BROOKLINE BANCORP INC Form 10-Q November 08, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

Commission file number 0-23695

# **Brookline Bancorp, Inc.**

(Exact name of registrant as specified in its charter)

Delaware

04-3402944

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

**131 Clarendon Street, Boston, MA** (Address of principal executive offices)

**02117-9179** (Zip Code)

(617) 425-4600

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO x

At November 8, 2013, the number of shares of common stock, par value \$0.01 per share, outstanding was 70,160,550.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### FORM 10-Q

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#### PART I FINANCIAL INFORMATION

#### **Item 1. Unaudited Consolidated Financial Statements**

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Unaudited Consolidated Balance Sheets**

Cash and due from banks		At	September 30, 2013		December 31, 2012
Cash and due from banks         \$ 37,220         \$ 78,441           Short-term investments         \$8,15         38,656           Total cash and cash equivalents         95,415         117,097           Investment securities available-for-sale (amortized cost of \$488,551 and \$475,946, respectively)         480,402         481,323           Investment securities held-to-maturity (fair value of \$500 and \$502, respectively)         500         500           Total cash and for-sale         200         3233           Loans held-for-sale         200         3233           Loans held sease         965,926         847,455           Indirect automobile loans         741,412         779,900           Total loans and lease         429,477         4,175,712           Allowance for loan and le	ACCETC		(In Thousands Ex	cept Shai	re Data)
Short-term investments         58,195         38,656           Total cash and cash equivalents         95,415         117,079           Investment securities available-for-sale (amortized cost of \$488,551 and \$475,946);         480,402         481,323           Investment securities held-to-maturity (fair value of \$500 and \$502, respectively)         500         500           Total investment securities         480,902         481,823           Loans held-for-sale         200         3,233           Loans sand leases:         2118,460         2,005,963           Commercial real estate loans         2,118,460         2,005,963           Commercial loans and leases         96,526         847,455           Indirect automobile loans         440,949         52,345,455           Indirect automobile loans         46,390         41,152,19           Indirect automobile loans and lease se         42,59,477         4,175,712           Allowance for loan and lease losses         46,390         41,152,100           Net loans and leases         46,390         41,145,20           Restricted equity securities         66,627         68,661           Permises and equipment, net of accumulated depreciation and amortization of \$42,870 and \$42,		\$	37 220	\$	78 441
Total cash and cash equivalents   17,097   Investment securities available-for-sale (amortized cost of \$488,551 and \$475,946, respectively)   480,402   481,323   180,850   180,000   18		Ψ		Ψ	
Investment securities available-for-sale (amortized cost of \$488,551 and \$475,946, respectively)					
respectively)         480,402         481,323           Investment securities held-to-maturity (fair value of \$500 and \$502, respectively)         500         500           Total investment securities         480,902         481,823           Loans held-for-sale         200         3,233           Loans and leases         200         3,233           Commercial real estate loans         2,118,460         2,005,963           Commercial loans and leases         965,926         847,455           Indirect automobile loans         440,949         542,344           Consumer loans         774,142         779,950           Total loans and leases         4,299,477         4,175,712           Allowance for loan and lease losses         4,233,087         4,134,560           Restricted equity securities         4,253,087         4,134,560           Restricted equity securities         4,253,087         4,134,560           Restricted equity securities         34,322         27,197           Sa8,985, respectively         79,504         70,791           Sa8,985, respectively         79,504         70,791           Deferred tax asset         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272			20,110		117,057
Novestment securities held-to-maturity (fair value of \$500 and \$502, respectively)			480.402		481.323
Total investment securities         480,902         481,823           Loans held-for-sale         200         3,233           Loans and leases:         2,118,460         2,005,963           Commercial real estate loans         2,118,460         2,005,963           Commercial loans and leases         965,926         847,455           Indirect automobile loans         440,949         542,344           Consumer loans         774,142         779,950           Total loans and leases         46,390         4,175,712           Allowance for loan and lease losses         46,390         4,175,712           Net loans and leases         46,390         4,134,560           Restricted equity securities         66,627         68,661           Restricted equity securities         66,627         68,661           Restricted equity securities         79,504         70,791           Restricted equity securities         34,322         27,197           Goodwill, net of accumulated depreciation and amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         66,948			,		,
Loans held-for-sale         200         3,233           Loans and leases:         3,218,460         2,005,963           Commercial real estate loans         965,926         847,455           Indirect automobile loans         440,949         542,344           Consumer loans         774,142         779,950           Total loans and leases         4,299,477         4,175,712           Allowance for loan and lease losses         4,253,087         4,134,560           Net loans and leases         4,253,087         4,134,560           Restricted equity securities         66,627         68,661           Premises and equipment, net of accumulated depreciation and amortization of \$42,870 and         79,504         70,791           Deferred tax asset         34,322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other real estate owned and repossessed assets, net         68,948         83,281           Total assets         6,894         8,3281           Total assets         5,236,229         5,147,534           <			480,902		481,823
Commercial real estate loans         2,118,460         2,005,963           Commercial loans and leases         965,926         847,455           Indirect automobile loans         440,949         542,344           Consumer loans         774,142         779,950           Total loans and leases         4,299,477         4,175,712           Allowance for loan and lease losses         (46,390)         (41,152)           Net loans and leases         4,253,087         4,134,560           Restricted equity securities         66,627         68,661           Premises and equipment, net of accumulated depreciation and amortization of \$42,870 and \$38,985, respectively         79,504         70,791           Deferred tax asset         34,3322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         1,815         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other real estate owned and repossessed assets, net         68,948         83,281           Total assets         68,948         83,281           Total assets         6667,181         \$ 623,274           Demand checking accounts         \$ 667,181 <t< td=""><td>Loans held-for-sale</td><td></td><td>200</td><td></td><td>3,233</td></t<>	Loans held-for-sale		200		3,233
Commercial loans and leases         965,926         847,455           Indirect automobile loans         440,949         542,344           Consumer loans         774,142         779,950           Total loans and leases         4,299,477         4,175,712           Allowance for loan and lease losses         (46,390)         (41,152)           Net loans and leases         4,253,087         4,134,560           Restricted equity securities         66,627         68,661           Premises and equipment, net of accumulated depreciation and amortization of \$42,870 and         338,985, respectively         79,504         70,791           Deferred tax asset         34,322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         6,8948         83,281           Total assets         68,948         83,281           Total assets         5,236,229         5,147,534           LIABILITIES AND EQUITY           Deposits:           Nom-interest-bearing deposits:         566,7181         663,274           Nomey market accounts         512,393	Loans and leases:				
Indirect automobile loans	Commercial real estate loans		2,118,460		2,005,963
Consumer loans         774,142         779,950           Total loans and leases         4,299,477         4,175,712           Allowance for loan and lease losses         (46,390)         (41,152)           Net loans and leases         4,253,087         4,134,560           Restricted equity securities         66,627         68,661           Premises and equipment, net of accumulated depreciation and amortization of \$42,870 and \$38,985, respectively         79,504         70,791           Deferred tax asset         34,322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other real estate owned and repossessed assets and for assets         68,948         83,281           Total assets         68,948         83,281           Total assets         5,236,229         5,147,534           Deposits:         8         667,181         623,274           Interest-bearing deposits:         8         667,181         623,274           Interest-bearing deposits:         9         204,164         212,858           Savings accounts	Commercial loans and leases		965,926		847,455
Total loans and leases	Indirect automobile loans		440,949		542,344
Allowance for loan and lease losses       (46,390)       (41,152)         Net loans and leases       4,253,087       4,134,560         Restricted equity securities       66,627       68,661         Premises and equipment, net of accumulated depreciation and amortization of \$42,870 and \$38,985, respectively       79,504       70,791         Deferred tax asset       34,322       27,197         Goodwill, net       137,890       137,890         Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively       18,015       21,510         Other real estate owned and repossessed assets, net       1,319       1,491         Other assets       68,948       83,281         Total assets       5,236,229       5,147,534         LIABILITIES AND EQUITY         Deposits:       Secondary of the color of the	Consumer loans		774,142		779,950
Net loans and leases         4,253,087         4,134,560           Restricted equity securities         66,627         68,661           Premises and equipment, net of accumulated depreciation and amortization of \$42,870 and \$38,985, respectively         79,504         70,791           Deferred tax asset         34,322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other real estate owned and repossessed assets, net         1,319         1,491           Other assets         68,948         83,281           Total assets         5,236,229         5,147,534           LIABILITIES AND EQUITY           Deposits:           Non-interest-bearing deposits:           Demand checking accounts         667,181         623,274           Interest-bearing deposits:         204,164         212,858           NOW accounts         204,164         212,858           Savings accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819	Total loans and leases				
Restricted equity securities         66,627         68,661           Premises and equipment, net of accumulated depreciation and amortization of \$42,870 and \$38,985, respectively         79,504         70,791           Deferred tax asset         34,322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other assets         68,948         83,281           Total assets         5,236,229         5,147,534           LIABILITIES AND EQUITY           Deposits:           Non-interest-bearing deposits:           Demand checking accounts         \$ 667,181         \$ 623,274           Interest-bearing deposits:           Now accounts         204,164         212,858           Savings accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941	Allowance for loan and lease losses		(46,390)		
Premises and equipment, net of accumulated depreciation and amortization of \$42,870 and \$38,985, respectively         79,504         70,791           Deferred tax asset         34,322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other real estate owned and repossessed assets, net         68,948         83,281           Total assets         5,236,229         5,147,534           ELIABILITIES AND EQUITY           Deposits:           Nom-interest-bearing deposits:           Demand checking accounts         667,181         623,274           Interest-bearing deposits:         204,164         212,858           NOW accounts         204,164         212,858           Savings accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941					
\$38,985, respectively         79,504         70,791           Deferred tax asset         34,322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other assets         68,948         83,281           Total assets         \$ 5,236,229         \$ 5,147,534           LIABILITIES AND EQUITY           Deposits:           Non-interest-bearing deposits:           Demand checking accounts         \$ 667,181         \$ 623,274           Interest-bearing deposits:         204,164         212,858           Savings accounts         204,164         212,858           Savings accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941			66,627		68,661
Deferred tax asset         34,322         27,197           Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other assets         68,948         83,281           Total assets         \$5,236,229         \$5,147,534           LIABILITIES AND EQUITY           Deposits:           Non-interest-bearing deposits:           Demand checking accounts         \$667,181         \$623,274           Interest-bearing deposits:           NOW accounts         204,164         212,858           Savings accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941					
Goodwill, net         137,890         137,890           Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other assets         68,948         83,281           Total assets         \$ 5,236,229         \$ 5,147,534           LIABILITIES AND EQUITY           Deposits:           Non-interest-bearing deposits:         5           Demand checking accounts         \$ 667,181         \$ 623,274           Interest-bearing deposits:         5         \$ 52,304         \$ 52,304           NOW accounts         \$ 204,164         212,858         \$ 52,304         \$ 512,393         515,367           Money market accounts         \$ 1,403,881         1,253,819         \$ 1,010,941           Certificate of deposit accounts         950,359         1,010,941					
Identified intangible assets, net of accumulated amortization of \$21,767 and \$18,272, respectively       18,015       21,510         Other real estate owned and repossessed assets, net       1,319       1,491         Other assets       68,948       83,281         Total assets       \$5,236,229       \$5,147,534         LIABILITIES AND EQUITY         Deposits:         Non-interest-bearing deposits:         Demand checking accounts       \$667,181       \$623,274         Interest-bearing deposits:       \$12,393       \$15,367         Money market accounts       \$1,403,881       1,253,819         Certificate of deposit accounts       950,359       1,010,941					
respectively         18,015         21,510           Other real estate owned and repossessed assets, net         1,319         1,491           Other assets         68,948         83,281           Total assets         \$ 5,236,229         \$ 5,147,534           LIABILITIES AND EQUITY           Deposits:           Non-interest-bearing deposits:           Demand checking accounts         \$ 667,181         \$ 623,274           Interest-bearing deposits:         South of the color of the			137,890		137,890
Other real estate owned and repossessed assets, net       1,319       1,491         Other assets       68,948       83,281         Total assets       \$ 5,236,229       \$ 5,147,534         LIABILITIES AND EQUITY         Deposits:         Non-interest-bearing deposits:         Demand checking accounts       \$ 667,181       \$ 623,274         Interest-bearing deposits:         NOW accounts       204,164       212,858         Savings accounts       512,393       515,367         Money market accounts       1,403,881       1,253,819         Certificate of deposit accounts       950,359       1,010,941			10.015		21.510
Other assets         68,948         83,281           Total assets         \$ 5,236,229         \$ 5,147,534           LIABILITIES AND EQUITY           Deposits:           Non-interest-bearing deposits:           Demand checking accounts         \$ 667,181         \$ 623,274           Interest-bearing deposits:           NOW accounts         204,164         212,858           Savings accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941					
Total assets         \$ 5,236,229         \$ 5,147,534           LIABILITIES AND EQUITY           Deposits:         Supposits: Supposit Supposits: Supposit Supposits: Supposit Sup					
LIABILITIES AND EQUITY         Deposits:         Non-interest-bearing deposits:         Demand checking accounts       \$ 667,181       \$ 623,274         Interest-bearing deposits:         NOW accounts       204,164       212,858         Savings accounts       512,393       515,367         Money market accounts       1,403,881       1,253,819         Certificate of deposit accounts       950,359       1,010,941	o aller disselle	¢.		ď	,
Deposits:         Non-interest-bearing deposits:       Demand checking accounts         Demand checking accounts       \$ 667,181       \$ 623,274         Interest-bearing deposits:       NOW accounts         NOW accounts       204,164       212,858         Savings accounts       512,393       515,367         Money market accounts       1,403,881       1,253,819         Certificate of deposit accounts       950,359       1,010,941	Total assets	Ф	3,230,229	Þ	3,147,334
Deposits:         Non-interest-bearing deposits:       Demand checking accounts         Demand checking accounts       \$ 667,181       \$ 623,274         Interest-bearing deposits:       NOW accounts         NOW accounts       204,164       212,858         Savings accounts       512,393       515,367         Money market accounts       1,403,881       1,253,819         Certificate of deposit accounts       950,359       1,010,941	LIARILITIES AND FOLUTY				
Non-interest-bearing deposits:         Demand checking accounts       \$ 667,181       \$ 623,274         Interest-bearing deposits:       \$ 204,164       212,858         NOW accounts       512,393       515,367         Money market accounts       1,403,881       1,253,819         Certificate of deposit accounts       950,359       1,010,941					
Demand checking accounts         \$ 667,181         \$ 623,274           Interest-bearing deposits:         204,164         212,858           NOW accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941	•				
Interest-bearing deposits:         204,164         212,858           NOW accounts         512,393         515,367           Savings accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941		\$	667 181	\$	623 274
NOW accounts         204,164         212,858           Savings accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941		Ψ	007,101	Ψ	023,271
Savings accounts         512,393         515,367           Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941	~ ·		204,164		212.858
Money market accounts         1,403,881         1,253,819           Certificate of deposit accounts         950,359         1,010,941					,
Certificate of deposit accounts 950,359 1,010,941					
	•				

Total deposits	3,737,978	3,616,259
Borrowed funds:		
Advances from the FHLBB	784,740	790,865
Other borrowed funds	44,062	63,104
Total borrowed funds	828,802	853,969
Mortgagors escrow accounts	8,008	6,946
Accrued expenses and other liabilities	42,820	54,551
Total liabilities	4,617,608	4,531,725
Equity:		
Brookline Bancorp, Inc. stockholders equity:		
Common stock, \$0.01 par value; 200,000,000 shares authorized; 75,744,445 shares and		
75,749,825 shares issued, respectively	757	757
Additional paid-in capital	616,968	618,426
Retained earnings, partially restricted	63,210	53,358
Accumulated other comprehensive (loss) income	(4,900)	3,483
Treasury stock, at cost; 5,154,327 shares and 5,373,733 shares, respectively	(59,576)	(62,107)
Unallocated common stock held by ESOP; 302,229 shares and 333,918 shares,		
respectively	(1,648)	(1,820)
Total Brookline Bancorp, Inc. stockholders equity	614,811	612,097
Noncontrolling interest in subsidiary	3,810	3,712
Total equity	618,621	615,809
Total liabilities and equity	\$ 5,236,229	\$ 5,147,534

See accompanying notes to the unaudited consolidated financial statements.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Unaudited Consolidated Statements of Income**

	,	Three Months End 2013	ded Sep	otember 30, 2012 (In Thousands Ex	zcent S	Nine Months Ende 2013 Share Data)	d Sep	tember 30, 2012
Interest and dividend income:				(III Thousands 12)	серг	marc Data)		
Loans and leases	\$	48,462	\$	53,271	\$	148,525	\$	153,049
Debt securities		2,041		1,949		5,827		6,719
Short-term investments		22		71		72		166
Marketable and restricted equity securities		298		103		911		291
Total interest and dividend income		50,823		55,394		155,335		160,225
Interest expense:								
Deposits		4,637		5,375		14,214		16,355
Borrowed funds and subordinated debt		2,774		3,608		8,677		11,065
Total interest expense		7,411		8,983		22,891		27,420
Net interest income		43,412		46,411		132,444		132,805
Provision for credit losses		2,748		2,862		7,042		12,787
Net interest income after provision for credit								
losses		40,664		43,549		125,402		120,018
Non-interest income:								
Fees, charges and other income		4,011		3,858		11,412		11,759
Loss from investments in affordable housing								
projects		(558)		(73)		(1,494)		(455)
Gain on sales of securities								797
Total non-interest income		3,453		3,785		9,918		12,101
Non-interest expense:								
Compensation and employee benefits		15,591		14,664		48,586		43,590
Occupancy		3,312		2,673		9,260		7,852
Equipment and data processing		4,061		4,136		12,423		11,548
Professional services		1,329		1,932		4,343		10,939
FDIC insurance		508		973		2,378		3,123
Advertising and marketing		758		689		2,196		2,166
Amortization of identified intangible assets		1,154		1,271		3,495		3,825
Other		2,840		4,098		8,459		8,464
Total non-interest expense		29,553		30,436		91,140		91,507
Income before provision for income taxes		14,564		16,898		44,180		40,612
Provision for income taxes		4,645		5,176		15,156		14,473
Net income before noncontrolling interest in								
subsidiary		9,919		11,722		29,024		26,139
Less net income attributable to noncontrolling								
interest in subsidiary		490		321		1,292		860
Net income attributable to Brookline								
Bancorp, Inc.	\$	9,429	\$	11,401	\$	27,732	\$	25,279
Earnings per common share:								
Basic	\$	0.14	\$	0.16	\$	0.40	\$	0.36

Diluted		0.13	0.16	0.40	0.36
Weighted average common shares outstandin	g				
during the period: Basic		69,830,953	69,716,283	69,789,737	69,682,741
Diluted		69,913,765	69,754,473	69,860,722	69,718,072
Dividends declared per common share	\$	0.085	\$ 0.085	\$ 0.255	\$ 0.255

See accompanying notes to the unaudited consolidated financial statements.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Unaudited Consolidated Statements of Comprehensive Income**

	Three Months E		September		Nine Months Ended September 30,				
	2013	υ,	2012		2013	υ,	2012		
			(In Tho	usands)					
Net income before noncontrolling interest in									
subsidiary	\$ 9,919	\$	11,722	\$	29,024	\$	26,139		
Other comprehensive income (loss), net of									
taxes:									
Investment securities available-for-sale:									
Unrealized securities holding (losses) gains									
excluding non-credit gain on impairment of									
securities	(735)		2,592		(13,526)		3,394		
Non-credit gain on impairment of securities	(133)		2,392		(13,320)		3,374		
Income tax benefit (expense)	276		(992)		5,137		(1,303)		
Net unrealized securities holding (losses) gains	210		(772)		3,137		(1,303)		
before reclassification adjustments	(459)		1,600		(8,389)		2,125		
Less reclassification adjustments for securities	(137)		1,000		(0,507)		2,123		
gains included in net income:									
Gain on sales of securities, net							797		
Income tax expense							(282)		
Net reclassification adjustments for securities							, ,		
gains included in net income							515		
Net unrealized securities holding (losses) gains	(459)		1,600		(8,389)		1,610		
Postretirement benefits:									
Adjustment of accumulated obligation for									
postretirement benefits					8		(10)		
Income tax (expense) benefit					(2)		6		
Net adjustment of accumulated obligation for									
postretirement benefits					6		(4)		
Not other community (loss) income	(450)		1,600		(0.202)		1,606		
Net other comprehensive (loss) income	(459)		1,000		(8,383)		1,000		
Comprehensive income	9,460		13,322		20,641		27,745		
Net income attributable to noncontrolling	7,100		22,222		_0,011		_,,,,,,,		
interest in subsidiary	490		321		1,292		860		
Comprehensive income attributable to					,				
Brookline Bancorp, Inc.	\$ 8,970	\$	13,001	\$	19,349	\$	26,885		

See accompanying notes to the unaudited consolidated financial statements.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Unaudited Consolidated Statements of Changes in Equity**

#### Nine Months Ended September 30, 2013 and 2012

	Common Stock	Additional Paid-in Capital	Retained Earnings	Ot Compr	ome	Stock	Com Helo	mon Stock	Fotal BrooklineN Bancorp, Inc. ockholders Equi	Interest in	g Total Equity
Balance at December 31, 2012	\$ 757	\$ 618,426	\$ 53,358	\$	3,483	\$ (62,10	)7) \$	(1,820)	\$ 612,097	\$ 3,712	\$ 615,809
Net income attributable to Brookline Bancorp, Inc.			27,732						27,732		27,732
Net income attributable to noncontrolling interest in subsidiary										1,292	1,292
Other comprehensive loss				(	(8,383)				(8,383)		(8,383)
Common stock dividends of \$0.255 per share			(17,880)	)					(17,880)		(17,880)
Dividend to owners of noncontrolling interest in subsidiary										(1,194)	(1,194)
Compensation under recognition and retention plan		1,073							1,073		1,073
Restricted stock awards issued, net of awards surrendered		(2,531)				2,53	s1				
Common stock held by ESOP committed to be released (31,689 shares)								172	172		172
Balance at September 30, 2013	\$ 757	\$ 616,968	\$ 63,210	\$	(4,900)	\$ (59,57	76) \$	(1,648)	\$ 614,811	\$ 3,810	\$ 618,621

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Unaudited Consolidated Statements of Changes in Equity (Continued)**

#### Nine Months Ended September 30, 2013 and 2012

			A	dditional			cumulate Other	d		Un	allocated '	Total Bi	rookline	Nonco	ntrolling	,	
		nmon tock		Paid-in Capital	Retained Carnings	Com	prehensi Income		Stock	Com Helo	mon Stock d by ESO <b>S</b> to hare Data)	Banco	rp, Inc.	Inte	erest in		Total Equity
Balance at December 31,							Ì			•	ŕ						
2011	\$	644	\$	525,171	\$ 39,993	\$	1,963	\$	(62,107	) \$	(2,062)	\$ 5	603,602	\$	3,400	\$	507,002
Net income attributable to Brookline Bancorp, Inc.					25,279								25,279				25,279
Net income attributable to noncontrolling interest in subsidiary															860		860
subsidiary															800		800
Issuance of shares of common stock (10,997,840		110		02.712									02.922				02.022
shares)		110		92,712									92,822				92,822
Other comprehensive income							1,606						1,606				1,606
Common stock dividends o \$0.255 per share	f				(17,821)	)						(	(17,821)	)			(17,821)
Dividend to owners of noncontrolling interest in subsidiary																	
Compensation under recognition and retention																	
plan				293									293		(5)		288
Common stock held by ESOP committed to be											101		101				101
released (33,219 shares)											181		181				181
Balance at September 30, 2012	\$	754	\$	618,176	\$ 47,451	\$	3,569	\$	(62,107	· ) \$	(1,881)	\$ 6	605,962	\$	4,255	\$	610,217

See accompanying notes to the unaudited consolidated financial statements.

#### BROOKLINE BANCORP. INC. AND SUBSIDIARIES

#### **Unaudited Consolidated Statements of Cash Flows**

	Nine Months Er	nded September 30, 2012
		housands)
Cash flows from operating activities:		,
Net income attributable to Brookline Bancorp, Inc.	\$ 27,732	\$ 25,279
Adjustments to reconcile net income to net cash provided from operating activities:		
Net income attributable to noncontrolling interest in subsidiary	1,292	860
Provision for credit losses	7,042	12,787
Origination of loans and leases to be sold	(25,118)	(65,252)
Proceeds from loans and leases sold	28,798	68,208
Deferred income tax expense	(1,985)	(2,984)
Depreciation of premises and equipment	4,587	2,696
Amortization of securities premiums and discounts, net	2,564	3,549
Amortization of deferred loan and lease origination costs, net	7,749	7,606
Amortization of identified intangible assets	3,495	3,825
Accretion of acquisition fair value adjustments, net	(5,518)	(9,411)
Gain on sales of investment securities		(797)
Gains on sales of loans held for sale	(647)	(434)
Losses on sales of other real estate owned and repossessed assets	35	41
Write-down of other real estate owned and repossessed assets	188	60
Compensation under recognition and retention plans	1,073	288
Loss on investments in affordable housing projects	1,494	455
ESOP shares committed to be released	172	181
Net change in:		
Cash surrender value of bank-owned life insurance	(824)	(886)
Other assets	13,663	(4,213)
Accrued expenses and other liabilities	(11,858)	(2,479)
Net cash provided from operating activities	53,934	39,379
Cash flows from investing activities:		
Proceeds from sales of investment securities available-for-sale		157,225
Proceeds from maturities, calls and principal repayments of investment securities		
available-for-sale	108,940	158,144
Purchases of investment securities available-for-sale	(124,106)	(251,765)
Proceeds from redemption of restricted equity securities	2,108	2,003
Purchases of restricted equity securities	(74)	(15,505)
Purchases of investment securities held-to-maturity		(500)
Net increase in loans and leases	(137,775)	(297,966)
Acquisitions, net of cash and cash equivalents acquired		(89,258)
Monies in escrow Bancorp Rhode Island, Inc. acquisition		112,983
Purchase of premises and equipment	(13,763)	(24,126)
Sale of premises and equipment	330	
Proceeds from sales of other real estate owned and repossessed assets	7,948	145
Net cash used for investing activities	(156,392)	(248,620)
Cash flows from financing activities:		
Increase in demand checking, NOW, savings and money market accounts	182,301	233,824
Decrease in certificates of deposit	(60,929)	(50,529)
Proceeds from FHLBB advances	2,165,600	2,300,774
Repayment of FHLBB advances	(2,169,090)	(2,305,682)

Repayment of subordinated debt	(3,000)	
(Decrease) increase in other borrowed funds	(16,094)	19,012
Increase in mortgagors escrow accounts	1,062	553
Payment of dividends on common stock	(17,880)	(17,821)
Payment of dividends to owners of noncontrolling interest in subsidiary	(1,194)	(914)
Net cash provided from financing activities	80,776	179,217
Net decrease in cash and cash equivalents	(21,682)	(30,024)
Cash and cash equivalents at beginning of period	117,097	106,296
Cash and cash equivalents at end of period	\$ 95,415	\$ 76,272
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Interest on deposits, borrowed funds and subordinated debt	\$ 26,345	\$ 32,018
Income taxes	14,990	17,055
Non-cash investing activities:		
Transfer from loans to other real estate owned	\$ 7,999	\$
Acquisition of Bancorp Rhode Island, Inc.:		
Assets acquired (excluding cash and cash equivalents)	\$	\$ 1,571,817
Liabilities assumed		1,481,535

See accompanying notes to the unaudited consolidated financial statements.

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#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Notes to Unaudited Consolidated Financial Statements** 

At and for the Nine Months Ended September 30, 2013 and 2012

#### (1) Basis of Presentation

#### Overview

Brookline Bancorp, Inc. (the Company ) is a bank holding company (within the meaning of the Bank Holding Company Act of 1956, as amended) and the parent of Brookline Bank, a Massachusetts-chartered savings bank; Bank Rhode Island (BankRI), a Rhode Island-chartered bank; and First Ipswich Bank (First Ipswich and formerly known as the First National Bank of Ipswich), a Massachusetts-chartered trust company (collectively referred to as the Banks). The Banks are all members of the Federal Reserve System. The Company is also the parent of Brookline Securities Corp. (BSC). The Company is primary business is to provide commercial, business and retail banking services to its corporate, municipal and individual customers through its banks and non-bank subsidiaries.

Brookline Bank, which includes its wholly-owned subsidiaries BBS Investment Corp. and Longwood Securities Corp., and its 84.8%-owned subsidiary, Eastern Funding LLC ( Eastern Funding ), operates 23 full-service banking offices in Brookline, Massachusetts, and the greater Boston metropolitan area. BankRI, which includes its wholly-owned subsidiaries BRI Investment Corp., Macrolease Corporation ( Macrolease ), Acorn Insurance Agency and BRI Realty Corp., operates 18 full-service banking offices in Providence County, Kent County and Washington County, Rhode Island. First Ipswich, which includes its wholly-owned subsidiaries First Ipswich Securities II Corp., First Ipswich Insurance Agency and FNBI Realty, operates six full-service banking offices on the north shore of eastern Massachusetts and in the Boston metropolitan area.

The Company s activities include acceptance of commercial, municipal and retail deposits, origination of mortgage loans on commercial and residential real estate located principally in Massachusetts and Rhode Island, origination of commercial loans and leases to small- and mid-sized businesses, origination of indirect automobile loans, investment in debt and equity securities, and the offering of cash management and investment advisory services. The Company also provides specialty equipment financing through its subsidiaries Eastern Funding, which is based in New York City, and Macrolease, which is based in Plainview, New York.

The Company and the Banks are supervised, examined and regulated by the Board of Governors of the Federal Reserve System (FRB). As Massachusetts-chartered member banks, Brookline Bank and First Ipswich are also subject to regulation under the laws of the Commonwealth of Massachusetts and the jurisdiction of the Massachusetts Division of Banks. BankRI is subject to regulation under the laws of the State of Rhode Island and the jurisdiction of the Banking Division of the Rhode Island Department of Business Regulation.

The Federal Deposit Insurance Corporation (FDIC) offers insurance coverage on all deposits up to \$250,000 per depositor for all three Banks. As FDIC-insured depository institutions, all three Banks are also secondarily subject to supervision, examination and regulation by the FDIC. Additionally, as a Massachusetts-chartered savings bank, Brookline Bank is also insured by the Depositors Insurance Fund (DIF), a private

industry-sponsored insurance company. The DIF insures savings bank deposits in excess of the FDIC insurance limits. As such, Brookline Bank offers 100% insurance on all deposits as a result of a combination of insurance from the FDIC and the DIF. Brookline Bank is required to file reports with the DIF.

#### Basis of Financial Statement Presentation

The unaudited consolidated financial statements of the Company presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission (SEC) for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by U.S. generally accepted accounting principles (GAAP). In the opinion of management, all adjustments (consisting of normal recurring adjustments) and disclosures considered necessary for the fair presentation of the accompanying consolidated financial statements have been included. Interim results are not necessarily reflective of the results of the entire year. The accompanying unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

The unaudited consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany transactions and balances are eliminated in consolidation.

In preparing these consolidated financial statements, management is required to make significant estimates and assumptions that affect the reported amounts of assets, liabilities, income, expenses and disclosure of contingent assets and

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#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Notes to Unaudited Consolidated Financial Statements** 

At and for the Nine Months Ended September 30, 2013 and 2012

liabilities. Actual results could differ from those estimates based upon changing conditions, including economic conditions and future events. Material estimates that are particularly susceptible to significant change in the near-term include the determination of the allowance for loan and lease losses, the determination of fair market values of assets and liabilities, including acquired loans, the review of goodwill and intangibles for impairment, income tax accounting and status of contingencies.

The judgments used by management in applying these critical accounting policies may be affected by a further and prolonged deterioration in the economic environment, which may result in changes to future financial results. For example, subsequent evaluations of the loan and lease portfolio, in light of the factors then prevailing, may result in significant changes in the allowance for loan and lease losses in future periods, and the inability to collect outstanding principal may result in increased loan and lease losses.

#### Reclassification

Certain previously reported amounts have been reclassified to conform to the current year s presentation.

#### (2) Recent Accounting Pronouncements

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2013-01, Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. This ASU clarifies the scope of offsetting disclosure requirements in ASU 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities. Under ASU 2013-01, the disclosure requirements would apply to derivative instruments accounted for in accordance with ASC 815, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities borrowing and securities lending arrangements that are either offset on the balance sheet or subject to an enforceable master netting arrangement or similar agreement. Entities with other types of financial assets and financial liabilities subject to a master netting arrangement or similar agreement also are affected because these amendments make them no longer subject to the disclosure requirements in ASU No. 2011-11. Effective January 1, 2013, companies are required to disclose (a) gross amounts of recognized assets and liabilities; (b) gross amounts offset in the statement of financial position; (d) gross amount subject to enforceable master netting agreement not offset in the statements of financial position; and (e) net amounts after deducting (d) from (c). The disclosure should be presented in tabular format (unless another format is more appropriate) separately for assets and liabilities. The intent of the new disclosure is to enable users of financial statements to understand the effect of those arrangements on its financial position and to allow investors to better compare financial statements prepared under GAAP with financial statements prepared under International Financial Reporting Standards. As required, the Company added relevant disclosure in Note 8, Derivatives and Hedging Activities.

In February 2013, the FASB issued ASU No. 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified out of Accumulated Other Comprehensive Income. This ASU states that the amendments do not change the current requirements for reporting net income or other comprehensive income in financial statements. The amendments do, however, require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required to be reclassified in their entirety to net income under U.S. GAAP, an entity is required to cross-reference to other disclosures required under U.S. GAAP that provide additional detail about those amounts. The amendments are effective prospectively for reporting periods beginning after December 15, 2012. In response to this ASU, the Company added a new footnote to disclose the amounts reclassified out of accumulated other comprehensive income and the effects on the line items of net income. See Note 7, Comprehensive Income.

In July 2013, the FASB issued ASU 2013-10, *Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes.* This ASU amends ASC 815 to allow entities to use the Fed Funds Effective Swap Rate, in addition to U.S. Treasury rates and LIBOR, as a benchmark interest rate in accounting for fair value and cash flow hedges in the United States. This ASU also eliminates the provision from ASC 815-20-25-6 that prohibits the use of different benchmark rates for similar hedges except in rate and justifiable circumstances. This ASU is effective prospectively for qualifying new hedging relationship entered into on or after July 17, 2013, and for hedging

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

relationship redesignated on or after that day. As of September 30, 2013, the Company did not have any fair value and cash flow hedges. The adoption of ASU No. 2013-10 did not have a material impact on the Company s financial statements.

In July 2013, the FASB issued ASU No. 2013-11, *Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists.* This ASU provides guidance on financial statement presentation of unrecognized tax benefits ( UTBs ) when a net operating loss ( NOL ) carryforward, a similar tax loss, or a tax credit carryforward exists. The FASB s objective in issuing this ASU is to eliminate diversity in practice resulting from a lack of guidance on this topic in current U.S. GAAP. Under this ASU, an entity must present a UTB, or a portion of a UTB, in the financial statements as a reduction to a deferred tax asset ( DTA ) for an NOL carryforward, a similar tax loss, or a tax credit carryforward except when: (a) an NOL carryforward, a similar tax loss, or a tax credit carryforward is not available as of the reporting date under the governing tax law to settle taxes that would result from the disallowance of the tax position; (b) the entity does not intend to use the DTA for this purpose (provided that the tax law permits a choice). If either of these conditions exists, an entity should present a UTB in the financial statements as a liability and should not net the UTB with a DTA. New recurring disclosures are not required because the ASU does not affect the recognition or measurement of uncertain tax positions under ASC 740. This amendment does not affect the amounts public entities disclose in the tabular reconciliation of the total amounts of UTBs because the tabular reconciliation presents the gross amount of UTBs. This ASU is effective for fiscal years beginning after December 15, 2013, and interim periods within those years. The amendments should be applied to all UTBs that exist as of the effective date. Entities may choose to apply the amendments retrospectively to each prior reporting period presented. As of September 30, 2013, the Company did not have a UTB. Management will assess the applicability of this ASU after it becomes effective in the f

#### (3) Investment Securities

The following tables set forth investment securities available-for-sale and held-to-maturity at the dates indicated:

		At Septem	ber 30,	2013	
	Amortized Cost	Gross Unrealized Gains (In The	ousand	Gross Unrealized Losses s)	Estimated Fair Value
Debt securities:					
GSEs	\$ 20,178	\$ 64	\$		\$ 20,242
GSE CMOs	255,658	95		7,422	248,331
GSE MBSs	178,510	2,115		3,475	177,150
Private-label CMOs	4,013	118		34	4,097
SBA commercial loan asset-backed securities	261			2	259
Auction-rate municipal obligations	1,900			126	1,774
Municipal obligations	1,065	24			1,089
Corporate debt obligations	23,103	413			23,516
Trust preferred securities and pools	2,607	296		275	2,628

Total debt securities	487,295	3,125	11,334	479,086
Marketable equity securities	1,256	62	2	1,316
Total investment securities available-for-sale	\$ 488,551	\$ 3,187	\$ 11,336	\$ 480,402
Investment securities held-to-maturity	\$ 500	\$	\$	\$ 500

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

At December 31, 2012 Gross Gross Amortized Unrealized Unrealized **Estimated** Fair Value Cost Gains Losses (In Thousands) Debt securities: **GSEs** \$ 69,504 \$ 305 \$ \$ 69,809 GSE CMOs 55 217,001 215,670 1,386 GSE MBSs 165,996 3,704 52 169,648 Private-label CMOs 147 6,866 6,719 SBA commercial loan asset-backed securities 2 381 383 Auction-rate municipal obligations 2,100 124 1,976 Municipal obligations 1,058 43 1,101 Corporate debt obligations 10,481 204 10,685 Trust preferred securities and pools 2,786 136 403 2,519 Total debt securities 474,697 5,925 636 479,986 Marketable equity securities 1,249 1,337 88 Total investment securities available-for-sale 475,946 6,013 636 481,323 Investment securities held-to-maturity \$ 500 \$ 2 \$ \$ 502

At September 30, 2013, the fair value of all securities available-for-sale was \$480.4 million and carried a total of \$8.1 million of net unrealized losses at the end of the quarter, compared to \$5.4 million of net unrealized gains at December 31, 2012. Of the \$480.4 million in securities available-for-sale at September 30, 2013, \$352.3 million, or 73.3%, of the portfolio, had gross unrealized losses of \$11.3 million. This compares to \$47.6 million, or 9.9% of the portfolio with gross unrealized losses of \$0.6 million at December 31, 2012. The shift from an unrealized gain position to an unrealized loss position over the first nine months of 2013 was driven by rising interest rates.

#### Investment Securities as Collateral

At September 30, 2013 and December 31, 2012, respectively, \$320.6 million and \$309.7 million of investment securities available-for-sale were pledged as collateral for repurchase agreements; municipal deposits; treasury, tax and loan deposits; swap agreements; and Federal Home Loan Bank of Boston (FHLBB) borrowings. The Company did not have any outstanding FRB borrowings at September 30, 2013 or December 31, 2012.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

#### Other-Than-Temporary Impairment ( OTTI )

Investment securities at September 30, 2013 and December 31, 2012 that have been in a continuous unrealized loss position for less than twelve months or twelve months or longer are as follows:

	Less than Tw	olvo N	Months.		At Septemb Twelve Mont			То	tal	
	Less than Tw Estimated air Value	Uı	nrealized Losses	E	stimated air Value (In Tho	U	nrealized Losses	Estimated Fair Value	U	nrealized Losses
Debt securities:										
GSE CMOs	\$ 190,433	\$	5,110	\$	51,296	\$	2,312	\$ 241,729	\$	7,422
GSE MBSs	79,020		2,039		26,423		1,436	105,443		3,475
Private-label CMOs	1,145		34					1,145		34
SBA commercial loan asset-backed										
securities	39				199		2	238		2
Auction-rate municipal obligations					1,774		126	1,774		126
Trust preferred securities:										
Without OTTI loss					1,998		275	1,998		275
Temporarily impaired debt										
securities	270,637		7,183		81,690		4,151	352,327		11,334
Marketable equity securities	509		2					509		2
Total temporarily impaired										
securities	\$ 271,146	\$	7,185	\$	81,690	\$	4,151	\$ 352,836	\$	11,336

	Es	Less than Tw stimated iir Value	 Months Inrealized Losses	At Decembe Twelve Mont Estimated Fair Value (In Tho	hs or U	Longer nrealized Losses	Tot Estimated Fair Value	Ur	nrealized Losses
Debt securities:									
GSE CMOs	\$	23,910	\$ 55	\$	\$		\$ 23,910	\$	55
GSE MBSs		19,186	47	235		5	19,421		52
Private-label CMOs		25					25		
SBA commercial loan asset- backed									
securities		310	2				310		2
Auction-rate municipal obligations				1,976		124	1,976		124
Trust preferred securities and pools:									
Without OTTI loss				1,931		403	1,931		403
Temporarily impaired debt securities		43,431	104	4,142		532	47,573		636
Marketable equity securities									
Total temporarily impaired securities	\$	43,431	\$ 104	\$ 4,142	\$	532	\$ 47,573	\$	636

The Company performs regular analysis on the available-for-sale investment securities portfolio to determine whether a decline in fair value indicates that an investment is OTTI. In making these OTTI determinations, management considers, among other factors, the length of time and extent to which the fair value has been less than amortized cost; projected future cash flows; credit subordination and the creditworthiness, capital adequacy and near-term prospects of the issuers.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

At and for the Nine Months Ended September 30, 2013 and 2012

Management also considers the Company s capital adequacy, interest-rate risk, liquidity and business plans in assessing whether it is more likely than not that the Company will sell or be required to sell the securities before recovery. If the Company determines that a decline in fair value is OTTI and that it is more likely than not that the Company will not sell or be required to sell the security before recovery of its amortized cost, the credit portion of the impairment loss is recognized in earnings and the noncredit portion is recognized in accumulated other comprehensive income. The credit portion of the OTTI impairment represents the difference between the amortized cost and the present value of the expected future cash flows of the security. If the Company determines that a decline in fair value is OTTI and it is more likely than not that it will sell or be required to sell the security before recovery of its amortized cost, the entire difference between the amortized cost and the fair value of the security will be recognized in earnings.

#### **Debt Securities**

The Company expects to recover its amortized cost basis on all debt securities in its available-for-sale and held-to-maturity portfolios. Furthermore, the Company does not intend to sell nor does it anticipate that it will be required to sell any of its securities that were in an unrealized loss position at September 30, 2013, prior to the recovery of their amortized cost basis. The Company s ability and intent to hold these securities until recovery is supported by the Company s strong capital and liquidity positions as well as its historically low portfolio turnover.

U.S. Government-Sponsored Enterprises

The Company invests in securities issued by of U.S. Government-sponsored enterprises (GSEs), including GSE debt securities, mortgage-backed securities (MBSs), and collateralized mortgage obligations (CMOs). GSE securities include obligations issued by the Federal National Mortgage Association (FNMA), the Federal Home Loan Mortgage Corporation (Freddie Mac), the Government National Mortgage Association (GNMA), the Federal Home Loan Banks and the Federal Farm Credit Bank. At September 30, 2013, none of those obligations is backed by the full faith and credit of the U.S. Government, except for GNMA MBSs and CMOs, and Small Business Administration (SBA) commercial loan asset-backed securities with an estimated fair value of \$13.1 million, compared to \$10.0 million at December 31, 2012.

At September 30, 2013, the Company held GSE debentures with a total fair value of \$20.2 million and a net unrealized gain of less than \$0.1 million. At December 31, 2012, the Company held GSE debentures with a total fair value of \$69.8 million and a net unrealized gain of \$0.3 million. At September 30, 2013, none of the twelve securities in the Company s portfolio were in unrealized loss positions. All securities are performing and backed by the implicit or explicit guarantee of the U.S. Government.

At September 30, 2013, the Company held SBA securities with a total fair value of \$0.3 million and a net unrealized loss of less than \$0.1 million. At December 31, 2012, the Company held GSE debentures with a total fair value of \$0.4 million and a net unrealized loss of less than \$0.1 million. At September 30, 2013, seven of the nine securities in the Company s portfolio were in unrealized loss positions, which represented

0.8% of the amortized cost of the securities. All securities are performing and backed by the implicit or explicit guarantee of the U.S. Government.

At September 30, 2013, the Company held GSE mortgage-related securities with a total fair value of \$425.5 million and a net unrealized loss of \$8.7 million. This compares to a total fair value of \$386.6 million and a net unrealized gain of \$5.0 million at December 31, 2012. During the nine months ended September 30, 2013, the Company purchased \$111.4 million in GSE CMOs and GSE MBSs to reinvest cash from matured securities. This compares to a total of \$252.3 million during the same period in 2012. At September 30, 2013, 80 of the 235 securities in the Company s portfolio were in unrealized loss positions, which represented 3.0% of the amortized cost of the securities. All securities are performing and backed by the implicit or explicit guarantee of the U.S. Government.

Private-Label CMOs

At September 30, 2013, the Company held private-issuer CMO-related securities with a total fair value of \$4.1 million and a net unrealized gain of less than \$0.1 million. At December 31, 2012, the Company held private-issuer CMO-related securities with a total fair value of \$6.9 million and a net unrealized gain of \$0.1 million. At September 30, 2013, two of the eleven securities in the Company s portfolio were in unrealized loss positions, which represented 2.9% of the amortized cost of the

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#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

At and for the Nine Months Ended September 30, 2013 and 2012

securities. All securities are performing and while one security was downgraded during the third quarter of 2013, the security is in an unrealized gain position as the underlying credit metrics have not deteriorated over the third quarter of 2013.

Auction-Rate Municipal Obligations and Municipal Obligations

The auction-rate obligations owned by the Company were rated AAA at the time of acquisition due, in part, to the guarantee of third-party insurers who would have to pay the obligations if the issuers failed to pay the obligations when they become due. During the financial crisis, certain third-party insurers experienced financial difficulties and were not able to meet their contractual obligations. As a result, auctions failed to attract a sufficient number of investors and created a liquidity problem for those investors who were relying on the obligations to be redeemed at auction. Since then, there has not been an active market for auction-rate municipal obligations.

Based on an evaluation of market factors, the estimated fair value of the auction-rate municipal obligations owned by the Company at September 30, 2013 was \$1.8 million, with a corresponding net unrealized loss of \$0.1 million. This compares to \$2.0 million with a corresponding net unrealized loss of \$0.1 million at December 31, 2012. At September 30, 2013, two of the two securities in the Company s portfolio were in unrealized loss positions, which represented 6.6% of the amortized cost of the securities. Full collection of the obligations is expected because the financial condition of the issuers is sound, none of the issuers has defaulted on scheduled payments, the obligations are rated investment grade and the Company has the ability and intent to hold the obligations for a period of time to recover the unrealized losses.

The Company owns municipal obligations with an estimated fair value of \$1.1 million which approximated amortized cost at September 30, 2013. This compares to a total fair value of \$1.1 million which also approximated amortized cost at December 31, 2012. At September 30, 2013, none of the two securities in the Company s portfolio were in unrealized loss positions. Full collection of the obligations is expected because the financial condition of the issuers is sound, none of the issuers has defaulted on scheduled payments, the obligations are rated investment grade and the Company has the ability and intent to hold the obligations for a period of time to recover the unrealized losses.

Corporate Obligations

From time to time, the Company will invest in high-quality corporate obligations to provide portfolio diversification and improve the overall yield on the portfolio. The Company owned ten corporate obligation securities with a total fair value of \$23.5 million and total net unrealized gains of \$0.4 million at September 30, 2013. This compares to eight corporate obligation securities with a total fair value of \$10.7 million and total net unrealized gains of \$0.2 million at December 31, 2012. All but one of the securities are investment grade. This non-investment-grade security is currently in an unrealized gain position. At September 30, 2013, none of the ten securities in the Company s portfolio were in unrealized loss positions. Full collection of the obligations is expected because the financial condition of the issuers is sound, none of the issuers has defaulted on scheduled payments, except for one security the obligations are rated investment grade and the Company has the ability and

intent to hold the obligations for a period of time to recover the unrealized losses. During the nine months ended September 30, 2013, the Company purchased \$12.7 million in corporate obligations. The Company did not purchase any corporate obligations in the same period in 2012.

Trust Preferred Securities and Trust Preferred Pools

Trust preferred securities represent subordinated debt issued by financial institutions. These securities are sometimes pooled and sold to investors through structured vehicles known as trust preferred pools ( PreTSLs ). When issued, PreTSLs are divided into tranches or segments that establish priority rights to cash flows from the underlying trust preferred securities. At September 30, 2013, the Company owned three trust preferred securities and two PreTSL pools with a total fair value of \$2.6 million which approximate amortized costs. This compares to three trust preferred securities and two PreTSL pools with a total fair value of \$2.5 million and a total net unrealized loss of \$0.3 million at December 31, 2012. At September 30, 2013, three of the five securities in the Company s portfolio were in unrealized loss positions, which represents 12.1% of the amortized cost of the securities. The Company monitors these pools closely for impairment due to a history of defaults experienced on the part of the banks underlying the trust preferred securities.

At September 30, 2013, one PreTSL received a \$0.2 million principal and interest payment. This payment, which was reported in non-interest income, was applied to the amortized cost with the remainder applied to gains on other assets in accordance with the cost recovery method. The payment completely paid down the amortized cost of this security and future

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

payments will be recognized as gains on other assets The other PreTSL was designated PreTSL B. The Company monitors this pool closely for impairment due to a history of defaults experienced on the part of the banks underlying the trust preferred security. The following tables summarize the pertinent information at September 30, 2013 that was considered in determining whether OTTI existed on this PreTSL.

# At September 30, 2013 PreTSL B A-1 25% 16% 42% CCC B

- (1) As a percentage of original collateral.
- (2) As a percentage of performing collateral.
- (3) Excess subordination represents the additional defaults/losses in excess of both current and projected defaults/losses that the security can absorb before the security is exposed to a loss in principal, after taking into account the best estimate of future deferrals/defaults/losses.
- (4) Lower of S&P and Moody s.
- (5) The Company reviewed credit ratings provided by S&P and Moody s in 2013 in its evaluation of issuers.

		<b>September 30, 2013</b>											
						Gross				Total Cumu	lative OTTI		
			An	nortized	U	nrealized			(	C <b>redit-</b>	Credit an	ıd	
	Curr	ent Par	C	Cost (1)	G	ain/(Loss)	Fa	ir Value	I	Related	Non-Cred	lit	
						(In Thous	sands)						
PreTSL B	\$	818	\$	813	\$	(25)	\$	788	\$		\$		
						•							

<sup>(1)</sup> The amortized cost reflects previously recorded credit-related OTTI charges recognized in earnings for the applicable securities.

In performing the analysis for OTTI impairment on the PreTSLs, expected future cash flow scenarios for each pool were considered under varying levels of severity for assumptions including future delinquencies, recoveries and prepayments. The Company also considered its relative seniority within the pools and any excess subordination. The Company s OTTI assessment for the three months ended September 30, 2013 was as follows:

PreTSL B has experienced \$86.0 million in deferrals/defaults, or 25.2% of the security s underlying collateral, to date. During the third quarter of 2013, there was no change in the deferral or default schedules and no further rating actions. Based on the security s future expected cash flows and after factoring in projected defaults of 15.7% over its remaining life, the security s current amortized cost (99.5% of current par), \$108.0 million in excess subordination (42.2% of outstanding performing collateral) and the Company s intent and ability to hold the security until recovery, Management believes that no OTTI is warranted at this time.

At September 30, 2013, there is no OTTI recognized in other comprehensive income on these securities.

Marketable Equity Securities

At September 30, 2013, the Company owned marketable equity securities with a fair value of \$1.3 million, including net unrealized gains of less than \$0.1 million. This compares to a fair value of \$1.3 million and net unrealized gains of \$0.1 million at December 31, 2012. At September 30, 2013 one out of the total four securities in the Company s portfolio was in an unrealized loss position, which represents 0.4% of the amortized cost of the securities.

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#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

#### **Portfolio Maturities**

The maturities of the investments in debt securities are as follows at the dates indicated:

		At	t Septe	mber 30, 2013			A	t Dece	mber 31, 2012	
	A	amortized Cost	_	Estimated Fair Value	Weighted Average Rate (Dollars in T		Amortized Cost sands)		Estimated Tair Value	Weighted Average Rate
Investment securities available-for-sale:					`		ĺ			
Within 1 year	\$	20,288	\$	20,347	1.31%	\$	59,396	\$	59,736	1.20%
After 1 year through 5 years		36,108		37,055	2.78%		25,249		25,579	1.61%
After 5 years through 10 years		48,309		49,428	2.62%		50,283		52,557	3.29%
Over 10 years		382,590		372,256	1.93%		339,769		342,114	1.93%
-	\$	487,295	\$	479,086	2.04%	\$	474,697	\$	479,986	1.97%
Investment securities										
held-to-maturity:	¢.	500	¢	500	1 0007	ф		¢		CT.
Within 1 year	\$	500	\$	500	1.99%	\$	<b>~</b> 00	\$	<b>705</b>	%
After 1 year through 5 years					%		500		502	1.99%
After 5 years through 10 years					%					%
Over 10 years					%					%
	\$	500	\$	500	1.99%	\$	500	\$	502	1.99%

Actual maturities of GSE debt securities may differ from those presented above since certain obligations provide the issuer the right to call or prepay the obligation prior to scheduled maturity without penalty. At September 30, 2013, there were no remaining callable GSE securities in the investment portfolio. MBSs and CMOs are included above based on their contractual maturities; the remaining lives, however, are expected to be shorter due to anticipated prepayments.

#### Security Sales

There were no security sales during the nine-month period ended September 30, 2013.

	(In '	l'housands)
Sales of debt securities	\$	157,225
Gross gains from sales		964
Gross losses from sales		167

Security transactions are recorded on the trade date. When securities are sold, the adjusted cost of the specific security sold is used to compute the gain or loss on the sale.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

#### (4) Loans and Leases

The following tables present loan and lease balances and weighted average coupon rates for the originated and acquired loan and lease portfolios at the dates indicated:

			At September 3	30, 2013		
	Originate	d	Acquired	i	Total	
		Weighted Average		Weighted Average		Weighted Average
	Balance	Coupon	Balance (Dollars in Tho	Coupon usands)	Balance	Coupon
Commercial real estate loans:				ŕ		
Commercial real estate	\$ 1,035,394	4.33%	\$ 365,375	4.46%	\$ 1,400,769	4.36%
Multi-family mortgage	523,340	4.33%	76,261	4.71%	599,601	4.38%
Construction	106,436	3.98%	11,654	4.28%	118,090	4.01%
Total commercial real estate						
loans	1,665,170	4.31%	453,290	4.50%	2,118,460	4.35%
Commercial loans and leases:						
Commercial	290,951	3.62%	118,425	4.62%	409,376	3.91%
Equipment financing	480,387	7.15%	32,958	6.63%	513,345	7.12%
Condominium association	43,205	4.77%		%	43,205	4.77%
Total commercial loans and						
leases	814,543	5.76%	151,383	5.06%	965,926	5.65%
Indirect automobile loans	440,949	5.05%		%	440,949	5.05%
Consumer loans:						
Residential mortgage	385,680	3.67%	126,155	4.04%	511,835	3.76%
Home equity	121,353	3.40%	133,535	3.91%	254,888	3.67%
Other consumer	6,074	5.88%	1,345	14.25%	7,419	7.40%
Total consumer loans	513,107	3.63%	261,035	4.03%	774,142	3.77%
Total loans and leases	\$ 3,433,769	4.65%	\$ 865,708	4.44%	\$ 4,299,477	4.60%

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

			At December 3	,		
	Originate		Acquired		Total	
		Weighted		Weighted		Weighted
	Balance	Average	Balance	Average	Balance	Average
	Dalance	Coupon	(Dollars in Tho	Coupon usands)	Dalalice	Coupon
Commercial real estate loans:				,		
Commercial real estate						
mortgage	\$ 871,552	4.62%	\$ 429,681	4.69%	\$ 1,301,233	4.64%
Multi-family mortgage	506,017	4.50%	100,516	4.99%	606,533	4.58%
Construction	80,913	4.20%	17,284	4.73%	98,197	4.29%
Total commercial real estate						
loans	1,458,482	4.56%	547,481	4.75%	2,005,963	4.61%
Commercial loans and leases:						
Commercial	230,892	3.89%	151,385	4.72%	382,277	4.22%
Equipment financing	366,297	7.69%	54,694	6.91%	420,991	7.59%
Condominium association	44,187	5.02%			44,187	5.02%
Total commercial loans and						
leases	641,376	6.14%	206,079	5.30%	847,455	5.93%
Indirect automobile loans	542,344	5.31%			542,344	5.31%
Consumer loans:						
Residential mortgage	368,095	3.87%	143,014	4.18%	511,109	3.93%
Home equity	99,683	3.45%	161,879	4.07%	261,562	3.83%
Other consumer	6,122	5.35%	1,157	12.97%	7,279	6.56%
Total consumer loans	473,900	3.78%	306,050	4.15%	779,950	3.92%
Total loans and leases	\$ 3,116,102	4.89%	\$ 1,059,610	4.67%	\$ 4,175,712	4.83%

The Company s lending is primarily in the eastern half of Massachusetts, southern New Hampshire and Rhode Island, with the exception of equipment financing, 40.5% of which is in the greater New York/New Jersey metropolitan area and 59.5% of which is in other areas in the United States of America.

Residential mortgage loans held-for-sale were \$0.2 million and \$3.2 million at September 30, 2013 and December 31, 2012, respectively.

#### Accretable Yield for the Acquired Loan Portfolio

The following tables summarize activity in the accretable yield for the acquired loan portfolio for the periods indicated:

	Three Months En 2013	ded Sep	tember 30, 2012 (In Thou	ısands)	Nine Months End 2013	ed Sept	ember 30, 2012
Balance at beginning of period	\$ 52,182	\$	68,656	\$	57,812	\$	(1,369)
Acquisitions							81,503
Reclassification from nonaccretable difference							
for loans with improved cash flows	1,537		1,200		6,913		1,200
Accretion	(5,029)		(7,632)		(16,035)		(19,110)
Balance at end of period	\$ 48,690	\$	62,224	\$	48,690	\$	62,224

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

Subsequent to acquisition, management quarterly reforecasts the expected cash flows for acquired ASC 310-30 loans, taking into account prepayment speeds, probability of default and loss given defaults. Management then compares this reforecast to the original estimates to evaluate the need for a loan loss provision and/or prospective yield adjustments. During the nine months ended September 30, 2013 and 2012, accretable yield adjustments totaling \$6.9 million and \$1.2 million, respectively were made for certain loan pools. These accretable yield adjustments, which are subject to continued re-assessment, will be recognized over the remaining lives of those pools.

The aggregate remaining nonaccretable difference (representing both principal and interest) applicable to acquired loans totaled \$8.2 million and \$14.6 million at September 30, 2013 and December 31, 2012, respectively.

#### Related Party Loans

The Banks authority to extend credit to their respective directors and executive officers, as well as to entities controlled by such persons, is currently governed by the requirements of the Sarbanes-Oxley Act of 2002 and Regulation O of the FRB. Among other things, these provisions require that extensions of credit to insiders (1) be made on terms that are substantially the same as, and follow credit underwriting procedures that are not less stringent than, those prevailing for comparable transactions with unaffiliated persons and that do not involve more than the normal risk of repayment or present other unfavorable features; and (2) not exceed certain limitations on the amount of credit extended to such persons, individually and in the aggregate, which limits are based, in part, on the amount of the Banks capital. In addition, the extensions of credit to insiders must be approved by each Bank s Board of Directors.

The following table summarizes the change in the total amounts of loans and advances, to directors, executive officers and their affiliates for the periods indicated. All loans were performing at September 30, 2013.

	Nii 20:	ne Months End	led Septemb	er 30, 2012
		(In Tho	usands)	
Balance at beginning of period	\$	4,083	\$	16,428
Acquired loans				2,848
New loans granted during the period		498		140
Advances on lines of credit		6,163		540
Repayments		(887)		(14,300)
Loans reclassified as insider loans		10,753		
Balance at end of period	\$	20.610	\$	5,656

Unfunded commitments on extensions of credit to insiders totaled \$2.6 million and \$6.9 million at September 30, 2013 and December 31, 2012, respectively.

#### Recourse Obligations

As a result of the acquisition of BankRI, the Company has a recourse obligation under a lease sale agreement for up to 8.0% of the original sold balance of approximately \$9.8 million relating to the lease portfolio of BankRI s subsidiary Macrolease. Historically, delinquency rates for this lease portfolio have been significantly less than 8.0%; the rate at September 30, 2013 was 1.19%. At September 30, 2013, a liability for the recourse obligation was included in the Company s unaudited consolidated financial statements.

#### Loans and Leases Pledged as Collateral

At September 30, 2013 and December 31, 2012, respectively, \$1.3 billion and \$1.5 billion of loans and leases were pledged as collateral for repurchase agreements; municipal deposits; treasury, tax and loan deposits; swap agreements; and FHLBB borrowings. The Company did not have any outstanding FRB borrowings at September 30, 2013 or December 31, 2012.

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#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

#### (5) Allowance for Loan and Lease Losses

The following tables present the changes in the allowance for loan and lease losses and the recorded investment in loans and leases by portfolio segment for the periods indicated:

	Co	mmercial		Т		Months Ended Indirect	Septe	ember 30, 2013	3		
	Re	al Estate	Co	ommercial	Aı	utomobile (In Tho		Consumer s)	U	nallocated	Total
Balance at June 30, 2013	\$	22,019	\$	11,791	\$	4,695	\$	2,999	\$	2,777	\$ 44,281
Charge-offs		(7)		(219)		(510)		(167)			(903)
Recoveries				62		116		104			282
Provision for loan and lease											
losses		447		2,036		15		179		53	2,730
Balance at September 30,											
2013	\$	22,459	\$	13,670	\$	4,316	\$	3,115	\$	2,830	\$ 46,390

	Cor	mmercial		1		Months Ended Indirect	l Sept	tember 30, 2012	2		
	Re	al Estate	Co	mmercial	A	utomobile (In Tho		Consumer Is)	U	nallocated	Total
Balance at June 30, 2012	\$	17,938	\$	8,962	\$	5,680	\$	2,113	\$	2,738	\$ 37,431
Charge-offs				(1,276)		(423)		(108)			(1,807)
Recoveries		38		97		122		11			268
Provision (credit) for loan and											
lease losses		1,187		1,453		235		429		(283)	3,021
Balance at September 30,											
2012	\$	19,163	\$	9,236	\$	5,614	\$	2,445	\$	2,455	\$ 38,913

	 mmercial eal Estate	Co	ommercial	Months Ended Indirect utomobile (In Thou	Consumer	U	nallocated	Total
Balance at December 31,					-,			
2012	\$ 20,018	\$	10,655	\$ 5,304	\$ 2,545	\$	2,630	\$ 41,152
Charge-offs	(88)		(943)	(1,190)	(373)			(2,594)
Recoveries	4		326	395	190			915
Provision (credit) for loan and								
lease losses	2,525		3,632	(193)	753		200	6,917
Balance at September 30, 2013	\$ 22,459	\$	13,670	\$ 4,316	\$ 3,115	\$	2,830	\$ 46,390

## BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

	Commercial Real Estate			mmercial	Months Ended Indirect utomobile (In Tho	U	nallocated	Total		
Balance at December 31,										
2011	\$	15,477	\$	5,997	\$ 5,604	\$ 1,577	\$	3,048	\$ 31,703	
Charge-offs				(5,033)	(1,206)	(326)			(6,565)	
Recoveries		118		299	388	24			829	
Provision (credit) for loan and										
lease losses		3,568		7,973	828	1,170		(593)	12,946	
Balance at September 30,										
2012	\$	19,163	\$	9,236	\$ 5,614	\$ 2,445	\$	2,455	\$ 38,913	

The liability for unfunded credit commitments, which is included in other liabilities, was \$0.9 million and \$0.8 million at September 30, 2013 and December 31, 2012, respectively. During the nine-month period ended September 30, 2013, the liability for unfunded credit commitments increased by \$0.1 million to reflect changes in the estimate of loss exposure associated with credit commitments. No credit commitments were charged off against the liability account in nine-month period ended September 30, 2013.

The liability for unfunded credit commitments, which is included in other liabilities, was \$0.7 million and \$0.8 million at September 30, 2012 and December 31, 2011, respectively. During the nine-month period ended September 30, 2012, the liability for unfunded credit commitments decreased by \$0.1 million to reflect changes in the estimate of loss exposure associated with credit commitments. No credit commitments were charged off against the liability account in the nine-month period ended September 30, 2012.

## **Provision for Credit Losses**

The provisions for credit losses are set forth below for the periods indicated:

	Three Months En 2013	Nine Months Ende	ded September 30, 2012				
Provisions for loan and lease losses:		(In Tho	<b></b>				
Commercial real estate	\$ 447	\$ 1,187	\$	2,525	\$	3,568	
Commercial	2,036	1,453		3,632		7,973	
Indirect automobile	15	235		(193)		828	
Consumer	179	429		753		1,170	
Unallocated	53	(283)		200		(593)	
Total provision for loan and lease losses	2,730	3,021		6,917		12,946	

Unfunded credit commitments	18	(159)	125	(159)
Total provision for credit losses	\$ 2,748	\$ 2,862	\$ 7,042 \$	12,787

## Procedure for Placing Loans and Leases on Nonaccrual

Accrual of interest on loans generally is discontinued when contractual payment of principal or interest becomes past due 90 days or, if in management s judgment, reasonable doubt exists as to the full timely collection of interest. Exceptions may be made if the loan has matured and is in the process of renewal or is well-secured and in the process of collection. When a loan is placed on nonaccrual status, interest accruals cease and uncollected accrued interest is reversed and charged against current interest income. Interest payments on nonaccrual loans are applied to principal. If collection of the principal is reasonably assured, interest payments are recognized as income on the cash basis. Loans are returned to accrual status when principal and interest payments are current, full collectability of principal and interest is reasonably assured and a consistent record of six consecutive months of performance has been achieved.

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At and for the Nine Months Ended September 30, 2013 and 2012

#### Allowance for Loan and Lease Losses Methodology

Management has established a methodology to determine the adequacy of the allowance for loan and lease losses that assesses the risks and losses inherent in the loan and lease portfolio. For purposes of determining the allowance for loan and lease losses, the Company has segmented certain loans and leases in the portfolio by product type into the following pools: (1) commercial real estate loans, (2) commercial loans and leases, (3) indirect automobile loans and (4) consumer loans. Portfolio segments are further disaggregated into classes based on the associated risks within the segments. Commercial real estate loans are divided into three classes: commercial real estate mortgage loans, multi-family mortgage loans and construction loans. Commercial loans and leases are divided into three classes: commercial loans, equipment financing, and loans to condominium associations. The indirect automobile loan segment is not divided into classes. Consumer loans are divided into three classes: residential mortgage loans, home equity loans and other consumer loans. For each class of loan, management makes significant judgments in selecting the estimation method that fits the credit characteristics of its class and portfolio segment as set forth below.

General Allowance

The general allowance for loan and lease losses was \$42.0 million at September 30, 2013, compared to \$36.9 million at December 31, 2012. The general portion of the allowance for loan and lease losses increased by \$5.1 million during the nine months ended September 30, 2013, in part as a result of growth in the commercial real estate and equipment financing portfolios partially offset by the decrease in the indirect auto portfolios.

Specific Allowance

The specific allowance for loan and lease losses was \$1.6 million at September 30, 2013, compared to \$1.7 million at December 31, 2012. The specific allowance decreased by \$0.1 million during the nine months ended September 30, 2013, largely as a result of a large commercial real estate loan payoff, offset by an increase in specific reserves on the equipment financing portfolio.

Unallocated Allowance

The unallocated allowance for loan and lease losses was \$2.8 million at September 30, 2013, compared to \$2.6 million at December 31, 2012. The unallocated portion of the allowance for loan and lease losses increased by \$0.2 million during the nine months ended September 30, 2013, largely as a result of a change in the mix of the loan portfolio and organic loan growth.

## Credit Quality Assessment

At the time of loan origination, a rating is assigned based on the financial strength of the borrower and the value of assets pledged as collateral. The Company continually monitors the asset quality of the loan portfolio using all available information. The officer responsible for handling each loan is required to initiate changes to risk ratings when changes in facts and circumstances occur that warrant an upgrade or downgrade in a loan rating. Based on this information, loans demonstrating certain payment issues or other weaknesses may be categorized as delinquent, impaired, nonperforming and/or put on nonaccrual status. Additionally, in the course of resolving such loans, the Company may choose to restructure the contractual terms of certain loans to match the borrower s ability to repay the loan based on their current financial condition. If a restructured loan meets certain criteria, it may be categorized as a troubled debt restructuring.

The Company reviews numerous credit quality indicators when assessing the risk in its loan portfolio. For the commercial real estate mortgage, multi-family mortgage, construction, commercial, equipment financing, condominium association and other consumer loan and lease classes, the Company utilizes an eight-grade loan rating system, which assigns a risk rating to each borrower based on a number of quantitative and qualitative factors associated with a loan transaction. Factors considered include industry and market conditions; position within the industry; earnings trends; operating cash flow; asset/liability values; debt capacity; guarantor strength; management and controls; financial reporting; collateral; and other considerations. In addition, the Company s independent loan review group evaluates the credit quality and related risk ratings of the commercial real estate and commercial loan portfolios. The results of these reviews are reported to the Board of Directors. For the indirect automobile portfolio, the Company primarily relies on payment status for monitoring credit risk while for residential mortgage and home equity portfolios loan-to-value ratios are used as the primary credit quality indicator.

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## At and for the Nine Months Ended September 30, 2013 and 2012

The ratings categories used for assessing credit risk in the commercial real estate mortgage, multi-family mortgage, construction, commercial, equipment financing, condominium association and other consumer loan and lease classes are defined as follows:
1-4 Rating Pass
Loan rating grades 1 through 4 are classified as Pass, which indicates borrowers are performing in accordance with the terms of the loan less likely to result in loss due to the capacity of the borrower to pay and the adequacy of the value of assets pledged as collateral.
5 Rating Other Asset Especially Mentioned ( OAEM )
Borrowers exhibit potential credit weaknesses or downward trends deserving management s attention. If not checked or corrected, these trends will weaken the Company s asset and position. While potentially weak, currently these borrowers are marginally acceptable; no loss of principal or interest is envisioned.
6 Rating Substandard
Borrowers exhibit well-defined weaknesses that jeopardize the orderly liquidation of debt. Substandard loans may be inadequately protected by the current net worth and paying capacity of the obligors or by the collateral pledged, if any. Normal repayment from the borrower is in jeopardy. Although no loss of principal is envisioned, there is a distinct possibility that a partial loss of interest and/or principal will occur if the deficiencies are not corrected. Collateral coverage may be inadequate to cover the principal obligation.
7 Rating Doubtful
Borrowers exhibit well-defined weaknesses that jeopardize the orderly liquidation of debt with the added provision that the weaknesses make

collection of the debt in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Serious

problems exist to the point where partial loss of principal is likely.

and are

8 Rating Definite Loss

Borrowers deemed incapable of repayment. Loans to such borrowers are considered uncollectable and of such little value that continuation as active assets of the Company is not warranted.

Assets rated as OAEM, substandard or doubtful based on criteria established under banking regulations are collectively referred to as criticized assets.

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## **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

## Credit Quality Information

The following tables present the recorded investment in total loans in each class (unpaid balance of loans and leases outstanding excluding deferred loan origination costs) at September 30, 2013 by credit quality indicator.

		At September 30, 2013												
	F	ommercial Real Estate Mortgage		Multi- Family Mortgage		Construction		Commercial (In Thousands)		Equipment Financing	Condominium Association			Other onsumer
Originated:														
Loan rating:														
Pass	\$	1,026,840	\$	522,435	\$	106,436	\$	288,183	\$	474,254	\$	43,202	\$	6,074
OAEM		7,587		374				937		1,292				
Substandard		967		531				113		4,808		3		
Doubtful								1,718		33				
Total originated	\$	1,035,394	\$	523,340	\$	106,436	\$	290,951	\$	480,387	\$	43,205	\$	6,074
Acquired:														
Loan rating:														
Pass	\$	350,212	\$	72,649	\$	10,950	\$	106,996	\$	32,751	\$		\$	1,334
OAEM		4,892		1,132		704		3,606		88				
Substandard		10,032		2,480				7,596		119				11
Doubtful		239						227						
Total acquired	\$	365,375	\$	76,261	\$	11,654	\$	118,425	\$	32,958	\$		\$	1,345
Total loans by														
class	\$	1,400,769	\$	599,601	\$	118,090	\$	409,376	\$	513,345	\$	43,205	\$	7,419

	Indirect Automobile					
	(In Thousands)	(in %)				
Originated:						
Credit score:						
Over 700	\$ 365,873	83.0%				
661-700	59,192	13.4%				
660 and below	14,132	3.2%				
Data not available	1,752	0.4%				
	\$ 440,949	100.0%				

# Notes to Unaudited Consolidated Financial Statements

# At and for the Nine Months Ended September 30, 2013 and 2012

	Residen	tial Mortgage	Home Equ	ity
	(In Thousands)	(In %)	(In Thousands)	(In %)
Originated:				
Loan-to-value ratio:				
Less than 50%	\$ 94,02	27 18.4% \$	75,635	29.6%
50% - 69%	143,97	71 28.1%	25,435	10.0%
70% - 79%	122,35	55 23.9%	15,211	6.0%
80% and over	22,45	53 4.4%	4,309	1.7%
Data not available	2,87	74 0.6%	763	0.3%
Total originated	\$ 385,68	30 75.4% \$	121,353	47.6%
Acquired:				
Loan-to-value ratio:				
Less than 50%	\$ 24,3	4.7% \$	88,251	34.6%
50% - 69%	44,65	8.7%	27,001	10.6%
70% - 79%	34,2	6.7%	16,179	6.3%
80% and over	21,28	34 4.2%	1,425	0.6%
Data not available	1,69	0.3%	679	0.3%
Total acquired	\$ 126,15	55 24.6% \$	133,535	52.4%
Total loans	\$ 511,83	35 100.0% \$	254,888	100.0%
		24		

## **Notes to Unaudited Consolidated Financial Statements**

# At and for the Nine Months Ended September 30, 2013 and 2012

The following tables present the recorded investment in loans in each class (unpaid balance of loans and leases outstanding excluding deferred loan origination costs) at December 31, 2012 by credit quality indicator.

			At December 31, 2012											
	I	ommercial Real Estate Mortgage		Multi- Family Mortgage	Construction		Commercial (In Thousands)		Equipment Financing		Condominium Association			Other onsumer
Originated:								ĺ						
Loan rating:														
Pass	\$	863,901	\$	504,883	\$	80,913	\$	227,201	\$	359,064	\$	44,179	\$	6,093
OAEM		5,686		146				1,196		2,979				
Substandard		1,965		988				502		4,213		8		29
Doubtful								1,993		41				
Total originated	\$	871,552	\$	506,017	\$	80,913	\$	230,892	\$	366,297	\$	44,187	\$	6,122
Acquired:														
Loan rating:														
Pass	\$	409,725	\$	93,058	\$	17,186	\$	140,589	\$	54,175	\$		\$	1,157
OAEM		2,740		2,439				1,344		286				
Substandard		17,216		5,019		98		8,635		233				
Doubtful								817						
Total acquired	\$	429,681	\$	100,516	\$	17,284	\$	151,385	\$	54,694	\$		\$	1,157
Total loans by														
class	\$	1,301,233	\$	606,533	\$	98,197	\$	382,277	\$	420,991	\$	44,187	\$	7,279

	Indirect Au	itomobile
	(In Thousands)	(in %)
Originated:		
Credit score:		
Over 700	\$ 454,056	83.7%
661-700	69,319	12.8%
660 and below	16,934	3.1%
Data not available	2,035	0.4%
	\$ 542,344	100.0%
Over 700 661-700 660 and below	\$ 69,319 16,934 2,035	12 3 (

# Notes to Unaudited Consolidated Financial Statements

# At and for the Nine Months Ended September 30, 2013 and 2012

	Residential	Mortgage	Home I	Equity
	(In Thousands)	(in %)	(In Thousands)	(in %)
Originated:				
Loan-to-value ratio:				
Less than 50% \$	86,659	17.0% \$	50,398	19.3%
50% - 69%	142,172	27.8%	25,284	9.7%
70% - 79%	111,234	21.8%	16,523	6.3%
80% and over	27,858	5.4%	6,042	2.3%
Data not available	172	%	1,436	0.5%
Total originated \$	368,095	72.0% \$	99,683	38.1%
Acquired:				
Loan-to-value ratio:				
Less than 50% \$	23,398	4.6% \$	28,401	10.9%
50% - 69%	42,214	8.2%	39,385	15.1%
70% - 79%	42,748	8.4%	33,044	12.6%
80% and over	31,614	6.2%	34,267	13.1%
Data not available	3,040	0.6%	26,782	10.2%
Total acquired \$	143,014	28.0% \$	161,879	61.9%
•				
Total loans \$	511,109	100.0% \$	261,562	100.0%
	26			
	20			

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

## **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

## Age Analysis of Past Due Loans and Leases

The following tables present an age analysis of the recorded investment in total loans and leases (unpaid balance of loans and leases outstanding excluding deferred loan origination costs) at September 30, 2013 and December 31, 2012.

	At September 30, 2013											_				
		31-60 Days	Past I 61-90 Days					Total (In		Current (In Thousands)		Fotal Loans and Leases	Loans an Leases Pa Due Great Than 90 Da and Accrui	st er ays	L	onaccrual oans and Leases
Originated:																
Commercial real estate loans:																
Commercial real																
estate mortgage	\$	999	\$	924	\$	43	\$	1,966	\$	1,033,428	\$	1,035,394	\$		\$	527
Multi-family mortgage										523,340		523,340				531
Construction										106,436		106,436				
Total commercial																
real estate loans		999		924		43		1,966		1,663,204		1,665,170				1,058
Commercial loans																
and leases:																
Commercial		390		13		1,725		2,128		288,823		290,951				1,737
Equipment																
financing		2,441		1,302		2,115		5,858		474,529		480,387	$\epsilon$	68		4,066
Condominium																
association										43,205		43,205				3
Total commercial																
loans and leases		2,831		1,315		3,840		7,986		806,557		814,543	6	68		5,806
Indirect automobile		5,219		756		195		6,170		434,779		440,949				195
Consumer loans:																
Residential																
mortgage		142				533		675		385,005		385,680				1,654
Home equity										121,353		121,353				74
Other consumer		9		8				17		6,057		6,074				3
Total consumer																
loans		151		8		533		692		512,415		513,107				1,731
Total originated loans and leases	\$	9,200	\$	3,003	\$	4,611	\$	16,814	\$	3,416,955	\$	3,433,769	\$ 6	68	\$	8,790

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# **Notes to Unaudited Consolidated Financial Statements**

# At and for the Nine Months Ended September 30, 2013 and 2012

# At September 30, 2013

	At September 30, 2013															
		31-60 Days	61-90 Tha		Greater Than 90 Days	00 Total			Current ousands)		Total Loans and Leases		Loans and Leases Past Due Greater Than 90 Days and Accruing		naccrual pans and Leases	
Acquired:																
Commercial real estate loans:																
Commercial real																
estate mortgage	\$	1,526	\$	240	\$	4,829	\$	6,595	\$	358,780	\$	365,375	\$	4,220	\$	610
Multi-family																
mortgage						1,561		1,561		74,700		76,261		1,561		133
Construction		390						390		11,264		11,654				
Total commercial																
real estate loans		1,916		240		6,390		8,546		444,744		453,290		5,781		743
Commercial loans and leases:																
Commercial		1.073		604		2,676		4,353		114,072		118,425		1,907		3,010
Equipment		1,075		001		2,070		1,000		111,072		110,123		1,507		3,010
financing		141		29		86		256		32,702		32,958		71		50
Total commercial										,		2 _ ,, 2 2				
loans and leases		1,214		633		2,762		4,609		146,774		151,383		1,978		3,060
Consumer loans:		,				,		ĺ		,		,		,		,
Residential																
mortgage		140		231		5,875		6,246		119,909		126,155		4,959		1,084
Home equity		616		811		901		2,328		131,207		133,535		162		1,727
Other consumer		2		2		4		8		1,337		1,345				15
Total consumer																
loans		758		1,044		6,780		8,582		252,453		261,035		5,121		2,826
Total acquired																
loans and leases	\$	3,888	\$	1,917	\$	15,932	\$	21,737	\$	843,971	\$	865,708	\$	12,880	\$	6,629

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# **Notes to Unaudited Consolidated Financial Statements**

# At and for the Nine Months Ended September 30, 2013 and 2012

# At December 31, 2012

		31-60 Days	Past 61-90 Days	(	Greater Than 90 Days	Total	Current ousands)	Total Loans and Leases	L Di Th	oans and eases Past ue Greater an 90 Days d Accruing	Lo	naccrual pans and Leases
Originated:												
Commercial real estate loans:												
Commercial real												
estate mortgage	\$	1,530	\$	\$	435	\$ 1,965	\$ 869,587	\$ 871,552	\$	434	\$	1,539
Multi-family												
mortgage		2,410	60		988	3,458	502,559	506,017				1,932
Construction		2,354	816			3,170	77,743	80,913				
Total commercial												
real estate loans		6,294	876		1,423	8,593	1,449,889	1,458,482		434		3,471
Commercial loans												
and leases:												
Commercial		26	75		26	127	230,765	230,892		26		1,993
Equipment												
financing		2,595	1,439		1,618	5,652	360,645	366,297				3,817
Condominium association							44,187	44,187				8
Total commercial												
loans and leases		2,621	1,514		1,644	5,779	635,597	641,376		26		5,818
Indirect automobile	;	5,592	923		99	6,614	535,730	542,344		1		99
Consumer loans:												
Residential												
mortgage					1,059	1,059	367,036	368,095		27		2,008
Home equity					33	33	99,650	99,683				58
Other consumer			2		5	7	6,115	6,122		5		29
Total consumer												
loans			2		1,097	1,099	472,801	473,900		32		2,095
Total originated												
loans and leases	\$	14,507	\$ 3,315	\$	4,263	\$ 22,085	\$ 3,094,017	\$ 3,116,102	\$	493	\$	11,483

## BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

#### At December 31, 2012

Loons and

	31-60	Pas 61-90	e Greater Fhan 90				7	Total Loans	Lo Du	oans and eases Past ie Greater an 90 Days	onaccrual oans and
	Days	Days	Days	Total		Current		and Leases	and	d Accruing	Leases
				(I	n Th	ousands)					
Acquired:											
Commercial real estate loans:											
Commercial real											
estate mortgage	\$ 2,911	\$	\$ 7,289	\$ 10,200	\$	419,481	\$	429,681	\$	6,616	\$ 2,475
Multi-family											
mortgage	2,738	395	2,178	5,311		95,205		100,516		1,857	2,301
Construction						17,284		17,284			
Total commercial											
real estate loans	5,649	395	9,467	15,511		531,970		547,481		8,473	4,776
Commercial loans											
and leases:											
Commercial	866	177	4,353	5,396		145,989		151,385		3,503	3,461
Equipment											
financing	133	21	194	348		54,346		54,694		197	56
Total commercial											
loans and leases	999	198	4,547	5,744		200,335		206,079		3,700	3,517
Consumer loans:											
Residential	2.45	101	5.066	5 (2)		127 200		1.12.01.1		2.650	1.706
mortgage	247	121	5,266	5,634		137,380		143,014		3,650	1,796
Home equity	1,582	507	607	2,696		159,183		161,879		321	658
Other consumer	7			7		1,150		1,157			16
Total consumer loans	1,836	628	5,873	8,337		297,713		306,050		3,971	2,470
Total acquired											
loans and leases	\$ 8,484	\$ 1,221	\$ 19,887	\$ 29,592	\$	1,030,018	\$	1,059,610	\$	16,144	\$ 10,763

Commercial Real Estate Loans At September 30, 2013, loans outstanding in the three classes within this category expressed as a percentage of total loans and leases outstanding were as follows: commercial real estate mortgage loans 32.6%; multi-family mortgage loans 13.9%; and construction loans 2.8%.

Loans in this portfolio that are on nonaccrual status and/or risk-rated substandard or worse are evaluated on an individual loan basis for impairment. For non-impaired commercial real estate loans, loss factors are applied to outstanding loans by risk rating for each of the three classes in the portfolio. The factors applied are based primarily on historic loan loss experience and an assessment of internal and external factors and other relevant information from the past five years. Management has accumulated information on actual loan charge-offs and recoveries by class covering, depending on loan/lease category, up to 28 years of loss history. The Company has a long history of low frequency of loss in this loan class. As a result, determination of loss factors is based on considerable judgment by management, including evaluation of the risk characteristics related to current internal and external factors. Notable risk characteristics related to the commercial real estate mortgage and

multi-family mortgage portfolios are the concentration in those classes of outstanding loans within the greater Boston and Providence metropolitan areas and the effect the local economies could have on the collectability of those loans. While unemployment in the greater Boston metropolitan area is not as high as in other parts of the United States, it is nonetheless elevated in relation to historic trends. Unemployment in Rhode Island remains high relative to other parts of the United States. Should unemployment in the greater Boston and/or Providence metropolitan areas remain elevated, the resulting negative consequences could affect occupancy rates in the properties financed by the Company and cause certain borrowers to be unable to service their debt obligations.

Other factors taken into consideration in establishing the allowance for loan and lease losses for this class were the rate of growth of originated loans, the decrease in originated loans delinquent over 30 days from \$8.6 million at December 31, 2012 to

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

At and for the Nine Months Ended September 30, 2013 and 2012

\$2.0 million at September 30, 2013 and the increase in originated criticized loans from \$8.8 million at December 31, 2012 to \$9.5 million at September 30, 2013. The Company also takes into consideration the impact that the economy, and in particular the housing market, has on the rents and values associated with its apartment and multi-family mortgage loans. The increase in renters versus homeowners has increased multi-family rents. This trend, coupled with historically low capitalization rates, has increased apartment and multi-family property valuations, which, in turn, has increased the number of multi-family properties under development. These increases in multi-family rents and valuations could drop if the demand for rentable housing declines or interest rates rise. For further discussion of criticized loans, see \*\*Credit Quality Assessment\*\* section above.

While the Company s construction loan portfolio is small, there are higher risks associated with such loans. The source of repayment for the majority of the construction loans is derived from the sale of the finished product. These risk factors are considered when estimating allowances for loan losses for this asset class. A project that is viable at the outset can experience losses when there is a drop in the demand for newly constructed product, primarily housing units. Typically, the level of loss in relation to the amount loaned is high when construction projects run into difficulty.

Commercial Loans and Leases At September 30, 2013, loans and leases outstanding in the three classes within this portfolio expressed as a percent of total loans and leases outstanding were as follows: commercial loans and leases 9.5%; equipment financing loans 11.9%; and loans to condominium associations 1.0%.

Loans and leases in this portfolio that are on nonaccrual status and/or risk-rated substandard or worse are evaluated on an individual basis for impairment. For non-impaired commercial loans and leases, loss factors are applied to outstanding loans by risk rating for each of the three classes in the portfolio. The factors applied are based on historic loan and lease loss experience and on an assessment of internal and external factors. Management has accumulated information on actual loan and lease charge-offs and recoveries by class covering 19 years for commercial loans and leases, six years for equipment financing loans and leases, and twelve years for loans to condominium associations. Commercial loan and lease losses generally have been infrequent and modest while no losses have been experienced from loans to condominium associations since the Company started originating such loans. The risk characteristics described in *Commercial Real Estate Loans* above regarding concentration of outstanding loans within the greater Boston and Providence metropolitan areas and the status of the local economies are also applicable to the commercial and condominium association loan classes. Until the economy improves sufficiently, some commercial loan borrowers may have difficulty generating sufficient profitability and liquidity to service their debt obligations.

The Company s equipment financing loans and leases are concentrated in the financing of coin-operated laundry, dry cleaning, fitness and convenience store equipment, and, most recently, tow trucks. A significant share (40.5%) of the Company s equipment financing business is conducted in the states of New York and New Jersey, with the balance in other locations throughout the United States. The loans and leases are considered to be of higher risk because the borrowers are typically small-business owners who operate with limited financial resources and are more likely to experience difficulties in meeting their debt obligations when the economy is weak or unforeseen adverse events arise.

The factors taken into consideration in establishing the allowance for loan and lease losses for all commercial loan and lease categories included the rate of growth of originated loans and leases outstanding, the entrée into tow-truck lending, the increase in originated loans and leases delinquent over 30 days from \$5.8 million at December 31, 2012 to \$8.0 million at September 30, 2013, and the decrease in total criticized originated loans and leases from \$10.9 million at December 31, 2012 to \$8.9 million at September 30, 2013.

Regarding loans to condominium associations, loan proceeds are generally used for capital improvements and loan payments are generally derived from ongoing association dues or special assessments. While the loans are unsecured, associations are permitted statutory liens on condominium units when owners do not pay their dues or special assessments. Proceeds from the subsequent sale of an owner unit can sometimes be a source for payment of delinquent dues and assessments. These factors have been considered in determining the amount of allowance for loan and lease losses established for this loan class.

Indirect Automobile Loans At September 30, 2013, indirect automobile loans represented 10.3% of the Company s total loan and lease portfolio. Determination of the allowance for loan and lease losses for this portfolio is based primarily on borrowers credit scores (generally considered to be a good indicator of capacity to pay a loan, with the risk of loan loss increasing as credit scores decrease), and on an assessment of trends in loan underwriting, loan loss experience, and the economy and industry conditions. Data are gathered on loan originations by year broken down into the following ranges of

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

At and for the Nine Months Ended September 30, 2013 and 2012

borrower credit scores: over 700, between 661 and 700, and 660 and below. The Company s loan policy specifies underwriting guidelines based in part on the score of the borrower and includes ceilings on the percent of loans originated that can be to borrowers with credit scores of 660 and below. The breakdown of the amounts shown in *Credit Quality Information* above is based on borrower credit scores at the time of loan origination. In the present economy, it is possible that the credit scores of certain borrowers may have deteriorated since the time the loan was originated. Additionally, migrations of loan charge-offs and recoveries are analyzed by year of origination. Based on that data and taking into consideration other factors such as loan delinquencies and economic conditions, projections are made as to the amount of expected losses inherent in the portfolio. The percentage of loans made to borrowers with credit scores of 660 and below was 3.2% and 3.1% at September 30, 2013 and December 31, 2012, respectively.

Consumer Loans At September 30, 2013, loans outstanding within the three classes within this portfolio expressed as a percent of total loans and leases outstanding were as follows: residential mortgage loans 11.9%; home equity loans 5.9%; and other consumer loans 0.2%.

Significant risk characteristics related to the residential mortgage and home equity loan portfolios are the geographic concentration of the properties financed within selected communities in the greater Boston and Providence metropolitan areas and the economic conditions in those areas as previously commented upon in the *Commercial Real Estate Loans* subsection above. The loan-to-value ratio is the primary credit quality indicator used for residential mortgage loans and home equity loans. Generally, loans are not made when the loan-to-value ratio exceeds 80% unless private mortgage insurance is obtained and/or there is a financially strong guarantor. The loan-to-value ratios for residential mortgage loans are based on loan balances outstanding at September 30, 2013 and December 31, 2012 expressed as a percent of appraised real estate values at the time of loan origination. The loan-to-value ratios for home equity loans outstanding at September 30, 2013 and December 31, 2012 are based on the maximum amount of credit available to a borrower plus the balance of other loans secured by the same real estate serving as collateral for the home equity loan at the time the line of credit was established expressed as a percent of the appraised value of the real estate at the time the line of credit was established. Consumer loans that become 90 days or more past due or are placed on nonaccrual regardless of past due status are reviewed on an individual basis for impairment by assessing the net realizable value of underlying collateral and the economic condition of the borrower. For non-impaired loans, loss factors are applied to loans outstanding for each class. The factors applied are based primarily on historic loan loss experience, the value of underlying collateral, underwriting standards, and trends in loan-to-value ratios, credit scores of borrowers, sales activity, selling prices, geographic concentrations and employment conditions.

The risk of loss on a home equity loan is higher since the property securing the loan has often been previously pledged as collateral for a first mortgage loan. The Company gathers and analyzes delinquency data, to the extent that data are available on these first liens, for purposes of assessing the collectability of the second liens held for the Company even if these home equity loans are not delinquent. These data are further analyzed for performance differences between amortizing and non-amortizing home equity loans, the percentage borrowed to total loan commitment, and by the amount of payments made by the borrowers. The exposure to loss is not considered to be high due to the combination of current property values, the low level of losses experienced in the past few years and the low level of loan delinquencies at September 30, 2013. If the local economy weakens, however, a rise in losses in those loan classes could occur. Historically, losses in these classes have been low

When the ultimate collectability of the total principal of an impaired loan or lease is in doubt and the loan is on nonaccrual status, all payments are applied to principal, under the cost recovery method. When the ultimate collectability of the total principal of an impaired loan or lease is not in doubt and the loan or lease is on nonaccrual status, contractual interest is credited to interest income when received, under the cash basis method.

The following tables include the recorded investment and unpaid principal balances of impaired loans and leases with the related allowance amount, if applicable, for the originated and acquired loan and lease portfolios at the dates and for the periods indicated. Also presented are the average recorded investments in the impaired loans and leases and the related amount of interest recognized during the period that the impaired loans were impaired.

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# **Notes to Unaudited Consolidated Financial Statements**

# At and for the Nine Months Ended September 30, 2013 and 2012

	A ecorded restment	1	ember 30, 201 Unpaid Principal Balance	Related Allowance	1	Three Mont September Average Recorded Investment Thousands)	30, 20 I		Nine Mont September Average Recorded Investment	r 30, 20 I	
Originated:											
With no related allowance recorded:											
Commercial real											
estate	\$ 2,267	\$	2,267	\$	\$	2,285	\$	19	\$ 2,200	\$	69
Commercial	5,464		5,428			5,661		48	4,031		109
Consumer	977		974			986		4	1,108		26
	8,708		8,669			8,932		71	7,339		204
With an allowance recorded:											
Commercial real											
estate	1,146		1,146	184		1,131		13	1,516		26
Commercial	995		986	801		1,070		3	1,810		14
Consumer	3,328		3,318	321		3,461		22	3,317		82
	5,469		5,450	1,306		5,662		38	6,643		122
Total	\$ 14,177	\$	14,119	\$ 1,306	\$	14,594	\$	109	\$ 13,982	\$	326

	A corded estment	1	ember 30, 2013 Unpaid Principal Balance	Related llowance	R In	Three Mon September Average ecorded vestment housands)	· 30, 20 I		Nine Mon September Average Recorded Investment	r 30, 20 Ii Ii	
Acquired:											
With no related											
allowance											
recorded:											
Commercial real											
estate	\$ 8,332	\$	8,332	\$	\$	9,305	\$	36	\$ 9,783	\$	178
Commercial	5,594		5,594			5,790		38	4,800		93
Consumer	1,356		1,356			1,335		4	1,379		17
	15,282		15,282			16,430		78	15,962		288
With an allowance recorded:											
Commercial real											
estate	4,170		3,803	129		3,975		42	2,776		42
Commercial	1,238		882	160		1,043			385		
Consumer											

	5,408	4,685	289		5,018	42	3,161	42
Total	\$ 20,690	\$ 19,967	\$ 289	\$	21,448	\$ 120	\$ 19,123	\$ 330
			33	3				

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

## **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

At December 31, 2012

Unpaid

**Three Months Ended** 

September 30, 2012

Interest

Average

**Nine Months Ended** 

September 30, 2012

Interest

Average

		ecorded vestment	P	rincipal Balance	A	Related Allowance	R In	ecorded vestment housands)		come ognized		Recorded nvestment		come ognized
Originated:														
With no related allowance recorded:														
Commercial real														
estate	\$	2,051	\$	2,051	\$		\$	1,700	\$	53	\$	2,975	\$	201
Commercial		3,032		3,059				2,666		45		3,122		135
Consumer		1,191		1,187				1,875		35		2,596		87
		6,274		6,297				6,241		133		8,693		423
With an allowance recorded:														
Commercial real														
estate		2,517		2,516		241		2,366		20		1,024		59
Commercial		3,422		3,559		703		5,364		85		3,022		193
Consumer		3,648		3,636		596		3,757		22		2,788		83
		9,587		9,711		1,540		11,487		127		6,834		335
Total	\$	15,861	\$	16,008	\$	1,540	\$	17,728	\$	260	\$	15,527	\$	758
		ecorded vestment	1	ember 31, 201 Unpaid Principal Balance	2	Related Allowance	] In	Three Mor Septembe Average Recorded nvestment housands)	r 30, 20 I I			Nine Mont September Average Recorded Investment	r 30, 201 In In	
Acquired:		ecorded	1	Unpaid Principal	2		] In	Septembe Average Recorded	r 30, 20 I I	12 nterest ncome		September Average Recorded	r 30, 201 In In	2 terest come
With no related allowance recorded:		ecorded	1	Unpaid Principal	2		] In	Septembe Average Recorded nvestment	r 30, 20 I I	12 nterest ncome		September Average Recorded	r 30, 201 In In	2 terest come
With no related allowance recorded: Commercial real	In	ecorded vestment	]	Unpaid Principal Balance			In T	Septembe Average Recorded nvestment housands)	r 30, 20 Ii I Rec	12 nterest ncome	I	September Average Recorded Investment	r 30, 201 In In Reco	2 terest come
With no related allowance recorded: Commercial real estate		ecorded vestment	1	Unpaid Principal Balance	\$		] In	Septembe Average Recorded nvestment housands)	r 30, 20 I I	12 nterest ncome		September Average Recorded investment	r 30, 201 In In	2 terest come ognized
With no related allowance recorded: Commercial real estate Commercial	In	17,918 7,329	J	Unpaid Principal Balance 19,129 7,782			In T	Septembe Average Recorded nvestment housands) 6,880 2,169	r 30, 20 Ii I Rec	12 nterest ncome	I	September Average Recorded investment 4,726 2,021	r 30, 201 In In Reco	2 terest come ognized
With no related allowance recorded: Commercial real estate	In	17,918 7,329 3,266	J	Unpaid Principal Balance 19,129 7,782 3,379			In T	Septembe Average Recorded nvestment housands) 6,880 2,169 1,641	r 30, 20 Ii I Rec	12 nterest ncome	I	September Average Recorded investment 4,726 2,021 1,072	r 30, 201 In In Reco	terest come ognized
With no related allowance recorded: Commercial real estate Commercial Consumer  With an allowance recorded:	In	17,918 7,329	J	Unpaid Principal Balance 19,129 7,782			In T	Septembe Average Recorded nvestment housands) 6,880 2,169	r 30, 20 Ii I Rec	12 nterest ncome	I	September Average Recorded investment 4,726 2,021	r 30, 201 In In Reco	2 terest come ognized
With no related allowance recorded: Commercial real estate Commercial Consumer  With an allowance recorded: Commercial real	In	17,918 7,329 3,266 28,513	J	19,129 7,782 3,379 30,290		Allowance	In T	Septembe Average Recorded nvestment housands) 6,880 2,169 1,641 10,690	r 30, 20 Ii I Rec	12 nterest ncome	I	September Average Recorded Investment 4,726 2,021 1,072 7,819	r 30, 201 In In Reco	terest come ognized
With no related allowance recorded: Commercial real estate Commercial Consumer  With an allowance recorded: Commercial real estate	In	17,918 7,329 3,266 28,513	J	Unpaid Principal Balance 19,129 7,782 3,379 30,290		Allowance	In T	Septembe Average Recorded nvestment housands) 6,880 2,169 1,641 10,690	r 30, 20 Ii I Rec	12 nterest ncome	I	September Average Recorded Investment 4,726 2,021 1,072 7,819	r 30, 201 In In Reco	terest come ognized
With no related allowance recorded: Commercial real estate Commercial Consumer  With an allowance recorded: Commercial real	In	17,918 7,329 3,266 28,513	J	19,129 7,782 3,379 30,290		Allowance	In T	Septembe Average Recorded nvestment housands) 6,880 2,169 1,641 10,690	r 30, 20 Ii I Rec	12 nterest ncome	I	September Average Recorded Investment 4,726 2,021 1,072 7,819	r 30, 201 In In Reco	terest come ognized

	786	805	150	1,401		928	
Total	\$ 29,299	\$ 31,095	\$ 150	\$ 12,091	\$ \$	8,747	\$ 3
			34				
			51				

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

The following tables present information regarding impaired and non-impaired loans and leases at the dates indicated:

							At Septem	ber 3	30, 2013					
	Inc	Loans an dividually Impai	Evalu	ated for	Loans and Collectively Ev Impair	alua			Acquired (ASC 3 and ASC	10-20		Tota	ıl	
	P	ortfolio	Al	lowance	Portfolio	A	llowance	]	Portfolio	All	lowance	Portfolio	$\mathbf{A}$	llowance
							(In Th	ousai	nds)					
Commercial														
real estate	\$	3,413	\$	184	\$ 1,661,757	\$	21,904	\$	453,290	\$	371	\$ 2,118,460	\$	22,459
Commercial		6,459		801	808,084		12,521		151,383		348	965,926		13,670
Indirect														
automobile					440,949		4,316					440,949		4,316
Consumer		4,305		321	508,802		2,235		261,035		559	774,142		3,115
Unallocated							2,830							2,830
Total	\$	14 177	\$	1 306	\$ 3 419 592	\$	43 806	\$	865 708	\$	1 278	\$ 4 200 477	\$	46 390

							At Decem	ber 3	31, 2012					
	Inc	Loans an lividually l Impai	Evalu	ated for	Loans and Collectively Ev Impairr	alua			Acquired (ASC 31 and ASC 3	0-20		Tota	l	
	P	ortfolio	All	owance	Portfolio	A	llowance		Portfolio	Allo	wance	Portfolio	A	llowance
							(In Th	ousa	nds)					
Commercial														
real estate	\$	4,568	\$	241	\$ 1,453,913	\$	19,702	\$	547,482	\$	75	\$ 2,005,963	\$	20,018
Commercial		6,454		703	634,922		9,877		206,079		75	847,455		10,655
Indirect														
automobile					542,344		5,304					542,344		5,304
Consumer		4,839		596	469,061		1,949		306,050			779,950		2,545
Unallocated							2,630							2,630
Total	\$	15,861	\$	1,540	\$ 3,100,240	\$	39,462	\$	1,059,611	\$	150	\$ 4,175,712	\$	41,152

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

## **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

#### Troubled Debt Restructured Loans and Leases

The recorded investment in troubled debt restructurings and the associated specific allowances for loan and lease losses, in the originated and acquired loan and lease portfolios, are as follows for the periods indicated.

				Thre	ee Months E	nded	September 30,	2013		
	Number of Loans/ Leases	l Investme At fication	At E	End of riod	Specifi Allowanc Loan a Lease Lo (Dollar	e for nd sses	Nonaccrual Loans and Leases housands)	Additional Commitment	Defaulted Number of Loans/ Leases	ecorded estment
Originated:										
Commercial real										
estate mortgage		\$	\$		\$		\$	\$		\$
Commercial									1	1,731
Equipment										
financing	1	558		558		12			1	537
Residential mortgage										
Total	1	\$ 558	\$	558	\$	12	\$	\$	2	\$ 2,268

Acquired:						
Acquireu.						
	2	550	520		1	0.62
Commercial	2	553	520		I	962
Residential						
mortgage						

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Notes to Unaudited Consolidated Financial Statements** 

At and for the Nine Months Ended September 30, 2013 and 2012

Originated:						
G : 1					1	4.4
Commercial					l	44
Residential						
mortgage	1	900	900		1	169

For the three months ended September 30, 2012, there were no troubled debt restructurings in the Company s acquired portfolio.

Originated:						
Commercial					1	1,731
Residential						
mortgage	1	415	372			

Acquired:						
Acquireu:						
Commercial	3	977	941	421	1	962

Residential	
Residential mortgage	
	37
	37

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Notes to Unaudited Consolidated Financial Statements** 

At and for the Nine Months Ended September 30, 2013 and 2012

Originated:							
G : 1	1	07	0.4	2	2	1	4.4
Commercial	1	97	94	2	2	1	44
Residential							
	_	2 202	2 202	174	174	2	762
mortgage	5	2,202	2,202	174	174	3	763

A	
Acquired:	
Commercial	
Residential	
mortgage	

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## BROOKLINE BANCORP, INC. AND SUBSIDIARIES

## **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

The following table sets forth the Company s balances of troubled debt restructurings that were modified at the dates indicated, by type of modification.

	Three Months Ended September 30,			Nine Months Er	ember 30,	
	2013		2012	2013		2012
			(In Thousan	ds)		
Loans with one modification:						
Extended maturity	\$ 1,257	\$	\$	1,257	\$	343
Adjusted principal				372		4,564
Adjusted interest rate	558		900	1,351		1,248
Combination maturity, principal, interest rate				757		864
Total loans with one modification	\$ 1,815	\$	900 \$	3,737	\$	7,019
Loans with more than one modification:						
Extended maturity	\$	\$	\$		\$	25
Adjusted principal						3,897
Total loans with more than one modification	\$	\$	\$		\$	3,922

The financial impact of the modification of performing or nonperforming loans and leases for the three months and nine months ended September 30, 2013 was \$0.2 million and \$0.5 million, respectively. There was no financial impact of the modification of performing and nonperforming loans and leases for the three months and nine months ended September 30, 2012.

As of September 30, 2013 and 2012, there were no commitments to lend funds to debtors owing receivables whose terms had been modified in troubled debt restructurings.

#### (6) Goodwill and Other Intangible Assets

The following table sets forth the composition of goodwill and other intangible assets at the dates indicated:

	At Septen	At September 30, 2013		December 31, 2012
Goodwill		(In Thou	sands)	
	\$	137,890	\$	137,890

Other intangible assets:		
Core deposits	16,774	19,773
Trade name	1,149	1,333
Trust relationship	92	404
Total other intangible assets	18,015	21,510
Total goodwill and other intangible assets	\$ 155,905	\$ 159,400

## BROOKLINE BANCORP, INC. AND SUBSIDIARIES

## **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

The estimated aggregate future amortization expense for intangible assets remaining at September 30, 2013 is as follows:

Remainder of 2013	\$ 1,499
Year ending:	
2014	3,339
2015	3,062
2016	2,626
2017	2,004
Thereafter	5,485
Total	\$ 18,015

## (7) Comprehensive Income

Comprehensive income represents the sum of net income (loss) and other comprehensive income (loss). For the three months and nine months ended September 30, 2013 and September 30, 2012, the Company s other comprehensive income include the following two components: (i) unrealized holding gains (losses) on investment securities available-for-sale; and (ii) adjustment of accumulated obligation for postretirement benefits.

Changes in accumulated other comprehensive (loss) income by component, net of tax, were as follows for the periods indicated:

	Three ! Investment Securities Available-for-Sale			Postretirement Benefits (In Thousands)		Accumulated Other Comprehensive Income	
Balance at June 30, 2013	\$	(4,572)	\$	131	\$	(4,441)	
Other comprehensive loss		(459)				(459)	
Balance at September 30, 2013	\$	(5,031)	\$	131	\$	(4,900)	

Three Months Ended September 30, 2012							
Investment		Accumulated Other					
Securities	Postretirement	Comprehensive					
Available-for-Sale	Benefits	Income					
	(In Thousands)						

Balance at June 30, 2012	\$ 1,844	\$ 125	\$ 1,969
Other comprehensive income	1,600		1,600
Balance at September 30, 2012	\$ 3,444	\$ 125	\$ 3,569

	Sec	Nine Mor Investment Securities Available-for-Sale			Ac	Accumulated Other Comprehensive Income	
Balance at December 31, 2012	\$	3,358	\$	125	\$	3,483	
Other comprehensive (loss) income		(8,389)		6		(8,383)	
Balance at September 30, 2013	\$	(5,031)	\$	131	\$	(4,900)	

## BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

## At and for the Nine Months Ended September 30, 2013 and 2012

	Nine Months Ended September 30, 2012						
	Investment Securities Available-for-Sale		Postretirement Benefits (In Thousands)		Accumulated Other Comprehensive Income		
Balance at December 31, 2011	\$	1,834	\$	129	\$	1,963	
Other comprehensive income (loss)		1,610		(4)		1,606	
Balance at September 30, 2012	\$	3,444	\$	125	\$	3,569	

The Company did not reclassify any amounts out of accumulated other comprehensive income (loss) for the three months or nine months ended September 30, 2013.

The following is a summary of the amounts reclassified from accumulated other comprehensive income (loss) for the three months or nine months ended September 30, 2012.

	Three Months Ended September 30, 2012	Nine Months Ended September 30, 2012 (In Thousands)		Income Statement Line Affected by Reclassification
Other Comprehensive Income (Loss) Component				
Unrealized gains (losses) on investment securities available-for-sale:				
	\$	\$	797	Gain on sales of securities
			(282)	Provision for income taxes
Total reclassifications for the period	\$	\$	515	Net income

## (8) Derivatives and Hedging Activities

The Company may use interest-rate contracts (swaps, caps and floors) as part of interest-rate risk management strategy. Interest-rate swap, cap and floor agreements are entered into as hedges against future interest-rate fluctuations on specifically identified assets or liabilities. The Company did not have derivative fair value hedges or derivative cash flow hedges at September 30, 2013 or December 31, 2012.

Derivatives not designated as hedges are not speculative but rather, result from a service the Company provides to certain customers for a fee. The Company executes interest-rate swaps with commercial banking customers to aid them in managing their interest-rate risk. The interest-rate

swap contracts allow the commercial banking customers to convert floating-rate loan payments to fixed-rate loan payments. The Company concurrently enters into offsetting swaps with a third-party financial institution, effectively minimizing its net risk exposure resulting from such transactions. The third-party financial institution exchanges the customer s fixed-rate loan payments for floating-rate loan payments. As the interest-rate swaps associated with this program do not meet hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting swaps are recognized directly in earnings. At September 30, 2013, the Company had eight interest-rate swaps with an aggregate notional amount of \$22.6 million related to this program, compared to ten interest-rate swaps with an aggregate notional amount of \$33.2 million at December 31, 2012.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

The table below presents the fair value and classification of the Company s derivative financial instruments on the unaudited consolidated balance sheets at September 30, 2013, and the effect of the Company s derivative financial instruments on the unaudited consolidated income statements for the three months and nine months ended September 30, 2013. Asset derivatives and liability derivatives are included in other assets and accrued expenses and other liabilities on the unaudited consolidated balance sheets, respectively. Gains recognized on derivatives are included in fees, charges and other income on the unaudited consolidated income statements.

	At September 30, 2013  Asset Liability Derivatives Derivatives			(In Thous	Three Months End September 30, 201 Gain (Loss) Recognized in Income on Derivatives (1 ands)	13	Nine Months Ended September 30, 2013 Gain (Loss) Recognized in Income on Derivatives (1)	
Total derivatives (interest-rate products) not designated as hedging instruments	\$ 930	\$		970	\$	1	\$	(24)

<sup>(1)</sup> The amount of gain (loss) recognized in income on derivatives represents changes related to the fair value of the interest rate products.

By using derivative financial instruments, the Company exposes itself to credit risk. Credit risk is the risk of failure by the counterparty to perform under the terms of the derivative contract. When the fair value of a derivative contract is positive, the counterparty owes the Company, which creates credit risk for the Company. When the fair value of a derivative is negative, the Company owes the counterparty and, therefore, it does not possess credit risk. The credit risk in derivative instruments is mitigated by entering into transactions with highly-rated counterparties that management believes to be creditworthy and by limiting the amount of exposure to each counterparty. The estimated net credit risk exposure for derivative financial instruments was less than \$0.1 million at both September 30, 2013 and December 31, 2012.

Certain of the derivative agreements contain provisions that require the Company to post collateral if the derivative exposure exceeds a threshold amount. The Company has posted collateral of \$0.5 million and \$0.5 million in the normal course of business at September 30, 2013 and December 31, 2012, respectively.

The tables below presents the offsetting of derivatives and amounts subject to master netting agreements not offset in the unaudited consolidated balance sheet at the dates indicated.

	Am Rec	Gross ounts of ognized /Liabilities	Gross Amounts Offset in the Statement of Financial Position	Assets F the Sta Financi	mounts of Presented in Itement of ial Position (In Thousands	Statement Financial Instruments			Net	Amount
Asset Derivatives	\$	930	\$	\$	930	\$	\$		\$	930
Liability Derivatives	\$	970	\$	\$	970	\$	\$	448	\$	1,418
	-	Gross Amounts of Recognized	Gross Amounts Offset in the Statement of	Net A Assets I	t December 31 mounts of Presented in	Gross Amo	unts Not Offso of Financial P Cash Co	osition		
	Ass	ets /Liabilities	Financial Position	Financ	ial Position (In Thousand	Instruments ls)	(Received	/ Posted	Net	Amount
Asset Derivatives	\$	1,317	\$	\$	1,317	\$	\$		\$	1,317
Liability Derivatives	\$	1,380	\$	\$	1,380	\$	\$	548	\$	1,928
				42						

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# **Notes to Unaudited Consolidated Financial Statements**

# At and for the Nine Months Ended September 30, 2013 and 2012

# (9) Earnings per Share

The following table sets forth a reconciliation of basic and diluted earnings per share ( EPS ) for the periods indicated:

	Three Months Ended									
		Septembe	r 30, 20	13		<b>September 30, 2012</b>				
				Fully				Fully		
		Basic		Diluted		Basic		Diluted		
				(In Thousands E	xcept Sh	nare Data)				
Numerator:										
Net income	\$	9,429	\$	9,429	\$	11,401	\$	11,401		
Denominator:										
Weighted average shares outstanding		69,830,953		69,830,953		69,716,283		69,716,283		
Effect of dilutive securities				82,812				38,190		
Adjusted weighted average shares outstanding		69,830,953		69,913,765		69,716,283		69,754,473		
EPS	\$	0.14	\$	0.13	\$	0.16	\$	0.16		

		Nine Mon	ths End	led		
Septembe	13		Septembe	r 30, 20	12	
	Fully				Fully	
Basic		Diluted		Basic		Diluted
		(In Thousands Ex	cept Sl	nare Data)		
\$ 27,732	\$	27,732	\$	25,279	\$	25,279
69,789,737		69,789,737		69,682,741		69,682,741
		70,985				35,331
69,789,737		69,860,722		69,682,741		69,718,072
\$ 0.40	\$	0.40	\$	0.36	\$	0.36
	Basic \$ 27,732 69,789,737	\$ 27,732 \$ 69,789,737 69,789,737	September 30, 2013 Fully Diluted (In Thousands Ex.) \$ 27,732 \$ 27,732  69,789,737 69,789,737 70,985 69,789,737 69,860,722	September 30, 2013         Fully       Fully Diluted (In Thousands Except SI         \$ 27,732       \$ 27,732         \$ 69,789,737       69,789,737         70,985       69,789,737         69,789,737       69,860,722	Basic         Fully Diluted (In Thousands Except Share Data)           \$ 27,732         \$ 27,732         \$ 25,279           69,789,737         69,789,737 69,682,741 70,985 69,789,737 69,860,722 69,682,741	September 30, 2013       September 30, 20         Fully         Basic       Diluted (In Thousands Except Share Data)         \$ 27,732       \$ 27,732       \$ 25,279       \$         69,789,737       69,789,737       69,682,741       70,985         69,789,737       69,860,722       69,682,741

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# **Notes to Unaudited Consolidated Financial Statements**

### At and for the Nine Months Ended September 30, 2013 and 2012

### (10) Fair Value of Financial Instruments

A description of the valuation methodologies used for assets and liabilities measured at fair value on a recurring and non-recurring basis, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. There were no changes in the valuation techniques used during 2013.

# Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following tables set forth the carrying value of assets and liabilities measured at fair value on a recurring basis at the dates indicated:

	Level 1			Carrying Value at	Total			
				(In Tho	usands	Level 3	Total	
Assets:								
Securities available-for-sale:								
GSEs	\$		\$	20,242	\$		\$	20,242
GSE CMOs				248,331				248,331
GSE MBSs				177,150				177,150
Private-label CMOs				4,097				4,097
SBA commercial loan asset-backed securities				259				259
Auction-rate municipal obligations						1,774		1,774
Municipal obligations				1,089				1,089
Corporate debt obligations				23,516				23,516
Trust preferred securities and pools				1,547		1,081		2,628
Marketable equity securities		1,316						1,316
Total securities available-for-sale	\$	1,316	\$	476,231	\$	2,855	\$	480,402
Interest-rate swaps	\$		\$	930	\$		\$	930
Liabilities:								
Interest-rate swaps	\$		\$	970	\$		\$	970
		4	14					

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Notes to Unaudited Consolidated Financial Statements**

#### At and for the Nine Months Ended September 30, 2013 and 2012

	Carrying Value at December 31, 2012							
		Level 1		Level 2			Level 3	
				(In Tho				
Assets:								
Securities available-for-sale:								
GSEs	\$		\$	69,809	\$		\$	69,809
GSE CMOs				217,001				217,001
GSE MBSs				169,648				169,648
Private-label CMOs				6,866				6,866
SBA commercial loan asset-backed securities				381				381
Auction-rate municipal obligations						1,976		1,976
Municipal obligations				1,101				1,101
Corporate debt obligations				10,685				10,685
Trust preferred securities and pools				1,578		941		2,519
Marketable equity securities		1,337						1,337
Total securities available-for-sale	\$	1,337	\$	477,069	\$	2,917	\$	481,323
Interest-rate swaps	\$		\$	1,317	\$		\$	1,317
•								
Liabilities:								
Interest-rate swaps	\$		\$	1,380	\$		\$	1,380

Investment Securities Available-for-Sale

The fair value of investment securities is based principally on market prices and dealer quotes received from third-party, nationally-recognized pricing services for identical investment securities such as U.S. Treasury and agency securities that are included in Level 1. These prices are validated by comparing the primary pricing source with an alternative pricing source when available. When quoted market prices for identical securities are unavailable, the Company uses market prices provided by independent pricing services based on recent trading activity and other observable information, including but not limited to market interest-rate curves, referenced credit spreads and estimated prepayment speeds where applicable. These investments include certain U.S. and government agency debt securities, municipal and corporate debt securities, GSE residential MBSs and CMOs, and trust preferred securities, all of which are included in Level 2. Certain fair values are estimated using pricing models (such as pooled trust preferred securities and auction-rate municipal securities) and are included in Level 3.

Additionally, management reviews changes in fair value from period to period and performs testing to ensure that prices received from the third parties are consistent with management s expectation of the market. Changes in the prices obtained from the pricing service are analyzed from month to month, taking into consideration changes in market conditions including changes in mortgage spreads, changes in U.S. Treasury security yields and changes in generic pricing of 15-year and 30-year securities. Additional analysis may include a review of prices provided by other independent parties, a yield analysis, a review of average life changes using Bloomberg analytics and a review of historical pricing for a particular security.

Interest-Rate Swaps

The fair values for the interest-rate swap assets and liabilities represent a Level 2 valuation and are based on settlement values adjusted for credit risks associated with the counterparties and the Company and observable market interest rate curves. Credit risk adjustments consider factors such as the likelihood of default by the Company and its counterparties, its net exposures and remaining contractual life. To date, the Company has not realized any losses due to a counterparty s inability to pay any net uncollateralized position. The change in value of interest-rate swap assets and liabilities attributable to credit risk was not significant during the reported periods. See also Note 8, Derivatives and Hedging Activities.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Notes to Unaudited Consolidated Financial Statements**

### At and for the Nine Months Ended September 30, 2013 and 2012

The table below presents quantitative information about significant unobservable inputs (Level 3) for assets measured at fair value on a recurring basis at September 30, 2013.

	Fa	ir Value	Valuation Technique	Unobservable Input	Range	Weighted Average Discount Rates
Auction-rate municipals	\$	1,774	Discounted cash flow	Discount rate	0-5%	4.9%
Trust preferred pools	\$	1,081	Discounted cash flow	Cumulative default Cure given deferral/ default	0-100% 0-15%	10.5%
				Discount rate	5-30%	

The significant unobservable inputs used in the fair value measurement include cumulative defaults and cure given deferrals or defaults. Significant increases (decreases) in deferrals or defaults, in isolation would result in a significantly lower (higher) fair value measurement. Alternatively, significant increases (decreases) in cure rates, in isolation would result in a significantly higher (lower) fair value measurement.

The reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) is as follows:

	Three Months End 2013	2012	Nine Months End 2013 (In Thousands)			ded September 30, 2012	
Investment securities available-for-sale,							
beginning of period	\$ 2,835	\$	3,318	\$	2,917	\$	3,208
Acquired, BankRI							184
Principal paydowns and other	(10)		(205)		(341)		(495)
Total unrealized gains included in other							
comprehensive income	30		93		279		309
Investment securities available-for-sale, end of period	\$ 2,855	\$	3,206	\$	2,855	\$	3,206

There were no transfers between levels for assets and liabilities recorded at fair value on a recurring basis during the three months and nine months ended September 30, 2013 or September 30, 2012.

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# **Notes to Unaudited Consolidated Financial Statements**

### At and for the Nine Months Ended September 30, 2013 and 2012

### Assets and Liabilities Recorded at Fair Value on a Non-Recurring Basis

The table below summarizes assets and liabilities measured at fair value on a non-recurring basis at the dates indicated:

		Carry	ing Value at	Septembe	er 30, 2013	
	Level 1	Leve	el 2		Level 3	Total
			(In The	ousands)		
Assets measured at fair value on a non-recurring						
basis:						
Collateral-dependent impaired loans and leases	\$	\$		\$	5,726	\$ 5,726
Other real estate owned					726	726
Repossessed vehicles and equipment			593			593
	\$	\$	593	\$	6,452	\$ 7,045

	Carrying Value at December 31, 2012						
	Level 1	Le	vel 2	Level 3		Total	
			(In Tho	usands)			
Assets measured at fair value on a non-recurring							
basis:							
Collateral-dependent impaired loans and leases	\$	\$	36,749	\$	\$	36,749	
Other real estate owned			903			903	
Repossessed vehicles and equipment			588			588	
	\$	\$	38,240	\$	\$	38,240	

Collateral-Dependent Impaired Loans and Leases

For nonperforming loans and leases where the credit quality of the borrower has deteriorated significantly, fair values of the underlying collateral were estimated using purchase and sales agreements (Level 2), or comparable sales or recent appraisals (Level 3), adjusted for selling costs and other expenses.

Other Real Estate Owned

The Company records other real estate owned at the lower of cost or fair value. In estimating fair value, the Company utilizes purchase and sale agreements (Level 2) or comparable sales, recent appraisals or cash flows discounted at an interest rate commensurate with the risk associated with these cash flows (Level 3), adjusted for selling costs and other expenses.
Repossessed Assets
Repossessed vehicles and repossessed equipment are carried at estimated fair value less costs to sell based on auction pricing (Level 2).
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### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Notes to Unaudited Consolidated Financial Statements**

### At and for the Nine Months Ended September 30, 2013 and 2012

### Summary of Estimated Fair Values of Financial Instruments

The following table presents the carrying amount, estimated fair value, and placement in the fair value hierarchy of the Company s financial instruments at the dates indicated. This table excludes financial instruments for which the carrying amount approximates fair value. Financial assets for which the fair value approximates carrying value include cash and cash equivalents, FHLBB and FRB stock and accrued interest receivable. Financial liabilities for which the fair value approximates carrying value include non-maturity deposits, short-term borrowings and accrued interest payable.

					Fair Value Measurements				
	C	arrying Value	Estimated Fair Value		Level 1 Inputs (In Thousand	Ing	vel 2 outs	Level 3 Inputs	
At September 30, 2013									
Financial assets:									
Securities held-to-maturity	\$	500	\$	500	\$	\$	\$	500	
Loans and leases, net		4,253,087		4,266,257				4,266,257	
Loans held-for-sale		200		200			200		
Financial liabilities:									
Certificates of deposit		950,359		954,741		9	954,741		
Borrowed funds		828,802		836,169		;	336,169		
At December 31, 2012									
Financial assets:									
Securities held-to-maturity	\$	500	\$	502	\$	\$	\$	502	
Loans and leases, net		4,134,560		4,193,678				4,193,678	
Loans held-for-sale		3,233		3,233				3,233	
Financial liabilities:									
Certificates of deposit		1,010,941		1,019,916		1,0	019,916		
Borrowed funds		853,969		872,046			372,046		

Investment Securities Held-to-Maturity

The fair values of investment securities held-to-maturity are estimated using pricing models or are based on comparisons to market prices of similar securities and are considered to be Level 3.

Loans and Leases

The fair values of performing loans and leases were estimated by segregating the portfolio into its primary loan and lease categories commercial real estate mortgage, multi-family mortgage, construction, commercial, equipment financing, condominium association, indirect automobile, residential mortgage, home equity and other consumer. These categories were further disaggregated based on significant financial characteristics such as type of interest rate (fixed / variable) and payment status (current / past-due). The Company discounts the contractual cash flows for each loan category using interest rates currently being offered for loans with similar terms to borrowers of similar quality and incorporates estimates of future loan prepayments. This method of estimating fair value does not incorporate the exit price concept of fair value.

Loans Held for Sale

Residential mortgage loans held for sale are recorded at the lower of cost or fair value and are therefore measured at fair value on a non-recurring basis. When available, observable inputs, including pricing on recent closed market transactions for

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### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Notes to Unaudited Consolidated Financial Statements**

At and for the Nine Months Ended September 30, 2013 and 2012

loans with similar characteristics, are used as secondary market data, and such loans are classified as Level 2 measurements. When not available loans are classified as Level 3 measurements.
Deposits
The fair values of deposit liabilities with no stated maturity (demand, NOW, savings and money market savings accounts) are equal to the carrying amounts payable on demand. The fair value of certificates of deposit represents contractual cash flows discounted using interest rates currently offered on deposits with similar characteristics and remaining maturities. The fair value estimates for deposits do not include the benefit that results from the low-cost funding provided by the Company s core deposit relationships (deposit-based intangibles).

### Borrowed Funds

The fair value of federal funds purchased is equal to the amount borrowed. The fair value of FHLBB advances and repurchase agreements represents contractual repayments discounted using interest rates currently available for borrowings with similar characteristics and remaining maturities. The fair values reported for retail repurchase agreements are based on the discounted value of contractual cash flows. The discount rates used are representative of approximate rates currently offered on borrowings with similar characteristics and maturities. The fair values reported for subordinated deferrable interest debentures are based on the discounted value of contractual cash flows. The discount rates used are representative of approximate rates currently offered on instruments with similar terms and maturities.

### (11) Income Taxes

The Company recorded income tax expense of \$4.6 million for the three months ended September 30, 2013, compared to \$5.2 million for the three months ended September 30, 2012, representing total effective tax rates of 31.9% and 30.6%, respectively. The increase in the effective federal and state tax rate for the three months ended September 30, 2013 as compared to the three months ended September 30, 2012 is primarily due to a \$0.5 million reduction in the \$0.6 million rehabilitation tax credits in 2012 related to the construction of the Company s new Corporate office.

On a year-to-date basis, the Company recorded income tax expense of \$15.2 million for the first nine months of 2013, compared to \$14.5 million for the first nine months of 2012, representing total effective tax rates of 34.3% and 35.6%, respectively. The decrease in the effective federal and state tax rate for the nine months ended September 30, 2013 as compared to the nine months ended September 30, 2012 is primarily due to

the non-deductibility of \$1.4 million of the \$5.4 million in professional fees incurred in 2012 related to the BankRI acquisition, a \$0.3 million increase in tax credits from investments in affordable housing partnerships from \$0.6 million for the nine months ended September 2012 to \$0.9 million for the nine months ended September 30, 2013, and a \$0.3 million tax benefit recognized in 2013 for adjustments to the 2012 tax return. These decreases in the effective tax rate were partially offset by the \$0.8 million reduction in rehabilitation tax credits recognized in 2013 as compared to 2012.

#### (12) Commitments and Contingencies

### Off-Balance-Sheet Financial Instruments

The Company is party to off-balance-sheet financial instruments in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include loan commitments, standby and commercial letters of credit, and interest-rate swaps. According to GAAP, these financial instruments are not recorded in the financial statements until they are funded or related fees are incurred or received.

The contract amounts reflect the extent of the involvement the Company has in particular classes of these instruments. Such commitments involve, to varying degrees, elements of credit risk and interest-rate risk in excess of the amount recognized in the consolidated balance sheet. The Company s exposure to credit loss in the event of non-performance by the counterparty is represented by the contractual amount of the instruments. The Company uses the same policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Notes to Unaudited Consolidated Financial Statements**

### At and for the Nine Months Ended September 30, 2013 and 2012

Financial instruments with off-balance-sheet risk at the dates indicated follow:

	At Sept	ecember 31, 2012		
Financial instruments whose contract amounts represent credit risk:				
Commitments to originate loans and leases:				
Commercial real estate	\$	55,517	\$	85,726
Commercial		66,249		67,857
Residential mortgage		8,161		8,726
Unadvanced portion of loans and leases		539,861		421,143
Unused lines of credit:				
Home equity		197,740		165,936
Other consumer		3,568		4,017
Other commercial		1,015		965
Unused letters of credit:				
Financial standby letters of credit		18,621		19,887
Performance standby letters of credit		2,916		2,916
Commercial and similar letters of credit		228		112
Back-to-back interest-rate swaps		22,619		33,221

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a fee by the customer. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained, if any, is based on management s credit evaluation of the borrower.

Standby and commercial letters of credit are conditional commitments issued by the Company to guarantee performance of a customer to a third party. These standby and commercial letters of credit are primarily issued to support the financing needs of the Company s commercial customers. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Notes to Unaudited Consolidated Financial Statements**

### At and for the Nine Months Ended September 30, 2013 and 2012

### Lease Commitments

The Company leases certain office space under various noncancellable operating leases. A summary of future minimum rental payments under such leases at the dates indicated follows:

# Minimum Rental Payments (In Thousands)

Remainder of 2013	\$ 1,138
Year ending:	
2014	3,977
2015	3,614
2016	3,391
2017	2,973
Thereafter	8,153
Total	\$ 23,246

The leases contain escalator clauses for real estate taxes and other expenditures. Total rental expense was \$4.0 million during the nine months ended September 30, 2013, compared to \$3.6 million during the nine months ended September 30, 2012.

### Legal Proceedings

In the normal course of business, there are various outstanding legal proceedings. In the opinion of management, after consulting with legal counsel, the consolidated financial position and results of operations of the Company are not expected to be affected by the outcome of such proceedings.

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### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

### **Forward-Looking Statements**

Certain statements contained in this Quarterly Report on Form 10-Q that are not historical facts may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve risks and uncertainties. These statements, which are based on certain assumptions and describe Brookline Bancorp, Inc. s (the Company s ) future plans, strategies and expectations, can generally be identified by the use of the words may, will, should, could, would, potential, estimate, project, believe, intend, anticipate, expect, target and similar expressions. These statements include, among other regarding the Company s intent, belief or expectations with respect to economic conditions, trends affecting the Company s financial condition or results of operations, and the Company s exposure to market, liquidity, interest-rate and credit risk.

Forward-looking statements are based on the current assumptions underlying the statements and other information with respect to the beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions of management and the financial condition, results of operations, future performance and business are only expectations of future results. Although the Company believes that the expectations reflected in the Company s forward-looking statements are reasonable, the Company s actual results could differ materially from those projected in the forward-looking statements as a result of, among other factors, adverse conditions in the capital and debt markets; changes in interest rates; competitive pressures from other financial institutions; the effects of continuing weakness in general economic conditions on a national basis or in the local markets in which the Company operates, including changes which adversely affect borrowers—ability to service and repay their loans and leases; changes in the value of securities and other assets in the Company s investment portfolio; changes in loan and lease default and charge-off rates; the adequacy of allowances for loan and lease losses; deposit levels necessitating increased borrowing to fund loans and investments; changes in government regulation; the risk that goodwill and intangibles recorded in the Company s financial statements will become impaired; and changes in assumptions used in making such forward-looking statements, as well as the other risks and uncertainties detailed in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2012 and other filings submitted to the Securities and Exchange Commission. Forward-looking statements speak only as of the date on which they are made. The Company does not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statements are made.

### Introduction

Brookline Bancorp, Inc. (the Company), a Delaware corporation, operates as a multi-bank holding company for Brookline Bank and its subsidiaries; Bank Rhode Island (BankRI) and its subsidiaries; First Ipswich Bank (First Ipswich and formerly known as The First National Bank of Ipswich) and its subsidiaries; and Brookline Securities Corp.

As a commercially-focused financial institution with 47 full-service banking offices throughout Greater Boston, the North Shore of Massachusetts and Rhode Island, the Company, through Brookline Bank, BankRI and First Ipswich (the Banks), offers a wide range of commercial, business and retail banking services, including a full complement of cash management products, on-line banking services, consumer and residential loans and investment services, designed to meet the financial needs of small- to mid-sized businesses and individuals throughout Central New England. Specialty lending activities include indirect automobile loans as well as equipment financing primarily in the New York/New Jersey metropolitan area.

The Company focuses its business efforts on profitably growing its commercial lending businesses, both organically and through acquisitions. The Company s customer focus, multi-bank structure, and risk management are integral to its organic growth strategy and serve to differentiate the Company from its competitors. As full-service financial institutions, the Banks and their subsidiaries focus on the continued acquisition of well-qualified customers, the deepening of long-term banking relationships through a full complement of products and excellent customer service, and strong risk management. The Company s multi-bank structure retains the local-bank orientation while relieving local bank management of the responsibility for most back-office functions which are consolidated at the holding-company level. Branding and decision-making, including credit decisioning and pricing, remain largely local in order to better meet the needs of bank customers and further motivate the Banks commercial, business and retail bankers.

The Company is subject to competition from other financial and non-financial institutions and is supervised, examined and regulated by the Board of Governors of the Federal Reserve System (FRB). As Massachusetts-chartered member banks, Brookline Bank and First Ipswich are also subject to regulation under the laws of the Commonwealth of Massachusetts and the jurisdiction of the Massachusetts Division of Banks. As a Rhode Island-chartered member bank, BankRI is also subject to regulation under the laws of the State of Rhode Island and the jurisdiction of the Banking Division of the Rhode Island Department of Business Regulation. The FDIC continues to insure each of the Banks deposits. Additionally, all Massachusetts-chartered savings banks are required to be members of the Depositors Insurance Fund (DIF), a corporation that insures

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savings bank deposits in excess of the FDIC insurance limits of \$250,000 per person. As such, Brookline Bank offers 100% insurance on all deposits as a result of a combination of insurance from the FDIC and the DIF.

The Company s common stock is traded on the Nasdaq Global Select MarketSM under the symbol BRKL.

### **Selected Financial Data**

The following is based in part on, and should be read in conjunction with, the consolidated financial statements and accompanying notes, and other information appearing elsewhere in this Form 10-Q.

	September 30, 2013	June 30, 2013	for the Three Months March 31, 2013 housands, Except Per	December 31, 2012	Sej	ptember 30, 2012
PER COMMON SHARE DATA			•	,		
Net income Basic	\$ 0.14	\$ 0.14	\$ 0.13	\$ 0.17	\$	0.16
Book value per share (end of period)	8.80	8.76	8.80	8.78		8.69
Tangible book value per share (end of						
period) (1)	6.57	6.51	6.53	6.49		6.38
Dividends paid per common share	0.085	0.085	0.085	0.085		0.085
Stock price (end of period)	9.40	8.68	9.14	8.50		8.82
PERFORMANCE RATIOS (2)						
Net interest margin (taxable equivalent						
basis)	3.56%	3.78%	3.70%	3.79%		4.00%
Return on average assets	0.73%	0.74%	0.70%	0.93%		0.90%
Return on average tangible assets (1)	0.75%	0.76%	0.72%	0.96%		0.93%
Return on average stockholders equity	6.15%	6.16%	5.72%	7.76%		7.53%
Return on average tangible stockholders						
equity (1)	8.27%	8.28%	7.70%	10.53%		10.27%
Dividend payout ratio (1)	63.26%	62.75%	67.63%	50.21%		52.24%
ASSET QUALITY RATIOS						
Net loan and lease charge-offs as a						
percentage of average loans and leases						
(annualized)	0.06%	0.06%	0.04%	0.08%		0.15%
Nonperforming loans and leases as a						
percentage of total loans and leases	0.36%	0.42%	0.52%	0.53%		0.51%
Nonperforming assets as a percentage of						
total assets	0.32%	0.37%	0.45%	0.46%		0.47%
Total allowance for loan and lease losses						
as a percentage of total loans and leases	1.08%	1.05%	1.02%	0.98%		0.94%
Allowance for loan and lease losses						
related to originated loans and leases as a						
percentage of originated loans and leases						
(1)	1.31%	1.34%	1.34%	1.33%		1.31%

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CAPITAL RATIOS								
Stockholders equity to total assets	11.74%		11.87%	11.87% 12		02% 11.89%		11.97%
Tangible equity ratio (1)	9.03%		9.10%		9.20%		9.08%	9.08%
FINANCIAL CONDITION DATA								
Total assets	\$ 5,236,229	\$	5,150,480	\$	5,110,378	\$	5,147,534	\$ 5,061,444
Total loans and leases	4,299,477		4,205,015		4,173,985		4,175,712	4,144,012
Allowance for loan and lease losses	46,390		44,281		42,532		41,152	38,913
Goodwill and identified intangible assets	155,905		157,058		158,235		159,400	161,197
Total deposits	3,737,978		3,656,981		3,626,033		3,616,259	3,568,016
Total borrowed funds	828,802		830,066		820,447		853,969	828,256
Stockholders equity	614,811		611,284		614,039		612,097	605,962
EARNINGS DATA								
Net interest income	\$ 43,412	\$	45,363	\$	43,669	\$	44,564	\$ 46,411
Non-interest income	3,453		3,138		3,327		6,504	3,785
Provision for credit losses	2,748		2,439		1,855		3,101	2,862
Non-interest expense	29,553		30,815		30,772		28,869	30,436
Net income	9,429		9,490		8,813		11,863	11,401

<sup>(1)</sup> Refer to Non-GAAP Financial Measures and Reconciliations to GAAP.

<sup>(2)</sup> All performance ratios and growth rates are annualized and are based on average balance sheet amounts, where applicable.

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Executive Overview
Growth
Total assets of \$5.2 billion at September 30, 2013 increased slightly from \$5.1 billion at December 31, 2012, and increased \$174.8 million, or 3.5%, from \$5.1 billion at September 30, 2012.
The loan and lease portfolio increased \$123.8 million, or 3.0%, from \$4.2 billion at December 31, 2012 to \$4.3 billion at September 30, 2013. The Company s commercial loan portfolios, which are comprised of commercial real estate loans and commercial loans and leases, continued to exhibit growth. The Company s commercial loan portfolios, which total \$3.1 billion, or 71.7% of total loans and leases at September 30, 2013, increased \$231.0 million, or 10.8% on an annualized basis, from \$2.9 billion, or 68.2% of total loans and leases at December 31, 2012. Loan growth in the Company s commercial loan portfolios was offset by a \$101.4 million decrease in the indirect automobile portfolio during the same period.
Total deposits of \$3.7 billion at September 30, 2013 increased \$121.7 million, or 3.4%, from \$3.6 billion at December 31, 2012. Core deposits, defined as the sum of demand checking, NOW, money market, and savings accounts, increased at a 9.3% annualized rate during the first nine months of 2013, from \$2.6 billion at December 31, 2012 to \$2.8 billion at September 30, 2013. The Company s core deposits increased as a percentage of total deposits from 72.0% at December 31, 2012 to 74.6% at September 30, 2013.
Asset Quality
The ratio of the allowance for loan and lease losses to total loans and leases was 1.08% at September 30, 2013, compared to 0.98% at December 31, 2012. The allowance for loan and lease losses related to originated loans and leases as a percentage of total originated loans and leases was 1.31% at September 30, 2013 as compared with 1.33% at December 31, 2012. The Company continued to employ its historical underwriting methodology throughout the nine-month period ended September 30, 2013 and continued to calculate its allowance for loan and lease losses on a historically consistent basis.
Nonperforming assets at September 30, 2013 totaled \$16.7 million or 0.32% of total assets, as compared with \$23.7 million, or 0.46% of total assets, at December 31, 2012. Net charge-offs for the three months ended September 30, 2013 were \$0.6 million, or 0.06% of average loans and leases, compared to 0.15% for the three months ended September 30, 2012.
Capital Strength

The Company remains well-capitalized as defined by its regulatory requirements with capital ratios in excess of all minimum regulatory requirements. The Company s Tier 1 leverage ratio was 9.45% at September 30, 2013, compared to 9.44% at December 31, 2012. The ratio of stockholders equity to total assets was 11.74% and 11.89% at September 30, 2013 and December 31, 2012, respectively. The Company s tangible equity ratio was 9.03% and 9.08% at September 30, 2013 and December 31, 2012, respectively.

### Net Income

For the three months ended September 30, 2013, the Company reported net income of \$9.4 million, or \$0.14 per basic share and \$0.13 per diluted share, down \$2.0 million, or 17.3%, from \$11.4 million, or \$0.16 per basic and diluted share, for the three months ended September 30, 2012. This decrease in net income is primarily the result of a decrease in net interest income of \$3.0 million, a decrease in non-interest income of \$0.3 million, offset by a decrease in non-interest expense of \$0.9 million and a decrease in provision for income taxes of \$0.5 million. For the nine months ended September 30, 2013, the Company reported net income of \$27.7 million, or \$0.40 per basic and diluted share, up \$2.5 million, or 9.7%, from \$25.3 million, or \$0.36 per basic and diluted share, for the nine months ended September 30, 2012. This increase in net income is primarily the result of a decrease in provision for credit losses of \$5.7 million, offset by a decrease in non-interest income of \$2.2 million and an increase in provision for income taxes of \$0.7 million.

The annualized return on average assets was 0.73% and 0.72% for the three months and nine months ended September 30, 2013, respectively, compared to 0.90% and 0.68% for the three months and nine months ended September 30, 2012, respectively. The annualized return on average stockholders—equity was 6.15% and 6.01% for the three months and nine months ended September 30, 2013, respectively, compared to 7.53% and 5.63% for the three months and nine months ended September 30, 2012, respectively.

The Company s operating earnings of \$27.7 million, or \$0.40 per share for the nine months ended September 30, 2013, decreased \$1.5 million, or 5.2% from \$29.3 million, or \$0.42 per share for the nine months ended September 30, 2012. Operating earnings for the nine months ended September 30, 2012 was adjusted for acquisition-related expenses of \$4.0 million (after-tax) associated with the acquisition of Bancorp Rhode Island, Inc. in the first quarter of 2012.

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Annualized operating returns on average assets were 0.73% and 0.72%, respectively, for the three months and nine months ended September 30, 2013, compared to 0.90% and 0.79%, respectively, for the three months and nine months ended September 30, 2012. Annualized operating returns on average stockholders—equity were 6.15% and 6.01%, respectively, for the three months and nine months ended September 30, 2013, compared to 7.53% and 6.52%, respectively, for the three months and nine months ended September 30, 2012.

Net interest margin was 3.56% and 3.68%, respectively, for the three months and nine months ended September 30, 2013, compared to 4.00% and 3.88%, respectively, for the three months and nine months ended September 30, 2012. The yield on interest-earning assets decreased 61 basis points from 4.77% during the third quarter of 2012 to 4.16% during the third quarter in 2013, in large part due to continued rate pressures in the lending market. The decrease in yields on interest-earning assets is offset by a decrease of 17 basis points in the Company s overall cost of funds, from 0.82% for the three months ended September 30, 2012 to 0.65% for the three months ended September 30, 2013. The Company s net interest margin will likely continue to be under pressure due to competitive pricing pressure in all loan categories and the continuation of a low interest-rate environment, along with the Company s diminishing ability to reduce its cost of funds.

Provisions for credit losses were \$2.7 million and \$2.9 million for the three months ended September 30, 2013 and September 30, 2012, respectively. During the nine months ended September 30, 2013 and September 30, 2012, the provisions for credit losses were \$7.0 million and \$12.8 million, respectively. Of the \$12.8 million provision recorded in the third quarter of 2012, \$4.2 million was related to two short-term commercial loans made by BankRI shortly after the Company s acquisition of BankRI.

Non-interest income totaled \$3.5 million and \$9.9 million, respectively, for the three months and nine months ended September 30, 2013. This compared to \$3.8 million and \$12.1 million, respectively, for the three months and nine months ended September 30, 2012. The decrease of \$0.3 million from three months ended September 30, 2012 to three months ended September 30, 2013 is primarily attributable to increased losses from investments in affordable housing projects of \$0.5 million. The decrease of \$2.2 million from nine months ended September 30, 2012 to nine months ended September 30, 2013 is, in part, due to increased losses from investment in affordable housing projects of \$1.0 million as well as a net gain on sales of securities of \$0.8 million in the third quarter of 2012.

Non-interest expense decreased \$0.9 million, or 2.9%, from \$30.4 million during the three months ended September 30, 2012 to \$29.6 million for the three months ended September 30, 2013. Non-interest expense decreased \$0.4 million, or 0.4%, from \$91.5 million during the nine months ended September 30, 2012 to \$91.1 million for the nine months ended September 30, 2013. Many factors contributed to the decreases in these periods, including but not limited to, an increase in compensation and employee benefit expense and occupancy expense, offset by a decrease in professional services expense and FDIC insurance expense. These factors are further discussed under *Results of Operations Non-Interest Expense* below.

### **Critical Accounting Policies**

The SEC defines critical accounting policies as those involving significant judgments and difficult or complex assumptions by management, often as a result of the need to make estimates about matters that are inherently uncertain or variable, which have, or could have, a material impact on the carrying value of certain assets or net income. The preparation of financial statements in accordance with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses, and disclosure of contingent assets and liabilities. Actual results could differ from those estimates. As discussed in the Company s 2012 Annual Report on Form 10-K, management has identified the valuation of available-for-sale securities, accounting for assets and liabilities acquired, the determination of the allowance for loan and lease losses, the review of goodwill and intangibles for impairment, and income tax accounting as the Company s most critical accounting policies.

### Non-GAAP Financial Measures and Reconciliations to GAAP

In addition to evaluating the Company s results of operations in accordance with GAAP, management periodically supplements this evaluation with an analysis of certain non-GAAP financial measures, such as the ratio of the allowance for loan and lease losses related to originated loans and leases as a percentage of originated loans and leases, the efficiency and tangible equity ratios, tangible book value per share and operating earnings metrics. Management believes that these non-GAAP financial measures provide information useful to investors in understanding the Company s underlying operating performance and trends, and facilitates comparisons with the performance assessment of financial performance, including non-interest expense control, while the tangible equity ratio and tangible book value per share are used to analyze the relative strength of the Company s capital position.

Operating earnings exclude acquisition-related and other non-recurring expenses from net income, which allows the Company to measure and assess financial results on a more consistent basis from period to period. These expenses are also

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excluded when calculating the operating efficiency ratio. In light of diversity in presentation among financial institutions, the methodologies used by the Company for determining the non-GAAP financial measures discussed above may differ from those used by other financial institutions.

The following table summarizes the Company s operating earnings, operating earnings per share ( EPS ), operating return on average assets, and operating return on average stockholders equity for the periods indicated:

			Three Months Ended					Nine Months Ended			
	Se	ptember 30, 2013		June 30, 2013	Se	eptember 30, 2012	,		Se	eptember 30, 2012	
				(Dollars in T	housa	ınds, Except Per	Share	e Data)			
Net income, as reported	\$	9,429	\$	9,490	\$	11,401	\$	27,732	\$	25,279	
Adjustments to arrive at operating											
earnings:											
Acquisition-related expenses										5,396	
Total pre-tax adjustments										5,396	
Tax effect										(1,424)	
Total adjustments, net of tax										3,972	
Operating earnings	\$	9,429	\$	9,490	\$	11,401	\$	27,732	\$	29,251	
Basic earnings per share, as reported	\$	0.14	\$	0.14	\$	0.16	\$	0.40	\$	0.36	
Adjustments to arrive at basic operating											
earnings per share:											
Acquisition-related expenses										0.06	
Total adjustments per share										0.06	
Basic operating earnings per share	\$	0.14	\$	0.14	\$	0.16	\$	0.40	\$	0.42	
Average total assets	\$	5,199,583	\$	5,138,144	\$	5,045,758	\$	5,135,759	\$	4,952,789	
Operating return on average assets											
(annualized)		0.73%		0.74%		0.90%		0.72%		0.79%	
Average total stockholders equity	\$	612,866	\$	616,327	\$	605,988	\$	615,519	\$	598,292	
Operating return on average											
stockholders equity (annualized)		6.15%		6.16%		7.53%		6.01%		6.52%	
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The following table summarizes the Company s return on average tangible assets and return on average stockholders equity:

	_		Three Months Ended					Nine Mont		
	Sep	September 30, 2013		June 30, 2013		September 30, 2012		September 30, 2013		ptember 30, 2012
					(Dollar	rs in Thousands)				
Net income, as reported	\$	9,429	\$	9,490	\$	11,401	\$	27,732	\$	25,279
Average total assets		5,199,583		5,138,144		5,045,758		5,135,759		4,952,789
Less: Average goodwill and average										
identified intangible assets, net		156,607		157,799		161,999		157,776		165,477
Average tangible assets	\$	5,042,976	\$	4,980,345	\$	4,883,759	\$	4,977,983	\$	4,787,312
Return on average tangible assets										
(annualized)		0.75%		0.76%		0.93%		0.74%		0.70%
Average total stockholders equity		612,866		616,327		605,988		615,519		598,292
Less: Average goodwill and average		ŕ		ŕ		,		·		·
identified intangible assets, net		156,607		157,799		161,999		157,776		165,477
Average tangible stockholders equity	\$	456,259	\$	458,528	\$	443,989	\$	457,743	\$	432,815
		,		,		,		,		,
Return on average tangible										
stockholders equity (annualized)		8.27%		8.28%		10.27%		8.08%		9.01%
1) (		0.2.7.		00,.				0.007		2.0272

The following tables summarize the Company s tangible equity ratio and tangible book value per share derived from amounts reported in the unaudited consolidated balance sheet at the dates indicated.

	At September 30, 2013		t December 31, 2012 collars in Thousands)	At September 30, 2012		
Total stockholders equity	\$	614,811	\$ 612,097	\$	605,962	
Less: Goodwill and identified intangible assets,						
net		155,905	159,400		161,197	
Tangible stockholders equity	\$	458,906	\$ 452,697	\$	444,765	
Total assets	\$	5,236,229	\$ 5,147,534	\$	5,061,444	
Less: Goodwill and identified intangible assets,						
net		155,905	159,400		161,197	
Tangible assets	\$	5,080,324	\$ 4,988,134	\$	4,900,247	
Tangible equity ratio		9.03%	9.08%		9.08%	

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	At S	September 30, 2013	December 31, 2012 ousands, Except Share Dat	at September 30, 2012
Tangible stockholders equity	\$	458,906	\$ 452,697	\$ 444,765
Common shares issued		75,744,445	75,749,825	75,749,819
Less: Common shares classified as treasury				
shares		5,154,327	5,373,733	5,373,733
Less: Unallocated ESOP shares		302,229	333,918	344,991
Less: Unvested restricted shares		429,818	295,055	295,055
Common shares outstanding	\$	69,858,071	\$ 69,747,119	\$ 69,736,040
-				
Tangible book value per share	\$	6.57	\$ 6.49	\$ 6.38

The following table summarizes the Company s dividend payout ratio:

	•	ember 30, 2013	 Months Ended June 30, 2013	•	otember 30, 2012 s in Thousands)	Sej	Nine Mont otember 30, 2013	ths Ended September 30, 2012	
Dividends paid	\$	5,965	\$ 5,955	\$	5,956	\$	17,880	\$	17,821
Net income, as reported	\$	9,429	\$ 9,490	\$	11,401	\$	27,732	\$	25,279
Dividend payout ratio		63.26%	62.75%		52.24%		64.47%		70.50%

The following table summarizes the Company s allowance for loan and lease losses related to originated loans and leases as a percentage of total originated loans and lease:

	At	September 30, 2013	December 31, 2012 ollars in Thousands)	At September 30, 2012		
Allowance for loan and lease losses	\$	46,390	\$ 41,152	\$	38,913	
Less:						
Allowance for acquired loans and leases losses		1,278				
Allowance for originated loan and lease losses	\$	45,112	\$ 41,152	\$	38,913	
Total loans and leases	\$	4,299,477	\$ 4,175,712	\$	4,144,012	
Less:						
Total acquired loans and leases		865,708	1,059,610		1,149,585	
Total originated loans and leases	\$	3,433,769	\$ 3,116,102	\$	2,994,427	
Allowance for loan and lease losses related to						
originated loans and leases as a percentage of						
originated loans and leases		1.31%	1.33%		1.31%	

# **Financial Condition**

# Loans and Leases

The Company continues to focus strategically on growing its commercial loan portfolios. To this end, these portfolios increased from \$2.9 billion at December 31, 2012 to \$3.1 billion at September 30, 2013, and from 68.2% of total loans and leases to 71.6% of total loans and leases during the same period. Concomitantly, the Company has elected to allow the indirect

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automobile portfolio to decrease as a percentage of total loans and leases rather than originate loans at unfavorable interest rates.

The following table summarizes the Company s portfolio of loans and leases receivable at the dates indicated:

	September 30, 2	013	December 31, 2012				
		Percent			Percent		
	Balance	of Total (Dollars in T	housan	Balance	of Total		
Commercial real estate loans:		(Donars III 1	nousan	ius)			
Commercial real estate mortgage	\$ 1,400,769	32.6%	\$	1,301,233	31.1%		
Multi-family mortgage	599,601	13.9%		606,533	14.5%		
Construction	118,090	2.8%		98,197	2.3%		
Total commercial real estate loans	2,118,460	49.3%		2,005,963	47.9%		
Commercial loans and leases:							
Commercial	409,376	9.5%		382,277	9.1%		
Equipment financing	513,345	11.9%		420,991	10.1%		
Condominium association	43,205	1.0%		44,187	1.1%		
Total commercial loans and leases	965,926	22.4%		847,455	20.3%		
Indirect automobile	440,949	10.3%		542,344	13.0%		
Consumer loans:							
Residential mortgage	511,835	11.9%		511,109	12.3%		
Home equity	254,888	5.9%		261,562	6.3%		
Other consumer	7,419	0.2%		7,279	0.2%		
Total consumer loans	774,142	18.0%		779,950	18.8%		
Total loans and leases	4,299,477	100.0%		4,175,712	100.0%		
Allowance for loan and lease losses	(46,390)			(41,152)			
Net loans and leases	\$ 4,253,087		\$	4,134,560			

The following table sets forth the growth in the Company s loan and lease portfolios during the nine months ended September 30, 2013:

	At September 30, 2013		At December 31, 2012 (Dollars in Th		Dollar Change housands)		Percent Change (Annualized)
Commercial real estate	\$	2,118,460	\$	2,005,963	\$	112,497	7.5%
Commercial		965,926		847,455		118,471	18.6%
Indirect automobile		440,949		542,344		(101,395)	-24.9%
Consumer		774,142		779,950		(5,808)	-1.0%
Total loans and leases	\$	4,299,477	\$	4,175,712	\$	123,765	4.0%

The Company s loan portfolio consists primarily of first mortgage loans secured by commercial, multi-family and residential real estate properties located in the Company s primary lending area, indirect automobile loans, loans to business entities, including commercial lines of credit, loans to condominium associations and loans and leases used to finance equipment used by small businesses. The Company also provides financing for construction and development projects, home equity and other consumer loans.

The Company employs seasoned commercial lenders and retail bankers who rely on community and business contacts as well as referrals from customers, attorneys and other professionals to generate loans and deposits. Existing borrowers are also an important source of business since many of them have more than one loan outstanding with the Company. The Company s

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ability to originate loans depends on the strength of the economy, trends in interest rates, and levels of customer demand and market competition.

Commercial Real Estate Loans

The commercial real estate portfolio of \$2.1 billion at September 30, 2013 is composed of commercial real estate mortgage loans, multi-family mortgage loans, and construction loans and is the largest component of the Company s overall loan portfolio, representing 49.3% of total loans and leases outstanding at September 30, 2013. For the commercial real estate portfolio, the Company focuses on making loans in the \$3 million to \$10 million range.

Typically, commercial real estate loans are larger in size and involve a greater degree of risk than owner-occupied residential mortgage loans. Loan repayment is usually dependent on the successful operation and management of the properties and the value of the properties securing the loans. Economic conditions can greatly affect cash flows and property values.

A number of factors are considered in originating commercial real estate and multi-family mortgage loans. The qualifications and financial condition of the borrower (including credit history), as well as the potential income generation and the value and condition of the underlying property, are evaluated. When evaluating the qualifications of the borrower, the Company considers the financial resources of the borrower, the borrower s experience in owning or managing similar property and the borrower s payment history with the Company and other financial institutions. Factors considered in evaluating the underlying property include the net operating income of the mortgaged premises before debt service and depreciation, the debt service coverage ratio (the ratio of cash flow before debt service to debt service), the use of conservative capitalization rates, and the ratio of the loan amount to the appraised value. Generally, personal guarantees are obtained from commercial real estate loan borrowers.

Commercial real estate and multi-family mortgage loans are typically originated for terms of five years with amortization periods of 20 to 30 years. Many of the loans are priced at inception on a fixed-rate basis generally for periods ranging from two to five years with repricing periods for longer-term loans. When possible, prepayment penalties are included in loan covenants on these loans.

Brookline Bank s urban and suburban market area is characterized by a large number of apartment buildings, condominiums and office buildings. As a result, multi-family and commercial real estate mortgage lending has been a significant part of Brookline Bank s activities for many years. These types of loans typically generate higher yields, but also involve greater credit risk. Many of Brookline Bank s borrowers have more than one multi-family or commercial real estate loan outstanding with Brookline Bank.

Over 99% of the commercial real estate loans outstanding at September 30, 2013 were secured by properties located in New England. The commercial real estate portfolio at that date was composed primarily of loans secured by apartment buildings (\$595.3 million), office buildings (\$474.1 million), retail stores (\$419.8 million), industrial properties (\$248.7 million) and mixed-use properties (\$175.0 million).

Construction and development financing is generally considered to involve a higher degree of risk than long-term financing on improved, occupied real estate and thus has higher concentration limits than do other commercial credit classes. Risk of loss on a construction loan is largely dependent upon the accuracy of the initial estimate of construction costs, the estimated time to sell or rent the completed property at an adequate price or rate of occupancy, and market conditions. If the estimates and projections prove to be inaccurate, the Company may be confronted with a project which, upon completion, has a value that is insufficient to assure full loan repayment.

Criteria applied in underwriting construction loans for which the primary source of repayment is the sale of the property are different from the criteria applied in underwriting construction loans for which the primary source of repayment is the stabilized cash flow from the completed project. For those loans where the primary source of repayment is from resale of the property, in addition to the normal credit analysis performed for other loans, the Company also analyzes project costs, the attractiveness of the property in relation to the market in which it is located and demand within the market area. For those construction loans where the source of repayment is the stabilized cash flow from the completed project, the Company analyzes not only project costs but also how long it might take to achieve satisfactory occupancy and the reasonableness of projected rental rates in relation to market rental rates.

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Commercial Loans and Leases

The commercial loan and lease portfolio of \$965.9 million at September 30, 2013 is composed of commercial loans, equipment financing loans and leases and condominium association loans and represented 22.4% of total loans outstanding at September 30, 2013. The Company focuses on making commercial loans in the \$1 million to \$10 million range.

The Company provides commercial banking services to companies in its market area. Over 99% of the commercial loans outstanding at September 30, 2013 were made to borrowers located in New England. Product offerings include lines of credit, term loans, letters of credit, deposit services and cash management. These types of credit facilities have as their primary source of repayment cash flows from the operations of a business. Interest rates offered are available on a floating basis tied to the prime rate or a similar index or on a fixed-rate basis referenced on the Federal Home Loan Bank of Boston (FHLBB) index.

Credit extensions are made to established businesses on the basis of loan purpose and assessment of capacity to repay as determined by an analysis of their financial statements, the nature of collateral to secure the credit extension and, in most instances, the personal guarantee of the owner of the business as well as industry and general economic conditions. The Company also participates in U.S. Government programs such as the Small Business Administration (the SBA) in both the 7A program and as an SBA preferred lender.

The Company s equipment financing divisions focus on market niches in which its lenders have deep experience and industry contacts, and on making loans to customers with business experience. An important part of the Company s equipment financing loan origination volume comes from equipment manufacturers and existing customers as they expand their operations. The equipment financing portfolio is composed primarily of loans to finance coin-operated laundry, dry cleaning, fitness, and convenience store equipment and most recently, tow trucks. As of September 30, 2013, the balance of loans to finance the tow truck industry had reached \$101.6 million. The borrowers are located primarily in the greater New York/New Jersey metropolitan area, although the customer base extends to locations throughout the United States. Typically, the loans are priced at a fixed rate of interest and require monthly payments over their three- to ten-year life. The yields earned on equipment financing loans are higher than those earned on the commercial loans made by the Banks because they involve a higher degree of credit risk. Equipment financing customers are typically small-business owners who operate with limited financial resources and who face greater risks when the economy weakens or unforeseen adverse events arise. Because of these characteristics, personal guarantees of borrowers are usually obtained along with liens on available assets. The Company focuses on making equipment financing loans and leases in the \$100,000 to \$500,000 range. The size of loan is determined by an analysis of cash flow and other characteristics pertaining to the business and the equipment to be financed, based on detailed revenue and profitability data of similar operations.

Loans to condominium associations are for the purpose of funding capital improvements, are made for five- to ten-year terms and are secured by a general assignment of condominium association revenues. Among the factors considered in the underwriting of such loans are the level of owner occupancy, the financial condition and history of the condominium association, the attractiveness of the property in relation to the market in which it is located and the reasonableness of estimates of the cost of capital improvements to be made. Depending on loan size, funds are advanced as capital improvements are made and, in more complex situations, after completion of engineering inspections.

Indirect Automobile Loans

The indirect automobile loan portfolio of \$440.9 million at September 30, 2013 represented 10.3% of total loans outstanding at September 30, 2013. Indirect automobile loans are down from \$542.3 million at December 31, 2012. Although in 2012 the automobile industry reported the highest sales since 2007 with strong sales continuing into the first nine months of 2013, competition for these loans increased significantly as credit unions and large national banks entered indirect automobile lending in a search for additional sources of income. That competition drove interest rates down and, in some cases, changed the manner in which interest rates are developed, i.e. from including a dealer-shared spread to requiring a dealer-based fee to originate the loan. Depending on the terms of the dealer s enrollment agreement with the Company, the dealer earns this fee 90 days after a loan is originated or once the borrower makes at least three payments on the loan.

Indirect automobile loans are for the purchase of automobiles (both new and used) and light-duty trucks primarily by individuals, but also by corporations and other organizations. The loans are originated through over 200 dealerships located primarily in Massachusetts, but also in Connecticut, Rhode Island and New Hampshire. Dealer relationships are reviewed periodically for application quality, the ratio of loans approved to applications submitted and loan performance.

Loan applications are generated by approved dealers and data are entered into an application processing system. A credit bureau scorecard model is used in the underwriting process. The model is based on data accumulated by nationally recognized credit bureaus and is a risk assessment tool that analyzes an individual scredit history and assigns a numeric credit score. The

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model meets the requirements of the Equal Credit Opportunity Act. The application processing system sorts each application according to score ranges. Loans must meet criteria established in the Company's loan policy. Credit profile measurements such as debt-to-income ratios, payment-to-income ratios and loan-to-value ratios are utilized in the underwriting process and to monitor the performance of loans falling within specified ratio ranges. Regarding loan-to-value ratios, the Company considers indirect automobile loans to be essentially credits that are less than fully collateralized. When borrowers cease to make required payments, repossession and sale of the vehicle financed usually results in insufficient funds to fully pay the remaining loan balance.

The Company s indirect automobile loan policy limits origination of loans with credit scores of 660 or below to 5% of monthly indirect loan originations. At September 30, 2013, loans with credit scores of 660 or below were 3.2% of loans outstanding. The average-dollar original weighted credit score of loans in the portfolio at that date was 749. See the subsection \*Results of Operations\*\* Provision for Credit Losses appearing elsewhere herein for further information regarding loan underwriting and the average credit scores of the borrowers to whom indirect automobile loans were made. All loans require the purchase of single interest insurance by the borrower. The insurance is designed to protect the Company from loss when a loan is in default and the collateral value is impaired due to vehicle damage or the Company is unable to take possession of the vehicle.

Indirect automobile loans are assigned a particular tier based on the credit score determined by the credit bureau. The tier is used for pricing purposes only so as to assure consistency in loan pricing. Tier rates can be modified if certain conditions exist as outlined in the Company s loan policy. The rate paid by a borrower usually differs with the buy rate earned by the Company. The difference is commonly referred to as the spread. All of the spread is paid after the end of the month in which the loan is made and is comprised of the agreed-upon rate differential multiplied by the expected average balance of the loan over its scheduled maturity. If a loan is repaid in its entirety within 90 days or before three payments have been made (depending on the agreement with the dealer), the dealer must pay the remainder of unamortized spread to the Company. If a loan is repaid after 90 days or after three payments have been made (depending on the agreement with the dealer), the dealer is not obliged to repay any part of the spread amount previously received. Spread payments to dealers are amortized as a reduction of interest received from borrowers over the life of the related loans. When loans are prepaid, any remaining unamortized balance is charged to expense at that time.

Various reports are generated to monitor receipt of required loan documents, adherence to loan policy parameters, dealer performance, loan delinquencies and loan charge-offs. Summary reports are submitted to the Chief Credit Officer, the Chief Financial Officer and the Board of Directors on a periodic basis.

### Consumer Loans

The consumer loan portfolio of \$774.1 million at September 30, 2013 is composed of residential mortgage loans, home equity loans and lines of credit and other consumer loans and represented 18.0% of total loans outstanding at September 30, 2013. The Company focuses its mortgage loans on existing and new customers within its branch networks in its urban and suburban marketplaces in the greater Boston and Providence metropolitan areas.

The Company originates adjustable- and fixed-rate residential mortgage loans secured by one- to four-family residences. Each residential mortgage loan granted is subject to a satisfactorily completed application, employment verification, credit history and a demonstrated ability to repay the debt. Generally, loans are not made when the loan-to-value ratio exceeds 80% unless private mortgage insurance is obtained and/or there is a financially strong guarantor. Appraisals are performed by outside independent fee appraisers.

In general, the Company maintains three-, five- and seven-year adjustable-rate mortgage loans and ten-year fixed-rate fully amortizing mortgage loans in its portfolio. Fixed-rate mortgage loans with maturities beyond ten years, such as 15- and 30-year fixed-rate mortgages, are not generally maintained in the Company s portfolio but are, rather, sold into the secondary market on a servicing-released basis. At September 30, 2013, Brookline Bank and BankRI act as brokers and correspondent lenders in these secondary-market transactions. Loan sales in the secondary market provide funds for additional lending and other banking activities. The Company had \$0.2 million and \$3.2 million in residential mortgage loans held-for-sale at September 30, 2013 and December 31, 2012, respectively.

Underwriting guidelines for home equity loans and lines of credit are similar to those for residential mortgage loans. Home equity loans and lines of credit are limited to no more than 80% of the appraised value of the property securing the loan including the amount of any existing first mortgage liens.

Other consumer loans have historically been a modest part of the Company s loan originations. At September 30, 2013, originated other consumer loans equaled \$6.1 million or 0.2% of total originated loans outstanding at that date. Equity and debt securities were pledged as collateral for a substantial part of the total of those loans.

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Asset Quality
Criticized and Classified Assets
The Company's management negatively rates certain assets as other asset especially mentioned (OAEM), substandard or doubtful based criteria established under banking regulations. These loans and leases are collectively referred to as criticized assets. Loans and leases rated OAEM have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects of the loan or lease at some future date. Loans and leases rated as substandard are inadequately protected by the payment capacity of the obligor or of the collateral pledged, if any. Substandard loans and leases have a well-defined weakness or weaknesses that jeopardize the liquidation of debt and are characterized by the distinct possibility that the Company will sustain some loss if existing deficiencies are not corrected. At September 30, 2013, the Company had \$49.5 million of total assets, including acquired assets that were designated as criticized. This compares to \$58.6 million of assets that were designated as criticized at December 31, 2012. See Note 5, Allowance for Loan and Lease Losses , to the unaudited consolidated financial statements for more information on the Company's risk-rating system.
Nonperforming Assets

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The following table sets forth information regarding nonperforming assets at the dates indicated:

	At Se	eptember 30, 2013 (Dollars in T	December 31, 2012
Nonaccrual loans and leases:			-,
Commercial real estate mortgage	\$	1,137	\$ 4,014
Multi-family mortgage		664	4,233
Commercial		4,747	5,454
Equipment financing		4,116	3,873
Condominium association		3	8
Indirect automobile		195	99
Residential mortgage		2,738	3,804
Home equity		1,801	716
Other consumer		18	45
Total nonaccrual loans and leases		15,419	22,246
Other real estate owned		726	903
Other repossessed assets		593	588
Total nonperforming assets	\$	16,738	\$ 23,737
Loans and leases past due greater than 90 days	\$	20,543	\$ 24,150
Troubled debt restructurings:			
On accrual	\$	12,158	\$ 10,414
On nonaccrual		5,905	6,786
Total troubled debt restructurings	\$	18,063	\$ 17,200
Total nonperforming loans and leases as a percentage of total loans and leases		0.36%	0.53%
Total nonperforming assets as a percentage of total assets		0.32%	0.46%
Total delinquent loans and leases greater than 90 days past due as a percentage of			
total loans and leases		0.48%	0.58%

Total nonperforming assets, which are composed of nonaccrual loans and leases, other real estate owned and other repossessed assets, decreased from \$23.7 million at December 31, 2012 to \$16.7 million at September 30, 2013. From December 31, 2012 to September 30, 2013, nonaccrual loans and leases decreased \$2.9 million (71.7%) in commercial real estate mortgage, \$3.6 million (84.3%) in multi-family mortgage, \$0.7 million (13.0%) in commercial and \$1.1 million (28.0%) in residential mortgage. The decreases in nonaccrual loans in these categories were partially offset by increases of \$0.2 million (6.3%) in equipment financing, \$0.1 million (97.0%) in indirect automobile and \$1.1 million (151.5%) in home equity. The \$2.9 million decrease in commercial real estate nonaccrual loans is the result of three loans paying off during the period ending September 30, 2013. The \$3.6 million decrease in multi-family nonaccrual loans is primarily attributed to payoff of two loans and the sale of another in this category. The \$0.7 million decrease in residential nonaccrual loans is the result of payoff of one loan and charge-off of another loan in this category. The \$1.1 million decrease in residential nonaccrual loans is the result of a large loan payoff in this category. The \$1.1 million increase in home equity nonaccrual loans is primarily due to five new home equity loans that have been placed on nonaccrual status during the period ending September 30, 2013.

At September 30, 2013, restructured loans of \$18.1 million included \$6.0 million of commercial real estate mortgage loans, \$1.0 million of multi-family mortgage loans, \$4.0 million of commercial loans, \$3.1 million of equipment financing loans, \$3.7 million of residential mortgage loans and \$0.3 million of home equity loans. At December 31, 2012, restructured loans of \$17.2 million included \$5.2 million of commercial real estate mortgage loans, \$0.9 million of multi-family mortgage loans, \$3.3 million of commercial loans, \$3.8 million of equipment financing loans and leases and \$4.0 million of residential mortgage loans.

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### Allowance for Loan and Lease Losses

The allowance for loan and lease losses consists of general, specific and unallocated allowances and reflects management s estimate of probable loan and lease losses inherent in the loan portfolio at the balance sheet date. Management uses a consistent and systematic process and methodology to evaluate the adequacy of the allowance for loan and lease losses on a quarterly basis. The allowance is calculated by loan type: commercial real estate loans, commercial loans and leases, indirect automobile loans and consumer loans, each category of which is further segregated. A formula-based credit evaluation approach is applied to each group that is evaluated collectively, coupled with an analysis of certain loans individually evaluated for impairment. Management continuously evaluates and challenges inputs and assumptions in the allowance for loan and lease loss. During the quarter ended September 30, 2013, the provision was positively impacted by \$1.2 million for changes in assumptions directly related to improvements in our credit metrics such as economic conditions and asset quality offset by increases in provision for \$0.6 million due to loan growth and \$0.7 million for subsequent deterioration in the acquired loan portfolios.

The process to determine the allowance for loan and lease losses requires management to exercise considerable judgment regarding the risk characteristics of the loan portfolios and the effect of relevant internal and external factors. While management evaluates currently available information in establishing the allowance for loan and lease losses, future adjustments to the allowance for loan and lease losses may be necessary if conditions differ substantially from the assumptions used in making the evaluations. Management performs a comprehensive review of the allowance for loan and lease losses on a quarterly basis. In addition, various regulatory agencies, as an integral part of their examination process, periodically review a financial institution is allowance for loan and lease losses and carrying amounts of other real estate owned. Such agencies may require the financial institution to recognize additions to the allowance based on their judgments about information available to them at the time of their examination. See Note 1, Basis of Presentation, and Note 5, Allowance for Loan and Lease Losses, to the unaudited consolidated financial statements for descriptions of how management determines the balance of the allowance for loan and lease losses for each portfolio and class of loans.

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The following tables present the changes in the allowance for loan and lease losses by portfolio segment for the three months and nine months ended September 30, 2013 and 2012, respectively.

	Co	At and for the Three Months Ended September 30, 2013  Commercial Indirect										
	R	eal Estate	Co	ommercial	A	automobile (Dollars in T	-	Consumer nds)	U	nallocated		Total
Balance at June 30, 2013	\$	22,019	\$	11,791	\$	4,695	\$	2,999	\$	2,777	\$	44,281
Charge-offs		(7)		(219)		(510)		(167)				(903)
Recoveries				62		116		104				282
Provision for loan and lease												
losses		447		2,036		15		179		53		2,730
Balance at September 30,												
2013	\$	22,459	\$	13,670	\$	4,316	\$	3,115	\$	2,830	\$	46,390
Total loans and leases	\$	2,118,460	\$	965,926	\$	440,949	\$	774,142		N/A	\$	4,299,477
Allowance for loan and lease losses as a percentage		1.060		1 4207		0.090		0.400		NT/A		1 000
of total loans and leases		1.06%		1.42%		0.98%		0.40%		N/A		1.08%

		At and for the Three Months Ended September 30, 2012										
	_	ommercial Real Estate	Co	ommercial	A	Indirect utomobile		Consumer	Uı	nallocated		Total
						(Dollars in T	housa	inds)				
Balance at June 30, 2012	\$	17,938	\$	8,962	\$	5,680	\$	2,113	\$	2,738	\$	37,431
Charge-offs				(1,276)		(423)		(108)				(1,807)
Recoveries		38		97		122		11				268
Provision (credit) for loan												
and lease losses		1,187		1,453		235		429		(283)		3,021
Balance at September 30,												
2012	\$	19,163	\$	9,236	\$	5,614	\$	2,445	\$	2,455	\$	38,913
Total loans and leases	\$	1,975,968	\$	814,464	\$	561,415	\$	776,144		N/A	\$	4,127,991
Allowance for loan and												
lease losses as a percentage		0.97%		1 120/		1.00%		0.220		NT/A		0.0407
of total loans and leases		0.97%		1.13%		1.00%		0.32%		N/A		0.94%

	At and for the Nine Months Ended September 30, 2013 Commercial Indirect											
	R	Real Estate	Co	ommercial	A	Automobile (Dollars in T		Consumer ands)	U	nallocated		Total
Balance at December 31,												
2012	\$	20,018	\$	10,655	\$	5,304	\$	2,545	\$	2,630	\$	41,152
Charge-offs		(88)		(943)		(1,190)		(373)				(2,594)
Recoveries		4		326		395		190				915
Provision (credit) for loan												
and lease losses		2,525		3,632		(193)		753		200		6,917
Balance at September 30,												
2013	\$	22,459	\$	13,670	\$	4,316	\$	3,115	\$	2,830	\$	46,390
Total loans and leases	\$	2,118,460	\$	965,926	\$	440,949	\$	774,142		N/A	\$	4,299,477
Allowance for loan and lease losses as a percentage		1.06%		1.42%		0.98%		0.40%		N/A		1.08%

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	At and for the Nine Months Ended September 30, 2012 Commercial Indirect											
		Real Estate		Commercial		Automobile (Dollars in Th		Consumer ands)	Unallocated		Total	
Balance at December 31,												
2011	\$	15,477	\$	5,997	\$	5,604	\$	1,577	\$	3,048	\$	31,703
Charge-offs				(5,033)		(1,206)		(326)				(6,565)
Recoveries		118		299		388		24				829
Provision (credit) for loan												
and lease losses		3,568		7,973		828		1,170		(593)		12,946
Balance at September 30,												
2012	\$	19,163	\$	9,236	\$	5,614	\$	2,445	\$	2,455	\$	38,913
Total loans and leases	\$	1,975,968	\$	814,464	\$	561,415	\$	776,144		N/A	\$	4,127,991
Allowance for loan and												
lease losses as a percentage												
of total loans and leases		0.97%		1.13%		1.00%		0.32%		N/A		0.94%

The allowance for loan and lease losses was \$46.4 million at September 30, 2013 or 1.08% of total loans and leases outstanding. This compared to an allowance for loan and lease losses of \$41.2 million or 0.98% of total loans and leases outstanding at December 31, 2012, and an allowance for loan and lease losses of \$38.9 million or 0.94% of total loans and leases outstanding at September 30, 2012. The increase in the allowance for loan and lease losses and in the allowance for loan and lease losses as a percentage of total loans and leases from September 30, 2012 to September 30, 2013 is due to additions to the allowance for continued loan growth in the commercial real estate portfolios and an additional allowance in the amount of \$1.3 million recorded for subsequent deterioration in certain loan pools within the acquired loan portfolios. The allowance for loan and lease losses related to originated loans and leases represents 1.31%, 1.33% and 1.31% of originated loans and leases at September 30, 2013, December 31, 2012 and September 30, 2012, respectively.

### Commercial Real Estate Loans

The allowance for commercial real estate loan losses was \$22.5 million at September 30, 2013 or 1.06% of total commercial real estate loans outstanding. This compared to an allowance for commercial real estate loan losses of \$20.0 million or 1.00% of commercial real estate loans outstanding at December 31, 2012, and an allowance for commercial real estate loan losses of \$19.2 million or 0.97% of commercial real estate loans outstanding at September 30, 2012. Specific reserves on commercial real estate loans of \$0.3 million were unchanged from December 31, 2012 to September 30, 2013. Excluding balances in acquired loan portfolios, the allowance for commercial real estate loan losses as a percentage of total commercial real estate loans outstanding decreased to 1.33% at September 30, 2013 from 1.37% at December 31, 2012.

The \$2.5 million increase in the allowance for commercial real estate loan losses during the first nine months of 2013 was primarily driven by originated loan growth of \$206.7 million, or 18.9% on an annualized basis, from December 31, 2012 and the addition of \$0.4 million in allowance for post-acquisition deterioration in certain commercial real estate loan and lease portfolios. The ratio of total criticized and classified commercial real estate loans to total commercial real estate loans decreased to 1.37% at September 30, 2013 from 1.81% at December 31, 2012. The ratio of originated commercial real estate loans on nonaccrual to total originated commercial real estate loans decreased to 0.06% at September 30, 2013 from 0.24% at December 31, 2012.

As a percentage of average commercial real estate loans, annualized net charge-offs for the three- and nine-month periods ended September 30, 2013 and September 30, 2012 were negligible. See the *Results of Operations Provision for Credit Losses* section below for additional information

Commercial Loans and Leases

The allowance for commercial loan and lease losses was \$13.7 million or 1.42% of total commercial loans and leases outstanding at September 30, 2013, as compared to \$10.7 million or 1.26% at December 31, 2012. Specific reserves on commercial loans and leases increased from \$0.8 million at December 31, 2012 to \$1.0 million at September 30, 2013. Excluding balances in acquired loan portfolios, the allowance for commercial loan and lease losses as a percentage of total commercial loans and leases outstanding decreased to 1.64% at September 30, 2013 from 1.66% at December 31, 2012.

The \$3.0 million increase in the allowance for commercial loan and lease losses during the first nine months of 2013 was primarily driven by originated loan growth of \$173.2 million, or 36.0% on an annualized basis, from December 31, 2012 and the addition of \$0.3 million in allowances for post-acquisition deterioration in certain commercial loan and lease portfolios. The ratio of total

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criticized and classified commercial loans and leases to total commercial loans and leases was 2.13% at September 30, 2013 as compared to 2.63% at December 31, 2012 and reflects the resolution of several problem credits in the third quarter of 2013. The ratio of originated commercial loans and leases on nonaccrual to total originated commercial loans and leases decreased to 0.71% at September 30, 2013 from 0.91% at December 31, 2012.

Net charge-offs in the commercial loan and lease portfolio for the three-month periods ended September 30, 2013 and September 30, 2012 were \$0.2 million and \$1.2 million, respectively. As a percentage of average commercial loans and leases, annualized net charge-offs for the three-month periods ended September 30, 2013 and September 30, 2012 were 0.07% and 0.60%, respectively. Net charge-offs in the commercial loan and lease portfolio for the nine-month periods ended September 30, 2013 and September 30, 2012 were \$0.6 million and \$4.7 million, respectively. As a percentage of average commercial loans and leases, annualized net charge-offs for the nine-month periods ended September 30, 2013 and September 30, 2012 were 0.14% and 0.85%, respectively. See the *Results of Operations Provision for Credit Losses* section below for additional information.

Indirect Automobile Loans

The allowance for indirect automobile loan losses was \$4.3 million or 0.98% of total indirect automobile loans outstanding at September 30, 2013, compared to \$5.3 million or 0.98% of the indirect automobile portfolio outstanding at December 31, 2012. There were no loans individually evaluated for impairment in the indirect automobile portfolio at September 30, 2013. The \$1.0 million decrease in the allowance for indirect automobile loan losses was primarily a result of declines in loans outstanding, which decreased \$101.4 million from \$542.3 million at December 31, 2012 to \$440.9 million at September 30, 2013.

The ratio of indirect automobile loans with borrower credit scores below 660 to the total indirect automobile portfolio increased slightly to 3.2% at September 30, 2013 from 3.1% at December 31, 2012. The ratio of indirect automobile loans on nonaccrual to total indirect automobile loans increased slightly to 0.04% at September 30, 2013 compared to 0.02% at December 31, 2012.

Net charge-offs in the indirect automobile portfolio for the three-month periods ended September 30, 2013 and September 30, 2012 were \$0.4 million and \$0.3 million, respectively. As a percentage of average loans and leases, annualized net charge-offs for the three-month periods ended September 30, 2013 and September 30, 2012 were 0.34% and 0.21% respectively, reflecting the favorable trend in credit quality as the portfolio has been allowed to run down. Net charge-offs in the indirect automobile portfolio for the nine-month periods ended September 30, 2013 and September 30, 2012 were \$0.8 million and \$0.8 million, respectively. As a percentage of average indirect automobile loans, annualized net charge-offs for the nine-month periods ended September 30, 2013 and September 30, 2012 were 0.21% and 0.19%, respectively. See the *Results of Operations Provision for Credit Losses* section below for additional information.

Consumer Loans

The allowance for consumer loan losses, including residential loans and home equity loans and lines of credit, was \$3.1 million or 0.40% of total consumer loans and leases outstanding at September 30, 2013 as compared to \$2.5 million or 0.32% at December 31, 2012. The reserve for loans individually evaluated for impairment at September 30, 2013 was \$0.3 million on loan balances of \$4.3 million, compared to \$0.6 million on loan balances of \$4.8 million at December 31, 2012. Excluding balances in acquired loan portfolios, the allowance for consumer losses as a

percentage of total consumer loans outstanding was 0.50% at September 30, 2013, down from 0.54% at December 31, 2012.

The \$0.6 million increase in the allowance for consumer loans during the first nine months of 2013 was primarily driven by the addition of \$0.6 million in allowance post-acquisition deterioration in residential loans and home equity loans and lines of credit. The ratio of residential and home equity loans with loan-to-value ratios greater than 80% decreased to 6.45% of total residential and home equity loans at September 30, 2013 from 12.91% at December 31, 2012. The ratio of originated consumer loans on nonaccrual to total originated consumer loans decreased to 0.34% at September 30, 2013 from 0.44% at December 31, 2012. The risk of loss on a home equity loan is higher since the property securing the loan has often been previously pledged as collateral for a first mortgage loan. The Company gathers and analyzes delinquency data, to the extent that data are available on these first liens, for purposes of assessing the collectability of the second liens held for the Company even if these home equity loans are not delinquent. These data are further analyzed for performance differences between amortizing and non-amortizing home equity loans, the percentage borrowed to total loan commitment and by the amount of payments made by the borrowers. The exposure to loss is not considered to be high due to the combination of current property values, the low level of losses experienced in the past few years and the low level of loan delinquencies at September 30, 2013. If the local economy weakens, however, a rise in losses in those loan classes could occur. Historically, losses in these classes have been low.

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Net charge-offs in the consumer portfolio for the three-month periods ended September 30, 2013 and September 30, 2012 were less than \$0.1 million in both periods. As a percentage of average consumer loans and leases, annualized net charge-offs for the three-month periods ended September 30, 2013 and September 30, 2012 were 0.03% and 0.05%, respectively. Net charge-offs in the consumer portfolio for the nine-month periods ended September 30, 2013 and September 30, 2012 were \$0.2 million and \$0.3 million, respectively. As a percentage of average consumer loans and leases, annualized net charge-offs for the nine-month periods ended September 30, 2013 and September 30, 2012 were 0.03% and 0.05%, respectively. See the *Results of Operations Provision for Credit Losses* section below for additional information.

#### Unallocated Allowance

The unallocated allowance recognizes the estimation risk associated with the allocated general and specific allowances, incorporates management s evaluation of existing conditions that are not included in the allocated allowance determinations and protects against potential losses outside of the ordinary course of business. These conditions are reviewed quarterly by management. Causes of losses outside the normal course of business include, but are not limited to, fraudulently obtained loans where there is no primary or secondary source of repayment; catastrophic and uninsured property loss where collateral is destroyed with no compensation; and legal documentation flaws that compromise security interests in collateral assets or the availability of guarantors. The unallocated allowance for loan and lease losses was \$2.8 million at September 30, 2013, compared to \$2.6 million at December 31, 2012.

The following table sets forth the Company s percent of allowance for loan and lease losses to the total allowance for loan and lease losses and the percent of loans to total loans for each of the categories listed at the dates indicated.

	At September 30, 2013 Percent				At December 31, 2012			
		Amount	Percent of Allowance to Total Allowance	of Loans in Each Category to Total Loans (Dollars in T	<b>`hou</b> s	Amount sands)	Percent of Allowance to Total Allowance	of Loans in Each Category to Total Loans
Commercial real estate loans:								
Commercial real estate								
mortgage	\$	14,702	31.7%	32.6%	\$	12,993	31.6%	31.1%
Multi-family		4,518	9.7%	13.9%		4,541	11.0%	14.5%
Construction		3,239	7.0%	2.8%		2,484	6.0%	2.3%
Total commercial real estate								
loans		22,459	48.4%	49.3%		20,018	48.6%	47.9%
Commercial loans and leases:								
Commercial		5,541	12.0%	9.5%		3,870	9.4%	9.1%
Equipment financing		7,805	16.8%	11.9%		6,454	15.7%	10.1%
Condominium association		324	0.7%	1.0%		331	0.8%	1.1%
Total commercial loans and								
leases		13,670	29.5%	22.4%		10,655	25.9%	20.3%
Indirect automobile		4,316	9.3%	10.3%		5,304	12.9%	13.0%
Consumer loans:								
Residential mortgage		1,304	2.8%	11.9%		1,516	3.7%	12.3%
Home equity		1,404	3.0%	5.9%		970	2.4%	6.3%
Other consumer		407	0.9%	0.2%		59	0.2%	0.2%
Total consumer loans		3,115	6.7%	18.0%		2,545	6.3%	18.8%
Unallocated		2,830	6.1%	0.0%		2,630	6.3%	0.0%

Total \$ 46,390 100.0\% 100.0\% \$ 41,152 100.0\% 100.0\%

### Investments

The investment portfolio exists primarily for liquidity purposes, and secondarily as sources of interest and dividend income, interest-rate risk management and tax planning as a counterbalance to loan and deposit flows. Securities available-for-sale are employed as part of the Company s asset/liability management and may be sold in response to, or in anticipation of, factors such as changes in market conditions and interest rates, security prepayment rates, deposit outflows, liquidity concentrations and regulatory capital requirements.

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The investment policy of the Company, which is reviewed and approved by the Board of Directors on an annual basis, specifies acceptable types of investments, required investment ratings by at least one nationally recognized rating agency, concentration limits and duration guidelines. Compliance with the investment policy is monitored on a regular basis. In general, the Company seeks to maintain a high degree of liquidity and targets cash and equivalents and investment securities available-for-sale balances of between 10% and 30% of total assets.

Cash, cash equivalents, and investment securities decreased \$22.6 million, or 3.8%, since December 31, 2012. Cash, cash equivalents, and investment securities were 11.0% of total assets at September 30, 2013, compared to 11.6% of total assets at December 31, 2012.

Investment Securities Available-for-Sale and Held-to-Maturity

The Company s portfolio of investment securities consists of investment securities available-for-sale and investment securities held-to-maturity. The following table sets forth certain information regarding the amortized cost and market value of the Company s investment securities available-for-sale and held-to-maturity at the dates indicated:

	At September 30, 2013 Amortized			A	At Decemb	per 31, 2012		
	Cost Fair Value		Cost		F	air Value		
				(In Tho	usands	s)		
Investment securities available-for-sale:								
Debt securities:								
GSEs	\$	20,178	\$	20,242	\$	69,504	\$	69,809
GSE CMOs		255,658		248,331		215,670		217,001
GSE MBSs		178,510		177,150		165,996		169,648
Private-label CMOs		4,013		4,097		6,719		6,866
SBA commercial loan asset-backed securities		261		259		383		381
Auction-rate municipal obligations		1,900		1,774		2,100		1,976
Municipal obligations		1,065		1,089		1,058		1,101
Corporate debt obligations		23,103		23,516		10,481		10,685
Trust preferred securities		2,607		2,628		2,786		2,519
Total debt securities		487,295		479,086		474,697		479,986
Marketable equity securities		1,256		1,316		1,249		1,337
Total investment securities available-for-sale	\$	488,551	\$	480,402	\$	475,946	\$	481,323
Investment securities held-to-maturity	\$	500	\$	500	\$	500	\$	502

The fair value of investment securities is based principally on market prices and dealer quotes received from third-party, nationally-recognized pricing services for identical investment securities such as U.S. Treasury and agency securities that are included in Level 1. These prices are validated by comparing the primary pricing source with an alternative pricing source when available. When quoted market prices for identical securities are unavailable, the Company uses market prices provided by independent pricing services based on recent trading activity and other observable information, including but not limited to market interest-rate curves, referenced credit spreads and estimated prepayment speeds where applicable. These investments include certain U.S. and government agency debt securities, municipal and corporate debt securities. GSE residential MBSs and CMOs, and trust preferred securities, all of which are included in Level 2. Certain fair values are estimated using pricing models (such as pooled trust preferred securities and auction-rate municipal securities) and are included in Level 3.

Additionally, management reviews changes in fair value from period to period and performs testing to ensure that prices received from the third parties are consistent with their expectation of the market. Changes in the prices obtained from the pricing service are analyzed from month to month, taking into consideration changes in market conditions including changes in mortgage spreads, changes in U.S. Treasury security yields and changes in generic pricing of 15-year and 30-year securities.

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Additional analysis may include a review of prices provided by other independent parties, a yield analysis, a review of average life changes using Bloomberg analytics and a review of historical pricing for the particular security.

Maturities, calls and principal repayments totaled \$108.9 million for the nine months ended September 30, 2013 compared to \$158.2 million for the same period in 2012. During the nine months ended September 30, 2013, the Company purchased \$124.1 million of available-for-sale securities compared to \$251.8 million for the same period in 2012. During the nine months ended September 30, 2013, the Company did not sell any available-for-sale securities. This compared to \$157.2 million sales and \$0.8 million net realized gains during the nine months ended September 30, 2012.

At September 30, 2013, the fair value of all securities available-for-sale was \$480.4 million and carried a total of \$8.1 million of net unrealized losses at the end of the quarter, compared to \$5.4 million of net unrealized gains at December 31, 2012. Of the \$480.4 million in securities available-for-sale at September 30, 2013, \$352.3 million, or 73.3%, of the portfolio, had gross unrealized losses of \$11.3 million. This compares to \$47.6 million, or 9.9% of the portfolio with gross unrealized losses of \$0.6 million at December 31, 2012. The shift from an unrealized gain position to an unrealized loss position over the first nine months of 2013 was driven by rising interest rates. Management believes that these negative differences between amortized cost and fair value do not include credit losses, but rather differences in interest rates between the time of purchase and the time of measurement. It is more likely than not that the Company will not sell the securities before recovery, and, as a result, it will recover the amortized cost basis of the securities. As such, management has determined that the securities are not other-than-temporarily impaired at September 30, 2013. If market conditions for securities worsen or the creditworthiness of the underlying issuers deteriorates, it is possible that the Company may recognize additional other-than-temporary impairments in future periods. For additional discussion on how the Company validates fair values provided by the third-party pricing service, see Note 4, Investment Securities, of the Company s 2012 Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

#### Restricted Equity Securities

Federal Reserve Bank Stock

The Company invests in the stock of the Federal Reserve Bank of Boston, as required by the Banks membership in the Federal Reserve System. At September 30, 2013, the Company owned stock in the Federal Reserve Bank of Boston with a carrying value of \$16.0 million.

FHLBB Stock

The Company invests in the stock of the FHLBB as one of the requirements to borrow. The Company maintains an excess balance of capital stock of \$9.7 million which allows for additional borrowing capacity at each Bank. At September 30, 2013, the Company owned stock in the FHLBB with a carrying value of \$50.6 million, which represents a decrease of \$1.6 million as compared to December 31, 2012 due to a redemption of excess stock. The FHLBB stated that it remained in compliance with all regulatory capital ratios at September 30, 2013 and, based on the most recent information available, was classified as adequately capitalized by its regulator.

Premises and Equipment
Corporate Headquarters
In addition to building and land costs of \$14.0 million paid in 2012, the Company has made capital expenditures of \$24.3 million associated with the rehabilitation of its new headquarters in 2012 and 2013. The project should be completed by year-end with additional costs of approximately \$0.5 million.
Core Operating Systems

The Company has also entered into contracts associated with the conversion of its core operating systems. All three Banks have successfully converted to a new core operating system. Brookline Bank and First Ipswich were converted in 2012, while BankRI completed its conversion in the second quarter of 2013. The useful life of the core processing system is 7.5 years, and ongoing maintenance and operation contracts extend over seven years. During the nine months ended September 30, 2013, \$4.5 million in conversion-related expenditures have been capitalized.

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### Deposits

The following table presents the Company s deposit mix at the dates indicated.

Non-interest-bearing accounts	\$ 667,181	17.8%	0.00%	\$ 623,274	17.2%	0.00%
NOW accounts	204,164	5.5%	0.08%	212,858	5.9%	0.09%
Money market accounts	1,403,881	37.6%	0.58%	1,253,819	34.7%	0.63%
Total interest-bearing deposits	3,070,797	82.2%	0.60%	2,992,985	82.8%	0.70%

Total deposits increased \$121.7 million to \$3.7 billion at September 30, 2013 compared to \$3.6 billion at December 31, 2012. Deposits as percentage of total assets increased slightly from 70.3% at December 31, 2012 to 71.4% at September 30, 2013. During the first nine months of 2013, core deposits increased \$182.3 million, or 9.3% on an annualized basis, rising from 72.0% of total deposits at December 31, 2012 to 74.6% of total deposits at September 30, 2013. Certificate of deposit accounts decreased \$60.6 million, or 8.0% on an annualized basis, during the first nine months of 2013. Certificates of deposit have also fallen as a percentage of total deposits from 28.0% at December 31, 2012 to 25.4% at September 30, 2013. The Company does not rely on brokered deposits.

The Company believes the ongoing shift toward core deposits is due in part to expansion of its cash management capabilities, more effort in seeking deposits from existing customer relationships and the desire of certain depositors to place their funds in a more strongly capitalized financial institution and in more liquid accounts. A rise in interest rates could cause a shift from core deposit accounts to certificate of deposit accounts with longer maturities. Generally, the rates paid on certificates of deposit are higher than those paid on core deposit accounts.

The following table sets forth the distribution of the average balances of the Company s deposit accounts for the periods indicated and the weighted average interest rates on each category of deposits presented. Averages for the periods presented are based on daily balances.

			Three Months End	led S	eptember 30,		
	Average Balance	2013 Percent of Total Average Deposits	Weighted Average Rate (Dollars in '	Гhou	Average Balance sands)	2012 Percent of Total Average Deposits	Weighted Average Rate
Core deposits:							
Non-interest-bearing demand							
checking accounts	\$ 675,907	18.2%	0.00%	\$	572,305	16.1%	0.00%
NOW accounts	198,643	5.3%	0.08%		181,891	5.1%	0.11%

Savings accounts	512,205	13.8%	0.24%	517,068	14.5%	0.32%
Money market accounts	1,377,495	37.0%	0.59%	1,239,230	34.8%	0.72%
Total core deposits	2,764,250	74.3%	0.34%	2,510,494	70.5%	0.43%
Certificate of deposit accounts	957,494	25.7%	0.93%	1,049,390	29.5%	1.01%
Total deposits	\$ 3,721,744	100.0%	0.49% \$	3,559,884	100.0%	0.60%

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	Nine Months Ended September 30,										
	Average Balance	2013 Percent of Total Average Deposits	Weighted Average Rate (Dollars in T	hous	Average Balance ands)	2012 Percent of Total Average Deposits	Weighted Average Rate				
Core deposits:											
Non-interest-bearing demand											
checking accounts	\$ 641,749	17.5%	0.00%	\$	545,109	15.6%	0.00%				
NOW accounts	194,775	5.3%	0.09%		182,441	5.2%	0.12%				
Savings accounts	511,672	14.0%	0.25%		517,168	14.8%	0.35%				
Money market accounts	1,336,093	36.4%	0.61%		1,188,551	34.0%	0.75%				
Total core deposits	2,684,289	73.2%	0.36%		2,433,269	69.6%	0.45%				
Certificate of deposit accounts	980,628	26.8%	0.95%		1,064,431	30.4%	1.03%				
Total deposits	\$ 3,664,917	100.0%	0.52%	\$							