

CITIGROUP INC
Form 10-Q
May 03, 2013

Use these links to rapidly review the document

[TABLE OF CONTENTS](#)

[FINANCIAL STATEMENTS AND NOTES TABLE OF CONTENTS](#)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2013

Commission file number 1-9924

Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

52-1568099

(I.R.S. Employer Identification No.)

399 Park Avenue, New York, NY

(Address of principal executive offices)

10022

(Zip code)

(212) 559-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a smaller
reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Common stock outstanding as of March 31, 2013: 3,042,884,600

**CITIGROUP INC
FIRST QUARTER 2013 FORM 10-Q**

<u>OVERVIEW</u>	<u>3</u>
<u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	<u>5</u>
<u>Executive Summary</u>	<u>5</u>
<u>Summary of Selected Financial Data</u>	<u>9</u>
<u>SEGMENT AND BUSINESS INCOME (LOSS) AND REVENUES</u>	<u>11</u>
<u>CITICORP</u>	<u>13</u>
<u>Global Consumer Banking</u>	<u>14</u>
<u>North America Regional Consumer Banking</u>	<u>15</u>
<u>EMEA Regional Consumer Banking</u>	<u>17</u>
<u>Latin America Regional Consumer Banking</u>	<u>19</u>
<u>Asia Regional Consumer Banking</u>	<u>21</u>
<u>Institutional Clients Group</u>	<u>23</u>
<u>Securities and Banking</u>	<u>24</u>
<u>Transaction Services</u>	<u>26</u>
<u>Corporate/Other</u>	<u>28</u>
<u>CITI HOLDINGS</u>	<u>29</u>
<u>Brokerage and Asset Management</u>	<u>30</u>
<u>Local Consumer Lending</u>	<u>31</u>
<u>Special Asset Pool</u>	<u>33</u>
<u>BALANCE SHEET REVIEW</u>	<u>34</u>
<u>CAPITAL RESOURCES AND LIQUIDITY</u>	<u>38</u>
<u>Capital Resources</u>	<u>38</u>
<u>Funding and Liquidity</u>	<u>44</u>
<u>OFF-BALANCE-SHEET ARRANGEMENTS</u>	<u>52</u>
<u>MANAGING GLOBAL RISK</u>	<u>53</u>
<u>CREDIT RISK</u>	<u>54</u>
<u>Loans Outstanding</u>	<u>54</u>
<u>Details of Credit Loss Experience</u>	<u>55</u>
<u>Non-Accrual Loans and Assets and Renegotiated Loans</u>	<u>57</u>

<u>North America Consumer Mortgage Lending</u>	<u>61</u>
<u>North America Cards</u>	<u>74</u>
<u>Consumer Loan Details</u>	<u>75</u>
<u>Corporate Loan Details</u>	<u>77</u>
<u>MARKET RISK</u>	<u>79</u>
<u>COUNTRYAND CROSS-BORDER RISK</u>	<u>87</u>
<u>Country Risk</u>	<u>87</u>
<u>Cross-Border Risk</u>	<u>94</u>
<u>FAIR VALUE ADJUSTMENTS FOR DERIVATIVES AND STRUCTURED DEBT</u>	<u>95</u>
<u>CREDIT DERIVATIVES</u>	<u>96</u>
<u>INCOME TAXES</u>	<u>98</u>
<u>DISCLOSURE CONTROLS AND PROCEDURES</u>	<u>99</u>
<u>DISCLOSURE PURSUANT TO SECTION 219 OF THE IRAN THREAT REDUCTION AND SYRIA HUMAN RIGHTS ACT</u>	<u>99</u>
<u>FORWARD-LOOKING STATEMENTS</u>	<u>100</u>
<u>FINANCIAL STATEMENTS AND NOTES TABLE OF CONTENTS</u>	<u>102</u>
<u>CONSOLIDATED FINANCIAL STATEMENTS</u>	<u>103</u>
<u>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS</u>	<u>109</u>
<u>LEGAL PROCEEDINGS</u>	<u>217</u>
<u>UNREGISTERED SALES OF EQUITY, PURCHASES OF EQUITY SECURITIES, DIVIDENDS</u>	<u>218</u>

OVERVIEW

Citigroup's history dates back to the founding of Citibank in 1812. Citigroup's original corporate predecessor was incorporated in 1988 under the laws of the State of Delaware. Following a series of transactions over a number of years, Citigroup Inc. was formed in 1998 upon the merger of Citicorp and Travelers Group Inc.

Citigroup is a global diversified financial services holding company whose businesses provide consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services and wealth management. Citi has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions.

Citigroup currently operates, for management reporting purposes, via two primary business segments: Citicorp, consisting of Citi's *Global Consumer Banking* businesses and *Institutional Clients Group*; and Citi Holdings, consisting of *Brokerage and Asset Management*, *Local Consumer Lending* and *Special Asset Pool*. For a further description of the business segments and the products and services they provide, see "Citigroup Segments" below, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 3 to the Consolidated Financial Statements.

Throughout this report, "Citigroup," "Citi" and "the Company" refer to Citigroup Inc. and its consolidated subsidiaries.

This Quarterly Report on Form 10-Q should be read in conjunction with Citigroup's Annual Report on Form 10-K for the year ended December 31, 2012 filed with the U.S. Securities and Exchange Commission (SEC) on March 1, 2013 (2012 Annual Report on Form 10-K). Additional information about Citigroup is available on Citi's website at www.citigroup.com. Citigroup's recent annual reports on Form 10-K, quarterly reports on Form 10-Q, proxy statements, as well as other filings with the SEC, are available free of charge through Citi's website by clicking on the "Investors" page and selecting "All SEC Filings." The SEC's website also contains current reports, information statements, and other information regarding Citi at www.sec.gov.

Within this Form 10-Q, please refer to the tables of contents on pages 2 and 102 for page references to Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes to Consolidated Financial Statements, respectively.

Certain reclassifications have been made to the prior periods' financial statements to conform to the current period's presentation. For information on certain recent such reclassifications, see Citi's Form 8-K furnished to the SEC on April 5, 2013.

As described above, Citigroup is managed pursuant to the following segments:

The following are the four regions in which Citigroup operates. The regional results are fully reflected in the segment results above.

- (1) *North America* includes the U.S., Canada and Puerto Rico, *Latin America* includes Mexico, and *Asia* includes Japan.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

EXECUTIVE SUMMARY

First Quarter of 2013 Summary Results

During the first quarter of 2013, Citi benefitted from growth in its core businesses in Citicorp, including seasonally strong results in its markets businesses within *Securities and Banking* and year-over-year growth in loans and deposits (for additional information, see "Balance Sheet Review" and "Capital Resources and Liquidity Funding and Liquidity," respectively, below) as well as an improved credit environment. Despite this growth, Citi's results for the first quarter of 2013 also reflected a continued challenging operating environment, with spread compression⁽¹⁾ globally impacting its *Global Consumer Banking* and *Transaction Services* businesses, and continued elevated legal and related expenses as Citi continues to work through "legacy" legal issues.

Citigroup

Citigroup reported first quarter of 2013 net income of \$3.8 billion, or \$1.23 per diluted share. Citi's reported net income increased by 30%, or \$877 million, from the first quarter of 2012. Results for the first quarter of 2013 included a net negative credit valuation adjustment (CVA) on derivatives (counterparty and own-credit, excluding monolines), net of hedges, and debt valuation adjustment (DVA) on Citi's fair value option debt of \$(319) million (\$(198) million after-tax), compared to \$(1,288) million (\$800) million after-tax) in the first quarter of 2012, as Citi's credit spreads improved during the quarter. First quarter of 2012 results also included a net gain of \$477 million on minority investments (\$308 million after-tax).⁽²⁾

Excluding CVA/DVA in both periods and the gain on minority investments in the first quarter 2012,⁽³⁾ Citi reported net income of \$4.0 billion in the first quarter of 2013, or \$1.29 per diluted share, an increase of 16% compared to \$1.11 per diluted share in the prior-year period. The year-over-year increase in earnings per share (excluding CVA/DVA and minority investments) primarily reflected higher revenues and lower net credit losses, partially offset by higher legal and related expenses, a lower loan loss reserve release and a higher effective tax rate as compared to the prior-year period (for additional information, see "Income Taxes" below).

Citi's revenues, net of interest expense, were \$20.5 billion in the first quarter of 2013, up 6% versus the prior-year period. Excluding CVA/DVA and the gain on minority investments in the first quarter 2012, revenues were \$20.8 billion, up 3% from the first quarter of 2012, as revenues in Citicorp and Citi Holdings grew by 2% and 15%, respectively, compared to the prior-year period. Net interest revenues of \$11.9 billion were 1% lower than the prior-year period, largely driven by the ongoing impact of spread compression in *Transaction Services* in Citicorp, which Citi expects will likely continue to negatively impact net interest revenues in the near term. Non-interest revenues were \$8.6 billion, up 15% from the prior-year period, driven by the lower CVA/DVA and growth in *Securities and Banking* revenues, partially offset by the absence of the gains on minority investments in the first quarter of 2012. Excluding CVA/DVA in both periods and the gain on minority investments in the first quarter of 2012, non-interest revenues of \$8.9 billion were 8% higher than the prior-year period.

Operating Expenses

Citigroup expenses increased 1% versus the prior-year period to \$12.4 billion driven by higher legal and related expenses in Citi Holdings (see below) and higher repositioning charges. Citi incurred higher legal and related expenses of \$710 million (compared to \$545 million in the prior-year period, but down from approximately \$1.3 billion in the fourth quarter of 2012) and higher repositioning charges of \$148 million (compared to \$66 million in the prior-year period, but down from approximately \$1.0 billion in the fourth quarter of 2012 as a result of the restructuring efforts announced in December 2012). Excluding legal and related expenses, repositioning charges and the impact of foreign exchange translation into U.S. dollars for reporting purposes (as used throughout this report, FX translation⁽⁴⁾), which lowered reported expenses by approximately \$0.2 billion in the first quarter of 2013 as compared to the prior-year period, Citi's operating expenses were \$11.5 billion versus \$11.6 billion in the prior-year period.

Citicorp's expenses were \$10.9 billion, down 2% from the prior-year period, largely reflecting lower legal and related expenses. Citicorp legal and related expenses were \$66 million in the first quarter of 2013, compared to \$378 million in the prior-year period and \$735 million in the fourth quarter of 2012. Citi Holdings expenses increased 23% to \$1.5 billion from the prior-year period, principally due to higher legacy legal and related expenses in the *Special Asset Pool*. Citi Holdings legal and related expenses were \$644 million in the first quarter of 2013, compared to \$167 million in the prior-year period and \$551 million in the fourth quarter of 2012.

Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) As used throughout this report, spread compression refers to the reduction in net interest revenue as a percentage of loans or deposits, as applicable, as driven by either lower yields on interest-earning assets or higher costs to fund such assets (or a combination thereof).
- (2) In the first quarter of 2012, Citi recorded a net pretax gain on minority investments of \$477 million (\$308 million after-tax), which included pretax gains of \$1.1 billion and \$542 million on the sales of Citi's remaining stake in Housing Development Finance Corporation Ltd. (HDFC) and its stake in Shanghai Pudong Development Bank (SPDB), respectively, offset by a pretax impairment charge relating to Akbank T.A.S. of \$1.2 billion, all within *Corporate/Other*.
- (3) Citigroup's results of operations, excluding the impact of CVA/DVA and gains/(losses) on minority investments, are non-GAAP financial measures. Citi believes the presentation of its results of operations excluding the impact of CVA/DVA and gains/(losses) on minority investments provides a more meaningful depiction of the underlying fundamentals of its businesses impacted by these amounts.
- (4) For the impact of FX translation on first quarter of 2013 results of operations for each of *EMEA Regional Consumer Banking (RCB)*, *Latin America RCB*, *Asia RCB* and *Transaction Services*, see the table accompanying the discussion of each respective business' results of operations below.
-

Credit Costs and Loan Loss Reserve Positions

Citi's total provisions for credit losses and for benefits and claims of \$2.5 billion declined 16% from the prior-year period. Net credit losses of \$3.0 billion were down 25% from the first quarter of 2012. Consumer net credit losses declined 28% to \$2.9 billion reflecting improvements in mortgages in Citi Holdings *Local Consumer Lending* and *North America* Citi-branded cards and Citi retail services in Citicorp. Corporate net credit losses were \$45 million in the first quarter of 2013, compared to a recovery of \$83 million in first quarter of 2012.

The net release of allowance for loan losses and unfunded lending commitments was \$652 million in the first quarter of 2013, 44% lower than the prior-year period, with \$662 million related to Consumer and the remainder in Corporate. Of the \$652 million net reserve release, \$301 million was attributable to Citicorp, compared to a \$589 million release in the prior-year period. The decline in the Citicorp reserve release principally reflected lower releases in *North America RCB*. The \$351 million net reserve release in Citi Holdings included a reserve release of \$375 million related to North America mortgages, and was down from \$576 million in the prior-year period, which included approximately \$350 million of reserve releases related to previously deferred principal balances on modified mortgages recorded in *Local Consumer Lending*.

Citigroup's total allowance for loan losses was \$23.7 billion at quarter end, or 3.7% of total loans, compared to \$29.0 billion, or 4.5%, at the end of the prior-year period. The decline in the total allowance for loan losses reflected asset sales, lower non-accrual loans, and overall continued improvement in the credit quality of Citi's loan portfolios.

The Consumer allowance for loan losses was \$20.9 billion, or 5.3% of total Consumer loans, at quarter end, compared to \$26.0 billion, or 6.3% of total loans, at March 31, 2012. Total non-accrual assets decreased 9% to \$11.1 billion as compared to March 31, 2012. Corporate non-accrual loans declined 16% to \$2.5 billion, reflecting continued credit improvement. Consumer non-accrual loans declined 5%, to \$8.1 billion, versus the prior-year period.

Capital

Citigroup's Tier 1 Capital and Tier 1 Common ratios were 13.1% and 11.8% as of March 31, 2013, respectively, each reflecting the final U.S. market risk capital rules (Basel II.5) which became effective on January 1, 2013 (for additional information, see "Capital Resources and Liquidity Capital Resources" below). Citi's estimated Tier 1 Common ratio under Basel III was 9.3% at the end of the first quarter of 2013, up from an estimated 8.7% at year-end 2012.(5)

Citicorp(6)

Citicorp net income increased 17% from the prior-year period to \$4.6 billion. CVA/DVA in *Securities and Banking* was \$(310) million (\$192) million after-tax), compared to \$(1.4) billion (\$854) million after-tax) in the prior-year period. Excluding CVA/DVA and the gain on minority investments in the first quarter of 2012, Citicorp net income increased 7% from the prior-year period to \$4.8 billion, as revenue growth, lower expenses and lower net credit losses were partially offset by lower loan loss reserve releases and a higher effective tax rate.

Citicorp revenues, net of interest expense, were \$19.6 billion in the first quarter of 2013, up 6% versus the prior-year period. Excluding CVA/DVA and the gain on minority investments in the first quarter of 2012, Citicorp revenues were \$19.9 billion in the quarter, a 2% increase versus the prior-year period, as growth in *Securities and Banking* revenues was partially offset by a decline in *Transaction Services* revenues. *Global Consumer Banking (GCB)* revenues of \$10.0 billion were flat versus the prior-year period, as were *Corporate/Other* revenues of \$(7) million, excluding the gain on minority investments in the first quarter of 2012.

North America RCB revenues of \$5.1 billion declined 1% from the prior-year period, driven by a 3% decline in retail banking revenues with total cards revenues (Citi-branded cards and Citi retail services) flat versus the prior-year period. The decline in retail banking revenues was driven by spread compression, which more than offset growth in loans and deposits. *North America RCB* average retail loans of \$43 billion grew 7% and average deposits of \$164 billion grew 10%, both versus the prior-year period. Cards revenues remained flat, as improved net interest spreads were offset by lower average loans. Average card loans of \$106 billion declined 4% versus the prior-year period, driven by increased payment rates resulting from ongoing consumer deleveraging, and card purchase sales of \$54 billion were roughly flat. Citi retail services revenues were also negatively impacted by higher contractual partner payments due to the impact of improving credit trends. Quarter-over-quarter, revenues in *North America RCB* declined 4% due to lower mortgage gain on sale margins as well as seasonally lower cards revenues.

International *GCB* revenues (consisting of *Asia RCB*, *Latin America RCB* and *EMEA RCB*) grew 1% versus the prior-year period as reported, and 3% on a constant dollar basis (excluding the impact of FX translation), driven by 6% revenue growth in *Latin America RCB* and 2% revenue growth in *EMEA RCB*. *Asia RCB* revenues declined by 1% versus the prior-year period, primarily reflecting ongoing spread compression in certain markets and the continued impact of regulatory actions in certain countries, most notably Korea. While international

Edgar Filing: CITIGROUP INC - Form 10-Q

GCB revenues continued to reflect spread compression in certain markets, as well as the impact of regulatory changes, particularly in Asia, most underlying business metrics continued to improve. International *GCB* average retail loans increased 4% versus the prior-year period, investment sales grew 24%, average card loans grew 3%, and card purchase sales grew 7%,

- (5) Citi's estimated Basel III Tier 1 Common ratio and related metrics are non-GAAP financial measures. For additional information on Citi's estimated Basel III Tier 1 Common ratio, including the calculation of the ratio, see "Capital Resources and Liquidity Capital Resources" below.
- (6) Citicorp includes Citi's three operating businesses *Global Consumer Banking, Securities and Banking and Transaction Services* as well as *Corporate/Other*. See "Citicorp" below for additional information on the results of operations for each of the businesses in Citicorp.

Edgar Filing: CITIGROUP INC - Form 10-Q

although average deposits declined 1%, all excluding the impact of FX translation.

Securities and Banking revenues were \$7.0 billion in the first quarter of 2013, up 31% from the prior-year period, including the benefit of lower CVA/DVA. Excluding CVA/DVA, *Securities and Banking* revenues of \$7.3 billion increased 8% from the prior-year period, as a decline in equity and fixed income markets revenues was more than offset by growth in investment banking and Private Bank revenues, as well as lower mark-to-market losses on hedges related to accrual loans in lending.

Fixed income markets revenues of \$4.6 billion, excluding CVA/DVA,(7) decreased 3% from the prior-year period as rates and currencies revenues declined from a strong performance in the prior-year period, partially offset by growth in credit-related and securitized product revenues. Equity markets revenues of \$826 million in the first quarter of 2013, excluding CVA/DVA, declined 10% from the prior-year period, driven in part by lower volatility that impacted derivatives performance.

Investment banking revenues rose 22% from the prior-year period to \$1.1 billion, driven by higher revenues in all major products. Private Bank revenues of \$629 million, excluding CVA/DVA, increased 5% from the prior-year period, driven by growth in *North America* and *Asia*. Lending revenues increased to \$309 million from \$12 million in the prior-year period, reflecting \$(24) million mark-to-market losses on hedges related to accrual loans as credit spreads tightened during the first quarter of 2013 (compared to a \$(344) million loss in the prior-year period). Excluding the mark-to-market impact on hedges related to accrual loans, lending revenues declined 7% to \$333 million versus the prior year, primarily related to loan sale activity.

Transaction Services revenues declined 4% on a reported basis to \$2.6 billion versus the prior-year period, and declined 2% excluding the impact of FX translation. *Treasury and Trade Solutions* revenues declined 5% on a reported basis and 3% excluding the impact of FX translation as the impact of spread compression globally was only partially offset by loan and deposit growth. *Securities and Fund Services* revenues declined 1% on a reported basis, but increased 2% excluding the impact of FX translation, as higher settlement volumes and fees offset lower net interest spreads.

Citicorp end of period loans increased 5% from the prior-year period to \$539 billion, with 1% growth in Consumer loans and 9% growth in Corporate loans. Consumer loan growth was driven by 12% growth in *Latin America RCB* and 8% growth in *EMEA RCB*, partially offset by a 2% decline in *North America RCB* and flat end of period loans in *Asia RCB*.

Citi Holdings(8)

During the first quarter of 2013, Citi made progress on its goal of reducing the negative impact of Citi Holdings on its overall results of operations. Citi Holdings net loss was \$794 million in the first quarter of 2013, compared to a net loss of \$1.0 billion in the first quarter of 2012. Excluding CVA/DVA,(9) Citi Holdings net loss decreased to \$788 million compared to a net loss of \$1.1 billion in the prior-year period, as growth in revenues and lower credit costs were partially offset by higher expenses. Expenses increased 23% from the prior-year period reflecting higher legal and related costs, principally recorded in the *Special Asset Pool*. Excluding legal and related costs, expenses declined 18% versus the prior-year period.

Citi Holdings revenues increased 2% to \$901 million from \$882 million in the prior-year period. Excluding CVA/DVA, Citi Holdings revenues increased 15% to \$910 million versus the prior-year period, as higher revenues in the *Special Asset Pool* were partially offset by a decline in *Local Consumer Lending* driven by the continued decline in loan balances.

Special Asset Pool revenues, excluding CVA/DVA, were \$(129) million in the first quarter of 2013, compared to \$(482) million in the prior-year period, predominantly reflecting lower asset marks and lower funding costs. *Local Consumer Lending* revenues of \$1.1 billion declined 20% from the prior year primarily due to the 21% decline in average assets. *Brokerage and Asset Management* revenues were \$(17) million, compared to \$(48) million in the prior year, reflecting lower funding costs given the decline in assets. Net interest revenues increased 6% to \$753 million versus the prior-year period, driven by improvements in *Special Asset Pool* and *Brokerage and Asset Management* revenues reflecting lower funding costs partially offset by a decline in *Local Consumer Lending* reflecting the lower loan balances. Non-interest revenues, excluding CVA/DVA, were \$157 million versus \$85 million in the prior year, reflecting lower asset marks within the *Special Asset Pool* offset by lower revenues in *Local Consumer Lending* reflecting the declining assets as well as higher repurchase reserve builds.

Citi Holdings end of period assets declined 29% from the prior year to \$149 billion at the end of the first quarter of 2013. At the end of the quarter, Citi Holdings assets comprised approximately 8% of total Citigroup GAAP assets, 14% of risk-weighted assets (as defined under current regulatory guidelines), and 22% of estimated risk-weighted assets under Basel III. *Local Consumer Lending* continued to represent the largest segment within Citi Holdings, with \$122 billion of assets as of the end of first quarter of 2013, of which approximately 70% or \$86 billion were related to mortgages in North America real estate lending.

- (7) For the summary of CVA/DVA by business within *Securities and Banking* for the first quarter of 2013 and comparable periods, see "Citicorp *Institutional Clients Group*" below.
- (8) Citi Holdings includes *Local Consumer Lending*, *Special Asset Pool* and *Brokerage and Asset Management*. See "Citi Holdings" below for additional information on the results of operations for each of the businesses in Citi Holdings.
- (9) CVA/DVA in Citi Holdings, recorded in the *Special Asset Pool*, was \$(9) million in the first quarter of 2013, compared to \$88 million in the prior-year period.

THIS PAGE INTENTIONALLY LEFT BLANK

RESULTS OF OPERATIONS

SUMMARY OF SELECTED FINANCIAL DATA Page 1

Citigroup Inc. and Consolidated Subsidiaries

<i>In millions of dollars, except per-share amounts and ratios</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ 11,884	\$ 11,947	(1)%
Non-interest revenue	8,607	7,459	15
Total revenues, net of interest expense	\$ 20,491	\$ 19,406	6%
Operating expenses	12,398	12,319	1
Provisions for credit losses and for benefits and claims	2,540	3,019	(16)
Income from continuing operations before income taxes	\$ 5,553	\$ 4,068	37%
Income taxes	1,588	1,006	58
Income from continuing operations	\$ 3,965	\$ 3,062	29%
Income (loss) from discontinued operations, net of taxes(1)	(67)	(5)	NM
Net income before attribution of noncontrolling interests	\$ 3,898	3,057	28%
Net income attributable to noncontrolling interests	90	126	(29)
Citigroup's net income	\$ 3,808	\$ 2,931	30%
Less:			
Preferred dividends Basic	\$ 4	\$ 4	%
Dividends and undistributed earnings allocated to employee restricted and deferred shares that contain nonforfeitable rights to dividends, applicable to Basic EPS	72	54	33
Income allocated to unrestricted common shareholders for Basic EPS	\$ 3,732	\$ 2,873	30%
Add: Interest expense, net of tax, on convertible securities and adjustment of undistributed earnings allocated to employee restricted and deferred shares that contain nonforfeitable rights to dividends, applicable to diluted EPS		4	NM
Income allocated to unrestricted common shareholders for diluted EPS	\$ 3,732	\$ 2,877	30%
Earnings per share			
Basic			
Income from continuing operations	1.25	0.98	28
Net income	1.23	0.98	26
Diluted			
Income from continuing operations	\$ 1.25	\$ 0.96	30%
Net income	1.23	0.95	29
Dividends declared per common share	0.01	0.01	

Statement continues on the next page, including notes to the table.

SUMMARY OF SELECTED FINANCIAL DATA Page 2

Citigroup Inc. and Consolidated Subsidiaries

	First Quarter		%
<i>In millions of dollars, except per-share amounts, ratios and direct staff</i>	2013	2012	Change
At March 31:			
Total assets	\$ 1,881,734	\$ 1,944,423	(3)%
Total deposits	933,762	906,012	3
Long-term debt	234,326	311,079	(25)
Citigroup common stockholders' equity	190,222	181,508	5
Total Citigroup stockholders' equity	193,359	181,820	6
Direct staff (<i>in thousands</i>)	257	263	(2)
Ratios			
Return on average assets	0.82%	0.62%	
Return on average common stockholders' equity(3)	8.21	6.53	
Return on average total stockholders' equity(3)	8.08	6.52	
Efficiency ratio	61	63	
Tier 1 Common(4)(5)	11.84%	12.50%	
Tier 1 Capital(5)	13.09	14.26	
Total Capital(5)	16.09	17.64	
Leverage(6)	7.78	7.55	
Citigroup common stockholders' equity to assets	10.11%	9.33%	
Total Citigroup stockholders' equity to assets	10.28	9.35	
Dividend payout ratio(2)	0.8	1.1	
Book value per common share	62.51	61.90	
Ratio of earnings to fixed charges and preferred stock dividends	2.26x	1.71x	

- (1) Discontinued operations for the first quarter of 2013 includes a carve-out of Citi's liquid strategies business within Citi Capital Advisors, the sale of which is to occur pursuant to two separate transactions, the first of which closed in February 2013. Discontinued operations for the first quarters of 2013 and 2012 also reflect the sale of the Egg Banking PLC credit card business. For additional information, see Note 2 to the Consolidated Financial Statements.
- (2) Dividends declared per common share as a percentage of net income per diluted share.
- (3) The return on average common stockholders' equity is calculated using net income less preferred stock dividends divided by average common stockholders' equity. The return on average total Citigroup stockholders' equity is calculated using net income divided by average Citigroup stockholders' equity.
- (4) As currently defined by the U.S. banking regulators, the Tier 1 Common ratio represents Tier 1 Capital less non-common elements, including qualifying perpetual preferred stock, qualifying noncontrolling interests in subsidiaries and qualifying trust preferred securities divided by risk-weighted assets.
- (5) First quarter of 2013 Basel I capital ratios reflect the final (revised) U.S. market risk capital rules (Basel II.5) that were effective on January 1, 2013.
- (6)

Edgar Filing: CITIGROUP INC - Form 10-Q

The leverage ratio represents Tier 1 Capital divided by quarterly adjusted average total assets.

SEGMENT AND BUSINESS INCOME (LOSS) AND REVENUES

The following tables show the income (loss) and revenues for Citigroup on a segment and business view:

CITIGROUP INCOME

<i>In millions of dollars</i>	First Quarter		%
	2013	2012	Change
Income (loss) from continuing operations			
CITICORP			
<i>Global Consumer Banking</i>			
<i>North America</i>	\$ 1,113	\$ 1,297	(14)%
<i>EMEA</i>	7	(13)	NM
<i>Latin America</i>	414	392	6
<i>Asia</i>	417	501	(17)
Total	\$ 1,951	\$ 2,177	(10)%
<i>Securities and Banking</i>			
<i>North America</i>	\$ 1,152	\$ 187	NM
<i>EMEA</i>	445	514	(13)%
<i>Latin America</i>	312	324	(4)
<i>Asia</i>	446	311	43
Total	\$ 2,355	\$ 1,336	76%
<i>Transaction Services</i>			
<i>North America</i>	\$ 129	\$ 126	2%
<i>EMEA</i>	223	300	(26)
<i>Latin America</i>	164	174	(6)
<i>Asia</i>	254	297	(14)
Total	\$ 770	\$ 897	(14)%
<i>Institutional Clients Group</i>	\$ 3,125	\$ 2,233	40%
<i>Corporate/Other</i>	\$ (322)	\$ (331)	3%
Total Citicorp	\$ 4,754	\$ 4,079	17%
CITI HOLDINGS			
<i>Brokerage and Asset Management</i>	\$ (79)	\$ (137)	42%
<i>Local Consumer Lending</i>	(293)	(633)	54
<i>Special Asset Pool</i>	(417)	(247)	(69)
Total Citi Holdings	\$ (789)	\$ (1,017)	22%
Income from continuing operations	\$ 3,965	\$ 3,062	29%
Discontinued operations	\$ (67)	\$ (5)	NM
Net income attributable to noncontrolling interests	90	126	(29)%
Citigroup's net income	\$ 3,808	\$ 2,931	30%

NM Not meaningful

CITIGROUP REVENUES

<i>In millions of dollars</i>	First Quarter		%
	2013	2012	Change
CITICORP			
Global Consumer Banking			
<i>North America</i>	\$ 5,110	\$ 5,166	(1)%
<i>EMEA</i>	368	369	
<i>Latin America</i>	2,575	2,473	4
<i>Asia</i>	1,960	1,998	(2)
Total	\$ 10,013	\$ 10,006	%
Securities and Banking			
<i>North America</i>	\$ 2,970	\$ 1,442	NM
<i>EMEA</i>	1,873	1,959	(4)%
<i>Latin America</i>	770	723	7
<i>Asia</i>	1,365	1,218	12
Total	\$ 6,978	\$ 5,342	31%
Transaction Services			
<i>North America</i>	\$ 626	\$ 639	(2)%
<i>EMEA</i>	861	873	(1)
<i>Latin America</i>	447	442	1
<i>Asia</i>	672	751	(11)
Total	\$ 2,606	\$ 2,705	(4)%
<i>Institutional Clients Group</i>	\$ 9,584	\$ 8,047	19%
Corporate/Other	\$ (7)	\$ 471	NM
Total Citicorp	\$ 19,590	\$ 18,524	6%
CITI HOLDINGS			
<i>Brokerage and Asset Management</i>	\$ (17)	\$ (48)	65%
<i>Local Consumer Lending</i>	1,056	1,324	(20)%
<i>Special Asset Pool</i>	(138)	(394)	65%
Total Citi Holdings	\$ 901	\$ 882	2%
Total Citigroup net revenues	\$ 20,491	\$ 19,406	6%

NM Not meaningful

CITICORP

Citicorp is Citigroup's global bank for consumers and businesses and represents Citi's core franchises. Citicorp is focused on providing best-in-class products and services to customers and leveraging Citigroup's unparalleled global network, including many of the world's emerging economies. Citicorp is physically present in approximately 100 countries, many for over 100 years, and offers services in over 160 countries and jurisdictions. Citi believes this global network provides a strong foundation for servicing the broad financial services needs of its large multinational clients and for meeting the needs of retail, private banking, commercial, public sector and institutional clients around the world. At March 31, 2013, Citicorp had \$1.7 trillion of assets and \$868 billion of deposits, representing 92% of Citi's total assets and 93% of its deposits.

Citicorp consists of the following operating businesses: *Global Consumer Banking* (which consists of *Regional Consumer Banking* in *North America, EMEA, Latin America* and *Asia*) and *Institutional Clients Group* (which includes *Securities and Banking* and *Transaction Services*). Citicorp also includes *Corporate/Other*.

<i>In millions of dollars except as otherwise noted</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ 11,131	\$ 11,238	(1)%
Non-interest revenue	\$ 8,459	7,286	16
Total revenues, net of interest expense	\$ 19,590	\$ 18,524	6%
Provisions for credit losses and for benefits and claims			
Net credit losses	\$ 2,031	\$ 2,221	(9)%
Credit reserve build (release)	(319)	(577)	45
Provision for loan losses	\$ 1,712	\$ 1,644	4%
Provision for benefits and claims	63	58	9
Provision for unfunded lending commitments	18	(12)	NM
Total provisions for credit losses and for benefits and claims	\$ 1,793	\$ 1,690	6%
Total operating expenses	\$ 10,896	\$ 11,102	(2)%
Income from continuing operations before taxes	\$ 6,901	\$ 5,732	20%
Provisions for income taxes	2,147	1,653	30
Income from continuing operations	\$ 4,754	\$ 4,079	17%
Income (loss) from discontinued operations, net of taxes	(67)	(5)	NM
Noncontrolling interests	85	124	(31)
Net income	\$ 4,602	\$ 3,950	17%
Balance sheet data (in billions of dollars)			
Total end-of-period (EOP) assets	\$ 1,733	\$ 1,735	%
Average assets	1,734	1,689	3
Return on average assets	1.08%	0.94%	
Efficiency ratio (Operating expenses/Total revenues)	56%	60%	
Total EOP loans	\$ 539	\$ 514	5
Total EOP deposits	868	843	3

NM Not meaningful

GLOBAL CONSUMER BANKING

Global Consumer Banking (GCB) consists of Citigroup's four geographical *Regional Consumer Banking (RCB)* businesses that provide traditional banking services to retail customers through retail banking, commercial banking, Citi-branded cards and Citi retail services. *GCB* is a globally diversified business with 3,916 branches in 39 countries around the world. For the quarter ended March 31, 2013, *GCB* had \$400 billion of average assets and \$330 billion of average deposits. Citi's strategy is to focus on the top 150 cities globally that it believes have the highest growth potential in consumer banking. Consistent with this strategy, as announced in the fourth quarter of 2012 as part of its repositioning efforts, Citi intends to optimize its branch footprint and further concentrate its presence in major metropolitan areas. As of March 31, 2013, Citi had consumer banking operations in approximately 120, or 80%, of these cities.

<i>In millions of dollars except as otherwise noted</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ 7,356	\$ 7,366	%
Non-interest revenue	2,657	2,640	1
Total revenues, net of interest expense	\$ 10,013	\$ 10,006	%
Total operating expenses	\$ 5,340	\$ 5,220	2%
Net credit losses	\$ 1,992	\$ 2,278	(13)%
Credit reserve build (release)	(342)	(734)	53
Provisions for unfunded lending commitments	15	(1)	NM
Provision for benefits and claims	63	58	9%
Provisions for credit losses and for benefits and claims	\$ 1,728	\$ 1,601	8%
Income from continuing operations before taxes	\$ 2,945	\$ 3,185	(8)%
Income taxes	994	1,008	(1)
Income from continuing operations	\$ 1,951	\$ 2,177	(10)%
Noncontrolling interests	5	1	NM
Net income	\$ 1,946	\$ 2,176	(11)%
Balance Sheet data (in billions of dollars)			
Average assets	\$ 400	\$ 386	4%
Return on assets	1.97%	2.27%	
Efficiency ratio	53%	52%	
Total EOP assets	403	390	3
Average deposits	330	319	4
Net credit losses as a percentage of average loans	2.78%	3.19%	
Revenue by business			
Retail banking	\$ 4,535	\$ 4,549	%
Cards(1)	5,478	5,457	
Total	\$ 10,013	\$ 10,006	%
Income from continuing operations by business			
Retail banking	\$ 726	\$ 828	(12)%
Cards(1)	1,225	1,349	(9)
Total	\$ 1,951	\$ 2,177	(10)%

Foreign Currency (FX) Translation Impact

Edgar Filing: CITIGROUP INC - Form 10-Q

Total revenue as reported	\$	10,013	\$	10,006	%
Impact of FX translation(2)				(71)	
Total revenues ex-FX	\$	10,013	\$	9,935	1%
Total operating expenses as reported	\$	5,340	\$	5,220	2%
Impact of FX translation(2)				(63)	
Total operating expenses ex-FX	\$	5,340	\$	5,157	4%
Total provisions for LLR & PBC as reported	\$	1,728	\$	1,601	8%
Impact of FX translation(2)				(19)	
Total provisions for LLR & PBC ex-FX	\$	1,728	\$	1,582	9%
Net income as reported	\$	1,946	\$	2,176	(11)%
Impact of FX translation(2)				2	
Net income ex-FX	\$	1,946	\$	2,178	(11)%

(1) Includes both Citi-branded cards and Citi retail services.

(2) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the current exchange rate for all periods presented.

NM
Not meaningful

NORTH AMERICA REGIONAL CONSUMER BANKING

North America Regional Consumer Banking (NA RCB) provides traditional banking and Citi-branded cards and Citi retail services to retail customers and small to mid-size businesses in the U.S. *NA RCB's* approximate 980 retail bank branches as of March 31, 2013 are largely concentrated in the greater metropolitan areas of New York, Los Angeles, San Francisco, Chicago, Miami, Washington, D.C., Boston, Philadelphia, Dallas, Houston, San Antonio and Austin. As announced in the fourth quarter of 2012, as part of its repositioning efforts, Citi expects to optimize its branch network in *North America* and further concentrate its presence in major metropolitan areas. At March 31, 2013, *NA RCB* had approximately 12.2 million customer accounts, \$43.1 billion of retail banking loans and \$166.8 billion of deposits. In addition, *NA RCB* had approximately 101.2 million Citi-branded and Citi retail services credit card accounts, with \$104.6 billion in outstanding card loan balances.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		% Change
	2013	2012	
Net interest revenue	\$ 4,152	\$ 4,094	1%
Non-interest revenue	958	1,072	(11)
Total revenues, net of interest expense	\$ 5,110	\$ 5,166	(1)%
Total operating expenses	\$ 2,429	\$ 2,340	4%
Net credit losses	\$ 1,255	\$ 1,629	(23)%
Credit reserve build (release)	(370)	(841)	56
Provisions for benefits and claims	14	14	
Provision for unfunded lending commitments			
Provisions for credit losses and for benefits and claims	\$ 899	\$ 802	12%
Income from continuing operations before taxes	\$ 1,782	\$ 2,024	(12)%
Income taxes	669	727	(8)
Income from continuing operations	\$ 1,113	\$ 1,297	(14)%
Noncontrolling interests			
Net income	\$ 1,113	\$ 1,297	(14)%
Balance Sheet data (in billions of dollars)			
Average assets	\$ 176	\$ 169	4%
Return on average assets	2.56%	3.09%	
Efficiency ratio	48%	45%	
Average deposits	163.8	149.4	10
Net credit losses as a percentage of average loans	3.40%	4.32%	
Revenue by business			
Retail banking	\$ 1,573	\$ 1,629	(3)%
Citi-branded cards	2,026	2,046	(1)
Citi retail services	1,511	1,491	1
Total	\$ 5,110	\$ 5,166	(1)%
Income from continuing operations by business			
Retail banking	\$ 229	\$ 334	(31)%
Citi-branded cards	448	592	(24)
Citi retail services	436	371	18
Total	\$ 1,113	\$ 1,297	(14)%

1Q13 vs. 1Q12

Net income decreased 14%, mainly driven by a \$471 million reduction in loan loss reserve releases and higher expenses, partially offset by a \$374 million reduction in net credit losses.

Revenues decreased 1%, as higher volumes in retail banking were offset by significant continued spread compression. Cards spreads have started to recover but were offset by lower volumes.

Retail banking revenues declined 3% despite a 26% increase in mortgage originations, 7% growth in average retail loans and 10% growth in average deposits. In addition, deposit mix improved as average checking balances increased 17%. However, these trends were offset by spread compression in both mortgage gain-on-sale margins, particularly in the retail channel, and in the deposit portfolio. Citi expects higher mortgage volumes to continue through the third quarter of 2013, but expects spread compression to continue to negatively impact revenues during the remainder of 2013.

Cards revenues were flat, as improved net interest spreads, benefitting from both higher yields and lower funding costs, were offset by lower average loan balances. In Citi-branded cards, average loans declined 5% and net interest revenue declined 1%, reflecting continued increased payment rates resulting from consumer deleveraging, and purchase sales were flat. In Citi retail services, net interest revenues increased 5% due to improved spreads, partially offset by a 2% decline in average loans as well as declining non-interest revenues, driven by improving credit and the resulting impact on contractual partner payments. Citi expects cards revenues could continue to be negatively impacted by higher payment rates for consumers, reflecting ongoing economic uncertainty and deleveraging as well as Citi's shift to higher credit quality borrowers.

Expenses increased 4%, primarily due to higher repositioning charges and higher volume-related mortgage origination costs, partially offset by efficiency savings.

Provisions increased 12%, as lower net credit losses in the cards portfolio and in retail banking were offset by continued lower loan loss reserve releases (\$370 million compared to \$841 million in the prior-year period). Assuming no downturn in the U.S. economic environment, Citi believes credit trends have largely stabilized in the cards portfolios.

EMEA REGIONAL CONSUMER BANKING

EMEA Regional Consumer Banking (EMEA RCB) provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, primarily in Central and Eastern Europe, the Middle East and Africa. The countries in which *EMEA RCB* has the largest presence are Poland, Turkey, Russia and the United Arab Emirates. As part of Citi's previously announced repositioning efforts, since the fourth quarter of 2012, Citi closed its consumer branch network in Pakistan and announced it had agreed to sell its consumer operations in Romania and Turkey. At March 31, 2013, *EMEA RCB* had 222 retail bank branches with 3.9 million customer accounts, \$5.2 billion in retail banking loans and \$13.1 billion in deposits. In addition, the business had 2.8 million Citi-branded card accounts with \$2.8 billion in outstanding card loan balances.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ 246	\$ 253	(3)%
Non-interest revenue	122	116	5%
Total revenues, net of interest expense	\$ 368	\$ 369	%
Total operating expenses	\$ 344	\$ 359	(4)%
Net credit losses	\$ 29	\$ 29	%
Credit reserve build (release)	(11)	(5)	NM
Provision for unfunded lending commitments	1	(1)	NM
Provisions for credit losses	\$ 19	\$ 23	(17)%
Income from continuing operations before taxes	\$ 5	\$ (13)	NM
Income taxes (benefits)	(2)		%
Income (loss) from continuing operations	\$ 7	\$ (13)	NM
Noncontrolling interests	3	1	NM
Net income (loss)	\$ 4	\$ (14)	NM

Balance Sheet data (in billions of dollars)

Average assets	\$ 10	\$ 9	11%
Return on average assets	0.16%	(0.63)%	
Efficiency ratio	93%	97%	
Average deposits	13.0	12.5	4
Net credit losses as a percentage of average loans	1.47%	1.62%	

Revenue by business

Retail banking	\$ 215	\$ 216	%
Citi-branded cards	153	153	
Total	\$ 368	\$ 369	%

Income (loss) from continuing operations by business

Retail banking	\$ (8)	\$ (26)	69%
Citi-branded cards	15	13	15%
Total	\$ 7	\$ (13)	NM

Foreign Currency (FX) Translation Impact

Total revenue as reported	\$ 368	\$ 369	%
Impact of FX translation(1)		(8)	

Edgar Filing: CITIGROUP INC - Form 10-Q

Total revenues ex-FX	\$ 368	\$ 361	2%
Total operating expenses as reported	\$ 344	\$ 359	(4)%
Impact of FX translation(1)		(8)	
Total operating expenses ex-FX	\$ 344	\$ 351	(2)%
Provisions for credit losses as reported	\$ 19	\$ 23	(17)%
Impact of FX translation(1)			
Provisions for credit losses ex-FX	\$ 19	\$ 23	(17)%
Net income (loss) as reported	\$ 4	\$ (14)	NM
Impact of FX translation(1)		1	
Net income (loss) ex-FX	\$ 4	\$ (13)	NM

(1) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the current exchange rate for all periods presented.

NM Not meaningful

Edgar Filing: CITIGROUP INC - Form 10-Q

The discussion of the results of operations for EMEA RCB below excludes the impact of FX translation for all periods presented. Presentation of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. Citi believes the presentation of EMEA RCB's results excluding the impact of FX translation is a more meaningful depiction of the underlying fundamentals of the business. For a reconciliation of certain of these metrics to the reported results, see the table above.

1Q13 vs. 1Q12

Net income of \$4 million compared to a net loss of \$14 million in the prior-year period and was mainly due to lower operating expenses and higher loan loss reserve releases.

Revenues increased 2%, with growth across the major products due to higher volumes, partially offset by losses resulting from the sale of Citi's consumer operations in Romania. Net interest revenue was flat, as spread compression was offset by growth in average deposits of 5%, average retail loans of 14% and average cards loans of 1%. Interest rate caps on credit cards, particularly in Poland, the continued liquidation of a higher yielding non-strategic retail banking portfolio and the continued low interest rate environment were the main contributors to the lower spreads. Citi expects spread compression to continue to negatively impact revenues in this business during the remainder of 2013. Non-interest revenue increased 7%, mainly reflecting higher investment fees and card fees due to increased sales volume, partially offset by a loss on the sale of certain businesses. Cards purchase sales increased 8% and investment sales increased 13%.

Expenses declined 2%, primarily due to efficiency savings and lower repositioning charges, partially offset by continued investment spending on new internal operating platforms.

Provisions decreased \$4 million due to higher loan loss reserve releases. Net credit losses were flat and reflected stabilizing credit quality and the move toward lower-risk customers. Assuming the underlying core portfolio continues to grow during the remainder of 2013, Citi believes credit costs in *EMEA RCB* could begin to rise.

LATIN AMERICA REGIONAL CONSUMER BANKING

Latin America Regional Consumer Banking (Latin America RCB) provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, with the largest presence in Mexico and Brazil. *Latin America RCB* includes branch networks throughout *Latin America* as well as Banco Nacional de Mexico, or Banamex, Mexico's second-largest bank, with over 1,700 branches. As part of Citi's previously announced repositioning efforts, since the fourth quarter of 2012, Citi sold its Paraguay consumer business and closed 14 retail branches in Brazil. At March 31, 2013, *Latin America RCB* had 2,139 retail branches, with approximately 31.6 million customer accounts, \$30.3 billion in retail banking loans and \$49.1 billion in deposits. In addition, the business had approximately 12.9 million Citi-branded card accounts with \$14.9 billion in outstanding loan balances.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ 1,731	\$ 1,691	2%
Non-interest revenue	844	782	8
Total revenues, net of interest expense	\$ 2,575	\$ 2,473	4%
Total operating expenses	\$ 1,439	\$ 1,371	5%
Net credit losses	\$ 502	\$ 430	17%
Credit reserve build	36	113	(68)
Provision for benefits and claims	49	44	11%
Provisions for loan losses and for benefits and claims (LLR & PBC)	\$ 587	\$ 587	
Income from continuing operations before taxes	\$ 549	\$ 515	7%
Income taxes	135	123	10
Income from continuing operations	\$ 414	\$ 392	6%
Noncontrolling interests	2		
Net income	\$ 412	\$ 392	5%

Balance Sheet data (in billions of dollars)

Average assets	\$ 86	\$ 82	5%
Return on average assets	1.94%	1.92%	
Efficiency ratio	56%	55%	
Average deposits	46.4	46.0	1
Net credit losses as a percentage of average loans	4.62%	4.31%	

Revenue by business

Retail banking	\$ 1,547	\$ 1,474	5%
Citi-branded cards	1,028	999	3
Total	\$ 2,575	\$ 2,473	4%

Income from continuing operations by business

Retail banking	\$ 248	\$ 216	15%
Citi-branded cards	166	176	(6)
Total	\$ 414	\$ 392	6%

Foreign Currency (FX) Translation Impact

Total revenue as reported	\$ 2,575	\$ 2,473	4%
Impact of FX translation(1)		(38)	

Edgar Filing: CITIGROUP INC - Form 10-Q

Total revenues ex-FX	\$ 2,575	\$ 2,435	6%
Total operating expenses as reported	\$ 1,439	\$ 1,371	5%
Impact of FX translation(1)		(31)	
Total operating expenses ex-FX	\$ 1,439	\$ 1,340	7%
Provisions for LLR & PBC as reported	\$ 587	\$ 587	%
Impact of FX translation(1)		(21)	
Provisions for LLR & PBC ex-FX	\$ 587	\$ 566	4%
Net income as reported	\$ 412	\$ 392	5%
Impact of FX translation(1)		(1)	
Net income ex-FX	\$ 412	\$ 391	5%

(1) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the current exchange rate for all periods presented.

Edgar Filing: CITIGROUP INC - Form 10-Q

The discussion of the results of operations for Latin America RCB below excludes the impact of FX translation for all periods presented. Presentation of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. Citi believes the presentation of Latin America RCB's results excluding the impact of FX translation is a more meaningful depiction of the underlying fundamentals of the business. For a reconciliation of certain of these metrics to the reported results, see the table above.

1Q13 vs. 1Q12

Net income increased 5% as higher revenues were partially offset by higher operating expenses and credit costs.

Revenues increased 6%, primarily due to growth in the region generally, and particularly in Mexico, mostly related to Mexico personal loans and credit cards, partially offset by spread compression. Average retail loans grew 15% and average card loans grew 7%, while average deposits grew 1%. Net interest revenue increased 4% due to increased volumes, partially offset by continued spread compression. Citi expects spread compression to continue to negatively impact revenues in this business during the remainder of 2013. Non-interest revenue increased 10%, primarily due to increased business volumes in the private pension fund and insurance businesses. Both card purchase sales and investment sales grew 9%. Despite the growth year-over-year, Citi expects volume growth could begin to slow, particularly in Mexico, due to slowing economic growth in the region. In addition, the Mexican government is considering various legislative reforms which could, among other things, require expanded lending requirements for banks, lower interest rates and reform the tax code. This legislation has not yet been proposed, and thus the impact on Citi's businesses in Mexico and/or on Banamex is not certain. For information on the potential impact from foreign exchange controls, see "Managing Global Risk Cross-Border Risk" below.

Expenses increased 7% on increased volume-related costs, mandatory salary increases in certain countries and higher transactional and marketing costs.

Provisions increased 4%, primarily due to higher net credit losses, partially offset by lower loan loss reserve builds. Net credit losses increased, primarily in the Mexico card portfolios, reflecting both portfolio seasoning and volume growth. Citi believes that net credit losses in *Latin America* could trend higher in the second quarter of 2013, as these loan portfolios continue to mature, after which they are expected to trend slightly lower.

ASIA REGIONAL CONSUMER BANKING

Asia Regional Consumer Banking (Asia RCB) provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, with the largest Citi presence in Korea, Australia, Singapore, Hong Kong, Taiwan, Japan, India, Malaysia and Indonesia. As part of Citi's previously announced repositioning efforts, since the fourth quarter of 2012, Citi closed 15 retail branches in Korea and 5 retail branches in Hong Kong. At March 31, 2013, Asia RCB had 574 retail branches, 16.9 million customer accounts, \$69.4 billion in retail banking loans and \$106.8 billion in deposits. In addition, the business had approximately 16.1 million Citi-branded card accounts with \$19.4 billion in outstanding loan balances.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		% Change
	2013	2012	
Net interest revenue	\$ 1,227	\$ 1,328	(8)%
Non-interest revenue	733	670	9
Total revenues, net of interest expense	\$ 1,960	\$ 1,998	(2)%
Total operating expenses	\$ 1,128	\$ 1,150	(2)%
Net credit losses	\$ 206	\$ 190	8%
Credit reserve build (release)	3	(1)	NM
Provision for unfunded lending commitments	14		
Provisions for credit losses	\$ 223	\$ 189	18
Income from continuing operations before taxes	\$ 609	\$ 659	(8)%
Income taxes	192	158	22
Income from continuing operations	\$ 417	\$ 501	(17)%
Noncontrolling interests			
Net income	\$ 417	\$ 501	(17)%

Balance Sheet data (in billions of dollars)

Average assets	\$ 128	\$ 126	2%
Return on average assets	1.32%	1.60%	
Efficiency ratio	58%	58%	
Average deposits	107.0	110.9	(4)
Net credit losses as a percentage of average loans	0.94%	0.86%	

Revenue by business

Retail banking	\$ 1,200	\$ 1,230	(2)%
Citi-branded cards	760	768	(1)
Total	\$ 1,960	\$ 1,998	(2)%

Income from continuing operations by business

Retail banking	\$ 257	\$ 304	(15)%
Citi-branded cards	160	197	(19)
Total	\$ 417	\$ 501	(17)%

Foreign Currency (FX) Translation Impact

Total revenue as reported	\$ 1,960	\$ 1,998	(2)%
Impact of FX translation(1)		(25)	

Edgar Filing: CITIGROUP INC - Form 10-Q

Total revenues ex-FX	\$ 1,960	\$ 1,973	(1)%
Total operating expenses as reported	\$ 1,128	\$ 1,150	(2)%
Impact of FX translation(1)		(24)	
Total operating expenses ex-FX	\$ 1,128	\$ 1,126	
Provisions for credit losses as reported	\$ 223	\$ 189	18%
Impact of FX translation(1)		2	
Provisions for credit losses ex-FX	\$ 223	\$ 191	17%
Net income as reported	\$ 417	\$ 501	(17)%
Impact of FX translation(1)		2	
Net income ex-FX	\$ 417	\$ 503	(17)%

(1) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the current exchange rate for all periods presented.

NM Not meaningful

Edgar Filing: CITIGROUP INC - Form 10-Q

The discussion of the results of operations for Asia RCB below excludes the impact of FX translation for all periods presented. Presentation of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. Citi believes the presentation of Asia RCB's results excluding the impact of FX translation is a more meaningful depiction of the underlying fundamentals of the business. For a reconciliation of certain of these metrics to the reported results, see the table above.

1Q13 vs. 1Q12

Net income decreased 17%, primarily due to a higher effective tax rate (see "Income Taxes" below) as well as higher credit costs and lower revenues.

Revenues declined 1%, due to lower net interest revenue, partially offset by higher non-interest revenue. Net interest revenue declined 7%, primarily driven by the ongoing spread compression and lack of volume growth. Average retail deposits declined 2%, partly reflecting an outflow to investment products. Spread compression continued to reflect the low interest environment and ongoing regulatory changes in the region, particularly in Korea as well as in Indonesia, Taiwan and Australia. Spread compression and regulatory changes in the region are expected to continue to have an adverse impact on cards revenue. Non-interest revenue increased 12%, reflecting a 45% increase in investment sales, due to favorable market conditions, and an increase in Citi-branded cards purchase sales. Most underlying business metrics continued to improve in *Asia RCB*, with a 5% increase in cards purchase sales (7% increase excluding Korea) and flat average retail loans (10% increase excluding Korea).

Expenses were flat, as efficiency savings were offset by higher volume-related growth and increased investment spending, including investments in China cards.

Provisions increased 17%, reflecting higher net credit losses, primarily due to increases in Korea consumer and Australia cards. Despite this increase year-over-year, overall credit quality in the region continued to show strength, and Citi believes that net credit losses in *Asia RCB* should generally remain stable, with increases in line with portfolio growth.

INSTITUTIONAL CLIENTS GROUP

Institutional Clients Group (ICG) includes *Securities and Banking* and *Transaction Services*. ICG provides corporate, institutional, public sector and high-net-worth clients around the world with a full range of products and services, including cash management, foreign exchange, trade finance and services, securities services, sales and trading of loans and securities, institutional brokerage, underwriting, lending and advisory services. ICG's international presence is supported by trading floors in approximately 75 countries and jurisdictions and a proprietary network within *Transaction Services* in over 95 countries and jurisdictions. At March 31, 2013, ICG had approximately \$1.1 trillion of assets and \$524 billion of deposits.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		%
	2013	2012	Change
Commissions and fees	\$ 1,179	\$ 1,141	3%
Administration and other fiduciary fees	694	696	
Investment banking	1,085	811	34
Principal transactions	2,415	1,916	26
Other	359	(405)	NM
Total non-interest revenue	\$ 5,732	\$ 4,159	38%
Net interest revenue (including dividends)	3,852	3,888	(1)
Total revenues, net of interest expense	\$ 9,584	\$ 8,047	19%
Total operating expenses	\$ 4,988	\$ 5,087	(2)%
Net credit losses	\$ 39	\$ (58)	NM
Provision (release) for unfunded lending commitments	3	(11)	NM
Credit reserve build	23	158	(85)%
Provisions for credit losses	\$ 65	\$ 89	(27)%
Income from continuing operations before taxes	\$ 4,531	\$ 2,871	58%
Income taxes	1,406	638	NM
Income from continuing operations	\$ 3,125	\$ 2,233	40%
Noncontrolling interests	50	60	(17)
Net income	\$ 3,075	\$ 2,173	42%
Average assets (<i>in billions of dollars</i>)	\$ 1,070	\$ 1,018	5%
Return on average assets	1.17%	0.86%	
Efficiency ratio	52%	63%	
Revenues by region			
North America	\$ 3,596	\$ 2,081	73%
EMEA	2,734	2,832	(3)
Latin America	1,217	1,165	4
Asia	2,037	1,969	3
Total revenues	\$ 9,584	\$ 8,047	19%
Income from continuing operations by region			
North America	\$ 1,281	\$ 313	NM
EMEA	668	814	(18)%
Latin America	476	498	(4)
Asia	700	608	15

Total income from continuing operations	\$ 3,125	\$ 2,233	40%
--	-----------------	-----------------	------------

Average loans by region (*in billions of dollars*)

<i>North America</i>	\$ 91	\$ 76	20%
<i>EMEA</i>	53	51	4
<i>Latin America</i>	38	34	12
<i>Asia</i>	60	60	

Total average loans	\$ 242	\$ 221	10%
----------------------------	---------------	---------------	------------

NM Not meaningful

SECURITIES AND BANKING

Securities and Banking (S&B) offers a wide array of investment and commercial banking services and products for corporations, governments, institutional and public sector entities, and high-net-worth individuals. *S&B* transacts with clients in both cash instruments and derivatives, including fixed income, foreign currency, equity, and commodity products. *S&B* includes investment banking and advisory services, lending, debt and equity sales and trading, institutional brokerage, derivative services and private banking.

S&B revenue is generated primarily from fees and spreads associated with these activities. *S&B* earns fee income for assisting clients in clearing transactions, providing brokerage and investment banking services and other such activities. Revenue generated from these activities is recorded in *Commissions and fees*. In addition, as a market maker, *S&B* facilitates transactions, including holding product inventory to meet client demand, and earns the differential between the price at which it buys and sells the products. These price differentials and the unrealized gains and losses on the inventory are recorded in *Principal transactions*. *S&B* interest income earned on inventory and loans held is recorded as a component of *Net interest revenue*.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ 2,437	\$ 2,339	4%
Non-interest revenue	4,541	3,003	51
Total revenues, net of interest expense	\$ 6,978	\$ 5,342	31%
Total operating expenses	\$ 3,564	\$ 3,701	(4)
Net credit losses	\$ 35	\$ (60)	NM
Provision (release) for unfunded lending commitments	3	(17)	NM
Credit reserve build	34	135	(75)
Provisions for credit losses	\$ 72	\$ 58	24%
Income before taxes and noncontrolling interests	\$ 3,342	\$ 1,583	NM
Income taxes	987	247	NM
Income from continuing operations	\$ 2,355	\$ 1,336	76%
Noncontrolling interests	44	56	(21)
Net income	\$ 2,311	\$ 1,280	81%
Average assets (<i>in billions of dollars</i>)	\$ 926	\$ 884	5%
Return on average assets	1.01%	0.58%	
Efficiency ratio	51%	69%	
Revenues by region			
North America	\$ 2,970	\$ 1,442	NM
EMEA	1,873	1,959	(4)%
Latin America	770	723	7
Asia	1,365	1,218	12
Total revenues	\$ 6,978	\$ 5,342	31%
Income from continuing operations by region			
North America	\$ 1,152	\$ 187	NM
EMEA	445	514	(13)%
Latin America	312	324	(4)
Asia	446	311	43

Edgar Filing: CITIGROUP INC - Form 10-Q

Total income from continuing operations	\$ 2,355	\$ 1,336	76%
<i>Securities and Banking revenue details (excluding CVA/DVA)</i>			
Total investment banking	\$ 1,063	\$ 872	22%
Fixed income markets	4,623	4,781	(3)
Equity markets	826	916	(10)
Lending	309	12	NM
Private bank	629	598	5
Other <i>Securities and Banking</i>	(162)	(461)	65
Total <i>Securities and Banking</i> revenues (ex-CVA/DVA)	\$ 7,288	\$ 6,718	8%
CVA/DVA	\$ (310)	\$ (1,376)	77%
Total revenues, net of interest expense	\$ 6,978	\$ 5,342	31%

NM Not meaningful

1Q13 vs. 1Q12

Net income increased 81%. Excluding \$(310) million of CVA/DVA (see table below), net income increased 17%, primarily driven by an increase in revenues and a decline in expenses, partially offset by a higher effective tax rate (see "Income Taxes" below).

Revenues increased 31%. Excluding CVA/DVA:

Revenues increased 8%, reflecting higher revenues in investment banking, partially offset by lower revenues in fixed income markets and equity markets. Overall, Citi's wallet share continued to improve during the quarter in most products, while maintaining what it believes to be a disciplined risk appetite for the market environment.

Fixed income markets revenues decreased 3%, reflecting lower performance in rates and currencies, partially offset by higher revenues in credit-related and securitized products. Rates and currencies were lower compared to a strong prior-year period that benefitted significantly from long-term refinancing operations (LTRO) activity in *EMEA* as well as lower volatility, partially offset by growth in credit-related and securitized products, particularly in *North America*, which experienced investor demand for yield. Equity markets revenues decreased 10% due to lower volatility that impacted derivatives performance. Cash equity client activity was relatively unchanged despite decreased industry volumes.

Investment banking revenues increased 22%, reflecting growth in all major products and wallet share gains in equity underwriting and advisory. Advisory revenues increased 84%, reflecting improved wallet share resulting from announced volumes during the second half of 2012.

Equity underwriting revenues increased 45%, primarily driven by improved wallet share and an increase in follow-on activity. Debt underwriting revenues rose 5%, driven by improvements in loan underwriting.

Lending revenues increased by \$297 million, driven by lower mark-to-market losses on hedges related to accrual loans (see table below) as credit spreads tightened less in the first quarter of 2013 versus the prior-year period. Excluding lending hedges related to accrual loans, lending revenues decreased 7%, primarily related to loan sale activity.

Private Bank revenues increased 5%, driven mainly by growth in *North America* and *Asia*. Managed investments, deposits and lending all reflected improved performance.

Expenses decreased 4%, primarily due to efficiency savings from ongoing re-engineering programs and lower legal and related expenses.

Provisions increased 24% to \$72 million, primarily reflecting higher net credit losses due to the absence of a net credit recovery in the prior-year period, partially offset by smaller reserve builds resulting from less portfolio growth.

<i>In millions of dollars</i>	Three Months Ended	
	March 31, 2013	March 31, 2012
S&B CVA/DVA		
Fixed Income Markets	\$ (293)	\$ (1,087)
Equity Markets	(16)	(283)
Private Bank	(1)	(6)
Total S&B CVA/DVA	\$ (310)	\$ (1,376)
S&B Hedges on Accrual Loans gain (loss)(1)	\$ (24)	\$ (344)

(1)

Hedges on *S&B* accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium cost of these hedges is included (netted against) the core lending revenues to reflect the cost of the credit protection.

TRANSACTION SERVICES

Transaction Services is composed of Treasury and Trade Solutions and Securities and Fund Services. Treasury and Trade Solutions provides comprehensive cash management and trade finance services for corporations, financial institutions and public sector entities worldwide. Securities and Fund Services provides securities services to investors, such as global asset managers, custody and clearing services to intermediaries, such as broker-dealers, and depository and agency/trust services to multinational corporations and governments globally. Revenue is generated from net interest revenue on deposits and trade loans as well as fees for transaction processing and fees on assets under custody and administration.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ 1,415	\$ 1,549	(9)%
Non-interest revenue	1,191	1,156	3
Total revenues, net of interest expense	\$ 2,606	\$ 2,705	(4)%
Total operating expenses	1,424	1,386	3
Provisions (releases) for credit losses	(7)	31	NM
Income before taxes and noncontrolling interests	\$ 1,189	\$ 1,288	(8)%
Income taxes	419	391	7
Income from continuing operations	770	897	(14)
Noncontrolling interests	6	4	50
Net income	\$ 764	\$ 893	(14)%
Average assets (<i>in billions of dollars</i>)	\$ 144	\$ 134	7%
Return on average assets	2.15%	2.68%	
Efficiency ratio	55%	51%	
Revenues by region			
<i>North America</i>	\$ 626	\$ 639	(2)%
<i>EMEA</i>	861	873	(1)
<i>Latin America</i>	447	442	1
<i>Asia</i>	672	751	(11)
Total revenues	\$ 2,606	\$ 2,705	(4)%
Income from continuing operations by region			
<i>North America</i>	\$ 129	\$ 126	2%
<i>EMEA</i>	223	300	(26)
<i>Latin America</i>	164	174	(6)
<i>Asia</i>	254	297	(14)
Total income from continuing operations	\$ 770	\$ 897	(14)%
Foreign Currency (FX) Translation Impact			
Total revenue as reported	\$ 2,606	\$ 2,705	(4)%
Impact of FX translation(1)		(41)	
Total revenues ex-FX	\$ 2,606	\$ 2,664	(2)%
Total operating expenses as reported	\$ 1,424	\$ 1,386	3%
Impact of FX translation(1)		(15)	
Total operating expenses ex-FX	\$ 1,424	\$ 1,371	4%

Edgar Filing: CITIGROUP INC - Form 10-Q

Net income as reported	\$	764	\$	893	(14)%
Impact of FX translation(1)				(23)	

Net income ex-FX	\$	764	\$	870	(12)%
------------------	----	-----	----	-----	-------

Key indicators *(in billions of dollars)*

Average deposits and other customer liability balances as reported	\$	415	\$	377	10%
Impact of FX translation(1)				(1)	

Average deposits and other customer liability balances ex-FX	\$	415	\$	376	10%
--	----	-----	----	-----	-----

EOP assets under custody(2) <i>(in trillions of dollars)</i>	\$	13.5	\$	12.5	8%
--	----	------	----	------	----

(1) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the current exchange rate for all periods presented.

(2) Includes assets under custody, assets under trust and assets under administration.

NM Not meaningful

Edgar Filing: CITIGROUP INC - Form 10-Q

The discussion of the results of operations for Transaction Services below excludes the impact of FX translation for all periods presented. Presentation of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. Citi believes the presentation of Transaction Services' results excluding the impact of FX translation is a more meaningful depiction of the underlying fundamentals of the business. For a reconciliation of certain of these metrics to the reported results, see the table above.

1Q13 vs. 1Q12

Net income decreased 14%, primarily reflecting lower revenues and higher expenses and a higher effective tax rate on international operations (see "Income Taxes" below).

Revenues decreased 2% as higher deposit balances, trade loans and higher market volumes were more than offset by continued spread compression. Treasury and Trade Solutions revenues declined 3%, driven by spread compression globally, partially offset by continued growth in balances as average deposits increased 10% and average trade loans increased over 20%. Securities and Fund Services revenues increased 2%, as settlement volumes increased 5% and assets under custody increased 8%, partially offset by spread compression on deposits. Despite the underlying volume growth, Citi expects spread compression will continue to negatively impact *Transaction Services* revenues in the near term.

Expenses increased 4%, primarily driven by volume-related growth, partially offset by efficiency savings.

Average deposits and other customer liabilities increased 10%, driven by continued focused deposit building activities as well as continued market demand for U.S. dollar deposits (for additional information on Citi's deposits, see "Capital Resources and Liquidity Funding and Liquidity" below).

CORPORATE/OTHER

Corporate/Other includes unallocated global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses, Corporate Treasury and discontinued operations. At March 31, 2013, this segment had approximately \$280 billion of assets, or 15%, of Citigroup's total assets, consisting primarily of Citi's liquidity portfolio (approximately \$83 billion of cash and cash equivalents and \$143 billion of liquid available-for-sale securities, each as of March 31, 2013). For additional information, see "Balance Sheet Review" and "Capital Resources and Liquidity Funding and Liquidity" below.

<i>In millions of dollars</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ (77)	\$ (16)	NM
Non-interest revenue	70	487	(86)%
Total revenues, net of interest expense	\$ (7)	\$ 471	NM
Total operating expenses	\$ 568	\$ 795	(29)%
Provisions for loan losses and for benefits and claims			
Loss from continuing operations before taxes	\$ (575)	\$ (324)	(77)%
Income taxes (benefits)	(253)	7	NM
Loss from continuing operations	\$ (322)	\$ (331)	3%
Loss from discontinued operations, net of taxes	(67)	(5)	NM
Net loss before attribution of noncontrolling interests	\$ (389)	\$ (336)	(16)%
Noncontrolling interests	30	63	(52)
Net loss	\$ (419)	\$ (399)	(5)%

NM Not meaningful

1Q13 vs. 1Q12

The net loss increased by \$19 million due to a decrease in revenues, partially offset by lower expenses.

Revenues decreased \$478 million, driven by the absence of the impact of minority investments in the prior-year period,⁽¹⁰⁾ the impact of hedging activities and lower revenue from both sales of available-for-sale securities (AFS) and investment yields on Citi's treasury portfolio.

Expenses decreased 29%, largely driven by lower legal and related costs, partially offset by higher repositioning charges.

(10)

In the first quarter of 2012, Citi recorded a net pretax gain on minority investments of \$477 million (\$308 million after-tax), which included pretax gains of \$1.1 billion and \$542 million on the sales of Citi's remaining stake in Housing Development Finance Corporation Ltd. (HDFC) and its stake in Shanghai Pudong Development Bank (SPDB), respectively, offset by a pretax impairment charge relating to Akbank T.A.S. of \$1.2 billion.

CITI HOLDINGS

Citi Holdings contains businesses and portfolios of assets that Citigroup has determined are not central to its core Citicorp businesses and consists of *Brokerage and Asset Management*, *Local Consumer Lending* and *Special Asset Pool*.

As of March 31, 2013, Citi Holdings assets were approximately \$149 billion, a decrease of approximately 29% year-over-year and 4% from December 31, 2012. The decline in assets of \$7 billion from December 31, 2012 was composed of approximately \$2 billion of asset sales and business dispositions, \$4 billion of run-off and pay-downs and \$1 billion of charge-offs and fair value marks. As of March 31, 2013, Citi Holdings represented approximately 8% of Citi's GAAP assets, 14% of Citi's risk-weighted assets (as defined under current regulatory guidelines), and 22% of its estimated risk-weighted assets under Basel III.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		% Change
	2013	2012	
Net interest revenue	\$ 753	\$ 709	6%
Non-interest revenue	148	173	(14)
Total revenues, net of interest expense	\$ 901	\$ 882	2%
Provisions for credit losses and for benefits and claims			
Net credit losses	\$ 930	\$ 1,734	(46)%
Credit reserve build (release)	(347)	(550)	37
Provision for loan losses	\$ 583	\$ 1,184	(51)%
Provision for benefits and claims	168	171	(2)
Provision (release) for unfunded lending commitments	(4)	(26)	85
Total provisions for credit losses and for benefits and claims	\$ 747	\$ 1,329	(44)%
Total operating expenses	\$ 1,502	\$ 1,217	23%
Loss from continuing operations before taxes	\$ (1,348)	\$ (1,664)	19%
Benefits for income taxes	(559)	(647)	14
(Loss) from continuing operations	\$ (789)	\$ (1,017)	22%
Noncontrolling interests	5	2	NM
Citi Holdings net loss	\$ (794)	\$ (1,019)	22%
Balance sheet data (in billions of dollars)			
Average assets	\$ 153	\$ 223	(31)%
Total EOP assets	\$ 149	\$ 209	(29)
Total EOP loans	108	134	(19)
Total EOP deposits	66	63	5

NM Not meaningful

BROKERAGE AND ASSET MANAGEMENT

Brokerage and Asset Management (BAM) primarily consists of Citi's remaining investment in, and assets related to, the Morgan Stanley Smith Barney joint venture (MSSB). At March 31, 2013, *BAM* had approximately \$9 billion of assets, or approximately 6% of Citi Holdings assets, of which approximately \$8 billion related to MSSB. At March 31, 2013, the MSSB assets were composed of an approximate \$4.7 billion equity investment and \$3 billion of other MSSB financing (consisting of approximately \$2 billion of preferred stock and \$1 billion of loans). For information on the agreement entered into with Morgan Stanley regarding MSSB on September 11, 2012, see Citigroup's Current Report on Form 8-K filed with the SEC on September 11, 2012 and Note 12 to the Consolidated Financial Statements. See also "Capital Resources and Liquidity Funding and Liquidity Deposits" for a discussion of the deposits associated with MSSB. The remaining assets *BAM* consist of other retail alternative investments.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		% Change
	2013	2012	
Net interest revenue	\$ (84)	\$ (131)	36%
Non-interest revenue	67	83	(19)
Total revenues, net of interest expense	\$ (17)	\$ (48)	65%
Total operating expenses	\$ 105	\$ 157	(33)%
Net credit losses	\$	\$	%
Credit reserve build (release)		(1)	100
Provisions for loan losses	\$	\$ (1)	100%
Loss from continuing operations before taxes	\$ (122)	\$ (204)	40%
Income tax benefits	(43)	(67)	36
Loss from continuing operations	\$ (79)	\$ (137)	42%
Noncontrolling interests	5	1	NM
Net loss	\$ (84)	\$ (138)	39%
EOP assets (<i>in billions of dollars</i>)	\$ 9	\$ 26	(65)%
EOP deposits (<i>in billions of dollars</i>)	57	55	4

NM Not meaningful

1Q13 vs. 1Q12

The net loss in *BAM* decreased 39% to \$84 million, primarily due to an increase in revenues and lower expenses.

Revenues increased \$31 million to \$(17) million, driven by lower funding costs due to a 65% decline in assets year-over-year. The revenue increase was also due to an increase in the equity contribution from MSSB during the current quarter, partially offset by lower transition services revenues associated with MSSB.

Expenses decreased 33%, driven by lower costs related to transition services provided to MSSB and lower legal and related costs.

LOCAL CONSUMER LENDING

Local Consumer Lending (LCL) includes a substantial portion of Citigroup's *North America* mortgage business (see "North America Consumer Mortgage Lending" below), CitiFinancial North America (consisting of the OneMain and CitiFinancial Servicing businesses), remaining student loans and credit card portfolios, and other local consumer finance businesses globally (including Western European cards and retail banking and Japan Consumer Finance). At March 31, 2013, *LCL* consisted of approximately \$122 billion of assets (with approximately \$114 billion in *North America*), or approximately 82% of Citi Holdings assets, and thus represents the largest segment within Citi Holdings. The *North America* assets primarily consist of residential mortgages (residential first mortgages and home equity loans), which stood at \$86 billion as of March 31, 2013.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		% Change
	2013	2012	
Net interest revenue	\$ 840	\$ 929	(10)%
Non-interest revenue	216	395	(45)
Total revenues, net of interest expense	\$ 1,056	\$ 1,324	(20)%
Total operating expenses	\$ 825	\$ 997	(17)%
Net credit losses	\$ 920	\$ 1,752	(47)%
Credit reserve build (release)	(325)	(520)	38
Provision for benefits and claims	168	171	(2)
Provisions for credit losses and for benefits and claims	\$ 763	\$ 1,403	(46)%
Loss from continuing operations before taxes	\$ (532)	(1,076)	51%
Benefits for income taxes	(239)	(443)	46
Loss from continuing operations	\$ (293)	\$ (633)	54%
Noncontrolling interests		1	(100)
Net loss	\$ (293)	\$ (634)	54%
Balance sheet data (in billions of dollars)			
Average assets	\$ 124	\$ 157	(21)%
EOP assets	\$ 122	\$ 147	(17)%
Net credit losses as a percentage of average loans	3.37%	5.31%	

1Q13 vs. 1Q12

The net loss decreased by 54%, driven mainly by the improved credit environment primarily in *North America* mortgages.

Revenues decreased 20%, with a decline in both net interest and non-interest revenues. The decline in net interest revenue was driven by lower loan balances due to continued asset sales, divestitures and run-off, partly offset by lower funding costs. The decline in non-interest revenue was driven by lower asset levels and a higher residential mortgage repurchase reserve build. The repurchase reserve build in the current quarter was \$225 million, compared to \$185 million in the prior-year period (see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representations and Warranties" below).

Expenses decreased 17%, driven by lower volumes and divestitures as well as lower legal and related costs, which declined 27% due to lower independent foreclosure review charges as a result of the previously announced foreclosure review settlement (see "Managing Global Risk Credit Risk Independent Foreclosure Review Settlement" in Citigroup's 2012 Annual Report on Form 10-K).

Edgar Filing: CITIGROUP INC - Form 10-Q

Provisions decreased 46%, driven primarily by the improved credit environment in *North America* mortgages, lower volumes and divestitures. Net credit losses decreased by 47%, driven by improved credit performance as well as the impact of \$370 million of incremental charge-offs in the prior-year period related to previously deferred principal balances on modified mortgages associated with anticipated forgiveness of principal in connection with the national mortgage settlement. Net credit losses in the current quarter included \$76 million related to the national mortgage settlement. Citi expects that net credit losses in *LCL* will continue to be impacted by Citi's fulfillment of the terms of the national mortgage settlement through the second quarter of 2013 (see "Managing Global Risk Credit Risk National Mortgage Settlement" below). Thereafter, net credit losses in *LCL* will likely continue to be impacted as Citi completes its mortgage assistance obligations under the independent foreclosure review settlement, which is currently estimated to result in \$30 to \$40 million of quarterly net credit losses during the remainder of 2013 (see "Managing Global Risk Credit Risk Independent Foreclosure Review Settlement" in Citigroup's 2012 Annual Report on Form 10-K).

Excluding the incremental charge-offs arising from the previously deferred balances on modified mortgages in the prior-year period, net credit losses in *LCL* would have declined 33%, with net credit losses in *North America* mortgages decreasing by 33%, other portfolios in *North America* by 25% and international by 50%. These declines were driven by lower overall asset levels, the sale of current and delinquent loans as well as underlying credit improvements. Loan loss reserve releases were 38% lower, primarily due to the release in the prior-year period related to the previously deferred principal balances on modified mortgages. Excluding this prior year release, loan loss reserve releases were 91% higher, driven by a loan loss reserve release of approximately \$375 million related to the *North America* mortgage portfolio.

Average assets declined 21%, driven by asset sales and portfolio run-off, including declines of \$16 billion in *North America* mortgage loans and \$7 billion in international assets.

Payment Protection Insurance

As previously disclosed, over the past several years Citi, along with other financial institutions in the UK, has been subject to an increased number of claims relating to the sale of payment protection insurance products (PPI). For additional information, see "Citi Holdings *Local Consumer Lending* Payment Protection Insurance" in Citi's 2012 Annual Report on Form 10-K.

During the first quarter of 2013, Citi continued its pilot program to contact proactively any customers who may have been mis-sold PPI after January 2005 and invite them to have their individual sale reviewed (Customer Contact Exercise). Citi expects to initiate the full Customer Contact Exercise during the second quarter of 2013. In addition, Citi continues the re-evaluation of PPI customer complaints that were reviewed and rejected prior to December 2010 to determine if, based on the current regulations for the assessment of PPI complaints, customers would have been entitled to redress.

During the first quarter of 2013, Citi did not increase its PPI reserves and paid PPI claims totaling \$46 million, all of which were charged against its reserves. At March 31, 2013, Citi's PPI reserve was \$307 million.

SPECIAL ASSET POOL

The *Special Asset Pool (SAP)* consists of a portfolio of securities, loans and other assets that Citigroup intends to continue to reduce over time through asset sales and portfolio run-off. *SAP* had approximately \$18 billion of assets as of March 31, 2013, which constituted approximately 12% of Citi Holdings assets.

<i>In millions of dollars, except as otherwise noted</i>	First Quarter		%
	2013	2012	Change
Net interest revenue	\$ (3)	\$ (89)	97%
Non-interest revenue	(135)	(305)	56
Total revenues, net of interest expense	\$ (138)	\$ (394)	65%
Total operating expenses	\$ 572	\$ 63	NM
Net credit losses	\$ 10	\$ (18)	NM
Credit reserve builds (releases)	(22)	(29)	24%
Provision (releases) for unfunded lending commitments	(4)	(26)	85
Provisions for credit losses	\$ (16)	\$ (73)	78%
Loss from continuing operations before taxes	\$ (694)	\$ (384)	(81)%
Income taxes (benefits)	(277)	(137)	NM
Net loss from continuing operations	\$ (417)	\$ (247)	(69)%
Noncontrolling interests			
Net loss	\$ (417)	\$ (247)	(69)%
EOP assets (<i>in billions of dollars</i>)	\$ 18	\$ 36	(50)%

NM Not meaningful

1Q13 vs. 1Q12

The net loss increased 69%, mainly driven by higher legal and related costs and higher credit costs, partially offset by an improvement in revenues.

Revenues were \$(138) million. CVA/DVA was \$(9) million, compared to \$88 million in the prior-year period. Excluding the impact of CVA/DVA, revenues in *SAP* were \$(129) million, compared to \$(482) million in the prior-year period. The improvement in revenues was driven by an improvement in non-interest revenue, primarily due to lower asset marks, as well as net interest revenues, due to lower funding costs.

Expenses increased \$509 million, primarily driven by higher legacy legal and related costs.

Provisions were a benefit of \$16 million, which represented a 78% decline from the prior-year period due to a \$28 million increase in net credit losses and a decrease in the provision for unfunded lending commitments (a release of \$4 million compared to a release of \$26 million in the prior-year period).

Assets declined 50% to \$18 billion, primarily driven by sales, amortization and prepayments. Asset sales of \$1.4 billion in the current quarter generated a pretax loss of \$64 million, compared to asset sales of \$2.2 billion and a pretax loss of \$66 million in the prior-year period.

BALANCE SHEET REVIEW

The following sets forth a general discussion of the changes in certain of the more significant line items of Citi's Consolidated Balance Sheet. For additional information on Citigroup's liquidity resources, including its deposits, short-term and long-term debt and secured financing transactions, see "Capital Resources and Liquidity Funding and Liquidity" below.

<i>In billions of dollars</i>	March 31, 2013	December 31, 2012	March 31, 2012	1Q13 vs. 4Q12 Increase (decrease)	% Change	1Q13 vs. 1Q12 Increase (decrease)	% Change
Assets							
Cash and deposits with banks	\$ 174	\$ 139	\$ 210	\$ 35	25%	\$ (36)	(17)%
Federal funds sold and securities borrowed or purchased under agreements to resell	270	261	289	9	3	(19)	(7)
Trading account assets	308	321	307	(13)	(4)	1	
Investments	305	312	297	(7)	(2)	8	3
Loans, net of unearned income and allowance for loan losses	623	630	619	(7)	(1)	4	1
Other assets	202	202	222			(20)	(9)
Total assets	\$ 1,882	\$ 1,865	\$ 1,944	\$ 17	1%	\$ (62)	(3)%
Liabilities							
Deposits	\$ 934	\$ 931	\$ 906	\$ 3	%	28	3%
Federal funds purchased and securities loaned or sold under agreements to repurchase	222	211	226	11	5	(4)	(2)
Trading account liabilities	120	116	136	4	3	(16)	(12)
Short-term borrowings	48	52	56	(4)	(8)	(8)	(14)
Long-term debt	234	239	311	(5)	(2)	(77)	(25)
Other liabilities	129	125	125	4	3	4	3
Total liabilities	\$ 1,687	\$ 1,674	\$ 1,760	\$ 13	1%	\$ (73)	(4)%
Total equity	195	191	184	4	2	11	6
Total liabilities and equity	\$ 1,882	\$ 1,865	\$ 1,944	\$ 17	1%	\$ (62)	(3)%

ASSETS**Cash and Deposits with Banks**

Cash and deposits with banks is composed of both *Cash and due from banks* and *Deposits with banks*. *Cash and due from banks* includes (i) cash on hand at Citi's domestic and overseas offices, and (ii) non-interest-bearing balances due from banks, including non-interest-bearing demand deposit accounts with correspondent banks, central banks (such as the Federal Reserve Bank), and other banks or depository institutions for normal operating purposes. *Deposits with banks* includes interest-bearing balances, demand deposits and time deposits held in or due from banks (including correspondent banks, central banks and other banks or depository institutions) maintained for, among other things, normal operating and regulatory reserve requirement purposes.

During the first quarter of 2013, cash and deposits with banks increased \$35 billion, or 25%, driven by a \$41 billion, or 40%, increase in deposits with banks offset by a \$5 billion, or 15%, decrease in cash and due from banks. The growth in cash balances was driven by the overall reduction in loans, both as a result of the continued reduction of Citi Holdings assets as well as through customer repayment of credit card loan balances (which repayments are typically higher in the first quarter of the year following year-end holiday season spending patterns), net income generated during the first quarter of 2013 and growth in the U.S. deposit base (for additional information on Citi's deposits, see "Capital Resources and Liquidity Funding and Liquidity" below).

Federal Funds Sold and Securities Borrowed or Purchased Under Agreements to Resell (Reverse Repos)

Federal funds sold consist of unsecured advances to third parties of excess balances in reserve accounts held at the Federal Reserve Bank. During the first quarter of 2013, Citi's federal funds sold were not significant.

Edgar Filing: CITIGROUP INC - Form 10-Q

Reverse repos and securities borrowing transactions increased by \$9 billion, or 3%, in the first quarter of 2013. The increase in the quarter was driven by increases in *Securities and Banking*, including client and market-driven changes in Prime Finance, as well as activity in Fixed Income finance.

For further information regarding these balance sheet categories, see Notes 1 and 10 to the Consolidated Financial Statements.

Trading Account Assets

Trading account assets includes debt and marketable equity securities, derivatives in a net receivable position, residual interests in securitizations and physical commodities inventory. In addition, certain assets that Citigroup has elected to carry at fair value, such as certain loans and purchase guarantees, are also included in trading account assets.

Trading account assets decreased \$13 billion, or 4%, quarter-over-quarter, primarily due to decreases in foreign government securities (\$4 billion, or 4%), equity securities (\$3 billion, or 4%) and corporate debt securities (\$2 billion, or 5%), partially offset by a \$1 billion, or 1%, increase in derivative assets. Average trading account assets were \$265 billion in the first quarter of 2013, compared to \$256 billion in the fourth quarter of 2012. The changes in the end-of-period and average

Edgar Filing: CITIGROUP INC - Form 10-Q

trading account asset levels reflected normal trading fluctuations in line with market movements during the quarter.

For further information on Citi's trading account assets, see Notes 1 and 11 to the Consolidated Financial Statements.

Investments

Investments consist of debt and equity securities that are available-for-sale, debt securities that are held-to-maturity, non-marketable equity securities that are carried at fair value and non-marketable equity securities carried at cost. Debt securities include bonds, notes and redeemable preferred stock, as well as certain mortgage-backed and asset-backed securities and other structured notes. Marketable and non-marketable equity securities carried at fair value include common and nonredeemable preferred stock. Nonmarketable equity securities carried at cost primarily include equity shares issued by the Federal Reserve Bank and the Federal Home Loan Banks that Citigroup is required to hold.

During the first quarter of 2013, investments decreased \$7 billion, or 2%, substantially all of which was due to a decrease in available-for-sale securities managed outside of *North America* resulting from a reduction in overseas deposits during the quarter.

For further information regarding investments, see Notes 1 and 12 to the Consolidated Financial Statements.

Loans

Loans represent the largest asset category of Citi's balance sheet. Citi's total loans (as discussed throughout this section, presented net of unearned income) were \$646 billion at March 31, 2013, compared to \$655 billion at December 31, 2012. Excluding the impact of FX translation, loans decreased 1% quarter-over-quarter. At the end of the first quarter 2013, Consumer and Corporate loans represented 61% and 39%, respectively, of Citi's total loans.

In Citicorp, loans remained flat at \$539 billion at quarter end, compared to \$540 billion at the end of 2012, as underlying growth was offset by the seasonal repayment of credit card balances, as discussed above. Citicorp Corporate loans increased 2% while Citicorp Consumer loans were down 2% sequentially. The modest Corporate loan growth was driven by *Transaction Services* (up 2% sequentially), particularly from increased trade finance loan book in *Asia*, as well as growth in *Securities and Banking* Corporate lending (up 2% sequentially), including increases in the Private Bank and *EMEA*. The Consumer loan decline was driven by *Global Consumer Banking*, as declines in *North America* were partially offset by slight growth in *Latin America*. *North America* Consumer loans decreased by \$6 billion, or 4%, driven by the seasonal credit card loan repayments and continued consumer de-leveraging.

Citi Holdings loans declined 7% in the quarter, due to the continued run-off and asset sales in the portfolios.

Year-over-year, Citicorp loans were up 5%, including 1% growth in *Global Consumer Banking* (excluding the impact of FX translation) and 10% growth in *Institutional Clients Group* (excluding the impact of FX translation). The year-over-year growth in the Consumer businesses was driven by increased lending in *Latin America*, while the increase in Corporate lending was experienced across segments and regions.

During the first quarter of 2013, average loans of \$646 billion yielded an average rate of 7.3%, compared to \$650 billion and 7.3%, respectively, in the fourth quarter of 2012.

For further information on Citi's loan portfolios, see generally "Managing Global Risk Credit Risk" below and Notes 1 and 13 to the Consolidated Financial Statements.

Other Assets

Other assets consists of brokerage receivables, goodwill, intangibles and mortgage servicing rights in addition to other assets (including, among other items, loans held-for-sale, deferred tax assets, equity-method investments, interest and fees receivable, premises and equipment, certain end-user derivatives in a net receivable position, repossessed assets and other receivables).

During the first quarter of 2013, other assets remained flat at \$202 billion as a \$3 billion increase in brokerage receivables was offset by a \$3 billion decrease in other assets, each of which was driven by Citi's normal business operations.

Edgar Filing: CITIGROUP INC - Form 10-Q

For further information regarding goodwill and intangible assets, see Note 15 to the Consolidated Financial Statements.

LIABILITIES

Deposits

Deposits represent customer funds that are payable on demand or upon maturity. For a discussion of Citi's deposits, see "Capital Resources and Liquidity Funding and Liquidity" below.

Federal Funds Purchased and Securities Loaned or Sold Under Agreements to Repurchase (Repos)

Federal funds purchased consist of unsecured advances of excess balances in reserve accounts held at the Federal Reserve Banks from third parties. During the first quarter of 2013, Citi's federal funds purchased were not significant.

Repos and securities lending transactions increased by \$11 billion, or 5%, in the first quarter of 2013, primarily to fund the client and market-driven increase in reverse repos and securities borrowing transactions, as discussed above. For further information on Citi's secured financing transactions, including repos and securities lending transactions, see "Capital Resources and Liquidity Funding and Liquidity" below. See also Notes 1 and 10 to the Consolidated Financial Statements for additional information on these balance sheet categories.

Trading Account Liabilities

Trading account liabilities includes securities sold, not yet purchased (short positions), and derivatives in a net payable position, as well as certain liabilities that Citigroup has elected to carry at fair value.

During the first quarter of 2013, trading account liabilities increased by \$4 billion, or 3%, substantially all of which was due to an increase in short equity positions, which was aligned with the corresponding increase in securities borrowing transactions. Average trading account liabilities were \$72 billion, compared to \$68 billion in the fourth quarter of 2012, primarily due to higher average *Institutional Clients Group* volumes in the beginning of the quarter.

Edgar Filing: CITIGROUP INC - Form 10-Q

For further information on Citi's trading account liabilities, see Notes 1 and 11 to the Consolidated Financial Statements.

Debt

Debt is composed of both short-term and long-term borrowings. Short-term borrowings include commercial paper and borrowings from unaffiliated banks and other market participants. Long-term borrowings include senior notes, subordinated notes, trust preferred securities and securitizations. For further information on Citi's long-term and short-term debt borrowings, see "Capital Resources and Liquidity Funding and Liquidity" below and Notes 1 and 16 to the Consolidated Financial Statements.

Other Liabilities

Other liabilities consists of brokerage payables and other liabilities (including, among other items, accrued expenses and other payables, deferred tax liabilities, certain end-user derivatives in a net payable position, and reserves for legal claims, taxes, restructuring, unfunded lending commitments, and other matters).

During the first quarter of 2013, other liabilities increased \$4 billion, or 3%, primarily due to an increase in brokerage payables, driven by normal business fluctuations.

SEGMENT BALANCE SHEET AT MARCH 31, 2013(1)

<i>In millions of dollars</i>	Global Consumer Banking	Institutional Clients Group	Corporate/Other, Discontinued Operations and Consolidating Eliminations(2)	Subtotal Citicorp	Citi Holdings	Citigroup Parent Company- Issued Long-Term Debt and Stockholders' Equity(3)	Total Citigroup Consolidated
Assets							
Cash and deposits with banks	\$ 19,252	\$ 69,901	\$ 83,511	\$ 172,664	\$ 1,713		\$ 174,377
Federal funds sold and securities borrowed or purchased under agreements to resell	5,346	264,001		269,347	1,079		270,426
Trading account assets	14,159	287,922	184	302,265	6,056		308,321
Investments	31,679	104,661	151,636	287,976	16,883		304,859
Loans, net of unearned income and allowance for loan losses	278,011	246,472		524,483	98,154		622,637
Other assets	54,111	77,179	44,953	176,243	24,871		201,114
Total assets	\$ 402,558	\$ 1,050,136	\$ 280,284	\$ 1,732,978	\$ 148,756		\$ 1,881,734
Liabilities and equity							
Total deposits	\$ 335,826	\$ 523,459	\$ 8,815	\$ 868,100	\$ 65,662		\$ 933,762
Federal funds purchased and securities loaned or sold under agreements to repurchase	6,729	215,323		222,052	1		222,053
Trading account liabilities	151	118,633	230	119,014	1,212		120,226
Short-term borrowings	162	44,466	3,247	47,875	318		48,193
Long-term debt	2,381	41,398	9,611	53,390	7,187	173,749	234,326
Other liabilities	20,956	78,597	18,405	117,958	9,877		127,835
Net inter-segment funding (lending)	36,353	28,260	237,996	302,609	64,499	(367,108)	
Total liabilities	\$ 402,558	\$ 1,050,136	\$ 278,304	\$ 1,730,998	\$ 148,756	\$ (193,359)	\$ 1,686,395
Total equity			1,980	1,980		193,359	195,339
Total liabilities and equity	\$ 402,558	\$ 1,050,136	\$ 280,284	\$ 1,732,978	\$ 148,756		\$ 1,881,734

(1) The supplemental information presented in the table above reflects Citigroup's consolidated GAAP balance sheet by reporting segment as of March 31, 2013. The respective segment information depicts the assets and liabilities managed by each segment as of such date. While this presentation is not defined by GAAP, Citi believes that these non-GAAP financial measures enhance investors' understanding of the balance sheet components managed by the underlying business segments, as well as the beneficial inter-relationship of the asset and liability dynamics of the balance sheet components among Citi's business segments.

(2) Consolidating eliminations for total Citigroup and Citigroup parent company assets and liabilities are recorded within the *Corporate/Other* segment.

(3) The total stockholders' equity and substantially all long-term debt of Citigroup resides in the Citigroup parent company Consolidated Balance Sheet. Citigroup allocates stockholders' equity and long-term debt to its businesses through inter-segment allocations as described above.

CAPITAL RESOURCES AND LIQUIDITY

CAPITAL RESOURCES

Overview

Capital is used principally to support assets in Citi's businesses and to absorb credit, market and operational losses. Citi primarily generates capital through earnings from its operating businesses. Citi may augment its capital through issuances of common stock, perpetual preferred stock and equity issued through awards under employee benefit plans, among other issuances. During the first quarter of 2013, Citi issued \$575 million of noncumulative perpetual preferred stock, resulting in approximately \$3.1 billion outstanding as of March 31, 2013 (see "Funding and Liquidity Long-Term Debt" below).

Citi has also previously augmented its regulatory capital through the issuance of subordinated debt underlying trust preferred securities, although the treatment of such instruments as regulatory capital will be phased out under the U.S. Basel III rules in accordance with the timeframe specified by The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act) (see "Capital Resources and Liquidity Capital Resources Regulatory Capital Standards" in Citi's 2012 Annual Report on Form 10-K). Accordingly, Citi continues to redeem certain of its trust preferred securities (see "Funding and Liquidity Long-Term Debt" below) in contemplation of such future phase out.

Further, changes in regulatory and accounting standards as well as the impact of future events on Citi's business results, such as corporate and asset dispositions, may also affect Citi's capital levels.

For additional information on Citi's capital resources, including an overview of Citigroup's capital management framework and regulatory capital standards, see "Capital Resources and Liquidity Capital Resources" and "Risk Factors Regulatory Risks" in Citigroup's 2012 Annual Report on Form 10-K.

Capital Ratios Under Current Regulatory Guidelines

Citigroup is subject to the risk-based capital guidelines issued by the Federal Reserve Board which, as currently in effect, constitute the Basel I credit risk capital rules and, beginning January 1, 2013, also the final (revised) market risk capital rules (Basel II.5).

Historically, capital adequacy has been measured, in part, based on two risk-based capital ratios, the Tier 1 Capital and Total Capital (Tier 1 Capital + Tier 2 Capital) ratios. Tier 1 Capital consists of the sum of "core capital elements," such as qualifying common stockholders' equity, as adjusted, qualifying perpetual preferred stock, qualifying noncontrolling interests, and qualifying trust preferred securities, principally reduced by goodwill, other disallowed intangible assets, and disallowed deferred tax assets. Total Capital also includes "supplementary" Tier 2 Capital elements, such as qualifying subordinated debt and a limited portion of the allowance for credit losses. Both measures of capital adequacy are stated as a percentage of risk-weighted assets.

In 2009, the U.S. banking regulators developed a new supervisory measure of capital termed "Tier 1 Common," which is defined as Tier 1 Capital less non-common elements, including qualifying perpetual preferred stock, qualifying noncontrolling interests, and qualifying trust preferred securities.

Citigroup's risk-weighted assets are principally derived from application of the risk-based capital guidelines related to the measurement of credit risk. Pursuant to these guidelines, on balance sheet assets and the credit equivalent amount of certain off-balance-sheet exposures (such as financial guarantees, unfunded lending commitments, letters of credit and derivatives) are assigned to one of several prescribed risk-weight categories based upon the perceived credit risk associated with the obligor or, if relevant, the guarantor, the nature of the collateral, or external credit ratings. Risk-weighted assets also incorporate a measure for market risk on covered trading account positions and all foreign exchange and commodity positions whether or not carried in the trading account. Excluded from risk-weighted assets are any assets, such as goodwill and deferred tax assets, to the extent required to be deducted from regulatory capital.

Citigroup is also subject to a Leverage ratio requirement, a non-risk-based measure of capital adequacy, which is defined as Tier 1 Capital as a percentage of quarterly adjusted average total assets.

To be "well capitalized" under current federal bank regulatory agency definitions, a bank holding company must have a Tier 1 Capital ratio of at least 6%, a Total Capital ratio of at least 10%, and not be subject to a Federal Reserve Board directive to maintain higher capital levels. In addition, the Federal Reserve Board expects bank holding companies to maintain a minimum Leverage ratio of 3% or 4%, depending on factors specified in its regulations. The following table sets forth Citigroup's regulatory capital ratios as of March 31, 2013 and December 31, 2012:

Edgar Filing: CITIGROUP INC - Form 10-Q

	Mar. 31, 2013(1)	Dec. 31, 2012(2)
Tier 1 Common	11.84%	12.67%
Tier 1 Capital	13.09	14.06
Total Capital (Tier 1 Capital + Tier 2 Capital)	16.09	17.26
Leverage	7.78	7.48

(1) Tier 1 Common, Tier 1 Capital, and Total Capital ratios are calculated based on Basel I credit risk capital rules and final (revised) market risk capital rules (Basel II.5) effective on January 1, 2013.

(2) Tier 1 Common, Tier 1 Capital, and Total Capital ratios are calculated based on Basel I credit risk and market risk capital rules.

As indicated in the table above, Citigroup was "well capitalized" under the current federal bank regulatory agency definitions as of March 31, 2013 and December 31, 2012.

Components of Capital Under Current Regulatory Guidelines

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Tier 1 Common Capital		
Citigroup common stockholders' equity	\$ 190,222	\$ 186,487
Regulatory Capital Adjustments and Deductions:		
Less: Net unrealized gains on securities available-for-sale, net of tax(1)(2)	766	597
Less: Accumulated net unrealized losses on cash flow hedges, net of tax	(2,168)	(2,293)
Less: Pension liability adjustment, net of tax(3)	(5,016)	(5,270)
Less: Cumulative effect included in fair value of financial liabilities attributable to the change in own creditworthiness, net of tax(4)	(113)	18
Less: Disallowed deferred tax assets(5)	40,834	41,800
Less: Intangible assets:		
Goodwill, net of related deferred tax liability (DTL)	23,903	24,170
Other disallowed intangible assets, net of related DTL	3,702	3,868
Other	(455)	(502)
Total Tier 1 Common Capital	\$ 127,859	\$ 123,095
Tier 1 Capital		
Qualifying perpetual preferred stock	\$ 3,137	\$ 2,562
Qualifying trust preferred securities	9,488	9,983
Qualifying noncontrolling interests	874	892
Total Tier 1 Capital	\$ 141,358	\$ 136,532
Tier 2 Capital		
Allowance for credit losses(6)	\$ 13,646	\$ 12,330
Qualifying subordinated debt(7)	18,553	18,689
Net unrealized pretax gains on available-for-sale equity securities(1)	199	135
Total Tier 2 Capital	\$ 32,398	\$ 31,154
Total Capital (Tier 1 Capital + Tier 2 Capital)	\$ 173,756	\$ 167,686

Risk-Weighted Assets

<i>In millions of dollars</i>	March 31, 2013(9)	December 31, 2012(10)
Credit Risk-Weighted Assets(8)	\$ 933,716	\$ 929,722
Market Risk-Weighted Assets	145,937	41,531
Total Risk-Weighted Assets	\$ 1,079,653	\$ 971,253(11)

- (1) Tier 1 Capital excludes net unrealized gains (losses) on available-for-sale (AFS) debt securities and net unrealized gains on AFS equity securities with readily determinable fair values, in accordance with risk-based capital guidelines. In arriving at Tier 1 Capital, banking organizations are required to deduct net unrealized losses on AFS equity securities with readily determinable fair values, net of tax. Banking organizations are permitted to include in Tier 2 Capital up to 45% of net unrealized pretax gains on AFS equity securities with readily determinable fair values.
- (2) In addition, includes the net amount of unamortized loss on held-to-maturity (HTM) securities. This amount relates to securities which were previously transferred from AFS to HTM, and non-credit-related factors such as changes in interest rates and liquidity spreads for

Edgar Filing: CITIGROUP INC - Form 10-Q

HTM securities with other than temporary impairment.

- (3) The Federal Reserve Board granted interim capital relief for the impact of ASC 715-20, *Compensation Retirement Benefits Defined Benefits Plans* (formerly SFAS 158).
- (4) The impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected is excluded from Tier 1 Capital, in accordance with risk-based capital guidelines.
- (5) Of Citi's approximately \$55 billion of net deferred tax assets at March 31, 2013, approximately \$12 billion of such assets were not deducted in calculating regulatory capital pursuant to risk-based capital guidelines, while approximately \$41 billion of such assets exceeded the limitation imposed by these guidelines and were deducted in arriving at Tier 1 Capital. Citi's approximately \$2 billion of other net deferred tax assets primarily represented deferred tax assets related to the regulatory capital adjustments for the pension liability and cash flow hedges, offset by deferred tax liabilities related to the adjustments for goodwill and certain other intangible assets, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines.
- (6) Includable up to 1.25% of risk-weighted assets. Any excess allowance for credit losses is deducted in arriving at risk-weighted assets.
- (7) Includes qualifying subordinated debt in an amount not exceeding 50% of Tier 1 Capital.
- (8) Includes risk-weighted credit equivalent amounts, net of applicable bilateral netting agreements, of approximately \$64 billion for interest rate, commodity, and equity derivative contracts, foreign exchange contracts, and credit derivatives as of March 31, 2013, compared with approximately \$62 billion as of December 31, 2012. Credit risk-weighted assets also include those deriving from certain other off-balance-sheet exposures, such as financial guarantees, unfunded lending commitments and letters of credit, and reflect deductions such as for certain intangible assets and any excess allowance for credit losses.
- (9) Risk-weighted assets as computed under Basel I credit risk capital rules and final (revised) market risk capital rules (Basel II.5) effective on January 1, 2013.
- (10) Risk-weighted assets as computed under Basel I credit risk and market risk capital rules.
- (11) Total risk-weighted assets at December 31, 2012, including estimated market risk-weighted assets of approximately \$169.3 billion assuming application of the final (revised) market risk capital rules (Basel II.5), would have been approximately \$1.11 trillion.

Basel II.5 and III

In June 2012, the U.S. banking agencies released final (revised) market risk capital rules (Basel II.5), which became effective on January 1, 2013. At the same time, the U.S. banking agencies also released proposed Basel III rules, although the timing as to the finalization and effective date(s) of these rules is subject to ongoing uncertainty. For additional information regarding the proposed U.S. Basel III, as well as the final Basel II.5 rules, see "Capital Resources and Liquidity Capital Resources Regulatory Capital Standards" and "Risk Factors Regulatory Risks" in Citigroup's 2012 Annual Report on Form 10-K.

At March 31, 2013, Citi's estimated Basel III Tier 1 Common ratio was 9.3%, compared to an estimated 8.7% at December 31, 2012 (each based on total risk-weighted assets calculated under the proposed U.S. Basel III "advanced approaches," and including Basel II.5).(11) The increase in Citi's estimated Basel III Tier 1 Common ratio quarter-over-quarter was primarily due to quarterly net income and other improvements to Tier 1 Common Capital, including utilization of DTAs (see "Income Taxes" below) and certain net changes in *Accumulated Other Comprehensive Income*, as well as lower overall risk-weighted assets.

Citi's estimated Basel III Tier 1 Common ratio is based on its understanding, expectations and interpretation of the proposed U.S. Basel III requirements, anticipated compliance with all necessary enhancements to model calibration and other refinements, as well as further regulatory clarity and implementation guidance in the U.S.

(11)

Citi's estimated Basel III Tier 1 Common ratio and its related components are non-GAAP financial measures. Citi believes this ratio and its components (the latter of which are presented in the table below) provide useful information to investors and others by measuring Citi's progress against expected future regulatory capital standards.

Components of Tier 1 Common Capital and Risk-Weighted Assets Under Basel III

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Tier 1 Common Capital(1)		
Citigroup common stockholders' equity	\$ 190,222	\$ 186,487
Add: Qualifying noncontrolling interests	164	171
Regulatory Capital Adjustments and Deductions:		
Less: Accumulated net unrealized losses on cash flow hedges, net of tax	(2,168)	(2,293)
Less: Cumulative change in fair value of financial liabilities attributable to the change in own creditworthiness, net of tax	361	587
Less: Intangible assets:		
Goodwill, net of related deferred tax liability (DTL)(2)	25,206	25,488
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTL	5,329	5,632
Less: Defined benefit pension plan net assets	498	732
Less: Securitization gains on sale	4	
Less: Deferred tax assets (DTAs) arising from tax credit and net operating loss carryforwards	28,000	28,800
Less: Excess over 10%/15% limitations for other DTAs, certain common equity investments, and MSRs(3)	21,901	22,316
Total Tier 1 Common Capital	\$ 111,255	\$ 105,396
Total Risk-Weighted Assets(4)	\$ 1,191,618	\$ 1,206,153

-
- (1) Calculated based on the U.S. banking agencies proposed Basel III rules.
- (2) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
- (3) Aside from MSRs, reflects DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions.
- (4) Calculated based on the proposed U.S. Basel III "advanced approaches" for determining risk-weighted assets, and including Basel II.5.

Common Stockholders' Equity

As set forth in the table below, Citigroup's common stockholders' equity increased during the first quarter of 2013 by \$3.7 billion to \$190.2 billion, and represented 10% of total assets as of March 31, 2013.

<i>In billions of dollars</i>	
Common stockholders' equity, December 31, 2012	\$ 186.5
Citigroup's net income	3.8
Equity repurchases and employee benefit plan activities(1)	0.1
Net change in accumulated other comprehensive income (loss), net of tax	(0.2)
Common stockholders' equity, March 31, 2013	\$ 190.2

-
- (1) For additional information, see "Unregistered Sales of Equity, Purchases of Equity Securities, Dividends" below.

Tangible Common Equity and Tangible Book Value Per Share

Tangible common equity (TCE), as currently defined by Citigroup, represents common equity less goodwill and other intangible assets (other than mortgage servicing rights (MSRs)). Other companies may calculate TCE in a different manner. Citi's TCE was \$159.3 billion at March 31, 2013 and \$155.1 billion at December 31, 2012. The TCE ratio (TCE divided by risk-weighted assets) was 14.8% at March 31, 2013 and 16.0% at December 31, 2012.⁽¹²⁾ The decline in the TCE ratio quarter-over-quarter was primarily due to a significant increase in market risk-weighted assets resulting from the adoption on January 1, 2013 of Basel II.5, offset in part by quarterly net income.

(12)

TCE, tangible book value per share and related ratios are non-GAAP financial measures that are used and relied upon by investors and industry analysts as capital adequacy metrics.

Edgar Filing: CITIGROUP INC - Form 10-Q

A reconciliation of Citigroup's total stockholders' equity to TCE, and book value per share to tangible book value per share, as of March 31, 2013 and December 31, 2012, follows:

<i>In millions of dollars or shares, except ratios and per share data</i>	Mar. 31, 2013	Dec. 31, 2012
Total Citigroup stockholders' equity	\$ 193,359	\$ 189,049
Less:		
Preferred stock	3,137	2,562
Common equity	\$ 190,222	\$ 186,487
Less:		
Goodwill	25,474	25,673
Other intangible assets (other than MSRs)	5,457	5,697
Goodwill and other intangible assets (other than MSRs) related to assets for discontinued operations held for sale	2	32
Net deferred tax assets related to goodwill and other intangible assets		32
Tangible common equity (TCE)	\$ 159,289	\$ 155,053
Tangible assets		
GAAP assets	\$ 1,881,734	\$ 1,864,660
Less:		
Goodwill	25,474	25,673
Other intangible assets (other than MSRs)	5,457	5,697
Goodwill and other intangible assets (other than MSRs) related to assets for discontinued operations held for sale	2	32
Net deferred tax assets related to goodwill and other intangible assets		309
Tangible assets (TA)	\$ 1,850,801	\$ 1,832,949
Risk-weighted assets (RWA)	\$ 1,079,653(1)	\$ 971,253(2)
TCE/TA ratio	8.61%	8.46%
TCE/RWA ratio	14.75%	15.96%
Common shares outstanding (CSO)	3,042.9	3,028.9
Book value per share (common equity/CSO)	\$ 62.51	\$ 61.57
Tangible book value per share (TCE/CSO)	\$ 52.35	\$ 51.19

(1) Risk-weighted assets as computed under Basel I credit risk capital rules and final (revised) market risk capital rules (Basel II.5) effective on January 1, 2013.

(2) Risk-weighted assets as computed under Basel I credit risk and market risk capital rules.

Capital Resources of Citigroup's Subsidiary U.S. Depository Institutions

Citigroup's subsidiary U.S. depository institutions are also subject to risk-based capital guidelines issued by their respective primary federal bank regulatory agencies, which are similar to the guidelines of the Federal Reserve Board.

The following table sets forth the capital tiers and capital ratios under current regulatory guidelines for Citibank, N.A., Citi's primary subsidiary U.S. depository institution, as of March 31, 2013 and December 31, 2012:

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In billions of dollars, except ratios</i>	Mar. 31, 2013(1)	Dec. 31, 2012(2)
Tier 1 Common Capital	\$ 119.4	\$ 116.6
Tier 1 Capital	120.1	117.4
Total Capital		
(Tier 1 Capital + Tier 2 Capital)	138.9	135.5
Tier 1 Common ratio	13.66%	14.12%
Tier 1 Capital ratio	13.74	14.21
Total Capital ratio	15.89	16.41
Leverage ratio	9.39	8.97

-
- (1) Risk-weighted assets as computed under Basel I credit risk capital rules and final (revised) market risk capital rules (Basel II.5) effective on January 1, 2013.
- (2) Risk-weighted assets as computed under Basel I credit risk and market risk capital rules.

Impact of Changes on Capital Ratios Under Current Regulatory Guidelines

The following table presents the estimated sensitivity of Citigroup's and Citibank, N.A.'s capital ratios to changes of \$100 million in Tier 1 Common Capital, Tier 1 Capital or Total Capital (numerator), or changes of \$1 billion in risk-weighted assets or adjusted average total assets (denominator), as of March 31, 2013. This information is provided for the purpose of analyzing the impact that a change in Citigroup's or Citibank, N.A.'s financial position or results of operations could have on these ratios. These sensitivities only consider a single change to either a component of capital, risk-weighted assets or adjusted average total assets. Accordingly, an event that affects more than one factor may have a larger basis point impact than is reflected in this table.

	Tier 1 Common ratio		Tier 1 Capital ratio		Total Capital ratio		Leverage ratio	
	Impact of \$100 million change in Tier 1 Common Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Total Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in adjusted average total assets
Citigroup	0.9 bps	1.1 bps	0.9 bps	1.2 bps	0.9 bps	1.5 bps	0.6 bps	0.4 bps
Citibank, N.A.	1.1 bps	1.6 bps	1.1 bps	1.6 bps	1.1 bps	1.8 bps	0.8 bps	0.7 bps

Broker-Dealer Subsidiaries

At March 31, 2013, Citigroup Global Markets Inc., a U.S. broker-dealer registered with the SEC that is an indirect wholly owned subsidiary of Citigroup, had net capital, computed in accordance with the SEC's net capital rule, of \$7.3 billion, which exceeded the minimum requirement by \$6.6 billion.

In addition, certain of Citi's other broker-dealer subsidiaries are subject to regulation in the countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. Citigroup's other broker-dealer subsidiaries were in compliance with their capital requirements at March 31, 2013.

FUNDING AND LIQUIDITY

Overview

Citi's funding and liquidity objectives are to maintain liquidity to fund its existing asset base as well as grow its core businesses in Citicorp, while at the same time maintain sufficient excess liquidity, structured appropriately, so that it can operate under a wide variety of market conditions, including market disruptions for both short- and long-term periods. Citigroup's primary liquidity objectives are established by entity, and in aggregate, across three major categories:

the non-bank, which is largely composed of the parent holding company (Citigroup) and Citi's broker-dealer subsidiaries (collectively referred to in this section as "non-bank");

Citi's significant Citibank entities, which consist of Citibank, N.A. units domiciled in the U.S., Western Europe, Hong Kong, Japan and Singapore (collectively referred to in this section as "significant Citibank entities"); and

Other Citibank and Banamex entities.

At an aggregate level, Citigroup's goal is to ensure that there is sufficient funding in amount and tenor to ensure that customer assets are fully funded, as well as an appropriate amount of cash and high quality liquid assets⁽¹³⁾ in these entities. The liquidity framework requires that entities be self-sufficient or net providers of liquidity, including in conditions established under their designated stress tests.

Citi's primary sources of funding include (i) deposits via Citi's bank subsidiaries, which are Citi's most stable and lowest cost source of long-term funding, (ii) long-term debt (primarily senior and subordinated debt) issued at the non-bank level and certain bank subsidiaries, and (iii) stockholders' equity. These sources may be supplemented by short-term borrowings, primarily in the form of secured financing transactions (securities loaned or sold under agreements to repurchase, or repos).

As referenced above, Citigroup works to ensure that the structural tenor of these funding sources is sufficiently long in relation to the tenor of its asset base. The key goal of Citi's asset/liability management is to ensure that there is excess tenor in the liability structure so as to provide excess liquidity to fund the assets. The excess liquidity resulting from a longer-term tenor profile can effectively offset potential decreases in liquidity that may occur under stress. This excess funding is held in the form of high quality liquid assets which Citi generally refers to as its "liquidity resources," and is described further below.

(13)

As set forth in the table below, "high quality liquid assets" generally is defined as available cash at central banks and unencumbered liquid securities and is based on Citi's current interpretation of the definition of "high quality liquid assets" under the proposed Basel III Liquidity Coverage Ratio. See "Liquidity Measures" below.

High Quality Liquid Assets

<i>In billions of dollars</i>	Non-bank			Significant Citibank Entities			Other Citibank and Banamex Entities			Total		
	Mar. 31, 2013	Dec. 31, 2012	Mar. 31, 2012	Mar. 31, 2013	Dec. 31, 2012	Mar. 31, 2012	Mar. 31, 2013	Dec. 31, 2012	Mar. 31, 2012	Mar. 31, 2013	Dec. 31, 2012	Mar. 31, 2012
Cash	\$ 39.3	\$ 33.2	\$ 24.9	\$ 53.6	\$ 25.1	\$ 99.6	\$ 10.4	\$ 11.2	\$ 9.4	\$ 103.3	\$ 69.5	\$ 133.9
Unencumbered liquid securities	24.0	33.7	67.6	169.2	173.0	135.8	79.3	83.5	83.3	272.5	290.2	286.7
Total	\$ 63.3	\$ 66.9	\$ 92.5	\$ 222.8	\$ 198.1	\$ 235.4	\$ 89.7	\$ 94.7	\$ 92.7	\$ 375.8	\$ 359.7	\$ 420.5

Note:

Amounts for the first quarter of 2013 and fourth quarter of 2012 are based on Citi's current interpretation of the definition of "high quality liquid assets" under the proposed Basel III Liquidity Coverage Ratio. Amounts for the first quarter of 2012 are based on Citi's prior internal view of its liquidity resources (available cash at central banks and unencumbered liquid securities); such amounts have not been adjusted due to immateriality.

All amounts in the table above are as of period-end and may increase or decrease intra-period in the ordinary course of business.

As set forth in the table above, Citigroup's liquidity resources totaled approximately \$375.8 billion at March 31, 2013, compared to \$359.7 billion at December 31, 2012 and \$420.5 billion at March 31, 2012. As previously disclosed, during the first half of 2012, Citi consciously maintained a higher liquidity position given uncertainties in both the global economic outlook and the pace of its balance sheet deleveraging. In the second half of 2012, due to the improving economic outlook in the markets in which it operates and its overall financial position at such time, Citi purposefully began to decrease its liquidity resources, primarily through long-term debt reductions and limiting deposit growth, as well as through increased lending to both Consumer and Corporate clients.

As discussed in more detail below, this reduction in liquidity in turn contributed to a reduction in overall cost of funds, and thus improved Citi's net interest margin (see "Deposits" and "Market Risk Interest Revenue/ Expense and Yields" below, respectively). Absent any unforeseen changes in the economic environment or otherwise, Citi expects its liquidity resources could further decrease modestly during the remainder of 2013, although reported amounts could increase or decrease quarter-to-quarter due to episodic deposit flows and other business driven cash flows.

At March 31, 2013, Citigroup's non-bank liquidity resources totaled approximately \$63.3 billion, compared to \$66.9 billion at December 31, 2012 and \$92.5 billion at March 31, 2012. These amounts include unencumbered liquid securities and cash held in Citi's U.S. and non-U.S. broker-dealer entities. The slight decrease in liquidity resources of Citi's non-bank entities quarter-over-quarter was primarily due to the continued repayment and runoff of long-term debt.

Citigroup's significant Citibank entities had approximately \$222.8 billion of liquidity resources as of March 31, 2013, compared to \$198.1 billion at December 31, 2012 and \$235.4 billion at March 31, 2012. The increase quarter-over-quarter was due to an increase in deposits as well as a reduction in Consumer loans, primarily due to the repayment of credit card loans as well as the continued reduction of Citi Holdings assets, as described under "Balance Sheet Review" above. As of March 31, 2013, the significant Citibank entities' liquidity resources included \$53.6 billion of cash on deposit with major central banks (including the U.S. Federal Reserve Bank, European Central Bank, Bank of England, Swiss National Bank, Bank of Japan, the Monetary Authority of Singapore and the Hong Kong Monetary Authority) and other cash held in vaults, compared with \$25.1 billion at December 31, 2012 and \$99.6 billion at March 31, 2012. As discussed under "Balance Sheet Review" above, the increase in cash quarter-over-quarter was primarily driven by an overall reduction in loans (including the seasonal credit card repayments and overall reduction in Citi Holdings assets), growth in the U.S. deposit base (see "Deposits" below) and a slight reduction in liquid securities.

The significant Citibank entities' liquidity resources as of March 31, 2013 also included unencumbered liquid securities that are available for sale, as collateral for secured financing through private markets or by pledging to the major central banks. The liquidity value of these securities was \$169.2 billion at March 31, 2013 compared to \$173.0 billion at December 31, 2012 and \$135.8 billion at March 31, 2012.

Citi estimates that its other Citibank and Banamex entities and subsidiaries held approximately \$89.7 billion in liquidity resources as of March 31, 2013, compared to \$94.7 billion at December 31, 2012 and \$92.7 billion at March 31, 2012. The decrease quarter-over-quarter was primarily due to increased lending and limited deposit growth in those entities. The \$89.7 billion as of March 31, 2013 included \$10.4 billion of

Edgar Filing: CITIGROUP INC - Form 10-Q

cash and \$79.3 billion of unencumbered liquid securities.

Citi's \$375.8 billion of liquidity resources as of March 31, 2013 does not include additional potential liquidity in the form of Citigroup's borrowing capacity from the various Federal Home Loan Banks (FHLB), which was approximately \$36 billion as of March 31, 2013 and is maintained by pledged collateral to all such banks. The liquidity resources shown above also do not include Citi's borrowing capacity at the U.S. Federal Reserve Bank discount window or international central banks, which capacity would also be in addition to the resources noted above.

Moreover, in general, Citigroup can freely fund legal entities within its bank vehicles. Citigroup's bank subsidiaries, including Citibank, N.A., can lend to the Citigroup parent and broker-dealer entities in accordance with Section 23A of the Federal Reserve Act. As of March 31, 2013, the amount available for lending to these non-bank entities under Section 23A was approximately \$17 billion (compared to approximately \$15 billion at December 31, 2012), provided the funds are collateralized appropriately.

Edgar Filing: CITIGROUP INC - Form 10-Q

High Quality Liquid Assets By Type

The following table shows the composition of Citi's liquidity resources by type of asset as of each of the periods indicated. For securities, the amounts represent the liquidity value that could potentially be realized, and thus excludes any securities that are encumbered, as well as the haircuts that would be required for secured financing transactions. As discussed above, the increase in cash quarter-over-quarter was primarily driven by an overall reduction in loans, growth in the U.S. deposit base and a slight reduction in liquid securities. The increase in cash was partially offset by a reduction in U.S. Treasury securities.

<i>In billions of dollars</i>	Mar 31, 2013	Dec. 31, 2012	Mar. 31, 2012
Cash	\$ 103.3	\$ 69.5	\$ 133.9
U.S. Treasuries	79.9	93.2	67.2
U.S. Agencies/Agency MBS	61.7	62.8	79.4
Foreign Government(1)	119.8	120.8	131.9
Other Investment Grade	9.9	12.2	8.2
Contractual Committed Facilities from Central Banks	1.2	1.2	0.0
Total	\$ 375.8	\$ 359.7	\$ 420.5

Note:

Amounts for the first quarter of 2013 and fourth quarter of 2012 are based on Citi's current interpretation of the definition of "high quality liquid assets" under the proposed Basel III Liquidity Coverage Ratio. Amounts for the first quarter of 2012 are based on Citi's prior internal view of its liquidity resources; such amounts have not been adjusted due to immateriality.

(1)

Foreign government also includes foreign government agencies, multinationals and foreign government guaranteed securities. Foreign government securities are held largely to support local liquidity requirements and Citi's local franchises and, as of March 31, 2013, principally included government bonds from Korea, Japan, Mexico, Brazil, Hong Kong, Singapore and Taiwan.

Citi's liquidity resources are composed entirely of cash, securities positions and contractual committed facilities from the central banks. While Citi utilizes derivatives to manage the interest rate and currency risks related to the liquidity resources, credit derivatives are not used.

Deposits

Deposits are the primary and lowest cost funding source for Citi's bank subsidiaries. As of March 31, 2013, approximately 78% of the liabilities of Citi's bank subsidiaries were deposits, compared to 78% as of December 31, 2012 and 76% as of March 31, 2012.

The table below sets forth the end of period deposits, by business and/or segment, and the total average deposits for each of the periods indicated.

<i>In billions of dollars</i>	Mar. 31, 2013	Dec. 31, 2012	Mar. 31, 2012
Global Consumer Banking			
North America	\$ 166.8	\$ 165.2	\$ 153.5
EMEA	13.1	13.2	12.8
Latin America	49.1	48.6	46.1
Asia	106.8	110.0	110.7
Total	\$ 335.8	\$ 337.0	\$ 323.1
ICG			
Securities and Banking	\$ 111.9	\$ 114.4	\$ 122.9
Transaction Services	411.6	408.7	393.3
Total	\$ 523.5	\$ 523.1	\$ 516.2
Corporate/Other	8.8	2.5	3.5

Edgar Filing: CITIGROUP INC - Form 10-Q

Total Citicorp	\$ 868.1	\$ 862.6	\$ 842.8
Total Citi Holdings	65.7	68.0	63.2

Total Citigroup Deposits (EOP) \$ 933.8 \$ 930.6 \$ 906.0

Total Citigroup Deposits (AVG) \$ 920.4 \$ 928.9 \$ 869.1

Quarter-over-quarter, end-of-period deposits of \$933.8 billion increased by \$3.2 billion, or less than 1% (and increased 1% when adjusted for the impact of FX translation). U.S. deposits increased by \$7 billion, or 2%, in the quarter, as growth in Corporate Treasury and *Transaction Services* deposits was offset by modest decreases in deposits in the Private Bank and Citi Holdings. This growth in U.S. deposits was offset by a \$4 billion, or 1%, decline in international deposits. Excluding the impact of FX translation, international deposits increased by nearly \$3 billion, driven by growth in *Transaction Services* which was partially offset by a slight decline in international *GCB* deposits. *GCB* deposits decreased by \$1.2 billion quarter-over-quarter, as declines in *Asia* were partially offset by modest growth in *North America* retail deposits. *ICG* deposits were flat in the quarter, as a decline in *Securities and Banking* deposits (primarily driven by outflows in the Private Bank) was offset by an increase in *Transaction Services*.

In connection with the Morgan Stanley Smith Barney joint venture (MSSB), Citi holds deposits related to MSSB customers. These deposits totaled approximately \$57 billion as of March 31, 2013. As previously disclosed, pursuant to its agreement with Morgan Stanley, Citi is required to transfer, at the direction of Morgan Stanley, these deposits (at no premium) to Morgan Stanley, with the amount and timing of such transfer(s) dependent on the timing of Morgan Stanley's exercise of its remaining purchase options. Assuming Morgan Stanley were to exercise its option to purchase Citi's remaining 35% investment stake in MSSB, Citi currently expects an initial deposit transfer of approximately \$18 billion, with the remaining deposit balances transferring over the subsequent two year period.

During the first quarter of 2013, the composition of Citi's deposits continued to shift toward a greater proportion of

Edgar Filing: CITIGROUP INC - Form 10-Q

operating balances. (Citi defines operating balances as checking and savings accounts for individuals, as well as cash management accounts for corporations. This compares to time deposits, where rates are fixed for the term of the deposit and which have generally lower margins). Citi believes that operating accounts are lower cost and more reliable deposits, and exhibit "stickier," or more retentive, behavior. Operating balances represented 80% of Citi's average total deposit base as of March 31, 2013, compared to 79% at December 31, 2012 and 76% at March 31, 2012.

This continued shift to operating balances, combined with overall market conditions and prevailing interest rates, continued to reduce Citi's cost of deposits during the first quarter. Excluding the impact of FDIC assessments and deposit insurance, the average rate on Citi's total deposits was 0.58% at March 31, 2013, compared with 0.64% at December 31, 2012 and 0.76% at March 31, 2012.

Deposits can be interest-bearing or non-interest-bearing. Of Citi's \$934 billion of deposits as of March 31, 2013, \$190 billion were non-interest-bearing, compared to \$195 billion at March 31, 2012. The remainder, or \$744 billion, was interest-bearing, compared to \$736 billion at March 31, 2012.

As of March 31, 2013, approximately 59% of Citi's deposits were located outside of the U.S., compared to 59% at December 31, 2012 and 61% at March 31, 2012.

Long-Term Debt

Long-term debt (generally defined as original maturities of one year or more) continued to represent the most significant component of Citi's funding for its non-bank entities, or 38% of the funding for the non-bank entities as of March 31, 2013, compared to 40% at December 31, 2012 and 42% as of March 31, 2012. The vast majority of this funding is composed of senior term debt, along with subordinated instruments.

Senior long-term debt includes benchmark notes and structured notes, such as equity- and credit-linked notes. Citi's issuance of structured notes is generally driven by customer demand and is not a significant source of liquidity for Citi. Structured notes frequently contain contractual features, such as call options, which can lead to an expectation that the debt will be redeemed earlier than one year, despite contractually scheduled original maturities greater than one year. As such, when considering the measurement of Citi's long-term "structural" liquidity, structured notes with these contractual features are not included (see footnote 1 to the "Long-Term Debt Issuances and Maturities" table below).

Due to the expected phase-out of Tier 1 Capital treatment for trust preferred securities, on April 16, 2013, Citi redeemed four series of its outstanding trust preferred securities for an aggregate amount of approximately \$3.0 billion. In anticipation of the changes in qualifying regulatory capital, Citi issued \$575 million of perpetual preferred stock during the first quarter of 2013. For details on Citi's remaining outstanding trust preferred securities, as well as its long-term debt generally, see Note 16 to the Consolidated Financial Statements. See also "Capital Resources Regulatory Capital Standards" in Citi's 2012 Annual Report on Form 10-K.

Long-term debt is an important funding source for Citi's non-bank entities due in part to its multi-year maturity structure. The weighted average maturities of long-term debt issued by Citigroup and its affiliates (including Citibank, N.A.) with a remaining life greater than one year (excluding trust preferred securities) was approximately 7.1 years as of March 31, 2013, compared to 7.2 years at December 31, 2012 and 6.9 years at March 31, 2012.

Long-Term Debt Outstanding

The following table sets forth Citi's total long-term debt outstanding for the periods indicated:

<i>In billions of dollars</i>	March 31, 2013	December 31, 2012	March 31, 2012
Non-bank	\$ 184.9	\$ 188.3	\$ 238.8
Senior/subordinated debt(1)	168.4	171.0	209.5
Trust preferred securities	9.6	10.1	16.0
Securitizations(1)(2)	0.3	0.4	4.0
Local country(1)	6.6	6.8	9.3
Bank	\$ 49.4	\$ 51.2	\$ 72.3
Senior/subordinated debt	0.1	0.1	10.5
Securitizations(1)(2)	25.0	26.0	41.4
Local country and FHLB borrowings(1)(3)	24.3	25.1	20.4
Total long-term debt	\$ 234.3	\$ 239.5	\$ 311.1

- (1) Includes structured notes in the amount of \$26.0 billion, \$27.5 billion and \$25.8 billion for the first quarter of 2013, the fourth quarter of 2012 and the first quarter of 2012, respectively.
- (2) Of the approximate \$25.3 billion of total bank and non-bank securitizations as of March 31, 2013, approximately \$22.2 billion related to credit card securitizations, the vast majority of which is at the bank level.
- (3) Of this amount, approximately \$16.3 billion related to collateralized advances from the FHLB as of March 31, 2013.

As set forth in the table above, Citi's overall long-term debt decreased by approximately \$5 billion during the first quarter of 2013. In the bank, the decrease was due to securitization run-off that was replaced with deposit growth. In the non-bank, the decrease was primarily due to debt maturities, trust preferred redemptions, and debt repurchases through tender offers or buybacks (see discussion below), partially offset by issuances. These reductions are in keeping with Citi's continued strategy to deleverage its balance sheet and lower its funding costs.

As previously disclosed and as part of its liquidity and funding strategy, Citi has considered, and may continue to consider, opportunities to repurchase its long-term and short-term debt pursuant to open market purchases, tender offers or other means. Such repurchases further decrease Citi's overall funding costs. During the first quarter of 2013, Citi repurchased an aggregate of approximately \$2.1 billion of its outstanding long-term and short-term debt, primarily pursuant to selective public tender offers and open market purchases.

While Citi expects to continue to reduce its outstanding long-term debt during the remainder of 2013, as it has previously indicated, such reductions will likely occur at a more moderate rate as compared to the significant decrease during 2012 (approximately \$84 billion). These reductions could occur through maturities as well as continued repurchases, tender offers, redemptions and similar means. The reduction in Citi's overall long-term debt outstanding generally corresponds with the continued run-off in Citi Holdings assets as well as modest use of Citi's liquidity resources. Generally, reductions in Citi's

Edgar Filing: CITIGROUP INC - Form 10-Q

long-term debt will reflect the funding needs of its businesses, and will also be dependent on the economic environment as well as any potential new regulatory changes, such as prescribed levels of debt required to be maintained by Citi pursuant to the U.S. banking regulators orderly liquidation authority (for additional information, see "Risk Factors Regulatory Risks" in Citi's 2012 Annual Report on Form 10-K).

Long-Term Debt Issuances and Maturities

The table below details Citi's long-term debt issuances and maturities (including repurchases) during the periods presented:

<i>In billions of dollars</i>	1Q 2013		4Q 2012		1Q 2012	
	Maturities	Issuances	Maturities	Issuances	Maturities	Issuances
Structural long-term debt(1)	\$ 6.4	\$ 8.2	\$ 22.2	\$ 2.3	\$ 15.1	\$ 7.0
Local country level, FHLB and other(2)	2.8	1.1	4.4	1.7	1.9	0.7
Securitizations	0.9	0.0	9.2	0.0	6.2	0.0
Total	\$ 10.1	\$ 9.3	\$ 35.8	\$ 4.0	\$ 23.2	\$ 7.7

- (1) Citi defines structural long-term debt as its long-term debt (original maturities of one year or more), excluding certain structured debt, such as equity-linked and credit-linked notes, with early redemption features effective within one year. Issuances and maturities of these notes are included in this table in "Local country level, FHLB and other." See footnote 2 below. Structural long-term debt is a non-GAAP measure. Citigroup believes that the structural long-term debt measure provides useful information to its investors as it excludes long-term debt that could in fact be redeemed by the holders thereof within one year.
- (2) As referenced above, "other" includes long-term debt not considered structural long-term debt relating to certain structured notes. The amounts of issuances included in this line, and thus excluded from "structural long-term debt," were \$0.4 billion, \$0.8 billion and \$0.4 billion in the first quarter of 2013, fourth quarter of 2012 and first quarter of 2012, respectively. The amounts of maturities included in this line, and thus excluded from "structural long-term debt," were \$1.6 billion, \$0.7 billion and \$0.4 billion, in the first quarter of 2013, fourth quarter of 2012 and first quarter of 2012, respectively.

The table below shows Citi's aggregate expected annual long-term debt maturities as of March 31, 2013:

<i>In billions of dollars</i>	Expected Long-Term Debt Maturities as of March 31, 2013							
	2013(1)	2014	2015	2016	2017	2018	Thereafter	Total
Senior/subordinated debt(2)	\$ 27.3	\$ 24.1	\$ 20.0	\$ 15.8	\$ 21.1	\$ 8.3	\$ 59.9	\$ 176.5
Trust preferred securities	3.0	0.0	0.0	0.0	0.0	0.0	6.6	9.6
Securitizations	2.4	6.6	5.9	2.8	2.3	3.3	3.0	26.3
Local country and FHLB borrowings	14.0	6.3	3.7	4.6	1.2	0.1	2.1	32.0
Total long-term debt	\$ 46.7	\$ 37.0	\$ 29.6	\$ 23.2	\$ 24.6	\$ 11.7	\$ 71.6	\$ 244.4

- (1) Includes \$10.1 billion of first quarter of 2013 maturities.
- (2) Includes certain structured notes, such as equity-linked and credit-linked notes, with early redemption features effective within one year. The amount and maturity of such notes included is as follows: \$0.4 billion maturing in 2013; \$0.6 billion in 2014; \$0.6 billion in 2015; \$0.5 billion in 2016; \$0.4 billion in 2017; \$0.3 billion in 2018; and \$1.2 billion thereafter.

Secured Financing Transactions and Short-Term Borrowings

Edgar Filing: CITIGROUP INC - Form 10-Q

As referenced above, Citi supplements its primary sources of funding with short-term borrowings. Short-term borrowings generally include (i) secured financing (securities loaned or sold under agreements to repurchase, or repos) and (ii) short-term borrowings consisting of commercial paper and borrowings from the FHLB and other market participants. See Note 16 to the Consolidated Financial Statements for further information on Citigroup's and its affiliates' outstanding short-term borrowings.

Secured Financing

Secured financing is primarily conducted through Citi's broker-dealer subsidiaries to facilitate customer matched-book activity and to efficiently fund a portion of the trading inventory. As of March 31, 2013, approximately 38% of the funding for Citi's non-bank entities, primarily the broker-dealer, was from secured financings. Generally, changes in the level of secured financing are primarily due to fluctuations in inventory (either on an end-of-quarter or on an average basis).

Secured financing was \$222 billion as of March 31, 2013, compared to \$211 as of December 31, 2012 and \$226 billion as of March 31, 2012. The increase in secured financing quarter-over-quarter was primarily to fund the client and market-driven increase in reverse repos and securities borrowing transactions during the quarter (see "Balance Sheet Review Assets" above).

Average balances for secured financing were approximately \$233 billion for the quarter ended March 31, 2013, compared to \$230 for the quarter ended December 31, 2012 and \$219 billion for the quarter ended March 31, 2012.

Commercial Paper

The following table sets forth Citi's commercial paper outstanding for each of its non-bank entities and significant Citibank entities, respectively, for each of the periods indicated. Citi's commercial paper balances increased slightly quarter-over-quarter driven by a 5% increase in Citi's significant bank entities. Despite this slight increase quarter-over-quarter, Citi's funding mix has shifted away from short-term sources to deposits and long-term debt and equity.

<i>In billions of dollars</i>	Mar. 31, 2013	Dec. 31, 2012	Mar. 31, 2012
Commercial paper			
Non-bank	\$ 0.3	\$ 0.4	\$ 6.2
Bank	11.7	11.1	14.8
Total	\$ 12.0	\$ 11.5	\$ 21.0

Other Short-Term Borrowings

At March 31, 2013, Citi's other short-term borrowings, which includes borrowings from the FHLB and other market participants, were approximately \$36 billion, compared with \$41 billion at December 31, 2012 and \$35 billion at March 31, 2012.

Liquidity Management, Measures and Stress Testing

For a discussion of Citi's liquidity management and stress testing, see "Capital Resources and Liquidity Funding and Liquidity Liquidity Management, Measures and Stress Testing" in Citi's 2012 Annual Report on Form 10-K.

Liquidity Measures

Citi uses multiple measures in monitoring its liquidity, including those described below.

The structural liquidity ratio, defined as the sum of deposits, long-term debt and stockholders' equity as a percentage of total assets, measures whether the asset base is funded by sufficiently long-dated liabilities. Citi's structural liquidity ratio remained stable at approximately 72% as of March 31, 2013.

In addition, Citi believes it is currently in compliance with the proposed Basel III Liquidity Coverage Ratio (LCR), as amended by the Basel Committee on Banking Supervision on January 7, 2013 (the amended LCR guidelines), even though such ratio is not proposed to take full effect until 2019. Based on Citi's current interpretation of the amended LCR guidelines, Citi's estimated LCR was approximately 116% as of March 31, 2013, compared with approximately 116% at December 31, 2012 and 136% at March 31, 2012.⁽¹⁴⁾ On a dollar basis, the 116% LCR represents additional liquidity of approximately \$52 billion above the proposed minimum 100% LCR threshold. Citi's LCR may decrease modestly over time.

The LCR is designed to ensure banks maintain an adequate level of unencumbered cash and highly liquid securities that can be converted to cash to meet liquidity needs under an acute 30-day stress scenario. Under the amended LCR guidelines, the LCR is to be calculated by dividing the amount of unencumbered cash and highly liquid, unencumbered government, government-backed and corporate securities by estimated net outflows over a stressed 30-day period. The net outflows are calculated by applying assumed outflow factors, prescribed in the amended LCR guidelines, to various categories of liabilities, such as deposits, unsecured and secured wholesale borrowings, unused commitments and derivatives-related exposures, partially offset by inflows from assets maturing within 30 days. The amended LCR requirements expanded the definition of liquid assets, and reduced outflow estimates for certain types of deposits and commitments.

(14)

Citi's estimated LCR is a non-GAAP financial measure. Citi believes this measure provides useful information to investors and others by measuring Citi's progress toward potential future expected regulatory liquidity standards. Citi's estimated LCR for all periods presented is based on its current interpretation, expectations and understanding of the proposed LCR calculation requirements and is necessarily subject to final regulatory clarity and rulemaking and other implementation guidance.

Credit Ratings

Citigroup's funding and liquidity, including its funding capacity, ability to access the capital markets and other sources of funds, as well as the cost of these funds, and its ability to maintain certain deposits, is partially dependent on its credit ratings. The table below indicates the ratings for Citigroup, Citibank, N.A. and Citigroup Global Markets Inc. (a broker-dealer subsidiary of Citigroup) as of March 31, 2013.

Debt Ratings as of March 31, 2013

	Citigroup Inc.		Citibank, N.A.		Citigroup Global Markets Inc.
	Senior debt	Commercial paper	Long-term	Short-term	Long-term
Fitch Ratings (Fitch)	A	F1	A	F1	NR
Moody's Investors Service (Moody's)	Baa2	P-2	A3	P-2	NR
Standard & Poor's (S&P)	A-	A-2	A	A-1	A

NR

Not rated.

Recent Credit Rating Developments

On March 27, 2013, Moody's announced that it expects to update its bank holding company support assumptions by year-end 2013 for eight systemically important U.S. banking organizations, including Citi, whose ratings benefit from government support "uplift." Moody's believes there is a lower likelihood of government support for these eight firms in the event that the FDIC were to implement a "single entry receivership" approach under its orderly liquidation authority pursuant to Title II of The Dodd-Frank Act Wall Street Reform and Consumer Protection Act of 2010 (see "Risk Factors Regulatory Risks" in Citi's 2012 Annual Report on Form 10-K). Citigroup Inc.'s senior long-term debt rating receives two notches of uplift under Moody's current methodology.

Potential Impacts of Ratings Downgrades

Ratings downgrades by Moody's, Fitch or S&P could negatively impact Citigroup's and/or Citibank, N.A.'s funding and liquidity due to reduced funding capacity, including derivatives triggers, which could take the form of cash obligations and collateral requirements.

The following information is provided for the purpose of analyzing the potential funding and liquidity impact to Citigroup and Citibank, N.A. of a hypothetical, simultaneous ratings downgrade across all three major rating agencies. This analysis is subject to certain estimates, estimation methodologies, and judgments and uncertainties, including without limitation those relating to potential ratings limitations certain entities may have with respect to permissible counterparties, as well as general subjective counterparty behavior (e.g., certain corporate customers and trading counterparties could re-evaluate their business relationships with Citi, and limit the trading of certain contracts or market instruments with Citi). Moreover, changes in counterparty behavior could impact Citi's funding and liquidity as well as the results of operations of certain of its businesses. Accordingly, the actual impact to Citigroup or Citibank, N.A. is unpredictable and may differ materially from the potential funding and liquidity impacts described below.

For additional information on the impact of credit rating changes on Citi and its applicable subsidiaries, see "Risk Factors Liquidity Risks" in Citi's 2012 Annual Report on Form 10-K.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup Inc. and Citibank, N.A. Potential Derivative Triggers

As of March 31, 2013, Citi estimates that a hypothetical one-notch downgrade of the senior debt/long-term rating of Citigroup across all three major rating agencies could impact Citigroup's funding and liquidity due to derivative triggers by approximately \$1.3 billion. Other funding sources, such as secured financing transactions and other margin requirements, for which there are no explicit triggers, could also be adversely affected.

In addition, as of March 31, 2013, Citi estimates that a hypothetical one-notch downgrade of the senior debt/long-term rating of Citibank, N.A. across all three major rating agencies could impact Citibank, N.A.'s funding and liquidity due to derivative triggers by approximately \$3.0 billion.

In total, Citi estimates that a one-notch downgrade of Citigroup and Citibank, N.A., across all three major rating agencies, could result in aggregate cash obligations and collateral requirements of approximately \$4.3 billion (see also Note 19 to the Consolidated Financial Statements). As set forth under "High Quality Liquid Assets" above, the liquidity resources of Citi's non-bank entities were approximately \$63 billion, and the liquidity resources of Citi's significant Citibank entities and other Citibank and Banamex entities were approximately \$313 billion, for a total of approximately \$376 billion as of March 31, 2013. These liquidity resources are available in part as a contingency for the potential events described above.

In addition, a broad range of mitigating actions are currently included in Citigroup's and Citibank, N.A.'s contingency funding plans. For Citigroup, these mitigating factors include, but are not limited to, accessing surplus funding capacity from existing clients, tailoring levels of secured lending, adjusting the size of select trading books and collateralized borrowings from Citi's significant bank subsidiaries. Mitigating actions available to Citibank, N.A. include, but are not limited to, selling or financing highly liquid government securities, tailoring levels of secured lending, adjusting the size of select trading books, reducing loan originations and renewals, raising additional deposits, or borrowing from the FHLB or central banks. Citi believes these mitigating actions could substantially reduce the funding and liquidity risk, if any, of the potential downgrades described above.

Citibank, N.A. Additional Potential Impacts

In addition to the above derivative triggers, Citi believes that a potential one-notch downgrade of Citibank, N.A.'s senior debt/long-term rating by S&P and Fitch could also have an adverse impact on the commercial paper/short-term rating of Citibank, N.A. As of March 31, 2013, Citibank, N.A. had liquidity commitments of approximately \$19.0 billion to asset-backed commercial paper conduits. This included \$11.7 billion of commitments to consolidated conduits and \$7.3 billion of commitments to unconsolidated conduits (each as referenced in Note 18 to the Consolidated Financial Statements).

In addition to the above-referenced liquidity resources of Citi's significant Citibank entities and other Citibank and Banamex entities, as well as the various mitigating actions previously noted, mitigating actions available to Citibank, N.A. to reduce the funding and liquidity risk, if any, of the potential downgrades described above, include repricing or reducing certain commitments to commercial paper conduits.

In addition, in the event of the potential downgrades described above, Citi believes that certain corporate customers could re-evaluate their deposit relationships with Citibank, N.A. Among other things, this re-evaluation could include adjusting their discretionary deposit levels or changing their depository institution, each of which could potentially reduce certain deposit levels at Citibank, N.A. As a potential mitigant, however, Citi could choose to adjust pricing or offer alternative deposit products to its existing customers, or seek to attract deposits from new customers, as well as utilize the other mitigating actions referenced above.

OFF-BALANCE-SHEET ARRANGEMENTS

Citigroup enters into various types of off-balance-sheet arrangements in the ordinary course of business. Citi's involvement in these arrangements can take many different forms, including without limitation:

purchasing or retaining residual and other interests in special purpose entities, such as credit card receivables and mortgage-backed and other asset-backed securitization entities;

holding senior and subordinated debt, interests in limited and general partnerships and equity interests in other unconsolidated entities; and

providing guarantees, indemnifications, loan commitments, letters of credit and representations and warranties.

Citi enters into these arrangements for a variety of business purposes. These securitization entities offer investors access to specific cash flows and risks created through the securitization process. The securitization arrangements also assist Citi and Citi's customers in monetizing their financial assets at more favorable rates than Citi or the customers could otherwise obtain.

The table below presents where a discussion of Citi's various off-balance-sheet arrangements may be found in this Form 10-Q. In addition, see "Significant Accounting Policies and Significant Estimates Securitizations," as well as Notes 1, 22 and 27 to the Consolidated Financial Statements in Citigroup's 2012 Annual Report on Form 10-K.

Types of Off-Balance-Sheet Arrangements Disclosures in this Form 10-Q

Variable interests and other obligations, including contingent obligations, arising from variable interests in nonconsolidated VIEs	See Note 18 to the Consolidated Financial Statements.
Letters of credit, and lending and other commitments	See Note 22 to the Consolidated Financial Statements.
Guarantees	See Note 22 to the Consolidated Financial Statements.

52

MANAGING GLOBAL RISK

Citigroup believes that effective risk management is of primary importance to its overall operations. Accordingly, Citi's risk management process has been designed to monitor, evaluate and manage the principal risks it assumes in conducting its activities. These include credit, market and operational risks.

Citigroup's risk management framework is designed to balance business ownership and accountability for risks with well-defined independent risk management oversight and responsibility. Further, the risk management organization is structured so as to facilitate the management of risk across three dimensions: businesses, regions and critical products.

For more information on Citi's risk management, as well as a discussion of operational risk, see "Managing Global Risk" in Citigroup's 2012 Annual Report on Form 10-K. See also "Risk Factors" in Citi's 2012 Annual Report on Form 10-K.

CREDIT RISK**Loans Outstanding**

<i>In millions of dollars</i>	1st Qtr. 2013	4th Qtr. 2012	3rd Qtr. 2012	2nd Qtr. 2012	1st Qtr. 2012
Consumer loans					
In U.S. offices					
Mortgage and real estate(1)	\$ 120,768	\$ 125,946	\$ 128,737	\$ 132,931	\$ 136,325
Installment, revolving credit, and other	12,955	14,070	14,210	14,757	14,942
Cards	104,535	111,403	108,819	109,755	110,049
Commercial and industrial	5,386	5,344	5,042	4,668	4,796
	\$ 243,644	\$ 256,763	\$ 256,808	\$ 262,111	\$ 266,112
In offices outside the U.S.					
Mortgage and real estate(1)	\$ 54,717	\$ 54,709	\$ 54,529	\$ 53,058	\$ 53,652
Installment, revolving credit, and other	34,020	33,958	34,094	33,125	33,802
Cards	39,522	40,653	39,671	38,721	39,319
Commercial and industrial	22,906	22,225	22,266	21,751	22,841
Lease financing	745	781	742	719	757
	\$ 151,910	\$ 152,326	\$ 151,302	\$ 147,374	\$ 150,371
Total Consumer loans	\$ 395,554	\$ 409,089	\$ 408,110	\$ 409,485	\$ 416,483
Unearned income	(378)	(418)	(358)	(358)	(380)
Consumer loans, net of unearned income	\$ 395,176	\$ 408,671	\$ 407,752	\$ 409,127	\$ 416,103
Corporate loans					
In U.S. offices					
Commercial and industrial	\$ 28,558	\$ 26,985	\$ 30,056	\$ 24,889	\$ 22,793
Loans to financial institutions	16,500	18,159	17,376	19,134	15,635
Mortgage and real estate(1)	25,576	24,705	24,221	23,239	21,859
Installment, revolving credit, and other	33,621	32,446	32,987	33,838	30,533
Lease financing	1,369	1,410	1,394	1,295	1,278
	\$ 105,624	\$ 103,705	\$ 106,034	\$ 102,395	\$ 92,098
In offices outside the U.S.					
Commercial and industrial	85,258	82,939	85,854	87,347	83,951
Installment, revolving credit, and other	14,733	14,958	16,758	17,001	15,341
Mortgage and real estate(1)	6,231	6,485	6,214	6,517	6,974
Loans to financial institutions	38,332	37,739	35,014	31,302	32,280
Lease financing	593	605	574	538	566
Governments and official institutions	\$ 1,265	1,159	984	1,527	1,497
	\$ 146,412	\$ 143,885	\$ 145,398	\$ 144,232	\$ 140,609
Total Corporate loans	\$ 252,036	\$ 247,590	\$ 251,432	\$ 246,627	\$ 232,707
Unearned income	(848)	(797)	(761)	(786)	(788)
Corporate loans, net of unearned income	\$ 251,188	\$ 246,793	\$ 250,671	\$ 245,841	\$ 231,919
Total loans net of unearned income	\$ 646,364	\$ 655,464	\$ 658,423	\$ 654,968	\$ 648,022
Allowance for loan losses on drawn exposures	(23,727)	(25,455)	(25,916)	(27,611)	(29,020)

Total loans net of unearned income and allowance for credit losses	\$ 622,637	\$ 630,009	\$ 632,507	\$ 627,357	\$ 619,002
Allowance for loan losses as a percentage of total loans net of unearned income(2)	3.70%	3.92%	3.97%	4.25%	4.51%
Allowance for Consumer loan losses as a percentage of total Consumer loans net of unearned income(2)	5.32%	5.57%	5.68%	6.04%	6.26%
Allowance for Corporate loan losses as a percentage of total Corporate loans net of unearned income(2)	1.12%	1.14%	1.14%	1.23%	1.34%

(1) Loans secured primarily by real estate.

(2) All periods excludes loans which are carried at fair value.

Details of Credit Loss Experience

<i>In millions of dollars</i>	1st Qtr. 2013	4th Qtr. 2012	3rd Qtr. 2012	2nd Qtr. 2012	1st Qtr. 2012
Allowance for loan losses at beginning of period	\$ 25,455	\$ 25,916	\$ 27,611	\$ 29,020	\$ 30,115
Provision for loan losses					
Consumer(1)(2)	\$ 2,239	\$ 2,933	\$ 2,568	\$ 2,499	\$ 2,761
Corporate	56	(9)	(57)	86	67
	\$ 2,295	\$ 2,924	\$ 2,511	\$ 2,585	\$ 2,828
Gross credit losses					
Consumer					
In U.S. offices(1)(2)	\$ 2,367	\$ 2,442	\$ 3,297	\$ 2,971	\$ 3,516
In offices outside the U.S.	1,124	1,178	1,145	1,119	1,170
Corporate					
In U.S. offices	20	58	47	104	37
In offices outside the U.S.	40	74	149	123	48
	\$ 3,551	\$ 3,752	\$ 4,638	\$ 4,317	\$ 4,771
Credit recoveries					
Consumer					
In U.S. offices	\$ 309	\$ 297	\$ 282	\$ 369	\$ 354
In offices outside the U.S.	266	292	298	299	294
Corporate					
In U.S. offices	5	55	45	54	105
In offices outside the U.S.	10	42	34	19	63
	\$ 590	\$ 686	\$ 659	\$ 741	\$ 816
Net credit losses					
In U.S. offices(1)	\$ 2,073	\$ 2,148	\$ 3,017	\$ 2,652	\$ 3,094
In offices outside the U.S.	888	918	962	924	861
Total	\$ 2,961	\$ 3,066	\$ 3,979	\$ 3,576	\$ 3,955
Other net(3)(4)(5)(6)(7)	\$ (1,062)	(319)	(227)	(418)	32
Allowance for loan losses at end of period	\$ 23,727	\$ 25,455	\$ 25,916	\$ 27,611	\$ 29,020
Allowance for loan losses as a % of total loans(8)	3.70%	3.92%	3.97%	4.25%	4.51%
Allowance for unfunded lending commitments(9)	\$ 1,132	\$ 1,119	\$ 1,063	\$ 1,104	\$ 1,097
Total allowance for loan losses and unfunded lending commitments	\$ 24,859	\$ 26,574	\$ 26,979	\$ 28,715	\$ 30,117
Net consumer credit losses(1)(2)	\$ 2,916	\$ 3,031	\$ 3,862	\$ 3,422	\$ 4,038
As a percentage of average consumer loans	2.94%	2.96%	3.79%	3.35%	3.85%
Net corporate credit losses	\$ 45	\$ 35	\$ 117	\$ 154	\$ (83)
As a percentage of average corporate loans	0.02%	0.01%	0.05%	0.07%	(0.04)%
Allowance for loan losses at end of period(10)					
Citicorp	\$ 14,330	\$ 14,623	\$ 14,828	\$ 15,387	\$ 16,306
Citi Holdings	9,397	10,832	11,088	12,224	12,714

Edgar Filing: CITIGROUP INC - Form 10-Q

Total Citigroup	\$	23,727	\$	25,455	\$	25,916	\$	27,611	\$	29,020
Allowance by type										
Consumer	\$	20,948	\$	22,679	\$	23,099	\$	24,639	\$	25,963
Corporate		2,779		2,776		2,817		2,972		3,057
Total Citigroup	\$	23,727	\$	25,455	\$	25,916	\$	27,611	\$	29,020

-
- (1) The third quarter of 2012 included approximately \$635 million of incremental charge-offs related to Office of the Comptroller of the Currency (OCC) guidance regarding mortgage loans where the borrower has gone through Chapter 7 bankruptcy. There was a corresponding approximately \$600 million reserve release in the third quarter of 2012 specific to these mortgage loans. The fourth quarter of 2012 included a benefit to charge-offs of approximately \$40 million related to finalizing the impact of the OCC guidance.
- (2) The first quarter of 2012 included approximately \$370 million of incremental charge-offs related to previously deferred principal balances on modified mortgages related to anticipated forgiveness of principal in connection with the national mortgage settlement. There was a corresponding approximately \$350 million reserve release in the first quarter of 2012 specific to these charge-offs. See also "Credit Risk National Mortgage Settlement" below.
- (3) The first quarter of 2013 includes a reduction of approximately \$855 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$165 million related to a transfer to held-for-sale of a loan portfolio in Greece.
- (4) The fourth quarter of 2012 included a reduction of approximately \$255 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios.
- (5) The third quarter of 2012 included a reduction of approximately \$300 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios.
- (6) The second quarter of 2012 included a reduction of approximately \$175 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$200 million related to the impact of FX translation.
- (7) The first quarter of 2012 included a reduction of approximately \$145 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (8) March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012, and March 31, 2012 exclude \$5.0 billion, \$5.3 billion, \$5.4 billion, \$5.1 billion and \$4.7 billion, respectively, of loans which are carried at fair value.
- (9) Represents additional credit loss reserves for unfunded lending commitments and letters of credit recorded in *Other liabilities* on the Consolidated Balance Sheet.

Edgar Filing: CITIGROUP INC - Form 10-Q

(10)

Allowance for loan losses represents management's best estimate of probable losses inherent in the portfolio, as well as probable losses related to large individually evaluated impaired loans and troubled debt restructurings (TDRs). Attribution of the allowance is made for analytical purposes only and the entire allowance is available to absorb probable credit losses inherent in the overall portfolio.

Allowance for Loan Losses (continued)

The following table details information on Citi's allowance for loan losses, loans and coverage ratios as of March 31, 2013:

<i>In billions of dollars</i>	March 31, 2013			
	Allowance for loan losses	Loans, net of unearned income	Allowance as a percentage of loans(1)	
<i>North America</i> cards(2)	\$ 6.9	\$ 105.1	6.5%	
<i>North America</i> mortgages(3)	7.8	120.0	6.5	
<i>North America</i> other	1.2	21.1	5.8	
International cards	2.8	39.4	7.2	
International other(4)	2.2	109.6	2.1	
Total Consumer	\$ 20.9	\$ 395.2	5.3%	
Total Corporate	2.8	251.2	1.1	
Total Citigroup	\$ 23.7	\$ 646.4	3.7%	

(1)

Allowance as a percentage of loans excludes loans that are carried at fair value.

(2)

Includes both Citi-branded cards and Citi retail services. The \$6.9 billion of loan loss reserves for *North America* cards as of March 31, 2013 represented approximately 17 months of coincident net credit loss coverage.

(3)

Of the \$7.8 billion, approximately \$7.5 billion was allocated to *North America* mortgages in Citi Holdings. The \$7.8 billion of loans loss reserves for *North America* mortgages as of March 31, 2013 represented approximately 36 months of coincident net credit loss coverage.

(4)

Includes mortgages and other retail loans.

<i>In billions of dollars</i>	December 31, 2012			
	Allowance for loan losses	Loans, net of unearned income	Allowance as a percentage of loans(1)	
<i>North America</i> cards(2)	\$ 7.3	\$ 112.0	6.5%	
<i>North America</i> mortgages(3)	8.6	125.4	6.9	
<i>North America</i> other	1.5	22.1	6.8	
International cards	2.9	40.7	7.0	
International other(4)	2.4	108.5	2.2	
Total Consumer	\$ 22.7	\$ 408.7	5.6%	
Total Corporate	2.8	246.8	1.1	
Total Citigroup	\$ 25.5	\$ 655.5	3.9%	

Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) Allowance as a percentage of loans excludes loans that are carried at fair value.
- (2) Includes both Citi-branded cards and Citi retail services. The \$7.3 billion of loan loss reserves for *North America* cards as of December 31, 2012 represented approximately 18 months of coincident net credit loss coverage.
- (3) Of the \$8.6 billion, approximately \$8.4 billion was allocated to *North America* mortgages in Citi Holdings. Excluding the \$40 million benefit related to finalizing the impact of the OCC guidance in the fourth quarter of 2012, the \$8.6 billion of loans loss reserves for *North America* mortgages as of December 31, 2012 represented approximately 33 months of coincident net credit loss coverage.
- (4) Includes mortgages and other retail loans.

Non-Accrual Loans and Assets and Renegotiated Loans

The following pages include information on Citi's "Non-Accrual Loans and Assets" and "Renegotiated Loans." There is a certain amount of overlap among these categories. The following summary provides a general description of each category:

Non-Accrual Loans and Assets:

Corporate and Consumer (commercial market) non-accrual status is based on the determination that payment of interest or principal is doubtful.

Consumer non-accrual status is based on aging, i.e., the borrower has fallen behind in payments.

As a result of OCC guidance received in the third quarter of 2012, mortgage loans discharged through Chapter 7 bankruptcy are classified as non-accrual. This guidance added approximately \$1.5 billion of Consumer loans to non-accrual status at September 30, 2012, of which approximately \$1.3 billion was current. See also Note 1 to the Consolidated Financial Statements.

North America Citi-branded cards and Citi retail services are not included as, under industry standards, credit card loans accrue interest until such loans are charged off, which typically occurs at 180 days contractual delinquency.

Renegotiated Loans:

Both Corporate and Consumer loans whose terms have been modified in a troubled debt restructuring (TDR).

Includes both accrual and non-accrual TDRs.

Non-Accrual Loans and Assets

The table below summarizes Citigroup's non-accrual loans as of the periods indicated. As summarized above, non-accrual loans are loans in which the borrower has fallen behind in interest payments or, for Corporate and Consumer (commercial market) loans, where Citi has determined that the payment of interest or principal is doubtful and therefore considered impaired. Corporate and Consumer (commercial market) non-accrual loans may still be current on interest payments. In situations where Citi reasonably expects that only a portion of the principal owed will ultimately be collected, all payments received are reflected as a reduction of principal and not as interest income.

Non-Accrual Loans

<i>In millions of dollars</i>	Mar. 31, 2013	Dec. 31, 2012	Sept. 30, 2012	Jun. 30, 2012	Mar. 31, 2012
Citicorp	\$ 4,235	\$ 4,096	\$ 4,090	\$ 4,000	\$ 4,175
Citi Holdings	\$ 6,418	7,433	8,100	6,917	7,366
Total non-accrual loans (NAL)	\$ 10,653	\$ 11,529	\$ 12,190	\$ 10,917	\$ 11,541
Corporate non-accrual loans(1)					
<i>North America</i>	\$ 1,007	\$ 735	\$ 900	\$ 724	\$ 1,017
<i>EMEA</i>	1,077	1,131	1,054	1,169	1,194
<i>Latin America</i>	116	128	151	209	263
<i>Asia</i>	304	339	324	469	499
Total corporate non-accrual loans	\$ 2,504	\$ 2,333	\$ 2,429	\$ 2,571	\$ 2,973
Citicorp	\$ 1,975	\$ 1,909	\$ 1,928	\$ 2,014	\$ 2,213
Citi Holdings	529	424	501	557	760
Total corporate non-accrual loans	\$ 2,504	\$ 2,333	\$ 2,429	\$ 2,571	\$ 2,973
Consumer non-accrual loans(1)					
<i>North America(2)</i>	\$ 6,171	\$ 7,148	\$ 7,698	\$ 6,403	\$ 6,519
<i>EMEA</i>	263	380	379	371	397
<i>Latin America</i>	1,313	1,285	1,275	1,158	1,178
<i>Asia</i>	402	383	409	414	474
Total consumer non-accrual loans(2)	\$ 8,149	\$ 9,196	\$ 9,761	\$ 8,346	\$ 8,568
Citicorp	\$ 2,260	\$ 2,187	\$ 2,162	\$ 1,986	\$ 1,962
Citi Holdings(2)	5,889	7,009	7,599	6,360	6,606
Total consumer non-accrual loans(2)	\$ 8,149	\$ 9,196	\$ 9,761	\$ 8,346	\$ 8,568

(1) Excludes purchased distressed loans as they are generally accreting interest. The carrying value of these loans was \$566 million at March 31, 2013, \$538 million at December 31, 2012, \$533 million at September 30, 2012, \$532 million at June 30, 2012, and \$531 million at March 31, 2012.

(2) The third quarter of 2012 includes an increase in Consumer non-accrual loans in *North America* of approximately \$1.5 billion as a result of OCC guidance received in the quarter regarding mortgage loans where the borrower has gone through Chapter 7 bankruptcy. Of the \$1.5 billion of such non-accrual loans, \$1.3 billion was current as of September 30, 2012.

Non-Accrual Loans and Assets (continued)

The table below summarizes Citigroup's other real estate owned (OREO) assets as of the periods indicated. This represents the carrying value of all real estate property acquired by foreclosure or other legal proceedings when Citi has taken possession of the collateral.

<i>In millions of dollars</i>	Mar. 31, 2013	Dec. 31, 2012	Sept. 30, 2012	Jun. 30, 2012	Mar. 31, 2012
OREO					
Citicorp	\$ 49	\$ 49	\$ 57	\$ 57	\$ 62
Citi Holdings	363	391	417	484	518
Total OREO	\$ 412	\$ 440	\$ 474	\$ 541	\$ 580
<i>North America</i>	\$ 286	\$ 299	\$ 315	\$ 366	\$ 392
<i>EMEA</i>	85	99	111	127	139
<i>Latin America</i>	39	40	48	48	48
<i>Asia</i>	2	2			1
Total OREO	\$ 412	\$ 440	\$ 474	\$ 541	\$ 580
Other repossessed assets	\$ 1	\$ 1	\$ 1	\$ 2	\$ 1
Non-accrual assets Total Citigroup					
Corporate non-accrual loans	\$ 2,504	\$ 2,333	\$ 2,429	\$ 2,571	\$ 2,973
Consumer non-accrual loans(1)	8,149	9,196	9,761	8,346	8,568
Non-accrual loans (NAL)	\$ 10,653	\$ 11,529	\$ 12,190	\$ 10,917	\$ 11,541
OREO	412	440	474	541	580
Other repossessed assets	1	1	1	2	1
Non-accrual assets (NAA)	\$ 11,066	\$ 11,970	\$ 12,665	\$ 11,460	\$ 12,122
NAL as a percentage of total loans	1.65%	1.76%	1.85%	1.67%	1.78%
NAA as a percentage of total assets	0.59	0.64	0.66	0.60	0.62
Allowance for loan losses as a percentage of NAL(2)	223	221	213	253	251

	Mar. 31, 2013	Dec. 31, 2012	Sept. 30, 2012	Jun. 30, 2012	Mar. 31, 2012
Non-accrual assets Total Citigroup					
Non-accrual loans (NAL)	\$ 4,235	\$ 4,096	\$ 4,090	\$ 4,000	\$ 4,175
OREO	49	49	57	57	62
Other repossessed assets	N/A	N/A	N/A	N/A	N/A
Non-accrual assets (NAA)	\$ 4,284	\$ 4,145	\$ 4,147	\$ 4,057	\$ 4,237
NAA as a percentage of total assets	0.25%	0.24%	0.24%	0.24%	0.24%
Allowance for loan losses as a percentage of NAL(2)	338	357	363	385	391
Non-accrual assets Total Citi Holdings					
Non-accrual loans (NAL)(1)	\$ 6,418	\$ 7,433	\$ 8,100	\$ 6,917	\$ 7,366
OREO	363	391	417	484	518
Other repossessed assets	N/A	N/A	N/A	N/A	N/A
Non-accrual assets (NAA)	\$ 6,781	\$ 7,824	\$ 8,517	\$ 7,401	\$ 7,884

Edgar Filing: CITIGROUP INC - Form 10-Q

NAA as a percentage of total assets	4.55%	5.02%	4.98%	3.87%	3.77%
Allowance for loan losses as a percentage of NAL(2)	146	146	137	177	173

(1)

The third quarter of 2012 includes an increase in Consumer non-accrual loans of approximately \$1.5 billion as a result of OCC guidance received in the quarter regarding mortgage loans where the borrower has gone through Chapter 7 bankruptcy. Of the \$1.5 billion of such non-accrual loans, \$1.3 billion was current as of September 30, 2012.

(2)

The allowance for loan losses includes the allowance for Citi's credit card portfolios and purchased distressed loans, while the non-accrual loans exclude credit card balances (with the exception of certain international portfolios) and purchased distressed loans as these continue to accrue interest until charge-off.

N/A Not available at the Citicorp or Citi Holdings level.

Renegotiated Loans

The following table presents Citi's loans modified in TDRs.

<i>In millions of dollars</i>	Mar. 31, 2013	Dec. 31, 2012
Corporate renegotiated loans(1)		
In U.S. offices		
Commercial and industrial(2)	\$ 174	\$ 180
Mortgage and real estate(3)	78	72
Loans to financial institutions	17	17
Other	435	447
	\$ 704	\$ 716
In offices outside the U.S.		
Commercial and industrial(2)	\$ 137	\$ 95
Mortgage and real estate(3)	58	59
Other	2	3
	\$ 197	\$ 157
Total Corporate renegotiated loans	\$ 901	\$ 873
Consumer renegotiated loans(4)(5)(6)(7)		
In U.S. offices		
Mortgage and real estate(8)	\$ 21,261	\$ 22,903
Cards	3,373	3,718
Installment and other(9)	643	1,088
	\$ 25,277	\$ 27,709
In offices outside the U.S.		
Mortgage and real estate	\$ 850	\$ 932
Cards	906	866
Installment and other	778	904
	\$ 2,534	\$ 2,702
Total Consumer renegotiated loans	\$ 27,811	\$ 30,411

-
- (1) Includes \$415 million and \$267 million of non-accrual loans included in the non-accrual assets table above at March 31, 2013 and December 31, 2012, respectively. The remaining loans are accruing interest.
- (2) In addition to modifications reflected as TDRs at March 31, 2013, Citi also modified \$255 million of commercial loans risk rated "Substandard Non-Performing" or worse (asset category defined by banking regulators) in offices outside the U.S. These modifications were not considered TDRs because the modifications did not involve a concession (a required element of a TDR for accounting purposes).
- (3) In addition to modifications reflected as TDRs at March 31, 2013, Citi also modified \$2 million of commercial real estate loans risk rated "Substandard Non-Performing" or worse (asset category defined by banking regulators) in U.S. offices. These modifications were not considered TDRs because the modifications did not involve a concession (a required element of a TDR for accounting purposes).

Edgar Filing: CITIGROUP INC - Form 10-Q

- (4) Includes \$3,799 million and \$4,198 million of non-accrual loans included in the non-accrual assets table above at March 31, 2013 and December 31, 2012, respectively. The remaining loans are accruing interest.
- (5) Includes \$37 million and \$38 million of commercial real estate loans at March 31, 2013 and December 31, 2012, respectively.
- (6) Includes \$262 million and \$261 million of commercial loans at March 31, 2013 and December 31, 2012, respectively.
- (7) Smaller-balance homogeneous loans were derived from Citi's risk management systems.
- (8) Reduction quarter-over-quarter includes \$1,924 million related to TDRs sold or transferred to held-for-sale.
- (9) Reduction quarter-over-quarter includes approximately \$345 million related to TDRs sold or transferred to held-for-sale.

North America Consumer Mortgage Lending

Overview

Citi's *North America* Consumer mortgage portfolio consists of both residential first mortgages and home equity loans. As of March 31, 2013, Citi's *North America* Consumer residential first mortgage portfolio totaled \$84.4 billion, while the home equity loan portfolio was \$35.6 billion. This compared to \$88.2 billion and \$37.2 billion of residential first mortgages and home equity loans as of December 31, 2012, respectively. Of the first mortgages at March 31, 2013, \$53.5 billion were recorded in *LCL* within Citi Holdings, with the remaining \$30.9 billion recorded in Citicorp. With respect to the home equity loan portfolio, \$32.6 billion were recorded in *LCL*, with the remaining \$3.0 billion in Citicorp.

Citi's residential first mortgage portfolio included \$8.4 billion of loans with FHA insurance or VA guarantees as of March 31, 2013, compared to \$8.5 billion as of December 31, 2012. This portfolio consists of loans to low-to-moderate-income borrowers with lower FICO (Fair Isaac Corporation) scores and generally has higher loan-to-value ratios (LTVs). Credit losses on FHA loans are borne by the sponsoring governmental agency, provided that the insurance terms have not been rescinded as a result of an origination defect. With respect to VA loans, the VA establishes a loan-level loss cap, beyond which Citi is liable for loss. While FHA and VA loans have high delinquency rates, given the insurance and guarantees, respectively, Citi has experienced negligible credit losses on these loans.

In addition, as of March 31, 2013, Citi's residential first mortgage portfolio included \$1.5 billion of loans with origination LTVs above 80% (flat to the December 31, 2012 amount) which have insurance through mortgage insurance companies. As of March 31, 2013, the residential first mortgage portfolio also had \$0.9 billion of loans subject to long-term standby commitments (LTSC) with U.S. government-sponsored entities (GSEs), compared to \$1.0 billion as of December 31, 2012, for which Citi has limited exposure to credit losses. Citi's home equity loan portfolio also included \$0.3 billion of loans subject to LTSCs with GSEs, compared to \$0.4 billion at December 31, 2012, for which Citi also has limited exposure to credit losses. These guarantees and commitments may be rescinded in the event of loan origination defects.

Citi's allowance for loan loss calculations takes into consideration the impact of these guarantees and commitments.

Citi does not offer option-adjustable rate mortgages/negative amortizing mortgage products to its customers. As a result, option-adjustable rate mortgages/negative amortizing mortgages represent an insignificant portion of total balances, since they were acquired only incidentally as part of prior portfolio and business purchases.

As of March 31, 2013, Citi's *North America* residential first mortgage portfolio contained approximately \$7.1 billion of adjustable rate mortgages that are currently required to make a payment only of accrued interest for the payment period, or an interest-only payment, compared to \$7.7 billion at December 31, 2012. The decline quarter-over-quarter resulted from conversions to amortizing loans of \$307 million and repayments of \$269 million, with the remainder primarily due to asset sales. Borrowers who are currently required to make an interest-only payment cannot select a lower payment that would negatively amortize the loan. Residential first mortgages with this payment feature are primarily to high-credit-quality borrowers who have on average significantly higher origination and refreshed FICO scores than other loans in the residential first mortgage portfolio, and have exhibited significantly lower 30+ delinquency rates as compared with residential first mortgages without this payment feature. As such, Citi does not believe the residential mortgage loans with this payment feature represent substantially higher risk in the portfolio.

North America Consumer Mortgage Quarterly Credit Trends Delinquencies and Net Credit Losses Residential First Mortgages

The following charts detail the quarterly trends in delinquencies and net credit losses for Citigroup's residential first mortgage portfolio in *North America*. Approximately 63% of Citi's residential first mortgage exposure arises from its portfolio within Citi Holdings *LCL*.

-
- (1) The first quarter of 2012 included approximately \$315 million of incremental charge-offs related to previously deferred principal balances on modified loans related to anticipated forgiveness of principal in connection with the national mortgage settlement. Excluding the impact of these charge-offs, net credit losses would have been \$0.45 billion and \$0.43 billion for the Citigroup and Citi Holdings portfolios, respectively.
- (2) The second quarter, third quarter, fourth quarter of 2012 and first quarter of 2013 included \$22 million, \$25 million, \$32 million and \$25 million, respectively, of charge-offs related to Citi's fulfillment of its obligations under the national mortgage settlement. Citi expects net credit losses in Citi Holdings to continue to be impacted by its fulfillment of the terms of the national mortgage settlement through the second quarter of 2013. See also "Citi Holdings *Local Consumer Lending*" above and "National Mortgage Settlement" below.
- (3) The third quarter of 2012 included approximately \$181 million of charge-offs related to OCC guidance with respect to the treatment of mortgage loans where the borrower has gone through Chapter 7 bankruptcy. The fourth quarter of 2012 included approximately \$10 million benefit to charge-offs related to finalizing the impact of the OCC guidance. Excluding these impacts, net credit losses would have been \$0.47 billion in 3Q'12 and \$0.39 billion in 4Q'12 for the Citigroup portfolio, and \$0.44 billion in 3Q'12 and \$0.38 billion in 4Q'12 for the Citi Holdings portfolio.

Note: For each of the tables above, past due exclude (i) U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies because the potential loss predominantly resides with the U.S. agencies, and (ii) loans recorded at fair value. Totals may not sum due to rounding.

Edgar Filing: CITIGROUP INC - Form 10-Q

Asset sales and, to a lesser extent, modification programs, continued to be the primary drivers of the overall improved asset performance within Citi's residential first mortgage portfolio in Citi Holdings during the periods presented above (excluding the impacts to net credit losses described in the notes to the tables above). In addition, in the first quarter of 2013, Citi observed fewer loans entering the 30-89 days past due delinquency bucket, which it attributes to the general improvement in the economic environment during the quarter.

Citi sold approximately \$1.0 billion of delinquent residential first mortgages during the first quarter of 2013, up from \$0.6 billion in the fourth quarter of 2012. Since the beginning of 2010, Citi has sold approximately \$10.6 billion of delinquent residential first mortgages.

In addition, Citi modified approximately \$0.4 billion of residential first mortgage loans during the first quarter of 2013, down from \$0.5 billion in the fourth quarter of 2012, including loan modifications pursuant to the national mortgage settlement. (For additional information on Citi's residential first mortgage loan modifications, see Note 13 to the Consolidated Financial Statements.) Loan modifications under the national mortgage settlement have improved Citi's 30+ days past due delinquencies by approximately \$407 million as of the end of the first quarter of 2013. While re-defaults of previously modified mortgages under the HAMP and Citi Supplemental Modification (CSM) programs continued to track favorably versus expectations as of March 31, 2013, Citi's residential first mortgage portfolio continued to show some signs of the impact of re-defaults of previously modified mortgages.

Citi believes that its ability to reduce delinquencies or net credit losses in its residential first mortgage portfolio, due to any deterioration of the underlying credit performance of these loans, re-defaults, the lengthening of the foreclosure process (see "Foreclosures" below) or otherwise, pursuant to asset sales or modifications could be limited going forward as a result of the lower remaining inventory of loans to sell or modify or due to lack of market demand for asset sales. Citi has taken these trends and uncertainties, including the potential for re-defaults, into consideration in determining its loan loss reserves. See "North America Consumer Mortgages Loan Loss Reserve Coverage" below.

North America Residential First Mortgages State Delinquency Trends

The following tables set forth, for total Citigroup, the six states and/or regions with the highest concentration of Citi's residential first mortgages as of March 31, 2013 and December 31, 2012.

<i>In billions of dollars</i>	March 31, 2013					December 31, 2012				
			% LTV					% LTV		
	ENR	90+DPD	>	Refreshed		ENR	90+DPD	>	Refreshed	
State(1)	ENR(2) Distribution	%	100%	FICO	ENR(2) Distribution	%	100%	FICO	ENR(2) Distribution	%
CA	\$ 20.5	29%	1.6%	18%	733	\$ 21.1	28%	2.1%	23%	730
NY/NJ/CT	11.6	16	3.2	7	727	11.8	16	4.0	8	723
IN/OH/MI	3.7	5	4.4	33	658	4.0	5	5.5	31	655
FL	3.5	5	6.2	37	681	3.8	5	8.1	43	676
IL	3.0	4	4.9	36	697	3.1	4	5.8	34	694
AZ/NV	1.8	2	3.8	45	706	1.9	3	4.8	50	702
Other	27.7	39	4.7	13	670	29.7	39	5.4	15	667
Total	\$ 71.8	100%	3.6%	18%	699	\$ 75.4	100%	4.4%	20%	695

Note: Totals may not sum due to rounding.

- (1) Certain of the states are included as part of a region based on Citi's view of similar home prices (HPI) within the region. New York, New Jersey, Connecticut, Indiana, Ohio, Florida and Illinois are judicial states.
- (2) Ending net receivables. Excludes loans in Canada and Puerto Rico, loans guaranteed by U.S. government agencies, loans recorded at fair value and loans subject to LTSCs. Excludes balances for which FICO or LTV data are unavailable.

As evidenced by the table above, Citi's residential first mortgages portfolio is primarily concentrated in California and the New York/New Jersey/Connecticut region (with New York as the largest of the three states). The general improvement in refreshed LTV percentages at March 31, 2013 was primarily the result of improvements in HPI across substantially all metropolitan statistical areas, thereby increasing values used in the determination of LTV. Additionally, asset sales of high LTV loans during the first quarter of 2013 further reduced the amount of loans with greater than 100% LTV. To a lesser extent, modification programs involving principal forgiveness further reduced the loans in this category during the first quarter of 2013. While Citi's 90+ days past due delinquency rates for the states/regions above have improved, with the continued lengthening of the foreclosure process (see discussion under "Foreclosures" below) in all of these states and regions during the first quarter of 2013, Citi expects it could experience less improvement in the 90+ days past due delinquency rate in certain of these states and/or

regions in the future.

Foreclosures

The substantial majority of Citi's foreclosure inventory consists of residential first mortgages. As of March 31, 2013, approximately 1.5% (approximately \$1.1 billion) of Citi's residential first mortgage portfolio was in Citi's foreclosure inventory (based on the dollar amount of loans in foreclosure inventory as of such date, excluding loans that are guaranteed by U.S. government agencies and loans subject to LTSCs), compared to 1.8% (\$1.4 billion) as of December 31, 2012 and 2.3% (\$2.2 billion) as of March 31, 2012.

The decline in Citi's foreclosure inventory quarter-over-quarter and year-over-year continued to be due to delays associated with initiating new foreclosures caused by increased state requirements for foreclosure filings (e.g., extensive documentation, processing and filing requirements as well as states placing holds on foreclosures). Additionally, Citi's continued asset sales of delinquent first mortgages and Citi's continued efforts to work with borrowers pursuant to its loan modification programs, including under the national mortgage settlement, contributed to lower foreclosure volume.

The foreclosure process remains stagnant across most states, driven primarily by the additional state requirements necessary to complete foreclosures referenced above as well as the continued lengthening of the foreclosure process. Citi continues to experience average timeframes to foreclosure that are two to three times longer than historical norms. Extended foreclosure timelines and the low number of loans moving into the foreclosure inventory resulted in Citi's aged foreclosure inventory (active foreclosures in process for two years or more) increasing to approximately 32% of Citi's total foreclosure inventory as of March 31, 2013 (compared to 29% at December 31, 2012 and 10% at March 31, 2012). Extended foreclosure timelines continue to be more pronounced in the judicial states (i.e., states that require foreclosures to be processed via court approval), where Citi has a higher concentration of residential first mortgages in foreclosure (see "*North America Residential First Mortgages State Delinquency Trends*" above).

Citi's servicing agreements associated with its sales of mortgage loans to the GSEs generally provide the GSEs with a high level of servicing oversight, including, among other things, timelines in which foreclosures or modification activities are to be completed. The agreements allow for the GSEs to take action against a servicer for violation of the timelines, which includes imposing compensatory fees. While the GSEs have not historically exercised their rights to impose compensatory fees, they have begun to do so on a regular basis. To date, the imposition of compensatory fees, as a result of the extended foreclosure timelines or otherwise, has not had a material impact on Citi.

Edgar Filing: CITIGROUP INC - Form 10-Q

North America Consumer Mortgage Quarterly Credit Trends Delinquencies and Net Credit Losses Home Equity Loans

Citi's home equity loan portfolio consists of both fixed-rate home equity loans and loans extended under home equity lines of credit. Fixed-rate home equity loans are fully amortizing. Home equity lines of credit allow for amounts to be drawn for a period of time with the payment of interest only and then, at the end of the draw period, the then-outstanding amount is converted to an amortizing loan (the interest-only payment feature during the revolving period is standard for this product across the industry). Prior to June 2010, Citi's originations of home equity lines of credit typically had a 10-year draw period. Beginning in June 2010, Citi's originations of home equity lines of credit typically have a five-year draw period as Citi changed these terms to mitigate risk. After conversion, the home equity loans typically have a 20-year amortization period.

As of March 31, 2013, Citi's home equity loan portfolio of \$35.6 billion included approximately \$21.1 billion of home equity lines of credit (Revolving HELOCs) that are still within their revolving period and have not commenced amortization, or "reset." The following chart sets forth these Revolving HELOCs and the year in which they reset, as well as certain FICO and combined loan-to-value (CLTV) characteristics of the portfolio:

Note:

Totals may not sum due to rounding.

Average refreshed FICO for Revolving HELOCs that will amortize between 2013-2014 was 720.

Average refreshed CLTV for Revolving HELOCs that will amortize between 2013-2014 was 69%.

Average refreshed FICO for Revolving HELOCs that will amortize between 2015-2017 was 722.

Average refreshed CLTV for Revolving HELOCs that will amortize between 2015-2017 was 86%.

Edgar Filing: CITIGROUP INC - Form 10-Q

As indicated by the chart above, as of March 31, 2013, approximately only 3% of Citi's Revolving HELOCs had commenced amortization. Approximately 9% and 72% of the Revolving HELOCs will commence amortization during the periods 2013-2014 and 2015-2017, respectively. Based on the limited sample of Revolving HELOCs that has begun amortization, Citi has experienced marginally higher delinquency rates in its amortizing home equity loan portfolio as compared to its non-amortizing loan portfolio. However, these resets have occurred during a period of declining interest rates, which Citi believes has likely reduced the overall "payment shock" to the borrower. Citi continues to monitor this reset risk closely, particularly as it approaches 2015, and Citi will continue to consider any potential impact in determining its allowance for loan loss reserves. In addition, management is reviewing additional actions to offset potential reset risk, such as extending offers to non-amortizing home equity loan borrowers to convert the non-amortizing home equity loan to a fixed-rate amortizing loan.

Edgar Filing: CITIGROUP INC - Form 10-Q

As of March 31, 2013, the percentage of Citi's U.S. home equity loans in a junior lien position where Citi also owned or serviced the first lien was approximately 30%. However, for all home equity loans (regardless of whether Citi owns or services the first lien), Citi manages its home equity loan account strategy through obtaining and reviewing refreshed credit bureau scores (which reflect the borrower's performance on all of its debts, including a first lien, if any), refreshed CLTV ratios and other borrower credit-related information. Historically, the default and delinquency statistics for junior liens where Citi also owns or services the first lien have been better than for those where Citi does not own or service the first lien. Citi believes this is generally attributable to origination channels and better credit characteristics of the portfolio, including FICO and CLTV, for those junior liens where Citi also owns or services the first lien.

The following charts detail the quarterly trends in delinquencies and net credit losses for Citi's home equity loan portfolio in *North America*. The vast majority of Citi's home equity loan exposure arises from its portfolio within Citi Holdings *LCL*.

(1)

The first quarter of 2012 included approximately \$55 million of charge-offs related to previously deferred principal balances on modified loans related to anticipated forgiveness of principal in connection with the national mortgage settlement. Excluding the impact of these charge-offs, net credit losses would have been \$0.51 billion and \$0.50 billion for the Citigroup and Citi Holdings portfolios, respectively.

(2)

The second quarter, third quarter, fourth quarter of 2012 and the first quarter of 2013 included \$21 million, \$16 million, \$30 million and \$51 million, respectively, of charge-offs related to Citi's fulfillment of its obligations under the national mortgage settlement. Citi expects net credit losses in Citi Holdings to continue to be impacted by its fulfillment of the terms of the national mortgage settlement through the second quarter of 2013. See also "Citi Holdings *Local Consumer Lending*" above and "National Mortgage Settlement" below.

(3)

The third quarter of 2012 included approximately \$454 million of charge-offs related to OCC guidance with respect to the treatment of mortgage loans where the borrower has gone through Chapter 7 bankruptcy. The fourth quarter of 2012 included approximately \$30 million benefit to charge-offs related to finalizing the impact of the OCC guidance. Excluding these impacts, net credit losses would have been \$0.43 billion in 3Q'12 and \$0.39 billion in 4Q'12 for the Citigroup portfolio, and \$0.41 billion in 3Q'12 and \$0.38 billion in 4Q'12 for the Citi Holdings portfolio.

(4)

Year-over-year change in the S&P/Case-Shiller U.S. National Home Price Index.

N/A Not Applicable

Note:

For each of the tables above, days past due exclude (i) U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies, because the potential loss predominantly resides with the U.S. agencies, and (ii) loans recorded at fair value. Totals may not sum due to rounding.

As evidenced by the tables above, home equity loan delinquencies improved during the first quarter of 2013. The improvement quarter-over-quarter was driven by modifications, a general improvement in the housing market as well as typical seasonal improvement in the first quarter of the year. Given the lack of a market in which to sell delinquent home equity loans, as well as the relatively smaller number of home equity loan modifications and modification programs (see Note 13 to the Consolidated Financial Statements), Citi's ability to reduce delinquencies or net credit losses in its home equity loan portfolio in Citi Holdings, whether pursuant to deterioration of the underlying credit performance of these loans or otherwise, is more limited as compared to residential first mortgages. Citi has taken these trends and uncertainties into consideration in determining its loan loss reserves. See "*North America Consumer Mortgages* - Loan Loss Reserve Coverage" below.

Edgar Filing: CITIGROUP INC - Form 10-Q

North America Home Equity Loans State Delinquency Trends

The following tables set forth, for total Citigroup, the six states and/or regions with the highest concentration of Citi's home equity loans as of March 31, 2013 and December 31, 2012.

In billions of dollars State(1)	March 31, 2013					December 31, 2012				
	ENR(2)	Distribution	90+DPD %	CLTV > 100% (3)	Refreshed FICO	ENR(2)	Distribution	90+DPD %	CLTV > 100% (3)	Refreshed FICO
CA	\$ 9.3	28%	1.9%	36%	723	\$ 9.7	28%	2.0%	40%	723
NY/NJ/CT	7.7	23	2.3	22	715	8.2	23	2.3	20	715
FL	2.3	7	3.3	55	700	2.4	7	3.4	58	698
IL	1.3	4	1.7	59	710	1.4	4	2.1	55	708
IN/OH/MI	1.1	3	2.0	59	681	1.2	3	2.2	55	679
AZ/NV	0.8	2	2.7	69	710	0.8	2	3.1	70	709
Other	10.8	33	2.0	38	696	11.5	33	2.2	37	695
Total	\$ 33.3	100%	2.1%	37%	709	\$ 35.2	100%	2.3%	37%	708

Note:

Totals may not sum due to rounding.

(1)

Certain of the states are included as part of a region based on Citi's view of similar home prices (HPI) within the region. New York, New Jersey, Connecticut, Indiana, Ohio, Florida and Illinois are judicial states.

(2)

Ending net receivables. Excludes loans in Canada and Puerto Rico and loans subject to LTSCs. Excludes balances for which FICO or LTV data are unavailable.

(3)

Represents combined loan-to-value (CLTV) for both residential first mortgages and home equity loans.

The improvement in refreshed CLTV percentages in certain of the states/regions in the table above at March 31, 2013 was primarily the result of improvements in HPI in these states/regions, thereby increasing values used in the determination of CLTV. However, these improvements were offset by a deterioration in other states due to portfolio mix. For the reasons described under "North America Consumer Mortgage Quarterly Credit Trends Delinquencies and Net Credit Losses Home Equity Loans" above, Citi could experience increased delinquencies and thus increased net credit losses in certain of these states and/or regions going forward.

National Mortgage Settlement

Under the national mortgage settlement, entered into by Citi and other financial institutions in February 2012, Citi is required to provide (i) customer relief in the form of loan modifications for delinquent borrowers, including principal reductions, and other loss mitigation activities to be completed over three years, with a required settlement value of \$1.4 billion; and (ii) refinancing concessions to enable current borrowers whose properties are worth less than the balance of their loans to reduce their interest rates, also to be completed over three years, with a required settlement value of \$378 million. Citi commenced loan modifications under the settlement, including principal reductions, in March 2012 and commenced the refinancing process in June 2012.

If Citi does not provide the required amount of financial relief in the form of loan modifications and other loss mitigation activities for delinquent borrowers or refinancing concessions under the national mortgage settlement, Citi would be required to make cash payments. Citi is required to complete 75% of its required relief by March 1, 2014. Failure to meet 100% of the commitment by March 1, 2015 would result in Citi paying an amount equal to 125% of the shortfall. Failure to meet the two-year commitment noted above and then failure to meet the three-year commitment would result in an amount equal to 140% of the three-year shortfall. Citi continues to believe that its obligations will be fully met in the form of financial relief to homeowners; no cash payments are currently expected.

Loan Modifications/Loss Mitigation for Delinquent Borrowers

Edgar Filing: CITIGROUP INC - Form 10-Q

All of the loan modifications for delinquent borrowers receiving relief toward the \$1.4 billion in settlement value are either currently accounted for as TDRs or will become TDRs at the time of modification. The loan modifications have been, and will continue to be, primarily performed under the HAMP and Citi's CSM loan modification programs (see Note 13 to the Consolidated Financial Statements). The loss mitigation activities include short sales for residential first mortgages and

Edgar Filing: CITIGROUP INC - Form 10-Q

home equity loans, extinguishments and other loss mitigation activities. Based on the nature of the loss mitigation activities (e.g., short sales and extinguishments), these activities have not impacted, nor are they expected to have an incremental impact on, Citi's TDRs.

Through March 31, 2013, Citi has assisted approximately 41,000 customers under the loan-modification and other loss-mitigation activities provisions of the national mortgage settlement, resulting in an aggregate principal reduction of approximately \$2.8 billion that is potentially eligible for inclusion in the settlement value. Net credit losses of approximately \$583 million have been incurred to date relating to the loan modifications under the national mortgage settlement, all of which were offset by loan loss reserve releases (including approximately \$370 million of incremental charge-offs related to anticipated forgiveness of principal in connection with the national mortgage settlement in the first quarter of 2012). Citi currently anticipates an impact to net credit losses associated with the national mortgage settlement to continue through the second quarter of 2013. Citi continues to believe that its loan loss reserves as of March 31, 2013 are sufficient to cover the required customer relief to delinquent borrowers under the national mortgage settlement.

Like other financial institutions party to the national mortgage settlement, Citi does not receive dollar-for-dollar settlement value for the relief it provides under the national mortgage settlement in all cases. As a result, Citi anticipates that the relief provided will be higher than the settlement value.

Refinancing Concessions for Current Borrowers

The refinancing concessions are to be offered to residential first mortgage borrowers whose properties are worth less than the value of their loans, who have been current in the prior 12 months, who have not had a modification, bankruptcy or foreclosure proceeding during the prior 24 months, and whose loans have a current interest rate greater than 5.25%. As of March 31, 2013, Citi has provided refinance concessions under the national mortgage settlement to approximately 18,000 customers holding loans with a total unpaid principal balance of \$3.0 billion, thus reducing their interest rate to 5.25% for the remaining life of the loan.

Citi accounts for the refinancing concessions under the settlement based on whether the particular borrower is determined to be experiencing financial difficulty based on certain underwriting criteria. When a refinancing concession is granted to a borrower who is experiencing financial difficulty, the loan is accounted for as a TDR. Otherwise, the impact of the refinancing concessions is recognized over a period of years in the form of lower interest income. As of March 31, 2013, approximately 7,000 customers holding loans with a total unpaid principal balance of \$1.1 billion and who were provided refinance concessions have been accounted for as TDRs. These refinancing concessions have not had a material impact on the fair value of the modified mortgage loans.

As noted above, if the modified loan under the refinancing is not accounted for as a TDR, the impact to Citi of the refinancing concession will be recognized over a period of years in the form of lower interest income. Citi estimates the forgone future interest income as a result of the refinance concessions under the national mortgage settlement was approximately \$16 million during the first quarter of 2013. Citi estimates the total amount of expected forgone future interest income could be approximately \$65 million annually. However, this estimate could change based on the response rate of borrowers who qualify and the subsequent borrower payment behavior.

Consumer Mortgage FICO and LTV

The following charts detail the quarterly trends for Citi's residential first mortgage and home equity loan portfolios by risk segment (FICO and LTV) and the 90+ day delinquency rates for those risk segments. For example, in the first quarter of 2013, residential first mortgages had \$6.0 billion of balances with refreshed FICO < 660 and refreshed LTV > 100%. Approximately 15.5% of these loans in this segment were over 90+ days past due.

Residential First Mortgages

In billions of dollars

Home Equity Loans

In billions of dollars

Notes:

Data appearing in the tables above have been sourced from Citi's risk systems and, as such, may not reconcile with disclosures elsewhere generally due to differences in methodology or variations in the manner in which information is captured. Citi has noted such variations in instances where it believes they could be material to reconcile to the information presented elsewhere.

Tables exclude loans in Canada and Puerto Rico, loans guaranteed by U.S. government agencies (residential first mortgages table only), loans recorded at fair value (residential first mortgages table only) and loans subject to LTSCs.

Balances exclude deferred fees/costs.

Tables exclude balances for which FICO or LTV data is unavailable. For residential first mortgages, balances for which such data is unavailable include \$0.5 billion in the first quarter of 2013 and \$0.4 billion in each of the other periods presented. For home equity loans, balances for which such data is unavailable include \$0.6 billion in the first quarter of 2013 and \$0.2 billion in each of the other periods presented.

Citi's residential first mortgages with an LTV above 100% has declined by 15% since the fourth quarter of 2012, and high LTV loans with FICO scores of less than 660 decreased by 16% to \$6.0 billion. The residential first mortgage portfolio has migrated to a higher FICO and lower LTV distribution as a result of asset sales, home price appreciation and principal forgiveness. Loans 90+ days past due in the residential first mortgage portfolio with refreshed FICO scores of less than 660 as well as higher LTVs have declined by approximately 25%, or \$0.3 billion, quarter-over-quarter to approximately \$0.9 billion. This can be attributed to asset sales and modification programs, offset by the lengthening of the foreclosure process, as discussed in the sections above. Citi's home equity loans with a CLTV above 100% have declined by 6% since the fourth quarter of 2012, and high CLTV loans with FICO scores of less than 660 decreased by 8% to approximately \$3.5 billion. The CLTV improvement was primarily the result of charge offs, repayments and home price appreciation.

Residential first mortgages historically have experienced higher delinquency rates, as compared to home equity loans, despite the fact that home equity loans are typically in junior lien positions and residential first mortgages are typically in a first lien position. Citi believes this difference is primarily because residential first mortgages are written down to collateral value less cost to sell at 180 days past due and remain in the delinquency population until full disposition through sale, repayment or foreclosure; however, home equity loans are generally fully charged off at 180 days past due and thus removed from the delinquency calculation. In addition, due to the longer timelines to foreclose on a residential first mortgage (see "Foreclosures" above), these loans tend to remain in the delinquency statistics for a longer period and, consequently, the 90 days or more delinquencies of these loans remain higher.

Mortgage Servicing Rights

To minimize credit and liquidity risk, Citi sells most of the conforming mortgage loans it originates but retains the servicing rights. These sale transactions create an intangible asset referred to as mortgage servicing rights (MSRs), which are recorded at fair value on Citi's Consolidated Balance Sheet. The fair value of MSRs is primarily affected by changes in prepayments of mortgages that result from shifts in mortgage interest rates. Specifically, higher interest rates tend to lead to declining prepayments which causes the fair value of the MSRs to increase. In managing this risk, Citi economically hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase and sale commitments of mortgage-backed securities and purchased securities classified as trading account assets.

Citi's MSRs totaled \$2.2 billion as of March 31, 2013, compared to \$1.9 billion and \$2.7 billion at December 31, 2012 and March 31, 2012, respectively. The increase in the value of Citi's MSRs from year-end 2012 primarily reflected the impact from higher interest rates partially offset by amortization. As of March 31, 2013, approximately \$1.7 billion of MSRs were specific to Citicorp, with the remainder to Citi Holdings.

For additional information on Citi's MSRs, see Note 18 to the Consolidated Financial Statements.

Citigroup Residential Mortgages Representations and Warranties

Overview

In connection with Citi's sales of residential mortgage loans to the U.S. government-sponsored entities (GSEs) and, in most cases, other mortgage loan sales and private-label securitizations, Citi makes representations and warranties that the loans sold meet certain requirements. The specific representations and warranties made by Citi in any particular transaction depend on, among other things, the nature of the transaction and the requirements of the investor (e.g., whole loan sale to the GSEs versus loans sold through securitization transactions), as well as the credit quality of the loan (e.g., prime, Alt-A or subprime).

These sales expose Citi to potential claims for alleged breaches of its representations and warranties. In the event of a breach of its representations and warranties, Citi could be required either to repurchase the mortgage loans with the identified defects (generally at unpaid principal balance plus accrued interest) or to indemnify ("make whole") the investors for their losses on these loans. Investors could also seek recovery for alleged breaches of representations and warranties, as well as losses caused by non-performing loans more generally, through litigation premised on a variety of legal theories.

Whole Loan Sales

Citi is exposed to representation and warranty repurchase claims primarily as a result of its whole loan sales to the GSEs and, to a lesser extent private investors, through its Consumer business in CitiMortgage. For the types of representation and warranties made to these investors, see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representation and Warranties" in Citi's 2012 Annual Report on Form 10-K. To the extent Citi made representation and warranties on loans it purchased from third-party sellers that remain financially viable, Citi may have the right to seek recovery of repurchase losses or make-whole payments from the third party based on representations and warranties made by the third party to Citi (a "back-to-back" claim).

During the period 2006 through 2008, Citi sold a total of approximately \$321 billion of whole loans, substantially all to the GSEs (this amount has not been adjusted for subsequent borrower repayments of principal, defaults or repurchase activity to date). The vast majority of these loans were either originated by Citi or purchased from third-party sellers that Citi believes would be unlikely to honor back-to-back claims because they are in bankruptcy, liquidation or financial distress and, thus, are no longer financially viable. As discussed below, however, Citi's repurchase reserve takes into account estimated reimbursements, if any, to be received from third-party sellers.

Private-Label Residential Mortgage Securitizations

Citi is also exposed to representation and warranty repurchase claims as a result of mortgage loans sold through private-label residential mortgage securitizations. For the types of representation and warranties made to these investors, which were generally made or assigned to the issuing trust, as well as other additional information relating to Citi's private-label residential mortgage securitizations, see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representation and Warranties" in Citi's 2012 Annual Report on Form 10-K.

During the period 2005 through 2008, Citi sold loans into and sponsored private-label securitizations through both its Consumer business in CitiMortgage and its legacy S&B business. Citi sold approximately \$91 billion of mortgage loans through private-label securitizations during this period.

CitiMortgage

During the period 2005 through 2008, Citi sold approximately \$24.6 billion of loans through private-label mortgage securitization trusts via its Consumer business in CitiMortgage. These \$24.6 billion of securitization trusts were composed of approximately \$15.4 billion in prime trusts and \$9.2 billion in Alt-A trusts, each as classified at issuance.

As of March 31, 2013, approximately \$8.3 billion of the \$24.6 billion remained outstanding (compared to \$8.7 billion at December 31, 2012) as a result of repayments of approximately \$14.9 billion and cumulative losses (incurred by the issuing trusts) of approximately \$1.4 billion. The remaining outstanding amount is composed of approximately \$4.1 billion in prime trusts and approximately \$4.2 billion in Alt-A trusts, as classified at issuance. As of March 31, 2013, the remaining outstanding amount had a 90 days or more delinquency rate of approximately 15.9% (compared to 15.5% at December 31, 2012).

Legacy S&B Securitizations

Edgar Filing: CITIGROUP INC - Form 10-Q

During the period 2005 through 2008, S&B, through its legacy business, sold approximately \$66.4 billion of loans through private-label mortgage securitization trusts. These \$66.4 billion of securitization trusts were composed of approximately \$15.4 billion in prime trusts, \$12.4 billion in Alt-A trusts and \$38.6 billion in subprime trusts, each as classified at issuance.

As of March 31, 2013, approximately \$19.1 billion of the \$66.4 billion remained outstanding (compared to \$19.9 billion at December 31, 2012) as a result of repayments of approximately \$36.5 billion and cumulative losses (incurred by the issuing trusts) of approximately \$10.8 billion (of which approximately \$8.1 billion related to loans in subprime trusts). The remaining outstanding amount is composed of approximately \$4.9 billion in prime trusts, \$4.0 billion in Alt-A trusts and \$10.2 billion in subprime trusts, as classified at issuance. As of March 31, 2013, the remaining outstanding amount had a 90 days or more delinquency rate of approximately 25.4% (compared to 26.1% at December 31, 2012).

Edgar Filing: CITIGROUP INC - Form 10-Q

Representation and Warranty Claims by Claimant

The following table sets forth the original principal balance of representation and warranty claims by claimant, as well as the original principal balance of unresolved claims by claimant, for each of the quarterly periods below:

<i>In millions of dollars</i>	Claims during the three months ended				
	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012
GSEs and others(1)	\$ 1,110	\$ 769	\$ 863	\$ 860	\$ 755
Private-label securitizations(2)	718	294	3	626	536
Mortgage insurers(3)	16	18	21	90	23
Total	\$ 1,844	\$ 1,081	\$ 887	\$ 1,576	\$ 1,314

<i>In millions of dollars</i>	Unresolved claims at				
	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012
GSEs and others(1)	\$ 1,246	\$ 1,224	\$ 1,371	\$ 1,263	\$ 1,222
Private-label securitizations(2)	2,435	1,717	1,423	1,422	797
Mortgage insurers(3)	6	5	4	15	8
Total	\$ 3,687	\$ 2,946	\$ 2,798	\$ 2,700	\$ 2,027

-
- (1) Predominantly related to claims from the GSEs.
- (2) Predominantly related to claims received on legacy S&B securitizations.
- (3) Represents the insurer's rejection of a claim for loss reimbursement that has yet to be resolved and includes only GSE whole loan activity. To the extent that mortgage insurance will not cover the claim on a loan, Citi may have to make the GSE whole. Failure to collect from mortgage insurers is considered in determining the repurchase reserve. Citi does not believe the inability to collect reimbursement from mortgage insurers is likely to have a material impact on its repurchase reserve.

Repurchase Reserve

Citi has recorded a repurchase reserve for its potential repurchase or make-whole liability regarding representation and warranty claims.

During 2012, Citi recorded an aggregate repurchase reserve relating to private-label securitization representation and warranty claims of \$244 million. As previously disclosed, this reserve was based on estimated losses arising from those private-label securitization claims received by Citi that appeared to be based on a review of the underlying loan files (see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representation and Warranties" in Citi's 2012 Annual Report on Form 10-K for additional information). Upon receipt of such a claim, Citi typically requests that it be provided with the underlying detail supporting the claim; however, to date, Citi has received little or no response to these requests for information and claims generally have not been resolved on a business-to-business basis. As a result, and as evidenced by the tables above, the vast majority of the private-label securitization repurchase claims Citi has received to date remain unresolved. Moreover, while private-label securitization claims have been received at an unpredictable rate, the number of claims increased substantially during 2012 and continued to increase in the first quarter of 2013. Citi also continues to receive significant levels of inquiries and demands for loan files, as well as requests to toll (extend) the applicable statutes of limitation for, among others, representation and warranty claims relating to its private-label securitizations. Accordingly, beginning in the first quarter of 2013, Citi considers private-label securitization representation and warranty claims as part of its litigation accrual analysis, and has reclassified the \$244 million of private-label securitization repurchase reserves as a litigation accrual.

Edgar Filing: CITIGROUP INC - Form 10-Q

As a result of the change discussed above, at March 31, 2013, Citi's residential mortgage representation and warranty repurchase reserve primarily relates to whole loan sales to the GSEs.

The repurchase reserve is based on various assumptions which are primarily based on Citi's historical repurchase activity with the GSEs. As of March 31, 2013, the most significant assumptions used to calculate the reserve levels are the: (i) probability of a claim based on correlation between loan characteristics and repurchase claims; (ii) claims appeal success rates; and (iii) estimated loss per repurchase or make-whole payment. In addition, Citi considers reimbursements estimated to be received from third-party sellers, if any, which are generally based on Citi's analysis of its most recent collection trends and the financial solvency or viability of the third-party sellers, in estimating its repurchase reserve.

During the first quarter of 2013, Citi recorded an additional reserve of \$225 million relating to its whole loan sales repurchase exposure, which was recorded in Citi Holdings *Local Consumer Lending*. The change in estimate in the first quarter of 2013 primarily resulted from (i) continued heightened focus by the GSEs resulting in increased estimates of repurchase claims, and (ii) increasing trends in repurchase claims, repurchases/make-whole payments and default rates related to higher risk loans associated with servicing sold to a third party in the fourth quarter of 2010. Citi's claims appeal success rate continued to remain stable during the first quarter of 2013, with approximately half of repurchase claims successfully appealed and thus resulting in no loss to Citi. Although the GSEs continue to exhibit elevated loan documentation requests during the first quarter of 2013, which could ultimately lead to higher claims and repurchases in future periods, Citi continues to believe the activity in and change in estimate relating to its repurchase reserve will remain volatile in the near term.

As referenced above, the repurchase reserve estimation process for potential whole loan representation and warranty claims relies on various assumptions that involve numerous

Edgar Filing: CITIGROUP INC - Form 10-Q

estimates and judgments, including with respect to certain future events, and thus entails inherent uncertainty. Citi estimates that the range of reasonably possible loss for whole loan sale representation and warranty claims in excess of amounts accrued as of March 31, 2013 could be up to \$0.6 billion. This estimate was derived by modifying the key assumptions discussed above to reflect management's judgment regarding reasonably possible adverse changes to those assumptions. Citi's estimate of reasonably possible loss is based on currently available information, significant judgment and numerous assumptions that are subject to change.

The table below sets forth the activity in the repurchase reserve for each of the quarterly periods below:

<i>In millions of dollars</i>	Three Months Ended				
	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012
Balance, beginning of period	\$ 1,565	\$ 1,516	\$ 1,476	\$ 1,376	\$ 1,188
Reclassification(1)	(244)				
Additions for new sales(2)	7	6	7	4	6
Change in estimate(3)	225	173	200	242	335
Utilizations	(138)	(130)	(167)	(146)	(153)
Balance, end of period	\$ 1,415	\$ 1,565	\$ 1,516	\$ 1,476	\$ 1,376

- (1) Reflects first quarter of 2013 reclassification of \$244 million of the repurchase reserve relating to private-label securitizations to Citi's litigation accruals (see discussion above). The \$244 million reflected Citi's aggregate repurchase reserve for potential private-label securitization representation claims as of December 31, 2012. The \$244 million was recorded in Citi Holdings *Special Asset Pool* during 2012.
- (2) Reflects new whole loan sales, primarily to the GSEs.
- (3) Related to whole loan sales to the GSEs and private investors. Recorded in Citi Holdings *Local Consumer Lending*.

The following table sets forth the unpaid principal balance of loans repurchased due to representation and warranty claims during each of the quarterly periods below:

<i>In millions of dollars</i>	Three Months Ended				
	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012
GSEs and others(1)	\$ 190	\$ 157	\$ 105	\$ 202	\$ 101

- (1) Predominantly related to claims from the GSEs.

In addition to the amounts set forth in the table above, Citi recorded make-whole payments of \$93 million, \$92 million, \$118 million, \$91 million and \$107 million for the quarterly periods ended March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively. Nearly all of these make-whole payments were to the GSEs.

To date, the majority of Citi's repurchases have related to loans originated from 2006 through 2008, which also represent the vintages with the highest loss severity. An insignificant percentage of repurchases and make-whole payments have been from vintages pre-2006 and post-2008, which Citi attributes to better credit performance of these vintages and to the enhanced underwriting standards implemented beginning in the second half of 2008. Issues related to (i) misrepresentation of facts by either the borrower or a third party (e.g., income, employment, debts, etc.), (ii) appraisal issues (e.g., an error or misrepresentation of value), and (iii) program requirements (e.g., a loan that does not meet investor guidelines, such as contractual interest rate) have been the primary drivers of Citi's repurchases and make-whole payments to the GSEs. The type of defect that results in a repurchase or make-whole payment, however, has varied and will likely continue to vary over time. There has not been a meaningful difference in Citi's incurred or estimated loss for any particular type of defect.

North America Cards

Overview

Citi's *North America* cards portfolio primarily consists of its Citi-branded cards and Citi retail services portfolios in Citicorp. As of March 31, 2013, the Citicorp Citi-branded cards portfolio totaled approximately \$69 billion, while the Citi retail services portfolio was approximately \$35 billion.

See Note 13 to the Consolidated Financial Statements for additional information on Citi's *North America* cards modifications.

North America Cards Quarterly Credit Trends Delinquencies and Net Credit Losses

The following charts detail the quarterly trends in delinquencies and net credit losses for Citigroup's *North America* Citi-branded cards and Citi retail services portfolios in Citicorp. Assuming no downturn in the U.S. economic environment, Citi believes credit trends have largely stabilized in the cards portfolios.

CONSUMER LOAN DETAILS

Consumer Loan Delinquency Amounts and Ratios

<i>In millions of dollars, except EOP loan amounts in billions</i>	Total loans(1)		90+ days past due(2)			30-89 days past due(2)		
	March 2013	March 2013	March 2013	December 2012	March 2012	March 2013	December 2012	March 2012
Citicorp(3)(4)								
Total	\$ 289.7	\$ 2,941	\$ 3,081	\$ 3,342	\$ 3,389	\$ 3,509	\$ 3,726	
Ratio		1.02%	1.05%	1.17%	1.18%	1.19%	1.31%	
Retail banking								
Total	\$ 148.0	\$ 863	\$ 879	\$ 843	\$ 1,191	\$ 1,112	\$ 1,032	
Ratio		0.59%	0.61%	0.61%	0.81%	0.77%	0.74%	
North America	43.1	282	280	260	226	223	183	
Ratio		0.68%	0.68%	0.66%	0.54%	0.54%	0.47%	
EMEA	5.2	43	48	62	70	77	92	
Ratio		0.83%	0.94%	1.38%	1.35%	1.51%	2.04%	
Latin America	30.3	309	323	276	427	353	323	
Ratio		1.02%	1.14%	1.06%	1.41%	1.25%	1.24%	
Asia	69.4	229	228	245	468	459	434	
Ratio		0.33%	0.33%	0.36%	0.67%	0.66%	0.63%	
Cards								
Total	\$ 141.7	\$ 2,078	\$ 2,202	\$ 2,499	\$ 2,198	\$ 2,397	\$ 2,694	
Ratio		1.47%	1.47%	1.71%	1.55%	1.60%	1.84%	
North America Citi-branded	69.2	732	786	982	679	771	887	
Ratio		1.06%	1.08%	1.35%	0.98%	1.06%	1.22%	
North America Citi retail services	35.4	651	721	845	685	789	995	
Ratio		1.84%	1.87%	2.30%	1.94%	2.04%	2.71%	
EMEA	2.8	45	48	43	60	63	65	
Ratio		1.61%	1.66%	1.48%	2.14%	2.17%	2.24%	
Latin America	14.9	418	413	405	449	432	426	
Ratio		2.81%	2.79%	2.83%	3.01%	2.92%	2.98%	
Asia	19.4	232	234	224	325	342	321	
Ratio		1.20%	1.15%	1.14%	1.68%	1.68%	1.64%	
Citi Holdings Local Consumer Lending(5)(6)								
Total	\$ 104.9	\$ 3,678	\$ 4,611	\$ 5,648	\$ 3,407	\$ 4,228	\$ 4,598	
Ratio		3.80%	4.42%	4.70%	3.52%	4.05%	3.83%	
International	6.6	269	345	428	286	393	519	
Ratio		4.08%	4.54%	4.20%	4.33%	5.17%	5.09%	
North America	98.3	3,409	4,266	5,220	3,121	3,835	4,079	
Ratio		3.78%	4.41%	4.75%	3.46%	3.96%	3.71%	
Total Citigroup (excluding Special Asset Pool)								
Total	\$ 394.6	\$ 6,619	\$ 7,692	\$ 8,990	\$ 6,796	\$ 7,737	\$ 8,324	
Ratio		1.72%	1.93%	2.22%	1.76%	1.94%	2.06%	

(1)

Total loans include interest and fees on credit cards.

(2)

The ratios of 90+ days past due and 30-89 days past due are calculated based on end-of-period (EOP) loans.

(3)

The 90+ days past due balances for *North America Citi-branded cards* and *North America Citi retail services* are generally still accruing interest. Citigroup's policy is generally to accrue interest on credit card loans until 180 days past due, unless notification of bankruptcy filing has been received earlier.

(4)

The 90+ days and 30-89 days past due and related ratios for *North America Regional Consumer Banking* exclude U.S. mortgage loans that are guaranteed by U.S. government entities since the potential loss predominantly resides within the U.S. government entities. The amounts excluded for loans 90+ days past due and (EOP loans) were \$736 million (\$1.5 billion), \$742 million (\$1.4 billion) and \$718 million (\$1.3 billion) at March 31, 2013, December 31, 2012 and March 31, 2012, respectively. The amounts excluded for loans 30-89 days past due (EOP loans have the same adjustment as above) were \$121 million, \$122 million and \$121 million, at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

(5)

The 90+ days and 30-89 days past due and related ratios for *North America Local Consumer Lending* exclude U.S. mortgage loans that are guaranteed by U.S. government entities since the potential loss predominantly resides within the U.S. entities. The amounts excluded for loans 90+ days past due and (EOP loans) for each period were \$3.7 billion (\$7.0 billion), \$4.0 billion (\$7.1 billion), and \$4.4 billion (\$7.7 billion) at March 31, 2013, December 31, 2012 and March 31, 2012, respectively. The amounts excluded for loans 30-89 days past due (EOP loans have the same adjustment as above) for each period were \$1.2 billion, \$1.2 billion, and \$1.3 billion, at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

(6)

The March 31, 2013, December 31, 2012 and March 31, 2012 loans 90+ days past due and 30-89 days past due and related ratios for *North America* exclude \$1.2 billion, \$1.2 billion and \$1.3 billion, respectively, of loans that are carried at fair value.

Consumer Loan Net Credit Losses and Ratios

<i>In millions of dollars, except average loan amounts in billions</i>	Average loans(1)	Net credit losses(2)		
	1Q13	1Q13	4Q12	1Q12
Citicorp				
Total	\$ 290.8	\$ 1,992	\$ 2,020	\$ 2,278
Ratio		2.78%	2.77%	3.19%
Retail banking				
Total	\$ 147.0	\$ 338	\$ 375	\$ 282
Ratio		0.93%	1.03%	0.81%
North America	43.2	55	51	62
Ratio		0.52%	0.48%	0.62%
EMEA	5.1	9	15	12
Ratio		0.72%	1.19%	1.10%
Latin America	29.4	207	210	143
Ratio		2.86%	3.02%	2.24%
Asia	69.3	67	99	65
Ratio		0.39%	0.57%	0.38%
Cards				
Total	\$ 143.8	\$ 1,654	\$ 1,645	\$ 1,996
Ratio		4.66%	4.51%	5.41%
North America Citi-branded	69.7	692	700	902
Ratio		4.03%	3.92%	4.94%
North America retail services	36.7	508	514	665
Ratio		5.61%	5.53%	7.11%
EMEA	2.9	20	18	17
Ratio		2.80%	2.47%	2.44%
Latin America	14.7	295	277	287
Ratio		8.14%	7.71%	8.02%
Asia	19.8	139	136	125
Ratio		2.85%	2.72%	2.51%
Citi Holdings Local Consumer Lending				
Total(3)(4)	\$ 110.7	\$ 920	\$ 1,005	\$ 1,752
Ratio		3.37%	3.45%	5.31%
International	7.3	85	90	171
Ratio		4.72%	4.37%	6.43%
North America(3)(4)	103.4	835	915	1,581
Ratio		3.28%	3.38%	5.21%
Total Citigroup (excluding Special Asset Pool)(3)(4)				
	\$ 401.5	\$ 2,912	\$ 3,025	\$ 4,030
Ratio		2.94%	2.97%	3.86%

(1) Average loans include interest and fees on credit cards.

(2) The ratios of net credit losses are calculated based on average loans, net of unearned income.

(3) The fourth quarter of 2012 included a benefit to charge-offs of approximately \$40 million related to finalizing the impact of the OCC guidance.

(4)

The first quarter of 2012 included approximately \$370 million of incremental charge-offs related to previously deferred principal balances on modified mortgages. These charge-offs were related to anticipated forgiveness of principal in connection with the national mortgage settlement. There was a corresponding approximately \$350 million reserve release in the first quarter of 2012 related to these charge-offs. See also "Credit Risk National Mortgage Settlement" below.

CORPORATE LOAN DETAILS

For additional information on the credit process for Citi's corporate clients and investment banking activities, see "Managing Global Risk Risk Management Overview" and "Managing Global Risk Credit Risk Corporate Loan Details" in Citigroup's 2012 Annual Report on Form 10-K.

Corporate Credit Portfolio

The following table represents the Corporate credit portfolio (excluding Private Bank in *Securities and Banking*), before consideration of collateral, by maturity at March 31, 2013 and December 31, 2012. The Corporate credit portfolio is broken out by direct outstandings, which include drawn loans, overdrafts, interbank placements, bankers' acceptances and leases, and unfunded lending commitments, which include unused commitments to lend, letters of credit and financial guarantees.

<i>In billions of dollars</i>	At March 31, 2013				At December 31, 2012			
	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total Exposure	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total exposure
Direct outstandings	\$ 182	\$ 88	\$ 15	\$ 285	\$ 198	\$ 70	\$ 18	\$ 286
Unfunded lending commitments	93	199	13	305	123	180	12	315
Total	\$ 275	\$ 287	\$ 28	\$ 590	\$ 321	\$ 250	\$ 30	\$ 601

Portfolio Mix Geography, Counterparty and Industry

Citi's Corporate credit portfolio is diverse across geography and counterparty. The following table shows the percentage of direct outstandings and unfunded lending commitments by region:

	March 31, 2013	December 31, 2012
<i>North America</i>	44%	45%
<i>EMEA</i>	30	29
<i>Asia</i>	18	18
<i>Latin America</i>	8	8
Total	100%	100%

The maintenance of accurate and consistent risk ratings across the Corporate credit portfolio facilitates the comparison of credit exposure across all lines of business, geographic regions and products. Counterparty risk ratings reflect an estimated probability of default for a counterparty and are derived primarily through the use of validated statistical models, scorecard models and external agency ratings (under defined circumstances), in combination with consideration of factors specific to the obligor or market, such as management experience, competitive position and regulatory environment. Facility risk ratings are assigned that reflect the probability of default of the obligor and factors that affect the loss-given-default of the facility, such as support or collateral. Internal obligor ratings that generally correspond to BBB and above are considered investment grade, while those below are considered non-investment grade.

Citigroup also has incorporated climate risk assessment criteria for certain obligors, as necessary. Factors evaluated include consideration of climate risk to an obligor's business and physical assets and, when relevant, consideration of cost-effective options to reduce greenhouse gas emissions.

The following table presents the Corporate credit portfolio by facility risk rating at March 31, 2013 and December 31, 2012, as a percentage of the total portfolio:

Direct outstandings and unfunded lending

Edgar Filing: CITIGROUP INC - Form 10-Q

	commitments	
	March 31, 2013	December 31, 2012
AAA/AA/A	55%	56%
BBB	29	29
BB/B	14	13
CCC or below	2	2
Unrated		
Total	100%	100%

Edgar Filing: CITIGROUP INC - Form 10-Q

Citi's Corporate credit portfolio is also diversified by industry, with a concentration in the financial sector, broadly defined, and including banks, other financial institutions, insurance companies, investment banks and government and central banks. The following table shows the allocation of direct outstandings and unfunded lending commitments to industries as a percentage of the total Corporate portfolio:

	Direct outstandings and unfunded lending commitments	
	March 31, 2013	December 31, 2012
Transportation and industrial	18%	18%
Petroleum, energy, chemical and metal	18	17
Public sector	17	19
Consumer retail and health	13	12
Banks/broker-dealers	12	12
Technology, media and telecom	8	8
Insurance and special purpose entities	5	5
Real estate	4	4
Hedge funds	3	3
Other industries	2	2
Total	100%	100%

Credit Risk Mitigation

As part of its overall risk management activities, Citigroup uses credit derivatives and other risk mitigants to hedge portions of the credit risk in its Corporate credit portfolio, in addition to outright asset sales. The purpose of these transactions is to transfer credit risk to third parties. The results of the mark to market and any realized gains or losses on credit derivatives are reflected in *Principal transactions* on the Consolidated Statement of Income.

At March 31, 2013 and December 31, 2012, \$34.8 billion and \$41.6 billion, respectively, of credit risk exposures were economically hedged. Citigroup's expected loss model used in the calculation of its loan loss reserve does not include the favorable impact of credit derivatives and other mitigants that are marked to market. In addition, the reported amounts of direct outstandings and unfunded lending commitments in the tables above do not reflect the impact of these hedging transactions. At March 31, 2013 and December 31, 2012, the credit protection was economically hedging underlying credit exposure with the following risk rating distribution:

Rating of Hedged Exposure

	March 31, 2013	December 31, 2012
AAA/AA/A	27%	29%
BBB	48	49
BB/B	20	19
CCC or below	5	3
Total	100%	100%

At March 31, 2013 and December 31, 2012, the credit protection was economically hedging underlying credit exposures with the following industry distribution:

Industry of Hedged Exposure

	March 31, 2013	December 31, 2012
Transportation and industrial	23%	22%
Petroleum, energy, chemical and metal	21	22
Public sector	17	21
Technology, media and telecom	13	10

Edgar Filing: CITIGROUP INC - Form 10-Q

Banks/broker-dealers	11	9
Consumer retail and health	10	11
Insurance and special purpose entities	3	4
Other industries	2	1
Total	100%	100%

For additional information on Citi's Corporate loan portfolio, including allowance for loan losses, coverage ratios and Corporate non-accrual loans, see "Credit Risk Loans Outstanding, Details of Credit Loss Experience, Allowance for Loan Losses and Non-Accrual Loans and Assets" above.

MARKET RISK

Market risk encompasses liquidity risk and price risk, both of which arise in the normal course of business of a global financial intermediary such as Citi. For a discussion of funding and liquidity risk, see "Capital Resources and Liquidity Funding and Liquidity" above. Price risk losses arise from fluctuations in the market value of trading and non-trading positions resulting from changes in interest rates, credit spreads, foreign exchange rates, equity and commodity prices, and in their implied volatilities. For additional information, see "Managing Global Risk Market Risk" in Citi's 2012 Annual Report on Form 10-K.

Price Risk Non-Trading Portfolios**Interest Rate Exposure (IRE)**

The exposures in the following table represent the approximate annualized risk to Citi's net interest revenue assuming an unanticipated parallel instantaneous 100 basis point change in interest rates compared with the market forward interest rates in selected currencies.

<i>In millions of dollars</i>	March 31, 2013		December 31, 2012		March 31, 2012	
	Increase	Decrease	Increase	Decrease	Increase	Decrease
U.S. dollar(1)	\$ 881	NM	\$ 842	NM	\$ 302	NM
Mexican peso	38	\$ (38)	\$ 29	\$ (29)	\$ 59	\$ (59)
Euro	12	NM	\$ 12	NM	\$ 39	NM
Japanese yen	65	NM	\$ 65	NM	\$ 89	NM
Pound sterling	46	NM	\$ 45	NM	\$ 38	NM

(1)

Certain trading-oriented businesses within Citi have accrual-accounted positions that are excluded from the table. The U.S. dollar IRE associated with these businesses was \$(168) million for a 100 basis point instantaneous increase in interest rates as of March 31, 2013.

NM

Not meaningful. A 100 basis point decrease in interest rates would imply negative rates for the yield curve.

The changes in the U.S. dollar IRE from the prior quarter reflected changes in Citi's balance sheet composition, including deposit growth. The changes from the prior-year period also reflected the impact of lower rates, regular updates of behavioral assumptions for customer-related assets and liabilities, repositioning of the liquidity portfolio and swap activities.

The following table shows the approximate annualized risk to net interest revenue from six different changes in the implied-forward rates for the U.S. dollar. Each scenario assumes that the rate change will occur instantaneously.

	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6
Overnight rate change (bps)		100	200	(200)	(100)	
10-year rate change (bps)	(100)		100	(100)		100
Impact to net interest revenue (in millions of dollars)	\$ (141)	\$ 857	\$ 1,695	NM	NM	\$ 114

Price Risk Trading Portfolios**Value at Risk**

Value at risk (VAR) estimates, at a 99% confidence level, the potential decline in the value of a position or a portfolio under normal market conditions. VAR statistics, which are based on historical data, can be materially different across firms due to differences in portfolio composition, differences in VAR methodologies, and differences in model parameters. Due to these inconsistencies, Citi believes VAR statistics can be used more effectively as indicators of trends in risk taking within a firm, rather than as a basis for inferring differences in risk taking across firms.

In addition to VAR, Citi monitors the price risk of its trading portfolios using other measures such as, but not limited to, risk factor sensitivities and stress testing. For additional information on risk factor sensitivities and stress testing, see "Managing Global Risk Market Risk Price Risk Trading Portfolios" in Citi's 2012 Annual Report on Form 10-K.

Citi uses a single, independently approved Monte Carlo simulation VAR model (see "VAR Model Review and Validation" below) which has been designed to capture material risk sensitivities (such as first- and second-order sensitivities of positions to changes in market prices) of various asset classes/risk types (such as interest rate, foreign exchange, equity and commodity risks). Citi's VAR includes all positions which are measured at fair value; it does not include investment securities classified as available-for-sale or held-to-maturity. For information on these securities, see Note 12 to the Consolidated Financial Statements.

Citi believes its VAR model is conservatively calibrated to incorporate the greater of short-term (most recent month) and long-term (three years) market volatility. The Monte Carlo simulation involves approximately 300,000 market factors, making use of 180,000 time series, with risk sensitivities updated daily and model parameters updated weekly.

The conservative features of the VAR calibration contribute approximately 12% add-on to what would be a VAR estimated under the assumption of stable and perfectly normally distributed markets. Under normal and stable market conditions, Citi would thus expect the number of days where trading losses exceed its VAR to be less than two or three exceptions per year. Periods of unstable market conditions could increase the number of these exceptions. During the last four quarters, there have been no back-testing exceptions (back-testing is the process in which the daily VAR of a portfolio is compared to the actual daily change in the market value of transactions).

As set forth in the table below, Citi's total trading and credit portfolios VAR was \$99 million, \$118 million and \$160 million at March 31, 2013, December 31, 2012, and March 31, 2012, respectively. Daily total trading and credit portfolio VAR averaged \$110 million in the first quarter of 2013 and ranged between \$117 million to \$149 million. The decrease in Citi's average total trading and credit portfolio VAR quarter-over-quarter and year-over-year was due to both position moves as well as the fact that the relatively higher volatilities from 2009 and 2010 are no longer included in the three-year volatility time horizon used for VAR, as previously disclosed, and reduced risk in the credit portfolios.

<i>In millions of dollars</i>	March 31, 2013	First Quarter 2013 Average	December 31, 2012	Fourth Quarter 2012 Average	March 31, 2012	First Quarter 2012 Average
Interest rate	\$ 112	\$ 113	\$ 116	\$ 118	\$ 126	\$ 135
Foreign exchange	28	27	33	39	45	40
Equity	22	12	32	27	36	35
Commodity	12	34	11	13	18	14
Diversification benefit(1)	(81)	(81)	(76)	(72)	(91)	(93)
Total trading VAR all market risk factors, including general and specific risk (excluding credit portfolios)(2)	\$ 93	\$ 105	\$ 116	\$ 125	\$ 134	\$ 131
Specific risk-only component(3)	\$ 9	\$ 18	\$ 31	\$ 25	\$ 14	\$ 23
Total general market factors only	\$ 84	\$ 87	\$ 85	\$ 100	\$ 120	\$ 108
Incremental impact of credit portfolios(4)	\$ 6	\$ 5	\$ 2	\$ 12	\$ 26	\$ 47
Total trading and credit portfolios VAR	\$ 99	\$ 110	\$ 118	\$ 137	\$ 160	\$ 178

- (1) Covariance adjustment (also known as diversification benefit) equals the difference between the total VAR and the sum of the VARs tied to each individual risk type. The benefit reflects the fact that the risks within each and across risk types are not perfectly correlated and, consequently, the total VAR on a given day will be lower than the sum of the VARs relating to each individual risk type. The determination of the primary drivers of changes to the covariance adjustment is made by an examination of the impact of both model parameter and position changes.
- (2) The total trading VAR includes trading positions from *S&B*, Citi Holdings and Corporate Treasury.
- (3) The specific risk-only component represents the level of equity and fixed income issuer-specific risk embedded in VAR.
- (4) The credit portfolios are composed of the counterparty CVA on derivative exposures and all associated CVA hedges. Derivative own credit CVA and own credit fair value option (FVO) debt DVA are not included. The incremental impact on credit portfolios also includes hedges to the loan portfolio, fair value option loans, and tail hedges that are not explicitly hedging the trading book.

Edgar Filing: CITIGROUP INC - Form 10-Q

The table below provides the range of market factor VARs for total trading VAR, inclusive of specific risk, across the following quarters:

<i>In millions of dollars</i>	First quarter 2013		Fourth quarter 2012		First quarter 2012	
	Low	High	Low	High	Low	High
Interest rate	\$ 92	\$ 137	\$ 106	\$ 130	\$ 117	\$ 147
Foreign exchange	24	63	30	52	32	53
Equity	19	39	17	40	24	59
Commodity	8	17	9	21	10	19

The following table provides the VAR for *S&B* during the first quarter of 2013, excluding hedges to the loan portfolio, fair value option loans and DVA/CVA, net of hedges.

<i>In millions of dollars</i>	Mar 31, 2013
Total all market risk factors, including general and specific risk	\$ 89
Average during year	\$ 101
High during quarter	122
Low during quarter	\$ 81

VAR Model Review and Validation

Generally, Citi's VAR review and model validation process entails reviewing the model framework, major assumptions, and implementation of the mathematical algorithm. In addition, as part of the model validation process, product specific back-testing on hypothetical portfolios are periodically completed and reviewed with Citi's U.S. banking regulators. Furthermore, back-testing is performed against the actual change in market value of transactions on a quarterly basis at multiple levels of the organization (trading desk level, *ICG* business segment and Citigroup) and the results are also shared with the U.S. banking regulators.

Significant VAR model and assumption changes must be independently validated within Citi's risk management organization. This validation process includes a review by Citi's model validation group and further approval from its model validation review committee, which is composed of senior quantitative risk management officers. In the event of significant model changes, parallel model runs are undertaken prior to implementation. In addition, significant model and assumption changes are subject to the periodic reviews and approval by Citi's U.S. banking regulators.

Citi uses the same independently validated VAR model for both regulatory capital and external market risk disclosure purposes and, as such, the model review and oversight process for both purposes is as described above. While the scope of positions included in the VAR model calculations for regulatory capital purposes differs from the scope of positions for external market risk disclosure purposes, these differences are due to the fact that certain positions included for external market risk purposes are not eligible for market risk treatment under the U.S. regulatory capital rules (Basel II.5) (e.g., the interest rate sensitivity of repos and reverse repos and the credit and market sensitivities of the derivatives CVA are included for external market risk disclosure purposes, but are not included for regulatory capital purposes). The applicability of the VAR model for positions eligible for market risk treatment under U.S. regulatory capital rules is periodically reviewed and approved by Citi's U.S. banking regulators.

INTEREST REVENUE/EXPENSE YIELDS

<i>In millions of dollars, except as otherwise noted</i>	1st Qtr. 2013	4th Qtr. 2012	1st Qtr. 2012	Change 1Q13 vs. 1Q12
Interest revenue(1)	\$ 16,292	\$ 16,911	\$ 17,671	(8)%
Interest expense(2)	4,276	4,624	5,553	(23)
Net interest revenue(3)	\$ 12,016	\$ 12,287	\$ 12,118	(1)%
Interest revenue average rate	3.99%	4.04%	4.23%	(24) bps
Interest expense average rate	1.27	1.34	1.57	(30) bps
Net interest margin	2.94%	2.93%	2.90%	4 bps
Interest-rate benchmarks				
Two-year U.S. Treasury note average rate	0.26%	0.27%	0.29%	(3) bps
10-year U.S. Treasury note average rate	1.95	1.71	2.04	(9) bps
10-year vs. two-year spread	169 bps	144 bps	175 bps	

- (1) *Interest revenue* includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$127 million, \$133 million and \$134 million for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.
- (2) *Interest expense* includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$5 million, \$4 million and \$37 million for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.
- (3) Excludes expenses associated with certain hybrid financial instruments. These obligations are classified as *Long-term debt* and accounted for at fair value with changes recorded in *Principal transactions*.

A significant portion of Citi's business activities are based upon gathering deposits and borrowing money, then lending or investing those funds, or participating in market-making activities in tradable securities. Citi's net interest margin (NIM) is calculated by dividing gross interest revenue less gross interest expense by average interest earning assets.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citi's NIM increased by 1 basis point to 294 basis points on a sequential basis, and increased 4 basis points from the first quarter of 2012. Citi continued to experience pressure on its loan and investment yields due to the continued low rate environment. In aggregate, this pressure decreased NIM by approximately 20 basis points year-over-year. This decrease was offset by lower cost of deposits, which increased NIM by approximately 14 basis points year-over-year, and the impact of lower levels of outstanding long-term debt, an increase of approximately 12 basis points year-over-year. Absent any significant changes or events, Citi expects its NIM will likely continue to reflect the pressure of a low interest rate environment and subsequent changes in its portfolios, although improvement in its cost of funds and lower levels of outstanding long-term debt should continue to positively impact NIM. Accordingly, Citi currently believes that on a full-year 2013 basis, it should be able to maintain its NIM above the 288 basis points achieved in 2012, although with some quarterly fluctuations. In particular, Citi expects its NIM could decline sequentially in the second quarter of 2013 by a few basis points.

AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)
Taxable Equivalent Basis

<i>In millions of dollars, except rates</i>	Average volume			Interest revenue			% Average rate		
	1st Qtr. 2013	4th Qtr. 2012	1st Qtr. 2012	1st Qtr. 2013	4th Qtr. 2012	1st Qtr. 2012	1st Qtr. 2013	4th Qtr. 2012	1st Qtr. 2012
Assets									
Deposits with banks(5)	\$ 123,868	\$ 149,682	\$ 160,751	\$ 258	\$ 275	\$ 367	0.84%	0.73%	0.92%
Federal funds sold and securities borrowed or purchased under agreements to resell(6)									
In U.S. offices	\$ 162,905	\$ 156,195	\$ 153,655	\$ 316	\$ 353	\$ 376	0.79%	0.90%	0.98%
In offices outside the U.S.(5)	109,283	111,828	128,233	372	395	567	1.38	1.41	1.78
Total	\$ 272,188	\$ 268,023	\$ 281,888	\$ 688	\$ 748	\$ 943	1.03%	1.11%	1.35%
Trading account assets(7)(8)									
In U.S. offices	\$ 130,230	\$ 130,486	\$ 118,932	\$ 938	\$ 1,019	\$ 959	2.92%	3.11%	3.24%
In offices outside the U.S.(5)	134,945	126,421	128,065	728	815	779	2.19	2.56	2.45
Total	\$ 265,175	\$ 256,907	\$ 246,997	\$ 1,666	\$ 1,834	\$ 1,738	2.55%	2.84%	2.83%
Investments									
In U.S. offices									
Taxable	\$ 176,825	\$ 169,657	\$ 171,912	\$ 686	\$ 713	\$ 762	1.57%	1.67%	1.78%
Exempt from U.S. income tax	18,468	18,451	14,604	197	218	211	4.33	4.70	5.81
In offices outside the U.S.(5)	112,897	114,684	113,241	1,007	1,029	1,027	3.62	3.57	3.65
Total	\$ 308,190	\$ 302,792	\$ 299,757	\$ 1,890	\$ 1,960	\$ 2,000	2.49%	2.58%	2.68%
Loans (net of unearned income)(9)									
In U.S. offices	\$ 353,287	\$ 357,138	\$ 360,147	\$ 6,485	\$ 6,622	\$ 6,905	7.44%	7.38%	7.71%
In offices outside the U.S.(5)	293,012	292,433	286,864	5,146	5,306	5,580	7.12	7.22	7.82
Total	\$ 646,299	\$ 649,571	\$ 647,011	\$ 11,631	\$ 11,928	\$ 12,485	7.30%	7.31%	7.76%
Other interest-earning assets									
	\$ 42,229	\$ 39,124	\$ 43,229	\$ 159	\$ 166	\$ 138	1.53%	1.69%	1.28%
Total interest-earning assets	\$ 1,657,949	\$ 1,666,099	\$ 1,679,633	\$ 16,292	\$ 16,911	\$ 17,671	3.99%	4.04%	4.23%
Non-interest-earning assets(7)									
	\$ 228,840	\$ 239,344	\$ 232,186						
Total assets from discontinued operations									
Total assets	\$ 1,886,789	\$ 1,905,443	\$ 1,911,819						

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

Interest revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$127 million, \$133 million and \$134 million for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to FIN 41 (ASC 210-20-45). However, *Interest revenue* excludes the impact of FIN 41 (ASC 210-20-45).
- (7) The fair value carrying amounts of derivative contracts are reported in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (8) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (9) Includes cash-basis loans.

AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)

Taxable Equivalent Basis

	Average volume			Interest expense			% Average rate		
<i>In millions of dollars, except rates</i>	1st Qtr. 2013	4th Qtr. 2012	1st Qtr. 2012	1st Qtr. 2013	4th Qtr. 2012	1st Qtr. 2012	1st Qtr. 2013	4th Qtr. 2012	1st Qtr. 2012
Liabilities									
Deposits									
In U.S. offices(5)	\$ 254,714	\$ 240,324	\$ 225,781	\$ 421	\$ 475	\$ 550	0.67%	0.79%	0.98%
In offices outside the U.S.(6)	481,090	492,503	469,884	1,206	1,318	1,472	1.02	1.06	1.26
Total	\$ 735,804	\$ 732,827	\$ 695,665	\$ 1,627	\$ 1,793	\$ 2,022	0.90%	0.97%	1.17%
Federal funds purchased and securities loaned or sold under agreements to repurchase(7)									
In U.S. offices	\$ 129,545	\$ 125,358	\$ 118,082	\$ 167	\$ 190	\$ 186	0.52%	0.60%	0.63%
In offices outside the U.S.(6)	103,747	104,250	101,250	442	466	509	1.73	1.78	2.02
Total	\$ 233,292	\$ 229,608	\$ 219,332	\$ 609	\$ 656	\$ 695	1.06%	1.14%	1.27%
Trading account liabilities(8)(9)									
In U.S. offices	\$ 26,330	\$ 25,769	\$ 31,624	\$ 22	\$ 20	\$ 32	0.34%	0.31%	0.41%
In offices outside the U.S.(6)	45,463	41,854	44,902	20	19	21	0.18	0.18	0.19
Total	\$ 71,793	\$ 67,623	\$ 76,526	\$ 42	\$ 39	\$ 53	0.24%	0.23%	0.28%
Short-term borrowings									
In U.S. offices	\$ 70,728	\$ 69,820	\$ 84,569	\$ 44	\$ 47	\$ 38	0.25%	0.27%	0.18%
In offices outside the U.S.(6)	37,977	35,149	31,196	119	116	170	1.27	1.31	2.19
Total	\$ 108,705	\$ 104,969	\$ 115,765	\$ 163	\$ 163	\$ 208	0.61%	0.62%	0.72%
Long-term debt(10)									
In U.S. offices	\$ 204,629	\$ 222,476	\$ 295,540	\$ 1,811	\$ 1,929	\$ 2,455	3.59%	3.45%	3.34%
In offices outside the U.S.(6)	11,110	12,548	15,599	24	44	120	0.88	1.39	3.09
Total	\$ 215,739	\$ 235,024	\$ 311,139	\$ 1,835	\$ 1,973	\$ 2,575	3.45%	3.34%	3.33%
Total interest-bearing liabilities	\$ 1,365,333	\$ 1,370,051	\$ 1,418,427	\$ 4,276	\$ 4,624	\$ 5,553	1.27%	1.34%	1.57%
Demand deposits in U.S. offices	\$ 12,728	\$ 15,112	\$ 13,031						
Other non-interest-bearing liabilities(8)	315,707	329,604	297,936						
Total liabilities from discontinued operations									
Total liabilities	\$ 1,693,768	\$ 1,714,767	\$ 1,729,394						
Citigroup stockholders' equity(11)	\$ 191,027	\$ 188,665	\$ 180,702						
Noncontrolling interest	1,994	2,011	1,723						
Total equity(11)	\$ 193,021	\$ 190,676	\$ 182,425						
Total liabilities and stockholders' equity	\$ 1,886,789	\$ 1,905,443	\$ 1,911,819						

**Net interest revenue as a
percentage of average
interest-earning assets(12)**

In U.S. offices	\$	917,161	\$	928,175	\$	954,428	\$	6,267	\$	6,399	\$	6,134	2.77%	2.74%	2.58%
In offices outside the U.S.(6)		740,788		737,924		725,205		5,749		5,888		5,984	3.15	3.17	3.32
Total	\$	1,657,949	\$	1,666,099	\$	1,679,633	\$	12,016	\$	12,287	\$	12,118	2.94%	2.93%	2.90%

-
- (1) *Interest expense* includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$5 million, \$4 million and \$37 million for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.
- (5) Consists of other time deposits and savings deposits. Savings deposits are made up of insured money market accounts, NOW accounts, and other savings deposits. The interest expense on savings deposits includes FDIC deposit insurance fees and charges.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7) Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 (ASC 210-20-45). However, *Interest expense* excludes the impact of FIN 41 (ASC 210-20-45).
- (8) The fair value carrying amounts of derivative contracts are reported in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (9) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (10) Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as *Long-term debt*, as these obligations are accounted for in changes in fair value recorded in *Principal transactions*.
- (11) Includes stockholders' equity from discontinued operations.
- (12) Includes allocations for capital and funding costs based on the location of the asset.

ANALYSIS OF CHANGES IN INTEREST REVENUE(1)(2)(3)

<i>In millions of dollars</i>	1st Qtr. 2013 vs. 4th Qtr. 2012 Increase (decrease) due to change in:			1st Qtr. 2013 vs. 1st Qtr. 2012 Increase (decrease) due to change in:		
	Average volume	Average rate	Net change	Average volume	Average rate	Net change
Deposits with banks(4)	\$ (51)	\$ 34	\$ (17)	\$ (79)	\$ (30)	\$ (109)
Federal funds sold and securities borrowed or purchased under agreements to resell						
In U.S. offices	\$ 15	\$ (52)	\$ (37)	\$ 22	\$ (82)	\$ (60)
In offices outside the U.S.(4)	(9)	(14)	(23)	(76)	(119)	(195)
Total	\$ 6	\$ (66)	\$ (60)	\$ (54)	\$ (201)	\$ (255)
Trading account assets(5)						
In U.S. offices	\$ (2)	\$ (79)	\$ (81)	\$ 87	\$ (108)	\$ (21)
In offices outside the U.S.(4)	52	(139)	(87)	40	(91)	(51)
Total	\$ 50	\$ (218)	\$ (168)	\$ 127	\$ (199)	\$ (72)
Investments(1)						
In U.S. offices	\$ 35	\$ (83)	\$ (48)	\$ 44	\$ (134)	\$ (90)
In offices outside the U.S.(4)	(16)	(6)	(22)	(3)	(17)	(20)
Total	\$ 19	\$ (89)	\$ (70)	\$ 41	\$ (151)	\$ (110)
Loans (net of unearned income)(6)						
In U.S. offices	\$ (71)	\$ (66)	\$ (137)	\$ (130)	\$ (290)	\$ (420)
In offices outside the U.S.(4)	10	(170)	(160)	117	(551)	(434)
Total	\$ (61)	\$ (236)	\$ (297)	\$ (13)	\$ (841)	\$ (854)
Other interest-earning assets	\$ 13	\$ (20)	\$ (7)	\$ (3)	\$ 24	\$ 21
Total interest revenue	\$ (24)	\$ (595)	\$ (619)	\$ 19	\$ (1,398)	\$ (1,379)

(1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35% and is included in this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.

(4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(5)

Edgar Filing: CITIGROUP INC - Form 10-Q

Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.

(6)

Includes cash-basis loans.

ANALYSIS OF CHANGES IN INTEREST EXPENSE AND NET INTEREST REVENUE(1)(2)(3)

<i>In millions of dollars</i>	1st Qtr. 2013 vs. 4th Qtr. 2012 Increase (decrease) due to change in:			1st Qtr. 2013 vs. 1st Qtr. 2012 Increase (decrease) due to change in:		
	Average volume	Average rate	Net change	Average volume	Average rate	Net change
Deposits						
In U.S. offices	\$ 27	\$ (81)	\$ (54)	\$ 64	\$ (193)	\$ (129)
In offices outside the U.S.(4)	(30)	(82)	(112)	34	(300)	(266)
Total	\$ (3)	\$ (163)	\$ (166)	\$ 98	\$ (493)	\$ (395)
Federal funds purchased and securities loaned or sold under agreements to repurchase						
In U.S. offices	\$ 6	\$ (29)	\$ (23)	\$ 17	\$ (36)	\$ (19)
In offices outside the U.S.(4)	(2)	(22)	(24)	12	(79)	(67)
Total	\$ 4	\$ (51)	\$ (47)	\$ 29	\$ (115)	\$ (86)
Trading account liabilities(5)						
In U.S. offices	\$	\$ 2	\$ 2	\$ (5)	\$ (5)	\$ (10)
In offices outside the U.S.(4)	2	(1)	1		(1)	(1)
Total	\$ 2	\$ 1	\$ 3	\$ (5)	\$ (6)	\$ (11)
Short-term borrowings						
In U.S. offices	\$ 1	\$ (4)	\$ (3)	\$ (7)	\$ 13	\$ 6
In offices outside the U.S.(4)	9	(6)	3	32	(83)	(51)
Total	\$ 10	\$ (10)	\$	\$ 25	\$ (70)	\$ (45)
Long-term debt						
In U.S. offices	\$ (157)	\$ 39	\$ (118)	\$ (796)	\$ 152	\$ (644)
In offices outside the U.S.(4)	(5)	(15)	(20)	(27)	(69)	(96)
Total	\$ (162)	\$ 24	\$ (138)	\$ (823)	\$ 83	\$ (740)
Total interest expense	\$ (149)	\$ (199)	\$ (348)	\$ (676)	\$ (601)	\$ (1,277)
Net interest revenue	\$ 125	\$ (396)	\$ (271)	\$ 695	\$ (797)	\$ (102)

(1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35% and is included in this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.

(4)

Edgar Filing: CITIGROUP INC - Form 10-Q

Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(5)

Interest expense on Trading account liabilities of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.

COUNTRY AND CROSS-BORDER RISK

Country Risk

Overview

Country risk is the risk that an event in a country (precipitated by developments within or external to a country) could directly or indirectly impair the value of Citi's franchise or adversely affect the ability of obligors within that country to honor their obligations to Citi, any of which could negatively impact Citi's results of operations or financial condition. Country risk events could include sovereign volatility or defaults, banking failures or defaults, redenomination events (which could be accompanied by a revaluation (either devaluation or appreciation) of the affected currency), currency crises, foreign exchange and/or capital controls and/or political events and instability. Country risk events could result in mandatory loan loss and other reserve requirements imposed by U.S. regulators due to a particular country's economic situation. For additional information, including Citi's country risk management processes, see "Managing Global Risk Risk Management Overview" and "Country Risk Overview," as well as "Risk Factors Market and Economic Risks" in Citi's 2012 Annual Report on Form 10-K.

While Citi continues to work to mitigate its exposures to potential country risk events, the impact of any such event is highly uncertain and will be based on the specific facts and circumstances. As a result, there can be no assurance that the various steps Citi has taken to protect its businesses, results of operations and financial condition against these events will be sufficient. In addition, there could be negative impacts to Citi's businesses, results of operations or financial condition that are currently unknown to Citi and thus cannot be mitigated as part of its ongoing contingency planning.

Several European countries, including Greece, Ireland, Italy, Portugal, Spain (GIIPS) and France, have been the subject of credit deterioration due to weaknesses in their economic and fiscal situations. Moreover, the ongoing Eurozone debt and economic crisis and other developments in the European Monetary Union (EMU) could lead to the withdrawal of one or more countries from the EMU or a partial or complete break-up of the EMU. Given investor interest in this area, the narrative and tables below set forth certain information regarding Citi's country risk exposures on these topics as of March 31, 2013.

Credit Risk

Generally, credit risk measures Citi's net exposure to a credit or market risk event. Citi's credit risk reporting is based on Citi's internal risk management measures and systems. The country designation in Citi's internal risk management systems is based on the country to which the client relationship, taken as a whole, is most directly exposed to economic, financial, sociopolitical or legal risks. As a result, Citi's reported credit risk exposures in a particular country may include exposures to subsidiaries within the client relationship that are actually domiciled outside of the country (e.g., Citi's Greece credit risk exposures may include loans, derivatives and other exposures to a U.K. subsidiary of a Greece-based corporation).

Citi believes that the risk of loss associated with the exposures set forth below, which are based on Citi's internal risk management measures and systems, is likely materially lower than the exposure amounts disclosed below and is sized appropriately relative to its franchise in these countries. In addition, the sovereign entities of the countries disclosed below, as well as the financial institutions and corporations domiciled in these countries, are important clients in the global Citi franchise. Citi fully expects to maintain its presence in these markets to service all of its global customers. As such, Citi's credit risk exposure in these countries may vary over time based on its franchise, client needs and transaction structures.

Sovereign, Financial Institution and Corporate Exposures

<i>In billions of U.S. dollars as of March 31, 2013</i>	GIIPS(1)	Greece	Ireland	Italy	Portugal	Spain	France
Funded loans, before reserves(2)	\$ 7.4	\$ 1.0	\$ 0.3	\$ 1.9	\$ 0.3	\$ 4.0	\$ 5.5
Derivative counterparty mark-to-market, inclusive of CVA(3)	12.8	0.5	0.5	9.3	0.2	2.3	5.9
Gross funded credit exposure	\$ 20.2	\$ 1.5	\$ 0.7	\$ 11.2	\$ 0.5	\$ 6.3	\$ 11.4
Less: margin and collateral(4)	\$ (5.1)	\$ (0.2)	\$ (0.2)	\$ (1.3)	\$ (0.1)	\$ (3.3)	\$ (4.8)
Less: purchased credit protection(5)	(9.6)	(0.3)	(0.0)	(7.3)	(0.2)	(1.8)	(2.2)
Net current funded credit exposure	\$ 5.5	\$ 1.0	\$ 0.5	\$ 2.7	\$ 0.2	\$ 1.2	\$ 4.4
Net trading exposure	\$ 1.5	\$ 0.0	\$ 0.0	\$ 0.7	\$ 0.1	\$ 0.7	\$ 2.3
AFS exposure	0.2	0.0	0.0	0.2	0.0	0.0	0.3
Net trading and AFS exposure	\$ 1.8	\$ 0.0	\$ 0.0	\$ 0.9	\$ 0.2	\$ 0.7	\$ 2.5
Net current funded exposure	\$ 7.3	\$ 1.1	\$ 0.5	\$ 3.5	\$ 0.3	\$ 1.9	\$ 7.0
Additional collateral received, not reducing amounts above	\$ (1.5)	\$ (0.9)	\$ (0.2)	\$ (0.1)	\$ (0.0)	\$ (0.4)	\$ (3.9)
Net current funded credit exposure detail							
Sovereigns	\$ 1.0	\$ 0.1	\$ 0.0	\$ 1.1	\$ 0.0	\$ (0.2)	\$ (0.1)
Financial institutions	0.6	0.0	0.0	0.2	0.0	0.4	2.0
Corporations	3.9	0.8	0.4	1.4	0.1	1.1	2.5
Net current funded credit exposure	\$ 5.5	\$ 1.0	\$ 0.5	\$ 2.7	\$ 0.2	\$ 1.2	\$ 4.4
Net unfunded commitments(6)							
Sovereigns	\$ 0.0	\$	\$ 0.0	\$ 0.0	\$ 0.0	\$	\$ 0.1
Financial institutions	0.3	0.0	0.0	0.1	0.0	0.2	3.1
Corporations, net	6.5	0.7	0.4	2.9	0.2	2.3	10.1
Total net unfunded commitments	\$ 6.8	\$ 0.7	\$ 0.4	\$ 3.0	\$ 0.2	\$ 2.5	\$ 13.2

Note:

Totals may not sum due to rounding. The exposures in the table above do not include retail, small business and Citi Private Bank exposures in the GIIPS. See "GIIPS Retail, Small Business and Citi Private Bank" below. Retail, small business and Citi Private Bank exposure in France was not material as of March 31, 2013. Citi has exposures to obligors located within the GIIPS and France that are not included in the table above because Citi's internal risk management systems determine that the client relationship, taken as a whole, is not in GIIPS or France (e.g., a funded loan to a Greece subsidiary of a Switzerland-based corporation). However, the total amount of such exposures was less than \$1.7 billion of funded loans and \$1.8 billion of unfunded commitments across the GIIPS and in France as of March 31, 2013.

(1) Greece, Ireland, Italy, Portugal and Spain.

(2) As of March 31, 2013, Citi held \$0.3 billion and \$0.1 billion in reserves against these loans in the GIIPS and France, respectively.

(3)

Edgar Filing: CITIGROUP INC - Form 10-Q

Includes the net credit exposure arising from secured financing transactions, such as repurchase agreements and reverse repurchase agreements. See "Secured Financing Transactions" below.

(4)

For derivatives and loans, includes margin and collateral posted under legally enforceable margin agreements. Does not include collateral received on secured financing transactions.

(5)

Credit protection purchased primarily from investment grade, global financial institutions predominantly outside of the GIIPS and France. See "Credit Default Swaps" below.

(6)

Unfunded commitments net of approximately \$1.0 billion and \$1.2 billion of purchased credit protection as of March 31, 2013 on unfunded commitments in GIIPS and France, respectively.

GIIPS*Sovereign, Financial Institution and Corporate Exposures*

As noted in the table above, Citi's gross funded credit exposure to sovereign entities, financial institutions and multinational and local corporations designated in the GIIPS under Citi's risk management systems was \$20.2 billion at March 31, 2013, compared to \$21.6 billion at December 31, 2012. This \$20.2 billion of gross funded credit exposure at March 31, 2013 was composed of \$7.4 billion in gross funded loans, before reserves (compared to \$8.0 billion at December 31, 2012), and \$12.8 billion in derivative counterparty mark-to-market exposure, inclusive of CVA (compared to \$13.6 billion at December 31, 2012).

Further, as of March 31, 2013, Citi's net current funded exposure to sovereigns, financial institutions and corporations designated in the GIIPS under Citi's risk management systems was \$7.3 billion, compared to \$8.9 billion at December 31, 2012, reflecting a decrease in net current funded credit exposure and net trading and AFS exposure, each as discussed below.

Net Trading and AFS Exposure \$1.8 billion

Included in the net current funded exposure at March 31, 2013 was a net position of \$1.8 billion in securities and derivatives with GIIPS sovereigns, financial institutions and corporations as the issuer or reference entity. This compared to \$2.9 billion of net trading and AFS exposures as of December 31, 2012. These securities and derivatives are marked to market daily. Citi's trading exposure levels vary as it maintains inventory consistent with customer needs.

Included within the net position of \$1.8 billion as of March 31, 2013 was a net position of \$(0.01) billion of indexed and tranching credit derivatives (compared to a net position of \$(0.1) billion at December 31, 2012).

Net Current Funded Credit Exposure \$5.5 billion

As of March 31, 2013, Citi's net current funded credit exposure to GIIPS sovereigns, financial institutions and corporations was \$5.5 billion, the majority of which was to corporations designated in the GIIPS. This compared to \$6.0 billion as of December 31, 2012.

Consistent with its internal risk management measures and as set forth in the table above, Citi's gross funded credit exposure as of March 31, 2013 has been reduced by \$5.1 billion of margin and collateral posted under legally enforceable margin agreements, compared to \$5.5 billion as of December 31, 2012. As of March 31, 2013, the majority of Citi's margin and collateral netted against its gross funded credit exposure to the GIIPS was in the form of cash, with the remainder in predominantly non-GIIPS securities, which are included at fair value.

Gross funded credit exposure as of March 31, 2013 has also been reduced by \$9.6 billion in purchased credit protection (a decrease from \$10.1 billion at December 31, 2012), predominantly from financial institutions outside the GIIPS (see "Credit Default Swaps" below). Included within the \$9.6 billion of purchased credit protection as of March 31, 2013 was \$0.5 billion of indexed and tranching credit derivatives (unchanged from December 31, 2012) executed to hedge Citi's exposure on funded loans and CVA on derivatives, a significant portion of which is reflected in Italy and Spain.

Purchased credit protection generally pays out only upon the occurrence of certain credit events with respect to the country or borrower covered by the protection, as determined by a committee composed of dealers and other market participants. In addition to general counterparty credit risks, the credit protection may not fully cover all situations that may adversely affect the value of Citi's exposure and, accordingly, Citi could still experience losses despite the existence of the credit protection.

As of March 31, 2013, Citi also held \$1.5 billion of collateral that has not been netted against its gross funded credit exposure to the GIIPS, a decrease from \$2.1 billion at December 31, 2012. Collateral received but not netted against Citi's gross funded credit exposure in the GIIPS may take a variety of forms, including securities, receivables and physical assets, and is held under a variety of collateral arrangements.

Net Unfunded Commitments \$6.8 billion

As of March 31, 2013, Citi had \$6.8 billion of net unfunded commitments to GIIPS sovereigns, financial institutions and corporations, with \$6.5 billion of this amount to corporations. This compared to \$7.3 billion of net unfunded commitments as of December 31, 2012, with \$6.9 billion of such amount to corporations. As of March 31, 2013, net unfunded commitments in the GIIPS included approximately \$4.9 billion of unfunded loan commitments that generally have standard conditions that must be met before they can be drawn, and \$2.0 billion of letters of credit (compared to \$5.2 billion and \$2.0 billion, respectively, at December 31, 2012).

Other Activities

Edgar Filing: CITIGROUP INC - Form 10-Q

In addition to the exposures described above, like other banks, Citi also provides settlement and clearing facilities for a variety of clients in these countries and actively monitors and manages these intra-day exposures.

Retail, Small Business and Citi Private Bank

As of March 31, 2013, Citi had approximately \$5.4 billion of mostly locally funded accrual loans to retail, small business and Citi Private Bank customers in the GIIPS, the vast majority of which was in Citi Holdings. This compared to \$6.2 billion as of December 31, 2012. Of the \$5.4 billion, approximately (i) \$3.4 billion consisted of retail and small business exposures in Spain (\$2.7 billion) and Greece (\$0.8 billion), (ii) \$1.6 billion related to held-to-maturity securitized retail assets (primarily mortgage-backed securities in Spain), and (iii) \$0.4 billion related to Private Bank customers, substantially all in Spain. This compared to approximately (i) \$3.8 billion of retail and small business exposures in Spain (\$2.7 billion) and Greece (\$1.1 billion), (ii) \$1.5 billion related to held-to-maturity securitized retail assets, and (iii) \$0.8 billion related to Private Bank customers as of December 31, 2012.

In addition, Citi had approximately \$4.0 billion of unfunded commitments to GIIPS retail customers as of March 31, 2013, compared to \$4.1 billion at December 31, 2012. Citi's unfunded commitments to GIIPS retail customers, in the form of unused credit card lines, are generally cancellable upon the occurrence of significant credit events, including redenomination events.

France

Sovereign, Financial Institution and Corporate Exposures

Citi's gross funded credit exposure to the sovereign entity of France, as well as financial institutions and multinational and local corporations designated in France under Citi's risk management systems, was \$11.4 billion at March 31, 2013, compared to \$11.5 billion at December 31, 2012. This \$11.4 billion of gross funded credit exposure at March 31, 2013 was composed of \$5.5 billion in gross funded loans, before reserves (compared to \$5.4 billion at December 31, 2012), and \$5.9 billion in derivative counterparty mark-to-market exposure, inclusive of CVA (compared to \$6.0 billion at December 31, 2012).

Further, as of March 31, 2013, Citi's net current funded exposure to the French sovereign and financial institutions and corporations designated in France under Citi's risk management systems was \$7.0 billion, compared to \$4.0 billion at December 31, 2012, driven by an increase in net trading and AFS exposure, as discussed below.

Net Trading and AFS Exposure \$2.5 billion

Included in the net current funded exposure at March 31, 2013 was a net position of \$2.5 billion in securities and derivatives with the French sovereign, financial institutions and corporations as the issuer or reference entity. This compared to a net position of \$0.1 billion of net trading and AFS exposures as of December 31, 2012. These securities and derivatives are marked to market daily. Citi's trading exposure levels vary as it maintains inventory consistent with customer needs.

Included within the net position of \$2.5 billion as of March 31, 2013 was a net position of \$1.3 billion of indexed and tranching credit derivatives (compared to a net position of \$0.4 billion at December 31, 2012).

Net Current Funded Credit Exposure \$4.4 billion

As of March 31, 2013, the net current funded credit exposure to the French sovereign, financial institutions and corporations was \$4.4 billion. This compared to \$3.9 billion at December 31, 2012. Of this amount, \$(0.1) billion was to the sovereign entity (compared to \$0.0 billion at December 31, 2012), \$2.0 billion was to financial institutions (compared to \$1.9 billion at December 31, 2012) and \$2.5 billion was to corporations (compared to \$2.0 billion at December 31, 2012).

Consistent with its internal risk management measures and as set forth in the table above, Citi's gross funded credit exposure has been reduced by \$4.8 billion of margin and collateral posted under legally enforceable margin agreements (compared to \$5.0 billion at December 31, 2012). As of March 31, 2013, the majority of Citi's margin and collateral netted against its gross funded credit exposure to France was in the form of cash, with the remainder in predominantly non-French securities, which are included at fair value.

Gross funded credit exposure as of March 31, 2013 has also been reduced by \$2.2 billion in purchased credit protection (compared to \$2.6 billion at December 31, 2012), predominantly from financial institutions outside France (see "Credit Default Swaps" below). Included within the \$2.2 billion of purchased credit protection as of March 31, 2013 was \$0.6 billion of indexed and tranching credit derivatives executed to hedge Citi's exposure on funded loans and CVA on derivatives (unchanged from December 31, 2012).

Purchased credit protection generally pays out only upon the occurrence of certain credit events with respect to the country or borrower covered by the protection, as determined by a committee composed of dealers and other market participants. In addition to general counterparty credit risks, the credit protection may not fully cover all situations that may adversely affect the value of Citi's exposure and, accordingly, Citi could still experience losses despite the existence of the credit protection.

As of March 31, 2013, Citi also held \$3.9 billion of collateral that has not been netted against its gross funded credit exposure to France, a slight decrease from \$4.0 billion as of December 31, 2012. As described above, this collateral can take a variety of forms and is held under a variety of collateral arrangements.

Net Unfunded Commitments \$13.2 billion

As of March 31, 2013, Citi had \$13.2 billion of net unfunded commitments to the French sovereign, financial institutions and corporations, with \$10.1 billion of this amount to corporations. This compared to \$14.4 billion of net unfunded commitments as of December 31, 2012, with \$11.2 billion of such amount to corporations. As of March 31, 2013, net unfunded commitments in France included \$10.2 billion of unfunded loan commitments that generally have standard conditions that must be met before they can be drawn, and \$3.0 billion of letters of credit (compared to \$11.7 billion and \$2.7 billion, respectively, as of December 31, 2012).

Other Activities

Edgar Filing: CITIGROUP INC - Form 10-Q

In addition to the exposures described above, like other banks, Citi also provides settlement and clearing facilities for a variety of clients in France and actively monitors and manages these intra-day exposures.

Edgar Filing: CITIGROUP INC - Form 10-Q

Credit Default Swaps GIIPS and France

Citi buys and sells credit protection, through credit default swaps (CDS), on underlying GIIPS and French entities as part of its market-making activities for clients in its trading portfolios. Citi also purchases credit protection, through CDS, to hedge its own credit exposure to these underlying entities that arises from loans to these entities or derivative transactions with these entities.

Citi buys and sells CDS as part of its market-making activity, and purchases CDS for credit protection, primarily with investment grade, global financial institutions predominantly outside the GIIPS and France. The counterparty credit exposure that can arise from the purchase or sale of CDS, including any GIIPS or French counterparties, is managed and mitigated through legally enforceable netting and margining agreements with a given counterparty. Thus, the credit exposure to that counterparty is measured and managed in aggregate across all products covered by a given netting or margining agreement.

The notional amount of credit protection purchased or sold on GIIPS and French underlying single reference entities as of March 31, 2013 is set forth in the table below. The net notional contract amounts, less mark-to-market adjustments, are included in "Net current funded exposure" in the table under "Sovereign, Financial Institution and Corporate Exposures" above, and appear in either "Net trading exposure" when part of a trading strategy or in "Purchased credit protection" when purchased as a hedge against a credit exposure.

<i>In billions of U.S. dollars as of March 31, 2013</i>	CDS purchased or sold on underlying single reference entities in these countries						
	GIIPS	Greece	Ireland	Italy	Portugal	Spain	France
Notional CDS contracts on underlying reference entities							
Net purchased(1)	\$ (15.4)	\$ (0.4)	\$ (0.7)	\$ (10.0)	\$ (2.2)	\$ (6.3)	\$ (7.7)
Net sold(1)	6.4	0.3	0.7	3.7	2.0	4.0	5.5
Sovereign underlying reference entity							
Net purchased(1)	(11.9)		(0.6)	(8.5)	(1.5)	(4.3)	(3.6)
Net sold(1)	5.6		0.6	2.9	1.5	3.5	3.8
Financial institution underlying reference entity							
Net purchased(1)	(2.3)		(0.0)	(1.4)	(0.3)	(1.2)	(1.6)
Net sold(1)	1.9		0.0	1.3	0.3	0.9	1.3
Corporate underlying reference entity							
Net purchased(1)	(3.8)	(0.4)	(0.1)	(1.6)	(0.8)	(1.9)	(4.8)
Net sold(1)	1.5	0.3	0.1	0.9	0.6	0.6	2.7

(1)

The summation of notional amounts for each GIIPS country does not equal the notional amount presented in the GIIPS total column in the table above, as additional netting is achieved at the agreement level with a specific counterparty across various GIIPS countries.

When Citi purchases CDS as a hedge against a credit exposure, it generally seeks to purchase products from counterparties that would not be correlated with the underlying credit exposure it is hedging. In addition, Citi generally seeks to purchase products with a maturity date similar to the exposure against which the protection is purchased. While certain exposures may have longer maturities that extend beyond the CDS tenors readily available in the market, Citi generally will purchase credit protection with a maximum tenor that is readily available in the market.

The above table contains all net CDS purchased or sold on GIIPS and French underlying single reference entities, whether part of a trading strategy or as purchased credit protection. With respect to the \$15.4 billion net purchased CDS contracts on underlying GIIPS reference entities at March 31, 2013 (compared to \$15.9 billion at December 31, 2012), approximately 91% was purchased from non-GIIPS counterparties and 82% was purchased from investment grade counterparties. With respect to the \$7.7 billion net purchased CDS contracts on underlying French reference entities (compared to \$9.0 billion at December 31, 2012), approximately 96% was purchased from non-French counterparties and 93% was purchased from investment grade counterparties.

Edgar Filing: CITIGROUP INC - Form 10-Q

Secured Financing Transactions GIIPS and France

As part of its banking activities with its clients, Citi enters into secured financing transactions, such as repurchase agreements and reverse repurchase agreements. These transactions typically involve the lending of cash, against which securities are taken as collateral. The amount of cash loaned against the securities collateral is a function of the liquidity and quality of the collateral as well as the credit quality of the counterparty. The collateral is typically marked to market daily, and Citi has the ability to call for additional collateral (usually in the form of cash) if the value of the securities falls below a pre-defined threshold.

As shown in the table below, at March 31, 2013, Citi had loaned \$11.8 billion in cash through secured financing transactions with GIIPS and French counterparties, usually through reverse repurchase agreements. This compared to \$13.0 billion as of December 31, 2012. Against those loans, it held approximately \$14.0 billion fair value of securities collateral (compared to \$16.6 billion as of December 31, 2012). In addition, Citi held \$0.7 billion in variation margin (compared to \$1.2 billion at December 31, 2012), most of which was in cash, against all secured financing transactions.

Consistent with Citi's risk management systems, secured financing transactions are included in the counterparty derivative mark-to-market exposure at their net credit exposure value, which is typically small or zero given the over-collateralized structure of these transactions.

<i>In billions of dollars as of March 31, 2013</i>	Cash financing out	Securities collateral in(1)
Lending to GIIPS and French counterparties through secured financing transactions	\$ 11.8	\$ 14.0

(1) Citi has also received approximately \$0.7 billion in variation margin, predominantly cash, associated with secured financing transactions with these counterparties.

Collateral taken in against secured financing transactions is generally high quality, marketable securities, consisting of government debt, corporate debt, or asset-backed securities. The table below sets forth the fair value of the securities collateral taken in by Citi against secured financing transactions as of March 31, 2013.

<i>In billions of dollars as of March 31, 2013</i>	Total	Government bonds	Municipal or Corporate bonds	Asset-backed bonds
Securities pledged by GIIPS and French counterparties in secured financing transaction lending(1)	\$ 14.0	\$ 4.2	\$ 1.7	\$ 8.1
Investment grade	\$ 13.4	\$ 4.0	\$ 1.2	\$ 8.1
Non-investment grade	0.5	0.1	0.4	
Not rated	0.1		0.1	

(1) Total includes approximately \$3.4 billion in correlated risk collateral, predominantly French and Spanish sovereign debt pledged by French counterparties.

Secured financing transactions can be short term or can extend beyond one year. In most cases, Citi has the right to call for additional margin daily, and can terminate the transaction and liquidate the collateral if the counterparty fails to post the additional margin. The table below sets forth the remaining transaction tenor for these transactions as of March 31, 2013.

<i>In billions of dollars as of March 31, 2013</i>	Total	Remaining transaction tenor		
		<1 year	1-3 years	>3 years
Cash extended to GIIPS and French counterparties in secured financing transactions lending(1)	\$ 11.8	\$ 4.5	\$ 2.9	\$ 4.4

(1) The longest remaining tenor trades mature November 2018.

Redenomination and Devaluation Risk

As referenced above, the ongoing Eurozone debt crisis and other developments in the European Monetary Union (EMU) could lead to the withdrawal of one or more countries from the EMU or a partial or complete break-up of the EMU. See also "Risk Factors - Market and Economic Risks" in Citi's 2012 Annual Report on Form 10-K. If one or more countries were to leave the EMU, certain obligations relating to the exiting country could be redenominated from the Euro to a new country currency. While alternative scenarios could develop, redenomination could be accompanied by immediate devaluation of the new currency as compared to the Euro and the U.S. dollar.

Citi, like other financial institutions with substantial operations in the EMU, is exposed to potential redenomination and devaluation risks arising from (i) Euro-denominated assets and/or liabilities located or held within the exiting country that are governed by local country law ("local exposures"), as well as (ii) other Euro-denominated assets and liabilities, such as loans, securitized products or derivatives, between entities outside of the exiting country and a client within the country that are governed by local country law ("offshore exposures"). However, the actual assets and liabilities that could be subject to redenomination and devaluation risk are subject to substantial legal and other uncertainty.

Citi has been, and will continue to be, engaged in contingency planning for such events, particularly with respect to Greece, Ireland, Italy, Portugal and Spain. Generally, to the extent that Citi's local and offshore assets are approximately equal to its liabilities within the exiting country, and assuming both assets and liabilities are symmetrically redenominated and devalued, Citi believes that its risk of loss as a result of a redenomination and devaluation event would not be material. However, to the extent its local and offshore assets and liabilities are not equal, or there is asymmetrical redenomination of assets versus liabilities, Citi could be exposed to losses in the event of a redenomination and devaluation. Moreover, a number of events that could accompany a redenomination and devaluation, including a drawdown of unfunded commitments or "deposit flight," could exacerbate any mismatch of assets and liabilities within the exiting country.

Citi's redenomination and devaluation exposures to the GIIPS as of March 31, 2013 are not additive to its credit risk exposures to such countries as described under "Credit Risk" above. Rather, Citi's credit risk exposures in the affected country would generally be reduced to the extent of any redenomination and devaluation of assets.

As of March 31, 2013, Citi estimates that it had net asset exposure subject to redenomination and devaluation in Italy, principally relating to derivatives contracts. Citi also estimates that, as of such date, it had net asset exposure subject to redenomination and devaluation in Spain, principally related to offshore exposures related to held-to-maturity securitized retail assets (primarily mortgage-backed securities) (see "GIIPS - Retail, Small Business and Citi Private Bank" above). However, as of March 31, 2013, Citi's estimated redenomination and devaluation exposure to Italy was less than Citi's net current funded credit exposure to Italy (before purchased credit protection) as reflected under "Credit Risk" above. Further, as of March 31, 2013, Citi's estimated redenomination and devaluation exposure to Spain was less than Citi's net current funded credit exposure to Spain (before purchased credit protection), as reflected under "Credit Risk" above. As of March 31, 2013, Citi had a net liability position in each of Greece, Ireland and Portugal.

As referenced above, Citi's estimated redenomination and devaluation exposure does not include purchased credit protection. As described under "Credit Risk" above, Citi has purchased credit protection primarily from investment grade, global financial institutions predominantly outside of the GIIPS. To the extent the purchased credit protection is available in a redenomination/devaluation event, any redenomination/devaluation exposure could be reduced.

Any estimates of redenomination/devaluation exposure are subject to ongoing review and necessarily involve numerous assumptions, including which assets and liabilities would be subject to redenomination in any given case, the availability of purchased credit protection and the extent of any utilization of unfunded commitments, each as referenced above. In addition, other events outside of Citi's control such as the extent of any deposit flight and devaluation, the imposition of exchange and/or capital controls, the requirement by U.S. regulators of mandatory loan loss and other reserve requirements or any required timing of functional currency changes and the accounting impact thereof could further negatively impact Citi in such an event. Accordingly, in an actual redenomination and devaluation scenario, Citi's exposures could vary considerably based on the specific facts and circumstances.

CROSS-BORDER RISK

Overview

Cross-border risk is the risk that actions taken by a non-U.S. government may prevent the conversion of local currency into non-local currency/U.S. dollars and/or the transfer of funds outside the country, among other risks, thereby impacting the ability of Citigroup and its customers to transact business across borders. Examples of cross-border risk include actions taken by foreign governments such as exchange controls and restrictions on the remittance of funds. These actions might restrict the transfer of funds or the ability of Citigroup to obtain payment from customers on their contractual obligations, and could expose Citi to risk of loss in the event that the local currency devalued as compared to the U.S. dollar. For additional information, including Citi's cross-border risk management process, see "Managing Global Risk Risk Management Overview" and Cross-Border Risk Overview," as well as "Risk Factors Market and Economic Risks" in Citi's 2012 Annual Report on Form 10-K.

Argentina and Venezuela Developments

As previously disclosed, Argentina and Venezuela are two countries in which Citi operates with strict foreign exchange controls. For additional information, see "Managing Global Risk Cross-Border Risk Argentina and Venezuela Developments" in Citi's 2012 Annual Report on Form 10-K.

Argentina

As of March 31, 2013, Citi's net investment in its Argentine operations was approximately \$740 million, compared to \$740 million as of December 31, 2012. As previously disclosed, Citi uses the Argentine peso as the functional currency in Argentina and translates its financial statements into U.S. dollars using the official exchange rate as published by the Central Bank of Argentina. During the first quarter of 2013, devaluation of the Argentine peso continued, with an official exchange rate of 5.12 Argentine pesos to one U.S. dollar at March 31, 2013, compared to 4.90 Argentine pesos to one U.S. dollar at December 31, 2012.

At March 31, 2013, Citi had cumulative translation losses related to its investment in Argentina, net of qualifying net investment hedges, of approximately \$1.08 billion (pretax), compared to \$1.04 billion (pretax) as of December 31, 2012, which were recorded in stockholders' equity. The cumulative translation losses would not be reclassified into earnings unless realized upon sale or liquidation of Citi's Argentine operations.

At March 31, 2013 and December 31, 2012, Citi hedged approximately \$180 million and \$200 million, respectively, of its net investment using foreign currency forwards that are recorded as net investment hedges under ASC 815. The decrease quarter-over-quarter was primarily due to continued increased hedging costs. In addition, as of March 31, 2013, Citi hedged foreign currency risk associated with its net investment by holding in its Argentine operations both U.S.-dollar-denominated net monetary assets of approximately \$330 million (compared to \$280 million as of December 31, 2012) and foreign currency futures with a notional value of approximately \$160 million (compared to \$170 million as of December 31, 2012), neither of which qualify as net investment hedges under ASC 815.

Venezuela

Citi uses the official exchange rate, as fixed by the Foreign Currency Administration Commission (CADIVI) of Venezuela, to re-measure foreign currency transactions in the financial statements of its Venezuelan operations, which use the U.S. dollar as the functional currency, into U.S. dollars. Citi uses the official exchange rate as it is the only rate legally available in the country, despite the limited availability of U.S. dollars from CADIVI and although the official rate may not necessarily be reflective of economic reality. Re-measurement of Citi's bolivar-denominated assets and liabilities due to change in the official exchange rate is recorded in earnings.

As previously disclosed, on February 8, 2013, the Venezuelan government devalued the official exchange rate from 4.3 bolivars per U.S. dollar to 6.3 bolivars per U.S. dollar, which was the official exchange rate as of March 31, 2013. This devaluation resulted in a foreign exchange loss of approximately \$100 million (pretax) on Citi Venezuela's net bolivar-denominated assets that was recorded in earnings in the first quarter of 2013.

As of March 31, 2013, Citi's net investment in Venezuela, reflecting the devaluation referenced above, was approximately \$240 million (compared to \$340 million at December 31, 2012), which included net monetary assets denominated in Venezuelan bolivars of approximately \$210 million (compared to \$290 million at December 31, 2012).

FAIR VALUE ADJUSTMENTS FOR DERIVATIVES AND STRUCTURED DEBT

The following discussion relates to the derivative obligor information and the fair valuation for derivatives and structured debt. See Note 19 to the Consolidated Financial Statements for additional information on Citi's derivative activities.

Fair Valuation Adjustments for Derivatives

The fair value adjustments applied by Citigroup to its derivative carrying values consist of the following items:

Liquidity adjustments are applied to items in Level 2 or Level 3 of the fair-value hierarchy (see Note 20 to the Consolidated Financial Statements for more details) to ensure that the fair value reflects the price at which the net open risk position could be liquidated. The liquidity reserve is based on the bid/offer spread for an instrument. When Citi has elected to measure certain portfolios of financial investments, such as derivatives, on the basis of the net open risk position, the liquidity reserve is adjusted to take into account the size of the position.

Credit valuation adjustments (CVA) are applied to over-the-counter derivative instruments, in which the base valuation generally discounts expected cash flows using the relevant base interest rate curves. Because not all counterparties have the same credit risk as that implied by the relevant base curve, a CVA is necessary to incorporate the market view of both counterparty credit risk and Citi's own credit risk in the valuation.

Citi's CVA methodology is composed of two steps. First, the exposure profile for each counterparty is determined using the terms of all individual derivative positions and a Monte Carlo simulation or other quantitative analysis to generate a series of expected cash flows at future points in time. The calculation of this exposure profile considers the effect of credit risk mitigants, including pledged cash or other collateral and any legal right of offset that exists with a counterparty through arrangements such as netting agreements. Individual derivative contracts that are subject to an enforceable master netting agreement with a counterparty are aggregated for this purpose, since it is those aggregate net cash flows that are subject to nonperformance risk. This process identifies specific, point-in-time future cash flows that are subject to nonperformance risk, rather than using the current recognized net asset or liability as a basis to measure the CVA.

Second, market-based views of default probabilities derived from observed credit spreads in the credit default swap (CDS) market are applied to the expected future cash flows determined in step one. Citi's own-credit CVA is determined using Citi-specific CDS spreads for the relevant tenor. Generally, counterparty CVA is determined using CDS spread indices for each credit rating and tenor. For certain identified netting sets where individual analysis is practicable (e.g., exposures to counterparties with liquid CDS), counterparty-specific CDS spreads are used.

The CVA adjustment is designed to incorporate a market view of the credit risk inherent in the derivative portfolio. However, most derivative instruments are negotiated bilateral contracts and are not commonly transferred to third parties. Derivative instruments are normally settled contractually or, if terminated early, are terminated at a value negotiated bilaterally between the counterparties. Therefore, the CVA (both counterparty and own-credit) may not be realized upon a settlement or termination in the normal course of business. In addition, all or a portion of the CVA may be reversed or otherwise adjusted in future periods in the event of changes in the credit risk of Citi or its counterparties, or changes in the credit mitigants (collateral and netting agreements) associated with the derivative instruments.

The table below summarizes the CVA applied to the fair value of derivative instruments for the periods indicated:

<i>In millions of dollars</i>	Credit valuation adjustment contra-liability (contra-asset)	
	March 31, 2013	December 31, 2012
Non-monoline counterparties	\$ (2,783)	\$ (2,971)
Citigroup (own)	764	918
Total CVA derivative instruments	\$ (2,019)	\$ (2,053)

Own Debt Valuation Adjustments for Structured Debt

Own debt valuation adjustments (DVA) are recognized on Citi's debt liabilities for which the fair value option (FVO) has been elected using Citi's credit spreads observed in the bond market. Accordingly, the fair value of debt liabilities for which the fair value option has been

Edgar Filing: CITIGROUP INC - Form 10-Q

elected (other than non-recourse and similar liabilities) is impacted by the narrowing or widening of Citi's credit spreads. Changes in fair value resulting from changes in Citi's instrument-specific credit risk are estimated by incorporating Citi's current credit spreads observable in the bond market into the relevant valuation technique used to value each liability.

The table below summarizes pretax gains (losses) related to changes in CVA on derivative instruments, net of hedges, and DVA on own FVO debt for the periods indicated:

<i>In millions of dollars</i>	Credit/debt valuation adjustment gain (loss) Three Months Ended March 31,	
	2013	2012
Derivative counterparty CVA	\$ 17	\$ 553
Derivative own-credit CVA	(126)	(579)
Total CVA derivative instruments	\$ (109)	\$ (26)
DVA related to own FVO debt	\$ (210)	\$ (1,262)
Total CVA and DVA	\$ (319)	\$ (1,288)

The CVA and DVA amounts shown in the table above do not include losses, related to counterparty credit risk, on non-derivative instruments, such as bonds and loans.

CREDIT DERIVATIVES

Citigroup makes markets in and trades a range of credit derivatives on behalf of clients and in connection with its risk management activities. Through these contracts, Citi either purchases or writes protection on either a single-name or portfolio basis. Citi primarily uses credit derivatives to help mitigate credit risk in its corporate loan portfolio and other cash positions, and to facilitate client transactions.

Credit derivatives generally require that the seller of credit protection make payments to the buyer upon the occurrence of predefined events (settlement triggers). These settlement triggers, which are defined by the form of the derivative and the referenced credit, are generally limited to the market standard of failure to pay indebtedness and bankruptcy (or comparable events) of the reference credit and, in a more limited range of transactions, debt restructuring.

Credit derivative transactions referring to emerging market reference credits will also typically include additional settlement triggers to cover the acceleration of indebtedness and the risk of repudiation or a payment moratorium. In certain transactions on a portfolio of referenced credits or asset-backed securities, the seller of protection may not be required to make payment until a specified amount of losses has occurred with respect to the portfolio and/or may only be required to pay for losses up to a specified amount.

The fair values shown below are prior to the application of any netting agreements and cash collateral offsetting.

Citi actively participates in trading a variety of credit derivatives products as both an active two-way market-maker for clients and to manage credit risk. The majority of this activity was transacted with other financial intermediaries, including both banks and broker-dealers. Citi generally has a mismatch between the total notional amounts of protection purchased and sold and it may hold the reference assets directly, rather than entering into offsetting credit derivative contracts as and when desired. The open risk exposures from credit derivative contracts are largely matched after certain cash positions in reference assets are considered and after notional amounts are adjusted, either to a duration-based equivalent basis or to reflect the level of subordination in tranching structures.

Citi actively monitors its counterparty credit risk in credit derivative contracts. As of March 31, 2013 and December 31, 2012, approximately 96% of the gross receivables are from counterparties with which Citi maintains collateral agreements. A majority of Citi's top 15 counterparties (by receivable balance owed to Citi) are banks, financial institutions or other dealers. Contracts with these counterparties do not include ratings-based termination events. However, counterparty ratings downgrades may have an incremental effect by lowering the threshold at which Citi may call for additional collateral.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following tables summarize the key characteristics of Citi's credit derivatives portfolio by counterparty and derivative form as of March 31, 2013 and December 31, 2012:

March 31, 2013

<i>In millions of dollars</i>	Fair values		Notionals	
	Receivable	Payable	Beneficiary	Guarantor
By industry/counterparty				
Bank	\$ 32,124	\$ 30,469	\$ 931,423	\$ 889,238
Broker-dealer	12,056	13,018	329,325	313,367
Monoline	3		106	
Non-financial	203	163	4,348	3,233
Insurance and other financial institutions	6,838	6,470	205,940	175,021
Total by industry/counterparty	\$ 51,224	\$ 50,120	\$ 1,471,142	\$ 1,380,859
By instrument				
Credit default swaps and options	\$ 51,020	\$ 48,419	\$ 1,457,421	\$ 1,379,517
Total return swaps and other	204	1,701	13,721	1,342
Total by instrument	\$ 51,224	\$ 50,120	\$ 1,471,142	\$ 1,380,859
By rating				
Investment grade	\$ 15,827	\$ 14,447	\$ 652,174	\$ 599,304
Non-investment grade(1)	35,397	35,673	818,968	781,555
Total by rating	\$ 51,224	\$ 50,120	\$ 1,471,142	\$ 1,380,859
By maturity				
Within 1 year	\$ 4,547	\$ 5,115	\$ 308,374	\$ 278,003
From 1 to 5 years	35,880	35,824	1,034,004	988,220
After 5 years	10,797	9,181	128,764	114,636
Total by maturity	\$ 51,224	\$ 50,120	\$ 1,471,142	\$ 1,380,859

December 31, 2012

<i>In millions of dollars</i>	Fair values		Notionals	
	Receivable	Payable	Beneficiary	Guarantor
By industry/counterparty				
Bank	\$ 33,938	\$ 31,914	\$ 914,542	\$ 863,411
Broker-dealer	13,302	14,098	321,418	304,968
Monoline	5		141	
Non-financial	210	164	4,022	3,241
Insurance and other financial institutions	6,671	6,486	194,166	174,874
Total by industry/counterparty	\$ 54,126	\$ 52,662	\$ 1,434,289	\$ 1,346,494
By instrument				
Credit default swaps and options	\$ 54,024	\$ 51,270	\$ 1,421,122	\$ 1,345,162
Total return swaps and other	102	1,392	13,167	1,332
Total by instrument	\$ 54,126	\$ 52,662	\$ 1,434,289	\$ 1,346,494
By rating				
Investment grade	\$ 17,236	\$ 16,252	\$ 694,590	\$ 637,343
Non-investment grade(1)	36,890	36,410	739,699	709,151

Edgar Filing: CITIGROUP INC - Form 10-Q

Total by rating	\$	54,126	\$	52,662	\$	1,434,289	\$	1,346,494
------------------------	----	--------	----	--------	----	-----------	----	-----------

By maturity

Within 1 year	\$	4,826	\$	5,324	\$	311,202	\$	287,670
From 1 to 5 years		37,660		37,311		1,014,459		965,059
After 5 years		11,640		10,027		108,628		93,765

Total by maturity	\$	54,126	\$	52,662	\$	1,434,289	\$	1,346,494
--------------------------	----	--------	----	--------	----	-----------	----	-----------

(1)

Also includes not-rated credit derivative instruments.

INCOME TAXES**Deferred Tax Assets**

Deferred tax assets (DTAs) are recorded for the future consequences of events that have been recognized in the financial statements or tax returns, based upon enacted tax laws and rates. DTAs are recognized subject to management's judgment that realization is more likely than not. For additional information, see "Risk Factors" and "Significant Accounting Policies and Significant Estimates Income Taxes" in Citi's 2012 Annual Report on Form 10-K.

At March 31, 2013, Citigroup had recorded net DTAs of approximately \$54.6 billion, a decrease of \$0.7 billion from December 31, 2012. The sequential decrease in DTAs was driven primarily by the generation of U.S. taxable earnings and a tax provision on OCI during the first quarter of 2013.

Although realization is not assured, Citi believes that the realization of its recognized net DTAs at March 31, 2013 is more-likely-than-not based on (i) expectations as to future taxable income in the jurisdictions in which the DTAs arise, and (ii) available tax planning strategies (as defined in ASC 740, *Income Taxes*) that would be implemented, if necessary, to prevent a carry-forward from expiring. Realization of the DTAs will continue to be driven by Citi's ability to generate U.S. taxable earnings in the carry-forward periods, including through actions that optimize Citi's U.S. taxable earnings. Citi does not expect a significant reduction in the balance of its DTAs during the remainder of 2013.

The following table summarizes Citi's net DTAs balance at March 31, 2013 and December 31, 2012:

Jurisdiction/Component

<i>In billions of dollars</i>	DTAs balance	
	March 31, 2013	December 31, 2012
Total U.S.	\$ 51.2	\$ 52.0
Total Foreign	3.4	3.3
Total	\$ 54.6(1)	\$ 55.3

(1)

Approximately \$12 billion of the net DTAs was not deducted in calculating regulatory capital pursuant to risk-based capital guidelines as of March 31, 2013.

Effective Tax Rate

Citi's effective tax rate for the first quarter of 2013 was 28.6%. Citi expects its effective tax rate will remain higher than in prior periods due to higher expected taxable earnings in *North America* as well as a higher tax rate on its international operations. The increased rate on Citi's earnings outside of *North America* is due to a change in Citi's assertion that earnings in certain entities would be permanently reinvested outside the U.S. (indefinite reinvestment assertions under ASC 740). As Citi has built up capital in these entities that it believes is adequate to support future investments, Citi now believes that current and future earnings in these entities could be repatriated at some point in the future.

First Quarter of 2013 Tax Benefit

On January 2, 2013, the American Taxpayer Relief Act of 2012 was signed into law. Among other provisions contained in the Act was a retroactive extension to the beginning of 2012 of the "active financing exception." As a result of the enactment of this new tax law, Citigroup recorded a tax benefit of approximately \$45 million in the first quarter of 2013.

DISCLOSURE CONTROLS AND PROCEDURES

Citi's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including without limitation that information required to be disclosed by Citi in its SEC filings is accumulated and communicated to management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO) as appropriate to allow for timely decisions regarding required disclosure.

Citi's Disclosure Committee assists the CEO and CFO in their responsibilities to design, establish, maintain and evaluate the effectiveness of Citi's disclosure controls and procedures. The Disclosure Committee is responsible for, among other things, the oversight, maintenance and implementation of the disclosure controls and procedures, subject to the supervision and oversight of the CEO and CFO.

Citi's management, with the participation of its CEO and CFO, has evaluated the effectiveness of Citigroup's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of March 31, 2013 and, based on that evaluation, the CEO and CFO have concluded that at that date Citigroup's disclosure controls and procedures were effective.

DISCLOSURE PURSUANT TO SECTION 219 OF THE IRAN THREAT REDUCTION AND SYRIA HUMAN RIGHTS ACT

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012, which added Section 13(r) to the Securities Exchange Act of 1934, as amended, Citi is required to disclose in its annual or quarterly reports, as applicable, whether it or any of its affiliates knowingly engaged in certain activities, transactions or dealings relating to Iran or with individuals or entities that are subject to sanctions under U.S. law. Disclosure is generally required even where the activities, transactions or dealings were conducted in compliance with applicable law.

Citi, through its wholly owned banking subsidiary, Citibank, N.A., has branch operations in Bahrain (Citibank Bahrain) and Venezuela (Citibank Venezuela). These branches participate in the local government-run clearing and settlement exchange networks in each country for transactions involving automated teller machines (ATM), point-of-sale (POS) debit card transactions and/or the clearing and settlement of domestic checks. In addition, as required by the local law and the applicable operating rules for these exchange networks, all network participants, including these Citibank branches, must process transactions in which funds are drawn from, or deposited into, client accounts of other network participants.

The Office of Foreign Assets Control (OFAC) has been aware of the requirement for financial institutions operating within a particular country to participate in these local government-run clearing and exchange networks (including the participation of these Citi branches in such networks), despite the fact that certain banks that have been designated for sanctions by OFAC based on their ties to Iran and involvement in certain activities (OFAC Designated Banks) also participate in these networks. Citi has license applications pending with the OFAC in connection with this activity.

During the first quarter of 2013, Citibank Bahrain processed approximately 2,300 domestic check and ATM transactions (or approximately 2.3% of all domestic check and ATM transactions for Citibank Bahrain during the first quarter of 2013) involving Future Bank, an OFAC Designated Bank. The domestic check transactions resulted in no revenues or net income to Citi. The ATM transactions resulted in approximately \$50.00 in gross revenues and approximately \$25.00 in net income to Citi.

During the first quarter of 2013, Citibank Venezuela processed a total of three domestic check transactions (which in aggregate, equaled approximately \$6,800.00) involving Banco Internacional de Desarrollo, an OFAC Designated Bank. The transactions resulted in no revenues or net income to Citi.

In addition, Citibank's branch operation in the United Arab Emirates (Citibank UAE) is compelled by local law to participate in the local government-run Wage Protection System (WPS), an electronic salary-transfer platform that is operated by the Central Bank of the UAE (CBUAE). All registered financial institutions are required by local law to participate in the WPS. Under the WPS, each local employer sends a secure file to its bank which in turn must process the file payments via the WPS to the various receiving banks where the employees hold their accounts. While transactions clear through the WPS at the CBUAE and Citibank UAE does not transact directly with the counterparty banks, certain OFAC Designated Banks are participants in the WPS and act as sending and/or receiving banks. Citi has discussed those banks' participation and the WPS requirements with OFAC, and has a license application pending with the agency.

During the first quarter of 2013, Citibank UAE processed a single WPS payment that was destined to the account of one of its commercial customer's employees at an OFAC Designated Bank. The value of the transaction was \$1,717.00 and the gross revenue and net profit to Citi was approximately \$2.00 and \$1.50, respectively.

FORWARD-LOOKING STATEMENTS

Certain statements in this Form 10-Q, including but not limited to statements included within the Management's Discussion and Analysis of Financial Condition and Results of Operations, are "forward-looking statements" within the meaning of the rules and regulations of the SEC. In addition, Citigroup also may make forward-looking statements in its other documents filed or furnished with the SEC, and its management may make forward-looking statements orally to analysts, investors, representatives of the media and others.

Generally, forward-looking statements are not based on historical facts but instead represent Citigroup's and its management's beliefs regarding future events. Such statements may be identified by words such as *believe*, *expect*, *anticipate*, *intend*, *estimate*, *may increase*, *may fluctuate*, and similar expressions, or future or conditional verbs such as *will*, *should*, *would* and *could*.

Such statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including without limitation the precautionary statements included in this Form 10-Q, the factors listed and described under "Risk Factors" in Citi's 2012 Annual Report on Form 10-K and the factors and uncertainties summarized below:

the impact of the significant regulatory changes and uncertainties faced by Citi in the U.S. and non-U.S. jurisdictions in which it operates, and the possibility of additional regulatory requirements or changes beyond those already proposed, adopted or contemplated by U.S. or non-U.S. regulators, such as potential legislative and regulatory initiatives designed to address systemically important financial institutions;

the uncertainty regarding the timing and implementation of future regulatory capital requirements, including any new requirements as a result of legislation in the U.S., and the potential impact these requirements could have on Citi's businesses, results of operations and financial condition, and Citi's ability to meet the requirements as it projects or as required;

the impact of derivatives regulation, including the "push-out" provision, under The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act), as well as other international derivatives regulations, on Citi's competitiveness, compliance costs and risks and results of operations;

the potential impact of the proposed restrictions of the "Volcker Rule" provisions under the Dodd-Frank Act on Citi's market-making activities, the significant compliance costs and risks associated with those proposals, and the potential inconsistent regulatory regimes and increased compliance and other costs resulting from non-U.S. proposals;

the potential impact to Citi's business structures, activities and practices as a result of regulatory requirements in the U.S. and in non-U.S. jurisdictions to facilitate the future orderly resolution of large financial institutions, including as a result of U.S. regulatory guidance issued in the second quarter of 2013 regarding the submission of resolution plans;

the potential impact to Citi and its businesses of additional regulations with respect to securitizations;

the potential impact of the ongoing Eurozone debt and economic crisis, directly or indirectly, on Citi's businesses, results of operations or financial condition, including the exit of one or more countries from the European Monetary Union;

the uncertainty relating to the sustainability and pace of economic recovery and growth in the U.S. and globally, including in *Latin America* and *Asia*, and the impact any continued uncertainty could have on Citi's businesses, results of operations, including Citi's net credit losses and financial condition;

any significant global economic downturn or disruption, including a significant decline in global trade volumes, on Citi's businesses, results of operations and financial condition, particularly as compared to Citi's competitors;

Edgar Filing: CITIGROUP INC - Form 10-Q

the uncertainty regarding the level of U.S. government debt and potential downgrade of the U.S. government credit rating on Citi's businesses, results of operations, capital, funding and liquidity;

risks arising from Citi's extensive operations outside of the U.S., particularly in emerging markets, including among others foreign exchange controls, limitations on foreign investments, sociopolitical instability, nationalization, closure of branches or subsidiaries and confiscation of assets, as well as increased compliance and regulatory risks and costs;

the potential impact on Citi's liquidity and/or costs of funding as a result of external factors, such as market disruptions and changes in Citi's credit spreads;

the potential impact on Citi's funding and liquidity, as well as the results of operations for certain of its businesses, resulting from a reduction in Citi's or its more significant subsidiaries' credit ratings, including as a result of removal of any "government support uplift" factored into Citi's, or its more significant subsidiaries', credit ratings;

the potential impact on Citi's businesses, business practices, reputation, financial condition or results of operations from the extensive legal and regulatory proceedings, investigations and inquiries to which Citi is subject, including among others those related to its legacy U.S. mortgage-related activities, interbank offered rates submissions and anti-money laundering programs;

the impact of Citi Holdings on Citi's results of operations, and its ability to utilize the capital supporting the remaining assets of Citi Holdings for more productive purposes;

Citi's ability to return capital to shareholders and the potential market impact if it is not able to do so, whether as a result of future Comprehensive Capital Analysis and Review (CCAR) processes, required supervisory stress tests or otherwise;

Citi's ability to achieve its announced or anticipated expense reductions, including as a result of its repositioning efforts announced in December 2012 as well as external factors outside of its control;

Citi's ability to continue to utilize its DTAs, including its ability to generate U.S. taxable earnings during the relevant

Edgar Filing: CITIGROUP INC - Form 10-Q

carry-forward periods, particularly the FTC carry-forward periods;

the potential impact on the value of Citi's DTAs if U.S., state or foreign tax rates are reduced, or if other changes are made to the U.S. tax system, such as changes to the tax treatment of foreign business income;

Citi's failure to maintain its contractual relationships with various retailers and merchants within its U.S. credit card businesses in *NA RCB*, such as the ongoing uncertainty related to the Citi-AAAdvantage card program, and the potential impact any such failure could have on the results of operations or financial condition of those businesses;

the potential impact to Citi from continually evolving cybersecurity and other technological risks and attacks, including additional costs, reputational damage, regulatory penalties and financial losses;

the potential impact on Citi's performance, including its competitive position and ability to execute its strategy, if Citi is unable to hire or retain qualified employees;

the possibility of incorrect assumptions or estimates in Citi's financial statements, and the potential impact of regulatory changes to financial accounting and reporting standards on how Citi records and reports its financial condition and results of operations;

the potential impact of changes in the regulation of or method for determining LIBOR on the value of any LIBOR-linked debt securities and other financial obligations held or issued by Citi or on Citi's results of operations or financial condition;

the effectiveness of Citi's risk management and mitigation processes and strategies, including the effectiveness of its risk models;

the impact on Citi of any regulatory guidelines or requirements regarding a prescribed amount or type of debt at the holding company level pursuant to the U.S. regulators orderly liquidation authority under Title II of the Dodd-Frank Act;

losses Citi could incur as a result of employee misconduct, such as fraud;

Citi's ability to continue to grow volumes and achieve efficiency savings to offset ongoing spread compression in certain of its businesses; and

Citi's ability to continue to efficiently allocate its resources across its targeted markets, clients and products, and successfully execute against its strategy, including to achieve its 2015 financial targets relating to returns on assets and tangible common equity and Citicorp operating efficiency.

Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

FINANCIAL STATEMENTS AND NOTES

TABLE OF CONTENTS

CONSOLIDATED FINANCIAL STATEMENTS

<u>Consolidated Statement of Income (Unaudited) For the Three Months Ended March 31, 2013 and 2012</u>	<u>103</u>
<u>Consolidated Statement of Comprehensive Income (Unaudited) For the Three Months Ended March 31, 2013 and 2012</u>	<u>104</u>
<u>Consolidated Balance Sheet March 31, 2013 (Unaudited) and December 31, 2012</u>	<u>105</u>
<u>Consolidated Statement of Changes in Stockholders' Equity (Unaudited) For the Three Months Ended March 31, 2013 and 2012</u>	<u>107</u>
<u>Consolidated Statement of Cash Flows (Unaudited) For the Three Months Ended March 31, 2013 and 2012</u>	<u>108</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

<u>Note 1 Basis of Presentation</u>	<u>109</u>
<u>Note 2 Discontinued Operations</u>	<u>112</u>
<u>Note 3 Business Segments</u>	<u>113</u>
<u>Note 4 Interest Revenue and Expense</u>	<u>114</u>
<u>Note 5 Commissions and Fees</u>	<u>114</u>
<u>Note 6 Principal Transactions</u>	<u>115</u>
<u>Note 7 Incentive Plans</u>	<u>116</u>
<u>Note 8 Retirement Benefits</u>	<u>118</u>
<u>Note 9 Earnings per Share</u>	<u>120</u>
<u>Note 10 Federal Funds/Securities Borrowed, Loaned and Subject to Repurchase Agreements</u>	<u>121</u>
<u>Note 11 Trading Account Assets and Liabilities</u>	<u>123</u>
<u>Note 12 Investments</u>	<u>124</u>
<u>Note 13 Loans</u>	<u>136</u>
<u>Note 14 Allowance for Credit Losses</u>	<u>147</u>
<u>Note 15 Goodwill and Intangible Assets</u>	<u>148</u>
<u>Note 16 Debt</u>	<u>150</u>
<u>Note 17 Changes in Accumulated Other Comprehensive Income (Loss)</u>	<u>152</u>
<u>Note 18 Securitizations and Variable Interest Entities</u>	<u>154</u>
<u>Note 19 Derivatives Activities</u>	<u>172</u>
<u>Note 20 Fair Value Measurement</u>	<u>182</u>
<u>Note 21 Fair Value Elections</u>	<u>203</u>

Edgar Filing: CITIGROUP INC - Form 10-Q

Note 22 Guarantees and Commitments

208

Note 23 Contingencies

214

102

CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF INCOME (Unaudited)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars, except per share amounts</i>	Three Months Ended March 31,	
	2013	2012
Revenues		
Interest revenue	\$ 16,165	\$ 17,537
Interest expense	4,281	5,590
Net interest revenue	\$ 11,884	\$ 11,947
Commissions and fees	\$ 3,532	\$ 3,138
Principal transactions	2,447	1,931
Administration and other fiduciary fees	1,068	981
Realized gains on sales of investments, net	450	1,925
Other-than-temporary impairment losses on investments		
Gross impairment losses(1)	(261)	(1,327)
Less: Impairments recognized in AOCI		22
Net impairment losses recognized in earnings	\$ (261)	(1,305)
Insurance premiums	611	\$ 635
Other revenue	760	154
Total non-interest revenues	\$ 8,607	\$ 7,459
Total revenues, net of interest expense	\$ 20,491	\$ 19,406
Provisions for credit losses and for benefits and claims		
Provision for loan losses	\$ 2,295	\$ 2,828
Policyholder benefits and claims	231	229
Provision (release) for unfunded lending commitments	14	(38)
Total provisions for credit losses and for benefits and claims	\$ 2,540	\$ 3,019
Operating expenses		
Compensation and benefits	\$ 6,348	\$ 6,385
Premises and equipment	849	799
Technology/communication	1,550	1,382
Advertising and marketing	460	503
Other operating	3,191	3,250
Total operating expenses	\$ 12,398	\$ 12,319
Income from continuing operations before income taxes	\$ 5,553	\$ 4,068
Provision for income taxes	1,588	1,006
Income from continuing operations	\$ 3,965	\$ 3,062
Discontinued operations		
Loss from discontinued operations	\$ (155)	\$ (3)
Gain (loss) on sale	56	(1)
Provision (benefit) for income taxes	(32)	1

Edgar Filing: CITIGROUP INC - Form 10-Q

Loss from discontinued operations, net of taxes	\$	(67)	(5)
---	----	------	-----

Net income before attribution of noncontrolling interests	\$	3,898	\$ 3,057
Noncontrolling interests		90	126

Citigroup's net income	\$	3,808	\$ 2,931
------------------------	----	-------	----------

Basic earnings per share

Income from continuing operations	\$	1.25	\$ 0.98
Income (loss) from discontinued operations, net of taxes		(0.02)	

Net income	\$	1.23	\$ 0.98
------------	----	------	---------

Weighted average common shares outstanding	3,040.1	2,926.2
--	---------	---------

Diluted earnings per share(2)

Income from continuing operations	\$	1.25	\$ 0.96
Income (loss) from discontinued operations, net of taxes		(0.02)	

Net income	\$	1.23	\$ 0.95
------------	----	------	---------

Adjusted weighted average common shares outstanding	3,044.7	3,014.5
---	---------	---------

(1) The first quarter of 2012 included the recognition of a \$1,181 million impairment charge related to Citi's investment in Akbank. See Note 12 to the Consolidated Financial Statements.

(2) Due to rounding, earnings per share on continuing operations and discontinuing operations may not sum to earnings per share on net income.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	Three Months Ended March 31,	
	2013	2012
Net income before attribution of noncontrolling interests	\$ 3,898	\$ 3,057
Citigroup's other comprehensive income (loss)		
Net change in unrealized gains and losses on investment securities, net of taxes	\$ 169	\$ (774)
Net change in cash flow hedges, net of taxes	125	220
Net change in foreign currency translation adjustment, net of taxes and hedges	(711)	1,697
Pension liability adjustment, net of taxes(1)	254	(90)
Citigroup's total other comprehensive income (loss)	\$ (163)	\$ 1,053
Other comprehensive income (loss) attributable to noncontrolling interests		
Net change in unrealized gains and losses on investment securities, net of taxes	\$ (16)	\$ 9
Net change in foreign currency translation adjustment, net of taxes	(35)	55
Total other comprehensive income (loss) attributable to noncontrolling interests	\$ (51)	\$ 64
Total comprehensive income before attribution of noncontrolling interests	\$ 3,684	\$ 4,174
Total comprehensive income attributable to noncontrolling interests	39	190
Citigroup's comprehensive income	\$ 3,645	\$ 3,984

(1)

Primarily reflects adjustments based on the year-end actuarial valuations of the Company's pension and postretirement plans and amortization of amounts previously recognized in *Other comprehensive income*.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED BALANCE SHEET

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	March 31, 2013 (Unaudited)	December 31, 2012
Assets		
Cash and due from banks (including segregated cash and other deposits)	\$ 31,150	\$ 36,453
Deposits with banks	143,227	102,134
Federal funds sold and securities borrowed or purchased under agreements to resell (including \$167,748 and \$160,589 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	270,426	261,311
Brokerage receivables	25,235	22,490
Trading account assets (including \$118,594 and \$105,458 pledged to creditors at March 31, 2013 and December 31, 2012, respectively)	308,321	320,929
Investments (including \$25,726 and \$21,423 pledged to creditors at March 31, 2013 and December 31, 2012, respectively, and \$287,339 and \$294,463 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	304,859	312,326
Loans, net of unearned income		
Consumer (including \$1,202 and \$1,231 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	395,176	408,671
Corporate (including \$3,786 and \$4,056 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	251,188	246,793
Loans, net of unearned income	\$ 646,364	\$ 655,464
Allowance for loan losses	(23,727)	(25,455)
Total loans, net	\$ 622,637	\$ 630,009
Goodwill	25,474	25,673
Intangible assets (other than MSRs)	5,457	5,697
Mortgage servicing rights (MSRs)	2,203	1,942
Other assets (including \$13,669 and \$13,299 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	142,736	145,660
Assets of discontinued operations held for sale	9	36
Total assets	\$ 1,881,734	\$ 1,864,660

The following table presents certain assets of consolidated variable interest entities (VIEs), which are included in the Consolidated Balance Sheet above. The assets in the table below include only those assets that can be used to settle obligations of consolidated VIEs on the following page, and are in excess of those obligations. Additionally, the assets in the table below include third-party assets of consolidated VIEs only, and exclude intercompany balances that eliminate in consolidation.

<i>In millions of dollars</i>	March 31, 2013 (Unaudited)	December 31, 2012
Assets of consolidated VIEs that can only be used to settle obligations of consolidated VIEs		
Cash and due from banks	\$ 723	\$ 498
Trading account assets	1,915	481
Investments	11,551	10,751
Loans, net of unearned income		
Consumer (including \$1,159 and \$1,191 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	58,938	93,936
Corporate (including \$147 and \$157 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	23,014	23,684
Loans, net of unearned income	\$ 81,952	\$ 117,620
Allowance for loan losses	(3,635)	(5,854)
Total loans, net	\$ 78,317	\$ 111,766

Edgar Filing: CITIGROUP INC - Form 10-Q

Other assets		1,267		674
Total assets of consolidated VIEs that can only be used to settle obligations of consolidated VIEs	\$	93,773	\$	124,170

Statement continues on the next page.

CONSOLIDATED BALANCE SHEET
(Continued)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars, except shares and per share amounts</i>	March 31, 2013	December 31, 2012
	(Unaudited)	
Liabilities		
Non-interest-bearing deposits in U.S. offices	\$ 124,487	\$ 129,657
Interest-bearing deposits in U.S. offices (including \$889 and \$889 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	260,221	247,716
Non-interest-bearing deposits in offices outside the U.S.	65,542	65,024
Interest-bearing deposits in offices outside the U.S. (including \$667 and \$558 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	483,512	488,163
Total deposits	\$ 933,762	\$ 930,560
Federal funds purchased and securities loaned or sold under agreements to repurchase (including \$124,854 and \$116,689 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	222,053	211,236
Brokerage payables	59,299	57,013
Trading account liabilities	120,226	115,549
Short-term borrowings (including \$915 and \$818 as March 31, 2013 and December 31, 2012, respectively, at fair value)	48,193	52,027
Long-term debt (including \$28,151 and \$29,764 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	234,326	239,463
Other liabilities (including \$2,721 and \$2,910 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	68,536	67,815
Liabilities of discontinued operations held for sale		
Total liabilities	\$ 1,686,395	\$ 1,673,663
Stockholders' equity		
Preferred stock (\$1.00 par value; authorized shares: 30 million), issued shares: 125,038 as of March 31, 2013 and 102,038 as of December 31, 2012, at aggregate liquidation value	\$ 3,137	\$ 2,562
Common stock (\$0.01 par value; authorized shares: 6 billion), issued shares: 3,062,087,203 as of March 31, 2013 and 3,043,153,204 as of December 31, 2012	31	30
Additional paid-in capital	106,661	106,391
Retained earnings	101,580	97,809
Treasury stock, at cost: March 31, 2013 19,202,603 shares and December 31, 2012 14,269,301 shares	(991)	(847)
Accumulated other comprehensive income (loss)	(17,059)	(16,896)
Total Citigroup stockholders' equity	\$ 193,359	\$ 189,049
Noncontrolling interest	1,980	1,948
Total equity	\$ 195,339	\$ 190,997
Total liabilities and equity	\$ 1,881,734	\$ 1,864,660

The following table presents certain liabilities of consolidated VIEs, which are included in the Consolidated Balance Sheet above. The liabilities in the table below include third-party liabilities of consolidated VIEs only, and exclude intercompany balances that eliminate in consolidation. The liabilities also exclude amounts where creditors or beneficial interest holders have recourse to the general credit of Citigroup.

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
	(Unaudited)	
Liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup		
Short-term borrowings	\$ 15,822	\$ 15,637

Edgar Filing: CITIGROUP INC - Form 10-Q

Long-term debt (including \$1,285 and \$1,330 as of March 31, 2013 and December 31, 2012, respectively, at fair value)	25,593	26,346
Other liabilities	2,235	1,224
Total liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup	\$ 43,650	\$ 43,207

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars, except shares in thousands</i>	Three Months Ended March 31,	
	2013	2012
Preferred stock at aggregate liquidation value		
Balance, beginning of year	\$ 2,562	\$ 312
Issuance of preferred stock	575	
Balance, end of period	\$ 3,137	\$ 312
Common stock and additional paid-in capital		
Balance, beginning of year	\$ 106,421	\$ 105,833
Employee benefit plans	286	(19)
Other	(15)	2
Balance, end of period	\$ 106,692	\$ 105,816
Retained earnings		
Balance, beginning of year	\$ 97,809	\$ 90,520
Adjustment to opening balance, net of taxes(1)		(107)
Adjusted balance, beginning of year	\$ 97,809	\$ 90,413
Citigroup's net income	3,808	2,931
Common dividends(2)	(33)	(30)
Preferred dividends	(4)	(4)
Balance, end of period	\$ 101,580	\$ 93,310
Treasury stock, at cost		
Balance, beginning of year	\$ (847)	\$ (1,071)
Issuance of shares pursuant to employee benefit plans	(144)	192
Treasury stock acquired(3)		(4)
Balance, end of period	\$ (991)	\$ (883)
Citigroup's accumulated other comprehensive income (loss)		
Balance, beginning of year	\$ (16,896)	\$ (17,788)
Net change in Citigroup's <i>Accumulated other comprehensive income (loss)</i>	(163)	1,053
Balance, end of period	\$ (17,059)	\$ (16,735)
Total Citigroup common stockholders' equity (shares outstanding: 3,042,885 as of March 31, 2013 and 3,028,884 as of December 31, 2012)	\$ 190,222	\$ 181,508
Total Citigroup stockholders' equity	\$ 193,359	\$ 181,820
Noncontrolling interest		
Balance, beginning of year	\$ 1,948	\$ 1,767
Transactions between noncontrolling-interest shareholders and the related consolidated subsidiary	(2)	
Transactions between Citigroup and the noncontrolling-interest shareholders	16	(53)
Net income attributable to noncontrolling-interest shareholders	90	126
Dividends paid to noncontrolling-interest shareholders	(4)	(4)
Net change in <i>Accumulated other comprehensive income (loss)</i>	(51)	64
Other	(17)	3

Edgar Filing: CITIGROUP INC - Form 10-Q

Net change in noncontrolling interests	\$	32	\$	136
Balance, end of period	\$	1,980	\$	1,903
Total equity	\$	195,339	\$	183,723

-
- (1) The adjustment to the opening balance for *Retained earnings* in the first quarter of 2012 represents the cumulative effect of adopting ASU 2010-26, *Financial Services Insurance (Topic 944): Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts*. See Note 1 to the Consolidated Financial Statements.
- (2) Common dividends declared were \$0.01 per share in the first quarter of 2013 and 2012.
- (3) Consists of shares added to treasury stock related to (i) activity on employee stock option program exercises where the employee delivers existing shares to cover the option exercise, or (ii) under Citi's employee restricted or deferred stock program where shares are withheld to satisfy tax requirements.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	Three months ended March 31,	
	2013	2012
Cash flows from operating activities of continuing operations		
Net income before attribution of noncontrolling interests	\$ 3,898	\$ 3,057
Net income attributable to noncontrolling interests	90	126
 Citigroup's net income	 \$ 3,808	 \$ 2,931
Loss from discontinued operations, net of taxes	(105)	(4)
Gain (loss) on sale, net of taxes	38	(1)
 Income from continuing operations excluding noncontrolling interests	 \$ 3,875	 \$ 2,936
Adjustments to reconcile net income to net cash provided by operating activities of continuing operations		
Depreciation and amortization	603	738
Provision for credit losses	2,309	2,790
Realized gains from sales of investments	(450)	(1,925)
Net impairment losses recognized in earnings	261	1,305
Change in trading account assets	12,608	(15,316)
Change in trading account liabilities	4,677	9,874
Change in federal funds sold and securities borrowed or purchased under agreements to resell	(9,115)	(13,208)
Change in federal funds purchased and securities loaned or sold under agreements to repurchase	10,817	27,635
Change in brokerage receivables net of brokerage payables	(459)	(11,396)
Change in loans held-for-sale	(2,699)	3,861
Change in other assets	5,623	(2,196)
Change in other liabilities	721	71
Other, net	(3,752)	4,284
 Total adjustments	 \$ 21,144	 \$ 6,517
 Net cash provided by operating activities of continuing operations	 \$ 25,019	 \$ 9,453
 Cash flows from investing activities of continuing operations		
Change in deposits with banks	\$ (41,093)	\$ (28,165)
Change in loans	1,205	(7,813)
Proceeds from sales and securitizations of loans	2,351	1,043
Purchases of investments	(57,410)	(62,929)
Proceeds from sales of investments	41,288	31,006
Proceeds from maturities of investments	25,987	29,165
Capital expenditures on premises and equipment and capitalized software	(734)	(844)
Proceeds from sales of premises and equipment, subsidiaries and affiliates, and repossessed assets	140	163
 Net cash used in investing activities of continuing operations	 \$ (28,266)	 \$ (38,374)
 Cash flows from financing activities of continuing operations		
Dividends paid	\$ (34)	\$ (34)
Issuance of preferred stock	575	
Treasury stock acquired		(4)
Stock tendered for payment of withholding taxes	(444)	(187)
Issuance of long-term debt	9,273	7,725
Payments and redemptions of long-term debt	(10,198)	(23,168)
Change in deposits	3,202	40,076
Change in short-term borrowings	(3,834)	1,920
 Net cash (used in) provided by financing activities of continuing operations	 \$ (1,460)	 \$ 26,328

Edgar Filing: CITIGROUP INC - Form 10-Q

Effect of exchange rate changes on cash and cash equivalents	\$	(596)	\$	397
Discontinued operations				
Net cash provided by discontinued operations	\$		\$	
Change in cash and due from banks	\$	(5,303)	\$	(2,196)
Cash and due from banks at beginning of year		36,453		28,701
Cash and due from banks at end of year	\$	31,150	\$	26,505
Supplemental disclosure of cash flow information for continuing operations				
Cash paid during the year for income taxes	\$	1,127	\$	916
Cash paid during the year for interest	\$	3,755	\$	4,602
Non-cash investing activities				
Transfers to OREO and other repossessed assets	\$	68	\$	137

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

The accompanying unaudited Consolidated Financial Statements as of March 31, 2013 and for the three-month periods ended March 31, 2013 and 2012 include the accounts of Citigroup Inc. (Citigroup) and its subsidiaries (collectively, the Company, Citi or Citigroup). In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation have been reflected. The accompanying unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and related notes included in Citigroup's Annual Report on Form 10-K for the fiscal year ended December 31, 2012 (2012 Annual Report on Form 10-K).

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP), but is not required for interim reporting purposes, has been condensed or omitted.

Management must make estimates and assumptions that affect the Consolidated Financial Statements and the related footnote disclosures. While management makes its best judgment, actual results could differ from those estimates. Current market conditions increase the risk and complexity of the judgments in these estimates.

Throughout these Notes, "Citigroup," "Citi" and the "Company" refer to Citigroup Inc. and its consolidated subsidiaries.

Certain reclassifications have been made to the prior-period's financial statements and notes to conform to the current period's presentation.

As noted above, the Notes to Consolidated Financial Statements are unaudited.

Principles of Consolidation

The Consolidated Financial Statements include the accounts of Citigroup and its subsidiaries prepared in accordance with GAAP. The Company consolidates subsidiaries in which it holds, directly or indirectly, more than 50% of the voting rights or where it exercises control. Entities where the Company holds 20% to 50% of the voting rights and/or has the ability to exercise significant influence, other than investments of designated venture capital subsidiaries or investments accounted for at fair value under the fair value option, are accounted for under the equity method, and the pro rata share of their income (loss) is included in *Other revenue*. Income from investments in less than 20%-owned companies is recognized when dividends are received. As discussed in more detail in Note 18 to the Consolidated Financial Statements, Citigroup consolidates entities deemed to be variable interest entities when Citigroup is determined to be the primary beneficiary. Gains and losses on the disposition of branches, subsidiaries, affiliates, buildings, and other investments are included in *Other revenue*.

Citibank, N.A.

Citibank, N.A. is a commercial bank and wholly owned subsidiary of Citigroup Inc. Citibank's principal offerings include: Consumer finance, mortgage lending, and retail banking products and services; investment banking, commercial banking, cash management, trade finance and e-commerce products and services; and private banking products and services.

Significant Accounting Policies

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified six policies as being significant because they require management to make subjective and/or complex judgments about matters that are inherently uncertain. These policies relate to Valuations of Financial Instruments, Allowance for Credit Losses, Securitizations, Goodwill, Income Taxes and Litigation Accruals. The Company, in consultation with the Audit Committee of the Board of Directors, has reviewed and approved these significant accounting policies, which are further described under "Significant Accounting Policies and Significant Estimates" and Note 1 to the Consolidated Financial Statements in the Company's 2012 Annual Report on Form 10-K.

ACCOUNTING CHANGES

Reclassification out of Accumulated Other Comprehensive Income

In February 2013, the FASB issued Accounting Standards Update (ASU) No. 2013-02, *Comprehensive Income (Topic 220): Reporting of Amounts Reclassified out of Accumulated Other Comprehensive Income*, which required new footnote disclosures of items reclassified from accumulated *Other Comprehensive Income* (OCI) to net income. The requirements became effective for the first quarter of 2013 and are included in Note 17 to the Consolidated Financial Statements.

Testing Indefinite-Lived Intangible Assets for Impairment

In July 2012, the FASB issued ASU No. 2012-02, *Intangibles Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment*. The ASU is intended to simplify the guidance for testing the decline in the realizable value (impairment) of indefinite-lived intangible assets other than goodwill. Some examples of intangible assets subject to the guidance include indefinite-lived trademarks, licenses and distribution rights. The ASU allows companies to perform a qualitative assessment about the likelihood of impairment of an indefinite-lived intangible asset to determine whether further impairment testing is necessary, similar in approach to the goodwill impairment test. The ASU became effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012.

Offsetting

In December 2011, the FASB issued ASU No. 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*. The ASU requires new disclosures for derivatives, resale and repurchase agreements, and securities borrowing and lending transactions that are either offset in the balance sheet (presented on a net basis) or subject to an enforceable master netting arrangement or similar arrangement. The standard requires disclosures that provide incremental gross and net information in the current notes to the financial statements for the relevant assets and liabilities. The ASU did not change the existing offsetting eligibility criteria or the permitted balance sheet presentation for those instruments that meet the eligibility criteria. The new incremental disclosure requirements became effective for Citigroup on January 1, 2013 and are required to be presented retrospectively for prior periods. The new incremental requirements can be found in Note 10 to the Consolidated Financial Statements for resale and repurchase agreements and securities borrowing and lending transactions and Note 19 to the Consolidated Financial Statements for derivatives.

OCC Chapter 7 Bankruptcy Guidance

In the third quarter of 2012, the Office of the Comptroller of the Currency (OCC) issued guidance relating to the accounting for mortgage loans discharged through bankruptcy proceedings pursuant to Chapter 7 of the U.S. Bankruptcy Code (Chapter 7 bankruptcy). Under this OCC guidance, the discharged loans are accounted for as troubled debt restructurings (TDRs). These TDRs, other than FHA-insured loans, are written down to their collateral value less cost to sell. FHA-insured loans are reserved for based on a discounted cash flow model. As a result of implementing this guidance, Citigroup recorded an incremental \$635 million of charge-offs in the third quarter of 2012, the vast majority of which related to loans that were current. These charge-offs were substantially offset by a related loan loss reserve release of approximately \$600 million, with a net reduction in pretax income of \$35 million. In the fourth quarter of 2012, Citigroup recorded a benefit to charge-offs of approximately \$40 million related to finalizing the impact of this OCC guidance. Furthermore, as a result of this OCC guidance, TDRs increased by \$1.7 billion, and non-accrual loans increased by \$1.5 billion in the third quarter of 2012 (\$1.3 billion of which was current).

Presentation of Comprehensive Income

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. The ASU requires an entity to present the total of comprehensive income, the components of net income, and the components of OCI either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Citigroup selected the two-statement approach. Under this approach, Citi is required to present components of net income and total net income in the Statement of Income. The Statement of Comprehensive Income follows the Statement of Income and includes the components of OCI and a total for OCI, along with a total for comprehensive income. The ASU removed the option of reporting OCI in the statement of changes in stockholders' equity. This ASU became effective for Citigroup on January 1, 2012 and a Statement of Comprehensive Income is included in these Consolidated Financial Statements.

Fair Value Measurement

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS*. The ASU created a common definition of fair value for U.S. GAAP and IFRS and aligned the measurement and disclosure requirements. It required significant additional disclosures both of a qualitative and quantitative nature, particularly for those instruments measured at fair value that are classified in Level 3 of the fair value hierarchy. Additionally, the ASU provided guidance on when it is appropriate to measure fair value on a portfolio basis and expanded the prohibition on valuation adjustments where the size of the Company's position is a characteristic of the adjustment from Level 1 to all levels of the fair value hierarchy.

The ASU became effective for Citigroup on January 1, 2012. As a result of implementing the prohibition on valuation adjustments where the size of the Company's position is a characteristic, the Company released reserves of approximately \$125 million, increasing pretax income in the first quarter of 2012.

Deferred Asset Acquisition Costs

In October 2010, the FASB issued ASU No. 2010-26, *Financial Services Insurance (Topic 944): Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts*. The ASU amended the guidance for insurance entities that required deferral and subsequent amortization of certain costs incurred during the acquisition of new or renewed insurance contracts, commonly referred to as deferred acquisition costs (DAC). The new guidance limited DAC to those costs directly related to the successful acquisition of insurance contracts; all other acquisition-related costs must be expensed as incurred. Under prior guidance, DAC consisted of those costs that vary with, and primarily relate to, the acquisition of insurance contracts.

The ASU became effective for Citigroup on January 1, 2012 and was adopted using the retrospective method. As a result of implementing the ASU, in the first quarter of 2012, DAC was reduced by approximately \$165 million and a \$58 million deferred tax asset was recorded with an offset to opening retained earnings of \$107 million (net of tax).

FUTURE APPLICATION OF ACCOUNTING STANDARDS

Accounting for Financial Instruments Credit Losses

In December 2012, the FASB issued a proposed ASU, *Financial Instruments Credit Losses*. This proposed ASU, or exposure draft, was issued for public comment in order to allow stakeholders the opportunity to review the proposal and provide comments to the FASB, and does not constitute accounting guidance until a final ASU is issued.

The exposure draft contains proposed guidance developed by the FASB with the goal of improving financial reporting about expected credit losses on loans, securities and other financial assets held by banks, financial institutions, and other public and private organizations. The exposure draft proposes a new accounting model intended to require earlier recognition of credit losses, while also providing additional transparency about credit risk.

The FASB's proposed model would utilize a single "expected credit loss" measurement objective for the recognition of credit losses, replacing the multiple existing impairment models in U.S. GAAP which generally require that a loss be "incurred" before it is recognized.

The FASB's proposed model represents a significant departure from existing U.S. GAAP, and may result in material changes to the Company's accounting for financial instruments. The impact of the FASB's final ASU to the Company's financial statements will be assessed when it is issued. The exposure draft does not contain a proposed effective date; this would be included in the final ASU, when issued.

Other Potential Amendments to Current Accounting Standards

The FASB and IASB, either jointly or separately, are currently working on several major projects, including amendments to existing accounting standards governing financial instruments, leases, consolidation and investment companies. As part of the joint financial instruments project, the FASB has issued a proposed ASU that would result in significant changes to the guidance for recognition and measurement of financial instruments, in addition to the proposed ASU that would change the accounting for credit losses on financial instruments discussed above.

The FASB is also working on a joint project that would require substantially all leases to be capitalized on the balance sheet. Additionally, the FASB has issued a proposal on principal-agent considerations that would change the way the Company needs to evaluate whether to consolidate VIEs and non-VIE partnerships. Furthermore, the FASB has issued a proposed ASU that would change the criteria used to determine whether an entity is subject to the accounting and reporting requirements of an investment company.

The principal-agent consolidation proposal would require all VIEs, including those that are investment companies, to be evaluated for consolidation under the same requirements. All of these projects may have significant impacts for the Company. Upon completion of the standards, the Company will need to re-evaluate its accounting and disclosures. However, due to ongoing deliberations of the standard setters, the Company is currently unable to determine the effect of future amendments or proposals.

2. DISCONTINUED OPERATIONS

Sale of Certain Citi Capital Advisors Business

During the third quarter of 2012, the Company executed definitive agreements to transition a carve-out of its liquid strategies business within Citi Capital Advisors (CCA), which is part of the *Institutional Clients Group* segment, to certain employees responsible for managing those operations. This transition will occur pursuant to two separate transactions, creating two separate management companies, with each such transaction accounted for as a sale. At the close of the first transaction in February 2013, Citigroup retained a 24.9% passive equity interest in the management company created as a result of the sale (which will continue to be held in Citi's *Institutional Clients Group* segment) and recorded a gain on sale of \$56 million. The second transaction is expected to be completed in 2013.

This sale is reported as discontinued operations for the second half of 2012 and going forward. Prior periods were not reclassified due to the immateriality of the impact in those periods.

The following is a summary as of March 31, 2013 of the assets sold or held for sale on the Consolidated Balance Sheet related to CCA:

<i>In millions of dollars</i>	March 31, 2013
Assets	
Deposits at interest with banks	\$ 4
Goodwill	2
Other assets	3
Total assets	\$ 9

Summarized financial information for *Discontinued operations* for the operations related to CCA follows:

<i>In millions of dollars</i>	Three Months Ended March 31, 2013
Total revenues, net of interest expense	\$ 58
Loss from discontinued operations	\$ (128)
Gain on sale	56
Benefit for income taxes	(22)
Loss from discontinued operations, net of taxes	\$ (50)

Sale of Egg Banking plc Credit Card Business

On March 1, 2011, the Company announced that Egg Banking plc (Egg), an indirect subsidiary that was part of Citi Holdings, entered into a definitive agreement to sell its credit card business to Barclays PLC. The sale closed on April 28, 2011.

This sale is reported as discontinued operations for 2011 and going forward; 2010 was not reclassified, due to the immateriality of the impact in that period. An after-tax gain on sale of \$126 million was recognized upon closing. Egg operations had total assets and total liabilities of approximately \$2.7 billion and \$39 million, respectively, at the time of sale.

Summarized financial information for *Discontinued operations*, including cash flows, for the credit card operations related to Egg follows:

<i>In millions of dollars</i>	Three Months Ended March 31,	
	2013	2012
Total revenues, net of interest expense	\$ 1	\$ 1
Loss from discontinued operations	\$ (27)	\$ (3)
Loss on sale		(1)
Benefit for income taxes	(10)	(1)
Loss from discontinued operations, net of taxes	\$ (17)	\$ (3)

Combined Results for Discontinued Operations

The following is summarized financial information for the CCA business, the Egg credit card business, and previous discontinued operations, for which Citi continues to have minimal residual costs associated with the sales.

<i>In millions of dollars</i>	Three Months Ended	
	March 31,	
	2013	2012
Total revenues, net of interest expense	\$ 58	\$ 1
Loss from discontinued operations	\$ (155)	\$ (3)
Gain (loss) on sale	56	(1)
(Benefit) provision for income taxes	(32)	1
Loss from discontinued operations, net of taxes	\$ (67)	\$ (5)

3. BUSINESS SEGMENTS

Citigroup is a diversified bank holding company whose businesses provide a broad range of financial services to Consumer and Corporate customers around the world. The Company's activities are conducted through the *Global Consumer Banking (GCB)*, *Institutional Clients Group (ICG)*, *Corporate/Other* and Citi Holdings business segments.

The *Global Consumer Banking* segment includes a global, full-service Consumer franchise delivering a wide array of banking, credit card lending and investment services through a network of local branches, offices and electronic delivery systems and is composed of four *Regional Consumer Banking (RCB)* businesses: *North America*, *EMEA*, *Latin America* and *Asia*.

The Company's *ICG* segment is composed of *Securities and Banking* and *Transaction Services* and provides corporate, institutional, public sector and high net-worth clients in approximately 100 countries with a broad range of banking and financial products and services.

Corporate/Other includes net treasury results, unallocated corporate expenses, offsets to certain line-item reclassifications (eliminations), the results of discontinued operations and unallocated taxes.

The Citi Holdings segment is composed of *Brokerage and Asset Management*, *Local Consumer Lending* and *Special Asset Pool*.

The accounting policies of these reportable segments are the same as those disclosed in Note 1 to the Consolidated Financial Statements in Citi's 2012 Annual Report on Form 10-K.

The prior-period balances reflect reclassifications to conform the presentation in those periods to the current period's presentation. Reclassifications during the first quarter of 2013 relate to the re-allocation of certain administrative costs among Citi's businesses and the re-allocation of certain funding costs among Citi's businesses.

The following table presents certain information regarding the Company's continuing operations by segment:

	Total revenues, net of interest expense(1)		Provision (benefit) for income taxes		Income (loss) from continuing operations(2)		Identifiable assets	
<i>In millions of dollars, except identifiable assets in billions</i>	Three Months Ended March 31,							
	2013	2012	2013	2012	2013	2012	March 31, 2013	December 31, 2012
<i>Global Consumer Banking</i>	\$ 10,013	\$ 10,006	\$ 994	\$ 1,008	\$ 1,951	\$ 2,177	\$ 403	\$ 404
<i>Institutional Clients Group</i>	9,584	8,047	1,406	638	3,125	2,233	1,050	1,062
<i>Corporate/Other</i>	(7)	471	(253)	7	(322)	(331)	280	243
Total Citicorp	\$ 19,590	\$ 18,524	\$ 2,147	\$ 1,653	\$ 4,754	\$ 4,079	\$ 1,733	\$ 1,709
Citi Holdings	901	882	(559)	(647)	(789)	(1,017)	149	156
Total	\$ 20,491	\$ 19,406	\$ 1,588	\$ 1,006	\$ 3,965	\$ 3,062	\$ 1,882	\$ 1,865

(1)

Includes Citicorp (excluding *Corporate/Other*) total revenues, net of interest expense, in *North America* of \$8.7 billion and \$7.3 billion; in *EMEA* of \$3.1 billion and \$3.2 billion; in *Latin America* of \$3.8 billion and \$3.6 billion; and in *Asia* of \$4.0 billion and \$4.0 billion for the three months ended March 31, 2013 and 2012, respectively. Regional numbers exclude Citi Holdings and *Corporate/Other*, which largely operate within the U.S.

(2)

Includes pretax provisions (credits) for credit losses and for benefits and claims in the *GCB* results of \$1.7 billion and \$1.6 billion; in the *ICG* results of \$65 million and \$89 million; and in the Citi Holdings results of \$0.7 billion and \$1.3 billion for the three months ended March 31, 2013 and 2012, respectively.

4. INTEREST REVENUE AND EXPENSE

For the three months ended March 31, 2013 and 2012, respectively, *Interest revenue* and *Interest expense* consisted of the following:

<i>In millions of dollars</i>	Three Months Ended March 31,	
	2013	2012
Interest revenue		
Loan interest, including fees	\$ 11,628	\$ 12,482
Deposits with banks	258	367
Federal funds sold and securities borrowed or purchased under agreements to resell	688	943
Investments, including dividends	1,802	1,910
Trading account assets(1)	1,630	1,697
Other interest	159	138
Total interest revenue	\$ 16,165	\$ 17,537
Interest expense		
Deposits(2)	\$ 1,627	\$ 2,022
Federal funds purchased and securities loaned or sold under agreements to repurchase	609	695
Trading account liabilities(1)	42	53
Short-term borrowings	163	208
Long-term debt	1,840	2,612
Total interest expense	\$ 4,281	\$ 5,590
Net interest revenue	\$ 11,884	\$ 11,947
Provision for loan losses	2,295	2,828
Net interest revenue after provision for loan losses	\$ 9,589	\$ 9,119

(1)

Interest expense on *Trading account liabilities* of ICG is reported as a reduction of interest revenue from *Trading account assets*.

(2)

Includes deposit insurance fees and charges of \$299 million and \$372 million for three months ended March 31, 2013 and 2012, respectively.

5. COMMISSIONS AND FEES

The table below sets forth Citigroup's *Commissions and fees* revenue for the three months ended March 31, 2013 and 2012, respectively. The primary components of *Commissions and fees* revenue for the three months ended March 31, 2013 were credit card and bank card fees, investment banking fees and trading-related fees.

Credit card and bank card fees are primarily composed of interchange revenue and certain card fees, including annual fees, reduced by reward program costs and certain partner payments. Interchange revenue and fees are recognized when earned, except for annual card fees, which are deferred and amortized on a straight-line basis over a 12-month period. Reward costs are recognized when points are earned by the customers.

Investment banking fees are substantially composed of underwriting and advisory revenues. Investment banking fees are recognized when Citigroup's performance under the terms of the contractual arrangements is completed, which is typically at the closing of the transaction. Underwriting revenue is recorded in *Commissions and fees*, net of both reimbursable and non-reimbursable expenses, consistent with the AICPA Audit and Accounting Guide for Brokers and Dealers in Securities (codified in ASC 940-605-05-1). Expenses associated with advisory transactions are recorded in *Other operating expenses*, net of client reimbursements. Out-of-pocket expenses are deferred and recognized at the time the related revenue is recognized. In general, expenses incurred related to investment banking transactions that fail to close (are not consummated) are recorded gross in *Other operating expenses*.

Edgar Filing: CITIGROUP INC - Form 10-Q

Trading-related fees primarily include commissions and fees from the following: executing transactions for clients on exchanges and over-the-counter markets; sale of mutual funds, insurance and other annuity products; and assisting clients in clearing transactions, providing brokerage services and other such activities. Trading-related fees are recognized when earned in *Commissions and fees*. Gains or losses, if any, on these transactions are included in *Principal transactions* (see Note 6 to the Consolidated Financial Statements).

The following table presents *Commissions and fees* revenue for the three months ended March 31:

<i>In millions of dollars</i>	Three Months Ended March 31,	
	2013	2012
Credit cards and bank cards	\$ 685	\$ 712
Investment banking	925	654
Trading-related	695	608
Transaction services	384	373
Other Consumer(1)	221	216
Checking-related	206	238
Loan servicing	137	40
Corporate finance(2)	159	134
Other	120	163
Total commissions and fees	\$ 3,532	\$ 3,138

-
- (1) Primarily consists of fees for investment fund administration and management, third-party collections, commercial demand deposit accounts and certain credit card services.
- (2) Consists primarily of fees earned from structuring and underwriting loan syndications.

6. PRINCIPAL TRANSACTIONS

Principal transactions revenue consists of realized and unrealized gains and losses from trading activities. Trading activities include revenues from fixed income, equities, credit and commodities products, and foreign exchange transactions. Not included in the table below is the impact of net interest revenue related to trading activities, which is an integral part of trading activities' profitability. See Note 4 to the Consolidated Financial Statements for information about net interest revenue related to trading activity. Principal transactions include CVA and DVA.

The following table presents principal transactions revenue for the three months ended March 31:

<i>In millions of dollars</i>	Three Months Ended March 31,	
	2013	2012
<i>Global Consumer Banking</i>	\$ 211	\$ 256
<i>Institutional Clients Group</i>	2,415	1,916
<i>Corporate/Other</i>	(142)	(120)
Subtotal Citicorp	\$ 2,484	\$ 2,052
<i>Local Consumer Lending</i>	\$ (6)	\$ (23)
<i>Brokerage and Asset Management</i>	(5)	5
<i>Special Asset Pool</i>	(26)	(103)
Subtotal Citi Holdings	\$ (37)	\$ (121)
Total Citigroup	\$ 2,447	\$ 1,931
Interest rate contracts(1)	\$ 1,482	\$ 791
Foreign exchange contracts(2)	431	754
Equity contracts(3)	158	342
Commodity and other contracts(4)	116	(21)
Credit derivatives(5)	260	65
Total	\$ 2,447	\$ 1,931

-
- (1) Includes revenues from government securities and corporate debt, municipal securities, preferred stock, mortgage securities and other debt instruments. Also includes spot and forward trading of currencies and exchange-traded and over-the-counter (OTC) currency options, options on fixed income securities, interest rate swaps, currency swaps, swap options, caps and floors, financial futures, OTC options and forward contracts on fixed income securities.
- (2) Includes revenues from foreign exchange spot, forward, option and swap contracts, as well as FX translation gains and losses.
- (3) Includes revenues from common, preferred and convertible preferred stock, convertible corporate debt, equity-linked notes and exchange-traded and OTC equity options and warrants.
- (4) Primarily includes revenues from crude oil, refined oil products, natural gas and other commodities trades.
- (5) Includes revenues from structured credit products.

7. INCENTIVE PLANS

The Company makes restricted or deferred stock and/or deferred cash awards, as well as stock payments, as part of its discretionary annual incentive award programs involving a large segment of Citigroup's employees worldwide. Stock and deferred cash awards and grants of stock options may also be made at various times during the year as sign-on awards to induce new hires to join the Company, or to high-potential employees as long-term retention awards. Long-term restricted stock awards and salary stock payments have also been used to fulfill specific regulatory requirements to deliver annual salary and incentive awards to certain officers and highly-compensated employees in the form of equity. Consistent with long-standing practice, a portion of annual compensation for non-employee directors is also delivered in the form of equity awards. Various other incentive award programs are made on an annual or other regular basis to retain and motivate certain employees who do not participate in Citigroup's annual discretionary incentive awards.

Recipients of Citigroup stock awards and option grants generally do not have any stockholder rights prior to vesting or exercise. Recipients of restricted or deferred stock awards, however, may be entitled to receive dividends or dividend-equivalent payments during the vesting period, unless the award is subject to performance criteria. Pursuant to an amendment to Citigroup's 2009 Stock Incentive Plan, approved by stockholders at the annual meeting on April 24, 2013, unvested stock awards subject to performance criteria may accrue rights to dividend equivalents that will be paid if and when, and only to the extent that, the shares awarded vest. Additionally, because unvested shares of restricted stock are considered issued and outstanding, recipients of such awards are generally entitled to vote the shares in their award during the vesting period. Once a stock award vests, the shares are freely transferable, unless they are subject to a restriction on sale or transfer for a specified period. Pursuant to a stock ownership commitment, certain executives have committed to holding most of their vested shares indefinitely.

All equity awards granted since April 19, 2005, have been made pursuant to stockholder-approved stock incentive plans that are administered by the Personnel and Compensation Committee of the Citigroup Board of Directors (the Committee), which is composed entirely of independent non-employee directors.

Selected programs are described below. For additional information on Citi's incentive plans, see Note 8 to the Consolidated Financial Statements in Citi's 2012 Annual Report on Form 10-K.

Stock Award, Stock Option and Deferred Cash Award Programs

Most of the shares of common stock issued by Citigroup as part of its equity compensation programs are to settle the vesting of restricted and deferred stock awards granted as part of annual incentive awards. These annual incentive awards generally also include immediate cash bonus payments and deferred cash awards and, in the European Union (EU), immediately vested stock payments. Compensation expense for stock award, stock option and deferred cash award programs reported in the table above includes expense for annual incentive award programs and for new-hire and retention awards made during the covered periods. Annual incentives are generally awarded in the first quarter of the year based upon previous years' performance.

Deferred cash awards made to certain employees in February 2013 are subject to a discretionary performance-based vesting condition under which an amount otherwise scheduled to vest may be reduced in the event of a "material adverse outcome" for which a participant has "significant responsibility."

CAP awards made to certain employees in February 2013 and deferred cash awards made to certain employees in January 2012 are subject to a formulaic performance-based vesting condition pursuant to which amounts otherwise scheduled to vest will be reduced based on the amount of any pre-tax loss by a participant's business in the calendar year preceding the scheduled vesting date. For the February 2013 CAP awards, a minimum reduction of 20% applies for the first dollar of loss.

The Company granted 21 million shares as equity awards in the first quarter of 2013, most of which were shares awarded under CAP, are subject to vesting conditions, and have not yet been issued.

Performance Share Units

Certain executive officers were awarded a target number of performance share units (PSUs) on February 19, 2013 for performance in 2012. PSUs will be earned only to the extent that Citigroup attains specified performance goals relating to Citigroup's return on assets and relative total shareholder return against peers over a three-year period covering 2013, 2014 and 2015. The actual number of PSUs ultimately earned could vary from zero, if performance goals are not met, to as much as 150% of target, if performance goals are meaningfully exceeded. The value of each PSU is equal to the value of one share of Citi common stock. The value of the award will fluctuate with changes in Citigroup's share price and the attainment of the specified performance goals, until it is settled solely in cash after the end of the performance period.

Variable Incentive Compensation

Citigroup has various incentive plans globally that are used to motivate and reward performance primarily in the areas of sales, operational excellence and customer satisfaction. These programs are reviewed on a periodic basis to ensure that they are structured appropriately, aligned to shareholder interests and adequately risk balanced.

8. RETIREMENT BENEFITS

For additional information on Citi's retirement benefits, see Note 9 to the Consolidated Financial Statements in the Company's 2012 Annual Report on Form 10-K.

Pension and Postretirement Plans

The Company has several non-contributory defined benefit pension plans covering certain U.S. employees and has various defined benefit pension and termination indemnity plans covering employees outside the United States. The U.S. qualified defined benefit plan was frozen effective January 1, 2008 for most employees. Accordingly, no additional compensation-based contributions were credited to the cash balance portion of the plan for existing plan participants after 2007. However, certain employees covered under the prior final pay plan formula continue to accrue benefits. The Company also offers postretirement health care and life insurance benefits to certain eligible U.S. retired employees, as well as to certain eligible employees outside the United States.

The following table summarizes the components of net (benefit) expense recognized in the Consolidated Statement of Income for the Company's U.S. qualified and nonqualified pension plans, postretirement plans and plans outside the United States. The Company uses a December 31 measurement date for its U.S. and non-U.S. plans.

Net (Benefit) Expense

<i>In millions of dollars</i>	Three Months Ended March 31,							
	Pension plans				Postretirement benefit plans			
	U.S. plans		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2013	2012	2013	2012	2013	2012	2013	2012
Qualified Plans								
Benefits earned during the year	\$ 3	\$ 3	\$ 54	\$ 50	\$	\$	\$ 10	\$ 7
Interest cost on benefit obligation	126	141	95	90	9	11	37	28
Expected return on plan assets	(214)	(224)	(101)	(98)	(1)	(1)	(31)	(25)
Amortization of unrecognized prior service cost (benefit)	(1)		1	1				
Net actuarial loss	31	24	22	19		2	11	6
 Net qualified plans (benefit) expense	 \$ (55)	 \$ (56)	 \$ 71	 \$ 62	 \$ 8	 \$ 12	 \$ 27	 \$ 16
 Nonqualified plans expense	 \$ 12	 \$ 10	 \$	 \$	 \$	 \$	 \$	 \$
 Total net (benefit) expense	 \$ (43)	 \$ (46)	 \$ 71	 \$ 62	 \$ 8	 \$ 12	 \$ 27	 \$ 16

Contributions

The Company's funding practice for U.S. and non-U.S. pension plans is generally to fund to minimum funding requirements in accordance with applicable local laws and regulations. The Company may increase its contributions above the minimum required contribution, if appropriate. In addition, management has the ability to change its funding practices. For the U.S. pension plans, there were no minimum required cash contributions during the first quarter of 2013.

The following table summarizes the actual Company contributions for the quarters ended March 31, 2013 and 2012, as well as estimated expected Company contributions for the remainder of 2013. Expected contributions are subject to change since contribution decisions are affected by various factors, such as market performance and regulatory requirements.

<i>In millions of dollars</i>	Pension plans				Postretirement benefit plans			
	U.S. plans(1)		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2013	2012	2013	2012	2013	2012	2013	2012
Company contributions(2) for the three months ended March 31	\$ 10	\$ 11	\$ 98	\$ 47	\$ 14	\$ 14	\$ 170	\$ 2
	\$ 35	\$ 35	\$ 121	\$ 204	\$ 43	\$ 41	\$ 7	\$ 93

Company contributions expected for the remainder of the year

- (1) The U.S. pension plans include qualified and nonqualified plans.
- (2) Company contributions are composed of cash contributions made to the plans and benefits paid directly to participants by the Company.

Postemployment Plans

The Company sponsors U.S. postemployment plans that provide income continuation and health and welfare benefits to certain eligible U.S. employees on long-term disability.

The following table summarizes the components of net expense recognized in the Consolidated Statement of Income for the Company's U.S. postemployment plans.

<i>In millions of dollars</i>	Three Months Ended March 31,	
	2013	2012
Service related expense		
Benefits earned during the year	\$ 7	\$ 6
Interest cost on benefit obligation	3	3
Amortization of unrecognized Prior service cost	2	2
Net actuarial loss	3	3
Total service related expense	\$ 15	\$ 14
Non-service related expense	\$ 7	\$ 7
Total net expense	\$ 22	\$ 21

Defined Contribution Plans

The Company sponsors defined contribution plans in the U.S. and in certain non-U.S. locations, all of which are administered in accordance with local laws. The most significant defined contribution plan is the Citigroup 401(k) Plan sponsored by the Company in the U.S.

Under the Citigroup 401(k) Plan, eligible U.S. employees receive matching contributions of up to 6% of their eligible compensation for 2013 and 2012, subject to statutory limits. Additionally, for eligible employees whose eligible compensation is \$100,000 or less, a fixed contribution of up to 2% of eligible compensation is provided. All Company contributions are invested according to participants' individual elections. The pretax expense associated with this plan amounted to approximately \$103 million and \$97 million in the first quarters of 2013 and 2012, respectively.

9. EARNINGS PER SHARE

The following is a reconciliation of the income and share data used in the basic and diluted earnings per share (EPS) computations for the three months ended March 31:

<i>In millions, except per-share amounts</i>	2013	2012
Income from continuing operations before attribution of noncontrolling interests	\$ 3,965	\$ 3,062
Less: Noncontrolling interests from continuing operations	90	126
Net income from continuing operations (for EPS purposes)	\$ 3,875	\$ 2,936
Income (loss) from discontinued operations, net of taxes	(67)	(5)
Citigroup's net income	\$ 3,808	\$ 2,931
Less: Preferred dividends	4	4
Net income available to common shareholders	\$ 3,804	\$ 2,927
Less: Dividends and undistributed earnings allocated to employee restricted and deferred shares with nonforfeitable rights to dividends, applicable to basic EPS	72	54
Net income allocated to common shareholders for basic EPS	\$ 3,732	\$ 2,873
Add: Interest expense, net of tax, on convertible securities and adjustment of undistributed earnings allocated to employee restricted and deferred shares with nonforfeitable rights to dividends, applicable to diluted EPS		4
Net income allocated to common shareholders for diluted EPS	\$ 3,732	\$ 2,877
Weighted-average common shares outstanding applicable to basic EPS	3,040.1	2,926.2
Effect of dilutive securities		
T-DECs		87.7
Options	4.0	
Other employee plans	0.5	0.5
Convertible securities	0.1	0.1
Adjusted weighted-average common shares outstanding applicable to diluted EPS	3,044.7	3,014.5
Basic earnings per share		
Income from continuing operations	\$ 1.25	\$ 0.98
Discontinued operations	(0.02)	
Net income	\$ 1.23	\$ 0.98
Diluted earnings per share⁽¹⁾		
Income from continuing operations	\$ 1.25	\$ 0.96
Discontinued operations	(0.02)	
Net income	\$ 1.23	\$ 0.95

(1) Due to rounding, earnings per share on continuing operations and discontinued operations may not sum to earnings per share on net income.

During the first quarters of 2013 and 2012, weighted-average options to purchase 8.2 million and 36.6 million shares of common stock, respectively, were outstanding but not included in the computation of earnings per share because the weighted-average exercise prices of \$80.84 and \$60.68, respectively, were greater than the average market price of the Company's common stock.

Warrants issued to the U.S. Treasury as part of the Troubled Asset Relief Program (TARP) and the loss-sharing agreement (all of which were subsequently sold to the public in January 2011), with an exercise price of \$178.50 and \$106.10 for approximately 21.0 million and

Edgar Filing: CITIGROUP INC - Form 10-Q

25.5 million shares of Citigroup common stock, respectively, were not included in the computation of earnings per share in the first quarters of 2013 and 2012 because they were anti-dilutive.

Pursuant to the terms of Citi's previously outstanding Tangible Dividend Enhanced Common Stock Securities (T-DECs), on December 17, 2012, the Company delivered 96,337,772 shares of Citigroup common stock for the final settlement of the prepaid stock purchase contract. The impact of the T-DECs was fully reflected in the basic shares for the first quarter of 2013 and diluted shares for the first quarter of 2012.

During the first quarter of 2013, Citi issued approximately \$575 million of non-cumulative perpetual preferred stock. During the fourth quarter of 2012, Citi issued approximately \$2.25 billion of non-cumulative perpetual preferred stock. If declared by the Board of Directors, Citi will distribute preferred dividends of approximately \$19 million and \$97 million, respectively, relating to these preferred stock issuances during 2013.

10. FEDERAL FUNDS/SECURITIES BORROWED, LOANED, AND SUBJECT TO REPURCHASE AGREEMENTS

Federal funds sold and securities borrowed or purchased under agreements to resell, at their respective carrying values, consisted of the following at March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Federal funds sold	\$ 5	\$ 97
Securities purchased under agreements to resell	143,116	138,549
Deposits paid for securities borrowed	127,305	122,665
Total	\$ 270,426	\$ 261,311

Federal funds purchased and securities loaned or sold under agreements to repurchase, at their respective carrying values, consisted of the following at March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Federal funds purchased	\$ 1,113	\$ 1,005
Securities sold under agreements to repurchase	192,293	182,330
Deposits received for securities loaned	28,647	27,901
Total	\$ 222,053	\$ 211,236

The resale and repurchase agreements represent collateralized financing transactions. The Company executes these transactions through its broker-dealer subsidiaries to facilitate customer matched-book activity and to efficiently fund a portion of the Company's trading inventory. Transactions executed by the Company's bank subsidiaries primarily facilitate customer financing activity.

It is the Company's policy to take possession of the underlying collateral, monitor its market value relative to the amounts due under the agreements and, when necessary, require prompt transfer of additional collateral in order to maintain contractual margin protection. Collateral typically consists of government and government-agency securities, corporate and municipal bonds, and mortgage-backed and other asset-backed securities.

The resale and repurchase agreements are generally documented under industry standard agreements that allow the prompt close-out of all transactions (including the liquidation of securities held) and the offsetting of obligations to return cash or securities, as the case may be, by the non-defaulting party, following a payment or other type of default under the relevant master agreement. Events of default generally include: (i) failure to deliver cash or securities as required under the transaction, (ii) failure to provide or return cash or securities as used for margining purposes, (iii) breach of representation, (iv) cross-default to another transaction entered into among the parties, or, in some cases, their affiliates, and (v) a repudiation of obligations under the agreement. The counterparty that receives the securities in these transactions is generally unrestricted in its use of the securities, with the exception of transactions executed on a tri-party basis.

The majority of the resale and repurchase agreements are recorded at fair value, as described in Note 21 to the Consolidated Financial Statements. The remaining portion is carried at the amount of cash initially advanced or received, plus accrued interest, as specified in the respective agreements.

The securities borrowing and lending agreements also represent collateralized financing transactions similar to the resale and repurchase agreements. Collateral typically consists of government and government-agency securities and corporate debt and equity securities.

Similar to the resale and repurchase agreements, securities borrowing and lending agreements are generally documented under industry standard agreements that allow the prompt close-out of all transactions (including the liquidation of securities held) and the offsetting of obligations to return cash or securities, as the case may be, by the non-defaulting party, following a payment or other default by the other party under the relevant master agreement. Events of default and rights to use securities under the securities borrowing and lending agreements are similar to the resale and repurchase agreements referenced above.

A majority of securities borrowing and lending agreements are recorded at the amount of cash advanced or received. The remaining portion is recorded at fair value as the Company elected the fair value option for certain securities borrowed and loaned portfolios, as described in Note 21 to the Consolidated Financial Statements. With respect to securities loaned, the Company receives cash collateral in an amount generally in excess of the market value of the securities loaned. The Company monitors the market value of securities borrowed and securities loaned on a daily basis and obtains or posts additional collateral in order to maintain contractual margin protection.

Edgar Filing: CITIGROUP INC - Form 10-Q

The enforceability of offsetting rights incorporated in the master netting agreements for resale and repurchase agreements and securities borrowing and lending agreements is evidenced to the extent that a supportive legal opinion has been obtained from counsel of recognized standing which provides the requisite level of certainty regarding the enforceability of these agreements and that the exercise of rights by the non-defaulting party under these agreements will not be stayed, or avoided under applicable law upon an event of default including bankruptcy, insolvency or similar proceeding.

The following tables present the gross and net resale and repurchase agreements and securities borrowing and lending agreements and the related offsetting amount permitted under ASC 210-20-45, as of March 31, 2013 and December 31, 2012. The tables also include amounts related to financial instruments that are not permitted to be offset under ASC 210-20-45 but would be eligible for offsetting to the extent an event of default occurred and a legal opinion supporting enforceability of the offsetting rights has been obtained. Remaining exposures continue to be secured by financial collateral, but the Company may not have sought or been able to obtain a legal opinion evidencing enforceability of the offsetting right.

Edgar Filing: CITIGROUP INC - Form 10-Q

As of March 31, 2013:

<i>In millions of dollars</i>	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet(1)	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Amounts Not Offset on the Consolidated Balance Sheet but Eligible for Offsetting Upon Counterparty Default(2)	Net Amounts(3)
Securities purchased under agreements to resell	\$ 212,962	\$ 69,846	\$ 143,116	\$ 115,426	\$ 27,690
Deposits paid for securities borrowed	127,305		127,305	35,519	91,786
Total	\$ 340,267	\$ 69,846	\$ 270,421	\$ 150,945	\$ 119,476

<i>In millions of dollars</i>	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet(1)	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Amounts Not Offset on the Consolidated Balance Sheet but Eligible for Offsetting Upon Counterparty Default(2)	Net Amounts(3)
Securities sold under agreements to repurchase	\$ 262,139	\$ 69,846	\$ 192,293	\$ 89,254	\$ 103,039
Deposits received for securities loaned	28,647		28,647	14,036	14,611
Total	\$ 290,786	\$ 69,846	\$ 220,940	\$ 103,290	\$ 117,650

As of December 31, 2012:

<i>In millions of dollars</i>	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet(1)	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Amounts Not Offset on the Consolidated Balance Sheet but Eligible for Offsetting Upon Counterparty Default(2)	Net Amounts(3)
Securities purchased under agreements to resell	\$ 187,950	\$ 49,401	\$ 138,549	\$ 111,745	\$ 26,804
Deposits paid for securities borrowed	122,665		122,665	34,733	87,932
Total	\$ 310,615	\$ 49,401	\$ 261,214	\$ 146,478	\$ 114,736

<i>In millions of dollars</i>	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet(1)	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Amounts Not Offset on the Consolidated Balance Sheet but Eligible for Offsetting Upon Counterparty	Net Amounts(3)
-------------------------------	--	---	---	---	-------------------

Edgar Filing: CITIGROUP INC - Form 10-Q

	Default(2)									
Securities sold under agreements to repurchase	\$	231,731	\$	49,401	\$	182,330	\$	104,681	\$	77,649
Deposits received for securities loaned		27,901				27,901		15,579		12,322
Total	\$	259,632	\$	49,401	\$	210,231	\$	120,260	\$	89,971

-
- (1) Includes financial instruments subject to enforceable master agreements that are permitted to be offset under ASC 210-20-45.
- (2) Includes financial instruments subject to enforceable master netting agreements that are not permitted to be offset under ASC 210-20-45 but would be eligible for offsetting to the extent an event of default has occurred.
- (3) Remaining exposures continue to be secured by financial collateral, but the Company may not have sought or been able to obtain a legal opinion evidencing enforceability of the offsetting right.

11. TRADING ACCOUNT ASSETS AND LIABILITIES

Trading account assets and Trading account liabilities, at fair value, consisted of the following at March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Trading account assets		
Mortgage-backed securities(1)		
U.S. government-sponsored agency guaranteed	\$ 29,725	\$ 31,160
Prime	1,162	1,248
Alt-A	674	801
Subprime	1,290	812
Non-U.S. residential	590	607
Commercial	2,672	2,441
Total mortgage-backed securities	\$ 36,113	\$ 37,069
U.S. Treasury and federal agency securities		
U.S. Treasury	\$ 15,349	\$ 17,472
Agency obligations	3,633	2,884
Total U.S. Treasury and federal agency securities	\$ 18,982	\$ 20,356
State and municipal securities	\$ 4,677	\$ 3,806
Foreign government securities	85,279	89,239
Corporate	33,454	35,224
Derivatives(2)	55,300	54,620
Equity securities	54,462	56,998
Asset-backed securities(1)	5,388	5,352
Other debt securities(3)	14,666	18,265
Total trading account assets	\$ 308,321	\$ 320,929
Trading account liabilities		
Securities sold, not yet purchased	\$ 67,441	\$ 63,798
Derivatives(2)	52,785	51,751
Total trading account liabilities	\$ 120,226	\$ 115,549

-
- (1) The Company invests in mortgage-backed and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, see Note 18 to the Consolidated Financial Statements.
- (2) Presented net, pursuant to enforceable master netting agreements. See Note 19 to the Consolidated Financial Statements for a discussion regarding the accounting and reporting for derivatives.
- (3) Includes investments in unallocated precious metals, as discussed in Note 21 to the Consolidated Financial Statements. Also includes physical commodities accounted for at the lower of cost or fair value.

12. INVESTMENTS**Overview**

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Securities available-for-sale	\$ 281,749	\$ 288,695
Debt securities held-to-maturity(1)	10,056	10,130
Non-marketable equity securities carried at fair value(2)	5,590	5,768
Non-marketable equity securities carried at cost(3)	7,464	7,733
Total investments	\$ 304,859	\$ 312,326

- (1) Recorded at amortized cost less impairment for securities that have credit-related impairment.
- (2) Unrealized gains and losses for non-marketable equity securities carried at fair value are recognized in earnings.
- (3) Non-marketable equity securities carried at cost primarily consist of shares issued by the Federal Reserve Bank, Federal Home Loan Banks, foreign central banks and various clearing houses of which Citigroup is a member.

Securities Available-for-Sale

The amortized cost and fair value of securities available-for-sale (AFS) at March 31, 2013 and December 31, 2012 were as follows:

<i>In millions of dollars</i>	March 31, 2013				December 31, 2012			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
Debt securities AFS								
Mortgage-backed securities(1)								
U.S. government-sponsored agency guaranteed	\$ 47,590	\$ 1,254	\$ 199	\$ 48,645	\$ 46,001	\$ 1,507	\$ 163	\$ 47,345
Prime	156	6		162	85	1		86
Alt-A	517	52		569	1			1
Subprime	62			62				
Non-U.S. residential	8,132	150	3	8,279	7,442	148		7,590
Commercial	423	14	2	435	436	16	3	449
Total mortgage-backed securities	\$ 56,880	\$ 1,476	\$ 204	\$ 58,152	\$ 53,965	\$ 1,672	\$ 166	\$ 55,471
U.S. Treasury and federal agency securities								
U.S. Treasury	\$ 64,931	\$ 1,009	\$ 112	\$ 65,828	\$ 64,456	\$ 1,172	\$ 34	\$ 65,594
Agency obligations	21,745	344	1	22,088	25,844	404	1	26,247
Total U.S. Treasury and federal agency securities	\$ 86,676	\$ 1,353	\$ 113	\$ 87,916	\$ 90,300	\$ 1,576	\$ 35	\$ 91,841
State and municipal(2)	\$ 20,148	\$ 438	\$ 1,940	\$ 18,646	\$ 20,020	\$ 132	\$ 1,820	\$ 18,332
Foreign government	86,463	808	149	87,122	93,259	918	130	94,047
Corporate	9,699	365	14	10,050	9,302	398	26	9,674
Asset-backed securities(1)	14,722	105	110	14,717	14,188	85	143	14,130
Other debt securities	256	1		257	256	2		258

Edgar Filing: CITIGROUP INC - Form 10-Q

Total debt securities AFS	\$	274,844	\$	4,546	\$	2,530	\$	276,860	\$	281,290	\$	4,783	\$	2,320	\$	283,753
Marketable equity securities AFS	\$	4,447	\$	585	\$	143	\$	4,889	\$	4,643	\$	444	\$	145	\$	4,942
Total securities AFS	\$	279,291	\$	5,131	\$	2,673	\$	281,749	\$	285,933	\$	5,227	\$	2,465	\$	288,695

-
- (1) The Company invests in mortgage-backed and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, see Note 18 to the Consolidated Financial Statements.
- (2) The unrealized losses on state and municipal debt securities are primarily attributable to the result of yields on taxable fixed income instruments decreasing relatively faster than the general tax-exempt municipal yields and the effects of fair value hedge accounting.

Edgar Filing: CITIGROUP INC - Form 10-Q

As discussed in more detail below, the Company conducts and documents periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other than temporary. Any credit-related impairment related to debt securities that the Company does not plan to sell and is not likely to be required to sell is recognized in the Consolidated Statement of Income, with the non-credit-related impairment recognized in accumulated other comprehensive income (AOCI). For other debt securities with other-than-temporary impairment (OTTI), the entire impairment is recognized in the Consolidated Statement of Income.

The table below shows the fair value of AFS securities that have been in an unrealized loss position for less than 12 months or for 12 months or longer as of March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
March 31, 2013						
Securities AFS						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 13,862	\$ 171	\$ 424	\$ 28	\$ 14,286	\$ 199
Prime	17		4		21	
Alt-A	64				64	
Non-U.S. residential	239	3	11		250	3
Commercial	73	1	9	1	82	2
Total mortgage-backed securities	\$ 14,255	\$ 175	\$ 448	\$ 29	\$ 14,703	\$ 204
U.S. Treasury and federal agency securities						
U.S. Treasury	\$ 6,785	\$ 112	\$	\$	\$ 6,785	\$ 112
Agency obligations	1,727	1			1,727	1
Total U.S. Treasury and federal agency securities	\$ 8,512	\$ 113	\$	\$	\$ 8,512	\$ 113
State and municipal	\$ 20	\$	\$ 11,334	\$ 1,940	\$ 11,354	\$ 1,940
Foreign government	19,390	100	3,511	49	22,901	149
Corporate	1,888	12	60	2	1,948	14
Asset-backed securities	2,527	78	843	32	3,370	110
Marketable equity securities AFS	21	2	758	141	779	143
Total securities AFS	\$ 46,613	\$ 480	\$ 16,954	\$ 2,193	\$ 63,567	\$ 2,673
December 31, 2012						
Securities AFS						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 8,759	\$ 138	\$ 464	\$ 25	\$ 9,223	\$ 163
Prime	15		5		20	
Non-U.S. residential	5		7		12	
Commercial	29		24	3	53	3
Total mortgage-backed securities	\$ 8,808	\$ 138	\$ 500	\$ 28	\$ 9,308	\$ 166
U.S. Treasury and federal agency securities						
U.S. Treasury	\$ 10,558	\$ 34	\$	\$	\$ 10,558	\$ 34
Agency obligations	496	1			496	1
Total U.S. Treasury and federal agency securities	\$ 11,054	\$ 35	\$	\$	\$ 11,054	\$ 35
State and municipal	\$ 10	\$	\$ 11,095	\$ 1,820	\$ 11,105	\$ 1,820

Edgar Filing: CITIGROUP INC - Form 10-Q

Foreign government	22,806	54	3,910	76	26,716	130
Corporate	1,420	8	225	18	1,645	26
Asset-backed securities	1,942	4	2,888	139	4,830	143
Marketable equity securities AFS	15	1	764	144	779	145
Total securities AFS	\$ 46,055	\$ 240	\$ 19,382	\$ 2,225	\$ 65,437	\$ 2,465

125

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents the amortized cost and fair value of AFS debt securities by contractual maturity dates as of March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013		December 31, 2012	
	Amortized cost	Fair value	Amortized cost	Fair value
Mortgage-backed securities(1)				
Due within 1 year	\$ 2	\$ 2	\$ 10	\$ 10
After 1 but within 5 years	371	380	365	374
After 5 but within 10 years	2,044	2,159	1,992	2,124
After 10 years(2)	54,463	55,611	51,598	52,963
Total	\$ 56,880	\$ 58,152	\$ 53,965	\$ 55,471
U.S. Treasury and federal agency securities				
Due within 1 year	\$ 7,776	\$ 7,797	\$ 9,492	\$ 9,499
After 1 but within 5 years	74,132	75,248	75,967	77,267
After 5 but within 10 years	1,914	2,123	2,171	2,408
After 10 years(2)	2,854	2,748	2,670	2,667
Total	\$ 86,676	\$ 87,916	\$ 90,300	\$ 91,841
State and municipal				
Due within 1 year	\$ 298	\$ 298	\$ 208	\$ 208
After 1 but within 5 years	3,212	3,214	3,221	3,223
After 5 but within 10 years	161	172	155	165
After 10 years(2)	16,477	14,962	16,436	14,736
Total	\$ 20,148	\$ 18,646	\$ 20,020	\$ 18,332
Foreign government				
Due within 1 year	\$ 29,868	\$ 29,852	\$ 34,873	\$ 34,869
After 1 but within 5 years	46,588	46,918	49,548	49,933
After 5 but within 10 years	8,585	8,725	7,239	7,380
After 10 years(2)	1,422	1,627	1,599	1,865
Total	\$ 86,463	\$ 87,122	\$ 93,259	\$ 94,047
All other(3)				
Due within 1 year	\$ 998	\$ 1,001	\$ 1,001	\$ 1,009
After 1 but within 5 years	11,808	11,906	11,285	11,351
After 5 but within 10 years	4,278	4,443	4,330	4,505
After 10 years(2)	7,593	7,674	7,130	7,197
Total	\$ 24,677	\$ 25,024	\$ 23,746	\$ 24,062
Total debt securities AFS	\$ 274,844	\$ 276,860	\$ 281,290	\$ 283,753

(1) Includes mortgage-backed securities of U.S. government-sponsored entities.

(2) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(3) Includes corporate, asset-backed and other debt securities.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents interest and dividends on investments for the three months ended March 31, 2013 and 2012:

<i>In millions of dollars</i>	Three months ended	
	March 31, 2013	March 31, 2012
Taxable interest	\$ 1,510	\$ 1,660
Interest exempt from U.S. federal income tax	172	174
Dividends	120	76
Total interest and dividends	\$ 1,802	\$ 1,910

The following table presents realized gains and losses on all investments for the three months ended March 31, 2013 and 2012. The gross realized investment losses exclude losses from other-than-temporary impairment:

<i>In millions of dollars</i>	Three months ended	
	March 31, 2013	March 31, 2012
Gross realized investment gains	\$ 494	\$ 2,166
Gross realized investment losses(1)	(44)	(241)
Net realized gains	\$ 450	\$ 1,925

(1)

During the periods presented, the Company sold various debt securities that were classified as held-to-maturity. These sales were in response to a significant deterioration in the creditworthiness of the issuers or securities. In addition, certain securities were reclassified to AFS investments in response to significant credit deterioration. The Company intends to sell the securities and recorded other-than-temporary-impairment reflected in the table under "Recognition and Measurement of OTTI" below. For the three months ended March 31, 2013 and 2012, the securities sold had a carrying value of \$167 million and \$967 million, respectively, and the Company recorded a realized loss of \$10 million and \$144 million, respectively. Securities reclassified to AFS totaled \$602 million and \$39 million, respectively, and the Company recorded other-than-temporary impairment of \$94 million and \$13 million, respectively.

Debt Securities Held-to-Maturity

The carrying value and fair value of debt securities held-to-maturity (HTM) at March 31, 2013 and December 31, 2012 were as follows:

<i>In millions of dollars</i>	Amortized cost(1)	Net unrealized loss recognized in AOCI	Carrying value(2)	Gross unrealized gains	Gross unrealized losses	Fair value
March 31, 2013						
Debt securities held-to-maturity						
Mortgage-backed securities(3)						
Prime	\$ 135	\$ 26	\$ 109	\$ 19	\$ 2	\$ 126
Alt-A	2,135	617	1,518	570	224	1,864
Subprime	83	9	74	5	8	71
Non-U.S. residential	2,334	374	1,960	48	55	1,953
Commercial	90		90	1	1	90
Total mortgage-backed securities	\$ 4,777	\$ 1,026	\$ 3,751	\$ 643	\$ 290	\$ 4,104
State and municipal	\$ 1,343	\$ 72	\$ 1,271	\$ 80	\$ 38	\$ 1,313
Foreign government	3,816		3,816	50		3,866
Corporate	821	97	724	104		828
Asset-backed securities(3)	519	25	494	15	3	506
Total debt securities held-to-maturity	\$ 11,276	\$ 1,220	\$ 10,056	\$ 892	\$ 331	\$ 10,617
December 31, 2012						
Debt securities held-to-maturity						
Mortgage-backed securities(3)						
Prime	\$ 258	\$ 49	\$ 209	\$ 30	\$ 4	\$ 235
Alt-A	2,969	837	2,132	653	250	2,535
Subprime	201	43	158	13	21	150
Non-U.S. residential	2,488	401	2,087	50	81	2,056
Commercial	123		123	1	2	122
Total mortgage-backed securities	\$ 6,039	\$ 1,330	\$ 4,709	\$ 747	\$ 358	\$ 5,098
State and municipal	\$ 1,278	\$ 73	\$ 1,205	\$ 89	\$ 37	\$ 1,257
Foreign government	2,987		2,987			2,987
Corporate	829	103	726	73		799
Asset-backed securities(3)	529	26	503	8	8	503
Total debt securities held-to-maturity	\$ 11,662	\$ 1,532	\$ 10,130	\$ 917	\$ 403	\$ 10,644

(1)

For securities transferred to HTM from *Trading account assets*, amortized cost is defined as the fair value of the securities at the date of transfer plus any accretion income and less any impairments recognized in earnings subsequent to transfer. For securities transferred to HTM from AFS, amortized cost is defined as the original purchase cost, plus or minus any accretion or amortization of a purchase discount or premium, less any impairment recognized in earnings.

(2)

HTM securities are carried on the Consolidated Balance Sheet at amortized cost, plus or minus any unamortized unrealized gains and losses recognized in AOCI prior to reclassifying the securities from AFS to HTM. The changes in the values of these securities are not

Edgar Filing: CITIGROUP INC - Form 10-Q

reported in the financial statements, except for other-than-temporary impairments. For HTM securities, only the credit loss component of the impairment is recognized in earnings, while the remainder of the impairment is recognized in AOCI.

(3)

The Company invests in mortgage-backed and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, see Note 18 to the Consolidated Financial Statements.

The Company has the positive intent and ability to hold these securities to maturity absent any unforeseen further significant changes in circumstances, including deterioration in credit or with regard to regulatory capital requirements.

The net unrealized losses classified in AOCI relate to debt securities reclassified from AFS investments to HTM investments in a prior year. Additionally, for HTM securities that have suffered credit impairment, declines in fair value for reasons other than credit losses are recorded in AOCI, while credit-related impairment is recognized in earnings. The AOCI balance for HTM securities is amortized over the remaining life of the related securities as an adjustment of yield in a manner consistent with the accretion of discount on the same debt securities. This will have no impact on the Company's net income because the amortization of the unrealized holding loss reported in equity will offset the effect on interest income of the accretion of the discount on these securities.

Edgar Filing: CITIGROUP INC - Form 10-Q

The table below shows the fair value of debt securities in HTM that have been in an unrecognized loss position for less than 12 months or for 12 months or longer as of March 31, 2013 and December 31, 2012:

	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrecognized losses	Fair value	Gross unrecognized losses	Fair value	Gross unrecognized losses
<i>In millions of dollars</i>						
March 31, 2013						
Debt securities held-to-maturity						
Mortgage-backed securities	\$ 54	\$ 2	\$ 1,160	\$ 288	\$ 1,214	\$ 290
State and municipal			418	38	418	38
Foreign government			294		294	
Corporate						
Asset-backed securities			256	3	256	3
Total debt securities held-to-maturity	\$ 54	\$ 2	\$ 2,128	\$ 329	\$ 2,182	\$ 331
December 31, 2012						
Debt securities held-to-maturity						
Mortgage-backed securities	\$ 88	\$ 7	\$ 1,522	\$ 351	\$ 1,610	\$ 358
State and municipal			383	37	383	37
Foreign government	294				294	
Corporate						
Asset-backed securities			406	8	406	8
Total debt securities held-to-maturity	\$ 382	\$ 7	\$ 2,311	\$ 396	\$ 2,693	\$ 403

Excluded from the gross unrecognized losses presented in the above table are the \$1.2 billion and \$1.5 billion of gross unrealized losses recorded in AOCI as of March 31, 2013 and December 31, 2012, respectively, mainly related to the HTM securities that were reclassified from AFS investments. Virtually all of these unrecognized losses relate to securities that have been in a loss position for 12 months or longer at March 31, 2013 and December 31, 2012.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents the carrying value and fair value of HTM debt securities by contractual maturity dates as of March 31, 2013 and December 31, 2012:

In millions of dollars	March 31, 2013		December 31, 2012	
	Carrying value	Fair value	Carrying value	Fair value
Mortgage-backed securities				
Due within 1 year	\$	\$	\$	\$
After 1 but within 5 years	45	44	69	67
After 5 but within 10 years	44	45	54	54
After 10 years(1)	3,662	4,015	4,586	4,977
Total	\$ 3,751	\$ 4,104	\$ 4,709	\$ 5,098
State and municipal				
Due within 1 year	\$ 12	\$ 13	\$ 14	\$ 15
After 1 but within 5 years	32	33	36	37
After 5 but within 10 years	55	60	58	62
After 10 years(1)	1,172	1,207	1,097	1,143
Total	\$ 1,271	\$ 1,313	\$ 1,205	\$ 1,257
Foreign government				
Due within 1 year	\$	\$	\$	\$
After 1 but within 5 years	3,816	3,866	2,987	2,987
After 5 but within 10 years				
After 10 years(1)				
Total	\$ 3,816	\$ 3,866	\$ 2,987	\$ 2,987
All other(2)				
Due within 1 year	\$	\$	\$	\$
After 1 but within 5 years	724	828	728	802
After 5 but within 10 years				
After 10 years(1)	494	506	501	500
Total	\$ 1,218	\$ 1,334	\$ 1,229	\$ 1,302
Total debt securities held-to-maturity	\$ 10,056	\$ 10,617	\$ 10,130	\$ 10,644

(1) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(2) Includes corporate and asset-backed securities.

Evaluating Investments for Other-Than-Temporary Impairment

Overview

The Company conducts and documents periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other than temporary.

An unrealized loss exists when the current fair value of an individual security is less than its amortized cost basis. Unrealized losses that are determined to be temporary in nature are recorded, net of tax, in AOCI for AFS securities. Losses related to HTM securities are not recorded, as these investments are carried at amortized cost. For securities transferred to HTM from *Trading account assets*, amortized cost is defined as the fair value of the securities at the date of transfer, plus any accretion income and less any impairment recognized in earnings subsequent to transfer. For securities transferred to HTM from AFS, amortized cost is defined as the original purchase cost, plus or minus any accretion or amortization of a purchase discount or premium, less any impairment recognized in earnings.

Regardless of the classification of the securities as AFS or HTM, the Company has assessed each position with an unrealized loss for other-than-temporary impairment (OTTI). Factors considered in determining whether a loss is temporary include:

the length of time and the extent to which fair value has been below cost;

the severity of the impairment;

the cause of the impairment and the financial condition and near-term prospects of the issuer;

activity in the market of the issuer that may indicate adverse credit conditions; and

the Company's ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery.

The Company's review for impairment generally entails:

identification and evaluation of investments that have indications of possible impairment;

analysis of individual investments that have fair values less than amortized cost, including consideration of the length of time the investment has been in an unrealized loss position and the expected recovery period;

discussion of evidential matter, including an evaluation of factors or triggers that could cause individual investments to qualify as having other-than-temporary impairment and those that would not support other-than-temporary impairment; and

documentation of the results of these analyses, as required under business policies.

Debt

Under the guidance for debt securities, OTTI is recognized in earnings for debt securities that the Company has an intent to sell or that the Company believes it is more-likely-than-not that it will be required to sell prior to recovery of the amortized cost basis. For those securities that the Company does not intend to sell or expect to be required to sell, credit-related impairment is recognized in earnings, with the non-credit-related impairment recorded in AOCI.

For debt securities that are not deemed to be credit impaired, management assesses whether it intends to sell or whether it is more-likely-than-not that it would be required to sell the investment before the expected recovery of the amortized cost basis. In most cases,

management has asserted that it has no intent to sell and that it believes it is not likely to be required to sell the investment before recovery of its amortized cost basis. Where such an assertion cannot be made, the security's decline in fair value is deemed to be other than temporary and is recorded in earnings.

For debt securities, a critical component of the evaluation for OTTI is the identification of credit impaired securities, where management does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. For securities purchased and classified as AFS with the expectation of receiving full principal and interest cash flows as of the date of purchase, this analysis considers the likelihood of receiving all contractual principal and interest. For securities reclassified out of the trading category in the fourth quarter of 2008, the analysis considers the likelihood of receiving the expected principal and interest cash flows anticipated as of the date of reclassification in the fourth quarter of 2008. The extent of the Company's analysis regarding credit quality and the stress on assumptions used in the analysis have been refined for securities where the current fair value or other characteristics of the security warrant.

Equity

For equity securities, management considers the various factors described above, including its intent and ability to hold the equity security for a period of time sufficient for recovery to cost or whether it is more-likely-than-not that the Company will be required to sell the security prior to recovery of its cost basis. Where management lacks that intent or ability, the security's decline in fair value is deemed to be other-than-temporary and is recorded in earnings. AFS equity securities deemed other-than-temporarily impaired are written down to fair value, with the full difference between fair value and cost recognized in earnings.

Management assesses equity method investments with fair value less than carrying value for OTTI. Fair value is measured as price multiplied by quantity if the investee has publicly listed securities. If the investee is not publicly listed, other methods are used (see Note 20 to the Consolidated Financial Statements).

For impaired equity method investments that Citi plans to sell prior to recovery of value or would likely be required to sell, with no expectation that the fair value will recover prior to the expected sale date, the full impairment is recognized in earnings as OTTI regardless of severity and duration. The measurement of the OTTI does not include partial projected recoveries subsequent to the balance sheet date.

Edgar Filing: CITIGROUP INC - Form 10-Q

For impaired equity method investments that management does not plan to sell prior to recovery of value and is not likely to be required to sell, the evaluation of whether an impairment is other-than-temporary is based on (i) whether and when an equity method investment will recover in value and (ii) whether the investor has the intent and ability to hold that investment for a period of time sufficient to recover the value. The determination of whether the impairment is considered other-than-temporary is based on all of the following indicators, regardless of the time and extent of impairment:

Cause of the impairment and the financial condition and near-term prospects of the issuer, including any specific events that may influence the operations of the issuer;

Intent and ability to hold the investment for a period of time sufficient to allow for any anticipated recovery in market value; and

Length of time and extent to which fair value has been less than the carrying value.

The sections below describe current circumstances related to certain of the Company's significant equity method investments, specific impairments and the Company's process for identifying credit-related impairments in its security types with the most significant unrealized losses as of March 31, 2013.

Akbank

In March 2012, Citi decided to reduce its ownership interest in Akbank T.A.S., an equity investment in Turkey (Akbank), to below 10%. As of March 31, 2012, Citi held a 20% equity interest in Akbank, which it purchased in January 2007, accounted for as an equity method investment. As a result of its decision to sell its share holdings in Akbank, in the first quarter of 2012 Citi recorded an impairment charge related to its total investment in Akbank amounting to approximately \$1.2 billion pretax (\$763 million after-tax). This impairment charge was primarily driven by the recognition of all net investment foreign currency hedging and translation losses previously reflected in AOCI as well as a reduction in the carrying value of the investment to reflect the market price of Akbank's shares. The impairment charge was recorded in other-than-temporary impairment losses on investments in the Consolidated Statement of Income. During the second quarter of 2012, Citi sold a 10.1% stake in Akbank, resulting in a loss on sale of \$424 million (\$274 million after-tax), recorded in *Other revenue*. As of March 31, 2013, the remaining 9.9% stake in Akbank is recorded within marketable equity securities available-for-sale.

MSSB

On September 17, 2012, Citi sold to Morgan Stanley a 14% interest (the "14% Interest") in MSSB, to which Morgan Stanley exercised its purchase option on June 1, 2012. Morgan Stanley paid to Citi \$1.89 billion in cash as the purchase price of the 14% Interest. The purchase price was based on an implied 100% valuation of MSSB of \$13.5 billion, as agreed between Morgan Stanley and Citi pursuant to an agreement dated September 11, 2012. The related approximate \$4.5 billion in deposits were transferred to Morgan Stanley at no premium, as agreed between the parties.

In addition, Morgan Stanley has agreed, subject to obtaining regulatory approval, to purchase Citi's remaining 35% interest in MSSB no later than June 1, 2015 at a purchase price of \$4.725 billion, which is based on the same implied 100% valuation of MSSB of \$13.5 billion.

Prior to the September 2012 sale, Citi's carrying value of its 49% interest in MSSB was approximately \$11.3 billion. As a result of the agreement entered into with Morgan Stanley on September 11, 2012, Citi recorded a charge to net income in the third quarter of 2012 of approximately \$2.9 billion after-tax (\$4.7 billion pretax), consisting of (i) a charge recorded in *Other revenue* of approximately \$800 million after-tax (\$1.3 billion pretax), representing a loss on sale of the 14% Interest, and (ii) an other-than-temporary impairment of the carrying value of its remaining 35% interest in MSSB of approximately \$2.1 billion after-tax (\$3.4 billion pretax).

As of March 31, 2013, Citi continues to account for its remaining 35% interest in MSSB under the equity method, with the carrying value capped at the agreed selling price of \$4.725 billion.

Mortgage-backed securities

For U.S. mortgage-backed securities (and in particular for Alt-A and other mortgage-backed securities that have significant unrealized losses as a percentage of amortized cost), credit impairment is assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit

Edgar Filing: CITIGROUP INC - Form 10-Q

enhancements that exist in that structure. The cash flow model incorporates actual cash flows on the mortgage-backed securities through the current period and then projects the remaining cash flows using a number of assumptions, including default rates, prepayment rates and recovery rates (on foreclosed properties).

Management develops specific assumptions using as much market data as possible and includes internal estimates as well as estimates published by rating agencies and other third-party sources. Default rates are projected by considering current underlying mortgage loan performance, generally assuming the default of (i) 10% of current loans, (ii) 25% of 30-59 day delinquent loans, (iii) 70% of 60-90 day delinquent loans and (4) 100% of 91+ day delinquent loans. These estimates are extrapolated along a default timing curve to estimate the total lifetime pool default rate. Other assumptions contemplate the actual collateral attributes, including geographic concentrations, rating agency loss projections, rating actions and current market prices.

Edgar Filing: CITIGROUP INC - Form 10-Q

The key assumptions for mortgage-backed securities as of March 31, 2013 are in the table below:

	March 31, 2013
Prepayment rate(1)	1%-8% CRR
Loss severity(2)	45%-90%

- (1) Conditional repayment rate (CRR) represents the annualized expected rate of voluntary prepayment of principal for mortgage-backed securities over a certain period of time.
- (2) Loss severity rates are estimated considering collateral characteristics and generally range from 45%-60% for prime bonds, 50%-90% for Alt-A bonds and 65%-90% for subprime bonds.

In addition, cash flow projections are developed using more stressful parameters. Management assesses the results of those stress tests (including the severity of any cash shortfall indicated and the likelihood of the stress scenarios actually occurring based on the underlying pool's characteristics and performance) to assess whether management expects to recover the amortized cost basis of the security. If cash flow projections indicate that the Company does not expect to recover its amortized cost basis, the Company recognizes the estimated credit loss in earnings.

State and municipal securities

Citigroup's AFS state and municipal bonds consist mainly of bonds that are financed through Tender Option Bond programs or were previously financed in this program. The process for identifying credit impairments for these bonds is largely based on third-party credit ratings. Individual bond positions that are financed through Tender Option Bonds are required to meet minimum ratings requirements, which vary based on the sector of the bond issuer.

Citigroup monitors the bond issuer and insurer ratings on a daily basis. The average portfolio rating, ignoring any insurance, is Aa3/AA-. In the event of a rating downgrade, the subject bond is specifically reviewed for potential shortfall in contractual principal and interest. The remainder of Citigroup's AFS and HTM state and municipal bonds are specifically reviewed for credit impairment based on instrument-specific estimates of cash flows, probability of default and loss given default.

For impaired AFS state and municipal bonds that Citi plans to sell, or would likely be required to sell with no expectation that the fair value will recover prior to the expected sale date, the full impairment is recognized in earnings.

Recognition and Measurement of OTTI

The following table presents the total OTTI recognized in earnings for the three months ended March 31, 2013:

	Three Months Ended March 31, 2013			
OTTI on Investments and Other Assets				
<i>In millions of dollars</i>	AFS(1)	HTM	Other Assets	Total
Impairment losses related to securities that the Company does not intend to sell nor will likely be required to sell:				
Total OTTI losses recognized during the period ended March 31, 2013	\$ 2	\$ 11	\$	\$ 13
Less: portion of impairment loss recognized in AOCI (before taxes)				
Net impairment losses recognized in earnings for securities that the Company does not intend to sell nor will likely be required to sell	\$ 2	\$ 11	\$	\$ 13
Impairment losses recognized in earnings for securities that the Company intends to sell or more-likely-than-not will be required to sell before recovery(2)	143		105	248
Total impairment losses recognized in earnings	\$ 145	\$ 11	\$ 105	\$ 261

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

Includes OTTI on non-marketable equity securities.

(2)

The first quarter of 2013 included the recognition of a \$105 million impairment charge related to the carrying value of Citi's remaining 35% interest in MSSB which was offset by the equity pickup from MSSB in the quarter which was recorded in *Other revenue*.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following is a three-month roll-forward of the credit-related impairments recognized in earnings for AFS and HTM debt securities held as of March 31, 2013 that the Company does not intend to sell nor will likely be required to sell:

Cumulative OTTI credit losses recognized in earnings					
		Credit impairments recognized in earnings on securities not previously impaired	Credit impairments recognized in earnings on securities that have been previously impaired	Reductions due to credit-impaired securities sold, transferred or matured	
<i>In millions of dollars</i>	Dec. 31, 2012 balance				Mar. 31, 2013 balance
AFS debt securities					
Mortgage-backed securities					
Prime	\$ 291	\$	\$	\$	\$ 291
Alt-A	2				2
Commercial real estate	2				2
Total mortgage-backed securities	\$ 295	\$	\$	\$	\$ 295
State and municipal securities	7				7
U.S. Treasury securities	67				67
Foreign government securities	169				169
Corporate	116				116
Asset-backed securities	10				10
Other debt securities	53	2			55
Total OTTI credit losses recognized for AFS debt securities	\$ 717	\$ 2	\$	\$	\$ 719
HTM debt securities					
Mortgage-backed securities					
Prime	\$ 104	\$	\$	\$	\$ 104
Alt-A	2,413	10		(33)	2,390
Subprime	252		1	(1)	252
Non-U.S. residential	80				80
Commercial real estate	10				10
Total mortgage-backed securities	\$ 2,859	\$ 10	\$ 1	\$ (34)	\$ 2,836
State and municipal securities	11				11
Foreign government					
Corporate	397				397
Asset-backed securities	113				113
Other debt securities	11				11
Total OTTI credit losses recognized for HTM debt securities	\$ 3,391	\$ 10	\$ 1	\$ (34)	\$ 3,368

Investments in Alternative Investment Funds That Calculate Net Asset Value per Share

The Company holds investments in certain alternative investment funds that calculate net asset value (NAV) per share, including hedge funds, private equity funds, funds of funds and real estate funds. The Company's investments include co-investments in funds that are managed by the Company and investments in funds that are managed by third parties. Investments in funds are generally classified as non-marketable equity securities carried at fair value.

The fair values of these investments are estimated using the NAV per share of the Company's ownership interest in the funds, where it is not probable that the Company will sell an investment at a price other than the NAV.

<i>In millions of dollars</i>	Fair value		Unfunded commitments		Redemption frequency (if currently eligible) monthly, quarterly, annually	Redemption notice period
	March 31, 2013	December 31, 2012	March 31, 2013	December 31, 2012		
Hedge funds	\$ 1,195	\$ 1,316	\$	\$	Generally quarterly	10-95 days
Private equity funds(1)(2)(3)	814	837	304	342		
Real estate funds(3)(4)	230	228	53	57		
Total(5)	\$ 2,239	\$ 2,381	\$ 357	\$ 399		

-
- (1) Includes investments in private equity funds carried at cost with a carrying value of \$4 million and \$6 million at March 31, 2013 and December 31, 2012, respectively.
- (2) Private equity funds include funds that invest in infrastructure, leveraged buyout transactions, emerging markets and venture capital.
- (3) With respect to the Company's investments in private equity funds and real estate funds, distributions from each fund will be received as the underlying assets held by these funds are liquidated. It is estimated that the underlying assets of these funds will be liquidated over a period of several years as market conditions allow. Private equity and real estate funds do not allow redemption of investments by their investors. Investors are permitted to sell or transfer their investments, subject to the approval of the general partner or investment manager of these funds, which generally may not be unreasonably withheld.
- (4) Includes several real estate funds that invest primarily in commercial real estate in the U.S., Europe and Asia.
- (5) Included in the total fair value of investments above are \$1.3 billion and \$0.4 billion of fund assets that are valued using NAVs provided by third-party asset managers as of March 31, 2013 and December 31, 2012, respectively. Amounts exclude investments in funds that are consolidated by Citi.

13. LOANS

Citigroup loans are reported in two categories—Consumer and Corporate. These categories are classified primarily according to the segment and subsegment that manage the loans.

Consumer Loans

Consumer loans represent loans and leases managed primarily by the *Global Consumer Banking* and *Local Consumer Lending* businesses. The following table provides information by loan type:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Consumer loans		
In U.S. offices		
Mortgage and real estate(1)	\$ 120,768	\$ 125,946
Installment, revolving credit, and other	12,955	14,070
Cards	104,535	111,403
Commercial and industrial	5,386	5,344
	\$ 243,644	\$ 256,763
In offices outside the U.S.		
Mortgage and real estate(1)	\$ 54,717	\$ 54,709
Installment, revolving credit, and other	34,020	33,958
Cards	39,522	40,653
Commercial and industrial	22,906	22,225
Lease financing	745	781
	\$ 151,910	\$ 152,326
Total Consumer loans	\$ 395,554	\$ 409,089
Net unearned income	(378)	(418)
Consumer loans, net of unearned income	\$ 395,176	\$ 408,671

(1)

Loans secured primarily by real estate.

Included in the loan table above are lending products whose terms may give rise to greater credit issues. Credit cards with below-market introductory interest rates and interest-only loans are examples of such products. These products are closely managed using credit techniques that are intended to mitigate their higher inherent risk.

During the three months ended March 31, 2013 and 2012, the Company sold and/or reclassified (to held-for-sale) \$3.7 billion and \$0.6 billion, respectively, of Consumer loans. The Company did not have significant purchases of Consumer loans during the three months ended March 31, 2013 or March 31, 2012.

Citigroup has established a risk management process to monitor, evaluate and manage the principal risks associated with its Consumer loan portfolio. Credit quality indicators that are actively monitored include delinquency status, consumer credit scores (FICO), and loan to value (LTV) ratios, each as discussed in more detail below.

Delinquency Status

Delinquency status is monitored and considered a key indicator of credit quality of Consumer loans. Substantially all of the U.S. residential first mortgage loans use the MBA method of reporting delinquencies, which considers a loan delinquent if a monthly payment has not been received by the end of the day immediately preceding the loan's next due date. All other loans use the OTS method of reporting delinquencies, which considers a loan delinquent if a monthly payment has not been received by the close of business on the loan's next due date.

Edgar Filing: CITIGROUP INC - Form 10-Q

As a general policy, residential first mortgages, home equity loans and installment loans are classified as non-accrual when loan payments are 90 days contractually past due. Credit cards and unsecured revolving loans generally accrue interest until payments are 180 days past due. As a result of OCC guidance issued in the first quarter of 2012, home equity loans in regulated bank entities are classified as non-accrual if the related residential first mortgage is 90 days or more past due. As a result of OCC guidance issued in the third quarter of 2012, mortgage loans in regulated bank entities discharged through Chapter 7 bankruptcy, other than FHA-insured loans, are classified as non-accrual. Commercial market loans are placed on a cash (non-accrual) basis when it is determined, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest or principal is doubtful or when interest or principal is 90 days past due.

The policy for re-aging modified U.S. Consumer loans to current status varies by product. Generally, one of the conditions to qualify for these modifications is that a minimum number of payments (typically ranging from one to three) be made. Upon modification, the loan is re-aged to current status. However, re-aging practices for certain open-ended Consumer loans, such as credit cards, are governed by Federal Financial Institutions Examination Council (FFIEC) guidelines. For open-ended Consumer loans subject to FFIEC guidelines, one of the conditions for the loan to be re-aged to current status is that at least three consecutive minimum monthly payments, or the equivalent amount, must be received. In addition, under FFIEC guidelines, the number of times that such a loan can be re-aged is subject to limitations (generally once in 12 months and twice in five years). Furthermore, Federal Housing Administration (FHA) and Department of Veterans Affairs (VA) loans are modified under those respective agencies' guidelines, and payments are not always required in order to re-age a modified loan to current.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following tables provide details on Citigroup's Consumer loan delinquency and non-accrual loans as of March 31, 2013 and December 31, 2012:

Consumer Loan Delinquency and Non-Accrual Details at March 31, 2013

<i>In millions of dollars</i>	Total current(1)(2)	30-89 days past due(3)	≥ 90 days past due(3)	Past due Government guaranteed(4)	Total loans(2)	Total non-accrual	90 days past due and accruing
<i>In North America offices</i>							
Residential first mortgages	\$ 73,495	\$ 2,567	\$ 2,667	\$ 5,624	\$ 84,353	\$ 4,098	\$ 4,465
Home equity loans(5)	34,329	528	742		35,599	1,626	
Credit cards	102,339	1,378	1,395		105,112		1,395
Installment and other	12,360	195	248		12,803	252	5
Commercial market loans	8,115	43	22		8,180	161	9
Total	\$ 230,638	\$ 4,711	\$ 5,074	\$ 5,624	\$ 246,047	\$ 6,137	\$ 5,874
<i>In offices outside North America</i>							
Residential first mortgages	\$ 45,371	\$ 567	\$ 449		\$ 46,387	\$ 709	
Home equity loans(5)	3		2		5	2	
Credit cards	37,653	949	774		39,376	508	467
Installment and other	29,706	463	172		30,341	241	
Commercial market loans	32,219	106	148		32,473	477	
Total	\$ 144,952	\$ 2,085	\$ 1,545	\$	\$ 148,582	\$ 1,937	\$ 467
Total GCB and LCL	\$ 375,590	\$ 6,796	\$ 6,619	\$ 5,624	\$ 394,629	\$ 8,074	\$ 6,341
Special Asset Pool (SAP)	504	18	25		547	75	
Total Citigroup	\$ 376,094	\$ 6,814	\$ 6,644	\$ 5,624	\$ 395,176	\$ 8,149	\$ 6,341

-
- (1) Loans less than 30 days past due are presented as current.
- (2) Includes \$1.2 billion of residential first mortgages recorded at fair value.
- (3) Excludes loans guaranteed by U.S. government entities.
- (4) Consists of residential first mortgages that are guaranteed by U.S. government entities that are 30-89 days past due of \$1.2 billion and ≥ 90 days past due of \$4.4 billion.
- (5) Fixed rate home equity loans and loans extended under home equity lines of credit, which are typically in junior lien positions.

Consumer Loan Delinquency and Non-Accrual Details at December 31, 2012

<i>In millions of dollars</i>	Total current(1)(2)	30-89 days past due(3)	≥ 90 days past due(3)	Past due Government guaranteed(4)	Total loans(2)	Total non-accrual	90 days past due and accruing
<i>In North America offices</i>							
	\$ 75,791	\$ 3,074	\$ 3,339	\$ 6,000	\$ 88,204	\$ 4,922	\$ 4,695

Edgar Filing: CITIGROUP INC - Form 10-Q

Residential first mortgages

Home equity loans(5)	35,740	642	843	37,225	1,797	
Credit cards	108,892	1,582	1,527	112,001		1,527
Installment and other	13,319	288	325	13,932	179	8
Commercial market loans	7,874	32	19	7,925	210	11

Total	\$ 241,616	\$ 5,618	\$ 6,053	\$ 6,000	\$ 259,287	\$ 7,108	\$ 6,241
--------------	------------	----------	----------	----------	------------	----------	----------

In offices outside North America

Residential first mortgages	\$ 45,496	\$ 547	\$ 485	\$ 46,528	\$ 807	\$
Home equity loans(5)	4		2	6	2	
Credit cards	38,920	970	805	40,695	516	508
Installment and other	29,350	496	167	30,013	254	
Commercial market loans	31,263	106	181	31,550	428	

Total	\$ 145,033	\$ 2,119	\$ 1,640	\$ 148,792	\$ 2,007	\$ 508
--------------	------------	----------	----------	------------	----------	--------

Total GCB and LCL	\$ 386,649	\$ 7,737	\$ 7,693	\$ 6,000	\$ 408,079	\$ 9,115	\$ 6,749
--------------------------	------------	----------	----------	----------	------------	----------	----------

Special Asset Pool (SAP)

	545	18	29	592	81	
--	-----	----	----	-----	----	--

Total Citigroup	\$ 387,194	\$ 7,755	\$ 7,722	\$ 6,000	\$ 408,671	\$ 9,196	\$ 6,749
------------------------	------------	----------	----------	----------	------------	----------	----------

-
- (1) Loans less than 30 days past due are presented as current.
- (2) Includes \$1.2 billion of residential first mortgages recorded at fair value.
- (3) Excludes loans guaranteed by U.S. government entities.
- (4) Consists of residential first mortgages that are guaranteed by U.S. government entities that are 30-89 days past due of \$1.3 billion and ≥ 90 days past due of \$4.7 billion.
- (5) Fixed rate home equity loans and loans extended under home equity lines of credit, which are typically in junior lien positions.

Edgar Filing: CITIGROUP INC - Form 10-Q

Consumer Credit Scores (FICO)

In the U.S., independent credit agencies rate an individual's risk for assuming debt based on the individual's credit history and assign every consumer a "FICO" credit score. These scores are continually updated by the agencies based upon an individual's credit actions (e.g., taking out a loan or missed or late payments).

The following table provides details on the FICO scores attributable to Citi's U.S. Consumer loan portfolio as of March 31, 2013 and December 31, 2012 (commercial market loans are not included in the table since they are business-based and FICO scores are not a primary driver in their credit evaluation). FICO scores are updated monthly for substantially all of the portfolio or, otherwise, on a quarterly basis.

FICO score distribution in U.S. portfolio(1)(2) <i>In millions of dollars</i>	March 31, 2013		
	Less than 620	≥ 620 but less than 660	Equal to or greater than 660
Residential first mortgages	\$ 15,035	\$ 7,445	\$ 49,731
Home equity loans	4,929	3,104	25,847
Credit cards	7,608	9,928	83,619
Installment and other	3,803	2,249	5,118
Total	\$ 31,375	\$ 22,726	\$ 164,315

(1) Excludes loans guaranteed by U.S. government entities, loans subject to long-term standby commitments (LTSCs) with U.S. government-sponsored entities and loans recorded at fair value.

(2) Excludes balances where FICO was not available. Such amounts are not material.

FICO score distribution in U.S. portfolio(1)(2) <i>In millions of dollars</i>	December 31, 2012		
	Less than 620	≥ 620 but less than 660	Equal to or greater than 660
Residential first mortgages	\$ 16,754	\$ 8,013	\$ 50,833
Home equity loans	5,439	3,208	26,820
Credit cards	7,833	10,304	90,248
Installment and other	4,414	2,417	5,365
Total	\$ 34,440	\$ 23,942	\$ 173,266

(1) Excludes loans guaranteed by U.S. government entities, loans subject to LTSCs with U.S. government-sponsored entities and loans recorded at fair value.

(2) Excludes balances where FICO was not available. Such amounts are not material.

Loan to Value (LTV) Ratios

LTV ratios (loan balance divided by appraised value) are calculated at origination and updated by applying market price data.

The following tables provide details on the LTV ratios attributable to Citi's U.S. Consumer mortgage portfolios as of March 31, 2013 and December 31, 2012. LTV ratios are updated monthly using the most recent Core Logic HPI data available for substantially all of the portfolio applied at the Metropolitan Statistical Area level, if available, or the state level if not. The remainder of the portfolio is updated in a similar manner using the Office of Federal Housing Enterprise Oversight indices.

Edgar Filing: CITIGROUP INC - Form 10-Q

LTV distribution in U.S. portfolio(1)(2) <i>In millions of dollars</i>	March 31, 2013		
	Less than or equal to 80%	> 80% but less than or equal to 100%	Greater than 100%
Residential first mortgages	\$ 41,377	\$ 17,908	\$ 12,797
Home equity loans	12,050	8,897	12,373
Total	\$ 53,427	\$ 26,805	\$ 25,170

(1) Excludes loans guaranteed by U.S. government entities, loans subject to LTSCs with U.S. government-sponsored entities and loans recorded at fair value.

(2) Excludes balances where LTV was not available. Such amounts are not material.

LTV distribution in U.S. portfolio(1)(2) <i>In millions of dollars</i>	December 31, 2012		
	Less than or equal to 80%	> 80% but less than or equal to 100%	Greater than 100%
Residential first mortgages	\$ 41,555	\$ 19,070	\$ 14,995
Home equity loans	12,611	9,529	13,153
Total	\$ 54,166	\$ 28,599	\$ 28,148

(1) Excludes loans guaranteed by U.S. government entities, loans subject to LTSCs with U.S. government-sponsored entities and loans recorded at fair value.

(2) Excludes balances where LTV was not available. Such amounts are not material.

Impaired Consumer Loans

Impaired loans are those loans about which Citigroup believes it is probable that it will not collect all amounts due according to the original contractual terms of the loan. Impaired Consumer loans include non-accrual commercial market loans, as well as smaller-balance homogeneous loans whose terms have been modified due to the borrower's financial difficulties and where Citigroup has granted a concession to the borrower. These modifications may include interest rate reductions and/or principal forgiveness. Impaired Consumer loans exclude smaller-balance homogeneous loans that have not been modified and are carried on a non-accrual basis. In addition, impaired Consumer loans exclude substantially all loans modified pursuant to Citi's short-term modification programs (i.e., for periods of 12 months or less) that were modified prior to January 1, 2011.

As a result of OCC guidance issued in the third quarter of 2012, mortgage loans to borrowers that have gone through Chapter 7 bankruptcy are classified as TDRs. These TDRs, other than FHA-insured loans, are written down to collateral value less cost to sell. FHA-insured loans are reserved based on a discounted cash flow model (see Note 1 to the Consolidated Financial Statements). The recorded investment in receivables reclassified to TDRs in the third quarter of 2012 as a result of this OCC guidance approximated \$1,714 million, composed of \$1,327 million of residential first mortgages and \$387 million of home equity loans.

The following tables present information about total impaired Consumer loans at and for the periods ending March 31, 2013 and December 31, 2012, respectively, and for the three months ended March 31, 2013 and March 31, 2012 for interest income recognized on impaired Consumer loans:

Impaired Consumer Loans

<i>In millions of dollars</i>	March 31, 2013				Three Months Ended Mar. 31, 2013	Three Months Ended Mar. 31, 2012
	Recorded investment(1)(2)	Unpaid principal balance	Related specific allowance(3)	Average carrying value(4)	Interest income recognized(5)(6)	Interest income recognized(5)(6)
Mortgage and real estate						
Residential first mortgages	\$ 19,268	\$ 20,220	\$ 3,199	\$ 20,004	\$ 217	\$ 215
Home equity loans	2,057	2,653	529	1,999	21	15
Credit cards	4,279	4,341	1,596	4,849	65	87
Installment and other						
Individual installment and other	1,093	1,130	657	1,679	49	69
Commercial market loans	442	720	61	473	4	4
Total(7)	\$ 27,139	\$ 29,064	\$ 6,042	\$ 29,004	\$ 356	\$ 390

- (1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount and direct write-downs and includes accrued interest only on credit card loans.
- (2) \$2,240 million of residential first mortgages, \$423 million of home equity loans and \$184 million of commercial market loans do not have a specific allowance.
- (3) Included in the *Allowance for loan losses*.
- (4) Average carrying value represents the average recorded investment ending balance for the last four quarters and does not include the related specific allowance.
- (5) Includes amounts recognized on both an accrual and cash basis.

Edgar Filing: CITIGROUP INC - Form 10-Q

- (6) Cash interest receipts on smaller-balance homogeneous loans are generally recorded as revenue. The interest recognition policy for commercial market loans is identical to that for Corporate loans, as described below.
- (7) Prior to 2008, the Company's financial accounting systems did not separately track impaired smaller-balance, homogeneous Consumer loans whose terms were modified due to the borrowers' financial difficulties and where it was determined that a concession was granted to the borrower. Smaller-balance consumer loans modified since January 1, 2008 amounted to \$26.7 billion at March 31, 2013. However, information derived from Citi's risk management systems indicates that the amounts of outstanding modified loans, including those modified prior to 2008, approximated \$27.6 billion at March 31, 2013.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	December 31, 2012			
	Recorded investment(1)(2)	Unpaid principal balance	Related specific allowance(3)	Average carrying value(4)
Mortgage and real estate				
Residential first mortgages	\$ 20,870	\$ 22,062	\$ 3,585	\$ 19,956
Home equity loans	2,135	2,727	636	1,911
Credit cards	4,584	4,639	1,800	5,272
Installment and other				
Individual installment and other	1,612	1,618	860	1,958
Commercial market loans	439	737	60	495
Total(5)	\$ 29,640	\$ 31,783	\$ 6,941	\$ 29,592

- (1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount and direct write-downs and includes accrued interest only on credit card loans.
- (2) \$2,344 million of residential first mortgages, \$378 million of home equity loans and \$183 million of commercial market loans do not have a specific allowance.
- (3) Included in the *Allowance for loan losses*.
- (4) Average carrying value represents the average recorded investment ending balance for last four quarters and does not include related specific allowance.
- (5) Prior to 2008, the Company's financial accounting systems did not separately track impaired smaller-balance, homogeneous Consumer loans whose terms were modified due to the borrowers' financial difficulties and where it was determined that a concession was granted to the borrower. Smaller-balance consumer loans modified since January 1, 2008 amounted to \$29.2 billion at December 31, 2012. However, information derived from Citi's risk management systems indicates that the amounts of outstanding modified loans, including those modified prior to 2008, approximated \$30.1 billion at December 31, 2012.

Consumer Troubled Debt Restructurings

The following tables present Consumer TDRs occurring during the three months ended March 31, 2013 and 2012:

	For the three months ended March 31, 2013						
<i>In millions of dollars except number of loans modified</i>	Number of loans modified	Post-modification recorded investment(1)(2)	Deferred principal(3)	Contingent principal forgiveness(4)	Principal forgiveness(5)		Average interest rate reduction
North America							
Residential first mortgages	9,304	\$ 1,244	\$ 5	\$	\$ 54		2%
Home equity loans	3,093	87			27		2
Credit cards	39,469	205					16
Installment and other revolving	13,595	98					6
Commercial markets(6)	57	14					
Total	65,518	\$ 1,648	\$ 5	\$	\$ 81		
International							
Residential first mortgages	1,594	\$ 60	\$	\$	\$ 1		1%
Home equity loans	4						

Edgar Filing: CITIGROUP INC - Form 10-Q

Credit cards	49,339	159	2	35
Installment and other revolving	11,761	80		19
Commercial markets(6)	86	10		
Total	62,784	\$ 309	\$	\$ 3

140

Edgar Filing: CITIGROUP INC - Form 10-Q

For the three months ended March 31, 2012

<i>In millions of dollars except number of loans modified</i>	Number of loans modified	Post-modification recorded investment(1)	Deferred principal(3)	Contingent principal forgiveness(4)	Principal forgiveness(5)	Average interest rate reduction
North America						
Residential first mortgages	6,201	\$ 828	\$ 4	\$ 2	\$ 21	2%
Home equity loans	2,645	106	2		2	4
Credit cards	65,236	345				17
Installment and other revolving	19,978	146				5
Commercial markets(6)	35					
Total	94,095	\$ 1,425	\$ 6	\$ 2	\$ 23	
International						
Residential first mortgages	1,454	\$ 51	\$	\$	\$ 1	1%
Home equity loans	2					
Credit cards	53,592	153				29
Installment and other revolving	13,754	94				15
Commercial markets(6)	20				1	
Total	68,822	\$ 298	\$	\$	\$ 2	

-
- (1) Post-modification balances include past due amounts that are capitalized at modification date.
- (2) Post-modification balances in *North America* in the first quarter of 2013 include \$123 million of residential first mortgages and \$20 million of home equity loans to borrowers that have gone through Chapter 7 bankruptcy. These amounts include \$97 million of residential first mortgages and \$16 million of home equity loans that are newly classified as TDRs as a result of OCC guidance received in the third quarter of 2012, as described above.
- (3) Represents portion of contractual loan principal that is non-interest bearing but still due from borrower. Such deferred principal is charged-off at the time of permanent modification to the extent that the related loan balance exceeds the underlying collateral value.
- (4) Represents portion of contractual loan principal that is non-interest bearing and, depending upon borrower performance, eligible for forgiveness.
- (5) Represents portion of contractual loan principal that is forgiven at the time of permanent modification.
- (6) Commercial markets loans are generally borrower-specific modifications and incorporate changes in the amount and/or timing of principal and/or interest.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents Consumer TDRs that defaulted during the first three months of 2013 and 2012, respectively, and for which the payment default occurred within one year of a permanent modification:

<i>In millions of dollars</i>	March 31, 2013(1)	March 31, 2012(1)
North America		
Residential first mortgages	\$ 236	\$ 439
Home equity loans	42	30
Credit cards	62	165
Installment and other revolving	19	34
Commercial markets		
Total	\$ 359	\$ 668
International		
Residential first mortgages	\$ 16	\$ 15
Home equity loans		
Credit cards	57	53
Installment and other revolving	32	36
Commercial markets	2	
Total	\$ 107	\$ 104

(1) Default is defined as 60 days past due, except for classifiably managed commercial markets loans, where default is defined as 90 days past due.

Corporate Loans

Corporate loans represent loans and leases managed by the *Institutional Clients Group* in Citicorp or the *Special Asset Pool* in Citi Holdings. The following table presents information by Corporate loan type as of March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Corporate		
In U.S. offices		
Commercial and industrial	\$ 28,558	\$ 26,985
Financial institutions	16,500	18,159
Mortgage and real estate(1)	25,576	24,705
Installment, revolving credit and other	33,621	32,446
Lease financing	1,369	1,410
	\$ 105,624	\$ 103,705
In offices outside the U.S.		
Commercial and industrial	\$ 85,258	\$ 82,939
Installment, revolving credit and other	14,733	14,958
Mortgage and real estate(1)	6,231	6,485
Financial institutions	38,332	37,739
Lease financing	593	605
Governments and official institutions	1,265	1,159
	\$ 146,412	\$ 143,885
Total Corporate loans	\$ 252,036	\$ 247,590
Net unearned income (loss)	(848)	(797)

Corporate loans, net of unearned income	\$ 251,188	\$ 246,793
--	-------------------	-------------------

(1)

Loans secured primarily by real estate.

During the three months ended March 31, 2013 and 2012, the Company sold and/or reclassified (to held-for-sale) \$1,029 million and \$925 million, respectively, of held-for-investment Corporate loans. The Company did not have significant purchases of Corporate loans classified as held-for-investment for the three months ended March 31, 2013 or 2012.

Edgar Filing: CITIGROUP INC - Form 10-Q

Corporate loans are identified as impaired and placed on a cash (non-accrual) basis when it is determined, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest or principal is doubtful or when interest or principal is 90 days past due, except when the loan is well collateralized and in the process of collection. Any interest accrued on impaired Corporate loans and leases is reversed at 90 days and charged against current earnings, and interest is thereafter included in earnings only to the extent actually received in cash. When there is doubt regarding the ultimate collectability of principal, all cash receipts are thereafter applied to reduce the recorded investment in the loan. While Corporate loans are generally managed based on their internally assigned risk rating (see further discussion below), the following tables present delinquency information by Corporate loan type as of March 31, 2013 and December 31, 2012:

Corporate Loan Delinquency and Non-Accrual Details at March 31, 2013

<i>In millions of dollars</i>	30-89 days past due and accruing(1)	≥ 90 days past due and accruing(1)	Total past due and accruing	Total non-accrual(2)	Total current(3)	Total loans
Commercial and industrial	\$ 61	\$ 5	\$ 66	\$ 1,171	\$ 111,400	\$ 112,637
Financial institutions	5		5	449	52,885	53,339
Mortgage and real estate	234	105	339	630	30,717	31,686
Leases	2	1	3	189	1,770	1,962
Other	135	5	140	65	47,573	47,778
Loans at fair value						3,786
Total	\$ 437	\$ 116	\$ 553	\$ 2,504	\$ 244,345	\$ 251,188

- (1) Corporate loans that are ≥ 90 days past due are generally classified as non-accrual. Corporate loans are considered past due when principal or interest is contractually due but unpaid.
- (2) Citi generally does not manage Corporate loans on a delinquency basis. Non-accrual loans generally include those loans that are ≥ 90 days past due or those loans for which Citi believes, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest or principal is doubtful.
- (3) Corporate loans are past due when principal or interest is contractually due but unpaid. Loans less than 30 days past due are presented as current.

Corporate Loan Delinquency and Non-Accrual Details at December 31, 2012

<i>In millions of dollars</i>	30-89 days past due and accruing(1)	≥ 90 days past due and accruing(1)	Total past due and accruing	Total non-accrual(2)	Total current(3)	Total loans
Commercial and industrial	\$ 38	\$ 10	\$ 48	\$ 1,078	\$ 107,650	\$ 108,776
Financial institutions	5		5	454	53,858	54,317
Mortgage and real estate	224	109	333	680	30,057	31,070
Leases	7		7	52	1,956	2,015
Other	70	6	76	69	46,414	46,559
Loans at fair value						4,056
Total	\$ 344	\$ 125	\$ 469	\$ 2,333	\$ 239,935	\$ 246,793

- (1) Corporate loans that are ≥ 90 days past due are generally classified as non-accrual. Corporate loans are considered past due when principal or interest is contractually due but unpaid.
- (2) Citi generally does not manage Corporate loans on a delinquency basis. Non-accrual loans generally include those loans that are ≥ 90 days past due or those loans for which Citi believes, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest or principal is doubtful.
- (3) Corporate loans are past due when principal or interest is contractually due but unpaid. Loans less than 30 days past due are presented as current.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup has a risk management process to monitor, evaluate and manage the principal risks associated with its Corporate loan portfolio. As part of its risk management process, Citi assigns numeric risk ratings to its Corporate loan facilities based on quantitative and qualitative assessments of the obligor and facility. These risk ratings are reviewed at least annually or more often if material events related to the obligor or facility warrant. Factors considered in assigning the risk ratings include: financial condition of the obligor, qualitative assessment of management and strategy, amount and sources of repayment, amount and type of collateral and guarantee arrangements, amount and type of any contingencies associated with the obligor, and the obligor's industry and geography.

The obligor risk ratings are defined by ranges of default probabilities. The facility risk ratings are defined by ranges of loss norms, which are the product of the probability of default and the loss given default. The investment grade rating categories are similar to the category BBB-/Baa3 and above as defined by S&P and Moody's. Loans classified according to the bank regulatory definitions as special mention, substandard and doubtful will have risk ratings within the non-investment grade categories.

Corporate Loans Credit Quality Indicators at March 31, 2013 and December 31, 2012

<i>In millions of dollars</i>	Recorded investment in loans(1)	
	March 31, 2013	December 31, 2012
Investment grade(2)		
Commercial and industrial	\$ 76,662	\$ 73,822
Financial institutions	42,974	43,895
Mortgage and real estate	12,764	12,587
Leases	1,363	1,404
Other	43,817	42,575
Total investment grade	\$ 177,580	\$ 174,283
Non-investment grade(2)		
<i>Accrual</i>		
Commercial and industrial	\$ 34,804	\$ 33,876
Financial institutions	9,916	9,968
Mortgage and real estate	3,069	2,858
Leases	410	559
Other	3,896	3,915
<i>Non-accrual</i>		
Commercial and industrial	1,171	1,078
Financial institutions	449	454
Mortgage and real estate	630	680
Leases	189	52
Other	65	69
Total non-investment grade	\$ 54,599	\$ 53,509
Private Banking loans managed on a delinquency basis(2)	\$ 15,223	\$ 14,945
Loans at fair value	3,786	4,056
Corporate loans, net of unearned income	\$ 251,188	\$ 246,793

(1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.

(2) Held-for-investment loans accounted for on an amortized cost basis.

Corporate loans and leases identified as impaired and placed on non-accrual status are written down to the extent that principal is judged to be uncollectible. Impaired collateral-dependent loans and leases, where repayment is expected to be provided solely by the sale of the underlying

Edgar Filing: CITIGROUP INC - Form 10-Q

collateral and there are no other available and reliable sources of repayment, are written down to the lower of cost or collateral value, less cost to sell. Cash-basis loans are returned to an accrual status when all contractual principal and interest amounts are reasonably assured of repayment and there is a sustained period of repayment performance, generally six months, in accordance with the contractual terms of the loan.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following tables present non-accrual loan information by Corporate loan type at March 31, 2013 and December 31, 2012, respectively, and interest income recognized on non-accrual Corporate loans for the three-month periods ended March 31, 2013 and 2012, respectively:

Non-Accrual Corporate Loans

At and for the three months ended March 31, 2013					
<i>In millions of dollars</i>	Recorded investment(1)	Unpaid principal balance	Related specific allowance	Average carrying value(2)	Interest income recognized(4)
Non-accrual Corporate loans					
Commercial and industrial	\$ 1,171	\$ 1,416	\$ 146	\$ 1,061	\$ 7
Financial institutions	449	499	14	476	
Mortgage and real estate	630	737	69	732	1
Lease financing	189	210	72	64	
Other	65	237	23	126	
Total non-accrual Corporate loans	\$ 2,504	\$ 3,099	\$ 324	\$ 2,459	\$ 8

At and for the three months ended December 31, 2012					
<i>In millions of dollars</i>	Recorded investment(1)	Unpaid principal balance	Related specific allowance	Average carrying value(3)	
Non-accrual Corporate loans					
Commercial and industrial	\$ 1,078	\$ 1,368	\$ 155	\$ 1,076	
Loans to financial institutions	454	504	14	518	
Mortgage and real estate	680	810	74	811	
Lease financing	52	61	16	19	
Other	69	245	25	154	
Total non-accrual Corporate loans	\$ 2,333	\$ 2,988	\$ 284	\$ 2,578	

		March 31, 2013		December 31, 2012	
<i>In millions of dollars</i>		Recorded investment(1)	Related specific allowance	Recorded investment(1)	Related specific allowance
Non-accrual Corporate loans with valuation allowances					
Commercial and industrial	\$	539	\$ 146	\$ 608	\$ 155
Financial institutions		21	14	41	14
Mortgage and real estate		324	69	345	74
Lease financing		102	72	47	16
Other		57	23	59	25
Total non-accrual Corporate loans with specific allowance	\$	1,043	\$ 324	\$ 1,100	\$ 284
Non-accrual Corporate loans without specific allowance					
Commercial and industrial	\$	632		\$ 470	
Financial institutions		428		413	
Mortgage and real estate		306		335	
Lease financing		87		5	
Other		8		10	
Total non-accrual Corporate loans without specific allowance	\$	1,461	N/A	\$ 1,233	N/A

Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.
- (2) Average carrying value represents the average recorded investment balance and does not include related specific allowance.
- (3) Average carrying value does not include related specific allowance.
- (4) Interest income recognized for the three months ended March 31, 2012 was \$26 million.

N/A Not Applicable

Corporate Troubled Debt Restructurings

The following tables provide details on TDR activity and default information as of and for the three-month periods ended March 31, 2013 and 2012.

The following table presents TDRs occurring during the three-month period ended March 31, 2013.

<i>In millions of dollars</i>	Carrying Value	TDRs involving changes in the amount and/or timing of principal payments(1)	TDRs involving changes in the amount and/or timing of interest payments(2)	TDRs involving changes in the amount and/or timing of both principal and interest payments	Balance of principal forgiven or deferred	Net P&L impact(3)
Commercial and industrial	\$ 47	\$ 41	\$	\$ 6	\$	\$
Financial institutions						
Mortgage and real estate	14		14			
Other	4			4		
Total	\$ 65	\$ 41	\$ 14	\$ 10	\$	\$

- (1) TDRs involving changes in the amount or timing of principal payments may involve principal forgiveness or deferral of periodic and/or final principal payments.
- (2) TDRs involving changes in the amount or timing of interest payments may involve a below-market interest rate.
- (3) Balances reflect charge-offs and reserves recorded during the three months ended March 31, 2013 on loans subject to a TDR during the period then ended.

The following table presents TDRs occurring during the three-month period ended March 31, 2012.

<i>In millions of dollars</i>	Carrying Value	TDRs involving changes in the amount and/or timing of principal payments(1)	TDRs involving changes in the amount and/or timing of interest payments(2)	TDRs involving changes in the amount and/or timing of both principal and interest payments	Balance of principal forgiven or deferred	Net P&L impact(3)
Commercial and industrial	\$ 17	\$ 17	\$	\$	\$	\$ 1
Loans to financial institutions						
Mortgage and real estate	61	60		1		
Other						
Total	\$ 78	\$ 77	\$	\$ 1	\$	\$ 1

- (1) TDRs involving changes in the amount or timing of principal payments may involve principal forgiveness or deferral of periodic and/or final principal payments.
- (2) TDRs involving changes in the amount or timing of interest payments may involve a below-market interest rate.
- (3) Balances reflect charge-offs and reserves recorded during the three months ended March 31, 2012 on loans subject to a TDR during the period then ended.

The following table presents total corporate loans modified in a troubled debt restructuring at March 31, 2013 and 2012, and for which the payment default occurred within one year of the modification.

<i>In millions of dollars</i>	TDR Balances at March 31, 2013	TDRs in payment default during the year ended March 31, 2013(1)	TDR Balances at March 31, 2012	TDRs in payment default during the year ended March 31, 2012(1)
Commercial and industrial	\$ 311	\$ 15	\$ 272	\$
Financial institutions	17		551	
Mortgage and real estate	136		120	
Other	437		20	
Total	\$ 901	\$ 15	\$ 963	\$

- (1) Payment default constitutes failure to pay principal or interest when due per the contractual terms of the loan.

14. ALLOWANCE FOR CREDIT LOSSES

<i>In millions of dollars</i>	Three Months Ended March 31,	
	2013	2012
Allowance for loan losses at beginning of period	\$ 25,455	\$ 30,115
Gross credit losses(1)	(3,551)	(4,771)
Gross recoveries	590	816
Net credit losses (NCLs)	\$ (2,961)	\$ (3,955)
NCLs replenishments	\$ 2,961	\$ 3,955
Net reserve builds (releases)	(308)	(194)
Net specific reserve builds (releases)(1)	(358)	(933)
Total provision for credit losses	\$ 2,295	\$ 2,828
Other, net(2)	(1,062)	32
Allowance for loan losses at end of period	\$ 23,727	\$ 29,020
Allowance for credit losses on unfunded lending commitments at beginning of period(3)	\$ 1,119	\$ 1,136
Provision for unfunded lending commitments	14	(38)
Other, net	(1)	(1)
Allowance for credit losses on unfunded lending commitments at end of period(3)	\$ 1,132	\$ 1,097
Total allowance for loans, leases, and unfunded lending commitments	\$ 24,859	\$ 30,117

(1) The first quarter of 2012 included approximately \$370 million of incremental charge-offs related to previously deferred principal balances on modified mortgages related to anticipated forgiveness of principal in connection with the national mortgage settlement. There was a corresponding approximately \$350 million reserve release in the first quarter of 2012 specific to these charge-offs.

(2) The first quarter of 2013 primarily includes reductions of approximately \$855 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios and a reduction of \$165 million related to a transfer to held-for-sale of a loan portfolio in Greece. The first quarter of 2012 primarily includes reductions of approximately \$145 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios.

(3) Represents additional credit loss reserves for unfunded lending commitments and letters of credit recorded in *Other Liabilities* on the Consolidated Balance Sheet.

Allowance for Credit Losses and Investment in Loans

<i>In millions of dollars</i>	Three Months Ended March 31, 2013		
	Corporate	Consumer	Total
Allowance for loan losses at beginning of year	\$ 2,776	\$ 22,679	\$ 25,455
Charge-offs	(60)	(3,491)	(3,551)
Recoveries	15	575	590
Replenishment of net charge-offs	45	2,916	2,961
Net reserve releases	(31)	(277)	(308)
Net specific reserve builds (releases)	42	(400)	(358)
Other	(8)	(1,054)	(1,062)

Ending balance	\$ 2,779	\$ 20,948	\$ 23,727
-----------------------	-----------------	------------------	------------------

147

15. GOODWILL AND INTANGIBLE ASSETS**Goodwill**

The changes in *Goodwill* during the first three months of 2013 were as follows:

In millions of dollars

Balance at December 31, 2012	\$ 25,673
Foreign exchange translation and other	(199)
Balance at March 31, 2013	\$ 25,474

During the first quarter of 2013, no goodwill was written off due to impairment and no interim impairment test on goodwill was performed. Goodwill is tested for impairment annually during the third quarter at the reporting unit level and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. There were no triggering events present during the first quarter of 2013 for any reporting unit and thus an interim goodwill impairment test was not required.

While no goodwill was written off during the first quarter of 2013, the Company continues to monitor the *Local Consumer Lending Cards* reporting unit for triggering events in the interim as the goodwill present in this reporting unit may be sensitive to further deterioration as the valuation of the reporting unit is particularly dependent upon economic conditions that affect consumer credit risk and behavior. The fair value as a percentage of allocated book value for *Local Consumer Lending Cards* is 110%, based on the results of the goodwill impairment test performed during the third quarter of 2012. Small deterioration in the assumptions used in the valuations, in particular the discount rate, expected recovery, and expected loss rates, could significantly affect Citigroup's impairment evaluation and, hence, results. If the future were to differ adversely from management's best estimate of key economic assumptions, and associated cash flows were to decrease by a small margin, the Company could potentially experience future material impairment charges with respect to the \$105 million of goodwill remaining in its *Local Consumer Lending Cards* reporting unit. Any such charges, by themselves, would not negatively affect the Company's Tier 1 Common, Tier 1 Capital or Total Capital regulatory ratios, its Tangible Common Equity or the Company's liquidity position.

The following table shows reporting units with goodwill balances as of March 31, 2013.

In millions of dollars

Reporting unit(1)	Goodwill
North America Regional Consumer Banking	\$ 6,799
EMEA Regional Consumer Banking	343
Asia Regional Consumer Banking	5,242
Latin America Regional Consumer Banking	1,942
Securities and Banking	9,387
Transaction Services	1,614
Brokerage and Asset Management	42
Local Consumer Lending Cards	105
Total	\$ 25,474

(1)

Local Consumer Lending Other is excluded from the table as there is no goodwill allocated to it.

INTANGIBLE ASSETS

The components of intangible assets were as follows:

<i>In millions of dollars</i>	March 31, 2013			December 31, 2012		
	Gross carrying amount	Accumulated amortization	Net carrying amount	Gross carrying amount	Accumulated amortization	Net carrying amount
Purchased credit card relationships	\$ 7,621	\$ 5,813	\$ 1,808	\$ 7,632	\$ 5,726	\$ 1,906
Core deposit intangibles	1,283	1,023	260	1,315	1,019	296
Other customer relationships	725	378	347	767	380	387
Present value of future profits	241	140	101	239	135	104
Indefinite-lived intangible assets	521		521	487		487
Other(1)	4,739	2,319	2,420	4,764	2,247	2,517
Intangible assets (excluding MSRs)	\$ 15,130	\$ 9,673	\$ 5,457	\$ 15,204	\$ 9,507	\$ 5,697
Mortgage servicing rights (MSRs)	2,203		2,203	1,942		1,942
Total intangible assets	\$ 17,333	\$ 9,673	\$ 7,660	\$ 17,146	\$ 9,507	\$ 7,639

- (1) Includes contract-related intangible assets.

The changes in intangible assets during the first three months of 2013 were as follows:

<i>In millions of dollars</i>	Net carrying amount at December 31, 2012		Acquisitions/ divestitures		Amortization Impairments		FX and other		Net carrying amount at March 31, 2013	
Purchased credit card relationships	\$	1,906	\$		\$	(95)	\$	(4)	\$	1
Core deposit intangibles		296				(19)		(21)		4
Other customer relationships		387				(9)		(31)		347
Present value of future profits		104				(3)				101
Indefinite-lived intangible assets		487						34		521
Other		2,517				(78)		(19)		2,420
Intangible assets (excluding MSRs)	\$	5,697	\$		\$	(204)	\$	(25)	\$	(11)
Mortgage servicing rights (MSRs)(1)		1,942								2,203
Total intangible assets	\$	7,639							\$	7,660

- (1) See Note 18 to the Consolidated Financial Statements for the roll-forward of MSRs.

16. DEBT**Short-Term Borrowings**

Short-term borrowings consist of commercial paper and other borrowings at March 31, 2013 and December 31, 2012 as follows:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Commercial paper		
Bank	\$ 11,741	\$ 11,092
Other non-bank	309	378
	\$ 12,050	\$ 11,470
Other borrowings(1)	36,143	40,557
Total	\$ 48,193	\$ 52,027

(1)

At March 31, 2013 and December 31, 2012, collateralized short-term advances from the Federal Home Loan Banks were \$3 billion and \$4 billion, respectively.

Borrowings under bank lines of credit may be at interest rates based on LIBOR, CD rates, the prime rate, or bids submitted by the banks. Citigroup pays commitment fees for its lines of credit.

Some of Citigroup's non-bank subsidiaries have credit facilities with Citigroup's subsidiary depository institutions, including Citibank, N.A. Borrowings under these facilities are secured in accordance with Section 23A of the Federal Reserve Act.

Citigroup Global Markets Holdings Inc. (CGMHI) has borrowing agreements consisting of facilities that CGMHI has been advised are available, but where no contractual lending obligation exists. These arrangements are reviewed on an ongoing basis to ensure flexibility in meeting CGMHI's short-term requirements.

Long-Term Debt

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Citigroup parent company	\$ 173,750	\$ 176,553
Bank(1)	49,421	51,234
Other non-bank	11,155	11,676
Total(2)	\$ 234,326	\$ 239,463

Note:

Citigroup Funding Inc. (CFI) was previously a first-tier subsidiary of Citigroup Inc., issuing commercial paper, medium-term notes and structured equity-linked and credit-linked notes. The debt of CFI was guaranteed by Citigroup Inc. On December 31, 2012, CFI was merged into Citigroup Inc.

(1)

Represents Citibank, N.A., as well as subsidiaries of Citibank and Banamex. At March 31, 2013 and December 31, 2012, collateralized long-term advances from the Federal Home Loan Banks were \$16.3 billion.

(2)

Includes senior notes with carrying values of \$196 million issued to Safety First Trust Series 2007-4, 2008-1, 2008-2, 2008-3, 2008-4, 2008-5, 2008-6, 2009-1, 2009-2, and 2009-3 at March 31, 2013 and \$186 million issued to Safety First Trust Series 2007-4, 2008-1,

Edgar Filing: CITIGROUP INC - Form 10-Q

2008-2, 2008-3, 2008-4, 2008-5, 2008-6, 2009-1, 2009-2, and 2009-3 at December 31, 2012. Citigroup owns all of the voting securities of the Safety First Trusts. The Safety First Trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the Safety First Trust securities and the Safety First Trusts' common securities.

CGMHI has committed long-term financing facilities with unaffiliated banks. At March 31, 2013, CGMHI had drawn down \$300 million available under these facilities. Generally, a bank can terminate these facilities by giving CGMHI one-year prior notice.

Long-term debt outstanding includes trust preferred securities with a balance sheet carrying value of \$9,615 million and \$10,110 million at March 31, 2013 and December 31, 2012, respectively. In issuing these trust preferred securities, Citi formed statutory business trusts under the laws of the State of Delaware. The trusts exist for the exclusive purposes of (i) issuing trust preferred securities representing undivided beneficial interests in the assets of the trust; (ii) investing the gross proceeds of the trust preferred securities in junior subordinated deferrable interest debentures (subordinated debentures) of its parent; and (iii) engaging in only those activities necessary or incidental thereto. Generally, upon receipt of certain regulatory approvals, Citigroup has the right to redeem these securities.

On February 4, 2013, Citigroup, with agreement from the U.S. Treasury, completed an exchange of \$800 million of the \$3.025 billion issued under Citigroup Capital XXXIII for \$894 million in subordinated debt, leaving \$2.225 billion of trust preferred securities outstanding under Citigroup Capital XXXIII as of March 31, 2013. There was no gain or loss recorded on the exchange with the difference in notional of \$94 million recorded as a discount on the newly issued subordinated debt. The maturity date of the subordinated debt is August 1, 2022.

On March 15, 2013, Citi announced the redemption of Citigroup Capital VII, Citigroup Capital VIII, Citigroup Capital XIV and Citigroup Capital XV. The redemptions closed on April 16, 2013. Concurrent with the redemptions of the trust preferred securities were the redemptions of the respective common securities issued by each trust and held by Citigroup.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table summarizes the financial structure of each of the Company's subsidiary trusts at March 31, 2013:

Trust securities with distributions guaranteed by Citigroup	Issuance date	Securities issued	Liquidation value(1)	Coupon rate	Junior subordinated debentures owned by trust			
					Common shares issued to parent	Amount	Maturity	Redeemable by issuer beginning
<i>In millions of dollars, except share amounts</i>								
Citigroup Capital III	Dec. 1996	194,053	\$ 194	7.625%	6,003	\$ 200	Dec. 1, 2036	Not redeemable
Citigroup Capital VII(2)	July 2001	35,885,898	897	7.125%	1,109,874	925	July 31, 2031	July 31, 2006
Citigroup Capital VIII(2)	Sept. 2001	43,651,597	1,091	6.950%	1,350,050	1,125	Sept. 15, 2031	Sept. 17, 2006
Citigroup Capital IX	Feb. 2003	33,874,813	847	6.000%	1,047,675	873	Feb. 14, 2033	Feb. 13, 2008
Citigroup Capital X	Sept. 2003	14,757,823	369	6.100%	456,428	380	Sept. 30, 2033	Sept. 30, 2008
Citigroup Capital XI	Sept. 2004	18,387,128	460	6.000%	568,675	474	Sept. 27, 2034	Sept. 27, 2009
Citigroup Capital XIII	Sept. 2010	89,840,000	2,246	7.875%	1,000	2,246	Oct. 30, 2040	Oct. 30, 2015
Citigroup Capital XIV(2)	June 2006	12,227,281	306	6.875%	40,000	307	June 30, 2066	June 30, 2011
Citigroup Capital XV(2)	Sept. 2006	25,210,733	630	6.500%	40,000	631	Sept. 15, 2066	Sept. 15, 2011
Citigroup Capital XVI	Nov. 2006	38,148,947	954	6.450%	20,000	954	Dec. 31, 2066	Dec. 31, 2011
Citigroup Capital XVII	Mar. 2007	28,047,927	701	6.350%	20,000	702	Mar. 15, 2067	Mar. 15, 2012
Citigroup Capital XVIII	June 2007	99,901	152	6.829%	50	152	June 28, 2067	June 28, 2017
Citigroup Capital XXXIII(3)	July 2009	3,025,000	2,225	8.000%	100	2,225	July 30, 2039	July 30, 2014
Adam Capital Trust III	Dec. 2002	17,500	18	3 mo. LIB +335 bp.	542	18	Jan. 7, 2033	Jan. 7, 2008
Adam Statutory Trust III	Dec. 2002	25,000	25	3 mo. LIB +325 bp.	774	26	Dec. 26, 2032	Dec. 26, 2007
Adam Statutory Trust IV	Sept. 2003	40,000	40	3 mo. LIB +295 bp.	1,238	41	Sept. 17, 2033	Sept. 17, 2008
Adam Statutory Trust V	Mar. 2004	35,000	35	3 mo. LIB +279 bp.	1,083	36	Mar. 17, 2034	Mar. 17, 2009
Total obligated			\$ 11,190			\$ 11,315		

- (1) Represents the notional value received by investors from the trusts at the time of issuance.
- (2) Redeemed on April 16, 2013.
- (3) Reflects the exchange of \$0.8 billion held by the U.S. Treasury on February 4, 2013.

Edgar Filing: CITIGROUP INC - Form 10-Q

In each case, the coupon rate on the debentures is the same as that on the trust securities. Distributions on the trust securities and interest on the debentures are payable quarterly, except for Citigroup Capital III and Citigroup Capital XVIII on which distributions are payable semiannually.

17. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Changes in each component of *Accumulated other comprehensive income (loss)* for the three months ended March 31, 2013 and 2012 are as follows:

Three Months Ended March 31, 2013: <i>In millions of dollars</i>	Net unrealized gains (losses) on investment securities	Foreign currency translation adjustment, net of hedges	Cash flow hedges	Pension liability adjustments	Accumulated other comprehensive income (loss)
Balance at December 31, 2012	\$ 597	\$ (9,930)	\$ (2,293)	\$ (5,270)	\$ (16,896)
Change, net of taxes ⁽¹⁾⁽²⁾⁽³⁾	\$ 169	\$ (711)	\$ 125	\$ 254	\$ (163)
Balance at March 31, 2013	\$ 766	\$ (10,641)	\$ (2,168)	\$ (5,016)	\$ (17,059)

Three Months Ended March 31, 2012: <i>In millions of dollars</i>	Net unrealized gains (losses) on investment securities	Foreign currency translation adjustment, net of hedges	Cash flow hedges	Pension liability adjustments	Accumulated other comprehensive income (loss)
Balance at December 31, 2011	\$ (35)	\$ (10,651)	\$ (2,820)	\$ (4,282)	\$ (17,788)
Change, net of taxes ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾	\$ (774)	\$ 1,697	\$ 220	\$ (90)	\$ 1,053
Balance at March 31, 2012	\$ (809)	\$ (8,954)	\$ (2,600)	\$ (4,372)	\$ (16,735)

-
- (1) For the first quarter 2013, primarily reflects the movements in (by order of impact) the Mexican peso, Japanese yen, British pound, and Korean won against the U.S. dollar, and changes in related tax effects and hedges. For the first quarter of 2012, primarily reflects the movements in (by order of impact) the Mexican peso, Turkish lira, Japanese yen, Euro and Polish zloty against the U.S. dollar, and changes in related tax effects and hedges.
- (2) For cash flow hedges, primarily driven by Citigroup's pay fixed/receive floating interest rate swap programs that are hedging the floating rates on liabilities.
- (3) For the pension liability adjustment, primarily reflects adjustments based on the final year-end actuarial valuations of the Company's pension and postretirement plans and amortization of amounts previously recognized in other comprehensive income.
- (4) For net unrealized gains (losses) on investment securities, includes the after-tax impact of realized gains from the sales of minority investments: \$672 million from the Company's remaining interest in Housing Development Finance Corporation Ltd. (HDFC); and \$421 million from the Company's entire interest in Shanghai Pudong Development Bank (SPDB).
- (5) The after-tax impact due to impairment charges and the loss related to Akbank, included within the foreign currency translation adjustment, was \$636 million during the first quarter of 2012. See Note 12 to the Consolidated Financial Statements.

Edgar Filing: CITIGROUP INC - Form 10-Q

The pretax and after-tax changes in each component of *Accumulated other comprehensive income (loss)* for the three months ended March 31, 2013 and 2012 are as follows:

Three Months Ended March 31, 2013:

<i>In millions of dollars</i>	Pretax	Tax effect	After-tax
Balance, December 31, 2012	\$ (25,334)	\$ 8,438	\$ (16,896)
Change in net unrealized gains (losses) on investment securities	281	(112)	169
Foreign currency translation adjustment	(697)	(14)	(711)
Cash flow hedges	201	(76)	125
Pension liability adjustment	348	(94)	254
Change	\$ 133	\$ (296)	\$ (163)
Balance, March 31, 2013	\$ (25,201)	\$ 8,142	\$ (17,059)

Three Months Ended March 31, 2012:

<i>In millions of dollars</i>	Pretax	Tax effect	After-tax
Balance, December 31, 2011	\$ (25,807)	\$ 8,019	\$ (17,788)
Change in net unrealized gains (losses) on investment securities	(1,204)	430	(774)
Foreign currency translation adjustment	1,576	121	1,697
Cash flow hedges	359	(139)	220
Pension liability adjustment	31	(121)	(90)
Change	\$ 762	\$ 291	\$ 1,053
Balance, March 31, 2012	\$ (25,045)	\$ 8,310	\$ (16,735)

During the three months ended March 31, 2013, the Company recognized a pretax gain of \$491 million (\$316 million net of tax) related to amounts reclassified out of *Accumulated other comprehensive income (loss)* into the *Consolidated Statement of income*.

Three Months Ended March 31, 2013:

<i>In millions of dollars</i>	Amounts reclassified from AOCI
Realized gains on sales of investments	\$ 450
OTTI gross impairment losses	(261)
Subtotal	\$ 189
Tax effect	(59)
Net realized gains (losses) on investment securities(1)	\$ 130
Interest rate contracts	\$ 183
Foreign exchange contracts	43
Subtotal	\$ 226
Tax effect	(87)
Amortization of cash flow hedges(2)	\$ 139
Amortization of prior service costs	\$ 3
Amortization of prior of actuarial gains (losses)	73
Subtotal	\$ 76
Tax effect	(29)
Amortization of pension liability adjustment(3)	\$ 47

Foreign currency translation adjustment	\$	
Total amounts reclassified out of AOCI pretax	\$	491
Total tax effect		(175)
Total amounts reclassified out of AOCI after-tax	\$	316

-
- (1) The pretax amount is reclassified to *Realized gains (losses) on sales of investments, net* and *Gross impairment losses* on the Consolidated Statement of Income.
- (2) See Note 19 to the Consolidated Financial Statements for additional details.
- (3) See Note 8 to the Consolidated Financial Statements for additional details.

18. SECURITIZATIONS AND VARIABLE INTEREST ENTITIES

Uses of SPEs

A special purpose entity (SPE) is an entity designed to fulfill a specific limited need of the company that organized it. The principal uses of SPEs are to obtain liquidity and favorable capital treatment by securitizing certain of Citigroup's financial assets, to assist clients in securitizing their financial assets and to create investment products for clients. SPEs may be organized in various legal forms including trusts, partnerships or corporations. In a securitization, the company transferring assets to an SPE converts all (or a portion) of those assets into cash before they would have been realized in the normal course of business through the SPE's issuance of debt and equity instruments, certificates, commercial paper and other notes of indebtedness. These issuances are recorded on the balance sheet of the SPE, which may or may not be consolidated onto the balance sheet of the company that organized the SPE.

Investors usually only have recourse to the assets in the SPE and often benefit from other credit enhancements, such as a collateral account or over-collateralization in the form of excess assets in the SPE, a line of credit, or a liquidity facility, such as a liquidity put option or asset purchase agreement. Because of these enhancements, the SPE issuances can typically obtain a more favorable credit rating from rating agencies than the transferor could obtain for its own debt issuances. This results in less expensive financing costs than unsecured debt. The SPE may also enter into derivative contracts in order to convert the yield or currency of the underlying assets to match the needs of the SPE investors or to limit or change the credit risk of the SPE. Citigroup may be the provider of certain credit enhancements as well as the counterparty to any related derivative contracts.

Most of Citigroup's SPEs are variable interest entities (VIEs), as described below.

Variable Interest Entities

VIEs are entities that have either a total equity investment that is insufficient to permit the entity to finance its activities without additional subordinated financial support, or whose equity investors lack the characteristics of a controlling financial interest (i.e., ability to make significant decisions through voting rights, and right to receive the expected residual returns of the entity or obligation to absorb the expected losses of the entity). Investors that finance the VIE through debt or equity interests or other counterparties providing other forms of support, such as guarantees, subordinated fee arrangements, or certain types of derivative contracts, are variable interest holders in the entity.

The variable interest holder, if any, that has a controlling financial interest in a VIE is deemed to be the primary beneficiary and must consolidate the VIE. Citigroup would be deemed to have a controlling financial interest and be the primary beneficiary if it has both of the following characteristics:

power to direct activities of a VIE that most significantly impact the entity's economic performance; and

obligation to absorb losses of the entity that could potentially be significant to the VIE or right to receive benefits from the entity that could potentially be significant to the VIE.

The Company must evaluate its involvement in each VIE and understand the purpose and design of the entity, the role the Company had in the entity's design and its involvement in the VIE's ongoing activities. The Company then must evaluate which activities most significantly impact the economic performance of the VIE and who has the power to direct such activities.

For those VIEs where the Company determines that it has the power to direct the activities that most significantly impact the VIE's economic performance, the Company then must evaluate its economic interests, if any, and determine whether it could absorb losses or receive benefits that could potentially be significant to the VIE. When evaluating whether the Company has an obligation to absorb losses that could potentially be significant, it considers the maximum exposure to such loss without consideration of probability. Such obligations could be in various forms, including, but not limited to, debt and equity investments, guarantees, liquidity agreements, and certain derivative contracts.

In various other transactions, the Company may: (i) act as a derivative counterparty (for example, interest rate swap, cross-currency swap, or purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE); (ii) act as underwriter or placement agent; (iii) provide administrative, trustee or other services; or (iv) make a market in debt securities or other instruments issued by VIEs. The Company generally considers such involvement, by itself, not to be variable interests and thus not an indicator of power or potentially significant benefits or losses.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup's involvement with consolidated and unconsolidated VIEs with which the Company holds significant variable interests or has continuing involvement through servicing a majority of the assets in a VIE, each as of March 31, 2013 and December 31, 2012 is presented below:

As of March 31, 2013									
Maximum exposure to loss in significant unconsolidated VIEs(1)									
In millions of dollars	Total involvement with SPE assets		Consolidated VIE / SPE assets	Significant unconsolidated VIE assets(4)	Funded exposures(2)		Unfunded exposures(3)		Total
					Debt investments	Equity investments	Funding commitments	Guarantees and derivatives	
Citicorp									
Credit card securitizations(5)	\$	45,983	\$	45,983	\$	\$	\$	\$	\$
Mortgage securitizations(6)									
U.S. agency-sponsored		232,908		232,908		3,494		43	3,537
Non-agency-sponsored		8,796		1,098		522			522
Citi-administered asset-backed commercial paper conduits (ABCP)		29,114		21,851				7,263	7,263
Collateralized debt obligations (CDOs)		4,663		4,663		25			25
Collateralized loan obligations (CLOs)		11,790		11,790		347			347
Asset-based financing		38,029		1,019		15,181		78	17,061
Municipal securities tender option bond trusts (TOBs)		14,666		7,491		47		4,591	4,638
Municipal investments		19,319		236		1,883		3,013	6,557
Client intermediation		2,356		156		319			319
Investment funds		7,032		5,098				43	43
Trust preferred securities		11,433				126			126
Other		2,045		108		136		393	625
Total	\$	428,134	\$	83,040	\$	345,094	\$	21,954	\$ 41,063
Citi Holdings									
Credit card securitizations	\$	1,846	\$	1,467	\$	379	\$	\$	\$
Mortgage securitizations									
U.S. agency-sponsored		96,245				96,245			852
Non-agency-sponsored		16,317		2,069		14,248			51
Student loan securitizations		1,642		1,642					
Collateralized debt obligations (CDOs)		4,494				4,494			264
Collateralized loan obligations (CLOs)		3,963				3,963		125	511
Asset-based financing		3,784		3		3,781		16	1,095
Municipal investments		7,528				853		111	1,229
Client intermediation		11		11				965	
Investment funds		1,313				60			60
Other		5,670		5,541		129		3	3
Total	\$	142,813	\$	10,733	\$	132,080	\$	2,163	\$ 4,065
Total Citigroup	\$	570,947	\$	93,773	\$	477,174	\$	24,117	\$ 45,128

- (1) The definition of maximum exposure to loss is included in the text that follows this table.
- (2) Included in Citigroup's March 31, 2013 Consolidated Balance Sheet.
- (3) Not included in Citigroup's March 31, 2013 Consolidated Balance Sheet.
- (4) A significant unconsolidated VIE is an entity where the Company has any variable interest considered to be significant, regardless of the likelihood of loss or the notional amount of exposure.
- (5)

Edgar Filing: CITIGROUP INC - Form 10-Q

During the first quarter of 2013, the Company elected to remove approximately \$27 billion of randomly selected credit card receivables from the Master Trust (\$12 billion) and Omni Trust (\$15 billion) that represented a portion of the excess seller's interest in each trust (for a further discussion, see "Credit Card Securitizations" below). These credit card receivables are included in Consumer loans on the Consolidated Balance Sheet as of March 31, 2013.

(6)

Citicorp mortgage securitizations also include agency and non-agency (private-label) re-securitization activities. These SPEs are not consolidated. See "Re-Securitizations" below for further discussion.

Edgar Filing: CITIGROUP INC - Form 10-Q

As of December 31, 2012

Maximum exposure to loss in significant
unconsolidated VIEs(1)

<i>In millions of dollars</i>				Funded exposures(2)		Unfunded exposures(3)		
	Total involvement with SPE assets	Consolidated VIE / SPE assets	Significant unconsolidated VIE assets(4)	Debt investments	Equity investments	Funding commitments	Guarantees and derivatives	Total
Citicorp								
Credit card securitizations	\$ 77,770	\$ 77,770	\$	\$	\$	\$	\$	\$
Mortgage securitizations(5)								
U.S. agency-sponsored	232,741		232,741	3,042			45	3,087
Non-agency-sponsored	8,810	1,188	7,622	382				382
Citi-administered asset-backed commercial paper conduits (ABCP)	30,002	22,387	7,615			7,615		7,615
Collateralized debt obligations (CDOs)	5,539		5,539	24				24
Collateralized loan obligations (CLOs)	15,120		15,120	642	19			661
Asset-based financing	41,399	1,125	40,274	14,798	84	2,081	159	17,122
Municipal securities tender option bond trusts (TOBs)	15,163	7,573	7,590	352		4,628		4,980
Municipal investments	19,693	255	19,438	2,003	3,049	1,669		6,721
Client intermediation	2,486	151	2,335	319				319
Investment funds	4,286	2,196	2,090		14			14
Trust preferred securities	12,221		12,221		126			126
Other	2,023	115	1,908	113	382	22	76	593
Total	\$ 467,253	\$ 112,760	\$ 354,493	\$ 21,675	\$ 3,674	\$ 16,015	\$ 280	\$ 41,644
Citi Holdings								
Credit card securitizations	\$ 2,177	\$ 1,736	\$ 441	\$	\$	\$	\$	\$
Mortgage securitizations								
U.S. agency-sponsored	106,888		106,888	700			163	863
Non-agency-sponsored	17,192	2,127	15,065	43			2	45
Student loan securitizations	1,681	1,681						
Collateralized debt obligations (CDOs)	4,752		4,752	139			124	263
Collateralized loan obligations (CLOs)	4,676		4,676	435		13	108	556
Asset-based financing	4,166	3	4,163	984	6	243		1,233
Municipal investments	7,766		7,766	90	235	992		1,317
Client intermediation	13	13						
Investment funds	1,083		1,083		47			47
Other	6,005	5,851	154		3			3
Total	\$ 156,399	\$ 11,411	\$ 144,988	\$ 2,391	\$ 291	\$ 1,248	\$ 397	\$ 4,327
Total Citigroup	\$ 623,652	\$ 124,171	\$ 499,481	\$ 24,066	\$ 3,965	\$ 17,263	\$ 677	\$ 45,971

- (1) The definition of maximum exposure to loss is included in the text that follows this table.
- (2) Included in Citigroup's December 31, 2012 Consolidated Balance Sheet.
- (3) Not included in Citigroup's December 31, 2012 Consolidated Balance Sheet.
- (4) A significant unconsolidated VIE is an entity where the Company has any variable interest considered to be significant, regardless of the likelihood of loss or the notional amount of exposure.
- (5) Citicorp mortgage securitizations also include agency and non-agency (private-label) re-securitization activities. These SPEs are not consolidated. See "Re-Securitizations" below for further discussion.

Edgar Filing: CITIGROUP INC - Form 10-Q

The previous tables do not include:

certain venture capital investments made by some of the Company's private equity subsidiaries, as the Company accounts for these investments in accordance with the Investment Company Audit Guide;

certain limited partnerships that are investment funds that qualify for the deferral from the requirements of ASC 810 where the Company is the general partner and the limited partners have the right to replace the general partner or liquidate the funds;

certain investment funds for which the Company provides investment management services and personal estate trusts for which the Company provides administrative, trustee and/or investment management services;

VIEs structured by third parties where the Company holds securities in inventory, as these investments are made on arm's-length terms;

certain positions in mortgage-backed and asset-backed securities held by the Company, which are classified as *Trading account assets* or *Investments*, where the Company has no other involvement with the related securitization entity deemed to be significant (for more information on these positions, see Notes 11 and 12 to the Consolidated Financial Statements);

certain representations and warranties exposures in legacy *Securities and Banking* sponsored mortgage-backed and asset-backed securitizations, where the Company has no variable interest or continuing involvement as servicer. The outstanding balance of mortgage loans securitized during 2005 to 2008 where the Company has no variable interest or continuing involvement as servicer was approximately \$18 billion at March 31, 2013; and

certain representations and warranties exposures in Citigroup residential mortgage securitizations, where the original mortgage loan balances are no longer outstanding.

The asset balances for consolidated VIEs represent the carrying amounts of the assets consolidated by the Company. The carrying amount may represent the amortized cost or the current fair value of the assets depending on the legal form of the asset (e.g., security or loan) and the Company's standard accounting policies for the asset type and line of business.

The asset balances for unconsolidated VIEs where the Company has significant involvement represent the most current information available to the Company. In most cases, the asset balances represent an amortized cost basis without regard to impairments in fair value, unless fair value information is readily available to the Company. For VIEs that obtain asset exposures synthetically through derivative instruments (for example, synthetic CDOs), the tables generally include the full original notional amount of the derivative as an asset balance.

The maximum funded exposure represents the balance sheet carrying amount of the Company's investment in the VIE. It reflects the initial amount of cash invested in the VIE adjusted for any accrued interest and cash principal payments received. The carrying amount may also be adjusted for increases or declines in fair value or any impairment in value recognized in earnings. The maximum exposure of unfunded positions represents the remaining undrawn committed amount, including liquidity and credit facilities provided by the Company, or the notional amount of a derivative instrument considered to be a variable interest. In certain transactions, the Company has entered into derivative instruments or other arrangements that are not considered variable interests in the VIE (e.g., interest rate swaps, cross-currency swaps, or where the Company is the purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE). Receivables under such arrangements are not included in the maximum exposure amounts.

Edgar Filing: CITIGROUP INC - Form 10-Q

Funding Commitments for Significant Unconsolidated VIEs Liquidity Facilities and Loan Commitments

The following table presents the notional amount of liquidity facilities and loan commitments that are classified as funding commitments in the VIE tables above as of March 31, 2013:

<i>In millions of dollars</i>	Liquidity facilities	Loan commitments
Citicorp		
Citi-administered asset-backed commercial paper conduits (ABCP)	\$ 7,263	\$
Asset-based financing	6	1,643
Municipal securities tender option bond trusts (TOBs)	4,591	
Municipal investments		1,661
Other		25
Total Citicorp	\$ 11,860	\$ 3,329
Citi Holdings		
Asset-based financing	\$	\$ 237
Collateralized loan obligations (CLOs)	16	
Municipal investments		965
Total Citi Holdings	\$ 16	\$ 1,202
Total Citigroup funding commitments	\$ 11,876	\$ 4,531

Citicorp and Citi Holdings Consolidated VIEs

The Company engages in on-balance-sheet securitizations which are securitizations that do not qualify for sales treatment; thus, the assets remain on the Company's balance sheet. The consolidated VIEs included in the tables below represent hundreds of separate entities with which the Company is involved. In general, the third-party investors in the obligations of consolidated VIEs have legal recourse only to the assets of the VIEs and do not have such recourse to the Company, except where the Company has provided a guarantee to the investors or is the counterparty to certain derivative transactions involving the VIE. In addition, the assets are generally restricted only to pay such liabilities.

Thus, the Company's maximum legal exposure to loss related to consolidated VIEs is significantly less than the carrying value of the consolidated VIE assets due to outstanding third-party financing. Intercompany assets and liabilities are excluded from the table. All assets are restricted from being sold or pledged as collateral. The cash flows from these assets are the only source used to pay down the associated liabilities, which are non-recourse to the Company's general assets.

The following table presents the carrying amounts and classifications of consolidated assets that are collateral for consolidated VIE and SPE obligations as of March 31, 2013 and December 31, 2012:

<i>In billions of dollars</i>	March 31, 2013			December 31, 2012		
	Citicorp	Citi Holdings	Citigroup	Citicorp	Citi Holdings	Citigroup
Cash	\$ 0.3	\$ 0.5	\$ 0.8	\$ 0.3	\$ 0.2	\$ 0.5
Trading account assets	1.9		1.9	0.5		0.5
Investments	11.5		11.5	10.7		10.7
Total loans, net	68.3	10.0	78.3	100.8	11.0	111.8
Other	1.1	0.2	1.3	0.5	0.2	0.7
Total assets	\$ 83.1	\$ 10.7	\$ 93.8	\$ 112.8	\$ 11.4	\$ 124.2
Short-term borrowings	\$ 18.1	\$	\$ 18.1	\$ 17.9	\$	\$ 17.9
Long-term debt	23.1	2.5	25.6	23.8	2.6	26.4
Other liabilities	2.1	0.1	2.2	1.1	0.1	1.2
Total liabilities	\$ 43.3	\$ 2.6	\$ 45.9	\$ 42.8	\$ 2.7	\$ 45.5

Edgar Filing: CITIGROUP INC - Form 10-Q

Citicorp and Citi Holdings Significant Interests in Unconsolidated VIEs Balance Sheet Classification

The following table presents the carrying amounts and classification of significant variable interests in unconsolidated VIEs as of March 31, 2013 and December 31, 2012:

<i>In billions of dollars</i>	March 31, 2013			December 31, 2012		
	Citicorp	Citi Holdings	Citigroup	Citicorp	Citi Holdings	Citigroup
Trading account assets	\$ 3.8	\$ 0.5	\$ 4.3	\$ 4.0	\$ 0.5	\$ 4.5
Investments	4.9	0.7	5.6	5.4	0.7	6.1
Total loans, net	15.3	0.7	16.0	14.6	0.9	15.5
Other	1.6	0.6	2.2	1.4	0.5	1.9
Total assets	\$ 25.6	\$ 2.5	\$ 28.1	\$ 25.4	\$ 2.6	\$ 28.0

Credit Card Securitizations

The Company securitizes credit card receivables through trusts that are established to purchase the receivables. Citigroup transfers receivables into the trusts on a non-recourse basis. Credit card securitizations are revolving securitizations; as customers pay their credit card balances, the cash proceeds are used to purchase new receivables and replenish the receivables in the trust.

Substantially all of the Company's credit card securitization activity is through two trusts Citibank Credit Card Master Trust (Master Trust) and the Citibank Omni Master Trust (Omni Trust). These trusts are treated as consolidated entities because, as servicer, Citigroup has the power to direct the activities that most significantly impact the economic performance of the trusts, holds a seller's interest and certain securities issued by the trusts, and provides liquidity facilities to the trusts, which could result in potentially significant losses or benefits from the trusts. Accordingly, the transferred credit card receivables remain on the Consolidated Balance Sheet with no gain or loss recognized. The debt issued by the trusts to third parties is included in the Consolidated Balance Sheet.

During the first quarter of 2013, the Company elected to remove approximately \$27 billion of randomly selected credit card receivables from the Master Trust (\$12 billion) and Omni Trust (\$15 billion) that represented a portion of the excess seller's interest in each trust. These credit card receivables are included in Consumer loans on the Consolidated Balance Sheet as of March 31, 2013.

The Company relies on securitizations to fund a significant portion of its credit card businesses in *North America*. The following table reflects amounts related to the Company's securitized credit card receivables as of March 31, 2013 and December 31, 2012:

<i>In billions of dollars</i>	Citicorp		Citi Holdings	
	March 31, 2013	December 31, 2012	March 31, 2013	December 31, 2012
Ownership interests in principal amount of trust credit card receivables				
Sold to investors via trust-issued securities	\$ 22.1	\$ 22.9	\$ 0.1	\$ 0.1
Retained by Citigroup as trust-issued securities	5.3	11.9	1.3	1.4
Retained by Citigroup via non-certificated interests	19.3	44.6	0.1	0.2
Total ownership interests in principal amount of trust credit card receivables	\$ 46.7	\$ 79.4	\$ 1.5	\$ 1.7

Credit Card Securitizations Citicorp

The following table summarizes selected cash flow information related to Citicorp's credit card securitizations for the three months ended March 31, 2013 and 2012:

<i>In billions of dollars</i>	2013	2012
Proceeds from new securitizations	\$ 0.9	\$
Pay down of maturing notes	(8.9)	(5.0)

Credit Card Securitizations Citi Holdings

The pay down of maturing notes for Citi Holdings was \$0.1 billion for the three months ended March 31, 2013.

Managed Loans

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. As a result, the Company considers the securitized credit card receivables to be part of the business it manages. As Citigroup consolidates the credit card trusts, all managed securitized card receivables are on-balance sheet.

Funding, Liquidity Facilities and Subordinated Interests

As noted above, Citigroup securitizes credit card receivables through two securitization trusts Master Trust, which is part of Citicorp, and Omni Trust, which is also substantially part of Citicorp. The liabilities of the trusts are included in the Consolidated Balance Sheet, excluding those retained by Citigroup.

Master Trust issues fixed- and floating-rate term notes. Some of the term notes are issued to multi-seller commercial paper conduits. The weighted average maturity of the term notes issued by the Master Trust was 3.8 years as of March 31, 2013 and 3.8 years as of December 31, 2012.

Master Trust Liabilities (at par value)

<i>In billions of dollars</i>	March 31, 2013	December 31, 2012
Term notes issued to third parties	\$ 17.8	\$ 18.6
Term notes retained by Citigroup affiliates	3.4	4.8
Total Master Trust liabilities	\$ 21.2	\$ 23.4

The Omni Trust issues fixed- and floating-rate term notes, some of which are purchased by multi-seller commercial paper conduits. The weighted average maturity of the third-party term notes issued by the Omni Trust was 1.5 years as of March 31, 2013 and 1.7 years as of December 31, 2012.

Omni Trust Liabilities (at par value)

<i>In billions of dollars</i>	March 31, 2013	December 31, 2012
Term notes issued to third parties	\$ 4.4	\$ 4.4
Term notes retained by Citigroup affiliates	1.9	7.1
Total Omni Trust liabilities	\$ 6.3	\$ 11.5

Mortgage Securitizations

The Company provides a wide range of mortgage loan products to a diverse customer base. Once originated, the Company often securitizes these loans through the use of SPEs. These SPEs are funded through the issuance of trust certificates backed solely by the transferred assets. These certificates have the same life as the transferred assets. In addition to providing a source of liquidity and less expensive funding, securitizing these assets also reduces the Company's credit exposure to the borrowers. These mortgage loan securitizations are primarily non-recourse, thereby effectively transferring the risk of future credit losses to the purchasers of the securities issued by the trust. However, the Company's Consumer business generally retains the servicing rights and in certain instances retains investment securities, interest-only strips and residual interests in future cash flows from the trusts and also provides servicing for a limited number of *Securities and Banking* securitizations. *Securities and Banking* and *Special Asset Pool* do not retain servicing for their mortgage securitizations.

The Company securitizes mortgage loans generally through either a government-sponsored agency, such as Ginnie Mae, Fannie Mae or Freddie Mac (U.S. agency-sponsored mortgages), or private-label (non-agency-sponsored mortgages) securitization. The Company is not the primary beneficiary of its U.S. agency-sponsored mortgage securitizations because Citigroup does not have the power to direct the activities of the SPE that most significantly impact the entity's economic performance. Therefore, Citi does not consolidate these U.S. agency-sponsored mortgage securitizations.

Edgar Filing: CITIGROUP INC - Form 10-Q

The Company does not consolidate certain non-agency-sponsored mortgage securitizations because Citi is either not the servicer with the power to direct the significant activities of the entity or Citi is the servicer but the servicing relationship is deemed to be a fiduciary relationship and, therefore, Citi is not deemed to be the primary beneficiary of the entity.

In certain instances, the Company has (i) the power to direct the activities and (ii) the obligation to either absorb losses or the right to receive benefits that could be potentially significant to its non-agency-sponsored mortgage securitizations and, therefore, is the primary beneficiary and thus consolidates the SPE.

Edgar Filing: CITIGROUP INC - Form 10-Q

Mortgage Securitizations Citicorp

The following tables summarize selected cash flow information related to Citicorp mortgage securitizations for the quarters ended March 31, 2013 and 2012:

<i>In billions of dollars</i>	2013		2012	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages
Proceeds from new securitizations	\$ 18.3	\$ 0.4	\$ 16.6	\$ 0.3
Contractual servicing fees received	0.1		0.1	
Cash flows received on retained interests and other net cash flows				

Gains (losses) recognized on the securitization of U.S. agency-sponsored mortgages during the first quarter of 2013 were \$1 million. For the quarter ended March 31, 2013, gains (losses) recognized on the securitization of non-agency sponsored mortgages were \$8 million.

Agency and non-agency mortgage securitization gains (losses) for the quarter ended March 31, 2012 were \$3 million and \$(1) million, respectively.

Key assumptions used in measuring the fair value of retained interests at the date of sale or securitization of mortgage receivables for the quarters ended March 31, 2013 and 2012 were as follows:

	March 31, 2013		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	
		Senior interests	Subordinated interests
Discount rate	2.6% to 12.4%		5.9% to 19.2%
Weighted average discount rate	10.9%		8.3%
Constant prepayment rate	4.0% to 21.4%		1.3% to 9.7%
Weighted average constant prepayment rate	5.8%		2.8%
Anticipated net credit losses(2)	NM		44.7% to 89.0%
Weighted average anticipated net credit losses	NM		80.7%
Weighted average life	6.4 to 10.4 years		6.5 to 16.5 years

	March 31, 2012		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	
		Senior interests	Subordinated interests
Discount rate	2.3% to 12.9%		16.9% to 19.3%
Weighted average discount rate	11.0%		18.3%
Constant prepayment rate	7.3% to 13.4%		2.2% to 5.4%
Weighted average constant prepayment rate	10.7%		3.3%
Anticipated net credit losses(2)	NM		55.2% to 62.9%
Weighted average anticipated net credit losses	NM		59.1%
Weighted average life	6.7 to 9.7 years		5.9 to 6.8 years

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

(2) Anticipated net credit losses represent estimated loss severity associated with defaulted mortgage loans underlying the mortgage securitizations disclosed above. Anticipated net credit losses, in this instance, do not represent total credit losses incurred to date, nor do they represent credit losses expected on retained interests in mortgage securitizations.

NM

Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

Edgar Filing: CITIGROUP INC - Form 10-Q

The interests retained by the Company range from highly rated and/or senior in the capital structure to unrated and/or residual interests.

At March 31, 2013 and December 31, 2012, the key assumptions used to value retained interests, and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions, are set forth in the tables below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

	March 31, 2013		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Discount rate	0.0% to 29.1%	1.2% to 53.7%	5.5% to 60.3%
Weighted average discount rate	6.5%	9.6%	13.8%
Constant prepayment rate	6.0% to 48.3%	1.2% to 25.8%	0.5% to 33.4%
Weighted average constant prepayment rate	20.3%	9.8%	9.4%
Anticipated net credit losses(2)	NM	0.1% to 84.8%	27.4% to 90.0%
Weighted average anticipated net credit losses	NM	52.5%	53.4%
Weighted average life	0.4 to 18.9 years	1.7 to 11.9 years	0.1 to 21.9 years

	December 31, 2012		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Discount rate	0.6% to 17.2%	1.2% to 24.0%	1.1% to 29.2%
Weighted average discount rate	6.1%	9.0%	13.8%
Constant prepayment rate	9.0% to 57.8%	1.9% to 24.9%	0.5% to 29.4%
Weighted average constant prepayment rate	27.7%	12.3%	10.0%
Anticipated net credit losses(2)	NM	0.1% to 80.2%	33.4% to 90.0%
Weighted average anticipated net credit losses	NM	47.0%	54.1%
Weighted average life	0.3 to 18.3 years	0.4 to 11.2 years	0.0 to 25.7 years

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

(2) Anticipated net credit losses represent estimated loss severity associated with defaulted mortgage loans underlying the mortgage securitizations disclosed above. Anticipated net credit losses, in this instance, do not represent total credit losses incurred to date, nor do they represent credit losses expected on retained interests in mortgage securitizations.

NM

Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

<i>In millions of dollars at March 31, 2013</i>	Non-agency-sponsored mortgages(1)		
	U.S. agency-sponsored mortgages	Senior interests	Subordinated interests
Carrying value of retained interests	\$ 2,148	\$ 107	\$ 403
Discount rates			
Adverse change of 10%	\$ (56)	\$ (4)	\$ (28)
Adverse change of 20%	(108)	(7)	(54)
Constant prepayment rate			
Adverse change of 10%	(110)	(1)	(9)
Adverse change of 20%	(207)	(3)	(19)

Edgar Filing: CITIGROUP INC - Form 10-Q

Anticipated net credit losses

Adverse change of 10%	NM	(1)	(12)
Adverse change of 20%	NM	(3)	(22)

162

<i>In millions of dollars at December 31, 2012</i>	Non-agency-sponsored mortgages(1)		
	U.S. agency-sponsored mortgages	Senior interests	Subordinated interests
Carrying value of retained interests	\$ 1,987	\$ 88	\$ 466
Discount rates			
Adverse change of 10%	\$ (46)	\$ (2)	\$ (31)
Adverse change of 20%	(90)	(4)	(59)
Constant prepayment rate			
Adverse change of 10%	(110)	(1)	(11)
Adverse change of 20%	(211)	(3)	(22)
Anticipated net credit losses			
Adverse change of 10%	NM	(1)	(13)
Adverse change of 20%	NM	(3)	(24)

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

NM Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

Mortgage Securitizations Citi Holdings

The following tables summarize selected cash flow information related to Citi Holdings mortgage securitizations for the quarters ended March 31, 2013 and 2012:

<i>In billions of dollars</i>	2013		2012	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages
Proceeds from new securitizations	\$	\$	\$ 0.2	\$
Contractual servicing fees received	0.1		0.1	
Cash flows received on retained interests and other net cash flows				

Gains (losses) recognized on the securitization of U.S. agency-sponsored mortgages during the first quarter of 2013 were \$3 million. The Company did not securitize non-agency-sponsored mortgages during the quarter ended March 31, 2013.

Gains recognized on the securitization of U.S. agency-sponsored mortgages during the first quarter of 2012 were \$20 million. The Company did not securitize non-agency-sponsored mortgages during the quarter ended March 31, 2012.

Similar to Citicorp mortgage securitizations discussed above, the range in the key assumptions is due to the different characteristics of the interests retained by the Company. The interests retained range from highly rated and/or senior in the capital structure to unrated and/or residual interests.

At March 31, 2013 and December 31, 2012, the key assumptions used to value retained interests, and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions, are set forth in the tables below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

	March 31, 2013		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Discount rate	0.0% to 51.0%	9.1% to 32.1%	6.2% to 14.3%

Edgar Filing: CITIGROUP INC - Form 10-Q

Weighted average discount rate	11.5%	12.9%	10.3%
		17.4% to	
Constant prepayment rate	7.2% to 31.6%	24.1%	11.6% to 15.3%
Weighted average constant prepayment rate	25.4%	19.0%	13.5%
Anticipated net credit losses	NM	0.3%	50.7% to 54.5%
Weighted average anticipated net credit losses	NM	0.3%	52.6%
Weighted average life	2.2 to 7.9 years	2.1 to 4.7 years	7.8 to 8.3 years

December 31, 2012

	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Discount rate	0.0% to 52.7%	4.1% to 29.2%	3.4% to 12.4%
Weighted average discount rate	9.7%	4.2%	8.0%
Constant prepayment rate	8.2% to 37.4%	21.7% to 26.0%	12.7% to 18.7%
Weighted average constant prepayment rate	28.6%	21.7%	15.7%
Anticipated net credit losses	NM	0.5%	50.0% to 50.1%
Weighted average anticipated net credit losses	NM	0.5%	50.1%
Weighted average life	2.2 to 7.8 years	2.1 to 4.4 years	6.0 to 7.4 years

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

NM Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

<i>In millions of dollars at March 31, 2013</i>	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Carrying value of retained interests	\$ 625	\$ 59	\$ 16
Discount rates			
Adverse change of 10%	\$ (22)	\$ (3)	\$ (1)
Adverse change of 20%	(43)	(6)	(2)
Constant prepayment rate			
Adverse change of 10%	(48)	(3)	
Adverse change of 20%	(93)	(7)	(1)
Anticipated net credit losses			
Adverse change of 10%	NM	(1)	(1)
Adverse change of 20%	NM	(1)	(2)

<i>In millions of dollars at December 31, 2012</i>	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Carrying value of retained interests	\$ 618	\$ 39	\$ 16
Discount rates			
Adverse change of 10%	\$ (22)	\$	(1)
Adverse change of 20%	(42)	(1)	(2)
Constant prepayment rate			
Adverse change of 10%	(57)	(3)	
Adverse change of 20%	(109)	(7)	(1)
Anticipated net credit losses			
Adverse change of 10%	NM	(9)	(2)
Adverse change of 20%	NM	(19)	(4)

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

NM

Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

Mortgage Servicing Rights

In connection with the securitization of mortgage loans, the Company's U.S. Consumer mortgage business generally retains the servicing rights, which entitle the Company to a future stream of cash flows based on the outstanding principal balances of the loans and the contractual servicing fee. Failure to service the loans in accordance with contractual requirements may lead to a termination of the servicing rights and the loss of future servicing fees.

The fair value of capitalized mortgage servicing rights (MSRs) was \$2.2 billion and \$2.7 billion at March 31, 2013 and 2012, respectively. The MSRs correspond to principal loan balances of \$311 billion and \$387 billion as of March 31, 2013 and 2012, respectively. The following table summarizes the changes in capitalized MSRs for the quarters ended March 31, 2013 and 2012:

<i>In millions of dollars</i>	2013	2012
Balance, beginning of year	\$ 1,942	\$ 2,569
Originations	172	144
Changes in fair value of MSRs due to changes in inputs and assumptions	223	249
Other changes(1)	(133)	(271)
Sale of MSRs	(1)	
Balance, as of March 31	\$ 2,203	\$ 2,691

(1)

Represents changes due to customer payments and passage of time.

The fair value of the MSRs is primarily affected by changes in prepayments of mortgages that result from shifts in mortgage interest rates. In managing this risk, the Company economically hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase and sale commitments of mortgage-backed securities and purchased securities classified as *Trading account assets*.

The Company receives fees during the course of servicing previously securitized mortgages. The amounts of these fees for the quarters ended March 31, 2013 and 2012 were as follows:

<i>In millions of dollars</i>	2013	2012
Servicing fees	\$ 217	\$ 268
Late fees	8	17
Ancillary fees	31	28
Total MSR fees	\$ 256	\$ 313

These fees are classified in the Consolidated Statement of Income as *Other revenue*.

Re-securitizations

The Company engages in re-securitization transactions in which debt securities are transferred to a VIE in exchange for new beneficial interests. During the quarter ended March 31, 2013, Citi transferred non-agency (private-label) securities with an original par value of approximately \$244 million to re-securitization entities. These securities are backed by either residential or commercial mortgages and are often structured on behalf of clients. As of March 31, 2013, the fair value of Citi-retained interests in private-label re-securitization transactions structured by Citi totaled approximately \$374 million (\$32 million of which relates to re-securitization transactions executed in 2013) and are recorded in *Trading account assets*. Of this amount, approximately \$17 million and \$357 million related to senior and subordinated beneficial interests, respectively. The original par value of private-label re-securitization transactions in which Citi holds a retained interest as of March 31, 2013 was approximately \$6.6 billion.

The Company also re-securitizes U.S. government-agency guaranteed mortgage-backed (agency) securities. During the quarter ended March 31, 2013, Citi transferred agency securities with a fair value of approximately \$7.4 billion to re-securitization entities. As of March 31, 2013, the fair value of Citi-retained interests in agency re-securitization transactions structured by Citi totaled approximately \$1.9 billion (\$1.0 billion of which related to re-securitization transactions executed in 2013) and is recorded in *Trading account assets*. The original fair value of agency re-securitization transactions in which Citi holds a retained interest as of March 31, 2013 was approximately \$73.1 billion.

Edgar Filing: CITIGROUP INC - Form 10-Q

As of March 31, 2013, the Company did not consolidate any private-label or agency re-securitization entities.

Citi-Administered Asset-Backed Commercial Paper Conduits

The Company is active in the asset-backed commercial paper conduit business as administrator of several multi-seller commercial paper conduits and also as a service provider to single-seller and other commercial paper conduits sponsored by third parties.

Citi's multi-seller commercial paper conduits are designed to provide the Company's clients access to low-cost funding in the commercial paper markets. The conduits purchase assets from or provide financing facilities to clients and are funded by issuing commercial paper to third-party investors. The conduits generally do not purchase assets originated by the Company. The funding of the conduits is facilitated by the liquidity support and credit enhancements provided by the Company.

As administrator to Citi's conduits, the Company is generally responsible for selecting and structuring assets purchased or financed by the conduits, making decisions regarding the funding of the conduits, including determining the tenor and other features of the commercial paper issued, monitoring the quality and performance of the conduits' assets, and facilitating the operations and cash flows of the conduits. In return, the Company earns structuring fees from customers for individual transactions and earns an administration fee from the conduit, which is equal to the income from the client program and liquidity fees of the conduit after payment of conduit expenses. This administration fee is fairly stable, since most risks and rewards of the underlying assets are passed back to the clients. Once the asset pricing is negotiated, most ongoing income, costs and fees are relatively stable as a percentage of the conduit's size.

The conduits administered by the Company do not generally invest in liquid securities that are formally rated by third parties. The assets are privately negotiated and structured transactions that are designed to be held by the conduit, rather than actively traded and sold. The yield earned by the conduit on each asset is generally tied to the rate on the commercial paper issued by the conduit, thus passing interest rate risk to the client. Each asset purchased by the conduit is structured with transaction-specific credit enhancement features provided by the third-party client seller, including over collateralization, cash and excess spread collateral accounts, direct recourse or third-party guarantees. These credit enhancements are sized with the objective of approximating a credit rating of A or above, based on the Company's internal risk ratings.

Substantially all of the funding of the conduits is in the form of short-term commercial paper, with a weighted average life generally ranging from 25 to 50 days. At the respective periods ended March 31, 2013 and December 31, 2012, the weighted average lives of the commercial paper issued by consolidated and unconsolidated conduits were approximately 48 and 38 days, respectively.

The primary credit enhancement provided to the conduit investors is in the form of transaction-specific credit enhancements described above. In addition, each consolidated conduit has obtained a letter of credit from the Company, which is equal to at least 8-10% of the conduit's assets with a minimum of \$200 million. The letters of credit provided by the Company to the consolidated conduits total approximately \$2 billion. The net result across all multi-seller conduits administered by the Company is that, in the event defaulted assets exceed the transaction-specific credit enhancements described above, any losses in each conduit are allocated first to the Company and then the commercial paper investors.

The Company also provides the conduits with two forms of liquidity agreements that are used to provide funding to the conduits in the event of a market disruption, among other events. Each asset of the conduits is supported by a transaction-specific liquidity facility in the form of an asset purchase agreement (APA). Under the APA, the Company has generally agreed to purchase non-defaulted eligible receivables from the conduit at par. The APA is not generally designed to provide credit support to the conduit, as it generally does not permit the purchase of defaulted or impaired assets. Any funding under the APA will likely subject the underlying conduit clients to increased interest costs. In addition, the Company provides the conduits with program-wide liquidity in the form of short-term lending commitments. Under these commitments, the Company has agreed to lend to the conduits in the event of a short-term disruption in the commercial paper market, subject to specified conditions. The Company receives fees for providing both types of liquidity agreements and considers these fees to be on fair market terms.

Finally, the Company is one of several named dealers in the commercial paper issued by the conduits and earns a market-based fee for providing such services. Along with third-party dealers, the Company makes a market in the commercial paper and may from time to time fund commercial paper pending sale to a third party. On specific dates with less liquidity in the market, the Company may hold in inventory commercial paper issued by conduits administered by the Company, as well as conduits administered by third parties. The amount of commercial paper issued by its administered conduits held in inventory fluctuates based on market conditions and activity. As of March 31, 2013, the Company owned \$10.4 billion and \$216 million of the commercial paper issued by its consolidated and unconsolidated administered conduits, respectively.

With the exception of the government-guaranteed loan conduit described below, the asset-backed commercial paper conduits are consolidated by the Company. The Company determined that through its role as administrator it had the power to direct the activities that most significantly impacted the entities' economic performance. These powers included its ability to structure and approve the assets purchased by the conduits, its ongoing surveillance and credit mitigation activities, and its liability management. In addition, as a result of all the Company's involvement described above, it was concluded that the Company had an economic interest that could potentially be significant. However, the assets and liabilities of the conduits are separate and apart from those of Citigroup. No assets of any conduit are available to satisfy the creditors

of Citigroup or any of its other subsidiaries.

The Company administers one conduit that originates loans to third-party borrowers and those obligations are fully guaranteed primarily by AAA-rated government agencies that support export and development financing programs. The economic performance of this government-guaranteed loan conduit is most significantly impacted by the performance of its underlying assets. The guarantors must approve each loan held by the entity and the guarantors have the ability (through

Edgar Filing: CITIGROUP INC - Form 10-Q

establishment of the servicing terms to direct default mitigation and to purchase defaulted loans) to manage the conduit's loan that become delinquent to improve the economic performance of the conduit. Because the Company does not have the power to direct the activities of this government-guaranteed loan conduit that most significantly impact the economic performance of the entity, it was concluded that the Company should not consolidate the entity. The total notional exposure under the program-wide liquidity agreement for the Company's unconsolidated administered conduit as of March 31, 2013 is \$0.6 billion. The program-wide liquidity agreement, along with each asset APA, is considered in the Company's maximum exposure to loss to the unconsolidated administered conduit.

As of March 31, 2013, this unconsolidated government-guaranteed loan conduit held assets and funding commitments of approximately \$7.3 billion.

Collateralized Debt and Loan Obligations

A securitized collateralized debt obligation (CDO) is an SPE that purchases a pool of assets consisting of asset-backed securities and synthetic exposures through derivatives on asset-backed securities and issues multiple tranches of equity and notes to investors.

A cash CDO, or arbitrage CDO, is a CDO designed to take advantage of the difference between the yield on a portfolio of selected assets, typically residential mortgage-backed securities, and the cost of funding the CDO through the sale of notes to investors. "Cash flow" CDOs are entities in which the CDO passes on cash flows from a pool of assets, while "market value" CDOs pay to investors the market value of the pool of assets owned by the CDO at maturity. In these transactions, all of the equity and notes issued by the CDO are funded, as the cash is needed to purchase the debt securities.

A synthetic CDO is similar to a cash CDO, except that the CDO obtains exposure to all or a portion of the referenced assets synthetically through derivative instruments, such as credit default swaps. Because the CDO does not need to raise cash sufficient to purchase the entire referenced portfolio, a substantial portion of the senior tranches of risk is typically passed on to CDO investors in the form of unfunded liabilities or derivative instruments. The CDO writes credit protection on select referenced debt securities to the Company or third parties. Risk is then passed on to the CDO investors in the form of funded notes or purchased credit protection through derivative instruments. Any cash raised from investors is invested in a portfolio of collateral securities or investment contracts. The collateral is then used to support the obligations of the CDO on the credit default swaps written to counterparties.

A securitized collateralized loan obligation (CLO) is substantially similar to the CDO transactions described above, except that the assets owned by the SPE (either cash instruments or synthetic exposures through derivative instruments) are corporate loans and to a lesser extent corporate bonds, rather than asset-backed debt securities.

A third-party asset manager is typically retained by the CDO/CLO to select the pool of assets and manage those assets over the term of the SPE. The Company is the manager for a limited number of CLO transactions over the term of the SPE. The Company is the manager for a limited number of CLO transactions.

The Company earns fees for warehousing assets prior to the creation of a "cash flow" or "market value" CDO/CLO, structuring CDOs/CLOs and placing debt securities with investors. In addition, the Company has retained interests in many of the CDOs/CLOs it has structured and makes a market in the issued notes.

The Company's continuing involvement in synthetic CDOs/CLOs generally includes purchasing credit protection through credit default swaps with the CDO/CLO, owning a portion of the capital structure of the CDO/CLO in the form of both unfunded derivative positions (primarily super-senior exposures discussed below) and funded notes, entering into interest-rate swap and total-return swap transactions with the CDO/CLO, lending to the CDO/CLO, and making a market in the funded notes.

Where a CDO/CLO entity issues preferred shares (or subordinated notes that are the equivalent form), the preferred shares generally represent an insufficient amount of equity (less than 10%) and create the presumption that preferred shares are insufficient to finance the entity's activities without subordinated financial support. In addition, although the preferred shareholders generally have full exposure to expected losses on the collateral and uncapped potential to receive expected residual returns, they generally do not have the ability to make decisions significantly affecting the entity's financial results because of their limited role in making day-to-day decisions and their limited ability to remove the asset manager. Because one or both of the above conditions will generally be met, the Company has concluded, even where a CDO/CLO entity issued preferred shares, the entity should be classified as a VIE.

In general, the asset manager, through its ability to purchase and sell assets or where the reinvestment period of a CDO/CLO has expired the ability to sell assets, will have the power to direct the activities of the entity that most significantly impact the economic performance of the CDO/CLO. However, where a CDO/CLO has experienced an event of default or an optional redemption period has gone into effect, the activities of the asset manager may be curtailed and/or certain additional rights will generally be provided to the investors in a CDO/CLO entity, including the right to direct the liquidation of the CDO/CLO entity.

Edgar Filing: CITIGROUP INC - Form 10-Q

The Company has retained significant portions of the "super-senior" positions issued by certain CDOs. These positions are referred to as "super-senior" because they represent the most senior positions in the CDO and, at the time of structuring, were senior to tranches rated AAA by independent rating agencies.

The Company does not generally have the power to direct the activities of the entity that most significantly impact the economic performance of the CDOs/CLOs as this power is generally held by a third-party asset manager of the CDO/CLO. As such, those CDOs/CLOs are not consolidated. The Company may consolidate the CDO/CLO when: (i) the Company is the asset manager and no other single investor has the unilateral ability to remove the Company or unilaterally cause the liquidation of the CDO/CLO, or the Company is not the asset manager but has a unilateral right to remove the third-party asset manager or unilaterally liquidate the CDO/CLO and receive the

Edgar Filing: CITIGROUP INC - Form 10-Q

underlying assets, and (ii) the Company has economic exposure to the entity that could be potentially significant to the entity.

The Company continues to monitor its involvement in unconsolidated CDOs/CLOs to assess future consolidation risk. For example, if the Company were to acquire additional interests in these entities and obtain the right, due to an event of default trigger being met, to unilaterally liquidate or direct the activities of a CDO/CLO, the Company may be required to consolidate the asset entity. For cash CDOs/CLOs, the net result of such consolidation would be to gross up the Company's balance sheet by the current fair value of the securities held by third parties and assets held by the CDO/CLO, which amounts are not considered material. For synthetic CDOs/CLOs, the net result of such consolidation may reduce the Company's balance sheet, because intercompany derivative receivables and payables would be eliminated in consolidation, and other assets held by the CDO/CLO and the securities held by third parties would be recognized at their current fair values.

Key Assumptions and Retained Interests Citi Holdings

The key assumptions, used for the securitization of CDOs and CLOs during the quarter ended March 31, 2013, in measuring the fair value of retained interests were as follows:

	CDOs	CLOs
Discount rate	46.9% to 51.6%	2.3% to 2.5%

The effect of an adverse change of 10% and 20% in the discount rates used to determine the fair value of retained interests at March 31, 2013 is set forth in the table below:

<i>In millions of dollars</i>	CDOs	CLOs
Carrying value of retained interests	\$ 16	\$ 203
Discount rates		
Adverse change of 10%	\$ (2)	\$ (2)
Adverse change of 20%	(3)	(3)

Asset-Based Financing

The Company provides loans and other forms of financing to VIEs that hold assets. Those loans are subject to the same credit approvals as all other loans originated or purchased by the Company. Financings in the form of debt securities or derivatives are, in most circumstances, reported in *Trading account assets* and accounted for at fair value through earnings. The Company generally does not have the power to direct the activities that most significantly impact these VIEs' economic performance and thus it does not consolidate them.

Asset-Based Financing Citicorp

The primary types of Citicorp's asset-based financings, total assets of the unconsolidated VIEs with significant involvement and the Company's maximum exposure to loss at March 31, 2013, are shown below. For the Company to realize that maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

<i>In billions of dollars</i>	Total unconsolidated VIE assets	Maximum exposure to unconsolidated VIEs
Type		
Commercial and other real estate	\$ 13.8	\$ 3.4
Corporate loans	2.0	1.4
Hedge funds and equities	0.6	0.4
Airplanes, ships and other assets	20.6	11.9
Total	\$ 37.0	\$ 17.1

The following table summarizes selected cash flow information related to asset-based financings for the quarters ended March 31, 2013 and 2012:

<i>In billions of dollars</i>	2013	2012
Cash flows received on retained interests and other net cash flows	\$ 0.3	\$

Edgar Filing: CITIGROUP INC - Form 10-Q

The effect of adverse changes of 10% and 20% in the discount rate used to determine the fair value of retained interests at March 31, 2013 is set forth below:

<i>In millions of dollars</i>	Asset-based Financing
Carrying value of retained interests	\$ 1,421
Value of underlying portfolio	
Adverse change of 10%	(16)
Adverse change of 20%	(32)

168

Edgar Filing: CITIGROUP INC - Form 10-Q

Asset-Based Financing Citi Holdings

The primary types of Citi Holdings' asset-based financing, total assets of the unconsolidated VIEs with significant involvement and the Company's maximum exposure to loss at March 31, 2013, are shown below. For the Company to realize that maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

<i>In billions of dollars</i>	Total unconsolidated VIE assets	Maximum exposure to unconsolidated VIEs
Type		
Commercial and other real estate	\$ 0.8	\$ 0.3
Corporate loans	0.4	0.3
Airplanes, ships and other assets	2.6	0.5
Total	\$ 3.8	\$ 1.1

The following table summarizes selected cash flow information related to asset-based financings for the quarters ended March 31, 2013 and 2012:

<i>In billions of dollars</i>	2013	2012
Cash flows received on retained interests and other net cash flows	\$ 0.9	\$ 0.9

The effect of adverse changes of 10% and 20% in the discount rate used to determine the fair value of retained interests at March 31, 2013 is set forth below:

<i>In millions of dollars</i>	Asset-based Financing
Carrying value of retained interests	\$ 338
Value of underlying portfolio	
Adverse change of 10%	\$
Adverse change of 20%	

Municipal Securities Tender Option Bond (TOB) Trusts

TOB trusts hold fixed- and floating-rate, taxable and tax-exempt securities issued by state and local governments and municipalities. The trusts are typically single-issuer trusts whose assets are purchased from the Company or from other investors in the municipal securities market. The TOB trusts fund the purchase of their assets by issuing long-term, putable floating rate certificates (Floaters) and residual certificates (Residuals). The trusts are referred to as TOB trusts because the Floater holders have the ability to tender their interests periodically back to the issuing trust, as described further below. The Floaters and Residuals evidence beneficial ownership interests in, and are collateralized by, the underlying assets of the trust. The Floaters are held by third-party investors, typically tax-exempt money market funds. The Residuals are typically held by the original owner of the municipal securities being financed.

The Floaters and the Residuals have a tenor that is equal to or shorter than the tenor of the underlying municipal bonds. The Residuals entitle their holders to the residual cash flows from the issuing trust, the interest income generated by the underlying municipal securities net of interest paid on the Floaters, and trust expenses. The Residuals are rated based on the long-term rating of the underlying municipal bond. The Floaters bear variable interest rates that are reset periodically to a new market rate based on a spread to a high grade, short-term, tax-exempt index. The Floaters have a long-term rating based on the long-term rating of the underlying municipal bond and a short-term rating based on that of the liquidity provider to the trust.

There are two kinds of TOB trusts: customer TOB trusts and non-customer TOB trusts. Customer TOB trusts are trusts through which customers finance their investments in municipal securities. The Residuals are held by customers and the Floaters by third-party investors, typically tax-exempt money market funds. Non-customer TOB trusts are trusts through which the Company finances its own investments in municipal securities. In such trusts, the Company holds the Residuals and third-party investors, typically tax-exempt money market funds, hold the Floaters.

The Company serves as remarketing agent to the trusts, placing the Floaters with third-party investors at inception, facilitating the periodic reset of the variable rate of interest on the Floaters and remarketing any tendered Floaters. If Floaters are tendered and the Company (in its role as remarketing agent) is unable to find a new investor within a specified period of time, it can declare a failed remarketing, in which case the

Edgar Filing: CITIGROUP INC - Form 10-Q

trust is unwound. The Company may, but is not obligated to, buy the Floaters into its own inventory. The level of the Company's inventory of Floaters fluctuates over time. As of March 31, 2013, the Company held \$423 million of Floaters related to both customer and non-customer TOB trusts.

For certain non-customer trusts, the Company also provides credit enhancement. Approximately \$196 million of the municipal bonds owned by TOB trusts have a credit guarantee provided by the Company.

The Company provides liquidity to many of the outstanding trusts. If a trust is unwound early due to an event other than a credit event on the underlying municipal bond, the underlying municipal bonds are sold in the market. If there is a shortfall in the trust's cash flows between the redemption price of the tendered Floaters and the proceeds from the sale of the

Edgar Filing: CITIGROUP INC - Form 10-Q

underlying municipal bonds, the trust draws on a liquidity agreement in an amount equal to the shortfall. For customer TOBs where the Residual is less than 25% of the trust's capital structure, the Company has a reimbursement agreement with the Residual holder under which the Residual holder reimburses the Company for any payment made under the liquidity arrangement. Through this reimbursement agreement, the Residual holder remains economically exposed to fluctuations in value of the underlying municipal bonds. These reimbursement agreements are generally subject to daily margining based on changes in value of the underlying municipal bond. In cases where a third party provides liquidity to a non-customer TOB trust, a similar reimbursement arrangement is made whereby the Company (or a consolidated subsidiary of the Company) as Residual holder absorbs any losses incurred by the liquidity provider.

As of March 31, 2013, liquidity agreements provided with respect to customer TOB trusts totaled \$4.6 billion, of which \$3.3 billion was offset by reimbursement agreements. For the remaining exposure related to TOB transactions, where the Residual owned by the customer was at least 25% of the bond value at the inception of the transaction, no reimbursement agreement was executed. The Company also provides other liquidity agreements or letters of credit to customer-sponsored municipal investment funds, which are not variable interest entities, and municipality-related issuers that totaled \$6.5 billion as of March 31, 2013. These liquidity agreements and letters of credit are offset by reimbursement agreements with various term-out provisions.

The Company considers the customer and non-customer TOB trusts to be VIEs. Customer TOB trusts are not consolidated by the Company. The Company has concluded that the power to direct the activities that most significantly impact the economic performance of the customer TOB trusts is primarily held by the customer Residual holder, which may unilaterally cause the sale of the trust's bonds.

Non-customer TOB trusts generally are consolidated. Similar to customer TOB trusts, the Company has concluded that the power over the non-customer TOB trusts is primarily held by the Residual holder, which may unilaterally cause the sale of the trust's bonds. Because the Company holds the Residual interest, and thus has the power to direct the activities that most significantly impact the trust's economic performance, it consolidates the non-customer TOB trusts.

Municipal Investments

Municipal investment transactions include debt and equity interests in partnerships that finance the construction and rehabilitation of low-income housing, facilitate lending in new or underserved markets, or finance the construction or operation of renewable municipal energy facilities. The Company generally invests in these partnerships as a limited partner and earns a return primarily through the receipt of tax credits and grants earned from the investments made by the partnership. The Company may also provide construction loans or permanent loans to the development or operations of real estate properties held by partnerships. These entities are generally considered VIEs. The power to direct the activities of these entities is typically held by the general partner. Accordingly, these entities are not consolidated by the Company.

Client Intermediation

Client intermediation transactions represent a range of transactions designed to provide investors with specified returns based on the returns of an underlying security, referenced asset or index. These transactions include credit-linked notes and equity-linked notes. In these transactions, the VIE typically obtains exposure to the underlying security, referenced asset or index through a derivative instrument, such as a total-return swap or a credit-default swap. In turn the VIE issues notes to investors that pay a return based on the specified underlying security, referenced asset or index. The VIE invests the proceeds in a financial asset or a guaranteed insurance contract that serves as collateral for the derivative contract over the term of the transaction. The Company's involvement in these transactions includes being the counterparty to the VIE's derivative instruments and investing in a portion of the notes issued by the VIE. In certain transactions, the investor's maximum risk of loss is limited and the Company absorbs risk of loss above a specified level. The Company does not have the power to direct the activities of the VIEs that most significantly impact their economic performance and thus it does not consolidate them.

The Company's maximum risk of loss in these transactions is defined as the amount invested in notes issued by the VIE and the notional amount of any risk of loss absorbed by the Company through a separate instrument issued by the VIE. The derivative instrument held by the Company may generate a receivable from the VIE (for example, where the Company purchases credit protection from the VIE in connection with the VIE's issuance of a credit-linked note), which is collateralized by the assets owned by the VIE. These derivative instruments are not considered variable interests and any associated receivables are not included in the calculation of maximum exposure to the VIE.

Investment Funds

The Company is the investment manager for certain investment funds that invest in various asset classes including private equity, hedge funds, real estate, fixed income and infrastructure. The Company earns a management fee, which is a percentage of capital under management, and may earn performance fees. In addition, for some of these funds the Company has an ownership interest in the investment funds. The Company has also established a number of investment funds as opportunities for qualified employees to invest in private equity investments. The Company acts as investment manager to these funds and may provide employees with financing on both recourse and non-recourse bases for a portion of the employees' investment commitments.

Edgar Filing: CITIGROUP INC - Form 10-Q

The Company has determined that a majority of the investment entities managed by Citigroup are provided a deferral from the requirements of SFAS 167, *Amendments to FASB Interpretation No. 46(R)*, because they meet the criteria in Accounting Standards Update No. 2010-10, *Consolidation (Topic 810), Amendments for Certain Investment Funds* (ASU 2010-10). These entities continue to be evaluated under the requirements of ASC 810-10, prior to the implementation of SFAS 167 (FIN 46(R), *Consolidation of Variable Interest Entities*), which required that a VIE be consolidated by the party with a variable interest that will absorb a majority of the entity's expected losses or residual returns, or both.

Trust Preferred Securities

The Company has raised financing through the issuance of trust preferred securities. In these transactions, the Company forms a statutory business trust and owns all of the voting equity shares of the trust. The trust issues preferred equity securities to third-party investors and invests the gross proceeds in junior subordinated deferrable interest debentures issued by the Company. The trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the preferred equity securities held by third-party investors. Obligations of the trusts are fully and unconditionally guaranteed by the Company.

Because the sole asset of each of the trusts is a receivable from the Company and the proceeds to the Company from the receivable exceed the Company's investment in the VIE's equity shares, the Company is not permitted to consolidate the trusts, even though it owns all of the voting equity shares of the trust, has fully guaranteed the trusts' obligations, and has the right to redeem the preferred securities in certain circumstances. The Company recognizes the subordinated debentures on its Consolidated Balance Sheet as long-term liabilities. For additional information, see Note 16 to the Consolidated Financial Statements.

19. DERIVATIVES ACTIVITIES

In the ordinary course of business, Citigroup enters into various types of derivative transactions. These derivative transactions include:

Futures and forward contracts, which are commitments to buy or sell at a future date a financial instrument, commodity or currency at a contracted price and may be settled in cash or through delivery.

Swap contracts, which are commitments to settle in cash at a future date or dates that may range from a few days to a number of years, based on differentials between specified financial indices, as applied to a notional principal amount.

Option contracts, which give the purchaser, for a premium, the right, but not the obligation, to buy or sell within a specified time a financial instrument, commodity or currency at a contracted price that may also be settled in cash, based on differentials between specified indices or prices.

Citigroup enters into these derivative contracts relating to interest rate, foreign currency, commodity and other market/credit risks for the following reasons:

Trading Purposes Customer Needs: Citigroup offers its customers derivatives in connection with their risk-management actions to transfer, modify or reduce their interest rate, foreign exchange and other market/credit risks or for their own trading purposes. As part of this process, Citigroup considers the customers' suitability for the risk involved and the business purpose for the transaction. Citigroup also manages its derivative risk positions through offsetting trade activities, controls focused on price verification, and daily reporting of positions to senior managers.

Trading Purposes Citigroup trades derivatives as an active market maker. Trading limits and price verification controls are key aspects of this activity.

Hedging Citigroup uses derivatives in connection with its risk-management activities to hedge certain risks or reposition the risk profile of the Company. For example, Citigroup issues fixed-rate long-term debt and then enters into a receive-fixed, pay-variable-rate interest rate swap with the same tenor and notional amount to convert the interest payments to a net variable-rate basis. This strategy is the most common form of an interest rate hedge, as it minimizes interest cost in certain yield curve environments. Derivatives are also used to manage risks inherent in specific groups of on-balance-sheet assets and liabilities, including AFS securities and borrowings, as well as other interest-sensitive assets and liabilities. In addition, foreign-exchange contracts are used to hedge non-U.S.-dollar-denominated debt, foreign-currency-denominated AFS securities and net investment exposures.

Derivatives may expose Citigroup to market, credit or liquidity risks in excess of the amounts recorded on the Consolidated Balance Sheet. Market risk on a derivative product is the exposure created by potential fluctuations in interest rates, foreign-exchange rates and other factors and is a function of the type of product, the volume of transactions, the tenor and terms of the agreement and the underlying volatility. Credit risk is the exposure to loss in the event of nonperformance by the other party to the transaction where the value of any collateral held is not adequate to cover such losses. The recognition in earnings of unrealized gains on these transactions is subject to management's assessment as to collectability. Liquidity risk is the potential exposure that arises when the size of the derivative position may not be able to be rapidly adjusted at a reasonable cost in periods of high volatility and financial stress.

Derivative transactions are customarily documented under industry standard master agreements and credit support annexes, which provide that following an uncured payment default or other event of default the non-defaulting party may promptly terminate all transactions between the parties and determine a net amount due to be paid to, or by, the defaulting party. Events of default generally include: (i) failure to make a payment on a derivatives transaction (which remains uncured following applicable notice and grace periods), (ii) breach of a covenant (which remains uncured after applicable notice and grace periods), (iii) breach of a representation, (iv) cross default, either to third party debt or to another derivatives transaction entered into among the parties, or, in some cases, their affiliates, (v) the occurrence of a merger or consolidation which results in a party becoming a materially weaker credit, and (vi) the cessation or repudiation of any applicable guarantee or other credit support document. An event of default may also occur under a credit support annex if a party fails to make a collateral delivery (which remains uncured following applicable notice and grace periods).

Edgar Filing: CITIGROUP INC - Form 10-Q

The enforceability of offsetting rights incorporated in the master netting agreements for derivative transactions is evidenced to the extent that a supportive legal opinion has been obtained from counsel of recognized standing which provides the requisite level of certainty regarding the enforceability of these agreements and that the exercise of rights by the non-defaulting party under these agreements will not be stayed, or avoided under applicable law upon an event of default including bankruptcy, insolvency or similar proceeding.

Cash collateral and security collateral in the form of G10 government debt securities is generally posted to secure the net open exposure of derivative transactions, at a counterparty level, whereby the receiving party is free to comingle/rehypothecate such collateral in the ordinary course of its business. Nonstandard collateral such as corporate bonds, municipal bonds, U.S. agency securities and/or MBS may also be pledged as collateral for derivative transactions. Security collateral posted to open and maintain a master netting agreement with a counterparty, in the form of cash and securities, may from time to time be segregated in an account at a third party custodian pursuant to a tri-party Account Control Agreement.

Edgar Filing: CITIGROUP INC - Form 10-Q

Information pertaining to the volume of derivative activity is provided in the tables below. The notional amounts, for both long and short derivative positions, of Citigroup's derivative instruments as of March 31, 2013 and December 31, 2012 are presented in the table below.

Derivative Notionals

	Hedging instruments under ASC 815 (SFAS 133)(1)(2)		Other derivative instruments			
	March 31, 2013	December 31, 2012	Trading derivatives March 31, 2013	December 31, 2012	Management hedges(3) March 31, 2013	December 31, 2012
<i>In millions of dollars</i>						
Interest rate contracts						
Swaps	\$ 123,698	\$ 114,296	\$ 31,154,330	\$ 30,050,856	\$ 113,765	\$ 99,434
Futures and forwards	220		5,397,508	4,823,370	80,937	45,856
Written options			3,871,649	3,752,905	18,497	22,992
Purchased options			3,598,389	3,542,048	7,080	7,890
Total interest rate contract notionals	\$ 123,918	\$ 114,296	\$ 44,021,876	\$ 42,169,179	\$ 220,279	\$ 176,172
Foreign exchange contracts						
Swaps	\$ 20,847	\$ 22,207	\$ 1,375,941	\$ 1,393,368	\$ 18,118	\$ 16,900
Futures and forwards	67,399	70,484	4,051,904	3,484,193	20,664	33,768
Written options	129	96	1,097,717	781,698		989
Purchased options	694	456	1,109,849	778,438	129	2,106
Total foreign exchange contract notionals	\$ 89,069	\$ 93,243	\$ 7,635,411	\$ 6,437,697	\$ 38,911	\$ 53,763
Equity contracts						
Swaps	\$	\$	\$ 101,404	\$ 96,039	\$	\$
Futures and forwards			17,704	16,171		
Written options			335,816	320,243		
Purchased options			313,794	281,236		
Total equity contract notionals	\$	\$	\$ 768,718	\$ 713,689	\$	\$
Commodity and other contracts						
Swaps	\$	\$	\$ 29,318	\$ 27,323	\$	\$
Futures and forwards			101,703	75,897		
Written options			96,410	86,418		
Purchased options			101,581	89,284		
Total commodity and other contract notionals	\$	\$	\$ 329,012	\$ 278,922	\$	\$
Credit derivatives(4)						
Protection sold	\$	\$	\$ 1,380,859	\$ 1,346,494	\$	\$
Protection purchased	338	354	1,451,731	1,412,194	19,073	21,741
Total credit derivatives	\$ 338	\$ 354	\$ 2,832,590	\$ 2,758,688	\$ 19,073	\$ 21,741
Total derivative notionals	\$ 213,325	\$ 207,893	\$ 55,587,607	\$ 52,358,175	\$ 278,263	\$ 251,676

- (1) The notional amounts presented in this table do not include hedge accounting relationships under ASC 815 (SFAS 133) where Citigroup is hedging the foreign currency risk of a net investment in a foreign operation by issuing a foreign-currency-denominated debt instrument. The notional amount of such debt is \$5,123 and \$4,888 million at March 31, 2013 and December 31, 2012, respectively.
- (2) Derivatives in hedge accounting relationships accounted for under ASC 815 (SFAS 133) are recorded in either *Other assets/Other liabilities* or *Trading account assets/Trading account liabilities* on the Consolidated Balance Sheet.
- (3) Management hedges represent derivative instruments used in certain economic hedging relationships that are identified for management purposes, but for which hedge accounting is not applied. These derivatives are recorded in either *Other assets/Other liabilities* or *Trading account assets/Trading account liabilities* on the Consolidated Balance Sheet.
- (4) Credit derivatives are arrangements designed to allow one party (protection buyer) to transfer the credit risk of a "reference asset" to another party (protection seller). These arrangements allow a protection seller to assume the credit risk associated with the reference asset without directly purchasing that asset. The Company has entered into credit derivative positions for purposes such as risk management, yield enhancement, reduction of credit concentrations and diversification of overall risk.

The following tables present the gross and net fair values of the Company's derivative transactions, and the related offsetting amount permitted under ASC 210-20-45 and 815-10-45, as of March 31, 2013 and December 31, 2012. Under ASC 210-20-45, gross positive fair values are offset against gross negative fair values by counterparty pursuant to enforceable master netting agreements. Under ASC 815-10-45, payables and receivables in respect of cash collateral received from or paid to a given counterparty pursuant to an enforceable credit support annex are included in the offsetting amount. U.S. GAAP does not permit offsetting for security collateral posted. The table also includes amounts that are not permitted to be offset under ASC 210-20-45 and 815-10-45 but would be eligible for offsetting to the extent an event of default occurred and a legal opinion supporting enforceability of the offsetting rights has been obtained.

Derivative Mark-to-Market (MTM) Receivables/Payables

	Derivatives classified in trading accounts assets/liabilities(1)(2)(3)		Derivatives classified in other assets/liabilities(2)(3)	
	Assets	Liabilities	Assets	Liabilities
<i>In millions of dollars at March 31, 2013</i>				
Derivatives instruments designated as ASC 815 (SFAS 133) hedges				
Over-the-counter	\$ 3,340	\$ 964	\$ 3,977	\$ 1,117
Cleared	2,226	567	1	2
Exchange Traded				
Interest Rate contracts	\$ 5,566	\$ 1,531	\$ 3,978	\$ 1,119
Over-the-counter	\$ 518	\$ 1,193	\$ 440	\$ 718
Cleared				
Exchange Traded				
Foreign Exchange Contracts	\$ 518	\$ 1,193	\$ 440	\$ 718
Over-the-counter	\$	\$	\$	\$ 12
Cleared				
Exchange Traded				
Credit Derivatives	\$	\$	\$	\$ 12
Total derivative instruments designated as ASC 815 (SFAS 133) hedges	\$ 6,084	\$ 2,724	\$ 4,418	\$ 1,849
Derivatives instruments not designated as ASC 815 (SFAS 133) hedges				
Over-the-counter	\$ 427,999	\$ 417,684	\$ 291	\$ 2
Cleared	370,239	376,498	25	52
Exchange Traded	45	75		
Interest Rate contracts	\$ 798,283	\$ 794,257	\$ 316	\$ 54
Over-the-counter	\$ 77,297	\$ 78,631	\$ 158	\$ 137
Cleared	8	9		
Exchange Traded				
Foreign Exchange Contracts	\$ 77,305	\$ 78,640	\$ 158	\$ 137
Over-the-counter	\$ 15,558	\$ 28,653	\$	\$
Cleared	184	161		
Exchange Traded	3,930	3,787		
Equity Contracts	\$ 19,672	\$ 32,601	\$	\$
Over-the-counter	\$ 9,072	\$ 9,884	\$	\$
Cleared				
Exchange Traded	1,639	1,539		
Commodity and other Contracts	\$ 10,711	\$ 11,423	\$	\$
Over-the-counter	\$ 49,594	\$ 48,284	\$ 126	\$ 398
Cleared	1,504	1,426		
Exchange Traded				
Credit Derivatives(4)	\$ 51,098	\$ 49,710	\$ 126	\$ 398

Total Derivatives instruments not designated as ASC 815 (SFAS 133) hedges	\$	957,069	\$	966,631	\$	600	\$	589
Total derivatives	\$	963,153	\$	969,355	\$	5,018	\$	2,438
Cash collateral paid/received(5)(6)	\$	5,195	\$	9,890		339	\$	281
Less: Netting agreements(7)		(877,186)		(877,186)				
Less: Netting cash collateral received/paid(8)		(35,862)		(49,274)		(3,527)		
Net receivables/payables	\$	55,300	\$	52,785	\$	1,830	\$	2,719
Additional amounts subject to an enforceable master netting agreement but not offset on the Consolidated Balance Sheet								
Less: Does not meet applicable offsetting guidance	\$		\$		\$		\$	
Less: Cash collateral received/paid	\$	(453)	\$	(15)	\$		\$	
Less: Non-cash collateral received/paid	\$	(7,531)	\$	(7,279)	\$		\$	
Total Net receivables/payables	\$	47,316	\$	45,491	\$	1,830	\$	2,719

- (1) The trading derivatives fair values are presented in Note 11 to the Consolidated Financial Statements.
- (2) Derivative mark-to-market receivables/payables related to management hedges are recorded in either *Other assets/Other liabilities* or *Trading account assets/Trading account liabilities*.
- (3) Over-the-counter (OTC) derivatives include derivatives executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. Cleared derivatives include derivatives executed bilaterally with counterparty in the OTC market but then novated to a central clearing house, whereby the central clearing house becomes the counterparty to both of the original counterparties. Exchange Traded derivatives include derivatives executed directly on an organized exchange that provides pre-trade price transparency.
- (4) The credit derivatives trading assets are composed of \$30,572 million related to protection purchased and \$20,526 million related to protection sold as of March 31, 2013. The credit derivatives trading liabilities are composed of \$21,472 million related to protection purchased and \$28,238 million related to protection sold as of March 31, 2013.

Edgar Filing: CITIGROUP INC - Form 10-Q

- (5) For the trading assets/liabilities, this is the net amount of the \$54,469 million and \$45,752 million of gross cash collateral paid and received, respectively. Of the gross cash collateral paid, \$49,274 million was used to offset derivative liabilities and, of the gross cash collateral received, \$35,862 million was used to offset derivative assets.
- (6) For the other assets/liabilities, this is the net amount of the \$339 million and \$3,808 million of the gross cash collateral paid and received, respectively. Of the gross cash collateral received, \$3,527 million was used to offset derivative assets.
- (7) Represents the netting of derivative receivable and payable balances for the same counterparty under enforceable netting agreements.
- (8) Represents the netting of cash collateral paid and received by counterparty under enforceable credit support agreements.

<i>In millions of dollars at December 31, 2012</i>	Derivatives classified in trading accounts assets/liabilities(1)(2)(3)		Derivatives classified in other assets/liabilities(2)(3)	
	Assets	Liabilities	Assets	Liabilities
Derivatives instruments designated as ASC 815 (SFAS 133) hedges				
Over-the-counter	\$ 5,110	\$ 1,702	\$ 4,574	\$ 1,175
Cleared	2,685	561		3
Exchange Traded				
Interest Rate contracts	\$ 7,795	\$ 2,263	\$ 4,574	\$ 1,178
Over-the-counter	\$ 341	\$ 1,350	\$ 978	\$ 525
Cleared				
Exchange Traded				
Foreign Exchange Contracts	\$ 341	\$ 1,350	\$ 978	\$ 525
Over-the-counter	\$	\$	\$	\$ 16
Cleared				
Exchange Traded				
Credit Derivatives	\$	\$	\$	\$ 16
Total derivative instruments designated as ASC 815 (SFAS 133) hedges	\$ 8,136	\$ 3,613	\$ 5,552	\$ 1,719
Derivatives instruments not designated as ASC 815 (SFAS 133) hedges				
Over-the-counter	\$ 485,100	\$ 473,446	\$ 438	\$ 4
Cleared	406,384	416,127	11	25
Exchange Traded	68	56		
Interest Rate contracts	\$ 891,552	\$ 889,629	\$ 449	\$ 29
Over-the-counter	\$ 75,933	\$ 80,695	\$ 200	\$ 112
Cleared	4	4		
Exchange Traded				
Foreign Exchange Contracts	\$ 75,937	\$ 80,699	\$ 200	\$ 112
Over-the-counter	\$ 14,273	\$ 28,138	\$	\$
Cleared	53	91		
Exchange Traded	3,883	3,610		
Equity Contracts	\$ 18,209	\$ 31,839	\$	\$

Edgar Filing: CITIGROUP INC - Form 10-Q

Over-the-counter	\$	8,889	\$	10,154	\$	\$
Cleared						
Exchange Traded		1,968		1,977		
Commodity and other Contracts	\$	10,857	\$	12,131	\$	\$
Over-the-counter	\$	52,809	\$	51,175	\$	102
Cleared		1,215		1,079		392
Exchange Traded						
Credit Derivatives(4)	\$	54,024	\$	52,254	\$	102
Total Derivatives instruments not designated as ASC 815 (SFAS 133) hedges	\$	1,050,579	\$	1,066,552	\$	751
Total derivatives	\$	1,058,715	\$	1,070,165	\$	6,303
Cash collateral paid/received(5)(6)	\$	5,597	\$	7,923	\$	214
Less: Netting agreements(7)		(970,782)		(970,782)		658
Less: Netting cash collateral received/paid(8)		(38,910)		(55,555)		(4,660)
Net receivables/payables	\$	54,620	\$	51,751	\$	1,857
Additional amounts subject to an enforceable master netting agreement but not offset on the Consolidated Balance Sheet						
Less: Does not meet applicable offsetting guidance	\$	\$	\$	\$	\$	\$
Less: Cash collateral received/paid	\$	(1,021)	\$	(10)	\$	\$
Less: Non-cash collateral received/paid	\$	(7,143)	\$	(5,641)	\$	(388)
Total Net receivables/payables	\$	46,456	\$	46,100	\$	1,469

(1) The trading derivatives fair values are presented in Note 11 to the Consolidated Financial Statements.

(2) Derivative mark-to-market receivables/payables related to management hedges are recorded in either *Other assets/Other liabilities* or *Trading account assets/Trading account liabilities*.

(3) Over-the-counter (OTC) derivatives include derivatives executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. Cleared derivatives include derivatives executed bilaterally with counterparty in the OTC market but then novated to a central clearing house, whereby the central clearing house becomes the counterparty to both of the original counterparties. Exchange Traded derivatives include derivatives executed directly on an organized exchange that provides pre-trade price transparency.

- (4) The credit derivatives trading assets are composed of \$34,314 million related to protection purchased and \$19,710 million related to protection sold as of December 31, 2012. The credit derivatives trading liabilities are composed of \$20,424 million related to protection purchased and \$31,830 million related to protection sold as of December 31, 2012.
- (5) For the trading assets/liabilities, this is the net amount of the \$61,152 million and \$46,833 million of gross cash collateral paid and received, respectively. Of the gross cash collateral paid, \$55,555 million was used to offset derivative liabilities and, of the gross cash collateral received, \$38,910 million was used to offset derivative assets.
- (6) For the other assets/liabilities, this is the net amount of the \$214 million and \$5,318 million of the gross cash collateral paid and received, respectively. Of the gross cash collateral received, \$4,660 million was used to offset derivative assets.
- (7) Represents the netting of derivative receivable and payable balances for the same counterparty under enforceable netting agreements.
- (8) Represents the netting of cash collateral paid and received by counterparty under enforceable credit support agreements.

The amounts recognized in *Principal transactions* in the Consolidated Statement of Income for the three months ended March 31, 2013 and 2012 related to derivatives not designated in a qualifying hedging relationship as well as the underlying non-derivative instruments are presented in Note 6 to the Consolidated Financial Statements. Citigroup presents this disclosure by business classification, showing derivative gains and losses related to its trading activities together with gains and losses related to non-derivative instruments within the same trading portfolios, as this represents the way these portfolios are risk managed.

The amounts recognized in *Other revenue* in the Consolidated Statement of Income for the three months ended March 31, 2013 and 2012 are shown below. The table below does not include the offsetting gains/losses on the hedged items, which amounts are also recorded in *Other revenue*.

<i>In millions of dollars</i>	Gains (losses) included in Other revenue			
	three months ended March 31,			
	2013		2012	
Interest rate contracts	\$	(185)	\$	(435)
Foreign exchange		(1,071)		544
Credit derivatives		(111)		(429)
Total Citigroup(1)	\$	(1,367)	\$	(320)

- (1) Non-designated derivatives are derivative instruments not designated in qualifying hedging relationships.

Accounting for Derivative Hedging

Citigroup accounts for its hedging activities in accordance with ASC 815, *Derivatives and Hedging* (formerly SFAS 133). As a general rule, hedge accounting is permitted where the Company is exposed to a particular risk, such as interest-rate or foreign-exchange risk, that causes changes in the fair value of an asset or liability or variability in the expected future cash flows of an existing asset, liability or a forecasted transaction that may affect earnings.

Derivative contracts hedging the risks associated with the changes in fair value are referred to as fair value hedges, while contracts hedging the risks affecting the expected future cash flows are called cash flow hedges. Hedges that utilize derivatives or debt instruments to manage the foreign exchange risk associated with equity investments in non-U.S.-dollar-functional-currency foreign subsidiaries (net investment in a foreign operation) are called net investment hedges.

If certain hedging criteria specified in ASC 815 are met, including testing for hedge effectiveness, special hedge accounting may be applied. The hedge effectiveness assessment methodologies for similar hedges are performed in a similar manner and are used consistently

Edgar Filing: CITIGROUP INC - Form 10-Q

throughout the hedging relationships. For fair value hedges, the changes in value of the hedging derivative, as well as the changes in value of the related hedged item due to the risk being hedged, are reflected in current earnings. For cash flow hedges and net investment hedges, the changes in value of the hedging derivative are reflected in *Accumulated other comprehensive income (loss)* in Citigroup's stockholders' equity, to the extent the hedge is effective. Hedge ineffectiveness, in either case, is reflected in current earnings.

Edgar Filing: CITIGROUP INC - Form 10-Q

For asset/liability management hedging, the fixed-rate long-term debt would be recorded at amortized cost under current U.S. GAAP. However, by electing to use ASC 815 (SFAS 133) fair value hedge accounting, the carrying value of the debt is adjusted for changes in the benchmark interest rate, with any such changes in value recorded in current earnings. The related interest-rate swap is also recorded on the balance sheet at fair value, with any changes in fair value reflected in earnings. Thus, any ineffectiveness resulting from the hedging relationship is recorded in current earnings. Alternatively, a management hedge, which does not meet the ASC 815 hedging criteria, would involve recording only the derivative at fair value on the balance sheet, with its associated changes in fair value recorded in earnings. The debt would continue to be carried at amortized cost and, therefore, current earnings would be impacted only by the interest rate shifts and other factors that cause the change in the swap's value and may change the underlying yield of the debt. This type of hedge is undertaken when hedging requirements cannot be achieved or management decides not to apply ASC 815 hedge accounting. Another alternative for the Company is to elect to carry the debt at fair value under the fair value option. Once the irrevocable election is made upon issuance of the debt, the full change in fair value of the debt would be reported in earnings. The related interest rate swap, with changes in fair value, would also be reflected in earnings, and provides a natural offset to the debt's fair value change. To the extent the two offsets are not exactly equal, the difference is reflected in current earnings.

Key aspects of achieving ASC 815 hedge accounting are documentation of hedging strategy and hedge effectiveness at the hedge inception and substantiating hedge effectiveness on an ongoing basis. A derivative must be highly effective in accomplishing the hedge objective of offsetting either changes in the fair value or cash flows of the hedged item for the risk being hedged. Any ineffectiveness in the hedge relationship is recognized in current earnings. The assessment of effectiveness excludes changes in the value of the hedged item that are unrelated to the risks being hedged. Similarly, the assessment of effectiveness may exclude changes in the fair value of a derivative related to time value that, if excluded, are recognized in current earnings.

Fair Value Hedges

Hedging of benchmark interest rate risk

Citigroup hedges exposure to changes in the fair value of outstanding fixed-rate issued debt and certificates of deposit. Depending on the risk management objectives, these types of hedges are designated as either fair value hedges of only the benchmark interest rate risk or fair value hedges of both the benchmark interest rate and foreign exchange risk. The fixed cash flows from those financing transactions are converted to benchmark variable-rate cash flows by entering into, respectively, receive-fixed, pay-variable interest rate swaps or receive-fixed in non-functional currency, pay variable in functional currency swaps. These fair value hedge relationships use either regression or dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis.

Citigroup also hedges exposure to changes in the fair value of fixed-rate assets, including available-for-sale debt securities and loans. When certain interest rates do not qualify as a benchmark interest rate, Citigroup designates the risk being hedged as the risk of changes in overall fair value. The hedging instruments used are receive-variable, pay-fixed interest rate swaps. These fair value hedging relationships use either regression or dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis.

Hedging of foreign exchange risk

Citigroup hedges the change in fair value attributable to foreign-exchange rate movements in available-for-sale securities that are denominated in currencies other than the functional currency of the entity holding the securities, which may be within or outside the U.S. The hedging instrument employed is a forward foreign-exchange contract. In this type of hedge, the change in fair value of the hedged available-for-sale security attributable to the portion of foreign exchange risk hedged is reported in earnings and not *Accumulated other comprehensive income* a process that serves to offset substantially the change in fair value of the forward contract that is also reflected in earnings. Citigroup considers the premium associated with forward contracts (differential between spot and contractual forward rates) as the cost of hedging; this is excluded from the assessment of hedge effectiveness and reflected directly in earnings. The dollar-offset method is used to assess hedge effectiveness. Since that assessment is based on changes in fair value attributable to changes in spot rates on both the available-for-sale securities and the forward contracts for the portion of the relationship hedged, the amount of hedge ineffectiveness is not significant.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table summarizes the gains (losses) on the Company's fair value hedges for the three months ended March 31, 2013 and 2012:

<i>In millions of dollars</i>	Gains (losses) on fair value hedges(1) for the three months ended March 31,	
	2013	2012
Gain (loss) on the derivatives in designated and qualifying fair value hedges		
Interest rate contracts	\$ (934)	\$ (1,492)
Foreign exchange contracts	(292)	250
Total gain (loss) on the derivatives in designated and qualifying fair value hedges	\$ (1,226)	\$ (1,242)
Gain (loss) on the hedged item in designated and qualifying fair value hedges		
Interest rate hedges	\$ 932	\$ 1,254
Foreign exchange hedges	306	(234)
Total gain (loss) on the hedged item in designated and qualifying fair value hedges	\$ 1,238	\$ 1,020
Hedge ineffectiveness recognized in earnings on designated and qualifying fair value hedges		
Interest rate hedges	\$ (2)	\$ (238)
Foreign exchange hedges	(12)	3
Total hedge ineffectiveness recognized in earnings on designated and qualifying fair value hedges	\$ (14)	\$ (235)
Net gain (loss) excluded from assessment of the effectiveness of fair value hedges		
Interest rate contracts	\$	\$
Foreign exchange contracts	26	13
Total net gain (loss) excluded from assessment of the effectiveness of fair value hedges	\$ 26	\$ 13

(1)

Amounts are included in *Other revenue* on the Consolidated Statement of Income. The accrued interest income on fair value hedges is recorded in *Net interest revenue* and is excluded from this table.

Cash Flow Hedges

Hedging of benchmark interest rate risk

Citigroup hedges variable cash flows resulting from floating-rate liabilities and rollover (re-issuance) of liabilities. Variable cash flows from those liabilities are converted to fixed-rate cash flows by entering into receive-variable, pay-fixed interest rate swaps and receive-variable, pay-fixed forward-starting interest rate swaps. Citi also hedges variable cash flows from recognized and forecasted floating-rate assets and origination of short-term assets. Variable cash flows from those assets are converted to fixed-rate cash flows by entering into receive-fixed, pay-variable interest rate swaps. These cash-flow hedging relationships use either regression analysis or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis. When certain interest rates do not qualify as a benchmark interest rate, Citigroup designates the risk being hedged as the risk of overall changes in the hedged cash flows. Since efforts are made to match the terms of the derivatives to those of the hedged forecasted cash flows as closely as possible, the amount of hedge ineffectiveness is not significant.

Hedging of foreign exchange risk

Citigroup locks in the functional currency equivalent cash flows of long-term debt and short-term borrowings that are denominated in a currency other than the functional currency of the issuing entity. Depending on the risk management objectives, these types of hedges are designated as either cash flow hedges of only foreign exchange risk or cash flow hedges of both foreign exchange and interest rate risk, and the hedging instruments used are foreign exchange cross-currency swaps and forward contracts. These cash flow hedge relationships use

Edgar Filing: CITIGROUP INC - Form 10-Q

dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis.

Hedging of overall changes in cash flows

Citigroup hedges the overall exposure to variability in cash flows related to the future acquisition of mortgage-backed securities using "to be announced" forward contracts. Since the hedged transaction is the gross settlement of the forward, the assessment of hedge effectiveness is based on assuring that the terms of the hedging instrument and the hedged forecasted transaction are the same.

Hedging total return

Citigroup generally manages the risk associated with leveraged loans it has originated or in which it participates by transferring a majority of its exposure to the market through SPEs prior to or shortly after funding. Retained exposures to leveraged loans receivable are generally hedged using total return swaps.

The amount of hedge ineffectiveness on the cash flow hedges recognized in earnings for the three-month periods ended March 31, 2013 and March 31, 2012 is not significant.

Edgar Filing: CITIGROUP INC - Form 10-Q

The pretax change in *Accumulated other comprehensive income (loss)* from cash flow hedges is presented below:

<i>In millions of dollars</i>	Three months ended March 31,	
	2013	2012
Effective portion of cash flow hedges included in AOCI		
Interest rate contracts	\$ 39	\$ 13
Foreign exchange contracts	(68)	69
Credit derivatives	4	
Total effective portion of cash flow hedges included in AOCI	\$ (25)	\$ 82
Effective portion of cash flow hedges reclassified from AOCI to earnings		
Interest rate contracts	\$ (183)	\$ (237)
Foreign exchange contracts	(43)	(40)
Total effective portion of cash flow hedges reclassified from AOCI to earnings(1)	\$ (226)	\$ (277)

(1)

Included primarily in *Other revenue* and *Net interest revenue* on the Consolidated Statement of Income.

For cash flow hedges, any changes in the fair value of the end-user derivative remaining in *Accumulated other comprehensive income (loss)* on the Consolidated Balance Sheet will be included in earnings of future periods to offset the variability of the hedged cash flows when such cash flows affect earnings. The net loss associated with cash flow hedges expected to be reclassified from *Accumulated other comprehensive income (loss)* within 12 months of March 31, 2013 is approximately \$0.9 billion. The maximum length of time over which forecasted cash flows are hedged is 10 years.

The after-tax impact of cash flow hedges on AOCI is shown in Note 17 to the Consolidated Financial Statements.

Net Investment Hedges

Consistent with ASC 830-20, *Foreign Currency Matters Foreign Currency Transactions* (formerly SFAS 52, *Foreign Currency Translation*), ASC 815 allows hedging of the foreign currency risk of a net investment in a foreign operation. Citigroup uses foreign currency forwards, options and foreign-currency-denominated debt instruments to manage the foreign exchange risk associated with Citigroup's equity investments in several non-U.S.-dollar-functional-currency foreign subsidiaries. Citigroup records the change in the carrying amount of these investments in the *Foreign currency translation adjustment* account within *Accumulated other comprehensive income (loss)*. Simultaneously, the effective portion of the hedge of this exposure is also recorded in the *Foreign currency translation adjustment* account and the ineffective portion, if any, is immediately recorded in earnings.

For derivatives designated as net investment hedges, Citigroup follows the forward-rate method from FASB Derivative Implementation Group Issue H8 (now ASC 815-35-35-16 through 35-26), "Foreign Currency Hedges: Measuring the Amount of Ineffectiveness in a Net Investment Hedge." According to that method, all changes in fair value, including changes related to the forward-rate component of the foreign currency forward contracts and the time value of foreign currency options, are recorded in the *Foreign currency translation adjustment* account within *Accumulated other comprehensive income (loss)*.

For foreign-currency-denominated debt instruments that are designated as hedges of net investments, the translation gain or loss that is recorded in the *Foreign currency translation adjustment* account is based on the spot exchange rate between the functional currency of the respective subsidiary and the U.S. dollar, which is the functional currency of Citigroup. To the extent the notional amount of the hedging instrument exactly matches the hedged net investment and the underlying exchange rate of the derivative hedging instrument relates to the exchange rate between the functional currency of the net investment and Citigroup's functional currency (or, in the case of a non-derivative debt instrument, such instrument is denominated in the functional currency of the net investment), no ineffectiveness is recorded in earnings.

The pretax gain (loss) recorded in the *Foreign currency translation adjustment* account within *Accumulated other comprehensive income (loss)*, related to the effective portion of the net investment hedges, is \$489 million and \$(2,005) million for the three months ended March 31,

2013 and March 31, 2012, respectively.

Credit Derivatives

A credit derivative is a bilateral contract between a buyer and a seller under which the seller agrees to provide protection to the buyer against the credit risk of a particular entity ("reference entity" or "reference credit"). Credit derivatives generally require that the seller of credit protection make payments to the buyer upon the occurrence of predefined credit events (commonly referred to as "settlement triggers"). These settlement triggers are defined by the form of the derivative and the reference credit and are generally limited to the market standard of failure to pay on indebtedness and bankruptcy of the reference credit and, in a more limited range of transactions, debt restructuring. Credit derivative transactions referring to emerging market reference credits will also typically include additional settlement triggers to cover the acceleration of indebtedness and the risk of repudiation or a payment moratorium. In certain transactions, protection may be provided on a portfolio of reference credits or asset-backed securities. The seller of such protection may not be required to make payment until a specified amount of losses has occurred with respect to the portfolio and/or may only be required to pay for losses up to a specified amount.

The Company makes markets and trades a range of credit derivatives. Through these contracts, the Company either purchases or writes protection on either a single name or a portfolio of reference credits. The Company also uses credit derivatives to help mitigate credit risk in its Corporate and Consumer loan portfolios and other cash positions, and to facilitate client transactions.

The range of credit derivatives sold includes credit default swaps, total return swaps, credit options and credit-linked notes.

A credit default swap is a contract in which, for a fee, a protection seller agrees to reimburse a protection buyer for any losses that occur due to a credit event on a reference entity. If there is no credit default event or settlement trigger, as defined by the specific derivative contract, then the protection seller makes no payments to the protection buyer and receives only the contractually specified fee. However, if a credit event occurs as defined in the specific derivative contract sold, the protection seller will be required to make a payment to the protection buyer.

Edgar Filing: CITIGROUP INC - Form 10-Q

A total return swap transfers the total economic performance of a reference asset, which includes all associated cash flows, as well as capital appreciation or depreciation. The protection buyer receives a floating rate of interest and any depreciation on the reference asset from the protection seller and, in return, the protection seller receives the cash flows associated with the reference asset plus any appreciation. Thus, according to the total return swap agreement, the protection seller will be obligated to make a payment any time the floating interest rate payment and any depreciation of the reference asset exceed the cash flows associated with the underlying asset. A total return swap may terminate upon a default of the reference asset subject to the provisions of the related total return swap agreement between the protection seller and the protection buyer.

A credit option is a credit derivative that allows investors to trade or hedge changes in the credit quality of the reference asset. For example, in a credit spread option, the option writer assumes the obligation to purchase or sell the reference asset at a specified "strike" spread level. The option purchaser buys the right to sell the reference asset to, or purchase it from, the option writer at the strike spread level. The payments on credit spread options depend either on a particular credit spread or the price of the underlying credit-sensitive asset. The options usually terminate if the underlying assets default.

A credit-linked note is a form of credit derivative structured as a debt security with an embedded credit default swap. The purchaser of the note writes credit protection to the issuer, and receives a return that will be negatively affected by credit events on the underlying reference credit. If the reference entity defaults, the purchaser of the credit-linked note may assume the long position in the debt security and any future cash flows from it, but will lose the amount paid to the issuer of the credit-linked note. Thus the maximum amount of the exposure is the carrying amount of the credit-linked note. As of March 31, 2013 and December 31, 2012, the amount of credit-linked notes held by the Company in trading inventory was immaterial.

The following tables summarize the key characteristics of the Company's credit derivative portfolio as protection seller as of March 31, 2013 and December 31, 2012:

<i>In millions of dollars as of March 31, 2013</i>	Maximum potential amount of future payments	Fair value payable(1)(2)
By industry/counterparty		
Bank	\$ 889,238	\$ 17,322
Broker-dealer	313,367	7,861
Non-financial	3,233	90
Insurance and other financial institutions	175,021	2,965
Total by industry/counterparty	\$ 1,380,859	\$ 28,238
By instrument		
Credit default swaps and options	\$ 1,379,517	\$ 28,003
Total return swaps and other	1,342	235
Total by instrument	\$ 1,380,859	\$ 28,238
By rating		
Investment grade	\$ 599,304	\$ 5,758
Non-investment grade	203,232	12,947
Not rated	578,323	9,533
Total by rating	\$ 1,380,859	\$ 28,238
By maturity		
Within 1 year	\$ 278,003	\$ 2,001
From 1 to 5 years	988,220	19,058
After 5 years	114,636	7,179
Total by maturity	\$ 1,380,859	\$ 28,238

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

In addition, fair value amounts payable under credit derivatives purchased were \$21,882 million.

(2)

In addition, fair value amounts receivable under credit derivatives sold were \$20,526 million.

<i>In millions of dollars as of December 31, 2012</i>	Maximum potential amount of future payments	Fair value payable(1)(2)
By industry/counterparty		
Bank	\$ 863,411	\$ 18,824
Broker-dealer	304,968	9,193
Non-financial	3,241	87
Insurance and other financial institutions	174,874	3,726
Total by industry/counterparty	\$ 1,346,494	\$ 31,830
By instrument		
Credit default swaps and options	\$ 1,345,162	\$ 31,624
Total return swaps and other	1,332	206
Total by instrument	\$ 1,346,494	\$ 31,830
By rating		
Investment grade	\$ 637,343	\$ 6,290
Non-investment grade	200,529	15,591
Not rated	508,622	9,949
Total by rating	\$ 1,346,494	\$ 31,830
By maturity		
Within 1 year	\$ 287,670	\$ 2,388
From 1 to 5 years	965,059	21,542
After 5 years	93,765	7,900
Total by maturity	\$ 1,346,494	\$ 31,830

(1)

In addition, fair value amounts payable under credit derivatives purchased were \$20,832 million.

(2)

In addition, fair value amounts receivable under credit derivatives sold were \$19,710 million.

Citigroup evaluates the payment/performance risk of the credit derivatives for which it stands as a protection seller based on the credit rating assigned to the underlying referenced credit. Where external ratings by nationally recognized statistical rating organizations (such as Moody's and S&P) are used, investment grade ratings are considered to be Baa/BBB or above, while anything below is considered non-investment grade. The Citigroup internal ratings are in line with the related external credit rating system. On certain underlying reference credits, mainly related to over-the-counter credit derivatives, ratings are not available, and these are included in the not-rated category. Credit derivatives written on an underlying non-investment grade reference credit represent greater payment risk to the Company. The non-investment grade category in the table above primarily includes credit derivatives where the underlying referenced entity has been downgraded subsequent to the inception of the derivative.

The maximum potential amount of future payments under credit derivative contracts presented in the table above is based on the notional value of the derivatives. The Company believes that the maximum potential amount of future payments for credit protection sold is not representative of the actual loss exposure based on historical experience. This amount has not been reduced by the Company's rights to the underlying assets and the related cash flows. In accordance with most credit derivative contracts, should a credit event (or settlement trigger) occur, the Company is usually liable for the difference between the protection sold and the recourse it holds in the value of the underlying assets. Thus, if the reference entity defaults, Citi will generally have a right to collect on the underlying reference credit and any related cash flows, while being liable for the full notional amount of credit protection sold to the buyer. Furthermore, this maximum potential amount of future payments for credit protection sold has not been reduced for any cash collateral paid to a given counterparty as such payments would be calculated after netting all derivative exposures, including any credit derivatives with that counterparty in accordance with a related master netting agreement. Due to such netting processes, determining the amount of collateral that corresponds to credit derivative exposures alone is not possible. The Company actively monitors open credit risk exposures and manages this exposure by using a variety of strategies, including purchased credit derivatives, cash collateral or direct holdings of the referenced assets. This risk mitigation activity is not captured in the table above.

Credit-Risk-Related Contingent Features in Derivatives

Certain derivative instruments contain provisions that require the Company to either post additional collateral or immediately settle any outstanding liability balances upon the occurrence of a specified credit-risk-related event. These events, which are defined by the existing derivative contracts, are primarily downgrades in the credit ratings of the Company and its affiliates. The fair value (excluding CVA) of all derivative instruments with credit-risk-related contingent features that are in a net liability position at March 31, 2013 and December 31, 2012 is \$35 and \$36 billion, respectively. The Company has posted \$31 and \$32 billion as collateral for this exposure in the normal course of business as of March 31, 2013 and December 31, 2012, respectively.

Each downgrade would trigger additional collateral or cash settlement requirements for the Company and its affiliates. In the event that each legal entity was downgraded a single notch by the three rating agencies as of March 31, 2013, the Company would be required to post an additional \$4.0 billion, as either collateral or settlement of the derivative transactions. Additionally, the Company would be required to segregate with third-party custodians collateral previously received from existing derivative counterparties in the amount of \$0.2 billion upon the single notch downgrade, resulting in aggregate cash obligations and collateral requirements of approximately \$4.2 billion.

20. FAIR VALUE MEASUREMENT

ASC 820-10 (formerly SFAS 157) *Fair Value Measurement*, defines fair value, establishes a consistent framework for measuring fair value and requires disclosures about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Among other things, the standard requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

Under ASC 820-10, the probability of default of a counterparty is factored into the valuation of derivative positions and includes the impact of Citigroup's own credit risk on derivatives and other liabilities measured at fair value.

Fair Value Hierarchy

ASC 820-10 specifies a hierarchy of inputs based on whether the inputs are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair value hierarchy:

Level 1: Quoted prices for *identical* instruments in active markets.

Level 2: Quoted prices for *similar* instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are *observable* in active markets.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

This hierarchy requires the use of observable market data when available. The Company considers relevant and observable market prices in its valuations where possible. The frequency of transactions, the size of the bid-ask spread and the amount of adjustment necessary when comparing similar transactions are all factors in determining the liquidity of markets and the relevance of observed prices in those markets.

The Company's policy with respect to transfers between levels of the fair value hierarchy is to recognize transfers into and out of each level as of the end of the reporting period.

Determination of Fair Value

For assets and liabilities carried at fair value, the Company measures such value using the procedures set out below, irrespective of whether these assets and liabilities are carried at fair value as a result of an election or whether they are required to be carried at fair value.

When available, the Company generally uses quoted market prices to determine fair value and classifies such items as Level 1. In some cases where a market price is available, the Company will make use of acceptable practical expedients (such as matrix pricing) to calculate fair value, in which case the items are classified as Level 2.

If quoted market prices are not available, fair value is based upon internally developed valuation techniques that use, where possible, current market-based parameters, such as interest rates, currency rates, option volatilities, etc. Items valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified as Level 3 even though there may be some significant inputs that are readily observable.

The Company may also apply a price-based methodology, which utilizes, where available, quoted prices or other market information obtained from recent trading activity in positions with the same or similar characteristics to the position being valued. The market activity and the amount of the bid-ask spread are among the factors considered in determining the liquidity of markets and the relevance of observed prices from those markets. If relevant and observable prices are available, those valuations may be classified as Level 2. When less liquidity exists for a security or loan, a quoted price is stale, a significant adjustment to the price of a similar security is necessary to reflect differences in the terms of the actual security or loan being valued, or prices from independent sources are insufficient to corroborate the valuation, the "price" inputs are considered unobservable and the fair value measurements are classified as Level 3.

Edgar Filing: CITIGROUP INC - Form 10-Q

Fair value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors or brokers. Vendors and brokers' valuations may be based on a variety of inputs ranging from observed prices to proprietary valuation models.

The following section describes the valuation methodologies used by the Company to measure various financial instruments at fair value, including an indication of the level in the fair value hierarchy in which each instrument is generally classified. Where appropriate, the description includes details of the valuation models, the key inputs to those models and any significant assumptions.

Market valuation adjustments

Liquidity adjustments are applied to items in Level 2 and Level 3 of the fair value hierarchy to ensure that the fair value reflects the liquidity or illiquidity of the market. The liquidity reserve may utilize the bid-offer spread for an instrument as one of the factors.

Counterparty credit-risk adjustments are applied to derivatives, such as over-the-counter uncollateralized derivatives, where the base valuation uses market parameters based on the relevant base interest rate curves. Not all counterparties have the same credit risk as that implied by the relevant base curve, so it is necessary to consider the market view of the credit risk of a counterparty in order to estimate the fair value of such an item.

Bilateral or "own" credit-risk adjustments are applied to reflect the Company's own credit risk when valuing derivatives and liabilities measured at fair value. Counterparty and own credit adjustments consider the expected future cash flows between Citi and its counterparties under the terms of the instrument and the effect of credit risk on the valuation of those cash flows, rather than a point-in-time assessment of the current recognized net asset or liability. Furthermore, the credit-risk adjustments take into account the effect of credit-risk mitigants, such as pledged collateral and any legal right of offset (to the extent such offset exists) with a counterparty through arrangements such as netting agreements.

Edgar Filing: CITIGROUP INC - Form 10-Q

Generally, the unit of account for a financial instrument is the individual financial instrument. The Company applies market valuation adjustments that are consistent with the unit of account, which does not include adjustment due to the size of the Company's position, except as follows. ASC 820-10 permits an exception, through an accounting policy election, to measure the fair value of a portfolio of financial assets and financial liabilities on the basis of the net open risk position when certain criteria are met. Citi has elected to measure certain portfolios of financial instruments, such as derivatives, that meet those criteria on the basis of the net open risk position. The Company applies market valuation adjustments, including adjustments to account for the size of the net open risk position, consistent with market participant assumptions and in accordance with the unit of account.

Valuation Process for Level 3 Fair Value Measurements

Price verification procedures and related internal control procedures are governed by the Citigroup *Pricing and Price Verification Policy and Standards*, which is jointly owned by Finance and Risk Management. Finance has implemented the *ICG Securities and Banking Pricing and Price Verification Standards and Procedures* to facilitate compliance with this policy.

For fair value measurements of substantially all assets and liabilities held by the Company, individual business units are responsible for valuing the trading account assets and liabilities, and Product Control within Finance performs independent price verification procedures to evaluate those fair value measurements. Product Control is independent of the individual business units and reports into the Global Head of Product Control. It has authority over the valuation of financial assets and liabilities. Fair value measurements of assets and liabilities are determined using various techniques, including, but not limited to, discounted cash flows and internal models, such as option and correlation models.

Based on the observability of inputs used, Product Control classifies the inventory as Level 1, Level 2 or Level 3 of the fair value hierarchy. When a position involves one or more significant inputs that are not directly observable, additional price verification procedures are applied. These procedures may include reviewing relevant historical data, analyzing profit and loss, valuing each component of a structured trade individually, and benchmarking, among others.

Reports of inventory that is classified within Level 3 of the fair value hierarchy are distributed to senior management in Finance, Risk and the individual business. This inventory is also discussed in Risk Committees and in monthly meetings with senior trading management. As deemed necessary, reports may go to the Audit Committee of the Board of Directors or to the full Board of Directors. Whenever a valuation adjustment is needed to bring the price of an asset or liability to its exit price, Product Control reports it to management along with other price verification results.

In addition, the pricing models used in measuring fair value are governed by an independent control framework. Although the models are developed and tested by the individual business units, they are independently validated by the Model Validation Group within Risk Management and reviewed by Finance with respect to their impact on the price verification procedures. The purpose of this independent control framework is to assess model risk arising from models' theoretical soundness, calibration techniques where needed, and the appropriateness of the model for a specific product in a defined market. Valuation adjustments, if any, go through a similar independent review process as the valuation models. To ensure their continued applicability, models are independently reviewed annually. In addition, Risk Management approves and maintains a list of products permitted to be valued under each approved model for a given business.

Securities purchased under agreements to resell and securities sold under agreements to repurchase

No quoted prices exist for such instruments, so fair value is determined using a discounted cash-flow technique. Cash flows are estimated based on the terms of the contract, taking into account any embedded derivative or other features. Expected cash flows are discounted using interest rates appropriate to the maturity of the instrument as well as the nature of the underlying collateral. Generally, when such instruments are held at fair value, they are classified within Level 2 of the fair value hierarchy, as the inputs used in the valuation are readily observable. However, certain long-dated positions are classified within Level 3 of the fair value hierarchy.

Trading account assets and liabilities trading securities and trading loans

When available, the Company uses quoted market prices to determine the fair value of trading securities; such items are classified as Level 1 of the fair value hierarchy. Examples include some government securities and exchange-traded equity securities.

For bonds and secondary market loans traded over the counter, the Company generally determines fair value utilizing valuation techniques, including discounted cash flows, price-based and internal models, such as Black-Scholes and Monte Carlo simulation. Fair value estimates from these internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources and may apply matrix pricing for similar bonds or loans where no price is observable. A price-based methodology utilizes, where available, quoted prices or other market information obtained from recent trading activity of assets with similar characteristics to the bond

Edgar Filing: CITIGROUP INC - Form 10-Q

or loan being valued. The yields used in discounted cash flow models are derived from the same price information. Trading securities and loans priced using such methods are generally classified as Level 2. However, when less liquidity exists for a security or loan, a quoted price is stale, a significant adjustment to the price of a similar security or loan is necessary to reflect differences in the terms of the actual security or loan being valued, or prices from independent sources are insufficient to corroborate valuation, a loan or security is generally classified as Level 3. The price input used in a price-based methodology may be zero for a security, such as a subprime CDO, that is not receiving any principal or interest and is currently written down to zero.

Where the Company's principal market for a portfolio of loans is the securitization market, the Company uses the securitization price to determine the fair value of the portfolio.

Edgar Filing: CITIGROUP INC - Form 10-Q

The securitization price is determined from the assumed proceeds of a hypothetical securitization in the current market, adjusted for transformation costs (i.e., direct costs other than transaction costs) and securitization uncertainties such as market conditions and liquidity. As a result of the severe reduction in the level of activity in certain securitization markets since the second half of 2007, observable securitization prices for certain directly comparable portfolios of loans have not been readily available. Therefore, such portfolios of loans are generally classified as Level 3 of the fair value hierarchy. However, for other loan securitization markets, such as commercial real estate loans, pricing verification of the hypothetical securitizations has been possible, since these markets have remained active. Accordingly, this loan portfolio is classified as Level 2 of the fair value hierarchy.

Trading account assets and liabilities derivatives

Exchange-traded derivatives are generally measured at fair value using quoted market (i.e., exchange) prices and are classified as Level 1 of the fair value hierarchy.

The majority of derivatives entered into by the Company are executed over the counter and are valued using internal valuation techniques, as no quoted market prices exist for such instruments. The valuation techniques and inputs depend on the type of derivative and the nature of the underlying instrument. The principal techniques used to value these instruments are discounted cash flows and internal models, including Black-Scholes and Monte Carlo simulation. The fair values of derivative contracts reflect cash the Company has paid or received (for example, option premiums paid and received).

The key inputs depend upon the type of derivative and the nature of the underlying instrument and include interest rate yield curves, foreign-exchange rates, volatilities and correlation. The Company uses overnight indexed swap curves as fair value measurement inputs for the valuation of certain collateralized interest-rate related derivatives. The instrument is classified as either Level 2 or Level 3 depending upon the observability of the significant inputs to the model.

Subprime-related direct exposures in CDOs

The valuation of high-grade and mezzanine asset-backed security (ABS) CDO positions utilizes prices based on the underlying assets of each high-grade and mezzanine ABS CDO. The high-grade and mezzanine positions are largely hedged through the ABS and bond short positions. This results in closer symmetry in the way these long and short positions are valued by the Company. Citigroup uses trader marks to value this portion of the portfolio and will do so as long as it remains largely hedged.

For most of the lending and structuring direct subprime exposures, fair value is determined utilizing observable transactions where available, other market data for similar assets in markets that are not active and other internal valuation techniques.

Investments

The investments category includes available-for-sale debt and marketable equity securities, whose fair value is generally determined by utilizing similar procedures described for trading securities above or, in some cases, using consensus pricing as the primary source.

Also included in investments are nonpublic investments in private equity and real estate entities held by the S&B business. Determining the fair value of nonpublic securities involves a significant degree of management resources and judgment, as no quoted prices exist and such securities are generally very thinly traded. In addition, there may be transfer restrictions on private equity securities. The Company's process for determining the fair value of such securities utilizes commonly accepted valuation techniques, including comparables analysis. In determining the fair value of nonpublic securities, the Company also considers events such as a proposed sale of the investee company, initial public offerings, equity issuances or other observable transactions. As discussed in Note 12 to the Consolidated Financial Statements, the Company uses net asset value to value certain of these investments.

Private equity securities are generally classified as Level 3 of the fair value hierarchy.

Short-term borrowings and long-term debt

Where fair value accounting has been elected, the fair value of non-structured liabilities is determined by utilizing internal models using the appropriate discount rate for the applicable maturity. Such instruments are generally classified as Level 2 of the fair value hierarchy, as all inputs are readily observable.

The Company determines the fair value of structured liabilities (where performance is linked to structured interest rates, inflation or currency risks) and hybrid financial instruments (where performance is linked to risks other than interest rates, inflation or currency risks) using the appropriate derivative valuation methodology (described above in "Trading account assets and liabilities derivatives") given the nature of the embedded risk profile. Such instruments are classified as Level 2 or Level 3 depending on the observability of significant inputs to the model.

Alt-A mortgage securities

The Company classifies its Alt-A mortgage securities as held-to-maturity, available-for-sale and trading investments. The securities classified as trading and available-for-sale are recorded at fair value with changes in fair value reported in current earnings and AOCI, respectively. For these purposes, Citi defines Alt-A mortgage securities as non-agency residential mortgage-backed securities (RMBS) where (i) the underlying collateral has weighted average FICO scores between 680 and 720 or (ii) for instances where FICO scores are greater than 720, RMBS have 30% or less of the underlying collateral composed of full documentation loans.

Similar to the valuation methodologies used for other trading securities and trading loans, the Company generally determines the fair values of Alt-A mortgage securities utilizing internal valuation techniques. Fair value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Consensus data providers compile prices from various sources. Where available, the Company may also make use of quoted prices for recent trading

activity in securities with the same or similar characteristics to the security being valued.

The valuation techniques used for Alt-A mortgage securities, as with other mortgage exposures, are price-based and discounted cash flows. The primary market-derived input is yield. Cash flows are based on current collateral performance with prepayment rates and loss projections reflective of current economic conditions of housing price change, unemployment rates, interest rates, borrower attributes and other market indicators.

Alt-A mortgage securities that are valued using these methods are generally classified as Level 2. However, Alt-A mortgage securities backed by Alt-A mortgages of lower quality or subordinated tranches in the capital structure are mostly classified as Level 3 due to the reduced liquidity that exists for such positions, which reduces the reliability of prices available from independent sources.

Items Measured at Fair Value on a Recurring Basis

The following tables present for each of the fair value hierarchy levels the Company's assets and liabilities that are measured at fair value on a recurring basis at March 31, 2013 and December 31, 2012. The Company's hedging of positions that have been classified in the Level 3 category is not limited to other financial instruments (hedging instruments) that have been classified as Level 3, but also instruments classified as Level 1 or Level 2 of the fair value hierarchy. The effects of these hedges are presented gross in the following table.

Fair Value Levels

<i>In millions of dollars at March 31, 2013</i>	Level 1(1)	Level 2(1)	Level 3	Gross inventory	Netting(2)	Net balance
Assets						
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	\$ 230,606	\$ 4,349	\$ 234,955	\$ (67,207)	\$ 167,748
Trading securities						
Trading mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$	\$ 28,447	\$ 1,278	\$ 29,725	\$	\$ 29,725
Residential		1,604	2,112	3,716		3,716
Commercial		2,262	410	2,672		2,672
Total trading mortgage-backed securities	\$	\$ 32,313	\$ 3,800	\$ 36,113	\$	\$ 36,113
U.S. Treasury and federal agency securities	\$ 13,166	\$ 5,816	\$	\$ 18,982	\$	\$ 18,982
State and municipal	\$	\$ 4,468	\$ 209	\$ 4,677	\$	\$ 4,677
Foreign government	52,154	32,897	228	85,279		85,279
Corporate		31,718	1,736	33,454		33,454
Equity securities	50,768	3,415	279	54,462		54,462
Asset-backed securities		978	4,410	5,388		5,388
Other debt securities		12,406	2,260	14,666		14,666
Total trading securities	\$ 116,088	\$ 124,011	\$ 12,922	\$ 253,021	\$	\$ 253,021
Trading account derivatives						
Interest rate contracts	1	799,710	4,138	803,849		
Foreign exchange contracts	19	76,458	1,346	77,823		
Equity contracts	2,793	15,203	1,676	19,672		
Commodity contracts	391	9,608	712	10,711		
Credit derivatives		47,600	3,498	51,098		
Total trading account derivatives	\$ 3,204	\$ 948,579	\$ 11,370	\$ 963,153		
Gross cash collateral paid				\$ 54,469		
Netting agreements					\$ (962,322)	
Total trading account derivatives	\$ 3,204	\$ 948,579	\$ 11,370	\$ 1,017,622	\$ (962,322)	\$ 55,300
Investments						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 43	\$ 46,076	\$ 2,526	\$ 48,645	\$	\$ 48,645
Residential		8,886	186	9,072		9,072
Commercial		435		435		435
Total investment mortgage-backed securities	\$ 43	\$ 55,397	\$ 2,712	\$ 58,152	\$	\$ 58,152
U.S. Treasury and federal agency securities	\$ 64,778	\$ 23,127	\$ 11	\$ 87,916	\$	\$ 87,916

See footnotes on the next page.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars at March 31, 2013</i>	Level 1(1)	Level 2(1)	Level 3	Gross inventory	Netting(2)	Net balance
State and municipal	\$	\$ 17,898	\$ 748	\$ 18,646	\$	\$ 18,646
Foreign government	33,339	53,515	268	87,122		87,122
Corporate	5	9,700	345	10,050		10,050
Equity securities	4,021	101	767	4,889		4,889
Asset-backed securities		10,902	3,815	14,717		14,717
Other debt securities		205	52	257		257
Non-marketable equity securities		303	5,287	5,590		5,590
Total investments	\$ 102,186	\$ 171,148	\$ 14,005	\$ 287,339	\$	\$ 287,339
Loans(3)	\$	\$ 474	\$ 4,514	\$ 4,988	\$	\$ 4,988
Mortgage servicing rights			2,203	2,203		2,203
Nontrading derivatives and other financial assets measured on a recurring basis, gross	\$	\$ 14,429	\$ 2,428	\$ 16,857		
Gross cash collateral paid				\$ 339		
Netting agreements					\$ (3,527)	
Nontrading derivatives and other financial assets measured on a recurring basis	\$	\$ 14,429	\$ 2,428	\$ 17,196	\$ (3,527)	\$ 13,669
Total assets	\$ 221,478	\$ 1,489,247	\$ 51,791	\$ 1,817,324	\$ (1,033,056)	\$ 784,268
Total as a percentage of gross assets(4)	12.6%	84.5%	2.9%	100.0%		
Liabilities						
Interest-bearing deposits		722	834	1,556		1,556
Federal funds purchased and securities loaned or sold under agreements to repurchase		191,008	1,053	192,061	(67,207)	124,854
Trading account liabilities						
Securities sold, not yet purchased	58,356	8,750	335	67,441		67,441
Trading account derivatives						
Interest rate contracts		792,263	3,525	795,788		
Foreign exchange contracts	1	78,626	1,206	79,833		
Equity contracts	2,655	26,796	3,150	32,601		
Commodity contracts	285	9,789	1,349	11,423		
Credit derivatives		46,056	3,654	49,710		
Total trading account derivatives	\$ 2,941	\$ 953,530	\$ 12,884	\$ 969,355		
Gross cash collateral received				45,752		
Netting agreements					\$ (962,322)	
Total trading account derivatives	\$ 2,941	\$ 953,530	\$ 12,884	\$ 1,015,107	\$ (962,322)	\$ 52,785
Short-term borrowings		862	53	915		915
Long-term debt		21,304	6,847	28,151		28,151
Nontrading derivatives and other financial liabilities measured on a recurring basis, gross	\$	\$ 2,424	\$ 16	\$ 2,440		
Gross cash collateral received				\$ 3,808		
Netting agreements					\$ (3,527)	
Nontrading derivatives and other financial liabilities measured on a recurring basis		2,424	16	6,248	(3,527)	2,721
Total liabilities	\$ 61,297	\$ 1,178,600	\$ 22,022	\$ 1,311,479	\$ (1,033,056)	\$ 278,423
Total as a percentage of gross liabilities(4)	4.9%	93.4%	1.7%	100.0%		

Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) For the three months ended March 31, 2013, the Company transferred assets of \$0.5 billion from Level 1 to Level 2, primarily related to foreign government bonds which were traded with less frequency. During the three months ended March 31, 2013, the Company transferred assets of \$49 billion from Level 2 to Level 1, almost all of which related to U.S. Treasury securities held across the Company's major investment portfolios where Citi obtained additional information from its external pricing sources to meet the criteria for Level 1 classification as of March 31, 2013. During the three months ended March 31, 2013, the Company transferred liabilities of \$11 million from Level 1 to Level 2, and \$21 million from Level 2 to Level 1.
- (2) Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase; and (ii) derivative exposures covered by a qualifying master netting agreement and cash collateral offsetting.
- (3) There is no allowance for loan losses recorded for loans reported at fair value.
- (4) Percentage is calculated based on total assets and liabilities measured at fair value on a recurring basis, excluding collateral paid/received on derivatives.

Fair Value Levels

<i>In millions of dollars at December 31, 2012</i>	Level 1	Level 2	Level 3	Gross inventory	Netting(1)	Net balance
Assets						
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	\$ 198,278	\$ 5,043	\$ 203,321	\$ (42,732)	\$ 160,589
Trading securities						
Trading mortgage-backed securities						
U.S. government-sponsored agency guaranteed		29,835	1,325	31,160		31,160
Residential		1,663	1,805	3,468		3,468
Commercial		1,322	1,119	2,441		2,441
Total trading mortgage-backed securities	\$	\$ 32,820	\$ 4,249	\$ 37,069	\$	\$ 37,069
U.S. Treasury and federal agency securities	\$ 15,416	\$ 4,940	\$	\$ 20,356	\$	\$ 20,356
State and municipal		3,611	195	3,806		3,806
Foreign government	57,831	31,097	311	89,239		89,239
Corporate		33,194	2,030	35,224		35,224
Equity securities	54,640	2,094	264	56,998		56,998
Asset-backed securities		899	4,453	5,352		5,352
Other debt securities		15,944	2,321	18,265		18,265
Total trading securities	\$ 127,887	\$ 124,599	\$ 13,823	\$ 266,309	\$	\$ 266,309
Trading account derivatives						
Interest rate contracts	\$ 2	\$ 897,635	\$ 1,710	\$ 899,347		
Foreign exchange contracts	18	75,358	902	76,278		
Equity contracts	2,359	14,109	1,741	18,209		
Commodity contracts	410	9,752	695	10,857		
Credit derivatives		49,858	4,166	54,024		
Total trading account derivatives	\$ 2,789	\$ 1,046,712	\$ 9,214	\$ 1,058,715		
Gross cash collateral paid				61,152		
Netting agreements					\$ (1,065,247)	
Total trading account derivatives	\$ 2,789	\$ 1,046,712	\$ 9,214	\$ 1,119,867	\$ (1,065,247)	\$ 54,620
Investments						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 46	\$ 45,841	\$ 1,458	\$ 47,345	\$	\$ 47,345
Residential		7,472	205	7,677		7,677
Commercial		449		449		449
Total investment mortgage-backed securities	\$ 46	\$ 53,762	\$ 1,663	\$ 55,471	\$	\$ 55,471
U.S. Treasury and federal agency securities	\$ 13,204	\$ 78,625	\$ 12	\$ 91,841	\$	\$ 91,841

See footnotes on the next page.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars at December 31, 2012</i>	Level 1	Level 2	Level 3	Gross inventory	Netting(1)	Net balance
State and municipal	\$	\$ 17,483	\$ 849	\$ 18,332	\$	\$ 18,332
Foreign government	36,048	57,616	383	94,047		94,047
Corporate		9,289	385	9,674		9,674
Equity securities	4,037	132	773	4,942		4,942
Asset-backed securities		11,910	2,220	14,130		14,130
Other debt securities			258	258		258
Non-marketable equity securities		404	5,364	5,768		5,768
Total investments	\$ 53,335	\$ 229,221	\$ 11,907	\$ 294,463	\$	\$ 294,463
Loans(2)	\$	\$ 356	\$ 4,931	\$ 5,287	\$	\$ 5,287
Mortgage servicing rights			1,942	1,942		1,942
Nontrading derivatives and other financial assets measured on a recurring basis, gross	\$	\$ 15,293	\$ 2,452	\$ 17,745		
Gross cash collateral paid				214		
Netting agreements					\$ (4,660)	
Nontrading derivatives and other financial assets measured on a recurring basis	\$	\$ 15,293	\$ 2,452	\$ 17,959	\$ (4,660)	\$ 13,299
Total assets	\$ 184,011	\$ 1,614,459	\$ 49,312	\$ 1,909,148	\$ (1,112,639)	\$ 796,509
Total as a percentage of gross assets(3)	9.9%	87.4%	2.7%	100.0%		
Liabilities						
Interest-bearing deposits	\$	\$ 661	\$ 786	\$ 1,447	\$	\$ 1,447
Federal funds purchased and securities loaned or sold under agreements to repurchase		158,580	841	159,421	(42,732)	116,689
Trading account liabilities						
Securities sold, not yet purchased	55,145	8,288	365	63,798		63,798
Trading account derivatives						
Interest rate contracts	1	890,362	1,529	891,892		
Foreign exchange contracts	10	81,137	902	82,049		
Equity contracts	2,664	25,986	3,189	31,839		
Commodity contracts	317	10,348	1,466	12,131		
Credit derivatives		47,746	4,508	52,254		
Total trading account derivatives	\$ 2,992	\$ 1,055,579	\$ 11,594	\$ 1,070,165		
Gross cash collateral received				46,833		
Netting agreements					\$ (1,065,247)	
Total trading account derivatives	\$ 2,992	\$ 1,055,579	\$ 11,594	\$ 1,116,998	\$ (1,065,247)	\$ 51,751
Short-term borrowings		706	112	818		818
Long-term debt		23,038	6,726	29,764		29,764
Nontrading derivatives and other financial liabilities measured on a recurring basis, gross	\$	\$ 2,228	\$ 24	\$ 2,252		
Gross cash collateral received				5,318		
Netting agreements					\$ (4,660)	
Nontrading derivatives and other financial liabilities measured on a recurring basis	\$	\$ 2,228	\$ 24	\$ 7,570	\$ (4,660)	\$ 2,910
Total liabilities	\$ 58,137	\$ 1,249,080	\$ 20,448	\$ 1,379,816	\$ (1,112,639)	\$ 267,177
Total as a percentage of gross liabilities(3)	4.4%	94.1%	1.5%	100.0%		

Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase; and (ii) derivative exposures covered by a qualifying master netting agreement and cash collateral offsetting.
- (2) There is no allowance for loan losses recorded for loans reported at fair value.
- (3) Percentage is calculated based on total assets and liabilities measured at fair value on a recurring basis, excluding collateral paid/received on derivatives.

Changes in Level 3 Fair Value Category

The following tables present the changes in the Level 3 fair value category for the three months ended March 31, 2013 and 2012. As discussed above, the Company classifies financial instruments as Level 3 of the fair value hierarchy when there is reliance on at least one significant unobservable input to the valuation model. In addition to these unobservable inputs, the valuation models for Level 3 financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly. The gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

The Company often hedges positions with offsetting positions that are classified in a different level. For example, the gains and losses for assets and liabilities in the Level 3 category presented in the tables below do not reflect the effect of offsetting losses and gains on hedging instruments that have been classified by the Company in the Level 1 and Level 2 categories. In addition, the Company hedges items classified in the Level 3 category with instruments also classified in Level 3 of the fair value hierarchy. The effects of these hedges are presented gross in the following tables.

Level 3 Fair Value Rollforward

<i>In millions of dollars</i>	Dec. 31, 2012		Principal transaction		Net realized/unrealized gains (losses) included in		Transfers Into Level 3		Transfers out of Level 3		Purchases Issuances		Sales Settlements		Mar. 31, 2013		Unrealized gains (losses) still held(3)	
Assets																		
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 5,043	\$	(13)	\$	598	\$	(1,279)	\$			\$		\$		\$ 4,349	\$	(43)	
Trading securities																		
Trading mortgage-backed securities																		
U.S. government-sponsored agency guaranteed	\$ 1,325	\$	49	\$	392	\$	(402)	\$	280	\$	26	\$	(368)	\$	(24)	\$ 1,278	\$	30
Residential	1,805		171		98		(176)		727				(506)		(7)	2,112		56
Commercial	1,119		54		89		(36)		67				(866)		(17)	410		1
Total trading mortgage-backed securities	\$ 4,249	\$	274	\$	579	\$	(614)	\$	1,074	\$	26	\$	(1,740)	\$	(48)	\$ 3,800	\$	87
State and municipal	\$ 195	\$	1	\$		\$		\$	19	\$		\$	(6)	\$		\$ 209	\$	2
Foreign government	311		2		6		(36)		65				(120)			228		1
Corporate	2,030		(104)		76		(17)		568				(443)		(374)	1,736		(303)
Equity securities	264		37		23		(63)		78				(60)			279		23
Asset-backed securities	4,453		224		38		(32)		1,583				(1,856)			4,410		(53)
Other debt securities	2,321		98		139		(427)		744				(516)		(99)	2,260		(7)
Total trading securities	\$ 13,823	\$	532	\$	861	\$	(1,189)	\$	4,131	\$	26	\$	(4,741)	\$	(521)	\$ 12,922	\$	(250)

Edgar Filing: CITIGROUP INC - Form 10-Q

	Net realized/unrealized gains (losses) included in										Unrealized gains (losses) still held	
<i>In millions of dollars</i>	Dec. 31, 2012	Principal transactions	Other	(1)(2)	Transfers Into Level 3	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements	Mar. 31, 2013	(3)
Trading derivatives, net(4)												
Interest rate contracts	181	(27)			829	(167)	91		(15)	(279)	613	(43)
Foreign exchange contracts		98			10	(10)	9		(7)	40	140	(128)
Equity contracts	(1,448)	92			(22)	81	49		(61)	(165)	(1,474)	(101)
Commodity contracts	(771)	54			8	(2)	3		(7)	78	(637)	137
Credit derivatives	(342)	(103)			8	(129)	8			402	(156)	106
Total trading derivatives, net(4)	\$ (2,380)	\$ 114	\$	\$	833	(227)	\$ 160	\$	\$ (90)	\$ 76	(1,514)	\$ (29)
Investments												
Mortgage-backed securities												
U.S. government-sponsored agency guaranteed	\$ 1,458	\$	\$	3	\$ 1,633	(1,031)	\$ 471	\$	\$	(8)	\$ 2,526	\$ 3
Residential	205			9	60	(205)	117				186	9
Total investment mortgage-backed securities	\$ 1,663	\$	\$	12	\$ 1,693	(1,236)	\$ 588	\$	\$	(8)	\$ 2,712	\$ 12
U.S. Treasury and federal agency securities	\$ 12	\$	\$	\$	\$	\$	\$	\$	(1)	\$	11	\$
State and municipal	849			(17)	7	(117)	81		(55)		748	(40)
Foreign government	383			1	22	(174)	130		(67)	(27)	268	(4)
Corporate	385			1	100	(12)	14		(143)		345	
Equity securities	773			2			1		(9)		767	1
Asset-backed securities	2,220			38	1,192		692		(17)	(310)	3,815	(70)
Other debt securities	258					(205)			(1)		52	
Non-marketable equity securities	5,364			69			40		(21)	(165)	5,287	136
Total investments	\$ 11,907	\$	\$	106	\$ 3,014	(1,744)	\$ 1,546	\$	(314)	(510)	\$ 14,005	\$ 35

<i>In millions of dollars</i>	Net realized/unrealized gains (losses) included in										Unrealized gains (losses) still held(3)
	Dec. 31, 2012	Principal transactions	Other(1)(2)	Transfers into Level 3	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements	Mar. 31, 2013	
Loans	\$ 4,931	\$	\$ (75)	\$	\$	\$ 95	\$ 7	\$ (63)	\$ (381)	\$ 4,514	\$ (26)
Mortgage servicing rights	\$ 1,942	\$	\$ 190	\$	\$	\$	\$ 172	\$ (1)	\$ (100)	\$ 2,203	\$ 191
Other financial assets measured on a recurring basis	\$ 2,452	\$	\$ 36	\$ 1	\$	\$ 138	\$ 290	\$ (5)	\$ (484)	\$ 2,428	\$ 32
Liabilities											
Interest-bearing deposits	\$ 786	\$	\$ (16)	\$ 22	\$	\$	\$ 25	\$	\$ (15)	\$ 834	\$ (56)
Federal funds purchased and securities loaned or sold under agreements to repurchase	841	27		201				38		1,053	14
Trading account liabilities											
Securities sold, not yet purchased	365	19		20	(5)			46	(72)	335	125
Short-term borrowings	112	42					1		(18)	53	(19)
Long-term debt	6,726	(9)	33	635	(465)		284	(1)	(308)	6,847	(113)
Other financial liabilities measured on a recurring basis	24		1	2	(2)	(2)	2		(7)	16	

- (1) Changes in fair value for available-for-sale investments (debt securities) are recorded in *Accumulated other comprehensive income (loss)*, unless other-than-temporarily impaired, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* on the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSRs are recorded in *Other revenue* on the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period, included in earnings (and *Accumulated other comprehensive income (loss)* for changes in fair value for available-for-sale investments), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at March 31, 2013.
- (4) Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

Edgar Filing: CITIGROUP INC - Form 10-Q

	Net realized/unrealized gains (losses) included in										Unrealized gains (losses) still held(3)
	Dec. 31, 2011	Principal transactions(1)	Other(1)	Transfers Into Level 2	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements	Mar. 31, 2012	
<i>In millions of dollars</i>											
Assets											
Federal funds sold and securities borrowed or purchased under agreements to resell											
	\$ 4,701	\$ 33	\$	25	(262)	\$	\$	\$	\$	4,497	\$ 32
Trading securities											
Trading mortgage-backed securities											
U.S. government-sponsored agency guaranteed	\$ 861	\$ 50	\$	379	(127)	\$ 183	31	(225)	(37)	\$ 1,115	\$ 22
Residential	1,509	19		30	(180)	692		(721)	(2)	1,347	12
Commercial	618	(67)		36	(108)	211		(142)		548	2
Total trading mortgage-backed securities											
	\$ 2,988	\$ 2	\$	445	(415)	\$ 1,086	31	(1,088)	(39)	\$ 3,010	\$ 36
U.S. Treasury and federal agency securities											
	\$ 3	\$	\$	\$	\$	\$	\$	(3)	\$	\$	
State and municipal											
Foreign government	521	3		2	(263)	710		(140)		833	4
Corporate	3,240	119		327	(125)	1,496		(595)	(699)	3,763	121
Equity securities	244	4		18	(9)	78		(120)	(24)	191	(3)
Asset-backed securities	5,801	335		17	(36)	2,651		(3,054)	(59)	5,655	66
Other debt securities	2,743	(31)		211	(249)	955		(574)	(42)	3,013	(22)
Total trading securities											
	\$ 15,792	\$ 429	\$	1,020	(1,097)	\$ 6,998	31	(5,622)	(863)	\$ 16,688	\$ 198
Trading derivatives, net(4)											
Interest rate contracts	726	(217)		342	(17)	199		(129)	(213)	691	(456)
Foreign exchange contracts	(562)	173		(5)	(8)	129		(107)	10	(370)	29
Equity contracts	(1,737)	474		3	436	134		(175)	(212)	(1,077)	(135)
Commodity contracts	(934)	74		(5)	9	45		(68)	20	(859)	2
Credit derivatives	1,728	(1,235)		(204)	(53)	111		(10)	(109)	228	(1,030)
Total trading derivatives, net(4)											
	\$ (779)	\$ (731)	\$	131	367	\$ 618	\$	(489)	(504)	\$ (1,387)	\$ (1,590)

In millions of dollars	Net realized/unrealized gains (losses) included in										Unrealized gains (losses) still held(3)								
	Dec. 31, 2011	Principal transactions(4)	Other(1)	(2)	Level 3 Into	Level 3 out of	Purchases	Issuances	Sales	Settlements		Mar. 31, 2012							
Investments																			
Mortgage-backed securities																			
U.S. government-sponsored agency guaranteed	\$	679	\$		\$	9	\$	(641)	\$	885	\$		\$		\$	932	\$	4	
Residential		8						(6)								2			
Commercial									6							6			
Total investment mortgage-backed securities																			
	\$	687	\$		\$	9	\$	(647)	\$	891	\$		\$		\$	940	\$	4	
U.S. Treasury and federal agency securities																			
	\$	75	\$		\$		\$	(75)	\$		\$		\$		\$		\$		
State and municipal		667				(1)			32		(16)				682		(7)		
Foreign government		447				3		(17)	89		(80)		(67)		375		1		
Corporate		989				(4)			87		(7)		(3)		1,062		1		
Equity securities		1,453				45					(172)				1,326		16		
Asset-backed securities		4,041				3		(43)			(7)		(921)		3,073				
Other debt securities		120									(64)		(1)		55				
Non-marketable equity securities		8,318				196			138		(8)		(357)		8,287		231		
Total investments																			
	\$	16,797	\$		\$	251	\$	(782)	\$	1,237	\$		(354)	\$	(1,349)	\$	15,800	\$	246

	Net realized/unrealized gains (losses) included in										Unrealized gains (losses) still held		
<i>In millions of dollars</i>	Dec. 31, 2012	Principal transactions	Other	(1)(2)	Transfers into Level 3	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements	Mar. 31, 2013	(3)	
Loans	\$ 4,682	\$	\$	(37)	\$	\$	(25)	\$ 86	\$	(8)	\$ (420)	\$ 4,278	\$ 300
Mortgage servicing rights	\$ 2,569	\$	\$	187	\$	\$	\$	2	\$ 142	\$ (5)	\$ (204)	\$ 2,691	\$ 184
Other financial assets measured on a recurring basis	\$ 2,245	\$	\$	7	\$ 8	(1)	\$ 1	\$ 276	\$ (38)	\$ (176)	\$ 2,322	\$ 14	
Liabilities													
Interest-bearing deposits	\$ 431	\$	\$	(5)	\$ 83	\$	\$	8	\$	\$ (69)	\$ 458	\$ (58)	
Federal funds purchased and securities loaned or sold under agreements to repurchase	1,061	27								(9)	1,025		
Trading account liabilities													
Securities sold, not yet purchased	412	(72)			4	(7)			71	(375)	177	(75)	
Short-term borrowings	499	(56)				(9)		126		(249)	423	(2)	
Long-term debt	6,904	(78)	29	159	(416)			287		(464)	6,519	(203)	
Other financial liabilities measured on a recurring basis	3		(1)				(1)			(1)	2	(1)	

(1)

Changes in fair value for available-for-sale investments (debt securities) are recorded in *Accumulated other comprehensive income (loss)* unless other-than-temporarily impaired, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* on the Consolidated Statement of Income.

(2)

Unrealized gains (losses) on MSRs are recorded in *Other revenue* on the Consolidated Statement of Income. See Note 12 to the Consolidated Financial Statements for a discussion of other-than-temporary impairment.

(3)

Represents the amount of total gains or losses for the period, included in earnings (and *Accumulated other comprehensive income (loss)* for changes in fair value for available-for-sale investments), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at March 31, 2012.

(4)

Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

Level 3 Fair Value Rollforward

The following were the significant Level 3 transfers for the three months ended March 31, 2013:

Transfers of *Federal funds sold and securities borrowed or purchased under agreements to resell* of \$1.3 billion from Level 3 to Level 2 related to the shortening of the remaining tenor of certain structured reverse repos. There is more transparency and observability for repo curves used in the valuation of structured reverse repos with tenors up to five years; thus, structured reverse repos maturing within five years are generally classified as Level 2.

Transfers of U.S. government-sponsored agency guaranteed mortgage backed securities in *Investments* of \$1.6 billion from Level 2 to Level 3, and of \$1.0 billion from Level 3 to Level 2, were driven by changes in the level of price observability of specific instruments.

During the three months ended March 31, 2012, there were no significant Level 3 transfers. The transfers included a total of \$1.0 billion from Level 2 to Level 3 and \$1.1 billion from Level 3 to Level 2 related to various types of trading securities.

Valuation Techniques and Inputs for Level 3 Fair Value Measurements

The Company's Level 3 inventory consists of both cash securities and derivatives of varying complexities. The valuation methodologies applied to measure the fair value of these positions include discounted cash flow analyses, internal models and comparative analysis. A position is classified within Level 3 of the fair value hierarchy when at least one input is unobservable and is considered significant to its valuation. The specific reason an input is deemed unobservable varies. For example, at least one significant input to the pricing model is not observable in the market, at least one significant input has been adjusted to make it more representative of the position being valued, or the price quote available does not reflect sufficient trading activities.

The following table presents the valuation techniques covering the majority of Level 3 inventory and the most significant unobservable inputs used in Level 3 fair value measurements as of March 31, 2013. Differences between this table and amounts presented in the Level 3 Fair Value Rollforward table represent individually immaterial items that have been measured using a variety of valuation techniques other than those listed.

Edgar Filing: CITIGROUP INC - Form 10-Q

Valuation Techniques and Inputs for Level 3 Fair Value Measurements

As of March 31, 2013	Fair Value(1) (in millions)	Methodology	Input	Low(2)(3)	High(2)(3)
Assets					
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 4,099	Cash flow	Interest rate	1.22%	1.67%
Trading and investment securities					
Mortgage-backed securities	\$ 5,137	Price-based	Price	\$ 0.00	\$ 126.12
	988	Yield analysis	Yield	0.00%	28.57%
State and municipal, foreign government, corporate and other debt securities	\$ 3,086	Price-based	Price	\$ 0.00	\$ 135.98
	1,234	Cash flow	Yield	0.00%	11.90%
	861	Yield analysis			
Equity securities	\$ 785	Cash flow	Yield	9.00%	9.00%
	175	Price-based	Weighted average life	3 years	3 years
			Price(4)	\$ 1.00	\$ 17,123,129
Asset-backed securities	\$ 6,133	Price-based	Price	\$ 0.00	\$ 118.09
	1,696	Model-based			
Non-marketable equity	\$ 2,701	Price-based	Fund NAV	\$ 611	\$ 477,311,897
	1,696	Comparables analysis	EBITDA multiple	4.5	13.5
	797	Cash flow	Price-to-book ratio	0.77	1.5
			Discount to price	0.00%	75.00%
			Price-earnings ratio	8.7	14.1
			Cost of capital	9.00%	20.00%
Derivatives Gross(5)					
Interest rate contracts (gross)	\$ 7,585	Model-based	Interest rate (IR) volatility	40.00%	85.00%
			Credit spread	73 bps	375 bps
Foreign exchange contracts (gross)	\$ 2,504	Model-based	Foreign exchange (FX) volatility	11.00%	20.00%
			Interest rate	3.75%	15.00%
			IR-FX correlation	40.00%	60.00%
			IR-IR correlation	40.00%	40.00%
			Credit spread	28 bps	419 bps
Equity contracts (gross)(6)	\$ 4,553	Model-based	Equity volatility	10.20%	77.68%
			Equity-equity correlation	1.00%	99.90%
			Equity forward	87.08%	118.53%
			Equity-FX correlation	(95.00)%	78.00%
Commodity contracts (gross)	\$ 2,060	Model-based	Commodity volatility	5.00%	124.00%
			Forward price	70.30%	233.80%
			Commodity correlation	(77.00)%	95.00%
Credit derivatives (gross)	\$ 5,007	Model-based	Price	\$ 0.00	\$ 134.16

Edgar Filing: CITIGROUP INC - Form 10-Q

		2,133	Price-based	Credit correlation		5.00%	95.00%
				Credit spread		0 bps	2,542 bps
Nontrading derivatives and other financial assets and liabilities measured on a recurring basis (gross)(5)	\$	2,306	Model-based	Price	\$	100.00	\$ 100.00
				Redemption rate		7.50%	99.50%
Loans	\$	2,239	Price-based	Price	\$	0.00	\$ 105.35
		1,418	Yield analysis	Credit spread		47 bps	350 bps
		585	Model-based				
Mortgage servicing rights	\$	2,119	Cash flow	Yield		0.00%	51.48%
				Weighted average life		3.71 years	7.16 years

See footnotes on the next page.

Edgar Filing: CITIGROUP INC - Form 10-Q

	Fair Value(1) <i>(in millions)</i>	Methodology	Input	Low(2)(3)	High(2)(3)
Liabilities					
Interest-bearing deposits	\$ 834	Model-based	Equity volatility	11.78%	70.77%
			Forward price	70.30%	233.80%
			Commodity correlation	(77.00)%	95.00%
			Commodity volatility	5.00%	124.00%
			Equity forward	87.08%	118.53%
			Equity-IR correlation	25.00%	54.50%
			Equity-equity correlation	50.00%	98.00%
			Mean reversion	1.00%	20.00%
Federal funds purchased and securities loaned or sold under agreements to repurchase	\$ 853 201	Model-based Cash flow	Interest rate	0.70%	2.77%
Trading account liabilities					
Securities sold, not yet purchased	\$ 264 69	Model-based Price-based	Price	\$ 0.00	\$ 135.98
Short-term borrowings and long-term debt	\$ 5,194 1,029 674	Model-based	Credit spread	7 bps	300 bps
		Price-based	IR volatility	0.07%	85.00%
		Yield analysis	Interest rate	4.43%	15.00%
			Equity volatility	7.81%	64.97%
			Equity-FX correlation	(86.38)%	60.00%
			Price	\$ 0.00	\$ 104.42

- (1) The fair value amounts presented in this table represent the primary valuation technique or techniques for each class of assets or liabilities.
- (2) Some inputs are shown as zero due to rounding.
- (3) When the low and high inputs are the same, there is either a constant input applied to all positions, or the methodology involving the input applies to one large position only.
- (4) For equity securities, the price input is expressed on an absolute basis, not as a percentage of the notional amount.
- (5) Both trading and nontrading account derivatives assets and liabilities are presented on a gross absolute value basis.
- (6) Includes hybrid products.

Sensitivity to Unobservable Inputs and Interrelationships between Unobservable Inputs

The impact of key unobservable inputs on the Level 3 fair value measurements may not be independent of one another. In addition, the amount and direction of the impact on a fair value measurement for a given change in an unobservable input depends on the nature of the instrument as well as whether the Company holds the instrument as an asset or a liability. For certain instruments, the pricing hedging and risk management are sensitive to the correlation between various inputs rather than on the analysis and aggregation of the individual inputs.

The following section describes the sensitivities and interrelationships of the most significant unobservable inputs used by the Company in Level 3 fair value measurements.

Correlation

Correlation is a measure of the co-movement between two or more variables. A variety of correlation-related assumptions are required for a wide range of instruments, including equity and credit baskets, foreign-exchange options, CDOs backed by loans or bonds, mortgages, subprime mortgages and many other instruments. For almost all of these instruments, correlations are not observable in the market and must be estimated using historical information. Estimating correlation can be especially difficult where it may vary over time. Extracting correlation information from market data requires significant assumptions regarding the informational efficiency of the market (for example, swaption markets). Changes in correlation levels can have a major impact, favorable or unfavorable, on the value of an instrument, depending on its nature. A change in the default correlation of the fair value of the underlying bonds comprising a CDO structure would affect the fair value of the senior tranche. For example, an increase in the default correlation of the underlying bonds would reduce the fair value of the senior tranche, because highly correlated instruments produce larger losses in the event of default and a part of these losses would become attributable to the senior tranche. That same change in default correlation would have a different impact on junior tranches of the same structure.

Volatility

Volatility represents the speed and severity of market price changes and is a key factor in pricing options. Typically, instruments can become more expensive if volatility increases. For example, as an index becomes more volatile, the cost to Citi of maintaining a given level of exposure increases because more frequent rebalancing of the portfolio is required. Volatility generally depends on the tenor of the underlying instrument and the strike price or level defined in the contract. Volatilities for certain combinations of tenor and strike are not observable. The general relationship between changes in the value of a portfolio to changes in volatility also depends on changes in interest rates and the level of the underlying index. Generally, long option positions (assets) benefit from increases in volatility, whereas short option positions (liabilities) will suffer losses. Some instruments are more sensitive to changes in volatility than others. For example, an at-the-money option would experience a larger percentage change in its fair value than a deep-in-the-money option. In addition, the fair value of an option with more than one underlying security (for example, an option on a basket of bonds) depends on the volatility of the individual underlying securities as well as their correlations.

Yield

Adjusted yield is generally used to discount the projected future principal and interest cash flows on instruments, such as asset-backed securities. Adjusted yield is impacted by changes in the interest rate environment and relevant credit spreads.

In some circumstances, the yield of an instrument is not observable in the market and must be estimated from historical data or from yields of similar securities. This estimated yield may need to be adjusted to capture the characteristics of the security being valued. In other situations, the estimated yield may not represent sufficient market liquidity and must be adjusted as well. Whenever the amount of the adjustment is significant to the value of the security, the fair value measurement is classified as Level 3.

Prepayment

Voluntary unscheduled payments (prepayments) change the future cash flows for the investor and thereby change the fair value of the security. The effect of prepayments is more pronounced for residential mortgage-backed securities. An increase in prepayments in speed or magnitude generally creates losses for the holder of these securities. Prepayment is generally negatively correlated with delinquency and interest rate. A combination of low prepayment and high delinquencies amplify each input's negative impact on mortgage securities' valuation. As prepayment speeds change, the weighted average life of the security changes, which impacts the valuation either positively or negatively, depending upon the nature of the security and the direction of the change in the weighted average life.

Recovery

Recovery is the proportion of the total outstanding balance of a bond or loan that is expected to be collected in a liquidation scenario. For many credit securities (such as asset-backed securities), there is no directly observable market input for recovery, but indications of recovery levels are available from pricing services. The assumed recovery of a security may differ from its actual recovery that will be observable in the future. The recovery rate impacts the valuation of credit securities. Generally, an increase in the recovery rate assumption increases the fair value of the security. An increase in loss severity, the inverse of the recovery rate, reduces the amount of principal available for distribution and, as a result, decreases the fair value of the security.

Credit Spread

Credit spread is a component of the security representing its credit quality. Credit spread reflects the market perception of changes in prepayment, delinquency and recovery rates, therefore capturing the impact of other variables on the fair value. Changes in credit spread affect the fair value of securities differently depending on the characteristics and maturity profile of the security. For example, credit spread is a more significant driver of the fair value measurement of a high yield bond as compared to an investment grade bond. Generally, the credit spread for an investment grade bond is also more observable and less volatile than its high yield counterpart.

Qualitative Discussion of the Ranges of Significant Unobservable Inputs

The following section describes the ranges of the most significant unobservable inputs used by the Company in Level 3 fair value measurements. The level of aggregation and the diversity of instruments held by the Company lead to a wide range of unobservable inputs that may not be evenly distributed across the Level 3 inventory.

Correlation

There are many different types of correlation inputs, including credit correlation, cross-asset correlation (such as equity-interest rate correlation), and same-asset correlation (such as interest rate-interest rate correlation). Correlation inputs are generally used to value hybrid and exotic instruments. Generally, same-asset correlation inputs have a narrower range than cross-asset correlation inputs. However, due to the complex and unique nature of these instruments, the ranges for correlation inputs can vary widely across portfolios.

Volatility

Similar to correlation, asset-specific volatility inputs vary widely by asset type. For example, ranges for foreign exchange volatility are generally lower and narrower than equity volatility. Equity volatilities are wider due to the nature of the equities market and the terms of certain exotic instruments. For most instruments, the interest rate volatility input is on the lower end of the range; however, for certain structured or exotic instruments (such as market-linked deposits or exotic interest rate derivatives), the range is much wider.

Yield

Edgar Filing: CITIGROUP INC - Form 10-Q

Ranges for the yield inputs vary significantly depending upon the type of security. For example, securities that typically have lower yields, such as municipal bonds, will fall on the lower end of the range, while more illiquid securities or securities with lower credit quality, such as certain residual tranche asset-backed securities, will have much higher yield inputs.

Credit Spread

Credit spread is relevant primarily for fixed income and credit instruments; however, the ranges for the credit spread input can vary across instruments. For example, certain fixed income instruments, such as certificates of deposit, typically have lower credit spreads, whereas certain derivative instruments with high-risk counterparties are typically subject to higher credit spreads when they are uncollateralized or have a longer tenor. Other instruments, such as credit default swaps, also have credit spreads that vary with the attributes of the underlying obligor. Stronger companies have tighter credit spreads, and weaker companies have wider credit spreads.

Price

The price input is a significant unobservable input for certain fixed income instruments. For these instruments, the price input is expressed as a percentage of the notional amount, with a price of \$100 meaning that the instrument is valued at par. For most of these instruments, the price varies between zero to \$100, or slightly above \$100. Relatively illiquid assets that have experienced significant losses since issuance, such as certain asset-backed securities, are at the lower end of the range, whereas most investment grade corporate bonds will fall in the middle to the higher end of the

Edgar Filing: CITIGROUP INC - Form 10-Q

range. For certain structured debt instruments with embedded derivatives, the price input may be above \$100 to reflect the embedded features of the instrument (for example, a step-up coupon or a conversion option).

For the following classes of fixed income instruments, the weighted average price input below provides insight regarding the central tendencies of the ranges of this input reported for each instrument class as of March 31, 2013:

Mortgage-backed securities	\$ 91.72
State and municipal, foreign government, corporate, and other debt securities	88.43
Asset-backed securities	82.61
Loans	90.26
Short-term borrowings and long-term debt	82.86

The price input is also a significant unobservable input for certain equity securities; however, the range of price inputs varies depending on the nature of the position, the number of shares outstanding and other factors. Because of these factors, the weighted average price input for equity securities does not provide insight regarding the central tendencies of the ranges for equity securities, as equity prices are generally independent of one another and are not subject to a common measurement scale (for example, the zero to \$100 range applicable to debt instruments).

Items Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis and therefore are not included in the tables above. These include assets measured at cost that have been written down to fair value during the periods as a result of an impairment. In addition, these assets include loans held-for-sale and other real estate owned that are measured at the lower of cost or market.

The following table presents the carrying amounts of all assets that were still held as of March 31, 2013 and December 31, 2012, and for which a nonrecurring fair value measurement was recorded during the quarter and year ended, respectively:

<i>In millions of dollars</i>	Fair value	Level 2	Level 3
March 31, 2013			
Loans held-for-sale	\$ 4,954	\$ 3,716	\$ 1,238
Other real estate owned	169	28	141
Loans(1)	4,330	3,773	557
Other assets(2)	4,725	4,725	
Total assets at fair value on a nonrecurring basis	\$ 14,178	\$ 12,242	\$ 1,936

(1) Represents impaired loans held for investment whose carrying amount is based on the fair value of the underlying collateral, including primarily real-estate secured loans.

(2) Represents Citi's remaining 35% investment in the Morgan Stanley Smith Barney joint venture whose carrying amount is the agreed purchase price. See Note 12 to the Consolidated Financial Statements.

<i>In millions of dollars</i>	Fair value	Level 2	Level 3
December 31, 2012			
Loans held-for-sale	\$ 2,647	\$ 1,159	\$ 1,488
Other real estate owned	201	22	179
Loans(1)	5,732	5,160	572
Other assets(2)	4,725	4,725	
Total assets at fair value on a nonrecurring basis	\$ 13,305	\$ 11,066	\$ 2,239

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

Represents impaired loans held for investment whose carrying amount is based on the fair value of the underlying collateral, including primarily real-estate secured loans.

(2)

Represents Citi's remaining 35% investment in the Morgan Stanley Smith Barney joint venture whose carrying amount is the agreed purchase price. See Note 12 to the Consolidated Financial Statements.

The fair value of loans-held-for-sale is determined where possible using quoted secondary-market prices. If no such quoted price exists, the fair value of a loan is determined using quoted prices for a similar asset or assets, adjusted for the specific attributes of that loan. Fair value for the other real estate owned is based on appraisals. For loans whose carrying amount is based on the fair value of the underlying collateral, the fair values depend on the type of collateral. Fair value of the collateral is typically estimated based on quoted market prices if available, appraisals or other internal valuation techniques.

Where the fair value of the related collateral is based on an unadjusted appraised value, the loan is generally classified as Level 2. Where significant adjustments are made to the appraised value, the loan is classified as Level 3. Additionally, for corporate loans, appraisals of the collateral are often based on sales of similar assets; however, because the prices of similar assets require significant adjustments to reflect the unique features of the underlying collateral, these fair value measurements are generally classified as Level 3.

Valuation Techniques and Inputs for Level 3 Nonrecurring Fair Value Measurements

The following table presents the valuation techniques covering the majority of Level 3 nonrecurring fair value measurements and the most significant unobservable inputs used in those measurements as of March 31, 2013:

	Fair Value(1)					
	<i>(in millions)</i>	Methodology	Input	Low	High	
Loans held-for-sale	\$ 1,226	Price-based	Price	\$ 37.00	\$ 100.00	
Other real estate owned	141	Price-based	Discount to price	25.00%	55.00%	
			Price	\$ 0.00	\$ 102.00	
			Appraised value	\$ 39,774	\$ 5,379,477	
Loans(2)	350	Price-based	Discount to price	25.00%	34.00%	
	111	Model-based	Appraised value	\$ 436,610	\$ 86,000,000	
	86	Cash flow	Yield	0.50%	15.13%	

(1) The fair value amounts presented in this table represent the primary valuation technique or techniques for each class of assets or liabilities.

(2) Represents loans held for investment whose carrying amounts are based on the fair value of the underlying collateral.

Nonrecurring Fair Value Changes

The following table presents total nonrecurring fair value measurements for the period, included in earnings, attributable to the change in fair value relating to assets that are still held at March 31, 2013 and 2012:

	Three Months Ended	
	March 31,	
<i>In millions of dollars</i>	2013	2012
Loans held-for-sale	\$ (81)	\$ (50)
Other real estate owned	(6)	(14)
Loans(1)	(249)	(769)
Total nonrecurring fair value gains (losses)	\$ (336)	\$ (833)

(1) Represents loans held for investment whose carrying amount is based on the fair value of the underlying collateral, including primarily real-estate loans.

Estimated Fair Value of Financial Instruments Not Carried at Fair Value

The table below presents the carrying value and fair value of Citigroup's financial instruments which are not carried at fair value. The table below therefore excludes items measured at fair value on a recurring basis presented in the tables above.

The disclosure also excludes leases, affiliate investments, pension and benefit obligations and insurance policy claim reserves. In addition, contract-holder fund amounts exclude certain insurance contracts. Also, as required, the disclosure excludes the effect of taxes, any premium or discount that could result from offering for sale at one time the entire holdings of a particular instrument, excess fair value associated with deposits with no fixed maturity, and other expenses that would be incurred in a market transaction. In addition, the table excludes the values of non-financial assets and liabilities, as well as a wide range of franchise, relationship and intangible values, which are integral to a full assessment

of Citigroup's financial position and the value of its net assets.

The fair value represents management's best estimates based on a range of methodologies and assumptions. The carrying value of short-term financial instruments not accounted for at fair value, as well as receivables and payables arising in the ordinary course of business, approximates fair value because of the relatively short period of time between their origination and expected realization. Quoted market prices are used when available for investments and for liabilities, such as long-term debt not carried at fair value. For loans not accounted for at fair value, cash flows are discounted at quoted secondary market rates or estimated market rates if available. Otherwise, sales of comparable loan portfolios or current market origination rates for loans with similar terms and risk characteristics are used. Expected credit losses are either embedded in the estimated future cash flows or incorporated as an adjustment to the discount rate used. The value of collateral is also considered. For liabilities such as long-term debt not accounted for at fair value and without quoted market prices, market borrowing rates of interest are used to discount contractual cash flows.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In billions of dollars</i>	March 31, 2013		Estimated fair value		
	Carrying value	Estimated fair value	Level 1	Level 2	Level 3
Assets					
Investments	\$ 17.5	\$ 18.1	\$ 3.9	\$ 13.1	\$ 1.1
Federal funds sold and securities borrowed or purchased under agreements to resell	102.7	102.7		96.1	6.6
Loans(1)(2)	614.9	607.2		4.5	602.7
Other financial assets(2)(3)	234.1	234.1	9.8	168.3	56.0
Liabilities					
Deposits	\$ 932.2	\$ 930.7	\$	\$ 752.9	\$ 177.8
Federal funds purchased and securities loaned or sold under agreements to repurchase	97.2	97.2		92.6	4.6
Long-term debt(4)	206.2	213.7		183.0	30.7
Other financial liabilities(5)	139.5	139.5		25.8	113.7

<i>In billions of dollars</i>	December 31, 2012		Estimated fair value		
	Carrying value	Estimated fair value	Level 1	Level 2	Level 3
Assets					
Investments	\$ 17.9	\$ 18.4	\$ 3.0	\$ 14.3	\$ 1.1
Federal funds sold and securities borrowed or purchased under agreements to resell	100.7	100.7		94.8	5.9
Loans(1)(2)	621.9	612.2		4.2	608.0
Other financial assets(2)(3)	192.8	192.8	11.4	128.3	53.1
Liabilities					
Deposits	\$ 929.1	\$ 927.4	\$	\$ 748.7	\$ 178.7
Federal funds purchased and securities loaned or sold under agreements to repurchase	94.5	94.5		94.4	0.1
Long-term debt(4)	209.7	215.3		177.0	38.3
Other financial liabilities(5)	139.0	139.0		31.1	107.9

- (1) The carrying value of loans is net of the *Allowance for loan losses* of \$23.7 billion for March 31, 2013 and \$25.5 billion for December 31, 2012. In addition, the carrying values exclude \$2.7 billion and \$2.8 billion of lease finance receivables at March 31, 2013 and December 31, 2012, respectively.
- (2) Includes items measured at fair value on a nonrecurring basis.
- (3) Includes cash and due from banks, deposits with banks, brokerage receivables, reinsurance recoverable and other financial instruments included in *Other assets* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.
- (4) The carrying value includes long-term debt balances carried at fair value under fair value hedge accounting.
- (5) Includes brokerage payables, separate and variable accounts, short-term borrowings (carried at cost) and other financial instruments included in *Other liabilities* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.

Fair values vary from period to period based on changes in a wide range of factors, including interest rates, credit quality and market perceptions of value, and as existing assets and liabilities run off and new transactions are entered into. The estimated fair values of loans reflect changes in credit status since the loans were made, changes in interest rates in the case of fixed-rate loans, and premium values at origination of

Edgar Filing: CITIGROUP INC - Form 10-Q

certain loans. The carrying values (reduced by the *Allowance for loan losses*) exceeded the estimated fair values of Citigroup's loans, in aggregate, by \$7.7 billion and by \$9.7 billion at March 31, 2013 and December 31, 2012, respectively. At March 31, 2013, the carrying values, net of allowances, exceeded the estimated fair values by \$5.1 billion and \$2.6 billion for Consumer loans and Corporate loans, respectively.

The estimated fair values of the Company's corporate unfunded lending commitments at March 31, 2013 and December 31, 2012 were liabilities of \$4.6 billion and \$4.9 billion, respectively, which are substantially classified as Level 3. The Company does not estimate the fair values of consumer unfunded lending commitments, which are generally cancelable by providing notice to the borrower.

21. FAIR VALUE ELECTIONS

The Company may elect to report most financial instruments and certain other items at fair value on an instrument-by-instrument basis with changes in fair value reported in earnings. The election is made upon the acquisition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair value election may not be revoked once an election is made. The changes in fair value are recorded in current earnings. Additional discussion regarding the applicable areas in which fair value elections were made is presented in Note 20 to the Consolidated Financial Statements.

All servicing rights are recognized initially at fair value. The Company has elected fair value accounting for its mortgage servicing rights. See Note 18 to the Consolidated Financial Statements for further discussions regarding the accounting and reporting of MSRs.

The following table presents, as of March 31, 2013 and December 31, 2012, the fair value of those positions selected for fair value accounting, as well as the changes in fair value gains and losses for the three months ended March 31, 2013 and 2012:

<i>In millions of dollars</i>	Fair value at		Changes in fair value gains (losses) for the three months ended March 31,	
	March 31, 2013	December 31, 2012	2013	2012
Assets				
Federal funds sold and securities borrowed or purchased under agreements to resell				
Selected portfolios of securities purchased under agreements to resell and securities borrowed(1)	\$ 167,748	\$ 160,589	\$ (169)	\$ (213)
Trading account assets	13,478	17,206	11	704
Investments	226	443	(42)	(11)
Loans				
Certain Corporate loans(2)	3,786	4,056	23	56
Certain Consumer loans(2)	1,202	1,231	(34)	(15)
Total loans	\$ 4,988	\$ 5,287	\$ (11)	\$ 41
Other assets				
MSRs	\$ 2,203	\$ 1,942	\$ 190	\$ 187
Certain mortgage loans held for sale	6,441	6,879	245	112
Certain equity method investments	182	22	1	1
Total other assets	\$ 8,826	\$ 8,843	\$ 436	\$ 300
Total assets	\$ 195,266	\$ 192,368	\$ 225	\$ 821
Liabilities				
Interest-bearing deposits	\$ 1,556	\$ 1,447	\$ 7	\$ (48)
Federal funds purchased and securities loaned or sold under agreements to repurchase				
Selected portfolios of securities sold under agreements to repurchase and securities loaned(1)	124,854	116,689	23	26
Trading account liabilities	1,285	1,461	(28)	(249)
Short-term borrowings	915	818	63	(111)
Long-term debt	28,151	29,764	(135)	(2,758)
Total liabilities	\$ 156,761	\$ 150,179	\$ (70)	\$ (3,140)

(1)

Reflects netting of the amounts due from securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase.

(2)

Includes mortgage loans held by mortgage loan securitization VIEs consolidated upon the adoption of SFAS 167 on January 1, 2010.

Own Debt Valuation Adjustments for Structured Debt

Own debt valuation adjustments are recognized on Citi's debt liabilities for which the fair value option has been elected using Citi's credit spreads observed in the bond market. The fair value of debt liabilities for which the fair value option is elected (other than non-recourse and similar liabilities) is impacted by the narrowing or widening of the Company's credit spreads. The estimated change in the fair value of these debt liabilities due to such changes in the Company's own credit risk (or instrument-specific credit risk) was a loss of \$210 million and \$1,262 million for the three months ended March 31, 2013 and 2012, respectively. Changes in fair value resulting from changes in instrument-specific credit risk were estimated by incorporating the Company's current credit spreads observable in the bond market into the relevant valuation technique used to value each liability as described above.

The Fair Value Option for Financial Assets and Financial Liabilities***Selected portfolios of securities purchased under agreements to resell, securities borrowed, securities sold under agreements to repurchase, securities loaned and certain non-collateralized short-term borrowings***

The Company elected the fair value option for certain portfolios of fixed-income securities purchased under agreements to resell and fixed-income securities sold under agreements to repurchase, securities borrowed, securities loaned, and certain non-collateralized short-term borrowings on broker-dealer entities in the United States, United Kingdom and Japan. In each case, the election was made because the related interest-rate risk is managed on a portfolio basis, primarily with derivative instruments that are accounted for at fair value through earnings.

Changes in fair value for transactions in these portfolios are recorded in *Principal transactions*. The related interest revenue and interest expense are measured based on the contractual rates specified in the transactions and are reported as interest revenue and expense in the Consolidated Statement of Income.

Certain loans and other credit products

Citigroup has elected the fair value option for certain originated and purchased loans, including certain unfunded loan products, such as guarantees and letters of credit, executed by Citigroup's lending and trading businesses. None of these credit products are highly leveraged financing commitments. Significant groups of transactions include loans and unfunded loan products that are expected to be either sold or securitized in the near term, or transactions where the economic risks are hedged with derivative instruments such as purchased credit default swaps or total return swaps where the Company pays the total return on the underlying loans to a third party. Citigroup has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications. Fair value was not elected for most lending transactions across the Company.

The following table provides information about certain credit products carried at fair value at March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013		December 31, 2012	
	Trading assets	Loans	Trading assets	Loans
Carrying amount reported on the Consolidated Balance Sheet	\$ 10,511	\$ 3,633	\$ 11,658	\$ 3,893
Aggregate unpaid principal balance in excess of (less than) fair value	(228)	(54)	31	(132)
Balance of non-accrual loans or loans more than 90 days past due	86		104	
Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due	75		85	

In addition to the amounts reported above, \$1,786 million and \$1,891 million of unfunded loan commitments related to certain credit products selected for fair value accounting were outstanding as of March 31, 2013 and December 31, 2012, respectively.

Changes in fair value of funded and unfunded credit products are classified in *Principal transactions* in the Company's Consolidated Statement of Income. Related interest revenue is measured based on the contractual interest rates and reported as *Interest revenue* on *Trading account assets* or loan interest depending on the balance sheet classifications of the credit products. The changes in fair value for the three months ended March 31, 2013 and 2012 due to instrument-specific credit risk totaled to a gain of \$1 million and \$11 million, respectively.

Certain investments in unallocated precious metals

Citigroup invests in unallocated precious metals accounts (gold, silver, platinum and palladium) as part of its commodity and foreign currency trading activities or to economically hedge certain exposures from issuing structured liabilities. Under ASC 815, the investment is bifurcated into a debt host contract and a commodity forward derivative instrument. Citigroup elects the fair value option for the debt host contract, and reports the debt host contract within *Trading account assets* on the Company's Consolidated Balance Sheet. The total carrying amount of debt host contracts across unallocated precious metals accounts at March 31, 2013 was approximately \$2.9 billion and approximately \$5.5 billion at December 31, 2012. The amounts are expected to fluctuate based on trading activity in future periods.

As part of its commodity and foreign currency trading activities, Citi sells (buys) unallocated precious metals investments and executes forward purchase (sale) derivative contracts with trading counterparties. When Citi sells an unallocated precious metals investment, Citi's receivable from its depository bank is repaid and Citi derecognizes its investment in the unallocated precious metal. The forward purchase (sale) contract with the trading counterparty indexed to unallocated precious metals is accounted for as a derivative, at fair value through earnings. As of March 31, 2013, there were approximately \$8.0 billion and \$5.7 billion notional amount of such forward purchase and forward sale derivative contracts outstanding, respectively.

Certain investments in private equity and real estate ventures and certain equity method investments

Citigroup invests in private equity and real estate ventures for the purpose of earning investment returns and for capital appreciation. The Company has elected the fair value option for certain of these ventures, because such investments are considered similar to many private equity or hedge fund activities in Citi's investment companies, which are reported at fair value. The fair value option brings consistency in the accounting and evaluation of these investments. All investments (debt and equity) in such private equity and real estate entities are accounted for at fair value. These investments are classified as *Investments* on Citigroup's Consolidated Balance Sheet.

Citigroup also holds various non-strategic investments in leveraged buyout funds and other hedge funds for which the Company elected fair value accounting to reduce operational and accounting complexity. Since the funds account for all of their underlying assets at fair value, the impact of applying the equity method to Citigroup's investment in these funds was equivalent to fair value accounting. These investments are classified as *Other assets* on Citigroup's Consolidated Balance Sheet.

Changes in the fair values of these investments are classified in *Other revenue* in the Company's Consolidated Statement of Income.

Certain mortgage loans (HFS)

Citigroup has elected the fair value option for certain purchased and originated prime fixed-rate and conforming adjustable-rate first mortgage loans HFS. These loans are intended for sale or securitization and are hedged with derivative instruments. The Company has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications.

The following table provides information about certain mortgage loans HFS carried at fair value at March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Carrying amount reported on the Consolidated Balance Sheet	\$ 6,441	\$ 6,879
Aggregate fair value in excess of unpaid principal balance	268	390
Balance of non-accrual loans or loans more than 90 days past due		
Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due		

The changes in fair values of these mortgage loans are reported in *Other revenue* in the Company's Consolidated Statement of Income. There was no net change in fair value during the three months ended March 31, 2013 and March 31, 2012 due to instrument-specific credit risk. Related interest income continues to be measured based on the contractual interest rates and reported as such in the Consolidated Statement of Income.

Certain consolidated VIEs

The Company has elected the fair value option for all qualified assets and liabilities of certain VIEs that were consolidated upon the adoption of SFAS 167 on January 1, 2010, including certain private label mortgage securitizations, mutual fund deferred sales commissions and collateralized loan obligation VIEs. The Company elected the fair value option for these VIEs, as the Company believes this method better reflects the economic risks, since substantially all of the Company's retained interests in these entities are carried at fair value.

With respect to the consolidated mortgage VIEs, the Company determined the fair value for the mortgage loans and long-term debt utilizing internal valuation techniques. The fair value of the long-term debt measured using internal valuation techniques is verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources and may apply matrix pricing for similar securities when no price is observable. Security pricing associated with long-term debt that is valued using observable inputs is classified as Level 2, and debt that is valued using one or more significant unobservable inputs is classified as Level 3. The fair value of mortgage loans in each VIE is derived from the security pricing. When substantially all of the long-term debt of a VIE is valued using Level 2 inputs, the corresponding mortgage loans are classified as Level 2. Otherwise, the mortgage loans of a VIE are classified as Level 3.

With respect to the consolidated mortgage VIEs for which the fair value option was elected, the mortgage loans are classified as *Loans* on Citigroup's Consolidated Balance Sheet. The changes in fair value of the loans are reported as *Other revenue* in the Company's Consolidated Statement of Income. Related interest revenue is measured based on the contractual interest rates and reported as *Interest revenue* in the Company's Consolidated Statement of Income. Information about these mortgage loans is included in the table below. The change in fair value of these loans due to instrument-specific credit risk was a loss of \$33 million and \$15 million for the three months ended March 31, 2013 and 2012, respectively.

The debt issued by these consolidated VIEs is classified as long-term debt on Citigroup's Consolidated Balance Sheet. The changes in fair value for the majority of these liabilities are reported in *Other revenue* in the Company's Consolidated Statement of Income. Related interest expense is measured based on the contractual interest rates and reported as such in the Consolidated Statement of Income. The aggregate unpaid principal balance of long-term debt of these consolidated VIEs exceeded the aggregate fair value by \$376 million and \$869 million as of March 31, 2013 and December 31, 2012, respectively.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table provides information about Corporate and Consumer loans of consolidated VIEs carried at fair value at March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013		December 31, 2012	
	Corporate loans	Consumer loans	Corporate loans	Consumer loans
Carrying amount reported on the Consolidated Balance Sheet	\$ 147	\$ 1,159	\$ 157	\$ 1,191
Aggregate unpaid principal balance in excess of fair value	335	250	347	293
Balance of non-accrual loans or loans more than 90 days past due	33	110	34	123
Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due	31	114	36	111

Certain structured liabilities

The Company has elected the fair value option for certain structured liabilities whose performance is linked to structured interest rates, inflation, currency, equity, referenced credit or commodity risks (structured liabilities). The Company elected the fair value option, because these exposures are considered to be trading-related positions and, therefore, are managed on a fair value basis. These positions will continue to be classified as debt, deposits or derivatives (*Trading account liabilities*) on the Company's Consolidated Balance Sheet according to their legal form.

The change in fair value for these structured liabilities is reported in *Principal transactions* in the Company's Consolidated Statement of Income. Changes in fair value for these structured liabilities include an economic component for accrued interest, which is included in the change in fair value reported in *Principal transactions*.

Certain non-structured liabilities

The Company has elected the fair value option for certain non-structured liabilities with fixed and floating interest rates (non-structured liabilities). The Company has elected the fair value option where the interest-rate risk of such liabilities is economically hedged with derivative contracts or the proceeds are used to purchase financial assets that will also be accounted for at fair value through earnings. The election has been made to mitigate accounting mismatches and to achieve operational simplifications. These positions are reported in *Short-term borrowings* and *Long-term debt* on the Company's Consolidated Balance Sheet. The change in fair value for these non-structured liabilities is reported in *Principal transactions* in the Company's Consolidated Statement of Income.

Related interest expense on non-structured liabilities is measured based on the contractual interest rates and reported as such in the Consolidated Statement of Income.

The following table provides information about long-term debt carried at fair value, excluding the debt issued by the consolidated VIEs, at March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Carrying amount reported on the Consolidated Balance Sheet	\$ 26,866	\$ 28,434
Aggregate unpaid principal balance in excess of (less than) fair value	(347)	(226)

The following table provides information about short-term borrowings carried at fair value at March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	March 31, 2013	December 31, 2012
Carrying amount reported on the Consolidated Balance Sheet	\$ 915	\$ 818
Aggregate unpaid principal balance in excess of (less than) fair value	(226)	(232)

22. GUARANTEES AND COMMITMENTS

The Company provides a variety of guarantees and indemnifications to Citigroup customers to enhance their credit standing and enable them to complete a wide variety of business transactions. For certain contracts meeting the definition of a guarantee, the guarantor must recognize, at inception, a liability for the fair value of the obligation undertaken in issuing the guarantee.

In addition, the guarantor must disclose the maximum potential amount of future payments that the guarantor could be required to make under the guarantee, if there were a total default by the guaranteed parties. The determination of the maximum potential future payments is based on the notional amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. As such, the Company believes such amounts bear no relationship to the anticipated losses, if any, on these guarantees. The following tables present information about the Company's guarantees at March 31, 2013 and December 31, 2012:

<i>In billions of dollars at March 31, 2013 except carrying value in millions</i>	Maximum potential amount of future payments			Carrying value (in millions of dollars)
	Expire within 1 year	Expire after 1 year	Total amount outstanding	
Financial standby letters of credit	\$ 22.2	\$ 75.7	\$ 97.9	\$ 388.5
Performance guarantees	7.4	4.6	12.0	41.2
Derivative instruments considered to be guarantees	11.6	53.8	65.4	2,189.7
Loans sold with recourse		0.4	0.4	85.1
Securities lending indemnifications(1)	76.2		76.2	
Credit card merchant processing(1)	65.9		65.9	
Custody indemnifications and other		31.5	31.5	
Total	\$ 183.3	\$ 166.0	\$ 349.3	\$ 2,704.5

(1)

The carrying values of securities lending indemnifications and credit card merchant processing are not material, as the Company has determined that the amount and probability of potential liabilities arising from these guarantees are not significant.

<i>In billions of dollars at December 31, 2012 except carrying value in millions</i>	Maximum potential amount of future payments			Carrying value (in millions of dollars)
	Expire within 1 year	Expire after 1 year	Total amount outstanding	
Financial standby letters of credit	\$ 22.3	\$ 79.8	\$ 102.1	\$ 432.8
Performance guarantees	7.3	4.7	12.0	41.6
Derivative instruments considered to be guarantees	11.2	45.5	56.7	2,648.7
Loans sold with recourse		0.5	0.5	87.0
Securities lending indemnifications(1)	80.4		80.4	
Credit card merchant processing(1)	70.3		70.3	
Custody indemnifications and other		30.2	30.2	
Total	\$ 191.5	\$ 160.7	\$ 352.2	\$ 3,210.1

(1)

The carrying values of securities lending indemnifications and credit card merchant processing are not material, as the Company has determined that the amount and probability of potential liabilities arising from these guarantees are not significant.

Financial standby letters of credit

Citigroup issues standby letters of credit which substitute its own credit for that of the borrower. If a letter of credit is drawn down, the borrower is obligated to repay Citigroup. Standby letters of credit protect a third party from defaults on contractual obligations. Financial standby letters of credit include guarantees of payment of insurance premiums and reinsurance risks that support industrial revenue bond underwriting and settlement of payment obligations to clearing houses, and also support options and purchases of securities or are in lieu of escrow deposit accounts. Financial standbys also backstop loans, credit facilities, promissory notes and trade acceptances.

Performance guarantees

Performance guarantees and letters of credit are issued to guarantee a customer's tender bid on a construction or systems-installation project or to guarantee completion of such projects in accordance with contract terms. They are also issued to support a customer's obligation to supply specified products, commodities, or maintenance or warranty services to a third party.

Derivative instruments considered to be guarantees

Derivatives are financial instruments whose cash flows are based on a notional amount and an underlying instrument, where there is little or no initial investment, and whose terms require or permit net settlement. Derivatives may be used for a variety of reasons, including risk management, or to enhance returns. Financial institutions often act as intermediaries for their clients, helping clients reduce their risks. However, derivatives may also be used to take a risk position.

The derivative instruments considered to be guarantees, which are presented in the tables above, include only those instruments that require Citi to make payments to the counterparty based on changes in an underlying instrument that is related to an asset, a liability, or an equity security held by the guaranteed party. More specifically, derivative instruments considered to be guarantees include certain over-the-counter written put options where the counterparty is not a bank, hedge fund or broker-dealer (such counterparties are considered to be dealers in these markets and may, therefore, not hold the underlying instruments). However, credit derivatives sold by the Company are excluded from the tables above as they are disclosed separately in Note 19 to the Consolidated Financial Statements. In addition, non-credit derivative contracts that are cash settled and for which the Company is unable to assert that it is probable the counterparty held the underlying instrument at the inception of the contract also are excluded from the tables above.

In instances where the Company's maximum potential future payment is unlimited, the notional amount of the contract is disclosed.

Loans sold with recourse

Loans sold with recourse represent the Company's obligations to reimburse the buyers for loan losses under certain circumstances. Recourse refers to the clause in a sales agreement under which a lender will fully reimburse the buyer/investor for any losses resulting from the purchased loans. This may be accomplished by the seller taking back any loans that become delinquent.

In addition to the amounts shown in the tables above, Citi has recorded a repurchase reserve for its potential repurchases or make-whole liability regarding residential mortgage representation and warranty claims. The repurchase reserve was \$1,415 million and \$1,565 million at March 31, 2013 and December 31, 2012, respectively, and these amounts are included in *Other liabilities* on the Consolidated Balance Sheet.

As of March 31, 2013, Citi's residential mortgage representation and warranty repurchase reserve primarily relates to whole loan sales to the government-sponsored entities (GSEs). The repurchase reserve estimation process for potential residential mortgage whole loan representation and warranty claims is based on various assumptions which are primarily based on Citi's historical repurchase activity with the GSEs. The assumptions used to calculate this repurchase reserve include numerous estimates and judgments, including with respect to certain future events, and thus entail inherent uncertainty. As of March 31, 2013, Citi estimates that the range of reasonably possible loss for whole loan sale representation and warranty claims in excess of amounts accrued could be up to \$0.6 billion. This estimate was derived by modifying the key assumptions discussed above to reflect management's judgment regarding reasonably possible adverse changes to those assumptions. Citi's estimate of reasonably possible loss is based on currently available information, significant judgment and numerous assumptions that are subject to change.

Citi is also exposed to potential representation and warranty claims as a result of mortgage loans sold through private-label securitizations in its Consumer business in CitiMortgage as well as its legacy *S&B* business. Beginning in the first quarter of 2013, Citi considers private-label securitization representation and warranty claims as part of its litigation accrual analysis. As of December 31, 2012, Citi recorded repurchase reserves related to private-label securitizations repurchase claims based on estimated losses arising from those actual claims received that appear to be based on a review of the underlying loan files.

Securities lending indemnifications

Edgar Filing: CITIGROUP INC - Form 10-Q

Owners of securities frequently lend those securities for a fee to other parties who may sell them short or deliver them to another party to satisfy some other obligation. Banks may administer such securities lending programs for their clients. Securities lending indemnifications are issued by the bank to guarantee that a securities lending customer will be made whole in the event that the security borrower does not return the security subject to the lending agreement and collateral held is insufficient to cover the market value of the security.

Credit card merchant processing

Credit card merchant processing guarantees represent the Company's indirect obligations in connection with: (i) providing transaction processing services to various merchants with respect to its private-label cards and (ii) potential liability for bank card transaction processing services. The nature of the liability in either case arises as a result of a billing dispute between a merchant and a cardholder that is ultimately resolved in the cardholder's favor. The merchant is liable to refund the amount to the cardholder. In general, if the credit card processing company is unable to collect this amount from the merchant, the credit card processing company bears the loss for the amount of the credit or refund paid to the cardholder.

With regard to (i) above, the Company continues to have the primary contingent liability with respect to its portfolio of private-label merchants. The risk of loss is mitigated as the cash flows between the Company and the merchant are settled on a net basis and the Company has the right to offset any payments with cash flows otherwise due to the merchant. To further mitigate this risk, the Company may delay settlement, require a merchant to make an escrow deposit, include event triggers to provide the Company with more financial and operational control in the event of the financial deterioration of the merchant, or require various credit enhancements (including letters of credit and bank guarantees). In the unlikely event that a private-label merchant is unable to deliver products, services or a refund to its private-label cardholders, the Company is contingently liable to credit or refund cardholders.

With regard to (ii) above, the Company has a potential liability for bank card transactions where Citi provides the transaction processing services as well as those where a third party provides the services and Citi acts as a secondary guarantor, should that processor fail to perform.

The Company's maximum potential contingent liability related to both bank card and private-label merchant processing services is estimated to be the total volume of credit card transactions that meet the requirements to be valid charge-back transactions at any given time. At March 31, 2013 and December 31, 2012, this maximum potential exposure was estimated to be \$66 billion and \$70 billion, respectively.

However, the Company believes that the maximum exposure is not representative of the actual potential loss exposure based on the Company's historical experience. This contingent liability is unlikely to arise, as most products and services are delivered when purchased and amounts are refunded when items are returned to merchants. The Company assesses the probability and amount of its contingent liability related to merchant processing based on the financial strength of the primary guarantor, the extent and nature of unresolved charge-backs and its historical loss experience. At March 31, 2013 and December 31, 2012, the losses incurred and the carrying amounts of the Company's contingent obligations related to merchant processing activities were immaterial.

Custody indemnifications

Custody indemnifications are issued to guarantee that custody clients will be made whole in the event that a third-party subcustodian or depository institution fails to safeguard clients' assets.

Other guarantees and indemnifications

Credit Card Protection Programs

The Company, through its credit card businesses, provides various cardholder protection programs on several of its card products, including programs that provide insurance coverage for rental cars, coverage for certain losses associated with purchased products, price protection for certain purchases and protection for lost luggage. These guarantees are not included in the table, since the total outstanding amount of the guarantees and the Company's maximum exposure to loss cannot be quantified. The protection is limited to certain types of purchases and certain types of losses, and it is not possible to quantify the purchases that would qualify for these benefits at any given time. The Company assesses the probability and amount of its potential liability related to these programs based on the extent and nature of its historical loss experience. At March 31, 2013 and December 31, 2012, the actual and estimated losses incurred and the carrying value of the Company's obligations related to these programs were immaterial.

Other Representation and Warranty Indemnifications

In the normal course of business, the Company provides standard representations and warranties to counterparties in contracts in connection with numerous transactions and also provides indemnifications, including indemnifications that protect the counterparties to the contracts in the event that additional taxes are owed due either to a change in the tax law or an adverse interpretation of the tax law. Counterparties to these transactions provide the Company with comparable indemnifications. While such representations, warranties and indemnifications are essential components of many contractual relationships, they do not represent the underlying business purpose for the transactions. The indemnification clauses are often standard contractual terms related to the Company's own performance under the terms of a contract and are entered into in the normal course of business based on an assessment that the risk of loss is remote. Often these clauses are intended to ensure that terms of a contract are met at inception. No compensation is received for these standard representations and warranties, and it is not possible to determine

Edgar Filing: CITIGROUP INC - Form 10-Q

their fair value because they rarely, if ever, result in a payment. In many cases, there are no stated or notional amounts included in the indemnification clauses, and the contingencies potentially triggering the obligation to indemnify have not occurred and are not expected to occur. As a result, these indemnifications are not included in the tables above.

Value-Transfer Networks

The Company is a member of, or shareholder in, hundreds of value-transfer networks (VTNs) (payment, clearing and settlement systems as well as exchanges) around the world. As a condition of membership, many of these VTNs require that members stand ready to pay a pro rata share of the losses incurred by the organization due to another member's default on its obligations. The Company's potential obligations may be limited to its membership interests in the VTNs, contributions to the VTN's funds, or, in limited cases, the obligation may be unlimited. The maximum exposure cannot be estimated as this would require an assessment of future claims that have not yet occurred. Citi believes the risk of loss is remote given historical experience with the VTNs. Accordingly, the Company's participation in VTNs is not reported in the Company's guarantees tables above, and there are no amounts reflected on the Consolidated Balance Sheet as of March 31, 2013 or December 31, 2012 for potential obligations that could arise from the Company's involvement with VTN associations.

Long-Term Care Insurance Indemnification

In the sale of an insurance subsidiary, the Company provided an indemnification to an insurance company for policyholder claims and other liabilities relating to a book of long-term care (LTC) business (for the entire term of the LTC policies) that is fully reinsured by another insurance company. The reinsurer has funded two trusts with securities whose fair value (approximately \$5.3 billion at March 31, 2013, compared to \$4.9 billion at December 31, 2012) is designed to cover the insurance company's statutory liabilities for the LTC policies. The assets in these trusts are evaluated and adjusted periodically to ensure that the fair value of the assets continues to cover the estimated statutory liabilities related to the LTC policies, as those statutory liabilities change over time.

If the reinsurer fails to perform under the reinsurance agreement for any reason, including insolvency, and the assets in the two trusts are insufficient or unavailable to the ceding insurance company, then Citigroup must indemnify the ceding insurance company for any losses actually incurred in connection with the LTC policies. Since both events would have to occur before Citi would become responsible for any payment to the ceding insurance company pursuant to its indemnification obligation, and the likelihood of such events occurring is currently not probable, there is no liability reflected in the Consolidated Balance Sheet as of March 31, 2013 related to this indemnification. Citi continues to closely monitor its potential exposure under this indemnification obligation.

Carrying Value Guarantees and Indemnifications

At March 31, 2013 and December 31, 2012, the total carrying amounts of the liabilities related to the guarantees and indemnifications included in the tables above amounted to approximately \$2.7 billion and \$3.2 billion, respectively. The carrying value of derivative instruments is included in either *Trading account liabilities* or *Other liabilities*, depending upon whether the derivative was entered into for trading or non-trading purposes. The carrying value of financial and performance guarantees is included in *Other liabilities*. For loans sold with recourse, the carrying value of the liability is included in *Other liabilities*. In addition, at March 31, 2013 and December 31, 2012, *Other liabilities* on the Consolidated Balance Sheet included an allowance for credit losses of \$1,132 million and \$1,119 million, respectively, relating to letters of credit and unfunded lending commitments.

Collateral

Cash collateral available to the Company to reimburse losses realized under these guarantees and indemnifications amounted to \$45 billion and \$39 billion at March 31, 2013 and December 31, 2012, respectively. Securities and other marketable assets held as collateral amounted to \$42 billion and \$51 billion at March 31, 2013 and December 31, 2012, respectively. The majority of collateral is held to reimburse losses realized under securities lending indemnifications. Additionally, letters of credit in favor of the Company held as collateral amounted to \$3.8 billion and \$3.4 billion at March 31, 2013 and December 31, 2012, respectively. Other property may also be available to the Company to cover losses under certain guarantees and indemnifications; however, the value of such property has not been determined.

Performance risk

Citi evaluates the performance risk of its guarantees based on the assigned referenced counterparty internal or external ratings. Where external ratings are used, investment-grade ratings are considered to be Baa/BBB and above, while anything below is considered non-investment grade. The Citi internal ratings are in line with the related external rating system. On certain underlying referenced credits or entities, ratings are not available. Such referenced credits are included in the "not rated" category. The maximum potential amount of the future payments related to guarantees and credit derivatives sold is determined to be the notional amount of these contracts, which is the par amount of the assets guaranteed.

Presented in the tables below are the maximum potential amounts of future payments that are classified based upon internal and external credit ratings as of March 31, 2013 and December 31, 2012. As previously mentioned, the determination of the maximum potential future payments is based on the notional amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. As such, the Company believes such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

<i>In billions of dollars as of March 31, 2013</i>	Maximum potential amount of future payments			
	Investment grade	Non-investment grade	Not rated	Total
Financial standby letters of credit	\$ 73.3	\$ 12.4	\$ 12.2	\$ 97.9
Performance guarantees	7.1	3.1	1.8	12.0
Derivative instruments deemed to be guarantees			65.4	65.4
Loans sold with recourse			0.4	0.4
Securities lending indemnifications			76.2	76.2
Credit card merchant processing			65.9	65.9
Custody indemnifications and other	31.4	0.1		31.5
Total	\$ 111.8	\$ 15.6	\$ 221.9	\$ 349.3

<i>In billions of dollars as of December 31, 2012</i>	Maximum potential amount of future payments			
	Investment grade	Non-investment grade	Not rated	Total
Financial standby letters of credit	\$ 80.9	\$ 11.0	\$ 10.2	\$ 102.1
Performance guarantees	7.3	3.0	1.7	12.0
Derivative instruments deemed to be guarantees			56.7	56.7
Loans sold with recourse			0.5	0.5
Securities lending indemnifications			80.4	80.4
Credit card merchant processing			70.3	70.3
Custody indemnifications and other	30.1	0.1		30.2
Total	\$ 118.3	\$ 14.1	\$ 219.8	\$ 352.2

Credit Commitments and Lines of Credit

The table below summarizes Citigroup's credit commitments as of March 31, 2013 and December 31, 2012:

<i>In millions of dollars</i>	U.S.	Outside of U.S.	March 31, 2013	December 31, 2012
Commercial and similar letters of credit	\$ 1,366	\$ 5,679	\$ 7,045	\$ 7,311
One- to four-family residential mortgages	2,900	1,425	4,325	3,893
Revolving open-end loans secured by one- to four-family residential properties	14,831	3,310	18,141	18,176
Commercial real estate, construction and land development	1,852	1,302	3,154	3,496
Credit card lines	483,589	135,763	619,352	620,700
Commercial and other consumer loan commitments	138,454	89,407	227,861	228,492
Other commitments and contingencies	1,371	1,149	2,520	2,259
Total	\$ 644,363	\$ 238,035	\$ 882,398	\$ 884,327

The majority of unused commitments are contingent upon customers' maintaining specific credit standards. Commercial commitments generally have floating interest rates and fixed expiration dates and may require payment of fees. Such fees (net of certain direct costs) are deferred and, upon exercise of the commitment, amortized over the life of the loan or, if exercise is deemed remote, amortized over the commitment period.

Commercial and similar letters of credit

A commercial letter of credit is an instrument by which Citigroup substitutes its credit for that of a customer to enable the customer to finance the purchase of goods or to incur other commitments. Citigroup issues a letter on behalf of its client to a supplier and agrees to pay the supplier upon presentation of documentary evidence that the supplier has performed in accordance with the terms of the letter of credit. When a letter of credit is drawn, the customer is then required to reimburse Citigroup.

One- to four-family residential mortgages

A one- to four-family residential mortgage commitment is a written confirmation from Citigroup to a seller of a property that the bank will advance the specified sums enabling the buyer to complete the purchase.

Revolving open-end loans secured by one- to four-family residential properties

Revolving open-end loans secured by one- to four-family residential properties are essentially home equity lines of credit. A home equity line of credit is a loan secured by a primary residence or second home to the extent of the excess of fair market value over the debt outstanding for the first mortgage.

Commercial real estate, construction and land development

Commercial real estate, construction and land development include unused portions of commitments to extend credit for the purpose of financing commercial and multifamily residential properties as well as land development projects.

Both secured-by-real-estate and unsecured commitments are included in this line, as well as undistributed loan proceeds, where there is an obligation to advance for construction progress payments. However, this line only includes those extensions of credit that, once funded, will be classified as *Total loans, net* on the Consolidated Balance Sheet.

Credit card lines

Citigroup provides credit to customers by issuing credit cards. The credit card lines are unconditionally cancellable by the issuer.

Commercial and other consumer loan commitments

Commercial and other consumer loan commitments include overdraft and liquidity facilities, as well as commercial commitments to make or purchase loans, to purchase third-party receivables, to provide note issuance or revolving underwriting facilities and to invest in the form of

Edgar Filing: CITIGROUP INC - Form 10-Q

equity. Amounts include \$54 billion and \$53 billion with an original maturity of less than one year at March 31, 2013 and December 31, 2012, respectively.

In addition, included in this line item are highly leveraged financing commitments, which are agreements that provide funding to a borrower with higher levels of debt (measured by the ratio of debt capital to equity capital of the borrower) than is generally considered normal for other companies. This type of financing is commonly employed in corporate acquisitions, management buy-outs and similar transactions.

Other commitments and contingencies

Other commitments and contingencies include all other transactions related to commitments and contingencies not reported on the lines above.

23. CONTINGENCIES

The following information supplements and amends, as applicable, the disclosures in Note 28 to the Consolidated Financial Statements of Citigroup's 2012 Annual Report on Form 10-K. For purposes of this Note, Citigroup, its affiliates and subsidiaries, and current and former officers, directors and employees, are sometimes collectively referred to as Citigroup and Related Parties.

In accordance with ASC 450 (formerly SFAS 5), Citigroup establishes accruals for litigation and regulatory matters, including matters disclosed herein, when Citigroup believes it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Once established, accruals are adjusted from time to time, as appropriate, in light of additional information. The amount of loss ultimately incurred in relation to matters for which an accrual has been established may be substantially higher or lower than the amounts accrued for those matters.

If Citigroup has not accrued for a matter because the matter does not meet the criteria for accrual (as set forth above), or Citigroup believes an exposure to loss exists in excess of the amount accrued for a particular matter, in each case assuming a material loss is reasonably possible, Citigroup discloses the matter. In addition, for such matters, Citigroup discloses an estimate of the aggregate reasonably possible loss or range of loss in excess of the amounts accrued for those matters as to which an estimate can be made. At March 31, 2013, Citigroup's estimate was materially unchanged from its estimate of approximately \$5 billion at December 31, 2012, as more fully described in Note 28 to the Consolidated Financial Statements in the 2012 Annual Report on Form 10-K.

As available information changes, the matters for which Citigroup is able to estimate, and the estimates themselves, will change. In addition, while many estimates presented in financial statements and other financial disclosure involve significant judgment and may be subject to significant uncertainty, estimates of the range of reasonably possible loss arising from litigation and regulatory proceedings are subject to particular uncertainties. For example, at the time of making an estimate, Citigroup may have only preliminary, incomplete or inaccurate information about the facts underlying the claim; its assumptions about the future rulings of the court or other tribunal on significant issues, or the behavior and incentives of adverse parties or regulators, may prove to be wrong; and the outcomes it is attempting to predict are often not amenable to the use of statistical or other quantitative analytical tools. In addition, from time to time an outcome may occur that Citigroup had not accounted for in its estimates because it had deemed such an outcome to be remote. For all these reasons, the amount of loss in excess of accruals ultimately incurred for the matters as to which an estimate has been made could be substantially higher or lower than the range of loss included in the estimate.

Subject to the foregoing, it is the opinion of Citigroup's management, based on current knowledge and after taking into account its current legal accruals, that the eventual outcome of all matters described in this Note would not be likely to have a material adverse effect on the consolidated financial condition of Citigroup. Nonetheless, given the substantial or indeterminate amounts sought in certain of these matters, and the inherent unpredictability of such matters, an adverse outcome in certain of these matters could, from time to time, have a material adverse effect on Citigroup's consolidated results of operations or cash flows in particular quarterly or annual periods.

For further information on ASC 450 and Citigroup's accounting and disclosure framework for litigation and regulatory matters, see Note 28 to the Consolidated Financial Statements of Citigroup's 2012 Annual Report on Form 10-K.

Credit Crisis-Related Litigation and Other Matters

Mortgage-Related Litigation and Other Matters

Securities Actions: On April 8, 2013, the United States District Court for the Southern District of New York held a fairness hearing in IN RE CITIGROUP INC. SECURITIES LITIGATION. Additional information relating to this action is publicly available in court filings under the consolidated lead docket number 07 Civ. 9901 (S.D.N.Y.) (Stein, J.).

On March 25, 2013, the United States District Court for the Southern District of New York entered an order preliminarily approving the parties' proposed settlement of IN RE CITIGROUP INC. BOND LITIGATION, pursuant to which Citigroup will pay \$730 million in exchange for a release of all claims asserted on behalf of the settlement class. A fairness hearing is scheduled for July 23, 2013. Additional information relating to this action is publicly available in court filings under the consolidated lead docket number 07 Civ. 9522 (S.D.N.Y.) (Stein, J.).

Mortgage-Backed Securities and CDO Investor Actions and Repurchase Claims: Additional complaints have been filed by purchasers of MBS and CDOs sold or underwritten by Citigroup. The aggregate original purchase amount of the purchases at issue in the pending suits, including claims that have been dismissed but are still subject to appeal or otherwise not finally resolved, is approximately \$12 billion, and the aggregate original purchase amount of the purchases covered by tolling agreements with investors threatening litigation is approximately \$6 billion.

Edgar Filing: CITIGROUP INC - Form 10-Q

On January 18, 2013, defendants filed a notice of appeal from the New York Supreme Court's order granting in part and denying in part defendants' motion to dismiss in LORELEY FINANCING (JERSEY) NO. 3 LTD., ET AL. v. CITIGROUP GLOBAL MARKETS INC., ET AL. Additional information relating to this action is publicly available in court filings under the docket number 650212/2012 (N.Y. Sup. Ct.) (Oing, J.).

On March 26, 2013, the United States Court of Appeals for the Second Circuit denied defendants' petition for review of the district court's October 15, 2012 order granting lead plaintiffs' amended motion for class certification in NEW JERSEY CARPENTERS HEALTH FUND V. RESIDENTIAL CAPITAL LLC, ET AL. Plaintiffs allege federal securities law claims on behalf of a putative class of purchasers of mortgage-backed securities issued by Residential Accredited Loans, Inc. CGMI is named as an underwriter defendant. Additional information relating to this action is publicly available in court filings under the docket number 08 CV 8781 (S.D.N.Y.) (Baer, J.).

On April 5, 2013, the United States Court of Appeals for the Second Circuit denied defendants' appeal from the district court's denial of defendants' motion to dismiss in FEDERAL HOUSING FINANCE AGENCY v. UBS AMERICAS, INC.,

Edgar Filing: CITIGROUP INC - Form 10-Q

ET AL., a parallel case to FEDERAL HOUSING FINANCE AGENCY v. ALLY FINANCIAL INC., ET AL., FEDERAL HOUSING FINANCE AGENCY v. CITIGROUP INC., ET AL., and FEDERAL HOUSING FINANCE AGENCY v. JPMORGAN CHASE & CO., ET AL. Additional information relating to these actions is publicly available in court filings under the docket numbers 11 Civ. 5201, 6188, 6196 and 7010 (S.D.N.Y.) (Cote, J.) and 12-2547-cv (2d Cir.).

On April 30, 2013, U.S. Bank, N.A., in its capacity as trustee, filed a complaint against Citigroup Global Markets Realty Corp., seeking to enforce contractual repurchase claims in connection with at least 1,267 loans that were securitized into CMLTI 2007-AMC3. Additional information relating to this action is publicly available in court filings under the docket number 13 Civ. 2843 (S.D.N.Y.) (Daniels, J.).

Abu Dhabi Investment Authority

On March 4, 2013, the United States District Court for the Southern District of New York denied ADIA's petition to vacate the arbitration award and granted Citigroup's cross-petition to confirm. On March 22, 2013, ADIA appealed from the court's order to the United States Court of Appeals for the Second Circuit. The appeal is pending. Additional information concerning this action is publicly available in court filings under the docket numbers 12 Civ. 283 (S.D.N.Y.) (Daniels, J.) and 13-1068-cv (2d Cir.).

Alternative Investment Fund Related Litigation and Other Matters

In January 2013, a second amended class action complaint was filed in BEACH v. CITIGROUP ALTERNATIVE INVESTMENTS LLC, which added Citigroup and CSO Partners Limited (now named CCA Credit Europe Limited), among others, as defendants. Additional information concerning this action is publicly available in court filings under the docket number 12 Civ. 7717 (S.D.N.Y.) (Castel, J.).

Auction Rate Securities Related Litigation and Other Matters

On March 5, 2013, the United States Court of Appeals for the Second Circuit affirmed the district court's dismissal of two putative class actions brought on behalf of purchasers and issuers of auction rate securities for alleged violations of Section 1 of the Sherman Act. Additional information concerning these actions is publicly available in court filings under the docket numbers 10-0722-cv and 10-0867-cv (2d Cir.).

KIKOs

Prior to the devaluation of the Korean won in 2008, several local banks in Korea, including a Citigroup subsidiary (CKI), entered into foreign exchange derivative transactions with small and medium-size export businesses (SMEs) to enable the SMEs to hedge their currency risk. The derivatives had "knock-in, knock-out" features. Following the devaluation of the won, many of these SMEs incurred significant losses on the derivative transactions and filed civil lawsuits against the banks, including CKI. The claims generally allege that the products were not suitable and that the risk disclosure was inadequate.

As of March 31, 2013, there were 90 civil lawsuits filed by SMEs against CKI. To date, 83 decisions have been rendered at the district court level, and CKI has prevailed in 64 of those decisions. In the other 19 decisions, plaintiffs were awarded only a portion of the damages sought. The damage awards total in the aggregate approximately \$28.9 million. CKI is appealing the 19 adverse decisions. A significant number of plaintiffs that had decisions rendered against them are also filing appeals, including plaintiffs that were awarded less than all of the damages they sought.

Of the 83 cases decided at the district court level, 61 have been appealed to the high court, including the 19 in which an adverse decision was rendered against CKI in the district court. Of the 21 appeals decided at high court level, CKI prevailed in 13 cases, and in the other eight plaintiffs were awarded partial damages, which increased the aggregate damages awarded against CKI by a further \$10.2 million. CKI is appealing six of the adverse decisions to the Korean Supreme Court.

Lehman Brothers Bankruptcy Proceedings

In the first quarter of 2013, Citibank, N.A. made demands on Barclays Bank, PLC, seeking payment under a contractual indemnity for losses suffered as a result of foreign exchange trading by Lehman Brothers Inc. in September 2008.

Terra Securities Related Litigation

On March 28, 2013, the United States District Court for the Southern District of New York granted defendants' motion for summary judgment dismissing all remaining claims asserted by seven Norwegian municipalities. Plaintiffs filed a notice of appeal from this ruling to the United States Court of Appeals for the Second Circuit. Additional information related to this action is publicly available in court filings under the docket numbers 09 Civ. 7058 (S.D.N.Y.) (Marrero, J.) and 13-1188-cv (2d Cir.).

Interbank Offered Rates Related Litigation and Other Matters

Antitrust and Other Litigation: On March 29, 2013, the Honorable Naomi Reice Buchwald, U.S. District Judge for the Southern District of New York, issued an opinion and order in the multi-district litigation proceeding captioned IN RE LIBOR-BASED FINANCIAL INSTRUMENTS ANTITRUST LITIGATION (the LIBOR MDL) with respect to all actions consolidated into that proceeding as of June 29, 2012, dismissing the plaintiffs' federal and state antitrust claims, RICO claims, and unjust enrichment claims in their entirety, but allowing certain of the plaintiffs' Commodity Exchange Act claims to proceed. Additional information concerning the LIBOR MDL proceeding is publicly available in court filings under docket number 1:11-md-2262 (S.D.N.Y.).

Three additional actions have been commenced against Citigroup and Citibank, N.A., as well as other USD LIBOR panel banks: (i) a putative class action on behalf of direct purchasers of bonds tied to USD LIBOR; (ii) an individual action brought by certain members of the Chicago Mercantile Exchange; and (iii) an individual action brought by the Federal Home Loan Mortgage Company. Plaintiffs in each of these actions allege that the panel bank defendants manipulated USD LIBOR in violation of the Sherman Act and/or the Commodity Exchange Act. The Federal Home Loan Mortgage Company also asserts claims for fraud, breach of contract, and tortious interference with contract. Plaintiffs seek compensatory damages and, where authorized by statute, treble damages and injunctive relief. Additional information concerning these actions is publicly available in court filings under docket numbers 1:13-cv-1456 (S.D.N.Y.) (Buchwald, J.), 1:13-cv-1700 (S.D.N.Y.) (Buchwald, J.), and 1:13-cv-342 (E.D. Va.) (Brinkema, J.). In addition, various Charles Schwab entities that previously brought actions consolidated in the LIBOR MDL have commenced an additional individual action in California state court against Citigroup and Citibank, N.A., as well as other USD LIBOR panel banks. The Schwab entities assert that the defendants manipulated LIBOR in violation of federal securities laws, as well as California state law and common law, and seek compensatory damages, restitution, punitive damages, and rescission of their contracts with the defendants. Additional information concerning this action is publicly available in court filings under docket number CGC-13-531016 (Calif. Sup. Ct.).

Separately, on April 15, 2013, the plaintiff in LAYDON V. MIZUHO BANK LTD. ET AL., which is not part of the LIBOR MDL, filed a Second Amended Complaint. The plaintiff alleges that defendants, including Citibank, N.A., Citigroup, Citibank Japan Ltd. and Citigroup Global Markets Japan Inc., manipulated Japanese Yen LIBOR and TIBOR in violation of

Edgar Filing: CITIGROUP INC - Form 10-Q

the Commodity Exchange Act and the Sherman Act. The Second Amended Complaint asserts claims under these acts and for unjust enrichment on behalf of a class of persons and entities that engaged in U.S.-based transactions in Euroyen TIBOR futures contracts between January 2006 and December 2010. Additional information concerning this action is publicly available in court filings under docket number 12-cv-3419 (S.D.N.Y.) (Daniels, J.).

Parmalat Litigation and Related Matters

On April 4, 2013, the Italian Supreme Court granted the appeal of the Milan Public Prosecutors and referred the matter to the Milan Court of Appeal for further proceedings concerning the administrative liability, if any, of Citigroup.

Settlement Payments

Payments required in settlement agreements described above have been made or are covered by existing litigation accruals.

* * *

Additional matters asserting claims similar to those described above may be filed in the future.

LEGAL PROCEEDINGS

For a discussion of Citigroup's litigation and related matters, see Note 23 to the Consolidated Financial Statements.

UNREGISTERED SALES OF EQUITY, PURCHASES OF EQUITY SECURITIES, DIVIDENDS**Unregistered Sales of Equity Securities**

None.

Equity Security Repurchases

The following table summarizes Citigroup's equity security repurchases, which consisted entirely of common stock repurchases, during the first quarter of 2013:(1)

<i>In millions, except per share amounts</i>	Total shares purchased	Average price paid per share	Approximate dollar value of shares that may yet be purchased under the plan or programs
January 2013			
Open market repurchases		\$	\$ 6,726
Employee transactions(2)	0.9	41.37	N/A
February 2013			
Open market repurchases			6,726
Employee transactions(2)	1.3	44.31	N/A
March 2013			
Open market repurchases			6,726
Employee transactions			N/A
First quarter 2013			
Open market repurchases		\$	\$ 6,726
Employee transactions(2)	2.2	43.05	N/A
Total	2.2	\$ 43.05	\$ 6,726

(1)

As previously disclosed, on April 25, 2013, Citigroup announced that its Board of Directors had approved a \$1.2 billion common stock repurchase program through the first quarter of 2014 (2013 Repurchase Program), which was part of the planned capital actions included by Citi in its 2013 Comprehensive Capital Analysis and Review (CCAR). The 2013 Repurchase Program is intended to offset estimated dilution created by Citi's annual incentive compensation grants. Shares repurchased under the 2013 Repurchase Program will be treasury stock. There were no open market repurchases during the first quarter of 2013 under the 2013 Repurchase Program. Also on April 25, 2013, Citi's Board of Directors terminated Citi's previously existing stock repurchase program, pursuant to which the Board had authorized the repurchase of approximately \$40 billion shares of common stock since 2000 (Terminated Repurchase Program). The amount set forth in the last column in the table above represented the amount remaining to be purchased under the Terminated Repurchase Program as of March 31, 2013. There were no open market repurchases during the first quarter of 2013 under the Terminated Repurchase Program.

(2)

Consisted of shares added to treasury stock related to (i) activity on employee stock option program exercises where the employee delivers existing shares to cover the option exercise, or (ii) under Citi's employee restricted or deferred stock program where shares are withheld to satisfy tax requirements.

N/A

Not applicable

For so long as the FDIC continues to hold any Citigroup trust preferred securities acquired pursuant to the exchange offers consummated in 2009, Citigroup is, subject to certain exemptions, generally restricted from redeeming or repurchasing any of its equity or trust preferred securities, or paying regular cash dividends in excess of \$0.01 per share of common stock per quarter, which restrictions may be waived. The

Edgar Filing: CITIGROUP INC - Form 10-Q

FDIC consented to Citi's 2013 Repurchase Program (as defined above). Any dividend on Citi's outstanding common stock would also be subject to regulatory approval and need to be made in compliance with Citi's obligations to any remaining outstanding Citigroup preferred stock.

Exhibits

See Exhibit Index.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 3rd day of May, 2013.

CITIGROUP INC.

(Registrant)

By /s/ JOHN C. GERSPACH

John C. Gerspach
Chief Financial Officer
(Principal Financial Officer)

By /s/ JEFFREY R. WALSH

Jeffrey R. Walsh
Controller and Chief Accounting Officer
(Principal Accounting Officer)

220

EXHIBIT INDEX

- 3.01+ Restated Certificate of Incorporation of the Company, as amended, as in effect on the date hereof.
- 10.01⁺* Employment Agreement between Citigroup Inc. and Eugene McQuade, dated September 11, 2009 and amended August 4, 2011.
- 10.02⁺* Form of Citigroup Inc. Performance Share Unit Award Agreement.
- 12.01+ Calculation of Ratio of Income to Fixed Charges.
- 12.02+ Calculation of Ratio of Income to Fixed Charges Including Preferred Stock Dividends.
- 31.01+ Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.02+ Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.01+ Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.01⁺ Financial statements from the Quarterly Report on Form 10-Q of Citigroup Inc. for the quarter ended March 31, 2013, filed on May 3, 2013, formatted in XBRL: (i) the Consolidated Statement of Income, (ii) the Consolidated Balance Sheet, (iii) the Consolidated Statement of Changes in Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to Consolidated Financial Statements.

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. The Company will furnish copies of any such instrument to the SEC upon request.

*

Denotes a management contract or compensatory plan or arrangement.

+

Filed herewith