INLAND REAL ESTATE CORP Form FWP February 29, 2012

Issuer:

**Dividend Payment Dates:** 

Dated February 28, 2012

Filed Pursuant to Rule 433

Registration Statement No. 333-158800

**Relating to Preliminary Prospectus Supplement** 

Dated February 28, 2012 to Prospectus Dated April 24, 2009

#### INLAND REAL ESTATE CORPORATION

8.125% Series A Cumulative Redeemable Preferred Stock (Liquidation Preference \$25.00 per share)

#### FINAL PRICING TERMS

Inland Real Estate Corporation

Title of Shares: 8.125% Series A Cumulative Redeemable Preferred Stock **Number of Shares:** 2,400,000 shares **Overallotment Option:** None Maturity: Perpetual (unless redeemed by the Issuer on or after October 6, 2016 or redeemed by the Issuer pursuant to its special optional redemption right or converted by an investor in connection with certain changes of control) **Trade Date:** February 28, 2012 **Settlement Date:** March 2, 2012 (T+3) **Dividend Rate:** 8.125% per annum of the \$25.00 per share liquidation preference (equivalent to approximately \$2.0313 per annum per share)

Dividends on the Series A Preferred Stock are payable monthly in equal amounts in arrears on the 15th day of each month. Dividends accumulate on a daily basis and are cumulative from, and including, the immediately preceding dividend payment date, to, but not including, the next succeeding dividend payment date or redemption date, as applicable. The first dividend payment date for the shares of Series A Preferred Stock sold in this offering will be April 16, 2012, since April 15, 2012 is a Sunday, and the dividend payable on that date will be in the amount of \$0.169271 per share. The dividend payable on April 16, 2012 will be paid to the persons who are the

holders of record of the Series A Preferred Stock at the close of business on the corresponding record date, which will be April 1, 2012.

### **Optional Redemption:**

The Issuer may not redeem the shares of Series A Preferred Stock prior to October 6, 2016, except as described below under Special Optional Redemption and in limited circumstances relating to the Issuer's continuing qualification as a REIT. On and after October 6, 2016, upon no fewer than 30 days nor more than 60 days written notice, the Issuer may, at its option, redeem the shares of Series A Preferred Stock, for cash, in whole or from time to time in part, by

paying \$25.00 per share, plus any accumulated and unpaid dividends to, but not including, the date of redemption.

Upon the occurrence of a Change of Control (as defined below), the Issuer may, at its option, redeem the shares of Series A Preferred Stock, for cash, in whole or in part and within 120 days after the first date on which such Change of Control occurred, by paying \$25.00 per share, plus any accumulated and unpaid dividends to, but not including, the date of redemption. If, prior to the Change of Control Conversion Date, the Issuer provided or provides notice of redemption with respect to shares of the Series A Preferred Stock (whether pursuant to its optional redemption right or the Issuer s special optional redemption right), the holders of such shares of Series A Preferred Stock will not have the conversion right described below under

Conversion Rights.

- A Change of Control is when, after the first date of issuance of any shares of Series A Preferred Stock, the following have occurred and are continuing:
- the acquisition by any person, including any syndicate or group deemed to be a person under Section 13(d)(3) of the Exchange Act, of beneficial ownership, directly or indirectly, through a purchase, merger or other acquisition transaction or series of purchases, mergers or other acquisition transactions of shares of the Issuer entitling that person to exercise more than 50% of the total voting power of all shares of the Issuer entitled to vote generally in elections of directors (except that such person will be deemed to have beneficial ownership of all securities that such person has the right to acquire, whether such right is currently exercisable or is exercisable only upon the occurrence of a subsequent condition); and
- following the closing of any transaction referred to in the bullet point above, neither the Issuer nor the acquiring or surviving entity has a class of common securities (or their equivalent, including ADRs representing such securities) listed on the NYSE, the NYSE Amex or NASDAQ or listed or quoted on an exchange or quotation system that is a successor to the NYSE, the NYSE Amex or NASDAQ.

Upon the occurrence of a Change of Control, each holder of Series A Preferred Stock will have the right (unless, prior to the Change of Control Conversion Date, the Issuer has provided or provides notice of the Issuer s election to redeem shares of Series A Preferred Stock) to convert some or all of the shares of Series A Preferred Stock held by such holder on the Change of Control Conversion Date into a number of shares of the Issuer s common stock per share of Series A Preferred Stock to be converted equal to the lesser of:

**Conversion Rights:** 

**Special Optional Redemption:** 

- the quotient obtained by dividing (i) the sum of the \$25.00 per share liquidation preference plus the amount of any accumulated and unpaid dividends to, but not including, the Change of Control Conversion Date (unless the Change of Control Conversion Date is after a record date for a Series A Preferred Stock dividend payment and prior to the corresponding Series A Preferred Stock dividend payment date, in which case no additional amount for such accumulated and unpaid dividend will be included in this sum) by (ii) the Common Stock Price; and
- 11.4943 (the Share Cap), subject to certain adjustments

subject, in each case, to provisions for the receipt of alternative consideration as described in the prospectus supplement under Description of the Series A Preferred Stock Conversion Rights.

If the Issuer has provided or provides a redemption notice, whether pursuant to its special optional redemption right in connection with a Change of Control or the Issuer's optional redemption right on and after October 6, 2016, holders of Series A Preferred Stock will not have any right to convert shares of Series A Preferred Stock in connection with the Change of Control Conversion Right and any shares of Series A Preferred Stock subsequently selected for redemption that have been tendered for conversion will be redeemed on the related date of redemption instead of converted on the Change of Control Conversion Date.

For definitions of Change of Control Conversion Right, Change of Control Conversion Date and Common Stock Price and for a description of the adjustments and provisions for the receipt of alternative consideration that may be applicable to the Change of Control Conversion Right, see

Description of the Series A Preferred Stock Conversion Rights in the prospectus supplement.

Except as provided above in connection with a Change of Control, the shares of Series A Preferred Stock are not convertible into or exchangeable for any other securities or property.

Transfer Agent, Registrar and Dividend Paying Agent: Registr

Registrar & Transfer Company

Yield:

8.00%

**Public Offering Price:** 

\$25.3906 per share

**Purchase Price by Underwriters:** 

\$24.6031 per share

Net Proceeds (before expenses) to Issuer:

Approximately \$59,047,440

Listing / Symbol:

NYSE / IRCPrA

**CUSIP/ISIN:** 

457461 408 / US4574614081

**Sole Book-Running Manager:** Wells Fargo Securities, LLC

Senior Co-Manager: Merrill Lynch, Pierce, Fenner & Smith

Incorporated

Co-Managers: KeyBanc Capital Markets Inc.

Junior Co-Managers: Deutsche Bank Securities Inc.

Macquarie Capital (USA) Inc.

The Issuer has filed a registration statement (including a prospectus dated April 24, 2009 and a preliminary prospectus supplement dated February 28, 2012) with the Securities and Exchange Commission (SEC) for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement, the related preliminary prospectus supplement and other documents the Issuer has filed with the SEC for more complete information about the Issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at www.sec.gov. Alternatively, the Issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus and preliminary prospectus supplement if you request it by calling Wells Fargo Securities, LLC toll-free at 1-800-326-5897.