1934, as amended, is recorded, processed, summarized and reported, within the time periods specified in the applicable rules and forms of the Securities and Exchange Commission.

There were no significant changes in the Company's internal controls or in other factors that could significantly affect the Company's disclosure controls and procedures during the period covered by this report, nor any significant deficiencies or material weaknesses in such disclosure controls and procedures requiring corrective actions. As a result, no corrective actions were taken.

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PART II - OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the period covered by this report, the Company raised a total of \$70,000 through the sale of 70,000 shares of common stock through a private placement of securities. The Company intends to use the proceeds of this offering for general working capital purposes, as management deems appropriate. The Company paid no commissions in connection with the private placement.

The shares of stock sold in the private placement were exempted from registration in reliance upon Section 4(2) of the Securities Act of 1933, as amended (the "Securities Act"), and Regulation D promulgated thereunder. Shares in the private placement were only offered to select accredited investors (as such term is defined in Rule 501(a) of Regulation D of the Securities Act).

Item 6. Exhibits and Reports on Form 8-K.

(a) The following exhibits are furnished as part of this report:

1.	Exhibit 3		Certification required by Section 302 of the Sarbanes-Oxley Act of 2002.	he
2.	Exhibit 3		Certification required by Section 302 of the Sarbanes-Oxley Act of 2002.	he
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- 3. Exhibit 32.1 Certification required by Section 906 of the Sarbanes-Oxley Act of 2002.
- 4. Exhibit 32.2 Certification required by Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

In accordance with the requirements of the Securities and Exchange Act of 1934, as amended, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ICOP Digital, Inc.

Date: November 15, 2004 By: /s/ David C. Owen

David C. Owen, Chief Executive Officer

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