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EAGLE BANCORP/MT  
Form 10KSB  
September 12, 2003

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-KSB

(Mark One)

- Annual report under section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended June 30, 2003.
- Transition report under section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 0-29687

Eagle Bancorp

-----  
(Name of small business issuer in its charter)

United States

81-0531318

-----  
(State or other jurisdiction of incorporation or organization)

-----  
(I.R.S. Employer Identification No.)

1400 Prospect Avenue, Helena, MT

59601

-----  
(Address of principal executive offices)

-----  
(Zip Code)

Issuer's telephone number: (406) 442-3080

Securities to be registered under Section 12(b) of the Act:

Title of class

Name of exchange on which registered

None

N/A

-----  
Securities to be registered under Section 12(g) of the Act:

Common stock, par value \$0.01 per share

-----  
(Title of class)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB.

Issuer's revenues for its most recent fiscal year are \$12,976,000

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The aggregate market value of the common stock held by non-affiliates, computed by reference to the closing price as of September 1, 2003, was \$12,747,450.

As of September 1, 2003, there were 1,209,772 shares of common stock issued and outstanding.

## Documents Incorporated By Reference

1. Portions of the proxy statements for the annual meeting of stockholders for the fiscal years ended June 30, 2003 and June 30, 2000 and Registration Statement on Form SB-2 filed on December 20, 1999 (Part III).

Transitional Small Business Disclosure  
Format (Check one):

Yes  No

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## PART I

### ITEM 1. DESCRIPTION OF BUSINESS.

#### General

Eagle Bancorp (Eagle) is a federally chartered stock holding company. Its

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charter was approved on April 4, 2000, when it became the mid-tier stock holding company for American Federal Savings Bank (the Bank), a federally chartered stock savings bank headquartered in Helena, Montana. Eagle Bancorp's principal business is to hold the capital stock of American Federal Savings Bank. Upon the reorganization and conversion to stock form of American Federal Savings Bank, Eagle Bancorp issued 575,079 shares of its common stock, par value \$.01 per share (the "Common Stock") to the public at a price of \$8 per share. This represents approximately 47% of the issued and outstanding shares of the Common Stock. The remaining 648,493 shares of the Common Stock are held by Eagle Financial MHC, Eagle Bancorp's mutual holding company.

American Federal Savings Bank was founded in 1922 as a Montana chartered building and loan association and has conducted operations in Helena since that time. In 1975, the Bank adopted a federal thrift charter. We currently have four full service offices and one satellite branch. We also have six automated teller machines located in our market area and we participate in the CashCard ATM network.

### Business Strategy

Since our founding in Helena in 1922, we have operated in the southcentral portion of Montana. Since the advent of NOW accounts and low and no cost checking or other transaction accounts, we have sought to operate in a fashion similar to a commercial bank offering these kinds of deposits and changing our emphasis on home mortgage lending by broadening and diversifying the kind of loans we offer. As a result of these efforts, we provide full retail banking services, including one- to four-family residential mortgage loans, home equity loans, lines of credit, consumer loans, commercial real estate loans and commercial loans for businesses as well as certificates of deposit, checking accounts, NOW accounts, savings accounts and money market accounts.

We attract deposits from the general public and use these deposits primarily to originate loans and to purchase investment and mortgage-backed and other securities. The principal sources of funds for lending and investing activities are deposits, Federal Home Loan Bank advances, the repayment, sale and maturity of loans and sale and maturity of securities. The principal sources of income are interest on loans and investments. The principal expense is interest paid on deposits and Federal Home Loan Bank advances.

### Market Area

From our headquarters in Helena, Montana, we operate four full service offices, including our main office, and one satellite branch. Our satellite branch is located in Helena and our other full service branches are located in Bozeman (opened 1980), Butte (opened 1979) and Townsend (opened 1979), Montana.

Montana is one of the largest states in terms of land mass but ranks as one of the least populated states. As of the 2000 census it had a population of 902,000. Helena, where we are headquartered, is the county seat of Lewis and Clark County, which has a population of approximately 55,700 and is located within 120 miles of four of Montana's other five largest cities: Missoula, Great Falls, Bozeman and Butte. It is approximately midway between Yellowstone and Glacier National Parks. Helena is also Montana's state capital. Its economy has shown slow growth, in terms of both employment and income. State government and the numerous offices of the federal government comprise the largest employment sector. Helena also has significant employment in the service industries. Specifically, it has evolved into a central health care center with employment in the medical and the supporting professions as well as the medical insurance industry. The local economy is also dependent to a lesser extent upon ranching and agriculture. These have

been more cyclical in nature and remain vulnerable to severe weather conditions, increased competition, both domestic and international, as well as commodity prices.

Bozeman is approximately 95 miles southeast of Helena. It is located in Gallatin County, which has a population of approximately 67,800. Bozeman is home to Montana State University and has achieved its recent growth in part due to the growth of the University as well as the increased tourism for resort areas in and near Bozeman. Agriculture, however, remains an important part of Bozeman's economy. Bozeman has also become an attractive location for retirees, primarily from the West Coast, owing to its many winter and summer recreational opportunities and the presence of the University. Residential construction in Bozeman has increased more rapidly than such construction in Helena and the other cities in which we operate.

Butte, Montana is approximately 64 miles southwest of Helena. Butte and the surrounding Silverbow County have a population of approximately 34,600. Butte's population has declined as a result of the decline in the mining, energy, and telecommunications industries, which had afforded many higher paying jobs to residents of Butte and Silverbow County.

Townsend is the smallest community in which we operate. It has a population of about 2,000. Many of its residents commute to other Montana locations for work. Other employment in Townsend is primarily in agriculture and services. Townsend is approximately 32 miles southeast of Helena.

#### Competition

We face strong competition in our primary market area for the attraction of retail deposits and the origination of loans. Until recently Montana was a unit banking state. This means that the ability of Montana state banks to create branches was either prohibited or significantly restricted. As a result of unit banking, Montana has a significant number of independent financial institutions serving a single community in a single location. While the state's population is approximately 902,000 people, there are approximately 73 credit unions in Montana as well as three federally chartered thrift institutions, and 80 commercial banks as of December 31, 2002. Our most direct competition for depositors has historically come from locally owned and out-of-state commercial banks, thrift institutions and credit unions operating in our primary market area. The number of such competitor locations has increased significantly in recent years. Our competition for loans also comes from banks, thrifts and credit unions in addition to mortgage bankers and brokers. Our principal market areas can be characterized as markets with moderately increasing incomes, low unemployment, increasing wealth (particularly in the growing resort areas such as Bozeman), and moderate population growth.

#### Lending Activities

##### General.

American Federal Savings Bank primarily originates one- to four-family residential real estate loans and, to a lesser extent commercial real estate loans, real estate construction loans, home equity loans, consumer loans and commercial loans. Commercial real estate loans include loans on multi-family dwellings, loans on nonresidential property and loans on developed and undeveloped land. Home equity loans include loans secured by the borrower's primary residence. Typically, the property securing such loans is subject to a

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prior lien. Consumer loans consist of loans secured by collateral other than real estate, such as automobiles, recreational vehicles and boats. Personal loans and lines of credit are made on deposits held by the Bank and on an unsecured basis. Commercial loans consist of business loans and lines of credit on a secured and unsecured basis.

### Loan Portfolio Composition.

The following table analyzes the composition of the Bank's loan portfolio by loan category at the dates indicated.

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|                                       | At June 30,            |                     |            |                     |
|---------------------------------------|------------------------|---------------------|------------|---------------------|
|                                       | 2003                   |                     | 2002       |                     |
|                                       | (Dollars in thousands) |                     |            |                     |
|                                       | Amount                 | Percent of<br>Total | Amount     | Percent of<br>Total |
| First mortgage loans:                 |                        |                     |            |                     |
| Residential mortgage (1-4 family) (1) | \$ 45,405              | 48.24%              | \$ 66,958  | 62.90%              |
| Commercial real estate                | 18,819                 | 19.99%              | 9,455      | 8.88%               |
| Real estate construction              | 3,802                  | 4.04%               | 2,931      | 2.76%               |
| Total first mortgage loans            | 68,026                 | 72.27%              | 79,344     | 74.54%              |
| Other loans:                          |                        |                     |            |                     |
| Home equity                           | 13,792                 | 14.65%              | 14,236     | 13.37%              |
| Consumer                              | 9,278                  | 9.86%               | 10,024     | 9.42%               |
| Commercial                            | 3,034                  | 3.22%               | 2,843      | 2.67%               |
| Total other loans                     | 26,104                 | 27.73%              | 27,103     | 25.47%              |
| Total loans                           | 94,130                 | 100.00%             | 106,447    | 100.00%             |
| Less:                                 |                        |                     |            |                     |
| Deferred loan fees:                   | (64)                   |                     | 121        |                     |
| Allowance for loan losses             | 673                    |                     | 703        |                     |
| Total loans, net                      | \$ 93,521              |                     | \$ 105,623 |                     |

(1) Excludes loans held for sale

### Fee Income.

American Federal Savings Bank receives lending related fee income from a variety of sources. Its principal source of this income is from the origination and subsequent servicing of sold mortgage loans. Fees generated from mortgage loan

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servicing, which generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and foreclosure processing for loans held by others, were \$436,000 and \$305,000 for the years ended June 30, 2003 and 2002, respectively. A write-down of the mortgage servicing rights in the amount of \$735,000 was realized in 2003. This amount is netted against mortgage loan servicing fees in the Company's income statement. Other loan related fee income for contract collections, late charges, credit life commissions and credit card fees were \$97,000 and \$95,000 for the years ended June 30, 2003 and 2002, respectively.

### Loan Maturity Schedule.

The following table sets forth the estimated maturity of the loan portfolio of the Bank at June 30, 2003. Scheduled principal repayments of loans do not necessarily reflect the actual life of such assets. The average life of a loan is typically substantially less than its contractual terms because of prepayments. In addition, due on sale clauses on loans generally give American Federal Savings Bank the right to declare loans immediately due and payable in the event, among other things, that the borrower sells the real property, subject to the mortgage, and the loan is not paid off. All mortgage loans are shown to be maturing based on the date of the last payment required by the loan agreement, except as noted. Loans having no stated maturity, those without a scheduled payment, demand loans and delinquent loans, are shown as due within six months.

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|                                       | Within 6<br>Months | 6 to 12<br>Months | More<br>than<br>1 year to<br>2 years | More<br>than<br>2 years to<br>5 years | Over 5<br>years |       |
|---------------------------------------|--------------------|-------------------|--------------------------------------|---------------------------------------|-----------------|-------|
| (In thousands)                        |                    |                   |                                      |                                       |                 |       |
| Residential mortgage (1-4 family) (1) | \$ 32              | \$ 200            | \$ 187                               | \$ 4,449                              | \$ 47,445       | \$    |
| Commercial real estate                | 29                 | 75                | 37                                   | 1,555                                 | 17,123          |       |
| Real estate construction              | 390                | 3,412             | --                                   | --                                    | --              |       |
| Home equity                           | 229                | 909               | 939                                  | 7,062                                 | 4,653           |       |
| Consumer                              | 292                | 420               | 869                                  | 6,373                                 | 1,324           |       |
| Commercial                            | 94                 | 1,079             | 143                                  | 663                                   | 1,055           |       |
| Total Loans (1)                       | \$ 1,066           | \$ 6,095          | \$ 2,175                             | \$ 20,102                             | \$ 71,600       | \$1   |
|                                       | =====              | =====             | =====                                | =====                                 | =====           | ===== |

(1) Includes loans held for sale

The following table sets forth the dollar amount of all loans, at June 30, 2003, due after June 30, 2004, which have pre-determined interest rates and which have floating or adjustable interest rates:

| Fixed | Adjustable | Total |
|-------|------------|-------|
| ----- | -----      | ----- |

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(Dollars in thousands)

|                                   |           |           |           |
|-----------------------------------|-----------|-----------|-----------|
| Residential mortgage (1-4 family) | \$ 47,922 | \$ 4,159  | \$ 52,081 |
| Commercial real estate            | 18,715    | --        | 18,715    |
| Real estate construction          | --        | --        | --        |
| Home equity                       | 7,258     | 5,396     | 12,654    |
| Consumer                          | 8,145     | 421       | 8,566     |
| Commercial                        | 1,824     | 37        | 1,861     |
|                                   | -----     | -----     | -----     |
| Total (1)                         | \$ 83,864 | \$ 10,013 | \$ 93,877 |
|                                   | =====     | =====     | =====     |
| Percent of total                  | 89.33%    | 10.67%    | 100.00%   |

-----  
 (1) Due after June 30, 2004.

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The following table sets forth information with respect to our loan originations, purchases and sales activity for the periods indicated.

|   | For the Years<br>Ended June 30, |            |
|---|---------------------------------|------------|
|   | 2003                            | 2002       |
|   | -----                           | -----      |
|   | (In thousands)                  |            |
| Net loans receivable at beginning<br>of period (1): | \$ 106,975                      | \$ 118,011 |
| Loans originated:                                   |                                 |            |
| Residential mortgage (1-4 family)                   | 132,481                         | 86,685     |
| Commercial real estate                              | 9,352                           | 3,068      |
| Real estate construction                            | 9,315                           | 9,401      |
| Home equity   | 12,437                          | 8,694      |
| Consumer  | 9,277                           | 6,856      |
| Commercial loans                                    | 3,574                           | 1,446      |
|   | -----                           | -----      |
| Total loans originated                              | 176,436                         | 116,150    |
|   | -----                           | -----      |
| Loans sold:   |                                 |            |
| Whole loans   | 113,652                         | 70,246     |
| Participations                                      | 607                             | --         |
|   | -----                           | -----      |
| Total loans sold                                    | 114,259                         | 70,246     |
|   | -----                           | -----      |
| Principal repayments and loan refinancings          | 68,937                          | 56,926     |
| Deferred loan fees decrease (increase)              | 185                             | 1          |
| Allowance for loans decrease (increase)             | 30                              | (15)       |

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|                                       |            |            |
|---------------------------------------|------------|------------|
| Net loan increase (decrease)          | (6,545)    | (11,036)   |
|                                       | -----      | -----      |
| Net loans receivable at end of period | \$ 100,430 | \$ 106,975 |
|                                       | =====      | =====      |

-----  
 (1) includes loans held for sale

### Residential Lending

American Federal Savings Bank's primary lending activity consists of the origination of one-to-four-family residential mortgage loans secured by property located in the Bank's market area. Approximately 48.24% of the bank's loans as of June 30, 2003 were comprised of such loans. American Federal Savings Bank generally originates one- to four-family residential mortgage loans in amounts up to 80% of the lesser of the appraised value or the selling price of the mortgaged property without requiring private mortgage insurance. A mortgage loan originated by the Bank, whether fixed rate or adjustable rate, can have a term of up to 30 years. American Federal Savings Bank holds substantially all of its adjustable rate and its 8, 10 and 12 year fixed rate loans in portfolio. Adjustable rate loans limit the periodic interest rate adjustment and the minimum and maximum rates that may be charged over the term of the loan. The Bank's fixed rate 15-year loans are held in portfolio or sold in the secondary market depending on market conditions. All 30 year fixed rate loans are sold in the secondary market. The volume of loan sales is dependent on the volume, type and term of loan originations.

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American Federal Savings Bank obtains a significant portion of its noninterest income from servicing loans sold. American Federal Savings Bank offers many of the fixed rate loans it originates for sale in the secondary market on a servicing retained basis. This means that we process the borrower's payments and send them to the purchaser. The retention of servicing enables the Bank to increase fee income and maintain a relationship with the borrower. Servicing income was \$436,000 (before additions to the valuation allowance on Mortgage Servicing Rights) for the year ended June 30, 2003. At June 30, 2003, American Federal Savings Bank had \$193.39 million in loans sold with servicing retained. American Federal Savings Bank does not ordinarily purchase home mortgage loans from other financial institutions.

Property appraisals on real estate securing the Bank's single-family residential loans are made by state certified and licensed independent appraisers who are approved annually by the board of directors. Appraisals are performed in accordance with applicable regulations and policies. American Federal Savings Bank generally obtains title insurance policies on all first mortgage real estate loans originated. On occasion, refinancings of mortgage loans are approved using title reports instead of title insurance. Title reports are also allowed on home equity loans. Borrowers generally remit funds with each monthly payment of principal and interest, to a loan escrow account from which American Federal Savings Bank makes disbursements for such items as real estate taxes and hazard and mortgage insurance premiums as they become due.

### Home Equity Loans.

American Federal Savings Bank also originates home equity loans. These loans are secured by the borrowers' primary real estate, but are typically subject to a prior lien, which may or may not be held by the Bank. At June 30, 2003, \$13.79



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million or 14.65% of our total loans, were home equity loans. Borrowers may use the proceeds from the Bank's home equity loans for many purposes, including home improvement, debt consolidation, or other purchasing needs. The Bank offers fixed rate, fixed payment home equity loans as well as variable rate home equity lines of credit. Fixed rate home equity loans typically have terms of no longer than fifteen years.

Although home equity loans are secured by real estate, they carry a greater risk than first lien residential mortgages because of the existence of a prior lien on the property securing the loan, as well as the flexibility the borrower has with respect to the loan proceeds. American Federal Savings Bank attempts to minimize this risk by maintaining conservative underwriting policies on such loans. We make home equity loans for up to only 85% of appraised value of the underlying real estate collateral, less the amount of any existing prior liens on the property securing the loan.

### Commercial Real Estate.

American Federal Savings Bank originates commercial real estate mortgage loans, including both developed and undeveloped land loans, and loans on multi-family dwellings. Commercial real estate loans make up 19.99% of the Bank's total loan portfolio, or \$18.82 million at June 30, 2003. The majority of these loans are non-residential commercial real estate loans. American Federal Savings Bank's commercial real estate mortgage loans are primarily permanent loans secured by improved property such as office buildings, retail stores, commercial warehouses and apartment buildings. The terms and conditions of each loan are tailored to the needs of the borrower and based on the financial strength of the project and any guarantors. Generally, commercial real estate loans originated by the Bank will not exceed 75% of the appraised value or the selling price of the property, whichever is less. The average loan size is approximately \$133,000 (after excluding the single largest loan) and is typically made with fixed rates of interest with five to 15 year maturities. Upon maturity, the loan is repaid or the terms and conditions are renegotiated. Generally, all originated commercial real estate loans are within the market area of the Bank and all are within the state of Montana. American Federal Savings Bank's largest single commercial real estate loan had a balance of approximately \$9,255,000 on June 30, 2003, and was secured by a commercial building. This loan contains a 90 percent government guaranty under the USDA Rural Development Program. The Bank has committed to sell the guaranteed portion of the loan to a secondary market investor by January 2004.

### Real Estate Construction Lending.

American Federal Savings Bank also lends funds for the construction of one- to four-family homes. Real estate construction loans are made both to individual homeowners for the construction of their primary residence and to a lesser extent, to local builders for the construction of pre-sold houses or houses that are being built for speculative purposes. Real estate construction loans accounted for \$3.80 million or 4.04% of American Federal's loan portfolio at June 30, 2003.

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### Consumer Loans.

As part of its strategy to invest in higher yielding shorter term loans, American Federal Savings Bank has made significant efforts to grow its consumer lending portfolio. This portfolio includes personal loans secured by collateral other than real estate, unsecured personal loans and lines of credit, and loans secured by deposits held by the Bank. As of June 30, 2003, consumer loans totaled \$9.28 million or 9.86% of the Bank's total loan portfolio. These loans consist primarily of auto loans, RV loans, boat loans, personal loans and credit lines and deposit account loans. Consumer loans are originated in the Bank's market area and generally have maturities of up to 7 years. For loans secured by

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savings accounts, American Federal Savings Bank will lend up to 90% of the account balance on single payment loans and up to 100% for monthly payment loans.

Consumer loans have a shorter term and generally provide higher interest rates than residential loans. Consumer loans can be helpful in improving the spread between average loan yield and cost of funds and at the same time improve the matching of the maturities of rate sensitive assets and liabilities. Increasing its consumer loans has been a major part of the Bank's strategy of operating more like a commercial bank than a traditional savings bank.

The underwriting standards employed by American Federal Savings Bank for consumer loans include a determination of the applicant's credit history and an assessment of the applicant's ability to meet existing obligations and payments on the proposed loan. The stability of the applicant's monthly income may be determined by verification of gross monthly income from primary employment, and additionally from any verifiable secondary income. Creditworthiness of the applicant is of primary consideration; however, the underwriting process also includes a comparison of the value of the collateral in relation to the proposed loan amount.

### Commercial Loans.

Commercial loans amounted to \$3.03 million, or 3.22% of the Bank's total loan portfolio at June 30, 2003. American Federal Savings Bank's commercial loans are traditional business loans and are not secured by real estate. Such loans may be structured as unsecured lines of credit or may be secured by inventory, accounts receivable or other business assets. While the commercial loan portfolio amounts to only 3.22% of the total portfolio at June 30, 2003, American Federal Savings Bank intends to increase such lending by focusing on market segments which it has not previously emphasized, such as business loans to doctors, lawyers, architects and other professionals as well as to small businesses within its market area. Our management believes that this strategy provides opportunities for growth, without significant additional cost outlays for staff and infrastructure.

Commercial loans of this nature usually involve greater risk than 1-4 family residential mortgage loans. The collateral we receive is typically related directly to the performance of the borrower's business which means that repayment of commercial loans is dependent on the successful operations and income stream of the borrower's business. Such risks can be significantly affected by economic conditions. In addition, commercial lending generally requires substantially greater oversight efforts compared to residential real estate lending.

### Loans to One Borrower.

Under federal law, savings institutions have, subject to certain exemptions, lending limits to one borrower in an amount equal to the greater of \$500,000 or 15% of the institution's unimpaired capital and surplus. As of June 30, 2003, our largest aggregation of loans to one borrower was \$9,255,321, consisting of one loan secured primarily by commercial real estate. After deducting the government guaranteed portion (90%) from the outstanding balance, this was well below our federal legal lending limit to one borrower of approximately \$3.36 million at such date. At June 30, 2003, this loan was current.

### Loan Solicitation and Processing.

Our customary sources of mortgage loan applications include repeat customers, walk-ins, and referrals from home builders and real estate brokers. We also advertise in local newspapers and on local radio and television. Our branch managers and loan officers located at our headquarters and in branches, have authority to approve certain types of loans when presented with a completed application. Other loans must be approved at our main offices as disclosed herein. No loan consultants or loan brokers are currently used by us for either

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residential or commercial lending activities.

After receiving a loan application from a prospective borrower, a credit report and verifications are ordered to confirm specific information relating to the loan applicant's employment, income and credit standing. When required by our policies, an appraisal of the real estate intended to secure the proposed loan is undertaken by an independent fee

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appraiser. In connection with the loan approval process, our staff analyze the loan applications and the property involved. Officers and branch managers are granted lending authority based on the kind of loan types where they possess expertise and their level of experience. We have established a series of loan committees to approve any loans which may exceed the lending authority of particular officers or branch managers. A quorum of the board of directors is required for approval of any loan, or aggregation of loans to a single borrower, more than \$950,000.

Loan applicants are promptly notified of the decision by a letter setting forth the terms and conditions of the decision. If approved, these terms and conditions include the amount of the loan, interest rate basis, amortization term, a brief description of real estate to be mortgaged, tax escrow and the notice of requirement of insurance coverage to be maintained. We generally require title insurance on first mortgage loans and fire and casualty insurance on all properties securing loans, which insurance must be maintained during the entire term of the loan.

### Loan Commitments.

We generally provide commitments to fund fixed and adjustable-rate single-family mortgage loans for periods up to 60 days at a specified term and interest rate. The total amount of our commitments to extend credit as of June 30, 2003, was approximately \$4.14 million.

### Non-performing Loans and Problem Assets

#### Collection Procedures

Generally, our collection procedures provide that when a loan is 15 or more days delinquent, the borrower is notified with a past due notice. If the loan becomes 30 days delinquent, the borrower is sent a written delinquent notice requiring payment. If the delinquency continues, subsequent efforts are made to contact the delinquent borrower, including face to face meetings and counseling to resolve the delinquency. All collection actions are undertaken with the objective of compliance with the Fair Debt Collection Act.

For mortgage loans and home equity loans, if the borrower is unable to cure the delinquency or reach a payment agreement, we will institute foreclosure actions. If a foreclosure action is taken and the loan is not reinstated, paid in full or refinanced, the property is sold at judicial sale at which we may be the buyer if there are no adequate offers to satisfy the debt. Any property acquired as the result of foreclosure or by deed in lieu of foreclosure is classified as real estate owned until such time as it is sold or otherwise disposed of. When real estate owned is acquired, it is recorded at the lower of the unpaid principal balance of the related loan or its fair market value less estimated selling costs. The initial recording of any loss is charged to the allowance for loan losses. As of June 30, 2003, American Federal Savings Bank had \$70,000 of real estate owned consisting of one single-family residential property located in East Helena. Subsequent to year-end, the Bank has accepted an offer on the property which exceeds its book value.

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Loans are reviewed on a quarterly basis and are placed on non-accrual status when they are more than 90 days delinquent. Loans may be placed on non-accrual status at any time if, in the opinion of management, the collection of additional interest is doubtful. Interest accrued and unpaid at the time a loan is placed on non-accrual status is charged against interest income. Subsequent payments are either applied to the outstanding principal balance or recorded as interest income, depending on the assessment of the ultimate collectibility of the loan. At June 30, 2003, we had \$610,000 of loans that were non-performing and held on non-accrual status.

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### Delinquent Loans.

The following table provides information regarding the Bank's loans that are delinquent 30 to 89 days at June 30, 2003:

|                        | Number | Amount | Percentage<br>of Total<br>Delinquent<br>Loans |
|------------------------|--------|--------|---|
| -----                  |        |        |   |
| (Dollars in thousands) |        |        |   |
| Loan Type:             |        |        |   |
| Mortgage (1-4 family)  | 6      | \$ 102 | 16.56%  |
| Commercial real estate | --     | --     | 0.00%   |
| Consumer               | 45     | 422    | 68.51%  |
| Commercial             | 3      | 92     | 14.93%  |
|                        | -----  | -----  | -----   |
| Total                  | 54     | \$ 616 | 100.00%                                       |
|                        | =====  | =====  | =====   |

### Non-Performing Assets.

The following table sets forth information regarding American Federal Savings Bank's non-performing assets as of the dates indicated. The Bank does not have any troubled debt restructurings within the meaning of the Statement of Financial Accounting Standards No. 114.

|   | At June 30, |        |
|---|-------------|--------|
|   | 2003        | 2002   |
| -----   |             |        |
| (Dollars in thousands)  |             |        |
| Non-accrual loans   | \$ 610      | \$ 516 |
| Accruing loans delinquent 90 days or more                             | 198         | 227    |
| Real estate owned   | 70          | --     |
|   | -----       | -----  |
| Total   | \$ 878      | \$ 743 |
|   | =====       | =====  |
| Total non-performing loans as a percentage<br>of total loan portfolio | 0.94%       | 0.70%  |
| Percentage of total assets  | 0.43%       | 0.40%  |

The increase in non-accrual loans during the year ended June 30, 2003, was attributable primarily to a \$249,000 commercial loan which was placed in

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non-accrual status. During the year ended June 30, 2003, the Bank had one foreclosure.

During the year ended June 30, 2003, approximately \$20,000 of interest would have been recorded on loans accounted for on a non-accrual basis if such loans had been current according to the original loan agreements for the entire period. This amount was not included in the Bank's interest income for the period.

### Classified Assets.

Management, in compliance with regulatory guidelines, conducts an internal loan review program, whereby loans are placed or classified in categories depending upon the level of risk of nonpayment or loss. These categories are special mention, substandard, doubtful or loss. When a loan is classified as substandard or doubtful, management is required to establish an allowance for loan losses in an amount that is deemed prudent. When management classifies a loan as a loss asset, a reserve equal to 100% of the loan balance is required to be established or the loan is required to be charged-off. The allowance for loan losses is composed of an allowance for both inherent risk associated with lending activities and particular problem assets.

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Management's evaluation of the classification of assets and the adequacy of the allowance for loan losses is reviewed by the Board on a regular basis and by the regulatory agencies as part of their examination process. In addition, each loan that exceeds \$200,000 and each group of loans that exceeds \$200,000 is monitored more closely. The following table reflects our classified assets.

|  | At June 30,    |          |
|--|----------------|----------|
|  | 2003           | 2002     |
|  | (In thousands) |          |
| Residential mortgages<br>(1-4 family): |                |          |
| Special mention                        | \$    --       | \$   235 |
| Substandard                            | 606            | 756      |
| Doubtful                               | --             | --       |
| Loss                                   | --             | --       |
| Commercial Real Estate and Land:       |                |          |
| Special mention                        | 257            | 345      |
| Substandard                            | 91             | --       |
| Doubtful                               | --             | --       |
| Loss                                   | --             | --       |
| Home equity loans:                     |                |          |
| Special mention                        | --             | --       |
| Substandard                            | 264            | 223      |
| Doubtful                               | --             | --       |
| Loss                                   | 4              | 6        |
| Consumer loans:                        |                |          |
| Special mention                        | --             | --       |
| Substandard                            | 13             | 63       |
| Doubtful                               | --             | --       |
| Loss                                   | 9              | 18       |
| Commercial loans:                      |                |          |
| Special mention                        | 10             | --       |

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|  |              |              |
|--|--------------|--------------|
| Substandard                                      | 249          | 11           |
| Doubtful   | --           | --           |
| Loss   | --           | 3            |
|  |              |              |
| Real estate owned                                |              |              |
| Special mention                                  | --           | --           |
| Substandard                                      | 70           | --           |
| Doubtful   | --           | --           |
| Loss   | --           | --           |
|  | -----        | -----        |
| <br>Total classified loans and real estate owned | <br>\$ 1,573 | <br>\$ 1,660 |
|  | =====        | =====        |

### Allowance for Loan Losses and Real Estate Owned.

American Federal Savings Bank segregates its loan portfolio for loan losses into the following broad categories: residential mortgages (1-4 family), commercial real estate, real estate construction, commercial loans, home equity loans and consumer loans. American Federal Savings Bank provides for a general allowance for losses inherent in the portfolio by the above categories, which consists of two components. General loss percentages are calculated based on historical analyses and other factors. A supplemental portion of the allowance is calculated for inherent losses which probably exist as of the evaluation date even though they might not have been identified by the more objective processes used. This is due to the risk of error and/or inherent imprecision in the process. This portion of the allowance is particularly subjective and requires judgments based on qualitative factors which do not lend themselves to exact mathematical calculations such as: trends in delinquencies and non-accruals; trends in volume; terms and portfolio mix; new credit products; changes in lending policies and procedures; changes in the outlook for the local, regional and national economy; and peer group comparisons.

At least quarterly, the management of the Bank evaluates the need to establish reserves against losses on loans and other assets based on estimated losses on specific loans and on any real estate owned when a finding is made that a loss is estimable and probable. Such evaluation includes a review of all loans for which full collectibility may not be

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reasonably assured and considers; among other matters; the estimated market value of the underlying collateral of problem loans; prior loss experience; economic conditions; and overall portfolio quality.

Provisions for losses are charged against earnings in the period they are established. We had \$673,000 in allowances for loan losses at June 30, 2003.

While we believe we have established our existing allowance for loan losses in accordance with generally accepted accounting principles, there can be no assurance that regulators, in reviewing our loan portfolio, will not request that we significantly increase our allowance for loan losses, or that general economic conditions, a deteriorating real estate market, or other factors will not cause us to significantly increase our allowance for loan losses, therefore negatively affecting our financial condition and earnings.

In making loans, we recognize that credit losses will be experienced and that the risk of loss will vary with, among other things, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the case of a secured loan, the quality of the security for the loan.

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It is our policy to review our loan portfolio, in accordance with regulatory classification procedures, on at least a quarterly basis. Additionally, we maintain a program of reviewing loan applications prior to making the loan and immediately after loans are made in an effort to maintain loan quality.

The following table sets forth information with respect to our allowance for loan losses at the dates indicated:

|  | For the Years Ended<br>June 30, |        |
|--|---------------------------------|--------|
|  | 2003                            | 2002   |
|  | (Dollars in thousands)          |        |
| Balance at beginning of period   | \$ 703                          | \$ 688 |
| Loans charged-off  | (37)                            | (27)   |
| Recoveries   | 7                               | 35     |
| Net loans charged-off  | (30)                            | 8      |
| Provision for possible loan losses   | --                              | --     |
| Transfer from interest reserve   | --                              | 7      |
| Balance at end of period   | \$ 673                          | \$ 703 |
| Allowance for loan losses to total loans                                       | 0.72%                           | 0.67%  |
| Allowance for loan losses to total non-performing loans                        | 76.65%                          | 94.62% |
| Net recoveries (charge-offs) to average loans<br>outstanding during the period | (0.03)%                         | 0.01%  |

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The following table presents our allocation of the allowance for loan losses by loan category and the percentage of loans in each category to total loans at the periods indicated.

|                                   | 2003                   |   |  | 2002   |   |
|-----------------------------------|------------------------|---|--|--------|---|
|                                   | Amount                 | Percentage<br>of Allowance<br>to Total<br>Allowance | Loans in<br>Each Category<br>to Total<br>Loans | Amount | Percentage<br>of Allowance<br>to Total<br>Allowance |
|                                   | (Dollars in thousands) |   |  |        |   |
| <b>First Mortgage Loans:</b>      |                        |   |  |        |   |
| Residential mortgage (1-4 family) | \$ 90                  | 13.37%  | 48.24%   | \$ 150 | 21.34%  |
| Commercial real estate            | 289                    | 42.94   | 19.99  | 262    | 27.62   |
| Real estate construction          | 16                     | 2.38  | 4.04   | 2      | 0.28  |

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|                      |        |         |         |        |         |
|----------------------|--------|---------|---------|--------|---------|
| Total mortgage loans | 395    | 58.69   | 72.27   | 414    | 55.53   |
| Other loans:         |        |         |         |        |         |
| Home equity          | 149    | 22.14   | 14.65   | 167    | 23.76   |
| Consumer             | 64     | 9.51    | 9.86    | 94     | 13.37   |
| Commercial           | 65     | 9.66    | 3.22    | 28     | 3.98    |
| Total other loans    | 278    | 41.31   | 27.73   | 289    | 44.47   |
| Total                | \$ 673 | 100.00% | 100.00% | \$ 703 | 100.00% |

Investment Activities

General

Federally chartered savings banks such as American Federal Savings Bank have the authority to invest in various types of investment securities, including United States Treasury obligations, securities of various Federal agencies (including securities collateralized by mortgages), certificates of deposits of insured banks and savings institutions, municipal securities, corporate debt securities and loans to other banking institutions.

Eagle maintains liquid assets that may be invested in specified short-term securities and other investments. Liquidity levels may be increased or decreased depending on the yields on investment alternatives. They may also be increased based on management's judgment as to the attractiveness of the yields then available in relation to other opportunities. Liquidity levels can also change based on management's expectation of future yield levels, as well as management's projections as to the short-term demand for funds to be used in the Bank's loan origination and other activities. Eagle maintains an investment securities portfolio and a mortgage-backed securities portfolio as part of its investment portfolio.

Investment Policies.

The investment policy of Eagle, which is established by the board of directors, is designed to foster earnings and liquidity within prudent interest rate risk guidelines, while complementing American Federal's lending activities. The policy provides for available-for-sale, held-to-maturity and trading classifications. However, Eagle does not hold any securities for purposes of trading and does not anticipate doing so in the future. The policy permits investments in high credit quality instruments with diversified cash flows while permitting us to maximize total return within the guidelines set forth in our interest rate risk and liquidity management policies. Permitted investments include but are not limited to U.S. government obligations, government agency or government-sponsored agency obligations, state, county and municipal obligations, and mortgage-backed securities. Collateralized mortgage obligations, investment grade corporate debt securities, and commercial paper are also included. We also invest in Federal Home Loan Bank overnight deposits and federal funds, but these instruments are not considered part of the investment portfolio.

Our investment policy also includes several specific guidelines and restrictions to insure adherence with safe and sound activities. The policy prohibits investments in high-risk mortgage derivative products (as defined within the policy) without prior approval from the board of directors. Management must demonstrate the business advantage of such investments. We do not participate in hedging programs, interest rate swaps, or other activities involving the use of off-balance sheet derivative financial instruments, except certain financial



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instruments designated as cash flow hedges

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related to loans committed to be sold in the secondary market. Further, Eagle does not invest in securities which are not rated investment grade.

The board through its asset liability committee has charged the Chief Financial Officer to implement the investment policy. All transactions are reported to the board of directors monthly, as well as the current composition of the portfolio, including market values and unrealized gains and losses.

### Investment Securities.

We maintain a portfolio of investment securities, classified as either available-for-sale or held-to-maturity to enhance total return on investments. At June 30, 2003, our investment securities were U.S. government and agency obligations, Small Business Administration pools, municipal securities, mortgage-backed securities and corporate obligations, all with varying characteristics as to rate, maturity and call provisions. Investment securities held-to-maturity represented 2.88% of Eagle's total investment portfolio. Securities available-for-sale totaled 97.12% of Eagle's total investment portfolio.

### Corporate Debt.

We also invest in corporate securities. Corporate bonds may offer a higher yield than a U.S. Treasury security of comparable duration. These debt instruments also may have a higher risk of default due to adverse change in the creditworthiness of the issuer. Our policy limits investments in corporate bonds to securities rated investment grade or better. At June 30, 2003, 8.08% of our investment portfolio consisted of corporate obligations.

### Mortgage-backed Securities and Small Business Administration Loan Pools.

We invest in mortgage-backed securities to provide earnings, liquidity, cash flows and diversification to our overall balance sheet. These mortgage-backed securities are classified as either available-for-sale or held-to-maturity. These securities are participation certificates issued and guaranteed by the Government National Mortgage Association (GNMA), Freddie Mac and Fannie Mae and secured by interests in pools of mortgages. Mortgage-backed securities typically represent a participation interest in a pool of single-family or multi-family mortgages, although we focus on investments in mortgage-backed securities secured by single-family mortgages. Expected maturities will differ from the maturities actually set forth in the loans in the pools due to scheduled repayments and because borrowers may have the right to call or prepay obligations with or without prepayment penalties.

Mortgage-backed securities typically are issued with stated principal amounts. The securities are backed by pools of mortgages that have loans with interest rates that are within a set range and have varying maturities. The underlying pool of mortgages can be composed of either fixed-rate or adjustable rate mortgage loans. Mortgage-backed securities are generally referred to as mortgage participation certificates or pass-through certificates. The interest rate risk characteristics of the underlying pool of mortgages (i.e., fixed-rate or adjustable-rate) and the prepayment risk, are passed on to the certificate holder. The life of a mortgage-backed pass-through security is equal to the life of the underlying mortgages. At June 30, 2003, 37.24% of our investment portfolio (in both held-to-maturity and available-for-sale) consisted of mortgage-backed securities.

Eagle also invests in securities secured by pools of Small Business Administration loans. The securities are created and serviced by various issuers and consist of pools of the guaranteed portions of Small Business Administration

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business loans which are consolidated by the issuers and which are guaranteed by the Small Business Administration as to payment of principal and interest. There is an active secondary market for such securities and Eagle believes that its investments in such pools are liquid investments.

### Collateralized Mortgage Obligations.

We also invest in collateralized mortgage obligations, issued or sponsored by Fannie Mae, Freddie Mac, and GNMA or a private issuer that possesses one of the three highest rating categories by a nationally recognized statistical rating firm. Collateralized mortgage obligations are a type of debt security that aggregates pools of mortgages and mortgage-backed securities and creates different classes of securities with varying maturities and amortization schedules as well as a residual interest with each class having different risk characteristics. The cash flows from the underlying collateral are usually divided into "tranches" or classes which have descending priorities with respect to the distribution of principal and interest repayment of the underlying mortgages and mortgage-backed securities as opposed to pass through mortgage-backed securities where cash flows are distributed pro rata to all security holders. Unlike mortgage-backed securities from which cash flow is received and prepayment risk is shared pro rata by all securities holders, cash flows

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from the mortgages and mortgage-backed securities underlying collateralized mortgage obligations are paid in accordance with a predetermined priority to investors holding various tranches of such securities or obligations. A particular tranche may carry prepayment risk, which may be different from that of the underlying collateral and other tranches. Investing in collateralized mortgage obligations allows us to protect ourselves to a degree from reinvestment risk resulting from unexpected prepayment activity associated with conventional mortgage-backed securities. Management believes these securities represent attractive alternatives relative to other investments due to the wide variety of maturity, repayment and interest rate options available. Eagle's investment policy requires that a pre-purchase analysis be performed and documented in investment portfolio records. At June 30, 2003, 29.64% of our investment portfolio (exclusive of interest-bearing-deposits with banks) consisted of collateralized mortgage obligations.

### Other Securities.

Equity securities owned consist of a \$1.69 million investment in Federal Home Loan Bank of Seattle common stock as well as \$1.79 million of corporate preferred stock and \$61,000 of corporate common stock as of June 30, 2003. As a member of the Federal Home Loan Bank of Seattle, ownership of Federal Home Loan Bank of Seattle common shares is required. The remaining securities and deposits provide diversification and complement our overall investment strategy.

The following table sets forth the carrying value of Eagle's investment and mortgage-backed securities portfolio at the dates indicated.

| At June 30,            |                        |                        |                       |
|------------------------|------------------------|------------------------|-----------------------|
| -----<br>2003<br>----- |                        | -----<br>2002<br>----- |                       |
| Book<br>Value          | Percentage<br>of Total | Book<br>Value          | Percentag<br>of Total |
| -----                  |                        | -----                  |                       |
| (Dollars in thousands) |                        |                        |                       |

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|  |           |         |           |       |
|--|-----------|---------|-----------|-------|
| Securities available for sale, at fair value:    |           |         |           |       |
| U.S. Government and agency obligations           | \$ 5,151  | 5.85%   | \$ 7,034  | 11.0  |
| Corporate obligations                            | 6,398     | 7.26    | 8,726     | 13.7  |
| Municipal obligations                            | 7,087     | 8.05    | 4,291     | 6.7   |
| Collateralized mortgage obligations              | 23,454    | 26.63   | 17,013    | 26.8  |
| Mortgage-backed securities                       | 28,223    | 32.04   | 6,570     | 10.3  |
| Common Stock                                     | 61        | 0.07    | --        | --    |
| Mutual Funds                                     | 4,696     | 5.33    | 4,575     | 7.2   |
| Corporate preferred stock                        | 1,785     | 2.03    | 1,945     | 3.0   |
|  | -----     | -----   | -----     | ----- |
| Total securities available-for-sale              | 76,855    | 87.25   | 50,154    | 79.1  |
|  | -----     | -----   | -----     | ----- |
| Securities held to maturity, at book value:      |           |         |           |       |
| U.S. Government and agency obligations           | 1,032     | 1.17    | 1,355     | 2.1   |
| Mortgage-backed securities                       | 1,249     | 1.42    | 2,521     | 3.9   |
| Municipal obligations                            | --        | --      | --        | --    |
|  | -----     | -----   | -----     | ----- |
| Total securities held-to-maturity                | 2,281     | 2.59    | 3,876     | 6.1   |
|  | -----     | -----   | -----     | ----- |
|  |           |         |           |       |
| Total securities                                 | 79,136    | 89.84   | 54,030    | 85.2  |
|  | -----     | -----   | -----     | ----- |
|  |           |         |           |       |
| Interest-bearing deposits                        | 7,264     | 8.25    | 7,786     | 12.2  |
|  | -----     | -----   | -----     | ----- |
|  |           |         |           |       |
| Federal Home Loan Bank capital<br>stock, at cost | 1,686     | 1.91    | 1,586     | 2.5   |
|  | -----     | -----   | -----     | ----- |
|  |           |         |           |       |
| Total  | \$ 88,086 | 100.00% | \$ 63,402 | 100.0 |
|  | =====     | =====   | =====     | ===== |

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The following table sets forth information regarding the carrying values, weighted average yields and maturities of Eagle's investment and mortgage-backed securities portfolio at June 30, 2003.

|   |                        |  |                   |  |                      |  |
|---|------------------------|--|-------------------|--|----------------------|--|
|   | At June 30, 2003       |  |                   |  |                      |  |
|   | One Year or Less       |  | One to Five Years |  | More than Five Years |  |
|   | -----                  | -----                                      | -----             | -----                                      | -----                | -----                                      |
|   | Carrying<br>Value      | Annualized<br>Weighted<br>Average<br>Yield | Carrying<br>Value | Annualized<br>Weighted<br>Average<br>Yield | Carrying<br>Value    | Annualized<br>Weighted<br>Average<br>Yield |
|   | -----                  | -----                                      | -----             | -----                                      | -----                | -----                                      |
|   | (Dollars in thousands) |  |                   |  |                      |  |
| Securities available<br>for sale:         |                        |  |                   |  |                      |  |
| U.S. Government and<br>agency obligations | \$ 510                 | 3.11%                                      | \$ 1,618          | 5.02%                                      | \$ 3,023             | 2.38                                       |
| Corporate obligations                     | 2,569                  | 5.45                                       | 3,829             | 4.57                                       | --                   | --   |

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|  |           |       |           |       |           |       |
|--|-----------|-------|-----------|-------|-----------|-------|
| Municipal obligations                  | --        | --    | --        | --    | 7,087     | 6.36  |
| Collateralized mortgage obligations    | --        | --    | 275       | 5.46  | 23,179    | 1.82  |
| Mortgage-backed securities             | 42        | 7.01  | 9,198     | 2.54  | 18,983    | 3.96  |
| Mutual funds                           | --        | --    | --        | --    | 4,696     | 2.13  |
| Corporate preferred stock              | --        | --    | --        | --    | 1,785     | 3.39  |
| Common stock (dividend yield)          | --        | --    | --        | --    | 61        | 5.65  |
|  | -----     | ----- | -----     | ----- | -----     | ----- |
| Total securities available for sale    | 3,121     | 5.10  | 14,920    | 3.38  | 58,814    | 3.16  |
|  | -----     | ----- | -----     | ----- | -----     | ----- |
| Securities held to maturity:           |           |       |           |       |           |       |
| U.S. Government and agency obligations | --        | --    | --        | --    | --        | --    |
| Mortgage-backed securities             | --        | --    | 1,249     | 5.66  | --        | --    |
| Municipal obligations                  | 100       | 6.15  | 250       | 4.89  | 682       | 6.40  |
|  | -----     | ----- | -----     | ----- | -----     | ----- |
| Total securities held to maturity      | 100       | 6.15  | 1,499     | 5.53  | 682       | 6.40  |
|  | -----     | ----- | -----     | ----- | -----     | ----- |
| Total securities                       | 3,221     | 5.13  | 16,419    | 3.58  | 59,496    | 3.20  |
|  | -----     | ----- | -----     | ----- | -----     | ----- |
| Interest-bearing deposits              | 7,264     | 1.21  | --        | --    | --        | --    |
|  | -----     | ----- | -----     | ----- | -----     | ----- |
| Federal Home Loan Bank capital stock   | --        | --    | --        | --    | 1,686     | 5.25  |
|  | -----     | ----- | -----     | ----- | -----     | ----- |
| Total                                  | \$ 10,485 | 2.41% | \$ 16,419 | 3.58% | \$ 61,182 | 3.26  |
|  | =====     | ===== | =====     | ===== | =====     | ===== |

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SOURCES OF FUNDS

General.

Deposits are the major source of our funds for lending and other investment purposes. Borrowings (principally from the Federal Home Loan Bank of Seattle) are also used to compensate for reductions in the availability of funds from other sources. In addition to deposits and borrowings, we derive funds from loan and mortgage-backed securities principal repayments, and proceeds from the maturity, call and sale of mortgage-backed securities and investment securities and from the sale of loans. Loan and mortgage-backed securities payments are a relatively stable source of funds, while loan prepayments and deposit inflows are significantly influenced by general interest rates and money market conditions.

Deposits.

We offer a variety of deposit accounts. Deposit account terms vary, primarily as to the required minimum balance amount, the amount of time that the funds must remain on deposit and the applicable interest rate.

Our current deposit products include certificates of deposit accounts ranging in terms from 90 days to five years as well as checking, savings and money market

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accounts. Individual retirement accounts (IRAs) are included in certificates of deposit.

Deposits are obtained primarily from residents of Helena, Bozeman, Butte and Townsend. We believe we are able to attract deposit accounts by offering outstanding service, competitive interest rates and convenient locations and service hours. We use traditional methods of advertising to attract new customers and deposits, including radio, television, print media advertising and sales training and incentive programs for employees. We do not utilize the services of deposit brokers and management believes that non-residents of Montana hold an insignificant number of deposit accounts.

We pay interest rates on deposits which are competitive in our market. Interest rates on deposits are set weekly by senior management, based on a number of factors, including: projected cash flow; a current survey of a selected group of competitors' rates for similar products; external data which may influence interest rates; investment opportunities and loan demand; and scheduled certificate maturities and loan and investment repayments.

Core deposits are deposits that are more stable and somewhat less sensitive to rate changes. They also represent a lower cost source of funds than rate sensitive, more volatile accounts such as certificates of deposit. We believe that our core deposits are our checking, as well as NOW accounts, passbook and statement savings accounts, money market accounts and IRA accounts. Based on our historical experience, we include IRA accounts funded by certificates of deposit as core deposits because they exhibit the principal features of core deposits in that they are stable and generally are not rate sensitive. Core deposits amounted to \$114.39 million or 67.92% of the Bank's deposits at June 30, 2003 (\$90.93 million or 53.99% if IRA certificates of deposit are excluded). The presence of a high percentage of core deposits and, in particular, transaction accounts, is part of our strategy to restructure our liabilities to more closely resemble the lower cost liabilities of a commercial bank. However, a significant portion of our deposits remains in certificate of deposit form. These certificates of deposit, should they mature and be renewed at higher rates, will result in an increase in our cost of funds.

The following table sets forth American Federal's distribution of deposit accounts at the dates indicated and the weighted average interest rate on each category of deposit represented:

|  | At June 30, |                     |                             |          |                     |                |
|--|-------------|---------------------|-----------------------------|----------|---------------------|----------------|
|  | 2003        |                     |                             | 2002     |                     |                |
|  | Amount      | Percent<br>of Total | Weighted<br>Average<br>Rate | Amount   | Percent<br>of Total | Wei<br>Av<br>R |
| (Dollars in thousands)                   |             |                     |                             |          |                     |                |
| Noninterest checking                     | \$ 7,868    | 4.67%               | 0.00%                       | \$ 6,835 | 4.51%               |                |
| Passbook savings                         | 25,762      | 15.30               | 1.15                        | 22,465   | 14.82               |                |
| NOW account/Interest bearing<br>checking | 27,125      | 16.11               | 0.27                        | 24,909   | 16.43               |                |
| Money market accounts                    | 30,178      | 17.91               | 1.33                        | 27,569   | 18.18               |                |

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|                                   |           |         |       |           |         |
|-----------------------------------|-----------|---------|-------|-----------|---------|
| Total                             | 90,933    | 53.99   | 0.85  | 81,778    | 53.94   |
|                                   | -----     | -----   |       | -----     | -----   |
| Certificates of deposit accounts: |           |         |       |           |         |
| IRA certificates                  | 23,460    | 13.93   | 3.68  | 20,942    | 13.81   |
| Other certificates                | 54,031    | 32.08   | 2.86  | 48,885    | 32.25   |
|                                   | -----     | -----   |       | -----     | -----   |
| Total certificates of deposit     | 77,491    | 46.01   | 3.11  | 69,827    | 46.06   |
|                                   | -----     | -----   |       | -----     | -----   |
| Total deposits                    | \$168,424 | 100.00% | 1.89% | \$151,605 | 100.00% |
|                                   | =====     | =====   |       | =====     | =====   |

The following table sets forth the amounts and maturities of our certificates of deposit as of June 30, 2003, for the maturity dates indicated:

|            | Certificate of Deposit Maturity |                  |                  |                           |           |
|------------|---------------------------------|------------------|------------------|---------------------------|-----------|
|            | June 30,<br>2004                | June 30,<br>2005 | June 30,<br>2006 | After<br>June 30,<br>2006 | Total     |
|            | -----                           | -----            | -----            | -----                     | -----     |
|            | (In thousands)                  |                  |                  |                           |           |
| 1.01-3.00% | \$ 36,281                       | \$ 2,223         | \$ 117           | \$ 41                     | \$ 38,662 |
| 3.01-5.00% | 12,868                          | 12,172           | 1,607            | 1,246                     | 27,893    |
| 5.01-7.00% | 9,590                           | 844              | 473              | 29                        | 10,936    |
|            | -----                           | -----            | -----            | -----                     | -----     |
| Total      | \$ 58,739                       | \$ 15,239        | \$ 2,197         | \$ 1,316                  | \$ 77,491 |
|            | =====                           | =====            | =====            | =====                     | =====     |

The following table shows the amount of certificates of deposit of \$100,000 or more by time remaining until maturity as of June 30, 2003:

| Jumbo Certificates By Maturity |                |
|--------------------------------|----------------|
| Maturity Period                | Amount         |
| -----                          | -----          |
|                                | (In thousands) |
| 3 months or less               | \$ 2,812       |
| Over 3 to 6 months             | 2,880          |
| Over 6 to 12 months            | 3,480          |
| Over 12 months                 | 3,576          |
|                                | -----          |
| Total                          | \$ 12,748      |
|                                | =====          |

The following table sets forth the net changes in deposit accounts for the periods indicated:

Year Ended June 30,

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|   | 2003                   | 2002      |
|---|------------------------|-----------|
|   | -----                  | -----     |
|   | (Dollars in thousands) |           |
| Opening balance                                     | \$151,605              | \$134,050 |
| Deposits (Withdrawals), Net                         | 13,318                 | 13,373    |
| Interest credited                                   | 3,501                  | 4,182     |
|   | -----                  | -----     |
| Ending balance                                      | \$168,424              | \$151,605 |
|   | =====                  | =====     |
| Net increase  | \$ 16,819              | \$ 17,555 |
| Percent increase                                    | 11.09%                 | 13.10%    |
| Weighted average cost of deposits during the period | 2.38%                  | 3.23%     |
| Weighted average cost of deposits at end of period  | 1.89%                  | 2.59%     |

Our depositors are primarily residents of the state of Montana. We have no brokered deposits.

Borrowings.

Deposits are the primary source of funds for our lending and investment activities and for general business purposes. However, as the need arises, or in order to take advantage of funding opportunities, we also borrow funds in the form of advances from the Federal Home Loan Bank of Seattle to supplement our supply of lendable funds and to meet deposit withdrawal requirements.

The following table sets forth information concerning our borrowing from the Federal Home Loan Bank of Seattle at the end of, and during, the periods indicated:

|  | At or For the Year<br>Ended June 30, |           |
|--|--------------------------------------|-----------|
|  | 2003                                 | 2002      |
|  | -----                                | -----     |
|  | (Dollars in thousands)               |           |
| Advances from Federal Home Loan Bank:            |                                      |           |
| Average balance                                  | \$ 9,290                             | \$ 10,331 |
| Maximum balance at any month-end                 | 9,336                                | 11,436    |
| Balance at period end                            | 9,244                                | 9,344     |
| Weighted average interest rate during the period | 6.25%                                | 6.24%     |
| Weighted average interest rate at period end     | 6.20%                                | 6.20%     |

Subsidiary Activity

We are permitted to invest in the capital stock of, or originate secured or unsecured loans to, subsidiary corporations. We do not have any subsidiaries, except for American Federal Savings Bank, the wholly owned subsidiary of Eagle Bancorp.

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### Personnel

As of June 30, 2003, we had 70 full-time employees and 6 part-time employees. The employees are not represented by a collective bargaining unit. We believe our relationship with our employees to be good.

### REGULATION

Set forth below is a brief description of laws which relate to the regulation of American Federal and Eagle Bancorp. The description does not purport to be complete and is qualified in its entirety by reference to applicable laws and regulations.

#### Regulation of American Federal Savings Bank

##### General.

As a federally chartered savings bank and a member of the FDIC's Savings Association Insurance Fund, American Federal Savings Bank is subject to extensive regulation by the Office of Thrift Supervision and the FDIC. Lending activities and other investments must comply with federal statutory and regulatory requirements. American Federal Savings Bank is also subject to reserve requirements of the Federal Reserve System. Federal regulation and supervision establishes a comprehensive framework of activities in which an institution can engage and is intended primarily for the protection of the Savings Association Insurance Fund of the FDIC and depositors. This regulatory structure gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies regarding the classification of assets and the establishment of adequate loan loss reserves.

The Office of Thrift Supervision regularly examines American Federal Savings Bank and prepares a report on its examination findings to American Federal's board of directors. American Federal's relationship with its depositors and borrowers is also regulated by federal law, especially in such matters as the ownership of savings accounts and the form and content of American Federal's mortgage documents.

American Federal Savings Bank must file reports with the Office of Thrift Supervision and the FDIC concerning its activities and financial condition, and must obtain regulatory approvals prior to entering into transactions such as mergers with or acquisitions of other financial institutions. Any change in such regulations, whether by the Office of Thrift Supervision, the FDIC or the United States Congress, could have a material adverse impact on Eagle and American Federal, and their operations.

##### Insurance of Deposit Accounts.

The deposit accounts held by American Federal Savings Bank are insured by the Savings Association Insurance Fund of the FDIC to a maximum of \$100,000 as permitted by law. Insurance on deposits may be terminated by the FDIC if it finds an institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the institution's primary regulator.

##### Regulatory Capital Requirements.

Office of Thrift Supervision (OTS) capital regulations require savings institutions to meet three capital standards. The standards for capital adequacy are tangible capital equal to 1.5% of adjusted total assets, core capital (leverage ratio) equal to at least 4% of total adjusted assets, and risk-based capital equal to 8% of total risk-weighted assets. In order to be deemed "Well Capitalized", OTS rules require a leverage ratio of at least 5%, a Tier 1



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risk-based ratio of at least 6%, and a total risk-based ratio of at least 10%. American Federal's capital ratios at June 30, 2003 are set forth below.

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|                   | Actual                 |        | For Capital Adequacy Purposes |       |
|-------------------|------------------------|--------|-------------------------------|-------|
|                   | Amount                 | Ratio  | Amount                        | Ratio |
|                   | (Dollars in thousands) |        |                               |       |
| Tangible          | \$21,737               | 10.80% | \$3,020                       | 1.5%  |
| Leverage          | 21,737                 | 10.80  | 6,039                         | 3.0   |
| Tier 1 risk-based | 21,737                 | 18.53  | 4,692                         | 4.0   |
| Total risk-based  | 22,397                 | 19.09  | 9,384                         | 8.0   |

Tangible capital is defined as core capital less all intangible assets, less mortgage servicing rights and less investments. Core capital is defined as common stockholders' equity, noncumulative perpetual preferred stock and minority interests in the equity accounts of consolidated subsidiaries, nonwithdrawable accounts and pledged deposits of mutual savings associations and qualifying supervisory goodwill, less nonqualifying intangible assets, mortgage servicing rights and investments.

The risk-based capital standard for savings institutions requires the maintenance of total risk-based capital of 8% of risk-weighted assets. Risk-based capital is comprised of core and supplementary capital. The components of supplementary capital include, among other items, cumulative perpetual preferred stock, perpetual subordinated debt, mandatory convertible subordinated debt, intermediate-term preferred stock, and the portion of the allowance for loan losses not designated for specific loan losses. The portion of the allowance for loan and lease losses includable in supplementary capital is limited to a maximum of 1.25% of risk-weighted assets. Overall, supplementary capital is limited to 100% of core capital. A savings association must calculate its risk-weighted assets by multiplying each asset and off-balance sheet item by various risk factors as determined by the Office of Thrift Supervision, which range from 0% for cash to 100% for delinquent loans, property acquired through foreclosure, commercial loans, and other assets.

Office of Thrift Supervision rules require a deduction from capital for institutions which have unacceptable levels of interest rate risk. The Office of Thrift Supervision calculates the sensitivity of an institution's net portfolio value based on data submitted by the institution in a schedule to its quarterly Thrift Financial Report and using the interest rate risk measurement model adopted by the Office of Thrift Supervision. The amount of the interest rate risk component, if any, is deducted from an institution's total capital in order to determine if it meets its risk-based capital requirement. Federal savings institutions with less than \$300 million in assets and a risk-based capital ratio above 12% are exempt from filing the interest rate risk schedule. However, the Office of Thrift Supervision may require any exempt institution to file such schedule on a quarterly basis and may be subject to an additional capital requirement based on its level of interest rate risk as compared to its peers.

#### Dividend and Other Capital Distribution Limitations.

The Office of Thrift Supervision imposes various restrictions or requirements on the ability of savings institutions to make capital distributions, including dividend payments.

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Office of Thrift Supervision regulations impose limitations on all capital distributions by savings institutions, such as cash dividends, payment to repurchase or otherwise acquire its shares, payments to stockholders of another institution in a cash-out merger, and other distributions charged against capital. The rule establishes three tiers of institutions based primarily on an institution's capital level. An institution that exceeds all capital requirements before and after a proposed capital distribution and has not been advised by the Office of Thrift Supervision that it is in need of more than the normal supervision has the greatest amount of flexibility for determining dividends. Such institutions can, after prior notice but without the approval of the Office of Thrift Supervision, make capital distributions during a calendar year. These distributions can be equal to the greater of 100% of its net income to date during the calendar year plus the amount that would reduce by one-half its excess capital divided by its fully phased-in capital requirements at the beginning of the calendar year. At the institution's discretion, dividends can also be 75% of its net income over the most recent four-quarter period. Any additional capital distributions require prior regulatory notice. As of June 30, 2003, American Federal Savings Bank had this level of flexibility with respect to dividends.

### Qualified Thrift Lender Test.

Federal savings institutions must meet a qualified thrift lender test or they become subject to operating restrictions. The Bank anticipates that it will maintain an appropriate level of investments consisting primarily of residential mortgages, mortgage-backed securities and other mortgage-related investment, and otherwise qualify as a qualified thrift lender. The required percentage of these mortgage-related investments is 65% of portfolio assets. Portfolio assets are all assets minus intangible assets, property used by the institution in conducting its business and liquid assets equal to 10% of total assets. Compliance with the qualified thrift lender test is determined on a monthly basis in nine out of every twelve months.

### Transactions With Affiliates.

Generally, federal banking law requires that transactions between a savings institution or its subsidiaries and its affiliates must be on terms as favorable to the savings institution as comparable transactions with non-affiliates. In addition, some transactions can be restricted to an aggregate percentage of the savings institution's capital. Collateral in specified amounts must usually be provided by affiliates in order to receive loans from the savings institution. In addition, a savings institution may not extend credit to any affiliate engaged in activities not permissible for a bank holding company or acquire the securities of any affiliate that is not a subsidiary. The Office of Thrift Supervision has the discretion to treat subsidiaries of a savings institution as affiliates on a case-by-case basis.

### Liquidity Requirements.

The bank is required to maintain minimum levels of liquid assets as defined by the Office of Thrift Supervision regulations. The OTS states that the liquidity requirement is retained for safety and soundness purposes, and that appropriate levels of liquidity will depend upon the types of activities in which the bank engages.

### Federal Home Loan Bank System.

We are a member of the Federal Home Loan Bank of Seattle, which is one of 12 regional Federal Home Loan Banks. Each Federal Home Loan Bank serves as a reserve or central bank for its members within its assigned region. It is funded primarily from funds deposited by financial institutions and proceeds derived from the sale of consolidated obligations of the Federal Home Loan Bank System. It makes loans to members pursuant to policies and procedures established by the board of directors of the Federal Home Loan Bank.

As a member, we are required to purchase and maintain stock in the Federal Home

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Loan Bank of Seattle in an amount equal to at least 1% of our aggregate unpaid residential mortgage loans, home purchase contracts or similar obligations at the beginning of each year, or 5% of our outstanding advances, whichever is larger. We are in compliance with this requirement. The Federal Home Loan Bank imposes various limitations on advances such as limiting the amount of real estate related collateral to 30% of a member's capital and limiting total advances to a member. As a federal savings bank, we were mandatory members of the Federal Home Loan Bank of Seattle. Under the Gramm-Leach-Bliley Financial Modernization Act of 1999, we are now voluntary members of the Federal Home Loan Bank of Seattle. We could withdraw or significantly reduce our required stock ownership in the Federal Home Loan Bank of Seattle.

Federal Reserve System.

The Federal Reserve System requires all depository institutions to maintain noninterest-bearing reserves at specified levels against their checking, NOW and Super NOW checking accounts and non-personal time deposits. The balances maintained to meet the reserve requirements imposed by the Federal Reserve System may be used to satisfy the Office of Thrift Supervision liquidity requirements.

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Savings institutions have authority to borrow from the Federal Reserve System "discount window," but Federal Reserve System policy generally requires savings institutions to exhaust all other sources before borrowing from the Federal Reserve System.

Regulation of Eagle Bancorp

General.

Eagle Bancorp, as a federal stock corporation in a mutual holding company structure, is deemed a federal mutual holding company within the meaning of Section 10(o) of the Home Owners Loan Act ("HOLA"). Eagle is registered and files reports with the Office of Thrift Supervision and is subject to regulation and examination by the Office of Thrift Supervision. In addition, the Office of Thrift Supervision has enforcement authority over Eagle and any nonsavings institution subsidiary of Eagle. The Office of Thrift Supervision can restrict or prohibit activities that it determines to be a serious risk to us. This regulation is intended primarily for the protection of our depositors and not for the benefit of stockholders of Eagle.

Federal Taxation

Savings institutions are subject to the Internal Revenue Code of 1986, as amended, in the same general manner as other corporations. Prior to changes to the Internal Revenue Code in 1996, thrift institutions enjoyed a tax advantage over banks with respect to determining additions to its bad debt reserves.

The Internal Revenue Code was revised in August 1996 to equalize the taxation of thrift institutions and banks, effective for taxable years beginning after 1995. All thrift institutions are now subject to the same provisions as banks with respect to deductions for bad debt. Now only thrift institutions that are treated as small banks under the Internal Revenue Code may continue to account for bad debts under the reserve method; however such institutions may only use the experience method for determining additions to their bad debt reserve. Thrift institutions that are not treated as small banks may no longer use the reserve method to account for their bad debts but must now use the specific charge-off method.

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The revisions to the Internal Revenue Code in 1996 also provided that all thrift institutions must generally recapture any "applicable excess reserves" into their taxable income, over a six year period beginning in 1996; however, such recapture may be delayed up to two years if a thrift institution meets a residential-lending test. Generally, a thrift institution's applicable excess reserves equals the excess of the balance of its bad debt reserves as of the close of its taxable year beginning before January 1, 1996, over the balance of such reserves as of the close of its last taxable year beginning before January 1, 1988. These are known as pre-1988 reserves. American Federal Savings Bank will be required to recapture \$35,000 of remaining applicable excess reserve as of June 30, 2003.

In addition, all thrift institutions must continue to keep track of their pre-1988 reserves because this amount remains subject to recapture in the future under the Internal Revenue Code. A thrift institution such as American Federal, would generally be required to recapture into its taxable income its pre-1988 reserves in the case of excess distributions, and redemptions of American Federal's stock and in the case of a reduction in American Federal's outstanding loans when comparing loans currently outstanding to loans outstanding at the end of the base year. For taxable years after 1995, American Federal Savings Bank will continue to account for its bad debts under the reserve method. The balance of American Federal's pre-1988 reserves equaled \$915,000.

Eagle may exclude from its income 100% of dividends received from American Federal Savings Bank as a member of the same affiliated group of corporations. A 70% dividends received deduction generally applies with respect to dividends received from corporations that are not members of such affiliated group.

American Federal's federal income tax returns for the last five tax years have not been audited by the IRS.

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### State Taxation

American Federal Savings Bank files Montana tax returns. For Montana tax purposes, savings institutions are presently taxed at a rate equal to 6.75% of taxable income which is calculated based on federal taxable income, subject to adjustments (including the addition of interest income on state and municipal obligations).

American Federal's state tax returns have not been audited for the past five years by the state of Montana.

### ITEM 2. DESCRIPTION OF BUSINESS PROPERTIES.

American Federal Savings Bank's executive office is located at 1400 Prospect Avenue in Helena, Montana. American Federal Savings Bank conducts its business through five offices, which are located in Helena, Bozeman, Butte, and Townsend, Montana. All of its offices are owned. Its principal banking office in Helena also serves as its executive headquarters and operations center. This office houses over 50% of American Federal Savings Bank's full-time employees. The following table sets forth the location of each of American Federal's offices, the year the office was opened, and the net book value including land, buildings, computer software and its related equipment and furniture. The square footage at each location is also shown.

Net Book

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| Location<br>-----           | Address<br>-----                       | Opened<br>----- | Value At<br>June 30, 2003<br>----- | Square<br>Footage<br>----- |
|-----------------------------|--|-----------------|------------------------------------|----------------------------|
| Helena Main<br>Office       | 1400 Prospect Ave.<br>Helena, MT 59601 | 1997            | \$ 4,865,437                       | 32,304                     |
| Helena Downtown<br>Drive-up | 28 Neill Ave.<br>Helena, MT 59601      | 1987            | \$ 351,470                         | 1,391                      |
| Butte Office                | 3401 Harrison Ave.<br>Butte, MT 59701  | 1979            | \$ 573,777                         | 3,890                      |
| Bozeman Office              | 606 North Seventh<br>Bozeman, MT 59715 | 1980            | \$ 559,405                         | 5,886                      |
| Townsend Office             | 416 Broadway<br>Townsend, MT 59644     | 1979            | \$ 37,694                          | 1,973                      |

As of June 30, 2003, the net book value of land, buildings, furniture, and equipment owned by Eagle Bancorp, less accumulated depreciation, totaled \$6.4 million.

### ITEM 3. LEGAL PROCEEDINGS.

American Federal, from time to time, is a party to routine litigation, which arises in the normal course of business, such as claims to enforce liens, condemnation proceedings on properties in which American Federal Savings Bank holds security interests, claims involving the making and servicing of real property loans, and other issues incident to the business of American Federal. There were no lawsuits pending or known to be contemplated against American Federal Savings Bank at June 30, 2003.

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### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

No matters were submitted to a vote of security holders in the fourth quarter of the fiscal year ended June 30, 2003.

## PART II

### ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

The common stock is traded on the OTC Bulletin Board under the symbol "EBMT." At the close of business on June 30, 2003, there were 1,209,772 shares of common stock outstanding, held by approximately 600 shareholders of record. Eagle Financial MHC, Eagle's mutual holding company, held 648,493 shares of the outstanding common stock.

The high bid and asked prices noted below for the four quarters of fiscal 2002 and the four quarters of the current fiscal year were obtained from the OTC Bulletin Board. The quotations reflect interdealer prices without retail markup, markdown or commission, and may not represent actual transactions.

|                   |                  |
|-------------------|------------------|
| High Bid<br>----- | Low Bid<br>----- |
|-------------------|------------------|

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|                      |         |         |
|----------------------|---------|---------|
| Fourth quarter 2003. | \$30.50 | \$22.25 |
| Third quarter 2003   | \$25.00 | \$22.00 |
| Second quarter 2003  | \$24.30 | \$19.25 |
| First quarter 2003   | \$21.10 | \$18.00 |
| Fourth quarter 2002  | \$20.50 | \$17.75 |
| Third quarter 2002   | \$20.00 | \$15.50 |
| Second quarter 2002  | \$16.50 | \$15.25 |
| First quarter 2002   | \$16.00 | \$11.75 |

The closing price of the common stock on June 30, 2003, was \$28.00. The company had paid four quarterly dividends during the year, all in the amount of \$0.13 per share. Eagle Financial MHC waived receipt of its dividends during the year.

### ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS.

#### Note Regarding Forward-Looking Statements

This report contains certain "forward-looking statements." Eagle desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 and is including this statement for the express purpose of availing itself of the protections of the safe harbor with respect to all such forward-looking statements. These forward-looking statements, which are included in Management's Discussion and Analysis, describe future plans or strategies and include Eagle's expectations of future financial results. The words "believe", "expect", "anticipate", "estimate", "project", and similar expressions identify forward-looking statements. Eagle's ability to predict results or the effect of future plans or strategies or qualitative or quantitative changes based on market risk is inherently uncertain. Factors which could affect actual results but are not limited to include (i) change in general market interest rates, (ii) general economic conditions, (iii) local economic conditions, (iv) legislative/regulatory changes, (v) monetary and fiscal policies of the U.S. Treasury and Federal Reserve, (vi) changes in the quality or composition of Eagle's loan and investment portfolios, (vii) demand for loan products, (viii) deposit flows, (ix) competition, and (x) demand for financial services in Eagle's markets. These factors should be considered in evaluating the forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements that speak only as of their dates.

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#### General

Eagle Bancorp's subsidiary, American Federal Savings Bank, operates as a community savings bank. It raises money by offering FDIC-insured deposit products and lending this money, primarily for the purpose of home financing. As of June 30, 2003, 43.82% of its total loans were residential mortgage loans with fixed rates and 4.42% were residential mortgage loans with adjustable rates. Total first lien mortgage loans at June 30, 2003, were \$68.03 million or 72.27% of the total loan portfolio. Other loan products include home equity loans, consumer and commercial loans. These loans totaled \$26.10 million or 27.73% of the total loan portfolio.

The consolidated financial condition and operating results of Eagle are primarily dependent on its wholly owned subsidiary, American Federal Savings Bank. All references to the Company prior to April 4, 2000, except where otherwise indicated, are to the Bank.

#### Analysis of Net Interest Income

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The Bank's earnings have historically depended primarily upon net interest income, which is the difference between interest income earned on loans and investments and interest paid on deposits and any borrowed funds. It is the single largest component of Eagle's operating income. Net interest income is affected by (i) the difference between rates of interest earned on loans and investments and rates paid on interest-bearing deposits and borrowings (the "interest rate spread") and (ii) the relative amounts of loans and investments and interest-bearing deposits and borrowings.

The following table presents the average balances of and the interest and dividends earned or paid on each major class of loans and investments and interest-bearing deposits and borrowings. Nonaccruing loans are included in balances for all periods. Average balances are daily average balances. The yields and costs include fees, which are considered adjustments to yields.

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|                                       | For the twelve months ended Jun |                              |                |                             |
|---------------------------------------|---------------------------------|------------------------------|----------------|-----------------------------|
|                                       | -----<br>2003<br>-----          |                              |                |                             |
|                                       | Average<br>Daily<br>Balance     | Interest<br>and<br>Dividends | Yield/<br>Rate | Average<br>Daily<br>Balance |
|                                       | -----                           |                              |                |                             |
|                                       | (Dollars in thousands)          |                              |                |                             |
| <b>Assets:</b>                        |                                 |                              |                |                             |
| Interest-earning assets:              |                                 |                              |                |                             |
| FHLB stock                            | \$ 1,626                        | \$ 100                       | 6.15%          | \$ 1,526                    |
| Loans receivable, net                 | 104,704                         | 7,694                        | 7.35           | 114,919                     |
| Investment securities                 | 64,674                          | 2,478                        | 3.83           | 38,443                      |
| Interest-bearing deposits with banks  | 10,060                          | 134                          | 1.33           | 8,049                       |
|                                       | -----                           | -----                        | -----          | -----                       |
| Total interest-earning assets         | 181,064                         | 10,406                       | 5.75           | 162,937                     |
|                                       |                                 | -----                        | -----          |                             |
| Noninterest-earning assets            | 14,478                          |                              |                | 13,608                      |
|                                       | -----                           |                              |                | -----                       |
| Total assets                          | \$ 195,542                      |                              |                | \$ 176,545                  |
|                                       | =====                           |                              |                | =====                       |
| <b>Liabilities and Equity:</b>        |                                 |                              |                |                             |
| Interest-bearing liabilities:         |                                 |                              |                |                             |
| Deposit accounts:                     |                                 |                              |                |                             |
| Money market                          | \$ 28,753                       | \$ 508                       | 1.77           | \$ 23,513                   |
| Passbooks                             | 23,767                          | 350                          | 1.47           | 21,481                      |
| Checking                              | 25,863                          | 118                          | 0.46           | 24,050                      |
| Certificates of deposit               | 74,094                          | 2,657                        | 3.59           | 67,070                      |
| Advances from FHLB                    | 9,290                           | 581                          | 6.25           | 10,331                      |
|                                       | -----                           | -----                        | -----          | -----                       |
| Total interest-bearing liabilities    | 161,767                         | 4,214                        | 2.60           | 146,445                     |
|                                       |                                 | -----                        | -----          |                             |
| Non-interest checking                 | 8,295                           |                              |                | 6,860                       |
| Other noninterest-bearing liabilities | 2,410                           |                              |                | 2,364                       |
|                                       | -----                           |                              |                | -----                       |
| Total liabilities                     | 172,472                         |                              |                | 155,669                     |
|                                       |                                 |                              |                | -----                       |
| Total equity                          | 23,070                          |                              |                | 20,876                      |

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|   |            |          |         |            |
|---|------------|----------|---------|------------|
| Total liabilities and equity                                  | \$ 195,542 |          |         | \$ 176,545 |
|   | =====      |          |         | =====      |
| Net interest income/interest rate spread(1)                   |            | \$ 6,192 | 3.15%   |            |
|   |            | =====    | =====   |            |
| Net interest margin(2)  |            |          | 3.42%   |            |
|   |            |          | =====   |            |
| Total interest-earning assets to interest-bearing liabilities |            |          | 111.93% |            |
|   |            |          | =====   |            |

- 
- (1) Interest rate spread represents the difference between the average yield on interest-earning assets and the average rate on interest-bearing liabilities.
- (2) Net interest margin represents income before the provision for loan losses divided by average interest-earning assets.
- 

Rate/Volume Analysis

The following table sets forth information regarding changes in interest income and interest expense for the periods indicated. For each category of our loans and investments and our interest-bearing deposits and borrowings, information is provided on changes attributable to change in volume (change in volume multiplied by the old rate). The table also provides information on change in rate (changes in rate multiplied by old volume). The combined effects of changes in rate and volume have been allocated proportionately to the change due to rate and the change due to volume.

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|  | For the Years Ended June 30, |             |            |              |             |
|--|------------------------------|-------------|------------|--------------|-------------|
|  | -----                        |             |            |              |             |
|  | Increase (Decrease)          |             |            |              |             |
|  | -----                        |             |            |              |             |
|  | 2003 vs 2002                 |             |            | 2002 vs 2001 |             |
|  | Volume                       | Due to Rate | Net        | Volume       | Due to Rate |
|  | -----                        | -----       | -----      | -----        | -----       |
|  | (In thousands)               |             |            |              |             |
| Interest earning assets:                     |                              |             |            |              |             |
| Loans receivable, net                        | \$ (772)                     | \$ (521)    | \$ (1,293) | \$ 57        | \$ (277)    |
| Investment securities                        | 1,078                        | (504)       | 574        | 543          | (390)       |
| Interest-bearing deposits with banks         | 37                           | (81)        | (44)       | 162          | (101)       |
| Other earning assets                         | 6                            | (5)         | 1          | 6            | (1)         |
|  | -----                        | -----       | -----      | -----        | -----       |
| Total interest earning assets                | 349                          | (1,111)     | (762)      | 768          | (769)       |
| Interest-bearing liabilities:                |                              |             |            |              |             |
| Passbook, money market and checking accounts | 158                          | (482)       | (324)      | 240          | (407)       |
| Certificates of deposit                      | 302                          | (748)       | (446)      | 199          | (746)       |
| Borrowings                                   | (65)                         | 1           | (64)       | (31)         | --          |



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|                                    |         |         |       |        |         |
|------------------------------------|---------|---------|-------|--------|---------|
|                                    | -----   | -----   | ----- | -----  | -----   |
| Total interest-bearing liabilities | 395     | (1,229) | (834) | 408    | (1,153) |
| Change in net interest income      | \$ (46) | \$ 118  | \$ 72 | \$ 360 | \$ 384  |
|                                    | =====   | =====   | ===== | =====  | =====   |

### Interest Rate Risk Analysis

#### Interest Rate Risk Analysis.

In addition to the asset/liability committee, the board of directors reviews our asset and liability policies. The board of directors reviews interest rate risk and interest rate trends quarterly, as well as liquidity and capital ratio requirements. Management administers the policies and determinations of the board of directors with respect to our asset and liability goals and strategies. Our asset and liability policy and strategies are expected to continue as described so long as competitive and regulatory conditions in the financial institution industry and market interest rates continue as they have in recent years.

### Financial Condition

Total assets increased by \$18.48 million, or 10.01%, to \$203.06 million at June 30, 2003, from \$184.58 million at June 30, 2002. Total liabilities increased by \$16.68 million, or 10.24%, to \$179.56 million at June 30, 2003, from \$162.88 million at June 30, 2002. The growth reflects the influx of deposits during the past year.

For the second straight year, the growth in assets was mainly in the available-for-sale (AFS) investment portfolio, which increased \$26.71 million, or 53.26%, to \$76.86 million at June 30, 2003 from \$50.15 million at June 30, 2002. The residential mortgage loan portfolio experienced higher than normal prepayments again this year. This, in conjunction with increased loan sales and large deposit inflows, contributed to increased levels of cash, which was in turn invested in the AFS portfolio. Mortgage loans held-for sale also experienced a significant increase, to \$6.91 million at June 30, 2003 from \$1.35 million at June 30, 2002. The loan portfolio decreased \$12.16 million, or 11.46%, to \$93.52 million at June 30, 2003 from \$105.62 million at June 30, 2002. The largest component of the decrease was the residential mortgage loan portfolio, which declined \$21.55 million from the previous year-end due to the heavy prepayment and refinancing activity during the year. Investment securities held-to-maturity (HTM) declined to \$2.28 million at June 30, 2003 from \$3.88 million at June 30, 2002. The majority of new investment securities purchased are placed in the AFS portfolio. This combined with maturities and principal payments on securities contribute to the shift from the HTM portfolio to the AFS portfolio.

The growth in liabilities was primarily attributable to the growth in deposits. Interest-bearing deposits increased to \$160.56 million at June 30, 2003 from \$144.77 million at June 30, 2002, an increase of \$15.79 million, or 10.91%. This

increase was the result of increases in all deposit categories. The most significant increases were in certificates of deposit and savings accounts. Certificates of deposit increased to \$77.49 million from \$69.83 million, an

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increase of \$7.66 million, or 10.97%. Savings accounts increased to \$25.76 million from \$22.47 million, an increase of \$3.29 million, or 14.64%. These increases have come despite a decline in interest rates, as consumers continue to shift funds to insured accounts due to uncertain economic conditions. Advances from the Federal Home Loan Bank declined to \$9.24 million at year-end 2003 from \$9.34 million at year-end 2002, a decrease of \$100,000. This decrease was the result of payments on an amortizing advance.

Total shareholders' equity was \$23.50 million at June 30, 2003, an increase of \$1.80 million. This increase was primarily attributable to the net income for the year and the increase in accumulated other comprehensive income that resulted from unrealized gains on securities available-for-sale.

### COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDING JUNE 30, 2003 AND 2002

#### Net Income.

Eagle's net income was \$1.87 million and \$1.96 million for the years ended June 30, 2003 and 2002 respectively. This decrease of \$94,000, or 4.80%, was primarily due to an increase in noninterest expense of \$549,000, offset by increases in noninterest income of \$243,000 and net interest income of \$72,000. Eagle's tax provision was \$140,000 lower in 2003. Basic earnings per share for the year ended June 30, 2003 were \$1.59, compared to \$1.68 for the year ended June 30, 2002. Diluted earnings per share were \$1.57 and \$1.65 for 2003 and 2002, respectively.

#### Net Interest Income.

Net interest income (before provision for loan losses) increased to \$6.19 million for the year ended June 30, 2003, from \$6.12 million for the previous year. This increase of \$72,000, or 1.18%, was the result of a decrease in interest expense of \$833,000, partially offset by a decrease in interest income of \$761,000.

#### Interest and Dividend Income.

Total interest and dividend income was \$10.41 million for the year ended June 30, 2003, compared to \$11.17 million for the year ended June 30, 2002, a decrease of \$761,000, or 6.81%. Interest and fees on loans decreased to \$7.69 million for 2003 from \$8.99 million for 2002. This decrease of \$1.3 million, or 14.46%, was due to decreases in the average rate and average balances of loans receivable for the year ended June 30, 2003. The average interest rate earned on loans receivable decreased by 47 basis points, to 7.35% from 7.82%. Average balances for loans receivable, net, for the year ended June 30, 2003 were \$104.70 million, compared to \$114.92 million for the previous year. This represents a decrease of \$10.22 million, or 8.89%. Total loans receivable, net, at year-end 2003 were \$93.52 million, compared to \$105.62 million at year-end 2002. This decrease of \$12.10 million, or 11.46%, was due primarily to a decrease of \$21.56 million in the residential mortgage portfolio. The other loan categories showed small increases or decreases with the exception of commercial real estate, which increased \$9.37 million. This increase was attributable to one large commercial real estate loan originated in 2003. The loan is 90% guaranteed by the USDA Rural Development Program. The Bank has a commitment to sell the guaranteed portion of the loan. Interest and dividends on investment securities available-for-sale (AFS) increased to \$2.31 million for the year ended June 30, 2003 from \$1.61 million for the year ended June 30, 2002, an increase of \$700,000, or 43.48%. This increase was the result of increased balances in the AFS portfolio during the year. Interest earned from deposits at other banks decreased to \$134,000 for the year ended June 30, 2003 from \$178,000 for the year ended June 30, 2002. Lower interest rates earned on these accounts contributed to the decrease. Interest and dividends on investments held-to-maturity (HTM) decreased \$133,000, to \$166,000 in 2003 compared to \$299,000 in 2002. Lower balances in the HTM category contributed to the decrease.

#### Interest Expense.

Total interest expense decreased to \$4.21 million for the year ended June 30, 2003 from \$5.05 million for the year ended June 30, 2002, a decrease of \$833,000, or 16.50%. Interest on deposits decreased to \$3.63 million for the year ended June 30, 2003 from \$4.40 million for the year ended June 30, 2002. This decrease of \$770,000, or 17.50%, was the result of a decrease on average rates paid despite an increase in balances on deposit accounts. The average cost of deposits dropped 85 basis points, to 2.38% in 2003 from 3.23% in 2002. The decline in interest rates during the year contributed to the decrease in the cost of deposits, as the Company lowered rates on all deposit products during the year. Certificates of deposit and money market accounts showed the largest increase in balances, as well as the largest declines in average rates paid. The average balance of certificates of deposit increased to \$74.09 million for the year ended June 30, 2003, compared to \$67.07 million for the year ended June 30, 2002. The average rate paid on certificates of deposit declined to 3.59% in 2003 from 4.63% in 2002. Average balances on money market accounts increased to \$28.75 million in 2003 from \$23.51 million in 2002. The average rate paid on money market accounts declined to 1.77% from 2.77%. A decrease in the average balance of borrowings from the Federal Home Loan Bank resulted in a decrease in interest paid on borrowings to \$581,000 for the year ended June 30, 2003 from \$645,000 for the year ended June 30, 2002.

#### Provision for Loan Losses.

Provisions for loan losses are charged to earnings to maintain the total allowance for loan losses at a level considered adequate by American Federal Savings Bank to provide for probable loan losses based on prior loss experience, volume and type of lending conducted by American Federal, available peer group information, and past due loans in portfolio. The Bank's policies require the review of assets on a quarterly basis. The Bank classifies loans as well as other assets if warranted. While the Bank believes it uses the best information available to make a determination with respect to the allowance for loan losses, it recognizes that future adjustments may be necessary. No provision was made for loan losses for either year ended June 30, 2003 or June 30, 2002. This is a reflection of the continued strong asset quality of American Federal's loan portfolio, as non-performing loan ratios continue to be low. Total classified assets decreased to \$1.57 million at June 30, 2003 from \$1.66 million at June 30, 2002. Total non-performing loans as a percentage of the total loan portfolio is 0.94%. As of June 30, 2003, American Federal Savings Bank had \$70,000 of real estate owned consisting of one single-family residential property located in East Helena. Subsequent to year-end, the Bank has accepted an offer on the property which exceeds its book value.

#### Noninterest Income.

Total noninterest income increased to \$2.57 million for the year ended June 30, 2003, from \$2.33 million for the year ended June 30, 2002, an increase of \$243,000 or 10.43%. This change was the result of an increase in net gains on sale of loans to \$1.82 million for the year ended June 30, 2003 from \$1.1 million for the year ended June 30, 2002, an increase of \$710,000 or 63.96%. This increase was attributable to another record year of mortgage loan originations for the year ended June 30, 2003. Loan originations increased significantly due to the historically low levels of interest rates during the period, which in turn contributed to an increase in the amount of loans prepaid for refinancing purposes. This increase in mortgage loan prepayments has in turn led to what we believe to be a temporary decline in the value of the Bank's mortgage servicing portfolio. An addition was made to the valuation allowance in the amount of \$735,000. As a result, mortgage loan servicing fees were a negative \$300,000 for 2003, compared to \$305,000 in 2002, a decrease of \$605,000. As mortgage rates change in the future, quarterly adjustments will be

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made to the allowance. Net gain on sale of available-for-sale securities increased to \$165,000 in 2003 from \$17,000 in 2002. The securities gains were higher due to the decline in interest rates that led to higher market values of the securities. Demand deposit service charges and "other" noninterest income showed minor decreases from the previous year.

### Noninterest Expense.

Noninterest expense increased by \$549,000 or 10.09% to \$5.99 million for the year ended June 30, 2003 from \$5.44 million for the year ended June 30, 2002. This increase was primarily due to an increase in amortization of mortgage servicing fees to \$745,000 for the year ended June 30, 2003 from \$324,000 for the year ended June 30, 2002, an increase of \$421,000. The increase was related to increased prepayment activity on mortgage loans. Excluding the mortgage servicing fee amortization expense, noninterest expenses were up only 2.50%. Other increases in noninterest expenses were "other" noninterest expense of \$73,000 and consulting fees of \$50,000. Other noninterest expense increased due to higher loan expenses and equipment repair costs. Consulting fees increased due to the company installing a new internal data network. These increases were partially offset by a decrease of \$71,000 in furniture and equipment depreciation due to equipment becoming fully depreciated. Other expense categories showed minor changes from the previous year.

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### Income Tax Expense.

Eagle's income tax expense was \$905,000 for the year ended June 30, 2003, compared to \$1.04 million for the year ended June 30, 2002. The effective tax rate for the year ended June 30, 2003 was 32.65% as opposed to 34.77% for the year ended June 30, 2002.

## LIQUIDITY AND CAPITAL RESOURCES

The company's subsidiary, American Federal Savings Bank, is required to maintain minimum levels of liquid assets as defined by the Office of Thrift Supervision (OTS) regulations. The OTS has eliminated the statutory requirement based upon a percentage of deposits and short-term borrowings. The OTS states that the liquidity requirement is retained for safety and soundness purposes, and that appropriate levels of liquidity will depend upon the types of activities in which the company engages. For internal reporting purposes, the Bank uses the previous regulatory definitions of liquidity. The Bank's average liquidity ratio average was 30.82% and 22.17% for the months ended June 30, 2003 and 2002, respectively. The Bank's liquidity increased due to an increase in investments available-for-sale for the year ended June 30, 2003.

The Bank's primary sources of funds are deposits, repayment of loans and mortgage-backed securities, maturities of investments, funds provided from operations, and advances from the Federal Home Loan Bank of Seattle. Scheduled repayments of loans and mortgage-backed securities and maturities of investment securities are generally predictable. However, other sources of funds, such as deposit flows and loan prepayments, can be greatly influenced by the general level of interest rates, economic conditions and competition. The Bank uses liquidity resources principally to fund existing and future loan commitments. It also uses them to fund maturing certificates of deposit, demand deposit withdrawals and to invest in other loans and investments, maintain liquidity, and meet operating expenses.

Net cash provided by the Company's operating activities, which is primarily comprised of cash transactions affecting net income was \$(1.55) million for the year ended June 30, 2003 and \$4.30 million for the year ended June 30, 2002. The change was primarily a result of an increase in the amount of loans held for

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sale.

Net cash used in the Company's investing activities, which is primarily comprised of cash transactions from the investment securities and mortgage-backed securities portfolios and the loan portfolio, was \$15.27 million for the year ended June 30, 2003, and \$17.26 million for the year ended June 30, 2002. The increase in cash used was primarily due to an increase in investment securities available-for-sale of \$55.11 million. This was partially offset by proceeds from maturities and principal repayments of investment securities (net of purchases) of \$23.43 million and the decrease in loans receivable of \$10.85 million.

Net cash provided by the Company's financing activities, which is primarily cash transactions from net increases in deposits and net Federal Home Loan Bank advances, totaled \$16.42 million for the year ended June 30, 2003, and \$15.23 million for the year ended June 30, 2002. This increase in cash provided was the result of the large increase in deposit accounts, offset by dividends paid and a decrease in FHLB advances.

Liquidity may be adversely affected by unexpected deposit outflows, higher interest rates paid by competitors, and similar matters. Management monitors projected liquidity needs and determines the level desirable based in part on our commitments to make loans and management's assessment of our ability to generate funds.

At March 31, 2003 (the most recent report available), the Bank's measure of sensitivity to interest rate movements, as measured by the OTS, improved slightly from the previous quarter. It has also improved since the previous year's report. The market value of the Bank's capital position has declined slightly from the previous quarter and year. The Bank is well within the guidelines set forth by the Board of Directors for interest rate sensitivity.

As of June 30, 2003, the Bank's regulatory capital was in excess of all applicable regulatory requirements. At June 30, 2003, the Bank's tangible, core, and risk-based capital ratios amounted to 10.8%, 10.8%, and 19.1%, respectively, compared to regulatory requirements of 1.5%, 3.0%, and 8.0%, respectively.

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### IMPACT OF INFLATION AND CHANGING PRICES

Our financial statements and the accompanying notes, which are found in Item 7, have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of our operations. Interest rates have a greater impact on our performance than do the general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

### RECENT ACCOUNTING PRONOUNCEMENTS

In December 2002, the Financial Accounting Standards Board (FASB) issued SFAS No. 148, Accounting for Stock-Based Compensation - Transition and Disclosure. This statement amends SFAS No. 123 in order to provide alternative methods of transition for a voluntary change from the intrinsic value method to the fair value method of accounting for stock based employee compensation. This statement also amends disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of

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accounting used for stock-based employee compensation and the effect of the method used on reported results. Since the Company currently does not have any stock options outstanding, this standard has not had a material impact on the Company's consolidated financial statements.

In November 2002, the FASB issued FASB interpretation No. 45 (FIN45), Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others. This interpretation provides guidance on the disclosures to be made by a guarantor in its interim and annual financial statements regarding its obligations under guarantees that it has issued. FIN45 also clarifies that guarantors are required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation relating to the guarantee issued. The initial recognition and measurement provisions of this interpretation are effective for the Company relating to guarantees entered or modified after December 31, 2002. The disclosure provisions are effective for the fiscal year ended January 31, 2003. The initial adoption of this standard has not had a material impact on the Company's consolidated financial statements.

In January 2003, FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities, and Interpretation of ARB No. 51. This interpretation addresses the consolidation by business enterprises of variable interest entities as defined in the interpretation. The interpretation applies immediately to variable interests in variable interest entities created and acquired after January 31, 2003. For variable interest in a variable interest entity created before February 1, 2003, the interpretation is applicable no later than the beginning of the first interim or annual reporting period beginning after June 15, 2003. The application of this interpretation did not have a material effect on the Company's consolidated financial statements for the year ended June 30, 2003 and is not expected to have a material effect for the year ending June 30, 2004.

In May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity. This statement requires that mandatory stock repurchase agreements be recorded as a liability on the balance sheet. A repurchase is considered mandatory if it will happen at an "event certain" such as death or retirement. If there is not an event certain, a put option included or "embedded" in the repurchase agreement would keep the repurchase from being mandatory. This statement is not expected to have an impact on the Company's consolidated financial statements.

### APPLICATION OF CRITICAL ACCOUNTING POLICIES

There are a number of accounting estimates performed by the Company in preparing its financial statements. Some of the estimates are developed internally, while others are obtained from independent third parties. Examples of estimates using external sources are the fair market value of investment securities, fair value of mortgage servicing rights, deferred compensation, and appraised value of foreclosed properties. It is management's assertion that the external sources have access to resources, methodologies, and markets that provide adequate assurances that no material impact would occur due to changes in assumptions. The following accounting estimates are performed internally:

Allowance for Loan and Lease Losses (ALLL)- Management applies its knowledge of current local economic and real estate market conditions, historical experience, loan portfolio composition, and the assessment of delinquent borrowers' situations, to determine the adequacy of its ALLL reserve. These factors are reviewed by the Bank's federal banking

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regulator and the Company's external auditors on a regular basis. The current level of the ALLL reserve is deemed to be more than adequate given the above factors, with no material impact expected due to a difference in the assumptions.

Deferred Loan Fees - Management applies time study and statistical analysis to determine loan origination costs to be capitalized under FAS 91. The analysis is reviewed by the Company's external auditors for reasonableness. No material impact is expected if different assumptions are used, as many of our loans have a short duration.

Deferred Tax Assets - Management expects to realize the deferred tax assets due to the continued profitability of the Company.

Fair Value of Other Financial Instruments - Management uses an internal model to determine fair value for its loan portfolio and certificates of deposit. The assumptions entail spreads over the Treasury yield curve at appropriate maturity benchmarks. Assumptions incorporating different spreads would naturally deliver varying results, however due to short-term nature of the loan portfolio and certificates of deposit, changes in the results would be mitigated. Currently, the fair value is only presented as footnote information, and changes due to new assumptions would not, in management's opinion, affect the reader's opinion of the Company's financial condition.

Economic Life of Fixed Assets - Management determines the useful life of its buildings, furniture, and equipment for depreciation purposes. These estimates are reviewed by the Company's external auditors for reasonableness. No material impact is expected if different assumptions were to be used.

### ITEM 7. FINANCIAL STATEMENTS.

Eagle Bancorp's audited financial statements, notes thereto, and auditor's reports are found immediately following Part III of this report.

### ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None to report.

### ITEM 8A. CONTROLS AND PROCEDURES

Based on their evaluation, the registrant's Chief Executive Officer, Larry A. Dreyer, and Chief Financial Officer, Peter J. Johnson, have concluded the registrant's disclosure controls and procedures are effective as of June 30, 2003 to ensure that information required to be disclosed in the reports that the registrant files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. During the last fiscal quarter, there have been no changes in the registrant's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the registrant's internal control over financial reporting.

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The information required by Items 9, 10, 11, 12 and 14 of this part is presented in the proxy statement issued by the Board of Directors in connection with the annual meeting of stockholders to be held October 16, 2003, which is hereby incorporated by reference into this annual report.

### Item 13. Exhibits List and Reports on Form 8-K.

A. (1) The following documents are filed as part of this report: The audited Consolidated Statements of Financial Condition of Eagle Bancorp and subsidiary as of June 30, 2002, and June 30, 2001, and the related Consolidated Statements of Income, Consolidated Statements of Changes in Stockholder Equity, and Consolidated Statements of Cash Flows for the years then ended, together with the related notes and independent auditor's reports.

(2) Schedules omitted as they are not applicable.

### B. Exhibits

- \* 2.1 Amended and Restated Plan of Mutual Holding Company Reorganization and Stock Issuance
- \* 3.1 Charter of Eagle Bancorp
- \* 3.2 Bylaws of Eagle Bancorp
- \* 4 Form of Stock Certificate of Eagle Bancorp
- \* 10.1 Employee Stock Ownership Plan and Trust
- \*\* 10.2 Employment Contract of Larry A. Dreyer
- \*\* 10.3 Stock Plan
- 11 Computation of per share earnings (incorporated by reference to Note 3 to Notes To Consolidated Statements of Financial Condition dated June 30, 2001)
- 21.1 Subsidiaries of Registrant (incorporated by reference to Part I, Subsidiary Activity)
- 23.1 Consent of Anderson ZurMuehlen & Co., P.C.
- 31.1 Certification by Larry A. Dreyer, Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by Peter J. Johnson, Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by Larry A. Dreyer, Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification by Peter J. Johnson, Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 99 Consolidated Statements of Financial Condition

### C. Reports on Form 8-K.

On April 17, 2003, the registrant filed a Current Report on Form 8-K to furnish a press release announcing its earning for



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the third quarter of the 2003 fiscal year.

- \* Incorporated by reference to the identically number exhibit of the Registration Statement on Form SB-2 (File No. 333-93077) filed with the SEC on December 20, 1999.
- \*\* Incorporated by reference to the proxy statement for 2000 Annual Meeting filed with the SEC on September 19, 2000.

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SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant causes this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EAGLE BANCORP

/s/ LARRY A. DREYER

Larry A. Dreyer  
President and Chief Executive Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signatures<br>-----                                       | Title<br>-----  | Date<br>----     |
|---|---|------------------|
| /s/ LARRY A. DREYER<br>-----<br>Larry A. Dreyer           | President, Chief Executive<br>Officer and Director (Principal<br>Executive Officer) | 9/12/03<br>----- |
| /s/ PETER J. JOHNSON<br>-----<br>Peter J. Johnson         | Senior Vice President<br>And Treasurer (Principal<br>Financial/Accounting Officer)  | 9/12/03<br>----- |
| /s/ ROBERT L. PENNINGTON<br>-----<br>Robert L. Pennington | Chairman  | 9/12/03<br>----- |
| /s/ CHARLES G. JACOBY<br>-----<br>Charles G. Jacoby       | Vice Chairman   | 9/12/03<br>----- |

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|   |          |                  |
|---|----------|------------------|
| /s/ DON O. CAMPBELL<br>-----<br>Don O. Campbell   | Director | 9/12/03<br>----- |
| /s/ TERESA HARTZOG<br>-----<br>Teresa Hartzog     | Director | 9/12/03<br>----- |
| /s/ JAMES A. MAIERLE<br>-----<br>James A. Maierle | Director | 9/12/03<br>----- |
| /s/ THOMAS MCCARVEL<br>-----<br>Thomas McCarvel   | Director | 9/12/03<br>----- |

Exhibit 99 - Consolidated Statements of Financial Condition

[GRAPHIC OMITTED]

EAGLE BANCORP  
OF MONTANA  
AND SUBSIDIARY

FINANCIAL REPORT

June 30, 2003

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[GRAPHIC OMITTED]

DISCOVERY BLOCK  
828 GREAT NORTHERN BOULEVARD  
P.O. BOX 1040 o HELENA, MONTANA 59624-1040  
406-442-1040 FAX 406-442-1100

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders  
Eagle Bancorp  
Helena, Montana 59601

We have audited the accompanying consolidated statements of financial condition of Eagle Bancorp and subsidiary as of June 30, 2003 and 2002, and the related consolidated statements of income, changes in stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Eagle Bancorp and subsidiary as of June 30, 2003 and 2002, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

/s/ ANDERSEN ZURMUEHLEN & CO., P.C.

Helena, Montana  
July 17, 2003

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FINANCIAL STATEMENTS

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EAGLE BANCORP AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
June 30, 2003 and 2002

| ASSETS   | 2003          | 2002          |
|--|---------------|---------------|
| Cash and due from banks  | \$ 2,966,202  | \$ 2,836,853  |
| Interest-bearing deposits with banks   | 7,263,841     | 7,786,136     |
| Total cash and cash equivalents  | 10,230,043    | 10,622,989    |
| Investment securities available-for-sale, at fair value                      | 76,855,280    | 50,153,872    |
| Investment securities held-to-maturity, at amortized cost                    | 2,280,736     | 3,875,124     |
| Federal Home Loan Bank stock restricted, at cost                             | 1,686,300     | 1,586,200     |
| Mortgage loans held-for-sale   | 6,908,373     | 1,352,121     |
| Loans receivable, net of deferred loan fees and allowance<br>for loan losses | 93,521,165    | 105,623,213   |
| Accrued interest and dividends receivable                                    | 913,101       | 998,378       |
| Mortgage servicing rights, net   | 1,291,614     | 1,588,318     |
| Property and equipment, net  | 6,392,625     | 6,291,382     |
| Cash surrender value of life insurance                                       | 2,347,232     | 2,244,453     |
| Real estate acquired in settlement of loans, net of<br>allowance for losses  | 70,010        | --            |
| Other assets   | 561,924       | 245,417       |
| Total assets   | \$203,058,403 | \$184,581,467 |

The Notes to Financial Statements are an integral part of these statements.

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| LIABILITIES AND STOCKHOLDERS' EQUITY            | 2003         | 2002         |
|---|--------------|--------------|
| LIABILITIES                                     |              |              |
| Deposit accounts:                               |              |              |
| Noninterest-bearing                             | \$ 7,868,012 | \$ 6,835,235 |
| Interest-bearing                                | 160,556,053  | 144,769,504  |
| Advances from Federal Home Loan Bank of Seattle | 9,243,889    | 9,343,889    |
| Accrued expenses and other liabilities          | 1,893,668    | 1,929,962    |
| Total liabilities                               | 179,561,622  | 162,878,590  |

STOCKHOLDERS' EQUITY

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|  |                |                |
|--|----------------|----------------|
| Preferred stock (no par value, 1,000,000 shares authorized; none issued or outstanding)  | --             | --             |
| Common stock (par value \$0.01 per share; 10,000,000 shares authorized; 1,223,572 shares issued; 1,209,772 and 1,208,172 shares outstanding at June 30, 2003 and 2002, respectively) | 12,236         | 12,236         |
| Additional paid-in capital   | 3,954,432      | 3,885,903      |
| Unallocated common stock held by employee stock ownership plan (ESOP)  | (239,248)      | (276,048)      |
| Treasury stock, at cost (13,800 and 15,400 shares at June 30, 2003 and 2002, respectively)   | (188,715)      | (180,950)      |
| Retained earnings  | 19,532,409     | 17,957,601     |
| Accumulated other comprehensive income   | 425,667        | 304,135        |
|  | -----          | -----          |
| Total equity   | 23,496,781     | 21,702,877     |
|  | -----          | -----          |
| Total liabilities and stockholders' equity   | \$ 203,058,403 | \$ 184,581,467 |
|  | =====          | =====          |

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EAGLE BANCORP AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF INCOME  
Years Ended June 30, 2003 and 2002

|  | 2003         | 2002         |
|--|--------------|--------------|
|  | -----        | -----        |
| Interest and dividend income:                                      |              |              |
| Interest and fees on loans   | \$ 7,694,258 | \$ 8,986,508 |
| Interest on deposits with banks                                    | 134,035      | 177,791      |
| Federal Home Loan Bank of Seattle stock dividends                  | 100,423      | 99,112       |
| Interest and dividends on investment securities available-for-sale | 2,311,120    | 1,605,583    |
| Interest and dividends on investment securities held-to-maturity   | 166,350      | 298,552      |
|  | -----        | -----        |
| Total interest and dividend income                                 | 10,406,186   | 11,167,546   |
|  | -----        | -----        |
| Interest expense:  |              |              |
| Deposits   | 3,632,607    | 4,402,733    |
| Federal Home Loan Bank of Seattle advances                         | 581,052      | 644,715      |
|  | -----        | -----        |
| Total interest expense   | 4,213,659    | 5,047,448    |
|  | -----        | -----        |
| Net interest income  | 6,192,527    | 6,120,098    |
| Loan loss provision  | --           | --           |
|  | -----        | -----        |
| Net interest income after loan loss provision                      | 6,192,527    | 6,120,098    |

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|   |           |           |
|---|-----------|-----------|
| Non-interest income:                              |           |           |
| Demand deposit service charges                    | 501,872   | 506,174   |
| Net gain on sale of loans                         | 1,824,729 | 1,111,239 |
| Mortgage loan servicing fees, net                 | (299,587) | 304,982   |
| Net gain on sale of available-for-sale securities | 164,677   | 16,629    |
| Other   | 377,833   | 386,810   |
|   | -----     | -----     |
| Total non-interest income                         | 2,569,524 | 2,325,834 |
|   | -----     | -----     |

The Notes to Financial Statements are an integral part of these statements.

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|   |             |             |
|---|-------------|-------------|
|   | 2003        | 2002        |
|   | -----       | -----       |
| Non-interest expenses:                    |             |             |
| Salaries and employee benefits            | 2,923,077   | 2,967,475   |
| Occupancy                                 | 496,681     | 475,348     |
| Furniture and equipment depreciation      | 207,947     | 278,924     |
| Data processing                           | 245,775     | 207,902     |
| Advertising                               | 148,908     | 108,619     |
| Amortization of mortgage servicing rights | 745,345     | 324,071     |
| Federal insurance premiums                | 25,596      | 24,722      |
| Consulting                                | 121,307     | 23,036      |
| Postage                                   | 147,163     | 109,233     |
| ATM processing                            | 73,514      | 45,065      |
| Legal, accounting, and examination fees   | 45,173      | 139,812     |
| Other                                     | 811,094     | 738,055     |
|   | -----       | -----       |
| Total non-interest expense                | 5,991,580   | 5,442,262   |
|   | -----       | -----       |
| Income before provision for income taxes  | 2,770,471   | 3,003,670   |
| Provision for income taxes                | 904,605     | 1,044,237   |
|   | -----       | -----       |
| Net income                                | \$1,865,866 | \$1,959,433 |
|   | =====       | =====       |
| Basic earnings per common share           | \$ 1.59     | \$ 1.68     |
|   | =====       | =====       |
| Diluted earnings per common share         | \$ 1.57     | \$ 1.65     |
|   | =====       | =====       |

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EAGLE BANCORP AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
Years Ended June 30, 2003 and 2002

|  | PREFERRED<br>STOCK | COMMON<br>STOCK | ADDITIONAL<br>PAID-IN<br>CAPITAL | UNALLOCATED<br>ESOP<br>SHARES | TREASURY<br>STOCK | RETAINED<br>EARNINGS |
|--|--------------------|-----------------|----------------------------------|-------------------------------|-------------------|----------------------|
| Balance,<br>July 1, 2001   | \$ --              | \$ 12,236       | \$ 3,845,908                     | \$ (312,848)                  | \$ (235,000)      | \$ 16,200            |
| Net income   | --                 | --              | --                               | --                            | --                | 1,900                |
| Other<br>comprehensive<br>income   | --                 | --              | --                               | --                            | --                | --                   |
| Total<br>comprehensive<br>income   | --                 | --              | --                               | --                            | --                | --                   |
| Dividends paid<br>(\$ .40 per share)   | --                 | --              | --                               | --                            | --                | (200)                |
| Restricted stock<br>plan shares<br>allocated<br>(4,600 shares)                                 | --                 | --              | (1,150)                          | --                            | 54,050            | --                   |
| ESOP shares<br>allocated or<br>committed to be<br>released for<br>allocation<br>(4,600 shares) | --                 | --              | 41,145                           | 36,800                        | --                | --                   |
| Balance,<br>June 30, 2002  | --                 | 12,236          | 3,885,903                        | (276,048)                     | (180,950)         | 17,900               |
| Net income   | --                 | --              | --                               | --                            | --                | 1,800                |
| Other<br>comprehensive<br>income   | --                 | --              | --                               | --                            | --                | --                   |
| Total<br>comprehensive<br>income   | --                 | --              | --                               | --                            | --                | --                   |
| Dividends paid<br>(\$ .52 per share)   | --                 | --              | --                               | --                            | --                | (200)                |

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|  |       |           |              |              |              |         |
|--|-------|-----------|--------------|--------------|--------------|---------|
| Restricted stock<br>plan shares<br>allocated<br>(4,600 shares)                                     | --    | --        | (1,150)      | --           | 54,050       |         |
| Treasury stock<br>purchased (1,700<br>shares at<br>\$19.50/shr;<br>1,300 shares at<br>\$22.05/shr) | --    | --        | --           | --           | (61,815)     |         |
| ESOP shares<br>allocated or<br>committed to be<br>released for<br>allocation<br>(4,600 shares)     | --    | --        | 69,679       | 36,800       | --           |         |
| Balance,<br>June 30, 2003  | \$ -- | \$ 12,236 | \$ 3,954,432 | \$ (239,248) | \$ (188,715) | \$ 19,5 |

The Notes to Financial Statements are an integral part of these statements.

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EAGLE BANCORP AND SUBSIDIARY  
STATEMENTS OF CASH FLOWS  
Years Ended June 30, 2003 and 2002

|   | 2003         | 2002         |
|---|--------------|--------------|
|   | -----        | -----        |
| CASH FLOWS FROM OPERATING ACTIVITIES:   |              |              |
| Net income  | \$ 1,865,866 | \$ 1,959,433 |
| Adjustments to reconcile net income to net cash from<br>operating activities: |              |              |
| Provision for loan losses   | --           | --           |
| Provision for mortgage servicing rights valuation losses                      | 735,205      | 21,515       |
| Depreciation  | 400,470      | 472,707      |
| Net amortization of marketable securities premiums<br>and discounts           | 895,364      | 200,563      |
| Amortization of capitalized mortgage servicing rights                         | 745,345      | 324,071      |
| Gain on sale of real estate owned   | --           | --           |
| (Gain) loss on sale of property and equipment                                 | 6,465        | (950)        |
| Gain on sale of loans   | (1,824,729)  | (1,111,239)  |
| Net realized (gain) loss on sale of available-for-sale<br>securities          | (164,677)    | (16,629)     |
| Dividends reinvested  | (220,740)    | (174,408)    |
| Increase in cash surrender value of life insurance                            | (102,779)    | (103,929)    |
| Restricted stock awards   | 52,900       | 52,900       |
| Change in assets and liabilities:   |              |              |



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|   |             |           |
|---|-------------|-----------|
| (Increase) decrease in assets:                      |             |           |
| Accrued interest and dividends receivable           | 85,277      | (57,261)  |
| Loans held-for-sale                                 | (3,651,401) | 2,781,321 |
| Other assets  | (316,507)   | (43,873)  |
| Increase (decrease) in liabilities:                 |             |           |
| Accrued expenses and other liabilities              | 1,625       | (1,644)   |
|   | -----       | -----     |
| Net cash provided by (used in) operating activities | (1,492,316) | 4,302,577 |
|   | -----       | -----     |

The Notes to Financial Statements are an integral part of these statements.

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|   | 2003          | 2002          |
|---|---------------|---------------|
|   | -----         | -----         |
| CASH FLOWS FROM INVESTING ACTIVITIES:   |               |               |
| Purchase of securities:   |               |               |
| Investment securities held-to-maturity  | --            | (278,708)     |
| Investment securities available-for-sale  | (55,114,594)  | (36,938,803)  |
| Proceeds from maturities, calls and principal payments:   |               |               |
| Investment securities held-to-maturity  | 1,584,144     | 3,963,725     |
| Investment securities available-for-sale  | 23,427,856    | 6,507,066     |
| Proceeds from sales of investment securities available-for-sale                                     | 4,495,494     | 1,010,755     |
| Net decrease in loans receivable, excludes transfers to real estate acquired in settlement of loans | 10,848,193    | 8,730,090     |
| Proceeds from sale of real estate acquired in the settlement of loans                               | --            | --            |
| Proceeds from sale of equipment   | --            | 950           |
| Purchase of property and equipment  | (508,176)     | (258,462)     |
|   | -----         | -----         |
| Net cash used in investing activities   | (15,267,083)  | (17,263,387)  |
|   | -----         | -----         |
| CASH FLOWS FROM FINANCING ACTIVITIES:   |               |               |
| Net increase in checking and savings accounts   | 16,819,326    | 17,554,405    |
| Net increase (decrease) in FHLB advances  | (100,000)     | (2,100,000)   |
| Payments to acquire treasury stock  | (61,815)      | --            |
| Dividends paid  | (291,058)     | (222,644)     |
|   | -----         | -----         |
| Net cash provided by financing activities   | 16,366,453    | 15,231,761    |
|   | -----         | -----         |
| Net increase (decrease) in cash and cash equivalents  | (392,946)     | 2,270,951     |
| CASH AND CASH EQUIVALENTS, beginning of year  | 10,622,989    | 8,352,038     |
|   | -----         | -----         |
| CASH AND CASH EQUIVALENTS, end of year  | \$ 10,230,043 | \$ 10,622,989 |
|   | =====         | =====         |

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## EAGLE BANCORP AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2003 and 2002

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### NOTE 1. REPORTING ENTITY

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Eagle Bancorp was organized in 2000 as the majority-owned subsidiary of Eagle Financial, MHC and the sole parent of American Federal Savings Bank (the Bank). Collectively, Eagle Bancorp and the Bank are referred to herein as "the Company".

The Bank is a federally chartered savings bank subject to the regulations of the Office of Thrift Supervision. The Bank is a member of the Federal Home Loan Bank System and its deposit accounts are insured to the applicable limits by the Federal Deposit Insurance Corporation ("FDIC").

The Bank is headquartered in Helena, Montana, and operates additional branches in Butte, Bozeman, and Townsend, Montana. The Bank's market area is concentrated in south central Montana, to which it primarily offers commercial, residential, and consumer loans. The Bank's principal business is accepting deposits and, together with funds generated from operations and borrowings, investing in various types of loans and securities.

The consolidated financial statements include the accounts of Eagle Bancorp, and the Bank. Intercompany transactions and balances are eliminated in consolidation.

### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

-----

#### Management Estimates:

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expense. Actual results could differ significantly from these estimates.

Significant estimates are necessary in determining the recorded value of the allowance for loan losses, mortgage servicing rights, and available-for-sale securities. Management believes the assumptions used in arriving at these estimates are appropriate.

#### Cash and Cash Equivalents:

For purposes of reporting cash flows, cash and cash equivalents include cash and deposits with correspondent banks.

The Company maintains cash balances at several banks. Accounts at each institution are insured by the FDIC up to \$100,000. No account balances were held with correspondent banks that were in excess of FDIC insured levels.

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

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Investment Securities:

The Company designates debt and equity securities as held-to-maturity, available-for-sale, or trading.

Held-to-maturity - Debt investment securities that management has the positive intent and ability to hold until maturity are classified as held-to-maturity and are carried at their remaining unpaid principal balance, net of unamortized premiums or unaccreted discounts. Premiums are amortized and discounts are accreted using the interest method over the period remaining until maturity.

Available-for-sale - Investment securities that will be held for indefinite periods of time, including securities that may be sold in response to changes in market interest or prepayment rates, need for liquidity, and changes in the availability of and the yield of alternative investments, are classified as available-for-sale. These assets are carried at fair value. Unrealized gains and losses, net of tax, are reported as other comprehensive income. Gains and losses on the sale of available-for-sale securities are determined using the specific identification method.

Declines in the fair value of individual held-to-maturity and available-for-sale securities below their cost that are other than temporary are recognized by write-downs of the individual securities to their fair value. Such write-downs would be included in earnings as realized losses.

Trading - No investment securities were designated as trading at June 30, 2003 and 2002.

Federal Home Loan Bank Stock:

The Company's investment in Federal Home Loan Bank (FHLB) stock is a restricted investment carried at cost (\$100 per share par value), which approximates its fair value. As a member of the FHLB system, the Company is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding FHLB advances. The Company may request redemption at par value of any stock in excess of the amount it is required to hold. Stock redemptions are made at the discretion of the FHLB.

Mortgage Loans Held-for-Sale:

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated market value, determined in aggregate, plus the fair value of associated derivative financial instruments. Net unrealized losses, if any, are recognized in a valuation allowance by a charge to income.

Loans Receivable:

Loans receivable that management has the intent and ability to hold until maturity are reported at the outstanding principal balance adjusted for any charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans and unamortized premiums or unaccreted discounts on purchased loans. Loan origination fees, net of certain direct origination costs are deferred and amortized over the contractual life of the loan, as an adjustment of the yield, using the interest method.

EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

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Impaired Loans and Related Income:

A loan is considered impaired when management determines that it is probable that all contractual amounts of principal and interest will not be paid as scheduled in the loan agreement. These loans may include nonaccrual loans past due 90 days or more, loans restructured in the current year, and other loans that management considers to be impaired.

When a loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed and charged against interest income. Income on nonaccrual loans is then recognized only when the loan is brought current, or when, in the opinion of management, the borrower has demonstrated the ability to resume payments of principal and interest. Interest income on restructured loans is recognized pursuant to the terms of new loan agreements. Interest income on other impaired loans is monitored and based upon the terms of the underlying loan agreement. However, the recorded net investment in impaired loans, including accrued interest, is limited to the present value of the expected cash flows of the impaired loan, the observable fair market value of the loan, or the fair value of the loan's collateral.

Provision for Loan Losses:

The allowance for loan losses is increased by the provision for loan losses charged to operations and is decreased by loan charge-offs, net of recoveries. Management estimates the provision for loan losses by evaluating known and inherent risks in the loan portfolio. These factors include changes in the size and composition of the loan portfolio, actual loan loss experience, current economic conditions, detailed analysis of individual loans for which full collectibility may not be assured, determination of the existence and realizable value of the collateral, and guarantees securing the loans. The allowance is based upon market factors and trends which extend beyond the Company's control, and which may result in losses or recoveries differing significantly from those provided for in the financial statements.

A material estimate that is particularly susceptible to significant change relates to the determination of the allowance for losses on loans and the valuation of real estate acquired in connection with the foreclosures or in satisfaction of loans. In connection with the determination of the estimated losses on loans and foreclosed assets held-for-sale, management obtains independent appraisals for significant properties.

The majority of the Company's loan portfolio consists of consumer loans, commercial real estate loans and single-family residential loans secured by real estate in south central Montana. Real estate prices in this market have been stable. However, the ultimate collectibility of a substantial portion of the Company's loan portfolio may be susceptible to changes in local market conditions in the future.

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

-----

Mortgage Servicing Rights:

The Company allocates its total cost in mortgage loans between mortgage servicing rights and loans, based upon their relative fair values, when loans are subsequently sold or securitized, with the servicing rights retained. Fair values are generally obtained through market survey data. Impairment of mortgage servicing rights is measured annually based upon the characteristics of the individual loans, including note rate, term, underlying collateral, current market conditions, and estimates of net servicing income. The Company accounts for its recorded value on a loan-by-loan basis and possible impairment of mortgage servicing rights on a portfolio basis. Impairment is recorded through a valuation allowance and a charge to mortgage loan servicing fees.

Mortgage servicing rights are amortized in proportion to, and over the estimated period of, net servicing income, adjusted for actual loan prepayments.

Real Estate Owned:

Real estate properties acquired through, or in lieu of, loan foreclosure are initially recorded at the lower of the unpaid principal balance of the related loan or the fair market value of the real estate acquired less estimated selling costs. After foreclosure, management performs subsequent valuations, and the carrying value of a real estate owned property is adjusted by a charge to expense to reflect any subsequent declines in estimated fair value. Fair value estimates are based on recent appraisals and other available information. Routine holding costs are charged to expense as incurred, while significant improvements are capitalized. Gains and losses on sales of real estate owned are recognized upon disposition.

Property and Equipment:

Property and equipment is recorded at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the expected useful lives of the assets, ranging from 3 to 35 years. The costs of maintenance and repairs are expensed as incurred, while major expenditures for renewals and betterments are capitalized.

Income Taxes:

Income taxes are accounted for under the asset and liability method. Accordingly, deferred taxes are recognized for the estimated future tax effects attributable to "temporary differences" between the financial statement carrying amounts and the tax basis of existing assets and liabilities. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax laws or rates is recognized in income tax expense in the period that includes the enactment date of the change.

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NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

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Income Taxes (continued):

A deferred tax liability is recognized for all temporary differences that will result in future taxable income. A deferred tax asset is recognized for all temporary differences that will result in future tax deductions, subject to reduction of the asset by a valuation allowance in certain circumstances. This valuation allowance is recognized if, based on an analysis of available evidence, management determines that it is more likely than not that some portion or all of the deferred tax asset will not be realized. The valuation allowance is subject to ongoing adjustment based on changes in circumstances that affect management's judgment about the realizability of the deferred tax asset. Adjustments to increase or decrease the valuation allowance are charged or credited, respectively, to income tax expense.

Advertising Costs:

The Company expenses advertising costs as they are incurred. Advertising costs were approximately \$149,000 and \$109,000 for the years ended June 30, 2003 and 2002, respectively.

Employee Stock Ownership Plan:

Compensation expense recognized for the Company's ESOP equals the fair value of shares that have been allocated or committed to be released for allocation to participants. Any difference between the fair value of the shares at the time and the ESOP's original acquisition cost is charged or credited to stockholders' equity (additional paid-in capital). The cost of ESOP shares that have not yet been allocated or committed to be released is deducted from stockholders' equity.

Earnings Per Share:

Basic earnings per share (EPS) is calculated by dividing net income by the weighted average number of common shares outstanding for the period. Diluted EPS is calculated by dividing net income by the weighted average number of common shares used to compute basic EPS plus the incremental amount of potential common stock determined by the treasury stock method. For purposes of computing EPS, outstanding common shares include all shares issued to the Mutual Holding Company but exclude ESOP shares that have not been allocated or committed to be released for allocation to participants.

Financial Instruments:

All derivative financial instruments that qualify for hedge accounting are recognized in the financial statements and measured at fair value regardless of the purpose or intent for holding them. Changes in the fair value of derivative financial instruments used as cash flow hedges are recognized as a component of comprehensive income. At June 30, 2003 and 2002, the Company was holding forward delivery commitments that qualify as derivative financial instruments.

The carrying value of the Company's financial instruments approximates fair value. The fair value of the Company's financial instruments is generally determined by a third party's valuation of the underlying asset.

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NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

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Impact of Recently Issued Accounting Standards:

In December 2002, the Financial Accounting Standards Board (FASB) issued SFAS No. 148, Accounting for Stock-Based Compensation - Transition and Disclosure. This statement amends SFAS No. 123 in order to provide alternative methods of transition for a voluntary change from the intrinsic value method to the fair value method of accounting for stock based employee compensation. This statement also amends disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting used for stock-based employee compensation and the effect of the method used on reported results. Since the Company currently does not have any stock options outstanding, this standard has not had a material impact on the Company's consolidated financial statements.

In November 2002, the FASB issued FASB interpretation No. 45 (FIN45), Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others. This interpretation provides guidance on the disclosures to be made by a guarantor in its interim and annual financial statements regarding its obligations under guarantees that it has issued. FIN45 also clarifies that guarantors are required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation relating to the guarantee issued. The initial recognition and measurement provisions of this interpretation are effective for the Company relating to guarantees entered or modified after December 31, 2002. The disclosure provisions are effective for the fiscal year ended January 31, 2003. The initial adoption of this standard has not had a material impact on the Company's consolidated financial statements.

In January 2003, FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities, and Interpretation of ARB No. 51. This interpretation addresses the consolidation by business enterprises of variable interest entities as defined in the interpretation. The interpretation applies immediately to variable interests in variable interest entities created and acquired after January 31, 2003. For variable interest in a variable interest entity created before February 1, 2003, the interpretation is applicable no later than the beginning of the first interim or annual reporting period beginning after June 15, 2003. The application of this interpretation did not have a material effect on the Company's consolidated financial statements for the year ended June 30, 2003 and is not expected to have a material effect for the year ending June 30, 2004.

In May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity. This statement requires that mandatory stock repurchase agreements be recorded as a liability on the balance sheet. A repurchase is considered mandatory if it will happen at an "event certain" such as death or retirement. If there is not an event certain, a put option included or "embedded" in the repurchase agreement would keep the repurchase from being mandatory. This statement is not expected to have an impact on the Company's consolidated financial statements.

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NOTE 3. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share for the years ended June 30:

|   | 2003        | 2002        |
|---|-------------|-------------|
| Weighted average shares outstanding during the year on which basic earnings per share is calculated | 1,175,411   | 1,168,669   |
| Add: weighted average of stock incentive shares held in treasury                                    | 15,775      | 17,917      |
| Average outstanding shares on which diluted earnings per share is calculated                        | 1,191,186   | 1,186,586   |
| Net income applicable to common stockholders  | \$1,865,866 | \$1,959,433 |
| Basic earnings per share  | \$ 1.59     | \$ 1.68     |
| Diluted earnings per share  | \$ 1.57     | \$ 1.65     |

NOTE 4. REGULATORY CAPITAL REQUIREMENTS

The Bank is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgements by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of tangible and core capital (as defined in the regulations) to total adjusted assets (as defined), and of risk-based capital (as defined) to risk-weighted assets (as defined). Management believes, as of June 30, 2003 and 2002, that the Bank meets all capital adequacy requirements to which it is subject.

The most recent notification from the Office of Thrift Supervision (OTS) (as of March 3, 2003) categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, the Bank must maintain minimum tangible, core, and risk-based ratios as set forth in the table below. Management believes the Bank would be considered well-capitalized by the OTS at June 30, 2003 and 2002, respectively.



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EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

NOTE 4. REGULATORY CAPITAL REQUIREMENTS (CONTINUED)

The Bank's actual capital amounts (in thousands) and ratios are presented in the table below.

|                      | ACTUAL    |        | FOR CAPITAL ADEQUACY PURPOSES |       | TO BE CONSIDERED WELL CAPITALIZED UNDER PROMPT CORRECTIVE ACTION PROVISIONS |
|----------------------|-----------|--------|-------------------------------|-------|---|
|                      | AMOUNT    | RATIO  | AMOUNT                        | RATIO | AMOUNT  |
| As of June 30, 2003: |           |        |                               |       |   |
| Tangible             | \$ 21,737 | 10.80% | \$ 3,020                      | 1.5%  | N/A   |
| Leverage             | \$ 21,737 | 10.80% | \$ 6,039                      | 3.0%  | \$ 10,065   |
| Tier 1 risk-based    | \$ 21,737 | 18.53% | \$ 4,692                      | 4.0%  | \$ 7,038  |
| Total risk-based     | \$ 22,397 | 19.09% | \$ 9,384                      | 8.0%  | \$ 11,730   |
| As of June 30, 2002: |           |        |                               |       |   |
| Tangible             | \$ 20,060 | 10.96% | \$ 2,744                      | 1.5%  | N/A   |
| Leverage             | \$ 20,060 | 10.96% | \$ 7,318                      | 4.0%  | \$ 9,148  |
| Tier 1 risk-based    | \$ 20,060 | 19.03% | \$ 4,217                      | 4.0%  | \$ 6,325  |
| Total risk-based     | \$ 20,736 | 19.67% | \$ 8,434                      | 8.0%  | \$ 10,542   |

A reconciliation of the Bank's capital (in thousands) determined by generally accepted accounting principles to capital defined for regulatory purposes, is as follows:

|  | June 30,  |           |
|--|-----------|-----------|
|  | 2003      | 2002      |
| Capital determined by generally accepted accounting principles | \$ 22,027 | \$ 20,336 |
| Unrealized (gain) loss on securities available-for-sale        | (340)     | (272)     |
| Unrealized loss on equity securities                           | 111       | 8         |
| Unrealized gain on forward delivery commitments                | (61)      | (12)      |
| Tier I (core) capital  | 21,737    | 20,060    |
| Unallocated allowance for loan losses                          | 660       | 676       |
| Total risk based capital                                       | \$ 22,397 | \$ 20,736 |

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Dividend Limitations

Under OTS regulations that became effective April 1, 1999, savings associations such as the Bank generally may declare annual cash dividends up to an amount equal to net income for the current year plus net income retained for the two preceding years. Dividends in excess of such amount requires OTS approval. The Bank has paid dividends totaling \$291,058 and \$222,644 to the Company during the years ended June 30, 2003, and 2002, respectively. The Company had paid four quarterly dividends of \$0.13 per share to its shareholders for the year ended June 30, 2003, and four quarterly dividends of \$0.10 per share to its shareholders for the year ended June 30, 2002.

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 4. REGULATORY CAPITAL REQUIREMENTS (CONTINUED)

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Liquidation Rights

All depositors who had liquidation rights with respect to the Bank as of the effective date of the Reorganization continue to have such rights solely with respect to the Mutual Holding Company, as long as they continue to hold deposit accounts with the Bank. In addition, all persons who become depositors of the Bank subsequent to the Reorganization will have liquidation rights with respect to the Mutual Holding Company.

NOTE 5. RESTRICTIONS ON CASH AND DUE FROM BANKS

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The Company is required to maintain cash reserves on deposit with the Federal Reserve Bank based on deposits.

As of June 30, 2003 and 2002, the Company was required to have aggregate cash deposits with the Federal Reserve Bank of approximately \$370,000 and \$276,000, respectively.

NOTE 6. INVESTMENT SECURITIES

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The Company's investment policy requires that the Company purchase only high-grade investment securities. Municipal obligations are categorized as "AAA" or better by a nationally recognized statistical rating organization. These ratings are achieved because the securities are backed by the full faith and credit of the municipality and also supported by third-party credit insurance policies. Mortgage backed securities and collateralized mortgage obligations are issued by government sponsored corporations, including Federal Home Loan Mortgage Corporation, Federal National Mortgage Association, and the Guaranteed National Mortgage Association. The amortized cost and estimated fair values of securities, together with unrealized gains and losses, are as follows:

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|   | AMORTIZED<br>COST | GROSS<br>UNREALIZED<br>GAINS | GROSS<br>UNREALIZED<br>(LOSSES) | FAIR<br>VALUE |
|---|-------------------|------------------------------|---------------------------------|---------------|
|   | -----             | -----                        | -----                           | -----         |
| June 30, 2003:                            |                   |                              |                                 |               |
| -----                                     |                   |                              |                                 |               |
| Available-for-sale:                       |                   |                              |                                 |               |
| U.S. government and<br>agency obligations | \$ 5,039,764      | \$ 111,500                   | \$ --                           | \$ 5,151,264  |
| Municipal obligations                     | 6,851,051         | 235,534                      | --                              | 7,086,585     |
| Corporate obligations                     | 6,180,404         | 217,512                      | --                              | 6,397,916     |
| Mortgage-backed<br>securities             | 28,032,532        | 190,352                      | --                              | 28,222,884    |
| Mutual funds                              | 4,696,019         | --                           | (26)                            | 4,695,993     |
| Collateralized<br>mortgage obligations    | 23,461,474        | --                           | (7,351)                         | 23,454,123    |
| Common stock                              | 58,645            | 2,710                        | --                              | 61,355        |
| Corporate preferred<br>stock              | 1,950,000         | --                           | (164,840)                       | 1,785,160     |
|   | -----             | -----                        | -----                           | -----         |
| Total                                     | \$76,269,889      | \$ 757,608                   | \$ (172,217)                    | \$76,855,280  |
|   | =====             | =====                        | =====                           | =====         |

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 6. INVESTMENT SECURITIES (CONTINUED)

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|                               | AMORTIZED<br>COST | GROSS<br>UNREALIZED<br>GAINS | GROSS<br>UNREALIZED<br>(LOSSES) | FAIR<br>VALUE |
|-------------------------------|-------------------|------------------------------|---------------------------------|---------------|
|                               | -----             | -----                        | -----                           | -----         |
| June 30, 2003:                |                   |                              |                                 |               |
| -----                         |                   |                              |                                 |               |
| Held-to-maturity:             |                   |                              |                                 |               |
| Municipal obligations         | \$ 1,031,729      | \$ 75,173                    | \$ --                           | \$ 1,106,902  |
| Mortgage-backed<br>securities | 1,249,007         | 49,206                       | --                              | 1,298,213     |
|                               | -----             | -----                        | -----                           | -----         |
| Total                         | \$ 2,280,736      | \$ 124,379                   | \$ --                           | \$ 2,405,115  |
|                               | =====             | =====                        | =====                           | =====         |

June 30, 2002:

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Available-for-sale:

|   |              |           |          |              |
|---|--------------|-----------|----------|--------------|
| U.S. government and<br>agency obligations | \$ 6,963,730 | \$ 70,249 | \$ --    | \$ 7,033,979 |
| Municipal obligations                     | 4,301,732    | --        | (10,233) | 4,291,499    |
| Corporate obligations                     | 8,548,317    | 177,158   | --       | 8,725,475    |

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|                                     |               |            |             |               |
|-------------------------------------|---------------|------------|-------------|---------------|
| Mortgage-backed securities          | 6,505,009     | 64,995     | --          | 6,570,004     |
| Mutual funds                        | 4,575,378     | 10         | --          | 4,575,388     |
| Collateralized mortgage obligations | 16,829,068    | 183,960    | --          | 17,013,028    |
| Corporate preferred stock           | 1,955,215     | --         | (10,716)    | 1,944,499     |
|                                     | -----         | -----      | -----       | -----         |
| Total                               | \$ 49,678,449 | \$ 496,372 | \$ (20,949) | \$ 50,153,872 |
|                                     | =====         | =====      | =====       | =====         |
| Held-to-maturity:                   |               |            |             |               |
| Municipal obligations               | \$ 1,354,531  | \$ 37,458  | \$ --       | \$ 1,391,989  |
| Mortgage-backed securities          | 2,520,593     | 90,112     | --          | 2,610,705     |
|                                     | -----         | -----      | -----       | -----         |
| Total                               | \$ 3,875,124  | \$ 127,570 | \$ --       | \$ 4,002,694  |
|                                     | =====         | =====      | =====       | =====         |

The Company has not entered into any interest rate swaps, options, or futures contracts relating to investment securities.

Gross recognized gains on securities available-for-sale were \$164,677 and \$16,629 for the years ended June 30, 2003 and 2002, respectively.

The amortized cost and estimated fair value of securities at June 30, 2003 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

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EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

NOTE 6. INVESTMENT SECURITIES (CONTINUED)

|                      | June 30, 2003                  |               |                                  |               |
|----------------------|--------------------------------|---------------|----------------------------------|---------------|
|                      | HELD-TO-MATURITY<br>SECURITIES |               | AVAILABLE-FOR-SALE<br>SECURITIES |               |
|                      | AMORTIZED<br>COST              | FAIR<br>VALUE | AMORTIZED<br>COST                | FAIR<br>VALUE |
|                      | -----                          | -----         | -----                            | -----         |
| Due in one year      | \$ 100,000                     | \$ 100,121    | \$ 2,016,115                     | \$ 2,061,911  |
| Due after one year   |                                |               |                                  |               |
| through five years   | 250,000                        | 255,077       | 1,004,152                        | 1,027,316     |
| Due after five years |                                |               |                                  |               |
| through ten years    | 542,325                        | 602,216       | 5,454,337                        | 5,701,954     |
| Due after ten years  | 139,404                        | 149,488       | 9,596,615                        | 9,844,584     |
|                      | -----                          | -----         | -----                            | -----         |

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|                                     |              |              |               |               |
|-------------------------------------|--------------|--------------|---------------|---------------|
|                                     | 1,031,729    | 1,106,902    | 18,071,219    | 18,635,765    |
| Preferred stock                     | --           | --           | 1,950,000     | 1,785,160     |
| Common stock                        | --           | --           | 58,645        | 61,355        |
| Mortgaged-backed securities         | 1,249,007    | 1,298,213    | 28,032,532    | 28,222,884    |
| Mutual funds                        | --           | --           | 4,696,019     | 4,695,993     |
| Collateralized mortgage obligations | --           | --           | 23,461,474    | 23,454,123    |
|                                     | -----        | -----        | -----         | -----         |
| Total                               | \$ 2,280,736 | \$ 2,405,115 | \$ 76,269,889 | \$ 76,855,280 |
|                                     | =====        | =====        | =====         | =====         |

Maturities of securities do not reflect repricing opportunities present in adjustable rate securities, nor do they reflect expected shorter maturities based on early prepayment of principal.

A federal agency obligation bond with amortized cost of approximately \$500,000 has been pledged to the Federal Reserve Bank to serve as collateral for the Company's treasury, tax, and loan account at June 30, 2003 and 2002. All other securities are held at the Federal Home Loan Bank for safekeeping.

Two municipal bonds with amortized cost of \$304,000 have been pledged to serve as security for deposits over \$100,000 held by the Company at June 30, 2003. There was one security pledged with an amortized cost of \$180,000 at June 30, 2002.

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EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

NOTE 7. LOANS RECEIVABLE

Loans receivable consist of the following:

|                                     | June 30,      |               |
|-------------------------------------|---------------|---------------|
|                                     | 2003          | 2002          |
|                                     | -----         | -----         |
| First mortgage loans:               |               |               |
| Residential mortgage (1 - 4 family) | \$ 45,404,699 | \$ 66,958,637 |
| Commercial real estate              | 18,819,234    | 9,454,674     |
| Real estate construction            | 3,802,257     | 2,931,032     |
| Other loans:                        |               |               |
| Home Equity                         | 13,791,769    | 14,235,907    |
| Consumer                            | 9,278,219     | 10,023,869    |
| Commercial                          | 3,033,786     | 2,842,782     |
|                                     | -----         | -----         |
| Total                               | 94,129,964    | 106,446,901   |
| Less: Allowance for loan losses     | (672,841)     | (702,705)     |
| Deferred loan fees, net             | 64,042        | (120,983)     |
|                                     | -----         | -----         |

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|       |               |                |
|-------|---------------|----------------|
| Total | \$ 93,521,165 | \$ 105,623,213 |
|       | =====         | =====          |

Loans net of related allowance for loan losses on which the accrual of interest has been discontinued were \$610,000 and \$528,000 at June 30, 2003 and 2002, respectively. Interest income not accrued on these loans and cash interest income were immaterial for the years ended June 30, 2003 and 2002. The allowance for loan losses on nonaccrual loans as of June 30, 2003 and 2002 was \$4,715 and \$11,567, respectively. The Company expects to collect all amounts due on nonaccrual loans, including interest accrued at contractual rates, accordingly there are no loans considered impaired at June 30, 2003 and 2002.

The following is a summary of changes in the allowance for loan losses:

|                                 | Years Ended June 30, |            |
|---------------------------------|----------------------|------------|
|                                 | 2003                 | 2002       |
|                                 | -----                | -----      |
| Balance, beginning of period    | \$ 702,705           | \$ 688,282 |
| Reclassification to REO reserve | --                   | --         |
| Transfer from interest reserve  | --                   | 6,510      |
| Provision charged to operations | --                   | --         |
| Charge-offs                     | (37,118)             | (27,390)   |
| Recoveries                      | 7,254                | 35,303     |
|                                 | -----                | -----      |
| Balance, end of period          | \$ 672,841           | \$ 702,705 |
|                                 | =====                | =====      |

Loans are granted to directors and officers of the Company in the ordinary course of business. Such loans are made in accordance with policies established for all loans of the Company, except that directors, officers, and employees may be eligible to receive discounts on loan origination costs.

Loans receivable from directors and senior officers of the Company at June 30, 2003 and 2002, were \$172,021 and \$115,589, respectively. Interest income from these loans was \$7,634 and \$7,843 for the years ended June 30, 2003 and 2002, respectively.

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EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

NOTE 7. LOANS RECEIVABLE (CONTINUED)

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The Bank has pledged its residential mortgage (1-4 family) loans as collateral for the advances from the Federal Home Loan Bank of Seattle. The pledge is not loan specific and does not preclude the Bank from selling loans on the secondary market.

NOTE 8. MORTGAGE SERVICING RIGHTS

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The Company is servicing loans for the benefit of others totaling approximately

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\$193,385,000 and \$141,671,000 at June 30, 2003 and 2002, respectively. Servicing loans for others generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors, and foreclosure processing.

Custodial escrow balances maintained in connection with the foregoing loan servicing, and included in demand deposits, were approximately \$866,000 and \$485,000 at June 30, 2003 and 2002, respectively.

The following is a summary of activity in mortgage servicing rights and the valuation allowance:

|   | Years Ended June 30, |              |
|---|----------------------|--------------|
|   | 2003                 | 2002         |
| Mortgage Servicing Rights                 |                      |              |
| Balance, beginning of period              | \$ 1,609,833         | \$ 1,315,819 |
| Mortgage servicing rights capitalized     | 1,183,848            | 618,085      |
| Amortization of mortgage servicing rights | (745,345)            | (324,071)    |
|   | 2,048,334            | 1,609,833    |
| Valuation Allowance                       |                      |              |
| Balance, beginning of period              | 21,515               | --           |
| Provision charged to operations           | 735,205              | 21,515       |
|   | 756,720              | 21,515       |
| Net Mortgage Servicing Rights             | \$ 1,291,614         | \$ 1,588,318 |

### NOTE 9. PROPERTY AND EQUIPMENT

Property and equipment and related depreciation are summarized by major classification as follows:

|                                   | June 30,     |              |
|-----------------------------------|--------------|--------------|
|                                   | 2003         | 2002         |
| Land, buildings, and improvements | \$ 7,796,815 | \$ 7,747,811 |
| Furniture and equipment           | 3,349,377    | 2,896,668    |
| Total                             | 11,146,192   | 10,644,479   |
| Accumulated depreciation          | (4,753,567)  | (4,353,097)  |
| Total                             | \$ 6,392,625 | \$ 6,291,382 |

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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### NOTE 9. PROPERTY AND EQUIPMENT (CONTINUED)

Depreciation expense totaled \$400,470 and \$472,707 for the years ended June 30, 2003 and 2002, respectively.

### NOTE 10. DEPOSITS

Deposits are summarized as follows:

|  | June 30,      |               |
|--|---------------|---------------|
|  | 2003          | 2002          |
| Noninterest checking   | \$ 7,868,012  | \$ 6,835,235  |
| Interest-bearing checking (0.30%, 0.65%)                                   | 27,125,488    | 24,908,989    |
| Passbook (1.15%, 1.50%)  | 25,762,108    | 22,464,984    |
| Money market (1.33%, 2.27%)  | 30,177,605    | 27,568,930    |
| Time certificates of deposit<br>(2003, 1.39% - 6.53%; 2002, 2.25% - 6.58%) | 77,490,852    | 69,826,601    |
|  | \$168,424,065 | \$151,604,739 |

The weighted average cost of funds was 1.89% and 2.59% at June 30, 2003 and 2002, respectively.

Time certificates of deposit maturities at June 30, 2003 are as follows:

|                    |               |
|--------------------|---------------|
| Within one year    | \$ 58,739,291 |
| One to two years   | 15,238,619    |
| Two to three years | 2,197,379     |
| Four to five years | 714,614       |
| Thereafter         | 600,949       |
|                    | \$ 77,490,852 |

Interest expense on deposits is summarized as follows:

|                              | Years Ended June 30, |              |
|------------------------------|----------------------|--------------|
|                              | 2003                 | 2002         |
| Checking                     | \$ 117,694           | \$ 193,518   |
| Passbook                     | 350,277              | 456,134      |
| Money market                 | 507,531              | 648,686      |
| Time certificates of deposit | 2,657,105            | 3,104,395    |
|                              | \$ 3,632,607         | \$ 4,402,733 |

At June 30, 2003 and 2002, the Company held \$27,218,000 and \$23,338,000, respectively, in deposit accounts in excess of \$100,000 or more. Deposit amounts in excess of \$100,000 are not insured by the FDIC.



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EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

NOTE 10. DEPOSITS (CONTINUED)

At June 30, 2003 and 2002 the Company reclassified \$26,949 and \$23,743, respectively in overdrawn deposits as loans.

Directors' and senior officers' deposit accounts at June 30, 2003 and 2002, were \$456,673 and \$452,099, respectively.

NOTE 11. ADVANCES FROM THE FEDERAL HOME LOAN BANK OF SEATTLE

Advances from the Federal Home Loan Bank of Seattle mature as follows:

|                     | June 30,    |             |
|---------------------|-------------|-------------|
| Maturing period     | 2003        | 2002        |
| Within one year     | \$ 100,000  | \$ 100,000  |
| One to two years    | 5,100,000   | 100,000     |
| Two to three years  | 3,100,000   | 5,100,000   |
| Three to four years | 100,000     | 3,100,000   |
| Four to five years  | 100,000     | 100,000     |
| Thereafter          | 743,889     | 843,889     |
|                     | \$9,243,889 | \$9,343,889 |

One advance requires annual principal payments of \$100,000. The remaining advances are due at maturity. Two advances are subject to quarterly put options that would allow the FHLB to require the Company to repay the advance ahead of their scheduled maturity. The next put date is October 14, 2003. The advances are subject to prepayment penalties. The interest rates on advances are fixed. The weighted average interest rate for advances at June 30, 2003 and 2002 was 6.20%. The weighted average amount outstanding was \$9,290,000 and \$10,331,000 for the years ended June 30, 2003 and 2002, respectively.

The maximum amount outstanding at any month-end was \$9,335,556 and \$11,435,556 during the years ended June 30, 2003 and 2002, respectively.

The advances are collateralized by a blanket pledge of the Bank's 1-4 family residential mortgage portfolio. At June 30, 2003 and 2002, the Company exceeded the collateral requirements of the FHLB. The Company's investment in FHLB stock is also pledged as collateral on these advances.

The total FHLB funding line available to the Company at June 30, 2003, was 25% of total Bank assets, or approximately \$50,471,000.

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June 30, 2003 and 2002

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NOTE 12. INCOME TAXES

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The components of the Company's income tax provision (benefit) are as follows:

|              | Years Ended June 30, |                  |
|--------------|----------------------|------------------|
|              | 2003                 | 2002             |
| Current:     |                      |                  |
| U.S. federal | \$ 921,569           | \$ 869,289       |
| Montana      | 210,136              | 185,948          |
|              | -----                | -----            |
|              | 1,131,705            | 1,055,237        |
|              | -----                | -----            |
| Deferred:    |                      |                  |
| U.S. federal | (186,500)            | (9,200)          |
| Montana      | (40,600)             | (1,800)          |
|              | -----                | -----            |
|              | (227,100)            | (11,000)         |
|              | -----                | -----            |
| <br>Total    | <br>\$ 904,605       | <br>\$ 1,044,237 |
|              | =====                | =====            |

The nature and components of deferred tax assets and liabilities, which are a component of accrued liabilities in the accompanying statement of financial condition, are as follows:

|  | June 30,       |                |
|--|----------------|----------------|
|  | 2003           | 2002           |
| Deferred tax assets:                                   |                |                |
| Deferred compensation                                  | \$ 245,000     | \$ 244,000     |
| Allowance for loan losses (state only)                 | 47,000         | 47,000         |
| Allowance for mortgage servicing rights (federal only) | 286,000        | --             |
| Deferred loan fees                                     | 1,000          | 53,000         |
| Other  | --             | 18,000         |
|  | -----          | -----          |
| Total deferred tax assets                              | 579,000        | 362,000        |
|  | -----          | -----          |
| Deferred tax liabilities:                              |                |                |
| Accumulated depreciation                               | 121,000        | 118,000        |
| FHLB stock   | 503,000        | 503,000        |
| Securities available-for-sale                          | 221,000        | 180,000        |
| Unrealized gain on hedging                             | 37,000         | 8,000          |
| Interest receivable                                    | 1,000          | 1,000          |
| Allowance for loan losses (federal only)               | 36,000         | 69,000         |
| Other  | 40,000         | --             |
|  | -----          | -----          |
| Total deferred tax liabilities                         | 959,000        | 879,000        |
|  | -----          | -----          |
| <br>Net deferred tax liability                         | <br>\$ 380,000 | <br>\$ 517,000 |

EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

NOTE 12. INCOME TAXES (CONTINUED)

The Company believes, based upon the available evidence, that all deferred tax assets will be realized in the normal course of operations. Accordingly, these assets have not been reduced by a valuation allowance.

A reconciliation of the Company's effective income tax provision to the statutory federal income tax rate is as follows:

|  | Years Ended June 30, |              |
|--|----------------------|--------------|
|  | 2003                 | 2002         |
| Federal income taxes at the<br>statutory rate of 34% | \$ 941,960           | \$ 1,021,247 |
| State income taxes                                   | 170,000              | 184,000      |
| Nontaxable income                                    | (188,351)            | (157,000)    |
| Other, net   | (19,004)             | (4,010)      |
| Income tax expense                                   | \$ 904,605           | \$ 1,044,237 |
| Effective tax rate                                   | 32.7%                | 34.8%        |

Prior to January 1, 1987, the Company was allowed a special bad debt deduction limited generally in the current year to 32% (net of preference tax) of otherwise taxable income and subject to certain limitations based on aggregate loans and savings account balances at the end of the year. If the amounts that qualified as deductions for federal income tax purposes are later used for purposes other than for bad debt losses, they will be subject to federal income tax at the then current corporate rate. Retained earnings include approximately \$915,000 at June 30, 2003 and 2002, for which federal income tax has not been provided.

NOTE 13. COMPREHENSIVE INCOME

Comprehensive income represents the sum of net income and items of "other comprehensive income" that are reported directly in stockholders' equity, such as the change during the period in the after-tax net unrealized gain or loss on securities available-for-sale.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

NOTE 13. COMPREHENSIVE INCOME (CONTINUED)

The Company's other comprehensive income is summarized as follows for the years ended June 30:

|  | 2003       | 2002       |
|--|------------|------------|
|  | -----      | -----      |
| Net unrealized holding gain or loss arising during the year:   |            |            |
| Available for sale securities, net of related income tax expense of \$103,678 and \$93,755, respectively   | \$ 174,168 | \$ 150,017 |
| Forward delivery commitments, net of related income tax expense of \$30,246 and \$7,208, respectively  | 49,876     | 11,535     |
| Reclassification adjustment for net realized gain included in net income, net of related income tax expense of \$62,165 and \$17,862, respectively | (102,512)  | (28,552)   |
|  | -----      | -----      |
| Other comprehensive income   | \$ 121,532 | \$ 133,000 |
|  | =====      | =====      |

NOTE 14. EMPLOYEE BENEFITS

Profit Sharing Plan:

The Company provides a noncontributory profit sharing plan for eligible employees who have completed one year of service. The amount of the Company's annual contribution, limited to a maximum of 15% of qualified employees' salaries, is determined by the Board of Directors. Profit sharing expense was \$157,846 and \$147,191 for the years ended June 30, 2003 and 2002, respectively.

The Company's profit sharing plan includes a 401(k) feature. At the discretion of the Board of Directors, the Company may match up to 50% of participants' contributions up to a maximum of 4% of participants' salaries. For the years ended June 30, 2003 and 2002, the Company's match totaled \$37,303 and \$29,512, respectively.

Deferred Compensation Plans:

The Company has entered into a deferred compensation agreement for the benefit of a previous director/employee. The agreement provides for payment of \$2,000 per month for the employee's and spouse's lifetime.

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 14. EMPLOYEE BENEFITS (CONTINUED)

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Deferred Compensation Plans (continued):

The Company has entered into deferred compensation contracts with current key employees. The contracts provide fixed benefits payable in equal annual installments upon retirement. The Company purchased life insurance contracts that may be used to fund the payments. The charge to expense is based on the present value computations of anticipated liabilities. For the years ended June 30, 2003 and 2002, the total expense was \$82,504 and to \$78,323, respectively.

Employee Stock Ownership Plan:

The Company has established an ESOP for eligible employees who meet certain age and service requirements. The ESOP borrowed \$368,048 from Eagle Bancorp and used the funds to purchase 46,006 shares of common stock in the Offering. The Bank makes periodic contributions to the ESOP sufficient to satisfy the debt service requirements of the loan that has a ten-year term and bears interest at 8%. The ESOP uses these contributions, and any dividends received by the ESOP on unallocated shares, to make principal and interest payments on the loan.

Shares purchased by the ESOP are held in a suspense account by the plan trustee until allocated to participant accounts. Shares released from the suspense account are allocated to participants on the basis of their relative compensation in the year of allocation. Participants become vested in the allocated shares over a period not to exceed seven years. Any forfeited shares are allocated to other participants in the same proportion as contributions.

Total ESOP expense of \$88,585 and \$62,303 was recognized in fiscal 2003 and 2002 for 4,600 shares committed to be released to participants during the years ended June 30, 2003 and 2002 with respect to the plan years ending December 31, 2002 and 2001. The cost of the 29,906 ESOP shares (\$239,248 at June 30, 2003) that have not yet been allocated or committed to be released to participants is deducted from stockholders' equity. The fair value of these shares was approximately \$837,368 at that date.

Stock Incentive Plan:

The Company adopted the Stock Incentive Plan (the Plan) on October 19, 2000. The Plan provides for different types of awards including stock options, restricted stock and performance shares. Under the Plan, 23,000 shares of restricted stock were granted to directors and certain officers during fiscal 2001. These shares of restricted stock vest in equal installments over five years beginning one year from the grant date.

During fiscal 2003 and 2002, 4,600 shares vested and were removed from treasury stock resulting in compensation expense of \$52,900.

There were no stock options granted under the Plan as of June 30, 2003.

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 15. SUPPLEMENTAL CASH FLOW INFORMATION

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|  | 2003         | 2002         |
|--|--------------|--------------|
|  | -----        | -----        |
| SUPPLEMENTAL CASH FLOW INFORMATION:                                  |              |              |
| Cash paid during the year for interest                               | \$ 4,235,764 | \$ 5,018,116 |
|  | =====        | =====        |
| Cash paid during the year for income taxes                           | \$ 1,130,100 | \$ 1,127,388 |
|  | =====        | =====        |
| NON-CASH INVESTING ACTIVITIES:                                       |              |              |
| (Increase) decrease in market value of securities available-for-sale | \$ (277,846) | \$ (243,772) |
|  | =====        | =====        |
| Mortgage servicing rights capitalized                                | \$ 1,183,848 | \$ 618,085   |
|  | =====        | =====        |
| ESOP shares released   | \$ 106,479   | \$ 77,945    |
|  | =====        | =====        |

NOTE 16. FINANCIAL INSTRUMENTS

All financial instruments held or issued by the Company are held or issued for purposes other than trading. In the ordinary course of business, the Company enters into off-balance sheet financial instruments consisting of commitments to extend credit and forward delivery commitments for the sale of whole loans to the secondary market.

Commitments to extend credit - In response to marketplace demands, the Company routinely makes commitments to extend credit for fixed rate and variable rate loans with or without rate lock guarantees. When rate lock guarantees are made to customers, the Company becomes subject to market risk for changes in interest rates that occur between the rate lock date and the date that a firm commitment to purchase the loan is made by a secondary market investor.

Generally, as interest rates increase, the market value of the loan commitment goes down. The opposite effect takes place when interest rates decline.

Commitments to extend credit are agreements to lend to a customer as long as the borrower satisfies the Company's underwriting standards and related provisions of the borrowing agreements. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company uses the same credit policies in making commitments to extend credit as it does for on-balance-sheet instruments. Collateral is required for substantially all loans, and normally consists of real property. The Company's experience has been that substantially all loan commitments are completed or terminated by the borrower within 3 to 12 months.

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EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

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### NOTE 16. FINANCIAL INSTRUMENTS (CONTINUED)

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The notional amount of the Company's commitments to extend credit at fixed and variable interest rates were approximately \$4,144,000 and \$2,287,000 at June 30, 2003 and 2002, respectively. Fixed rate commitments are extended at rates ranging from 4.375% to 8.00% and 3.75% to 9.75% at June 30, 2003 and 2002, respectively. The Company has lines of credit representing credit risk of approximately \$16,245,000 and \$12,912,000 at June 30, 2003 and 2002, respectively, of which approximately \$7,055,000 and \$6,434,000 had been drawn at June 30, 2003 and 2002, respectively. The Company has credit cards issued representing credit risk of approximately \$2,830,000 and \$2,645,000 at June 30, 2003 and 2002, respectively, of which approximately \$450,000 and \$424,000 had been drawn at June 30, 2003 and 2002, respectively. The Company has letters of credits issued representing credit risk of approximately \$133,000 and \$131,000 at June 30, 2003 and 2002, respectively.

Forward delivery commitments - The Company uses mandatory sell forward delivery commitments to sell whole loans. These commitments are also used as a hedge against exposure to interest-rate risks resulting from rate locked loan origination commitments on certain mortgage loans held-for-sale. Gains and losses in the items hedged are deferred and recognized in other comprehensive income until the commitments are completed. At the completion of the commitments the gains and losses are recognized in the Company's income statement

As of June 30, 2003 and 2002, the Company had entered into commitments to deliver approximately \$15,208,000 and \$5,625,000 respectively, in loans to various investors, all at fixed interest rates ranging from 4.125% to 6.50% and 5.75% to 7.25%, at June 30, 2003 and 2002, respectively. The Company had approximately \$99,000 and \$19,000 of gains deferred as a result of the forward delivery commitments entered into as of June 30, 2003 and 2002, respectively. The total amount of the gain is expected to be taken into income within the next twelve months.

The Company did not have any gains or losses reclassified into earnings as a result of the ineffectiveness of its hedging activities. The Company considers its hedging activities to be highly effective.

The Company did not have any gains or losses reclassified into earnings as a result of the discontinuance of cash flow hedges because it was probable that the original forecasted transaction would not occur by the end of the originally specified time frame as of June 30, 2003.

### NOTE 17. FAIR VALUE OF FINANCIAL INSTRUMENTS

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The estimated fair value amounts of financial instrument have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgement is necessarily required to interpret data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

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NOTE 17. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

|  | June 30,           |                         |                    |                         |
|--|--------------------|-------------------------|--------------------|-------------------------|
|  | 2003               |                         | 2002               |                         |
|  | CARRYING<br>AMOUNT | ESTIMATED<br>FAIR VALUE | CARRYING<br>AMOUNT | ESTIMATED<br>FAIR VALUE |
| <b>FINANCIAL ASSETS:</b>                 |                    |                         |                    |                         |
| Cash and interest-bearing accounts       | \$ 10,230,043      | \$ 10,230,043           | \$ 10,622,989      | \$ 10,622,989           |
| Investment securities available-for-sale | \$ 76,855,280      | \$ 76,855,280           | \$ 50,153,872      | \$ 50,153,872           |
| Investment securities held-to-maturity   | \$ 2,280,736       | \$ 2,405,115            | \$ 3,875,124       | \$ 4,002,694            |
| Federal Home Loan Bank stock             | \$ 1,686,300       | \$ 1,686,300            | \$ 1,586,200       | \$ 1,586,200            |
| Mortgage loans held-for-sale             | \$ 6,908,373       | \$ 6,908,373            | \$ 1,352,121       | \$ 1,352,121            |
| Loans receivable, net                    | \$ 93,521,165      | \$ 97,813,000           | \$105,623,213      | \$107,922,000           |
| Mortgage servicing rights                | \$ 1,291,614       | \$ 1,291,614            | \$ 1,588,318       | \$ 1,588,318            |
| Cash surrender value of life insurance   | \$ 2,347,232       | \$ 2,347,232            | \$ 2,244,453       | \$ 2,244,453            |
| <b>FINANCIAL LIABILITIES:</b>            |                    |                         |                    |                         |
| Deposits                                 | \$ 90,933,213      | \$ 90,933,213           | \$ 81,778,138      | \$ 81,778,138           |
| Time certificates of deposit             | \$ 77,490,852      | \$ 78,669,000           | \$ 69,826,601      | \$ 71,068,000           |
| Advances from Federal Home Loan Bank     | \$ 9,243,889       | \$ 10,044,000           | \$ 9,343,889       | \$ 9,984,500            |

The following methods and assumptions were used by the Company in estimating the fair value of the following classes of financial instruments.

Cash and interest-bearing accounts - The carrying amounts approximate fair value due to the relatively short period of time between the origination of these instruments and their expected realization.

Investment securities and stock in the FHLB - The fair value of investment securities is estimated based on bid prices published in financial newspapers or bid quotations received from securities dealers. The fair value of stock in the FHLB approximates redemption value.

Loans receivable and mortgage loans held-for-sale - Fair values are estimated by stratifying the loan portfolio into groups of loans with similar financial characteristics. Loans are segregated by type such as real estate, commercial, and consumer, with each category further segmented into fixed and adjustable rate interest terms.

For mortgage loans, including loans held-for-sale, the Company uses the secondary market rates in effect for loans that have similar characteristics.



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The fair value of other fixed rate loans is calculated by discounting scheduled cash flows through the anticipated maturities adjusted for prepayment estimates. Adjustable interest rate loans are assumed to approximate fair value because they generally reprice within the short term.

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 17. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

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Fair values are adjusted for credit risk based on assessment of risk identified with specific loans, and risk adjustments on the remaining portfolio based on credit loss experience.

Assumptions regarding credit risk are judgmentally determined using specific borrower information, internal credit quality analysis, and historical information on segmented loan categories for non-specific borrowers.

Mortgage servicing rights - Fair values are estimated by stratifying the mortgage servicing portfolio into groups of loans with similar financial characteristics, such as loan type, interest rate, and expected maturity. The Company obtains market survey data estimates and bid quotations from secondary market investors who regularly purchase mortgage servicing rights. Assumptions regarding loan payoffs are determined using historical information on segmented loan categories for nonspecific borrowers.

Cash surrender value of life insurance - The carrying amount for cash surrender value of life insurance approximates fair value as policies are recorded at redemption value.

Deposits and time certificates of deposit - The fair value of deposits with no stated maturity, such as checking, passbook, and money market, is equal to the amount payable on demand. The fair value of time certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar maturities.

Advances from the FHLB - The fair value of the Company's short-term advances are estimated using discounted cash flow analysis based on the interest rate that would be effective June 30, 2003, if the advances repriced according to their stated terms. The fair value of the Company's puttable advances are valued at amounts received from the FHLB.

NOTE 18. CONDENSED PARENT COMPANY FINANCIAL STATEMENTS

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Set forth below is the condensed statements of financial condition as of June 30, 2003 and 2002, of Eagle together with the related condensed statements of income and cash flows for the years ended June 30, 2003 and 2002.

Condensed Statements of Financial Condition

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|   | 2003          | 2002          |
|---|---------------|---------------|
|   | -----         | -----         |
| Assets                                      |               |               |
| -----                                       |               |               |
| Cash and cash equivalents                   | \$ 236,992    | \$ 139,000    |
| Securities available-for-sale               | 1,153,282     | 1,168,000     |
| Investment in American Federal Savings Bank | 22,027,473    | 20,335,000    |
| Other assets                                | 94,441        | 71,000        |
|   | -----         | -----         |
| Total assets                                | \$ 23,512,188 | \$ 21,715,000 |
|   | =====         | =====         |

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EAGLE BANCORP AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2003 and 2002

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NOTE 18. CONDENSED PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED)

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Condensed Statements of Financial Condition (continued)

|  |               |               |
|--|---------------|---------------|
| Liabilities                                |               |               |
| -----                                      |               |               |
| Accounts payable and accrued expenses      | \$ 15,408     | \$ 12,000     |
| Stockholders' Equity                       | 23,496,780    | 21,702,000    |
|  | -----         | -----         |
| Total liabilities and stockholders' equity | \$ 23,512,188 | \$ 21,715,000 |
|  | =====         | =====         |

Condensed Statements of Income

|  |              |              |
|--|--------------|--------------|
| Interest income  | \$ 64,532    | \$ 73,000    |
| Other income   | 18,031       | 18,000       |
| Noninterest expense  | (102,667)    | (86,000)     |
|  | -----        | -----        |
| Income (loss) before income taxes                              | (20,104)     | (12,000)     |
| Income tax benefit   | (12,399)     | (5,000)      |
|  | -----        | -----        |
| Income (loss) before equity in undistributed earnings          | (32,503)     | (17,000)     |
| American Federal Savings Bank                                  | (7,705)      | (7,000)      |
| Equity in undistributed earnings American Federal Savings Bank | 1,873,571    | 1,966,000    |
|  | -----        | -----        |
| Net income   | \$ 1,865,866 | \$ 1,959,000 |
|  | =====        | =====        |

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## Condensed Statements of Cash Flows

### Cash Flows from Operating Activities:

|   |    |             |    |         |
|---|----|-------------|----|---------|
| Net income  | \$ | 1,865,866   | \$ | 1,959   |
| Adjustments to reconcile net income to net cash used in operating activities: |    |             |    |         |
| Equity in undistributed earnings of American Federal Savings Bank             |    | (1,873,571) |    | (1,966) |
| Restricted stock awards   |    | 52,900      |    | 52      |
| Other adjustments, net  |    | (25,563)    |    | (58)    |
| Net cash provided by (used in) operating activities                           |    | 19,632      |    | (13)    |

### Cash Flows from Investing Activities:

|  |           |       |
|--|-----------|-------|
| Cash contribution from American Federal Savings Bank           | 299,040   | 230   |
| Purchase of securities:  |           |       |
| Investment securities available-for-sale                       | (863,059) | (448) |
| Proceeds from maturities, calls and principal payments:        |           |       |
| Investment securities available-for-sale                       | 784,560   | 365   |
| Proceeds from sale of investment securities available-for-sale | 117,792   |       |
| Net cash provided by investing activities                      | 338,333   | 147   |

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EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

NOTE 18. CONDENSED PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED)

Condensed Statements of Cash Flows (continued)

|  | 2003      | 2002      |
|--|-----------|-----------|
|  | -----     | -----     |
| Cash Flows from Financing Activities:                |           |           |
| ESOP payments and dividends                          | 92,136    | 64,290    |
| Payments to purchase treasury stock                  | (61,815)  | --        |
| Dividends paid                                       | (291,058) | (222,644) |
| Net cash used in financing activities                | (260,737) | (158,354) |
| Net (increase) decrease in cash and cash equivalents | 97,228    | (24,485)  |
| Cash and cash equivalents at beginning of period     | 139,764   | 164,249   |



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|                                   |            |            |            |            |
|-----------------------------------|------------|------------|------------|------------|
| Net interest income               | 1,461,484  | 1,534,099  | 1,523,641  | 1,600,874  |
| Non-interest income               | 404,222    | 704,355    | 652,841    | 564,416    |
| Non-interest expense              | 1,323,802  | 1,370,898  | 1,362,962  | 1,384,600  |
| Income before income tax expense  | 541,904    | 867,556    | 813,520    | 780,690    |
| Income tax expense                | 195,242    | 305,865    | 270,040    | 273,090    |
| Net income                        | \$ 346,662 | \$ 561,691 | \$ 543,480 | \$ 507,600 |
| Basic earnings per common share   | \$ .30     | \$ .48     | \$ .46     | \$ .44     |
| Diluted earnings per common share | \$ .29     | \$ .47     | \$ .46     | \$ .43     |

NOTE 20. RELATED PARTY TRANSACTIONS

The Bank has contracted with Morrison Maierle Systems Corporation, a subsidiary of Morrison Maierle, Inc., to provide support for its in-house computer network. The Bank paid \$53,033 during the year ended June 30, 2003 for technical support services, and an additional \$39,973 for computer hardware and software used by the Bank for its computer network. For the year ended June 30, 2002, expenditures were \$23,520 for support services and \$54,141 for computer hardware. Director Jim Maierle is President of Morrison Maierle, Inc.

NOTE 21. COMMITMENT

In June 2003, the Bank signed a contract to purchase a mainframe computer and software for \$180,000. As of June 30, 2003, the Bank had \$90,000 remaining to pay for the computer and software.

NOTE 22. SUBSEQUENT EVENTS

The Board announced on July 17, 2003 the declaration of a cash dividend of \$0.16 per share for the fourth quarter. It is payable August 22, 2003 to shareholders of record at the close of business August 1, 2003. Eagle Financial MHC, Eagle's mutual holding company, has waived its right to receive dividends on the 648,493 shares of Eagle that Eagle Financial MHC holds.

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EAGLE BANCORP AND SUBSIDIARY  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
 June 30, 2003 and 2002

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NOTE 22. SUBSEQUENT EVENTS (CONTINUED)

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The Board announced a stock repurchase program on August 21, 2003. The Company is authorized to acquire up to 57,500 shares of common stock subject to market conditions. The amount represents approximately 10% of the outstanding common stock held by the public.

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