

EBIX INC  
Form 10-Q  
May 06, 2008

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549



# FORM 10-Q

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**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2008**

**OR**

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**TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission file number 0-15946**



**Ebix, Inc.**

(Exact name of registrant as specified in its charter)

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**DELAWARE**

(State or other jurisdiction of incorporation or organization)

**77-0021975**

(I.R.S. Employer Identification No.)

**5 CONCOURSE PARKWAY, SUITE 3200  
ATLANTA, GEORGIA**

(Address of principal executive offices)

**30328**

(Zip Code)

Registrant's telephone number, including area code: **678-281-2020**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 6, 2008, the number of shares of Common Stock outstanding was 3,163,838.

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**Ebix, Inc. and Subsidiaries**

FORM 10-Q

FOR THE QUARTER ENDED MARCH 31, 2008

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**PART I FINANCIAL INFORMATION****ITEM 1 CONSOLIDATED FINANCIAL STATEMENTS****Ebix, Inc. and Subsidiaries****Consolidated Statements of Income**

(In thousands, except per share data)

(Unaudited)

	<b>Three Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
<b>Operating Revenue:</b>	\$ 16,639	\$ 9,018
<b>Operating expenses:</b>		
Costs of services provided	2,843	1,566
Product development	2,171	1,850
Sales and marketing	847	952
General and administrative	3,816	1,787
Amortization and depreciation	819	625
<b>Total operating expenses</b>	<b>10,496</b>	<b>6,780</b>
<b>Operating income</b>	<b>6,143</b>	<b>2,238</b>
Interest income	122	71
Interest expense	(342)	(228)
Foreign exchange gain	59	5
<b>Income before income taxes</b>	<b>5,982</b>	<b>2,086</b>
Income tax provision	(312)	(124)
<b>Net income</b>	<b>\$ 5,670</b>	<b>\$ 1,962</b>
<b>Basic earnings per common share</b>	<b>\$ 1.66</b>	<b>\$ 0.69</b>
<b>Diluted earnings per common share</b>	<b>\$ 1.40</b>	<b>\$ 0.61</b>
Basic weighted average shares outstanding	3,406	2,848
Diluted weighted average shares outstanding	4,154	3,216

See accompanying notes to condensed consolidated financial statements.

**Ebix, Inc. and Subsidiaries****Consolidated Balance Sheets**

(In thousands, except share amounts)

	March 31, 2008 (Unaudited)	December 31, 2007
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 13,565	\$ 49,466
Accounts receivable, less allowance of \$176 and \$146, respectively	15,043	8,809
Other current assets	1,220	1,130
<b>Total current assets</b>	<b>29,828</b>	<b>59,405</b>
Property and equipment, net	3,470	3,356
Goodwill	81,312	36,408
Intangible assets, net	10,263	7,318
Other assets	2,022	2,023
<b>Total assets</b>	<b>\$ 126,895</b>	<b>\$ 108,510</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued expenses	5,234	2,231
Accrued payroll and related benefits	2,982	1,517
Short term debt	19,945	15,650
Current portion of long term debt and capital lease obligations	498	510
Deferred revenue	6,802	5,645
Other current liabilities	165	149