RITE AID CORP Form 10-Q January 06, 2016 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended November 28, 2015

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

**Commission File Number: 1-5742** 

to

# RITE AID CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

23-1614034 (I.R.S. Employer Identification No.)

30 Hunter Lane, Camp Hill, Pennsylvania (Address of principal executive offices)

17011 (Zip Code)

Registrant s telephone number, including area code: (717) 761-2633.

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report):

#### Not Applicable

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes X No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer X

Accelerated filer O

Non-accelerated filer O

Smaller reporting company O

(Do not check if a smaller reporting company)

Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange act). Yes o No x

The registrant had 1,046,463,323 shares of its \$1.00 par value common stock outstanding as of December 17, 2015.

## RITE AID CORPORATION

## TABLE OF CONTENTS

	Cautionary Statement Regarding Forward-Looking Statements	2
	<u>PART I</u>	
	FINANCIAL INFORMATION	
<u>ITEM 1.</u>	<u>Financial Statements (unaudited):</u>	
	Condensed Consolidated Balance Sheets as of November 28, 2015 and February 28, 2015	4
	Condensed Consolidated Statements of Operations for the Thirteen Week Periods Ended November 28, 2015	
	and November 29, 2014	5
	Condensed Consolidated Statements of Comprehensive Income for the Thirteen Week Periods Ended	
	November 28, 2015 and November 29, 2014	6
	Condensed Consolidated Statements of Operations for the Thirty-Nine Week Periods Ended November 28,	
	2015 and November 29, 2014	7
	Condensed Consolidated Statements of Comprehensive Income for the Thirty-Nine Week Periods	
	Ended November 28, 2015 and November 29, 2014	8
	Condensed Consolidated Statements of Cash Flows for the Thirty-Nine Week Periods Ended November 28,	
	2015 and November 29, 2014	9
	Notes to Condensed Consolidated Financial Statements	10
<u>ITEM 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operations	34
<u>ITEM 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	45
<u>ITEM 4.</u>	Controls and Procedures	46
	<u>PART II</u>	
	OTHER INFORMATION	
<u>ITEM 1.</u>	<u>Legal Proceedings</u>	47
<u>ITEM 1A.</u>	Risk Factors	48
<u>ITEM 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	50
<u>ITEM 3.</u>	Defaults Upon Senior Securities	50
<u>ITEM 4.</u>	Mine Safety Disclosures	50
<u>ITEM 5.</u>	Other Information	50
<u>ITEM 6.</u>	<u>Exhibits</u>	50

1

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This report, as well as our other public filings or public statements, include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are often identified by terms and phrases such as anticipate, believe, intend, estimate, expect, continue, should, could, may, plan, project, predict, will and similar expressions and include refer and relate to our future prospects, developments and business strategies.

Factors that could cause actual results to differ materially from those expressed or implied in such forward-looking statements include, but are not limited to:

- our high level of indebtedness;
- our ability to make interest and principal payments on our debt and satisfy the other covenants contained in our credit facilities and other debt agreements;
- the continued impact of private and public third party payors reduction in prescription drug reimbursement and their efforts to limit access to payor networks, including mail order;
- our ability to achieve the benefits of our efforts to reduce the costs of our generic and other drugs;
- our ability to continue to improve the operating performance of our stores in accordance with our long term strategy;
- our ability to maintain or grow prescription count and realize front-end sales growth;
- our ability to hire and retain qualified personnel;
- competitive pricing pressures, including aggressive promotional activity from our competitors;
- decisions to close additional stores and distribution centers or undertake additional refinancing activities, which could result in further charges to our operating statement;
- our ability to manage expenses and working capital;
- continued consolidation of the drugstore and the pharmacy benefit management ( PBM ) industries;
- changes in state or federal legislation or regulations, and the continued impact from the ongoing implementation of the Patient Protection and Affordable Care Act as well as other healthcare reform;
- risks related to compromises of our information or payment systems or unauthorized access to confidential or personal information of our associates or customers;

- our ability to realize the benefits of our recent acquisition of EnvisionRx (the Acquisition );
- our ability to maintain our current pharmacy services business and obtain new pharmacy services business, including maintaining renewals of expiring contracts, avoiding contract termination rights that may permit certain of our clients to terminate their contracts prior to their expiration and early price renegotiations prior to contract expirations;
- the continued impact of declining gross margins in the PBM industry due to increased market competition and client demand for lower prices while providing enhanced service offerings,
- our ability to maintain our current Medicare Part D business and obtain new Medicare Part D business, as a result of the annual Medicare Part D competitive bidding process;
- the expiration or termination of our Medicare or Medicaid managed care contracts by federal or state governments and related tax matters;
- the inability to complete the proposed acquisition (the Merger ) of us by Walgreens Boots Alliance, Inc., a Delaware corporation (WBA), due to the failure to obtain stockholder approval to adopt the Merger Agreement (as defined herein) or failure to satisfy the other conditions to the completion of the Merger, including receipt of required regulatory approvals:
- the risk that the Merger Agreement may be terminated in certain circumstances that require us to pay WBA a termination fee of \$325 million and/or reimburse WBA s expenses of \$45 million, which reimbursement would be deducted from any termination fee owed to WBA;
- risks that the proposed Merger disrupts our current plans and operations or affects our ability to retain or recruit key employees;
- the effect of the announcement of the Merger on Rite Aid s business relationships (including, without limitation customers and suppliers), operating results and business generally;

2

#### **Table of Contents**

- the amount of the costs, fees, expenses and charges related to the Merger Agreement or the Merger;
- risks related to the Merger diverting management s or employees attention from ongoing business operations;
- risks associated with the financing of the Merger transaction;
- the risk that our stock price may decline significantly if the Merger is not completed;
- risks related to obtaining the requisite consents to the Merger, including, without limitation, the timing (including possible delays) and expiration or termination of the applicable waiting periods under the HSR Act and other applicable antitrust laws, and the risk that such consents might not be received;
- the risk that the Merger may not be completed in a timely manner, if at all;
- risks related to other business effects, including the effects of industry, market, economic, political or regulatory conditions, future exchange or interest rates or credit ratings, changes in tax laws, regulations, rates and policies or competitive development;
- the nature, cost and outcome of pending and future litigation and other legal proceedings or governmental investigations, including any such proceedings related to the Merger and instituted against us and others; and
- other risks and uncertainties described from time to time in our filings with the Securities and Exchange Commission (the SEC ).

We undertake no obligation to update or revise the forward-looking statements included in this report, whether as a result of new information, future events or otherwise, after the date of this report. Our actual results, performance or achievements could differ materially from the results expressed in, or implied by, these forward-looking statements. Factors that could cause or contribute to such differences are discussed in the sections entitled Risk Factors and Management s Discussion and Analysis of Financial Condition and Results of Operations either included herein or in our Annual Report on Form 10-K for the fiscal year ended February 28, 2015 (the Fiscal 2015 10-K), which we filed with the SEC on April 23, 2015, our Quarterly Report on Form 10-Q for the thirteen weeks ended May 30, 2015 (the First Quarter 2016 10-Q), which we filed on June 22, 2015, and our Quarterly Report on Form 10-Q for the thirteen weeks ended August 29, 2015 (the Second Quarter 2016 10-Q), which we filed on October 6, 2015. These documents are available on the SEC s website at www.sec.gov.

#### PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

#### RITE AID CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except per share amounts)

#### (unaudited)

	November 28, 2015	February 28, 2015
ASSETS	November 26, 2015	2015
Current assets:		
Cash and cash equivalents	\$ 226,252	\$ 115,899
Accounts receivable, net	1,555,352	980,904
Inventories, net of LIFO reserve of \$1,015,487 and \$997,528	2,871,929	2,882,980
Deferred tax assets	17,823	17,823
Prepaid expenses and other current assets	133,811	224,152
Total current assets	4,805,167	4,221,758
Property, plant and equipment, net	2,264,251	2,091,369
Goodwill	1,554,747	76,124
Other intangibles, net	1,206,105	421,480
Deferred tax assets	1,573,295	1,766,349
Other assets	314,515	286,172
Total assets	\$ 11,718,080	\$ 8,863,252
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Current maturities of long-term debt and lease financing obligations	\$ 29,135	\$ 100,376
Accounts payable	1,663,483	1,133,520
Accrued salaries, wages and other current liabilities	1,412,694	1,193,419
Deferred tax liabilities	57,685	57,685
Total current liabilities	3,162,997	2,485,000
Long-term debt, less current maturities	7,287,911	5,483,415
Lease financing obligations, less current maturities	50,434	61,152
Other noncurrent liabilities	715,910	776,629
Total liabilities	11,217,252	8,806,196
Commitments and contingencies		
Stockholders equity:		
	1,046,469	988,558

Common stock, par value \$1 per share; 1,500,000 shares authorized; shares issued and outstanding 1,046,469 and 988,558

outstanding 1,0 10, 100 and 200,550		
Additional paid-in capital	4,805,243	4,521,023
Accumulated deficit	(5,306,826)	(5,406,675)
Accumulated other comprehensive loss	(44,058)	(45,850)
Total stockholders equity	500,828	57,056
Total liabilities and stockholders equity	\$ 11,718,080 \$	8,863,252

#### RITE AID CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts)

#### (unaudited)

	Thirteen Week Period Ended		Ended	
	November 28, 2015 November 29,		November 29, 2014	
Revenues	\$	8,154,184	\$	6,692,333
Costs and expenses:				
Cost of revenues		6,151,305		4,769,020
Selling, general and administrative expenses		1,777,647		1,692,437
Lease termination and impairment charges		7,011		8,702
Interest expense		106,879		97,400
Loss on debt retirements, net				18,512
Loss (gain) on sale of assets, net		3,331		(455)
		8,046,173		6,585,616
Income before income taxes		108,011		106,717
Income tax expense		48,468		1,871
Net income	\$	59,543	\$	104,846
Computation of income attributable to common stockholders:				
Net income	\$	59,543	\$	104,846
Add back interest on convertible notes				1,364
Income attributable to common stockholders diluted	\$	59,543	\$	106,210
Basic income per share	\$	0.06	\$	0.11
Diluted income per share	\$	0.06	\$	0.10

#### RITE AID CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)

#### (unaudited)

	Thirteen Week Period Ended			led
	Noven	nber 28, 2015	Nov	ember 29, 2014
Net income	\$	59,543	\$	104,846
Other comprehensive income:				
Defined benefit pension plans:				
Amortization of prior service cost, net transition obligation and net actuarial				
losses included in net periodic pension cost, net of \$398 and \$0 tax expense		597		660
Total other comprehensive income		597		660
Comprehensive income	\$	60,140	\$	105,506

#### RITE AID CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts)

#### (unaudited)

	Thirty-Nine Week Period Ended			d Ended
	No	vember 28, 2015	1	November 29, 2014
Revenues	\$	22,466,521	\$	19,680,448
Costs and expenses:				
Cost of revenues		16,681,822		14,059,577
Selling, general and administrative expenses		5,203,058		4,977,315
Lease termination and impairment charges		21,670		20,661
Interest expense		345,895		299,170
Loss on debt retirements, net		33,205		18,512
Loss (gain) on sale of assets, net		3,651		(2,540)
		22,289,301		19,372,695
Income before income taxes		177,220		307,753
Income tax expense		77,372		33,612
Net income	\$	99,848	\$	274,141
Computation of income attributable to common stockholders:				
Net income	\$	99,848	\$	274,141
Add back interest on convertible notes				4,092
Income attributable to common stockholders diluted	\$	99,848	\$	278,233
Basic income per share	\$	0.10	\$	0.28
Diluted income per share	\$	0.10	\$	0.27

#### RITE AID CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (In thousands)

#### (unaudited)

	Thirty-Nine Week Period Ended			
	Novei	nber 28, 2015	Nove	ember 29, 2014
Net income	\$	99,848	\$	274,141
Other comprehensive income:				
Defined benefit pension plans:				
Amortization of prior service cost, net transition obligation and net actuarial				
losses included in net periodic pension cost, net of \$1,194 and \$0 tax expense		1,792		1,979
Total other comprehensive income		1,792		1,979
Comprehensive income	\$	101,640	\$	276,120

## RITE AID CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In thousands)

#### (unaudited)

	Thirty-Nine Week Period Ended November 28, 2015 November 29, 2014		Period Ended November 29, 2014
Operating activities:	1,0,1		110 (01111101 22), 2011
Net income	\$	99,848	\$ 274,141
Adjustments to reconcile to net cash provided by operating activities:		,	,
Depreciation and amortization		373,782	309,203
Lease termination and impairment charges		21,670	20,661
LIFO charges		17,959	4,632
Loss (gain) on sale of assets, net		3,651	(2,540)
Stock-based compensation expense		26,529	16,932
Loss on debt retirements, net		33,205	18,512
Changes in deferred taxes		50,696	
Excess tax benefit on stock options and restricted stock		(21,436)	(27,647)
Changes in operating assets and liabilities:			
Accounts receivable		315,898	(41,493)
Inventories		339	(8,038)
Accounts payable		89,630	(45,047)
Other assets and liabilities, net		(342,234)	(45,357)
Net cash provided by operating activities		669,537	473,959
Investing activities:			
Payments for property, plant and equipment		(414,338)	(324,938)
Intangible assets acquired		(97,612)	(79,609)
Acquisition of businesses, net of cash acquired		(1,778,377)	(69,793)
Proceeds from dispositions of assets and investments		8,697	10,559
Net cash used in investing activities		(2,281,630)	(463,781)
Financing activities:			
Proceeds from issuance of long-term debt		1,800,000	1,152,293
Net proceeds from revolver		655,000	380,000
Principal payments on long-term debt		(666,967)	(1,443,812)
Change in zero balance cash accounts		(35,011)	(39,934)
Net proceeds from issuance of common stock		8,625	15,523
Financing fees paid for early debt redemption		(26,003)	(13,841)
Excess tax benefit on stock options and restricted stock		21,436	27,647
Deferred financing costs paid		(34,634)	(1,506)
Net cash provided by financing activities		1,722,446	76,370
Increase in cash and cash equivalents		110,353	86,548
Cash and cash equivalents, beginning of period		115,899	146,406
Cash and cash equivalents, end of period	\$	226,252	\$ 232,954
Supplementary cash flow data:			

Cash paid for interest (net of capitalized amounts of \$128 and \$120, respectively)	\$ 239,869	\$ 284,134
Cash payments of income taxes, net of refunds	\$ 5,808	\$ 5,336
Equipment financed under capital leases	\$ 3,499	\$ 4,749
Equipment received for noncash consideration	\$ 2,011	\$ 1,600
Stock consideration issued in connection with business acquisitions	\$ 240,907	\$
Conversion of the 8.5% convertible notes to common stock	\$ 64,089	\$
Gross borrowings from revolver	\$ 3,983,000	\$ 2,864,000
Gross payments to revolver	\$ 3,328,000	\$ 2,484,000

**Table of Contents** 

#### RITE AID CORPORATION AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the Thirteen and Thirty-Nine Week Periods Ended November 28, 2015 and November 29, 2014

(Dollars and share information in thousands, except per share amounts)

(unaudited)

#### 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X and therefore do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete annual financial statements. The accompanying financial information reflects all adjustments which are of a recurring nature and, in the opinion of management, are necessary for a fair presentation of the results for the interim periods. The results of operations for the thirteen and thirty-nine week periods ended November 28, 2015 are not necessarily indicative of the results to be expected for the full year. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Rite Aid Corporation (Rite Aid ) and Subsidiaries (together with Rite Aid, the Company ) Fiscal 2015 10-K.

In addition to the significant accounting policies discussed in the Company's Fiscal 2015 10-K, the Company has added the following significant accounting policies as a result of its June 24, 2015 acquisition of EnvisionRx (the Acquisition), and the related addition of the new Pharmacy Services segment (please see Note 2. Acquisition and Note 14. Segment Reporting for additional details):

#### Revenue Recognition Pharmacy Services Segment

The Pharmacy Services segment (Pharmacy Services) sells prescription drugs indirectly through its retail pharmacy network and directly through its mail service dispensing pharmacy. The Pharmacy Services segment recognizes revenue from prescription drugs sold by (i) its mail service dispensing pharmacy and (ii) under retail pharmacy network contracts where it is the principal using the gross method at the contract prices negotiated with its clients, primarily employers, insurance companies, unions, government employee groups, health plans, Managed Medicaid plans, Medicare plans, and other sponsors of health benefit plans, and individuals throughout the United States. Revenues include: (i) the portion of the price the client pays directly to the Pharmacy Services segment, net of any volume-related or other discounts paid back to the client (see Drug Discounts on the following page), (ii) the price paid to the Pharmacy Services segment by client plan members for mail

order prescriptions (Mail Co-Payments), and (iii) administrative fees. Sales taxes are not included in revenue. Revenue is recognized when: (i) persuasive evidence that the prescription drug sale has occurred or a contractual arrangement exists, (ii) delivery has occurred or services have been rendered, (iii) the seller s price to the buyer is fixed or determinable, and (iv) collectability is reasonably assured. The following revenue recognition policies have been established for the Pharmacy Services segment:

- Revenues generated from prescription drugs sold by third party pharmacies in the Pharmacy Services segment s retail pharmacy network and associated administrative fees are recognized at the Pharmacy Services segment s point-of-sale, which is when the claim is adjudicated by the Pharmacy Services segment s online claims processing system.
- Revenues generated from prescription drugs sold by the Pharmacy Services segment s mail service dispensing pharmacy are recognized when the prescription is delivered. At the time of delivery, the Pharmacy Services segment has performed substantially all of its obligations under its client contracts and does not experience a significant level of returns or reshipments.
- Revenues generated from administrative fees based on membership or claims volume are recognized monthly upon active membership in the plan or actual claims volume.

The Pharmacy Services segment determines whether it is the principal or agent for its retail pharmacy network transactions on a contract by contract basis. In the majority of its contracts, the Pharmacy Services segment has determined it is the principal due to it: (i) being the primary obligor in the arrangement, (ii) having discretion in supplier selection, (iii) having involvement in the determination of product or service specifications, and (iv) having credit risk. The Pharmacy Services segment s obligations under its client contracts for which revenues are reported using the gross method are separate and distinct from its obligations to the third party pharmacies included in its retail pharmacy network contracts. Pursuant to these contracts, the Pharmacy Services segment is contractually required to pay the third party pharmacies in its retail pharmacy network for products sold, regardless of whether the

#### Table of Contents

Pharmacy Services segment is paid by its clients. The Pharmacy Services segment s responsibilities under its client contracts typically include validating eligibility and coverage levels, communicating the prescription price and the co-payments due to the third party retail pharmacy, identifying possible adverse drug interactions for the pharmacist to address with the prescriber prior to dispensing, suggesting generic alternatives where clinically appropriate and approving the prescription for dispensing. Although the Pharmacy Services segment does not have credit risk with respect to retail co-payments, management believes that all of the other applicable indicators of gross revenue reporting are present.

Drug Discounts The Pharmacy Services segment deducts from its revenues that are generated from prescription drugs sold by third party pharmacies any rebates, inclusive of discounts and fees, earned by its clients. Rebates are paid to clients in accordance with the terms of client contracts.

Medicare Part D The Pharmacy Services segment, through its Envision Insurance Company ( EIC ) subsidiary, participates in the federal government s Medicare Part D program as a Prescription Drug Plan ( PDP ). Net revenues include insurance premiums earned by the PDP, which are determined based on the PDP s annual bid and related contractual arrangements with the Centers for Medicare and Medicaid Services ( CMS ). The insurance premiums include a direct premium paid by CMS and a beneficiary premium, which is the responsibility of the PDP member, but is subsidized by CMS in the case of low-income members. Premiums collected in advance are initially deferred in accrued expenses and are then recognized in net revenues over the period in which members are entitled to receive benefits.

See Note 14 for additional information about the revenues of the Company s business segments.

#### Cost of Revenues Pharmacy Services Segment

The Pharmacy Services segment s cost of revenues includes the cost of prescription drugs sold during the reporting period indirectly through its retail pharmacy network and directly through its mail service dispensing pharmacy. The cost of prescription drugs sold component of cost of revenues includes: (i) the cost of the prescription drugs purchased from manufacturers or distributors and shipped to members in clients benefit plans from the Pharmacy Services segment s mail service dispensing pharmacy, net of any volume-related or other discounts (see Vendor allowances and purchase discounts below) and (ii) the cost of prescription drugs sold through the Pharmacy Services segment s retail pharmacy network under contracts where it is the principal, net of any volume-related or other discounts.

As a result of the Acquisition, and the related addition of the Pharmacy Services segment, the Company now refers to its cost of goods sold as its cost of revenues, as these costs are now inclusive of the cost of prescription drugs sold through the Pharmacy Services segment s retail pharmacy network under contracts where it is the principal.

See Note 14 for additional information about the cost of revenues of the Company s business segments.

Vendor Allowances and Purchase Discounts Pharmacy Services Segment

The Company accounts for vendor allowances and purchase discounts as follows:

The Pharmacy Services segment receives purchase discounts on products purchased. The Pharmacy Services segment s contractual arrangements with vendors, including manufacturers, wholesalers and retail pharmacies, normally provide for the Pharmacy Services segment to receive purchase discounts from established list prices in one, or a combination, of the following forms: (i) a direct discount at the time of purchase, or (ii) a discount (or rebate) paid subsequent to dispensing when products are purchased indirectly from a manufacturer (e.g., through a wholesaler or retail pharmacy). These rebates are recognized when prescriptions are dispensed and are generally calculated and billed to manufacturers within 30 days of the end of each completed quarter. Historically, the effect of adjustments resulting from the reconciliation of rebates recognized to the amounts billed and collected has not been material to the Pharmacy Services segment accounts for the effect of any such differences as a change in accounting estimate in the period the reconciliation is completed. The Pharmacy Services segment also receives additional discounts under its wholesaler contracts. In addition, the Pharmacy Services segment receives fees from pharmaceutical manufacturers for administrative services. Purchase discounts and administrative service fees are recorded as a reduction of Cost of revenues.

#### Table of Contents

#### **New Accounting Pronouncements**

In May 2013, the FASB issued a proposed Accounting Standards Update, *Leases* (Topic 842): a revision of the 2010 proposed Accounting Standards Update, Leases (Topic 840), that would require an entity to recognize assets and liabilities arising under lease contracts on the balance sheet. The proposed standard, as currently drafted, will have a material impact on the Company s reported results of operations and financial position.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*. This ASU supersedes the revenue recognition requirements in Accounting Standards Codification 605. Revenue Recognition and most industry-specific guidance throughout the Codification. The standard requires that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. This ASU is effective for fiscal years beginning after December 15, 2017, and for interim periods within those fiscal years. The Company is in the process of assessing the impact of the adoption of ASU 2014-09 on its financial position, results of operations and cash flows.

In February 2015, the FASB issued ASU No. 2015-02, *Consolidation Amendments to the Consolidation Analysis* (Topic 810). This ASU requires reporting entities to reevaluate whether they should consolidate certain legal entities under the revised consolidation model. This standard modifies the evaluation of whether limited partnerships and similar legal entities are variable interest entities (VIEs), eliminates the presumption that a general partner should consolidate a limited partnership, and affects the consolidation analysis of reporting entities that are involved with VIEs, especially those that have fee arrangements and related party relationships. This ASU is effective for fiscal years beginning after December 15, 2015, and for interim periods within those fiscal years. The Company is in the process of assessing the impact of the adoption of ASU 2015-02 on its financial position, results of operations and cash flows.

In April 2015, the FASB issued ASU No. 2015-03, *Interest Imputation of Interest* (Subtopic 835-30). This ASU simplifies the presentation of debt issuance costs by requiring that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct reduction from the carrying amount of the debt liability, which is consistent with the treatment of debt discounts. The new guidance should be applied on a retrospective basis, and upon transition, an entity is required to comply with the applicable disclosures necessary for a change in accounting principle. This ASU is effective for fiscal years beginning after December 15, 2015, and for interim periods within those fiscal years. The Company is in the process of assessing the impact of the adoption of ASU 2015-03 on its financial position.

In July 2015, the FASB issued ASU No. 2015-12, *Plan Accounting Defined Benefit Pension Plans* (Topic 960), *Defined Contribution Pension Plans* (Topic 962) *Health and Welfare Benefit Plans* (Topic 965). There are three parts to the ASU that aim to simplify the accounting and presentation of plan accounting. Part I of this ASU requires fully benefit-responsive investment contracts to be measured at contract value instead of the current fair value measurement. Part II of this ASU requires investments (both participant-directed and nonparticipant-directed investments) of employee benefit plans be grouped only by general type, eliminating the need to disaggregate the investments in multiple ways. Part III of this ASU provides a similar measurement date practical expedient for employee benefit plans as available in ASU No. 2015-04, which allows employers to measure defined benefit plan assets on a month-end date that is nearest to the year s fiscal year-end when the fiscal period does not coincide with a month-end. Parts I and II of the new guidance should be applied on a prospective basis. This ASU is effective for fiscal years beginning after December 15, 2015, and for interim periods within those fiscal years. The Company is in the process of assessing the impact of the adoption of ASU 2015-12 on its financial position and results of operations.

In September 2015, the FASB issued ASU No. 2015-16, *Business Combinations (Topic 805) Simplifying the Accounting for Measurement-Period Adjustments*. This ASU requires an acquirer to recognize provisional adjustments identified during the measurement period in the reporting period in which the adjustment amounts are determined. This amendment requires an acquirer to record the income statement effects, if any, as a result of the change in provisional amounts in the period s financial statements when the adjustment is determined, calculated as if the accounting had been completed at the acquisition date. This amendment eliminates the requirement to retrospectively account for provisional adjustments. This ASU is effective for fiscal years beginning after December 15, 2015, and for interim periods within those fiscal years. The Company is in the process of assessing the impact of the adoption of ASU 2015-16 on its financial position, results of operations and cash flows.

In November 2015, the FASB issued ASU No. 2015-17, *Income Taxes (Topic 740) Balance Sheet Classification of Deferred Taxes.* This ASU requires an entity to classify deferred income tax assets and liabilities as noncurrent on the entity s classified statement of financial position. This amendment eliminates the current requirement to classify deferred tax assets and liabilities as either current or noncurrent on the entity s statement of financial position. This amendment may be applied either prospectively to all deferred tax liabilities and assets or retrospective to all periods presented. If applied prospectively, the entity

#### Table of Contents

should disclose in the first interim and first annual period of change, the nature of and the reason for the change in accounting principle and a statement that prior periods were not retrospectively adjusted. If applied retrospectively, the entity should disclose in the first interim and first annual period of change, the nature of and reason for the change in accounting principle and quantitative information about the effects of the accounting change on prior periods. This ASU is effective for fiscal years beginning after December 15, 2016, and for interim periods within those fiscal years. Earlier application is permitted as of the beginning of an interim or annual reporting period. The Company is in the process of assessing the impact of the adoption of ASU 2015-17 on its financial position.

#### 2. Acquisition

On June 24, 2015, the Company completed its previously announced acquisition of TPG VI Envision BL, LLC and Envision Topco Holdings, LLC (EnvisionRx), pursuant to the terms of an agreement (Agreement) dated February 10, 2015. EnvisionRx, which was a portfolio company of TPG Capital L.P. prior to its acquisition by the Company, is a full-service pharmacy services provider. EnvisionRx provides both transparent and traditional pharmacy benefit manager (PBM) options through its EnvisionRx and MedTrak PBMs, respectively. EnvisionRx also offers fully integrated mail-order and specialty pharmacy services through Orchard Pharmaceutical Services; access to the nation s largest cash pay infertility discount drug program via Design Rx; an innovative claims adjudication software platform in Laker Software; and a national Medicare Part D prescription drug plan through EIC s EnvisionRx Plus Silver product for the low income auto-assign market and its Clear Choice product for the chooser market. EnvisionRx is headquartered in Twinsburg, Ohio and operates as a 100 percent owned subsidiary of the Company.

Pursuant to the terms of the Agreement, as consideration for the Acquisition, the Company paid \$1,882,211 in cash and issued 27,754 shares of Rite Aid common stock. The Company financed the cash portion of the Acquisition with borrowings under its senior secured revolving credit facility, and the net proceeds from the April 2, 2015 issuance of \$1,800,000 aggregate principal amount of 6.125% senior notes due 2023 (the 6.125% Notes ). The consideration associated with the common stock was \$240,907 based on a stock price of \$8.68 per share, representing the closing price of the Company s common stock on the closing date of the Acquisition. The closing balance sheet has not yet been finalized, as the Company is still in process of finalizing the valuation, and therefore, the final purchase price and related purchase price allocation of the Acquisition is subject to change.

The Company s consolidated financial statements for the thirteen and thirty-nine week periods ended November 28, 2015 include EnvisionRx results of operations from the Acquisition date of June 24, 2015 through November 28, 2015 (please see Note 14 Segment Reporting for the Pharmacy Services segment results included within the consolidated financial statements for the thirteen and thirty-nine week periods ended November 28, 2015, which reflects the results of EnvisionRx). The Company s financial statements reflect preliminary purchase accounting adjustments in accordance with ASC 805 Business Combinations, whereby the purchase price was preliminarily allocated to the assets acquired and liabilities assumed based upon their estimated fair values on the Acquisition date.

The following allocation of the purchase price and the estimated transaction costs is preliminary and is based on information available to the Company s management at the time the consolidated financial statements were prepared. Accordingly, the allocation is subject to change and the impact of such changes may be material.

Preliminary purchase price	
Cash consideration	\$ 1,882,211
Stock consideration	240,907
Total	\$ 2,123,118
Preliminary purchase price allocation	

Edgar Filing: RITE AID CORP - Form 10-Q

Cash and cash equivalents	\$ 103,834
Accounts receivable	896,473
Inventories	7,276
Deferred tax assets	516
Prepaid expenses and other current assets	13,820
Total current assets	1,021,919
Property and equipment	13,196
Intangible assets(1)	825,100
Goodwill	1,478,623
Other assets	8,919
Total assets acquired	3,347,757
Accounts payable	491,672
Reinsurance funds held	381,225
Other current liabilities(2)	208,352
Total current liabilities	1,081,249
Other long term liabilities(3)	143,390
Total liabilities assumed	1,224,639
Net assets acquired	\$ 2,123,118

Tab]	le of	Contents

Intangible assets are recorded at estimated fair value, as determined by management based on available information which includes a preliminary valuation prepared by an independent third party. The fair values assigned to identifiable intangible assets were determined through the use of the income approach, specifically the relief from royalty and the multi-period excess earnings methods. The major assumptions used in arriving at the estimated identifiable intangible asset values included management s preliminary estimates of future cash flows, discounted at an appropriate rate of return which are based on the weighted average cost of capital for both the Company and other market participants, projected customer attrition rates, as well as applicable royalty rates for comparable assets. The useful lives for intangible assets were determined based upon the remaining useful economic lives of the intangible assets that are expected to contribute directly or indirectly to future cash flows. The estimated fair value of intangible assets and related useful lives as included in the preliminary purchase price allocation include:

14

	Estimated Fair Value	Estimated Useful Life (In Years)
Customer relationships	\$ 585,500	17
CMS license	108,000	25
Claims adjudication and other developed software	59,500	7
Trademarks	15,600	10
Backlog	12,500	3
Trademarks	44,000	Indefinite
Total	\$ 825,100	

- Other current liabilities includes \$116,500 due to TPG under the terms of the Agreement, representing the amounts due to EnvisionRx from CMS, less corresponding amounts due to various reinsurance providers under certain reinsurance programs, for CMS activities that relate to the year ended December 31, 2014. This liability was satisfied with a payment to TPG on November 5, 2015.
- (3) Primarily relates to deferred tax liabilities.

The above goodwill represents future economic benefits expected to be recognized from the Company s expansion into the pharmacy services market, as well as expected future synergies and operating efficiencies from combining operations with EnvisionRx. Goodwill resulting from the Acquisition has been allocated to the Pharmacy Services segment and should be deductible for tax purposes. At the time the financial statements were issued, initial accounting for the business combination related to tax matters were preliminary and may be adjusted during the measurement period.

During the thirteen and thirty-nine weeks periods ended November 28, 2015, acquisition costs of \$0, and \$27,072, respectively, were expensed as incurred. The following *unaudited* pro forma combined financial data gives effect to the Acquisition as if it had occurred as of March 1, 2014.

These unaudited pro forma combined results have been prepared by combining the historical results of the Company and historical results of EnvisionRx. The unaudited pro forma combined financial data for all periods presented were adjusted to give effect to proforma events that 1) are directly attributable to the aforementioned transaction, 2) factually supportable, and 3) expected to have a continuing impact on the consolidated results of operations. Specifically, these adjustments reflect:

- Incremental interest expense relating to the \$1,800,000 6.125% Notes issued on April 2, 2015, the net proceeds of which were used finance the cash portion of the Acquisition.
- Incremental amortization resulting from increased fair value of the identifiable intangible assets as noted in the preliminary purchase price allocation.

•	Removal of costs incurred in connection with the Acquisition by both the Company and EnvisionRx,
including	g bridge loan commitment fees of \$15,375.

- Removal of interest expense incurred by EnvisionRx as the underlying debt was repaid upon the acquisition date.
- Removal of debt extinguishment charges incurred by EnvisionRx.
- Inclusion of the 27,754 shares of Rite Aid common stock issued to fund the stock portion of the purchase price in the basic and diluted share calculation.

The unaudited pro forma combined results do not include any incremental cost savings that may result from the integration. The adjustments are based on information available to the Company at this time. Accordingly, the adjustments are subject to change and the impact of such changes may be material.

The unaudited pro forma combined information is for informational purposes only. The unaudited pro forma combined information is not necessarily indicative of what the combined company s results actually would have been had the Acquisition been completed as of the beginning of the periods as indicated. In addition, the unaudited pro forma combined information does not purport to project the future results of the combined company.

		Thirteen week Periods Ended				Thirty-Nine week Periods Ended			
	]	November 28, 2015	November 29, 2014		November 28, 2015			November 29, 2014	
N	ф	Pro forma	ф	Pro forma	ф	Pro forma	Φ	Pro forma	
Net revenues as reported	\$	8,154,184	\$	6,692,333	\$	22,466,521	\$	19,680,448	
EnvisionRx revenue, prior to the acquisition				1,080,693		1,735,635		3,067,017	
Less pre-acquisition intercompany revenue				(68,154)		(104,731)		(199,567)	
Pro forma combined revenues	\$	8,154,184	\$	7,704,872	\$	24,097,425	\$	22,547,898	
Net income as reported	\$	59,543	\$	104,846	\$	99,848	\$	274,141	
EnvisionRx net income (loss) before									
income taxes, prior to the acquisition				1,922		(45,307)		9,320	
Incremental interest expense on the						, , ,			
6.125% Notes issued on April 2, 2015				(28,852)		(11,097)		(86,555)	
Incremental amortization resulting from				(==,===)		(,-,-)		(00,000)	
fair value adjustments of the									
identifiable intangible assets				(13,088)		(16,509)		(39,618)	
Transaction expenses incurred by both				(13,000)		(10,507)		(37,010)	
						55 061			
the Company and EnvisionRx				14.670		55,864		27.202	
Interest expense incurred by EnvisionRx				14,678		21,984		37,382	
Debt extinguishment charges incurred						24 (04			
by EnvisionRx						31,601			
Income tax expense relating to pro forma									
adjustments						(15,601)			
Pro forma net income	\$	59,543	\$	79,506	\$	120,783	\$	194,670	
Basic income per share	\$	0.06	\$	0.08	\$	0.12	\$	0.20	
Diluted income per share	\$	0.06	\$	0.08	\$	0.12	\$	0.19	
*									

The unaudited pro forma combined information for the thirteen weeks ended November 28, 2015 is identical to the actual results reported by the Company as EnvisionRx results were included in the consolidated operations of the Company for the entire period.

#### 3. Pending Merger

On October 27, 2015, Rite Aid entered into an Agreement and Plan of Merger (the Merger Agreement ) with WBA, and Victoria Merger Sub, Inc., a Delaware corporation and a wholly-owned direct subsidiary of WBA ( Victoria Merger Sub ). Pursuant to the terms and subject to the conditions set forth in the Merger Agreement, Victoria Merger Sub will merge with and into Rite Aid (the Merger ), with Rite Aid surviving the Merger as a 100 percent owned direct subsidiary of WBA. Completion of the Merger is subject to various closing conditions, including but not limited to (i) approval of the Merger Agreement by holders of a majority of the outstanding shares of Rite Aid s common stock entitled to vote on the Merger, (ii) the expiration or earlier termination of the waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, (iii) the absence of any law or order prohibiting the Merger, and (iv) the absence of a material adverse effect on Rite Aid, as defined in the Merger Agreement. Under the terms of the Merger Agreement, at the effective time of the Merger, each share of Rite Aid s common stock, par value \$1.00 per share, issued and outstanding immediately prior to the effective time (other than shares owned by (i) WBA, Victoria Merger Sub or Rite Aid (which will be cancelled), (ii) stockholders who have properly exercised and perfected appraisal rights under Delaware law, or (iii) any direct or indirect wholly owned subsidiary of Rite Aid or WBA (which will be converted into shares of common stock of the surviving corporation)) will be converted into the right to receive \$9.00 per share in cash, without interest.

Rite Aid and WBA and Victoria Merger Sub have each made customary representations, warranties and covenants in the Merger Agreement, including, among other things, that (i) Rite Aid and its subsidiaries will continue to conduct their business in the ordinary course consistent with past practice between the execution of the Merger Agreement and the closing of the Merger and (ii) Rite Aid will not solicit proposals relating to alternative transactions to the Merger or engage in discussions or negotiations with respect thereto, subject to certain exceptions. The Company currently anticipates that the Merger will close in the second half of calendar 2016.

#### 4. Income Per Share

Basic income per share is computed by dividing income available to common stockholders by the weighted average number of shares of common stock outstanding for the period. Diluted income per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the income of the Company subject to anti-dilution limitations.

	Thirteen Week Period Ended				Thirty-Nine Week Period Ended			
	N	lovember 28, 2015		November 29, 2014	November 28, 2015		November 29, 2014	
Numerator for income per share:								
Net income	\$	59,543	\$	104,846	\$ 99,848	\$	274,141	
Add back interest on convertible notes				1,364			4,092	
Income attributable to common								
stockholders diluted	\$	59,543	\$	106,210	\$ 99,848	\$	278,233	
Denominator:								
Basic weighted average shares		1,039,867		972,688	1,018,783		968,897	
Outstanding options and restricted shares, net		17,411		22,793	18,765		25,330	
Convertible notes				24,796			24,796	
Diluted weighted average shares		1,057,278		1,020,277	1,037,548		1,019,023	
Basic income per share	\$	0.06	\$	0.11	\$ 0.10	\$	0.28	
Diluted income per share	\$	0.06	\$	0.10	\$ 0.10	\$	0.27	

Due to their antidilutive effect, the following potential common shares have been excluded from the computation of diluted income per share as of November 28, 2015 and November 29, 2014:

	Thirteen We	eek Period	Thirty-Nine Week Period					
	End	ed	Enc	ded				
	November 28, 2015	November 29, 2014	November 28, 2015	November 29, 2014				
Stock options	3,534	4,593	3,534	3,251				

During May 2015, \$64,089 of the Company s 8.5% convertible notes due 2015 were converted into 24,762 shares of common stock, pursuant to their terms.

#### 5. Lease Termination and Impairment Charges

Lease termination and impairment charges consist of amounts as follows:

		Thirteen W End		eriod	Thirty-Nine Week Period Ended					
	No	vember 28, 2015	N	November 29, 2014	ľ	November 28, 2015		November 29, 2014		
Impairment charges	\$	540	\$	1,050	\$	818	\$	1,333		
Lease termination charges		6,471		7,652		20,852		19,328		
	\$	7,011	\$	8,702	\$	21,670	\$	20,661		

#### **Impairment Charges**

These amounts include the write-down of long-lived assets at locations that were assessed for impairment because of management s intention to relocate or close the location or because of changes in circumstances that indicated the carrying value of an asset may not be recoverable.

#### **Lease Termination Charges**

As part of the Company s ongoing business activities, the Company assesses stores and distribution centers for potential closure or relocation. Decisions to close or relocate stores or distribution centers in future periods would result in lease termination charges, lease exit costs and inventory liquidation charges, as well as impairment of assets at these locations. The following table reflects the closed store and distribution center charges that relate to new closures, changes in assumptions and interest accretion:

#### **Table of Contents**

	Thirteen Week Period Ended				Thirty-Nine Week Period Ended			
		November 28, 2015		November 29, 2014	November 28, 2015		November 29, 2014	
Balance beginning of period	\$	223,667	\$	261,130	\$ 241,047	\$	284,270	
Provision for present value of noncancellable								
lease payments of closed stores		438		569	6,410		1,005	
Changes in assumptions about future sublease income, terminations and changes in interest								
rates		2,000		2,418	2,434		3,835	
Interest accretion		4,033		4,665	12,553		14,492	
Cash payments, net of sublease income		(15,502)		(17,431)	(47,808)		(52,251)	
Balance end of period	\$	214,636	\$	251,351	\$ 214,636	\$	251,351	

#### 6. Fair Value Measurements

The Company utilizes the three-level valuation hierarchy for the recognition and disclosure of fair value measurements. The categorization of assets and liabilities within this hierarchy is based upon the lowest level of input that is significant to the measurement of fair value. The three levels of the hierarchy consist of the following:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2 Inputs to the valuation methodology are quoted prices for similar assets and liabilities in active markets, quoted prices in markets that are not active or inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the instrument.
- Level 3 Inputs to the valuation methodology are unobservable inputs based upon management s best estimate of inputs market participants could use in pricing the asset or liability at the measurement date, including assumptions about risk.

#### Non-Financial Assets Measured on a Non-Recurring Basis

Long-lived non-financial assets are measured at fair value on a nonrecurring basis for purposes of calculating impairment using Level 2 and Level 3 inputs as defined in the fair value hierarchy. The fair value of long-lived assets using Level 2 inputs is determined by evaluating the current economic conditions in the geographic area for similar use assets. The fair value of long-lived assets using Level 3 inputs is determined by estimating the amount and timing of net future cash flows (which are unobservable inputs) and discounting them using a risk-adjusted rate of interest (which is Level 1). The Company estimates future cash flows based on its experience and knowledge of the market in which the store is located. Significant increases or decreases in actual cash flows may result in valuation changes. During the thirty-nine week period ended

November 28, 2015, long-lived assets from continuing operations with a carrying value of \$5,125, primarily store assets, were written down to their fair value of \$4,307, resulting in an impairment charge of \$818 of which \$540 relates to the thirteen week period ended November 28, 2015. During the thirty-nine week period ended November 29, 2014, long-lived assets from continuing operations with a carrying value of \$6,060, primarily store assets, were written down to their fair value of \$4,727, resulting in an impairment charge of \$1,333 of which \$1,050 relates to the thirteen-week period ended November 29, 2014. If our actual future cash flows differ from our projections materially, certain stores that are either not impaired or partially impaired in the current period may be further impaired in future periods.

18

#### Table of Contents

The following table presents fair values for those assets measured at fair value on a non-recurring basis at November 28, 2015 and November 29, 2014:

#### **Fair Value Measurement Using**

	L	evel 1	Level 2	Level 3	Total as of November 28, 2015
Long-lived assets held for					
use	\$	\$		\$ 1,747	\$ 1,747
Long-lived assets held for					
sale	\$	\$	2,371	\$ 189	\$ 2,560
Total	\$	\$	2,371	\$ 1,936	\$ 4,307

	Le	vel 1	Level 2	Level 3	I	Total as of November 29, 2014
Long-lived assets held for						
use	\$	\$		\$ 1,685	\$	1,685
Long-lived assets held for						
sale	\$	\$	3,042	\$	\$	3,042
Total	\$	\$	3,042	\$ 1,685	\$	4,727

As of November 28, 2015 and November 29, 2014, the Company did not have any financial assets measured on a recurring basis.

#### **Other Financial Instruments**

Financial instruments other than long-term indebtedness include cash and cash equivalents, accounts receivable and accounts payable. These instruments are recorded at book value, which we believe approximate their fair values due to their short term nature. In addition, the Company has \$6,362 of investments, carried at amortized cost as these investments are being held to maturity, which are included as a component of other assets as of November 28, 2015. The Company believes the carrying value of these investments approximates their fair value.

The fair value for LIBOR-based borrowings under the Company s senior secured credit facility and first and second lien term loans are estimated based on the quoted market price of the financial instrument which is considered Level 1 of the fair value hierarchy. The fair values of substantially all of the Company s other long-term indebtedness are estimated based on quoted market prices of the financial instruments which are considered Level 1 of the fair value hierarchy. The carrying amount and estimated fair value of the Company s total long-term indebtedness was \$7,288,001 and \$7,550,055, respectively, as of November 28, 2015. There were no outstanding derivative financial instruments as of November 28, 2015 and February 28, 2015.

#### 7. Income Taxes

The Company recorded an income tax expense of \$48,468 and \$1,871 for the thirteen week periods ended November 28, 2015 and November 29, 2014, respectively, and an income tax expense of \$77,372 and \$33,612 for the thirty-nine week periods ended November 28, 2015 and November 29, 2014, respectively. The income tax expense for the thirteen and thirty-nine week periods ended November 28, 2015 was based on an estimated effective tax rate resulting in an overall tax rate of 44.9% and 43.7%, respectively.

The income tax expense for the thirteen week period ended November 29, 2014 is primarily attributable to the accrual of federal, state and local taxes and adjustments to unrecognized tax benefits offset by an adjustment to the valuation allowance. The income tax expense for the thirty-nine week period ended November 29, 2014 is primarily attributable to an increase in the deferred tax valuation allowance to offset the windfall tax benefits recorded in Additional Paid in Capital (APIC) pursuant to the tax law ordering approach.

The Company recognizes tax liabilities in accordance with the guidance for uncertain tax positions and management adjusts these liabilities with changes in judgment as a result of the evaluation of new information not previously available. Due to the complexity of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from the current estimate of the tax liabilities.

While it is expected that the amount of unrecognized tax benefits will change in the next twelve months, the Company does not expect the change to have a significant impact on the results of operations or the financial position of the Company.

#### Table of Contents

The Company regularly evaluates valuation allowances established for deferred tax assets for which future realization is uncertain. Management will continue to monitor all available evidence related to the net deferred tax assets that may change the most recent assessment, including events that have occurred or are anticipated to occur. As a result of the Company s historical operating performance and the more favorable near term outlook for profitability, the Company released \$1,841,304 of valuation allowance in the fourth quarter of fiscal year 2015. The Company continues to maintain a valuation allowance against net deferred tax assets of \$233,361 and \$231,679, which relates primarily to state deferred tax assets at November 28, 2015 and February 28, 2015, respectively.

#### 8. Medicare Part D

The Company offers Medicare Part D benefits through EIC, which has contracted with CMS to be a PDP and, pursuant to the Medicare Prescription Drug, Improvement and Modernization Act of 2003, must be a risk-bearing entity regulated under state insurance laws or similar statutes.

EIC is a licensed domestic insurance company under the applicable laws and regulations. Pursuant to these laws and regulations, EIC must file quarterly and annual reports with the National Association of Insurance Commissioners (NAIC) and certain state regulators, must maintain certain minimum amounts of capital and surplus under formulas established by certain states and must, in certain circumstances, request and receive the approval of certain state regulators before making dividend payments or other capital distributions to the Company. The Company does not believe these limitations on dividends and distributions materially impact its financial position. EIC is subject to minimum capital and surplus requirements in certain states. The minimum amount of capital and surplus required to satisfy regulatory requirements in these states is \$48,985 as of September 30, 2015. EIC was in excess of the minimum required amounts in these states as of November 28, 2015.

The Company has recorded estimates of various assets and liabilities arising from its participation in the Medicare Part D program based on information in its claims management and enrollment systems. Significant estimates arising from its participation in this program include: (i) estimates of low-income cost subsidies, reinsurance amounts, and coverage gap discount amounts ultimately payable to CMS based on a detailed claims reconciliation that will occur in the following year; (ii) an estimate of amounts receivable from CMS under a risk-sharing feature of the Medicare Part D program design, referred to as the risk corridor and (iii) estimates for claims that have been reported and are in the process of being paid or contested and for our estimate of claims that have been incurred but have not yet been reported.

As of November 28, 2015, accounts receivable, net included \$227,637 due from CMS and accrued salaries, wages and other current liabilities included \$142,835 of EIC liabilities under certain reinsurance contracts. EIC limits its exposure to loss and recovers a portion of benefits paid by utilizing quota-share reinsurance with a commercial reinsurance company.

#### 9. Goodwill and Other Intangible Assets

Goodwill and indefinitely-lived intangible assets, such as certain trademarks acquired in connection with acquisition transactions, are not amortized, but are instead evaluated for impairment on an annual basis at the end of the fiscal year, or more frequently if events or circumstances indicate that impairment may be more likely. During the thirty-nine weeks ended November 28, 2015 and the fifty-two weeks ended February 28, 2015, no impairment charges have been taken against the Company s goodwill or indefinitely-lived intangible assets. Below is a summary of the changes in the carrying amount of goodwill for the thirty-nine week period ended November 28, 2015:

			N	ovember 28, 2015			
	Retail Pha	armacy	Pl	harmacy Services	Total		
Balance, February 28, 2015	\$	76,124	\$		\$	76,124	
Acquisition (see Note 2. Acquisition)							
Preliminary goodwill acquired as of August 29, 2015				1,457,703		1,457,703	
Change in goodwill resulting from changes to the							
preliminary purchase price allocation				20,920		20,920	
Balance, November 28, 2015	\$	76,124	\$	1,478,623	\$	1,554,747	

The Company  $\,$ s other intangible assets are finite-lived and amortized over their useful lives. Following is a summary of the Company  $\,$ s finite-lived and indefinitely-lived intangible assets as of November 28, 2015 and February 28, 2015.

### Table of Contents

	Gross Carrying Amount	November ccumulated mortization	2015 Net	Remaining Weighted Average Amortization Period	Gross Carrying Amount	February 2 ecumulated nortization	Remaining Weighted Average Amortization Period		
Favorable leases									
and other	\$ 666,635	\$ (505,360)	\$	161,275	8 years	\$ 653,377	\$ (481,041)	\$ 172,336	8 years
Prescription files	1,518,028	(1,260,081)		257,947	3 years	1,440,154	(1,191,010)	249,144	3 years
Customer									
relationships(a)	585,500	(30,181)		555,319	17 years				
CMS license	108,000	(1,872)		106,128	25 years				
Claims adjudication					·				
and other									
developed software	59,500	(3,683)		55,817	7 years				
Trademarks	15,600	(676)		14,924	10 years				
Backlog	12,500	(1,805)		10,695	3 years				
Total finite	\$ 2,965,763	\$ (1,803,658)		1,162,105	•	\$ 2,093,531	\$ (1,672,051)	\$ 421,480	
Trademarks	44,000			44,000	Indefinite				
Total	\$ 3,009,763	\$ (1,803,658)	\$	1,206,105		\$ 2,093,531	\$ (1,672,051)	\$ 421,480	

<sup>(</sup>a) Amortized on an accelerated basis which is determined based on the remaining useful economic lives of the customer relationships that are expected to contribute directly or indirectly to future cash flows.

Also included in other non-current liabilities as of November 28, 2015 and February 28, 2015 are unfavorable lease intangibles with a net carrying amount of \$49,649 and \$55,571, respectively. These intangible liabilities are amortized over their remaining lease terms at the time of acquisition.

Amortization expense for these intangible assets and liabilities was \$54,338 and \$134,888 for the thirteen and thirty-nine week periods ended November 28, 2015, respectively. Amortization expense for these intangible assets and liabilities was \$29,399 and \$87,167 for the thirteen and thirty-nine week periods ended November 29, 2014, respectively. The anticipated annual amortization expense for these intangible assets and liabilities is 2016 \$186,981; 2017 \$213,616; 2018 \$173,435; 2019 \$137,411 and 2020 \$107,913.

# 10. Indebtedness and Credit Agreements

Following is a summary of indebtedness and lease financing obligations at November 28, 2015 and February 28, 2015:

	No	ovember 28, 2015	February 28, 2015
Secured Debt:			
Senior secured revolving credit facility due January 2020	\$	2,380,000	\$ 1,725,000
8.00% senior secured notes (senior lien) due August 2020			650,000
Tranche 1 Term Loan (second lien) due August 2020		470,000	470,000
Tranche 2 Term Loan (second lien) due June 2021		500,000	500,000
Other secured		90	5,367

3,350,090 3,350,367

21

#### **Table of Contents**

	ember 28, 2015	February 28, 2015
Unsecured Guaranteed Debt:		
9.25% senior notes due March 2020 (\$902,000 face value plus unamortized premium		
of \$2,911 and \$3,415)	904,911	905,415
6.75% senior notes due June 2021	810,000	810,000
6.125% senior notes due April 2023	1,800,000	
	3,514,911	1,715,415
Unsecured Unguaranteed Debt:		
8.5% convertible notes due May 2015		64,168
7.7% notes due February 2027	295,000	295,000
6.875% fixed-rate senior notes due December 2028	128,000	128,000
	423,000	487,168
Lease financing obligations	79,479	91,993
Total debt	7,367,480	5,644,943
Current maturities of long-term debt and lease financing obligations	(29,135)	(100,376)
Long-term debt and lease financing obligations, less current maturities	\$ 7,338,345	\$ 5,544,567

### **Credit Facility**

On January 13, 2015, the Company amended and restated its senior secured credit facility (Amended and Restated Senior Secured Credit Facility or revolver), which, among other things, increased borrowing capacity from \$1,795,000 to \$3,000,000 (which further increased to \$3,700,000 upon the redemption of its 8.00% senior secured notes due August 2020 (8.00% Notes) on August 15, 2015), and extended the maturity to January 2020 from February 2018. The Company used borrowings under the revolver to repay and retire all of the \$1,143,650 outstanding under its Tranche 7 Senior Secured Term Loan due 2020, along with associated fees and expenses. Borrowings under the revolver bear interest at a rate per annum between LIBOR plus 1.50% and LIBOR plus 2.00% based upon the average revolver availability (as defined in the Amended and Restated Senior Secured Credit Facility). The Company is required to pay fees between 0.250% and 0.375% per annum on the daily unused amount of the revolver, depending on the Average Revolver Availability (as defined in the Amended and Restated Senior Secured Credit Facility). Amounts drawn under the revolver become due and payable on January 13, 2020.

On February 10, 2015, the Company amended the Amended and Restated Senior Secured Credit Facility to, among other things, increase the flexibility of Rite Aid to incur and/or issue unsecured indebtedness, including in connection with the Acquisition, and made certain other modifications to the covenants applicable to Rite Aid and its subsidiaries.

The Company s ability to borrow under the revolver is based upon a specified borrowing base consisting of accounts receivable, inventory and prescription files. At November 28, 2015, the Company had \$2,380,000 of borrowings outstanding under the revolver and had letters of credit outstanding against the revolver of \$69,301, which resulted in additional borrowing capacity of \$1,250,699.

The Amended and Restated Senior Secured Credit Facility restricts the Company and the Subsidiary Guarantors (as defined herein) from accumulating cash on hand, and under certain circumstances, requires the funds in the Company s deposit accounts to be applied first to the repayment of outstanding revolving loans under the Amended and Restated Senior Secured Credit Facility and then to be held as collateral for the senior obligations.

The Amended and Restated Senior Secured Credit Facility allows the Company to have outstanding, at any time, up to \$1,500,000 (or \$1,800,000 solely to the extent incurred for the purpose of funding of the Acquisition) in secured second priority debt, split-priority term loan debt, unsecured debt and disqualified preferred stock in addition to borrowings under the Amended and Restated Senior Secured Credit Facility and existing indebtedness, provided that not in excess of \$750,000 of such secured second priority debt, split-priority term loan debt, unsecured debt and disqualified preferred stock shall mature or require scheduled payments of principal prior to 90 days after the latest of (a) the fifth anniversary of the effectiveness of the Amended and Restated Senior Secured Credit Facility and (b) the latest maturity date of any Term Loan or Other Revolving Loan (each as defined in the Amended and Restated Senior Secured Credit Facility) (excluding bridge facilities allowing extensions on customary terms to at least the date that is 90 days after such date and, with respect to any escrow notes issued by Rite Aid, excluding any special mandatory redemption of the type described in clause (iii) of the definition of Escrow Notes in the Amended and Restated Senior Secured Credit Facility). Subject to the limitations described in clauses (a) and (b) of the immediately preceding sentence, the Amended and Restated Senior Secured Credit Facility additionally allows the Company to issue or incur an unlimited amount of unsecured debt and disqualified preferred stock so long as a Financial Covenant Effectiveness Period (as defined in the Amended and Restated Senior Secured Credit Facility) is not in effect; provided, however, that certain of the Company s other outstanding indebtedness limits the amount of

### Table of Contents

unsecured debt that can be incurred if certain interest coverage levels are not met at the time of incurrence or other exemptions are not available. The Amended and Restated Senior Secured Credit Facility also contains certain restrictions on the amount of secured first priority debt the Company is able to incur. The Amended and Restated Senior Secured Credit Facility also allows for the voluntary repurchase of any debt or other convertible debt, so long as the Amended and Restated Senior Secured Credit Facility is not in default and the Company maintains availability under its revolving credit facility of more than \$365,000.

The Amended and Restated Senior Secured Credit Facility has a financial covenant that requires the Company to maintain a minimum fixed charge coverage ratio of 1.00 to 1.00 (a) on any date on which availability under the revolving credit facility is less than \$200,000 or (b) on the third consecutive business day on which availability under the revolving credit facility is less than \$250,000 and, in each case, ending on and excluding the first day thereafter, if any, which is the 30th consecutive calendar day on which availability under the revolving credit facility is equal to or greater than \$250,000. As of November 28, 2015, the availability was at a level that did not trigger this covenant. The Amended and Restated Senior Secured Credit Facility also contains covenants which place restrictions on the incurrence of debt, the payments of dividends, sale of assets, mergers and acquisitions and the granting of liens.

The Amended and Restated Senior Secured Credit Facility also provides for customary events of default.

The Company also has two second priority secured term loan facilities. The first includes a \$470,000 second priority secured term loan (the Tranche 1 Term Loan ). The Tranche 1 Term Loan matures on August 21, 2020 and currently bears interest at a rate per annum equal to LIBOR plus 4.75% with a LIBOR floor of 1.00%, if the Company chooses to make LIBOR borrowings, or at Citibank s base rate plus 3.75%. The second includes a \$500,000 second priority secured term loan (the Tranche 2 Term Loan ). The Tranche 2 Term Loan matures on June 21, 2021 and currently bears interest at a rate per annum equal to LIBOR plus 3.875% with a LIBOR floor of 1.00%, if the Company chooses to make LIBOR borrowings, or at Citibank s base rate plus 2.875%.

With the exception of EIC, substantially all of Rite Aid Corporation s 100 percent owned subsidiaries guarantee the obligations under the Amended and Restated Senior Secured Credit Facility, second priority secured term loan facilities, and unsecured guaranteed notes. The Amended and Restated Senior Secured Credit Facility and second priority secured term loan facilities are secured, on a senior or second priority basis, as applicable, by a lien on, among other things, accounts receivable, inventory and prescription files of the Subsidiary Guarantors. The subsidiary guarantees related to the Company s Amended and Restated Senior Secured Credit Facility and second priority secured term loan facilities and, on an unsecured basis, the unsecured guaranteed notes, are full and unconditional and joint and several, and there are no restrictions on the ability of the Company to obtain funds from its subsidiaries. The Company has no independent assets or operations. Additionally, prior to the Acquisition, the subsidiaries, including joint ventures, that did not guarantee the Amended and Restated Senior Secured Credit Facility, the credit facility, second priority secured term loan facilities and applicable notes, were minor. Accordingly, condensed consolidating financial information for the Company and subsidiaries is not presented for those periods. Subsequent to the Acquisition, other than EIC, the subsidiaries, including joint ventures, that do not guarantee the credit facility, second priority secured term loan facilities and applicable notes, are minor. As such, condensed consolidating financial information for the Company, its guaranteeing subsidiaries and non-guaranteeing subsidiaries, including financial Information for additional disclosure.

### **Other Transactions**

On April 2, 2015, the Company issued \$1,800,000 aggregate principal amount of its 6.125% Notes, the net proceeds of which, along with other available cash and borrowings under its Amended and Restated Senior Secured Credit Facility, were used to finance the cash portion of the

Acquisition, which closed on June 24, 2015. The Company's obligations under the notes are fully and unconditionally guaranteed, jointly and severally, on an unsubordinated basis, by all of its subsidiaries that guarantee the Company's obligations under the Amended and Restated Senior Secured Credit Facility, second priority secured term loan facilities, the 9.25% senior notes due 2020 (the 9.25% Notes) and the 6.75% senior notes due 2021 (the 6.75% Notes) (the Rite Aid Subsidiary Guarantors), including EnvisionRx and certain of its domestic subsidiaries other than, among others, EIC (the EnvisionRx Subsidiary Guarantors and, together with the Rite Aid Subsidiary Guarantors, the Subsidiary Guarantors). The guarantees are unsecured. The 6.125% Notes are unsecured, unsubordinated obligations of Rite Aid Corporation and rank equally in right of payment with all of its other unsecured, unsubordinated indebtedness.

During May 2015, \$64,089 of the Company s 8.5% convertible notes due 2015 were converted into 24,762 shares of common stock, pursuant to their terms. The remaining \$79 of the Company s 8.5% convertible notes due 2015 were repurchased by the Company upon maturity.

### Table of Contents

On August 15, 2015, the Company completed the redemption of all of its outstanding \$650,000 aggregate principal amount of its 8.00% Notes. In connection with the redemption, the Company recorded a loss on debt retirement, including call premium and unamortized debt issue costs, of \$33,205 during the second quarter of fiscal 2016.

On October 15, 2014, the Company completed the redemption of all of its outstanding \$270,000 aggregate principal amount of its 10.25% senior notes due October 2019 at their contractually determined early redemption price of 105.125% of the principal amount, plus accrued interest. The Company recorded a loss on debt retirement of \$18,512 related to this transaction.

#### **Maturities**

The aggregate annual principal payments of long-term debt for the remainder of fiscal 2016 and thereafter are as follows: 2016 \$90; 2017 \$0; 2018 \$0; 2019 \$0; 2020 \$2,380,000 and \$4,905,000 thereafter.

#### 11. Stock Options and Stock Awards

The Company recognizes share-based compensation expense over the requisite service period of the award, net of an estimate for the impact of forfeitures. Operating results for the thirty-nine week periods ended November 28, 2015 and November 29, 2014 include \$26,529 and \$16,932, respectively, of compensation costs related to the Company s stock-based compensation arrangements.

Beginning in fiscal 2015, the Company provided certain of its associates with performance based incentive plans under which the associates will receive a certain number of shares of the Company s common stock based on the Company meeting certain financial and performance goals. During the thirty-nine week periods ended November 28, 2015 and November 29, 2014, the Company incurred \$7,996 and \$1,116 related to these performance based incentive plans, respectively, which is recorded as a component of stock-based compensation expense.

The total number and type of awarded grants and the related weighted average fair value for the thirty-nine week periods ended November 28, 2015 and November 29, 2014 are as follows:

	Novem		2015 Weighted Average	Novem	nber 29, 2014 Weighted Average				
	Shares	F	air Value	Shares	Fa	Fair Value			
Stock options granted	3,579	\$	4.45	3,113	\$	4.43			
Restricted stock awards									
granted	2,750	\$	8.60	3,309	\$	7.01			
Total awards	6,329			6,422					

Typically, stock options granted vest, and are subsequently exercisable in equal annual installments over a four-year period for employees. Restricted stock awards typically vest in equal annual installments over a three-year period.

The Company calculates the fair value of stock options using the Black-Scholes-Merton option pricing model. The following assumptions were used in the Black-Scholes-Merton option pricing model:

	Thirty-Nine W Ende	
	November 28, 2015	November 29, 2014
Expected stock price volatility	56%	74%
Expected dividend yield	0%	0%
Risk-free interest rate	1.7%	1.7%
Expected option life	5.5 years	5.5 years

As of November 28, 2015, the total unrecognized pre-tax compensation costs related to unvested stock options and restricted stock awards granted, net of estimated forfeitures and the weighted average period of cost amortization are as follows:

		Nov	rember 28, 2015			
	Unvested stock options		Unvested restricted stock	Unvested performance shares		
Unrecognized pre-tax costs	\$ 24,728	\$	30,166	\$	28,999	
Weighted average amortization period	2.8 years		2.3 years		2.0 years	

### Table of Contents

### 12. Reclassifications from Accumulated Other Comprehensive Loss

The following table summarizes the components of accumulated other comprehensive loss and the changes in balances of each component of accumulated other comprehensive loss, net of tax as applicable, for the thirteen and thirty-nine week periods ended November 28, 2015 and November 29, 2014:

	Thirteen Week Period Ended			Thirteen V	Period									
			2015		ded	2014		Thirty-Nine			Thirty-Nine Week Period Ended November 29, 2014			
	Novembe Defined benefit pension plans	Aco	cumulated other prehensive loss	November Defined benefit pension plans	Ac	cumulated other oprehensive loss	]	Ended Nover Defined benefit pension plans	Acc	cumulated other prehensive loss	Defined  benefit  pension  plans	Acc	cumulated other prehensive loss	
Accumulated other comprehensive loss														
Balance-beginning of period	\$ (44,655)	\$	(44,655)	\$ (36,015)	\$	(36,015)	\$	(45,850)	\$	(45,850)	\$ (37,334)	\$	(37,334)	
Amounts reclassified from accumulated other comprehensive loss to net income, net of \$398, \$0, \$1,194, and \$0 tax														
expense	597		597	660		660		1,792		1,792	1,979		1,979	
Balance-end of period	\$ (44,058)	\$	(44,058)	\$ (35,355)	\$	(35,355)	\$	(44,058)	\$	(44,058)	\$ (35,355)	\$	(35,355)	

The following table summarizes the effects on net income of significant amounts classified out of each component of accumulated other comprehensive loss for the thirteen and thirty-nine week periods ended November 28, 2015 and November 29, 2014:

### Thirteen Week Periods Ended November 28, 2015 and November 29, 2014 Amount

reclassified from accumulated other comprehensive loss

		comprene	nsive ioss		
Details about accumulated other	Nove	mber 28,	Nov	ember 29,	Affected line item in the condensed
comprehensive loss components	2	2015		2014	consolidated statements of operations
Defined benefit pension plans					
Amortization of unrecognized prior					
service cost(a)	\$	(17)	\$	(60)	Selling, general and administrative expenses
Amortization of unrecognized net					
loss(a)		(978)		(600)	Selling, general and administrative expenses
		(995)		(660)	Total before income tax expense
		398			Income tax expense(b)
	\$	(597)	\$	(660)	Net of income tax expense

Thirty-Nine Week Periods Ended November 28, 2015 and November 29, 2014
Amount
reclassified from
accumulated other
comprehensive loss

Edgar Filing: RITE AID CORP - Form 10-Q

Details about accumulated other comprehensive loss components	e loss components 20			vember 29, 2014	Affected line item in the condensed consolidated statements of operations
Defined benefit pension plans					
Amortization of unrecognized prior					
service cost(a)	\$	(52)	\$	(180)	Selling, general and administrative expenses
Amortization of unrecognized net					
loss(a)		(2,934)		(1,799)	Selling, general and administrative expenses
		(2,986)		(1,979)	Total before income tax expense
		1,194			Income tax expense(b)
	\$ (1,792)		\$	(1,979)	Net of income tax expense

<sup>(</sup>a) See Note 13, Retirement Plans for additional details.

<sup>(</sup>b) Income tax expense is \$0 for November 29, 2014 due to the valuation allowance. See Note 7, Income Taxes for additional details.

### Table of Contents

#### 13. Retirement Plans

Net periodic pension expense recorded in the thirteen and thirty- nine week periods ended November 28, 2015 and November 29, 2014, for the Company's defined benefit plans includes the following components:

	Defined Pensio	n Pla	n	Nonqualified Executive Retirement Plans Period Ended					Defined Pensio	n Pla	n	Nonqualified Executive Retiremer Plans ek Period Ended Novem			ment
	ember 28, 2015	Nov	ember 29, 2014	Nov	ember 28, 2015	Nov	vember 29, 2014	Nov	vember 28, 2015	Nov	ember 29, 2014		ember 28, 2015		29, 2014
Service cost	\$ 513	\$	792	\$		\$		\$	1,538	\$	2,377	\$		\$	
Interest cost	1,634		1,631		119		136		4,901		4,893		356		406
Expected return on plan assets	(1,593)		(1,929)						(4,779)		(5,787)				
Amortization of unrecognized prior	. –														
service cost	17		60						52		180				
Amortization of															
unrecognized net loss	978		600						2,934		1,799				
Net pension expense	\$ 1,549	\$	1,154	\$	119	\$	136	\$	4,646	\$	3,462	\$	356	\$	406

During the thirteen and thirty-nine week periods ended November 28, 2015 the Company contributed \$374 and \$1,146, respectively, to the Nonqualified Executive Retirement Plans and \$0 to the Defined Benefit Pension Plan. During the remainder of fiscal 2016, the Company expects to contribute \$395 to the Nonqualified Executive Retirement Plans and \$0 to the Defined Benefit Pension Plan.

### 14. Segment Reporting

Prior to June 24, 2015, the Company s operations were within one reportable segment. As a result of the completion of the Acquisition, the Company has realigned its internal management reporting to reflect two reportable segments, its retail drug stores (Retail Pharmacy), and its pharmacy services (Pharmacy Services) segments.

The Retail Pharmacy segment s primary business is the sale of prescription drugs and related consultation to its customers. Additionally, the Retail Pharmacy segment sells a full selection of health and beauty aids and personal care products, seasonal merchandise and a large private brand product line. The Pharmacy Services segment offers a full range of pharmacy benefit management services including plan design and administration, on both a transparent pass-through model and traditional model, formulary management and claims processing. Additionally, the Pharmacy Services segment offers specialty and mail order services, infertility treatment, and drug benefits to eligible beneficiaries under the federal government s Medicare Part D program.

The Parent Company s chief operating decision makers are its Parent Company Chief Executive Officer, Parent Company President and CEO - Retail Pharmacy, CEO - Pharmacy Services, Chief Financial Officer and its Senior Executive Vice Presidents (collectively the CODM). The

CODM has ultimate responsibility for enterprise decisions. The CODM determines, in particular, resource allocation for, and monitors performance of, the consolidated enterprise, the Retail Pharmacy segment and the Pharmacy Services segment. The Retail Pharmacy and Pharmacy Services segment managers have responsibility for operating decisions, allocating resources and assessing performance within their respective segments. The CODM relies on internal management reporting that analyzes enterprise results on certain key performance indicators, namely, revenues, gross profit, and Adjusted EBITDA.

The following table is a reconciliation of the Company s business segments to the condensed consolidated financial statements:

# Table of Contents

	Retail Pharmacy	Pharmacy Services	Intersegment Eliminations (1)	Consolidated		
Thirteen Week Period Ended	·		, ,			
November 28, 2015:						
Revenues	\$ 6,744,143	\$ 1,500,895	\$ (90,854)	\$ 8,154,184		
Gross Profit	1,921,886	80,993		2,002,879		
Adjusted EBITDA	339,255	33,911		373,166		
November 29, 2014:						
Revenues	\$ 6,692,333	\$	\$	\$ 6,692,333		
Gross Profit	1,923,313			1,923,313		
Adjusted EBITDA	332,769			332,769		
Thirty-Nine Week Period						
Ended						
November 28, 2015:						
Revenues	\$ 20,038,947	\$ 2,572,784	\$ (145,210)	\$ 22,466,521		
Gross Profit	5,641,929	142,770		5,784,699		
Adjusted EBITDA	952,120	67,133		1,019,253		
November 29, 2014:						
Revenues	\$ 19,680,448	\$	\$	\$ 19,680,448		
Gross Profit	5,620,871			5,620,871		
Adjusted EBITDA	979,548			979,548		

<sup>(1)</sup> Intersegment eliminations include intersegment revenues and corresponding cost of revenues that occur when Pharmacy Services segment customers use Retail Pharmacy segment stores to purchase covered products. When this occurs, both the Retail Pharmacy and Pharmacy Services segments record the revenue on a stand-alone basis.

The following table reconciles net income to Adjusted EBITDA for the thirteen and thirty-nine week periods ended November 28, 2015 and November 29, 2014:

			n Week Ended		Thirty-Nine Week Period Ended					
	Nov	ember 28, 2015	No	vember 29, 2014	No	vember 28, 2015	No	vember 29, 2014		
				(dollars in	thousand	s)				
Net income	\$	59,543	\$	104,846	\$	99,848	\$	274,141		
Interest expense		106,879		97,400		345,895		299,170		
Income tax expense		48,468								