

ESTEE LAUDER COMPANIES INC  
 Form 4  
 November 04, 2013

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL  
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 Lauder William P

2. Issuer Name and Ticker or Trading Symbol  
 ESTEE LAUDER COMPANIES INC [EL]

5. Relationship of Reporting Person(s) to Issuer  
 (Check all applicable)  
 Director  10% Owner  
 Officer (give title below)  Other (specify below)  
 Executive Chairman

(Last) (First) (Middle)  
 THE ESTEE LAUDER COMPANIES INC., 767 FIFTH AVENUE

3. Date of Earliest Transaction (Month/Day/Year)  
 10/31/2013

(Street)  
 NEW YORK, NY 10153

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|--|
|                                 |                                      |  |                                | (A) or (D)  | Price   |  |  |
| Class A Common Stock            | 10/31/2013                           |  | C                              | 17,387  | A \$ 0 <sup>(1)</sup>   | 520,308  | D  |
| Class A Common Stock            | 10/31/2013                           |  | F <sup>(2)</sup>               | 9,707   | D \$ 72.76  | 510,601  | D  |
| Class A Common Stock            |                                      |  |                                |   |   | 268,662  | I  |
|                                 |                                      |  |                                |   |   |  | By WPL<br>GRAT, as<br>Co-Trustee           |

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|                            |        |   |  |
|----------------------------|--------|---|--|
| Class A<br>Common<br>Stock | 24,360 | I | By GML<br>GRAT, as<br>Co-Trustee       |
| Class A<br>Common<br>Stock | 10,468 | I | By children<br>of William<br>P. Lauder |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2. Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4. Transaction<br>Code<br>(Instr. 8) | 5. Number of<br>Derivative<br>Securities<br>Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) | 7. Title and Amount of<br>Underlying Securities<br>(Instr. 3 and 4) | Amount or<br>Number of<br>Shares |           |
|---|--|---|---|--------------------------------------|--|--|---|----------------------------------|-----------|
|   |  |   |   | Code                                 | V (A) (D)  | Date<br>Exercisable  | Expiration<br>Date  | Title                            |           |
| Restricted<br>Stock<br>Units<br>(Share<br>Payout)   | (1)  | 10/31/2013                              |   | M                                    | 17,387<br>(3)  | (4) (4)  | (4) (4)   | Class A<br>Common<br>Stock       | 17,387    |
| Class B<br>Common<br>Stock                          | (5)  |   |   |                                      |  | (5) (5)  | (5) (5)   | Class A<br>Common<br>Stock       | 6,525,600 |
| Class B<br>Common<br>Stock                          | (5)  |   |   |                                      |  | (5) (5)  | (5) (5)   | Class A<br>Common<br>Stock       | 1,268,304 |
| Class B<br>Common<br>Stock                          | (5)  |   |   |                                      |  | (5) (5)  | (5) (5)   | Class A<br>Common<br>Stock       | 45,740    |

## Reporting Owners

**Reporting Owner Name / Address**

**Relationships**

|          |           |                    |       |
|----------|-----------|--------------------|-------|
| Director | 10% Owner | Officer            | Other |
| X        | X         | Executive Chairman |       |

Lauder William P  
THE ESTEE LAUDER COMPANIES INC.  
767 FIFTH AVENUE  
NEW YORK, NY 10153

## Signatures

William P. Lauder, by Maureen Sladek,  
attorney-in-fact

11/04/2013

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Not applicable. Restricted stock units vest and are paid out in shares of Class A Common Stock on a one-to-one basis on the applicable vesting date.
- (2) Represents the withholding of shares for tax purposes.
- (3) Vesting of portions of restricted stock units granted September 1, 2010, September 1, 2011 and September 4, 2012.  
Remaining restricted stock units from the grants dated September 1, 2011, September 4, 2012 and September 4, 2013 will vest and be paid out as follows: 14,340 on October 31, 2014; 7,612 on November 2, 2015; and 4,128 on October 31, 2016. Upon payout, additional shares will be withheld to cover minimum statutory tax obligations. Restricted stock units are accompanied by dividend equivalent rights that will be payable in cash at the time of payout of the related shares.
- (5) There is no exercise or conversion price for the Class B Common Stock. Shares of Class B Common Stock may be converted immediately on a one-for-one basis by the holder and are automatically converted into Class A Common Stock on a one-for-one basis upon transfer to a person or entity that is not a "Permitted Transferee" or soon after a record date for a meeting of stockholders where the outstanding Class B Common Stock constitutes less than 10% of the outstanding shares of Common Stock of the Issuer.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.